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SWARTZ J Form 4										
September (_									
FORM	A 4 UNITED	STATES	SECU	RITIES A	ND EX	СНА	NGE C	OMMISSION		PPROVAL
Check th				shington,					Number:	3235-0287
if no lon subject t Section Form 4 o Form 5 obligatio	ger o 16. or Filed pur	STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF SECURITIES Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934,							Expires:January 31, 2005Estimated average burden hours per response0.5	
may con See Instr 1(b).	tinue.			tility Hold westment	•	· ·		1935 or Section 0	n	
(Print or Type	Responses)									
	Address of Reporting I	Person [*]	Symbol	r Name and			ng	5. Relationship of Issuer	Reporting Per	son(s) to
(Last)	(First) (N	Middle)		ERLAND CO [TBL] of Earliest Transaction				(Check all applicable)		
200 DOMA	AIN DRIVE		(Month/I 09/07/2	Day/Year)				X Director X Officer (give below) Presi	title Oth below)	er (specify
STR ΔΤΗ Δ	(Street) .M, NH 03885			endment, Da nth/Day/Year)	-	1		6. Individual or Jo Applicable Line) _X_ Form filed by C Form filed by M	One Reporting Po	erson
(City)		(Zip)				~		Person		
	· · ·						-	uired, Disposed of		-
1.Title of Security (Instr. 3)	2. Transaction Date (Month/Day/Year)	2A. Deen Execution any (Month/D	n Date, if	3. Transactio Code (Instr. 8)	4. Securi n(A) or Di (Instr. 3,	spose	d of (D)	5. Amount of Securities Beneficially Owned Following Reported Transaction(s)	6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	7. Nature of Indirect Beneficial Ownership (Instr. 4)
Class				Code V	Amount	(D)	Price	(Instr. 3 and 4)		
Class A Common Stock (1)	09/07/2005			M <u>(2)</u>	1,000	А	\$ 17.74	375,198	D	
Class A Common Stock (3)	09/07/2005			S <u>(2)</u>	1,000	D	\$ 33.6	374,198	D	
Class A Common Stock (1)	09/07/2005			M <u>(2)</u>	2,000	A	\$ 17.74	376,198	D	
Class A Common	09/07/2005			S <u>(2)</u>	2,000	D	\$ 33.65	374,198	D	

Stock $\underline{^{(3)}}$

Class A Common Stock (1)	09/07/2005	M <u>(2)</u>	2,000	A	\$ 17.74	376,198	D	
Class A Common Stock (3)	09/07/2005	S <u>(2)</u>	2,000	D	\$ 33.61	374,198	D	
Class A Common Stock (1)	09/07/2005	M <u>(2)</u>	1,600	А	\$ 17.74	375,798	D	
Class A Common Stock (3)	09/07/2005	S <u>(2)</u>	1,600	D	\$ 33.67	374,198	D	
Class A Common Stock (1)	09/07/2005	M <u>(2)</u>	1,000	А	\$ 17.74	375,198	D	
Class A Common Stock (3)	09/07/2005	S <u>(2)</u>	1,000	D	\$ 33.66	374,198	D	
Class A Common Stock (1)	09/07/2005	M <u>(2)</u>	1,000	А	\$ 17.74	375,198	D	
Class A Common Stock (3)	09/07/2005	S <u>(2)</u>	1,000	D	\$ 33.7	374,198	D	
Class A Common Stock (1)	09/07/2005	M <u>(2)</u>	1,000	А	\$ 17.74	375,198	D	
Class A Common Stock (3)	09/07/2005	S <u>(2)</u>	1,000	D	\$ 33.83	374,198	D	
Class A Common Stock						87,204	I	by Spouse
Class A Common Stock (3)						534,866	I	by Swartz Trust
Class A Common Stock						31,200	I	by self as custodian (4)
Class B Common Stock						64,380	D	

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Class B Common Stock	3,220,612	Ι	by Swartz Trust
Class B Common Stock	183,484	Ι	by self as custodian

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

Persons who respond to the collection of SEC 1474 information contained in this form are not (9-02) required to respond unless the form displays a currently valid OMB control number.

Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)

1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	3. Transaction Date (Month/Day/Year)	3A. Deemed Execution Date, if any (Month/Day/Year)	Transaction Code S (Instr. 8) 4 (I I (((5. Number of Derivative Securities Acquired A) or Disposed of D) Instr. 3, 4, and 5)	6. Date Exercisab Expiration Date (Month/Day/Year		7. Title and Am Underlying Sec (Instr. 3 and 4)
				Code V ((A) (D)	Date Exercisable	Expiration Date	A Title N S
Non-Qualified Stock Option (right to buy) (1)	\$ 17.74	09/07/2005		M <u>(2)</u>	1,000	02/28/2003 <u>(1)</u>	02/28/2013	Class A Common Stock
Non-Qualified Stock Option (right to buy) (1)	\$ 17.74	09/07/2005		M <u>(2)</u>	2,000	02/28/2003 <u>(1)</u>	02/28/2013	Class A Common Stock
Non-Qualified Stock Option (right to buy) (1)	\$ 17.74	09/07/2005		M <u>(2)</u>	2,000	02/28/2003(1)	02/28/2013	Class A Common Stock
Non-Qualified Stock Option (right to buy) (1)	\$ 17.74	09/07/2005		M <u>(2)</u>	1,600	02/28/2003 <u>(1)</u>	02/28/2013	Class A Common Stock
Non-Qualified Stock Option (right to buy) (1)	\$ 17.74	09/07/2005		M <u>(2)</u>	1,000	02/28/2003 <u>(1)</u>	02/28/2013	Class A Common Stock

Non-Qualified Stock Option (right to buy) (1)	\$ 17.74	09/07/2005	M <u>(2)</u>	1,000	02/28/2003(1)	02/28/2013	Class A Common Stock	
Non-Qualified Stock Option (right to buy) (1)	\$ 17.74	09/07/2005	M <u>(2)</u>	1,000	02/28/2003 <u>(1)</u>	02/28/2013	Class A Common Stock	
Non-Qualified Stock Option (right to buy) (1)	\$ 19.485				03/06/2004	03/06/2013	Class A Common Stock	1
Non-Qualified Stock Option (right to buy)	\$ 28.5				03/01/2002(1)	03/01/2011	Class A Common Stock	1
Non-Qualified Stock Option (right to buy)	\$ 31.29				03/03/2005(1)	03/03/2014	Class A Common Stock	1

Reporting Owners

Reporting Owner Name / Address	Relationships						
r. o	Director	10% Owner	Officer	Other			
SWARTZ JEFFREY B 200 DOMAIN DRIVE STRATHAM, NH 03885	Х	Х	President and CEO				

Signatures

By: Danette Wineberg, Attorney-in-Fact For: Jeffrey B. Swartz

**Signature of Reporting Person

Explanation of Responses:

- * If the form is filed by more than one reporting person, see Instruction 4(b)(v).
- ** Intentional misstatements or omissions of facts constitute Federal Criminal Violations. See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- (1) These stock options become exercisable in four (4) equal installments, commencing one (1) year after the date of grant.
- (2) Shares sold pursuant to selling plan dated February 11, 2005 that is intended to comply with Rule 10b5-1(c).
- (3) Details of these stock options have been previously reported.

The Reporting Person, as custodian for his sons, Daniel, Samuel and Noah Swartz, under the MA Uniform Gifts to Minors Act, holds the
(4) following shares for his sons: 15,600 shares each for Daniel and Samuel Swartz of Class A Common Stock; and 74,012 shares each for Daniel and Samuel Swartz and 35,460 shares for Noah Swartz of Class B Common Stock.

09/08/2005

Date

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure. Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number.