CTS CORP Form DEF 14A April 20, 2010

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

#### **SCHEDULE 14A**

Proxy Statement Pursuant to Section 14(a) of the Securities Exchange Act of 1934 (Amendment No. )

Filed by the Registrant þ
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Check the appropriate box:

- o Preliminary Proxy Statement
- o Confidential, for Use of the Commission Only (as permitted by Rule 14a-6(e)(2))
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#### CTS CORPORATION

(Name of Registrant as Specified In Its Charter)

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- b No fee required.
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April 20, 2010

#### Dear CTS Shareholder:

You are cordially invited to attend the 2010 Annual Meeting of Shareholders of CTS Corporation. The meeting will be held on Wednesday, May 26, 2010, at 9:30 a.m. Central Daylight Time, at the Hilton Chicago O Hare Airport Hotel in Chicago, Illinois.

The official meeting notice, proxy statement, and proxy form are enclosed. These materials were first mailed to shareholders on April 20, 2010. We hope you will attend the meeting in person. Whether you plan to attend the meeting or not, we encourage you to read this proxy statement and vote your shares. The vote of every shareholder is important.

We look forward to seeing you at the meeting.

Vinod M. Khilnani Chairman, President and Chief Executive Officer

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#### **Notice of the Annual Meeting of Shareholders**

To Be Held On May 26, 2010

#### To CTS Shareholders:

The 2010 Annual Meeting of Shareholders of CTS Corporation will be held on Wednesday, May 26, 2010 at 9:30 a.m. Central Daylight Time, at the Hilton Chicago O Hare Airport Hotel in Chicago, Illinois. To obtain directions to the meeting location, please call (574) 523-3800.

Only shareholders of record at the close of business on April 9, 2010 may vote at this meeting or any adjournments that may take place. At the meeting, shareholders will vote on:

- 1. Election of directors for the ensuing year;
- 2. Ratification of the appointment of Grant Thornton LLP as CTS independent auditor for 2010; and
- 3. Any other business properly presented at the meeting.

Your Board of Directors recommends that you vote in favor of the director-nominees and ratify the appointment of Grant Thornton LLP.

By Order of the Board of Directors,

Richard G. Cutter Secretary

April 20, 2010

Your vote is important.

Please date, sign and promptly mail the enclosed proxy card.

No postage is required if mailed in the United States.

You may also vote via internet, following the instructions on your proxy card.

#### PROXY STATEMENT

#### ANNUAL MEETING OF SHAREHOLDERS

To be held on May 26, 2010

This proxy statement was first mailed to shareholders on April 20, 2010, and is furnished in connection with the solicitation by the Board of Directors ( Board ) of CTS Corporation ( CTS ) of proxies to be voted at the 2010 Annual Meeting of Shareholders ( Annual Meeting ). The following is important information in a question-and-answer format regarding the meeting and this proxy statement.

#### Q: Upon what may I vote?

- A: (1) Election of director-nominees to serve on the Board;
  - (2) Ratification of the appointment of Grant Thornton LLP as CTS independent auditor for 2010.

#### O: How does the Board of Directors recommend that I vote?

- A: The Board of Directors recommends that you vote:
  - (1) FOR each of the director-nominees identified in this proxy; and
  - (2) FOR ratification of Grant Thornton LLP as CTS independent auditor for 2010.

#### Q: How will voting on any other business be conducted?

A: We are not aware of any other business to be brought before the shareholders at the 2010 Annual Meeting of Shareholders other than as described in this proxy statement. However, if any other business is properly presented for shareholder consideration, your signed proxy card gives authority to Vinod M. Khilnani, Chairman, President, and Chief Executive Officer, and Richard G. Cutter, Vice President, Secretary, and General Counsel, to vote on those matters at their discretion.

#### Q: How many votes are needed for approval of each proposal presented in this proxy statement?

- A: Assuming that at least a majority of CTS common shares are represented at the Annual Meeting, either in person or by proxy:
  - (1) The eight director-nominees receiving the most votes will be elected. Only votes cast for a nominee will be counted. Your proxy will be voted for the eight director-nominees unless it contains contrary instructions. Abstentions, broker non-votes, and instructions on your proxy to withhold authority to vote for one or more of the nominees will result in those nominees receiving fewer votes;
  - (2) The Audit Committee s appointment of Grant Thornton LLP as CTS independent auditor for 2010 will be ratified if a majority of the shares present support the appointment. With respect to this proposal, abstentions will

have the same effect as a vote against the proposal. Broker non-votes will not be voted for or against the proposal and will not be counted as entitled to vote.

#### Q: Who is entitled to vote?

A: Shareholders of record on the close of business on April 9, 2010, which is referred to as the Record Date, are entitled to vote at the Annual Meeting. As of close of business on the Record Date, there were

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33,980,081 shares of CTS common stock issued and outstanding. Every shareholder is entitled to one vote for each share of common stock held on the Record Date.

#### O: How do I vote?

A: Please mark, sign and date your proxy card and return it at your earliest convenience in the prepaid envelope provided. If you return your signed proxy card but do not mark the boxes showing how you wish to vote, your shares will be voted FOR the director-nominees and FOR ratification of Grant Thornton LLP as CTS independent auditor for 2010. Even if you return your proxy card, you still have the right to revoke your proxy or change your vote at any time before the Annual Meeting. If you wish to revoke your proxy or change your vote, notify CTS Secretary by returning a later-dated proxy card. You may also vote by internet at www.proxyvote.com up until 11:59 p.m. Eastern Daylight Time on May 25, 2010. Please have your proxy card in hand and follow the instructions on the website. Of course, you may always vote in person at the meeting.

#### Q: How can I vote shares of stock that I hold under the CTS Corporation Retirement Savings Plan?

A: The CTS Corporation Retirement Savings Plan is CTS 401(k) plan. Vanguard Fiduciary Trust Company, the plan trustee, will vote the shares in your account according to your instructions. You may use the proxy card provided or go online at www.proxyvote.com to instruct Vanguard. You must provide instructions or make changes to your instructions on how to vote shares in your CTS Corporation Retirement Savings Plan on or before 11:59 p.m. Eastern Daylight Time on May 21, 2010. After that time, your instructions will be transmitted to the plan trustee and cannot be changed. If Vanguard does not receive your instructions for how to vote your shares, they will not be voted.

#### Q: Who solicits proxies and how much will this proxy solicitation cost?

A: In February 2010, CTS Corporation hired Georgeson & Co., Inc. to solicit votes for a fee of \$6,500. CTS also reimburses Georgeson for reasonable expenses, fees charged by banks, brokers and other custodians, fiduciaries and nominees for their costs of sending proxy and solicitation materials to our shareholders. Broadridge, Inc. also distributes proxy materials on CTS behalf and is reimbursed by CTS for mailing and distribution expenses. In addition, proxies may be solicited by executive officers of CTS, for which no additional compensation is paid.

# Q: Other members of my household and I hold shares of CTS stock in street name and we received only one copy of the proxy statement and one annual report. How can we receive additional copies of these materials?

A: Under the Securities and Exchange Commission s householding rules, a corporation or broker who provides notice may deliver a single copy of the proxy statement and annual report to shareholders who share an address unless a shareholder submits contrary instructions. If you would prefer to receive separate copies of these documents in the future, you may notify your broker or you may direct a written or oral request to CTS Corporation, Investor Relations, 905 West Boulevard North, Elkhart, Indiana 46514; you can call (574) 523-3800 and ask to speak to our Investor Relations staff; or, you may send an e-mail to shareholder.services@ctscorp.com. If your household is currently receiving multiple copies of the proxy statement and annual report and you would prefer to receive only a single copy in the future, you may notify your broker or direct a request to the address, phone number or e-mail address immediately above.

#### Q: How may a shareholder nominate a candidate for election to the Board of Directors?

A:

Director-nominees for the 2011 Annual Meeting of Shareholders may be nominated by shareholders by sending a written notice to the corporate office to the attention of Richard G. Cutter, Vice President, Secretary, and General Counsel for CTS Corporation. Pursuant to the CTS Corporation bylaws, all nominations must be received no earlier than January 11, 2011 and no later than February 25, 2011. The notice of nomination is required to contain certain representations and information about the nominee,

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which are described in CTS bylaws. Upon request, copies of the bylaws may be obtained free of charge from CTS Secretary, or from CTS website at http://www.ctscorp.com/governance/bylaws.htm.

- Q: When are shareholder proposals for the 2011 Annual Meeting due?
- A: CTS advance notice bylaw provisions require that in order to be presented at the 2011 Annual Meeting of Shareholders, any shareholder proposal, including the nomination of a candidate for director, must be in writing and mailed to the corporate office to the attention of Richard G. Cutter, Vice President, Secretary, and General Counsel for CTS Corporation, and must be received no earlier than January 11, 2011 and no later than February 25, 2011. Certain information is required to be included with shareholder proposals, which is described in CTS bylaws. Upon request, copies of the bylaws may be obtained free of charge from CTS Secretary, or from CTS website at http://www.ctscorp.com/governance/bylaws.htm.

#### PROPOSALS UPON WHICH YOU MAY VOTE

- 1. ELECTION OF DIRECTORS.
- 2. RATIFICATION OF THE APPOINTMENT OF GRANT THORNTON LLP AS CTS INDEPENDENT AUDITOR FOR 2010.

Your Board of Directors recommends a vote FOR the director-nominees and FOR the ratification of the appointment of Grant Thornton LLP.

#### PROPOSAL 1: ELECTION OF DIRECTORS

CTS Articles of Incorporation provide that the number of directors will be between three and fifteen, as fixed from time-to-time by the Board of Directors. The CTS Board of Directors has established the current number of authorized directors at eight. There are eight director-nominees for election. Detailed information on each is provided below. All directors are elected annually and serve one-year terms or until their successors are elected and qualified.

Nominees for the Board of Directors. Each director-nominee named below is currently a director of CTS Corporation. The ages shown are as of April 20, 2010, the date on which this proxy statement was first mailed to shareholders. Each director-nominee has agreed to serve as a director if elected. If one or more of the nominees become unavailable for election, the members of the Board of Directors will, in their sole discretion and pursuant to authority granted by the CTS Corporation bylaws, nominate and vote for a replacement director or reduce the authorized number of directors.

WALTER S. CATLOW

Director since 1999

Age 65

Mr. Catlow is Dean of the College of Business at Concordia University. Mr. Catlow served as President of Ameritech Cellular Services, a wireless communications service provider, from 1998 until his retirement in 2000. Mr. Catlow previously served as Executive Vice President of Ameritech and as President of Ameritech International, Inc., where he directed Ameritech international investments and was responsible for global acquisitions and alliances. The Board believes Mr. Catlow s experience in international business, his experience in the wireless communications infrastructure industry and his experience as a top level executive make him well qualified to serve as a director.

LAWRENCE J. CIANCIA Director since 1990

Age 67

Mr. Ciancia has been a partner in Corporate Development International, Inc., a corporate search firm specializing in mergers, acquisitions and divestitures, since 1998. Previously, Mr. Ciancia served as President of Uponor ETI, a supplier of PVC pipe products, specialty chemicals and PVC compounds. The Board

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believes Mr. Ciancia s experience in international mergers and acquisitions and his experience as a top level executive make him well qualified to serve as a director.

THOMAS G. CODY

Director since 1998

Age 68

Mr. Cody is the retired Vice Chairman of Macy s, Inc. (formerly known as Federated Department Stores, Inc.), a nationwide department store retailer, serving from February 2003 through March 2010. Prior to assuming this position, he served as Executive Vice President, Legal and Human Resources of Federated Department Stores, Inc. since 1992. Until May 2008, Mr. Cody was also a Director of LCA Vision, Inc. The Board believes that Mr. Cody s extensive legal, tax, human resources, and top level executive experience, garnered in service of a major New York Stock Exchange listed corporation, as well as his experience serving as a director of another company, make him well qualified to serve as a director.

#### PATRICIA K. COLLAWN

Director since 2003

Age 51

Ms. Collawn is President and Chief Executive Officer of PNM Resources, Inc., a multi-state utilities corporation serving electricity and natural gas customers. PNM Resources, Inc. is traded on the New York Stock Exchange under the symbol PNM. Ms. Collawn has served in this capacity since March 2009. In March of 2009 she was also made a Director of PNM Resources, Inc. Immediately prior to that, she was President and Chief Operating officer since August 2008 and Utilities President at PNM Resources, Inc. from June 2007 to August 2008. Prior to that, Ms. Collawn was President and Chief Executive Officer of Public Service Company of Colorado, an Xcel Energy, Inc. subsidiary, from October 2005. Previously, Ms. Collawn had served as President of Customer and Field Operations of Xcel Energy from July 2003 and as President of the Retail Services Group of Xcel Energy from March 2001. The Board believes that Ms. Collawn s experience as a sitting President and Chief Executive Officer of a publicly traded corporation, as well as substantial operations experience, make her well qualified to serve as a director.

#### ROGER R. HEMMINGHAUS

Director since 2000

Age 73

Mr. Hemminghaus is Lead Independent Director of CTS Corporation s Board of Directors. He previously served as Chairman from July 2007 to May 2009. He is the retired Chairman and Chief Executive Officer of Ultramar Diamond Shamrock Corporation, a corporation that refined and marketed petroleum products on a retail and wholesale basis, serving from 1996 until 2000. Mr. Hemminghaus is a past Chairman of the Federal Reserve Bank of Dallas. Mr. Hemminghaus also serves as a Director of Tandy Brand Accessories, Inc. and the Southwest Research Institute. Until May 2009, he was a Director of Xcel Energy, Inc. The Board believes that Mr. Hemminghaus experience as Chief Executive Officer of a publicly traded corporation and experience serving as a director of other companies makes him well qualified to serve as a director.

#### MICHAEL A. HENNING

Director since 2000

Age 69

Mr. Henning is the retired Deputy Chairman of Ernst & Young LLP, an independent accounting firm, serving from 1999 to 2000. Mr. Henning served as Chief Executive Officer of Ernst & Young International, Inc. from 1993 until 1999. Mr. Henning also serves as a Director of Omnicom Group, Inc. and Landstar Systems, Inc. Until October 2009, Mr. Henning was a Director of Highlands Acquisition Corporation. The Board believes that Mr. Henning substantial international tax and accounting experience garnered thorough service with one of the world suprement accounting firms, and his experience serving as a director of other companies, makes him well qualified to serve as a director.

Mr. Henning s tax and accounting acumen also enable his service as CTS Audit Committee financial expert.

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VINOD M. KHILNANI Director since 2007

Age 57

Mr. Khilnani is Chairman of the Board of Directors, President, and Chief Executive Officer of CTS Corporation. Mr. Khilnani joined CTS Corporation in May 2001 as Senior Vice President and Chief Financial Officer. In July 2007, he was elected President and appointed Chief Executive Officer. He was appointed Chairman of the Board of Directors in May of 2009. Mr. Khilnani also serves as a Director, member of the Nominating and Governance Committee, and member of the Compensation Committee for Brush Engineered Materials, Inc. The Board believes that Mr. Khilnani s more than 30 years of leadership experience and acumen in finance, strategy, mergers and acquisitions and operating roles based in the United States and Europe, including 18 years at Cummins, Inc., as well as extensive experience as a top executive at CTS, all make him well qualified to serve as a director.

#### ROBERT A. PROFUSEK

Director since 1998

Age 60

Mr. Profusek is the Head of Mergers & Acquisitions for Jones Day, a global law firm which he joined in 1975. Mr. Profusek also serves as a Director of Valero Energy Corporation and is a member of Valero s Compensation and Nominating and Governance Committees. The Board believes that Mr. Profusek s substantial experience in mergers and acquisitions, corporate finance and experience serving as a director of other companies make him well qualified to serve as a director.

Your Board of Directors recommends a vote FOR each of these director-nominees.

# PROPOSAL 2: RATIFICATION OF APPOINTMENT OF GRANT THORNTON LLP AS INDEPENDENT AUDITOR

Grant Thornton LLP has served as CTS independent auditor since June 2005 and has been appointed by the Audit Committee to continue as CTS independent auditor for 2010. In the event that ratification is not approved by a majority of the shares of CTS common stock represented at the Annual Meeting in person or by proxy and entitled to vote on the matter, the Audit Committee and the Board of Directors will review the Audit Committee s future selection of independent auditors.

Representatives of Grant Thornton LLP will be present at the Annual Meeting. The representatives will be available to respond to appropriate questions. The representatives will also be afforded an opportunity at such time to make such statements as they desire.

Your Board of Directors recommends a vote FOR ratification of the appointment of Grant Thornton LLP as CTS independent auditor for 2010.

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#### **EQUITY COMPENSATION PLAN INFORMATION**

The following table provides information about shares of CTS common stock that could be issued under all of CTS equity compensation plans as of December 31, 2009:

	(a) Number of Securities	(b) Weighted-Average	(c) Number of Securities Remaining Available for Future Issuance Under Equity Compensation Plans  (Excluding Securities Reflected in Column(a))	
Plan Category	to be Issued Upon Exercise of Outstanding Options, Warrants and Rights	Exercise Price of Outstanding Options, Warrants and Rights		
Equity compensation plans approved by security holders Equity compensation plans not approved by security holders(1)	1,179,088 56,261	\$ 13.72	2,972,550	
Total	1,235,349		2,972,550	

(1) In 1990, CTS adopted the Stock Retirement Plan for Non-Employee Directors. As of December 1, 2004, this plan was amended to preclude crediting any additional units under the plan. Prior to the amendment, CTS annually credited an account for each non-employee director with 800 common stock units. CTS also annually credited each deferred stock account with an additional number of common stock units representing the amount of dividends which would have been paid on an equivalent number of shares of CTS common stock for each quarter during the preceding calendar year. Upon retirement, the non-employee director is entitled to receive one share of CTS common stock for each common stock unit in his deferred stock account. On December 31, 2009, the deferred stock accounts contained a total of 56,261 units.

#### SECTION 16(a) BENEFICIAL OWNERSHIP REPORTING COMPLIANCE

Section 16(a) of the Securities Exchange Act of 1934 requires CTS directors, executive officers and certain persons who own more than 10% of CTS common stock to file with the Securities and Exchange Commission and the New York Stock Exchange, initial reports of ownership and reports of changes in ownership of CTS common stock. Executive officers, directors and holders of at least 10% of CTS common stock are required to furnish CTS with copies of all Section 16(a) reports they file. Based solely on written representations from reporting persons and on our review of Section 16(a) reports provided by those individuals, CTS believes that all required Section 16(a) filings were completed in a timely manner in 2009, with the exception of one report on one transaction for Vinod M. Khilnani, a purchase of 200 shares of CTS stock, which was filed one day late.

#### COMMITTEES OF THE BOARD OF DIRECTORS

Directors are assigned to committees of the Board of Directors by the full Board of Directors each year following their election at the Annual Meeting.

#### **Compensation Committee**

The Compensation Committee is a standing committee of the Board of Directors. Directors Collawn, Catlow, Cody, and Henning are the current members of the Compensation Committee. Each member of the Compensation Committee is an independent director as defined by the New York Stock Exchange Corporate Governance Listing Standards and the CTS Corporation Corporate Governance Guidelines. The Committee held four meetings in 2009. A copy of the Compensation Committee Charter may be obtained free of charge from CTS website at http://www.ctscorp.com/governance/compensationcharter.htm.

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The Compensation Committee establishes executive compensation policies and reviews and approves senior executive and director compensation. The Compensation Committee reviews and approves corporate goals and objectives relevant to the Chief Executive Officer s compensation, evaluates the Chief Executive Officer s performance against those objectives, and makes recommendations to the Board of Directors regarding the Chief Executive Officer s compensation. The Compensation Committee also administers the CTS Corporation Management Incentive Plan and the CTS Corporation 2009 Omnibus Equity and Performance Incentive Plan. Annually, the Compensation Committee conducts an evaluation of its performance for the fiscal year.

The Compensation Committee does not delegate authority to perform any of the foregoing functions with respect to the compensation of any executive officer. In 2009, the Compensation Committee delegated authority to make cash incentive or equity awards to non-executive officers to the Chief Executive Officer and/or the Senior Vice President, Administration subject to specific numeric limits. The Chief Executive Officer recommends to the Compensation Committee the form and level of compensation for each executive officer other than himself. The Compensation Committee recommends the Chief Executive Officer s form and level of compensation to the full Board of Directors for approval.

In 2009, the Senior Vice President, Administration regularly reported to the Compensation Committee regarding market trends in executive compensation. He also provided background information, such as peer benchmark data, to assist the Compensation Committee in making decisions about executive compensation. The Compensation Committee may direct senior functionaries of the corporation s human resources department to research specific issues and make recommendations to the Committee.

#### **Compensation Committee Interlocks and Insider Participation**

Directors Collawn, Catlow, Cody, and Henning were appointed to the Compensation Committee following their election to the Board of Directors at the 2009 Annual Meeting of Shareholders of CTS Corporation. During 2009, no executive officer of CTS served as a director of any other entity for which any CTS director was an executive officer.

#### **Nominating and Governance Committee**

The Nominating and Governance Committee is a standing committee of the Board of Directors. Directors Ciancia, Catlow, Cody, and Collawn are the current members of the Nominating and Governance Committee. Each member of the Nominating and Governance Committee is an independent director as defined by the New York Stock Exchange Corporate Governance Listing Standards and the CTS Corporation Corporate Governance Guidelines. The Nominating and Governance Committee held five meetings in 2009. A copy of the Nominating and Governance Committee Charter may be obtained free of charge from CTS website at <a href="http://www.ctscorp.com/governance/governancecharter.htm">http://www.ctscorp.com/governance/governancecharter.htm</a>.

The Nominating and Governance Committee reviews and makes recommendations to the Board of Directors concerning committee assignments and director-nominees for election at the Annual Meeting. The Nominating and Governance Committee also develops the CTS Corporation Corporate Governance Guidelines for the approval of the Board of Directors and makes recommendations on matters of corporate governance. CTS bylaws describe the process for nominating a candidate for election to the Board of Directors at the Annual Meeting of Shareholders. CTS does not have a formal policy concerning whether the Nominating and Governance Committee will consider director-nominees submitted by shareholders. CTS did not receive any shareholder director-nominees for election at the Annual Meeting. At this time, the Board of Directors does not believe a formal policy regarding shareholder director-nominees is necessary since CTS bylaws provide a process for nomination of directors and no shareholder nominations for director have been received in past years.

The Nominating and Governance Committee reviews with the Board of Directors, on an annual basis, the requisite skills and director characteristics of any new members as well as the composition of the Board of Directors as a whole. This review includes an assessment of whether each non-management director

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qualifies as independent and an assessment of the diversity, age, skills, and experience of the directors in the context of the needs of the Board of Directors. Although the Nominating and Governance Committee has not established any specific minimum criteria or qualifications that a candidate must possess, the Nominating and Governance Committee seeks candidates who possess the experience necessary to make a valuable contribution to the Board of Directors. The Board construes the notion of diversity broadly, considering differences in viewpoint, professional experience, education, skills, and other individual qualities, in addition to race, gender, and national origin. The Board of Directors does not have a formal diversity policy, but considers diversity as one criteria evaluated as a part of the total package of attributes and qualifications a particular candidate possesses. The Board believes that its efforts to foster a diverse board have been effective; while all directors are skilled in business, a variety of points of view, educational backgrounds, and experience are represented on the Board. Additionally, key positions such as Chairman of the Board of Directors and Chairperson of the Compensation Committee are currently held by ethnically and gender-diverse Board members. The Nominating and Governance Committee may retain search firms for the purpose of identifying and evaluating director candidates. The Nominating and Governance Committee also considers director-nominees identified by management and by non-management directors.

#### **Audit Committee**

The Audit Committee is a standing committee of the Board of Directors. Directors Henning, Catlow, Ciancia, and Hemminghaus, are the current members of the Audit Committee. Each member of the Audit Committee is financially literate and meets the independence standards applicable to audit committee members under the New York Stock Exchange Corporate Governance Listing Standards, as well as the CTS Corporation Corporate Governance Guidelines and the Audit Committee Charter. The Board of Directors has determined that Mr. Henning qualifies as an audit committee financial expert under the criteria set forth in Item 407(d)(5)(ii) of Regulation S-K.

The Audit Committee held nine meetings in 2009. A copy of the Audit Committee Charter may be obtained free of charge from CTS website at http://www.ctscorp.com/governance/auditcharter.htm.

The Audit Committee is responsible for appointing the independent auditor, approving engagement fees and all non-audit engagements, and reviewing the independence and quality of the independent auditor. The Audit Committee reviews audit plans, audit reports, and recommendations of the independent auditor, and the internal audit department. The Audit Committee reviews systems of internal accounting controls and audit results. The Audit Committee also reviews and discusses with management CTS financial statements, earnings press releases, and earnings guidance. In addition, the Audit Committee also reviews CTS compliance with public-company regulatory requirements and the CTS Code of Ethics.

#### **Finance and Strategic Initiatives Committee**

The Finance and Strategic Initiatives Committee is a standing committee of the Board of Directors. Directors Profusek, Hemminghaus, and Khilnani are the current members of the Finance and Strategic Initiatives Committee. The Finance and Strategic Initiatives Committee held two meetings in 2009. A copy of the Finance and Strategic Initiatives Committee Charter may be obtained free of charge from CTS website at <a href="http://www.ctscorp.com/governance/financecharter.htm">http://www.ctscorp.com/governance/financecharter.htm</a>.

The Finance and Strategic Initiatives Committee reviews and makes recommendations to the Board of Directors concerning corporate financing arrangements, tax strategies, dividend policy, financial structure, acquisition and divestiture strategies, and similar matters. Additionally, the Finance and Strategic Initiatives Committee reviews and approves capital project appropriation requests for capital projects that are above certain prescribed limits.

#### FURTHER INFORMATION CONCERNING THE BOARD OF DIRECTORS

#### Attendance

During 2009, the Board of Directors held seven meetings. In 2009, all of the directors attended 100% of the meetings of the Board of Directors and the standing committees of which they were then members, either in person or telephonically. (Mr. Gerald H. Frieling, Jr. retired from the Board in 2009 at the end of his term and did not stand for reelection at the 2009 Annual Meeting of Shareholders; nonetheless, he attended all board and relevant committee meetings until his retirement.) It is the policy of the Board of Directors that each director endeavor to attend each Annual Meeting of Shareholders, unless exigent circumstances arise. Each director standing for re-election at the 2009 Annual Meeting of Shareholders attended that meeting.

#### **Director Independence**

The CTS Corporation Corporate Governance Guidelines provide that an independent director is one who:

Is not an employee of the corporation and has not been an employee of the corporation for at least five years;

Is not an affiliate of the corporation other than in the capacity as a director; and has not been an affiliate of the corporation for at least five years;

Is not an employee or affiliate of the corporation s present auditing firm or an auditing firm retained by the corporation within the past five years and has not been an employee or affiliate of such a firm for at least five years;

Is not an employee of a company on whose board an executive of the corporation presently serves as a director or has served as a director within the past five years and has not been an employee of such a company for at least five years;

Is not an employee of a company that accounts for at least 2% or \$1 million, whichever is greater, of the corporation s consolidated gross revenues, and has not been an employee of such a company for at least five years;

Is not an employee of any company which made payments to or received payments from the corporation which exceeded 2% or \$1 million, whichever is greater, of that company s consolidated gross revenues; and has not been an employee of such a company for at least five years;

Is not an employee or director of any company that makes direct material investments or trades in CTS stock or that regularly advises investors concerning CTS stock;

Does not presently receive any direct or material indirect compensation from the corporation other than compensation attributable to the director s service as a member of the Board and its committees;

Has not received more than \$10,000 per year in direct compensation from the corporation during the past five years, excluding compensation attributable to the director s service as a member of the Board and its committees;

Does not have any other relationship with the corporation or any other entity, including charitable and civic organizations that in the opinion of the Board could be considered to effect the director s ability to exercise his independent judgment as a director; and

Is not an immediate family member of any individual who would fail to meet the criteria for independence set forth above.

For purposes of determining whether a director has a material relationship with the corporation apart from his service as a director, the Board of Directors has determined that the corporation s purchase of regulated electric and gas service from a utility company does not constitute a material relationship.

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Additionally, for purposes of determining whether a director has a material relationship with CTS Corporation apart from his or her service as a director, any transaction that is not required to be disclosed pursuant to Item 404(a) of Regulation S-K shall be deemed categorically immaterial. A copy of the CTS Corporation Corporate Governance Guidelines may be obtained free of charge from CTS website at http://www.ctscorp.com/governance/guidelines.htm.

The Board of Directors has determined that each non-management director is an independent director and has no material relationship with CTS Corporation, apart from his or her service as a director. The Board of Directors made this determination by reference to the definition of an independent director contained in the New York Stock Exchange Corporate Governance Listing Standards and by reference to the standards set forth in the CTS Corporation Corporate Governance Guidelines. As a result, the Board of Directors concluded that Walter S. Catlow, Lawrence J. Ciancia, Thomas G. Cody, Patricia K. Collawn, Roger R. Hemminghaus, Michael A. Henning, and Robert A. Profusek are each independent directors.

CTS does not have a written policy specific to transactions with related persons. However, CTS does have written policies and procedures with respect to conflicts of interest. The CTS Corporation Corporate Governance Guidelines provide that the Nominating and Governance Committee shall review any situation which might be construed to disqualify a director as independent and to make a recommendation to the Board of Directors regarding the director s service on board committees and nomination for re-election to the Board of Directors. The Nominating and Governance Committee Charter further provides that the Nominating and Governance Committee shall review any potential director conflicts of interest and recommend appropriate action to the Board of Directors.

#### **Meetings of Non-Management Directors**

It is the policy of the Board of Directors to hold an independent session excluding management directors at each regular scheduled Board of Directors meeting. In 2009, an independent session was held at each regular board meeting. The Lead Independent Director of the Board of Directors, Mr. Hemminghaus, presides over the independent sessions.

#### **Board Leadership Structure**

CTS does not have a policy as to whether the role of Chief Executive Officer and Chairman of the Board of Directors should be separate or combined, or whether the Chairman should be a management or non-management director. In the recent past, the Board has been structured with an independent, non-management director as Chairman and alternatively structured with a combined Chairman/Chief Executive Officer and an independent, non-management Lead Independent Director.

Currently, CTS President and Chief Executive Officer, Mr. Khilnani, serves as Chairman of CTS Board of Directors. Mr. Khilnani is the only one of CTS eight directors who is not independent. He does not receive any additional compensation for his service on the Board, or for serving as Chairman. The Chairman sets the agenda and runs the regular meetings of the Board of Directors. Having the Chairman and Chief Executive Officer positions combined is efficient in that the person with primary responsibility for managing the corporation s day-to-day operation is well positioned to lead the regular board meetings as the Board evaluates key business and strategic issues.

Mr. Hemminghaus presently serves as Lead Independent Director. He is a past Chairman of the Board. The Lead Independent Director is the leader of the independent directors, and leads all meetings of independent directors, which normally occur after each Board meeting. He receives an annual retainer of \$15,000, in addition to his ordinary director compensation, for this service. The Board has established this leadership structure because the Board believes it is effective, efficient, and appropriate to the corporation s size and complexity. Additionally, this structure represents a cost-effective allocation of responsibilities.

Contrasting with the cost and efficiency benefits is the desire to ensure that control over both management and corporate governance is not overly invested in one person. The Board is confident that, as currently constituted, it provides ample counterbalance to a combined Chairman/ Chief Executive Officer and

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that it continues to provide suitable independent oversight of management. The independent directors on the Board are all accomplished professionals possessing substantial real world business and business-related experience.

Additionally, all have served on CTS—Board for a number of years. As discussed above, the independent directors meet in separate session excluding all management including the Chairman/ Chief Executive Officer at each regular meeting of the Board. Further, any director has the right to submit items to be heard at any Board meeting. Lastly, the independent directors outnumber the Chairman/ Chief Executive Officer by a large supermajority.

The Board reviews the current board leadership structure annually as it appoints its Chairman. While the Board has presently determined that it is appropriate for Mr. Khilnani to serve in a combined role of Chairman and Chief Executive Officer, the Board retains the right to separate those roles at any point in the future if it determines that such a separation would be in the best interests of the corporation and the shareholders.

#### Board of Directors Role in Risk Oversight

As a part of its oversight function, the Board monitors how management operates the corporation. Risk is an important part of deliberations at the Board and committee level throughout the year. Committees consider risks associated with their particular areas of responsibility. For example, the Audit Committee evaluates risk associated with accounting, financial reporting, and legal compliance as it reviews those functions, and the Compensation Committee considers compensation related risks and risk mitigation when it sets compensation levels and structures compensation policies. In addition, the Board of Directors as a whole considers risks affecting the corporation generally. To that end, the Board conducts periodic reviews of corporate risk management policies and procedures and annually reviews risk assessments prepared by management as a part of the corporation s enterprise risk management process. The enterprise risk management process evaluates the corporation s major risk exposures and the steps management has taken to monitor and control these exposures. Therefore, the Board and its committees consider, among other items, the relevant risks to the corporation when granting authority to management and approving business strategies. The Board has utilized this risk management structure for a number of years. Although the Board retains the right to make changes in risk oversight responsibilities from time-to-time, the Board anticipates that the risk management responsibilities will continue in a substantially similar manner as described above, whether or not the Board s leadership structure changes.

#### **Director Education**

The CTS Corporate Governance Guidelines encourage all directors to participate in director continuing education programs. CTS reimburses directors for attendance at such programs. In addition, management monitors and reports to the directors regarding significant corporate governance initiatives. The directors also receive a presentation on new developments in corporate governance no less frequently than annually.

#### **Stock Ownership Guidelines**

The Board of Directors has adopted CTS stock ownership guidelines that apply to non-employee directors and executives in order to align their interests with those of shareholders and promote enduring shareholder value. The guidelines are administered by the Compensation Committee. A copy of the guidelines may be obtained free of charge from CTS website at http://www.ctscorp.com/governance/stockog.htm.

#### **Code of Ethics**

CTS has adopted a Code of Ethics that applies to all CTS employees, including the principal executive officer, the principal financial officer, the principal accounting officer and/or controller, and all other executive officers and non-employee directors. The CTS Code of Ethics includes ethical standards concerning conflicts of interest and

potential conflicts of interest. With respect to executive officers and other employees, potential conflicts of interest must be reported to management. The Audit Committee is responsible for reviewing

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compliance with the Code of Ethics and reviews any potential conflict of interest involving an executive officer. A copy of the CTS Code of Ethics may be obtained free of charge from CTS Secretary upon request or from CTS website at http://www.ctscorp.com/governance/code\_of\_ethics.htm.

#### **Communications to Directors**

Shareholders and other interested parties may address written communications to individual directors, including non-management directors, or to the Board of Directors as a whole, by writing to Richard G. Cutter, Vice President, Secretary and General Counsel, at CTS—corporate office located at 905 West Boulevard North, Elkhart, Indiana, 46514. All communications from shareholders must include the name and address of the shareholder as it appears on the record books of CTS Corporation and the name and address of the beneficial owner, if any, on whose behalf the communication is submitted. CTS—Secretary will compile such communications and forward them to the directors on a periodic basis. However, CTS—Secretary has authority to disregard any communication which is primarily an advertisement or solicitation or which is threatening, obscene, or similarly inappropriate in nature. Communications that have been disregarded for these reasons may be reviewed by any non-management director upon request.

#### STOCK OWNERSHIP INFORMATION

**Five Percent Owners of Common Stock.** The table below lists information about the persons known by CTS Corporation to beneficially own at least 5% of its common stock as of December 31, 2009, unless a different date is indicated below. There were 33,893,172 shares of CTS common stock issued and outstanding as of December 31, 2009. The information below is derived solely from the most recent Schedules 13D or 13G, and amendments thereto, filed with the Securities and Exchange Commission.

Name and Address	<b>Number of Shares</b>	Percent of Class
GAMCO Asset Management Inc., et al.(1) One Corporate Center Rye, NY 10580	4,194,283	12.38
Dimensional Fund Advisors LP(2) Palisades West, Building One 6300 Bee Cave Road Austin, TX 78746	3,039,929	8.97
BlackRock, Inc.(3) 40 East 52nd Street New York, NY 10022	2,712,533	8.00
The Vanguard Group, Inc.(4) 100 Vanguard Blvd. Malvern, PA 19355	1,722,076	5.08

<sup>(1)</sup> As reported on a Schedule 13D/A filed on March 6, 2009, as of that date, GAMCO Asset Management Inc. and its affiliates reported having sole voting power with respect to 4,025,783 shares and sole dispositive power with respect to 4,194,283 shares.

(2) As reported on a Schedule 13G/A filed on February 8, 2010, Dimensional Fund Advisors LP, reported having sole voting power with respect to 3,039,429 shares and sole dispositive power with respect to 3,039,929 shares. Dimensional Fund Advisors LP reported that it is an investment adviser registered under Section 203 of the Investment Advisors Act of 1940, it furnishes investment advice to four investment companies registered under the Investment Company Act of 1940, and it serves as investment manager to certain other commingled group trusts and separate accounts (such investment companies, trusts and accounts, collectively referred to as the Funds). Dimensional also reported that it disclaims beneficial ownership of these securities, which are owned by the Funds.

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- (3) As reported on a Schedule 13G filed on January 29, 2010, BlackRock, Inc., a parent holding company, reported having sole voting and dispositive power with respect to 2,712,533 shares due to BlackRock, Inc. s December 1, 2009 acquisition of Barclays Global Investors, NA from Barclays Bank PLC.
- (4) As reported on a Schedule 13G filed on February 8, 2010, The Vanguard Group, Inc., an investment adviser, reported having sole voting and shared dispositive power with respect to 58,178 shares and sole dispositive power with respect to 1,663,898 shares. The Vanguard Group, Inc. also reported that Vanguard Fiduciary Trust Company, its wholly-owned subsidiary, is the beneficial owner of 58,178 shares as a result of its serving as investment manager of collective trust accounts and directs the voting of these 58,178 shares.

**Directors and Officers Stock Ownership.** The following table shows how much CTS common stock each named executive officer, director, and all executive officers and directors as a group, beneficially owned as of April 9, 2010, including shares covered by stock options exercisable within 60 days of April 9, 2010. Please note that, as reported in this table, beneficial ownership includes those shares a director or officer has the power to vote or transfer, as well as shares owned by immediate family members that reside in the same household with the director or officer. The shares shown as beneficially owned by all current directors and officers do not include 1,458,900 shares held by the Northern Trust Company as Trustee of the CTS Corporation Master Retirement Trust. The CTS Corporation Benefit Plan Investment Committee has voting and investment authority over those shares.

	Beneficially	Options Exercisable	Shares	Directors Deferred Common		
	Owned	Within 60	Held In	Stock		% Of Shares
Name	Shares(1)	Days	<b>401</b> (k)	Units(2)	Total(3)	Outstanding
Donna L. Belusar	36,556	0	0	0	36,556	*
Walter S. Catlow	29,939	14,000	0	4,098	48,037	*
Lawrence J. Ciancia	38,056	14,000	0	16,365	68,421	*
Thomas G. Cody	28,945	14,000	0	4,722	47,667	*
Patricia K. Collawn	27,907	3,100	0	800	31,807	*
James L. Cummins	123,967	49,900	935	0	174,802	*
Richard G. Cutter	55,270	56,900	459	0	112,629	*
Roger R.						
Hemminghaus	46,732	14,000	0	3,267	63,999	*
Michael A. Henning	28,931	14,000	0	3,267	46,198	*
Vinod M. Khilnani	181,820	105,500	1,651	0	288,971	*
Robert A. Profusek	28,945	14,000	0	4,722	47,667	*
Donald R. Schroeder	127,002	88,500	42,985	0	258,487	*
All Current						
Directors and						
Officers as a Group						
(17 total)	941,065	460,800	52,094	37,241	1,491,200	4.40%

(1) Includes shares vesting within 60 days.

<sup>\*</sup> Represents less than 1% of CTS common stock

- (2) Includes restricted stock units that are distributable upon the director s separation from service and convert on a one-to-one basis to shares of CTS common stock upon distribution.
- (3) No director or executive officer has pledged his or her shares.

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#### COMPENSATION DISCUSSION AND ANALYSIS

#### **Executive Summary**

This compensation discussion and analysis provides details about CTS compensation practices for the named executive officers whose names appear in the tables below. The information provided in this section should be read together with the tables and narratives that accompany the information presented.

The following executives are CTS named executive officers for 2009, as that term is defined by the Securities and Exchange Commission:

Mr. Vinod M. Khilnani, Chairman, President, and Chief Executive Officer;

Ms. Donna L. Belusar, Senior Vice President and Chief Financial Officer;

Mr. Donald R. Schroeder, Executive Vice President;

Mr. Richard G. Cutter, Vice President, Secretary, and General Counsel; and

Mr. James L. Cummins, former Senior Vice President, Administration.

The Compensation Committee met four times in 2009 to discuss compensation matters. CTS believes that its policies and practices as presented in this compensation discussion and analysis reflect the corporation s compensation philosophy and enable it to attract, motivate, and retain high quality executive management. CTS is mindful that executive compensation has drawn increasing scrutiny in recent years. While CTS believes that its compensation practices have historically been prudent, care is taken to ensure that named executive officers receive a reasonable amount of compensation in exchange for their services, that executives are properly incentivized to achieve CTS goals, and that compensation opportunities are balanced and limited so that executive interests coincide with those of shareholders. These goals are achieved through a number of techniques, such as: balancing fixed pay vs. incentive-based compensation; selecting appropriate and broad-based performance metrics; establishing reasonable performance thresholds; capping performance-based compensation awards at maximum levels; requiring multiple-year performance periods for performance-based awards; and vesting a significant amount of compensation over two-to-five year periods. In this way, CTS believes that executives will consider the impact of decisions in both the short and long terms and executives will exercise careful judgment, so that the overall long term wellbeing of the corporation is not placed in jeopardy.

CTS uses a mix of cash and equity to compensate its executives. The elements of compensation for each named executive officer consist of base salary, annual cash incentives, performance-based equity awards, time-based equity awards, retirement benefits, perquisites, and health and welfare benefits. Although not determinative, the Compensation Committee considers the median of peer group data provided by Towers Watson and data that it compiles from reputable public compensation databases as guidelines when setting CTS executives—total compensation. The Compensation Committee also considers a number of other factors when establishing executive compensation and recommending total compensation for the Chief Executive Officer. As an example of these other factors, CTS took into account the severe and worldwide economic recession that affected almost every company in 2009, including CTS. As CTS asked its employees to make sacrifices for the good of the corporation, named executive officers were not exempted. Named executive officers were asked to make the same sacrifices as all other U.S.-based employees. Therefore, in 2009, named executive officer base salaries were frozen and, from February to November, reduced by five percent. In addition, in June, Mr. Khilnani took an additional two and one-half percent

reduction, making his temporary base salary reduction larger than that taken by any other U.S.-based employee. Named executive officers took furloughs similar to those taken by other employees in various business units. Finally, from February 2009 to January 2010, the company match of all non-union employees 401(k) contributions was suspended, including those for named executive officers.

A substantial part of total compensation for CTS named executive officers is based on performance and is at-risk each year. As a named executive officer takes on more responsibility with CTS, the Compensation

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Committee generally increases the percentage of his or her total compensation that is at-risk. As a result, our named executive officers have a substantial percentage of their total compensation opportunities based on at-risk, variable elements of compensation. CTS believes that this practice is appropriate because the corporation s named executive officers have the greatest ability to drive performance, and, therefore, should have the most to gain or lose in terms of compensation opportunities based on performance. In light of those facts, it is possible for CTS named executives to earn above-market compensation in any year, but they may earn below-market compensation as well, depending on individual and corporate performance for that year.

#### **Compensation Philosophy**

CTS centers total compensation for each named executive officer position at approximately the fiftieth percentile of compensation for similar positions at similarly situated companies based on market survey data, although this is a guideline rather than a fixed rule. CTS considers compensation within 15% of the median number to be a competitive range. CTS practice to place its executive compensation at approximately the fiftieth percentile is based upon a philosophy that by using a median award, CTS is able to balance motivating the executive with what it perceives as market-competitive factors in being able to recruit and retain top executive talent.

CTS does not generally utilize a specific formula for allocating total compensation between current and long-term compensation or between cash and non-cash compensation. The amount allocated to each element of compensation generally reflects allocation percentages in benchmark data for comparable positions. Factors such as level of experience, responsibilities, demonstrated performance, time with the corporation, achievement of individual and corporate goals, risk, and retention considerations also affect the compensation level and structure. The amount of total compensation realized or potentially realizable from prior compensation awards does not directly influence the level of compensation paid or future pay opportunities. Factors such as the tax and accounting treatment of different forms of compensation may influence the form and structure of executive compensation, but do not necessarily affect the total level of compensation to be provided.

CTS offers executive compensation packages that contain a variety of elements. Total compensation packages are designed to achieve each of CTS compensation objectives as follows:

Elements of Total Compensation Base salary Retirement benefits Health and welfare benefits	Purpose Fixed compensation necessary to attract, motivate, and help retain executive talent
Perquisites	
Annual cash incentives	Variable incentive compensation to promote the achievement of specific financial and operational
Performance-based equity awards	performance objectives
	Align executives interests with shareholder interests
Time-based equity awards	Fixed equity awards necessary to attract and help retain executive talent Align executives interests with shareholder interests

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Guided by this philosophy, CTS has specifically designed and administered its executive compensation program to achieve three main objectives:

To provide a competitive level of total compensation necessary to attract, motivate, and retain talented and experienced executives;

To optimize the individual performance of each executive to help CTS achieve short-term and long-term corporate financial and operational goals; and

To balance compensation so that the interests of CTS executives are aligned with the interests of its shareholders.

#### **Role of Management in Executive Compensation Decisions**

For 2009, Mr. Khilnani relied on the competitive information provided by external compensation consultants and compiled by Mr. Cummins, CTS former Senior Vice President, Administration. After reviewing the data compiled by Mr. Cummins, who retired on December 31, 2009, Mr. Khilnani recommended a total compensation package to the Compensation Committee for each named executive officer other than himself. Ordinarily, as a benchmark, Mr. Khilnani s general aim is to align each executive officer s total compensation at approximately the fiftieth percentile of similarly situated executives. This practice is consistent with CTS—compensation philosophy in that by using the fiftieth percentile, or median compensation, as a guideline in setting total compensation, the corporation will be able to attract, motivate, and retain qualified executives to lead the corporation. However, in 2009, due to the pervasive and difficult economic conditions, Mr. Khilnani recommended no increases for any executive—s base salary.

#### **How Executive Compensation is Determined**

The Compensation Committee discusses the data used by Mr. Khilnani, considers his recommendations, and ultimately decides on total compensation for each named executive officer. At the February meeting of the Board of Directors, the Compensation Committee set targets for compensation opportunities that are intended to qualify as performance-based awards under Section 162(m) of the Internal Revenue Code. For all executives other than the Chief Executive Officer, total compensation packages for the year are finalized when approved by the Compensation Committee. The Compensation Committee recommends a total compensation package for the Chief Executive Officer to the Board of Directors. This package becomes final upon approval by the Board of Directors. As Mr. Khilnani is the Chairman of the Board of Directors, he abstains from voting upon his own compensation.

The Compensation Committee has the responsibility to ensure that a market analysis of executive compensation is performed at regular intervals, generally every one to two years. As discussed above, the Compensation Committee considers the recommendations of the Chief Executive Officer in setting total compensation awards for each executive other than himself. The Compensation Committee also considers market data compiled by or obtained from compensation consultant professionals when it sets total compensation for CTS executive officers, including the Chief Executive Officer.

In the fall of 2008, management recommended, and the Compensation Committee approved, a proposal to modify the executive compensation review process. Under the former process, the various elements of executive compensation were reviewed at separate times of the year. The revised process enables all elements of executive compensation to be reviewed each year during the Compensation Committee s February meeting. Reviewing compensation in total streamlines and consolidates review and recommendation activities, promotes a better understanding of each executive s complete compensation package, and improves administrative efficiency. These process changes were approved by the Compensation Committee to be implemented in a phased fashion for future compensation cycles.

These changes were intended to be applied in 2009; however, actions taken in response to the global economic recession caused the postponement of implementation of these actions until economic conditions improved. The changes were implemented for the 2010 compensation cycle.

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### **Overall Mix and Structure of Compensation**

Annually, the Compensation Committee considers the total compensation opportunities for each named executive officer and determines how total compensation should be allocated across the different elements of compensation offered by CTS. The Compensation Committee does not follow a definitive policy when determining the mix of and structure for total compensation. Instead, it considers level of experience, responsibilities, demonstrated performance, time with the corporation, achievement of individual and corporate goals, risk, and retention considerations.

Generally, the Compensation Committee considers market practices, as reflected in the market survey data provided by Towers Watson, to obtain a baseline of total compensation for each executive. Using this as a starting point, the Compensation Committee engages in discussion to consider the Chief Executive Officer's recommendations with the objective of ensuring that a substantial portion of each named executive officer's total compensation is at-risk and balanced in proportion to the corporation's performance in the short-term versus the long-term. CTS balances compensation to encourage executives to vigorously pursue increased performance while discouraging incentives to take excessive risks that would be beneficial in the short-term, but harmful in the long run. In this way, CTS believes that it is able to align the interests of the named executive officers with those of the shareholders year-over-year, as well as over the long-term.

Cash incentives and equity compensation opportunities increase across the executive officer positions consistent with increasing responsibility. This structure generally means that the most senior executives will have a higher percentage of their total compensation at-risk and variable than the less senior executives. As a result, the most senior executive officers who have the greatest ability to drive CTS performance have the most to gain or lose based on corporate and individual performance.

In addition to cash and equity components, CTS offers its executives retirement, health and welfare benefits, and perquisites. The corporation believes that retirement benefits, health and welfare benefits, and a modest level of perquisites are standard practice in most peer group companies and are expected components of overall compensation benefits provided to CTS named executive officers.

## **How CTS Benchmarks Executive Compensation Using Market Data**

For the 2009 annual executive compensation review, Mr. Cummins assembled benchmark data from well-regarded sources for all elements of compensation, including base salary, perquisites, annual incentives, incentive targets, and equity awards. This benchmark information was used by Mr. Khilnani to recommend a compensation package for each executive officer in accordance with CTS compensation philosophy. The benchmark data was also provided to the Compensation Committee and used as a starting point in considering executive compensation packages.

**Towers Watson.** Every one to two years, CTS obtains benchmark data reports from Towers Watson for all executive officer positions in order to determine current prevailing pay rates for such positions. For years in which CTS does not purchase executive compensation data from Towers Watson, Towers Watson will provide guidance on the industry and market total compensation increases year-over-year. Towers Watson provides CTS with detailed, comprehensive, and sophisticated compensation analysis that enables CTS to make well-informed decisions on executive compensation. Towers Watson produces the benchmark data reports through analysis of information derived from multiple large surveys on the pay practices of other companies. CTS executive officer positions are compared to positions with similar job responsibilities in general industry and the electronics and scientific equipment industry. Towers Watson determines competitive pay based on regression analysis, a statistical technique that considers the relationship between total revenues and compensation. Towers Watson uses information provided by CTS to determine which survey and benchmark positions are appropriate comparisons for CTS officer positions.

Based on its review of corporate pay practices, Towers Watson has explained to CTS that total compensation levels that are within 15% of the median of the market data are generally considered to be within the range of competitive practice. The Compensation Committee considered this guidance by Towers

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Watson when establishing 2009 compensation levels, although the Compensation Committee may deviate from this guideline in light of a particular executive sunique circumstances, such as level of experience, skills, and tenure with the corporation. In cases where compensation for an executive falls substantially below the 15% of median data threshold, consistent with CTS compensation philosophy, the Compensation Committee will ordinarily recommend a larger increase to bring the compensation in line with the acceptable median over time.

The data provided by Towers Watson does not indicate the corporations from which it is derived but provides the Compensation Committee with median data about executive officers total compensation from companies that are of similar size and revenue to CTS. CTS does not require Towers Watson to limit the peer group to CTS industry because compensation data is not available for all of its competitors and also because CTS believes that it is important to consider compensation practices at other companies of comparable size and scope in order to attract and retain executive talent.

Although CTS does not have access to the identities of the benchmarked companies, management and the Compensation Committee have confidence in the Towers Watson market data reports because the data is pulled from large, detailed, and comprehensive survey data, because the market data for the Chief Executive Officer and Chief Financial Officer are compared against the Equilar benchmark data (discussed below), and because Towers Watson is an experienced compensation consultant used by CTS on numerous occasions and its benchmark data has historically proven appropriate in attracting and retaining qualified and talented executives of the caliber CTS desires.

To prepare for the new executive compensation review schedule, Towers Watson benchmark compensation reports were completed and reviewed in September 2008 for use in setting 2009 executive compensation levels. Benchmark compensation reports were received for executive titles that included Chief Executive Officer (Mr. Khilnani), Chief Financial Officer (Ms. Belusar), President (Mr. Schroeder), General Counsel and Secretary (Mr. Cutter) and Vice President, Human Resources (Mr. Cummins), among others. Additionally, in late 2009, an additional survey was conducted to examine then-current market conditions.

Equilar. Mr. Cummins consulted the web-based Equilar compensation database as a source for benchmark data primarily for the Chief Executive Officer and Chief Financial Officer positions. Equilar draws data from proxy statements and reports filed with the Securities and Exchange Commission. It is difficult for CTS to establish a pure peer group because relatively few companies are the same size and have the same business segments as CTS. Therefore, the companies chosen for benchmark purposes were selected because they fit at least one criterion of similar revenue, similar size, similar industry or similar products and services to CTS. The companies selected for benchmarking in 2009 were ArvinMeritor, Inc., AVX Corporation, Benchmark Electronics, Inc., BorgWarner, Inc., Celestica, Inc., Flextronics International, Ltd., Frequency Electronics, Inc., Gentex Corporation, Jabil Circuit, Inc., KEMET Corporation, Key Tronic Corporation, Kimball International, Inc., LaBarge, Inc., Lear Corporation, LittelFuse, Inc., Methode Electronics, Inc., Molex Incorporated, Plexus Corp., RF Micro Devices, Inc., Sanmina-Sci Corporation, Sparton Corporation, Spectrum Control, Inc., Stoneridge, Inc., Sypris Solutions, Inc., Technitrol, Inc., Triquint Semiconductors, Inc., Vishay Intertechnology, Inc., and Williams Controls, Inc. The Equilar peer group is reviewed annually to ensure that all of the peers continue to meet at least one of the selection criteria. Mr. Cummins performed this review in 2009. Peers who no longer meet such criteria, or for which information is no longer available through Equilar, may be eliminated or replaced. The 2009 peer group was the same as that used by CTS in 2008; no companies were removed or replaced.

Management and the Compensation Committee evaluate the Equilar data against the Towers Watson benchmark data discussed previously. When compared, the data sources should reveal similar benchmark compensation ranges for the Chief Executive Officer and the Chief Financial Officer. A wide disparity may reveal that the Equilar peer group is inadequately representative or that the Towers Watson data is distorted, and should be reexamined. The comparison of this data helps to assure management and the Compensation Committee that the benchmark data used is appropriate.

For 2009, the Equilar data was found by management and the Compensation Committee to be within an acceptable range.

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### **Elements of Total Compensation**

**Base Salary.** Base salary is included as an element of total compensation to ensure that each named executive officer receives a suitable minimum return for his or her service to the corporation each year. A sufficient base salary helps to assure that executives do not become unduly focused on achievement of shorter-term incentive awards that may be to the detriment of the overall long-term health of the corporation. Ordinarily, the Compensation Committee determines reasonable base salaries for its named executive officers by aligning base compensation for each named executive officer at approximately the fiftieth percentile of peer executives as set forth in Towers Watson s benchmark compensation reports. The Compensation Committee considers the executive s duties, responsibilities, past performance and time with the corporation in setting base salary. In response to the severe and worldwide economic recession which began in 2008 and continued into 2009, CTS froze all employee salaries, including those for named executive officers at then-current levels.

The annual base salaries for named executive officers set in 2008 and retained for 2009 are as follows: Mr. Khilnani \$550,000; Ms. Belusar \$288,750; Mr. Schroeder \$341,857; Mr. Cutter \$260,416, and Mr. Cummins \$275,731.

In further response to the severe economic conditions prevailing in 2009, all CTS executive officer base salaries were temporarily reduced by five percent. This occurred at the same time other CTS U.S.-based employee salaries were reduced by five percent. This temporary salary reduction began the first pay period of February 2009 and expired the first pay period of November 2009, concurrent with the reinstatement of full salaries for those other CTS employees whose salaries were also temporarily reduced. Additionally, Mr. Khilnani s initial salary reduction was five percent; however, in June 2009, Mr. Khilnani reduced his salary an additional two and one-half percent, bringing his reduction to seven and one-half percent of base salary. Furthermore, certain executive officers each took one week of unpaid furlough during 2009. CTS believes that as it looks to reduce costs throughout the corporation, executive pay should also be considered in such cost-reduction measures.

Non-Equity Incentive Plan Compensation. CTS believes that it is important to motivate its executives to achieve annual corporate financial goals. Therefore, CTS puts a substantial part of each executive s total compensation at-risk by tying it directly to overall corporate performance. CTS uses an annual management incentive plan, or MIP, established pursuant to the terms of the CTS Corporation 2007 Management Incentive Plan, in order to focus CTS executives on the most critical of its shorter-term financial metrics each year. The MIP provides for annual cash payments to named executive officers based on CTS financial performance and achievement of individual goals. An executive s ultimate award is determined under a formula that provides for payment of zero to 200% of a target award based on CTS actual performance versus the established quantitative financial performance goals. In addition, the Compensation Committee may adjust awards downwards based upon the executive s actual performance versus individual goals.

Awards under the annual MIP are intended to qualify as performance-based compensation under Section 162(m) of the Internal Revenue Code. In order to qualify under Section 162(m) of the Internal Revenue Code, the material terms of the plan must be approved by the shareholders at least every five years, and goals must generally be set within the first 90 days of each fiscal year. The terms of the CTS Corporation 2007 Management Incentive Plan were approved by shareholders at the June 2007 Annual Meeting of Shareholders.

How Management Incentive Plan Target Awards and Performance Goals are Set. Each February, the Compensation Committee establishes a target award and quantitative financial performance goals for each executive. Target awards are set as a percentage of base salary. In setting targets, the Compensation Committee takes into consideration the median percentile targets in the Towers Watson benchmark reports as well as internal parity. As an example, if review of the Towers Watson benchmark data discloses that, on average, it is customary for a position to be offered an annual cash incentive representing 45% of salary, CTS will usually use a range centered on that 45%

mark when it decides what is appropriate for performance-

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based annual cash awards. CTS practice to structure its executive annual cash incentive compensation at approximately the fiftieth percentile is based upon a philosophy that by using a median award, CTS is able to balance motivating the executive with what it perceives as market-competitive factors in being able to recruit and retain top executive talent.

Quantitative financial performance goals are based on CTS established business plan for the fiscal year. Management prepares, and the Board of Directors review, a business plan for each fiscal year that includes projections on sales, earnings, key balance sheet metrics, and cash flow for each business unit. The business plan considers prior year results, strategic initiatives, approved forward investment plans, projected market demands, competition, improvement initiatives, and other factors in establishing plan budgets and results. Provided that a metric is a performance measure authorized under the terms of the CTS Corporation 2007 Management Incentive Plan, the Compensation Committee may use any of the metrics set out in the business plan to establish quantitative financial performance goals for the annual MIP.

In 2009, the Compensation Committee set quantitative financial performance goals using CTS operating earnings (per applicable business unit) and CTS earnings per share. Operating earnings was selected as a metric because operating earnings is an objective, quantitative value easily measured for performance purposes. CTS chose earnings per share from CTS annual business plan as a metric because it believes that earnings per share is a direct measurement of overall corporate performance which takes into consideration market conditions and provides a quantitative measurement from which CTS is able to assess the performance of its named executive officers for each particular year.

The Compensation Committee set the performance level for each of these metrics for each executive and established a minimum performance level that must be reached before an award is paid for performance based on a particular metric. When establishing performance levels for particular metrics, the Compensation Committee will consider past and projected performance levels for both the corporation and the executive, external market conditions, presumptions for the coming year, and desired overall share performance targets for that year.

Individual performance goals for each executive are specific items within each executive s area of job responsibility that are related to the business plan and overall corporate objectives. These are set at the same time as the quantitative financial performance goals.

**Likelihood of Executive Achieving Management Incentive Plan Goals.** Management endeavors to establish a plan that demands challenging, but achievable results given expected business conditions. While actual awards will vary above and below target from year to year, CTS expects that over a period of several years, payouts under the MIP will average about 100% of target. Over the past five years, payouts under the MIP based on corporate metrics alone averaged 101% of target. Over the past five years, payouts under the MIP, including corporate and business unit metrics, averaged 78% of target.

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For years 2005 through 2009, the target and actual awards percentages for all participating executives are shown below:

### **Historical Incentive Plan Result (2005-2009)**

**Determination of Actual Awards.** Actual MIP award payments are based on a formula and may vary from zero to 200% of the target award based on achievement of the quantitative financial performance goals over a range that begins below the business plan targets and extends above the business plan targets. The payout cliff drops to zero if performance falls below a threshold level of plan achievement. On the upside, payout increases linearly as performance exceeds the business plan. However, payout is capped at double the target amount. One consequence of this cliff threshold and payout performance formula is that the executive s risk of receiving no award is greater than the executive s opportunity to obtain an award that is substantially above target. Another consequence is that payouts above target represent a fraction of the expected return to the corporation from better than plan performance. Since payments are capped, an executive cannot increase MIP awards beyond a fixed amount, counterbalancing the incentive to pursue outsized short-term rewards at the expense of the long-term health of the corporation.

How 2009 Awards were Calculated. For CTS executives with overall corporate responsibility (Mr. Khilnani, Ms. Belusar, Mr. Cutter and Mr. Cummins) performance measurements are weighted 100% for CTS earnings per share objective. For the executive with business unit responsibilities (Mr. Schroeder) performance measurements are weighted 40% as to earnings per share objectives and 60% weighted as to business unit operating earnings objectives. The target award for Mr. Khilnani was 100% of base salary. For Mr. Schroeder and Ms. Belusar, the target award was 50% of base salary. For Mr. Cutter and Mr. Cummins, the target incentive was 45% of base salary. These target awards were derived in part from competitive data provided by Towers Watson and in part by the Compensation Committee s judgment on internal equity of the positions, their relative value to the corporation, and the desire to maintain a consistent annual target award incentive for certain key executive officers of the corporation and the business units.

As mentioned previously, the named executive officers were eligible to earn from 0% to 200% of their target award. The award opportunities available to each named executive officer ranged from no payment if the goals were met below the 55% performance level to a 200% payout if the goals were met at or above the 195% performance level.

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The table below lists each named executive officer s 2009 base salary, which was used to calculate the annual target award, the officer s 2009 annual incentive plan quantitative financial performance goals, the 2009 performance level results, and the total annual MIP incentive earned for 2009.

Executive	2009 Base Salary	2009 Annual Target Award	Incer Perform	Ianagement nance Plan nance Goals Strategic Business Unit Operating Earnings (000s)	Ince Perform	Ianagement ntive Plan nance Results Strategic Business Unit Operating Earnings (000s)	2009 Annual Incentive Earned	2009 Annual Incentive Earned
Executive	(\$)	(%)	(\$)	(\$)	(\$)(1)	(\$)(1)	(\$)	(%)
Vinod M. Khilnani	514,038	100	0.27		0.32		606,565	118
Donna L. Belusar	272,369	50	0.27		0.32		160,698	118
Donald R.								
Schroeder	322,463	50	0.27	5,700	0.32	(10,144)	76,101	47
Richard G.								
Cutter, III	245,642	45	0.27		0.32		130,436	118
James L. Cummins	260,089	45	0.27		0.32		138,107	118

<sup>(1)</sup> EPS and Strategic Business Unit Operating Earnings are downward adjusted as described below in Use of Discretion for Downward Adjustments.

Use of Discretion for Downward Adjustments. The incentive plan is based upon an expected set of events, regulations, external conditions, and assumptions regarding the management team s ability to achieve those results. While it is understood that not all factors impacting the business results are within management s control, the business plan is expected to reflect reasonable assumptions regarding such factors, and management is expected to adjust to such factors, as best possible, while still working to achieve or exceed targeted results. Despite management efforts, such factors may still negatively impact results. However, it is also recognized that some factors outside management s control may have undue impact on results, defeating the intent of the incentive in terms of motivating or rewarding participants. In order to comply with Section 162(m) of the Internal Revenue Code, however, the incentive plan precludes the Compensation Committee from exercising discretion to increase awards payable to those employees designated by the Compensation Committee as covered employees as part of the year-end calculations. As a result, targets are established at a consistent level lower than that reflected in the business plan. Establishing covered employees calculated incentive factors under the incentive plan at a level that enables the Compensation Committee to use its discretion to adjust awards downward achieves the same result that can be obtained by adjusting performance measures for non-covered employees (employees not subject to Section 162(m)). If no unusual condition occurs, the Compensation Committee will adjust the final result downward so that covered employees achieve the same target level achievement as non-covered employees. For 2009, the Compensation Committee downwardly adjusted the earnings per share result from \$0.36 to \$0.32, so that a consistent target achievement was met. Additionally, the Compensation Committee downwardly adjusted Mr. Schroeder s operating earnings result from \$(9.644) million to \$(10.144) million.

### **Performance-Based Equity Compensation**

Performance-based equity grants encourage strong financial performance while aligning executive compensation with shareholder interests. Under the terms of the performance-based plans, executives may earn restricted stock unit awards based upon achievement of financial objectives that CTS believes are beneficial to the corporation and shareholders or based upon CTS—overall performance relative to peers over a longer term. Strong financial performance is encouraged since increasing levels of performance will result in increasing awards to the executive. Evaluating performance by comparison to peers helps to assure a true measure of performance under current market conditions.

**2008-2009 Performance Restricted Stock Unit Plan.** In February 2008, under the terms of the CTS Corporation 2004 Omnibus Long-Term Incentive Plan, the Compensation Committee established a two-

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year performance-based equity compensation plan called the 2008-2009 Performance Restricted Stock Unit Plan. Depending upon the level of CTS achievement of sales growth and CTS total stockholder return relative to an enumerated peer group over a two-year period (fiscal years 2008 and 2009), a named executive officer could earn a restricted stock unit award of zero to 200% of a target award established for his or her position. Relative total stockholder return was selected as the performance measure for this period as it is a meaningful measure to our shareholders, comparing CTS stock price appreciation against the stock price appreciation of our peers. It is a particularly useful measure in volatile economic times. Sales growth was selected to reinforce senior management s focus on increasing sales.

The Towers Watson benchmark market data discussed previously was used by the Compensation Committee in setting the target awards. 60% of the target award was weighted to relative total stockholder return and 40% of the target award was weighted to sales growth. The peer group used to measure relative total stockholder return originally consisted of 29 peer companies. The plan contains a peer group adjustment protocol that requires the removal from the peer group of any company that on the last day of a performance period had been delisted from its exchange, if the peer or its successor was not relisted on the same or another specified exchange within 30 days. In such event, the relative total stockholder return is calculated as if the delisted company was never a peer. However, a bankrupt company will be retained as a bottom performer in the peer group for calculation purposes as bankruptcy is clearly indicative of poor performance. After application of the peer group adjustment protocol removed EPCOS AG, the peer group consists of the same companies used for the Equilar comparison discussed above.

Similar to the MIP plan discussed above, the payout amount drops to zero if performance falls below a threshold level of plan achievement. The award payout is also capped at 200% of target reducing the incentive to overemphasize performance goals which may not be beneficial to the corporation over the longer-term. Additionally, substantially greater weight is assigned to the broad-based performance goal of total stockholder return, thereby encouraging executives to focus on improving the overall health and performance of the corporation rather than sacrificing all other considerations in favor of the top line measure of sales growth. Finally, since awards are settled in full value equity, and CTS executives are generally expected to retain their stock awards, executives are incentivized to consider the long term implications of actions taken to achieve the performance awards.

All named executive officers were participants in the 2008-2009 Performance Restricted Stock Unit Plan. The awards were intended to qualify as performance-based compensation under Section 162(m) of the Internal Revenue Code. The performance goals and target awards were established by the Compensation Committee at its meeting in February 2008. In order to earn an award, the participants were required to remain in the employ of the corporation throughout the performance period, which ended December 31, 2009. Performance was measured at the end of the performance period. CTS achievement level for the relative total stockholder return portion of the award was 100%; however, CTS failed to meet the minimum threshold for the sales growth portion of the award. Awards for achievement of the performance goals were granted in 2010 in the form of restricted stock units and vested immediately, subject to certification of 2009 fiscal year results by CTS independent auditor. Awards were settled on the basis of one share of CTS stock for each restricted stock unit on the settlement date, on January 2, 2010.

2009-2010 Performance Restricted Stock Unit Plan. In February 2009, under the terms of the CTS Corporation 2004 Omnibus Long-Term Incentive Plan, the Compensation Committee established another two-year performance-based equity compensation plan, called the 2009-2010 Performance Restricted Stock Unit Plan. Depending upon CTS total stockholder return relative to an enumerated peer group over a two-year performance period (fiscal years 2009 and 2010), a named executive officer may earn a restricted stock unit award of zero to 200% of a target award established for his or her position. Relative total stockholder return was selected as it is a meaningful measure to our shareholders, comparing CTS—stock price appreciation against the stock price appreciation of our peers. The Compensation Committee did not select sales growth as a metric for the 2009-2010 Performance Restricted Stock Unit Plan due to volatile economic conditions and the lack of visibility beyond the first two quarters of 2009 at the

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The peer group used to measure relative total stockholder return consists of 28 peer companies, the same companies used for the Equilar comparison discussed above. The peer group adjustment protocol for this plan places companies delisted due to performance reasons and bankrupt companies at the bottom of the peer group performers. Any peer company that does not exist at the end of a performance period for any reason other than bad performance shall, for purposes of calculating relative total stockholder return, be removed from the peer group and treated as if it was never a part of the peer group.

Similar to the 2008-2009 Performance Restricted Stock Unit Plan discussed above, the payout amount drops to zero if performance falls below a threshold level of plan achievement. The award payout is again capped at 200% of target. However, in the 2009-2010 Performance Restricted Stock Unit Plan, all of the performance goal weight is assigned to the broad-based performance goal of total stockholder return, emphasizing focus on the overall health and performance of the corporation compared to its peer group. Awards are again settled in full value equity.

All named executive officers, with the exception of Mr. Schroeder and Mr. Cummins, are participants in the 2009-2010 Performance Restricted Stock Unit Plan. The awards are intended to qualify as performance-based compensation under Section 162(m) of the Internal Revenue Code. The performance goals and target awards were established by the Compensation Committee at its meeting in February 2009. Performance will be measured at the end of the performance period, and awards for achievement of the performance goals will be granted in 2011 in the form of restricted stock units and will vest immediately, subject to certification of 2010 fiscal year results by CTS independent auditor. Awards will be settled on the basis of one share of CTS stock for each restricted stock unit on the settlement date, which will be no later than March 15, 2011.

Chief Executive Officer Performance Share Agreement. In addition to his participation in the long-term incentive plans described above, Mr. Khilnani is a party to an ongoing Performance Share Agreement with CTS, with grants made under the terms of the 2004 Omnibus Long-Term Incentive Plan. Under this agreement, CTS established a performance-based restricted stock unit award for Mr. Khilnani. An aggregate of 25,000 units may be earned over the course of three separate performance periods, commencing on July 2, 2007, July 2, 2008, and July 2, 2009, respectively, and ending on July 1, 2010, July 1, 2011, and July 1, 2012, respectively. Vesting will occur, if at all, at a rate of up to 150% of the target award on the end date of each performance period and is tied exclusively to CTS total stockholder return relative to an enumerated peer group of companies. The vesting rate will be determined using a matrix based on CTS percentile ranking compared to the peer group. The peer group used to measure relative total stockholder return originally consisted of 32 peer companies; however, the plan contains a peer group adjustment protocol. This protocol requires the removal from the peer group of a company that on the last day of a performance period is delisted from its exchange, if the peer or its successor is not relisted on the same or another specified exchange within 30 days. In such event, the relative total stockholder return is calculated as if the delisted company was never a peer. However, a bankrupt company will be retained in the peer group for calculation purposes as bankruptcy is clearly indicative of poor performance. After application of the peer group adjustment protocol set forth in the plan, removing EPCOS AG, Aeroflex Incorporated, Sirenza Microdevices, Inc., and Solectron Corporation, the peer group consists of the same companies used for the Equilar comparison discussed above.

Although the above performance-based equity awards will be settled out of the 2004 Omnibus Long-Term Incentive Plan, since the CTS Corporation 2009 Omnibus Equity and Performance Incentive Plan (or 2009 Omnibus Plan) was approved by shareholders at the 2009 annual shareholders meeting, all future performance-based equity compensation will be awarded under the terms of the 2009 Omnibus Plan.

### **Time-Based Equity Compensation**

CTS believes that stock ownership and equity-based compensation are valuable tools for motivating employees to improve CTS long-term performance. CTS also believes that equity grants are an effective way to align executive and

shareholder interests, because a significant amount of an executive s potential income is directly tied to enhancing shareholder value. Time-based equity grants also play a critical role in retaining

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and motivating executive talent by assuring executives that if they remain an employee in good standing throughout the service period they are assured an equity award. The retention of qualified executives over the longer term assists CTS in retaining valuable institutional knowledge. Further, time-based equity compensation helps to assure that executives are able to meet their obligations under CTS—stock ownership guidelines. The Compensation Committee considers time-based equity grants as part of its review of annual executive compensation. In recent years, the Compensation Committee has generally met in June to conduct this review; however, consideration of time-based equity grants moved to February of each year beginning in 2010.

**2009 Grants.** For 2009 time-based equity compensation grants, CTS issued restricted stock units under the 2009 Omnibus Plan. Restricted stock unit awards under the 2009 Omnibus Plan are provided to executives, as well as a broader group of management employees. The Committee grants restricted stock unit awards to executive officers, other than the Chief Executive Officer, and general managers. The Compensation Committee recommends a restricted stock unit grant for the Chief Executive Officer that is approved by the full Board of Directors. Restricted stock unit awards are settled one share of CTS common stock for each unit upon vesting. For new hires or to recognize significant individual contributions, the Compensation Committee may grant individual restricted stock unit awards to executive officers at different times during the year and may use alternative vesting schedules or distribution options.

In June 2009, the Compensation Committee awarded restricted stock units vesting over a three-year term to each named executive officer, except for Mr. Khilnani, Mr. Schroeder and Mr. Cummins, based on the recommendation of management. Management based its recommendations on the number of units to be awarded on peer data obtained from Equilar and Towers Watson as discussed above. CTS did not grant any stock options in 2009. As noted above, Mr. Khilnani s restricted stock unit award was recommended by the Compensation Committee and approved by the entire Board, excepting Mr. Khilnani. CTS believes that the general practice of deferred vesting of equity awards over several years further helps to align the interests of executives with shareholders. Since a substantial portion of each executive s compensation is paid out in the form of time-based equity grants, and since the value of equity will vary over time, depending mostly upon the overall performance and strength of the corporation, actions taken in one year may substantially affect an executive s compensation over the course of many subsequent years. Therefore, executives are encouraged to consider the longer-term health of the corporation, in addition to shorter-term considerations. CTS also believes that deferred vesting helps in the retention of executives, as the terms of restricted stock unit grants provide that any unvested portion of a grant is forfeited in the event of any termination, including retirement.

### **CTS Hedging/Pledging Policy**

CTS has adopted a policy which prohibits directors and officers who receive CTS securities from engaging in any transaction in which they may profit from short-term speculative swings in the value of the corporation s securities or pledging the corporation s securities in lending transactions. These individuals may not engage in the purchase or sale of put and call options, short sales, and other hedging transactions designed to minimize the risk in owning CTS securities. These individuals may not pledge the corporation s securities as collateral for a loan, including, without limitation, in a margin account. The prohibitions described above do not apply to the exercise of stock options granted as a part of a CTS incentive plan.

### **Retirement Benefits and Plans**

CTS retirement plans are designed to provide a competitive level of retirement benefits necessary to attract and retain executive talent. Retirement benefits encourage executive retention to the extent that executives are rewarded with increased benefits for extending their term of service. CTS offers a 401(k) plan to all current executives and a defined benefit plan to most current executives. Executives who participate in the defined benefit plan also participate in a supplemental executive retirement plan.

**Defined Contribution Plan.** Participation in the CTS Corporation Retirement Savings Plan, a 401(k) plan which we refer to as the CTS 401(k) plan, is voluntary and is open to substantially all U.S.-based CTS

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employees. The company s matching contribution levels are governed by the rules in effect when employees began employment with CTS. Under the terms of the plan that are or were applicable to Mr. Khilnani, Mr. Schroeder, Mr. Cutter, and Mr. Cummins, CTS matches an employee s contributions \$.50 for every dollar, up to 6% of eligible pay, for a maximum matching contribution of 3%, subject to limitations under the Internal Revenue Code. Under the terms of the plan that are applicable to Ms. Belusar, CTS matches an employee s contributions dollar for dollar up to the first 3% of eligible pay, and thereafter at \$.50 for every dollar up to the next 2% of eligible pay, for a maximum matching contribution of 4%, subject to limitations under the Internal Revenue Code.

In light of the current business recession, effective the first pay date after February 20, 2009, CTS suspended all company matching contributions to the CTS 401(k) plan, except those for bargaining unit employees. This suspension therefore applied to all named executive officers. The company match for employee contributions, including named executive officers, was restored effective the first pay date after January 10, 2010.

**Defined Benefit Plan.** Mr. Khilnani, Mr. Schroeder, Mr. Cutter and Mr. Cummins are or were eligible to participate in the CTS Corporation Pension Plan, which we refer to as the Pension Plan. The Pension Plan is a tax-qualified defined benefit plan. On April 1, 2006, CTS closed the Pension Plan to new entrants. Employees and executives who joined CTS after that date, such as Ms. Belusar, were ineligible to join the Pension Plan, and thus cannot earn benefits under the Pension Plan.

The Pension Plan requires participants to complete a period of vesting service in order to become eligible for a benefit. Each of the eligible named executive officers has completed the required vesting service period. The Pension Plan benefit is based on a formula representing a factor of average monthly earnings over a period of time multiplied by credited service, which determines the monthly benefit. Certain participants may elect an early retirement benefit at age 55, at a reduced benefit. Mr. Khilnani, Mr. Schroeder, and Mr. Cutter are eligible to take early retirement.

Under the terms of the Pension Plan, annual incentive compensation counts toward determining the average earnings used in the benefit calculation. Thus, these benefits are directly affected by earned incentive compensation.

**Supplemental Executive Retirement Plans.** Each named executive officer who participates in a qualified defined benefit plan also participates in a supplemental executive retirement plan, called an Individual Excess Benefit Retirement Plan. The purpose of the supplemental executive retirement plans is to restore retirement benefits the executive would otherwise have earned under the qualified defined benefit plan in the absence of limitations under the Internal Revenue Code and to provide a competitive level of retirement benefits. Benefits earned under a supplemental executive retirement plan are unfunded and are not insured by the Pension Benefit Guaranty Corporation.

The terms of the Pension Plan, the CTS 401(k) Plan, and the Individual Excess Benefit Retirement Plans are discussed under the caption 2009 Pension Benefits below.

### **Other Compensation**

CTS provides a limited set of perquisites and other compensation in order to attract, motivate, and retain executive talent. For 2009, compensation for named executive officers included a quarterly cash perquisite allowance for nonreimbursed travel expenses, reimbursement for financial planning services, reimbursement for tax preparation services, and reimbursement for an annual executive physical. Other compensation includes imputed income on life insurance benefits.

To create parity among the executives, as well as to better manage the potential costs associated with these perquisites, several program changes were introduced effective January 1, 2009. The changes implemented annual caps on the reimbursement of tax preparation services and executive physicals, and changed the mode of payment for

financial planning services from reimbursement to a predetermined quarterly cash perquisite allowance. In addition, Mr. Schroeder s temporary living allowance to compensate

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him for the increased cost of living associated with his relocation to California from Indiana was ended in February 2009 with Mr. Schroeder s relocation to Illinois to assume the leadership role for the corporation s Electronic Components business.

### **Health and Welfare Benefits**

Named executive officers are eligible to participate in a standard set of health and welfare benefits, including medical insurance, dental insurance, vision insurance, life insurance, accidental death & dismemberment insurance, disability insurance, dependent life insurance, an employee assistance plan, and health care and dependent care reimbursement accounts. The same terms of participation that apply to salaried employees generally govern the participation of named executive officers in these benefits.

### **Agreements with Named Executive Officers**

Chief Executive Officer Employment Agreement. In conjunction with his assumption of the duties of President and Chief Executive Officer, Mr. Khilnani entered into an employment agreement with CTS effective July 2, 2007. The term of this employment agreement was two years, and it expired July 1, 2009. For a complete understanding of the employment agreement, please see the section of this proxy statement titled Employment Agreement with Vinod M. Khilnani below. The purpose of this agreement was to provide assurances to and promote the retention of our top executive, a key position. No other named executive officer has, or had, an employment agreement with CTS in 2009.

**Executive Severance Policy.** Effective September 10, 2009, CTS enacted an Executive Severance Policy. This policy formalizes and standardizes the corporation s severance practices for certain officers and key employees and also was enacted in lieu of issuing a new employment agreement to replace Mr. Khilnani s expired employment agreement. For a complete understanding of the executive severance policy, please see the section of this proxy statement titled Potential Payments Upon Termination or Change-in-Control below.

Change-In-Control Severance Agreements. On December 5, 2007, CTS entered into change-in-control severance agreements with Mr. Khilnani, Mr. Schroeder, Mr. Cutter, and Mr. Cummins. Mr. Cummins agreement expired with his retirement from CTS on December 31, 2009. The purpose of these agreements is to retain executives and encourage them to focus on corporate interests during times of change and uncertainty. For a complete understanding of the severance agreements, please see the section of this proxy statement titled Potential Payments Upon Termination or Change-in-Control below.

On January 22, 2008, CTS entered into a change-in-control severance agreement with Ms. Belusar, similar to the terms of the severance agreements for other named executive officers. Ms. Belusar, however, will not receive certain retirement plan make-whole provisions as she is not a participant in the Pension Plan and does not have an Individual Excess Benefit Retirement Plan. For a complete understanding of Ms. Belusar s severance agreement, please see the section of this proxy statement titled Potential Payments Upon Termination or Change-in-Control below.

**Cummins Consulting Agreement.** Mr. Cummins retired from CTS effective December 31, 2009. On December 20, 2009, Mr. Cummins entered into a consulting agreement with CTS, requiring him to be available for twelve months post-retirement on an irregular, part-time basis for consultation on various matters. For a complete understanding of Mr. Cummins consulting agreement, please see the section of this proxy statement titled Cummins Consulting Agreement below.

### **Policy on Recovery of Awards**

The CTS Corporation 2007 Management Incentive Plan, under which the annual MIP is administered, and the 2009 Omnibus Plan each include a provision to address recoupment of incentive awards in the event of financial restatements. The recoupment provisions provide that if the Board of Directors learns of any intentional misconduct by a plan participant which contributes to CTS having to restate its financial statements, the Board may require that individual to reimburse CTS for the difference between any award he or

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she received and the amount of the award he or she would have received based on the financial results as restated.

### **Stock Ownership Guidelines**

The Board of Directors has adopted stock ownership guidelines which are administered by the Compensation Committee. The stock ownership guidelines define expected stock ownership levels for executive officers, general managers and non-employee directors. The guidelines are available online at:

http://www.ctscorp.com/governance/stockog.htm. The intent of the guidelines is to require executives and directors to maintain a significant equity stake in CTS. The stock ownership guidelines provide that executives and directors are expected to retain at least 75% of their equity awards until threshold ownership levels have been attained and at least 25% of any equity awards received from CTS once they have achieved the threshold levels. To avoid placing an undue tax or cash flow burden on the individual, threshold levels are established based on the premise that they will be attainable through retention of equity awards over five years.

The Chief Executive Officer guideline applicable to Mr. Khilnani is 100,000 share units. The guideline applicable to Ms. Belusar and Mr. Schroeder is 40,000 share units. The guideline applicable to Mr. Cutter and Mr. Cummins is 30,000 share units. In calculating compliance with the guidelines, each executive is credited with one share unit for each share of CTS stock beneficially owned by him or her, including shares held in the CTS 401(k) Plan and shares of restricted stock, for each restricted stock unit, and for each share subject to a stock option that he or she holds. Both vested and non-vested shares of restricted stock and restricted stock units shall be included in calculating total share units, but shares subject to non-vested stock options are not included.

### COMPENSATION COMMITTEE REPORT

The Compensation Committee of the CTS Corporation Board of Directors has reviewed and discussed the foregoing Compensation Discussion and Analysis with management. Based on this review and discussion, the Compensation Committee recommended to the Board of Directors that the Compensation Discussion and Analysis be included in CTS Annual Report on Form 10-K for year ended December 31, 2009 and this proxy statement.

### CTS CORPORATION 2009 COMPENSATION COMMITTEE

Patricia K. Collawn, Chairperson Thomas G. Cody Walter S. Catlow Michael A. Henning

### **EXECUTIVE COMPENSATION**

Please note that, due to amendments to Item 402 of Regulation S-K respecting equity award valuation methodologies, companies are required to recalculate the Summary Compensation Table for all named executive officers for prior years. Therefore, the summary compensation table amounts shown below do not match amounts shown in CTS summary compensation tables from previous years. The change in equity award valuation methodology affects the amounts shown in column (e) and (j) below.

Please also note column (h), Change in Pension Value and Non-Qualified Deferred Compensation Earnings, is impacted by three calculations: the year-over-year change in accrued benefit that results from additional services and change in compensation; the discount rate used to determine the present value of the pension benefit; and the interest rate used to calculate the non-qualified deferred compensation. The basis used for the interest rate to calculate the non-qualified deferred compensation changed in 2009 from segmented rates published by the IRS reflecting phase-in to the 30 year Treasury rate. There was a

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significant decline in both the discount rates and interest rates used for 2008 and 2009, resulting in a sharp increase in the present values of amounts reflected in column (h).

## **2009 Summary Compensation Table**

nd Principal osition (a)	Year (b)	Salary (\$) (c)	Bonus (\$)(3) (d)	Stock Awards (\$)(4) (e)	Option Award C (\$)(5) (f)	Non- Equity Incentive Plan Compensation (\$)(6) (g)	Change in Pension Value and Non- Qualified Deferred Compensation n Earnings (\$)(7) (h)	n All Other Compensation (\$)(8) (i)	7
l. Khilnani	2009	514,038		1,016,750		606,565	593,666	38,095	2,7
t and ecutive	2008	528,846	21,480	736,500		380,769	152,584	26,682	1,8
	2007(1)	432,000	41,920	747,480		309,135	147,155	29,635	1,7
. Belusar ice President	2009	272,369		222,000		160,698		26,683	6
nancial	2008(2)	267,067		538,400		115,373		79,854	1,0
	2007								ļ
R. Schroeder e Vice	2009	322,463				76,101	1,257,183	47,035	1,7
t	2008	337,644	12,960	272,900		150,927	201,922	118,060	1,0
	2007	327,610	28,653	243,390		203,610	358,399	105,607	1,2
G. Cutter sident,	2009	245,642		166,300		130,436	311,976	28,707	8
, ·	2008	256,178	12,920	203,250		110,669	100,790	34,353	7
eral Counsel	2007	247,171	21,850	190,620		123,462	152,281	27,291	7
Cummins	2009	260,089				138,107	1,110,306	29,076	1,5
ice President,	2008	272,333	10,800	203,250		117,648	65,524	31,006	7
tration	2007	258,942	23,629	190,620		129,342	156,594	33,473	7

<sup>(1)</sup> Mr. Khilnani became President and Chief Executive Officer in July 2007. Compensation for 2007 therefore reflects six months of compensation as Chief Financial Officer and six months of compensation as President and Chief Executive Officer.

<sup>(2)</sup> Ms. Belusar Joined CTS as Senior Vice President and Chief Financial Officer in January of 2008.

- (3) Amounts for 2007 and 2008 represent cash payments in connection with lapse of transfer restrictions on restricted shares issued under the 1988 Restricted Stock and Cash Bonus Plan.
- (4) The amounts reported in the Stock Awards column for 2009 represent the aggregate grant date fair value computed in accordance with FASB ASC Topic 718 of stock awards granted during the year. Amounts reflected include time-based and performance-based awards. Amounts previously reported in these columns for 2008 and 2007 have been recomputed. For the performance-based awards reported in this column for 2009, such amounts are based on the probable outcome of the relevant performance conditions as of the grant date. Assuming that the highest level of performance is achieved for these awards, the grant date fair value of these awards would be:

  Mr. Khilnani \$508,500; Ms. Belusar \$169,500; Mr. Cutter \$113,000. Assumptions made in the valuation are set forth in Note I to CTS Consolidated Financial Statements as reported in CTS Annual Report on Form 10-K for the year ended December 31, 2009. For Ms. Belusar, the 2008 amount includes a 25,000 time-based stock award upon her joining CTS.
- (5) No option awards were made between 2007 and 2009.
- (6) Amounts for 2009 represent payments earned under the 2009 Management Incentive Plan.
- (7) Other than for Mr. Cummins and Ms. Belusar, the change in pension value for 2009 is based on the difference between the estimated present value of each accrued benefit for named executive officers as of December 31, 2009 under the CTS Corporation Pension Plan and his Individual Excess Benefit Retirement Plan and the estimated present value of each named executive officer s accrued benefit as of December 31, 2008 under the CTS Corporation Pension Plan and his Individual Excess Benefit Retirement Plan. Calculations are made based on the assumptions described under the caption

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2009 Pension Benefits below. Because of his December 31, 2009 retirement, Mr. Cummins change in pension value for 2009 is based on the difference between the actual present value of his accrued benefit as of December 31, 2009 under the CTS Corporation Pension Plan and his Individual Excess Benefit Retirement Plan and the estimated present value of his accrued benefit as of December 31, 2008 under the CTS Corporation Pension Plan and his Individual Excess Benefit Retirement Plan. These amounts do not include any above-market or preferential earnings on non-qualified deferred compensation. Ms. Belusar does not participate in the CTS Corporation Pension Plan and does not have an Individual Excess Benefit Retirement Plan.

- (8) Amounts in this column for 2009 reflect the following perquisites and personal benefits:
  - (i) for Mr. Khilnani, a cash perquisite allowance, tax preparation services, financial planning services, and CTS match under 401(k) Plan.
  - (ii) for Ms. Belusar, a cash perquisite allowance, financial planning services, imputed income on term life insurance, and CTS match under 401(k) Plan.
  - (iii) for Mr. Schroeder, a \$15,400 temporary living allowance, a cash perquisite allowance, financial planning services, tax preparation services, imputed income on term life insurance, and CTS match under 401(k) Plan.
  - (iv) for Mr. Cutter, a cash perquisite allowance, financial planning services, tax preparation services, imputed income on term life insurance, and CTS match under 401(k) Plan.
  - (v) for Mr. Cummins, a cash perquisite allowance, financial planning services, tax preparation services, imputed income on term life insurance, and CTS match under 401(k) Plan.

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## 2009 Grants of Plan-Based Awards

	Estimated Possible Payouts Under Non-Equity Incentive Plan			Estimated Future Payouts Under Equity Incentive Plan			All Other Stock Awards: Number of Shares	All Other Option Awards: NumbeExerc of or Base SecuritiesPric
Grant Date (b)	Threshold (\$) (c)	Awards Target (\$) (d)	Maximum (\$) (e)	Threshold (#) (f)	Awards Target (#) (g)	Maximum (#) (h)	of Stock or Units (#) (i)	of Underlyif@ptic Option&war (#) (\$/Si (j) (k)
	257,019	514,038	1,028,077					
02/04/2009				22,500	45,000	90,000		
06/01/2009							125,000	
	68,092	136,184	272,369					
02/04/2009				7,500	15,000	30,000		

06/01/2009	22,500

	80,616	161,232	322,463			
	58,520	117,040	234,080			
	55,270	110,539	221,078			
02/04/2009				5,000	10,000	20,000

06/01/2009

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18,000