UNIVERSAL INSURANCE HOLDINGS, INC. Form 10-Q November 09, 2010

to submit and post such files). Yes \_\_\_\_ No \_\_\_

#### UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

FORM 10-Q
(Mark One)
[X] QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For the quarterly period ended September 30, 2010
OR
[ ] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For the transition period from to
Commission File Number 000-20848
UNIVERSAL INSURANCE HOLDINGS, INC. (Exact name of registrant as specified in its charter)
Delaware 65-0231984
(State or other jurisdiction of incorporation or organization) (I.R.S. Employer Identification No.)
1110 W. Commercial Blvd., Suite 100, Fort Lauderdale, Florida 33309 (Address of principal executive offices)
(954) 958-1200 (Registrant's telephone number, including area code)
Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No
Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See the definitions of "large accelerated filer" and "accelerated filer" in Rule 12b-2 of the Exchange Act.

Large accelerated filer o

Non-accelerated filer o (Do not check if a smaller reporting company)

Accelerated filer x

Smaller reporting company o

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act) Yes \_\_\_\_ No x

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date: 39,166,033 shares of common stock, par value \$0.01 per share, outstanding on November 5, 2010.

## UNIVERSAL INSURANCE HOLDINGS, INC.

#### TABLE OF CONTENTS

		Page No.
PART I: I	FINANCIAL INFORMATION	
Item 1.	Financial Statements (Unaudited)	
	Report of Independent Registered Public Accounting Firm	4
	Condensed Consolidated Balance Sheets as of September 30, 2010 and December 31, 2009	5
	Condensed Consolidated Statements of Operations for the Nine-Month and Three-Month Periods Ended September 30, 2010 and 2009	6
	Condensed Consolidated Statements of Stockholders' Equity for the Nine-Month and Three-Month Periods Ended September 30, 2010 and 2009	n 7
	Condensed Consolidated Statements of Cash Flows for the Nine-Month Periods Ended September 30, 2010 and 2009	8
	Notes to Condensed Consolidated Financial Statements	9
Item 2.	Management's Discussion and Analysis of Financial Condition and Results of Operations	33
Item 3.	Quantitative and Qualitative Disclosures about Market Risk	53
Item 4.	Controls and Procedures	55
PART II:	OTHER INFORMATION	
Item 1.	Legal Proceedings	55
Item 1A.	Risk Factors	56
Item 2.	Unregistered Sales of Equity Securities and Use of Proceeds	56
Item 3.	Defaults Upon Senior Securities	56
Item 4.	(Removed and Reserved)	56
Item 5.	Other Information	56
Item 6.	Exhibits	56
Signatures	S	57

#### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To The Board of Directors and Stockholders of Universal Insurance Holdings, Inc. and Subsidiaries Fort Lauderdale, Florida

We have reviewed the accompanying condensed consolidated balance sheet of Universal Insurance Holdings, Inc. and Subsidiaries as of September 30, 2010 and the related condensed consolidated statements of operations for the nine-month and three-month periods ended September 30, 2010 and 2009 and cash flows for each of the nine-month periods ended September 30, 2010 and 2009. These interim financial statements are the responsibility of the Company's management.

We conducted our review in accordance with the standards of the Public Company Accounting Oversight Board (United States). A review of interim financial information consists principally of applying analytical procedures and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with the standards of the Public Company Accounting Oversight Board (United States), the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

Based on our review, we are not aware of any material modifications that should be made to the accompanying interim financial statements for them to be in conformity with accounting principles generally accepted in the United States of America.

/s/ Blackman Kallick LLP

Chicago, Illinois

November 9, 2010

#### PART I -- FINANCIAL INFORMATION

#### ITEM 1. FINANCIAL STATEMENTS

## UNIVERSAL INSURANCE HOLDINGS, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED BALANCE SHEETS

		(Unaudited)		Dagarehan 21
ASSETS	2010	September 30,	2009	December 31,
Cash and cash equivalents	\$	294,972,027	\$	192,924,291
Investments:	Ψ	274,772,027	Ψ	172,724,271
Trading securities, at fair value		104,356,012		_
Available-for-sale securities, at fair value		-		114,797,010
Real estate, net		4,100,539		3,289,893
Prepaid reinsurance premiums		228,363,400		200,294,241
Reinsurance recoverables		67,336,233		91,816,433
Premiums receivable, net		48,516,258		37,363,110
Receivable from securities		13,061,387		6,259,973
Other receivables		2,805,825		5,068,367
Income taxes recoverable		-		3,211,874
Property and equipment, net		1,280,798		1,245,858
Deferred policy acquisition costs, net		12,852,849		9,464,624
Deferred income taxes		10,466,570		11,894,289
Other assets		900,239		617,337
Total assets	\$	789,012,137	\$	678,247,300
LIABILITIES AND STOCKHOLDERS' EQUITY				
LIABILITIES:				
Unpaid losses and loss adjustment expenses	\$	136,857,850	\$	127,197,753
Unearned premiums		346,304,445		278,370,544
Advance premium		20,957,517		17,078,558
Accounts payable		3,496,095		3,172,626
Bank overdraft		24,778,730		20,297,061
Reinsurance payable, net		67,932,331		73,104,595
Income taxes payable		3,464,260		368,968
Payable for securities		379,473		-
Other accrued expenses		22,671,787		20,750,385
Long-term debt		23,529,412		24,632,353
Total liabilities		650,371,900		564,972,843
STOCKHOLDERS' EQUITY:				
Cumulative convertible preferred stock, \$.01 par value		1,077		1,087
Authorized shares - 1,000,000				
Issued shares - 107,690 and 108,640				
Outstanding shares - 107,690 and 108,640				
Minimum liquidation preference - \$287,240 and \$288,190				
Common stock, \$.01 par value		408,771		402,146

Authorized shares - 55,000,000				
Issued shares - 40,877,088 and 40,214,884				
Outstanding shares - 39,166,033 and 37,774,765				
Treasury shares, at cost - 1,711,054 and 1,809,119				
shares	(7,389,414	)	(7,948,606	)
Common stock held in trust, at cost - 0 and 631,000 shares	-		(511,110	)
Additional paid-in capital	37,568,052		36,666,914	
Accumulated other comprehensive income, net of taxes	5,437		563,654	
Retained earnings	108,046,314		84,100,372	
Total stockholders' equity	138,640,237		113,274,457	
Total liabilities and stockholders' equity	\$ 789,012,137	\$	678,247,300	

The accompanying notes to condensed consolidated financial statements are an integral part of these statements.

## UNIVERSAL INSURANCE HOLDINGS, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (Unaudited)

	Mo: 201	•			For the Three Months Ended September 30, 2010 2009			er 30,	
PREMIUMS EARNED AND OTHER REVENUES	201	·	20		 ,10				
Direct premiums written	\$	520,781,570	\$	436,610,689	\$ 152,662,238		\$	134,626,400	)
Ceded premiums written		(357,411,323)		(328,518,186)	(108,539,124	.)		(104,152,02	2)
Net premiums written		163,370,247		108,092,503	44,123,114			30,474,378	
(Increase) decrease in net									
unearned premium		(39,864,743)		(200,377)	4,708,040			2,283,358	
Premiums earned, net		123,505,504		107,892,126	48,831,154			32,757,736	
Net investment income		376,575		1,385,007	66,004			586,525	
Realized gains on investments		11,993,359		13,588,681	6,249,015			12,136,072	
Unrealized gains on investments		8,597,233		-	8,597,233			-	
Foreign currency transaction		,			, ,				
gains		800,990		6,156,945	(8,060	)		6,084,629	
Commission revenue		25,469,318		23,413,086	7,948,019			8,105,468	
Other revenue		3,488,748		4,214,347	1,468,416			1,312,617	
		-,,-		, ,-	,, -			,- ,	
Total premiums earned and other									
revenues		174,231,727		156,650,192	73,151,781			60,983,047	
		. , - ,		,, -	, ,				
OPERATING COSTS AND EXPENSES									
Losses and loss adjustment									
expenses		77,856,730		68,695,552	29,370,125			23,768,729	
General and administrative									
expenses		43,820,836		36,789,168	20,242,856			18,674,744	
Total operating costs and									
expenses		121,677,566		105,484,720	49,612,981			42,443,473	
INCOME BEFORE INCOME									
TAXES		52,554,161		51,165,472	23,538,800			18,539,574	
Income taxes, current		18,980,805		16,127,712	7,324,661			7,178,058	
Income taxes, deferred		1,417,694		3,446,852	1,769,454			(153,004	)
Income taxes, net		20,398,499		19,574,564	9,094,115			7,025,054	
NET INCOME	\$	32,155,662	\$	31,590,908	\$ 14,444,685		\$	11,514,520	
Basic net income per common share	\$	0.82	\$	0.84	\$ 0.37		\$	0.31	

Weighted average of common

C	$har\epsilon$	20

outstanding - Basic	39,075,571	37,601,409	39,167,241	37,625,013
Fully diluted net income per share	\$ 0.80	\$ 0.78	\$ 0.36	\$ 0.28
Weighted average of common				
shares				
outstanding - Diluted	40,386,445	40,374,409	40,276,276	40,671,509
Cash dividend declared per				
common share	\$ 0.22	\$ 0.34	\$ -	\$ -

		For the Nine					For the Three			
	M	onths Ended S	Septe	mbe	er 30,	M	Months Ended September 30,			
		2010			2009		2010		2009	
Comprehensive Income:										
Net income	\$	32,155,662		\$	31,590,908	\$	14,444,685	\$	11,514,520	
Change in net unrealized (losses)										
gains on investments, net of tax		(558,217	)		4,590,905		408,684		(3,638,071	)
Comprehensive Income	\$	31,597,445		\$	36,181,813	\$	14,853,369	\$	7,876,449	

The accompanying notes to condensed consolidated financial statements are an integral part of these statements.

# UNIVERSAL INSURANCE HOLDINGS, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2010 AND 2009 (Unaudited)

For the Nine Months Ended September 30, 2010

	Common Shares	Preferred Stock Shares	Common Stock Amount	Preferred Stock Amount	Additional Paid-In Capital	Retained Earnings	Accumulated Other Comprehensive (Loss) Income	e Stock Held in Trust	Trea Sto
Balance, Dec. 31, 2009	40,214,884	108,640	\$402,146	\$1,087	\$36,666,914	\$84,100,372	\$563,654	\$(511,110)	\$(7,94
Common shares issued	1,900,207		19,002		1,858,078				(4,7)
Preferred stock conversion	1,187	(950 )	12	(10 )	(2)				
Release of shares from SGT					939,900			511,110	(2,32
Retirement of treasury shares	(1,239,190)		(12,389)	)	(7,591,863)				7,60
Stock compensation plans					1,766,346				
Net income						32,155,662			
Excess tax benefits from stock-based compensation					3,660,201				
Reclassification of excess tax benefits from									
stock-based compensation					(421,894 )	421,894			
Amortization of deferred compensation					690,372				
						(8,631,614	)		

Declaration of dividends									
Reclassification of investments to trading portfolio, net of tax effect of \$253,170							403,137		
Change in net unrealized gain on invest, net of tax effect of \$(603,732)									
							(961,354)		
Balance, Sept. 30, 2010	40,877,088	107,690	\$408,771	\$1,077	\$37,568,052	\$108,046,314	\$5,437	\$-	\$(7,38
	For the Nine I	Months End	ded Septem	ber 30, 20	009				
Balance Dec. 31, 2008	40,158,019	138,640	\$401,578	\$1,387	\$33,587,414	\$75,654,070	\$24,834	\$(733,860)	\$(7,38
Common shares issued	20,000		200		21,800				
Preferred stock conversion	75,000	(30,000)	750	(300)	(450 )				
Release of shares from SGT					136,550			36,450	(189
Stock compensation plans					1,421,332				
Net income						31,590,908			
Excess tax benefits from stock-based compensation					49,549				
Amortization of deferred compensation					490,407				
Declaration of dividends						(12,807,201)			

Change in net								
unrealized gain								
on invest, net								
of tax effect of								
\$2,883,096							4,590,905	
Balance, Sept.								
30, 2009	40,253,019	108,640	\$402,528	\$1,087	\$35,706,602	\$94,437,777	\$4,615,739	\$(697,410) \$(7,57

The accompanying notes to condensed consolidated financial statements are an integral part of these statements.

## UNIVERSAL INSURANCE HOLDINGS, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited)

	Nine Months Ended September 30, 2010		ine Months Ended tember 30, 2009
Cash flows from operating activities:	1		
Net Income	\$ 32,155,662	\$	31,590,908
Adjustments to reconcile net income to net cash provided l			
Bad debt expense	1,665,919		1,056,636
Depreciation	731,817		336,075
Amortization of cost of stock options	1,766,349		1,421,332
Amortization of restricted stock grants	690,372		490,407
Realized gains on investments	(11,993,359	)	(13,588,681)
Unrealized gains on investments	(8,597,233	)	-
Foreign currency gains on investments	(834,529	)	(6,108,112)
Amortization of premium / accretion of			
discount, net	404,822		203,653
Deferred income taxes	1,778,281		3,427,227
Other	(20,935	)	130,121
Net change in assets and liabilities relating to			
operating activities:			
Prepaid reinsurance premiums	(28,069,159	)	(34,804,467)
Reinsurance recoverables	24,480,200		(4,621,514)
Premiums receivable, net	(12,819,067	)	(5,005,214)
Other receivables	2,035,488		(2,817,396)
Income taxes recoverable	3,211,874		1,624,875
Deferred policy acquisition costs, net	(3,388,225	)	(8,708,186)
Purchases of fixed maturities, trading	(287,865,409	)	-
Proceeds from sales of fixed maturities,			
trading	338,319,461		-
Purchases of equity securities, trading	(60,245,223	)	-
Proceeds from sale of equity securities,			
trading	56,968,340		-
Other assets	(150,404	)	(164,470 )
Unpaid losses and loss adjustment			
expenses	9,660,097		10,315,726
Unearned premiums	67,933,901		35,004,845
Accounts payable	323,469		58,414
Reinsurance payable	(5,172,264	)	55,964,083
Income taxes payable	3,095,292		235,571
Other accrued expenses	1,921,402		8,279,954
Advance premium	3,878,959		3,156,081
Net cash provided by operating			
activities	131,865,898		77,477,868
Cash flows from investing activities:			
Proceeds from sale of property	32,608		-
Purchase of real estate	(1,016,921	)	-

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Purchases of fixed maturities,				
available-for-sale	(129,140,469	)	(206,473,797	)
Proceeds from sales of fixed maturities,				
available-for-sale	116,237,712		203,451,919	
Purchases of equity securities,				
available-for-sale	(80,730,225	)	(131,231,211	)
Proceeds from sales of equity securities,				
available-for-sale	70,680,944		79,069,631	
Capital expenditures and building				
improvements	(572,155	)	(509,517	)
Net cash used in investing activities	(24,508,506	)	(55,692,975	)
Cash flows from financing activities:				
Bank overdraft	4,481,669		4,559,007	
Preferred stock dividend	(14,962	)	(22,462	)
Common stock dividend	(8,616,650	)	(8,268,279	)
Issuance of common stock	7,000		22,000	
Treasury shares on option exercise	(3,723,972	)	(16,537	)
Excess tax benefits from stock-based				
compensation	3,660,200		19,625	
Repayments of loans payable	(1,102,941	)	-	
Net cash used in financing activities	(5,309,656	)	(3,706,646	)
Net increase in cash and cash equivalents	102,047,736		18,078,247	
Cash and cash equivalents at beginning of				
period	192,924,291		256,964,637	
Cash and cash equivalents at end of period	\$ 294,972,027	\$	275,042,884	
Non cash items:				
Dividends accrued	\$ -	\$	4,516,460	

The accompanying notes to condensed consolidated financial statements are an integral part of these statements.

# UNIVERSAL INSURANCE HOLDINGS, INC. AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS SEPTEMBER 30, 2010 (Unaudited)

#### 1. Nature of Operations and Basis of Presentation

#### Nature of Operations

The Company was originally incorporated as Universal Heights, Inc. in Delaware in November 1990. The Company changed its name to Universal Insurance Holdings, Inc. on January 12, 2001. The Company, through its wholly owned subsidiary, Universal Insurance Holding Company of Florida, formed Universal Property & Casualty Insurance Company ("UPCIC") in 1997. The Company has since evolved into a vertically integrated insurance holding company, which through its various subsidiaries, covers substantially all aspects of insurance underwriting, distribution and claims processing. The Company's primary product is homeowners' insurance.

#### **Basis of Presentation**

The Company's unaudited condensed consolidated financial statements have been prepared in conformity with accounting principles generally accepted in the United States of America ("GAAP") and include the accounts of Universal Insurance Holdings, Inc. and its subsidiaries. We have made all adjustments that, in our opinion, are necessary for a fair statement of results of the interim periods, and all such adjustments are of a normal recurring nature. All significant intercompany balances and transactions have been eliminated in consolidation. The condensed consolidated financial statements should be read in conjunction with our annual audited consolidated financial statements and related notes for the year ended December 31, 2009. The condensed consolidated balance sheet at December 31, 2009 was derived from audited financial statements, but does not include all disclosures required by GAAP. Certain financial information that is included in annual financial statements prepared in accordance with GAAP is not required for interim reporting and has been condensed or omitted.

Management must make estimates and assumptions that affect amounts reported in our condensed consolidated financial statements and in disclosures of contingent assets and liabilities. Actual results may differ from those estimates.

To conform to the 2010 presentation, certain amounts in the prior periods' consolidated financial statements and notes have been reclassified. Such reclassifications had no effect on net income or stockholders' equity.

#### 2. Significant Accounting Policies

The Company reported Significant Accounting Policies in its Annual Report on Form 10-K for the year ended December 31, 2009. The following are new or revised disclosures or disclosures required on a quarterly basis.

Trading Securities. The Company's trading securities include marketable fixed maturity and equity securities with readily determinable fair values that the Company intends to trade. The securities are carried at fair value and all applicable interest and dividends, realized gains and losses, and unrealized gains and losses on changes in fair value are included in income.

During the three-month period ended September 30, 2010, the Company evaluated the trading activity in its investment portfolio, its investing strategy, and its overall investment program, and concluded that its investment activities throughout the quarter were more consistent with the trading classification. As a result of this evaluation, the Company reclassified its available-for-sale portfolio as a trading portfolio effective July 1, 2010. As a result of the reclassification, pre-tax net unrealized losses in the amount of \$656,307 on the available-for-sale portfolio, as of July 1, 2010, were recognized in current period revenues as a reduction of unrealized gains on investments. During the three-month period ended September 30, 2010, the market value of the Company's trading portfolio increased by \$9,253,540 before income taxes. The increase in market value was recorded in current period revenues as unrealized gains on investments.

The Company's reclassification of its available-for-sale investments to a trading portfolio had the following effect on items reporting in the Condensed Consolidated Financial Statements:

Increase (decrease) in:	For the nine months ended September 30, 2010	For the three months ended September 30, 2010
Unrealized gains on investments	\$8,597,233	\$8,597,233
Net income	\$5,280,850	\$5,280,850
Basic net income per common	\$0.13	\$0.13
share		
Fully diluted net income per common share	\$0.13	\$0.13
Cash flows from operating activities	\$47,177,169	not presented
Cash flows from investing activities	\$(47,177,169)	not presented

The Company will continue to record future changes in the market value of its trading portfolio directly to revenues as unrealized gains or losses on investments.

Fair Value of Financial Instruments. The Company's long-term debt was held at a carrying value of \$23,529,412 and \$24,632,353 as of September 30, 2010 and December 31, 2009, respectively. The fair value of long-term debt as of September 30, 2010 was estimated based on discounted cash flows utilizing interest rates currently offered for similar products and was determined to be \$18,175,475 and \$18,299,889 as of September 30, 2010 and December 31, 2009, respectively.

Concentrations of Credit Risk. Financial instruments, which potentially subject the Company to concentrations of credit risk, consist principally of cash and cash equivalents and reinsurance recoverables.

In order to reduce credit risk for amounts due from reinsurers, the Company's primary insurance subsidiary, UPCIC, seeks to do business with financially sound reinsurance companies and regularly evaluates the financial strength of all reinsurers used. UPCIC's largest reinsurer, Everest Reinsurance Company, has the following ratings from each of the rating agencies: A+ from A.M. Best Company, A+ from Standard and Poor's Rating Services and Aa3 from Moody's Investors Service, Inc. As of

September 30, 2010 and December 31, 2009, UPCIC's reinsurance portfolio contained the following authorized reinsurers that had unsecured recoverables for paid and unpaid losses, including incurred but not reported ("IBNR") reserves, loss adjustment expenses and unearned premiums whose aggregate balance exceeded 3% of UPCIC's statutory surplus:

Reinsurer	As of September	As of December 31,	
	30,	2009	
	2010		
Everest Reinsurance Company	\$233,742,057	\$ 208,129,753	
Florida Hurricane Catastrophe	n/a	24,888,534	
Fund			
Total	\$233,742,057	\$ 233,018,287	

As of September 30, 2010 and December 31, 2009, UPCIC did not have any unsecured recoverables from unauthorized reinsurers exceeding 3% of UPCIC's statutory surplus.

Stock Compensation. The Company periodically issues restricted common stock and grants options to purchase common stock to its directors, officers and employees. These restricted stock awards and stock option grants are recorded as compensation expense ratably over their respective vesting periods.

#### **Recent Accounting Pronouncements**

In January 2010, the Financial Accounting Standards Board ("FASB") issued new accounting guidance which expands disclosure requirements relating to fair value measurements. The guidance adds requirements for disclosing amounts of and reasons for significant transfers into and out of Levels 1 and 2 and requires gross rather than net disclosures about purchases, sales, issuances and settlements relating to Level 3 measurements. The guidance also provides clarification that fair value measurement disclosures are required for each class of assets and liabilities. Disclosures about the valuation techniques and inputs used to measure fair value for measurements that fall in either Level 2 or Level 3 are also required. The Company adopted the provisions of the new guidance as of March 31, 2010 except for disclosures about purchases, sales, issuances and settlements in the roll forward of activity in Level 3 fair value measurements, which are required for fiscal years beginning after December 15, 2010. Disclosures are not required for earlier periods presented for comparative purposes. The new guidance affects disclosures only; and therefore, the adoption had no impact on the Company's results of operations or financial position.

In February 2010, the FASB amended the subsequent events guidance issued in May 2009 to remove the requirement for SEC filers to disclose a date through which subsequent events have been evaluated in both issued and revised financial statements. The amendment was effective upon issuance. The adoption of this guidance did not have an impact on the Company's consolidated financial condition or results of operations.

#### 3. Insurance Operations

The Company's primary business consists of transacting homeowners' insurance through UPCIC. UPCIC collects premiums from policyholders for coverage provided under its insurance policies. Unearned premiums represent amounts that UPCIC would be required to refund policyholders if their policies were canceled. UPCIC determines unearned premiums by calculating the pro-rata amount that would be due to the policyholders at a given point in time based upon the premiums due for the full policy term. At September 30, 2010, UPCIC serviced approximately 576,000 homeowners' and dwelling fire insurance

policies with direct unearned premiums totaling \$346,304,445 and in-force premiums of approximately \$651,200,000. At December 31, 2009, UPCIC serviced 541,000 homeowners' and dwelling fire insurance policies with direct unearned premiums totaling \$278,370,544 and in-force premiums of approximately \$567,100,000.

The insurance premiums charged by UPCIC are subject to various statutory and regulatory requirements. Among these, UPCIC must offer wind mitigation discounts in accordance with a program mandated by the Florida legislature and implemented by the Florida Office of Insurance Regulation ("OIR"). The level of wind mitigation discounts mandated by the Florida legislature to be effective June 1, 2007 for new business and August 1, 2007 for renewal business have had a significant effect on UPCIC's premium. The following table reflects the effect of wind mitigation credits received by UPCIC policyholders:

Reduction of in-force premium (only policies including wind

		cov	/erage)		
	Percentage of				
	UPCIC				Percentage
	policyholders				reduction of
	receiving			In-force	in-force
Date	credits	-	Total credits	premium	premium
06/01/2007	1.9%	\$	6,284,697	\$ 487,866,319	1.3%
12/31/2007	11.8%	\$	31,951,623	\$ 500,136,287	6.0%
03/31/2008	16.9%	\$	52,398,215	\$ 501,523,343	9.5%
06/30/2008	21.3%	\$	74,185,924	\$ 508,411,721	12.7%
09/30/2008	27.3%	\$	97,802,322	\$ 515,560,249	16.0%
12/31/2008	31.1%	\$	123,524,911	\$ 514,011,138	19.4%
03/31/2009	36.3%	\$	158,229,542	\$ 530,029,572	23.0%
06/30/2009	40.4%	\$	188.053.342	\$ 544,646,437	25.7%

210,291,783

219,974,130

235,717,892

281,386,124

291,306,407

\$

\$

\$

\$

#### 4. Reinsurance

09/30/2009

12/31/2009

03/31/2010

06/30/2010

09/30/2010

43.0%

45.2%

47.8%

50.9%

52.4%

UPCIC seeks to protect against the risk of catastrophic loss by obtaining reinsurance coverage as of the beginning of the hurricane season on June 1 of each year. UPCIC's reinsurance program consists of excess of loss, quota share and catastrophe reinsurance, subject to the terms and conditions of the applicable agreements.

\$

\$

\$

\$

\$

554,378,761

556,577,449

569,870,173

620,276,858

634,285,246

27.5%

28.3%

29.3%

31.2%

31.5%

On May 31, 2010, UPCIC and Segregated Account T25 – Universal Insurance Holdings of White Rock Insurance (SAC) Ltd. ("T25") mutually agreed to a Commutation and Settlement Agreement related to the Underlying Property Catastrophe Excess of Loss Reinsurance Contract effective March 23, 2010. A replacement contract was entered into between the parties on June 1, 2010 as part of UPCIC's reinsurance program in effect for the period June 1, 2010, through May 31, 2011. In conjunction with the commutation and entering into a new contract, the Company contributed additional capital to T25 due to the increased reinsurance coverage and collateral requirements of the replacement contract, effective June 1, 2010. The Company is the account owner of T25 under Bermuda law, and the reinsurance transactions between T25 and UPCIC are eliminated in consolidation.

UPCIC's in-force policyholder coverage for windstorm exposures as of September 30, 2010 was approximately \$124.2 billion. In the normal course of business, UPCIC also seeks to reduce the risk of

loss that may arise from catastrophes or other events that cause unfavorable underwriting results by reinsuring certain levels of risk in various areas of exposure with other insurance enterprises or reinsurers.

Amounts recoverable from reinsurers are estimated in a manner consistent with the reinsurance contracts. Reinsurance premiums, losses and loss adjustment expenses ("LAE") are accounted for on a basis consistent with those used in accounting for the original policies issued and the terms of the reinsurance contracts. Reinsurance ceding commissions received are deferred and netted against policy acquisition costs and amortized over the effective period of the related insurance policies.

#### 2010 Reinsurance Program

#### **Quota Share**

Effective June 1, 2010, UPCIC entered into a quota share reinsurance contract with Everest Re. Everest Re has the following ratings from each of the rating agencies: A+ from A.M. Best Company, A+ from Standard and Poor's Rating Services and Aa3 from Moody's Investors Service, Inc. Under the quota share contract, through May 31, 2011, UPCIC cedes 50% of its gross written premiums, losses and LAE for policies with coverage for wind risk with a ceding commission equal to 25% of ceded gross written premiums. In addition, the quota share contract has a limitation for any one occurrence of 56% of Gross Premiums Earned, not to exceed \$160,000,000 (of which UPCIC's net liability on the first \$160,000,000 of losses in a first event scenario is \$22,500,000, in a second event scenario is \$13,150,000 and in a third event scenario is \$15,000,000) and a limitation from losses arising out of events that are assigned a catastrophe serial number by the Property Claims Services ("PCS") office of 140% of Gross Premiums Earned, not to exceed \$400,000,000.

#### Excess Per Risk

Effective June 1, 2010 through May 31, 2011, UPCIC entered into a multiple line excess per risk contract with various reinsurers. Under the multiple line excess per risk contract, UPCIC obtained coverage of \$1,400,000 in excess of \$600,000 ultimate net loss for each risk and each property loss, and \$1,000,000 in excess of \$300,000 for each casualty loss. A \$7,000,000 aggregate limit applies to the term of the contract.

Effective June 1, 2010 through May 31, 2011, UPCIC entered into a property per risk excess contract covering ex-wind only policies. Under the property per risk excess contract, UPCIC obtained coverage of \$400,000 in excess of \$200,000 for each property loss. A \$2,000,000 aggregate limit applies to the term of the contract.

The total cost of the Company's multiple line excess reinsurance program effective June 1, 2010 through May 31, 2011 is \$3,500,000 of which the Company's cost is 50%, or \$1,750,000, and the quota share reinsurers' cost is the remaining 50%. The total cost of the Company's property per risk reinsurance program effective June 1, 2010 through May 31, 2011 is \$475,000.

#### **Excess Catastrophe**

Effective June 1, 2010 through May 31, 2011, under excess catastrophe contracts, UPCIC obtained catastrophe coverage of \$660,500,000 in excess of \$160,000,000 covering certain loss occurrences including hurricanes. The coverage of \$660,500,000 in excess of \$160,000,000 has a second full limit available to UPCIC; additional premium is calculated pro rata as to amount and 100% as to time, as applicable.

Effective June 1, 2010 through May 31, 2011, UPCIC purchased reinstatement premium protection which reimburses UPCIC for its cost to reinstate the catastrophe coverage of the first \$310,500,000 (part of \$660,500,000) in excess of \$160,000,000.

Effective June 1, 2010 through May 31, 2011, under an underlying excess catastrophe contract, UPCIC obtained catastrophe coverage of 50% of \$105,000,000 in excess of \$55,000,000 covering certain loss occurrences including hurricanes. UPCIC entered into this contract with a segregated account that was established by a third-party reinsurer in accordance with Bermuda law. The Company has secured the obligations of the segregated account by contributing the amount of the segregated account's liability for losses, net of UPCIC's required premium payments, to a trust account.

Effective June 1, 2010 through May 31, 2011, under an excess catastrophe contract specifically covering risks located in North Carolina and South Carolina, UPCIC obtained catastrophe coverage of 50% of \$40,000,000 in excess of \$10,000,000 covering certain loss occurrences including hurricanes. The coverage of 50% of \$40,000,000 in excess of \$10,000,000 has a second full limit available to UPCIC; additional premium is calculated pro rata as to amount and 100% as to time, as applicable. The cost of UPCIC's excess catastrophe contract specifically covering risks located in North Carolina and South Carolina is \$2,025,000.

Effective June 1, 2010 through May 31, 2011, UPCIC also obtained subsequent catastrophe event excess of loss reinsurance to cover certain levels of UPCIC's net retention through three catastrophe events including hurricanes, as follows:

	2ndEvent	3rdEvent
Coverage	\$123,700,000 in excess of \$36,300,00 each loss occurrence subject to an otherwise recoverable amount of \$123,700,000 (placed 50%)	0 \$130,000,000 in excess of \$30,000,000 each loss occurrence subject to an otherwise recoverable amount of \$260,000,000 (placed 100%)
Deposit premium (100%)	\$22,266,000	\$9,100,000
Minimum premium (100%)	\$17,812,800	\$7,280,000
Premium rate -% of total insured value	0.020088%	0.00821%

UPCIC also obtained coverage from the Florida Hurricane Catastrophe Fund ("FHCF"), which is administered by the Florida State Board of Administration ("SBA"). Under the reimbursement agreement, the FHCF would reimburse UPCIC, for each loss occurrence during the contract year, for 90% of the ultimate loss paid by UPCIC in excess of its retention plus 5% of the reimbursed losses to cover loss

adjustment expenses, subject to an aggregate contract limit. A covered event means any one storm declared to be a hurricane by the National Hurricane Center for losses incurred in Florida, both while it is a hurricane and through subsequent downgrades. For the contract year June 1, 2010 to May 31, 2011, UPCIC purchased the traditional FHCF coverage and did not purchase the Temporary Increase in Coverage Limit Option offered to insurers by the FHCF. UPCIC's estimate of its traditional FHCF coverage is based upon UPCIC's exposure in-force as of June 30, 2010, as reported by UPCIC to the FHCF on September 1, 2010 and is 90% of \$1,118,744,624 in excess of \$422,612,828. The estimated premium for this coverage is \$68,296,648.

Also at June 1, 2010, the FHCF made available, and UPCIC obtained, \$10,000,000 of additional catastrophe excess of loss coverage with one free reinstatement of coverage to carriers qualified as Limited Apportionment Companies or companies that participated in the Insurance Capital Build-Up Incentive ("ICBUI") Program offered by the FHCF, such as UPCIC. This particular layer of coverage at June 1, 2010 is \$10,000,000 in excess of \$26,300,000. The premium for this coverage is \$5,000,000.

On October 29, 2010, the SBA published its most recent estimate of the FHCF's loss reimbursement capacity in the Florida Administrative Weekly. The SBA estimated that the FHCF's total claims-paying capacity under current market conditions for the 2010 - 2011 contract year is projected to be \$18.776 billion over the 12-month period following the estimate. The SBA also referred to its report entitled, "October 2010 Estimated Claims Paying Capacity Report" ("Report") as providing greater detail regarding the FHCF's claims-paying capacity. The Report estimated that the FHCF's minimum 12-month claims-paying capacity is \$19.414 billion and its maximum 12-month claims-paying capacity is \$35.414 billion with an average claims-paying capacity of \$25.414 billion. This projected claims-paying capacity exceeds the FHCF's maximum statutory obligation for 2010 of \$18.776 billion. Claims-paying capacity exceeding the FHCF's maximum statutory obligation for a single contract year may be available for insurer reimbursements in future contract years. UPCIC purchased the FHCF Mandatory Layer of Coverage for the 2010 - 2011 contract year, which corresponds to FHCF loss reimbursement capacity of \$17 billion. In the event the aggregate amount of reimbursement coverage requested by insurers for a particular contract year exceeds the FHCF's actual claims-paying capacity, the FHCF's obligation to reimburse insurers is limited by law to its actual claims-paying capacity. The aggregate cost of UPCIC's reinsurance program may increase should UPCIC deem it necessary to purchase additional private market reinsurance due to reduced estimates of the FHCF's loss reimbursement capacity.

The total cost of UPCIC's multiple line excess and property per risk reinsurance program effective June 1, 2010 through May 31, 2011 is \$3,975,000 of which UPCIC's cost is \$2,225,000, and the quota share reinsurers cost is the remaining \$1,750,000. The cost of UPCIC's underlying excess catastrophe contract is \$42,000,000, subject to a potential return premium of up to \$31,458,000. The total cost of UPCIC's private catastrophe reinsurance program effective June 1, 2010 through May 31, 2011 is \$134,538,000 of which UPCIC's cost is 50%, or \$67,269,000, and the quota share reinsurers cost is the remaining 50%. In addition, UPCIC purchases reinstatement premium protection as described above, the cost of which is \$16,210,064. UPCIC's cost of the subsequent catastrophe event excess of loss reinsurance is \$15,683,000. The estimated premium that UPCIC plans to cede to the FHCF for the 2010 hurricane season is \$68,296,648 of which UPCIC's cost is 50%, or \$34,148,324 and the quota share reinsurers' cost is the remaining 50%. UPCIC is also participating in the additional coverage option for Limited Apportionment Companies or companies that participated in the ICBUI Program offered by the FHCF, the premium for which is \$5,000,000 of which UPCIC's cost is 50%, or \$2,500,000, and the quota share reinsurers' cost is the remaining 50%. The Company is responsible for losses related to catastrophic events with incurred losses in excess of coverage provided by UPCIC's reinsurance program which could have a material adverse effect on the Company's business, financial condition and results of operations. UPCIC's private market reinsurance costs are subject to increases or decreases if changes in its earned premiums or the

total insured value under its in-force policies as of August 31, 2010, are outside of ranges specified in certain of its reinsurance contracts.

Effective June 1, 2010 through December 31, 2010, the Company obtained \$60,000,000 of coverage via a catastrophe risk-linked transaction contract in the event UPCIC's catastrophe coverage is exhausted. The total cost of the Company's risk-linked transaction contract is \$8,250,000.

UPCIC is responsible for losses related to catastrophic events with incurred losses in excess of coverage provided by UPCIC's reinsurance program and for losses that otherwise are not covered by the reinsurance program, which could have a material adverse effect on UPCIC's and the Company's business, financial condition and results of operations. UPCIC estimates based upon its in-force exposures as of September 30, 2010, that it had coverage to approximately the 125-year Probable Maximum Loss (PML), modeled using AIR CLASIC/2 v.11.0, long term, without demand surge and without loss amplification. PML is a general concept applied in the insurance industry for defining high loss scenarios that should be considered when underwriting insurance risk. Catastrophe models produce loss estimates that are qualified in terms of dollars and probabilities. Probability of exceedance or the probability that the actual loss level will exceed a particular threshold is a standard catastrophe model output. For example, the 100-year PML represents a 1.00% Annual Probability of Exceedance (the 125-year PML represents a 0.800% Annual Probability of Exceedance). It is estimated that the 100-year PML is likely to be equaled or exceeded in one year out of 100 on average, or 1 percent of the time. It is the 99th percentile of the annual loss distribution.

UPCIC limits the maximum net loss that can arise from large risks or risks in concentrated areas of exposure by reinsuring (ceding) certain levels of risks with other insurers or reinsurers on an automatic basis under reinsurance contracts. The reinsurance arrangements are intended to provide UPCIC with the ability to limit its exposure to losses within its capital resources. Such reinsurance includes quota share, excess of loss and catastrophe forms of reinsurance. UPCIC submits the reinsurance program for regulatory review to the OIR.

The Company's reinsurance arrangements had the following effect on certain items in the condensed consolidated Statements of Operations:

Nine Months Ended September 30, 2010

Nine Months Ended September 30, 2009

	Premiums Written	Premiums Earned	Loss and Loss Adjustment Expenses	Premiums Written	Premiums Earned	Loss and Loss Adjustment Expenses
Direct	\$ 520,781,570	\$ 452,847,668	\$ 156,537,023	\$ 436,610,689	\$ 401,605,845	\$ 139,259,179
Ceded	(357,411,323)	(329,342,164)	(78,680,293)	(328,518,186)	(293,713,719)	(70,563,627)
Net	\$ 163,370,247	\$ 123,505,504	\$ 77,856,730	\$ 108,092,503	\$ 107,892,126	\$ 68,695,552

Three Months Ended September 30, 2010

Three Months Ended September 30, 2009

			Loss and			
	Premiums Written	Premiums Earned	Loss Adjustment Expenses	Premiums Written	Premiums Earned	Loss and Loss Adjustment Expenses
Direct	\$ 152,662,238	\$ 162,093,491	\$ 59,511,679	\$ 134,626,400	\$ 139,207,538	\$ 48,330,038
Ceded	(108,539,124)	(113,262,337)	(30,141,553)	(104,152,022)	(106,449,802)	(24,561,309)
Net	\$ 44,123,114	\$ 48,831,154	\$ 29,370,126	\$ 30,474,378	\$ 32,757,736	\$ 23,768,729

#### Other Amounts:

Prepaid reinsurance premiums and reinsurance recoverables as of September 30, 2010 and December 31, 2009 were as follows:

	As of Sept. 30, 2010		As of December 31, 2009	
Prepaid reinsurance premiums	\$	228,363,400	\$	200,294,241
Reinsurance recoverable on unpaid losses and LAE Reinsurance recoverable on paid losses	\$	67,151,722 184,511	\$	62,900,913 28,915,520
Reinsurance recoverables	\$	67,336,233	\$	91,816,433

The Company has determined that a right of offset exists between UPCIC and its reinsurers. Reinsurance payable to reinsurers has been offset by ceding commissions and inuring premiums receivable from reinsurers as follows:

	As o 2010	f Sept. 30,	As of 31, 2009	of December
Reinsurance payable, net of ceding commissions due				
from reinsurers	\$	109,972,621	\$	105,536,847
Inuring premiums receivable		(42,040,290)		(32,432,252)
Reinsurance payable, net	\$	67,932,331	\$	73,104,595
• •				

#### 5. Investments

During the three-month period ended September 30, 2010, the Company evaluated the trading activity in its investment portfolio, its investing strategy, and its overall investment program. As a result of this evaluation, the Company reclassified its available-for-sale portfolio as a trading portfolio effective July 1, 2010. As a result of the

reclassification, pre-tax net unrealized losses in the amount of \$656,307 on the available-for-sale portfolio, as of July 1, 2010, were recognized in current period revenues as a reduction of unrealized gains on investments. During the three-month period ended September 30, 2010, the market value of the Company's trading portfolio increased by \$9,253,540 before income taxes. The increase in market value was recorded in

current period revenues as unrealized gains on investments. The Company will continue to record future changes in the market value of its trading portfolio directly to revenues as unrealized gains or losses on investments. The net unrealized gain on investments relating to the trading portfolio of \$8,597,233 is recorded in the Condensed Consolidated Statement of Operations caption "Unrealized Gains on Investments."

Major sources of net investment income, are summarized as follows:

	For the Nine Months Ended September			
	30,			
		2010		2009
Cash and cash equivalents	\$	109,150	\$	253,073
Fixed maturities		710,325		1,136,568
Equity securities		36,530		634,362
Total investment income		856,005		2,024,003
Less investment expenses		(479,430)		(638,996)
Net investment income	\$	376,575	\$	1,385,007

As of September 30, 2010 and December 31, 2009, the Company's investments consisted of cash and cash equivalents, and investments with carrying values of \$399,328,039 and \$307,721,301, respectively.

Concentrations of credit risk with respect to cash on deposit are limited by the Company's policy of investing excess cash in money market accounts and repurchase agreements backed by the US Government and US Government Agency Securities with major national banks. These accounts are held by the Institutional Trust & Custody division of U.S. Bank, the Trust Department of SunTrust Bank and Evergreen Investment Management Company, LLC.

Cash and cash equivalents consisted of checking, repurchase, and money market accounts with carrying values of \$294,972,027 and \$192,924,291 as of September 30, 2010 and December 31, 2009, respectively, held at the following financial institutions:

		As of September 3	0, 2010	
Financial Institution	Cash	Money Market Funds	Total	%
		Tunus		
U. S. Bank IT&C (1)	\$0	\$71,454,904	\$71,454,904	24.2%
Evergreen Investment				
Management				
Company, L.L.C.	0	2,909	2,909	0.0%
SunTrust Bank	1,203,993	0	1,203,993	0.4%
SunTrust Bank Institutional				
Asset Services	0	197,938,069	197,938,069	67.2%
Wachovia Bank, N.A.	660,389		660,389	0.2%
Bank of New York Trust Fund	0	23,276,955	23,276,955	7.9%
All Other Banking Institutions	434,808	0	434,808	0.1%
	\$2,299,190 \$	292,672,837	5294,972,027	100.0%

#### (1) Funds invested with Evergreen Investment Management Company, L.L.C.

As of December 31, 2009							
Financial Institution	Cash	Money Market Funds	Total	%			
U. S. Bank IT&C (1)	\$0	\$71,977,371	\$71,977,371	37.3%			
Evergreen Investment	0	26,909	26,909	0.0%			
Management							
Company, L.L.C.							
SunTrust Bank	1,063,785	0	1,063,785	0.5%			
SunTrust Bank Institutional							
Asset Services	0	102,257,833	102,257,833	53.0%			
Wachovia Bank, N.A.	489,051	0	489,051	0.3%			
Bank of New York Trust Fund	0	16,515,181	16,515,181	8.6%			
All Other Banking Institutions	594,161	0	594,161	0.3%			
	\$2,146,997	5190,777,294	\$192,924,291	100.0%			

#### (1) Funds invested with Evergreen Investment Management Company, L.L.C.

Effective July 1, 2010, the Company's investments are classified as trading securities. These securities are reported at fair value, with unrealized gains and losses included in earnings.

The following table shows the realized gains and losses for fixed maturities and equity securities, for the nine-month and three-month periods ended September 30, 2010.

	For the Nine	For the Three
	Months Ended	Months Ended
	September 30, 2010	September 30, 2010
Fixed maturities	\$4,498,755	\$2,602,654
Equity securities	11,187,280	3,993,320

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Total realized gains	\$15,686,035	\$6,595,974
	+,,	+ 0,000,000
Fixed maturities	\$(365,171	) \$(81,269 )
Equity securities	(3,177,480	) (167,665 )
Other Investments	(150,025	) (98,025 )
Total realized losses	\$(3,692,676	) \$(346,959 )
Net realized gains on investments	\$11,993,359	\$6,249,015
19		

The Company's investment portfolio as of September 30, 2010 consisted of trading securities carried at fair value. A summary of the available-for-sale amortized cost (fixed maturities), cost (equity securities), estimated fair value, gross unrealized gains, and gross unrealized losses of fixed maturities and equity securities at December 31, 2009 follows.

	De	cember 31, 2009				
Fixed maturities:		nortized Cost Cost	 oss nrealized ins	 oss nrealized sses		 imated Fair lue
US government and agency						
obligations	\$	42,296,727	\$ 37,623	\$ (945,342	)	\$ 41,389,008
Total fixed maturities	\$	42,296,727	\$ 37,623	\$ (945,342	)	\$ 41,389,008
					ĺ	
Equity securities:						
Commodities	\$	53,098,484	\$ 4,079,387	\$ (216,691	)	\$ 56,961,180
Common stock		18,437,549	199,045	(2,189,772	)	16,446,822
Total equity securities	\$	71,536,033	\$ 4,278,432	\$ (2,406,463	)	\$ 73,408,002

The following tables summarize, by type, the Company's investments as of September 30, 2010 and December 31, 2009:

	September 30, 2010			December 31, 2009					
		arrying mount	Percent of Total	, ,			•	Percent of Total	
Available for sale									
Fixed maturities, at fair value:									
US government and agency obligations	\$	-	0.0	%	\$	41,389	9,008	36.1	%
Equity securities, at fair value:									
Commodities		-	0.0	%		56,961	,180	49.6	%
Common stock		-	0.0	%		16,446	5,822	14.3	%
Total investments	\$	-	0.00	%	\$	114,79	7,010	100.00	%
			September 3 Carrying Amount	P	010 erce To	ent	Decem Carrying Amount		
Trading									
Fixed maturities, at fair value:									
US government and agency obligations			\$3,465,332	3.3	3		\$-	0.0	%
Foreign obligations			6,173,911	5.9	)	%	-	0.0	%
Equity securities, at fair value:									
Commodities			84,388,400	80	.9	%	-	0.0	%
Common stock			10,328,369	9.9	)	%	-	0.0	%

Below is a summary of fixed maturities at September 30, 2010 and December 31, 2009 by contractual or expected periods.

\$ 104,356,012

100.00

% \$ -

0.00

%

Available-for-sale	September 30, 2010		Dec	cember 31, 2009					
	Amortized Estimated Fair					Est	imated Fair		
Contractual or Expected Period:	Cost		Value		Am	ortized Cost	Value		
Due in one year or less	\$	-	\$	-	\$	-	\$	-	
Due after one year through five years		-		-		176,350		180,901	
Due after five years through ten years		-		-		2,909,446		2,942,497	
Due after ten years		-		-		39,210,931		38,265,610	
Total	\$	_	\$	-	\$	42,296,727	\$	41,389,008	

Total investments

Trading	September 30, 2010			December 31, 2009				
							Est	imated
	An	nortized	Es	timated Fair	Am	ortized	Fair	r
Contractual or Expected Period:	Co	st	Va	alue	Cos	st	Va	lue
Due in one year or less	\$	3,356,843	\$	3,393,067	\$	-	\$	-
Due after one year through five years		2,889,897		2,961,866		-		-
Due after five years through ten years		3,019,144		3,284,310		-		-
Due after ten years		-		-		-		-
Total	\$	9,265,884	\$	9,639,243	\$	_	\$	_

The Company has made an assessment of its invested assets for fair value measurement as further described in Note 16 – Fair Value Disclosure.

#### 6. Loans Payable and Long-Term Debt

#### Surplus Note

In 2006, UPCIC entered into a \$25.0 million surplus note with the SBA under the ICBUI Program which was implemented by the Florida legislature to encourage insurance companies to write additional residential insurance coverage in Florida. The SBA matched UPCIC's funds of \$25.0 million that were earmarked for participation in the program. The \$25.0 million is invested in a U.S. treasury money market account.

The surplus note has a twenty-year term and accrues interest at a rate equivalent to the 10-year U.S. Treasury Bond rate, adjusted quarterly based on the 10-year Constant Maturity Treasury rate. For the first three years of the term of the surplus note, UPCIC was required to pay interest only. All payments of principal or interest by UPCIC on the surplus note must be approved by the Commissioner of the OIR. Equal quarterly principal installment payments of \$367,647 commenced on January 1, 2010.

As of September 30, 2010 and December 31, 2009, the balances due under the surplus note are shown in the Company's condensed consolidated Balance Sheets as Long-Term Debt with carrying values of \$23,529,412 and \$24,632,353, respectively.

Future repayments of principal are due as follows:

2010	\$ -
2011	1,470,588
2012	1,470,588
2013	1,470,588
2014	1,470,588
Thereafter	17,647,060
Total	\$23,529,412

In May 2008, the Florida Legislature passed a law providing participants in the Program an opportunity to amend the terms of their surplus notes based on law changes. The new law contains methods for calculating compliance with the writing ratio requirements that are more favorable to UPCIC than prior law and the prior terms of the existing surplus note. On November 6, 2008, UPCIC and the SBA executed an addendum to the surplus note ("the addendum") that reflected these law changes. The terms of the

addendum were effective July 1, 2008. In addition to other less significant changes, the addendum modified the definitions of Minimum Required Surplus, Minimum Writing Ratio, Surplus, and Gross Written Premium, respectively, as defined in the original surplus note.

Prior to the effective date of the addendum, UPCIC was in compliance with each of the loan's covenants as implemented by rules promulgated by the SBA. UPCIC currently remains in compliance with each of the loan's covenants as implemented by rules promulgated by the SBA. An event of default will occur under the surplus note, as amended, if UPCIC: (i) defaults in the payment of the surplus note; (ii) drops below a net written premium to surplus of 1:1 for three consecutive quarters beginning January 1, 2010 and drops below a gross written premium to surplus ratio of 3:1 for three consecutive quarters beginning January 1, 2010; (iii) fails to submit quarterly filings to the OIR; (iv) fails to maintain at least \$50 million of surplus during the term of the surplus note, except for certain situations; (v) misuses proceeds of the surplus note; (vi) makes any misrepresentations in the application for the program; (vii) pays any dividend when principal or interest payments are past due under the surplus note; or (viii) fails to maintain a level of surplus and reinsurance sufficient to cover in excess of UPCIC's 1-in-100 year probable maximum loss as determined by a hurricane loss model accepted by the Florida Commission on Hurricane Loss Projection Methodology as certified by the OIR annually.

The original surplus note provided for increases in interest rates for failure to meet the Minimum Writing Ratio. Under the terms of the surplus note, as amended, the net written premium to surplus requirement and gross written premium to surplus requirement have been modified. As of September 30, 2010, UPCIC's net written premium to surplus ratio and gross written premium to surplus ratio were in excess of the required minimums and, therefore, UPCIC was not subject to increases in interest rates.

#### Finance Facility

In November 2007, the Company commenced offering premium finance services through Atlas Premium Finance Company, a wholly-owned subsidiary. To fund its operations, Atlas agreed to a Sale and Assignment Agreement with Flatiron Capital Corp., ("Flatiron") a premier funding partner to the commercial property and casualty insurance industry owned by Wells Fargo Bank, N.A. The agreement provides for Atlas' sale of eligible premium finance receivables to Flatiron.

In September 2009, Atlas received notification that, effective September 27, 2010, Flatiron will not be renewing the funding and servicing agreement with Atlas. Flatiron stated in the notice to Atlas that its business environment and goals had changed and it had made a strategic decision to exit this particular business activity. Accordingly, on September 17, 2010, Atlas paid off its loan with Flatiron in full and the parties terminated the Sale and Assignment Agreement and other related agreements. The Company recorded a corresponding loan to Atlas which was eliminated in consolidation.

## Interest Expense

Interest expense, comprised primarily of interest on the surplus note, was \$710,517 and \$573,323, respectively, for the nine month periods ended September 30, 2010 and 2009 and \$206,768 and \$235,786 respectively, for the three-month periods ended September 30, 2010 and 2009.

## 7. Regulatory Requirements and Restrictions

UPCIC is subject to comprehensive regulation by the OIR. The Florida Insurance Code (the "Code") requires UPCIC to maintain minimum statutory surplus of the greater of 10% of its total liabilities or

\$4,000,000. UPCIC is also required to adhere to prescribed premium-to-surplus ratios required by the Code and to maintain approved securities on deposit with the state of Florida. UPCIC's statutory surplus as of September 30, 2010 is \$106,000,341, which satisfies the minimum statutory surplus required by the Code.

The maximum amount of dividends which can be paid by Florida insurance companies without prior approval of the Florida Commissioner is subject to certain statutory restrictions. The maximum dividend that may be paid by UPCIC to the Company without prior approval is limited to the lesser of statutory net income from operations of the preceding calendar year or 10.0% of statutory unassigned capital surplus as of the preceding year end. During the nine-month periods ended September 30, 2010 and 2009, UPCIC did not pay dividends to the Company.

UPCIC is required annually to comply with the National Association of Insurance Commissioners ("NAIC") Risk-Based Capital ("RBC") requirements. RBC requirements prescribe a method of measuring the amount of capital appropriate for an insurance company to support its overall business operations in relation to its size and risk profile. NAIC's RBC requirements are used by regulators to determine appropriate regulatory actions relating to insurers that show signs of a weak or deteriorating condition. As of December 31, 2009, based on the calculations using the appropriate NAIC RBC formula, UPCIC's reported total adjusted capital was in excess of the requirements.

## 8. Related Party Transactions

Downes and Associates, a multi-line insurance adjustment corporation based in Deerfield Beach, Florida performs certain claims adjusting work for UPCIC. Downes and Associates is owned by Dennis Downes, who is the father of Sean P. Downes, Chief Operating Officer and Senior Vice President of UPCIC. During the nine-month periods ended September 30, 2010 and 2009, the Company expensed claims adjusting fees of \$360,000 and \$345,000, respectively, to Downes and Associates.

During the fourth quarter of 2009, the Company overpaid non-equity incentive plan compensation to the Chief Executive Officer and Chief Operating Officer in the amounts of \$217,169 and \$162,876, respectively. These amounts were repaid to the Company during February 2010.

#### Income Tax Provision

Deferred income taxes represent the temporary differences between the financial reporting basis and the tax basis of the Company's assets and liabilities. The tax effects of temporary differences are as follows:

Deferred income tax assets:	As of September 30, 2010	As of 2009	December 31,
Deferred income tax assets.	\$		
Unearned premiums	9,099,152	\$	6,023,587
Advanced premiums	1,557,207	Ψ	1,266,152
Unpaid losses	1,987,558		1,836,061
Regulatory assessments	535,240		1,605,884
Executive compensation	-		181,992
Shareholder compensation	446,550		327,553
Stock option expense	3,334,872		3,037,961
Accrued wages	338,543		423,190
Allowance for uncollectible receivables	644,143		1,042,228
Additional tax basis of securities	180,184		140,878
Restricted stock grant	276,193		9,882
Recognition of OTTI	306,897		-
Other	-		3,876
Total deferred income tax assets	18,706,539		15,899,244
Deferred income tax liabilities:			
Deferred policy acquisition costs, net	(4,957,986)		(3,650,979)
Net unrealized gains on investments	(3,414)		(353,976)
Market value gains on trading securities	(3,278,569)		-
Total deferred income tax liabilities	(8,239,969)		(4,004,955)
	\$		
Net deferred income tax asset	10,466,570	\$	11,894,289

A valuation allowance was deemed unnecessary as of September 30, 2010 and December 31, 2009, respectively, as management believes it is probable that the Company will generate substantial taxable income sufficient to realize the tax benefits associated with the net deferred income tax asset shown above in the near future.

The State of Florida income tax is included in the Company's income taxes at a statutory rate of 5.5%.

The 2006 consolidated federal income tax return for Universal Insurance Holdings, Inc & Subsidiaries was examined by the Internal Revenue Service in 2009. The audit was completed and settled in October 2009 with no major issues. The combination of positive and negative adjustments resulted in an agreed upon assessment of \$3,144, which was paid by the Company in January 2010.

The Company's earliest open tax year for purposes of examination of its income tax liability due to taxing authorities is the year ended December 31, 2007.

## 10. Stockholders' Equity

Cumulative Preferred Stock

During the nine month period ended September 30, 2010, preferred stockholders converted 950 shares of Series M Preferred Stock into 1,187 shares of Common Stock. During the nine month period ended September 30, 2009, preferred stockholders converted 30,000 shares of Series A Preferred Stock into

75,000 shares of Common Stock. As of September 30, 2010 the Company had 19,950 and 87,740 shares of issued and outstanding Series A and Series M Preferred Stock, respectively.

Each share of Series A Preferred Stock is convertible by the Company into 2.5 shares of Common Stock, into an aggregate of 49,875 common shares. Each share of Series M Preferred Stock is convertible by the Company into 1.25 shares of Common Stock, into an aggregate of 110,863 common shares. The Series A Preferred Stock pays a cumulative dividend of \$.25 per share per quarter.

## **Equity Compensation Plan**

On October 13, 2009, the Company's Board of Directors approved, and recommended that the Company's stockholders approve, the 2009 Omnibus Incentive Plan ("Incentive Plan"). On November 16, 2009, the Company's stockholders approved the Incentive Plan by written consent.

An aggregate of 1,800,000 shares of the common stock, \$0.01 par value per share ("Common Stock") is reserved for issuance and available for awards under the Incentive Plan. Awards under the Incentive Plan may include incentive stock options, nonqualified stock options, stock appreciation rights, restricted shares of Common Stock, restricted stock units, performance share or unit awards, other stock-based awards and cash-based incentive awards. Awards under the Incentive Plan may be granted to employees, directors, consultants or other persons providing services to the Company or its affiliates. The Incentive Plan also provides for awards that are intended to qualify as "performance-based compensation" in order to preserve the deductibility of such compensation by the Company under Section 162(m) of the Internal Revenue Code. The Incentive Plan shall have a term of ten years expiring on November 16, 2019.

## **Stock Options**

Summaries of the option activity for the nine-month periods ended September 30, 2010 and 2009 are presented below:

	Number	Optio	n Price	pei	r Share	11	7 a : alaka d	Aggregate trinsic
	of Shares	Low		F	High	V	Veighted Avg.	Value
Outstanding January 1, 2010	6,345,000	\$ 0.50	\$	(	6.50	\$	3.21	\$ 17,888,900
Granted	1,665,000	\$ 4.87	\$	4	5.84	\$	5.07	
Exercised	(2,230,000)	\$ 0.70	\$	3	3.90	\$	1.49	
Expired	-							
Outstanding September 30, 2010	5,780,000	\$ 0.50	\$	6	6.50	\$	4.41	\$ 4,613,100
Outstanding January 1, 2009	6,650,000	\$ 0.50	\$	6	6.50	\$	3.15	\$ 3,795,250
Granted	-							
Exercised	(65,000)	\$ 1.10	\$	3	3.90	\$	3.00	
Expired	-							
Outstanding September 30, 2009	6,585,000	\$ 0.50	\$	6	6.50	\$	3.15	\$ 14,685,300

On February 2, 2010, the Company granted non-qualified stock options for an aggregate 350,000 shares of Common Stock to Sean P. Downes, the Company's Chief Operating Officer and Senior Vice President in consideration for services rendered pursuant to terms of an employment agreement and to provide Mr. Downes with a continued incentive to share in the success of the Company. The options have an exercise price of \$5.84 and expire on February

2, 2015.

On May 19, 2010, the Company granted options to purchase an aggregate of 1,315,000 shares of common stock to the Company's directors (225,000 shares), executive officers (775,000 shares) and management (315,000 shares) of which 50% of the options vested immediately and 50% are expected to vest on May 19, 2011. The options have an exercise price of \$4.87 per share and expire on May 19, 2015. The options granted to Bradley I. Meier, the Company's President and Chief Executive Officer and to Sean P. Downes, the Company's Chief Operating Officer and Senior Vice President, are only exercisable on such date or dates as the fair market value, as defined in 2009 Omnibus Incentive Plan, of the Company's common stock is and has been at least one-hundred fifty percent (150%) of the exercise price for the previous twenty (20) consecutive trading days.

The Company estimated the fair value of all stock options awards as of the grant date by applying the Black-Scholes-Merton option pricing model. The use of this valuation model involves assumptions that are judgmental and highly sensitive in the determination of compensation expense and include the expected life of the option, stock price volatility, risk-free interest rate, dividend yield, exercise price, and forfeiture rate.

Of the 2,230,000 aggregate number of options exercised during the nine-month period ended September 30, 2010, options to purchase 10,000 shares of Common Stock were settled in cash and 2,220,000 were cashless exercises in which the Company retained treasury shares as settlement of the optionees' cost of exercise and required payroll taxes.

As of September 30, 2010, there were 5,780,000 options outstanding with an aggregate intrinsic value of \$4,613,100 and a weighted average remaining contractual life of 2.82 years. Of the total number of options outstanding, 4,782,500 options are fully vested and exercisable.

As of September 30, 2009, there were 6,585,000 options outstanding with an aggregate intrinsic value of \$14,685,300 and a weighted average remaining contractual life of 2.34 years. Of the total number of options outstanding, 4,265,000 options were fully vested and exercisable.

#### Common Stock

As of September 30, 2010, the Company had 40,877,087 shares of issued Common Stock consisting of 1,711,054 treasury shares, and 39,166,033 shares outstanding.

The following table summarizes the activity relating to shares of the Company's Common Stock during the nine-month period ended September 30, 2010:

	Issued Shares	Treasury Shares	Shares Held in Trust	Outstanding Shares
Balance, January 1, 2010	40,214,884	(1,809,119)	(631,000)	37,774,765
Issued Shares	2,394	-	-	2,394
Options exercised	1,599,000	-	631,000	2,230,000
Shares applied to exercise price and payroll taxes:				
Shares held in trust	-	(1,141,126)	-	(1,141,126)
Shares cancelled	(1,239,190)	1,239,190	-	_
Restricted stock grant	300,000	-	-	300,000
Balance, September 30, 2010	40,877,088	(1,711,055)	-	39,166,033

#### Restricted Stock Grants

Effective February 2, 2010, the Company issued 300,000 shares of restricted common stock at a price of \$5.84 per share to Sean Downes, Senior Vice President, Chief Operating Officer and Director, in consideration for services rendered pursuant to terms of an employment agreement and to provide to Mr. Downes with a continued incentive to share in the success of the Company. The stock vests over a three-year period as follows: 100,000 shares each on the first, second and third anniversaries of the grant date. The Company recorded deferred compensation of \$1,752,000 at the time the stock was issued and is amortizing that amount ratably over the vesting period.

Unless otherwise specified, such as in the case of the exercise of stock options or warrants, the per share prices were determined using the closing price of the Company's Common Stock as quoted on the NYSE Amex Equities, and the shares were issued in private transactions pursuant to Section 4(2) of the Securities Act of 1933, as amended.

### Income Tax Benefit

The Company realized actual income tax benefits from the tax deductible expense relating to the exercise of stock options and the vesting of restricted stock totaling \$4,020,789, and \$49,549 during the nine-month periods ended September 30, 2010 and 2009, respectively.

#### Dividends Declared

During the nine-month periods ended September 30, 2010 and 2009, the Company declared dividends on its outstanding shares of Common Stock to its shareholders of record as follows:

	]	For the nine-month period ended				For the nine-month period e			eriod ended	
	Sept	September 30,								
	2010				September 30, 2009					
	Per Share			Aggregate		Per Share			Aggregate Amount	
	Am	ount		Amount			Amount			
First Quarter	\$	0.12		\$	4,699,926	\$	0.22		\$	8,268,278
Second Quarter	\$	0.10		\$	3,916,724	\$	0.12		\$	4,516,461
Third Quarter		-			-		-			-

#### **Stock Grantor Trust**

On April 3, 2000, the Company established the Universal Insurance Holdings, Inc. Stock Grantor Trust ("SGT") to fund its obligations arising from its various stock option agreements. The Company funded the SGT with 2,900,000 shares of Common Stock. In exchange, the SGT delivered \$29,000 and a promissory note to the Company for approximately \$2,320,000 which together represented the purchase price of the shares. Amounts owed by the SGT to the Company are repaid by cash received by the SGT, which results in the SGT releasing shares to satisfy Company obligations for stock options. The assets of the SGT are subject to the claims of the Company's general creditors under federal and state law. The Company's consolidated financial statements include the accounts of the SGT. Dividends paid by the Company and received by the SGT on shares of Common Stock held in trust are eliminated in consolidation and shown net in the Consolidated Financial Statements.

The agreement governing the operation of the SGT provides that the SGT shall terminate upon the upon the later of the date that (i) all shares of Common Stock available for issuance under the SGT have been distributed or (ii) the promissory note is paid in full. The promissory note was paid in full on March 15, 2010, and promptly thereafter all shares of Common Stock remaining in the SGT were distributed to holders of Company options in satisfaction of the Company's obligations under certain of its stock option agreements. The SGT was terminated upon this final distribution of shares of Common Stock from the SGT, and as of March 31, 2010, the SGT did not hold any shares of Common Stock.

Stock Issuances - other than compensatory

On March 29, 2010, preferred stockholders converted 950 shares of Series M Preferred Stock into 1,187 shares of Common Stock

On March 9, 2009, preferred stockholders converted 30,000 shares of Series A Preferred Stock into 75,000 shares of Common Stock.

## 11. Commitments and Contingencies

Employment Agreements and Potential Payments Upon Termination Of Employment

The Company has employment agreements with its three executive officers that provide for certain payments to the executives upon termination of employment or a change in control. The Company reported the terms of these provisions in its proxy statement.

#### **Operating Leases**

The Company has leases for certain computer equipment, software and office space. The Company reported in its Annual Report on Form 10-K for the year ended December 31, 2009 a schedule of future minimum rental payments required under the non-cancelable operating leases.

#### 12. Litigation

Certain lawsuits have been filed against the Company. In the opinion of management, none of these lawsuits is material and they are all adequately reserved for or covered by insurance or, if not so covered, are without merit or involve such amounts that if disposed of unfavorably would not have a material adverse effect on the Company's financial position or results of operations.

13. Earnings Per Share

Basic earnings per share ("EPS") is based on the weighted average number of shares outstanding for the period, excluding any dilutive common share equivalents. Diluted EPS reflects the potential dilution that could occur if securities to issue common stock were exercised.

The following table reconciles the numerator (i.e., income) and denominator (i.e., shares) of the basic and diluted earnings per share computations for net income for the nine-month and three-month periods ended September 30, 2010 and 2009.

		Nine Months Ended September 30, 2010				Nine Months Ended September 30, 2009					
		Income Available to Common tockholders	Shares	Per-Share			Income Available to Common tockholders	Shares		er-Shar Amount	
Net income	\$	22 155 662				\$	21 500 000				
Less: preferred	Ф	32,155,662				Ф	31,590,908				
stocks dividends		(14,963)					(22,463)				
Income available to common		(14,505)					(22,103)				
stockholders	\$	32,140,699	39,075,571	\$ 0.82		\$	31,568,445	37,601,409	\$	0.84	
Effect of dilutive securities:											
Stock options and											
warrants		_	1,150,946	(0.02	)		_	2,593,855		(0.05	)
Preferred stock		14,963	159,928	-	,		22,463	179,145		(0.01	)
Income available to common stockholders and		,	,				,	,		`	
assumed conversion	\$	32,155,662	40,386,445	0.80		\$	31,590,908	40,374,409	\$	0.78	
			Months Ended mber 30, 2010					e Months Ended ember 30, 2009			
		Income					Income				

	Septe	mber 30, 2010		September 30, 2009				
	_							
	Income Available to Common Stockholders	Shares	Per-Share Amount	Income Available to Common Stockholders	Shares	Per-Share Amount		
	Stockholders	Shares	Amount	Stockholucis	Silaics	Amount		
Net income Less: preferred	\$ 14,444,685			\$ 11,514,520				
stocks dividends	(4,988 )			(4,988 )				
Income available to common		20 167 241	¢ 0.27	¢ 11.500.522	27 (25 012	Φ 0.21		
stockholders	\$ 14,439,697	39,167,241	\$ 0.37	\$ 11,509,532	37,625,013	\$ 0.31		

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Effect of dilutive						
securities:						
Stock options and						
warrants	-	949,485	(0.01)	-	2,885,758	(0.03)
Preferred stock	4,988	159,550	-	4,988	160,738	0.00
Income available to common stockholders and						
assumed conversion	\$ 14,444,685	40,276,276	\$ 0.36	\$ 11,514,520	40,671,509	\$ 0.28
14. Other Com	nprehensive Income	<b>.</b>				
30						

The components of other comprehensive income on a pre-tax and after-tax basis for the nine-month and three-month periods ended September 30, 2010 and 2009 are as follows:

		or the Nine Mont d September 30,		For the Nine Months Ended September 30, 2009			
	Pretax	Tax	After-tax	Pretax	Tax	After-tax	
Net unrealized gains on available-for-sale							
investments arising during the periods	\$ 4,979,278	\$ (1,920,757)	\$ 3,058,521	\$ 27,219,627	\$ (10,499,972)	\$ 16,719,655	
Less: realized gains on investments	5,744,344	(2,215,881)	3,528,463	13,588,681	(5,241,834)	8,346,847	
Less: reclassification of unrealized losses relating to the reclassification of investment							
portfolio to trading from available-for-sale	(656,307)	253,170	(403,137)	-	-	-	
Less: realized foreign currency gains							
on investments	809,050	(312,091 )	496,959	6,156,945	(2,375,042)	3,781,903	
Less: other	(9,031)	3,484	(5,547)	-	-	-	
Change in net unrealized gains							
on available-for-sale investments	(908,778)	350,561	(558,217)	7,474,001	(2,883,096)	4,590,905	
Other comprehensive (loss) income	\$ (908,778)	\$ 350,561	\$ (558,217)	\$ 7,474,001	\$ (2,883,096 )	\$ 4,590,905	
	Pro	For the Three Ended Septemb etax Tax	per 30, 2010	For the Three Months Ended September 30, 2009  AX Pretax Tax After-tax			
Net unrealized gains on available-for-sale	ı						
investments arising de	uring \$-	\$-	\$-	\$12,243,93	0 \$(4,689,936)	\$7,553,994	
	-	-	-	12,136,07	2 (4,681,490)	7,454,582	

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Less: realized gains on									
investments									
Less: reclassification of									
unrealized losses									
relating to the									
reclassification of investment									
portfolio to trading from									
available-for-sale	(656,307	)	253,170		(403,137	)	-	-	-
Less: realized foreign									
currency gains									
on investments			-		-		6,084,629	(2,347,146)	3,737,483
Less: other	(9,031	)	3,484		(5,547	)	-	-	-
Change in net unrealized gains									
on available-for-sale									
investments	665,338		(256,654	)	408,684		(5,976,771)	2,338,700	(3,638,071)
Other comprehensive income									
(loss)	\$665,338		\$(256,654	)	\$408,684		\$(5,976,771)	\$2,338,700	\$(3,638,071)

# 15. Subsequent Events

The Company performed an evaluation of subsequent events through the date the financial statements were issued and determined there were no recognized or unrecognized subsequent events that would require an adjustment or additional disclosure in the condensed consolidated financial statements as of September 30, 2010.

On October 6, 2010, the Company's Board of Directors declared a dividend of \$0.10 per share on its outstanding common stock. The dividend is payable on November 5, 2010 to stockholders of record as of October 22, 2010 in the aggregate amount of \$3,916,724.

On October 18, 2010, the Company announced that UPCIC received approval from the Massachusetts Division of Insurance to write property and casualty insurance in the Commonwealth of Massachusetts and withdrew its application to provide property and casualty insurance in the Commonwealth of Virginia.

#### 16. Fair Value Disclosure

Financial assets and financial liabilities recorded on the condensed consolidated Balance Sheets at fair value as of September 30, 2010 are categorized in the fair value hierarchy based on the observability of inputs to the valuation techniques as follows:

- Level 1: Financial assets and financial liabilities whose values are based on unadjusted quoted prices for identical assets or liabilities in an active market that the Company can access.
- Level 2: Financial assets and financial liabilities whose values are based on inputs that utilize other than quoted prices included in Level I that are observable for similar assets, or unobservable inputs that are corroborated by market data.
- Level 3: Financial assets and financial liabilities whose values are based on prices or valuation techniques that require inputs that are both unobservable and significant to the overall fair value measurement. These inputs reflect the Company's estimates of the assumptions that market participants would use in valuing the financial assets and financial liabilities.

In certain cases, the inputs used to measure fair value may fall into different levels of the fair value hierarchy. In such cases, the level in the fair value hierarchy within which the fair value measurement falls has been determined based on the lowest level input that is significant to the fair value measurement in its entirety. The Company's assessment of the significance of a particular input to the fair value measurement in its entirety requires judgment, and considers factors specific to the asset.

The following table presents information about the Company's invested assets measured at fair value on a recurring basis as of September 30, 2010 and December 31, 2009, respectively, and indicates the fair value hierarchy of the valuation techniques utilized by the Company to determine such fair value.

	Fair Value Measurements							
	Level 1	Level 2	Level 3	Total				
		As of September 30, 2010						
US government obligations and agencies	\$3,465,332	\$-	\$-	\$3,465,332				
Foreign obligations	6,173,911	-	-	6,173,911				
Equity securities	94,716,769	-	-	94,716,769				
Total invested assets	\$104,356,012	\$-	\$-	\$104,356,012				
		As of Decei	mber 31, 2009					
US government obligations and agencies	\$41,389,008	\$-	\$-	\$41,389,008				
Equity securities	73,408,002	-	-	73,408,002				
Total invested assets	\$114,797,010	\$-	\$-	\$114,797,010				

The fair value of the securities determined to be Level I inputs are derived from readily available market prices.

# ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion and analysis by management of the Company's condensed consolidated financial condition and results of operations should be read in conjunction with the Company's Condensed Consolidated Financial Statements and Notes thereto.

#### Forward-Looking Statements

Certain statements made by the Company's management may be considered to be "forward-looking statements" within the meaning of the Private Securities Reform Litigation Act of 1995. Forward-looking statements are based on various factors and assumptions that include known and unknown risks and uncertainties. The words "believe," "expect," "anticipate," and "project," and similar expressions, identify forward-looking statements, which speak only as of the date the statement was made. Such statements may include, but not be limited to, projections of revenues, income or loss, expenses, plans, as well as assumptions relating to the foregoing. Forward-looking statements are inherently subject to risks and uncertainties, some of which cannot be predicted or quantified. Future results could differ materially from those described in forward-looking statements as a result of the risks set forth in the following discussion and in the section below entitled "Factors Affecting Operation Results and Market Price of Stock," among others.

#### Overview

The Company was originally organized as Universal Heights, Inc. in 1990. The Company changed its name to Universal Insurance Holdings, Inc. on January 12, 2001. In April 1997, the Company organized its subsidiary UPCIC as part of its strategy to take advantage of what management believed to be profitable business and growth opportunities in the marketplace. UPCIC was formed to participate in the transfer of homeowners' insurance policies from the Florida Residential Property and Casualty Joint Underwriting Association ("JUA"). UPCIC's application to become a Florida licensed property and casualty insurance company was filed with the OIR on May 14, 1997 and approved on October 29, 1997. UPCIC's proposal to begin operations through the acquisition of homeowners' insurance policies issued

by the JUA was approved by the JUA on May 21, 1997, subject to certain minimum capitalization and other requirements.

The Company has since evolved into a vertically integrated insurance holding company, which through its various subsidiaries, covers substantially all aspects of insurance underwriting, distribution and claims processing. The Company's primary product is homeowners' insurance. The Company's criteria for selecting insurance policies includes, but is not limited to, the use of specific policy forms, coverage amounts on buildings and contents and required compliance with local building codes. Also, to improve underwriting and manage risk, the Company utilizes standard industry modeling techniques for hurricane and windstorm exposure. UPCIC's portfolio as of September 30, 2010 includes approximately 565,000 policies with coverage for wind risks and 11,000 policies without wind risks. The average premium for a policy with wind coverage is approximately \$1,142 and the average premium for a policy without wind coverage is approximately \$502. UPCIC had in-force premiums of approximately \$651.2 million as of September 30, 2010.

The Code requires applicants to have a minimum capitalization of \$5.0 million to become licensed as an insurance company in the State of Florida. Upon being issued an insurance license, companies must maintain capitalization of the greater of ten percent of the insurer's total liabilities or \$4.0 million. If an insurance company's capitalization falls below the minimum requirements, then the company will be deemed out of compliance with the Code, which could result in revocation of the participant's license to operate as an insurance company in the State of Florida. UPCIC's statutory capital and surplus was \$106,000,341 at September 30, 2010 and exceeded the minimum capital and surplus requirements. UPCIC is also required to adhere to prescribed premium-to-capital surplus ratios.

The Company has continued to implement its plan to become a financial services company and, through its wholly-owned insurance subsidiaries, has sought to position itself to take advantage of what management believes to be profitable business and growth opportunities in the marketplace.

In an effort to further grow its insurance operations, in 1998 the Company began to solicit business actively in the open market. To improve underwriting and manage risk, the Company utilizes standard industry modeling techniques for hurricane and windstorm exposure. In February 2008, UPCIC filed a request with the National Flood Insurance Program ("NFIP") to become authorized to write and service flood insurance policies under the WYO Program. The Company did not immediately pursue opportunities to transact flood insurance as the NFIP considered changes to its policy administration and reporting systems. However, the Company recently has resumed its evaluation of these requirements. Management may consider underwriting other types of policies in the future. Any such program will require OIR approval. See Item 2 below, Competition under "Factors Affecting Operating Results and Market Price of Stock" for a discussion of the material conditions and uncertainties that may affect UPCIC's ability to obtain additional policies.

On July 16, 2008, August 18, 2008, September 30, 2008, and January 29, 2009, UPCIC was licensed to transact insurance business within the States of South Carolina, Hawaii, North Carolina, and Georgia, respectively. The State of North Carolina Department of Insurance has restricted UPCIC to writing no more than \$12.0 million of direct premiums in each of the first two full calendar years after which such restriction may be lifted. UPCIC commenced writing homeowners policies in South Carolina in 2008 and North Carolina and Hawaii in 2009. During the three-month periods ended September 30, 2010 and 2009, direct written premiums in these states aggregated approximately \$4.4 million and \$2.5 million, respectively.

On March 5, 2010, the Company's Board of Directors approved the Company's plans for UPCIC to apply for expansion in five additional states including Maryland, Massachusetts, New Jersey, New York, and

Virginia. On October 18, 2010, the Company announced that UPCIC received approval from the Massachusetts Division of Insurance to write property and casualty insurance in the Commonwealth of Massachusetts and withdrew its application to provide property and casualty insurance in the Commonwealth of Virginia. There is no assurance that the Company will be successful in obtaining licenses in the remaining states and no prediction of when, if licensed, the Company will commence operations in any of these states.

The Company expects that premiums from policy renewals and new business in the remaining states will be sufficient to meet the Company's working capital requirements beyond the next twelve months.

On October 19, 2009, UPCIC received approval for a premium rate increase for its homeowner's program within the State of Florida. The premium rate increase averaged approximately 14.6 percent statewide. The effective dates for the premium rate increase were October 22, 2009 for new business and December 11, 2009 for renewal business. UPCIC expects the approved premium rate increases to have a favorable effect on premiums written and earned in future months as new and renewal policies are written at the higher rates.

On November 3, 2009, UPCIC received approval for a premium rate increase for its dwelling fire program within the State of Florida. The premium rate increase averaged approximately 14.8 percent statewide. The effective dates for the premium rate increase were November 5, 2009 for new business and December 29, 2009 for renewal business. UPCIC expects the approved premium rate increases to have a favorable effect on premiums written and earned in future months as new and renewal policies are written at the higher rates.

In December 2008, the Company obtained regulatory approval for another Florida-domiciled property and casualty insurance company, American Platinum Property & Casualty Insurance Company ("APPCIC"). APPCIC currently does not have any active insurance business. Management continues to evaluate business opportunities for APPCIC.

The Company joined the Russell 3000® Index on June 26, 2009. According to publicly available information provided on Russell's Web site, annual reconstitution of Russell's U.S. indices captures the 3,000 largest U.S. stocks as of the end of May, ranking them by total market capitalization. Membership in the Russell 3000, which remains in place for one year, means automatic inclusion in the large-cap Russell 1000® Index or small-cap Russell 2000® Index as well as the appropriate growth and value style indices. Russell determines membership for its equity indices primarily by objective, market-capitalization rankings and style attributes. Russell indices are widely used by investment managers and institutional investors for index funds and as benchmarks for both passive and active investment strategies. The Company believes that its inclusion in the Russell 3000® Index will lead to additional visibility in the investment community.

#### Critical Accounting Policies and Estimates

The Company's financial statements are combined with those of its subsidiaries and are presented on a consolidated basis in accordance with GAAP. UPCIC makes estimates and assumptions that can have a significant effect on amounts and disclosures reported in the Company's financial statements. The most significant estimate relates to the liabilities for property and casualty insurance unpaid losses and loss adjustment expenses. While the Company believes the estimates are appropriate, the ultimate amounts may differ from the estimates provided. The Company reviews these estimates on, at least, a quarterly basis and reflects any adjustment considered necessary in its current results of operations.

#### **Off-Balance Sheet Arrangements**

The Company had no off-balance sheet arrangements during the nine-month period ended September 30, 2010.

#### **Related Parties**

Downes and Associates, a multi-line insurance adjustment corporation based in Deerfield Beach, Florida performs certain claims adjusting work for UPCIC. Downes and Associates is owned by Dennis Downes, who is the father of Sean P. Downes, Chief Operating Officer and Senior Vice President of UPCIC. During the nine month periods ended September 30, 2010 and 2009, the Company expensed claims adjusting fees of \$360,000 and \$345,000, respectively, to Downes and Associates.

During the fourth quarter of 2009, the Company overpaid non-equity incentive plan compensation to the Chief Executive Officer and Chief Operating Officer in the amounts of \$217,169 and \$162,876, respectively. These amounts were repaid to the Company during February 2010.

Analysis of Financial Condition - As of September 30, 2010 Compared to December 31, 2009

The source of liquidity for possible claim payments consists of the collection of net premiums after deductions for expenses, reinsurance recoverables and short-term loans. The Company held cash and cash equivalents at September 30, 2010 and December 31, 2009 of \$294,972,027 and \$192,924,291, respectively.

The Company believes that premiums will be sufficient to meet the Company's working capital requirements for at least the next twelve months. The Company's policy is to invest amounts considered to be in excess of current working capital requirements.

The Company reduced its aggregate investments in fixed maturities and equity securities to \$104,356,012 as of September 30, 2010 from \$114,797,010 as of December 31, 2009 in response to market conditions.

The following table summarizes, by type, the carrying values of the Company's investments:

	As	of September 30,	As	of December 31,
Type of Investment		2010		2009
Cash and cash equivalents	\$	294,972,027	\$	192,924,291
Fixed maturities, available-for-sale		-		41,389,008
Equity securities, available-for-sale		-		73,408,002
Fixed maturities, trading		9,639,243		-
Equity securities, trading		94,716,769		-
Real estate, net		4,100,540		3,289,893
Total Investments	\$	403,428,579	\$	311,011,194

The Company's liability for Reinsurance Payable decreased \$5,172,264 to \$67,932,331 during the nine-month period ended September 30, 2010 from \$73,104,595 as of year-end 2009, primarily due to the timing of settlements with reinsurers.

Results of Operations - Nine Months Ended September 30, 2010 Compared to Nine Months Ended September 30, 2009

The Company's operating results for the nine-month period ended September 30, 2010 continued to be adversely affected by broader conditions in the Florida residential insurance market. The Florida legislature expanded the reimbursement coverage available from the Florida Hurricane Catastrophe Fund in 2007, and required residential insurers in Florida to reduce rates based upon presumptive costs savings as calculated by the Florida Office of Insurance Regulation (OIR) and later based upon a true-up filing using their own data. In 2007, the Florida Financial Services Commission increased then-existing discounts available for homes built with certain windstorm loss reduction devices. We believe these cumulative discounts result in premium reductions that are greater than the estimated reductions in losses.

The Company's operating results for the nine-month period ended September 30, 2010 were also influenced by legislative enactments relating to claims payments. Following the 2004 and 2005 hurricane seasons, the Florida legislature required all insurers issuing replacement cost policies to pay the full replacement cost of damaged properties without deducting depreciation whether or not the insureds repaired or replaced the damaged property. Under prior law, insurers could pay the depreciated value of the property until insureds commenced repairs or replacement. The new law has led to an increase in disagreements regarding the scope of damage and has resulted in insureds receiving claims payments and not repairing the damage. Although UPCIC seeks to diligently review claims and promptly pay meritorious amounts, the Company's operating results may be affected by a claims environment in Florida that produces opportunities for fraudulent or overstated claims.

The nine-month period ended September 30, 2010 saw continued growth in policy count for UPCIC, the Company's wholly-owned regulated insurance subsidiary. The increase in the number of policies in-force continued to be the result of heightened relationships with existing agents, an increase in the number of new agents, and continued expansion within Florida and in South Carolina, North Carolina, and Hawaii.

In January 2007, the Florida Legislature passed a law designed to reduce residential catastrophe reinsurance costs and requiring insurance companies to offer corresponding rate reductions to policyholders. The new law expanded the amount of reinsurance available from the FHCF, which is a state-run entity providing hurricane reinsurance to residential insurers at premiums less than the private reinsurance market. The Legislature intended for the new law to reduce residential insurers' reinsurance costs by allowing them to directly replace some of their private market reinsurance with less costly FHCF reinsurance.

Florida's Legislature also has implemented strategies to improve the ability of residential structures to withstand hurricanes. New construction must meet stronger building codes. An increasing number of insureds have qualified for insurance premium discounts as new homes were built and existing homes retrofitted. These premium discounts result from homes' supposed reduced vulnerability to hurricane losses due to the mitigation efforts, which UPCIC takes into account in its underwriting and profitability models.

The Florida legislature considered several issues affecting the Florida property insurance market during the 2010 legislative session, including mitigation credits, public adjusters, sinkhole claims and replacement cost methodology. However, the Governor vetoed the bill that contained most of the significant property insurance reforms. The legislature subsequently announced that its staff will conduct interim studies on sinkhole claims, alternatives to reinsurance, and public adjusters in anticipation of the 2011 legislative session.

During the three-month period ended September 30, 2010, the Company evaluated the trading activity in its investment portfolio, its investing strategy, and its overall investment program. As a result of this evaluation, the Company reclassified its available-for-sale portfolio as a trading portfolio effective July 1, 2010. As a result of the reclassification, pre-tax net unrealized losses in the amount of \$656,307 on the available-for-sale portfolio, as of July 1, 2010, were recognized in current period revenues as a reduction of unrealized gains on investments. During the three-month period ended September 30, 2010, the market value of the Company's trading portfolio increased by \$9,253,540 before income taxes. The increase in market value was recorded in current period revenues as unrealized gains on investments. The Company will continue to record future changes in the market value of its trading portfolio directly to revenues as unrealized gains or losses on investments.

Net income increased 1.8% to \$32,155,662 for the nine-month period ended September 30, 2010 from \$31,590,908 for the nine-month period ended September 30, 2009. The Company's earnings per diluted share were \$0.80 for the 2010 period versus \$0.78 in the same period last year. The Company continues to experience an increase in the number of homeowners and dwelling fire insurance policies written by UPCIC and increases in direct premium written during the nine-month period ending September 30, 2010. The aforementioned reclassification of the Company's available-for-sale investment portfolio to a trading securities portfolio increased net income by \$5,280,850, and basic net income per common share and fully diluted net income per common share by \$0.13, during the nine-month period ended September 30, 2010.

Comprehensive income decreased 12.7% to \$31,597,445 for the nine-month period ended September 30, 2010 from \$36,181,813 for the nine-month period ended September 30, 2009 as a result of the \$564,754 increase in net income and a decrease in the change in net unrealized gains on investments of \$5,149,122, net of taxes. The increase in the change in net unrealized gains on investments is attributable to the reclassification of net unrealized losses of \$403,705 to current period revenue, relating to the aforemention reclassification of the Company's available-for-sale investment portfolio to a trading securities portfolio, during the 2010 period. In addition, during the 2010 period, realized gains and foreign currency gains exceeded unrealized gains on available-for-sale investments arising during the period by \$966,901 as compared to realized gains and foreign currency gains being less than net unrealized gains and foreign currency gains arising during the period by \$4,590,905 in the 2009 period.

Direct premiums written increased 19.3% to \$520,781,570 during the nine-month period ending September 30, 2010 from \$436,610,689 in the same period of 2009.

Net premiums earned increased 14.5% to \$123,505,504 for the nine-month period ended September 30, 2010 from \$107,892,126 for the nine-month period ended September 30, 2009. The increase is due to an increase in net premiums written.

Total direct premiums earned increased 12.8% in the nine-month 2010 period compared to the same period in 2009. As of September 30, 2010, UPCIC was servicing approximately 576,000 homeowners' and dwelling fire insurance policies with in-force premiums of approximately \$651,200,000 and average in-force premiums of \$947 per dwelling fire policy, \$2,022 per homeowners policy and \$583 per condominium/renters policy. As of September 30, 2009, UPCIC was servicing approximately 536,000 homeowners' and dwelling fire insurance policies with in-force premiums of approximately \$563,000,000 and comparable average in-force premiums by policy type of \$856, \$1,853, and \$521 for dwelling fire, homeowners', and condominium/renters, respectively.

Net investment income decreased 72.8% to \$376,575 for the nine-month period ended September 30, 2010 from \$1,385,007 for the nine-month period ended September 30, 2009. Net investment income is comprised primarily of interest and dividends. The decrease is primarily due to a change in the composition of the Company's investment portfolio during the nine-month period ended September 30, 2010.

Realized gains on investments decreased to \$11,993,359 for the nine-month period ended September 30, 2010 from \$13,588,681 for the nine-month period ended September 30, 2009. The decrease is due to an other-than-temporary impairment on investments recognized during the first quarter of 2010 and the economic results of sales of securities during the respective periods.

Unrealized gains on investments of \$8,597,233 were recognized as income during the three-month period ended September 30, 2010 relating to the previously described reclassification of the Company's investments to a trading portfolio from an available-for-sale portfolio. In previous periods, the changes in unrealized gains and losses on the Company's available-for-sale portfolio were appropriately included in Other Comprehensive Income rather than current period income.

Foreign currency gains on investments decreased to \$800,990 for the nine-month period ended September 30, 2010 from \$6,156,945 for the nine-month period ended September 30, 2009. The decrease is due to changes in the Company's investment portfolio in foreign-denominated fixed maturities and equity securities.

Commission revenue increased 8.8% to \$25,469,318 for the nine-month period ended September 30, 2010 from \$23,413,086 for the nine-month period ended September 30, 2009. Commission revenue is comprised principally of the managing general agent's policy fee income and service fee income on all new and renewal insurance policies, reinsurance commission sharing agreements, and commissions generated from agency operations. The increase is primarily attributable to an increase in managing general agent's policy fee income of approximately \$767,000 and an increase in reinsurance commission sharing of \$1,289,000.

Other revenue decreased 17.2% to \$3,488,748 for the nine-month period ended September 30, 2010 from \$4,214,347 for the nine-month period ended September 30, 2009. The decrease is primarily due to a decrease in payment plan fee revenue.

Net losses and LAE increased 13.3% to \$77,856,730 for the nine-month period ended September 30, 2010 from \$68,695,552 for the nine-month period ended September 30, 2009. The Company incurred an increase in net losses and LAE in connection with the servicing of additional policies.

The net loss and LAE ratios, or net losses and LAE as a percentage of net earned premiums, were 63.0% and 63.7% during the nine-month periods ended September 30, 2010 and 2009, respectively, and were comprised of the following components:

Nine months ended September 30, 2010

	Direct	Ceded	Net
Loss and loss adjustment expenses	\$156,537,023	\$78,680,292	\$77,856,730
Premiums earned	\$452,847,668	3 \$329,342,164	\$123,505,504
Loss & LAE ratios	34.6%	23.9%	63.0%

Nine months ended September 30, 2009

	Direct	Ceded	Net
Loss and loss adjustment expenses	\$139,259,1	79 \$70,563,62	7 \$68,695,552
Premiums earned	\$401,605,84	45 \$293,713,71	9\$107,892,126
Loss & LAE ratios	34.7	% 24.09	63.7%

Catastrophes are an inherent risk of the property-liability insurance business which may contribute to material year-to-year fluctuations in UPCIC's and the Company's results of operations and financial position. During the nine-month periods ended September 30, 2010 and 2009, neither UPCIC nor the Company experienced any catastrophic events. The level of catastrophe loss experienced in any year cannot be predicted and could be material to the results of operations and financial position of UPCIC and the Company. While management believes UPCIC's and the Company's catastrophe management strategies will reduce the severity of future losses, UPCIC and the Company continue to be exposed to catastrophic losses, including catastrophic losses that may exceed the limits of UPCIC's reinsurance program.

General and administrative expenses increased 19.1% to \$43,820,836 for the nine-month period ended September 30, 2010 from \$36,789,168 for the nine-month period ended September 30, 2009. The increase in general and administrative expenses was primarily attributable to increases in commissions on direct premiums and insurance premium taxes, which are attributable to an increase in direct written premiums from growth in the number of policies in-force and increases in the average in-force premium per policy. These increased expenses were partially offset by an increase in ceding commissions.

Federal and state income taxes increased 4.2% to \$20,398,499 for the nine-month period ended September 30, 2010 from \$19,574,564 for the nine-month period ended September 30, 2009. Federal and state income taxes were 38.8% of pretax income for the nine-month period ended September 30, 2010, and 38.3% for the nine-month period ended September 30, 2009. The increase in income tax expense is primarily due to higher income before income taxes.

Results of Operations - Three Months Ended September 30, 2010 Compared to Three Months Ended September 30, 2009

During the three-month period ended September 30, 2010, the Company evaluated the trading activity in its investment portfolio, its investing strategy, and its overall investment program. As a result of this evaluation, the Company reclassified its available-for-sale portfolio as a trading portfolio effective July 1, 2010. As a result of the reclassification, pre-tax net unrealized losses in the amount of \$656,307 on the available-for-sale portfolio, as of July 1, 2010, were recognized in current period revenues as a reduction of unrealized gains on investments. During the three-month period ended September 30, 2010, the market value of the Company's trading portfolio increased by \$9,253,540 before income taxes. The increase in market value was recorded in current period revenues as unrealized gains on investments. The Company will continue to record future changes in the market value of its trading portfolio directly to revenues as unrealized gains or losses on investments.

Net income increased 25.4% to \$14,444,685 for the three-month period ended September 30, 2010 from \$11,514,520 for the three-month period ended September 30, 2009. The Company's earnings per diluted share were \$0.36 for the 2010 period versus \$0.28 in the same period last year. There was an increase in the number of homeowners' and dwelling fire insurance policies serviced by the Company and increases in direct premiums written during the three-month period ending September 30, 2010. The aforementioned reclassification of the Company's available-for-sale investment portfolio to a trading

securities portfolio increased net income by \$5,280,850, and basic net income per common share and fully diluted net income per common share by \$0.13 and \$0.12, respectively, during the three-month period ended September 30, 2010.

Comprehensive income increased 88.6% to \$14,853,369 for the three-month period ended September 30, 2010 from \$7,876,449 for the three-month period ended September 30, 2009 as a result of the \$2,930,165 increase in net income and an increase in the change in net unrealized gains on investments of \$4,046,755, net of taxes. The increase in the change in net unrealized gains on investments is attributable to the reclassification of net unrealized losses of \$403,705 to current period revenue, relating to the aforemention reclassification of the Company's available-for-sale investment portfolio to a trading securities portfolio, during the 2010 period as compared to realized gains and foreign currency gains exceeding net unrealized gains and foreign currency gains by \$3,638,071 during the 2009 period.

Direct premiums written increased 13.4% to \$152,662,238 during the three-month period ending September 30, 2010 from \$134,626,400 in the same period of 2009.

Net premiums earned increased 49.1% to \$48,831,154 for the three-month period ended September 30, 2010 from \$32,757,736 for the three-month period ended September 30, 2009. The increase is due to an increase in net premiums written.

Total direct premiums earned increased 16.4% in the three-month 2010 period compared to the same period in 2009. As of September 30, 2010, UPCIC was servicing approximately 576,000 homeowners' and dwelling fire insurance policies with in-force premiums of approximately \$651,200,000 and average in-force premiums of \$947 per dwelling fire policy, \$2,022 per homeowners policy and \$583 per condominium/renters policy. As of September 30, 2009, UPCIC was servicing approximately 536,000 homeowners' and dwelling fire insurance policies with in-force premiums of approximately \$563,000,000 and comparable average in-force premiums by policy type of \$856, \$1,853, and \$521 for dwelling fire, homeowners', and condominium/renters, respectively.

Net investment income decreased 88.7% to \$66,004 for the three-month period ended September 30, 2010 from \$586,525 for the three-month period ended September 30, 2009. Net investment income is comprised primarily of interest and dividends. The decrease is primarily due to a change in the composition of the Company's investment portfolio during the three-month period ended September 30, 2010.

Realized gains on investments decreased to \$6,249,015 for the three-month period ended September 30, 2010 from \$12,136,072 for the three-month period ended September 30, 2009. The decrease is due to the economic results of sales of securities during the respective periods.

Unrealized gains on investments of \$8,597,233 were recognized as income during the three-month period ended September 30, 2010 relating to the previously described reclassification of the Company's investments to a trading portfolio from an available-for-sale portfolio. In previous periods, the changes in unrealized gains and losses on the Company's available-for-sale portfolio were appropriately included in Other Comprehensive Income rather than current period income.

Commission revenue decreased 1.9% to \$7,948,019 for the three-month period ended September 30, 2010 from \$8,105,468 for the three-month period ended September 30, 2009. Commission revenue is comprised principally of the managing general agent's policy fee income and service fee income on all

new and renewal insurance policies, reinsurance commission sharing agreements, and commissions generated from agency operations. The decrease is primarily attributable to a decrease in reinsurance commission sharing of approximately \$377,000 net of an increase in managing general agent's policy fee income of approximately \$221,000.

Other revenue increased 11.9% to \$1,468,416 for the three-month period ended September 30, 2010 from \$1,312,617 for the three-month period ended September 30, 2009. The increase is primarily due to a higher volume of fees earned on payment plans offered to policyholders by UPCIC.

Net losses and LAE increased 23.6% to \$29,370,125 for the three-month period ended September 30, 2010 from \$23,768,729 for the three-month period ended September 30, 2009. The Company incurred an increase in net losses and LAE in connection with the servicing of additional policies.

The net loss and LAE ratios, or net losses and LAE as a percentage of net earned premiums, were 60.1% and 72.6% during the three-month periods ended September 30, 2010 and 2009, respectively, and were comprised of the following components:

Three months ended September 30, 2010

	Direct Ceded Net
Loss and loss adjustment expenses	\$59,511,679 \$30,141,554 \$29,370,126
Premiums earned	\$162,093,491 \$113,262,337 \$48,831,154
Loss & LAE ratios	36.7% 26.6% 60.1%
	Three months ended September 30, 2009
	Direct Ceded Net
Loss and loss adjustment expenses	\$48,330,038 \$24,561,309 \$23,768,729
Premiums earned	\$139,207,538 \$106,449,802 \$32,757,736
Loss & LAE ratios	34.7%