

SUNCOM WIRELESS HOLDINGS, INC.

Form 10-Q

July 31, 2007

**Table of Contents**

**UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549**

**FORM 10-Q**

(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934.**

**For the quarterly period ended June 30, 2007**

**OR**

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934.**

**For the transition period from \_\_\_\_\_ to \_\_\_\_\_**

**COMMISSION FILE NUMBER: 1-15325**

**SUNCOM WIRELESS HOLDINGS, INC.**

(Exact name of Registrant as specified in its charter)

**Delaware**

(State or other jurisdiction of  
incorporation or organization)

**23-2974475**

(I.R.S. employer  
identification no.)

**1100 Cassatt Road**

**Berwyn, Pennsylvania 19312**

(Address and zip code of principal executive offices)

**(610) 651-5900**

(Registrant's telephone number, including area code)

Indicate by a check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by a check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer  Non-accelerated filer

Indicate by a check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes  No

As of July 20, 2007, 59,228,826 shares of the registrant's Class A common stock, par value \$0.01 per share, were outstanding.

**Table of Contents**

**SUNCOM WIRELESS HOLDINGS, INC.  
SECOND QUARTER REPORT  
TABLE OF CONTENTS**

	<b>Page No.</b>
<b><u>PART I. Financial Information</u></b>	
<u>Item 1 Financial Statements (unaudited)</u>	
<u>Consolidated Balance Sheets at June 30, 2007 and December 31, 2006</u>	3
<u>Consolidated Statements of Operations for the Three and Six Months Ended June 30, 2007 and 2006</u>	4
<u>Consolidated Statements of Stockholders' Equity (Deficit) for the Six Months Ended June 30, 2007 and 2006</u>	5
<u>Consolidated Statements of Cash Flows for the Six Months Ended June 30, 2007 and 2006</u>	6
<u>Notes to Consolidated Financial Statements</u>	7
<u>Item 2 Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	14
<u>Item 3 Quantitative and Qualitative Disclosures About Market Risk</u>	28
<u>Item 4 Controls and Procedures</u>	28
<b><u>PART II. Other Information</u></b>	
<u>Item 1 Legal Proceedings</u>	29
<u>Item 1A Risk Factors</u>	29
<u>Item 2 Unregistered Sales of Equity Securities and Use of Proceeds</u>	31
<u>Item 3 Defaults Upon Senior Securities</u>	31
<u>Item 4 Submission of Matters to a Vote of Security Holders</u>	31
<u>Item 5 Other Information</u>	33
<u>Item 6 Exhibits</u>	33
<u>Letter Agreement Waiver, dated May 14, 2007</u>	
<u>Certification of Chief Executive Officer</u>	
<u>Certification of Chief Financial Officer</u>	
<u>Certification of Vice President of Accounting and Controller</u>	
<u>Certification of Chief Executive Officer pursuant to Rule 13a-14(b)</u>	
<u>Certification of Chief Financial Officer pursuant to Rule 13a-14(b)</u>	

**Table of Contents**

**PART I. FINANCIAL INFORMATION**  
**ITEM 1. FINANCIAL STATEMENTS**  
**SUNCOM WIRELESS HOLDINGS, INC.**  
**CONSOLIDATED BALANCE SHEETS**  
(Dollars in thousands, except par value)  
(Unaudited)

	<b>June 30, 2007</b>	<b>December 31, 2006</b>
<b>ASSETS:</b>		
<i>Current assets:</i>		
Cash and cash equivalents	\$ 55,638	\$ 37,683
Short-term investments	127,300	157,600
Restricted cash and restricted short-term investments	1,711	1,668
Accounts receivable, net of allowance for doubtful accounts of \$8,741 and \$8,895, respectively	94,235	96,255
Accounts receivable - roaming partners	17,493	14,811
Inventory, net	28,205	27,441
Prepaid expenses	22,990	16,446
Assets held for sale	377	11,446
Other current assets	6,655	11,960
<b>Total current assets</b>	<b>354,604</b>	<b>375,310</b>
<i>Long-term assets:</i>		
Property and equipment, net	453,198	480,880
Intangible assets, net	777,794	794,250
Other long-term assets	10,742	4,419
<b>Total assets</b>	<b>\$ 1,596,338</b>	<b>\$ 1,654,859</b>
<b>LIABILITIES AND STOCKHOLDERS EQUITY (DEFICIT)</b>		
<i>Current liabilities:</i>		
Accounts payable	\$ 78,935	\$ 71,602
Accrued liabilities	55,344	89,134
Current portion of long-term debt	2,792	2,810
Other current liabilities	26,994	24,937
<b>Total current liabilities</b>	<b>164,065</b>	<b>188,483</b>
<i>Long-term debt:</i>		
Capital lease obligations	389	531
Senior secured term loan	241,250	242,500
Senior notes	714,977	714,341
<b>Senior long-term debt</b>	<b>956,616</b>	<b>957,372</b>
Subordinated notes	12,205	732,365

<b>Total long-term debt</b>	968,821	1,689,737
Deferred income taxes, net	146,993	143,124
Deferred revenue	1,520	1,766
Deferred gain on sale of property and equipment	57,866	46,173
Other	5,551	2,468
<b>Total liabilities</b>	1,344,816	2,071,751
Commitments and contingencies		
<b>Stockholders' equity (deficit):</b>		
Preferred stock, \$0.01 par value, 70,000,000 shares authorized; no shares issued or outstanding as of June 30, 2007 and December 31, 2006		
Class A common stock, \$0.01 par value, 580,000,000 shares authorized, 59,341,576 shares issued and 59,228,826 shares outstanding as of June 30, 2007; and 520,000,000 shares authorized, 6,511,238 shares issued and 6,333,119 shares outstanding as of December 31, 2006 (see Note 2)	592	633
Class B non-voting common stock, \$0.01 par value, no shares authorized as of June 30, 2007; 60,000,000 shares authorized; 792,610 shares issued and outstanding as of December 31, 2006		79
Additional paid-in capital	1,502,822	611,961
Accumulated deficit	(1,250,151)	(1,027,824)
Class A common stock held in trust		(173)
Deferred compensation		173
Class A common stock held in treasury, at cost (112,750 and 178,119 shares, respectively)	(1,741)	(1,741)
<b>Total stockholders' equity (deficit)</b>	251,522	(416,892)
<b>Total liabilities and stockholders' equity (deficit)</b>	\$ 1,596,338	\$ 1,654,859

See accompanying notes to financial statements.

**Table of Contents**

**SUNCOM WIRELESS HOLDINGS, INC.**  
**CONSOLIDATED STATEMENTS OF OPERATIONS**  
(Dollars in thousands, except per share data)  
(Unaudited)

	<b>Three Months Ended</b>		<b>Six Months Ended</b>	
	<b>June 30,</b>		<b>June 30,</b>	
	<b>2007</b>	<b>2006</b>	<b>2007</b>	<b>2006</b>
Revenue:				
Service	\$ 195,674	\$ 164,430	\$ 382,109	\$ 319,897
Roaming	25,099	19,519	47,101	40,985
Equipment	21,681	22,739	46,164	47,698
<b>Total revenue</b>	<b>242,454</b>	<b>206,688</b>	<b>475,374</b>	<b>408,580</b>
Operating expenses:				
Cost of service (excluding the below amortization and excluding depreciation and asset disposal of \$18,134 and \$82,856 for the three months ended June 30, 2007 and 2006, respectively, and \$39,147 and \$184,527 for the six months ended June 30, 2007 and 2006, respectively)	66,262	66,717	129,194	134,665
Cost of equipment	34,792	32,270	73,659	71,491
Selling, general and administrative (excluding depreciation and asset disposal of \$2,801 and \$1,675 for the three months ended June 30, 2007 and 2006, respectively, and \$5,934 and \$3,503 for the six months ended June 30, 2007 and 2006, respectively)	91,626	83,385	180,666	172,012
Termination benefits and other related charges		658		1,556
Depreciation and asset disposal	20,935	84,531	45,081	188,030
Amortization	7,243	10,689	15,077	22,193
<b>Total operating expenses</b>	<b>220,858</b>	<b>278,250</b>	<b>443,677</b>	<b>589,947</b>
<b>Income (loss) from operations</b>	<b>21,596</b>	<b>(71,562)</b>	<b>31,697</b>	<b>(181,367)</b>
Interest expense	(29,635)	(38,167)	(67,969)	(75,909)
Interest and other income	2,422	3,313	4,826	7,407
Loss on debt-for-equity exchange	(182,868)		(182,868)	
Loss before taxes	(188,485)	(106,416)	(214,314)	(249,869)
Income tax provision	(4,504)	(3,991)	(7,602)	(7,743)
<b>Net loss</b>	<b>(\$192,989)</b>	<b>(\$110,407)</b>	<b>(\$221,916)</b>	<b>(\$257,612)</b>
<b>Net loss per common share (basic and diluted)</b>	<b>(\$5.80)</b>	<b>(\$16.07)</b>	<b>(\$11.02)</b>	<b>(\$37.59)</b>

Weighted average common shares outstanding (basic and diluted)	33,246,761	6,868,498	20,143,932	6,852,413
---	------------	-----------	------------	-----------

See accompanying notes to financial statements.

4

---

**Table of Contents**

**SunCom Wireless Holdings, Inc.**  
**Consolidated Statements of Stockholders Equity (Deficit)**  
(Dollars in thousands)

	Class B		Common				Accumulated Deficit	Total Stockholders Equity (Deficit)
	Class A	Non-Voting	Additional	Deferred	Stock Held	Treasury		
	Common Stock	Common Stock	Paid-In Capital	Compensation	in Trust	Stock		
<b>Balance at December 31, 2006</b>	\$ 633	\$ 79	\$ 611,961	\$ 173	\$ (173)	\$ (1,741)	\$ (1,027,824)	\$ (416,892)
Adoption of FASB Interpretation No. 48 (FIN 48)							(411)	(411)
Deferred compensation, net of forfeitures	7		(7)					
Termination of deferred compensation plan				(173)	173			
Conversion of Class B to Class A	79	(79)						
Reverse stock split	(647)		647					
Stock issuance in connection with debt-for-equity exchange	520		889,165					889,685
Non-cash compensation			1,099					1,099
Net loss							(221,916)	(221,916)
Other			(43)					(43)
<b>Balance at June 30, 2007</b>	\$ 592	\$	\$ 1,502,822	\$	\$	\$ (1,741)	\$ (1,250,151)	\$ 251,522



<b>Balance at December 31, 2005</b>	<b>\$ 627</b>	<b>\$ 79</b>	<b>\$ 607,849</b>	<b>\$ 145</b>	<b>\$ (145)</b>	<b>\$ (1,375)</b>	<b>\$ (690,446)</b>	<b>\$ (83,266)</b>
Deferred compensation, net of forfeitures	6		(6)	5	(5)			
Non-cash compensation			3,021					3,021
Purchase of treasury stock						(366)		(366)
Net loss							(257,612)	(257,612)
<b>Balance at June 30, 2006</b>	<b>\$ 633</b>	<b>\$ 79</b>	<b>\$ 610,864</b>	<b>\$ 150</b>	<b>\$ (150)</b>	<b>\$ (1,741)</b>	<b>\$ (948,058)</b>	<b>\$ (338,223)</b>

**Table of Contents**

**SUNCOM WIRELESS HOLDINGS, INC.**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**  
(Dollars in thousands)  
(Unaudited)

	<b>Six Months Ended June 30,</b>	
	<b>2007</b>	<b>2006</b>
<b>Cash flows from operating activities:</b>		
Net loss	(\$221,916)	(\$257,612)
Adjustments to reconcile net loss to net cash used in operating activities, net of effects from divestitures:		
Depreciation, asset disposal and amortization	60,158	210,223
Deferred income taxes	6,489	7,171
Accretion of interest	2,069	2,215
Bad debt expense	14,100	10,065
Non-cash compensation	1,099	3,021
Loss on debt-for-equity exchange	182,868	
Change in operating assets and liabilities:		
Accounts receivable	(16,949)	(10,707)
Inventory	(764)	7,561
Prepaid expenses and other current assets	(7,422)	(5,831)
Intangible and other assets	(5,199)	(807)
Accounts payable	5,018	(1,473)
Accrued payroll and liabilities	(5,961)	(6,547)
Deferred revenue	661	2,829
Accrued interest	(17,814)	(46)
Other liabilities	(536)	(2,421)
<b>Net cash used in operating activities</b>	<b>(4,099)</b>	<b>(42,359)</b>
<b>Cash flows from investing activities:</b>		
Purchase of available for sale securities	(337,950)	(436,604)
Proceeds from sale of available for sale securities	368,250	540,800
Proceeds from sale of assets	27,530	1,590
Payment of direct costs on business transactions	(451)	(54)
Capital expenditures	(16,347)	(42,173)
Other		(37)
<b>Net cash provided by investing activities</b>	<b>41,032</b>	<b>63,522</b>
<b>Cash flows from financing activities:</b>		
Payments under senior secured term loan	(1,250)	(1,250)
Change in bank overdraft	(9,474)	(6,270)
Principal payments under capital lease obligations	(160)	(151)
Payment of direct costs on debt-for-equity exchange	(8,078)	(2,886)
Purchase of treasury stock		(366)
Other	(16)	

<b>Net cash used in financing activities</b>	(18,978)	(10,923)
<b>Net increase in cash and cash equivalents</b>	17,955	10,240
<b>Cash and cash equivalents, beginning of period</b>	37,683	16,083
<b>Cash and cash equivalents, end of period</b>	\$ 55,638	\$ 26,323
<b>Non-cash investing and financing activities</b>		
Change in capital expenditures included in accounts payable	\$ 2,661	(\$1,284)
Change in direct transaction costs included in accrued expenses	(517)	
Fair value of equity issued in the debt-for-equity exchange	889,685	
Carrying value of debt retired in the debt-for-equity exchange	(720,977)	
Write-off of deferred financing costs in connection with the debt-for- equity exchange	896	

See accompanying notes to financial statements.

**Table of Contents**

**SUNCOM WIRELESS HOLDINGS, INC.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**JUNE 30, 2007**

**1. Basis of Presentation**

The accompanying consolidated financial statements are unaudited and have been prepared by management. In the opinion of management, these consolidated financial statements contain all of the adjustments, consisting of normal recurring adjustments, necessary to state fairly, in summarized form, the financial position and the results of operations of SunCom Wireless Holdings, Inc. ( Holdings ) and its wholly-owned subsidiaries (collectively, the Company ). SunCom Wireless refers to SunCom Wireless, Inc., an indirect wholly-owned subsidiary of Holdings. The results of operations for the three and six months ended June 30, 2007 may not be indicative of the results that may be expected for the year ending December 31, 2007. The financial information presented herein should be read in conjunction with the audited consolidated financial statements for the year ended December 31, 2006, which include information and disclosures not included herein.

All significant intercompany accounts or balances have been eliminated in consolidation.

Certain reclassifications have been made to prior period financial statements to conform to the current period presentation.

**2. Debt-for-Equity Exchange**

The construction of the Company's network and the marketing and distribution of wireless communications products and services have required, and will continue to require, substantial capital. Capital outlays have included license acquisition costs, capital expenditures for network construction, funding of operating cash flow losses and other working capital costs, debt service and financing fees and expenses. The Company will have additional capital requirements, which could be substantial, for future upgrades and advances in new technology.

Therefore, on January 31, 2007, Holdings, SunCom Wireless and SunCom Wireless Investment Company LLC, a Delaware limited liability company and a wholly-owned subsidiary of Holdings, and certain holders of the 9<sup>3</sup>/<sub>8</sub>% Senior Subordinated Notes due 2011 and 8<sup>3</sup>/<sub>4</sub>% Senior Subordinated Notes due 2011 of SunCom Wireless, or collectively the SunCom Wireless Subordinated Notes, entered into an Exchange Agreement, which was amended on May 15, 2007. Pursuant to the amended Exchange Agreement, on May 15, 2007, the holders of the SunCom Wireless Subordinated Notes that were parties thereto exchanged \$731.6 million principal amount of their outstanding SunCom Wireless Subordinated Notes for an aggregate of approximately 52.0 million shares of Holdings' Class A common stock. The 52.0 million shares reflect a 1-for-10 reverse stock split that was effected immediately prior to the exchange pursuant to the merger described below. As a result of the exchange, the holders of the outstanding SunCom Wireless Subordinated Notes participating in the exchange received in the aggregate (in respect of their SunCom Wireless Subordinated Notes tendered in the exchange) approximately 87.9% of Holdings' outstanding Class A common stock on a fully-diluted basis. Following the exchange, the existing holders of Holdings' Class A common stock owned approximately 12.1% of Holdings' Class A common stock on a fully-diluted basis.

In connection with the Exchange Agreement, the holders of the SunCom Wireless Subordinated Notes agreed to exit consents that removed, effective as of the closing of the exchange, substantially all of the restrictive covenants and certain of the events of default from the indentures governing the SunCom Wireless Subordinated Notes.

The Exchange Agreement contained covenants, which called for the board of directors of Holdings to be reconstituted immediately following the closing of the exchange, to include Michael Kalogris and Scott Anderson, both current directors of Holdings, as well as eight new directors who have been designated by various of the holders of the SunCom Wireless Subordinated Notes that were parties to the Exchange Agreement. Also pursuant to the Exchange Agreement, Holdings agreed to pursue strategic alternatives, including the potential sale of substantially all of its business.

Also on January 31, 2007, concurrent with the execution of the Exchange Agreement, Holdings entered into an Agreement and Plan of Merger with SunCom Merger Corp., a Delaware corporation and direct wholly-owned subsidiary of Holdings formed for the purpose of entering into the merger agreement ( Merger Sub ). On May 15, 2007, pursuant to the merger agreement, Merger Sub merged with and into Holdings, with Holdings continuing as the surviving corporation in the merger. In the merger, each issued and outstanding share of Class A common stock of

Holdings was converted into 0.1 share of Class A common stock of Holdings, as the surviving corporation in the merger. Each issued and outstanding share of common stock of Merger Sub was cancelled in the exchange for no consideration. The merger was consummated prior to the consummation of the transactions contemplated by the Exchange Agreement. The merger was effected, among other reasons, to implement a 1-for-10 reverse stock split and to ensure that Holdings had sufficient authorized shares of Class A common stock to complete the exchange. The par value of the common stock was not affected by the reverse stock split and remained at \$0.01 per share. Consequently, the aggregate par value of the issued Class A common stock was reduced by reclassifying the par value amount of the eliminated

**Table of Contents****SUNCOM WIRELESS HOLDINGS, INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

shares of common stock to additional paid-in capital in the Company's consolidated balance sheets. The Company has paid cash in lieu of any fractional shares to which a holder of Class A common stock would otherwise be entitled as a result of the reverse stock split. The number of authorized shares of Class A common stock remains unchanged, and all shares and per share amounts have been adjusted in the consolidated financial statements and in the notes to the consolidated financial statements for all periods presented to reflect the reverse stock split. Prior period additional paid-in capital and Class A common stock balances have not been adjusted on the consolidated balance sheet to reflect the reverse stock split.

During January 2007, and in connection with the exchange, J.P. Morgan SBIC LLC and Sixty Wall Street SBIC Fund L.P. transferred all of their shares of Holdings' Class B non-voting common stock (which constituted all remaining outstanding shares of Class B non-voting common stock) to their affiliates, J.P. Morgan Capital, L.P. and Sixty Wall Street Fund, L.P., respectively. Such entities then converted all of such shares of Class B non-voting common stock into shares of Class A common stock.

As a result of the debt-for-equity transaction, the Company recorded a loss of \$182.9 million, or \$5.50 and \$9.08 per basic and diluted share for the three and six months ended June 30, 2007, respectively. The loss resulted from exchanging 52,028,376 shares of Holdings' Class A common stock, with a value of \$889.7 million based on a stock price of \$17.10 per share on the close date, for \$731.6 million principal amount of the SunCom Wireless Subordinated Notes, which had a carrying value of \$721.0 million as of the date of the exchange. In addition, the Company wrote-off \$0.9 million of unamortized debt issuance costs and \$13.3 million of transaction costs related to the exchange.

**3. New Accounting Pronouncements**

In September 2006, the Financial Accounting Standard Board (FASB) issued Statement of Financial Accounting Standards (SFAS) No. 157, Fair Value Measurements, which is effective for fiscal years beginning after November 15, 2007. The statement was issued to define fair value, establish a framework for measuring fair value, and expand disclosures about fair value measurements. The Company is currently assessing the effect, if any, this statement will have on its financial statements or its results of operations.

In February 2007, the FASB issued SFAS No. 159, The Fair Value Option for Financial Assets and Financial Liabilities, including an amendment of FASB Statement No. 115. This statement permits entities to choose to measure many financial instruments and certain other items at fair value that are not currently required to be measured at fair value. Unrealized gains and losses on items for which the fair value option has been elected are reported in earnings. This statement does not affect any existing accounting literature that requires certain assets and liabilities to be carried at fair value. This statement is effective for fiscal years beginning after November 15, 2007. The Company does not expect this statement to have a material effect on its financial statements or its results of operations.

**4. Stock-Based Compensation**

Holdings grants restricted stock under its Amended and Restated Stock and Incentive Plan and its Directors' Stock and Incentive Plan to provide incentives to key employees and non-management directors and to further align the interests of such individuals with those of its stockholders. Grants of restricted stock generally are made annually under these stock and incentive plans, and the grants generally vest over a four-year period.

The Company measures the fair value of restricted stock awards based upon the market price of Holdings' Class A common stock as of the date of grant, and these grants are amortized over their applicable vesting period using the straight-line method. In accordance with SFAS No. 123(R) Share-Based Payment, the Company has estimated that its forfeiture rate is 3% based on historical experience. The Company's net loss for the three months ended June 30, 2007 and 2006 includes approximately \$0.5 million and \$0.8 million, respectively, of stock-based compensation expense, and the Company's net loss for the six months ended June 30, 2007 and 2006 included approximately \$1.1 million and \$3.0 million, respectively, of stock-based compensation expense. The following table summarizes the allocation of this compensation expense.

Six months ended June 30,

Edgar Filing: SUNCOM WIRELESS HOLDINGS, INC. - Form 10-Q

Three months ended  
June 30,

2007            2006            2007            2006

(Dollars in thousands)

Cost of service	\$ 32	\$ 91	\$ 88	\$ 239
Selling, general and administrative expense	503	734	1,011	2,782
Total stock-based compensation expense	\$ 535	\$ 825	\$ 1,099	\$ 3,021

8

---

**Table of Contents****SUNCOM WIRELESS HOLDINGS, INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

The following activity occurred under Holdings' restricted stock plans for the six months ended June 30, 2007:

	Shares	Weighted Average Grant-Date Fair Value
Unvested balance at December 31, 2006	230,213	\$ 23.12
Granted	77,938	17.15
Vested	(79,289)	30.74
Forfeited	(2,268)	21.27

Unvested balance at June 30, 2007	226,594	\$ 18.42
-----------------------------------	---------	----------

As of June 30, 2007, there was approximately \$3.1 million of total unrecognized compensation costs related to Holdings' stock plans. These costs are expected to be recognized over a weighted average period of 2.5 years. In addition, an aggregate of 94,697 shares were authorized for future grants under Holdings' stock plans as of June 30, 2007.

During the six months ended June 30, 2007 and 2006, the following activity occurred under Holdings' stock plans:

	Six months ended June 30,	
	2007	2006
Stock awards granted (shares)	77,938	99,857
Weighted average grant-date fair value	\$ 17.15	\$ 14.98
Total fair value of shares vested (in thousands)	\$ 2,438	\$ 3,493

**5. Restricted Cash and Restricted Short-term Investments**

Restricted cash and restricted short-term investments represent deposits that are pledged as collateral for the Company's surety bonds on its cell site leases. As of June 30, 2007, the Company had total restricted cash and short-term investments of \$1.7 million.

**6. Property and Equipment**

The following table summarizes the Company's property and equipment as of June 30, 2007 and December 31, 2006, respectively.

	June 30, 2007	December 31, 2006
	(Dollars in thousands)	
<b>Property and equipment:</b>		
Land	\$ 313	\$ 313
Network infrastructure and equipment	803,508	792,356
Furniture, fixtures and computer equipment	115,999	111,852
Capital lease assets	1,424	1,424
Construction in progress	14,841	16,839
	936,085	922,784
Less accumulated depreciation	(482,887)	(441,904)
Property and equipment, net	\$ 453,198	\$ 480,880



**7. Detail of Certain Liabilities**

The following table summarizes certain current liabilities as of June 30, 2007 and December 31, 2006, respectively:

9

---

**Table of Contents**

**SUNCOM WIRELESS HOLDINGS, INC.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

	June 30, 2007	December 31, 2006
	(Dollars in thousands)	
<b><i>Accrued liabilities:</i></b>		
Bank overdraft liability	\$ 5,267	\$ 14,741
Accrued payroll and related expenses	14,680	20,255
Accrued expenses	30,003	30,930
Accrued interest	5,394	23,208
 Total accrued liabilities	 \$55,344	 \$ 89,134
 <b><i>Other current liabilities:</i></b>		
Deferred revenue	\$ 18,545	\$ 17,638
Deferred gain on sale of property and equipment	2,745	2,205
Security deposits	5,704	5,094
 Total other current liabilities	 \$26,994	 \$ 24,937

**8. Long-Term Debt**

The following table summarizes the Company's indebtedness as of June 30, 2007 and December 31, 2006, respectively:

	June 30, 2007	December 31, 2006
	(Dollars in thousands)	
<b><i>Current portion of long-term debt:</i></b>		
Current portion of capital lease obligations	\$ 292	\$ 310
Current portion of senior secured term loan	2,500	2,500
 Total current portion of long-term debt	 2,792	 2,810
 <b><i>Long-term debt:</i></b>		
Capital lease obligations	\$ 389	\$ 531
Senior secured term loan	241,250	242,500
8 1/2% senior notes	714,977	714,341
9 3/8% senior subordinated notes	5,397	340,735
8 3/4% senior subordinated notes	6,808	391,630
 Total long-term debt	 968,821	 1,689,737
 Total debt	 \$971,613	 \$1,692,547

**9. Athens Sale**

In August 2006, the Company entered into a definitive agreement to sell to Cingular Wireless substantially all of the assets of its wireless communications network and FCC licenses relating to its Athens, Georgia market. The closing of the sale was substantially completed on January 31, 2007. The carrying values of the network and related assets and FCC licenses sold as part of this agreement were \$2.1 million and \$8.9 million, respectively, and total proceeds for the fair value of the assets sold was approximately \$10.9 million. After deducting \$0.3 million of transaction costs, the loss on the Athens sale was approximately \$0.4 million. This loss is included within depreciation and asset disposal expense on the consolidated statement of operations for the six months ended June 30, 2007.

Pending the successful assignment of six cell sites related to the Athens sale, Cingular Wireless will pay the Company an additional \$0.9 million, and the related assets, which have a carrying value of approximately \$0.4 million, will be transferred to Cingular Wireless. This final part of the transaction is expected to be completed during the third quarter of 2007 (see Note 13 Subsequent Events ). In accordance with SFAS No. 144, Accounting for the Impairment or Disposal of Long-Lived Assets , these pending assets have been classified in assets held for sale on the consolidated balance sheet as of June 30, 2007.

**Table of Contents**

**SUNCOM WIRELESS HOLDINGS, INC.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**10. Tower Sale**

On November 13, 2006, the Company agreed to sell 69 wireless communications towers located in its continental United States business segment to SBA Towers II LLC ( SBA ) for approximately \$17.0 million, reflecting a price of approximately \$0.3 million per tower. The closing of 63 of the 69 towers occurred during the first six months of 2007, and the remaining six sites are not expected to be sold to SBA.

In connection with the sale of the towers, the Company has entered into site lease agreements with SBA, under which it will pay SBA monthly rent for the continued use of space that the Company occupied on the towers prior to their sale. The leases have an initial term of 10 years, and the monthly rental amount is subject to certain escalation clauses over the life of the lease. The Company is required to prepay the first four years' rent under each site agreement at each closing, which aggregated to approximately \$5.2 million during the first six months of 2007.

The Company accounted for this sale-leaseback transaction in accordance with SFAS No. 98 Accounting for Leases and SFAS No. 28 Accounting for Sales with Leasebacks . The proceeds for the sale of the 63 towers were approximately \$15.5 million and the carrying value of the towers was approximately \$1.7 million. After deducting \$0.4 million of selling costs, the gain on the sale of the towers was approximately \$13.4 million, all of which was deferred and will be recognized over the remaining operating lease terms of the towers that have been leased back to the Company.

**11. Recently Adopted Accounting Pronouncements**

The Company adopted the provisions of FASB Interpretation No. 48, Accounting for Uncertainty in Income Taxes ( FIN 48 ), on January 1, 2007. As a result of the implementation of FIN 48, the Company recognized a \$2.9 million alternative minimum income tax liability and interest expense for unrecognized tax benefits, of which \$2.5 million was recorded as a deferred tax asset and the remaining \$0.4 million was accounted for as an adjustment to the beginning balance of retained earnings on the consolidated balance sheet. As of the date of adoption and after the impact of recognizing the increase in liabilities noted above, the Company's unrecognized tax benefits totaled \$20.2 million, the disallowance of which would not affect the annual effective income tax rate. The Company does not expect the unrecognized tax benefit to change significantly during the next twelve months.

The Company is subject to U.S. federal income tax as well as income tax of multiple state and foreign jurisdictions. The Company is subject to U.S. federal income tax and certain state and local income tax examination for all years since 1997. The Company is subject to foreign income tax examination for all years since 2004.

The Company's continuing practice is to recognize interest and/or penalties related to income tax matters in income tax expense. During the six months ended June 30, 2007, the Company recognized approximately \$1.1 million in potential interest associated with uncertain tax positions, which increased the Company's unrecognized tax benefit to \$21.3 million as of June 30, 2007. Accrued interest and penalties were \$3.1 million and \$4.2 million as of January 1, 2007 and June 30, 2007, respectively. To the extent interest is not assessed with respect to uncertain tax positions, amounts accrued will be reduced and reflected as a reduction of the overall income tax provision.

In June 2006, the FASB ratified the Emerging Issues Task Force issue 06-3, How Taxes Collected From Customers and Remitted to Governmental Authorities Should Be Presented in the Income Statement (Gross Versus Net Presentation) ( EITF 06-3 ). EITF 06-3 addresses income statement presentation and disclosure requirements for taxes assessed by a governmental authority that are directly imposed on and concurrent with a revenue-producing transaction between a seller and a customer, including sales and use taxes. EITF 06-3 permits such taxes to be presented on either a gross basis (included in revenues and costs) or on a net basis (excluded from revenues). The Company has historically presented, and will continue to present, such taxes on a net basis.

**12. Segment Information**

The Company has two reportable segments, which it operates and manages as strategic business units. Reportable segments are defined as components of an enterprise for which separate financial information is available and is evaluated regularly by the chief operating decision makers in deciding how to allocate resources and in assessing performance. The Company's reporting segments are based upon geographic area of operation; one segment consists of the Company's operations in the continental United States and the other consists of the Company's operations in Puerto

Rico and the U.S. Virgin Islands. The Corporate and other column below includes centralized services that largely support both segments. The Company's reporting segments follow the same accounting policies used for the Company's consolidated financial statements.

**Table of Contents**

**SUNCOM WIRELESS HOLDINGS, INC.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

Financial information by reportable business segment is as follows:

	As of and for the three months ended June 30, 2007				As of and for the three months ended June 30, 2006			
	Continental U.S.	Puerto Rico and U.S. Virgin Islands	Corporate and other	Consolidated	Continental U.S.	Puerto Rico and U.S. Virgin Islands	Corporate and other	Consolidated
	(Dollars in thousands)							
Revenue:								
Service	\$ 138,195	\$ 57,479	\$	\$ 195,674	\$ 117,778	\$ 46,652	\$	\$ 164,430
Roaming	21,613	3,486		25,099	17,692	1,827		19,519
Equipment	15,019	6,662		21,681	16,787	5,952		22,739
Total revenue	174,827	67,627		242,454	152,257	54,431		206,688
Depreciation, asset disposal and amortization	18,841	6,549	2,788	28,178	82,664	8,039	4,517	95,220
Income (loss) from operations	\$ 20,057	\$ 12,923	\$ (11,384)	\$ 21,596	\$ (60,254)	\$ 2,290	\$ (13,598)	\$ (71,562)
Total assets	\$ 1,057,457	\$ 368,618	\$ 170,263	\$ 1,596,338	\$ 1,107,620	\$ 346,565	\$ 283,193	\$ 1,737,378
Capital expenditures	3,132	6,102	1,794	11,028	24,166	5,499	1,206	30,871
	As of and for the six months ended June 30, 2007				As of and for the six months ended June 30, 2006			
	Continental U.S.	Puerto Rico and U.S. Virgin Islands	Corporate and other	Consolidated	Continental U.S.	Puerto Rico and U.S. Virgin Islands	Corporate and other	Consolidated
	(Dollars in thousands)							
Revenue:								
Service	\$ 271,155	\$ 110,954	\$	\$ 382,109	\$ 227,835	\$ 92,062	\$	\$ 319,897
Roaming	40,386	6,715		47,101	35,547	5,438		40,985
Equipment	33,229	12,935		46,164	36,912	10,786		47,698
Total revenue	344,770	130,604		475,374	300,294	108,286		408,580
Depreciation, asset disposal	37,971	13,486	8,701	60,158	166,538	34,566	9,119	210,223

and  
 amortization  
 Income  
 (loss) from  
 operations

\$ 35,714 \$ 20,898 \$ (24,915) \$ 31,697 \$ (137,079) \$ (17,017) \$ (27,271) \$ (181,367)

Total assets \$1,057,457 \$368,618 \$170,263 \$1,596,338 \$1,107,620 \$346,565 \$283,193 \$1,737,378

Capital  
 expenditures 5,139 8,208 3,000 16,347 29,819 10,050 2,304 42,173

A reconciliation from segment income (loss) from operations to consolidated loss before taxes is set forth below:

12

---

Table of Contents

**SUNCOM WIRELESS HOLDINGS, INC.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

	For the three months ended June 30,		For the six months ended June 30,	
	2007	2006	2007	2006
	(Dollars in thousands)			
Total segment income (loss) from operations	\$ 21,596	\$ (71,562)	\$ 31,697	\$(181,367)
Unallocated amounts:				
Interest expense	(29,635)	(38,167)	(67,969)	(75,909)
Loss on debt for equity exchange	(182,868)		(182,868)	
Interest and other income	2,422	3,313	4,826	7,407
Consolidated loss before taxes	\$(188,485)	\$(106,416)	\$(214,314)	\$(249,869)

**13. Subsequent Event**

On July 1, 2007, in connection with the sale of the Company's wireless communications network and FCC licenses relating to its Athens, Georgia market (see Note 9 Athens Sale), the Company sold five of the remaining six cell sites to Cingular Wireless for proceeds of approximately \$0.8 million. The carrying values of the five cell sites sold as part of this agreement were approximately \$0.3 million, resulting in a gain of approximately \$0.5 million, which will be recorded during the third quarter of 2007. Pending the successful assignment of the final cell site related to the Athens sale, Cingular Wireless will pay the Company an additional \$0.1 million. This transaction is expected to be completed during the third quarter of 2007.



**Table of Contents**

**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

**General**

In this section, the terms *SunCom*, *we*, *us*, *our* and similar terms refer collectively to SunCom Wireless Holdings, Inc., our wholly-owned subsidiary, SunCom Wireless, Inc., and their consolidated subsidiaries. *Holdings* refers to SunCom Wireless Holdings, Inc. and *SunCom Wireless* refers to SunCom Wireless, Inc. The following discussion and analysis is based upon our financial statements as of the dates and for the periods presented in this section. You should read this discussion and analysis in conjunction with our financial statements and the related notes contained elsewhere in this report.

**Forward-Looking Statements**

When used in this Form 10-Q and in future filings by us with the Securities and Exchange Commission, in our press releases and in oral statements made with the approval of an authorized executive officer of SunCom, statements concerning possible or assumed future results of operations of SunCom and those preceded by, followed by or that include the words *may*, *will*, *should*, *expects*, *plans*, *anticipates*, *believes*, *estimates*, *predicts*, *potentially*, *could*, *may*, *might*, *could*, *may*, *will*, *should*, *expects*, *plans*, *anticipates*, *believes*, *estimates*, *predicts*, the negative of such terms and other comparable terminology (including confirmations by an authorized executive officer of SunCom or any such expressions made by a third party with respect to SunCom) are intended to identify forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Readers are cautioned not to place undue reliance on any such forward-looking statements, each of which speaks only as of the date made. Such statements are subject to certain risks and uncertainties that could cause actual results to differ materially from historical earnings and those presently anticipated or projected. For a discussion of certain risks and uncertainties that could affect our results of operations, liquidity and capital resources, see the *Risk Factors* section of our Form 10-K for the year ended December 31, 2006, Part II, Item 1A of this report and our other Securities and Exchange Commission filings. We have no obligation to release publicly the result of any revisions, which may be made to any forward-looking statements to reflect anticipated or unanticipated events or circumstances occurring after the date of such statements.

**Overview**

We are a provider of digital wireless communications services in the southeastern United States, Puerto Rico and the U.S. Virgin Islands. As of June 30, 2007, our wireless communications network covered a population of approximately 14.6 million potential customers in a contiguous geographic area encompassing portions of North Carolina, South Carolina, Tennessee and Georgia. In addition, we operate a wireless communications network covering a population of approximately 4.1 million potential customers in Puerto Rico and the U.S. Virgin Islands.

Our strategy is to provide extensive coverage to customers within our region, to offer our customers high-quality, innovative voice and data services with coast-to-coast coverage via compelling rate plans and to benefit from roaming revenues generated by other carriers' wireless customers who roam into our covered area.

We believe our markets are strategically attractive because of their strong demographic characteristics for wireless communications services. According to the 2005 Paul Kagan Associates Report, our service area includes 11 of the top 100 markets in the country with population densities that are higher than the national average. We currently provide wireless voice and data services utilizing global system for mobile communications and general packet radio service, or *GSM/GPRS*, technology, which is capable of providing enhanced voice and data services.

**Debt-for-Equity Exchange**

In order to improve our capital structure, we entered into an exchange agreement on January 31, 2007 with certain holders of the 9<sup>3</sup>/<sub>8</sub>% senior subordinated notes due 2011 and 8<sup>3</sup>/<sub>4</sub>% senior subordinated notes due 2011 issued by SunCom Wireless. On May 15, 2007, Holdings implemented a 1-for-10 reverse stock split to ensure that there existed sufficient authorized shares of Class A common stock to complete the debt-for-equity exchange contemplated by the exchange agreement. Also, on May 15, 2007, pursuant to the exchange agreement, holders of SunCom Wireless subordinated notes exchanged notes representing 98.3% of the outstanding SunCom Wireless subordinated notes for approximately 52.0 million shares of Holdings Class A common stock (after giving effect to the 1-for-10 reverse stock split immediately prior to the exchange). Also in connection with the exchange transaction, we agreed to explore strategic alternatives, including a possible sale of the company. We have engaged Goldman Sachs & Co. as our

financial advisor to explore strategic alternatives and assist us with a process to sell the company. See Note 2 to our consolidated financial statements for more information.

**Table of Contents****Results of Operations**

We have two reportable segments, which we operate and manage as strategic business units. Our reporting segments are based upon geographic area of operation; one segment consists of our operations in the continental United States, and the other consists of our operations in Puerto Rico and the U.S. Virgin Islands. Each reporting segment markets wireless rate plans to consumers that are specific to its respective geographic area. For purposes of this discussion, corporate expenses are included in the continental United States segment results.

***Three Months Ended June 30, 2007 Compared to the Three Months Ended June 30, 2006*****Consolidated operations**

The table below summarizes the consolidated key metrics of our operations as of and for the three months ended June 30, 2007 and 2006. These results are further described in our segment discussions.

	<b>As of and for the three months ended June 30,</b>			
	<b>2007</b>	<b>2006</b>	<b>Change</b>	<b>Change %</b>
Gross additions	95,846	92,131	3,715	4.0%
Net additions	16,128	24,329	(8,201)	(33.7%)
Subscribers (end of period)	1,136,966	1,031,443	105,523	10.2%
Monthly subscriber churn	2.4%	2.2%	(0.2%)	(9.1%)
Average revenue per user	\$ 57.21	\$ 52.89	\$ 4.32	8.2%
Cost per gross addition	\$ 459	\$ 409	(\$50)	(12.2%)

Gross additions are new subscriber activations, and net additions are gross additions less subscriber deactivations. Monthly subscriber churn is calculated by dividing subscriber deactivations by our average subscriber base for the period. These statistical measures may not be compiled in the same manner as similarly titled measures of other companies. In addition, average revenue per user, or *ARPU*, and cost per gross addition, or *CPGA*, are performance measures not calculated in accordance with accounting principles generally accepted in the United States, or *GAAP*. For more information about ARPU and CPGA, see *Reconciliation of Non-GAAP Financial Measures* below.

**Continental U.S. segment operations**

The table below summarizes key metrics of our continental U.S. segment operations as of and for the three months ended June 30, 2007 and 2006.

	<b>As of and for the three months ended June 30,</b>			
	<b>2007</b>	<b>2006</b>	<b>Change</b>	<b>Change %</b>
Gross additions	61,116	59,193	1,923	3.2%
Net additions	6,274	15,379	(9,105)	(59.2%)
Subscribers (end of period)	799,394	750,332	49,062	6.5%
Monthly subscriber churn	2.3%	2.0%	(0.3%)	(15.0%)
Average revenue per user	\$ 57.98	\$ 52.86	\$ 5.12	9.7%
Cost per gross addition	\$ 484	\$ 440	(\$44)	(10.0%)

**Subscribers.** The decrease in total net subscriber additions of 9,105 was driven by a 14,631 decline in our postpaid net subscriber additions that was partially offset by a 5,526 increase in our prepaid net subscriber additions. Gross subscriber additions in our postpaid base declined 10,389 quarter-over-quarter as a result of an appreciable increase in both access and equipment pricing on our month-to-month rate plan offerings, which are sold primarily to credit-challenged subscribers. Involuntary deactivations due to non-payment in our postpaid base increased quarter-over-quarter due to a growing subscriber base and higher churn on the month-to-month plans. Voluntary subscriber deactivations in our postpaid base declined quarter-over-quarter due to an increase in the percentage of postpaid subscribers under contract from 85% to 87%. Prepaid gross additions increased 12,312 quarter-over-quarter and prepaid deactivations increased 6,786 quarter-over-quarter, as we did not offer a prepaid product during the three months ending June 30, 2006. As of June 30, 2007, our postpaid subscriber base of 783,528 included 33,870 subscribers on the month-to-month offerings, and our prepaid subscriber base included 15,866 subscribers. The 49,062 increase in total subscribers was attributable to net subscriber additions from July 1, 2006 through June 30,

2007.

15

---

**Table of Contents**

**Monthly Subscriber Churn.** Our monthly postpaid subscriber churn was 2.0% for both the three months ended June 30, 2007 and June 30, 2006. These percentages include churn on the above-mentioned month-to-month rate plans. Subscriber churn on these plans was 7.1% for the three months ended June 30, 2007 and 4.2% for the three months ended June 30, 2006. Prepaid subscriber churn was 17.3% for the three months ended June 30, 2007, and there was no comparable data for the three months ended June 30, 2006 because we did not offer a prepaid product during that period. As a result, our consolidated subscriber churn increased from 2.0% for the three months ended June 30, 2006 to 2.3% for the three months ended June 30, 2007. We believe that churn in the continental U.S. segment may increase slightly in the near term due to an increased prepaid customer base, which generally has a higher rate of churn.

**Average Revenue Per User.** Average revenue per user, or *ARPU*, reflects the average amount billed to subscribers based on rate plan and calling feature offerings. *ARPU* is calculated by dividing service revenue, excluding service revenue credits made to existing subscribers and revenue not generated by wireless subscribers, by our average subscriber base for the respective period. The *ARPU* increase of \$5.12 was primarily the result of an increase in average revenue from usage of features offered for additional fees and an increase in average access revenue per subscriber. The increase in average feature revenue was primarily the result of subscribers increasing their usage of our data offerings, such as short message service, or *SMS*, and downloadable ring tones. The increase in average access revenue was primarily the result of higher access points on add-a-line activations. In addition, miscellaneous revenue also increased due to higher fees charged to delinquent paying subscribers. The above discussion is on a consolidated subscriber basis; postpaid *ARPU* and prepaid *ARPU* were \$58.41 and \$31.85, respectively, for the three months ended June 30, 2007. As a result of the anticipated mix of new rate plan offerings, we expect *ARPU* to remain relatively flat in the foreseeable future. For more details regarding our calculation of *ARPU*, refer to Reconciliation of Non-GAAP Financial Measures below.

**Cost Per Gross Addition.** Cost per gross addition, or *CPGA*, is calculated by dividing the sum of equipment margin for handsets sold to new subscribers (equipment revenue less cost of equipment, which costs have historically exceeded the related revenues) and selling expenses (exclusive of the non-cash compensation portion of the selling expenses) related to adding new subscribers by total gross subscriber additions during the relevant period. The *CPGA* increase of \$44, or 10.0%, was primarily the result of higher advertising and promotional spending and higher equipment margin per gross addition. These increases were partially offset by higher gross additions to leverage the fixed selling costs for the period. For more details regarding our calculation of *CPGA*, refer to Reconciliation of Non-GAAP Financial Measures below.

**Continental U.S. Results from Operations**

(Dollars in thousands)	For the three months ended June 30,			
	2007	2006	Change \$	Change %
Revenue:				
Service	\$ 138,195	\$ 117,778	\$ 20,417	17.3%
Roaming	21,613	17,692	3,921	22.2%
Equipment	15,019	16,787	(1,768)	(10.5%)
Total revenue	174,827	152,257	22,570	14.8%
Operating expenses				
Cost of service	54,587	55,879	1,292	2.3%
Cost of equipment	22,440	22,276	(164)	(0.7%)
Selling, general and administrative	67,498	60,115	(7,383)	(12.3%)
Termination benefits and other related charges		658	658	100.0%
Depreciation, asset disposal and amortization	21,629	87,181	65,552	75.2%
Total operating expenses	166,154	226,109	59,955	26.5%

Income (loss) from operations	\$ 8,673	\$ (73,852)	\$82,525	111.7%
-------------------------------	----------	-------------	----------	--------

**Revenue.** Service revenue increased by \$20.4 million, or 17.3%, for the three months ended June 30, 2007 compared to the three months ended June 30, 2006, primarily as a result of an \$8.1 million increase in access revenue resulting primarily from a larger subscriber base and a higher average access point, increased revenue of \$8.3 million generated from enhanced features offered for a fee, such as SMS messaging and downloadable ring tones, and a \$1.5 million increase in miscellaneous revenue attributable to higher late fees charged to delinquent paying subscribers. We expect subscriber growth to continue and hence, we expect service revenue to increase in the foreseeable future. The \$3.9 million, or 22.2%, increase in roaming revenue was primarily due to increased roaming minutes of use period over period. See [Liquidity and Capital Resources](#) for a discussion on our expected decline in roaming revenue. Equipment revenue includes the revenue earned on the sale of handsets and handset accessories to new and existing subscribers. The equipment revenue decrease of \$1.8 million, or 10.5%, was primarily due to decreased revenue on new activations and handset upgrades for existing customers.

**Table of Contents**

**Cost of Service.** Cost of service for the three months ended June 30, 2007 decreased by \$1.3 million, or 2.3%, compared to the same period of 2006. This decrease was largely the result of a \$1.8 million decrease in interconnect costs as a result of decommissioning our TDMA network during 2006, which resulted in network efficiencies and a corresponding reduction in costs, and a \$0.5 million decrease in cell site costs due primarily to the sale of our Athens market. These decreases were partially offset by a \$1.5 million increase in incollect roaming costs (costs associated with our subscribers roaming on other carriers' networks) attributable to the growth of our subscriber base. As a result of the variable components of cost of service, such as interconnect and toll, our cost of service may increase in conjunction with the growth of our subscriber base. Cost of service as a percentage of service revenue was 39.5% and 47.4% for the quarters ended June 30, 2007 and 2006, respectively. This decrease of 7.9% was primarily attributable to increased service revenue and the declines in interconnect and cell site costs. Cost of service as a percentage of service revenue may decline in the future, as we expect to continue to leverage the fixed components of cost of service, such as cell site rent, against increased revenue.

**Cost of Equipment.** Cost of equipment increased slightly in the second quarter of 2007 compared to the same period of 2006. The increase was due to higher gross subscriber additions, partially offset by the absence of equipment costs incurred during the second quarter of 2006 to migrate subscribers from TDMA to GSM/GPRS technology.

**Selling, General and Administrative Expense.** Selling, general and administrative expense increased \$7.4 million, or 12.3%, for the three months ended June 30, 2007 compared to the same period of 2006. The increase was primarily due to a \$5.6 million increase in general and administrative expense (excluding non-cash compensation), which resulted from higher bad debt expense of \$4.0 million. The higher bad debt expense was due to a larger subscriber base and rate plan offerings to more credit-challenged customers. Also contributing to the higher general and administrative expense was an increase in handset upgrades provided to existing subscribers in exchange for a contract extension, which resulted in \$1.1 million of incremental commission expense. Advertising spending increased by \$1.5 million for the quarter ended June 30, 2007, compared to the same period of 2006. Commission expense increased \$0.7 million due to higher gross additions and distribution channel mix. These increases were partially offset by a \$0.3 million decrease in non-cash compensation expense due to the lower market price of stock grants. Our selling, general and administrative expenses may increase as a function of the growth of our subscriber base. General and administrative expense as a percentage of service revenue was 30.0% and 30.6% for the quarters ended June 30, 2007 and 2006, respectively. This decrease was primarily the result of greater service revenue for the three months ended June 30, 2007. This percentage may decline in the future, as we expect to leverage our fixed general and administrative costs, such as headcount and facilities costs, against increased revenue.

**Termination Benefit Expense.** We did not incur any termination benefit expense for the second quarter of 2007. We incurred termination benefit expense of \$0.7 million for the same period of 2006 related to the reorganization of our continental U.S. operations.

**Depreciation, Asset Disposal and Amortization Expense.** Depreciation, asset disposal and amortization expense decreased by \$65.6 million, or 75.2%, for the three months ended June 30, 2007 compared to the same period of 2006. This decrease was primarily due to there being no incremental depreciation expense on our TDMA equipment, which was fully depreciated as of June 30, 2006 and was decommissioned during the fourth quarter of 2006.

**Puerto Rico and U.S. Virgin Islands segment operations**

The table below summarizes the key metrics of our Puerto Rico and U.S. Virgin Islands segment operations as of and for the three months ended June 30, 2007 and 2006.

	<b>As of and for the three months ended June 30,</b>			
	<b>2007</b>	<b>2006</b>	<b>Change</b>	<b>Change %</b>
Gross additions	34,730	32,938	1,792	5.4%
Net additions	9,854	8,950	904	10.1%
Subscribers (end of period)	337,572	281,111	56,461	20.1%
Monthly subscriber churn	2.5%	2.9%	0.4%	13.8%
Average revenue per user	\$ 55.38	\$ 52.97	\$ 2.41	4.5%
Cost per gross addition	\$ 416	\$ 351	(\$65)	(18.5%)

**Subscribers.** The increase in net subscribers additions of 904 was due to a 1,792 increase in gross subscriber additions, offset partially by higher subscriber deactivations (at a lower churn rate). The increase in subscriber deactivations period over period was primarily the result of higher involuntary deactivations due to non-payment. The increase in total subscribers was attributable to net subscriber additions resulting from July 1, 2006 through June 30, 2007.

**Monthly Subscriber Churn.** The decrease in monthly subscriber churn stemmed from increased leverage due to a higher average subscriber base, partially offset by increased involuntary subscriber deactivations due to non-payment during the three



**Table of Contents**

months ended June 30, 2007, as compared to the same period of 2006. As a result of contractual obligations with customers, we expect that the subscriber churn of our Puerto Rico and U.S. Virgin Islands segment may remain relatively flat in the near term.

**Average Revenue Per User.** The ARPU increase was primarily the result of an increase in the usage of features for additional fees and an increase in average billed airtime revenue per subscriber, partially offset by a decrease in average billed access revenue per subscriber. The increase in average feature revenue was primarily the result of subscribers increasing their usage of our data offerings, such as SMS messaging and downloadable ring tones. The increase in average airtime revenue was the result of higher billable minutes of use. The decline in average access revenue was the result of adding new subscribers on lower-priced rate plans. As a result of the anticipated mix of new rate plan offerings, we expect ARPU to remain relatively flat in the foreseeable future.

**Cost Per Gross Addition.** The CPGA increase of \$65, or 18.5%, was primarily due to higher spending on advertising and promotional costs, higher commission expense due to volume incentives on higher gross additions and higher equipment margin, partially offset by higher gross additions to leverage our fixed selling costs for the period ended June 30, 2007 as compared to the same period of last year.

**Puerto Rico and U.S. Virgin Islands Results from Operations**

(Dollars in thousands)	For the three months ended June 30,			
	2007	2006	Change \$	Change %
Revenue:				
Service	\$57,479	\$46,652	\$10,827	23.2%
Roaming	3,486	1,827	1,659	90.8%
Equipment	6,662	5,952	710	11.9%
Total revenue	67,627	54,431	13,196	24.2%
Operating expenses				
Cost of service	11,675	10,838	(837)	(7.7%)
Cost of equipment	12,352	9,994	(2,358)	(23.6%)
Selling, general and administrative	24,128	23,270	(858)	(3.7%)
Depreciation, asset disposal and amortization	6,549	8,039	1,490	18.5%
Total operating expenses	54,704	52,141	(2,563)	(4.9%)
Income from operations	\$12,923	\$ 2,290	\$10,633	464.3%

**Revenue.** Service revenue increased \$10.8 million, or 23.2%, for the three months ended June 30, 2007 compared to the same period of 2006 primarily due to an increased number of subscribers, which resulted in increased access revenue of \$5.3 million. In addition, feature revenue increased by \$3.3 million as a result of additional usage of features offered for an additional fee, such as SMS messaging and downloadable ring tones. We expect subscriber growth to continue and hence, we expect service revenue to increase in the foreseeable future. The increase in roaming revenue was due to a higher rate per minute of use and increased minutes of use on our network. See *Liquidity and Capital Resources* for a discussion on our expected decline in roaming revenue. Equipment sales revenue increased due to increased transactions with existing subscribers.

**Cost of Service.** Cost of service increased by \$0.8 million, or 7.7%, for the three months ended June 30, 2007 compared to the same period of 2006. The increase was the result of increased incollect costs of \$0.4 million due to higher minutes of use and increased handset insurance costs of \$1.2 million resulting from a larger subscriber base, partially offset by reduced interconnect expenses of \$1.2 million due to the redesign of our network to more efficiently carry our traffic. As a result of the variable components of cost of service, such as interconnect and toll, our cost of service may increase in conjunction with the growth of our subscriber base. Cost of service as a percentage of service revenue was 20.3% and 23.2% for the quarters ended June 30, 2007 and 2006, respectively. The decrease of 2.9% was

primarily attributable to increased service revenue. Cost of service as a percentage of service revenue may decline in the future, as we expect to continue to leverage the fixed components of cost of service, such as cell site rent, against increased revenue.

**Cost of Equipment.** Cost of equipment increased \$2.4 million, or 23.6%, for the first quarter of 2007 compared to the same period of last year. This increase was primarily due to higher equipment costs for new activations due to increased gross subscriber additions period over period and increased transactions with existing subscribers, such as upgrades.

**Selling, General and Administrative Expense.** Selling, general and administrative expense increased \$0.9 million for the three months ended June 30, 2007 compared to the same period of 2006. The increase was primarily due to increased advertising and promotional costs of \$1.0 million and higher commission expense of \$0.5 million due to higher gross additions. These increases were partially offset by decreased bad debt expense of \$0.5 million due to improved collection efforts. As a result of the

**Table of Contents**

variable components of selling, general and administrative expense, such as customer care personnel and billing costs, our selling, general and administrative expense may increase as a function of the growth of our subscriber base. General and administrative expense as a percentage of service revenue was 23.7% and 30.5% for the quarter ended June 30, 2007 and 2006, respectively. The decline of 6.8% was due primarily to increased service revenue. This percentage may continue to decline in the future as we expect to leverage our fixed general and administrative costs, such as headcount and facilities costs, against increased revenue.

**Depreciation, Asset Disposal and Amortization Expense.** Depreciation, asset disposal and amortization expense decreased by \$1.5 million, or 18.5%, for the three months ended June 30, 2007 compared to the same period of 2006. This decrease was primarily due to decreased amortization of our subscriber list intangibles, which are amortized based on the expected turnover rate of the associated subscriber base. As the subscriber base decreases due to turnover, the related amortization decreases proportionately.

**Consolidated operations**

**Interest Expense.** Interest expense was \$29.6 million, net of capitalized interest of \$0.3 million, for the three months ended June 30, 2007. Interest expense was \$38.2 million, net of capitalized interest of \$0.3 million, for the three months ended June 30, 2006. The decrease of \$8.6 million, or 22.5%, primarily related to the retirement of \$731.6 million principal amount of the SunCom Wireless subordinated notes effective May 15, 2007 (see Note 2 of our consolidated financial statements). We had a weighted average interest rate of 8.59% and 8.69% for the three months ended June 30, 2007 and 2006, respectively, on our average obligation for our senior and subordinated debt as well as our senior secured term loan.

**Interest and Other Income.** Interest and other income was \$2.4 million for the three months ended June 30, 2007, a decrease of \$0.9 million, compared to \$3.3 million for the same period of 2006. This decrease was primarily due to lower average daily cash and short-term investment balances for the quarter ended June 30, 2007.

**Loss on Debt-for-Equity Exchange.** We incurred a \$182.9 million loss during the quarter ended June 30, 2007 as a result of our debt-for-equity exchange (see Note 2 of our consolidated financial statements). There was no loss for the same period ended June 30, 2006.

**Income Tax Expense.** Income tax expense was \$4.5 million for the three months ended June 30, 2007, an increase of \$0.5 million, or 12.5%, compared to \$4.0 million for the same period of 2006. We continue to recognize a deferred tax liability associated with our licensing costs. Pursuant to our adoption of SFAS No. 142, we can no longer reasonably estimate the period of reversal, if any, for the deferred tax liabilities related to our licensing costs. Therefore, we will continue to incur deferred tax expense as additional deferred tax liabilities associated with the amortization of the tax basis of our FCC licenses are incurred.

**Net Loss.** Net loss was \$193.0 million and \$110.4 million for the three months ended June 30, 2007 and 2006, respectively. The net loss increase of \$82.6 million resulted primarily from the loss on our debt-for-equity exchange, partially offset by improved operational results.

***Six Months Ended June 30, 2007 Compared to the Six Months Ended June 30, 2006*****Consolidated operations**

The table below summarizes the consolidated key metrics of our operations as of and for the six months ended June 30, 2007 and 2006. These results are further described in our segment discussions.

	As of and for the six months ended June 30,			
	2007	2006	Change	Change %
Gross additions	203,697	208,446	(4,749)	(2.3%)
Net additions	49,774	65,621	(15,847)	(24.1%)
Subscribers (end of period)	1,136,966	1,031,443	105,523	10.2%
Monthly subscriber churn	2.3%	2.4%	0.1%	4.2%
Average revenue per user	\$ 56.46	\$ 52.23	\$ 4.23	8.1%
Cost per gross addition	\$ 429	\$ 394	\$ (35)	(8.9%)

**Table of Contents****Continental U.S. segment operations**

The table below summarizes the key metrics of our continental U.S. segment operations as of and for the six months ended June 30, 2007 and 2006.

	<b>As of and for the six months ended June 30,</b>			
	<b>2007</b>	<b>2006</b>	<b>Change</b>	<b>Change %</b>
Gross additions	129,222	138,153	(8,931)	(6.5%)
Net additions	26,410	51,361	(24,951)	(48.6%)
Subscribers (end of period)	799,394	750,332	49,062	6.5%
Monthly subscriber churn	2.2%	2.0%	(0.2%)	(10.0%)
Average revenue per user	\$ 57.33	\$ 52.05	\$ 5.28	10.1%
Cost per gross addition	\$ 453	\$ 421	\$ (32)	7.6%

**Subscribers.** The decrease in total net subscriber additions of 24,951 was driven by a 37,035 decline in our postpaid net subscriber additions that was partially offset by a 12,084 increase in our prepaid net subscriber additions. Gross subscriber additions in our postpaid base declined 30,410 period-over-period as a result of an appreciable increase in both access and equipment pricing on our month-to-month rate plan offerings, which are sold primarily to credit-challenged subscribers. Involuntary deactivations due to non-payment in our postpaid base increased period-over-period due to a growing subscriber base and higher churn on the month-to-month plans. Voluntary subscriber deactivations in our postpaid base declined period-over-period due to an increase in the percentage of postpaid subscribers under contract from 85% to 87%. Prepaid gross additions increased 21,479 period-over-period and prepaid deactivations increased 9,396 period-over-period, as we did not offer a prepaid product during the six months ending June 30, 2006. As of June 30, 2007, our postpaid subscriber base of 783,528 included 33,870 subscribers on the month-to-month offerings, and our prepaid subscriber base included 15,866 subscribers. The 49,062 increase in total subscribers was attributable to net subscriber additions from July 1, 2006 through June 30, 2007.

**Monthly Subscriber Churn.** Our monthly postpaid subscriber churn was 2.0% for both the six months ended June 30, 2007 and June 30, 2006. These percentages include churn on the above-mentioned month-to-month rate plans. Subscriber churn on these plans was 6.1% for the six months ended June 30, 2007 and 4.2% for the six months ended June 30, 2006. Prepaid subscriber churn was 15.5% for the six months ended June 30, 2007, and there was no comparable data for the six months ended June 30, 2006 because we did not offer a prepaid product during that period. As a result, our consolidated subscriber churn increased from 2.0% for the six months ended June 30, 2006 to 2.2% for the six months ended June 30, 2007.

**Average Revenue Per User.** The ARPU increase of \$5.28 was primarily the result of an increase in average revenue from usage of features offered for additional fees and an increase in average access revenue per subscriber. The increase in average feature revenue was primarily the result of subscribers increasing their usage of our data offerings and the increase in average access revenue was primarily the result of higher access points on add-a-line activations. In addition, miscellaneous revenue also increased due to higher fees charged to delinquent paying subscribers. The above discussion is on a consolidated subscriber basis; postpaid ARPU and prepaid ARPU were \$57.69 and \$29.99, respectively, for the six months ended June 30, 2007.

**Cost Per Gross Addition.** The CPGA increase of \$32, or 7.6%, was primarily the result of higher advertising and promotional spending, higher equipment margin and higher fixed selling costs per gross subscriber addition due to lower gross additions to leverage the fixed costs for the period.

**Continental U.S. Results from Operations**

	<b>For the six months ended June 30,</b>			
(Dollars in thousands)	<b>2007</b>	<b>2006</b>	<b>Change \$</b>	<b>Change %</b>
Revenue:				
Service	\$271,155	\$ 227,835	\$ 43,320	19.0%
Roaming	40,386	35,547	4,839	13.6%

Edgar Filing: SUNCOM WIRELESS HOLDINGS, INC. - Form 10-Q

Equipment	33,229	36,912	(3,683)	(10.0%)
Total revenue	344,770	300,294	44,476	14.8%
Operating expenses				
Cost of service	106,666	112,809	6,143	5.4%
Cost of equipment	48,840	50,803	1,963	3.9%
Selling, general and administrative	131,793	123,819	(7,974)	(6.4%)
Termination benefits and other related charges		1,556	1,556	100.0%
Depreciation, asset disposal and amortization	46,672	175,657	128,985	73.4%
Total operating expenses	333,971	464,644	130,673	28.1%
Income (loss) from operations	\$ 10,799	\$(164,350)	\$175,149	106.6%

**Table of Contents**

**Revenue.** Service revenue increased by \$43.3 million, or 19.0%, for the six months ended June 30, 2007 compared to the six months ended June 30, 2006, primarily as a result of a \$19.2 million increase in access revenue resulting primarily from a larger subscriber base and a higher average access point, increased revenue of \$15.2 million generated from enhanced features offered for a fee and a \$3.1 million increase in miscellaneous revenue attributable to higher late fees charged to delinquent paying subscribers. The increase in roaming revenue was primarily due to increased roaming minutes of use period over period. The equipment revenue decrease was primarily due to decreased revenue on new activations and handset upgrades for existing customers.

**Cost of Service.** Cost of service for the six months ended June 30, 2007 decreased by \$6.1 million, or 5.4%, compared to the same period of 2006. This decrease was largely the result of a \$3.6 million decrease in interconnect costs as a result of decommissioning our TDMA network during 2006, which resulted in network efficiencies and a corresponding reduction of costs, a \$0.9 million decrease in cell site costs due to the sale of our Athens market and a \$1.1 million decrease in toll costs due to a lower rate per minute of use. Cost of service as a percentage of service revenue was 39.3% and 49.5% for the six months ended June 30, 2007 and 2006, respectively. This decrease of 10.2% was primarily attributable to increased service revenue and the declines in interconnect, toll and cell site cost.

**Cost of Equipment.** Cost of equipment decreased \$2.0 million in the six months ended June 30, 2007 compared to the same period of 2006. The decrease was due to lower gross subscriber additions and the absence of equipment costs incurred during the first six months of 2006 to migrate subscribers from TDMA to GSM/GPRS technology.

**Selling, General and Administrative Expense.** Selling, general and administrative expense increased \$8.0 million, or 6.4%, for the six months ended June 30, 2007 compared to the same period of 2006. The increase was primarily due to a \$10.0 million increase in general and administrative expense (excluding non-cash compensation), which resulted from higher bad debt expense of \$6.0 million. The higher bad debt expense was due to a larger subscriber base and rate plan offerings to more credit-challenged customers. Also contributing to the higher general and administrative expense was an increase in the number of handset upgrades provided to existing subscribers in exchange for a contract extension, which resulted in \$2.0 million of incremental commission expense. In addition, advertising spending increased by \$0.5 million for the six months ended June 30, 2007, compared to the same period of 2006. This increase was partially offset by a \$1.8 million decrease in non-cash compensation expense due to the lower market price of stock grants and a \$0.5 million decrease in commissions as the result of lower gross subscriber additions. General and administrative expense as a percentage of service revenue was 29.6% and 31.5% for the six months ended June 30, 2007 and 2006, respectively. This decrease was primarily the result of greater service revenue for the six months ended June 30, 2007.

**Termination Benefit Expense.** We did not incur any termination benefit expense for the six months ended June 30, 2007. We incurred termination benefit expense of \$1.6 million for the same period of 2006 related to the reorganization of our continental U.S. operations.

**Depreciation, Asset Disposal and Amortization Expense.** Depreciation, asset disposal and amortization expense decreased by \$129.0 million, or 73.4%, for the six months ended June 30, 2007 compared to the same period of 2006. This decrease was primarily due to there being no incremental depreciation expense on our TDMA equipment, which was fully depreciated as of June 30, 2006 and was decommissioned during the fourth quarter of 2006.

**Puerto Rico and U.S. Virgin Islands segment operations**

The table below summarizes the key metrics of our Puerto Rico and U.S. Virgin Islands segment operations as of and for the six months ended June 30, 2007 and 2006.

	As of and for the six months ended June 30,			
	2007	2006	Change	Change %
Gross additions	74,475	70,293	4,182	5.9%
Net additions	23,364	14,260	9,104	63.8%
Subscribers (end of period)	337,572	281,111	56,461	20.1%
Monthly subscriber churn	2.6%	3.4%	0.8%	23.5%
Average revenue per user	\$ 54.36	\$ 52.71	\$ 1.65	3.1%
Cost per gross addition	\$ 388	\$ 341	\$ (47)	(13.8%)

**Subscribers.** The increase in net subscriber additions of 9,104 was due to a 4,182 increase in gross subscriber additions and lower subscriber churn. The lower year-over-year subscriber churn was the result of decreased voluntary deactivations. The increase in total subscribers was attributable to net subscriber additions resulting from July 1, 2006 through June 30, 2007.

**Table of Contents**

**Monthly Subscriber Churn.** The decrease in monthly subscriber churn stemmed from increased leverage due to a higher average subscriber base and decreased voluntary subscriber deactivations resulting from the reduced impact of migrating our remaining Puerto Rico TDMA subscribers to our GSM/GPRS technology during the first quarter of 2006.

**Average Revenue Per User.** The ARPU increase was primarily the result of an increase in the usage of features for additional fees, partially offset by a decrease in average billed access revenue per subscriber. The increase in average feature revenue was primarily the result of subscribers increasing their usage of our data offerings, such as SMS and downloadable ring tones. The decline in average access revenue was the result of adding new subscribers on lower-priced rate plans.

**Cost Per Gross Addition.** The CPGA increase of \$47, or 13.8%, was primarily due to higher spending on advertising and promotional costs and higher equipment margin for the six months ended June 30, 2007 as compared to the same period of last year.

**Puerto Rico and U.S. Virgin Islands Results from Operations**

(Dollars in thousands)	For the six months ended June 30,			
	2007	2006	Change \$	Change %
Revenue:				
Service	\$ 110,954	\$ 92,062	\$ 18,892	20.5%
Roaming	6,715	5,438	1,277	23.5%
Equipment	12,935	10,786	2,149	19.9%
Total revenue	130,604	108,286	22,318	20.6%
Operating expenses				
Cost of service	22,528	21,856	(672)	(3.1%)
Cost of equipment	24,819	20,688	(4,131)	(20.0%)
Selling, general and administrative	48,873	48,193	(680)	(1.4%)
Depreciation, asset disposal and amortization	13,486	34,566	21,080	61.0%
Total operating expenses	109,706	125,303	15,597	12.4%
Income (loss) from operations	\$ 20,898	\$ (17,017)	\$ 37,915	222.8%

**Revenue.** Service revenue increased \$18.9 million, or 20.5%, for the six months ended June 30, 2007 compared to the same period of 2006 primarily due to an increased number of subscribers, which resulted in increased access revenue of \$10.1 million. In addition, feature revenue increased by \$5.5 million as a result of additional usage of features offered for an additional fee. The increase in roaming revenue was due to increased minutes of use on our network. Equipment sales revenue increased due to increased transactions with existing subscribers.

**Cost of Service.** Cost of service increased by \$0.7 million, or 3.1%, for the six months ended June 30, 2007 compared to the same period of 2006. The increase was the result of increased incollect costs of \$1.0 million due to higher minutes of use and increased handset insurance costs of \$1.9 million resulting from a larger subscriber base, partially offset by reduced interconnect expenses of \$2.5 million due to redesigning our network to more efficiently carry our traffic. Cost of service as a percentage of service revenue was 20.3% and 23.7% for the six months ended June 30, 2007 and 2006, respectively. The decrease of 3.4% was primarily attributable to increased service revenue.

**Cost of Equipment.** Cost of equipment increased \$4.1 million, or 20.0%, for the six months ended June 30, 2007 compared to the same period of last year. This increase was primarily due to higher equipment costs for new activations due to increased gross subscriber additions period over period and increased transactions with existing subscribers, such as upgrades.

**Selling, General and Administrative Expense.** Selling, general and administrative expense increased \$0.7 million for the six months ended June 30, 2007 compared to the same period of 2006. The increase was primarily due to



increased advertising and promotional costs of \$2.3 million and higher commission expense of \$0.5 million due to higher gross additions. These increases were partially offset by a \$2.3 million decrease in general and administrative expense as a result of reduced bad debt expense of \$2.0 million due to improved collection efforts. General and administrative expense as a percentage of service revenue was 24.8% and 32.5% for the six months ended June 30, 2007 and 2006, respectively. The decline of 7.7% was due primarily to increased service revenue and decreased general and administrative expense as discussed above.

**Depreciation, Asset Disposal and Amortization Expense.** Depreciation, asset disposal and amortization expense decreased by \$21.1 million, or 61.0%, for the six months ended June 30, 2007 compared to the same period of 2006. This decrease was primarily due to there being no depreciation expense on our TDMA equipment, which was decommissioned during the first quarter of 2006, and fully depreciated as of March 31, 2006.

**Table of Contents****Consolidated operations**

**Interest Expense.** Interest expense was \$68.0 million, net of capitalized interest of \$0.6 million, for the six months ended June 30, 2007. Interest expense was \$75.9 million, net of capitalized interest of \$0.7 million, for the six months ended June 30, 2006. The decrease of \$7.9 million, or 10.4%, relates primarily to the retirement of our subordinated notes in the principal amount of \$731.6 million during the second quarter of 2007 (see Note 2 of our consolidated financial statements for more information).

We had a weighted average interest rate of 8.67% for the six months ended June 30, 2007 on our average obligation for our senior and subordinated debt as well as our senior secured term loan, compared with an 8.66% weighted average interest rate for the six months ended June 30, 2006.

**Loss on Debt-for-Equity Exchange.** We incurred a \$182.9 million loss for the six months ended June 30, 2007 as a result of our debt-for-equity exchange (see Note 2 of our consolidated financial statements for more information). There was no loss for the six months ended June 30, 2006.

**Interest and Other Income.** Interest and other income was \$4.8 million for the six months ended June 30, 2007, a decrease of \$2.6 million, compared to \$7.4 million for the six months ended June 30, 2006. This decrease was primarily due to lower average daily cash and short-term investment balances for the six months ended June 30, 2007.

**Income Tax Expense.** Income tax expense was \$7.6 million for the six months ended June 30, 2007, a decrease of \$0.1 million, compared to \$7.7 million for the six months ended June 30, 2006.

**Net Loss.** Net loss was \$221.9 million and \$257.6 million for the six months ended June 30, 2007 and 2006, respectively. The net loss decrease of \$35.7 million primarily resulted from improved operational results, offset partially by the loss on our debt-for-equity exchange.

**Liquidity and Capital Resources**

As of June 30, 2007, we had \$55.6 million in cash and cash equivalents compared to \$37.7 million as of December 31, 2006. In addition, we had \$127.3 million of short-term investments as of June 30, 2007, compared to \$157.6 million as of December 31, 2006. We also held \$1.7 million of restricted cash and short-term investments as of June 30, 2007 and December 31, 2006, which is pledged as collateral for our surety bonds on our cell site lease agreements. Net working capital was \$188.5 million as of June 30, 2007 and \$167.7 million as of December 31, 2006. Cash used in operating activities was \$4.1 million for the six months ended June 30, 2007, a decrease of \$38.3 million, compared to \$42.4 million for the six months ended June 30, 2006. The decrease in cash used in operating activities was primarily due to increased revenue of \$66.8 million and decreased cost of service expenses of \$5.5 million, partially offset by an increase in cash used in working capital of \$31.5 million and increased selling, general and administrative expense (excluding non-cash compensation) of \$10.5 million. Cash provided by investing activities was \$41.0 million for the six months ended June 30, 2007, a decrease of \$22.5 million, or 35.4%, compared to \$63.5 million for the six months ended June 30, 2006. The decrease in cash provided by investing activities was primarily related to a \$73.9 million decrease in the net sales of auction rate securities. This decline was partially offset by a net increase in proceeds from asset sales of \$25.9 million, which related primarily to our tower sales and Athens sale, and a \$25.8 million reduction in capital expenditures. Cash used in financing activities was \$19.0 million for the six months ended June 30, 2007, an increase of \$8.1 million, compared to \$10.9 million for the six months ended June 30, 2006. The increase in cash used by financing activities relates primarily to a \$5.2 million increase in deferred transaction costs related to our debt-for-equity transaction and a \$3.2 million increase in the change in our bank overdraft.

In July 2007, we learned that our largest roaming partner had redirected a portion of the roaming traffic generated by its customers roaming in areas covered by our network to the networks of other wireless providers. In subsequent discussions with this roaming partner, they estimated that this change would result in an approximately 25% decline of roaming minutes that we process for its customers compared to the second quarter of 2007. The number of minutes that we processed for its customers throughout July 2007 substantiated the estimated decline. We estimate that this change will result in approximately \$5 million less roaming revenue, on a quarterly basis, as compared to the second quarter of 2007. We expect future quarterly roaming revenue will be comparable to the adjusted second quarter of 2007 for as long as these roaming minutes are redirected to other wireless providers. If our roaming partners were to direct additional traffic away from our network, this could result in a further reduction of our roaming revenue. There

can be no assurance that our largest roaming partner or our other roaming partners will direct roaming traffic from their customers to our network. We also would expect our cost of services would decline in light of lower incremental variable costs, which approximate 10% to 15% of the respective revenue, associated with roaming traffic.

**Table of Contents*****Liquidity***

The construction of our network and the marketing and distribution of wireless communications products and services have required, and will continue to require, substantial capital. Capital outlays have included license acquisition costs, capital expenditures for network construction, funding of operating cash flow losses and other working capital costs, debt service and financing fees and expenses. We will have additional capital requirements, which could be substantial, for future upgrades and advances in new technology. We believe that cash on hand and short-term investments will be sufficient to meet our projected capital and operational requirements for at least the next twelve months.

On May 15, 2007, certain SunCom Wireless subordinated note holders exchanged \$731.6 million aggregate principal amount of subordinated notes for approximately 52.0 million shares of Holdings Class A common stock. See Note 2 to our consolidated financial statements for more information. After the exchange, our long-term debt, net of cash and short-term investments, decreased from \$1.5 billion to \$0.8 billion. However, we are still highly-leveraged and SunCom Wireless inability to pay such debt service could result in a default on such indebtedness which, unless cured or waived, would have a material adverse effect on our liquidity and financial position.

***Reconciliation of Non-GAAP Financial Measures***

We utilize certain financial measures that are not calculated in accordance with GAAP, to assess our financial performance. A non-GAAP financial measure is defined as a numerical measure of a company's financial performance that (i) excludes amounts, or is subject to adjustments that have the effect of excluding amounts, that are included in the comparable measure calculated and presented in accordance with GAAP in the statement of income or statement of cash flows; or (ii) includes amounts, or is subject to adjustments that have the effect of including amounts, that are excluded from the comparable measure so calculated and presented. The discussion of each non-GAAP financial measure we use in this report appear above under Results of Operations. A brief description of the calculation of each measure is included where the particular measure is first discussed. Our method of computation may or may not be comparable to other similarly titled measures of other companies. The following tables reconcile our non-GAAP financial measures with our financial statements presented in accordance with GAAP.

**Average revenue per user**

We believe ARPU, which calculates the average service revenue billed to an individual subscriber, is a useful measure to evaluate our past billable service revenue and assist in forecasting our future billable service revenue. ARPU is exclusive of service revenue credits made to retain existing subscribers and revenue not generated by wireless subscribers. Service revenue credits are discretionary reductions of the amount billed to a subscriber. We have no contractual obligation to issue these credits; therefore, ARPU reflects the amount subscribers have contractually agreed to pay us based on their specific usage pattern. Revenue not generated by wireless subscribers, which primarily consists of Universal Service Fund program revenue, is excluded from our calculation of ARPU, as this revenue does not reflect amounts billed to subscribers. ARPU is calculated by dividing service revenue, exclusive of service revenue credits made to existing subscribers and revenue not generated by wireless subscribers, by our average subscriber base for the respective period. For quarterly periods, average subscribers is calculated by adding subscribers at the beginning of the quarter to subscribers at the end of the quarter and dividing by two; for year-to-date periods, average subscribers is calculated by adding the average subscriber amount calculated for the quarterly periods during the period and dividing by the number of quarters in the period.

**Consolidated ARPU**

	<b>Three Months Ended</b>		<b>Six Months Ended</b>	
	<b>June 30,</b>		<b>June 30,</b>	
<b>Average revenue per user (ARPU)</b>	<b>2007</b>	<b>2006</b>	<b>2007</b>	<b>2006</b>
	<b>(Dollars in thousands, except ARPU)</b>			
Service revenue	\$ 195,674	\$ 164,430	\$ 382,109	\$ 319,897
Subscriber retention credits	480	189	838	445
Revenue not generated by wireless subscribers	(2,394)	(2,887)	(4,703)	(6,062)

Edgar Filing: SUNCOM WIRELESS HOLDINGS, INC. - Form 10-Q

Adjusted service revenue	\$ 193,760	\$ 161,732	\$ 378,244	\$ 314,280
Average subscribers	1,128,902	1,019,279	1,116,459	1,002,873
<b>ARPU</b>	<b>\$ 57.21</b>	<b>\$ 52.89</b>	<b>\$ 56.46</b>	<b>\$ 52.23</b>

---

24

**Table of Contents**Segment ARPU

Average revenue per user	Continental U.S.		Puerto Rico and U.S. Virgin Islands		Continental U.S.		Puerto Rico and U.S. Virgin Islands	
	Three Months Ended June 30,		Three Months Ended June 30,		Six Months Ended June 30,		Six Months Ended June 30,	
	2007	2006	2007	2006	2007	2006	2007	2006
	(Dollars in thousands, except ARPU)							
Service revenue	\$ 138,195	\$ 117,778	\$ 57,479	\$ 46,652	\$ 271,155	\$ 227,835	\$ 110,954	\$ 92,062
Subscriber retention credits	429	125	51	64	758	328	80	117
Revenue not generated by wireless subscribers	(133)	(131)	(2,261)	(2,756)	(264)	(247)	(4,439)	(5,815)
Adjusted service revenue	138,491	117,772	55,269	43,960	271,649	227,916	106,595	86,364
Average subscribers	796,257	742,643	332,645	276,636	789,655	729,802	326,804	273,071
<b>ARPU</b>	<b>\$ 57.98</b>	<b>\$ 52.86</b>	<b>\$ 55.38</b>	<b>\$ 52.97</b>	<b>\$ 57.33</b>	<b>\$ 52.05</b>	<b>\$ 54.36</b>	<b>\$ 52.71</b>

Cost per gross addition

We believe CPGA is a useful measure that quantifies the costs to acquire a new subscriber. This measure also provides a gauge to compare our average acquisition costs per new subscriber to that of other wireless communication providers. CPGA is calculated by dividing the sum of equipment margin for handsets sold to new subscribers (equipment revenue less cost of equipment, which costs have historically exceeded the related revenue) and selling expenses, exclusive of non-cash compensation, related to adding new subscribers by total gross subscriber additions during the relevant period. Retail customer service expenses are excluded from CPGA, as these costs are incurred specifically for existing subscribers.

Consolidated CPGA

Cost per gross addition (CPGA)	Three Months Ended June 30,		Six Months Ended June 30,	
	2007	2006	2007	2006
	(Dollars in thousands, except CPGA)			
Selling expenses	\$ 36,534	\$ 33,108	\$ 72,829	\$ 70,304
Less: non-cash compensation included in selling expenses	(66)	(105)	(142)	(369)
Plus: termination benefits allocated to selling expense		48		104
Total cost of equipment transactions with new subscribers	17,402	15,156	35,631	34,897
CPGA operating expenses	\$ 53,870	\$ 48,207	\$ 108,318	\$ 104,936
Cost of service	\$ 66,262	\$ 66,717	\$ 129,194	\$ 134,665
Non-cash compensation included in selling expenses	66	105	142	369
Total cost of equipment transactions with existing subscribers	17,390	17,114	38,028	36,594
General and administrative expense	55,092	50,277	107,837	101,708
Termination benefits other than selling expense portion		610		1,452
Depreciation and asset disposal	20,935	84,531	45,081	188,030

Amortization	7,243	10,689	15,077	22,193
--------------	-------	--------	--------	--------

**Table of Contents**

<b>Cost per gross addition (CPGA)</b>	<b>Three Months Ended June 30,</b>		<b>Six Months Ended June 30,</b>	
	<b>2007</b>	<b>2006</b>	<b>2007</b>	<b>2006</b>
	<b>(Dollars in thousands, except CPGA)</b>			
Total operating expenses	\$ 220,858	\$ 278,250	\$ 443,677	\$ 589,947
CPGA operating expenses (from above)	\$ 53,870	\$ 48,207	\$ 108,318	\$ 104,936
Equipment revenue transactions with new subscribers	(9,839)	(10,568)	(20,931)	(22,879)
CPGA costs, net	\$ 44,031	\$ 37,639	\$ 87,387	\$ 82,057
Gross subscriber additions	95,846	92,131	203,697	208,446
<b>CPGA</b>	<b>\$ 459</b>	<b>\$ 409</b>	<b>\$ 429</b>	<b>\$ 394</b>

*Segment CPGA for the Three Months Ended June 30, 2007 and 2006*

<b>Cost per gross addition (CPGA)</b>	<b>Continental U.S.</b>		<b>Puerto Rico and U.S. Virgin Islands</b>	
	<b>Three Months Ended June 30,</b>			
	<b>2007</b>	<b>2006</b>	<b>2007</b>	<b>2006</b>
	<b>(Dollars in thousands, except CPGA)</b>			
Selling expenses	\$ 26,031	\$ 24,045	\$ 10,503	\$ 9,063
Less: non-cash compensation included in selling expenses	(22)	(86)	(44)	(19)
Plus: termination benefits allocated to selling expense		48		
Total cost of equipment transactions with new subscribers	9,726	8,907	7,676	6,249
CPGA operating expenses	35,735	32,914	18,135	15,293
Cost of service	54,587	55,879	11,675	10,838
Non-cash compensation included in selling expenses	22	86	44	19
Total cost of equipment transactions with existing subscribers	12,714	13,369	4,676	3,745
General and administrative expense	41,467	36,070	13,625	14,207
Termination benefits other than selling expense portion		610		
Depreciation and asset disposal	18,423	82,376	2,512	2,155
Amortization	3,206	4,805	4,037	5,884
Total operating expenses	166,154	226,109	54,704	52,141
CPGA operating expenses (from above)	35,735	32,914	18,135	15,293
Equipment revenue transactions with new subscribers	(6,138)	(6,845)	(3,701)	(3,723)
CPGA costs, net	\$ 29,597	\$ 26,069	\$ 14,434	\$ 11,570



Gross subscriber additions	61,116	59,193	34,730	32,938
<b>CPGA</b>	<b>\$ 484</b>	<b>\$ 440</b>	<b>\$ 416</b>	<b>\$ 351</b>

*Segment CPGA for the Six Months Ended June 30, 2007 and 2006*

<b>Cost per gross addition (CPGA)</b>	<b>Continental U.S.</b>		<b>Puerto Rico and U.S. Virgin Islands</b>	
	<b>2007</b>	<b>2006</b>	<b>2007</b>	<b>2006</b>
	<b>Six Months Ended June 30,</b>			
	<b>(Dollars in thousands, except CPGA)</b>			
Selling expenses	\$ 51,490	\$ 51,988	\$21,339	\$ 18,316
Less: non-cash compensation included in selling expenses	(55)	(333)	(87)	(36)
Plus: termination benefits allocated to selling expense		104		
Total cost of equipment transactions with new subscribers	20,468	22,043	15,163	12,854
CPGA operating expenses	71,903	73,802	36,415	31,134
Cost of service	106,666	112,809	22,528	21,856
Non-cash compensation included in selling expenses	55	333	87	36
Total cost of equipment transactions with existing subscribers	28,372	28,760	9,656	7,834
General and administrative expense	80,303	71,831	27,534	29,877
Termination benefits other than selling expense portion		1,452		
Depreciation and asset disposal	40,068	165,814	5,013	22,216
	26			

**Table of Contents**

Cost per gross addition (CPGA)	Continental U.S.		Puerto Rico and U.S. Virgin Islands	
	2007	2006	2007	2006
	Six Months Ended June 30, (Dollars in thousands, except CPGA)			
Amortization	6,604	9,843	8,473	12,350
Total operating expenses	333,971	464,644	109,706	125,303
CPGA operating expenses (from above)	71,903	73,802	36,415	31,134
Equipment revenue transactions with new subscribers	(13,424)	(15,700)	(7,507)	(7,179)
CPGA costs, net	\$ 58,479	\$ 58,102	\$ 28,908	\$ 23,955
Gross subscriber additions	129,222	138,153	74,475	70,293
<b>CPGA</b>	<b>\$ 453</b>	<b>\$ 421</b>	<b>\$ 388</b>	<b>\$ 341</b>

**Inflation**

We do not believe that inflation has had a material impact on our operations.

**Table of Contents****ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

We are highly leveraged and, as a result, our cash flows and earnings are exposed to fluctuations in interest rates. SunCom Wireless' debt obligations are U.S. dollar denominated. Our market risk, therefore, is the potential loss arising from adverse changes in interest rates. As of June 30, 2007, our debt can be categorized as follows (in thousands):

Fixed interest rates:	
Senior notes	\$714,977
Senior subordinated notes	\$ 12,205
Subject to interest rate fluctuations:	
Senior secured term loan	\$243,750

Our interest rate risk management program focuses on minimizing exposure to interest rate movements, setting an optimal mixture of floating and fixed rate debt and minimizing liquidity risk.

Our cash and cash equivalents consist of short-term assets having initial maturities of three months or less, and our investments consist of auction rate securities with maturities of one year or less. While these investments are subject to a degree of interest rate risk, this risk is not considered to be material relative to our overall investment income position.

If interest rates rise over the remaining term of the senior secured term loan at the June 30, 2007 outstanding principal balance, we would realize increased annual interest expense of approximately \$1.2 million for each 50 basis point increase in rates. If interest rates decline over the remaining term of the senior secured term loan, we would realize decreased annual interest expense of approximately \$1.2 million for each 50 basis point decrease in rates.

**ITEM 4. CONTROLS AND PROCEDURES****Evaluation of Controls and Procedures.**

We have carried out an evaluation under the supervision and with the participation of our management, including our Chief Executive Officer and our Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures. As a result of this evaluation, our Chief Executive Officer and Chief Financial Officer have concluded that as of June 30, 2007, SunCom's disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended) are effective to ensure that information required to be disclosed by SunCom in the reports filed or submitted by it under the Securities Exchange Act of 1934, as amended, is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms and include controls and procedures designed to ensure that information required to be disclosed by SunCom in such reports is accumulated and communicated to our management, including the Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosure.

**Changes in Internal Controls.**

There were no changes in SunCom's internal controls over financial reporting that occurred during the six months ended June 30, 2007 that have materially affected, or are reasonably likely to materially affect, SunCom's internal control over financial reporting.

Table of Contents

**PART II OTHER INFORMATION**

**ITEM 1. LEGAL PROCEEDINGS**

None.

**ITEM 1A. RISK FACTORS**

We recently reviewed and updated our risk factor disclosure in connection with preparing our registration statement on Form S-3 (File No. 333-143497). The following risk factors supersede and, to the extent inconsistent with, replace the risks factors disclosed in our Form 10-K for the year ended December 31, 2006.

Our business faces many risks. The risks described below may not be the only risks we face. Additional risks that we do not yet know of, or that we currently think are immaterial, may also impair our business operations or financial results. If any of the events or circumstances described in the following risks actually occurs, our business, financial condition or results of operations could suffer and the trading price of our Class A common stock or SunCom Wireless notes could decline.

**Our stock price may be adversely affected if our previously announced exploration of strategic alternatives does not result in a transaction or results in a transaction different from what the market may be expecting. In addition, our exploration of strategic alternatives may have an adverse impact on our business operations and, therefore, on our operating results or financial outlook.**

As previously disclosed, in connection with the exchange transaction consummated on May 15, 2007, we agreed to explore strategic alternatives, including a possible sale of the company. We have engaged Goldman Sachs & Co. as our financial advisor to explore strategic alternatives and assist us with a process to sell the company. There are various risks and uncertainties that this process may cause, such as:

- § distracting management from the day-to-day operations of the business, which may adversely affect our operations;
- § consuming time and resources from our normal business operations, which may result in missing or not executing on near or long-term business opportunities; and
- § perceived uncertainties as to our future direction, which may result in increased difficulties and expense in recruiting and retaining employees, particularly senior management, and may impact our relationships with customers and vendors.

In addition, if our exploration of strategic alternatives and sale process do not result in a transaction or, alternatively, results in a transaction different than what the market expects, it is likely that the share price of our Class A common stock will be adversely affected. There can be no assurance that any transaction or return to stockholders will result from our exploration of strategic alternatives.

**Certain of our stockholders invest in other wireless communications services companies, and conflicts of interest may arise from these investments and from other directorships held by Holdings directors that may not be resolved in our favor.**

Our principal stockholders, or their affiliates, may have investments in wireless communications services companies other than us. These institutional investors may in the future invest in other entities that compete with us. In addition, certain of Holdings directors serve as directors of other communications services companies. As a result, these directors may be subject to conflicts of interest during their tenure as directors of Holdings. Because of these potential conflicts, these directors may be required to disclose periodically financial or business opportunities to us and to the other companies to which they owe fiduciary duties.

**Roaming revenue represents a significant portion of our total revenues. The level of roaming revenue is not guaranteed and is subject to fluctuations based on factors that are beyond our control, including decisions made by our roaming partners. Decreased roaming minutes of use from our roaming partners customers will negatively impact our results of operations and cash flows.**

For the first six months of 2007 and in 2006, 2005 and 2004, approximately 9.9%, 10.1%, 12.5% and 17.8%, respectively, of our total revenues were derived from roaming charges incurred by other wireless providers for use of our network by their customers who had traveled within our coverage area. A significant portion of that revenue was

derived from T-Mobile's and AT&T Mobility's customers.

In July 2007, we learned that our largest roaming partner had redirected a portion of the roaming traffic generated by its customers roaming in areas covered by our network to the networks of other wireless providers. In subsequent discussions with this roaming partner, they estimated that this change would result in an approximately 25% decline of roaming minutes that we process for its customers compared to the second quarter of 2007. The number of minutes that we processed for its customers throughout July 2007 substantiated the estimated decline. We estimate that this change will result in approximately \$5 million less roaming revenue, on a quarterly basis, as compared to the second quarter of 2007. We expect future quarterly roaming revenue will be comparable to the adjusted second quarter of 2007 for as long as these roaming minutes are redirected to other wireless providers. If our roaming partners were to direct additional traffic away from our network, this could result in a further reduction of our roaming revenue. There can be no assurance that our largest roaming partner or our other roaming partners will direct roaming traffic from their customers to our network. We also would expect our cost of services would decline in light of lower incremental variable costs, which approximate 10% to 15% of the respective revenue, associated with roaming traffic.

**Table of Contents**

**We have substantial indebtedness, and servicing our indebtedness could reduce funds available to grow our business.**

We are highly leveraged. We have total consolidated long-term obligations of approximately \$1.0 billion, represented by a senior secured term loan, a series of senior notes and the remaining outstanding subordinated notes. Our high level of indebtedness could interfere with our ability to grow. For example, it could:

- § increase our vulnerability to general adverse economic and industry conditions;
- § limit our ability to obtain additional financing;
- § require the dedication of a substantial portion of our cash flow from operations to the payment of principal of, and interest on, our indebtedness;
- § limit our flexibility in planning for, or reacting to, changes in our business and the industry; and
- § place us at a competitive disadvantage relative to less leveraged competitors.

Our ability to generate sufficient cash flow from operations to pay the principal of, and interest on, our indebtedness is uncertain. In particular, if we do not meet our anticipated revenue growth and operating expense targets, our future debt service obligations could exceed cash available to us. Our inability to pay debt service could result in a default on our indebtedness which, unless cured or waived, would have a material adverse effect on our liquidity and financial position. Further, we may not be able to refinance any of our indebtedness on commercially reasonable terms or at all.

**The share price of our Class A common stock may be volatile and could decline substantially.**

The trading price of our Class A common stock has been volatile and is likely to continue to be volatile. Our stock price could be subject to wide fluctuations in response to a variety of issues, including broad market factors that may have a material adverse impact on our stock price, regardless of actual performance. These factors include the following:

- periodic variations in the actual or anticipated financial results of our business or that of our competitors;
- downward revisions in securities analysts' estimates of our future operating results or of the future operating results of our competitors;
- material announcements by us or our competitors;
- public sales of a substantial number of shares of our common stock; and
- adverse changes in general market conditions or economic trends or in conditions or trends in the markets in which we operate.

**There may be an adverse effect on the market price of shares of our Class A common stock as a result of shares being available for sale in the future.**

As of June 30, 2007, we had an aggregate of 59,228,826 shares of Class A common stock outstanding. Of our total outstanding shares, 52,599,116 of such shares, or approximately 88.8%, are beneficially owned by the selling stockholders named in our prospectus, dated June 19, 2007, which forms a part of our registration statement on Form S-3 (File No. 333-143497). Accordingly, these shares of Class A common stock comprise a substantial portion of our equity capitalization.

**Table of Contents**

If the selling stockholders sell a substantial amount of our shares of Class A common stock, the market price of our Class A common stock may decline, in some instances substantially. These sales and concentration of equity ownership also may make it more difficult for us to sell equity or equity-related securities in the future at a time and price that we deem appropriate.

**We have the ability to issue additional equity securities, which would lead to further dilution of our issued and outstanding Class A common stock.**

The issuance of additional equity securities or securities convertible into equity securities would result in dilution of then-existing stockholders' equity interests in us. Holdings' board of directors has the authority to issue, without vote or action of stockholders, up to 70,000,000 shares of preferred stock in one or more series, and has the ability to fix the rights, preferences, privileges and restrictions of any such series. Any such series of preferred stock could contain dividend rights, conversion rights, voting rights, terms of redemption, redemption prices, liquidation preferences or other rights superior to the rights of holders of our common stock. If we issue convertible preferred stock, a subsequent conversion may dilute the current common stockholders' interest. Our board of directors has no present intention of issuing any such preferred stock, but reserves the right to do so in the future. In addition, we may issue up to approximately 94,697 shares of Class A common stock that are authorized but not issued under our equity incentive plans.

**We do not intend to pay cash dividends. As a result, stockholders will benefit from an investment in our common stock only if it appreciates in value.**

We have never paid a cash dividend on our Class A common stock, and we do not plan to pay any cash dividends on our Class A common stock in the foreseeable future. We currently intend to retain any future earnings to finance our operations. As a result, the success of an investment in our Class A common stock will depend upon any future appreciation in its value. We cannot guarantee that our Class A common stock will appreciate in value or even maintain the price at which stockholders have purchased their shares.

**ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS**

None.

**ITEM 3. DEFAULTS UPON SENIOR SECURITIES**

None.

**ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS**

SunCom Wireless Holdings, Inc. held a special meeting of stockholders on April 20, 2007. At this meeting, stockholders were asked to approve three proposals, and all three proposals were approved by a majority of all shares outstanding as of the record date, although approval of only a majority of the stockholders present and entitled to vote was necessary to approve the third proposal. There were 71,252,459 shares outstanding as of the record date for the special meeting. The following is a brief description of each proposal and a summary of the vote tabulation for each proposal.

**Proposal I** Approval of the exchange of newly-issued shares of Holdings' Class A common stock for previously-outstanding subordinated notes of SunCom Wireless Inc. pursuant to an Exchange Agreement, dated as of January 31, 2007, by and among Holdings, SunCom Wireless, Inc., SunCom Investment Company LLC and certain holders of the subordinated notes.

For	Against	Abstentions	Broker Non-Votes
43,194,922	3,439,499	315,083	0

**Proposal II** Adoption of an Agreement and Plan of Merger, dated as of January 31, 2007, between Holdings and a wholly-owned subsidiary of Holdings formed solely for the purpose of effecting the merger. The primary purpose of the merger was to implement a 1-for-10 reverse stock split immediately prior to the exchange transaction to ensure sufficient authorized shares of Class A common stock for the exchange.

For	Against	Abstentions	Broker Non-Votes
42,568,009	3,450,680	930,816	0





**Table of Contents**

**Proposal III** Authorization to adjourn the special meeting to a later date to solicit additional proxies if there were insufficient votes to approve the exchange and adopt the Agreement and Plan of Merger as contemplated by proposals I and II above.

For	Against	Abstentions	Broker Non-Votes
41,954,973	4,063,356	931,176	0

As previously reported, the merger and exchange transaction closed on May 15, 2007. Pursuant to the terms of the exchange agreement, as amended, the Holdings board of directors was expanded to 10 members. Michael E. Kalogris and Scott I. Anderson remain on the Holdings board of directors, and on May 15, 2007, six new directors were appointed in accordance with the terms of the Exchange Agreement, as amended. For more information about the closing and the six new directors appointed at closing, see Holdings current report on Form 8-K filed on May 21, 2007.

Two of the new directors, Karim Samii and Joseph Thornton, have waived their right to receive any director fees in connection with their participation on the Holdings board of directors, but they have retained their right to be reimbursed for expenses incurred in connection with such participation.

As previously disclosed, on May 30, 2007, the Holdings board of directors appointed two additional directors to fill the two remaining vacancies. Following are updated biographies for these two directors:

Jerry V. Elliott, age 48, served as the chief executive officer, president and a director of Global Signal Inc., a publicly traded real estate investment trust that rents tower space to wireless carriers, from April 2006 until it was acquired by Crown Castle International in January 2007. From December 2005 to April 2006, Mr. Elliott served as president of Citizens Communications Company, a provider of communication services to rural areas and small to medium-sized towns. He served as chief financial officer of Citizens Communications from February 2002 to November 2005 and as a director from September 2004 until April 2006. Prior to holding these positions, Mr. Elliott was a managing director for media and communications in Morgan Stanley's investment banking group, a partner at the law firm of Shearman & Sterling LLP and an accountant at Arthur Andersen LLP. Mr. Elliott has been a director of Idearc Inc. since December 2006. Mr. Elliott received a B.B.A. in Accounting and Finance and a J.D. from Baylor University and an L.L.M. in Taxation from New York University School of Law.

Gustavo A. Prilick, age 53, has been a partner at the South America Fund, a private equity fund, since July 2003. From November 1996 to May 2003, Mr. Prilick served as the chief operating officer of Millicom International Cellular S.A., an international cellular telephony services provider. Prior to holding these positions, Mr. Prilick served as chief executive officer of CTI Móvil, a GTE-led wireless communications venture in Argentina, and in management positions with Oracle Corporation, Altos Computer Systems, Hewlett-Packard and Apple Computer. Mr. Prilick received his MBA at Stanford University and a degree in electronic engineering at the University of Buenos Aires.

Also on May 30, 2007, the Holdings board of directors named: Scott Anderson, Jerry Elliott and James Volk as the audit committee; G. Edward Evans, Patrick Daugherty and Karim Samii as the compensation committee; and Gustavo Prilick, Niles Chura and Joseph Thornton as the nominating/corporate governance committee. The members of the audit committee meet the financial literacy requirement and additional independence standards applicable to audit committee members under NYSE and SEC rules.

The board of directors has affirmatively determined that each of Messrs. Anderson, Chura, Daugherty, Elliott, Evans, Prilick, Samii, Thornton and Volk have no relationship with Holdings that would interfere in the exercise of such director's independence from Holdings and its management and meets all other criteria of independence under the listing standards of the NYSE. In accordance with the director independence standards of the NYSE, the board of directors examined relevant facts and circumstances of transactions and relationships between Holdings or its management and directors or their affiliates and among directors and their affiliates, including:

§ that Mr. Anderson is a director of, and Messrs. Elliott and Evans are former employees of, certain companies that transact current business with Holdings;

§

that, as a result of the exchange transaction, former holders of SunCom Wireless subordinated notes are now significant stockholders in Holdings and appointed eight of the 10 directors on the board of directors;

§ that Messrs. Chura, Daugherty, Samii and Thornton are employees of investment advisers to funds that are now significant stockholders of Holdings, that such funds were paid substantial interest payments in respect of their holdings

**Table of Contents**

of SunCom Wireless subordinated notes and that such interest payments to the funds would not continue because the funds had exchanged their subordinated notes in the exchange transaction; and

§ that most directors own shares of Holdings' Class A common stock.

The board of directors did not consider any of the foregoing to be material relationships that would impair a director's independence. Further, the board of directors generally believes that stock ownership tends to further align a director's interests with those of Holdings' other stockholders.

On July 10, 2007, Holdings submitted an Interim Affirmation to the NYSE certifying that the Holdings board of directors had affirmatively determined that a majority of the board of directors consists of independent directors under the NYSE corporate governance listing standards and that each of the audit committee, compensation committee and nominating/corporate governance committee is comprised of independent directors. Additionally, as exhibits to Holdings annual report on Form 10-K for the year ended December 31, 2006, Holdings filed the certifications of its chief executive officer and chief financial officer required under the Sarbanes-Oxley Act of 2002 regarding the quality of Holdings' public disclosure.

**ITEM 5. OTHER INFORMATION**

None.

**ITEM 6. EXHIBITS****Exhibit****Number****Description**

- | <b>Exhibit Number</b> | <b>Description</b>  |
|-----------------------|---|
| 2.1                   | Exchange Agreement, dated as of January 31, 2007, among SunCom Wireless Holdings, Inc., SunCom Wireless Investment Co., LLC, SunCom Wireless, Inc. and the holders of the 9 <sup>3</sup> / <sub>8</sub> % Senior Subordinated Notes due 2011 and 8 <sup>3</sup> / <sub>4</sub> % Senior Subordinated Notes due 2011 of SunCom Wireless, Inc. party thereto (incorporated by reference to Exhibit 2.1 to the Form 8-K of SunCom Wireless Holdings, Inc. filed January 31, 2007). |
| 2.2                   | Amendment to Exchange Agreement (incorporated by reference to Exhibit 2.1 to the Form 8-K of SunCom Wireless Holdings, Inc. filed May 21, 2007).  |
| 2.3                   | Agreement and Plan of Merger, dated as of January 31, 2007, by and between SunCom Wireless Holdings, Inc. and SunCom Wireless Merger Corp. (incorporated by reference to Exhibit 2.2 to the Form 8-K of SunCom Wireless Holdings, Inc. filed January 31, 2007).   |
| 3.1                   | Second Restated Certificate of Incorporation of Triton PCS Holdings, Inc. (incorporated by reference to Exhibit 3.1 to the 8-A/A of SunCom Wireless Holdings Inc. filed May 23, 2007).  |
| 3.2                   | Second Amended and Restated Bylaws of Triton PCS Holdings, Inc. (incorporated by reference to Exhibit 3.6 to the Form 10-Q of Triton PCS Holdings, Inc. for the quarter ended September 30, 1999).  |
| 4.1                   | Specimen Class A Common Stock Certificate (incorporated by reference to Exhibit 4.1 to the Form 8-A/A SunCom Wireless Holdings, Inc. filed May 23, 2007).   |
| 4.2                   | Indenture, dated as of January 19, 2001, among Triton PCS, Inc., the Guarantors party thereto and The Bank of New York, as trustee (incorporated by reference to Exhibit 4.5 to Amendment No. 2 to the Form S-3 Registration Statement of Triton PCS Holdings, Inc., File No. 333-49974).   |
| 4.3                   | Supplemental Indenture, dated as of November 18, 2004, by and among Triton PCS, Inc., Affiliate License Co., L.L.C. and The Bank of New York, to the Indenture, dated as of January 19, 2001, among Triton PCS, Inc., the Guarantors party thereto and The Bank of New York, as trustee (incorporated by reference  |

to Exhibit 4.3 to the Form 10-K of Triton PCS Holdings, Inc. for the year ended December 31, 2004).

- 4.4 Supplemental Indenture, dated as of January 27, 2005, by and among Triton PCS, Inc., AWS Network Newco, LLC, SunCom Wireless International, LLC, SunCom Wireless Puerto Rico Operating Company, LLC, Triton Network Newco, LLC and The Bank of New York to the Indenture, dated as of January 19, 2001, among Triton PCS, Inc., the Guarantors party thereto and The Bank of New York, as trustee (incorporated by reference to Exhibit 4.4 to the Form 10-K of Triton PCS Holdings, Inc. for the year ended December 31, 2004).

**Table of Contents****Exhibit****Number****Description**

- 4.5 Supplemental Indenture, dated as of May 15, 2007, by and among SunCom Wireless, Inc., SunCom Wireless Management Company, Inc., Triton PCS Finance Company, Inc., Triton PCS Holdings Company LLC, SunCom Wireless Property Company LLC, SunCom Wireless Operating Company LLC, Triton PCS License Company LLC, Triton PCS Investment Company LLC, Affiliate License Co., LLC, AWS License NewCo, LLC, SunCom Wireless International LLC, SunCom Wireless Puerto Rico Operating Company LLC, Triton Network Newco LLC and The Bank of New York, as trustee (incorporated by reference to Exhibit 4.1 to the Form 8-K of SunCom Wireless Holdings, Inc. filed May 21, 2007).
- 4.6 Indenture, dated as of November 14, 2001, among Triton PCS, Inc., the Guarantors thereto and The Bank of New York, as trustee (incorporated by reference to Exhibit 4.1 to the Form 8-K/A of Triton PCS Holdings, Inc. filed November 15, 2001).
- 4.7 Supplemental Indenture, dated as of November 18, 2004, by and among Triton PCS, Inc., Affiliate License Co., L.L.C. and The Bank of New York to the Indenture, dated as of November 14, 2001, among Triton PCS, Inc., the Guarantors thereto and The Bank of New York, as trustee (incorporated by reference to Exhibit 4.6 to the Form 10-K of Triton PCS Holdings, Inc. for the year ended December 31, 2004).
- 4.8 Supplemental Indenture, dated as of January 27, 2005, by and among Triton PCS, Inc., AWS Network Newco, LLC, SunCom Wireless International, LLC, SunCom Wireless Puerto Rico Operating Company, LLC, Triton Network Newco, LLC and The Bank of New York to the Indenture, dated as of November 14, 2001, among Triton PCS, Inc., the Guarantors thereto and The Bank of New York, as trustee (incorporated by reference to Exhibit 4.7 to the Form 10-K of Triton PCS Holdings, Inc. for the year ended December 31, 2004).
- 4.9 Supplemental Indenture dated as of May 15, 2007, by and among SunCom Wireless, Inc., SunCom Wireless Management Company, Inc., Triton PCS Finance Company, Inc., Triton PCS Holdings Company LLC, SunCom Wireless Property Company LLC, Triton PCS Equipment Company LLC, SunCom Wireless Operating Company LLC, Triton PCS License Company LLC, Triton PCS Investment Company LLC, Affiliate License Co., LLC, AWS License NewCo, LLC, SunCom Wireless International LLC, SunCom Wireless Puerto Rico Operating Company LLC, Triton Network NewCo LLC and The Bank of New York, as trustee (incorporated by reference to Exhibit 4.2 to the Form 8-K filed May 21, 2007).
- 4.10 Indenture, dated as of June 13, 2003, among Triton PCS, Inc., the Guarantors thereto and The Bank of New York, as trustee (incorporated by reference to Exhibit 4.1 to the Form 8-K/A of Triton PCS Holdings, Inc. filed June 16, 2003).
- 4.11 Supplemental Indenture, dated as of November 18, 2004, by and among Triton PCS, Inc., Affiliate License Co., L.L.C. and The Bank of New York, to the Indenture, dated as of June 13, 2003, among Triton PCS, Inc., the Guarantors thereto and The Bank of New York, as trustee (incorporated by reference to Exhibit 4.9 to the Form 10-K of Triton PCS Holdings, Inc. for the year ended December 31, 2004).
- 4.12 Supplemental Indenture, dated as of January 27, 2005, by and among Triton PCS, Inc., AWS Network Newco, LLC, SunCom Wireless International, LLC, SunCom Wireless Puerto Rico Operating Company, LLC, Triton Network Newco, LLC and The Bank of New York, to the Indenture, dated as of June 13, 2003, among Triton PCS, Inc., the Guarantors thereto and The Bank of New York, as trustee (incorporated

Edgar Filing: SUNCOM WIRELESS HOLDINGS, INC. - Form 10-Q

by reference to Exhibit 4.10 to the Form 10-K of Triton PCS Holdings, Inc. for the year ended December 31, 2004).

- 10.1 Registration Rights Agreement, dated as of May 15, 2007 (incorporated by reference to Exhibit 10.1 to the Form 8-K of SunCom Wireless Holdings, Inc. filed May 21, 2007).
- 10.2 Amendment to Employment Agreement, dated as of April 27, 2007, by and among SunCom Wireless Management Company, Inc. and Raul Burgos (incorporated by reference to Exhibit 10.1 to the Form 8-K of SunCom Wireless Holdings, Inc. filed May 2, 2007).\*
- 10.3 Letter Agreement, dated May 10, 2007, between SunCom Wireless Holdings, Inc. and Mathias DeVito (incorporated by reference to Exhibit 10.2 to the Form 8-K of SunCom Wireless Holdings, Inc. filed May 21, 2007).\*
- 10.4 Letter Agreement, dated May 10, 2007, between SunCom Wireless Holdings, Inc. and Arnold Sheiffer (incorporated by reference to Exhibit 10.3 to the Form 8-K of SunCom Wireless Holdings, Inc. filed May 21, 2007).\*

**Table of Contents**

***Exhibit***

**Number**

**Description**

10.5	Letter Agreement Waiver, dated May 14, 2007, by and among SunCom Wireless Holdings Inc., Karim Samii and Joseph Thorton.*
31.1	Certification of Chief Executive Officer pursuant to Rule 13a-14(a) under the Securities Exchange Act of 1934, as amended.
31.2	Certification of Chief Financial Officer pursuant to Rule 13a-14(a) under the Securities Exchange Act of 1934, as amended.
31.3	Certification of Vice President of Accounting and Controller pursuant to Rule 13a-14(a) under the Securities Exchange Act of 1934, as amended.
32.1	Certification of Chief Executive Officer pursuant to Rule 13a-14(b) under the Securities Exchange Act of 1934, as amended.
32.2	Certification of Chief Financial Officer pursuant to Rule 13a-14(b) under the Securities Exchange Act of 1934, as amended.

\* Management contract or compensatory plan.

**Table of Contents**

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the Registrant has duly caused this amended report to be signed on its behalf by the undersigned thereunto duly authorized.

SUNCOM WIRELESS HOLDINGS, INC.

Date: July 31, 2007

By: /s/ Michael E. Kalogris  
Michael E. Kalogris  
Chief Executive Officer (principal  
executive officer)

Date: July 31, 2007

By: /s/ Eric Haskell  
Eric Haskell  
Chief Financial Officer (principal  
financial officer)