

TELKONET INC  
Form DFAN14A  
June 15, 2016  
UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

SCHEDULE 14A

Proxy Statement Pursuant to Section 14(a) of  
the Securities Exchange Act of 1934  
(Amendment No. )

Filed by the Registrant

Filed by a Party other than the Registrant

Check the appropriate box:

Preliminary Proxy Statement

Confidential, for Use of the Commission Only (as permitted by Rule 14a-6(e)(2))

Definitive Proxy Statement

Definitive Additional Materials

Soliciting Material Pursuant to §240.14a-12

TELKONET, INC.

(Name of Registrant as Specified In Its Charter)

PETER T. KROSS

LELAND D. BLATT

ARTHUR E. BYRNES

(Name of Person(s) Filing Proxy Statement, if other than the Registrant)

-with copies to-

|                        |                    |
|------------------------|--------------------|
| Phillip M. Goldberg    | Peter D. Fetzer    |
| Foley & Lardner LLP    | Foley & Larder     |
| 321 North Clark Street | LLP                |
| Suite 2800             | 777 East Wisconsin |
| Chicago, IL 60654-5313 | Avenue             |
| (312) 832-4549         | Suite 3800         |
|                        | Milwaukee,         |
|                        | WI 53202-5306      |
|                        | (414) 297-5596     |

Payment of Filing Fee (Check the appropriate box):

No fee required.

Fee computed on table below per Exchange Act Rules 14a-6(i)(1) and 0-11.

(1) Title of each class of securities to which transaction applies:

(2) Aggregate number of securities to which transaction applies:

(3) Per unit price or other underlying value of transaction computed pursuant to Exchange Act Rule 0-11 (set forth the amount on which the filing fee is calculated and state how it was determined):

(4) Proposed maximum aggregate value of transaction:

(5) Total fee paid:

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Fee paid previously with preliminary materials.  
Check box if any part of the fee is offset as provided by Exchange Act Rule 0-11(a)(2) and identify the filing for which the offsetting fee was paid previously. Identify the previous filing by registration statement number, or the Form or Schedule and the date of its filing.

(1) Amount Previously Paid:

(2) Form, Schedule or Registration Statement No.:

(3) Filing Party:

(4) Date Filed:

Filed by Peter Kross

A copy of a letter to stockholders is being filed herewith under Rule 14a-6 of the Securities Exchange Act of 1934, as amended.

Important Information

Peter T. Kross has sent a definitive proxy statement, WHITE proxy card and related proxy materials to stockholders of Telkonet, Inc. (the "Company") seeking their support of his nominees at the 2016 Annual Meeting of Stockholders. Participants in the solicitation are Peter T. Kross, Leland D. Blatt and Arthur E. Byrnes. Stockholders are urged to read the definitive proxy statement and WHITE proxy card filed with the SEC on May 19, 2016 because they contain important information about the nominees, the participants in the solicitation, the Company and related matters. Stockholders may obtain a free copy of the definitive proxy statement and WHITE proxy card and other documents filed by Mr. Kross with the Securities and Exchange Commission ("SEC") at the SEC's web site at [www.sec.gov](http://www.sec.gov). The definitive proxy statement and other related SEC documents filed by Mr. Kross with the SEC may also be obtained free of charge from Mr. Kross.

PETER T. KROSS

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Dear Fellow Telkonet Stockholder,

As a fellow stockholder in Telkonet, Inc., I am asking for your support to replace three directors at the upcoming annual meeting which is scheduled to be held on Monday, June 27, 2016. This represents a majority of the Telkonet, Inc. board.

I am seeking to replace a majority of the board because the board has presided over the company's poor financial results and stock performance. Specifically, I note the following:

The company has incurred cumulative losses of \$122,095,121 since inception through December 31, 2015, and has never generated enough funds through operations to grow its business.

Stagnant low stock prices over the last five years.

Outside board members owning very little or NO stock while receiving \$48,000 each in board fees annually, plus expenses.

The company only had three board meetings in 2015.

Telkonet expects its board members to make an effort to attend the Annual Meeting. Only ONE OUT OF FIVE directors attended last year's meeting.

The Strategic Planning Committee held only ONE meeting in 2015.

The three nominees have extensive business experience and previous board representation which will allow them to provide the board with valuable recommendations and ideas to maximize shareholder value.

I am asking for your vote to change Telkonet, Inc. for the better by bringing new voices to the board. In order to do so, please vote the WHITE proxy card "FOR" Peter T. Kross, Leland D. Blatt, and Arthur E. Brynes.

Please contact our proxy solicitor D.F. King & Co., Inc. at (800) 859-8509 if you require assistance in voting your shares. If you would prefer to speak with me directly, please do not hesitate to call me at (313) 649-2020.

Thank you for your support,

/s/ Peter T. Kross

Peter T. Kross

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