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LINCOLN NATIONAL CORP  
Form 11-K  
June 28, 2001

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SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 11-K

ANNUAL REPORT

Pursuant to Section 15(d) of the Securities Exchange Act of 1934

For the fiscal year ended December 31, 2000

THE LINCOLN NATIONAL CORPORATION  
EMPLOYEES' SAVINGS AND PROFIT-SHARING PLAN  
(Full title of the Plan)

[Current Registration Number 33-52667]

Lincoln National Corporation  
Centre Square West  
1500 Market Street, Suite 3900  
Philadelphia, PA 19102

(Name of Issuer and principal executive office)

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Form 11-K

The Lincoln National Corporation  
Employees' Savings and Profit-Sharing Plan

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Signature 16

Exhibit 23 Consent of Ernst & Young LLP, Independent Auditors

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Financial Statements and Schedules

LINCOLN NATIONAL CORPORATION  
EMPLOYEES' SAVINGS AND PROFIT-SHARING PLAN

Years ended December 31, 2000 and 1999 with Report of Independent Auditors

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Lincoln National Corporation  
Employees' Savings and Profit-Sharing Plan

Financial Statements  
and Schedules

Years ended December 31, 2000 and 1999

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Report of Independent Auditors

Lincoln National Corporation Benefits Investment Committee  
Lincoln National Corporation

We have audited the accompanying statements of net assets available for plan benefits of the Lincoln National Corporation Employees' Savings and Profit-Sharing Plan as of December 31, 2000 and 1999, and the related statements of changes in net assets available for plan benefits for the years then ended. These financial statements are the responsibility of the Plan's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the net assets available for plan benefits of the Plan at December 31, 2000 and 1999, and the changes in its net assets available for plan

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benefits for the years then ended, in conformity with accounting principles generally accepted in the United States.

Our audits were made for the purpose of forming an opinion on the financial statements taken as a whole. The accompanying supplemental schedules of assets (held at end of year) as of December 31, 2000, and reportable transactions for the year then ended, are presented for purpose of additional analysis and are not a required part of the financial statements but are supplementary information required by the Department of Labor's Rules and Regulations for Reporting and Disclosure under the Employee Retirement Income Security Act of 1974. These supplemental schedules are the responsibility of the Plan's management. The supplemental schedules have been subjected to the auditing procedures applied in our audits of the financial statements and, in our opinion, are fairly stated in all material respects in relation to the financial statements taken as a whole.

/s/ Ernst & Young LLP

Philadelphia, Pennsylvania  
May 18, 2001

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### Lincoln National Corporation Employees' Savings and Profit-Sharing Plan

#### Statements of Net Assets Available for Plan Benefits

	DECEMBER 31	
	2000	1999
	----	----
ASSETS		
Investments	\$ 440,991,079	\$ 404,656,085
Cash and invested cash (deficit)	(638,540)	(500,653)
Accrued interest receivable	99,652	28,560
Contributions receivable from participating employers	21,367,069	7,787,671
	-----	-----
Net assets available for plan benefits	\$ 461,819,260	\$ 411,971,663
	=====	=====

See accompanying notes.

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### Lincoln National Corporation Employees' Savings and Profit-Sharing Plan

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## Statements of Changes in Net Assets Available for Plan Benefits

	YEAR ENDED DECEMBER 31 2000 ----	1999 ----
ADDITIONS		
Net realized and unrealized appreciation in fair value of investments	\$ 24,408,453	\$ 32,754,997
Investment income:		
Cash dividends -- Lincoln National Corporation	4,878,633	4,363,540
Interest:		
The Lincoln National Life Insurance Company	2,875,447	2,164,269
Other	1,133,593	1,436,071
	-----	-----
Total investment income	8,887,673	7,963,880
	-----	-----
Contributions:		
Participants	21,581,799	19,673,240
Participating employers (net of forfeitures: 2000--\$40,569; 1999--\$43,871)	24,421,480	10,635,203
	-----	-----
Total contributions	46,003,279	30,308,443
	-----	-----
Total additions	79,299,405	71,027,320
DEDUCTIONS		
Distributions to participants	(29,268,663)	(29,831,400)
Administrative expenses	(183,145)	(235,676)
	-----	-----
Total deductions	(29,451,808)	(30,067,076)
	-----	-----
Net increase in net assets available for plan benefits	49,847,597	40,960,244
Net assets available for plan benefits at beginning of the year	411,971,663	371,011,419
	-----	-----
Net assets available for plan benefits at end of the year	\$ 461,819,260	\$ 411,971,663
	=====	=====

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See accompanying notes.

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Lincoln National Corporation  
Employees' Savings and Profit-Sharing Plan

Notes to Financial Statements

December 31, 2000

1. SIGNIFICANT ACCOUNTING POLICIES

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### INVESTMENTS

The investment in Lincoln National Corporation ("LNC") common stock is valued at the last reported sales price per the national securities exchange on the last business day of the year.

The Wells Fargo Bank Short-Term Investment Fund is valued at cost which approximates fair value.

The fair value of participation units in pooled separate accounts is based on quoted redemption value on the last business day of the year.

The investment contracts are valued at contract value as estimated by The Lincoln National Life Insurance Company ("Lincoln Life"). Contract value represents net contributions made plus interest at the contract rate. These contracts are fully benefit responsive.

Participant loans are valued at their outstanding balances which approximate fair value.

The cost of investments sold, distributed or forfeited is determined using the specific identification method. Investment purchases and sales are accounted for on a trade date basis.

### USE OF ESTIMATES

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates.

### 2. DESCRIPTION OF THE PLAN

The Employees' Savings and Profit Sharing Plan ("Plan") is a contributory, defined contribution plan which covers substantially all employees of LNC and certain of its subsidiaries ("Employer") who meet certain eligibility requirements as defined by the Plan. A participant may make pretax contributions at a rate of at least 1%, but not more than 15% of compensation (not more than 8% for higher compensated employees), up to a maximum annual amount as determined and adjusted annually by the Internal Revenue Service ("IRS").

The participants are fully vested in their contributions and direct the Plan to invest their contributions in any combination of the investment options offered under the Plan. Participants can direct employer contributions, but only after the contributions have been in the Plan for two full years following the date the last contribution for the plan year was contributed.

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Lincoln National Corporation  
Employees' Savings and Profit-Sharing Plan

Notes to Financial Statements (continued)

### 2. DESCRIPTION OF THE PLAN (CONTINUED)

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Employer contributions to the Plan are based on an amount equal to a participant's contributions, not to exceed 6% of eligible earnings, multiplied by a percentage, ranging from 25% to 150%, which is based on LNC's increase in operating income. The Employer match on eligible participants' contributions during their first year of employment is limited to a maximum of 25%. In 1998, The Board of Directors of Lincoln Life approved a provision that provided an additional match up to 50% for the 2000 Plan year based on LNC achieving a certain level of earnings over the three-year period from 1998 through 2000. For the 2000 Plan year, the Employer contribution to the Plan matched 200% of participant contributions up to 6% of eligible earnings.

Employer contributions are invested in the LNC Common Stock Fund. Participants' contributions are fully vested. Employer contributions vest based upon years of service as defined in the Plan document as follows:

YEARS OF SERVICE	PERCENT VESTED
1	0%
2	50%
3 or more	100%

The Employer has the right in accordance with the Plan to discontinue contributions at any time and terminate the Plan. In the event of termination of the Plan, all amounts allocated to participants' accounts shall become vested.

The Plan allows loans to participants in amounts up to 50% of the vested account value to a maximum of \$50,000 but not more than the total value of the participant's account excluding Employer contributions that have not been in the Plan for two full years, less the highest outstanding loan balance in the previous twelve-month period. A participant may have a maximum of two loans outstanding at any one time. Interest charged on new loans to participants is established monthly based upon the prime rate plus 1%. Loans may be repaid over any period selected by the participant up to a maximum repayment period of five years except that the maximum repayment period may be 20 years for the purchase of a principal residence.

Upon termination of service due to disability, retirement or death, a participant or beneficiary, in case of the participant's death, may elect to receive either a lump-sum amount equal to the entire value of the participant's account, or up to five annual installments. For termination of service due to other reasons, a participant may receive the value of the vested interest in his or her account as a lump-sum distribution.

Each participant's account is credited with the participant's contributions, matching contributions from the Employer and allocations of Plan earnings, and is charged with an allocation of administrative expenses. Allocations are based on participant account balances, as defined. The benefit to which a participant is entitled is the benefit that can be provided from the participant's vested account. Forfeited non-vested amounts are used to reduce future Employer contributions.

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3. INVESTMENTS

Individual investments greater than 5% of net assets available for plan benefits at December 31, 2000 and 1999 are as follows:

	DECEMBER 31, 2000		DECEMBER 31, 1999
	NUMBER OF SHARES, UNITS OR PAR VALUE	FAIR VALUE	NUMBER OF SHARES, UNITS OR PAR VALUE
Common stock -- Lincoln National Corporation	4,001,519	\$189,321,868 *	4,066,872
Pooled separate accounts -- Lincoln Life:			
Core Equity Fund	2,273,512.771	31,970,509	2,588,567.7
Medium Capitalization Equity Fund	2,130,732.632	37,330,238	2,133,425.7
Large Capitalization Equity Fund	2,737,463.338	32,322,365	2,809,872.7
Investment contracts -- Lincoln Life	\$ 43,507,028	43,507,208	\$ 40,006,872

\* Nonparticipant-directed.

The investment contracts earned an average interest rate of approximately 6.26% and 6.22% in 2000 and 1999, respectively. The credited interest rates for new contributions, which approximate the current market rate, were 6.75% and 6.50% at December 31, 2000 and 1999, respectively. The rate on new contributions is guaranteed through the succeeding three calendar year quarters. The credited interest rate for the remaining contract value balance at December 31, 2000 and 1999 was 6.25% and was determined based upon the performance of Lincoln Life's general account. The credited interest rates change at least quarterly. The minimum guaranteed rate is 4.5% for the first five contract years, 4.00% for years 6-10 and 3.50% following year 10. The guarantee is based on Lincoln Life's ability to meet its financial obligations out of its general assets. Restrictions may apply to the aggregate movement of funds to other investment options. The fair value of the investment contracts approximates contract value. Participants are allocated interest on the investment contracts based on the average rate earned on all Plan investments in the investment contracts.

During 2000 and 1999 the Plan's investments (including investments bought, sold as well as held during the year) appreciated (depreciated) in fair value as follows:

	2000	1999
Fair value as determined by quoted market price:		
Common stock	\$ 35,200,676	\$ (2,710,256)
Pooled separate accounts	(10,792,223)	35,465,253
Total	\$ 24,408,453	\$ 32,754,997

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Notes to Financial Statements (continued)

4. NONPARTICIPANT-DIRECTED INVESTMENTS

Information about the net assets and the significant components of the changes in net assets relating to the nonparticipant-directed investments is as follows:

	DECEMBER 31	
	2000	1999
	----	----
ASSETS		
Common stock -- Lincoln National Corporation	\$189,321,868	\$162,650,360
Wells Fargo Bank Short-Term Investment Fund	6,166,156	4,813,397
	-----	-----
Total	\$195,488,024	\$167,463,757
	=====	=====
	YEAR ENDED	DECEMBER 31
	2000	1999
	----	----
CHANGE IN NET ASSETS		
Net realized and unrealized appreciation (depreciation) in fair value of investments	\$ 35,200,676	\$ (2,710,256)
Investment income:		
Cash dividends	4,878,633	4,363,540
Interest	313,066	285,574
	-----	-----
Total investment income	5,191,699	4,649,114
Contributions:		
Participants	3,126,669	3,532,342
Participating employers (net of forfeitures)	24,429,438	10,635,203
	-----	-----
Total contributions	27,556,107	14,167,545
Distributions to participants	(9,511,268)	(11,026,299)
Administrative expenses	(92,924)	(131,246)
Net transfers to participant-directed investments	(16,717,694)	(10,998,837)
	-----	-----
Total	\$ 41,626,596	\$ (6,049,979)
	=====	=====

5. INCOME TAX STATUS

The IRS ruled on June 20, 1997 that the Plan qualifies under Section 401(a) of the Internal Revenue Code ("IRC") and, therefore, the related trust is exempt from taxation. Once qualified, the Plan is required to operate in conformity with the IRC to maintain its qualification. The Plan's administrator believes the Plan is being operated in compliance with the applicable requirements of the IRC and, therefore, believes that the Plan is qualified and the related trust is tax exempt.



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Lincoln National Corporation  
 Employees' Savings and Profit-Sharing Plan  
 Notes to Financial Statements (continued)

6. TRANSACTIONS WITH PARTIES-IN-INTEREST

The Plan has investments in common stock of LNC, and in pooled separate accounts and investment contracts with Lincoln Life of \$189,321,868, \$188,930,924 and \$43,507,028, respectively, at December 31, 2000 (41%; 40.9% and 9.4% of net assets, respectively). LNC and Lincoln Life operate predominately in the insurance and financial services industries.

LNC and Lincoln Life also provide certain administrative services at no charge to the Plan. Trustee fees and additional expenses incurred solely for the LNC Stock Fund are charged directly to the LNC Stock Fund. Audit fees are charged to earnings of all investment funds based upon the market value of the respective funds applicable to each investment option. These transactions are exempt.

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SCHEDULES

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Lincoln National Corporation  
 Employees' Savings and Profit-Sharing Plan

Plan Number: 005  
 EIN: 35-1140070

Schedule H, Line 4i -- Schedule of Assets (Held At End of Year)

December 31, 2000

(b)	(c)	(d)
IDENTITY OF ISSUE, BORROWER LESSOR OR SIMILAR PARTY	DESCRIPTION OF INVESTMENT INCLUDING MATURITY DATE, RATE OF INTEREST, PAR OR MATURITY VALUE	COS
*Common Stock Fund:		
Lincoln National Corporation common stock	4,001,519 shares	\$ 88,2
Wells Fargo Bank Short-Term Investment Fund	6,166,156 par value	6,1
		----- 94,4

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\*Pooled separate accounts -- The Lincoln National Life Insurance Company:

Government Bond Fund	2,484,382.343	participation units**
Core Equity Fund	2,273,512.771	participation units**
Medium Capitalization Equity Fund	2,130,732.632	participation units**
Short-Term Fund	3,391,952.115	participation units**
Government/Corporate Bond Fund	1,248,754.812	participation units**
Large Capitalization Equity Fund	2,737,463.338	participation units**
Balanced Fund	1,201,184.044	participation units**
High Yield Bond Fund	1,120,670.715	participation units**
Small Capitalization Equity Fund	2,417,877.928	participation units**
Value Equity Fund	3,088,970.051	participation units**
International Equity Fund	1,379,595.198	participation units**
Conservative Balanced Fund	84,179.182	participation units**
Aggressive Balanced Fund	217,813.401	participation units**
Delaware Growth and Income Fund	95,601.560	participation units**
Deutsche VIT Equity 500 Index Fund	2,584,973.821	participation units**
VIP II Contrafund	1,313,614.882	participation units**
Janus Fund	2,643,516.253	participation units**
Mid-Cap Value Fund	371,446.082	participation units**
Social Awareness Fund	243,780.664	participation units**
T Rowe Price International Equity Fund	1,090,554.021	participation units**
Global Growth Fund	2,243,609.446	participation units**
Delaware Global Bond Fund	185,469.374	participation units**
Mid-Cap Growth Fund	1,624,549.002	participation units**
Deutsche VIT Small Cap Index Fund	419,827.331	participation units**

\*Investment contracts -- The Lincoln National Life Insurance Company  
(Guaranteed Fund)

6.25% Interest Rate

Participant loans

Various loans at interest rates  
varying from 8.75% to 10.5%  
due from 2001 to 2020

\* Indicates party-in-interest to the plan.

\*\* Indicates a participant-directed fund. The cost disclosure is not applicable.

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Lincoln National Corporation  
Employees' Savings and Profit-Sharing Plan

Plan Number: 005  
EIN: 35-1140070

Schedule H, Line 4j -- Schedule of Reportable Transactions

Year ended December 31, 2000

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(a)	(b)	(c)	(d)	(g)	(h)
IDENTITY OF PARTY INVOLVED	DESCRIPTION OF ASSETS	PURCHASE PRICE	SELLING PRICE	COST OF ASSETS	CURRENT VALUE OF ASSETS AT TRANSACTION DATE
Category (iii)---Series of transactions in excess of 5 percent of plan assets.					
Wells Fargo Bank	Wells Fargo Bank Short-Term Investment Fund:				
	Purchases	\$52,748,898		\$52,748,898	\$52,748,898
	Sales		\$51,396,139	51,396,139	51,396,139
Wells Fargo Bank	Lincoln National Corporation shares of common stock:				
	Purchases	15,634,114		15,634,114	15,634,114
	Sales		20,153,358	9,348,805	20,153,358

Note: Columns (e) and (f), and categories (i), (ii) and (iv) are not applicable.

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SIGNATURE

THE PLAN. Pursuant to the requirements of the Securities Exchange Act of 1934, the Administrator of the Plan has duly caused this annual report to be signed on its behalf by the undersigned hereunto duly authorized.

June 27, 2001

By /s/ George E. Davis  
 \_\_\_\_\_  
 George E. Davis  
 Administrator

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