

Edgar Filing: TELUS CORP - Form 6-K

TELUS CORP
Form 6-K
February 14, 2003

Form 6-K

SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

Report of Foreign Issuer

Pursuant to Rule 13a - 16 or 15d - 16 of
the Securities Exchange Act of 1934

For the month of February 2003

(Commission File No. 000-24876)

TELUS Corporation
(Translation of registrant's name into English)

21st Floor, 3777 Kingsway
Burnaby, British Columbia V5H 3Z7
Canada
(Address of principal registered offices)

Indicate by check mark whether the registrant files or will file annual reports
under cover of Form 20-F or Form 40-F:

Form 20-F _____ Form 40-F _____ X

Indicate by check mark whether the registrant by furnishing the information
contained in this Form is also thereby furnishing the information to the
Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of
1934.

Yes _____ No _____ X

This Form 6-K consists of the following:

News Release dated February 14, 2003:
TELUS Reports Fourth Quarter Results

February 14, 2003

TELUS Reports Fourth Quarter Results
Strong wireless performance and significant progress on wireline efficiency

Vancouver, B.C. - TELUS Corporation (TSX: T and T.A / NYSE: TU) today reported

Edgar Filing: TELUS CORP - Form 6-K

for the fourth quarter of 2002 strong wireless performance at TELUS Mobility and continued cost structure improvements from the implementation of the Operational Efficiency Program (OEP) at TELUS Communications.

Darren Entwistle, president and CEO, commented "2002 has been a year of tremendous challenges for the telecom industry generally and TELUS specifically. It was also a year of tremendous accomplishment at TELUS as reflected in our annual results, which demonstrate continued strong financial and operational performance at TELUS Mobility and accelerated progress in the efficiency program at TELUS Communications. TELUS Mobility's operating earnings (EBITDA) growth of 133% in the quarter and 50% for the year is particularly satisfying and reflects our disciplined approach of focusing on profitable subscriber growth as evidenced by our ARPU of \$56 in the fourth quarter. Significant progress on the operational efficiency program was evident in the quarter with the reduction of 2,500 positions and 5,200 positions for the year, resulting in above plan savings of \$150 million in 2002. Of particular note was our consolidated operating earnings of over \$2.52 billion hitting the top end of the target range we set over a year ago. This is a rare accomplishment in the global telecom industry during 2002 and bodes well for achieving our 2003 financial targets set last December."

Robert McFarlane, executive vice president and CFO, stated "in 2002 TELUS executed to offset large negative regulatory impacts by significantly improving operating profit margins before such impacts as well as lowering capital intensity. The result was a dramatic improvement in free cash flow in excess of \$1 billion as compared to 2001 and a meaningful reduction in debt leverage as reflected by the debt to EBITDA ratio being lowered to 3.3 times by December 2002. With fourth quarter 2002 EBITDA growth of 8% as reported and 20% before regulatory impacts, TELUS is setting the stage for accelerated growth in earnings and cash flow generation in 2003."

FINANCIAL HIGHLIGHTS

The financial results for the fourth quarter reflect underlying growth offset by the expected impact of recent regulatory decisions. Excluding the impact of these, underlying consolidated revenue and operating earnings (EBITDA) growth would have been 2% and 20%, respectively.

In the fourth quarter, TELUS recorded \$241 million of restructuring and workforce reduction costs (approximately \$159 million after tax) as part of the OEP. The Net loss of \$139 million in the quarter was primarily due to Restructuring and workforce reduction costs, negative regulatory impacts of approximately \$45 million after-tax, partly offset by the required elimination of amortization of intangible assets with indefinite lives and goodwill.

Rounded to nearest C\$ Millions, except per share amounts (unaudited)	3 Months Ended December 31	
	2002	2001
Operating revenues	\$1,794.4	\$1,868.0
EBITDA (1) normalized for regulatory impacts	719.6	598.3
EBITDA (1)	645.2	598.3
Restructuring and workforce reduction costs	241.0	--
Net income (loss)	(139.2)	(46.7)
Common share & Non-Voting share Income (loss)	(141.8)	(49.9)
Earnings (loss) per share (EPS)	(0.41)	(0.16)

Edgar Filing: TELUS CORP - Form 6-K

EPS before restructuring and workforce reduction costs	0.05	(0.16)
Capital expenditures	416.1	591.6
Operating cash flow adjusted for restructuring and workforce reduction costs	418.0	401.7