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EAGLE MATERIALS INC
Form 10-Q
November 09, 2006

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# UNITED STATES SECURITIES AND EXCHANGE COMMISSION <br> Washington, D.C. 20549 <br> FORM 10-Q <br> QUARTERLY REPORT 

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934
For the Quarterly Period Ended
September 30, 2006
Commission File Number 1-12984
Eagle Materials Inc.

## Delaware

(State of Incorporation)
75-2520779
(I.R.S. Employer Identification No.)

3811 Turtle Creek Blvd., Suite 1100, Dallas, Texas 75219
(Address of principal executive offices)
(214) 432-2000
(Registrant s telephone number)
Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes p No o
Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer p Accelerated filer o Non-accelerated filer o
Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act.) Yes o No b
As of November 2, 2006, the number of outstanding shares of common stock was:

Class
Common Stock, \$. 01 Par Value

Outstanding Shares
48,311,281

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## REVENUES

Gypsum Wallboard
Cement
Paperboard
Concrete and Aggregates
Other, net

> Eagle Materials Inc. and Subsidiaries
> Consolidated Statements of Earnings (dollars in thousands, except per share data) (unaudited)

|  | For the Three Months Ended September 30, |  | For the Six Months Ended September 30, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2006 | 2005 | 2006 | 2005 |
| REVENUES |  |  |  |  |
| Gypsum Wallboard | \$ 137,587 | \$ 117,105 | \$ 285,274 | \$ 221,944 |
| Cement | 70,085 | 60,458 | 138,385 | 117,794 |
| Paperboard | 18,825 | 18,908 | 38,316 | 37,997 |
| Concrete and Aggregates | 27,517 | 24,158 | 51,188 | 46,569 |
| Other, net | 2,454 | 1,155 | 3,279 | 2,279 |
|  | 256,468 | 221,784 | 516,442 | 426,583 |
| COSTS AND EXPENSES |  |  |  |  |
| Gypsum Wallboard | 78,769 | 80,030 | 162,481 | 157,018 |
| Cement | 46,118 | 44,699 | 98,459 | 91,533 |
| Paperboard | 14,635 | 11,820 | 28,859 | 24,745 |
| Concrete and Aggregates | 22,506 | 20,932 | 42,402 | 39,891 |
| Corporate General and Administrative | 5,133 | 3,963 | 9,412 | 7,065 |
| Interest Expense, net | 1,116 | 1,494 | 2,879 | 2,830 |
|  | 168,277 | 162,938 | 344,492 | 323,082 |
| EQUITY IN EARNINGS OF |  |  |  |  |
| UNCONSOLIDATED JOINT VENTURE | 11,001 | 6,883 | 16,998 | 12,410 |
| EARNINGS BEFORE INCOME TAXES | 99,192 | 65,729 | 188,948 | 115,911 |
| Income Taxes | 33,097 | 22,407 | 63,761 | 37,681 |
| NET EARNINGS | \$ 66,095 | \$ 43,322 | \$ 125,187 | \$ 78,230 |
| EARNINGS PER SHARE |  |  |  |  |
| Basic | \$ 1.33 | \$ 0.81 | \$ 2.51 | \$ 1.45 |
| Diluted | \$ 1.32 | \$ 0.80 | \$ 2.47 | \$ 1.44 |
| AVERAGE SHARES OUTSTANDING |  |  |  |  |
| Basic | 49,584 | 53,247 | 49,957 | 53,779 |
| Diluted | 50,222 | 54,006 | 50,684 | 54,486 |
| CASH DIVIDENDS PER SHARE | \$ 0.175 | \$ 0.10 | \$ 0.35 | \$ 0.20 |

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## Eagle Materials Inc. and Subsidiaries <br> Consolidated Balance Sheets <br> (dollars in thousands)

|  |  | $\begin{aligned} & \text { ptember } \\ & 30, \\ & 2006 \\ & \text { audited) } \end{aligned}$ |  | $\begin{gathered} \text { Iarch } 31 \text {, } \\ 2006 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |
| Current Assets |  |  |  |  |
| Cash and Cash Equivalents | \$ | 76,317 | \$ | 54,766 |
| Accounts and Notes Receivable, net |  | 97,563 |  | 94,061 |
| Inventories |  | 67,641 |  | 67,799 |
| Total Current Assets |  | 241,521 |  | 216,626 |
| Property, Plant and Equipment |  | 919,170 |  | 856,227 |
| Less: Accumulated Depreciation |  | $(316,488)$ |  | $(298,665)$ |
| Property, Plant and Equipment, net |  | 602,682 |  | 557,562 |
| Investment in Joint Venture |  | 35,096 |  | 27,847 |
| Goodwill and Intangible Assets |  | 67,536 |  | 67,854 |
| Other Assets |  | 17,930 |  | 19,027 |
|  | \$ | 964,765 |  | 888,916 |
| LIABILITIES AND STOCKHOLDERS EQUITY |  |  |  |  |
| Current Liabilities |  |  |  |  |
| Accounts Payable | \$ | 51,484 | \$ | 51,562 |
| Federal Income Taxes Payable |  | 12,437 |  |  |
| Accrued Liabilities |  | 57,669 |  | 53,137 |
| Total Current Liabilities |  | 121,590 |  | 104,699 |
| Long-term Debt |  | 200,000 |  | 200,000 |
| Deferred Income Taxes |  | 115,288 |  | 119,479 |
| Stockholders Equity |  |  |  |  |
| Preferred Stock, Par Value \$0.01; Authorized 5,000,000 Shares; None Issued |  |  |  |  |
| Common Stock, Par Value \$0.01; Authorized 100,000,000 Shares; Issued and |  |  |  |  |
| Outstanding 49,058,188 and 50,318,797 Shares, respectively |  | 491 |  | 503 |
| Accumulated Other Comprehensive Losses |  | $(1,404)$ |  | $(1,404)$ |
| Retained Earnings |  | 528,800 |  | 465,639 |
| Total Stockholders Equity |  | 527,887 |  | 464,738 |
|  | \$ | 964,765 |  | 888,916 |

See notes to the unaudited consolidated financial statements.
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# Eagle Materials Inc. and Subsidiaries 

 Consolidated Statements of Cash Flows (unaudited dollars in thousands)
## CASH FLOWS FROM OPERATING ACTIVITIES

Net Earnings
Adjustments to Reconcile Net Earnings to Net Cash Provided by Operating Activities, Net of Effect of Non-Cash Activity
Depreciation, Depletion and Amortization $\quad 19,830$
Deferred Income Tax Provision $\quad(4,191) \quad(3,296)$

| Stock Compensation Expense | 2,694 |
| :--- | :--- |
| Equity in Earnings of Unconsolidated Joint Venture |  |

Equity in Earnings of Unconsolidated Joint Venture
Excess Tax Benefits from Share Based Payment Arrangements $(16,998)$ $(1,702)$
$\begin{array}{ll}\text { Distributions from Joint Venture } & 9,749\end{array}$
Changes in Operating Assets and Liabilities -
Accounts and Notes Receivable
$(3,502)$
Inventories
Accounts Payable and Accrued Liabilities
158
Other Assets
Income Taxes Payable
4,673
1,355
15,779
153,032
90,704
Net Cash Provided by Operating Activities
CASH FLOWS FROM INVESTING ACTIVITIES
Property, Plant and Equipment Additions
$(66,481)$
Net Cash Used in Investing Activities
$(66,481)$

CASH FLOWS FROM FINANCING ACTIVITIES
Reduction in Long-term Debt $\quad(9,000)$
Addition to Note Payable 17,400
Dividends Paid to Stockholders $\quad(17,625)$
Purchase and Retirement of Common Stock
$(50,153)$
Proceeds from Stock Option Exercises
Excess Tax Benefits from Share Based Payment Arrangements
1,076
1,702
Net Cash Used in Financing Activities

NET INCREASE IN CASH AND CASH EQUIVALENTS
CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD
21,551
3,824

CASH AND CASH EQUIVALENTS AT END OF PERIOD
\$ 76,317
$(12,410)$
14,251
$(21,101)$
2,555
7,809
1,677
1,042

Net Cash Used in Financing Activit
$(65,000)$
$(47,264)$

September 30,
2006
2005
\$ 125,187 \$ 78,230

19,830

See notes to the unaudited consolidated financial statements.

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# Eagle Materials Inc. and Subsidiaries <br> Notes to Unaudited Consolidated Financial Statements <br> September 30, 2006 

## (A) BASIS OF PRESENTATION

The accompanying unaudited consolidated financial statements as of and for the three and six month periods ended September 30, 2006, include the accounts of Eagle Materials Inc. and its wholly owned subsidiaries ( EXP, the
Company or we ) and have been prepared by the Company, without audit, pursuant to the rules and regulations of the Securities and Exchange Commission. These unaudited consolidated financial statements should be read in conjunction with the audited consolidated financial statements and the notes thereto included in the Company s Annual Report on Form 10-K filed with the Securities and Exchange Commission on June 2, 2006.

Certain information and footnote disclosures normally included in financial statements prepared in accordance with generally accepted accounting principles have been condensed or omitted pursuant to such rules and regulations, although the Company believes that the disclosures are adequate to make the information presented not misleading. In the opinion of the Company, all adjustments (consisting solely of normal recurring adjustments) necessary to present fairly the information in the following unaudited consolidated financial statements of the Company have been included. The results of operations for such interim periods are not necessarily indicative of the results for the full year.

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

## Recently Issued Accounting Standard

In July 2006, the FASB issued FASB Interpretation No. 48, Accounting for Uncertainty in Income Taxes, an Interpretation of FASB Statement No. 109 ( FIN 48 ). FIN 48 provides guidance on the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. The Interpretation requires that we recognize in the financial statements, the impact of a tax position, if that position is more likely than not of being sustained on audit, based on the technical merits of the position. FIN 48 also provides guidance on derecognition, classification, interest and penalties, accounting in interim periods, disclosures, and transition. FIN 48 is effective for fiscal years beginning after December 15, 2006, and we will adopt FIN 48 as of April 1, 2007. We are currently evaluating the impact of this standard on our consolidated financial statements.

In September 2006, the FASB issued SFAS No. 158, Employers Accounting for Defined Benefit Pension and Other Postretirement Plans an amendment of FASB Statements No. 87, 88, 106, and 132(R) ( SFAS No. 158 ). SFAS No. 158 requires employers to recognize a net liability or asset and an offsetting adjustment to accumulated other comprehensive income to report the funded status of defined benefit pension and other post-retirement benefit plans. SFAS No. 158 requires prospective application; thus, the recognition and disclosure requirements are effective for our fiscal year ending March 31, 2007. Additionally, SFAS No. 158 requires companies to measure plan assets and obligations at their year-end balance sheet date. This requirement is effective for our fiscal year ending March 31, 2009. We are currently evaluating the impact of this standard on our financial condition and results of operations.

## (B) STOCK-BASED EMPLOYEE COMPENSATION

Share Based Payments. Effective April 1, 2005, the Company adopted SFAS 123R, Share-Based Payment utilizing the modified prospective approach. Under the modified prospective approach, SFAS 123R applies to new awards and to awards that were outstanding on April 1, 2005 and are subsequently modified or

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cancelled. Compensation expense for outstanding awards for which the requisite service had not been rendered as of April 1, 2005, will be recognized over the remaining service period using the compensation cost calculated for pro forma disclosure purposes previously disclosed under SFAS 123 Accounting for Stock-Based Compensation. Prior periods were not restated to reflect the impact of adopting the new standard.

## Long-Term Compensation

Options. During the six month period ended September 30, 2006, the Company granted a target number of stock options to certain individuals that may be earned, in whole or in part, by meeting certain performance conditions related to both financial and operational performance. These stock options were valued at the grant date using the Black-Scholes option pricing model. The weighted-average assumptions used in the Black-Scholes model to value the option awards in fiscal 2007 are as follows: annual dividend rate of $\$ 0.70$ per share, expected volatility of $30 \%$, risk free interest rate of $4.93 \%$ and expected life of 9 years. At the end of fiscal 2007, one third of the options earned will become immediately vested, with the remaining earned options vesting ratably on March 31, 2008 and 2009. The Company is expensing the fair value of the options granted over a three year period, as adjusted for forfeitures. For the three month and six month periods ended September 30, 2006 we expensed approximately $\$ 1.2$ million and $\$ 1.9$ million, respectively, as compared to $\$ 0.9$ million and $\$ 1.6$ million for the three month and six month periods ended September 30, 2005, respectively. At September 30, 2006, there was approximately $\$ 5.9$ million of unrecognized compensation cost related to outstanding stock options which is expected to be recognized over a weighted-average period of 2.8 years.

The following table represents stock option activity for the six months ended September 30, 2006:

|  | Number <br> of | Weighted- <br> Average <br> Exercise |  |
| :--- | ---: | ---: | ---: |
| Outstanding Options at Beginning of Period | Shares | Price |  |
| Granted | $1,816,865$ | $\$$ | 15.74 |
| Exercised | 150,364 | $\$$ | 49.16 |
| Cancelled | $(102,773)$ | $\$$ | 10.44 |
|  | $(66,888)$ | $\$$ | 25.78 |
| Outstanding Options at End of Period | $1,797,568$ | $\$$ | 16.76 |
|  |  |  |  |
| Options Exercisable at End of Period | $1,232,883$ |  |  |

Weighted-Average Fair Value of Options Granted During the Period
\$ 21.88
The following table summarizes information about stock options outstanding at September 30, 2006:

|  |  | Options Outstanding |  |  | Options Exercisable |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Number of Shares | Weighted | Weighted Average |  |  |
|  |  | Average | Number of |  | Weighted Average |
|  |  | Remaining |  |  |  |
| Range of Exercise |  |  | Contractual | Exercise | Shares | Exercise |
| Prices |  |  | Outstanding | Life | Price | Outstanding | Price |
|  |  |  |  | 4.1 |  |  |  |
| \$6.80 | \$8.15 | 312,736 | years | \$ 7.40 | 284,525 | \$ 7.33 |
|  |  |  | 3.1 |  |  |  |
| \$9.57 | \$10.54 | 211,488 | years | \$10.29 | 199,524 | \$10.33 |
|  |  |  | 5.1 |  |  |  |
| \$11.04 | \$18.88 | 616,201 | years | \$ 12.09 | 475,412 | \$ 12.02 |
| \$21.52 | \$29.59 | 425,814 |  | \$25.68 | 224,100 | \$24.57 |

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|  |  |  | $\begin{gathered} 6.9 \\ \text { years } \end{gathered}$ |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 5.4 |  |  |  |
| \$34.67 | \$39.54 | 164,522 | years | \$37.18 | 49,322 | \$34.99 |
|  |  |  | 9.6 |  |  |  |
| \$62.83 |  | 66,807 | years | \$62.83 |  | \$ |
|  |  | 1,797,568 | $\begin{gathered} 5.3 \\ \text { years } \end{gathered}$ | \$18.46 | 1,232,883 | \$13.86 |
|  |  |  |  |  |  |  |

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At September 30, 2006, the aggregate intrinsic value of options outstanding was $\$ 27.4$ million, and the aggregate intrinsic value of exercisable options was approximately $\$ 24.4$ million. The total intrinsic value of options exercised during the six month period ended September 30, 2006 was approximately $\$ 4.5$ million.
Restricted Stock Units. The Company granted a target level of restricted stock units to employees during the three and six month periods ended September 30, 2006. The ultimate number of restricted stock units earned from the grant will not be known until the end of fiscal 2007, and, similar to the stock option grants described above, will be based on the achievement of certain criteria during the year. Any unearned shares at the end of fiscal 2007 will be forfeited. The value of the shares granted is generally being amortized over a three year period. Expense related to restricted stock units was approximately $\$ 335,000$ and $\$ 699,000$ for the three month and six month periods ended September 30, 2006, respectively, as compared to $\$ 194,000$ and $\$ 391,000$ for the three month and six month periods ended September 30, 2005, respectively. At September 30, 2006 there was approximately $\$ 2.9$ million of unearned compensation from restricted stock units that will be recognized over a weighted-average period of 3.4 years.

Shares available for future stock option and restricted stock unit grants under existing plans were 1,990,192 at September 30, 2006.

## (C) PENSION AND EMPLOYEE BENEFIT PLANS

We sponsor several defined benefit and defined contribution pension plans covering the majority of our employees. Benefits paid under the defined benefit plans covering certain hourly employees are based on years of service and the employee s qualifying compensation over the last few years of employment.

The following table shows the components of net periodic cost for our defined benefit plans:


## (D) COMPUTATION OF EARNINGS PER SHARE

The calculation of basic and diluted common shares outstanding is as follows:

|  | For the Three Months Ended September 30, |  | For the Six Months Ended September 30, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2006 | 2005 | 2006 | 2005 |
| Weighted-Average Shares of Common Stock |  |  |  |  |
| Outstanding | 49,583,882 | 53,247,195 | 49,957,401 | 53,778,648 |
| Common Equivalent Shares: |  |  |  |  |
| Assumed Exercise of Outstanding Dilutive |  |  |  |  |
| Options | 1,566,239 | 1,963,155 | 1,566,239 | 1,963,155 |
| Less Shares Repurchased from Proceeds of |  |  |  |  |
| Assumed Exercised Options | $(997,823)$ | $(1,249,938)$ | $(911,399)$ | $(1,298,796)$ |
| Restricted Shares | 69,493 | 45,417 | 71,789 | 42,846 |

Weighted-Average Common and Common Equivalent Shares Outstanding

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For the three and six month periods ended September 30, 2006, 231,329 and 149,877 stock options, respectively, were excluded from the diluted earnings per share calculation, as their effect was anti-dilutive.

## (E) STOCKHOLDERS EQUITY

A summary of changes in stockholders equity follows:
\(\left.$$
\begin{array}{lcc} & \begin{array}{c}\text { For the Six Months } \\
\text { Ended September 30, } \\
\text { 2006 }\end{array}
$$ <br>

(dollars in thousands)\end{array}\right]\)| 503 |
| :---: |
| Common Stock |
| Balance at Beginning of Period |
| Retirement of Common Stock |
| Stock Option Exercises |
|  |
| Balance at End of Period |
|  |
| Capital in Excess of Par Value |
| Balance at Beginning of Period |
| Retirement of Common Stock |
| Shared Based Activity |
| Stock Option Exercises |

The following is a summary of shares repurchased during the three and six month periods ended September 30, 2006 and 2005, respectively:


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## (G) COMPREHENSIVE INCOME

Comprehensive income for the three month and six month periods ended September 30, 2006 and 2005 was identical to net income for the same periods.

As of September 30, 2006, the Company has an accumulated other comprehensive loss of $\$ 1.4$ million, net of income taxes of $\$ 0.8$ million, in connection with recognizing an additional minimum pension liability. The minimum pension liability relates to the accumulated benefit obligation in excess of the fair value of plan assets of the defined benefit retirement plans.

## (H) INVENTORIES

Inventories are stated at the lower of average cost (including applicable material, labor, depreciation, and plant overhead) or market. Inventories consist of the following:

|  | As of |  |
| :--- | :---: | :---: |
|  | September |  |
|  | 30, | March 31, |
|  | 2006 | 2006 |
| Raw Materials and Material-in-Progress | (dollars in thousands) |  |
| Gypsum Wallboard | $\$ 12,457$ | $\$$ |
| Finished Cement | 9,816 | 15,494 |
| Aggregates | 9,299 | 6,621 |
| Paperboard | 3,946 | 10,978 |
| Repair Parts and Supplies | 4,531 | 3,536 |
| Fuel and Coal | 25,946 | 5,579 |
|  | 1,646 | 23,962 |
|  |  | 1,629 |
|  | $\$ 67,641$ | $\$$ |

## (I) CREDIT FACILITIES

## Bank Credit Facility -

The Company entered into a $\$ 350.0$ million credit facility on December 16, 2004. On June 30, 2006, we amended the Bank Credit Facility (the Bank Credit Facility ) to extend the expiration date from December 2009 to June 2011, and to reduce the borrowing rates and commitment fees. Borrowings under the Bank Credit Facility are guaranteed by all major operating subsidiaries of the Company. Outstanding principal amounts on the Bank Credit Facility bear interest, at the option of the Company, at a variable rate equal to: (i) LIBOR, plus an agreed margin (ranging from 55 to 100 basis points), which is established quarterly based upon the Company s ratio of consolidated EBITDA to its consolidated indebtedness; or (ii) an alternate base rate which is the higher of (a) the prime rate or (b) the federal funds rate plus ${ }^{1} / 2 \%$ per annum. Interest payments are payable monthly or at the end of the LIBOR advance periods, which can be up to a period of six months at the option of the Company. Under the Bank Credit Facility, we are required to adhere to a number of financial and other covenants, including covenants relating to the Company sinterest coverage ratio and consolidated funded indebtedness ratio. At September 30, 2006, the Company had $\$ 342.3$ million of borrowings available under the Bank Credit Facility.
Senior Notes -
We entered into a Note Purchase Agreement (the Note Purchase Agreement ) on November 15, 2005 related to our sale of $\$ 200$ million of senior, unsecured notes, designated as Series 2005A Senior Notes (the Senior Notes ) in a private placement transaction. The Senior Notes, which are guaranteed by substantially all of the Company s subsidiaries, were sold at par and issued in three tranches on November 15, 2005, as follows:

|  | Principal | Maturity Date | Interest Rate |
| :--- | :---: | :---: | :---: |
| Tranche A | $\$ 40$ million | November 15, 2012 | $5.25 \%$ |
| Tranche B | $\$ 80$ million | November 15, 2015 | $5.38 \%$ |

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Interest for each tranche of Notes is payable semi-annually on the $15^{\text {th }}$ day of May and the $15^{\text {th }}$ day of November of each year until all principal is paid for the respective tranche.

Our obligations under the Note Purchase Agreement and the Senior Notes are equal in right of payment with all other senior, unsecured debt of the Company, including our debt under the Bank Credit Facility. The Note Purchase Agreement contains customary restrictive covenants, including covenants that place limits on our ability to encumber our assets, to incur additional debt, to sell assets, or to merge or consolidate with third parties, as well as certain cross covenants with the Bank Credit Facility.

Pursuant to a Subsidiary Guaranty Agreement, substantially all of our subsidiaries have guaranteed the punctual payment of all principal, interest, and Make-Whole Amounts (as defined in the Note Agreement) on the Senior Notes and the other payment and performance obligations of the Company contained in the Senior Notes and in the Note Purchase Agreement. We are permitted, at our option and without penalty, to prepay from time to time at least $10 \%$ of the original aggregate principal amount of the Senior Notes at $100 \%$ of the principal amount to be prepaid, together with interest accrued on such amount to be prepaid to the date of payment, plus a Make-Whole Amount. The
Make-Whole Amount is computed by discounting the remaining scheduled payments of interest and principal of the Senior Notes being prepaid at a discount rate equal to the sum of 50 basis points and the yield to maturity of U.S. treasury securities having a maturity equal to the remaining average life of the Senior Notes being prepaid.
(J) NET INTEREST EXPENSE

The following components are included in interest expense, net:

|  | For the Three Months Ended September 30, |  | For the Six Months Ended September 30, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2006 | 2005 | 2006 | 2005 |
|  | (dollars in thousands) |  |  |  |
| Interest Income | \$ (740) | \$ (25) | \$ $(1,328)$ | \$ (59) |
| Interest Expense | 2,796 | 1,408 | 5,610 | 2,667 |
| Other Expenses | 111 | 111 | 211 | 222 |
| Capitalized Interest | $(1,051)$ |  | $(1,614)$ |  |
| Interest Expense, net | \$ 1,116 | \$ 1,494 | \$ 2,879 | \$ 2,830 |

Interest income includes interest on investments of excess cash and interest on notes receivable. Components of interest expense include interest associated with the Senior Notes and commitment fees based on the unused portion of the Bank Credit Facility. Other expenses include amortization of debt issue costs and bank credit facility costs. Interest capitalized relates to the expansion project at Illinois Cement Company and construction of a new wallboard facility by American Gypsum Company.

## (K) COMMITMENTS AND CONTINGENCIES

The Company has certain deductible limits under its workers compensation and liability insurance policies for which reserves are established based on the undiscounted estimated costs of known and anticipated claims. We have entered into standby letter of credit agreements relating to workers compensation and auto and general liability self-insurance. At September 30, 2006, we had contingent liabilities under these outstanding letters of credit of approximately $\$ 7.7$ million.

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The following table compares insurance accruals and payments for our operations:

|  | As of and for the <br> Three Months <br> Ended September | As of and for the Six Months |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |

The Company is currently contingently liable for performance under $\$ 6.9$ million in performance bonds required by certain states and municipalities, and their related agencies. The bonds are principally for certain reclamation obligations and mining permits. We have indemnified the underwriting insurance company against any exposure under the performance bonds. In the Company s past experience, no material claims have been made against these financial instruments.

In the ordinary course of business, we execute contracts involving indemnifications standard in the industry and indemnifications specific to a transaction such as sale of a business. These indemnifications might include claims relating to any of the following: environmental and tax matters; intellectual property rights; governmental regulations and employment-related matters; customer, supplier, and other commercial contractual relationships; and financial matters. While the maximum amount to which the Company may be exposed under such agreements cannot be estimated, these indemnifications are not expected by management to have a material adverse effect on our consolidated financial position or results of operations. The Company currently has no outstanding guarantees.

## (L) INCOME TAXES

Income taxes for the interim period presented have been included in the accompanying financial statements on the basis of an estimated annual effective tax rate. In addition to the amount of tax resulting from applying the estimated annual effective tax rate to pre-tax income, the Company, when appropriate, includes certain items treated as discrete events to arrive at an estimated overall tax amount. The effective tax rate for the three months ended September 30, 2006 was $33.4 \%$. As of September 30, 2006, the estimated overall tax rate for fiscal 2007 was $33.7 \%$.

## (M) SEGMENT INFORMATION

Operating segments are defined as components of an enterprise that engage in business activities that earn revenues, incur expenses and prepare separate financial information that is evaluated regularly by our chief operating decision maker in order to allocate resources and assess performance.

We operate in four business segments: Gypsum Wallboard, Cement, Recycled Paperboard, and Concrete and Aggregates, with Gypsum Wallboard and Cement being our principal lines of business. These operations are conducted in the United States and include the mining of gypsum and the manufacture and sale of gypsum wallboard, mining of limestone and the manufacture, production, distribution and sale of portland cement (a basic construction material which is the essential binding ingredient in concrete), the manufacture and sale of recycled paperboard to the gypsum wallboard industry and other paperboard converters, the sale of readymix concrete and the mining and sale of aggregates (crushed stone, sand and gravel). These products are used primarily in commercial and residential construction, public construction projects and projects to build, expand and repair roads and highways.

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As further discussed below, we operate four cement plants, ten cement distribution terminals, four gypsum wallboard plants, four gypsum wallboard reload centers, a gypsum wallboard distribution center, a recycled paperboard mill, nine readymix concrete batch plant locations and two aggregates processing plant locations. The principal markets for our cement products are Texas, northern Illinois (including Chicago), the Rocky Mountains, northern Nevada, and northern California. Gypsum wallboard and recycled paperboard are distributed throughout the continental United States. Concrete and aggregates are sold to local readymix producers and paving contractors in the Austin, Texas area and northern California.

We conduct one of our four cement plant operations, Texas Lehigh Cement Company in Buda, Texas, though a Joint Venture. For segment reporting purposes only, we proportionately consolidate our $50 \%$ share of the Joint Venture s revenues and operating earnings, which is consistent with the way management organizes the segments within the Company for making operating decisions and assessing performance.

We account for intersegment sales at market prices. The following table sets forth certain financial information relating to our operations by segment:

|  | For the Three Months Ended September 30, |  | For the Six Months Ended September 30, |  |
| :---: | :---: | :---: | :---: | :---: |
| Revenues - |  |  |  |  |
| Gypsum Wallboard | \$ 137,587 | \$ 117,105 | \$ 285,274 | \$ 221,944 |
| Cement | 91,534 | 78,108 | 180,302 | 153,897 |
| Paperboard | 32,981 | 33,446 | 67,699 | 67,397 |
| Concrete and Aggregates | 27,959 | 24,568 | 51,947 | 47,426 |
| Other, net | 2,454 | 1,155 | 3,279 | 2,279 |
| Sub-total | 292,515 | 254,382 | 588,501 | 492,943 |
| Less: Intersegment Revenues | $(17,179)$ | $(16,628)$ | $(34,979)$ | $(33,535)$ |
| Less: Joint Venture Revenues | $(18,868)$ | $(15,970)$ | $(37,080)$ | $(32,825)$ |
| Net Revenues | \$ 256,468 | \$ 221,784 | \$ 516,442 | \$ 426,583 |
|  | For the Ended S 2006 | ree Months tember 30, 2005 <br> (dollars | For the Ended S 2006 <br> thousands) | Months mber 30, 2005 |
| Intersegment Revenues |  |  |  |  |
| Cement | \$ 2,581 | \$ 1,679 | \$ 4,837 | \$ 3,277 |
| Paperboard | 14,156 | 14,538 | 29,383 | 29,400 |
| Concrete and Aggregates | 442 | 411 | 759 | 858 |
|  | \$ 17,179 | \$ 16,628 | \$ 34,979 | \$ 33,535 |
| Cement Sales Volumes (M tons) |  |  |  |  |
| Wholly Owned | 715 | 681 | 1,422 | 1,352 |
| Joint Venture | 209 | 206 | 412 | 433 |

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|  | As of |  |
| :--- | :---: | :---: |
|  | September |  |
|  | 30, | March 31, |
| Identifiable Assets $^{(1)}$ | 2006 | 2006 |
| Gypsum Wallboard | $\$ 362,496$ | $\$ 335,985$ |
| Cement | 286,423 | 257,976 |
| Paperboard | 172,544 | 179,776 |
| Concrete and Aggregates | 53,874 | 46,799 |
| Corporate and Other | 89,428 | 68,380 |
|  | $\$ 964,765$ | $\$ 888,916$ |

(1) Basis conforms with equity method accounting.

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Segment operating earnings, including the proportionately consolidated $50 \%$ interest in the revenues and expenses of the Joint Venture, represent revenues less direct operating expenses, segment depreciation, and segment selling, general and administrative expenses. Corporate assets consist primarily of cash and cash equivalents, general office assets and miscellaneous other assets. The segment breakdown of goodwill is as follows:

| As of |  |  |  |
| :--- | ---: | ---: | ---: |
|  | September, |  |  |
|  | 30, | March 31, |  |
| Gypsum Wallboard | 2006 | 2006 |  |
| Cement | (dollars in thousands) |  |  |
| Paperboard | $\$ 37,842$ | $\$ 37,842$ |  |
|  | 5,359 | 5,359 |  |
|  | 2,446 | 2,446 |  |
|  | $\$ 45,647$ | $\$$ | 45,647 |

Combined summarized financial information for the Joint Venture operation for the three and six month periods ended September 30, 2006 and 2005, that are not consolidated, is set out below (this combined summarized financial information includes the total amounts for the Joint Venture and not the Company s $50 \%$ interest in those amounts):

|  | For the Three Months |  | For the Six Months <br> Ended September 30, |  |
| :--- | :---: | :---: | :---: | :---: |
|  | Ended September 30, | 2005 | 2006 | 2005 |
|  | 2006 | (dollars in thousands) |  |  |
| Revenues | $\$ 36,317$ | $\$ 31,940$ | $\$ 71,277$ | $\$ 65,650$ |
| Gross Margin | $\$ 18,335$ | $\$ 14,533$ | $\$ 31,328$ | $\$ 26,579$ |
| Earnings Before Income Taxes | $\$ 22,022$ | $\$ 13,700$ | $\$ 33,997$ | $\$ 24,753$ |


|  | As of |  |
| :--- | :---: | :---: |
|  | September |  |
|  | 30, | March 31, |
| Current Assets | 2006 | 2006 |
| Non-Current Assets | $\$ 44,494$ | $\$ 36,056$ |
| Current Liabilities | $\$ 48,044$ | $\$ 29,104$ |
|  | $\$ 23,384$ | $\$ 10,503$ |

Included in current liabilities is a $\$ 6.0$ million note payable to the Company, which is expected to be repaid by March 31, 2007.

## (N) INSURANCE PROCEEDS

During June 2005, the Company suffered a loss at one of its cement plants when certain equipment failed. The failure of the equipment caused the Company to operate below its capacity for approximately two months until appropriate replacement equipment could be received and installed. The Company filed a business interruption claim with its insurance carrier during the fourth quarter of fiscal 2006 with respect to this loss. During September 2006, the Company received approximately $\$ 2.6$ million in insurance proceeds, which it classified as a reduction of cement costs and expenses in the consolidated statement of earnings during the three month period ended September 30, 2006.

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## Item 2. Management s Discussion and Analysis of Results of Operations and Financial Condition OVERVIEW

Eagle Materials Inc. is a diversified producer of basic building products used in residential, industrial, commercial and infrastructure construction. Information presented for the three and six month periods ended September 30, 2006 and 2005, reflects the Company s four business segments, consisting of Gypsum Wallboard, Cement, Recycled Paperboard and Concrete and Aggregates.

A majority of our revenues are from customers who are in industries and businesses that are cyclical in nature and subject to changes in general economic conditions. In addition, since our operations occur in a variety of geographic markets, our businesses are subject to the economic conditions in each such geographic market. Our wallboard operations are more national in scope than our cement, concrete and aggregates businesses, and wallboard shipments are made throughout the continental U.S., except for the Northeast; however, our primary markets are in the Southwestern U.S. Demand for wallboard varies between regions with the East and West Coasts representing the largest demand centers. Our cement markets are located in geographic areas west of the Mississippi River and the Chicago, Illinois metropolitan area. Due to the low value-to-weight ratio of cement, cement is usually shipped within a 150 mile radius of the plants. Concrete and aggregates are even more regional as those operations serve the areas immediately surrounding Austin, Texas and north of Sacramento, California. Therefore, demand for cement, concrete and aggregates is tied more closely to the economies of the local markets, which may fluctuate more widely than the nation as a whole.

Slowing residential construction during the quarter resulted in a decrease in gypsum wallboard sales volume during the three and six month periods ended September 30, 2006 as compared to the similar periods in 2005. Spending for infrastructure remains historically strong; however, and we reported increases in sales volume for our cement and concrete operations for the three and six month periods ended September 30, 2006 as compared to the similar period in 2005. Sales volume for aggregates declined for the three and six month periods ended September 30, 2006, as compared to the similar periods in 2005, largely due to a slowdown in the residential market in northern California and severe weather conditions during the month of April 2006.

Gypsum Wallboard sales volume was down $8 \%$ and $1 \%$ for the three and six months ended September 30, 2006; however, operating earnings increased $59 \%$ and $89 \%$ over the same periods due to increased average sales prices. The Gypsum Association reported approximately 27.4 billion square feet of wallboard was shipped in the first six months of calendar 2006, a $1 \%$ increase over the prior record year. Shipments declined during the three months ended September 30,2006 as compared to 2005 creating downward pressure on pricing. Volume and pricing is anticipated to decline further during the remainder of fiscal 2007.

Cement sales volumes increased by $4 \%$ and $3 \%$, and operating earnings increased $54 \%$ and $47 \%$, for the three and six month periods ended September 30, 2006, as compared to the similar periods in 2005. These increases are due to strong demand and higher prices, partially offset by increased purchased cement costs.

Total recycled paperboard sales volumes increased slightly for the three and six month periods; however, operating earnings declined due to a reduction in average sales price, which was caused primarily by an increase in the amount of lower priced containerboard sold as a percentage of total sales.

Concrete and Aggregates operating earnings improved by $55 \%$ and $32 \%$ for the three and six month periods ended September 30, 2006 as compared to the similar periods in 2005, due primarily to price increases during fiscal 2007 for both concrete and aggregates.

Continued declines in the residential homebuilding sector, both nationally and in the regions where we have operations, including downturns in the non residential construction industry, could have an adverse effect on our business, financial condition and results of operations for the fiscal year ended March 31, 2007 and future fiscal years.

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The Company conducts one of its cement operations through a Joint Venture, Texas Lehigh Cement Company LP, which is located in Buda, Texas. The Company owns a $50 \%$ interest in the Joint Venture and accounts for its interest under the equity method of accounting. However, for purposes of the Cement segment information presented, we proportionately consolidate our $50 \%$ share of the cement Joint Venture s revenues and operating earnings, which is the way management organizes the segment within the Company for making operating decisions and assessing performance.

## RESULTS OF OPERATIONS

## Consolidated Results

The following tables lists by line of business the revenues and operating earnings discussed in our operating segments:


[^0]expense.
(2) Total of wholly-owned subsidiaries and proportionately consolidated $50 \%$ interest in Joint Venture s results.

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Operating Earnings.
Consolidated operating earnings increased $48 \%$ and $60 \%$ over the prior year quarter and year-to-date periods, respectively due primarily to increased average sales prices for Gypsum Wallboard and Cement. Additionally, Cement volumes were at record year-to-date and second quarter levels and pricing continued to be stable. Price increases have been offset somewhat by increased costs of energy and transportation. The average net sales price of concrete increased approximately $15 \%$ and $16 \%$, respectively, for the quarter and year-to-date as compared to the corresponding year ago periods, offset somewhat by the increased costs of cement.

## Other Income.

Other income consists of a variety of items that are non-segment in nature and includes non-inventoried aggregates income, gypsum wallboard distribution center income, asset sales and other miscellaneous income and cost items. The increase in other income during the three and six month periods ended September 30, 2006 as compared to 2005 is due primarily to the receipt of anti-dumping duties received in September 2006.

## Corporate Overhead.

Corporate general and administrative expenses for the second quarter of fiscal 2006 were $\$ 5.1$ million compared to $\$ 4.0$ million for the comparable prior year period and $\$ 9.4$ million compared to $\$ 7.1$ million for the prior year to date period. The increase is primarily the result of increased stock and incentive compensation expenses.

## Net Interest Expense.

Net interest expense was $\$ 1.1$ million and $\$ 1.5$ million for the three months ended September 30, 2006 and 2005, respectively, and $\$ 2.9$ million and $\$ 2.8$ million for the six months ended September 30, 2006 and 2005, respectively. Decreases in interest expense are due primarily to the increase in interest income from increased cash levels, the capitalization of interest related to the expansion and modernization at Illinois Cement Company and the startup of construction on the greenfield wallboard plant in Georgetown, South Carolina, partially offset by increased interest expense from the increase in borrowings.
Income Taxes.
Income taxes for the interim period presented have been included in the accompanying financial statements on the basis of an estimated annual effective tax rate. The effective tax rate for the three months ended September 30, 2006 was $33.4 \%$, less than the $33.7 \%$ effective rate for the six months ended September 30, 2006. Income tax expense during the first quarter was impacted by the recording of Texas margin tax in accordance with the new state law. As of September 30, 2006, the estimated overall tax rate for fiscal 2007 was $33.7 \%$.

## Net Income.

Net earnings of $\$ 66.1$ million increased $53 \%$ from net earnings of $\$ 43.3$ million for last fiscal year s second quarter. Diluted earnings per share of $\$ 1.32$ were $65 \%$ higher than the $\$ 0.80$ for last year s same quarter. Year-to-date net earnings of $\$ 125.2$ million increased $60 \%$ from net earnings of $\$ 78.2$ million for the comparable year ago period.

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## GYPSUM WALLBOARD OPERATIONS



Revenues: Wallboard sales revenues increased during the three and six month periods ended September 30, 2006 as compared to 2005 due to price increases realized during the latter part of fiscal 2006 and early part of fiscal 2007, partially offset by a reduction in sales volumes during the three month period ended September 30, 2006. The reduction in sales volume during the three month period ended September 30, 2006 is due primarily to a slowing of the residential homebuilding sector, particularly in the months of August and September of 2006 as compared to similar periods in 2005.

Operating Wallboard operating margins increased during the three and six month periods ended
Margins:

Outlook: Single family residential housing, which consumes approximately half of our wallboard production, has begun to slow from historic highs, which resulted in a decline in sales volume during the months of August and September 2006 as compared to 2005. This slowdown has not significantly impacted our results during the first six months of fiscal 2007; however, continued decreases in demand may result in declining industry capacity utilization and lower industry pricing.

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## CEMENT OPERATIONS ${ }^{(1)}$



Revenues: The increase in revenue for the current three and six month periods, as compared to the prior periods, is due primarily to price increases in all markets, coupled with record sales volumes.

Operating
Margins:

Operating margins increased during the three and six month periods ended September 30, 2006 as compared to the similar periods in 2005, primarily due to increased sales prices coupled with record sales volumes. The increase in the sales prices was partially offset by an increase in cost of sales. Purchased cement, which remained consistent at $24 \%$ of the total cement volume in both periods, increased in cost by approximately $\$ 10.00$ per ton during the six months of fiscal 2007, resulting in an increase of approximately $\$ 3.00$ in total cost of sales. Increases in the cost of manufactured cement were primarily due to increased fuel and electricity costs.

National demand for cement also remains at a record high level with imports projected to fulfill approximately $30 \%$ of the U.S. construction industry demand this year. Due to the strength in road and bridge construction along with growing demand from commercial construction, shipments of Portland cement in the U.S. have increased $4.1 \%$ through July 2006, versus the same period in the prior record year. High cost imports and strong demand in each of the Company s markets, with the exception of northern California, continue to put upward pressure on cement pricing resulting in fiscal 2007 pricing being the highest in our history. Price increases of $\$ 10$ to $\$ 12$ per ton have been announced for the next calendar
year in many U.S. markets, including most of those served by our cement facilities.

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## RECYCLED PAPERBOARD OPERATIONS

|  | For the Three Months Ended September 30, |  | Percentage | For the Six Months Ended September 30, |  | Percentage Change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2006 | 2005 | Change | 2006 | 2005 |  |
|  | (dollars in thousands, except for per ton amounts) |  |  |  |  |  |
| Gross Revenues, Including Intersegment | \$ 32,981 | \$ 33,446 | (1)\% | \$ 67,699 | \$ 67,397 | \% |
| Freight and Delivery Costs |  |  |  |  |  |  |
| Billed to Customers | (812) | (652) | (25)\% | $(1,690)$ | $(1,407)$ | 20\% |
| Net Revenues | \$32,169 | \$32,794 | (2)\% | \$ 66,009 | \$ 65,990 | \% |
| Sales Volume (M Tons) | 70 | 69 | 1\% | 147 | 142 | 4\% |
| Average Net Sales Price | \$ 457.64 | \$ 471.39 | (3)\% | \$ 448.46 | \$ 464.39 | (3)\% |
| Operating Margin | \$ 64.25 | \$ 101.89 | (37)\% | \$ 59.60 | \$ 93.26 | (36)\% |
| Operating Earnings | \$ 4,190 | \$ 7,088 | (41)\% | \$ 9,457 | \$ 13,252 | (29)\% |

Revenues: $\quad$ Sales revenue remained flat despite slight increases in sales volume, due to a decline in the percentage of sales of higher priced gypsum paper during the three and six months ended September 30, 2006 as compared to the similar periods in 2005.

Operating
Margins:

Outlook:

Operating margins were adversely affected by lower average sales prices for the three and six month periods ended September 30, 2006 as compared to the three and six month periods ended September 30, 2005. The lower sales price is due primarily to a reduction in gypsum paper as a percentage of total paper sold. This decline is due to the slowdown in single family residential housing, which has resulted in the decline in wallboard paper sales volume for the three and six months ended September 30, 2006 as compared to the same periods in 2005. Additionally, increases in the cost of chemicals and fiber adversely affected the operating margin, particularly during the three month period ended September 30, 2006 as compared to the three month period ended September 30, 2005.

Similar to the decline in Gypsum Wallboard volume, market demand for gypsum paper continues to decline and may adversely impact future earnings by shifting production from gypsum paper to lower priced containerboard. Increases in the cost of recycled fiber may also adversely impact future earnings.

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## CONCRETE AND AGGREGATES OPERATIONS



Revenues: Concrete and aggregates revenues increased due to price increases realized during the last six months of fiscal 2006, and the first six months of fiscal 2007, despite relatively flat concrete sales volumes and reduced aggregate sales volumes. The reduction in sales volumes of aggregates during the current three and six month periods ended September 30, 2006, as compared to the prior three and six months periods, was due primarily to the slow down in the northern California market and adverse weather conditions in northern California during April 2006.

Operating Concrete and aggregates operating margins increased for the three and six month periods
Margins:

Outlook: The market conditions remain strong with concrete and aggregates price increases expected during the second half of calendar 2006. Additionally, two concrete plant sites, one of which had previously been shut-down, commenced production in the second quarter of fiscal 2007 and are expected to improve overall truck utilization and reduce delivery costs per unit.

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## CRITICAL ACCOUNTING POLICIES AND ESTIMATES

The preparation of financial statements in accordance with accounting principles generally accepted in the United States requires management to adopt accounting policies and make significant judgments and estimates to develop amounts reflected and disclosed in the financial statements. In many cases, there are alternative policies or estimation techniques that could be used. We maintain a thorough process to review the application of our accounting policies and to evaluate the appropriateness of the many estimates that are required to prepare our financial statements. However, even under optimal circumstances, estimates routinely require adjustment based on changing circumstances and the receipt of new or better information.

Information regarding our Critical Accounting Policies and Estimates can be found in our Annual Report. The four critical accounting policies that we believe are either the most judgmental, or involve the selection or application of alternative accounting policies, and are material to our financial statements are those relating to long-lived assets, goodwill, environmental liabilities and accounts receivable. Management has discussed the development and selection of these critical accounting policies and estimates with the Audit Committee of our Board of Directors and with our independent registered public accounting firm. In addition, Note (A) to the financial statements in our Annual Report contains a summary of our significant policies.

## Recently Issued Accounting Standard

In July 2006, the FASB issued FASB Interpretation No. 48, Accounting for Uncertainty in Income Taxes, an Interpretation of FASB Statement No. 109 ( FIN 48 ). FIN 48 provides guidance on the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. The Interpretation requires that we recognize in the financial statements, the impact of a tax position, if that position is more likely than not of being sustained on audit, based on the technical merits of the position. FIN 48 also provides guidance on derecognition, classification, interest and penalties, accounting in interim periods, disclosures, and transition. FIN 48 is effective for fiscal years beginning after December 15, 2006, and we will adopt FIN 48 as of April 1, 2007. We are currently evaluating the impact of this standard on our consolidated financial statements.

In September 2006, the FASB issued SFAS No. 158, Employers Accounting for Defined Benefit Pension and Other Postretirement Plans an amendment of FASB Statements No. 87, 88, 106, and 132(R) ( SFAS No. 158 ). SFAS No. 158 requires employers to recognize a net liability or asset and an offsetting adjustment to accumulated other comprehensive income to report the funded status of defined benefit pension and other post-retirement benefit plans. SFAS No. 158 requires prospective application; thus, the recognition and disclosure requirements are effective for our fiscal year ending March 31, 2007. Additionally, SFAS No. 158 requires companies to measure plan assets and obligations at their year-end balance sheet date. This requirement is effective for our fiscal year ending March 31, 2009. We are currently evaluating the impact of this standard on our financial condition and results of operations.

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## LIQUIDITY AND CAPITAL RESOURCES <br> Liquidity.

The following table provides a summary of our cash flows:

Net Cash Provided by Operating Activities:

| For the Six Months |  |
| :--- | :---: |
| Ended September 30, |  |
| 2006 $\quad 2005$ |  |
| (dollars in thousands) |  |
| $\$ 153,032 \quad \$ 90,704$ |  |
|  |  |
| $(66,481)$ |  |

Net Cash Used in Investing Activities
$(66,481)$
Financing Activities:
Reduction in Long-term Debt, net
Addition to Note Payable
Dividends Paid to Stockholders
$(17,625)$
Purchase and Retirement of Common Stock
Proceeds from Stock Option Exercises
$(50,153)$
Investing Activities:
Capital Expenditures and Other Investing Activities

Excess Tax Benefits from Share Based Payment Arrangements
1,076
1,702

Net Cash Used in Financing Activities
$(65,000)$
$(47,264)$

Net Increase in Cash
\$ 21,551 \$ 3,824
The $\$ 62.3$ million increase in cash flows from operating activities for the six months of fiscal 2007 was largely attributable to increased earnings. In addition, changes in working capital items such as decreases in inventory, accounts payable and increases in accrued liabilities and income taxes payable contributed to the increase in cash flows from operating activities.

Working capital at September 30, 2006, was $\$ 119.9$ million compared to $\$ 112.0$ million at March 31, 2006. The increase resulted primarily from a $\$ 21.6$ million increase in cash; a $\$ 3.5$ million increase in accounts and notes receivable, offset by a $\$ 4.5$ million increase in accrued liabilities; and a $\$ 12.4$ million increase in federal taxes payable.

Total debt remained consistent at \$200.0 million from March 31, 2006 to September 30, 2006. Debt-to-capitalization at September 30, 2006, was 27.5\% compared to 30.1\% at March 31, 2006 while net debt-to-capitalization was $19.0 \%$ at September 30, 2006 compared to $23.8 \%$ at March 31, 2006.

Based on our financial condition and results of operations as of and for the six months ended September 30, 2006, along with the projected net earnings for the remainder of fiscal 2007, we believe that our internally generated cash flow coupled with funds available under various credit facilities will enable us to provide adequately for our current operations, dividends, capital expenditures and future growth through the year ending March 31, 2007. The Company was in compliance at September 30, 2006 and during the six months ended September 30, 2006, with all the terms and covenants of its credit agreements and expects to be in compliance during the next 12 months.

Cash and cash equivalents totaled $\$ 76.3$ million at September 30, 2006, compared to $\$ 54.8$ million at March 31, 2006.

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## Debt Financing Activities.

## Bank Credit Facility -

The Company entered into a $\$ 350.0$ million credit facility on December 16, 2004. On June 30, 2006 we amended the Bank Credit Facility (the Bank Credit Facility ) to extend the expiration date from December 2009 to June 2011, and to reduce the borrowing rates and commitment fees. Borrowings under the Bank Credit Facility are guaranteed by all major operating subsidiaries of the Company. Outstanding principal amounts on the Bank Credit Facility bear interest, at the option of the Company, at a variable rate equal to: (i) LIBOR, plus an agreed margin (ranging from 55 to 100 basis points), which is established quarterly based upon the Company s ratio of consolidated EBITDA to its consolidated indebtedness; or (ii) an alternate base rate which is the higher of (a) the prime rate or (b) the federal funds rate plus $1 / 2 \%$ per annum. Interest payments are payable monthly or at the end of the LIBOR advance periods, which can be up to a period of six months at the option of the Company. Under the Bank Credit Facility, we are required to adhere to a number of financial and other covenants, including covenants relating to the Company sinterest coverage ratio and consolidated funded indebtedness ratio. At September 30, 2006 the Company had $\$ 342.3$ million of borrowings available under the Bank Credit Facility.

## Senior Notes -

We entered into a Note Purchase Agreement (the Note Purchase Agreement ) on November 15, 2005 related to our sale of $\$ 200$ million of senior, unsecured notes, designated as Series 2005A Senior Notes (the Senior Notes ) in a private placement transaction. The Senior Notes, which are guaranteed by substantially all of the Company s subsidiaries, were sold at par and issued in three tranches on November 15, 2005, as follows:

| Tranche A | $\$ 40$ million | November 15, 2012 | $5.25 \%$ |
| :--- | :--- | :--- | :--- |
| Tranche B | $\$ 80$ million | November 15, 2015 | $5.38 \%$ |
| Tranche C | $\$ 80$ million | November 15, 2017 | $5.48 \%$ |

Interest for each tranche of Notes is payable semi-annually on the $15^{\text {th }}$ day of May and the $15^{\text {th }}$ day of November of each year until all principal is paid for the respective tranche.

Our obligations under the Note Purchase Agreement and the Senior Notes are equal in right of payment with all other senior, unsecured debt of the Company, including our debt under the Bank Credit Facility. The Note Purchase Agreement contains customary restrictive covenants, including covenants that place limits on our ability to encumber our assets, to incur additional debt, to sell assets, or to merge or consolidate with third parties, as well as certain cross covenants with the Bank Credit Facility.

Pursuant to a Subsidiary Guaranty Agreement, substantially all of our subsidiaries have guaranteed the punctual payment of all principal, interest, and Make-Whole Amounts (as defined in the Note Agreement) on the Senior Notes and the other payment and performance obligations of the Company contained in the Senior Notes and in the Note Purchase Agreement. We are permitted, at our option and without penalty, to prepay from time to time at least $10 \%$ of the original aggregate principal amount of the Senior Notes at $100 \%$ of the principal amount to be prepaid, together with interest accrued on such amount to be prepaid to the date of payment, plus a Make-Whole Amount. The
Make-Whole Amount is computed by discounting the remaining scheduled payments of interest and principal of the Senior Notes being prepaid at a discount rate equal to the sum of 50 basis points and the yield to maturity of U.S. treasury securities having a maturity equal to the remaining average life of the Senior Notes being prepaid.

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## Cash Used for Share Repurchases.

|  | Common Stock |  |  |
| :---: | :---: | :---: | :---: |
|  | Shares | Average Price Paid Per Share |  |
| April 1 through April 30, 2006 |  | \$ |  |
| May 1 through May 31, 2006 |  |  |  |
| June 1 through June 30, 2006 |  |  |  |
| Quarter 1 Totals |  | \$ |  |
| July 1 through July 31, 2006 |  | \$ |  |
| August 1 through August 31, 2006 | 1,376,800 |  | 36.43 |
| September 1 through September 30, 2006 |  |  |  |
| Quarter 2 Totals | 1,376,800 | \$ | 36.43 |
| Year-to-Date Totals | 1,376,800 | \$ | 36.43 |

As of September 30, 2006, we had remaining authorization to purchase 1,623,200 shares. During the first week of October 2006, the Company repurchased an additional 780,000 shares at an average price of $\$ 32.52$, leaving 843,200 shares available for purchase under the current authorization. On November 7, 2006, the Board of Directors authorized the Company to repurchase up to an additional $5,156,800$ shares, for a total outstanding authorization of $6,000,000$ shares. Share repurchases may be made from time-to-time in the open market or in privately negotiated transactions. The timing and amount of any repurchases of shares will be determined by the Company s management, based on its evaluation of market and economic conditions and other factors.

## Dividends.

Dividends paid in the six months ended September 30, 2006 and 2005 were $\$ 17.6$ million and $\$ 10.9$ million, respectively. Each quarterly dividend payment is subject to review and approval by our Board of Directors, and we intend to evaluate our dividend payment amount on an ongoing basis.

## Capital Resources.

The following table compares capital expenditures:

|  | For the Six Months |  |
| :--- | :---: | ---: |
| Ended September 30, |  |  |
|  | 2006 | 2005 |
|  | (dollars in thousands) |  |
| Land and Quarries | $\$ 764$ | $\$ 10$ |
| Plants | 64,455 | 28,207 |
| Buildings, Machinery and Equipment | 1,262 | 10,899 |
|  |  |  |
| Total Capital Expenditures | $\$ 66,481$ | $\$ 39,616$ |

For fiscal 2007, we expect expenditures of the following: approximately $\$ 165$ million (approximately $\$ 90$ million greater than our fiscal 2006 levels), with the year-over-year increase due primarily to the completion of the expansion of Illinois Cement and construction of the new wallboard plant in Georgetown, South Carolina. Historically, we have
financed such expenditures with cash from operations and borrowings under our revolving credit facilities.

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## GENERAL OUTLOOK

See Outlook discussions in each of our segment operations.

## FORWARD-LOOKING STATEMENTS

Certain sections of this report, including Management s Discussion and Analysis of Results of Operations and Financial Condition contain forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, Section 21E of the Securities Exchange Act of 1934 and the Private Litigation Reform Act of 1995. Forward-looking statements may be identified by the context of the statement and generally arise when the Company is discussing its beliefs, estimates or expectations. These statements involve known and unknown risks and uncertainties that may cause the Company s actual results to be materially different from planned or expected results. Those risks and uncertainties include, but are not limited to:

Levels of construction spending. Demand for our products is directly related to the level of activity in the construction industry, which includes residential, commercial and infrastructure construction. Furthermore, activity in the infrastructure construction business is directly related to the amount of government funding available for such projects. Any decrease in the amount of government funds available for such projects or any decrease in construction activity in general (including a continued decrease in residential construction) could have a material adverse effect on our business, financial condition and results of operations.

Interest rates. Our business is significantly affected by the movement of interest rates. Interest rates have a direct impact on the level of residential, commercial and infrastructure construction activity put in place. Higher interest rates could have a material adverse effect on our business and results of operations. In addition, increases in interest rates would likely result in higher interest expense related to borrowings under our credit facilities.

The seasonal nature of the Company s business. A majority of our business is seasonal with peak revenues and profits occurring primarily in the months of April through November. Quarterly results have varied significantly in the past and are likely to vary significantly from quarter to quarter in the future. Such variations could have a negative impact on the price of the Company s common stock.

National and regional economic conditions. A majority of our revenues are from customers who are in industries and businesses that are cyclical in nature and subject to changes in general economic conditions. In addition, since operations occur in a variety of geographic markets, our businesses are subject to the economic conditions in each such geographic market. General economic downturns or localized downturns in the regions where we have operations, including any downturns in the construction industry or increases in capacity in the gypsum wallboard, paperboard and cement industries, could have a material adverse effect on our business, financial condition and results of operations.

Price fluctuations and supply/demand for our products. The products sold by us are commodities and competition among manufacturers is based largely on price. The prices for our principal products, gypsum wallboard and cement, are currently at levels higher than those experienced in recent years. Prices are often subject to material changes in response to relatively minor fluctuations in supply and demand, general economic conditions and other market conditions beyond our control. Increases in the production capacity for products such as gypsum wallboard or cement may create an oversupply of such products and negatively impact product prices. There can be no assurance that prices for products sold by us will not decline in the future or that such declines will not have a material adverse effect on our business, financial condition and results of operations.

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Significant changes in the cost of, and the availability of, fuel, energy and other raw materials. Significant increases in the cost of fuel, energy or raw materials used in connection with our businesses or substantial decreases in their availability could materially and adversely affect our sales and operating profits. Major cost components in each of our businesses are the cost of fuel, energy and raw materials. Prices for fuel, energy or raw materials used in connection with our businesses could change significantly in a short period of time for reasons outside our control. Prices for natural gas and electrical power, which are significant components of the costs associated with our gypsum wallboard and cement businesses, have increased significantly in recent years and are expected to increase in the future. In the event of large or rapid increases in prices, we may not be able to pass all of the increases through to our customers, which would reduce our operating margin.

## Unfavorable weather conditions during peak construction periods and other unexpected operational

 difficulties. Because a majority of our business is seasonal, bad weather conditions and other unexpected operational difficulties during peak periods could adversely affect operating income and cash flow and could have a disproportionate impact on our results of operations for the full year.Competition from new or existing competitors or the ability to successfully penetrate new markets. The construction products industry is highly competitive. If we are unable to keep our products competitively priced, our sales could be reduced materially. Also, we may experience increased competition from companies offering products based on new processes that are more efficient or result in improvements in product performance, which could put us at a disadvantage and cause us to lose customers and sales volume. Our failure to continue to compete effectively could have a material adverse effect on our business, financial condition and results of operations.

Compliance with governmental regulations. Our operations and our customers are subject to and affected by federal, state and local laws and regulations with respect to such matters and land usage, street and highway usage, noise level and health and safety and environmental matters. In many instances, various permits are required for construction and related operations. Although management believes that we are in compliance in all material respects with regulatory requirements, there can be no assurance that the Company will not incur material costs or liabilities in connection with regulatory requirements or that demand for its products will be adversely affected by regulatory issues affecting its customers.

Environmental liabilities. Our operations are subject to state, federal and local environmental laws and regulations, which impose liability for cleanup or remediation of environmental pollution and hazardous waste arising from past acts; and require pollution control and prevention, site restoration and operating permits and/or approvals to conduct certain of our operations. Certain of our operations may from time-to-time involve the use of substances that are classified as toxic or hazardous substances within the meaning of these laws and regulations. Risk of environmental liability is inherent in the operation of our businesses. As a result, it is possible that environmental liabilities could have a material adverse effect on the Company in the future.

Events that may disrupt the U.S. or world economy. Future terrorist attacks, and the ensuing U.S. military and other responsive actions, could have a significant adverse effect on the general economic, market and political conditions, which in turn could have material adverse effect on the Company s business.

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Significant changes in the cost and availability of transportation. Some of the raw materials used in our manufacturing processes, such as coal or coke, are transported to our facilities by truck or rail. In addition, the transportation costs associated with the delivery of our wallboard products are a significant portion of the variable cost of the wallboard division. Significant increases in the cost of fuel or energy can result in material increases in the cost of transportation which could materially and adversely affect our operating profits. In addition, reductions in the availability of certain modes of transportation such as rail or trucking could limit our ability to deliver product and therefore materially and adversely affect our operating profits.
In general, the Company is subject to the risks and uncertainties of the construction industry and of doing business in the U.S. The forward-looking statements are made as of the date of this report, and the Company undertakes no obligation to update them, whether as a result of new information, future events or otherwise.

## Item 3. Quantitative and Qualitative Disclosures about Market Risk

We are exposed to market risks related to fluctuations in interest rates on our amended Bank Credit Facility. From time-to-time we have utilized derivative instruments, including interest rate swaps, in conjunction with our overall strategy to manage the debt outstanding that is subject to changes in interest rates. At September 30, 2006 there were no outstanding borrowings under the amended Bank Credit Facility. Presently, we do not utilize derivative financial instruments.

The Company is subject to commodity risk with respect to price changes principally in coal, coke, natural gas and power. We attempt to limit our exposure to change in commodity prices by entering into contracts or increasing use of alternative fuels.

## Item 4. Controls and Procedures

An evaluation has been performed under the supervision and with the participation of the Company s management, including the Company s Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures as of September 30, 2006. Based on that evaluation, the Company s management, including its Chief Executive Officer and Chief Financial Officer, concluded that the Company s disclosure controls and procedures were effective as of September 30, 2006, to provide reasonable assurance that the information required to be disclosed in the Company s reports filed or submitted under the Securities Exchange Act of 1934 is processed, summarized and reported within the time periods specified in the rules and forms of the Securities and Exchange Commission. There have been no changes in the Company s internal controls over financial reporting during the Company s last fiscal quarter that have materially affected, or are reasonably likely to materially affect, the Company s internal controls over financial reporting.

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## Part II. Other Information

## Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

The disclosure required under this Item is included in Item 2. of this Quarterly Report on Form 10-Q under the heading Cash Used for Share Repurchases and is incorporated herein by reference.

## Item 4. Submission of Materials to a Vote of Security Holders

On July 27, 2006, the Company held its Annual Meeting of Stockholders. At the Annual Meeting, F. William Barnett, O.G. Dagnan and David W. Quinn were elected to the Board of Directors by the holders of the Common Stock, par value $\$ 0.01$ per share, to serve until the 2009 Annual Meeting of Stockholders. Also, at the Annual Meeting a proposal to ratify the appointment by our Board of Directors of Ernst \& Young LLP as the Company s independent auditors for the fiscal year ending March 31, 2007 was approved by the holders of the Common Stock. Voting results for the director nominees and the proposal are summarized as follows:

|  | Number of Shares Common Stock |  |  | Broker |
| :--- | :---: | :---: | :---: | :---: |
| Director Nominee | For | Withhold Authority | Non-Votes |  |
| F. William Barnett | $44,442,841$ | $1,207,695$ |  |  |
| O.G. Dagnan | $24,297,022$ | $21,353,514$ |  |  |
| David W. Quinn | $26,471,868$ | $19,178,668$ |  |  |
|  |  | Number of Shares of Common Stock |  |  |
| Proposal |  |  |  | Abstain | Non-Votes

Robert L. Clarke, Frank W. Maresh and Steven R. Rowley continue as directors with a term expiring in 2007. Laurence E. Hirsch and Michael R. Nicolais continue as directors with a term expiring in 2008.

## Item 6. Exhibits

4.1 Sixth Amendment to Amended and Restated Credit agreement dated September 29, 2006 among Eagle Materials Inc. and the lenders party thereto, JP Morgan Chase Bank, N.A., as administration agent, Bank of America, N.A. and Branch Banking and Trust Company as co-syndication agents and Wells Fargo Bank N.A. and Union Bank of California, N.A., as co-documentation agents (filed as Exhibit 4.1 to the Current Report on Form 8-K filed with the Securities and Exchange Commission on October 17, 2006 and incorporated herein by reference).
31.1 Certification of the Chief Executive Officer of Eagle Materials Inc. pursuant to Rules 13a-14 and 15d-14 promulgated under the Securities Exchange Act of 1934, as amended.
31.2 Certification of the Chief Financial Officer of Eagle Materials Inc. pursuant to Rules 13a-14 and 15d-14 promulgated under the Securities Exchange Act of 1934, as amended.
32.1 Certification of the Chief Executive Officer of Eagle Materials Inc. pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
32.2 Certification of the Chief Financial Officer of Eagle Materials Inc. pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

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## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

November 9, 2006

November 9, 2006

## EAGLE MATERIALS INC.

Registrant
/s/STEVEN R. ROWLEY

Steven R. Rowley President and Chief Executive Officer (principal executive officer)
/s/ARTHUR R. ZUNKER, JR.

Arthur R. Zunker, Jr.
Senior Vice President, Treasurer and Chief Financial Officer (principal financial and chief accounting officer)


[^0]:    (1) Prior to

    Corporate
    General and
    Administrative
    expenses and
    Interest

