

Edgar Filing: AG SERVICES OF AMERICA INC - Form 10-Q

AG SERVICES OF AMERICA INC  
Form 10-Q  
October 12, 2001

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, DC 20549

FORM 10-Q

(Mark One)

Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the quarterly period ended August 31, 2001

or

Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the transition period from to

Commission File Number: 000-19320

Ag Services of America, Inc.  
(Exact name of registrant as specified in its charter)

Iowa  
(State or other jurisdiction of  
incorporation or organization)

42-1264455  
(I.R.S. Employer  
Identification No.)

2302 West First Street, Cedar Falls, Iowa  
(Address of principal executive offices)

50613  
(Zip Code)

(319) 277-0261  
(Registrant's telephone number, including area code)

Not Applicable  
(Former name, former address and former fiscal year, if changed since last report.)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

5,451,864 common shares were outstanding as of August 31, 2001.

AG SERVICES OF AMERICA, INC.

INDEX

Page

## Edgar Filing: AG SERVICES OF AMERICA INC - Form 10-Q

### PART I. FINANCIAL INFORMATION

#### Item 1. Financial statements:

Consolidated condensed balance sheets, August 31, 2001 (unaudited) and February 28, 2001	1
Unaudited consolidated condensed statements of income, three months and six months ended August 31, 2001 and 2000	2
Unaudited consolidated condensed statements of cash flows, six months ended August 31, 2001 and 2000	3
Unaudited consolidated statement of stockholders' equity, six months ended August 31, 2001	4
Notes to consolidated condensed financial statements (unaudited)	5-8

Item 2. Management's discussion and analysis of financial condition and results of operations	9-13
--	------

Item 3. Quantitative and Qualitative Disclosures about Market Risk	13
---	----

### Part II. OTHER INFORMATION

Item 4. Submission of Matters to a Vote of Security Holders	14
---	----

Item 6. Exhibits and reports on form 8-K:	14
(a) Exhibits	
(11) Statement re computation of earnings per common share	15

### PART I. FINANCIAL INFORMATION

#### ITEM 1. FINANCIAL STATEMENTS

#### AG SERVICES OF AMERICA, INC. CONSOLIDATED CONDENSED BALANCE SHEETS (Dollars in Thousands)

ASSETS	August 31, 2001 (Unaudited)	February 28 2001* -----
<b>CURRENT ASSETS</b>		
Cash	\$18	\$61
Customer notes receivable, less allowance for doubtful notes and reserve for discounts August 31, 2001 \$14,292; February 28, 2001 \$7,960	381,976	167,554
Inventory and other assets	1,318	6,700
Foreclosed assets held for sale	2,185	1,881
Deferred income taxes, net	5,346	2,780
	-----	-----
Total current assets	\$390,843	\$178,976
	-----	-----
<b>LONG-TERM RECEIVABLES AND OTHER ASSETS</b>		
Customer notes receivable, less allowance		

## Edgar Filing: AG SERVICES OF AMERICA INC - Form 10-Q

for doubtful notes August 31, 2001		
\$3,508; February 28, 2001 \$3,490	\$38,035	\$37,844
Loan origination fees, less accumulated		
amortization August 31, 2001 \$925;		
February 28, 2001 \$754	772	917
Deferred income taxes, net	1,945	1,290
	-----	-----
	\$40,752	\$40,051
	-----	-----
<b>FIXED ASSETS</b>		
Equipment, less accumulated depreciation		
August 31, 2001 \$1,814; February 28, 2001		
\$1,487	\$1,080	\$1,275
Land and construction in progress	2,001	938
	-----	-----
	\$3,081	\$2,213
	-----	-----
	\$434,676	\$221,240
	=====	=====
 <b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>		
<b>CURRENT LIABILITIES</b>		
Notes payable, including current maturities	\$314,231	\$119,604
Outstanding checks in excess of		
bank balances	2,229	3,934
Accounts payable	10,143	630
Accrued expenses	4,209	2,457
Income taxes payable	1,983	270
	-----	-----
Total current liabilities	\$332,795	\$126,895
	-----	-----
<b>LONG-TERM LIABILITIES</b>		
Notes payable, less current maturities	\$32,696	\$28,167
	-----	-----
<b>STOCKHOLDERS' EQUITY</b>		
Capital stock	\$23,807	\$23,173
Accumulated other comprehensive income	(1,486)	-
Retained earnings	46,864	43,005
	-----	-----
	\$69,185	\$66,178
	-----	-----
	\$434,676	\$221,240
	=====	=====

\*Condensed from Audited Financial Statements.