

HARTFORD FINANCIAL SERVICES GROUP INC/DE

Form 10-Q

April 29, 2010

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**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549  
FORM 10-Q**

(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934**

**For the quarterly period ended March 31, 2010**

**OR**

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934**

**For the transition period from \_\_\_\_\_ to \_\_\_\_\_**

**Commission File Number: 001-13958**

**THE HARTFORD FINANCIAL SERVICES GROUP, INC.**

(Exact name of registrant as specified in its charter)

**Delaware**

(State or other jurisdiction of  
incorporation or organization)

**13-3317783**

(I.R.S. Employer  
Identification No.)

**One Hartford Plaza, Hartford, Connecticut 06155**

(Address of principal executive offices) (Zip Code)

**(860) 547-5000**

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer

Accelerated filer

Non-accelerated filer   
(Do not check if a smaller  
reporting company)

Smaller reporting  
company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

As of April 23, 2010, there were outstanding 444,102,884 shares of Common Stock, \$0.01 par value per share, of the registrant.



**THE HARTFORD FINANCIAL SERVICES GROUP, INC.  
 QUARTERLY REPORT ON FORM 10-Q  
 FOR THE QUARTERLY PERIOD ENDED MARCH 31, 2010  
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### **Forward-Looking Statements**

Certain of the statements contained herein are forward-looking statements made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Forward-looking statements can be identified by words such as anticipates, intends, plans, seeks, believes, estimates, expects, projects, and similar references to future. Forward-looking statements are based on our current expectations and assumptions regarding economic, competitive and legislative developments. Because forward-looking statements relate to the future, they are subject to inherent uncertainties, risks and changes in circumstances that are difficult to predict. They have been made based upon management's expectations and beliefs concerning future developments and their potential effect upon The Hartford Financial Services Group, Inc. and its subsidiaries (collectively, the Company). Future developments may not be in line with management's expectations or have unanticipated effects. Actual results could differ materially from expectations, depending on the evolution of various factors, including those set forth in Part II, Item 1A. These important risks and uncertainties include:

- significant risks and uncertainties related to the Company's current operating environment, which reflects continued volatility in financial markets, constrained capital and credit markets and uncertainty about the timing and strength of an economic recovery and the impact of governmental budgetary and regulatory initiatives and whether management's initiatives to address these risks will be effective;
- the risk that our actual sources and uses of capital in a stress scenario may vary materially and adversely from our modeled projected sources and uses of capital that we disclosed in connection with our repurchase of the Series E Fixed Rate Cumulative Preferred Stock (the Series E Preferred Stock), whether as a result of one or more assumptions proving to be materially inaccurate or as a result of the Company's exposure to other risks during stressed economic conditions that were not taken into account in preparing such modeled projections;
- risks associated with our continued execution of steps to realign our business and reposition our investment portfolio, including the potential need to adjust our plans to take other restructuring actions, such as divestitures;
- market risks associated with our business, including changes in interest rates, credit spreads, equity prices, foreign exchange rates, as well as challenging or deteriorating conditions in key sectors such as the commercial real estate market, that have pressured our results and are expected to continue to do so in 2010;
- volatility in our earnings resulting from our adjustment of our risk management program to emphasize protection of statutory surplus;
- the impact on our statutory capital of various factors, including many that are outside the Company's control, which can in turn affect our credit and financial strength ratings, cost of capital, regulatory compliance and other aspects of our business and results;
- risks to our business, financial position, prospects and results associated with negative ratings actions or downgrades in the Company's financial strength and credit ratings or negative rating actions or downgrades relating to our investments;
- the potential for differing interpretations of the methodologies, estimations and assumptions that underlie the valuation of the Company's financial instruments that could result in changes to investment valuations;
- the subjective determinations that underlie the Company's evaluation of other-than-temporary impairments on available-for-sale securities;
- losses due to nonperformance or defaults by others;
- the potential for further acceleration of deferred policy acquisition cost amortization;
- the potential for further impairments of our goodwill or the potential for establishing valuation allowances against deferred tax assets;
- the possible occurrence of terrorist attacks and the Company's ability to contain its exposure, including the effect of the absence or insufficiency of applicable terrorism legislation on coverage;
- the difficulty in predicting the Company's potential exposure for asbestos and environmental claims;
- the possibility of a pandemic or other man-made disaster that may adversely affect the Company's businesses and cost and availability of reinsurance;
- weather and other natural physical events, including the severity and frequency of storms, hail, snowfall and other winter conditions, natural disasters such as hurricanes and earthquakes, as well as climate change, including

effects on weather patterns, greenhouse gases, sea, land and air temperatures, sea levels, rain and snow;  
the response of reinsurance companies under reinsurance contracts and the availability, pricing and adequacy of  
reinsurance to protect the Company against losses;  
the possibility of unfavorable loss development;

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actions by our competitors, many of which are larger or have greater financial resources than we do; the restrictions, oversight, costs and other consequences of being a savings and loan holding company, including from the supervision, regulation and examination by the Office of Thrift Supervision (the "OTS"), and arising from our participation in the Capital Purchase Program (the "CPP"), under the Emergency Economic Stabilization Act of 2008, certain elements of which will continue to apply to us for so long as the U.S. Department of the Treasury ("Treasury"), holds the warrant or shares of our common stock received on exercise of the warrant that we issued to Treasury as part of our participation in the CPP even after the Company's repurchase of the preferred stock issued in connection therewith;

unfavorable judicial or legislative developments;

the potential effect of domestic and foreign regulatory developments, including those that could adversely impact the demand for the Company's products, operating costs and required capital levels, including changes to statutory reserves and/or risk-based capital requirements related to secondary guarantees under universal life and variable annuity products;

the Company's ability to distribute its products through distribution channels, both current and future;

the uncertain effects of emerging claim and coverage issues;

the ability of the Company's subsidiaries to pay dividends to the Company;

the Company's ability to effectively price its property and casualty policies, including its ability to obtain regulatory consents to pricing actions or to non-renewal or withdrawal of certain product lines;

the Company's ability to maintain the availability of its systems and safeguard the security of its data in the event of a disaster or other unanticipated events;

the risk that our framework for managing business risks may not be effective in mitigating risk and loss to us that could adversely affect our businesses;

the potential for difficulties arising from outsourcing relationships;

the impact of potential changes in federal or state tax laws, including changes affecting the availability of the separate account dividend received deduction;

the impact of potential changes in accounting principles and related financial reporting requirements;

the Company's ability to protect its intellectual property and defend against claims of infringement; and

other factors described in such forward-looking statements.

Any forward-looking statement made by us in this document speaks only as of the date on which it is made. Factors or events that could cause our actual results to differ may emerge from time to time, and it is not possible for us to predict all of them. We undertake no obligation to publicly update any forward-looking statement, whether as a result of new information, future developments or otherwise.



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**Part I. FINANCIAL INFORMATION**

**Item 1. Financial Statements**

**REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

To the Board of Directors and Stockholders of  
The Hartford Financial Services Group, Inc.  
Hartford, Connecticut

We have reviewed the accompanying Condensed Consolidated Balance Sheet of The Hartford Financial Services Group, Inc. and subsidiaries (the Company) as of March 31, 2010, and the related Condensed Consolidated Statements of Operations and Comprehensive Income (Loss) for the three-month periods ended March 31, 2010 and 2009 and Statements of Changes in Equity and Cash Flows for the three-month periods ended March 31, 2010 and 2009. These interim financial statements are the responsibility of the Company's management.

We conducted our reviews in accordance with the standards of the Public Company Accounting Oversight Board (United States). A review of interim financial information consists principally of applying analytical procedures and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with the standards of the Public Company Accounting Oversight Board (United States), the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

Based on our reviews, we are not aware of any material modifications that should be made to such condensed consolidated interim financial statements for them to be in conformity with accounting principles generally accepted in the United States of America.

We have previously audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheet of the Company as of December 31, 2009, and the related consolidated statements of operations, changes in equity, comprehensive income (loss), and cash flows for the year then ended (not presented herein); and in our report dated February 23, 2010 (which report includes an explanatory paragraph relating to the Company's change in its method of accounting and reporting for other-than-temporary impairments in 2009 and for the fair value measurement of financial instruments in 2008), we expressed an unqualified opinion on those consolidated financial statements. In our opinion, the information set forth in the accompanying condensed consolidated balance sheet as of December 31, 2009 is fairly stated, in all material respects, in relation to the consolidated balance sheet from which it has been derived.

DELOITTE & TOUCHE LLP

Hartford, Connecticut

April 29, 2010

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**THE HARTFORD FINANCIAL SERVICES GROUP, INC.**  
*Condensed Consolidated Statements of Operations*

| <i>(In millions, except for per share data)</i>  | <b>Three Months Ended<br/>March 31,</b> |                   |
|--|---|-------------------|
|  | <b>2010</b>                             | <b>2009</b>       |
|  | (Unaudited)                             |                   |
| <b>Revenues</b>  |   |                   |
| Earned premiums  | \$ 3,527                                | \$ 3,829          |
| Fee income   | 1,189                                   | 1,167             |
| Net investment income (loss):  |   |                   |
| Securities available-for-sale and other  | 1,060                                   | 920               |
| Equity securities, trading   | 701                                     | (724)             |
| Total net investment income  | 1,761                                   | 196               |
| Net realized capital gains (losses):   |   |                   |
| Total other-than-temporary impairment ( OTTI ) losses  | (340)                                   | (224)             |
| OTTI losses recognized in other comprehensive income   | 188                                     |                   |
| Net OTTI losses recognized in earnings   | (152)                                   | (224)             |
| Net realized capital gains (losses), excluding net OTTI losses recognized in earnings              | (124)                                   | 308               |
| Total net realized capital gains (losses)  | (276)                                   | 84                |
| Other revenues   | 118                                     | 118               |
| <b>Total revenues</b>  | <b>6,319</b>                            | <b>5,394</b>      |
| <b>Benefits, losses and expenses</b>   |   |                   |
| Benefits, losses and loss adjustment expenses  | 3,133                                   | 4,637             |
| Benefits, losses and loss adjustment expenses returns credited on International variable annuities | 701                                     | (724)             |
| Amortization of deferred policy acquisition costs and present value of future profits              | 651                                     | 2,259             |
| Insurance operating costs and expenses   | 919                                     | 898               |
| Interest expense   | 120                                     | 120               |
| Goodwill impairment  |   | 32                |
| Other expenses   | 260                                     | 189               |
| <b>Total benefits, losses and expenses</b>   | <b>5,784</b>                            | <b>7,411</b>      |
| <b>Income (loss) before income taxes</b>   | <b>535</b>                              | <b>(2,017)</b>    |
| Income tax expense (benefit)   | 216                                     | (808)             |
| <b>Net income (loss)</b>   | <b>\$ 319</b>                           | <b>\$ (1,209)</b> |
| Preferred stock dividends and accretion of discount  | 483                                     |                   |

|   |                  |                   |
|---|------------------|-------------------|
| <b>Net loss available to common shareholders</b>                                | <b>\$ (164)</b>  | <b>\$ (1,209)</b> |
| <br><i>Earnings (Loss) per common share</i>                                     |                  |                   |
| <b>Basic</b>  | <b>\$ (0.42)</b> | <b>\$ (3.77)</b>  |
| <b>Diluted</b>  | <b>\$ (0.42)</b> | <b>\$ (3.77)</b>  |
| Weighted average common shares outstanding                                      | 393.7            | 320.8             |
| Weighted average common shares outstanding and dilutive potential common shares | 393.7            | 320.8             |
| <br>Cash dividends declared per common share                                    | <br>\$ 0.05      | <br>\$ 0.05       |

*See Notes to Condensed Consolidated Financial Statements.*

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**THE HARTFORD FINANCIAL SERVICES GROUP, INC.**  
**Condensed Consolidated Balance Sheets**

|  | <b>March 31,</b>  | <b>December 31,</b> |
|--|-------------------|---------------------|
| <i>(In millions, except for share and per share data)</i>  | <b>2010</b>       | <b>2009</b>         |
|  | (Unaudited)       |                     |
| <b>Assets</b>  |                   |                     |
| Investments  |                   |                     |
| Fixed maturities, available-for-sale, at fair value (amortized cost of \$78,707 and \$76,015) (includes variable interest entity assets, at fair value, of \$953 as of March 31, 2010) | \$ 75,584         | \$ 71,153           |
| Equity securities, trading, at fair value (cost of \$32,089 and \$33,070)  | 32,053            | 32,321              |
| Equity securities, available-for-sale, at fair value (cost of \$1,197 and \$1,333)   | 1,153             | 1,221               |
| Mortgage loans (net of allowances for loan losses of \$385 and \$366)  | 5,162             | 5,938               |
| Policy loans, at outstanding balance   | 2,177             | 2,174               |
| Limited partnerships and other alternative investments (includes variable interest entity assets of \$27 as of March 31, 2010)   | 1,736             | 1,790               |
| Other investments  | 941               | 602                 |
| Short-term investments   | 8,545             | 10,357              |
| <br>   |                   |                     |
| Total investments  | 127,351           | 125,556             |
| Cash   | 2,079             | 2,142               |
| Premiums receivable and agents' balances   | 3,402             | 3,404               |
| Reinsurance recoverables   | 5,179             | 5,384               |
| Deferred policy acquisition costs and present value of future profits  | 10,270            | 10,686              |
| Deferred income taxes  | 3,322             | 3,940               |
| Goodwill   | 1,204             | 1,204               |
| Property and equipment, net  | 1,032             | 1,026               |
| Other assets   | 3,245             | 3,981               |
| Separate account assets  | 160,198           | 150,394             |
| <br>   |                   |                     |
| <b>Total assets</b>  | <b>\$ 317,282</b> | <b>\$ 307,717</b>   |
| <br>   |                   |                     |
| <b>Liabilities</b>   |                   |                     |
| Reserve for future policy benefits and unpaid losses and loss adjustment expenses  |                   |                     |
| Property and casualty  | \$ 21,560         | \$ 21,651           |
| Life   | 17,990            | 17,980              |
| Other policyholder funds and benefits payable  | 45,388            | 45,852              |
| Other policyholder funds and benefits payable - International variable annuities   | 32,027            | 32,296              |
| Unearned premiums  | 5,293             | 5,221               |
| Short-term debt  | 275               | 343                 |
| Long-term debt   | 6,597             | 5,496               |
| Consumer notes   | 834               | 1,136               |
| Other liabilities (includes variable interest entity liabilities of \$423 as of March 31, 2010)  | 9,280             | 9,454               |
| Separate account liabilities   | 160,198           | 150,394             |
| <br>   |                   |                     |
| <b>Total liabilities</b>   | <b>299,442</b>    | <b>289,823</b>      |

**Commitments and Contingencies (Note 9)*****Equity***

|   |                   |                   |
|---|-------------------|-------------------|
| Preferred stock, \$0.01 par value 50,000,000 shares authorized, 575,000 and 3,400,000 shares issued, liquidation preference \$1,000 per share | 556               | 2,960             |
| Common stock, \$0.01 par value 1,500,000,000 shares authorized, 469,769,804 and 410,184,182 shares issued                                     | 5                 | 4                 |
| Additional paid-in capital  | 10,475            | 8,985             |
| Retained earnings   | 11,006            | 11,164            |
| Treasury stock, at cost 25,842,652 and 27,177,019 shares  | (1,825)           | (1,936)           |
| Accumulated other comprehensive loss, net of tax  | (2,377)           | (3,312)           |
| <b>Total stockholders equity</b>  | <b>17,840</b>     | <b>17,865</b>     |
| Noncontrolling interest   |                   | 29                |
| <b>Total equity</b>   | <b>17,840</b>     | <b>17,894</b>     |
| <b>Total liabilities and equity</b>   | <b>\$ 317,282</b> | <b>\$ 307,717</b> |

*See Notes to Condensed Consolidated Financial Statements.*

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**THE HARTFORD FINANCIAL SERVICES GROUP, INC.**  
*Condensed Consolidated Statements of Changes in Equity*

|  | <b>Three Months Ended<br/>March 31,</b> |                |
|--|---|----------------|
|  | <b>2010</b>                             | <b>2009</b>    |
|  | (Unaudited)                             |                |
| <i>(In millions, except for share data)</i>  |   |                |
| <b>Preferred Stock</b>   |   |                |
| Balance at beginning of period   | \$ 2,960                                | \$             |
| Issuance of mandatory convertible preferred stock  | 556                                     |                |
| Accelerated accretion of discount from redemption of preferred stock issued to the U.S. Treasury | 440                                     |                |
| Redemption of preferred stock issued to the U.S. Treasury  | (3,400)                                 |                |
| <b>Balance at end of period</b>  | <b>556</b>                              |                |
| <b>Common Stock</b>  | <b>5</b>                                | <b>4</b>       |
| <b>Additional Paid-in Capital</b>  |   |                |
| Balance at beginning of period   | 8,985                                   | 7,569          |
| Issuance of shares under public offering   | 1,599                                   |                |
| Issuance of shares under incentive and stock compensation plans                                  | (103)                                   | (51)           |
| Reclassification of warrants from other liabilities to equity                                    |   | 93             |
| Tax expense on employee stock options and awards   | (6)                                     | (11)           |
| <b>Balance at end of period</b>  | <b>10,475</b>                           | <b>7,600</b>   |
| <b>Retained Earnings</b>   |   |                |
| Balance at beginning of period, before cumulative effect of accounting change, net of tax        | 11,164                                  | 11,336         |
| Cumulative effect of accounting change, net of tax   | 26                                      |                |
| Balance at beginning of period, as adjusted  | 11,190                                  | 11,336         |
| Net income (loss)  | 319                                     | (1,209)        |
| Accelerated accretion of discount from redemption of preferred stock issued to the U.S. Treasury | (440)                                   |                |
| Dividends on preferred stock   | (43)                                    |                |
| Dividends declared on common stock   | (20)                                    | (16)           |
| <b>Balance at end of period</b>  | <b>11,006</b>                           | <b>10,111</b>  |
| <b>Treasury Stock, at Cost</b>   |   |                |
| Balance at beginning of period   | (1,936)                                 | (2,120)        |
| Issuance of shares under incentive and stock compensation plans from treasury stock              | 114                                     | 69             |
| Return of shares under incentive and stock compensation plans to treasury stock                  | (3)                                     | (3)            |
| <b>Balance at end of period</b>  | <b>(1,825)</b>                          | <b>(2,054)</b> |
| <b>Accumulated Other Comprehensive Loss, Net of Tax</b>  |   |                |

|   |                  |                 |
|---|------------------|-----------------|
| Balance at beginning of period  | (3,312)          | (7,520)         |
| Total other comprehensive income (loss)   | 935              | (281)           |
| <b>Balance at end of period</b>   | <b>(2,377)</b>   | <b>(7,801)</b>  |
| <b>Total Stockholders Equity</b>  | <b>17,840</b>    | <b>7,860</b>    |
| <b>Noncontrolling Interest (Note 13)</b>  |                  |                 |
| Balance at beginning of period  | 29               | 92              |
| Change in noncontrolling interest ownership                                     |                  | (64)            |
| Noncontrolling loss   |                  | (1)             |
| Recognition of noncontrolling interest in other liabilities                     | (29)             |                 |
| <b>Balance at end of period</b>   |                  | <b>27</b>       |
| <b>Total Equity</b>   | <b>\$ 17,840</b> | <b>\$ 7,887</b> |
| <b>Outstanding Preferred Shares (in thousands)</b>                              |                  |                 |
| Balance at beginning of period  | 3,400            | 6,048           |
| Conversion of preferred to common shares  |                  | (6,048)         |
| Issuance of mandatory convertible preferred shares                              | 575              |                 |
| Redemption of preferred shares issued to the U.S. Treasury                      | (3,400)          |                 |
| <b>Balance at end of period</b>   | <b>575</b>       |                 |
| <b>Outstanding Common Shares (in thousands)</b>                                 |                  |                 |
| Balance at beginning of period  | 383,007          | 300,579         |
| Treasury stock acquired   |                  | (15)            |
| Conversion of preferred to common shares  |                  | 24,194          |
| Issuance of shares under public offering  | 59,590           |                 |
| Issuance of shares under incentive and stock compensation plans                 | 1,455            | 860             |
| Return of shares under incentive and stock compensation plans to treasury stock | (125)            | (183)           |
| <b>Balance at end of period</b>   | <b>443,927</b>   | <b>325,435</b>  |

*See Notes to Condensed Consolidated Financial Statements.*

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**THE HARTFORD FINANCIAL SERVICES GROUP, INC.**  
*Condensed Consolidated Statements of Comprehensive Income (Loss)*

| <i>(In millions)</i>   | <b>Three Months Ended<br/>March 31,</b> |                   |
|--|---|-------------------|
|  | <b>2010</b>                             | <b>2009</b>       |
|  | <i>(Unaudited)</i>                      |                   |
| <b>Comprehensive Income (Loss)</b>   |   |                   |
| Net income (loss)  | \$ 319                                  | \$ (1,209)        |
| Other comprehensive income (loss)  |   |                   |
| Change in net unrealized loss on securities  | 859                                     | (33)              |
| Change in OTTI losses recognized in other comprehensive income                                     | 32                                      |                   |
| Change in net gain (loss) on cash-flow hedging instruments   | 66                                      | (48)              |
| Change in foreign currency translation adjustments   | (36)                                    | (209)             |
| Amortization of prior service cost and actuarial net losses included in net periodic benefit costs | 14                                      | 9                 |
| Total other comprehensive income (loss)  | 935                                     | (281)             |
| <b>Total comprehensive income (loss)</b>   | <b>\$ 1,254</b>                         | <b>\$ (1,490)</b> |

*See Notes to Condensed Consolidated Financial Statements.*



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**THE HARTFORD FINANCIAL SERVICES GROUP, INC.**  
*Condensed Consolidated Statements of Cash Flows*

| <i>(In millions)</i>  | <b>Three Months Ended<br/>March 31,</b> |                |
|---|---|----------------|
|   | <b>2010</b>                             | <b>2009</b>    |
|   | <i>(Unaudited)</i>                      |                |
| <b><i>Operating Activities</i></b>  |   |                |
| Net income (loss)   | \$ 319                                  | \$ (1,209)     |
| <b><i>Adjustments to reconcile net income (loss) to net cash provided by operating activities</i></b>             |   |                |
| Amortization of deferred policy acquisition costs and present value of future profits                             | 651                                     | 2,259          |
| Additions to deferred policy acquisition costs and present value of future profits                                | (680)                                   | (734)          |
| Change in reserve for future policy benefits and unpaid losses and loss adjustment expenses and unearned premiums | 33                                      | 1,700          |
| Change in reinsurance recoverables  | 45                                      | (334)          |
| Change in receivables and other assets  | (180)                                   | (21)           |
| Change in payables and accruals   | (109)                                   | (396)          |
| Change in accrued and deferred income taxes   | 128                                     | (276)          |
| Net realized capital (gains) losses   | 276                                     | (84)           |
| Net disbursements from investment contracts related to policyholder funds   |   |                |
| International variable annuities  | (257)                                   | (387)          |
| Net decrease in equity securities, trading  | 268                                     | 449            |
| Depreciation and amortization   | 144                                     | 137            |
| Goodwill impairment   |   | 32             |
| Other operating activities, net   | (150)                                   | (126)          |
| <b>Net cash provided by operating activities</b>  | <b>488</b>                              | <b>1,010</b>   |
| <b><i>Investing Activities</i></b>  |   |                |
| Proceeds from the sale/maturity/prepayment of:  |   |                |
| Fixed maturities, available-for-sale  | 11,534                                  | 22,195         |
| Equity securities, available-for-sale   | 108                                     | 311            |
| Mortgage loans  | 726                                     | 27             |
| Partnerships  | 145                                     | 153            |
| Payments for the purchase of:   |   |                |
| Fixed maturities, available-for-sale  | (11,973)                                | (22,655)       |
| Equity securities, available-for-sale   | (15)                                    | (207)          |
| Mortgage loans  | (18)                                    | (20)           |
| Partnerships  | (72)                                    | (81)           |
| Derivatives, net  | (252)                                   | 894            |
| Change in policy loans, net   | (3)                                     | 11             |
| Change in payables for collateral under securities lending, net   | (23)                                    | (1,450)        |
| Other investing activities, net   | (58)                                    | (189)          |
| <b>Net cash provided by (used for) investing activities</b>   | <b>99</b>                               | <b>(1,011)</b> |
| <b><i>Financing Activities</i></b>  |   |                |
| Deposits and other additions to investment and universal life-type contracts                                      | 5,468                                   | 2,872          |
| Withdrawals and other deductions from investment and universal life-type contracts                                | (5,614)                                 | (4,715)        |
|   | 124                                     | 2,136          |

|  |                 |           |              |
|--|-----------------|-----------|--------------|
| Net transfers from separate accounts related to investment and universal life-type contracts             |                 |           |              |
| Proceeds from issuance of long-term debt   | 1,090           |           |              |
| Payments on capital lease obligations  | (68)            |           | (24)         |
| Change in commercial paper   |                 |           | (21)         |
| Repayments at maturity or settlement of consumer notes   | (302)           |           | (8)          |
| Net proceeds from issuance of mandatory convertible preferred stock                                      | 556             |           |              |
| Net proceeds from issuance of shares under public offering   | 1,600           |           |              |
| Redemption of preferred stock issued to the U.S. Treasury  | (3,400)         |           |              |
| Proceeds from net issuance of shares under incentive and stock compensation plans and excess tax benefit | 8               |           | (7)          |
| Dividends paid on preferred stock  | (64)            |           | (8)          |
| Dividends paid on common stock   | (20)            |           | (99)         |
| Changes in bank deposits and payments on bank advances   | (30)            |           |              |
| <b>Net cash provided by (used for) financing activities</b>  | <b>(652)</b>    |           | <b>126</b>   |
| Foreign exchange rate effect on cash   | 2               |           | (85)         |
| Net increase (decrease) in cash  | (63)            |           | 40           |
| Cash beginning of period   | 2,142           |           | 1,811        |
| <b>Cash end of period</b>  | <b>\$ 2,079</b> | <b>\$</b> | <b>1,851</b> |

***Supplemental Disclosure of Cash Flow Information******Net Cash Paid (Received) During the Period For:***

|              |       |    |       |
|--------------|-------|----|-------|
| Income taxes | \$ 87 | \$ | (598) |
| Interest     | \$ 61 | \$ | 70    |

*See Notes to Condensed Consolidated Financial Statements.*

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**THE HARTFORD FINANCIAL SERVICES GROUP, INC.**  
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
*(Dollar amounts in millions, except for per share data, unless otherwise stated)*  
*(Unaudited)*

**1. Basis of Presentation and Accounting Policies**

**Basis of Presentation**

The Hartford Financial Services Group, Inc. is a financial holding company for a group of subsidiaries that provide investment products and life and property and casualty insurance to both individual and business customers in the United States (collectively, The Hartford or the Company ).

The Condensed Consolidated Financial Statements have been prepared on the basis of accounting principles generally accepted in the United States of America ( U.S. GAAP ), which differ materially from the accounting practices prescribed by various insurance regulatory authorities.

The accompanying Condensed Consolidated Financial Statements and Notes as of March 31, 2010, and for the three months ended March 31, 2010 and 2009 are unaudited. These financial statements reflect all adjustments (consisting only of normal accruals) which are, in the opinion of management, necessary for the fair presentation of the financial position, results of operations and cash flows for the interim periods. These Condensed Consolidated Financial Statements and Notes should be read in conjunction with the Consolidated Financial Statements and Notes thereto included in The Hartford s 2009 Form 10-K Annual Report. The results of operations for the interim periods should not be considered indicative of the results to be expected for the full year.

**Consolidation**

The Condensed Consolidated Financial Statements include the accounts of The Hartford Financial Services Group, Inc., companies in which the Company directly or indirectly has a controlling financial interest and those variable interest entities in which the Company is required to consolidate. Entities in which the Company has significant influence over the operating and financing decisions but are not required to consolidate are reported using the equity method. Material intercompany transactions and balances between The Hartford and its subsidiaries and affiliates have been eliminated. For further discussions on variable interest entities see Note 5 and Note 13.

**Reclassifications**

Certain reclassifications have been made to prior period financial information to conform to the current period classifications.

**Use of Estimates**

The preparation of financial statements, in conformity with U.S. GAAP, requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

The most significant estimates include those used in determining property and casualty reserves, net of reinsurance; life estimated gross profits used in the valuation and amortization of assets and liabilities associated with variable annuity and other universal life-type contracts; evaluation of other-than-temporary impairments on available-for-sale securities and valuation allowances on investments; living benefits required to be fair valued; goodwill impairment; valuation of investments and derivative instruments; pension and other postretirement benefit obligations; valuation allowance on deferred tax assets; and contingencies relating to corporate litigation and regulatory matters. Certain of these estimates are particularly sensitive to market conditions, and deterioration and/or volatility in the worldwide debt or equity markets could have a material impact on the Condensed Consolidated Financial Statements.

**Significant Accounting Policies**

For a description of significant accounting policies, see Note 1 of the Notes to Consolidated Financial Statements included in The Hartford s 2009 Form 10-K Annual Report, which should be read in conjunction with these accompanying Condensed Consolidated Financial Statements.



**Table of Contents****THE HARTFORD FINANCIAL SERVICES GROUP, INC.****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)****1. Basis of Presentation and Accounting Policies (continued)****Adoption of New Accounting Standards***Variable Interest Entities*

In June 2009, the Financial Accounting Standards Board ( FASB ) updated the guidance which amends the consolidation requirements applicable to variable interest entities ( VIE ). Under this new guidance, an entity would consolidate a VIE when the entity has both (a) the power to direct the activities of a VIE that most significantly impact the entity's economic performance and (b) the obligation to absorb losses of the entity that could potentially be significant to the VIE or the right to receive benefits from the entity that could potentially be significant to the VIE. The FASB also issued an amendment to this guidance in February 2010 which defers application of this guidance to certain entities that apply specialized accounting guidance for investment companies. The Company adopted this guidance on January 1, 2010. As a result of adoption, in addition to those VIEs the Company consolidates under the previous guidance, the Company consolidated a Company sponsored Collateralized Debt Obligation ( CDO ), electing the fair value option, and a Company sponsored Collateralized Loan Obligation, at carrying values carried forward as if the Company had been the primary beneficiary from the date the Company entered into the VIE arrangement. The Company believes this will reflect a consolidated balance sheet which more appropriately reflects the economics of the entity. The impact on the Company's Condensed Consolidated Balance Sheet as a result of adopting this new guidance is an increase in assets of \$432, an increase in liabilities of \$406, and an increase in January 1, 2010 retained earnings, net of tax, of \$26. The Company has investments in mutual funds, limited partnerships and other alternative investments including hedge funds, mortgage and real estate funds, mezzanine debt funds, and private equity and other funds which may be VIEs. The accounting for these investments will remain unchanged as they fall within the scope of the deferral of this new consolidation guidance. See Note 5 for further discussion.

**Future Adoption of New Accounting Standards***Embedded Credit Derivatives*

In March 2010, the FASB issued guidance clarifying the scope exception for credit derivatives embedded within structured securities which may result in bifurcation of these credit derivatives. Embedded credit derivatives resulting only from subordination of one financial instrument to another continue to qualify for the exemption. As a result, entities that have investments with an embedded credit derivative in a form other than such subordination may need to separately account for the embedded credit derivative. Upon adoption, an entity may elect the fair value option, with changes in fair value recognized in earnings, rather than bifurcate the embedded credit derivative. The guidance is effective, on a prospective basis only, for fiscal years and interim periods within those fiscal years, beginning on or after June 15, 2010. The Company will adopt this guidance for the interim period ending on September 30, 2010. The Company has not yet determined the effect of the adoption of this guidance on the Company's Condensed Consolidated Financial Statements.

**Income Taxes**

The effective tax rate for the three months ended March 31, 2010 and 2009 was 40%. In 2010, the rate reflected tax expense on pre-tax income and in 2009 the rate reflected a tax benefit on pre-tax losses. In 2010, the principal causes of the difference between the effective rate and the U.S. statutory rate of 35% were tax-exempt interest earned on invested assets, the separate account dividends received deduction ( DRD ), a valuation allowance on deferred tax benefits related to certain realized losses and a tax charge related to the recently enacted Healthcare legislation. In 2009, the principal causes of the rate differential were tax-exempt interest and the DRD, which increased the tax benefit on the pre-tax loss.

The separate account DRD is estimated for the current year using information from the prior year-end, adjusted for current year equity market performance and other appropriate factors, including estimated levels of corporate dividend payments. The actual current year DRD can vary from estimates based on, but not limited to, changes in eligible dividends received by the mutual funds, amounts of distribution from these mutual funds, amounts of short-term capital gains at the mutual fund level and the Company's taxable income before the DRD. Given recent financial markets' volatility, the Company is reviewing its DRD computations on a quarterly basis. The Company recorded

benefits related to the separate account DRD of \$39 and \$38 in the three months ended March 31, 2010 and 2009, respectively.

The Company's unrecognized tax benefits were unchanged during the three months ended March 31, 2010, remaining at \$48 as of March 31, 2010. This entire amount, if it were recognized, would affect the effective tax rate.

The Company's federal income tax returns are routinely audited by the Internal Revenue Service ( IRS ). Audits have been concluded for all years through 2006. The audit of 2007 and 2008 is expected to commence in the second quarter of 2010. In addition, the Company is working with the IRS on a possible settlement of a DRD issue related to prior periods which, if settled, may result in the booking of tax benefits. Such benefits are not expected to be material to the statement of operations.

The Company's net deferred tax asset as of March 31, 2010 and December 31, 2009 includes a net deferred tax liability of \$841 and \$849, respectively, for the Company's International subsidiary in Japan.

Table of Contents**THE HARTFORD FINANCIAL SERVICES GROUP, INC.****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)****1. Basis of Presentation and Accounting Policies (continued)**

The Company has recorded a deferred tax asset valuation allowance that is adequate to reduce the total deferred tax asset to an amount that will more likely than not be realized. In assessing the need for a valuation allowance, management considered future reversals of existing taxable temporary differences, future taxable income exclusive of reversing temporary differences and carryforwards, and taxable income in prior carry back years, as well as tax planning strategies that include holding debt securities with market value losses until recovery, selling appreciated securities to offset capital losses, and sales of certain corporate assets, including subsidiaries. Such tax planning strategies are viewed by management as prudent and feasible and will be implemented if necessary to realize the deferred tax asset. An increase in interest rates can also impact the Company's tax planning strategies and in particular the Company's ability to utilize tax benefits to offset certain previously recognized realized capital losses. Realized losses on investment securities during the first three months of 2010 resulted in the recognition of an additional valuation allowance of \$86.

Also, for the quarter ended March 31, 2010, the Company incurred a charge of \$19 related to a decrease in deferred tax assets as a result of recent federal legislation that will reduce the tax deduction available to the Company related to retiree health care costs beginning in 2013.

**2. Earnings (Loss) Per Share**

The following table presents a reconciliation of net income (loss) and shares used in calculating basic earnings (loss) per common share to those used in calculating diluted earnings (loss) per common share.

|   | <b>Three Months Ended</b> |                   |
|---|---------------------------|-------------------|
|   | <b>March 31,</b>          |                   |
| <i>(In millions, except for per share data)</i>                                 | <b>2010</b>               | <b>2009</b>       |
| <b>Income (loss)</b>  |                           |                   |
| Net income (loss)   | \$ 319                    | \$ (1,209)        |
| Less: Preferred stock dividends and accretion of discount                       | 483                       |                   |
| <b>Net loss available to common shareholders</b>                                | <b>\$ (164)</b>           | <b>\$ (1,209)</b> |
| <b>Common shares</b>  |                           |                   |
| <b>Basic</b>  |                           |                   |
| <b>Weighted average common shares outstanding</b>                               | <b>393.7</b>              | <b>320.8</b>      |
| <b>Diluted</b>  |                           |                   |
| <b>Weighted average shares outstanding and dilutive potential common shares</b> | <b>393.7</b>              | <b>320.8</b>      |
| <b>Earnings (loss) per common share</b>   |                           |                   |
| <b>Basic</b>  | <b>\$ (0.42)</b>          | <b>\$ (3.77)</b>  |
| <b>Diluted</b>  | <b>\$ (0.42)</b>          | <b>\$ (3.77)</b>  |

On March 23, 2010, The Hartford issued 23 million depositary shares, each representing a 1/40th interest in The Hartford's 7.25% mandatory convertible preferred stock, Series F. These shares and the related dividend adjustment are included in diluted earnings per share, if dilutive, using the if converted method. For additional information on the mandatory convertible preferred stock see Note 13.

As a result of the net loss available to common shareholders for the three months ended March 31, 2010, the Company is required to use basic weighted average common shares outstanding in the calculation of the three months ended March 31, 2010 diluted loss per share, since the inclusion of 1.2 million shares for stock compensation plans, 33.6 million shares for warrants and 3.4 million shares for mandatory convertible preferred shares, along with the related dividend adjustment, would have been antidilutive to the earnings per share calculation. In the absence of the net loss available to common shareholders and assuming the impact of the mandatory convertible preferred shares was not antidilutive, weighted average common shares outstanding and dilutive potential common shares would have totaled 431.9 million.

As a result of the net loss in the three months ended March 31, 2009, the Company is required to use basic weighted average common shares outstanding in the calculation of the three months ended March 31, 2009 diluted loss per share, since the inclusion of 0.7 million shares for stock compensation plans would have been antidilutive to the earnings per share calculation. In the absence of the net loss, weighted average common shares outstanding and dilutive potential common shares would have totaled 321.5 million. Additionally, since the average market price of The Hartford's common stock did not exceed the exercise price of the Allianz warrants for the three months ended March 31, 2009, the 321.5 million includes no dilutive effect for these warrants.



**Table of Contents****THE HARTFORD FINANCIAL SERVICES GROUP, INC.****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)****3. Segment Information**

The Hartford is organized into two major operations: Life and Property & Casualty, each containing reporting segments. Within the Life and Property & Casualty operations, The Hartford conducts business principally in eleven reporting segments. Corporate primarily includes the Company's debt financing and related interest expense, as well as other capital raising activities, banking operations and certain purchase accounting adjustments.

**Life**

Effective for first quarter 2010 reporting, Life made changes to its segments as described below. Life changed its reporting structure to realign mutual funds businesses into Retirement from Global Annuity – U.S (formerly the Retail Products Group or “Retail”). In addition, certain fee income and commission expenses associated with sales of non-proprietary products by broker-dealer subsidiaries have been moved from Global Annuity – U.S. to Life Other, with no impact on net income in either Global Annuity – U.S. or Life Other. The impact of these changes on the annual periods presented in The Hartford's 2009 Annual Report on Form 10-K, which annual periods are not contained in the accompanying interim financial statements, is disclosed in the following tables:

|   |    | <b>As Reported in<br/>the<br/>2009 Annual<br/>Report<br/>on Form 10-K</b> | <b>Realignment<br/>of<br/>Mutual Fund<br/>Businesses</b> | <b>Movement of<br/>Non-Proprietary<br/>Product<br/>Results</b> | <b>Segment<br/>Results,<br/>As<br/>Revised</b> |
|---|----|---|--|--|--|
| <b>Revenues</b>                             |    |   |  |  |  |
| <b>For the year ended December 31, 2009</b> |    |   |  |  |  |
| Global Annuity U.S. (formerly Retail)       | \$ | 2,132   | \$ (517)   | \$ (149)   | \$ 1,466                                       |
| Retirement                                  |    | 324   | 517  |  | 841  |
| Life Other                                  |    | 58  |  | 149  | 207  |
| <b>For the year ended December 31, 2008</b> |    |   |  |  |  |
| Global Annuity U.S. (formerly Retail)       | \$ | 2,753   | \$ (666)   | \$ (150)   | \$ 1,937                                       |
| Retirement                                  |    | 338   | 666  |  | 1,004  |
| Life Other                                  |    | 60  |  | 150  | 210  |
| <b>For the year ended December 31, 2007</b> |    |   |  |  |  |
| Global Annuity U.S. (formerly Retail)       | \$ | 3,055   | \$ (688)   | \$ (140)   | \$ 2,227                                       |
| Retirement                                  |    | 242   | 688  |  | 930  |
| Life Other                                  |    | 67  |  | 140  | 207  |
| <b>Net Income (Loss)</b>                    |    |   |  |  |  |
| <b>For the year ended December 31, 2009</b> |    |   |  |  |  |
| Global Annuity U.S. (formerly Retail)       | \$ |   | (410)  | \$ (34)  | \$ (444)                                       |
| Retirement                                  |    |   | (222)  | 34   | (188)  |
| <b>For the year ended December 31, 2008</b> |    |   |  |  |  |
| Global Annuity U.S. (formerly Retail)       | \$ |   | (1,399)  | \$ (37)  | \$ (1,436)                                     |

|            |       |    |       |
|------------|-------|----|-------|
| Retirement | (157) | 37 | (120) |
|------------|-------|----|-------|

**For the year ended December 31, 2007**

|                                       |    |     |    |      |    |     |
|---------------------------------------|----|-----|----|------|----|-----|
| Global Annuity U.S. (formerly Retail) | \$ | 812 | \$ | (65) | \$ | 747 |
| Retirement                            |    | 61  |    | 65   |    | 126 |

Life is now organized into six reporting segments, Global Annuity U.S. (formerly Retail), Global Annuity International (formerly International), Retirement, Individual Life, Group Benefits, and Institutional.

Global Annuity U.S. offers individual variable and fixed market value adjusted ( MVA ) annuities.

Global Annuity International provides investments, retirement savings and other insurance and savings products to individuals and groups outside the United States. The Company s Japan operation is the largest component of the Global Annuity International segment.

Retirement provides products and services to corporations pursuant to Section 401(k) and products and services to municipalities and not-for-profit organizations under Section 457 and 403(b) of the IRS code, as well as Retail mutual funds, Insurance Product mutual funds, Investment-Only mutual funds and 529 college savings plans.

Individual Life sells a variety of life insurance products, including variable universal life, universal life, and term life.

**Table of Contents****THE HARTFORD FINANCIAL SERVICES GROUP, INC.****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)****3. Segment Information (continued)**

Group Benefits provides employers, associations, affinity groups and financial institutions with group life, accident and disability coverage, along with other products and services, including voluntary benefits, and group retiree health. Institutional, primarily offers institutional liability products, such as variable Private Placement Life Insurance ( PPLI ) owned by corporations and high net worth individuals and stable value products. Institutional continues to service existing customers of its discontinued businesses, which includes Leveraged PPLI, structured settlements and institutional annuities (primarily terminal funding cases).

Life includes within its Other category corporate items not directly allocated to any of its reportable operating segments; intersegment eliminations; the mark-to-mark adjustment for the Global Annuity International variable annuity assets that are classified as equity securities, trading, reported in net investment income and the related change in interest credited reported as a component of benefits, losses and loss adjustment expenses; and includes certain fee income and commission expenses associated with sales of non-proprietary products by broker-dealer subsidiaries.

Life charges direct operating expenses to the appropriate segment and allocates the majority of indirect expenses to the segments based on an intercompany expense arrangement. Inter-segment revenues primarily occur between Life s Other category and the reporting segments. These amounts primarily include interest income on allocated surplus and interest charges on excess separate account surplus.

**Property & Casualty**

Property & Casualty is organized into five reporting segments: the underwriting segments of Personal Lines, Small Commercial, Middle Market and Specialty Commercial (collectively, Ongoing Operations ); and the Other Operations segment. For the three months ended March 31, 2010 and 2009, AARP accounted for earned premiums of \$715 and \$703, respectively, in Personal Lines.

Through inter-segment arrangements, Specialty Commercial reimburses Personal Lines, Small Commercial and Middle Market for losses incurred from uncollectible reinsurance and losses incurred under certain liability claims. Earned premiums assumed (ceded) under the inter-segment arrangements were as follows:

| <b>Net assumed (ceded) earned premiums under inter-segment arrangements</b> | <b>Three Months Ended</b> |             |
|---|---------------------------|-------------|
|   | <b>March 31,</b>          |             |
|   | <b>2010</b>               | <b>2009</b> |
| Personal Lines  | \$ (1)                    | \$ (1)      |
| Small Commercial  | (6)                       | (6)         |
| Middle Market   | (5)                       | (6)         |
| Specialty Commercial  | 12                        | 13          |
| <b>Total</b>  | <b>\$</b>                 | <b>\$</b>   |

**Table of Contents****THE HARTFORD FINANCIAL SERVICES GROUP, INC.****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)****3. Segment Information (continued)****Financial Measures and Other Segment Information**

One of the measures of profit or loss used by The Hartford's management in evaluating the performance of its Life segments is net income. Net income is also a measure of profit or loss used in evaluating the performance of Ongoing Operations and the Other Operations segment. Within Ongoing Operations, the underwriting segments of Personal Lines, Small Commercial, Middle Market and Specialty Commercial are evaluated by The Hartford's management primarily based upon underwriting results. Underwriting results represent premiums earned less incurred losses, loss adjustment expenses and underwriting expenses. The sum of underwriting results, net servicing income, net investment income, net realized capital gains and losses, other expenses, and related income taxes is net income (loss).

|   | <b>Three Months Ended</b> |             |
|---|---------------------------|-------------|
|   | <b>March 31,</b>          |             |
| <b>Revenues by Product Line</b>                 | <b>2010</b>               | <b>2009</b> |
| <b>Life</b>                                     |                           |             |
| Earned premiums, fees, and other considerations |                           |             |
| <b>Global Annuity U.S.</b>                      |                           |             |
| Variable annuity                                | \$ 402                    | \$ 414      |
| Fixed MVA annuity [1]                           | 3                         | (1)         |
| Total Global Annuity U.S.                       | 405                       | 413         |
| <b>Global Annuity International</b>             |                           |             |
| Variable annuity                                | 198                       | 168         |
| Fixed MVA annuity                               | 8                         | 6           |
| Other   | 4                         | 8           |
| Total Global Annuity International              | 210                       | 182         |
| <b>Retirement</b>                               |                           |             |
| 401(k)  | 76                        | 63          |
| 403(b)/457                                      | 11                        | 10          |
| Retail mutual funds                             | 142                       | 106         |
| Other [2]                                       | 31                        | 2           |
| Total Retirement                                | 260                       | 181         |
| <b>Individual Life</b>                          |                           |             |
| Variable life                                   | 102                       | 164         |
| Universal life                                  | 105                       | 97          |
| Term / Other life                               | 13                        | 12          |
| Total Individual Life                           | 220                       | 273         |
| <b>Group Benefits</b>                           |                           |             |
| Group disability                                | 531                       | 529         |
| Group life and accident                         | 512                       | 544         |
| Other   | 59                        | 65          |
| Total Group Benefits                            | 1,102                     | 1,138       |
| <b>Institutional</b>                            |                           |             |
| Institutional investment products               | 13                        | 214         |

|   |                 |                 |
|---|-----------------|-----------------|
| PPLI [3]  | 40              | 34              |
| Total Institutional                                   | 53              | 248             |
| <b>Other</b>  | 43              | 47              |
| Total earned premiums, fees, and other considerations | 2,293           | 2,482           |
| Net investment income (loss)                          |                 |                 |
| Securities available-for-sale and other               | 744             | 689             |
| Equity securities, trading                            | 701             | (724)           |
| Total net investment income (loss)                    | 1,445           | (35)            |
| Net realized capital gains (losses)                   | (236)           | 365             |
| <b>Total Life</b>                                     | <b>\$ 3,502</b> | <b>\$ 2,812</b> |

[1] *Single premium immediate annuities were transferred from Institutional to Global Annuity U.S. effective January 1, 2010.*

[2] *Includes fee income earned on Insurance Product, Investment-Only and Canadian mutual funds and 529 college savings plan assets under management.*

[3] *Includes Leveraged PPLI transferred from Life Other effective January 1, 2010.*

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**THE HARTFORD FINANCIAL SERVICES GROUP, INC.**  
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)**

**3. Segment Information (continued)**

| <b>Revenues by Product Line (continued)</b> | <b>Three Months Ended<br/>March 31,</b> |              |
|---|---|--------------|
|   | <b>2010</b>                             | <b>2009</b>  |
| <b>Property &amp; Casualty</b>              |   |              |
| Ongoing Operations                          |   |              |
| Earned premiums                             |   |              |
| <b>Personal Lines</b>                       |   |              |
| Automobile                                  | \$ 712                                  | \$ 704       |
| Homeowners                                  | 283                                     | 275          |
| Total Personal Lines                        | 995                                     | 979          |
| <b>Small Commercial</b>                     |   |              |
| Workers Compensation                        | 292                                     | 296          |
| Package Business                            | 279                                     | 283          |
| Automobile                                  | 66                                      | 73           |
| Total Small Commercial                      | 637                                     | 652          |
| <b>Middle Market</b>                        |   |              |
| Workers Compensation                        | 212                                     | 213          |
| Property                                    | 132                                     | 146          |
| Automobile                                  | 65                                      | 77           |
| Liability                                   | 92                                      | 112          |
| Total Middle Market                         | 501                                     | 548          |
| <b>Specialty Commercial</b>                 |   |              |
| Workers Compensation                        | 71                                      | 65           |
| Property                                    | 8                                       | 16           |
| Automobile                                  | 22                                      | 22           |
| Liability                                   | 47                                      | 58           |
| Fidelity and surety                         | 56                                      | 67           |
| Professional Liability                      | 83                                      | 104          |
| Total Specialty Commercial                  | 287                                     | 332          |
| Total Ongoing Operations                    | 2,420                                   | 2,511        |
| <b>Other Operations</b>                     |   |              |
| Total earned premiums                       | 2,420                                   | 2,511        |
| Other revenues [1]                          | 118                                     | 118          |
| Net investment income                       | 309                                     | 225          |
| Net realized capital losses                 | (40)                                    | (323)        |
| <b>Total Property &amp; Casualty</b>        | <b>2,807</b>                            | <b>2,531</b> |
| <b>Corporate</b>                            | <b>10</b>                               | <b>51</b>    |

|                       |           |              |           |              |
|-----------------------|-----------|--------------|-----------|--------------|
| <b>Total revenues</b> | <b>\$</b> | <b>6,319</b> | <b>\$</b> | <b>5,394</b> |
|-----------------------|-----------|--------------|-----------|--------------|

*[1] Represents  
servicing  
revenue.*

**Table of Contents****THE HARTFORD FINANCIAL SERVICES GROUP, INC.****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)****3. Segment Information (continued)**

The following table presents net income (loss) for each of Life's reporting segments, total Property & Casualty Ongoing Operations, Property & Casualty Other Operations and Corporate, while underwriting results are presented for the Personal Lines, Small Commercial, Middle Market and Specialty Commercial segments.

|   | <b>Three Months Ended</b> |                   |
|---|---------------------------|-------------------|
|   | <b>March 31,</b>          |                   |
| <b>Net Income (Loss)</b>                      | <b>2010</b>               | <b>2009</b>       |
| <b>Life</b>                                   |                           |                   |
| Global Annuity U.S.                           | \$ 153                    | \$ (746)          |
| Global Annuity International                  | 23                        | (293)             |
| Retirement                                    | 20                        | (86)              |
| Individual Life                               | 16                        | (18)              |
| Group Benefits                                | 51                        | 69                |
| Institutional                                 | (88)                      | (174)             |
| Other   | 11                        | (10)              |
| <b>Total Life</b>                             | <b>186</b>                | <b>(1,258)</b>    |
| <b>Property &amp; Casualty</b>                |                           |                   |
| Ongoing Operations                            |                           |                   |
| Underwriting results                          |                           |                   |
| Personal Lines                                | 54                        | 75                |
| Small Commercial                              | 83                        | 87                |
| Middle Market                                 | 12                        | 69                |
| Specialty Commercial                          | 52                        | 23                |
| Total Ongoing Operations underwriting results | 201                       | 254               |
| Net servicing income [1]                      | 7                         | 8                 |
| Net investment income                         | 268                       | 185               |
| Net realized capital losses                   | (36)                      | (289)             |
| Other expenses                                | (54)                      | (50)              |
| Income before income taxes                    | 386                       | 108               |
| Income tax expense (benefit)                  | 148                       | (3)               |
| Ongoing Operations                            | 238                       | 111               |
| Other Operations                              | 19                        | 1                 |
| <b>Total Property &amp; Casualty</b>          | <b>257</b>                | <b>112</b>        |
| <b>Corporate</b>                              | <b>(124)</b>              | <b>(63)</b>       |
| <b>Net income (loss)</b>                      | <b>\$ 319</b>             | <b>\$ (1,209)</b> |

[1] Net of expenses  
related to  
service



*business.*

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**THE HARTFORD FINANCIAL SERVICES GROUP, INC.**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)**

**4. Fair Value Measurements – Financial Instruments Excluding Guaranteed Living Benefits**

The following financial instruments are carried at fair value in the Company's Condensed Consolidated Financial Statements: fixed maturities and equity securities, available-for-sale (AFS), equity securities, trading, short-term investments, freestanding and embedded derivatives, separate account assets and certain other liabilities.

The following section and Note 4a apply the fair value hierarchy and disclosure requirements for the Company's financial instruments that are carried at fair value. The fair value hierarchy prioritizes the inputs in the valuation techniques used to measure fair value into three broad Levels (Level 1, 2 or 3).

- Level 1 Observable inputs that reflect quoted prices for identical assets or liabilities in active markets that the Company has the ability to access at the measurement date. Level 1 securities include highly liquid U.S. Treasuries, money market funds and exchange traded equity, open-ended mutual funds reported in separate account assets and derivative securities, including futures and certain option contracts.
- Level 2 Observable inputs, other than quoted prices included in Level 1, for the asset or liability or prices for similar assets and liabilities. Most fixed maturities and preferred stocks, including those reported in separate account assets, are model priced by vendors using observable inputs and are classified within Level 2. Also included in the Level 2 category are derivative instruments that are priced using models with significant observable market inputs, including interest rate, foreign currency and certain credit swap contracts and have no significant unobservable market inputs.
- Level 3 Valuations that are derived from techniques in which one or more of the significant inputs are unobservable (including assumptions about risk). Level 3 securities include less liquid securities such as highly structured and/or lower quality asset-backed securities (ABS), commercial mortgage-backed securities (CMBS), commercial real estate (CRE) collateralized debt obligations (CDOs), residential mortgage-backed securities (RMBS) primarily backed by below-prime loans, and private placement securities. Also included in Level 3 are guaranteed product embedded and reinsurance derivatives and other complex derivative securities, including customized guaranteed minimum withdrawal benefit (GMWB) hedging derivatives (see Note 4a for further information on GMWB product related financial instruments), equity derivatives, long dated derivatives, swaps with optionality, certain complex credit derivatives and certain other liabilities. Because Level 3 fair values, by their nature, contain unobservable market inputs as there is little or no observable market for these assets and liabilities, considerable judgment is used to determine the Level 3 fair values. Level 3 fair values represent the Company's best estimate of an amount that could be realized in a current market exchange absent actual market exchanges.

In many situations, inputs used to measure the fair value of an asset or liability position may fall into different levels of the fair value hierarchy. In these situations, the Company will determine the level in which the fair value falls based upon the lowest level input that is significant to the determination of the fair value. Transfers of securities among the levels occur at the beginning of the reporting period. Transfers between Level 1 and Level 2 were not material for the three months ended March 31, 2010. In most cases, both observable (e.g., changes in interest rates) and unobservable (e.g., changes in risk assumptions) inputs are used in the determination of fair values that the Company has classified within Level 3. Consequently, these values and the related gains and losses are based upon both observable and unobservable inputs. The Company's fixed maturities included in Level 3 are classified as such as they are primarily priced by independent brokers and/or within illiquid markets (i.e. below-prime RMBS).

**Table of Contents****THE HARTFORD FINANCIAL SERVICES GROUP, INC.****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)****4. Fair Value Measurements – Financial Instruments Excluding Guaranteed Living Benefits (continued)**

These disclosures provide information as to the extent to which the Company uses fair value to measure financial instruments and information about the inputs used to value those financial instruments to allow users to assess the relative reliability of the measurements. The following tables present assets and (liabilities) carried at fair value by hierarchy level, excluding those related to the Company's living benefits and associated hedging programs, which are reported in Note 4a.

|  | Total             | March 31, 2010  |  |  |
|--|-------------------|---|--|--|
|  |                   | Quoted Prices<br>in Active<br>Markets for<br>Identical<br>Assets<br>(Level 1) | Significant<br>Observable<br>Inputs<br>(Level 2) | Significant<br>Unobservable<br>Inputs<br>(Level 3) |
| <b>Assets accounted for at fair value on a recurring basis</b>   |                   |   |  |  |
| Fixed maturities, AFS  |                   |   |  |  |
| ABS  | \$ 2,885          | \$  | \$ 2,352   | \$ 533   |
| CDOs   | 2,790             |   | 41   | 2,749  |
| CMBS   | 8,716             |   | 8,274  | 442  |
| Corporate  | 38,593            |   | 29,981   | 8,612  |
| Foreign government/government agencies<br>States, municipalities and political subdivisions<br>( Municipal ) | 1,483             |   | 1,424  | 59   |
| RMBS   | 12,349            |   | 12,027   | 322  |
| U.S. Treasuries  | 4,389             |   | 3,215  | 1,174  |
|  | 4,379             | 1,270   | 3,109  |  |
| Total fixed maturities, AFS  | 75,584            | 1,270   | 60,423   | 13,891   |
| Equity securities, trading   | 32,053            | 2,331   | 29,722   |  |
| Equity securities, AFS   | 1,153             | 263   | 825  | 65   |
| Derivative assets  |                   |   |  |  |
| Credit derivatives   | 8                 |   | (22)   | 30   |
| Equity derivatives   | 3                 |   |  | 3  |
| Foreign exchange derivatives   | 207               |   | 207  |  |
| Interest rate derivatives  | 107               |   | 100  | 7  |
| Other derivative contracts   | 35                |   |  | 35   |
| Total derivative assets [1]  | 360               |   | 285  | 75   |
| Short-term investments   | 8,545             | 2,713   | 5,832  |  |
| Separate account assets [2]  | 150,210           | 115,740   | 33,515   | 955  |
| <b>Total assets accounted for at fair value on a recurring basis</b>   | <b>\$ 267,905</b> | <b>\$ 122,317</b>   | <b>\$ 130,602</b>                                | <b>\$ 14,986</b>                                   |

**Liabilities accounted for at fair value on a recurring basis**

|   |           |              |           |              |
|---|-----------|--------------|-----------|--------------|
| Other policyholder funds and benefits payable                             |           |              |           |              |
| Institutional notes   | \$        | (7)          | \$        | (7)          |
| Equity linked notes   |           | (9)          |           | (9)          |
| Total other policyholder funds and benefits payable                       |           | (16)         |           | (16)         |
| Derivative liabilities  |           |              |           |              |
| Credit derivatives  |           | (610)        | (89)      | (521)        |
| Equity derivatives  |           | (4)          |           | (4)          |
| Foreign exchange derivatives  |           | (45)         | (45)      |              |
| Interest rate derivatives   |           | (42)         | (29)      | (13)         |
| Total derivative liabilities [3]  |           | (701)        | (163)     | (538)        |
| Other liabilities   |           | (22)         |           | (22)         |
| Consumer notes [4]  |           | (5)          |           | (5)          |
| <b>Total liabilities accounted for at fair value on a recurring basis</b> | <b>\$</b> | <b>(744)</b> | <b>\$</b> | <b>(163)</b> |
|   |           |              | <b>\$</b> | <b>(581)</b> |

[1] *Includes over-the-counter derivative instruments in a net asset value position which may require the counterparty to pledge collateral to the Company. As of March 31, 2010, \$492 of a cash collateral liability was netted against the derivative asset value in the Condensed Consolidated Balance Sheet and is excluded from the table above. See footnote 3 below for derivative liabilities.*

[2] *As of March 31, 2010, excludes approximately \$10 billion of*

*investment sales  
receivable that are  
not subject to fair  
value accounting.*

*[3] Includes  
over-the-counter  
derivative  
instruments in a  
net negative  
market value  
position  
(derivative  
liability). In the  
Level 3  
roll-forward table  
included below in  
this Note 4, the  
derivative asset  
and liability are  
referred to as  
freestanding  
derivatives and  
are presented on a  
net basis.*

*[4] Represents  
embedded  
derivatives  
associated with  
non-funding  
agreement-backed  
consumer equity  
linked notes.*

**Table of Contents****THE HARTFORD FINANCIAL SERVICES GROUP, INC.****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)****4. Fair Value Measurements – Financial Instruments Excluding Guaranteed Living Benefits (continued)**

|   | December 31, 2009 |   |  |  |
|---|-------------------|---|--|--|
|   | Total             | Quoted Prices<br>in Active<br>Markets for<br>Identical<br>Assets<br>(Level 1) | Significant<br>Observable<br>Inputs<br>(Level 2) | Significant<br>Unobservable<br>Inputs<br>(Level 3) |
| <b>Assets accounted for at fair value on a recurring basis</b>            |                   |   |  |  |
| Fixed maturities, AFS   |                   |   |  |  |
| ABS   | \$ 2,523          | \$  | \$ 1,943   | \$ 580   |
| CDOs  | 2,892             |   | 57   | 2,835  |
| CMBS  | 8,544             |   | 8,237  | 307  |
| Corporate   | 35,243            |   | 27,216   | 8,027  |
| Foreign government/government agencies                                    | 1,408             |   | 1,315  | 93   |
| Municipal   | 12,065            |   | 11,803   | 262  |
| RMBS  | 4,847             |   | 3,694  | 1,153  |
| U.S. Treasuries   | 3,631             | 526   | 3,105  |  |
| <b>Total fixed maturities, AFS</b>  | <b>71,153</b>     | <b>526</b>  | <b>57,370</b>                                    | <b>13,257</b>                                      |
| Equity securities, trading  | 32,321            | 2,443   | 29,878   |  |
| Equity securities, AFS  | 1,221             | 259   | 904  | 58   |
| Derivative assets [1]   | 178               |   | 97   | 81   |
| Short-term investments  | 10,357            | 6,846   | 3,511  |  |
| Separate account assets [2]   | 147,432           | 112,877   | 33,593   | 962  |
| <b>Total assets accounted for at fair value on a recurring basis</b>      | <b>\$ 262,662</b> | <b>\$ 122,951</b>   | <b>\$ 125,353</b>                                | <b>\$ 14,358</b>                                   |
| <b>Liabilities accounted for at fair value on a recurring basis</b>       |                   |   |  |  |
| Other policyholder funds and benefits payable                             |                   |   |  |  |
| Institutional notes   | \$ (2)            | \$  | \$   | \$ (2)   |
| Equity linked notes   | (10)              |   |  | (10)   |
| <b>Total other policyholder funds and benefits payable</b>                | <b>(12)</b>       |   |  | <b>(12)</b>  |
| Derivative liabilities [3]  | (214)             |   | 56   | (270)  |
| Consumer notes [4]  | (5)               |   |  | (5)  |
| <b>Total liabilities accounted for at fair value on a recurring basis</b> | <b>\$ (231)</b>   | <b>\$</b>   | <b>\$ 56</b>                                     | <b>\$ (287)</b>                                    |

[1] *Includes over-the-counter derivative instruments in a net asset value position which may require the counterparty to pledge collateral to the Company. As of December 31, 2009, \$149 of a cash collateral liability was netted against the derivative asset value in the Condensed Consolidated Balance Sheet and is excluded from the table above. See footnote 3 below for derivative liabilities.*

[2] *As of December 31, 2009, excludes approximately \$3 billion of investment sales receivable that are not subject to fair value accounting.*

[3] *Includes over-the-counter derivative instruments in a net negative market value position (derivative liability). In the Level 3 roll-forward table included below in this Note 4, the*

*derivative asset  
and liability are  
referred to as  
freestanding  
derivatives and  
are presented on a  
net basis.*

*[4] Represents  
embedded  
derivatives  
associated with  
non-funding  
agreement-backed  
consumer equity  
linked notes.*

***Determination of fair values***

The valuation methodologies used to determine the fair values of assets and liabilities under the exit price notion reflect market-participant objectives and are based on the application of the fair value hierarchy that prioritizes relevant observable market inputs over unobservable inputs. The Company determines the fair values of certain financial assets and financial liabilities based on quoted market prices where available and where prices represent a reasonable estimate of fair value. The Company also determines fair value based on future cash flows discounted at the appropriate current market rate. Fair values reflect adjustments for counterparty credit quality, the Company's default spreads, liquidity and, where appropriate, risk margins on unobservable parameters. The following is a discussion of the methodologies used to determine fair values for the financial instruments listed in the above tables.



**Table of Contents****THE HARTFORD FINANCIAL SERVICES GROUP, INC.****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)****4. Fair Value Measurements – Financial Instruments Excluding Guaranteed Living Benefits (continued)*****Available-for-Sale Securities and Short-term Investments***

The fair value of AFS securities and short-term investments in an active and orderly market (e.g. not distressed or forced liquidation) is determined by management after considering one of three primary sources of information: third-party pricing services, independent broker quotations or pricing matrices. Security pricing is applied using a waterfall approach whereby publicly available prices are first sought from third-party pricing services, the remaining unpriced securities are submitted to independent brokers for prices, or lastly, securities are priced using a pricing matrix. Typical inputs used by these three pricing methods include, but are not limited to, reported trades, benchmark yields, issuer spreads, bids, offers, and/or estimated cash flows and prepayment speeds. Based on the typical trading volumes and the lack of quoted market prices for fixed maturities, third-party pricing services will normally derive the security prices from recent reported trades for identical or similar securities making adjustments through the reporting date based upon available market observable information as outlined above. If there are no recently reported trades, the third-party pricing services and independent brokers may use matrix or model processes to develop a security price where future cash flow expectations are developed based upon collateral performance and discounted at an estimated market rate. Included in the pricing of ABS and RMBS are estimates of the rate of future prepayments of principal over the remaining life of the securities. Such estimates are derived based on the characteristics of the underlying structure and prepayment speeds previously experienced at the interest rate levels projected for the underlying collateral. Actual prepayment experience may vary from these estimates.

Prices from third-party pricing services are often unavailable for securities that are rarely traded or are traded only in privately negotiated transactions. As a result, certain securities are priced via independent broker quotations which utilize inputs that may be difficult to corroborate with observable market based data. Additionally, the majority of these independent broker quotations are non-binding. A pricing matrix is used to price securities for which the Company is unable to obtain either a price from a third-party pricing service or an independent broker quotation, by discounting the expected future cash flows from the security by a developed market discount rate utilizing current credit spreads. Credit spreads are developed each month using market based data for public securities adjusted for credit spread differentials between public and private securities which are obtained from a survey of multiple private placement brokers.

The Company performs a monthly analysis of the prices and credit spreads received from third parties to ensure that the prices represent a reasonable estimate of the fair value. As a part of this analysis, the Company considers trading volume and other factors to determine whether the decline in market activity is significant when compared to normal activity in an active market, and if so, whether transactions may not be orderly considering the weight of available evidence. If the available evidence indicates that pricing is based upon transactions that are stale or not orderly, the Company places little, if any, weight on the transaction price and will estimate fair value utilizing an internal pricing model. This process involves quantitative and qualitative analysis and is overseen by investment and accounting professionals. Examples of procedures performed include, but are not limited to, initial and on-going review of third-party pricing services methodologies, review of pricing statistics and trends, back testing recent trades, and monitoring of trading volumes, new issuance activity and other market activities. In addition, the Company ensures that prices received from independent brokers represent a reasonable estimate of fair value through the use of internal and external cash flow models developed based on spreads, and when available, market indices. As a result of this analysis, if the Company determines that there is a more appropriate fair value based upon the available market data, the price received from the third party is adjusted accordingly. The Company's internal pricing model utilizes the Company's best estimate of expected future cash flows discounted at a rate of return that a market participant would require. The significant inputs to the model include, but are not limited to, current market inputs, such as credit loss assumptions, estimated prepayment speeds and market risk premiums.

The Company has analyzed the third-party pricing services valuation methodologies and related inputs, and has also evaluated the various types of securities in its investment portfolio to determine an appropriate fair value hierarchy level based upon trading activity and the observability of market inputs. Most prices provided by third-party pricing

services are classified into Level 2 because the inputs used in pricing the securities are market observable. Due to a general lack of transparency in the process that brokers use to develop prices, most valuations that are based on brokers' prices are classified as Level 3. Some valuations may be classified as Level 2 if the price can be corroborated. Internal matrix priced securities, primarily consisting of certain private placement securities, are also classified as Level 3 due to significant non-observable inputs.

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**THE HARTFORD FINANCIAL SERVICES GROUP, INC.**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)**

**4. Fair Value Measurements – Financial Instruments Excluding Guaranteed Living Benefits (continued)**

***Derivative Instruments, including embedded derivatives within investments***

Freestanding derivative instruments are reported in the Condensed Consolidated Balance Sheets at fair value and are reported in other investments and other liabilities. Embedded derivatives are reported with the host instruments in the Condensed Consolidated Balance Sheet. Derivative instruments are fair valued using pricing valuation models, which utilize market data inputs or independent broker quotations. Excluding embedded and reinsurance related derivatives, as of March 31, 2010 and December 31, 2009, 99% and 97%, respectively, of derivatives, based upon notional values, were priced by valuation models, which utilize independent market data. The remaining derivatives were priced by broker quotations. The derivatives are valued using mid-market inputs that are predominantly observable in the market. Inputs used to value derivatives include, but are not limited to, interest swap rates, foreign currency forward and spot rates, credit spreads and correlations, interest and equity volatility and equity index levels. The Company performs a monthly analysis on derivative valuations which includes both quantitative and qualitative analysis. Examples of procedures performed include, but are not limited to, review of pricing statistics and trends, back testing recent trades, analyzing the impacts of changes in the market environment, and review of changes in market value for each derivative including those derivatives priced by brokers.

The Company utilizes derivative instruments to manage the risk associated with certain assets and liabilities. However, the derivative instrument may not be classified with the same fair value hierarchy level as the associated assets and liabilities. Therefore the realized and unrealized gains and losses on derivatives reported in Level 3 may not reflect the offsetting impact of the realized and unrealized gains and losses of the associated assets and liabilities.

***Separate Account Assets***

Separate account assets are primarily invested in mutual funds but also have investments in fixed maturity and equity securities. The separate account investments are valued in the same manner, and using the same pricing sources and inputs, as the fixed maturity, equity security, and short-term investments of the Company.

**Table of Contents****THE HARTFORD FINANCIAL SERVICES GROUP, INC.****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)****4. Fair Value Measurements – Financial Instruments Excluding Guaranteed Living Benefits (continued)****Assets and Liabilities Measured at Fair Value on a Recurring Basis Using Significant Unobservable Inputs (Level 3)**

The tables below provide a fair value roll forward for the three months ending March 31, 2010 and 2009, for the financial instruments classified as Level 3, excluding those related to the Company's living benefits and associated hedging programs, which are reported in Note 4a.

**Roll-forward of Financial Instruments Measured at Fair Value on a Recurring Basis Using Significant Unobservable Inputs (Level 3) for the three months ended March 31, 2010**

| Asset (liability)                  | Fair value            | Total realized/unrealized gains (losses) included in: | Purchases, issuances, and Transfers |                         |             | Fair value           | Changes in unrealized gains (losses) included in net income related to financial instruments still held at March 31, 2010 [1] |
|------------------------------------|-----------------------|---|-------------------------------------|-------------------------|-------------|----------------------|---|
|                                    | as of January 1, 2010 | Net income [1]  | OCI [2]                             | Level 3 settlements [3] | Level 3 [3] | as of March 31, 2010 |   |
| <b>Assets</b>                      |                       |   |                                     |                         |             |                      |   |
| Fixed maturities, AFS              |                       |   |                                     |                         |             |                      |   |
| ABS                                | \$ 580                | \$  | \$ 28                               | \$ (10)                 | \$          | \$ (65)              | \$ 533  |
| CDO                                | 2,835                 | (63)  | 215                                 | (19)                    | 16          | (235)                | 2,749   |
| CMBS                               | 307                   | (72)  | 86                                  | (6)                     | 127         |                      | 442   |
| Corporate                          | 8,027                 | 2   | 129                                 | 216                     | 336         | (98)                 | 8,612   |
| Foreign govt./govt. agencies       | 93                    |   | 2                                   | (6)                     | 6           | (36)                 | 59  |
| Municipal                          | 262                   |   | 18                                  | 46                      |             | (4)                  | 322   |
| RMBS                               | 1,153                 | (13)  | 89                                  | (32)                    |             | (23)                 | 1,174   |
| Total fixed maturities, AFS        | 13,257                | (146)   | 567                                 | 189                     | 485         | (461)                | 13,891  |
| Equity securities, AFS             | 58                    | (1)   | 7                                   | 1                       |             |                      | 65  |
| Freestanding derivatives           |                       |   |                                     |                         |             |                      |   |
| Credit derivatives                 | (228)                 | 27  |                                     |                         | (290)       |                      | (491)   |
| Equity derivatives                 | (2)                   | 1   |                                     |                         |             |                      | (1)   |
| Interest rate derivatives          | 5                     |   |                                     |                         |             | (11)                 | (6)   |
| Other derivative contracts         | 36                    | (1)   |                                     |                         |             |                      | 35  |
| Total freestanding derivatives [4] | (189)                 | 27  |                                     |                         | (290)       | (11)                 | (463)   |
| Separate accounts [5]              | 962                   | 18  |                                     | 77                      | 6           | (108)                | 955   |

**Liabilities**

|   |    |      |    |     |    |    |      |    |      |    |     |
|---|----|------|----|-----|----|----|------|----|------|----|-----|
| Other policyholder funds and benefits payable       |    |      |    |     |    |    |      |    |      |    |     |
| Institutional notes                                 | \$ | (2)  | \$ | (5) | \$ | \$ | \$   | \$ | (7)  | \$ | (5) |
| Equity linked notes                                 |    | (10) |    | 1   |    |    |      |    | (9)  |    | 1   |
| Total other policyholder funds and benefits payable |    | (12) |    | (4) |    |    |      |    | (16) |    | (4) |
| Other liabilities                                   |    |      |    |     |    |    | (22) |    | (22) |    |     |
| Consumer notes                                      |    | (5)  |    |     |    |    |      |    | (5)  |    |     |

[1] All amounts in these columns are reported in net realized capital gains (losses) except for less than \$1, which is reported in benefits, losses and loss adjustment expenses. All amounts are before income taxes and amortization of DAC.

[2] All amounts are before income taxes and amortization of DAC.

[3] Transfers in and/or (out) of Level 3 are primarily attributable to changes in the availability of market observable information and re-evaluation of the observability of pricing inputs. Transfers in also include the consolidation of additional VIEs due to the adoption of new accounting guidance on January 1, 2010, as

*well as the election  
of fair value option  
for one of these  
VIEs.*

*[4] Derivative  
instruments are  
reported in this  
table on a net basis  
for asset/(liability)  
positions and  
reported in the  
Condensed  
Consolidated  
Balance Sheet in  
other investments  
and other  
liabilities.*

*[5] The  
realized/unrealized  
gains  
(losses) included in  
net income for  
separate account  
assets are offset by  
an equal amount  
for separate  
account liabilities,  
which results in a  
net zero impact on  
net income for the  
Company.*

**Table of Contents****THE HARTFORD FINANCIAL SERVICES GROUP, INC.****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)****4. Fair Value Measurements – Financial Instruments Excluding Guaranteed Living Benefits (continued)****Roll-forward of Financial Instruments Measured at Fair Value on a Recurring Basis Using Significant Unobservable Inputs (Level 3) for the three months ended March 31, 2009**

| Asset (Liability)                                   | Fair<br>value<br>as of<br><br>January<br>1,<br>2009 | Total<br>realized/unrealized<br>gains (losses)<br>included in:<br><br>Net<br>income<br>[1] | Purchases,<br>issuances,<br><br>and<br>OCI [2] | Transfers<br>in<br><br>and/or<br>(out)<br>of Level<br>3 [3] | Fair<br>value<br>as of<br><br>March<br>31,<br>2009 | Changes in<br>unrealized<br>gains (losses)<br>included in<br>net income<br>related to<br>financial<br>instruments<br>still<br>held at March<br>31, 2009 [1] |        |
|---|---|--|--|---|--|---|--------|
| <b>Assets</b>                                       |   |  |  |   |  |   |        |
| Fixed maturities, AFS                               |   |  |  |   |  |   |        |
| ABS   | \$ 536  | \$ (2)   | \$ (39)  | \$ 30   | \$ 19  | \$ 544  | \$ (2) |
| CDO   | 2,612   | (22)   | (148)  | (20)  |  | 2,422   | (23)   |
| CMBS  | 341   | (13)   | (19)   | (4)   | (117)  | 188   |        |
| Corporate   | 6,396   | (66)   | (20)   | 234   | 53   | 6,597   | (30)   |
| Foreign govt./govt. agencies                        | 100   |  | (6)  | (9)   | (20)   | 65  |        |
| Municipal   | 163   |  | (7)  |   | 24   | 180   |        |
| RMBS  | 1,662   | (118)  | (210)  | (56)  |  | 1,278   | (38)   |
| Total fixed maturities, AFS                         | 11,810  | (221)  | (449)  | 175   | (41)   | 11,274  | (93)   |
| Equity securities, AFS                              | 541   | (1)  | (75)   | (4)   | 49   | 510   | (1)    |
| Freestanding derivatives [4]                        | (281)   | (90)   | (5)  | (1)   | (3)  | (380)   | (82)   |
| Separate accounts [5]                               | 786   | (123)  |  | 87  | (111)  | 639   | (85)   |
| <b>Liabilities</b>                                  |   |  |  |   |  |   |        |
| Other policyholder funds and benefits payable       |   |  |  |   |  |   |        |
| Institutional notes                                 | \$ (41)   | \$ 16  |  |   |  | \$ (25)   | \$ 16  |
| Equity linked notes                                 | (8)   | 3  |  |   |  | (5)   | 3      |
| Total other policyholder funds and benefits payable | (49)  | 19   |  |   |  | (30)  | 19     |
| Other derivative liabilities [6]                    | (163)   | 70   |  | 93  |  |   |        |
| Consumer notes                                      | (5)   | 1  |  |   |  | (4)   | 1      |

[1] All amounts in these columns are reported in net

*realized capital gains (losses) except for \$1, which is reported in benefits, losses and loss adjustment expenses. All amounts are before income taxes and amortization of DAC.*

*[2] All amounts are before income taxes and amortization of DAC.*

*[3] Transfers in and/or (out) of Level 3 are attributable to a change in the availability of market observable information and re-evaluation of the observability of pricing inputs.*

*[4] Derivative instruments are reported in this table on a net basis for asset/(liability) positions and reported in the Condensed Consolidated Balance Sheet in other investments and other liabilities.*

*[5] The realized/unrealized gains (losses) included in net income for separate account assets are offset by an equal amount*



*for separate account liabilities, which results in a net zero impact on net income for the Company.*

*[6] On March 26, 2009, certain of the Allianz warrants were reclassified to equity, at their current fair value, as shareholder approval of the conversion of these warrants to common shares was received. See Note 21 of the Notes to Consolidated Financial Statements included in The Hartford's 2009 Form 10-K Annual Report for further discussion.*

**Table of Contents****THE HARTFORD FINANCIAL SERVICES GROUP, INC.****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)****4. Fair Value Measurements – Financial Instruments Excluding Guaranteed Living Benefits (continued)*****Fair Value Option***

The Company has elected the fair value option for one of its consolidated VIEs in order to employ a consistent accounting model for the VIE's assets and liabilities. The fair value option requires the VIE's assets and liabilities be reported on the Company's Condensed Consolidated Balance Sheets at fair value with the changes in fair value reported in net realized capital gains and losses in the Company's Condensed Consolidated Statements of Operations. The consolidated VIE is an investment vehicle that holds high quality investments, derivative instruments that references third-party corporate credit and issues notes to investors that reflect the credit characteristics of the high quality investments and derivative instruments. The risks and rewards associated with the assets of the VIE inure to the investors. The investors have no recourse against the Company. As a result, there has been no adjustment to the market value of the notes for the Company's own credit risk.

The following table presents the gains and losses recorded for those assets and liabilities accounted for using the fair value option:

|  | <b>Three Months Ended<br/>March 31, 2010</b> |             |
|--|--|-------------|
| Assets                                       |  |             |
| Fixed maturities                             | \$   | 1           |
| Other liabilities                            |  |             |
| Credit-linked notes                          |  | (11)        |
| <b>Total realized capital gains (losses)</b> | <b>\$</b>                                    | <b>(10)</b> |

Included in the Company's Condensed Consolidated Balance Sheet as of March 31, 2010, are high quality investments of \$331 in fixed maturities, and other liabilities comprised of derivative instruments of \$283 and notes at fair value of \$22 with an outstanding principal balance of \$243. Electing the fair value option resulted in lowering other liabilities with an offsetting impact to the cumulative effect adjustment to retained earnings of \$232, representing the difference between the fair value and outstanding principal of the notes as of January 1, 2010.

***Financial Instruments Not Carried at Fair Value***

The following presents carrying amounts and fair values of The Hartford's financial instruments not carried at fair value and not included in the above fair value discussion as of March 31, 2010 and December 31, 2009.

|   | <b>March 31, 2010</b>      |                       | <b>December 31, 2009</b>   |                       |
|---|----------------------------|-----------------------|----------------------------|-----------------------|
|   | <b>Carrying<br/>Amount</b> | <b>Fair<br/>Value</b> | <b>Carrying<br/>Amount</b> | <b>Fair<br/>Value</b> |
| <b>Assets</b>                                     |                            |                       |                            |                       |
| Policy loans                                      | \$ 2,177                   | \$ 2,309              | \$ 2,174                   | \$ 2,321              |
| Mortgage loans                                    | 5,162                      | 4,733                 | 5,938                      | 5,091                 |
| <b>Liabilities</b>                                |                            |                       |                            |                       |
| Other policyholder funds and benefits payable [1] | \$ 12,159                  | \$ 12,340             | \$ 12,330                  | \$ 12,513             |
| Senior notes [2]                                  | 5,152                      | 5,272                 | 4,054                      | 4,037                 |
| Junior subordinated debentures [2]                | 1,720                      | 2,450                 | 1,717                      | 2,338                 |
| Consumer notes [3]                                | 827                        | 852                   | 1,131                      | 1,194                 |

[1] Excludes  
guarantees on

*variable annuities, group accident and health and universal life insurance contracts, including corporate owned life insurance.*

*[2] Included in long-term debt in the Condensed Consolidated Balance Sheets, except for current maturities, which are included in short-term debt.*

*[3] Excludes amounts carried at fair value and included in disclosures above.*

As of March 31, 2010 and December 31, 2009, included in other liabilities in the Condensed Consolidated Balance Sheets are carrying amounts of \$262 and \$273, respectively, for deposits and \$60 and \$78, respectively, for Federal Home Loan Bank advances related to Federal Trust Corporation. These carrying amounts approximate fair value. The Company has not made any changes in its valuation methodologies for the following assets and liabilities since December 31, 2009.

Fair value for policy loans and consumer notes were estimated using discounted cash flow calculations using current interest rates.

Fair values for mortgage loans were estimated using discounted cash flow calculations based on current lending rates for similar type loans. Current lending rates reflect changes in credit spreads and the remaining terms of the loans.

Other policyholder funds and benefits payable, not carried at fair value, is determined by estimating future cash flows, discounted at the current market rate.

Fair value for long-term debt is based primarily on market quotations from independent third-party pricing services.

Table of Contents**THE HARTFORD FINANCIAL SERVICES GROUP, INC.****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)****4a. Fair Value Measurements – Guaranteed Living Benefits**

These disclosures provide information as to the extent to which the Company uses fair value to measure financial instruments related to guaranteed living benefits and the related hedging program and information about the inputs used to value those financial instruments to allow users to assess the relative reliability of the measurements. The following tables present assets and (liabilities) related to the guaranteed living benefits program carried at fair value by hierarchy level.

|   | <b>March 31, 2010</b> |   |  |  |
|---|-----------------------|---|--|--|
|   | <b>Total</b>          | <b>Quoted Prices<br/>in Active<br/>Markets for<br/>Identical<br/>Assets<br/>(Level 1)</b> | <b>Significant<br/>Observable<br/>Inputs<br/>(Level 2)</b> | <b>Significant<br/>Unobservable<br/>Inputs<br/>(Level 3)</b> |
| <b>Assets accounted for at fair value on a recurring basis</b>            |                       |   |  |  |
| Variable annuity hedging derivatives                                      | \$ 270                | \$  | \$   | \$ 270   |
| Macro hedge program   | 139                   |   | 4  | 30   |
| Reinsurance recoverable for U.S. GMWB                                     | 295                   |   |  | 295  |
| <b>Total assets accounted for at fair value on a recurring basis</b>      | <b>\$ 704</b>         | <b>\$</b>   | <b>4</b>   | <b>\$ 30</b>   |
|   |                       |   |  | <b>\$ 670</b>  |
| <b>Liabilities accounted for at fair value on a recurring basis</b>       |                       |   |  |  |
| Other policyholder funds and benefits payable                             |                       |   |  |  |
| U.S. guaranteed withdrawal benefits                                       | \$ (1,655)            | \$  | \$   | \$ (1,655)   |
| International guaranteed withdrawal benefits                              | (31)                  |   |  | (31)   |
| International other guaranteed living benefits                            | 4                     |   |  | 4  |
| Variable annuity hedging derivatives                                      | (125)                 |   | (166)  | 41   |
| Macro hedge program   | 66                    |   | 20   | 46   |
| <b>Total liabilities accounted for at fair value on a recurring basis</b> | <b>\$ (1,741)</b>     | <b>\$</b>   | <b>\$ (146)</b>  | <b>\$ (1,595)</b>  |

|  | <b>December 31, 2009</b> |   |  |  |
|--|--------------------------|---|--|--|
|  | <b>Total</b>             | <b>Quoted Prices<br/>in Active<br/>Markets for<br/>Identical<br/>Assets<br/>(Level 1)</b> | <b>Significant<br/>Observable<br/>Inputs<br/>(Level 2)</b> | <b>Significant<br/>Unobservable<br/>Inputs<br/>(Level 3)</b> |
| <b>Assets accounted for at fair value on a recurring basis</b> |                          |   |  |  |
| Variable annuity hedging derivatives                           | \$ 9                     | \$  | \$   | \$ 9   |

|   |                   |           |            |           |              |           |                |
|---|-------------------|-----------|------------|-----------|--------------|-----------|----------------|
| Macro hedge program   | 203               |           | 8          |           | 16           |           | 179            |
| Reinsurance recoverable for U.S. GMWB                                     | 347               |           |            |           |              |           | 347            |
| <b>Total assets accounted for at fair value on a recurring basis</b>      | <b>\$ 559</b>     | <b>\$</b> | <b>8</b>   | <b>\$</b> | <b>16</b>    | <b>\$</b> | <b>535</b>     |
| <b>Liabilities accounted for at fair value on a recurring basis</b>       |                   |           |            |           |              |           |                |
| Other policyholder funds and benefits payable                             |                   |           |            |           |              |           |                |
| U.S. guaranteed withdrawal benefits                                       | \$ (1,957)        | \$        |            | \$        |              | \$        | (1,957)        |
| International guaranteed withdrawal benefits                              | (45)              |           |            |           |              |           | (45)           |
| International other guaranteed living benefits                            | 2                 |           |            |           |              |           | 2              |
| Variable annuity hedging derivatives                                      | 43                |           |            |           | (184)        |           | 227            |
| Macro hedge program   | 115               |           | (2)        |           | 6            |           | 111            |
| <b>Total liabilities accounted for at fair value on a basis recurring</b> | <b>\$ (1,842)</b> | <b>\$</b> | <b>(2)</b> | <b>\$</b> | <b>(178)</b> | <b>\$</b> | <b>(1,662)</b> |

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**THE HARTFORD FINANCIAL SERVICES GROUP, INC.**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)**

**4a. Fair Value Measurements – Guaranteed Living Benefits (continued)**

***Product Derivatives***

The Company currently offers certain variable annuity products with a GMWB rider in the U.S., and formerly offered GMWBs in the U.K. and Japan. The GMWB represents an embedded derivative in the variable annuity contract. When it is determined that (1) the embedded derivative possesses economic characteristics that are not clearly and closely related to the economic characteristics of the host contract, and (2) a separate instrument with the same terms would qualify as a derivative instrument, the embedded derivative is bifurcated from the host for measurement purposes. The embedded derivative, which is reported with the host instrument in the Condensed Consolidated Balance Sheets, is carried at fair value, with changes in fair value reported in net realized capital gains and losses. The Company's GMWB liability is reported in other policyholder funds and benefits payable in the Condensed Consolidated Balance Sheets.

In valuing the embedded derivative, the Company attributes to the derivative a portion of the fees collected from the contract holder equal to the present value of future GMWB claims (the *Attributed Fees*). All changes in the fair value of the embedded derivative are recorded in net realized capital gains and losses. The excess of fees collected from the contract holder over the *Attributed Fees* are associated with the host variable annuity contract and reported in fee income.

***U.S. GMWB Reinsurance Derivative***

The Company has reinsurance arrangements in place to transfer a portion of its risk of loss due to GMWB. These arrangements are recognized as derivatives and carried at fair value in reinsurance recoverables. Changes in the fair value of the reinsurance agreements are reported in net realized capital gains and losses.

The fair value of the U.S. GMWB reinsurance derivative is calculated as an aggregation of the components described in the *Living Benefits Required to be Fair Valued* discussion below and is modeled using significant unobservable policyholder behavior inputs, identical to those used in calculating the underlying liability, such as lapses, fund selection, resets and withdrawal utilization and risk margins.

***Living Benefits Required to be Fair Valued (in Other Policyholder Funds and Benefits Payable)***

Fair values for GMWB and guaranteed minimum accumulation benefit ( *GMAB* ) contracts are calculated based upon internally developed models because active, observable markets do not exist for those items. The fair value of the Company's guaranteed benefit liabilities, classified as embedded derivatives, and the related reinsurance and customized freestanding derivatives is calculated as an aggregation of the following components: *Best Estimate Claims Costs*; *Credit Standing Adjustment*; and *Margins*. The resulting aggregation is reconciled or calibrated, if necessary, to market information that is, or may be, available to the Company, but may not be observable by other market participants, including reinsurance discussions and transactions. The Company believes the aggregation of these components, as necessary and as reconciled or calibrated to the market information available to the Company, results in an amount that the Company would be required to transfer or receive, for an asset, to or from market participants in an active liquid market, if one existed, for those market participants to assume the risks associated with the guaranteed minimum benefits and the related reinsurance and customized derivatives. The fair value is likely to materially diverge from the ultimate settlement of the liability as the Company believes settlement will be based on our best estimate assumptions rather than those best estimate assumptions plus risk margins. In the absence of any transfer of the guaranteed benefit liability to a third party, the release of risk margins is likely to be reflected as realized gains in future periods' net income. Each component is unobservable in the marketplace and requires subjectivity by the Company in determining their value.

The Company recognized the following realized gains and losses due to updates to the living benefits models for the U.S. GWMB:

The relative outperformance of the underlying actively managed funds as compared to their respective indices resulting in pre-tax realized gains of approximately \$27 and \$152 for the three months ended March 31, 2010 and 2009, respectively;

Assumption updates, including policyholder behavior assumptions, affected best estimates and margins for total pre-tax realized gains of approximately \$0 and \$314 for the three months ended March 31, 2010 and 2009, respectively; and

Updates to the credit standing adjustment assumption net of reinsurance, resulting in pre-tax realized gains of approximately \$7 and \$222 for the three months ended March 31, 2010 and 2009, respectively.

**Table of Contents****THE HARTFORD FINANCIAL SERVICES GROUP, INC.****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)****4a. Fair Value Measurements – Guaranteed Living Benefits (continued)**

The tables below provide a fair value roll forward for the three months ended March 31, 2010 and 2009, for the financial instruments related to the Guaranteed Living Benefits Program classified as Levels 1, 2 and 3.

**Roll-forward of Financial Instruments related to the Guaranteed Living Benefits Program Measured at Fair Value on a Recurring Basis for the three months ended March 31, 2010**

|   | Fair<br>value<br>as of | Total<br>realized/unrealized<br>gains (losses)<br>included in: |            | Purchases,<br>issuances, and<br>settlements | Transfer<br>in to<br>Level<br>3 | Transfers<br>out<br>of<br>Level<br>3 | Fair<br>value<br>as of | Changes in<br>unrealized<br>gains (losses)<br>included in<br>net income<br>related to<br>financial<br>instruments<br>still<br>held at March<br>31, 2010 [1] |
|---|------------------------|--|------------|---|---------------------------------|--------------------------------------|------------------------|---|
| Asset (liability)   | January<br>1,<br>2010  | Net<br>income<br>[1][2][6]                                     | OCI<br>[2] | [3]   |                                 |                                      | March<br>31,<br>2010   |   |
| Variable annuity<br>hedging derivatives<br>[5]  |                        |  |            |   |                                 |                                      |                        |   |
| Levels 1 and 2  | \$ (184)               | \$ (744)   | \$         | \$ 762                                      | \$                              | \$                                   | \$ (166)               | \$ [4]  |
| Level 3   | 236                    | 581  |            | (506)                                       |                                 |                                      | 311                    | (115)   |
| Total variable<br>annuity hedging<br>derivatives  | 52                     | (163)  |            | 256   |                                 |                                      | 145                    |   |
| Reinsurance<br>recoverable for<br>GMWB  | 347                    | (61)   |            | 9   |                                 |                                      | 295                    | (61)  |
| U.S. guaranteed<br>withdrawal<br>benefits Level 3   | (1,957)                | 338  |            | (36)  |                                 |                                      | (1,655)                | 338   |
| International<br>guaranteed<br>withdrawal<br>benefits Level 3                               | (45)                   | 15   | 1          | (2)   |                                 |                                      | (31)                   | 15  |
| Total Guaranteed<br>withdrawal<br>benefits net of<br>reinsurance and<br>hedging derivatives | (1,603)                | 129  | 1          | 227   |                                 |                                      | (1,246)                |   |
| Macro hedge<br>program [5]  |                        |  |            |   |                                 |                                      |                        |   |
| Levels 1 and 2  | 28                     | (25)   |            | 51  |                                 |                                      | 54                     | [4]   |
| Level 3   | 290                    | (139)  |            |   |                                 |                                      | 151                    | (139)   |



|  |     |       |     |     |   |
|--|-----|-------|-----|-----|---|
| Total macro hedge program                              | 318 | (164) | 51  | 205 |   |
| International other guaranteed living benefits Level 3 | 2   | 3     | (1) | 4   | 3 |

[1] *The Company classifies gains and losses on GMWB reinsurance derivatives and Guaranteed Living Benefit embedded derivatives as unrealized gains (losses) for purposes of disclosure in this table because it is impracticable to track on a contract-by-contract basis the realized gains (losses) for these derivatives and embedded derivatives.*

[2] *All amounts are before income taxes and amortization of DAC.*

[3] *The Purchases, issuances, and settlements primarily relates to the receipt of cash on futures and option contracts classified as Level 1 and interest rate, currency and credit default swaps classified as Level 2.*

[4] *Disclosure of changes in unrealized gains*

*(losses) is not required for Levels 1 and 2. Information presented is for Level 3 only.*

*[5] The variable annuity hedging derivatives and the macro hedge program derivatives are reported in this table on a net basis for asset/(liability) positions and reported in the Condensed Consolidated Balance Sheet in other investments and other liabilities.*

*[6] Includes both market and non-market impacts in deriving realized and unrealized gains (losses).*

**Table of Contents****THE HARTFORD FINANCIAL SERVICES GROUP, INC.****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)****4a. Fair Value Measurements – Guaranteed Living Benefits Program (continued)****Roll-forward of Financial Instruments related to the Guaranteed Living Benefits Program Measured at Fair Value on a Recurring Basis for the three months ended March 31, 2009**

| <b>Asset (liability)</b>  | <b>Fair value as of January 1, 2009</b> | <b>Total realized/unrealized gains (losses) included in:</b> |         |         | <b>Purchases, issuances, and settlements</b> | <b>Transfers in and/or (out) of Level 3</b> | <b>Fair value as of March 31, 2009</b> | <b>Changes in unrealized gains (losses) included in net income related to financial instruments still held at March 31, 2009 [1]</b> |
|---|---|--|---------|---------|--|---|--|--|
|   |   | Net income [1] [2] [6]                                       | OCI [2] | [3]     |  |   |  |  |
| Variable annuity hedging derivatives [5]  |   |  |         |         |  |   |  |  |
| Levels 1 and 2  | \$ 27                                   | \$ (11)  | \$      | \$ (73) | \$   | \$ (57)                                     | \$ [4]                                 |  |
| Level 3   | 2,637                                   | 129  |         | (387)   |  | 2,379                                       | 112                                    |  |
| Total variable annuity hedging derivatives                                      | 2,664                                   | 118  |         | (460)   |  | 2,322                                       |  |  |
| Reinsurance recoverable for GMWB  | 1,302                                   | (252)  |         | 8       |  | 1,058                                       | (252)                                  |  |
| U.S. guaranteed withdrawal benefits Level 3                                     | (6,526)                                 | 728  |         | (31)    |  | (5,829)                                     | 728                                    |  |
| International guaranteed withdrawal benefits Level 3                            | (94)                                    | (5)  | 4       | (3)     |  | (98)  | (5)                                    |  |
| Total Guaranteed withdrawal benefits net of reinsurance and hedging derivatives | (2,654)                                 | 589  | 4       | (486)   |  | (2,547)                                     |  |  |
| Macro hedge program [5]   |   |  |         |         |  |   |  |  |
| Levels 1 and 2  |   | 225  |         | (201)   |  | 24  | [4]                                    |  |
| Level 3   | 137                                     | (21)   |         | 57      |  | 173   | (21)                                   |  |
| Total macro hedge program   | 137                                     | 204  |         | (144)   |  | 197   |  |  |
| International other guaranteed living benefits Level 3                          |   | (2)  |         | (1)     |  | (3)   | (2)                                    |  |

[1] The Company classifies gains and losses on GMWB reinsurance derivatives and

*Guaranteed Living Benefit embedded derivatives as unrealized gains (losses) for purposes of disclosure in this table because it is impracticable to track on a contract-by-contract basis the realized gains (losses) for these derivatives and embedded derivatives.*

[2] *All amounts are before income taxes and amortization of DAC.*

[3] *The Purchases, issuances, and settlements primarily relates to the receipt of cash on futures and option contracts classified as Level 1 and interest rate, currency and credit default swaps classified as Level 2.*

[4] *Disclosure of changes in unrealized gains (losses) is not required for Levels 1 and 2. Information presented is for Level 3 only.*

[5] *The variable annuity hedging derivatives and the macro hedge program derivatives are reported in this table on a net basis for asset/(liability) positions and*

*reported in the  
Condensed  
Consolidated  
Balance Sheet in  
other investments  
and other liabilities.*

*[6] Includes both market  
and non-market  
impacts in deriving  
realized and  
unrealized gains  
(losses).*

**Table of Contents****THE HARTFORD FINANCIAL SERVICES GROUP, INC.****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)****5. Investments and Derivative Instruments****Significant Investment Accounting Policies***Recognition and Presentation of Other-Than-Temporary Impairments*

The Company deems debt securities and certain equity securities with debt-like characteristics (collectively debt securities) to be other-than-temporarily impaired (impaired) if a security meets the following conditions: a) the Company intends to sell or it is more likely than not the Company will be required to sell the security before a recovery in value, or b) the Company does not expect to recover the entire amortized cost basis of the security. If the Company intends to sell or it is more likely than not the Company will be required to sell the security before a recovery in value, a charge is recorded in net realized capital losses equal to the difference between the fair value and amortized cost basis of the security. For those impaired debt securities which do not meet the first condition and for which the Company does not expect to recover the entire amortized cost basis, the difference between the security's amortized cost basis and the fair value is separated into the portion representing a credit other-than-temporary impairment (impairment), which is recorded in net realized capital losses, and the remaining impairment, which is recorded in OCI. Generally, the Company determines a security's credit impairment as the difference between its amortized cost basis and its best estimate of expected future cash flows discounted at the security's effective yield prior to impairment. The remaining non-credit impairment, which is recorded in OCI, is the difference between the security's fair value and the Company's best estimate of expected future cash flows discounted at the security's effective yield prior to the impairment. The remaining non-credit impairment typically represents current market liquidity and risk premiums. The change in non-credit impairments recognized in OCI as disclosed in the Company's Condensed Consolidated Statements of Comprehensive Income (Loss) for the three months ended March 31, 2010, of \$32 is net of OTTI losses recognized in OCI of \$(188), changes in fair value and/or sales of \$254 and net of tax and deferred acquisition costs of \$(34). The previous amortized cost basis less the impairment recognized in net realized capital losses becomes the security's new cost basis. The Company accretes the new cost basis to the estimated future cash flows over the expected remaining life of the security by prospectively adjusting the security's yield, if necessary. The Company evaluates whether a credit impairment exists for debt securities by considering primarily the following factors: (a) changes in the financial condition of the security's underlying collateral, (b) whether the issuer is current on contractually obligated interest and principal payments, (c) changes in the financial condition, credit rating and near-term prospects of the issuer, (d) the extent to which the fair value has been less than the amortized cost of the security and (e) the payment structure of the security. The Company's best estimate of expected future cash flows used to determine the credit loss amount is a quantitative and qualitative process that incorporates information received from third-party sources along with certain internal assumptions and judgments regarding the future performance of the security. The Company's best estimate of future cash flows involves assumptions including, but not limited to, various performance indicators, such as historical and projected default and recovery rates, credit ratings, current delinquency rates, loan-to-value ratios and the possibility of obligor re-financing. In addition, for structured securities, the Company considers factors including, but not limited to, commercial and residential property value declines that vary by property type and location and average cumulative collateral loss rates that vary by vintage year. These assumptions require the use of significant management judgment and include the probability of issuer default and estimates regarding timing and amount of expected recoveries which may include estimating the underlying collateral value. In addition, projections of expected future debt security cash flows may change based upon new information regarding the performance of the issuer and/or underlying collateral such as changes in the projections of the underlying property value estimates.

For equity securities where the decline in the fair value is deemed to be other-than-temporary, a charge is recorded in net realized capital losses equal to the difference between the fair value and cost basis of the security. The previous cost basis less the impairment becomes the security's new cost basis. The Company asserts its intent and ability to retain those equity securities deemed to be temporarily impaired until the price recovers. Once identified, these securities are systematically restricted from trading unless approved by a committee of investment and accounting professionals (Committee). The Committee will only authorize the sale of these securities based on predefined criteria

that relate to events that could not have been reasonably foreseen. Examples of the criteria include, but are not limited to, the deterioration in the issuer's financial condition, security price declines, a change in regulatory requirements or a major business combination or major disposition.

The primary factors considered in evaluating whether an impairment exists for an equity security include, but are not limited to: (a) the length of time and extent to which the fair value has been less than the cost of the security, (b) changes in the financial condition, credit rating and near-term prospects of the issuer, (c) whether the issuer is current on contractually obligated payments and (d) the intent and ability of the Company to retain the investment for a period of time sufficient to allow for recovery.

**Table of Contents****THE HARTFORD FINANCIAL SERVICES GROUP, INC.****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)****5. Investments and Derivative Instruments (continued)****Net Realized Capital Gains (Losses)**

| <i>(Before-tax)</i>   | <b>Three Months Ended</b> |              |
|---|---------------------------|--------------|
|   | <b>March 31,</b>          |              |
|   | <b>2010</b>               | <b>2009</b>  |
| Gross gains on sales  | \$ 132                    | \$ 208       |
| Gross losses on sales                                       | (111)                     | (720)        |
| Net OTTI losses recognized in earnings                      | (152)                     | (224)        |
| Japanese fixed annuity contract hedges, net [1]             | (16)                      | 41           |
| Periodic net coupon settlements on credit derivatives/Japan | (7)                       | (19)         |
| Results of variable annuity hedge program                   |                           |              |
| GMWB derivatives, net                                       | 129                       | 589          |
| Macro hedge program   | (164)                     | 204          |
| Total results of variable annuity hedge program             | (35)                      | 793          |
| Other, net [2]  | (87)                      | 5            |
| <b>Net realized capital gains (losses)</b>                  | <b>\$ (276)</b>           | <b>\$ 84</b> |

[1] *Relates to derivative hedging instruments, excluding periodic net coupon settlements, and is net of the Japanese fixed annuity product liability adjustment for changes in the dollar/yen exchange spot rate.*

[2] *Primarily consists of valuation allowances on mortgage loans of \$112 in 2010, losses on Japan 3Win related*



*foreign currency swaps, changes in fair value on non-qualifying derivatives, and other investment gains and losses.*

Net realized capital gains and losses from investment sales, after deducting the life and pension policyholders' share for certain products, are reported as a component of revenues and are determined on a specific identification basis. Net realized capital losses reported for the three months ended March 31, 2010 and 2009 related to AFS impairments and net losses on sales were \$(131) and \$(736), respectively, and were previously reported as unrealized losses in AOCI. Proceeds from sales of AFS securities totaled \$6.2 billion and \$19.7 billion, respectively, for the three months ended March 31, 2010 and 2009.

**Other-Than-Temporary Impairment Losses**

The following table presents a roll-forward of the Company's cumulative credit impairments on debt securities held as of March 31, 2010.

|  | <b>Credit Impairment</b> |
|--|--------------------------|
| Balance as of January 1, 2010  | \$ (2,200)               |
| Additions for credit impairments recognized on [1]:  |                          |
| Securities not previously impaired   | (112)                    |
| Securities previously impaired   | (39)                     |
| Reductions for credit impairments previously recognized on:  |                          |
| Securities that matured or were sold during the period   | 3                        |
| Securities that the Company intends to sell or more likely than not will be required to sell before recovery |                          |
| Securities due to an increase in expected cash flows   | 7                        |
| <b>Balance as of March 31, 2010</b>  | <b>\$ (2,341)</b>        |

*[1] These additions are included in the net OTTI losses recognized in earnings of \$152 in the Condensed Consolidated Statements of Operations, along with impairments on equity securities.*

**Available-for-Sale Securities**

|  | <b>March 31, 2010</b> |              |              | <b>December 31, 2009</b> |                |              |              |             |
|--|-----------------------|--------------|--------------|--------------------------|----------------|--------------|--------------|-------------|
|  | <b>Cost or</b>        | <b>Gross</b> | <b>Gross</b> | <b>Non-</b>              | <b>Cost or</b> | <b>Gross</b> | <b>Gross</b> | <b>Non-</b> |

|                                    | Amortized<br>Cost | Unrealized<br>Gains | Unrealized<br>Losses | Fair<br>Value    | Credit<br>OTTI<br>[1] | Amortized<br>Cost | Unrealized<br>Gains | Unrealized<br>Losses | Fair<br>Value    | Credit<br>OTTI<br>[1] |
|------------------------------------|-------------------|---------------------|----------------------|------------------|-----------------------|-------------------|---------------------|----------------------|------------------|-----------------------|
| ABS                                | \$ 3,320          | \$ 49               | \$ (484)             | \$ 2,885         | \$ (40)               | \$ 3,040          | \$ 36               | \$ (553)             | \$ 2,523         | \$ (48)               |
| CDOs                               | 3,732             | 45                  | (987)                | 2,790            | (186)                 | 4,054             | 27                  | (1,189)              | 2,892            | (174)                 |
| CMBS                               | 10,309            | 191                 | (1,784)              | 8,716            | 3                     | 10,736            | 114                 | (2,306)              | 8,544            | (6)                   |
| Corporate                          | 38,005            | 1,606               | (1,018)              | 38,593           | (14)                  | 35,318            | 1,368               | (1,443)              | 35,243           | (23)                  |
| Foreign<br>govt./govt.<br>agencies | 1,449             | 57                  | (23)                 | 1,483            | 1                     | 1,376             | 52                  | (20)                 | 1,408            |                       |
| Municipal                          | 12,364            | 304                 | (319)                | 12,349           |                       | 12,125            | 318                 | (378)                | 12,065           | (3)                   |
| RMBS                               | 4,947             | 111                 | (669)                | 4,389            | (137)                 | 5,512             | 104                 | (769)                | 4,847            | (185)                 |
| U.S. Treasuries                    | 4,581             | 16                  | (218)                | 4,379            |                       | 3,854             | 14                  | (237)                | 3,631            |                       |
| <b>Total fixed<br/>maturities</b>  | <b>78,707</b>     | <b>2,379</b>        | <b>(5,502)</b>       | <b>75,584</b>    | <b>(373)</b>          | <b>76,015</b>     | <b>2,033</b>        | <b>(6,895)</b>       | <b>71,153</b>    | <b>(439)</b>          |
| Equity securities                  | 1,197             | 100                 | (144)                | 1,153            |                       | 1,333             | 80                  | (192)                | 1,221            |                       |
| <b>Total AFS<br/>securities</b>    | <b>\$ 79,904</b>  | <b>\$ 2,479</b>     | <b>\$ (5,646)</b>    | <b>\$ 76,737</b> | <b>\$ (373)</b>       | <b>\$ 77,348</b>  | <b>\$ 2,113</b>     | <b>\$ (7,087)</b>    | <b>\$ 72,374</b> | <b>\$ (439)</b>       |

[1] Represents the amount of cumulative non-credit OTTI losses recognized in OCI on securities that also had credit impairments. These losses are included in gross unrealized losses as of March 31, 2010 and December 31, 2009.

**Table of Contents****THE HARTFORD FINANCIAL SERVICES GROUP, INC.****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)****5. Investments and Derivative Instruments (continued)**

|   | <b>March 31, 2010</b> |                   |
|---|-----------------------|-------------------|
|   | <b>Amortized</b>      |                   |
| <b>Contractual Maturity</b>                 | <b>Cost</b>           | <b>Fair Value</b> |
| One year or less                            | \$ 1,601              | \$ 1,628          |
| Over one year through five years            | 16,216                | 16,731            |
| Over five years through ten years           | 14,375                | 14,732            |
| Over ten years                              | 24,207                | 23,713            |
| Subtotal                                    | 56,399                | 56,804            |
| Mortgage-backed and asset-backed securities | 22,308                | 18,780            |
| <b>Total</b>                                | <b>\$ 78,707</b>      | <b>\$ 75,584</b>  |

Estimated maturities may differ from contractual maturities due to security call or prepayment provisions. Due to the potential for variability in payment spreads (i.e. prepayments or extensions), mortgage-backed and asset-backed securities are not categorized by contractual maturity.

**Security Unrealized Loss Aging**

The following tables present the Company's unrealized loss aging for AFS securities by type and length of time the security was in a continuous unrealized loss position.

|   | <b>March 31, 2010</b>      |                  |                   |                          |                  |                   |                  |                  |                   |
|---|----------------------------|------------------|-------------------|--------------------------|------------------|-------------------|------------------|------------------|-------------------|
|   | <b>Less Than 12 Months</b> |                  |                   | <b>12 Months or More</b> |                  |                   | <b>Total</b>     |                  |                   |
|   | <b>Cost or</b>             |                  |                   | <b>Cost or</b>           |                  |                   | <b>Cost or</b>   |                  |                   |
|   | <b>Amortized</b>           | <b>Fair</b>      | <b>Unrealized</b> | <b>Amortized</b>         | <b>Fair</b>      | <b>Unrealized</b> | <b>Amortized</b> | <b>Fair</b>      | <b>Unrealized</b> |
|   | <b>Cost</b>                | <b>Value</b>     | <b>Losses</b>     | <b>Cost</b>              | <b>Value</b>     | <b>Losses</b>     | <b>Cost</b>      | <b>Value</b>     | <b>Losses</b>     |
| ABS   | \$ 469                     | \$ 424           | \$ (45)           | \$ 1,518                 | \$ 1,079         | \$ (439)          | \$ 1,987         | \$ 1,503         | \$ (484)          |
| CDOs  | 850                        | 737              | (113)             | 2,839                    | 1,965            | (874)             | 3,689            | 2,702            | (987)             |
| CMBS  | 1,088                      | 972              | (116)             | 5,783                    | 4,115            | (1,668)           | 6,871            | 5,087            | (1,784)           |
| Corporate   | 5,854                      | 5,587            | (267)             | 6,087                    | 5,336            | (751)             | 11,941           | 10,923           | (1,018)           |
| Foreign<br>govt./govt.<br>agencies                        | 534                        | 520              | (14)              | 59                       | 50               | (9)               | 593              | 570              | (23)              |
| Municipal   | 2,679                      | 2,631            | (48)              | 2,137                    | 1,866            | (271)             | 4,816            | 4,497            | (319)             |
| RMBS  | 619                        | 575              | (44)              | 1,887                    | 1,262            | (625)             | 2,506            | 1,837            | (669)             |
| U.S. Treasuries   | 1,724                      | 1,689            | (35)              | 676                      | 493              | (183)             | 2,400            | 2,182            | (218)             |
| <b>Total fixed<br/>maturities</b>                         | <b>13,817</b>              | <b>13,135</b>    | <b>(682)</b>      | <b>20,986</b>            | <b>16,166</b>    | <b>(4,820)</b>    | <b>34,803</b>    | <b>29,301</b>    | <b>(5,502)</b>    |
| Equity<br>securities                                      | 280                        | 241              | (39)              | 628                      | 523              | (105)             | 908              | 764              | (144)             |
| <b>Total<br/>securities in<br/>an unrealized<br/>loss</b> | <b>\$ 14,097</b>           | <b>\$ 13,376</b> | <b>\$ (721)</b>   | <b>\$ 21,614</b>         | <b>\$ 16,689</b> | <b>\$ (4,925)</b> | <b>\$ 35,711</b> | <b>\$ 30,065</b> | <b>\$ (5,646)</b> |

|   | December 31, 2009      |                  |                   |                        |                  |                   |                        |                  |                   |
|---|------------------------|------------------|-------------------|------------------------|------------------|-------------------|------------------------|------------------|-------------------|
|   | Less Than 12 Months    |                  |                   | 12 Months or More      |                  |                   | Total                  |                  |                   |
|   | Cost or Amortized Cost | Fair Value       | Unrealized Losses | Cost or Amortized Cost | Fair Value       | Unrealized Losses | Cost or Amortized Cost | Fair Value       | Unrealized Losses |
| ABS   | \$ 445                 | \$ 376           | \$ (69)           | \$ 1,574               | \$ 1,090         | \$ (484)          | \$ 2,019               | \$ 1,466         | \$ (553)          |
| CDOs  | 1,649                  | 1,418            | (231)             | 2,388                  | 1,430            | (958)             | 4,037                  | 2,848            | (1,189)           |
| CMBS  | 1,951                  | 1,628            | (323)             | 6,330                  | 4,347            | (1,983)           | 8,281                  | 5,975            | (2,306)           |
| Corporate                                     | 5,715                  | 5,314            | (401)             | 6,675                  | 5,633            | (1,042)           | 12,390                 | 10,947           | (1,443)           |
| Foreign                                       |                        |                  |                   |                        |                  |                   |                        |                  |                   |
| govt./govt.                                   |                        |                  |                   |                        |                  |                   |                        |                  |                   |
| agencies                                      | 543                    | 530              | (13)              | 43                     | 36               | (7)               | 586                    | 566              | (20)              |
| Municipal                                     | 2,339                  | 2,283            | (56)              | 2,184                  | 1,862            | (322)             | 4,523                  | 4,145            | (378)             |
| RMBS  | 855                    | 787              | (68)              | 1,927                  | 1,226            | (701)             | 2,782                  | 2,013            | (769)             |
| U.S.  |                        |                  |                   |                        |                  |                   |                        |                  |                   |
| Treasuries                                    | 2,592                  | 2,538            | (54)              | 648                    | 465              | (183)             | 3,240                  | 3,003            | (237)             |
| <b>Total fixed maturities</b>                 | <b>16,089</b>          | <b>14,874</b>    | <b>(1,215)</b>    | <b>21,769</b>          | <b>16,089</b>    | <b>(5,680)</b>    | <b>37,858</b>          | <b>30,963</b>    | <b>(6,895)</b>    |
| Equity securities                             | 419                    | 356              | (63)              | 676                    | 547              | (129)             | 1,095                  | 903              | (192)             |
| <b>Total securities in an unrealized loss</b> | <b>\$ 16,508</b>       | <b>\$ 15,230</b> | <b>\$ (1,278)</b> | <b>\$ 22,445</b>       | <b>\$ 16,636</b> | <b>\$ (5,809)</b> | <b>\$ 38,953</b>       | <b>\$ 31,866</b> | <b>\$ (7,087)</b> |

As of March 31, 2010, AFS securities in an unrealized loss position, comprised of 3,279 securities, primarily related to CMBS, corporate securities primarily within the financial services sector and CDOs which have experienced significant price deterioration. As of March 31, 2010, 72% of these securities were depressed less than 20% of cost or amortized cost. The decline in unrealized losses during 2010 was primarily attributable to credit spread tightening and declining interest rates. The Company neither has an intention to sell nor does it expect to be required to sell the securities outlined above.

Table of Contents**THE HARTFORD FINANCIAL SERVICES GROUP, INC.****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)****5. Investments and Derivative Instruments (continued)****Mortgage Loans**

|                             | March 31, 2010        |                        |                   | December 31, 2009     |                        |                   |
|-----------------------------|-----------------------|------------------------|-------------------|-----------------------|------------------------|-------------------|
|                             | Amortized<br>Cost [1] | Valuation<br>Allowance | Carrying<br>Value | Amortized<br>Cost [1] | Valuation<br>Allowance | Carrying<br>Value |
| Agricultural                | \$ 525                | \$ (24)                | \$ 501            | \$ 604                | \$ (8)                 | \$ 596            |
| Commercial                  | 4,827                 | (361)                  | 4,466             | 5,492                 | (358)                  | 5,134             |
| Residential                 | 195                   |                        | 195               | 208                   |                        | 208               |
| <b>Total mortgage loans</b> | <b>\$ 5,547</b>       | <b>\$ (385)</b>        | <b>\$ 5,162</b>   | <b>\$ 6,304</b>       | <b>\$ (366)</b>        | <b>\$ 5,938</b>   |

[1] Amortized cost represents carrying value prior to valuation allowances, if any.

The following table presents the activity within the Company's valuation allowance for mortgage loans. Included in the balance as of March 31, 2010 are valuation allowances of \$118 on mortgage loans held for sale, which have a carrying value of \$505 and are included in mortgage loans in the Company's Condensed Consolidated Balance Sheet as of March 31, 2010.

|                                | 2010            | 2009           |
|--------------------------------|-----------------|----------------|
| <b>Balance as of January 1</b> | <b>\$ (366)</b> | <b>\$ (26)</b> |
| Additions                      | (112)           | (74)           |
| Deductions from sales          | 93              | 1              |
| <b>Balance as of March 31</b>  | <b>\$ (385)</b> | <b>\$ (99)</b> |

**Mortgage Loans by Region**

|                    | March 31, 2010    |                     | December 31, 2009 |                     |
|--------------------|-------------------|---------------------|-------------------|---------------------|
|                    | Carrying<br>Value | Percent of<br>Total | Carrying<br>Value | Percent of<br>Total |
| East North Central | \$ 115            | 2.2%                | \$ 125            | 2.1%                |
| Middle Atlantic    | 588               | 11.4%               | 689               | 11.6%               |
| Mountain           | 132               | 2.6%                | 138               | 2.3%                |
| New England        | 414               | 8.0%                | 449               | 7.6%                |
| Pacific            | 1,331             | 25.8%               | 1,377             | 23.2%               |
| South Atlantic     | 1,174             | 22.7%               | 1,213             | 20.4%               |
| West North Central | 42                | 0.8%                | 51                | 0.9%                |
| West South Central | 246               | 4.8%                | 297               | 5.0%                |
| Other [1]          | 1,120             | 21.7%               | 1,599             | 26.9%               |

|                             |                 |               |                 |               |
|-----------------------------|-----------------|---------------|-----------------|---------------|
| <b>Total mortgage loans</b> | <b>\$ 5,162</b> | <b>100.0%</b> | <b>\$ 5,938</b> | <b>100.0%</b> |
|-----------------------------|-----------------|---------------|-----------------|---------------|

[1] Primarily  
represents  
multi-regional  
properties.

#### Mortgage Loans by Property Type

|                             | March 31, 2010    |                     | December 31, 2009 |                     |
|-----------------------------|-------------------|---------------------|-------------------|---------------------|
|                             | Carrying<br>Value | Percent of<br>Total | Carrying<br>Value | Percent of<br>Total |
| Agricultural                | \$ 501            | 9.7%                | \$ 596            | 10.0%               |
| Industrial                  | 1,065             | 20.6%               | 1,068             | 18.0%               |
| Lodging                     | 346               | 6.7%                | 421               | 7.1%                |
| Multifamily                 | 814               | 15.8%               | 835               | 14.1%               |
| Office                      | 1,215             | 23.5%               | 1,727             | 29.1%               |
| Residential                 | 195               | 3.8%                | 208               | 3.5%                |
| Retail                      | 656               | 12.7%               | 712               | 12.0%               |
| Other                       | 370               | 7.2%                | 371               | 6.2%                |
| <b>Total mortgage loans</b> | <b>\$ 5,162</b>   | <b>100.0%</b>       | <b>\$ 5,938</b>   | <b>100.0%</b>       |

**Table of Contents****THE HARTFORD FINANCIAL SERVICES GROUP, INC.****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)****5. Investments and Derivative Instruments (continued)****Variable Interest Entities**

The Company is involved with various special purpose entities and other entities that are deemed to be VIEs primarily as a collateral manager and as an investor through normal investment activities, as well as a means of accessing capital. A VIE is an entity that either has investors that lack certain essential characteristics of a controlling financial interest or lacks sufficient funds to finance its own activities without financial support provided by other entities.

The Company performs ongoing qualitative assessments of its VIEs to determine whether the Company has a controlling financial interest in the VIE and therefore is the primary beneficiary. The Company is deemed to have a controlling financial interest when it has both the ability to direct the activities that most significantly impact the economic performance of the VIE and the obligation to absorb losses or right to receive benefits from the VIE that could potentially be significant to the VIE. Based on the Company's assessment, if it determines it is the primary beneficiary, the Company consolidates the VIE in the Company's Condensed Consolidated Financial Statements.

*Consolidated VIEs*

The following table presents the carrying value of assets and liabilities, and the maximum exposure to loss relating to the VIEs for which the Company is the primary beneficiary. Creditors have no recourse against the Company in the event of default by these VIEs nor does the Company have any implied or unfunded commitments to these VIEs. The Company's financial or other support provided to these VIEs is limited to its investment management services. As a result of accounting guidance adopted on January 1, 2010, certain CDO VIEs were consolidated in the current period and are included in the following table, while in prior periods they were reported in the Non-Consolidated VIEs table further below. See Note 1 for further information on the adoption.

|                       | March 31, 2010 |               |               | December 31, 2009 |              |               |
|-----------------------|----------------|---------------|---------------|-------------------|--------------|---------------|
|                       | Total          | Total         | Maximum       | Total             | Total        | Maximum       |
|                       | Assets         | Liabilities   | Exposure      | Assets            | Liabilities  | Exposure      |
|                       |                | [1]           | to Loss       |                   |              | to Loss       |
|                       |                |               | [2]           |                   |              | [2]           |
| CDOs [3]              | \$ 875         | \$ 413        | \$ 438        | \$ 226            | \$ 32        | \$ 196        |
| Limited partnerships  | 27             | 1             | 26            | 31                | 1            | 30            |
| Other investments [3] | 78             | 9             | 60            | 111               | 20           | 87            |
| <b>Total</b>          | <b>\$ 980</b>  | <b>\$ 423</b> | <b>\$ 524</b> | <b>\$ 368</b>     | <b>\$ 53</b> | <b>\$ 313</b> |

[1] *Included in other liabilities in the Company's Condensed Consolidated Balance Sheets.*

[2] *The maximum exposure to loss represents the maximum loss amount that the Company could*

recognize as a reduction in net investment income or as a realized capital loss and is the cost basis of the Company's investment.

[3] Total assets included in fixed maturities in the Company's Condensed Consolidated Balance Sheets.

CDOs represent structured investment vehicles for which the Company has a controlling financial interest as it provides collateral management services, earns a fee for those services and also holds investments in the securities issued by these vehicles. Limited partnerships represent a hedge fund for which the Company holds a majority interest in the fund's securities as an investment. Other investments represent an investment trust for which the Company has a controlling financial interest as it provides investment management services, earns a fee for those services and also holds investments in the securities issued by the trusts.

*Non-Consolidated VIEs*

The following table presents the carrying value of assets and liabilities, and the maximum exposure to loss relating to significant VIEs for which the Company is not the primary beneficiary. The Company has no implied or unfunded commitments to these VIEs. Each of these investments has been held by the Company for less than four years.

|              | March 31, 2010 |              |                          | December 31, 2009 |              |                          |
|--------------|----------------|--------------|--------------------------|-------------------|--------------|--------------------------|
|              | Assets         | Liabilities  | Maximum Exposure to Loss | Assets            | Liabilities  | Maximum Exposure to Loss |
| CDOs [1]     | \$             | \$           | \$                       | \$ 262            | \$           | \$ 273                   |
| Other [2]    | 35             | 34           | 4                        | 36                | 36           | 5                        |
| <b>Total</b> | <b>\$ 35</b>   | <b>\$ 34</b> | <b>\$ 4</b>              | <b>\$ 298</b>     | <b>\$ 36</b> | <b>\$ 278</b>            |

[1] Maximum exposure to loss represents the Company's investment in securities issued by CDOs at cost.

[2] Maximum exposure to loss represents issuance costs



*that were  
incurred to  
establish a  
contingent  
capital facility.*

**Table of Contents****THE HARTFORD FINANCIAL SERVICES GROUP, INC.****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)****5. Investments and Derivative Instruments (continued)**

Other represents the Company's variable interest in a contingent capital facility ( facility ). For further information on the facility, see Note 14 of the Notes to Consolidated Financial Statements included in The Hartford's 2009 Form 10-K Annual Report. The Company does not have a controlling financial interest as it does not manage the assets of the facility nor does it have the obligation to absorb losses or right to receive benefits that could potentially be significant to the facility, as the asset manager has significant variable interest in the vehicle. The Company's financial or other support provided to the facility is limited to providing ongoing support to cover the facility's operating expenses.

In addition, the Company, through normal investment activities, makes passive investments in structured securities issued by VIEs for which the Company is not the manager. These structured securities include ABS, CDOs, CMBS and RMBS and are included in the Available-for-Sale Securities table. The Company's maximum exposure to loss on these structured securities, both VIEs and non-VIEs, is limited to the amount of its investment. The Company has not provided financial or other support with respect to these structured securities other than its original investment. The Company has determined that it is not the primary beneficiary of these structured securities due to the relative size of the Company's investment in comparison to the principal amount of the structured securities issued by the VIEs and the level of credit subordination which reduces the Company's obligation to absorb losses or right to receive benefits.

**Derivative Instruments**

The Company utilizes a variety of over-the-counter and exchange traded derivative instruments as a part of its overall risk management strategy, as well as to enter into replication transactions. Derivative instruments are used to manage risk associated with interest rate, equity market, credit spread, issuer default, price, and currency exchange rate risk or volatility. Replication transactions are used as an economical means to synthetically replicate the characteristics and performance of assets that would otherwise be permissible investments under the Company's investment policies. The Company also purchases and issues financial instruments and products that either are accounted for as free-standing derivatives, such as certain reinsurance contracts, or may contain features that are deemed to be embedded derivative instruments, such as the GMWB rider included with certain variable annuity products.

**Cash flow hedges***Interest rate swaps*

Interest rate swaps are primarily used to convert interest receipts on floating-rate fixed maturity securities or interest payments on floating-rate guaranteed investment contracts to fixed rates. These derivatives are predominantly used to better match cash receipts from assets with cash disbursements required to fund liabilities.

The Company also enters into forward starting swap agreements to hedge the interest rate exposure related to the purchase of fixed-rate securities or the anticipated future cash flows of floating-rate fixed maturity securities due to changes in interest rates. These derivatives are primarily structured to hedge interest rate risk inherent in the assumptions used to price certain liabilities.

*Forward rate agreements*

Forward rate agreements are used to convert interest receipts on floating-rate securities to fixed rates. These derivatives are used to lock in the forward interest rate curve and reduce income volatility that results from changes in interest rates. As of March 31, 2010, the Company does not have any forward rate agreements.

*Foreign currency swaps*

Foreign currency swaps are used to convert foreign denominated cash flows related to certain investment receipts and liability payments to U.S. dollars in order to minimize cash flow fluctuations due to changes in currency rates.

**Fair value hedges***Interest rate swaps*

Interest rate swaps are used to hedge the changes in fair value of certain fixed rate liabilities and fixed maturity securities due to fluctuations in interest rates.

*Foreign currency swaps*

Foreign currency swaps are used to hedge the changes in fair value of certain foreign denominated fixed rate liabilities due to changes in foreign currency rates by swapping the fixed foreign payments to floating rate U.S. dollar

denominated payments.

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**THE HARTFORD FINANCIAL SERVICES GROUP, INC.**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)**

**5. Investments and Derivative Instruments (continued)**

**Non-qualifying strategies**

*Interest rate swaps, caps, floors, and futures*

The Company uses interest rate swaps, caps, floors, and futures to manage duration between assets and liabilities in certain investment portfolios. In addition, the Company enters into interest rate swaps to terminate existing swaps, thereby offsetting the changes in value of the original swap. As of March 31, 2010 and December 31, 2009, the notional amount of interest rate swaps in offsetting relationships was \$7.1 billion and \$7.3 billion, respectively.

*Foreign currency swap and forwards*

The Company enters into foreign currency swaps and forwards to convert the foreign currency exposures to U.S. dollars in certain of its foreign denominated fixed maturity investments. The Company also enters into foreign currency forward contracts that convert Euros to Yen in order to economically hedge the foreign currency risk associated with certain assumed Japanese variable annuity products.

*Japan 3Win related foreign currency swaps*

The Company entered into foreign currency swaps to hedge the foreign currency exposure related to the Japan 3Win product guaranteed minimum income benefit ( GMIB ) fixed liability payments.

*Japanese fixed annuity hedging instruments*

The Company enters into currency rate swaps and forwards to mitigate the foreign currency exchange rate and Yen interest rate exposures associated with the Yen denominated individual fixed annuity product.

*Credit derivatives that purchase credit protection*

Credit default swaps are used to purchase credit protection on an individual entity or referenced index to economically hedge against default risk and credit-related changes in value on fixed maturity securities. These contracts require the Company to pay a periodic fee in exchange for compensation from the counterparty should the referenced security issuers experience a credit event, as defined in the contract.

*Credit derivatives that assume credit risk*

Credit default swaps are used to assume credit risk related to an individual entity, referenced index, or asset pool, as a part of replication transactions. These contracts entitle the Company to receive a periodic fee in exchange for an obligation to compensate the derivative counterparty should the referenced security issuers experience a credit event, as defined in the contract. The Company is also exposed to credit risk due to embedded derivatives associated with credit linked notes.

*Credit derivatives in offsetting positions*

The Company enters into credit default swaps to terminate existing credit default swaps, thereby offsetting the changes in value of the original swap going forward.

*Equity index swaps, options, and futures*

The Company offers certain equity indexed products, which may contain an embedded derivative that requires bifurcation. The Company enters into S&P index swaps, futures and options to economically hedge the equity volatility risk associated with these embedded derivatives. In addition, the Company is exposed to bifurcated options embedded in certain fixed maturity investments.

*Warrants*

During the fourth quarter of 2008, the Company issued warrants to purchase the Company's Series C Non-Voting Contingent Convertible Preferred Stock, which were required to be accounted for as a derivative liability at December 31, 2008. As of March 31, 2009, the warrants were no longer required to be accounted for as derivatives and were reclassified to equity.

*GMWB product derivatives*

The Company offers certain variable annuity products with a GMWB rider in the U.S. and formerly in the U.K. and Japan. The GMWB is a bifurcated embedded derivative that provides the policyholder with a GRB if the account value is reduced to zero through a combination of market declines and withdrawals. The GRB is generally equal to premiums less withdrawals. Certain contract provisions can increase the GRB at contractholder election or after the

passage of time. The notional value of the embedded derivative is the GRB balance.

**Table of Contents****THE HARTFORD FINANCIAL SERVICES GROUP, INC.****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)****5. Investments and Derivative Instruments (continued)***GMWB reinsurance contracts*

The Company has entered into reinsurance arrangements to offset a portion of its risk exposure to the GMWB for the remaining lives of covered variable annuity contracts. Reinsurance contracts covering GMWB are accounted for as free-standing derivatives. The notional amount of the reinsurance contracts is the GRB amount.

*GMWB hedging instruments*

The Company enters into derivative contracts to partially hedge exposure to the income volatility associated with the portion of the GMWB liabilities which are not reinsured. These derivative contracts include customized swaps, interest rate swaps and futures, and equity swaps, options, and futures, on certain indices including the S&P 500 index, EAFE index, and NASDAQ index.

The following table represents notional and fair value for GMWB hedging instruments.

|                                    | Notional Amount   |                         | Fair Value        |                         |
|------------------------------------|-------------------|-------------------------|-------------------|-------------------------|
|                                    | March 31,<br>2010 | December<br>31,<br>2009 | March 31,<br>2010 | December<br>31,<br>2009 |
| Customized swaps                   | \$ 10,751         | \$ 10,838               | \$ 174            | \$ 234                  |
| Equity swaps, options, and futures | 3,475             | 2,994                   | 144               | 9                       |
| Interest rate swaps and futures    | 2,381             | 1,735                   | (173)             | (191)                   |
| <b>Total</b>                       | <b>\$ 16,607</b>  | <b>\$ 15,567</b>        | <b>\$ 145</b>     | <b>\$ 52</b>            |

*Macro hedge program*

The Company utilizes equity options, currency options, and equity futures contracts to partially hedge against a decline in the equity markets or changes in foreign currency exchange rates and the resulting statutory reserve impact primarily arising from guaranteed minimum death benefit ( GMDB ), GMIB and GMWB obligations.

The following table represents notional and fair value for macro hedge program.

|                            | Notional Amount   |                         | Fair Value        |                         |
|----------------------------|-------------------|-------------------------|-------------------|-------------------------|
|                            | March 31,<br>2010 | December<br>31,<br>2009 | March 31,<br>2010 | December<br>31,<br>2009 |
| Equity options and futures | \$ 15,327         | \$ 25,373               | \$ 154            | \$ 296                  |
| Long currency options      | 2,867             | 1,000                   | 59                | 22                      |
| Short currency options     | 3,480             | 1,075                   | (8)               |                         |
| <b>Total</b>               | <b>\$ 21,674</b>  | <b>\$ 27,448</b>        | <b>\$ 205</b>     | <b>\$ 318</b>           |

*GMAB product derivatives*

The GMAB rider associated with certain of the Company's Japanese variable annuity products is accounted for as a bifurcated embedded derivative. The GMAB provides the policyholder with their initial deposit in a lump sum after a specified waiting period. The notional amount of the embedded derivative is the Yen denominated GRB balance converted to U.S. dollars at the current foreign spot exchange rate as of the reporting period date.

*Contingent capital facility put option*

The Company entered into a put option agreement that provides the Company the right to require a third-party trust to purchase, at any time, The Hartford's junior subordinated notes in a maximum aggregate principal amount of \$500. Under the put option agreement, The Hartford will pay premiums on a periodic basis and will reimburse the trust for

certain fees and ordinary expenses.

Table of Contents**THE HARTFORD FINANCIAL SERVICES GROUP, INC.****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)****5. Investments and Derivative Instruments (continued)****Derivative Balance Sheet Classification**

The table below summarizes the balance sheet classification of the Company's derivative related fair value amounts, as well as the gross asset and liability fair value amounts. The fair value amounts presented do not include income accruals or cash collateral held amounts, which are netted with derivative fair value amounts to determine balance sheet presentation. Derivatives in the Company's separate accounts are not included because the associated gains and losses accrue directly to policyholders. The Company's derivative instruments are held for risk management purposes, unless otherwise noted in the table below. The notional amount of derivative contracts represents the basis upon which pay or receive amounts are calculated and is presented in the table to quantify the volume of the Company's derivative activity. Notional amounts are not necessarily reflective of credit risk.

| Hedge Designation/ Derivative Type                 | Net Derivatives  |                  |                  |                  | Asset Derivatives |                  | Liability Derivatives |                  |
|--|------------------|------------------|------------------|------------------|-------------------|------------------|-----------------------|------------------|
|  | Notional Amount  |                  | Fair Value       |                  | Fair Value        |                  | Fair Value            |                  |
|  | Mar. 31,<br>2010 | Dec. 31,<br>2009 | Mar. 31,<br>2010 | Dec. 31,<br>2009 | Mar. 31,<br>2010  | Dec. 31,<br>2009 | Mar. 31,<br>2010      | Dec. 31,<br>2009 |
| <b>Cash flow hedges</b>                            |                  |                  |                  |                  |                   |                  |                       |                  |
| Interest rate swaps                                | \$ 10,956        | \$ 11,170        | \$ 174           | \$ 123           | \$ 294            | \$ 294           | \$ (120)              | \$ (171)         |
| Forward rate agreements                            |                  | 6,355            |                  |                  |                   |                  |                       |                  |
| Foreign currency swaps                             | 372              | 381              | 5                | (3)              | 30                | 30               | (25)                  | (33)             |
| <b>Total cash flow hedges</b>                      | <b>11,328</b>    | <b>17,906</b>    | <b>179</b>       | <b>120</b>       | <b>324</b>        | <b>324</b>       | <b>(145)</b>          | <b>(204)</b>     |
| <b>Fair value hedges</b>                           |                  |                  |                  |                  |                   |                  |                       |                  |
| Interest rate swaps                                | 1,621            | 1,745            | (25)             | (21)             | 13                | 16               | (38)                  | (37)             |
| Foreign currency swaps                             | 696              | 696              | (39)             | (9)              | 48                | 53               | (87)                  | (62)             |
| <b>Total fair value hedges</b>                     | <b>2,317</b>     | <b>2,441</b>     | <b>(64)</b>      | <b>(30)</b>      | <b>61</b>         | <b>69</b>        | <b>(125)</b>          | <b>(99)</b>      |
| <b>Non-qualifying strategies</b>                   |                  |                  |                  |                  |                   |                  |                       |                  |
| <i>Interest rate contracts</i>                     |                  |                  |                  |                  |                   |                  |                       |                  |
| Interest rate swaps, caps, floors, and futures     | 8,105            | 8,355            | (84)             | (84)             | 279               | 250              | (363)                 | (334)            |
| <i>Foreign exchange contracts</i>                  |                  |                  |                  |                  |                   |                  |                       |                  |
| Foreign currency swaps and forwards                | 632              | 1,296            | (3)              | (21)             | 10                | 14               | (13)                  | (35)             |
| Japan 3Win related foreign currency swaps          | 2,514            | 2,514            | (75)             | (19)             | 10                | 35               | (85)                  | (54)             |
| Japanese fixed annuity hedging instruments         | 2,227            | 2,271            | 274              | 316              | 276               | 319              | (2)                   | (3)              |
| <i>Credit contracts</i>                            |                  |                  |                  |                  |                   |                  |                       |                  |
| Credit derivatives that purchase credit protection | 2,382            | 2,606            | (26)             | (50)             | 40                | 45               | (66)                  | (95)             |
| Credit derivatives that assume credit risk [1]     | 1,459            | 1,158            | (497)            | (240)            | 2                 | 2                | (499)                 | (242)            |
| Credit derivatives in offsetting positions         | 6,392            | 6,176            | (80)             | (71)             | 174               | 185              | (254)                 | (256)            |



|   |                   |                   |                   |                   |                 |                 |                   |                   |
|---|-------------------|-------------------|-------------------|-------------------|-----------------|-----------------|-------------------|-------------------|
| <i>Equity contracts</i>   |                   |                   |                   |                   |                 |                 |                   |                   |
| Equity index swaps, options, and futures  | 197               | 220               | (15)              | (16)              | 3               | 3               | (18)              | (19)              |
| <i>Variable annuity hedge program</i>   |                   |                   |                   |                   |                 |                 |                   |                   |
| GMWB product derivatives [2]  | 46,350            | 47,329            | (1,686)           | (2,002)           |                 |                 | (1,686)           | (2,002)           |
| GMWB reinsurance contracts  | 9,947             | 10,301            | 295               | 347               | 295             | 347             |                   |                   |
| GMWB hedging instruments  | 16,607            | 15,567            | 145               | 52                | 373             | 264             | (228)             | (212)             |
| Macro hedge program   | 21,674            | 27,448            | 205               | 318               | 213             | 558             | (8)               | (240)             |
| <i>Other</i>  |                   |                   |                   |                   |                 |                 |                   |                   |
| GMAB product derivatives [2]  | 221               | 226               | 4                 | 2                 | 4               | 2               |                   |                   |
| Contingent capital facility put option  | 500               | 500               | 35                | 36                | 35              | 36              |                   |                   |
| <b>Total non-qualifying strategies</b>  | <b>119,207</b>    | <b>125,967</b>    | <b>(1,508)</b>    | <b>(1,432)</b>    | <b>1,714</b>    | <b>2,060</b>    | <b>(3,222)</b>    | <b>(3,492)</b>    |
| <b>Total cash flow hedges, fair value hedges, and non-qualifying strategies</b> | <b>\$ 132,852</b> | <b>\$ 146,314</b> | <b>\$ (1,393)</b> | <b>\$ (1,342)</b> | <b>\$ 2,099</b> | <b>\$ 2,453</b> | <b>\$ (3,492)</b> | <b>\$ (3,795)</b> |
| <b>Balance Sheet Location</b>   |                   |                   |                   |                   |                 |                 |                   |                   |
| Fixed maturities, available-for-sale  | \$ 242            | \$ 269            | \$ (1)            | \$ (8)            | \$              | \$              | \$ (1)            | \$ (8)            |
| Other investments   | 38,145            | 24,006            | 769               | 390               | 1,188           | 492             | (419)             | (102)             |
| Other liabilities   | 37,847            | 64,061            | (760)             | (56)              | 612             | 1,612           | (1,372)           | (1,668)           |
| Consumer notes  | 41                | 64                | (5)               | (5)               |                 |                 | (5)               | (5)               |
| Reinsurance recoverables  | 9,947             | 10,301            | 295               | 347               | 295             | 347             |                   |                   |
| Other policyholder funds and benefits payable                                   | 46,630            | 47,613            | (1,691)           | (2,010)           | 4               | 2               | (1,695)           | (2,012)           |
| <b>Total derivatives</b>  | <b>\$ 132,852</b> | <b>\$ 146,314</b> | <b>\$ (1,393)</b> | <b>\$ (1,342)</b> | <b>\$ 2,099</b> | <b>\$ 2,453</b> | <b>\$ (3,492)</b> | <b>\$ (3,795)</b> |

[1] *The derivative instruments related to these hedging strategies are held for other investment purposes.*

[2] *These derivatives are embedded within liabilities and are not held for risk management purposes.*

**Table of Contents****THE HARTFORD FINANCIAL SERVICES GROUP, INC.****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)****5. Investments and Derivative Instruments (continued)***Change in Notional Amount*

The net decrease in notional amount of derivatives since December 31, 2009, was primarily due to the following:

The Company terminated \$6.4 billion notional of forward rate agreements. The \$6.4 billion notional was comprised of a series of one month forward contracts that were hedging the variability of cash flows related to coupon payments on \$555 of variable rate securities for consecutive monthly periods during 2010.

The notional amount related to the macro hedge program declined \$5.8 billion primarily due to the expiration of certain equity index options during January of 2010.

*Change in Fair Value*

The change in the total fair value of derivative instruments since December 31, 2009, was primarily related to the following:

The fair value related to credit derivatives that assume credit risk decreased as a result of the Company adopting new accounting guidance related to the consolidation of VIEs, see Adoption of New Accounting Standards in Note 1. As a result of this new guidance, the Company has consolidated a Company sponsored CDO that included credit default swaps with a notional amount of \$353 and a fair value of (\$283) as of March 31, 2010. These swaps reference a standard market basket of corporate issuers.

The decrease in fair value of the macro hedge program is primarily due to higher equity market valuation, lower implied market volatility, and time decay.

Offset by the net improvement in the fair value of GMWB related derivatives primarily due to lower implied market volatility and the relative outperformance of the underlying actively managed funds as compared to their respective indices, partially offset by trading costs given actual volatility in equity markets.

**Cash Flow Hedges**

For derivative instruments that are designated and qualify as cash flow hedges, the effective portion of the gain or loss on the derivative is reported as a component of OCI and reclassified into earnings in the same period or periods during which the hedged transaction affects earnings. Gains and losses on the derivative representing hedge ineffectiveness are recognized in current earnings. All components of each derivative's gain or loss were included in the assessment of hedge effectiveness.

The following table presents the components of the gain or loss on derivatives that qualify as cash flow hedges:

|                        | <b>Derivatives in Cash Flow Hedging Relationships</b>                  |                |   |              |
|------------------------|--|----------------|---|--------------|
|                        | <b>Gain (Loss) Recognized in OCI on Derivative (Effective Portion)</b> |                | <b>Net Realized Capital Gains (Losses) Recognized in Income on Derivative (Ineffective Portion)</b> |              |
|                        | <b>2010</b>  | <b>2009</b>    | <b>2010</b>   | <b>2009</b>  |
| Interest rate swaps    | \$ 100   | \$ (85)        | \$ (1)  | \$ (1)       |
| Foreign currency swaps | 9  | 15             |   | 14           |
| <b>Total</b>           | <b>\$ 109</b>  | <b>\$ (70)</b> | <b>\$ (1)</b>   | <b>\$ 13</b> |

**Derivatives in Cash Flow Hedging Relationships For The Three Months Ended March 31,  
Gain or (Loss) Reclassified from AOCI into Income (Effective Portion)**

|                     | <b>Location</b>                  | <b>2010</b> | <b>2009</b> |
|---------------------|----------------------------------|-------------|-------------|
| Interest rate swaps | Net realized capital gain/(loss) | \$          | \$ (9)      |
| Interest rate swaps | Net investment income            | 12          | 9           |

|                        |                                  |             |                |
|------------------------|----------------------------------|-------------|----------------|
| Foreign currency swaps | Net realized capital gain/(loss) | (5)         | (18)           |
| Foreign currency swaps | Net investment income            |             | 1              |
| <b>Total</b>           |                                  | <b>\$ 7</b> | <b>\$ (17)</b> |

For the three months ended March 31, 2010, the before-tax deferred net gains on derivative instruments recorded in AOCI that are expected to be reclassified to earnings during the next twelve months are \$44. This expectation is based on the anticipated interest payments on hedged investments in fixed maturity securities that will occur over the next twelve months, at which time the Company will recognize the deferred net gains (losses) as an adjustment to interest income over the term of the investment cash flows. The maximum term over which the Company is hedging its exposure to the variability of future cash flows (for forecasted transactions, excluding interest payments on existing variable-rate financial instruments) is three years.

During the three months ended March 31, 2010, the Company had less than \$1 of net reclassifications from AOCI to earnings resulting from the discontinuance of cash-flow hedges due to forecasted transactions that were no longer probable of occurring. For the three months ended March 31, 2009, the Company had no net reclassifications from AOCI to earnings resulting from the discontinuance of cash-flow hedges due to forecasted transactions that were no longer probable of occurring.

**Table of Contents****THE HARTFORD FINANCIAL SERVICES GROUP, INC.****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)****5. Investments and Derivative Instruments (continued)****Fair Value Hedges**

For derivative instruments that are designated and qualify as a fair value hedge, the gain or loss on the derivative, as well as the offsetting loss or gain on the hedged item attributable to the hedged risk are recognized in current earnings. The Company includes the gain or loss on the derivative in the same line item as the offsetting loss or gain on the hedged item. All components of each derivative's gain or loss were included in the assessment of hedge effectiveness. The Company recognized in income gains (losses) representing the ineffective portion of fair value hedges as follows:

**Derivatives in Fair-Value Hedging Relationships**

|   | <b>Gain or (Loss) Recognized in Income [1]</b> |                |                           |              |
|---|--|----------------|---------------------------|--------------|
|   | <b>Derivative</b>                              |                | <b>Hedge Item</b>         |              |
|   | <b>Three Months Ended</b>                      |                | <b>Three Months Ended</b> |              |
|   | <b>March 31,</b>                               |                | <b>March 31,</b>          |              |
|   | <b>2010</b>                                    | <b>2009</b>    | <b>2010</b>               | <b>2009</b>  |
| Interest rate swaps                           |  |                |                           |              |
| Net realized capital gain/(loss)              | \$ (12)  | \$ 17          | \$ 10                     | \$ (17)      |
| Benefits, losses and loss adjustment expenses | 5  | (16)           | (5)                       | 17           |
| Foreign currency swaps                        |  |                |                           |              |
| Net realized capital gain/(loss)              | (29)   | (16)           | 29                        | 16           |
| Benefits, losses and loss adjustment expenses | (1)  | 5              | 1                         | (5)          |
| <b>Total</b>                                  | <b>\$ (37)</b>                                 | <b>\$ (10)</b> | <b>\$ 35</b>              | <b>\$ 11</b> |

[1] The amounts presented do not include the periodic net coupon settlements of the derivative or the coupon income (expense) related to the hedged item. The net of the amounts presented represents the ineffective portion of the hedge.

**Non-qualifying Strategies**

For non-qualifying strategies, including embedded derivatives that are required to be bifurcated from their host contracts and accounted for as derivatives, the gain or loss on the derivative is recognized currently in earnings within net realized capital gains or losses. The following table presents the gain or loss recognized in income on non-qualifying strategies:

**Derivatives Used in Non-Qualifying Strategies**  
**Gain or (Loss) Recognized within Net Realized Capital Gains and Losses**

|  | <b>Three Months Ended</b> |               |
|--|---------------------------|---------------|
|  | <b>March 31,</b>          |               |
|  | <b>2010</b>               | <b>2009</b>   |
| <i>Interest rate contracts</i>                     |                           |               |
| Interest rate swaps, caps, floors, and forwards    | \$                        | \$ 15         |
| <i>Foreign exchange contracts</i>                  |                           |               |
| Foreign currency swaps and forwards                | 19                        | (1)           |
| Japan 3Win related foreign currency swaps [1]      | (56)                      | (229)         |
| Japanese fixed annuity hedging instruments [2]     | (19)                      | (168)         |
| <i>Credit contracts</i>                            |                           |               |
| Credit derivatives that purchase credit protection |                           | (111)         |
| Credit derivatives that assume credit risk         | 37                        | (80)          |
| <i>Equity contracts</i>                            |                           |               |
| Equity index swaps, options, and futures           | 1                         | (3)           |
| Warrants   |                           | 70            |
| <i>Variable annuity hedge program</i>              |                           |               |
| GMWB product derivatives                           | 353                       | 723           |
| GMWB reinsurance contracts                         | (61)                      | (252)         |
| GMWB hedging instruments                           | (163)                     | 118           |
| Macro hedge program                                | (164)                     | 204           |
| <i>Other</i>                                       |                           |               |
| GMAB product derivatives                           | 3                         | (2)           |
| Contingent capital facility put option             | (1)                       | (4)           |
| <b>Total</b>                                       | <b>\$ (51)</b>            | <b>\$ 280</b> |

[1] *The associated liability is adjusted for changes in dollar/yen exchange spot rates through realized capital gains and losses and was \$7 and \$184 for the three months ended March 31, 2010 and 2009, respectively.*

[2] *The associated liability is adjusted for changes in dollar/yen*

*exchange spot  
rates through  
realized capital  
gains and losses  
and was \$7 and  
\$205 for the  
three months  
ended  
March 31, 2010  
and 2009,  
respectively.*

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**THE HARTFORD FINANCIAL SERVICES GROUP, INC.**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)**

**5. Investments and Derivative Instruments (continued)**

For the three months ended March 31, 2010, the net realized capital gain (loss) related to derivatives used in non-qualifying strategies was primarily comprised of the following:

The net loss associated with the macro hedge program is primarily due to higher equity market valuation, lower implied market volatility, and time decay.

The net loss related to the Japan 3Win hedging derivatives is primarily due to a decrease in U.S. interest rates as well as the Japanese Yen weakening in comparison to the U.S. dollar.

The net gain on all GMWB related derivatives is primarily driven by lower implied market volatility and the relative outperformance of the underlying actively managed funds as compared to their respective indices, partially offset by trading costs given actual volatility in equity markets.

The net gain related to credit derivatives that assume credit risk is primarily a result of corporate credit spreads tightening.

For the three months ended March 31, 2009, the net realized capital gain (loss) related to derivatives used in non-qualifying strategies was primarily comprised of the following:

The net gain associated with all GMWB related derivatives was primarily driven by liability model assumption updates for withdrawals, lapses, and credit standing. For further discussion liability model assumption updates, refer to Note 4a.

The net gain on the macro hedge program was primarily the result of a decline in the equity markets.

The gain on warrants associated with the Allianz transaction was primarily due to a decrease in the Company's stock price. See Note 21 of Notes to Consolidated Financial Statements in The Hartford's 2009 Form 10-K Annual Report for a discussion of Allianz SE's investment in The Hartford.

The losses on the Japanese fixed annuity hedging instruments and the Japan 3Win hedging derivatives were primarily a result of the Japanese Yen weakening against the U.S. dollar.

The loss on credit derivatives that purchase credit protection was primarily due to corporate credit spreads tightening while the loss on credit derivatives that assume credit risk was driven by credit spreads widening on certain credit default basket swaps.

Refer to Note 9 for additional disclosures regarding contingent credit related features in derivative agreements.

**Credit Risk Assumed through Credit Derivatives**

The Company enters into credit default swaps that assume credit risk of a single entity, referenced index, or asset pool in order to synthetically replicate investment transactions. The Company will receive periodic payments based on an agreed upon rate and notional amount and will only make a payment if there is a credit event. A credit event payment will typically be equal to the notional value of the swap contract less the value of the referenced security issuer's debt obligation after the occurrence of the credit event. A credit event is generally defined as a default on contractually obligated interest or principal payments or bankruptcy of the referenced entity. The credit default swaps in which the Company assumes credit risk primarily reference investment grade single corporate issuers and baskets, which include trades ranging from baskets of up to five corporate issuers to standard and customized diversified portfolios of corporate issuers. The diversified portfolios of corporate issuers are established within sector concentration limits and are typically divided into tranches that possess different credit ratings.

**Table of Contents****THE HARTFORD FINANCIAL SERVICES GROUP, INC.****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)****5. Investments and Derivative Instruments (continued)**

The following tables present the notional amount, fair value, weighted average years to maturity, underlying referenced credit obligation type and average credit ratings, and offsetting notional amounts and fair value for credit derivatives in which the Company is assuming credit risk as of March 31, 2010 and December 31, 2009.

**As of March 31, 2010**

| Credit Derivative type by derivative risk exposure | Notional Amount [2] | Fair Value      | Weighted Average Years to Maturity | Underlying Referenced Credit Obligation(s) [1] |                     | Average Credit Rating | Average                   | Offsetting |
|--|---------------------|-----------------|------------------------------------|--|---------------------|-----------------------|---------------------------|------------|
|  |                     |                 |                                    | Credit   | Notional Amount [3] |                       | Offsetting Fair Value [3] |            |
| Single name credit default swaps                   |                     |                 |                                    |  |                     |                       |                           |            |
| Investment grade risk exposure                     | \$ 1,360            | \$ (2)          | 4 years                            | Corporate Credit/<br>Foreign Gov.              | AA-                 | \$ 1,335              | \$ (62)                   |            |
| Below investment grade risk exposure               | 138                 | (5)             | 3 years                            | Corporate Credit                               | B+                  | 92                    | (12)                      |            |
| Basket credit default swaps [4]                    |                     |                 |                                    |  |                     |                       |                           |            |
| Investment grade risk exposure                     | 1,344               | 22              | 4 years                            | Corporate Credit                               | BBB+                | 1,219                 | (22)                      |            |
| Investment grade risk exposure                     | 525                 | (131)           | 7 years                            | CMBS Credit                                    | A                   | 525                   | 131                       |            |
| Below investment grade risk exposure               | 1,228               | (495)           | 5 years                            | Corporate Credit                               | BBB                 | 25                    |                           |            |
| Credit linked notes                                |                     |                 |                                    |  |                     |                       |                           |            |
| Investment grade risk exposure                     | 60                  | 59              | 2 years                            | Corporate Credit                               | BBB                 |                       |                           |            |
| <b>Total</b>                                       | <b>\$ 4,655</b>     | <b>\$ (552)</b> |                                    |  |                     | <b>\$ 3,196</b>       | <b>\$ 35</b>              |            |

**As of December 31, 2009**

| Credit Derivative type by derivative risk exposure | Notional Amount [2] | Fair Value | Weighted Average Years to Maturity | Underlying Referenced Credit Obligation(s) [1] |                     | Average Credit Rating | Average                   | Offsetting |
|--|---------------------|------------|------------------------------------|--|---------------------|-----------------------|---------------------------|------------|
|  |                     |            |                                    | Credit   | Notional Amount [3] |                       | Offsetting Fair Value [3] |            |
| Single name credit default swaps                   |                     |            |                                    |  |                     |                       |                           |            |
| Investment grade risk exposure                     | \$ 1,226            | \$ 4       | 4 years                            | Corporate Credit/<br>Credit/                   | AA-                 | \$ 1,201              | \$ (59)                   |            |



|   |                 |                 |         |                                     |      |                 |              |
|---|-----------------|-----------------|---------|-------------------------------------|------|-----------------|--------------|
| Below investment grade risk exposure<br>Basket credit default swaps [4] | 156             | (4)             | 3 years | Foreign Gov.<br>Corporate<br>Credit | B+   | 85              | (12)         |
| Investment grade risk exposure  | 2,052           | (54)            | 4 years | Corporate<br>Credit                 | BBB+ | 1,277           | (21)         |
| Investment grade risk exposure  | 525             | (141)           | 7 years | CMBS Credit                         | A    | 525             | 141          |
| Below investment grade risk exposure<br>Credit linked notes             | 200             | (157)           | 5 years | Corporate<br>Credit                 | BBB+ |                 |              |
| Investment grade risk exposure  | 87              | 83              | 2 years | Corporate<br>Credit                 | BBB+ |                 |              |
| <b>Total</b>  | <b>\$ 4,246</b> | <b>\$ (269)</b> |         |                                     |      | <b>\$ 3,088</b> | <b>\$ 49</b> |

[1] *The average credit ratings are based on availability and the midpoint of the applicable ratings among Moody's, S&P, and Fitch. If no rating is available from a rating agency, then an internally developed rating is used.*

[2] *Notional amount is equal to the maximum potential future loss amount. There is no specific collateral related to these contracts or recourse provisions included in the contracts to offset losses.*

[3] *The Company has entered into*

*offsetting credit  
default swaps to  
terminate  
certain existing  
credit default  
swaps, thereby  
offsetting the  
future changes  
in value of, or  
losses paid  
related to, the  
original swap.*

*[4] Includes  
\$2.4 billion and  
\$2.5 billion as  
of March 31,  
2010 and  
December 31,  
2009,  
respectively, of  
standard market  
indices of  
diversified  
portfolios of  
corporate  
issuers  
referenced  
through credit  
default swaps.  
These swaps are  
subsequently  
valued based  
upon the  
observable  
standard market  
index. Also  
includes \$678  
and \$325 as of  
March 31, 2010  
and  
December 31,  
2009,  
respectively, of  
customized  
diversified  
portfolios of  
corporate  
issuers  
referenced  
through credit*

*default swaps.*

**Table of Contents****THE HARTFORD FINANCIAL SERVICES GROUP, INC.****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)****6. Deferred Policy Acquisition Costs and Present Value of Future Profits****Life**

Changes in deferred policy acquisition costs and present value of future profits are as follows:

|   | <b>2010</b>     | <b>2009</b>      |
|---|-----------------|------------------|
| <b>Balance, January 1</b>   | <b>\$ 9,423</b> | <b>\$ 11,988</b> |
| Deferred Costs  | 170             | 222              |
| Amortization DAC  | (222)           | (392)            |
| Amortization Unlock, pre-tax [1], [2]   | 79              | (1,344)          |
| Adjustments to unrealized gains and losses on securities available-for-sale and other [3] | (441)           | 513              |
| Effect of currency translation  | (4)             | (159)            |
| <b>Balance, March 31</b>  | <b>\$ 9,005</b> | <b>\$ 10,828</b> |

[1] *The most significant contributor to the Unlock benefit recorded during the first quarter of 2010 was actual separate account returns from January 1, 2010 to March 31, 2010 being above our aggregated estimated return.*

[2] *The most significant contributor to the Unlock amounts recorded during the first quarter of 2009 was actual separate account returns from the period ending October 1, 2008*

to March 31,  
2009 being  
significantly  
below our  
aggregated  
estimated  
return.

[3] The adjustment  
reflects the  
effect of credit  
spreads  
tightening,  
resulting in  
unrealized gains  
on securities in  
2010.

### Property & Casualty

Changes in deferred policy acquisition costs are as follows:

|  | 2010            | 2009            |
|--|-----------------|-----------------|
| <b>Balance, January 1</b>                      | \$ 1,263        | \$ 1,260        |
| Deferred costs                                 | 510             | 512             |
| Amortization Deferred policy acquisition costs | (508)           | (523)           |
| <b>Balance, March 31</b>                       | <b>\$ 1,265</b> | <b>\$ 1,249</b> |

### 7. Separate Accounts, Death Benefits and Other Insurance Benefit Features

#### U.S. GMDB, Japan GMDB/GMIB, and UL Secondary Guarantee Benefits

Changes in the gross U.S. GMDB, Japan GMDB/GMIB, and UL secondary guarantee benefits are as follows:

|  | U.S. GMDB<br>[1] | Japan<br>GMDB/GMIB [1] | UL<br>Secondary<br>Guarantees [1] |
|--|------------------|------------------------|-----------------------------------|
| <b>Liability balance as of January 1, 2010</b> | <b>\$ 1,233</b>  | <b>\$ 580</b>          | <b>\$ 76</b>                      |
| Incurred                                       | 63               | 28                     | 9                                 |
| Paid   | (78)             | (29)                   |                                   |
| Unlock   | (58)             | (20)                   |                                   |
| Currency translation adjustment                |                  | (2)                    |                                   |
| <b>Liability balance as of March 31, 2010</b>  | <b>\$ 1,160</b>  | <b>\$ 557</b>          | <b>\$ 85</b>                      |

[1] The reinsurance  
recoverable  
asset related to  
the U.S. GMDB  
was \$748 as of  
March 31, 2010.  
The reinsurance

*recoverable asset related to the Japan GMDB was \$33 as of March 31, 2010. The reinsurance recoverable asset related to the UL secondary guarantees was \$24 as of March 31, 2010.*

|  | U.S. GMDB<br>[1] | Japan<br>GMDB/GMIB [1] | UL<br>Secondary<br>Guarantees<br>[1] |
|--|------------------|------------------------|--------------------------------------|
| <b>Liability balance as of January 1, 2009</b> | \$ 870           | \$ 229                 | \$ 40                                |
| Incurred                                       | 108              | 29                     | 7                                    |
| Paid   | (161)            | (41)                   |                                      |
| Unlock   | 1,051            | 534                    |                                      |
| Currency translation adjustment                |                  | (23)                   |                                      |
| <b>Liability balance as of March 31, 2009</b>  | <b>\$ 1,868</b>  | <b>\$ 728</b>          | <b>\$ 47</b>                         |

*[1] The reinsurance recoverable asset related to the U.S. GMDB was \$1,116 as of March 31, 2009. The reinsurance recoverable asset related to the Japan GMDB was \$49 as of March 31, 2009. The reinsurance recoverable asset related to the UL secondary guarantees was \$17 as of March 31, 2009.*



**Table of Contents****THE HARTFORD FINANCIAL SERVICES GROUP, INC.****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)****7. Separate Accounts, Death Benefits and Other Insurance Benefit Features (continued)**

The following table provides details concerning GMDB and GMIB exposure as of March 31, 2010:

**Breakdown of Individual Variable and Group Annuity Account Value by GMDB/GMIB Type**

|   | Account<br>Value  | Net<br>Amount<br>at Risk<br>[10] | Retained<br>Net<br>Amount<br>at Risk [10] | Weighted<br>Average<br>Attained Age<br>of<br>Annuitant |
|---|-------------------|----------------------------------|---|--|
| <b>Maximum anniversary value ( MAV ) [1]</b>                    |                   |                                  |   |  |
| MAV only  | \$ 27,277         | \$ 7,358                         | \$ 2,054                                  | 67   |
| With 5% rollup [2]  | 1,857             | 595                              | 223                                       | 67   |
| With Earnings Protection Benefit Rider (EPB) [3]                | 6,640             | 1,210                            | 123                                       | 64   |
| With 5% rollup & EPB  | 780               | 197                              | 40  | 66   |
| <b>Total MAV</b>  | <b>36,554</b>     | <b>9,360</b>                     | <b>2,440</b>                              |  |
| Asset Protection Benefit ( APB ) [4]                            | 28,770            | 4,571                            | 2,932                                     | 64   |
| Lifetime Income Benefit ( LIB ) Death Benefit [5]               | 1,343             | 169                              | 169                                       | 62   |
| Reset [6] (5-7 years)   | 3,811             | 389                              | 386                                       | 67   |
| Return of Premium ( ROP ) [7]/Other                             | 22,216            | 1,156                            | 1,120                                     | 64   |
| <b>Subtotal U.S. GMDB [8]</b>                                   | <b>92,694</b>     | <b>15,645</b>                    | <b>7,047</b>                              | 65   |
| Less: General Account Value Subject to U.S.<br>GMDB             | 6,753             |                                  |   |  |
| <b>Subtotal Separate Account Liabilities with<br/>U.S. GMDB</b> | <b>85,941</b>     |                                  |   |  |
| Separate Account Liabilities without U.S. GMDB                  | 74,257            |                                  |   |  |
| <b>Total Separate Account Liabilities</b>                       | <b>\$ 160,198</b> |                                  |   |  |
| <b>Japan GMDB and GMIB [9]</b>                                  | <b>\$ 30,379</b>  | <b>\$ 5,852</b>                  | <b>\$ 4,856</b>                           | 68   |

[1] MAV GMDB is the greatest of current AV, net premiums paid and the highest AV on any anniversary before age 80 (adjusted for withdrawals).

[2]



*Rollup GMDB is the greatest of the MAV, current AV, net premium paid and premiums (adjusted for withdrawals) accumulated at generally 5% simple interest up to the earlier of age 80 or 100% of adjusted premiums.*

[3] *EPB GMDB is the greatest of the MAV, current AV, or contract value plus a percentage of the contract's growth. The contract's growth is AV less premiums net of withdrawals, subject to a cap of 200% of premiums net of withdrawals.*

[4] *APB GMDB is the greater of current AV or MAV, not to exceed current AV plus 25% times the greater of net premiums and MAV (each adjusted for premiums in the past 12 months).*

[5]

*LIB GMDB is the greatest of current AV, net premiums paid, or for certain contracts a benefit amount that ratchets over time, generally based on market performance.*

*[6] Reset GMDB is the greatest of current AV, net premiums paid and the most recent five to seven year anniversary AV before age 80 (adjusted for withdrawals).*

*[7] ROP GMDB is the greater of current AV and net premiums paid.*

*[8] AV includes the contract holder's investment in the separate account and the general account.*

*[9] GMDB includes a ROP and MAV (before age 80) paid in a single lump sum. GMIB is a guarantee to return initial investment, adjusted for earnings*

*liquidity, paid through a fixed annuity, after a minimum deferral period of 10, 15 or 20 years. The guaranteed remaining balance ( GRB ) related to the Japan GMIB was \$28.2 billion and \$28.6 billion as of March 31, 2010 and December 31, 2009, respectively. The GRB related to the Japan GMAB and GMWB was \$636 and \$648 as of March 31, 2010 and December 31, 2009, respectively. These liabilities are not included in the Separate Account as they are not legally insulated from the general account liabilities of the insurance enterprise. As of March 31, 2010, 59% of the AV and 53% of RNAR is reinsured to a Hartford affiliate.*

[10] *NAR is defined as the guaranteed benefit in excess of the current AV. RNAR represents NAR reduced for reinsurance. NAR and RNAR are highly sensitive to equity markets movements and increase when equity markets decline.*

Account balances of contracts with guarantees were invested in variable separate accounts as follows:

| <b>Asset type</b>                          | <b>As of March 31,<br/>2010</b> | <b>As of December 31,<br/>2009</b> |
|--|---------------------------------|------------------------------------|
| Equity securities (including mutual funds) | \$ 77,000                       | \$ 75,720                          |
| Cash and cash equivalents                  | 8,941                           | 9,298                              |
| <b>Total</b>                               | <b>\$ 85,941</b>                | <b>\$ 85,018</b>                   |

As of March 31, 2010 and December 31, 2009, approximately 16% of the equity securities above were invested in fixed income securities through these funds and approximately 84% were invested in equity securities. See Note 4a for a description of the Company's guaranteed living benefits that are accounted for at fair value.

Table of Contents**THE HARTFORD FINANCIAL SERVICES GROUP, INC.****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)****8. Sales Inducements**

Changes in deferred sales inducement activity were as follows for the three months ended March 31:

|                            | 2010          | 2009          |
|----------------------------|---------------|---------------|
| <b>Balance, January 1</b>  | <b>\$ 438</b> | <b>\$ 553</b> |
| Sales inducements deferred | 8             | 15            |
| Amortization               | (8)           | (39)          |
| Amortization Unlock        | 4             | (69)          |
| <b>Balance, March 31</b>   | <b>\$ 442</b> | <b>\$ 460</b> |

**9. Commitments and Contingencies****Litigation**

The Hartford is involved in claims litigation arising in the ordinary course of business, both as a liability insurer defending or providing indemnity for third-party claims brought against insureds and as an insurer defending coverage claims brought against it. The Hartford accounts for such activity through the establishment of unpaid loss and loss adjustment expense reserves. Subject to the uncertainties discussed below under the caption Asbestos and Environmental Claims, management expects that the ultimate liability, if any, with respect to such ordinary-course claims litigation, after consideration of provisions made for potential losses and costs of defense, will not be material to the consolidated financial condition, results of operations or cash flows of The Hartford.

The Hartford is also involved in other kinds of legal actions, some of which assert claims for substantial amounts. These actions include, among others, putative state and federal class actions seeking certification of a state or national class. Such putative class actions have alleged, for example, underpayment of claims or improper underwriting practices in connection with various kinds of insurance policies, such as personal and commercial automobile, property, life and inland marine; improper sales practices in connection with the sale of life insurance and other investment products; and improper fee arrangements in connection with investment products. The Hartford also is involved in individual actions in which punitive damages are sought, such as claims alleging bad faith in the handling of insurance claims. Like many other insurers, The Hartford also has been joined in actions by asbestos plaintiffs asserting, among other things, that insurers had a duty to protect the public from the dangers of asbestos and that insurers committed unfair trade practices by asserting defenses on behalf of their policyholders in the underlying asbestos cases. Management expects that the ultimate liability, if any, with respect to such lawsuits, after consideration of provisions made for estimated losses, will not be material to the consolidated financial condition of The Hartford. Nonetheless, given the large or indeterminate amounts sought in certain of these actions, and the inherent unpredictability of litigation, an adverse outcome in certain matters could, from time to time, have a material adverse effect on the Company's consolidated results of operations or cash flows in particular quarterly or annual periods.

*Broker Compensation Litigation* Following the New York Attorney General's filing of a civil complaint against Marsh & McLennan Companies, Inc., and Marsh, Inc. (collectively, Marsh) in October 2004 alleging that certain insurance companies, including The Hartford, participated with Marsh in arrangements to submit inflated bids for business insurance and paid contingent commissions to ensure that Marsh would direct business to them, private plaintiffs brought several lawsuits against the Company predicated on the allegations in the Marsh complaint, to which the Company was not party. Among these is a multidistrict litigation in the United States District Court for the District of New Jersey. There are two consolidated amended complaints filed in the multidistrict litigation, one related to conduct in connection with the sale of property-casualty insurance and the other related to alleged conduct in connection with the sale of group benefits products. The Company and various of its subsidiaries are named in both complaints. The complaints assert, on behalf of a putative class of persons who purchased insurance through broker defendants, claims under the Sherman Act, the Racketeer Influenced and Corrupt Organizations Act (RICO), state law, and in the case of

the group benefits complaint, claims under the Employee Retirement Income Security Act of 1974 ( ERISA ). The claims are predicated upon allegedly undisclosed or otherwise improper payments of contingent commissions to the broker defendants to steer business to the insurance company defendants. The district court has dismissed the Sherman Act and RICO claims in both complaints for failure to state a claim and has granted the defendants' motions for summary judgment on the ERISA claims in the group-benefits products complaint. The district court further has declined to exercise supplemental jurisdiction over the state law claims, has dismissed those state law claims without prejudice, and has closed both cases. The plaintiffs have appealed the dismissal of the claims in both consolidated amended complaints, except the ERISA claims.

In September 2007, the Ohio Attorney General filed a civil action in Ohio state court alleging that certain insurance companies, including The Hartford, conspired with Marsh in violation of Ohio's antitrust statute. The trial court denied defendants' motion to dismiss the complaint in July 2008. The Company disputes the allegations and is defending this action vigorously.

In July 2009, The Hartford reached an agreement in principle to settle, for an immaterial amount, two consolidated derivative actions filed in the United States District Court for the District of Connecticut by shareholders on behalf of the Company against its directors and an additional executive officer alleging that the defendants knew adverse non-public information about the activities alleged in the Marsh complaint and concealed and misappropriated that information to make profitable stock trades in violation of their duties to the Company. The settlement received final court approval in March 2010, and the case was dismissed with prejudice.

**Table of Contents****THE HARTFORD FINANCIAL SERVICES GROUP, INC.****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)****9. Commitments and Contingencies (continued)**

*Investment and Savings Plan ERISA and Shareholder Securities Class Action Litigation* In November and December 2008, following a decline in the share price of the Company's common stock, seven putative class action lawsuits were filed in the United States District Court for the District of Connecticut on behalf of certain participants in the Company's Investment and Savings Plan (the Plan), which offers the Company's common stock as one of many investment options. These lawsuits have been consolidated, and a consolidated amended class-action complaint was filed on March 23, 2009, alleging that the Company and certain of its officers and employees violated ERISA by allowing the Plan's participants to invest in the Company's common stock and by failing to disclose to the Plan's participants information about the Company's financial condition. The lawsuit seeks restitution or damages for losses arising from the investment of the Plan's assets in the Company's common stock during the period from December 10, 2007 to the present. In January 2010, the district court denied the Company's motion to dismiss the consolidated amended complaint. The Company disputes the allegations and intends to defend this action vigorously.

In March 2010, a putative class action lawsuit was filed in the United States District Court for the Southern District of New York on behalf of persons who acquired Hartford common stock during the period from December 10, 2007 through February 5, 2009, alleging that the Company and certain of its present or former officers violated Section 10(b) of the Securities Exchange Act of 1934 and Rule 10b-5, by making false or misleading statements about the Company's financial performance and investment practices during the alleged class period. The Company disputes the allegations and intends to defend this action vigorously.

*Structured Settlement Class Action* In October 2005, a putative nationwide class action was filed in the United States District Court for the District of Connecticut against the Company and several of its subsidiaries on behalf of persons who had asserted claims against an insured of a Hartford property & casualty insurance company that resulted in a settlement in which some or all of the settlement amount was structured to afford a schedule of future payments of specified amounts funded by an annuity from a Hartford life insurance company (Structured Settlements). The operative complaint alleges that since 1997 the Company has systematically deprived the settling claimants of the value of their damages recoveries by secretly deducting 15% of the annuity premium of every Structured Settlement to cover brokers' commissions, other fees and costs, taxes, and a profit for the annuity provider, and asserts claims under the Racketeer Influenced and Corrupt Organizations Act (RICO) and state law. The Company vigorously denies that any claimant was misled or otherwise received less than the amount specified in the structured-settlement agreements. In March 2009, the district court certified a class for the RICO and fraud claims composed of all persons, other than those represented by a plaintiff's broker, who entered into a Structured Settlement since 1997 and received certain written representations about the cost or value of the settlement. The district court declined to certify a class for the breach-of-contract and unjust-enrichment claims. The Company's petition to the United States Court of Appeals for the Second Circuit for permission to file an interlocutory appeal of the class-certification ruling was denied in October 2009. In April 2010, the parties reached an agreement in principle to settle on a nationwide class basis, under which the Company would pay \$72.5 million in exchange for a full release and dismissal of the litigation. The \$72.5 million was accrued in the first quarter of 2010. The settlement is contingent upon the execution of a final stipulation of settlement and the preliminary and final approval of the court.

*Fair Credit Reporting Act Class Action* In February 2007, the United States District Court for the District of Oregon gave final approval of the Company's settlement of a lawsuit brought on behalf of a class of homeowners and automobile policy holders alleging that the Company willfully violated the Fair Credit Reporting Act by failing to send appropriate notices to new customers whose initial rates were higher than they would have been had the customer had a more favorable credit report. The Company paid approximately \$84.3 million to eligible claimants and their counsel in connection with the settlement, and sought reimbursement from the Company's Excess Professional Liability Insurance Program for the portion of the settlement in excess of the Company's \$10 million self-insured retention. Certain insurance carriers participating in that program disputed coverage for the settlement, and one of the excess insurers commenced an arbitration that resulted in an award in the Company's favor and payments to the Company of approximately \$30.1 million, thereby exhausting the primary and first-layer excess policies. In June 2009, the second-layer

excess carriers commenced an arbitration to resolve the dispute over coverage for the remainder of the amounts paid by the Company. Management believes it is probable that the Company's coverage position ultimately will be sustained.

*Asbestos and Environmental Claims* As discussed in Note 12, Commitments and Contingencies, of the Notes to Consolidated Financial Statements under the caption "Asbestos and Environmental Claims", included in the Company's 2009 Form 10-K Annual Report, The Hartford continues to receive asbestos and environmental claims that involve significant uncertainty regarding policy coverage issues. Regarding these claims, The Hartford continually reviews its overall reserve levels and reinsurance coverages, as well as the methodologies it uses to estimate its exposures. Because of the significant uncertainties that limit the ability of insurers and reinsurers to estimate the ultimate reserves necessary for unpaid losses and related expenses, particularly those related to asbestos, the ultimate liabilities may exceed the currently recorded reserves. Any such additional liability cannot be reasonably estimated now but could be material to The Hartford's consolidated operating results, financial condition and liquidity.



**Table of Contents****THE HARTFORD FINANCIAL SERVICES GROUP, INC.****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)****9. Commitments and Contingencies (continued)****Derivative Commitments**

Certain of the Company's derivative agreements contain provisions that are tied to the financial strength ratings of the individual legal entity that entered into the derivative agreement as set by nationally recognized statistical rating agencies. If the legal entity's financial strength were to fall below certain ratings, the counterparties to the derivative agreements could demand immediate and ongoing full collateralization and in certain instances demand immediate settlement of all outstanding derivative positions traded under each impacted bilateral agreement. The settlement amount is determined by netting the derivative positions transacted under each agreement. If the termination rights were to be exercised by the counterparties, it could impact the legal entity's ability to conduct hedging activities by increasing the associated costs and decreasing the willingness of counterparties to transact with the legal entity. The aggregate fair value of all derivative instruments with credit-risk-related contingent features that are in a net liability position as of March 31, 2010, is \$650. Of this \$650, the legal entities have posted collateral of \$613 in the normal course of business. Based on derivative market values as of March 31, 2010, a downgrade of one level below the current financial strength ratings by either Moody's or S&P could require approximately an additional \$35 to be posted as collateral. Based on derivative market values as of March 31, 2010, a downgrade by either Moody's or S&P of two levels below the legal entities' current financial strength ratings could require approximately an additional \$57 of assets to be posted as collateral. These collateral amounts could change as derivative market values change, as a result of changes in our hedging activities or to the extent changes in contractual terms are negotiated. The nature of the collateral that we may be required to post is primarily in the form of U.S. Treasury bills and U.S. Treasury notes.

**10. Pension Plans and Postretirement Health Care and Life Insurance Benefit Plans****Components of Net Periodic Benefit Cost**

Total net periodic benefit cost for the three months ended March 31, 2010 includes the following components:

|                                      | Pension Benefits |              | Other Postretirement Benefits |             |
|--------------------------------------|------------------|--------------|-------------------------------|-------------|
|                                      | 2010             | 2009         | 2010                          | 2009        |
| Service cost                         | \$ 27            | \$ 26        | \$ 2                          | \$ 1        |
| Interest cost                        | 62               | 60           | 5                             | 6           |
| Expected return on plan assets       | (71)             | (69)         | (3)                           | (3)         |
| Amortization of prior service credit | (2)              | (2)          |                               |             |
| Amortization of actuarial loss       | 26               | 18           |                               |             |
| <b>Net periodic benefit cost</b>     | <b>\$ 42</b>     | <b>\$ 33</b> | <b>\$ 4</b>                   | <b>\$ 4</b> |

**11. Stock Compensation Plans**

The Company's stock-based compensation plans include The Hartford 2005 Incentive Stock Plan, The Hartford Employee Stock Purchase Plan and The Hartford Deferred Stock Unit Plan. For a description of these plans, see Note 18 of Notes to Consolidated Financial Statements included in The Hartford's 2009 Form 10-K Annual Report.

Shares issued in satisfaction of stock-based compensation may be made available from authorized but unissued shares, shares held by the Company in treasury or from shares purchased in the open market. The Company typically issues shares from treasury in satisfaction of stock-based compensation. The compensation expense recognized for the stock-based compensation plans was \$22 and \$13 for the three months ended March 31, 2010 and 2009, respectively. The income tax benefit recognized for stock-based compensation plans was \$8 and \$4 for the three months ended March 31, 2010 and 2009, respectively. The Company did not capitalize any cost of stock-based compensation. As of March 31, 2010, the total compensation cost related to non-vested awards not yet recognized was \$149, which is expected to be recognized over a weighted average period of 1.9 years.



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**THE HARTFORD FINANCIAL SERVICES GROUP, INC.  
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)**

**12. Debt**

**Senior Notes**

On March 23, 2010, The Hartford issued \$1.1 billion aggregate principal amount of its senior notes. The issuance consisted of \$300 of 4.0% senior notes due March 30, 2015, \$500 of 5.5% senior notes due March 30, 2020 and \$300 of 6.625% senior notes due March 30, 2040. The senior notes bear interest at their respective rate, payable semi-annually in arrears on March 30 and September 30 of each year, beginning September 30, 2010.

**13. Equity**

**Issuance of Common Stock**

On March 23, 2010, The Hartford issued approximately 59.6 million shares of common stock at a price to the public of \$27.75 per share and received net proceeds of \$1.6 billion.

**Issuance of Series F Preferred Stock**

On March 23, 2010, The Hartford issued 23 million depositary shares, each representing a 1/40th interest in The Hartford's 7.25% mandatory convertible preferred stock, Series F, at a price of \$25 per depositary share and received net proceeds of approximately \$556. The Company will pay cumulative dividends on each share of the mandatory convertible preferred stock at a rate of 7.25% per annum on the initial liquidation preference of \$1,000 per share. Dividends will accrue and cumulate from the date of issuance and, to the extent that the Company is legally permitted to pay dividends and its board of directors declares a dividend payable, the Company will, from July 1, 2010 until and including January 1, 2013 pay dividends on each January 1, April 1, July 1 and October 1, in cash and (whether or not declared prior to that date) on April 1, 2013 will pay or deliver, as the case may be, dividends in cash, shares of its common stock, or a combination thereof, at its election. Dividends on and repurchases of the Company's common stock will be subject to restrictions in the event that the Company fails to declare and pay, or set aside for payment, dividends on the Series F preferred stock.

The 575,000 shares of mandatory convertible preferred stock, Series F, will automatically convert into shares of common stock on April 1, 2013, if not earlier converted at the option of the holder, at any time, or upon the occurrence of a fundamental change. The number of shares issuable upon mandatory conversion of each share of mandatory convertible preferred stock will be a variable amount based on the average of the daily volume weighted average price per share of the Company's common stock during a specified period of 20 consecutive trading days with the number of shares of common stock ranging from 29.536 to 36.036 per share of mandatory convertible preferred stock, subject to anti-dilution adjustments.

**Redemption of Series E Preferred Stock issued under the Capital Purchase Program**

On March 31, 2010, the Company repurchased all 3.4 million shares of Series E preferred stock issued to the U.S. Treasury (the Treasury) for an aggregate purchase price of \$3.4 billion and made a final dividend payment of \$22 on the Series E preferred stock. The Company recorded a \$440 charge to retained earnings representing the acceleration of the accretion of the remaining discount on the Series E preferred stock. Treasury continues to hold warrants to purchase approximately 52 million shares of the Company's common stock at an exercise price of \$9.79 per share. During the Company's participation in the Capital Purchase Program (CPP), the Company was subject to numerous additional regulations, including restrictions on the ability to increase the common stock dividend, limitations on the compensation arrangements for senior executives and additional corporate governance standards. As a result of the redemption of Series E Preferred Stock, the Company believes it is no longer subject to these regulations other than certain reporting and certification obligations to U.S. regulating agencies.

**Adjustment to warrants previously issued to Allianz**

Additionally, the issuance of common and preferred stock during the first quarter of 2010 triggered an anti-dilution provision in The Hartford's Investment Agreement with Allianz, which resulted in the adjustment to the warrant exercise price to \$25.23 from \$25.25 and to the number of shares that may be purchased to 69,351,806 from 69,314,987.

**Noncontrolling Interests**

Noncontrolling interest includes VIEs in which the Company has concluded that it is the primary beneficiary, see Note 5 for further discussion of the Company's involvement in VIEs, and general account mutual funds where the Company holds the majority interest due to seed money investments. During the quarter ended March 31, 2010, the Company recognized the noncontrolling interest in these entities in other liabilities since these entities represent investment vehicles whereby the noncontrolling interests may redeem these investments at any time.

**Table of Contents****Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION  
AND RESULTS OF OPERATIONS***(Dollar amounts in millions except share data unless otherwise stated)*

Management's Discussion and Analysis of Financial Condition and Results of Operations ( MD&A ) addresses the financial condition of The Hartford Financial Services Group, Inc. and its subsidiaries (collectively, The Hartford or the Company ) as of March 31, 2010, compared with December 31, 2009, and its results of operations for the three months ended March 31, 2010, compared to the equivalent 2009 period. This discussion should be read in conjunction with the MD&A in The Hartford's 2009 Form 10-K Annual Report. Certain reclassifications have been made to prior period financial information to conform to the current period classifications.

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Table of Contents**CONSOLIDATED RESULTS OF OPERATIONS**

| <b>Operating Summary</b>   | <b>Three Months Ended</b> |                   |               |
|--|---------------------------|-------------------|---------------|
|  | <b>2010</b>               | <b>March 31,</b>  | <b>Change</b> |
|  |                           | <b>2009</b>       |               |
| Earned premiums  | \$ 3,527                  | \$ 3,829          | (8%)          |
| Fee income   | 1,189                     | 1,167             | 2%            |
| Net investment income (loss):  |                           |                   |               |
| Securities available-for-sale and other  | 1,060                     | 920               | 15%           |
| Equity securities, trading [1]   | 701                       | (724)             | NM            |
| <b>Total net investment income</b>   | <b>1,761</b>              | <b>196</b>        | <b>NM</b>     |
| Net realized capital gains (losses):   |                           |                   |               |
| Total other-than-temporary impairment ( OTTI ) losses  | (340)                     | (224)             | (52%)         |
| OTTI losses recognized in other comprehensive income   | 188                       |                   |               |
| Net OTTI losses recognized in earnings   | (152)                     | (224)             | 32%           |
| Net realized capital gains (losses), excluding net OTTI losses recognized in earnings                  | (124)                     | 308               | NM            |
| <b>Total net realized capital gains (losses)</b>   | <b>(276)</b>              | <b>84</b>         | <b>NM</b>     |
| Other revenues   | 118                       | 118               |               |
| <b>Total revenues</b>  | <b>6,319</b>              | <b>5,394</b>      | <b>17%</b>    |
| Benefits, losses and loss adjustment expenses  | 3,133                     | 4,637             | (32%)         |
| Benefits, losses and loss adjustment expenses returns credited on International variable annuities [1] | 701                       | (724)             | NM            |
| Amortization of deferred policy acquisition costs and present value of future profits                  | 651                       | 2,259             | (71%)         |
| Insurance operating costs and expenses   | 919                       | 898               | 2%            |
| Interest expense   | 120                       | 120               |               |
| Goodwill impairment  |                           | 32                | (100%)        |
| Other expenses   | 260                       | 189               | 38%           |
| <b>Total benefits, losses and expenses</b>   | <b>5,784</b>              | <b>7,411</b>      | <b>(22%)</b>  |
| <b>Income (loss) before income taxes</b>   | <b>535</b>                | <b>(2,017)</b>    | <b>NM</b>     |
| Income tax expense (benefit)   | 216                       | (808)             | NM            |
| <b>Net income (loss)</b>   | <b>\$ 319</b>             | <b>\$ (1,209)</b> | <b>NM</b>     |
| <b>Supplemental Operating Data</b>   |                           |                   |               |
| Diluted loss per common share  | \$ (0.42)                 | \$ (3.77)         | 89%           |
| Total revenues, excluding net investment income (loss) on equity securities, trading                   | 5,618                     | 6,118             | (8%)          |
| DAC Unlock benefit (charge), after-tax   | 85                        | (1,494)           | NM            |

| <b>Summary of Financial Condition</b>                   | <b>March 31,<br/>2010</b> | <b>December 31,<br/>2009</b> |
|---|---------------------------|------------------------------|
| Total assets  | \$ 317,282                | \$ 307,717                   |
| Total investments, excluding equity securities, trading | 95,298                    | 93,235                       |
| Total stockholders' equity                              | 17,840                    | 17,865                       |

*[1] Includes investment income and mark-to-market effects of equity securities, trading, supporting the Global Annuity International variable annuity business, which are classified in net investment income with corresponding amounts credited to policyholders within benefits, losses and loss adjustment expenses.*



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| <b>Segment Results</b>                  | <b>Three Months Ended</b> |                   |  |
|---|---------------------------|-------------------|--|
|   | <b>March 31,</b>          |                   |  |
|   | <b>2010</b>               | <b>2009</b>       | <b>Increase<br/>(Decrease)<br/>From<br/>2009 to 2010</b> |
| <b>Life</b>                             |                           |                   |  |
| Global Annuity U.S.                     | \$ 153                    | \$ (746)          | \$ 899   |
| Global Annuity International            | 23                        | (293)             | 316  |
| Retirement                              | 20                        | (86)              | 106  |
| Individual Life                         | 16                        | (18)              | 34   |
| Group Benefits                          | 51                        | 69                | (18)   |
| Institutional                           | (88)                      | (174)             | 86   |
| Other                                   | 11                        | (10)              | 21   |
| <b>Total Life</b>                       | <b>186</b>                | <b>(1,258)</b>    | <b>1,444</b>   |
| <b>Property &amp; Casualty</b>          |                           |                   |  |
| Ongoing Operations                      |                           |                   |  |
| Underwriting results                    |                           |                   |  |
| Personal Lines                          | 54                        | 75                | (21)   |
| Small Commercial                        | 83                        | 87                | (4)  |
| Middle Market                           | 12                        | 69                | (57)   |
| Specialty Commercial                    | 52                        | 23                | 29   |
| Ongoing Operations underwriting results | 201                       | 254               | (53)   |
| Net servicing income [1]                | 7                         | 8                 | (1)  |
| Net investment income                   | 268                       | 185               | 83   |
| Net realized capital losses             | (36)                      | (289)             | 253  |
| Other expenses                          | (54)                      | (50)              | (4)  |
| Income (loss) before income taxes       | 386                       | 108               | 278  |
| Income tax expense (benefit)            | 148                       | (3)               | 151  |
| Ongoing Operations                      | 238                       | 111               | 127  |
| Other Operations                        | 19                        | 1                 | 18   |
| <b>Total Property &amp; Casualty</b>    | <b>257</b>                | <b>112</b>        | <b>145</b>   |
| <b>Corporate</b>                        | <b>(124)</b>              | <b>(63)</b>       | <b>(61)</b>  |
| <b>Net income (loss)</b>                | <b>\$ 319</b>             | <b>\$ (1,209)</b> | <b>\$ 1,528</b>  |

[1] Net of expenses  
related to  
service  
business.

Three months ended March 31, 2010 compared to the three months ended March 31, 2009

The change from consolidated net loss to consolidated net income was primarily due to a DAC Unlock charge of \$1.5 billion, after-tax, in 2009 compared to a benefit of \$85, after-tax, in 2010.

Excluding net realized capital gains (losses) and DAC Unlocks, Life operations earnings increased approximately \$160 and Property & Casualty operations earnings decreased approximately \$20 from 2009 to 2010. See the segment sections of the MD&A for a discussion on the respective operations performance.

**Table of Contents****OUTLOOKS*****Outlooks***

The Hartford provides projections and other forward-looking information in the following discussions, which contain many forward-looking statements, particularly relating to the Company's future financial performance. These forward-looking statements are estimates based on information currently available to the Company, are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995 and are subject to the precautionary statements set forth on page 3 of this Form 10-Q. Actual results are likely to differ, and in the past have differed, materially from those forecast by the Company, depending on the outcome of various factors, including, but not limited to, those set forth in each discussion below and in Part I, Item 1A, Risk Factors in The Hartford's 2009 Form 10-K Annual Report, as well as in Part II, Item 1A, Risk Factors of this Form 10-Q.

***Life******Global Annuity U.S.***

In the long-term, management continues to believe the market for annuities will expand as individuals increasingly save and plan for retirement. Demographic trends suggest that as the baby boom generation matures, a significant portion of the United States population will allocate a greater percentage of their disposable incomes to saving for their retirement years due to uncertainty surrounding the Social Security system and increases in average life expectancy.

Near-term, the Company is continuing to experience lower variable annuity sales as a result of market disruption, and the competitiveness of the Company's current product offerings. The Company expects these lower sales levels to continue through 2010. Despite the continued equity market recovery, the current market level and market volatility have resulted in higher claim costs, and have increased the cost and volatility of hedging programs, and the level of capital needed to support living benefit guarantees when compared to historical levels. Many competitors have responded to the market turbulence by increasing the price of their guaranteed living benefits and changing the amount of the guarantee offered. Management believes that the most significant industry de-risking changes have occurred. In the first six months of 2009, the Company adjusted pricing levels and took other actions to de-risk its variable annuity product features in order to address the risks and costs associated with variable annuity benefit features in the current economic environment and continues to explore other risk limiting techniques such as changes to hedging or other reinsurance structures. The Company will continue to evaluate the benefits offered within its variable annuities and launched a new variable annuity product in October 2009 that responds to customer needs for growth and income within the risk tolerances of The Hartford. The Company is currently seeking regulatory approval in order to offer the new variable annuity product in all states.

Continued equity market volatility or significant declines in interest rates are also likely to continue to impact the cost and effectiveness of our guaranteed minimum withdrawal benefit (GMWB) hedging program and could result in material losses in our hedging program. For more information on the GMWB hedging program, see the Life Equity Product Risk Management section within Capital Markets Risk Management.

The Company's fixed annuity sales have declined from first quarter 2009 levels as a result of lower interest rates and the transition to a new product. Management expects fixed annuity sales to continue to be challenged until interest rates increase.

The increase in assets under management as compared to 2009 is the result of improved equity markets since the second quarter of 2009. Although the markets have recovered over the past year they have not reached their 2008 levels and, as a result, the extent of the scale efficiencies that Global Annuity U.S. has benefited from in recent years has been reduced. The increase in assets under management has resulted in revenues increasing, but not to a level where scale efficiencies can be fully recognized, resulting in improved profitability from the prior year period but not to historical levels. This condition is expected to persist in 2010. Net investment spread has been impacted by lower returns on limited partnership and other alternative investments and lower yields on fixed maturities. Management expects these conditions to persist in 2010. Management has evaluated, and will continue to actively evaluate, its expense structure to ensure the business is controlling costs while maintaining an appropriate level of service to our customers.

***Global Annuity International***

In the second quarter of 2009, the Company suspended all new sales in Global Annuity International's Japan and European operations. Global Annuity International is currently in the process of restructuring its operations to maximize profitability and capital efficiency while continuing to focus on risk management and maintaining appropriate service levels.

Profitability depends on the account values of our customers, which are affected by equity, bond and currency markets. Periods of favorable market performance will increase assets under management and thus increase fee income earned on those assets, while unfavorable market performance will have the reverse effect. In addition, higher or lower account value levels will generally reduce or increase, respectively, certain costs for individual annuities to the Company, such as guaranteed minimum death benefits ( GMDB ), guaranteed minimum income benefits ( GMIB ), guaranteed minimum accumulation benefits ( GMAB ) and GMWB. Prudent expense management is also an important component of product profitability. The Company took actions, in 2009, that realigned our organization and significantly reduced our expense structure which will result in improved earnings over time. The Company continues to evaluate opportunities to mitigate the risks associated with Global Annuity International businesses and manage expenses in order to balance costs and earnings stability.

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In the fourth quarter of 2009, Hartford Life International, Ltd., an indirect, wholly-owned subsidiary of Hartford Life Insurance Company, entered into a Share Purchase Agreement with Icatu Holding, S.A, the Company's joint venture partner, for the sale of all of the Company's common registered shares and preferred registered shares in Icatu Hartford Seguros S.A, its Brazil operation. The expected settlement date will be during the second quarter of 2010. The sale of our interests in Icatu Hartford Seguros S.A. will allow the Company to focus on its core U.S. centric businesses and reduce exposure to currency volatility, but will also reduce the expected future earnings of Global Annuity International.

### *Retirement*

#### **Retirement Plans**

The future financial results of this segment will depend on Life's ability to increase assets under management across all businesses, achieve scale in areas with a high degree of fixed costs and maintain its investment spread earnings on the general account products sold largely in the 403(b)/457 business. Disciplined expense management will continue to be a focus of the Retirement segment as necessary investments in service and technology are made to effect the integration of the acquisitions made in 2008.

The continued improvements and growing stability in the equity markets over the last year have continued to help improve both quarterly deposits and assets under management. These improvements have been partially offset by a few large case surrenders in 2009; however, assets under management at March 31, 2010 are \$46.5 billion representing an increase of 29% from prior year. Assuming no significant declines in equity markets, due to current sales momentum, management expects assets under management to improve throughout 2010.

#### **Mutual Funds**

The partial equity market recovery, and the fact that certain key funds performed strongly relative to the market, has driven an increase in both assets under management and deposits. As the mutual fund business continues to evolve, success will be driven by diversifying net sales across the mutual fund platform, delivering superior investment performance and creating new investment solutions for current and future mutual fund shareholders. The increase in assets under management from the recent market recovery has led to an increase in earnings and ROA from 2009 levels.

For the Retail and Investment-Only mutual fund business, net sales can vary significantly depending on market conditions, as we have experienced over the last 18 months. The continued declines in equity markets in the first quarter of 2009 helped drive declines in the Company's mutual fund deposits and assets under management. Improving financial markets over the past 12 months has led to improved mutual fund deposits and flows and an increase in assets under management. In addition, underlying fund performance relative to the market and peers can affect investment mandates for the Investment-Only mutual funds.

For Insurance Product mutual funds, net flows are affected by the level of net sales in the insurance products that invest in these funds as well as the relative performance of the underlying fund relative to the other fund offerings of the product. The Insurance Product mutual funds have experienced negative net flows as the primary variable annuity products invested in these funds have been in a net outflow position as the block has aged. Insurance Product mutual funds were formerly reported in Global Annuity U.S. and were transferred effective January 1, 2010 on a prospective basis.

### *Individual Life*

Future sales for all products will be influenced by active management of current distribution relationships, responding to the negative impact of recent merger and consolidation activity on existing distribution relationships and the development of new sources of distribution, and the Company's ratings, as published by the various ratings agencies, while offering competitive and innovative products and product features. The current economic environment poses challenges for future sales; while life insurance products respond well to consumer demand for financial security and wealth accumulation solutions, individuals may be reluctant to transfer funds when market volatility has recently resulted in significant declines in investment values. In addition, the availability and terms of capital solutions in the marketplace, as discussed below, to support universal life products with secondary guarantees, may reduce future growth in these products.

Individual Life reinsured the policy liability related to statutory reserves in universal life with secondary guarantees to a captive reinsurance affiliate. An unaffiliated standby third-party letter of credit supports a portion of the statutory reserves that have been ceded to this subsidiary. The use of the letter of credit enhanced statutory capital but resulted in a decline in net investment income and increased expenses for Individual Life. As of March 31, 2010, the transaction provided approximately \$626 of statutory capital relief associated with the Company's universal life products with secondary guarantees. The Company received notice from the issuer of the letter of credit that they will be terminating the letter of credit as it applies to new business written after January 31, 2010. In addition, the issuer has notified the Company that it will not extend the letter of credit, covering the in-force, beyond its current expiration date of December 31, 2028. The letter of credit is expected to provide sufficient coverage for the reinsured business through 2028. Management is reviewing product design alternatives with the objective of developing a competitively priced product that meets the Company's capital efficiency objectives. In the meantime, the Company continues to offer several universal life products without the benefit of internal reinsurance.

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For risk management purposes, Individual Life accepts and retains up to \$10 in risk on any one life. Individual Life uses reinsurance where appropriate to protect against the severity of losses on individual claims; however, death claim experience may continue to lead to periodic short-term earnings volatility. In the fourth quarter of 2008, Individual Life began ceding insurance under a new reinsurance structure for all new business excluding term life insurance. The new reinsurance structure allows Individual Life greater flexibility in writing larger policies, while retaining less of the overall risk associated with individual insured lives. This new reinsurance structure will help balance the overall profitability of Individual Life's business. The financial results of this change in the reinsurance structure will be recognized over time as the percentage of new business subject to the structure grows. This will result in Individual Life recognizing increasing reinsurance premiums while reducing earnings volatility associated with mortality experience over time.

Individual Life continues to face uncertainty surrounding estate tax legislation, aggressive competition from other life insurance providers, reduced availability and higher price of reinsurance, and the current regulatory environment related to reserving for term life insurance and universal life products with no-lapse guarantees. Additionally, volatility in the equity markets may reduce the attractiveness of variable universal life products. These risks may have a negative impact on Individual Life's future sales and earnings. Despite these risks, management believes there are opportunities to increase future sales by implementing strategies to expand distribution capabilities, including utilizing independent agents and continuing to build on the strong relationships within the financial institution marketplace.

*Group Benefits*

Group Benefits sales may fluctuate based on the competitive pricing environment in the marketplace. The Company's first quarter 2010 sales declined 26%. The significance of the first quarter sales result combined with the Company's disciplined underwriting in the competitive pricing environment will likely result in lower sales for 2010 compared to 2009. The Company anticipates relatively stable loss ratios and expense ratios over the long-term based on underlying trends in the in-force business and disciplined new business and renewal underwriting. Disability incidence has increased and is being closely monitored for possible linkage to the economy. Currently, disability experience is worse than the prior year, but overall the Company believes its loss ratio experience is within the normal range of volatility.

The economic downturn, which resulted in rising unemployment, combined with the potential for employees to lessen spending on the Company's products, has negatively impacted premium levels, which is expected to continue until there is sustained economic expansion and lower unemployment rates compared to the end of 2009 levels. Over time, as employers design benefit strategies to attract and retain employees, while attempting to control their benefit costs, management believes that the need for the Company's products will continue to expand. This combined with the significant number of employees who currently do not have coverage or adequate levels of coverage, creates continued opportunities for our products and services.

*Institutional*

The Institutional segment consists of structured settlements, guaranteed investment products, terminal funding institutional annuities, and private placement life insurance. Two of these businesses' structured settlements and terminal funding annuities were exited in 2009.

On a prospective basis effective January 1, 2010, Institutional transferred the following businesses; Single premium immediate annuity (SPIA) to Global Annuity U.S.; Investment-Only mutual funds and Maturity Funding to Retirement and moved Leveraged COLI from Life Other into Institutional. These changes moved products with ongoing sales to other segments to better serve the customer and align with The Hartford's overall strategy.

Stable value (guaranteed investment) products experienced net outflows in the first quarter of 2010 as a result of contractual maturities, as well as the Company opting to accelerate the repayment of principal for certain stable value products. A total of \$0.6 billion of account value was paid out on stable value contracts during the first quarter of 2010. The Company has the option to accelerate the repayment of principal for certain other stable value products and will continue to evaluate calling these contracts on a contract by contract basis based upon the financial impact to the Company. Institutional will fund these obligations from cash and short-term investments presently held in its investment portfolios along with projected receipts of earned interest and principal maturities from long-term invested assets.

The private placement life insurance industry (including the corporate-owned and bank-owned life insurance markets) has experienced a slowdown in sales due to, among other things, limited availability of stable value wrap providers. The Company believes that the current Private Placement Life Insurance ( PPLI ) assets will experience high persistency, but our ability to grow this business in the future will be affected by near term market and industry challenges.

The net income of this segment depends on Institutional s ability to retain assets under management and maintain net investment spread. Net investment spread, as discussed in Institutional s operating section of this MD&A, has been depressed and management expects net investment spread will remain pressured in the intermediate future due to the low level of market short-term interest rates, increased allocation to lower yielding U.S. Treasuries and short-term investments, and anticipated performance of limited partnerships and other alternative investments.



**Table of Contents*****Property & Casualty******Personal Lines***

The Company expects Personal Lines written premiums in 2010 will be relatively flat as growth in AARP is expected to be largely offset by a decline in Agency. The Company expects personal auto written premiums will be relatively flat as the effects of increased written premiums from the sale of the Company's Open Road Advantage product and increased written pricing will likely be offset by actions to reduce written premiums in certain market segments and territories. The Company expects homeowners written premiums will also be relatively flat as an increase in written pricing and the cross-sell of AARP homeowners insurance to auto policyholders will likely be offset by the effect of rate and underwriting actions to improve profitability.

While AARP written premium decreased 1% in the first quarter of 2010 compared to the first quarter of 2009, the Company expects an increase in AARP written premium for the full year driven by an increase in responses from direct marketing spend over the balance of 2010. Also, while Agency written premium increased 4% in the first quarter of 2010, the Company expects a decrease in Agency written premium for the 2010 full year as the Company expects new business to decline over the balance of the year as the result of pricing and underwriting actions taken to improve profitability. The Company will continue to use direct marketing to AARP members to drive new business in AARP and will expand the sale of its Open Road Advantage product through independent agents to drive new business in Agency. In all states where the Open Road Advantage product is available, the Company distributes its discounted AARP Open Road Advantage auto product through those independent agents who are authorized to offer the AARP product. The Company expects to expand the sale of the Open Road Advantage auto product to an additional 23 states in 2010.

In the first three months of 2010, renewal written pricing increased 5% for auto and 9% for home and management expects that renewal written pricing increases for both auto and homeowners will continue for the remainder of 2010 driven by rate increases in response to rising loss costs. As has been the case for the first three months of the year, for both auto and home, management expects that the increase in average written premium per policy in 2010 will not be as significant as the increase in written pricing due primarily to a continued shift to more preferred market segment business (which has lower average premium) and growth in states and territories with lower average premium.

The combined ratio before catastrophes and prior accident year development for Personal Lines was 91.1 for the first quarter of 2010 and management expects the full year ratio will be relatively close to the 92.0 ratio achieved in 2009 with the current accident year loss and loss adjustment expense ratio before catastrophes relatively flat and the expense ratio slightly higher. In 2010, the Company expects the current accident year loss and loss adjustment expense ratio before catastrophes will increase slightly for auto and will decrease slightly for homeowners. For auto business, emerged physical damage claim frequency increased in the first quarter of 2010, partially offset by a decline in physical damage severity. For the balance of 2010, however, management expects these trends to reverse. For both auto physical damage and auto liability coverages, management expects that ultimate 2010 accident year frequency will be slightly negative given the shift to more preferred market segment business, and that ultimate 2010 accident year severity will increase in line with historical experience. While non-catastrophe homeowners loss costs improved in the first quarter of 2010 due to lower severity, management expects that loss costs will increase for the full year driven by higher claim severity more than offsetting improvements in claim frequency. In response to an expected increase in loss costs, the Company is taking rating and underwriting actions in auto and homeowners. Management expects the expense ratio will be slightly higher in 2010 driven by higher amortization of AARP acquisition costs in 2010 and the effect of a reduction in The Texas Windstorm Insurance Association ( TWIA ) assessments in 2009.

***Small Commercial***

The Company expects the Small Commercial written premiums to grow in the single digits during 2010 despite no growth in written premiums in the first quarter of 2010. During the first quarter of 2010, the segment experienced single-digit policy growth in the package and workers compensation businesses due to improving policy retention and continued double-digit policy growth in new business. Also during the first quarter of 2010, the Company continued to experience a decrease in earned audit premium, primarily as a result of lower payrolls. This resulted in declining average premium on renewed policies, a trend that is expected to continue through the first half of 2010. Small Commercial introduced several initiatives in 2009 including: programs aimed at improving policy count retention and

new product offerings for package business. In addition, Small Commercial introduced a new pricing model for commercial auto in 2010. The workers' compensation business is expected to continue to produce strong policy growth for the remainder of 2010 reflecting: our current market position and capabilities; targeted broadening of underwriting capabilities in selected industries; and leveraging the payroll model to both increase penetration in well-established partners and continue developing opportunities with recently added partners including the marketing relationship with Intuit. Renewal written pricing in Small Commercial increased 1% in the first quarter of 2010, and increases are also expected for the full year.

The Small Commercial segment's combined ratio before catastrophes and prior accident year development was 86.5 in the first quarter of 2010 compared to 84.8 in the first quarter of 2009. The Company expects the full year combined ratio before catastrophes and prior accident year development to be higher than the 84.4 achieved in 2009. The increase in the combined ratio results from an expected increase in the current accident year loss and loss adjustment expense ratio, as well as a higher expense ratio. Small Commercial has experienced favorable frequency trends on workers' compensation and commercial auto claims in recent accident years. Management expects favorable frequency to continue, but at a moderated rate, for the 2010 accident year. Across the Small Commercial lines of business, severity is expected to continue its long-term upward trend. The expense ratio is expected to be higher in 2010 driven by an increase in total underwriting expenses.

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*Middle Market*

Management expects that 2010 written premiums for Middle Market will be slightly higher due to an increase in new business premium, with policy count retention increasing modestly. Written premiums in Middle Market decreased by 3% in the first quarter of 2010 as the downturn in the economy has reduced exposures across most lines of business, particularly payroll exposures for workers compensation and construction lines in marine, which were partially reflected in lower earned audit premium.

The Company continues to take a disciplined approach to evaluating and pricing risks in the face of a challenging pricing environment. While renewal written pricing for Middle Market business decreased in the first quarter of 2009, renewal written pricing was flat in the first quarter of 2010, and management expects the positive trend in pricing to continue in 2010, even though some carriers will continue to price new business more aggressively than renewals. Carriers in the commercial lines market segment reported some moderation in the rate of price declines in 2009. As in the Personal Lines and Small Commercial market segments, current economic conditions (lower payrolls, declines in production, lower sales, etc.) have reduced written premium growth opportunities in Middle Market.

For the remainder of 2010, management will seek to compete for new business and protect renewals in Middle Market by, among other actions, refining its pricing and risk selection models, targeting industries with growth potential and looking to sell other lines of business on existing accounts.

The combined ratio before catastrophes and prior accident year development for Middle Market was 97.7 in the first quarter of 2010, and is expected to be higher for the full year than the 95.1 achieved in 2009 due to an expected increase in the current accident year loss and loss adjustment expense ratio and, to a lesser extent, an increase in the expense ratio. Claim cost severity was favorable on property in 2009. However, management expects that claim cost severity for property claims will return to historically normal levels in 2010 and that severity will continue to increase for all other lines. The Company also expects a continuation of moderately lower frequency in 2010.

*Specialty Commercial*

Within Specialty Commercial, written premiums increased by 5% in the first quarter of 2010 and management expects written premiums to be slightly higher for the full year, primarily due to higher casualty premiums, partially offset by the effects of the economic downturn and market-driven changes in a reinsurance arrangement. The reinsurance program for the professional liability lines renewed in July 2009 with a change in structure from primarily an excess of loss program to a variable quota share arrangement. This change was market driven and consistent with the Company's expectations. This will have the impact of depressing the net written premium growth for professional liability through the second quarter of 2010.

For professional liability business within Specialty Commercial, the Company expects its losses from the fallout of the sub-prime mortgage market and the broader credit crisis to be within its expected loss estimates based on several factors. Principal among them is the diversified nature of the Company's product and customer portfolio, with a majority of the Company's total in-force professional liability net written premium derived from policyholders with privately-held ownership and, therefore, relatively low shareholder class action exposure. Reinsurance substantially mitigates the net limits exposed per policy and no single industry segment comprises 20% or more of the Company's professional liability book of business by net written premium.

The combined ratio before catastrophes and prior accident year development for Specialty Commercial was 98.0 in the first quarter of 2010, but is expected to be slightly higher for the full year than the 100.1 experienced in 2009 due to an expected increase in the current accident year loss and loss adjustment expense ratio and the dividend ratio, partially offset by a decrease in the expense ratio.

*Investment Income*

Property & Casualty net investment income is expected to be more favorable in 2010 than in 2009 due to an increased asset base and improved limited partnership performance.

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**CRITICAL ACCOUNTING ESTIMATES**

The preparation of financial statements, in conformity with accounting principles generally accepted in the United States of America ( U.S. GAAP ), requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ, and in the past has differed, from those estimates.

The Company has identified the following estimates as critical in that they involve a higher degree of judgment and are subject to a significant degree of variability: property and casualty reserves, net of reinsurance; life estimated gross profits used in the valuation and amortization of assets and liabilities associated with variable annuity and other universal life-type contracts; evaluation of other-than-temporary impairments on available-for-sale securities and valuation allowances on investments; living benefits required to be fair valued; goodwill impairment; valuation of investments and derivative instruments; pension and other postretirement benefit obligations; valuation allowance on deferred tax assets and contingencies relating to corporate litigation and regulatory matters. Certain of these estimates are particularly sensitive to market conditions, and deterioration and/or volatility in the worldwide debt or equity markets could have a material impact on the Condensed Consolidated Financial Statements. In developing these estimates management makes subjective and complex judgments that are inherently uncertain and subject to material change as facts and circumstances develop. Although variability is inherent in these estimates, management believes the amounts provided are appropriate based upon the facts available upon compilation of the financial statements. The Hartford s critical accounting estimates are discussed in Part II, Item 7 MD&A in The Hartford s 2009 Form 10-K Annual Report. The following discussion updates certain of The Hartford s critical accounting estimates for March 31, 2010 results.

***Property and Casualty Reserves, Net of Reinsurance***

Based on the results of the quarterly reserve review process, the Company determines the appropriate reserve adjustments, if any, to record. Recorded reserve estimates are changed after consideration of numerous factors, including but not limited to, the magnitude of the difference between the actuarial indication and the recorded reserves, improvement or deterioration of actuarial indications in the period, the maturity of the accident year, trends observed over the recent past and the level of volatility within a particular line of business. In general, changes are made more quickly to more mature accident years and less volatile lines of business.

As part of its quarterly reserve review process, the Company is closely monitoring reported loss development in certain lines where the recent emergence of paid losses and case reserves could indicate a trend that may eventually lead the Company to change its estimate of ultimate losses in those lines. If, and when, the emergence of reported losses is determined to be a trend that changes the Company s estimate of ultimate losses, prior accident years reserves would be adjusted in the period the change in estimate is made. Such adjustments of reserves are referred to as reserve development . Reserve development that increases previous estimates of ultimate cost is called reserve strengthening . Reserve development that decreases previous estimates of ultimate cost is called reserve releases . Reserve development can influence the comparability of year over year underwriting results and is set forth in the paragraphs and tables that follow.

**Table of Contents****Reserve Rollforwards and Development**

A roll-forward follows of Property & Casualty liabilities for unpaid losses and loss adjustment expenses by segment for the three months ended March 31, 2010:

|   | Three Months Ended March 31, 2010 |                     |                  |                         |                     |                  | Total<br>P&C |
|---|-----------------------------------|---------------------|------------------|-------------------------|---------------------|------------------|--------------|
|   | Personal<br>Lines                 | Small<br>Commercial | Middle<br>Market | Specialty<br>Commercial | Other<br>Operations |                  |              |
| <b>Beginning liabilities for<br/>unpaid losses and loss<br/>adjustment expenses-gross</b> | <b>\$ 2,070</b>                   | <b>\$ 3,603</b>     | <b>\$ 4,442</b>  | <b>\$ 7,044</b>         | <b>\$ 4,492</b>     | <b>\$ 21,651</b> |              |
| Reinsurance and other<br>recoverables   | 20                                | 137                 | 305              | 2,118                   | 861                 | 3,441            |              |
| <b>Beginning liabilities for<br/>unpaid losses and loss<br/>adjustment expenses-net</b>   | <b>2,050</b>                      | <b>3,466</b>        | <b>4,137</b>     | <b>4,926</b>            | <b>3,631</b>        | <b>18,210</b>    |              |
| <b>Provision for unpaid losses<br/>and loss adjustment<br/>expenses</b>                   |                                   |                     |                  |                         |                     |                  |              |
| Current accident year before<br>catastrophes  | 666                               | 366                 | 331              | 197                     |                     | 1,560            |              |
| Current accident year<br>catastrophes   | 41                                | 21                  | 15               | 2                       |                     | 79               |              |
| Prior accident years  | (7)                               | (18)                | (16)             | (49)                    | 1                   | (89)             |              |
| <b>Total provision for unpaid<br/>losses and loss adjustment<br/>expenses</b>             | <b>700</b>                        | <b>369</b>          | <b>330</b>       | <b>150</b>              | <b>1</b>            | <b>1,550</b>     |              |
| Payments  | (681)                             | (331)               | (326)            | (175)                   | (117)               | (1,630)          |              |
| <b>Ending liabilities for<br/>unpaid losses and loss<br/>adjustment expenses-net</b>      | <b>2,069</b>                      | <b>3,504</b>        | <b>4,141</b>     | <b>4,901</b>            | <b>3,515</b>        | <b>18,130</b>    |              |
| Reinsurance and other<br>recoverables   | 19                                | 121                 | 311              | 2,124                   | 855                 | 3,430            |              |
| <b>Ending liabilities for<br/>unpaid losses and loss<br/>adjustment expenses-gross</b>    | <b>\$ 2,088</b>                   | <b>\$ 3,625</b>     | <b>\$ 4,452</b>  | <b>\$ 7,025</b>         | <b>\$ 4,370</b>     | <b>\$ 21,560</b> |              |
| Earned premiums   | \$ 995                            | \$ 637              | \$ 501           | \$ 287                  | \$                  | \$ 2,420         |              |
| Loss and loss expense paid<br>ratio [1]   | 68.3                              | 52.0                | 65.2             | 60.8                    |                     |                  |              |
| Loss and loss expense<br>incurred ratio   | 70.3                              | 57.9                | 65.9             | 52.2                    |                     |                  |              |
| Prior accident years<br>development (pts) [2]   | (0.8)                             | (2.8)               | (3.3)            | (16.6)                  |                     |                  |              |

[1] *The loss and loss expense paid ratio represents the ratio of paid losses and loss adjustment expenses to earned premiums.*

[2] *Prior accident years development (pts) represents the ratio of prior accident years development to earned premiums.*

Prior accident years development recorded in 2010

Included within prior accident years development for the three months ended March 31, 2010 were the following reserve strengthenings (releases):

|   | <b>Personal<br/>Lines</b> | <b>Small<br/>Commercial</b> | <b>Middle<br/>Market</b> | <b>Specialty<br/>Commercial</b> | <b>Other<br/>Operations</b> | <b>Total<br/>P&amp;C</b> |
|---|---------------------------|-----------------------------|--------------------------|---------------------------------|-----------------------------|--------------------------|
| Professional liability  | \$                        | \$                          | \$                       | \$ (22)                         | \$                          | \$ (22)                  |
| General liability umbrella  |                           |                             | (10)                     |                                 |                             | (10)                     |
| Personal auto liability   | (17)                      |                             |                          |                                 |                             | (17)                     |
| Other reserve re-estimates, net [1] [2]   | 10                        | (18)                        | (6)                      | (27)                            | 1                           | (40)                     |
| <b>Total prior accident years development for the three months ended March 31, 2010</b> | <b>\$ (7)</b>             | <b>\$ (18)</b>              | <b>\$ (16)</b>           | <b>\$ (49)</b>                  | <b>\$ 1</b>                 | <b>\$ (89)</b>           |

[1] *Includes reserve discount accretion of \$7, including \$2 in Small Commercial, \$3 in Middle Market and \$2 in Specialty Commercial.*

[2] *Other reserve re-estimates*

*include a number of reserve changes across multiple lines of business. These re-estimates include, among other reserve changes, reserve releases in Small Commercial for package business, general liability and auto liability and in Specialty Commercial for general liability and property.*

During 2010, the Company's re-estimates of prior accident years reserves included the following significant reserve changes:

Released reserves for professional liability claims by \$22 in the first quarter of 2010, primarily related to directors and officers ( D&O ) claims in accident years 2006 and prior. For these accident years, reported losses for claims under D&O and E&O policies have been emerging favorably to initial expectations due to lower than expected claim severity. Any continued favorable emergence of claims under D&O and E&O insurance policies for prior accident years could lead the Company to reduce reserves for these liabilities in future quarters.

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Released reserves for Personal Lines auto liability claims by \$17 in the first quarter of 2010. During 2009, the Company recognized that favorable development in reported severity, due in part to changes made to claim handling procedures in 2007, was a sustained trend for accident years 2005 through 2008 and, accordingly, management reduced its reserve estimate. The first quarter 2010 reserve release is in response to a continuation of these same favorable trends, primarily affecting accident years 2005 through 2009.

Released reserves for umbrella claims by \$10 in the first quarter of 2010, primarily related to accident years 2004 to 2008. The Company observed that reported losses for umbrella general liability claims continue to emerge favorably and this caused management to reduce its estimate of the cost of future reported claims for these accident years.

A roll-forward follows of Property & Casualty liabilities for unpaid losses and loss adjustment expenses by segment for the three months ended March 31, 2009:

|   | Three Months Ended March 31, 2009 |                     |                  |                         |                     |                  | Total<br>P&C |
|---|-----------------------------------|---------------------|------------------|-------------------------|---------------------|------------------|--------------|
|   | Personal<br>Lines                 | Small<br>Commercial | Middle<br>Market | Specialty<br>Commercial | Other<br>Operations |                  |              |
| <b>Beginning liabilities for<br/>unpaid losses and loss<br/>adjustment expenses-gross</b> | <b>\$ 2,052</b>                   | <b>\$ 3,572</b>     | <b>\$ 4,744</b>  | <b>\$ 6,981</b>         | <b>\$ 4,584</b>     | <b>\$ 21,933</b> |              |
| Reinsurance and other<br>recoverables   | 60                                | 176                 | 437              | 2,110                   | 803                 | 3,586            |              |
| <b>Beginning liabilities for<br/>unpaid losses and loss<br/>adjustment expenses-net</b>   | <b>1,992</b>                      | <b>3,396</b>        | <b>4,307</b>     | <b>4,871</b>            | <b>3,781</b>        | <b>18,347</b>    |              |
| <b>Provision for unpaid losses<br/>and loss adjustment<br/>expenses</b>                   |                                   |                     |                  |                         |                     |                  |              |
| Current accident year before<br>catastrophes  | 627                               | 362                 | 359              | 233                     |                     | 1,581            |              |
| Current accident year<br>catastrophes   | 42                                | 6                   | 16               | 1                       |                     | 65               |              |
| Prior accident years  | 10                                | 5                   | (58)             | (25)                    |                     | (68)             |              |
| <b>Total provision for unpaid<br/>losses and loss adjustment<br/>expenses</b>             | <b>679</b>                        | <b>373</b>          | <b>317</b>       | <b>209</b>              |                     | <b>1,578</b>     |              |
| Payments  | (705)                             | (349)               | (343)            | (156)                   | (110)               | (1,663)          |              |
| <b>Ending liabilities for<br/>unpaid losses and loss<br/>adjustment expenses-net</b>      | <b>1,966</b>                      | <b>3,420</b>        | <b>4,281</b>     | <b>4,924</b>            | <b>3,671</b>        | <b>18,262</b>    |              |
| Reinsurance and other<br>recoverables   | 58                                | 170                 | 458              | 2,063                   | 793                 | 3,542            |              |
| <b>Ending liabilities for<br/>unpaid losses and loss<br/>adjustment expenses-gross</b>    | <b>\$ 2,024</b>                   | <b>\$ 3,590</b>     | <b>\$ 4,739</b>  | <b>\$ 6,987</b>         | <b>\$ 4,464</b>     | <b>\$ 21,804</b> |              |



|   |        |        |        |        |          |
|---|--------|--------|--------|--------|----------|
| Earned premiums                           | \$ 979 | \$ 652 | \$ 548 | \$ 332 | \$ 2,511 |
| Loss and loss expense paid ratio [1]      | 72.1   | 53.6   | 62.7   | 46.3   |          |
| Loss and loss expense incurred ratio      | 69.4   | 57.3   | 57.8   | 62.6   |          |
| Prior accident year development (pts) [2] | 1.1    | 0.8    | (10.5) | (7.9)  |          |

[1] *The loss and loss expense paid ratio represents the ratio of paid losses and loss adjustment expenses to earned premiums.*

[2] *Prior accident year development (pts) represents the ratio of prior accident year development to earned premiums.*

Prior accident year development recorded in 2009

Included within prior accident year development for the three months ended March 31, 2009 were the following reserve strengthenings (releases):

|  | <b>Personal Lines</b> | <b>Small Commercial</b> | <b>Middle Market</b> | <b>Specialty Commercial</b> | <b>Other Operations</b> | <b>Total P&amp;C</b> |
|--|-----------------------|-------------------------|----------------------|-----------------------------|-------------------------|----------------------|
| General liability  | \$                    | \$                      | \$ (38)              | \$                          | \$                      | \$ (38)              |
| Workers compensation   |                       | (13)                    | (10)                 |                             |                         | (23)                 |
| Directors and officers claims  |                       |                         |                      | (20)                        |                         | (20)                 |
| Personal auto liability  | (18)                  |                         |                      |                             |                         | (18)                 |
| Homeowners claims  | 18                    |                         |                      |                             |                         | 18                   |
| Package business   |                       | 16                      |                      |                             |                         | 16                   |
| Surety business  |                       |                         |                      | 10                          |                         | 10                   |
| Other reserve re-estimates, net [1]  | 10                    | 2                       | (10)                 | (15)                        |                         | (13)                 |
| <b>Total prior accident year development for the three months ended March 31, 2009</b> | <b>\$ 10</b>          | <b>\$ 5</b>             | <b>\$ (58)</b>       | <b>\$ (25)</b>              | <b>\$</b>               | <b>\$ (68)</b>       |

[1] *Includes reserve discount accretion of \$6, including \$2 in Small Commercial, \$2 in Middle Market and \$2 in Specialty Commercial.*

During 2009, the Company's re-estimates of prior accident year reserves included the following significant reserve changes:

Released reserves for general liability claims by \$38, primarily related to the 2005 to 2007 accident years. Beginning in the third quarter of 2007, the Company observed that reported losses for high hazard and umbrella general liability claims, primarily related to the 2001 to 2006 accident years, were emerging favorably and this caused management to reduce its estimate of the cost of future reported claims for these accident years, resulting in a reserve release in each quarter since the third quarter of 2007. During the first quarter of 2009, management determined that the lower level of loss emergence would likely continue for recent accident years, including the 2007 accident year and, as a result, the Company reduced the reserves.

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Released workers' compensation reserves by \$23, primarily related to allocated loss adjustment expense reserves in accident years 2003 to 2007. During the first quarter of 2008, the Company observed lower than expected expense payments on older accident years. As a result, the Company reduced its estimate for future expense payments on more recent accident years.

Released reserves for professional liability claims for the 2006 accident year by \$20. Beginning in 2008, the Company observed that claim severity for both directors' and officers' and errors and omissions claims for the 2003 to 2006 accident years was developing favorably to previous expectations and the Company released reserves for these accident years in 2008. During the first three months of 2009, the Company updated its analysis of certain professional liability claims and the new analysis showed that claim severity for directors and officers' losses in the 2006 accident year continued to develop favorably to previous expectations, resulting in a \$20 reduction of reserves in the first quarter.

Released reserves for Personal Lines auto liability claims by \$18, principally related to AARP business for the 2005 through 2007 accident years. Beginning in the first quarter of 2008, management observed an improvement in emerged claim severity for the 2005 through 2007 accident years attributed, in part, to changes made in claim handling procedures in 2007. In the first quarter of 2009, the Company recognized that favorable development in reported severity was a sustained trend and, accordingly, management reduced its reserve estimate.

Strengthened reserves for homeowners' claims by \$18, primarily driven by increased claim settlement costs in recent accident years and increased losses from underground storage tanks in older accident years. In 2008, the Company began to observe increasing claim settlement costs for the 2005 to 2008 accident years and, in the first quarter of 2009, determined that this higher cost level would continue, resulting in a reserve strengthening of \$9 for these accident years. In addition, beginning in 2008, the Company observed unfavorable emergence of homeowners' casualty claims for accident years 2003 and prior, primarily related to underground storage tanks. Following a detailed review of these claims in the first quarter of 2009, management increased its estimate of the magnitude of this exposure and strengthened homeowners' casualty claim reserves by \$9.

Strengthened reserves for liability claims under Small Commercial package policies by \$16, primarily related to allocated loss adjustment expenses for accident years 2000 to 2005. During the first quarter of 2009, the Company identified higher than expected expense payments on older accident years related to the liability coverage. As a result, the Company increased its estimate for future expense payments on more recent accident years.

Strengthened reserves for surety business by a net of \$10, primarily related to accident years 2004 to 2007. The net \$10 of strengthening consists of \$20 strengthening of reserves for customs bonds, partially offset by a \$10 release of reserve for contract surety claims. During 2008, the Company became aware that there were a large number of late reported surety claims related to customs bonds. During the first quarter of 2009, the high volume of late reported claims continued and the Company determined that the higher level of reported claims would continue to emerge and, as a result, strengthened reserves by \$20.

**Table of Contents****Other Operations Claims****Reserve Activity**

Reserves and reserve activity in the Other Operations segment are categorized and reported as asbestos, environmental, or all other. The all other category of reserves covers a wide range of insurance and assumed reinsurance coverages, including, but not limited to, potential liability for construction defects, lead paint, silica, pharmaceutical products, molestation and other long-tail liabilities.

The following table presents reserve activity, inclusive of estimates for both reported and incurred but not reported claims, net of reinsurance, for Other Operations, categorized by asbestos, environmental and all other claims, for the three months ended March 31, 2010.

**Other Operations Losses and Loss Adjustment Expenses**

| <b>For the Three Months Ended March 31, 2010</b> | <b>Asbestos</b>    | <b>Environmental</b> | <b>All Other<br/>[1]</b> | <b>Total</b>    |
|--|--------------------|----------------------|--------------------------|-----------------|
| Beginning liability net [2][3]                   | \$ 1,892           | \$ 307               | \$ 1,432                 | \$ 3,631        |
| Losses and loss adjustment expenses incurred     | 2                  |                      | (1)                      | 1               |
| Losses and loss adjustment expenses paid         | (72)               | (7)                  | (38)                     | (117)           |
| <b>Ending liability net [2][3]</b>               | <b>\$ 1,822[4]</b> | <b>\$ 300</b>        | <b>\$ 1,393</b>          | <b>\$ 3,515</b> |

[1] All Other includes unallocated loss adjustment expense reserves. All Other also includes The Company's allowance for uncollectible reinsurance. When the Company commutes a ceded reinsurance contract or settles a ceded reinsurance dispute, the portion of the allowance for uncollectible reinsurance attributable to that commutation or settlement, if

*any, is  
reclassified to  
the appropriate  
cause of loss.*

*[2] Excludes  
asbestos and  
environmental  
net liabilities  
reported in  
Ongoing  
Operations of  
\$10 and \$4,  
respectively, as  
of March 31,  
2010 and \$10  
and \$5,  
respectively, as  
of December 31,  
2009. Total net  
losses and loss  
adjustment  
expenses  
incurred in  
Ongoing  
Operations for  
the three months  
ended  
March 31, 2010  
includes \$2  
related to  
asbestos and  
environmental  
claims. Total net  
losses and loss  
adjustment  
expenses paid in  
Ongoing  
Operations for  
the three months  
ended  
March 31, 2010  
includes \$3  
related to  
asbestos and  
environmental  
claims.*

*[3] Gross of  
reinsurance,  
asbestos and*

*environmental reserves, including liabilities in Ongoing Operations, were \$2,412 and \$359, respectively, as of March 31, 2010 and \$2,484 and \$367, respectively, as of December 31, 2009.*

*[4] The one year and average three year net paid amounts for asbestos claims, including Ongoing Operations, are \$223 and \$224, respectively, resulting in a one year net survival ratio of 8.2 and a three year net survival ratio of 8.2. Net survival ratio is the quotient of the net carried reserves divided by the average annual payment amount and is an indication of the number of years that the net carried reserve would last (i.e. survive) if the future annual claim payments*

*were consistent  
with the  
calculated  
historical  
average.*

For paid and incurred losses and loss adjustment expenses reporting, the Company classifies its asbestos and environmental reserves into three categories: Direct, Assumed Reinsurance and London Market. Direct insurance includes primary and excess coverage. Assumed reinsurance includes both treaty reinsurance (covering broad categories of claims or blocks of business) and facultative reinsurance (covering specific risks or individual policies of primary or excess insurance companies). London Market business includes the business written by one or more of the Company's subsidiaries in the United Kingdom, which are no longer active in the insurance or reinsurance business. Such business includes both direct insurance and assumed reinsurance.

Of the three categories of claims (Direct, Assumed Reinsurance and London Market), direct policies tend to have the greatest factual development from which to estimate the Company's exposures.

Assumed reinsurance exposures are inherently less predictable than direct insurance exposures because the Company may not receive notice of a reinsurance claim until the underlying direct insurance claim is mature. This causes a delay in the receipt of information at the reinsurer level and adds to the uncertainty of estimating related reserves.

London Market exposures are the most uncertain of the three categories of claims. As a participant in the London Market (comprised of both Lloyd's of London and London Market companies), certain subsidiaries of the Company wrote business on a subscription basis, with those subsidiaries' involvement being limited to a relatively small percentage of a total contract placement. Claims are reported, via a broker, to the lead underwriter and, once agreed to, are presented to the following markets for concurrence. This reporting and claim agreement process makes estimating liabilities for this business the most uncertain of the three categories of claims.

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The following table sets forth, for the three months ended March 31, 2010, paid and incurred loss activity by the three categories of claims for asbestos and environmental.

|  | Asbestos [1]            |                             | Environmental [1]       |                             |
|--|-------------------------|-----------------------------|-------------------------|-----------------------------|
|  | Paid<br>Losses &<br>LAE | Incurred<br>Losses &<br>LAE | Paid<br>Losses &<br>LAE | Incurred<br>Losses &<br>LAE |
| <b>Three Months Ended March 31, 2010</b> |                         |                             |                         |                             |
| Gross                                    |                         |                             |                         |                             |
| Direct                                   | \$ 30                   | \$                          | \$ 7                    | \$                          |
| Assumed Reinsurance                      | 33                      |                             |                         |                             |
| London Market                            | 8                       |                             | 1                       |                             |
| Total                                    | 71                      |                             | 8                       |                             |
| Ceded                                    | 1                       | 2                           | (1)                     |                             |
| <b>Net</b>                               | <b>\$ 72</b>            | <b>\$ 2</b>                 | <b>\$ 7</b>             | <b>\$</b>                   |

[1] Excludes asbestos and environmental paid and incurred loss and LAE reported in Ongoing Operations. Total gross losses and LAE incurred in Ongoing Operations for the three months ended March 31, 2010 includes \$2, related to asbestos and environmental claims. Total gross losses and LAE paid in Ongoing Operations for the three months ended March 31, 2010 includes \$3



related to  
asbestos and  
environmental  
claims.

*Uncertainties Regarding Adequacy of Asbestos and Environmental Reserves*

A number of factors affect the variability of estimates for asbestos and environmental reserves including assumptions with respect to the frequency of claims, the average severity of those claims settled with payment, the dismissal rate of claims with no payment and the expense to indemnity ratio. The uncertainty with respect to the underlying reserve assumptions for asbestos and environmental adds a greater degree of variability to these reserve estimates than reserve estimates for more traditional exposures. While this variability is reflected in part in the size of the range of reserves developed by the Company, that range may still not be indicative of the potential variance between the ultimate outcome and the recorded reserves. The recorded net reserves as of March 31, 2010 of \$2.13 billion (\$1.83 billion and \$304 for asbestos and environmental, respectively) is within an estimated range, unadjusted for covariance, of \$1.67 billion to \$2.44 billion. The process of estimating asbestos and environmental reserves remains subject to a wide variety of uncertainties, which are detailed in the Company's 2009 Form 10-K Annual Report. The Company believes that its current asbestos and environmental reserves are appropriate. However, analyses of future developments could cause the Company to change its estimates and ranges of its asbestos and environmental reserves, and the effect of these changes could be material to the Company's consolidated operating results, financial condition and liquidity.

The Company expects to perform its regular reviews of asbestos liabilities in the second quarter of 2010, Other Operations' reinsurance recoverables and the allowance for uncollectible reinsurance in the second quarter of 2010, and environmental liabilities in the third quarter of 2010. Consistent with the Company's long-standing reserve practices, the Company will continue to review and monitor its reserves in the Other Operations segment regularly, and where future developments indicate, make appropriate adjustments to the reserves. For a discussion of the Company's reserving practices, see the Critical Accounting Estimates Property & Casualty Reserves, Net of Reinsurance section of the MD&A included in the Company's 2009 Form 10-K Annual Report.

*Life Estimated Gross Profits Used in the Valuation and Amortization of Assets and Liabilities Associated with Variable Annuity and Other Universal Life-Type Contracts*

Estimated gross profits (EGPs) are used in the amortization of: Life's deferred policy acquisition cost (DAC) asset, which includes the present value of future profits; sales inducement assets (SIA); and unearned revenue reserves (URR). See Note 6 of the Notes to Condensed Consolidated Financial Statements for additional information on DAC. See Note 8 of the Notes to Condensed Consolidated Financial Statements for additional information on SIA. EGPs are also used in the valuation of reserves for death and other insurance benefit features on variable annuity and universal life-type contracts. See Note 7 of the Notes to Condensed Consolidated Financial Statements for additional information on death and other insurance benefit reserves. See The Hartford's 2009 Form 10-K Annual Report for additional discussion on the Company's critical accounting estimates related to EGPs.

The most significant EGP based balances are as follows:

|   | Individual Variable<br>Annuities U.S. |                         | Individual Variable<br>Annuities Japan |                         | Individual Life      |                         |
|---|---------------------------------------|-------------------------|--|-------------------------|----------------------|-------------------------|
|   | March<br>31,<br>2010                  | December<br>31,<br>2009 | March<br>31,<br>2010                   | December<br>31,<br>2009 | March<br>31,<br>2010 | December<br>31,<br>2009 |
| DAC   | \$ 3,307                              | \$ 3,378                | \$ 1,518                               | \$ 1,566                | \$ 2,485             | \$ 2,528                |
| SIA   | \$ 324                                | \$ 324                  | \$ 30                                  | \$ 28                   | \$ 42                | \$ 42                   |
| URR   | \$ 87                                 | \$ 85                   | \$ 1                                   | \$ 1                    | \$ 1,208             | \$ 1,185                |
| Death and Other Insurance<br>Benefit Reserves | \$ 1,159                              | \$ 1,232                | \$ 557                                 | \$ 580                  | \$ 85                | \$ 76                   |

**Table of Contents***Unlocks*

The after-tax impact on the Company's assets and liabilities as a result of the Unlock during the first quarter of 2010 was as follows:

| <b>Segment</b>                    |              |            |           | <b>Death and<br/>Other<br/>Insurance<br/>Benefit<br/>Reserves [1]</b> | <b>SIA</b>  | <b>Total [2]</b> |
|-----------------------------------|--------------|------------|-----------|---|-------------|------------------|
| <b>After-tax (Charge) Benefit</b> | <b>DAC</b>   | <b>URR</b> |           |   |             |                  |
| Global Annuity U.S.               | \$ 41        | \$ (1)     |           | \$ 18   | \$ 2        | \$ 60            |
| Global Annuity International      | 8            |            |           | 13  |             | 21               |
| Retirement                        | 1            |            |           |   |             | 1                |
| Individual Life                   | 2            | 1          |           |   |             | 3                |
| <b>Total</b>                      | <b>\$ 52</b> | <b>\$</b>  | <b>\$</b> | <b>31</b>   | <b>\$ 2</b> | <b>\$ 85</b>     |

[1] As a result of the Unlock, Global Annuity U.S. reserves decreased \$58, pre-tax, offset by a decrease in reinsurance recoverables of \$30, pre-tax. Global Annuity International reserves decreased \$32, pre-tax, offset by an increase in reinsurance recoverables of \$12, pre-tax.

[2] The most significant contributor to the Unlock benefit recorded during the first quarter of 2010 was actual separate account returns from January 1, 2010 to

March 31, 2010  
being above our  
aggregated  
estimated  
return.

The after-tax impact on the Company's assets and liabilities as a result of the Unlock during the first quarter of 2009 was as follows:

| <b>Segment</b>                    |  | <b>DAC</b>      | <b>URR</b>   | <b>Death and<br/>Other<br/>Insurance<br/>Benefit<br/>Reserves [1]</b> | <b>SIA</b>     | <b>Total [2]</b>  |
|-----------------------------------|--|-----------------|--------------|---|----------------|-------------------|
| <b>After-tax (Charge) Benefit</b> |  |                 |              |   |                |                   |
| Global Annuity U.S.               |  | \$ (666)        | \$ 52        | \$ (328)  | \$ (43)        | \$ (985)          |
| Global Annuity International      |  | (88)            |              | (333)   | (1)            | (422)             |
| Retirement                        |  | (54)            |              | (2)   | (1)            | (57)              |
| Individual Life                   |  | (67)            | 41           |   |                | (26)              |
| Corporate                         |  | (4)             |              |   |                | (4)               |
| <b>Total</b>                      |  | <b>\$ (879)</b> | <b>\$ 93</b> | <b>\$ (663)</b>   | <b>\$ (45)</b> | <b>\$ (1,494)</b> |

[1] As a result of the Unlock, Global Annuity U.S. reserves increased \$1,048, pre-tax, offset by an increase in reinsurance recoverables of \$543, pre-tax. Global Annuity International reserves increased \$536, pre-tax, offset by an increase in reinsurance recoverable of \$25, pre-tax.

[2] The most significant contributor to the Unlock amounts recorded during the first quarter of 2009 was

*actual separate  
account returns  
from the period  
ending  
October 1, 2008  
to March 31,  
2009 being  
significantly  
below our  
aggregated  
estimated  
return.*

An Unlock revises EGPs, on a quarterly basis, to reflect market updates of policyholder account value and the Company's current best estimate assumptions. After each quarterly Unlock, the Company also tests the aggregate recoverability of DAC by comparing the DAC balance to the present value of future EGPs. The margin between the DAC balance and the present value of future EGPs for U.S. and Japan individual variable annuities was 28% and 41% as of March 31, 2010, respectively, and 23% and 41% as of December 31, 2009, respectively. If the margin between the DAC asset and the present value of future EGPs is exhausted, further reductions in EGPs would cause portions of DAC to be unrecoverable.

***Goodwill Impairment***

The Company completed its annual goodwill assessment for the individual reporting units within Life as of January 1, 2010, which resulted in no write-downs of goodwill for the three months ended March 31, 2010. The reporting units passed the first step of their annual impairment tests with a significant margin with the exception of the Individual Life reporting unit. Individual Life completed the second step of the annual goodwill impairment test resulting in an implied goodwill value that was in excess of its carrying value. The implied level of goodwill in Individual Life exceeds the carrying amount of goodwill, even though the fair value of the reporting unit is less than its carrying value, primarily as a result of the implied value of present value of future profits being substantially less in value than the DAC asset removed in purchase accounting due to the higher discount rate used in valuing present value of future profits as compared to that used in present valuing estimated gross profits for DAC. The Company expects to complete the annual impairment test for Federal Trust Corporation in the second quarter of 2010 and the Property & Casualty reporting units in the fourth quarter of 2010.

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**THE HARTFORD'S OPERATIONS OVERVIEW**

The Hartford is organized into two major operations: Life and Property & Casualty, each containing reporting segments. The following discussions describe the Life and Property & Casualty operations. For additional information, such as certain measures and ratios that the Company considers in assessing the performance of its life and property and casualty underwriting businesses, see MD&A in The Hartford's 2009 Form 10-K Annual Report.

**Life Operations**

Life is now organized into six reporting segments, Global Annuity U.S. (formerly Retail), Global Annuity International (formerly International), Retirement, Individual Life, Group Benefits, and Institutional.

Global Annuity U.S. offers individual variable and fixed market value adjusted ( MVA ) annuities.

Global Annuity International provides investments, retirement savings and other insurance and savings products to individuals and groups outside the United States. The Company's Japan operation is the largest component of the Global Annuity International segment.

Retirement provides products and services to corporations pursuant to Section 401(k) and products and services to municipalities and not-for-profit organizations under Section 457 and 403(b) of the IRS code, as well as, Retail mutual funds, Insurance Product mutual funds, Investment-Only mutual funds and 529 college savings plans.

Individual Life sells a variety of life insurance products, including variable universal life, universal life, and term life.

Group Benefits provides employers, associations, affinity groups and financial institutions with group life, accident and disability coverage, along with other products and services, including voluntary benefits, and group retiree health.

Institutional, primarily offers institutional liability products, such as variable Private Placement Life Insurance ( PPLI ) owned by corporations and high net worth individuals and stable value products. Institutional continues to service existing customers of its discontinued businesses, which includes Leveraged PPLI, structured settlements and institutional annuities (primarily terminal funding cases).

Life includes within its Other category corporate items not directly allocated to any of its reportable operating segments; intersegment eliminations; the mark-to-market adjustment for the Global Annuity International variable annuity assets that are classified as equity securities, trading, reported in net investment income and the related change in interest credited reported as a component of benefits, losses and loss adjustment expenses; and includes certain fee income and commission expenses associated with sales of non-proprietary products by broker-dealer subsidiaries.

In some circumstances, operating and performance results may be discussed at a reporting unit level, where the components of an operating segment constitute a reporting unit for which discrete financial information is available and segment management regularly reviews the operating results of that reporting unit. Such is the case for Retirement which is comprised of Retirement Plans, which includes 401(k), 457, 403(b), longevity assurance and income annuities, and Mutual Funds which is comprised of Retail mutual funds, Insurance Product mutual funds, Investment-Only mutual funds and 529 college savings plans.

***Definitions of Non-GAAP measures and ratios for Life Operations***

***After-tax Margin***

After-tax margin, excluding realized gains (losses) or DAC Unlock is a non-GAAP financial measure that the Company uses to evaluate, and believes are important measures of, segment operating performance. After-tax margin is the most directly comparable U.S. GAAP measure. The Hartford believes that the measure after-tax margin, excluding realized gains (losses) and DAC Unlock provides investors with a valuable measure of the performance of the Company's on-going businesses because it reveals trends in our businesses that may be obscured by the effect of realized gains (losses) or quarterly DAC Unlocks. Some realized capital gains and losses are primarily driven by investment decisions and external economic developments, the nature and timing of which are unrelated to insurance aspects of our businesses. Accordingly, these non-GAAP measures exclude the effect of all realized gains and losses that tend to be highly variable from period to period based on capital market conditions. The Hartford believes, however, that some realized capital gains and losses are integrally related to our insurance operations, so after-tax margin, excluding the realized gains (losses) and DAC Unlock should include net realized gains and losses on net periodic settlements on the Japan fixed annuity cross-currency swap. These net realized gains and losses are directly related to an offsetting item included in the statement of operations such as net investment income. DAC Unlocks occur when the Company determines based on actual experience or other evidence, that estimates of future gross

profits should be revised. As the DAC Unlock is a reflection of the Company's new best estimates of future gross profits, the result and its impact on the DAC amortization ratio is meaningful; however, it does distort the trend of after-tax margin. After-tax margin, excluding realized gains (losses) and DAC Unlock should not be considered as a substitute for after-tax margin and does not reflect the overall profitability of our businesses. Therefore, the Company believes it is important for investors to evaluate both after-tax margin, excluding realized gains (losses) and DAC Unlock and after-tax margin when reviewing the Company's performance.

**Table of Contents***DAC amortization ratio*

DAC amortization ratio, excluding realized gains (losses) and DAC Unlock is a non-GAAP financial measure that the Company uses to evaluate, and believes is an important measure of, segment operating performance. DAC amortization ratio is the most directly comparable U.S. GAAP measure. The Hartford believes that the measure DAC amortization ratio, excluding realized gains (losses) and DAC Unlock provides investors with a valuable measure of the performance of the Company's on-going businesses because it reveals trends in our businesses that may be obscured by the effect of realized gains (losses) or quarterly DAC Unlocks. Some realized capital gains and losses are primarily driven by investment decisions and external economic developments, the nature and timing of which are unrelated to insurance aspects of our businesses. Accordingly, these non-GAAP measures exclude the effect of all realized gains and losses that tend to be highly variable from period to period based on capital market conditions. The Hartford believes, however, that some realized capital gains and losses are integrally related to our insurance operations, so amortization of deferred policy acquisition costs and the present value of future profits (DAC amortization ratio), which is typically expressed as a percentage of pre-tax income before the cost of this amortization (an approximation of actual gross profits) and excludes the effects of realized capital gains and losses, excluding the realized gains (losses) and DAC Unlock should include net realized gains and losses on net periodic settlements on the Japan fixed annuity cross-currency swap. These net realized gains and losses are directly related to an offsetting item included in the statement of operations such as net investment income. DAC Unlocks occur when the Company determines based on actual experience or other evidence, that estimates of future gross profits should be revised. As the DAC Unlock is a reflection of the Company's new best estimates of future gross profits, the result and its impact on the DAC amortization ratio is meaningful; however, it does distort the trend of DAC amortization ratio. DAC amortization ratio, excluding realized gains (losses) and DAC Unlock should not be considered as a substitute for DAC amortization ratio and does not reflect the overall profitability of our businesses. Therefore, the Company believes it is important for investors to evaluate both DAC amortization ratio, excluding realized gains (losses) and DAC Unlock and DAC amortization ratio when reviewing the Company's performance.

*Net Investment Spread*

Management evaluates performance of certain products based on net investment spread. These products include those that have insignificant mortality risk, such as fixed annuities, certain general account universal life contracts and certain institutional contracts. Net investment spread is determined by taking the difference between the earned rate, (excluding the effects of realized capital gains and losses, including those related to the Company's GMWB product and related reinsurance and hedging programs), and the related crediting rates on average general account assets under management. The net investment spreads are for the total portfolio of relevant contracts in each segment and reflect business written at different times. When pricing products, the Company considers current investment yields and not the portfolio average. The determination of credited rates is based upon consideration of current market rates for similar products, portfolio yields and contractually guaranteed minimum credited rates. Net investment spread can be volatile period over period, which can have a significant positive or negative effect on the operating results of each segment. The volatile nature of net investment spread is driven primarily by earnings on limited partnership and other alternative investments and prepayment premiums on securities. Investment earnings can also be influenced by factors such as changes in interest rates, credit spreads and decisions to hold higher levels of short-term investments.

*Return on Assets ( ROA )*

ROA, excluding realized gains (losses) or DAC Unlock, is a non-GAAP financial measure that the Company uses to evaluate, and believes is an important measure of, segment operating performance. ROA is the most directly comparable U.S. GAAP measure. The Hartford believes that the measure ROA, excluding realized gains (losses) and DAC Unlock provides investors with a valuable measure of the performance of the Company's on-going businesses because it reveals trends in our businesses that may be obscured by the effect of realized gains (losses) or quarterly DAC Unlocks. Some realized capital gains and losses are primarily driven by investment decisions and external economic developments, the nature and timing of which are unrelated to insurance aspects of our businesses. Accordingly, these non-GAAP measures exclude the effect of all realized gains and losses that tend to be highly variable from period to period based on capital market conditions. The Hartford believes, however, that some realized capital gains and losses are integrally related to our insurance operations, so ROA, excluding the realized gains

(losses) and DAC Unlock should include net realized gains and losses on net periodic settlements on the Japan fixed annuity cross-currency swap. These net realized gains and losses are directly related to an offsetting item included in the statement of operations such as net investment income. DAC Unlocks occur when the Company determines based on actual experience or other evidence, that estimates of future gross profits should be revised. As the DAC Unlock is a reflection of the Company's new best estimates of future gross profits, the result and its impact on the DAC amortization ratio is meaningful; however, it does distort the trend of ROA. ROA, excluding realized gains (losses) and DAC Unlock should not be considered as a substitute for ROA and does not reflect the overall profitability of our businesses. Therefore, the Company believes it is important for investors to evaluate both ROA, excluding realized gains (losses) and DAC Unlock and ROA when reviewing the Company's performance.



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**Property & Casualty Operations**

Property & Casualty is organized into five reporting segments: the underwriting segments of Personal Lines, Small Commercial, Middle Market and Specialty Commercial (collectively Ongoing Operations ), and the Other Operations segment. Through its Ongoing Operations segment, the Company provides a number of coverages, as well as insurance-related services, to businesses throughout the United States, including workers' compensation, property, automobile, liability, umbrella, specialty casualty, marine, livestock, fidelity and surety, professional liability and director's and officer's liability coverages. Property & Casualty also provides automobile, homeowners, and home-based business coverage to individuals throughout the United States, as well as insurance-related services to businesses. Through its Other Operations segment, Property & Casualty is responsible for managing property and casualty operations of The Hartford that have discontinued writing new or renewal business as well as managing the claims related to asbestos and environmental exposures.

Property & Casualty derives its revenues principally from premiums earned for insurance coverages provided to insureds, investment income, and, to a lesser extent, from fees earned for services provided to third parties and net realized capital gains and losses. Premiums charged for insurance coverages are earned principally on a pro rata basis over the terms of the related policies in-force.

Service fees principally include revenues from third party claims administration services provided by Specialty Risk Services and revenues from member contact center services provided through the AARP Health program.

***Definitions of Non-GAAP measures and ratios for Property & Casualty Operations***

*Written and earned premiums*

Written premium is a statutory accounting financial measure which represents the amount of premiums charged for policies issued, net of reinsurance, during a fiscal period. Earned premium is a U.S. GAAP and statutory measure. Premiums are considered earned and are included in the financial results on a pro rata basis over the policy period. Management believes that written premium is a performance measure that is useful to investors as it reflects current trends in the Company's sale of property and casualty insurance products. Written and earned premium are recorded net of ceded reinsurance premium.

*Underwriting results*

Underwriting results is a before-tax measure that represents earned premiums less incurred losses, loss adjustment expenses, underwriting expenses and policyholder dividends. The Hartford believes that underwriting results provides investors with a valuable measure of before-tax profitability derived from underwriting activities, which are managed separately from the Company's investing activities. Within Ongoing Operations, the underwriting segments of Personal Lines, Small Commercial, Middle Market and Specialty Commercial are evaluated by management primarily based upon underwriting results.

**Table of Contents****KEY PERFORMANCE MEASURES AND RATIOS****Life**

Management evaluates the rates of return various businesses can provide as an input in determining where additional capital should be invested to increase net income and shareholder returns. The Company uses the return on assets for the Global Annuity, Retirement and Institutional businesses for evaluating profitability. In Group Benefits and Individual Life, after-tax margin is a key indicator of overall profitability.

| <b>Ratios</b>   | <b>Three Months Ended</b> |             |
|---|---------------------------|-------------|
|   | <b>2010</b>               | <b>2009</b> |
| <b>Global Annuity</b>   |                           |             |
| U.S. ROA [1]  | 62.6bps                   | (360.0)bps  |
| Effect of net realized gains (losses), net of tax and DAC on ROA  | (0.5)bps                  | 83.9bps     |
| Effect of DAC Unlock on ROA [2]   | 24.6bps                   | (475.3)bps  |
| ROA excluding realized gains (losses) and DAC Unlock  | 38.5bps                   | 31.4bps     |
| <br>  |                           |             |
| International Japan ROA   | 32.2bps                   | (321.5)bps  |
| Effect of net realized gains (losses) excluding net periodic settlements, net of tax and DAC on ROA [3] | (52.9)bps                 | 201.7bps    |
| Effect of DAC Unlock on ROA [2]   | 24.1bps                   | (511.0)bps  |
| ROA excluding realized gains (losses) and DAC Unlock  | 61.0bps                   | (12.2)bps   |
| <br>  |                           |             |
| <b>Retirement</b>   |                           |             |
| Retirement Plans ROA  | (5.3)bps                  | (96.4)bps   |
| Effect of net realized losses, net of tax and DAC on ROA  | (15.9)bps                 | (35.1)bps   |
| Effect of DAC Unlock on ROA [2]   | 0.9bps                    | (62.4)bps   |
| ROA excluding realized losses and DAC Unlock  | 9.7bps                    | 1.1bps      |
| <br>  |                           |             |
| Mutual Funds ROA [1] [4]  | 10.9bps                   | 2.6bps      |
| Effect of net realized gains, net of tax and DAC on ROA   | bps                       | 1.3bps      |
| ROA excluding realized gains  | 10.9bps                   | 1.3bps      |
| <br>  |                           |             |
| <b>Individual Life [1]</b>  |                           |             |
| After-tax margin  | 5.6%                      | (5.6%)      |
| Effect of net realized losses, net of tax and DAC on after-tax margin                                   | (8.8%)                    | (4.3%)      |
| Effect of DAC Unlock on after-tax margin [2]  | 1.0%                      | (10.2%)     |
| After-tax margin excluding realized losses and DAC Unlock   | 13.4%                     | 8.9%        |
| <br>  |                           |             |
| <b>Group Benefits</b>   |                           |             |
| After-tax margin (excluding buyouts)  | 4.3%                      | 5.6%        |
| Effect of net realized gains, net of tax on after-tax margin (excluding buyouts)                        |                           | 0.2%        |
| After-tax margin (excluding buyouts) excluding realized gains   | 4.3%                      | 5.4%        |
| <br>  |                           |             |
| <b>Institutional</b>  |                           |             |
| Institutional ROA   | (62.3)bps                 | (117.3)bps  |

|  |           |            |
|--|-----------|------------|
| Effect of net realized losses, net of tax and DAC on ROA | (57.7)bps | (104.5)bps |
| Effect of DAC Unlock on ROA [2]                          | bps       | bps        |
| ROA excluding realized losses and DAC Unlock             | (4.6)bps  | (12.8)bps  |

[1] *Insurance Product mutual fund assets are included in Mutual Funds and those same assets are also included in Global Annuity U.S., Retirement Plans, and Individual Life as those same assets generate earnings for each of these segments.*

[2] *See Unlocks within the Critical Accounting Estimates section of the MD&A.*

[3] *Included in the net realized capital gain (losses) are amounts that represent the net periodic accruals on currency rate swaps used in the risk management of Japan fixed annuity products.*

[4] *Includes assets attributed to the transfer of Insurance*

*Product mutual  
funds,  
Investment-Only  
mutual funds,  
Canada  
Operations, and  
529 college  
savings plans  
effective  
January 1, 2010.*

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***Three months ended March 31, 2010 compared to three months ended March 31, 2009***

Global Annuity U.S. ROA, excluding realized gains (losses) and DAC Unlock, increased primarily due to improved net investment income, a lower DAC amortization rate and improved operating expenses.

Global Annuity International s Japan ROA, excluding realized gains (losses) and DAC Unlock, increased primarily due to the lack of a 3 Win charge in 2010 versus a \$40, after-tax charge in 2009. Excluding the effects of the 3 Win charge, ROA, excluding realized gains (losses) and DAC Unlock, DAC amortization would have been 37 bps in 2009. The increase of ROA, excluding 3 Win charge, is driven by improvement in the equity markets, reduced DAC amortization and lower expenses associated with the restructuring of Japan s operations.

The increase in Retirement Plans ROA, excluding realized losses and DAC Unlock, was primarily driven by improved performance on limited partnerships and other alternative investments.

The increase in Mutual Funds ROA, excluding realized gains and DAC unlock, was driven by improvement in the equity markets, which enabled this business to partially return to scale, the impact of lower operating expenses, partially offset by the addition of Insurance Product mutual fund assets to this line of business which has a lower ROA.

The increase in Individual Life s after-tax margin, excluding realized losses and DAC Unlock, was primarily due to death benefits and operating expenses being slightly lower compared to prior year.

The decrease in Group Benefits after-tax margin, excluding realized gains, was primarily due to a higher loss ratio due to unfavorable morbidity and higher expense ratio due to higher commission expense on experience rated financial institution business.

The increases in Institutional s ROA, excluding realized losses, is primarily due to improved performance on limited partnerships and other alternative investments.

**Table of Contents****Property & Casualty**

The Company considers several measures and ratios to be the key performance indicators for the property and casualty underwriting businesses. The following table and the segment discussions include the more significant ratios and measures of profitability for the three months ended March 31, 2010 and 2009. Management believes that these ratios and measures are useful in understanding the underlying trends in The Hartford's property and casualty insurance underwriting business. However, these key performance indicators should only be used in conjunction with, and not in lieu of, underwriting income for the underwriting segments of Personal Lines, Small Commercial, Middle Market and Specialty Commercial and net income for the Property & Casualty business as a whole, Ongoing Operations and Other Operations. These ratios and measures may not be comparable to other performance measures used by the Company's competitors.

|   | <b>Three Months Ended<br/>March 31,</b> |             |
|---|---|-------------|
|   | <b>2010</b>                             | <b>2009</b> |
| <b>Ongoing Operations earned premium growth</b>               |   |             |
| Personal Lines  | 2%                                      |             |
| Small Commercial  | (2%)                                    | (5%)        |
| Middle Market   | (9%)                                    | (8%)        |
| Specialty Commercial  | (14%)                                   | (5%)        |
| Total Ongoing Operations                                      | (4%)                                    | (4%)        |
| <b>Ongoing Operations combined ratio</b>                      |   |             |
| Combined ratio before catastrophes and prior year development | 92.1                                    | 90.0        |
| Catastrophe ratio   |   |             |
| Current year  | 3.3                                     | 2.6         |
| Prior years   | (0.2)                                   | 0.2         |
| <b>Total catastrophe ratio</b>                                | <b>3.1</b>                              | <b>2.8</b>  |
| Non-catastrophe prior year development                        | (3.5)                                   | (2.9)       |
| <b>Combined ratio</b>   | <b>91.7</b>                             | <b>89.9</b> |
| <b>Other Operations net income</b>                            | <b>\$ 19</b>                            | <b>\$ 1</b> |

**Three months ended March 31, 2010 compared to the three months ended March 31, 2009***Ongoing Operations earned premium growth***Personal Lines**

The change from no growth in 2009 to earned premium growth of 2% in 2010 was primarily due to new business growth on both AARP and Agency, partially offset by lower average renewal earned premium on Agency auto business.

**Small Commercial**

The change from a 5% earned premium decline in 2009 to a 2% decline in 2010 was primarily attributable to the effect of year-over-year changes in earned audit premiums.

**Middle Market**

The steeper earned premium decline in 2010 was primarily driven by the effect of non-renewals outpacing new business in all lines except for workers compensation.

**Specialty Commercial**

The steeper earned premium decline in 2010 was primarily due to the effects of lower new business and earned pricing decreases in professional liability, fidelity and surety.

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*Ongoing Operations combined ratio*

**Combined ratio  
before catastrophes  
and prior accident  
years development**

In 2010, the 2.1 point increase in the combined ratio before catastrophes and prior accident year development was primarily driven by a 1.4 point increase in the current accident year loss and loss adjustment expense ratio before catastrophes and a 1.2 point increase in the expense ratio.

Among other factors, the increase in the current loss and loss adjustment expense ratio before catastrophes was driven by an increase for Personal Lines auto business.

The increase in the expense ratio in the 2010 period includes the effects of the decrease in earned premiums, a \$14 reduction in TWIA assessments recognized in 2009 related to hurricane Ike and increased compensation-related costs.

**Catastrophes**

The catastrophe ratio increased 0.3 points in 2010, as losses in 2010 from East coast winter storms and from wind and rain storms in the Northeast, California and Arizona were higher than losses in 2009 from ice storms and windstorms in the Southeast and Midwest.

**Non-catastrophe  
prior accident years  
development**

Favorable reserve development in 2010 included, among other reserve changes, the release of reserves for directors and officers claims, primarily related to the 2006 and prior accident years, the release of reserves for Personal Lines auto liability claims, primarily affecting accident years 2005 through 2009 and the release of reserves for general liability umbrella claims, primarily related to accident years 2004 to 2008. See Reserve Rollforwards and Development in the Critical Accounting Estimates Section of the MD&A for a discussion of prior accident year reserve development in 2010.

*Other Operations net income (loss)*

Other Operations reported a higher net income in 2010 as compared to 2009 primarily due to a decrease in net realized capital losses.



**Table of Contents****Investment Results****Composition of Invested Assets**

The primary investment objective for the Company is to maximize economic value, consistent with acceptable risk parameters, including the management of credit risk and interest rate sensitivity of invested assets, while generating sufficient after-tax income to meet policyholder and corporate obligations. Investment strategies are developed based on a variety of factors including business needs, regulatory requirements and tax considerations.

|   | March 31, 2010    |               | December 31, 2009 |               |
|---|-------------------|---------------|-------------------|---------------|
|   | Amount            | Percent       | Amount            | Percent       |
| Fixed maturities, AFS, at fair value                          | \$ 75,584         | 79.3%         | \$ 71,153         | 76.3%         |
| Equity securities, AFS, at fair value                         | 1,153             | 1.2%          | 1,221             | 1.3%          |
| Mortgage loans  | 5,162             | 5.4%          | 5,938             | 6.4%          |
| Policy loans, at outstanding balance                          | 2,177             | 2.3%          | 2,174             | 2.3%          |
| Limited partnerships and other alternative investments        | 1,736             | 1.8%          | 1,790             | 1.9%          |
| Other investments [1]   | 941               | 1.0%          | 602               | 0.7%          |
| Short-term investments  | 8,545             | 9.0%          | 10,357            | 11.1%         |
| <b>Total investments excluding equity securities, trading</b> | <b>95,298</b>     | <b>100.0%</b> | <b>93,235</b>     | <b>100.0%</b> |
| Equity securities, trading, at fair value [2]                 | 32,053            |               | 32,321            |               |
| <b>Total investments</b>                                      | <b>\$ 127,351</b> |               | <b>\$ 125,556</b> |               |

[1] Primarily relates to derivative instruments. Also includes investments in real estate.

[2] These assets primarily support the Global Annuity International variable annuity business. Changes in these balances are also reflected in the respective liabilities.

Total investments increased since December 31, 2009 primarily due to an increase in fixed maturities, partially offset by declines in short-term investments and mortgage loans. The increase in fixed maturities was largely the result of improved security valuations due to credit spread tightening and declining interest rates, as well as the reinvestment of

short-term investment proceeds, which contributed to the decline in short-term investments. The decline in mortgage loans resulted from sales and, to a lesser extent, additional valuation allowances.

**Net Investment Income (Loss)**

|   | <b>Three Months Ended<br/>March 31,</b> |                  |               |                  |
|---|---|------------------|---------------|------------------|
|   | <b>2010</b>                             |                  | <b>2009</b>   |                  |
| <i>(Before-tax)</i>   | <b>Amount</b>                           | <b>Yield [1]</b> | <b>Amount</b> | <b>Yield [1]</b> |
| Fixed maturities [2]  | \$ 874                                  | 4.4%             | \$ 953        | 4.7%             |
| Equity securities, AFS  | 14                                      | 4.3%             | 27            | 7.3%             |
| Mortgage loans  | 71                                      | 5.1%             | 79            | 4.9%             |
| Policy loans  | 33                                      | 6.1%             | 36            | 6.5%             |
| Limited partnerships and other alternative investments                  | 6                                       | 1.4%             | (209)         | (36.9%)          |
| Other [3]   | 85                                      |                  | 58            |                  |
| Investment expense  | (23)                                    |                  | (24)          |                  |
| <b>Total net investment income excluding equity securities, trading</b> | <b>1,060</b>                            | <b>4.3%</b>      | <b>920</b>    | <b>3.7%</b>      |
| Equity securities, trading  | 701                                     |                  | (724)         |                  |
| <b>Total net investment income</b>                                      | <b>\$ 1,761</b>                         |                  | <b>\$ 196</b> |                  |

[1] *Yields calculated using annualized investment income before investment expenses divided by the monthly average invested assets at cost, amortized cost, or adjusted carrying value, as applicable, excluding securities lending collateral and consolidated variable interest entity noncontrolling interests. Included in the fixed maturity yield is Other,*

*which primarily relates to fixed maturities (see footnote [3] below).*

*Included in the total net investment income yield is investment expense.*

*[2] Includes net investment income on short-term investments.*

*[3] Includes income from derivatives that qualify for hedge accounting and hedge fixed maturities.*

***Three months ended March 31, 2010 compared to the three months ended March 31, 2009***

Total net investment income increased largely due to increases in equity securities, trading, resulting from improved market performance of the underlying investment funds supporting the Japanese variable annuity product. Total net investment income, excluding equity securities, trading, increased primarily due to improved performance of limited partnerships and other alternative investments primarily within real estate and private equity funds. This increase was partially offset by lower income on fixed maturities resulting from a decline in short-term interest rates.

**Table of Contents****Net Realized Capital Gains (Losses)**

| <i>(Before-tax)</i>   | <b>Three Months Ended</b> |              |
|---|---------------------------|--------------|
|   | <b>March 31,</b>          |              |
|   | <b>2010</b>               | <b>2009</b>  |
| Gross gains on sales  | \$ 132                    | \$ 208       |
| Gross losses on sales                                       | (111)                     | (720)        |
| Net OTTI losses recognized in earnings                      | (152)                     | (224)        |
| Japanese fixed annuity contract hedges, net [1]             | (16)                      | 41           |
| Periodic net coupon settlements on credit derivatives/Japan | (7)                       | (19)         |
| Results of variable annuity hedge program                   |                           |              |
| GMWB derivatives, net                                       | 129                       | 589          |
| Macro hedge program   | (164)                     | 204          |
| Total results of variable annuity hedge program             | (35)                      | 793          |
| Other, net  | (87)                      | 5            |
| <b>Net realized capital gains (losses)</b>                  | <b>\$ (276)</b>           | <b>\$ 84</b> |

[1] *Relates to derivative hedging instruments, excluding periodic net coupon settlements, and is net of the Japanese fixed annuity product liability adjustment for changes in the dollar/yen exchange spot rate.*

The circumstances giving rise to the Company's net realized capital gains and losses are as follows:

**Gross gains and losses on sales**

Gross gains and losses on sales for the three months ended March 31, 2010 were predominantly from real estate related and subordinated financial investments due to efforts to reduce portfolio risk. In addition, gross losses included U.S. Treasuries in order to manage duration.

Gross gains and losses on sales for the three months ended March 31, 2009 were predominantly within financial services, structured and government securities due to efforts to reduce portfolio risk and improve liquidity while simultaneously reallocating the portfolio to securities with more favorable risk/return profiles.

**Net OTTI losses**

For further information, see Other-Than-Temporary Impairments within the Investment Credit Risk section of the MD&A.

**Variable annuity  
hedge program**

The net gain on GMWB related derivatives for the three months ended March 31, 2010 was primarily due to gains on lower implied market volatility of \$114 and the relative outperformance of the underlying actively managed funds as compared to their respective indices of \$27, partially offset by losses of \$36 due to trading costs given actual volatility in equity markets. The net loss on the macro hedge program was primarily the result of higher equity market valuation, lower implied market volatility, and time decay.

The net gain on GMWB derivatives for the three months ended March 31, 2009 was primarily due to liability model changes and assumption updates of \$314 and the impacts of the Company's own credit standing of \$222. For more information, see Note 4a of the Notes to Condensed Consolidated Financial Statements. The net gain on the macro hedge program was primarily the result of a decline in the equity markets.

**Other, net**

Other, net losses for the three months ended March 31, 2010 primarily resulted from additions to valuation allowances on impaired mortgage loans of \$112, which includes \$78 on mortgage loans held for sale, and losses of \$49 on Japan 3Win related foreign currency swaps primarily driven by a decrease in U.S. interest rates. These losses were partially offset by gains of \$33 on credit derivatives that assume credit risk due to credit spread tightening, \$15 on credit derivatives that purchase credit protection due to credit spreads widening on certain specific referenced corporate entities, and \$13 on the Japan variable annuity hedge due to the strengthening of the yen as compared to the euro.

Other, net gains for the three months ended March 31, 2009 primarily resulted from \$220 of transactional foreign currency gains predominantly on the internal reinsurance of the Japan variable annuity business, which is offset in AOCI, and \$70 of gains associated with the Allianz warrants. These gains were partially offset by net losses on credit derivatives of \$177, valuation allowances on impaired mortgage loans of \$74, and losses on the Japan 3Win contract hedges of \$45.

**Table of Contents****GLOBAL ANNUITY U.S.**

|   | <b>Three Months Ended<br/>March 31,</b> |                  |               |
|---|---|------------------|---------------|
| <b>Operating Summary</b>  | <b>2010</b>                             | <b>2009</b>      | <b>Change</b> |
| Fee income and other  | \$ 376                                  | \$ 411           | (9%)          |
| Earned premiums   | 29                                      | 2                | NM            |
| Net investment income   | 200                                     | 184              | 9%            |
| Net realized capital gains (losses)   | (48)                                    | 470              | NM            |
| <b>Total revenues</b>   | <b>557</b>                              | <b>1,067</b>     | <b>(48%)</b>  |
| Benefits, losses and loss adjustment expenses   | 231                                     | 856              | (73%)         |
| Insurance operating costs and other expenses  | 131                                     | 123              | 7%            |
| Amortization of deferred policy acquisition costs and present value of future profits | 2                                       | 1,287            | (100%)        |
| <b>Total benefits, losses and expenses</b>  | <b>364</b>                              | <b>2,266</b>     | <b>(84%)</b>  |
| <b>Income (loss) before income taxes</b>  | <b>193</b>                              | <b>(1,199)</b>   | <b>NM</b>     |
| Income tax expense (benefit)  | 40                                      | (453)            | NM            |
| <b>Net income (loss)</b>  | <b>\$ 153</b>                           | <b>\$ (746)</b>  | <b>NM</b>     |
| <b>Assets Under Management</b>  |   |                  |               |
| Variable annuity account values   | \$ 85,320                               | \$ 68,166        |               |
| Fixed annuity and other account values [4]  | 12,823                                  | 11,747           |               |
| <b>Total account values [1]</b>   | <b>\$ 98,143</b>                        | <b>\$ 79,913</b> |               |
| <b>Account Value and Assets Under Management Roll Forward</b>                         |   |                  |               |
| <b>Variable Annuities</b>   |   |                  |               |
| Account value, beginning of period  | \$ 84,679                               | \$ 74,578        |               |
| Net flows   | (2,319)                                 | (1,964)          |               |
| Change in market value and other  | 2,960                                   | (4,448)          |               |
| <b>Account value, end of period</b>   | <b>\$ 85,320</b>                        | <b>\$ 68,166</b> |               |
| <b>Net Investment Spread</b>  | <b>40bps</b>                            | <b>(19)bps</b>   |               |
| <b>Expense Ratios</b>   |   |                  |               |
| <b>Individual Annuities</b>   |   |                  |               |
| General insurance expense ratio   | 17.6bps                                 | 23.6bps          |               |
| DAC amortization ratio  | 22.7%                                   | (316.8%)         |               |
| DAC amortization ratio, excluding realized losses and DAC Unlocks [2] [3]             | 55.1%                                   | 64.5%            |               |

[1]

*Includes  
policyholders  
balances for  
investment  
contracts and  
reserves for  
future policy  
benefits for  
insurance  
contracts.*

*[2] Excludes the  
effects of  
realized gains  
and losses.*

*[3] See Critical  
Accounting  
Estimates in the  
MD&A.*

*[4] Includes \$683  
attributed to the  
transfer of  
Single Premium  
Immediate  
Annuity from  
Institutional  
effective  
January 1,  
2010.*

**Table of Contents*****Three months ended March 31, 2010 compared to the three months ended March 31, 2009***

The net income for Global Annuity U.S. has improved significantly driven by the improvements in equity markets. The dramatic improvement in equity markets resulted in a DAC Unlock benefit in the first quarter 2010 compared to a significant Unlock charge in the first quarter 2009 which was partially offset by net realized capital losses in the first quarter of 2010, compared to gains in first quarter 2009, primarily as a result of the Company's hedging activities. For further discussion of the 2010 and 2009 Unlocks, see Unlocks within the Critical Accounting Estimates section of the MD&A. The following other factors contributed to the changes in net income (loss):

|  |   |
|--|---|
| <b>Fee income and other</b>                          | Fee income and other decreased primarily as a result of the impact of the 2009 Unlock on unearned revenue reserves, which increased fee income and other by \$80 in the first quarter of 2009, partially offset by higher maintenance and expense fees in 2010 driven by increased average account values. Average variable annuity account values increased from \$71.4 billion in 2009 to \$85.0 billion in 2010 driven by equity market appreciation. Net outflows remain high as deposit activity has declined driven by increased competition, particularly competition related to guaranteed living benefits. |
| <b>Net investment income</b>                         | Net investment income increased primarily as a result of improved performance on limited partnership and other alternative investments in 2010 partially offset by a decrease in income on fixed maturities.  |
| <b>Net investment spread</b>                         | Net investment spread increased primarily as a result of higher earned rates driven primarily by improved performance on limited partnerships and other alternative investments in 2010 which added 67 bps of return, partially offset by lower returns on mortgage loans of 7 bps.   |
| <b>Net realized capital gains (losses)</b>           | The change in net realized capital gains (losses) is primarily related to results from the Company's variable annuity hedge program which generated losses of \$19 in 2010 and gains of \$752 in 2009. Partially offsetting this activity were net gains on sales of securities of \$25 in 2010 compared with net losses on sales of securities of \$204 in 2009.   |
| <b>Benefits, losses and loss adjustment expenses</b> | Benefits, losses and loss adjustment expenses are lower on a comparable period basis as a result of the impact of the 2009 and 2010 Unlocks which resulted in a charge to earnings of \$571 in 2009 compared with a benefit of \$32 in 2010.  |
| <b>Insurance operating costs and other expenses</b>  | Insurance operating costs and other expenses have increased slightly as compared to 2009 as an increase in trail commissions driven by increases in assets under management as a result of improved equity markets, was largely offset by lower operating and wholesaling expenses driven by management's active efforts to reduce expenses and lower sales levels.   |
| <b>General insurance expense ratio</b>               | The general insurance expense ratio declined as a result of management's efforts to reduce expenses and an increase in the average asset base.  |
| <b>Amortization of DAC</b>                           | Amortization of DAC is lower on a comparative period basis as a result of the Unlocks in 2009 and 2010 which resulted in additional amortization of \$1.0 billion in 2009 compared with a reduction in amortization of \$61 in 2010.  |
| <b>DAC amortization ratio, excluding</b>             | The DAC amortization ratio decreased due to rising gross profits from March 31, 2009 to March 31, 2010, driven by equity market appreciation as discussed above.  |



**realized gains  
(losses) and DAC  
Unlocks**

**Income tax expense  
(benefit)**

The effective tax rate decreased from 38% in 2009 to 21% in 2010. The decrease in effective tax rate was principally driven by pre-tax losses caused by the 2009 Unlock as the permanent difference for the separate account DRD was consistent with prior year. Additionally, for 2010 there was a valuation allowance on deferred tax benefits related to certain realized losses.

**Table of Contents****GLOBAL ANNUITY INTERNATIONAL**

|   | <b>Three Months Ended</b> |                  |               |
|---|---------------------------|------------------|---------------|
|   | <b>March 31,</b>          |                  |               |
| <b>Operating Summary</b>  | <b>2010</b>               | <b>2009</b>      | <b>Change</b> |
| Fee income  | \$ 212                    | \$ 184           | 15%           |
| Earned premiums   | (2)                       | (2)              |               |
| Net investment income   | 33                        | 44               | (25%)         |
| Net realized capital gains (losses)   | (73)                      | 246              | NM            |
| <b>Total revenues</b>   | <b>170</b>                | <b>472</b>       | <b>(64%)</b>  |
| Benefits, losses and loss adjustment expenses   | 34                        | 630              | (95%)         |
| Insurance operating costs and other expenses  | 50                        | 84               | (40%)         |
| Amortization of deferred policy acquisition costs and present value of future profits | 50                        | 196              | (74%)         |
| <b>Total benefits, losses and expenses</b>  | <b>134</b>                | <b>910</b>       | <b>(85%)</b>  |
| <b>Income (loss) before income taxes</b>  | <b>36</b>                 | <b>(438)</b>     | <b>NM</b>     |
| Income tax expense (benefit)  | 13                        | (145)            | NM            |
| <b>Net income (loss)</b>  | <b>\$ 23</b>              | <b>\$ (293)</b>  | <b>NM</b>     |
| <br>  |                           |                  |               |
| <b>Assets Under Management Japan</b>  |                           |                  |               |
| Japan variable annuity account values   | \$ 30,379                 | \$ 26,567        |               |
| Japan fixed annuity and other account values  | 4,294                     | 4,379            |               |
| <b>Total assets under management Japan</b>  | <b>\$ 34,673</b>          | <b>\$ 30,946</b> |               |
| <br>  |                           |                  |               |
| <b>Account Value and Assets Under Management Roll Forward</b>                         |                           |                  |               |
| <b>Japan Annuities</b>  |                           |                  |               |
| Account value, beginning of period  | \$ 34,886                 | \$ 34,495        |               |
| Net flows   | (515)                     | (129)            |               |
| Change in market value and other  | 433                       | (722)            |               |
| Effect of currency translation  | (131)                     | (2,698)          |               |
| <b>Account value, end of period</b>   | <b>\$ 34,673</b>          | <b>\$ 30,946</b> |               |
| <br>  |                           |                  |               |
| <b>Expense Ratios</b>   |                           |                  |               |
| <b>Global Annuity International Japan</b>   |                           |                  |               |
| General insurance expense ratio   | 27.6bps                   | 47.7bps          |               |
| DAC amortization ratio [1]  | 53.3%                     | (40.9%)          |               |
| DAC amortization ratio excluding realized gains (losses) and DAC Unlocks [1] [2]      | 42.0%                     | 52.6%            |               |

[1]

*Excludes the effects of realized gains and losses except for net periodic settlements.*

*Included in the net realized capital gain (losses) are amounts that represent the net periodic accruals on currency rate swaps used in the risk management of Japan fixed annuity products.*

*[2] Excludes the effects of 3 Wins related charges for the three months ended March 31, 2009, of \$62, pre-tax, on net income. Including the effects of 3 Wins related charges DAC amortization ratio would have been 148.6%.*

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***Three months ended March 31, 2010 compared to the three months ended March 31, 2009***

Net income increased for the three months ended March 31, 2010 as a result of a favorable Unlock benefit in 2010 compared to an unfavorable Unlock charge in 2009, partially offset by realized capital losses. For further discussion on the Unlocks, see Unlocks within the Critical Accounting Estimates section of the MD&A. The following other factors contributed to the changes in net income (loss):

|  |   |
|--|---|
| <b>Fee income</b>                                    | Fee income increased primarily as a result of higher variable annuity fee income due to an increase of Japan's average variable annuity account values. Average variable annuity account value increased due to the market and yen appreciation partially offset by net outflows due to the suspension of new sales in the second quarter of 2009.  |
| <b>Benefits, losses and loss adjustment expenses</b> | Benefits, losses and loss adjustment expense decreased because of financial impacts associated with the improvement of the equity markets since first quarter 2009. In the first quarter 2009, depressed equity markets caused; a higher GMDB net amount at risk, higher claims costs and 3 Win related charges of \$60.  |
| <b>Net realized capital gains (losses)</b>           | Losses increased due to current macro hedge losses of (\$30), impairments of (\$10) and hedging losses associated with the fixed annuity business of (\$16). Gains for the three months ended March 31, 2009 included \$218 of transactional foreign currency gains predominately on the internal reinsurance of the Japan variable annuity business, which is entirely offset in AOCI, macro hedge gains of \$46, and gains on hedges associated with the fixed annuity business of \$41, partially offset by net losses on credit derivatives and losses on the Japan 3Win contract hedges of \$(45). |
| <b>Insurance operating costs and other expenses</b>  | Insurance operating costs and other expenses decreased due to expense savings associated with the restructuring of the Global Annuity International operations.   |
| <b>General insurance expense ratio</b>               | Japan general insurance expense ratio decreased due to the restructuring of Japan's operations.   |
| <b>Amortization of DAC</b>                           | Amortization of DAC decreased as a result of the negative impacts of the Unlock in the first quarter of 2009.   |
| <b>Income tax benefit</b>                            | Income tax benefit declined as a result of improved earnings. The effective tax rate ending March 31, 2010 and March 31, 2009 is 36% and 33%, respectively.   |

**Table of Contents****RETIREMENT**

|   | <b>Three Months Ended</b> |                  |               |
|---|---------------------------|------------------|---------------|
|   | <b>March 31,</b>          |                  |               |
| <b>Operating Summary</b>  | <b>2010</b>               | <b>2009</b>      | <b>Change</b> |
| Fee income and other  | \$ 258                    | \$ 180           | 43%           |
| Earned premiums   | 2                         | 1                | 100%          |
| Net investment income   | 79                        | 73               | 8%            |
| Net realized capital losses   | (15)                      | (59)             | 75%           |
| <b>Total revenues</b>   | <b>324</b>                | <b>195</b>       | <b>66%</b>    |
| Benefits, losses and loss adjustment expenses   | 63                        | 74               | (15%)         |
| Insurance operating costs and other expenses  | 201                       | 167              | 20%           |
| Amortization of deferred policy acquisition costs and present value of future profits | 20                        | 95               | (79%)         |
| <b>Total benefits, losses and expenses</b>  | <b>284</b>                | <b>336</b>       | <b>(15%)</b>  |
| <b>Income (loss) before income taxes</b>  | <b>40</b>                 | <b>(141)</b>     | <b>NM</b>     |
| Income tax expense (benefit)  | 20                        | (55)             | NM            |
| <b>Net income (loss)</b>  | <b>\$ 20</b>              | <b>\$ (86)</b>   | <b>NM</b>     |
| <br>  |                           |                  |               |
| <b>Assets Under Management</b>  |                           |                  |               |
| <b>Retirement Plans</b>   |                           |                  |               |
| 403(b)/457 account values   | \$ 11,502                 | \$ 10,004        |               |
| 401(k) account values   | 17,776                    | 11,848           |               |
| 401(k)/403(b) mutual funds  | 17,186                    | 14,144           |               |
| <b>Total Retirement Plans assets under management</b>                                 | <b>46,464</b>             | <b>35,996</b>    |               |
| <br>  |                           |                  |               |
| <b>Mutual Funds</b>   |                           |                  |               |
| Mutual fund assets under management [1] [2]   | 97,702                    | 29,543           |               |
| <b>Total assets under management</b>  | <b>\$ 144,166</b>         | <b>\$ 65,539</b> |               |
| <b>Total assets under administration 401(k)</b>                                       | <b>\$ 5,755</b>           | <b>\$ 5,024</b>  |               |
| <br>  |                           |                  |               |
| <b>Account Value and Assets Under Management Roll Forward</b>                         |                           |                  |               |
| <b>Retirement Plans Group Annuities</b>   |                           |                  |               |
| Account value, beginning of period  | \$ 27,258                 | \$ 22,198        |               |
| Net flows   | 930                       | 631              |               |
| Transfers in of Maturity Funding  | 194                       |                  |               |
| Change in market value and other  | 896                       | (977)            |               |
| <b>Account value, end of period [3]</b>   | <b>\$ 29,278</b>          | <b>\$ 21,852</b> |               |

**401(k) / 403(b) Mutual Funds**

|   |                  |                  |
|---|------------------|------------------|
| Assets under management, beginning of period  | \$ 16,704        | \$ 14,838        |
| Net sales/(redemptions)                       | (235)            | 57               |
| Change in market value and other              | 717              | (751)            |
| <b>Assets under management, end of period</b> | <b>\$ 17,186</b> | <b>\$ 14,144</b> |

**Mutual Funds [4]**

|  |                  |                  |
|--|------------------|------------------|
| Assets under management, beginning of period             | \$ 44,031        | \$ 32,710        |
| Transfer in of Investment-Only and Canadian mutual funds | 5,617            |                  |
| Net sales  | 1,466            | (467)            |
| Change in market value and other [1]                     | 2,185            | (2,700)          |
| <b>Assets under management, end of period [1]</b>        | <b>\$ 53,299</b> | <b>\$ 29,543</b> |

**Insurance Product Mutual Funds[5]**

|  |                  |           |
|--|------------------|-----------|
| Assets under management, beginning of period   | \$               | \$        |
| Transfers in of Insurance Product mutual funds | 43,890           |           |
| Net sales                                      | (1,324)          |           |
| Change in market value and other               | 1,837            |           |
| <b>Assets under management, end of period</b>  | <b>\$ 44,403</b> | <b>\$</b> |

**Net Investment Spread**

|                  |        |       |
|------------------|--------|-------|
| Retirement Plans | 115bps | 44bps |
|------------------|--------|-------|

[1] Includes amount attributed to the transfer of Investment-Only mutual funds and Canada Operations effective January 1, 2010.

[2] Includes Insurance Product mutual funds effective January 1, 2010.

[3] Includes policyholder balances for investment contracts and

*reserves for  
future policy  
benefits for  
insurance  
contracts.*

*[4] Includes Retail  
mutual funds,  
Investment-Only  
mutual funds,  
Canadian  
mutual funds and  
529 college  
savings plan  
assets.*

*[5] Includes mutual  
funds sponsored  
by the Company  
which are owned  
by the separate  
accounts of the  
Company to  
support  
insurance and  
investment  
products sold by  
the Company.*

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***Three months ended March 31, 2010 compared to the three months ended March 31, 2009***

Net income in Retirement increased due to increases in fee income, lower net realized capital losses, and lower DAC amortization, as compared to the prior year period. For further discussion of the Unlock, see Unlocks within the Critical Accounting Estimates section of the MD&A. The following other factors contributed to the changes in net income:

|   |  |
|---|--|
| <b>Fee income and other</b>                         | Fee income and other increased primarily due to increases in average assets under management resulting from improvements in equity markets and increased deposit activity as equity market improvements created an environment where investors were willing to re-enter the capital markets. Retail mutual funds experienced record growth in the first quarter 2010 increasing fee income by \$36 over the prior year comparable period.  |
| <b>Net investment income</b>                        | Net investment income increased due to improved performance on limited partnerships and other alternative investments.   |
| <b>Net investment spread</b>                        | The increase in net investment spread is attributable to improved performance on limited partnerships and other alternative investments.   |
| <b>Net realized capital losses</b>                  | Net realized capital losses were lower during the first quarter of 2010 compared to the prior year comparable period due to losses on derivatives, trading losses and impairments in the first quarter 2009.   |
| <b>Insurance operating costs and other expenses</b> | Insurance operating costs and other expenses increased primarily due to higher trail commissions driven by higher average account value as a result of improvements in equity markets, and the inclusion of expenses of \$6 associated with Investment-Only and Insurance Product mutual funds.  |
| <b>Amortization of DAC</b>                          | Amortization of deferred policy acquisition costs and present value of future profits decreased on a comparative period prior year basis as a result of the DAC Unlock in the first quarter of 2009.   |
| <b>Income tax expense (benefit)</b>                 | Income tax expense was recorded during the first quarter of 2010 as opposed to a benefit in 2009 due to pre-tax income in the first quarter of 2010. The change in effective rate of 50% from 39% is due to the change in the level of losses in 2009 compared to the level of earnings in 2010, while the permanent tax differences for DRD have remained relatively constant. Also increasing the 2010 rate was a valuation allowance on deferred tax benefits related to certain realized losses. |



**Table of Contents****INDIVIDUAL LIFE**

|   | <b>Three Months Ended</b> |                   |               |
|---|---------------------------|-------------------|---------------|
|   | <b>March 31,</b>          |                   |               |
| <b>Operating Summary</b>  | <b>2010</b>               | <b>2009</b>       | <b>Change</b> |
| Fee income and other  | \$ 242                    | \$ 292            | (17%)         |
| Earned premiums   | (22)                      | (19)              | (16%)         |
| Net investment income   | 93                        | 79                | 18%           |
| Net realized capital losses   | (28)                      | (33)              | 15%           |
| <b>Total revenues</b>   | <b>285</b>                | <b>319</b>        | <b>(11%)</b>  |
| Benefits, losses and loss adjustment expenses   | 165                       | 164               | 1%            |
| Insurance operating costs and other expenses  | 46                        | 48                | (4%)          |
| Amortization of deferred policy acquisition costs and present value of future profits | 47                        | 139               | (66%)         |
| <b>Total benefits, losses and expenses</b>  | <b>258</b>                | <b>351</b>        | <b>(26%)</b>  |
| <b>Income (loss) before income taxes</b>  | <b>27</b>                 | <b>(32)</b>       | <b>NM</b>     |
| Income tax expense (benefit)  | 11                        | (14)              | NM            |
| <b>Net income (loss)</b>  | <b>\$ 16</b>              | <b>\$ (18)</b>    | <b>NM</b>     |
| <br><b>Account Values</b>   |                           |                   |               |
| Variable universal life insurance   | \$ 5,900                  | \$ 4,550          |               |
| Universal life insurance [1]  | 5,781                     | 5,431             |               |
| <b>Total account values</b>   | <b>\$ 11,681</b>          | <b>\$ 9,981</b>   |               |
| <br><b>Life Insurance In-Force</b>  |                           |                   |               |
| Variable universal life insurance   | \$ 77,592                 | \$ 77,913         |               |
| Universal life insurance  | 55,806                    | 53,576            |               |
| Term life   | 71,078                    | 65,364            |               |
| <b>Total life insurance in-force</b>  | <b>\$ 204,476</b>         | <b>\$ 196,853</b> |               |
| <br><b>Net Investment Spread</b>  | <b>128bps</b>             | <b>64bps</b>      |               |
| <b>Death Benefits</b>   | <b>\$ 93</b>              | <b>\$ 94</b>      |               |

[1] Includes  
 Universal Life,  
 Interest  
 Sensitive Whole  
 Life, Modified  
 Guaranteed Life  
 Insurance and

*other.*

***Three months ended March 31, 2010 compared to the three months ended March 31, 2009***

The increase in net income was principally driven by the impacts of the Unlocks. The following factors contributed to the changes in net income (loss):

|                                     |  |
|-------------------------------------|--|
| <b>Fee income and other</b>         | Fee income and other decreased primarily due to the impact of the 2009 Unlock.   |
| <b>Earned premiums</b>              | Earned premiums, which include premiums for ceded reinsurance, decreased primarily due to higher ceded reinsurance premiums due to the aging of the life insurance in-force.   |
| <b>Net investment income</b>        | Net investment income increased primarily due to improved performance of limited partnerships and other alternative investments.   |
| <b>Net investment spread</b>        | Net investment spread increased 64 bps primarily related to improved performance of limited partnerships and other alternative investments of 65 bps and lower average credited rates of 15 bps.   |
| <b>Amortization of DAC</b>          | Amortization of DAC decreased primarily as a result of the 2010 Unlock benefit compared to the 2009 Unlock charge. DAC amortization had a partial offset in amortization of deferred revenues, which drove the decrease in fee income noted above.   |
| <b>Income tax expense (benefit)</b> | Income tax expense (benefit) increased as a result of improved earnings before income taxes primarily due to a 2010 Unlock benefit compared to a 2009 Unlock charge. The effective tax rate for 2010 differs from the statutory rate of 35% primarily due to the recognition of a valuation allowance on deferred tax benefits related to certain realized losses, partially offset by the recognition of DRD tax benefit. |

**Table of Contents****GROUP BENEFITS**

| <b>Operating Summary</b>                              | <b>Three Months Ended</b> |                           | <b>Change</b> |
|---|---------------------------|---------------------------|---------------|
|   | <b>2010</b>               | <b>March 31,<br/>2009</b> |               |
| Premiums and other considerations                     | \$ 1,102                  | \$ 1,138                  | (3%)          |
| Net investment income                                 | 107                       | 91                        | 18%           |
| Net realized capital gains                            | 9                         | 3                         | NM            |
| <b>Total revenues</b>                                 | <b>1,218</b>              | <b>1,232</b>              | <b>(1%)</b>   |
| Benefits, losses and loss adjustment expenses         | 843                       | 860                       | (2%)          |
| Insurance operating costs and other expenses          | 283                       | 264                       | 7%            |
| Amortization of deferred policy acquisition costs     | 16                        | 14                        | 14%           |
| <b>Total benefits, losses and expenses</b>            | <b>1,142</b>              | <b>1,138</b>              |               |
| <b>Income before income taxes</b>                     | <b>76</b>                 | <b>94</b>                 | <b>(19%)</b>  |
| Income tax expense                                    | 25                        | 25                        |               |
| <b>Net income</b>                                     | <b>\$ 51</b>              | <b>\$ 69</b>              | <b>(26%)</b>  |
| <b>Earned Premiums and Other</b>                      |                           |                           |               |
| Fully insured ongoing premiums                        | \$ 1,052                  | \$ 1,126                  |               |
| Buyout premiums                                       | 37                        |                           |               |
| Other   | 13                        | 12                        |               |
| <b>Total earned premiums and other</b>                | <b>\$ 1,102</b>           | <b>\$ 1,138</b>           |               |
| <b>Fully insured ongoing sales, excluding buyouts</b> | <b>\$ 296</b>             | <b>\$ 400</b>             |               |
| <b>Ratios, excluding buyouts</b>                      |                           |                           |               |
| Loss ratio  | 75.7%                     | 75.6%                     |               |
| Loss ratio, excluding financial institutions          | 81.2%                     | 78.7%                     |               |
| Expense ratio   | 28.1%                     | 24.4%                     |               |
| Expense ratio, excluding financial institutions       | 23.0%                     | 21.4%                     |               |

**Three months ended March 31, 2010 compared to the three months ended March 31, 2009**

The decrease in net income was primarily due to reduction of premiums and increases in operating costs and other expenses, partially offset by higher net investment income.

The following factors contributed to the changes in net income:

**Premiums and other considerations** Premiums and other considerations decreased due to lower sales and reduced persistency in the employer markets business and reductions in covered lives within our customer base.

**Net investment income** Net investment income increased due to higher weighted average portfolio yields primarily due to improved performance on limited partnerships and other alternative investments.

**Benefits, losses and  
loss adjustment  
expenses/Loss ratio**

The segment's loss ratio (defined as benefits, losses and loss adjustment expenses as a percentage of premiums and other considerations excluding buyouts) was essentially flat year over year. However, the loss ratio excluding the financial institution experience rated business increased due primarily to unfavorable morbidity experience from higher incidence.

**Expense ratio and  
insurance operating  
costs and other  
expenses**

The segment's expense ratio, excluding buyouts, increased compared to the prior year primarily due to higher commission expense in 2010 on the experience rated financial institution business.

**Income tax benefit**

Taxes stayed the same year over year despite a decrease in pretax income as a result of a valuation allowance on deferred tax benefits related to certain realized losses for 2010.

**Table of Contents****INSTITUTIONAL**

|  | <b>Three Months Ended</b> |                  |               |
|--|---------------------------|------------------|---------------|
|  | <b>March 31,</b>          |                  |               |
| <b>Operating Summary</b>   | <b>2010</b>               | <b>2009</b>      | <b>Change</b> |
| Fee income and other   | \$ 43                     | \$ 40            | 8%            |
| Earned premiums  | 10                        | 208              | (95%)         |
| Net investment income  | 221                       | 194              | 14%           |
| Net realized capital losses  | (76)                      | (239)            | 68%           |
| <b>Total revenues</b>  | <b>198</b>                | <b>203</b>       | <b>(2%)</b>   |
| Benefits, losses and loss adjustment expenses  | 266                       | 447              | (40%)         |
| Insurance operating costs and other expenses   | 13                        | 27               | (52%)         |
| Amortization of deferred policy acquisition costs  | 8                         | 5                | 60%           |
| <b>Total benefits, losses and expenses</b>   | <b>287</b>                | <b>479</b>       | <b>(40%)</b>  |
| <b>Loss before income taxes</b>  | <b>(89)</b>               | <b>(276)</b>     | <b>68%</b>    |
| Income tax benefit   | (1)                       | (102)            | 99%           |
| <b>Net loss</b>  | <b>\$ (88)</b>            | <b>\$ (174)</b>  | <b>49%</b>    |
| <br><b>Assets Under Management</b>   |                           |                  |               |
| Institutional account values [1]   | \$ 21,060                 | \$ 24,954        |               |
| Private Placement Life Insurance account values [1][2]                                     | 35,241                    | 32,154           |               |
| <b>Total assets under management</b>   | <b>\$ 56,301</b>          | <b>\$ 57,108</b> |               |
| <br><b>Net Investment Spread</b>   |                           |                  |               |
| Stable Value (GICs, Funding Agreements, Funding Agreement Backed Notes and Consumer Notes) | (73)bps                   | (78)bps          |               |
| <br><b>Expense Ratios</b>  |                           |                  |               |
| General insurance expense ratio  | 7.1bps                    | 10.8bps          |               |

[1] Includes policyholder balances for investment contracts and reserves for future policy benefits for insurance contracts.

[2]

*Includes  
Leverage PPLI  
amounts  
transferred from  
Life Other  
effective  
January 1,  
2010.*

***Three months ended March 31, 2010 compared to the three months ended March 31, 2009***

Net loss in Institutional decreased primarily due to lower realized capital losses and improved net investment spread due to improved performance on limited partnerships and other alternative investments. Further discussion of the net loss is presented below:

|   |   |
|---|---|
| <b>Earned premiums</b>  | Earned premiums decreased compared to the prior year due to management's decision to discontinue sales. The decrease in earned premiums was offset by a decrease in benefits, losses and loss adjustment expenses.  |
| <b>Net investment income</b>  | Net investment income increased primarily due to the improved performance on limited partnerships and other alternative investments. This increase is partially offset by lower yield on fixed maturity assets that are driven by a decline in short term interest rates.   |
| <b>Net investment spread</b>  | Stable Value, net investment spreads were slightly favorable due to improved performance on limited partnership and other alternative investments of 97 bps and a decline in interest credited due to retail notes called early of 18 bps. The favorable variance is partially offset by a decline in yields on fixed maturity assets of 110 bps. |
| <b>Net realized capital losses</b>  | Net realized capital losses were lower due to significantly less impairments on investment securities.  |
| <b>Benefits, losses and loss adjustment expenses</b>                              | Benefits, losses and loss adjustment expenses were lower driven by lower interest credited due to an overall smaller block of business.   |
| <b>Insurance operating costs and expenses and general insurance expense ratio</b> | Insurance operating costs and other expenses decreased due to active expense management efforts and reduced information technology expenses.  |
| <b>Income tax benefit</b>   | The income tax benefit declined in comparison to prior year due primarily to a 2010 deferred tax benefit valuation allowance related to certain realized losses.  |

**Table of Contents****LIFE OTHER**

| <b>Operating Summary</b>  | <b>Three Months Ended</b> |                           | <b>Change</b> |
|---|---------------------------|---------------------------|---------------|
|   | <b>2010</b>               | <b>March 31,<br/>2009</b> |               |
| Fee income and other [1]  | \$ 43                     | \$ 47                     | (9%)          |
| Net investment income (loss):                                     |                           |                           |               |
| Securities available-for sale and other                           | 11                        | 24                        | (54%)         |
| Equity securities, trading [2]                                    | 701                       | (724)                     | NM            |
| Total net investment income (loss)                                | 712                       | (700)                     | NM            |
| Net realized capital losses                                       | (5)                       | (23)                      | 78%           |
| <b>Total revenues</b>   | <b>750</b>                | <b>(676)</b>              | <b>NM</b>     |
| Benefits, losses and loss adjustment expenses                     | (19)                      | 28                        | NM            |
| Benefits, losses and loss adjustment expenses returns credited on |                           |                           |               |
| International variable annuities [2]                              | 701                       | (724)                     | NM            |
| Insurance operating costs and other expenses [1]                  | 42                        | 39                        | 8%            |
| <b>Total benefits, losses and expenses</b>                        | <b>724</b>                | <b>(657)</b>              | <b>NM</b>     |
| <b>Income (loss) before income taxes</b>                          | <b>26</b>                 | <b>(19)</b>               | <b>NM</b>     |
| Income tax expense (benefit)                                      | 15                        | (9)                       | NM            |
| <b>Net income (loss)</b>  | <b>\$ 11</b>              | <b>\$ (10)</b>            | <b>NM</b>     |

[1] Includes the fee income and commission expense associated with the sales of non-proprietary insurance products in the Company's broker-dealer subsidiaries.

[2] Includes investment income and mark-to-market effects of equity securities, trading, supporting the Global Annuity International

*variable annuity  
business, which  
are classified in  
net investment  
income with  
corresponding  
amounts  
credited to  
policyholders  
within benefits,  
losses and loss  
adjustment  
expenses.*

**Benefits losses and  
loss adjustment  
expenses**

Benefits losses and loss adjustment expense declined from the comparable prior year period due to the prospective transfer of Leverage COLI. The 2010 amounts are reflective of intersegment eliminations.



**Table of Contents****PERSONAL LINES**

| <b>Underwriting Summary</b>                       | <b>Three Months Ended</b> |                           | <b>Change</b> |
|---|---------------------------|---------------------------|---------------|
|   | <b>2010</b>               | <b>March 31,<br/>2009</b> |               |
| Written premiums                                  | \$ 941                    | \$ 944                    |               |
| Change in unearned premium reserve                | (54)                      | (35)                      | (54%)         |
| Earned premiums                                   | 995                       | 979                       | 2%            |
| Losses and loss adjustment expenses               |                           |                           |               |
| Current accident year before catastrophes         | 666                       | 627                       | 6%            |
| Current accident year catastrophes                | 41                        | 42                        | (2%)          |
| Prior accident years                              | (7)                       | 10                        | NM            |
| Total losses and loss adjustment expenses         | 700                       | 679                       | 3%            |
| Amortization of deferred policy acquisition costs | 168                       | 166                       | 1%            |
| Insurance operating costs and expenses            | 73                        | 59                        | 24%           |
| <b>Underwriting results</b>                       | <b>\$ 54</b>              | <b>\$ 75</b>              | <b>(28%)</b>  |

|                         | <b>Three Months Ended</b> |                           | <b>Change</b> |
|-------------------------|---------------------------|---------------------------|---------------|
|                         | <b>2010</b>               | <b>March 31,<br/>2009</b> |               |
| <b>Written Premiums</b> |                           |                           |               |
| <i>Business Unit</i>    |                           |                           |               |
| AARP                    | \$ 671                    | \$ 681                    | (1%)          |
| Agency                  | 258                       | 249                       | 4%            |
| Other                   | 12                        | 14                        | (14%)         |
| <b>Total</b>            | <b>\$ 941</b>             | <b>\$ 944</b>             |               |
| <i>Product Line</i>     |                           |                           |               |
| Automobile              | \$ 694                    | \$ 707                    | (2%)          |
| Homeowners              | 247                       | 237                       | 4%            |
| <b>Total</b>            | <b>\$ 941</b>             | <b>\$ 944</b>             |               |
| <b>Earned Premiums</b>  |                           |                           |               |
| <i>Business Unit</i>    |                           |                           |               |
| AARP                    | \$ 715                    | \$ 703                    | 2%            |
| Agency                  | 266                       | 261                       | 2%            |
| Other                   | 14                        | 15                        | (7%)          |
| <b>Total</b>            | <b>\$ 995</b>             | <b>\$ 979</b>             | <b>2%</b>     |
| <i>Product Line</i>     |                           |                           |               |
| Automobile              | \$ 712                    | \$ 704                    | 1%            |
| Homeowners              | 283                       | 275                       | 3%            |

|  |           |                  |           |                  |           |
|--|-----------|------------------|-----------|------------------|-----------|
| <b>Total</b>                                 | <b>\$</b> | <b>995</b>       | <b>\$</b> | <b>979</b>       | <b>2%</b> |
| <b>Premium Measures</b>                      |           |                  |           |                  |           |
|  |           | <b>2010</b>      |           | <b>2009</b>      |           |
| <b>Policies in-force end of period</b>       |           |                  |           |                  |           |
| Automobile                                   |           | 2,376,660        |           | 2,347,967        |           |
| Homeowners                                   |           | 1,487,782        |           | 1,460,172        |           |
| <b>Total policies in-force end of period</b> |           | <b>3,864,442</b> |           | <b>3,808,139</b> |           |
| <b>New business written premium</b>          |           |                  |           |                  |           |
| Automobile                                   | \$        | 93               | \$        | 115              |           |
| Homeowners                                   | \$        | 30               | \$        | 31               |           |
| <b>Policy count retention</b>                |           |                  |           |                  |           |
| Automobile                                   |           | 84%              |           | 86%              |           |
| Homeowners                                   |           | 85%              |           | 86%              |           |
| <b>Renewal written pricing increase</b>      |           |                  |           |                  |           |
| Automobile                                   |           | 5%               |           | 3%               |           |
| Homeowners                                   |           | 9%               |           | 6%               |           |
| <b>Renewal earned pricing increase</b>       |           |                  |           |                  |           |
| Automobile                                   |           | 4%               |           | 4%               |           |
| Homeowners                                   |           | 6%               |           | 6%               |           |

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| <b>Ratios and Supplemental Data</b>                                     | <b>Three Months Ended<br/>March 31,</b> |             | <b>Change</b> |
|---|---|-------------|---------------|
|   | <b>2010</b>                             | <b>2009</b> |               |
| Loss and loss adjustment expense ratio                                  |   |             |               |
| Current accident year before catastrophes                               | 66.9                                    | 64.1        | (2.8)         |
| Current accident year catastrophes                                      | 4.2                                     | 4.3         | 0.1           |
| Prior accident years  | (0.8)                                   | 1.1         | 1.9           |
| Total loss and loss adjustment expense ratio                            | 70.3                                    | 69.4        | (0.9)         |
| Expense ratio   | 24.2                                    | 23.0        | (1.2)         |
| Combined ratio  | 94.5                                    | 92.4        | (2.1)         |
| Catastrophe ratio   |   |             |               |
| Current year  | 4.2                                     | 4.3         | 0.1           |
| Prior years   | (0.1)                                   | 1.1         | 1.2           |
| Total catastrophe ratio   | 4.0                                     | 5.4         | 1.4           |
| Combined ratio before catastrophes                                      | 90.5                                    | 87.0        | (3.5)         |
| Combined ratio before catastrophes and prior accident years development | 91.1                                    | 87.0        | (4.1)         |
| Other revenues [1]  | \$ 42                                   | \$ 37       | 14%           |

[1] Represents servicing revenues.

| <b>Combined Ratios</b> | <b>Three Months Ended<br/>March 31,</b> |             | <b>Change</b> |
|------------------------|---|-------------|---------------|
|                        | <b>2010</b>                             | <b>2009</b> |               |
| Automobile             | 93.7                                    | 89.3        | (4.4)         |
| Homeowners             | 96.8                                    | 100.3       | 3.5           |
| <b>Total</b>           | <b>94.5</b>                             | <b>92.4</b> | <b>(2.1)</b>  |

**Underwriting results, premium measures and ratios****Three months ended March 31, 2010 compared to the three months ended March 31, 2009**

Underwriting results decreased by \$21, with a corresponding 2.1 point increase in the combined ratio.

**Earned premiums**

Earned premiums grew by \$16 in 2010, with earned premium growth in both AARP and Agency.

AARP earned premiums grew \$12, in 2010, due primarily to new business written premium growth through the third quarter of 2009 driven by increased direct marketing spend, higher auto policy conversion rates and cross-selling homeowners insurance to insureds who have auto policies. Partly offsetting the growth was the effect of a decrease in policy count retention since the second quarter of 2009.

Agency earned premiums increased by \$5, due primarily to new business written premium growth in 2009 driven by an increase in the number of agency appointments, an increase in the number of policy quotes and an increase in the policy issue rate. Partly offsetting the growth was the effect of a decrease in average renewal earned premium per policy for auto business.

Auto earned premiums increased 1% in 2010 due primarily to new business written premium growth through the fourth quarter of 2009, largely offset by a decrease in average renewal premium per policy and, to a lesser extent, a decrease in new business and policy count retention in the first quarter of 2010. Despite 4% auto earned pricing increases in 2010, average renewal earned premium per policy for auto declined in 2010 due to a shift to more preferred market segment business and a greater concentration of business in states and territories with lower average premium. Homeowners earned premiums grew 3% in 2010 due primarily to new business written premium growth through the fourth quarter of 2009 and the effect of increases in earned pricing, partially offset by a decrease in new business and policy count retention in the first quarter of 2010.

**New business written premium**

Auto new business written premium decreased by \$22, or 19%, in 2010 due primarily to the effect of written pricing increases and underwriting actions that lowered policy issue rate on direct marketing responses and agency business quotes. Homeowners new business written premium was down slightly as the effect of pricing and underwriting actions lowering the policy issue rate on direct marketing responses and agency business quotes was largely offset by an increase in the cross-sale of homeowners insurance to insureds who have auto policies.

**Policy count retention**

Policy count retention for auto decreased by 2 points in the three months ended March 31, 2010 driven by the effect of 5% renewal written pricing increases, underwriting actions and a decrease in policy retention on AARP business. Policy count retention for homeowners decreased 1 point in the three months ended March 31, 2010, driven by the effect of 9% renewal written pricing increases and underwriting actions, partially offset by the effect of the Company's non-renewal of Florida homeowners Agency business in 2009.

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**Renewal earned pricing increase**

Auto renewal earned pricing increased by 4% in 2010 due to rate increases and the effect of policyholders purchasing newer vehicle models in place of older models. Homeowners' renewal earned pricing increased by 6% in 2010 due to rate increases and increased coverage amounts reflecting higher rebuilding costs. For both auto and home, the Company has increased rates in certain states for certain classes of business to maintain profitability in the face of rising loss costs.

**Policies in-force**

Compared to the prior year period, the number of policies in-force increased 1% in auto in 2010, driven by an increase in Agency and increased 2% for homeowners, driven by an increase in AARP. Since the fourth quarter of 2009, the number of policies in-force decreased 1% in auto driven by a decrease in AARP and was flat in homeowners.

*Losses and loss adjustment expenses*

**Current accident year losses and loss adjustment expenses before catastrophes**

Personal Lines current accident year losses and loss adjustment expenses before catastrophes increased by \$39, primarily due to the increase in the current accident year loss and loss adjustment expense ratio before catastrophes and, to a lesser extent, the increase in earned premium. The current accident year loss and loss adjustment expense ratio before catastrophes increased by 2.8 points, driven by a 4.2 point increase for auto, partially offset by a 0.5 point decrease for home. The 4.2 point increase for auto was due to higher auto physical damage emerged frequency and higher expected auto liability loss costs relative to average earned premium per policy. The 0.5 point decrease for home was driven by improved severity, largely offset by increased frequency of non-catastrophe weather claims.

**Current accident year catastrophes**

Current accident year catastrophes were relatively flat year-over-year as catastrophe losses in 2010, driven primarily by losses from East coast winter storms and from wind and rain storms in the Northeast, California and Arizona, were only \$1 lower than catastrophe losses in 2009, driven primarily by losses from windstorms in the South.

**Prior accident year reserve development**

Prior accident year reserve development improved by \$17, from \$10 unfavorable in 2009 to \$7 favorable in 2010. Net favorable reserve development of \$7 in 2010 included, among other reserve changes, a \$17 release of AARP and Agency auto liability reserves principally related to the 2005 through 2009 accident years. Net unfavorable reserve development of \$10 in 2009 included an \$18 strengthening of reserves for homeowners' business.

*Operating expenses*

The expense ratio increased by 1.2 points due largely to a \$7 reduction of TWIA assessments recognized in 2009, a \$4 legal settlement in 2010 and an increase in compensation-related costs.

**Table of Contents****SMALL COMMERCIAL**

| <b>Underwriting Summary</b>                       | <b>Three Months Ended</b> |                  |               |
|---|---------------------------|------------------|---------------|
|   | <b>2010</b>               | <b>March 31,</b> | <b>Change</b> |
|   |                           | <b>2009</b>      |               |
| Written premiums                                  | \$ 694                    | \$ 693           |               |
| Change in unearned premium reserve                | 57                        | 41               | 39%           |
| Earned premiums                                   | 637                       | 652              | (2%)          |
| Losses and loss adjustment expenses               |                           |                  |               |
| Current accident year before catastrophes         | 366                       | 362              | 1%            |
| Current accident year catastrophes                | 21                        | 6                | NM            |
| Prior accident years                              | (18)                      | 5                | NM            |
| Total losses and loss adjustment expenses         | 369                       | 373              | (1%)          |
| Amortization of deferred policy acquisition costs | 154                       | 157              | (2%)          |
| Insurance operating costs and expenses            | 31                        | 35               | (11%)         |
| <b>Underwriting results</b>                       | <b>\$ 83</b>              | <b>\$ 87</b>     | <b>(5%)</b>   |

| <b>Premium Measures</b>          | <b>2010</b> | <b>2009</b> |
|----------------------------------|-------------|-------------|
| New business premium             | \$ 130      | \$ 119      |
| Policy count retention           | 85%         | 81%         |
| Renewal written pricing increase | 1%          |             |
| Renewal earned pricing decrease  |             | (1%)        |
| Policies in-force end of period  | 1,091,270   | 1,053,568   |

| <b>Ratios</b>                                | <b>Three Months Ended</b> |                  |               |
|--|---------------------------|------------------|---------------|
|  | <b>2010</b>               | <b>March 31,</b> | <b>Change</b> |
|  |                           | <b>2009</b>      |               |
| Loss and loss adjustment expense ratio       |                           |                  |               |
| Current accident year before catastrophes    | 57.5                      | 55.5             | (2.0)         |
| Current accident year catastrophes           | 3.3                       | 1.0              | (2.3)         |
| Prior accident years                         | (2.8)                     | 0.8              | 3.6           |
| Total loss and loss adjustment expense ratio | 57.9                      | 57.3             | (0.6)         |
| Expense ratio                                | 30.8                      | 29.3             | (1.5)         |
| Policyholder dividend ratio                  | (1.8)                     | 0.1              | 1.9           |
| Combined ratio                               | 86.9                      | 86.6             | (0.3)         |
| Catastrophe ratio                            |                           |                  |               |
| Current year                                 | 3.3                       | 1.0              | (2.3)         |
| Prior years                                  | (0.3)                     | 0.1              | 0.4           |
| Total catastrophe ratio                      | 3.0                       | 1.1              | (1.9)         |

|   |      |      |       |
|---|------|------|-------|
| Combined ratio before catastrophes                                      | 84.0 | 85.5 | 1.5   |
| Combined ratio before catastrophes and prior accident years development | 86.5 | 84.8 | (1.7) |

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***Underwriting results, premium measures and ratios***

***Three months ended March 31, 2010 compared to the three months ended March 31, 2009***

Underwriting results decreased by \$4, with a corresponding 0.3 point increase in the combined ratio.

***Earned premiums***

Earned premiums for the Small Commercial segment decreased by \$15 in 2010 primarily due to lower earned audit premium on workers compensation business and the effect of non-renewals outpacing new business over the last twelve months for package business and commercial auto. While the Company has focused on increasing new business from its agents and expanding writings in certain territories, the effects of the economic downturn have contributed to the decrease in earned premiums in 2010.

**New business premium**

New business written premium was up \$11, or 9%, in 2010 primarily driven by an increase in package business and the impact from the rollout of a new business owners policy product during 2009.

**Policy count retention**

Policy count retention increased in all lines of business, as the trend in mid-term cancellations improved in 2010.

**Renewal earned pricing decrease**

Renewal earned pricing was flat as an increase in renewal earned pricing for package business and commercial auto was offset by a decrease for workers compensation. The earned pricing changes were primarily a reflection of written pricing changes over the last year. In addition to the effect of written pricing decreases in workers compensation in 2009, average premium per policy in Small Commercial has declined due to a reduction in the payrolls of workers compensation insureds.

**Policies in-force**

The number of policies-in-force increased by 4% in 2010. Despite the growth in policies, earned premiums have decreased by 2%, reflecting the decrease in average premium per policy. The growth in policies in-force does not correspond directly with the change in earned premiums due to the effect of changes in earned pricing and changes in the average premium per policy.

***Losses and loss adjustment expenses***

**Current accident year losses and loss adjustment expenses before catastrophes**

Small Commercial's current accident year losses and loss adjustment expenses before catastrophes increased by \$4, primarily due to the 2.0 point increase in the current accident year loss and loss adjustment expense ratio before catastrophes, partially offset by the decrease in earned premiums. The increase in the current accident year loss and loss adjustment expense ratio before catastrophes was primarily due to a higher loss and loss adjustment expense ratio on package business and workers compensation. The higher loss and loss adjustment expense ratio on package business was primarily due to unfavorable severity, partially offset by a continuation of favorable expected frequency. The higher loss and loss adjustment expense ratio for workers compensation was primarily due to less favorable expected frequency and severity.

**Current accident year catastrophes**

Current accident year catastrophe losses increased by \$15 in 2010, as losses in 2010 from East coast winter storms and from wind and rain storms in the Northeast, California and Arizona were higher than losses in 2009 from ice storms and windstorms in the Southeast and Midwest.

**Prior accident year reserve development**

Prior accident year development changed from net unfavorable development of \$5 in 2009 to net favorable development of \$18 in 2010. There were no significant prior accident year reserve developments in the first quarter of 2010. Net unfavorable prior accident year development of \$5 in 2009 included a \$16 strengthening of reserves for package business related to accident years 2000 to 2005 and a \$13 release of workers compensation reserves related to



accident years 2003 to 2007.

*Operating expenses*

Insurance operating costs and expenses decreased by \$4, primarily driven by a \$12 decrease in the estimated amount of dividends payable to certain workers' compensation policyholders as a result of fewer dividend policies being sold, largely offset by a \$5 reduction in TWIA assessments recognized in 2009 and an increase in compensation-related costs. Amortization of deferred policy acquisition costs decreased by \$3 in 2010, primarily driven by the decrease in earned premiums and lower amortization of other underwriting expenses. The expense ratio increased by 1.5 points, primarily due to the decrease in earned premiums and a \$5 reduction in TWIA assessments in 2009.

**Table of Contents****MIDDLE MARKET**

| <b>Underwriting Summary</b>                       | <b>Three Months Ended</b> |                  |             |               |
|---|---------------------------|------------------|-------------|---------------|
|   | <b>2010</b>               | <b>March 31,</b> | <b>2009</b> | <b>Change</b> |
| Written premiums                                  | \$ 510                    | \$               | 526         | (3%)          |
| Change in unearned premium reserve                | 9                         |                  | (22)        | NM            |
| Earned premiums                                   | 501                       |                  | 548         | (9%)          |
| Losses and loss adjustment expenses               |                           |                  |             |               |
| Current accident year before catastrophes         | 331                       |                  | 359         | (8%)          |
| Current accident year catastrophes                | 15                        |                  | 16          | (6%)          |
| Prior accident years                              | (16)                      |                  | (58)        | 72%           |
| Total losses and loss adjustment expenses         | 330                       |                  | 317         | 4%            |
| Amortization of deferred policy acquisition costs | 117                       |                  | 125         | (6%)          |
| Insurance operating costs and expenses            | 42                        |                  | 37          | 14%           |
| <b>Underwriting results</b>                       | <b>\$ 12</b>              | <b>\$</b>        | <b>69</b>   | <b>(83%)</b>  |

| <b>Premium Measures</b>               | <b>2010</b> | <b>2009</b> |
|---------------------------------------|-------------|-------------|
| New business premium                  | \$ 119      | \$ 115      |
| Policy count retention                | 82%         | 78%         |
| Renewal written pricing decrease      |             | (2%)        |
| Renewal earned pricing decrease       | (1%)        | (5%)        |
| Policies in-force as of end of period | 95,998      | 97,176      |

| <b>Ratios</b>                                | <b>Three Months Ended</b> |                  |             |               |
|--|---------------------------|------------------|-------------|---------------|
|  | <b>2010</b>               | <b>March 31,</b> | <b>2009</b> | <b>Change</b> |
| Loss and loss adjustment expense ratio       |                           |                  |             |               |
| Current accident year before catastrophes    | 66.0                      |                  | 65.5        | (0.5)         |
| Current accident year catastrophes           | 3.1                       |                  | 2.8         | (0.3)         |
| Prior accident years                         | (3.3)                     |                  | (10.5)      | (7.2)         |
| Total loss and loss adjustment expense ratio | 65.9                      |                  | 57.8        | (8.1)         |
| Expense ratio                                | 31.3                      |                  | 29.3        | (2.0)         |
| Policyholder dividend ratio                  | 0.4                       |                  | 0.4         |               |
| Combined ratio                               | 97.6                      |                  | 87.5        | (10.1)        |
| Catastrophe ratio                            |                           |                  |             |               |
| Current year                                 | 3.1                       |                  | 2.8         | (0.3)         |
| Prior years                                  | (0.4)                     |                  | (1.0)       | (0.6)         |
| Total catastrophe ratio                      | 2.7                       |                  | 1.8         | (0.9)         |

|   |      |      |       |
|---|------|------|-------|
| Combined ratio before catastrophes                                      | 94.9 | 85.7 | (9.2) |
| Combined ratio before catastrophes and prior accident years development | 97.7 | 95.2 | (2.5) |

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***Underwriting results, premium measures and ratios***

***Three months ended March 31, 2010 compared to the three months ended March 31, 2009***

Underwriting results decreased by \$57 with a corresponding increase in the combined ratio of 10.1 points.

***Earned premiums***

Earned premiums for the Middle Market segment decreased by \$47 in 2010, primarily driven by the effect of non-renewals outpacing new business over the last twelve months in all lines except for workers compensation and a decrease in earned pricing in general liability, workers compensation and marine.

**New business premium**

New business written premium increased by \$4, primarily due to an increase in new business written premium for workers compensation, partially offset by a decrease in new business for marine and general liability. Despite continued pricing competition, the Company has increased new business for workers compensation by targeting business in selected industries and regions of the country where attractive new business opportunities remain.

**Policy count retention**

Policy count retention increased in all lines of business except for general liability.

**Renewal earned pricing decrease**

Earned pricing decreased in workers compensation, general liability and marine. The earned pricing changes were primarily a reflection of written pricing changes over the last year. A number of carriers have continued to compete fairly aggressively on price, particularly on larger accounts within Middle Market. Beginning in the second quarter of 2009, however, written pricing decreases moderated for workers compensation, general liability and marine and were flat or slightly positive for property and commercial auto.

**Policies in-force**

The number of policies in-force decreased slightly, consistent with the decline in earned premiums.

***Losses and loss adjustment expenses***

**Current accident year losses and loss adjustment expenses before catastrophes**

Middle Market current accident year losses and loss adjustment expenses before catastrophes decreased by \$28, primarily due to a decrease in earned premium, partially offset by an increase in the current accident year loss and loss adjustment expense ratio before catastrophes. The current accident year loss and loss adjustment expense ratio before catastrophes increased, primarily due to a higher loss and loss adjustment expense ratio on property and general liability, partially offset by a lower ratio on workers compensation and marine business. The higher loss and loss adjustment expense ratio on property was driven by higher severity and the higher ratio on general liability business was primarily due to the effects of renewal earned pricing decreases.

**Current accident year catastrophes**

Current accident year catastrophe losses were relatively flat year-over-year, as catastrophe losses in 2010 from East coast winter storms and from wind and rain storms in the Northeast, California and Arizona were only \$1 lower than losses in 2009 from ice storms and windstorms in the Southeast and Midwest.

**Prior accident year reserve development**

Net favorable prior accident year reserve development decreased by \$42. Net favorable prior accident year reserve development of \$16 in 2010 included, among other reserve changes, general liability reserve releases of \$10, primarily related to accident years 2004 to 2008. Net favorable reserve development of \$58 in 2009 included a \$38 release of general liability reserves, primarily related to accident years 2005 to 2007.

***Operating expenses***

Insurance operating costs and expenses increased by \$5, primarily due to an increase in compensation-related costs and a \$2 reduction in TWIA assessments recognized in the first quarter of 2009 related to hurricane Ike. Amortization

of deferred policy acquisition costs decreased by \$8 largely due to the decrease in earned premiums. The expense ratio increased by 2.0 points in 2010 as insurance operating costs and expenses other than policyholders dividends did not decrease commensurate with the decrease in earned premiums.

**Table of Contents****SPECIALTY COMMERCIAL**

|   | <b>Three Months Ended<br/>March 31,</b> |              |               |
|---|---|--------------|---------------|
|   | <b>2010</b>                             | <b>2009</b>  | <b>Change</b> |
| <b>Underwriting Summary</b>                       |   |              |               |
| Written premiums                                  | \$ 309                                  | \$ 295       | 5%            |
| Change in unearned premium reserve                | 22                                      | (37)         | NM            |
| Earned premiums                                   | 287                                     | 332          | (14%)         |
| Losses and loss adjustment expenses               |   |              |               |
| Current accident year before catastrophes         | 197                                     | 233          | (15%)         |
| Current accident year catastrophes                | 2                                       | 1            | 100%          |
| Prior accident years                              | (49)                                    | (25)         | (96%)         |
| Total losses and loss adjustment expenses         | 150                                     | 209          | (28%)         |
| Amortization of deferred policy acquisition costs | 69                                      | 75           | (8%)          |
| Insurance operating costs and expenses            | 16                                      | 25           | (36%)         |
| <b>Underwriting results</b>                       | <b>\$ 52</b>                            | <b>\$ 23</b> | <b>126%</b>   |

|   | <b>Three Months Ended<br/>March 31,</b> |               |               |
|---|---|---------------|---------------|
|   | <b>2010</b>                             | <b>2009</b>   | <b>Change</b> |
| <b>Written Premiums</b>                     |   |               |               |
| Property                                    | \$                                      | \$ (16)       | 100%          |
| Casualty                                    | 174                                     | 150           | 16%           |
| Professional Liability, Fidelity and Surety | 120                                     | 143           | (16%)         |
| Other                                       | 15                                      | 18            | (17%)         |
| <b>Total</b>                                | <b>\$ 309</b>                           | <b>\$ 295</b> | <b>5%</b>     |
| <b>Earned Premiums</b>                      |   |               |               |
| Property                                    | \$                                      | \$ 13         | (100%)        |
| Casualty                                    | 134                                     | 130           | 3%            |
| Professional Liability, Fidelity and Surety | 139                                     | 171           | (19%)         |
| Other                                       | 14                                      | 18            | (22%)         |
| <b>Total</b>                                | <b>\$ 287</b>                           | <b>\$ 332</b> | <b>(14%)</b>  |

|   | <b>Three Months Ended<br/>March 31,</b> |             |               |
|---|---|-------------|---------------|
|   | <b>2010</b>                             | <b>2009</b> | <b>Change</b> |
| <b>Ratios</b>                             |   |             |               |
| Loss and loss adjustment expense ratio    |   |             |               |
| Current accident year before catastrophes | 68.3                                    | 70.3        | 2.0           |
| Current accident year catastrophes        | 0.5                                     | 0.1         | (0.4)         |

|   |        |       |       |
|---|--------|-------|-------|
| Prior accident years  | (16.6) | (7.9) | 8.7   |
| Total loss and loss adjustment expense ratio                            | 52.2   | 62.6  | 10.4  |
| Expense ratio   | 29.3   | 29.5  | 0.2   |
| Policyholder dividend ratio   | 0.4    | 0.7   | 0.3   |
| Combined ratio  | 81.9   | 92.8  | 10.9  |
| Catastrophe ratio   |        |       |       |
| Current year  | 0.5    | 0.1   | (0.4) |
| Prior years   | 0.1    | (0.2) | (0.3) |
| Total catastrophe ratio   | 0.6    | (0.1) | (0.7) |
| Combined ratio before catastrophes                                      | 81.3   | 92.9  | 11.6  |
| Combined ratio before catastrophes and prior accident years development | 98.0   | 100.5 | 2.5   |
| Other revenues [1]  | \$ 76  | \$ 80 | (5%)  |

[1] Represents servicing revenue.

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***Underwriting results and ratios***

***Three months ended March 31, 2010 compared to the three months ended March 31, 2009***

Underwriting results increased by \$29 with a corresponding decrease in the combined ratio of 10.9 points.

***Earned premiums***

Earned premiums for the Specialty Commercial segment decreased by \$45 due to decreases in property and professional liability, fidelity and surety.

Property earned premiums decreased by \$13, primarily due to the sale of the Company's core excess and surplus lines property business on March 31, 2009 to Beazley Group PLC. Concurrent with the sale, the in-force book of business was ceded to Beazley under a separate reinsurance agreement, whereby the Company ceded \$26 of unearned premium, net of \$10 in ceding commission. The ceding of the unearned premium was reflected as a reduction of written premium as of March 31, 2009.

Casualty earned premiums increased by \$4, primarily due to a reduction in earned audit premiums in the first quarter of 2009.

Professional liability, fidelity and surety earned premium decreased by \$32, primarily due to the effects of lower new business and earned pricing decreases. Increased market capacity, driven largely by favorable loss performance, is driving significant pricing deterioration leading to the reduction in attractive new business opportunities and renewal pricing reductions.

Within the Other category, earned premium decreased by \$4 in 2010. The Other category of earned premiums includes premiums assumed under inter-segment arrangements.

***Losses and loss adjustment expenses***

**Current accident year losses and loss adjustment expenses before catastrophes**

Current accident year losses and loss adjustment expenses before catastrophes decreased by \$36 primarily due to a decrease in earned premiums.

**Prior accident year reserve development**

Net favorable prior accident year reserve development of \$49 in 2010 included, among other reserve changes, a release of reserves for professional liability claims of \$22, primarily related to D&O claims. Net favorable prior accident year reserve development of \$25 in 2009 included a \$20 release of reserves for D&O claims related to the 2006 accident year.

***Operating expenses***

Amortization of deferred policy acquisition costs decreased by \$6 due to the decrease in earned premiums. Insurance operating costs and expenses decreased by \$9, primarily due to a decrease in estimated profit commissions on ceded property business and decreased compensation-related costs. The expense ratio decreased by 0.2 points due to the decreases in insurance operating costs and expenses and amortization of deferred policy acquisition costs, partially offset by the decrease in earned premiums.



**Table of Contents****OTHER OPERATIONS**

| <b>Operating Summary</b>                        | <b>Three Months Ended</b> |                           | <b>Change</b> |
|---|---------------------------|---------------------------|---------------|
|   | <b>2010</b>               | <b>March 31,<br/>2009</b> |               |
| Written premiums                                | \$ 1                      | \$ 1                      |               |
| Change in unearned premium reserve              | 1                         | 1                         |               |
| Earned premiums                                 |                           |                           |               |
| Losses and loss adjustment expenses prior years | 1                         |                           |               |
| Insurance operating costs and expenses          | 7                         | 5                         | 40%           |
| <b>Underwriting results</b>                     | <b>(8)</b>                | <b>(5)</b>                | <b>(60%)</b>  |
| Net investment income                           | 41                        | 40                        | 3%            |
| Net realized capital losses                     | (4)                       | (34)                      | 88%           |
| Other expenses                                  | 1                         | 1                         |               |
| <b>Income before income taxes</b>               | <b>30</b>                 | <b>2</b>                  | <b>NM</b>     |
| Income tax expense                              | 11                        | 1                         | NM            |
| <b>Net income</b>                               | <b>\$ 19</b>              | <b>\$ 1</b>               | <b>NM</b>     |

***Three months ended March 31, 2010 compared to the three months ended March 31, 2009***

Net income increased primarily due to a \$30 decrease in net realized capital losses, as a result of fewer impairments and stabilizing market and credit conditions, partially offset by the related \$10 increase in income tax expense.

**Table of Contents****CORPORATE**

| <b>Operating Summary</b>        | <b>Three Months Ended</b> |                           | <b>Change</b> |
|---------------------------------|---------------------------|---------------------------|---------------|
|                                 | <b>2010</b>               | <b>March 31,<br/>2009</b> |               |
| Fee income                      | \$ 3                      | \$ 3                      |               |
| Net investment income           | 7                         | 6                         | 17%           |
| Net realized capital gains      |                           | 42                        | (100%)        |
| <b>Total revenues</b>           | <b>10</b>                 | <b>51</b>                 | <b>(80%)</b>  |
| Interest expense                | 120                       | 120                       |               |
| Goodwill impairment             |                           | 32                        | (100%)        |
| Other expenses                  | 80                        | 15                        | NM            |
| <b>Total expenses</b>           | <b>200</b>                | <b>167</b>                | <b>20%</b>    |
| <b>Loss before income taxes</b> | <b>(190)</b>              | <b>(116)</b>              | <b>(64%)</b>  |
| Income tax benefit              | (66)                      | (53)                      | (25%)         |
| <b>Net loss</b>                 | <b>\$ (124)</b>           | <b>\$ (63)</b>            | <b>(97%)</b>  |

***Three months ended March 31, 2010 compared to the three months ended March 31, 2009***

|                                   |   |
|-----------------------------------|---|
| <b>Net realized capital gains</b> | The change was primarily due to net realized capital gains of \$70 recorded in the first quarter of 2009 on the change in fair value of the liability related to warrants issued to Allianz, which was offset by \$20 in valuation allowance recorded in the same period. |
| <b>Goodwill impairment</b>        | The Company's goodwill impairment test performed during the three months ended March 31, 2009 resulted in a write-down of \$32 in Corporate related to the Institutional segment.   |
| <b>Other expenses</b>             | Other expenses increased primarily due to an accrual for a litigation settlement of \$73 in 2010, for further information see Structured Settlement Class Action within Note 9 of the Notes to Condensed Consolidated Financial Statements.                               |
| <b>Income tax benefit</b>         | The effective tax rate of 46% in 2009 was primarily due to no income tax on the \$70 net realized capital gain from the change in fair value of the liability related to Allianz warrants and the \$32 goodwill impairment.   |

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**PROPERTY & CASUALTY UNDERWRITING RISK MANAGEMENT STRATEGY**

Refer to the MD&A in The Hartford's 2009 Form 10-K Annual Report for an explanation of Property & Casualty's underwriting risk management strategy.

**INVESTMENT CREDIT RISK**

The Company has established investment credit policies that focus on the credit quality of obligors and counterparties, limit credit concentrations, encourage diversification and require frequent creditworthiness reviews. Investment activity, including setting of policy and defining acceptable risk levels, is subject to regular review and approval by senior management.

The Company invests primarily in securities which are rated investment grade and has established exposure limits, diversification standards and review procedures for all credit risks including borrower, issuer and counterparty. Creditworthiness of specific obligors is determined by consideration of external determinants of creditworthiness, typically ratings assigned by nationally recognized ratings agencies and is supplemented by an internal credit evaluation. Obligor, asset sector and industry concentrations are subject to established Company limits and are monitored on a regular basis.

The Company is not exposed to any credit concentration risk of a single issuer greater than 10% of the Company's stockholders' equity other than U.S. government and government agencies backed by the full faith and credit of the U.S. government. For further discussion of concentration of credit risk, see the Concentration of Credit Risk section in Note 5 of the Notes to Consolidated Financial Statements in The Hartford's 2009 Form 10-K Annual Report.

**Derivative Instruments**

In the normal course of business, the Company uses various derivative counterparties in executing its derivative transactions. The use of counterparties creates credit risk that the counterparty may not perform in accordance with the terms of the derivative transaction. The Company has developed exposure policies which limit the Company's exposure to credit risk.

The derivative counterparty exposure policy establishes market-based credit limits, favors long-term financial stability and creditworthiness of the counterparty and typically requires credit enhancement/credit risk reducing agreements.

The Company minimizes the credit risk of derivative instruments by entering into transactions with high quality counterparties rated A2/A or better, which are monitored and evaluated by the Company's risk management team and reviewed by senior management. In addition, the Company monitors counterparty credit exposure on a monthly basis to ensure compliance with Company policies and statutory limitations. The Company also generally requires that derivative contracts, other than exchange traded contracts, certain forward contracts, and certain embedded and reinsurance derivatives, be governed by an International Swaps and Derivatives Association Master Agreement which is structured by legal entity and by counterparty and permits right of offset.

The Company has developed credit exposure thresholds which are based upon counterparty ratings. Credit exposures are measured using the market value of the derivatives, resulting in amounts owed to the Company by its counterparties or potential payment obligations from the Company to its counterparties. Credit exposures are generally quantified daily based on the prior business day's market value and collateral is pledged to and held by, or on behalf of, the Company to the extent the current value of derivatives exceeds the contractual thresholds. In accordance with industry standards and the contractual agreements, collateral is typically settled on the next business day. The Company has exposure to credit risk for amounts below the exposure thresholds which are uncollateralized, as well as for market fluctuations that may occur between contractual settlement periods of collateral movements.

The maximum uncollateralized threshold for a derivative counterparty for a single legal entity is \$10. The Company currently transacts over-the-counter derivatives in five legal entities and therefore the maximum combined threshold for a single counterparty over all legal entities that use derivatives is \$50. In addition, the Company may have exposure to multiple counterparties in a single corporate family due to a common credit support provider. As of March 31, 2010, the maximum combined threshold for all counterparties under a single credit support provider over all legal entities that use derivatives is \$100. Based on the contractual terms of the collateral agreements, these thresholds may be immediately reduced due to a downgrade in a counterparty's credit rating. For further discussion, see the Derivative Commitments section of Note 9 of the Notes to Condensed Consolidated Financial Statements.

For the three months ended March 31, 2010, the Company has incurred no losses on derivative instruments due to counterparty default.

In addition to counterparty credit risk, the Company enters into credit default swaps to manage credit exposure. Credit default swaps involve a transfer of credit risk of one or many referenced entities from one party to another in exchange for periodic payments. The party that purchases credit protection will make periodic payments based on an agreed upon rate and notional amount, and for certain transactions there will also be an upfront premium payment. The second party, who assumes credit risk, will typically only make a payment if there is a credit event and such payment will be equal to the notional value of the swap contract less the value of the referenced security issuer's debt obligation. A credit event is generally defined as default on contractually obligated interest or principal payments or bankruptcy of the referenced entity after the occurrence of the credit event.

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The Company uses credit derivatives to purchase credit protection and, to a lesser extent, assume credit risk with respect to a single entity, referenced index, or asset pool. The Company purchases credit protection through credit default swaps to economically hedge and manage credit risk of certain fixed maturity investments across multiple sectors of the investment portfolio. The Company has also entered into credit default swaps that assume credit risk as part of replication transactions. Replication transactions are used as an economical means to synthetically replicate the characteristics and performance of assets that would otherwise be permissible investments under the Company's investment policies. These swaps reference investment grade single corporate issuers and baskets, which include trades ranging from baskets of up to five corporate issuers to standard and customized diversified portfolios of corporate issuers, which are established within sector concentration limits and are typically divided into tranches which possess different credit ratings ranging from AAA through the CCC rated first loss position.

**Investments**

The following table presents the Company's fixed maturities by credit quality. The ratings referenced below are based on the ratings of a nationally recognized rating organization or, if not rated, assigned based on the Company's internal analysis of such securities.

|  | Fixed Maturities by Credit Quality<br>March 31, 2010 |                  |                                | December 31, 2009 |                  |                                |
|--|--|------------------|--------------------------------|-------------------|------------------|--------------------------------|
|  | Amortized  |                  | Percent<br>of<br>Total<br>Fair | Amortized         |                  | Percent<br>of<br>Total<br>Fair |
|  | Cost   | Fair<br>Value    | Value                          | Cost              | Fair<br>Value    | Value                          |
| United States Government/Government agencies | \$ 7,626   | \$ 7,517         | 9.9%                           | \$ 7,299          | \$ 7,172         | 10.1%                          |
| AAA  | 11,441   | 11,047           | 14.6%                          | 11,974            | 11,188           | 15.7%                          |
| AA   | 15,378   | 14,766           | 19.6%                          | 14,845            | 13,932           | 19.6%                          |
| A  | 20,182   | 19,598           | 25.9%                          | 19,822            | 18,664           | 26.2%                          |
| BBB  | 19,637   | 19,092           | 25.3%                          | 17,886            | 17,071           | 24.0%                          |
| BB & below                                   | 4,443  | 3,564            | 4.7%                           | 4,189             | 3,126            | 4.4%                           |
| <b>Total fixed maturities</b>                | <b>\$ 78,707</b>                                     | <b>\$ 75,584</b> | <b>100.0%</b>                  | <b>\$ 76,015</b>  | <b>\$ 71,153</b> | <b>100.0%</b>                  |

The movement within the Company's investment ratings was primarily attributable to purchases predominantly of investment grade corporate securities, partially offset by rating agency downgrades across multiple sectors, in particular commercial mortgage-backed securities ( CMBS ) and commercial real estate ( CRE ) collateralized debt obligations ( CDOs ). The ratings associated with CMBS and CRE CDOs, along with residential mortgage-backed securities ( RMBS ), may continue to be negatively impacted as rating agencies make changes to their methodologies and monitor security performance.

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The following table presents the Company's AFS securities by type.

|                                 | Available-for-Sale Securities by Type<br>March 31, 2010 |                              |                               |               |   | December 31, 2009            |                              |                               |               |   |
|---------------------------------|---|------------------------------|-------------------------------|---------------|---|------------------------------|------------------------------|-------------------------------|---------------|---|
|                                 | Cost or<br>Amortized<br>Cost                            | Gross<br>Unrealized<br>Gains | Gross<br>Unrealized<br>Losses | Fair<br>Value | Percent<br>of<br>Total<br>Fair<br>Value | Cost or<br>Amortized<br>Cost | Gross<br>Unrealized<br>Gains | Gross<br>Unrealized<br>Losses | Fair<br>Value | Percent<br>of<br>Total<br>Fair<br>Value |
| Asset-backed securities ( ABS ) |   |                              |                               |               |   |                              |                              |                               |               |   |
| Consumer loans                  | \$ 2,392  | \$ 25                        | \$ (240)                      | \$ 2,177      | 2.9%                                    | \$ 2,087                     | \$ 15                        | \$ (277)                      | \$ 1,825      | 2.6%                                    |
| Small business                  | 536   | 1                            | (211)                         | 326           | 0.4%                                    | 548                          | 1                            | (232)                         | 317           | 0.4%                                    |
| Other                           | 392   | 23                           | (33)                          | 382           | 0.5%                                    | 405                          | 20                           | (44)                          | 381           | 0.5%                                    |
| CDOs                            |   |                              |                               |               |   |                              |                              |                               |               |   |
| CLOs [1]                        | 2,474   | 1                            | (236)                         | 2,239         | 3.0%                                    | 2,727                        |                              | (288)                         | 2,439         | 3.5%                                    |
| CREs                            | 1,247   | 32                           | (751)                         | 528           | 0.7%                                    | 1,319                        | 21                           | (901)                         | 439           | 0.6%                                    |
| Other                           | 11  | 12                           |                               | 23            |   | 8                            | 6                            |                               | 14            |   |
| CMBS                            |   |                              |                               |               |   |                              |                              |                               |               |   |
| Agency backed [2]               | 159   | 4                            |                               | 163           | 0.2%                                    | 62                           | 3                            |                               | 65            | 0.1%                                    |
| Bonds                           | 9,141   | 105                          | (1,744)                       | 7,502         | 9.9%                                    | 9,600                        | 52                           | (2,241)                       | 7,411         | 10.4%                                   |
| Interest only ( IOs )           | 1,009   | 82                           | (40)                          | 1,051         | 1.4%                                    | 1,074                        | 59                           | (65)                          | 1,068         | 1.5%                                    |
| Corporate                       |   |                              |                               |               |   |                              |                              |                               |               |   |
| Basic industry                  | 2,863   | 134                          | (32)                          | 2,965         | 3.9%                                    | 2,642                        | 112                          | (56)                          | 2,698         | 3.8%                                    |
| Capital goods                   | 3,138   | 164                          | (34)                          | 3,268         | 4.3%                                    | 3,085                        | 140                          | (51)                          | 3,174         | 4.5%                                    |
| Consumer                        |   |                              |                               |               |   |                              |                              |                               |               |   |
| cyclical                        | 2,029   | 104                          | (29)                          | 2,104         | 2.8%                                    | 1,946                        | 75                           | (45)                          | 1,976         | 2.8%                                    |
| Consumer non-cyclical           | 5,650   | 312                          | (21)                          | 5,941         | 7.9%                                    | 4,737                        | 281                          | (22)                          | 4,996         | 7.0%                                    |
| Energy                          | 3,293   | 180                          | (12)                          | 3,461         | 4.6%                                    | 3,070                        | 163                          | (18)                          | 3,215         | 4.5%                                    |
| Financial                       |   |                              |                               |               |   |                              |                              |                               |               |   |
| services                        | 8,539   | 176                          | (634)                         | 8,081         | 10.7%                                   | 8,059                        | 118                          | (917)                         | 7,260         | 10.1%                                   |
| Tech./comm.                     | 4,158   | 224                          | (70)                          | 4,312         | 5.7%                                    | 3,984                        | 205                          | (75)                          | 4,114         | 5.8%                                    |
| Transportation                  | 817   | 35                           | (12)                          | 840           | 1.1%                                    | 698                          | 22                           | (23)                          | 697           | 1.0%                                    |
| Utilities                       | 6,253   | 264                          | (68)                          | 6,449         | 8.5%                                    | 5,755                        | 230                          | (85)                          | 5,900         | 8.3%                                    |
| Other [3]                       | 1,265   | 13                           | (106)                         | 1,172         | 1.6%                                    | 1,342                        | 22                           | (151)                         | 1,213         | 1.7%                                    |
| Foreign                         |   |                              |                               |               |   |                              |                              |                               |               |   |
| govt./govt. agencies            | 1,449   | 57                           | (23)                          | 1,483         | 2.0%                                    | 1,376                        | 52                           | (20)                          | 1,408         | 2.0%                                    |
| Municipal                       |   |                              |                               |               |   |                              |                              |                               |               |   |
| Taxable                         | 1,243   | 6                            | (164)                         | 1,085         | 1.4%                                    | 1,176                        | 4                            | (205)                         | 975           | 1.4%                                    |
| Tax-exempt                      | 11,121  | 298                          | (155)                         | 11,264        | 14.9%                                   | 10,949                       | 314                          | (173)                         | 11,090        | 15.6%                                   |
| RMBS                            |   |                              |                               |               |   |                              |                              |                               |               |   |
| Agency                          | 2,886   | 92                           | (3)                           | 2,975         | 3.9%                                    | 3,383                        | 99                           | (6)                           | 3,476         | 4.9%                                    |
| Non-agency                      | 138   |                              | (13)                          | 125           | 0.2%                                    | 143                          |                              | (16)                          | 127           | 0.2%                                    |
| Alt-A                           | 203   | 4                            | (45)                          | 162           | 0.2%                                    | 218                          |                              | (58)                          | 160           | 0.2%                                    |
| Sub-prime                       | 1,720   | 15                           | (608)                         | 1,127         | 1.5%                                    | 1,768                        | 5                            | (689)                         | 1,084         | 1.5%                                    |

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|                                 |                  |                 |                   |                  |               |                  |                 |                   |                  |               |
|---------------------------------|------------------|-----------------|-------------------|------------------|---------------|------------------|-----------------|-------------------|------------------|---------------|
| U.S. Treasuries                 | 4,581            | 16              | (218)             | 4,379            | 5.8%          | 3,854            | 14              | (237)             | 3,631            | 5.1%          |
| <b>Total fixed maturities</b>   | <b>78,707</b>    | <b>2,379</b>    | <b>(5,502)</b>    | <b>75,584</b>    | <b>100.0%</b> | <b>76,015</b>    | <b>2,033</b>    | <b>(6,895)</b>    | <b>71,153</b>    | <b>100.0%</b> |
| Equity securities               |                  |                 |                   |                  |               |                  |                 |                   |                  |               |
| Financial                       |                  |                 |                   |                  |               |                  |                 |                   |                  |               |
| Services                        | 744              | 14              | (129)             | 629              |               | 836              | 7               | (164)             | 679              |               |
| Other                           | 453              | 86              | (15)              | 524              |               | 497              | 73              | (28)              | 542              |               |
| <b>Total equity securities</b>  | <b>1,197</b>     | <b>100</b>      | <b>(144)</b>      | <b>1,153</b>     |               | <b>1,333</b>     | <b>80</b>       | <b>(192)</b>      | <b>1,221</b>     |               |
| <b>Total AFS securities [4]</b> | <b>\$ 79,904</b> | <b>\$ 2,479</b> | <b>\$ (5,646)</b> | <b>\$ 76,737</b> |               | <b>\$ 77,348</b> | <b>\$ 2,113</b> | <b>\$ (7,087)</b> | <b>\$ 72,374</b> |               |

[1] As of March 31, 2010, 72% of these senior secured bank loan collateralized loan obligations ( CLOs ) were rated AA and above with an average subordination of 29%.

[2] Represents securities with pools of loans by the Small Business Administration whose issued loans are backed by the full faith and credit of the U.S. government.

[3] Includes structured investments with an amortized cost and fair value of \$524 and \$448,

*respectively, as of March 31, 2010 and \$533 and \$433, respectively, as of December 31, 2009. The underlying securities supporting these investments are primarily diversified pools of investment grade corporate issuers which can withstand a 15% cumulative default rate, assuming a 35% recovery.*

[4] *Gross unrealized gains represent gains of \$1,761, \$709, and \$9 for Life, Property & Casualty, and Corporate, respectively, as of March 31, 2010 and \$1,474, \$633, and \$6, respectively, as of December 31, 2009. Gross unrealized losses represent losses of \$4,486, \$1,157, and \$3 for Life, Property & Casualty, and Corporate, respectively, as of March 31, 2010 and \$5,592, \$1,491, and \$4,*



*respectively, as  
of December 31,  
2009.*

The Company continues to reallocate its AFS investment portfolio to securities with more favorable risk/return profiles, in particular investment grade corporate securities, while reducing its exposure to real estate related securities. The Company's AFS net unrealized loss position decreased primarily as a result of improved security valuations due to credit spread tightening and declining interest rates. The following sections highlight the Company's significant investment sectors.

**Table of Contents****Financial Services**

The Company has exposure to the financial services sector predominantly through banking and insurance firms. This sector continues to face a difficult macroeconomic environment and regulatory uncertainty which could affect future earnings. The following table presents the Company's exposure to the financial services sector included in the AFS Securities by Type table above.

|              | March 31, 2010  |                 |                       | December 31, 2009 |                 |                       |
|--------------|-----------------|-----------------|-----------------------|-------------------|-----------------|-----------------------|
|              | Amortized       |                 | Percent of Total Fair | Amortized         |                 | Percent of Total Fair |
|              | Cost            | Fair Value      | Value                 | Cost              | Fair Value      | Value                 |
| AAA          | \$ 259          | \$ 251          | 2.9%                  | \$ 299            | \$ 290          | 3.7%                  |
| AA           | 2,292           | 2,270           | 26.1%                 | 1,913             | 1,867           | 23.5%                 |
| A            | 4,355           | 4,076           | 46.8%                 | 4,510             | 3,987           | 50.2%                 |
| BBB          | 1,903           | 1,701           | 19.5%                 | 1,664             | 1,379           | 17.4%                 |
| BB & below   | 474             | 412             | 4.7%                  | 509               | 416             | 5.2%                  |
| <b>Total</b> | <b>\$ 9,283</b> | <b>\$ 8,710</b> | <b>100.0%</b>         | <b>\$ 8,895</b>   | <b>\$ 7,939</b> | <b>100.0%</b>         |

**Commercial Mortgage Loans**

The following tables present the Company's exposure to CMBS bonds, CRE CDOs and CMBS IOs by current credit quality and vintage year, included in the AFS Securities by Type table above. This sector continues to face pressure from commercial real estate market fundamentals including lower rent rates. Credit protection represents the current weighted average percentage of the outstanding capital structure subordinated to the Company's investment holding that is available to absorb losses before the security incurs the first dollar loss of principal and excludes any equity interest or property value in excess of outstanding debt. The ratings associated with the Company's CMBS and CRE CDOs may be negatively impacted as rating agencies continue to make changes to their methodologies and monitor security performance.

**CMBS Bonds [1]****March 31, 2010**

|                   | AAA             |                 | AA              |               | A              |               | BBB            |               | BB and Below   |               | Total           |                 |
|-------------------|-----------------|-----------------|-----------------|---------------|----------------|---------------|----------------|---------------|----------------|---------------|-----------------|-----------------|
|                   | Amortized Cost  | Fair Value      | Amortized Cost  | Fair Value    | Amortized Cost | Fair Value    | Amortized Cost | Fair Value    | Amortized Cost | Fair Value    | Amortized Cost  | Fair Value      |
|                   | 2003 & Prior    | \$ 1,446        | \$ 1,451        | \$ 311        | \$ 261         | \$ 143        | \$ 116         | \$ 23         | \$ 18          | \$ 10         | \$ 9            | \$ 1,933        |
| 2004              | 620             | 627             | 68              | 49            | 45             | 33            | 30             | 18            | 6              | 4             | 769             | 731             |
| 2005              | 907             | 887             | 256             | 180           | 216            | 126           | 209            | 122           | 100            | 69            | 1,688           | 1,384           |
| 2006              | 1,972           | 1,798           | 393             | 294           | 408            | 226           | 365            | 186           | 298            | 152           | 3,436           | 2,656           |
| 2007              | 409             | 356             | 192             | 154           | 112            | 64            | 364            | 183           | 235            | 115           | 1,312           | 872             |
| 2008              | 3               | 4               |                 |               |                |               |                |               |                |               | 3               | 4               |
| <b>Total</b>      | <b>\$ 5,357</b> | <b>\$ 5,123</b> | <b>\$ 1,220</b> | <b>\$ 938</b> | <b>\$ 924</b>  | <b>\$ 565</b> | <b>\$ 991</b>  | <b>\$ 527</b> | <b>\$ 649</b>  | <b>\$ 349</b> | <b>\$ 9,141</b> | <b>\$ 7,502</b> |
| Credit protection | 26.9%           |                 | 22.4%           |               | 13.0%          |               | 11.8%          |               | 9.8%           |               | 22.0%           |                 |

## December 31, 2009

|                      | AAA               |                 | AA                |               | A                 |               | BBB               |               | BB and<br>Below   |               | Total             |                 |
|----------------------|-------------------|-----------------|-------------------|---------------|-------------------|---------------|-------------------|---------------|-------------------|---------------|-------------------|-----------------|
|                      | Amortized<br>Cost | Fair<br>Value   | Amortized<br>Cost | Fair<br>Value | Amortized<br>Cost | Fair<br>Value | Amortized<br>Cost | Fair<br>Value | Amortized<br>Cost | Fair<br>Value | Amortized<br>Cost | Fair<br>Value   |
| 2003 &<br>Prior      | \$ 1,732          | \$ 1,716        | \$ 297            | \$ 230        | \$ 150            | \$ 113        | \$ 20             | \$ 17         | \$ 11             | \$ 7          | \$ 2,210          | \$ 2,083        |
| 2004                 | 639               | 626             | 82                | 52            | 52                | 34            | 15                | 7             |                   |               | 788               | 719             |
| 2005                 | 1,011             | 930             | 356               | 230           | 228               | 123           | 100               | 64            | 89                | 54            | 1,784             | 1,401           |
| 2006                 | 1,945             | 1,636           | 430               | 275           | 536               | 247           | 323               | 132           | 231               | 83            | 3,465             | 2,373           |
| 2007                 | 498               | 408             | 139               | 101           | 169               | 68            | 346               | 160           | 201               | 98            | 1,353             | 835             |
| <b>Total</b>         | <b>\$ 5,825</b>   | <b>\$ 5,316</b> | <b>\$ 1,304</b>   | <b>\$ 888</b> | <b>\$ 1,135</b>   | <b>\$ 585</b> | <b>\$ 804</b>     | <b>\$ 380</b> | <b>\$ 532</b>     | <b>\$ 242</b> | <b>\$ 9,600</b>   | <b>\$ 7,411</b> |
| Credit<br>protection |                   | 26.5%           |                   | 21.2%         |                   | 13.1%         |                   | 11.6%         |                   | 8.7%          |                   | 22.0%           |

[1] The vintage  
year represents  
the year the  
pool of loans  
was originated.

**Table of Contents****CRE CDOs [1] [2]****March 31, 2010**

|              | AAA            |               | AA             |              | A              |               | BBB            |               | BB and Below   |              | Total           |               |
|--------------|----------------|---------------|----------------|--------------|----------------|---------------|----------------|---------------|----------------|--------------|-----------------|---------------|
|              | Amortized Fair |               | Amortized Fair |              | Amortized Fair |               | Amortized Fair |               | Amortized Fair |              | Amortized Fair  |               |
|              | Cost           | Value         | Cost           | Value        | Cost           | Value         | Cost           | Value         | Cost           | Value        | Cost            | Value         |
| 2003 & Prior | \$ 59          | \$ 46         | \$ 30          | \$ 14        | \$ 66          | \$ 42         | \$ 166         | \$ 47         | \$ 85          | \$ 15        | \$ 406          | \$ 164        |
| 2004         | 19             | 13            | 70             | 21           | 35             | 19            | 29             | 5             | 18             | 5            | 171             | 63            |
| 2005         | 16             | 10            | 36             | 12           | 56             | 19            | 51             | 25            | 12             | 5            | 171             | 71            |
| 2006         | 23             | 13            | 94             | 36           | 80             | 22            | 70             | 34            | 22             | 16           | 289             | 121           |
| 2007         | 60             | 36            | 11             | 3            | 10             | 4             | 32             | 11            | 12             | 16           | 125             | 70            |
| 2008         | 21             | 13            | 1              |              |                |               | 18             | 5             | 11             | 6            | 51              | 24            |
| 2009         | 14             | 8             |                |              |                |               | 6              | 2             | 9              | 2            | 29              | 12            |
| 2010         | 3              | 2             |                |              |                |               | 2              | 1             |                |              | 5               | 3             |
| <b>Total</b> | <b>\$ 215</b>  | <b>\$ 141</b> | <b>\$ 242</b>  | <b>\$ 86</b> | <b>\$ 247</b>  | <b>\$ 106</b> | <b>\$ 374</b>  | <b>\$ 130</b> | <b>\$ 169</b>  | <b>\$ 65</b> | <b>\$ 1,247</b> | <b>\$ 528</b> |

|                   |       |       |       |       |       |       |
|-------------------|-------|-------|-------|-------|-------|-------|
| Credit protection | 40.0% | 12.4% | 20.3% | 36.2% | 33.6% | 28.7% |
|-------------------|-------|-------|-------|-------|-------|-------|

**December 31, 2009**

|              | AAA            |               | AA             |              | A              |              | BBB            |              | BB and Below   |              | Total           |               |
|--------------|----------------|---------------|----------------|--------------|----------------|--------------|----------------|--------------|----------------|--------------|-----------------|---------------|
|              | Amortized Fair |               | Amortized Fair |              | Amortized Fair |              | Amortized Fair |              | Amortized Fair |              | Amortized Fair  |               |
|              | Cost           | Value         | Cost           | Value        | Cost           | Value        | Cost           | Value        | Cost           | Value        | Cost            | Value         |
| 2003 & Prior | \$ 60          | \$ 41         | \$ 30          | \$ 15        | \$ 69          | \$ 26        | \$ 165         | \$ 44        | \$ 95          | \$ 14        | \$ 419          | \$ 140        |
| 2004         | 19             | 11            | 70             | 22           | 37             | 11           | 27             | 4            | 23             | 4            | 176             | 52            |
| 2005         | 17             | 8             | 72             | 12           | 35             | 14           | 49             | 8            | 26             | 6            | 199             | 48            |
| 2006         | 23             | 13            | 108            | 33           | 82             | 28           | 69             | 22           | 23             | 12           | 305             | 108           |
| 2007         | 62             | 33            | 12             | 3            | 20             | 5            | 26             | 9            | 15             | 10           | 135             | 60            |
| 2008         | 22             | 12            |                |              | 5              | 1            | 15             | 4            | 13             | 3            | 55              | 20            |
| 2009         | 15             | 8             |                |              | 2              |              | 4              | 1            | 9              | 2            | 30              | 11            |
| <b>Total</b> | <b>\$ 218</b>  | <b>\$ 126</b> | <b>\$ 292</b>  | <b>\$ 85</b> | <b>\$ 250</b>  | <b>\$ 85</b> | <b>\$ 355</b>  | <b>\$ 92</b> | <b>\$ 204</b>  | <b>\$ 51</b> | <b>\$ 1,319</b> | <b>\$ 439</b> |

|                   |       |       |       |       |       |       |
|-------------------|-------|-------|-------|-------|-------|-------|
| Credit protection | 40.0% | 10.5% | 25.5% | 34.9% | 31.6% | 28.1% |
|-------------------|-------|-------|-------|-------|-------|-------|

[1] The vintage year represents the year that the underlying collateral in the pool was originated. Individual CRE CDO fair value is allocated by

*the proportion of collateral within each vintage year.*

*[2] For certain CRE CDOs, the collateral manager has the ability to reinvest proceeds that become available, primarily from collateral maturities. The increase in recent vintage years represents reinvestment under these CRE CDOs.*

**CMBS IOs [1]**

**March 31, 2010**

|              | AAA             |                 | A         |           | BBB         |             | BB and Below |             | Total           |                 |
|--------------|-----------------|-----------------|-----------|-----------|-------------|-------------|--------------|-------------|-----------------|-----------------|
|              | Amortized       | Fair            | Amortized | Fair      | Amortized   | Fair        | Amortized    | Fair        | Amortized       | Fair            |
|              | Cost            | Value           | Cost      | Value     | Cost        | Value       | Cost         | Value       | Cost            | Value           |
| 2003 & Prior | \$ 299          | \$ 327          | \$        | \$        | \$          | \$          | \$           | \$          | \$ 299          | \$ 327          |
| 2004         | 194             | 215             |           |           |             |             |              |             | 194             | 215             |
| 2005         | 271             | 276             |           |           | 1           | 2           |              |             | 272             | 278             |
| 2006         | 134             | 125             |           |           |             |             | 3            | 3           | 137             | 128             |
| 2007         | 107             | 103             |           |           |             |             |              |             | 107             | 103             |
| <b>Total</b> | <b>\$ 1,005</b> | <b>\$ 1,046</b> | <b>\$</b> | <b>\$</b> | <b>\$ 1</b> | <b>\$ 2</b> | <b>\$ 3</b>  | <b>\$ 3</b> | <b>\$ 1,009</b> | <b>\$ 1,051</b> |

**December 31, 2009**

|              | AAA             |                 | A           |             | BBB         |             | BB and Below |             | Total           |                 |
|--------------|-----------------|-----------------|-------------|-------------|-------------|-------------|--------------|-------------|-----------------|-----------------|
|              | Amortized       | Fair            | Amortized   | Fair        | Amortized   | Fair        | Amortized    | Fair        | Amortized       | Fair            |
|              | Cost            | Value           | Cost        | Value       | Cost        | Value       | Cost         | Value       | Cost            | Value           |
| 2003 & Prior | \$ 331          | \$ 352          | \$          | \$          | \$          | \$          | \$           | \$          | \$ 331          | \$ 352          |
| 2004         | 207             | 217             |             |             |             |             |              |             | 207             | 217             |
| 2005         | 284             | 275             |             |             | 1           | 2           |              |             | 285             | 277             |
| 2006         | 137             | 120             | 3           | 1           |             |             | 1            | 2           | 141             | 123             |
| 2007         | 110             | 99              |             |             |             |             |              |             | 110             | 99              |
| <b>Total</b> | <b>\$ 1,069</b> | <b>\$ 1,063</b> | <b>\$ 3</b> | <b>\$ 1</b> | <b>\$ 1</b> | <b>\$ 2</b> | <b>\$ 1</b>  | <b>\$ 2</b> | <b>\$ 1,074</b> | <b>\$ 1,068</b> |

[1] *The vintage  
year represents  
the year the  
pool of loans  
was originated.*

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In addition to CMBS, the Company has exposure to commercial mortgage loans as presented in the following table. These loans are collateralized by a variety of commercial properties and are diversified both geographically throughout the United States and by property type. These loans may be either in the form of a whole loan, where the Company is the sole lender, or a loan participation. Loan participations are loans where the Company has purchased or retained a portion of an outstanding loan or package of loans and participates on a pro-rata basis in collecting interest and principal pursuant to the terms of the participation agreement. In general, A-Note participations have senior payment priority, followed by B-Note participations and then mezzanine loan participations. As of March 31, 2010, loans within the Company's mortgage loan portfolio have had minimal extension or restructurings. The ongoing deterioration in the global real estate market, as evidenced by declining market rents and increases in property vacancy rates and delinquencies, has negatively impacted property values. Should these trends continue, additional increases in our valuation allowance for mortgage loans may result.

**Commercial Mortgage Loans**

|                       | March 31, 2010        |                        |                   | December 31, 2009     |                        |                   |
|-----------------------|-----------------------|------------------------|-------------------|-----------------------|------------------------|-------------------|
|                       | Amortized<br>Cost [1] | Valuation<br>Allowance | Carrying<br>Value | Amortized<br>Cost [1] | Valuation<br>Allowance | Carrying<br>Value |
| Whole loans           | \$ 3,258              | \$ (39)                | \$ 3,219          | \$ 3,319              | \$ (40)                | \$ 3,279          |
| A-Note participations | 390                   |                        | 390               | 391                   |                        | 391               |
| B-Note participations | 602                   | (154)                  | 448               | 701                   | (176)                  | 525               |
| Mezzanine loans       | 577                   | (168)                  | 409               | 1,081                 | (142)                  | 939               |
| <b>Total [2]</b>      | <b>\$ 4,827</b>       | <b>\$ (361)</b>        | <b>\$ 4,466</b>   | <b>\$ 5,492</b>       | <b>\$ (358)</b>        | <b>\$ 5,134</b>   |

[1] Amortized cost represents carrying value prior to valuation allowances, if any.

[2] Excludes agricultural and residential mortgage loans. For further information on the total mortgage loan portfolio, see Note 5 of the Notes to Condensed Consolidated Financial Statements.

Included in the table above are valuation allowances on mortgage loans held for sale associated with B-note participations and mezzanine loans of \$40 and \$70, respectively, which have a carrying value of \$144 and \$215,

respectively, as of March 31, 2010. As of December 31, 2009, valuation allowances on mortgage loans held for sale associated with B-note participations and mezzanine loans were \$51 and \$43, respectively, which had a carrying value of \$47 and \$96, respectively.

At origination, the weighted average loan-to-value ( LTV ) ratio of the Company's commercial mortgage loan portfolio was approximately 64%. As of March 31, 2010, the current weighted average LTV ratio was approximately 82%. LTV ratios compare the loan amount to the value of the underlying property collateralizing the loan. The loan values are updated periodically through property level reviews of the portfolio. Factors considered in the property valuation include, but are not limited to, actual and expected property cash flows, geographic market data and capitalization rates.

#### ***Municipal Bonds***

The Company has investments in securities backed by states, municipalities and political subdivisions ( municipal ) with an amortized cost and fair value of \$12.4 billion and \$12.3 billion, respectively, as of March 31, 2010 and \$12.1 billion and \$12.1 billion, respectively, as of December 31, 2009. The Company's municipal bond portfolio is diversified across the United States and primarily consists of general obligation and revenue bonds issued by states, cities, counties, school districts and similar issuers. As of March 31, 2010 and December 31, 2009, the largest concentrations were in California, Georgia and Illinois which each comprised less than 3% of the municipal bond portfolio and were primarily comprised of general obligation securities. Certain of the Company's municipal bonds contained third-party insurance for the payment of principal and interest in the event of an issuer default.

#### ***Limited Partnerships and Other Alternative Investments***

The following table presents the Company's investments in limited partnerships and other alternative investments which include hedge funds, mortgage and real estate funds, mezzanine debt funds, and private equity and other funds. Hedge funds include investments in funds of funds and direct funds. Mortgage and real estate funds consist of investments in funds whose assets consist of mortgage loans, mortgage loan participations, mezzanine loans or other notes which may be below investment grade, as well as equity real estate and real estate joint ventures. Mezzanine debt funds include investments in funds whose assets consist of subordinated debt that often incorporates equity-based options such as warrants and a limited amount of direct equity investments. Private equity and other funds primarily consist of investments in funds whose assets typically consist of a diversified pool of investments in small non-public businesses with high growth potential.

|                                | March 31, 2010  |               | December 31, 2009 |               |
|--------------------------------|-----------------|---------------|-------------------|---------------|
|                                | Amount          | Percent       | Amount            | Percent       |
| Hedge funds                    | \$ 521          | 30.0%         | \$ 596            | 33.3%         |
| Mortgage and real estate funds | 275             | 15.9%         | 302               | 16.9%         |
| Mezzanine debt funds           | 136             | 7.8%          | 133               | 7.4%          |
| Private equity and other funds | 804             | 46.3%         | 759               | 42.4%         |
| <b>Total</b>                   | <b>\$ 1,736</b> | <b>100.0%</b> | <b>\$ 1,790</b>   | <b>100.0%</b> |



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***Security Unrealized Loss Aging***

As part of the Company's ongoing security monitoring process, the Company has reviewed its AFS securities in an unrealized loss position and concluded that there were no additional impairments as of March 31, 2010 and that these securities have sufficient expected future cash flows to recover the entire amortized cost basis, are temporarily depressed and are expected to recover in value as the securities approach maturity or as real estate related market spreads return to more normalized levels.

Most of the securities depressed over 20% for nine months or more are supported by real estate related and financial services sector assets, and have a weighted average current rating of A-. Current market spreads continue to be significantly wider for securities supported by real estate related assets, as compared to spreads at the security's respective purchase date, largely due to the continued effects of the recession and the economic and market uncertainties regarding future performance of commercial and residential real estate. The Company reviewed these securities as part of its impairment evaluation process. The Company's best estimate of future cash flows utilized in its impairment process involves both macroeconomic and security specific assumptions that may differ based on asset class, vintage year and property location including, but not limited to, historical and projected default and recovery rates, current and expected future delinquency rates, property value declines and the impact of obligor re-financing. For these securities in an unrealized loss position where a credit impairment has not been recorded, the Company's best estimate of expected future cash flows are sufficient to recover the amortized cost basis of the security.

The same market conditions noted above also apply to AFS securities depressed over 50% for more than twelve months, which consist primarily of CMBS bonds and CRE CDOs. These structured debt securities are all fixed maturities with contractual cash flows. Based upon the Company's cash flow modeling and current market and collateral performance assumptions, these CMBS and CRE CDOs have sufficient credit protection levels to receive contractually obligated principal and interest payments, and accordingly the Company has concluded that no credit impairment exists on these securities. Furthermore, the Company neither has an intention to sell nor does it expect to be required to sell these securities.

For the CMBS and CRE CDOs which primarily comprise the AFS securities depressed over 50% for more than twelve months, current market pricing reflects market illiquidity and risk premiums, and for a majority of the securities, a floating coupon rate. The illiquidity and risk premiums are the result of the underlying collateral performance to-date and the potential uncertainty in the securities' future cash flows. Because of the uncertainty surrounding the future performance of commercial real estate, market participants are requiring substantially greater returns, in comparison to the securities' stated coupon rate, to assume the associated securities' credit risk. If the securities' collateral underperforms the macroeconomic and collateral assumptions in the future, the loss severity may be significant mainly due to the erosion of the securities' credit subordination. In addition, coupon amounts associated with floating rate coupon securities are typically based upon a market based rate such as LIBOR. When the floating rate on which the coupon is based declines, the valuation of the respective security may also decline. LIBOR rates have declined subsequent to the date the CMBS and CRE CDOs were purchased. For further information regarding The Company's security valuation process, see Note 4 of the Notes to Condensed Consolidated Financial Statements. For further information regarding the future collateral cash flows assumptions included in the Company's impairment analysis, see Other-Than-Temporary Impairments in the Investment Credit Risk section of this MD&A. For further discussion on the Company's ongoing security monitoring process and the factors considered in determining whether a credit impairment exists, see the Recognition and Presentation of Other-Than-Temporary Impairments section in Note 5 of the Notes to Condensed Consolidated Financial Statements.

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The following table presents the Company's unrealized loss aging for AFS securities by length of time the security was in a continuous unrealized loss position.

|                                    | March 31, 2010 |                        |                  |                   | December 31, 2009 |                        |                  |                   |
|------------------------------------|----------------|------------------------|------------------|-------------------|-------------------|------------------------|------------------|-------------------|
|                                    | Items          | Cost or Amortized Cost | Fair Value       | Unrealized Loss   | Items             | Cost or Amortized Cost | Fair Value       | Unrealized Loss   |
| Three months or less               | 735            | \$ 6,882               | \$ 6,760         | \$ (122)          | 1,237             | \$ 11,197              | \$ 10,838        | \$ (359)          |
| Greater than three to six months   | 446            | 4,442                  | 4,229            | (213)             | 105               | 317                    | 289              | (28)              |
| Greater than six to nine months    | 54             | 229                    | 206              | (23)              | 311               | 2,940                  | 2,429            | (511)             |
| Greater than nine to twelve months | 234            | 2,544                  | 2,181            | (363)             | 134               | 2,054                  | 1,674            | (380)             |
| Greater than twelve months         | 1,810          | 21,614                 | 16,689           | (4,925)           | 2,020             | 22,445                 | 16,636           | (5,809)           |
| <b>Total</b>                       | <b>3,279</b>   | <b>\$ 35,711</b>       | <b>\$ 30,065</b> | <b>\$ (5,646)</b> | <b>3,807</b>      | <b>\$ 38,953</b>       | <b>\$ 31,866</b> | <b>\$ (7,087)</b> |

The following tables present the Company's unrealized loss aging for AFS securities continuously depressed over 20% by length of time (included in the table above).

| Consecutive Months                 | March 31, 2010 |                        |                 |                   | December 31, 2009 |                        |                 |                   |
|------------------------------------|----------------|------------------------|-----------------|-------------------|-------------------|------------------------|-----------------|-------------------|
|                                    | Items          | Cost or Amortized Cost | Fair Value      | Unrealized Loss   | Items             | Cost or Amortized Cost | Fair Value      | Unrealized Loss   |
| Three months or less               | 78             | \$ 414                 | \$ 307          | \$ (107)          | 161               | \$ 951                 | \$ 672          | \$ (279)          |
| Greater than three to six months   | 71             | 377                    | 243             | (134)             | 51                | 55                     | 38              | (17)              |
| Greater than six to nine months    | 33             | 44                     | 31              | (13)              | 159               | 2,046                  | 1,397           | (649)             |
| Greater than nine to twelve months | 111            | 1,463                  | 1,008           | (455)             | 86                | 1,398                  | 913             | (485)             |
| Greater than twelve months         | 627            | 7,213                  | 3,909           | (3,304)           | 715               | 8,146                  | 4,228           | (3,918)           |
| <b>Total</b>                       | <b>920</b>     | <b>\$ 9,511</b>        | <b>\$ 5,498</b> | <b>\$ (4,013)</b> | <b>1,172</b>      | <b>\$ 12,596</b>       | <b>\$ 7,248</b> | <b>\$ (5,348)</b> |

The following tables present the Company's unrealized loss aging for AFS securities continuously depressed over 50% by length of time (included in the tables above).

| Consecutive Months   | March 31, 2010 |                        |            |                 | December 31, 2009 |                        |            |                 |
|----------------------|----------------|------------------------|------------|-----------------|-------------------|------------------------|------------|-----------------|
|                      | Items          | Cost or Amortized Cost | Fair Value | Unrealized Loss | Items             | Cost or Amortized Cost | Fair Value | Unrealized Loss |
| Three months or less | 31             | \$ 95                  | \$ 45      | \$ (50)         | 62                | \$ 169                 | \$ 61      | \$ (108)        |
|                      | 34             | 111                    | 40         | (71)            | 28                | 5                      | 2          | (3)             |

|                                    |            |                 |               |                   |            |                 |                 |                   |
|------------------------------------|------------|-----------------|---------------|-------------------|------------|-----------------|-----------------|-------------------|
| Greater than three to six months   |            |                 |               |                   |            |                 |                 |                   |
| Greater than six to nine months    | 14         | 2               | 1             | (1)               | 54         | 190             | 74              | (116)             |
| Greater than nine to twelve months | 41         | 155             | 65            | (90)              | 58         | 592             | 210             | (382)             |
| Greater than twelve months         | 222        | 2,413           | 790           | (1,623)           | 220        | 2,553           | 735             | (1,818)           |
| <b>Total</b>                       | <b>342</b> | <b>\$ 2,776</b> | <b>\$ 941</b> | <b>\$ (1,835)</b> | <b>422</b> | <b>\$ 3,509</b> | <b>\$ 1,082</b> | <b>\$ (2,427)</b> |

***Other-Than-Temporary Impairments***

The following table presents the Company's impairments recognized in earnings by security type.

|              | <b>Three Months Ended</b> |               |
|--------------|---------------------------|---------------|
|              | <b>March 31,</b>          |               |
|              | <b>2010</b>               | <b>2009</b>   |
| ABS          | \$                        | \$ 4          |
| CRE CDOs     | 64                        | 22            |
| CMBS         |                           |               |
| Bonds        | 72                        | 1             |
| IOs          |                           | 3             |
| Corporate    |                           | 107           |
| Equity       | 1                         | 48            |
| Municipal    |                           | 1             |
| RMBS         |                           |               |
| Alt-A        | 2                         |               |
| Sub-prime    | 13                        | 38            |
| <b>Total</b> | <b>\$ 152</b>             | <b>\$ 224</b> |

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***Three months ended March 31, 2010***

Impairments recognized in earnings were comprised of credit impairments of \$151 and impairments on equity securities of \$1.

Credit impairments were primarily concentrated on structured securities, mainly CMBS bonds and CRE CDOs. These securities were impaired primarily due to continued property-specific deterioration of the underlying collateral and increased delinquencies. The Company determined these impairments utilizing both a top down modeling approach and, for certain commercial real estate backed securities, a loan by loan collateral review.

The top down modeling approach used discounted cash flow models that considered losses under current and expected future economic conditions. Assumptions used over the current recessionary period included macroeconomic factors, such as a high unemployment rate, as well as sector specific factors including, but not limited to:

Commercial property value declines that averaged 40% to 45% from the valuation peak but differed by property type and location.

Average cumulative CMBS collateral loss rates that varied by vintage year but reached approximately 12% for the 2007 vintage year.

Residential property value declines that averaged 37% to 40% from the valuation peak but differed by location.

Average cumulative RMBS collateral loss rates that varied by vintage year but reached approximately 46% for the 2007 vintage year.

The Company's loan by loan collateral review for certain of its commercial real estate backed securities utilized assumptions about expected future collateral cash flows, including the expected timing of each security's first loss, if any, and the probability and severity of ultimate loss, discounted at the security's book yield prior to impairment. The expected future cash flows included projected rental rates and occupancy levels that varied based on property type and sub-market.

In addition to the credit impairments recognized in earnings, the Company recognized \$188 of non-credit impairments in other comprehensive income, predominately concentrated in CRE CDOs. These non-credit impairments represent the difference between fair value and the Company's best estimate of expected future cash flows discounted at the security's effective yield prior to impairment, rather than at current market implied credit spreads. The non-credit impairments primarily represent increases in market liquidity premiums and credit spread widening that occurred after the securities were purchased. In general, larger liquidity premiums and wider credit spreads are the result of deterioration of the underlying collateral performance of the securities, as well as the risk premium required to reflect future uncertainty in the real estate market.

Future impairments may develop as the result of changes in intent to sell specific securities or if actual results underperform current modeling assumptions, which may be the result of, but are not limited to, macroeconomic factors, changes in assumptions used and property performance below current expectations.

***Three months ended March 31, 2009***

For the three months ended March 31, 2009, impairments were concentrated on subordinated fixed maturities and preferred equities within the financial services sector that the Company did not anticipate substantial recovery due to concerns about the issuer's ability to continue to make contractual payments, including bankruptcy and financial restructurings. The remaining impairments primarily related to sub-prime RMBS and CRE CDOs as a result of continued market value decline.

***Valuation Allowances on Mortgage Loans***

***Three months ended March 31, 2010***

The Company recorded \$112 of additional mortgage loan valuation allowances which included \$78 on mortgage loans held for sale and \$34 due to credit-related concerns. The additional valuation allowances for mortgage loans held for sale were comprised of \$22 of B-note, \$51 of mezzanine and \$5 of agricultural loans which have a carrying value, net of valuation allowances, of \$144, \$191 and \$130, respectively. For further information on the B-note and mezzanine loans, see the Commercial Mortgage Loans section further above.

***Three months ended March 31, 2009***

The Company recorded additions to the mortgage loan valuation allowance of \$74 due to credit-related concerns.

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**CAPITAL MARKETS RISK MANAGEMENT**

The Company has a disciplined approach to managing risks associated with its capital markets and asset/liability management activities. Investment portfolio management is organized to focus investment management expertise on the specific classes of investments, while asset/liability management is the responsibility of a dedicated risk management unit supporting Life and Property & Casualty operations. Derivative instruments are utilized in compliance with established Company policy and regulatory requirements and are monitored internally and reviewed by senior management.

The Company utilizes a variety of over-the-counter and exchange traded derivative instruments as a part of its overall risk management strategy, as well as to enter into replication transactions. Derivative instruments are used to manage risk associated with interest rate, equity market, credit spread, issuer default, price, and currency exchange rate risk or volatility. Replication transactions are used as an economical means to synthetically replicate the characteristics and performance of assets that would otherwise be permissible investments under the Company's investment policies. For further information, see Note 5 of the Notes to Condensed Consolidated Financial Statements.

Derivative activities are monitored and evaluated by the Company's risk management team and reviewed by senior management. In addition, the Company monitors counterparty credit exposure on a monthly basis to ensure compliance with Company policies and statutory limitations. The notional amounts of derivative contracts represent the basis upon which pay or receive amounts are calculated and are not reflective of credit risk. For further information on the Company's use of derivatives, see Note 5 of the Notes to Condensed Consolidated Financial Statements.

**Market Risk**

The Company is exposed to market risk, primarily relating to the market price and/or cash flow variability associated with changes in interest rates, credit spreads including issuer defaults, equity prices or market indices and the related volatility, and foreign currency exchange rates. The Company is also exposed to credit and counterparty repayment risk. For further discussion of market risk, see the Capital Markets Risk Management section of the MD&A in The Hartford's 2009 Form 10-K Annual Report.

**Interest Rate Risk**

The Company's exposure to interest rate risk relates to the market price and/or cash flow variability associated with changes in market interest rates. The Company manages its exposure to interest rate risk by constructing investment portfolios that maintain asset allocation limits and asset/liability duration matching targets which include the use of derivatives. For further discussion of interest rate risk, see the Interest Rate Risk discussion within the Capital Markets Risk Management section of the MD&A in The Hartford's 2009 Form 10-K Annual Report.

The Company is also exposed to interest rate risk based upon the discount rate assumption associated with the Company's pension and other postretirement benefit obligations. The discount rate assumption is based upon an interest rate yield curve comprised of bonds rated Aa with maturities primarily between zero and thirty years. For further discussion of interest rate risk associated with the benefit obligations, see the Critical Accounting Estimates section of the MD&A under Pension and Other Postretirement Benefit Obligations and Note 17 of the Notes to Consolidated Financial Statements in The Hartford's 2009 Form 10-K Annual Report.

In addition, management evaluates performance of certain Life products based on net investment spread which is, in part, influenced by changes in interest rates. For further discussion, see the Global Annuity U.S., Individual Life, Retirement, and Institutional sections of the MD&A.

As interest rates decline, certain mortgage-backed securities are more susceptible to paydowns and prepayments. During such periods, the Company generally will not be able to reinvest the proceeds at comparable yields. Lower interest rates will also likely result in lower net investment income, increased hedging cost associated with variable annuities and, if declines are sustained for a long period of time, it may subject the Company to reinvestment risks, higher pension costs expense, higher ultimate claim costs on our living benefit guarantee programs, particularly in Japan, and possibly reduced profit margins associated with guaranteed crediting rates on certain Life products. Conversely, the fair value of the investment portfolio will increase when interest rates decline and the Company's interest expense will be lower on its variable rate debt obligations.

**Credit Risk**

The Company is exposed to credit risk within our investment portfolio and through counterparties. Credit risk relates to the uncertainty of an obligor's continued ability to make timely payments in accordance with the contractual terms of the instrument or contract. The Company manages credit risk through established investment credit policies which address quality of obligors and counterparties, credit concentration limits, diversification requirements and acceptable risk levels under expected and stressed scenarios. For further discussion of credit risk, see the Credit Risk section of the MD&A in The Hartford's 2009 Form 10-K Annual Report.

For further information on credit risk associated with derivatives, see the Investment Credit Risk section of the MD&A.

The Company is also exposed to credit spread risk related to security market price and cash flows associated with changes in credit spreads. Credit spread tightening will reduce net investment income associated with new purchases of fixed maturities and increase the fair value of the investment portfolio resulting in lower impairment losses. For a discussion of the movement of credit spread impacts on the Company's statutory financial results as it relates to the accounting and reporting for market value fixed annuities, see the Capital Resources & Liquidity section of the MD&A.

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### **Life's Equity Product Risk**

The Company's Life operations are significantly influenced by the U.S., Japanese, and other global equity markets. Increases or declines in equity markets impact certain assets and liabilities related to the Company's variable products and the Company's earnings derived from those products. The Company's variable products include variable annuity contracts, mutual funds, and variable life insurance.

Generally, declines in equity markets will:

- reduce the value of assets under management and the amount of fee income generated from those assets;

- reduce the value of equity securities, trading, for international variable annuities, the related policyholder funds and benefits payable, and the amount of fee income generated from those variable annuities;

- increase the liability for GMWB benefits resulting in realized capital losses;

- increase the value of derivative assets used to dynamically hedge product guarantees resulting in realized capital gains;

- increase costs under the Company's hedging program;

- increase the Company's net amount at risk for GMDB and GMIB benefits;

- decrease the Company's actual gross profits, resulting in increased DAC amortization;

- increase the amount of required statutory capital necessary to maintain targeted risk based capital ratios;

- turn customer sentiment toward equity-linked products negative, causing a decline in sales; and

- decrease the Company's estimated future gross profits. See Life Estimated Gross Profits Used in the Valuation and Amortization of Assets and Liabilities Associated with Variable Annuity and Other Universal Life-Type Contracts within the Critical Accounting Estimates section of the MD&A for further information.

Generally, increases in equity markets will reduce the value of derivative assets used to provide a macro hedge on statutory surplus, resulting in realized capital losses during periods of market appreciation.

### **GMWB**

The majority of the Company's U.S. and U.K. variable annuities, and a small portion of Japan's variable annuities, include a GMWB rider. In the second quarter of 2009, the Company suspended all new sales in the U.K. and Japan. The Company's new variable annuity product, launched in the U.S. in October 2009 does not offer a GMWB. Declines in equity markets will generally increase the Company's liability for the in-force GMWB riders. A GMWB contract is in the money if the contract holder's guaranteed remaining benefit (GRB) is greater than their current account value. As of March 31, 2010 and December 31, 2009, 45% and 50%, respectively, of all unreinsured U.S. GMWB in-force contracts were in the money. For U.S., U.K., and Japan GMWB contracts that were in the money, the Company's exposure to the GRB, after reinsurance, as of March 31, 2010 and December 31, 2009, was \$2.1 billion and \$2.7 billion, respectively. However, the Company expects to incur these payments in the future only if the policyholder has an in the money GMWB at their death or their account value is reduced to a specified level, through contractually permitted withdrawals and/or market declines. If the account value is reduced to the specified level, the contract holder will receive an annuity equal to the remaining GRB. For the Company's life-time GMWB products, this annuity can continue beyond the GRB. As the account value fluctuates with equity market returns on a daily basis and the life-time GMWB payments can exceed the GRB, the ultimate amount to be paid by the Company, if any, is uncertain and could be significantly more or less than \$2.1 billion. For additional information on the Company's GMWB liability, see Note 4a of Notes to Condensed Consolidated Financial Statements.

### **GMDB and GMIB**



The majority of the Company's U.S. variable annuity contracts include a GMDB rider. Declines in the equity markets will generally increase the Company's liability for GMDB riders. The Company's total gross exposure (i.e., before reinsurance) to U.S. GMDB as of March 31, 2010 and December 31, 2009 is \$15.6 billion and \$18.4 billion, respectively. However, the Company will incur these payments in the future only if the policyholder has an amount in the money GMDB at their death. The Company reinsured 55% and 53% of these death benefit guarantees as of March 31, 2010 and December 31, 2009, respectively. Under certain of these reinsurance agreements, the reinsurers' exposure is subject to an annual cap. The Company's net exposure (i.e., after reinsurance), is \$7.0 billion and \$8.5 billion, as of March 31, 2010 and December 31, 2009, respectively.

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In the second quarter of 2009, the Company suspended all new product sales in Japan. Prior to that, the Company offered certain variable annuity products in Japan with both a GMDB and a GMIB. For the in-force block of Japan business, declines in equity markets as well as a strengthening of the Japanese yen in comparison to the U.S. dollar and other currencies will increase the Company's liability for GMDB and GMIB riders. This increase may be significant in extreme market scenarios. The Company's total gross exposure (i.e., before reinsurance) to the GMDB and GMIB offered in Japan is \$5.9 billion and \$6.3 billion as of March 31, 2010 and December 31, 2009, respectively. However, the Company will incur these payments in the future only if the contract holder has an in-the-money GMDB and GMIB at their death or if their account value is insufficient to fund the benefit. The Company reinsured 17% of the GMDB to a third party reinsurer as of March 31, 2010 and December 31, 2009. Under certain of these reinsurance agreements, the reinsurers' exposure is subject to an annual cap. The Company's net exposure (i.e., after reinsurance) is \$4.9 billion and \$5.2 billion as of March 31, 2010 and December 31, 2009, respectively. In addition, as of March 31, 2010, 59% of account value and 53% of retained net amount at risk is reinsured to a Hartford affiliate. For additional information on the Company's GMDB and GMIB liability, see Note 7 of the Notes to Condensed Consolidated Financial Statements.

**Life's Equity Product Risk Management**

The Company has made considerable investment in analyzing market risk exposures arising from: GMDB, GMWB, and GMIB; equity market and interest rate risks; and foreign currency exchange risk. The Company evaluates these risks both individually and, in the aggregate, to determine the financial risk of its products and to judge their potential impacts on U.S. GAAP earnings and statutory surplus. The Company manages the equity market, interest rate and foreign currency exchange risks embedded in its products through product design, reinsurance, customized derivatives, and dynamic hedging and macro hedging programs. The Company recently launched a new variable annuity product with reduced equity risk and has increased GMWB rider fees on new sales of the Company's legacy variable annuities and the related in-force, as contractually permitted. Depending upon competitors' reactions with respect to products and related rider charges, the Company's strategy of reducing product risk and increasing fees may cause a decline in market share.

**Reinsurance**

The Company uses reinsurance for a portion of contracts issued with GMWB riders prior to the third quarter of 2003. The Company also reinsures GMWB risks associated with a block of business sold between the third quarter of 2003 and the second quarter of 2006. The Company also uses reinsurance for a majority of the GMDB issued in the U.S. and a portion of the GMDB issued in Japan.

**Derivative Hedging Programs**

The Company maintains derivative hedging programs for its product guarantee risk to meet multiple, and in some cases, competing risk management objectives, including providing protection against tail scenario equity market events, providing resources to pay product guarantee claims, and minimizing U.S. GAAP earnings volatility, statutory surplus volatility and other economic metrics.

The Company holds customized derivative contracts to provide protection from certain capital market risks for the remaining term of specified blocks of non-reinsured GMWB riders. These customized derivative contracts are based on policyholder behavior assumptions specified at the inception of the derivative contracts. The Company retains the risk for actual policyholder behavior that is different from assumptions within the customized derivatives.

The Company's dynamic hedging program uses derivative instruments to manage the U.S. GAAP earnings volatility associated with variable annuity product guarantees including equity market declines, equity implied volatility, declines in interest rates and foreign currency exchange risk. The Company uses hedging instruments including: interest rate futures and swaps, variance swaps, S&P 500, NASDAQ and EAFE index put options and futures contracts. While the Company actively manages this dynamic hedging program, increased U.S. GAAP earnings volatility may result from factors including, but not limited to: policyholder behavior, capital markets, divergence between the performance of the underlying funds and the hedging indices, and the relative emphasis placed on various risk management objectives.

The Company's macro hedging program uses derivative instruments to partially hedge the statutory tail scenario risk arising from U.S. and Japan GMWB, GMDB, and GMIB statutory liabilities, on the Company's statutory surplus and

the associated target RBC ratios (see Capital Resources and Liquidity). The macro hedge program will result in additional cost and U.S. GAAP earnings volatility in times of market increases as changes in the value of the macro hedge derivatives which hedge statutory liabilities may not be closely aligned to changes in U.S. GAAP liabilities. For additional information on hedging derivatives, see Note 5 of the Notes to Condensed Consolidated Financial Statements.

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The following table summarizes the Company's U.S. GMWB account value by type of risk management strategy as of March 31, 2010:

| <b>Risk Management Strategy</b>  | <b>Duration</b>  | <b>GMWB<br/>Account<br/>Value</b> | <b>% of<br/>GMWB<br/>Account<br/>Value</b> |
|--|--|-----------------------------------|--|
| Entire GMWB risk reinsured with a third party  | Life of the product                                    | \$ 11,233                         | 25%  |
| Capital markets risk transferred to a third party<br>behavior risk retained by the Company | Designed to cover the effective life<br>of the product | 10,751                            | 23%  |
| Dynamic hedging of capital markets risk using<br>various derivative instruments [1]        | Maturity of up to 10 years [2]                         | 24,017                            | 52%  |
|  |  | <b>\$ 46,001</b>                  | <b>100%</b>                                |

[1] Through the first quarter of 2010, the Company continued to maintain a reduced level of dynamic hedge protection on U.S. GAAP earnings while placing a greater relative emphasis on the protection of statutory surplus including the macro hedging program.

[2] This portion of the GMWB hedge strategy may include derivatives with maturities of up to 10 years. Non-parallel shifts for both equity implied volatility and

*LIBOR yield  
curves may  
increase U.S.  
GAAP volatility.*

Based on the construction of the Company's derivative hedging program (both dynamic and macro hedge), which can change based on capital market conditions, notional amounts and other factors, an independent change in the following capital market factors is likely to have the following impacts. These impacts include the effects of adding additional volatility protection to the Company's dynamic hedging program during the first quarter of 2010 and early in the second quarter, as well as adding additional currency protection and the Company's April 2010 extension of its equity macro hedge coverage through 2011, while maintaining the 2010 coverage. The coverage extension resulted in a net incremental cash outlay of approximately \$230. These actions resulted in changes in market sensitivities from those disclosed in the Capital Markets Risk Management section of our 2009 Annual Report on Form 10-K, including a \$20 reduction in the sensitivity to changes in volatility. These sensitivities do not capture the impact of elapsed time on liabilities or hedge assets. Additionally, duration varies by hedging strategy and the impact of non parallel shifts will increase U.S. GAAP volatility. Each of the sensitivities set forth below is estimated individually under the indicated level of market movement and without consideration of any correlation among the key assumptions. Therefore, it would be inappropriate to take each of the sensitivities below and assume different levels of market movement, or add them together in an attempt to estimate the volatility in our variable annuity hedging program. In addition, there are other factors, including policyholder behavior and variation in underlying fund performance relative to the hedged index, which could materially impact the GMWB liability. As a result, actual net changes in the value of the GMWB liability, the related dynamic hedging program derivative assets and the macro hedge program derivative assets may vary materially from those calculated using only the sensitivities disclosed below:

| <b>Capital Market Factor</b>                    | <b>Net Impact on Hedging<br/>Program Pre-Tax/DAC<br/>Gain<br/>(Loss)</b> |
|---|--|
| Equity markets increase 1% [1]                  | \$ (10)  |
| Equity markets decrease 1% [1]                  | 10   |
| Volatility increases 1% [2]                     | (10)   |
| Volatility decreases 1% [2]                     | 10   |
| Interest rates increase 1 basis point [3]       | 2  |
| Interest rates decrease 1 basis point [3]       | (2)  |
| Yen strengthens 1% vs. all other currencies [4] | 7  |
| Yen weakens 1% vs. all other currencies [4]     | (7)  |

[1] Represents the aggregate net impact of a 1% increase or decrease in broadly traded global equity indices.

[2] Represents the aggregate net impact of a 1% increase or decrease in blended implied volatility that is generally skewed towards longer durations for broadly traded global equity indices.

[3] Represents the aggregate net impact of a 1 basis point parallel shift on the global LIBOR yield curve.

[4] Represents the aggregate net impact of a 1% strengthening or weakening in the yen vs. all other currencies.

During the quarter ended March 31, 2010, U.S. GMWB liabilities, net of the dynamic and macro hedging programs, reported a net realized pre-tax loss of \$19 primarily driven by decreases in interest rates of approximately 20 basis points and increases in U.S. equity markets of approximately 5%, partially offset by decreases in volatility of approximately 2% and the relative outperformance of the underlying actively managed funds as compared to their respective indices.

Equity Risk Impact on Statutory Capital and Risk Based Capital

See Statutory Surplus within the Capital Resources and Liquidity section of the MD&A for information on the equity risk impact on statutory results.

***Derivative Instruments***

The Company utilizes a variety of derivative instruments, including swaps, caps, floors, forwards, futures and options through one of four Company-approved objectives: to hedge risk arising from interest rate, equity market, credit spread including issuer default, price or currency exchange rate risk or volatility; to manage liquidity; to control transaction costs; or to enter into replication transactions.

Further downgrades to the credit ratings of The Hartford's insurance operating companies may have adverse implications for its use of derivatives including those used to hedge benefit guarantees of variable annuities. In some cases, further downgrades may give derivative counterparties the unilateral contractual right to cancel and settle outstanding derivative trades or require additional collateral to be posted. In addition, further downgrades may result in counterparties becoming unwilling to engage in additional over-the-counter ( OTC ) derivatives or may require collateralization before entering into any new trades. This will restrict the supply of derivative instruments commonly used to hedge variable annuity guarantees, particularly long-dated equity derivatives and interest rate swaps. Under these circumstances, The Hartford's operating subsidiaries could conduct hedging activity using available OTC derivatives, as well as a combination of cash and exchange-traded instruments.

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**CAPITAL RESOURCES AND LIQUIDITY**

Capital resources and liquidity represent the overall financial strength of The Hartford and the Life and Property & Casualty insurance operations and their ability to generate cash flows from each of their business segments, borrow funds at competitive rates and raise new capital to meet operating and growth needs over the next twelve months.

***Liquidity Requirements and Sources of Capital***

**The Hartford Financial Services Group, Inc. (Holding Company)**

The liquidity requirements of the holding company of The Hartford Financial Services Group, Inc. ( HFSG Holding Company ) have been and will continue to be met by HFSG Holding Company s fixed maturities, short-term investments, and cash of \$2.3 billion at March 31, 2010, dividends from the Life and Property & Casualty insurance operations, as well as the issuance of common stock, debt or other capital securities and borrowings from its credit facilities. Expected liquidity requirements of the HFSG Holding Company for the next twelve months include interest on debt of approximately \$515, maturity of senior notes of \$275, common stockholder dividends, subject to the discretion of the Board of Directors, of approximately \$90, and preferred stock dividends of approximately \$42.

***Debt***

On March 23, 2010, The Hartford issued \$1.1 billion aggregate principal amount of its senior notes. The issuance consisted of \$300 of 4.0% senior notes due March 30, 2015, \$500 of 5.5% senior notes due March 30, 2020 and \$300 of 6.625% senior notes due March 30, 2040. The senior notes bear interest at their respective rate, payable semi-annually in arrears on March 30 and September 30 of each year, beginning September 30, 2010. The issuance was made pursuant to the Company s shelf registration statement (Registration No. 333-142044). The Hartford used approximately \$425 of the net proceeds from the debt issuances to repurchase the Series E Preferred Stock issued to the U.S. Treasury as a part of its participation in the Capital Purchase Program and intends to use the remaining proceeds to repay senior notes at maturity in 2010 and 2011. For further discussion on the repurchase see the discussion below.

The Hartford s debt maturities over the next twelve months include \$275 aggregate principal amount of its 7.9% senior notes that mature in June 2010. For additional information regarding debt, see Notes 12 and 14 of the Notes to Consolidated Financial Statements in The Hartford s 2009 Form 10-K Annual Report.

***Common Stock Issuance***

On March 23, 2010, The Hartford issued approximately 59.6 million shares of common stock at a price to the public of \$27.75 per share and received net proceeds of \$1.6 billion. The Hartford used the net proceeds from the common stock issuance to repurchase the Series E Preferred Stock issued to the U.S. Treasury as a part of its participation in the Capital Purchase Program. For further discussion on the repurchase see the discussion below.

***Preferred Stock***

On March 23, 2010, The Hartford issued 23 million depository shares, each representing 1/40<sup>th</sup> interest in the Series F Preferred Stock, at a price of \$25 per depository share and received net proceeds of \$556 under the program. The Hartford used the net proceeds from the preferred stock issuance to repurchase the Series E Preferred Stock issued to the U.S. Treasury as a part of its participation in the Capital Purchase Program. For further discussion on the repurchase see the discussion below.

***Pension Plans and Other Postretirement Benefits***

While the Company has significant discretion in making voluntary contributions to its U. S. qualified defined benefit pension plan (the Plan ), the Employee Retirement Income Security Act of 1974, as amended by the Pension Protection Act of 2006 and further amended by the Worker, Retiree, and Employer Recovery Act of 2008, and Internal Revenue Code regulations mandate minimum contributions in certain circumstances. The Company does not have a required minimum funding contribution for the U.S. qualified defined benefit pension plan for 2010 and the funding requirements for all of the pension plans are expected to be immaterial. The Company presently anticipates contributing approximately \$200 to its pension plans and other postretirement plans in 2010, based upon certain economic and business assumptions. These assumptions include, but are not limited to, equity market performance, changes in interest rates and the Company s other capital requirements.





**Table of Contents***Dividends from Insurance Subsidiaries*

Dividends to the HFSG Holding Company from its insurance subsidiaries are restricted. The payment of dividends by Connecticut-domiciled insurers is limited under the insurance holding company laws of Connecticut. These laws require notice to and approval by the state insurance commissioner for the declaration or payment of any dividend, which, together with other dividends or distributions made within the preceding twelve months, exceeds the greater of (i) 10% of the insurer's policyholder surplus as of December 31 of the preceding year or (ii) net income (or net gain from operations, if such company is a life insurance company) for the twelve-month period ending on the thirty-first day of December last preceding, in each case determined under statutory insurance accounting principles. In addition, if any dividend of a Connecticut-domiciled insurer exceeds the insurer's earned surplus, it requires the prior approval of the Connecticut Insurance Commissioner. The insurance holding company laws of the other jurisdictions in which The Hartford's insurance subsidiaries are incorporated (or deemed commercially domiciled) generally contain similar (although in certain instances somewhat more restrictive) limitations on the payment of dividends. Dividends paid to HFSG Holding Company by its insurance subsidiaries are further dependent on cash requirements of HLI and other factors. The Company's property-casualty insurance subsidiaries are permitted to pay up to a maximum of approximately \$1.4 billion in dividends to HFSG Holding Company in 2010 without prior approval from the applicable insurance commissioner. Statutory dividends from the Company's life insurance subsidiaries in 2010 require prior approval from the applicable insurance commissioner. The aggregate of these amounts, net of amounts required by HLI, is the maximum the insurance subsidiaries could pay to HFSG Holding Company in 2010. During the first quarter of 2010, HFSG Holding Company and HLI received no dividends from the life insurance subsidiaries. During the first quarter of 2010, HFSG Holding Company received \$450 in dividends from its property-casualty insurance subsidiaries.

*Other Sources of Capital for the HFSG Holding Company*

The Hartford endeavors to maintain a capital structure that provides financial and operational flexibility to its insurance subsidiaries, ratings that support its competitive position in the financial services marketplace (see the Ratings section below for further discussion), and shareholder returns. As a result, the Company may from time to time raise capital from the issuance of stock, debt or other capital securities and is continuously evaluating strategic opportunities. The issuance of common stock, debt or other capital securities could result in the dilution of shareholder interests or reduced net income due to additional interest expense.

**Capital Purchase Program**

On March 31, 2010, the Company repurchased all 3.4 million shares of Series E Preferred Stock issued to the U.S. Treasury (the Treasury) for an aggregate purchase price of \$3.4 billion. The Hartford used approximately \$425 of the net proceeds from the debt issuance, \$1.6 billion from the common stock issuance, \$556 from the preferred stock issuance together with available funds at the HFSG Holding Company to repurchase the Series E Preferred Stock. The Company recorded a \$440 charge to retained earnings representing the acceleration of the accretion of the remaining discount on the preferred stock. Treasury continues to hold warrants to purchase approximately 52 million shares of the Company's common stock at an exercise price of \$9.79 per share. During the Company's participation in the Capital Purchase Program (CPP), the Company was subject to numerous additional regulations, including restrictions on the ability to increase the common stock dividend, limitations on the compensation arrangements for senior executives and additional corporate governance standards. As a result of the redemption of Series E Preferred Stock, the Company believes it is no longer subject to these regulations other than certain reporting and certification obligations to U.S. regulating agencies.

**Shelf Registrations**

The Hartford's automatic shelf registration statement (Registration No. 333-142044) expired on April 11, 2010, and the Company intends to file for a new automatic shelf registration with the Securities and Exchange Commission in July 2010.

**Contingent Capital Facility**

On February 12, 2007, The Hartford entered into a put option agreement (the Put Option Agreement) with Glen Meadow ABC Trust, a Delaware statutory trust (the ABC Trust), and LaSalle Bank National Association, as put option calculation agent. The Put Option Agreement provides The Hartford with the right to require the ABC Trust, at

any time and from time to time, to purchase The Hartford's junior subordinated notes in a maximum aggregate principal amount not to exceed \$500.

**Table of Contents****Commercial Paper and Revolving Credit Facility**

The table below details the Company's short-term debt programs and the applicable balances outstanding.

| Description   | Effective Date | Expiration Date | Maximum Available As of |                   | Outstanding As of |                   |
|---|----------------|-----------------|-------------------------|-------------------|-------------------|-------------------|
|   |                |                 | March 31, 2010          | December 31, 2009 | March 31, 2010    | December 31, 2009 |
| <b>Commercial Paper</b>                                     |                |                 |                         |                   |                   |                   |
| The Hartford  | 11/10/86       | N/A             | \$ 2,000                | \$ 2,000          | \$                | \$                |
| <b>Revolving Credit Facility</b>                            |                |                 |                         |                   |                   |                   |
| 5-year revolving credit facility                            | 8/9/07         | 8/9/12          | 1,900                   | 1,900             |                   |                   |
| <b>Total Commercial Paper and Revolving Credit Facility</b> |                |                 | <b>\$ 3,900</b>         | <b>\$ 3,900</b>   | <b>\$</b>         | <b>\$</b>         |

While The Hartford's maximum borrowings available under its commercial paper program are \$2.0 billion, the Company is dependent upon market conditions to access short-term financing through the issuance of commercial paper to investors. As of March 31, 2010, the Company has no commercial paper outstanding.

The revolving credit facility provides for up to \$1.9 billion of unsecured credit through August 9, 2012, which excludes a \$100 commitment from an affiliate of Lehman Brothers. Of the total availability under the revolving credit facility, up to \$100 is available to support letters of credit issued on behalf of The Hartford or other subsidiaries of The Hartford. Under the revolving credit facility, the Company must maintain a minimum level of consolidated net worth of \$12.5 billion. At March 31, 2010, the consolidated net worth of the Company as calculated in accordance with the terms of the credit facility was \$21.9 billion. The definition of consolidated net worth under the terms of the credit facility, excludes AOCI and includes the Company's outstanding junior subordinated debentures and perpetual preferred securities, net of discount. In addition, the Company must not exceed a maximum ratio of debt to capitalization of 40%. At March 31, 2010, as calculated in accordance with the terms of the credit facility, the Company's debt to capitalization ratio was 19.0%. Quarterly, the Company certifies compliance with the financial covenants for the syndicate of participating financial institutions. As of March 31, 2010, the Company was in compliance with all such covenants.

The Hartford's Life Japan operations also maintain a line of credit in the amount of \$54, or ¥5 billion, which expires January 4, 2011 in support of the subsidiary operations.

**Derivative Commitments**

Certain of the Company's derivative agreements contain provisions that are tied to the financial strength ratings of the individual legal entity that entered into the derivative agreement as set by nationally recognized statistical rating agencies. If the legal entity's financial strength were to fall below certain ratings, the counterparties to the derivative agreements could demand immediate and ongoing full collateralization and in certain instances demand immediate settlement of all outstanding derivative positions traded under each impacted bilateral agreement. The settlement amount is determined by netting the derivative positions transacted under each agreement. If the termination rights were to be exercised by the counterparties, it could impact the legal entity's ability to conduct hedging activities by increasing the associated costs and decreasing the willingness of counterparties to transact with the legal entity. The aggregate fair value of all derivative instruments with credit-risk-related contingent features that are in a net liability position as of March 31, 2010, is \$650. Of this \$650, the legal entities have posted collateral of \$613 in the normal course of business. Based on derivative market values as of March 31, 2010, a downgrade of one level below the current financial strength ratings by either Moody's or S&P could require approximately an additional \$35 to be posted as collateral. Based on derivative market values as of March 31, 2010, a downgrade by either Moody's or S&P of two levels below the legal entities' current financial strength ratings could require approximately an additional \$57 of

assets to be posted as collateral. These collateral amounts could change as derivative market values change, as a result of changes in our hedging activities or to the extent changes in contractual terms are negotiated. The nature of the collateral that we may be required to post is primarily in the form of U.S. Treasury bills and U.S. Treasury notes. The table below presents the aggregate notional amount and fair value of derivative relationships that could be subject to immediate termination in the event of further rating agency downgrades.

| <b>Ratings levels</b>      | <b>As of March 31, 2010</b> |                   |
|----------------------------|-----------------------------|-------------------|
|                            | <b>Notional Amount</b>      | <b>Fair Value</b> |
| Either BBB+ or Baa1        | \$ 3,519                    | \$ 154            |
| Both BBB+ and Baa1 [1] [2] | \$ 13,003                   | \$ 328            |

[1] *The notional amount and fair value include both the scenario where only one rating agency takes action to this level as well as where both rating agencies take action to this level.*

[2] *The notional and fair value amounts include a customized GMWB derivative with a notional amount of \$5.4 billion and a fair value of \$107, for which the Company has a contractual right to make a collateral payment in the amount of approximately \$61 to prevent its termination.*

**Table of Contents****Insurance Operations**

Current and expected patterns of claim frequency and severity or surrenders may change from period to period but continue to be within historical norms and, therefore, the Company's insurance operations' current liquidity position is considered to be sufficient to meet anticipated demands over the next twelve months. For a discussion and tabular presentation of the Company's contractual obligations by period, refer to Off-Balance Sheet Arrangements and Aggregate Contractual Obligations within the Capital Resources and Liquidity section of the MD&A included in The Hartford's 2009 Form 10-K Annual Report.

The principal sources of operating funds are premiums, fees earned from assets under management and investment income, while investing cash flows originate from maturities and sales of invested assets. The primary uses of funds are to pay claims, claim adjustment expenses, commissions and other underwriting expenses, to purchase new investments and to make dividend payments to the HFSG Holding Company.

*Property & Casualty*

Property & Casualty holds fixed maturity securities including a significant short-term investment position (securities with maturities of one year or less at the time of purchase) to meet liquidity needs.

The following table summarizes Property & Casualty's fixed maturities, short-term investments, and cash, as of March 31, 2010:

|                             |                  |
|-----------------------------|------------------|
| Fixed maturities [1]        | \$ 24,525        |
| Short-term investments      | 917              |
| Cash                        | 269              |
| Less: Derivative collateral | (119)            |
| <b>Total</b>                | <b>\$ 25,592</b> |

[1] Includes \$603 of  
U.S. Treasuries.

Liquidity requirements that are unable to be funded by Property & Casualty's short-term investments would be satisfied with current operating funds, including premiums received or through the sale of invested assets. A sale of invested assets could result in significant realized losses.

*Life*

Life's total general account contractholder obligations are supported by Life's total general account invested assets and cash of \$67.0 billion, which includes a significant short-term investment position, as depicted below, to meet liquidity needs.

The following table summarizes Life's fixed maturities, short-term investments, and cash, as of March 31, 2010:

|   |                  |
|---|------------------|
| Fixed maturities [1]                          | \$ 50,743        |
| Short-term investments                        | 5,608            |
| Cash  | 1,807            |
| Less: Derivative collateral                   | (1,372)          |
| Cash associated with Japan variable annuities | (639)            |
| <b>Total</b>                                  | <b>\$ 56,147</b> |

[1] Includes  
\$3.5 billion of  
U.S. Treasuries.

Capital resources available to fund liquidity, upon contract holder surrender, are a function of the legal entity in which the liquidity requirement resides. Generally, obligations of Group Benefits will be funded by Hartford Life and Accident Insurance Company; Global Annuity U.S. and Individual Life obligations will be generally funded by both Hartford Life Insurance Company and Hartford Life and Annuity Insurance Company; obligations of Retirement and Institutional will be generally funded by Hartford Life Insurance Company; and obligations of Global Annuity International will be generally funded by the legal entity in the country in which the obligation was generated.

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|   | <b>As of<br/>March 31, 2010</b> |
|---|---------------------------------|
| <b>Contractholder Obligations</b>                                     |                                 |
| Total Life contractholder obligations                                 | \$ 256,437                      |
| Less: Separate account assets [1]                                     | (160,198)                       |
| International statutory separate accounts [1]                         | (32,027)                        |
| <b>General account contractholder obligations</b>                     | <b>\$ 64,212</b>                |
| <br><b>Composition of General Account Contractholder Obligations</b>  |                                 |
| Contracts without a surrender provision and/or fixed payout dates [2] | \$ 30,068                       |
| Global Annuity U.S. fixed MVA annuities [3]                           | 11,036                          |
| Global Annuity International fixed MVA annuities                      | 2,494                           |
| Guaranteed investment contracts ( GIC ) [4]                           | 1,314                           |
| Other [5]   | 19,300                          |
| <b>General account contractholder obligations</b>                     | <b>\$ 64,212</b>                |

[1] *In the event customers elect to surrender separate account assets or international statutory separate accounts, Life will use the proceeds from the sale of the assets to fund the surrender, and Life's liquidity position will not be impacted. In many instances Life will receive a percentage of the surrender amount as compensation for early surrender (surrender charge),*

*increasing Life's liquidity position. In addition, a surrender of variable annuity separate account or general account assets (see below) will decrease Life's obligation for payments on guaranteed living and death benefits.*

*[2] Relates to contracts such as payout annuities or institutional notes, other than guaranteed investment products with an MVA feature (discussed below) or surrenders of term life, group benefit contracts or death and living benefit reserves for which surrenders will have no current effect on Life's liquidity requirements.*

*[3] Relates to annuities that are held in a statutory separate account, but under U.S. GAAP are*



*recorded in the general account as Fixed MVA annuity contract holders are subject to the Company's credit risk. In the statutory separate account, Life is required to maintain invested assets with a fair value equal to the MVA surrender value of the Fixed MVA contract. In the event assets decline in value at a greater rate than the MVA surrender value of the Fixed MVA contract, Life is required to contribute additional capital to the statutory separate account. Life will fund these required contributions with operating cash flows or short-term investments. In the event that operating cash flows or short-term investments are not sufficient to fund required contributions, the Company may have to sell*

*other invested assets at a loss, potentially resulting in a decrease in statutory surplus. As the fair value of invested assets in the statutory separate account are generally equal to the MVA surrender value of the Fixed MVA contract, surrender of Fixed MVA annuities will have an insignificant impact on the liquidity requirements of Life.*

[4] *GICs are subject to discontinuance provisions which allow the policyholders to terminate their contracts prior to scheduled maturity at the lesser of the book value or market value. Generally, the market value adjustment reflects changes in interest rates and credit spreads. As a result, the market value adjustment feature in the*

*GIC serves to protect the Company from interest rate risks and limit Life's liquidity requirements in the event of a surrender.*

[5] *Surrenders of, or policy loans taken from, as applicable, these general account liabilities, which include the general account option for Global Annuity U.S.'s individual variable annuities and Individual Life's variable life contracts, the general account option for Retirement's annuities and universal life contracts sold by Individual Life may be funded through operating cash flows of Life, available short-term investments, or Life may be required to sell fixed maturity investments to fund the surrender payment. Sales of fixed maturity*

*investments could result in the recognition of significant realized losses and insufficient proceeds to fully fund the surrender amount. In this circumstance, Life may need to take other actions, including enforcing certain contract provisions which could restrict surrenders and/or slow or defer payouts.*

### **Consolidated Liquidity Position**

The following table summarizes the liquidity available to The Hartford:

|   | <b>As of March 31, 2010</b>            |                 |                  |                     |
|---|--|-----------------|------------------|---------------------|
|   | <b>Property<br/>&amp;<br/>Casualty</b> | <b>Life</b>     | <b>Corporate</b> | <b>Consolidated</b> |
| Short-term investments                        | \$ 917                                 | \$ 5,608        | \$ 2,020         | \$ 8,545            |
| U.S. Treasuries                               | 603                                    | 3,524           | 252              | 4,379               |
| Cash  | 269                                    | 1,807           | 3                | 2,079               |
| Less: Derivative collateral                   | (119)                                  | (1,372)         |                  | (1,491)             |
| Cash associated with Japan variable annuities |  | (639)           |                  | (639)               |
| <b>Total available liquidity</b>              | <b>\$ 1,670</b>                        | <b>\$ 8,928</b> | <b>\$ 2,275</b>  | <b>\$ 12,873</b>    |

### ***Off-Balance Sheet Arrangements and Aggregate Contractual Obligations***

#### **Off-Balance Sheet Arrangements**

There have been no material changes to the Company's off-balance sheet arrangements since the filing of the Company's 2009 Form 10-K Annual Report.

#### **Aggregate Contractual Obligations**

Since December 31, 2009, the Company issued \$1.1 billion aggregate principal amount of its senior notes. For additional information, see Note 12 of the Notes to Condensed Consolidated Financial Statements.

**Table of Contents****Capitalization**

The capital structure of The Hartford as of March 31, 2010 and December 31, 2009 consisted of debt and stockholders equity, summarized as follows:

|   | <b>March 31,<br/>2010</b> | <b>December<br/>31,<br/>2009</b> | <b>Change</b> |
|---|---------------------------|----------------------------------|---------------|
| Short-term debt (includes current maturities of long-term debt and capital lease obligations) | \$ 275                    | \$ 343                           | (20%)         |
| Long-term debt  | 6,597                     | 5,496                            | 20%           |
| <b>Total debt [1]</b>   | <b>6,872</b>              | <b>5,839</b>                     | <b>18%</b>    |
| Stockholders' equity excluding accumulated other comprehensive loss, net of tax ( AOCI )      | 20,217                    | 21,177                           | (5%)          |
| AOCI, net of tax  | (2,377)                   | (3,312)                          | 28%           |
| <b>Total stockholders' equity</b>   | <b>\$ 17,840</b>          | <b>\$ 17,865</b>                 |               |
| <b>Total capitalization including AOCI</b>  | <b>\$ 24,712</b>          | <b>\$ 23,704</b>                 | <b>4%</b>     |
| Debt to stockholders' equity  | 39%                       | 33%                              |               |
| Debt to capitalization  | 28%                       | 25%                              |               |

*[1] Total debt of the Company excludes \$834 and \$1.1 billion of consumer notes as of March 31, 2010 and December 31, 2009, respectively, and \$60 and \$78 of Federal Home Loan Bank advances recorded in other liabilities as of March 31, 2010 and December 31, 2009, respectively.*

The Hartford's total capitalization increased \$1.0 billion, or 4%, from December 31, 2009 to March 31, 2010 primarily due to the following:

**Total debt**

Total debt increased primarily due to the issuance of \$1.1 billion in senior notes in March 2010 partially offset by payment of the capital lease obligations in January 2010.

**AOCI, net of tax**

AOCI improved primarily due to decreases in unrealized losses on available-for-sale securities of \$891 primarily due to tightening credit spreads.

Partially offsetting these increases was a decrease in stockholders' equity, excluding AOCI, which decreased primarily due to the redemption of \$3.4 billion in preferred stock issued to the U.S. Treasury offset by issuance of common shares under public offering of \$1.6 billion, issuance of mandatory convertible preferred stock of \$556 and net income of \$319. See Note 13 of the Notes to Condensed Consolidated Financial Statements for additional information on the redemption of the preferred stock and issuances of stock in the first quarter of 2010.

For additional information on debt, equity and AOCI, see Notes 14, 15 and 16, respectively, of the Notes to the Consolidated Financial Statements in The Hartford's 2009 Form 10-K Annual Report.

**Cash Flows**

|  | <b>Three Months Ended</b> |             |
|--|---------------------------|-------------|
|  | <b>March 31,</b>          |             |
|  | <b>2010</b>               | <b>2009</b> |
| Net cash provided by operating activities            | \$ 488                    | \$ 1,010    |
| Net cash provided by (used for) investing activities | \$ 99                     | \$ (1,011)  |
| Net cash provided by (used for) financing activities | \$ (652)                  | \$ 126      |
| Cash end of period                                   | \$ 2,079                  | \$ 1,851    |

The decrease in cash from operating activities compared to the prior year period was primarily the result of tax refunds of \$598 received in 2009 compared to tax payments of \$87 in 2010. Additionally, operating activities in 2010 decreased due to lower premiums, partially offset by increased net investment income and fee income.

Cash provided by investing activities in 2010 primarily relates to \$708 of net proceeds from sales of mortgage loans partially offset by \$346 of net purchases of available-for-sale securities and \$252 of net payments on derivatives. Cash used for investing activity in 2009 consisted of net outflows of \$1.5 billion from changes in payables on securities lending and \$356 of net purchases of available-for-sale securities, partially offset by net receipts on derivatives of \$894.

Cash from financing activities decreased primarily due to the redemption of preferred stock issued to the U.S. Treasury of \$3.4 billion and repayments of consumer notes of \$302 in 2010 and net outflows on investment and universal life-type contracts in 2010. Partially offsetting the decreases were proceeds from the issuance of \$1.1 billion in aggregate senior notes, issuance of common stock under a public offering of \$1.6 billion and issuance of mandatory convertible preferred stock of \$556.

Operating cash flows for the three months ended March 31, 2010 and 2009 have been adequate to meet liquidity requirements.

**Equity Markets**

For a discussion of the potential impact of the equity markets on capital and liquidity, see the Capital Markets Risk Management section of the MD&A under Market Risk above.

**Table of Contents****Ratings**

Ratings are an important factor in establishing competitive position in the insurance and financial services marketplace. There can be no assurance that the Company's ratings will continue for any given period of time or that they will not be changed. In the event the Company's ratings are downgraded, the level of revenues or the persistency of the Company's business may be adversely impacted.

On March 16, 2010, Fitch Ratings affirmed all debt and insurer financial strength ratings for the Company and its primary life and property/casualty insurance subsidiaries, and also maintained its negative rating outlook. On March 19, 2010, Fitch assigned a BB rating to the mandatory convertible preferred shares.

On March 17, 2010, Standard & Poor's (S&P) Ratings Services announced that it had affirmed the financial strength ratings of the operating subsidiaries of the Company and the ratings on the Company's debt, but had changed the Company's ratings outlook to negative. At this time, S&P also assigned a BB rating to the mandatory convertible preferred stock.

On March 17, 2010, Moody's Investors Service affirmed the credit ratings of the Company and its principal operating subsidiaries.

On March 24, 2010, A.M. Best affirmed the financial strength and issuer credit ratings of Company's subsidiaries, and changed the outlook to stable for the life insurance subsidiaries' financial strength ratings and the property/casualty insurance subsidiaries' issuer credit ratings. At this time, A.M. Best also assigned a bbb- rating to the mandatory convertible preferred shares.

The following table summarizes The Hartford's significant member companies' financial ratings from the major independent rating organizations as of April 23, 2010.

|  | <b>A.M. Best</b> | <b>Fitch</b> | <b>Standard &amp; Poor's</b> | <b>Moody's</b> |
|--|------------------|--------------|------------------------------|----------------|
| <b>Insurance Financial Strength Ratings:</b> |                  |              |                              |                |
| Hartford Fire Insurance Company              | A                | A+           | A                            | A2             |
| Hartford Life Insurance Company              | A                | A-           | A                            | A3             |
| Hartford Life and Accident Insurance Company | A                | A-           | A                            | A3             |
| Hartford Life and Annuity Insurance Company  | A                | A-           | A                            | A3             |

**Other Ratings:**

The Hartford Financial Services Group, Inc.:

|  |       |      |     |      |
|--|-------|------|-----|------|
| Senior debt                            | bbb+  | BBB- | BBB | Baa3 |
| Commercial paper                       | AMB-2 | F2   | A-2 | P-3  |
| Junior subordinated debentures         | bbb-  | BB   | BB+ | Ba1  |
| Mandatory convertible preferred shares | bbb-  | BB   | BB  |      |

Hartford Life, Inc.:

|                                  |      |      |     |      |
|----------------------------------|------|------|-----|------|
| Senior debt                      | bbb+ | BBB- | BBB | Baa3 |
| Hartford Life Insurance Company: |      |      |     |      |
| Short term rating                |      |      | A-1 | P-2  |
| Consumer notes                   | a    | BBB+ | A   | Baa1 |

These ratings are not a recommendation to buy or hold any of The Hartford's securities and they may be revised or revoked at any time at the sole discretion of the rating organization.

The agencies consider many factors in determining the final rating of an insurance company. One consideration is the relative level of statutory surplus necessary to support the business written. Statutory surplus represents the capital of the insurance company reported in accordance with accounting practices prescribed by the applicable state insurance department.

**Statutory Surplus**

The table below sets forth statutory surplus for the Company's insurance companies. The statutory surplus amount as of December 31, 2009 in the table below is based on actual statutory filings with the applicable regulatory authorities.

The statutory surplus amount as of March 31, 2010 is an estimate, as the first quarter 2010 statutory filings have not yet been made.

|  | <b>March 31,<br/>2010</b> | <b>December 31,<br/>2009</b> |
|--|---------------------------|------------------------------|
| U.S. Life Operations, includes domestic captive insurance subsidiaries         | \$ 7,822                  | \$ 7,287                     |
| Property & Casualty Operations, excluding non-Property & Casualty subsidiaries | 7,328                     | 7,364                        |
| <b>Total</b>   | <b>\$ 15,150</b>          | <b>\$ 14,651</b>             |

The Company also holds regulatory capital and surplus for its operations in Japan. Using the investment in subsidiary accounting requirements defined in the U.S. National Association of Insurance Commissioners Statements of Statutory Accounting Practices, the Company's statutory capital and surplus attributed to the Japan operations was \$1,431 and \$1,311 as of March 31, 2010 and December 31, 2009, respectively. However, under the accounting practices and procedures governed by Japanese regulatory authorities, the Company's statutory capital and surplus was \$1.1 billion as of March 31, 2010 and December 31, 2009.



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***Contingencies***

***Legal Proceedings*** For a discussion regarding contingencies related to The Hartford's legal proceedings, please see the information contained under "Litigation" in Note 9 of the Notes to Condensed Consolidated Financial Statements, which is incorporated herein by reference.

***Legislative Developments***

On February 1, 2010, the Obama Administration released its "FY 2011, Budget of the United States Government" (the "Budget"). Although the Administration has not released proposed statutory language, the Budget includes proposals which if enacted, would affect the taxation of life insurance companies and certain life insurance products. In particular, the proposals would affect the treatment of corporate owned life insurance ("COLI") policies by limiting the availability of certain interest deductions for companies that purchase those policies. The proposals would also change the method used to determine the amount of dividend income received by a life insurance company on assets held in separate accounts used to support products, including variable life insurance and variable annuity contracts, that is eligible for the dividends received deduction ("DRD"). The DRD reduces the amount of dividend income subject to tax and is a significant component of the difference between the Company's actual tax expense and expected amount determined using the federal statutory tax rate of 35%. If proposals of this type were enacted, the Company's sale of COLI, variable annuities, and variable life products could be adversely affected and the Company's actual tax expense could increase, reducing earnings. The Budget also included a proposal to levy a \$90 billion "Financial Crisis Responsibility Fee" on large financial institutions, including The Hartford.

Included in the financial regulatory reform legislation currently under consideration by Congress are many proposals which may impact The Hartford. There are proposals to assess financial institutions, potentially including The Hartford, for costs associated with the orderly resolution of failing "systemic" companies, as well as a ban on proprietary trading for financial institutions that control a depository institution. If this ban is implemented incorrectly it could affect the management of our general account. There are also proposals to regulate derivatives by requiring central clearing and/or imposing new margin and capital requirements, which may increase the costs of the Company's hedging program. Finally, the proposals envision granting The Federal Reserve regulatory authority over our holding company and transferring regulation of our subsidiary, Federal Trust Bank, to the Office of the Comptroller of the Currency from the OTS.

**IMPACT OF NEW ACCOUNTING STANDARDS**

For a discussion of accounting standards, see Note 1 of Notes to Consolidated Financial Statements included in The Hartford's 2009 Form 10-K Annual Report and Note 1 of the Notes to Condensed Consolidated Financial Statements in this Form 10-Q.

**Item 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

The information contained in the Capital Markets Risk Management section of Management's Discussion and Analysis of Financial Condition and Results of Operations is incorporated herein by reference.

**Item 4. CONTROLS AND PROCEDURES**

***Evaluation of disclosure controls and procedures***

The Company's principal executive officer and its principal financial officer, based on their evaluation of the Company's disclosure controls and procedures (as defined in Exchange Act Rule 13a-15(e)) have concluded that the Company's disclosure controls and procedures are effective for the purposes set forth in the definition thereof in Exchange Act Rule 13a-15(e) as of March 31, 2010.

***Changes in internal control over financial reporting***

There was no change in the Company's internal control over financial reporting that occurred during the Company's first fiscal quarter of 2010 that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

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**Part II. OTHER INFORMATION**

**Item 1. LEGAL PROCEEDINGS**

For a discussion of legal proceedings, see *Litigation* under Note 9 of the Notes to Condensed Consolidated Financial Statements, which is incorporated herein by reference.

**Item 1A. RISK FACTORS**

Investing in The Hartford involves risk. In deciding whether to invest in The Hartford, you should carefully consider the following risk factors, any of which could have a significant or material adverse effect on the business, financial condition, operating results or liquidity of The Hartford. This information should be considered carefully together with the other information contained in this report and the other reports and materials filed by The Hartford with the SEC.

*Our operating environment remains challenging in light of uncertainty about the timing and strength of an economic recovery and the impact of governmental budgetary and regulatory initiatives. The steps we have taken to realign our businesses and strengthen our capital position may not be adequate to mitigate the financial, competitive and other risks associated with our operating environment, particularly if economic conditions deteriorate from their current levels or regulatory requirements change significantly, and we may be required to or we may seek to raise additional capital or take other strategic or financial actions that could adversely affect our business and results or trading prices for our capital stock.*

Persistent volatility in financial markets and uncertainty about the timing and strength of a recovery in the global economy adversely affected our business and results in 2009, and we believe that these conditions may continue to affect our operating environment in 2010. High unemployment, lower family income, lower business investment and lower consumer spending in most geographic markets we serve have adversely affected the demand for financial and insurance products, as well as their profitability in some cases. Our results, financial condition and statutory capital remain sensitive to equity and credit market performance, and we expect that market volatility will continue to pressure returns in our life and property and casualty investment portfolios and that our hedging costs will remain high. Until economic conditions become more stable and improve, we also expect to experience realized and unrealized investment losses, particularly in the commercial real estate sector where significant market illiquidity and risk premiums exist that reflect the current uncertainty in the real estate market. Deterioration or negative rating agency actions with respect to our investments could also indirectly adversely affect our statutory capital and risk-based capital ratios, which could in turn have other negative consequences for our business and results.

The steps we have taken to realign our businesses and strengthen our capital position may not be adequate if economic conditions do not stabilize in line with our forecasts or if they experience a significant deterioration. These steps include ongoing initiatives, particularly the execution risk relating to the repositioning of our investment portfolios. In addition, we have modified our variable annuity product offerings and, in October 2009, launched a new variable annuity product. However, the future success of this new variable annuity product will be dependent on market acceptance. The level of market acceptance of this new product will directly affect the level of variable annuity sales of the Company in the future. If our actions are not adequate, our ability to support the scale of our business and to absorb operating losses and liabilities under our customer contracts could be impaired, which would in turn adversely affect our overall competitiveness. We could be required to raise additional capital or consider other actions to manage our capital position and liquidity or further reduce our exposure to market and financial risks. We may also be forced to sell assets on unfavorable terms that could cause us to incur charges or lose the potential for market upside on those assets in a market recovery. We could also face other pressures, such as employee recruitment and retention issues and potential loss of distributors for our products. Finally, trading prices for our capital stock could decline as a result or in anticipation of sales of our common stock or equity-linked instruments.

Even if the measures we have taken (or take in the future) are effective to mitigate the risks associated with our current operating environment, they may have unintended consequences. For example, rebalancing our hedging program may better protect our statutory surplus, but also result in greater U.S. GAAP earnings volatility. Actions we take may also entail impairment or other charges or adversely affect our ability to compete successfully in an increasingly difficult consumer market.

Regulatory developments relating to the recent financial crisis may also significantly affect our operations and prospects in ways that we cannot predict. U.S. and overseas governmental and regulatory authorities, including the

SEC, the Office of Thrift Supervision, or the OTS, the New York Stock Exchange, or NYSE, or the Financial Industry Regulatory Authority are considering enhanced or new regulatory requirements intended to prevent future crises or otherwise stabilize the institutions under their supervision. The reforms being discussed include several that contemplate comprehensive restructuring of the regulation of the financial services industry, including possibly the merger of the OTS with the Office of the Comptroller of the Currency. Enactment of such measures likely would lead to stricter regulation of financial institutions generally, and heightened prudential requirements for systemically important firms in particular. Such measures could include taxation of financial transactions, liabilities and employee compensation.

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Other changes under discussion in the U.S. include: breaking up firms that are considered too big to fail or mandating certain barriers between their activities in order to allow for an orderly resolution of failing financial institutions; establishing a Federal Insurance Office within Treasury to, among other things, conduct a study of how to improve insurance regulation in the United States; providing regulators with new means of limiting activities of financial firms; regulating compensation in the financial services industry; enhancing corporate governance, especially regarding risk management; and creating a new agency, the Consumer Financial Protection Agency, to protect U.S. consumers who buy financial products. A substantial number of the financial reforms currently discussed in the U.S. and globally may become law, although it is difficult to predict which will become law, how such reforms will be implemented or the exact impact they will have on our business, financial condition, results of operations and cash flows for a particular future period. If adopted, these changes will require regulatory implementation, the full impact of which will not be known until later.

New regulations will likely affect critical matters, including capital requirements, and published proposals by insurance regulatory authorities that have reduced or could reduce the pressure on our capital position may not be adopted, may be adopted in a form that does not afford as much capital relief as anticipated, or may be subsequently reversed in the future. If we fail to manage the impact of these developments effectively, our prospects, results and financial condition could be materially adversely affected.

***The stress scenario modeled projections and the related assumptions that we disclosed in connection with our repurchase of the Series E Preferred Stock were prepared for purposes of planning the public offerings for the repurchase of the Series E Preferred Stock. Actual sources and uses of capital under stressed economic conditions may vary significantly, as the stress scenario does not incorporate all risks to which the Company would be exposed under stressed economic conditions and the models used may, in any event, produce inaccurate projections. Investors are cautioned that the stress scenario modeled projections and related assumptions are therefore of limited value in assessing the Company's future prospects.***

In connection with determining the structure and size of our capital raise for the repurchase of the Series E Preferred Stock held by Treasury, we utilized stressed model projections that depend on a variety of factors and assumptions each of which is subject to business, economic and competitive uncertainties and contingencies that are inherently unpredictable. Using these stress model projections, we also illustrated the potential sources and uses of capital during 2010 and 2011. We created these hypothetical stress-scenario models on the basis of fundamental assumptions about the performance of key variables, including, among others, stressed equity market levels and losses in the residential and commercial real estate markets. The stress-scenario models resulting from these assumptions not only illustrate hypothetical sources and uses of capital, but also produce assumed stress-scenario values for a variety of other variables that can independently significantly affect surplus. Although our modeled stress-scenario projections reflect assumptions about the adverse performance of these other variables, they do not reflect further impacts on surplus that could arise from additional, discrete adverse performance of these other variables. The actual performance of these other variables, which include but are not limited to interest rates, Yen/U.S. dollar, Yen/Euro and other foreign exchange rates, market volatility, catastrophe loss experience and policyholder behavior, may differ materially from the assumptions included in the projections and may, as a result, cause actual results in a stress scenario to differ materially from those that were projected. Moreover, our assumptions do not reflect all risks to which the Company would be exposed under stressed economic conditions. As a result, actual results may differ, and in the past have differed, materially from projected results. Investors are cautioned that the stress scenario modeled projections and related assumptions are therefore of limited value in assessing our future prospects.

No outside party has approved or provided any other form of assurance with respect to these projections, and these projections have not been examined by any independent expert. Projections are also necessarily speculative in nature and the risk that our modeled projections will be wrong is increased as a result of the number and nature of the variables underlying the assumptions on which they are based and the fact that they do not reflect other important risks that would be present in a severely constrained operating environment as described above. Many of these variables are also beyond our control and influenced by a variety of factors, and it can be expected that one or more of our assumptions will prove to be incorrect, possibly in material ways, especially in a stress scenario. Moreover, the reliability of forecasted information diminishes the farther in the future that data is projected. Our actual sources and

uses of capital in a stress scenario may vary significantly and adversely from those we projected. Investors are accordingly cautioned not to place undue reliance on information included or incorporated by reference in the Offerings relating to our projected capital position in these stress scenarios, and investors should also understand that these projections are of limited value in assessing the Company's prospects in an environment that is not subject to stress assumptions. Because we prepared this information for purposes of determining the structure and size of our capital raise for the repurchase of the Series E Preferred Stock, we do not undertake to update this information.

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***Although we repurchased our Series E Preferred Stock issued to Treasury in the CPP, we remain subject to certain restrictions, oversight and costs relating to our receipt of federal assistance and our status as a savings and loan holding company that could materially affect our business, results and prospects.***

Even though we repurchased all of the Series E Preferred Stock, we do not intend to repurchase the related warrant. Although we believe we will no longer be subject to the executive compensation restrictions, provisions of our agreement with Treasury relating to the CPP will remain in effect for so long as Treasury continues to hold the warrant or shares of our common stock received upon exercising the warrant, and we will continue to be a savings and loan holding company by virtue of our ownership of Federal Trust Bank ( FTB ), a federally chartered, FDIC-insured thrift, the acquisition of which was a condition to our participation in the CPP. We will therefore remain subject to various restrictions, oversight and costs and other potential consequences that could materially affect our business, results and prospects, including the following:

As a savings and loan holding company, we are subject to regulation, supervision and examination by the OTS, including with respect to required capital, cash flow, organizational structure, risk management and earnings at the parent company level, and to the OTS reporting requirements. All of our activities must be financially-related activities as defined by federal law (which includes insurance activities), and the OTS has enforcement authority over us, including the right to pursue administrative orders or penalties and the right to restrict or prohibit activities determined by the OTS to be a serious risk to FTB. We must also be a source of strength to FTB, which could require further capital contributions.

We believe that the limitations on the amount and form of bonus, retention and other incentive compensation that we may pay to executive officers and senior management no longer apply to us from and after the date we repurchased all of the Series E Preferred Stock. Nevertheless, recipients of federal assistance continue to be subject to intense scrutiny, and future regulatory initiatives could be adopted at the federal or state level that have the effect of constraining the business or management of those enterprises. These initiatives include a pending proposal before the Connecticut legislature that would, if adopted, impose a tax on bonuses paid by recipients of TARP funds. In addition, the Obama administration has proposed a financial crisis responsibility tax that would be levied on the largest financial institutions in terms of assets for at least the next ten years to recoup any shortfall from the TARP. We cannot predict the scope or impact of future regulatory initiatives or the effect that they may have on our ability to attract and retain key personnel, the cost and complexity of our compliance programs or on required levels of regulatory capital.

Future federal statutes may adversely affect the terms of the CPP that remain applicable to us, and Treasury may amend the terms of our agreement unilaterally if required by future statutes, including in a manner materially adverse to us.

***Our ability to declare and pay dividends is subject to limitations.***

The payment of future dividends on our capital stock is subject to the discretion of our board of directors, which considers, among other factors our operating results, overall financial condition, credit-risk considerations and capital requirements, as well as general business and market conditions.

Moreover, as a holding company that is separate and distinct from our insurance subsidiaries, we have no significant business operations of our own. Therefore, we rely on dividends from our insurance company subsidiaries and other subsidiaries as the principal source of cash flow to meet our obligations. These obligations include payments on our debt securities and the payment of dividends on our capital stock. The Connecticut insurance holding company laws limit the payment of dividends by Connecticut-domiciled insurers. In addition, these laws require notice to and approval by the state insurance commissioner for the declaration or payment by those subsidiaries of any dividend if the dividend and other dividends or distributions made within the preceding 12 months exceeds the greater of:

10% of the insurer's policyholder surplus as of December 31 of the preceding year, and

net income, or net gain from operations if the subsidiary is a life insurance company, for the previous calendar year, in each case determined under statutory insurance accounting principles.

In addition, if any dividend of a Connecticut-domiciled insurer exceeds the insurer's earned surplus, it requires the prior approval of the Connecticut Insurance Commissioner.

The insurance holding company laws of the other jurisdictions in which our insurance subsidiaries are incorporated, or deemed commercially domiciled, generally contain similar, and in some instances more restrictive, limitations on the payment of dividends. Our property-casualty insurance subsidiaries are permitted to pay up to a maximum of approximately \$1.4 billion in dividends to us in 2010 without prior approval from the applicable insurance commissioner. Statutory dividends from our life insurance subsidiaries in 2010 require prior approval from the applicable insurance commissioner. The aggregate of these amounts, net of amounts required by our subsidiary Hartford Life, Inc., or HLI, is the maximum our insurance subsidiaries could pay to us in 2010. In 2009, we and HLI received \$700 in dividends from our life insurance subsidiaries representing the movement of a life subsidiary to us, and we received \$251 in dividends from our property-casualty insurance subsidiaries. During the first quarter of 2010, neither we nor HLI received dividends from the life insurance subsidiaries. During the first quarter of 2010, we received \$450 in dividends from its property-casualty insurance subsidiaries.

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Our rights to participate in any distribution of the assets of any of our subsidiaries, for example, upon their liquidation or reorganization, and the ability of holders of our common stock to benefit indirectly from a distribution, are subject to the prior claims of creditors of the applicable subsidiary, except to the extent that we may be a creditor of that subsidiary. Claims on these subsidiaries by persons other than us include, as of March 31, 2010, claims by policyholders for benefits payable amounting to \$117.0 billion, claims by separate account holders of \$160.2 billion, and other liabilities including claims of trade creditors, claims from guaranty associations and claims from holders of debt obligations, amounting to \$14.5 billion.

In addition, as a savings and loan holding company, we are subject to regulation, supervision and examination by the OTS, including with respect to required capital, cash flow, organization structure, risk management and earnings at the parent company level.

Holders of our capital stock are only entitled to receive such dividends as our board of directors may declare out of funds legally available for such payments. Moreover, our common stockholders are subject to the prior dividend rights of any holders of our preferred stock or depositary shares representing such preferred stock then outstanding. As of March 31, 2010, there were 575,000 shares of our Series F Preferred Stock issued and outstanding. Under the terms of the Series F Preferred Stock, our ability to declare and pay dividends on or repurchase our common stock will be subject to restrictions in the event we fail to declare and pay (or set aside for payment) full dividends on the Series F Preferred Stock.

The terms of our outstanding junior subordinated debt securities also prohibit us from declaring or paying any dividends or distributions on our capital stock or purchasing, acquiring, or making a liquidation payment on such stock, if we have given notice of our election to defer interest payments but the related deferral period has not yet commenced or a deferral period is continuing.

***Our framework for managing business risks may not be effective in mitigating risk and loss to us that could adversely affect our businesses.***

Our business performance is highly dependent on our ability to manage risks that arise from a large number of day-to-day business activities, including insurance underwriting, claims processing, servicing, investment, financial and tax reporting and other activities, many of which are very complex and for some of which we rely on third parties. We seek to monitor and control our exposure to risks arising out of these activities through a risk control framework encompassing a variety of reporting systems, internal controls, management review processes and other mechanisms. We cannot be completely confident that these processes and procedures will effectively control all known risks or effectively identify unforeseen risks, or that our employees and third-party agents will effectively implement them. Management of business risks can fail for a number of reasons, including design failure, systems failure, failures to perform or unlawful activities on the part of employees or third parties. In the event that our controls are not effective or not properly implemented, we could suffer financial or other loss, disruption of our businesses, regulatory sanctions or damage to our reputation. Losses resulting from these failures can vary significantly in size, scope and scale and may have material adverse effects on our financial condition or results of operations.

For additional risk factors, please refer to Item 1A of Part I of the Company's Annual Report on Form 10-K for the year ended December 31, 2009.



**Table of Contents****Item 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS*****Purchases of Equity Securities by the Issuer***

The following table summarizes the Company's repurchases of its common stock for the three months ended March 31, 2010:

| <b>Period</b>                        | <b>Total<br/>Number<br/>of Shares<br/>Purchased<br/>[1]</b> | <b>Average<br/>Price<br/>Paid Per<br/>Share</b> | <b>Total Number<br/>of<br/>Shares<br/>Purchased as<br/>Part of<br/>Publicly<br/>Announced<br/>Plans or<br/>Programs</b> | <b>Approximate<br/>Dollar<br/>Value of Shares<br/>that<br/>May Yet Be<br/>Purchased<br/>Under<br/>the Plans or<br/>Programs<br/>(in millions)</b> |
|--------------------------------------|---|---|---|---|
| January 1, 2010 – January 31, 2010   | 2,588   | \$ 23.79  |   | \$ 807  |
| February 1, 2010 – February 28, 2010 |   | \$  |   | \$ 807  |
| March 1, 2010 – March 31, 2010       | 122,552   | \$ 24.36  |   | \$ 807  |
| <b>Total</b>                         | <b>125,140</b>  | <b>\$ 24.35</b>                                 |   | <b>N/A</b>  |

[1] Represents shares acquired from employees of the Company for tax withholding purposes in connection with the Company's stock compensation plans.

The Hartford's Board of Directors has authorized a \$1 billion stock repurchase program. The Company's repurchase authorization permits purchases of common stock, which may be in the open market or through privately negotiated transactions. The Company also may enter into derivative transactions to facilitate future repurchases of common stock. The timing of any future repurchases will be dependent upon several factors, including the market price of the Company's securities, the Company's capital position, consideration of the effect of any repurchases on the Company's financial strength or credit ratings, and other corporate considerations. The repurchase program may be modified, extended or terminated by the Board of Directors at any time.

***Issuance of Common Stock***

On March 23, 2010, The Hartford issued approximately 59.6 million shares of common stock at a price to the public of \$27.75 per share and received net proceeds of \$1.6 billion.

***Issuance of Series F Preferred Stock***

On March 23, 2010, The Hartford issued 23 million depositary shares, each representing a 1/40th interest in The Hartford's 7.25% mandatory convertible preferred stock, Series F, at a price of \$25 per depositary share and received net proceeds of approximately \$556. For additional information on the issuance of preferred stock, see Note 13 to the Condensed Consolidated Financial Statements.

*Redemption of Series E Preferred Stock issued under the Capital Purchase Program*

On March 31, 2010, the Company repurchased all 3.4 million shares of Series E Preferred Stock issued to the U.S. Treasury (the "Treasury") for an aggregate purchase price of \$3.4 billion and made a final dividend payment of \$22 on the Series E preferred stock. The Company recorded a \$440 charge to retained earnings representing the acceleration of the accretion of the remaining discount on the preferred stock. Treasury continues to hold warrants to purchase approximately 52 million shares of the Company's common stock at an exercise price of \$9.79 per share. During the Company's participation in the Capital Purchase Program ("CPP"), the Company was subject to numerous additional regulations, including restrictions on the ability to increase the common stock dividend, limitations on the compensation arrangements for senior executives and additional corporate governance standards. As a result of the redemption of Series E Preferred Stock, the Company believes it is no longer subject to these regulations other than certain reporting and certification obligations to U.S. regulating agencies.

**Item 6. EXHIBITS**

See Exhibits Index on page 122.

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**SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

The Hartford Financial Services Group,  
Inc.

(Registrant)

Date: April 29, 2010

/s/ Beth A. Bombara

Beth A. Bombara  
Senior Vice President and Controller  
(Chief accounting officer and duly  
authorized signatory)

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**THE HARTFORD FINANCIAL SERVICES GROUP, INC.  
FOR THE THREE MONTHS ENDED MARCH 31, 2010  
FORM 10-Q  
EXHIBITS INDEX**

| <b>Exhibit No.</b> | <b>Description</b>   |
|--------------------|--|
| 3.01               | Amended and Restated Certificate of Incorporation of The Hartford Financial Services Group, Inc. (as amended by the Certificate of Designation with respect to 7.25% Mandatory Convertible Preferred Stock Series F dated March 23, 2010 and the Certificate of Elimination of the Series A Participating Cumulative Preferred Stock, Series D Non-Voting Contingent Convertible Preferred Stock and Fixed Rate Cumulative Perpetual Preferred Stock, Series E, dated April 26, 2010). |
| 3.02               | Amended and Restated By-Laws of The Hartford, amended effective May 28, 2009 (incorporated herein by reference to Exhibit 3.1 to The Hartford's Current Report on Form 8-K, filed on March 9, 2010).   |
| 4.01               | 4.00% Senior Note due 2015 (incorporated by reference to Exhibit 4.2 to The Hartford's Current Report on Form 8-K, filed March 23, 2010).  |
| 4.02               | 5.50% Senior Note due 2020 (incorporated by reference to Exhibit 4.3 to The Hartford's Current Report on Form 8-K, filed March 23, 2010).  |
| 4.03               | 6.625% Senior Note due 2040 (incorporated by reference to Exhibit 4.4 to The Hartford's Current Report on Form 8-K, filed March 23, 2010).   |
| 4.04               | Form of Certificate with respect to 7.25% Mandatory Convertible Preferred Stock, Series F (included as Exhibit A to Exhibit 3.03 (incorporated herein by reference to Exhibit 4.5 to the Hartford's Current Report on Form 8-K, filed on March 23, 2010).  |
| 4.05               | Deposit Agreement, dated as of March 23, 2010, among The Hartford Financial Services Group, Inc., The Bank of New York Mellon, as Depository, and holders from time to time of the Receipt issued thereunder (including form of Depository Receipt) (incorporated herein by reference to (incorporated by reference to Exhibit 4.6 to The Hartford's Current Report on Form 8-K, filed March 23, 2010).  |
| 10.01              | Form of Depository Receipt for the Depository Shares (included as Exhibit A to Exhibit 4.05) (incorporated herein by reference to Exhibit 4.7 to The Hartford's Current Report on Form 8-K, filed on March 9, 2010).   |
| 10.02              | Letter Agreement, dated as of March 13, 2010, by and between The Hartford Financial Services Group, Inc., Allianz SE (including letter of Allianz SE of March 12, 2010 attached thereto) (incorporated herein by reference to Exhibit 10.1 to The Hartford's Current Report on Form 8-K, filed March 16, 2010).  |
| 10.03              | Repurchase Letter Agreement, dated as of March 31, 2010, between The Hartford Financial Services Group, Inc. and the United States Department of Treasury (incorporated herein by reference to Exhibit 99.1 to The Hartford's Current Report on Form 8-K, filed on March 31, 2010).  |

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|         |  |
|---------|--|
| 15.01   | Deloitte & Touche LLP Letter of Awareness.   |
| 31.01   | Certification of Liam E. McGee pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.        |
| 31.02   | Certification of Christopher J. Swift pursuant to Section 302 of the Sarbanes-Oxley Act of 2002. |
| 32.01   | Certification of Liam E. McGee pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.        |
| 32.02   | Certification of Christopher J. Swift pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. |
| 101.INS | XBRL Instance Document. [1]  |
| 101.SCH | XBRL Taxonomy Extension Schema.  |
| 101.CAL | XBRL Taxonomy Extension Calculation Linkbase.  |
| 101.DEF | XBRL Taxonomy Extension Definition Linkbase.   |
| 101.LAB | XBRL Taxonomy Extension Label Linkbase.  |
| 101.PRE | XBRL Taxonomy Extension Presentation Linkbase.   |

[1] Includes the following materials contained in this Quarterly Report on Form 10-Q for the quarter ended March 31, 2010 formatted in XBRL (extensible Business Reporting Language) (i) the Condensed Consolidated Statements of Operations, (ii) the Condensed Consolidated Balance Sheets, (iii) the Condensed Consolidated Statements of Changes in Equity, (iv) the

Condensed  
Consolidated  
Statements of  
Comprehensive  
Income (Loss),  
(v) the  
Condensed  
Consolidated  
Statements of  
Cash Flows, and  
(vi) Notes to  
Condensed  
Consolidated  
Financial  
Statements,  
which is tagged  
as blocks of  
text.