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BANCORP RHODE ISLAND INC  
Form 10-Q  
May 15, 2002

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C.

FORM 10-Q

Quarterly Report Under Section 13 of the Securities Exchange Act of 1934  
For quarter ended: March 31, 2002

Commission File No. 001-16101

BANCORP RHODE ISLAND, INC.

-----  
(Exact Name of Registrant as Specified in Its Charter)

RHODE ISLAND

05-0509802

-----  
(State or Other Jurisdiction (IRS Employer  
of Incorporation or Organization) Identification No.)

ONE TURKS HEAD PLACE, PROVIDENCE, RI 02903

-----  
(Address of Principal Executive Offices)

(401) 456-5000

-----  
(Issuer's Telephone Number, Including Area Code)

Not Applicable

-----  
(Former Name, Former Address and Former Fiscal Year,  
if Changed Since Last Report)

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ( X ) No

Indicate the number of shares outstanding of each of the Registrant's classes of common stock, as of May 9, 2002:

Common Stock - Par Value \$0.01	3,759,850 shares
-----	-----
(class)	(outstanding)

BANCORP RHODE ISLAND, INC.

FORM 10-Q

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BANCORP RHODE ISLAND, INC.  
Consolidated Balance Sheets

March 31,	Dece
2002	2
-----	-----
(In thousand)	

ASSETS:

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Cash and due from banks	\$ 26,779	\$ 2
Overnight investments	19,352	
Investment securities available for sale (amortized cost of \$64,166 and \$49,193 at March 31, 2002 and December 31, 2001, respectively)	63,695	4
Mortgage-backed securities available for sale (amortized cost of \$185,385 and \$149,549 at March 31, 2002 and December 31, 2001, respectively)	185,557	15
Stock in Federal Home Loan Bank of Boston	7,683	
Loans receivable:		
Residential mortgage loans	294,739	31
Commercial loans	242,144	23
Consumer and other loans	61,798	6
	-----	
Total loans	598,681	61
Less allowance for loan losses	(8,893)	(
	-----	
Net loans	589,788	60
Premises and equipment, net	7,179	
Other real estate owned	--	
Excess of cost over net assets acquired, net	10,475	1
Accrued interest receivable	6,338	
Investment in bank owned life insurance	10,095	
Prepaid expenses and other assets	3,546	
	-----	
Total assets	\$930,487	\$86
	=====	
<b>LIABILITIES:</b>		
Deposits:		
Demand deposit accounts	\$118,353	\$11
NOW accounts	50,007	4
Money market accounts	9,589	
Savings accounts	276,059	25
Certificate of deposit accounts	238,670	24
	-----	
Total deposits	692,678	67
Overnight and short-term borrowings	18,278	1
Federal Home Loan Bank of Boston borrowings	151,656	11
Company-obligated mandatorily redeemable capital securities	3,000	
Other liabilities	5,604	
	-----	
Total liabilities	871,216	80
	-----	
<b>SHAREHOLDERS' EQUITY:</b>		
Common stock, par value \$0.01 per share, authorized 11,000,000 shares:		
Voting: Issued and outstanding 3,756,550 shares 2002 and 3,753,550 shares in 2001	38	
Additional paid-in capital	39,877	3
Retained earnings	19,553	1
Accumulated other comprehensive income (loss), net	(197)	
	-----	
Total shareholders' equity	59,271	5
	-----	
Total liabilities and shareholders' equity	\$930,487	\$86
	=====	

See accompanying notes to consolidated financial statements

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BANCORP RHODE ISLAND, INC.  
Consolidated Statements of Operations

	Three Months Ended March 31,	
	2002	2001
	-----	-----
	(In thousands, except per share data)	
Interest and dividend income:		
Residential mortgage loans	\$ 4,927	\$ 5,214
Commercial loans	4,288	4,713
Consumer and other loans	939	1,270
Mortgage-backed securities	2,100	2,003
Investment securities	708	742
Overnight investments and other	73	141
Federal Home Loan Bank of Boston stock dividends	62	74
	-----	-----
Total interest and dividend income	13,097	14,157
	-----	-----
Interest expense:		
NOW accounts	42	50
Money market accounts	35	78
Savings accounts	1,217	1,869
Certificate of deposit accounts	2,289	3,708
Overnight and short-term borrowings	59	192
Federal Home Loan Bank of Boston borrowings	1,762	950
Other borrowings	--	70
Company-obligated mandatorily redeemable capital securities	76	34
	-----	-----
Total interest expense	5,480	6,951
	-----	-----
Net interest income	7,617	7,206
Provision for loan losses	400	488
Net interest income after provision for loan losses	7,217	6,718
	-----	-----
Noninterest income:		
Service charges on deposit accounts	855	766
Loan related fees	91	49
Commissions on loans originated for others	94	59
Commissions on nondeposit investment products	249	73
Gain on sale of mortgage-backed securities	23	--
Income from bank owned life insurance	95	--
Other income	159	155
	-----	-----
Total noninterest income	1,566	1,102
	-----	-----

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Noninterest expense:		
Salaries and employee benefits	3,047	2,650
Occupancy	467	430
Equipment	249	231
Data processing	440	419
Marketing	271	188
Professional services	407	215
Loan servicing	223	209
Other real estate owned expense	(9)	43
Amortization of excess of cost over net assets acquired	291	291
Other expenses	762	713
	-----	-----
Total noninterest expense	6,148	5,389
	-----	-----
Income before income taxes	2,635	2,431
Income tax expense	930	871
	-----	-----
Net income	\$ 1,705	\$ 1,560
	=====	=====
Per share data:		
Basic earnings per common share	\$ 0.46	\$ 0.42
Diluted earnings per common share	\$ 0.43	\$ 0.40
Average common shares outstanding - basic	3,747,171	3,734,828
Average common shares outstanding - diluted	3,977,319	3,865,939

See accompanying notes to consolidated financial statements BANCORP RHODE

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BANCORP RHODE ISLAND, INC.  
Consolidated Statements of Changes in Shareholders' Equity

Three months ended March 31, -----	Common Stock -----	Additional Paid-in Capital -----	Retained Earnings -----	Accumulated Other Compre- hensive Income (Loss), Net -----
2002				
----				
Balance at December 31, 2001	\$37	\$39,826	\$18,336	\$ 898
Net income	--	--	1,705	--
Other comprehensive income, net of tax:				
Unrealized gain (loss) on securities available for sale				(1,080)
Realized gain (loss) on securities available for sale net of taxes of \$8				(15)
Comprehensive income				

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Exercise of stock options	1	43	--	--
Common stock issued for incentive stock award, net	--	8	--	--
Dividends on common stock	--	--	(488)	--
	-----			
Balance at March 31, 2002	\$38	\$39,877	\$19,553	(197)
	=====			
2001				
----				
Balance at December 31, 2000	\$37	\$39,621	\$13,815	\$ (181)
Net income	--	--	1,560	--
Other comprehensive income, net of tax:				
Unrealized gain (loss) on securities available for sale				927
Comprehensive income				
Common stock issued for incentive stock award, net	--	5	--	--
Dividends on common stock	--	--	(448)	--
	-----			
Balance at March 31, 2001	\$37	\$39,626	\$14,927	\$ 746
	=====			

See accompanying notes to consolidated financial statements

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BANCORP RHODE ISLAND, INC.  
Consolidated Statements of Cash Flows

	Three Months Ended March 31,	
	2002	2001
	----	----
	(In thousands)	
Cash flows from operating activities:		
Net income	\$ 1,705	\$ 1,560
Adjustments to reconcile net income to net cash from operating activities:		
Depreciation and amortization	928	684
Provision for loan losses	400	488
Gain on sale of mortgage-backed securities	(23)	--
Gain on sale of other real estate owned	(29)	--
Income from bank-owned life insurance	(95)	--
Compensation expense from restricted stock grant	8	5
(Increase) decrease in:		
Accrued interest receivable	(535)	(970)
Prepaid expenses and other assets	(2,133)	(218)
Increase (decrease) in:		
Other liabilities	2,262	961
Other, net	43	20

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Net cash provided (used) by operating activities	2,531	2,530
<hr/>		
Cash flows from investing activities:		
Origination of:		
Residential mortgage loans	(1,761)	(2,703)
Commercial loans	(21,311)	(9,331)
Consumer loans	(7,122)	(4,033)
Purchase of:		
Investment securities available for sale	(17,984)	(4,027)
Mortgage-backed securities available for sale	(55,820)	(16,066)
Residential mortgage loans	(34,462)	(74,969)
Consumer loans	--	(5,045)
Federal Home Loan Bank of Boston stock	(2,015)	(1,211)
Principal payments on:		
Investment securities available for sale	3,006	13,000
Mortgage-backed securities available for sale	16,154	5,175
Residential mortgage loans	51,486	18,504
Commercial loans	18,514	5,912
Consumer loans	6,612	5,190
Proceeds from sale of mortgage-backed securities	3,766	--
Proceeds from sale of other real estate owned	293	--
Capital expenditures for premises and equipment	(287)	(206)
Purchase of bank-owned life insurance	(10,000)	--
<hr/>		
Net cash provided (used) by investing activities	(50,931)	(69,810)
<hr/>		
Cash flows from financing activities:		
Net increase (decrease) in deposits	22,265	(84)
Net increase (decrease) in overnight and short-term borrowings	5,245	3,447
Proceeds from long-term borrowings	40,295	71,000
Repayment of long-term borrowings	(2,004)	(3,003)
Proceeds from issuance of common stock	44	--
Dividends on common stock	(488)	(448)
<hr/>		
Net cash provided (used) by financing activities	65,357	70,912
<hr/>		
Net increase (decrease) in cash and cash equivalents	16,957	3,632
Cash and cash equivalents at beginning of period	29,174	34,453
<hr/>		
Cash and cash equivalents at end of period	\$ 46,131	\$ 38,085
<hr/>		
Supplementary Disclosures:		
Cash paid for interest	\$ 5,595	\$ 6,443
Cash paid for income taxes	45	165
Non-cash transactions:		
Additions to other real estate owned in settlement of loans	--	17
Change in other comprehensive income, net of taxes	(1,095)	927

See accompanying notes to consolidated financial statements

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### (1) Basis of Presentation

Bancorp Rhode Island, Inc. (the "Company"), a Rhode Island corporation, was organized by Bank Rhode Island (the "Bank") on February 15, 2000, to be a bank holding company and to acquire all of the capital stock of the Bank. The reorganization of the Bank into the holding company form of ownership was completed on September 1, 2000. The Company has no significant operating entities other than the Bank. For that reason, substantially all of the discussion in this Quarterly Report on Form 10-Q relates to the operations of the Bank and its subsidiaries.

The consolidated financial statements include the accounts of the Company and its wholly-owned direct subsidiaries, the Bank and BRI Statutory Trust I (an issuer of trust preferred securities), and its indirect subsidiaries, BRI Investment Corp. (a Rhode Island passive investment company), BRI Realty Corp. (a real estate holding company) and Acorn Insurance Agency, Inc. (a licensed insurance agency). All significant intercompany accounts and transactions have been eliminated in consolidation.

The interim results of consolidated operations are not necessarily indicative of the results for any future interim period or for the entire year. These interim consolidated financial statements do not include all disclosures associated with annual financial statements and, accordingly, should be read in conjunction with the annual consolidated financial statements and accompanying notes included in the Company's Annual Report to Shareholders filed with the Securities and Exchange Commission.

In preparing the consolidated financial statements, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities as of the date of the balance sheet and revenues and expenses for the period. Actual results could differ from those estimates. Material estimates that are particularly susceptible to change relate to the determination of the allowance for loan losses.

The unaudited interim consolidated financial statements of the Company have been prepared in accordance with Accounting Principles Generally Accepted in the United States of America ("GAAP") and prevailing practices within the banking industry and include all necessary adjustments (consisting of only normal recurring adjustments), that, in the opinion of management, are required for a fair presentation of the results and financial condition of the Company.

### (2) Earnings Per Share

Basic earnings per share ("EPS") excludes dilution and is computed by dividing income available to common shareholders by the weighted average number of common shares outstanding during the period. Diluted EPS reflects the potential dilution that could occur if securities or other contracts to issue common stock were exercised and resulted in the issuance of additional common stock that then shared in the earnings of the entity.

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### (3) Recent Accounting Developments

On July 20, 2001, the Financial Accounting Standards Board ("FASB") issued Statement of Financial Accounting Standards 142, Goodwill and Other Intangible Assets ("SFAS 142"). SFAS 142 addresses financial accounting and



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reporting for acquired goodwill and other intangible assets and supersedes APB Opinion No. 17, Intangible Assets. Under SFAS 142, goodwill and intangible assets that have indefinite useful lives will no longer be amortized, but rather will be tested at least annually for impairment. The Statement applies to existing goodwill, as well as goodwill arising subsequent to the effective date of the Statement. Intangible assets that have finite useful lives will continue to be amortized over their useful lives, but without the constraint of the 40-year maximum life required by APB Opinion No. 17. The provisions of SFAS 142 must be applied for fiscal years beginning after December 15, 2001 and may not be adopted earlier.

On October 17, 2001, FASB issued Action Alert No. 01-37. That Action Alert reported a conclusion reached by FASB at its October 10, 2001 meeting regarding the application of SFAS 142 and Statement of Financial Accounting Standards 141, Business Combinations ("SFAS 141") with respect to goodwill accounting for bank branch acquisitions. The conclusion set forth in the October 17th Action Alert states that paragraph 5 of Statement of Financial Standards 72, Accounting for Certain Acquisitions of Banking or Thrift Institutions (SFAS 72), "applies to all acquisitions of financial institutions (or branches thereof) whether "troubled" or not, in which the fair value of the liabilities assumed exceeds the fair value of tangible and intangible assets acquired." SFAS 72 was originally issued in 1983, in the context of the savings and loan crisis and the acquisition of so-called "troubled" financial institutions. The branch acquisitions associated with the formation of the Company's banking subsidiary in March 1996 were such that the fair value of the liabilities assumed appear to exceed the fair value of tangible and intangible assets acquired. Thus, the March 1996 transaction gave rise to a type of intangible that, unlike goodwill, will continue to be amortized under current accounting guidelines.

Based upon the conclusion set forth in the October 17th Action Alert, the Company is required to continue amortizing its intangible attributable to its March 1996 bank branch acquisition during the Fleet Financial Group, Inc. divestiture. Current amortization of this intangible is \$1.2 million annually. Accordingly, the Company anticipates that there will continue to be a difference between its GAAP and cash basis presentations.

The October 17th Action Alert also states that FASB will reconsider its new guidance during future deliberations. The conclusion reached by FASB regarding the need to continue amortization of an unidentifiable intangible asset, therefore, may be overturned at a later date. The Company, however, can give no assurance that FASB will vary from its current position. Regardless of its final outcome, this goodwill accounting issue will not have any material impact on the Company's financial condition. At March 31, 2002, the Company had \$10.5 million of excess of cost over net assets acquired remaining on its balance sheet.

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### BANCORP RHODE ISLAND, INC. Management's Discussion and Analysis

#### ITEM 2. Management's Discussion and Analysis

Certain statements contained herein are "Forward Looking Statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Forward Looking Statements may be identified by reference to a future period or periods or by the use of forward looking terminology such as "may," "believes," "intends," "expects," and "anticipates" or similar terms or variations of these terms. Actual results may differ materially from those

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set forth in Forward Looking Statements as a result of certain risks and uncertainties, including but not limited to, changes in political and economic conditions, interest rate fluctuations, competitive product and pricing pressures, equity and bond market fluctuations, credit risk, inflation, as well as other risks and uncertainties detailed from time to time in filings with the Securities and Exchange Commission ("SEC").

### GENERAL

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The Company's principal subsidiary, Bank Rhode Island, is a commercial bank chartered as a financial institution in the State of Rhode Island. The Bank pursues a community banking mission and is principally engaged in providing banking products and services to individuals and businesses in Providence and Kent counties. The Bank is subject to competition from a variety of traditional and nontraditional financial service providers both within and outside of Rhode Island. The Bank offers its customers a wide range of deposit products, nondeposit investment products, commercial, residential and consumer loans, and other traditional banking products and services, designed to meet the needs of individuals and small- to mid-sized businesses. The Bank also has introduced both commercial and consumer online banking products and maintains a web site at <http://www.bankri.com>. The Company and Bank are subject to regulation by a number of federal and state agencies and undergo periodic examinations by certain of those regulatory authorities. The Bank's deposits are insured by the Federal Deposit Insurance Corporation ("FDIC"), subject to regulatory limits. The Bank is also a member of the Federal Home Loan Bank of Boston ("FHLB").

### NON-GAAP MEASURES OF FINANCIAL PERFORMANCE

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The Bank's formation in 1996 resulted in the generation of \$17.5 million of intangibles that are being amortized over a 15-year period. The amortization of these intangibles reduces the Bank's pre-tax income \$1.2 million annually. Because of the impact of this amortization, certain measures of financial performance have been calculated excluding such amortization and any related income taxes.

These measures are identified as "cash" or "cash basis" and have been provided to assist the reader in evaluating the core performance of the Company. Information presented on a cash basis is not in accordance with Accounting Principles Generally Accepted in the United States of America ("GAAP"), but management believes it to be beneficial to gaining an understanding of the financial performance of the Company.

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The following table sets forth selected financial measures according to GAAP and on a cash basis:

Three Months Ended March 31,	
-----	-----
2002	2001
----	----

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Basic earnings per share	\$ 0.46	\$ 0.42
Diluted earnings per share	\$ 0.43	\$ 0.40
Basic cash earnings per share	\$ 0.51	\$ 0.47
Diluted cash earnings per share	\$ 0.48	\$ 0.45
Return on average assets	0.77%	0.82%
Cash basis return on average assets	0.87%	0.94%
Return on average equity	11.48%	11.75%
Cash basis return on average equity	12.75%	13.16%
Efficiency ratio	66.95%	64.87%
Cash basis efficiency ratio	63.78%	61.36%

### OVERVIEW

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Total assets increased \$68.2 million, or 7.9%, to \$930.5 million at March 31, 2002 from \$862.3 million at December 31, 2001. This increase was predominantly in overnight investments, US Agency securities and mortgage-backed securities ("MBSs") and was funded by a combination of deposit growth and borrowings from the FHLB. Since the end of last year, total deposits increased \$22.3 million, or 3.3%, and FHLB borrowings increased \$38.3 million, or 33.8%. Shareholders' equity was \$59.3 million at March 31, 2002, and represented 6.4% of total assets.

### FINANCIAL CONDITION

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-- Investments. Total investments (consisting of overnight investments, investment securities, MBSs, and stock in the FHLB) totaled \$276.3 million, or 29.7% of total assets, at March 31, 2002, compared to \$210.7 million, or 24.4% of total assets, at December 31, 2001. All \$249.3 million of investment and mortgage-backed securities at March 31, 2002 were classified as available for sale and carried a total of \$299,000 in net unrealized losses at the end of the quarter. The increase in total investments of \$65.6 million, or 31.1%, was associated with the growth in total deposits and FHLB borrowings.

-- Loans. Total loans were \$598.7 million, or 64.3% of total assets, at March 31, 2002, compared to \$611.0 million, or 70.9% of total assets, at December 31, 2001. In response to low market interest rates, the Company experienced a sharp increase in residential loan and MBS prepayments during the fourth quarter of 2001 and the first quarter of 2002. This resulted in the residential mortgage loan portfolio decreasing \$15.5 million, or 5.0%, during the first quarter of 2002, as prepayments exceeded new loan purchases.

The commercial loan portfolio (consisting of commercial & industrial, small business, commercial real estate, multi-family real estate, and construction loans) increased \$2.8 million, or 1.2%, during the first quarter. Particular emphasis is placed on generation of small- to medium-sized commercial relationships (those relationships with \$5.0 million or less in loan commitments). The Bank is also active in small business lending (loans of \$250,000 or less) in which it utilizes credit scoring, in conjunction with traditional review standards, and employs streamlined documentation. The Bank is a participant in the U.S. Small Business Administration ("SBA") Preferred Lender Program in Rhode Island and the 7a Guarantee Loan Program in Massachusetts.

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The consumer loan portfolio remained relatively unchanged during the first quarter of 2002, beginning the quarter at \$61.4 million and ending the quarter at \$61.8 million.

While origination efforts continue to be concentrated on commercial and consumer loan opportunities, the Bank also originates residential mortgage loans on a limited basis for its customers. Additionally, until such time as the Company can generate sufficient commercial and consumer loans to utilize available cash flow, or to otherwise meet investment objectives, it also intends to continue purchasing residential mortgage and automobile loans as opportunities develop.

The following is a breakdown of loans receivable:

	March 31, 2002	December 31, 2001
	-----	-----
	(In thousands)	
Residential mortgage loans:		
One- to four-family adjustable rate	\$272,234	\$285,589
One- to four-family fixed rate	21,293	23,306
	-----	-----
Subtotal	293,527	308,895
Premium on loans acquired	1,284	1,381
Net deferred loan origination fees	(72)	(64)
	-----	-----
Total residential mortgage loans	\$294,739	\$310,212
	=====	=====
Commercial loans:		
Commercial real estate - nonowner occupied	\$ 75,034	\$ 73,369
Commercial and industrial	50,086	53,677
Commercial real estate - owner occupied	47,423	46,698
Small business	24,628	24,122
Multi-family real estate	16,391	14,927
Construction	17,797	14,027
Leases and other	10,956	12,715
	-----	-----
Subtotal	242,315	239,535
Net deferred loan origination fees	(171)	(171)
	-----	-----
Total commercial loans	\$242,144	\$239,364
	=====	=====
Consumer loans:		
Home equity - lines of credit	\$ 29,847	\$ 28,460
Home equity - term loans	23,454	22,930
Automobile	5,506	6,335
Installment	1,157	1,240
Savings secured	615	656
Unsecured and other	613	1,153
	-----	-----
Subtotal	61,192	60,774

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Premium on loans acquired	167	192
Net deferred loan origination costs	439	422
	-----	-----
Total consumer loans	\$ 61,798	\$ 61,388
	=====	=====

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-- Deposits and Borrowings. Total deposits increased by \$22.3 million, or 3.3%, during the first quarter of 2002, from \$670.4 million, or 77.8% of total assets, at December 31, 2001, to \$692.7 million, or 74.4% of total assets, at March 31, 2002. The decrease in the relative percentage of total assets resulted from first quarter total asset growth being primarily funded by FHLB borrowings. In addition, the composition of total deposits also changed during the quarter. Core deposit accounts (checking and savings) increased \$31.9 million, or 7.5%, during the quarter, while certificates of deposit decreased \$9.6 million, or 3.9%, during this time period. The Bank continues its strategy of emphasizing core deposit growth over certificate of deposit growth. The decline in certificates of deposits also reflects customer movement away from extended term deposits in response to the current low interest rate environment. At March 31, 2002, core deposit accounts comprised 65.5% of total deposits, compared to 63.0% of total deposits at December 31, 2001.

The following table sets forth certain information regarding deposits:

	March 31, 2002			December 31,	
	Amount	Percent of Total	Weighted Average Rate	Amount	Percent of Total
	-----	-----	-----	-----	-----
	(Dollars in thousands)				
NOW accounts	\$ 50,007	7.2%	0.33%	\$ 44,445	6.6%
Money market accounts	9,589	1.4%	1.32%	9,914	1.5%
Savings accounts	276,059	39.8%	1.82%	254,861	38.0%
Certificate of deposit accounts	238,670	34.5%	3.61%	248,268	37.0%
	-----	-----	-----	-----	-----
Total interest bearing deposits	574,325	82.9%	2.43%	557,488	83.1%
Noninterest bearing accounts	118,353	17.1%	--	112,925	16.9%
	-----	-----	-----	-----	-----
Total deposits	\$692,678	100.0%	2.01%	\$670,413	100.0%
	=====	=====	=====	=====	=====

The Company, through the Bank's membership in the FHLB, has access to a variety of borrowing alternatives, and management will from time to time take advantage of these opportunities to fund asset growth. During the first quarter of 2002, FHLB borrowings increased \$38.3 million, or 33.8%, as the Company sought to take advantage of lower, long-term borrowing rates to fund its asset growth. The proceeds from these new borrowings were primarily reinvested in hybrid ARM MBSs and allowed the Company to control the duration match of its balance sheet. However, on a long-term basis, the

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Company intends to continue concentrating on increasing its core deposits.

### Asset Quality

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The definition of nonperforming assets includes nonperforming loans and other real estate owned ("OREO"). OREO consists of real estate acquired through foreclosure proceedings and real estate acquired through acceptance of a deed in lieu of foreclosure. Nonperforming loans are defined as nonaccrual loans, loans past due 90 days or more, but still accruing and impaired loans. Under certain circumstances the Company may restructure the terms of a loan as a concession to a borrower. These restructured loans are considered impaired loans.

-- Nonperforming Assets. At March 31, 2002, the Company had nonperforming assets of \$577,000, which represented 0.06% of total assets. This compares to nonperforming assets of \$1.0 million, or 0.12% of total assets, at December 31, 2001. The level of nonperforming assets remains at a low level, but as the loan portfolio continues to grow and mature, or if economic conditions

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worsen, management believes it highly likely that the level of nonperforming assets will increase, as will its level of charged-off loans. Nonperforming assets at March 31, 2002, consisted of nonaccrual residential mortgage loans aggregating \$367,000, nonaccrual commercial loans aggregating \$136,000 and nonaccrual consumer loans aggregating \$74,000. There were no impaired loans as of December 31, 2001 or March 31, 2002. The Company evaluates the underlying collateral of each nonperforming loan and continues to pursue the collection of interest and principal.

Delinquencies. At March 31, 2002, loans with an aggregate balance of \$142,000 were 60 to 89 days past due, an increase of \$11,000, or 8.4%, from \$131,000 reported at December 31, 2001. The majority of these loans at both dates were residential mortgage loans and are secured.

The following table sets forth information regarding nonperforming assets and loans 60-89 days past due as to interest at the dates indicated.

	March 31, 2002	December 31, 2001
	-----	-----
	(Dollars in thousands)	
Loans accounted for on a nonaccrual basis	\$ 577	\$ 753
Loans past due 90 days or more, but still accruing	--	--
Impaired loans (not included in nonaccrual loans)	--	--
	-----	-----
Total nonperforming loans	577	753
	-----	-----
Other real estate owned	--	264
Total nonperforming assets	\$ 577	\$1,017
	=====	=====
Delinquent loans 60-89 days past due	\$ 142	\$ 131

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Nonperforming loans as a percent of total loans	0.10%	0.12%
Nonperforming assets as a percent of total assets	0.06%	0.12%
Delinquent loans 60-89 days past due as a percent of total loans	0.02%	0.02%

Adversely Classified Assets. The Company's management adversely classifies certain assets as "substandard," "doubtful" or "loss" based on criteria established under banking regulations. An asset is considered substandard if inadequately protected by the current net worth and paying capacity of the obligor or of the collateral pledged, if any. Substandard assets include those characterized by the "distinct possibility" that the insured institution will sustain "some loss" if existing deficiencies are not corrected. Assets classified as doubtful have all of the weaknesses inherent in those classified substandard with the added characteristic that the weaknesses present make "collection or liquidation in full," on the basis of currently existing facts, conditions, and values, "highly questionable and improbable." Assets classified as loss are those considered "uncollectible" and of such little value that their continuance as assets without the establishment of a specific loss reserve is not warranted.

At March 31, 2002, the Company had \$8.1 million of assets that were classified as substandard. This compares to \$8.7 million of assets that were classified as substandard at December 31, 2001. The Company had no assets that were classified as doubtful or loss at either date. Performing loans may or may not be adversely classified depending upon management's judgment with respect to each individual loan. At March 31, 2002, included in the assets that were classified as substandard, were \$7.5 million of performing loans. This compares to \$7.9 million of adversely classified performing loans as of December 31, 2001. Adversely classified assets are a reflection of commercial credit quality. An increase in adversely classified assets may lead to an increase in nonperforming assets and an increase in the provision for loan losses in future periods.

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### Allowance for Loan Losses

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During the first quarter of 2002, the Company made provisions to the allowance for loan losses totaling \$400,000 and had \$31,000 of net charge-offs, bringing the balance in the allowance to \$8.9 million, compared to \$8.5 million at December 31, 2001. The allowance, expressed as a percentage of total loans, increased to 1.49% as of March 31, 2002, compared to 1.40% at the prior year end and stood at 1541.2% of nonperforming loans at March 31, 2002, compared to 1132.0% of nonperforming loans at December 31, 2001.

Assessing the adequacy of the allowance for loan losses involves substantial uncertainties and is based upon management's evaluation of the amounts required to meet estimated charge-offs in the loan portfolio after weighing various factors. Among these factors are the risk characteristics of the loan portfolio, the quality of specific loans, the level of nonaccruing loans, current economic conditions, trends in delinquencies and charge-offs, and the value of underlying collateral, all of which can change frequently. Based on this evaluation, management believes that the allowance for loan losses, as of March 31, 2002, is adequate.

While management evaluates currently available information in establishing the allowance for loan losses, future adjustments to the

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allowance may be necessary if conditions differ substantially from the assumptions used in making the evaluations. In addition, various regulatory agencies, as an integral part of their examination process, periodically review a financial institution's allowance for loan losses and carrying amounts of other real estate owned. Such agencies may require the financial institution to recognize additions to the allowance based on their judgments about information available to them at the time of their examination.

### RESULTS OF OPERATIONS

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The Company's operating results depend primarily on its "net interest income," or the difference between its interest income and its cost of money, and on the quality of its assets. Interest income depends on the average amount of interest-earning assets outstanding during the period and the interest rates earned thereon. Cost of money is a function of the average amount of deposits and borrowed money outstanding during the period and the interest rates paid thereon. Earnings are further influenced by the quality of assets, through the amount of interest income lost on nonaccrual loans, the amount of additions to the allowance for loan losses and the amount of expenses incurred as a result of resolving troubled assets.

### Three Months Ended March 31, 2002 and 2001

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-- Overview. The Company reported net income for the first quarter of 2002 of \$1.7 million, up \$145,000, or 9.3%, from the first quarter of 2001. Diluted earnings per common share were \$0.43 for the first quarter of 2002, compared to \$0.40 for the first quarter of 2001. Diluted cash earnings per common share were \$0.48 for the 2002 period, compared to \$0.45 for the 2001 period.

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The Company reported a return on average assets of 0.77% and a return on average equity of 11.48% for the 2002 period, as compared to a return on average assets of 0.82% and a return on average equity of 11.75% for the 2001 period. Cash basis return on average assets and cash basis return on average equity were 0.87% and 12.75% for the 2002 period, and 0.94% and 13.16% for the 2001 period, respectively.

-- Net Interest Income. For the quarter ended March 31, 2002, net interest income was \$7.6 million, compared to \$7.2 million for the 2001 period. The net interest margin for the first quarter of 2002 was 3.63% compared to a net interest margin of 3.99% for the 2001 period. The increase in net interest income of \$411,000, or 5.7%, was primarily attributable to the continued growth of the Company. Average earning assets were \$119.1 million, or 16.3%, higher, and average interest-bearing liabilities were \$102.6 million, or 16.6%, higher, than the comparable period a year earlier. The decrease of 36 basis points in the net interest margin resulted from a 400 basis point drop in short-term market interest rates, coupled with tighter spreads on wholesale asset purchases completed in February 2001 and in the first quarter of 2002.

-- Interest Income. Investments. Total investment income was \$2.9 million for the quarter ended March 31, 2002, compared to \$3.0 million for the 2001 quarter. The decrease in total investment income was only \$17,000, or 0.6%, and was attributable to a decrease in market interest rates, which was almost entirely offset by an increase in average balance. The average yield on investments decreased 179 basis points, and the average balance of investments increased \$67.6 million, from the first quarter of 2001 to the



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first quarter of 2002. The increase in average balance was primarily in MBSs. The Company's investments are primarily comprised of US Agency securities or MBSs with remaining maturities or repricing periods of less than five years. In addition to assisting in overall tax planning, management believes that this composition, along with a structured maturity ladder, provides more stable earnings and predictable cash flows from the portfolio.

-- Interest Income. Loans. Interest from loans was \$10.2 million for the three months ended March 31, 2002, and represented a yield on total loans of 6.80%. This compares to \$11.2 million of interest, and a yield of 8.20%, for the first quarter of 2001. Declining market interest rates, coupled with increased residential mortgage loan prepayment activity, resulted in lower interest from the loan portfolio. Interest from commercial loans decreased \$425,000, or 9.0%, between the two quarters and income from consumer and other loans decreased \$331,000, or 26.1%. Residential mortgage loan interest decreased \$287,000, or 5.5%, during the same period. Since its inception, the Bank has concentrated its origination efforts on commercial and consumer loan opportunities, while purchasing residential mortgage loans, and more recently automobile loans, as cash flows dictated. The average balance of the various components of the loan portfolio changed from the first quarter of 2001 as follows: commercial loans increased \$25.8 million, or 12.0%, residential mortgage loans increased \$23.5 million, or 8.6%, and consumer and other loans increased \$2.2 million, or 3.6%, respectively. In response to declining market interest rates, the yields on the various loan portfolio components changed as follows: commercial loans decreased 166 basis points, to 7.21%; consumer and other loans decreased 247 basis points, to 6.16%, and residential mortgage loans decreased 98 basis points, to 6.60%.

-- Interest Expense. Interest paid on deposits and borrowings decreased \$1.5 million, or 21.2%, to \$5.5 million for the three months ended March 31, 2002, from \$7.0 million for the same period during 2001. The decrease in total interest expense was primarily attributable to a decrease in

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market interest rates. The overall average cost for interest-bearing liabilities decreased 148 basis points from 4.56% for the first quarter of 2001 to 3.08% for the first quarter of 2002. Average costs for the various components of interest-bearing liabilities changed from the first quarter of 2001 as follows: NOW accounts decreased 17 basis points, to 0.39%; money market accounts decreased 119 basis points, to 1.37%; savings deposits decreased 164 basis points, to 1.87%; certificate of deposit accounts decreased 191 basis points, to 3.81%; and borrowings decreased 74 basis points to 4.78%. Meanwhile, the average balance of interest-bearing liabilities increased \$95.4 million, from \$522.8 million in the first quarter of 2001 to \$618.2 million in the first quarter of 2002, as borrowings were utilized to fund asset growth. Liability costs are dependent on a number of factors including general economic conditions, national and local interest rates, competition in the local deposit marketplace, interest rate tiers offered and the Company's cash flow needs.

-- Provision for Loan Losses. The provision for loan losses was \$400,000 for the quarter ended March 31, 2002, down \$88,000, or 18.0%, from the same quarter last year as both nonperforming and delinquent loans decreased from March 31, 2001 levels. As the loan portfolio continues to grow and mature, or if economic conditions worsen, management believes it highly likely that the level of nonperforming assets will increase, which in

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turn may lead to increases in the provision for loan losses in future periods. Management evaluates several factors including new loan originations, actual and estimated charge-offs, and the risk characteristics of the loan portfolio and general economic conditions when determining the provision for each quarter. Also see discussion under "Allowance for Loan Losses."

-- Noninterest Income. Total noninterest income increased \$464,000, or 42.1%, to \$1.6 million for the first quarter of 2002, from \$1.1 million for the first quarter of 2001. Service Charges on Deposit Accounts, which continues to represent the largest source of noninterest income for the Company, rose \$89,000, or 11.6%, from \$766,000 for the three months ended March 31, 2001, to \$855,000 for the same period in 2002 in response to continued growth in checking and savings accounts. Commissions on Loans Originated for Others increased \$35,000, or 59.3%, as fixed-rate mortgage loan activity increased in response to falling market interest rates. Commissions on nondeposit investment products increased \$176,000, or 241.1%, as a result of efforts to revitalize, and bring the program in-house, which were begun in the first quarter of last year. Lastly, the Bank purchased \$10.0 million of bank-owned life insurance during the first quarter of 2002, which resulted in \$95,000 of noninterest income in the 2002 quarter.

-- Noninterest Expense. Noninterest expenses for the first quarter of 2002 increased a total of \$759,000, or 14.1%, to \$6.1 million from \$5.4 million in 2001. This increase occurred primarily in the following areas: Salaries and Benefits (up \$397,000, or 15.0%), Occupancy and Equipment (up \$55,000, or 8.3%), Marketing (up \$83,000, or 44.1%) and Professional Services (up \$192,000, or 89.3%). During 2001, the Bank experienced substantial growth in both loans and core deposits that resulted in the increased operating costs evidenced in the first quarter of 2002. In addition, the Bank is currently reviewing its alternatives for data processing and has retained professional assistance for this project. Partially offsetting these increases was a decrease in OREO Expense (down \$52,000, or 120.9%) as the Bank disposed of all properties held in OREO. The Company's efficiency ratio increased slightly, to 66.95%, in 2002 and its cash basis efficiency ratio increased slightly to 63.78%.

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-- Income Tax Expense. Income tax expense of \$930,000 was recorded for the three months ended March 31, 2002, compared to \$871,000 for the same period during 2001. This represented total effective tax rates of 35.3% and 35.8%, respectively. Tax-favored income from U.S. Treasury and Agency securities along with the utilization of a Rhode Island passive investment company has reduced the effective tax rate from the 39.9% combined statutory federal and state tax rates.

### LIQUIDITY AND CAPITAL RESOURCES

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-- Liquidity. Liquidity is defined as the ability to meet current and future financial obligations of a short-term nature. The Company further defines liquidity as the ability to respond to the needs of depositors and borrowers, as well as to earnings enhancement opportunities, in a changing marketplace.

The primary source of funds for the payment of dividends and expenses by the Company is dividends paid to it by the Bank. Bank regulatory authorities generally restrict the amounts available for payment of dividends if the effect thereof would cause the capital of the Bank to be

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reduced below applicable capital requirements. These restrictions indirectly affect the Company's ability to pay dividends. The primary sources of liquidity for the Bank consist of deposit inflows, loan repayments, borrowed funds, maturity of investment securities and sales of securities from the available for sale portfolio. Management believes that these sources are sufficient to fund the Bank's lending and investment activities.

Management is responsible for establishing and monitoring liquidity targets as well as strategies and tactics to meet these targets. In general, the Company seeks to maintain a high degree of flexibility. At March 31, 2002, overnight investments, investment securities and MBSs available for sale amounted to \$268.6 million, or 28.9% of total assets. This compares to \$205.0 million, or 23.8% of total assets at December 31, 2001. The Bank is a member of the FHLB and, as such, has access to both short- and long-term borrowings. In addition, the Bank maintains a line of credit at the FHLB as well as a line of credit with a correspondent bank. There have been no adverse trends in the Company's liquidity or capital reserves. Management believes that the Company has adequate liquidity to meet its commitments.

-- Capital Resources. Total shareholders' equity of the Company at March 31, 2002 was \$59.3 million, as compared to \$59.1 million at December 31, 2001. This increase of \$174,000 was the result of net income for the quarter of \$1.7 million, less dividends of \$488,000 and changes in other comprehensive income of \$1.1 million.

All FDIC-insured institutions must meet specified minimal capital requirements. These regulations require banks to maintain a minimum leverage capital ratio. In addition, the FDIC has adopted capital guidelines based upon ratios of a bank's capital to total assets adjusted for risk. The risk-based capital guidelines include both a definition of capital and a framework for calculating risk-weighted assets by assigning balance sheet assets and off-balance sheet items to broad risk categories. These regulations require banks to maintain minimum capital levels for capital adequacy purposes and higher capital levels to be considered "well capitalized."

Capital guidelines have also been issued by the Federal Reserve Board ("FRB") for bank holding companies. These guidelines require the Company to maintain minimum capital levels for capital

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adequacy purposes. In general, the FRB has adopted substantially identical capital adequacy guidelines as the FDIC. Such standards are applicable to bank holding companies and their bank subsidiaries on a consolidated basis.

As of March 31, 2002, the Company and the Bank met all applicable minimum capital requirements and were considered "well capitalized" by both the FRB and the FDIC. The Company's and the Bank's actual and required capital amounts and ratios are as follows:

	Minimum Required For Capital Adequacy Purposes	Minimum R To Be Co "Well Cap
Actual		

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	Amount	Ratio	Amount	Ratio	Amount
At March 31, 2002:					
Bancorp Rhode Island, Inc.					
Tier I capital (to average assets)	\$ 51,993	5.87%	\$ 26,591	3.00%	\$ 44,319
Tier I capital (to risk weighted assets)	51,993	9.65%	21,559	4.00%	32,338
Total capital (to risk weighted assets)	58,755	10.90%	43,117	8.00%	53,897
Bank Rhode Island					
Tier I capital (to average assets)	\$ 51,146	5.78%	\$ 26,548	3.00%	\$ 44,246
Tier I capital (to risk weighted assets)	51,146	9.49%	21,554	4.00%	32,332
Total capital (to risk weighted assets)	57,908	10.75%	43,109	8.00%	53,886
At December 31, 2001:					
Bancorp Rhode Island, Inc.					
Tier I capital (to average assets)	\$ 50,433	5.93%	\$ 25,508	3.00%	\$ 42,513
Tier I capital (to risk weighted assets)	50,433	9.86%	20,462	4.00%	30,694
Total capital (to risk weighted assets)	56,803	11.10%	40,925	8.00%	51,156
Bank Rhode Island					
Tier I capital (to average assets)	\$ 49,702	5.84%	\$ 25,526	3.00%	\$ 42,544
Tier I capital (to risk weighted assets)	49,702	9.72%	20,458	4.00%	30,687
Total capital (to risk weighted assets)	56,121	10.97%	40,916	8.00%	51,145

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BANCORP RHODE ISLAND, INC.  
Quantitative and Qualitative Disclosures About Market Risk

ITEM 3. Quantitative and Qualitative Disclosures About Market Risk

INTEREST RATE RISK

The principal market risk facing the Company is interest rate risk. The Company's objective regarding interest rate risk is to manage its assets and funding sources to produce results which are consistent with its liquidity, capital adequacy, growth and profitability goals, while minimizing the vulnerability of its operations to changes in market interest rates. The Bank's Asset/Liability Committee ("ALCO") manages the Company's interest rate risk position using both income simulation and interest rate sensitivity "gap" analysis. The ALCO has established internal parameters for monitoring the income simulation and gap analysis. These guidelines serve as benchmarks for evaluating actions to balance the current position against overall strategic goals. The ALCO monitors current exposures and reports these to the Board of Directors.

Simulation is used as the primary tool for measuring the interest rate risk inherent in the Company's balance sheet at a given point in time by showing the effect on net interest income, over a 24-month period, of interest rate ramps of up to 200 basis points. These simulations take into account repricing, maturity and prepayment characteristics of individual products. The ALCO reviews simulation results to determine whether the downside exposure resulting from changes in market interest rates remains within established tolerance levels over both a 12-month and 24-month

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horizon, and develops appropriate strategies to manage this exposure. The Company's limits on interest rate risk specify that if interest rates were to shift up or down 200 basis points over a 12-month period, estimated net interest income for those 12 months and the subsequent 12 months, should decline by no more than 5.0% or 10.0%, respectively. As of March 31, 2002, net interest income simulation indicated that the Company's exposure to changing interest rates was outside of the 10% tolerance level established for the second year of a 200 basis point decline. This exposure primarily results from the unusually low current rates paid on deposit accounts and the extremely high prepayment speeds anticipated for mortgage-related assets if market rates declined 200 basis points. The current rates on many deposit accounts are so low, that they cannot decline 200 basis points without becoming negative. This results in a floor of zero percent for these deposit accounts, and this floor causes compression of the net interest margin for modeling purposes. The ALCO reviews the methodology utilized for calculating interest rate risk exposure and may, from time to time, adopt modifications to this methodology. While the ALCO reviews simulation assumptions and methodology to ensure that they reflect historical experience, it should be noted that income simulation may not always prove to be an accurate indicator of interest rate risk because the actual repricing, maturity and prepayment characteristics of individual products may differ from the estimates used in the simulations.

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The following table presents the estimated impact of interest rate ramps on the Company's estimated net interest income over a twenty-four month period beginning April 1, 2002:

	Estimated Exposure to Net Interest Income	
	Dollar Change	Percent Change
	-----	-----
	(Dollars in thousands)	
Initial Twelve Month Period:		
Up 200 basis points	\$ 707	2.24%
Up 100 basis points	443	1.40%
Down 100 basis points	(486)	(1.54%)
Down 200 basis points	(1,009)	(3.20%)
Subsequent Twelve Month Period:		
Up 200 basis points	\$ 647	2.07%
Up 100 basis points	842	2.69%
Down 100 basis points	(1,516)	(4.84%)
Down 200 basis points	(3,600)	(11.50%)

The Company also uses interest rate sensitivity gap analysis to provide a more general overview of its interest rate risk profile. The interest rate sensitivity gap is defined as the difference between interest-earning assets and interest-bearing liabilities maturing or repricing within a given time period. At March 31, 2002, the Company's one year cumulative

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gap was a positive \$101.1 million, or 10.87% of total assets.

For additional discussion on interest rate risk see the section titled "Asset and Liability Management" on pages 39 to 41 of the Company's 2001 Annual Report to Shareholders.

### BANCORP RHODE ISLAND, INC. Other Information

#### PART II. Other Information

##### ITEM 1. LEGAL PROCEEDINGS

There are no material pending legal proceedings to which the Company or its subsidiaries are a party, or to which any of their property is subject, other than ordinary routine litigation incidental to the business of banking.

##### ITEM 2. CHANGE IN SECURITIES AND USE OF PROCEEDS

No information to report.

##### ITEM 3. DEFAULT UPON SENIOR SECURITIES

No defaults upon senior securities have taken place.

##### ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF THE SECURITY HOLDERS

No information to report.

##### ITEM 5. OTHER INFORMATION

No information to report.

##### ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K

###### (a) Exhibits

10.7(d) Amendment No. 5 to Supplemental Executive Retirement Plan dated as of January 22, 2002.

10.10(a) Termination Agreement between Bank Rhode Island and Merrill W. Sherman dated as of January 22, 2002, regarding termination of CEO Deferred Compensation Agreement dated as of January 1, 2001.

10.12 Form of Bank Rhode Island Split Dollar Agreement dated as of January 22, 2002 and schedule of terms.

###### (b) Reports on Form 8-K

No information to report.

BANCORP RHODE ISLAND, INC.

SIGNATURES

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Pursuant to the requirements of the Securities Exchange Act of 1934, the Company has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Bancorp Rhode Island, Inc.

May 9, 2002

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(Date)

/s/ Merrill W. Sherman

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Merrill W. Sherman  
President and  
Chief Executive Officer

May 9, 2002

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(Date)

/s/ Albert R. Rietheimer

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Albert R. Rietheimer  
Chief Financial Officer  
and Treasurer