

IRSA INVESTMENTS & REPRESENTATIONS INC

Form 6-K

November 20, 2002

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 6-K

REPORT OF FOREIGN ISSUER
PURSUANT TO RULE 13a-16 OR 15b-16 OF
THE SECURITIES EXCHANGE ACT OF 1934

For the month of November, 2002

IRSA INVERSIONES Y REPRESENTACIONES SOCIEDAD ANONIMA
(Exact name of Registrant as specified in its charter)

IRSA INVESTMENTS AND REPRESENTATIONS INC.
(Translation of registrant's name into English)

REPUBLIC OF ARGENTINA
(Jurisdiction of incorporation or organization)

BOLIVAR 108
(C1066AAB)
BUENOS AIRES, ARGENTINA
(Address of principal executive offices)

Form 20-F Form 40-F

Indicate by check mark whether the registrant by furnishing the information contained in this Form is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934.

Yes No X

IRSA INVERSIONES Y REPRESENTACIONES SOCIEDAD ANONIMA
(THE "COMPANY")

REPORT ON FORM 6-K

Attached is a copy of the translation into English of the Quarterly Financial Statements for the period ended on September 30, 2002 filed with the Bolsa de Comercio de Buenos Aires and with the Comision Nacional de Valores

IRSA INVERSIONES Y REPRESENTACIONES
SOCIEDAD ANONIMA
AND SUBSIDIARIES

FREE TRANSLATION OF THE
UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS
for the three-month periods ended
September 30, 2002 and 2001

IRSA INVERSIONES Y REPRESENTACIONES SOCIEDAD ANONIMA
AND SUBSIDIARIES

UNAUDITED CONSOLIDATED BALANCE SHEETS AS OF SEPTEMBER 30, 2002 AND 2001

In thousands of pesos

=====	
September 30, 2002 (Notes 2 and 3)	September 30, 2001 (Notes 2 and 3)

Edgar Filing: IRSA INVESTMENTS & REPRESENTATIONS INC - Form 6-K

ASSETS

CURRENT ASSETS

Cash and banks	43,526	4,875
Investments (Note 7)	54,741	63,672
Mortgages and leases receivables	32,896	46,560
Other receivables (Note 5)	15,022	91,530
Inventory (Note 6)	20,037	37,889
TOTAL CURRENT ASSETS	166,222	244,526

NON-CURRENT ASSETS

Mortgages receivables	5,521	44,881
Other receivables (Note 5)	41,156	40,431
Inventory (Note 6)	63,743	59,600
Investments (Note 7)	390,073	751,735
Fixed assets (Note 8)	1,251,243	491,644
Intangible assets	48,807	6,244
TOTAL NON-CURRENT ASSETS	1,800,543	1,394,535
TOTAL ASSETS	1,966,765	1,639,061

September 30, 2002 (Notes 2 and 3) September 30, 2001 (Notes 2 and 3)

LIABILITIES

CURRENT LIABILITIES

Trade accounts payable	28,597	14,190
Mortgages payable	6,657	-
Customer advances	11,541	6,050
Short term-debt (Note 9)	594,515	417,530
Salaries and social security charges	2,107	2,011
Taxes payable	21,481	6,138
Other liabilities (Note 10)	19,480	24,091
TOTAL CURRENT LIABILITIES	684,378	470,010

NON-CURRENT LIABILITIES

Trade accounts payable	5,674	385
Long term-debt (Note 9)	196,151	28,145
Customer advances	27,145	352
Taxes payable	635	2,555
Other liabilities (Note 10)	5,826	8,381
TOTAL NON-CURRENT LIABILITIES	235,431	39,818
TOTAL LIABILITIES	919,809	509,828

Edgar Filing: IRSA INVESTMENTS & REPRESENTATIONS INC - Form 6-K

Minority interest	458,740	131,340
SHAREHOLDERS' EQUITY	588,216	997,893
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	1,966,765	1,639,061

The accompanying notes are an integral part of these unaudited consolidated financial statements.

Eduardo Sergio Elsztain
President

1

IRSA INVERSIONES Y REPRESENTACIONES SOCIEDAD ANONIMA
AND SUBSIDIARIES

UNAUDITED CONSOLIDATED STATEMENTS OF INCOME
For the three-month periods beginning on
July 1, 2002 and 2001
and ended September 30, 2002 and 2001

In thousands of pesos

	September 30, 2002 (Notes 2 and 3)
Mortgages, leases and services	50,518
Costs of sales, leases and services	(37,989)
GROSS INCOME	12,529
Selling expenses	(6,629)
Administrative expenses	(9,369)
SUBTOTAL	(15,998)
Loss from operations and holding of real estate assets (Note 11)	(786)
OPERATING INCOME (NOTE 4)	(4,255)
Financial results, net (Note 12)	80,61
Net income in related companies	349
Other income and expenses, net (Note 13)	9,57
SUBTOTAL	86,28
Minority interest	(17,021)
Income tax and asset tax	(1,652)
INCOME (LOSS) FOR THE PERIOD	67,61

=====

The accompanying notes are an integral part of these unaudited consolidated financial statements.

Eduardo Sergio Elsztain
President

2

IRSA INVERSIONES Y REPRESENTACIONES SOCIEDAD ANONIMA
AND SUBSIDIARIES

UNAUDITED STATEMENTS OF CONSOLIDATED CASH FLOWS (1)
For the three months periods beginning on
July 1, 2002 and 2001
and ended September 30, 2002 and 2001
In thousands of pesos

=====

CASH FLOWS FROM OPERATING ACTIVITIES:

- Income (loss) for the period
- ADJUSTMENTS TO RECONCILE NET LOSS TO CASH FLOW FROM OPERATING ACTIVITIES:
 - o Equity in earnings of affiliated companies
 - o Minority interest in related companies
 - o Results from repurchase Notes
 - o Allowances and provisions
 - o Amortization and depreciation
 - o Loss from operations and holding of real estate assets
 - o Financial results
 - o Income tax
- CHANGES IN ASSETS AND LIABILITIES:
 - o Increase in current investments
 - o Increase in non-current investments
 - o (Increase)/Decrease in mortgages and leases receivables
 - o Decrease in other receivables
 - o Decrease in inventory
 - o (Increase)/Decrease in intangible assets
 - o Decrease in taxes payable, salaries and social security and customer advances
 - o (Increase)/Decrease in accounts payable
 - o Increase in accrued interest
 - o Cash dividends received
 - o (Decrease)/Increase in other liabilities

NET CASH PROVIDED BY OPERATING ACTIVITIES

CASH FLOWS FROM INVESTING ACTIVITIES:

- o Decrease from equity interest in subsidiary companies and equity investees
- o Increase from equity interest in subsidiary companies and equity investees

Edgar Filing: IRSA INVESTMENTS & REPRESENTATIONS INC - Form 6-K

- o Payment for acquisition of undeveloped parcels of land
- o Loans granted to related parties
- o Cash acquired (from APSA and Bs. As. Trade)
- o Purchase and improvements of fixed assets

NET CASH PROVIDED BY (USED IN) INVESTING ACTIVITIES

CASH FLOWS FROM FINANCING ACTIVITIES:

- o Purchase of treasury stock
- o Proceeds from short-term and long-term debt
- o Payment of short-term and long-term debt
- o Minority shareholders contribution
- o Intercompany loans
- o Increase in intangible assets
- o Payment of mortgages

NET CASH (USED IN) PROVIDED BY FINANCING ACTIVITIES

NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS
CASH AND CASH EQUIVALENTS AS OF BEGINNING OF YEAR

CASH AND CASH EQUIVALENTS AS OF END OF PERIOD

(1) Includes cash, banks and investments with a realization term not exceeding three months.

The accompanying notes are an integral part of these unaudited consolidated financial statements.

Eduardo Sergio Elsztain
President

3

IRSA INVERSIONES Y REPRESENTACIONES SOCIEDAD ANONIMA
AND SUBSIDIARIES

UNAUDITED STATEMENTS OF CONSOLIDATED CASH FLOWS (CONTINUED)
For the three-months periods beginning on
July 1, 2002 and 2001
and ended September 30, 2002 and 2001
In thousands of pesos

SUPPLEMENTAL CASH FLOW INFORMATION

NON-CASH ACTIVITIES:

- o Increase in inventory through a decrease in fixed assets

Septe
2
(Notes

Edgar Filing: IRSA INVESTMENTS & REPRESENTATIONS INC - Form 6-K

- o Increase in fixed assets through a decrease in inventory
- o Increase in investments through a decrease in mortgages receivable
- o Decrease in mortgages receivable through a decrease in current investments
- o Increase in fixed assets through an increase in mortgages
- o Decrease in Short and long term-debt though a decrease in other liabilities
- o Decrease in other liabilities through an increase in customer advances
- o Decrease in Short and long term-debt though a decrease in other receivable

Eduardo Sergio Elsztain
President

4

IRSA INVERSIONES Y REPRESENTACIONES SOCIEDAD ANONIMA AND SUBSIDIARIES

NOTES TO THE UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

For the three-month periods beginning on
July 1, 2002 and 2001
and ended September 30, 2002 and 2001
In thousands of pesos

NOTE 1: ARGENTINE ECONOMIC SITUATION

Argentina is immersed in a difficult economic climate. The prevailing indicators were a significant public debt burden, a financing system in crisis, country risk levels far above normal average and a more than four-year economic recession. This situation has led to a significant decrease in products and services consumption and an increase in the unemployment level. These circumstances have affected the Government's ability to comply with existing commitments and access to bank financing.

As from December 3, 2001 measures were issued to restrict the free availability and circulation of cash and the transfer of foreign currency abroad. Subsequently, the Government declared default on the external debt.

On January 6, 2002 after a political crisis that resulted in the resignation of two presidents, the Government enacted Law 25561 (Law of public emergency and exchange system reform) that involved an in-depth change of the prevailing economic model, and announced new economic measures through Decree 214 (Restructuring of the financial system) dated February 3, 2002 and Decree 260 (Exchange Regime), substantially modifying some of the measures implemented by the Law 25561. These decrees are being complemented by other regulations being issued by the various control agencies, some of which are being pending at the date of the issuance of these financial statements. In addition, on April 24, 2002 the Government signed an agreement with provincial governors, which, together with other changes to the National Administration, will lay down the basis for further measures that have yet to be issued or fully implemented.

Listed below are some of the measures adopted by the Government that

Edgar Filing: IRSA INVESTMENTS & REPRESENTATIONS INC - Form 6-K

are in force at the date of filing these financial statements and the effect they have on the Company's economic and financial situation:

5

IRSA INVERSIONES Y REPRESENTACIONES SOCIEDAD ANONIMA AND SUBSIDIARIES

NOTES TO THE UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (CONTD.)

NOTE 1: (Continued)

1. On February 8, 2002 a single free exchange market system was established observing the requirements to be laid down by the Argentine Central Bank.
2. At present certain transfers abroad of a financial nature require the prior approval of the Central Bank and there are certain requirements for settling and collecting foreign currency arising from exports.
3. As from February 3, 2002 deposits in U.S. dollars or other foreign currencies in Argentine financial institutions were converted to pesos at the exchange rate of Ps. 1.4 per US\$ 1 or its equivalent in such other currency. Furthermore, there are restrictions on the availability of certain balances in current accounts and savings accounts in dollars and fixed term deposits in pesos or dollars. In addition, the possibility exists of transforming part or all of the rescheduled deposits into Government Bonds or other financial institutions. If the depositors do not elect to receive Government Bonds, they will receive bonds issued by the Bank that will observe the pre-existing conditions.
4. Debts in the Argentine financial and the obligation to pay money that are not related to the financial system, whatever their origin or nature, were converted to pesos at the exchange rate of \$ 1 to US\$ 1 or its equivalent in such other foreign currency.
5. As from February 3, 2002 a reference stabilization index (CER) was to be applied to the rescheduled deposits and credits and debts were converted to pesos at the rate of exchange of Ps. 1 per US\$ 1 or its equivalents in such other currency. The CER is an index that measures the daily rate of change derived from the monthly change in the Consumer Price Index (CPI) published by the INDEC.
6. The negative net results that originate in this devaluation will be deductible from income tax as from the future five financial years.

Impact of the economic situation on the Company

The impact generated by all these measures adopted to date by the Government on the financial situation of the Company at September 30, 2002 was calculated according to the evaluations and estimates made by Management at the date of preparing the financial statements. Future actual results could differ from the evaluations and estimates made at the date of preparing these financial statements and these differences could be significant. Therefore, the Company's financial statements may not report all the adjustments that could result from

Edgar Filing: IRSA INVESTMENTS & REPRESENTATIONS INC - Form 6-K

these adverse conditions. Furthermore, at this time it is not possible to foresee the future development of the country's economy or its consequences on the economic and financial situation of the Company. Thus, any decision that must be made on the basis of

6

IRSA INVERSIONES Y REPRESENTACIONES SOCIEDAD ANONIMA AND SUBSIDIARIES

NOTES TO THE UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (CONTD.)

NOTE 1: (Continued)

these financial statements must take into account the effects of these measures and their future development and the Company's financial statements must be considered in the light of these uncertain circumstances.

As mentioned in Note 6 to the individual financial statements at September 30, 2002, the Company was unable to meet certain financial ratios required by el loan agreement and the negotiable obligations, so that the banks and the holders of the notes could require accelation of maturities. In this connection, the Company is making progress in the negotiations with creditor banks and holders of obligations to refinance its debt. The Management of the Company expects to refinance and partially settle those debts with the net proceeds of the issuance of the negotiable obligations convertible for shares mentioned in Note 13 to the basic unaudited financial statements.

As mentioned in Note 14 to the consolidated financial statements, the subsidiary Hoteles Argentinos S.A. has not paid principal installments amounting to US\$ 300 thousand, with original maturities set for January 26, April 29, July 29 and October 26, 2002, and an interest installment amounting to US\$ 315 thousand which fell due on July 29 and October 26, 2002, under the long-term loan agreement secured by a mortgage entered into with Bank Boston N.A., Buenos Aires branch. At the date of issue of these financial statements, the Management of the Company was renegotiating that liability.

The financial statements have been prepared assuming that the Company will continue as a going concern. Therefoe, these financial statements do not include the effects of a possible adjustment or reclassification, if any, that might be required if the Company could be obliged to sell its assets and settle its liabilities, including contingencies in conditions different to the normal course of its business.

NOTE 2: BASIS OF CONSOLIDATION - CORPORATE CONTROL

a) Basis of consolidation

The consolidated financial statements have been prepared following

Edgar Filing: IRSA INVESTMENTS & REPRESENTATIONS INC - Form 6-K

the guidelines of Technical Resolution No. 4 of the Argentine Federation of Professional Councils of Economic Sciences (F.A.C.P.C.E.), pursuant to which the Balance Sheets as of September 30, 2002 and 2001 of IRSA Inversiones y Representaciones Sociedad Anonima, the Statements of Income

7

IRSA INVERSIONES Y REPRESENTACIONES SOCIEDAD ANONIMA AND SUBSIDIARIES

NOTES TO THE UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (CONTD.)

NOTE 2: (Continued)

and the Statements of Cash Flows for the three month then ended were consolidated with the financial statements of those companies in which has the necessary votes to exercise control over the corporate decisions.

All significant intercompany balances and transactions have been eliminated in consolidation.

The following table shows the data concerning the corporate control:

COMPANIES	September 30, 2002	September 30, 2001
	DIRECT OR INDIRECT % OF VOTING SHARES	
IRSA International Ltd (1)	-	100,00
Ritelco S.A.(1)	100,00	-
Palermo Invest S.A.	66,67	66,67
Abril S. A.	83,33	83,33
Pereiraola S. A.	83,33	83,33
Baldovinos S. A.	83,33	83,33
Hoteles Argentinos S. A.	80,00	80,00
Buenos Aires Trade & Finance Center S.A (3)	100,00	50,00
Alto Palermo S.A ("APSA") (2)	49,93	49,51

(1) In accordance with mentioned in Note 16 to the Unaudited Consolidated Financial Statements, as of September 30, 2002 the Company decided the liquidation anticipated of IRSA International Ltd.

(2) As from the three-month period ended September 30, 2002 and as a result of the acquisition by the Company of the convertible negotiable obligations mentioned in Note 21 to the consolidated financial statements, the Company consolidates its financial statements with those of its subsidiary Alto Palermo S.A.

- (3) On August 16, 2002, the Company and RAGHSA S.A. agreed: i) the redistribution of the block 5M, of the Old Puerto Madero of the City of Buenos Aires, ii) the division and distribution of the charge and commitment to build on those plots of land, previously undertaken before Corporacion Antiquo Puerto Madero S.A. (CAPM), iii) the renegotiation of the other commitments and obligations also assumed before CAPM and iv) the exchange of the shares issued by ARSA, BARSА and BAT&FCSA, respectively, which own the plots of land included in block 5M. As a result of the share exchange, the Company now owns 100% of the shares in BAT&FCSA, and transferred its 50% interest in ARSA and BARSА respectively, to RAGHSA S.A.

As a result of the consolidation of the related company Alto Palermo S.A., mentioned above, since the beginning of this fiscal year the Company has discontinued the application of the proportional consolidation method in the preparation of the income statements. Accordingly, the financial statement figures originally issued as of September 30, 2001 have been reclassified to conform them to the presentation as of September 30, 2002.

8

IRSA INVERSIONES Y REPRESENTACIONES SOCIEDAD ANONIMA
AND SUBSIDIARIES

NOTES TO THE UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (CONTD.)

NOTE 2: (Continued)

b) Consideration of the effects of inflation

The financial statements have been prepared in constant currency, reflecting the overall effects of inflation through August 31, 1995. As from that date, in accordance with professional accounting standards and the requirements of the control authorities, restatement of the financial statements was discontinued until December 31, 2001. As from January 1, 2002, in accordance with Resolution No. 3/2002 of the Professional Council in Economic Sciences of the Autonomous City of Buenos Aires and Resolution No. 415 of the National Securities Commission, the effects of inflation are being recognized in the financial statements. To this end, the restatement method established by Technical Pronouncement No. 6 of the F.A.C.P.C.E. has been followed.

As a consequence of the above, the Company's financial statements are presented in constant currency of September 30, 2002, having considered that the accounting measurements restated by the change in the purchasing power of the currency until August 31, 1995 and those arising between that date and December 31, 2001 are stated in currency of the latter date.

Edgar Filing: IRSA INVESTMENTS & REPRESENTATIONS INC - Form 6-K

The above restatement was made applying the coefficients prepared based on the domestic wholesale price index.

The Company used a conversion factor to restate the comparative financial statements in constant Argentine pesos of September 30, 2002 for comparative purposes.

c. Reclassifications

Certain reclassifications of prior period information have been made to conform with the current period presentation.

d. Acquisition of related companies

During the quarter ended September 30, 2002, the Company acquired 30.955% of the capital stock and registered, non-endorsable, convertible negotiable obligations issued by Valle de Las Lenas S.A., falling due on October 31, 2005, with a face value of US\$ 3.7 million, for approximately US\$ 2.4 million.

Those shares and negotiable obligations have temporarily been valued at their acquisition cost, restated in currency values as of September 2002.

9

IRSA INVERSIONES Y REPRESENTACIONES SOCIEDAD ANONIMA AND SUBSIDIARIES

NOTES TO THE UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (CONTD.)

NOTE 2: (Continued)

e. Sales in jointly controlled affiliated companies incorporated abroad

i) Latin American Econetworks N.V (LAE) : On November 7, 2001, the Company sold its interest in LAE for a total consideration of US\$5,250. The price was fully collected on that date. In July 2000, this company was conceived as a developer of software, technology and internet services.

ii) Brazil Realty S.A. Empreendimentos e Participacoes ("Brazil Realty"): As established by the agreement signed on February 28, 2002 and the First Amendment dated May 3, 2002, between Ritelco S.A, IRSA International Limited, IRSA and Creed Holding Ltd, through its subsidiary Ritelco S.A., the Company sold 100% of its participation in Brazil Realty for US\$ 44,187 thousand, which had been collected in full at the date of issue of these financial statements.

NOTE 3: SIGNIFICANT ACCOUNTING POLICIES

The financial statements of the subsidiaries mentioned in Note 2 have

Edgar Filing: IRSA INVESTMENTS & REPRESENTATIONS INC - Form 6-K

been prepared on a consistent basis with those applied by IRSA Inversiones y Representaciones Sociedad Anonima.

a. Jointly controlled affiliated companies incorporated abroad

The financial statements of the related companies under joint control set up abroad, used for application of the equity method of accounting to value the investment in those companies, were converted into Argentine pesos at the year-end rate of exchange based on the financial statements of those companies stated in the currency of the country of origin. The conversion method envisages the conversion of monetary assets and liabilities at the exchange rate in force at the end of each period and the non-monetary assets and liabilities and equity accounts based on amounts adjusted for inflation, if applicable, at the exchange rate in force at the end of each period. Average exchange rates were used for the conversion of financial statements that reflect the results for the periods. The net gain/loss for monetary conversion is included in the Financial results, net.

Since March 31, 1999, as a consequence of changes in the variables to measure fluctuations in domestic prices, and the performance of the Brazilian currency compared to the Argentine peso, IRSA International Limited has decided to value its investments in fixed assets and other intangible assets that cannot be disposed of by its subsidiary, Brazil Realty S.A. Empreendimentos e Participacoes, at their original cost in pesos, less applicable accumulated depreciation, following the calculation method laid down by

10

IRSA INVERSIONES Y REPRESENTACIONES SOCIEDAD ANONIMA
AND SUBSIDIARIES

NOTES TO THE UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (CONTD.)

NOTE 3: (Continued)

Technical Resolution No. 13, which was approved by the March 1999 Resolution of the Administrative Board of the Argentine Federation of Professional Councils in Economic Sciences.

b. Shares and options of Banco Hipotecario S.A.

The shares in Banco Hipotecario S.A. held by Ritelco S.A. (a wholly-owned subsidiary) have been valued at their quotation at the end of the year, less estimated selling expenses, while options were valued at restated cost as mentioned in Note 1.b) to the individual unaudited financial statements or estimated net realizable value, whichever is lower.

c. Revenue Recognition

The Company's revenues mainly stem from office rental, shopping center operations, development and sale of real estate, hotel

Edgar Filing: IRSA INVESTMENTS & REPRESENTATIONS INC - Form 6-K

operations and, to a lesser extent, from e-commerce activities.

See Note 4 for details on the Company's business segments. As discussed in Note 2.a., the consolidated statements of income were prepared following the guidelines of Technical Resolution No. 4 of the F.A.C.P.C.E.

o Leases and services from shopping center operations

Leases with tenants are accounted for as operating leases. Tenants are generally charged a rent, which consists of the higher of (i) a monthly base rent (the "Base Rent") and (ii) a specified percentage of the tenant's monthly gross retail sales (the "Percentage Rent") (which generally ranges between 4% and 8% of tenant's gross sales).

Furthermore, pursuant to the rent escalation clause in most leases, a tenant's Base Rent generally increases between 4% and 7% each year during the term of the lease. Minimum rental income is recognized on a straight-line basis over the term of the lease. Certain lease agreements contain provisions, which provide for rents based on a percentage of sales or based on a percentage of sales volume above a specified threshold. The Company determines the compliance with specific targets and calculates the additional rent on a monthly basis as provided for in the contracts. Thus, these contingent rents are not recognized until the required thresholds are exceeded.

Generally, the Company's lease agreements vary from 36 to 120 months. Law No. 24,808 provides that tenants may rescind commercial lease agreements after the initial

11

IRSA INVERSIONES Y REPRESENTACIONES SOCIEDAD ANONIMA AND SUBSIDIARIES

NOTES TO THE UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (CONTD.)

NOTE 3: (Continued)

six months, upon not less than 60 days' written notice, subject to penalties which vary from one to one and a half months rent if the tenant rescinds during the first year of its lease, and one month of rent if the tenant rescinds after the first year of its lease. The Company also charges its tenants a monthly administration fee, prorated among the tenants according to their leases, which varies from shopping center to shopping center, relating to the administration and maintenance of the common area and the administration of contributions made by tenants to finance promotional efforts for the overall shopping centers operations. Administration fees are recognized monthly when earned. In addition to rent, tenants are generally charged "admission rights", a non-refundable admission fee that tenants may be required to pay upon entering into a lease and upon lease renewal. Admission right is normally paid in one lump sum or in a small number of monthly installments. Admission rights are

Edgar Filing: IRSA INVESTMENTS & REPRESENTATIONS INC - Form 6-K

recognized using the straight-line method over the life of the respective lease agreements. Furthermore, the lease agreements generally provide for the reimbursement of real estate taxes, insurance, advertising and certain common area maintenance costs. These additional rents and tenant reimbursements are accounted for on the accrual basis.

- o Credit card operations

Revenues derived from credit card transactions consist of commissions and financing income. Commissions are recognized at the time the merchants' transactions are processed, while financing income is recognized when earned.

- o Hotel operations

The Company recognizes revenues from its rooms, catering, and restaurant facilities as earned on the close of business each day.

- o International operations

As of September 30, 2001, the Company held a 49.95% ownership interest in Brazil Realty, a company operating in Brazil, which business primarily comprised the same type of operations related to real estate conducted by the Company in Argentina. See Note 2.e.ii., the Company sold its ownership interest in Brazil of february 28, 2002.

- d. Intangible assets, net

Intangible assets are carried at cost adjusted for inflation, less accumulated depreciation.

12

IRSA INVERSIONES Y REPRESENTACIONES SOCIEDAD ANONIMA
AND SUBSIDIARIES

NOTES TO THE UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (CONTD.)

NOTE 3: (Continued)

- o Trademarks

Trademarks include the expenses and fees related to their registration.

- o Advertising expenses

Advertising expenses relate to the Torres de Abasto project, the opening of Abasto Shopping and promotion costs related to Paseo Alcorta. The expenses incurred in relation to Torres de Abasto project are recognized in the statement of operations as determined under the percentage-of-completion method. Other advertising expenses are amortized under the straight-line method

Edgar Filing: IRSA INVESTMENTS & REPRESENTATIONS INC - Form 6-K

over a term of 3 years.

- o Investment projects

Investment projects represent expenses primarily related to marketing efforts incurred by the Alto Palermo S.A for the selling of merchandise through certain means of communication. These costs are capitalized and amortized to income under the straight-line method as from the start up date of the project. These expenses are written off upon abandonment or disposal of project.

- o Goodwill

Representing the excess of cost over the fair value of net identifiable assets acquired, is stated at cost adjusted for inflation at the end of the period, and is amortized on a straight-line basis over its estimated economic life, not exceeding 10 years. The goodwill included in this caption was generated by the purchase of shares in Tarshop S.A., Inversha S.A., Pentigras S.A. and Fibesa S.A. by Alto Palermo S.A..

- o Tenants list-Patio Bullrich

This item represents the acquired tenant list of the Patio Bullrich shopping mall and is amortized using the straight-line method over a five-year period.

- e. Issuance of new technical pronouncements

In accordance with mentioned in Note 1.c) to the individual unaudited financial statements, the main amendments to the new Technical Pronouncements, which would mean significant adjustments being made to the Company's financial statements, are related to the recognition of income tax according to the deferred tax method and of the interest rate swap contract at the subsidiary Alto Palermo S.A. However, we cannot provide assurance that the National Securities Commission will adopt the above-mentioned Technical Pronouncements without adding any amendment or limitation to their application and, therefore, the effects on the financial statements of the Company could differ from those previously indicated.

13

IRSA INVERSIONES Y REPRESENTACIONES SOCIEDAD ANONIMA
AND SUBSIDIARIES

NOTES TO THE UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (CONTD.)

NOTA 4: SEGMENT INFORMATION

The Company has determined that its reportable segments are those that are based on the Company's method of internal reporting. Accordingly, the Company has six reportable segments. These segments are Development and sales of properties, Office and other non-shopping center rental properties, Shopping centers, Hotel operations,

Edgar Filing: IRSA INVESTMENTS & REPRESENTATIONS INC - Form 6-K

International and Others. As discussed in Note 2.a., the consolidated statements of income were prepared following the guidelines of Technical Resolution No. 4 of the F.A.C.P.C.E.

A general description of each segment follows:

- o Development and sale of properties

This segment includes the operating results of the Company's construction and ultimate sale of residential buildings business.

- o Office and other non-shopping center rental properties

This segment includes the operating results of the Company's lease and service revenues of office space and other non-retail building properties from tenants.

- o Shopping centers

This segment includes the operating results of the Company's shopping centers principally comprised of lease and service revenues from tenants. This segment also includes revenues derived from credit card transactions that consist of commissions and financing income.

- o Hotel operations

This segment includes the operating results of the Company's hotels principally comprised of room, catering and restaurant revenues.

14

IRSA INVERSIONES Y REPRESENTACIONES SOCIEDAD ANONIMA AND SUBSIDIARIES

NOTES TO THE UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (CONTD.)

NOTE 4: (Continued)

- o International

This segment includes the results of operations:

-Brazil: for the period ended September 30, 2001. As mentioned in Note 2.e.ii), the Company sold its ownership interest in Brazil in February 2002

- o Others

This segment primarily includes revenues and associated costs generated from the sale of equity securities, other securities-related transactions and other non-core activities of the Company. This segment also includes the results in equity investees of the Company relating to Internet, telecommunications and other technology-related activities of the Company.

Edgar Filing: IRSA INVESTMENTS & REPRESENTATIONS INC - Form 6-K

The Company measures its reportable segments based on net income. Inter-segment transactions, if any, are accounted for at current market prices. The Company evaluates performance of its segments and allocates resources to them based on net income. The Company is not dependent on any single customer.

The accounting policies of the segments are the same as those described in Note 2 to the unaudited financial statements and in Note 3 to the consolidated unaudited financial statements.

The following information provides the operating results from each business unit:

15

IRSA INVERSIONES Y REPRESENTACIONES SOCIEDAD ANONIMA AND SUBSIDIARIES

NOTES TO THE UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (CONTD.)

NOTE 4:

As of September 30, 2002:

	Sales and developments	Office and Others (a)	International	Shopping centers	
Income	14,295	5,541	-	23,320	
Costs	(14,920)	(2,148)	-	(16,820)	(4
Gross income	(625)	3,393	-	6500	
Administrative expenses	(1,574)	(721)	-	(4,385)	(2
Selling expenses	(786)	-	-	(5,025)	
Loss on purchasers rescissions of sales contracts	-	-	-	-	
Results from operations and holding of real estate assets	(786)	-	-	-	
OPERATING INCOME	(3,771)	2,672	-	(2,910)	
Depreciation and amortization (b)	951	1,598	-	14,494	

(a) Includes offices, commercial and residential premises.

(b) Included in operating income/loss.

16

Edgar Filing: IRSA INVESTMENTS & REPRESENTATIONS INC - Form 6-K

IRSA INVERSIONES Y REPRESENTACIONES SOCIEDAD ANONIMA
AND SUBSIDIARIES

NOTES TO THE UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (CONTD.)

NOTE 4:

As of September 30, 2001

	Sales and developments	Office and Others (a)	International	Shopping centers
Income	12,045	13,384	-	-
Costs	246	(2,833)	-	-
Gross income	12,291	10,551	-	-
Administrative expenses	(2,744)	(1,283)	(88)	(197)
Selling expenses	(1,501)	(36)	-	-
Results from operations and holding of real estate assets	-	-	97	-
OPERATING INCOME	8,046	9,232	9	(197)
Depreciation and amortization (b)	619	2,190	-	-

(a) Includes offices, commercial and residential premises.

(b) Included in operating income/loss.

17

IRSA INVERSIONES Y REPRESENTACIONES SOCIEDAD ANONIMA
AND SUBSIDIARIES

NOTES TO THE UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (CONTD.)

NOTE 5: OTHER RECEIVABLES

The breakdown for this item is as follows:

	September 30, 2002	September 2001
	Current	Current
	Non- Current	Current

Edgar Filing: IRSA INVESTMENTS & REPRESENTATIONS INC - Form 6-K

Asset tax and prepayments	2,507	36,333	4,190
Value Added Tax (VAT)	375	1,849	8,572
C.N. Hacoaj Project	593	-	1,471
Related parties	504	143	67,351
Services to be billed	-	-	551
Guarantee deposits	554	2,033	-
Personnel loans and prepayments	3,468	-	2,482
Trust accounts receivable	2,056	-	-
Bids in progress	1,083	-	-
Gross sales tax	240	365	-
Debtors under legal proceedings	-	-	414
Sundry debtors	2,095	433	-
Operation pending settlement	14	-	-
Income tax prepayments and withholdings	773	-	925
Country club debtors	457	-	1,898
Tax on debits and credits	2	-	538
Other	301	-	3,138
	15,022	41,156	91,530

18

IRSA INVERSIONES Y REPRESENTACIONES SOCIEDAD ANONIMA
AND SUBSIDIARIES

NOTES TO THE UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (CONTD.)

NOTE 6: INVENTORY

The breakdown for this item is as follows:

	September 30, 2002	
	Current	Non-Current
Constitucion 1111	1,929	-
Dique IV	-	6,198
Dock 13	-	54
Dorrego 1916	-	13
Minetti "D"	-	223
Figueroa Alcorta	-	-
Madero 1020	1,972	-
Caballito plots of land	-	13,701
Padilla 902	-	247
Pilar	-	3,428
Puerto Madero Dock 6	-	-
Rivadavia 2768	-	155
Sarmiento 517	-	357
Torres Jardin	328	330
V.Celina	-	71
Abril/Baldovinos	9,550	11,441
Alto Palermo Park	4,234	-

Edgar Filing: IRSA INVESTMENTS & REPRESENTATIONS INC - Form 6-K

Alto Palermo Plaza	1,097	-
Benavidez	-	14,299
Torres de Abasto	629	13,226
Other properties	1	-
Other	297	-
	-----	-----
	20,037	63,743
	=====	=====

September 30, 2001

	-----	-----
	Current	Non- Current
	-----	-----
Constitucion 1111	2,634	-
Dique IV	-	6,194
Dock 13	64	-
Dorrego 1916	-	-
Minetti "D"	420	312
Figueroa Alcorta	487	-
Madero 1020	-	-
Caballito plots of land	-	20,025
Padilla 902	-	363
Pilar	-	3,429
Puerto Madero Dock 6	210	15
Rivadavia 2768	-	-
Sarmiento 517	438	95
Torres Jardin	1,708	303
V.Celina	60	-
Abril/Baldovinos	26,690	6,643
Alto Palermo Park	4,776	7,923
Alto Palermo Plaza	-	-
Benavidez	-	14,298
Torres de Abasto	-	-
Other properties	-	-
Other	402	-
	-----	-----
	37,889	59,600
	=====	=====

19

IRSA INVERSIONES Y REPRESENTACIONES SOCIEDAD ANONIMA
AND SUBSIDIARIES

NOTES TO THE UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (CONTD.)

NOTE 7: INVESTMENTS

The breakdown for this item is as follows:

	September 30, 2002	September 30, 2001
	-----	-----
CURRENT		
Lebacs	6,383	-
Bocanova	202	-

Edgar Filing: IRSA INVESTMENTS & REPRESENTATIONS INC - Form 6-K

Boden	1,188	-
Bocon Pro 1	-	8,594
Telecom Argentina	-	13,902
Banco Hipotecario S.A.	15,511	16,617
Perez Companc	-	668
Time deposits and money markets	503	1,413
Mutual funds	26,187	19,271
Patriotic Bond	-	1,548
Tarshop Trust	4,707	-
Other investments	60	1,659
	-----	-----
	54,741	63,672
	=====	=====

NON-CURRENT		
Alto Palermo S.A.	-	359,224
Brazil Realty	-	131,729
Llao - Llao Resorts S.A.	12,469	5,386
Alto Invest S.A.	197	-
Banco de Credito y Securitizacion S.A.	7,051	7,052
Latin American Econetworks N.V.	-	9,979
IRSA Telecomunicaciones N.V.	2,672	3,098
Valle de las Lenas S.A	8,506	-
Perez Cuesta S.A.C.I.	14,370	-
E-Commerce Latina S.A	5,288	-
Banco Hipotecario S.A.	6,888	23,341
IRSA I Trust Exchangeable Certificate Class B	1,144	-
IRSA I Trust Exchangeable Certificate Class C	1,839	-
IRSA I Trust Exchangeable Certificate Class D	5,853	-
IRSA I Trust Exchangeable Certificate Class A	620	-
Tarshop Trust	4,819	-
Art work	37	38
	-----	-----
	71,753	539,847
	-----	-----

Undeveloped parcels of land:

Torres Jardin IV	2,245	3,050
Puerto Retiro	46,460	46,890
Santa Maria del Plata	116,709	124,847
Pereiraola	21,996	21,908
Dique 3 parcela 1.b. (1)	25,992	3,552
Buenos Aires Realty S.A.	-	4,187
Argentine Realty S.A.	-	4,338
Caballito	24,958	-
Rosario	56,459	-

IRSA INVERSIONES Y REPRESENTACIONES SOCIEDAD ANONIMA
AND SUBSIDIARIES

NOTES TO THE UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (CONTD.)

NOTE 7: (Continued)

Edgar Filing: IRSA INVESTMENTS & REPRESENTATIONS INC - Form 6-K

Undeveloped parcels of land:

Neuquen	8,574	-
Alcorta Plaza	11,812	-
Other parcels of undeveloped land	3,115	3,116
	-----	-----
	318,320	211,888
	-----	-----
	390,073	751,735
	=====	=====

(1) Bs. As. Trade & Finance Center S.A. to September 30, 2002.

NOTE 8: FIXED ASSETS

The breakdown for this item is as follows:

	September 30, 2002	September 30, 2001
	-----	-----
HOTELS		
Hotel Intercontinental	60,235	69,985
Hotel Libertador	42,046	44,098
Hotel Piscis	5,235	-
	-----	-----
	107,516	114,083
	-----	-----
OFFICE BUILDINGS		
Avda. de Mayo 595	4,205	-
Avda. de Mayo 701	-	6,371
Avda. Madero 942	2,326	5,855
Edificios costeros (Dique II)	23,891	27,185
Laminar Plaza	28,541	32,811
Libertador 498	37,997	54,223
Libertador 602	2,532	3,214
Madero 1020	9,071	20,782
Maipu 1300	41,568	47,998
Puerto Madero Dock 5	-	2,416
Reconquista 823	17,797	21,715
Rivadavia 2768	-	341
Sarmiento 517	258	599
Suipacha 652	10,154	14,657
Alto Palermo Plaza	1,906	4,530
Intercontinental Plaza	65,159	72,916
Costeros Dique IV	17,883	23,423
	-----	-----
	263,288	339,036
	-----	-----
COMMERCIAL REAL ESTATE		
Alsina 934	1,515	1,544
Constitucion 1111	408	6,134
Rivadavia 2243	-	8,260
Av. Santa Fe 1588	-	8,392
	-----	-----
	1,923	24,330
	-----	-----

Edgar Filing: IRSA INVESTMENTS & REPRESENTATIONS INC - Form 6-K

IRSA INVERSIONES Y REPRESENTACIONES SOCIEDAD ANONIMA AND SUBSIDIARIES

NOTES TO THE UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (CONTD.)

NOTE 8: (Continued)

OTHER FIXED ASSETS		
Alto Palermo Park	802	3,081
Thames	4,022	4,827
Other	5,669	6,287
	10,493	14,195
SHOPPING CENTER		
Alto Avellaneda	98,085	-
Alto Palermo	262,801	-
Paseo Alcorta	76,053	-
Abasto	225,147	-
Patio Bullrich	133,510	-
Buenos Aires Design	24,062	-
Nuevo Noa	21,934	-
Other properties	11,478	-
Other	14,953	-
	868,023	-
	1,251,243	491,644

NOTE 9: SHORT AND LONG TERM DEBT

The breakdown for this item is as follows:

	September 30, 2002		September 30, 2001	
	Current	Non- Current	Current	Non- Current
Convertible bond APSA 2006 (1)	-	74,121	-	-
Negotiable obligations APSA (2)	10,716	120,196	-	-
Accrued interest- Convertible bond	3,740	-	-	-
Accrued interest- Negotiable obligations APSA	4,564	-	-	-
Intercompany	232	-	-	-
Bank debts (3)	347,628	1,834	284,025	28
Accrued interest - bank loans	12,646	-	1,385	-
Negotiable obligations 2001 - principal amount (4)	151,689	-	96,222	-
Negotiable obligations 2001 - accrued interest	-	-	2,312	-
Other (5)	63,300	-	33,586	-
	594,515	196,151	417,530	28
	594,515	196,151	417,530	28

The detail of issue of negotiable obligations and financial loans is mentioned

Edgar Filing: IRSA INVESTMENTS & REPRESENTATIONS INC - Form 6-K

in Note 6 to the unaudited financial statements.

22

IRSA INVERSIONES Y REPRESENTACIONES SOCIEDAD ANONIMA AND SUBSIDIARIES

NOTES TO THE UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (CONTD.)

NOTE 9: (Continued)

- (1) Corresponds to Negotiable Obligations convertible for Shares ("ONC") issued by APSA for US\$ 50,000.000, as mentioned in Note 21 to the unaudited consolidated financial statements, net of the ONC subscribed by the Company for a total amount of \$ 112.879 thousand.
- (2) Includes:
 - a) \$ 50,330 thousand corresponding to general unsecured obligations issued by APSA for an original face value of total \$85,000,000, which will fall due on April 7, 2005, date on which the principal will be fully amortized. As of September 30, 2002 APSA recorded certain mismatchings in financial ratios required under the Trust Agreement. As a result of this, the assumption of additional indebtedness by APSA and its subsidiaries is restricted.
 - b) \$ 27,432 thousand corresponding to general obligations secured by APSA originally issued for a total amount of US\$ 40,000,000, falling due on January 13, 2005, date on which the principal will be fully amortized. These negotiable obligations are secured by the transfer in trust of all the shares which represent the capital stock of Shopping Alto Palermo S.A. for the benefit of the holders of those negotiable obligations. As of September 30, 2002, as a result of the prevailing conditions, the Company recorded certain mismatchings in the financial ratios required under the Trust Agreement signed in connection with the issuance of negotiable obligations. After the closing date, APSA called an Extraordinary Meeting of Holders of Negotiable Obligations that was held on November 11, 2002, at which it was decided to grant a waiver to the Company due to the failure to meet its commitments during the quarter comprised between July 1, 2002 and September 30, 2002.
 - c) \$ 53,150 thousand corresponding to general securities under obligations secured by Shopping Alto Palermo S.A. (SAPSA). Under the issue terms and conditions of those obligations, SAPSA is required to meet certain financial ratios and conditions, certain ratios and indebtedness levels, and there are restrictions on the obtainment of new loans. As of September 30, 2002, as a result of the prevailing conditions, SAPSA recorded certain mismatchings in the financial ratios required under the Trust Agreement signed in connection with the issuance of negotiable obligations.

Edgar Filing: IRSA INVESTMENTS & REPRESENTATIONS INC - Form 6-K

After the closing date, the Extraordinary Meeting of Holders of Negotiable Obligations held on November 11, 2002, granted a waiver to the Company for its failure to comply with its commitments during the quarter comprised between July 1, 2002 and September 30, 2002.

- (3) It mainly includes:
- a) \$ 299,200 thousand corresponding to a Syndicated loan obtained by the Company, as detailed in Note 6 to the basic financial statements.
 - b) \$ 42,637 thousand at current values, corresponding to a loan secured by real estate property owned by Hoteles Argentinos S.A., as mentioned in Note 14 to the consolidated financial statements.
 - c) \$ 1,834 thousand at current values, corresponding to a debt arising from interest rate swap operations. Corresponds to : (1) US\$ 50.1 million for the guarantee provided to Morgan Guaranty Trust Company of New Bank, (2) a liability of US\$ 69.1 million and (3) a fee of \$ 69.1 million arising from that contract (as detailed in Note 14.c) and Note 20.ii)).
- (4) Corresponds to the Negotiable Obligations issued by the Company, as mentioned in Note 6 to the unaudited basic financial statements.
- (5) As mentioned in Note 19 to the unaudited consolidated financial statements, \$ 59,611 thousand for a debt with GSEM/AP Holdings L.P. have been included.

23

IRSA INVERSIONES Y REPRESENTACIONES SOCIEDAD ANONIMA AND SUBSIDIARIES

NOTES TO THE UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (CONTD.)

NOTE 10: OTHER LIABILITIES

The breakdown for this item is as follows:

	September 30, 2002		September 30, 2001	
	Current	Non-current	Current	Non-current
	Current	Current	Current	Current
Seller financing	856	725	1,922	
Dividends payable	6,905	-	-	
Intercompany	1,181	-	15	
Guarantee deposits	1,093	847	1,635	
Provision for discounts	33	-	73	

Edgar Filing: IRSA INVESTMENTS & REPRESENTATIONS INC - Form 6-K

Provision for lawsuits and contingencies	658	2,649	239
Fees payable	5	-	215
Rebilled condominium expenses	522	-	951
Directors' deposits	-	8	-
Fund administration	3	482	-
Operation pending settlement	4,053	-	13,484
Other provisions	1,611	-	1,900
Collections on behalf of third parties	58	-	117
Pending settlements for sales of plots	444	-	2,469
Profits not yet realized	214	1,115	-
Other	1,844	-	1,071
	-----	-----	-----
	19,480	5,826	24,091
	=====	=====	=====

NOTE 11: RESULTS FROM OPERATIONS AND HOLDINGS OF REAL ESTATE ASSETS

The breakdown for this item is as follows:

	September 30, 2002	September 30, 2001
	-----	-----
Results from transactions related to shares of real estate companies	(786)	
	-----	-----
	(1)	(786)
	=====	=====

- (1) This item includes losses from the quotation of shares in real estate companies, premiums on issuance of shares earned and losses from the impairment of real estate assets.

NOTE 12: FINANCIAL RESULTS, NET

The breakdown for this item is as follows:

	September 30, 2002	September 30, 2001
	-----	-----
FINANCIAL RESULTS GENERATED BY ASSETS:		
Interest income	7,267	123
Gain/(loss) on financial operations	6,186	(51,553)
Exchange loss	(15,028)	(20,782)
Gain on exposure to inflation	(37,367)	4,645
	-----	-----
	(38,942)	(67,567)
	-----	-----

Edgar Filing: IRSA INVESTMENTS & REPRESENTATIONS INC - Form 6-K

AND SUBSIDIARIES

NOTES TO THE UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (CONTD.)

NOTE 12: (Continued)

FINANCIAL RESULTS GENERATED BY LIABILITIES:		
Exchange gain/(loss)	81,696	(2)
Loss on exposure to inflation	35,557	-
Financial expenses	2,301	(13,061)
	-----	-----
	119,554	(13,063)
	-----	-----
OTHER INCOME AND EXPENSES, NET	80,612	(80,630)
	=====	=====

NOTE 13: OTHER INCOME AND EXPENSES; NET

	September 30, 2002	September 30, 2001
	-----	-----
OTHER INCOME:		
Gain on early redemption of debt	10,635	-
Gain from the sale of fixed assets	15	-
Other	99	317
	-----	-----
	10,749	317
	-----	-----
OTHER EXPENSES:		
Unrecoverable VAT	(91)	(539)
Donations	(9)	(246)
Gain/ (loss) from the sale of fixed assets	-	(1)
Contingencies for lawsuits	(247)	-
Debit and credit tax	(410)	(702)
Other	(415)	(1,755)
	-----	-----
	(1,172)	(3,243)
	=====	=====
FINANCIAL RESULTS, NET	9,577	(2,926)
	=====	=====

NOTE 14: RESTRICTED ASSETS

Puerto Retiro S.A.: extension of the bankruptcy

On April 18, 2000, Puerto Retiro S.A. was notified of a filing made by the National Government, through the Ministry of Defense, to extend the petition in bankruptcy of Inversora Darsena Norte S.A. (Indarsa) to Puerto Retiro S.A. Concurrently with the complaint, at the request of plaintiff, the bankruptcy court granted an order restraining the ability of Puerto Retiro to sell or dispose in any manner the real estate property purchased from Tandanor S.A. ("Tandanor").

Indarsa had purchased 90% of the capital stock of Tandanor, a formerly state owned company privatized in 1991, engaged in the shipyard industry.

Edgar Filing: IRSA INVESTMENTS & REPRESENTATIONS INC - Form 6-K

In June 1993, Tandanor sold the plot of land near Puerto Madero denominated "Planta 1" to Puerto Retiro S.A.

25

IRSA INVERSIONES Y REPRESENTACIONES SOCIEDAD ANONIMA AND SUBSIDIARIES

NOTES TO THE UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (CONTD.)

NOTE 14: (Continued)

Indarsa did not comply with the payment of the outstanding price for the purchase of the stock of Tandanor, and therefore the Ministry of Defense requested the bankruptcy of Indarsa. Since the only asset of Indarsa were the shareholdings in Tandanor, the Ministry of Defense is pursuing to extend the bankruptcy to other companies or individuals which, according to its view, acted as an economic group, and therefore, requested the extension of the bankruptcy to Puerto Retiro which acquired Planta 1 from Tandanor. The lawsuit is at its first stages. Puerto Retiro S.A. answered the claim and appealed the preventive measures ordered. This appeal was overruled on December 14, 2000.

Puerto Retiro S.A. believes, pursuant to the advice of its legal advisors, that the plaintiff's claim shall be rejected by the courts.

Hoteles Argentinos S.A.: mortgage loan

The Extraordinary Shareholders' Meeting of Hoteles Argentinos S.A. held on January 5, 2001, approved taking a long-term mortgage loan from Bank Boston N.A. Buenos Aires for a total of US\$ 12,000,000 to be used to refinance existing debts. The term of the loan was agreed at 60 months payable in 19 equal and quarterly installments of US\$ 300,000 and one final payment of US\$ 6,300,000. The agreement was signed on January 26, 2001.

Interest is paid quarterly in arrears at an annual interest rate equivalent to LIBOR for nine-month loans plus the applicable mark-up per the contract, which consists in a variable interest rate applicable during the interest bearing periods, which ranges from 6.56% to 8.46% per year.

The guarantee granted was a senior mortgage on a Company property, which houses the Hotel Sheraton Libertador Buenos Aires.

At the date of issue of these financial statements, as a result of the current economic situation, the lack of credit and the crisis of the Argentine financial system, principal installments of US\$ 300 thousand falling due on January 26, April 29, July 29 and October 26, 2002, respectively and the interest installment amounting to US\$ 315 thousand falling due on July 29 and October 26, 2002 were not paid. Although Hoteles Argentinos' Management is renegotiating the debt with its creditors, as failure to pay the installments when due entitles the bank to require acceleration of principal and interest maturities,

Edgar Filing: IRSA INVESTMENTS & REPRESENTATIONS INC - Form 6-K

the loan has been classified and is shown under current financial loans in these financial statements.

Alto Palermo S.A.- Restricted assets.

- a) As of September 30, 2002, APSA records funds for \$ 108 thousand in other current receivables, which have been restricted by the Federal Court of First Instance dealing with Labor Matters No. 40 - Single Clerk's Office, in relation to the case entitled "Del Valle Soria, Delicia v. New Shopping S.A.", dismissal without legal justification.
- b) As of September 30, 2002, the Company records \$ 15.0 million for shares in Emprendimiento Recoleta S.A. on which a pledge has been set up.

26

IRSA INVERSIONES Y REPRESENTACIONES SOCIEDAD ANONIMA AND SUBSIDIARIES

NOTES TO THE UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (CONTD.)

NOTE 14: (Continued)

- c) As of September 30, 2002, the Company records a balance of \$ 187.4 million in non-current financial debts, corresponding to derivative financial instruments used as collateral for operations.
- d) As of September 30, 2002, Shopping Neuquen S.A. includes \$ 56 thousand in financial loans, corresponding to a mortgage set up on acquired land for \$ 3,334 thousand.
- e) On January 18, 2001, Shopping Alto Palermo S.A. issued negotiable obligations secured by all the shares representing its corporate capital transferred in trust in favor of their holders.
- f) On December 19, 2001 a "Guarantee Trust" agreement was entered into by and between Tarshop S.A., as Trustor, and HSBC Participaciones (Argentina) S.A., as Trustee, to secure compliance by Tarshop S.A with its obligations with the beneficiary, HSBC Bank Argentina S.A.. Those obligations include a loan for \$ 1,5 million requested by Tarshop S.A. on November 9, 2000.

The trust assets include receivables in favor of Tarshop S.A. for coupons issued for amounts charged to certain users of the Shopping card (Tarjeta Shopping) issued by Tarshop S.A..

Buenos Aires Trade & Finance Center S.A..

On October 18, 1999, the Company set up a first mortgage in favor of Corporacion Antiquo Puerto Madero Sociedad Anonima as collateral for the balance of the price of U\$S 6,428,943,90 (principal and interest)

Edgar Filing: IRSA INVESTMENTS & REPRESENTATIONS INC - Form 6-K

for the acquisition of the Plot of Land 1 of Block 5 M of Dock 3 of Puerto Madero, in the City of Buenos Aires, which will fall due on December 9, 2002. The debt balance amounts to \$5,823 thousand (principal, VAT and interest), and has been disclosed net of VAT and interest not yet accrued for \$ 125 thousand under Mortgages payable.

NOTE 15: TARSHOP CREDIT CARD RECEIVABLE SECURITIZACION

Alto Palermo S.A. has ongoing revolving period securitization programs through which Tarshop, a majority-owned subsidiary of APSA, transfers a portion of its customer credit card receivable balances to a master trust (the "Trust") that issues certificates to public and private investors.

To the extent the certificates are sold to third parties, the receivables transferred qualify as sales for financial statement purposes and are removed from the APSA balance sheet. The remaining receivables in the Trust which have not been sold to third parties are reflected on the APSA balance sheet as a retained interest in transferred credit card receivables. Under these programs, APSA acts as the servicer on the accounts and receives a fee for its services.

27

IRSA INVERSIONES Y REPRESENTACIONES SOCIEDAD ANONIMA AND SUBSIDIARIES

NOTES TO THE UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (CONTD.)

NOTE 15: (Continued)

Under the securitization programs, the Trust may issue two types of certificates representing undivided interests in the Trust - Titulos de Deuda Fiduciaria ("TDF") and Certificados de Participacion ("CP"), which represent debt, and equity certificates, respectively. Interest and principal services are paid periodically to the TDF holders throughout the life of the security. CPs are subordinated securities which entitle the CP holders to share pro rata in the cash flows of the securitized credit card receivables, after principal and interest on the TDFs and other fees and expenses have been paid. During the revolving period no payments are made to TDF and CP holders. Principal collections of the underlying financial assets are used by the Trust to acquire additional credit card receivables throughout the revolving period. Once the revolving period ends, a period of liquidation occurs during which: (i) no further assets are purchased and (ii) all cash collections are used to fulfill the TDF service requirements and (iii) the remaining proceeds are used to fulfill the CPs service requirements.

Alto Palermo S.A. entered into two-year revolving-period securitization programs, through which Tarshop sold an aggregate amount of Ps. 83.1 million of its customer credit card receivable. Under the securitization programs, the Trusts issued Ps. 12.4 million nominal value subordinated CPs, Ps. 23.8 million 12% fixed-rate interest TDFs and Ps. 20.0 million 18% fixed-rate interest TDFs, and

Edgar Filing: IRSA INVESTMENTS & REPRESENTATIONS INC - Form 6-K

Ps. 6.9 million variable rate interest TDFs. Tarshop acquired all the CPs at an amount equal to their nominal value while the TDFs were sold to other investors through a public offering in Argentina. As a credit protection for investors, Tarshop has established cash reserves for losses amounting to Ps. 0.7 million.

NOTE 16: REDUCTION OF CAPITAL STOCK OF IRSA INTERNATIONAL LIMITED AND RITELCO S.A.

On December 22, 2000, the shareholders of IRSA International Limited decided to redeem shares and retained earnings in that company for US\$ 59,260. On the same date, the shareholders of Ritelco S.A. decided to redeem shares for US\$ 58,727. These reductions are pending of approval from the respective control authorities.

On March 7, 2001, the shareholders of IRSA International Limited decided to redeem shares for US\$ 4,370. On the same date, the shareholders of Ritelco S.A. decided to redeem shares for US\$ 4,560. Both decisions are pending of approval from the respective control authorities.

During the period ended September 30, 2001, the shareholders of IRSA International Limited decided to redeem shares and retained earnings for US\$ 12,464. The decision is pending of approval from the respective control authorities.

28

IRSA INVERSIONES Y REPRESENTACIONES SOCIEDAD ANONIMA
AND SUBSIDIARIES

NOTES TO THE UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (CONTD.)

NOTE 16: (Continued)

On September 30, 2002 the shareholders of IRSA International Limited approved the liquidation of the Company, which is pending approval by the control authorities. On that date, the shareholders of Ritelco S.A. decided to make a reduction in capital stock and unappropriated retained earnings amounting to US\$ 46,879 thousand. That reduction has not yet been submitted to the approval of the corresponding control authorities.

NOTE 17: IRSA INTERNATIONAL LIMITED INVESTMENT'S IN IRSA TELECOMUNICACIONES N.V.

In the fourth quarter of the year ended June 30, 2000, the Company had invested US\$ 3.0 million, in the form of irrevocable capital contributions, into two unrelated companies, namely, Red Alternativa S.A., a provider of satellite capacity to Internet service providers, and Alternativa Gratis S.A., an Internet service provider (referred to herein as the "Companies"). At that date, the Companies were development stage companies with no significant operations.

Between July 2000 and August 2000, the Company, together with Dolphin

Edgar Filing: IRSA INVESTMENTS & REPRESENTATIONS INC - Form 6-K

Fund Plc, increased their respective investments in the abovementioned Companies, in exchange for shares of common stock. In a series of transactions, which occurred between August 2000 and December 2000, (i) the Company formed IRSA Telecomunicaciones N.V. ("ITNV"), a holding company organized under the laws of the Netherlands Antilles, for the purposes of completing a reorganization of the Companies (the "Reorganization") and (ii) the Company, Dolphin Fund Plc and the previous majority shareholder of the Companies contributed their respective ownership interests in the Companies into ITNV in exchange for shares of common stock of ITNV

In September and December 2000, the Company had made additional contributions to ITNV for US\$ 3 million, generating an increase in its participation in the capital stock at that date of 62%.

As a result of the Reorganization, the Companies are now wholly owned subsidiaries of ITNV. Following the Reorganization, the Company held a 49.36% interest in ITNV.

On December 27, 2000, the shareholders of ITNV entered into an agreement with Quantum Industrial Partners LDC ("QIP") and SFM Domestic Investment LLC ("SFM" and together with QIP referred to herein as the "Investors") (the "Shareholders Agreement"), under which the Investors contributed US\$ 4.0 million in cash in exchange for 1,751,453 shares of Series A mandatorily redeemable convertible preferred stock and an option to purchase 2,627,179 additional shares of mandatorily redeemable convertible preferred stock. Pursuant to the terms of the Shareholders Agreement, options were granted for a period up to five years and at an exercise price equal to the quotient of US\$ 6.0 million by 2,627,179 preferred shares. On or after December 27, 2005, ITNV might be required, at the written request of holders of the then outstanding Series A preferred stock to redeem such holders' outstanding shares of series A preferred stock for cash at the greater of (i)

29

IRSA INVERSIONES Y REPRESENTACIONES SOCIEDAD ANONIMA AND SUBSIDIARIES

NOTES TO THE UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (CONTD.)

NOTE 17: (Continued)

200% of the original issue price multiplied by the number of preferred stock to be redeemed, and (ii) the fair market value of the common shares each holder of Series A preferred stock would have been entitled to receive if such holder had converted the number of Series A preferred stock to be redeemed into common stock at the redemption date; plus in the case of (i) and (ii), any accrued or declared but unpaid dividends.

NOTE 18: SETTING UP OF A FINANCIAL TRUST FOR THE SECURITIZATION OF RECEIVABLES OF IRSA INVERSIONES Y REPRESENTACIONES SOCIEDAD ANONIMA (IRSA), INVERSORA BOLIVAR S.A. AND BALDOVINOS S.A.

Edgar Filing: IRSA INVESTMENTS & REPRESENTATIONS INC - Form 6-K

The Board of Directors of IRSA, in the meeting held on November 2, 2001, authorized the setting up of a financial trust for the securitization of Company receivables. The trust program for issuing participation certificates, under the terms of Law No. 24.441, was approved by the National Securities Commission by means of Resolution No. 13.040, dated October 14, 1999, as regards the program and in particular as regards the Trust called IRSA I following a decision of the Board of Directors dated December 14, 2001.

On December 17, 2001, IRSA, Inversora Bolivar S.A. and Baldovinos S.A., parties of the first part (hereinafter the "Trustors") and Banco Sudameris Argentina S.A., party of the second part (hereinafter the "Trustee"), have agreed to set up the IRSA I Financial Trust under the Global Program for the Issuance of FIDENS Trust Values, pursuant to the contract entered into on November 2, 2001.

Under the above program, the trustors have sold their personal and real estate credits, secured with mortgages or arising from bills of sale with the possession of the related properties, for the total amount US\$ 26,585,774 to the Trustee, in exchange for cash and the issuance by the Trustee of Participation Certificates for the same nominal value and in accordance with the following classes:

- o Class A Participation Certificates ("CPA"): Nominal value of US\$ 13,300,000, with a 15% fixed annual nominal yield, with monthly Service payments due on the 15th of each month or on the immediately following working day. These certificates grant the right to collect the following Services: (a) a fixed yield calculated on the Class' principal balance, with monthly capitalization, payable monthly as from the total settlement of the CPAs, and (b) an amortization.
- o Class B Participation Certificates ("CPB"): Nominal value of US\$ 1,000,000, with a 15.50% fixed annual, nominal yield, with monthly Service payments due on the 15th of each month or on the immediately following working day. These certificates grant the right to collect the following Services: (a) a fixed yield calculated on the Class' principal balance, with monthly capitalization, payable monthly as from the total settlement of the CPAs, and (b) an amortization equivalent to the sums paid as from the Last Service Payment Date on which the total settlement of the CPA Certificates may have taken place, net of their fixed yield.

30

IRSA INVERSIONES Y REPRESENTACIONES SOCIEDAD ANONIMA AND SUBSIDIARIES

NOTES TO THE UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (CONTD.)

NOTE 18: (Continued)

- o Class C Participation Certificates ("CPC"): Nominal value of US\$ 1,600,000, with a 16% fixed annual nominal yield, with monthly

Edgar Filing: IRSA INVESTMENTS & REPRESENTATIONS INC - Form 6-K

Service payments due on the 15th of each month or on the immediately following working day. These certificates grant the right to collect the following Services: (a) a fixed yield calculated on the Class' principal balance, with monthly capitalization, payable monthly as from the total settlement of the CPBs, and (b) an amortization equivalent to the sums paid as from the Last Service Payment Date on which the total settlement of the CPBs may have taken place, net of their fixed yield. The fixed yield will accrue as from the Cut-Off Date and will be capitalized on a monthly basis.

- o Class D Participation Certificates ("CPD"): Nominal Value of US\$ 10,685,774. These grant the right to collect monthly the sums arising from the Cash Flow, net of the contributions made to the Expense Fund, once the remaining classes have been fully settled.

The period for placing the Participation Certificates was from December 27, 2001 to January 15, 2002.

Pursuant to Decree No. 214/02, assets and debts in U.S. dollars or other foreign currencies in the Argentine financial system as of January 6, 2002, were converted to pesos at the rate of exchange of Ps. 1 per US\$ 1 or its equivalent in another currency and was adjusted by a reference stabilization index (CER).

At September 30, 2002, the Exchangeable Class A , B , C and D Participation Certificates amounted to thousand \$ 7,879 in IRSA, thousand \$ 1,255 in Inversora Bolivar S.A., and thousand \$ 323 in Baldovinos S.A.

NOTE 19: CAPITAL REDUCTION IN PALERMO INVEST S.A. AND INVERSORA BOLIVAR S.A.

On November 9, 2001, IRSA Inversiones y Representaciones S.A. ("the Company") and GSEM/AP Holdings L.P. ("GSEM") entered into a first amendment to the Shareholders' Agreement entered into on February 25, 1998, which was followed by a second amendment dated November 27, which established, among other issues, the following:

- a) The capital reduction of Palermo Invest S.A. by thousand \$ 37,169.
- b) The unanimous approval of Palermo Invest S.A.'s shareholders of a cash dividend for a total amount in pesos equivalent to thousand US\$ 19,702, provided this amount does not exceed, on the payment dates, the amount legally distributable.

Edgar Filing: IRSA INVESTMENTS & REPRESENTATIONS INC - Form 6-K

- c) The assignment by the Company in favor of GSEM of rights proportional to the dividends mentioned in b) (called "IRSA Dividend Right"), in such a way that GSEM will have the right to collect all the dividends that may be approved (called "GSEM Dividend Right"), with the scope defined in point g).
- d) The Company's obligation to pay a total amount of thousand US\$ 13,135 to GSEM (called "GSEM Credit"), to be settled in two equal installments for a total amount of US\$ 6,567 each, plus interest accrued at the time of payment, the first installment falling due on January 31, 2002 and the second on April 30, 2002.
- e) The entering into a Share Trust Agreement pursuant to which the Company has assigned in trust, under the terms of Law No. 24,441, in favor of the Trustee (ABN AMRO BANK N.V.), all the shares it owns in Palermo Invest S.A.. Under no circumstances, may the Trustee transfer, pledge or otherwise assign IRSA's shares either wholly or partially to any Person, and it must at all times exercise the voting rights granted by the shares as indicated by IRSA. Under the trust provisions, GSEM is not empowered, at any time, to request the trustee to extinguish the right to redeem IRSA's shares. Upon the Company's total fulfillment of its obligations to GSEM, the trustee must return the shares to IRSA under the terms and conditions of the trust agreed with the Trustee.
- f) GSEM is empowered to collect all the distributions that Palermo Invest S.A. may resolve, provided the Company has not settled all the obligations generated in favor of GSEM, as provided in point d) above.
- g) Finally, the Company and GSEM/AP Holdings L.P. acknowledge that:
 - i) all the amounts received in cash by GSEM from Palermo Invest S.A. on account of IRSA Dividend Right, must be considered as a reduction in the amount owed by IRSA under the GSEM Credit, and
 - ii) all the amounts received in cash by GSEM on account of the GSEM Credit will oblige GSEM to return to IRSA the equivalent portion of IRSA Dividend Right, but if IRSA pays the total amount plus all accrued interest and reasonable costs to GSEM, IRSA may then recover its rights regarding the IRSA Dividend Right .

At the date of these financial statements: a) the first and second installment regarding the Company's payment obligation with GSEM mentioned in point d), which were due on January 31, 2002, and April 30, 2002, respectively are still outstanding.

32

IRSA INVERSIONES Y REPRESENTACIONES SOCIEDAD ANONIMA
AND SUBSIDIARIES

NOTES TO THE UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (CONTD.)

NOTE 20: DERIVATIVE INSTRUMENTS

The Company uses various financial derivatives, mainly term exchange

Edgar Filing: IRSA INVESTMENTS & REPRESENTATIONS INC - Form 6-K

purchase-sale contracts, to hedge its net investment in foreign operations and as a complement to reduce its global financial costs.

The counterparties to these instruments generally are major financial institutions. The Company does not hold or issue derivative instruments for trading purposes. In entering into these contracts, the Company has assumed the risk that might arise from the possible inability of counterparties to meet the terms of their contracts. The Company does not expect any losses as a result of counterparty defaults.

(i) Foreign currency forward-exchange contracts

The Company uses foreign currency forward-exchange contracts as a supplement to reduce its overall financing costs. Premiums on foreign currency forward-exchange contracts are amortized over the life of the respective contract. The market value of the foreign currency forward contracts has not been recognized in the accompanying financial statements. As of September 30, 2002 and 2001, the Company did not have any foreign currency forward contracts in force.

(ii) Interest rate swap

In order to minimize its financing costs and to manage interest rate exposure, the Company entered into an interest rate swap agreement to effectively convert a portion of its peso-denominated fixed-rate debt to peso-denominated floating rate debt.

As of March 31, 2001, the Company had an interest rate swap agreement outstanding with an aggregate notional amount of Ps. 85.0 million with maturities through March 2005. This swap agreement initially allowed the Company to reduce the net cost of its debt. However, subsequent to June 30, 2001, the Company modified the swap agreement due to an increase in interest rates as a result of the economic situation. Under the terms of the revised agreement, the Company converted its peso-denominated fixed rate debt to U.S. dollar-denominated floating rate debt for a notional amount of US\$ 69.1 million with maturities through March 2005. As collateral for the agreement, the Company was required to make a deposit of US\$ 50.0 million with the counterparty. Any differential to be paid or received under this agreement is accrued and is recognized as an adjustment to interest expense in the statement of operations. The related accrued receivable or payable is included as an adjustment to interest payable. The fair value of the swap agreement is not recognized in the consolidated financial statements. During the period ended September 30, 2002 and 2001, the Company recognized net losses of Ps. 0.82 million and 4.13 million, respectively.

Edgar Filing: IRSA INVESTMENTS & REPRESENTATIONS INC - Form 6-K

SHARES

On August 20, 2002, Alto Palermo S.A. issued Series I of Negotiable Obligations convertible for ordinary, book-entry shares, par value of \$ 0.10 each, for up to US\$ 50,000,000.

After the end of the period granted to exercise the accretion right, the Negotiable Obligations convertible for Shares for US\$ 50,000,000 were fully subscribed and paid-up.

This issuance was resolved at the Ordinary and Extraordinary Meeting of Shareholders held on December 4, 2001, approved by the National Securities Commission Resolution No. 14196 dated March 15, 2002 and authorized to list for trading on the Buenos Aires Stock Exchange on July 8, 2002.

The main issue terms and conditions of the convertible Negotiable Obligations are as follows:

- Issue currency: US dollars.
- Due date: July 19, 2006.
- Interest: at a fixed nominal rate of 10% per annum. Interest is payable semi-annually.
- Payment currency: US dollars or its equivalent in pesos.
- Conversion right: the negotiable obligations shall be convertible for ordinary book-entry shares with a par value of 0.10 each and at a price of US\$ 0.0324 per share, at the option of each holder.
- Right to collect dividends: the shares underlying the conversion of the negotiable obligations will be entitled to the same right to collect any dividends to be declared after the conversion as the shares outstanding at the time of the conversion.

The Convertible Negotiable Obligations were paid in cash or by using liabilities due from APSA on the subscription date. In this connection, the Company has subscribed Negotiable Obligations Convertible for Shares representing 60.77% of the capital stock, for a total amount of US\$ 31.0 million, by using loans existing at that date, intercompany balances and cash contributions.

NOTE 22: ALTO PALERMO - COMMITMENT TO MAKE CONTRIBUTIONS AND OPTIONS GRANTED TO ACQUIRE SHARES IN RELATED COMPANIES

Alto Palermo S.A. and Telefonica de Argentina S.A. have undertaken to make capital contributions in E-Commerce Latina S.A. for \$ 10 million, payable during April 2001, according to their respective shareholdings, and, if approved by the Board of Directors of E-Commerce Latina S.A., to make an optional capital contribution for up \$12 million for the development of new lines of business. Telefonica de Argentina S.A. would contribute 75% of that amount.

On April 30, 2001, Alto Palermo S.A. and Telefonica de Argentina S.A. made a contribution of \$ 10 million, according to their respective shareholdings.

Edgar Filing: IRSA INVESTMENTS & REPRESENTATIONS INC - Form 6-K

IRSA INVERSIONES Y REPRESENTACIONES SOCIEDAD ANONIMA
AND SUBSIDIARIES

NOTES TO THE UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (CONTD.)

NOTA 22: (Continued)

In addition, E-Commerce Latina S.A. has granted an irrevocable option to acquire Class B shares representing 15% of the corporate capital of Altocity.com S.A. in favor of Consultores Internet Managers Ltd., a company organized in the Cayman Islands, in order to act as representative of the Management of Altocity.com S.A. and represented by an independent lawyer. That option may be exercised during a term of 8 years as from February 26, 2000, at a price equivalent to current and future contributions to be made in Altocity.com S.A., plus interest to be accrued at a rate of 14% and to be capitalized annually.

35

Corporate domicile: Bolivar 108 1(0)Floor - Federal Capital
Principal activity: Real estate investment and development

Unaudited Financial Statements for the three-month periods
ended as of September 30, 2002
compared with the same previous period
Stated in thousands of pesos
Fiscal period No. 60 beginning July 1(0), 2001

DATE OF REGISTRATION WITH THE PUBLIC REGISTRY OF COMMERCE

Of the By-laws: June 25, 1943

Of last amendment: July 2, 1999

Registration number with the
Superintendence of Corporations: 4,337

Duration of the Company: Until April 5, 2043

Edgar Filing: IRSA INVESTMENTS & REPRESENTATIONS INC - Form 6-K

Information related to subsidiary companies is shown in Schedule C.

CAPITAL COMPOSITION (NOTE 11)			
In thousands of pesos			
Type of stock	Authorized for Public Offer of Shares	Subscribed	Paid up
Common stock, 1 vote each	211,999,273	212,000	212,000
Treasury stock	(4,587,285)	(4,588)	(4,588)
	207,411,988	207,412	207,412

IRSA INVERSIONES Y REPRESENTACIONES SOCIEDAD ANONIMA
UNAUDITED BALANCE SHEETS AS OF SEPTEMBER 30, 2002 AND 2001

In thousands of pesos

	September 30, 2002 (Notes 1 and 2)	September 30, 2001 (Notes 1 and 2)
ASSETS		
CURRENT ASSETS		
Cash and banks (Schedule G)	9,154	1,681
Investments (Schedules C, D and G)	13,140	27,838
Mortgages and leases receivables (Note 3 - Schedule G) G)	6,358	28,453
Other receivables (Note 4 - Schedule G)	21,119	82,278
Inventory (Note 5)	4,230	6,023
TOTAL CURRENT ASSETS	54,001	146,273
NON-CURRENT ASSETS		
Mortgages receivables (Note 3 - Schedule G)	429	35,399
Other receivables (Note 4 - Schedule G)	12,019	28,431
Inventory (Note 5)	24,777	30,736
Investments (Schedules C, D and G)	840,577	935,167
Fixed assets (Schedule A)	205,728	289,206
Intangible assets (Schedule B)	2,441	3,395
TOTAL NON-CURRENT ASSET	1,085,971	1,322,334

Edgar Filing: IRSA INVESTMENTS & REPRESENTATIONS INC - Form 6-K

	1,139,972	1,468,607
TOTAL ASSETS		
=====		
	September 30, 2002	September 30, 2001
	(Notes 1 and 2)	(Notes 1 and 2)

LIABILITIES		
CURRENT LIABILITIES		
Trade accounts payable (Schedule G)	4,489	2,913
Notes payable (Schedule G)	-	-
Mortgages payable (Schedule G)	959	-
Customer advances (Schedule G)	264	3,143
Short and long term debt (Note 6 - Schedule G)	523,146	363,757
Salaries and social security charges	328	529
Taxes payable (Schedule G)	10,706	4,570
Other liabilities (Note 7 - Schedule G)	10,308	88,761

TOTAL CURRENT LIABILITIES	550,200	463,673

NON-CURRENT LIABILITIES		
Trade accounts payable (Schedule G)	-	385
Short and long term debt (Note 6 - Schedule G)	-	-
Customer advances (Schedule G)	80	352
Taxes payable (Schedule G)	-	-
Other liabilities (Note 7 - Schedule G)	1,476	6,304

TOTAL NON-CURRENT LIABILITIES	1,556	7,041

TOTAL LIABILITIES	551,756	470,714

SHAREHOLDERS' EQUITY (As per relevant statement)	588,216	997,893

TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	1,139,972	1,468,607
=====		

The accompanying notes and schedules are an integral part of these unaudited financial statements.

Eduardo Sergio Elsztain
President

IRSA INVERSIONES Y REPRESENTACIONES SOCIEDAD ANONIMA

UNAUDITED STATEMENTS OF INCOME
For the three-month periods beginning on
July 1, 2002 and 2001
and ended September 30, 2002 and 2001
In thousands of pesos

Edgar Filing: IRSA INVESTMENTS & REPRESENTATIONS INC - Form 6-K

	September 30, 2002 (Notes 1 and 2)
Mortgages, leases and services	13,
Cost of sales, leases and services (Schedule F)	(12,7
<hr/>	
GROSS INCOME	
Selling expenses (Schedule H)	(3
Administrative expenses (Schedule H)	(2,0
<hr/>	
SUBTOTAL	(2,4
<hr/>	
Loss from operations and holding of real estate assets	(7
<hr/>	
OPERATING INCOME	(2,8
<hr/>	
Financial results, net (Note 8)	48,
Equity in earnings of controlled and affiliated companies (Nota 10 c.)	22,
Other income and expenses, net (Note 9)	(4
<hr/>	
INCOME (LOSS) BEFORE TAXES	68,
Income tax and asset tax (Note 2 .g and .h)	(5
<hr/>	
INCOME (LOSS) FOR THE PERIOD	67,

The accompanying notes and schedules are an integral part of these unaudited financial statements.

Eduardo Sergio Elsztain
President

38

IRSA INVERSIONES Y REPRESENTACIONES SOCIEDAD ANONIMA

UNAUDITED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY

For the three-month periods beginning on

July 1, 2002 and 2001

and ended September 30, 2002 and 2001

In thousands of pesos (Notes 1 and 2)

Items	Shareholders' contri
<hr/>	

Edgar Filing: IRSA INVESTMENTS & REPRESENTATIONS INC - Form 6-K

	Common Stock (Note 11)	Treasury stock (Note 11)	Inflation adjustment of common stock	Inflation adjustment of treasury stock
Balances as of beginning of the year	207,412	4,588	271,415	6,000
Net income (loss) for the period	-	-	-	-
Balances as of 30.09.02	207,412	4,588	271,415	6,000
Balances as of 30.09.01	207,412	4,588	271,415	6,000

Reserved
Earnings

Legal reserve	Retained earnings	Total as of September 30, 2002	Total as of September 30, 2001
19,568	(561,417)	520,606	1,085,572
-	67,610	67,610	(87,679)
19,568	(493,807)	588,216	-
19,568	(84,130)	-	997,893

The accompanying notes and schedules are an integral part of these unaudited financial statements.

Eduardo Sergio Elsztain
President

IRSA INVERSIONES Y REPRESENTACIONES SOCIEDAD ANONIMA

UNAUDITED STATEMENTS OF CASH FLOWS (1)
For the three-month periods beginning on
July 1, 2002 and 2001
and ended September 30, 2002 and 2001
In thousands of pesos

CASH FLOWS FROM OPERATING ACITIVITES:

- Gain/(Loss) for the period
- ADJUSTMENTS TO RECONCILE NET LOSS TO CASH FLOW FROM OPERATING ACTIVITIES:
 - o Equity in earnings of affiliated companies
 - o Resultado por operaciones de activos inmobiliarios
 - o Allowances and provisions
 - o Amortization and depreciation
 - o Financial results
 - o Income tax
- CHANGES IN ASSETS AND LIABILITIES:
 - o Increase in current investments
 - o Increase in non-current investments
 - o Decrease in mortgages and leases receivables, net
 - o Decrease/(Increase) in other receivables
 - o Decrease in inventory
 - o Decrease in intangible assets
 - o Increase in taxes payable, salaries and social security and customer advances
 - o Decrease in accounts and notes payable
 - o Increase in accrued interest
 - o Cash dividends received
 - o Decrease (Increase) in other liabilities

NET CASH (PROVIDED IN) USED BY OPERATING ACTIVITIES

CASH FLOWS FROM INVESTING ACTIVITIES:

- o Decrease from equity interest in subsidiary companies and equity investees
- o Increase from equity interest in subsidiary companies and equity investees
- o Payment for acquisition of undeveloped parcels of land
- o Loans granted to related parties
- o Cash acquired from mergers
- o Purchase and improvements of fixed assets

NET CASH USED IN INVESTING ACTIVITIES

CASH FLOWS FROM FINANCING ACTIVITIES:

- o Intercompany loans
- o Proceeds from loans
- o Payment of loans
- o Increase in intangible assets
- o Payment of seller financing

NET CASH USED IN FINANCING ACTIVITIES

NET (DECREASE) INCREASE IN CASH AND CASH EQUIVALENTS

CASH AND CASH EQUIVALENTS AS OF BEGINNING OF PERIOD

CASH AND CASH EQUIVALENTS AS OF END OF PERIOD
=====

(1) Includes cash, banks and investments with a realization term not exceeding three months.

The accompanying notes and schedules are an integral part of these unaudited financial statements.

Eduardo Sergio Elsztain
President

IRSA INVERSIONES Y REPRESENTACIONES SOCIEDAD ANONIMA

UNAUDITED STATEMENTS OF CASH FLOWS (CONTINUED)

For the three-month periods beginning on

July 1, 2002 and 2001

and ended September 30, 2002 and 2001

In thousands of pesos

SUPPLEMENTAL CASH FLOW INFORMATION

NON-CASH ACTIVITIES:

- o Increase in inventory through a decrease in fixed assets
- o Increase in fixed assets through a decrease in inventory
- o Assets acquired from mergers
- o Increase in non current investments through an increase in short and long term debts
- o Increase in fixed assets through an increase in mortgages payable
- o Increase in investments through an increase in other liabilities
- o Decrease in short and long term debt through a decrease in other receivables
- o Decrease in bank debts through an increase in other liabilities

Eduardo Sergio Elsztain
President

Edgar Filing: IRSA INVESTMENTS & REPRESENTATIONS INC - Form 6-K

IRSA INVERSIONES Y REPRESENTACIONES SOCIEDAD ANONIMA

NOTES TO THE UNAUDITED FINANCIAL STATEMENTS

For the three-months periods beginning on

July 1, 2002 and 2001

and ended September 30, 2002 and 2001

In thousands of pesos

NOTE 1: BASIS FOR THE PRESENTATION

a) Disclosure criteria

In compliance with the provisions of Resolution No. 368/01 and 372/01 of the Argentine Securities Commission, these financial statements are stated in thousands of Argentine pesos and have been prepared in line with the valuation and disclosure criteria contained in Technical Resolutions No. 4, 5, 6, 8, 9, 10, 12 and 13 of the Argentine Federation of Professional Councils of Economic Sciences (the "FACPCE"), and according to the provisions of the aforementioned Resolutions.

These financial statements include the effect of the Company's merger with a) Home Financing S.A. effective July 1, 2001 and b) Sociedad del Dique S.A. and Santa Maria del Plata S.A. effective July 1, 2000.

The present financial statements must be readen condiderating the circumstances mentioned in note 1 to the consolidated financial statements.

b) Recognition of the effects of inflation

The financial statements have been prepared in constant currency, reflecting the overall effects of inflation through August 31, 1995. As from that date, in accordance with professional accounting standards and the requirements of the control authorities, restatement of the financial statements was discontinued until December 31, 2001. As from January 1, 2002, in accordance with Resolution No. 3/2002 of the Professional Council in Economic Sciences of the Autonomous City of Buenos Aires and Resolution No. 415 of the National Securities Commission, the effects of inflation are being recognized in the financial statements. To this end, the restatement method established by Technical Pronouncement No. 6 of the F.A.C.P.C.E. has been followed.

As a consequence of the above, the Company's financial statements are presented in constant currency of September 30, 2002, having considered that the accounting measurements restated by the change in the purchasing power of the currency until August 31, 1995 and those arising between that date and December 31, 2001 are stated in currency of the latter date.

The above restatement was made applying the coefficients prepared based on the domestic wholesale price index.

For purposes of comparison, the figures corresponding to the three-month period ended September 30, 2001 have been restated as of September 30, 2002.

IRSA INVERSIONES Y REPRESENTACIONES SOCIEDAD ANONIMA

NOTES TO THE UNAUDITED FINANCIAL STATEMENTS (CONTINUED)

NOTE 1: (Continued)

c) Issuance of new technical pronouncements

The Professional Council in Economic Sciences of the Autonomous City of Buenos Aires approved Technical Pronouncements No. 16 "Conceptual framework for professional accounting standards" ; No. 17: "Professional accounting standards: development of some general application issues", No. 18 : "Professional accounting standards: development of some particular application issues" and No. 19 "Amendments to Technical Pronouncements Nos. 4, 5, 6, 8, 9, 11 and 14", through Resolutions C 238/01, C 243/01, C 261/01 and C 262/01, respectively; establishing that those Technical Pronouncements and amendments to them will come into force for fiscal years commencing as from July 1, 2002.

At the date of issue of these financial statements, the National Securities Commission had not adopted those Technical pronouncements and, consequently, as mentioned in Note 1.a), the Company has prepared these financial statements applying the pronouncements issued by that body, which do not contemplate these changes and differ from the provisions of applicable accounting standards.

The main amendments to the new Technical Pronouncements, which would mean significant adjustments being made to the Company's financial statements, are related to the recognition of income tax according to the deferred tax method and of the interest rate swap contract at the subsidiary Alto Palermo S.A.

However, we cannot provide assurance that the National Securities Commission will adopt the above-mentioned Technical Pronouncements without adding any amendment or limitation to their application and, therefore, the effects on the financial statements of the Company could differ from those previously indicated.

NOTE 2: SIGNIFICANT ACCOUNTING POLICIES

The following is a summary of the principal accounting policies followed by the Company in the preparation of the financial statements, which have been applied consistently with respect to the previous period.

a. Investments

a.1. Current investments

Current investments include time deposits, which are valued at their cost plus accrued interest and mutual funds, which are carried at market value.

Time deposits have original maturities of three months or less. Unrealized gains and losses on time deposits

and mutual funds are included in financial results, net, in the statements of income.

IRSA INVERSIONES Y REPRESENTACIONES SOCIEDAD ANONIMA

NOTES TO THE UNAUDITED FINANCIAL STATEMENTS (CONTINUED)

NOTE 2: (Continued)

Current investments also include equity securities and government bonds. Unrealized gains and losses on government bonds and equity securities are also included in financial results, net, in the statements of income.

Generally, these investments represent securities traded on a National Securities Exchange, which are valued at the last reported sales price on the last business day of the period net of estimated selling expenses.

a.2. Non-current investments

a.2.1. Equity investments

Equity investments in controlled and affiliated companies have been accounted for under the equity method, in accordance with the provisions of Technical Resolution No. 5 of the F.A.C.P.C.E., except for the recently acquired related company Valle de las Lenas S.A., which for the time being has been valued at its acquisition cost.

Equity investments in less than 20% of the capital stock in companies in which the Company does not exercise significant influence are generally carried at market value, recognizing realized gains and losses in earnings, and if these do not exist, at their acquisition cost.

The value paid for the purchase of shares in controlled and affiliated companies over or under their equity value at the date of acquisition was recognized as positive or negative goodwill, which is amortized over ten periods.

The Company presents consolidated financial statements with its subsidiaries as complementary information.

a.2.2. Participation certificates

The certificates of participation in IRSA I financial trust have been valued at their

acquisition cost plus accrued interest in the case of classes A, B and C, and at the cost resulting from apportioning the participation certificate holding to the trust assets in the case of class D.

a.2.3. Investments in debt securities

The investment in APSA's Convertible Bonds has been valued at cost, applying the exchange rate in force at period end, plus accrued interest.

44

IRSA INVERSIONES Y REPRESENTACIONES SOCIEDAD ANONIMA

NOTES TO THE UNAUDITED FINANCIAL STATEMENTS (CONTINUED)

NOTE 2: (Continued)

a.3. Plots of land

The Company acquires undeveloped land in order to provide an adequate and well-located supply for its residential and office building operations. The Company's strategy for land acquisition and development is dictated by specific market conditions where the Company conducts its operations.

Land held for development and sale and improvements are stated at cost adjusted for inflation at the end of the period, as defined in Note 1.b), or estimated net realizable value, whichever is lower. Land and land improvements are transferred to inventories when construction commences.

At the end of the previous fiscal year, as mentioned in Note 2.m., the Company set up provisions for impairment of certain plots (identified as Santa Maria del Plata and Torres Jardin IV).

The accounting value of plots of land, net of provisions set up, does not exceed estimated recoverable value.

b. Inventory

A property is classified as available for sale upon determination by the Board of Directors that the property is to be marketed for sale in the normal course of business over the next several periods.

Residential, office and other non-retail properties completed or under construction are stated at cost, adjusted for inflation at the end of the period, as defined in Note 1.b), or estimated net realizable value, whichever is lower. Costs include land and land improvements, direct construction costs, construction overhead costs, interest on indebtedness and real estate taxes. Selling

Edgar Filing: IRSA INVESTMENTS & REPRESENTATIONS INC - Form 6-K

and advertising costs are deferred and charged to expense in the period in which the related revenue is earned, as determined under the percentage-of-completion method. Total contract costs are charged to expense in the period in which the related revenue is earned, as determined under the percentage-of-completion method. No interest costs were capitalized during the period ended September 30, 2002 and 2001.

Properties held for sale are classified as current or non-current based on the estimated date of sale and the time at which the related receivable is expected to be collected by the Company.

45

IRSA INVERSIONES Y REPRESENTACIONES SOCIEDAD ANONIMA

NOTES TO THE UNAUDITED FINANCIAL STATEMENTS (CONTINUED)

NOTE 2: (Continued)

At the end of the previous fiscal year, as mentioned in Note 2.m, the Company set up provisions for impairment of certain inventories (identified as Avda. Madero 1020, Rivadavia 2768, Constitucion 1111, Terrenos de Caballito, Padilla 902 and parking lots in Dock 13).

The accounting value of inventories, net of provisions set up, does not exceed estimated recoverable value.

c. Fixed assets

Fixed assets, net comprise primarily of rental properties and other property and equipment held for use by the Company.

Fixed assets value, net of provisions set up, does not exceed estimated recoverable value.

o Rental properties

Rental properties are carried at cost, adjusted for inflation at the end of the period, as defined in Note 1.b), less accumulated depreciation. Costs incurred for the acquisition of the properties are capitalized. Accumulated depreciation is computed under the straight-line method over the estimated useful lives of the assets, which generally are estimated to be 50 periods for buildings. Expenditures for ordinary maintenance and repairs are charged to operations in the period incurred. Significant renovations and improvements, which improve or extend the useful life of the asset are capitalized and depreciated over its estimated remaining useful life. At the time depreciable assets are retired or otherwise disposed of, the cost and the accumulated depreciation of the assets are eliminated from the accounts and any profit or loss is recognized.

The Company capitalizes interest on long-term construction

Edgar Filing: IRSA INVESTMENTS & REPRESENTATIONS INC - Form 6-K

projects. No interest costs were capitalized during the period ended September 30, 2002 and 2001.

At the end of the previous fiscal year, as mentioned in Note 2.m, the Company set up provisions for impairment of certain rental properties (identified as Libertador 498, Maipu 1300, Avda. Madero 1020, Suipacha 652, Laminar Plaza, Reconquista 823, Constitucion 1111, Dique 2 M10- Building C-. Libertador 602, Dock 2 M10 -Building A-, Avda. Madero 942, Avda. de Mayo 595, Costeros Dique IV and Sarmiento 517).

46

IRSA INVERSIONES Y REPRESENTACIONES SOCIEDAD ANONIMA

NOTES TO THE UNAUDITED FINANCIAL STATEMENTS (CONTINUED)

NOTE 2: (Continued)

- o Software obtained or developed for internal use

The Company capitalizes certain costs associated with the development of computer software for internal use. Costs capitalized during the period ended June 31, 2002 and 2001 were not material. These costs are being amortized on a straight-line basis over a period of 3 periods.

- o Other properties and equipment

Other property and equipment properties are carried at cost, less accumulated depreciation. Accumulated depreciation is computed under the straight-line method over the estimated useful lives of the assets, as specified below:

Asset	Estimated useful life (periods)
-----	-----
Leasehold improvements	On contract basis
Facilities	10
Machinery and equipment	10
Furniture and fixtures	5
Computer equipment	3

The cost of maintenance and repairs is charged to expense as incurred. The cost of significant renewals and improvements are added to the carrying amount of the respective assets. When assets are retired or otherwise disposed of, the cost and related accumulated depreciation are removed from the accounts.

- d. Intangible assets

Intangible assets are carried at cost, adjusted for inflation at the end of the period as defined in Note 1.b), less accumulated depreciation.

- o Deferred Financing Cost

Expenses incurred in connection with the issuance of debt and proceeds of loans have been deferred and are being amortized using the interest method over the life of the related issuances. In the case of repurchase of this notes, the related expenses are amortized using the proportional method.

- o Selling and advertising expenses

Expenses incurred relating to the marketing of developing properties, including advertising, commissions and other expenses, are charged to expense in the period in which the related revenue is earned, as determined under the percentage-of-completion method.

47

IRSA INVERSIONES Y REPRESENTACIONES SOCIEDAD ANONIMA

NOTES TO THE UNAUDITED FINANCIAL STATEMENTS (CONTINUED)

NOTE 2: (Continued)

- e. Foreign currency assets and liabilities

Assets and liabilities denominated in foreign currency are translated at the exchange rate prevailing at period end.

Transactions denominated in foreign currencies are translated into pesos at the prevailing exchange rates on the date of transaction settlement. Foreign currency transaction gains and losses are recorded within financial results, net.

Pursuant to Decree No. 214/02 and Decree No. 762/02, assets and debts in U.S. dollars or other foreign currencies in the Argentine financial system as of January 6, 2002, were converted to pesos at the rate of exchange of Ps. 1 per US\$ 1 and were adjusted by a reference stabilization index (CER).

- f. Monetary assets and liabilities

Monetary assets and liabilities are stated at their face value plus or minus the related financial gain or loss.

- g. Income tax

The Company has determined its income tax charge at the 35% rate in force in all periods presented.

As permitted under Argentine income tax law in determining its taxable income for the period ended September 30, 2002, the Company has taken into consideration tax losses of approximately Ps. 11,6 million.

Edgar Filing: IRSA INVESTMENTS & REPRESENTATIONS INC - Form 6-K

As of September 30, 2002, the Company had accumulated tax loss carryforwards of approximately Ps. 383 million, which expire as follows:

Maturity	\$
2003	81
2004	535
2005	28,440
2006	137
2007	342,196
2008	11,624
Total	\$ 383,013

48

IRSA INVERSIONES Y REPRESENTACIONES SOCIEDAD ANONIMA

NOTES TO THE UNAUDITED FINANCIAL STATEMENTS (CONTINUED)

NOTE 2: (Continued)

h. Asset tax

During the period ended September 30, 1999, Law 25,063 set out the asset tax for four fiscal periods. This tax supplements the income tax, because while the latter is levied on the taxable income for the period, the asset tax is levied on the potential yield of certain assets at a 1% rate, and the Company's tax liability is the higher of both taxes.

Law 25,360 modified law 25,063 by extending the term of application to ten fiscal periods.

Any excess of the asset tax over and above the income tax in a given fiscal period may be considered as a payment on account of the income tax to be generated in the next four periods (in excess of the asset tax).

As of September 30, 2002 the Company has estimated the applicable asset tax and has reflected the portion it estimates it will be able to offset in future periods in line with the rules in force under other (current and non-current) receivables, charging the remaining portion to income currently.

i. Customer advances

Customer advances represent payments received in advance in connection with the sale and rent of properties.

j. Provisions for allowances and contingencies

The Company provides for losses relating to mortgage, lease and other accounts receivable. The allowance for losses is recognized when, based on current information and events, it is probable that the Company will be unable to collect all amounts due according to the terms of the agreements. The allowance is determined on a one-by-one basis considering the present value of expected future cash flow or the fair value of collateral if the loan is collateral dependent, when applicable. While management uses the information available to make evaluations, future adjustments to the allowance may be necessary if future economic conditions differ substantially from the assumptions used in making the evaluations. Management has considered all events and/or transactions that are subject to reasonable and normal methods of estimations, and the consolidated financial statements reflect that consideration.

49

IRSA INVERSIONES Y REPRESENTACIONES SOCIEDAD ANONIMA

NOTES TO THE UNAUDITED FINANCIAL STATEMENTS (CONTINUED)

NOTE 2: (Continued)

The Company has certain contingent liabilities with respect to existing or potential claims, lawsuits and other proceedings, including those involving labor and other matters. The Company accrues liabilities when it is probable that future costs will be incurred and such costs can be reasonably estimated. Such accruals are based on developments to date, the Company's estimates of the outcomes of these matters and the Company's lawyers' experience in contesting, litigating and settling other matters. As the scope of the liabilities becomes better defined, there may be changes in the estimates of future costs, which could have a material effect on the Company's future results of operations and financial condition or liquidity.

k. Advertising expenses

The Company generally charges the advertising and publicity expenses to results when they are incurred, except for the advertising and publicity expenses related to the sale of real estate projects. Advertising and promotion expenses were approximately Ps. 47 and Ps. 577 million for the period ended September 30, 2002 and 2001, respectively.

l. Pension information

The Company does not maintain any pension plans. Argentine laws provide for pension benefits to be paid to retired employees from government pension plans and/or privately managed funds plan to which employees may elect to contribute.

m. Impairment of long-lived assets

The Company regularly evaluates its non-current assets for recoverability. The Company considers that impairment losses arise when the recoverable value is lower than book value. Impairment losses must be appropriated to the result for the period. The recoverable value is mainly determined using independent estimates or projections of future cash flows. At the end of the previous fiscal year, due to the progressive deterioration of the Argentine economy and the impact on the Company's revenue of the measures adopted by the National Government mentioned in Note 1 to the unaudited consolidated financial statements, the Company has reevaluated the recoverable value of its non-current assets, recording an impairment loss as the valuation of certain assets has exceeded the estimated recoverable value.

n. Financial derivatives

The Company uses various financial derivatives to hedge its net investment in foreign operations and as a complement to reduce its global financial costs.

50

IRSA INVERSIONES Y REPRESENTACIONES SOCIEDAD ANONIMA

NOTES TO THE UNAUDITED FINANCIAL STATEMENTS (CONTINUED)

NOTE 2: (Continued)

The Company does not engage in trading or other speculative use of these financial instruments. Additionally, the Company has not used financial instruments to hedge transactions foreseen or firm commitments. To be eligible for hedging, the Company must be exposed to currency or interest rate risk, and the financial instrument must reduce the exposure and be designated as such. In addition, for hedging purposes, the significant characteristics and expected terms of the planned transaction must be identified and the expected transaction must be probable. Financial instruments that can be recorded as hedging instruments must maintain a high correlation between the hedging instrument and the item being hedged at the beginning and during the entire hedging period.

The Company formally documents all the relationships between hedging instruments and hedged items, as well as its risk management objective and strategy before embarking on hedging transactions. This process includes detailing all the derivatives designated for hedging of specific assets and liabilities in the balance sheet or specific firm commitments or planned transactions. The Company also evaluates both at the beginning of the hedging transaction and on an ongoing basis whether the derivatives used in hedging transactions are very effective to offset fluctuations in the market values or cash flows of the items hedged. If it is determined that a derivative is not very

Edgar Filing: IRSA INVESTMENTS & REPRESENTATIONS INC - Form 6-K

effective for hedging or that it has stopped being an effective cover, the Company would discontinue the recording of such hedging instrument in the future.

- Foreign currency forward-exchange contracts

In accordance with the Company's risk management policies, it uses long-term foreign currency purchase and sale contracts as a supplement to reduce its overall financial costs as well as to administer its exposure regarding net investments in financial transactions.

Foreign currency forward-exchange contracts entered into by the Company generally mature within one period. Premiums on foreign currency forward-exchange contracts are amortized over the life of the respective contracts.

- Interest rate swaps

Interest rate swaps are used to hedge interest rate exposure. Interest rate swaps are recognized on an accrual basis, recording the net amount receivable or payable as an adjustment to the interest rate expense. The accrued amount receivable or payable is included as an adjustment to the interest expense. Upon expiry or termination of a swap, the net income or loss realized or pending realization is recognized over the remaining original term if the hedged item remains unpaid, or immediately if the underlying hedged item is not unpaid. If the swap has not expired, or if it expires before maturity, but the underlying hedged item is no longer unpaid, the unrealized income or loss on the interest swap is immediately recognized.

51

IRSA INVERSIONES Y REPRESENTACIONES SOCIEDAD ANONIMA

NOTES TO THE UNAUDITED FINANCIAL STATEMENTS (CONTINUED)

NOTE 2: (Continued)

o. Shareholders' equity

Opening balances and account movements are stated in the currency of the month to which they correspond, restated as mentioned in Note 1.b).

p. Results for the period

The results for the period are shown as follows:

- Income accounts are shown in currency of the month to which they correspond, and have been restated as mentioned in Note 1.b).
- Charges for assets consumed (fixed asset depreciation, intangible asset amortization and cost of sales) were

Edgar Filing: IRSA INVESTMENTS & REPRESENTATIONS INC - Form 6-K

determined based on the values recorded for such assets.

- Financial gains and losses are included in Note 8, broken down to show those generated by assets and by liabilities.
- Income/(loss) from investments in controlled and affiliated companies was calculated under the equity method, by applying the percentage of the Company's equity interest to the income/(loss) of such companies.

q. Estimations

The preparation of the financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities as of the date of the financial statements, and the reported amounts of revenues and expenses for the period. Estimates are used when accounting for the depreciation, amortization, impairment of long-lived assets, income taxes and contingencies. Future actual results could differ from the estimates and assumptions prepared at the date of these financial statements.

r. Revenue recognition

r.1. Sales of properties

The Company records revenue from the sale of properties classified as inventory when all of the following criteria are met:

- o the sale has been consummated;
- o there is sufficient evidence to demonstrate the buyer's ability and commitment to pay for the property;
- o the Company's receivable is not subject to future subordination; and
- o the Company has transferred the property to the buyer.

IRSA INVERSIONES Y REPRESENTACIONES SOCIEDAD ANONIMA

NOTES TO THE UNAUDITED FINANCIAL STATEMENTS (CONTINUED)

NOTE 2: (Continued)

The Company uses the percentage-of-completion method of accounting with respect to sales of development properties under construction effected under fixed-price contracts. Under this method, revenue is recognized based on the ratio of costs incurred to total estimated costs applied to the total contract price. The Company does not commence revenue and cost recognition until such time as the decision to

Edgar Filing: IRSA INVESTMENTS & REPRESENTATIONS INC - Form 6-K

proceed with the project is made and construction activities have begun. The percentage-of-completion method of accounting requires the Company's management to prepare budgeted costs in connection with sales of properties/units. All changes to estimated costs of completion are incorporated into revised estimates during the contract period.

r.2. Leases

Revenues from leases are recognized over the life of the related lease contracts. All revenues are presented net of taxes levied on sales.

s. Cash and cash equivalents

The Company considers all highly liquid investments with original maturities of three months or less, consisting primarily of time deposits, to be cash equivalents.

t. Result from operations and holding of real estate

The results from operations and holding of real estate assets include the results provided by the valuation and sale of shares in real estate investment companies and the results due to impairment of real estate assets.

53

IRSA INVERSIONES Y REPRESENTACIONES SOCIEDAD ANONIMA

NOTES TO THE UNAUDITED FINANCIAL STATEMENTS (CONTINUED)

NOTE 3: MORTGAGES AND LEASES RECEIVABLES

The breakdown for this item is as follows:

	September 30, 2002		September 30, 2001	
	Current	Non-current	Current	Non-current
Mortgages and leases receivable	1,378	429	16,963	3
Debtors under legal proceedings	1,784	-	9,576	
Intercompany (Note 10 a.)	3,978	-	3,661	
Less:				
Allowance for doubtful accounts (Schedule E)	(782)	-	(1,747)	
	6,358	429	28,453	3

Edgar Filing: IRSA INVESTMENTS & REPRESENTATIONS INC - Form 6-K

As of September 30, 2002, current and non-current receivables from the sale of real estate are secured by first degree mortgages in favor of the Company.

NOTE 4: OTHER RECEIVABLES

The breakdown for this item is as follows:

	September 30, 2002		September 30, 2001	
	Current	Non-current	Current	Non-current
Asset tax (Note 2 h.)	2,392	11,477	4,178	25,7
Value Added Tax (VAT)	3	-	2,789	
C.N. Hacoaj Project	593	-	1,471	
Intercompany (Note 10 a.)	13,720	143	69,231	2,6
Services to be billed	-	-	551	
Guarantee deposits	-	38	-	
Expenses to recover	837	-	1,097	
Gross sales tax	4	-	-	
Income tax advances	62	-	257	
Trust accounts receivable	-	361	-	
Credit Fiscal Certificates	2,056	-	-	
Other	1,452	-	2,704	
	21,119	12,019	82,278	28,4

54

IRSA INVERSIONES Y REPRESENTACIONES SOCIEDAD ANONIMA

NOTES TO THE UNAUDITED FINANCIAL STATEMENTS (CONTINUED)

NOTE 5: INVENTORY

The breakdown for this item is as follows:

	September 30, 2002		September 30, 2001	
	Current	Non-current	Current	Non-current
Real estate for sale	4,230	24,777	6,023	30,736
	4,230	24,777	6,023	30,736

Edgar Filing: IRSA INVESTMENTS & REPRESENTATIONS INC - Form 6-K

NOTE 6: SHORT AND LONG TERM DEBT

The breakdown for this item is as follows:

	September 30, 2002		September 30, 2001	
	Current	Non-current	Current	Non-current
Bank loans (1) (3)	299,200	-	252,657	
Accrued interest - bank loans (1)	12,646	-	1,332	
Negotiable Obligations - 2001 principal amount (2) (3)	151,689	-	96,222	
Negotiable Obligations - 2001 -accrued interest (2)	-	-	2,312	
Other (4)	59,611	-	11,234	
	523,146	-	363,757	

- In May 2000, the Company obtained a syndicated loan amounting to US\$ 80,000 thousand through Bank Boston (leader of a bank syndicate) repayable in 24 months, bearing interest payable quarterly at the LIBO rate over three months plus 500 basic points. At September 30, 2002, the interest rate accrued on the loan was 7,11%.

As from December 2001 the Company initiated a loan renegotiation process. The contract terms require that the Company maintain certain ratios and financial conditions, certain rates and indebtedness levels and sets restrictions on certain investments, payments, obtaining of new loans and sales of certain assets and capital investments.

At September 30, 2002, as a result of the current economic situation, the Company has been unable to comply with certain financial ratios established by the loan agreement. See footnote 3.
- On December 21, 2000, the Board of Directors approved the issue of Class 02 negotiable obligations for US\$ 43,500 thousand, in denominations of US\$ 10,000 and multiples of US\$ 1,000. the net proceeds from the negotiable obligations were appropriated to the settlement of the loan from Banca Nazionale del Lavoro amounting to US\$ 21,763 thousand, HSBC for US\$ 14,838 thousand and Banco Sudameris for US\$ 6,449 thousand.

The notes would be fully settled within 365 days from issue, i.e. on December 20, 2001, accruing interest at a floating rate payable quarterly in arrears.

As from December 2001, the Company has initiated a negotiable obligation renegotiation process, as a result of which the due date has been postponed to November 13, 2002.

Edgar Filing: IRSA INVESTMENTS & REPRESENTATIONS INC - Form 6-K

During the quarter ended June 30, 2002, the Company has repurchased part of the notes, so that the new value, including interest capitalized up to October 31, 2002, amounts to US\$ 41.0 million.

At September 30, 2002, as a result of the current economic situation, the Company has been unable to comply with certain financial ratios established by the loan agreement. See footnote 3.

3. On November 7, 2002 the Company signed a letter of intent with the creditor banks under the Syndicated Loan Agreement and the holders of Floating Rate Negotiable Obligations, in which it plans to refinance the debt for a term of 7 years, at a lower rate and with other financial commitments. The loans indicated in 1 and those indicated in 2 contain "cross - default provision" in connection with the financial instruments of our subsidiary APSA, as described in Note 21 to the unaudited consolidated financial statements.
4. As mentioned in Note 19 to the unaudited consolidated financial statements, the Company included the debt of \$ 59,611 thousand with GSEM / AP Holdings S.P.

55

IRSA INVERSIONES Y REPRESENTACIONES SOCIEDAD ANONIMA

NOTES TO THE UNAUDITED FINANCIAL STATEMENTS (CONTINUED)

NOTE 7: OTHER LIABILITIES

The breakdown for this item is as follows:

	September 30, 2002		September 30, 2001	
	Current	Non-current	Current	Non-current
Seller financing	810	725	1,896	
Intercompany (Note 10 a.)	4,782	-	84,476	
Guarantee deposits	547	743	1,267	
Provision for discounts (Schedule E)	11	-	24	
Provision for lawsuits (Schedule E)	328	-	11	
Fees payable	5	-	215	
Directors' deposits	-	8	-	
Fund administration	3	-	-	
Operating pending settlement	3,286	-	-	
Collections on behalf of third parties	58	-	117	
Other	478	-	755	
	10,308	1,476	88,761	

Edgar Filing: IRSA INVESTMENTS & REPRESENTATIONS INC - Form 6-K

NOTE 8: FINANCIAL RESULTS, NET

The breakdown for this item is as follows:

	September 30, 2002	September 30, 2001
	-----	-----
FINANCIAL RESULTS GENERATED BY ASSETS:		
Interest income	665	122
Exchange (loss) gain	(8,903)	-
(Loss)/gain on exposure to inflation	(10,462)	-
Gain/(loss) on financial operations	4,068	(23,788)
	-----	-----
	(14,632)	(23,666)
	-----	-----
FINANCIAL RESULTS GENERATED BY LIABILITIES:		
Exchange gain/(loss)	77,857	(2)
Loss on exposure to inflation	2,629	-
Financial expenses (Schedule H)	(17,037)	(10,664)
	-----	-----
	63,449	(10,666)
	-----	-----
FINANCIAL RESULTS, NET	48,817	(34,332)
	=====	=====

56

IRSA INVERSIONES Y REPRESENTACIONES SOCIEDAD ANONIMA

NOTES TO THE UNAUDITED FINANCIAL STATEMENTS (CONTINUED)

NOTE 9: OTHER INCOME AND EXPENSES, NET

The breakdown for this item is as follows:

	September 30, 2002	September 30, 2001
	-----	-----
OTHER INCOME:		
Other	19	137
	-----	-----
	19	137
	-----	-----
OTHER EXPENSES:		
Unrecoverable VAT	(65)	(246)
Donations	(6)	(24)
Debit and credit tax	(272)	(465)
Other	(118)	(254)
	-----	-----

Edgar Filing: IRSA INVESTMENTS & REPRESENTATIONS INC - Form 6-K

	(461)	(989)
	-----	-----
TOTAL OTHER INCOME AND EXPENSES, NET	(442)	(852)
	=====	=====

NOTE 10: BALANCES AND TRANSACTIONS WITH INTERCOMPANY

- a. The balances as of September 30, 2002 and 2001 with controlled, affiliated and related companies are as follows:

	September 30, 2002	September 30, 2001
	-----	-----
ABRIL S.A.		
Current mortgages and leases receivables	16	28
Other current receivables	-	1,940
ALTERNATIVA GRATIS S.A.		
Current mortgages and leases receivables	-	31
ALTO PALERMO S.A.		
Current mortgages and leases receivables	897	394
Other current receivables	-	66,493
Current accounts payable	11	301
Other current liabilities	591	-
ALTOCITY.COM S.A.		
Current mortgages and leases receivables	57	86
BALDOVINOS S.A.		
Current mortgages and leases receivables	1,013	2,393
Non-current mortgages receivables	-	1,849
Other current receivables	-	-
Other current liabilities	37	44
BANCO HIPOTECARIO S.A.		
Current mortgages and leases receivables	-	4
Current investments	5,155	-

57

IRSA INVERSIONES Y REPRESENTACIONES SOCIEDAD ANONIMA

NOTES TO THE UNAUDITED FINANCIAL STATEMENTS (CONTINUED)

NOTE 10: (Continued)

	September 30, 2002	September 2001
	-----	-----
BANCO DE CREDITO Y SECURITIZACION S.A		

Edgar Filing: IRSA INVESTMENTS & REPRESENTATIONS INC - Form 6-K

Non-current investments	7,051	
CACTUS S.A.		
Current trade accounts payable	-	
CRESUD S.A.C.I.F.		
Current mortgages and leases receivables	-	20
Current accounts payable	-	9
Other current liabilities	8	
DOLPHIN FUND MANAGEMENT S.A.		
Current mortgages and leases receivables	1	44
Other current receivables	281	
Current accounts payable	-	15
FIBESA S.A.		
Current accounts payable	2	
HOTELES ARGENTINOS S.A.		
Other current receivables	-	1
Current accounts payable	2	5
INVERSORA BOLIVAR S.A.		
Current mortgages and leases receivables	1,940	4
Other current receivables	170	
Other current liabilities	-	66,28
LLAO LAO RESORTS S.A.		
Other current liabilities	1,153	
PALERMO INVEST		
Other current receivables	13,135	
Other current liabilities	-	18,14
PRESTAMOS AL PERSONAL		
Managers, Directors and other current Staff of the Company	134	78
Managers, Directors and other non- current Staff of the Company	143	2,60
RED ALTERNATIVA S.A.		
Current mortgages and leases receivables	50	2
RITELCO S.A		
Other current receivables	2,993	
TARSHOP SOCIEDAD ANONIMA		
Current mortgages and leases receivables	4	1
UNIVERSAL REAL STATE S.A.		
Current mortgages and leases receivables	-	

Edgar Filing: IRSA INVESTMENTS & REPRESENTATIONS INC - Form 6-K

NOTE 10: (Continued)

- b. Gain/(loss) on controlled, affiliated and related companies during the periods ended September 30, 2002 and 2001 are as follows:

	Period	Sales and service fees	Alquileres ganados	Recovery of expenses	In E
INTERCOMPANY					
Alto Palermo S.A.	2002	-	-	-	
	2001	-	-	-	
Altocity.Com S.A.	2002	-	16	-	
	2001	-	63	-	
Alternativa Gratis S.A.	2002	-	-	-	
	2001	-	137	-	
Palermo Invest S.A	2002	-	-	-	
	2001	-	-	-	
Cresud S.A	2002	-	-	-	
	2001	-	93	-	
Econetworks Argentina S.A.	2002	-	-	-	
	2001	-	33	-	
Red Alternativa S.A.	2002	-	20	45	
	2001	-	-	-	
Tarshop S.A.	2002	-	11	-	
	2001	-	23	-	
Dolphin Found Management S.A.	2002	-	-	-	
	2001	-	-	-	
Abril S.A.	2002	5	-	-	
	2001	40	-	-	
Llao Llao Resorts S.A.	2002	-	-	-	
	2001	-	-	-	
Prestamos al personal	2002	-	-	-	
	2001	-	-	-	
Total 2002		5	47	45	
Total 2001		40	349	-	

- c. The composition of intercompany gain/(loss) is as follows:

	Income / (loss)	
	September 30, 2002	September 30, 2001
Equity in earnings of controlled and affiliated companies	22,739	(55,559)
Amortization of intangible assets and investments	(95)	(265)
	22,644	(55,824)

IRSA INVERSIONES Y REPRESENTACIONES SOCIEDAD ANONIMA

NOTES TO THE UNAUDITED FINANCIAL STATEMENTS (CONTINUED)

NOTE 11: COMMON STOCK

a. Common stock

As of September 30, 2002, IRSA's capital stock was as follows:

	Par Value	Approved by		Date of record with the Public Registry of Commerce
		Body	Date	
Shares issued for cash	-	First Meeting for IRSA's Incorporation	04.05.1943	06.25.1943
Shares issued for cash	16,000	Extraordinary Shareholders' Meeting	11.18.1991	04.28.1992
Shares issued for cash	16,000	Extraordinary Shareholders' Meeting	04.29.1992	06.11.1993
Shares issued for cash	40,000	Extraordinary Shareholders' Meeting	04.20.1993	10.13.1993
Shares issued for cash	41,905	Extraordinary Shareholders' Meeting	10.14.1994	04.24.1995
Shares issued for cash	2,000	Extraordinary Shareholders' Meeting	10.14.1994	06.17.1997
Shares issued for cash	74,951	Extraordinary Shareholders' Meeting	10.30.1997	07.02.1999
Shares issued for cash	21,090	Extraordinary Shareholders' Meeting	04.07.1998	04.24.2000
Shares issued for cash	54	Board of Directors' Meeting	05.15.1998	07.02.1999

Treasury Stock	212,000 (4,588)			

	207,412			

On November 5, 2002 the Ordinary and Extraordinary Meeting of Shareholders for the fiscal year ended June 30, 2002 was held, at which it was resolved to approve the distribution of 4,587,285 shares held in the Company's own portfolio in proportion to the respective holdings of the shareholders, the Board of Directors having been vested with the implementation of its distribution.

IRSA INVERSIONES Y REPRESENTACIONES SOCIEDAD ANONIMA

NOTES TO THE UNAUDITED FINANCIAL STATEMENTS (CONTINUED)

NOTE 11: (Continued)

b. Treasury stock

The Company repurchases periodically outstanding ordinary shares when it considers that their price is undervalued on the market.

During the period ended September 30, 2002 and 2001 no treasury shares were bought.

c. Restriction on the distribution of profits

In accordance with the Argentine Corporations Law and the Company's By-laws, 5% of the net and realized profit for the period calculated in accordance with Argentine GAAP plus (less) prior period adjustments must be appropriated by resolution of the shareholders to a legal reserve until such reserve equals 20% of the Company's outstanding capital. This legal reserve may be used only to absorb losses.

d. Noncontributory Management Stock Ownership Plan

On October 30, 1997, the shareholders authorized the Company to enter into a Noncontributory Management Stock Ownership Plan ("NMSOP") with eight executive officers of the Company (the "Beneficiaries"), pursuant to which the Beneficiaries were granted the right to purchase up to 24 million shares of common stock (the "Participation Shares"), at a purchase price equal to Ps. 1.0 per share, subject to the implementation of an Equity Participation Agreement ("EPA"). Under Argentine law, the Company established a special purpose trust in this connection (the "Trust").

The Beneficiaries were required to purchase the Participation Shares available, if any, within 24 months of any capital increase. The Trust has an original term of six periods. According to the terms of the NMSOP and the Trust, Beneficiaries are not entitled to receive any distributions (either in the form of shares, cash or other) from the Trust during its term, although, Beneficiaries are allowed to cause the Trust to sell their designated shares of common stock held by the Trust in certain cases. In addition, the Company was not allowed to grant any loans or otherwise assist the Beneficiaries in financing the purchase of the Participation Shares.

On April 7, 1998, the Company's shareholders, at an extraordinary shareholders' meeting, approved a capital increase of 24 million shares to permit the Beneficiaries to purchase all of the

Edgar Filing: IRSA INVESTMENTS & REPRESENTATIONS INC - Form 6-K

Participation Shares to which they were entitled under the EPA.

The BASE and the CNV approved the capital increase on June 4, 1999, and on August 31, 1999 the Beneficiaries acquired 21,090,024 shares at Ps. 1.0 per share.

61

IRSA INVERSIONES Y REPRESENTACIONES SOCIEDAD ANONIMA

NOTES TO THE UNAUDITED FINANCIAL STATEMENTS (CONTINUED)

NOTE 12: (Continued)

- The Labor Court N(degree) 55 decided the embargo of units N(degree) 14 and 20 located in Sarmiento 517, property of the Company, in connection with a lawsuit in which the Company is codefendant.
- In connection with the acquisition of additional interest in Santa Maria del Plata S.A., the Company pledged 2,460,041 shares of its interest in that company to secure the balance owed until it is fully paid.
- As indicated in Note 19 e) to the September 30, 2002 unaudited consolidated financial statements, the Company has assigned in trust, under the terms of Law 24.441, in favor of the Trustee (ABN AMRO BANK N.V.) all the shares it owns in Palermo Invest S.A.
- In view of the acquisition of Piscis Hotel by the Company, a senior mortgage and privilege has been set up on that hotel, in favor of Banco Rio de la Plata, for a total amount of US\$ 275,000.

NOTE 13: NEGOTIABLE OBLIGATIONS CONVERTIBLE

On March 8, 2002, the Ordinary and Extraordinary Meeting of Shareholders resolved:

- a) Approving the issuance of Negotiable Obligations Convertible into Ordinary Shares of the company ("ONC") for up to a face value of US\$100,000,000 (one hundred million pesos), for a term of 5 (five) periods, at a fixed interest rate of 6% to 12% per annum, payable half-periodly in arrears.
- b) Approving a subscription option for the ONC holders to subscribe ordinary shares of the company at 1 (one) share per \$1 (one peso) of ONC face value, paying in cash \$1(pesos one) as subscription price, during 15 (fifteen) days after the conversion term has expired, including the corresponding capital increase.
- c) Suppressing the preferential subscription and accretion rights, or reducing the term to exercise the preference, as provided by section 12 of the Negotiable Obligations Law and other applicable regulations.

- d) Amending article nine (9) of the bylaws to partially adapt its contents to the market circumstances arising from the amendment approved, by replacing 1) the 20% percentage referred to in the amendment to the bylaws, by the percentage indicated in Decree 677/01, i.e., 35%; and 2) eliminating the negotiable obligations or other convertible debt securities, as well as the warrants, from the calculation mentioned in Article Nine of the Bylaws.

The public offering and listing of the above-mentioned negotiable obligations was approved by Resolution No. 14316 of the National Securities Commission dated September 24, 2002 and the Buenos Aires Stock Exchange, authorizing the issuance for up to US\$ 100,000,000 of securities consisting of negotiable obligations convertible for ordinary shares, bearing interest at an annual rate of 8% and falling due in 2007 and which, at the time of their conversion, provide the right to options to subscribe 100,000,000 ordinary shares. Furthermore, the conversion price and the price of Warrants have been set as follows:

62

IRSA INVERSIONES Y REPRESENTACIONES SOCIEDAD ANONIMA

NOTES TO THE UNAUDITED FINANCIAL STATEMENTS (CONTINUED)

NOTE 13: (Continued)

- a) The conversion price is 0.5571 shares (5.5713 GDS), while the price of the Warrant is 0.6686 shares (6.6856 GDS).
- b) The holder is entitled to exchange each Negotiable Obligation issued by IRSA for 1.7949 shares (0.1795 GDS) and has an option to purchase the same number of shares at the exercise price set for the Warrant.

The convertible negotiable obligations and options will fall due on November 14, 2007.

At the date of issue of these financial statements, the convertible negotiable obligations were in the period in which holders may exercise their preemptive rights.

63

IRSA INVERSIONES Y REPRESENTACIONES SOCIEDAD ANONIMA

Edgar Filing: IRSA INVESTMENTS & REPRESENTATIONS INC - Form 6-K

FIXED ASSETS
For the three-months periods beginning on
July 1, 2002 and 2001
and ended September 30, 2002 and 2001

In thousands of pesos

Items	Value at beginning of year	Increases and transfers	Deductions and Transfers and writedown of inventories (2)	Value as of end of Period	Accumulated as of beginning of year
Facilities	-	-	-	-	-
Furniture and fixtures	1,523	-	-	1,523	1,521
Computer equipment	4,086	31	-	4,117	3,836
Leasehold improvements	5,683	4	-	5,687	3,356
Real Estate:					

Alsina 934	1,787	-	-	1,787	265
Av. de Mayo 595	5,621	-	-	5,621	1,394
Av. Madero 942	5,527	-	(2,772)	2,755	839
Constitucion 1111	588	-	-	588	177
Costeros Dique IV	18,304	-	-	18,304	351
Dique 2 M10 (1I) Edif. A	19,169	-	-	19,169	797
Dique 2 M10 (1I) Edif. C	5,599	-	-	5,599	-
Laminar Plaza	30,134	-	-	30,134	1,478
Libertador 498	43,889	-	-	43,889	5,734
Libertador 602	2,883	-	-	2,883	341
Madero 1020	11,808	-	(1,269)	10,539	1,603
Maipu 1300	47,537	-	-	47,537	5,784
Piscis	586	4,649	-	5,235	-
Puerto Madero Dock 5	-	-	-	-	-
Reconquista 823	21,325	-	-	21,325	3,449
Rivadavia 2243	-	-	-	-	-
Rivadavia 2768	-	-	-	-	-
Av. Santa Fe 1588	-	-	-	-	-
Sarmiento 517	303	179	(178)	304	43
Suipacha 652	13,332	-	-	13,332	3,129

TOTAL AS OF SEPTEMBER 30, 2002	239,684	4,863	(4,219)	240,328	34,097
=====					
TOTAL AS OF SEPTEMBER 30, 2001	302,172	20,893	-	323,065	32,282
=====					

SCHEDULE A

Items	Depreciation		Net carrying Value as of September 30, 2002	Net carrying value as of September 30, 2001
	Amount (1)	Accumulated as of period end		
Facilities	-	-	-	69
Furniture and fixtures	-	1,521	2	69
Computer equipment	116	3,954	163	471
Leasehold improvements	149	3,505	2,182	2,679
Real Estate:				

Alsina 934	7	272	1,515	1,544
Av. de Mayo 595	22	1,416	4,205	6,371
Av. Madero 942	19	429	2,326	5,855
Constitucion 1111	3	180	408	6,134
Costeros Dique IV	70	421	17,883	23,423
Dique 2 M10 (1I) Edif. A	80	877	18,292	20,994
Dique 2 M10 (1I) Edif. C	-	-	5,599	6,191
Laminar Plaza	115	1,593	28,541	32,811
Libertador 498	158	5,892	37,997	54,223
Libertador 602	10	351	2,532	3,214
Madero 1020	39	1,468	9,071	20,782
Maipu 1300	185	5,969	41,568	47,996
Piscis	-	-	5,235	-
Puerto Madero Dock 5	-	-	-	2,416
Reconquista 823	79	3,528	17,797	21,715
Rivadavia 2243	-	-	-	8,260
Rivadavia 2768	-	-	-	341
Av. Santa Fe 1588	-	-	-	8,392
Sarmiento 517	2	46	258	599
Suipacha 652	49	3,178	10,154	14,657
TOTAL AS OF SEPTEMBER 30, 2002	1,103	34,600	205,728	-
TOTAL AS OF SEPTEMBER 30, 2001	1,577	33,859	-	289,206

(1) The accounting application of the depreciation for the period is set forth in Schedule H.

(2) See comments in Note 2.c.

IRSA INVERSIONES Y REPRESENTACIONES SOCIEDAD ANONIMA

INTANGIBLE ASSETS

For the three-months periods beginning on
July 1, 2002 and 2001
and ended September 30, 2002 and 2001

In thousands of pesos

Items	Values of origin			Balances as of end of period	Acco be o
	Balances as of beginning of year	Additions	Deductions		
Development property expenses	442	-	(7)	435	
Bank loan expenses	14,913	126	-	15,039	
Exchange expenses	3,236	-	-	3,236	
TOTAL AS OF SEPTEMBER 30, 2002	18,591	126	(7)	18,710	
TOTAL AS OF SEPTEMBER 30, 2001	15,261	208	(128)	15,341	

SCHEDULE B

Items	Amortization		Net carrying value as of	
	Amount (1)	Accumulated as of end of period	September 30, 2002	September 30, 2001
Development property expenses	-	178	257	411
Bank loan expenses	-	14,629	410	1,593
Exchange expenses	-	1,462	1,774	1,391
TOTAL AS OF SEPTEMBER 30, 2002	-	16,269	2,441	-
TOTAL AS OF SEPTEMBER 30, 2001	1,217	11,496	-	3,395

(1) The accounting application of the amortization for the period is set forth in Schedule H.

Edgar Filing: IRSA INVESTMENTS & REPRESENTATIONS INC - Form 6-K

IRSA INVERSIONES Y REPRESENTACIONES SOCIEDAD ANONIMA

SHARES AND OTHER SECURITIES ISSUED IN SERIES
INTEREST IN OTHER COMPANIES
Balance Sheets as of September 30, 2002 and 2001

In thousands of pesos

Issuer and types of securities	Class	P.V.	Amount	Listing value	Value as of September 30, 2002

CURRENT INVESTMENTS					
APSA 2005 bonds	U\$S	0.001	700,000	-	-
Telecom Argentina S.A	\$	0.001	537,239	-	-
Perez Companc S.A.	\$	0.001	1,638,171	-	-
Bocon PRO 1	\$	0.001	13,174,419	0.0003	-
Banco Hipotecario S.A.	\$	0.001	2,410,824	0.0021	5,155
Patriotic Bond	\$	0.001	700,000	0,0010	-
Lebac	\$	0.001	40,000	-	40

Total current investments as of September 30, 2002					5,195
=====					
Total current investments as of September 30, 2001					
=====					

Issuer's information (1)

Issuer and types of securities	Main Activity	Date	Last financial statement		
			Capital stock (par value)	Income (loss) for the period	Shareholders equity

CURRENT INVESTMENTS					

Edgar Filing: IRSA INVESTMENTS & REPRESENTATIONS INC - Form 6-K

APSA 2005 bonds
 Telecom Argentina S.A
 Perez Companc S.A.
 Bocon PRO 1
 Banco Hipotecario S.A.
 Patriotic Bond
 Lebac

 Total current investments as of
 September 30, 2002
 =====

Total current investments as of
 September 30, 2001
 =====

(1) Not inform because the equity interest is less than 5%.

66

IRSA INVERSIONES Y REPRESENTACIONES SOCIEDAD ANONIMA

SHARES AND OTHER SECURITIES ISSUED IN SERIES
 INTEREST IN OTHER COMPANIES
 Balance Sheets as of September 30, 2002 and 2001
 In thousands of pesos

Issuer and types of securities	Class	P.V.	Amount	Listing value	Value Recorded at September 30, 2002	Value Recorded at September 30, 2001

NON-CURRENT INVESTMENTS						
Abril S.A.	Common 1 vote	5,000	1,320	-	(20,394)	(17,660)
	Irrevoc. Contrib	-	-	-	25,315	24,100
IRSA International Ltd.	Common 1 vote	0.001	-	-	-	426,200
Pereiraola S.A.	Common 1 vote	0.001	50,000	-	7,832	7,900
	Irrevoc. Contrib.	-	-	-	1,108	1,000
Baldovinos S.A.	Common 1 vote	0.001	6,000	-	(5,605)	(4,500)
	Irrevoc. Contrib.	-	-	-	11,636	11,500

Edgar Filing: IRSA INVESTMENTS & REPRESENTATIONS INC - Form 6-K

Palermo Invest S.A.	Common 1 vote	0.001	76,949,667	-	137,601	217,1
Hoteles Argentinos S.A.	Common 1 vote	0.001	7,309,273	-	(2,564)	16,4
	Irrevoc. Contrib.	-	-	-	3,553	1,3
Alto Palermo S.A. (ex SAMAP)	Common 1 vote	0,001	64,559,510	-	364,193	98,9
Buenos Aires Realty S.A.	Common 1 vote	0.001	6,000	-	-	(15
	Irrevoc. Contrib.	-	-	-	-	4,3
Buenos Aires Trade and Finance Center S.A.	Common 1 vote	0.001	6,000	-	10,539	(14
	Irrevoc. Contrib.	-	-	-	10,793	3,6
Argentine Realty S.A.	Common 1 vote	0.001	6,000	-	-	(17
	Irrevoc. Contrib.	-	-	-	-	4,5
Llao - Llao Resort S.A	Common 1 vote	0.001	5,878,940	-	10,057	3,9
	Irrevoc. Contrib.	-	-	-	2,412	1,4
Banco de Credito y Securitizacion S.A.	Common 1 vote	0.001	3,187,500	-	7,051	7,0
Alto Invest S.A.	Common 1 vote	0.001	960	-	12	
	Irrevoc. Contrib.	-	-	-	185	
Ritelco S.A.	Common 1 vote	0.001	66,970,394	-	40,427	
Valle de las Lenas S.A.	Common 1 vote	0.001	22,012,078	-	8,506	
Total as of September 30, 2002					612,657	
Total as of September 30, 2001					-	807,2

SCHEDULE C

Issuer's information

Last financial statement

Issuer and types of securities	Main Activity	Date	Capital Stock (Par value)	Income (loss) for the period	Sharehol equit
NON-CURRENT INVESTMENTS					
Abril S.A.	Building, development and administration of country club	09. 30. 2002	13,200	(1,711)	54,88
IRSA International Ltd.	Investment	09. 30.			

Edgar Filing: IRSA INVESTMENTS & REPRESENTATIONS INC - Form 6-K

Pereiraola S.A.	Real estate and financing	09. 30. 2002	100	(31)	2,68
Baldovinos S.A.	Real estate and building	09. 30. 2002	12	(353)	11,51
Palermo Invest S.A.	Investments	09. 30. 2002	78,251	1,649	206,62
Hoteles Argentinos S.A.	Hotel Libertador exploitation	09. 30. 2002	9,887	4,933	(1,516)
Alto Palermo S.A. (ex SAMAP)	Real estate investments	09. 30. 2002	70,000	32,996	712,84
Buenos Aires Realty S.A.	Real estate investments	09. 30. 2002			
Buenos Aires Trade and Finance Center S.A.	Real estate investments	09. 30. 2002	12	476	21,19
Argentine Realty S.A.	Real estate investments	09. 30. 2002			
Llao - Llao Resort S.A	Hotel Llao-Llao exploitation	09. 30. 2002	11,757	2,797	24,00
Banco de Credito y Securitizacion S.A.	Banking	09. 30. 2002	62,500	(20,370)	104,37
Alto Invest S.A.		09. 30. 2002	12	(99)	69
Ritelco S.A.	Electronic Commerce Investments	09. 30. 2002	66,970	(1,024)	40,42
Valle de las Lenas S.A.	Turism	28. 02. 2002	22,012	450	62,9

Total as of September 30, 2002					
=====					
Total as of September 30, 2001					
=====					

67

IRSA INVERSIONES Y REPRESENTACIONES SOCIEDAD ANONIMA

OTHER INVESTMENTS

Balance Sheets as of September 30, 2002 and 2001

In thousands of pesos

Edgar Filing: IRSA INVESTMENTS & REPRESENTATIONS INC - Form 6-K

Items	Value as of September 30, 2002	Value September 30, 2001
CURRENT INVESTMENTS		
Time deposits	174	
Mutual funds	7,771	
Total current investments as of September 30, 2002	7,945	
Total current investments as of September 30, 2001		-
NON-CURRENT INVESTMENTS		
Santa Maria del Plata	116,709	
Torres Jardin IV	2,245	
Subtotal	118,954	
IRSA I Trust Exchangeable Certificates Class A	516	
IRSA I Trust Exchangeable Certificates Class B	953	
IRSA I Trust Exchangeable Certificates Class C	1,532	
IRSA I Trust Exchangeable Certificates Class D	4,878	
Convertible Bond APSA 2006	101,050	
Subtotal	108,929	
Art work	37	
Total non-current investments as of September 30, 2002	227,920	
Total non-current investments as of September 30, 2001		-

68

IRSA INVERSIONES Y REPRESENTACIONES SOCIEDAD ANONIMA

ALLOWANCES AND PROVISIONS
 For the three-month periods beginning on
 July 1, 2002 and 2001
 and ended September 30, 2002 and 2001

In thousands of pesos

Items	Balances as of beginning of year	Increases (1)	Decreases
-------	----------------------------------------	---------------	-----------

Edgar Filing: IRSA INVESTMENTS & REPRESENTATIONS INC - Form 6-K

DEDUCTED FROM ASSETS:			
Allowance for doubtful accounts	1,213	-	(431)
Provision for impairment of inventory	11,545	926	(4,320)
Provision for impairment of fixed assets	42,517	-	(1,159)
Provision for impairment of undeveloped plots of land	9,387	-	-
FROM LIABILITIES:			
Provisions for lawsuits	231	124	(27)
Provisions for discounts	12	-	(1)
TOTAL AS OF SEPTEMBER 30, 2002	64,905	1,050	(5,938)
TOTAL AS OF SEPTEMBER 30, 2001	1,933	7	(158)

(1) The increase in the provision for lawsuits was allocated to the note on other expenses and the increase in the inventory valuation allowance results from the transfer of fixed assets for their subsequent sale. This does not have effects on results.

69

IRSA INVERSIONES Y REPRESENTACIONES SOCIEDAD ANONIMA

COST OF SALES, LEASES AND SERVICES
 For the periods beginning on
 July 1, 2002 and 2001
 and ended September 30, 2002 and 2001

In thousands of pesos

	September 30, 2002	Sept
I. COST OF SALES		
Stock as of beginning of year	35,638	
PLUS (LESS):		
Purchases for the period	-	
Expenses (Schedule H)	383	
Transfers to fixed assets	(154)	
Transfers from fixed assets	3,592	
LESS:		
Reclassification of inventories sold	16	
Reclassification from expenses for property sold to intangible assets	-	
Stock as of end of period	(29,007)	
SUBTOTAL	10,468	
PLUS		
Cost of sales - Abril S.A.	848	
Cost of sales - Inversora del Pacifico S.A.	-	
Cost of sales - Llao Llao	-	

Edgar Filing: IRSA INVESTMENTS & REPRESENTATIONS INC - Form 6-K

Resultado de operaciones y tenencia de activos inmobiliarios	-
COST OF PROPERTIES SOLD	11,316
II. COST OF LEASES Expenses (Schedule H)	1,337
COST OF PROPERTIES LEASED	1,337
III. COST OF FEES FOR SERVICES Expenses (Schedule H)	93
COSTO OF FEES FOR SERVICES	93
TOTAL COSTS OF SALES, LEASES AND SERVICES	12,476

70

IRSA INVERSIONES Y REPRESENTACIONES SOCIEDAD ANONIMA

FOREIGN CURRENCY ASSETS AND LIABILITIES Balance Sheets as of September 30, 2002 and 2001

In thousands of pesos

Items	Class	Amount	Prevailing exchange rate	
ASSETS				
CURRENT ASSETS				
Cash and banks:				
Cash	U\$\$	204,586	0.00364	(1)
Banks	U\$\$	45,288	0.00364	(1)
Savings accounts	U\$\$	2,081,223	0.00364	(1)
Checks to be deposited	U\$\$	-	0.00364	(1)
Investments:				
APSA 2005 bond	U\$\$	-	0.00364	(1)
Patriotic bond	U\$\$	-	0.00364	(1)
Time deposits	U\$\$	-	0.00364	(1)
Convertible Bond APSA 2006	U\$\$	27,760,893	0.00364	(1)
F.R.B.	U\$\$	-	0.00364	(1)
Mutual Funds	U\$\$	2,126,166	0.00364	(1)
Mortgages and leases receivables	U\$\$	-	0.00364	(1)
Other receivables:				
Intercompany	U\$\$	-	0.00364	(1)
Services to be billed	U\$\$	-	0.00364	(1)
Operations pendings to settlement	U\$\$	-	0.00364	(1)
Personnel loans and prepayments	U\$\$	-	0.00364	(1)
Total Current Assets		32,218,156		

Edgar Filing: IRSA INVESTMENTS & REPRESENTATIONS INC - Form 6-K

NON-CURRENT ASSETS				
Mortgages receivable	U\$S	-	0.00364	(1)
Other receivables:				
Intercompany	U\$S	-	0.00364	(1)
Guarantee deposits	U\$S	-	0.00364	(1)
Personnel loans and prepayments	U\$S	-	0.00364	(1)
Investments:				
IRSA International Ltd.:				
Shares	U\$S	-	0.00364	(1)

Total Non-current Assets	U\$S	-		

TOTAL ASSETS AS OF SEPTEMBER 30, 2002	U\$S	32,218,156		
=====				
TOTAL ASSETS AS OF SEPTEMBER 30, 2001	U\$S	561,903,583		
=====				
LIABILITIES				
CURRENT LIABILITIES				
Accounts payable	U\$S	824,818	0.00374	(1)
Customer advances	U\$S	22,000	0.00374	(1)
Mortgages payable	U\$S	256,465	0.00374	(1)
Taxes payable	U\$S	2,308,624	0.00374	(1)
Short and long term debt	U\$S	139,878,877	0.00374	(1)
Other liabilities:				
Debt for purchase of shares	U\$S	-	0.00374	(1)
Intercompany	U\$S	316,683	0.00374	(1)
Guarantee deposits	U\$S	-	0.00374	(1)
Provisions	U\$S	-	0.00374	(1)
Collections on behalf of third parties	U\$S	-	0.00374	(1)

Total Current Liabilities	U\$S	143,607,467		

NON-CURRENT LIABILITIES				
Accounts payable	U\$S	-	0.00374	(1)
Short and long term debt	U\$S	-	0.00374	(1)
Customer advances	U\$S	22,000	0.00374	(1)
Other liabilities:				
Debt for purchase of shares	U\$S	-	0.00374	(1)
Guarantee deposits	U\$S	-	0.00374	(1)
Directors' deposits	U\$S	-	0.00374	(1)

Total Non-current Liabilities	U\$S	22,000		

TOTAL LIABILITIES AS OF SEPTEMBER 30, 2002	U\$S	143,629,467		
=====				
TOTAL LIABILITIES AS OF SEPTEMBER 30, 2001	U\$S	461,323,757		
=====				

(1) Official rate of exchange quoted by Banco Nacion at September 30, 2002.

IRSA INVERSIONES Y REPRESENTACIONES SOCIEDAD ANONIMA

INFORMATION REQUIRED BY LAW 19,550, SECTION 64, PARAGRAPH B)

For the three-month periods beginning on

July 1, 2002 and 2001

and ended September 30, 2002 and 2001

Edgar Filing: IRSA INVESTMENTS & REPRESENTATIONS INC - Form 6-K

In thousands of pesos

SCHEDULE H

Items	Total as of September 30, 2002	Cost of properties leased	Cost of properties sold	Cost for
Directors' fees	98	-	-	-
Fees and payments for services	303	-	-	-
Salaries, bonuses and social security charges	956	-	-	-
Other expenses of personnel administration	166	-	-	-
Depreciation and amortization	1,103	838	-	-
Maintenance of buildings	906	499	383	-
Utilities and postage	3	-	-	-
Travel expenses	32	-	-	-
Advertising and promotion	47	-	-	-
Fees and expenses for property sold	346	-	-	-
Local transportation and stationery	38	-	-	-
Taxes, rates and assessments	-	-	-	-
Subscriptions and dues	16	-	-	-
Interest and indexing adjustments	16,950	-	-	-
Bank charges	82	-	-	-
Safety box and stockbroking charges	21	-	-	-
Doubtful accounts	-	-	-	-
Insurance	23	-	-	-
Security	7	-	-	-
Courses	3	-	-	-
Lawsuits	-	-	-	-
Results of trust	-	-	-	-
Rents	94	-	-	-
Other	131	-	-	-
Total as of September 30, 2002	21,235	1,337	383	-
Total as of September 30, 2001	-	1,962	252	-

Items	Expenses			Total as of September 30, 2001
	Administration	Selling	Financing	
Directors' fees	98	-	-	358
Fees and payments for services	303	-	-	305
Salaries, bonuses and social security charges	956	-	-	2,254
Other expenses of personnel administration	166	-	-	2
Depreciation and amortization	265	-	-	2,794
Maintenance of buildings	24	-	-	1,108
Utilities and postage	3	-	-	-

Edgar Filing: IRSA INVESTMENTS & REPRESENTATIONS INC - Form 6-K

Travel expenses	32	-	-	11
Advertising and promotion	8	39	-	577
Fees and expenses for property sold	-	346	-	232
Local transportation and stationery	38	-	-	27
Taxes, rates and assessments	-	-	-	20
Subscriptions and dues	16	-	-	95
Interest and indexing adjustments	-	-	16,950	9,297
Bank charges	-	-	82	137
Safety box and stockbroking charges	16	-	5	44
Doubtful accounts	23	-	-	-
Insurance				
Security	7	-	-	2
Courses	3	-	-	7
Lawsuits	-	-	-	-
Results of trust	-	-	-	-
Rents	94	-	-	-
Other	37	1	-	978
Total as of September 30, 2002	2,089	386	17,037	-
Total as of September 30, 2001	3,643	816	10,664	18,255

72

IRSA INVERSIONES Y REPRESENTACIONES SOCIEDAD ANONIMA

BREAKDOWN BY MATURITY DATE OF RECEIVABLES AND LIABILITIES
AS OF SEPTEMBER 30, 2002 AND 2001

In thousands of pesos

SCHEDULE I

WITH MATURITY DATE								
TO DUE								
	WITHOUT TERM	FALLING DUE	UP TO 3 MONTHS	FROM 3 TO 6 MONTHS	FROM 6 TO 9 MONTHS	FROM 9 TO 12 MONTHS	FROM 1 TO 2 PERIODS	FROM 2 TO 3 PERIODS
2002								
Assets								
Investments	114,190	-	61	56	82	52	199	4,076
Receivables	2,056	1,003	22,487	658	641	632	2,506	2,480
Liabilities								
Loans	-	59,612	463,564	-	-	-	-	-
Other liabilities	-	35	24,990	206	291	1,532	1,075	153
2001								
Assets								
Investments	27,486	-	109	97	62	84	-	-

Edgar Filing: IRSA INVESTMENTS & REPRESENTATIONS INC - Form 6-K

Receivables	-	1,447	22,775	73,244	5,911	7,353	13,111	16,707
Liabilities								
Loans	-	-	186,797	-	176,960	-	-	-
Other liabilities	-	-	98,379	677	274	588	3,027	3,163

INTEREST

ACCRUED

	TOTAL	NO ACCRUED	FIXED TERM	VARIABLE TERM
2002				
Assets				
Investments	122,069	-	104,091	17,978
Receivables	39,925	37,095	2,830	-
Liabilities				
Loans	523,146	-	211,301	311,845
Other liabilities	28,610	24,373	2,702	1,535
2001				
Assets				
Investments	27,838	27,486	352	-
Receivables	174,561	47,592	60,476	66,493
Liabilities				
Loans	363,757	491	-	363,266
Other liabilities	106,957	101,376	5,581	-

73

IRSA INVERSIONES Y REPRESENTACIONES SOCIEDAD ANONIMA

INFORMATION REQUIRED BY SECTION 68 OF THE
BUENOS AIRES STOCK EXCHANGE REGULATIONS
UNAUDITED BALANCE SHEET AS OF SEPTEMBER 30, 2002

Stated in thousands of pesos

1. None
2. None
3. Additional information on assets and liabilities

FALLING DUE WITH NO
Maturity

TO DUE (POINT 3 C)

Edgar Filing: IRSA INVESTMENTS & REPRESENTATIONS INC - Form 6-K

CONCEPT	DATE				
	30.06.02	CURRENT	31.12.02	31.03.02	30.06.02
RECEIVABLES					
Receivables for sale	1,003	-	5,242	48	3
Other receivables	-	2,056	17,245	610	60
Total	1,003	2,056	22,487	658	64
LIABILITIES					
Customer advances	-	-	204	20	2
Taxes payables	-	-	10,428	120	8
Trade accounts payable	-	-	4,489	-	-
Mortgages payable	-	-	-	-	-
Other liabilities	35	-	9,635	66	17
Short and long term debts	59,612	-	463,534	-	-
Salaries and social securities payables	-	-	234	-	1
Total	59,647	-	488,524	206	29

74

IRSA INVERSIONES Y REPRESENTACIONES SOCIEDAD ANONIMA

INFORMATION REQUIRED BY SECTION 68 OF THE
BUENOS AIRES STOCK EXCHANGE REGULATIONS
UNAUDITED BALANCE SHEET AS OF SEPTEMBER 30, 2002

3. (Continued)

Stated in thousands of pesos

ITEMS	WITHOUT ANY FIXED DUE DATE (NON-CURRENT)	TO MATURE (POINT 3 C			
		30.9.04	30.9.05	30.9.06	30.9.07
RECEIVABLES					
Receivables for sale	-	87	60	48	53
Other receivables	-	2,419	2,420	2,419	2,422
Total	-	2,506	2,480	2,467	2,475
LIABILITIES					
Customer advances	-	80	-	-	-
Other liabilities	-	995	153	245	-
Total	-	1,075	153	245	-

Edgar Filing: IRSA INVESTMENTS & REPRESENTATIONS INC - Form 6-K

ITEMS	TO MATURE (POINT 3 C)						TOTAL
	30.9.11	30.9.12	30.9.13	30.9.14	30.9.17	30.9.43	
RECEIVABLES							
Receivables for sale	21	24	28	19	-	-	429
Other receivables	-	-	-	38	361	-	12,019
Total	21	24	28	57	361	-	12,448
LIABILITIES							
Customer advances	-	-	-	-	-	-	80
Other liabilities	-	75	-	-	-	8	1,476
Total	-	75	-	-	-	8	1,556

75

IRSA INVERSIONES Y REPRESENTACIONES SOCIEDAD ANONIMA

INFORMATION REQUIRED BY SECTION 68 OF THE
UNAUDITED BUENOS AIRES STOCK EXCHANGE REGULATIONS
BALANCE SHEET AS OF SEPTEMBER 30, 2002

Stated in thousands of pesos

The classification of receivables and liabilities is as follows:

4-a. Breakdown by currency and maturity

ITEMS	CURRENT			NON-CURRENT	
	LOCAL CURRENCY	FOREIGN CURRENCY	TOTAL CURRENT	LOCAL CURRENCY	FOREIGN CURRENCY
ACCOUNTS RECEIVABLES					
Receivables	6,358	-	6,358	429	-
Other receivables	21,119	-	21,119	12,019	-
Total	27,477	-	27,477	12,448	-
LIABILITIES					
Customer advances	184	80	264	-	80
Taxes payable	2,072	8,634	10,706	-	-
Trade accounts payable	1,404	3,085	4,489	-	-
Mortgages payable	-	959	959	-	-
Other liabilities	9,155	1,153	10,308	1,476	-

Edgar Filing: IRSA INVESTMENTS & REPRESENTATIONS INC - Form 6-K

Short and long term debt	-	523,146	523,146	-	-
Salaries and social security payable	328	-	328	-	-
Total	13,143	537,057	550,200	1,476	80

ITEMS	TOTAL IN LOCAL CURRENCY	TOTAL IN FOREIGN CURRENCY	TOTAL
ACCOUNTS RECEIVABLES			
Receivables	6,787	-	6,787
Other receivables	33,138	-	33,138
Total	39,925	-	39,925
LIABILITIES			
Customer advances	184	160	344
Taxes payable	2,072	8,634	10,706
Trade accounts payable	1,404	3,085	4,489
Mortgages payable	-	959	959
Other liabilities	10,631	1,153	11,784
Short and long term debt	-	523,146	523,146
Salaries and social security payable	328	-	328
Total	14,619	537,137	551,756

76

IRSA INVERSIONES Y REPRESENTACIONES SOCIEDAD ANONIMA

INFORMATION REQUIRED BY SECTION 68 OF THE
BUENOS AIRES STOCK EXCHANGE REGULATIONS
UNAUDITED BALANCE SHEET AS OF SEPTEMBER 30, 2002

Stated in thousands of pesos

4-b. Breakdown by adjustment clause

ITEMS	CURRENT		TOTAL CURRENT	NON-CURRENT	
	WITHOUT ADJUSTMENT CLAUSE	WITH ADJUSTMENT CLAUSE		WITHOUT ADJUSTMENT CLAUSE	WITH ADJUSTMENT CLAUSE

Edgar Filing: IRSA INVESTMENTS & REPRESENTATIONS INC - Form 6-K

ACCOUNTS RECEIVABLES				
Receivables	6,358	-	6,358	429
Other receivables	21,119	-	21,119	12,019

Total	27,477	-	27,477	12,448

LIABILITIES				
Customer advances	264	-	264	80
Taxes payable	10,706	-	10,706	-
Trade accounts payable	4,489	-	4,489	-
Mortgages payable	959	-	959	-
Other liabilities	10,308	-	10,308	1,476
Short and long term debt	523,146	-	523,146	-
Salaries and social security payable	328	-	328	-

Total	550,200	-	550,200	1,556

ITEMS	TOTAL WITHOUT ADJUSTMENT CLAUSE	TOTAL WITHT ADJUSTMENT CLAUSE	TOTAL

ACCOUNTS RECEIVABLES			
Receivables	6,787	-	6,787
Other receivables	33,138	-	33,138

Total	39,925	-	39,925

LIABILITIES			
Customer advances	344	-	344
Taxes payable	10,706	-	10,706
Trade accounts payable	4,489	-	4,489
Mortgages payable	959	-	959
Other liabilities	11,784	-	11,784
Short and long term debt	523,146	-	523,146
Salaries and social security payable	328	-	328

Total	551,756	-	551,756

Edgar Filing: IRSA INVESTMENTS & REPRESENTATIONS INC - Form 6-K

UNAUDITED BALANCE SHEET AS OF SEPTEMBER 30, 2002

Stated in thousands of pesos

4-c. Breakdown of accounts receivable and liabilities by interest clause

	CURRENT				NON-CURRENT		
	ACCRUING	INTEREST	NOT- ACCRUING INTEREST	TOTAL CURRENT	ACCRUING	INTEREST	NOT- ACCRUING INTEREST
	FIXED RATE	VARIABLE RATE			FIXED RATE	VARIABLE RATE	
ACCOUNTS RECEIVABLES							
Receivables	181	-	6,177	6,358	424	-	
Other receivables	2,082	-	19,037	21,119	143	-	11,8
Total	2,263	-	25,214	27,477	567	-	11,8
LIABILITIES							
Customer advances	-	-	264	264	-	-	
Taxes payable	-	-	10,706	10,706	-	-	
Trade accounts payable	-	-	4,489	4,489	-	-	
Mortgages payable	959	-	-	959	-	-	
Other liabilities	1,743	810	7,755	10,308	-	725	7
Short and long term debt	211,301	311,845	-	523,146	-	-	
Salaries and social security payable	-	-	328	328	-	-	
Total	214,003	312,665	23,542	550,200	-	725	8

	TOTAL	TOTAL ACCRUING INTEREST	TOTAL NOT-ACCRUING INTEREST	TOTAL
ACCOUNTS RECEIVABLES				
Receivables	6,787	605	6,182	6,787
Other receivables	33,138	2,225	30,913	33,138
Total	39,925	2,830	37,095	39,925
LIABILITIES				

Edgar Filing: IRSA INVESTMENTS & REPRESENTATIONS INC - Form 6-K

Customer advances	344	-	344	344
Taxes payable	10,706	-	10,706	10,706
Trade accounts payable	4,489	-	4,489	4,489
Mortgages payable	959	959	-	959
Other liabilities	11,784	3,278	8,506	11,784
Short and long term debt	523,146	523,146	-	523,146
Salaries and social security payable	328	-	328	328

Total	551,756	527,383	24,373	551,756
=====				

78

IRSA INVERSIONES Y REPRESENTACIONES SOCIEDAD ANONIMA

INFORMATION REQUIRED BY SECTION 68 OF THE
BUENOS AIRES STOCK EXCHANGE REGULATIONS
UNAUDITED BALANCE SHEET AS OF SEPTEMBER 30, 2002

Stated in thousands of pesos

5. Intercompany

- a. Intercompany interest
See Schedule C to the financial statements.
- b. Intercompany debit/credit balances (Note 10)

Current mortgages and leases receivables

	September 30, 2002

Intercompany:	
Abril S.A.	16
Alto Palermo S.A.	897
Altocity.Com S.A.	57
Baldovinos S.A.	1,013
Dolphin Fund Management S.A.	1
Inversora Bolivar S.A	1,940
Red Alternativa S.A.	50
Tarshop Sociedad Anonima	4
	=====

Other current receivables

	September 30, 2002

Intercompany:	
Dolphin Fund Management S.A.	281
Inversora Bolivar S.A.	170
Palermo Invest S.A	13,135
	=====

Edgar Filing: IRSA INVESTMENTS & REPRESENTATIONS INC - Form 6-K

Current trade accounts payable

	September 30, 2002
=====	
Intercompany:	
Alto Palermo S.A.	11
Fibesa S.A.	2
Hoteles Argentinos S.A.	2
=====	

79

IRSA INVERSIONES Y REPRESENTACIONES SOCIEDAD ANONIMA

INFORMATION REQUIRED BY SECTION 68 OF THE
BUENOS AIRES STOCK EXCHANGE REGULATIONS
UNAUDITED BALANCE SHEET AS OF SEPTEMBER 30, 2002

Stated in thousands of pesos

Other current liabilities

	September 30, 2002
=====	
Intercompany:	
Alto Palermo S.A.	591
Baldovinos S.A.	37
Cresud S.A.	8
Ritelco S.A.	2,993
Llao Llao Resorts S.A.	1,153
=====	

80

IRSA INVERSIONES Y REPRESENTACIONES SOCIEDAD ANONIMA

INFORMATION REQUIRED BY SECTION 68 OF THE
BUENOS AIRES STOCK EXCHANGE REGULATIONS
UNAUDITED BALANCE SHEET AS OF SEPTEMBER 30, 2002

Stated in thousands of pesos

6. None.

Edgar Filing: IRSA INVESTMENTS & REPRESENTATIONS INC - Form 6-K

7. In view of the nature of the inventory, no physical inventories are performed and there are no frozen assets.
8. Not applicable. See Notes 2.a., 2.b., 2.c. and 2.d. to the unaudited financial statements.
9. None.
10. None.
11. None.
12. See Notes 2.a., 2.b., 2.c. and 2.d. to the unaudited financial statements.

81

IRSA INVERSIONES Y REPRESENTACIONES SOCIEDAD ANONIMA

INFORMATION REQUIRED BY SECTION 68 OF THE
BUENOS AIRES STOCK EXCHANGE REGULATIONS
UNAUDITED BALANCE SHEET AS OF SEPTEMBER 30, 2002

Stated in thousands of pesos

13. Insured Assets.

		Insured amounts	Accounting values	Risk cover
		-----	-----	-----
Alsina 934 Capital	(3)	1,890	1,515	Fire, explosion with addition removal
Alsina 934 Capital	(3)	308	1,515	Third party liability with ad minor risks.
Av. de Mayo 589-99 Capital		4,662	4,205	Fire, explosion with addition removal
Av. Alicia M. de Justo 1714 Dock 13 Capital	(1)	17,000	54	Fire, explosion with addition debris removal
Av. Alicia M. de Justo 1714 Dock 13 Capital	(1)	555	54	Third party liability with ad minor risks.
Av. Alicia M. de Justo 750 Dock 5 Capital	(1)	16,775	-	Fire, explosion with addition debris removal

Edgar Filing: IRSA INVESTMENTS & REPRESENTATIONS INC - Form 6-K

Av. Alicia M. de Justo 750 Dock 5 Capital	(1)	202	-	Third party liability with ad minor risks.
Av. Alicia M. de Justo 840 Dock 6 Capital	(1)	17,550	-	Fire, explosion with addition debris removal
Av. Alicia M. de Justo 840 Dock 6 Capital	(1)	406	-	Third party liability with ad minor risks.
Bolivar 108 e H. Yrigoyen 476 Capital		10,395	-	Fire, explosion with addition debris removal
Bolivar 108 e H. Yrigoyen 476 Capital		3,829	-	Third party liability with ad minor risks.
Constitucion 1111 Capital		460	2,336	Fire, explosion with addition debris removal
Constitucion 1111 Capital		1,000	2,336	Third party liability with ad minor risks.
Constitucion 1111 TIA Capital		3,625	2,336	Fire, explosion with addition removal
Dorrego 1916 Capital	(4)	17,430	13	Fire, explosion with addition removal
Dorrego 1916 Capital	(4)	506	13	Third party liability with ad minor risks.
Edificios costeros Dique 2 Este. Dockitos. P. Madero Capital		29,400	23,891	Fire, explosion with addition debris removal
Edificios costeros Dique 2 Este. Dockitos. P. Madero Capital		2,021	23,891	Third party liability with ad minor risks.
Edificios costeros Dique 4 O. Cosentini 240 Capital	(1)	17,000	17,883	Fire, explosion with addition debris removal
Edificios costeros Dique 4 O. Cosentini 240 Capital	(1)	1,002	17,883	Third party liability with ad minor risks.
F. Alcorta 3351 Palacio Alcorta Capital	(1)	30,250	-	Fire, explosion with addition debris removal
F. Alcorta 3351 Palacio Alcorta Capital	(1)	1,655	-	Third party liability with ad minor risks.
Gurruchaga 274 Torres Jardin III Capital	(2)	10,736	151	Fire, explosion with addition debris removal
Gurruchaga 274 Torres Jardin III Capital	(2)	601	151	Third party liability with ad minor risks.
ING Butty 240 Laminar Plaza Capital	(1)	47,250	28,540	Fire, explosion with addition debris removal
ING Butty 240 Laminar Plaza Capital	(1)	4,130	28,540	Third party liability with ad minor risks.
Libertador 450-98 Capital	(1)	67,200	37,997	Fire, explosion with addition debris removal

Edgar Filing: IRSA INVESTMENTS & REPRESENTATIONS INC - Form 6-K

Libertador 450-98	Capital	(1)	3,758	37,997	Third party liability with ad minor risks.
-------------------	---------	-----	-------	--------	-----------------------------------------------

82

IRSA INVERSIONES Y REPRESENTACIONES SOCIEDAD ANONIMA

INFORMATION REQUIRED BY SECTION 68 OF THE
BUENOS AIRES STOCK EXCHANGE REGULATIONS
UNAUDITED BALANCE SHEET AS OF SEPTEMBER 30, 2002

Stated in thousands of pesos

13. Insured Assets (Continued)

			Insured amounts	Accounting values	Risk cover
			-----	-----	-----
Av. Libertador 602	Capital	(1)	25,200	2,531	Third party liability with ad minor risks.
Av. Libertador 602	Capital	(1)	1,002	2,531	Fire, explosion with addition debris removal
Madero 1020	Capital	(1)	56,700	11,042	Fire, explosion with addition debris removal
Madero 1020	Capital	(1)	3,283	11,042	Third party liability with ad minor risks.
Madero 940	Capital	(1)	36,960	2,326	Fire, explosion with addition debris removal
Madero 940	Capital	(1)	1,315	2,326	Third party liability with ad minor risks.
Maipu 1270 - 1300	Capital		44,100	41,569	Fire, explosion with addition debris removal
Maipu 1270 - 1300	Capital		2,778	41,569	Third party liability with ad minor risks.
Padilla 870 Torres Jardin II	Capital	(2)	9,450	442	Fire, explosion with addition debris removal
Padilla 870 Torres Jardin II	Capital	(2)	607	442	Third party liability with ad minor risks.
Reconquista 823	Capital		13,000	17,797	Fire, explosion with addition debris removal
Rivadavia 2768	Capital	(1)	3,610	155	Fire, explosion with addition debris removal
Rivadavia 2768	Capital	(1)	251	155	Third party liability with ad minor risks.
Sarmiento 501		(1)	3,885	615	Fire, explosion with addition debris removal

Edgar Filing: IRSA INVESTMENTS & REPRESENTATIONS INC - Form 6-K

Sarmiento 501	(1)	607	615	Third party liability with ad minor risks.
Serrano 287 Torres Jardin I Capital	(2)	9,450	65	Fire, explosion with addition debris removal
Serrano 287 Torres Jardin I Capital	(2)	607	65	Third party liability with ad minor risks.
Suipacha 664		31,500	10,154	Fire, explosion with addition debris removal
Suipacha 664		2,722	10,154	Third party liability with ad minor risks.

83

IRSA INVERSIONES Y REPRESENTACIONES SOCIEDAD ANONIMA

INFORMATION REQUIRED BY SECTION 68 OF THE BUENOS AIRES STOCK EXCHANGE REGULATIONS UNAUDITED BALANCE SHEET AS OF SEPTEMBER 30, 2002

Stated in thousands of pesos

General

In the case of insurance covering fire and explosion with additional coverage, the amounts insured are stated at replacement and/or reconstruction to an "as new" condition value, not including land and foundations, due to the apportionment rules.

Insured amounts correspond to units belonging to the company that are being sold, and/or units sold under mortgages not having individual policies with assigned rights.

Notes:

- (1) Insured amounts correspond to the total for the building. The amount insured for each co-owner is obtained by applying the percentage of co-ownership to the total insurance. (2) Insured amounts correspond solely to jointly held areas.
- (3) Insurance purchased by tenants with provisions for the assignment of rights.
- (4) Insured amounts correspond to units not yet having a bill of sale.
- (5) Insured amounts correspond to common areas and partially to individual areas.

In our opinion, the above-described policies adequately cover current risks.

Edgar Filing: IRSA INVESTMENTS & REPRESENTATIONS INC - Form 6-K

14. Not applicable.
15. See comments in Note 1 to the consolidated financial statements.
16. Not applicable.
17. None.
18. In accordance which was stipulated in loans agreements, the Company shall not distribute dividends until this obligations would be cancelled.

BUENOS AIRES, NOVEMBER 11, 2002.

84

IRSA INVERSIONES Y REPRESENTACIONES SOCIEDAD ANONIMA

BUSINESS OVERVIEW

In thousands of pesos

1. BRIEF COMMENTS ON THE COMPANY'S ACTIVITIES DURING THE YEAR, INCLUDING REFERENCES TO SIGNIFICANT EVENTS AFTER THE END OF THE PERIOD.

See attached.

2. CONSOLIDATED SHAREHOLDERS' EQUITY STRUCTURE AS COMPARED WITH THE SAME PERIOD FOR THE FOUR PREVIOUS YEARS.

	September 30, 2002	September 30, 2001	September 30, 2000	September 30, 1999
	-----	-----	-----	-----
Current Assets	166,222	244,526	254,317	439,350
Non-Current Assets	1,800,543	1,394,535	1,626,242	1,566,020
TOTAL	1,966,765	1,639,061	1,880,559	2,005,370
	=====	=====	=====	=====
Current Liabilities	684,378	470,010	330,442	416,099
Non-Current Liabilities	235,431	39,818	225,025	150,896
SUBTOTAL	919,809	509,828	555,467	566,995
	-----	-----	-----	-----
Minority interest in subsidiaries	458,740	131,340	128,059	128,665
Shareholders' Equity	588,216	997,893	1,197,033	1,309,710
	-----	-----	-----	-----
TOTAL	1,966,765	1,639,061	1,880,559	2,005,370
	=====	=====	=====	=====

Edgar Filing: IRSA INVESTMENTS & REPRESENTATIONS INC - Form 6-K

3. CONSOLIDATED INCOME STRUCTURE AS COMPARED WITH THE SAME PERIOD FOR THE FOUR PREVIOUS YEARS.

	September 30, 2002	September 30, 2001	September 30, 2000	September 30, 1999
Operating ordinary profit	(4,255)	15,725	16,608	6,194
Financial results	80,612	(80,630)	(20,410)	(799)
Equity in earnings of affiliated companies	349	(14,610)	9,779	7,143
Other income (expenses)	9,577	(2,926)	(1,431)	301
LOSS BEFORE TAXES	86,283	(82,441)	4,546	12,839
Income tax/ asset tax	(1,652)	(3,207)	(2,869)	(2,944)
Minority interest	(17,021)	(2,031)	(730)	(922)
NET (LOSS) INCOME	67,610	(87,679)	947	8,973

85

IRSA INVERSIONES Y REPRESENTACIONES SOCIEDAD ANONIMA

BUSINESS OVERVIEW

In thousands of pesos

4. STATISTICAL DATA AS COMPARED WITH THE SAME PERIOD OF THE FOUR PREVIOUS YEARS.

Summary of properties sold in units and thousands of pesos.

Real Estate	Accumulated as of September 30, 2002 (1)	Accumulated as of September 30, 2001 (1)	Accumulated as of September 30, 2000 (1)	Accumulated as of September 30, 1999 (1)
Apartments & Loft Buildings				
Torres Jardin	29	886	3,703	5
Torres de Abasto	414	2,567	6,046	(9,28)
Alcorta Palace	1	-	-	
Concepcion Arenal and Dorrego 1916	-	-	1,812	1,3
Alto Palermo Park	819	3,327	-	2,5
Other	214	1,438	1,284	
Residential Communities				
Abril / Baldovinos	3,971	3,495	4,364	5,4
Villa Celina I, II and III	-	-	(49)	
Villa Celina IV and V	-	44	1,739	

Edgar Filing: IRSA INVESTMENTS & REPRESENTATIONS INC - Form 6-K

Other	-	-	-	
Undeveloped parcels of land				
Dique IV	-	-	12,387	
Puerto Madero Dique II	-	-	-	
Other				
Puerto Madero Dock 13	-	-	-	5
Puerto Madero Dock 6	141	-	-	
Av. de Mayo 701	-	-	3,128	
Constitucion 1111	2,000	-	-	
Madero 1020	4,362	-	-	
Madero 940	1,659	-	-	
Other	601	58	-	2
	-----	-----	-----	-----
	14,211	11,815	34,414	1,4
	=====	=====	=====	=====

(1) Deductions on account of gross sales tax are not included.

86

IRSA INVERSIONES Y REPRESENTACIONES SOCIEDAD ANONIMA

BUSINESS OVERVIEW

In thousands of pesos

5. KEY RATIOS AS COMPARED WITH THE SAME PERIOD OF THE FOUR PREVIOUS YEARS.

	September 30, 2002	September 30, 2001	September 30, 2000	September 30, 1999
	-----	-----	-----	-----
LIQUIDITY RATIO				
Current Assets	166,222 = 0,24	244,526 = 0,52	254,316 = 0,77	439,350
Current Liabilities	684,378	470,010	330,442	416,099
INDEBTEDNESS RATIO				
Total liabilities	919,809 = 1,56	509,828 = 0,51	555,466 = 0,46	566,995
Shareholders' Equity	588,216	997,893	1,197,033	1,309,710

INCOME BEFORE INCOME TAX, TAX ON ASSETS AND MINORITY INTEREST.

	September 30, 2002	September 30, 2001	September 30, 2000	September 30, 1999
--	-----------------------	-----------------------	-----------------------	-----------------------

Edgar Filing: IRSA INVESTMENTS & REPRESENTATIONS INC - Form 6-K

	-----	-----	-----	-----
Income				
Before income tax/				
Tax on assets	86,283 = 0,17	(82,176) = (0,08)	4,546 = 0,004	12,838 =
	-----	-----	-----	-----
Shareholders' equity at end excluding (loss) income for the period	520,606	1,085,572	1,196,086	1,300,738

6. BRIEF COMMENT ON THE FUTURE PERSPECTIVES FOR THE ENSUING YEAR

See attached.

87

IQ03 Highlights, including significant operations occurred after September 30, 2002.

ACQUISITION OF VALLE DE LAS LENAS S.A. - During the first quarter of fiscal year 2003, our Company acquired 30.955% of the stock capital, and US\$ 3.7 million convertible notes due October 31, 2005, of Valle de Las Lenas S.A. for a total amount of US\$ 2.4 million.

ACQUISITION OF PISCIS HOTEL - In September 2002, our Company acquired the Piscis hotel, located in Valle de Las Lenas, province of Mendoza. The property was purchased for a total of US\$ 1.4. Piscis is a five-star hotel with 90 bedrooms and 8 suites, 2 restaurants and 2 bars, a casino, fitness facilities that include two swimming pools and a ski gear storage facilities.

EXTENSION OF MATURITY OF THE US\$ 43.5 MILLION NOTE - After a number of extensions agreed upon between our Company and the holders of the US\$ 43.5 million Notes, November 14, 2002, was established as final date of maturity of the principal amount. In addition, we agreed with our holders the capitalization of interests due on October 31, 2002. We are currently negotiating with the note holders to restructure this debt.

RESTRUCTURING OF OUTSTANDING DEBT - We are currently drafting the final documents for the restructuring of the US\$ 80 million syndicated credit facility and the US\$ 43.5 million floating rate notes. On November 7, 2002, the six intervening banks signed an engagement letter in which they signfy their intention to refinance our debt, extending maturity up to seven years and at a lower interest rate of LIBOR plus 200 basis points. The consummation of the refinancing transaction is subject to certain conditions specified in the engagement letter.

LOAN TO HOTELES ARGENTINOS - Due to the current economic situation, our subsidiary Hoteles Argentinos S.A., owner of 100% of Sheraton Libertador hotel, did not pay the principal and interest installments at maturity under the Ps. 42.8 million loan granted by Bank Boston N.A. Hoteles Argentinos' management is currently renegotiating the payment of this debt with its creditors.

SALE OF MADERO 1020 OFFICES - On July 31, 2002 the Company sold floor 21 located at the office tower of Madero 1020 for an amount of US\$ 410,000. On August 2, 2002 the Company sold floor 15 for US\$ 400,000, on August 29, 2002 our Company

Edgar Filing: IRSA INVESTMENTS & REPRESENTATIONS INC - Form 6-K

sold floor 23 for an amount of US\$ 365,000 and on October 31, 2002, our Company sold floor 2 for US\$ 370,000, all of them located in this same building.

SALE OF LIBERTADOR 498 OFFICES - On November 4, 2002, we sold floor 27 and 8 parking spaces, located in the office building "El Rulero" (Libertador 498), for a total of US\$ 650,000.

ISSUE OF BONDS CONVERTIBLE INTO ORDINARY SHARES OF OUR COMPANY - On October 15, 2002, started the preemptive rights period of the notes convertible into ordinary shares of our Company for an amount of up to US\$ 100 million. The convertible notes are accompanied by non-detachable warrants that enable the purchase of additional shares of our common stock. The convertible notes bear an 8% interest per year and mature in November 2007. The subscription period ends on November 20, 2002.

ISSUE OF BONDS CONVERTIBLE INTO ORDINARY SHARES OF APSA - On August 23, 2002, APSA successfully ended the placement of US\$ 50 million of Series I notes, convertible into ordinary shares of the company, with a face value of Ps.0.10 each. Our Company has subscribed a total amount of US\$ 27.2 million of these notes.

I. OFFICES AND OTHER RENTAL PROPERTIES

During the three-month period ended September 30, 2002, revenues from the Company's rental portfolio reached Ps.5.5 million, as compared to Ps.13.4 million in the same period for fiscal year 2002. The average occupancy rate registered a fall from 72% as of June 30, 2002, to 69% as of September 30, 2002. This reduction is a result of the deep economic recession that forced many firms to reduce costs and to resize their facilities or move to lower-priced areas, leaving unoccupied buildings such as the one located in Reconquista 823.

During the ended period, the Company sold some of its rental properties that were considered to be non-strategic.

SALE OF LIBERTADOR 498 OFFICES - On November 4, 2002, we sold floor 27 and 8 parking spaces located in the office building "El Rulero" (Libertador 498), for a total of US\$ 650,000.

SALE OF MADERO 1020 OFFICES - On July 31, 2002 the Company sold floor 21 located at the office tower of Madero 1020 for an amount of US\$ 410,000. On August 2, 2002 our Company sold floor 15 for US\$ 400,000, on August 29, 2002 our Company sold floor 23 for an amount of US\$ 365,000 and on October 31, 2002, the Company sold floor 2 for US\$ 370,000, all of the floors located in this same building.

SALE OF MADERO 940 OFFICES - On September 6, 2002, we sold one unit of the office building situated in Madero 940 for US\$ 470,000.

SALE OF DOCK 5 UNITS - On August 20, 2002, our Company sold unit 140 located in Dock 5 US\$ 110,000.

SALE OF DOCK 6 UNITS - On July 15, 2002 we sold unit 146 for an amount of

Edgar Filing: IRSA INVESTMENTS & REPRESENTATIONS INC - Form 6-K

Ps.140,000.

The following chart presents information on the Company's offices and other rental properties as of September 30, 2002.

OFFICES AND OTHER RENTAL PROPERTIES

	DATE OF ACQUISITION	LEASABLE AREA M2 (1)	OCCUPANCY RATE (2)	MONTHLY RENTAL INCOME PS./000 (3)	TOTAL RENTAL INCO ENDE SEP 2002	PS./ 20
OFFICES						
Inter-Continental						
Plaza (6)	11/18/97	22,535	77%	642	2,250	3,8
Libertador 498	12/20/95	11,152	59%	228	639	1,6
Maipu 1300	9/28/95	10,325	66%	189	571	1,5
Laminar Plaza	3/25/99	6,521	85%	268	786	1,4
Madero 1020	12/21/95	3,647	63%	81	203	8
Reconquista 823/41	11/12/93	6,100	0%	0	-	7
Suipacha 652/64	11/22/91	11,453	31%	53	149	5
Edificios Costeros	3/20/97	6,389	27%	51	98	5
Costeros Dique IV	8/29/01	5,437	63%	101	291	2
Others (7)		3,555	45%	45	207	4
SUBTOTAL		87,114	56%	1,658	5,194	12,0
OTHER RENTAL PROPERTIES						
Commercial Properties(8)		4,076	98%	42	81	8
Other properties(9)		34,015	100%	69	248	7
SUBTOTAL		38,091	100%	111	329	1,5
RELATED EXPENSES						
MANAGEMENT FEES					172	3
TOTAL OFFICES AND OTHER(10)						
		125,205	69%	1,769	5,695	14,0

Notes:

- (1) Total leasable area for each property. Excludes common areas and parking.
- (2) Calculated dividing occupied square meters by leasable area.
- (3) Agreements in force as of 09/30/02 were computed.
- (4) Total consolidated leases, according to the RT4 method, reexpressed as from 09/30/02. Excludes gross income tax deduction.
- (5) Cost of acquisition, plus improvements, less accumulated depreciation, plus adjustment for inflation as of 09/30/02.
- (6) Through Inversora Bolivar S.A.

Edgar Filing: IRSA INVESTMENTS & REPRESENTATIONS INC - Form 6-K

(7) Includes the following properties: Madero 942, Av. de Mayo 595/99, Av. Libertador 602 y Sarmiento 517 (through our Company). Cumulative revenues of fiscal years 2001 and 2000 additionally include the revenues from Puerto Madero Dock 5 (fully sold). The revenues of fiscal year 2001 additionally include the revenues from Avenida de Mayo 701 and Puerto Madero Dock 6 (fully sold).

(8) Includes the following properties: Constitucion 1111 and Alsina 934/44 (through the Company). Cumulative revenues include: In all fiscal years reported, the revenues from Santa Fe 1588 (fully sold). In fiscal years 2002 and 2001, the revenues from Rivadavia 2243. In fiscal year 2001 the revenues from Sarmiento 580 and Montevideo 1975 (fully sold).

(9) Includes the following properties: the Santa Maria del Plata facilities (former Ciudad Deportiva de Boca Juniors, through the Company - only rents are included since book value is reflected on the Developments table) -Aguero 596 and R. Nunez 4615 (Cordoba), plots in Carlos Gardel (through Alto Palermo S.A), Thames, units in Alto Palermo Plaza and units in Alto Palermo Park (through Inversora Bolivar S.A). Cumulative revenues include: In fiscal years 2001, the revenues from Serrano 250 (fully sold).

(10) Corresponds to the "Offices and Other Rental Properties" business unit mentioned in Note 4 to the Consolidated Financial Statements. Excludes gross income tax deduction.

II. SHOPPING CENTERS - ALTO PALERMO S.A ("APSA")

As a result of the subscription of the negotiable obligations convertible for ordinary shares in APSA, since the beginning of this fiscal year the Company has discontinued the application of the proportional consolidation method in the preparation of the income statements because currently this method does not properly reflect the results of its operations and has adopted the consolidation of its businesses under the guidelines of Technical Pronouncement No. 4 of the F.A.C.P.C.E

During the three-month period ended September 30, 2002, the revenues from the shopping center segment were of Ps.23.3 million, as compared to Ps. 61.9 in the same period for fiscal year 2002.

A symptom of improvement that was reflected in this segment of business was the increase in the sales of APSA's lessees. After two years of constant decreases in sales, they amounted Ps. 217.3 million during the first quarter of fiscal year 2003, exhibiting a rise of 18.3% if compared to sales not restated during the first three months of fiscal year 2002.

Moreover, the improvement in lessees' sales allowed for a decline in APSA's allowances for doubtful accounts which, not including the ones originated by Tarshop's operations, decreased a 96.1%.

In view of APSA's lessees' revenues recovery, during this quarter APSA began to apply the Referential Stabilization Coefficient ("CER") upon "pesified" agreements and reinstated the key money charge upon execution or renewal of lease agreements in its shopping centers.

Over the last 12 months, APSA's shopping centers have received approximately 63.4 million visitors.

As of September 30, 2002, the average occupancy rate of APSA's shopping centers was of approximately 92%. The increase in this indicator during the last few

Edgar Filing: IRSA INVESTMENTS & REPRESENTATIONS INC - Form 6-K

months evidences both the increasing interest of potential lessees in leasing properties in APSA's shopping centers and the attractiveness of APSA's business at present.

TARJETA SHOPPING.

During this quarter, Tarshop S.A., the credit card company in which APSA holds an 80% interest, experienced a decrease of 22.7% in its credit card portfolio (including its securitized receivables), from Ps. 71.2 million as of September 30, 2001 to Ps. 55.0 million as of September 30, 2002. In addition, the number of card holders decreased by 1,786 during this period, amounting 150,372.

The deep Argentine political, economic and social crisis impacted over the evolution of the credit card business, affecting the main variables of this segment. Tarjeta Shopping revenues experienced a 76.7% drop, from Ps.15.2 million as of September 30, 2001, to Ps.3.5 million as of September 30, 2002; further, the net loss for the three-month period ended September 30, 2002, was of Ps.3.4 million, contrasting with the positive result generated during the same period of the previous year.

Tarjeta Shopping's share in credit card sales at Alto Palermo, Alto Avellaneda and Abasto de Buenos Aires as of September 30, 2002, increased was 5.1%, 32.6% and 14.6%, respectively. The credit card activation rate is of approximately 61%.

The following chart presents information on the Company's shopping centers as of September 30, 2002.

SHOPPING CENTERS

	DATE OF ACQUISITION	GROSS LEASABLE AREA m2 (1)	PERCENTAJE LEASED (2)	TOTAL RENTAL INCOME FOR THE FISCAL YEAR, QUARTER OF FISCAL YEAR, 2002	2001 Ps./000 (3)	

SHOPPING CENTERS (5)						
Alto Palermo	12/23/97	18,129	92%	6,274	12,093	1
Abasto	07/17/94	40,476	95%	4,936	10,992	1
Alto Avellaneda	12/23/97	26,701	94%	2,564	7,572	
Paseo Alcorta	06/06/97	14,909	84%	2,615	6,083	
Patio Bullrich	10/01/98	11,623	91%	2,543	4,446	
Alto Noa Shopping	03/29/95	18,876	88%	491	1,660	
Buenos Aires Design	11/18/97	9,693	90%	451	3,205	

Fibesa and other (6)				662	2,374	
Revenues Tarjeta Shopping				3,461	15,406	1

TOTAL SHOPPING CENTERS (7)		140,407	92%	23,997	63,831	6

Notes: (1) Total leasable area in each property. Excludes common areas and parking spaces.

(2) Calculated dividing occupied square meters by leasable area.

Edgar Filing: IRSA INVESTMENTS & REPRESENTATIONS INC - Form 6-K

(3) Total consolidated rents, according to RT4 method, reexpressed as of 09/30/02. Excludes gross income tax deduction.

(4) Cost of acquisition plus improvements, less accumulated depreciation, plus adjustment for inflation as of 09/30/02.

(5) Through Alto Palermo S.A.

(6) Includes revenues from Fibesa S.A. and Alto Invest.

(7) Corresponds to the "Shopping Centers" business unit mentioned in Note 4 to the Consolidated Financial Statements. Excludes gross income tax deduction.

III. SALES AND DEVELOPMENTS

Revenues from this segment were Ps.14.3 million during the three-month period ended September 30, 2002, as compared to Ps.12.0 million recorded during the same period of fiscal year 2002. This increase mainly results from the Company's sale of non-core properties.

SALE OF CONSTITUCION 1111 store - On September 27, 2002, our Company sold a commercial store located in Constitucion 1111 for US\$ 547,945.

ABRIL, HUDSON, PROVINCIA DE BUENOS AIRES- During the three-month period ended September 30, 2002, 18 lots of Abril were sold. 19 of the 20 neighborhoods projected for all the development were being marketed, with 87% of the lots in such neighborhoods sold. There were 110 houses under construction, 427 finished houses and 50 new projects has been submitted.

TORRES JARDIN - The project was initially made up of four 23-story towers, however, we decided not to build Torres Jardin IV. The three first building towers have been finished and include 490 apartments. As of September 30, 2002, 100%, 98% and 100% of Towers Jardin I, II and III respectively, had been sold.

TORRES DE ABASTO - The residential complex includes 4 apartment towers with a total of 545 units. Our company has successfully completed the marketing of the last 39 units available for sale during fiscal year 2002. The final sale of 100% of Torres de Abasto units represented the end of one of the most successful real estate projects in the country. We are proud to have succeeded in the sale of the last units under a context where the sale of new real estate properties suffered a serious setback.

The following chart illustrates IRSA's development properties as of September 30, 2002.

DEVELOPMENT PROPERTIES

DATE OF ACQUISITION	ESTIMATED/ ACTUAL COST (Ps.000) (1)	AREA DESTINED FOR SALES (m2) (2)	TOTAL UNITS OR LOTS (3)	PERCENTA CONSTRUC
------------------------	-------------------------------------------	----------------------------------------	-------------------------------	----------------------

Edgar Filing: IRSA INVESTMENTS & REPRESENTATIONS INC - Form 6-K

APPARTMENT COMPLEXES					
Torres Jardin	7/18/96	56,933	32,244	490	100%
Torres de Abasto (8)	7/17/94	75,277	35,630	545	100%
Palacio Alcorta	5/20/93	76,286	25,555	191	100%
Concepcion Arenal	12/20/96	15,163	6,913	70	100%
Alto Palermo Park (9)	11/18/97	36,182	10,654	73	100%
Other (10)		50,190	23,717	182	100%
SUBTOTAL		310,031	134,713	1,551	N/A
RESIDENTIAL					
COMMUNITIES					
Abril/Baldovinos (11)	1/3/95	131,775	1,408,905	1273	100%
Villa Celina I, II y III	5/26/92	4,772	75,970	219	100%
Villa Celina IV y V	12/17/97	2,465	58,480	181	100%
SUBTOTAL		139,012	1,543,355	1,673	N/A
LAND RESERVE					
Dique 3 (parcela 1) (12)	9/9/99	-	10,474	-	0%
Puerto Retiro (9)	5/18/97	-	82,051	-	0%
Caballito	11/3/97	-	20,968	-	0%
Santa Maria del Plata	7/10/97	-	715,952	-	0%
Pereiraola (11)	12/16/96	-	1,299,630	-	0%
Montserrat (9)	11/18/97	-	3,400	-	0%
Dique 4 (ex Soc del Dique)	12/2/97	-	4,653	-	0%
Other (13)		-	4,439,447	-	0%
SUBTOTAL		-	6,576,575	-	N/A
OTHER					
Sarmiento 580	01/12/94	11,764	2,635	14	100%
Santa Fe 1588	01/02/94	8,394	2,713	20	100%
Rivadavia 2243/65	05/02/94	8,217	2,070	4	100%
Libertador 498	12/20/95	5,110	1,491	2	100%
Av. de mayo 701		3,108	680	1	100%
Constitucion 111	06/16/94	2,329	2,430	1	100%
Madero 1020	12/21/95	3,619	2,195	4	100%
Madero 940	08/31/94	2,885	772	1	100%
Other properties (14)		79,282	43,527	262	100%
SUBTOTAL		124,708	58,513	309	N/A
SUBTOTAL		573,751	8,313,156	3,533	N/A
INTEREST FOR FINANCING PROPERTY SALES					
TOTAL (15)		573,751	8,313,156	3,533	N/A

ACCUMULATED SALES FOR THE PERIOD ENDED BOOK VALUE (7)

Edgar Filing: IRSA INVESTMENTS & REPRESENTATIONS INC - Form 6-K

	SEPTEMBER 30, (6) (Ps. 000)			(PROP. VALUE)
	2002 (Ps. 000)	2001 (Ps. 000)	2000 (Ps. 000)	(Ps. 000)

APPARTMENT COMPLEXES				
Torres Jardin	29	886	3,703	658
Torres de Abasto (8)	414	2,567	6,046	13,855
Palacio Alcorta	1	-	-	-
Concepcion Arenal	-	-	1,480	223
Alto Palermo Park (9)	819	3,327	-	4,234
Other (10)	214	1,438	1,616	1,719

SUBTOTAL	1,477	8,218	12,845	20,689
RESIDENTIAL				

COMMUNITIES				

Abril/Baldovinos (11)	3,971	3,495	4,364	20,382
Villa Celina I, II y III	-	-	(49)	61
Villa Celina IV y V	-	44	1,739	10

SUBTOTAL	3,971	3,539	6,054	20,453
LAND RESERVE				
Dique 3 (parcela 1) (12)	-	-	-	25,992
Puerto Retiro (9)	-	-	-	46,460
Caballito	-	-	-	13,701
Santa Maria del Plata	-	-	-	116,709
Pereiraola (11)	-	-	-	21,996
Monserrat (9)	-	-	-	-
Dique 4 (ex Soc del Dique)	-	-	12,387	6,198
Other (13)	-	-	-	127,067

SUBTOTAL	-	-	12,387	358,123
OTHER				

Sarmiento 580	-	-	-	-
Santa Fe 1588	-	-	-	-
Rivadavia 2243/65	-	-	-	-
Libertador 498	-	-	-	-
Av. de mayo 701	-	-	3,128	-
Constitucion 111	2,000	-	-	-
Madero 1020	4,362	-	-	1,972
Madero 940	1,659	-	-	-
Other properties (14)	742	58	-	566

SUBTOTAL	8,763	58	3,128	2,538

SUBTOTAL	14,211	11,815	34,414	401,803

INTEREST FOR FINANCING PROPERTY SALES	148	791	1,044	

TOTAL (15)	14,359	12,606	35,458	401,803

Edgar Filing: IRSA INVESTMENTS & REPRESENTATIONS INC - Form 6-K

Notes:

(1) Cost of acquisition plus total investment made and/or planned if the project has not been completed, adjusted for inflation as of 09/30/02.

(2) Total area devoted to sales upon completion of the development or acquisition and before the sale of any of the units (including parking and storage spaces, but excluding common areas). In the case of Land Reserves the land area was considered.

(3) Represents the total units or plots upon completion of the development or acquisition (excluding parking and storage spaces).

(4) The percentage sold is calculated dividing the square meters sold by the total saleable square meters.

(5) Includes only cumulative sales consolidated by the RT4 method, adjusted for inflation as of 09/30/02.

(6) Corresponds to the Company's sales consolidated by the RT4 method, adjusted for inflation as of 09/30/02. Excludes gross income tax deduction.

(7) Cost of acquisition plus improvement plus activated interest, adjusted for inflation as of 09/30/02.

(8) Through Alto Palermo S.A. Includes Abasto plots and inventories related to the Coto project.

(9) Through Inversora Bolivar S.A.

(10) Includes the following properties: Dorrego 1916 (fully sold through our Company), Republica de la India 2785 (fully sold), Arcos 2343, Fco. Lacroze 1732 and Yermal 855 (through Baldovinos) and units for sale in Alto Palermo Plaza (through Inversora Bolivar).

(11) Directly through our Company and indirectly through Inversora Bolivar S.A.

(12) Through Bs As Trade & Finance S.A.

(13) Includes the following land reserves : Torre Jardin IV, Constitucion 1111, Padilla 902, and Terreno Pilar (through our Company), and Pontevedra, Mariano Acosta, Merlo, Intercontinental Plaza II, Terrenos Benavidez (through Inversora Bolivar S.A.) and Terrenos Alcorta, Neuquen, Rosario and Caballito (through APSA S.A.).

(14) Includes the following properties: Sarmiento 517 (through our Company), Puerto Madero Dock 13, Puerto Madero Dock 5, Puerto Madero Dock 6, Rivadavia 2768, Serrano 250; Montevideo 1975 (Rosario) (fully sold through our Company).

(15) Corresponds to the "Sales and Developments" business unit mentioned in Note 4 to the Consolidated Financial Statements. Excludes gross income tax deduction.

IV. HOTELS

Even though this business segment has been considered to be non-core over the last few years, the devaluation of the Argentine Peso have resulted in a significant tourist inflow into the country that turned the hotel segment into a promising alternative. Moreover, the fact that this segment is the only one that

Edgar Filing: IRSA INVESTMENTS & REPRESENTATIONS INC - Form 6-K

may generate income in hard currency is another reason for considering a possible strategy change with respect to this branch of business. It is so, that during this quarter we have acquired a new five-star hotel located in one of the most important ski resorts in Argentina.

ACQUISITION OF PISCIS HOTEL - In September 2002, our Company acquired the Piscis hotel, located in Valle de Las Lenas, one of the most modern of the big ski resorts of Argentina. The property was purchased for a total of US\$1.4 million from Banco Rio and ICI Argentina. Piscis is a five-star hotel with 90 bedrooms and 8 suites, 2 restaurants and 2 bars, a casino, fitness facilities that include two swimming pools and ski gear storage facilities. The hotel is by managed Badino S.A.

Total revenues from the hotel segment amounted Ps.7.4 million over the three-month period ended September 30, 2002, against Ps.11.0 million recorded over the same period in fiscal year 2002.

Llao Llao's occupancy level had a significant rise because of the increase in tourism and the average rate per room measured in Pesos, was accompanied by the exchange rate fluctuations due to its close correlation with the dollar value. We estimate that the current exchange rate will have a positive impact on the business, promoting regional tourism's growth.

The chart below shows information regarding our Company's hotels estimated for the three-month period ended September 30, 2002.

HOTELS

HOTEL	DATE OF ACQUISITION	NUMBER OF ROOMS	AVERAGE OCCUPANCY %	AVERAGE ROOM RATE Ps.	ACCUMULATED SALES FOR THE ENDED SEPTEMBER 30, (1) (P)	
					2002	2001
Inter-Continental	11/97	312	44	251,5	4.841	6.605
Sheraton Libertador	3/98	200	52	180,8	2.521	4.369
Llao Llao (3)	6/97	158	72	416,0	-	-
Piscis (4)	9/02	98	N/D	N/D	-	-
		---	---	-----	-----	-----
TOTAL		768	N/A	N/A	7.362	10.974

Notes:

- (1) Corresponds to our total sales consolidated under the RT4 method adjusted by inflation as of 09/30/02. It does not include gross income tax deduction.
- (2) Represents 100% of the hotel's book value including facilities and goodwill.
- (3) Although the hotel Llao Llao does not consolidate its revenues anymore, we consider it is relevant to include it. The book value represents the value of our investment.
- (4) The average occupation and the average price per room are not available to

Edgar Filing: IRSA INVESTMENTS & REPRESENTATIONS INC - Form 6-K

date.

V. FINANCIAL TRANSACTIONS AND OTHERS

IMPACT OF EXCHANGE RATE FLUCTUATIONS AND INFLATION ON THE COMPANY'S FINANCIAL POSITION - Inflation and the appreciation of the Peso during this quarter generated a positive result for our Company. The exposure of our dollar-denominated assets and liabilities to these economic indicators, that in the previous fiscal year resulted in a loss of approximately Ps. 308 million, contrasts with a gain of Ps.64.9 million generated during this quarter . This result is registered under "Financial Results" and considerably explains the gain for this period.

EXTENSION OF MATURITY OF THE US\$ 43.5 MILLION NOTE - After a number of extensions agreed upon between our Company and the holders of the US\$ 43.5 million Notes, November 14, 2002, was established as final date of maturity of the principal amount. In addition, we agreed with our holders the capitalization of interest due on October 31, 2002. At present, progress has been made in the negotiations with the holders for the refinancing of our debt for a longer period and at lower rates.

RESTRUCTURING OF OUTSTANDING DEBT - We are currently drafting the final documents for the restructuring of the US\$ 80 million syndicated credit facility and the US\$ 43.5 million floating rate notes. On November 7, 2002, the six intervening banks signed an engagement letter in which they signify their intention to refinance our debt, extending maturity up to seven years and at a lower interest rate of LIBOR plus 200 basis points. The consummation of the refinancing transaction is subject to certain conditions specified in the engagement letter.

LOAN TO HOTELES ARGENTINOS - Due to the current economic situation, our subsidiary Hoteles Argentinos S.A., owner of 100% of Sheraton Libertador hotel, did not pay the principal and interest installments at maturity under the Ps. 42.8 million loan granted by Bank Boston N.A. Hoteles Argentinos' management is currently renegotiating the payment of this debt with its creditors.

ISSUE OF BONDS CONVERTIBLE INTO ORDINARY SHARES OF OUR COMPANY - On October 15, 2002, started the preemptive rights offering of the notes convertible into ordinary shares of our Company for an amount of up to US\$ 100 million, as approved by the Ordinary and Extraordinary Shareholders Meetings of IRSA, held on March 8, 2002. The convertible notes are accompanied by non-detachable warrants that enable the purchase of additional shares of our common stock. The subscription price is 100% of the face value of the convertible notes, which bear an 8% interest per year, paid semiannually and mature in November 2007. The conversion price is of US\$ 0.5571 per ordinary share, what means each note is convertible in 1.7949 ordinary shares. The net proceeds from the offering will be primarily used to facilitate the renegotiation or payment of our indebtedness outstanding to this date, as working capital and to acquire APSA's second branch of convertible notes, if offered .

ISSUE OF BONDS CONVERTIBLE INTO ORDINARY SHARES OF APSA - On July 19, 2002, APSA issued the first branch of notes convertible into ordinary shares of the company for up to US\$ 50

million, as approved by the Ordinary and Extraordinary Shareholders Meeting of APSA held on December 4, 2001. The issue conditions include a conversion price of US\$ 0.0324, which means that every convertible note is potentially convertible for 30.864 shares of Ps. 0.10 face value each, the accrual of a 10%

Edgar Filing: IRSA INVESTMENTS & REPRESENTATIONS INC - Form 6-K

annual interest rate payable semi-annually and a subscription price of 100% of the principal amount of the convertible note. Maturities were fixed for July 19, 2006. On August 23, 2002, APSA successfully ended the placement of Series I for US\$ 50 million, of which our Company has subscribed a total amount of US\$ 27.2 million.

The funds obtained have allowed APSA to precancel a significant amount of its debt and therefore considerably improve its financial structure and maturity schedule. The funds obtained have been allocated to the full repayment of short-term bank debt which, as of March 31, 2002, came up to a face value of approximately Ps. 39.0 million, and the amount of Ps. 64.9 million (plus the accrued CER adjustment) of the senior secured notes. Regarding the loans APSA had with its shareholders, these were used for the subscription of the convertible notes. In the case of the secured senior notes repurchase and short-term bank debt repayments, APSA obtained discounts for up to 25%.

VII. BRIEF COMMENTS ON PROSPECTS FOR THE ONCOMING QUARTER

The economy seems to have reached bottom; the economic crisis has somehow been coped with and social violence has been checked. The exchange rate has stabilized and inflation is under control. The first signs of reactivation have started to come to light.

We expect that the new government to result from the presidential elections scheduled for March 2003 will be able to start solving the substantive issues that could not be dealt with by the current President Duhalde, as due to the economic, political and social crisis that required measures aimed at addressing short-term problems, the necessary structural and institutional reforms are still pending.

The future of Argentina largely depends on the decisions and policies to be adopted by the next government and its capacity to solve issues such as the restructuring of the financial system and a tax reform that enables to reach a sustainable fiscal solvency position, among others.

In addition, the political and economic actions to be taken by the new Brazilian government led by President Luis Inacio da Silva will have a material impact on Argentina and rest of the countries of the region.

Our Company continues to trust in the country and renews its commitment by the issue of bonds convertible into ordinary shares of the Company for up to US\$ 100 million.

During the last weeks we have concluded the commercial agreement with our bank creditors to refinance 88% of our Company's financial debt, fact concluded with the signing of the engagement letter. We are actually abbcated in the task of ultimating details that will permit us the signing of the final documentation.

Together with the issue of the convertible bonds, these facts will allow us to be one of the few Argentine companies without financial problems and imminent maturities, and with enough cash to take advantage of the opportunities arising in the market.

The extremely complicated economic context prevailing in Argentina gives our Company the opportunity of benefiting from the low prices of real estate assets. Since the devaluation of the peso in January 2002, real estate prices have fallen from 30% to 60% in dollar terms, depending on the quality and location of the properties. The proceeds of the convertible bonds offering will allow our

Edgar Filing: IRSA INVESTMENTS & REPRESENTATIONS INC - Form 6-K

Company to restructure its liabilities and have sufficient liquidity so as to take advantage of these opportunities.

As concerns development projects, after 3 years of inactivity, the Company might consider restarting some of its projects in the light of the favourable building costs.

We are proud of having gone through the worst of the crisis and to be one of the few groups in the country that has not fallen in default. The debt refinancing is about to be closed and our confidence in Argentina makes us have strong expectations for the coming future. Deep crises are followed by great opportunities in the market, which we will be able to profit from thanks to our available cash funds.

[PRICEWATERHOUSECOOPERS LOGO OMITTED]

[SC INTERNATIONAL LOGO OMITTED]

[ABELOVICH, POLANO & ASOCIADOS LOGO OMITTED]

REPORT OF INDEPENDENT ACCOUNTANTS

To the Shareholders of
IRSA INVERSIONES Y REPRESENTACIONES SOCIEDAD ANONIMA

We have carried out a limited review of the balance sheets of IRSA Inversiones y Representaciones Sociedad Anonima at September 30, 2002 and 2001, and the related statements of income, the statement of changes in shareholders' equity and cash flows for the three month periods then ended, and the complementary notes 1 to 13 and exhibits A to I. Furthermore, we have carried out a limited review of the consolidated financial statements of IRSA Inversiones y Representaciones Sociedad Anonima with its subsidiaries for the three month periods ended September 30, 2002 and 2001, which are presented as complementary information. The preparation and issuance of the financial statements are the responsibility of the Company's management.

Our reviews were limited to the application of the procedures established by Technical Pronouncement No. 7 of the Argentine Federation of Professional Councils in Economic Sciences for limited reviews of interim financial statements, which consist mainly of the application of analytical procedures on the amounts disclosed in the financial statements and inquiries of Company staff responsible for the preparation of the information included in the financial statements and of its subsequent analysis. These reviews are substantially less in scope than an audit, the objective of which is to express an opinion on the financial statements under review. Accordingly, we do not express an opinion on the Company's financial position, the results of its operations, the changes in its shareholders' equity and its cash flows, or on its consolidated financial statements.

The Company has prepared the financial statements applying the valuation criteria established by the National Securities Commission which, as explained in Note 1 c) to the basic financial statements, differ in certain aspects from current accounting standards. The effect on the financial statements derived from the different valuation criteria has not been quantified by the Company, and we were unable to estimate the impact on the financial statements of the deviation from current professional accounting standards through the performing

Edgar Filing: IRSA INVESTMENTS & REPRESENTATIONS INC - Form 6-K

of other audit procedures.

Note 1 to the consolidated financial statements details the situation at the end of the period related to the economic measures issued by the National Government to confront the Argentine crisis, some of which may have been pending issue at the date of preparation of these financial statements. The impact generated by all these measures adopted to date by the Government on the financial statements of the Company at September 30, 2002 was recognized according to the evaluations and estimates made by Management when preparing the financial statements. Actual results could differ from the evaluations and estimates made at the date of preparing these financial statements and these differences could be significant. Therefore, the Company's financial statements may not report all the adjustments that could result from these adverse conditions. Furthermore, at this time it is not possible to foresee the future development of the country's economy or its consequences on the economic and financial situation of the Company. Thus, any decision that must be made on the basis of these financial statements must take into account the effects of these measures and their future development and the Company's financial statements must be considered in the light of these uncertain circumstances.

PRICE WATERHOUSE & CO.
Av. A. Moreau de Justo 270, Piso 2(degree)
C1107AAF Ciudad de Buenos Aires - Argentina
Tel. (54-11) 4319-4600
Fax: (54-11) 4315-6448 / 9
www.pwcglobal.com

ABELOVICH, POLANO & ASOCIADOS
25 de Mayo 596 - 8(degree)Piso
(1002) Buenos Aires - Argentina
Tel./Fax 4312-8525 - E-mail: abe

[PRICEWATERHOUSECOOPERS LOGO OMITTED]

[SC INTERNATIONAL LOGO OMITTED]

[ABELOVICH, POLANO & ASOCIADOS LOGO OMITTED]

REPORT OF INDEPENDENT ACCOUNTANTS (Contd.)

As mentioned in Note 6 to the financial statements, at September 30, 2002 the Company was unable to meet certain financial ratios required by the trust agreement related to the issuance of negotiable obligations and the syndicated loan. As mentioned in Note 14 to the consolidated financial statements, the subsidiary Hoteles Argentinos S.A. has not paid principal installments amounting to US\$ 300 thousand each installment, with original maturities set for January 26, April 29, July 29 and October 26, 2002, respectively and interest installment amounting to US\$ 315 thousand which fell due on July 29 and October 26, 2002, under the US\$ 12 million long-term loan agreement secured by a mortgage entered into with BankBoston N.A. Buenos Aires Branch.

During the period ended on September 30, 2002, the Company recorded accumulated losses of \$ 493,807 thousand and a shortfall of working capital of \$ 496,199 thousand (consolidated shortfall of working capital of \$ 518,156 thousand) (and in the year ended on June 30, 2002 a net loss of \$ 499,619 thousand, accumulated losses of \$ 496,479 thousand and a shortfall of working capital of \$ 456,524 thousand). Company Management is currently defining and implementing an action plan to counteract these circumstances as has been detailed in Note 1 to the

Edgar Filing: IRSA INVESTMENTS & REPRESENTATIONS INC - Form 6-K

consolidated financial statements. These financial statements have been prepared using accounting principles applicable to a going concern. Therefore, these financial statements do not include the effects of possible adjustments or reclassifications, if any, that might be required if the above situation is not resolved in favor of continuing the Company's activities and the Company were obliged to sell its assets and settle its liabilities, including contingencies, in conditions other than those of the normal course of its business.

Based on the work done and on our examination of the Company's financial statements and its consolidated financial statements for the years ended June 30, 2002 and 2001, on which we issued our qualified report dated September 9, 2002 in relation to the matters mentioned in previous paragraphs, we report that the financial statements of IRSA Inversiones y Representaciones Sociedad Anonima at September 30, 2002 and 2001 and its consolidated financial statements at those dates, prepared in accordance with accounting standards currently in effect in the Autonomous City of Buenos Aires, consider all significant facts and circumstances of which we have become aware and regarding them we have no other observations to make.

PRICE WATERHOUSE & CO.
Av. A. Moreau de Justo 270, Piso 2 (degree)
C1107AAF Ciudad de Buenos Aires - Argentina
Tel. (54-11) 4319-4600
Fax: (54-11) 4315-6448 / 9
www.pwcglobal.com

ABELOVICH, POLANO & ASOCIADOS
25 de Mayo 596 - 8 (degree) Piso
(1002) Buenos Aires - Argentina
Tel./Fax 4312-8525 - E-mail: abe

[PRICEWATERHOUSECOOPERS LOGO OMITTED]

[SC INTERNATIONAL LOGO OMITTED]

[ABELOVICH, POLANO & ASOCIADOS LOGO OMITTED]

REPORT OF INDEPENDENT ACCOUNTANTS (Contd.)

In accordance with current regulations we report that:

- a) the financial statements of IRSA Inversiones y Representaciones Sociedad Anonima and its consolidated financial statements are transcribed to the "Inventory and Balance Sheet Book" and comply with the requirements of Commercial Companies Law and the pertinent resolutions of the National Securities Commission;
- b) the financial statements of IRSA Inversiones y Representaciones Sociedad Anonima arise from official accounting records carried in all formal respects in accordance with legal requirements;
- c) we have read the business overview report and the additional information to the notes to the financial statements required by sect. 68 of the Buenos Aires Stock Exchange Regulations, on which, as regards those matters that are within our competence, we have no observation to make;
- d) at September 30, 2002, the debt accrued in favor of the Integrated Pension and Survivors' Benefit System according to the accounting records amounted

Edgar Filing: IRSA INVESTMENTS & REPRESENTATIONS INC - Form 6-K

to \$ 154 thousand, none of which was claimable at that date.

Buenos Aires
November 11, 2002

ABELOVICH, POLANO & ASOCIADOS

PRICE WATERHOUSE & Co.

(Partner)

(Partner)

Dr. Jose Daniel Abelovich
Public Accountant (U.B.A.)
C.P.C.E.C.A.B.A. T(degree)102 F(degree)191
Professional Registration of the Firm
C.P.C.E.CAP.FED. T(degree)1 F(degree)240

Carlos Martin Barbafina
Public Accountant (U.C.A.)
C.P.C.E.C.A.B.A. T(degree)175 F(degree)65
Professional Registration of the Firm
C.P.C.E.CAP.FED. T(degree)1 F(degree)1

PRICE WATERHOUSE & CO.
Av. A. Moreau de Justo 270, Piso 2(degree)
C1107AAF Ciudad de Buenos Aires - Argentina
Tel. (54-11) 4319-4600
Fax: (54-11) 4315-6448 / 9
www.pwcglobal.com

ABELOVICH, POLANO & ASOCIADOS
25 de Mayo 596 - 8(degree)Piso
(1002) Buenos Aires - Argentina
Tel./Fax 4312-8525 - E-mail: abe

SIGNATURES

Pursuant to the requirements of the Securities and Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized, in the city of Buenos Aires, Argentina.

IRSA INVERSIONES Y REPRESENTACIONES SOCIEDAD ANONIMA

By: _____
Name: Saul Zang
Title: Second Vice Chairman of the
Board of Directors

Dated: November 19, 2002

