

VENTAS INC  
Form 10-Q  
May 06, 2011

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**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549**

**FORM 10-Q**

(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934  
FOR THE QUARTERLY PERIOD ENDED MARCH 31, 2011  
OR**

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934  
FOR THE TRANSITION PERIOD FROM \_\_\_\_\_ TO \_\_\_\_\_  
Commission file number: 1-10989**

**Ventas, Inc.  
(Exact Name of Registrant as Specified in Its Charter)**

**Delaware** **61-1055020**  
**(State or Other Jurisdiction of Incorporation or Organization)** **(I.R.S. Employer Identification No.)**  
**111 S. Wacker Drive, Suite 4800**  
**Chicago, Illinois**  
**(Address of Principal Executive Offices)**  
**60606**  
**(Zip Code)**  
**(877) 483-6827**  
**(Registrant's Telephone Number, Including Area Code)**

**Not Applicable**

**(Former Name, Former Address and Former Fiscal Year, if Changed Since Last Report)**

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company   
Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

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Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

**Class of Common Stock:**  
Common Stock, \$0.25 par value

**Outstanding at May 2, 2011:**  
163,121,427

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**VENTAS, INC.**  
**CONSOLIDATED BALANCE SHEETS**  
(In thousands, except per share amounts)

|  | <b>March 31,<br/>2011<br/>(Unaudited)</b> | <b>December 31,<br/>2010<br/>(Audited)</b> |
|--|---|--|
| <b>Assets</b>  |   |  |
| Real estate investments:   |   |  |
| Land   | \$ 560,086                                | \$ 559,072                                 |
| Buildings and improvements   | 6,051,148                                 | 6,035,295                                  |
| Construction in progress   | 5,848                                     | 6,519                                      |
| Acquired lease intangibles   | 147,381                                   | 146,813                                    |
|  | 6,764,463                                 | 6,747,699                                  |
| Accumulated depreciation and amortization  | (1,521,039)                               | (1,468,180)                                |
| Net real estate property   | 5,243,424                                 | 5,279,519                                  |
| Loans receivable, net  | 130,608                                   | 149,263                                    |
| Investments in unconsolidated entities   | 15,011                                    | 15,332                                     |
| Net real estate investments  | 5,389,043                                 | 5,444,114                                  |
| Cash and cash equivalents  | 41,899                                    | 21,812                                     |
| Escrow deposits and restricted cash  | 35,399                                    | 38,940                                     |
| Deferred financing costs, net  | 17,141                                    | 19,533                                     |
| Other  | 210,616                                   | 233,622                                    |
| Total assets   | \$ 5,694,098                              | \$ 5,758,021                               |
| <b>Liabilities and equity</b>  |   |  |
| Liabilities:   |   |  |
| Senior notes payable and other debt  | \$ 2,571,368                              | \$ 2,900,044                               |
| Accrued interest   | 34,543                                    | 19,296                                     |
| Accounts payable and other liabilities   | 203,594                                   | 207,143                                    |
| Deferred income taxes  | 238,146                                   | 241,333                                    |
| Total liabilities  | 3,047,651                                 | 3,367,816                                  |
| Commitments and contingencies  |   |  |
| Equity:  |   |  |
| Ventas stockholders' equity:   |   |  |
| Preferred stock, \$1.00 par value; 10,000 shares authorized, unissued  |   |  |
| Common stock, \$0.25 par value; 300,000 shares authorized; 163,118 and 157,279 shares issued at March 31, 2011 and December 31, 2010, respectively | 40,818                                    | 39,391                                     |
| Capital in excess of par value   | 2,874,879                                 | 2,576,843                                  |

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|   |              |              |
|---|--------------|--------------|
| Accumulated other comprehensive income  | 28,097       | 26,868       |
| Retained earnings (deficit)   | (300,382)    | (255,628)    |
| Treasury stock, 0 and 14 shares at March 31, 2011 and December 31, 2010, respectively | (8)          | (748)        |
| Total Ventas stockholders' equity   | 2,643,404    | 2,386,726    |
| Noncontrolling interest   | 3,043        | 3,479        |
| Total equity  | 2,646,447    | 2,390,205    |
| Total liabilities and equity  | \$ 5,694,098 | \$ 5,758,021 |

See accompanying notes.

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**VENTAS, INC.**  
**CONSOLIDATED STATEMENTS OF INCOME**  
**(Unaudited)**  
**(In thousands, except per share amounts)**

|   | <b>For the Three Months<br/>Ended March 31,</b> |             |
|---|---|-------------|
|   | <b>2011</b>                                     | <b>2010</b> |
| <b>Revenues:</b>  |   |             |
| Rental income:  |   |             |
| Triple-net leased   | \$ 118,603                                      | \$ 116,333  |
| Medical office buildings  | 24,236  | 12,189      |
|   | 142,839   | 128,522     |
| Resident fees and services  | 114,502   | 108,486     |
| Medical office building services revenue  | 6,957   |             |
| Income from loans and investments   | 6,085   | 3,617       |
| Interest and other income   | 78  | 263         |
| <br>Total revenues  | <br>270,461                                     | <br>240,888 |
| <b>Expenses:</b>  |   |             |
| Interest  | 42,558  | 44,090      |
| Depreciation and amortization   | 51,759  | 52,314      |
| Property-level operating expenses:  |   |             |
| Senior living   | 78,111  | 74,677      |
| Medical office buildings  | 8,676   | 4,202       |
|   | 86,787  | 78,879      |
| Medical office building services costs  | 5,536   |             |
| General, administrative and professional fees (including non-cash stock-based compensation expense of \$4,016 and \$3,032 for the three months ended March 31, 2011 and 2010, respectively) | 14,832  | 10,683      |
| Foreign currency loss (gain)  | 1   | (106)       |
| Loss on extinguishment of debt  | 16,520  |             |
| Merger-related expenses and deal costs  | 6,449   | 2,319       |
| <br>Total expenses  | <br>224,442                                     | <br>188,179 |
| <br>Income before loss from unconsolidated entities, income taxes, discontinued operations and noncontrolling interest  | <br>46,019                                      | <br>52,709  |
| Loss from unconsolidated entities   | (170)   |             |
| Income tax benefit (expense)  | 3,197   | (286)       |
| <br>Income from continuing operations   | <br>49,046                                      | <br>52,423  |
| Discontinued operations   |   | 745         |
| <br>Net income  | <br>49,046                                      | <br>53,168  |

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|   |                         |         |    |         |
|---|-------------------------|---------|----|---------|
| Net income attributable to noncontrolling interest (net of tax of \$0 and \$419 for the three months ended March 31, 2011 and 2010, respectively) |                         | 62      |    | 549     |
| Net income attributable to common stockholders  | \$                      | 48,984  | \$ | 52,619  |
| <b>Earnings per common share:</b>   |                         |         |    |         |
| Basic:  |                         |         |    |         |
| Income from continuing operations attributable to common stockholders   | \$                      | 0.31    | \$ | 0.34    |
| Discontinued operations   |                         |         |    | 0.00    |
| Net income attributable to common stockholders  | \$                      | 0.31    | \$ | 0.34    |
| Diluted:  |                         |         |    |         |
| Income from continuing operations attributable to common stockholders   | \$                      | 0.30    | \$ | 0.34    |
| Discontinued operations   |                         |         |    | 0.00    |
| Net income attributable to common stockholders  | \$                      | 0.30    | \$ | 0.34    |
| <b>Weighted average shares used in computing earnings per common share:</b>   |                         |         |    |         |
| Basic   |                         | 160,420 |    | 156,453 |
| Diluted   |                         | 162,023 |    | 156,967 |
| Dividends declared per common share   | \$                      | 0.575   | \$ | 0.535   |
|   | See accompanying notes. |         |    |         |



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**VENTAS, INC.**  
**CONSOLIDATED STATEMENTS OF EQUITY**  
**For the Three Months Ended March 31, 2011 and the Year Ended December 31, 2010**  
**(In thousands, except per share amounts)**

|  | Accumulated                     |                                      |                                  |                                   | Total             |                         |                            | Total        |
|--|---------------------------------|--------------------------------------|----------------------------------|-----------------------------------|-------------------|-------------------------|----------------------------|--------------|
|  | Common<br>Stock<br>Par<br>Value | Capital in<br>Excess of<br>Par Value | Other<br>Comprehensive<br>Income | Retained<br>Earnings<br>(Deficit) | Treasury<br>Stock | Stockholders'<br>Equity | Noncontrolling<br>Interest |              |
| Balance at<br>January 1, 2010                                    | \$ 39,160                       | \$ 2,573,039                         | \$ 19,669                        | \$ (165,710)                      | \$ (647)          | \$ 2,465,511            | \$ 18,549                  | \$ 2,484,060 |
| Comprehensive<br>Income:   |                                 |                                      |                                  |                                   |                   |                         |                            |              |
| Net income   |                                 |                                      |                                  | 246,167                           |                   | 246,167                 | 3,562                      | 249,729      |
| Foreign currency<br>translation                                  |                                 |                                      | 6,951                            |                                   |                   | 6,951                   |                            | 6,951        |
| Change in<br>unrealized gain on<br>marketable debt<br>securities |                                 |                                      | 354                              |                                   |                   | 354                     |                            | 354          |
| Other  |                                 |                                      | (106)                            |                                   |                   | (106)                   |                            | (106)        |
| Comprehensive<br>income  |                                 |                                      |                                  |                                   |                   | 253,366                 | 3,562                      | 256,928      |
| Net change in<br>noncontrolling<br>interest                      |                                 | (18,503)                             |                                  |                                   |                   | (18,503)                | (18,632)                   | (37,135)     |
| Dividends to<br>common<br>stockholders<br>\$2.14 per share       |                                 |                                      |                                  | (336,085)                         |                   | (336,085)               |                            | (336,085)    |
| Issuance of<br>common stock for<br>stock plans                   | 197                             | 21,076                               |                                  |                                   | 3,371             | 24,644                  |                            | 24,644       |
| Grant of restricted<br>stock, net of<br>forfeitures              | 34                              | 1,231                                |                                  |                                   | (3,472)           | (2,207)                 |                            | (2,207)      |
| Balance at<br>December 31,<br>2010                               | 39,391                          | 2,576,843                            | 26,868                           | (255,628)                         | (748)             | 2,386,726               | 3,479                      | 2,390,205    |

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|   |           |              |           |              |        |              |          |              |          |
|---|-----------|--------------|-----------|--------------|--------|--------------|----------|--------------|----------|
| Comprehensive Income:                                   |           |              |           |              |        |              |          |              |          |
| Net income  |           |              |           | 48,984       |        |              | 48,984   | 62           | 49,046   |
| Foreign currency translation                            |           |              | 2,499     |              |        |              | 2,499    |              | 2,499    |
| Change in unrealized gain on marketable debt securities |           |              | (1,257)   |              |        |              | (1,257)  |              | (1,257)  |
| Other   |           |              | (13)      |              |        |              | (13)     |              | (13)     |
| Comprehensive income                                    |           |              |           |              |        |              |          |              |          |
|   |           |              |           |              |        |              | 50,213   | 62           | 50,275   |
| Net change in noncontrolling interest                   |           |              |           |              |        |              |          |              |          |
|   |           |              | (3,170)   |              |        |              | (3,170)  | (498)        | (3,668)  |
| Dividends to common stockholders \$0.575 per share      |           |              |           |              |        |              |          |              |          |
|   |           |              |           | (93,738)     |        |              | (93,738) |              | (93,738) |
| Issuance of common stock                                |           |              |           |              |        |              |          |              |          |
|   | 1,391     | 298,535      |           |              |        |              | 299,926  |              | 299,926  |
| Issuance of common stock for stock plans                |           |              |           |              |        |              |          |              |          |
|   | 4         | 3,815        |           |              | 215    |              | 4,034    |              | 4,034    |
| Grant of restricted stock, net of forfeitures           |           |              |           |              |        |              |          |              |          |
|   | 32        | (1,144)      |           |              | 525    |              | (587)    |              | (587)    |
| Balance at March 31, 2011                               |           |              |           |              |        |              |          |              |          |
|   | \$ 40,818 | \$ 2,874,879 | \$ 28,097 | \$ (300,382) | \$ (8) | \$ 2,643,404 | \$ 3,043 | \$ 2,646,447 |          |

See accompanying notes.

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**VENTAS, INC.**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**  
**(Unaudited)**  
**(In thousands)**

|   | <b>For the Three Months Ended March</b> |             |
|---|---|-------------|
|   | <b>31,</b>                              |             |
|   | <b>2011</b>                             | <b>2010</b> |
| Cash flows from operating activities:   |   |             |
| Net income  | \$ 49,046                               | \$ 53,168   |
| Adjustments to reconcile net income to net cash provided by operating activities:     |   |             |
| Depreciation and amortization (including amounts in discontinued operations)          | 51,759                                  | 52,537      |
| Amortization of deferred revenue and lease intangibles, net                           | (1,799)                                 | (1,549)     |
| Other amortization expenses   | 2,436                                   | 2,154       |
| Stock-based compensation  | 4,016                                   | 3,032       |
| Straight-lining of rental income  | (1,772)                                 | (2,449)     |
| Loss on extinguishment of debt  | 16,520                                  |             |
| Net gain on sale of real estate assets (including amounts in discontinued operations) |   | (184)       |
| Gain on sale of real estate loan investments  | (177)                                   |             |
| Gain on sale of marketable securities   | (733)                                   |             |
| Income tax (benefit) expense  | (3,197)                                 | 286         |
| Loss from unconsolidated entities   | 170                                     |             |
| Other   | 398                                     | 53          |
| Changes in operating assets and liabilities:  |   |             |
| Increase in other assets  | (1,540)                                 | (3,772)     |
| Increase in accrued interest  | 15,253                                  | 17,799      |
| Increase (decrease) in accounts payable and other liabilities                         | 389                                     | (5,514)     |
| Net cash provided by operating activities   | 130,769                                 | 115,561     |
| Cash flows from investing activities:   |   |             |
| Net investment in real estate property  |   | (11,860)    |
| Purchase of noncontrolling interest   | (3,319)                                 |             |
| Investment in loans receivable  |   | (15,796)    |
| Proceeds from real estate disposals   |   | 754         |
| Proceeds from loans receivable  | 19,950                                  | 1,192       |
| Proceeds from sale of marketable securities   | 23,050                                  |             |
| Capital expenditures  | (7,963)                                 | (4,295)     |
| Other   | (37)                                    |             |
| Net cash provided by (used in) investing activities                                   | 31,681                                  | (30,005)    |
| Cash flows from financing activities:   |   |             |
| Net change in borrowings under revolving credit facilities                            | (32,000)                                | 29,089      |
| Proceeds from debt  | 14,630                                  | 196         |
| Repayment of debt   | (331,069)                               | (7,807)     |
| Payment of deferred financing costs   | (314)                                   | (1,113)     |
| Issuance of common stock, net   | 299,926                                 |             |

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|   |           |            |
|---|-----------|------------|
| Cash distribution to common stockholders                            | (93,738)  | (83,881)   |
| Contributions from noncontrolling interest                          |           | 265        |
| Distributions to noncontrolling interest                            | (349)     | (1,989)    |
| Other   | 458       | 4,169      |
| Net cash used in financing activities                               | (142,456) | (61,071)   |
| Net increase in cash and cash equivalents                           | 19,994    | 24,485     |
| Effect of foreign currency translation on cash and cash equivalents | 93        | 847        |
| Cash and cash equivalents at beginning of period                    | 21,812    | 107,397    |
| Cash and cash equivalents at end of period                          | \$ 41,899 | \$ 132,729 |
| Supplemental schedule of non-cash activities:                       |           |            |
| Assets and liabilities assumed from acquisitions:                   |           |            |
| Real estate investments   | \$        | \$ 496     |
| Other assets acquired   |           | (355)      |
| Other liabilities   |           | 141        |

See accompanying notes.

**Table of Contents****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS****NOTE 1 DESCRIPTION OF BUSINESS**

Ventas, Inc. (together with its subsidiaries, unless otherwise indicated or except where the context otherwise requires, we, us or our ) is a real estate investment trust ( REIT ) with a geographically diverse portfolio of seniors housing and healthcare properties in the United States and Canada. As of March 31, 2011, this portfolio consisted of 602 assets: 240 seniors housing communities, 187 skilled nursing facilities, 40 hospitals and 135 medical office buildings ( MOBs ) and other properties in 43 states, the District of Columbia and two Canadian provinces. With the exception of our seniors housing communities that are managed by independent third parties, such as Sunrise Senior Living, Inc. (together with its subsidiaries, Sunrise ), pursuant to long-term management agreements and certain of our MOBs, including those acquired during 2010 in connection with our Lillibridge Healthcare Services, Inc. ( Lillibridge ) acquisition, we lease our properties to healthcare operating companies under triple-net or absolute-net leases, which require the tenants to pay all property-related expenses. We also had real estate loan and other investments relating to seniors housing and healthcare companies or properties as of March 31, 2011.

Our primary business consists of acquiring, financing and owning seniors housing and healthcare properties and leasing those properties to third parties or operating those properties through independent third party managers. Through our Lillibridge subsidiary, we also provide management, leasing, marketing, facility development and advisory services to highly rated hospitals and health systems throughout the United States.

**NOTE 2 ACCOUNTING POLICIES**

The accompanying Consolidated Financial Statements have been prepared in accordance with U.S. generally accepted accounting principles ( GAAP ) for interim financial information set forth in the Accounting Standards Codification ( ASC ), as published by the Financial Accounting Standards Board ( FASB ), and with the Securities and Exchange Commission ( SEC ) instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by GAAP for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair statement of results for the interim period have been included. Operating results for the three months ended March 31, 2011 are not necessarily an indication of the results that may be expected for the year ending December 31, 2011. The accompanying Consolidated Financial Statements and related notes should be read in conjunction with the consolidated financial statements and notes thereto included in our Annual Report on Form 10-K for the year ended December 31, 2010, filed with the SEC on February 18, 2011. Certain prior period amounts have been reclassified to conform to the current period presentation.

*Revenue Recognition*

Certain of our leases, including the majority of our leases with Brookdale Senior Living Inc. (together with its subsidiaries, Brookdale Senior Living ) and the majority of our MOB leases, provide for periodic and determinable increases in base rent. We recognize base rental revenues under these leases on a straight-line basis over the term of the applicable lease. Income on our straight-line revenue is recognized when collectibility is reasonably assured, and in the event we determine that collectibility of straight-line revenue is not reasonably assured, we establish an allowance for estimated losses. Recognizing rental income on a straight-line basis results in recognized revenue exceeding cash amounts contractually due from our tenants during the first half of the term for leases that have straight-line treatment. The cumulative excess is included in other assets, net of allowances, on our Consolidated Balance Sheets and totaled \$88.1 million and \$86.3 million at March 31, 2011 and December 31, 2010, respectively. Our master lease agreements with Kindred Healthcare, Inc. (together with its subsidiaries, Kindred ) (the Kindred Master Leases ) and certain of our other leases provide for an annual increase in rental payments only if certain revenue parameters or other substantive contingencies are met. We recognize the increased rental revenue under these leases only if such parameters or contingencies are met, rather than on a straight-line basis over the term of the applicable lease.

We recognize income from rent, lease termination fees, management advisory services and all other income when all of the following criteria are met in accordance with SEC Staff Accounting Bulletin 104: (i) the applicable agreement has been fully executed and delivered; (ii) services have been rendered; (iii) the amount is fixed or determinable; and (iv) collectibility is reasonably assured.



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We recognize resident fees and services, other than move-in fees, monthly as services are provided. We recognize move-in fees on a straight-line basis over the average resident stay. Lease agreements with residents generally have a term of one year and are cancelable by the resident with 30 days' notice.

*Fair Values of Financial Instruments*

We use the following methods and assumptions in estimating fair value disclosures for financial instruments.

*Cash and cash equivalents:* The carrying amount of unrestricted cash and cash equivalents reported in our Consolidated Balance Sheets approximates fair value due to the short maturity of these instruments.

*Loans receivable:* The fair value of loans receivable is estimated by discounting the future cash flows using current interest rates at which similar loans with the same maturities would be made to borrowers with similar credit ratings.

*Marketable debt securities:* The fair value of marketable debt securities is estimated using quoted prices in active markets for similar assets or liabilities that we have the ability to access.

*Senior notes payable and other debt:* The fair value of borrowings is estimated by discounting the future cash flows using current interest rates at which similar borrowings could be made by us.

*Recently Adopted Accounting Standards*

On January 1, 2011, we adopted Accounting Standards Update (ASU) 2010-29, *Business Combinations (Topic 805): Disclosure of Supplementary Pro Forma Information for Business Combinations*. ASU 2010-29 impacts any public entity that enters into business combinations that are material on an individual or aggregate basis. The guidance specifies that if a public entity presents comparative financial statements, the entity should disclose revenues and earnings of the combined entity as though the business combination(s) that occurred during the year had occurred at the beginning of the prior annual period when preparing the pro forma financial information for both the current and prior reporting periods. The guidance also requires that pro forma disclosures be accompanied by a narrative description regarding the nature and amount of material, nonrecurring pro forma adjustments directly attributable to the business combination included in reported pro forma revenues and earnings. This guidance is effective for business combinations consummated in periods beginning after December 15, 2010. The adoption of ASU 2010-29 did not impact our Consolidated Financial Statements.

**NOTE 3 CONCENTRATION OF CREDIT RISK**

As of March 31, 2011, based on the gross book value of our properties, Sunrise, Brookdale Senior Living and Kindred managed or operated approximately 38.1%, 19.7% and 13.1% of our properties, respectively, and seniors housing communities and skilled nursing facilities constituted approximately 70.4% and 11.7%, respectively, of our portfolio, with hospitals, MOBs and other healthcare assets collectively comprising the remaining 17.9%. As of March 31, 2011, our properties were located in 43 states, the District of Columbia and two Canadian provinces, with properties in only one state (California) accounting for 10% or more of our total revenues for the three months ended March 31, 2011. Approximately 23.0% and 25.2% of our total revenues and 35.0% and 37.4% of our total net operating income (NOI, which is defined as total revenues, less interest and other income, property-level operating expenses and medical office building services costs) (including amounts in discontinued operations) for the three months ended March 31, 2011 and 2010, respectively, were derived from our four Kindred Master Leases. Approximately 10.9% and 12.5% of our total revenues and 16.5% and 18.7% of our total NOI (including amounts in discontinued operations) for the three months ended March 31, 2011 and 2010, respectively, were derived from our lease agreements with Brookdale Senior Living. Each of the Kindred Master Leases and our leases with Brookdale Senior Living is a triple-net lease pursuant to which the tenant is required to pay all insurance, taxes, utilities and maintenance and repairs related to the properties and to comply with the terms of the mortgage financing documents, if any, affecting the properties.

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In view of the fact that Kindred and Brookdale Senior Living lease a substantial portion of our triple-net leased properties and each contributes a significant portion of our total revenues and NOI, Kindred's and Brookdale Senior Living's financial condition and ability and willingness to satisfy their obligations under their respective leases and other agreements with us, and their willingness to renew those leases upon expiration of the terms thereof, significantly impact our results of operations and ability to service our indebtedness and to make distributions to our stockholders. We cannot assure you that either Kindred or Brookdale Senior Living will have sufficient assets, income and access to financing to enable it to satisfy its obligations, and any inability or unwillingness on its part to do so would have a material adverse effect on our business, financial condition, results of operations and liquidity, on our ability to service our indebtedness and other obligations and on our ability to make distributions to our stockholders, as required for us to continue to qualify as a REIT (a Material Adverse Effect). We also cannot assure you that either Kindred or Brookdale Senior Living will elect to renew its leases with us upon expiration of the initial base terms or any renewal terms thereof or that, if some or all of those leases are not renewed, we will be able to reposition the affected properties on a timely basis or on the same or better terms, if at all.

Sunrise provides comprehensive property management and accounting services with respect to 79 of our seniors housing communities pursuant to long-term management agreements. Each management agreement has a term of 30 years from its effective date, the earliest of which began in 2004. Approximately 41.9% and 44.7% of our total revenues and 21.3% and 20.9% of our total earnings before interest, taxes, depreciation and amortization (including non-cash stock-based compensation expense), excluding merger-related expenses and deal costs, gains and losses on real estate disposals and asset impairments and/or valuation allowances ( Adjusted EBITDA ) (including amounts in discontinued operations) for the three months ended March 31, 2011 and 2010, respectively, were attributable to senior living operations managed by Sunrise.

Unlike Kindred and Brookdale Senior Living, Sunrise does not lease properties from us, but rather acts as a property manager for 79 of our seniors housing communities. Therefore, while we are not directly exposed to credit risk with respect to Sunrise, Sunrise's inability to efficiently and effectively manage our properties and to provide timely and accurate accounting information with respect thereto could have a Material Adverse Effect on us. Although we have various rights as owner under the Sunrise management agreements, we rely on Sunrise's personnel, good faith, expertise, historical performance, technical resources and information systems, proprietary information and judgment to manage our seniors housing communities efficiently and effectively. We also rely on Sunrise to set resident fees and otherwise operate those properties in compliance with our management agreements. Sunrise's inability or unwillingness to satisfy its obligations under our management agreements, changes in Sunrise's senior management or any adverse developments in Sunrise's business and affairs or financial condition could have a Material Adverse Effect on us.

Each of Kindred, Brookdale Senior Living and Sunrise is subject to the reporting requirements of the SEC and is required to file with the SEC annual reports containing audited financial information and quarterly reports containing unaudited financial information. The information related to Kindred, Brookdale Senior Living and Sunrise contained or referred to in this Quarterly Report on Form 10-Q is derived from filings made by Kindred, Brookdale Senior Living or Sunrise, as the case may be, with the SEC or other publicly available information, or has been provided to us by Kindred, Brookdale Senior Living or Sunrise. We have not verified this information either through an independent investigation or by reviewing Kindred's, Brookdale Senior Living's or Sunrise's public filings. We have no reason to believe that this information is inaccurate in any material respect, but we cannot assure you that all of this information is accurate. Kindred's, Brookdale Senior Living's and Sunrise's filings with the SEC can be found at the SEC's website at [www.sec.gov](http://www.sec.gov). We are providing this data for informational purposes only, and you are encouraged to obtain Kindred's, Brookdale Senior Living's and Sunrise's publicly available filings from the SEC.

**NOTE 4 INVESTMENTS IN UNCONSOLIDATED ENTITIES**

We report investments in unconsolidated entities, which we acquired in connection with the 2010 Lillibridge acquisition, over whose operating and financial policies we have the ability to exercise significant influence under the equity method of accounting. We serve as the managing member of each unconsolidated entity and provide various services in exchange for fees and reimbursements. Our joint venture partners have significant participating rights, and, therefore, we are not required to consolidate these entities. Additionally, these entities are not considered variable



interest entities as they are viable entities controlled by equity holders with sufficient capital. At March 31, 2011, we owned interests in 58 properties that were accounted for under the equity method. Our net investment in these properties as of March 31, 2011 and December 31, 2010 was \$15.0 million and \$15.3 million, respectively. For the three months ended March 31, 2011 and 2010, we recorded a loss from unconsolidated entities of \$0.2 million and \$0, respectively.

**Table of Contents****NOTE 5 INTANGIBLES**

The following is a summary of our intangibles as of March 31, 2011 and December 31, 2010:

|   | <b>March 31,<br/>2011</b>     | <b>December 31,<br/>2010</b> |
|---|-------------------------------|------------------------------|
|   | <b>(Dollars in thousands)</b> |                              |
| Intangible assets:  |                               |                              |
| Above market leases   | \$ 13,331                     | \$ 13,232                    |
| In-place leases   | 125,920                       | 125,452                      |
| Other intangibles   | 41,742                        | 41,680                       |
| Accumulated amortization  | (104,312)                     | (100,808)                    |
| Net intangible assets   | \$ 76,681                     | \$ 79,556                    |
| Remaining weighted average amortization period of lease-related intangible assets in years      | 17.2                          | 18.5                         |
| Intangible liabilities:   |                               |                              |
| Below market leases   | \$ 21,755                     | \$ 22,398                    |
| Accumulated amortization  | (13,149)                      | (12,495)                     |
| Net intangible liabilities  | \$ 8,606                      | \$ 9,903                     |
| Remaining weighted average amortization period of lease-related intangible liabilities in years | 6.8                           | 6.9                          |

Lease-related intangible assets are included in net real estate investments on our Consolidated Balance Sheets. Other intangible assets (including goodwill, non-compete agreements and trade names/trademarks) and below market lease intangibles are included in other assets and accounts payable and other liabilities, respectively, on our Consolidated Balance Sheets.

**Table of Contents****NOTE 6 SENIOR NOTES PAYABLE AND OTHER DEBT**

The following is a summary of our senior notes payable and other debt as of March 31, 2011 and December 31, 2010:

|   | <b>March 31,<br/>2011</b> | <b>December 31,<br/>2010</b> |
|---|---------------------------|------------------------------|
|   | <b>(In thousands)</b>     |                              |
| Unsecured revolving credit facilities                             | \$ 8,000                  | \$ 40,000                    |
| 3 <sup>7</sup> / <sub>8</sub> % Convertible Senior Notes due 2011 | 230,000                   | 230,000                      |
| 9% Senior Notes due 2012  | 82,433                    | 82,433                       |
| Unsecured term loan due 2013                                      | 200,000                   | 200,000                      |
| 3.125% Senior Notes due 2015                                      | 400,000                   | 400,000                      |
| 6 <sup>1</sup> / <sub>2</sub> % Senior Notes due 2016             | 400,000                   | 400,000                      |
| 6 <sup>3</sup> / <sub>4</sub> % Senior Notes due 2017             | 225,000                   | 225,000                      |
| Mortgage loans  | 1,053,118                 | 1,349,521                    |
| <b>Total</b>  | <b>2,598,551</b>          | <b>2,926,954</b>             |
| Unamortized fair value adjustment                                 | 9,098                     | 11,790                       |
| Unamortized commission fees and discounts                         | (36,281)                  | (38,700)                     |
| <br>  |                           |                              |
| Senior notes payable and other debt                               | \$ 2,571,368              | \$ 2,900,044                 |

As of March 31, 2011, our joint venture partners' share of total debt was \$10.6 million with respect to four of our properties owned through consolidated joint ventures. As of December 31, 2010, our joint venture partners' share of total debt was \$4.8 million with respect to three of our properties owned through consolidated joint ventures. Total debt does not include our portion of debt related to our investments in unconsolidated entities, which was \$45.7 million and \$45.9 million at March 31, 2011 and December 31, 2010, respectively.

As of March 31, 2011, our indebtedness had the following maturities:

|                         | <b>Principal<br/>Amount<br/>Due at<br/>Maturity</b> | <b>Unsecured<br/>Revolving<br/>Credit<br/>Facilities (1)</b> | <b>Scheduled<br/>Periodic<br/>Amortization</b> | <b>Total<br/>Maturities</b> |
|-------------------------|---|--|--|-----------------------------|
|                         | <b>(In thousands)</b>                               |  |  |                             |
| 2011                    | \$ 230,000  | \$   | \$ 13,560                                      | \$ 243,560                  |
| 2012                    | 123,199   | 8,000  | 18,706   | 149,905                     |
| 2013                    | 350,962   |  | 18,144   | 369,106                     |
| 2014                    | 53,485  |  | 15,177   | 68,662                      |
| 2015                    | 471,103   |  | 12,281   | 483,384                     |
| Thereafter              | 1,230,595   |  | 53,339   | 1,283,934                   |
| <b>Total maturities</b> | <b>\$ 2,459,344</b>                                 | <b>\$ 8,000</b>  | <b>\$ 131,207</b>                              | <b>\$ 2,598,551</b>         |

(1) At March 31, 2011, we had \$41.9 million of unrestricted cash and cash equivalents for cash available of \$33.9 million, net of amounts outstanding on our unsecured revolving credit facilities.

*Unsecured Revolving Credit Facilities*

As of March 31, 2011, we had \$1.0 billion of aggregate borrowing capacity under our unsecured revolving credit facilities, all of which matures on April 26, 2012. Borrowings under our unsecured revolving credit facilities bear interest at a fluctuating rate per annum (based on U.S. or Canadian LIBOR, the Canadian Bankers' Acceptance rate, or the U.S. or Canadian Prime rate), plus an applicable percentage based on our consolidated leverage. At March 31, 2011, the applicable percentage was 2.80%. Our unsecured revolving credit facilities also have a 20 basis point facility fee. At March 31, 2011, we had \$8.0 million of borrowings outstanding, \$3.1 million of outstanding letters of credit and \$988.9 million of available borrowing capacity under our unsecured revolving credit facilities.



the delay.

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HCP brought counterclaims against us alleging misrepresentation and negligent misrepresentation by Sunrise REIT related to its sale process, claiming that we were responsible for those actions as successor. HCP sought compensatory and punitive damages. On March 25, 2009, the District Court granted us judgment on the pleadings against all counterclaims brought by HCP and dismissed HCP's counterclaims with prejudice. Thereafter, the District Court confirmed the dismissal of HCP's counterclaims.

On July 16, 2009, the District Court denied HCP's summary judgment motion as to our claim for tortious interference with business advantage, permitting us to present that claim against HCP at trial. The District Court granted HCP's motion for summary judgment as to our claim for tortious interference with contract and dismissed that claim. The District Court also ruled that we could not seek to recover a portion of our alleged damages.

On September 4, 2009, the jury unanimously held that HCP tortiously interfered with our business expectation to acquire Sunrise REIT at the agreed price by employing significantly wrongful means such as fraudulent misrepresentation, deceit and coercion. The jury awarded us \$101.6 million in compensatory damages, which is the full amount of damages the District Court permitted us to seek at trial. The District Court entered judgment on the jury's verdict on September 8, 2009.

On November 16, 2009, the District Court affirmed the jury's verdict and denied all of HCP's post-trial motions, including a motion requesting that the District Court overturn the jury's verdict and enter judgment for HCP or, in the alternative, award HCP a new trial. The District Court also denied our motion for pre-judgment interest and/or to modify the jury award to increase it to reflect the currency rates in effect on September 8, 2009, the date of entry of the judgment.

On November 17, 2009, HCP appealed the District Court's judgment to the United States Court of Appeals for the Sixth Circuit (the "Sixth Circuit"). HCP argues that the judgment against it should be vacated and the case remanded for a new trial and/or that judgment should be entered in its favor as a matter of law. We are vigorously contesting HCP's appeal and seek confirmation by the Sixth Circuit of both the jury's verdict and the various rulings in our favor in the District Court.

On November 24, 2009, we filed a cross-appeal to the Sixth Circuit, which will be heard and decided in conjunction with HCP's appeal. In addition to maintaining the full benefit of our favorable jury verdict, in our cross-appeal, we have asserted that we are entitled to substantial monetary relief in addition to the jury verdict, including punitive damages, additional compensatory damages and pre-judgment interest. We are vigorously pursuing our cross-appeal and are seeking additional proceedings in the District Court in which a jury may supplement the current judgment.

On December 11, 2009, HCP posted a \$102.8 million letter of credit in our favor to serve as security to stay execution of the jury verdict pending the appellate proceedings.

The Sixth Circuit heard oral argument for HCP's appeal and our cross-appeal on March 10, 2011. We expect that a final decision by the Sixth Circuit will be issued in 2011. We cannot assure you as to the outcome of HCP's appeal or our cross-appeal or the timing of a decision by the Sixth Circuit.

*Litigation Relating to the NHP Acquisition*

In the weeks following the announcement of our acquisition of Nationwide Health Properties, Inc. ("NHP") on February 28, 2011, purported stockholders of NHP filed seven lawsuits against NHP and its directors. Six of these lawsuits also named Ventas, Inc. as a defendant and five named our subsidiary, Needles Acquisition LLC, as a defendant. The purported stockholder plaintiffs commenced these actions in two jurisdictions: the Superior Court of the State of California, Orange County (the "California State Court"); and the Circuit Court for Baltimore City, Maryland (the "Maryland State Court"). All of these actions were brought as putative class actions, and two also purport to assert derivative claims on behalf of NHP. All of these stockholder complaints allege that NHP's directors breached certain alleged duties to NHP's stockholders by approving the merger agreement with us, and certain complaints allege that NHP aided and abetted those breaches. Those complaints that name Ventas, Inc. and Needles Acquisition LLC allege that we aided and abetted the purported breaches of certain alleged duties by NHP's directors. All of the complaints request an injunction of the merger. Certain of the complaints also seek damages.





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In the California State Court, the following actions were filed purportedly on behalf of NHP stockholders: on February 28, 2011, a putative class action entitled *Palma v. Nationwide Health Properties, Inc., et al.*; on March 3, 2011, a putative class action entitled *Barker v. Nationwide Health Properties, Inc., et al.*; and on March 3, 2011, a putative class action entitled *Davis v. Nationwide Health Properties, Inc., et al.*, which was subsequently amended on March 11, 2011 under the caption *Dauids v. Nationwide Health Properties, Inc., et al.* Each action names NHP and members of the NHP board of directors as defendants. The *Barker* and *Dauids* actions also name Ventas, Inc. as a defendant, and the *Dauids* action names Needles Acquisition LLC as a defendant. Each complaint alleges, among other things, that NHP's directors breached certain alleged duties by approving the merger agreement between us and NHP because the proposed transaction purportedly fails to maximize stockholder value and provides the directors personal benefits not shared by NHP stockholders, and the *Barker* and *Dauids* actions allege that we aided and abetted those purported breaches. Along with other relief, the complaints seek an injunction against the closing of the proposed merger. On April 4, 2011, the defendants demurred and moved to stay the *Palma*, *Barker*, and *Dauids* actions in favor of the parallel litigation in the Maryland State Court described below. The plaintiffs opposed the defendants' motion to stay on April 29, 2011. On April 27, 2011, all three actions were consolidated pursuant to a Stipulation and Proposed Order on Consolidation of Related Actions signed by the parties on March 22, 2011. On April 29, 2011, the plaintiffs filed a notice of intent to file a consolidated amended complaint on or before May 12, 2011.

In the Maryland State Court, the following actions were filed purportedly on behalf of NHP stockholders: on March 7, 2011, a putative class action entitled *Crowley v. Nationwide Health Properties, Inc., et al.*; on March 10, 2011, a putative class action entitled *Taylor v. Nationwide Health Properties, Inc., et al.*; on March 17, 2011, a putative class action entitled *Haughey Family Trust v. Pasquale, et al.*; and on March 31, 2011, a putative class action entitled *Rappoport v. Pasquale, et al.* All four actions name NHP, its directors, Ventas, Inc. and Needles Acquisition LLC as defendants. All four actions allege, among other things, that NHP's directors breached certain alleged duties by approving the merger agreement between us and NHP because the proposed transaction purportedly fails to maximize stockholder value and provides certain directors personal benefits not shared by NHP stockholders and that we aided and abetted those purported breaches. In addition to asserting direct claims on behalf of a putative class of NHP shareholders, the *Haughey* and *Rappoport* actions purport to bring derivative claims on behalf of NHP, asserting breaches of certain alleged duties by NHP's directors in connection with their approval of the proposed transaction. All four actions seek to enjoin the proposed merger, and the *Taylor* action seeks damages.

On March 30, 2011, pursuant to stipulation of the parties, the Maryland State Court entered an order consolidating the *Crowley*, *Taylor* and *Haughey* actions. The *Rappoport* action was consolidated with the other actions on April 15, 2011. On April 1, 2011, pursuant to stipulation of the parties, the Maryland State Court entered an order: (i) certifying a class of NHP shareholders; and (ii) providing for the plaintiffs to file a consolidated amended complaint. The plaintiffs filed a consolidated amended complaint on April 19, 2011, which the defendants moved to dismiss on April 29, 2011. Plaintiffs moved for expedited discovery on April 19, 2011, and the defendants simultaneously opposed that motion and moved for a protective order staying discovery on April 26, 2011.

We believe that each of these actions is without merit.

***Other Litigation***

We are party to various other lawsuits, investigations and claims (some of which may not be insured) arising in the normal course of our business, including without limitation in connection with our senior living and MOB operations. It is the opinion of management that, except as otherwise set forth in this Note 8, the disposition of these actions, investigations and claims will not, individually or in the aggregate, have a Material Adverse Effect on us. However, we are unable to predict the ultimate outcome of pending litigation, investigations and claims, and if management's assessment of our liability with respect to these actions, investigations and claims is incorrect, such actions, investigations and claims could have a Material Adverse Effect on us.

**NOTE 9 INCOME TAXES**

We have elected to be taxed as a REIT under the Internal Revenue Code of 1986, as amended, commencing with the year ended December 31, 1999. We have also elected for certain of our subsidiaries to be treated as taxable REIT subsidiaries (TRS or TRS entities), which are subject to federal and state income taxes. Although the TRS entities

were not liable for any cash federal income taxes for the three months ended March 31, 2011, their federal income tax liabilities may increase in future periods as we exhaust net operating loss carryforwards and as our senior living operations and MOB operations segments grow. Such increases could be significant.

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Our consolidated provision for income taxes for the three months ended March 31, 2011 and 2010 was a benefit of \$3.2 million and an expense of \$0.3 million, respectively. These amounts were adjusted by income tax expense of \$0 million and \$0.4 million, respectively, related to the noncontrolling interest share of net income. Realization of a deferred tax benefit is dependent in part upon generating sufficient taxable income in future periods. Our net operating loss carryforwards begin to expire in 2024 with respect to the TRS entities and in 2020 with respect to our other entities.

Each TRS is a tax paying component for purposes of classifying deferred tax assets and liabilities. Net deferred tax liabilities with respect to TRS entities totaled \$238.1 million and \$241.3 million at March 31, 2011 and December 31, 2010, respectively, and related primarily to differences between the financial reporting and tax bases of fixed and intangible assets and to net operating losses.

Generally, we are subject to audit under the statute of limitations by the Internal Revenue Service for the year ended December 31, 2007 and subsequent years and are subject to audit by state taxing authorities for the year ended December 31, 2006 and subsequent years. We are also subject to audit by the Canada Revenue Agency and provincial authorities generally for periods subsequent to 2004 related to entities acquired or formed in connection with our Sunrise REIT acquisition.

**NOTE 10 STOCKHOLDERS EQUITY**

In February 2011, we completed the sale of 5,563,000 shares of our common stock in an underwritten public offering pursuant to our existing shelf registration statement. We received \$300.0 million in aggregate proceeds from the sale, which we used to repay existing mortgage debt and for working capital and other general corporate purposes.

*Accumulated Other Comprehensive Income*

The following is a summary of our accumulated other comprehensive income as of March 31, 2011 and December 31, 2010:

|   | <b>March 31,<br/>2011</b> | <b>December 31,<br/>2010</b> |
|---|---------------------------|------------------------------|
|   | <b>(In thousands)</b>     |                              |
| Foreign currency translation                  | \$ 25,509                 | \$ 23,010                    |
| Unrealized gain on marketable debt securities | 3,537                     | 4,794                        |
| Other   | (949)                     | (936)                        |
| <br>  |                           |                              |
| Total accumulated other comprehensive income  | \$ 28,097                 | \$ 26,868                    |

**Table of Contents****NOTE 11 EARNINGS PER COMMON SHARE**

The following table shows the amounts used in computing basic and diluted earnings per common share:

|   | <b>For the Three Months<br/>Ended March 31,</b>     |             |
|---|---|-------------|
|   | <b>2011</b>   | <b>2010</b> |
|   | <b>(In thousands, except per share<br/>amounts)</b> |             |
| Numerator for basic and diluted earnings per share:                         |   |             |
| Income from continuing operations attributable to common stockholders       | \$ 48,984   | \$ 51,874   |
| Discontinued operations   |   | 745         |
| Net income attributable to common stockholders                              | \$ 48,984   | \$ 52,619   |
| Denominator:  |   |             |
| Denominator for basic earnings per share weighted average shares            | 160,420   | 156,453     |
| Effect of dilutive securities:  |   |             |
| Stock options   | 478   | 316         |
| Restricted stock awards   | 68  | 42          |
| Convertible notes   | 1,057   | 156         |
| Denominator for diluted earnings per share adjusted weighted average shares | 162,023   | 156,967     |
| Basic earnings per share:   |   |             |
| Income from continuing operations attributable to common stockholders       | \$ 0.31   | \$ 0.34     |
| Discontinued operations   |   | 0.00        |
| Net income attributable to common stockholders                              | \$ 0.31   | \$ 0.34     |
| Diluted earnings per share:   |   |             |
| Income from continuing operations attributable to common stockholders       | \$ 0.30   | \$ 0.34     |
| Discontinued operations   |   | 0.00        |
| Net income attributable to common stockholders                              | \$ 0.30   | \$ 0.34     |

**NOTE 12 SEGMENT INFORMATION**

As of March 31, 2011, we operated through three reportable business segments: triple-net leased properties, senior living operations and MOB operations. Our triple-net leased properties segment consists of acquiring and owning seniors housing and healthcare properties in the United States and leasing those properties to healthcare operating companies under triple-net or absolute-net leases, which require the tenants to pay all property-related expenses. Our senior living operations segment consists of investments in seniors housing communities located in the United States and Canada for which we engage independent third parties, such as Sunrise, to manage the operations. Our MOB operations segment primarily consists of acquiring, owning, developing, leasing and managing MOBs. Information provided for all other includes revenues such as income from loans and investments and other miscellaneous income and various corporate-level expenses not directly attributable to our three reportable business segments. Assets

included in all other consist primarily of corporate assets, including cash, restricted cash, deferred financing costs, notes receivable and miscellaneous accounts receivable.

With the addition of the Lillibridge businesses and properties in July 2010, we believed the segregation of our MOB operations into its own reportable business segment would be useful in assessing the performance of this portion of our business in the same way that management reviews our performance and makes operating decisions. Prior to the Lillibridge acquisition, we operated through two reportable business segments: triple-net leased properties and senior living operations. Prior year amounts have been restated to reflect the segregation of our MOB operations into a reportable business segment.

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We evaluate performance of the combined properties in each reportable business segment based on segment profit, which we define as NOI adjusted for gain/loss from unconsolidated entities. We define NOI as total revenues, less interest and other income, property-level operating expenses and medical office building services costs. We believe that net income, as defined by GAAP, is the most appropriate earnings measurement. However, we believe that segment profit serves as a useful supplement to net income because it allows investors, analysts and our management to measure unlevered property-level operating results and to compare our operating results to the operating results of other real estate companies and between periods on a consistent basis. Segment profit should not be considered as an alternative to net income (determined in accordance with GAAP) as an indicator of our financial performance. In order to facilitate a clear understanding of our consolidated historical operating results, segment profit should be examined in conjunction with net income as presented in our Consolidated Financial Statements and data included elsewhere in this Quarterly Report on Form 10-Q.

Interest expense, depreciation and amortization, general, administrative and professional fees and non-property specific revenues and expenses are not allocated to individual reportable business segments for purposes of assessing segment performance. There are no intersegment sales or transfers.

Summary information by reportable business segment is as follows:

For the three months ended March 31, 2011:

|  | <b>Triple-Net<br/>Leased<br/>Properties</b> | <b>Senior<br/>Living<br/>Operations</b> | <b>MOB<br/>Operations<br/>(In thousands)</b> | <b>All<br/>Other</b> | <b>Total</b> |
|--|---|---|--|----------------------|--------------|
| Revenues:                                |   |   |  |                      |              |
| Rental income                            | \$ 118,603                                  | \$                                      | \$ 24,236                                    | \$                   | \$ 142,839   |
| Resident fees and services               |   | 114,502                                 |  |                      | 114,502      |
| Medical office building services revenue |   |   | 6,957  |                      | 6,957        |
| Income from loans and investments        |   |   |  | 6,085                | 6,085        |
| Interest and other income                |   |   |  | 78                   | 78           |
| Total revenues                           | \$ 118,603                                  | \$ 114,502                              | \$ 31,193                                    | \$ 6,163             | \$ 270,461   |
| Total revenues                           | \$ 118,603                                  | \$ 114,502                              | \$ 31,193                                    | \$ 6,163             | \$ 270,461   |
| Less:                                    |   |   |  |                      |              |
| Interest and other income                |   |   |  | 78                   | 78           |
| Property-level operating expenses        |   | 78,111                                  | 8,676  |                      | 86,787       |
| Medical office building services costs   |   |   | 5,536  |                      | 5,536        |
| Segment NOI                              | 118,603                                     | 36,391                                  | 16,981                                       | 6,085                | 178,060      |
| Loss from unconsolidated entities        |   |   | (170)  |                      | (170)        |
| Segment profit                           | \$ 118,603                                  | \$ 36,391                               | \$ 16,811                                    | \$ 6,085             | 177,890      |
| Interest and other income                |   |   |  |                      | 78           |
| Interest expense                         |   |   |  |                      | (42,558)     |

|   |           |
|---|-----------|
| Depreciation and amortization                 | (51,759)  |
| General, administrative and professional fees | (14,832)  |
| Foreign currency loss                         | (1)       |
| Loss on extinguishment of debt                | (16,520)  |
| Merger-related expenses and deal costs        | (6,449)   |
| Income tax benefit                            | 3,197     |
| Net income                                    | \$ 49,046 |

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For the three months ended March 31, 2010:

|   | <b>Triple-Net<br/>Leased<br/>Properties</b> | <b>Senior<br/>Living<br/>Operations</b> | <b>MOB<br/>Operations<br/>(In thousands)</b> | <b>All<br/>Other</b> | <b>Total</b> |
|---|---|---|--|----------------------|--------------|
| Revenues:                                     |   |   |  |                      |              |
| Rental income                                 | \$ 116,333                                  | \$                                      | \$ 12,189                                    | \$                   | \$ 128,522   |
| Resident fees and services                    |   | 108,486                                 |  |                      | 108,486      |
| Income from loans and investments             |   |   |  | 3,617                | 3,617        |
| Interest and other income                     |   |   |  | 263                  | 263          |
| Total revenues                                | \$ 116,333                                  | \$ 108,486                              | \$ 12,189                                    | \$ 3,880             | \$ 240,888   |
| Total revenues                                | \$ 116,333                                  | \$ 108,486                              | \$ 12,189                                    | \$ 3,880             | \$ 240,888   |
| Less:   |   |   |  |                      |              |
| Interest and other income                     |   |   |  | 263                  | 263          |
| Property-level operating expenses             |   | 74,677                                  | 4,202  |                      | 78,879       |
| Segment NOI                                   | 116,333                                     | 33,809                                  | 7,987  | 3,617                | 161,746      |
| Loss from unconsolidated entities             |   |   |  |                      |              |
| Segment profit                                | \$ 116,333                                  | \$ 33,809                               | \$ 7,987                                     | \$ 3,617             | 161,746      |
| Interest and other income                     |   |   |  |                      | 263          |
| Interest expense                              |   |   |  |                      | (44,090)     |
| Depreciation and amortization                 |   |   |  |                      | (52,314)     |
| General, administrative and professional fees |   |   |  |                      | (10,683)     |
| Foreign currency gain                         |   |   |  |                      | 106          |
| Merger-related expenses and deal costs        |   |   |  |                      | (2,319)      |
| Income tax expense                            |   |   |  |                      | (286)        |
| Discontinued operations                       |   |   |  |                      | 745          |
| Net income                                    |   |   |  |                      | \$ 53,168    |

Capital expenditures, including investments in real estate property, by reportable business segment are as follows:

|                              | <b>For the Three Months<br/>Ended March 31,<br/>2011                      2010<br/>(In thousands)</b> |           |
|------------------------------|---|-----------|
| Capital expenditures:        |   |           |
| Triple-net leased properties | \$ 579  | \$ 11,992 |



|                            |          |           |
|----------------------------|----------|-----------|
| Senior living operations   | 1,965    | 1,399     |
| MOB operations             | 5,419    | 2,764     |
| Total capital expenditures | \$ 7,963 | \$ 16,155 |

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Our portfolio of properties and real estate investments are located in the United States and Canada. Revenues are attributed to an individual country based on the location of each property.

Geographic information regarding our operations is as follows:

|                | <b>For the Three Months<br/>Ended March 31,<br/>2011                      2010<br/>(In thousands)</b> |            |
|----------------|---|------------|
| Revenues:      |   |            |
| United States  | \$ 247,946  | \$ 220,625 |
| Canada         | 22,515  | 20,263     |
| Total revenues | \$ 270,461  | \$ 240,888 |

|                                | <b>As of<br/>March 31,<br/>2011</b> | <b>As of<br/>December 31,<br/>2010</b> |
|--------------------------------|-------------------------------------|--|
|                                | <b>(In thousands)</b>               |  |
| Net real estate property:      |                                     |  |
| United States                  | \$ 4,815,860                        | \$ 4,857,510                           |
| Canada                         | 427,564                             | 422,009                                |
| Total net real estate property | \$ 5,243,424                        | \$ 5,279,519                           |

**NOTE 13 PENDING ACQUISITIONS***Atria Transaction*

In October 2010, we entered into a definitive agreement to acquire substantially all of the real estate assets of privately-owned Atria Senior Living Group, Inc. (together with its affiliates, Atria) for a total purchase price of \$3.1 billion, comprised of \$1.35 billion of our common stock (a fixed 24.96 million shares), \$150 million in cash and the assumption or repayment of \$1.6 billion of net debt. As a result of the transaction, we will add to our senior living operating portfolio 118 private pay seniors housing communities located primarily in affluent coastal markets such as the New York metropolitan area, New England and California. Prior to the closing, Atria will spin off its management company, which will continue to operate the acquired assets under long-term management agreements with us. We expect to complete the transaction in the first half of 2011, although we cannot assure you that the transaction will close on such timetable or at all.

*NHP Transaction*

In February 2011, we entered into a definitive agreement to acquire NHP in a stock-for-stock transaction valued at \$7.4 billion. Pursuant to the terms and subject to the conditions set forth in the agreement, at the effective time of the merger, each outstanding share of NHP common stock will be converted into the right to receive 0.7866 shares of our common stock. Upon completion of the transaction, our portfolio will consist of over 1,300 properties in 47 states, the District of Columbia and two Canadian provinces. We expect to complete the transaction in the third quarter of 2011, although we cannot assure you that the transaction will close on such timetable or at all.

**NOTE 14 SUBSEQUENT EVENTS**

In April 2011, we received proceeds of \$112.4 million in final repayment of a first mortgage loan outstanding. We expect to recognize a gain of approximately \$3.3 million in connection with this repayment in the second quarter of 2011.





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|  |              |              |              |              |                |              |
|--|--------------|--------------|--------------|--------------|----------------|--------------|
| Intercompany loans                     | (145,698)    | 840,239      | (694,645)    | 104          |                |              |
| Accrued interest                       | (113)        | 794          | 30,050       | 3,812        |                | 34,543       |
| Accounts payable and other liabilities | 40,226       | 139,530      | 17,859       | 5,979        |                | 203,594      |
| Deferred income taxes                  | 238,146      |              |              |              |                | 238,146      |
| Total liabilities                      | 359,426      | 1,209,714    | 635,551      | 842,960      |                | 3,047,651    |
| Total equity                           | 1,133,298    | 2,129,940    | 1,095,937    | 729,512      | (2,442,240)    | 2,646,447    |
| Total liabilities and equity           | \$ 1,492,724 | \$ 3,339,654 | \$ 1,731,488 | \$ 1,572,472 | \$ (2,442,240) | \$ 5,694,098 |

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CONDENSED CONSOLIDATING BALANCE SHEET  
As of December 31, 2010

|  | Ventas,<br>Inc.     | Wholly<br>Owned<br>Subsidiary<br>Guarantors | Issuers             | Non-<br>Guarantor<br>Subsidiaries | Consolidated<br>Elimination | Consolidated        |
|--|---------------------|---|---------------------|-----------------------------------|-----------------------------|---------------------|
|  | (In thousands)      |   |                     |                                   |                             |                     |
| <b>Assets</b>                            |                     |   |                     |                                   |                             |                     |
| Net real estate investments              | \$ 937              | \$ 3,244,243                                | \$ 688,158          | \$ 1,510,776                      | \$                          | \$ 5,444,114        |
| Cash and cash equivalents                | 1,083               | 8,263                                       |                     | 12,466                            |                             | 21,812              |
| Escrow deposits and restricted cash      | 76                  | 19,786                                      | 9,169               | 9,909                             |                             | 38,940              |
| Deferred financing costs, net            | 2,691               | 1,961                                       | 7,961               | 6,920                             |                             | 19,533              |
| Investment in and advances to affiliates | 1,414,170           |   | 1,028,721           |                                   | (2,442,891)                 |                     |
| Other                                    | 75,794              | 119,773                                     | 8,057               | 29,998                            |                             | 233,622             |
| <b>Total assets</b>                      | <b>\$ 1,494,751</b> | <b>\$ 3,394,026</b>                         | <b>\$ 1,742,066</b> | <b>\$ 1,570,069</b>               | <b>\$ (2,442,891)</b>       | <b>\$ 5,758,021</b> |
| <b>Liabilities and equity</b>            |                     |   |                     |                                   |                             |                     |
| <b>Liabilities:</b>                      |                     |   |                     |                                   |                             |                     |
| Senior notes payable and other debt      | \$ 225,644          | \$ 539,564                                  | \$ 1,301,089        | \$ 833,747                        | \$                          | \$ 2,900,044        |
| Intercompany loans                       | (144,897)           | 579,209                                     | (434,454)           | 142                               |                             |                     |
| Accrued interest                         | (113)               | 2,704                                       | 12,852              | 3,853                             |                             | 19,296              |
| Accounts payable and other liabilities   | 41,355              | 103,444                                     | 15,712              | 46,632                            |                             | 207,143             |
| Deferred income taxes                    | 241,333             |   |                     |                                   |                             | 241,333             |
| <b>Total liabilities</b>                 | <b>363,322</b>      | <b>1,224,921</b>                            | <b>895,199</b>      | <b>884,374</b>                    |                             | <b>3,367,816</b>    |
| <b>Total equity</b>                      | <b>1,131,429</b>    | <b>2,169,105</b>                            | <b>846,867</b>      | <b>685,695</b>                    | <b>(2,442,891)</b>          | <b>2,390,205</b>    |
| <b>Total liabilities and equity</b>      | <b>\$ 1,494,751</b> | <b>\$ 3,394,026</b>                         | <b>\$ 1,742,066</b> | <b>\$ 1,570,069</b>               | <b>\$ (2,442,891)</b>       | <b>\$ 5,758,021</b> |



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Income tax  
(expense) benefit

|  |           |          |           |        |             |           |
|--|-----------|----------|-----------|--------|-------------|-----------|
| Net income   | 48,984    | 8,147    | 41,807    | 969    | (50,861)    | 49,046    |
| Net income attributable to<br>noncontrolling interest, net<br>of tax |           |          |           | 62     |             | 62        |
| Net income attributable to<br>common stockholders                    | \$ 48,984 | \$ 8,147 | \$ 41,807 | \$ 907 | \$ (50,861) | \$ 48,984 |





of tax

Net income

(loss) attributable to  
common stockholders

|           |           |           |            |             |           |
|-----------|-----------|-----------|------------|-------------|-----------|
| \$ 52,619 | \$ 12,898 | \$ 43,235 | \$ (1,570) | \$ (54,563) | \$ 52,619 |
|-----------|-----------|-----------|------------|-------------|-----------|

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CONDENSED CONSOLIDATING STATEMENT OF CASH FLOWS  
For the Three Months Ended March 31, 2011

|   | <b>Ventas,<br/>Inc.</b> | <b>Wholly<br/>Owned<br/>Subsidiary<br/>Guarantors</b> | <b>Issuers</b> | <b>Non-<br/>Guarantor<br/>Subsidiaries</b> | <b>Consolidated<br/>Elimination</b> | <b>Consolidated</b> |
|---|-------------------------|---|----------------|--|-------------------------------------|---------------------|
|   | (In thousands)          |   |                |  |                                     |                     |
| Net cash (used in)<br>provided by operating<br>activities                 | \$ (3,036)              | \$ 45,924   | \$ 73,068      | \$ 14,813                                  | \$                                  | \$ 130,769          |
| Net cash provided by (used<br>in) investing activities                    | 19,880                  | 16,466  | (143)          | (4,522)                                    |                                     | 31,681              |
| Cash flows from financing<br>activities:                                  |                         |   |                |  |                                     |                     |
| Net change in borrowings<br>under revolving credit<br>facilities          |                         |   | (32,000)       |  |                                     | (32,000)            |
| Proceeds from debt  |                         |   |                | 14,630                                     |                                     | 14,630              |
| Repayment of debt   |                         | (327,947)   |                | (3,122)                                    |                                     | (331,069)           |
| Net change in<br>intercompany debt  | (801)                   | 256,817   | (260,191)      | 4,175                                      |                                     |                     |
| Payment of deferred<br>financing costs                                    |                         | (1)   |                | (313)                                      |                                     | (314)               |
| Issuance of common stock,<br>net  | 299,926                 |   |                |  |                                     | 299,926             |
| Cash distribution (to) from<br>affiliates                                 | (200,567)               | (4,222)   | 219,173        | (14,384)                                   |                                     |                     |
| Cash distribution to<br>common stockholders                               | (93,738)                |   |                |  |                                     | (93,738)            |
| Distributions to<br>noncontrolling interest                               |                         |   |                | (349)                                      |                                     | (349)               |
| Other   | 458                     |   |                |  |                                     | 458                 |
| Net cash provided by (used<br>in) financing activities                    | 5,278                   | (75,353)  | (73,018)       | 637  |                                     | (142,456)           |
| Net increase (decrease) in<br>cash and cash equivalents                   | 22,122                  | (12,963)  | (93)           | 10,928                                     |                                     | 19,994              |
| Effect of foreign currency<br>translation on cash and<br>cash equivalents |                         |   | 93             |  |                                     | 93                  |
| Cash and cash equivalents<br>at beginning of period                       | 1,083                   | 8,263   |                | 12,466                                     |                                     | 21,812              |

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|   |           |            |    |           |    |           |
|---|-----------|------------|----|-----------|----|-----------|
| Cash and cash equivalents<br>at end of period | \$ 23,205 | \$ (4,700) | \$ | \$ 23,394 | \$ | \$ 41,899 |
|---|-----------|------------|----|-----------|----|-----------|

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CONDENSED CONSOLIDATING STATEMENT OF CASH FLOWS  
For the Three Months Ended March 31, 2010

|   | <b>Ventas,<br/>Inc.</b> | <b>Wholly<br/>Owned<br/>Subsidiary<br/>Guarantors</b> | <b>Issuers</b> | <b>Non-<br/>Guarantor<br/>Subsidiaries</b> | <b>Consolidated<br/>Elimination</b> | <b>Consolidated</b> |
|---|-------------------------|---|----------------|--|-------------------------------------|---------------------|
|   | (In thousands)          |   |                |  |                                     |                     |
| Net cash (used in) provided by operating activities                 | \$ (5,802)              | \$ 35,342   | \$ 69,458      | \$ 16,563                                  | \$                                  | \$ 115,561          |
| Net cash provided by (used in) investing activities                 |                         | 2,267   | 120            | (32,392)                                   |                                     | (30,005)            |
| Cash flows from financing activities:                               |                         |   |                |  |                                     |                     |
| Net change in borrowings under revolving credit facilities          |                         | 29,089  |                |  |                                     | 29,089              |
| Proceeds from debt  |                         |   |                | 196  |                                     | 196                 |
| Repayment of debt   |                         | (4,852)   |                | (2,955)                                    |                                     | (7,807)             |
| Net change in intercompany debt                                     | 403,337                 | (149,180)   | (1,946)        | (252,211)                                  |                                     |                     |
| Payment of deferred financing costs                                 |                         | (8)   | (1,105)        |  |                                     | (1,113)             |
| Cash distribution (to) from affiliates                              | (242,153)               | 119,459   | (150,260)      | 272,954                                    |                                     |                     |
| Cash distribution to common stockholders                            | (83,881)                |   |                |  |                                     | (83,881)            |
| Contributions from noncontrolling interest                          |                         |   |                | 265  |                                     | 265                 |
| Distributions to noncontrolling interest                            |                         |   |                | (1,989)                                    |                                     | (1,989)             |
| Other   | 4,169                   |   |                |  |                                     | 4,169               |
| Net cash provided by (used in) financing activities                 | 81,472                  | (5,492)   | (153,311)      | 16,260                                     |                                     | (61,071)            |
| Net increase (decrease) in cash and cash equivalents                | 75,670                  | 32,117  | (83,733)       | 431  |                                     | 24,485              |
| Effect of foreign currency translation on cash and cash equivalents |                         | 733   | 847            | (733)                                      |                                     | 847                 |
|   |                         | 7,790   | 82,886         | 16,721                                     |                                     | 107,397             |

Cash and cash equivalents  
at beginning of period

Cash and cash equivalents  
at end of period

|           |           |    |           |    |            |
|-----------|-----------|----|-----------|----|------------|
| \$ 75,670 | \$ 40,640 | \$ | \$ 16,419 | \$ | \$ 132,729 |
|-----------|-----------|----|-----------|----|------------|

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**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

**Cautionary Statements**

Unless otherwise indicated or except where the context otherwise requires, the terms we, us and our and other similar terms in this Quarterly Report on Form 10-Q refer to Ventas, Inc. and its consolidated subsidiaries.

*Forward-Looking Statements*

This Quarterly Report on Form 10-Q includes forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended (the Securities Act), and Section 21E of the Securities Exchange Act of 1934, as amended (the Exchange Act). All statements regarding our or our tenants, operators, managers or borrowers expected future financial position, results of operations, cash flows, funds from operations, dividends and dividend plans, financing plans, business strategy, budgets, projected costs, operating metrics, capital expenditures, competitive positions, acquisitions, investment opportunities, dispositions, merger integration, growth opportunities, expected lease income, continued qualification as a real estate investment trust (REIT), plans and objectives of management for future operations and statements that include words such as anticipate, if, believe, plan, estimate, expect, intend, could, should, will and other similar expressions are forward-looking statements. These forward-looking statements are inherently uncertain, and security holders must recognize that actual results may differ from our expectations. We do not undertake a duty to update these forward-looking statements, which speak only as of the date on which they are made.

Our actual future results and trends may differ materially from expectations depending on a variety of factors discussed in our filings with the Securities and Exchange Commission (the SEC). These factors include without limitation:

- The ability and willingness of our tenants, operators, borrowers, managers and other third parties to meet and/or perform their obligations under their respective contractual arrangements with us, including, in some cases, their obligations to indemnify, defend and hold us harmless from and against various claims, litigation and liabilities;
- The ability of our tenants, operators, borrowers and managers to maintain the financial strength and liquidity necessary to satisfy their respective obligations and liabilities to third parties, including without limitation obligations under their existing credit facilities and other indebtedness;
- Our success in implementing our business strategy and our ability to identify, underwrite, finance, consummate and integrate diversifying acquisitions or investments, including our pending transactions with Atria Senior Living Group, Inc. (together with its affiliates, Atria) and Nationwide Health Properties, Inc. (NHP) and those in different asset types and outside the United States;
- The nature and extent of future competition;
- The extent of future or pending healthcare reform and regulation, including cost containment measures and changes in reimbursement policies, procedures and rates;
- Increases in our cost of borrowing as a result of changes in interest rates and other factors;
- The ability of our operators and managers, as applicable, to deliver high quality services, to attract and retain qualified personnel and to attract residents and patients;
- Changes in general economic conditions and/or economic conditions in the markets in which we may, from time to time, compete, and the effect of those changes on our revenues and our ability to access the capital markets or other sources of funds;
- Our ability to pay down, refinance, restructure and/or extend our indebtedness as it becomes due;
- Our ability and willingness to maintain our qualification as a REIT due to economic, market, legal, tax or other considerations;
- Final determination of our taxable net income for the year ended December 31, 2010 and for the year ending December 31, 2011;





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The ability and willingness of our tenants to renew their leases with us upon expiration of the leases and our ability to reposition our properties on the same or better terms in the event such leases expire and are not renewed by our tenants or in the event we exercise our right to replace an existing tenant upon a default;

Risks associated with our senior living operating portfolio, such as factors causing volatility in our operating income and earnings generated by our properties, including without limitation national and regional economic conditions, costs of materials, energy, labor and services, employee benefit costs, insurance costs and professional and general liability claims, and the timely delivery of accurate property-level financial results for those properties;

The movement of U.S. and Canadian exchange rates;

Year-over-year changes in the Consumer Price Index and the effect of those changes on the rent escalators, including the rent escalator for Master Lease 2 with Kindred Healthcare, Inc. (together with its subsidiaries, Kindred ), and our earnings;

Our ability and the ability of our tenants, operators, borrowers and managers to obtain and maintain adequate liability and other insurance from reputable and financially stable providers;

The impact of increased operating costs and uninsured professional liability claims on the liquidity, financial condition and results of operations of our tenants, operators, borrowers and managers and the ability of our tenants, operators, borrowers and managers to accurately estimate the magnitude of those claims;

Risks associated with our medical office building ( MOB ) portfolio and operations, including our ability to successfully design, develop and manage MOB's, to accurately estimate our costs in fixed fee-for-service projects and to retain key personnel;

The ability of the hospitals on or near whose campuses our MOB's are located and their affiliated health systems to remain competitive and financially viable and to attract physicians and physician groups;

Our ability to maintain or expand our relationships with our existing and future hospital and health system clients;

Risks associated with our investments in joint ventures and unconsolidated entities, including our lack of sole decision-making authority and our reliance on our joint venture partners' financial condition;

The impact of market or issuer events on the liquidity or value of our investments in marketable securities; and

The impact of any financial, accounting, legal or regulatory issues or litigation that may affect us or our major tenants, operators and managers.

Many of these factors are beyond our control and the control of our management.

*Kindred, Brookdale Senior Living and Sunrise Information*

Each of Kindred, Brookdale Senior Living Inc. (together with its subsidiaries, Brookdale Senior Living ) and Sunrise Senior Living, Inc. (together with its subsidiaries, Sunrise ) is subject to the reporting requirements of the SEC and is required to file with the SEC annual reports containing audited financial information and quarterly reports containing unaudited financial information. The information related to Kindred, Brookdale Senior Living and Sunrise contained or referred to in this Quarterly Report on Form 10-Q is derived from filings made by Kindred, Brookdale Senior Living or Sunrise, as the case may be, with the SEC or other publicly available information, or has been provided to us by Kindred, Brookdale Senior Living or Sunrise. We have not verified this information either through an independent investigation or by reviewing Kindred's, Brookdale Senior Living's or Sunrise's public filings. We have no reason to believe that this information is inaccurate in any material respect, but we cannot assure you that all of this information is accurate. Kindred's, Brookdale Senior Living's and Sunrise's filings with the SEC can be found at the SEC's website at [www.sec.gov](http://www.sec.gov). We are providing this data for informational purposes only, and you are encouraged to obtain Kindred's, Brookdale Senior Living's and Sunrise's publicly available filings from the SEC.



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### **Company Overview**

We are a REIT with a geographically diverse portfolio of seniors housing and healthcare properties in the United States and Canada. As of March 31, 2011, this portfolio consisted of 602 assets: 240 seniors housing communities, 187 skilled nursing facilities, 40 hospitals and 135 MOB's and other properties in 43 states, the District of Columbia and two Canadian provinces. With the exception of our seniors housing communities that are managed by independent third parties, such as Sunrise, pursuant to long-term management agreements and certain of our MOB's, including those acquired in connection with our Lillibridge Healthcare Services, Inc. ( Lillibridge ) acquisition, we lease our properties to healthcare operating companies under triple-net or absolute-net leases, which require the tenants to pay all property-related expenses. We also had real estate loan and other investments relating to seniors housing and healthcare companies or properties as of March 31, 2011.

Our primary business consists of acquiring, financing and owning seniors housing and healthcare properties and leasing those properties to third parties or operating those properties through independent third-party managers. Through our Lillibridge subsidiary, we also provide management, leasing, marketing, facility development and advisory services to highly rated hospitals and health systems throughout the United States.

Our business strategy is comprised of three principal objectives: (1) generating consistent, reliable and growing cash flows; (2) maintaining a well-diversified portfolio; and (3) preserving our investment grade balance sheet and liquidity.

Access to external capital is critical to the success of our strategy as it impacts our ability to repay maturing indebtedness and make future investments. Our access to and cost of capital depend on various factors, including general market conditions, interest rates, credit ratings on our securities, perception of our potential future earnings and cash distributions and the market price of our common stock. Generally, we attempt to match the long-term duration of most of our investments with long-term fixed rate financing. At March 31, 2011, only 4.8% of our consolidated debt was variable rate debt.

### **Operating Highlights and Key Performance Trends**

#### *2011 Highlights*

Our Board of Directors declared the first quarterly installment of our 2011 dividend in the amount of \$0.575 per share, which represents a 7.4% increase over our 2010 quarterly dividend. The first quarterly installment of the 2011 dividend was paid on March 31, 2011 to stockholders of record on March 11, 2011.

In February 2011, we entered into a definitive agreement to acquire NHP in a stock-for-stock transaction valued at \$7.4 billion. Pursuant to the terms and subject to the conditions set forth in the agreement, at the effective time of the merger, each outstanding share of NHP common stock will be converted into the right to receive 0.7866 shares of our common stock. Upon completion of the transaction, our portfolio will consist of over 1,300 properties in 47 states, the District of Columbia and two Canadian provinces. We expect to complete the transaction in the third quarter of 2011, although we cannot assure you that the transaction will close on such timetable or at all.

In February 2011, we completed the sale of 5,563,000 shares of our common stock in an underwritten public offering pursuant to our existing shelf registration statement. We received \$300.0 million in aggregate proceeds from the sale, which we used to repay existing mortgage debt and for working capital and other general corporate purposes.

In February 2011, we repaid in full mortgage loans outstanding in the aggregate principal amount of \$307.2 million. As a result, we recognized a loss on extinguishment of debt of \$16.5 million during the three months ended March 31, 2011.

In October 2010, we entered into a definitive agreement to acquire substantially all of the real estate assets of privately-owned Atria for a total purchase price of \$3.1 billion, comprised of \$1.35 billion of our common stock (a fixed 24.96 million shares), \$150 million in cash and the assumption or repayment of \$1.6 billion of net debt. As a result of the transaction, we will add to our senior living operating portfolio 118 private pay seniors housing communities located primarily in affluent coastal markets such as the New York metropolitan area, New England and California. Prior to the closing, Atria will spin off its management

company, which will continue to operate the acquired assets under long-term management agreements with us. We expect to complete the transaction in the first half of 2011, although we cannot assure you that the transaction will close on such timetable or at all.

**Table of Contents***Concentration Risk*

We use concentration ratios to understand the potential risks of economic downturns involving our various asset types, geographic locations or tenants, operators or managers. We evaluate our concentration risk in terms of investment mix and operations mix. Investment mix measures the portion of our investments related to certain asset types or tenants, operators or managers. Operations mix measures the portion of our operating results attributable to certain tenants, operators or managers or geographic locations. The following tables reflect our concentration risk as of the dates and for the periods presented:

|   | <b>March 31,<br/>2011</b> | <b>December 31,<br/>2010</b> |
|---|---------------------------|------------------------------|
| Investment mix by type <sup>1</sup> :                         |                           |                              |
| Seniors housing communities                                   | 70.4%                     | 70.2%                        |
| Skilled nursing facilities                                    | 11.7%                     | 11.7%                        |
| MOBs  | 10.9%                     | 10.8%                        |
| Hospitals   | 5.0%                      | 5.0%                         |
| Loans receivable, net   | 1.9%                      | 2.2%                         |
| Other properties  | 0.1%                      | 0.1%                         |
| Investment mix by tenant, operator and manager <sup>1</sup> : |                           |                              |
| Sunrise   | 38.1%                     | 37.9%                        |
| Kindred   | 13.1%                     | 13.1%                        |
| Brookdale Senior Living                                       | 19.7%                     | 19.7%                        |

<sup>1</sup> Ratios are based on the gross book value of real estate investments as of each reporting date.

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|  | <b>For the Three Months Ended March</b> |                           |
|--|---|---------------------------|
|  | <b>2011</b>                             | <b>31,</b><br><b>2010</b> |
| Tenant, operator and manager operations mix: |   |                           |
| Revenues <sup>1</sup> :                      |   |                           |
| Sunrise                                      | 41.9%                                   | 44.7%                     |
| Kindred                                      | 23.0%                                   | 25.2%                     |
| Brookdale Senior Living                      | 10.9%                                   | 12.5%                     |
| All others                                   | 19.4%                                   | 16.0%                     |
| Adjusted EBITDA <sup>2</sup> :               |   |                           |
| Sunrise                                      | 21.3%                                   | 20.9%                     |
| Kindred                                      | 33.9%                                   | 36.3%                     |
| Brookdale Senior Living                      | 16.0%                                   | 18.1%                     |
| All others                                   | 28.8%                                   | 24.7%                     |
| NOI <sup>3</sup> :                           |   |                           |
| Sunrise                                      | 20.4%                                   | 20.8%                     |
| Kindred                                      | 35.0%                                   | 37.4%                     |
| Brookdale Senior Living                      | 16.5%                                   | 18.7%                     |
| All others                                   | 28.1%                                   | 23.1%                     |
| Geographic operations mix <sup>4</sup> :     |   |                           |
| California                                   | 11.6%                                   | 12.5%                     |
| Illinois                                     | 9.9%                                    | 10.5%                     |
| Ontario                                      | 5.9%                                    | 5.9%                      |
| Pennsylvania                                 | 5.5%                                    | 5.6%                      |
| New Jersey                                   | 4.8%                                    | 5.0%                      |
| All others                                   | 57.5%                                   | 58.9%                     |

<sup>1</sup> Total revenues includes medical office building services revenue, revenue from loans and investments and interest and other income. Revenues from properties sold or held for sale as of the reporting date are included in this presentation.

<sup>2</sup> Adjusted EBITDA is defined as earnings before interest, taxes, depreciation and amortization (including non-cash stock-based compensation expense), excluding merger-related expenses and deal costs, gains and losses on real estate disposals and/or valuation allowances (including amounts in discontinued operations).

<sup>3</sup> NOI represents net operating income, which is defined as total revenues, less interest and other income, property-level operating expenses and medical office building services costs (including amounts in discontinued operations).

<sup>4</sup> Ratios are based on total revenues for each period presented. Total revenues includes medical office building services revenue, revenue from loans and investments and interest and other income. Revenues from properties sold as of the reporting date are excluded from this presentation.

See Non-GAAP Financial Measures included elsewhere in this Quarterly Report on Form 10-Q for additional disclosure and reconciliations of Adjusted EBITDA and NOI to our net income, as computed in accordance with U.S.

generally accepted accounting principles ( GAAP ).

**Table of Contents****Recent Developments Regarding Government Regulation***Medicare Reimbursement: Long-Term Acute Care Hospitals*

On April 19, 2011, the Centers for Medicare & Medicaid Services ( CMS ) issued its proposed rule updating the prospective payment system for long-term acute care hospitals (LTAC PPS) for the 2012 fiscal year (October 1, 2011 through September 30, 2012). Under the proposed rule, the LTAC PPS standard federal payment rate would increase by 1.5% in fiscal year 2012, reflecting a 2.8% increase in the market basket index, less a 1.2% productivity adjustment and an additional 0.1% negative adjustment mandated by the Patient Protection and Affordable Care Act and its reconciliation measure, the Health Care and Education Reconciliation Act of 2010 (collectively, the Affordable Care Act ). As a result, CMS estimates that net payments to long-term acute care hospitals under the proposed rule would increase by approximately \$95 million, or 1.9%, in fiscal year 2012 due to area wage adjustments, as well as increases in high-cost and short-stay outlier payments and other changes.

This rule is a proposed rule and is not final. Comments on the proposed rule may be submitted to CMS until June 20, 2011. We are currently analyzing the financial implications of this proposed rule on the operators of our long-term acute care hospitals. We cannot assure you that the final rule issued by CMS or other future updates to LTAC PPS or Medicare reimbursement for long-term acute care hospitals will not materially adversely affect our operators, which, in turn, could have a material adverse effect on our business, financial condition, results of operations and liquidity, on our ability to service our indebtedness and other obligations and on our ability to make distributions to our stockholders, as required for us to continue to qualify as a REIT (a Material Adverse Effect ).

*Medicare Reimbursement: Skilled Nursing Facilities*

On April 28, 2011, CMS issued its proposed rule updating the prospective payment system for skilled nursing facilities (SNF PPS) for the 2012 fiscal year (October 1, 2011 through September 30, 2012). Included in the proposed rule are two possible rate changes: 1) under the first option, the SNF PPS standard federal payment rate would increase by 1.5% in fiscal year 2012, reflecting a 2.7% increase in the market basket index, less the 1.2% productivity adjustment mandated by the Affordable Care Act; 2) under the second option, CMS would apply a negative 12.6% parity adjustment recalibration to account for estimated overpayments under the RUG-IV classification model, resulting in a net 11.3% decrease in the SNF PPS standard federal payment rate for fiscal year 2012. The proposed rule would also require group therapy to be treated in the same manner as concurrent therapy (i.e., allocating therapy minutes among the group's patients, rather than count the same minutes for each patient), which may additionally affect net payments to skilled nursing facilities.

This is a proposed rule and is not final. Comments on the proposed rule may be submitted to CMS through June 27, 2011, and the final rule will be issued by August 1, 2011. We are currently analyzing the financial implications of this proposed rule on the operators of our skilled nursing facilities. We cannot assure you that the final rule issued by CMS or other future updates to SNF PPS or Medicare reimbursement for skilled nursing facilities will not materially adversely affect our operators, which, in turn, could have a Material Adverse Effect on us.

**Critical Accounting Policies and Estimates**

Our Consolidated Financial Statements included in Item 1 of this Quarterly Report on Form 10-Q have been prepared in accordance with GAAP for interim financial information set forth in the Accounting Standards Codification ( ASC ), as published by the Financial Accounting Standards Board ( FASB ). GAAP requires us to make estimates and assumptions about future events that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting periods. We base these estimates on our experience and on various other assumptions we believe to be reasonable under the circumstances. However, if our judgment or interpretation of the facts and circumstances relating to various transactions or other matters had been different, a different accounting treatment may have been applied, resulting in a different presentation of our financial statements. We periodically re-evaluate our estimates and assumptions, and in the event they prove to be different from actual results, we make adjustments in subsequent periods to reflect more current estimates and assumptions about matters that are inherently uncertain. The critical accounting policies that affect our more significant estimates and assumptions used in the preparation of our Consolidated Financial Statements included in Item 1 of this Quarterly Report on Form 10-Q are described in our Annual Report on Form 10-K for the year ended December 31, 2010, filed with the SEC on February 18, 2011.



## **Results of Operations**

As of March 31, 2011, we operated through three reportable business segments: triple-net leased properties, senior living operations and MOB operations. Our triple-net leased properties segment consists of acquiring and owning seniors housing and healthcare properties in the United States and leasing those properties to healthcare operating companies under triple-net or absolute-net leases, which require the tenants to pay all property-related expenses. Our senior living operations segment consists of investments in seniors housing communities located in the United States and Canada for which we engage independent third parties, such as Sunrise, to manage the operations. Our MOB operations segment primarily consists of acquiring, owning, developing, leasing and managing MOBs. Information provided for all other includes revenues such as income from loans and investments and other miscellaneous income and various corporate-level expenses not directly attributable to our three reportable business segments. Assets included in all other consist primarily of corporate assets, including cash, restricted cash, deferred financing costs, notes receivable and miscellaneous accounts receivable.

With the addition of the Lillibridge businesses and properties in July 2010, we believed the segregation of our MOB operations into its own reportable business segment would be useful in assessing the performance of this portion of our business in the same way that management reviews our performance and makes operating decisions. Prior to the acquisition, we operated through two reportable business segments: triple-net leased properties and senior living operations.

**Table of Contents***Three Months Ended March 31, 2011 and 2010*

The table below shows our results of operations for the three months ended March 31, 2011 and 2010 and the dollar and percentage changes in those results from period to period.

|  | For the Three Months<br>Ended March 31, |            | Change     |      |
|--|---|------------|------------|------|
|  | 2011                                    | 2010       | \$         | %    |
|  | (Dollars in thousands)                  |            |            |      |
| <b>Segment NOI:</b>  |   |            |            |      |
| Triple-Net Leased Properties   | \$ 118,603                              | \$ 116,333 | \$ 2,270   | 2.0% |
| Senior Living Operations   | 36,391                                  | 33,809     | 2,582      | 7.6  |
| MOB Operations   | 16,981                                  | 7,987      | 8,994      | >100 |
| All Other  | 6,085                                   | 3,617      | 2,468      | 68.2 |
| Total segment NOI  | 178,060                                 | 161,746    | 16,314     | 10.1 |
| Interest and other income  | 78                                      | 263        | (185)      | 70.3 |
| Interest expense   | (42,558)                                | (44,090)   | 1,532      | 3.5  |
| Depreciation and amortization  | (51,759)                                | (52,314)   | 555        | 1.1  |
| General, administrative and professional fees  | (14,832)                                | (10,683)   | (4,149)    | 38.8 |
| Foreign currency (loss) gain   | (1)                                     | 106        | (107)      | >100 |
| Loss on extinguishment of debt   | (16,520)                                |            | (16,520)   | nm   |
| Merger-related expenses and deal costs   | (6,449)                                 | (2,319)    | (4,130)    | >100 |
| Income before loss from unconsolidated entities,<br>income taxes, discontinued operations and<br>noncontrolling interest | 46,019                                  | 52,709     | (6,690)    | 12.7 |
| Loss from unconsolidated entities  | (170)                                   |            | (170)      | nm   |
| Income tax benefit (expense)   | 3,197                                   | (286)      | 3,483      | >100 |
| Income from continuing operations  | 49,046                                  | 52,423     | (3,377)    | 6.4  |
| Discontinued operations  |   | 745        | (745)      | nm   |
| Net income   | 49,046                                  | 53,168     | (4,122)    | 7.8  |
| Net income attributable to noncontrolling interest,<br>net of tax  | 62                                      | 549        | (487)      | 88.7 |
| Net income attributable to common stockholders   | \$ 48,984                               | \$ 52,619  | \$ (3,635) | 6.9% |

nm not meaningful

*Segment NOI Triple-Net Leased Properties*

NOI for our triple-net leased properties segment consists solely of rental income earned from these assets. We incur no direct operating expenses for this segment.

The increase in our triple-net leased properties segment NOI for the three months ended March 31, 2011 over the same period in 2010 primarily reflects \$1.6 million of additional rent resulting from the annual escalators in the rent paid under our four master lease agreements with Kindred (the Kindred Master Leases ) effective May 1, 2010, \$0.3 million in additional rent from a seniors housing community we acquired in 2010 and various escalations in the rent paid on our other existing triple-net leased properties.



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Revenues related to our triple-net leased properties segment consist of fixed rental amounts (subject to annual escalations) received directly from our tenants based on the terms of the applicable leases and generally do not depend on the operating performance of our properties. Therefore, while occupancy information is relevant to the operations of our tenants, our revenues and financial results are not directly impacted by the overall occupancy levels or profits at the triple-net leased properties. Average occupancy rates related to triple-net leased properties we owned at March 31, 2011, for the fourth quarter of 2010, which is the most recent information available to us from our tenants, are shown below.

|   | <b>Number of<br/>Properties at<br/>March 31,<br/>2011</b> | <b>Average<br/>Occupancy<br/>For the Three<br/>Months<br/>Ended December<br/>31,<br/>2010</b> |
|---|---|---|
| Properties:                                 |   |   |
| Skilled Nursing Facilities                  | 187   | 87.5%   |
| Seniors Housing Properties                  | 158   | 90.4%   |
| Hospitals                                   | 40  | 55.8%   |
| <i>Segment NOI Senior Living Operations</i> |   |   |

A summary of our senior living operations segment NOI is as follows:

|  | <b>For the Three Months<br/>Ended March 31,</b> |             | <b>Change</b> |          |
|--|---|-------------|---------------|----------|
|  | <b>2011</b>                                     | <b>2010</b> | <b>\$</b>     | <b>%</b> |
|  | <b>(Dollars in thousands)</b>                   |             |               |          |
| <b>Segment NOI Senior Living Operations:</b> |   |             |               |          |
| Total revenues                               | \$ 114,502                                      | \$ 108,486  | \$ 6,016      | 5.5%     |
| Less:  |   |             |               |          |
| Property-level operating expenses            | 78,111  | 74,677      | 3,434         | 4.6      |
| Segment NOI                                  | \$ 36,391                                       | \$ 33,809   | \$ 2,582      | 7.6%     |

Revenues related to our senior living operations segment are resident fees and services, which include all amounts earned from residents at our seniors housing communities, such as rental fees related to resident leases, extended health care fees and other ancillary service income. The increase in senior living operations segment revenues for the three months ended March 31, 2011 over the same period in 2010 is attributed primarily to an increase in occupancy, an increase in average daily rates, a decrease in the average Canadian dollar exchange rate, which had a favorable impact of \$1.2 million in 2011, and \$0.9 million of additional revenues from two seniors housing communities added to our portfolio in 2010. Average resident occupancy rates related to our senior living operations segment during the three months ended March 31, 2011 and 2010 were as follows:

|                        | <b>Number of<br/>Communities</b> |             | <b>Average Resident Occupancy<br/>For the Three Months Ended</b> |             |
|------------------------|----------------------------------|-------------|--|-------------|
|                        | <b>at March 31,</b>              |             | <b>March 31,</b>   |             |
|                        | <b>2011</b>                      | <b>2010</b> | <b>2011</b>  | <b>2010</b> |
| Stabilized Communities | 81                               | 79          | 89.7%  | 88.5%       |

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|                      |    |    |       |       |
|----------------------|----|----|-------|-------|
| Lease-Up Communities | 1  | 1  | 59.6% | 85.1% |
| Total                | 82 | 80 | 89.2% | 88.4% |

|                                   |    |    |       |       |
|-----------------------------------|----|----|-------|-------|
| Same-Store Stabilized Communities | 79 | 79 | 89.5% | 88.5% |
|-----------------------------------|----|----|-------|-------|

Property-level operating expenses related to our senior living operations segment include labor, food, utility, marketing, management and other property operating costs. Property-level operating expenses increased for the three months ended March 31, 2011 over the same period in 2010 primarily due to an increase in occupancy, a decrease in the average Canadian dollar exchange rate, which had an unfavorable impact of \$0.8 million in 2011, and \$0.8 million of additional expenses from two seniors housing communities added to our portfolio in 2010, partially offset by a decrease of \$1.4 million in management fees.

**Table of Contents***Segment NOI MOB Operations*

A summary of our MOB operations segment NOI is as follows:

|  | For the Three Months<br>Ended March 31, |           | Change    |       |
|--|---|-----------|-----------|-------|
|  | 2011                                    | 2010      | \$        | %     |
|  | (Dollars in thousands)                  |           |           |       |
| <b>Segment NOI MOB Operations:</b>       |   |           |           |       |
| Rental income                            | \$ 24,236                               | \$ 12,189 | \$ 12,047 | 98.8% |
| Medical office building services revenue | 6,957                                   |           | 6,957     | nm    |
| Total revenues                           | 31,193                                  | 12,189    | 19,004    | >100  |
| Less:                                    |   |           |           |       |
| Property-level operating expenses        | 8,676                                   | 4,202     | 4,474     | >100  |
| Medical office building services costs   | 5,536                                   |           | 5,536     | nm    |
| Segment NOI                              | \$ 16,981                               | \$ 7,987  | \$ 8,994  | >100% |

nm not meaningful

MOB operations segment revenues and property-level operating expenses both increased for the three months ended March 31, 2011 over the same period in 2010 primarily due to the additional MOBs we acquired during 2010 as part of the Lillibridge acquisition. Occupancy rates related to our MOB operations segment at March 31, 2011 and 2010 were as follows:

|                            | Number of Properties<br>at March 31, |      | Occupancy at March 31, |       |
|----------------------------|--------------------------------------|------|------------------------|-------|
|                            | 2011                                 | 2010 | 2011                   | 2010  |
| Stabilized MOBs            | 63                                   | 22   | 94.2%                  | 95.2% |
| Non-Stabilized MOBs        | 6                                    | 4    | 74.2%                  | 76.0% |
| Total                      | 69                                   | 26   | 91.0%                  | 89.6% |
| Same-Store Stabilized MOBs | 22                                   | 22   | 93.7%                  | 95.2% |

Medical office building services revenue and costs are a direct result of the Lillibridge businesses that we acquired in July 2010.

*Segment NOI All Other*

All other NOI for the three months ended March 31, 2011 and 2010 consists solely of income from loans and investments. Income from loans and investments increased for the three months ended March 31, 2011 over the same period in 2010 due primarily to gains recorded related to the sale of marketable debt securities and prepayment premiums recognized in connection with a loan repayment.

*Interest Expense*

Total interest expense, including interest allocated to discontinued operations of \$0 million and \$0.4 million for the three months ended March 31, 2011 and 2010, respectively, decreased \$1.9 million for the first quarter of 2011 over the same period in 2010. This difference is due primarily to a \$3.4 million decrease in interest from lower effective interest rates, partially offset by a \$1.3 million increase in interest from higher loan balances. Our effective interest rate was 6.0% for the three months ended March 31, 2011, compared to 6.6% for the same period in 2010. A decrease in the average Canadian dollar exchange rate had an unfavorable impact on interest expense of \$0.1 million for the

three months ended March 31, 2011, compared to the same period in 2010.

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*General, Administrative and Professional Fees*

General, administrative and professional fees increased \$4.1 million for the three months ended March 31, 2011 over the same period in 2010 due primarily to our enterprise growth.

*Loss on Extinguishment of Debt*

The loss on extinguishment of debt for the three months ended March 31, 2011 relates to our early repayment of \$307.2 million principal amount of existing mortgage debt. No similar transactions occurred during the three months ended March 31, 2010.

*Merger-Related Expenses and Deal Costs*

Merger-related expenses and deal costs consisted of expenses relating to our favorable \$101.6 million jury verdict against HCP, Inc. ( HCP ) and subsequent cross-appeals arising out of our Sunrise Senior Living REIT acquisition, transition and integration expenses related to consummated transactions and deal costs required by GAAP to be expensed rather than capitalized into the asset value. These deal costs include certain fees and expenses incurred in connection with our Lillibridge acquisition and other deal costs for unconsummated transactions, including our pending Atria and NHP acquisitions.

*Loss From Unconsolidated Entities*

Loss from unconsolidated entities for the three months ended March 31, 2011 relates to our noncontrolling interests in joint ventures we acquired as part of the Lillibridge acquisition. Our ownership interests in these joint ventures, which comprise 58 MOBs, range between 5% and 20%.

*Income Tax Expense/Benefit*

Income tax benefit for the three months ended March 31, 2011 was due primarily to the loss on extinguishment of debt incurred during the same period. No similar losses were incurred during the three months ended March 31, 2010.

*Discontinued Operations*

We had no assets classified as discontinued operations for the three months ended March 31, 2011. Discontinued operations for the three months ended March 31, 2010 includes the operations of seven assets sold during that period.

*Net Income Attributable to Noncontrolling Interest, Net of Tax*

Net income attributable to noncontrolling interest, net of tax, for the three months ended March 31, 2011 primarily represents our partners' joint venture interests in six MOBs. Net income attributable to noncontrolling interest, net of tax for the three months ended March 31, 2010 primarily represents Sunrise's share of net income from its ownership interests in 60 of our seniors housing communities, which we acquired during 2010.

**Non-GAAP Financial Measures**

We believe that net income, as defined by GAAP, is the most appropriate earnings measurement. However, we consider certain non-GAAP financial measures to be useful supplemental measures of our operating performance. A non-GAAP financial measure is generally defined as one that purports to measure historical or future financial performance, financial position or cash flows, but excludes or includes amounts that would not be so adjusted in the most comparable GAAP measure. Set forth below are descriptions of the non-GAAP financial measures we consider relevant to our business and useful to investors, as well as reconciliations of these measures to our most directly comparable GAAP financial measures.



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The non-GAAP financial measures we present herein are not necessarily identical to those presented by other real estate companies due to the fact that not all real estate companies use the same definitions. These measures should not be considered as alternatives to net income (determined in accordance with GAAP) as indicators of our financial performance or as alternatives to cash flow from operating activities (determined in accordance with GAAP) as measures of our liquidity, nor are these measures necessarily indicative of sufficient cash flow to fund all of our needs. We believe that in order to facilitate a clear understanding of our consolidated historical operating results, these measures should be examined in conjunction with net income as presented in our Consolidated Financial Statements and data included elsewhere in this Quarterly Report on Form 10-Q.

*Funds From Operations and Normalized Funds From Operations*

Historical cost accounting for real estate assets implicitly assumes that the value of real estate assets diminishes predictably over time. Since real estate values, instead, have historically risen or fallen with market conditions, many industry investors have considered presentations of operating results for real estate companies that use historical cost accounting to be insufficient by themselves. To overcome this problem, we consider Funds From Operations ( FFO ) and normalized FFO appropriate measures of operating performance of an equity REIT. Moreover, we believe that normalized FFO provides useful information because it allows investors, analysts and our management to compare our operating performance to the operating performance of other real estate companies and between periods on a consistent basis without having to account for differences caused by unanticipated items. We use the National Association of Real Estate Investment Trusts ( NAREIT ) definition of FFO. NAREIT defines FFO as net income (computed in accordance with GAAP), excluding gains (or losses) from sales of real estate property, plus real estate depreciation and amortization, and after adjustments for unconsolidated partnerships and joint ventures. Adjustments for unconsolidated partnerships and joint ventures will be calculated to reflect FFO on the same basis. We define normalized FFO as FFO excluding the following items (which may be recurring in nature): (a) gains and losses on the sales of real property assets; (b) merger-related costs and expenses, including amortization of intangibles and transition and integration expenses, and deal costs and expenses, including expenses and recoveries, if any, relating to our lawsuit against HCP, Inc. and the issuance of preferred stock or bridge loan fees; (c) the impact of any expenses related to asset impairment and valuation allowances, the write-off of unamortized deferred financing fees, or additional costs, expenses, discounts, make-whole payments, penalties or premiums incurred as a result of early debt retirement or payment of our debt; (d) the non-cash effect of income tax benefits or expenses; (e) the impact of future unannounced acquisitions or divestitures (including pursuant to tenant options to purchase) and capital transactions; (f) the reversal or incurrence of contingent liabilities; (g) gains and losses for non-operational foreign currency hedge agreements; and (h) one-time expenses in connection with the Kindred rent reset process.

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Our FFO and normalized FFO for the three months ended March 31, 2011 and 2010 are summarized in the following table. The decrease in our FFO for the three months ended March 31, 2011 over the same period in 2010 is primarily the result of our \$16.5 million loss on extinguishment of debt recognized in 2011 and higher merger-related expenses and deal costs, which were substantially offset by higher NOI, an income tax benefit and lower interest expense.

|   | <b>For the Three Months<br/>Ended March 31,<br/>2011                  2010<br/>(In thousands)</b> |            |
|---|---|------------|
| Net income attributable to common stockholders              | \$ 48,984   | \$ 52,619  |
| Adjustments:  |   |            |
| Real estate depreciation and amortization                   | 51,173  | 52,085     |
| Real estate depreciation related to noncontrolling interest | (204)   | (1,726)    |
| Real estate depreciation related to unconsolidated entities | 1,035   |            |
| Discontinued operations:                                    |   |            |
| Gain on sale of real estate assets                          |   | (184)      |
| Depreciation on real estate assets                          |   | 223        |
| FFO.  | 100,988   | 103,017    |
| Adjustments:  |   |            |
| Income tax benefit  | (3,197)   | (133)      |
| Loss on extinguishment of debt                              | 16,520  |            |
| Merger-related expenses and deal costs                      | 6,449   | 2,319      |
| Amortization of other intangibles                           | 256   |            |
| Normalized FFO  | \$ 121,016  | \$ 105,203 |

**Table of Contents***Adjusted EBITDA*

We consider Adjusted EBITDA an important supplemental measure to net income because it provides additional information with which to evaluate the performance of our operations and serves as another indication of our ability to service debt. We define Adjusted EBITDA as earnings before interest, taxes, depreciation and amortization (including non-cash stock-based compensation expense), excluding merger-related expenses and deal costs, gains and losses on real estate disposals and/or valuation allowances (including amounts in discontinued operations). The following is a reconciliation of Adjusted EBITDA to net income (including amounts in discontinued operations) for the three months ended March 31, 2011 and 2010:

|  | <b>For the Three Months<br/>Ended March 31,<br/>2011                      2010<br/>(In thousands)</b> |            |
|--|---|------------|
| Net income   | \$ 49,046   | \$ 53,168  |
| Adjustments:   |   |            |
| Interest   | 42,558  | 44,459     |
| Loss on extinguishment of debt   | 16,520  |            |
| Taxes (including amounts in general, administrative and professional fees) | (2,929)   | 536        |
| Depreciation and amortization  | 51,759  | 52,537     |
| Non-cash stock-based compensation expense                                  | 4,016   | 3,032      |
| Merger-related expenses and deal costs                                     | 6,449   | 2,319      |
| Gain on sale of real estate assets   |   | (184)      |
| Adjusted EBITDA  | \$ 167,419  | \$ 155,867 |

*NOI*

We consider NOI an important supplemental measure to net income because it allows investors, analysts and our management to measure unlevered property-level operating results and to compare our operating results to the operating results of other real estate companies and between periods on a consistent basis. We define NOI as total revenues, less interest and other income, property-level operating expenses and medical office building services costs (including amounts in discontinued operations). The following is a reconciliation of NOI to total revenues (including amounts in discontinued operations) for the three months ended March 31, 2011 and 2010:

|  | <b>For the Three Months<br/>Ended March 31,<br/>2011                      2010<br/>(In thousands)</b> |            |
|--|---|------------|
| Total revenues                                     | \$ 270,461  | \$ 240,888 |
| Less:  |   |            |
| Interest and other income                          | 78  | 263        |
| Property-level operating expenses                  | 86,787  | 78,879     |
| Medical office building services costs             | 5,536   |            |
| NOI (excluding amounts in discontinued operations) | 178,060   | 161,746    |
| Discontinued operations                            |   | 1,153      |
| NOI (including amounts in discontinued operations) | \$ 178,060  | \$ 162,899 |



**Table of Contents****Liquidity and Capital Resources**

During the three months ended March 31, 2011, our principal sources of liquidity were proceeds from the issuance of equity securities, cash flows from operations, proceeds from our loans receivable and marketable securities portfolios and cash on hand. For the remainder of 2011, our principal liquidity needs are to: (i) fund normal operating expenses; (ii) meet our debt service requirements; (iii) repay maturing mortgage and other debt, including our convertible notes due November 15, 2011; (iv) fund capital expenditures for our senior living operations and MOB operations segments; (v) fund acquisitions, investments and/or commitments, including our pending transactions with Atria and NHP and any development activities; and (vi) make distributions to our stockholders, as required for us to continue to qualify as a REIT. We expect to fund the Atria transaction, including deal costs, through the issuance of approximately 25 million shares of our common stock, cash on hand, borrowings under our unsecured revolving credit facilities and assumed mortgage financing. We intend to fund the NHP transaction, including deal costs, through the issuance of approximately 103 million shares of our common stock, cash on hand, borrowings under our unsecured revolving credit facilities and the assumption of debt. We believe that our other liquidity needs will be satisfied by cash flows from operations, cash on hand, debt assumptions and financings, issuance of equity securities, proceeds from sales of assets and borrowings under our unsecured revolving credit facilities. However, if these sources of capital are not available and/or if we make a significant amount of additional acquisitions and investments, we may be required to obtain funding from additional borrowings, assume debt from the seller, dispose of assets (in whole or in part through joint venture arrangements with third parties) and/or issue secured or unsecured long-term debt or other securities.

As of March 31, 2011, we had a total of \$41.9 million of unrestricted cash and cash equivalents, operating cash and cash related to our senior living operations and MOB operations segments that is deposited and held in property-level accounts. Funds maintained in the property-level accounts are used primarily for the payment of property-level expenses and certain capital expenditures. At March 31, 2011, we also had escrow deposits and restricted cash of \$35.4 million and \$988.9 million of unused borrowing capacity available under our unsecured revolving credit facilities.

*Unsecured Revolving Credit Facilities*

At March 31, 2011, we had \$1.0 billion of aggregate borrowing capacity under our unsecured revolving credit facilities, all of which matures on April 26, 2012. Borrowings under our unsecured revolving credit facilities bear interest at a fluctuating rate per annum (based on U.S. or Canadian LIBOR, the Canadian Bankers' Acceptance rate, or the U.S. or Canadian Prime rate), plus an applicable percentage based on our consolidated leverage. At March 31, 2011, the applicable percentage was 2.80%. Our unsecured revolving credit facilities also have a 20 basis point facility fee.

*Mortgages*

In February 2011, we repaid in full mortgage loans outstanding in the aggregate principal amount of \$307.2 million. As a result, we recognized a loss on extinguishment of debt of \$16.5 million for the three months ended March 31, 2011.

*Equity Offerings*

In February 2011, we completed the sale of 5,563,000 shares of our common stock in an underwritten public offering pursuant to our existing shelf registration statement. We received \$300.0 million in aggregate proceeds from the sale, which we used to repay existing mortgage debt and for working capital and other general corporate purposes.

**Table of Contents***Cash Flows*

The following is a summary of our sources and uses of cash flows for the three months ended March 31, 2011 and 2010:

|   | <b>For the Three Months<br/>Ended March 31,</b> |             | <b>Change</b> |          |
|---|---|-------------|---------------|----------|
|   | <b>2011</b>                                     | <b>2010</b> | <b>\$</b>     | <b>%</b> |
|   | <b>(Dollars in thousands)</b>                   |             |               |          |
| Cash and cash equivalents at beginning of period                    | \$ 21,812                                       | \$ 107,397  | \$ (85,585)   | 79.7%    |
| Net cash provided by operating activities                           | 130,769   | 115,561     | 15,208        | 13.2     |
| Net cash provided by (used in) investing activities                 | 31,681  | (30,005)    | 61,686        | >100     |
| Net cash used in financing activities                               | (142,456)                                       | (61,071)    | (81,385)      | >100     |
| Effect of foreign currency translation on cash and cash equivalents | 93  | 847         | (754)         | 89.0     |
| Cash and cash equivalents at end of period                          | \$ 41,899                                       | \$ 132,729  | \$ (90,830)   | 68.4%    |

*Cash Flows from Operating Activities*

Cash flows from operating activities increased during the three months ended March 31, 2011 over the same period in 2010 primarily due to Adjusted EBITDA growth, primarily as a result of higher NOI.

*Cash Flows from Investing Activities*

Cash used in investing activities during the three months ended March 31, 2011 and 2010 consisted primarily of our investments in real estate (\$11.9 million in 2010), purchase of noncontrolling interests (\$3.3 million in 2011), investments in loans receivable (\$15.8 million in 2010) and capital expenditures (\$8.0 million and \$4.3 million in 2011 and 2010, respectively). These uses were offset by proceeds from real estate disposals (\$0.8 million in 2010), proceeds from loans receivable (\$20.0 million and \$1.2 million in 2011 and 2010, respectively) and proceeds from the sale of marketable securities (\$23.1 million in 2011).

*Cash Flows from Financing Activities*

Cash used in financing activities during the three months ended March 31, 2011 consisted primarily of \$331.1 million of debt repayments, \$93.7 million of cash dividend payments to common stockholders and \$32.0 million of net payments made on our unsecured revolving credit facilities. These uses were partially offset by \$14.6 million of proceeds from the issuance of debt and \$299.9 million of net proceeds from the issuance of common stock.

Cash used in financing activities during the three months ended March 31, 2010 consisted primarily of \$7.8 million of debt repayments, \$83.9 million of cash dividend payments to common stockholders, \$2.0 million of distributions to noncontrolling interests and \$1.1 million of payments for deferred financing costs. These uses were partially offset by \$29.1 million of net borrowings on our unsecured revolving credit facilities.

*Capital Expenditures*

Our tenants generally bear the responsibility of maintaining and improving our triple-net leased properties. Accordingly, we do not expect to incur any major capital expenditures in connection with these properties. After the terms of the triple-net leases expire, or in the event that the tenants are unable or unwilling to meet their obligations under those leases, we anticipate funding any capital expenditures for which we may become responsible by cash flows from operations or through additional borrowings. With respect to our senior living and MOB operations segments, we expect that capital expenditures will be funded by the cash flows from the properties or through additional borrowings. To the extent that unanticipated expenditures or significant borrowings are required, our liquidity may be affected adversely. Our ability to borrow additional funds may be restricted in certain circumstances by the terms of the instruments governing our outstanding indebtedness.



**Table of Contents****ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

The following discussion of our exposure to various market risks contains forward-looking statements that involve risks and uncertainties. These projected results have been prepared utilizing certain assumptions considered reasonable in light of information currently available to us. Nevertheless, because of the inherent unpredictability of interest rates as well as other factors, actual results could differ materially from those projected in such forward-looking information.

We are exposed to market risk related to changes in interest rates on borrowings under our unsecured revolving credit facilities, certain of our mortgage loans that are floating rate obligations, mortgage loans receivable and marketable debt securities. These market risks result primarily from changes in U.S. or Canadian LIBOR rates, the Canadian Bankers' Acceptance rate or the U.S. or Canadian Prime rates. We continuously monitor our level of floating rate debt with respect to total debt and other factors, including our assessment of the current and future economic environment. Interest rate fluctuations generally do not affect our fixed rate debt obligations until they mature. However, changes in interest rates affect the fair value of our fixed rate debt. If interest rates have risen at the time our fixed rate debt matures or is refinanced, our future earnings and cash flows could be adversely affected by the additional borrowing costs. Conversely, lower interest rates at the time of maturity or refinancing may lower our overall borrowing costs. To highlight the sensitivity of our fixed rate debt to changes in interest rates, the following summary shows the effects of a hypothetical instantaneous change of 100 basis points ( BPS ) in interest rates as of March 31, 2011 and December 31, 2010:

|  | <b>As of<br/>March 31,<br/>2011</b> | <b>As of<br/>December 31,<br/>2010</b> |
|--|-------------------------------------|--|
|  | <b>(In thousands)</b>               |  |
| Gross book value   | \$ 2,472,692                        | \$ 2,771,696                           |
| Fair value <sup>(1)</sup>                                      | 2,626,274                           | 2,900,143                              |
| Fair value reflecting change in interest rates: <sup>(1)</sup> |                                     |  |
| -100 BPS   | 2,733,345                           | 3,008,630                              |
| +100 BPS   | 2,526,028                           | 2,794,140                              |

(1) The change in fair value of fixed rate debt was due primarily to overall changes in interest rates and certain mortgage payoffs made during the three months ended March 31, 2011.



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The table below sets forth certain information with respect to our debt, excluding premiums and discounts.

|   | <b>As of<br/>March 31,<br/>2011</b> | <b>As of<br/>December 31,<br/>2010</b> | <b>As of<br/>March 31,<br/>2010</b> |
|---|-------------------------------------|--|-------------------------------------|
|   | <b>(Dollars in thousands)</b>       |  |                                     |
| <b>Balance:</b>   |                                     |  |                                     |
| Fixed rate:   |                                     |  |                                     |
| Senior notes and other                                  | \$ 1,537,433                        | \$ 1,537,433                           | \$ 1,153,131                        |
| Mortgage loans  | 935,259                             | 1,234,263                              | 1,319,835                           |
| Variable rate:  |                                     |  |                                     |
| Unsecured revolving credit facilities                   | 8,000                               | 40,000                                 | 38,204                              |
| Mortgage loans  | 117,859                             | 115,258                                | 217,169                             |
| <b>Total</b>  | <b>\$ 2,598,551</b>                 | <b>\$ 2,926,954</b>                    | <b>\$ 2,728,339</b>                 |
| <b>Percent of total debt:</b>                           |                                     |  |                                     |
| Fixed rate:   |                                     |  |                                     |
| Senior notes  | 59.2%                               | 52.5%                                  | 42.2%                               |
| Mortgage loans and other                                | 36.0%                               | 42.2%                                  | 48.4%                               |
| Variable rate:  |                                     |  |                                     |
| Unsecured revolving credit facilities                   | 0.3%                                | 1.4%                                   | 1.4%                                |
| Mortgage loans  | 4.5%                                | 3.9%                                   | 8.0%                                |
| <b>Total</b>  | <b>100.0%</b>                       | <b>100.0%</b>                          | <b>100.0%</b>                       |
| <b>Weighted average interest rate at end of period:</b> |                                     |  |                                     |
| Fixed rate:   |                                     |  |                                     |
| Senior notes and other                                  | 5.1%                                | 5.1%                                   | 6.3%                                |
| Mortgage loans  | 6.1%                                | 6.2%                                   | 6.3%                                |
| Variable rate:  |                                     |  |                                     |
| Unsecured revolving credit facilities                   | 3.0%                                | 3.1%                                   | 3.2%                                |
| Mortgage loans  | 1.6%                                | 1.5%                                   | 1.7%                                |
| <b>Total</b>  | <b>5.3%</b>                         | <b>5.4%</b>                            | <b>1.9%</b>                         |

The decrease in our outstanding variable rate debt from December 31, 2010 is primarily attributable to payments made on our revolving credit facilities. Pursuant to the terms of certain leases with one of our tenants, if interest rates increase on certain variable rate debt that we have totaling \$80.0 million as of March 31, 2011, our tenant is required to pay us additional rent (on a dollar-for-dollar basis) in an amount equal to the increase in interest expense resulting from the increased interest rates. Therefore, the increase in interest expense related to this debt is equally offset by an increase in additional rent due to us from the tenant. Assuming a 100 basis point increase in the weighted average interest rate related to our variable rate debt, and assuming no change in the outstanding balance as of March 31, 2011, interest expense for 2011 would increase by approximately \$1.0 million, or \$0.01 per diluted common share. The fair value of our fixed and variable rate debt is based on current interest rates at which we could obtain similar borrowings. We earn interest from investments in marketable debt securities on a fixed rate basis. We record these investments as available-for-sale at fair value, with unrealized gains and losses recorded as a component of stockholders' equity. Interest rate fluctuations and market conditions will cause the fair value of these investments to change. As of

March 31, 2011 and December 31, 2010, the fair value of our marketable debt securities held at March 31, 2011, which had an original cost of \$37.8 million, was \$44.0 million and \$43.4 million, respectively. In January and March 2011, we sold marketable debt securities and received proceeds of approximately \$10.6 million and \$12.5 million, respectively. As of March 31, 2011, the fair value of our loans receivable was \$134.3 million and was based on our estimates of currently prevailing rates for comparable loans.

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We are subject to fluctuations in U.S. and Canadian exchange rates which may, from time to time, have an impact on our financial condition and results of operations. Increases or decreases in the value of the Canadian dollar will impact the amount of net income we earn from our senior living operations in Canada. Based on results for the three months ended March 31, 2011, if the Canadian dollar exchange rate were to increase or decrease by \$0.10, our results from operations would decrease or increase, as applicable, by less than \$0.1 million for the three-month period. If we increase our international presence through investments in, and/or acquisitions or development of, seniors housing and/or healthcare assets outside the United States, we may also decide to transact additional business in currencies other than U.S. or Canadian dollars. Although we may decide to pursue hedging alternatives (including additional borrowings in local currencies) to protect against foreign currency fluctuations, we cannot assure you that any such fluctuations will not have a Material Adverse Effect on us.

We may engage in hedging strategies to manage our exposure to market risks in the future, depending on an analysis of the interest rate and foreign currency exchange rate environments and the costs and risks of such strategies. We do not use derivative financial instruments for speculative purposes.

**ITEM 4. CONTROLS AND PROCEDURES**

*Evaluation of Disclosure Controls and Procedures*

As required by Rules 13a-15(b) and 15d-15(b) of the Exchange Act, our management, with the participation of our Chief Executive Officer and Chief Financial Officer, has evaluated the effectiveness of our disclosure controls and procedures as of March 31, 2011. Based on that evaluation, our Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act) were effective as of March 31, 2011, at the reasonable assurance level.

*Internal Control Over Financial Reporting*

During the first quarter of 2011, there were no changes in our internal control over financial reporting (as defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

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**PART II OTHER INFORMATION**

**ITEM 1. LEGAL PROCEEDINGS**

The information contained in Note 8 Litigation of the Notes to Consolidated Financial Statements included in Part I, Item 1 of this Quarterly Report on Form 10-Q is incorporated by reference into this Item 1. Except as set forth therein, there have been no new material legal proceedings and no material developments in the legal proceedings reported in our Annual Report on Form 10-K for the year ended December 31, 2010.

**ITEM 1A. RISK FACTORS**

*The proposed acquisition of NHP presents certain risks to our business and operations.*

In February 2011, we entered into a definitive agreement to acquire NHP in a stock-for-stock transaction. Pursuant to the terms and subject to the conditions set forth in the agreement, at the effective time of the merger, each outstanding share of NHP common stock will be converted into the right to receive 0.7866 shares of our common stock. We expect to complete the transaction in the third quarter of 2011, although we cannot assure you that the transaction will close on such timetable or at all.

Prior to closing, the merger may present certain risks to our business and operations, including, among other things, that:

- if the merger does not occur, we may incur payment obligations to NHP;
- failure to complete the merger could negatively impact our stock price and our future business and financial results;
- we expect to incur substantial expenses related to the merger; and
- the pendency of the merger could adversely affect our business and operations.

In addition, certain risks may continue to exist after the closing of the merger, including, among other things, that:

- we may be unable to successfully integrate our business and NHP's business and realize the anticipated benefits of the merger or do so within the anticipated timeframe;
- our future results will suffer if we do not effectively manage our expanded operations;
- the merger will result in changes to our board of directors;
- we may be unable to retain key employees;
- the market price of our common stock may decline; and
- we cannot assure you that we will be able to continue paying dividends at the current rate.

These risks, and additional risks associated with the merger, are described in more detail under the heading Risk Factors in the joint proxy statement/prospectus contained in our Registration Statement on Form S-4, which was filed with the SEC on April 11, 2011.

**Table of Contents****ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USES OF PROCEEDS**

The table below summarizes repurchases of our common stock made during the quarter ended March 31, 2011:

|                                | <b>Number of<br/>Shares<br/>Repurchased (1)</b> |    | <b>Average<br/>Price<br/>Per Share</b> |
|--------------------------------|---|----|--|
| January 1 through January 31   | 58,852  | \$ | 53.52                                  |
| February 1 through February 28 | 7,273   | \$ | 57.19                                  |
| March 1 through March 31       | 700   | \$ | 51.35                                  |

- (1) Repurchases represent shares withheld to pay taxes on the vesting of restricted stock or the exercise of options granted to employees. The value of the shares withheld is the closing price of our common stock on the date the vesting or exercise occurs.

**Table of Contents****ITEM 6. EXHIBITS**

| <b>Exhibit Number</b> | <b>Description of Document</b>   | <b>Location of Document</b>   |
|-----------------------|--|---|
| 10.1                  | Second Amended and Restated Employment Agreement dated as of March 22, 2011 between Ventas, Inc. and Debra A. Cafaro.  | Incorporated by reference to Exhibit 10.1 to our Current Report on Form 8-K, filed on March 24, 2011. |
| 10.2                  | Amended and Restated Change-in-Control Severance Agreement dated as of March 22, 2011 between Ventas, Inc. and T. Richard Riney.   | Incorporated by reference to Exhibit 10.2 to our Current Report on Form 8-K, filed on March 24, 2011. |
| 31.1                  | Certification of Debra A. Cafaro, Chairman and Chief Executive Officer, pursuant to Rule 13a-14(a) under the Securities Exchange Act of 1934, as amended.  | Filed herewith.   |
| 31.2                  | Certification of Richard A. Schweinhart, Executive Vice President and Chief Financial Officer, pursuant to Rule 13a-14(a) under the Securities Exchange Act of 1934, as amended.                       | Filed herewith.   |
| 32.1                  | Certification of Debra A. Cafaro, Chairman and Chief Executive Officer, pursuant to Rule 13a-14(b) under the Securities Exchange Act of 1934, as amended, and 18 U.S.C. § 1350.                        | Filed herewith.   |
| 32.2                  | Certification of Richard A. Schweinhart, Executive Vice President and Chief Financial Officer, pursuant to Rule 13a-14(b) under the Securities Exchange Act of 1934, as amended, and 18 U.S.C. § 1350. | Filed herewith.   |
| 101                   | Interactive Data File.   | Filed herewith.   |

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**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this Report to be signed on its behalf by the undersigned, thereunto duly authorized.

Date: May 6, 2011

Ventas, Inc.

By: /s/ Debra A. Cafaro

**Debra A. Cafaro**  
**Chairman and Chief Executive**  
**Officer**

By: /s/ Richard A. Schweinhart

**Richard A. Schweinhart**  
**Executive Vice President and**  
**Chief Financial Officer**

**Table of Contents****EXHIBIT INDEX**

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