ORIENTAL FINANCIAL GROUP INC Form 10-Q November 17, 2008

### UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549 FORM 10-Q

(Mark One)

# bQUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES<br/>EXCHANGE ACT OF 1934

## For the quarterly period ended September 30, 2008

or

## • TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANG ACT OF 1934

For the transition period from \_\_\_\_\_\_ to \_

## Commission File Number <u>001-12647</u> Oriental Financial Group Inc.

Incorporated in the Commonwealth of Puerto Rico,

IRS Employer Identification No. 66-0538893

Principal Executive Offices: 997 San Roberto Street Oriental Center 10th Floor Professional Offices Park San Juan, Puerto Rico 00926

Telephone Number: (787) 771-6800

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes b No o Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer o Accelerated filer b Non-accelerated filer o Smaller reporting company o

(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No b

Number of shares outstanding of the registrant s common stock, as of the latest practicable date:

24,293,671 common shares (\$1.00 par value per share)

outstanding as of October 31, 2008

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#### **FORWARD-LOOKING STATEMENTS**

When used in this Form 10-Q or future filings by Oriental Financial Group Inc. (the Group ) with the Securities and Exchange Commission (the SEC ), in the Group s press releases or other public or shareholder communications, or in oral statements made with the approval of an authorized executive officer, the words or phrases would be, will allow, intends to, will likely result, are expected to, will continue, is anticipated, estimated, project, believe, expressions are intended to identify forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995.

The future results of the Group could be affected by subsequent events and could differ materially from those expressed in forward-looking statements. If future events and actual performance differ from the Group s assumptions, the actual results could vary significantly from the performance projected in the forward-looking statements. The Group wishes to caution readers not to place undue reliance on any such forward-looking statements, which speak only as of the date made and are based on management s current expectations, and to advise readers that various factors, including local, regional and national economic conditions, substantial changes in levels of market interest rates, credit and other risks of lending and investment activities, competitive, and regulatory factors, legislative changes and accounting pronouncements, could affect the Group s financial performance and could cause the Group s actual results for future periods to differ materially from those anticipated or projected. The Group does not undertake, and specifically disclaims, any obligation to update any forward-looking statements to reflect occurrences or unanticipated events or circumstances after the date of such statements.

# PART I FINANCIAL INFORMATION **ITEM I FINANCIAL STATEMENTS** UNAUDITED CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION SEPTEMBER 30, 2008 AND DECEMBER 31, 2007

(In thousands, except share data)

	September 30, 2008		30,	
ASSETS				
Cash and due from banks	\$	40,382	\$	88,983
Investments:				
Trading securities, at fair value with amortized cost of \$1,078 (December 31, 2007 - \$1,103)		1,061		1,122
Investment securities available-for-sale, at fair value with amortized cost of \$3,403,608 (December 31, 2007 - \$3,063,763)				
Securities pledged that can be repledged		3,169,863		2,903,078
Other investment securities		137,957		166,204
Total investment securities available-for-sale		3,307,820		3,069,282
Investment securities held-to-maturity, at amortized cost with fair value of \$1,171,853 (December 31, 2007 - \$1,478,112)				
Securities pledged that can be repledged		1,121,370		1,348,159
Other investment securities		70,301		144,728
Total investment securities held-to-maturity		1,191,671		1,492,887
Federal Home Loan Bank (FHLB) stock, at cost		19,812		20,658
Other investments		150		1,661
Total investments		4,520,514		4,585,610
Securities sold but not yet delivered		4,857		
Loans: Mortgage loans held-for-sale, at lower of cost or market		31,152		16,672
Loans receivable, net of allowance for loan losses of \$12,466 (December 31,		- ,		-,~· <b>-</b>
2007 - \$10,161)		1,188,686		1,162,894

Total loans, net	1,219,838	1,179,566
Accrued interest receivable Premises and equipment, net Deferred tax asset, net	38,104 20,911 22,577	52,315 21,779 10,362
Foreclosed real estate Investment in equity indexed options Other assets	8,220 13,548 25,715	4,207 40,709 16,324
Total assets	\$ 5,914,666	\$ 5,999,855
LIABILITIES AND STOCKHOLDERS EQUITY		
<b>Deposits:</b> Demand deposits Savings accounts Certificates of deposit	\$ 452,071 59,250 1,006,468	\$ 119,152 387,790 739,478
Total deposits	1,517,789	1,246,420
Borrowings:		
Federal funds purchased and other short term borrowings Securities sold under agreements to repurchase Advances from FHLB Subordinated capital notes	41,026 3,770,755 281,724 36,083	27,460 3,861,411 331,898 36,083
Total borrowings	4,129,588	4,256,852
Securities purchased but not yet received Accrued expenses and other liabilities	25,271	111,431 25,691
Total liabilities	5,672,648	5,640,394
<b>Stockholders equity:</b> Preferred stock, \$1 par value; 5,000,000 shares authorized; \$25 liquidation value; 1,340,000 shares of Series A and 1,380,000 shares of Series B issued		
and outstanding Common stock, \$1 par value; 40,000,000 shares authorized; 25,737,837 shares issued; 24,293,432 shares outstanding (December 31,	68,000	68,000
2007-25,555,575; 24,120,771) Additional paid-in capital Legal surplus Retained earnings Treasury stock, at cost 1,444,405 shares (December 31, 2007 - 1,436,426	25,738 212,511 40,573 17,868	25,557 210,073 40,573 45,296
shares) Accumulated other comprehensive loss, net of tax of \$5,317 (December 31,	(17,142)	(17,023)
2007 - \$2,166)	(105,530)	(13,015)

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Total stockholders equity		242,018	359,461
Total liabilities and stockholders equity	\$	5,914,666	\$ 5,999,855
See notes to unaudited consolidated financial statements.			
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## UNAUDITED CONSOLIDATED STATEMENTS OF OPERATIONS FOR THE QUARTERS AND NINE-MONTH PERIODS ENDED SEPTEMBER 30, 2008 AND 2007 (In thousands, except per share data)

					Nine-Month Period Ended					
	Quarter Ended September 30,				Septem	ber 3	30.			
	,	2008	•,	2007		2008		2007		
Interest income:										
Loans	\$	19,971	\$	21,699	\$	59,481	\$	,		
Mortgage-backed securities		47,040		28,480		134,306		79,246		
Investment securities and other		17,733		24,747		58,216		62,118		
Total interest income		84,744		74,926		252,003		207,226		
Interest expense:										
Deposits		12,202		13,561		36,746		39,409		
Securities sold under agreements to repurchase Advances from FHLB, term notes and other		40,456		37,405		120,904		106,739		
borrowings		3,505		3,539		11,042		8,055		
Subordinated capital notes		540		771		1,776		2,295		
Total interest expense		56,703		55,276		170,468		156,498		
Net interest income		28,041		19,650		81,535		50,728		
Provision for loan losses		1,950		1,614		5,580		4,064		
Net interest income after provision for loan										
losses		26,091		18,036		75,955		46,664		
Non-interest income (loss):										
Financial service revenues		3,756		3,737		12,496		12,629		
Banking service revenues		1,406		1,862		4,328		6,001		
Investment banking revenues		200		113		950		113		
Mortgage banking activities Net gain (loss) on:		910		1,010		2,461		1,242		
Sale of securities available-for-sale		386				9,908		358		
Other than temporary impairments		(58,804)				(58,804)		550		
Derivatives		(5,522)		154		(13,247)		8,538		
Trading securities		(31)		(2)		(32)		,		
Other investments		16		297		132		1,083		
Foreclosed real estate		58		(59)		(452)		8		
Other		609		22		608		88		
Total non-interest income (loss), net		(57,016)		7,134		(41,652)		30,060		

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Non-interest expenses:								
Compensation and employee benefits		7,742		7,561		23,281		21,222
Occupancy and equipment		3,561		3,045		10,213		9,381
Professional and service fees		2,457		1,543		6,604		5,316
Advertising and business promotion		847		1,069		2,757		2,980
Directors and investor relations		273		308		854		1,608
Loan servicing expenses		352		349		1,022		1,412
Taxes, other than payroll and income taxes		644		607		1,862		1,543
Electronic banking charges		428		431		1,242		1,346
Clearing and wrap fees expenses		294		321		901		997
Communication		314		354		964		1,001
Insurance		618		210		1,799		638
Printing, postage, stationery and supplies		214		177		736		568
Other		453		547		1,772		1,815
Total non-interest expenses		18,197		16,522		54,007		49,827
		(40, 100)		9 ( 49		(10 704)		26.007
Income (loss) before income taxes		(49,122)		<b>8,648</b>		(19,704)		26,897
Income tax expense (benefit)		(4,226)		196		(6,083)		1,007
Net income (loss)		(44,896)		8,452		(13,621)		25,890
Less: Dividends on preferred stock		(1,200)		(1,200)		(3,601)		(3,601)
Income available (loss) to common								
shareholders	\$	(46,096)	\$	7,252	\$	(17,222)	\$	22,289
Income (loss) per common share:								
Basic	\$	(1.90)	\$	0.30	\$	(0.71)	\$	0.91
Diluted	\$	(1.89)	\$	0.30	\$	(0.71)	\$	0.91
A 1		04.000		04.000		04.040		04.007
Average common shares outstanding		24,292		24,230		24,249		24,396
Average potential common shares-options		82		31		100		110
Average diluted common shares outstanding		24,374		24,261		24,349		24,506
Cash dividends per share of common stock	\$	0.14	\$	0.14	\$	0.42	\$	0.42
See notes to unaudited consolidated financial statements. - 2 -								

# UNAUDITED CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS EQUITY FOR THE NINE-MONTH PERIODS ENDED SEPTEMBER 30, 2008 AND 2007

(In thousands)

CHANGES IN STOCKHOLDERS EQUITY:	En	th Period ded ber 30, 2007		
Preferred stock: Balance at beginning and end of period	\$ 68,000	\$ 68,000		
Common stock:	05 557	25 421		
Balance at beginning of period Stock options exercised	25,557 181	25,431 125		
Balance at end of period	25,738	25,556		
Additional paid-in capital:	210.072	200.022		
Balance at beginning of period Stock-based compensation expense	210,073 444	209,033 30		
Stock options exercised	1,994	943		
Balance at end of period	212,511	210,006		
Legal surplus:	40.572	26.245		
Balance at beginning of period Transfer from retained earnings	40,573	36,245 3,053		
Balance at end of period	40,573	39,298		
Retained earnings:				
Balance at beginning of period	45,296	26,772		
Net income (loss) Cash dividends declared on common stock	(13,621) (10,206)	25,890 (10,235)		
Cash dividends declared on preferred stock Transfer to legal surplus	(3,601)	(3,601) (3,053)		
Balance at end of period	17,868	35,773		
Treasury stock:				
Balance at beginning of period Stock used to match defined contribution plan 1165(e)	(17,023) 116	(12,956) 244		
Stock used to match defined contribution plan (105(c)) Stock purchased	(235)	(4,330)		

Balance at end of period	(17,142)	(17,042)
Accumulated other comprehensive loss, net of tax:		
Balance at beginning of period	(13,015)	(16,099)
Other comprehensive loss, net of tax	(92,515)	(3,697)
Balance at end of period	(105,530)	(19,796)
Total stockholders equity	\$ 242,018	\$ 341,795

## UNAUDITED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME FOR THE QUARTERS AND NINE-MONTH PERIODS ENDED SEPTEMBER 30, 2008 AND 2007 (In thousands)

			Nine-Mon End		
	Quarter E	nded September			
		30,	Septem	,	
COMPREHENSIVE INCOME	2008	2007	2008	2007	
Net income (loss)	\$ (44,896	) \$ 8,452	\$ (13,621)	\$ 25,890	
Other comprehensive income (loss), net of tax:					
Unrealized gain (loss) on securities					
available-for-sale	(49,336	) 32,039	(129,021)	5,943	
Realized gain on investment securities					
available-for-sale included in net income	(386	)	(9,908)	(358)	
Other than temporary impairment	38,932		38,932		
Gain on derivatives designated as cash flow hedges					
included in net income				(773)	
Gain from termination of cash flow hedging				(8,225)	
Income tax effect related to unrealized loss on					
securities available-for-sale	915	(4,023)	7,482	(284)	
Other comprehensive income (loss) for the					
period	(9,875	) 28,016	(92,515)	(3,697)	
Comprehensive income (loss)	\$ (54,771	) \$ 36,468	\$ (106,136)	\$ 22,193	
See notes to unaudited consolidated financial statements.					
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### UNAUDITED CONSOLIDATED STATEMENTS OF CASH FLOWS FOR THE NINE-MONTH PERIODS ENDED SEPTEMBER 30, 2008 AND 2007 (In thousands)

	Nine-Month Period Ended September 30,		
		2008	2007
Cash flows from operating activities:			
Net income (loss)	\$	(13,621) \$	25,890
Adjustments to reconcile net income (loss) to net cash used in operating activities:			
Amortization of deferred loan origination fees, net of costs		(315)	(852)
Amortization of premiums, net of accretion of discounts		971	6,150
Depreciation and amortization of premises and equipment		4,021	4,094
Deferred income tax benefit		(4,732)	(270)
Equity in earnings of investment in limited liability partnership			(279)
Provision for loan losses		5,580	4,064
Compensation expense in the form of common stock used to match defined contribution plan		116	244
1165(e)		116	244
Stock-based compensation		444	30
(Gain) loss on:		(0,000)	(1, 205)
Sale of securities available-for-sale		(9,908)	(1,205)
Other than temporary impairments		58,804	(590)
Mortgage banking activities Derivatives		(2,461)	(589)
Foreclosed real estate		13,247 452	(8,521) 20
		432	20
Sale of premises and equipment Originations and purchases of loans held-for-sale			-
Proceeds from sale of loans held-for-sale		(99,372)	(96,683)
Net decrease (increase) in:		36,920	43,591
Trading securities		61	2
Accrued interest receivable		14,211	(5,222)
Other assets		(9,391)	(8,700)
Net increase (decrease) in:		(9,391)	(8,700)
Accrued interest on deposits and borrowings		1,572	6,649
Other liabilities		(960)	5,804
Other habilities		(900)	5,004
Net cash used in operating activities		(4,360)	(25,774)
Cash flows from investing activities:			
Purchases of:		(2.012.220)	(1 092 147)
Investment securities available-for-sale	(	(2,912,220)	(1,983,147) (143,842)
Investment securities held-to-maturity			(143,843)
Other investments		(11.706)	(515)
Equity options		(11,796)	(9,504)
FHLB stock		(4,112)	(36,379)
Maturities and redemptions of:			

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Investment securities available-for-sale Investment securities held-to-maturity Other investments FHLB stock Proceeds from sales of:		1,441,945 281,337 1,511 12,642	127,047 555,924 42,163 28,598
Investment securities available-for-sale Foreclosed real estate Premises and equipment		1,035,000 2,501 55	23,879 2,216
Loan production:		55	
Origination and purchase of loans, excluding loans held-for-sale		(127,440)	(149,043)
Principal repayment of loans		90,313	169,992
Additions to premises and equipment		(3,209)	(4,085)
Net cash used in investing activities		(193,473)	(1,376,697)
Cash flows from financing activities:			
Net increase (decrease) in: Deposits		295,431	38,041
Securities sold under agreements to repurchase		(90,023)	1,254,365
Federal funds purchased and other short term borrowings		13,566	13,678
Maturity of term note			(15,000)
Proceeds from:			
Advances from FHLB		1,103,650	3,822,420
Repayments of advances from FHLB	(	1,153,650)	(3,658,120)
Exercise of stock options Repurchase of treasury stock		2,175 (235)	1,068 (4,330)
Termination of derivative instrument		(7,875)	(4,550)
Dividend paid on common and preferred stock		(13,807)	(13,836)
		(,,	(,)
Net cash provided by financing activities		149,232	1,438,286
Net change in cash and due from banks		(48,601)	35,815
Cash and due from banks at beginning of period		88,983	34,070
Cash and due from banks at end of period	\$	40,382	\$ 69,885
Supplemental Cash Flow Disclosure and Schedule of Noncash Activities: Interest paid	\$	168,895	\$ 149,389
Income tax paid	\$	54	\$
Mortgage loans securitized into mortgage-backed securities	\$	49,537	\$ 42,677
Securities sold but not yet delivered	\$	4,857	\$ 45,866
Transfer from loans to foreclosed real estate	\$	6,966	\$ 1,710
See notes to unaudited consolidated financial statements.			

## See notes to unaudited consolidated financial statements.

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## ORIENTAL FINANCIAL GROUP INC. Notes to Unaudited Consolidated Financial Statements <u>NOTE 1 BASIS OF PRESENTATION</u>

The accounting and reporting policies of Oriental Financial Group Inc. (the Group or Oriental ) conform with U.S. generally accepted accounting principles (GAAP) and to financial services industry practices.

The unaudited consolidated financial statements have been prepared pursuant to the rules and regulations of the Securities and Exchange Commission (SEC). In the opinion of management, these consolidated financial statements include all adjustments necessary, all of which are of normal recurring nature, to present fairly the consolidated statement of financial condition as of September 30, 2008, and December 31, 2007, and the consolidated results of operations and cash flows for the quarters and nine-month periods ended September 30, 2008 and 2007. All significant intercompany balances and transactions have been eliminated in the accompanying unaudited consolidated financial statements. Certain information and footnote disclosures normally included in financial statements prepared in accordance with GAAP have been condensed or omitted pursuant to such SEC rules and regulations. Management believes that the disclosures made are adequate to make the information presented not misleading. The results of operations and cash flows for the nine-month periods ended September 30, 2008 and 2007 are not necessarily indicative of the results to be expected for the full year. For further information, refer to the consolidated financial statements and footnotes thereto for the year ended December 31, 2007, included in the Group s 2007 annual report on Form 10-K.

## Nature of Operations

The Group is a publicly-owned financial holding company incorporated under the laws of the Commonwealth of Puerto Rico. It has four direct subsidiaries, Oriental Bank and Trust (the Bank ), Oriental Financial Services Corp. (Oriental Financial Services ), Oriental Insurance, Inc. (Oriental Insurance ) and Caribbean Pension Consultants, Inc., which is located in Boca Raton, Florida. The Group also has two special purpose entities, Oriental Financial (PR) Statutory Trust I (the Statutory Trust I , presently inactive) and Oriental Financial (PR) Statutory Trust II (the

Statutory Trust II ). Through these subsidiaries and its divisions, the Group provides a wide range of financial services such as mortgage, commercial and consumer lending, financial planning, insurance sales, money management and investment banking and brokerage services, as well as corporate and individual trust services. Note 9 to the unconsolidated financial statements presents further information about the operations of the Group s business segments.

The main offices of the Group and its subsidiaries are located in San Juan, Puerto Rico. The Group is subject to examination, regulation and periodic reporting under the U.S. Bank Holding Company Act of 1956, as amended, which is administered by the Board of Governors of the Federal Reserve System.

The Bank operates through 23 financial centers located throughout Puerto Rico and is subject to the supervision, examination and regulation of the Office of the Commissioner of Financial Institutions of Puerto Rico (OCIF) and the Federal Deposit Insurance Corporation (FDIC). The Bank offers banking services such as commercial and consumer lending, saving and time deposit products, financial planning, and corporate and individual trust services, and capitalizes on its commercial banking network to provide mortgage lending products to its clients. Oriental International Bank Inc. (OIB), a wholly-owned subsidiary of the Bank, operates as an international banking entity (IBE) pursuant to the International Banking Center Regulatory Act of Puerto Rico, as amended. OIB offers the Bank certain Puerto Rico tax advantages. OIB activities are limited under Puerto Rico law to persons and assets/liabilities located outside of Puerto Rico.

Oriental Financial Services is subject to the supervision, examination and regulation of the Financial Industry Regulatory Authority (FINRA), the SEC, and the OCIF. Oriental Insurance is subject to the supervision, examination and regulation of the Office of the Commissioner of Insurance of Puerto Rico.

The Group s mortgage banking activities are conducted through a division of the Bank, and also through its mortgage lending subsidiary, Oriental Mortgage Corporation. The mortgage banking activities primarily consist of the origination and purchase of residential mortgage loans for the Group s own portfolio and from time to time, if the conditions so warrant, the Group may engage in the sale of such loans to other financial institutions in the secondary market. The Group originates Federal Housing Administration (FHA)-insured and Veterans Administration

(VA)-guaranteed mortgages that are primarily securitized for issuance of Government National Mortgage Association (GNMA) mortgage-backed securities which can be resold to individual or institutional investors in the secondary market. Conventional loans that meet the underwriting requirements for sale or exchange under standard Federal National Mortgage Association (the FNMA) or the Federal Home Loan Mortgage Corporation (the FHLMC) programs are referred to as conforming mortgage loans and are also securitized for issuance of FNMA or FHLMC mortgage-backed securities. The Group is an approved seller of FNMA, as well as

FHLMC, mortgage loans for issuance of FNMA and FHLMC mortgage-backed securities. The Group is also an approved issuer of GNMA mortgage-backed securities. The Group continues to outsource the servicing of the GNMA, FNMA and FHLMC pools that it issues and of its mortgage loan portfolio.

In January 2008, the Group entered into an exclusive alliance with Primerica Financial Services, Inc. (Primerica), a wholly-owned subsidiary of Citigroup, in which the Group is the supplier of a mortgage platform and related services for Primerica in its program to market home loans to its clients in Puerto Rico.

#### Significant Accounting Policies

The unaudited consolidated financial statements of the Group are prepared in accordance with GAAP and with the general practices within the financial services industry. In preparing the consolidated financial statements, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. The Group believes that, of its significant accounting policies, the following may involve a higher degree of judgment and complexity.

#### Allowance for Loan Losses

The Group follows a systematic methodology to establish and evaluate the adequacy of the allowance for loan losses to provide for inherent losses in the loan portfolio. This methodology includes the consideration of factors such as economic conditions, portfolio risk characteristics, prior loss experience, and results of periodic credit reviews of individual loans. The provision for loan losses charged to current operations is based on such methodology. Loan losses are charged and recoveries are credited to the allowance for loan losses.

Larger commercial loans that exhibit potential or observed credit weaknesses are subject to individual review and grading. Where appropriate, allowances are allocated to individual loans based on management s estimate of the borrower s ability to repay the loan given the availability of collateral, other sources of cash flow and legal options available to the Group.

Included in the review of individual loans are those that are impaired, as provided in the Statement of Financial Accounting Standards (SFAS) No. 114, Accounting by Creditors for Impairment of a Loan-an amendment of FASB Statements No. 5 and 15 (SFAS 114). A loan is considered impaired when, based on current information and events, it is probable that the Group will be unable to collect the scheduled payments of principal or interest when due according to the contractual terms of the loan agreement. Impaired loans are measured based on the present value of expected future cash flows discounted at the loan s effective interest rate, or as a practical expedient, at the observable market price of the loan or the fair value of the collateral, if the loan is collateral dependent. Loans are individually evaluated for impairment, except large groups of small balance homogeneous loans that are collectively evaluated for impairment and loans that are recorded at fair value or at the lower of cost or market. The Group measures for impairment all commercial loans over \$250,000 and over 90-days past-due. The portfolios of mortgage and consumer loans are considered homogeneous, and are evaluated collectively for impairment.

The Group, using a rating system, applies an overall allowance percentage to each loan portfolio category based on historical credit losses adjusted for current conditions and trends. This delinquency-based calculation is the starting point for management s determination of the required level of the allowance for loan losses. Other data considered in this determination includes: the overall historical loss trends and other information including underwriting standards and economic trends.

Loan loss ratios and credit risk categories are updated quarterly and are applied in the context of GAAP and the importance of depository institutions having prudent, conservative, but not excessive loan allowances that fall within an acceptable range of estimated losses. While management uses current available information in estimating possible loan losses, factors beyond the Group s control such as those affecting general economic conditions may require future changes to the allowance.

## Financial Instruments

Certain financial instruments including derivatives, trading securities and investment securities available-for-sale are recorded at fair value and unrealized gains and losses are recorded in other comprehensive income or as part of

non-interest income, as appropriate. Fair values are based on listed market prices, if available. If listed market prices are not available, fair value is determined based on other relevant factors, including price quotations for similar instruments. The fair values of certain derivative contracts are derived from pricing models that consider current market and contractual prices for the underlying financial instruments as well as time value and yield curve or volatility factors underlying the positions.

SFAS No. 157, *Fair Value Measurements* (SFAS 157), establishes a fair value hierarchy that prioritizes the inputs of valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1 measurements) and the lowest priority to unobservable inputs (level 3 measurements). The three levels of the fair value hierarchy under SFAS 157 are described below:

## Basis of Fair Value Measurement

- Level 1- Unadjusted quoted prices in active markets that are accessible at the measurement date for identical, unrestricted assets or liabilities;
- Level 2- Quoted prices in markets that are not considered to be active or financial instruments for which all significant inputs are observable, either directly or indirectly;
- Level 3- Prices or valuations that require inputs that are both significant to the fair value measurement and unobservable.

A financial instrument s level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. For further details regarding the Group s investment securities and fair value measurements, refer to Note 2 and Note 8, respectively, of the unaudited consolidated financial statements. *Impairment of Investment Securities* 

The Group evaluates its securities available-for-sale and held-to-maturity for impairment. An impairment charge in the unaudited consolidated statements of operations is recognized when the decline in the fair value of investments below their cost basis is judged to be other-than-temporary. The Group considers various factors in determining whether it should recognize an impairment charge, including, but not limited to, the length of time and extent to which the fair value has been less than its cost basis, and the Group s ability and intent to hold the investment for a period of time sufficient to allow for any anticipated recovery in fair value. For debt securities, the Group also considers, among other factors, the issuer s repayment ability on its debt obligations, its cash and capital generation ability and the performance of the underlying collateral.

At September 30, 2008, the Group determined that an other than temporary impairment existed on the following securities: an ALT A Hybrid ARM collateralized mortgage obligation purchased in late 2006 (the ALT A CMO ), and certain collateralized debt obligations purchased in mid 2007 (the CDOs ). For further details regarding the Group s investment securities and the determination of an other-than-temporary impairment, refer to Note 2 of the unaudited consolidated financial statements.

## Income Taxes

In preparing the unconsolidated financial statements, the Group is required to estimate income taxes. This involves an estimate of current income tax expense together with an assessment of temporary differences resulting from differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for income tax purposes. The determination of current income tax expense involves estimates and assumptions that require the Group to assume certain positions based on its interpretation of current tax laws and regulations. Changes in assumptions affecting estimates may be required in the future and estimated tax assets or liabilities may need to be increased or decreased accordingly. The accrual for tax contingencies is adjusted in light of changing facts and circumstances, such as the progress of tax audits, case law and emerging legislation. When particular matters arise, a number of years may elapse before such matters are audited and finally resolved. Favorable resolution of such matters could be recognized as a reduction to the Group s effective rate in the year of resolution. Unfavorable settlement of any particular issue could increase the effective rate and may require the use of cash in the year of resolution.

The Group maintained an effective tax rate lower than the maximum marginal statutory rate of 39% for 2008 and 2007, mainly due to the interest income arising from investments exempt from Puerto Rico income taxes, net of expenses attributable to the exempt income. Exempt interest relates mostly to interest earned on obligations of the United States and Puerto Rico governments and certain mortgage-backed securities, including securities held by OIB. The determination of deferred tax expense or benefit is based on changes in the carrying amounts of assets and liabilities that generate temporary differences. The carrying value of the Group s net deferred tax assets assumes that the Group will be able to generate sufficient future taxable income based on estimates and assumptions. If these estimates and related assumptions change in the future, the Group may be required to record valuation allowances

against its deferred tax assets resulting in additional income tax expense in the consolidated statements of operations. Management evaluates the realizability of the deferred tax assets on a regular basis and assesses the need for a valuation allowance. Changes in valuation allowance from period to period are included in the Group s tax provision in the period of change. As of September 30, 2008, a valuation allowance

of approximately \$362,000 was recorded to offset deferred tax asset that the Group believes it is more likely than not would be realized in future periods.

In addition to valuation allowances, the Group establishes accruals for certain effects of tax positions when, despite the belief that Group s tax return positions are fully supported, the Group believes that certain positions are likely to be challenged. The tax positions accruals are adjusted in light of changing facts and circumstances, such as the progress of tax audits, case law and emerging legislation. The Group s tax positions accruals are reflected as income tax payable as a component of accrued expenses and other liabilities.

Beginning with the adoption of Financial Accounting Standard Board (FASB) Interpretation No. 48 (FIN 48), *Accounting for Uncertainty in Income Taxes* an interpretation of FASB Statement No. 109, on January 1, 2007, the Group recognized the effect of income tax positions only if those positions are more likely than not of being sustained. Unrecognized tax benefits are measured at the largest amount that is greater than 50% likely of being realized. Changes in recognizion or measurement are reflected in the period in which the change in judgment occurs. Prior to the adoption of FIN 48, the Group recognized the effect of income tax positions only if such positions were probable of being sustained.

On January 13, 2008, \$2.4 million in unrecognized tax benefits expired due to the statute of limitations. The Group does not anticipate any other significant changes in unrecognized tax benefits during 2008. The balance of unrecognized tax benefits at September 30, 2008 was \$4.0 million (December 31, 2007 \$5.7 million). The tax periods ended June 30, 2004, and 2005, and December 31, 2005, 2006 and 2007, remain subject to examination by the Puerto Rico Department of Treasury.

The Group s policy to include interest and penalties related to unrecognized tax benefits within the provision for taxes on the unaudited consolidated statements of operations did not change as a result of implementing the provisions of FIN 48. As of the date of adoption of FIN 48, the Group had accrued \$1.3 million (September 30, 2008-\$1.4 million; December 31, 2007-\$1.9 million) for the payment of interest and penalties relating to unrecognized tax benefits.

#### **Equity-Based Compensation Plans**

On April 25, 2007, the Board of Directors (the Board ) adopted the Oriental Financial Group Inc. 2007 Omnibus Performance Incentive Plan (the Omnibus Plan ), which was subsequently approved by the Group s stockholders at their annual meeting held on June 27, 2007. The Omnibus Plan provides for equity-based compensation incentives through the grant of stock options, stock appreciation rights, restricted stock, restricted stock units and dividend equivalents, as well as equity-based performance awards.

The purpose of the Omnibus Plan is to provide flexibility to the Group to attract, retain and motivate directors, officers, and key employees through the grant of awards based on performance and to adjust its compensation practices to the best compensation practice and corporate governance trends as they develop from time to time. The Omnibus Plan is further intended to motivate high levels of individual performance coupled with increased shareholder returns. Therefore, awards under the Omnibus Plan (each, an Award ) are intended to be based upon the recipient s individual performance, level of responsibility and potential to make significant contributions to the Group. Generally, the Omnibus Plan will terminate as of (a) the date when no more of the Group s shares of common stock are available for issuance under the Omnibus Plan, or, if earlier, (b) the date the Omnibus Plan is terminated by the Group s Board.

The Board s Compensation Committee (the Committee ), or such other committee as the Board may designate, has full authority to interpret and administer the Omnibus Plan in order to carry out its provisions and purposes. The Committee has the authority to determine those persons eligible to receive an Award and to establish the terms and conditions of any Award. The Committee may delegate, subject to such terms or conditions or guidelines as it shall determine, to any employee or group of employees any portion of its authority and powers under the Omnibus Plan with respect to participants who are not directors or executive officers subject to the reporting requirements under Section 16(a) of the Securities Exchange Act of 1934. Only the Committee may exercise authority in respect of Awards granted to such participants.

The Omnibus Plan replaced and superseded the Oriental Financial Group Inc. 1996, 1998 and 2000 Incentive Stock Option Plans (the Stock Option Plans ). All outstanding stock options under the Stock Option Plans continue in full force and effect, subject to their original terms and conditions.

Effective July 1, 2005, the Group adopted SFAS No. 123R *Share-Based Payment* (SFAS 123R), an amendment of SFAS No. 123 *Accounting for Stock-Based Compensation* using the modified prospective transition method. SFAS 123R requires measurement of the cost of employee services received in exchange for an award of equity instruments based on the grant-date fair value of the award with the cost to be recognized over the service period. SFAS No. 123R applies to all awards unvested and granted after this effective date and awards modified, repurchased, or cancelled after that date.

The following assumptions were used in estimating the fair value of the options granted:

		nth Period Ended tember 30,
	2008	2007
Weighted Average Assumptions:		
Dividend yield	4.64%	4.55%
Expected volatility	33.61%	33.35%
Risk-free interest rate	4.48%	4.65%
Expected life (in years)	8.5	8.5
	1 0 1 1 1 1	

The expected term of share options granted represents the period of time that share options granted are expected to be outstanding. Expected volatilities are based on historical volatility of the Group s shares over the most recent period equal to the expected term of the share option.

#### **Recent Accounting Developments:**

FASB Staff Position (FSP) No. FAS 133-1 and FIN 45-4 Disclosures about Credit Derivatives and Certain Guarantees: An Amendment of FASB Statement No. 133 and FASB Interpretation No. 45; and Clarification of the Effective Date of FASB Statement No. 161.

In September 2008, the FASB issued FASB Staff Position No. FAS 133-1 and FIN 45-4 *Disclosures about Credit Derivatives and Certain Guarantees: An Amendment of FASB Statement No. 133 and FASB Interpretation No. 45; and Clarification of the Effective Date of FASB Statement No. 161,* (FSP FAS 133-1 and FIN 45-4), that requires additional disclosures for sellers of credit derivative instruments and certain guarantees. This FSP amends FASB Statement No. 133, Accounting for Derivative Instruments and Hedging Activities, and FASB Interpretation No. 45,

*Guarantor s Accounting and Disclosure Requirements for Guarantees, Including Indirect Guarantees of Indebtedness of Others,* by requiring additional disclosures for certain guarantees and credit derivatives sold including: maximum potential amount of future payments, the related fair value, and the current status of the payment/performance risk.

The new disclosure requirements are effective for reporting periods (annual or interim) ending after November 15, 2008. While the Group already provides some of these disclosures, enhancements will be incorporated into the Group s 2008 annual report on Form 10-K.

FSP No. 157-3 Determining the Fair Value of a Financial Asset When the Market for that Asset Is Not Active In October 2008, the FASB issued FASB Staff Position No. FAS 157-3, Determining the Fair Value of a Financial Asset When the Market for That Asset Is Not Active (FSP 157-3). FSP 157-3 clarifies the application of FAS 157 in a market that is not active. The FSP is intended to address the following application issues: (a) how the reporting entity s own assumptions (that is, expected cash flows and appropriately risk-adjusted discount rates) should be considered when measuring fair value when relevant observable inputs do not exist; (b) how available observable inputs in a market that is not active should be considered when measuring fair value; and (c) how the use of market quotes (for example, broker quotes or pricing services for the same or similar financial assets) should be considered when assessing the relevance of observable and unobservable inputs available to measure fair value. FSP 157-3 is effective on issuance, including prior periods for which financial statements have not been issued. The Group adopted FSP 157-3 for the quarter ended September 30, 2008 and its adoption did not have a material effect on the unaudited consolidated financial statements.

## NOTE 2 INVESTMENT SECURITIES

## Money Market Investments

The Group considers as cash equivalents all money market instruments that are not pledged and that have maturities of three months or less at the date of acquisition. At September 30, 2008, and December 31, 2007, cash equivalents included as part of cash and due from banks amounted to \$29.1 million and \$66.1 million, respectively.

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### **Investment Securities**

The amortized cost, gross unrealized gains and losses, fair value, and weighted average yield of the investment securities at September 30, 2008, and December 31, 2007, were as follows:

	Se Amortized Cost	Gross	0, 2008 (In a Gross IUnrealized Losses		Weighted Average Yield
Available-for-sale Obligations of US Government sponsored agencies Puerto Rico Government and agency obligations Structured credit investments	\$ 749,285 16,582 85,548	\$ 4,292 11	\$ 758 1,000 20,821	\$ 752,819 15,593 64,727	5.58%
Total investment securities	851,415	4,303	22,579	833,139	)
FNMA and FHLMC certificates GNMA certificates Non-agency collateralized mortgage obligations (CMOs) CMOs issued by US Government sponsored agencies <b>Total mortgage-backed-securities and CMOs</b>	1,488,476 77,292 650,187 336,238 <b>2,552,193</b>	8,246 841 25 <b>9,112</b>	8,188 155 63,033 15,248 <b>86,624</b>	1,488,534 77,978 587,154 321,015 <b>2,474,681</b>	5.81% 8.63% 5.38%
Total securities available-for-sale	3,403,608	13,415	109,203	3,307,820	
<b>Held-to-maturity</b> Obligations of US Government sponsored agencies Puerto Rico Government and agency obligations Structured credit investments	224,857 55,162 76,300	987	3,873 15,980	225,844 51,289 60,320	5.29%
Total investment securities	356,319	987	19,853	337,453	
FNMA and FHLMC certificates GNMA certificates CMOs issued by US Government sponsored agencies <b>Total mortgage-backed-securities and CMOs</b>	564,918 148,874 121,560 <b>835,352</b>	2,559 579 1,933 <b>5,071</b>	4,219 1,534 270 <b>6,023</b>	563,258 147,919 123,223 <b>834,400</b>	5.37% 5.15%
Total securities held-to-maturity	1,191,671	6,058	25,876	1,171,853	5.16%
Total	\$ 4,595,279	\$ 19,473	\$ 135,079	\$ 4,479,673	5.97%

	December 31, 2007 (In thousands) Gross Gross Weighted				Weighted
	Amortized			Fair	Average
	Cost	Gains	Losses	Value	Yield
Available-for-sale					
Obligations of US Government sponsored agencies	\$ 1,279,977	\$ 14,933	\$	\$ 1,294,910	5.91%
Puerto Rico Government and agency obligations	18,331	63	937	17,457	5.69%
Structured credit investments	85,548		7,188	78,360	5.46%
Total investment securities	1,383,856	14,996	8,125	1,390,727	
FNMA and FHLMC certificates	998,008	10,681	223	1,008,466	5.85%
GNMA certificates	48,907	869	216	49,560	
Non-agency collateralized mortgage obligations (CMOs)	632,992	42	12,505	620,529	
Total mortgage-backed-securities and CMOs	1,679,907	11,592	12,944	1,678,555	
Total securities available-for-sale	3,063,763	26,588	21,069	3,069,282	5.78%
Held-to-maturity					
Obligations of US Government sponsored agencies	418,731	902	1,980	417,653	
Puerto Rico Government and agency obligations Structured credit investments	55,206 96,171		3,781 11,949	51,425 84,222	
	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		11,919	01,222	0.03 //
Total investment securities	570,108	902	17,710	553,300	)
FNMA and FHLMC certificates	624,267	4,331	3,560	625,038	5.03%
GNMA certificates	161,647	1,504	1,204	161,947	5.36%
CMOs issued by US Government sponsored agencies	136,865	1,489	527	137,827	5.14%
Total mortgage-backed-securities and CMOs	922,779	7,324	5,291	924,812	
Total securities held-to-maturity	1,492,887	8,226	23,001	1,478,112	5.16%
Total	\$ 4,556,650	\$ 34,814	\$ 44,070	\$ 4,547,394	5.58%

The amortized cost and fair value of the Group s investment securities available-for-sale and held-to-maturity at September 30, 2008, by contractual maturity, are shown in the next table. Securities not due on a single contractual maturity date, such as mortgage-backed securities and collateralized mortgage obligations, are classified in the period of final contractual maturity. Expected maturities may differ from contractual maturities because issuers may have the

right to call or prepay obligations with or without call or prepayment penalties.

		(In tho	usands)		
	Availabl	e-for-sale	Held-to-maturity		
	Amortized		Amortized		
	Cost	Fair Value	Cost	Fair Value	
Investment Securities					
Due within 1 year	\$	\$	\$ 75,000	\$ 75,431	
Due after 1 to 5 years			50,000	50,423	
Due after 5 to 10 years	358,892	343,276	40,128	40,128	
Due after 10 years	492,523	489,863	191,191	171,471	
	851,415	833,139	356,319	337,453	
Mortgage-backed securities and CMOs					
Due within 1 year	27	28			
Due after 1 to 5 years	584	609			
Due after 5 to 10 years			94,751	92,882	
Due after 10 years	2,551,582	2,474,044	740,601	741,518	
	2,552,193	2,474,681	835,352	834,400	
	\$3,403,608	\$3,307,820	\$1,191,671	\$1,171,853	

In keeping with the Group s investment strategy, during the nine-month periods ended September 30, 2008 and 2007, there were certain sales of available-for-sale securities because the Group felt at the time of such sales that gains could be realized while at the same time having good opportunities to invest the proceeds in other investment securities with attractive yields and terms that would allow the Group to continue to protect its net interest margin. Proceeds from the sale of investment securities available-for-sale during the nine-month periods ended September 30, 2008 and 2007, totaled \$1.035 billion and \$23.9 million, respectively. Realized gains on those sales during the

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nine-month periods ended September 30, 2008 and 2007, were \$9.9 million and \$358,000, respectively. There were no realized losse on those sales during the nine-month periods ended September 30, 2008 and 2007. The table below presents an analysis of the gross realized gains and losses by category for the nine-month periods ended September 30, 2008 and 2007:

#### Nine-month period ended September 30, 2008

#### In thousands

Description	Original Face Value	Original Cost	Sale Proceeds	Sale Book Value	Gains	Losses
Gain on sale of securities available-for-sale Investment securities Puerto Rico Government						
and agency obligations Obligations of U.S. Government sponsored	\$ 1,830	\$ 1,843	\$ 1,862	\$ 1,804	\$ 58	\$
agencies	709,300	708,957	718,291	709,070	9,221	
Total investment securities	711,130	710,800	720,153	710,874	9,279	
Mortgage-backed securities and CMOs FNMA and FHLMC						
certificates	311,170	311,356	259,549	259,074	475	
GNMA certificates	45,920	47,319	45,494	45,340	154	
Total mortgage-backed securities and CMOs	357,090	358,675	305,043	304,414	629	
	\$1,068,220	\$1,069,475	\$1,025,196	\$1,015,288	\$9,908	\$
	Nine-month	<u>period ended Se</u>	eptember 30, 20	07		
<u>In thousands</u>		<u>1</u>	· · · · · · · · · · · · · · · · · · ·			
	Original		Sale	Sale Book		
Description	Face Valu	Original e Cost	Proceeds	Value	Gains	Losses
Gain on sale of securities available-for-sale						
<b>Investment securities</b> Corporate bonds and other	\$25,000	\$24,909	\$23,032	\$22,674	\$358	\$
	\$25,000	\$ 24,909	\$23,032	\$22,674	\$358	\$

The following table shows the Group s gross unrealized losses and fair value of investment securities available-for-sale and held-to-maturity, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position at September 30, 2008, and December 31, 2007.

## September 30, 2008 Available-for-sale

(In thousands)

	Less than 12 months			
	Amortized	Amortized Unrealized		
	Cost	Loss	Value	
Mortgage-backed securities and CMOs	\$ 1,084,908	\$ 32,875	\$ 1,052,033	
Obligations of U.S. government entities	99,285	758	98,527	
	1,184,193	33,633	1,150,560	

	12 months or more				
	Amortized	Unrealized	Fair		
	Cost	Loss	Value		
Mortgage-backed securities and CMOs	414,393	53,749	360,644		
Puerto Rico government and agency obligations	16,201	1,000	15,201		
Structured credit investments	85,548	20,821	64,727		
	516,142	75,570	440,572		

	Total				
	Amortized	Unrealized	Fair		
	Cost	Loss	Value		
Mortgage-backed securities and CMOs	1,499,301	86,624	1,412,677		
Obligations of U.S. government entities	99,285	758	98,527		
Puerto Rico government and agency obligations	16,201	1,000	15,201		
Structured credit investments	85,548	20,821	64,727		
	\$ 1,700,335	\$ 109,203	\$ 1,591,132		

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# Held-to-maturity

(In thousands)

	Less than 12 months			
	Amortized Unrealize		Amortized Unrealized	
	Cost		Loss	Value
Mortgage-backed securities and CMOs	\$ 283,208	\$	3,671	\$279,537
Structured credit investments	36,172		15,980	20,192
	319,380		19,651	299,729

	1	2 months or more	9
	Amortized	Unrealized	Fair
	Cost	Loss	Value
Mortgage-backed securities and CMOs	80,644	2,352	78,292

Puerto Rico government and agency obligations	55,162	3,873	51,289
	135,806	6,225	129,581

		Total	
	Amortized Cost	Unrealized Loss	Fair Value
Mortgage-backed securities and CMOs	363,852	6,023	357,829
Puerto Rico government and agency obligations	55,162	3,873	51,289
Structured credit investments	36,172	15,980	20,192
	\$ 455,186	\$ 25,876	\$ 429,310

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#### December 31, 2007 Available-for-sale

(In thousands)

	Less than 12 months				
	Amortized	Unre	ealized	Fair	
	Cost	L	OSS	Value	
Mortgage-backed-securities and CMOs	\$118,616	\$	336	\$118,280	
Puerto Rico Government and agency obligations	1,996		325	1,671	
Structured credit investments	85,548		7,188	78,360	
	206,160		7,849	198,311	

	12 months or more		
	Amortized	Unrealized	Fair
	Cost	Loss	Value
Mortgage-backed-securities and CMOs	634,910	12,608	622,302
Puerto Rico Government and agency obligations	14,152	612	13,540
	649,062	13,220	635,842

	Total		
	Amortized	Unrealized	Fair
	Cost	Loss	Value
Mortgage-backed-securities and CMOs	753,526	12,944	740,582
Puerto Rico Government and agency obligations	16,148	937	15,211
Structured credit investments	85,548	7,188	78,360
	\$ 855,222	\$ 21,069	\$834,153

## Held-to-maturity

(In thousands)

	Less than 12 months		
	Amortized Cost	Unrealized Loss	Fair Value
Puerto Rico Government and agency obligations	\$ 4,238	\$ 54	\$ 4,184
Mortgage-backed-securities and CMOs	18,403	129	18,274
Structured credit investments	96,171	11,949	84,222
	118,812	12,132	106,680

	12 months or more		
	Amortized	Unrealized	Fair
	Cost	Loss	Value
Mortgage-backed-securities and CMOs	373,122	5,162	367,960

	549,088	10,869	538,219
Puerto Rico Government and agency obligations	50,968	3,727	47,241
Obligations of US Government sponsored agencies	124,998	1,980	123,018

	Total		
	Amortized	Unrealized	Fair
	Cost	Loss	Value
Mortgage-backed-securities and CMOs	391,525	5,291	386,234
Obligations of US Government sponsored agencies	124,998	1,980	123,018
Puerto Rico Government and agency obligations	55,206	3,781	51,425
Structured credit investments	96,171	11,949	84,222
	\$ 667,900	\$ 23,001	\$ 644,899

At September 30, 2008, mortgage-backed securities include approximately \$587.2 million in non-agency collateralized mortgage obligations with unrealized losses of \$63.0 million in the Group s available-for-sale investment securities portfolio. These obligations are collateralized by pools of mortgage loans originated in the U.S., and are senior classes having subordination of losses ranging from 3.6% to 20.3%, which provide the capacity to absorb estimated collateral losses. These issues are rated AAA by Standard & Poor s ( S&P ) and A2 by Moody s, excluding one, an ALT A 5/1 Hybrid ARM CMO issued in late 2006 (the ALT A CMO ), which is backed by Alternative-A (Alt-A) loan collateral.

On October 30, 2008, the ALT A CMO was downgraded by S&P to an investment grade rating of BBB from its original AAA rating. This security, acquired by the Group in December 2006, has continued to pay principal and interest on a timely basis. The Group owns the super senior tranche of the ALT A CMO, which has a subordination level of 15.9%. This means that any cumulative economic losses realized up to that level will be absorbed by other holders that own junior tranches of the ALT A CMO. On October 13, 2008, S&P published a report revising the estimated loss projections for residential mortgage backed securities issued in 2006 and 2007. The S&P report estimated the loss projection for the Group s tranche at 16.4%, slightly surpassing the Group s 15.9% subordination. In accordance with the Group s accounting policies, an other-than-temporary impairment charge of \$38.9 million was recorded on September 30, 2008, which represents the difference between the amortized cost of \$159.0 million and the estimated fair value of \$120.1 million, both at September 30, 2008.

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As part of its structured credit investments portfolio, the Group has collateralized debt obligations (CDOs) in its held-to-maturity portfolio with an aggregate principal balance of \$60.0 million. The Group has been receiving interest payments on the CDOs on a timely basis. The CDOs principal is payable at their maturity in 2017. The CDOs were rated AAA and AA when issued and acquired by the Group. During September and October of 2008, the CDOs experienced defaults in their underlying reference credits. These defaults did not result in a loss of principal or interest since the attachment points (protection of principal) were not reached. Considering the foregoing, on October 24, 2008, the Group optimized the investment structure increasing the principal balance by \$14.0 million, and changing reference credits and increasing their attachment level or subordination protection. This was done with the objective of improving effective principal protection and assured an A+ rating on the CDOs. The Group believes that with the optimization achieved, the collection of principal on the CDOs has been strengthened to a point where there are no probable losses projected from those securities at this time.

The aggregate fair value of the CDOs has been estimated at \$40.1 million at September 30, 2008, a difference of \$19.9 million from its aggregate principal balance of \$60.0 million. Although no loss is projected on the CDOs as a result of their recently achieved optimization, the Group has determined that the entire amount of the difference between their aggregate fair value and their aggregate cost constituted an other-than-temporary impairment at September 30, 2008, requiring a \$19.9 million charge against operations, less the tax effect of \$3.0 million, at September 30, 2008.

At September 30, 2008, the investment securities portfolio also includes structured credit investments issued by U.S. institutions with an amortized cost of \$85.5 million in the available-for-sale portfolio, and \$36.2 million in the held-to-maturity portfolio, with unrealized losses of approximately \$20.8 million and \$16.0 million, respectively. The unrealized loss position is a reflection of the credit markets recent activity, with credit spreads widening significantly. The underlying collateral on the structures that the Group owns has performed adequately, with only one default to date, and none of the additional portfolio of structured credit investments has been downgraded.

The Group continues to have exposures to these markets and instruments, and, as market conditions continue to evolve, the fair value of this or other instruments could further deteriorate.

All other securities in an unrealized loss position at September 30, 2008, are mainly composed of securities issued or backed by U.S. government agencies and U.S. government sponsored agencies. These investments are primarily highly liquid securities that have a large and efficient secondary market. Valuations are performed on a monthly basis using a third party provider and dealer quotes. The Group s management believes that the unrealized losses of such other securities at September 30, 2008, are temporary and are substantially related to market interest rate fluctuations and not to deterioration in the creditworthiness of the issuer or guarantor. At September 30, 2008, the Group has the intent and ability to hold these investments until a period of time sufficient to allow for any recovery in fair value or maturity up to (or beyond) the cost of these investments.

## NOTE 3 LOANS AND ALLOWANCE FOR LOAN LOSSES

## <u>Loans</u>

The Group s credit activities are mainly with customers located in Puerto Rico. The Group s loan transactions are encompassed within three main categories: mortgage, commercial and consumer. The composition of the Group s loan portfolio at September 30, 2008, and December 31, 2007, was as follows:

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	(In thousands)		
	September 30, 2008	De	cember 31, 2007
Loans secured by real estate:			
Residential mortgage loans	\$ 978,560	\$	960,704
Home equity loans, secured personal loans and others	24,462		28,783
Commercial	146,415		135,070
Deferred loan fees, net	(3,212)		(2,887)
	1,146,225		1,121,670
Other loans:			
Commercial	31,272		22,128
Personal consumer loans and credit lines	23,832		29,245
Deferred loan (fees) cost, net	(177)		12
	54,927		51,385
Loans receivable	1,201,152		1,173,055
Allowance for loan losses	(12,466)		(10,161)
Loans receivable, net	1,188,686		1,162,894
Mortgage loans held-for-sale	31,152		16,672
Total loans, net	\$ 1,219,838	\$	1,179,566

## **Allowance for Loan Losses**

The Group maintains an allowance for loan losses at a level that management considers adequate to provide for probable losses based upon an evaluation of known and inherent risks. The Group s allowance for loan losses policy provides for a detailed quarterly analysis of probable losses. The analysis includes a review of historical loan loss experience, value of underlying collateral, current economic conditions, financial condition of borrowers and other pertinent factors.

While management uses available information in estimating probable loan losses, future additions to the allowance may be required based on factors beyond the Group s control. Refer to Table 4 of the Management s Discussion and Analysis of Financial Condition and Results of Operations for additional details related to the changes in the allowance for loan losses for the quarters and nine-month periods ended September 30, 2008 and 2007. The Group evaluates all loans, some individually, and others as homogeneous groups, for purposes of determining impairment. At September 30, 2008, and December 31, 2007, the total balance of impaired loans was \$1.6 million and \$1.1 million, respectively. The impaired loans were measured based on the fair value of collateral. The Group s management determined that a specific impairment allowance of \$300,000 was required for such loans, as the loan collateral fair value exceeds the loan s book value.

## NOTE 4 PLEDGED ASSETS

At September 30, 2008, residential mortgage loans amounting to \$638.8 million were pledged to secure advances and borrowings from the FHLB. Investment securities with fair values totaling \$4.085 billion, \$122.6 million, and \$89.0 million at September 30, 2008, were pledged to secure securities sold under agreements to repurchase, public

fund deposits and other funds, respectively. Also, investment securities with fair value totaling \$120,000 at September 30, 2008, were pledged to the Puerto Rico Treasury Department.

At September 30, 2008, investment securities available-for-sale and held-to-maturity not pledged amounted to \$138.0 million and \$70.3 million, respectively. At September 30, 2008, mortgage loans not pledged amounted to \$392.2 million.

#### NOTE 5 OTHER ASSETS

Other assets at September 30, 2008, and December 31, 2007 include the following:

	(In thousands)				
	September				
	30,	December 31,			
	2008		2007		
Mortgage tax credits	\$ 6,439	\$	69		
Prepaid expenses	4,516		2,645		
Servicing asset	3,004		2,526		
Goodwill	2,006		2,006		
Investment in Statutory Trust	1,086		1,086		
Deferred charges	900		910		
Accounts receivable and other assets	7,764		7,082		
	\$ 25,715	\$	16,324		

Mortgage tax credits in the table above, are related to the approval on December 14, 2007, of the Act Number 97 ( the Act ) to stimulate the economy and private investment by stimulating the real estate industry, in particular the sale of housing. Under the terms of the Act certain home mortgage loans qualify for a government credit of up to \$25,000. The Group disburses 100% of the residence purchase price not covered by down payment and records a loan for the amount disbursed less the government credit. The government credit is recorded as a mortgage tax credit, which can be used as a reduction of the Group s income tax liability commencing with calendar year 2008. Mortgage tax credits are transferable.

#### NOTE 6 BORROWINGS

## Short Term Borrowings

At September 30, 2008, short term borrowings amounted to \$41.0 million (December 31, 2007 \$27.5 million) which mainly consist of federal funds purchased with a weighted average rate of 1.46% (December 31, 2007 1.83%).

## Securities Sold under Agreements to Repurchase

At September 30, 2008, securities underlying agreements to repurchase were delivered to, and are being held by, the counterparties with whom the repurchase agreements were transacted. The counterparties have agreed to resell to the Group the same or similar securities at the maturity of the agreements.

Securities sold under agreements to repurchase, excluding accrued interest in the amount of \$10.8 million at September 30, 2008, mature as follows:

	(In thousands) Balance				
Short-term repurchase agreements Due within 30 days	\$	10,000			
Structured repurchase agreements					
Due after 1 to 3 years		100,000			
Due after 3 to 5 years	1	,800,000			
Due after 5 to 10 years	1	,850,000			
Sub-total structured repurchase agreements	3	3,750,000			

#### **Total repurchase agreements**

During the fourth quarter of 2006 and throughout 2007, the Group restructured most of its short-term repurchase agreements portfolio into longer-term, structured repurchase agreements. The terms of these structured positions range between three and ten years, and the counterparties have the right to exercise put options before their contractual maturity from one to three years after the agreements settlement dates. The following table shows a summary of these agreements and their terms at September 30, 2008:

	(In				
t	housands)				
		Weighted-			
E	Borrowing	Average	Settlement		
	Balance	Coupon	Date	Maturity Date	Next Put Date
\$	100,000	4.17%	12/28/2006	12/28/2011	12/28/2008
	100,000	4.29%	12/28/2006	12/28/2011	12/28/2008
	350,000	4.23%	12/28/2006	12/28/2011	12/28/2008
	350,000	4.35%	12/28/2006	12/28/2011	12/28/2008
	250,000	4.44%	3/02/2007	3/02/2017	3/2/2009
	500,000	4.46%	3/02/2007	3/02/2017	3/2/2009
	150,000	4.31%	3/06/2007	12/06/2012	12/7/2009
	1,000,000	3.71%	3/06/2007	3/06/2017	3/6/2009
	350,000	4.26%	5/09/2007	5/09/2012	11/9/2008
	100,000	4.67%	7/27/2007	7/27/2014	1/27/2010
	100,000	4.39%	8/14/2007	8/16/2010	11/14/2008
	100,000	4.50%	8/14/2007	8/14/2012	8/14/2009
	300,000	4.47%	9/13/2007	9/13/2012	9/13/2009
\$	3,750,000	4.19%			

# Advances from the Federal Home Loan Bank

At September 30, 2008, the advances from the FHLB, excluding accrued interest in the amount of \$1.7 million, mature as follows:

	(In
	thousands)
	Balance
Due after 3 to 5 years	\$ 225,000
Due after 5 to 10 years	55,000
Total FHLB advances	\$ 280,000

During 2007, the Group restructured most of its FHLB advances portfolio into longer-term, structured advances. The terms of these advances range between five and seven years, and the FHLB has the right to exercise put options before the contractual maturity of the advances from nine months to one year after the advances settlement dates. The following table shows a summary of these advances and their terms at September 30, 2008:

	(In				
the	ousands)				
		Weighted-			
Bo	orrowing	Average	Settlement		
E	Balance	Coupon	Date	Maturity Date	Next Put Date
\$	25,000	4.37%	5/04/2007	5/04/2012	11/5/2008
	25,000	4.20%	5/08/2007	5/08/2014	11/8/2008
	30,000	4.22%	5/11/2007	5/11/2014	11/13/2008
	25,000	4.57%	7/24/2007	7/24/2012	10/24/2008
	25,000	4.26%	7/30/2007	7/30/2012	10/30/2008
	50,000	4.33%	8/10/2007	8/10/2012	11/10/2008

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	100,000	4.09%	8/16/2007	8/16/2012	11/16/2008					
\$	280,000	4.24%								

#### Subordinated Capital Notes

Subordinated capital notes amounted to \$36.1 million at September 30, 2008, and December 31, 2007. In October 2001 and August 2003, the Statutory Trust I and the Statutory Trust II, respectively, special purpose entities of the Group, were formed for the purpose of issuing trust redeemable preferred securities. In December 2001 and September 2003, \$35.0 million of trust redeemable preferred securities were issued by each of the Statutory Trust I and the Statutory Trust II, respectively, as part of pooled underwriting transactions. Pooled underwriting involves participating with other bank holding companies in issuing the securities through a special purpose pooling vehicle created by the underwriters.

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The proceeds from these issuances were used by the Statutory Trust I and the Statutory Trust II to purchase a like amount of floating rate junior subordinated deferrable interest debentures (subordinated capital notes) issued by the Group. The call provision of the subordinated capital note purchased by the Statutory Trust I was exercised by the Group in December 2006. The other subordinated capital note has a par value of \$36.1 million, bears interest based on 3-month LIBOR plus 295 basis points (5.77% at September 30, 2008; 7.94% at December 31, 2007), payable quarterly, and matures on September 17, 2033. The subordinated capital note purchased by the Statutory Trust II may be called at par after five years and quarterly thereafter (next call date December 2008). The trust redeemable preferred securities have the same maturity and call provisions as the subordinated capital notes. The subordinated capital notes on the unaudited consolidated statements of financial condition.

The subordinated capital notes are treated as Tier 1 capital for regulatory purposes. Under Federal Reserve Board rules, restricted core capital elements, which are qualifying trust preferred securities, qualifying cumulative perpetual preferred stock (and related surplus) and certain minority interests in consolidated subsidiaries, are limited in the aggregate to no more than 25% of a bank holding company s core capital elements (including restricted core capital elements), net of goodwill less any associated deferred tax liability.

## NOTE 7 DERIVATIVE ACTIVITIES

The Group may use various derivative instruments as part of its asset and liability management. These transactions involve both credit and market risks. The notional amounts are amounts on which calculations, payments, and the value of the derivatives are based. Notional amounts do not represent direct credit exposures. Direct credit exposure is limited to the net difference between the calculated amounts to be received and paid, if any. The actual risk of loss is the cost of replacing, at market, these contracts in the event of default by the counterparties. The Group controls the credit risk of its derivative financial instrument agreements through credit approvals, limits, monitoring procedures and collateral, when considered necessary.

Derivative instruments are generally negotiated over-the-counter (OTC) contracts. Negotiated OTC derivatives are generally entered into between two counterparties that negotiate specific contractual terms, including the underlying instrument, amount, exercise price and maturity.

The Group generally uses interest rate swaps and options in managing its interest rate risk exposure. Certain swaps were entered into to convert the forecasted rollover of short-term borrowings into fixed rate liabilities for longer periods and provide protection against increases in short-term interest rates. Under these swaps, the Group paid a fixed monthly or quarterly cost and received a floating thirty or ninety-day payment based on LIBOR. Floating rate payments received from the swap counterparties partially offset the interest payments to be made on the forecasted rollover of short-term borrowings.

During the nine-month period ended September 30, 2008, losses of \$13.2 million were recognized and reflected as Derivatives in the unaudited consolidated statements of operations. This was mainly due to a \$4.9 million loss in connection to equity index option agreements in which performance by the counterparty (Lehman Brothers Finance S.A.), which filed for bankruptcy on October 3, 2008, is uncertain, resulting in a credit risk exposure for such amount, and an interest-rate swap contract that the Group entered in January 2008 to manage the Group s interest rate risk exposure with a notional amount of \$500 million. Such contract was subsequently terminated, resulting in a loss to the Group of approximately \$7.9 million. For the nine-month period ended September 30, 2007, gains of \$8.5 million were recognized and reflected as Derivatives in the unaudited consolidated statements of operations. There were no outstanding interest-rate swap contracts at September 30, 2008 and December 31, 2007.

The Group offers its customers certificates of deposit with an option tied to the performance of the Standard & Poor s 500 stock market index. The Group uses option agreements with major broker-dealer companies to manage its exposure to changes in this index. Under the terms of the option agreements, the Group receives the average increase in the month-end value of the index in exchange for a fixed premium. The changes in fair value of the option agreements used to manage the exposure in the stock market in the certificates of deposit are recorded in earnings in accordance with SFAS No. 133, as amended.

There were no derivatives designated as a hedge at September 30, 2008 and December 31, 2007. At September 30, 2008, and December 31, 2007, the purchased options used to manage the exposure to the stock market on stock indexed deposits represented and asset of \$13.5 million (notional amount of \$154.5 million) and \$40.7 million (notional amount of \$152.5 million), respectively; the options sold to customers embedded in the certificates of deposit and recorded as deposits in the unaudited consolidated statement of financial condition, represented a liability of \$17.6 million (notional amount of \$147.3 million) and \$38.8 million (notional amount of \$147.1 million), respectively.

## NOTE 8 FAIR VALUE

As discussed in Note 1, effective January 1, 2008, the Group adopted SFAS 157, which provides a framework for measuring fair value under GAAP.

## Fair Value Measurement

SFAS 157 defines fair value as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. SFAS 157 also establishes a fair value hierarchy which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The standard describes three levels of inputs that may be used to measure fair value:

**Level 1** - Level 1 asset and liabilities include equity securities that are traded in an active exchange market, as well as certain U.S. Treasury and other U.S. government agency securities that are traded by dealers or brokers in active markets. Valuations are obtained from readily available pricing sources for market transactions involving identical assets or liabilities.

**Level 2** - Observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities. Level 2 assets and liabilities include (i) mortgage-backed securities for which the fair value is estimated based on valuations obtained from third-party pricing services for identical or comparable assets, (ii) debt securities with quoted prices that are traded less frequently than exchange-traded instruments and (iii) derivative contracts and financial liabilities (e.g. callable brokered CDs and medium-term notes elected for fair value option under SFAS 159) whose value is determined using a pricing model with inputs that are observable in the market or can be derived principally from or corroborated by observable market data.

**Level 3** - Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities. Level 3 assets and liabilities include financial instruments whose value is determined using pricing models, for which the determination of fair value requires significant management judgment or estimation. The following is a description of the valuation methodologies used for instruments measured at fair value:

## Investment securities

The fair value of investment securities is based on quoted market prices, when available, or market prices provided by recognized broker dealers. If listed prices or quotes are not available, fair values is based upon externally developed models that use both observable and unobservable inputs depending on the market activity of the instrument. Structured credit investments and non-agency collateralized mortgage obligations are not trading actively in the current market; accordingly, they do not exhibit readily observable prices. Based on their valuation methodology, such investments are classified as Level 3. The estimated fair value of the structured credit investments and the non-agency collateralized mortgage obligations methodology, such investments are classified as Level 3. The estimated fair value of the structured credit investments and the non-agency collateralized mortgage obligations are determined by using a third-party cash flow valuation model to calculate the present value of projected future cash flows. The assumptions used which are highly uncertain and require a high degree of judgment, include primarily market discount rates, current spreads, duration, leverage, delinquency and loss rates. The assumptions used are drawn from a combination of internal and external data sources. A third-party valuation of these investments, in which all economic assumptions are determined by this third-party (external-based valuation), is obtained at least on a quarterly basis and is used by management as a benchmark to evaluate the adequacy of the cash flow model and the reasonableness of the assumptions are analyzed and assumptions are evaluated and incorporated in the internal-based valuation. The external-based valuations are analyzed and assumptions are evaluated and incorporated in the internal-based valuation model when deemed necessary and agreed by management.

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#### Derivative instruments

The fair values of the derivative instruments were provided by valuation experts and counterparties. Certain derivatives with limited market activity are valued using externally developed models that consider unobservable market parameters. The Group offers its customers certificates of deposit with an option tied to the performance of the Standard & Poor s 500 stock market index (S&P Index), and uses equity indexed option agreements with major broker-dealer companies to manage its exposure to changes in this index. Their fair value is obtained from counterparties or an external pricing source and validated by management. Based on their valuation methodology, are classified as Level 3. These options are tied in to Asian options whose payoff is linked to the average value of the S&P Index on a specific set of dates during the life of the option. The methodology uses an average rate option or a cash-settled option whose payoff is based on the difference between the expected average value of the S&P Index during the remaining life of the option and the strike price at inception. The assumptions used which are uncertain and require a degree of judgment, include primarily S&P Index volatility and leverage. The external-based valuations are analyzed and assumptions are evaluated and incorporated in either an internal-based valuation model when deemed necessary or compared to counterparties prices and agreed by management.

Assets and liabilities measured at fair value on a recurring basis are summarized below :

		08 nents	
(In thousands)	Level 1	Level 2	Level 3
Investment securities available-for-sale	\$	\$ 2,655,939	\$651,881
Money market instruments	29,066		
Derivative asset			13,548
Derivative liability			(17,627)

The table below presents a reconciliation of all assets and liabilities measured at fair value on a recurring basis using significant unobservable inputs (Level 3) for the quarter and nine-month period ended September 30, 2008.

\$29.066

\$2.655.939

\$647.802

Level 3 Instruments Only		r Value Meas r ended Septer 2008)		Total Fair Value Measurements (Nine-month period ended September 30, 2008)					
	Investment securities			Investment securities					
(In thousands)	available- for-sale	Derivative asset	Derivative liability	available- for-sale	Derivative asset	Derivative liability			
Beginning balance	\$211,178	\$ 27,641	\$ (26,177)	\$ 78,360	\$ 40,709	\$ (38,793)			
Total gains (losses) (realized/unrealized):									
Included in earnings Included in other	(38,932)	(14,113)	8,442	(38,932)	(17,986)	12,614			
comprehensive income	20,057			10,805					
New instruments acquired		1,982	(1,978)		5,366	(5,322)			
Principal repayment and amortization Transfer of non-agency	(7,501)	(1,962)	2,086	(7,501)	(14,541)	13,874			
CMOs to Level 3	467,079			609,149					

Ending balance\$ 651,881\$ 13,548\$ (17,627)\$ 651,881\$ 13,548\$ (17,627)

## NOTE 9 SEGMENT REPORTING

The Group segregates its businesses into the following major reportable segments: Banking, Treasury, and Financial Services. Management established the reportable segments based on the internal reporting used to evaluate performance and to assess where to allocate resources. Other factors such as the Group s organization,

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nature of products, distribution channels and economic characteristics of the products were also considered in the determination of the reportable segments. The Group measures the performance of these reportable segments based on pre-established goals of different financial parameters such as net income, net interest income, loan production and fees generated. In March 2008, management decided to reclassify and present investment banking revenues in the Financial Services segment, rather than in the Treasury segment. This reclassification was retroactively presented in the table below.

Banking includes the Bank s branches and mortgage banking, with traditional banking products such as deposits and mortgage, commercial and consumer loans. Mortgage banking activities are carried out by the Bank s mortgage banking division, whose principal activity is to originate mortgage loans for the Group s own portfolio, and Oriental Mortgage Corporation, the Bank s mortgage lending subsidiary. As part of its mortgage banking activities, the Group may sell loans directly into the secondary market or securitize conforming loans into mortgage-backed securities. The Treasury segment encompasses all of the Group s asset and liability management activities such as: purchases and sales of investment securities, interest rate risk management, derivatives, and borrowings.

Financial services is comprised of the Bank s trust division (Oriental Trust), the broker-dealer subsidiary (Oriental Financial Services Corp.), the insurance agency subsidiary (Oriental Insurance, Inc.), and the pension plan administration subsidiary (Caribbean Pension Consultants, Inc.). The core operations of this segment are financial planning, money management and investment brokerage services, insurance sales, investment banking, corporate and individual trust and retirement services, as well as pension plan administration services.

Inter-segment sales and transfers, if any, are accounted for as if the sales or transfers were to third parties, that is, at current market prices. The accounting policies of the segments are the same followed by the Group, which are described in the Summary of Significant Accounting Policies included in the Group s annual report on Form 10-K. Following are the results of operations and the selected financial information by operating segment for the quarters and nine-month periods ended September 30, 2008 and 2007:

	<b>Unaudited</b> (In thousands)											
	_		_	_		nancial	-	Total			Co	nsolidated
	B	Banking	T	reasury	Se	ervices	S	egments	Eli	minations	Total	
Quarter Ended												
<b>September 30, 2008</b>												
Interest income	\$	19,960	\$	64,765	\$	19	\$	84,744	\$		\$	84,744
Interest expense		(7,524)		(49,179)				(56,703)				(56,703)
Net interest income Non-interest income		12,436		15,586		19		28,041				28,041
(loss)		3,046		(63,939)		3,877		(57,016)				(57,016)
Non-interest expenses		(14,418)		(989)		(2,790)		(18,197)				(18,197)
Intersegment revenue		1,024		()				1,024		(1,024)		
Intersegment expense		_,		(213)		(811)		(1,024)		1,024		
Provision for loan				(210)		(011)		(1,02.)		1,021		
losses		(1,950)						(1,950)				(1,950)
Income (loss) before income taxes	\$	138	\$	(49,555)	\$	295	\$	(49,122)	\$		\$	(49,122)
Total assets at September 30, 2008	<b>\$</b> 1	,515,556	\$ 4	4,622,746	\$	9,985	\$ (	6,148,287	\$	(233,621)	\$	5,914,666

Quarter Ended September 30, 2007												
Interest income	\$	20,850	\$	54,022	\$	54	\$	74,926	\$		\$	74,926
Interest expense	Ψ	(6,985)	Ψ	(48,291)	Ψ	51	Ψ	(55,276)	Ψ		Ψ	(55,276)
Net interest income												
(expense)		13,865		5,731		54		19,650				19,650
Non-interest income		4,183		(1,352)		4,302		7,134				7,134
Non-interest expenses		(12,573)		(419)		(3,530)		(16,522)				(16,522)
Intersegment revenue		1,067		. ,				1,067		(1,067)		,
Intersegment expense				(215)		(852)		(1,067)		1,067		
Provision for loan												
losses		(1,614)						(1,614)				(1,614)
Income before												
income taxes	\$	4,928	\$	3,745	\$	(26)	\$	8,648	\$		\$	8,648
Total assets at	¢ 1	502 464	đ	1 500 170	¢	11 470	¢.	< 104 10Z	¢	(22( 017)	¢	E 057 100
September 30, 2007	<b>3</b> ]	1,592,464	<b>\$</b> 4	4,590,170	Þ	11,472	<b>\$</b> (	5,194,106	\$	(336,917)	\$	5,857,189
					- 22	-						

	Unaudited (In thousands) Financial Total Consolida						nsolidated					
	I	Banking	r.	Freasury	S	ervices	S	segments 1	Eli	minations		Total
Nine-Month Period Ended September 30, 2008		0		v				0				
Interest income	\$	59,470	\$	192,456	\$	77	\$	252,003	\$		\$	252,003
Interest expense		(25,530)		(144,938)				(170,468)	)			(170,468)
Net interest income		33,940		47,518		77		81,535				81,535
Non-interest income (loss)		7,154		(62,063)		13,257		(41,652)				(41,652)
Non-interest expenses		(42,178)		(3,000)		(8,829)		(54,007)				(54,007)
Intersegment revenue		2,816						2,816		(2,816)		
Intersegment expense				(555)		(2,261)		(2,816)		2,816		
Provision for loan losses		(5,580)						(5,580)				(5,580)
Income (loss) before income taxes	\$	(3,848)	\$	(18,100)	\$	2,244	\$	(19,704)	\$		\$	(19,704)
Total assets at September 30, 2008	<b>\$</b> .	1,515,556	\$	4,622,746	\$	9,985	\$	6,148,287	\$	(233,621)	\$:	5,914,666
Nine-Month Period Ended September 30, 2007												
Interest income	\$	65,859	\$	141,183	\$	184	\$	207,226	\$		\$	207,226
Interest expense		(24,701)		(131,797)				(156,498)				(156,498)
Net interest income		41,158		9,386		184		50,728				50,728
Non-interest income		7,207		9,794		13,059		30,060				30,060
Non-interest expenses		(38,308)		(1,998)		(9,521)		(49,827)				(49,827)
Intersegment revenue		2,943						2,943		(2,943)		
Intersegment expense				(513)		(2,430)		(2,943)		2,943		
Provision for loan losses		(4,064)						(4,064)				(4,064)
Income before income taxes	\$	8,936	\$	16,669	\$	1,292	\$	26,897	\$		\$	26,897
Total assets at September 30, 2007	<b>\$</b> [	1,592,464	\$	4,590,170	\$	11,472	\$	6,194,106	\$	(336,917)	\$:	5,857,189
		- 23	3 -									

## ITEM 2 MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

# SELECTED FINANCIAL DATA

FOR THE QUARTERS AND NINE-MONTH PERIODS ENDED SEPTEMBER 30, 2008 AND 2007

(In thousands, except per share data)

	Quarter Septem				ths ended Iber 30,	
			Variance			Variance
EARNINGS DATA:	2008	2007	%	2008	2007	%
Interest income	\$ 84,744	\$ 74,926	13.1%	\$ 252,003	\$ 207,226	21.6%
Interest expense	56,703	55,276	2.6%	170,468	156,498	8.9%
Net interest income	28,041	19,650	42.7%	81,535	50,728	60.7%
Provision for loan losses	1,950	1,614	20.8%	5,580	4,064	37.3%
Net interest income after provision for loan						
losses Non-interest income	26,091	18,036	44.7%	75,955	46,664	62.8%
(loss)	(57,016)	7,134	-899.2%	(41,652)	30,060	-238.6%
Non-interest expenses	18,197	16,522	10.1%	54,007	49,827	8.4%
Income (loss) before						
taxes	(49,122)	8,648	-668.0%	(19,704)	26,897	-173.3%
Income tax expense	(1.22())	107	2256 10	(( 002)	1 007	704.10
(benefit)	(4,226)	196	-2256.1%	(6,083)	1,007	-704.1%
<b>Net Income (loss)</b> Less: dividends on	(44,896)	8,452	-631.2%	(13,621)	25,890	-152.6%
preferred stock	(1,200)	(1,200)		(3,601)	(3,601)	
Income (loss) available to common shareholders	\$ (46 <b>,09</b> 6)	\$ 7,252	-735.6%	\$ (1 <b>7</b> ,222)	\$ 22,289	-177.3%
PER SHARE DATA:						
Basic	\$ (1.90)	\$ 0.30	-733.3%	\$ (0.71)	<b>\$</b> 0.91	-178.0%
Diluted	<b>\$</b> (1.89)	<b>\$</b> 0.30	-730.0%	<b>\$</b> (0.71)	<b>\$</b> 0.91	-178.0%
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Average common charge						
Average common shares outstanding	24,292	24,230	0.3%	24,249	24,396	-0.6%
Average potential						
common share-options	82	31	164.5%	100	110	-9.1%

Average shares and shares equivalents	24,374	24,261	0.5%	24,349	24,506	-0.6%
Book value per common share				\$ 7.16	\$ 11.35	-36.9%
Market price at end of period				\$ 17.86	\$ 11.36	57.2%
Equity-to-assets ratio				4.09%	5.84%	-30.0%
Cash dividends declared per common share	\$ 0.14	\$ 0.14		\$ 0.42	\$ 0.42	
Cash dividends declared on common share	\$ 3,402	\$ 3,377	0.7%	\$ 10,206	\$ 10,235	-0.3%
Return on average assets (ROA)	-2.99%	0.59%	-606.8%	-0.30%	0.66%	-145.5%