

SYNOVUS FINANCIAL CORP

Form 10-Q/A

November 12, 2008

**Table of Contents**

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549  
FORM 10-Q/A  
(Amendment No. 1)  
QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15 (d)  
OF THE SECURITIES EXCHANGE ACT OF 1934  
For the quarterly period ended September 30, 2008  
Commission File Number 1-10312  
SYNOVUS FINANCIAL CORP.  
(Exact name of registrant as specified in its charter)**

**GEORGIA** (State or other jurisdiction of incorporation or organization) **58-1134883** (I.R.S. Employer Identification No.)

**1111 Bay Avenue, Suite # 500  
P.O. Box 120  
Columbus, Georgia 31902  
(Address of principal executive offices)  
(706) 649-2311**

(Registrants telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Sections 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company   
(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12B-2 of the Exchange Act).

Yes  No

Indicate the number of shares outstanding of each of the issuer's class of common stock, as of the latest practicable date.

| Class                          | October 31, 2008   |
|--------------------------------|--------------------|
| Common Stock, \$1.00 Par Value | 330,320,130 shares |

**Explanatory Note**

**This Amendment No. 1 to the Quarterly Report on Form 10-Q for the period ended September 30, 2008 (the Report ) is being filed to correct the disclosure in the last paragraph of the section entitled Deposits (page 47). The correct amount of shared deposit balances that Synovus has added since September 30, 2008 is approximately \$690 million. There are no other changes to the Report.**

**SYNOVUS FINANCIAL CORP.  
INDEX**

|                        |  |    |
|------------------------|--|----|
| <b><u>Part I.</u></b>  | <b><u>Financial Information:</u></b>   |    |
| <b><u>Item 1.</u></b>  | <b><u>Unaudited Financial Statements</u></b>   |    |
|                        | <u>Consolidated Balance Sheets as of September 30, 2008 and December 31, 2007</u>  | 3  |
|                        | <u>Consolidated Statements of Income for the Nine and Three Months Ended September 30, 2008 and 2007</u>   | 4  |
|                        | <u>Consolidated Statements of Changes in Shareholders' Equity and Comprehensive Income for the Nine Months Ended September 30, 2008 and 2007</u> | 5  |
|                        | <u>Consolidated Statements of Cash Flows for the Nine Months Ended September 30, 2008 and 2007</u>   | 6  |
|                        | <u>Notes to Consolidated Financial Statements</u>  | 7  |
| <b><u>Item 2.</u></b>  | <b><u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u></b>  | 26 |
| <b><u>Item 3.</u></b>  | <b><u>Quantitative and Qualitative Disclosures About Market Risk</u></b>   | 58 |
| <b><u>Item 4.</u></b>  | <b><u>Controls and Procedures</u></b>  | 59 |
| <b><u>Part II.</u></b> | <b><u>Other Information:</u></b>   |    |
| <b><u>Item 1.</u></b>  | <b><u>Legal Proceedings</u></b>  | 60 |
| <b><u>Item 1A.</u></b> | <b><u>Risk Factors</u></b>   | 62 |
| <b><u>Item 2.</u></b>  | <b><u>Unregistered Sales of Equity Securities and Use of Proceeds</u></b>  | 65 |
| <b><u>Item 6.</u></b>  | <b><u>Exhibits</u></b>   | 66 |
|                        | <u>Signatures</u>  | 67 |
|                        | <u>Index to Exhibits</u>   | 68 |
|                        | <u>EX-31.1</u>   |    |
|                        | <u>EX-31.2</u>   |    |
|                        | <u>EX-32</u>   |    |

**Table of Contents**

**PART I. FINANCIAL INFORMATION**  
**ITEM 1 FINANCIAL STATEMENTS**  
**SYNOVUS FINANCIAL CORP.**  
**CONSOLIDATED BALANCE SHEETS**  
**(unaudited)**

|   | September<br>30,<br>2008 | December<br>31,<br>2007 |
|---|--------------------------|-------------------------|
| <i>(In thousands, except share data)</i>  |                          |                         |
| <b>ASSETS</b>   |                          |                         |
| Cash and due from banks   | \$ 497,419               | 682,583                 |
| Interest earning deposits with banks  | 2,845                    | 10,950                  |
| Federal funds sold and securities purchased under resale agreements                                     | 269,600                  | 76,086                  |
| Trading account assets  | 101,889                  | 17,803                  |
| Mortgage loans held for sale, at fair value   | 105,068                  | 153,437                 |
| Impaired loans held for sale  | 13,554                   |                         |
| Investment securities available for sale  | 3,831,126                | 3,666,974               |
| Loans, net of unearned income   | 27,647,983               | 26,498,585              |
| Allowance for loan losses   | (463,836)                | (367,613)               |
| Loans, net  | 27,184,147               | 26,130,972              |
| Premises and equipment, net   | 595,646                  | 547,437                 |
| Goodwill  | 482,251                  | 519,138                 |
| Other intangible assets, net  | 23,579                   | 28,007                  |
| Other assets  | 1,232,017                | 1,185,065               |
| Total assets  | \$ 34,339,141            | 33,018,452              |
| <b>LIABILITIES AND SHAREHOLDERS EQUITY</b>  |                          |                         |
| Liabilities:  |                          |                         |
| Deposits:   |                          |                         |
| Non-interest bearing retail and commercial deposits   | \$ 3,479,314             | 3,472,423               |
| Interest bearing retail and commercial deposits   | 18,194,976               | 17,734,851              |
| Total retail and commercial deposits  | 21,674,290               | 21,207,274              |
| Brokered deposits (\$90,370 and \$293,842 at fair value as of September 30, 2008 and December 31, 2007) | 6,174,573                | 3,752,542               |
| Total deposits  | 27,848,863               | 24,959,816              |
| Federal funds purchased and securities sold under repurchase agreements                                 | 674,501                  | 2,319,412               |
| Long-term debt  | 2,120,546                | 1,890,235               |
| Other liabilities   | 286,348                  | 407,399                 |
| Total liabilities   | 30,930,258               | 29,576,862              |
| Minority interest in consolidated subsidiaries  | 30,606                   |                         |

## Shareholders' equity:

|   |                          |                |
|---|--------------------------|----------------|
| Common stock - \$1.00 par value. Authorized 600,000,000 shares; issued 335,971,502 in 2008 and 335,529,482 in 2007; outstanding 330,294,672 in 2008 and 329,867,944 in 2007 | <b>335,972</b>           | 335,529        |
| Additional paid-in capital  | <b>1,114,130</b>         | 1,101,209      |
| Treasury stock, at cost - 5,676,830 shares in 2008 and 5,661,538 shares in 2007   | <b>(114,117)</b>         | (113,944)      |
| Accumulated other comprehensive income  | <b>36,253</b>            | 31,439         |
| Retained earnings   | <b>2,006,039</b>         | 2,087,357      |
| <br>Total shareholders' equity  | <br><b>3,378,277</b>     | <br>3,441,590  |
| <br>Total liabilities and shareholders' equity  | <br><b>\$ 34,339,141</b> | <br>33,018,452 |

*See accompanying notes to consolidated financial statements.*

**Table of Contents**

**SYNOVUS FINANCIAL CORP.**  
**CONSOLIDATED STATEMENTS OF INCOME**  
**(unaudited)**

|   | <b>Nine Months Ended</b> |             | <b>Three Months Ended</b> |             |
|---|--------------------------|-------------|---------------------------|-------------|
|   | <b>September 30,</b>     |             | <b>September 30,</b>      |             |
| <i>(In thousands, except per share data)</i>                            | <b>2008</b>              | <b>2007</b> | <b>2008</b>               | <b>2007</b> |
| Interest income:  |                          |             |                           |             |
| Loans, including fees   | <b>\$ 1,269,010</b>      | 1,540,910   | <b>405,142</b>            | 522,545     |
| Investment securities available for sale                                | <b>137,724</b>           | 127,742     | <b>46,682</b>             | 44,369      |
| Trading account assets  | <b>1,542</b>             | 2,890       | <b>521</b>                | 1,014       |
| Mortgage loans held for sale  | <b>5,877</b>             | 8,006       | <b>1,880</b>              | 3,047       |
| Impaired loans held for sale  | <b>93</b>                |             |                           |             |
| Federal funds sold and securities purchased under resale agreements     | <b>2,834</b>             | 4,062       | <b>960</b>                | 1,213       |
| Interest earning deposits with banks                                    | <b>163</b>               | 1,007       | <b>38</b>                 | 38          |
| <b>Total interest income</b>  | <b>1,417,243</b>         | 1,684,617   | <b>455,223</b>            | 572,226     |
| Interest expense:   |                          |             |                           |             |
| Deposits  | <b>505,340</b>           | 695,891     | <b>162,613</b>            | 235,556     |
| Federal funds purchased and securities sold under repurchase agreements | <b>36,602</b>            | 65,746      | <b>7,123</b>              | 23,664      |
| Long-term debt  | <b>55,433</b>            | 60,717      | <b>17,689</b>             | 22,167      |
| <b>Total interest expense</b>   | <b>597,375</b>           | 822,354     | <b>187,425</b>            | 281,387     |
| <b>Net interest income</b>  | <b>819,868</b>           | 862,263     | <b>267,798</b>            | 290,839     |
| Provision for losses on loans   | <b>336,016</b>           | 99,566      | <b>151,351</b>            | 58,770      |
| <b>Net interest income after provision for losses on loans</b>          | <b>483,852</b>           | 762,697     | <b>116,447</b>            | 232,069     |
| Non-interest income:  |                          |             |                           |             |
| Service charges on deposit accounts                                     | <b>82,594</b>            | 83,157      | <b>28,132</b>             | 28,736      |
| Fiduciary and asset management fees                                     | <b>37,612</b>            | 37,652      | <b>12,095</b>             | 12,524      |
| Brokerage and investment banking income                                 | <b>25,591</b>            | 23,381      | <b>7,898</b>              | 8,123       |
| Mortgage banking income   | <b>18,323</b>            | 20,876      | <b>4,476</b>              | 5,955       |
| Bankcard fees   | <b>39,788</b>            | 35,370      | <b>13,371</b>             | 11,923      |
| Net gains on sales of available for sale investment securities          |                          | 891         |                           | 186         |
| Other fee income  | <b>30,039</b>            | 29,749      | <b>8,773</b>              | 9,910       |
| Increase in fair value of private equity investments, net               | <b>17,998</b>            | 16,415      | <b>13,052</b>             | 11,102      |
| Proceeds from sale of MasterCard shares                                 | <b>16,186</b>            | 2,918       |                           | 2,918       |
| Proceeds from redemption of Visa shares                                 | <b>38,542</b>            |             |                           |             |
| Other operating income  | <b>39,957</b>            | 39,620      | <b>11,158</b>             | 14,817      |
| <b>Total non-interest income</b>  | <b>346,630</b>           | 290,029     | <b>98,955</b>             | 106,194     |

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|  |                  |         |                 |         |
|--|------------------|---------|-----------------|---------|
| Non-interest expense:  |                  |         |                 |         |
| Salaries and other personnel expense   | <b>346,342</b>   | 345,690 | <b>114,535</b>  | 115,941 |
| Net occupancy and equipment expense  | <b>93,188</b>    | 82,914  | <b>31,852</b>   | 28,055  |
| FDIC insurance and other regulatory fees                                       | <b>18,210</b>    | 7,239   | <b>5,960</b>    | 2,541   |
| Foreclosed real estate   | <b>64,764</b>    | 2,812   | <b>43,205</b>   | 1,662   |
| Losses on impaired loans held for sale   | <b>9,944</b>     |         |                 |         |
| Goodwill impairment  | <b>36,887</b>    |         | <b>9,887</b>    |         |
| Professional fees  | <b>20,311</b>    | 14,948  | <b>6,916</b>    | 4,703   |
| Visa litigation (recovery) expense   | <b>(11,082)</b>  | 12,000  | <b>6,347</b>    | 12,000  |
| Restructuring charges  | <b>13,299</b>    |         | <b>9,048</b>    |         |
| Other operating expenses   | <b>150,559</b>   | 139,281 | <b>47,334</b>   | 47,523  |
| Total non-interest expense   | <b>742,422</b>   | 604,884 | <b>275,084</b>  | 212,425 |
| Minority interest in consolidated subsidiaries                                 | <b>6,347</b>     |         | <b>4,650</b>    |         |
| Income (loss) from continuing operations before income taxes                   | <b>81,713</b>    | 447,842 | <b>(64,332)</b> | 125,838 |
| Income tax expense (benefit)   | <b>28,741</b>    | 158,050 | <b>(24,211)</b> | 42,261  |
| Income (loss) from continuing operations                                       | <b>52,972</b>    | 289,792 | <b>(40,121)</b> | 83,577  |
| Income from discontinued operations, net of income taxes and minority Interest |                  | 154,654 |                 | 51,366  |
| Net income (loss)  | <b>\$ 52,972</b> | 444,446 | <b>(40,121)</b> | 134,943 |
| Net income (loss) per share:   |                  |         |                 |         |
| Basic  |                  |         |                 |         |
| Income (loss) from continuing operations                                       | <b>\$ 0.16</b>   | 0.89    | <b>(0.12)</b>   | 0.26    |
| Net income (loss)  | <b>0.16</b>      | 1.36    | <b>(0.12)</b>   | 0.41    |
| Diluted  |                  |         |                 |         |
| Income (loss) from continuing operations                                       | <b>\$ 0.16</b>   | 0.88    | <b>(0.12)</b>   | 0.25    |
| Net income (loss)  | <b>0.16</b>      | 1.35    | <b>(0.12)</b>   | 0.41    |
| Weighted average shares outstanding:   |                  |         |                 |         |
| Basic  |                  |         |                 |         |
|  | <b>329,195</b>   | 326,443 | <b>329,438</b>  | 327,215 |
| Diluted  |                  |         |                 |         |
|  | <b>331,317</b>   | 330,001 | <b>329,438</b>  | 330,160 |

See accompanying notes to consolidated financial statements.

Table of Contents

**SYNOVUS FINANCIAL CORP.**  
**CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS EQUITY**  
**AND COMPREHENSIVE INCOME**  
**(unaudited)**

|   | <b>Shares</b>  | <b>Common</b>     | <b>Additional</b> | <b>Treasury</b>  | <b>Accum</b>   | <b>Retained</b>  | <b>Total</b>     |
|---|----------------|-------------------|-------------------|------------------|----------------|------------------|------------------|
| <i>(In thousands, except per share data)</i>  | <b>Issued</b>  | <b>Stock</b>      | <b>Paid-In</b>    | <b>Stock</b>     | <b>ulated</b>  | <b>Earnings</b>  | <b></b>          |
|   |                |                   | <b>Capital</b>    |                  | <b>Other</b>   |                  |                  |
|   |                |                   |                   |                  | <b>Compre-</b> |                  |                  |
|   |                |                   |                   |                  | <b>hensive</b> |                  |                  |
|   |                |                   |                   |                  | <b>Income</b>  |                  |                  |
|   |                |                   |                   |                  | <b>(Loss)</b>  |                  |                  |
| Balance at December 31, 2006  | 331,214        | \$ 331,214        | 1,033,055         | (113,944)        | (2,129)        | 2,460,454        | 3,708,650        |
| Cumulative effect of adoption of FIN No. 48   |                |                   |                   |                  |                | (230)            | (230)            |
| Net Income  |                |                   |                   |                  |                | 444,446          | 444,446          |
| Other comprehensive income, net of tax:   |                |                   |                   |                  |                |                  |                  |
| Net unrealized gain on cash flow hedges   |                |                   |                   |                  | 7,713          |                  | 7,713            |
| Change in unrealized gains (losses) on investment securities available for sale, net of reclassification adjustment |                |                   |                   |                  | 13,627         |                  | 13,627           |
| Gain on foreign currency translation  |                |                   |                   |                  | 3,960          |                  | 3,960            |
| Amortization of post-retirement unfunded health benefit   |                |                   |                   |                  | 168            |                  | 168              |
| Other comprehensive income  |                |                   |                   |                  | 25,468         |                  | 25,468           |
| Comprehensive income  |                |                   |                   |                  |                |                  | 469,914          |
| Cash dividends declared \$0.62 per share  |                |                   |                   |                  |                | (201,457)        | (201,457)        |
| Issuance of non-vested stock  | 546            | 546               | (546)             |                  |                |                  |                  |
| Share-based compensation expense  |                |                   | 15,716            |                  |                |                  | 15,716           |
| Stock options exercised   | 2,273          | 2,273             | 39,790            |                  |                |                  | 42,063           |
| Share-based tax benefit   |                |                   | 10,558            |                  |                |                  | 10,558           |
| Ownership change at majority-owned subsidiary   |                |                   | 7,026             |                  |                |                  | 7,026            |
| Issuance of common stock for acquisition  | 62             | 62                | 2,054             |                  |                |                  | 2,116            |
| Balance at September 30, 2007   | 334,095        | \$ 334,095        | 1,107,653         | (113,944)        | 23,339         | 2,703,213        | 4,054,356        |
| <b>Balance at December 31, 2007</b>   | <b>335,529</b> | <b>\$ 335,529</b> | <b>1,101,209</b>  | <b>(113,944)</b> | <b>31,439</b>  | <b>2,087,357</b> | <b>3,441,590</b> |
| <b>Cumulative effect of adoption of EITF Issue No. 06-4</b>   |                |                   |                   |                  |                | <b>(2,248)</b>   | <b>(2,248)</b>   |
|   |                |                   |                   |                  |                | <b>58</b>        | <b>58</b>        |



|  |                |                   |                  |                  |               |                  |                  |
|--|----------------|-------------------|------------------|------------------|---------------|------------------|------------------|
| <b>Cumulative effect of adoption of SFAS No. 159</b>   |                |                   |                  |                  |               |                  |                  |
| <b>Net Income</b>  |                |                   |                  |                  |               | <b>52,972</b>    | <b>52,972</b>    |
| <b>Other comprehensive income, net of tax:</b>   |                |                   |                  |                  |               |                  |                  |
| <b>Net unrealized gain on cash flow hedges</b>   |                |                   |                  |                  | <b>4,289</b>  |                  | <b>4,289</b>     |
| <b>Change in unrealized gain on investment securities available for sale, net of reclassification adjustment</b> |                |                   |                  |                  | <b>387</b>    |                  | <b>387</b>       |
| <b>Amortization of post-retirement unfunded health benefit</b>   |                |                   |                  |                  | <b>138</b>    |                  | <b>138</b>       |
| <b>Other comprehensive income</b>  |                |                   |                  |                  | <b>4,814</b>  |                  | <b>4,814</b>     |
| <b>Comprehensive income</b>  |                |                   |                  |                  |               |                  | <b>57,786</b>    |
| <b>Cash dividends declared \$0.40 per share</b>  |                |                   |                  |                  |               | <b>(132,100)</b> | <b>(132,100)</b> |
| <b>Treasury shares purchased</b>   |                |                   |                  |                  | <b>(173)</b>  |                  | <b>(173)</b>     |
| <b>Issuance of non-vested stock, net</b>   | <b>(26)</b>    | <b>(26)</b>       | <b>26</b>        |                  |               |                  | <b>--</b>        |
| <b>Share-based compensation expense</b>  |                |                   | <b>10,545</b>    |                  |               |                  | <b>10,545</b>    |
| <b>Stock options exercised</b>   | <b>469</b>     | <b>469</b>        | <b>2,556</b>     |                  |               |                  | <b>3,025</b>     |
| <b>Share-based tax deficiency</b>  |                |                   | <b>(206)</b>     |                  |               |                  | <b>(206)</b>     |
| <b>Balance at September 30, 2008</b>   | <b>335,972</b> | <b>\$ 335,972</b> | <b>1,114,130</b> | <b>(114,117)</b> | <b>36,253</b> | <b>2,006,039</b> | <b>3,378,277</b> |

*See accompanying notes to consolidated financial statements.*

**Table of Contents**

**SYNOVUS FINANCIAL CORP.**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**  
**(unaudited)**

| <i>(In thousands)</i>  | <b>Nine Months Ended<br/>September 30,</b> |             |
|--|--|-------------|
|  | <b>2008</b>                                | <b>2007</b> |
| <b>Operating activities:</b>   |  |             |
| Net income   | \$ 52,972                                  | 444,446     |
| Adjustments to reconcile net income to net cash provided by operating activities:              |  |             |
| Provision for losses on loans  | 336,016                                    | 99,566      |
| Depreciation, amortization and accretion, net  | 42,471                                     | 145,461     |
| Goodwill impairment  | 36,887                                     | --          |
| Equity in income of equity method investments  | (1,639)                                    | (6,610)     |
| Deferred tax benefit (expense)   | (19,407)                                   | (17,152)    |
| Decrease (increase) in interest receivable   | 61,684                                     | (21,869)    |
| Decrease in interest payable   | (23,423)                                   | (205)       |
| Minority interest in consolidated subsidiaries   | 6,347                                      | 38,139      |
| Increase in trading account assets   | (84,086)                                   | (17,743)    |
| Originations of mortgage loans held for sale   | (858,110)                                  | (1,161,942) |
| Proceeds from sales of mortgage loans held for sale  | 912,204                                    | 1,171,443   |
| Gain on sale of mortgage loans held for sale   | (7,128)                                    | (8,389)     |
| Loss on sale of impaired loans held for sale   | 11,137                                     |             |
| Decrease (increase) in other assets  | 204,958                                    | (190,093)   |
| (Decrease) increase in accrued salaries and benefits   | (18,156)                                   | 6,858       |
| Increase (decrease) in other liabilities   | 5,621                                      | (132,831)   |
| Net gains on sales of available for sale investment securities                                 |  | (891)       |
| Increase in fair value of private equity investments   | (17,998)                                   | (15,347)    |
| Gain from transfer of mutual funds   |  | (6,885)     |
| Gain on sale of MasterCard shares  | (16,186)                                   | --          |
| Proceeds from redemption of Visa shares  | (38,542)                                   |             |
| (Decrease) increase in liability for Visa litigation   | (11,082)                                   | 12,000      |
| Share-based compensation   | 10,686                                     | 21,660      |
| Excess tax benefit from share-based payment arrangements                                       | (756)                                      | (10,143)    |
| Impairment of developed software   |  | 620         |
| Other, net   | 7,862                                      | 52,081      |
| Net cash provided by operating activities  | 592,332                                    | 402,174     |
| <b>Investing activities:</b>   |  |             |
| Net decrease in interest earning deposits with banks   | 8,105                                      | 15,071      |
| Net increase in federal funds sold and securities purchased under resale agreements            | (193,514)                                  | (12,563)    |
| Proceeds from maturities and principal collections of investment securities available for sale | 864,999                                    | 539,171     |
| Proceeds from sales of investment securities available for sale                                | 5,449                                      | 22,106      |
| Purchases of investment securities available for sale  | (1,022,663)                                | (822,818)   |
| Proceeds from sale of impaired loans held for sale   | 20,613                                     | --          |

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|  |                        |                 |
|--|------------------------|-----------------|
| Net increase in loans  | <b>(1,722,490)</b>     | (1,234,050)     |
| Purchases of premises and equipment  | <b>(90,827)</b>        | (118,374)       |
| Proceeds from disposals of premises and equipment  | <b>1,998</b>           | 642             |
| Net proceeds from transfer of mutual funds   |                        | 6,885           |
| Proceeds from sale of MasterCard shares  | <b>16,186</b>          | --              |
| Proceeds from redemption of Visa shares  | <b>38,542</b>          |                 |
| Additions to other intangible assets   |                        | 13,600          |
| Contract acquisition costs   |                        | (20,878)        |
| Additions to licensed computer software from vendors   |                        | (8,193)         |
| Additions to internally developed computer software  |                        | (11,749)        |
| <br>Net cash used by investing activities  | <br><b>(2,073,602)</b> | <br>(1,631,150) |
| <br><b>Financing activities:</b>   |                        |                 |
| Net increase in retail demand and savings deposits   | <b>(891,204)</b>       | 346,074         |
| Net increase (decrease) in retail certificates of deposit  | <b>1,358,220</b>       | (278,748)       |
| Net increase (decrease) in brokered deposit  | <b>2,422,031</b>       | (36,729)        |
| Net (decrease) increase in federal funds purchased and other securities sold under repurchase agreements | <b>(1,644,911)</b>     | 995,950         |
| Principal repayments on long-term debt   | <b>(196,022)</b>       | (200,423)       |
| Proceeds from issuance of long-term debt   | <b>424,300</b>         | 606,468         |
| Treasury shares purchased  | <b>(173)</b>           |                 |
| Excess tax benefit from share-based payment arrangements   | <b>756</b>             | 10,143          |
| Dividends paid to shareholders   | <b>(179,916)</b>       | (197,598)       |
| Proceeds from issuance of common stock   | <b>3,025</b>           | 42,063          |
| <br>Net cash provided by financing activities  | <br><b>1,296,106</b>   | <br>1,287,200   |
| <br>Effect of exchange rate changes on cash and cash equivalent balances held in foreign currencies      |                        | <br>(3,984)     |
| <br>(Decrease) increase in cash and due from banks   | <br><b>(185,164)</b>   | <br>54,240      |
| Cash and due from banks at beginning of period   | <b>682,583</b>         | 889,975         |
| <br>Cash and due from banks at end of period   | <br><b>\$ 497,419</b>  | <br>944,215     |

*See accompanying notes to consolidated financial statements.*

**Table of Contents**

**SYNOVUS FINANCIAL CORP.  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Unaudited)**

**Note 1 Basis of Presentation**

The accompanying unaudited consolidated financial statements have been prepared in accordance with the instructions to Form 10-Q and therefore do not include all information and footnotes necessary for a fair presentation of financial position, results of operations, and cash flows in conformity with U.S. generally accepted accounting principles. All adjustments consisting of normally recurring accruals that, in the opinion of management, are necessary for a fair presentation of the financial position and results of operations for the periods covered by this report have been included. The accompanying unaudited consolidated financial statements should be read in conjunction with the Synovus Financial Corp. (Synovus) consolidated financial statements and related notes appearing in the 2007 Annual Report previously filed on Form 10-K.

In preparing the consolidated financial statements, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities as of the date of the respective balance sheets, and the reported amounts of revenues and expenses for the periods presented. Actual results could differ significantly from those estimates. Material estimates that are particularly susceptible to significant change in the near-term relate to the determination of the allowance for loan losses, the valuation of impaired loans held for sale, the valuation of real estate acquired in connection with foreclosures or in satisfaction of loans and the fair value of intangible assets, including goodwill.

A substantial portion of Synovus loans are secured by real estate in five southeastern states (Georgia, Alabama, Florida, South Carolina, and Tennessee). Accordingly, the ultimate collectibility of a substantial portion of Synovus loan portfolio is susceptible to changes in market conditions in these areas. Management believes that the allowance for loan losses is adequate. While management uses available information to recognize losses on loans, future additions to the allowance may be necessary based on changes in economic conditions and ability of borrowers to repay their loans. In addition, various regulatory agencies, as an integral part of their examination process, periodically review Synovus allowance for loan losses. Such agencies may require Synovus to make changes to the allowance for loan losses based on their judgment about information available to them at the time of their examination.

Determining the fair value of Synovus reporting units requires management to make certain judgments and assumptions related to various items, including discount rates and future estimates of operating results. Management believes that the estimates and assumptions used in the goodwill impairment analysis for its business units are reasonable; however, if actual results and market conditions differ from the assumptions or estimates used, the fair value of each reporting unit could be different in the future.

Certain prior year amounts have been reclassified to conform to the presentation adopted in 2008.

**Note 2 Supplemental Cash Flow Information**

For the nine months ended September 30, 2008 and 2007, Synovus paid income taxes (net of

**Table of Contents**

refunds received) of \$56.9 million and \$352.0 million, respectively. The amount for the nine months ended September 30, 2008 is impacted by tax overpayment credits from 2007 that were applied towards the 2008 income tax liability. For the nine months ended September 30, 2008 and 2007, Synovus paid interest of \$567.8 million and \$808.1 million, respectively.

Non-cash investing activities consisted of loans of approximately \$286.5 million and \$56.8 million, which were foreclosed and transferred to other real estate during the nine months ended September 30, 2008 and 2007, respectively, impaired loans of approximately \$46.8 million which were transferred to impaired loans held for sale during the nine months ended September 30, 2008, and impaired loans held for sale of approximately \$1.5 million, which were foreclosed and transferred to other real estate during the nine months ended September 30, 2008.

**Note 3 Comprehensive Income**

Other comprehensive income (loss) consists of the change in net unrealized gains (losses) on cash flow hedges, the change in net unrealized gains (losses) on investment securities available for sale, gains (losses) on foreign currency translation, and the amortization of the post-retirement unfunded health benefit. Comprehensive income consists of net income plus other comprehensive income (loss).

Comprehensive income (loss) for the nine and three months ended September 30, 2008 and 2007 is presented below:

| <i>(in thousands)</i>   | <b>Nine Months Ended</b> |             | <b>Three Months Ended</b> |             |
|---|--------------------------|-------------|---------------------------|-------------|
|   | <b>September 30,</b>     |             | <b>September 30,</b>      |             |
|   | <b>2008</b>              | <b>2007</b> | <b>2008</b>               | <b>2007</b> |
| Net income (loss)   | <b>\$ 52,972</b>         | 444,446     | <b>(40,121)</b>           | 134,943     |
| Other comprehensive income, net of tax:   |                          |             |                           |             |
| Change in net unrealized gains (losses) on cash flow hedges   | <b>4,289</b>             | 7,713       | <b>3,813</b>              | 10,630      |
| Change in net unrealized gains (losses) on investment securities available for sale, net of reclassification adjustment | <b>387</b>               | 13,627      | <b>2,203</b>              | 31,674      |
| Gains on foreign currency translation   |                          | 3,960       |                           | 1,796       |
| Amortization of postretirement unfunded health benefit  | <b>138</b>               | 168         | <b>46</b>                 | 168         |
| Other comprehensive income  | <b>4,814</b>             | 25,468      | <b>6,062</b>              | 44,268      |
| Comprehensive income (loss)   | <b>\$ 57,786</b>         | 469,914     | <b>(34,059)</b>           | 179,211     |

**Note 4 Restructuring Charges**

Project Optimus, an initiative focused on operating efficiency gains and enhanced revenue growth, was launched in April 2008. Synovus expects to implement ideas associated with this project over the next twenty-four months, including the elimination of approximately 650 positions over that time period. Synovus expects to incur restructuring charges of approximately \$22.0 million in conjunction with the project, including \$10.9 million in severance charges and \$11.1 million in other project related costs. During the nine months ended September 30, 2008, Synovus recognized a total of \$13.3 million in restructuring charges including \$2.4 million in severance charges. During the three months ended September 30, 2008, Synovus recognized \$9.0 million in restructuring charges including \$1.6 million in severance charges. At September 30, 2008, Synovus had an accrued liability of \$9.5 million related to restructuring charges.

**Table of Contents****Note 5 Standby Letters of Credit**

Standby and commercial letters of credit are conditional commitments issued by Synovus to guarantee the performance of a customer to a third party. Certain standby letters of credit are issued to assist customers in obtaining long-term funding through bond issues. Provisions of the bond agreement provide the holders of the bonds the option to be repaid prior to the bond's maturity. In the event the bonds cannot be sold to another investor, the stand-by letter of credit obligates Synovus to provide funding to finance the repurchase of the bonds. During the third quarter of 2008, Synovus funded \$52 million under these agreements to finance the repurchase of bonds, all of which remained outstanding as of the end of the third quarter and are included as a component of total loans at September 30, 2008. In addition to these fundings, Synovus repurchased \$81 million of these bonds which are reflected in the balance of our trading account assets portfolio at September 30, 2008. Synovus has issued approximately \$1.6 billion in letters of credit related to these bond issuances. As of November 9, 2008, approximately \$800 million has been funded subsequent to September 30, 2008 related to these bond repurchases. The majority of these fundings occurred prior to October 15, 2008. Since that time, there has been a significant decline in bond put activity.

**Note 6 Impaired Loans Held for Sale**

Loans or pools of loans are transferred to the impaired loans held for sale portfolio when the intent to hold the loans has changed due to portfolio management or risk mitigation strategies and when there is a plan to sell the loans within a reasonable period of time. The value of the loans or pools of loans is primarily determined by analyzing the underlying collateral of the loan and the external market prices of similar assets. At the time of transfer, if the fair value is less than the cost, the difference attributable to declines in credit quality is recorded as a charge-off against the allowance for loan losses. Decreases in fair value subsequent to the transfer as well as losses from sale of these loans are recognized as a component of non-interest expense. During the nine months ended September 30, 2008, Synovus transferred loans with a cost basis totaling \$68.9 million to the impaired loans held for sale portfolio. Synovus recognized charge-offs totaling \$22.1 million on these loans, resulting in a new cost basis for loans transferred to the impaired loans held for sale portfolio of \$46.8 million. The \$22.1 million in charge-offs were estimated based on the estimated sales price of the portfolio through bulk sales. Subsequent to their transfer to the impaired loans held for sale portfolio, Synovus recognized additional write-downs of \$6.4 million and recognized a loss of \$4.7 million from the sale of impaired loans held for sale. The additional write-downs were based on the estimated sales proceeds from pending liquidation sales. During the three months ended September 30, 2008 Synovus transferred loans with a cost basis of \$9.3 million to the impaired loans held for sale portfolio. Synovus recognized charge-offs totaling \$1.1 million on these loans, resulting in a new cost basis for these loans of \$8.2 million. Also, during the three months ended September 30, 2008, Synovus recognized an additional write-down of \$1.0 million on loans in the impaired loans held for sale portfolio.

**Note 7 Loans, Net of Unearned Income**

Loans, net of unearned income, at September 30, 2008 and December 31, 2007 are presented below:

| <i>(in thousands)</i>                  | <b>September<br/>30,<br/>2008</b> | <b>September<br/>30,<br/>2007</b> |
|--|-----------------------------------|-----------------------------------|
| Investment properties                  | \$ 5,211,927                      | 4,529,827                         |
| 1-4 family properties                  | 5,362,862                         | 5,824,227                         |
| Land acquisition                       | 1,560,734                         | 1,545,933                         |
| <br>Total commercial real estate loans | <br><b>12,135,523</b>             | <br>11,899,987                    |
| Commercial and industrial loans        | 11,230,142                        | 10,647,396                        |
| Retail loans                           | 4,324,222                         | 3,997,365                         |
| <br>Total loans                        | <br><b>27,689,887</b>             | <br>26,544,748                    |
| Unearned income                        | (41,904)                          | (46,163)                          |

|                               |                      |            |
|-------------------------------|----------------------|------------|
| Loans, net of unearned income | <b>\$ 27,647,983</b> | 26,498,585 |
|-------------------------------|----------------------|------------|

**Note 8 Allowance for Loan Losses**

Activity in the allowance for loan losses for the nine months ended September 30, 2008 and 2007 is presented below:

| <i>(in thousands)</i>                | <b>Nine Months Ended</b> |             |
|--------------------------------------|--------------------------|-------------|
|                                      | <b>September 30,</b>     |             |
|                                      | <b>2008</b>              | <b>2007</b> |
| Balance, beginning of period         | <b>\$ 367,613</b>        | 314,459     |
| Provision for losses on loans        | <b>336,016</b>           | 99,566      |
| Loans charged off, net of recoveries | <b>(239,793)</b>         | (57,139)    |
| Balance, end of period               | <b>\$ 463,836</b>        | 356,886     |

**Note 9 Other Real Estate**

Other real estate, consisting of properties obtained through foreclosure or in satisfaction of loans, is reported at the lower of cost or fair value, determined on the basis of current appraisals, comparable sales, and other estimates of value obtained principally from independent sources, adjusted for estimated selling costs. At the time of foreclosure, any excess of the loan balance over the fair value of the real estate held as collateral is recorded as a charge against the

**Table of Contents**

allowance for loan losses. Gains or losses on sale and any subsequent adjustments to the value are recorded as a component of non-interest expense.

The carrying value of other real estate was \$215.1 million and \$101.5 million at September 30, 2008 and December 31, 2007, respectively. During the nine months ended September 30, 2008, approximately \$286.5 million of loans and \$1.5 million of impaired loans held for sale were foreclosed and transferred to other real estate. During the nine and three months ended September 30, 2008, Synovus recognized other real estate costs of \$64.8 million and \$43.2 million, respectively. These costs primarily relate to losses from the liquidation of other real estate through bulk sales and auctions as well as further write-downs due to declines in fair value subsequent to the date of foreclosure, and, to a lesser degree, carrying costs associated with other real estate.

**Note 10 Fair Value Accounting Adoption of SFAS Nos. 157 and 159**

In September 2006, the Financial Accounting Standards Board (FASB) issued Statement of Financial Accounting Standard No. 157, Fair Value Measurements (SFAS No. 157). SFAS No. 157 defines fair value, establishes a framework for measuring fair value under U.S. Generally Accepted Accounting Principles (GAAP), and expands disclosures about fair value measurements. This statement did not introduce any new requirements mandating the use of fair value; rather, it unified the meaning of fair value and added additional fair value disclosures. The provisions of this statement are effective for financial statements issued for fiscal years beginning after November 15, 2007 and interim periods within those fiscal years. Effective January 1, 2008, Synovus adopted SFAS No. 157 for financial assets and liabilities. As permitted under FASB Staff Position (FSP) No. FAS 157-2, Synovus has elected to defer the application of SFAS No. 157 to non-financial assets and liabilities until January 1, 2009.

In February 2007, the FASB issued SFAS No. 159, The Fair Value Option for Financial Assets and Financial Liabilities (SFAS No. 159). SFAS No. 159 permits entities to make an irrevocable election, at specified election dates, to measure eligible financial instruments and certain other instruments at fair value. As of January 1, 2008, Synovus has elected the fair value option (FVO) for mortgage loans held for sale and certain callable brokered certificates of deposit. Accordingly, a cumulative adjustment of \$58 thousand (\$91 thousand less \$33 thousand of income taxes) was recorded as an increase to retained earnings.

In October 2008, the FASB issued FSP No. FAS 157-d, Determining the Fair Value of a Financial Asset in a Market that is Not Active. FSP No. FAS 157-d is intended to provide additional guidance on how an entity should classify the application of SFAS No. 157 in an inactive market, and illustrates how an entity should determine fair value in an inactive market. The provisions for this statement are effective for the period ended September 30, 2008. The impact to Synovus is minimal, as this FSP provides clarification to existing guidance.

The following is a description of the assets and liabilities for which fair value has been elected, including the specific reasons for electing fair value.

*Mortgage Loans Held for Sale*

Mortgage loans held for sale (MLHFS) have been previously accounted for on a lower of aggregate cost or fair value basis pursuant to SFAS No. 65, Accounting for Certain Mortgage Banking Activities (SFAS No. 65). For certain mortgage loan types, fair value hedge accounting was utilized by Synovus to hedge a given mortgage loan pool, and the underlying



**Table of Contents**

mortgage loan balances were adjusted for the change in fair value related to the hedged risk (fluctuation in market interest rates) in accordance with SFAS No. 133, *Accounting for Derivative Instruments and Hedging Activities*, as amended and interpreted (SFAS No. 133). For those certain mortgage loan types, Synovus is still able to achieve an effective economic hedge by being able to mark-to-market the underlying mortgage loan balances through the income statement, but has eliminated the operational time and expense needed to manage a hedge accounting program under SFAS No. 133. Previously under SFAS No. 65, Synovus was exposed, from an accounting perspective, only to the downside risk of market volatilities; however by electing FVO, Synovus may now also recognize the associated gains on the mortgage loan portfolio as favorable changes in the market occur.

*Certain Callable Brokered Certificates of Deposit*

Synovus has elected FVO for certain callable brokered certificates of deposit (CDs) to ease the operational burdens required to maintain hedge accounting for such instruments under the constructs of SFAS No. 133. Prior to the adoption of SFAS No. 159, Synovus was highly effective in hedging the risk related to changes in fair value, due to fluctuations in market interest rates, by engaging in various interest rate derivatives. However, SFAS No. 133 requires an extensive documentation process for each hedging relationship and an extensive process related to assessing the effectiveness and measuring ineffectiveness related to such hedges. By electing FVO on these previously hedged callable brokered CDs, Synovus is still able to achieve an effective economic hedge by being able to mark-to-market the underlying CDs through the income statement, but has eliminated the operational time and expense needed to manage a hedge accounting program under SFAS No. 133.

The following table summarizes the impact of adopting the fair value option for these financial instruments as of January 1, 2008. Amounts shown represent the carrying value of the affected instruments before and after the changes in accounting resulting from the adoption of SFAS No. 159.

|   | <b>Ending<br/>Balance<br/>Sheet<br/>December<br/>31,<br/>2007</b> | <b>Cumulative<br/>Effect<br/>Adjustment<br/>Gain, net</b> | <b>Opening<br/>Balance<br/>Sheet<br/>January 1,<br/>2008</b> |
|---|---|---|--|
| <i>(Dollars in thousands)</i>   |   |   |  |
| Mortgage loans held for sale  | \$ 153,437  | \$ 91   | \$ 153,528   |
| Certain callable brokered CDs   | 293,842   |   | 293,842  |
| Pre-tax cumulative effect of adoption of the fair value option                            |   | 91  |  |
| Deferred tax liability  |   | (33)  |  |
| Cumulative effect of adoption of the fair value option<br>(increase to retained earnings) |   | \$ 58   |  |

**Table of Contents***Determination of Fair Value*

SFAS No. 157 defines fair value as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. SFAS No. 157 also establishes a fair value hierarchy for disclosure of fair value measurements based on significant inputs used to determine the fair value. The three levels of inputs are as follows:

**Level 1** Quoted prices in active markets for identical assets or liabilities. Level 1 assets and liabilities include corporate debt and equity securities, certain derivative contracts, as well as certain U.S. Treasury and U.S. Government-sponsored enterprise debt securities that are highly liquid and are actively traded in over-the-counter markets.

**Level 2** Observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities. Level 2 assets and liabilities include debt securities with quoted prices that are traded less frequently than exchange-traded instruments and derivative contracts whose value is determined using a pricing model with inputs that are observable in the market or can be derived principally from or corroborated by observable market data. This category generally includes certain U.S. Government-sponsored enterprises and agency mortgage-backed debt securities, obligations of states and municipalities, certain callable brokered certificates of deposit, collateralized mortgage obligations, derivative contracts, and mortgage loans held-for-sale.

**Level 3** Unobservable inputs that are supported by little if any market activity for the asset or liability. Level 3 assets and liabilities include financial instruments whose value is determined using pricing models, discounted cash flow methodologies, or similar techniques, as well as instruments for which the determination of fair value requires significant management judgment or estimation. This category primarily includes Federal Home Loan Bank and Federal Reserve Bank stock, collateral-dependent impaired loans, and certain private equity investments.

Following is a description of the valuation methodologies used for the major categories of financial assets and liabilities measured at fair value.

*Trading Account Assets/Liabilities and Investment Securities Available for Sale*

Where quoted market prices are available in an active market, securities are valued at the last traded price by obtaining feeds from a number of live data sources including active market makers and inter-dealer brokers. These securities are classified as Level 1 within the valuation hierarchy and include U.S. Treasury securities, obligations of U.S. Government-sponsored enterprises, and corporate debt and equity securities. If quoted market prices are not available, fair values are estimated by using bid prices and quoted prices of pools or tranches of securities with similar characteristics. These types of securities are classified as Level 2 within the valuation hierarchy and consist of collateralized mortgage obligations, mortgage-backed debt securities, debt securities of U.S. Government-sponsored enterprises and agencies, and state and municipal bonds. In both cases, Synovus has evaluated the valuation methodologies of its third party valuation providers to determine whether such valuations are representative of an exit price in Synovus principal markets. In certain cases where there is limited activity or less transparency around inputs to valuation, securities are classified as Level 3 within the valuation hierarchy. These Level 3 items are primarily Federal Home Loan Bank (FHLB) and Federal Reserve Bank (FRB) stock.

**Table of Contents***Mortgage Loans Held for Sale*

Since quoted market prices are not available, fair value is derived from a hypothetical-securitization model used to project the exit price of the loan in securitization. The bid pricing convention is used for loan pricing for similar assets. The valuation model is based upon forward settlement of a pool of loans of identical coupon, maturity, product, and credit attributes. The inputs to the model are continuously updated with available market and historical data. As the loans are sold in the secondary market and predominantly used as collateral for securitizations, the valuation model represents the highest and best use of the loans in Synovus' principal market. Mortgage loans held for sale are classified within Level 2 of the valuation hierarchy.

*Private Equity Investments*

Private equity investments consist primarily of investments in venture capital funds. The valuation of these instruments requires significant management judgment due to the absence of quoted market prices, inherent lack of liquidity, and the long-term nature of such assets. Based on these factors, the ultimate realizable value of private equity investments could differ significantly from the values reflected in the accompanying financial statements. Private equity investments are valued initially based upon transaction price. Thereafter, Synovus uses information provided by the fund managers in the determination of estimated fair value. Valuation factors such as recent or proposed purchase or sale of debt or equity of the issuer, pricing by other dealers in similar securities, size of position held, liquidity of the market and changes in economic conditions affecting the issuer are used in the determination of estimated fair value. These private equity investments are classified as Level 3 within the valuation hierarchy. Private equity investments may also include investments in publicly traded equity securities, which have restrictions on their sale, generally obtained through an initial public offering. Investments in the restricted publicly traded equity securities are recorded at fair value based on the quoted market value less adjustments for regulatory or contractual sales restrictions. Discounts for restrictions are determined based upon the length of the restriction period and the volatility of the equity security. Investments in restricted publicly traded equity securities are classified as Level 2 within the valuation hierarchy.

*Derivative Assets and Liabilities*

Equity derivatives are valued using quoted market prices and are classified as Level 1 within the valuation hierarchy. All other derivatives are valued using internally developed models. These derivatives include interest rate swaps, floors, caps, and collars. The sale of To-be-announced (TBA) mortgage-backed securities for current month delivery or in the future and the purchase of option contracts of similar duration are derivatives utilized by Synovus' mortgage subsidiary, and are valued by obtaining prices directly from dealers in the form of quotes for identical securities or options using a bid pricing convention with a spread between bid and offer quotations. All of these types of derivatives are classified as Level 2 within the valuation hierarchy. The mortgage subsidiary originates mortgage loans which are classified as derivatives prior to the loan closing when there is a lock commitment outstanding to a borrower to close a loan at a specific interest rate. These derivatives are valued based on the other mortgage derivatives mentioned above except there is fall-out ratios for interest rate lock commitments that have an additional input

**Table of Contents**

which is considered Level 3. Therefore, this type of derivative instrument is classified as Level 3 within the valuation hierarchy. These amounts, however, are insignificant.

*Certain Callable Brokered Certificates of Deposit*

The fair value of certain callable brokered certificates of deposit is derived using several inputs in a valuation model that calculates the discounted cash flows based upon a yield curve. Once the yield curve is constructed, it is applied against the standard certificate of deposit terms that may include the principal balance, payment frequency, term to maturity, and interest accrual to arrive at the discounted cash flow based fair value. When valuing the call option, as applicable, implied volatility is obtained for a similarly dated interest rate swaption, and it is also entered in the model. These types of certificates of deposit are classified as Level 2 within the valuation hierarchy.

*Assets and Liabilities Measured at Fair Value on a Recurring Basis*

The following table presents all financial instruments measured at fair value on a recurring basis, including financial instruments for which Synovus has elected the fair value option as of September 30, 2008 according to the SFAS No. 157 valuation hierarchy:

| <i>(in thousands)</i>                    | <b>Level</b> | <b>Level 2</b> | <b>Level 3</b>         | <b>Total<br/>Assets/Liabilities<br/>at<br/>Fair Value</b> |
|--|--------------|----------------|------------------------|---|
| <b>Assets</b>                            |              |                |                        |   |
| Trading account assets                   | \$56,484     | 45,405         |                        | \$ 101,889  |
| Mortgage loans held for sale             |              | 105,068        |                        | 105,068   |
| Investment securities available for sale | 10,173       | 3,684,454      | 136,499 <sup>(2)</sup> | 3,831,126   |
| Private equity investments               |              |                | 78,660                 | 78,660  |
| Derivative assets                        | 7,101        | 115,908        |                        | 123,009   |
| <b>Liabilities</b>                       |              |                |                        |   |
| Brokered certificates of deposit (1)     | \$           | 90,370         |                        | \$ 90,370   |
| Trading account liabilities              |              | 10,204         |                        | 10,204  |
| Derivative liabilities                   | 7,101        | 66,143         |                        | 73,244  |

(1) Amounts represent the value of certain callable brokered certificates of deposit for which Synovus has elected the fair value option under SFAS No. 159.

(2) This amount primarily consists of

Federal Home  
Loan Bank  
stock and  
Federal Reserve  
Bank stock of  
approximately  
\$117.3 million  
and  
\$4.3 million,  
respectively.

**Table of Contents***Changes in Fair Value FVO Items*

The following table presents the changes in fair value included in the consolidated statement of income for items which the fair value election was made. The table does not reflect the change in fair value attributable to the related economic hedges Synovus used to mitigate interest rate risk associated with the financial instruments. These changes in fair value were recorded as a component of mortgage banking income and other operating income, as appropriate, and substantially offset the change in fair value of the financial instruments referenced below.

|                               | Nine Months Ended September 30,<br>2008 |                     |                                      | Three Months Ended September 30,<br>2008 |                     |   |
|-------------------------------|---|---------------------|--------------------------------------|--|---------------------|---|
|                               | Mortgage                                | Other               | Total                                | Mortgage                                 | Other               | Total                                   |
|                               | Banking<br>Income                       | Operating<br>Income | Changes in<br>Fair Value<br>Recorded | Banking<br>Income                        | Operating<br>Income | Changes in<br>Fair<br>Value<br>Recorded |
| <i>(in thousands)</i>         |   |                     |                                      |  |                     |   |
| Mortgage loans held for sale  |   |                     |                                      |  |                     |   |
|                               | \$ (1,109)                              |                     | \$ (1,109)                           | \$ 1,211                                 |                     | \$ 1,211                                |
| Certain callable brokered CDs | \$                                      | (1,076)             | \$ 1,076                             | \$                                       | (164)               | \$ 164                                  |

*Changes in Level Three Fair Value Measurements*

As noted above, Synovus uses significant unobservable inputs (Level 3) to fair-value certain assets and liabilities as of September 30, 2008. The table below includes a roll forward of the balance sheet amount for the nine months ended September 30, 2008 (including the change in fair value), for financial instruments of a material nature that are classified by Synovus within Level 3 of the fair value hierarchy and are measured at fair value on a recurring basis.

|  | Investment<br>Securities | Private<br>Equity<br>Investments |
|--|--------------------------|----------------------------------|
|  | Available<br>for Sale    |                                  |
| <i>(in thousands)</i>  |                          |                                  |
| Beginning balance January 1, 2008  | \$ 126,715               | 55,581                           |
| Total gains or (losses) (realized/unrealized), net of minority interest:   |                          |                                  |
| Included in earnings   |                          | 11,340                           |
| Included in other comprehensive income   | (2,246)                  |                                  |
| Purchases, sales, issuances, and settlements, net  | 12,030                   | 11,739                           |
| Transfers in and/or out of Level 3   |                          |                                  |
| Ending balance September 30, 2008  | \$ 136,499               | 78,660                           |
| The amount of total gains or (losses) for the period included in earnings attributable to the change in unrealized gains or losses relating to assets and liabilities still held at September 30, 2008 | \$ (2,246)               | 11,340                           |

**Table of Contents**

The table below summarizes gains and losses due to changes in fair value, including both realized and unrealized gains and losses, recorded in earnings or changes in net assets for material Level 3 assets and liabilities for the three and nine months ended September 30, 2008.

|  | <b>Nine Months Ended<br/>September 30, 2008</b>                 |   | <b>Three Months Ended<br/>September 30, 2008</b>            |   |
|--|---|---|---|---|
|  | <b>Investment<br/>Securities<br/>Available<br/>for<br/>Sale</b> | <b>Private<br/>Equity<br/>Investments</b> | <b>Investment<br/>Securities<br/>Available<br/>for Sale</b> | <b>Private<br/>Equity<br/>Investments</b> |
| <i>(in thousands)</i>  |   |   |   |   |
| Total change in earnings, net of minority interest                                     | \$  | 11,340                                    | \$  | 7,759                                     |
| Change in unrealized losses to assets and liabilities still held at September 30, 2008 | \$  | (2,246)                                   | \$  | (2,121)                                   |

*Assets Measured at Fair Value on a Non-recurring Basis*

Loans under the scope of SFAS No. 114, Accounting by Creditors for Impairment of a Loan (SFAS No. 114), are evaluated for impairment using the present value of the expected future cash flows discounted at the loan's effective interest rate, or as a practical expedient, a loan's observable market price, or the fair value of the collateral if the loan is collateral dependent. The measurement of impaired loans using future cash flows discounted at the loan's effective interest rate rather than the market rate of interest is not a fair value measurement and is therefore excluded from the requirements of SFAS No. 157. Impaired loans measured by applying the practical expedient in SFAS No. 114 are included in the requirements of SFAS No. 157.

Under the practical expedient, Synovus measures the fair value of collateral-dependent impaired loans based on the fair value of the collateral securing these loans. These measurements are classified as Level 3 within the valuation hierarchy. Substantially all impaired loans are secured by real estate. The fair value of this real estate is generally determined based upon appraisals performed by a certified or licensed appraiser using inputs such as absorption rates, capitalization rates, and comparables. Management also considers other factors or recent developments which could result in adjustments to the collateral value estimates indicated in the appraisals such as changes in absorption rates or market conditions from the time of valuation. Impaired loans are reviewed and evaluated on at least a quarterly basis for additional impairment and adjusted accordingly, based on the same factors identified above.

The fair value of collateral-dependent impaired loans (including impaired loans held for sale) totaled \$630.8 million at September 30, 2008, compared to \$485.7 million at June 30, 2008, and \$264.9 million at December 31, 2007.

**Note 11 Derivative Instruments**

Synovus accounts for its derivative financial instruments as either assets or liabilities on the balance sheet at fair value through adjustments to either the hedged items, accumulated other comprehensive income (loss), or current earnings, as appropriate. As part of its overall interest rate risk management activities, Synovus utilizes derivative instruments to manage its exposure to various types of interest rate risk. These derivative instruments consist of interest rate swaps, commitments to sell fixed-rate mortgage loans, and interest rate lock commitments made to

**Table of Contents**

prospective mortgage loan customers. Interest rate lock commitments represent derivative instruments since it is intended that such loans will be sold.

Synovus originates first lien residential mortgage loans for sale into the secondary market and generally does not hold the originated loans for investment purposes. Mortgage loans are sold by Synovus for conversion to securities and the servicing is sold to a third party servicing aggregator, or the mortgage loans are sold as a whole loan to an investor either individually or in bulk.

At September 30, 2008, Synovus had commitments to fund primarily fixed-rate mortgage loans to customers in the amount of \$97.4 million. The fair value of these commitments at September 30, 2008 resulted in an unrealized gain of \$140 thousand, which was recorded as a component of mortgage banking income in the consolidated statements of income.

At September 30, 2008, outstanding commitments to sell primarily fixed-rate mortgage loans amounted to approximately \$172.3 million. Such commitments are entered into to reduce the exposure to market risk arising from potential changes in interest rates, which could affect the fair value of mortgage loans held for sale and outstanding commitments to originate residential mortgage loans for resale.

The commitments to sell mortgage loans are at fixed prices and are scheduled to settle at specified dates that generally do not exceed 90 days. The fair value of outstanding commitments to sell mortgage loans at September 30, 2008 resulted in an unrealized gain of \$214 thousand, which was recorded as a component of mortgage banking income in the consolidated statements of income.

Synovus utilizes interest rate swaps to manage interest rate risks, primarily arising from its core banking activities. These interest rate swap transactions generally involve the exchange of fixed and floating rate interest rate payment obligations without the exchange of underlying principal amounts. Entering into interest rate derivatives potentially exposes Synovus to the risk of counterparties' failure to fulfill their legal obligations including, but not limited to, potential amounts due or payable under each derivative contract. Notional principal amounts are often used to express the volume of these transactions, but the amounts potentially subject to credit risk are much smaller.

The receive fixed interest rate swap contracts at September 30, 2008 are being utilized to hedge \$850 million in floating rate loans and \$1.36 billion in fixed-rate liabilities. A summary of interest rate swap contracts and their terms at September 30, 2008 is shown below. In accordance with the provisions of SFAS No. 133, the fair value (net unrealized gains and losses) of these contracts has been recorded on the consolidated balance sheets.

| <i>(Dollars in thousands)</i> | Notional Amount | Weighted-Average |                         | Maturity In Months | Unrealized |         | Net Unrealized Gains (Losses) |
|-------------------------------|-----------------|------------------|-------------------------|--------------------|------------|---------|-------------------------------|
|                               |                 | Receive Rate     | Pay Rate <sup>(*)</sup> |                    | Gains      | Losses  |                               |
| Receive fixed interest swaps: |                 |                  |                         |                    |            |         |                               |
| Fair value hedges             | \$ 1,361,436    | 3.89%            | 3.15%                   | 28                 | \$ 15,531  | (3,059) | 12,472                        |
| Cash flow hedges              | 850,000         | 7.86%            | 5.00%                   | 27                 | 38,214     |         | 38,214                        |
| Total                         | \$ 2,211,436    | 5.42%            | 3.86%                   | 28                 | \$ 53,745  | (3,059) | 50,686                        |

(\*) Variable pay rate based upon contract rates in effect at September 30, 2008.



**Table of Contents**

Synovus designates hedges of floating rate loans as cash flow hedges. These swaps hedge against the variability of cash flows from specified pools of floating rate prime based loans. Synovus calculates effectiveness of the hedging relationship quarterly using regression analysis for all cash flow hedges entered into after March 31, 2007. The cumulative dollar offset method is used for all hedges entered into prior to that date. As of September 30, 2008, cumulative ineffectiveness for Synovus portfolio of cash flow hedges represented a gain of approximately \$1.8 million. Ineffectiveness from cash flow hedges is recognized in the consolidated statements of income as a component of other operating income.

Synovus expects to reclassify from accumulated other comprehensive income (loss) approximately \$17.7 million as net-of-tax income during the next twelve months, as the related payments for interest rate swaps and amortization of deferred gains (losses) are recorded.

Synovus designates hedges of fixed rate liabilities as fair value hedges. These swaps hedge against the change in fair market value of various fixed rate liabilities due to changes in the benchmark interest rate LIBOR. Synovus calculates effectiveness of the fair value hedges quarterly using regression analysis. As of September 30, 2008, cumulative ineffectiveness for Synovus portfolio of fair value hedges represented a gain of approximately \$2.1 million. Ineffectiveness from fair value hedges is recognized in the consolidated statements of income as a component of other operating income.

Synovus also enters into derivative financial instruments to meet the financing and interest rate risk management needs of its customers. Upon entering into these instruments to meet customer needs, Synovus enters into offsetting positions in order to minimize the risk to Synovus. These derivative financial instruments are recorded at fair value with any resulting gain or loss recorded in current period earnings. As of September 30, 2008, the notional amount of customer related interest rate derivative financial instruments, including both the customer position and the offsetting position, was \$3.63 billion, an increase of \$669.3 million compared to December 31, 2007.

Synovus also enters into derivative financial instruments to meet the equity risk management needs of its customers. Upon entering into these instruments to meet customer needs, Synovus enters into offsetting positions in order to minimize the risk to Synovus. These derivative financial instruments are recorded at fair value with any resulting gain or loss recorded in current period earnings. As of September 30, 2008, the notional amount of customer related equity derivative financial instruments, including both the customer position and the offsetting position, was \$10.7 million, unchanged from December 31, 2007.

**Note 12 Share-Based Compensation**

*General Description of Share-Based Compensation Plans*

Synovus has various long-term incentive plans under which the Compensation Committee of the Board of Directors has the authority to grant share-based compensation to Synovus employees. At September 30, 2008, Synovus had a total of 19,893,980 shares of its authorized but unissued common stock reserved for future grants under the 2007 Omnibus Plan. The general terms of each of these plans are substantially the same, permitting the grant of share-based compensation including stock options, non-vested shares, restricted share units, and stock appreciation rights. These plans generally include vesting periods ranging from three to five years and contractual terms ranging from five to ten years. Stock options are granted at exercise prices which equal

**Table of Contents**

the fair market value of a share of common stock on the grant date. Synovus historically issues new shares to satisfy share option exercises.

*Share-Based Compensation Expense*

Synovus share-based compensation costs are recorded as a component of salaries and other personnel expense in the consolidated statements of income. Share-based compensation expense is recognized for plan participants on a straight-line basis over the shorter of the vesting period or the period until reaching retirement eligibility. Share-based compensation expense from continuing operations recognized in income is presented below:

| <i>(In thousands)</i>                  | <b>Nine Months Ended</b> |             | <b>Three Months Ended</b> |             |
|--|--------------------------|-------------|---------------------------|-------------|
|  | <b>September 30,</b>     |             | <b>September 30,</b>      |             |
|  | <b>2008</b>              | <b>2007</b> | <b>2008</b>               | <b>2007</b> |
| Share-based compensation expense:      |                          |             |                           |             |
| Stock options                          | \$ 2,710                 | 6,311       | 350                       | 1,227       |
| Non-vested shares                      | 7,976                    | 5,469       | 2,577                     | 2,006       |
| Total share-based compensation expense | \$ 10,686                | 11,780      | 2,927                     | 3,233       |

*Stock Option Awards*

Synovus granted 3,090,911 options to purchase shares of Synovus common stock to certain key Synovus employees during the nine months ended September 30, 2008, at a weighted-average exercise price of \$13.17. No options to purchase shares of Synovus common stock were issued during the three months ended September 30, 2008. At September 30, 2008, there were 31,396,801 options to purchase shares of Synovus common stock outstanding with a weighted-average exercise price of \$10.88.

*Non-Vested Shares and Restricted Share Units*

During the nine months ended September 30, 2008, Synovus awarded 125,415 restricted share units and 24,391 non-vested shares of non-transferable Synovus common stock to certain key employees and non-employee directors of Synovus. The weighted-average grant date fair value of both the awarded stock and the stock units for the nine months ended September 30, 2008 was \$12.86. During the three months ended September 30, 2008, Synovus awarded 3,106 restricted share units with a grant date fair value of \$9.66.

All holders of non-vested shares of Synovus common stock on December 31, 2007 received Total System Services, Inc. (TSYS) non-vested shares based on the distribution ratio applicable to all Synovus shares in connection with the spin-off of TSYS. At September 30, 2008, there were 717,967 non-vested Synovus shares and restricted share units outstanding and 294,883 non-vested shares of TSYS stock outstanding with a combined weighted-average grant date fair value of \$24.88.

Synovus pays dividend equivalents in the form of additional restricted stock units on all outstanding restricted stock units. These restricted stock units vest over the same vesting period as the original restricted stock unit grant. During the nine months ended September 30, 2008, Synovus paid dividend equivalents of \$44 thousand by granting 4,114 additional restricted stock units to all holders of restricted stock units.

**Table of Contents**

**Note 13 Discontinued Operations**

*TSYS Spin-off*

On December 31, 2007, Synovus completed the tax-free spin-off of its shares of TSYS common stock to Synovus shareholders. The distribution of approximately 80.6% of TSYS outstanding shares owned by Synovus was made to shareholders of record on December 18, 2007 (the record date). Each Synovus shareholder received 0.483921 of a share of TSYS common stock for each share of Synovus common stock held as of the record date. Synovus shareholders received cash in lieu of fractional shares for amounts of less than one share of TSYS common stock. Pursuant to the agreement and plan of distribution, TSYS paid on a pro rata basis to its shareholders, including Synovus, a one-time cash dividend of \$600 million or \$3.0309 per TSYS share based on the number of TSYS shares outstanding as of the record date. Based on the number of TSYS shares owned by Synovus as of the record date, Synovus received \$483.8 million in proceeds from this one-time cash dividend. The dividend was paid on December 31, 2007.

In accordance with the provisions of SFAS No. 144, Accounting for the Impairment or Disposal of Long-Lived Assets, and SFAS No. 146, Accounting for Costs Associated with Exit or Disposal Activities, the historical consolidated results of operations of TSYS, as well as all costs associated with the spin-off of TSYS are now presented as a component of income from discontinued operations. The balance sheet at September 30, 2008 and December 31, 2007 does not include assets and liabilities of TSYS.

*Transfer of Mutual Funds*

During the three months ended June 30, 2007, Synovus transferred its proprietary mutual funds (Synovus Funds) to a non-affiliated third party. As a result of the transfer, Synovus received gross proceeds of \$7.96 million and incurred transaction related costs of \$1.07 million, resulting in a pre-tax gain of \$6.89 million or \$4.20 million, after-tax. The net gain has been reported as a component of discontinued operations on the accompanying consolidated statements of income. Financial results of the business associated with the Synovus Funds for 2007 have not been presented as discontinued operations as such amounts are inconsequential. This business did not have significant assets, liabilities, revenues, or expenses associated with it.

**Table of Contents**

The following amounts have been segregated from continuing operations and included in income from discontinued operations, net of income taxes and minority interest, in the consolidated statements of income:

| <i>(In thousands)</i>  | Nine Months<br>Ended<br>September<br>30, 2007 | Three<br>Months<br>Ended<br>September<br>30, 2007 |
|--|---|---|
| TSYS revenues  | \$ 1,369,800                                  | \$ 466,646  |
| TSYS income, net of minority interest and before taxes                         | 256,502                                       | 86,559  |
| Income tax expense   | (101,443)                                     | (30,948)  |
| Income from discontinued operations related to TSYS, net of income taxes       | 155,059                                       | 55,611  |
| Spin-off related expenses incurred by Synovus, net of income tax benefit       | (4,605)                                       | (4,245)   |
| Gain on sale of mutual funds, net of income taxes                              | 4,200   |   |
| Income from discontinued operations, net of income taxes and minority interest | \$ 154,654                                    | \$ 51,366   |

Cash flows of discontinued operations for the nine months ended September 30, 2007 are presented below.

| <i>(In thousands)</i>                                 | Nine Months<br>Ended<br>September<br>30, 2007 |
|---|---|
| Cash provided by operating activities                 | \$ 247,478                                    |
| Cash used in investing activities                     | (77,713)                                      |
| Cash provided by financing activities                 | 37,930  |
| Effect of exchange rates on cash and cash equivalents | (3,984)                                       |
| Cash provided by discontinued operations              | \$ 203,711                                    |

**Note 14 Goodwill and Other Intangible Assets**

Under SFAS No. 142 (SFAS No. 142), Goodwill and Other Intangible Assets, goodwill is required to be tested for impairment annually, or more frequently if events or circumstances indicate that there may be impairment. The combination of the income approach utilizing the discounted cash flow (DCF) method, the public company comparables approach, utilizing multiples of tangible book value, and the transaction approach, utilizing readily available market valuation multiples for closed transactions, is used to estimate the fair value of a reporting unit. Impairment is tested at the reporting unit (sub-segment) level involving two steps. Step 1 compares the fair value of the reporting unit to its carrying value. If the fair value is greater than carrying value, there is no indication of impairment. Step 2 is performed when the fair value determined in Step 1 is less than the carrying value. Step 2 involves a process similar to business combination accounting where fair values are assigned to all assets, liabilities, and intangibles.

**Table of Contents**

The result of Step 2 is the implied fair value of goodwill. If the Step 2 implied fair value of goodwill is less than the recorded goodwill, an impairment charge is recorded for the difference. The total of all reporting unit fair values is compared for reasonableness to Synovus' market capitalization plus a control premium.

Goodwill at September 30, 2008 and December 31, 2007 was \$482.3 million and \$519.1 million, respectively. During the three months ended June 30, 2008, Synovus conducted its annual goodwill impairment evaluation. As a result of this evaluation, Synovus recognized a preliminary non-cash charge for impairment of goodwill on one of its reporting units of \$27.0 million (pre-tax and after-tax) during the three months ended June 30, 2008. During the three months ended September 30, 2008, Synovus recognized an additional \$9.9 million (pre-tax and after-tax) non-cash charge for impairment of goodwill upon finalization of the Step 2 calculation. The impairment charge was primarily related to a decrease in valuation based on market trading and transaction multiples of tangible book value.

Determining the fair value of Synovus' reporting units requires management to make certain judgments and assumptions related to various items, including discount rates and future estimates of operating results. Management believes that the estimates and assumptions used in the goodwill impairment analysis for its business units are reasonable; however, if actual results and market conditions differ from the assumptions or estimates used, the fair value of each reporting unit could be different in the future.

Intangible assets (excluding goodwill) net of accumulated amortization as of September 30, 2008 and December 31, 2007, respectively, are presented in the table below.

| <i>(In thousands)</i>       | <b>September<br/>30,<br/>2008</b> | December<br>31,<br>2007 |
|-----------------------------|-----------------------------------|-------------------------|
| Other intangible assets:    |                                   |                         |
| Purchased trust revenues    | \$ 2,152                          | 2,362                   |
| Acquired customer contracts | 1,951                             | 2,407                   |
| Core deposit premiums       | 18,948                            | 22,668                  |
| Other                       | 528                               | 570                     |
| Total carrying value        | \$ 23,579                         | 28,007                  |

**Note 15 Income Taxes**

Synovus is subject to income taxation in the U.S. and by various state jurisdictions. Synovus' U.S. Federal income tax return is filed on a consolidated basis, while state income tax returns are filed on both a consolidated and separate entity basis. Synovus is no longer subject to U.S. Federal income tax examinations for years prior to 2004 and Synovus is no longer subject to income tax examinations from state and local tax authorities for years prior to 2002. Synovus is not currently under a Federal tax examination. However, certain state tax examinations are in progress by the relevant state tax authorities. Although Synovus is unable to determine the ultimate outcome of these examinations, Synovus believes that its liability for uncertain tax positions relating to these jurisdictions for such years is adequate.

**Table of Contents**

In connection with the spin-off of TSYS, Synovus entered into a tax sharing agreement with TSYS, which requires TSYS to indemnify Synovus from potential income tax liabilities that may arise in future examinations as a result of TSYS inclusion in Synovus consolidated tax return filings for calendar years prior to 2008.

A reconciliation of the beginning and ending amount of unrecognized tax benefits is as follows <sup>(1)</sup>:

| <i>(in thousands)</i>                                    | <b>Nine<br/>Months<br/>Ended<br/>September<br/>30, 2008</b> | <b>Three<br/>Months<br/>Ended<br/>September<br/>30, 2008</b> |
|--|---|--|
| Beginning balance  | \$ 7,074  | \$ 8,529   |
| Current activity:  |   |  |
| Additions based on tax positions related to current year | 611   | 118  |
| Additions for tax positions of prior years               | 1,619   | 320  |
| Reductions for tax positions of prior years              | (1,001)   | (664)  |
| Settlements  | (482)   | (482)  |
| Net, current activity                                    | 747   | (708)  |
| Ending balance   | \$ 7,821  | \$ 7,821   |

(1) Unrecognized state tax benefits are not adjusted for the Federal tax impact.

Synovus recognizes accrued interest and penalties related to unrecognized income tax benefits as a component of income tax expense. Accrued interest and penalties on unrecognized tax benefits totaled \$1.1 million and \$1.0 million as of December 31, 2007 and September 30, 2008, respectively. The total amount of unrecognized income tax benefits as of December 31, 2007 and September 30, 2008 that, if recognized, would affect the effective tax rate is \$5.4 million and \$5.7 million (net of the Federal benefit on state tax issues), respectively, which includes interest and penalties of \$745 thousand and \$624 thousand.

Synovus expects that approximately \$442 thousand of uncertain tax positions will be either settled or resolved during the next twelve months.

**Note 16 Visa Initial Public Offering and Litigation Expense**

Synovus is a member of the Visa USA network. Under Visa USA bylaws, Visa members are obligated to indemnify Visa USA and/or its parent company, Visa, Inc., for potential future settlement of, or judgments resulting from, certain litigation, which Visa refers to as the covered litigation. Synovus indemnification obligation is limited to its membership proportion of Visa USA. On November 7, 2007, Visa announced the settlement of its American Express litigation, and disclosed in its annual report to the U.S. Securities and Exchange Commission (SEC) on Form 10-K for the year ended September 30, 2007 that Visa had accrued a contingent liability for the estimated settlement of its Discover litigation. During the second half of 2007, Synovus recognized a contingent liability in the amount of \$36.8 million as an estimate for its membership proportion of the American Express settlement and the potential Discover settlement, as well as its membership proportion of the amount that Synovus estimates will be required for Visa to settle the remaining covered litigation.

Visa, Inc. completed an initial public offering (the Visa IPO) in March 2008. Visa used a portion



**Table of Contents**

of the proceeds from the IPO to establish a \$3.0 billion escrow for settlement of covered litigation and used substantially all of the remaining portion to redeem class B and class C shares held by Visa issuing members. During the three months ended March 31, 2008, Synovus recognized a pre-tax gain of \$38.5 million on redemption proceeds received from Visa, Inc. and reduced the \$36.8 million litigation accrual recognized in the second half of 2007 by \$17.4 million for its pro-rata share of the \$3.0 billion escrow funded by Visa, Inc.

On October 14, 2008, Visa announced that it had reached an agreement in principle to settle its litigation with Discover, and on October 27, 2008, Visa disclosed specific terms of the settlement. During the three months ended September 30, 2008, Synovus increased the accrued liability for its membership proportion of the Discover settlement by \$6.3 million. At September 30, 2008, Synovus' accrual for the aggregate amount of Visa's covered litigation was \$25.7 million.

For the nine months ended September 30, 2008, the redemption of shares and changes to the accrued liability for Visa litigation resulted in a gain of \$30.3 million, net of tax, or \$0.09 per diluted share.

**Note 17 Recently Adopted Accounting Pronouncements**

In September 2006, the FASB's Emerging Issues Task Force (EITF) reached a consensus on EITF Issue No. 06-4, *Accounting for Deferred Compensation and Postretirement Benefit Aspects of Endorsement Split-Dollar Life Insurance Arrangements* (EITF 06-4). EITF 06-4 requires an employer to recognize a liability for future benefits based on the substantive agreement with the employee. EITF 06-4 requires a company to use the guidance prescribed in SFAS No. 106, *Employers' Accounting for Postretirement Benefits Other Than Pensions* and Accounting Principles Board Opinion No. 12, *Omnibus Opinion*, when entering into an endorsement split-dollar life insurance agreement and recognizing the liability. EITF 06-4 was effective for fiscal periods beginning after December 15, 2007. Synovus adopted the provisions of EITF 06-4 effective January 1, 2008 and recognized approximately \$2.2 million as a cumulative effect adjustment to retained earnings.

In November 2006, the EITF reached a consensus on EITF Issue No. 06-10, *Accounting for Deferred Compensation and Postretirement Benefit Aspects of Collateral Assignment Split-Dollar Life Insurance Arrangements* (EITF 06-10). Under EITF 06-10, an employer should recognize a liability for the postretirement benefit related to a collateral assignment split-dollar life insurance arrangement. The recognition of an asset should be based on the nature and substance of the collateral, as well as the terms of the arrangement such as (1) future cash flows to which the employer is entitled and (2) employee's obligation (and ability) to repay the employer. EITF 06-10 was effective for fiscal periods beginning after December 15, 2007. Synovus adopted the provisions of EITF 06-10 effective January 1, 2008. There was no impact to Synovus upon adoption of EITF 06-10.

In November 2006, the EITF reached a consensus on EITF Issue No. 06-11, *Accounting for Income Tax Benefits of Dividends on Share-Based Payment Awards* (EITF 06-11). Employees may receive dividend payments (or the equivalent of) on vested and non-vested share-based payment awards. Under EITF 06-11, the Task Force concluded that a realized income tax benefit from dividends (or dividend equivalents) that are charged to retained earnings and are paid to employees for equity classified nonvested equity shares, nonvested equity share units, and outstanding equity share options should be recognized as an increase in additional paid-in capital. Once the award is settled, the Company should determine whether the cumulative tax



**Table of Contents**

deduction exceeded the cumulative compensation cost recognized on the income statement. If the total tax benefit exceeds the tax effect of the cumulative compensation cost, the excess would be an increase to additional paid-in capital. EITF 06-11 was effective for fiscal periods beginning after September 15, 2007. The impact of adoption of EITF 06-11 was not material to Synovus' financial position, results of operations or cash flows.

In November 2007, the SEC issued Staff Accounting Bulletin (SAB) No. 109, *Written Loan Commitments Recorded at Fair Value Through Earnings*, (SAB 109). SAB 109 supercedes SAB 105, *Application of Accounting Principles to Loan Commitments*. SAB 109, consistent with SFAS No. 156, *Accounting for Servicing of Financial Assets*, and SFAS No. 159, *The Fair Value Option for Financial Assets and Financial Liabilities*, requires that the expected net future cash flows related to the associated servicing of the loan should be included in the measurement of all written loan commitments that are accounted for at fair value through earnings. A separate and distinct servicing asset or liability is not recognized for accounting purposes until the servicing rights have been contractually separated from the underlying loan by sale or securitization of the loan with servicing retained. The provisions of this bulletin were effective for derivative loan commitments issued or modified in fiscal quarters beginning after December 15, 2007. The impact of adoption of SAB 109 was an increase in mortgage revenues of approximately \$1.2 million for the three months ended March 31, 2008.

In December 2007, the SEC issued SAB No. 110, *Share-Based Payment*, (SAB 110) SAB 110 allows eligible public companies to continue to use a simplified method for estimating the expected term of stock options if their own historical exercise data no longer provides a reasonable basis. Under SAB No. 107, *Share-Based Payment*, the simplified method was scheduled to expire for all grants made after December 31, 2007. The provisions of this bulletin were effective on January 1, 2008. Due to the spin-off of TSYs on December 31, 2007 and recent changes to the terms of stock option agreements, Synovus elected to continue using the simplified method for determining the expected term component for all share options granted during 2008.

**Table of Contents**

**ITEM 2 MANAGEMENT'S DISCUSSION  
AND ANALYSIS OF FINANCIAL CONDITION  
AND RESULTS OF OPERATIONS**

**Forward-Looking Statements**

Certain statements made or incorporated by reference in this document which are not statements of historical fact, including those under Management's Discussion and Analysis of Financial Condition and Results of Operations, and elsewhere in this document, constitute forward-looking statements within the meaning of, and subject to the protections of, Section 27A of the Securities Act of 1933, as amended (Securities Act), and Section 21E of the Securities Exchange Act of 1934, as amended (Exchange Act). Forward-looking statements include statements with respect to Synovus' beliefs, plans, objectives, goals, targets, expectations, anticipations, assumptions, estimates, intentions and future performance and involve known and unknown risks, many of which are beyond Synovus' control and which may cause the actual results, performance or achievements of Synovus or the commercial banking industry or economy generally, to be materially different from future results, performance or achievements expressed or implied by such forward-looking statements.

All statements other than statements of historical fact are forward-looking statements. You can identify these forward-looking statements through Synovus' use of words such as believes, anticipates, expects, may, will, a should, predicts, could, should, would, intends, targets, estimates, projects, plans, potential and and expressions of the future or otherwise regarding the outlook for Synovus' future business and financial performance and/or the performance of the commercial banking industry and economy in general. Forward-looking statements are based on the current beliefs and expectations of Synovus' management and are subject to significant risks and uncertainties. Actual results may differ materially from those contemplated by such forward-looking statements. A number of factors could cause actual results to differ materially from those contemplated by the forward-looking statements in this document. Many of these factors are beyond Synovus' ability to control or predict. These factors include, but are not limited to: (1) competitive pressures arising from aggressive competition from other financial service providers; (2) further deteriorations in credit quality, particularly in residential construction and development loans, may continue to result in increased non-performing assets and credit losses, which could adversely impact us; (3) declining values of residential and commercial real estate may result in further write-downs of assets, which may increase our credit losses and negatively affect our financial results; (4) our ability to manage fluctuations in the value of our assets and liabilities to maintain sufficient capital and liquidity to support our operations; (5) the concentration of our nonperforming assets in certain geographic regions and with affiliated borrower groups; (6) inadequacy of our allowance for loan loss reserve, or the risk that the allowance may be negatively affected by credit risk exposures; (7) changes in the interest rate environment which may increase funding costs or reduce earning assets yields, thus reducing margins; (8) changes in accounting standards, particularly those related to determination of allowance for loan losses and fair value of assets; (9) slower than anticipated rates of growth in non-interest income; (10) changes in the cost and availability of funding due to changes in the deposit market and credit market, or the way in which Synovus is perceived in such markets, including a reduction in our debt ratings; (11) inability to satisfy all conditions required to participate in the U.S. Treasury's capital participation program, including obtaining the required shareholder vote to amend our articles of incorporation and bylaws, or to otherwise access the capital markets on terms that are satisfactory; (12) the strength of the U.S. economy in general and the strength of the local economies and financial markets in which operations are conducted

**Table of Contents**

may be different than expected; (13) the effects of and changes in trade, monetary and fiscal policies, and laws, including interest rate policies of the Federal Reserve Board; (14) inflation, interest rate, market and monetary fluctuations; (15) restrictions or limitations on access to funds from subsidiaries, thereby restricting our ability to make payments on our obligations or dividend payments; (16) the availability and cost of capital and liquidity; (17) the effect of the Emergency Economic Stabilization Act and other recent and proposed changes in governmental policy, laws and regulations, including proposed and recently enacted changes in the regulation of banks and financial institutions, or the interpretation or application thereof, including restrictions, limitations and/or penalties arising from banking, securities and insurance laws, regulations and examinations; (18) if the Treasury does not approve Synovus application to participate in the Capital Purchase Program, Synovus' access to capital markets could be adversely impacted and could become more costly; (19) the costs and effects of litigation, investigations or similar matters, or adverse facts and developments related thereto, including, without limitation, the pending litigation with CompuCredit Corporation relating to CB&T's Affinity Agreement with CompuCredit; (20) the volatility of our stock price; and (21) the actual results achieved by our implementation of Project Optimus, and the risk that we may not achieve the anticipated cost savings and revenue increases from this initiative; (22) other factors and other information contained in this document and in other reports and filings that Synovus makes with the SEC under the Exchange Act.

All written or oral forward-looking statements that are made by or are attributable to Synovus are expressly qualified by this cautionary notice. You should not place undue reliance on any forward-looking statements, since those statements speak only as of the date on which the statements are made. Synovus undertakes no obligation to update any forward-looking statement to reflect events or circumstances after the date on which the statement is made to reflect the occurrence of new information or unanticipated events, except as may otherwise be required by law.

**Table of Contents**

**Executive Summary**

The following financial review provides a discussion of Synovus' financial condition, changes in financial condition, and results of operations.

**Industry Overview**

The first nine months of 2008 have been marked by challenging financial and credit markets, building on issues that began in the sub-prime mortgage market in the second half of 2007 and which led to declines in real estate and home values. Consumer confidence declined as rising costs fueled by unprecedented prices for crude oil have paralleled the downturns in housing and mortgage related financial services. The supply of housing has surged as new and existing home sales declined sharply and foreclosures reached record levels. These events have manifested in significant volatility in equity and capital markets over the past few months.

The Federal Reserve Bank (Federal Reserve) responded, lowering the federal funds rate by 200 basis points in the first quarter, 25 basis points in the second quarter and another 100 basis points in October 2008.

In addition, various agencies of the United States government proposed a number of initiatives to stabilize the global economy and financial markets. On October 3, 2008, President Bush signed into law the Emergency Economic Stabilization Act of 2008 (EESA). The legislation was the result of a proposal by the U.S. Department of Treasury (Treasury) in response to the financial crises affecting the banking system and financial markets and threats to investment banks and other financial institutions. Pursuant to the EESA, the Treasury will have the authority to, among other things, purchase up to \$700 billion of mortgages, mortgage-backed securities and certain other financial instruments from financial institutions for the purpose of stabilizing and providing liquidity to the U.S. financial markets. On October 14, 2008, the Treasury announced a program under the EESA pursuant to which it would make senior preferred stock investments in participating financial institutions (TARP Capital Purchase Program). On October 14, 2008, the Federal Deposit Insurance Corporation announced the development of a guarantee program under the systemic risk exception to the Federal Deposit Act pursuant to which the FDIC would offer a guarantee of certain financial institution indebtedness in exchange for an insurance premium to be paid to the FDIC by issuing financial institutions. There can be no assurance as to the actual impact of the EESA, the FDIC programs or any other governmental program will have on the financial markets.

The economic environment for the financial services industry as a whole has been affected in a variety of ways, as evidenced by heightened levels of credit losses, declining value of real property as collateral for loans, record levels of non-performing assets, charge-offs and foreclosures. These factors have negatively influenced earning asset yields, while the market for deposits has become intensely competitive. As a result, financial institutions have experienced pressure on credit costs, loan yields, deposit and other borrowing costs, liquidity, and capital.

**About Our Business**

Synovus is a financial services holding company, based in Columbus, Georgia, with approximately \$34 billion in assets. Synovus provides integrated financial services including

**Table of Contents**

banking, financial management, insurance, mortgage, and leasing services through 32 wholly-owned subsidiary banks and other Synovus offices in Georgia, Alabama, South Carolina, Tennessee, and Florida. At September 30, 2008, our banks ranged in size from \$211.1 million to \$5.32 billion in total assets.

**Subsequent Events Impacting Results of Operations**

On October 23, 2008, Synovus reported results of operations for the three and nine months ended September 30, 2008. In the press release announcing these financial results, Synovus also disclosed two matters still under evaluation which could have an impact on the results of operations for the periods presented — completion of the Step 2 testing for Synovus' annual goodwill impairment evaluation and the impact on Synovus of Visa Inc.'s announced settlement of its litigation with Discover. Subsequent to the issuance of the press release, Synovus completed its evaluation of these matters and determined that the results of operations previously reported should be revised. Accordingly, Synovus recognized an additional \$9.9 million (pre-tax and after-tax) non-cash charge for impairment of goodwill during the three months ended September 30, 2008. Synovus also increased the accrued liability for its membership proportion of the Discover settlement by \$6.3 million. These adjustments resulted in a decrease in net income for the nine months ended September 30, 2008 and an increase in the net loss for the three months ended September 30, 2008 of \$13.2 million, and resulted in a change in earnings per share of \$0.04 for the nine and three months ended September 30, 2008, as compared to the results originally reported on October 23, 2008. These items are discussed in detail below and in Notes 14 and 16 to the unaudited consolidated financial statements in this report.

**Our Key Financial Performance Indicators**

In terms of how we measure success in our business, the following are our key financial performance indicators:

Loan Growth

Core Deposit Growth

Net Interest Margin

Credit Quality

Fee Income Growth

Expense Management

Capital Strength

Liquidity

**Financial Performance Summary**

Net income (loss): (\$40.1) million, down 148.0%, and \$53.0 million, down 81.7%, for the three and nine months ended September 30, 2008, respectively, as compared to income from continuing operations for the prior year periods.

Goodwill impairment: \$36.9 million, or \$0.11 per diluted share, for the nine months ended September 30, 2008. Goodwill impairment is a non-cash charge and has no impact on Synovus' tangible capital levels, regulatory capital ratios or on liquidity since goodwill is already excluded from these measures.

Earnings (loss) per share: (\$0.12) for the three months ended September 30, 2008 and diluted earnings per share (EPS) of \$0.16 for the nine months ended September 30, 2008, down 129.8% and 88.1%, respectively, from EPS from continuing operations for the same periods a year ago.

**Table of Contents**

Net interest margin: 3.42% and 3.57% for the three and nine months ended September 30, 2008, respectively, as compared to 3.97% and 4.01%, respectively, for the same periods in 2007.

Loan growth: 7.3% increase from September 30, 2007, 5.8% annualized increase from December 31, 2007, and 2.9% annualized sequential quarter growth.

**Credit quality:**

Non-performing assets ratio of 3.58%, compared to 3.00% at June 30, 2008 and 1.67% at December 31, 2007 (11 basis points of the sequential quarter increase was related to the Atlanta market).

Provision expense of \$151.4 million and \$336.0 million for the three and nine months ended September 30, 2008, respectively, as compared to \$58.8 million and \$99.6 million for the same periods in 2007. (Provision expense for the three and nine months ended September 30, 2008 includes \$40.0 million resulting from a reassessment of Synovus' largest lending relationships, representing approximately 14% of the total loan portfolio).

Past dues over 90 days and still accruing interest as a percentage of total loans of 0.18%, compared to 0.14% at June 30, 2008 and 0.13% at December 31, 2007.

Total past dues over 30 days and still accruing interest as a percentage of total loans of 1.46% compared to 1.33% at June 30, 2008 and 1.02% at December 31, 2007.

Net charge-off ratio of 1.53% and 1.18% for the three and nine months ended September 30, 2008, respectively, compared to 0.51% and 0.30% for the same periods in the prior year.

Core deposits (total deposits less brokered deposits): up 1.7% compared to September 30, 2007, and 4.3% annualized sequential quarter growth.

Non-interest income: down 6.8% for the three months ended September 30, 2008 and up 19.5% for the nine months ended September 30, 2008 compared to the corresponding periods in the prior year (up 0.6% for the nine months ended September 30, 2008 excluding the gain from redemption of Visa shares and sale of MasterCard shares).

Non-interest expense: up 29.5% for the three months ended September 30, 2008 and 22.7% for the nine months ended September 30, 2008 compared to the corresponding periods in the prior year (up 18.6% for the nine months ended September 30, 2008 excluding the goodwill impairment charge, restructuring charges and Visa litigation expense (recovery), net).

Shareholders' equity: \$3.38 billion at September 30, 2008, or 9.84% of assets. The Tier I Capital Ratio was 8.81%, the Total Risk-Based Capital Ratio was 12.20%, and the Tangible Common Equity to Tangible Assets Ratio was 8.49%.

Synovus recognized restructuring charges of \$9.0 million and \$13.3 million for the three and nine months ended September 30, 2008 in connection with its implementation of Project Optimus.

During the three months ended September 30, 2008, Synovus recognized an additional \$6.3 million litigation expense in conjunction with Visa's settlement of litigation with Discover.

**Table of Contents**

**Critical Accounting Policies**

The accounting and financial reporting policies of Synovus conform to U.S. generally accepted accounting principles and to general practices within the banking industry. Synovus has identified certain of its accounting policies as critical accounting policies. In determining which accounting policies are critical in nature, Synovus has identified the policies that require significant judgment or involve complex estimates. The application of these policies has a significant impact on Synovus financial statements. Synovus financial results could differ significantly if different judgments or estimates are applied in the application of these policies.

**Allowance for Loan Losses**

Notes 1 and 6 to the consolidated financial statements in Synovus 2007 annual report contain a discussion of the allowance for loan losses. The allowance for loan losses at September 30, 2008 was \$463.8 million.

The allowance for loan losses is determined based on an analysis which assesses the probable loss within the loan portfolio. The allowance for loan losses consists of two components: the allocated and unallocated allowances. Both components of the allowance are available to cover inherent losses in the portfolio. Significant judgments or estimates made in the determination of the allowance for loan losses consist of the risk ratings for loans in the commercial loan portfolio, the valuation of the collateral for loans that are classified as collateral-dependent impaired loans, and the loss factors.

*Commercial Loans Risk Ratings and Expected Loss Factors*

Commercial loans are assigned a risk rating on a nine point scale. For commercial loans that are not considered impaired, the allocated allowance for loan losses is determined based upon the expected loss percentage factors that correspond to each risk rating.

The risk ratings are based on the borrowers credit risk profile, considering factors such as debt service history and capacity, inherent risk in the credit (e.g., based on industry type and source of repayment), and collateral position. Ratings 6 through 9 are modeled after the bank regulatory classifications of special mention, substandard, doubtful, and loss. Expected loss percentage factors are based on the probable loss including qualitative factors. The probable loss considers the probability of default, the loss given default, and certain qualitative factors as determined by loan category and risk rating. The probability of default and loss given default are based on industry data. Industry data will continue to be used until sufficient internal data becomes available. The qualitative factors consider credit concentrations, recent levels and trends in delinquencies and nonaccrual loans, and growth in the loan portfolio. The occurrence of certain events could result in changes to the expected loss factors. Accordingly, these expected loss factors are reviewed periodically and modified as necessary.

Each loan is assigned a risk rating during the approval process. This process begins with a rating recommendation from the loan officer responsible for originating the loan. The rating recommendation is subject to approvals from other members of management and/or loan committees depending on the size and type of credit. Ratings are re-evaluated on a quarterly basis. Additionally, an independent holding company credit review function evaluates each bank s risk rating process at least every twelve to eighteen months.

**Table of Contents***Impaired Loans*

Management considers a loan to be impaired when the ultimate collectibility of all amounts due according to the contractual terms of the loan agreement are in doubt. A majority of our impaired loans are collateral-dependent. The net carrying amount of collateral-dependent impaired loans is equal to the lower of the loans principal balance or the fair value of the collateral (less estimated costs to sell) not only at the date at which impairment is initially recognized, but also at each subsequent reporting period. Accordingly, our policy requires that we update the fair value of the collateral securing collateral-dependent impaired loans each calendar quarter. Impaired loans, not including impaired loans held for sale, had a net carrying value of \$617.2 million at September 30, 2008. Most of these loans are secured by real estate, with the majority classified as collateral-dependent loans. The fair value of the real estate securing these loans is generally determined based upon appraisals performed by a certified or licensed appraiser. Management also considers other factors or recent developments which could result in adjustments to the collateral value estimates indicated in the appraisals.

Estimated losses on collateral-dependent impaired loans are typically charged-off. At September 30, 2008, \$540.7 million, or 70.2%, of non-performing loans consisted of collateral-dependent impaired loans for which there is no allowance for loan losses as the estimated losses have been charged-off. These loans are recorded at the lower of cost or estimated fair value of the underlying collateral net of selling costs. However, if a collateral-dependent loan is placed on impaired status at or near the end of a calendar quarter, management records an allowance for loan losses based on the loan's risk rating while an updated appraisal is being obtained. At September 30, 2008, Synovus had \$76.6 million in collateral-dependent impaired loans with a recorded allocated allowance for loan losses of \$13.3 million, or 17.4% of the principal balance. The estimated losses on these loans will be recorded as a charge-off during the fourth quarter of 2008 after the receipt of a current appraisal or fair value estimate based on current market conditions, including absorption rates. Management does not expect a material difference between the current allocated allowance on these loans and the actual charge-off.

*Retail Loans Expected Loss Factors*

The allocated allowance for loan losses for retail loans is generally determined by segregating the retail loan portfolio into pools of homogeneous loan categories. Expected loss factors applied to these pools are based on the probable loss including qualitative factors. The probable loss considers the probability of default, the loss given default, and certain qualitative factors as determined by loan category and risk rating. Through December 31, 2007, the probability of default loss factors were based on industry data. Beginning January 1, 2008, the probability of default loss factors are based on internal default experience because this was the first reporting period when sufficient internal default data became available. Synovus believes that this data provides a more accurate estimate of probability of default considering the lower inherent risk of the retail portfolio and lower than expected charge-offs. This change resulted in a reduction in the allocated allowance for loan losses for the retail portfolio of approximately \$19 million during the three months ended March 31, 2008. The loss given default factors continue to be based on industry data because sufficient internal data is not yet available. The qualitative factors consider credit concentrations, recent levels and trends in delinquencies and nonaccrual loans, and growth in the loan portfolio. The occurrence of certain events could result in changes to the loss factors. Accordingly, these loss factors are reviewed periodically and modified as necessary.



**Table of Contents***Unallocated Component*

The unallocated component of the allowance for loan losses is considered necessary to provide for certain environmental and economic factors that affect the probable loss inherent in the entire loan portfolio. Unallocated loss factors included in the determination of the unallocated allowance are economic factors, changes in the experience, ability, and depth of lending management and staff, and changes in lending policies and procedures, including underwriting standards. Certain macro- economic factors and changes in business conditions and developments could have a material impact on the collectibility of the overall portfolio. As an example, a rapidly rising interest rate environment could have a material impact on certain borrowers' ability to pay. The unallocated component is meant to cover such risks.

**Income Taxes**

Note 17 to the consolidated financial statements in Synovus' 2007 Annual Report contains a discussion of income taxes. The calculation of Synovus' income tax provision is complex and requires the use of estimates and judgments in its determination. As part of Synovus' overall business strategy, management must consider tax laws and regulations that apply to the specific facts and circumstances under consideration. This analysis includes the amount and timing of the realization of income tax liabilities or benefits. Management closely monitors tax developments on both the state and federal level in order to evaluate the effect they may have on Synovus' overall tax position. Synovus had a net accrual of \$5.7 million for unrecognized tax benefits. At September 30, 2008, Synovus concluded that it did not need a valuation allowance for its deferred income tax assets.

**Asset Impairment***Goodwill*

Under SFAS No. 142, *Goodwill and Other Intangible Assets*, (SFAS No. 142) goodwill is required to be tested for impairment annually, or more frequently if events or circumstances indicate that there may be impairment. The combination of the income approach utilizing the discounted cash flow (DCF) method, the public company comparables approach, utilizing multiples of tangible book value, and the transaction approach, utilizing readily available market valuation multiples for closed transactions, is used to estimate the fair value of a reporting unit. Impairment is tested at the reporting unit (sub-segment) level involving two steps. Step 1 compares the fair value of the reporting unit to its carrying value. If the fair value is greater than carrying value, there is no indication of impairment. Step 2 is performed when the fair value determined in Step 1 is less than the carrying value. Step 2 involves a process similar to business combination accounting where fair values are assigned to all assets, liabilities, and intangibles. The result of Step 2 is the implied fair value of goodwill. If the Step 2 implied fair value of goodwill is less than the recorded goodwill, an impairment charge is recorded for the difference. The total of all reporting unit fair values is compared for reasonableness to Synovus' market capitalization plus a control premium.

Goodwill at September 30, 2008 and December 31, 2007 was \$482.3 million and \$519.1 million, respectively. During the three months ended June 30, 2008, Synovus conducted its annual goodwill impairment evaluation. As a result of this evaluation, Synovus recognized a preliminary non-cash charge for impairment of goodwill on one of its reporting units of \$27.0 million (pre-tax and after-tax) during the three months ended June 30, 2008 and recognized an

## **Table of Contents**

additional \$9.9 million (pre-tax and after-tax) non-cash charge for impairment of goodwill during the three months ended September 30, 2008 upon finalization of the Step 2 calculation. The impairment charge was primarily related to a decrease in valuation based on market trading and transaction multiples of tangible book value.

An extended period of future significant deterioration in credit and financial markets could result in additional impairment of Synovus' goodwill.

### *Long-Lived Assets and Other Intangibles*

Synovus reviews long-lived assets, such as property and equipment and other intangibles subject to amortization, including core deposit premiums and customer relationships, for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Recoverability of assets to be held and used is measured by a comparison of the carrying amount of an asset to estimated undiscounted future cash flows expected to be generated by the asset. If the actual cash flows are not consistent with Synovus' estimates, an impairment charge may result.

### *Investment Securities Available for Sale*

Synovus assesses its available-for-sale investment security portfolio on a quarterly basis to determine whether investments in an unrealized loss position have been impacted by events or economic circumstances which may indicate that an unrealized loss is other-than-temporary. Synovus considers many factors, including the severity and duration of the impairment; Synovus' intent and ability to hold the security for a period of time sufficient for a recovery in value; recent events specific to the issuer or industry; and external credit ratings and recent downgrades. Securities for which an unrealized loss is determined to be other-than-temporary are written down to fair value, establishing a new cost basis, with the write-down recognized in the consolidated statement of income.

### Other Real Estate

Other real estate, consisting of properties obtained through foreclosure or in satisfaction of loans, is reported at the lower of cost or fair value, determined on the basis of current appraisals, comparable sales, and other estimates of value obtained principally from independent sources, adjusted for estimated selling costs. At the time of foreclosure, any excess of the loan balance over the fair value of the real estate held as collateral is recorded as a charge against the allowance for loan losses. Gains or losses on sale and any subsequent adjustments to the value are recorded as a component of non-interest expense.

Significant judgments and estimates are required in determining the fair value of other real estate, including, among other considerations, evaluation of market activity, comparable sales, absorption rates, and for commercial properties, market capitalization rates.

### **Discontinued Operations**

Refer to Note 13 to the consolidated financial statements (unaudited) as of and for the three and nine months ended September 30, 2008 for a discussion of discontinued operations.

### **Restructuring Charges**

Project Optimus, launched in April 2008, is a team member-driven effort to create an enhanced banking experience for our customers and a more efficient organization that delivers greater value for Synovus shareholders. As a result of this process, Synovus plans to implement ideas over the next twenty four months which are expected to increase annual pre-tax earnings by approximately \$75 million consisting primarily of \$50 million in efficiency gains and approximately \$25 million in earnings from new revenue growth initiatives. Revenue growth is expected primarily through new sales initiatives, improved product offerings and customer acquisition programs. While cost savings are expected to be generated primarily through increased process efficiencies and streamlining of support functions. As a result of these efforts, Synovus expects to eliminate approximately 650 positions over the next 24 months.

Additionally, Synovus expects to incur restructuring charges of approximately \$22.0 million in conjunction with the project, including approximately \$10.9 million in severance charges. During the three months ended September 30, 2008, Synovus recognized \$9.0 million in restructuring charges including \$1.6 million in severance charges, and during the nine months ended September 30, 2008, Synovus recognized a total of \$13.3 million in restructuring charges including \$2.4 million in severance charges. Synovus estimates it will incur approximately \$3.0 million in restructuring charges during the fourth quarter of 2008, consisting primarily of severance charges.

### **Visa, Inc. Initial Public Offering and Litigation Expense**

Visa, Inc. completed an initial public offering (the Visa IPO) in March 2008. Visa used a portion of the proceeds from the Visa IPO to establish a \$3.0 billion escrow for settlement of covered litigation and used substantially all of the remaining portion to redeem class B and class C shares held by Visa issuing members. On October 14, 2008, Visa announced that it had reached a settlement in principle in litigation brought against Visa in 2004 by Discover Financial Services

**Table of Contents**

(Discover). During the three months ended March 31, 2008, Synovus recognized a pre-tax gain of \$38.5 million on redemption proceeds received from Visa, Inc. and reduced the \$36.8 million litigation accrual recognized in the second half of 2007 by \$17.4 million for its pro-rata share of the \$3.0 billion escrow established by Visa, Inc. During the three months ended September 30, 2008, Synovus recognized an additional \$6.3 million accrued liability in conjunction with Visa's settlement of the Discover litigation. For the nine months ended September 30, 2008, the redemption of shares and changes to the accrued liability for Visa litigation resulted in a net after-tax gain of \$30.3 million, or \$0.09 per diluted share.

At September 30, 2008, Synovus' accrual for the aggregate amount of Visa's covered litigation was \$25.7 million. While management believes that this accrual is adequate to cover our membership proportion of Visa's covered litigation based on current information, additional adjustments may be required if the aggregate amount of future settlements differs materially from Synovus' estimate.

Visa has notified its members that it plans to fund its litigation escrow with an additional \$1.1 billion during the three months ended December 31, 2008. This will be accomplished through the repurchase by Visa of a portion of its Class B shares held by Visa members. Upon Visa's deposit of the planned amount of repurchase proceeds to the litigation escrow, Synovus expects to reduce its accrued liability by approximately \$6.3 million in the fourth quarter of 2008.

**Balance Sheet**

During the first nine months of 2008, total assets increased \$1.32 billion. The more significant increases consisted of loans, net of unearned income, up \$1.15 billion, Federal funds sold and securities purchased under resale agreements, up \$193.5 million, and investment securities available for sale, up \$164.2 million.

The balance sheet growth during the first nine months of 2008 was funded through increases in brokered deposits of \$2.42 billion, core deposits of \$467.0 million, and Federal Home Loan Bank advances (a component of long-term debt) of \$228.4 million, which were offset by a decrease in Federal funds purchased of \$1.64 billion.

**Adoption of SFAS Nos. 157 and 159**

SFAS No. 157 establishes a framework for measuring fair value in accordance with U.S. GAAP, clarifies the definition of fair value within that framework, and expands disclosures about the use of fair value measurements. SFAS No. 159 permits entities to make an irrevocable election, at specified election dates, to measure eligible financial instruments and certain other items at fair value. Fair value is used on a recurring basis for certain assets and liabilities in which fair value is the primary basis of accounting. Fair value is used on a non-recurring basis for collateral-dependent impaired loans. Examples of recurring use of fair value include trading account assets, mortgage loans held for sale, investment securities available for sale, private equity investments, derivative instruments, and trading account liabilities. The extent to which fair value is used on a recurring basis was expanded upon the adoption of SFAS No. 159 during the first quarter, effective on January 1, 2008. At September 30, 2008, approximately \$4.84 billion, or 14.1%, of total assets were recorded at fair value, which includes items measured on a recurring and non-recurring basis.

Fair value is the price that could be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants. Fair value determination in accordance with SFAS No. 157 requires that a number of significant judgments be made. The standard also establishes a three-level hierarchy for fair value measurements based upon the transparency of inputs to the valuation of an asset or liability as of the measurement date. Synovus has an established and well-documented process for determining fair values and fair value hierarchy classifications. Fair value is based upon quoted market prices, where available (Level 1). Where prices for identical assets and liabilities are not available, SFAS No. 157 requires that similar

**Table of Contents**

assets and liabilities are identified (Level 2). If observable market prices are unavailable or impracticable to obtain, or similar assets cannot be identified, then fair value is estimated using internally-developed valuation modeling techniques such as discounted cash flow analyses that primarily use as inputs market-based or independently sourced market parameters (Level 3). These modeling techniques incorporate assessments regarding assumptions that market participants would use in pricing the asset or the liability. The assessments with respect to assumptions that market participants would make are inherently difficult to determine and use of different assumptions could result in material changes to these fair value measurements.

The following table summarizes the assets accounted for at fair value on a recurring basis by level within the valuation hierarchy at September 30, 2008.

| <i>(dollars in millions)</i>                         | <b>September 30, 2008</b>             |   |   |   |                              | <b>Total</b> |
|--|---------------------------------------|---|---|---|------------------------------|--------------|
|  | <b>Trading<br/>account<br/>assets</b> | <b>Mortgage<br/>loans held<br/>for sale</b> | <b>Investment<br/>securities<br/>available<br/>for<br/>sale</b> | <b>Private<br/>equity<br/>investments</b> | <b>Derivative<br/>assets</b> |              |
| Level 1  | 55%                                   |   |   |   | 6                            | %            |
| Level 2  | 45                                    | 100   | 96  |   | 94                           | 95           |
| Level 3  |                                       |   | 4   | 100                                       |                              | 5            |
| <b>Total</b>   | <b>100%</b>                           | <b>100%</b>                                 | <b>100%</b>   | <b>100%</b>                               | <b>100%</b>                  | <b>100%</b>  |
| Total assets held at fair value on the balance sheet | \$ 101.9                              | \$ 105.1                                    | \$ 3,831.1  | \$ 78.7                                   | \$ 123.0                     | \$ 4,239.8   |

Level 3 assets as a percentage of total assets measured at fair value

5.07%

The following table summarizes the liabilities accounted for at fair value on a recurring basis by level within the valuation hierarchy at September 30, 2008.

| <i>(dollars in millions)</i>                              | <b>September 30, 2008</b>                           |  |                                   | <b>Total</b> |
|---|---|--|-----------------------------------|--------------|
|   | <b>Brokered<br/>certificates<br/>of<br/>deposit</b> | <b>Trading account<br/>liabilities</b> | <b>Derivative<br/>liabilities</b> |              |
| Level 1   | %   |  | 10                                | 4%           |
| Level 2   | 100   | 100                                    | 90                                | 96           |
| Level 3   |   |  |                                   |              |
| <b>Total</b>  | <b>100%</b>   | <b>100%</b>                            | <b>100%</b>                       | <b>100%</b>  |
| Total liabilities held at fair value on the balance sheet | \$ 90.4   | \$ 10.2                                | \$ 73.2                           | \$ 173.8     |

Level 3 liabilities as a percentage of total liabilities

%

measured at fair value

In estimating the fair values for investment securities and most derivative financial instruments, independent, third-party market prices are the best evidence of exit price and, where available, Synovus bases estimates on such prices. If such third-party market prices are not available on the exact securities that Synovus owns, fair values are based on the market prices of similar instruments, third-party broker quotes, or are estimated using industry-standard or proprietary models whose inputs may be unobservable. When market observable data is not available, the valuation of financial instruments becomes more subjective and involves substantial judgment. The need to use unobservable inputs generally results from the lack of market liquidity for certain types of loans and securities, which results in diminished observability of both actual trades and assumptions that would otherwise be available to value these instruments. When fair

**Table of Contents**

values are estimated based on internal models, relevant market indices that correlate to the underlying collateral are considered, along with assumptions such as interest rates, prepayment speeds, default rates, and discount rates. The valuation for mortgage loans held for sale (MLHFS) is based upon forward settlement of a pool of loans of identical coupon, maturity, product, and credit attributes. The model is continuously updated with available market and historical data. The valuation methodology of nonpublic private equity investments requires significant management judgment due to the absence of quoted market prices, inherent lack of liquidity, and the long-term nature of such assets. Private equity investments are valued initially based upon transaction price. Thereafter, Synovus uses information provided by the fund managers in the initial determination of estimated fair value. Valuation factors such as recent or proposed purchase or sale of debt or equity of the issuer, pricing by other dealers in similar securities, size of position held, liquidity of the market and changes in economic conditions affecting the issuer are used in the final determination of estimated fair value.

Valuation methodologies are reviewed each quarter to ensure that fair value estimates are appropriate. Any changes to the valuation methodologies are reviewed by management to confirm the changes are justified. As markets and products develop and the pricing for certain products becomes more or less transparent, Synovus continues to refine its valuation methodologies. For a detailed discussion of valuation methodologies, refer to Note 10 to the consolidated financial statements (unaudited) as of and for the three and nine months ended September 30, 2008.

**Trading Account Assets**

Synovus assists certain commercial customers in obtaining long-term funding through municipal and corporate bond issues and in certain situations provides re-marketing services for those bonds. During September Synovus made the decision to purchase approximately \$55.8 million in corporate bonds and \$25.1 million in municipal bonds that were sold back prior to their maturity and could immediately be remarketed, all of which were included in \$101.9 million of trading account assets portfolio as of September 30, 2008. Subsequently, Synovus has tendered these bonds back to the respective trustees. The remainder of the trading account assets portfolio is substantially comprised of mortgage-backed securities which are bought and held principally for sale and delivery to correspondent and retail customers of Synovus. Trading account assets are reported on the consolidated balance sheets at fair value, with unrealized gains and losses included in other operating income on the consolidated statements of income. Synovus recognized a net gain on trading account assets of \$667 thousand for the three months ended September 30, 2008 and a net gain of \$1.2 million for the nine months ended September 30, 2008, as compared to a net loss of \$136 thousand and \$666 thousand, respectively, for the same periods in the prior year.

**Impaired Loans Held for Sale**

Loans or pools of loans are transferred to the impaired loans held for sale portfolio when the intent to hold the loans has changed due to portfolio management or risk mitigation strategies and when there is a plan to sell the loans within a reasonable period of time. The value of the loans or pools of loans is primarily determined by analyzing the underlying collateral of the loan and the external market prices of similar assets. At the time of transfer, if the fair value is less than the cost, the difference attributable to declines in credit quality is recorded as a charge-off against the allowance for loan losses. Decreases in fair value subsequent to the transfer as well

**Table of Contents**

as losses from sale of these loans are recognized as a component of non-interest expense. During the nine months ended September 30, 2008, Synovus transferred loans with a cost basis totaling \$68.9 million to the impaired loans held for sale portfolio. Synovus recognized charge-offs totaling \$22.1 million on these loans, resulting in a new cost basis for loans transferred to the impaired loans held for sale portfolio of \$46.8 million. The \$22.1 million in charge-offs were estimated based on the estimated sales price of the portfolio through bulk sales. Subsequent to their transfer to the impaired loans held for sale portfolio, Synovus recognized additional write-downs of \$6.4 million and recognized a loss of \$4.7 million from the sale of impaired loans held for sale. The additional write-downs were based on the estimated sales proceeds from pending liquidation sales. During the three months ended September 30, 2008 Synovus transferred loans with a cost basis of \$9.3 million to the impaired loans held for sale portfolio. Synovus recognized charge-offs totaling \$1.1 million on these loans, resulting in a new cost basis for these loans of \$8.2 million. Also, during the three months ended September 30, 2008, Synovus recognized an additional write-down of \$1.0 million on loans in the impaired loans held for sale portfolio.

**Other Real Estate**

Other real estate, consisting of properties obtained through foreclosure or in satisfaction of loans, is reported at the lower of cost or fair value, determined on the basis of current appraisals, comparable sales, and other estimates of value obtained principally from independent sources, adjusted for estimated selling costs. At the time of foreclosure, any excess of the loan balance over the fair value of the real estate held as collateral is recorded as a charge against the allowance for loan losses. Gains or losses on sale and any subsequent adjustments to the value are recorded as a component of non-interest expense.

The carrying value of other real estate was \$215.1 million and \$101.5 million at September 30, 2008 and December 31, 2007, respectively. During the nine months ended September 30, 2008, approximately \$286.5 million of loans and \$1.5 million of impaired loans held for sale were foreclosed and transferred to other real estate. The increase in other real estate is the result of negative migration in credit quality, the declining value of real estate in certain parts of Florida and the excess supply of residential real estate in the Atlanta area. During the nine and three months ended September 30, 2008, Synovus recognized other real estate costs of \$64.8 million and \$43.2 million, respectively. Other real estate costs recognized during the three months ended September 30, 2008 include \$16.7 million in losses resulting from the liquidation of other real estate through bulk sales and auctions, \$4.5 million in net losses resulting from other sales, \$17.1 million in additional write-downs due to declines in fair value subsequent to the date of foreclosure, \$4.0 million in carrying costs associated with other real estate, and \$900 thousand in legal and appraisal fees.



**Table of Contents****Loans**

The following table compares the composition of the loan portfolio at September 30, 2008, December 31, 2007, and September 30, 2007.

| <i>(Dollars in thousands)</i>                      | <b>Total Loans</b>        |                          | <b>Sept. 30,<br/>2008 vs.</b>                            | <b>Total Loans</b>        | <b>Sept.<br/>30,<br/>2008 vs.</b>              |
|--|---------------------------|--------------------------|--|---------------------------|--|
|  | <b>Sept. 30,<br/>2008</b> | <b>Dec. 31,<br/>2007</b> | <b>Dec. 31,<br/>2007<br/>%<br/>change <sup>(1)</sup></b> | <b>Sept. 30,<br/>2007</b> | <b>Sept.<br/>30,<br/>2007<br/>%<br/>change</b> |
| <b>Loan Type</b>                                   |                           |                          |  |                           |  |
| Multi-family                                       | \$ 555,207                | \$ 452,163               | 30.4%  | \$ 449,814                | 23.4%  |
| Hotels   | 830,981                   | 614,979                  | 46.9   | 591,527                   | 40.5   |
| Office buildings                                   | 960,319                   | 953,093                  | 1.0  | 880,478                   | 9.1  |
| Shopping centers                                   | 1,005,094                 | 834,025                  | 27.4   | 739,333                   | 35.9   |
| Commercial development                             | 912,073                   | 961,271                  | (6.8)  | 935,802                   | (2.5)  |
| Other investment property                          | 948,253                   | 714,296                  | 43.8   | 671,718                   | 41.2   |
| <b>Total Investment Properties</b>                 | <b>5,211,927</b>          | <b>4,529,827</b>         | <b>20.1</b>  | <b>4,268,672</b>          | <b>22.1</b>                                    |
| 1-4 family construction                            | 1,772,559                 | 2,238,925                | (27.8)   | 2,302,842                 | (23.0)   |
| 1-4 family perm/mini-perm                          | 1,367,807                 | 1,273,843                | 9.9  | 1,216,481                 | 12.4   |
| Residential development                            | 2,222,496                 | 2,311,459                | (5.1)  | 2,269,844                 | (2.1)  |
| <b>Total 1-4 Family Properties</b>                 | <b>5,362,862</b>          | <b>5,824,227</b>         | <b>(10.6)</b>  | <b>5,789,167</b>          | <b>(7.4)</b>                                   |
| <b>Land Acquisition</b>                            | <b>1,560,734</b>          | <b>1,545,933</b>         | <b>1.3</b>   | <b>1,476,042</b>          | <b>5.7</b>                                     |
| <b>Total Commercial Real Estate <sup>(2)</sup></b> | <b>12,135,523</b>         | <b>11,899,987</b>        | <b>2.6</b>   | <b>11,533,881</b>         | <b>5.2</b>                                     |
| Commercial, financial, and agricultural            | 6,841,197                 | 6,420,689                | 8.7  | 6,264,683                 | 9.2  |
| Owner-occupied                                     | 4,388,945                 | 4,226,707                | 5.1  | 4,156,535                 | 5.6  |
| <b>Total Commercial and Industrial</b>             | <b>11,230,142</b>         | <b>10,647,396</b>        | <b>7.3</b>   | <b>10,421,218</b>         | <b>7.8</b>                                     |
| Home equity  | 1,681,475                 | 1,543,701                | 11.9   | 1,478,694                 | 13.7   |
| Consumer mortgages                                 | 1,759,518                 | 1,667,924                | 7.3  | 1,620,730                 | 8.6  |
| Credit card  | 291,162                   | 291,149                  | 0.0  | 280,192                   | 3.9  |
| Other retail loans                                 | 592,067                   | 494,591                  | 26.3   | 485,928                   | 21.8   |
| <b>Total Retail</b>                                | <b>4,324,222</b>          | <b>3,997,365</b>         | <b>10.9</b>  | <b>3,865,544</b>          | <b>11.9</b>                                    |

|                        |               |               |        |               |       |
|------------------------|---------------|---------------|--------|---------------|-------|
| <b>Unearned Income</b> | (41,904)      | (46,163)      | (12.3) | (45,987)      | (8.9) |
| <b>Total</b>           | \$ 27,647,983 | \$ 26,498,585 | 5.8%   | \$ 25,774,656 | 7.3%  |

(1) Percentage changes are annualized.

(2) Commercial real estate represents 43.9%, 44.9% and 44.5% of total loans at September 30, 2008, December 31, 2007 and September 30, 2007, respectively.

**Table of Contents**

At September 30, 2008, loans outstanding were \$27.65 billion, an increase of \$1.87 billion, or 7.3%, compared to September 30, 2007. On a sequential quarter basis, total loans outstanding grew by \$202.1 million or 2.9% annualized. At September 30, 2008, Synovus had 47 loan relationships with total commitments of \$50 million or more (including amounts funded). The average funded balance of these relationships at September 30, 2008 was approximately \$57 million.

Total loans as of September 30, 2008 and December 31, 2007 for the five southeastern state areas in which Synovus banks are located are summarized in the following table:

|                               | <b>September 30, 2008</b> |                  | <b>December 31, 2007</b> | <b>September 30, 2007</b> |
|-------------------------------|---------------------------|------------------|--------------------------|---------------------------|
|                               |                           | <b>As a % of</b> | <b>As a % of</b>         | <b>As a % of</b>          |
|                               |                           | <b>Total</b>     | <b>Total</b>             | <b>Total</b>              |
|                               |                           | <b>Loan</b>      | <b>Loan</b>              | <b>Loan</b>               |
| <i>(Dollars in thousands)</i> | <b>Total Loans</b>        | <b>Portfolio</b> | <b>Portfolio</b>         | <b>Portfolio</b>          |
| <b>Georgia</b> <sup>(1)</sup> | <b>\$ 14,547,526</b>      | <b>52.6%</b>     | <b>52.5</b>              | <b>52.3</b>               |
| Atlanta                       | 5,374,874                 | 19.4%            | 19.9                     | 19.8                      |
| <b>Florida</b> <sup>(1)</sup> | <b>3,624,462</b>          | <b>13.1%</b>     | <b>13.6</b>              | <b>13.9 5</b>             |
| West Coast of Florida         | 2,869,372                 | 10.4%            | 10.8                     | 11.1                      |
| <b>South Carolina</b>         | <b>4,105,276</b>          | <b>14.8%</b>     | <b>15.0</b>              | <b>15.1</b>               |
| <b>Tennessee</b>              | <b>1,379,363</b>          | <b>5.0%</b>      | <b>4.8 3</b>             | <b>4.6 .4)</b>            |
| <b>Alabama</b>                | <b>3,991,357</b>          | <b>14.5%</b>     | <b>14.1 7</b>            | <b>14.1</b>               |
| <b>Total</b>                  | <b>\$ 27,647,983</b>      | <b>100.0%</b>    | <b>100.0</b>             | <b>100.0</b>              |

(1) Loans in Georgia and Florida collectively represent 65.7% of our loan portfolio as of September 30, 2008.

At September 30, 2008, total loans in the Atlanta market were \$5.37 billion, or 19.4% of the total loan portfolio, and increased \$277.0 million, or 5.4%, compared to the same period in the prior year. The Atlanta market includes commercial real estate (CRE) loans of \$2.98 billion (which includes \$1.43 billion in 1-4 family properties) and commercial and industrial (C&I) loans of \$1.95 billion at September 30, 2008. Compared to September 30, 2007, CRE loans in the Atlanta market decreased by \$8.0 million, or 0.3%, and C&I loans in the Atlanta market increased by \$222.5 million, or 12.9%. On a sequential quarter basis, Atlanta market loans declined at an annualized rate of 3.8%, CRE loan growth declined at an annualized rate of 14.2%, and C&I loans grew at an annualized rate of 6.5%. Total loans in the West Coast of Florida market were \$2.87 billion, or 10.4% of the total loan portfolio at September 30, 2008, and increased \$13.6 million, or 0.48% compared to the same period in the prior year. The West Coast of Florida market includes CRE loans of \$1.36 billion (which includes \$477.9 million in 1-4 family properties) and C&I loans of \$1.16 billion at September 30, 2008. Compared to September 30, 2007, CRE loans in the West Coast of Florida market decreased by \$77.6 million, or 5.4%, and C&I loans increased by \$65.9 million, or 6.0%. On a sequential quarter basis, loans within the West Coast of Florida market grew at an annualized rate of 3.1%, CRE loans grew at an annualized rate of 1.7%, and C&I loans grew at an annualized rate of 2.1%.



**Table of Contents**

Loans for investment property grew by \$682.1 million, or 20.1% annualized, from December 31, 2007, and increased \$943.3 million, or 22.1%, compared to September 30, 2007. The primary loan types which contributed to the growth within the investment property portfolio compared to December 31, 2007 were hotels, shopping centers, and other investment property (primarily leased warehouses) categories. The growth in the investment property portfolio during the first nine months of 2008 is primarily due to advances on existing commitments. In addition, the continued impact of a lack of exit capabilities in the market place with commercial mortgage-backed securities (CMBS) has increased the duration of the investment property portfolio.

Commercial loans for 1-4 family properties at September 30, 2008 were \$5.36 billion, down 10.6% annualized from December 31, 2007 and accounted for 19.4% of total loans outstanding as of September 30, 2008. The following table shows the composition of the 1-4 family portfolio as of September 30, 2008:

|                               | <b>September 30, 2008</b>       |  |                               |  |
|-------------------------------|---------------------------------|--|-------------------------------|--|
|                               | <b>1-4 Family<br/>Portfolio</b> | <b>% of<br/>Total<br/>1-4<br/>Family<br/>Portfolio</b> | <b>1-4<br/>Family<br/>NPL</b> | <b>% of<br/>Total<br/>1-4<br/>Family<br/>NPL</b> |
| <i>(Dollars in thousands)</i> |                                 |  |                               |  |
| <b>Georgia</b>                | <b>\$ 3,037,985</b>             | <b>56.6%</b>   | <b>\$ 360,932</b>             | <b>78.4%</b>                                     |
| Atlanta                       | 1,425,258                       | 26.6%  | 253,796                       | 55.1%  |
| <b>Florida</b>                | <b>626,086</b>                  | <b>11.7%</b>   | <b>58,229</b>                 | <b>12.6%</b>                                     |
| West Coast of Florida         | 477,944                         | 8.9%   | 55,641                        | 12.1%  |
| <b>South Carolina</b>         | <b>935,758</b>                  | <b>17.4%</b>   | <b>14,972</b>                 | <b>3.2%</b>                                      |
| <b>Tennessee</b>              | <b>174,425</b>                  | <b>3.3%</b>  | <b>11,538</b>                 | <b>2.5%</b>                                      |
| <b>Alabama</b>                | <b>588,608</b>                  | <b>11.0%</b>   | <b>15,130</b>                 | <b>3.3%</b>                                      |
| <b>Total</b>                  | <b>\$ 5,362,862</b>             | <b>100.0%</b>  | <b>\$ 460,801</b>             | <b>100.0%</b>                                    |

Retail loans at September 30, 2008 totaled \$4.32 billion, representing 15.6% of the total loan portfolio. Total retail loans grew by 11.9% compared to September 30, 2007 and grew at an annualized rate of 10.9% since December 31, 2007, led principally by growth in home equity, consumer mortgage and small business loans. The home equity loan portfolio consists primarily of loans with strong credit scores, conservative debt-to-income ratios, and appropriate loan-to-value ratios. The utilization rate (total amount outstanding as a percentage of total available lines) of this portfolio was approximately 60% at September 30, 2008, compared to 57% a year ago. The retail loan portfolio credit scores were refreshed as of June 30, 2008. There was no material migration within the retail loan portfolio. These loans are primarily extended to customers who have an existing banking relationship with Synovus.

Synovus provides credit enhancement in the form of standby letters of credit to assist certain commercial customers in obtaining long-term funding through taxable and tax-exempt bond issues. Under these agreements and under certain conditions, if the bondholder requires the issuer to repurchase the bonds, Synovus is obligated to provide funding under the letter of credit to the issuer to finance the repurchase of the bonds by the issuer. Synovus' maximum exposure to credit loss in the event of nonperformance by the counterparty is represented by the contract amount of those instruments. Synovus applies the same credit policies in entering into commitments and conditional obligations as it does for loans. The maturities of the funded letters of credit range from one to fifty-nine months, and the yields on these instruments are comparable to average yields for new commercial loans. During the three months ended September 30, 2008, Synovus funded \$52 million under letters of credit related to these bond repurchases, all of

**Table of Contents**

which remained outstanding as of the end of the quarter and are reported as a component of total loans. Synovus has issued approximately \$1.6 billion in letters of credit related to these bond issuances. As of November 9, 2008, approximately \$800 million has been funded subsequent to September 30, 2008 related to these bond repurchases. The majority of these fundings occurred prior to October 15, 2008. Since that time, there has been a significant decline in bond put activity. However, there is no assurance that additional funding of letters of credit will not be required.

**Credit Quality**

Non-performing assets were \$998.6 million at September 30, 2008, an increase of \$168.3 million compared to June 30, 2008, which included increases of \$143.4 million in non-performing loans, \$17.8 million in other real estate (ORE), and \$7.2 million in impaired loans held for sale. The increase in non-performing assets since June 30, 2008 was impacted by the addition of one significant auto dealer credit to non-accrual status. Additionally, \$ 44.1 million of the increase in non-performing assets for the quarter was in residential construction and development loans.

The non-performing assets ratio (NPA ratio = non-performing loans plus impaired loans held for sale and other real estate divided by total loans, impaired loans held for sale, and other real estate) at September 30, 2008 was 3.58% compared to 3.00% at June 30, 2008, 1.67% at December 31, 2007, and 1.16% at September 30, 2007. At September 30, 2008, approximately 58.8 % of total non-performing assets are in the Atlanta and West Florida markets. Approximately 60% of total NPAs remain in the residential construction and development category (this component represented 59% of NPAs at December 31, 2007). Approximately 56% of residential construction and development NPAs are within the Atlanta market, while 12% are in Florida.

The following table shows the NPA ratio by state as of September 30, 2008, December 31, 2007, and September 30, 2007.

|                       | <b>September<br/>30,<br/>2008</b> | December<br>31,<br>2007 | September<br>30,<br>2007 |
|-----------------------|-----------------------------------|-------------------------|--------------------------|
| <b>Georgia</b>        | <b>4.70%</b>                      | 1.70%                   | 1.18%                    |
| Atlanta               | <b>7.85</b>                       | 3.06                    | 1.97                     |
| <b>Florida</b>        | <b>4.49</b>                       | 4.12                    | 2.54                     |
| West Florida          | <b>5.39</b>                       | 5.11                    | 3.10                     |
| <b>South Carolina</b> | <b>1.51</b>                       | 0.55                    | 0.46                     |
| <b>Tennessee</b>      | <b>2.42</b>                       | 0.63                    | 0.95                     |
| <b>Alabama</b>        | <b>1.15</b>                       | 0.71                    | 0.57                     |
| <b>Consolidated</b>   | <b>3.58%</b>                      | 1.67%                   | 1.16%                    |

Total past due loans (and still accruing interest) were 1.46% of total loans at September 30, 2008 compared to 1.02% at December 31, 2007, and 0.89% at September 30, 2007. The year over year increase was primarily due to increases in the one to four family residential portfolios in the Atlanta and West Florida markets. Loans over 90 days past due and still accruing interest at September 30, 2008 were \$49.9 million, or 0.18% of total loans, compared to 0.13% at December 31, 2007, and 0.09% at September 30, 2007.

Net charge-offs for the three months ended September 30, 2008 were \$105.3 million, an increase

**Table of Contents**

of \$72.3 million compared to the same period a year ago. Net charge-offs for the three months ended September 30, 2008 included \$34.7 million, or 33 basis points, of charge-offs from the Atlanta portfolio, and \$14.5 million, or 14 basis points, of charge-offs from the West Florida portfolio. Net charge-offs recognized on collateral dependent impaired loans during the three months ended September 30, 2008 were \$42.7 million. The net charge-off ratio for the three months ended September 30, 2008 was 1.53% compared to 0.51% for the same period in the prior year and 0.46% for the year ended December 31, 2007. The net charge-off ratio for the nine months ended September 30, 2008 was 1.18% compared to 0.30% during the same period in the prior year.

Net charge-offs for the nine months ended September 30, 2008 were \$239.8 million, an increase of \$182.7 million compared to the same period in the prior year, and included \$76.1 million, or 32 basis points, of charge-offs within the Atlanta portfolio, and \$54.7 million, or 23 basis points, in charge-offs from the West Florida portfolio. The net charge-off ratio for the nine months ended September 30, 2008 was 1.18% compared to 0.30% for the same period in 2007. Net charge-offs recognized on collateral dependent impaired loans during the nine months ended September 30, 2008 were \$94.2 million.

Provision expense for the nine months ended September 30, 2008 was \$336.0 million, an increase of \$236.5 million compared to the same period in the prior year. The Atlanta market accounted for \$87.3 million of the total provision expense, while the West Florida market accounted for \$67.8 million of the total provision expense for the nine months ended September 30, 2008.

During the three months ended September 30, 2008, Synovus reassessed its largest credits, which represented approximately 14% of the total loan portfolio. While all except for one of the credits reviewed were performing, Synovus concluded that the financial condition of certain borrowers had weakened. As a result of the review, certain credits were downgraded and an additional \$40 million in provision expense was recognized in the quarter. The allowance for loan losses was \$463.8 million, or 1.68% of net loans, at September 30, 2008 compared to \$367.6 million, or 1.39% of net loans, at December 31, 2007, and \$356.9 million, or 1.38% of net loans, at September 30, 2007. The allowance for loan losses to non-performing loans coverage was 60.24% at September 30, 2008, compared to 107.46% at December 31, 2007, and 159.3% at September 30, 2007. The decline in the coverage ratio is impacted by the increase in collateral-dependent impaired loans, which have no allowance for loan losses as the estimated losses on these credits have been charged-off. Therefore, a more meaningful allowance for loan losses coverage ratio is the allowance to non-performing loans (excluding collateral-dependent impaired loans for which there is no related allowance for loan losses), which was 202.29% at September 30, 2008, compared to 337.49% at December 31, 2007 and 334.42% at September 30, 2007. During times when non-performing loans are not significant, this coverage ratio which measures the allowance for loan losses (which is there for the entire loan portfolio) against a small non-performing loans total appears very large. As non-performing loans increase, this ratio will decline even with significant incremental additions to the allowance.

**Table of Contents**

A substantial part of Synovus' loans are secured by real estate in five southeastern states (Georgia, Alabama, Florida, South Carolina, and Tennessee). Accordingly, the ultimate collectability of a substantial part of Synovus' loan portfolio is susceptible to changes in market conditions in these areas. Based on current information and market conditions, management believes that the allowance for loan losses is adequate.

The allowance for loan losses allocated to non-performing loans (exclusive of collateral-dependent impaired loans which have no allowance, as the estimated losses on these loans have already been recognized) is as follows:

|   | September<br>30,<br>2008 | December<br>31,<br>2007 | September<br>30,<br>2007 |
|---|--------------------------|-------------------------|--------------------------|
| <i>(Dollars in millions)</i>  |                          |                         |                          |
| Non-performing loans, excluding collateral dependent impaired loans which have no allowance | \$ 229.3                 | \$ 108.9                | \$ 106.7                 |
| Total allocated allowance for loan losses on above loans                                    | \$ 46.8                  | \$ 20.5                 | \$ 32.3                  |
| Allocated allowance as a % of loans   | 20.4%                    | 18.8%                   | 30.3%                    |

Collateral-dependent impaired loans which have no allowance at September 30, 2008 (because they are carried at fair value net of selling costs) totaled \$540.7 million, or 70.2% of non-performing loans. Synovus has recognized net charge-offs amounting to approximately 15% of the principal balance on these loans since they were placed on impaired status.



**Table of Contents**

The table below includes selected credit quality metrics.

| <i>(Dollars in thousands)</i>   | <b>September 30,<br/>2008</b> | December 31,<br>2007 |
|---|-------------------------------|----------------------|
| Non-performing loans (1)  | \$ <b>769,950</b>             | 342,082              |
| Impaired loans held for sale (2)  | <b>13,554</b>                 |                      |
| Other real estate   | <b>215,082</b>                | 101,487              |
| Non-performing assets   | \$ <b>998,586</b>             | 443,569              |
| Net charge-offs quarter   | \$ <b>105,328</b>             | 59,916               |
| Net charge-offs/Avg. loans quarter (3)  | <b>1.53%</b>                  | 0.91%                |
| Net charge-offs YTD   | \$ <b>239,793</b>             | 117,055              |
| Net charge-offs/Avg. loans YTD (3)  | <b>1.18%</b>                  | 0.46%                |
| Loans over 90 days past due and still accruing  | \$ <b>49,868</b>              | 33,663               |
| As a % of loans   | <b>0.18%</b>                  | 0.13%                |
| Total past due loans and still accruing   | \$ <b>403,180</b>             | 270,496              |
| As a % of loans   | <b>1.46%</b>                  | 1.02%                |
| Allowance for loan losses   | \$ <b>463,836</b>             | 367,613              |
| Allowance for loan losses as a % of loans   | <b>1.68%</b>                  | 1.39%                |
| Non-performing loans as a % of total loans  | <b>2.79%</b>                  | 1.29%                |
| Non-performing assets as a % of total loans, impaired loans held for sale, and ORE                                      | <b>3.58%</b>                  | 1.67%                |
| Allowance to non-performing loans   | <b>60.24%</b>                 | 107.46%              |
| Allowance to non-performing loans, excluding impaired loans for which there is no related allowance for loan losses (4) | <b>202.29%</b>                | 337.49%              |

(1) Includes  
\$540.7 million and  
\$233.2 million at  
September 30, 2008

and December 31, 2007, respectively, of loans considered to be impaired (consisting of collateral-dependent loans) for which there is no related allowance for loan losses determined in accordance with SFAS No. 114, Accounting by Creditors for Impairment of a Loan. The allowance on these loans is zero because the estimated losses on collateral-dependent impaired loans have been charged-off.

- (2) Represent impaired loans that are intended to be sold. Impaired loans held for sale are carried at the lower of cost or fair value.
- (3) Ratio is annualized.
- (4) Impaired loans for which there is no related allowance for loan losses as described in note (1).

**Table of Contents**

Management continuously monitors non-performing and past due loans, to mitigate further deterioration regarding the condition of these loans. Management believes non-performing loans and loans past due over 90 days and still accruing include all material loans where known information about possible credit problems of borrowers causes management to have serious doubts as to the collectibility of amounts due according to the contractual terms of the loan agreement.

The following table shows the composition of the loan portfolio and non-performing loans (classified by loan type) as of September 30, 2008:

| <i>(Dollars in thousands)</i>                             |                    | <b>% of<br/>Total<br/>Loans<br/>Outstanding</b> | <b>Total<br/>Non-<br/>performing<br/>Loans</b> | <b>% of<br/>Total<br/>Non-<br/>performing<br/>Loans</b> |
|---|--------------------|---|--|---|
| <b>Loan Type</b>  | <b>Total Loans</b> |   |  |   |
| Multi-family  | \$ 555,207         | 2.0%  | \$ 4,076                                       | 0.5%  |
| Hotels  | 830,981            | 3.0   | 635  | 0.1   |
| Office buildings  | 960,319            | 3.5   | 4,955  | 0.6   |
| Shopping centers  | 1,005,094          | 3.7   | 684  | 0.1   |
| Commercial development                                    | 912,073            | 3.3   | 13,330   | 1.7   |
| Other investment property                                 | 948,253            | 3.4   | 487  | 0.1   |
| <b>Total Investment Properties</b>                        | <b>5,211,927</b>   | <b>18.9</b>                                     | <b>24,167</b>                                  | <b>3.1</b>  |
| 1-4 family construction                                   | 1,772,559          | 6.4   | 214,855  | 27.9  |
| 1-4 family perm /mini-perm                                | 1,367,807          | 5.0   | 41,761   | 5.4   |
| Residential development                                   | 2,222,496          | 8.0   | 204,185  | 26.5  |
| <b>Total 1-4 Family Properties</b>                        | <b>5,362,862</b>   | <b>19.4</b>                                     | <b>460,801</b>                                 | <b>59.8</b>   |
| <b>Land Acquisition</b>                                   | <b>1,560,734</b>   | <b>5.6</b>                                      | <b>83,066</b>                                  | <b>10.8</b>   |
| <b>Total Commercial Real Estate</b>                       | <b>12,135,523</b>  | <b>43.9</b>                                     | <b>568,034</b>                                 | <b>73.7</b>   |
| Commercial, financial, and agricultural<br>Owner-occupied | 6,841,197          | 24.7  | 106,288  | 13.8  |
|   | 4,388,945          | 15.9  | 68,780   | 9.0   |
| <b>Total Commercial and Industrial Loans</b>              | <b>11,230,142</b>  | <b>40.6</b>                                     | <b>175,068</b>                                 | <b>22.8</b>   |
| Home equity   | 1,681,475          | 6.1   | 6,228  | 0.8   |
| Consumer mortgages  | 1,759,518          | 6.4   | 18,228   | 2.4   |
| Credit card   | 291,162            | 1.1   |  |   |
| Other retail loans  | 592,067            | 2.1   | 2,392  | 0.3   |
| <b>Total Retail</b>                                       | <b>4,324,222</b>   | <b>15.7</b>                                     | <b>26,848</b>                                  | <b>3.5</b>  |
| <b>Unearned Income</b>                                    | <b>(41,904)</b>    | <b>(0.2)</b>                                    |  |   |

|              |               |        |            |        |
|--------------|---------------|--------|------------|--------|
| <b>Total</b> | \$ 27,647,983 | 100.0% | \$ 769,950 | 100.0% |
|--------------|---------------|--------|------------|--------|

46

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**Table of Contents****Deposits**

The following table presents the composition of deposits:

| <i>(in thousands)</i>      | September<br>30,<br>2008 | December<br>31,<br>2007 | September<br>30,<br>2007 |
|----------------------------|--------------------------|-------------------------|--------------------------|
| Demand deposits            | \$ 3,479,314             | 3,472,423               | 3,566,749                |
| Money market<br>NOW        | 6,452,972                | 7,091,885               | 7,394,697                |
| Savings                    | 3,094,707                | 3,362,572               | 3,055,691                |
| Time deposits              | 451,507                  | 442,824                 | 465,269                  |
|                            | 8,195,790                | 6,837,570               | 6,828,460                |
| <b>Total core deposits</b> | <b>\$ 21,674,290</b>     | 21,207,274              | 21,310,866               |
| Brokered money market      | 1,839,186                | 465,146                 | 452,451                  |
| Brokered time deposits     | 4,335,387                | 3,287,396               | 2,872,979                |
| <b>Total deposits</b>      | <b>\$ 27,848,863</b>     | 24,959,816              | 24,636,296               |

Total deposits at September 30, 2008 were \$27.8 billion, an increase of \$1.82 billion, or 27.8% annualized, compared to June 30, 2008, and an increase of \$3.21 billion, or 13.0%, compared to September 30, 2007. Core deposits (total deposits excluding brokered deposits) increased \$233.2 million, or 4.3% annualized, compared to June 30, 2008, and increased \$363.4 million, or 1.7%, compared to September 30, 2007. The increase was primarily related to growth within time deposit accounts, which increased \$800.6 million, or 43.1% annualized, compared to June 30, 2008, and increased \$1.37 billion, or 20.0%, compared to September 30, 2007. Significant deposit growth was also experienced in brokered deposits. Due to the significant turmoil in financial markets, these FDIC insured investments became more attractive to financial market participants and investors. This higher level of demand allowed Synovus to grow this funding source while concurrently reducing federal funds purchased, a potentially more volatile funding source. Because of our multiple charter structure, Synovus has the ability to offer certain shared deposit products that have helped to drive core deposit growth during the quarter. Synovus Shared CD and Money Market accounts offer customers the unique opportunity to access up to \$8 million in FDIC insurance by spreading deposits across its 32 separately-chartered banks. Shared products at the end of the quarter were \$887.6 million, having grown \$584.2 million during the quarter. Since September 30, 2008, Synovus has added approximately \$690 million in shared deposit balances.

**Capital Resources and Liquidity**

Synovus has always placed great emphasis on maintaining a strong capital base and continues to exceed regulatory capital requirements for well capitalized financial institutions. Management is committed to maintaining a capital level sufficient to assure shareholders, customers, and regulators that Synovus is financially sound, and to enable Synovus to provide a desirable level of profitability. Based on internal calculations and previous regulatory exams, each of Synovus subsidiary banks is currently in compliance with regulatory capital guidelines and is considered well capitalized.

**Table of Contents**

The following table presents certain ratios used to measure Synovus capitalization:

| <i>(in thousands)</i>                                  | September 30,<br>2008 | December 31,<br>2007 |
|--|-----------------------|----------------------|
| Total risk-based capital                               | <b>\$3,936,665</b>    | \$3,988,171          |
| Total risk-based capital to risk-weighted assets ratio | <b>12.20%</b>         | 12.66%               |
| Tier 1 capital ratio                                   | <b>8.81%</b>          | 9.11%                |
| Leverage ratio   | <b>8.49%</b>          | 8.65%                |
| Equity to assets ratio                                 | <b>9.84%</b>          | 10.42%               |
| Tangible equity to tangible assets ratio (1)           | <b>8.49%</b>          | 8.91%                |

(1) Excludes the carrying value of goodwill and other intangible assets from shareholders equity and total assets.

Continued credit deterioration and any resulting increases in non-performing assets and the allowance for loan losses could adversely impact our liquidity position and capital ratios.

Synovus management, operating under liquidity and funding policies approved by the Board of Directors, actively analyzes and manages the liquidity position in coordination with the subsidiary banks. Management must ensure that adequate liquidity, at a reasonable cost, is available to meet the cash flow needs of depositors, borrowers, and creditors. Management constantly monitors and maintains appropriate levels of assets and liabilities so as to provide adequate funding sources to meet estimated customer deposit withdrawals and future loan requests. Subsidiary banks have access to overnight federal funds lines with various financial institutions, which can be drawn upon for short-term liquidity needs. Subsidiary banks utilization of this funding was significantly reduced during the third quarter in order to provide greater ongoing liquidity flexibility. See Current levels of market volatility are unprecedented and may result in disruptions in our ability to access sources of funds, which may negatively affect our capital resources and liquidity in Part II Item 1A Risk Factors of this report.

The Parent Company requires cash for various operating needs including payment of dividends to shareholders, acquisitions, capital infusions into subsidiaries, the servicing of debt, and the payment of general corporate expenses. The primary source of liquidity for the Parent Company is dividends from the subsidiary banks, which are governed by certain rules and regulations of various state and federal banking regulatory agencies. As a short-term liquidity source, the Parent Company has access to a \$25 million line of credit with an unaffiliated banking organization. There were no borrowings outstanding on this line of credit at September 30, 2008. The Parent Company has historically enjoyed a solid reputation and credit standing in the capital markets and historically has been able to raise funds in the form of either short or long-term borrowings or equity issuances. Maintaining adequate credit ratings is essential to Synovus continued access to these capital market funding sources. Given the weakened economy and current market conditions, there is no assurance that the Parent Company will, if it chooses to do so, be able to obtain new borrowings or issue additional equity on terms that are satisfactory. Synovus believes that the sources of liquidity discussed above are sufficient to meet its anticipated funding needs.

Synovus has applied to participate in the U.S. Treasury Department's capital purchase program, which could add approximately \$320 to \$970 million of Tier I capital to Synovus balance sheet based on Synovus total risk-weighted assets as of June 30, 2008.

The consolidated statements of cash flows detail cash flows from operating, investing, and financing activities. For the nine months ended September 30, 2008, operating activities provided net cash of \$592.3 million, investing activities used \$2.07 billion, and financing activities provided \$1.30 billion, resulting in a decrease in cash and due from banks

of \$185.2 million.

**Table of Contents****Earning Assets, Sources of Funds, and Net Interest Income**

Average total assets of continuing operations for the first nine months of 2008 were \$33.7 billion, an increase of 7.7% compared to the first nine months of 2007. Average earning assets increased 6.5% in the first nine months of 2008 compared to the same period in 2007, and represented 91.7% of average total assets. Average deposits increased \$1.01 billion, average federal funds purchased and other short-term liabilities increased \$218.6 million, average long-term debt increased \$480.7 million, and average shareholders' equity increased \$595.3 million for the nine months ended September 30, 2008 as compared to the same period last year. This growth provided the funding for \$1.83 billion growth in average net loans, \$98.3 million growth in average investment securities (available for sale and trading securities), and a \$59.3 million increase in federal funds sold and securities purchased under resale agreements.

Net interest income for the nine months ended September 30, 2008 was \$819.9 million, a decrease of \$42.4 million, or 4.9%, compared to \$862.3 million for the nine months ended September 30, 2007. Net interest income for the three months ended September 30, 2008 was \$267.8 million, a decrease of \$23.0 million, or 7.9%, from \$290.8 million for the three months ended September 30, 2007.

The net interest margin for the nine months ended September 30, 2008 was 3.57%, down 44 basis points from 4.01% for the nine months ended September 30, 2007. Compared to the nine months ended September 30, 2007, earning asset yields decreased by 166 basis points. Loan yields declined by 192 basis points, primarily due to a 280 basis point decline in the average prime rate and higher levels of nonperforming loans and interest charge-offs. The decline in earning asset yields was partially offset by a 122 basis point decline in the effective cost of funds. The most significant decreases in funding costs were realized in brokered money markets, which declined by 273 basis points, federal funds purchased and other short term liabilities, which declined by 244 basis points and core money markets, which declined by 199 basis points.

On a sequential quarter basis, net interest income decreased by \$5.6 million, while the net interest margin decreased 15 basis points to 3.42%. Approximately 5 basis points of this decrease was due to growth in brokered deposits which were utilized to significantly decrease our federal funds purchased position. The remainder of the decline was primarily due to lower average short-term rates and the continued very competitive deposit markets. Yields on earning assets declined by 15 basis points as loan yields decreased by 17 basis points. This decrease was driven by an 8 basis point decrease in the average prime rate, a higher level of non-performing loans and interest charge-offs, and paydowns on higher yielding fixed rate loans. The effective cost of funds decreased by 1 basis point. Effective cost of funds was positively impacted by an overall lower level of short-term rates. The effective cost of funds was negatively impacted by the previously mentioned shift to brokered deposits from federal funds purchased and a continued customer preference for higher cost time deposits.

The direction of the margin during the remainder of 2008 will be significantly influenced by deposit pricing competition, trends in credit costs, and additional Federal Reserve Bank interest rate reductions. Based on current information, these factors are expected to produce a further modest decline in the margin in the fourth quarter. Quarterly yields earned on average interest-earning assets and rates paid on average interest-bearing liabilities for the five most recent quarters are presented below:



**Table of Contents**

| <i>(dollars in thousands)</i>                       | <b>Third<br/>Quarter</b> | 2008<br>Second<br>Quarter | First<br>Quarter  | 2007<br>Fourth<br>Quarter | Third<br>Quarter  |
|---|--------------------------|---------------------------|-------------------|---------------------------|-------------------|
| <b>Interest Earning Assets</b>                      |                          |                           |                   |                           |                   |
| Taxable investment securities                       | \$ 3,670,315             | \$ 3,556,381              | 3,485,370         | 3,496,843                 | 3,495,017         |
| Yield   | 4.91%                    | 5.00%                     | 5.01              | 4.90                      | 4.82              |
| Tax-exempt investment securities                    | \$ 128,241               | \$ 137,606                | 154,408           | 164,587                   | 170,211           |
| Yield   | 6.74%                    | 7.34%                     | 7.00              | 6.82                      | 6.72              |
| Trading account assets                              | \$ 30,584                | \$ 26,531                 | 36,652            | 29,698                    | 56,217            |
| Yield   | 6.77%                    | 5.88%                     | 6.96              | 7.05                      | 7.15              |
| Commercial loans                                    | \$23,302,028             | \$23,183,128              | 22,763,954        | 22,157,460                | 21,820,687        |
| Yield   | 5.78%                    | 5.96%                     | 6.79              | 7.69                      | 8.13              |
| Consumer loans                                      | \$ 1,006,685             | \$ 966,111                | 931,644           | 928,942                   | 915,847           |
| Yield   | 7.34%                    | 7.53%                     | 7.86              | 8.05                      | 8.17              |
| Mortgage loans                                      | \$ 1,312,166             | \$ 1,252,275              | 1,241,018         | 1,237,962                 | 1,152,621         |
| Yield   | 6.38%                    | 6.54%                     | 6.84              | 7.04                      | 7.10              |
| Credit card loans                                   | \$ 292,239               | \$ 291,143                | 296,428           | 285,410                   | 277,445           |
| Yield   | 8.72%                    | 8.60%                     | 9.65              | 10.26                     | 10.96             |
| Home equity loans                                   | \$ 1,656,387             | \$ 1,605,601              | 1,557,852         | 1,517,510                 | 1,444,411         |
| Yield   | 5.15%                    | 5.31%                     | 6.48              | 7.34                      | 7.80              |
| Allowance for loan losses                           | \$ (422,331)             | \$ (397,392)              | (381,695)         | (357,283)                 | (335,406)         |
| Loans, net  | \$27,147,174             | \$26,900,866              | 26,409,201        | 25,770,001                | 25,275,605        |
| Yield   | 5.95%                    | 6.12%                     | 6.94              | 7.79                      | 8.21              |
| Mortgage loans held for sale                        | \$ 108,873               | \$ 157,049                | 121,806           | 108,044                   | 176,448           |
| Yield   | 6.91%                    | 5.86%                     | 5.57              | 6.12                      | 6.91              |
| Federal funds sold and other short-term investments | \$ 211,323               | \$ 201,081                | 128,381           | 110,745                   | 85,094            |
| Yield   | 1.88%                    | 1.83%                     | 3.41              | 4.63                      | 5.76              |
| <b>Total Interest Earning Assets</b>                |                          |                           |                   |                           |                   |
| <b>Assets</b>                                       | <b>\$31,296,510</b>      | <b>\$30,979,514</b>       | <b>30,335,818</b> | <b>29,679,918</b>         | <b>29,258,592</b> |
| <b>Yield</b>  | <b>5.81%</b>             | <b>5.96%</b>              | <b>6.69</b>       | <b>7.42</b>               | <b>7.78</b>       |
| <b>Interest Bearing Liabilities</b>                 |                          |                           |                   |                           |                   |
| Interest bearing demand deposits                    | \$ 3,076,447             | \$ 3,154,884              | 3,200,650         | 3,200,408                 | 3,047,279         |
| Rate  | 1.07%                    | 1.10%                     | 1.56              | 1.99                      | 2.24              |
| Money market accounts                               | \$ 6,771,080             | \$ 6,826,724              | 7,017,644         | 7,502,063                 | 7,421,900         |
| Rate  | 2.19%                    | 2.15%                     | 2.98              | 3.92                      | 4.40              |
| Savings deposits                                    | \$ 457,526               | \$ 461,970                | 448,581           | 454,204                   | 479,479           |
| Rate  | 0.25%                    | 0.25%                     | 0.28              | 0.35                      | 0.48              |
| Time deposits under \$100,000                       | \$ 3,055,465             | \$ 2,814,714              | 2,777,764         | 2,790,869                 | 2,917,089         |
| Rate  | 3.69%                    | 3.97%                     | 4.44              | 4.69                      | 4.81              |

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|   |                     |                     |                   |                   |                   |
|---|---------------------|---------------------|-------------------|-------------------|-------------------|
| Time deposits over \$100,000<br>(less brokered time deposits) | \$ 4,731,468        | \$ 4,316,454        | 4,171,716         | 4,006,350         | 4,029,091         |
| Rate  | 3.79%               | 4.09%               | 4.69              | 4.98              | 5.12              |
| Total interest bearing core<br>deposits                       | \$18,091,986        | \$17,574,746        | 17,616,355        | 17,953,894        | 17,894,838        |
| Rate  | 2.62%               | 2.68%               | 3.29              | 3.84              | 4.16              |
| Brokered money market<br>accounts                             | \$ 1,271,113        | \$ 1,082,805        | 854,385           | 467,346           | 476,377           |
| Rate  | 2.27%               | 2.54%               | 3.50              | 4.89              | 5.34              |
| Brokered time deposits  | \$ 3,968,783        | \$ 3,495,947        | 3,300,677         | 2,941,592         | 3,188,310         |
| Rate  | 3.61%               | 3.64%               | 4.35              | 4.98              | 5.19              |
| Total interest bearing<br>deposits                            | \$23,331,882        | \$22,153,498        | 21,771,417        | 21,362,832        | 21,559,525        |
| Rate  | 2.77%               | 2.82%               | 3.46              | 4.02              | 4.33              |
| Federal funds purchased and<br>other short-term liabilities   | \$ 1,459,097        | \$ 2,302,986        | 2,253,640         | 2,472,339         | 1,930,598         |
| Rate  | 1.94%               | 2.03%               | 3.18              | 4.37              | 4.84              |
| Long-term debt  | \$ 2,119,321        | \$ 2,048,213        | 1,930,412         | 1,819,198         | 1,660,788         |
| Rate  | 3.32%               | 3.44%               | 4.21              | 5.08              | 5.32              |
| <b>Total Interest Bearing<br/>Liabilities</b>                 | <b>\$26,910,300</b> | <b>\$26,504,697</b> | <b>25,955,469</b> | <b>25,654,369</b> | <b>25,150,911</b> |
| <b>Rate</b>   | <b>2.77%</b>        | <b>2.80%</b>        | <b>3.48</b>       | <b>4.12</b>       | <b>4.43</b>       |
| Non-interest bearing demand<br>deposits                       | \$ 3,463,563        | \$ 3,448,794        | 3,338,106         | 3,422,684         | 3,405,622         |
| <b>Net Interest Margin</b>                                    | <b>3.42%</b>        | <b>3.57%</b>        | <b>3.71</b>       | <b>3.86</b>       | <b>3.97</b>       |

**Table of Contents**

Yields earned on average interest-earning assets and rates paid on average interest-bearing liabilities for the nine months ended September 30, 2008 and 2007 are presented below:

| <i>(dollars in thousands)</i>                              | <b>Nine Months Ended September 30,</b> |                   |
|--|--|-------------------|
|  | <b>2008</b>                            | <b>2007</b>       |
| <b>Interest Earning Assets</b>                             |  |                   |
| Taxable Investment Securities                              | \$ 3,571,053                           | 3,406,372         |
| Yield  | 4.96%                                  | 4.79              |
| Tax-Exempt Investment Securities                           | \$ 140,042                             | 177,748           |
| Yield  | 7.03%                                  | 6.76              |
| Trading Account Assets                                     | \$ 31,254                              | 59,881            |
| Yield  | 6.48%                                  | 6.34              |
| Commercial Loans   | \$23,082,533                           | 21,603,021        |
| Yield  | 6.17%                                  | 8.19              |
| Consumer Loans   | \$ 968,287                             | 913,411           |
| Yield  | 7.57%                                  | 8.11              |
| Mortgage Loans   | \$ 1,268,645                           | 1,115,304         |
| Yield  | 6.58%                                  | 7.04              |
| Credit Card Loans  | \$ 293,266                             | 274,357           |
| Yield  | 9.00%                                  | 10.92             |
| Home Equity Loans  | \$ 1,606,795                           | 1,412,360         |
| Yield  | 5.63%                                  | 7.77              |
| Allowance for Loan Losses                                  | \$ (400,553)                           | (327,534)         |
| Loans, Net   | \$26,818,973                           | 24,990,919        |
| Yield  | 6.33%                                  | 8.25              |
| Mortgage Loans Held for Sale                               | \$ 129,168                             | 166,823           |
| Yield  | 6.08%                                  | 6.41              |
| Federal funds Sold and Other Short-Term Investments        | \$ 180,375                             | 121,097           |
| Yield  | 2.18%                                  | 5.50              |
| <b>Total Interest Earning Assets</b>                       | <b>\$30,870,865</b>                    | <b>28,992,840</b> |
| <b>Yield</b>   | <b>6.15%</b>                           | <b>7.80</b>       |
| <b>Interest Bearing Liabilities</b>                        |  |                   |
| Interest Bearing Demand Deposits                           | \$ 3,143,747                           | 3,100,661         |
| Rate   | 1.25%                                  | 2.27              |
| Money Market Accounts                                      | \$ 6,871,184                           | 7,207,331         |
| Rate   | 2.45%                                  | 4.44              |
| Savings Deposits   | \$ 456,031                             | 493,197           |
| Rate   | 0.26%                                  | 0.58              |
| Time Deposits under \$100,000                              | \$ 2,883,278                           | 2,991,486         |
| Rate   | 4.02%                                  | 4.81              |
| Time Deposits over \$100,000 (less brokered time deposits) | \$ 4,407,732                           | 4,082,663         |
| Rate   | 4.17%                                  | 5.15              |
| Total Interest Bearing Core Deposits                       | \$17,761,972                           | 17,875,338        |
| Rate   | 2.86%                                  | 4.18              |

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|  |                     |            |
|--|---------------------|------------|
| Brokered Money Market Accounts                           | <b>\$ 1,070,170</b> | 421,078    |
| Rate   | <b>2.69%</b>        | 5.42       |
| Brokered Time Deposits                                   | <b>\$ 3,589,857</b> | 3,131,998  |
| Rate   | <b>3.84%</b>        | 5.11       |
| <b>Total Interest Bearing Deposits</b>                   | <b>\$22,421,999</b> | 21,428,414 |
| Rate   | <b>2.88%</b>        | 4.24       |
| Federal funds Purchased and Other Short-Term Liabilities | <b>\$ 2,003,248</b> | 1,784,656  |
| Rate   | <b>2.40%</b>        | 4.84       |
| Long-Term Debt   | <b>\$ 2,032,965</b> | 1,552,251  |
| Rate   | <b>3.58%</b>        | 5.14       |
| <b>Total Interest Bearing Liabilities</b>                | <b>\$26,458,212</b> | 24,765,321 |
| <b>Rate</b>  | <b>3.01%</b>        | 4.43       |
| Non-Interest Bearing Demand Deposits                     | <b>\$ 3,416,978</b> | 3,405,065  |
| <b>Net Interest Margin</b>                               | <b>3.57%</b>        | 4.01       |

**Table of Contents**

The following table summarizes the components of net interest income for the nine and three months ended September 30, 2008 and 2007, including the tax-equivalent adjustment that is required in making yields on tax-exempt loans and investment securities comparable to taxable loans and investment securities. The taxable-equivalent adjustment is based on a 35% Federal income tax rate.

| <i>(In thousands)</i>                   | <b>Nine Months Ended</b> |           | <b>Three Months Ended</b> |         |
|---|--------------------------|-----------|---------------------------|---------|
|   | <b>September 30,</b>     |           | <b>September 30,</b>      |         |
|   | <b>2008</b>              | 2007      | <b>2008</b>               | 2007    |
| Interest income                         | <b>\$ 1,417,243</b>      | 1,684,617 | <b>455,223</b>            | 572,226 |
| Taxable-equivalent adjustment           | <b>3,487</b>             | 3,857     | <b>1,177</b>              | 1,228   |
| Interest income, Taxable-equivalent     | <b>1,420,730</b>         | 1,688,474 | <b>456,400</b>            | 573,454 |
| Interest expense                        | <b>597,375</b>           | 822,354   | <b>187,425</b>            | 281,387 |
| Net interest income, Taxable-equivalent | <b>\$ 823,355</b>        | 866,120   | <b>268,975</b>            | 292,067 |

**Non-Interest Income**

The following table summarizes non-interest income for the nine and three months ended September 30, 2008 and 2007.

| <i>(In thousands)</i>  | <b>Nine months ended</b> |         | <b>Three months ended</b> |         |
|--|--------------------------|---------|---------------------------|---------|
|  | <b>September 30,</b>     |         | <b>September 30,</b>      |         |
|  | <b>2008</b>              | 2007    | <b>2008</b>               | 2007    |
| Service charges on deposit accounts                            | <b>\$ 82,594</b>         | 83,157  | <b>28,132</b>             | 28,736  |
| Fiduciary and asset management fees                            | <b>37,612</b>            | 37,652  | <b>12,095</b>             | 12,524  |
| Brokerage and investment banking revenue                       | <b>25,591</b>            | 23,381  | <b>7,898</b>              | 8,123   |
| Mortgage banking income  | <b>18,323</b>            | 20,876  | <b>4,476</b>              | 5,955   |
| Bankcard fees  | <b>39,788</b>            | 35,370  | <b>13,371</b>             | 11,923  |
| Net gains on sales of available for sale investment securities |                          | 891     |                           | 186     |
| Other fee income   | <b>30,039</b>            | 29,749  | <b>8,773</b>              | 9,910   |
| Other operating income   | <b>39,957</b>            | 39,620  | <b>11,158</b>             | 14,817  |
| Increase in fair value of private equity investments, net      | <b>17,998</b>            | 16,415  | <b>13,052</b>             | 11,102  |
| Proceeds from sale of MasterCard shares                        | <b>16,186</b>            | 2,918   |                           | 2,918   |
| Proceeds from redemption of Visa shares                        | <b>38,542</b>            |         |                           |         |
| Total non-interest income                                      | <b>\$ 346,630</b>        | 290,029 | <b>98,955</b>             | 106,194 |

Total non-interest income for the nine months ended September 30, 2008 was \$346.6 million, up 19.5%, from the same period in 2007. Excluding the \$38.5 million gain on redemption of Visa shares and the \$16.2 million gain on the sale of MasterCard shares, total non-interest income decreased \$4.8 million, or 1.7%, compared to same period a year ago. Total non-interest income for the three months ended September 30, 2008 was \$99.0 million, down 6.8% compared to the same period in 2007.

**Table of Contents**

Service charges on deposit accounts, the single largest component of fee income, were \$82.6 million and \$28.1 million, respectively, for the nine and three months ended September 30, 2008, down 0.7% and 2.1% from the same periods in 2007, respectively. Service charges on deposit accounts consist of non-sufficient funds (NSF) fees (which represent 63.6% and 64.0% of the total for the nine and three months ended September 30, 2008), account analysis fees, and all other service charges.

NSF fees for the nine and three months ended September 30, 2008 were \$52.5 million and \$18.0 million, down \$5.3 million, or 9.2%, and \$2.2 million, or 10.9% compared to the same periods in 2007. Account analysis fees were \$17.4 million and \$5.9 million for the nine and three months ended September 30, 2008, respectively, and increased by \$6.3 million, or 57.1%, and \$2.1 million, or 53.3%, compared to the same periods in the prior year. The increase in account analysis fees was primarily due to lower earnings credits on commercial demand deposit accounts. All other service charges on deposit accounts, which consist primarily of monthly fees on retail demand deposit and saving accounts, were \$12.7 million and \$4.2 million for the nine and three months ended September 30, 2008, respectively, down \$1.5 million, or 10.9%, and \$465 thousand, or 9.9%, compared to the same periods in 2007. The decline in all other service charges for the nine and three months ended September 30, 2008 was largely due to a continued market emphasis of checking accounts with no monthly service charge and a decline in check-related fees.

Financial management services revenues (which primarily consist of fiduciary and asset management fees, brokerage and investment banking revenue, and customer interest rate swap revenue which is included in other fee income) increased 6.9% to \$74.5 million for the nine months ended September 30, 2008, and decreased 5.2% to \$22.6 million for the three months ended September 30, 2008, as compared to the same periods in 2007. The financial management services revenue growth for the nine months ended September 30, 2008 was led by increases in fees from customer interest rate swaps and brokerage revenues, while the decline for the three months ended September 30, 2008 was due to declines in fees from customer interest rate swaps.

Mortgage banking income decreased \$2.6 million, or 12.2%, for the nine months ended September 30, 2008, and decreased \$1.5 million, or 24.8%, for the three months ended September 30, 2008 as compared to the same periods in 2007. The decline was primarily related to the decline in mortgage production, which declined \$192.7 million, or 16.9% and \$84.7 million, or 24.2%, for the nine and three months ended September 30, 2008 compared to the same periods in the prior year. The results for the nine months ended September 30, 2008 also included a \$1.2 million increase in revenues due to the adoption of the SEC's Staff Accounting Bulletin (SAB) No. 109, Written Loan Commitments Recorded at Fair Value Through Earnings.

Other operating income remained relatively flat for the nine months ended September 30, 2008, increasing \$337 thousand, or 0.9%, and decreasing \$3.7 million, or 24.7%, for the three months ended September 30, 2008, as compared to the same periods in 2007. The decline in other operating income for the three months ended September 30, 2008 was primarily related to a decline in card services fees of \$1.3 million, and a decrease in earnings from equity-method investments of \$1.3 million.

**Table of Contents**

During the three months ended June 30, 2008, MasterCard conducted a conversion and sale program permitting the sale of a limited number of Class B shares, which are otherwise subject to restrictions on sale until 2010. Synovus recognized a gain of \$16.2 million on the sale of a portion of its shares under the conversion and sale program.

During the nine months ended September 30, 2008, Synovus recognized a pre-tax gain of \$38.5 million on redemption of a portion of its membership interest in Visa, Inc. as a result of Visa's initial public offering (the Visa IPO). For further discussion of Visa, see the section titled "Visa, Inc. Initial Public Offering and Litigation Expense" above and the section titled "Non-Interest Expense" below.

**Non-Interest Expense**

The following table summarizes non-interest expense for the nine and three months ended September 30, 2008 and 2007.

| <i>(In thousands)</i>                    | <b>Nine months ended</b> |         | <b>Three months ended</b> |         |
|--|--------------------------|---------|---------------------------|---------|
|  | <b>September 30,</b>     |         | <b>September 30,</b>      |         |
|  | <b>2008</b>              | 2007    | <b>2008</b>               | 2007    |
| Salaries and other personnel expense     | \$ <b>346,342</b>        | 345,690 | <b>114,535</b>            | 115,941 |
| Net occupancy and equipment expense      | <b>93,188</b>            | 82,914  | <b>31,852</b>             | 28,055  |
| FDIC insurance and other regulatory fees | <b>18,210</b>            | 7,239   | <b>5,960</b>              | 2,541   |
| Foreclosed real estate                   | <b>64,764</b>            | 2,812   | <b>43,205</b>             | 1,662   |
| Losses on impaired loans held for sale   | <b>9,944</b>             |         |                           |         |
| Goodwill impairment                      | <b>36,887</b>            |         | <b>9,887</b>              |         |
| Professional fees                        | <b>20,311</b>            | 14,948  | <b>6,916</b>              | 4,703   |
| Restructuring charges                    | <b>13,299</b>            |         | <b>9,048</b>              |         |
| Other operating expenses                 | <b>150,559</b>           | 139,281 | <b>47,334</b>             | 47,523  |
| Visa litigation expense (recovery)       | <b>(11,082)</b>          | 12,000  | <b>6,347</b>              | 12,000  |
| Total non-interest expense               | \$ <b>742,422</b>        | 604,884 | <b>275,084</b>            | 212,425 |

Non-interest expense increased by 22.7% and 29.5% for the nine and three months ended September 30, 2008, compared to the same periods in the prior year. Excluding changes in the Visa litigation accrual, the charge for impairment of goodwill, and the restructuring charges, non-interest expense increased by 18.6% and 24.6% for the nine and three months ended September 30, 2008, respectively.

For the nine and three months ended September 30, 2008, salaries and other personnel expenses increased by \$652 thousand, or 0.2%, and decreased \$1.4 million, or 1.2%, compared to the same periods in the prior year. The 2008 amounts reflect a reduction in accruals for performance-based pay and in the total number of employees. Total employees at September 30, 2008 were 7,001, down 274 compared to June 30, 2008, and down 279 compared to the prior year.

Net occupancy and equipment expense increased \$10.3 million, or 12.4%, and \$3.8 million, or 13.5%, for the nine and three months ended September 30, 2008 compared to the same periods in the prior year. The increase in occupancy and equipment expenses for the nine months ended September 30, 2008 include approximately \$2.8 million in costs associated with the net addition of 12 new branch locations.

**Table of Contents**

During 2007, the FDIC reinstated the FDIC insurance assessment. In conjunction with the reinstated assessment, the FDIC granted credits, which were fully utilized by early 2008. The increase in FDIC insurance and regulatory fees is substantially the result of expense recognized in 2008, following full recognition of credits associated with the FDIC insurance assessment. Synovus expects to record additional FDIC expense over the next fifteen months related to its voluntary participation in the FDIC Temporary Liquidity Guarantee Program beyond the initial 30-day program offered by all banks in conjunction with the FDIC. This FDIC program allows Synovus to offer 100% deposit protection for non-interest bearing deposit transaction accounts regardless of dollar amount at FDIC-insured institutions. The Liquidity Guarantee Program can be voluntarily offered by banks to customers through the end of 2009. FDIC insurance expense will further increase in 2009 due to the FDIC's recent approval of an increase in assessment rates for all banks beginning on January 1, 2009.

The increase in professional fees for both the nine and three months ended September 30, 2008 includes legal fees paid in connection with the FDIC investigation, which is discussed in Part II - Item 1: Legal Proceedings. Restructuring charges of \$13.3 million and \$9.0 million for the nine and three months ended September 30, 2008 are comprised of implementation costs for Project Optimus. The nine and three months ended September 30, 2008 includes \$2.4 million and \$1.6 million, respectively, in severance charges.

The increase in other operating expenses for the nine months ended September 30, 2008 reflects the \$2.4 million civil money penalty, discussed in Part II - Item 1: Legal Proceedings, and a \$4.1 million provision for unfunded commitments. Synovus has historically assessed the loss exposure associated with unfunded loan commitments and letters of credit at each financial statement date. Previous assessments have resulted in inconsequential estimated loss exposure amounts. The negative credit migration that occurred during the second quarter of 2008 in certain credits resulted in an estimated loss exposure of \$4.1 million.

During the second half of 2007, Synovus recognized litigation expenses of \$36.8 million associated with indemnification obligations arising from Synovus' ownership interest in Visa. During the nine months ended September 30, 2008, Synovus reversed \$17.4 million of the accrued litigation expense it recognized in the second half of 2007 as its proportionate share of the \$3.0 billion escrow fund established by Visa to settle covered litigation out of the Visa IPO proceeds. On October 27, 2008, Visa announced the settlement terms of its litigation with Discover. Synovus recognized an additional \$6.3 million litigation expense during the three months ended September 30, 2008 in conjunction with Visa's settlement of the Discover litigation. For further discussion of Visa, see the above sections titled "Visa, Inc. Initial Public Offering and Litigation Expense" and "Non-Interest Income."



**Table of Contents****Income Tax Expense**

| <i>(in millions)</i>              | <b>Nine months<br/>ended<br/>September<br/>30, 2008</b> | <b>Six months<br/>ended<br/>June 30, 2008</b> |
|-----------------------------------|---|---|
| Income from continuing operations | <b>\$ 81.7</b>  | \$ 146.0                                      |
| Income tax expense                | <b>\$ 28.7</b>  | \$ 53.0                                       |
| Effective tax rate                | <b>35.2%</b>  | 36.3%   |

The year to date effective income tax rate decreased by 1.1% during the three months ended September 30, 2008. This change was primarily driven by a decrease in Synovus income, offset by the permanent add back for goodwill impairment of \$9.9 million. For the nine months September 30, 2008 and the six months ended June 30, 2008, non-deductible charges for goodwill impairment were \$36.9 million and \$27.0 million, respectively.

At September 30, 2008, Synovus concluded that it did not need a valuation allowance for deferred income tax assets resulting from Florida net operating losses as the losses are expected to be utilized prior to expiring.

Synovus adopted the provisions of Financial Accounting Standards Board (FASB) Interpretation No. 48, Accounting for Uncertainty in Income Taxes an interpretation of FASB Statement No. 109 on January 1, 2007. As of September 30, 2008 and June 30, 2008, Synovus had total unrecognized tax benefits of \$5.7 million and \$6.4 million, respectively. The net decrease was primarily due to the expiration of the statute of limitations in certain taxing jurisdictions. During the next twelve months, Synovus expects that approximately \$442 thousand of uncertain tax positions will be either settled or resolved.

**Dividends per Share**

As a result of the TSYS spin-off, Synovus adjusted its cash dividend so that Synovus shareholders who retained their TSYS shares would initially receive, in the aggregate, the same cash dividends per share that were paid before the spin-off. As a result, Synovus adjusted its quarterly cash dividend for the three months ended March 31 and June 30, 2008 to \$0.1700 per share, respectively. For the same periods in the prior year (prior to the TSYS spin-off), Synovus paid a quarterly cash dividend of \$0.2050 per share. On September 10, 2008, Synovus announced that its Board of Directors had voted to reduce its dividend by 65% to \$0.06 per share to further strengthen Synovus financial position by preserving its capital base. Dividends per share for the nine months ended September 30, 2008 and 2007 were \$0.4000 and \$0.6150, respectively.

Management closely monitors trends and developments in credit quality, liquidity, financial markets and other economic trends, as well as regulatory requirements, all of which impact Synovus capital position, and will continue to periodically review dividend levels to determine if they are appropriate in light of these factors. In addition, if Synovus application to participate in the TARP Capital Purchase Program is approved, Synovus will not be permitted to increase the dividend rate on its common stock without approval from the Treasury.

**Recently Issued Accounting Standards**

In December 31, 2007, the FASB issued SFAS No. 141R, Business Combinations. SFAS No. 141R clarifies the definitions of both a business combination and a business. All business combinations will be accounted for under the acquisition method (previously referred to as the purchase method). This standard defines the acquisition date as the only relevant date for recognition and measurement of the fair value of consideration paid. SFAS No. 141R requires

**Table of Contents**

the acquirer to expense all acquisition related costs. SFAS No. 141R will also require acquired loans to be recorded net of the allowance for loan losses on the date of acquisition. SFAS No. 141R defines the measurement period as the time after the acquisition date during which the acquirer may make adjustments to the provisional amounts recognized at the acquisition date. This period cannot exceed one year, and any subsequent adjustments made to provisional amounts are done retrospectively and restate prior period data. The provisions of this statement are effective for business combinations during fiscal years beginning after December 15, 2008. Synovus is currently evaluating the impact that SFAS No. 141R will have on its financial position and results of operations and believes that such determination will not be meaningful until Synovus enters into a business combination.

In December 2007, the FASB issued SFAS No. 160, Non-controlling Interests in Consolidated Financial Statements An Amendment of ARB No. 51. SFAS No. 160 requires non-controlling interests to be treated as a separate component of equity, not as a liability or other item outside of equity. Disclosure requirements include net income and comprehensive income to be displayed for both the controlling and noncontrolling interests and a separate schedule that shows the effects of any transactions with the noncontrolling interests on the equity attributable to the controlling interests. The provisions for this statement are effective for fiscal years beginning after December 31, 2008. This statement should be applied prospectively except for the presentation and disclosure requirements which shall be applied retrospectively for all periods presented. Synovus does not expect the impact of SFAS No. 160 on its financial position, results of operations or cash flows to be material.

In March 2008, the FASB issued SFAS No. 161, Disclosures about Derivative Instruments and Hedging Activities An Amendment of FASB Statement No. 133. SFAS No. 161 changes the disclosure requirements for derivative instruments and hedging activities. Disclosure requirements include qualitative disclosures about objectives and strategies for using derivatives, quantitative disclosures about fair value amounts of and gains/losses on derivative instruments, and disclosures about credit-risk-related contingent features in derivative agreements. The provisions for this statement are effective for fiscal years beginning after December 31, 2009. The impact to Synovus will be additional disclosure in SEC filings.

**Table of Contents**

**ITEM 3 QUANTITATIVE AND  
QUALITATIVE DISCLOSURES ABOUT  
MARKET RISK**

Interest rate risk is the primary market risk to which Synovus is potentially exposed. As of the end of the third quarter, the interest rate sensitivity of Synovus has increased as compared to December 31, 2007. A further decline in short-term interest rates would be expected to have a negative impact on net interest income. Limited ability to lower rates on money market and interest-bearing demand deposits is a significant component of the expected negative impact. Continued customer preference for fixed rate time deposits is also expected to have a negative impact in a declining rate scenario. A rising rate environment would be expected to have a moderately positive impact on net interest income. A rising rate environment would positively impact overall loan yields, as loan growth has been more concentrated in variable rate loans this year.

Synovus measures its sensitivity to changes in market interest rates through the use of a simulation model. Synovus uses this simulation model to determine a baseline net interest income forecast and the sensitivity of this forecast to changes in interest rates. These simulations include all of Synovus' earning assets, liabilities, and derivative instruments. Forecasted balance sheet changes, primarily reflecting loan and deposit growth forecasts, are included in the periods modeled. Anticipated deposit mix changes in each interest rate scenario are also included in the periods modeled.

Synovus has modeled its baseline net interest income forecast assuming a flat interest rate environment with the targeted federal funds rate at 1.50%. Synovus has modeled the impact of an increase and decrease in short-term rates of 100 basis points to determine the sensitivity of net interest income for the next twelve months. The 100 basis point decrease scenario assumes a 50 basis point decrease on October 29 and two additional 25 basis point decreases by January 2009. The 100 basis point increase scenario assumes more gradual increases of 25 basis points per quarter. The following table represents the estimated sensitivity of net interest income to these changes in short term interest rates at September 30, 2008, with comparable information for December 31, 2007.

| <b>Change in Short-Term<br/>Interest Rates<br/>(in basis points)</b> | <b>Estimated % Change in Net Interest Income<br/>as Compared to Unchanged Rates<br/>(for the next twelve months)</b> |                          |
|--|--|--------------------------|
|  | <b>September 30, 2008</b>  | <b>December 31, 2007</b> |
| + 100  | 0.8%   | (0.1)%                   |
| - 100  | (3.0)%   | (1.5)%                   |

While these estimates are reflective of the general interest rate sensitivity of Synovus, local market conditions and their impact on loan and deposit pricing would be expected to have a significant impact on the realized level of net interest income. Actual realized balance sheet growth and mix would also impact the realized level of net interest income. Synovus also considers the interest rate sensitivity of non-interest income, primarily deposit account analysis fees, mortgage banking income, and financial management services income, in determining the appropriate net interest income sensitivity positioning.

**Table of Contents**

**ITEM 4 CONTROLS AND PROCEDURES**

We have evaluated the effectiveness of the design and operation of our disclosure controls and procedures as of the end of the period covered by this quarterly report as required by Rule 13a-15 of the Securities Exchange Act of 1934, as amended. This evaluation was carried out under the supervision and with the participation of our management, including our chief executive officer and chief financial officer. Based on this evaluation, these officers have concluded that our disclosure controls and procedures are effective in timely alerting them to material information relating to Synovus (including its consolidated subsidiaries) required to be included in our periodic SEC filings. No change in Synovus internal control over financial reporting occurred during the period covered by this report that materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

**Table of Contents****PART II OTHER INFORMATION  
ITEM 1 LEGAL PROCEEDINGS**

Synovus and its subsidiaries are subject to various legal proceedings and claims that arise in the ordinary course of its business. In the ordinary course of business, Synovus and its subsidiaries are also subject to regulatory examinations, information gathering requests, inquiries and investigations. Synovus establishes accruals for litigation and regulatory matters when those matters present loss contingencies that Synovus determines to be both probable and reasonably estimable. Based on current knowledge, advice of counsel and available insurance coverage, management does not believe that the eventual outcome of pending litigation and/or regulatory matters, including the regulatory matter described below, will have a material adverse effect on Synovus' consolidated financial condition, results of operations or cash flows. However, in the event of unexpected future developments, it is possible that the ultimate resolution of these matters, if unfavorable, may be material to Synovus' results of operations for any particular period.

As previously disclosed, the FDIC conducted an investigation of the policies, practices and procedures used by Columbus Bank and Trust Company (CB&T), a wholly owned banking subsidiary of Synovus Financial Corp. (Synovus), in connection with the credit card programs offered pursuant to its Affinity Agreement with CompuCredit Corporation (CompuCredit). CB&T issues credit cards that are marketed and serviced by CompuCredit pursuant to the Affinity Agreement. A provision of the Affinity Agreement generally requires CompuCredit to indemnify CB&T for losses incurred as a result of the failure of credit card programs offered pursuant to the Affinity Agreement to comply with applicable law. Synovus is subject to a per event 10% share of any such loss, but Synovus' 10% payment obligation is limited to a cumulative total of \$2 million for all losses incurred.

On June 9, 2008, the FDIC and CB&T entered into a settlement related to this investigation. CB&T did not admit or deny any alleged violations of law or regulations or any unsafe and unsound banking practices in connection with the settlement. As a part of the settlement, CB&T and the FDIC entered into a Cease and Desist Order and Order to Pay whereby CB&T agreed to: (1) pay a civil money penalty in the amount of \$2.4 million; (2) institute certain changes to CB&T's policies, practices and procedures in connection with credit card programs; (3) continue to implement its compliance plan to maintain a sound risk-based compliance management system and to modify them, if necessary, to comply with the Order; and (4) maintain its previously established Director Compliance Committee to oversee compliance with the Order. CB&T has paid the civil money penalty, and that payment is not subject to the indemnification provisions of the Affinity Agreement described above.

CB&T and the FDIC also entered into an Order for Restitution pursuant to which CB&T agreed to establish and maintain an account in the amount of \$7.5 million to ensure the availability of restitution with respect to categories of consumers, specified by the FDIC, who activated Aspire credit card accounts issued pursuant to the Affinity Agreement on or before May 31, 2005. The FDIC may require the account to be applied under the following circumstances: (1) if CompuCredit is required by an order or other agreement with the FDIC or the Federal Trade Commission (FTC), including an order or agreement issued or made pursuant to a settlement arrangement, to pay restitution to any consumers who activated their Aspire credit cards before May 31, 2005, and CompuCredit defaults, in whole or in part, on its obligation to make the required restitution, the FDIC may require the account to be applied to the extent of such default; or (2) if the FDIC and the FTC are unable to obtain an order or agreement requiring

**Table of Contents**

CompuCredit to pay restitution to any consumers who activated their Aspire credit cards before May 31, 2005, because of a reason other than the merits of their claims and despite making reasonable efforts to do so, the FDIC may require the account to be applied in full. This \$7.5 million account represents a contingent liability of CB&T. At September 30, 2008, CB&T has not recorded a liability for this contingency. Any amounts paid from the restitution account are expected to be subject to the indemnification provisions of the Affinity Agreement described above. Synovus does not currently expect that the settlement will have a material adverse effect on its consolidated financial condition, results of operations or cash flows.

On May 23, 2008, CompuCredit and its wholly owned subsidiary, CompuCredit Acquisition Corporation, sued CB&T and Synovus in the State Court of Fulton County, Georgia, alleging breach of contract with respect to the Affinity Agreement. CompuCredit seeks compensatory and general damages in an unspecified amount, a full accounting of the shares received by CB&T and Synovus in connection with the MasterCard and Visa initial public offerings and remittance of certain of those shares to CompuCredit, and the transfer of accounts under the Affinity Agreement to a third-party. CB&T and Synovus intend to vigorously defend themselves against these allegations. Based on current knowledge and advice of counsel, management does not believe that the eventual outcome of this case will have a material adverse effect on Synovus consolidated financial condition, results of operations or cash flows. It is possible, however, that in the event of unexpected future developments the ultimate resolution of this matter, if unfavorable, may be material to Synovus results of operations for any particular period.

**Table of Contents**

**ITEM 1A RISK FACTORS**

In addition to the other information set forth in this Report, you should carefully consider the factors discussed in Part I under the caption Item 1A. Risk Factors in our Annual Report on Form 10-K for the year ended December 31, 2007 and our Quarterly Report on Form 10-Q for the period ended June 30, 2008, which could materially affect our business, financial position, results of operations or cash flows or future results. The risks described in our Annual Report on Form 10-K and our Quarterly Report on Form 10-Q are not the only risks facing Synovus. Additional risks and uncertainties not currently known to us or that we currently deem to be immaterial also may materially adversely affect our business, financial position, results of operations or cash flows or future results.

Other than the risk factors set forth below, there were no material changes during the period covered by this Report to the risk factors previously disclosed in the Synovus Annual Report on Form 10-K for the year ended December 31, 2007 and Quarterly Report on Form 10-Q for the period ended June 20, 2008.

***There can be no assurance that recently enacted legislation will stabilize the U.S. financial system.***

On October 3, 2008, President Bush signed into law the Emergency Economic Stabilization Act of 2008 (the EESA). The legislation was the result of a proposal by the U.S. Department of Treasury ( Treasury ) in response to the financial crises affecting the banking system and financial markets and threats to investment banks and other financial institutions. Pursuant to the EESA, the Treasury will have the authority to, among other things, purchase up to \$700 billion of mortgages, mortgage-backed securities and certain other financial instruments from financial institutions for the purpose of stabilizing and providing liquidity to the U.S. financial markets. On October 14, 2008, the Treasury announced a program under the EESA pursuant to which it would make senior preferred stock investments in participating financial institutions (the TARP Capital Purchase Program). On October 14, 2008, the Federal Deposit Insurance Corporation announced the development of a guarantee program under the systemic risk exception to the Federal Deposit Act ( FDA ) pursuant to which the FDIC would offer a guarantee of certain financial institution indebtedness in exchange for an insurance premium to be paid to the FDIC by issuing financial institutions (the FDIC Temporary Liquidity Guarantee Program).

There can be no assurance, however, as to the actual impact that the EESA and its implementing regulations, the FDIC programs, or any other governmental program will have on the financial markets. The failure of the EESA, the FDIC, or the U.S. government to stabilize the financial markets and a continuation or worsening of current financial market conditions could materially and adversely affect our business, financial condition, results of operations, access to credit or the trading price of our common stock.

***The impact on us of recently enacted legislation, in particular the EESA and its implementing regulations, and actions by the FDIC, cannot be predicted at this time.***

The programs established or to be established under the EESA and Troubled Asset Relief Program may have adverse effects upon us. We may face increased regulation of our industry. Compliance with such regulation may increase our costs and limit our ability to pursue business opportunities. Also, participation in specific programs may subject us to additional restrictions. Synovus has applied to participate in the TARP Capital Purchase Program. No assurance can be

**Table of Contents**

given that our application will be approved or regarding the level of capital we may receive if our application is approved. For example, participation in the TARP Capital Purchase Program will limit (without the consent of the Treasury) our ability to increase our dividend or to repurchase our common stock for so long as any securities issued under such program remain outstanding. It will also subject us to additional executive compensation restrictions. Similarly, programs established by the FDIC under the systemic risk exception of the FDA, whether we participate or not, may have an adverse effect on us. Participation in the FDIC Temporary Liquidity Guarantee Program likely will require the payment of additional insurance premiums to the FDIC. We may be required to pay significantly higher Federal Deposit Insurance Corporation premiums because market developments have significantly depleted the insurance fund of the FDIC and reduced the ratio of reserves to insured deposits. The affects of participating or not participating in any such programs, and the extent of our participation in such programs cannot reliably be determined at this time.

***Any reduction in our credit rating could increase the cost of our funding from the capital markets.***

Although our long-term debt is currently rated investment grade by the major rating agencies, there can be no assurance that Synovus will retain these ratings. These rating agencies regularly evaluate us, and their ratings of our long-term debt are based on a number of factors, including our financial strength as well as factors not entirely within our control, including conditions affecting the financial services industry generally. In light of the difficulties in the financial services industry and the housing and financial markets, there can be no assurance that we will maintain our current ratings. Our failure to maintain those ratings could adversely affect the cost and other terms upon which we are able to obtain funding.

***We may not realize the expected benefits from Project Optimus.***

Project Optimus, launched in April 2008, is a team member-driven effort to create an enhanced banking experience for our customers and a more efficient organization that delivers greater value for Synovus shareholders. As a result of this process, Synovus plans to implement ideas over the next twenty four months which are expected to increase annual pre-tax earnings by approximately \$75 million. Synovus' future results may potentially impacted by the results of the implementation of the Project Optimus initiatives. The amounts of efficiency gains and earnings from new revenue growth initiatives are generally based on estimates and assumptions regarding future business performance and operating expenses. These estimates and assumptions may or may not prove to be inaccurate in some respects. In addition, Synovus is subject to various risks inherent in its business. These risks may cause the anticipated cost savings and revenue enhancements from Project Optimus not to be achieved in their entirety, not to be accomplished within the expected time frame, or to result in implementation charges beyond those currently contemplated or could result in some other unanticipated adverse impact. Furthermore, the implementation of cost savings ideas may have unintended impacts on Synovus' ability to attract and retain business and customers, while revenue enhancement ideas may not be successful in the marketplace or may result in unintended costs. Assumed attrition required to achieve workforce reductions may not come in the right places or at the right times to meet planned goals. Accordingly, we cannot guarantee that the anticipated benefits from Project Optimus will be realized.



**Table of Contents**

***Current levels of market volatility are unprecedented, and may result in disruptions in our ability to access sources of funds, which may negatively affect our capital resources and liquidity.***

In managing our consolidated balance sheet, we depend on access to a variety of sources of funding to provide us with sufficient capital resources and liquidity to meet our commitments and business needs, and to accommodate the transaction and cash management needs of our customers. Sources of funding available to us, and upon which we rely as regular components of our liquidity and funding management strategy, include inter-bank borrowings and brokered deposits. In addition, we have applied to participate in the TARP Capital Purchase Program. We have also historically enjoyed a solid reputation in the capital markets and historically have been able to raise funds in the form of either short or long-term borrowings or equity issuances. Recently, the volatility and disruption in the capital and credit markets has reached unprecedented levels. In some cases, the markets have produced downward pressure on stock prices and credit availability for certain issuers without regard to those issuers' underlying financial strength. If current levels of market disruption and volatility continue or worsen, our ability to access certain of our sources of funding may be disrupted. If Synovus is not successful in obtaining approval of its Capital Purchase Program application from the Treasury, Synovus' access to capital markets and funding could be adversely impacted and could become more costly.

**Table of Contents**

**ITEM 2 UNREGISTERED SALES OF EQUITY  
SECURITIES AND USE OF PROCEEDS**

In prior periods, Synovus received previously owned shares of its common stock in payment of the exercise price of stock options and shares withheld to cover taxes on vesting for non-vested shares granted. No shares of Synovus common stock were delivered during the three months ended September 30, 2008.

65

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**Table of Contents**

**ITEM 6 EXHIBITS**

| (a) Exhibits | Description  |
|--------------|--|
| 3.1          | Articles of Incorporation of Synovus, as amended, incorporated by reference to Exhibit 3.1 of Synovus Quarterly Report on Form 10- Q for the quarter ended March 31, 2006, as filed with the SEC on May 10, 2006 |
| 3.2          | Bylaws, as amended, of Synovus, incorporated by reference to Exhibit 3.1 of Synovus Current Report on Form 8-K dated July 24, 2008, filed with the SEC on July 28, 2008  |
| 31.1         | Certification of Chief Executive Officer   |
| 31.2         | Certification of Chief Financial Officer   |
| 32           | Certification of Periodic Report   |

**Table of Contents**

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

SYNOVUS FINANCIAL CORP.

Date: November 12, 2008

BY: /s/ Thomas J. Prescott  
Thomas J. Prescott  
Executive Vice President and  
Chief Financial Officer

67

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**Table of Contents**

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68