

FIRST CITIZENS BANCSHARES INC /DE/  
Form 10-K  
February 22, 2017

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549  
FORM 10-K  
ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d)  
OF THE SECURITIES EXCHANGE ACT OF 1934  
For the fiscal year ended December 31, 2016  
Commission File Number: 001-16715

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FIRST CITIZENS BANCSHARES, INC.  
(Exact name of Registrant as specified in its charter)

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Delaware  
(State or other jurisdiction of  
incorporation or organization)

56-1528994  
(I.R.S. Employer  
Identification Number)

4300 Six Forks Road  
Raleigh, North Carolina 27609  
(Address of principal executive offices, ZIP code)

(919) 716-7000  
(Registrant's telephone number, including area code)

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Securities Registered Pursuant to Section 12(b) of the Securities Exchange Act of 1934:

Title of each class	Name of each exchange on which registered
Class A Common Stock, Par Value \$1	NASDAQ Global Select Market

Securities Registered Pursuant to Section 12(g) of the Securities Exchange Act of 1934.

Class B Common Stock, Par Value \$1  
(Title of class)

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Indicate by check mark if the Registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act.  
Yes  No

Indicate by check mark if the Registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. Yes  No

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding twelve months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past ninety days. Yes  No

Indicate by check mark whether the Registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the Registrant was required to submit and post such files).  
Yes  No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of Registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See definition of "large accelerated filer," "accelerated filer," "non-accelerated filer," and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company

Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes  No

The aggregate market value of the Registrant's common equity held by nonaffiliates computed by reference to the price at which the common equity was last sold as of the last business day of the Registrant's most recently completed second fiscal quarter was \$1,900,169,651.

On February 21, 2017, there were 11,005,220 outstanding shares of the Registrant's Class A Common Stock and 1,005,185 outstanding shares of the Registrant's Class B Common Stock.

Portions of the Registrant's definitive Proxy Statement for the 2017 Annual Meeting of Shareholders are incorporated in Part III of this report.

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	(2) All Financial Statement Schedules normally required for Form 10-K are omitted since they are not applicable, except as referred to in Item 8.	
	(3) <u>The Exhibits listed on the Exhibit Index contained in this Form 10-K are filed with or furnished to the Commission or incorporated by reference into this report and are available upon written request.</u>	<u>131</u>

\* Information required by Item 10 is incorporated herein by reference to the information that appears under the headings or captions 'Proposal 1: Election of Directors,' 'Code of Ethics,' 'Committees of our Board—General' and '—Audit

Committee', 'Executive Officers' and 'Section 16(a) Beneficial Ownership Reporting Compliance' from the Registrant's Proxy Statement for the 2017 Annual Meeting of Shareholders (2017 Proxy Statement).

Information required by Item 11 is incorporated herein by reference to the information that appears under the headings or captions 'Compensation, Nominations and Governance Committee Report,' 'Compensation Discussion and Analysis,' 'Executive Compensation,' and 'Director Compensation,' of the 2017 Proxy Statement.

Information required by Item 12 is incorporated herein by reference to the information that appears under the captions 'Beneficial Ownership of Our Common Stock—Directors and Executive Officers' and '—Principal Shareholders' of the 2017 Proxy Statement.

Information required by Item 13 is incorporated herein by reference to the information that appears under the headings or captions 'Corporate Governance—Director Independence' and 'Transactions with Related Persons' of the 2017 Proxy Statement.

Information required by Item 14 is incorporated by reference to the information that appears under the caption 'Proposal 4: Ratification of Appointment of Independent Accounts – Services and Fees During 2016 and 2015' of the 2017 Proxy Statement.

## Part I

### Item 1. Business

#### General

First Citizens BancShares, Inc. (BancShares) was incorporated under the laws of Delaware on August 7, 1986, to become the holding company of First-Citizens Bank & Trust Company (FCB), its banking subsidiary. FCB opened in 1898 as the Bank of Smithfield, Smithfield, North Carolina, and later changed its name to First-Citizens Bank & Trust Company. BancShares has expanded through de novo branching and acquisitions and now operates in 21 states providing a broad range of financial services to individuals, businesses and professionals. As of December 31, 2016, BancShares had total assets of \$32.99 billion.

Throughout its history, the operations of BancShares have been significantly influenced by descendants of Robert P. Holding, who came to control FCB during the 1920s. Robert P. Holding's children and grandchildren have served as members of the Board of Directors, as chief executive officers and in other executive management positions and, since our formation in 1986, have remained shareholders controlling a large percentage of our common stock.

Our Chairman of the Board and Chief Executive Officer, Frank B. Holding, Jr., is the grandson of Robert P. Holding. Hope Holding Bryant, Vice Chairman of BancShares, is Robert P. Holding's granddaughter. Peter M. Bristow, President and Corporate Sales Executive of BancShares, is the brother-in-law of Frank B. Holding, Jr. and Hope Holding Bryant.

FCB seeks to meet the financial needs of both individuals and commercial entities in its market areas through a wide range of retail and commercial banking services. Loan services include various types of commercial, business and consumer lending. Deposit services include checking, savings, money market and time deposit accounts. We also provide mortgage lending, a full-service trust department, wealth management services for businesses and individuals and other activities incidental to commercial banking. FCB's wholly-owned subsidiaries, First Citizens Investor Services, Inc. (FCIS) and First Citizens Asset Management, Inc. (FCAM), provide various investment products including annuities, discount brokerage services and third-party mutual funds to customers primarily through the bank's branch network, as well as investment advisory services. First Citizens Securities Corporation Inc. merged into FCIS effective January 1, 2016.

We deliver products and services to our customers through our extensive branch network as well as digital banking, telephone banking and various ATM networks. Services offered at most offices include taking of deposits, cashing of checks and providing for individual and commercial cash needs. Business customers may conduct banking transactions through the use of remote image technology.

FCB's primary deposit markets are North Carolina and South Carolina. FCB's deposit market share in North Carolina was 4.3 percent as of June 30, 2016, based on the FDIC Deposit Market Share Report, which makes FCB the fourth largest bank in North Carolina. The three banks larger than FCB based on deposits in North Carolina as of June 30, 2016, controlled 76.6 percent of North Carolina deposits. In South Carolina, FCB was the 4th largest bank in terms of deposit market share with 8.5 percent at June 30, 2016. The three larger banks represent 45.2 percent of total deposits in South Carolina as of June 30, 2016.

Statistical information regarding our business activities is found in Management's Discussion and Analysis.

#### Geographic Locations and Employees

As of December 31, 2016, FCB operated 550 branches in Arizona, California, Colorado, Florida, Georgia, Kansas, Maryland, Missouri, New Mexico, North Carolina, Oklahoma, Oregon, Pennsylvania, South Carolina, Tennessee,

Texas, Virginia, Washington, West Virginia and Wisconsin. BancShares and its subsidiaries employ approximately 5,855 full-time staff and approximately 441 part-time staff for a total of 6,296 employees.

**Business Combinations**

FCB recently purchased certain assets and assumed certain liabilities of the following banks from the Federal Deposit Insurance Corporation (FDIC):

Harvest Community Bank (HCB) of Pennsville, New Jersey on January 13, 2017

First CornerStone Bank (FCSB) of King of Prussia, Pennsylvania on May 6, 2016

North Milwaukee State Bank (NMSB) of Milwaukee, Wisconsin on March 11, 2016

Capitol City Bank & Trust (CCBT) of Atlanta, Georgia on February 13, 2015

On September 1, 2016, FCB completed the merger of Midlothian, Virginia-based Cordia Bancorp, Inc. (Cordia) and its subsidiary, Bank of Virginia (BVA) into FCB. Under the terms of the merger agreement, cash consideration of \$5.15 was paid to Cordia's shareholders for each of their shares of Cordia's common stock, with total consideration paid of \$37.1 million. The merger enabled FCB to strengthen its presence in the greater Richmond, Virginia area as Cordia operated six BVA branches in Richmond, Midlothian, Chesterfield, Colonial Heights and Chester, Virginia.

#### FDIC Shared-Loss Termination

On June 14, 2016, FCB terminated five of its nine shared-loss agreements with the FDIC, including Temecula Valley Bank (TVB), Sun American Bank (SAB), Williamsburg First National Bank (WFNB), Atlantic Bank & Trust (ABT) and Colorado Capital Bank (CCB). The resulting positive net impact to pre-tax earnings from the early termination of the FDIC shared-loss agreements was \$16.6 million during 2016. See the FDIC-Assisted Transactions section in Management's Discussion and Analysis for more details.

#### Regulatory Considerations

The business and operations of BancShares and FCB are subject to significant federal and state regulation and supervision. BancShares is a financial holding company registered with the Federal Reserve Board (Federal Reserve) under the Bank Holding Company Act of 1956, as amended. It is subject to supervision and examination by, and the regulations and reporting requirements of, the Federal Reserve.

FCB is a state-chartered bank, subject to supervision and examination by, and the regulations and reporting requirements of, the FDIC and the North Carolina Commissioner of Banks (NCCB). Deposit obligations are insured by the FDIC to the maximum legal limits.

Various regulatory authorities supervise all areas of BancShares' and FCB's business including loans, allowances for loan and lease losses, mergers and acquisitions, the payment of dividends, various compliance matters and other aspects of its operations. The regulators conduct regular examinations, and BancShares and FCB must furnish periodic reports to their regulators containing detailed financial and other information.

Numerous statutes and regulations apply to and restrict the activities of FCB, including limitations on the ability to pay dividends, capital requirements, reserve requirements, deposit insurance requirements and restrictions on transactions with related persons and entities controlled by related persons. The impact of these statutes and regulations is discussed below and in the accompanying consolidated financial statements.

**Dodd-Frank Act.** The Dodd-Frank Act, enacted in 2010, significantly restructures the financial services regulatory environment and imposes significant regulatory and compliance changes, increased capital, leverage and liquidity requirements, including through the expansion of the scope of oversight responsibility of certain federal agencies through the creation of new oversight bodies. For example, the Dodd-Frank Act established the Consumer Financial Protection Bureau (CFPB) with broad powers to supervise and enforce consumer protection laws. The CFPB has broad rule-making authority for a wide range of consumer protection laws and regulations that apply to all banks and savings institutions and non-bank financial institutions, including the regulations that relate to credit card, deposit, mortgage and other consumer financial products and services we offer. The CFPB also has powers to issue regulations and take enforcement actions to prevent and remedy acts and practices relating to consumer financial products and services that it deems to be unfair, deceptive or abusive. The agency also has authority to impose new disclosure requirements for any consumer financial product or service.

Other changes resulting from the Dodd-Frank Act include:

• **Capital Planning and Stress Testing.** The Dodd-Frank Act mandated that stress tests be developed and performed to ensure that financial institutions have sufficient capital to absorb losses and support operations during multiple economic and bank scenarios. Bank holding companies with total consolidated assets between \$10 billion and \$50 billion, including BancShares, undergo annual company-run stress tests. As directed by the Federal Reserve,

summaries of BancShares' annual results in the severely adverse stress tests were made available to the public starting in June 2015. The results of stress testing activities will be considered by our Risk Committee in combination with other risk management and monitoring practices as part of our risk management program.

The Volcker Rule. The Dodd-Frank Act prohibits insured depository institutions and their holding companies from engaging in proprietary trading except in limited circumstances, and prohibits them from owning equity interests in excess of 3 percent of Tier 1 capital in private equity and hedge funds (Volcker Rule). Each regulated entity is required to establish an internal compliance program that is consistent with the extent to which it engages in activities covered by the Volcker Rule. Although the rules provide some tiering of compliance and reporting obligations based on size, the fundamental prohibitions of the Volcker Rule apply to banking entities of any size, including BancShares and FCB. The adoption of



the Volcker Rule did not have any material effect on our consolidated financial position or consolidated results of operations.

**Ability-to-Repay and Qualified Mortgage Rule.** Creditors are required to comply with mortgage reform provisions prohibiting the origination of any residential mortgages that do not meet rigorous Qualified Mortgage standards or Ability-to-Repay standards. All mortgage loans originated by FCB meet Ability-to-Repay standards and a substantial majority also meet Qualified Mortgage standards.

#### BancShares

**General.** As a financial holding company registered under the Bank Holding Company Act (BHCA), BancShares is subject to supervision, regulation, and examination by the Federal Reserve. BancShares is also registered under the bank holding company laws of North Carolina and is subject to supervision, regulation, and examination by the NCCB.

**Permitted Activities.** A bank holding company is limited to managing or controlling banks, furnishing services to or performing services for its subsidiaries, and engaging in other activities that the Federal Reserve determines by regulation or order to be so closely related to banking or managing or controlling banks as to be a proper incident thereto. In addition, bank holding companies that qualify and elect to be financial holding companies, such as BancShares, may engage in any activity, or acquire and retain the shares of a company engaged in any activity, that is either (i) financial in nature or incidental to such financial activity (as determined by the Federal Reserve in consultation with the Secretary of the Treasury) or (ii) complementary to a financial activity and does not pose a substantial risk to the safety and soundness of depository institutions or the financial system generally (as solely determined by the Federal Reserve), without prior approval of the Federal Reserve. Activities that are financial in nature include securities underwriting and dealing, serving as an insurance agent and underwriter and engaging in merchant banking.

**Status Requirements.** To maintain financial holding company status, a financial holding company and all of its depository institution subsidiaries must be well-capitalized and well-managed. A depository institution subsidiary is considered to be well-capitalized if it satisfies the requirements for this status under applicable Federal Reserve capital requirements. A depository institution subsidiary is considered “well managed” if it received a composite rating and management rating of at least “satisfactory” in its most recent examination. If a financial holding company ceases to meet these capital and management requirements, the Federal Reserve may impose limitations or conditions on the conduct of its activities.

**Capital Requirements.** The Federal Reserve imposes certain capital requirements on bank holding companies under the BHCA, including a minimum leverage ratio and a minimum ratio of “qualifying” capital to risk-weighted assets. These requirements are described below under “The Subsidiary Bank - FCB - Current Capital Requirements (Basel III)”. As of December 31, 2016, the risk-based Tier 1, common equity Tier 1, total capital, and leverage capital ratios of BancShares were 12.42 percent, 12.42 percent, 13.85 percent and 9.05 percent, respectively, and each capital ratio listed above exceeded the applicable minimum requirements as well as the well-capitalized standards. Subject to its capital requirements and certain other restrictions, BancShares is able to borrow money to make capital contributions to FCB and such loans may be repaid from dividends paid by FCB to BancShares.

**Source of Strength.** Under the Dodd-Frank Act, bank holding companies are required to act as a source of financial and managerial strength to their subsidiary banks. Under this requirement, BancShares is expected to commit resources to support FCB, including times when BancShares may not be in a financial position to provide such resources. Any capital loans made by a bank holding company to any of its subsidiary banks are subordinate in right of payment to depositors and to certain other indebtedness of such subsidiary banks. In the event of a bank holding company’s bankruptcy, any commitment by the bank holding company to a federal bank regulatory agency to maintain

the capital of a subsidiary bank will be assumed by the bankruptcy trustee and entitled to priority of payment.

**Safety and Soundness.** The federal bank regulatory agencies have adopted guidelines prescribing safety and soundness standards. These guidelines establish general standards relating to internal controls and information systems, internal audit systems, loan documentation, credit underwriting, interest rate exposure, asset growth and compensation, fees and benefits. In general, the guidelines require, among other things, appropriate systems and practices to identify and manage the risk and exposures specified in the guidelines. There are a number of obligations and restrictions imposed on bank holding companies and their subsidiary banks by law and regulatory policy that are designed to minimize potential loss to the depositors of such depository institutions and the FDIC insurance fund in the event of a depository institution default.

**Limits on Dividends and Other Payments.** BancShares is a legal entity, separate and distinct from its subsidiaries. Revenues of BancShares primarily result from dividends paid to it by FCB. There are various legal limitations applicable to the payment of dividends by FCB to BancShares and to the payment of dividends by BancShares to its shareholders. The payment of dividends by FCB or BancShares may be limited by certain factors, such as requirements to maintain capital above regulatory guidelines.

Bank regulatory agencies have the authority to prohibit FCB or BancShares from engaging in an unsafe or unsound practice in conducting their business. The payment of dividends, depending on the financial condition of FCB or BancShares, could be deemed to constitute such an unsafe or unsound practice.

Under the Federal Deposit Insurance Act (FDIA), insured depository institutions, such as FCB, are prohibited from making capital distributions, including the payment of dividends, if, after making such distributions, the institution would become “undercapitalized” (as such term is used in the statute). Additionally, under Basel III capital requirements, banking institutions with a ratio of common equity Tier 1 to risk-weighted assets above the minimum but below the conservation buffer will face constraints on dividends, equity repurchases, and compensation based on the amount of the shortfall. Based on FCB’s current financial condition, BancShares currently does not expect these provisions to have any material impact on its ability to receive dividends from FCB. BancShares’ non-bank subsidiaries pay dividends to BancShares periodically on a non-regulated basis.

#### Subsidiary Bank - FCB

General. FCB is a state-chartered bank, subject to supervision and examination by, and the regulations and reporting requirements of, the FDIC and the NCCB.

The various laws and regulations administered by the bank regulatory agencies affect corporate practices, such as the payment of dividends, incurrence of debt, and acquisition of financial institutions and other companies; they also affect business practices, such as the payment of interest on deposits, the charging of interest on loans, types of business conducted, and location of offices.

Capital Requirements (Basel III). Bank regulatory agencies approved Basel III regulatory capital guidelines aimed at strengthening existing capital requirements through a combination of higher minimum capital requirements, new capital conservation buffers and more conservative definitions of capital and balance sheet exposure. BancShares and FCB implemented the requirements of Basel III effective January 1, 2015, subject to a transition period for several aspects of the rule. The table below describes the minimum and well-capitalized requirements for the transitional period that began in 2016 and the fully-phased-in requirements that become effective in 2019.

	Basel III minimum requirement 2016	Basel III well-capitalized 2016	Basel III minimum requirement 2019	Basel III well-capitalized 2019
Leverage ratio	4.00%	5.00%	4.00%	5.00%
Common equity Tier 1	4.50	6.50	4.50	6.50
Common equity Tier 1 plus conservation buffer	5.13	7.13	7.00	9.00
Tier 1 capital ratio	6.00	8.00	6.00	8.00
Tier 1 capital ratio plus conservation buffer	6.63	8.63	8.50	10.50
Total capital ratio	8.00	10.00	8.00	10.00
Total capital ratio plus conservation buffer	8.63	10.63	10.50	12.50

The capital conservation buffer requirement was phased in beginning January 1, 2016, at 0.625 percent of risk-weighted assets, increasing each year until fully implemented at 2.5 percent on January 1, 2019. The capital conservation buffer is designed to absorb losses during periods of economic stress. Banking institutions with a ratio of common equity Tier 1 to risk-weighted assets above the minimum, but below the conservation buffer will face constraints on dividends, equity repurchases, and compensation based on the amount of the shortfall.

Failure to meet minimum capital requirements may result in certain actions by regulators that could have a direct material effect on the consolidated financial statements. As of December 31, 2016, FCB exceeded the applicable minimum requirements as well as the well-capitalized standards.

Transactions with Affiliates. Pursuant to Sections 23A and 23B of the Federal Reserve Act, Regulation W and Regulation O, the authority of FCB to engage in transactions with related parties or “affiliates” or to make loans to insiders is limited. Loan transactions with an affiliate generally must be collateralized and certain transactions between FCB and its affiliates, including the sale of assets, the payment of money or the provision of services, must be on terms and conditions that are substantially the same, or at least as favorable to FCB, as those prevailing for comparable nonaffiliated transactions. In addition, FCB generally may not purchase securities issued or underwritten by affiliates.

FCB receives management fees from its subsidiaries and BancShares for expenses incurred for performing various functions on their behalf. These fees are charged to each company based upon the estimated cost for usage of services by that company. The fees are eliminated from the consolidated financial statements.

Community Reinvestment Act. FCB is subject to the requirements of the Community Reinvestment Act of 1977 (CRA). The CRA imposes on financial institutions an affirmative and ongoing obligation to meet the credit needs of the local communities, including low and moderate income neighborhoods. If FCB receives a rating from the Federal Reserve of less than “satisfactory” under the CRA, restrictions on operating activities would be imposed. In addition, in order for a financial holding company, like BancShares, to commence any new activity permitted by the BHCA, or to acquire any company engaged in any new activity permitted by the BHCA, each insured depository institution subsidiary of the financial holding company must have received a rating of at least “satisfactory” in its most recent examination under the CRA. FCB currently has a “satisfactory” CRA rating.

Anti-Money Laundering and OFAC Regulation. Governmental policy on financial institutions in recent years has been aimed at combating money laundering and terrorist financing. The Bank Secrecy Act of 1970 (BSA) and subsequent laws and regulations require financial institutions to take steps to prevent the use of its systems from facilitating the flow of illegal or illicit money or terrorist funds. In 2001, the USA Patriot Act of 2001 (Patriot Act) significantly expanded the anti-money laundering (AML) and financial transparency laws and regulations by imposing new compliance and due diligence obligations, including standards for verifying customer identification at account opening, maintaining expanded records and rules to promote cooperation among financial institutions, regulators and law enforcement entities to identify persons who may be involved in terrorism or money laundering. Additional rules were finalized in 2016 and must be implemented by May 2018 which create expanded obligations regarding customer due diligence and the identification of beneficial owners of business entities. An institution subject to the BSA, such as FCB, must provide AML training to employees, designate an AML compliance officer and annually audit the AML program to assess its effectiveness. The United States has imposed economic sanctions that affect transactions with designated foreign countries, nationals and others. Based on their administration by the United States Department of the Treasury's Office of Foreign Assets Control (OFAC), these are typically known as the OFAC rules. Generally, the rules contain one or more of the following elements: (i) restrictions on trade with or investment in a sanctioned country, and (ii) blocking of assets in which the government or specially designated nationals of the sanctioned country have an interest, by prohibiting transfers of property subject to United States jurisdiction. Blocked assets cannot be paid out, withdrawn, set off or transferred in any manner without a license from OFAC. Failure of a financial institution to maintain and implement adequate BSA, AML and OFAC programs, or to comply with all the relevant laws and regulations, could have serious legal and reputational consequences for the institution and result in material fines and sanctions.

Consumer Laws and Regulations. FCB is also subject to certain consumer laws and regulations that are designed to protect consumers in transactions with banks. These laws include the Truth in Lending Act, the Truth in Savings Act, the Electronic Funds Transfer Act, the Expedited Funds Availability Act, the Equal Credit Opportunity Act, Real Estate Settlement Procedures Act, Home Mortgage Disclosure Act, the Fair Credit Reporting Act, the Fair Debt Collection Practices Act, the Fair Housing Act and the Servicemembers Civil Relief Act, among others. The laws and related regulations mandate certain disclosure requirements and regulate the manner in which financial institutions transact business with certain customers. A financial institution must provide to its customers information regarding its policies and procedures with respect to the handling of customers' personal information. Each institution must conduct an internal risk assessment of its ability to protect customer information. These privacy provisions generally prohibit a financial institution from providing a customer's personal financial information to unaffiliated parties without prior notice and approval from the customer. FCB must comply with the applicable provisions of these consumer protection laws and regulations as part of its ongoing customer relations.

Available Information

BancShares does not have its own separate Internet website. However, FCB's website ([www.firstcitizens.com](http://www.firstcitizens.com)) includes a hyperlink to the SEC's website where the public may obtain copies of BancShares' annual reports on Form 10-K, quarterly reports on 10-Q, current reports on Form 8-K, and amendments to those reports, free of charge, as soon as reasonably practicable after they are electronically filed with or furnished to the SEC. Interested parties may also directly access the SEC's website that contains reports and other information that BancShares files electronically with the SEC. The address of the SEC's website is [www.sec.gov](http://www.sec.gov).

#### Item 1A. Risk Factors

The risks and uncertainties that management believes are material are described below. The risks listed are not the only risks that BancShares faces. Additional risks and uncertainties that are not currently known or that management does not currently deem material could also have a material adverse impact on our financial condition and/or the results of our operations or our business.

If such risks and uncertainties were to become reality or the likelihoods of those risks were to increase, the market price of our common stock could significantly decline.

Our concentration of loans to borrowers within the medical and dental industry could impair our earnings if those industries experience economic difficulties

If regulatory changes (e.g., Affordable Care Act) in the market negatively impact the borrowers' businesses and their ability to repay their loans with us, this could have a material adverse effect on our financial condition and results of operations. We could be required to increase our allowance for loan losses through provisions for loan loss on our income statement that would reduce reported net income.

Our concentration of credit exposure in loans to dental practices could increase credit risk

Dentists and dental practices generally have fewer financial resources in terms of capital or borrowing capacity than larger entities, and generally have a heightened vulnerability to negative economic conditions. If economic conditions in the market negatively impact the borrowers' businesses and their ability to repay their loans with us, this could have a material adverse effect on our financial condition and results of operations.

Economic conditions in real estate markets and our reliance on junior liens may adversely impact our business and our results of operations

Real property collateral values may be impacted by economic conditions in the real estate market and may result in losses on loans that, while adequately collateralized at the time of origination, become inadequate. Our reliance on junior liens is concentrated in our non-commercial revolving mortgage loan portfolio. Approximately two-thirds of the revolving mortgage portfolio is secured by junior lien positions and lower real estate values for collateral underlying these loans may cause the outstanding balance of the senior lien to exceed the value of the collateral, resulting in a junior lien loan that is in effect unsecured. Inadequate collateral values, rising interest rates and unfavorable economic conditions could result in greater delinquency, write-downs or charge-offs in future periods, which could have a material adverse impact on our results of operations and capital adequacy.

Our allowance for loan losses may prove to be insufficient to absorb losses in our loan portfolio

We maintain an allowance for loan losses that is designed to cover losses on loans that borrowers may not repay in their entirety. We believe that we maintain an allowance for loan losses at a level adequate to absorb probable losses inherent in the loan portfolio as of the corresponding balance sheet date, and in compliance with applicable accounting and regulatory guidance. However, the allowance may not be sufficient to cover actual loan losses, and future provisions for loan losses could materially and adversely affect our operating results. Accounting measurements related to impairment and the allowance require significant estimates that are subject to uncertainty and changes relating to new information and changing circumstances. The significant uncertainties surrounding our borrowers' abilities to conduct their businesses successfully through changing economic environments, competitive challenges, and other factors complicate our estimates of the risk and/or amount of loss on any loan. Due to the degree of uncertainty and the susceptibility to change, the actual losses may vary from current estimates. We expect fluctuations in the allowance due to the uncertain economic conditions.

As an integral part of their examination process, our banking regulators periodically review the allowance and may require us to increase it for loan losses by recognizing additional provisions for loan losses charged to expense or to decrease the allowance by recognizing loan charge-offs, net of recoveries. Any such required additional loan loss provisions or charge-offs could have a material adverse effect on our financial condition and results of operations. BancShares has been monitoring the October 2016 impact of Hurricane Matthew in our market areas. We have assessed how this situation may impact our customers and the areas in which they operate. However, we have not identified any significant impact to the credit quality of the loans in these areas that would cause us to adjust the allowance for loan losses.

If we fail to effectively manage credit risk and interest rate risk, our business and financial condition will suffer. We must effectively manage credit risk. There are risks inherent in making any loan, including risks of repayment, risks with respect to the period of time over which the loan may be repaid, risks relating to proper loan underwriting and guidelines, risks resulting from changes in economic and industry conditions, risks inherent in dealing with individual borrowers and risks resulting from uncertainties as to the future value of collateral. There is no assurance

that our credit risk monitoring and loan approval procedures are or will be adequate or will reduce the inherent risks associated with lending. Our credit administration personnel, policies and procedures may not adequately adapt to changes in economic or any other conditions affecting customers and the quality of our loan portfolio. Any failure to manage such credit risks may materially adversely affect our business and our consolidated results of operations and financial condition.

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Our results of operations and cash flows are highly dependent upon net interest income. Interest rates are sensitive to economic and market conditions that are beyond our control, including the actions of the Federal Reserve Board's Federal Open Market Committee (FOMC). Changes in monetary policy could influence interest income and interest expense as well as the fair value of our financial assets and liabilities. If changes in interest rates on our interest-earning assets are not equal to the changes in interest rates on our interest-bearing liabilities, our net interest income and, therefore, our net income could be adversely impacted.

Although we maintain an interest rate risk monitoring system, the forecasts of future net interest income are estimates and may be inaccurate. Actual interest rate movements may differ from our forecasts, and unexpected actions by the FOMC may have a direct impact on market interest rates.

Unfavorable economic conditions could adversely affect our business

Our business is subject to periodic fluctuations based on national, regional and local economic conditions. These fluctuations are not predictable, cannot be controlled, and may have a material adverse impact on our operations and financial condition. Our banking operations are locally oriented and community-based. Our retail and commercial banking activities are primarily concentrated within the same geographic footprint. Our markets include the Southeast, Mid-Atlantic, Midwest, and Western United States, with our deepest presence in North Carolina and South Carolina. Worsening economic conditions within our markets, particularly within North Carolina and South Carolina, could have a material adverse effect on our financial condition, results of operations and cash flows. Accordingly, we expect to continue to be dependent upon local business conditions as well as conditions in the local residential and commercial real estate markets we serve. Unfavorable changes in unemployment, real estate values, interest rates and other factors could weaken the economies of the communities we serve. In recent years, economic growth and business activity across a wide range of industries has been slow and uneven and there can be no assurance that economic conditions will continue to improve, and these conditions could worsen. In addition, oil price volatility, the level of U.S. debt and global economic conditions have had a destabilizing effect on financial markets. Weakness in any of our market areas could have an adverse impact on our earnings, and consequently our financial condition and capital adequacy.

Our ability to grow is contingent on access to capital

Our primary capital sources have been retained earnings and debt issued through both private and public markets. Rating agencies regularly evaluate our creditworthiness and assign credit ratings to our debt and the debt of FCB. The ratings of the agencies are based on a number of factors, some of which are outside our control. In addition to factors specific to our financial strength and performance, the rating agencies also consider conditions generally affecting the financial services industry. There can be no assurance that we will maintain our current credit ratings. Rating reductions could adversely affect our access to funding sources and the cost of obtaining funding.

Based on existing capital levels, BancShares and FCB are well-capitalized under current leverage and risk-based capital standards. Our ability to grow is contingent on our ability to generate sufficient capital to remain well-capitalized under current and future capital adequacy guidelines.

If our current level of balance sheet liquidity were to experience pressure, that could affect our ability to pay deposits and fund our operations

Our deposit base represents our primary source of core funding and balance sheet liquidity. We normally have the ability to stimulate core deposit growth through reasonable and effective pricing strategies. However, in circumstances where our ability to generate needed liquidity is impaired, we need access to noncore funding such as borrowings from the Federal Home Loan Bank (FHLB) and the Federal Reserve, Federal Funds purchased lines and brokered deposits. While we maintain access to these noncore funding sources, for some of them we are dependent on the availability of collateral and the counterparty's willingness and ability to lend.

The Dodd-Frank Act rescinded the long-standing prohibition on the payment of interest on commercial demand deposit accounts. The current low interest rate environment, as well as relatively low levels of competition among banks for demand deposit accounts, has made it difficult to determine the impact on our deposit base, if any, of this repeal. As interest rates rise, our interest expense will increase and our net interest margins may decrease, negatively impacting our performance and, potentially, our financial condition. To the extent banks and other financial service

providers were to compete for commercial demand deposit accounts through higher interest rates, our deposit base could be reduced if we are unwilling to pay those higher rates; if we should determine to compete with those higher interest rates, our cost of funds could increase and our net interest margins could be reduced.

Our financial condition could be adversely affected by the soundness of other financial institutions

Financial services institutions are interrelated as a result of trading, clearing, counterparty and/or other relationships. We have exposure to numerous financial service providers, including banks, securities brokers and dealers, and other financial service

providers. Although we monitor the financial conditions of financial institutions with which we have credit exposure, transactions with such institutions expose us to credit risk through the possibility of counterparty default.

Our business and financial performance could be impacted by natural disasters, acts of war or terrorist activities. Natural disasters (including but not limited to earthquakes, hurricanes, tornadoes, floods, fires, explosions), acts of war and terrorist activities could hurt our performance (i) directly through damage to our facilities or other impact to our ability to conduct business in the ordinary course, and (ii) indirectly through such damage or impacts to our customers, suppliers or other counterparties. In particular, a significant amount of our business is concentrated in North Carolina and South Carolina, including in coastal areas where our retail and commercial customers could be impacted by hurricanes. We could also suffer adverse results to the extent that disasters, wars or terrorist activities affect the broader markets or economy. Our ability to minimize the consequences of such events is in significant measure reliant on the quality of our disaster recovery planning and our ability, if any, to forecast the events.

We face significant operational risks in our businesses

Safely conducting and growing our business requires that we create and maintain an appropriate operational and organizational control infrastructure. Operational risk can arise in numerous ways, including employee fraud, customer fraud, and control lapses in bank operations and information technology. Our dependence on our employees, and internal and third party automated systems, to record and process transactions may further increase the risk that technical failures or system-tampering will result in losses that are difficult to detect. We may be subject to disruptions of our operating systems arising from events that are wholly or partially beyond our control. Failure to maintain appropriate operational infrastructure and oversight can lead to loss of service to customers, legal actions and noncompliance with various laws and regulations. We have implemented internal controls that are designed to safeguard and maintain our operational and organizational infrastructure and information. All internal control systems, no matter how well designed, have inherent limitations. Therefore, even those systems determined to be effective can provide only reasonable assurance with respect to financial statement preparation and presentation.

We encounter significant competition which may reduce our market share and profitability

We compete with other banks and specialized financial service providers in our market areas. Our primary competitors include local, regional and national banks; credit unions; commercial finance companies; various wealth management providers; independent and captive insurance agencies; mortgage companies; and non-bank providers of financial services. Some of our larger competitors, including banks that have a significant presence in our market areas, have the capacity to offer products and services we do not offer. Some of our competitors operate in less stringent regulatory environments, and certain competitors are not subject to federal and/or state income taxes. The fierce competitive pressures that we face adversely affect pricing for many of our products and services.

We depend on key personnel for our success

Our success depends to a great extent on our ability to attract and retain key personnel. We have an experienced management team that our board of directors believes is capable of managing and growing our business. Losses of or changes in our current executive officers or other key personnel and their responsibilities may disrupt our business and could adversely affect our financial condition, results of operations and liquidity. There can be no assurance that we will be successful in retaining our current executive officers or other key personnel, or hiring additional key personnel to assist in executing our growth, expansion and acquisition strategies.

Breaches of our and our vendors' information security systems could expose us to hacking and the loss of customer information, which could damage our business reputation and expose us to significant liability

We maintain and transmit large amounts of sensitive information electronically, including personal and financial information of our customers. In addition to our own systems, we also rely on external vendors to provide certain services and are, therefore, exposed to their information security risks. While we seek to mitigate internal and external information security risks, the volume of business conducted through electronic devices continues to grow, and our computer systems and network infrastructure, as well as the systems of external vendors and customers, present security risks including susceptibility to hacking and/or identity theft.

We are also subject to risks arising from a broad range of attacks by doing business on the internet, which arise from both domestic and international sources and seek to obtain customer information for fraudulent purposes or, in some

cases, to disrupt business activities. Information security risks could result in reputational damage and lead to a material adverse impact on our business, financial condition and financial results of operations.

We may not be able to utilize technology to efficiently and effectively develop, market, and deliver new products and services to our customers

The continuous, widespread adoption of new technologies, including internet services, smart phones and other mobile devices, requires us to evaluate our product and service offerings to ensure they remain competitive. Our success depends in part on our ability to adapt our products and services, as well as our distribution of them, to evolving industry standards and consumer preferences. The increasing pressure from our competitors, both bank and non-bank, to keep pace and adopt new technologies and products and services may require us to further incur substantial expense. We may be unsuccessful at developing or introducing new products or services, modifying our existing products and services, adapting to changing customer preferences, achieving market acceptance or regulatory approval, sufficiently developing or maintaining a loyal customer base or offering products and services at prices and service levels competitive with those offered by our non-bank and bank competitors. These risks may affect our ability to grow and could reduce both our revenue streams from certain products and services and our revenues generated by our net interest margins. Our results of operations and financial condition could be adversely affected. Our financial performance depends upon our ability to attract and retain clients for our products and services, which ability may be adversely impacted by weakened consumer and/or business confidence, and by any inability on our part to predict and satisfy customers' needs and demands

Our financial performance is subject to risks associated with the loss of client confidence and demand. A fragile or weakening economy, or ambiguity surrounding the economic future, may lessen the demand for our products and services. Our performance may also be negatively impacted if we should fail to attract and retain customers because we are not able to successfully anticipate, develop and market products and services that satisfy market demands. Such events could impact our performance through fewer loans, reduced fee income, and fewer deposits, each of which could result in reduced net income.

We rely on external vendors

Third party vendors provide key components of our business infrastructure, including certain data processing and information services. A number of our vendors are large national entities with dominant market presence in their respective fields, and their services could be difficult to quickly replace in the event of failure or other interruption in service. Failures of certain vendors to provide services could adversely affect our ability to deliver products and services to our customers. External vendors also present information security risks. We monitor vendor risks, including the financial stability of critical vendors. The failure of a critical external vendor could disrupt our business and cause us to incur significant expense.

Accounting for acquired assets may result in earnings volatility

Fair value discounts that are recorded at the time an asset is acquired are accreted into interest income based on U.S. GAAP. The rate at which those discounts are accreted is unpredictable, the result of various factors including prepayments and credit quality improvements. Post-acquisition deterioration results in the recognition of provision expense and allowance for loan and lease losses. Additionally, the income statement impact of adjustments to the indemnification asset recorded in certain FDIC-assisted transactions may occur over a shorter period of time than the adjustments to the covered assets.

Fair value discount accretion, post-acquisition impairment and adjustments to the indemnification asset may result in significant volatility in our earnings. Volatility in earnings could unfavorably influence investor interest in our common stock thereby depressing the market value of our stock and the market capitalization of our company.

Our business is highly quantitative and requires widespread use of financial models for day-to-day operations; these models may produce inaccurate predictions that significantly vary from actual results

We rely on quantitative models to measure risks and to estimate certain financial values. Such models may be used in many processes including, but not limited to, the pricing of various products and services, classifications of loans, setting interest rates on loans and deposits, quantifying interest rate and other market risks, forecasting losses, measuring capital adequacy, and calculating economic and regulatory capital levels. Models may also be used to estimate the value of financial instruments and balance sheet items. Inaccurate or erroneous models present the risk that business decisions relying on the models will prove inefficient or ineffective. Additionally, information we

provide to our investors and regulators may be negatively impacted by inaccurately designed or implemented models. For further information on models, see the Risk Management section included in Item 7 of this Form 10-K.

Failure to maintain effective systems of internal controls over financial reporting could have a material adverse effect on our results of operations and financial condition and disclosures

We must have effective internal controls over financial reporting in order to provide reliable financial reports, to effectively prevent fraud, and to operate successfully as a public company. If we were unable to provide reliable financial reports or prevent fraud,

our reputation and operating results would be harmed. As part of our ongoing monitoring of our internal controls over financial reporting, we may discover material weaknesses or significant deficiencies requiring remediation. A “material weakness” is a deficiency, or a combination of deficiencies, in internal controls over financial reporting, such that there is a reasonable possibility that a material misstatement of a company’s annual or interim financial statements will not be prevented or detected on a timely basis.

We continually work to improve our internal controls; however, we cannot be certain that these measures will ensure appropriate and adequate controls over our future financial processes and reporting. Any failure to maintain effective controls or to timely implement any necessary improvement of our internal controls could, among other things, result in losses from fraud or error, harm our reputation, or cause investors to lose confidence in our reported financial information, each of which could have a material adverse effect on our results of operations and financial condition and the market value of our common stock.

The value of our goodwill may decline in the future

At December 31, 2016, we had \$150.6 million of goodwill recorded as an asset on our balance sheet. We test goodwill for impairment at least annually, comparing the estimated fair value of a reporting unit with its net book value. We also test goodwill for impairment when certain events occur, such as a significant decline in our expected future cash flows, a significant adverse change in the business climate, or a sustained decline in the price of our common stock. These tests may result in a write-off of goodwill deemed to be impaired, which could have a significant impact on our financial results; however, any such write-off would not impact our regulatory capital ratios, given that regulatory capital ratios are calculated using tangible capital amounts.

We may be adversely affected by risks associated with completed, pending or any potential future acquisitions

We plan to continue to grow our business organically. However, we have pursued and expect to pursue additional acquisition opportunities that we believe support our business strategies and may enhance our profitability. We must generally satisfy a number of material conditions prior to consummating any acquisition, including, in many cases, federal and state regulatory approval. We may fail to complete strategic and competitively significant business opportunities as a result of our inability to obtain any required regulatory approvals in a timely manner or at all.

Acquisitions of financial institutions or assets of financial institutions involve operational risks and uncertainties, and acquired companies or assets may have unknown or contingent liabilities, exposure to unexpected asset quality problems that require write downs or write-offs, difficulty retaining key employees and customers and other issues that could negatively affect our results of operations and financial condition.

We may not be able to realize projected cost savings, synergies or other benefits associated with any such acquisition. Failure to efficiently integrate any acquired entities or assets into our existing operations could increase our operating costs significantly and have material adverse effects on our financial condition and results of operations. There can be no assurance that we will be successful in identifying or consummating any potential acquisitions.

The performance of equity securities and corporate bonds in the investment portfolio could be adversely impacted by the soundness and fluctuations in the market values of other financial institutions

Our investment securities portfolio contains certain equity securities and corporate bonds of other financial institutions. As a result, a portion of our investment securities portfolio is subject to fluctuation due to changes in the financial stability and market value of other financial institutions, as well as interest rate sensitivity to economic and market conditions. Such fluctuations could have an adverse effect on our results of operations.

We operate in a highly regulated industry and the laws and regulations that govern our operations, taxes, corporate governance, executive compensation and financial accounting, or reporting, including changes in them, or our failure to comply with them, may adversely affect us

We are subject to extensive regulation and supervision that govern almost all aspects of our operations. In addition to a multitude of regulations designed to protect customers, depositors and consumers, we must comply with other regulations that protect the deposit insurance fund and the stability of the United States' (U.S.) financial system, including laws and regulations which, among other matters, prescribe minimum capital requirements, impose limitations on our business activities and investments, limit the dividend or distributions that we can pay, restrict the ability of our bank subsidiaries to guarantee our debt, and impose certain specific accounting requirements that may

be more restrictive and may result in greater or earlier charges to earnings or reductions in our capital than accounting principles generally accepted in the United States (GAAP). Compliance with laws and regulations can be difficult and costly, and changes in laws and regulations often impose additional compliance costs.

The Sarbanes-Oxley Act of 2002 and the related rules and regulations issued by the SEC and NASDAQ, as well as numerous other recently enacted statutes and regulations, including the Dodd-Frank Act and regulations promulgated thereunder, have



increased the scope, complexity and cost of corporate governance and reporting and disclosure practices, including the costs of completing our external audit and maintaining our internal controls. Such additional regulation and supervision may limit our ability to pursue business opportunities.

The failure to comply with these various rules and regulations could subject us to restrictions on our business activities, mergers and acquisitions, fines and other penalties, any of which could adversely affect our results of operations, capital base and the price of our common stock.

We are subject to capital adequacy and liquidity guidelines and, if we fail to meet these guidelines, our financial condition would be adversely affected

Under regulatory capital adequacy guidelines and other regulatory requirements, BancShares, together with FCB, must meet certain capital and liquidity guidelines, subject to qualitative judgments by regulators about components, risk weightings, and other factors.

The Federal Reserve Bank (FRB) issued capital rules that established a new comprehensive capital framework for U.S. banking institutions and established a more conservative definition of capital. These requirements, known as Basel III, became effective January 1, 2015, and as a result, we became subject to enhanced minimum capital and leverage ratios. These requirements could adversely affect our ability to pay dividends or could require us to limit certain business activities or to raise capital, which may adversely affect our results of operations or financial condition. In addition, the costs associated with complying with more stringent capital requirements, such as the requirement to formulate and submit capital plans based on pre-defined stress scenarios on an annual basis, could have an adverse affect on us. See the Supervision and Regulation section included in Item 7 of this Form 10-K for additional information regarding the capital requirements under the Dodd-Frank Act and Basel III.

We may be adversely affected by changes in U.S. tax and other laws and regulations

The U.S. Congress and the Administration have indicated an interest in reforming the U.S. corporate income tax code. Possible approaches include lowering the 35 percent corporate tax rate, limiting or eliminating various other deductions, tax credits and/or other tax preferences. It is not possible at this time to quantify either the one-time impacts from the re-measurement of deferred tax assets and liabilities that might result upon tax reform enactment or the ongoing impacts reform proposals might have on income tax expense.

Accounting standards may change and increase our operating costs and/or otherwise adversely affect our results  
The Financial Accounting Standards Board (FASB) and the Securities and Exchange Commission (SEC) periodically modify the standards that govern the preparation of our financial statements. The nature of these changes is not predictable and could impact how we record transactions in our financial statements, which could lead to material changes in assets, liabilities, shareholders' equity, revenues, expenses and net income. In some cases, we could be required to apply new or revised standards retroactively, resulting in changes to previously-reported financial results or a cumulative adjustment to retained earnings. Application of new accounting rules or standards could require us to implement costly technology changes.

We are subject to litigation risks, and our expenses related to litigation may adversely affect our results

We are subject to litigation risks in the ordinary course of our business. Claims and legal actions, including supervisory actions by our regulators, that may be initiated against us from time to time, could involve large monetary sums and significant defense costs. During the last credit crisis, we saw both the number of cases and our expenses related to those cases increase. The outcomes of such cases are always uncertain until finally adjudicated or resolved. We establish reserves for legal claims when payments associated with the claims become probable and our liability can be reasonably estimated. We may still incur legal costs for a matter even if we have not established a reserve. In addition, the actual amount paid in resolution of a legal claim may be substantially higher than any amounts reserved for the matter. The ultimate resolution of a legal proceeding, depending on the remedy sought and any relief granted, could materially adversely affect our results of operations and financial condition.

Substantial legal claims or significant regulatory action against us could have material adverse financial effects or cause significant reputational harm to us, which in turn could seriously harm our business prospects. We may be exposed to substantial uninsured legal liabilities and/or regulatory actions, which could adversely affect our results of operations and financial condition. For additional information, see Note U, "Commitments and Contingencies," to the

Consolidated Financial Statements in this Form 10-K.

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Certain provisions in our Certificate of Incorporation and Bylaws may prevent a change in management or a takeover attempt that you might consider to be in your best interests

Certain provisions contained in our Amended and Restated Certificate of Incorporation and Amended and Restated Bylaws could delay or prevent the removal of directors and other management. The provisions could also delay or make more difficult a tender offer, merger, or proxy contest that you might consider to be in your best interests. For example, the Certificate of Incorporation and/or Bylaws:

- allow our Board of Directors to issue and set the terms of preferred shares without further shareholder approval;
- limit who can call a special meeting of shareholders; and
- establish advance notice requirements for nominations for election to the Board of Directors and proposals of other business to be considered at annual meetings of shareholders.

These provisions, as well as provisions of the Bank Holding Company Act and other relevant statutes and regulations which require advance notice and/or applications for regulatory approval of changes in control of banks and bank holding companies, and additionally the fact that the Holding family holds or controls shares representing a majority of the voting power of our common stock, may discourage potential takeover attempts, discourage bids for our common stock at a premium over market price, and adversely affect the market price of our common stock.

The market price of our stock may be volatile

Although publicly traded, our common stock has less liquidity and public float than other large publicly traded financial services companies. Low liquidity increases the price volatility of our stock and could make it difficult for our shareholders to sell or buy our common stock at specific prices.

Excluding the impact of liquidity, the market price of our common stock can fluctuate widely in response to other factors including expectations of financial and operating results, actual operating results, actions of institutional shareholders, speculation in the press or the investment community, market perception of acquisitions, rating agency upgrades or downgrades, stock prices of other companies that are similar to us, general market expectations related to the financial services industry, and the potential impact of government actions affecting the financial services industry.

We rely on dividends from FCB

As a financial holding company, we are a separate legal entity from FCB. We derive most of our revenue and cash flow from dividends paid by FCB. These dividends are the primary source on which we pay dividends on our common stock and interest and principal on our debt obligations. State and federal laws impose restrictions on the dividends that FCB may pay to us. In the event FCB is unable to pay dividends to us for an extended period of time, we may not be able to service our debt obligations or pay dividends on our common stock.

Item 2. Properties

As of December 31, 2016, BancShares operated branch offices at 550 locations in Arizona, California, Colorado, Florida, Georgia, Kansas, Maryland, Missouri, New Mexico, North Carolina, Oklahoma, Oregon, Pennsylvania, South Carolina, Tennessee, Texas, Virginia, Washington, West Virginia and Wisconsin. FCB owns many of the buildings and leases other facilities from third parties.

BancShares' headquarters facility, a nine-story building with approximately 163,000 square feet, is located in Raleigh, North Carolina. In addition, we occupy separate facilities in Raleigh and Columbia, South Carolina that serve as our data and operations centers.

Additional information relating to premises, equipment and lease commitments is set forth in Note F of BancShares' Notes to Audited Consolidated Financial Statements.

Item 3. Legal Proceedings

BancShares and various subsidiaries have been named as defendants in various legal actions arising from our normal business activities in which damages in various amounts are claimed. Although the amount of any ultimate liability with respect to those matters cannot be determined, in the opinion of management, no legal action currently exists that is expected to have a material effect on BancShares' consolidated financial statements. Additional information related to legal proceedings is set forth in Note U in BancShares' Notes to Consolidated Financial Statements.



## Part II

## Item 5. Market for Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities

BancShares has two classes of common stock—Class A common and Class B common. Shares of Class A common have one vote per share, while shares of Class B common have 16 votes per share. BancShares' Class A common stock is listed on the NASDAQ Global Select Market under the symbol FCNCA. The Class B common stock is traded on the over-the-counter market and quoted on the OTC Bulletin Board under the symbol FCNCB. As of December 31, 2016, there were 1,399 holders of record of the Class A common stock and 220 holders of record of the Class B common stock. The market volume for Class B common stock is extremely limited. On many days, there is no trading and, to the extent there is trading, it is generally low.

The average monthly trading volume for the Class A common stock was 632,933 shares for the fourth quarter of 2016 and 448,233 shares for the year ended December 31, 2016. The Class B common stock monthly trading volume averaged 1,033 shares in the fourth quarter of 2016 and 1,208 shares for the year ended December 31, 2016.

The per share cash dividends declared by BancShares on both the Class A and Class B common stock, the high and low sales prices per share of BancShares Class A common stock, as reported on NASDAQ, and the high and low bid prices for BancShares Class B common stock, as reported in the OTC Bulletin Board, for each quarterly period during 2016 and 2015, are set forth in the following table. Over-the-counter bid prices for BancShares Class B common stock represent inter-dealer prices without retail markup, markdown or commissions, and may not represent actual transactions.

	2016				2015			
	Fourth quarter	Third quarter	Second quarter	First quarter	Fourth quarter	Third quarter	Second quarter	First quarter
Cash dividends (Class A and Class B)	\$0.30	\$0.30	\$0.30	\$0.30	\$0.30	\$0.30	\$0.30	\$0.30
Class A sales price								
High	367.00	294.50	262.49	257.97	263.62	266.01	261.27	264.95
Low	280.98	245.60	229.51	217.41	215.98	213.74	226.09	221.61
Class B bid price								
High	318.00	258.51	237.00	233.25	245.00	246.01	244.66	246.74
Low	252.00	219.00	214.00	197.36	202.05	197.05	228.01	212.00

A cash dividend of 30 cents per share was declared by the Board of Directors on January 24, 2017, payable on April 4, 2017, to holders of record as of March 20, 2017. Payment of dividends is made at the discretion of the Board of Directors and is contingent upon satisfactory earnings as well as projected future capital needs. BancShares' principal source of liquidity for payment of shareholder dividends is the dividend it receives from FCB. FCB is subject to various requirements under federal and state banking laws that restrict the payment of dividends and its ability to lend to BancShares. Subject to the foregoing, it is currently management's expectation that comparable cash dividends will continue to be paid in the future.

During 2016, our Board approved a stock repurchase plan that provides for the purchase of up to 200,000 shares of Class A common stock. The shares may be purchased from time to time from November 1, 2016 through October 31, 2017. That authority replaced a similar plan in effect during the twelve months preceding November 1, 2016. The Board's action approving share purchases does not obligate BancShares to acquire any particular amount of shares and purchases may be suspended or discontinued at any time. Any shares of stock that are purchased will be canceled. As of December 31, 2016, no purchases had occurred pursuant to either authorization.

There were no shares of Class A or Class B common stock purchased by BancShares during the year ended December 31, 2016.

The following graph compares the cumulative total shareholder return (CTSR) of our Class A common stock during the previous five years with the CTSR over the same measurement period of the NASDAQ – Banks Index and the NASDAQ – U.S. Index. Each trend line assumes that \$100 was invested on December 31, 2011, and that dividends were reinvested for additional shares.

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## Item 6. Selected Financial Data

Table 1

## FINANCIAL SUMMARY AND SELECTED AVERAGE BALANCES AND RATIOS

(Dollars in thousands, except share data)

	2016	2015	2014	2013	2012
<b>SUMMARY OF OPERATIONS</b>					
Interest income	\$987,757	\$969,209	\$760,448	\$796,804	\$1,004,836
Interest expense	43,082	44,304	50,351	56,618	90,148
Net interest income	944,675	924,905	710,097	740,186	914,688
Provision (credit) for loan and lease losses	32,941	20,664	640	(32,255)	142,885
Net interest income after provision for loan and lease losses	911,734	904,241	709,457	772,441	771,803
Gain on acquisitions	5,831	42,930	—	—	—
Noninterest income	482,240	424,158	343,213	267,382	192,254
Noninterest expense	1,048,738	1,038,915	849,076	771,380	766,933
Income before income taxes	351,067	332,414	203,594	268,443	197,124
Income taxes	125,585	122,028	65,032	101,574	64,729
Net income	\$225,482	\$210,386	\$138,562	\$166,869	\$132,395
Net interest income, taxable equivalent	\$949,768	\$931,231	\$714,085	\$742,846	\$917,664
<b>PER SHARE DATA</b>					
Net income	\$18.77	\$17.52	\$13.56	\$17.35	\$12.92
Cash dividends	1.20	1.20	1.20	1.20	1.20
Market price at period end (Class A)	355.00	258.17	252.79	222.63	163.50
Book value at period end	250.82	239.14	223.77	215.35	193.29
<b>SELECTED PERIOD AVERAGE BALANCES</b>					
Total assets	\$32,439,492	\$31,072,235	\$24,104,404	\$21,295,587	\$21,073,061
Investment securities	6,616,355	7,011,767	5,994,080	5,206,000	4,698,559
Loans and leases <sup>(1)</sup>	20,897,395	19,528,153	14,820,126	13,163,743	13,560,773
Interest-earning assets	30,267,788	28,893,157	22,232,051	19,433,947	18,974,915
Deposits	27,515,161	26,485,245	20,368,275	17,947,996	17,727,117
Interest-bearing liabilities	19,158,317	18,986,755	15,273,619	13,910,299	14,298,026
Long-term obligations	811,755	547,378	403,925	462,203	574,721
Shareholders' equity	\$3,001,269	\$2,797,300	\$2,256,292	\$1,936,895	\$1,910,886
Shares outstanding	12,010,405	12,010,405	10,221,721	9,618,952	10,244,472
<b>SELECTED PERIOD-END BALANCES</b>					
Total assets	\$32,990,836	\$31,475,934	\$30,075,113	\$21,193,878	\$21,279,269
Investment securities	7,006,678	6,861,548	7,172,435	5,388,610	5,227,570
Loans and leases:					
PCI	809,169	950,516	1,186,498	1,029,426	1,809,235
Non-PCI	20,928,709	19,289,474	17,582,967	12,104,298	11,576,115
Interest-earning assets	30,691,551	29,224,436	27,730,515	19,428,929	19,142,433
Deposits	28,161,343	26,930,755	25,678,577	17,874,066	18,086,025
Interest-bearing liabilities	19,467,223	18,955,173	18,930,297	13,654,436	14,213,751
Long-term obligations	832,942	704,155	351,320	510,769	444,921
Shareholders' equity	\$3,012,427	\$2,872,109	\$2,687,594	\$2,071,462	\$1,859,624



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Shares outstanding	12,010,405	12,010,405	12,010,405	9,618,941	9,620,914	
SELECTED RATIOS AND OTHER DATA						
Rate of return on average assets	0.70	% 0.68	% 0.57	% 0.78	% 0.63	%
Rate of return on average shareholders' equity	7.51	7.52	6.14	8.62	6.93	
Average equity to average assets ratio	9.25	9.00	9.36	9.10	9.07	
Net yield on interest-earning assets (taxable equivalent)	3.14	3.22	3.21	3.82	4.84	
Allowance for loan and lease losses to total loans and leases:						
PCI	1.70	1.72	1.82	5.20	7.74	
Non-PCI	0.98	0.98	1.04	1.49	1.55	
Total	1.01	1.02	1.09	1.78	2.38	
Nonperforming assets to total loans and leases and other real estate at period end:						
Covered	0.66	3.51	9.84	7.02	9.26	
Noncovered	0.67	0.79	0.66	0.74	1.15	
Total	0.67	0.83	0.91	1.25	2.30	
Tier 1 risk-based capital ratio	12.42	12.65	13.61	14.89	14.24	
Common equity Tier 1 ratio	12.42	12.51	N/A	N/A	N/A	
Total risk-based capital ratio	13.85	14.03	14.69	16.39	15.92	
Leverage capital ratio	9.05	8.96	8.91	9.80	9.21	
Dividend payout ratio	6.39	6.85	8.85	6.92	9.29	
Average loans and leases to average deposits	75.95	73.73	72.76	73.34	76.50	

(1) Average loan and lease balances include PCI loans, non-PCI loans and leases, loans held for sale and nonaccrual loans and leases.

## Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations

Management's discussion and analysis of earnings and related financial data are presented to assist in understanding the financial condition and results of operations of First Citizens BancShares, Inc. and Subsidiaries (BancShares). This discussion and analysis should be read in conjunction with the audited consolidated financial statements and related notes presented within this report. Intercompany accounts and transactions have been eliminated. See Note A in the Notes to the Consolidated Financial Statements included in Part II, Item 8 of this Report for more detail. Although certain amounts for prior years have been reclassified to conform to statement presentations for 2016, the reclassifications had no effect on shareholders' equity or net income as previously reported. Unless otherwise noted, the terms "we", "us" and "BancShares" refer to the consolidated financial position and consolidated results of operations for BancShares.

### FORWARD-LOOKING STATEMENTS

Statements in this Report and exhibits relating to plans, strategies, economic performance and trends, projections of results of specific activities or investments, expectations or beliefs about future events or results and other statements that are not descriptions of historical facts may be forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934.

Forward-looking information is inherently subject to risks and uncertainties, and actual results could differ materially from those currently anticipated due to a number of factors which include, but are not limited to, factors discussed in our Annual Report on Form 10-K and in other documents filed by us from time to time with the Securities and Exchange Commission.

Forward-looking statements may be identified by terms such as "may," "will," "should," "could," "expects," "plans," "intends," "anticipates," "believes," "estimates," "predicts," "forecasts," "projects," "potential" or "continue," or similar terms or the negation of these terms, or other statements concerning opinions or judgments of BancShares' management about future events.

Factors that could influence the accuracy of those forward-looking statements include, but are not limited to, the financial success or changing strategies of our customers, customer acceptance of our services, products and fee structure, the competitive nature of the financial services industry, our ability to compete effectively against other financial institutions in our banking markets, actions of government regulators, the level of market interest rates and our ability to manage our interest rate risk, changes in general economic conditions that affect our loan and lease portfolio, the abilities of our borrowers to repay their loans and leases, the values of real estate and other collateral, the impact of the FDIC-assisted transactions and other developments or changes in our business that we do not expect.

Actual results may differ materially from those expressed in or implied by any forward-looking statements. Except to the extent required by applicable law or regulation, BancShares undertakes no obligation to revise or update publicly any forward-looking statements for any reason.

### CRITICAL ACCOUNTING POLICIES

The accounting and reporting policies of BancShares are in accordance with accounting principles generally accepted in the United States (GAAP) and conform to general practices within the banking industry. The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions to arrive at the carrying value of assets and liabilities and amounts reported for revenues and expenses. Our financial position and results of operations can be materially affected by these estimates and assumptions. Critical accounting policies are those policies that are most important to the determination of our financial condition and results of operations or that require management to make assumptions and estimates that are subjective or complex. The most critical accounting

and reporting policies include those related to the allowance for loan and lease losses, fair value estimates, the payable to the FDIC for shared-loss agreements, pension plan assumptions, and income taxes. Significant accounting policies are discussed in Note A in the Notes to Consolidated Financial Statements.

The following is a summary of our critical accounting policies that are material to our consolidated financial statements and are highly dependent on estimates and assumptions.

Allowance for loan and lease losses. The allowance for loan and lease losses (ALLL) reflects the estimated losses resulting from the inability of our customers to make required loan and lease payments. The ALLL is based on management's evaluation of the risk characteristics of the loan and lease portfolio under current economic conditions and considers such factors as the financial condition of the borrower, fair market value of collateral and other items that, in our opinion, deserve current recognition in estimating possible loan and lease losses. Our evaluation process is based on historical experience and current trends among delinquencies, defaults and nonperforming assets.

BancShares' methodology for calculating the ALLL includes estimating a general allowance for pools of performing loans and specific allocations for significant individual impaired loans. It also includes establishing an ALLL for purchased credit-impaired loans (PCI) that have deteriorated since acquisition. The general allowance is based on historical net loan loss experience for homogeneous groups of loans based mostly on loan type then aggregated on the basis of similar risk characteristics and performance trends. This allowance estimate contains qualitative components that allow management to adjust reserves based on historical loan loss experience for changes in the economic environment, portfolio trends and other factors. The methodology also considers the remaining discounts recognized upon acquisition associated with purchased non-impaired loans in estimating a general allowance. The specific allowance component is determined when management believes that the collectability of an individually reviewed loan has been impaired and a loss is probable.

The ALLL for PCI loans is estimated based on the expected cash flows approach. Over the life of PCI loans, BancShares continues to estimate cash flows expected to be collected on individual loans and leases or on pools of loans sharing common risk characteristics. BancShares evaluates at each balance sheet date whether the estimated cash flows and corresponding present value of its loans and leases determined using the effective interest rates has decreased and if so, recognizes provision for loan and lease losses. For any increases in cash flows expected to be collected, BancShares adjusts any prior recorded allowance for loan and lease losses first and then the amount of accretable yield recognized on a prospective basis over the loan's or pool's remaining life.

Management continuously monitors and actively manages the credit quality of the entire loan portfolio and recognizes provision expense to maintain the ALLL at an appropriate level. Specific allowances for impaired loans are determined by analyzing estimated cash flows discounted at a loan's original rate or collateral values in situations where we believe repayment is dependent on collateral liquidation. A majority of our impaired loans are collateralized by real property or tangible personal property.

Management considers the established ALLL adequate to absorb losses that relate to loans and leases outstanding at December 31, 2016, although future additions may be necessary based on changes in economic conditions, collateral values, erosion of the borrower's access to liquidity and other factors. If the financial condition of our borrowers were to deteriorate, resulting in an impairment of their ability to make payments, our estimates would be updated and additions to the allowance may be required. In addition, various regulatory agencies, as an integral part of their examination process, periodically review the ALLL. These agencies may require the recognition of additions to the ALLL based on their judgments of information available to them at the time of their examination. See Note E in the Notes to Consolidated Financial Statements for additional disclosures.

Fair value estimates. Fair value is the price that could be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants as of the measurement date under current market conditions. Certain assets and liabilities are measured at fair value on a recurring basis. Examples of recurring uses of fair value include available for sale securities and loans held for sale. At December 31, 2016, the percentage of total assets measured at fair value on a recurring basis was 21.5 percent. There were no liabilities measured at fair value on a recurring basis at December 31, 2016. We also measure certain assets at fair value on a non-recurring basis either to evaluate assets for impairment or for disclosure purposes. Examples of non-recurring uses of fair value include impaired loans, other real estate owned (OREO), goodwill, and intangible assets, including mortgage serving rights (MSRs). Depending on the nature of the asset or liability, we use various valuation techniques and assumptions when estimating fair value. As required under GAAP, the assets acquired and liabilities assumed in business combinations are recognized at their fair values as of the acquisition dates. Fair values estimated as part of a business combination are determined using valuation methods and assumptions established by management.

The objective of fair value is to use market-based inputs or assumptions, when available, to estimate the fair value. Where observable market prices from transactions for identical assets or liabilities are not available, we identify what we believe to be similar assets or liabilities. If observable market prices are unavailable or impracticable to obtain for any such similar assets or liabilities, we look to other techniques by obtaining third party quotes or using modeling

techniques, such as discounted cash flows, while attempting to utilize market observable assumptions to the extent available which may require making a number of significant judgments in the estimation of fair value. Fair value estimates requiring significant judgments are determined using various inputs developed by management with the appropriate skills, understanding and knowledge of the underlying asset or liability for which the fair value is being estimated to ensure the development of fair value estimates is sound. Typical pricing sources used in estimating fair values include, but are not limited to, active markets with high trading volume, third party pricing services, external appraisals, valuation models, and commercial and residential evaluation reports. In certain cases, our assessments with respect to assumptions that market participants would make may be inherently difficult to determine, and the use of different assumptions could result in material changes to these fair value measurements. See Note M in the Notes to Consolidated Financial Statements for additional disclosures regarding fair value.

FDIC shared-loss payable. Certain shared-loss agreements include clawback provisions that require payments to the FDIC if actual losses and expenses do not exceed a calculated amount. Our estimate of the clawback payments based on current loss and

expense projections are recorded as a payable to the FDIC. Projected cash flows are discounted to reflect the estimated timing of the payments to the FDIC. See Note U in the Notes to Consolidated Financial Statements for additional disclosures.

**Pension plan assumptions.** BancShares has a noncontributory qualified defined benefit pension plan that covers qualifying employees (BancShares plan) and certain legacy Bancorporation employees are covered by a noncontributory qualified defined benefit pension plan (Bancorporation plan). The calculation of the benefit obligations, the future value of plan assets, funded status and related pension expense under the pension plans require the use of actuarial valuation methods and assumptions. The valuations and assumptions used to determine the future value of plan assets and liabilities are subject to management judgment and may differ significantly depending upon the assumptions used. The discount rate used to estimate the present value of the benefits to be paid under the pension plans reflect the interest rate that could be obtained for a suitable investment used to fund the benefit obligations, which was 4.30 percent for both the BancShares and Bancorporation plans during 2016, compared to 4.68 percent during 2015. For the calculation of pension expense, the assumed discount rate was 4.68 percent for both the BancShares and Bancorporation plans during 2016, compared to 4.27 percent during 2015.

We also estimate a long-term rate of return on pension plan assets that is used to estimate the future value of plan assets. We consider such factors as the actual return earned on plan assets, historical returns on the various asset classes in the plans and projections of future returns on various asset classes. The calculation of pension expense was based on an assumed expected long-term return on plan assets of 7.50 percent for both of the BancShares and Bancorporation plans during 2016 and 2015.

The assumed rate of future compensation increases is reviewed annually based on actual experience and future salary expectations. We used an assumed rate of compensation increase of 4.00 percent for both the BancShares and Bancorporation plans to calculate pension expense during 2016 and 2015. Assuming other variables remain unchanged, an increase in the rate of future compensation increases results in higher pension expense for periods following the increase in the assumed rate of future compensation increases. See Note N in the Notes to Consolidated Financial Statements for additional disclosures.

**Income taxes.** Management estimates income tax expense using the asset and liability method. Under this method, deferred tax assets and liabilities are recognized for future tax consequences attributable to differences between the amount of assets and liabilities reported in the consolidated financial statements and their respective tax bases. In estimating the liabilities and corresponding expense related to income taxes, management assesses the relative merits and risks of various tax positions considering statutory, judicial and regulatory guidance. Because of the complexity of tax laws and regulations, interpretation is difficult and subject to differing judgments. Accrued income taxes payable represents an estimate of the net amounts due to or from taxing jurisdictions based upon various estimates, interpretations and judgments.

We evaluate our effective tax rate on a quarterly basis based upon the current estimate of net income, the favorable impact of various credits, statutory tax rates expected for the year and the amount of tax liability in each jurisdiction in which we operate. Annually, we file tax returns with each jurisdiction where we have tax nexus and settle our return liabilities.

Changes in estimated income tax liabilities occur periodically due to changes in actual or estimated future tax rates and projections of taxable income, interpretations of tax laws, the complexities of multi-state income tax reporting, the status of examinations being conducted by various taxing authorities and the impact of newly enacted legislation or guidance as well as income tax accounting pronouncements. See Note P in the Notes to Consolidated Financial Statements for additional disclosures.

## CURRENT ACCOUNTING PRONOUNCEMENTS

### Recently Adopted Accounting Pronouncements

#### Financial Accounting Standards Board (FASB) Accounting Standards Update (ASU) 2015-16, Business Combinations (Topic 805): Simplifying the Accounting for Measurement-Period Adjustments

This ASU eliminates the requirement to retrospectively account for adjustments made to provisional amounts recognized in a business combination and requires that an acquirer recognize adjustments to provisional amounts that are identified during the measurement period in the reporting period in which the adjustment amounts are determined. The effect on earnings of changes in depreciation, amortization, or other income effects, if any, as a result of the change to the provisional amounts must be calculated as if the accounting had been completed at the acquisition date. The amendments in this ASU are effective for public business entities for fiscal years beginning after December 15, 2015, including interim periods within those fiscal years. The amendments in this ASU should be applied prospectively to adjustments to provisional amounts that occur after the effective date of this ASU with earlier application permitted for financial statements that have not been issued. We adopted the guidance effective in the first quarter of 2016.

During the third quarter of 2016, adjustments were made to the acquisition fair value for the FDIC-assisted acquisition of FCSB. The adjustments were primarily based upon updated collateral valuations, resulting in an increase of \$837 thousand to the gain on acquisition. These adjustments brought the total gain on the transaction to \$3.0 million and are included in noninterest income in the Consolidated Statements of Income.

During the second quarter of 2016, adjustments were made to the acquisition fair values for the FDIC-assisted acquisition of NMSB, primarily based upon updated collateral valuations, resulting in an increase of \$1.2 million to the gain on acquisition. These adjustments brought the total gain on the transaction to \$2.9 million and are included in noninterest income in the Consolidated Statements of Income.

#### FASB ASU 2015-02, Consolidation (Topic 810): Amendments to the Consolidation Analysis

This ASU improves targeted areas of consolidation guidance for reporting organizations that are required to evaluate whether they should consolidate certain legal entities. In addition to reducing the number of consolidation models from four to two, the new standard places more emphasis on risk of loss when determining a controlling financial interest, reducing the frequency of the application of related-party guidance when determining a controlling financial interest in a variable interest entity (VIE), and changing consolidation conclusions for public and private companies in several industries that typically make use of limited partnerships or VIEs.

The amendments in this ASU are effective for fiscal years beginning after December 15, 2015 for public business entities, including interim periods within those fiscal years. We adopted the guidance effective in the first quarter of 2016. We evaluated our investments in partnerships and limited liability entities under the new guidance and concluded that not consolidating was still appropriate and did not have an impact on our consolidated financial position or consolidated results of operations.

#### Recently Issued Accounting Pronouncements

##### FASB ASU 2016-18, Statement of Cash Flows (Topic 230): Restricted Cash

The amendments in this ASU require that a statement of cash flows explain the change during the period in the total of cash, cash equivalents, and amounts generally described as restricted cash or restricted cash equivalents. Amounts generally described as restricted cash and restricted cash equivalents should be included with cash and cash equivalents when reconciling the beginning-of-period and end-of-period total amounts shown on the statement of cash flows. This ASU does not provide a definition of restricted cash or restricted cash equivalents.

This ASU is effective for fiscal years beginning after December 15, 2017 for public business entities, including interim periods within those fiscal years. BancShares does not anticipate any affect on our Consolidated Statements of Cash Flows.

##### FASB ASU 2016-17, Consolidation (Topic 810): Interests Held Through Related Parties That Are under Common Control

This ASU does not change the characteristics of a primary beneficiary in current GAAP; however, it requires that a reporting entity, in determining whether it satisfies the second characteristic of a primary beneficiary, to include all of its direct variable interests in a VIE and, on a proportionate basis, its indirect variable interests in a VIE held through related parties, including related parties that are under common control with the reporting entity. If, after performing that assessment, a reporting entity that is the single decision maker of a VIE concludes that it does not have the characteristics of a primary beneficiary, the amendments continue to require that reporting entity to evaluate whether it and one or more of its related parties under common control, as a group, have the characteristics of a primary beneficiary, then the party within the related party group that is most closely associated with the VIE is the primary beneficiary.

The amendments in this ASU are effective for public business entities for fiscal years beginning after December 15, 2016, including interim periods within those fiscal years. We will adopt the guidance during the first quarter of 2017. BancShares does not anticipate any effect on our consolidated financial position or consolidated results of operations as a result of adoption.

##### FASB ASU 2016-16, Income Taxes (Topic 740): Intra-Entity Transfers of Assets Other Than Inventory

This ASU states that an entity should recognize the income tax consequences of an intra-entity transfer of an asset other than inventory, such as intellectual property or property, plant and equipment, when the transfer occurs. This



ASU does not change GAAP for an intra-entity transfer of inventory. Current GAAP prohibits the recognition of current and deferred income taxes for an intra-entity asset transfer until the asset has been sold to an outside party. The amendments in this ASU are effective for public business entities for fiscal years beginning after December 15, 2017, including interim reporting periods within those annual reporting periods, and should be applied on a modified retrospective basis. The adoption of this standard is not expected to have a significant impact on our consolidated financial position or results of operation and we will adopt the guidance during the first quarter of 2018.

FASB ASU 2016-15, Statement of Cash Flows (Topic 230): Classification of Certain Cash Receipts and Cash Payments

This ASU addresses the diversity in how certain cash receipts and cash payments are presented and classified in the statement of cash flows. The amendments in this ASU provide guidance on (1) debt prepayment or debt extinguishment costs; (2) settlement of zero-coupon debt instruments; (3) contingent consideration payments made after a business combination; (4) proceeds from the settlement of insurance claims; (5) proceeds from the settlement of corporate-owned life insurance policies, including bank-owned life insurance policies; (6) distributions received from equity method investees; (7) beneficial interests in securitization transactions; and (8) separately identifiable cash flows and application of the predominance principle.

The amendments in this ASU are effective for public business entities for fiscal years beginning after December 15, 2017, including interim periods within those fiscal years. Early adoption is permitted. The guidance requires application using a retrospective transition method. We will adopt the guidance during the first quarter of 2018. The adoption of this standard is not expected to have a significant impact on our Consolidated Statements of Cash Flows. FASB ASU 2016-13, Financial Instruments—Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments

This ASU eliminates the delayed recognition of the full amount of credit losses until the loss was probable of occurring and instead will reflect an entity's current estimate of all expected credit losses. The amendments in this ASU broaden the information that an entity must consider in developing its expected credit loss estimate for assets measured either collectively or individually. The ASU does not specify a method for measuring expected credit losses and allows an entity to apply methods that reasonably reflect its expectations of the credit loss estimate based on the entity's size, complexity and risk profile. In addition, the disclosures of credit quality indicators in relation to the amortized cost of financing receivables, a current disclosure requirement, are further disaggregated by year of origination.

The amendments in this ASU are effective for public business entities for fiscal years beginning after December 15, 2019, including interim periods within those fiscal years. Early adoption is permitted for fiscal years beginning after December 15, 2018. We will adopt the guidance by the first quarter of 2020 with a cumulative-effect adjustment to retained earnings as of the beginning of the year of adoption. We are currently evaluating the impact the new standard will have on our consolidated financial statements. Upon adoption, our allowance for loan and lease losses will be impacted by the loan portfolio composition and quality at the adoption date as well as economic conditions and forecasts at that time.

FASB ASU 2016-07, Investments—Equity Method and Joint Ventures (Topic 323): Simplifying the Transition to the Equity Method of Accounting

This ASU eliminates the requirement that when an investment qualifies for use of the equity method as a result of an increase in the level of ownership interest or degree of influence, an investor must adjust the investment, results of operations, and retained earnings retroactively on a step-by-step basis as if the equity method had been in effect during all previous periods that the investment had been held. The ASU requires that the equity method investor add the cost of acquiring the additional interest in the investee to the current basis of the investor's previously held interest and adopt the equity method of accounting as of the date the investment becomes qualified for equity method accounting. Therefore, upon qualifying for the equity method of accounting, no retroactive adjustment of the investment is required. Further, the ASU requires that an entity that has an available-for-sale equity security that becomes qualified for the equity method of accounting recognize through earnings, the unrealized gain or loss in accumulated other comprehensive income at the date the investment becomes qualified for use of the equity method.

The amendments in this ASU are effective for all entities for fiscal years beginning after December 15, 2016, including interim periods within those fiscal years. Early adoption is permitted. We will adopt the guidance during the first quarter of 2017. BancShares does not anticipate any effect on our consolidated financial position or consolidated results of operations as a result of adoption.

FASB ASU 2016-02, Leases (Topic 842)

This ASU increases transparency and comparability among organizations by recognizing lease assets and lease liabilities on the balance sheet and disclosing key information about leasing arrangements. The key difference between existing standards and this ASU is the requirement for lessees to recognize on their balance sheet all lease contracts. An entity may make an accounting election by classification to not recognize leases with terms less than 12 months on their balance sheet. Both a right-of-use asset, representing the right to use the leased asset, and a lease liability, representing the contractual obligation, are required to be recognized on the balance sheet of the lessee at lease commencement. Further, this ASU requires lessees to classify leases as either operating or finance leases, which are substantially similar to the current operating and capital leases classifications. The distinction between these two classifications under the new standard does not relate to balance sheet treatment, but relates to treatment in the statements of income and cash flows. Lessor guidance remains largely unchanged with the exception of how a lessor determines the appropriate lease classification for each lease to better align the lessor guidance with revised lessee classification guidance.

The amendments in this ASU are effective for public business entities for fiscal years beginning after December 15, 2018, including interim periods within those fiscal years. Early adoption is permitted. We will adopt during the first quarter of 2019. While we are

currently evaluating the impact of the new standard, we expect an increase to the Consolidated Balance Sheets for right-of-use assets and associated lease liabilities, as well as resulting depreciation expense of the right-of-use assets and interest expense of the lease liabilities in the Consolidated Statements of Income, for arrangements previously accounted for as operating leases.

**FASB ASU 2016-01, Financial Instruments—Overall (Subtopic 825-10): Recognition and Measurement of Financial Assets and Financial Liabilities**

This ASU addresses certain aspects of recognition, measurement, presentation and disclosure of certain financial instruments. The amendments in this ASU (1) require equity investments to be measured at fair value with changes in fair value recognized in net income; (2) simplify the impairment assessment of equity investments without a readily determinable fair value; (3) eliminate the requirement to disclose the method(s) and significant assumptions used to estimate the fair value for financial instruments measured at amortized cost on the balance sheet; (4) require public business entities to use exit price notion, rather than entry prices, when measuring fair value of financial instruments for disclosure purposes; (5) require separate presentation of financial assets and financial liabilities by measurement category and form of financial assets on the balance sheet or the accompanying notes to the financial statements; (6) require separate presentation in other comprehensive income of the portion of the total change in the fair value of a liability resulting from a change in the instrument-specific credit risk when the organization has elected to measure the liability at fair value in accordance with the fair value option for financial instruments; and (7) state that a valuation allowance on deferred tax assets related to available-for-sale securities should be evaluated in combination with other deferred tax assets.

The amendments in this ASU are effective for public business entities for fiscal years beginning after December 15, 2017, including interim periods within those fiscal years. The ASU only permits early adoption of the instrument-specific credit risk provision. We will adopt during the first quarter of 2018 with a cumulative-effect adjustment from AOCI to retained earnings as of the beginning of the year of adoption. We are currently evaluating the impact the new standard will have on our consolidated financial statements. The cumulative-effect adjustment will be impacted by the equity securities portfolio composition and fair value prices available at the date of adoption.

**FASB ASU 2014-09, Revenue from Contracts with Customers (Topic 606)**

In May 2014, the FASB issued a standard on the recognition of revenue from contracts with customers with the core principle being for companies to recognize revenue to depict the transfer of goods or services to customers in amounts that reflect the consideration to which the company expects to be entitled in exchange for those goods or services. The new standard also results in enhanced disclosures about revenue, provides guidance for transactions that were not previously addressed comprehensively and improves guidance for multiple-element arrangements. In March 2016, the FASB issued ASU 2016-08, Revenue from Contracts with Customers (Topic 606): Principal versus Agent Considerations, to improve the operability and understandability of the implementation guidance on principal versus agent considerations. In April 2016, the FASB issued ASU 2016-10, Revenue from Contracts with Customers (Topic 606): Identifying Performance Obligations and Licensing, to clarify guidance for identifying performance obligations and licensing implementation. In May 2016, the FASB issued ASU 2016-12, Revenue from Contracts with Customers (Topic 606): Narrow-Scope Improvements and Practical Expedients, to clarify and improve the guidance for certain aspects of Topic 606.

Per ASU 2015-14, Deferral of the Effective Date, this guidance was deferred and is effective for fiscal periods beginning after December 15, 2017, including interim reporting periods within that reporting period. Early adoption is permitted for fiscal periods beginning after December 15, 2016. Our revenue is balanced between net interest income on financial assets and liabilities, which is explicitly excluded from the scope of the new guidance, and noninterest income. We continue to evaluate the impact of the new standard on our noninterest income and on our presentation and disclosures. We expect to adopt the ASU during the first quarter of 2018 with a cumulative-effect adjustment to opening retained earnings and the modified retrospective approach will likely be used.

**EXECUTIVE OVERVIEW**

BancShares' earnings and cash flows are primarily derived from our commercial and retail banking activities. We gather deposits from retail and commercial customers and secure funding through various non-deposit sources. We invest the liquidity generated from these funding sources in interest-earning assets, including loans and leases, investment securities and overnight investments. We also invest in bank premises, hardware, software, furniture, and equipment used to conduct our commercial banking business. We provide treasury services products, cardholder and merchant services, wealth management services and various other products and services typically offered by commercial banks.

BancShares conducts its banking operations through its wholly-owned subsidiary FCB, a state-chartered bank organized under the laws of the state of North Carolina.

In September 2016, BancShares completed the merger of Cordia and its subsidiary, BVA into FCB. Under the terms of the merger agreement, cash consideration of \$5.15 was paid to Cordia's shareholders for each of their shares of Cordia's common stock, with total consideration paid of \$37.1 million. The merger enabled FCB to strengthen its presence in the greater Richmond, Virginia area as Cordia operated six BVA branches in Richmond, Midlothian, Chesterfield, Colonial Heights and Chester, Virginia.

During the first half of 2016, FCB purchased certain assets and assumed certain liabilities of FCSB of King of Prussia, Pennsylvania and NMSB of Milwaukee, Wisconsin from the FDIC. Both transactions provided FCB the opportunity to grow capital and enhance earnings.

In 2015, FCB purchased certain assets and assumed certain liabilities of CCBT of Atlanta, Georgia from the FDIC. The transaction enabled FCB to expand its presence in Georgia.

Interest rates have presented significant challenges to commercial banks' efforts to generate earnings and shareholder value. While interest rates were higher at the end of the year, our strategy continues to focus on maintaining an interest rate risk profile that will benefit net interest income in a rising rate environment. Management drives to this goal by focusing on core customer deposits and loans in the targeted interest rate risk profile. Additionally, our initiatives focus on control of noninterest expenses, optimization of our branch network, and further enhancements to our technology and delivery channels.

In lending, our initiatives concentrate on broadening and diversifying the loan portfolio through loan products with high growth potential. These efforts include expanded product offerings in the commercial real estate construction and non-owner occupied commercial real estate markets. We have also expanded our efforts in non-real estate secured commercial and industrial lending and have enhanced our product menu for high net worth individuals.

Our initiatives also pursue additional non-interest fee income through enhanced credit card offerings and expanded wealth management and merchant services. We have redesigned our credit card programs to offer more competitive products, intended to both increase the number of accounts and frequency of card usage. Enhancements include more comprehensive reward programs and improved card benefits. In wealth management, we have broadened our products and services to better align with the specialized needs and wants of those customers.

Management is pursuing opportunities to improve our operational efficiency and increase profitability through expense reductions, while continuing enterprise sustainability projects to stabilize the operating environment. Such initiatives include the automation of certain manual processes, elimination of duplicated and outdated systems, enhancements to existing technology and reduction of discretionary spending. We review vendor agreements and larger third party contracts for cost savings. We also seek to increase profitability through optimizing our branch network. Our goals are to increase efficiencies and control costs while effectively executing an operating model that best serves our customers' needs. We seek the appropriate footprint and staffing levels to take efficient advantage of the revenue opportunities in each of our markets.

#### Recent Economic and Industry Developments

Various external factors influence the focus of our business efforts and the results of our operations can change significantly based on those external factors. Based on the latest real gross domestic product (GDP) information available, the Bureau of Economic Analysis' advance estimate of fourth quarter 2016 GDP growth was 1.9 percent, down from 3.5 percent GDP growth in the third quarter 2016. The estimated real GDP growth during the quarter was due to positive contributions from residential fixed investments, private inventory investments, and state and local government spending, offset by a decline in exports, slowed consumer spending and an increase in imports. Consumer spending positively contributed to fourth quarter GDP growth although at a lower rate in comparison to the prior quarter. For all of 2016, the economy grew by 1.6 percent, down from an increase of 2.6 percent in 2015.

The U.S. unemployment rate dropped from 5.0 percent in December 2015 to 4.7 percent in December 2016. However, according to the U.S. Department of Labor, nonfarm payroll employment growth in 2016 was 2.2 million, compared

to 2.7 million in 2015.

The Federal Reserve's Federal Open Market Committee (FOMC) indicated in the fourth quarter that the labor market continued to strengthen and economic activity expanded at a moderate pace. In light of the cumulative progress made, the FOMC decided to raise the target range for the federal funds rate by 25 basis points. In determining the timing and size of future adjustments to the target range for the federal funds rate, the FOMC will assess realized and expected economic conditions relative to its objectives of maximum employment and 2 percent inflation. The FOMC expects that economic activity will expand at a moderate pace and labor market conditions will continue to strengthen with gradual increases in the federal funds rate in the future.

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The housing market remained solid during the year, fueled by low mortgage interest rates, economic growth and job creation. An estimated 563,000 new homes were purchased in 2016, up 12.2 percent, from the 2015 figure of 501,000. Purchases of existing homes in 2016 were 5.5 million, up 3.8 percent, compared to the 2015 rate of 5.3 million. The trends in the banking industry are similar to those of the broader economy as shown in the latest national banking results from the third quarter of 2016. FDIC-insured institutions reported a 12.9 percent increase in net income compared to the third quarter of 2015, mainly attributable to an increase in net operating revenue and higher noninterest income. Across the industry, banking industry average net interest margin increased to 3.18 percent in the third quarter of 2016 from 3.08 percent in the same quarter a year ago. Total loans and leases increased by 6.8 percent from the same quarter a year ago primarily due to growth in residential mortgage loans.

#### EARNINGS PERFORMANCE SUMMARY

For the year ended December 31, 2016, net income was \$225.5 million, or \$18.77 per share, compared to \$210.4 million, or \$17.52 per share, during 2015. The \$15.1 million, or 7.2 percent, increase in net income was primarily due to higher net interest income resulting from strong core loan growth and higher investment interest income and higher noninterest income, partially offset by a decline in loan interest income on the PCI loan portfolio due to continued run-off, higher provision expense and higher noninterest expense.

Key financial drivers for 2016 include:

- Loan growth was strong during 2016, as net balances increased by \$1.50 billion to \$21.74 billion, primarily driven by originated portfolio growth.

- Deposit growth continued in 2016, up \$1.23 billion to \$28.16 billion, primarily due to organic growth in low-cost demand deposits and checking with interest accounts.

- FCB successfully completed the NMSB, FCSB and Cordia acquisitions during 2016. All three acquisitions contributed to growth in loans and deposits during the year.

- The yield on the investment portfolio continued to improve, while deposit funding costs remained low.

- The early termination of certain FDIC shared-loss agreements during the year resulted in a net positive pre-tax earnings impact of \$16.6 million.

- Earnings in 2016 included \$26.7 million in investment securities gains and gains of \$5.8 million recognized in connection with the NMSB and FCSB acquisitions.

- Core fee-based business contributed to higher noninterest income, led by growth of \$17.6 million in merchant and cardholder income reflecting increases in sales volume.

- Strategic cost management efforts continue as evidenced by year-over-year noninterest expense growth of less than 1.0 percent.

Net charge-offs remained low at 0.10 percent of average loans and leases in 2016, unchanged from 2015. However, provision expense increased by \$12.3 million due to stabilized credit quality trends in the non-PCI portfolio and changes in reserves on impaired non-PCI loans and leases.

BancShares remained well-capitalized at December 31, 2016 under Basel III capital requirements, with a leverage capital ratio of 9.05 percent, Tier 1 risk-based capital of 12.42 percent, common equity Tier 1 ratio of 12.42 percent and total risk-based capital ratio of 13.85 percent.

The return on average assets was 0.70 percent during 2016, compared to 0.68 percent during 2015. The return on average shareholders' equity was 7.51 percent and 7.52 percent for the respective periods.

Net interest income for the year ended December 31, 2016 increased by \$19.8 million, or 2.1 percent, to \$944.7 million. Interest income was up \$18.5 million due to higher originated loan and investment interest income, partially offset by a decline in PCI loan interest income due to continued run-off of the portfolio. The year-to-date taxable-equivalent net interest margin for 2016 was 3.14 percent, compared to 3.22 percent during 2015. The margin decline was due to PCI loan portfolio run-off, with PCI loans generally having higher yields, partially offset by the positive impacts of originated loan growth, higher yields on investments and lower funding costs.

BancShares recorded net provision expense of \$32.9 million for loan and lease losses for the full year of 2016, compared to \$20.7 million net provision expense for 2015. The net provision expense on non-PCI loans and leases was \$34.9 million for 2016, compared to \$22.9 million in 2015. The \$12.0 million increase in 2016 primarily resulted



from higher reserves on impaired loans

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and, to a lesser extent, higher net charge-offs. The PCI loan portfolio net provision credit was \$2.0 million for the year ended 2016, compared to a net provision credit of \$2.2 million during the same period of 2015.

Noninterest income was \$488.1 million for the year ended 2016, compared to \$467.1 million for 2015. Excluding the \$5.8 million acquisition gains in 2016 and the \$42.9 million CCBT acquisition gain in 2015, total noninterest income increased \$58.1 million, primarily due to higher securities gains of \$15.9 million, the \$16.6 million impact from the early termination of FDIC shared-loss agreements and a \$17.6 million increase in merchant and cardholder income. Noninterest income was also positively impacted by a \$9.3 million reduction in FDIC receivable adjustments. Noninterest expense was \$1.05 billion for the year ended December 31, 2016, compared to \$1.04 billion for the same period in 2015. The increase was a result of higher merchant and cardholder processing expenses due to an increase in sales volumes, an increase in occupancy expense, and an increase in other expense due to operational losses, offset by lower personnel expense and merger-related expense.

Income tax expense was \$125.6 million and \$122.0 million for the years ended 2016 and 2015, respectively.

Loan balances increased by a net \$1.50 billion, or 7.4 percent, since December 31, 2015. This increase was primarily driven by \$1.41 billion of organic growth in the non-PCI portfolio and the addition of \$225.0 million to the non-PCI portfolio from the Cordia acquisition at December 31, 2016. The PCI portfolio declined over this period by \$141.3 million, as a result of continued loan run-off of \$206.6 million offset by net loans acquired from NMSB and FCSB, which were \$29.5 million and \$35.8 million, respectively, at December 31, 2016.

The allowance for loan and lease losses as a percentage of total loans was 1.01 percent at December 31, 2016 compared to 1.02 percent at December 31, 2015. As of December 31, 2016, BancShares' nonperforming assets, including nonaccrual loans and OREO, declined \$22.0 million to \$147.0 million from \$169.0 million at December 31, 2015.

At December 31, 2016, total deposits were \$28.16 billion, an increase of \$1.23 billion, or 4.6 percent, since December 31, 2015. The increase was due to organic growth in low-cost demand deposits and checking with interest accounts and the additions of deposit balances from the NMSB, FCSB and Cordia acquisitions of \$318.2 million at December 31, 2016, offset by continued run-off in time deposits.

#### REGULATORY CAPITAL

The Dodd-Frank Act mandated that stress tests be developed and performed to ensure that financial institutions have sufficient capital to absorb losses and support operations during multiple economic and shock scenarios. Bank holding companies with total consolidated assets between \$10 billion and \$50 billion, including BancShares, undergo annual company-run stress tests. As directed by the Federal Reserve, summaries of BancShares' results in the severely adverse stress tests are available to the public. The results of stress testing activities will be considered in combination with other risk management and monitoring practices as part of our risk management program.

The Dodd-Frank Act also imposed new regulatory capital requirements for banks which has resulted in the disallowance of qualified trust preferred capital securities as Tier 1 capital. As of December 31, 2016, BancShares had \$121.5 million in trust preferred capital securities that were outstanding and, based on the Inter-Agency Capital Rule Notice, all of these trust preferred capital securities were excluded from Tier 1 capital effective January 1, 2016.

Bank regulatory agencies approved Basel III regulatory capital guidelines aimed at strengthening existing capital requirements for bank holding companies through a combination of higher minimum capital requirements, new capital conservation buffers and more conservative definitions of capital and balance sheet exposure. BancShares implemented the requirements of Basel III effective January 1, 2015, subject to a transition period for several aspects of the rule. Table 2 describes the minimum and well-capitalized requirements for the transitional period beginning during 2016 and the fully-phased-in requirements that become effective during 2019. As of December 31, 2016, BancShares' common equity Tier 1 ratio was 12.42 percent, compared to the fully-phased in minimum of 7.00 percent, which includes the 2.50 percent minimum conservation buffer.



Table 2

## BASEL III CAPITAL REQUIREMENTS

	Basel III minimum requirement 2016	Basel III well-capitalized 2016	Basel III minimum requirement 2019	Basel III well-capitalized 2019
Leverage ratio	4.00%	5.00%	4.00%	5.00%
Common equity Tier 1	4.50	6.50	4.50	6.50
Common equity Tier 1 plus conservation buffer	5.13	7.13	7.00	9.00
Tier 1 capital ratio	6.00	8.00	6.00	8.00
Tier 1 capital ratio plus conservation buffer	6.63	8.63	8.50	10.50
Total capital ratio	8.00	10.00	8.00	10.00
Total capital ratio plus conservation buffer	8.63	10.63	10.50	12.50

Although we are unable to control the external factors that influence our business, by maintaining high levels of balance sheet liquidity, prudently managing our interest rate exposures, ensuring our capital positions remain strong and actively monitoring asset quality, we seek to minimize the potentially adverse risks of unforeseen and unfavorable economic trends and take advantage of favorable economic conditions and opportunities when appropriate.

## BUSINESS COMBINATIONS

Cordia Bancorp, Inc.

On September 1, 2016, FCB completed the merger of Cordia and its subsidiary, BVA into FCB. Under the terms of the merger agreement, cash consideration of \$5.15 was paid to Cordia's shareholders for each of their shares of Cordia's common stock, with total consideration paid of \$37.1 million. The merger allowed FCB to strengthen its presence in the greater Richmond, Virginia area as Cordia operated six BVA branches in Richmond, Midlothian, Chesterfield, Colonial Heights and Chester, Virginia.

The Cordia transaction was accounted for under the acquisition method of accounting and, accordingly, assets acquired and liabilities assumed were recorded at their estimated fair values on the acquisition date. Fair values are preliminary and subject to refinement for up to one year after the closing date of the acquisition as additional information regarding closing date fair values becomes available.

As a result of the transaction, FCB recorded \$10.8 million of goodwill. The amount of goodwill recorded represents the excess purchase price over the estimated fair value of the net assets acquired. This premium paid reflects the increased market share and related synergies that are expected to result from the acquisition. None of the goodwill is deductible for income tax purposes as the merger is accounted for as a qualified stock purchase.

Table 3 provides the purchase price as of the acquisition date and the identifiable assets acquired and liabilities assumed at their estimated fair values.

Table 3  
CORDIA PURCHASE PRICE, NET ASSETS ACQUIRED AND NET LIABILITIES ASSUMED

(Dollars in thousands)	As recorded by FCB	
Purchase price		\$37,053
Assets		
Cash and due from banks	\$8,383	
Overnight investments	3,081	
Investment securities available for sale	76,633	
Loans and leases	241,392	
Premises and equipment	4,151	
Other real estate owned	1,170	
Income earned not collected	1,990	
Intangible assets	2,210	
Other assets	10,318	
Total assets acquired	349,328	
Liabilities		
Deposits	292,192	
Short-term borrowings	30,164	
Other liabilities	747	
Total liabilities assumed	\$323,103	
Fair value of net assets acquired		26,225
Goodwill recorded for Cordia		\$10,828

Merger-related expenses of \$3.8 million were recorded in the Consolidated Statements of Income for the year ended December 31, 2016. Loan-related interest income generated from Cordia was approximately \$4.2 million since the acquisition date for the year ended December 31, 2016.

Due to the immaterial amount of loans resulting from the Cordia transaction that had evidence of credit quality deterioration, all loans were accounted for as non-PCI loans under ASC 310-20.

#### First CornerStone Bank

On May 6, 2016, FCB entered into an agreement with the FDIC, as Receiver, to purchase certain assets and assume certain liabilities of FCSB of King of Prussia, Pennsylvania. The acquisition provided FCB the opportunity to grow capital and enhance earnings. This is an FDIC-assisted transaction; however, it has no shared-loss agreement.

The FCSB transaction was accounted for under the acquisition method of accounting and, accordingly, assets acquired and liabilities assumed were recorded at their estimated fair values on the acquisition date. Fair values are preliminary and subject to refinement for up to one year after the closing date of the acquisition as additional information regarding closing date fair values becomes available.

During the third quarter of 2016, adjustments were made to the acquisition fair values primarily based upon updated collateral valuations resulting in an increase of \$837 thousand to the gain on acquisition. These adjustments brought the total gain on the transaction to \$3.0 million which is included in noninterest income in the Consolidated Statements of Income.

Table 4 provides the identifiable assets acquired and liabilities assumed at their estimated fair values as of the acquisition date.



Table 4  
FIRST CORNERSTONE BANK NET ASSETS ACQUIRED AND NET LIABILITIES ASSUMED

(Dollars in thousands)	As recorded by FCB
<b>Assets</b>	
Cash and due from banks	\$ 748
Overnight investments	37,540
Investment securities	4,564
Loans	43,776
Other real estate owned	375
Income earned not collected	8
Intangible assets	390
Other assets	13
Total assets acquired	87,414
<b>Liabilities</b>	
Deposits	96,882
Other liabilities	23
Total liabilities assumed	96,905
Fair value of net liabilities assumed	(9,491 )
Cash received from FDIC	12,450
Gain on acquisition of FCSB	\$ 2,959

Merger-related expenses of \$1.0 million were recorded in the Consolidated Statement of Income for the year ended December 31, 2016. Loan-related interest income generated from FCSB was approximately \$1.6 million since the acquisition date for the year ended December 31, 2016.

All loans resulting from the FCSB transaction were recorded at the acquisition date with a discount attributable, at least in part, to credit quality, and are therefore accounted for as PCI loans under ASC 310-30.

#### North Milwaukee State Bank

On March 11, 2016, FCB entered into an agreement with the FDIC, as Receiver, to purchase certain assets and assume certain liabilities of NMSB with two branches in Milwaukee, Wisconsin. The acquisition provided FCB with the opportunity to grow capital and enhance earnings. This is an FDIC-assisted transaction; however, it has no shared-loss agreement.

The NMSB transaction was accounted for under the acquisition method of accounting and, accordingly, assets acquired and liabilities assumed were recorded at their estimated fair values on the acquisition date. Fair values are preliminary and subject to refinement for up to one year after the closing date of the acquisition as additional information regarding closing date fair values becomes available.

During the second quarter of 2016, adjustments were made to the acquisition fair values primarily based upon updated collateral valuations resulting in an increase of \$1.2 million to the gain on acquisition. These adjustments brought the total gain on the transaction to \$2.9 million which is included in noninterest income in the Consolidated Statements of Income.

Table 5 provides the identifiable assets acquired and liabilities assumed at their estimated fair values as of the acquisition date.





Table 5

## NORTH MILWAUKEE STATE BANK NET ASSETS ACQUIRED AND NET LIABILITIES ASSUMED

(Dollars in thousands)	As recorded by FCB
<b>Assets</b>	
Cash and due from banks	\$4,545
Overnight investments	2,274
Investment securities available for sale	9,425
Loans	36,914
Other intangible assets	240
Other assets	216
Total assets acquired	53,614
<b>Liabilities</b>	
Deposits	59,206
Short-term borrowings	1,662
Other liabilities	74
Total liabilities assumed	\$60,942
Fair value of net liabilities assumed	(7,328 )
Cash received from FDIC	10,200
Gain on acquisition of NMSB	\$2,872

Merger-related expenses of \$517 thousand from the NMSB transaction were recorded in the Consolidated Statements of Income for the year ended December 31, 2016. Loan-related interest income generated from NMSB was approximately \$1.9 million since the acquisition date for the year ended December 31, 2016.

All loans resulting from the NMSB transaction were recorded at the acquisition date with a discount attributable, at least in part, to credit quality, and are therefore accounted for as PCI loans under ASC 310-30.

#### Capitol City Bank & Trust Company

On February 13, 2015, FCB entered into an agreement with the FDIC, as Receiver, to purchase certain assets and assume certain liabilities of CCBT. This is an FDIC-assisted transaction; however, it has no shared-loss agreement.

The CCBT transaction was accounted for under the acquisition method of accounting and, accordingly, assets acquired and liabilities assumed were recorded at their estimated fair values on the acquisition date. The fair value of the assets acquired was \$211.9 million, including \$154.5 million in loans and \$690 thousand of identifiable intangible assets. Liabilities assumed were \$272.5 million of which \$266.4 million were deposits. The fair value of the net liabilities assumed was \$60.6 million and cash received from the FDIC was \$103.5 million. The total gain on the transaction was \$42.9 million which is included in noninterest income in the Consolidated Statement of Income. The total after-tax impact of the gain was \$26.4 million.

Merger-related expenses of \$1.9 million were recorded in the Consolidated Statement of Income for the year ended December 31, 2015.

All loans resulting from the CCBT transaction were recorded at the acquisition date with a discount attributable, at least in part, to credit quality, and are therefore accounted for as PCI loans under ASC 310-30.

Additional information related to the acquisitions listed above is included in Note B to the Consolidated Financial Statements.

FDIC-ASSISTED TRANSACTIONS

BancShares completed seven FDIC-assisted transactions during the period beginning in 2009 through 2015, and it acquired NMSB and FCSB in its eighth and ninth such transaction during 2016. These transactions provided us significant contributions to our results of operations. Prior to its merger into BancShares in 2014, First Citizens Bancorporation, Inc. (Bancorporation) completed three FDIC-assisted transactions: Georgian Bank of Atlanta, Georgia (acquired in 2009); Williamsburg First National Bank of Williamsburg, South Carolina (acquired in 2010); and Atlantic Bank & Trust of Charleston, South Carolina (acquired in 2011). Nine of the twelve FDIC-assisted transactions (including the three completed by Bancorporation) included shared-loss agreements that, for their terms, protect us from a substantial portion of the credit and asset quality risk we would otherwise incur. The CCBT, NMSB and FCSB transactions did not include shared-loss agreements.

Table 6 provides information regarding the fair value of loans at the acquisition date from the twelve FDIC-assisted transactions consummated during 2016, 2015 and 2009 through 2011.

Table 6

## FDIC-ASSISTED TRANSACTIONS

Entity	Date of transaction	Fair value of loans at acquisition date (Dollars in thousands)
First Cornerstone Bank (FCSB)	May 6, 2016	\$43,776
North Milwaukee State Bank (NMSB)	March 11, 2016	36,914
Capitol City Bank & Trust (CCBT)	February 13, 2015	154,496
Colorado Capital Bank (CCB)	July 8, 2011	320,789
Atlantic Bank & Trust (ABT) <sup>(1)</sup>	June 3, 2011	112,238
United Western Bank (United Western)	January 21, 2011	759,351
Williamsburg First National Bank (WFNB) <sup>(1)</sup>	July 23, 2010	55,054
Sun American Bank (SAB)	March 5, 2010	290,891
First Regional Bank (First Regional)	January 29, 2010	1,260,249
Georgian Bank (GB) <sup>(1)</sup>	September 25, 2009	979,485
Venture Bank (VB)	September 11, 2009	456,995
Temecula Valley Bank (TVB)	July 17, 2009	855,583
Total		\$5,325,821
Carrying value of FDIC-assisted acquired loans as of December 31, 2016		\$577,907

<sup>(1)</sup> Date of transaction and fair value of loans acquired represent when Bancorporation acquired the entities and the fair value of the loans on that date.

Generally, losses on single family residential loans are covered under shared-loss agreements for ten years. As of December 31, 2016, shared-loss protection has expired or has been terminated for all non-single family residential loans. Shared-loss protection remains only for single family residential loans acquired from UWB, VB and GB in the amount of \$84.8 million.

FDIC shared-loss termination. During 2016, FCB entered into an agreement with the FDIC to terminate five of FCB's nine shared-loss agreements, including TVB, SAB, WFNB, ABT and CCB. Under the terms of the agreement, FCB made a net payment of \$20.1 million to the FDIC as consideration for early termination of the shared-loss agreements. Also, FCB wrote-off \$1.5 million of the FDIC shared-loss receivable and released \$18.2 million of the FDIC shared-loss payable associated with the terminated agreements. As a result, FCB recognized a \$3.4 million loss on the termination of the shared-loss agreements.

FDIC shared-loss payable (clawback). The early termination agreement eliminated FCB's FDIC shared-loss payable for SAB and CCB. The remaining shared-loss payable balance at December 31, 2016 was \$97.0 million. In conjunction with the early termination, FCB adjusted the FDIC shared-loss payable under the two remaining shared-loss agreements with clawback provisions and released other related reserves. The clawback liabilities were adjusted in order to conform to the methodology used to determine the net termination payment. The adjustment to the clawback liabilities is accounted for by management as a change in estimate. The total one-time pre-tax benefit of these adjustments was \$20.0 million. The resulting positive net impact to pre-tax earnings from the early termination of the FDIC shared-loss agreements was \$16.6 million during 2016.

Table 7 provides the various terms of each shared-loss agreement and the components of the receivable from the FDIC.

Table 7  
SHARED-LOSS PROVISIONS FOR FDIC-ASSISTED TRANSACTIONS

(Dollar amount in thousands)	Fair value at acquisition date (1)	Losses/expenses incurred through 12/31/2016 (2)	Cumulative amount reimbursed by FDIC through 12/31/2016 (3)	Carrying value at December 31, 2016		Current portion of receivable due from (to) FDIC for 12/31/2016 filings	Prospective amortization (accretion) (4)
				FDIC shared-loss receivable	FDIC shared-loss payable		
VB							
- combined losses	138,963	156,441	124,724	92	—	(147)	) 239
GB							
- combined losses	279,310	900,712	464,894	(571)	—	(571)	) —
First Regional							
- combined losses	378,695	211,923	136,567	(705)	84,321	(705)	) —
United Western							
Non-single family residential losses	12,672	94,218	78,251	(1,527)	12,687	(1,527)	) —
Single family residential losses	24,781	5,880	4,549	6,883	—	—	6,883
Total	\$ 934,421	\$ 1,369,174	\$ 808,985	\$ 4,172	\$ 97,008	\$ (2,950)	) \$ 7,122

Fair value at acquisition date represents the initial fair value of the receivable from

- (1) FDIC, excluding the payable to FDIC. For GB the acquisition date is when Bancorporation initially acquired the banks.
- (2) For GB the losses/expenses incurred through December 31, 2016 include amounts prior to BancShares' acquisition through merger with Bancorporation.
- (3) For GB the cumulative amount reimbursed by FDIC through December 31, 2016 include amounts prior to BancShares' acquisition through merger with Bancorporation.
- (4) Prospective amortization (accretion) reflects balances that, due to post-acquisition credit quality improvement, will be amortized over the shorter of the covered asset's life or the term of the loss share period.

Except where noted, each FDIC-assisted transaction has a separate shared-loss agreement for Single-Family Residential loans (SFR) and Non-Single-Family Residential loans

(NSFR).

For VB, combined losses are covered at 80 percent up to \$235.0 million and 95 percent for losses above \$235.0 million. The shared-loss agreement expired on September 11, 2014 for all VB NSFR loans and will expire on September 11, 2019 for the SFR loans.

For GB, combined losses are covered at 0 percent up to \$327.0 million, 80 percent for losses between \$327.0 million and \$853.0 million and 95 percent above \$853.0 million. The shared-loss agreement expired on September 25, 2014 for all GB NSFR loans and will expire on September 25, 2019 for the SFR loans.

For First Regional, NSFR losses were covered at 0 percent up to \$41.8 million, 80 percent for losses between \$41.8 million and \$1.02 billion and 95 percent for losses above \$1.02 billion. The shared-loss agreement expired on January 29, 2015 for all First Regional NSFR loans. First Regional had no SFR loans.

For United Western NSFR loans, losses are covered at 80 percent up to \$111.5 million, 30 percent between \$111.5 million and \$227.0 million and 80 percent for losses above \$227.0 million. The shared-loss agreement expired on January 21, 2016.

For United Western SFR loans, losses are covered at 80 percent up to \$32.5 million, 0 percent between \$32.5 million and \$57.7 million and 80 percent for losses above \$57.7 million. The shared-loss agreement expires on January 21, 2021.

Table 8  
AVERAGE BALANCE SHEETS

(Dollars in thousands, taxable equivalent)	2016			2015		
	Average Balance	Interest Income/Expense	Yield/Rate	Average Balance	Interest Income/Expense	Yield/Rate
<b>Assets</b>						
Loans and leases	\$20,897,395	\$881,266	4.22	%\$19,528,153	\$880,381	4.51 %
Investment securities:						
U.S. Treasury	1,548,895	12,078	0.78	2,065,750	15,918	0.77
Government agency	332,107	2,941	0.89	801,408	7,095	0.89
Mortgage-backed securities	4,631,927	79,336	1.71	4,141,703	65,815	1.59
Corporate bonds	30,347	1,783	5.88	1,042	178	17.08
State, county and municipal	49	1	2.69	903	53	5.85
Other	73,030	911	1.25	961	28	2.93
Total investment securities	6,616,355	97,050	1.47	7,011,767	89,087	1.27
Overnight investments	2,754,038	14,534	0.53	2,353,237	6,067	0.26
Total interest-earning assets	30,267,788	\$992,850	3.28	%28,893,157	\$975,535	3.38
Cash and due from banks	467,315			469,270		
Premises and equipment	1,128,870			1,125,159		
FDIC shared-loss receivable	7,370			18,637		
Allowance for loan and lease losses	(209,232 )			(206,342 )		
Other real estate owned	66,294			76,845		
Other assets	711,087			695,509		
Total assets	\$32,439,492			\$31,072,235		
<b>Liabilities</b>						
Interest-bearing deposits:						
Checking with interest	\$4,484,557	\$910	0.02	%\$4,170,598	\$856	0.02 %
Savings	2,024,656	615	0.03	1,838,531	479	0.03
Money market accounts	8,148,123	6,472	0.08	8,236,160	7,051	0.09
Time deposits	2,959,757	10,172	0.34	3,359,794	12,844	0.38
Total interest-bearing deposits	17,617,093	18,169	0.10	17,605,083	21,230	0.12
Repurchase obligations	721,933	1,861	0.26	606,357	1,481	0.24
Other short-term borrowings	7,536	104	1.38	227,937	3,179	1.39
Long-term obligations	811,755	22,948	2.83	547,378	18,414	3.36
Total interest-bearing liabilities	19,158,317	43,082	0.22	18,986,755	44,304	0.23
Demand deposits	9,898,068			8,880,162		
Other liabilities	381,838			408,018		
Shareholders' equity	3,001,269			2,797,300		
Total liabilities and shareholders' equity	\$32,439,492			\$31,072,235		
Interest rate spread			3.06 %			3.15 %
Net interest income and net yield on interest-earning assets		\$949,768	3.14 %		\$931,231	3.22 %

Loans and leases include PCI and non-PCI loans, nonaccrual loans and loans held for sale. Interest income on loans and leases includes accretion income and loan fees. Loan fees were \$37.5 million, \$30.9 million, \$16.4 million, \$14.1 million and \$14.2 million for the years ended 2016, 2015, 2014, 2013, and 2012, respectively. Yields related to loans, leases and securities exempt from both federal and state income taxes, federal income taxes only, or state income taxes

only are stated on a taxable-equivalent basis assuming statutory federal income tax rates of 35.0 percent for each period and state income tax rates of 3.1 percent, 5.5 percent, 6.2 percent, 6.9 percent, and 6.9 percent for the years ended 2016, 2015, 2014, 2013, and 2012, respectively. The taxable-equivalent adjustment was \$5,093, \$6,326, \$3,988, \$2,660 and \$2,976 for the years ended 2016, 2015, 2014, 2013, and 2012, respectively.



Table 8

## AVERAGE BALANCE SHEETS (continued)

2014			2013			2012			
Average Balance	Interest Income/Expense	Yield/Rate	Average Balance	Interest Income/Expense	Yield/Rate	Average Balance	Interest Income/Expense	Yield/Rate	
(Dollars in thousands, taxable equivalent)									
\$14,820,126	\$703,716	4.75	%\$13,163,743	\$759,261	5.77	%\$13,560,773	\$969,802	7.15	%
1,690,186	12,139	0.72	610,327	1,714	0.28	935,135	2,574	0.28	
1,509,868	7,717	0.51	2,829,328	12,783	0.45	2,857,714	16,339	0.57	
2,769,255	36,492	1.32	1,745,540	22,642	1.30	757,296	14,388	1.90	
4,779	254	5.31	—	—	—	129,827	2,574	1.98	
295	21	7.12	276	20	7.25	829	57	6.88	
19,697	385	1.95	20,529	321	1.56	17,758	340	1.91	
5,994,080	57,008	0.95	5,206,000	37,480	0.72	4,698,559	36,272	0.77	
1,417,845	3,712	0.26	1,064,204	2,723	0.26	715,583	1,738	0.24	
22,232,051	\$764,436	3.44	%19,433,947	\$799,464	4.12	%18,974,915	\$1,007,812	5.31	%
493,947			483,186			529,224			
943,270			874,862			876,802			
61,605			168,281			350,933			
(210,937 )			(257,791 )			(272,105 )			
87,944			119,694			172,269			
496,524			473,408			441,023			
\$24,104,404			\$21,295,587			\$21,073,061			
\$2,988,287	\$779	0.03	%\$2,346,192	\$600	0.03	%\$2,105,587	\$1,334	0.06	%
1,196,096	624	0.05	968,251	482	0.05	874,311	445	0.05	
6,733,959	6,527	0.10	6,338,622	9,755	0.15	5,985,562	16,185	0.27	
3,159,510	16,856	0.53	3,198,606	23,658	0.74	4,093,347	39,604	0.97	
14,077,852	24,786	0.18	12,851,671	34,495	0.27	13,058,807	57,568	0.44	
159,696	350	0.22	108,612	316	0.29	143,140	504	0.35	
632,146	8,827	1.40	487,813	2,408	0.49	521,358	4,603	0.88	
403,925	16,388	4.06	462,203	19,399	4.20	574,721	27,473	4.78	
15,273,619	50,351	0.33	13,910,299	56,618	0.41	14,298,026	90,148	0.63	
6,290,423			5,096,325			4,668,310			
284,070			352,068			195,839			
2,256,292			1,936,895			1,910,886			
\$24,104,404			\$21,295,587			\$21,073,061			
		3.11	%		3.71	%		4.68	%
	\$714,085	3.21	%	\$742,846	3.82	%	\$917,664	4.84	%



Table 9 isolates the changes in taxable-equivalent net interest income due to changes in volume and interest rates for 2016 and 2015.

Table 9

## CHANGES IN CONSOLIDATED TAXABLE EQUIVALENT NET INTEREST INCOME

(Dollars in thousands)	2016			2015		
	Change from previous year due to:			Change from previous year due to:		
	Volume	Yield/Rate	Total Change	Volume	Yield/Rate	Total Change
<b>Assets</b>						
Loans and leases	\$59,635	\$(58,750)	\$885	\$217,932	\$(41,267)	\$176,665
<b>Investment securities:</b>						
U.S. Treasury	(4,013)	) 173	(3,840)	) 2,819	960	3,779
Government agency	(4,165)	) 11	(4,154)	) (4,986)	) 4,364	(622)
Mortgage-backed securities	8,173	5,348	13,521	19,981	9,342	29,323
Corporate bonds	3,363	(1,758)	) 1,605	(446)	) 370	(76)
State, county and municipal	(37)	) (15)	) (52)	) 40	(8)	) 32
Other	1,505	(622)	) 883	(467)	) 110	(357)
Total investment securities	4,826	3,137	7,963	16,941	15,138	32,079
Overnight investments	1,578	6,889	8,467	2,394	(39)	) 2,355
Total interest-earning assets	\$66,039	\$(48,724)	\$17,315	\$237,267	\$(26,168)	\$211,099
<b>Liabilities</b>						
<b>Interest-bearing deposits:</b>						
Checking with interest	\$58	\$(4)	) \$54	\$365	\$(288)	) \$77
Savings	96	40	136	208	(353)	) (145)
Money market accounts	83	(662)	) (579)	) 1,350	(826)	) 524
Time deposits	(1,424)	) (1,248)	) (2,672)	) 894	(4,906)	) (4,012)
Total interest-bearing deposits	(1,187)	) (1,874)	) (3,061)	) 2,817	(6,373)	) (3,556)
Repurchase obligations	268	112	380	1,041	90	1,131
Other short-term borrowings	(3,058)	) (17)	) (3,075)	) (5,622)	) (26)	) (5,648)
Long-term obligations	8,159	(3,625)	) 4,534	5,339	(3,313)	) 2,026
Total interest-bearing liabilities	4,182	(5,404)	) (1,222)	) 3,575	(9,622)	) (6,047)
Change in net interest income	\$61,857	\$(43,320)	\$18,537	\$233,692	\$(16,546)	\$217,146

Loans and leases include PCI loans, non-PCI loans, nonaccrual loans, and loans held for sale. Interest income on loans and leases includes accretion income and loan fees. The rate/volume variance is allocated equally between the changes in volume and rate.

## NET INTEREST INCOME

Net interest income of \$944.7 million for the year ended December 31, 2016 increased by \$19.8 million, or 2.1 percent, compared to the same period in 2015. Interest income was up \$18.5 million primarily due to strong core originated loan growth and higher investment interest income, offset by a decline in loan interest income on the PCI loan portfolio due to continued run-off. Interest expense declined by \$1.2 million primarily due to continued run-off of time deposits and maturities in 2015 of short-term borrowings, partially offset by higher interest expense on long-term borrowings due to an increase in FHLB borrowing during the year used to mitigate interest rate risk on long-term fixed-rate loans. Net interest income for 2015 was \$924.9 million, a \$214.8 million increase from 2014, primarily due to originated loan growth, the full year impact from the October 1, 2014 Bancorporation merger, a higher yield on the investment portfolio and a decrease in interest expense.

The year-to-date taxable-equivalent net interest margin for 2016 was 3.14 percent, compared to 3.22 percent during 2015. The margin decline was due to higher yielding PCI loan portfolio run-off, partially offset by the favorable impacts of originated loan growth, higher yields on investments and lower funding costs. Loan yields continue to be impacted by low interest rates and competitive loan pricing. Investment yields improved 20 basis points compared to 2015 primarily due to reinvesting investment securities cash flows from maturities and sales into higher yielding short duration mortgage-backed securities. The year-to-date taxable equivalent net interest margin increased 1 basis point to 3.22 percent in 2015, compared to 2014, primarily due to originated loan growth, higher investment securities yields and lower funding costs, offset by loan yield compression and continued PCI loan portfolio run-off.

Average interest-earning assets increased \$1.38 billion, or by 4.8 percent, for the year ended December 31, 2016.

Growth in average interest-earning assets during 2016 was due to originated loan growth funded primarily by deposit growth and was also impacted

by the NMSB, FCSB and Cordia acquisitions. The year-to-date taxable-equivalent yield on interest-earning assets declined 10 basis points to 3.28 percent compared to 2015. The decline was primarily the result of PCI loan yield being replaced with higher quality, lower yielding originated loans, partially offset by improvement in the investment yield. Average interest-earning assets increased \$6.66 billion between 2015 and 2014 primarily due to originated loan growth and the full year impact of the Bancorporation merger.

Average interest-bearing liabilities increased \$171.6 million for the full year of 2016, compared to 2015 primarily due to incremental FHLB borrowings of \$150.0 million in 2016 to mitigate interest rate risk from long-term fixed-rate loans. Average interest-bearing liabilities increased \$3.71 billion between 2015 and 2014 reflecting the full year impact of the Bancorporation merger. The rate paid on interest-bearing liabilities decreased 1 basis point to 0.22 percent for the full year 2016, compared to 2015 and decreased 10 basis points between 2015 and 2014. The decline for both periods was primarily the result of lower deposit and borrowing costs.

Interest income was \$987.8 million during 2016, an increase of \$18.5 million, or 1.9 percent, when compared to 2015. Interest income from loans and leases was 876.5 million during 2016, an increase of \$1.6 million when compared to 2015. The 2016 increase in loan interest income was the result of a \$39.5 million increase in non-PCI loan interest income due to originated loan growth, partially offset by a \$37.9 million decline in PCI loan interest income due to continued portfolio run-off. Interest income increased \$208.8 million between 2015 and 2014 due to originated loan growth and the full year impact from the Bancorporation merger.

Interest income earned on investment securities was \$96.8 million, \$88.3 million, and \$56.2 million during 2016, 2015, and 2014, respectively. The \$8.5 million increase in 2016 was due to a 20 basis point improvement in the investment yield resulting from reinvesting investment securities cash flows from maturities and sales into higher yielding short duration mortgage-backed securities. Interest income earned on investment securities in 2015 increased \$32.0 million, compared to 2014, primarily due to higher average balances resulting from investing cash flows from deposit growth and investment securities maturities and sales back into the investment securities portfolio, as well as the full year impact from the Bancorporation merger. The investment securities portfolio 32 basis point increase in the taxable-equivalent yield due to reinvesting investment securities cash flows from maturities and sales into higher yielding investments.

Interest expense was \$43.1 million in 2016, a \$1.2 million decrease from 2015, primarily the result of a 1 basis point decrease in the rate paid on interest-bearing liabilities due to a shift in the deposit mix to low-cost demand accounts. Interest expense on interest-bearing deposits was \$18.2 million in 2016, a decrease of \$3.1 million, compared to 2015, primarily due to a decline in time deposit balances. Interest expense on borrowings increased \$1.8 million from 2015 to \$24.9 million in 2016 primarily related to an increase in long-term borrowings, partially offset by a decline in interest paid on short-term borrowings. Interest expense was \$44.3 million in 2015, a \$6.0 million decrease compared to 2014, primarily the result of a 10 basis-point decrease in the rate paid on interest-bearing liabilities.

#### NONINTEREST INCOME

Table 10

#### NONINTEREST INCOME

(Dollars in thousands)	Year ended December 31		
	2016	2015	2014
Gain on acquisitions	\$ 5,831	\$ 42,930	\$ —
Cardholder services	83,417	77,342	59,607
Merchant services	95,774	84,207	64,075
Service charges on deposit accounts	89,359	90,546	69,100
	80,221	82,865	66,115

Wealth management services			
Fees from processing services	71	180	17,989
Securities gains	26,673	10,817	29,096
Other service charges and fees	26,940	23,807	17,760
Mortgage income	20,348	18,168	5,828
Insurance commissions	11,150	11,757	11,129
ATM income	7,283	7,119	5,388
Adjustments to FDIC receivable and payable for shared-loss agreements	(9,725 )	(19,009 )	(32,151 )
Net impact from FDIC shared-loss termination	16,559	—	—
Recoveries of PCI loans previously charged-off	20,126	21,169	16,159
Other	14,044	15,190	13,118
Total noninterest income	\$ 488,071	\$ 467,088	\$ 343,213

Noninterest income is an essential component of our total revenue and is critical to our ability to sustain adequate profitability levels. The primary sources of noninterest income have traditionally consisted of cardholder services income, merchant services income, service charges on deposit accounts, and revenues derived from wealth management services. Recoveries on PCI loans that have been previously charged-off are additional sources of noninterest income. BancShares records the portion of recoveries not covered under shared-loss agreements as noninterest income rather than as an adjustment to the allowance for loan losses. Charge-offs on PCI loans are recorded against the discount recognized on the date of acquisition versus through the allowance for loan losses unless an allowance was established subsequent to acquisition date due to a decline in expected cash flows.

During 2016, noninterest income was \$488.1 million, compared to \$467.1 million in 2015. Excluding the \$5.8 million in gains on the NMSB and FCSB acquisitions in 2016 and the \$42.9 million CCBT acquisition gain in 2015, total noninterest income increased \$58.1 million. The year-to-date change was attributable to the following drivers:

- Merchant and cardholder services income increased by \$17.6 million, or 10.9 percent, reflecting solid sales volume growth.

- The \$16.6 million impact of the early termination of the FDIC shared-loss agreements.

- Gains on sales of securities increased \$15.9 million in 2016 in response to changing market conditions.

- Lower FDIC receivable adjustments of \$9.3 million resulting from a reduction in claims and lower amortization expense due to the early termination of the shared-loss agreements during 2016.

Noninterest income was \$467.1 million in 2015, compared to \$343.2 million in 2014. The \$123.9 million increase from 2014 was primarily driven by the full year impact of the Bancorporation merger and the \$42.9 million CCBT acquisition gain. Excluding the full year impact of Bancorporation, both merchant and cardholder services income increased by approximately 9.0 percent due to higher sales volume. FDIC receivable adjustments declined \$13.1 million resulting from lower amortization expense as three shared-loss agreements expired in 2015. Fees from processing services declined \$17.8 million as substantially all fees recorded in 2014 related to payments received from Bancorporation prior to the merger. Additionally, securities gains in 2014 included a \$29.1 million gain on Bancorporation shares of stock owned by BancShares that were canceled on the merger date.

## NONINTEREST EXPENSE

Table 11

### NONINTEREST EXPENSE

(Dollars in thousands)	Year ended December 31		
	2016	2015	2014
Salaries and wages	\$428,351	\$429,742	\$349,279
Employee benefits	104,518	113,309	79,898
Occupancy expense	102,609	98,191	86,775
Equipment expense	92,501	92,639	79,084
Merchant processing	65,440	58,231	42,661
Cardholder processing	24,474	21,735	15,133
FDIC insurance expense	20,967	18,340	12,979
Foreclosure-related expenses	4,490	2,662	17,368
Collection	8,889	9,649	11,595
Processing fees paid to third parties	18,976	18,779	17,089
Cardholder reward programs	10,615	11,069	8,252
Telecommunications	14,496	14,406	10,834
Consultant	10,931	8,925	10,168
Advertising	10,239	12,431	11,461
Core deposit intangible amortization	16,851	18,892	6,955

Merger-related expenses	5,341	14,174	13,064
Other	109,050	95,741	76,481
Total noninterest expense	\$1,048,738	\$1,038,915	\$849,076



During 2016, noninterest expense was \$1.05 billion, compared to \$1.04 billion in 2015, an increase of \$9.8 million, or 0.9 percent. The year-to-date change was primarily attributable to the following drivers:

Processing expenses for merchant and cardholder services increased \$9.9 million, or 12.4 percent, aligned with higher sales volume.

Occupancy expense increased \$4.4 million primarily due to bank building repairs related to Hurricane Matthew of approximately \$1.2 million and an increase in depreciation expense for technological investments put into production during 2016.

FDIC insurance expense increased \$2.6 million due to a higher surcharge imposed during 2016.

Consultant expenses increased \$2.0 million primarily due to regulatory and compliance-related services.

Other expense increased primarily as a result of higher operational losses, including losses on debit and credit cards of \$4.5 million and costs related to branch closures of \$3.2 million.

Employee benefits decreased \$8.8 million primarily the result of lower pension costs. The decline in pension cost was due to an increase in the discount rate used to estimate pension expense in 2016.

Merger-related expense declined \$8.8 million due to costs associated with the Bancorporation merger in the prior year.

Noninterest expense increased \$189.8 million in 2015 from the \$849.1 million recorded during 2014. The overall increase was due primarily to the full year impact of the Bancorporation merger. Additionally, higher pension costs contributed to the increase in employee benefits as a result of applying a lower discount rate to calculate pension obligations in 2015. Processing expenses for merchant and cardholder services, excluding the impact of the Bancorporation merger, were up an approximate 8.0 percent in 2015, corresponding with higher sales volume. These increases were offset by a \$16.7 million decrease in foreclosure-related expenses and collection costs in 2015 due to lower losses on real estate sold and lower legal remediation expenses.

#### INCOME TAXES

For 2016, income tax expense was \$125.6 million compared to \$122.0 million during 2015 and \$65.0 million during 2014, reflecting effective tax rates of 35.8 percent, 36.7 percent and 31.9 percent during the respective periods. A reduction in the North Carolina corporate income tax rate applicable to the 2016 tax year contributed to the lower effective tax rate for 2016 compared to 2015. The lower effective tax rate during 2014 was primarily due to the impact of the \$29.1 million gain from the Bancorporation shares of stock owned by BancShares that were canceled on the merger date.

We monitor and evaluate the potential impact of current events on the estimates used to establish income tax expense and income tax liabilities. On a periodic basis, we evaluate our income tax positions based on current tax law, positions taken by various tax auditors within the jurisdictions where BancShares is required to file income tax returns, as well as potential or pending audits or assessments by tax auditors.

#### INTEREST-EARNING ASSETS

Interest-earning assets include loans and leases, investment securities, and overnight investments, all of which reflect varying interest rates based on the risk level and repricing characteristics of the underlying asset. Riskier investments typically carry a higher interest rate, but expose us to higher levels of market risk.

We have historically focused on maintaining high-asset quality, which results in a loan and lease portfolio subjected to strenuous underwriting and monitoring procedures. We avoid high-risk industry concentrations, but we do maintain a concentration of owner-occupied real estate loans to borrowers in medical and medical-related fields. Our focus on asset quality also influences the composition of our investment securities portfolio.

Interest-earning assets averaged \$30.27 billion in 2016, compared to \$28.89 billion in 2015. The increase of \$1.38 billion, or 4.8 percent, was primarily the result of strong originated loan growth and the loans acquired in the NMSB,

FCSB and Cordia acquisitions.

Investment securities

Investment securities were \$7.01 billion at December 31, 2016, an increase of \$145.1 million, or 2.1 percent, when compared to \$6.86 billion at December 31, 2015. The increase in 2016 was attributable to continued progress in reinvesting proceeds from sales, maturities and paydowns of securities back into the investment portfolio. This follows a decrease of \$310.9 million, or 4.3

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percent, in total investment securities from December 31, 2014 to December 31, 2015 attributable to reinvesting a portion of the proceeds from sales, maturities and paydowns into overnight investments in anticipation of future favorable market conditions.

Available for sale securities are reported at fair value and unrealized gains and losses are included as a component of other comprehensive income, net of deferred taxes. As of December 31, 2016, investment securities available for sale had a net pre-tax unrealized loss of \$72.7 million, compared to a net pre-tax unrealized loss of \$24.5 million as of December 31, 2015. The increase of \$48.2 million in unrealized losses during 2016 is primarily attributable to higher market interest rates over the period for mortgage-backed securities. After evaluating the securities with unrealized losses, management concluded that no other than temporary impairment existed as of December 31, 2016.

Sales of investment securities in 2016 were \$1.83 billion resulting in a net realized gain of \$26.7 million compared to the realized gain of \$10.8 million from sales of \$1.29 billion in 2015.

At December 31, 2016, mortgage-backed securities represented 73.9 percent of investment securities available for sale, compared to U.S. Treasury, government agency securities, equity securities, corporate bonds and other, which represented 23.5 percent, 0.6 percent, 1.2 percent, 0.7 percent and 0.1 percent of the portfolio, respectively. Overnight investments are with the Federal Reserve Bank and other financial institutions.

During 2016, investment securities cash flows were reinvested in alignment with our objective to optimize earnings and overall risk of the investment portfolio. As a result, the carrying value of mortgage-backed securities issued by government sponsored enterprises, equity securities and other investments increased by \$507.2 million, \$74.6 million and \$41.1 million, respectively, in 2016 while U.S. Treasury securities decreased \$24.6 million, and government agency securities declined \$458.3 million during the same period. The effective duration of the investment portfolio was 3.0 years at December 31, 2016, compared to 2.7 years at December 31, 2015.

The primary objective of the investment portfolio is to generate incremental income by deploying excess funds into securities that have minimal liquidity and credit risk and low to moderate interest rate risk. Other objectives include acting as a stable source of liquidity, serving as a tool for asset and liability management and maintaining an interest rate risk profile compatible with BancShares' objectives. Additionally, purchases of equities and corporate bonds in other financial institutions have been made largely under a long-term earnings optimization strategy. Changes in the total balance of our investment securities portfolio result from trends among loans and leases, deposits and short-term borrowings. Generally, when inflows arising from deposit and treasury services products exceed loan and lease demand, we invest excess funds into the securities portfolio or into overnight investments. Conversely, when loan demand exceeds growth in deposits and short-term borrowings, we allow any overnight investments to decline and use proceeds from maturing securities and prepayments to fund loan demand. See Note C in the Notes to Consolidated Financial Statements for additional disclosures regarding investment securities.

Table 12  
INVESTMENT SECURITIES

(Dollars in thousands)	December 31					
	2016	2015	2016	2015	2014	2014
	Cost	Fair value	Cost	Fair value	Cost	Fair value
Investment securities available for sale						
U.S. Treasury	1,650,675	1,650,319	1,675,996	1,674,882	2,626,900	2,629,670
Government agency	40,291	40,398	498,804	498,660	908,362	908,817
Mortgage-backed securities	5,259,466	5,175,425	4,692,447	4,668,198	3,628,187	3,633,304
Equity securities	71,873	83,507	7,935	8,893	—	—

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Municipal securities	—	—	—	—	125	126
Corporate bonds	49,367	49,562	8,500	8,500	—	—
Other	7,615	7,369	2,115	2,160	—	—
Total investment securities available for sale	\$7,079,287	\$7,006,580	6,885,797	6,861,293	7,163,574	7,171,917
Investment securities held to maturity						
Mortgage-backed securities	98	104	255	265	518	544
Total investment securities	\$7,079,385	\$7,006,684	\$6,886,052	\$6,861,558	\$7,164,092	\$7,172,461

Table 13 presents the investment securities portfolio at December 31, 2016 segregated by major category with ranges of contractual maturities, average contractual maturities and taxable equivalent yields.

Table 13  
INVESTMENT SECURITIES

(Dollars in thousands)	December 31, 2016			Taxable equivalent yield
	Cost	Fair value	Average maturity (Yrs./mos.)	
Investment securities available for sale:				
U.S. Treasury				
Within one year	\$802,507	\$802,550	0/4	0.78 %
One to five years	848,168	847,769	1/8	1.07
Total	1,650,675	1,650,319	1/0	0.93
Government agency				
Within one year	40,291	40,398	0/8	1.18
Total	40,291	40,398	0/8	1.18
Mortgage-backed securities <sup>(1)</sup>				
Within one year	104	103	0/10	0.76
One to five years	4,566	4,577	1/11	1.86
Five to ten years	327,737	327,445	9/9	2.04
Over ten years	4,927,059	4,843,300	15/5	1.84
Total	5,259,466	5,175,425	15/1	1.85
Corporate bonds				
Five to ten years	49,367	49,562	9/2	6.14
Total	49,367	49,562	9/2	6.14
Other				
Over ten years	7,615	7,369	24/6	6.57
Total	7,615	7,369	24/6	6.57
Equity securities	71,873	83,507	—	—
Total investment securities available for sale	7,079,287	7,006,580		
Investment securities held to maturity:				
Mortgage-backed securities				
Within one year	14	14	0/3	4.09
One to five years	1	1	1/3	3.18
Five to ten years	6	6	6/3	2.19
Over ten years	77	83	12/6	7.25
Total investment securities held to maturity	98	104	10/6	6.53
Total investment securities	\$7,079,385	\$7,006,684		

(1) Mortgage-backed securities, which are not due at a single maturity date, have been included in maturity groupings based on the contractual maturity. The expected life of mortgage-backed securities will differ from contractual maturities because borrowers have the right to prepay the underlying mortgage loans.

Table 14 provides information on investment securities issued by any one issuer exceeding ten percent of shareholders' equity.

Table 14  
INVESTMENT SECURITIES - ISSUERS EXCEEDING TEN PERCENT OF SHAREHOLDERS' EQUITY

(Dollars in thousands)	December 31, 2016	
	Cost	Fair Value
Federal Home Loan Mortgage Corporation	\$1,619,199	\$1,592,127
Federal National Mortgage Association	3,494,378	3,437,721

Loans and leases

Loans and leases were \$21.74 billion at December 31, 2016, a net increase of \$1.50 billion, or 7.4 percent, since December 31, 2015. This increase was primarily driven by \$1.41 billion of organic growth in the non-PCI portfolio and the addition of \$225.0 million to the non-PCI portfolio from the Cordia acquisition at December 31, 2016. The PCI portfolio declined over this period by \$141.3 million, as a result of continued loan run-off of \$206.6 million offset by net loans acquired from NMSB and FCSB,

which were \$29.5 million and \$35.8 million, respectively, at December 31, 2016. Loans and leases increased by \$1.47 billion, or 7.8 percent, from December 31, 2014 to December 31, 2015 primarily due to net organic non-PCI loan growth of \$1.71 billion, offset by a net decline in the PCI portfolio of \$236.0 million.

BancShares reports PCI and non-PCI loan portfolios separately and each portfolio is further divided into commercial and non-commercial. Additionally, loans are assigned to loan classes, which further disaggregate loans based upon common risk characteristics, such as commercial real estate, commercial & industrial or residential mortgage. Table 15 provides the composition of PCI and non-PCI loans and leases for the past five years.

#### PCI Loans

The PCI portfolio includes loans acquired in a transfer, including business combinations, where there is evidence of credit deterioration since origination and it is probable at the date of acquisition that we will not collect all contractually required principal and interest payments. All nonrevolving loans are evaluated at acquisition and where a discount is required at least in part due to credit quality, the loans are accounted for under the guidance in ASC Topic 310-30. PCI loans and leases are valued at fair value at the date of acquisition.

PCI loans at December 31, 2016 were \$809.2 million, representing 3.7 percent of total loans and leases, a decrease of \$141.3 million from \$950.5 million at December 31, 2015 as a result of continued loan run-off and charge-offs of \$206.6 million offset by net loans acquired from NMSB and FCSB, which were \$29.5 million and \$35.8 million, respectively, at December 31, 2016.

PCI commercial loans were \$500.0 million at December 31, 2016, a decrease of \$93.6 million, or 15.8 percent, since December 31, 2015, following a decrease of \$132.5 million, or 18.2 percent, between December 31, 2015 and December 31, 2014. At December 31, 2016, PCI noncommercial loans were \$309.2 million, a decrease of \$47.7 million, or 13.4 percent, since December 31, 2015, following a decrease of \$103.5 million, or 22.5 percent, between December 31, 2015 and December 31, 2014.

#### Non-PCI Loans and Leases

The non-PCI portfolio includes loans that management has the intent and ability to hold and is reported at the principal balance outstanding, net of deferred loan fees and costs. Non-PCI loans include originated loans, purchased non-impaired loans, purchased leases and certain purchased revolving credit. For purchased non-impaired loans to be included as non-PCI, it must be determined that the loans do not have a discount at least in part due to credit quality at the time of acquisition. Purchased non-impaired loans are initially recorded at their fair value at the date of acquisition.

Non-PCI loans at December 31, 2016 were \$20.93 billion, an increase of \$1.64 billion from \$19.29 billion at December 31, 2015. Non-PCI loans represented 96.3 percent and 95.3 percent of total loans and leases at December 31, 2016 and December 31, 2015, respectively.

The non-PCI commercial loan portfolio is composed of Commercial Mortgage, Commercial and Industrial, Construction and Land Development, Lease Financing, Other Commercial Real Estate and Other Commercial loans. Non-PCI commercial loans were \$13.76 billion at December 31, 2016, an increase of \$1.13 billion, or 8.9 percent, compared to December 31, 2015, following an increase of \$1.42 billion, or 12.7 percent, between December 31, 2015 and December 31, 2014. The increase from both periods was primarily due to strong originated loan growth. The Cordia acquisition also positively contributed to the non-PCI commercial loan portfolio during 2016.

Non-PCI commercial mortgage loans were \$9.03 billion at December 31, 2016. The December 31, 2016 balance increased \$751.7 million, or 9.1 percent, since December 31, 2015, following an increase of \$721.6 million, or 9.6 percent, between December 31, 2015 and December 31, 2014. We attribute the growth in both years to improving confidence among small business customers and our continued focus on this segment.

Non-PCI commercial and industrial loans were \$2.57 billion at December 31, 2016, an increase of \$198.5 million, or 8.4 percent, since December 31, 2015, following an increase of \$380.0 million, or 19.1 percent, between December 31, 2015 and December 31, 2014. We attribute the growth from both periods to our continued focus on small business customers, particularly among medical, dental or other professional customers.

The non-PCI noncommercial loan portfolio is composed of Residential Mortgage, Revolving Mortgage, Consumer and Construction and Land Development loans. Non-PCI noncommercial loans were \$7.17 billion at December 31, 2016, an increase



of \$509.0 million, or 7.6 percent, compared to December 31, 2015, following an increase of \$281.7 million, or 4.4 percent between December 31, 2015 and December 31, 2014 primarily due to originated loan growth.

At December 31, 2016, residential mortgage loans were \$2.89 billion, an increase of \$193.1 million or 7.2 percent, since December 31, 2015, following an increase of \$202.9 million, or 8.1 percent, between December 31, 2015 and December 31, 2014. The increase from both periods reflects originated loan growth. While a majority of residential mortgage loans originated were sold to investors, other loans, including affordable housing loans, medical mortgage loans and certain construction loans, were originated based on our intent to retain them in the loan portfolio.

At December 31, 2016, revolving mortgage loans were \$2.60 billion, an increase of \$78.2 million, or 3.1 percent, since December 31, 2015, following a decrease of \$38.7 million, or 1.5 percent, between December 31, 2015 and December 31, 2014. The increase in 2016 was primarily the result of originated loan growth. The decrease in 2015 was primarily due to competitive loan pricing.

At December 31, 2016, consumer loans were \$1.45 billion, an increase of \$226.3 million, or 18.6 percent, compared to December 31, 2015, following an increase of \$102.4 million, or 9.2 percent, between December 31, 2015 and December 31, 2014. Growth in both periods primarily reflects increases in indirect auto lending and our credit card portfolio. The increase in 2016 was also attributable to loans acquired in the Cordia acquisition.

Management believes 2016 organic loan growth resulted from improved economic conditions and our initiatives to broaden and diversify the loan portfolio through loan products with high growth potential. Management has maintained sound underwriting standards across all loan products while achieving this growth. Originated loan growth in 2017 will be dependent on overall economic conditions and will continue to be impacted by intense competition for loans and other external factors.



Table 15  
LOANS AND LEASES

(Dollars in thousands)	December 31				
	2016	2015	2014	2013	2012
Non-PCI loans and leases <sup>(1)</sup> :					
Commercial:					
Construction and land development	\$649,157	\$620,352	\$493,133	\$319,847	\$309,190
Commercial mortgage	9,026,220	8,274,548	7,552,948	6,362,490	6,029,435
Other commercial real estate	351,291	321,021	244,875	178,754	160,980
Commercial and industrial	2,567,501	2,368,958	1,988,934	1,081,158	1,038,530
Lease financing	826,270	730,778	571,916	381,763	330,679
Other	340,264	314,832	353,833	175,336	125,681
Total commercial loans	13,760,703	12,630,489	11,205,639	8,499,348	7,994,495
Noncommercial:					
Residential mortgage	2,889,124	2,695,985	2,493,058	982,421	822,889
Revolving mortgage	2,601,344	2,523,106	2,561,800	2,113,285	2,210,133
Construction and land development	231,400	220,073	205,016	122,792	131,992
Consumer	1,446,138	1,219,821	1,117,454	386,452	416,606
Total noncommercial loans	7,168,006	6,658,985	6,377,328	3,604,950	3,581,620
Total non-PCI loans and leases	\$20,928,709	\$19,289,474	\$17,582,967	\$12,104,298	\$11,576,115
PCI loans:					
Commercial:					
Construction and land development	\$20,766	\$33,880	\$78,079	\$78,915	\$237,906
Commercial mortgage	453,013	525,468	577,518	642,891	1,054,473
Other commercial real estate	12,645	17,076	40,193	41,381	107,119
Commercial and industrial	11,844	15,182	27,254	17,254	49,463
Other	1,702	2,008	3,079	866	1,074
Total commercial loans	499,970	593,614	726,123	781,307	1,450,035
Noncommercial:					
Residential mortgage	268,777	302,158	382,340	213,851	297,926
Revolving mortgage	38,650	52,471	74,109	30,834	38,710
Construction and land development	—	—	912	2,583	20,793
Consumer	1,772	2,273	3,014	851	1,771
Total noncommercial loans	309,199	356,902	460,375	248,119	359,200
Total PCI loans	809,169	950,516	1,186,498	1,029,426	1,809,235
Total loans and leases	21,737,878	20,239,990	18,769,465	13,133,724	13,385,350
Less allowance for loan and lease losses	(218,795 )	(206,216 )	(204,466 )	(233,394 )	(319,018 )
Net loans and leases	\$21,519,083	\$20,033,774	\$18,564,999	\$12,900,330	\$13,066,332

<sup>(1)</sup> Non-PCI loans include originated and purchased non-impaired loans, including non-accrual and TDR loans.

#### Allowance for loan and lease losses (ALLL)

The ALLL was \$218.8 million at December 31, 2016, representing an increase of \$12.6 million since December 31, 2015, following an increase of \$1.8 million between December 31, 2015 and December 31, 2014. The ALLL as a percentage of total loans was 1.01 percent at December 31, 2016, compared to 1.02 percent and 1.09 percent at December 31, 2015 and December 31, 2014, respectively. The decline in the ALLL ratio from both periods was primarily due to lower reserves on PCI loans due to run-off in the portfolio.

BancShares continued to sustain improvement in credit quality indicators which have reduced the ALLL ratio since December 31, 2015 and December 31, 2014. In the commercial non-PCI loan portfolio, loans with higher credit risk ratings continued to migrate to lower credit risk ratings. The noncommercial non-PCI loan portfolio sustained low net charge-off and delinquency trends. In accordance with our allowance methodology, certain loan loss factors related to the quantitative component of the ALLL and reserve factors related to the qualitative component of the ALLL were updated in 2016. This methodology update resulted in no material net impact to the ALLL.

At December 31, 2016, the ALLL allocated to non-PCI loans was \$205.0 million, or 0.98 percent of non-PCI loans and leases, compared to \$189.9 million, or 0.98 percent, at December 31, 2015, and \$182.8 million, or 1.04 percent, at December 31, 2014.

The increase in reserves was primarily attributable to originated loan growth and an increase in provision expense, due to higher reserves on impaired loans and, to a lesser extent, higher net charge-offs.

The ALLL allocated to originated non-PCI loans and leases of \$204.4 million at December 31, 2016 was 1.09 percent of originated non-PCI loans and leases, compared to 1.14 percent and 1.33 percent at December 31, 2015 and December 31, 2014, respectively. The decline in the allowance ratio was related to originated loan growth and the sustained favorable credit quality trends discussed above. Originated non-PCI loans were \$18.82 billion, \$16.60 billion, and \$13.72 billion at December 31, 2016, December 31, 2015 and December 31, 2014, respectively, and do not include purchased revolving, purchased non-PCI loans or PCI loans.

The ALLL of \$13.8 million for PCI loans at December 31, 2016 results from post-acquisition deterioration in credit quality for PCI loans. The ALLL for PCI loans was \$16.3 million at December 31, 2015, and \$21.6 million at December 31, 2014. The ALLL for PCI loans has decreased from both periods primarily due to reversals of previously recorded credit- and timing-related impairment and charge-offs, as well as continued portfolio run-off.

BancShares recorded \$32.9 million net provision expense for loan and lease losses during 2016, compared to net provision expense of \$20.7 million for 2015 and \$640 thousand for 2014. The increase in provision expense in 2016 was primarily due to stabilized credit quality trends in the non-PCI portfolio and changes in reserves on impaired non-PCI loans and leases.

Provision expense on non-PCI loans and leases was \$34.9 million during 2016, compared to \$22.9 million and \$15.3 million in 2015 and 2014, respectively. The increase in provision expense in 2016 primarily resulted from higher reserves on impaired loans and, to a lesser extent, higher net charge-offs. Net charge-offs on non-PCI loans and leases were \$19.7 million, \$15.9 million, and \$12.3 million for 2016, 2015, and 2014, respectively. On an annualized basis, net charge-offs of non-PCI loans and leases represented 0.10 percent of average non-PCI loans and leases during 2016, compared to 0.09 percent during both 2015 and 2014.

The PCI loan portfolio net provision credit was \$1.9 million during the year ended December 31, 2016, compared to net provision credits of \$2.3 million and \$14.6 million during the same periods of 2015 and 2014, respectively. The lower net provision credit was attributable to the continued decline in this portfolio. Net charge-offs on PCI loans were \$614 thousand during 2016, compared to \$3.0 million and \$17.3 million for the same periods of 2015 and 2014, respectively. Net charge-offs of PCI loans represented 0.07 percent, 0.27 percent, and 1.44 percent of average PCI loans for 2016, 2015, and 2014, respectively. PCI loan net charge-offs declined from 2015 in all loan classes, with the largest reductions noted in commercial mortgage, commercial and industrial and revolving mortgage loans.

Management considers the ALLL adequate to absorb estimated probable losses that relate to loans and leases outstanding at December 31, 2016, although future additions may be necessary based on changes in economic conditions and other factors. In addition, various regulatory agencies, as an integral part of their examination process, periodically review the ALLL. Such agencies may require adjustments to the ALLL based on information available to them at the time of their examination. See "Critical Accounting Policies" and Note A in the Notes to Consolidated Financial Statements for discussion of our accounting policies for the ALLL.

Table 16 provides details of the ALLL and provision components by loan class for the past five years.



Table 16

## ALLOWANCE FOR LOAN AND LEASE LOSSES

(Dollars in thousands)

	2016	2015	2014	2013	2012
Allowance for loan and lease losses at beginning of period	\$206,216	\$204,466	\$233,394	\$319,018	\$270,144
Reclassification <sup>(1)</sup>	—	—	—	7,368	—
Non-PCI provision for loan and lease losses:					
Commercial:					
Construction and land development	12,871	4,773	1,735	2,809	9,665
Commercial mortgage	(21,912 )	(15,822 )	(16,746 )	(4,485 )	18,198
Other commercial real estate	925	1,569	(401 )	(32 )	130
Commercial and industrial	14,583	17,432	10,441	4,333	(4,982 )
Lease financing	635	1,602	(473 )	1,646	498
Other	877	(1,420 )	3,007	308	(116 )
Total commercial loans	7,979	8,134	(2,437 )	4,579	23,393
Noncommercial:					
Residential mortgage	9,448	4,202	1,219	2,786	(782 )
Revolving mortgage	(1,234 )	(927 )	6,301	6,296	8,783
Construction and land development	45	541	245	(379 )	1,161
Consumer	18,632	10,987	9,932	6,085	7,763
Nonspecific	—	—	—	(78 )	1,728
Total noncommercial loans	26,891	14,803	17,697	14,710	18,653
Total non-PCI provision	34,870	22,937	15,260	19,289	42,046
PCI provision for loan losses	(1,929 )	(2,273 )	(14,620 )	(51,544 )	100,839
Non-PCI Charge-offs:					
Commercial:					
Construction and land development	(680 )	(1,012 )	(316 )	(4,685 )	(9,546 )
Commercial mortgage	(987 )	(1,498 )	(1,147 )	(3,904 )	(7,081 )
Other commercial real estate	—	(178 )	—	(312 )	(254 )
Commercial and industrial	(9,013 )	(5,952 )	(3,014 )	(4,785 )	(5,472 )
Lease financing	(442 )	(402 )	(100 )	(272 )	(361 )
Other	(144 )	—	(13 )	(6 )	(28 )
Total commercial loans	(11,266 )	(9,042 )	(4,590 )	(13,964 )	(22,742 )
Noncommercial:					
Residential mortgage	(926 )	(1,619 )	(1,260 )	(2,387 )	(4,790 )
Revolving mortgage	(3,287 )	(2,925 )	(4,744 )	(6,064 )	(11,341 )
Construction and land development	—	(22 )	(118 )	(392 )	(1,047 )
Consumer	(14,108 )	(11,696 )	(9,787 )	(10,311 )	(10,288 )
Total noncommercial loans	(18,321 )	(16,262 )	(15,909 )	(19,154 )	(27,466 )
Total non-PCI charge-offs	(29,587 )	(25,304 )	(20,499 )	(33,118 )	(50,208 )
Non-PCI Recoveries:					
Commercial:					
Construction and land development	398	566	207	1,039	445
Commercial mortgage	1,281	2,027	2,825	996	1,626
Other commercial real estate	176	45	124	109	14
Commercial and industrial	1,539	909	938	1,213	781
Lease financing	190	38	110	107	96
Other	539	91	—	1	4
Total commercial loans	4,123	3,676	4,204	3,465	2,966

Noncommercial:					
Residential mortgage	467	861	191	559	529
Revolving mortgage	916	1,173	854	660	698
Construction and land development	66	74	84	209	180
Consumer	4,267	3,650	2,869	2,396	1,952
Total noncommercial loans	5,716	5,758	3,998	3,824	3,359
Total non-PCI recoveries	9,839	9,434	8,202	7,289	6,325
Non-PCI loans and leases charged-off, net	(19,748 )	(15,870 )	(12,297 )	(25,829 )	(43,883 )
PCI loans charged-off, net	(614 )	(3,044 )	(17,271 )	(34,908 )	(50,128 )
Allowance for loan and lease losses at end of period	\$218,795	\$206,216	\$204,466	\$233,394	\$319,018
Reserve for unfunded commitments <sup>(1)</sup>	\$1,133	\$379	\$333	\$357	\$7,692

<sup>(1)</sup> During 2013, BancShares modified the ALLL model and the methodology for estimating losses on unfunded commitments. As a result of these modifications, \$7.4 million of the balance previously reported as a reserve of unfunded commitments was reclassified to the ALLL.

The provision expense for commercial construction and land development non-PCI loans was \$12.9 million for the year ended December 31, 2016, compared to provision expense of \$4.8 million for the same period of 2015. The increase in provision expense was primarily the result of updating loan loss factors for this portfolio given an increase in loss experience in accordance with our ALLL methodology.

Commercial mortgage non-PCI loans had a net provision credit of \$21.9 million in 2016, compared to a net provision credit of \$15.8 million in 2015. The net provision credit in both years was primarily the result of improvements in credit risk ratings and lower loan defaults.



The provision expense for commercial and industrial non-PCI loans was \$14.6 million for the year ended December 31, 2016 compared to \$17.4 million for the year ended December 31, 2015. The decrease was primarily due to lower loan growth in the current year compared to the prior year.

The provision expense for other non-PCI loans was \$0.9 million for the year ended December 31, 2016, compared to a net provision credit of \$1.4 million for the year ended December 31, 2015. The net provision credit in 2015 was primarily the result of the reversal of previously identified impairment on individually impaired loans.

Provision expense for residential mortgage non-PCI loans was \$9.4 million in 2016, compared to \$4.2 million in 2015. The increase in provision expense was due to an increase in reserves for individually impaired loans and the result of updating loan loss factors primarily related to delinquency trends for loans greater than 90 days past due for this portfolio in accordance with our ALLL methodology.

The provision expense for consumer non-PCI loans was \$18.6 million in 2016, compared to \$11.0 million in 2015. The increase in provision expense was the result of updating loan loss factors for this portfolio primarily related to delinquency trends for loans greater than 60 days past due in accordance with our ALLL methodology.

Table 17 provides trends of the ALLL ratios for the past five years.

Table 17

ALLOWANCE FOR LOAN AND LEASE LOSSES RATIOS

(Dollars in thousands)	2016	2015	2014	2013	2012
Average loans and leases:					
PCI	\$898,706	\$1,112,286	\$1,195,238	\$1,403,341	\$1,991,091
Non-PCI	19,998,689	18,415,867	13,624,888	11,760,402	11,569,682
Loans and leases at period end:					
PCI	809,169	950,516	1,186,498	1,029,426	1,809,235
Non-PCI	20,928,709	19,289,474	17,582,967	12,104,298	11,576,115
Allowance for loan and lease losses allocated to loans and leases:					
PCI	\$13,769	\$16,312	\$21,629	\$53,520	\$139,972
Non-PCI	205,026	189,904	182,837	179,874	179,046
Total	\$218,795	\$206,216	\$204,466	\$233,394	\$319,018
Net charge-offs to average loans and leases:					
PCI	0.07	% 0.27	% 1.44	% 2.49	% 2.52
Non-PCI	0.10	0.09	0.09	0.22	0.38
Total	0.10	0.10	0.20	0.46	0.69
Allowance for loan and lease losses to total loans and leases:					
PCI	1.70	1.72	1.82	5.20	7.74
Non-PCI	0.98	0.98	1.04	1.49	1.55
Total	1.01	1.02	1.09	1.78	2.38

The ALLL as a percentage of total loans at December 31, 2016 was 1.01 percent, compared to 1.02 percent and 1.09 percent for December 31, 2015 and December 31, 2014, respectively.

The following non-GAAP reconciliation in Table 18 provides a calculation of the adjusted ALLL and the related adjusted ALLL as a percentage of total loans and leases for the periods presented. Management uses these non-GAAP financial measures to monitor performance and believes this measure provides meaningful information as the remaining unamortized discounts provide coverage for losses similar to the ALLL. Non-GAAP financial measures have limitations as analytical tools, and should not be considered in isolation or as a substitute for analysis of BancShares' results or financial condition as reported under GAAP.

Table 18

## ADJUSTED ALLOWANCE FOR LOAN AND LEASES LOSSES (NON-GAAP)

(Dollars in thousands)	2016	2015	2014	2013	2012	
ALLL on non-PCI loans and leases (GAAP)	\$205,026	\$189,904	\$182,837	\$179,874	\$179,046	
Unamortized discount related to non-PCI loans and leases (GAAP)	31,525	41,124	61,173	—	—	
Adjusted ALLL on non-PCI loans and leases (non-GAAP)	236,551	231,028	244,010	179,874	179,046	
ALLL on PCI loans (GAAP)	13,769	16,312	21,629	53,520	139,972	
Unamortized discount related to PCI loans (GAAP)	118,946	137,819	164,538	157,258	314,935	
Adjusted ALLL on PCI loans (non-GAAP)	132,715	154,131	186,167	210,778	454,907	
Total ALLL (GAAP)	218,795	206,216	204,466	233,394	319,018	
Net acquisition accounting fair value discounts on loans and leases (GAAP)	150,471	178,943	225,711	157,258	314,935	
Adjusted ALLL (non-GAAP)	369,266	385,159	430,177	390,652	633,953	
Adjusted ALLL to total loans and leases (non-GAAP):						
Non-PCI	1.13	% 1.20	% 1.39	% 1.49	% 1.55	%
PCI	16.40	16.22	15.69	20.48	25.14	
Total	1.70	1.90	2.29	2.97	4.74	

The adjusted ALLL (non-GAAP), which includes the ALLL as well as remaining net acquisition fair value adjustments for acquired loans, declined from 1.90 percent of total loans and leases at December 31, 2015 to 1.70 percent of total loans and leases at December 31, 2016. The reduction in the adjusted ALLL resulted primarily from stabilized credit quality trends and continued accretion of acquisition accounting fair value adjustments.

Table 19 details the allocation of the ALLL among the various loan types. See Note E in the Notes to Consolidated Financial Statements for additional disclosures regarding the ALLL.

Table 19

## ALLOCATION OF ALLOWANCE FOR LOAN AND LEASE LOSSES

(dollars in thousands)	December 31 2016		2015		2014		2013		2012	
	Allowance for loan and lease losses	Percent of loans to total loans	Allowance for loan and lease losses	Percent of loans to total loans	Allowance for loan and lease losses	Percent of loans to total loans	Allowance for loan and lease losses	Percent of loans to total loans	Allowan for loan and lease losses	Percent of loans to total loans
Allowance for loan and lease losses allocated to:										
Non-PCI loans and leases										
Commercial:										
Construction and land development - commercial	\$28,877	3.0	%\$16,288	3.1	%\$11,961	2.9	%\$10,335	2.4	%\$6,031	
Commercial mortgage	48,278	41.4	69,896	40.8	85,189	40.3	100,257	48.5	80,229	
Other commercial real estate	3,269	1.6	2,168	1.6	732	1.3	1,009	1.4	2,059	
Commercial and industrial	50,225	11.8	43,116	11.7	30,727	10.6	22,362	8.2	14,050	
Lease financing	5,907	3.8	5,524	3.6	4,286	3.0	4,749	2.9	3,521	
Other	3,127	1.6	1,855	1.6	3,184	1.9	190	1.3	1,175	
Total commercial	139,683	63.2	138,847	62.4	136,079	60.0	138,902	64.7	107,065	
Noncommercial:										
Residential mortgage	23,094	13.3	14,105	13.3	10,661	13.4	10,511	7.5	3,836	
Revolving mortgage	12,366	12.0	15,971	12.5	18,650	13.7	16,239	16.1	25,185	
Construction and land development - noncommercial	1,596	1.1	1,485	1.1	892	0.6	681	1.0	1,721	
Consumer	28,287	6.7	19,496	6.0	16,555	6.0	13,541	2.9	25,389	
Total noncommercial	65,343	33.1	51,057	32.9	46,758	33.7	40,972	27.5	56,131	
Nonspecific <sup>(1)</sup>	—		—		—		—		15,850	
Total allowance for non-PCI loan and lease losses	205,026	96.3	189,904	95.3	182,837	93.7	179,874	92.2	179,046	
PCI loans	13,769	3.7	16,312	4.7	21,629	6.3	53,520	7.8	139,972	
Total allowance for loan and lease losses	\$218,795	100.0	%\$206,216	100.0	%\$204,466	100.0	%\$233,394	100.0	%\$319,01	

<sup>(1)</sup> During 2013, in connection with modifications to the ALLL model, the balance previously identified as nonspecific was allocated to various loan classes.

## NONPERFORMING ASSETS

Nonperforming assets include nonaccrual loans and leases and OREO resulting from both PCI and non-PCI loans. The accrual of interest on non-PCI loans and leases is discontinued when we deem that collection of additional principal or interest is doubtful. Non-PCI loans and leases are generally removed from nonaccrual status when they become current as to both principal and interest and concern no longer exists as to the collectability of principal and interest. Accretion of income for PCI loans is discontinued when we are unable to estimate the amount or timing of cash flows. This designation may be made at acquisition date or subsequent to acquisition date, including at maturity when no formal repayment plan has been established. PCI loans may begin or resume accretion of income if information

becomes available that allows us to estimate the amount and timing of future cash flows.

Potential problem loans include loans on nonaccrual status or past due as disclosed in Table 20 and troubled debt restructurings (TDRs) as disclosed in Table 21. In addition, impaired, accruing non-PCI loans less than 90 days past due that have not been restructured as a TDR are closely monitored by management and were \$652 thousand at December 31, 2016.

Table 20 provides details on nonperforming assets and other risk elements.

Table 20

## NONPERFORMING ASSETS

(Dollars in thousands, except ratios)	December 31					
	2016	2015	2014	2013	2012	
Nonaccrual loans and leases:						
Non-PCI	\$82,307	\$95,854	\$44,005	\$53,170	\$89,845	
PCI	3,451	7,579	33,422	28,493	74,479	
Other real estate	61,231	65,559	93,436	83,979	146,090	
Total nonperforming assets	\$146,989	\$168,992	\$170,863	\$165,642	\$310,414	
Nonaccrual loans and leases:						
Covered under shared-loss agreements	\$93	\$2,992	\$27,020	\$28,493	\$74,479	
Not covered under shared-loss agreements	85,665	100,441	50,407	53,170	89,845	
Other real estate owned:						
Covered	472	6,817	22,982	47,081	102,577	
Noncovered	60,759	58,742	70,454	36,898	43,513	
Total nonperforming assets	\$146,989	\$168,992	\$170,863	\$165,642	\$310,414	
Loans and leases at December 31:						
Covered	\$84,821	\$272,554	\$485,308	\$1,029,426	\$1,809,235	
Noncovered	21,653,057	19,967,436	18,284,157	12,104,298	11,576,115	
Accruing loans and leases 90 days or more past due						
Non-PCI	2,718	3,315	11,250	8,784	11,272	
PCI	65,523	73,751	104,430	193,892	281,000	
Interest income recognized on nonperforming loans and leases	1,873	3,204	1,364	2,062	10,374	
Interest income that would have been earned on nonperforming loans and leases had they been performing	7,304	9,628	6,600	18,430	27,397	
Ratio of nonperforming assets to total loans, leases, and other real estate owned:						
Covered	0.66	% 3.51	% 9.84	% 7.02	% 9.26	%
Noncovered	0.67	0.79	0.66	0.74	1.15	
Total	0.67	0.83	0.91	1.25	2.29	

At December 31, 2016, BancShares' nonperforming assets, including nonaccrual loans and OREO, was \$147.0 million, or 0.67 percent, of total loans and leases plus OREO, compared to \$169.0 million, or 0.83 percent, at December 31, 2015 and \$170.9 million, or 0.91 percent, at December 31, 2014.

For the year, nonperforming assets decreased by \$22.0 million, or 13.0 percent, compared to December 31, 2015. The decline in nonperforming assets from December 31, 2015 results from a \$17.7 million decrease in nonaccrual loans and leases, primarily in commercial loans, and a \$4.3 million decline in OREO due to problem asset resolutions. Nonperforming assets decreased by \$1.9 million, or 1.10 percent, between December 31, 2015 and December 31, 2014.

Of the \$147.0 million in nonperforming assets at December 31, 2016, \$565 thousand related to loans and OREO covered by shared-loss agreements, compared to \$9.8 million at December 31, 2015 and \$50.0 million at December 31, 2014. Covered nonperforming assets continue to decline due to the expiration of FDIC shared-loss agreements, loan resolutions and the termination of five of FCB's nine shared-loss agreements with the FDIC during the second quarter of 2016.

OREO includes foreclosed property and branch facilities that we have closed, but not sold. Once acquired, net book values of OREO are reviewed at least annually to evaluate if write-downs are required. Real estate appraisals are reviewed by the appraisal review department to ensure the quality of the appraised value in the report. The level of review is dependent on the value and type of the collateral, with higher value and more complex properties receiving a more detailed review. Changes to the value of the assets between scheduled valuation dates are monitored through continued communication with brokers and monthly reviews by the asset manager assigned to each asset. The asset manager uses the information gathered from brokers and other market sources to identify any significant changes in the market or the subject property as they occur. Valuations are then adjusted or new

appraisals are ordered to ensure the reported values reflect the most current information. Decisions regarding write-downs are based on factors that include appraisals, previous offers received on the property, market conditions and the number of days the property has been on the market.

## TROUBLED DEBT RESTRUCTURINGS

In an effort to assist customers experiencing financial difficulty, we have selectively agreed to modify existing loan terms to provide relief to customers who are experiencing liquidity challenges or other circumstances that could affect their ability to meet debt obligations. Typical modifications include short-term deferral of interest or modification of payment terms. The majority of restructured loans are to customers that are currently performing under existing terms but may be unable to do so in the near future without a modification. Nonperforming TDRs are not accruing interest and are included as nonperforming assets within nonaccrual loans and leases in Table 20. Nonperforming assets listed in Table 20 do not include performing TDRs, which are accruing interest based on the restructured terms. See Note A in the Notes to Consolidated Financial Statements for discussion of our accounting policies for TDRs.

Total PCI and non-PCI loans classified as TDRs as of December 31, 2016 were \$150.9 million, compared to \$144.8 million at December 31, 2015 and \$151.5 million at December 31, 2014. At December 31, 2016, accruing TDRs were \$127.5 million, an increase of \$14.2 million from \$113.3 million at December 31, 2015 primarily due to an increase in commercial and residential mortgage loan modifications. At December 31, 2016, nonaccruing TDRs were \$23.4 million, a decrease of \$8.2 million from \$31.5 million at December 31, 2015 primarily related to payoffs in the commercial loan portfolio.

Between December 31, 2015 and December 31, 2014, accruing TDRs decreased \$22.7 million and nonaccruing TDRs increased \$16.0 million. The increase in nonaccruing TDRs was primarily related to a few significant commercial loan relationships restructured and placed on nonaccrual status in the current year, as well as an increase in residential and revolving mortgage TDRs on nonaccrual status.

Table 21 provides further details on performing and nonperforming TDRs for the last five years.

Table 21

### TROUBLED DEBT RESTRUCTURINGS

	December 31				
(Dollars in thousands)	2016	2015	2014	2013	2012
Accruing TDRs:					
PCI	\$26,068	\$29,231	\$44,647	\$90,829	\$164,256
Non-PCI	101,462	84,065	91,316	85,126	89,133
Total accruing TDRs	\$127,530	\$113,296	\$135,963	\$175,955	\$253,389
Nonaccruing TDRs:					
PCI	\$301	\$1,420	\$2,225	\$11,479	\$28,951
Non-PCI	23,085	30,127	13,291	19,322	50,830
Total nonaccruing TDRs	\$23,386	\$31,547	\$15,516	\$30,801	\$79,781
All TDRs:					
PCI	\$26,369	\$30,651	\$46,872	\$102,308	\$193,207
Non-PCI	124,547	114,192	104,607	104,448	139,963
Total TDRs	\$150,916	\$144,843	\$151,479	\$206,756	\$333,170

## INTEREST-BEARING LIABILITIES

Interest-bearing liabilities include interest-bearing deposits, short-term borrowings and long-term obligations. Interest-bearing liabilities were \$19.47 billion as of December 31, 2016, an increase of \$512.1 million from



December 31, 2015, primarily resulting from a \$374.5 million increase in interest-bearing deposit accounts and incremental Federal Home Loan Bank (FHLB) borrowings of \$150.0 million during 2016 used to mitigate interest rate risk from long-term fixed rate loans. Average interest-bearing liabilities increased \$171.6 million, or by 0.9 percent, from 2015 to 2016, due to organic growth in interest-bearing deposits and incremental FHLB borrowings of \$150.0 million during 2016 to mitigate interest rate risk from long-term fixed-rate loans.

## Deposits

At December 31, 2016, total deposits were \$28.16 billion, an increase of \$1.23 billion, or by 4.6 percent, since December 31, 2015 and an increase of \$1.25 billion, or 4.9 percent, between December 31, 2015 and December 31, 2014. The increase for both periods was due to organic growth in low-cost demand deposits, checking with interest and savings accounts, offset by run-off in time deposits. Demand deposits increased by \$856.1 million during 2016, following an increase of \$1.19 billion during 2015. Time deposits decreased by \$278.1 million during 2016, following a decrease of \$410.9 million in 2015.

Table 22 provides deposit balances as of December 31, 2016, December 31, 2015 and December 31, 2014.

Table 22  
DEPOSITS

(Dollars in thousands)	December 31		
	2016	2015	2014
Demand	\$10,130,549	\$9,274,470	\$8,086,784
Checking with interest	4,919,727	4,445,353	4,091,333
Money market accounts	8,193,392	8,205,705	8,264,811
Savings	2,099,579	1,909,021	1,728,504
Time	2,818,096	3,096,206	3,507,145
Total deposits	\$28,161,343	\$26,930,755	\$25,678,577

Due to our focus on maintaining a strong liquidity position, core deposit retention remains a key business objective. We believe that traditional bank deposit products remain an attractive option for many customers, but as economic conditions improve, we recognize that our liquidity position could be adversely affected as bank deposits are withdrawn and invested elsewhere. Our ability to fund future loan growth is significantly dependent on our success at retaining existing deposits and generating new deposits at a reasonable cost.

Table 23  
MATURITIES OF TIME DEPOSITS OF \$100,000 OR MORE

(Dollars in thousands)	December 31, 2016
Time deposits maturing in:	
Three months or less	\$ 403,458
Over three months through six months	174,092
Over six months through 12 months	209,657
More than 12 months	375,916
Total	\$ 1,163,123

## Short-term Borrowings

At December 31, 2016, short-term borrowings were \$603.5 million compared to \$594.7 million at December 31, 2015. The increase was primarily due to \$10.0 million in FHLB borrowings with maturities less than one year being reclassified from long-term obligations. Table 24 provides information on short-term borrowings.

Table 24  
SHORT-TERM BORROWINGS

(dollars in thousands)	2016 Amount	2015 Amount	2014 Amount	Rate
Master notes				
At December 31	\$—	\$—	\$410,258	0.35%
Average during year	—	130,061	479,937	0.34
Maximum month-end balance during year	—	417,924	544,084	
Repurchase agreements				
At December 31	590,372	590,282	294,426	0.25
Average during year	720,263	606,347	159,696	0.22
Maximum month-end balance during year	779,613	747,206	328,452	
Federal funds purchased				
At December 31	2,551	2,551	2,551	0.12
Average during year	2,551	2,551	2,551	0.13
Maximum month-end balance during year	2,551	2,551	2,551	
Notes payable to Federal Home Loan Banks				
At December 31	10,000	—	80,000	3.34
Average during year	4,884	221,011	57,507	2.77
Maximum month-end balance during year	10,000	80,000	80,000	
Subordinated notes payable				
At December 31	—	—	199,949	5.96
Average during year	—	702,944	92,179	3.22
Maximum month-end balance during year	—	200,000	199,949	
Unamortized purchase accounting adjustments				
At December 31	164	—	—	—
Average during year	82	—	—	—
Maximum month-end balance during year	257	—	—	

#### Long-term obligations

Long-term obligations were \$832.9 million at December 31, 2016, an increase of \$128.8 million from December 31, 2015 primarily due to additional FHLB borrowings of \$150.0 million in 2016 to mitigate interest rate risk from long-term fixed-rate loans, partially offset by the \$10.0 million in FHLB borrowings with maturities less than one year being reclassified to short-term borrowings.

At December 31, 2016 and December 31, 2015, long-term obligations included \$125.3 million and \$132.5 million, respectively, in junior subordinated debentures representing obligations to FCB/NC Capital Trust III, FCB/SC Capital Trust II, and SCB Capital Trust I, special purpose entities and grantor trusts for \$121.5 million and \$128.5 million, on each of those dates, of trust preferred securities. FCB/NC Capital Trust III, FCB/SC Capital Trust II and SCB Capital Trust I's (the Trusts) trust preferred securities mature in 2036, 2034 and 2034, respectively, and may be redeemed at par in whole or in part at any time. BancShares has guaranteed all obligations of the Trusts.

During 2016, BancShares acquired and redeemed \$6.0 million and \$1.0 million aggregate principal amount of Trust Preferred Securities issued by FCB/NC Capital Trust III and FCB/SC Capital Trust II, respectively. BancShares paid approximately \$4.5 million and \$783 thousand, plus unpaid accrued distributions on the securities for the current distribution period, for the respective Trust Preferred Securities. Both debentures were redeemed at par, plus accrued and unpaid interest.

#### SHAREHOLDERS' EQUITY AND CAPITAL ADEQUACY

We are committed to effectively managing our capital to protect our depositors, creditors and shareholders. We continually monitor the capital levels and ratios for BancShares and FCB to ensure they exceed the minimum requirements imposed by regulatory authorities and to ensure they are appropriate, given growth projections, risk profile and potential changes in the regulatory environment. Failure to meet certain capital requirements may result in actions by regulatory agencies that could have a material impact on our consolidated financial statements.

In accordance with GAAP, the unrealized gains and losses on certain assets and liabilities, net of deferred taxes, are included in accumulated other comprehensive income (AOCI) within shareholders' equity. These amounts are excluded from shareholders' equity in the calculation of our capital ratios under current regulatory guidelines. In the aggregate, these items represented a net

decrease in shareholders' equity of \$135.2 million at December 31, 2016, compared to a net reduction of \$64.4 million at December 31, 2015. The \$70.8 million reduction in AOCI from December 31, 2015 primarily reflects an increase in unrealized losses on investment securities available for sale as a result of higher market interest rates and the change in the funded status of our defined benefit pension plans due to the required annual valuation of the benefit obligation.

During 2016, our Board approved a stock repurchase plan that provides for the purchase of up to 200,000 shares of Class A common stock. The shares may be purchased from time to time from November 1, 2016 through October 31, 2017. That authority replaced a similar plan in effect during the twelve months preceding November 1, 2016. The Board's action approving share purchases does not obligate BancShares to acquire any particular amount of shares and purchases may be suspended or discontinued at any time. Any shares of stock that are purchased will be canceled. As of December 31, 2016, no purchases had occurred pursuant to either authorization.

As of December 31, 2016, BancShares continues to exceed minimum capital standards and remains well-capitalized under Basel III capital requirements. Table 25 provides information on capital adequacy for BancShares as of December 31, 2016, 2015 and 2014.

Table 25  
ANALYSIS OF CAPITAL ADEQUACY

(Dollars in thousands)	December 31, 2016 <sup>(1)</sup>	December 31, 2015 <sup>(1)</sup>	December 31, 2014	Regulatory minimum <sup>(2)</sup>	Well-capitalized requirement <sup>(2)</sup>
Tier 1 risk-based capital	\$2,995,557	\$2,831,242	\$2,690,324		
Tier 2 risk-based capital	344,429	308,970	213,799		
Total risk-based capital	\$3,339,986	\$3,140,212	\$2,904,123		
Common equity Tier 1 capital <sup>(3)</sup>	\$2,995,557	\$2,799,163	N/A		
Risk-adjusted assets	24,113,117	22,376,034	19,770,656		
Risk-based capital ratios					
Tier 1 risk-based capital	12.42	% 12.65	% 13.61	% 6.00	% 8.00
Common equity Tier 1 <sup>(3)</sup>	12.42	12.51	N/A	4.50	6.50
Total risk-based capital	13.85	14.03	14.69	8.00	10.00
Tier 1 leverage ratio	9.05	8.96	8.91	4.00	5.00
Capital conservation buffer <sup>(4)</sup>	5.85	N/A	N/A	0.63	N/A

<sup>(1)</sup> December 31, 2016 and 2015 calculated under Basel III guidelines, which became effective January 1, 2015.

<sup>(2)</sup> Regulatory minimum and well-capitalized requirements are based on 2016 Basel III regulatory capital guidelines.

<sup>(3)</sup> Common equity Tier 1 capital and ratio requirements were established under Basel III guidelines; therefore, this data is not applicable for periods prior to January 1, 2015.

<sup>(4)</sup> The capital conservation buffer, which only applies to minimum risk-based capital requirements, became effective under Basel III guidelines January 1, 2016; therefore, this data is not applicable for periods prior to January 1, 2016.

As aligned with expectations and incorporated in our capital planning process, BancShares remained well-capitalized under Basel III capital requirements with a leverage capital ratio of 9.05 percent, Tier 1 risk-based capital ratio of 12.42 percent, common equity Tier 1 ratio of 12.42 percent and total risk-based capital ratio of 13.85 percent at December 31, 2016. BancShares had a capital conservation buffer above minimum risk-based capital requirements of 5.85 percent at December 31, 2016. The buffer exceeded the 0.625 percent requirement and, therefore, results in no limit on distributions.

BancShares had no trust preferred capital securities included in Tier 1 capital at December 31, 2016, compared to \$32.1 million and \$128.5 million at December 31, 2015 and December 31, 2014, respectively. The decrease from both

periods was due to the implementation of Basel III. Effective January 1, 2015, 75 percent of our trust preferred capital securities were excluded from Tier 1 capital, and the remaining 25 percent were phased out on January 1, 2016 under Basel III requirements. Trust preferred capital securities continue to be a component of total risk-based capital.

At December 31, 2016, Tier 2 capital of BancShares included \$3.0 million of qualifying subordinated debt acquired in the Bancorporation merger with a scheduled maturity date of June 1, 2018 and \$121.5 million of trust preferred capital securities that were excluded from Tier 1 capital as a result of Basel III implementation. At December 31, 2015, Tier 2 capital of BancShares included \$6.0 million of qualifying subordinated debt acquired in the Bancorporation merger with a scheduled maturity date of June 1, 2018. Under current regulatory guidelines, when subordinated debt is within five years of its scheduled maturity date, issuers must discount the amount included in Tier 2 capital by 20 percent for each year until the debt matures.

## RISK MANAGEMENT

Risk is inherent in any business and, as is the case with other management functions, senior management has primary responsibility for day-to-day management of the risks we face. The Board of Directors strives to ensure that risk management is part of the business culture and that policies and procedures for assessing, monitoring, and limiting risk are part of the daily decision-making process. The Board of Directors' role in risk oversight is an integral part of our overall enterprise risk management framework. The Board of Directors administers its risk oversight function primarily through the Board Risk Committee.

The Board Risk Committee structure is designed to allow for information flow and escalation of risk related issues. Among the duties and responsibilities as may be assigned from time to time by the Board of Directors, the Board Risk Committee is directed to monitor and advise the board regarding risk exposures, including credit, market, liquidity, operational, compliance, legal, strategic and reputational risks; review, approve and monitor adherence to risk appetite and supporting risk tolerance levels; evaluate, monitor and oversee the adequacy and effectiveness of the risk management framework; and review reports of examination by and communications from regulatory agencies, and the results of internal and third party testing, analyses and reviews, related to risks, risk management, and any other matters within the scope of the Board Risk Committee's oversight responsibilities, and monitor and review management's response to any noted issues. In addition, the Board Risk Committee may coordinate with the Audit Committee for the review of financial statements and related risks and other areas of joint responsibility.

The Dodd-Frank Act mandated that stress tests be developed and performed to ensure that financial institutions have sufficient capital to absorb losses and support operations during multiple economic and bank scenarios. Bank holding companies with total consolidated assets between \$10 billion and \$50 billion, including BancShares, will undergo annual company-run stress tests. As directed by the Federal Reserve, summaries of BancShares' results in the severely adverse stress tests are available to the public. In combination with other risk management and monitoring practices, the results of stress testing activities will be considered as part of our risk management program.

### Credit risk management

Credit risk is the risk of not collecting payments pursuant to the contractual terms of loans, leases and certain investment securities. Loans and leases, other than acquired loans, are underwritten in accordance with our credit policies and procedures and are subject to periodic ongoing reviews. Acquired loans, regardless of whether PCI or non-PCI, are recorded at fair value as of the acquisition date and are subject to periodic reviews to identify any further credit deterioration. Our independent credit review function conducts risk reviews and analyses of both acquired and originated loans to ensure compliance with credit policies and to monitor asset quality trends. The risk reviews include portfolio analysis by geographic location, industry, collateral type and product. We strive to identify potential problem loans as early as possible, to record charge-offs or write-downs as appropriate and to maintain an adequate ALLL that accounts for losses that are inherent in the loan and lease portfolio.

We maintain a well-diversified loan and lease portfolio and seek to minimize the risks associated with large concentrations within specific geographic areas, collateral types or industries. Despite our focus on diversification, several characteristics of our loan portfolio subject us to significant risk, such as our concentrations of real estate secured loans, revolving mortgage loans and medical- and dental-related loans.

We have historically carried a significant concentration of real estate secured loans. Within our loan portfolio, we mitigate that exposure through our underwriting policies that primarily rely on borrower cash flow rather than underlying collateral values. When we do rely on underlying real property values, we favor financing secured by owner-occupied real property and, as a result, a large percentage of our real estate secured loans are owner occupied. At December 31, 2016, loans secured by real estate were \$16.54 billion, or 76.1 percent, of total loans and leases compared to \$15.59 billion, or 77.0 percent, of total loans and leases at December 31, 2015, and \$14.70 billion, or 78.3 percent, at December 31, 2014.

Table 26

## GEOGRAPHIC DISTRIBUTION OF REAL ESTATE COLLATERAL

December 31, 2016

Collateral location Percent of real estate secured loans with collateral located in the state

North Carolina	41.6%
South Carolina	17.5
California	8.8
Virginia	8.1
Georgia	6.6
Florida	3.8
Washington	2.5
Texas	2.3
Tennessee	1.8
All other locations	7.0

Among real estate secured loans, our revolving mortgage loans (also known as Home Equity Lines of Credit or HELOCs) present a heightened risk due to long commitment periods during which the financial position of individual borrowers or collateral values may deteriorate significantly. In addition, a large percentage of our revolving mortgage loans are secured by junior liens. Substantial declines in collateral values could cause junior lien positions to become effectively unsecured. Revolving mortgage loans secured by real estate were \$2.64 billion, or 12.1 percent, of total loans at December 31, 2016, compared to \$2.58 billion, or 12.7 percent, at December 31, 2015, and \$2.64 billion, or 14.0 percent, at December 31, 2014.

Except for loans acquired through mergers and acquisitions, we have not purchased revolving mortgages in the secondary market nor have we originated these loans to customers outside of our market areas. All originated revolving mortgage loans were underwritten by us based on our standard lending criteria. The revolving mortgage loan portfolio consists largely of variable rate lines of credit which allow customer draws during the entire contractual period of the line of credit, typically 15 years. Approximately 80.5 percent of the revolving mortgage portfolio relates to properties in North Carolina and South Carolina. Approximately 35.7 percent of the loan balances outstanding are secured by senior collateral positions while the remaining 64.3 percent are secured by junior liens.

We actively monitor the portion of our HELOC loans that are in the interest-only period and when they will mature. Approximately 83.7 percent of outstanding balances at December 31, 2016, require interest-only payments, while the remaining require monthly payments equal to the greater of 1.5 percent of the outstanding balance or \$100. When HELOC loans switch from interest-only to fully amortizing, including principal and interest, some borrowers may not be able to afford the higher monthly payments. As of December 31, 2016, approximately 5 percent of the HELOC portfolio is due to mature by the end of 2018 with remaining loan maturities spread similarly over future years thereafter. In the normal course of business, the bank will work with each borrower as they approach the revolving period maturity date to discuss options for refinance or repayment.

Loans and leases to borrowers in medical, dental or related fields were \$4.66 billion as of December 31, 2016, which represents 21.5 percent of total loans and leases, compared to \$4.28 billion or 21.2 percent of total loans and leases at December 31, 2015, and \$4.16 billion or 22.2 percent of total loans and leases at December 31, 2014. The credit risk of this industry concentration is mitigated through our underwriting policies that emphasize reliance on adequate borrower cash flow rather than underlying collateral value and our preference for financing secured by owner-occupied real property. Except for this single concentration, no other industry represented more than 10 percent of total loans and leases outstanding at December 31, 2016.

## Interest rate risk management

Interest rate risk (IRR) results principally from assets and liabilities maturing or repricing at different points in time, from assets and liabilities repricing at the same point in time but in different amounts, and from short-term and long-term interest rates changing in different magnitudes.



We assess our short-term IRR by forecasting net interest income over 24 months under various interest rate scenarios and comparing those results to forecast net interest income assuming stable rates. Rate shock scenarios represent an instantaneous and parallel shift in rates, up or down, from a base yield curve. Due to the current low level of interest rates and competitive pressures that constrain our ability to further reduce deposit interest rates, it is unlikely that the rates on most interest-bearing liabilities can decline materially from current levels. Our shock projections incorporate assumptions of likely customer migration from low rate deposit instruments to intermediate term fixed rate instruments, such as certificates of deposit, as rates rise. Various other IRR

scenarios are modeled to supplement shock scenarios. This may include interest rate ramps, changes in the shape of the yield curve and changes in the relationships of FCB rates to market rates. Table 27 provides the impact on net interest income over 24 months resulting from various instantaneous interest rate shock scenarios as of December 31, 2016 and 2015.

Table 27

## NET INTEREST INCOME SENSITIVITY SIMULATION ANALYSIS

Change in interest rate (basis point)	Estimated increase (decrease) in net interest income		
	December 31, 2016	December 31, 2015	
+100	4.12 %	2.78	%
+200	5.06	2.80	
+300	2.08	(0.75)	)

The improvement in net interest income sensitivity metrics at December 31, 2016 compared to December 31, 2015 was primarily due a favorable change in the deposit mix with significant growth in demand deposit and checking accounts combined with continued run-off in certificates of deposit.

Long-term interest rate risk exposure is measured using the economic value of equity (EVE) sensitivity analysis to study the impact of long-term cash flows on earnings and capital. EVE represents the difference between the sum of the present value of all asset cash flows and the sum of the present value of the liability cash flows. EVE sensitivity analysis involves discounting cash flows of balance sheet items under different interest rate scenarios. Cash flows will vary by interest rate scenario, resulting in variations in EVE. The base-case measurement and its sensitivity to shifts in the yield curve allow management to measure longer-term repricing and option risk in the balance sheet. Table 28 presents the EVE profile as of December 31, 2016 and 2015.

Table 28

## ECONOMIC VALUE OF EQUITY MODELING ANALYSIS

Change in interest rate (basis point)	Estimated increase (decrease) in EVE		
	December 31, 2016	December 31, 2015	
+100	3.10 %	3.18	%
+200	0.85	1.53	
+300	(5.44)	(3.92)	)

The deterioration in the economic value of equity metrics at December 31, 2016 compared to December 31, 2015 was primarily due a change in the asset mix as a portion of floating rate cash was reinvested into fixed rate securities and a small reduction in the benefit from deposits due to slightly higher treasury and swap rates.

We do not typically utilize interest rate swaps, floors, collars or other derivative financial instruments to attempt to hedge our overall balance sheet rate sensitivity and interest rate risk.

Table 29 provides loan maturity distribution and information regarding the sensitivity of loans and leases to changes in interest rates.

Table 29

## LOAN MATURITY DISTRIBUTION AND INTEREST RATE SENSITIVITY

At December 31, 2016, maturing

(Dollars in thousands)	Within One Year	One to Five Years	After Five Years	Total
Loans and leases:				
Secured by real estate	\$1,031,573	\$5,215,299	\$10,295,513	\$16,542,385
Commercial and industrial	743,457	968,622	867,267	2,579,346
Other	520,923	1,372,681	722,543	2,616,147
Total loans and leases	\$2,295,953	\$7,556,602	\$11,885,323	\$21,737,878
Loans maturing after one year with:				
Fixed interest rates		\$6,367,668	\$7,797,455	\$14,165,123
Floating or adjustable rates		1,188,934	4,087,868	5,276,802
Total		\$7,556,602	\$11,885,323	\$19,441,925

## Liquidity risk management

Liquidity risk is the risk that an institution is unable to generate or obtain sufficient cash or its equivalents on a cost-effective basis to meet commitments as they fall due. The most common sources of liquidity risk arise from mismatches in the timing and value of on-balance sheet and off-balance sheet cash inflows and outflows. In general, on-balance sheet mismatches generate liquidity risk when the effective maturity of assets exceeds the effective maturity of liabilities. A commonly cited example of a balance sheet liquidity mismatch is when long-term loans (assets) are funded with short-term deposits (liabilities). Other forms of liquidity risk include market constraints on the ability to convert assets into cash at expected levels, an inability to access funding sources at sufficient levels at a reasonable cost, and changes in economic conditions or exposure to credit, market, operational, legal and reputation risks that can affect an institution's liquidity risk profile.

We utilize various limit-based measures to monitor, measure and control liquidity risk across three different types of liquidity:

- Tactical liquidity measures the risk of a negative cash flow position whereby cash outflows exceed cash inflows over a short-term horizon out to nine weeks;
- Structural liquidity measures the amount by which illiquid assets are supported by long-term funding; and
- Contingent liquidity utilizes cash flow stress testing across three crisis scenarios to determine the adequacy of our liquidity.

We aim to maintain a diverse mix of liquidity sources to support the liquidity management function, while aiming to avoid funding concentrations by diversifying our external funding with respect to maturities, counterparties and nature. Our primary sources of liquidity are our retail deposit book due to the generally stable balances and low cost it offers, cash in excess of our reserve requirement at the Federal Reserve Bank, and various other correspondent bank accounts and unencumbered securities, all of which were \$3.88 billion at December 31, 2016 compared to \$3.96 billion at December 31, 2015. Another source of available funds is advances from the FHLB of Atlanta. Outstanding FHLB advances were \$670.2 million as of December 31, 2016, and we had sufficient collateral pledged to secure \$4.84 billion of additional borrowings. We also maintain Federal Funds lines and other borrowing facilities which had \$715.0 million of available capacity at December 31, 2016.

We entered into forward-starting advances with the FHLB of Atlanta in June 2016 to receive \$200.0 million of fixed rate long-term funding. There are two advances of \$100.0 million each scheduled to fund in June 2018 with maturity dates of June 2026 and 2028.

## COMMITMENTS AND CONTRACTUAL OBLIGATIONS

Table 30 identifies significant obligations and commitments as of December 31, 2016 representing required and potential cash outflows. See Note U for additional information regarding total commitments.

Table 30

### COMMITMENTS AND CONTRACTUAL OBLIGATIONS

Type of obligation (Dollars in thousands)	Payments due by period				Total
	Less than 1 year	1-3 years	4-5 years	Thereafter	
Contractual obligations:					
Time deposits	\$1,984,571	\$611,182	\$222,340	\$3	\$2,818,096
Short-term borrowings	603,487	—	—	—	603,487
Long-term obligations	3,232	135,893	70,526	623,291	832,942
Operating leases	26,068	35,295	13,195	43,133	117,691

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Estimated payment to FDIC due to claw-back provisions under shared-loss agreements	—	—	110,657	—	110,657
Total contractual obligations	\$2,617,358	\$782,370	\$416,718	\$666,427	\$4,482,873
Commitments:					
Loan commitments	\$4,508,323	\$1,024,947	\$428,035	\$2,846,913	\$8,808,218
Standby letters of credit	71,168	12,582	—	—	83,750
Affordable housing partnerships	31,789	24,561	141	588	57,079
Total commitments	\$4,611,280	\$1,062,090	\$428,176	\$2,847,501	\$8,949,047

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#### FOURTH QUARTER ANALYSIS

For the quarter ended December 31, 2016, BancShares reported consolidated net income of \$52.7 million, compared to \$42.7 million for the corresponding period of 2015. Per share income was \$4.39 for the fourth quarter of 2016 and \$3.56 for the same period a year ago.

Net interest income increased \$13.2 million, or by 5.7 percent, to \$243.9 million from the fourth quarter of 2015. The increase was primarily due to higher non-PCI loan interest income of \$14.5 million as a result of originated loan growth, a \$4.3 million improvement in interest income earned on investments and a \$277 thousand reduction in interest expense. These favorable impacts were partially offset by a decline in PCI loan interest income of \$5.9 million due to continued loan run-off.

The taxable-equivalent net interest margin for the fourth quarter of 2016 was 3.14 percent, an increase of 2 basis points from the same quarter in the prior year. The margin improvement was due to originated loan volume, an improvement in investment yields, and lower deposit funding rates, partially offset by continued PCI loan portfolio run-off.

Provision expense for loan and lease losses was \$16.0 million during the fourth quarter of 2016, compared to \$7.0 million for the fourth quarter of 2015. The higher provision expense in the current quarter resulted from higher net charge-offs and increases in reserves on PCI loans.

Total noninterest income was \$124.7 million for the fourth quarter of 2016, an increase of \$25.6 million from the same period of 2015. The increase was primarily driven by higher securities gains of \$9.2 million, lower unfavorable adjustments to the FDIC receivable of \$7.2 million and a \$4.6 million increase in mortgage income due to favorable changes in valuation adjustments on mortgage servicing assets and increased production and sales of loans.

Noninterest income also benefited from a \$4.5 million increase in merchant and cardholder services as a result of higher sales volume and a \$3.0 million increase in recoveries of PCI loans previously charged-off.

Noninterest expense was \$271.5 million for the fourth quarter of 2016, an increase of \$15.6 million from the same quarter last year, due to a \$7.2 million increase in salaries and wages related to annual merit increases, and to a lesser extent, higher temporary labor costs. Noninterest expense also increased due to higher foreclosure-related expense of \$3.9 million resulting from lower gains on OREO sales, which offset this expense, an increase in cardholder and merchant processing expense of \$2.0 million due to higher sales volume, higher bank building repairs related to Hurricane Matthew and an increase in unfunded commitment reserves.

Higher pre-tax earnings contributed to income tax expense of \$28.4 million for the fourth quarter of 2016, up from \$24.2 million in the fourth quarter of 2015, representing effective tax rates of 35.0 percent and 36.1 percent during the respective periods. A reduction in the North Carolina corporate income tax rate applicable to the 2016 tax year contributed to the lower effective tax rate in fourth quarter 2016 compared to the same period of 2015.

Table 31 provides quarterly information for each of the quarters in 2016 and 2015. Table 32 analyzes the components of changes in net interest income between the fourth quarter of 2016 and 2015.

Table 31

## SELECTED QUARTERLY DATA

	2016				2015		
(Dollars in thousands, except share data and ratios)	Fourth Quarter	Third Quarter	Second Quarter	First Quarter	Fourth Quarter	Third Quarter	Second Quarter
<b>SUMMARY OF OPERATIONS</b>							
Interest income	\$254,782	\$246,494	\$243,369	\$243,112	\$241,861	\$249,825	\$246,013
Interest expense	10,865	10,645	11,180	10,392	11,142	10,454	11,363
Net interest income	243,917	235,849	232,189	232,720	230,719	239,371	234,650
Provision for loan and lease losses	16,029	7,507	4,562	4,843	7,046	107	7,719
Net interest income after provision for loan and lease losses	227,888	228,342	227,627	227,877	223,673	239,264	226,931
Gain on acquisitions	—	837	3,290	1,704	—	—	—
Noninterest income	124,698	117,004	136,960	103,578	99,135	109,750	107,450
Noninterest expense	271,531	267,233	258,303	251,671	255,886	260,172	264,691
Income before income taxes	81,055	78,950	109,574	81,488	66,922	88,842	69,690
Income taxes	28,365	27,546	40,258	29,416	24,174	32,884	25,168
Net income	\$52,690	\$51,404	\$69,316	\$52,072	\$42,748	\$55,958	\$44,522
Net interest income, taxable equivalent	\$245,330	\$237,146	\$233,496	\$234,187	\$232,147	\$240,930	\$236,456
<b>PER SHARE DATA</b>							
Net income	\$4.39	\$4.28	\$5.77	\$4.34	\$3.56	\$4.66	\$3.71
Cash dividends	0.30	0.30	0.30	0.30	0.30	0.30	0.30
Market price at period end (Class A)	355.00	293.89	258.91	251.07	258.17	226.00	263.04
Book value at period end	250.82	256.76	252.76	246.55	239.14	238.34	232.62
<b>SELECTED QUARTERLY AVERAGE BALANCES</b>							
Total assets	\$33,223,995 6,716,873	\$32,655,417 6,452,532	\$32,161,905 6,786,463	\$31,705,658 6,510,248	\$31,753,223 6,731,183	\$31,268,774 7,275,290	\$30,835,749 7,149,691

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Investment securities								
Loans and leases <sup>(1)</sup>	21,548,313	21,026,510	20,657,094	20,349,091	20,059,556	19,761,145	19,354,823	
Interest-earning assets	31,078,428	30,446,592	29,976,629	29,558,629	29,565,715	29,097,839	28,660,246	
Deposits	28,231,477	27,609,418	27,212,814	26,998,026	27,029,650	26,719,713	26,342,821	
Long-term obligations	835,509	842,715	817,750	750,446	704,465	548,214	473,434	
Interest-bearing liabilities	19,357,282	19,114,740	19,092,287	19,067,251	18,933,443	18,911,455	18,933,611	
Shareholders' equity	\$3,056,426	\$3,058,155	\$2,989,097	\$2,920,611	\$2,867,177	\$2,823,967	\$2,781,648	
Shares outstanding	12,010,405	12,010,405	12,010,405	12,010,405	12,010,405	12,010,405	12,010,405	
SELECTED QUARTER-END BALANCES								
Total assets	\$32,990,836	\$32,971,910	\$32,230,403	\$32,195,657	\$31,475,934	\$31,449,824	\$30,896,855	
Investment securities	7,006,678	6,384,940	6,557,736	6,687,483	6,861,548	6,690,879	7,350,545	
Loans and leases:								
PCI	809,169	868,200	921,467	945,887	950,516	1,044,064	1,123,239	
Non-PCI	20,928,709	20,428,780	19,821,104	19,471,802	19,289,474	18,811,742	18,396,946	
Deposits	28,161,343	27,925,253	27,257,774	27,365,245	26,930,755	26,719,375	26,511,896	
Long-term obligations	832,942	840,266	850,504	779,087	704,155	705,418	475,568	
Shareholders' equity	\$3,012,427	\$3,083,748	\$3,035,704	\$2,961,194	\$2,872,109	\$2,862,528	\$2,793,890	
Shares outstanding	12,010,405	12,010,405	12,010,405	12,010,405	12,010,405	12,010,405	12,010,405	
SELECTED RATIOS AND OTHER DATA								
Rate of return on average assets (annualized)	0.63	% 0.63	% 0.87	% 0.66	% 0.53	% 0.71	% 0.58	% 0.58
Rate of return on average shareholders' equity (annualized)	6.86	6.69	9.33	7.17	5.92	7.86	6.42	
Net yield on interest-earning assets (taxable equivalent)	3.14	3.10	3.13	3.18	3.12	3.29	3.31	
Allowance for loan and lease losses to loans and leases:								
PCI	1.70	1.34	1.25	1.45	1.72	1.68	1.38	



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Non-PCI	0.98	0.98	0.99	0.99	0.98	1.00	1.05
Total	1.01	1.01	1.00	1.01	1.02	1.03	1.07
Nonperforming assets to total loans and leases and other real estate at period end:							
Covered	0.66	0.75	1.17	4.74	3.51	3.72	4.70
Noncovered	0.67	0.75	0.77	0.74	0.79	0.77	0.73
Total	0.67	0.75	0.77	80.00	0.83	0.82	0.79
Tier 1 risk-based capital ratio	12.42	12.50	12.63	12.58	12.65	12.77	12.66
Common equity Tier 1 ratio	12.42	12.50	12.63	12.58	12.51	12.63	12.52
Total risk-based capital ratio	13.85	13.96	14.10	14.09	14.03	14.18	14.10
Leverage capital ratio	9.05	9.07	9.09	9.00	8.96	8.97	8.92
Dividend payout ratio	6.83	7.01	5.20	6.91	8.43	6.44	8.09
Average loans and leases to average deposits	76.33	76.16	75.91	75.37	74.21	73.96	73.47

(1) Average loan and lease balances include PCI loans, non-PCI loans and leases, loans held for sale and nonaccrual loans and leases.

Table 32  
CONSOLIDATED TAXABLE EQUIVALENT RATE/VOLUME VARIANCE ANALYSIS - FOURTH QUARTER

(Dollars in thousands)	2016			2015			Increase (decrease) due to:		
	Average	Interest	Yield/	Average	Interest	Yield/	Yield/	Total	
	Balance	Expense	Rate	Balance	Expense	Rate	Volume	Rate	Change
<b>Assets</b>									
Loans and leases	\$21,548,313	\$226,651	4.19 %	\$20,059,556	\$218,048	4.32 %	\$15,662	\$(7,059)	\$8,603
<b>Investment securities:</b>									
U. S. Treasury	1,593,610	3,328	0.83	1,686,269	3,092	0.73	(179)	) 415	236
Government agency	172,037	396	0.92	599,048	1,282	0.86	(947)	) 61	(886)
Mortgage-backed securities	4,802,198	20,937	1.74	4,437,936	18,632	1.68	1,585	720	2,305
Corporate bonds	54,255	772	5.69	4,134	179	16.50	1,386	(793)	) 593
Other	94,773	253	1.06	3,796	26	2.74	435	(208)	) 227
Total investment securities	6,716,873	25,686	1.53	6,731,183	23,211	1.38	2,280	195	2,475
Overnight investments	2,813,242	3,858	0.55	2,774,976	2,030	0.29	21	1,807	1,828
Total interest-earning assets	31,078,428	\$256,195	3.28 %	\$29,565,715	\$243,289	3.27 %	\$17,963	\$(5,057)	\$12,906
Cash and due from banks	478,779			492,663					
Premises and equipment	1,134,228			1,129,809					
FDIC shared-loss receivable	5,584			11,773					
Allowance for loan and lease losses	(214,463)			(205,876)					
Other real estate owned	65,670			65,043					
Other assets	675,769			694,096					
Total assets	\$33,223,995			\$31,753,223					
<b>Liabilities</b>									
<b>Interest-bearing deposits:</b>									
Checking with interest	\$4,696,279	\$261	0.02 %	\$4,234,147	\$204	0.02 %	\$40	\$17	\$57
Savings	2,080,598	161	0.03	1,887,520	142	0.03	17	2	19
Money market accounts	8,113,686	1,619	0.08	8,175,228	1,605	0.08	1	13	14
Time deposits	2,892,143	2,411	0.33	3,200,354	2,900	0.36	(263)	) (226)	) (489)
	17,782,706	4,452	0.10	17,497,249	4,851	0.11	(205)	) (194)	) (399)

Total interest-bearing deposits										
Repurchase agreements	726,318	485	0.27	728,526	471	0.26	(3	)	17	14
Other short-term borrowings	12,749	52	1.63	3,203	7	1.39	38		7	45
Long-term obligations	835,509	5,876	2.81	704,465	5,813	3.30	1,004		(941	) 63
Total interest-bearing liabilities	19,357,282	\$10,865	0.22	%18,933,443	\$11,142	0.23	%\$834		\$(1,111)	\$(277 )
Demand deposits	10,448,771			9,532,401						
Other liabilities	361,516			420,202						
Shareholders' equity	3,056,426			2,867,177						
Total liabilities and shareholders' equity	\$33,223,995			\$31,753,223						
Interest rate spread			3.06	%			3.04		%	
Net interest income and net yield on interest-earning assets		\$245,330	3.14	%	\$232,147	3.12	%\$17,129		\$(3,946)	\$13,183

Loans and leases include PCI loans, non-PCI loans, nonaccrual loans and loans held for sale. Interest income on loans and leases includes accretion income and loan fees. Loan fees were \$12.1 million and \$8.0 million for the three months ended December 31, 2016 and 2015, respectively. Yields related to loans, leases and securities exempt from both federal and state income taxes, federal income taxes only, or state income taxes only are stated on a taxable-equivalent basis assuming statutory federal income tax rates of 35.0 percent for each period and state income tax rates of 3.1 percent and 5.5 percent for the three months ended December 31, 2016 and 2015, respectively. The taxable-equivalent adjustment was \$1,413 and \$1,428 for the three months ended December 31, 2016 and 2015, respectively. The rate/volume variance is allocated equally between the changes in volume and rate.

## Item 9A. Controls and Procedures

BancShares' management, with the participation of its Chief Executive Officer and Chief Financial Officer, has evaluated the effectiveness of the design and operation of BancShares' disclosure controls and procedures as of the end of the period covered by this Annual Report, in accordance with Rule 13a-15 of the Securities Exchange Act of 1934 (Exchange Act). Based upon that evaluation, as of the end of the period covered by this report, the Chief Executive Officer and the Chief Financial Officer concluded that BancShares' disclosure controls and procedures were effective to provide reasonable assurance that it is able to record, process, summarize and report in a timely manner the information required to be disclosed in the reports it files under the Exchange Act.

No changes in BancShares' internal control over financial reporting occurred during the fourth quarter of 2016 that have materially affected, or are reasonably likely to materially affect, BancShares' internal control over financial reporting.

### MANAGEMENT'S ANNUAL REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING

The management of First Citizens BancShares, Inc. (BancShares) is responsible for establishing and maintaining adequate internal control over financial reporting. BancShares' internal control system was designed to provide reasonable assurance to the company's management and Board of Directors regarding the preparation and fair presentation of published financial statements. As permitted by guidance provided by the Staff of U.S. Securities and Exchange Commission, the scope of management's assessment of internal control over financial reporting as of December 31, 2016 has excluded North Milwaukee State Bank (NMSB) acquired on March 11, 2016, First CornerStone Bank (FCSB) acquired on May 6, 2016 and Cordia Bancorp, Inc. (Cordia) acquired on September 1, 2016. NMSB, FCSB and Cordia represented 0.15 percent, 0.11 percent and 0.32 percent of consolidated revenue (total interest income and total noninterest income, excluding any related gains on acquisition) for the year ended December 31, 2016, respectively, and 0.21 percent, 0.11 percent and 0.82 percent of consolidated total assets as of December 31, 2016, respectively.

BancShares' management assessed the effectiveness of the company's internal control over financial reporting as of December 31, 2016. In making this assessment, it used the criteria set forth by the Committee of Sponsoring Organizations of the Treadway Commission (COSO) in Internal Control-Integrated Framework (2013). Based on that assessment, BancShares' management believes that, as of December 31, 2016, BancShares' internal control over financial reporting is effective based on those criteria.

All internal control systems, no matter how well designed, have inherent limitations. Therefore, even those systems determined to be effective can provide only reasonable assurance with respect to financial statement preparation and presentation. A control deficiency exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect misstatements on a timely basis. A significant deficiency is a control deficiency, or combination of control deficiencies, in internal control over financial reporting that is less severe than a material weakness, yet important enough to merit attention by those responsible for oversight of the company's financial reporting. A material weakness in internal control over financial reporting is a control deficiency, or combination of control deficiencies, in internal control over financial reporting such that there is a reasonable possibility that a material misstatement of a company's annual or interim financial statements will not be prevented or detected on a timely basis.

BancShares' independent registered public accounting firm has issued an audit report on the company's internal control over financial reporting. This report appears on page 62.



REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

Board of Directors and Shareholders  
First Citizens BancShares, Inc.

We have audited First Citizens BancShares, Inc. and Subsidiaries' (BancShares) internal control over financial reporting as of December 31, 2016, based on criteria established in Internal Control-Integrated Framework (2013) issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). BancShares' management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting, included in the accompanying Management's Annual Report on Internal Control Over Financial Reporting. Our responsibility is to express an opinion on the BancShares' internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audit also included performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (i) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (ii) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (iii) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

As described in Management's Annual Report on Internal Control Over Financial Reporting, the scope of management's assessment of internal control over financial reporting as of December 31, 2016 has excluded North Milwaukee State Bank (NMSB) acquired on March 11, 2016, First CornerStone Bank (FCSB) acquired on May 6, 2016 and Cordia Bancorp, Inc. (Cordia) acquired on September 1, 2016. Accordingly, we have also excluded NMSB, FCSB and Cordia from the scope of our audit of internal control over financial reporting. NMSB, FCSB and Cordia represented 0.15 percent, 0.11 percent, and 0.32 percent of consolidated revenue (total interest income and total noninterest income, excluding the related gains on acquisition) for the year ended December 31, 2016, respectively, and 0.21 percent, 0.11 percent, and 0.82 percent of consolidated total assets as of December 31, 2016, respectively.

In our opinion, First Citizens BancShares, Inc. and Subsidiaries maintained, in all material respects, effective internal control over financial reporting as of December 31, 2016, based on criteria established in Internal Control-Integrated

Framework (2013) issued by the Committee of Sponsoring Organizations of the Treadway Commission.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated financial statements of BancShares as of December 31, 2016 and 2015, and for each of the years in the three-year period ended December 31, 2016, and our report dated February 22, 2017, expressed an unqualified opinion thereon.

/s/ Dixon Hughes Goodman LLP  
Charlotte, North Carolina  
February 22, 2017

REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

Board of Directors and Shareholders  
First Citizens BancShares, Inc.

We have audited the accompanying consolidated balance sheets of First Citizens BancShares, Inc. and Subsidiaries (BancShares) as of December 31, 2016 and 2015, and the related consolidated statements of income, comprehensive income, changes in shareholders' equity and cash flows for each of the years in the three-year period ended December 31, 2016. These consolidated financial statements are the responsibility of BancShares' management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of First Citizens BancShares, Inc. and Subsidiaries as of December 31, 2016 and 2015, and the results of their operations and their cash flows for each of the years in the three-year period ended December 31, 2016, in conformity with accounting principles generally accepted in the United States of America.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), BancShares' internal control over financial reporting as of December 31, 2016, based on criteria established in Internal Control-Integrated Framework (2013) issued by the Committee of Sponsoring Organizations of the Treadway Commission and our report dated February 22, 2017, expressed an unqualified opinion thereon.

/s/ Dixon Hughes Goodman LLP  
Charlotte, North Carolina  
February 22, 2017



First Citizens BancShares, Inc. and Subsidiaries  
Consolidated Balance Sheets

(Dollars in thousands, except share data)	December 31, 2016	December 31, 2015
<b>Assets</b>		
Cash and due from banks	\$539,741	\$534,086
Overnight investments	1,872,594	2,063,132
Investment securities available for sale (cost of \$7,079,287 at December 31, 2016 and \$6,885,797 at December 31, 2015)	7,006,580	6,861,293
Investment securities held to maturity (fair value of \$104 at December 31, 2016 and \$265 at December 31, 2015)	98	255
Loans held for sale	74,401	59,766
Loans and leases	21,737,878	20,239,990
Allowance for loan and lease losses	(218,795 )	(206,216 )
Net loans and leases	21,519,083	20,033,774
Premises and equipment	1,133,044	1,135,829
Other real estate owned	61,231	65,559
Income earned not collected	79,839	70,036
FDIC shared-loss receivable	4,172	4,054
Goodwill	150,601	139,773
Other intangible assets	78,040	90,986
Other assets	471,412	417,391
<b>Total assets</b>	<b>\$32,990,836</b>	<b>\$31,475,934</b>
<b>Liabilities</b>		
<b>Deposits:</b>		
Noninterest-bearing	\$10,130,549	\$9,274,470
Interest-bearing	18,030,794	17,656,285
<b>Total deposits</b>	<b>28,161,343</b>	<b>26,930,755</b>
Short-term borrowings	603,487	594,733
Long-term obligations	832,942	704,155
FDIC shared-loss payable	97,008	126,453
Other liabilities	283,629	247,729
<b>Total liabilities</b>	<b>29,978,409</b>	<b>28,603,825</b>
<b>Shareholders' equity</b>		
<b>Common stock:</b>		
Class A - \$1 par value (16,000,000 shares authorized; 11,005,220 shares issued and outstanding at December 31, 2016 and December 31, 2015)	11,005	11,005
Class B - \$1 par value (2,000,000 shares authorized; 1,005,185 shares issued and outstanding at December 31, 2016 and December 31, 2015)	1,005	1,005
Preferred stock - \$0.01 par value (10,000,000 shares authorized; no shares issued and outstanding at December 31, 2016 and December 31, 2015)	—	—
<b>Surplus</b>	<b>658,918</b>	<b>658,918</b>
Retained earnings	2,476,691	2,265,621
Accumulated other comprehensive loss	(135,192 )	(64,440 )
<b>Total shareholders' equity</b>	<b>3,012,427</b>	<b>2,872,109</b>
<b>Total liabilities and shareholders' equity</b>	<b>\$32,990,836</b>	<b>\$31,475,934</b>
See accompanying Notes to Consolidated Financial Statements.		



First Citizens BancShares, Inc. and Subsidiaries  
Consolidated Statements of Income

(Dollars in thousands, except share and per share data)	Year ended December 31		
	2016	2015	2014
Interest income			
Loans and leases	\$876,472	\$874,892	\$700,525
Investment securities:			
U. S. Treasury	11,837	15,353	11,656
Government agency	2,883	6,843	7,410
Mortgage-backed securities	79,336	65,815	36,492
Corporate bonds	1,783	—	255
State, county and municipal	1	33	13
Other	911	206	385
Total investment securities interest and dividend income	96,751	88,250	56,211
Overnight investments	14,534	6,067	3,712
Total interest income	987,757	969,209	760,448
Interest expense			
Deposits	18,169	21,230	24,786
Short-term borrowings	1,965	4,660	9,177
Long-term obligations	22,948	18,414	16,388
Total interest expense	43,082	44,304	50,351
Net interest income	944,675	924,905	710,097
Provision for loan and lease losses	32,941	20,664	640
Net interest income after provision for loan and lease losses	911,734	904,241	709,457
Noninterest income			
Gain on acquisitions	5,831	42,930	—
Cardholder services	83,417	77,342	59,607
Merchant services	95,774	84,207	64,075
Service charges on deposit accounts	89,359	90,546	69,100
Wealth management services	80,221	82,865	66,115
Fees from processing services	71	180	17,989
Securities gains	26,673	10,817	29,096
Other service charges and fees	26,940	23,807	17,760
Mortgage income	20,348	18,168	5,828
Insurance commissions	11,150	11,757	11,129
ATM income	7,283	7,119	5,388
Adjustments to FDIC shared-loss receivable	(9,725)	(19,009)	(32,151)
Net impact from FDIC shared-loss termination	16,559	—	—
Other	34,170	36,359	29,277
Total noninterest income	488,071	467,088	343,213
Noninterest expense			
Salaries and wages	428,351	429,742	349,279
Employee benefits	104,518	113,309	79,898
Occupancy expense	102,609	98,191	86,775
Equipment expense	92,501	92,639	79,084
Merchant processing	65,440	58,231	42,661
Cardholder processing	24,474	21,735	15,133
FDIC insurance expense	20,967	18,340	12,979
Foreclosure-related expenses	4,490	2,662	17,368

Merger-related expenses	5,341	14,174	13,064
Other	200,047	189,892	152,835
Total noninterest expense	1,048,738	1,038,915	849,076
Income before income taxes	351,067	332,414	203,594
Income taxes	125,585	122,028	65,032
Net income	\$225,482	\$210,386	\$138,562
Net income per share	\$18.77	\$17.52	\$13.56
Dividends declared per share	\$1.20	\$1.20	\$1.20
Average shares outstanding	12,010,405	12,010,405	10,221,721

See accompanying Notes to Consolidated Financial Statements.

First Citizens BancShares, Inc. and Subsidiaries  
 Consolidated Statements of Comprehensive Income

	Year ended December 31		
	2016	2015	2014
(Dollars in thousands)			
Net income	\$225,482	\$210,386	\$138,562
Other comprehensive (loss) income			
Unrealized (losses) gains on securities:			
Change in unrealized securities (losses) gains arising during period	(21,530 )	(22,030 )	54,071
Tax effect	7,584	8,486	(21,010 )
Reclassification adjustment for net gains realized and included in income before income taxes	(26,673 )	(10,817 )	(29,096 )
Tax effect	9,869	4,138	11,224
Total change in unrealized (losses) gains on securities, net of tax	(30,750 )	(20,223 )	15,189
Change in fair value of cash flow hedges:			
Change in unrecognized loss on cash flow hedges	1,429	2,908	2,883
Tax effect	(537 )	(1,136 )	(1,113 )
Total change in unrecognized loss on cash flow hedges, net of tax	892	1,772	1,770
Change in pension obligation:			
Change in pension obligation	(70,424 )	691	(78,472 )
Tax effect	25,077	(297 )	30,526
Amortization of actuarial losses and prior service cost	7,069	11,586	5,358
Tax effect	(2,616 )	(4,988 )	(2,084 )
Total change in pension obligation, net of tax	(40,894 )	6,992	(44,672 )
Other comprehensive loss	(70,752 )	(11,459 )	(27,713 )
Total comprehensive income	\$154,730	\$198,927	\$110,849

See accompanying Notes to Consolidated Financial Statements.

First Citizens BancShares, Inc. and Subsidiaries  
 Consolidated Statements of Changes in Shareholders' Equity

	Class A Common Stock	Class B Common Stock	Surplus	Retained Earnings	Accumulated Other Comprehensive Loss	Total Shareholders' Equity
(Dollars in thousands, except share data)						
Balance at December 31, 2013	\$8,586	\$ 1,033	\$143,766	\$1,943,345	\$ (25,268 )	\$2,071,462
Net income	—	—	—	138,562	—	138,562
Other comprehensive loss, net of tax	—	—	—	—	(27,713 )	(27,713 )
Issuance of common stock in connection with the Bancorporation merger, net of issuance costs of \$619	2,587	18	561,023	—	—	563,628
Repurchase and retirement of 167,600 shares of Class A common stock	(168 )	—	(36,140 )	—	—	(36,308 )
Repurchase and retirement of 45,900 shares of Class B common stock	—	(46 )	(9,731 )	—	—	(9,777 )
Cash dividends (\$1.20 per share)	—	—	—	(12,260 )	—	(12,260 )
Balance at December 31, 2014	11,005	1,005	658,918	2,069,647	(52,981 )	2,687,594
Net income	—	—	—	210,386	—	210,386
Other comprehensive loss, net of tax	—	—	—	—	(11,459 )	(11,459 )
Cash dividends (\$1.20 per share)	—	—	—	(14,412 )	—	(14,412 )
Balance at December 31, 2015	11,005	1,005	658,918	2,265,621	(64,440 )	2,872,109
Net income	—	—	—	225,482	—	225,482
Other comprehensive loss, net of tax	—	—	—	—	(70,752 )	(70,752 )
Cash dividends (\$1.20 per share)	—	—	—	(14,412 )	—	(14,412 )
Balance at December 31, 2016	\$11,005	\$ 1,005	\$658,918	\$2,476,691	\$ (135,192 )	\$3,012,427

See accompanying Notes to Consolidated Financial Statements.

First Citizens BancShares, Inc. and Subsidiaries  
Consolidated Statements of Cash Flows

(Dollars in thousands)	Year ended December 31		
	2016	2015	2014
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>			
Net income	\$225,482	\$210,386	\$138,562
Adjustments to reconcile net income to cash provided by operating activities:			
Provision for loan and lease losses	32,941	20,664	640
Deferred tax expense (benefit)	33,146	550	(33,339 )
Net change in current taxes	(24,380 )	(19,477 )	72,274
Depreciation	88,777	87,717	75,481
Net change in accrued interest payable	(1,916 )	(2,481 )	1,457
Net change in income earned not collected	(7,805 )	(12,782 )	6,402
Gain on acquisitions	(5,831 )	(42,930 )	—
Gain on branch sale	—	(216 )	—
Securities gains	(26,673 )	(10,817 )	(29,096 )
Loss on termination of FDIC shared-loss agreements	3,377	—	—
Origination of loans held for sale	(795,963 )	(685,631 )	(377,993 )
Proceeds from sale of loans held for sale	797,123	701,412	398,719
Gain on sale of loans held for sale	(15,795 )	(11,851 )	(4,971 )
Gain on sale of portfolio loans	(3,758 )	—	—
Net write-downs/losses on other real estate	6,201	2,168	14,275
Gain on elimination of acquired debt	—	—	(1,988 )
Net amortization of premiums and discounts	(44,618 )	(85,066 )	(48,374 )
Amortization of intangible assets	21,808	22,894	6,955
Reduction in FDIC receivable for shared-loss agreements	14,745	47,044	27,666
Net change in FDIC payable for shared-loss agreements	(11,245 )	9,918	6,933
Net change in other assets	(27,656 )	(12,904 )	(72,680 )
Net change in other liabilities	(25,520 )	14,458	1,319
Net cash provided by operating activities	232,440	233,056	182,242
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>			
Net change in loans outstanding	(1,214,433 )	(1,311,447 )	(814,372 )
Purchases of investment securities available for sale	(4,086,855 )	(2,467,993 )	(2,518,680 )
Proceeds from maturities/calls of investment securities held to maturity	157	263	389
Proceeds from maturities/calls of investment securities available for sale	2,149,130	1,478,608	2,482,722
Proceeds from sales of investment securities available for sale	1,829,305	1,286,120	422,652
Net change in overnight investments	233,433	(338,213 )	221,730
Cash paid to the FDIC for shared-loss agreements	(21,059 )	(33,296 )	(1,286 )
Net cash paid to the FDIC for termination of shared-loss agreements	(20,115 )	—	—
Proceeds from sales of other real estate	34,944	80,932	89,485
Proceeds from sales of portfolio loans	77,665	45,862	—
Additions to premises and equipment	(81,841 )	(89,734 )	(82,708 )
Net cash used in branch sale	—	(22,242 )	—
Business acquisitions, net of cash acquired	(727 )	123,137	182,370
Net cash used by investing activities	(1,100,396 )	(1,248,003 )	(17,698 )
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>			
Net decrease in time deposits	(505,548 )	(590,773 )	(499,869 )
Net increase in demand and other interest-bearing deposits	1,287,856	1,607,487	497,692

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Net decrease in short-term borrowings	(33,072 )	(397,952 )	(25,321 )
Repayment of long-term obligations	(11,213 )	(5,896 )	(54,301 )
Origination of long-term obligations	150,000	350,000	—
Stock issuance costs	—	—	(619 )
Cash dividends paid	(14,412 )	(18,015 )	(11,543 )
Net cash provided (used) by financing activities	873,611	944,851	(93,961 )
Change in cash and due from banks	5,655	(70,096 )	70,583
Cash and due from banks at beginning of period	534,086	604,182	533,599
Cash and due from banks at end of period	\$539,741	\$534,086	\$604,182

SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION

Cash paid during the period for:

Interest	\$44,998	\$46,785	\$48,894
Income taxes	108,741	136,900	127,970
Noncash investing and financing activities:			
Transfers of loans to other real estate	35,272	55,032	65,956
Dividends declared but not paid	—	—	3,603
Repurchase and retirement of common stock	—	—	(46,085 )
Issuance of common stock associated with Bancorporation merger	—	—	564,248

See accompanying Notes to Consolidated Financial Statements.



First Citizens BancShares, Inc. and Subsidiaries  
Notes to Consolidated Financial Statements

NOTE A

ACCOUNTING POLICIES AND BASIS OF PRESENTATION

General

First Citizens BancShares, Inc. (BancShares) is a financial holding company organized under the laws of Delaware and conducts operations through its banking subsidiary, First-Citizens Bank & Trust Company (FCB), which is headquartered in Raleigh, North Carolina.

On September 1, 2016, First Citizens Bank completed the merger of Midlothian, Virginia-based Cordia Bancorp, Inc. (Cordia) and its subsidiary, Bank of Virginia (BVA) into FCB. Under the terms of the merger agreement, cash consideration of \$5.15 was paid to Cordia's shareholders for each of their shares of Cordia's common stock, with total consideration paid of \$37.1 million.

On June 14, 2016, FCB terminated five of FCB's nine shared-loss agreements with the Federal Deposit Insurance Corporation (FDIC), including Temecula Valley Bank (TVB), Sun American Bank (SAB), Williamsburg First National Bank (WFNB), Atlantic Bank & Trust (ABT) and Colorado Capital Bank (CCB). The resulting positive net impact to pre-tax earnings from the early termination of the FDIC shared-loss agreements was \$16.6 million during 2016. See Note H for additional information regarding the FDIC shared-loss termination.

On May 6, 2016, FCB purchased certain assets and assumed certain liabilities of First CornerStone Bank (FCSB) of King of Prussia, Pennsylvania from the FDIC.

On March 11, 2016, FCB purchased certain assets and assumed certain liabilities of North Milwaukee State Bank (NMSB) of Milwaukee, Wisconsin from the FDIC.

On February 13, 2015, FCB purchased certain assets and assumed certain liabilities of Capitol City Bank & Trust (CCBT) of Atlanta, Georgia from the FDIC.

In accordance with the acquisition method of accounting, all assets and liabilities were recorded at their fair value as of the acquisition date. Fair values are subject to refinement for up to one year after the closing date of the transaction as additional information regarding closing date fair values becomes available. See Note B for additional information regarding Business Combinations.

Nature of Operations

FCB operates 550 branches in North Carolina, South Carolina, Virginia, West Virginia, Maryland, Tennessee, California, Washington, Florida, Georgia, Texas, Arizona, New Mexico, Colorado, Oregon, Missouri, Oklahoma, Kansas, Pennsylvania, Wisconsin and New Jersey. FCB provides full-service banking services designed to meet the needs of retail and commercial customers in the markets in which they operate. The services provided include transaction and savings deposit accounts, commercial and consumer loans, trust and asset management. Investment services, including sales of annuities and third party mutual funds are offered through First Citizens Investor Services, Inc. (FCIS), title insurance is offered through Neuse Financial Services, Inc., and investment advisory services are provided through First Citizens Asset Management, Inc. (FCAM). First Citizens Securities Corporation merged into FCIS effective January 1, 2016.

The accounting and reporting policies of BancShares and its subsidiaries are in accordance with accounting principles generally accepted in the United States of America (GAAP). Additionally, where applicable, the policies conform to the accounting and reporting guidelines prescribed by bank regulatory authorities. The following is a summary of BancShares' more significant accounting policies.

Principles of Consolidation and Segment Reporting

The consolidated financial statements of BancShares include the accounts of BancShares and those subsidiaries that are majority owned by BancShares and over which BancShares exercises control. In consolidation, all significant intercompany accounts and transactions are eliminated. The results of operations of companies or assets acquired are included only from the dates of acquisition. All material wholly-owned and majority-owned subsidiaries are consolidated unless GAAP requires otherwise. BancShares operates with centralized management and combined reporting, thus BancShares operates as one consolidated reportable segment.

FCB has investments in certain partnerships and limited liability entities primarily for the purposes of fulfilling Community Reinvestment Act requirements and/or obtaining tax credits. The entities have been evaluated and determined to be variable interest entities (VIEs). VIEs are legal entities in which equity investors do not have sufficient equity at risk for the entity to independently

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FIRST CITIZENS BANCSHARES, INC. AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

finance its activities without additional subordinated financial support, or as a group, the holders of the equity investment at risk lack the power through voting or similar rights to direct the activities of the entity that most significantly impact its economic performance, or do not have the obligation to absorb the expected losses of the entity or the right to receive expected residual returns of the entity. Consolidation of a VIE is considered appropriate if a reporting entity holds a controlling financial interest in the VIE. Analysis of these investments concluded that FCB is not the primary beneficiary and does not hold a controlling interest in the VIEs and, therefore, the assets and liabilities of these entities are not consolidated into the financial statements of FCB or BancShares. The recorded investment in these entities is reported within other assets in the Consolidated Balance Sheets.

Reclassifications

In certain instances, amounts reported in prior years' consolidated financial statements have been reclassified to conform to the current financial statement presentation. Such reclassifications had no effect on previously reported cash flows, shareholders' equity or net income.

Use of Estimates in the Preparation of Financial Statements

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities as of the date of the financial statements and the reported amounts of revenues and expenses during the reporting periods. Actual results could differ from those estimates, and different assumptions in the application of these policies could result in material changes in BancShares' consolidated financial position, the consolidated results of its operations or related disclosures. Material estimates that are particularly susceptible to significant change include:

- Allowance for loan and lease losses;
- Fair value of financial instruments, including acquired assets and assumed liabilities;
- Pension plan assumptions;
- Cash flow estimates on purchased credit-impaired (PCI) loans;
- Goodwill and other intangible assets;
- FDIC shared-loss receivable and payable; and
- Income tax assets, liabilities and expense

Business Combinations

BancShares accounts for all business combinations using the acquisition method of accounting. Under this method of accounting, acquired assets and assumed liabilities are included with the acquirer's accounts as of the date of acquisition, with any excess of purchase price over the fair value of the net assets acquired recognized as either finite lived intangibles or capitalized as goodwill. In addition, acquisition-related costs and restructuring costs are recognized as period expenses as incurred.

Cash and Cash Equivalents

Cash and cash equivalents include cash and due from banks, interest-bearing deposits with banks and federal funds sold. Cash and cash equivalents have initial maturities of three months or less. The carrying value of cash and cash equivalents approximates its fair value due to its short-term nature.

Investment Securities

BancShares classifies marketable investment securities as held to maturity, available for sale or trading. Interest income and dividends on securities are recognized in interest income on an accrual basis. Premiums and discounts on debt securities are amortized as an adjustment to interest income using the interest method. At December 31, 2016 and 2015, BancShares had no investment securities held for trading purposes.

Debt securities are classified as held to maturity where BancShares has both the intent and ability to hold the securities to maturity. These securities are reported at amortized cost.

Investment securities that may be sold to meet liquidity needs arising from unanticipated deposit and loan fluctuations, changes in regulatory capital requirements or unforeseen changes in market conditions, are classified as available for sale. Securities



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FIRST CITIZENS BANCSHARES, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

available for sale are reported at estimated fair value, with unrealized gains and losses reported in accumulated other comprehensive income or loss, net of deferred income taxes, in the shareholders' equity section of the Consolidated Balance Sheets. Gains or losses realized from the sale of securities available for sale are determined by specific identification on a trade date basis and are included in noninterest income.

BancShares evaluates each held to maturity and available for sale security in a loss position for other-than-temporary impairment (OTTI) at least quarterly. BancShares considers such factors as the length of time and the extent to which the market value has been below amortized cost, long term expectations and recent experience regarding principal and interest payments, BancShares' intent to sell, and whether it is more likely than not that it would be required to sell those securities before the anticipated recovery of the amortized cost basis. The credit component of an OTTI loss is recognized in earnings and the non-credit component is recognized in accumulated other comprehensive income in situations where BancShares does not intend to sell the security, and it is more likely than not that BancShares will not be required to sell the security prior to recovery.

Non-marketable Securities

Federal law requires a member institution of the Federal Home Loan Bank (FHLB) system to purchase and hold restricted stock of its district FHLB according to a predetermined formula. This stock is restricted in that it may only be sold to the FHLB and all sales must be at par. Accordingly, the FHLB restricted stock is carried at cost, less any applicable impairment charges.

Non-marketable securities are periodically evaluated for impairment. BancShares considers positive and negative evidence, including the profitability and asset quality of the issuer, dividend payment history and recent redemption experience when determining the ultimate recoverability of the recorded investment. Non-marketable securities are recorded within other assets in the Consolidated Balance Sheets. FHLB and non-marketable securities were \$43.8 million and \$37.7 million at December 31, 2016 and 2015, respectively.

Investments in Qualified Affordable Housing Projects

BancShares and FCB have investments in certain partnerships and limited liability entities primarily for the purposes of fulfilling Community Reinvestment Act requirements and obtaining tax credits and accounts for investments in qualified affordable housing projects using the proportional amortization method if certain conditions are met. Under the proportional amortization method, the initial cost of the investment is amortized in proportion to the tax credits and other tax benefits received and the net investment performance is recognized in the income statement as a component of income tax expense. All of the investments held in qualified affordable housing projects qualify for the proportional amortization method and were \$109.8 million and \$85.6 million at December 31, 2016 and December 31, 2015, respectively, and are included in other assets on the Consolidated Balance Sheets.

Loans Held For Sale

BancShares elected to apply the fair value option for new originations of prime residential mortgage loans to be sold. BancShares elected the fair value option and accounts for the forward commitments used to economically hedge the loans held for sale at fair value. Gains and losses on sales of mortgage loans are recognized in the Consolidated Statements of Income in mortgage income. Origination fees collected are deferred and recorded in mortgage income in the period the corresponding loan is sold.

Loans and Leases

BancShares' accounting methods for loans and leases differ depending on whether they are purchased credit impaired (PCI) or non-PCI.

Non-Purchased Credit Impaired (Non-PCI) Loans and Leases

Loans and leases for which management has the intent and ability to hold for the foreseeable future are classified as held for investment and carried at the principal amount outstanding net of any unearned income, charge-offs and unamortized fees and costs on non-PCI loans. Nonrefundable fees collected and certain direct costs incurred related to loan originations are deferred and recorded as an adjustment to loans and leases outstanding. The net amount of the nonrefundable fees and costs are amortized to interest income over the contractual lives using methods that approximate a constant yield. Net deferred fees on non-PCI loans, including unearned income and unamortized costs,

fees, premiums and discounts, were \$6.7 million and \$16.6 million at December 31, 2016 and 2015, respectively. Non-PCI loans include originated commercial, originated noncommercial, purchased non-impaired loans, purchased leases and certain purchased revolving credit. For purchased non-impaired loans to be included as non-PCI, it must be determined that the loans do not have a discount at least in part due to credit quality at the time of acquisition. The difference between fair value and

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FIRST CITIZENS BANCSHARES, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

unpaid principal balance of the loan at the acquisition date is amortized or accreted to interest income over the estimated life of the loans using a method that approximates the interest method.

**Purchased Credit Impaired (PCI) Loans**

PCI loans are recorded at fair value at the date of acquisition. No allowance for loan and lease losses is recorded on the acquisition date as the fair value of the acquired assets incorporates assumptions regarding credit risk.

PCI loans are evaluated at acquisition and where a discount is required at least in part due to credit, the loans are accounted for under the guidance in Accounting Standards Codification (ASC) 310-30, Loans and Debt Securities Acquired with Deteriorated Credit Quality. Purchased impaired loans reflect credit deterioration since origination such that it is probable at acquisition that BancShares will be unable to collect all contractually required payments. At the acquisition date, the difference between contractually required payments and the cash flows expected to be collected is the nonaccretable difference, which is included as a reduction to the carrying amount of PCI loans. If the timing and amount of the future cash flows is reasonably estimable, any excess of cash flows expected at acquisition over the estimated fair value is the accretable yield and is recognized in interest income over the asset's remaining life using the effective yield method.

Over the life of PCI loans, BancShares continues to estimate cash flows expected to be collected on individual loans or on pools of loans sharing common risk characteristics. BancShares evaluates at each balance sheet date whether the estimated cash flows and corresponding present value of its loans determined using the effective interest rates has decreased and if so, recognizes provision for loan and lease losses in the Consolidated Statements of Income. For any increases in cash flows expected to be collected, BancShares adjusts any prior recorded allowance for loan and lease losses first through a reversal of previously recognized allowance through provision expense, and then the amount of accretable yield recognized on a prospective basis over the loan's or pool's remaining life.

For non-pooled PCI loans, accretion income is recognized except for situations when the timing and amount of future cash flows cannot be determined. PCI loans with uncertain future cash flows are accounted for under the cost recovery method and those loans are generally reported as nonaccrual.

For PCI loans where the cash flow analysis was initially performed at the loan pool level, the amount of accretable yield and nonaccretable difference is determined at the pool level. Each loan pool is made up of assets with similar characteristics at the date of acquisition including loan type, collateral type and performance status. All loan pools that have accretable yield to be recognized in interest income are classified as accruing regardless of the status of individual loans within the pool.

**Impaired Loans, Troubled Debt Restructurings (TDR) and Nonperforming Assets**

Management will deem non-PCI loans and leases to be impaired when, based on current information and events, it is probable that a borrower will be unable to pay all amounts due according to the contractual terms of the loan agreement. Generally, management considers the following loans to be impaired: all TDR loans, commercial and consumer relationships which are nonaccrual or 90+ days past due and greater than \$500,000 as well as any other loan management deems impaired. When the ultimate collectability of an impaired loan's principal is doubtful, all cash receipts are applied to principal. Once the recorded principal balance has been reduced to zero, future cash receipts are applied first to all previously charged-off principal until fully collected, then to interest income, to the extent that any interest has been foregone.

A loan is considered a TDR when both of the following occur: (1) a modification to a borrower's debt agreement is made and (2) a concession is granted for economic or legal reasons related to a borrower's financial difficulties that otherwise would not be granted. TDRs are undertaken in order to improve the likelihood of collection on the loan and may result in a stated interest rate lower than the current market rate for new debt with similar risk, other modifications to the structure of the loan that fall outside of normal underwriting policies and procedures or, in certain limited circumstances, forgiveness of principal or interest. Loans that have been restructured as a TDR are treated and reported as such for the remaining life of the loan. Modifications of PCI loans that are part of a pool accounted for as a single asset are not designated as TDRs. Modifications of non-pooled PCI loans are designated as TDRs in the same manner as non-PCI loans and leases. TDRs can be loans remaining on nonaccrual, moving to nonaccrual or continuing

on accruing status, depending on the individual facts and circumstances of the borrower. In circumstances where a portion of the loan balance is charged-off, BancShares typically classifies the remaining balance as nonaccrual. In connection with commercial TDRs, the decision to maintain a loan that has been restructured on accrual status is based on a current credit evaluation of the borrower's financial condition and prospects for repayment under the modified terms. This evaluation includes consideration of the borrower's current capacity to pay, which may include a review of the borrower's current financial statements, an analysis of cash flow documenting the borrower's capacity to pay all debt obligations and an evaluation of secondary



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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

sources of payment from the borrower and any guarantors. This evaluation also includes an evaluation of the borrower's current willingness to pay, which may include a review of past payment history, an evaluation of the borrower's willingness to provide information on a timely basis and consideration of offers from the borrower to provide additional collateral or guarantor support. The credit evaluation also reflects consideration of the adequacy of collateral to cover all principal and interest and trends indicating improving profitability and collectability of receivables.

Nonperforming assets include nonaccrual loans and leases and foreclosed property. Foreclosed property consists of real estate and other assets acquired as a result of loan defaults.

BancShares classifies all non-PCI loans and leases as past due when the payment of principal and interest based upon contractual terms is greater than 30 days delinquent. Generally, commercial loans are placed on nonaccrual status when principal or interest becomes 90 days past due or when it is probable that principal or interest is not fully collectible, whichever occurs first. Once a loan is placed on nonaccrual status it is evaluated for impairment and a charge-off is recorded in the amount of the impairment if the loss is deemed confirmed. Consumer loans are subject to mandatory charge-off at a specified delinquency date consistent with regulatory guidelines.

Generally, when loans and leases are placed on nonaccrual status all previously uncollected accrued interest is reversed from interest income. All payments received thereafter are applied as a reduction of the remaining principal balance as long as concern exists as to the ultimate collection of the principal. Loans and leases, including TDRs, are generally removed from nonaccrual status when they become current as to both principal and interest, the borrower has demonstrated a sustained period of repayment performance for a reasonable period, generally a minimum of six months, and concern no longer exists as to the collectability of principal and interest.

Other real estate owned (OREO) acquired as a result of foreclosure is carried at net realizable value (NRV). NRV equals fair value less estimated selling costs. Any excess of recorded investment in the loan over NRV at the time of foreclosure is booked against the allowance for loan and lease losses as a charge-off. Any excess in NRV over recorded investment in the loan at the time of foreclosure is recorded as a recovery of prior charge-off, if any, up to the amount of prior charge-off with excess recorded as an offset to foreclosure-related expense.

OREO is subject to at least annual periodic revaluations of the underlying collateral. The periodic revaluations are generally based on the appraised value of the property and may include additional adjustments based upon management's review of the valuation and specific knowledge of the OREO. Routine maintenance costs, subsequent declines in market value and net losses on disposal are included in foreclosure-related expense. Gains and losses resulting from the sale or write down of OREO and income and expenses related to its operation are also recorded in foreclosure-related expense.

**Covered Assets and Receivable from FDIC for Shared-Loss Agreements**

Assets subject to shared-loss agreements with the FDIC include certain loans and leases and OREO. These shared-loss agreements afford BancShares significant protection as they cover realized losses on certain loans and other assets purchased from the FDIC during the time period specified in the agreements. Realized losses covered include loan contractual balances, accrued interest on loans for up to 90 days, the book value of foreclosed real estate acquired and certain direct costs, less cash or other consideration received by BancShares.

The FDIC receivable is recorded at fair value at the acquisition date of the indemnified assets and is measured on the same basis as the underlying loans, subject to collectability and/or contractual limitations. The fair value of the shared-loss agreements on the acquisition date reflects the discounted reimbursements expected to be received from the FDIC, using an appropriate discount rate, which is based on the market rate for a similar term security at the time of the acquisition adjusted for additional risk premium.

The shared-loss agreements continue to be valued on the same basis as the related indemnified assets. Because the PCI loans are subject to the accounting prescribed by ASC 310-30, subsequent changes to the basis of the shared-loss agreements also follow that model. Deterioration in the credit quality of the loans, which is immediately recorded as an adjustment to the allowance for loan and lease losses, would immediately increase the FDIC receivable, with the offset recorded through the Consolidated Statements of Income in other noninterest income. Improvements in the

credit quality or cash flows of loans, which is reflected as an adjustment to yield and accreted into income over the remaining life of the loans, decrease the FDIC receivable, with such decrease being amortized into income over (1) the same period as the underlying loans or (2) the life of the shared-loss agreements, whichever is shorter. Loss assumptions used in the basis of the indemnified loans are consistent with the loss assumptions used to measure the indemnification asset. Discounts and premiums reflecting the estimated timing of expected reimbursements are accreted into income over the life of the shared-loss agreements. Upon evaluation of certain characteristics, circumstances, nature and

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## FIRST CITIZENS BANCSHARES, INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

remaining term associated with and balance of indemnification assets, management may determine different subsequent accounting treatment to be appropriate.

Collection and other servicing costs related to loans covered under FDIC shared-loss agreements are charged to noninterest expense as incurred. A receivable from the FDIC is recorded for the estimated amount of such expenses that are expected to be reimbursed and results in an increase to noninterest income. The estimated amount of such reimbursements is determined by several factors including the existence of loan participation agreements with other financial institutions, the presence of partial guarantees from the Small Business Administration (SBA) and whether a reimbursable loss has been recorded on the loan for which collection and servicing costs have been incurred. Future adjustments to the receivable from the FDIC may be necessary as additional information becomes available related to the amount of previously recorded collection and other servicing costs that will actually be reimbursed by the FDIC and the probable timing of such reimbursements.

**Payable to the FDIC for Shared-Loss Agreements**

The purchase and assumption agreements for certain FDIC-assisted transactions include payments that may be owed to the FDIC at the termination of the shared-loss agreements. The payment is due to the FDIC if actual cumulative losses on acquired covered assets are lower than the cumulative losses originally estimated by the FDIC at the time of acquisition. The liability is calculated by discounting estimated future payments and is reported in the Consolidated Balance Sheets as an FDIC shared-loss payable. The ultimate settlement amount of the payment is dependent upon the performance of the underlying covered loans, recoveries, the passage of time and actual claims submitted to the FDIC.

**Allowance for Loan and Lease Losses (ALLL)**

The ALLL represents management's best estimate of probable credit losses within the loan and lease portfolio at the balance sheet date. Management determines the ALLL based on an ongoing evaluation. This evaluation is inherently subjective because it requires material estimates, including the amount and timing of cash flows expected to be received on PCI loans. Those estimates are susceptible to significant change. Adjustments to the ALLL are recorded with a corresponding entry to provision for loan and lease losses. Loan and lease balances deemed to be uncollectible are charged-off against the ALLL. Recoveries of amounts previously charged-off are generally credited to the ALLL. Accounting standards require the presentation of certain information at the portfolio segment level, which represents the level at which the company has developed and documents a systematic methodology to determine its ALLL. BancShares evaluates its loan and lease portfolio using three portfolio segments; non-PCI commercial, non-PCI noncommercial and PCI. The non-PCI commercial segment includes commercial construction and land development, commercial mortgage, commercial and industrial, lease financing and other commercial real estate loans and the related ALLL is calculated based on a risk-based approach as reflected in credit risk grades assigned to individual loans. The non-PCI noncommercial segment includes noncommercial construction and land development, residential mortgage, revolving mortgage and consumer loans and the related ALLL is determined using a delinquency-based approach.

BancShares' methodology for calculating the ALLL includes estimating a general allowance for pools of unimpaired loans and specific allocations for significant individual impaired loans for non-PCI loans. It also includes establishing an ALLL for PCI loans that have deteriorated since acquisition. The general allowance is based on historical net loan loss experience for homogeneous groups of loans based mostly on loan type then aggregated on the basis of similar risk characteristics and performance trends. This allowance estimate contains qualitative components that allow management to adjust reserves based on historical loan loss experience for changes in the economic environment, portfolio trends and other factors. The methodology also considers the remaining discounts recognized upon acquisition associated with purchased non-impaired loans in estimating a general allowance. The specific allowance component is determined when management believes that the collectability of an individually reviewed loan has been impaired and a loss is probable.

A primary component of determining the general allowance for performing and classified loans not analyzed specifically is the actual loss history of the various classes. Loan loss factors based on historical experience may be adjusted for significant factors that, in management's judgment, affect the collectability of the portfolio at the balance

sheet date. For non-PCI commercial loans and leases, management incorporates historical net loss data to develop the applicable loan loss factors by utilizing information that considers the class of the commercial loan and associated risk rating. For the non-PCI noncommercial segment, management incorporates specific loan class and delinquency status trends into the loan loss factors. Loan loss factors may be adjusted quarterly based on changes in the level of historical net charge-offs and updates by management, such as the number of periods included in the calculation of loss factors, loss severity and portfolio attrition.

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The qualitative framework used in estimating the general allowance considers economic conditions, composition of the loan portfolio, trends in delinquent and nonperforming loans, historical loss experience by categories of loans, concentrations of credit, changes in lending policies and underwriting standards, regulatory exam results and other factors indicative of inherent losses remaining in the portfolio. Management may adjust the ALLL calculated based on historical loan loss factors by the factors in the qualitative framework to address environmental factors not reflected in the historical experience. These adjustments are specific to the loan class level.

In accordance with our allowance methodology, certain loan loss factors related to the quantitative component of the ALLL and reserve factors related to the qualitative component of the ALLL were updated in 2016. This methodology update resulted in no material net impact to the ALLL.

The ALLL for PCI loans is estimated based on the expected cash flows approach. Over the life of PCI loans, BancShares continues to estimate cash flows expected to be collected on individual loans or pools of loans sharing common risk characteristics. BancShares evaluates at each balance sheet date whether the estimated cash flows and corresponding present value of its loans and leases determined using their effective interest rates has decreased and if so, recognizes provision for loan and lease losses. For any increases in cash flows expected to be collected, BancShares adjusts any prior recorded allowance for loan and lease losses first and then the amount of accretable yield recognized on a prospective basis over the loan's or pool's remaining life.

Specific allocations are made for larger, individual impaired loans. All impaired loans are reviewed for potential impairment on a quarterly basis. Specific valuation allowances or partial charge-offs are recorded on impaired loans for the difference between the recorded investment in the loan and the estimated fair value. The fair value of impaired loans is based on the present value of expected cash flows, market prices of the loans, if available, or the value of the underlying collateral. Expected cash flows are discounted at the loans' effective interest rates. Management continuously monitors and actively manages the credit quality of the entire loan portfolio and adjusts the ALLL to an appropriate level. By assessing the probable estimated incurred losses in the loan portfolio on a quarterly basis, management is able to adjust specific and general loss estimates based upon the most recent information available. Future adjustments to the ALLL may be necessary based on changes in economic and other conditions. Additionally, various regulatory agencies, as an integral part of their examination process, periodically review BancShares' ALLL. Such agencies may require the recognition of adjustments to the ALLL based on their judgments of information available to them at the time of their examination. Management considers the established ALLL adequate to absorb probable losses that relate to loans and leases outstanding as of December 31, 2016.

Each portfolio segment and the classes within those segments are subject to risks that could have an adverse impact on the credit quality of the loan and lease portfolio and the related ALLL. Management has identified the most significant risks as described below that are generally similar among the segments and classes. While the list is not exhaustive, it provides a description of the risks management has determined are the most significant.

**Non-PCI Commercial Loans and Leases**

Non-PCI commercial loans or leases, excluding purchased non-impaired loans, purchased leases and certain purchased revolving credit, are centrally underwritten based primarily upon the customer's ability to generate the required cash flow to service the debt in accordance with the contractual terms and conditions of the loan agreement. A complete understanding of the borrower's business, including the experience and background of the principals, is obtained prior to approval. To the extent that the loan or lease is secured by collateral, which is true for the majority of commercial loans and leases, the likely value of the collateral and what level of strength the collateral brings to the transaction is evaluated. To the extent that the principals or other parties provide personal guarantees, the relative financial strength and liquidity of each guarantor is assessed.

The significant majority of relationships in the non-PCI commercial segment are assigned credit risk grades based upon an assessment of conditions that affect the borrower's ability to meet contractual obligations under the loan agreement. This process includes reviewing the borrowers' financial information, payment history, credit documentation, public information and other information specific to each borrower. Credit risk grades are reviewed annually, or at any point management becomes aware of information affecting the borrowers' ability to fulfill their

obligations. Our credit risk grading standards are described in Note D.

The impairment assessment and determination of the related specific reserve for each impaired loan is based on the loan's characteristics. Impairment measurement for loans that are not collateral dependent and are paying principal and interest based upon contractual terms is based on the present value of expected cash flows discounted at the loan's effective interest rate. Specific valuation allowances are established or partial charge-offs are recorded for the difference between the recorded investment in the loan and the estimated fair value for originated loans. Specific valuation allowances for purchased non-impaired loans are

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established or partial charge-offs are recorded for the difference between the loan amount and the estimated fair value with consideration for the remaining discounts recognized upon acquisition. Impairment measurement for most real estate loans, particularly when a loan is considered to be a probable foreclosure, is based on the fair value of the underlying collateral. Collateral is appraised and market value, appropriately adjusted for an assessment of the sales and marketing costs are used to calculate an anticipated fair value.

General reserves for collective impairment are based on estimated incurred losses related to unimpaired commercial loans and leases as of the balance sheet date. Incurred loss estimates for the originated commercial segment are based on average loss rates by credit risk ratings, which are estimated using historical loss experience and credit risk rating migrations. Incurred loss estimates may be adjusted through a qualitative assessment to reflect current economic conditions and portfolio trends including credit quality, concentrations, aging of the portfolio and significant policy and underwriting changes.

Common risks to each class of commercial loans include general economic conditions within the markets BancShares serves, as well as risks that are specific to each transaction including demand for products and services, personal events, such as disability or change in marital status and reductions in the value of collateral. Due to the concentration of loans in the medical, dental and related fields, BancShares is susceptible to risks that governmental actions will materially alter the medical care industry in the United States.

In addition to these common risks for the majority of the non-PCI commercial segment, additional risks are inherent in certain classes of non-PCI commercial loans and leases.

Commercial construction and land development

Commercial construction and land development loans are highly dependent on the supply and demand for commercial real estate in the markets served by BancShares as well as the demand for newly constructed residential homes and lots that customers are developing. Deterioration in demand could result in decreases in collateral values and could make repayment of the outstanding loans more difficult for customers.

Commercial mortgage, commercial and industrial and lease financing

Commercial mortgage loans, commercial and industrial loans and lease financing are primarily dependent on the ability of borrowers to achieve business results consistent with those projected at loan origination resulting in cash flow sufficient to service the debt. To the extent that a customer's business results are significantly unfavorable versus the original projections, the ability for the loan to be serviced on a basis consistent with the contractual terms may be at risk. While these loans and leases are generally secured by real property, personal property or business assets such as inventory or accounts receivable, it is possible that the liquidation of the collateral will not fully satisfy the obligation.

Other commercial real estate

Other commercial real estate loans consist primarily of loans secured by multifamily housing and agricultural loans. The primary risk associated with multifamily loans is the ability of the income-producing property that collateralizes the loan to produce adequate cash flow to service the debt. High unemployment or generally weak economic conditions may result in customers having to provide rental rate concessions to achieve adequate occupancy rates. The performance of agricultural loans is highly dependent on favorable weather, reasonable costs for seed and fertilizer and the ability to successfully market the product at a profitable margin. The demand for these products is also dependent on macroeconomic conditions that are beyond the control of the borrower.

Non-PCI Noncommercial Loans and Leases

Non-PCI noncommercial loans, excluding purchased non-impaired loans and certain purchased revolving credit, are centrally underwritten using automated credit scoring and analysis tools. These credit scoring tools take into account factors such as payment history, credit utilization, length of credit history, types of credit currently in use and recent credit inquiries. To the extent that the loan is secured by collateral, the likely value of that collateral is evaluated.

The ALLL for the non-PCI noncommercial segment is primarily calculated on a pooled basis using a delinquency-based approach. Estimates of incurred losses are based on historical loss experience and the migration of receivables through the various delinquency pools applied to the current risk mix. These estimates may be adjusted

through a qualitative assessment to reflect current economic conditions, portfolio trends and other factors. The remaining portion of the ALLL related to the non-PCI noncommercial segment results from loans that are deemed impaired. The impairment assessment and determination of the related specific reserve for each impaired loan is based on the loan's characteristics. Impairment measurement for loans that are not collateral dependent and are paying principal and interest based upon contractual terms is based on the present value of expected cash flows discounted at the

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FIRST CITIZENS BANCSHARES, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

loan's effective interest rate. Specific valuation allowances are established or partial charge-offs are recorded for the difference between the recorded investment in the loan and the estimated fair value for originated non-PCI loans. Specific valuation allowances for purchased non-impaired loans are established or partial charge-offs are recorded for the difference between the recorded investment in the loan and the estimated fair value with consideration for the remaining discounts recognized upon acquisition. Impairment measurement for most real estate loans, particularly when a loan is considered to be a probable foreclosure, is based on the fair value of the underlying collateral. Collateral is appraised and market value, appropriately adjusted for an assessment of the sales and marketing costs are used to calculate an anticipated fair value.

Common risks to each class of noncommercial loans include risks that are not specific to individual transactions such as general economic conditions within the markets BancShares serves, particularly unemployment and potential declines in real estate values. Personal events such as disability or change in marital status also add risk to noncommercial loans.

In addition to these common risks for the majority of noncommercial loans, additional risks are inherent in certain classes of noncommercial loans.

Revolving mortgage

Revolving mortgage loans are often secured by second liens on residential real estate, thereby making such loans particularly susceptible to declining collateral values. A substantial decline in collateral value could render a second lien position to be effectively unsecured. Additional risks include lien perfection inaccuracies, disputes with first lienholders and uncertainty regarding the customer's performance with respect to the first lien that may further weaken the collateral position. Further, the open-end structure of these loans creates the risk that customers may draw on the lines in excess of the collateral value if there have been significant declines since origination.

Consumer

The consumer loan portfolio includes loans secured by personal property such as automobiles, marketable securities, other titled recreational vehicles including boats and motorcycles, as well as unsecured consumer debt and student loans. The value of underlying collateral within this class is especially volatile due to potential rapid depreciation in values since date of loan origination, potentially in excess of principal balances.

Residential mortgage and noncommercial construction and land development

Residential mortgage and noncommercial construction and land development loans are made to individuals and are typically secured by 1-4 family residential property, undeveloped land and partially developed land in anticipation of pending construction of a personal residence. Significant and rapid declines in real estate values can result in residential mortgage loan borrowers having debt levels in excess of the current market value of the collateral. Noncommercial construction and land development projects can experience delays in completion and cost overruns that exceed the borrower's financial ability to complete the project. Such cost overruns can routinely result in foreclosure of partially completed and unmarketable collateral.

PCI Loans

The risks associated with PCI loans are generally consistent with the risks identified for commercial and noncommercial non-PCI loans and leases and the classes of loans within those segments. However, these loans were underwritten by other institutions, often with weaker lending standards. Additionally, in some cases, collateral for PCI loans is located in regions that have experienced erosion of real estate values. Therefore, there exists a significant risk that PCI loans are not adequately supported by borrower cash flow or the values of underlying collateral.

The ALLL for PCI loans is estimated based on the expected cash flows approach. Over the life of PCI loans, BancShares continues to estimate cash flows expected to be collected on individual loans or pools of loans sharing common risk characteristics. BancShares evaluates at each balance sheet date whether the estimated cash flows and corresponding present value of its loans and leases determined using their effective interest rates has decreased and if so, recognizes provision for loan and lease losses. For any increases in cash flows expected to be collected, BancShares adjusts any prior recorded allowance for loan and lease losses first and then the amount of accretable yield recognized on a prospective basis over the loan's or pool's remaining life.

Reserve for Unfunded Commitments

The reserve for unfunded commitments represents the estimated probable losses related to letters of credit. The reserve is calculated in a manner similar to the loans evaluated collectively for impairment, while also considering the applicable regulatory capital credit conversion factors for these off-balance sheet instruments as well as the exposure upon default. The reserve for unfunded

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commitments is presented within other liabilities on the Consolidated Balance Sheets, distinct from the ALLL, and adjustments to the reserve for unfunded commitments are included in other noninterest expense in the Consolidated Statements of Income. The reserve for unfunded commitments was not material at December 31, 2016 or 2015.

**Premises and Equipment**

Premises, equipment and capital leases are stated at cost less accumulated depreciation and amortization. For financial reporting purposes, depreciation and amortization are computed using the straight-line method and are expensed over the estimated useful lives of the assets, which range from 7 to 40 years for premises and 3 to 10 years for furniture, software and equipment. Leasehold improvements are amortized over the terms of the respective leases, including renewal period if renewal period is reasonably assured (often through the presence of a bargain renewal option), or the useful lives of the improvements, whichever is shorter. Gains and losses on dispositions are recorded in other noninterest expense. Maintenance and repairs are charged to occupancy expense or equipment expense as incurred. Obligations under capital leases are amortized over the life of the lease using the effective interest method to allocate payments between principal and interest. Rent expense and rental income on operating leases are recorded in noninterest expense and noninterest income, respectively, using the straight-line method over the appropriate lease terms.

**Goodwill and Other Intangible Assets**

BancShares accounts for acquisitions using the acquisition method of accounting. Under acquisition accounting, if the purchase price of an acquired company exceeds the fair value of its net assets, the excess is carried on the acquirer's balance sheet as goodwill. An intangible asset is recognized as an asset apart from goodwill if it arises from contractual or other legal rights or if it is capable of being separated or divided from the acquired entity and sold, transferred, licensed, rented or exchanged. Intangible assets that are separately identifiable assets, such as core deposit intangibles, resulting from acquisitions are amortized on an accelerated basis over an estimated useful life and evaluated for impairment whenever events or changes in circumstances indicate the carrying amount of the assets may not be recoverable.

Goodwill is not amortized, but is evaluated at least annually for impairment or more frequently if events occur or circumstances change that may trigger a decline in the value of the reporting unit or otherwise indicate that a potential impairment exists. Examples of such events or circumstances include deterioration of general economic conditions, limitations on accessing capital, other equity and credit market developments, adverse change(s) in the environment in which BancShares operates, regulatory or political developments and changes in management, key personnel, strategy or customers. The evaluation of goodwill is based on a variety of factors, including common stock trading multiples and data from comparable acquisitions. Potential impairment of goodwill exists when the carrying amount of a reporting unit exceeds its fair value. In accordance with ASC 350, Intangibles - Goodwill and Other, the fair value for the reporting unit is computed using various methods including market capitalization, price-earnings multiples, price-to-tangible book and market premium.

To the extent the reporting unit's carrying amount exceeds its fair value, an indication exists that the reporting unit's goodwill may be impaired, which would require the second step of impairment testing to be performed. In the second step, the implied fair value of the reporting unit's goodwill is determined by allocating the reporting unit's fair value to all of its assets (recognized and unrecognized) and liabilities as if the reporting unit had been acquired in a business combination at the date of the impairment test. If the implied fair value of the reporting unit's goodwill is lower than its carrying amount, goodwill is impaired and is written down to the implied fair value. The loss recognized is limited to the carrying amount of goodwill. Once an impairment loss is recognized, future increases in fair value will not result in the reversal of previously recognized losses.

Annual impairment tests are conducted as of July 31 each year. Based on the July 31, 2016 and 2015, impairment tests, management concluded there was no indication of goodwill impairment. In addition to the annual testing requirement, impairment tests are performed if various other events occur that may trigger a decline in value including significant adverse changes in the business climate, considering various qualitative and quantitative factors to determine whether impairment exists. As the stock market experienced volatility after the annual impairment test,

management monitored the volatility and determined it did not indicate an impairment test triggering event. Additionally, there have been no other such events subsequent to the annual impairment test performed during 2016. Mortgage servicing rights (MSRs) are recognized separately when they are retained as loans are sold or acquired through acquisition. When mortgage loans are sold, servicing rights are initially recorded at fair value and gains on sale of loans are recorded within mortgage income in the Consolidated Statements of Income. All classes of servicing assets are subsequently measured using the amortization method which requires servicing rights to be amortized against mortgage income in noninterest income in proportion to, and over the period of, the estimated future net servicing income of the underlying loans with the offset being a reduction in the cost basis of the servicing asset. MSRs are evaluated for impairment quarterly based upon the fair value of the rights as compared

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to carrying amount. Impairment is determined by stratifying rights into groupings based on predominant risk characteristics and is recorded as a reduction of mortgage income in the Consolidated Statements of Income. If BancShares later determines that all or a portion of the impairment no longer exists for a particular grouping, a reduction of the valuation reserve may be recorded as an increase to mortgage income in the Consolidated Statements of Income, but only to the extent of previous impairment recognized.

Other intangible assets with estimable lives are amortized over their estimated useful lives, which are periodically reviewed for reasonableness. Identifiable intangible assets represent the estimated value of the core deposits acquired and certain customer relationships.

Securities Sold Under Repurchase Agreements

Securities sold under repurchase agreements generally have maturities of one day and are reflected as short-term borrowings on the Consolidated Balance Sheets and are recorded based on the amount of cash received in connection with the borrowing.

At December 31, 2016 and 2015, BancShares had \$590.8 million and \$592.2 million of securities sold under repurchase agreements included as short-term borrowings on the Consolidated Balance Sheets, respectively.

Fair Values

Fair value disclosures are required for all financial instruments, whether or not recognized in the balance sheet, for which it is practicable to estimate that value. Under GAAP, individual fair value estimates are ranked on a three-tier scale based on the relative reliability of the inputs used in the valuation. Fair values determined using level 1 inputs rely on active and observable markets to price identical assets or liabilities. In situations where identical assets and liabilities are not traded in active markets, fair values may be determined based on level 2 inputs, which represent observable data for similar assets and liabilities. Fair values for assets and liabilities that are not actively traded in observable markets are based on level 3 inputs, which are considered to be nonobservable. Fair value estimates derived from level 3 inputs cannot be substantiated by comparison to independent markets and, in many cases, cannot be realized through immediate settlement of the instrument. Accordingly, the aggregate fair value amounts presented do not necessarily represent the underlying value to BancShares. For additional information, see Note M.

Income Taxes

Deferred income taxes are reported when different accounting methods have been used in determining income for income tax purposes and for financial reporting purposes. Deferred taxes are computed using the asset and liability approach as prescribed in ASC 740, Income Taxes. Under this method, a deferred tax asset or liability is determined based on the currently enacted tax rates applicable to the period in which the differences between the financial statement carrying amounts and tax basis of existing assets and liabilities are expected to be reported in BancShares' income tax returns. The effect on deferred taxes of a change in tax rates is recognized in income in the period that includes the enactment date.

BancShares continually monitors and evaluates the potential impact of current events on the estimates used to establish income tax expenses and income tax liabilities. On a periodic basis, BancShares evaluates its income tax positions based on current tax law, positions taken by various tax auditors within the jurisdictions that BancShares is required to file income tax returns, as well as potential or pending audits or assessments by such tax auditors. BancShares has unrecognized tax benefits related to the uncertain portion of tax positions that BancShares has taken or expects to take. A liability may be created or an amount refundable may be reduced for the amount of unrecognized tax benefits. These uncertainties result from the application of complex tax laws, rules, regulations and interpretations, primarily in state taxing jurisdictions. Unrecognized tax benefits are assessed quarterly and may be adjusted through current income tax expense in future periods based on changing facts and circumstances, completion of examinations by taxing authorities or expiration of a statute of limitations. Estimated penalties and interest on uncertain tax positions are recognized in income tax expense.

BancShares files a consolidated federal income tax return and various combined and separate company state tax returns.

Derivative Financial Instruments

A derivative is a financial instrument that derives its cash flows, and therefore its value, by reference to an underlying instrument, index or referenced interest rate. These instruments include interest rate swaps, caps, floors, collars, options or other financial instruments designed to hedge exposures to interest rate risk or for speculative purposes. BancShares selectively uses interest rate swaps for interest rate risk management purposes. BancShares had an interest rate swap, entered into during 2011, that qualified as a cash flow hedge under GAAP and converted variable-rate exposure on outstanding debt to a fixed rate. BancShares' interest rate swap agreement expired in June 2016. At December 31, 2015, the fair value of the

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outstanding derivative was included in other liabilities in the Consolidated Balance Sheets and the net change in fair value was included in the net change in other liabilities on the Consolidated Statements of Cash Flows. BancShares' interest rate swap was fully effective since inception; therefore, changes in the fair value of the interest rate swap had no impact on net income. There were no speculative derivative financial instruments in any period presented.

Per Share Data

Net income per share has been computed by dividing net income by the average number of both classes of common shares outstanding during each period. BancShares had no potential common stock outstanding in any period.

Cash dividends per share apply to both Class A and Class B common stock. Shares of Class A common stock carry one vote per share, while shares of Class B common stock carry 16 votes per share.

Defined Benefit Pension Plan

BancShares maintains noncontributory defined benefit pension plans covering certain qualifying employees. The calculation of the obligations and related expenses under the plans require the use of actuarial valuation methods and assumptions. Actuarial assumptions used in the determination of future values of plan assets and liabilities are subject to management judgment and may differ significantly if different assumptions are used. The discount rate assumption used to measure the plan obligations is based on a yield curve developed from high-quality corporate bonds across a full maturity spectrum. The projected cash flows of the pension plans are discounted based on this yield curve, and a single discount rate is calculated to achieve the same present value. The assumed rate of future compensation increases is reviewed annually based on actual experience and future salary expectations. We also estimate a long-term rate of return on pension plan assets that is used to estimate the future value of plan assets. We consider such factors as the actual return earned on plan assets, historical returns on the various asset classes in the plans and projections of future returns on various asset classes. Refer to Note N for disclosures related to BancShares' defined benefit pension plans.

Recently Adopted Accounting Pronouncements

Financial Accounting Standards Board (FASB) Accounting Standards Update (ASU) 2015-16, Business Combinations (Topic 805): Simplifying the Accounting for Measurement-Period Adjustments

This ASU eliminates the requirement to retrospectively account for adjustments made to provisional amounts recognized in a business combination and requires that an acquirer recognize adjustments to provisional amounts that are identified during the measurement period in the reporting period in which the adjustment amounts are determined. The effect on earnings of changes in depreciation, amortization, or other income effects, if any, as a result of the change to the provisional amounts must be calculated as if the accounting had been completed at the acquisition date. The amendments in this ASU are effective for public business entities for fiscal years beginning after December 15, 2015, including interim periods within those fiscal years. The amendments in this ASU should be applied prospectively to adjustments to provisional amounts that occur after the effective date of this ASU with earlier application permitted for financial statements that have not been issued. We adopted the guidance effective in the first quarter of 2016.

During the third quarter of 2016, adjustments were made to the acquisition fair value for the FDIC-assisted acquisition of FCSB. The adjustments were primarily based upon updated collateral valuations, resulting in an increase of \$837 thousand to the gain on acquisition. These adjustments brought the total gain on the transaction to \$3.0 million and are included in noninterest income in the Consolidated Statements of Income.

During the second quarter of 2016, adjustments were made to the acquisition fair values for the FDIC-assisted acquisition of NMSB, primarily based upon updated collateral valuations, resulting in an increase of \$1.2 million to the gain on acquisition. These adjustments brought the total gain on the transaction to \$2.9 million and are included in noninterest income in the Consolidated Statements of Income.

FASB ASU 2015-02, Consolidation (Topic 810): Amendments to the Consolidation Analysis

This ASU improves targeted areas of consolidation guidance for reporting organizations that are required to evaluate whether they should consolidate certain legal entities. In addition to reducing the number of consolidation models from four to two, the new standard places more emphasis on risk of loss when determining a controlling financial

interest, reducing the frequency of the application of related-party guidance when determining a controlling financial interest in a variable interest entity (VIE), and changing consolidation conclusions for public and private companies in several industries that typically make use of limited partnerships or VIEs.

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The amendments in this ASU are effective for fiscal years beginning after December 15, 2015 for public business entities, including interim periods within those fiscal years. We adopted the guidance effective in the first quarter of 2016. We evaluated our investments in partnerships and limited liability entities under the new guidance and concluded that not consolidating was still appropriate and did not have an impact on our consolidated financial position or consolidated results of operations.

Recently Issued Accounting Pronouncements

FASB ASU 2016-18, Statement of Cash Flows (Topic 230): Restricted Cash

The amendments in this ASU require that a statement of cash flows explain the change during the period in the total of cash, cash equivalents, and amounts generally described as restricted cash or restricted cash equivalents. Amounts generally described as restricted cash and restricted cash equivalents should be included with cash and cash equivalents when reconciling the beginning-of-period and end-of-period total amounts shown on the statement of cash flows. This ASU does not provide a definition of restricted cash or restricted cash equivalents.

This ASU is effective for fiscal years beginning after December 15, 2017 for public business entities, including interim periods within those fiscal years. BancShares does not anticipate any affect on our Consolidated Statements of Cash Flows.

FASB ASU 2016-17, Consolidation (Topic 810): Interests Held Through Related Parties That Are under Common Control

This ASU does not change the characteristics of a primary beneficiary in current GAAP; however, it requires that a reporting entity, in determining whether it satisfies the second characteristic of a primary beneficiary, to include all of its direct variable interests in a VIE and, on a proportionate basis, its indirect variable interests in a VIE held through related parties, including related parties that are under common control with the reporting entity. If, after performing that assessment, a reporting entity that is the single decision maker of a VIE concludes that it does not have the characteristics of a primary beneficiary, the amendments continue to require that reporting entity to evaluate whether it and one or more of its related parties under common control, as a group, have the characteristics of a primary beneficiary, then the party within the related party group that is most closely associated with the VIE is the primary beneficiary.

The amendments in this ASU are effective for public business entities for fiscal years beginning after December 15, 2016, including interim periods within those fiscal years. We will adopt the guidance during the first quarter of 2017. BancShares does not anticipate any effect on our consolidated financial position or consolidated results of operations as a result of adoption.

FASB ASU 2016-16, Income Taxes (Topic 740): Intra-Entity Transfers of Assets Other Than Inventory

This ASU states that an entity should recognize the income tax consequences of an intra-entity transfer of an asset other than inventory, such as intellectual property or property, plant and equipment, when the transfer occurs. This ASU does not change GAAP for an intra-entity transfer of inventory. Current GAAP prohibits the recognition of current and deferred income taxes for an intra-entity asset transfer until the asset has been sold to an outside party. The amendments in this ASU are effective for public business entities for fiscal years beginning after December 15, 2017, including interim reporting periods within those annual reporting periods, and should be applied on a modified retrospective basis. The adoption of this standard is not expected to have a significant impact on our consolidated financial position or results of operation and we will adopt the guidance during the first quarter of 2018.

FASB ASU 2016-15, Statement of Cash Flows (Topic 230): Classification of Certain Cash Receipts and Cash Payments

This ASU addresses the diversity in how certain cash receipts and cash payments are presented and classified in the statement of cash flows. The amendments in this ASU provide guidance on (1) debt prepayment or debt extinguishment costs; (2) settlement of zero-coupon debt instruments; (3) contingent consideration payments made after a business combination; (4) proceeds from the settlement of insurance claims; (5) proceeds from the settlement of corporate-owned life insurance policies, including bank-owned life insurance policies; (6) distributions received from equity method investees; (7) beneficial interests in securitization transactions; and (8) separately identifiable

cash flows and application of the predominance principle.

The amendments in this ASU are effective for public business entities for fiscal years beginning after December 15, 2017, including interim periods within those fiscal years. Early adoption is permitted. The guidance requires application using a retrospective transition method. We will adopt the guidance during the first quarter of 2018. The adoption of this standard is not expected to have a significant impact on our Consolidated Statements of Cash Flows. FASB ASU 2016-13, Financial Instruments—Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments

This ASU eliminates the delayed recognition of the full amount of credit losses until the loss was probable of occurring and instead will reflect an entity's current estimate of all expected credit losses. The amendments in this ASU broaden the information that an entity must consider in developing its expected credit loss estimate for assets measured either collectively or individually. The

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ASU does not specify a method for measuring expected credit losses and allows an entity to apply methods that reasonably reflect its expectations of the credit loss estimate based on the entity's size, complexity and risk profile. In addition, the disclosures of credit quality indicators in relation to the amortized cost of financing receivables, a current disclosure requirement, are further disaggregated by year of origination.

The amendments in this ASU are effective for public business entities for fiscal years beginning after December 15, 2019, including interim periods within those fiscal years. Early adoption is permitted for fiscal years beginning after December 15, 2018. We will adopt the guidance by the first quarter of 2020 with a cumulative-effect adjustment to retained earnings as of the beginning of the year of adoption. We are currently evaluating the impact the new standard will have on our consolidated financial statements. Upon adoption, our allowance for loan and lease losses will be impacted by the loan portfolio composition and quality at the adoption date as well as economic conditions and forecasts at that time.

FASB ASU 2016-07, Investments—Equity Method and Joint Ventures (Topic 323): Simplifying the Transition to the Equity Method of Accounting

This ASU eliminates the requirement that when an investment qualifies for use of the equity method as a result of an increase in the level of ownership interest or degree of influence, an investor must adjust the investment, results of operations, and retained earnings retroactively on a step-by-step basis as if the equity method had been in effect during all previous periods that the investment had been held. The ASU requires that the equity method investor add the cost of acquiring the additional interest in the investee to the current basis of the investor's previously held interest and adopt the equity method of accounting as of the date the investment becomes qualified for equity method accounting. Therefore, upon qualifying for the equity method of accounting, no retroactive adjustment of the investment is required. Further, the ASU requires that an entity that has an available-for-sale equity security that becomes qualified for the equity method of accounting recognize through earnings, the unrealized gain or loss in accumulated other comprehensive income at the date the investment becomes qualified for use of the equity method.

The amendments in this ASU are effective for all entities for fiscal years beginning after December 15, 2016, including interim periods within those fiscal years. Early adoption is permitted. We will adopt the guidance during the first quarter of 2017. BancShares does not anticipate any effect on our consolidated financial position or consolidated results of operations as a result of adoption.

FASB ASU 2016-02, Leases (Topic 842)

This ASU increases transparency and comparability among organizations by recognizing lease assets and lease liabilities on the balance sheet and disclosing key information about leasing arrangements. The key difference between existing standards and this ASU is the requirement for lessees to recognize on their balance sheet all lease contracts. An entity may make an accounting election by classification to not recognize leases with terms less than 12 months on their balance sheet. Both a right-of-use asset, representing the right to use the leased asset, and a lease liability, representing the contractual obligation, are required to be recognized on the balance sheet of the lessee at lease commencement. Further, this ASU requires lessees to classify leases as either operating or finance leases, which are substantially similar to the current operating and capital leases classifications. The distinction between these two classifications under the new standard does not relate to balance sheet treatment, but relates to treatment in the statements of income and cash flows. Lessor guidance remains largely unchanged with the exception of how a lessor determines the appropriate lease classification for each lease to better align the lessor guidance with revised lessee classification guidance.

The amendments in this ASU are effective for public business entities for fiscal years beginning after December 15, 2018, including interim periods within those fiscal years. Early adoption is permitted. We will adopt during the first quarter of 2019. While we are currently evaluating the impact of the new standard, we expect an increase to the Consolidated Balance Sheets for right-of-use assets and associated lease liabilities, as well as resulting depreciation expense of the right-of-use assets and interest expense of the lease liabilities in the Consolidated Statements of Income, for arrangements previously accounted for as operating leases.

FASB ASU 2016-01, Financial Instruments—Overall (Subtopic 825-10): Recognition and Measurement of Financial Assets and Financial Liabilities

This ASU addresses certain aspects of recognition, measurement, presentation and disclosure of certain financial instruments. The amendments in this ASU (1) require equity investments to be measured at fair value with changes in fair value recognized in net income; (2) simplify the impairment assessment of equity investments without a readily determinable fair value; (3) eliminate the requirement to disclose the method(s) and significant assumptions used to estimate the fair value for financial instruments measured at amortized cost on the balance sheet; (4) require public business entities to use exit price notion, rather than entry prices, when measuring fair value of financial instruments for disclosure purposes; (5) require separate presentation of financial assets and financial liabilities by measurement category and form of financial assets on the balance sheet or the accompanying notes to the financial statements; (6) require separate presentation in other comprehensive income of the portion of the total change in the fair value of a liability resulting from a change in the instrument-specific credit risk when the organization has elected to measure the

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liability at fair value in accordance with the fair value option for financial instruments; and (7) state that a valuation allowance on deferred tax assets related to available-for-sale securities should be evaluated in combination with other deferred tax assets.

The amendments in this ASU are effective for public business entities for fiscal years beginning after December 15, 2017, including interim periods within those fiscal years. The ASU only permits early adoption of the instrument-specific credit risk provision. We will adopt during the first quarter of 2018 with a cumulative-effect adjustment from AOCI to retained earnings as of the beginning of the year of adoption. We are currently evaluating the impact the new standard will have on our consolidated financial statements. The cumulative-effect adjustment will be impacted by the equity securities portfolio composition and valuation at the date of adoption.

FASB ASU 2014-09, Revenue from Contracts with Customers (Topic 606)

In May 2014, the FASB issued a standard on the recognition of revenue from contracts with customers with the core principle being for companies to recognize revenue to depict the transfer of goods or services to customers in amounts that reflect the consideration to which the company expects to be entitled in exchange for those goods or services. The new standard also results in enhanced disclosures about revenue, provides guidance for transactions that were not previously addressed comprehensively and improves guidance for multiple-element arrangements. In March 2016, the FASB issued ASU 2016-08, Revenue from Contracts with Customers (Topic 606): Principal versus Agent Considerations, to improve the operability and understandability of the implementation guidance on principal versus agent considerations. In April 2016, the FASB issued ASU 2016-10, Revenue from Contracts with Customers (Topic 606): Identifying Performance Obligations and Licensing, to clarify guidance for identifying performance obligations and licensing implementation. In May 2016, the FASB issued ASU 2016-12, Revenue from Contracts with Customers (Topic 606): Narrow-Scope Improvements and Practical Expedients, to clarify and improve the guidance for certain aspects of Topic 606.

Per ASU 2015-14, Deferral of the Effective Date, this guidance was deferred and is effective for fiscal periods beginning after December 15, 2017, including interim reporting periods within that reporting period. Early adoption is permitted for fiscal periods beginning after December 15, 2016. Our revenue is comprised of net interest income on financial assets and liabilities, which is explicitly excluded from the scope of the new guidance, and noninterest income. We continue to evaluate the impact of the new standard on our noninterest income and on our presentation and disclosures. We expect to adopt the ASU during the first quarter of 2018 with a cumulative-effect adjustment to opening retained earnings and the modified retrospective approach will likely be used.

NOTE B

BUSINESS COMBINATIONS

Cordia Bancorp, Inc.

On September 1, 2016, FCB completed the merger of Cordia and its subsidiary, BVA, into FCB. Under the terms of the merger agreement, cash consideration of \$5.15 was paid to Cordia's shareholders for each of their shares of Cordia's common stock, with total consideration paid of \$37.1 million. The merger allowed FCB to strengthen its presence in the greater Richmond, Virginia area as Cordia operated six BVA branches in Richmond, Midlothian, Chesterfield, Colonial Heights and Chester, Virginia.

The Cordia transaction was accounted for under the acquisition method of accounting and, accordingly, assets acquired and liabilities assumed were recorded at their estimated fair values on the acquisition date. Fair values are preliminary and subject to refinement for up to one year after the closing date of the acquisition as additional information regarding closing date fair values becomes available.

The fair value of assets acquired was \$349.3 million, including \$241.4 million in loans and \$2.2 million of identifiable intangible assets. Liabilities assumed were \$323.1 million, including \$292.2 million in deposits. As a result of the transaction, FCB recorded \$10.8 million of goodwill. The amount of goodwill recorded represents the excess purchase

price over the estimated fair value of the net assets acquired. This premium paid reflects the increased market share and related synergies that are expected to result from the acquisition. None of the goodwill is deductible for income tax purposes as the merger is accounted for as a qualified stock purchase.

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The following table provides the purchase price as of the acquisition date and the identifiable assets acquired and liabilities assumed at their estimated fair values.

(Dollars in thousands)	As recorded by FCB	
Purchase price		\$37,053
Assets		
Cash and due from banks	\$8,383	
Overnight investments	3,081	
Investment securities available for sale	76,633	
Loans and leases	241,392	
Premises and equipment	4,151	
Other real estate owned	1,170	
Income earned not collected	1,990	
Intangible assets	2,210	
Other assets	10,318	
Total assets acquired	349,328	
Liabilities		
Deposits	292,192	
Short-term borrowings	30,164	
Other liabilities	747	
Total liabilities assumed	\$323,103	
Fair value of net assets acquired		26,225
Goodwill recorded for Cordia		\$10,828

Merger-related expenses of \$3.8 million were recorded in the Consolidated Statements of Income for the year ended December 31, 2016. Loan-related interest income generated from Cordia was approximately \$4.2 million since the acquisition date for the year ended December 31, 2016. The transaction is not considered material to BancShares' financial statements and therefore pro forma financial data is not included.

Due to the immaterial amount of loans resulting from the Cordia transaction that had evidence of credit quality deterioration, all loans were accounted for as non-PCI loans under ASC 310-20.

## First CornerStone Bank

On May 6, 2016, FCB entered into an agreement with the FDIC, as Receiver, to purchase certain assets and assume certain liabilities of FCSB of King of Prussia, Pennsylvania. The acquisition provided FCB the opportunity to grow capital and enhance earnings.

The FCSB transaction was accounted for under the acquisition method of accounting and, accordingly, assets acquired and liabilities assumed were recorded at their estimated fair values on the acquisition date. Fair values are preliminary and subject to refinement for up to one year after the closing date of the acquisition as additional information regarding closing date fair values becomes available.

The fair value of the assets acquired was \$87.4 million, including \$43.8 million in loans and \$390 thousand of identifiable intangible assets. Liabilities assumed were \$96.9 million of which the majority were deposits. During the third quarter of 2016, adjustments were made to the acquisition fair values primarily based upon updated collateral valuations resulting in an increase of \$837 thousand to the gain on acquisition. These adjustments brought the total gain on the transaction to \$3.0 million which is included in noninterest income in the Consolidated Statements of Income.





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The following table provides the identifiable assets acquired and liabilities assumed at their estimated fair values as of the acquisition date.

(Dollars in thousands)	As recorded by FCB
Assets	
Cash and due from banks	\$ 748
Overnight investments	37,540
Investment securities	4,564
Loans	43,776
Other real estate owned	375
Income earned not collected	8
Intangible assets	390
Other assets	13
Total assets acquired	87,414
Liabilities	
Deposits	96,882
Other liabilities	23
Total liabilities assumed	96,905
Fair value of net liabilities assumed	(9,491 )
Cash received from FDIC	12,450
Gain on acquisition of FCSB	\$ 2,959

Merger-related expenses of \$1.0 million were recorded in the Consolidated Statement of Income for the year ended December 31, 2016. Loan-related interest income generated from FCSB was approximately \$1.6 million since the acquisition date for the year ended December 31, 2016. The transaction is not considered material to BancShares' financial statements and therefore pro forma financial data is not included.

All loans resulting from the FCSB transaction were recorded at the acquisition date with a discount attributable, at least in part, to credit quality, and are therefore accounted for as PCI loans under ASC 310-30.

## North Milwaukee State Bank

On March 11, 2016, FCB entered into an agreement with the FDIC, as Receiver, to purchase certain assets and assume certain liabilities of NMSB with two branches in Milwaukee, Wisconsin. The acquisition provided FCB with the opportunity to grow capital and enhance earnings.

The NMSB transaction was accounted for under the acquisition method of accounting and, accordingly, assets acquired and liabilities assumed were recorded at their estimated fair values on the acquisition date. Fair values are preliminary and subject to refinement for up to one year after the closing date of the acquisition as additional information regarding closing date fair values becomes available.

The fair value of the assets acquired was \$53.6 million, including \$36.9 million in loans and \$240 thousand of identifiable intangible assets. Liabilities assumed were \$60.9 million of which \$59.2 million were deposits. During the second quarter of 2016, adjustments were made to the acquisition fair values primarily based upon updated collateral valuations resulting in an increase of \$1.2 million to the gain on acquisition. These adjustments brought the total gain on the transaction to \$2.9 million which is included in noninterest income in the Consolidated Statements of Income.



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The following table provides the identifiable assets acquired and liabilities assumed at their estimated fair values as of the acquisition date.

(Dollars in thousands)	As recorded by FCB
Assets	
Cash and due from banks	\$ 4,545
Overnight investments	2,274
Investment securities available for sale	9,425
Loans	36,914
Other intangible assets	240
Other assets	216
Total assets acquired	53,614
Liabilities	
Deposits	59,206
Short-term borrowings	1,662
Other liabilities	74
Total liabilities assumed	60,942
Fair value of net liabilities assumed	(7,328 )
Cash received from FDIC	10,200
Gain on acquisition of NMSB	\$ 2,872

Merger-related expenses of \$517 thousand from the NMSB transaction were recorded in the Consolidated Statements of Income for the year ended December 31, 2016. Loan-related interest income generated from NMSB was approximately \$1.9 million since the acquisition date for the year ended December 31, 2016. The transaction is not considered material to BancShares' financial statements and therefore pro forma financial data is not included.

All loans resulting from the NMSB transaction were recorded at the acquisition date with a discount attributable, at least in part, to credi