

WASHINGTON TRUST BANCORP INC  
Form 10-Q  
May 05, 2011

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 10-Q

(Mark One)

Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 for the quarterly period ended MARCH 31, 2011 or

Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 for the transition period from \_\_\_\_\_ to \_\_\_\_\_.

Commission file number: 001-32991

WASHINGTON TRUST BANCORP, INC.

(Exact name of registrant as specified in its charter)

RHODE ISLAND  
(State or other jurisdiction of  
incorporation or organization)

05-0404671  
(I.R.S. Employer  
Identification No.)

23 BROAD STREET  
WESTERLY, RHODE ISLAND  
(Address of principal executive  
offices)

02891  
(Zip Code)

(401) 348-1200  
(Registrant's  
telephone number,  
including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (Section 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer, or a smaller reporting company. See definitions of "large accelerated filer," "accelerated filer," and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Mark one)

Edgar Filing: WASHINGTON TRUST BANCORP INC - Form 10-Q

Large accelerated filer  Accelerated filer   
Smaller reporting  
Non-accelerated filer  company   
(Do not check if a smaller  
reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).  
Yes No

The number of shares of common stock of the registrant outstanding as of May 2, 2011 was 16,252,884.

---

Table of Contents

FORM 10-Q  
WASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
For the Quarter Ended March 31, 2011

TABLE OF CONTENTS

|  | Page<br>Number |
|--|----------------|
| <u>PART I. Financial Information</u>   |                |
| <u>Item 1. Financial Statements (Unaudited)</u>  |                |
| <u>Consolidated Balance Sheets</u>   |                |
| <u>March 31, 2011 and December 31, 2010</u>  | <u>3</u>       |
| <u>Consolidated Statements of Income</u>   |                |
| <u>Three Months Ended March 31, 2011 and 2010</u>  | <u>4</u>       |
| <u>Consolidated Statements of Cash Flows</u>   |                |
| <u>Three Months Ended March 31, 2011 and 2010</u>  | <u>5</u>       |
| <u>Condensed Notes to Unaudited Consolidated Financial Statements</u>  | <u>6</u>       |
| <u>Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations</u>   | <u>36</u>      |
| <u>Item 3. Quantitative and Qualitative Disclosures About Market Risk</u>  | <u>56</u>      |
| <u>Item 4. Controls and Procedures</u>   | <u>57</u>      |
| <u>PART II. Other Information</u>  |                |
| <u>Item 1. Legal Proceedings</u>   | <u>57</u>      |
| <u>Item 1A. Risk Factors</u>   | <u>57</u>      |
| <u>Item 6. Exhibits</u>  | <u>58</u>      |
| <u>Signatures</u>  | <u>59</u>      |
| <u>Exhibit 31.1 Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002</u>   |                |
| <u>Exhibit 31.2 Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002</u>   |                |
| <u>Exhibit 32.1 Certifications of Chief Executive Officer and Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002</u> |                |



Table of Contents

## PART I. FINANCIAL INFORMATION

## ITEM 1. FINANCIAL STATEMENTS

WASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
CONSOLIDATED BALANCE SHEETS (unaudited)(Dollars in thousands,  
except par value)

|  | March 31,<br>2011 | December 31,<br>2010 |
|--|-------------------|----------------------|
| <b>Assets:</b>   |                   |                      |
| Cash and due from banks  | \$ 68,113         | \$ 85,971            |
| Other short-term investments   | 6,296             | 6,765                |
| Mortgage loans held for sale   | 2,985             | 13,894               |
| Securities available for sale, at fair value;<br>amortized cost \$560,752 in 2011 and \$578,897 in 2010                            | 576,158           | 594,100              |
| Federal Home Loan Bank stock, at cost  | 42,008            | 42,008               |
| <b>Loans:</b>  |                   |                      |
| Commercial and other   | 1,056,388         | 1,027,065            |
| Residential real estate  | 649,157           | 645,020              |
| Consumer   | 324,092           | 323,553              |
| Total loans  | 2,029,637         | 1,995,638            |
| Less allowance for loan losses   | 29,109            | 28,583               |
| Net loans  | 2,000,528         | 1,967,055            |
| Premises and equipment, net  | 26,010            | 26,069               |
| Investment in bank-owned life insurance  | 52,320            | 51,844               |
| Goodwill   | 58,114            | 58,114               |
| Identifiable intangible assets, net  | 7,614             | 7,852                |
| Other assets   | 52,126            | 55,853               |
| Total assets   | \$ 2,892,272      | \$ 2,909,525         |
| <b>Liabilities:</b>  |                   |                      |
| <b>Deposits:</b>   |                   |                      |
| Demand deposits  | \$ 274,798        | \$ 228,437           |
| NOW accounts   | 228,502           | 241,974              |
| Money market accounts  | 387,923           | 396,455              |
| Savings accounts   | 223,599           | 220,888              |
| Time deposits  | 934,024           | 948,576              |
| Total deposits   | 2,048,846         | 2,036,330            |
| Federal Home Loan Bank advances  | 469,235           | 498,722              |
| Junior subordinated debentures   | 32,991            | 32,991               |
| Other borrowings   | 21,467            | 23,359               |
| Other liabilities  | 45,848            | 49,259               |
| Total liabilities  | 2,618,387         | 2,640,661            |
| <b>Shareholders' Equity:</b>   |                   |                      |
| Common stock of \$.0625 par value; authorized 30,000,000 shares;<br>issued 16,233,587 shares in 2011 and 16,171,618 shares in 2010 | 1,015             | 1,011                |
| Paid-in capital  | 86,348            | 84,889               |
| Retained earnings  | 182,136           | 178,939              |
| Accumulated other comprehensive income   | 4,386             | 4,025                |
| Total shareholders' equity   | 273,885           | 268,864              |
| Total liabilities and shareholders' equity   | \$ 2,892,272      | \$ 2,909,525         |

The accompanying notes are an integral part of these unaudited consolidated financial statements.



Table of Contents

| WASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES<br>CONSOLIDATED STATEMENTS OF INCOME (unaudited) | (Dollars and shares in<br>thousands,<br>except per share amounts) |               |
|--|---|---------------|
| Three months ended March 31,   | 2011  | 2010          |
| <b>Interest income:</b>  |   |               |
| Interest and fees on loans   | \$ 24,259   | \$ 23,968     |
| Interest on securities:  |   |               |
| Taxable  | 4,773   | 6,051         |
| Nontaxable   | 769   | 769           |
| Dividends on corporate stock and Federal Home Loan Bank stock                                    | 67  | 55            |
| Other interest income  | 24  | 21            |
| <b>Total interest income</b>   | <b>29,892</b>   | <b>30,864</b> |
| <b>Interest expense:</b>   |   |               |
| Deposits   | 4,202   | 5,769         |
| Federal Home Loan Bank advances  | 4,732   | 6,219         |
| Junior subordinated debentures   | 390   | 630           |
| Other interest expense   | 241   | 242           |
| <b>Total interest expense</b>  | <b>9,565</b>  | <b>12,860</b> |
| <b>Net interest income</b>   | <b>20,327</b>   | <b>18,004</b> |
| Provision for loan losses  | 1,500   | 1,500         |
| <b>Net interest income after provision for loan losses</b>                                       | <b>18,827</b>   | <b>16,504</b> |
| <b>Noninterest income:</b>   |   |               |
| <b>Wealth management services:</b>   |   |               |
| Trust and investment advisory fees   | 5,676   | 5,017         |
| Mutual fund fees   | 1,123   | 1,110         |
| Financial planning, commissions and other service fees   | 281   | 179           |
| Wealth management services   | 7,080   | 6,306         |
| Service charges on deposit accounts  | 932   | 849           |
| Merchant processing fees   | 1,944   | 1,606         |
| Card interchange fees  | 487   | 389           |
| Income from bank-owned life insurance  | 476   | 439           |
| Net gains on loan sales and commissions on loans originated for others                           | 525   | 560           |
| Net realized loss on securities  | (29 )   | -             |
| Net gains on interest rate swap contracts  | 76  | 68            |
| Equity in losses of unconsolidated subsidiaries  | (144 )  | (52 )         |
| Other income   | 383   | 365           |
| <b>Noninterest income, excluding other-than-temporary impairment losses</b>                      | <b>11,730</b>   | <b>10,530</b> |
| <b>Total other-than-temporary impairment losses on securities</b>                                | <b>(54 )</b>  | <b>(2 )</b>   |
| Portion of loss recognized in other comprehensive income (before tax)                            | 21  | (61 )         |
| <b>Net impairment losses recognized in earnings</b>  | <b>(33 )</b>  | <b>(63 )</b>  |
| <b>Total noninterest income</b>  | <b>11,697</b>   | <b>10,467</b> |
| <b>Noninterest expense:</b>  |   |               |
| Salaries and employee benefits   | 11,828  | 11,501        |
| Net occupancy  | 1,321   | 1,224         |
| Equipment  | 1,049   | 997           |
| Merchant processing costs  | 1,669   | 1,357         |
| Outsourced services  | 872   | 840           |
| FDIC deposit insurance costs   | 723   | 794           |
| Legal, audit and professional fees   | 492   | 518           |
| Advertising and promotion  | 353   | 364           |

Edgar Filing: WASHINGTON TRUST BANCORP INC - Form 10-Q

|  |                                   |          |          |
|--|-----------------------------------|----------|----------|
| Amortization of intangibles                          |                                   | 238      | 291      |
| Foreclosed property costs                            |                                   | 166      | 36       |
| Other expenses                                       |                                   | 2,029    | 1,755    |
| Total noninterest expense                            |                                   | 20,740   | 19,677   |
| Income before income taxes                           |                                   | 9,784    | 7,294    |
| Income tax expense                                   |                                   | 2,984    | 2,122    |
| Net income   |                                   | \$ 6,800 | \$ 5,172 |
| Weighted average common shares outstanding - basic   |                                   | 16,197.2 | 16,057.7 |
| Weighted average common shares outstanding - diluted |                                   | 16,229.8 | 16,063.9 |
| Per share information:                               |                                   |          |          |
|  | Basic earnings per common share   | \$ 0.42  | \$ 0.32  |
|  | Diluted earnings per common share | \$ 0.42  | \$ 0.32  |
|  | Cash dividends declared per share | \$ 0.22  | \$ 0.21  |

The accompanying notes are an integral part of these unaudited consolidated financial statements.

-4-

---



Table of Contents

WASHINGTON TRUST BANCORP, INC. AND  
 SUBSIDIARIES  
 CONSOLIDATED STATEMENTS OF CASH FLOWS  
 (unaudited)

(Dollars in thousands)

| Three months ended March 31,   | 2011      | 2010      |
|--|-----------|-----------|
| <b>Cash Flows from Operating Activities:</b>                                       |           |           |
| Net income   | \$ 6,800  | \$ 5,172  |
| Adjustments to reconcile net income to net cash provided by operating activities:  |           |           |
| Provision for loan losses  | 1,500     | 1,500     |
| Depreciation of premises and equipment   | 767       | 772       |
| Net amortization of premium and discount   | 373       | 102       |
| Net amortization of intangibles  | 238       | 291       |
| Share-based compensation   | 328       | 177       |
| Earnings from bank-owned life insurance  | (476 )    | (439 )    |
| Net gains on loan sales and commissions on loans originated for others             | (525 )    | (560 )    |
| Net realized losses on securities  | 29        | -         |
| Net impairment losses recognized in earnings                                       | 33        | 63        |
| Net gains on interest rate swap contracts  | (76 )     | (68 )     |
| Equity in losses of unconsolidated subsidiaries                                    | 144       | 52        |
| Proceeds from sales of loans   | 32,066    | 36,113    |
| Loans originated for sale  | (20,267 ) | (30,336 ) |
| Decrease in other assets   | 3,073     | 2,267     |
| Decrease in other liabilities  | (3,103 )  | (708 )    |
| Other, net   | 5         | 6         |
| Net cash provided by operating activities  | 20,909    | 14,404    |
| <b>Cash Flows from Investing Activities:</b>                                       |           |           |
| Purchases of:  |           |           |
| Mortgage-backed securities available for sale                                      | (49,675 ) | (44,479 ) |
| Other investment securities available for sale                                     | -         | (15,000 ) |
| Proceeds from sale of:   |           |           |
| Mortgage-backed securities available for sale                                      | 36,838    | -         |
| Other investment securities available for sale                                     | -         | 711       |
| Maturities and principal payments of mortgage-backed securities available for sale | 30,519    | 36,184    |
| Net increase in loans  | (33,606 ) | (18,887 ) |
| Purchases of loans, including purchased interest                                   | (1,710 )  | (75 )     |
| Proceeds from the sale of property acquired through foreclosure or repossession    | 251       | -         |
| Purchases of premises and equipment  | (713 )    | (621 )    |
| Net cash used in investing activities  | (18,096 ) | (42,167 ) |
| <b>Cash Flows from Financing Activities:</b>                                       |           |           |
| Net increase in deposits   | 12,517    | 38,178    |
| Net decrease in other borrowings   | (1,892 )  | (698 )    |
| Proceeds from Federal Home Loan Bank advances                                      | 43,578    | 15,000    |

Edgar Filing: WASHINGTON TRUST BANCORP INC - Form 10-Q

|   |           |           |
|---|-----------|-----------|
| Repayment of Federal Home Loan Bank advances  | (73,065 ) | (44,360 ) |
| Issuance of treasury stock, including deferred compensation plan activity                                     | -         | 35        |
| Net proceeds from the issuance of common stock under dividend reinvestment plan                               | 236       | 256       |
| Net proceeds from the exercise of stock options and issuance of other compensation-related equity instruments | 819       | 214       |
| Tax benefit from stock option exercises and issuance of other compensation-related equity instruments         | 81        | 24        |
| Cash dividends paid   | (3,414 )  | (3,369 )  |
| Net cash (used in) provided by financing activities   | (21,140 ) | 5,280     |
| Net decrease in cash and cash equivalents   | (18,327 ) | (22,483 ) |
| Cash and cash equivalents at beginning of period  | 92,736    | 57,260    |
| Cash and cash equivalents at end of period  | \$ 74,409 | \$ 34,777 |
| <b>Noncash Investing and Financing Activities:</b>  |           |           |
| Loans charged off   | \$ 1,052  | \$ 1,275  |
| Net transfer from loans to property acquired through foreclosure or repossession                              | 129       | -         |
| Proceeds due from sale of property acquired through foreclosure or repossession                               | 1,267     | -         |
| <b>Supplemental Disclosures:</b>  |           |           |
| Interest payments   | 9,190     | 12,064    |
| Income tax (refunds) payments   | (584 )    | 3         |

The accompanying notes are an integral part of these unaudited consolidated financial statements.

Table of Contents

WASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

General

Washington Trust Bancorp, Inc. (the “Bancorp”) is a publicly-owned registered bank holding company that has elected to be a financial holding company. The Bancorp owns all of the outstanding common stock of The Washington Trust Company (the “Bank”), a Rhode Island chartered commercial bank founded in 1800. Through its subsidiaries, the Bancorp offers a complete product line of financial services including commercial, residential and consumer lending, retail and commercial deposit products, and wealth management services through its offices in Rhode Island, eastern Massachusetts and southeastern Connecticut.

(1) Basis of Presentation

The consolidated financial statements include the accounts of the Bancorp and its subsidiaries (collectively, the “Corporation” or “Washington Trust”). All significant intercompany transactions have been eliminated. Certain prior year amounts have been reclassified to conform to the current year classification. Such reclassifications have no effect on previously reported net income or shareholders’ equity.

The accounting and reporting policies of the Corporation conform to accounting principles generally accepted in the United States of America (“GAAP”) and to general practices of the banking industry. In preparing the financial statements, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities as of the date of the balance sheet and revenues and expenses for the period. Actual results could differ from those estimates. Material estimates that are particularly susceptible to change are the determination of the allowance for loan losses and the review of goodwill, other intangible assets and investments for impairment. The current economic environment has increased the degree of uncertainty inherent in such estimates and assumptions.

In the opinion of management, the accompanying consolidated financial statements reflect all adjustments (consisting of normal recurring adjustments) and disclosures necessary to present fairly the Corporation’s financial position as of March 31, 2011 and December 31, 2010, respectively, and the results of operations and cash flows for the interim periods presented. Interim results are not necessarily reflective of the results of the entire year. The unaudited consolidated financial statements of the Corporation presented herein have been prepared pursuant to the rules of the Securities and Exchange Commission (“SEC”) for quarterly reports on Form 10-Q and do not include all of the information and note disclosures required by GAAP. The accompanying consolidated financial statements should be read in conjunction with the audited consolidated financial statements and notes thereto included in the Annual Report on Form 10-K for the year ended December 31, 2010.

(2) Recently Issued Accounting Pronouncements

Receivables – Topic 310

Accounting Standards Update No. 2010-20 “Disclosures about the Credit Quality of Financing Receivables and the Allowance for Credit Losses” (“ASU 2010-20”) was issued in July 2010. ASU 2010-20 significantly enhances disclosures that entities must make about the credit quality of financing receivables and the allowance for credit losses. The FASB issued the ASU to give financial statement users greater transparency about entities’ credit-risk exposures and the allowance for credit losses. The disclosures provide financial statement users with additional information about the nature of credit risks inherent in entities’ financing receivables, how credit risk is analyzed and assessed when determining the allowance for credit losses, and the reasons for the change in the allowance for credit losses. Accounting Standards Update No. 2011-01 “Deferral of the Effective Date of Disclosures about Troubled Debt Restructurings in Update 2010-20” (“ASU 2011-01”) was issued in January 2011 and delayed the effective date of the ASU 2010-20 disclosures pertaining to troubled debt restructurings. The disclosures required by ASU 2011-01 are effective for interim and annual periods after June 15, 2011. Effective December 31, 2010, we adopted the provisions of ASU 2010-20 requiring end of period disclosures about credit quality of financing receivables and the allowance

for credit losses. ASU 2010-20 provisions encourage, but do not require, comparative disclosures for earlier reporting periods that ended before initial adoption. The adoption of the remaining provisions of ASU 2010-20 and ASU 2011-11 is not expected to have a material impact on the Corporation's consolidated financial position, results of operations or cash flows.

-6-

---

Table of ContentsWASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

(Continued)

Accounting Standards Update No. 2011-02 “A Creditor’s Determination of Whether a Restructuring Is a Troubled Debt Restructuring” (“ASU 2011-02”) was issued in April 2011. ASU 2011-02 provides additional guidance to assist creditors in determining whether a creditor has granted a concession and whether a debtor is experiencing financial difficulties for purposes of determining whether a restructuring constitutes a troubled debt restructuring. ASU 2011-02 will be effective for interim and reporting periods beginning after June 15, 2011 and should be applied retrospectively to the beginning of the 2011 annual period. The adoption of ASU 2011-02 is not expected to have a material impact on the Corporation’s consolidated financial position, results of operations or cash flows.

## (3) Cash and Due from Banks

The Bank is required to maintain certain average reserve balances with the Board of Governors of the Federal Reserve System (“FRB”). Such reserve balances amounted to \$4.0 million at March 31, 2011 and December 31, 2010 and are included in cash and due from banks in the Consolidated Statements of Condition.

As of March 31, 2011 and December 31, 2010, cash and due from banks included interest-bearing deposits in other banks of \$35.0 million and \$50.5 million, respectively.

## (4) Securities

The amortized cost, gross unrealized holding gains, gross unrealized holding losses, and fair value of securities by major security type and class of security at March 31, 2011 and December 31, 2010 were as follows:

(Dollars in thousands)

|   | Amortized<br>Cost (1) | Unrealized<br>Gains | Unrealized<br>Losses | Fair<br>Value     |
|---|-----------------------|---------------------|----------------------|-------------------|
| March 31, 2011  |                       |                     |                      |                   |
| <b>Securities Available for Sale:</b>   |                       |                     |                      |                   |
| Obligations of U.S. government-sponsored enterprises  | \$ 29,408             | \$ 3,495            | \$ –                 | \$ 32,903         |
| Mortgage-backed securities issued by U.S. government agencies and U.S. government-sponsored enterprises | 400,471               | 17,870              | (753 )               | 417,588           |
| States and political subdivisions   | 79,450                | 2,420               | (227 )               | 81,643            |
| <b>Trust preferred securities:</b>  |                       |                     |                      |                   |
| Individual name issuers   | 30,610                | –                   | (5,533 )             | 25,077            |
| Collateralized debt obligations   | 4,428                 | –                   | (3,676 )             | 752               |
| Corporate bonds   | 13,872                | 1,206               | (3 )                 | 15,075            |
| Common stocks   | 659                   | 147                 | –                    | 806               |
| Perpetual preferred stocks (2)  | 1,854                 | 460                 | –                    | 2,314             |
| <b>Total securities available for sale</b>  | <b>\$ 560,752</b>     | <b>\$ 25,598</b>    | <b>\$ (10,192 )</b>  | <b>\$ 576,158</b> |

(Dollars in thousands)

|   | Amortized<br>Cost (1) | Unrealized<br>Gains | Unrealized<br>Losses | Fair<br>Value |
|---|-----------------------|---------------------|----------------------|---------------|
| December 31, 2010   |                       |                     |                      |               |
| <b>Securities Available for Sale:</b>   |                       |                     |                      |               |
| Obligations of U.S. government-sponsored enterprises  | \$ 36,900             | \$ 4,094            | \$ –                 | \$ 40,994     |
| Mortgage-backed securities issued by U.S. government agencies and U.S. government-sponsored enterprises | 411,087               | 19,068              | (384 )               | 429,771       |
| States and political subdivisions   | 79,455                | 1,975               | (375 )               | 81,055        |
| <b>Trust preferred securities:</b>  |                       |                     |                      |               |
| Individual name issuers   | 30,601                | –                   | (7,326 )             | 23,275        |

Edgar Filing: WASHINGTON TRUST BANCORP INC - Form 10-Q

|                                     |            |           |              |            |
|-------------------------------------|------------|-----------|--------------|------------|
| Collateralized debt obligations     | 4,466      | –         | (3,660 )     | 806        |
| Corporate bonds                     | 13,874     | 1,338     | –            | 15,212     |
| Common stocks                       | 660        | 149       | –            | 809        |
| Perpetual preferred stocks (2)      | 1,854      | 324       | –            | 2,178      |
| Total securities available for sale | \$ 578,897 | \$ 26,948 | \$ (11,745 ) | \$ 594,100 |

- (1) Net of other-than-temporary impairment losses.  
(2) Callable at the discretion of the issuer.

-7-

---

Table of ContentsWASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

(Continued)

Securities available for sale with a fair value of \$521 million and \$507 million were pledged in compliance with state regulations concerning trust powers and to secure Treasury Tax and Loan deposits, borrowings, certain public deposits and certain interest rate swap agreements at March 31, 2011 and December 31, 2010, respectively. See Note 7 for additional disclosure regarding Federal Home Loan Bank of Boston (“FHLBB”) borrowings. In addition, securities available for sale with a fair value of \$22.9 million and \$22.0 million were pledged for potential use at the Federal Reserve Bank discount window at March 31, 2011 and December 31, 2010, respectively. There were no borrowings with the Federal Reserve Bank at either date. As of March 31, 2011 and December 31, 2010, securities available for sale with a fair value of \$5.1 million and \$5.5 million, respectively, were designated in rabbi trusts for nonqualified retirement plans.

The following table presents a roll forward of the balance of credit-related impairment losses on debt securities, for which a portion of an other-than-temporary impairment was recognized in other comprehensive income:

(Dollars in thousands)

|  |          |          |
|--|----------|----------|
| Three months ended March 31,   | 2011     | 2010     |
| Balance at beginning of period   | \$ 2,913 | \$ 2,496 |
| Credit-related impairment loss on debt securities for which an other-than-temporary impairment was not previously recognized                                   | –        | –        |
| Additional increases to the amount of credit-related impairment loss on debt securities for which an other-than-temporary impairment was previously recognized | 33       | 63       |
| Balance at end of period   | \$ 2,946 | \$ 2,559 |

For the three months ended March 31, 2011 and 2010, credit-related impairment losses recognized in earnings on pooled trust preferred debt securities totaled \$33 thousand and \$63 thousand, respectively. The anticipated cash flows expected to be collected from these debt securities were discounted at the rate equal to the yield used to accrete the current and prospective beneficial interest for each security. Significant inputs included estimated cash flows and prospective deferrals, defaults and recoveries. Estimated cash flows are generated based on the underlying seniority status and subordination structure of the pooled trust preferred debt tranche at the time of measurement. Prospective deferral, default and recovery estimates affecting projected cash flows were based on analysis of the underlying financial condition of individual issuers, and took into account capital adequacy, credit quality, lending concentrations, and other factors. All cash flow estimates were based on the underlying security’s tranche structure and contractual rate and maturity terms. The present value of the expected cash flows was compared to the current outstanding balance of the tranche to determine the ratio of the estimated present value of expected cash flows to the total current balance for the tranche. This ratio was then multiplied by the principal balance of Washington Trust’s holding to determine the credit-related impairment loss. The estimates used in the determination of the present value of the expected cash flows are susceptible to changes in future periods, which could result in additional credit-related impairment losses.

Table of ContentsWASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

(Continued)

The following table summarizes temporarily impaired securities as of March 31, 2011, segregated by length of time the securities have been in a continuous unrealized loss position:

| (Dollars in thousands)  | Less than 12 Months |            |                   | 12 Months or Longer |            |                   | Total |            |                   |
|---|---------------------|------------|-------------------|---------------------|------------|-------------------|-------|------------|-------------------|
|   | #                   | Fair Value | Unrealized Losses | #                   | Fair Value | Unrealized Losses | #     | Fair Value | Unrealized Losses |
| March 31, 2011  |                     |            |                   |                     |            |                   |       |            |                   |
| Mortgage-backed securities issued by U.S. government agencies and U.S. government-sponsored enterprises | 7                   | \$ 101,688 | \$ 753            | –                   | \$ –       | \$ –              | 7     | \$ 101,688 | \$ 753            |
| States and political subdivisions   | 6                   | 5,706      | 122               | 2                   | 1,225      | 105               | 8     | 6,931      | 227               |
| Trust preferred securities:   |                     |            |                   |                     |            |                   |       |            |                   |
| Individual name issuers   | –                   | –          | –                 | 11                  | 25,077     | 5,533             | 11    | 25,077     | 5,533             |
| Collateralized debt obligations   | –                   | –          | –                 | 2                   | 752        | 3,676             | 2     | 752        | 3,676             |
| Corporate bonds   | 1                   | 604        | 3                 | –                   | –          | –                 | 1     | 604        | 3                 |
| Total temporarily impaired securities   | 14                  | \$ 107,998 | \$ 878            | 15                  | \$ 27,054  | \$ 9,314          | 29    | \$ 135,052 | \$ 10,192         |

The following table summarizes temporarily impaired securities as of December 31, 2010, segregated by length of time the securities have been in a continuous unrealized loss position:

| (Dollars in thousands)  | Less than 12 Months |            |                   | 12 Months or Longer |            |                   | Total |            |                   |
|---|---------------------|------------|-------------------|---------------------|------------|-------------------|-------|------------|-------------------|
|   | #                   | Fair Value | Unrealized Losses | #                   | Fair Value | Unrealized Losses | #     | Fair Value | Unrealized Losses |
| December 31, 2010   |                     |            |                   |                     |            |                   |       |            |                   |
| Mortgage-backed securities issued by U.S. government agencies and U.S. government-sponsored enterprises | 6                   | \$ 76,382  | \$ 369            | 3                   | \$ 5,208   | \$ 15             | 9     | \$ 81,590  | \$ 384            |
| States and political subdivisions   | 15                  | 14,209     | 273               | 2                   | 1,228      | 102               | 17    | 15,437     | 375               |
| Trust preferred securities:   |                     |            |                   |                     |            |                   |       |            |                   |
| Individual name issuers   | –                   | –          | –                 | 11                  | 23,275     | 7,326             | 11    | 23,275     | 7,326             |
| Collateralized debt obligations   | –                   | –          | –                 | 2                   | 806        | 3,660             | 2     | 806        | 3,660             |
| Total temporarily impaired securities   | 21                  | \$ 90,591  | \$ 642            | 18                  | \$ 30,517  | \$ 11,103         | 39    | \$ 121,108 | \$ 11,745         |

Unrealized losses on debt securities generally occur as a result of increases in interest rates since the time of purchase, a structural change in an investment or from deterioration in credit quality of the issuer. Management evaluates impairments in value whether caused by adverse interest rates or credit movements to determine if they are



other-than-temporary.

Further deterioration in credit quality of the companies backing the securities, further deterioration in the condition of the financial services industry, a continuation or worsening of the current economic downturn, or additional declines in real estate values, among other things, may further affect the fair value of these securities and increase the potential that certain unrealized losses be designated as other-than-temporary in future periods, and the Corporation may incur additional write-downs.

**Mortgage-backed Securities Issued by U.S. Government Agencies and U.S. Government-sponsored Enterprises**

The unrealized losses on mortgage-backed securities issued by U.S. government agencies or U.S. government-sponsored enterprises amounted to \$753 thousand at March 31, 2011 and were primarily attributable to relative changes in interest rates since the time of purchase. The contractual cash flows for these securities are guaranteed by U.S. government agencies and U.S. government-sponsored enterprises. Based on its assessment of these factors, management believes that the unrealized losses on these debt security holdings are a function of changes

Table of ContentsWASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

(Continued)

in investment spreads and interest rate movements and not changes in credit quality. Management expects to recover the entire amortized cost basis of these securities. Furthermore, Washington Trust does not intend to sell these securities and it is not more likely than not that Washington Trust will be required to sell these securities before recovery of their cost basis, which may be maturity. Therefore, management does not consider these investments to be other-than-temporarily impaired at March 31, 2011.

**Debt Securities Issued by States and Political Subdivisions**

The unrealized losses on debt securities issued by states and political subdivisions amounted to \$227 thousand at March 31, 2011. The unrealized losses on state and municipal holdings included in this analysis are primarily attributable to an increase in risk premiums for credit-sensitive securities since the time of purchase. Based on its assessment of these factors, management believes that unrealized losses on these debt security holdings are a function of changes in investment spreads and liquidity and not changes in credit quality. Management expects to recover the entire amortized cost basis of these securities. Furthermore, Washington Trust does not intend to sell these securities and it is not more likely than not that Washington Trust will be required to sell these securities before recovery of their cost basis, which may be maturity. Therefore, management does not consider these investments to be other-than-temporarily impaired at March 31, 2011.

**Trust Preferred Debt Securities of Individual Name Issuers**

Included in debt securities in an unrealized loss position at March 31, 2011 were 11 trust preferred security holdings issued by seven individual companies in the financial services/banking industry. The aggregate unrealized losses on these debt securities amounted to \$5.5 million at March 31, 2011. Management believes the decline in fair value of these trust preferred securities primarily reflects investor concerns about global economic growth and how it will affect the recent and potential future losses in the financial services industry. These concerns resulted in increased risk premiums for securities in this sector. Based on the information available through the filing date of this report, all individual name trust preferred debt securities held in our portfolio continue to accrue and make payments as expected with no payment deferrals or defaults on the part of the issuers. As of March 31, 2011, trust preferred debt securities with a carrying value of \$9.2 million and unrealized losses of \$2.6 million were rated below investment grade by Standard & Poors, Inc. ("S&P"). Management reviewed the collectibility of these securities taking into consideration such factors as the financial condition of the issuers, reported regulatory capital ratios of the issuers, credit ratings including ratings in effect as of the reporting period date as well as credit rating changes between the reporting period date and the filing date of this report and other information. We noted no additional downgrades to below investment grade between the reporting period date and the filing date of this report. Based on these analyses, management concluded that it expects to recover the entire amortized cost basis of these securities. Furthermore, Washington Trust does not intend to sell these securities and it is not more likely than not that Washington Trust will be required to sell these securities before recovery of their cost basis, which may be maturity. Therefore, management does not consider these investments to be other-than-temporarily impaired at March 31, 2011.

**Trust Preferred Debt Securities in the Form of Collateralized Debt Obligations**

Washington Trust has two pooled trust preferred holdings in the form of collateralized debt obligations with a total amortized cost of \$4.4 million and aggregate unrealized losses of \$3.7 million at March 31, 2011. These pooled trust preferred holdings consist of trust preferred obligations of banking industry companies and, to a lesser extent, insurance industry companies. For both of these pooled trust preferred securities, Washington Trust's investment is senior to one or more subordinated tranches which have first loss exposure. Valuations of the pooled trust preferred holdings are dependent in part on cash flows from underlying issuers. Unexpected cash flow disruptions could have an adverse impact on the fair value and performance of pooled trust preferred securities. Management believes the unrealized losses on these pooled trust preferred securities primarily reflect investor concerns about global economic

growth and how it will affect the recent and potential future losses in the financial services industry and the possibility of further incremental deferrals of or defaults on interest payments on trust preferred debentures by financial institutions participating in these pools. These concerns have resulted in a substantial decrease in market liquidity and increased risk premiums for securities in this sector. Credit spreads for issuers in this sector have remained wide during recent months, causing prices for these securities holdings to remain at low levels.

As of March 31, 2011, one of the pooled trust preferred securities had an amortized cost of \$3.2 million. This amortized cost was net of \$1.7 million of credit-related impairment losses previously recognized in earnings reflective of payment deferrals and credit deterioration of the underlying collateral. This security was placed on nonaccrual

Table of Contents

WASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

(Continued)

status in March 2009. The tranche instrument held by Washington Trust has been deferring a portion of interest payments since April 2010. As of March 31, 2011, this security has unrealized losses of \$2.5 million and a below investment grade rating of “Ca” by Moody’s Investors Service Inc. (“Moody’s”). Through the filing date of this report, there have been no further rating changes on this security. This credit rating status has been considered by management in its assessment of the impairment status of this security. During the first quarter of 2011, a modest adverse change occurred in the expected cash flows for this security and additional credit-related impairment losses of \$13 thousand were recognized in earnings.

As of March 31, 2011, the second pooled trust preferred security held by Washington Trust had an amortized cost of \$1.3 million. This amortized cost was net of \$1.2 million of credit-related impairment losses previously recognized in earnings reflective of payment deferrals and credit deterioration of the underlying collateral. This security was placed on nonaccrual status in December 2008. The tranche instrument held by Washington Trust has been deferring interest payments since December 2008. As of March 31, 2011, this security has unrealized losses of \$1.1 million and a below investment grade rating of “C” by Moody’s. Through the filing date of this report, there have been no further rating changes on this security. This credit rating status has been considered by management in its assessment of the impairment status of this security. During the first quarter of 2011, a modest adverse change occurred in the expected cash flows for this security and additional credit-related impairment losses of \$20 thousand were recognized in earnings.

Based on information available through the filing date of this report, there have been no further adverse changes in the deferral or default status of the underlying issuer institutions within either of these trust preferred collateralized debt obligations. Based on cash flow forecasts for these securities, management expects to recover the remaining amortized cost of these securities. Furthermore, Washington Trust does not intend to sell these securities and it is not more likely than not that Washington Trust will be required to sell these securities before recovery of their cost basis, which may be at maturity. Therefore, management does not consider the unrealized losses on these investments to be other-than-temporary.

Table of ContentsWASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

(Continued)

As of March 31, 2011, the amortized cost of debt securities by maturity is presented below. Mortgage-backed securities are included based on weighted average maturities, adjusted for anticipated prepayments. All other securities are included based on contractual maturities. Actual maturities may differ from amounts presented because certain issuers have the right to call or prepay obligations with or without call or prepayment penalties. Yields on tax exempt obligations are not computed on a tax equivalent basis. Included in the securities portfolio at March 31, 2011 were debt securities with an amortized cost balance of \$101 million and a fair value of \$93 million that are callable at the discretion of the issuers. Final maturities of the callable securities range from five to twenty-six years, with call features ranging from one month to six years.

| (Dollars in thousands)  | Due in<br>1 Year<br>or Less | After 1<br>Year<br>but within<br>5 Years | After 5<br>Years<br>but within<br>10 Years | After<br>10 Years | Totals     |
|---|-----------------------------|--|--|-------------------|------------|
| <b>Securities Available for Sale:</b>   |                             |  |  |                   |            |
| <b>Obligations of U.S.<br/>government-sponsored<br/>enterprises:</b>  |                             |  |  |                   |            |
| Amortized cost  | \$ –                        | \$ 29,408                                | \$ –                                       | \$ –              | \$ 29,408  |
| Weighted average yield  | – %                         | 5.41 %                                   | – %  | – %               | 5.41 %     |
| <b>Mortgage-backed securities<br/>issued by U.S.<br/>government agencies &amp; U.S.<br/>government-sponsored<br/>enterprises:</b> |                             |  |  |                   |            |
| Amortized cost  | 93,731                      | 200,991                                  | 82,852                                     | 22,897            | 400,471    |
| Weighted average yield  | 4.59 %                      | 4.28 %                                   | 2.78 %                                     | 2.61 %            | 3.95 %     |
| <b>State and political subdivisions:</b>  |                             |  |  |                   |            |
| Amortized cost  | 8,094                       | 42,862                                   | 28,494                                     | –                 | 79,450     |
| Weighted average yield  | 3.90 %                      | 3.84 %                                   | 3.96 %                                     | – %               | 3.89 %     |
| <b>Trust preferred securities:</b>  |                             |  |  |                   |            |
| Amortized cost (1)  | –                           | –  | –  | 35,038            | 35,038     |
| Weighted average yield  | – %                         | – %                                      | – %  | 1.53 %            | 1.53 %     |
| <b>Corporate bonds:</b>   |                             |  |  |                   |            |
| Amortized cost  | 4,990                       | 8,882                                    | –  | –                 | 13,872     |
| Weighted average yield  | 6.50 %                      | 6.30 %                                   | – %  | – %               | 6.37 %     |
| <b>Total debt securities:</b>   |                             |  |  |                   |            |
| Amortized cost  | \$ 106,815                  | \$ 282,143                               | \$ 111,346                                 | \$ 57,935         | \$ 558,239 |
| Weighted average yield  | 4.63 %                      | 4.39 %                                   | 3.08 %                                     | 1.95 %            | 3.92 %     |
| Fair value  | \$ 108,165                  | \$ 290,285                               | \$ 115,674                                 | \$ 58,914         | \$ 573,038 |

(1) Net of other-than-temporary impairment losses.

Table of ContentsWASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

(Continued)

## (5) Loans

The following is a summary of loans:

| (Dollars in thousands)           | March 31, 2011 |       | December 31, 2010 |       |
|----------------------------------|----------------|-------|-------------------|-------|
|                                  | Amount         | %     | Amount            | %     |
| <b>Commercial:</b>               |                |       |                   |       |
| Mortgages (1)                    | \$ 551,069     | 27 %  | \$ 518,623        | 26 %  |
| Construction and development (2) | 34,615         | 2     | 47,335            | 2     |
| Other (3)                        | 470,704        | 23    | 461,107           | 23    |
| Total commercial                 | 1,056,388      | 52    | 1,027,065         | 51    |
| <b>Residential real estate:</b>  |                |       |                   |       |
| Mortgages (4)                    | 636,916        | 31    | 634,739           | 31    |
| Homeowner construction           | 12,241         | 1     | 10,281            | 1     |
| Total residential real estate    | 649,157        | 32    | 645,020           | 32    |
| <b>Consumer:</b>                 |                |       |                   |       |
| Home equity lines (5)            | 221,003        | 11    | 218,288           | 11    |
| Home equity loans (5)            | 48,337         | 2     | 50,624            | 3     |
| Other (6)                        | 54,752         | 3     | 54,641            | 3     |
| Total consumer                   | 324,092        | 16    | 323,553           | 17    |
| Total loans (7)                  | \$ 2,029,637   | 100 % | \$ 1,995,638      | 100 % |

(1) Amortizing mortgages and lines of credit, primarily secured by income producing property. As of March 31, 2011 and December 31, 2010, \$118 million and \$122 million, respectively, of these loans were pledged as collateral for FHLBB borrowings (see Note 7).

(2) Loans for construction of residential and commercial properties and for land development.

(3) Loans to businesses and individuals, a substantial portion of which are fully or partially collateralized by real estate. As of March 31, 2011, \$29 million and \$59 million, respectively, of these loans were pledged as collateral for FHLBB borrowings and were collateralized for the discount window at the Federal Reserve Bank. Comparable amounts for December 31, 2010 were \$30 million and \$61 million, respectively (see Note 7).

(4) A substantial portion of these loans was pledged as collateral for FHLBB borrowings (see Note 7).

(5) A significant portion of these loans was pledged as collateral for FHLBB borrowings (see Note 7).

(6) Fixed rate consumer installment loans.

(7) Includes unamortized loan origination costs, net of fees, totaling \$293 thousand and \$271 thousand at March 31, 2011 and December 31, 2010, respectively. Also includes \$15 thousand and \$39 thousand of net premiums on purchased loans at March 31, 2011 and December 31, 2010, respectively.

Table of ContentsWASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

(Continued)

## Nonaccrual Loans

Loans, with the exception of certain well-secured residential mortgage loans that are in the process of collection, are placed on nonaccrual status and interest recognition is suspended when such loans are 90 days or more overdue with respect to principal and/or interest or sooner if considered appropriate by management. Well-secured residential mortgage loans are permitted to remain on accrual status provided that full collection of principal and interest is assured and the loan is in the process of collection. Loans are also placed on nonaccrual status when, in the opinion of management, full collection of principal and interest is doubtful. Interest previously accrued but not collected on such loans is reversed against current period income. Subsequent cash receipts on nonaccrual loans are applied to the outstanding principal balance of the loan or recognized as interest income depending on management's assessment of the ultimate collectability of the loan. Loans are removed from nonaccrual status when they have been current as to principal and interest for a period of time, the borrower has demonstrated an ability to comply with repayment terms, and when, in management's opinion, the loans are considered to be fully collectible.

The following is a summary of nonaccrual loans, segregated by class of loans, as of the dates indicated:

| (Dollars in thousands)                  | March 31,<br>2011 | December 31,<br>2010 |
|---|-------------------|----------------------|
| <b>Commercial:</b>                      |                   |                      |
| Mortgages                               | \$ 6,068          | \$ 6,624             |
| Construction and development            | –                 | –                    |
| Other                                   | 4,445             | 5,259                |
| <b>Residential real estate:</b>         |                   |                      |
| Mortgages                               | 8,265             | 6,414                |
| Homeowner construction                  | –                 | –                    |
| <b>Consumer:</b>                        |                   |                      |
| Home equity lines                       | 272               | 152                  |
| Home equity loans                       | 294               | 53                   |
| Other                                   | 35                | 8                    |
| <b>Total nonaccrual loans</b>           | <b>\$ 19,379</b>  | <b>\$ 18,510</b>     |
| Accruing loans 90 days or more past due | \$ –              | \$ –                 |

Table of ContentsWASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

(Continued)

## Past Due Loans

The following tables present an age analysis of past due loans, segregated by class of loans, as of the dates indicated:

| (Dollars in thousands)          | Days Past Due |          |           | Total Past Due | Current      | Total Loans  |
|---------------------------------|---------------|----------|-----------|----------------|--------------|--------------|
|                                 | 30-59         | 60-89    | Over 90   |                |              |              |
| March 31, 2011                  |               |          |           |                |              |              |
| <b>Commercial:</b>              |               |          |           |                |              |              |
| Mortgages                       | \$ 3,223      | \$ 1,626 | \$ 5,242  | \$ 10,091      | \$ 540,978   | \$ 551,069   |
| Construction and development    | –             | –        | –         | –              | 34,615       | 34,615       |
| Other                           | 2,474         | 315      | 2,524     | 5,313          | 465,391      | 470,704      |
| <b>Residential real estate:</b> |               |          |           |                |              |              |
| Mortgages                       | 2,986         | 1,345    | 5,165     | 9,496          | 627,420      | 636,916      |
| Homeowner construction          | –             | –        | –         | –              | 12,241       | 12,241       |
| <b>Consumer:</b>                |               |          |           |                |              |              |
| Home equity lines               | 1,062         | 238      | 120       | 1,420          | 219,583      | 221,003      |
| Home equity loans               | 598           | –        | 170       | 768            | 47,569       | 48,337       |
| Other                           | 75            | 97       | 27        | 199            | 54,553       | 54,752       |
| Total loans                     | \$ 10,418     | \$ 3,621 | \$ 13,248 | \$ 27,287      | \$ 2,002,350 | \$ 2,029,637 |

| (Dollars in thousands)          | Days Past Due |          |           | Total Past Due | Current      | Total Loans  |
|---------------------------------|---------------|----------|-----------|----------------|--------------|--------------|
|                                 | 30-59         | 60-89    | Over 90   |                |              |              |
| December 31, 2010               |               |          |           |                |              |              |
| <b>Commercial:</b>              |               |          |           |                |              |              |
| Mortgages                       | \$ 2,185      | \$ 514   | \$ 5,322  | \$ 8,021       | \$ 510,602   | \$ 518,623   |
| Construction and development    | –             | –        | –         | –              | 47,335       | 47,335       |
| Other                           | 1,862         | 953      | 3,376     | 6,191          | 454,916      | 461,107      |
| <b>Residential real estate:</b> |               |          |           |                |              |              |
| Mortgages                       | 3,073         | 1,477    | 4,041     | 8,591          | 626,148      | 634,739      |
| Homeowner construction          | –             | –        | –         | –              | 10,281       | 10,281       |
| <b>Consumer:</b>                |               |          |           |                |              |              |
| Home equity lines               | 1,255         | 170      | –         | 1,425          | 216,863      | 218,288      |
| Home equity loans               | 529           | 180      | 11        | 720            | 49,904       | 50,624       |
| Other                           | 221           | 98       | –         | 319            | 54,322       | 54,641       |
| Total loans                     | \$ 9,125      | \$ 3,392 | \$ 12,750 | \$ 25,267      | \$ 1,970,371 | \$ 1,995,638 |

Included in past due loans as of March 31, 2011 and December 31, 2010, were nonaccrual loans of \$16.5 million and \$14.9 million, respectively.



Table of ContentsWASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

(Continued)

## Impaired Loans

Impaired loans are loans for which it is probable that the Corporation will not be able to collect all amounts due according to the contractual terms of the loan agreements and loans restructured in a troubled debt restructuring. Impaired loans do not include large groups of smaller-balance homogenous loans that are collectively evaluated for impairment, which consist of most residential mortgage loans and consumer loans. The following is a summary of impaired loans, as of the dates indicated:

| (Dollars in thousands)                  | Recorded Investment (1) |               | Unpaid Principal |               | Related Allowance |               |
|---|-------------------------|---------------|------------------|---------------|-------------------|---------------|
|   | Mar. 31, 2011           | Dec. 31, 2010 | Mar. 31, 2011    | Dec. 31, 2010 | Mar. 31, 2011     | Dec. 31, 2010 |
| <b>No Related Allowance Recorded:</b>   |                         |               |                  |               |                   |               |
| <b>Commercial:</b>                      |                         |               |                  |               |                   |               |
| Mortgages                               | \$ 1,772                | \$ 3,113      | \$ 1,768         | \$ 3,128      | \$ -              | \$ -          |
| Construction and development            | -                       | -             | -                | -             | -                 | -             |
| Other                                   | 2,453                   | 3,237         | 2,579            | 3,834         | -                 | -             |
| <b>Residential real estate:</b>         |                         |               |                  |               |                   |               |
| Mortgages                               | 2,149                   | 928           | 2,230            | 937           | -                 | -             |
| Homeowner construction                  | -                       | -             | -                | -             | -                 | -             |
| <b>Consumer:</b>                        |                         |               |                  |               |                   |               |
| Home equity lines                       | -                       | -             | -                | -             | -                 | -             |
| Home equity loans                       | 159                     | 163           | 159              | 159           | -                 | -             |
| Other                                   | -                       | -             | -                | -             | -                 | -             |
| Subtotal                                | \$ 6,533                | \$ 7,441      | \$ 6,736         | \$ 8,058      | \$ -              | \$ -          |
| <b>With Related Allowance Recorded:</b> |                         |               |                  |               |                   |               |
| <b>Commercial:</b>                      |                         |               |                  |               |                   |               |
| Mortgages                               | \$ 14,418               | \$ 15,287     | \$ 15,422        | \$ 15,930     | \$ 546            | \$ 629        |
| Construction and development            | -                       | -             | -                | -             | -                 | -             |
| Other                                   | 6,636                   | 6,632         | 9,119            | 9,311         | 774               | 1,245         |
| <b>Residential real estate:</b>         |                         |               |                  |               |                   |               |
| Mortgages                               | 3,742                   | 3,773         | 4,004            | 3,971         | 337               | 258           |
| Homeowner construction                  | -                       | -             | -                | -             | -                 | -             |
| <b>Consumer:</b>                        |                         |               |                  |               |                   |               |
| Home equity lines                       | 105                     | 105           | 172              | 172           | 1                 | 1             |
| Home equity loans                       | 260                     | 307           | 281              | 330           | 1                 | 4             |
| Other                                   | 258                     | 145           | 259              | 143           | 2                 | -             |
| Subtotal                                | \$ 25,419               | \$ 26,249     | \$ 29,257        | \$ 29,857     | \$ 1,661          | \$ 2,137      |
| Total impaired loans                    | \$ 31,952               | \$ 33,690     | \$ 35,993        | \$ 37,915     | \$ 1,661          | \$ 2,137      |
| <b>Total:</b>                           |                         |               |                  |               |                   |               |
| Commercial                              | \$ 25,279               | \$ 28,269     | \$ 28,888        | \$ 32,203     | \$ 1,320          | \$ 1,874      |

Edgar Filing: WASHINGTON TRUST BANCORP INC - Form 10-Q

|                         |           |           |           |           |          |          |
|-------------------------|-----------|-----------|-----------|-----------|----------|----------|
| Residential real estate | 5,891     | 4,701     | 6,234     | 4,908     | 337      | 258      |
| Consumer                | 782       | 720       | 871       | 804       | 4        | 5        |
| Total impaired loans    | \$ 31,952 | \$ 33,690 | \$ 35,993 | \$ 37,915 | \$ 1,661 | \$ 2,137 |

(1) The recorded investment in impaired loans consists of unpaid principal balance, net of charge-offs, interest payments received applied to principal and unamortized deferred loan origination fees and costs. For impaired accruing loans (those troubled debt restructurings for which management has concluded that the collectibility of the loan is not in doubt), the recorded investment also includes accrued interest. As of March 31, 2011 and December 31, 2010, recorded investment in impaired loans included accrued interest of \$58 thousand and \$62 thousand, respectively.

Table of ContentsWASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

(Continued)

The following table presents the average recorded investment and interest income recognized on impaired loans segregated by loan class for the period indicated:

| (Dollars in thousands)          | Average Recorded |           | Interest Income |        |
|---------------------------------|------------------|-----------|-----------------|--------|
|                                 | Investment       |           | Recognized      |        |
| Three months ended March 31,    | 2011             | 2010      | 2011            | 2010   |
| <b>Commercial:</b>              |                  |           |                 |        |
| Mortgages                       | \$ 18,150        | \$ 16,653 | \$ 173          | \$ 169 |
| Construction and development    | –                | –         | –               | –      |
| Other                           | 11,480           | 9,796     | 94              | 66     |
| <b>Residential real estate:</b> |                  |           |                 |        |
| Mortgages                       | 5,028            | 4,369     | 44              | 52     |
| Homeowner construction          | –                | –         | –               | –      |
| <b>Consumer:</b>                |                  |           |                 |        |
| Home equity lines               | 105              | 303       | 1               | 3      |
| Home equity loans               | 459              | 620       | 6               | 12     |
| Other                           | 201              | 210       | 4               | 4      |
| Totals                          | \$ 35,423        | \$ 31,951 | \$ 322          | \$ 306 |

At March 31, 2011, there were no significant commitments to lend additional funds to borrowers whose loans were on nonaccrual status or had been restructured.

**Credit Quality Indicators****Commercial**

The Corporation utilizes an internal rating system to assign a risk to each of its commercial loans. Loans are rated on a scale of 1 to 10. This scale can be assigned to three broad categories including “pass” for ratings 1 through 6, “special mention” for 7-rated loans, and “classified” for loans rated 8, 9 or 10. The loan rating system takes into consideration parameters including the borrower’s financial condition, the borrower’s performance with respect to loan terms, and the adequacy of collateral. As of March 31, 2011 and December 31, 2010, the weighted average risk rating of the Corporation’s commercial loan portfolio was 5.00 and 5.01, respectively.

For non-impaired loans, the Corporation assigns a loss allocation factor to each loan, based on its risk rating for purposes of establishing an appropriate allowance for loan losses. See Note 6 for additional information.

A description of the commercial loan categories are as follows:

**Pass** – Loans with acceptable credit quality, defined as ranging from superior or very strong to a status of lesser stature. Superior or very strong credit quality is characterized by a high degree of cash collateralization or strong balance sheet liquidity. Lesser stature loans have an acceptable level of credit quality but exhibit some weakness in various credit metrics such as collateral adequacy, cash flow, or performance inconsistency or may be in an industry or of a loan type known to have a higher degree of risk.

**Special Mention** – Loans with potential weaknesses that deserve management’s close attention. If left uncorrected, these potential weaknesses may result in deterioration of the repayment prospects for the asset or in the Bank’s position as creditor at some future date. Special Mention assets are not adversely classified and do not expose the Bank to sufficient risk to warrant adverse classification. Examples of these conditions, include but are not limited to outdated

or poor quality financial data, strains on liquidity and leverage, losses or negative trends in operating results, marginal cash flow, weaknesses in occupancy rates or trends in the case of commercial real estate and frequent delinquencies.

Classified – Loans identified as “substandard”, “doubtful” or “loss” based on criteria consistent with guidelines provided by banking regulators. A "substandard" loan has defined weaknesses which make payment default or principal exposure likely, but not yet certain. Such loans are apt to be dependent upon collateral liquidation, a secondary source of repayment or an event outside of the normal course of business. The loans are closely watched and are either already on nonaccrual status or may be placed in nonaccrual status when management determines there

Table of ContentsWASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

(Continued)

is uncertainty of collectibility. A "doubtful" loan is placed on non-accrual status and may be dependent upon collateral having a value that is difficult to determine or upon some near-term event which lacks certainty. A loan in the "loss" category is considered generally uncollectible or the timing or amount of payments cannot be determined. "Loss" is not intended to imply that the loan has no recovery value but rather it is not practical or desirable to continue to carry the asset.

The following table presents the commercial loan portfolio, segregated by category of credit quality indicator:

(Dollars in thousands)

|                              | Pass             |                  | Special Mention  |                  | Classified       |                  |
|------------------------------|------------------|------------------|------------------|------------------|------------------|------------------|
|                              | Mar. 31,<br>2011 | Dec. 31,<br>2010 | Mar. 31,<br>2011 | Dec. 31,<br>2010 | Mar. 31,<br>2011 | Dec. 31,<br>2010 |
| Mortgages                    | \$ 520,656       | \$ 485,668       | \$ 13,914        | \$ 16,367        | \$ 16,499        | \$ 16,588        |
| Construction and development | 30,307           | 43,119           | 4,308            | 4,216            | –                | –                |
| Other                        | 437,063          | 425,522          | 23,632           | 28,131           | 10,009           | 7,454            |
| Total commercial loans       | \$ 988,026       | \$ 954,309       | \$ 41,854        | \$ 48,714        | \$ 26,508        | \$ 24,042        |

The Corporation's procedures call for loan ratings and classifications to be revised whenever information becomes available that indicates a change is warranted. On a quarterly basis, the criticized loan portfolio which consists of commercial and commercial real estate loans that are risk rated special mention or worse, are reviewed by management, focusing on the current status and strategies to improve the credit. An annual loan review program is conducted by a third party to provide an independent evaluation of the creditworthiness of the commercial loan portfolio, the quality of the underwriting and credit risk management practices and the appropriateness of the risk rating classifications. This review is supplemented with selected targeted internal reviews of the commercial loan portfolio.

**Residential and Consumer**

The residential and consumer portfolios are monitored on an ongoing basis by the Corporation using delinquency information and loan type as credit quality indicators. These credit quality indicators are assessed on an aggregate basis in these relatively homogenous portfolios. The following table presents the residential and consumer loan portfolios, segregated by category of credit quality indicator:

(Dollars in thousands)

|                                     | Under 90 Days<br>Past Due |                  | Over 90 Days<br>Past Due |                  |
|-------------------------------------|---------------------------|------------------|--------------------------|------------------|
|                                     | Mar. 31,<br>2011          | Dec. 31,<br>2010 | Mar. 31,<br>2011         | Dec. 31,<br>2010 |
| <b>Residential Real Estate:</b>     |                           |                  |                          |                  |
| Accruing mortgages                  | \$ 628,651                | \$ 628,325       | \$ –                     | \$ –             |
| Nonaccrual mortgages                | 3,100                     | 2,373            | 5,165                    | 4,041            |
| Homeowner construction              | 12,241                    | 10,281           | –                        | –                |
| Total residential real estate loans | \$ 643,992                | \$ 640,979       | \$ 5,165                 | \$ 4,041         |
| <b>Consumer:</b>                    |                           |                  |                          |                  |
| Home equity lines                   | \$ 220,883                | \$ 218,288       | \$ 120                   | \$ –             |
| Home equity loans                   | 48,167                    | 50,613           | 170                      | 11               |

Edgar Filing: WASHINGTON TRUST BANCORP INC - Form 10-Q

|                      |            |            |        |       |
|----------------------|------------|------------|--------|-------|
| Other                | 54,725     | 54,641     | 27     | -     |
| Total consumer loans | \$ 323,775 | \$ 323,542 | \$ 317 | \$ 11 |

For non-impaired loans, the Corporation assigns loss allocation factors to each respective loan type and delinquency status. See Note 6 for additional information.

Various other techniques are utilized to monitor indicators of credit deterioration in the portfolios of residential real estate mortgages and home equity lines and loans. Among these techniques is the periodic tracking of loans with an updated FICO score and an estimated loan to value (“LTV”) ratio. LTV is determined via statistical modeling analyses. The indicated LTV levels are estimated based on such factors as the location, the original LTV, and the date

Table of ContentsWASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

(Continued)

of origination of the loan and do not reflect actual appraisal amounts. The results of these analyses are taken into consideration in the determination of loss allocation factors for residential mortgage and home equity consumer credits. See Note 6 for additional information.

**(6) Allowance for Loan Losses**

The allowance for loan losses is management's best estimate of inherent risk of loss in the loan portfolio as of the balance sheet date. The allowance is increased by provisions charged to earnings and by recoveries of amounts previously charged off, and is reduced by charge-offs on loans. The Corporation uses a methodology to systematically measure the amount of estimated loan loss exposure inherent in the loan portfolio for purposes of establishing a sufficient allowance for loan losses. The methodology includes three elements: (1) identification of loss allocations for individual loans deemed to be impaired, (2) loss allocation factors for non-impaired loans based on credit grade, loss experience, delinquency factors and other similar economic indicators, and (3) general loss allocations for other environmental factors, which is classified as "unallocated".

Periodic assessments and revisions to the loss allocation factors used in the assignment of loss exposure are made to appropriately reflect the analysis of migrational loss experience. The Corporation analyzes historical loss experience in the various portfolios over periods deemed to be relevant to the inherent risk of loss in the respective portfolios as of the balance sheet date. The Corporation adjusts the loss allocations for various factors it believes are not adequately presented in historical loss experience including trends in real estate values, continued weakness in general economic conditions, changes in unemployment levels, our assessments of credit risk associated with industry concentrations and an ongoing trend toward larger credit relationships and changes in asset quality. These factors are also evaluated taking into account the geographic location of the underlying loans. Revisions to loss allocation factors are not retroactively applied.

Loss allocations for loans deemed to be impaired are measured on a discounted cash flow method based upon the loan's contractual effective interest rate, or at the loan's observable market price, or, if the loan is collateral dependent, at the fair value of the collateral less costs to sell. For collateral dependent loans, management may adjust appraised values to reflect estimated market value declines or apply other discounts to appraised values for unobservable factors resulting from its knowledge of circumstances associated with the property.

Loss allocation factors are used for non-impaired loans based on credit grade, loss experience, delinquency factors and other similar credit quality indicators. Individual commercial loans and commercial mortgage loans not deemed to be impaired are evaluated using the internal rating system described in Note 5 under the caption "Credit Quality Indicators" and the application of loss allocation factors. The loan rating system and the related loss allocation factors take into consideration parameters including the borrower's financial condition, the borrower's performance with respect to loan terms, and the adequacy of collateral. Portfolios of more homogenous populations of loans including residential mortgages and consumer loans are analyzed as groups taking into account delinquency ratios and other indicators and our historical loss experience for each type of credit product.

An additional unallocated allowance is maintained based on a judgmental process whereby management considers qualitative and quantitative assessments of other environmental factors, including, but not limited to, portfolio composition; regional concentration; trends in and severity of credit quality metrics; economic trends and business conditions; conditions that may affect the collateral position such as environmental matters, tax liens, and regulatory changes affecting the foreclosure process; and conditions that may affect the ability of borrowers to meet debt service requirements.

Because the methodology is based upon historical experience and trends, current economic data as well as management's judgment, factors may arise that result in different estimations. Significant factors that could give rise to changes in these estimates may include, but are not limited to, changes in economic conditions in our market area, concentration of risk, and declines in local property values. Adversely different conditions or assumptions could lead to increases in the allowance. In addition, various regulatory agencies periodically review the allowance for loan losses. Such agencies may require additions to the allowance based on their judgments about information available to them at the time of their examination.



Table of ContentsWASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

(Continued)

The following is an analysis of activity in the allowance for loan losses for the three months ended March 31, 2011:

(Dollars in thousands)

|                   | Commercial |              |          | Total      |             |          |              | Total     |
|-------------------|------------|--------------|----------|------------|-------------|----------|--------------|-----------|
|                   | Mortgages  | Construction | Other    | Commercial | Residential | Consumer | Un-allocated |           |
| Beginning Balance | \$ 7,330   | \$ 723       | \$ 6,495 | \$ 14,548  | \$ 4,129    | \$ 1,903 | \$ 8,003     | \$ 28,583 |
| Charge-offs       | (335 )     | –            | (578 )   | (913 )     | (119 )      | (20 )    | –            | (1,052 )  |
| Recoveries        | 2          | –            | 70       | 72         | 1           | 5        | –            | 78        |
| Provision         | 603        | (191 )       | 269      | 681        | 794         | 158      | (133 )       | 1,500     |
| Ending Balance    | \$ 7,600   | \$ 532       | \$ 6,256 | \$ 14,388  | \$ 4,805    | \$ 2,046 | \$ 7,870     | \$ 29,109 |

The following table presents an analysis of the activity in the allowance for loan losses for the period indicated:

(Dollars in thousands)

| Three months ended March 31,      | 2010      |
|-----------------------------------|-----------|
| Beginning Balance                 | \$ 27,400 |
| Charge-offs:                      |           |
| Commercial:                       |           |
| Mortgages                         | (493 )    |
| Other                             | (535 )    |
| Residential real estate mortgages | (171 )    |
| Consumer                          | (76 )     |
| Total charge-offs                 | (1,275 )  |
| Recoveries:                       |           |
| Commercial:                       |           |
| Mortgages                         | 2         |
| Other                             | 27        |
| Residential real estate mortgages | 50        |
| Consumer                          | 7         |
| Total recoveries                  | 86        |
| Net charge-offs                   | (1,189 )  |
| Provision charged to expense      | 1,500     |
| Ending Balance                    | \$ 27,711 |

Table of ContentsWASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

(Continued)

The following table presents the Corporation's loan portfolio and associated allowance for loan loss at March 31, 2011 and December 31, 2010 by portfolio segment and disaggregated on the basis of the Corporation's impairment methodology.

| (Dollars in thousands)                              | March 31, 2011 |                   | December 31, 2010 |                   |
|---|----------------|-------------------|-------------------|-------------------|
|   | Loans          | Related Allowance | Loans             | Related Allowance |
| <b>Loans Individually Evaluated for Impairment:</b> |                |                   |                   |                   |
| <b>Commercial:</b>                                  |                |                   |                   |                   |
| Mortgages   | \$ 16,140      | \$ 546            | \$ 18,360         | \$ 629            |
| Construction & development                          | –              | –                 | –                 | –                 |
| Other   | 9,074          | 774               | 9,854             | 1,245             |
| Residential real estate mortgages                   | 5,898          | 337               | 4,699             | 258               |
| Consumer  | 782            | 4                 | 715               | 5                 |
| Subtotal  | \$ 31,984      | \$ 1,661          | \$ 33,628         | \$ 2,137          |
| <b>Loans Collectively Evaluated for Impairment:</b> |                |                   |                   |                   |
| <b>Commercial:</b>                                  |                |                   |                   |                   |
| Mortgages   | \$ 534,929     | \$ 7,054          | \$ 500,263        | \$ 6,701          |
| Construction & development                          | 34,615         | 532               | 47,335            | 723               |
| Other   | 461,630        | 5,482             | 451,253           | 5,250             |
| Residential real estate mortgages                   | 643,259        | 4,468             | 640,321           | 3,871             |
| Consumer  | 323,310        | 2,042             | 322,838           | 1,898             |
| Subtotal  | \$ 1,997,743   | \$ 19,578         | \$ 1,962,010      | \$ 18,443         |
| Unallocated   | –              | 7,870             | –                 | 8,003             |
| Total   | \$ 2,029,637   | \$ 29,109         | \$ 1,995,638      | \$ 28,583         |

## (7) Borrowings

## Federal Home Loan Bank Advances

Advances payable to the FHLBB amounted to \$469 million at March 31, 2011 and \$499 million at December 31, 2010.

In addition to the outstanding advances, the Bank also has access to an unused line of credit with the FHLBB amounting to \$8.0 million at March 31, 2011. Under agreement with the FHLBB, the Bank is required to maintain qualified collateral, free and clear of liens, pledges, or encumbrances that, based on certain percentages of book and fair values, has a value equal to the aggregate amount of the line of credit and outstanding advances. The FHLBB maintains a security interest in various assets of the Corporation including, but not limited to, residential mortgage loans, commercial mortgages and other commercial loans, U.S. government agency securities, U.S. government-sponsored enterprise securities, and amounts maintained on deposit at the FHLBB. The Corporation maintained qualified collateral in excess of the amount required to collateralize the line of credit and outstanding advances at March 31, 2011. Included in the collateral were securities available for sale with a fair value of

\$281.5 million and \$273.7 million that were specifically pledged to secure FHLBB borrowings at March 31, 2011 and December 31, 2010, respectively. See Note 5 for discussion on loans pledged as collateral for FHLBB borrowings. Unless there is an event of default under the agreement, the Corporation may use, encumber or dispose any portion of the collateral in excess of the amount required to secure FHLBB borrowings, except for that collateral which has been specifically pledged.

Table of ContentsWASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

(Continued)

## (8) Shareholders' Equity

## Regulatory Capital Requirements

The following table presents the Corporation's and the Bank's actual capital amounts and ratios at March 31, 2011 and December 31, 2010, as well as the corresponding minimum and well capitalized regulatory amounts and ratios:

| (Dollars in thousands)                       | Actual     |        | For Capital Adequacy<br>Purposes |       | To Be Well Capitalized<br>Under Prompt Corrective<br>Action Provisions |        |
|--|------------|--------|----------------------------------|-------|--|--------|
|  | Amount     | Ratio  | Amount                           | Ratio | Amount   | Ratio  |
| March 31, 2011:                              |            |        |                                  |       |  |        |
| Total Capital (to<br>Risk-Weighted Assets):  |            |        |                                  |       |  |        |
| Corporation                                  | \$ 264,246 | 12.92% | \$ 163,612                       | 8.00% | \$ 204,515   | 10.00% |
| Bank   | \$ 260,407 | 12.75% | \$ 163,421                       | 8.00% | \$ 204,276   | 10.00% |
| Tier 1 Capital (to<br>Risk-Weighted Assets): |            |        |                                  |       |  |        |
| Corporation                                  | \$ 238,361 | 11.65% | \$ 81,806                        | 4.00% | \$ 122,709   | 6.00%  |
| Bank   | \$ 234,551 | 11.48% | \$ 81,710                        | 4.00% | \$ 122,565   | 6.00%  |
| Tier 1 Capital (to Average<br>Assets): (1)   |            |        |                                  |       |  |        |
| Corporation                                  | \$ 238,361 | 8.49%  | \$ 112,242                       | 4.00% | \$ 140,302   | 5.00%  |
| Bank   | \$ 234,551 | 8.37%  | \$ 112,081                       | 4.00% | \$ 140,101   | 5.00%  |
| December 31, 2010:                           |            |        |                                  |       |  |        |
| Total Capital (to<br>Risk-Weighted Assets):  |            |        |                                  |       |  |        |
| Corporation                                  | \$ 259,122 | 12.79% | \$ 162,083                       | 8.00% | \$ 202,603   | 10.00% |
| Bank   | \$ 255,078 | 12.61% | \$ 161,878                       | 8.00% | \$ 202,347   | 10.00% |
| Tier 1 Capital (to<br>Risk-Weighted Assets): |            |        |                                  |       |  |        |
| Corporation                                  | \$ 233,540 | 11.53% | \$ 81,041                        | 4.00% | \$ 121,562   | 6.00%  |
| Bank   | \$ 229,528 | 11.34% | \$ 80,939                        | 4.00% | \$ 121,408   | 6.00%  |
| Tier 1 Capital (to Average<br>Assets): (1)   |            |        |                                  |       |  |        |
| Corporation                                  | \$ 233,540 | 8.25%  | \$ 113,188                       | 4.00% | \$ 141,485   | 5.00%  |
| Bank   | \$ 229,528 | 8.12%  | \$ 113,001                       | 4.00% | \$ 141,252   | 5.00%  |

(1) Leverage ratio

## (9) Financial Instruments with Off-Balance Sheet Risk and Derivative Financial Instruments

The Corporation is a party to financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of its customers and to manage the Corporation's exposure to fluctuations in interest rates. These financial instruments include commitments to extend credit, standby letters of credit, equity commitments to affordable housing partnerships, interest rate swap agreements and commitments to originate and commitments to sell fixed rate mortgage loans. These instruments involve, to varying degrees, elements of credit risk in excess of the amount recognized in the Corporation's Consolidated Balance Sheets. The contract or notional amounts of these

instruments reflect the extent of involvement the Corporation has in particular classes of financial instruments. The Corporation's credit policies with respect to interest rate swap agreements with commercial borrowers, commitments to extend credit, and financial guarantees are similar to those used for loans. The interest rate swaps with other counterparties are generally subject to bilateral collateralization terms. The contractual and notional amounts of financial instruments with off-balance sheet risk are as follows:

-22-

---

Table of ContentsWASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES (Continued)  
CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

| (Dollars in thousands)   | Mar. 31,<br>2011 | Dec. 31,<br>2010 |
|--|------------------|------------------|
| Financial instruments whose contract amounts represent credit risk:            |                  |                  |
| Commitments to extend credit:  |                  |                  |
| Commercial loans   | \$ 167,176       | \$ 176,436       |
| Home equity lines  | 181,472          | 182,260          |
| Other loans  | 26,980           | 23,971           |
| Standby letters of credit  | 9,567            | 9,510            |
| Equity commitments to affordable housing partnerships                          | 449              | 449              |
| Financial instruments whose notional amounts exceed the amount of credit risk: |                  |                  |
| Forward loan commitments:  |                  |                  |
| Commitments to originate fixed rate mortgage loans to be sold                  | 8,048            | 10,893           |
| Commitments to sell fixed rate mortgage loans                                  | 10,783           | 24,901           |
| Customer related derivative contracts:   |                  |                  |
| Interest rate swaps with customers   | 62,518           | 59,749           |
| Mirror swaps with counterparties   | 62,518           | 59,749           |
| Interest rate risk management contracts:                                       |                  |                  |
| Interest rate swap contracts   | 32,991           | 32,991           |

**Commitments to Extend Credit**

Commitments to extend credit are agreements to lend to a customer as long as there are no violations of any conditions established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since some of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. Each borrower's creditworthiness is evaluated on a case-by-case basis. The amount of collateral obtained is based on management's credit evaluation of the borrower.

**Standby Letters of Credit**

Standby letters of credit are conditional commitments issued to guarantee the performance of a customer to a third party. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loan facilities to customers. Under a standby letter of credit, the Corporation is required to make payments to the beneficiary of the letter of credit upon request by the beneficiary contingent upon the customer's failure to perform under the terms of the underlying contract with the beneficiary. Standby letters of credit extend up to five years. At March 31, 2011 and December 31, 2010, the maximum potential amount of undiscounted future payments, not reduced by amounts that may be recovered, totaled \$9.6 million and \$9.5 million, respectively. At March 31, 2011 and December 31, 2010, there was no liability to beneficiaries resulting from standby letters of credit. Fee income on standby letters of credit for the three months ended March 31, 2011 and 2010 \$64 thousand and \$20 thousand, respectively.

At March 31, 2011 and December 31, 2010, a substantial portion of the standby letters of credit was supported by pledged collateral. The collateral obtained is determined based on management's credit evaluation of the customer. Should the Corporation be required to make payments to the beneficiary, repayment from the customer to the Corporation is required.

**Equity Commitments**

Equity commitments to affordable housing partnerships represent funding commitments by Washington Trust to two limited partnerships. These partnerships were created for the purpose of renovating and operating two low-income housing projects. The funding of these commitments is generally contingent upon substantial completion of the projects.

#### Forward Loan Commitments

Interest rate lock commitments are extended to borrowers that relate to the origination of readily marketable mortgage loans held for sale. To mitigate the interest rate risk inherent in these rate locks, as well as closed mortgage loans held for sale, best efforts forward commitments are established to sell individual mortgage loans. Commitments to originate and commitments to sell fixed rate mortgage loans are derivative financial instruments and, therefore, changes in fair value of these commitments are recognized in earnings.

Table of ContentsWASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

(Continued)

## Interest Rate Risk Management Agreements

Interest rate swaps are used from time to time as part of the Corporation's interest rate risk management strategy. Swaps are agreements in which the Corporation and another party agree to exchange interest payments (e.g., fixed-rate for variable-rate payments) computed on a notional principal amount. The credit risk associated with swap transactions is the risk of default by the counterparty. To minimize this risk, the Corporation enters into interest rate agreements only with highly rated counterparties that management believes to be creditworthy. The notional amounts of these agreements do not represent amounts exchanged by the parties and, thus, are not a measure of the potential loss exposure.

At of March 31, 2011 and December 31, 2010, the Bancorp had two interest rate swap contracts designated as cash flow hedges to hedge the interest rate associated with \$33 million of variable rate junior subordinated debenture.

The effective portion of the changes in fair value of derivatives designated as cash flow hedges is recorded in other comprehensive income and subsequently reclassified to earnings when gains or losses are realized. The ineffective portion of changes in fair value of the derivatives is recognized directly in earnings as interest expense.

The Bancorp pledged collateral to derivative counterparties in the form of cash totaling \$1.2 million and \$1.9 million as of March 31, 2011 and December 31, 2010, respectively. The Bancorp may need to post additional collateral in the future in proportion to potential increases in unrealized loss positions.

The Bank has entered into interest rate swap contracts to help commercial loan borrowers manage their interest rate risk. The interest rate swap contracts with commercial loan borrowers allow them to convert floating rate loan payments to fixed rate loan payments. When we enter into an interest rate swap contract with a commercial loan borrower, we simultaneously enter into a "mirror" swap contract with a third party. The third party exchanges the client's fixed rate loan payments for floating rate loan payments. We retain the risk that is associated with the potential failure of counterparties and inherent in making loans. At March 31, 2011 and December 31, 2010, Washington Trust had interest rate swap contracts with commercial loan borrowers with notional amounts of \$62.5 million and \$59.7 million, respectively, and equal amounts of "mirror" swap contracts with third-party financial institutions. These derivatives are not designated as hedges and therefore, changes in fair value are recognized in earnings.

The following table presents the fair values of derivative instruments in the Corporation's Consolidated Balance Sheets as of the dates indicated:

| (Dollars in thousands)                                   | Asset Derivatives      |               |               | Liability Derivatives  |               |               |
|--|------------------------|---------------|---------------|------------------------|---------------|---------------|
|  | Balance Sheet Location | Fair Value    |               | Balance Sheet Location | Fair Value    |               |
|  |                        | Mar. 31, 2011 | Dec. 31, 2010 |                        | Mar. 31, 2011 | Dec. 31, 2010 |
| Derivatives Designated as Cash Flow Hedging Instruments: |                        |               |               |                        |               |               |
| Interest rate risk management contracts:                 |                        |               |               |                        |               |               |
| Interest rate swap contracts                             |                        | \$ -          | \$ -          | Other liabilities      | \$ 833        | \$ 1,098      |
| Derivatives not Designated as Hedging Instruments:       |                        |               |               |                        |               |               |



Edgar Filing: WASHINGTON TRUST BANCORP INC - Form 10-Q

| Forward loan commitments:                                     |              |                 |                 |                   |                 |                 |
|---|--------------|-----------------|-----------------|-------------------|-----------------|-----------------|
| Commitments to originate fixed rate mortgage loans to be sold | Other assets | 28              | 31              | Other liabilities | 46              | 135             |
| Commitments to sell fixed rate mortgage loans                 | Other assets | 48              | 571             | Other liabilities | 57              | 32              |
| Customer related derivative contracts:                        |              |                 |                 |                   |                 |                 |
| Interest rate swaps with customers                            | Other assets | 3,142           | 3,690           |                   | –               | –               |
| Mirror swaps with counterparties                              |              | –               | –               | Other liabilities | 3,228           | 3,806           |
| <b>Total</b>  |              | <b>\$ 3,218</b> | <b>\$ 4,292</b> |                   | <b>\$ 4,164</b> | <b>\$ 5,071</b> |

Table of ContentsWASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

(Continued)

The following tables present the effect of derivative instruments in the Corporations' Consolidated Statements of Income and Changes in Shareholders' Equity for the periods indicated:

(Dollars in thousands)

| Three months ended March 31,                    | Gain (Loss)   |   | Location of Gain<br>(Loss) Recognized in<br>Income on Derivative<br>(Ineffective Portion<br>and Amount<br>Excluded from<br>Effectiveness Testing) | Gain (Loss)  |  |
|---|---|---|---|--|--|
|   | Recognized in Other<br>Comprehensive<br>Income<br>(Effective Portion) | Recognized in Other<br>Comprehensive<br>Income<br>(Effective Portion) |   | Recognized in Income<br>on Derivative<br>(Ineffective Portion) | Recognized in Income<br>on Derivative<br>(Ineffective Portion) |
|   | 2011  | 2010  |   | 2011   | 2010   |
| <b>Derivatives in Cash Flow</b>                 |   |   |   |  |  |
| <b>Hedging Relationships:</b>                   |   |   |   |  |  |
| <b>Interest rate risk management contracts:</b> |   |   |   |  |  |
| Interest rate swap contracts                    | \$172   | \$7   | Interest Expense  | \$ -   | \$(78)   |
| Total   | \$172   | \$7   |   | \$ -   | \$(78)   |

(Dollars in thousands)

| Three months ended March 31,                                     | Location of Gain<br>(Loss) Recognized in<br>Income on Derivative           | Amount of Gain (Loss)<br>Recognized in Income<br>on Derivative |          |
|--|--|--|----------|
|  |  | 2011   | 2010     |
| <b>Derivatives not Designated<br/>as Hedging Instruments:</b>    |  |  |          |
| <b>Forward loan commitments:</b>                                 |  |  |          |
| Commitments to originate fixed rate<br>mortgage loans to be sold | Net gains on loan sales & commissions on<br>loans<br>originated for others | \$ 86  | \$ 149   |
|  | Net gains on loan sales & commissions on<br>loans<br>originated for others | (548 )   | (293 )   |
| <b>Customer related derivative contracts:</b>                    |  |  |          |
| Interest rate swaps with customers                               | Net gains (losses) on interest rate swaps                                  | (96 )  | 1,107    |
| Mirror swaps with counterparties                                 | Net gains (losses) on interest rate swaps                                  | 172  | (1,039)  |
| Total  |  | \$ (386 )  | \$ (76 ) |

## (10) Fair Value Measurements

The Corporation uses fair value measurements to record fair value adjustments to certain assets and liabilities and to determine fair value disclosures. Securities available for sale and derivatives are recorded at fair value on a recurring basis. Additionally, from time to time, we may be required to record at fair value other assets on a nonrecurring basis, such as loans held for sale, collateral dependent impaired loans, property acquired through foreclosure or repossession and mortgage servicing rights. These nonrecurring fair value adjustments typically involve the application of lower of cost or market accounting or write-downs of individual assets.

Fair value is a market-based measurement, not an entity-specific measurement. Fair value measurements are determined based on the assumptions the market participants would use in pricing the asset or liability. In addition, GAAP specifies a hierarchy of valuation techniques based on whether the types of valuation information ("inputs") are

observable or unobservable. Observable inputs reflect market data obtained from independent sources, while unobservable inputs reflect the Corporation's market assumptions. These two types of inputs have created the following fair value hierarchy:

- Level 1 – Quoted prices for identical assets or liabilities in active markets.
- Level 2 – Quoted prices for similar assets or liabilities in active markets; quoted prices for identical or similar assets or liabilities in inactive markets; and model-derived valuations in which all significant inputs and significant value drivers are observable in active markets.
- Level 3 – Valuations derived from valuation techniques in which one or more significant inputs or significant value drivers are unobservable in the markets and which reflect the Corporation's market assumptions.

Table of Contents

WASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

(Continued)

Determination of Fair Value

Fair values are based on the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. When available, the Corporation uses quoted market prices to determine fair value. If quoted prices are not available, fair value is based upon valuation techniques such as matrix pricing or other models that use, where possible, current market-based or independently sourced market parameters, such as interest rates. If observable market-based inputs are not available, the Corporation uses unobservable inputs to determine appropriate valuation adjustments using methodologies applied consistently over time.

The following is a description of valuation methodologies for assets and liabilities recorded at fair value, including the general classification of such assets and liabilities pursuant to the valuation hierarchy.

Items Measured at Fair Value on a Recurring Basis

Securities Available for Sale

Securities available for sale are recorded at fair value on a recurring basis. When available, the Corporation uses quoted market prices to determine the fair value of securities; such items are classified as Level 1. This category includes exchange-traded equity securities.

Level 2 securities include debt securities with quoted prices, which are traded less frequently than exchange-traded instruments, whose value is determined using matrix pricing with inputs that are observable in the market or can be derived principally from or corroborated by observable market data. This category generally includes obligations of U.S. government-sponsored enterprises, mortgage-backed securities issued by U.S. government agencies and U.S. government-sponsored enterprises, municipal bonds, trust preferred securities, corporate bonds and certain preferred equity securities.

In certain cases where there is limited activity or less transparency around inputs to the valuation, securities may be classified as Level 3. As of March 31, 2011 and December 31, 2010, Level 3 securities were comprised of two pooled trust preferred debt securities, in the form of collateralized debt obligations, which were not actively traded. As of March 31, 2011 and December 31, 2010, the Corporation concluded that the low level of activity for its Level 3 pooled trust preferred debt securities continued to indicate that quoted market prices are not indicative of fair value. The Corporation obtained valuations including broker quotes and cash flow scenario analyses prepared by a third party valuation consultant. The fair values were assigned a weighting that was dependent upon the methods used to calculate the prices. The cash flow scenarios (Level 3) were given substantially more weight than the broker quotes (Level 2) as management believed that the broker quotes reflected highly limited sales evidenced by an inactive market. Pricing information from one broker at March 31, 2011 was excluded from our valuation analysis. We were unable to verify the factors used in determining the prices for both pooled trust preferred debt securities and found the pricing to be significantly above the range of price indications provided by other pricing sources. The cash flow scenarios were prepared using discounted cash flow methodologies based on detailed cash flow and credit analysis of the pooled securities. The weighting was then used to determine an overall fair value of the securities. Management believes that this approach is most representative of fair value for these particular securities in current market conditions.

Our internal review procedures have confirmed that the fair values provided by the aforementioned third party valuation sources utilized by the Corporation are consistent with GAAP. Our fair values assumed liquidation in an orderly market and not under distressed circumstances. Due to the continued market illiquidity and credit risk for securities in the financial sector, the fair value of these securities is highly sensitive to assumption changes and market

volatility.

#### Derivatives

Substantially all of our derivatives are traded in over-the-counter markets where quoted market prices are not readily available. Fair value measurements are determined using independent pricing models that utilize primarily market observable inputs, such as swap rates of different maturities and LIBOR rates and, accordingly, are classified as Level 2. Examples include interest rate swap contracts. Our internal review procedures have confirmed that the fair values determined with independent pricing models and utilized by the Corporation are consistent with GAAP. Any derivative for which we measure fair value using significant assumptions that are unobservable are classified as Level 3. Level 3 derivatives include commitments to sell fixed rate residential mortgages and interest rate lock

-26-

---

Table of Contents

WASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

(Continued)

commitments written for our residential mortgage loans that we intend to sell. The valuation of these items is determined by management based on internal calculations using external market inputs.

For purposes of potential valuation adjustments to its interest rate swap contracts, the Corporation evaluates the credit risk of its counterparties as well as that of the Corporation. Accordingly, Washington Trust considers factors such as the likelihood of default by the Corporation and its counterparties, its net exposures and remaining contractual life, among other factors, in determining if any fair value adjustments related to credit risk are required. Counterparty exposure is evaluated by netting positions that are subject to master netting agreements, as well as considering the amount of collateral securing the position.

Items Measured at Fair Value on a Nonrecurring Basis

Mortgage Loans Held for Sale

Mortgage loans held for sale are carried on an aggregate basis at the lower of cost or fair value. The fair value of loans held for sale is based on what secondary markets are currently offering for loans with similar characteristics. As such, we classify loans subjected to nonrecurring fair value adjustments as Level 2.

Collateral Dependent Impaired Loans

Collateral dependent loans that are deemed to be impaired are valued based upon the fair value of the underlying collateral less costs to sell. Such collateral primarily consists of real estate and, to a lesser extent, other business assets. Management adjusts appraised values to reflect estimated market value declines or apply other discounts to appraised values resulting from its knowledge of the property. Internal valuations are utilized to determine the fair value of other business assets. Collateral dependent impaired loans are categorized as Level 3.

Loan Servicing Rights

Loan servicing rights do not trade in an active market with readily observable prices. Accordingly, we determine the fair value of loan servicing rights using a valuation model that calculates the present value of the estimated future net servicing income. The model incorporates assumptions used in estimating future net servicing income, including estimates of prepayment speeds, discount rate, cost to service and contractual servicing fee income. Loan servicing rights are subject to fair value measurements on a nonrecurring basis. Fair value measurements of our loan servicing rights use significant unobservable inputs and, accordingly, are classified as Level 3.

Property Acquired Through Foreclosure or Repossession

Property acquired through foreclosure or repossession is adjusted to fair value less costs to sell upon transfer out of loans. Subsequently, it is carried at the lower of carrying value or fair value less costs to sell. Fair value is generally based upon independent market prices or appraised values of the collateral. Management adjusts appraised values to reflect estimated market value declines or apply other discounts to appraised values for unobservable factors resulting from its knowledge of the property, and such property is categorized as Level 3.

Table of ContentsWASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

(Continued)

## Items Recorded at Fair Value on a Recurring Basis

The table below presents the balances of assets and liabilities reported at fair value on a recurring basis:

(Dollars in thousands)

| March 31, 2011  | Fair Value Measurements Using |                   |               | Assets/<br>Liabilities at<br>Fair Value |
|---|-------------------------------|-------------------|---------------|---|
|   | Level 1                       | Level 2           | Level 3       |   |
| <b>Assets:</b>  |                               |                   |               |   |
| <b>Securities Available for Sale:</b>   |                               |                   |               |   |
| Obligations of U.S. government-sponsored enterprises  | \$ –                          | \$ 32,903         | \$ –          | \$ 32,903                               |
| Mortgage-backed securities issued by U.S. government agencies and U.S. government-sponsored enterprises | –                             | 417,588           | –             | 417,588                                 |
| States and political subdivisions   | –                             | 81,643            | –             | 81,643                                  |
| <b>Trust preferred securities:</b>  |                               |                   |               |   |
| Individual name issuers   | –                             | 25,077            | –             | 25,077                                  |
| Collateralized debt obligations   | –                             | –                 | 752           | 752                                     |
| Corporate bonds   | –                             | 15,075            | –             | 15,075                                  |
| Common stocks   | 806                           | –                 | –             | 806                                     |
| Perpetual preferred stocks  | 2,314                         | –                 | –             | 2,314                                   |
| <b>Derivative Assets (1)</b>  |                               |                   |               |   |
| Interest rate swap contracts with customers   | –                             | 3,142             | –             | 3,142                                   |
| Forward loan commitments  | –                             | –                 | 76            | 76                                      |
| <b>Total assets at fair value on a recurring basis</b>  | <b>\$ 3,120</b>               | <b>\$ 575,428</b> | <b>\$ 828</b> | <b>\$ 579,376</b>                       |
| <b>Liabilities:</b>   |                               |                   |               |   |
| <b>Derivative Liabilities (1)</b>   |                               |                   |               |   |
| Mirror swaps with counterparties  | \$ –                          | \$ 3,228          | \$ –          | \$ 3,228                                |
| Interest rate risk management contracts   | –                             | 833               | –             | 833                                     |
| Forward loan commitments  | –                             | –                 | 103           | 103                                     |
| <b>Total liabilities at fair value on a recurring basis</b>   | <b>\$ –</b>                   | <b>\$ 4,061</b>   | <b>\$ 103</b> | <b>\$ 4,164</b>                         |

(1) Derivative assets are included in other assets and derivative liabilities are reported in other liabilities in the Consolidated Balance Sheets.

Table of ContentsWASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES (Continued)  
CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

(Dollars in thousands)

| December 31, 2010   | Fair Value Measurements Using |            |          | Assets/<br>Liabilities at<br>Fair Value |
|---|-------------------------------|------------|----------|---|
|   | Level 1                       | Level 2    | Level 3  |   |
| <b>Assets:</b>  |                               |            |          |   |
| <b>Securities Available for Sale:</b>   |                               |            |          |   |
| Obligations of U.S. government-sponsored enterprises  | \$ -                          | \$ 40,994  | \$ -     | \$ 40,994                               |
| Mortgage-backed securities issued by U.S. government agencies and U.S. government-sponsored enterprises | -                             | 429,771    | -        | 429,771                                 |
| States and political subdivisions   | -                             | 81,055     | -        | 81,055                                  |
| Trust preferred securities:   |                               |            |          |   |
| Individual name issuers   | -                             | 23,275     | -        | 23,275                                  |
| Collateralized debt obligations   | -                             | -          | 806      | 806                                     |
| Corporate bonds   | -                             | 15,212     | -        | 15,212                                  |
| Common stocks   | 809                           | -          | -        | 809                                     |
| Perpetual preferred stocks  | 2,178                         | -          | -        | 2,178                                   |
| <b>Derivative Assets (1)</b>  |                               |            |          |   |
| Interest rate swap contracts with customers   | -                             | 3,690      | -        | 3,690                                   |
| Forward loan commitments  | -                             | -          | 602      | 602                                     |
| Total assets at fair value on a recurring basis   | \$ 2,987                      | \$ 593,997 | \$ 1,408 | \$ 598,392                              |
| <b>Liabilities:</b>   |                               |            |          |   |
| <b>Derivative Liabilities (1)</b>   |                               |            |          |   |
| Mirror swaps with counterparties  | \$ -                          | \$ 3,806   | \$ -     | \$ 3,806                                |
| Interest rate risk management contract  | -                             | 1,098      | -        | 1,098                                   |
| Forward loan commitments  | -                             | -          | 167      | 167                                     |
| Total liabilities at fair value on a recurring basis  | \$ -                          | \$ 4,904   | \$ 167   | \$ 5,071                                |

(1) Derivative assets are included in other assets and derivative liabilities are reported in other liabilities in the Consolidated Balance Sheets.

It is the Corporation's policy to review and reflect transfers between Levels as of the financial statement reporting date. There were no transfers in and/or out of Level 1, Level 2 and Level 3 during the three months ended March 31, 2011 and 2010.

The following table presents the changes in Level 3 assets and liabilities measured at fair value on a recurring basis during the periods indicated:

| Three months ended<br>March 31, | 2011                                       |  |          | 2010                                       |  |          |
|---------------------------------|--|--|----------|--|--|----------|
|                                 | Securities<br>Available<br>for Sale<br>(1) | Derivative<br>Assets /<br>(Liabilities)<br>(2) | Total    | Securities<br>Available<br>for Sale<br>(1) | Derivative<br>Assets /<br>(Liabilities)<br>(2) | Total    |
| (Dollars in thousands)          | \$ 806                                     | \$ 435   | \$ 1,241 | \$ 1,065                                   | \$ 153   | \$ 1,218 |



|   |        |          |        |          |        |          |
|---|--------|----------|--------|----------|--------|----------|
| Balance at January 1, 2011                  |        |          |        |          |        |          |
| Gains and losses (realized and unrealized): |        |          |        |          |        |          |
| Included in earnings (3)                    | (33 )  | (462 )   | (495 ) | (63 )    | (144 ) | (207 )   |
| Included in other comprehensive income      | (21 )  | –        | (21 )  | 152      | –      | 152      |
| Purchases                                   | –      | –        | –      | –        | –      | –        |
| Issuances                                   | –      | –        | –      | –        | –      | –        |
| Settlements                                 | –      | –        | –      | –        | –      | –        |
| Transfers into Level 3                      | –      | –        | –      | –        | –      | –        |
| Transfers out of Level 3                    | –      | –        | –      | –        | –      | –        |
| Balance at March 31, 2011                   | \$ 752 | \$ (27 ) | 725    | \$ 1,154 | \$ 9   | \$ 1,163 |

(1) During the periods indicated, Level 3 securities available for sale were comprised of two pooled trust preferred debt securities, in the form of collateralized debt obligations.

(2) During the periods indicated, Level 3 derivative assets / liabilities consisted of interest rate lock commitments written for our residential mortgage loans that we intend to sell.

Table of ContentsWASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

(Continued)

- (3) Losses included in earnings for Level 3 securities available for sale consisted of credit-related impairment losses on two Level 3 pooled trust preferred debt securities. Credit-related impairment losses of \$33 thousand and \$63 thousand were recognized during the three months ended March 31, 2011 and 2010. The losses included in earnings for Level 3 derivative assets and liabilities, which were comprised of interest rate lock commitments written for our residential mortgage loans that we intend to sell, were included in net gains on loan sales and commissions on loans originated for others in the Consolidated Statements of Income.

**Items Recorded at Fair Value on a Nonrecurring Basis**

Certain assets are measured at fair value on a nonrecurring basis in accordance with GAAP. These adjustments to fair value usually result from the application of lower of cost or market accounting or write-downs of individual assets. The valuation methodologies used to measure these fair value adjustments are described above.

The following table presents the carrying value of certain assets measured at fair value on a nonrecurring basis during the three months ended March 31, 2011:

| (Dollars in thousands)                             | Carrying Value at March 31, 2011 |         |          |          |
|--|----------------------------------|---------|----------|----------|
|  | Level 1                          | Level 2 | Level 3  | Total    |
| <b>Assets:</b>                                     |                                  |         |          |          |
| Collateral dependent impaired loans                | \$ -                             | \$ -    | \$ 2,253 | \$ 2,253 |
| Total assets at fair value on a nonrecurring basis | \$ -                             | \$ -    | \$ 2,253 | \$ 2,253 |

Collateral dependent impaired loans with a carrying value of \$2.3 million at March 31, 2011 were subject to nonrecurring fair value measurement during the three months ended March 31, 2011. As of March 31, 2011 the allowance for loan losses allocation on these loans amounted to \$620 thousand.

The following table presents the carrying value of certain assets measured at fair value on a nonrecurring basis during the three months ended March 31, 2010:

| (Dollars in thousands)                             | Carrying Value at March 31, 2010 |         |          |          |
|--|----------------------------------|---------|----------|----------|
|  | Level 1                          | Level 2 | Level 3  | Total    |
| <b>Assets:</b>                                     |                                  |         |          |          |
| Collateral dependent impaired loans                | \$ -                             | \$ -    | \$ 2,694 | \$ 2,694 |
| Total assets at fair value on a nonrecurring basis | \$ -                             | \$ -    | \$ 2,694 | \$ 2,694 |

Collateral dependent impaired loans with a carrying value of \$2.7 million at March 31, 2010 were subject to nonrecurring fair value measurement during the three months ended March 31, 2010. As of March 31, 2010 the allowance for loan losses allocation on these loans amounted to \$701 thousand.

**Valuation of Other Financial Instruments**

The methodologies for estimating the fair value of financial instruments that are measured at fair value on a recurring or nonrecurring basis are discussed above. The methodologies for other financial instruments are discussed in our Annual Report on Form 10-K for the fiscal year ended December 31, 2010.

Table of ContentsWASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

(Continued)

The following table presents the fair values of financial instruments:

| (Dollars in thousands)                        | March 31, 2011  |                      | December 31, 2010 |                      |
|---|-----------------|----------------------|-------------------|----------------------|
|   | Carrying Amount | Estimated Fair Value | Carrying Amount   | Estimated Fair Value |
| <b>Financial Assets:</b>                      |                 |                      |                   |                      |
| Cash and cash equivalents                     | \$ 74,409       | \$ 74,409            | \$ 92,736         | \$ 92,736            |
| Mortgage loans held for sale                  | 2,985           | 3,054                | 13,894            | 13,894               |
| Securities available for sale                 | 576,158         | 576,158              | 594,100           | 594,100              |
| FHLBB stock                                   | 42,008          | 42,008               | 42,008            | 42,008               |
| Loans, net of allowance for loan losses       | 2,000,528       | 2,068,683            | 1,967,055         | 2,029,951            |
| Accrued interest receivable                   | 9,319           | 9,319                | 8,568             | 8,568                |
| Bank-owned life insurance                     | 52,320          | 52,320               | 51,844            | 51,844               |
| Customer related interest rate swap contracts | 3,142           | 3,142                | 3,690             | 3,690                |
| Forward loan commitments (1)                  | 76              | 76                   | 602               | 602                  |
| <b>Financial Liabilities:</b>                 |                 |                      |                   |                      |
| Noninterest-bearing demand deposits           | \$ 274,798      | \$ 274,798           | \$ 228,437        | \$ 228,437           |
| NOW accounts                                  | 228,502         | 228,502              | 241,974           | 241,974              |
| Money market accounts                         | 387,923         | 387,923              | 396,455           | 396,455              |
| Savings accounts                              | 223,599         | 223,599              | 220,888           | 220,888              |
| Time deposits                                 | 934,024         | 948,666              | 948,576           | 962,608              |
| FHLBB advances                                | 469,235         | 502,234              | 498,722           | 533,802              |
| Junior subordinated debentures                | 32,991          | 22,233               | 32,991            | 22,092               |
| Securities sold under repurchase agreements   | 19,500          | 20,321               | 19,500            | 20,543               |
| Other borrowings                              | 1,967           | 1,967                | 3,859             | 3,859                |
| Accrued interest payable                      | 3,624           | 3,624                | 3,999             | 3,999                |
| Customer related interest rate swap contracts | 3,228           | 3,228                | 3,806             | 3,806                |
| Interest rate risk management contract        | 833             | 833                  | 1,098             | 1,098                |
| Forward loan commitments (1)                  | 103             | 103                  | 167               | 167                  |

(1) Interest rate lock commitments written for our residential mortgage loans that we intend to sell.

## (11) Defined Benefit Pension Plans

The Corporation offers a tax-qualified defined benefit pension plan for the benefit of certain eligible employees. Effective October 1, 2007, the pension plan was amended to freeze plan entry to new hires and rehires. Existing employees hired prior to October 1, 2007 continue to accrue benefits under the plan. The Corporation also has non-qualified retirement plans to provide supplemental retirement benefits to certain employees, as defined in the plans. The supplemental retirement plans provide eligible participants with an additional retirement benefit.

For the periods indicated, the composition of net periodic benefit cost was as follows:

| (Dollars in thousands) | Qualified | Non-Qualified |
|------------------------|-----------|---------------|
|------------------------|-----------|---------------|

Edgar Filing: WASHINGTON TRUST BANCORP INC - Form 10-Q

| Three months ended March 31,       | Pension Plan |        | Retirement Plans |        |
|------------------------------------|--------------|--------|------------------|--------|
|                                    | 2011         | 2010   | 2011             | 2010   |
| Service cost                       | \$ 579       | \$ 584 | \$ 18            | \$ 23  |
| Interest cost                      | 645          | 627    | 124              | 129    |
| Expected return on plan assets     | (699 )       | (630 ) | -                | -      |
| Amortization of transition asset   | -            | -      | -                | -      |
| Amortization of prior service cost | (8 )         | (8 )   | -                | 2      |
| Recognized net actuarial loss      | 97           | 80     | 3                | 5      |
| Net periodic benefit cost          | \$ 614       | \$ 653 | \$ 145           | \$ 159 |

-31-

---

Table of ContentsWASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

(Continued)

## Employer Contributions:

The Corporation previously disclosed in its financial statements for the year ended December 31, 2010 that it expected to contribute \$3.0 million to its qualified pension plan and \$723 thousand in benefit payments to its non-qualified retirement plans in 2011. During the three months ended March 31, 2011, no contributions have been made to the qualified pension plan and \$153 thousand in benefit payments have been made to the non-qualified retirement plans. The Corporation contributed \$3.0 million to the qualified pension plan on April 1, 2011 and it presently anticipates contributing an additional \$570 thousand in benefit payments to the non-qualified retirement plans throughout the remainder of 2011.

## (12) Share-Based Compensation Arrangement

Washington Trust has two share-based compensation plans, Bancorp's 2003 Stock Incentive Plan, as amended, and Bancorp's 1997 Equity Incentive Plan, as amended, (collectively "the Plans").

Amounts recognized in the consolidated financial statements for share options, nonvested share units, nonvested share awards and nonvested performance shares are as follows:

(Dollars in thousands)

| Three months ended March 31,     | 2011   | 2010   |
|----------------------------------|--------|--------|
| Share-based compensation expense | \$ 328 | \$ 177 |
| Related tax benefit              | \$ 117 | \$ 63  |

Compensation expense for share options and nonvested share units and shares is recognized over the service period based on the fair value at the date of grant. Nonvested performance share compensation expense is based on the most recent performance assumption available and is adjusted as assumptions change. If the goals are not met, no compensation cost will be recognized and any recognized compensation costs will be reversed.

## Share Options

There were no share options granted during the three months ended March 31, 2011 and 2010.

A summary of share option activity under the Plans as of March 31, 2011, and changes during the three months ended March 31, 2011, is presented below:

| (Dollars in thousands)                     | Number<br>Of<br>Share<br>Options | Weighted<br>Average<br>Exercise<br>Price | Weighted<br>Average<br>Remaining<br>Contractual<br>Term (Years) | Aggregate<br>Intrinsic<br>Value |
|--|----------------------------------|--|---|---------------------------------|
| Outstanding at January 1, 2011             | 795,257                          | \$ 22.46                                 |   |                                 |
| Granted                                    | —                                | —  |   |                                 |
| Exercised                                  | 81,905                           | 18.39                                    |   |                                 |
| Forfeited or expired                       | 9,250                            | 22.31                                    |   |                                 |
| Outstanding at March 31, 2011              | 704,102                          | \$ 22.94                                 | 4.2 years   | \$ 1,580                        |
| As of March 31, 2011:                      |                                  |  |   |                                 |
| Options exercisable                        | 520,020                          | \$ 23.79                                 | 2.8 years   | \$ 955                          |
| Options expected to vest in future periods | 184,082                          | \$ 20.51                                 | 8.2 years   | \$ 624                          |

The total intrinsic value of share options exercised during the three months ended March 31, 2011 and 2010 was \$352 thousand and \$113 thousand, respectively.

Nonvested Shares and Share Units

There were no nonvested shares or share units granted, vested or forfeited during the three months ended March 31, 2011 and 2010.

-32-

---

Table of ContentsWASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

(Continued)

## Nonvested Performance Shares

Performance share awards are granted providing the opportunity to earn shares of common stock of the Corporation, the number of which will be determined pursuant to, and subject to the attainment of, performance goals during a specified measurement period. The number of shares awarded upon vesting will range from zero to 200% of the target number of shares dependent upon the Corporation's core return on equity and core earnings per share growth ranking compared to an industry peer group.

During the three months ended March 31, 2011, performance share awards were granted to certain executive officers providing the opportunity to earn shares of common stock of the Corporation ranging from zero to 73,502 shares. The performance shares awarded are valued at \$21.62, the fair market value at the date of grant, and vest over a three-year period.

During the three months ended March 31, 2010, a performance share award was granted to an executive officer providing the opportunity to earn shares of common stock of the Corporation ranging from zero to 25,000 shares. The performance shares awarded are valued at \$15.11, the fair market value at the date of grant, and vest over a three-year period.

A summary of the status of Washington Trust's performance share awards as of March 31, 2011, and changes during the three months ended March 31, 2011, is presented below:

|                                       | Number<br>of<br>Shares | Weighted<br>Average<br>Grant Date<br>Fair Value |
|---------------------------------------|------------------------|---|
| Performance shares at January 1, 2011 | 16,500                 | \$ 15.11  |
| Granted                               | 44,102                 | 21.62   |
| Vested                                | -                      | -   |
| Forfeited                             | -                      | -   |
| Performance shares at March 31, 2011  | 60,602                 | \$ 19.85  |

As of March 31, 2011, there was \$2.1 million of total unrecognized compensation cost related to nonvested share-based compensation arrangements (including share options, nonvested share awards and performance share awards) granted under the Plans. That cost is expected to be recognized over a weighted average period of 2.4 years.

## (13) Business Segments

Washington Trust segregates financial information in assessing its results among two operating segments: Commercial Banking and Wealth Management Services. The amounts in the Corporate column include activity not related to the segments, such as the investment securities portfolio, wholesale funding activities and administrative units. The Corporate column is not considered to be an operating segment. The methodologies and organizational hierarchies that define the business segments are periodically reviewed and revised. Results may be restated, when necessary, to reflect changes in organizational structure or allocation methodology. Any changes in estimates and allocations that may affect the reported results of any business segment will not affect the consolidated financial position or results of operations of Washington Trust as a whole. The following table presents the statement of operations and total assets for Washington Trust's reportable segments:





Table of ContentsWASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

(Continued)

(Dollars in  
thousands)

| Three months<br>ended<br>March 31,             | Commercial<br>Banking |           | Wealth<br>Management<br>Services |          | Corporate |           | Consolidated<br>Total |           |
|--|-----------------------|-----------|----------------------------------|----------|-----------|-----------|-----------------------|-----------|
|  | 2011                  | 2010      | 2011                             | 2010     | 2011      | 2010      | 2011                  | 2010      |
| Net interest<br>income<br>(expense)            | \$ 16,880             | \$ 18,030 | \$ (6 )                          | \$ (16 ) | \$ 3,453  | \$ (10 )  | \$ 20,327             | \$ 18,004 |
| Noninterest<br>income<br>(expense)             | 4,181                 | 3,756     | 7,080                            | 6,306    | 436       | 405       | 11,697                | 10,467    |
| Total income                                   | 21,061                | 21,786    | 7,074                            | 6,290    | 3,889     | 395       | 32,024                | 28,471    |
| Provision for<br>loan losses                   | 1,500                 | 1,500     | –                                | –        | –         | –         | 1,500                 | 1,500     |
| Depreciation<br>and<br>amortization<br>expense | 600                   | 626       | 337                              | 396      | 68        | 50        | 1,005                 | 1,072     |
| Other<br>noninterest<br>expenses               | 12,690                | 11,534    | 4,670                            | 4,721    | 2,375     | 2,350     | 19,735                | 18,605    |
| Total<br>noninterest<br>expenses               | 14,790                | 13,660    | 5,007                            | 5,117    | 2,443     | 2,400     | 22,240                | 21,177    |
| Income (loss)<br>before income<br>taxes        | 6,271                 | 8,126     | 2,067                            | 1,173    | 1,446     | (2,005 )  | 9,784                 | 7,294     |
| Income tax<br>expense<br>(benefit)             | 2,082                 | 2,793     | 770                              | 416      | 132       | (1,087 )  | 2,984                 | 2,122     |
| Net income<br>(loss)                           | \$ 4,189              | \$ 5,333  | \$ 1,297                         | \$ 757   | \$ 1,314  | \$ (918 ) | \$ 6,800              | \$ 5,172  |
| Total assets at<br>period end                  | 2,111,474             | 2,012,428 | 51,267                           | 51,663   | 729,531   | 832,334   | 2,892,272             | 2,896,425 |
| Expenditures<br>for<br>long-lived<br>assets    | 422                   | 326       | 258                              | 48       | 33        | 247       | 713                   | 621       |

Management uses certain methodologies to allocate income and expenses to the business lines. A funds transfer pricing methodology is used to assign interest income and interest expense to each interest-earning asset and interest-bearing liability on a matched maturity funding basis. Certain indirect expenses are allocated to

segments. These include support unit expenses such as technology and processing operations and other support functions. Taxes are allocated to each segment based on the effective rate for the period shown.

#### Commercial Banking

The Commercial Banking segment includes commercial, commercial real estate, residential and consumer lending activities; equity in losses of unconsolidated investments in real estate limited partnerships, mortgage banking, secondary market and loan servicing activities; deposit generation; merchant credit card services; cash management activities; and direct banking activities, which include the operation of ATMs, telephone and internet banking services and customer support and sales.

#### Wealth Management Services

Wealth Management Services includes asset management services provided for individuals and institutions and mutual funds; personal trust services, including services as executor, trustee, administrator, custodian and guardian; institutional trust services, including services as trustee for pension and profit sharing plans; and other financial planning and advisory services.

#### Corporate

Corporate includes the Treasury Unit, which is responsible for managing the wholesale investment portfolio and wholesale funding needs. It also includes income from bank-owned life insurance as well as administrative and executive expenses not allocated to the business lines and the residual impact of methodology allocations such as funds transfer pricing offsets.

Table of ContentsWASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

(Continued)

(14) Comprehensive Income  
(Dollars in thousands)

| Three months ended March 31,   | 2011     | 2010     |
|--|----------|----------|
| Net income   | \$ 6,800 | \$ 5,172 |
| Unrealized gains on securities, net of income tax expense of \$52 in 2011 and \$1,126 in 2010  | 89       | 1,995    |
| Unrealized gains (losses) on cash flow hedges, net of income tax expense of \$27 in 2011 and net of income tax benefit of \$65 in 2010                         | 49       | (117 )   |
| Less reclassification adjustments:   |          |          |
| Losses on securities, net of income tax benefit of \$29 in 2011 and \$1 in 2010  | 53       | 1        |
| Change in non-credit portion of other-than-temporary impairment losses, net of income tax expense of \$7 in 2011 and net of income tax benefit of \$22 in 2010 | (13 )    | 39       |
| Gains on cash flow hedges, net of income tax expense of \$68 in 2011 and \$69 in 2010  | 123      | 124      |
| Net periodic pension cost, net of income tax expense of \$33 in 2011 and \$28 in 2010  | 60       | 51       |
| Total comprehensive income   | \$ 7,161 | \$ 7,265 |

## (15) Earnings Per Common Share

Washington Trust utilizes the two-class method earnings allocation formula to determine earnings per share of each class of stock according to dividends and participation rights in undistributed earnings. Share based payments that entitle holders to receive non-forfeitable dividends before vesting are considered participating securities and included in earnings allocation for computing basic earnings per share under this method. Undistributed income is allocated to common shareholders and participating securities under the two-class method based upon the proportion of each to the total weighted average shares available.

The calculation of earnings per common share is presented below.

(Dollars and shares in thousands, except per share amounts)

| Three months ended March 31,  | 2011     | 2010     |
|---|----------|----------|
| Net income  | \$ 6,800 | \$ 5,172 |
| Less dividends and undistributed earnings allocated to participating securities | (27 )    | (11 )    |
| Net income applicable to common shareholders                                    | \$ 6,773 | \$ 5,161 |
| Weighted average basic common shares  | 16,197.2 | 16,057.7 |
| Dilutive effect of common stock equivalents                                     | 32.6     | 43.8     |
| Weighted average diluted common shares  | 16,229.8 | 16,101.5 |
| Earnings per common share:  |          |          |
| Basic   | \$ 0.42  | \$ 0.32  |
| Diluted   | \$ 0.42  | \$ 0.32  |

Weighted average common stock equivalents, not included in common stock equivalents above because they were anti-dilutive, totaled 450 thousand and 796 thousand for the three months ended March 31, 2011 and 2010, respectively.

(16) Litigation

The Corporation is involved in various claims and legal proceedings arising out of the ordinary course of business. Management is of the opinion, based on its review with counsel of the development of such matters to date, that the ultimate disposition of such matters will not materially affect the consolidated financial position or results of operations of the Corporation.

-35-

---

## Table of Contents

### ITEM 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following discussion should be read in conjunction with the Corporation's consolidated financial statements, and notes thereto, for the year ended December 31, 2010, included in the Annual Report on Form 10-K for the year ended December 31, 2010, and in conjunction with the condensed consolidated financial statements and notes thereto included in Item 1 of this report. Operating results for the three months ended March 31, 2011 are not necessarily indicative of the results for the full-year ended December 31, 2011 or any future period.

#### Forward-Looking Statements

This report contains statements that are "forward-looking statements." We may also make written or oral forward-looking statements in other documents we file with the SEC, in our annual reports to shareholders, in press releases and other written materials, and in oral statements made by our officers, directors or employees. You can identify forward-looking statements by the use of the words "believe," "expect," "anticipate," "intend," "estimate," "assume," "outlook," "will," "should," and other expressions that predict or indicate future events and trends and which do not relate to historical matters. You should not rely on forward-looking statements, because they involve known and unknown risks, uncertainties and other factors, some of which are beyond the control of the Corporation. These risks, uncertainties and other factors may cause the actual results, performance or achievements of the Corporation to be materially different from the anticipated future results, performance or achievements expressed or implied by the forward-looking statements.

Some of the factors that might cause these differences include the following: changes in general national, regional or international economic conditions or conditions affecting the banking or financial services industries or financial capital markets, volatility and disruption in national and international financial markets, government intervention in the U.S. financial system, reductions in net interest income resulting from interest rate volatility as well as changes in the balance and mix of loans and deposits, reductions in the market value of wealth management assets under administration, changes in the value of securities and other assets, reductions in loan demand, changes in loan collectibility, default and charge-off rates, changes in the size and nature of the Corporation's competition, changes in legislation or regulation and accounting principles, policies and guidelines such as the Dodd-Frank Wall Street Reform and Consumer Protection Act of 2010, and changes in the assumptions used in making such forward-looking statements. In addition, the factors described under "Risk Factors" in Item 1A of our Annual Report on Form 10-K for the fiscal year ended December 31, 2010, as filed with the SEC, may result in these differences. You should carefully review all of these factors, and you should be aware that there may be other factors that could cause these differences. These forward-looking statements were based on information, plans and estimates at the date of this report, and we assume no obligation to update any forward-looking statements to reflect changes in underlying assumptions or factors, new information, future events or other changes.

#### Critical Accounting Policies

Accounting policies involving significant judgments and assumptions by management, which have, or could have, a material impact on the carrying value of certain assets and impact income are considered critical accounting policies. The Corporation considers the following to be its critical accounting policies: allowance for loan losses, review of goodwill and intangible assets for impairment, and valuation of investment securities for impairment. There have been no significant changes in the Corporation's critical accounting policies from those disclosed in our Annual Report on Form 10-K for the year ended December 31, 2010.

#### Recently Issued Accounting Pronouncements

See Note 2 to the Consolidated Financial Statements for details of recently issued accounting pronouncements and their expected impact on the Corporation's consolidated financial position, results of operations or cash flows.

#### Overview

Washington Trust offers a comprehensive product line of financial services to individuals and businesses including commercial, residential and consumer lending, retail and commercial deposit products, and wealth management services through its offices in Rhode Island, eastern Massachusetts and southeastern Connecticut, ATMs, and its Internet website ([www.washtrust.com](http://www.washtrust.com)).

Our largest source of operating income is net interest income, the difference between interest earned on loans and securities and interest paid on deposits and other borrowings. In addition, we generate noninterest income from a number of sources including wealth management services, deposit services, merchant credit card processing, card interchange fees, bank-owned life insurance, loan sales, commissions on loans originated for others and sales of

## Table of Contents

investment securities. Our principal noninterest expenses include salaries and employee benefits, occupancy and facility-related costs, merchant processing costs, FDIC deposit insurance costs, technology and other administrative expenses.

Our financial results are affected by interest rate volatility, changes in general and local economic and market conditions, competitive conditions within our market area and changes in legislation, regulation and/or accounting principles.

Management believes that overall credit quality continues to be affected by weaknesses in national and regional economic conditions. These conditions, including high unemployment levels, may continue for the next few quarters.

### Composition of Earnings

Net income for the first quarter of 2011 amounted to \$6.8 million, or 42 cents per diluted share, up by 31% from the \$5.2 million, or 32 cents per diluted share, reported for the first quarter a year earlier. The returns on average equity and average assets for the first quarter of 2011 were 10.04% and 0.94%, respectively, compared to 8.00% and 0.71%, respectively, for the same quarter in 2010.

The increase in profitability over 2010 was mainly attributable to higher net interest income and wealth management revenues, offset, in part, by increases in salaries and employee benefits costs, foreclosed property costs and credit and collection costs associated with loan workouts.

Net interest income for the first quarter of 2011 increased by \$2.3 million, or 13%, from the same quarter in 2010, reflecting improvement in the net interest margin (fully taxable equivalent net interest income as a percentage of average interest-earnings assets.) The net interest margin increased by 38 basis points over the first quarter of 2010, due in large part to a reduction in funding costs. The cost of interest-bearing liabilities for the first quarter of 2011 declined by 50 basis points compared to the same quarter in 2010.

The loan loss provision charged to earnings amounted to \$1.5 million for the first quarter of 2011, unchanged from the first quarter 2010 level. Net charge-offs in the first quarter of 2011 amounted to \$974 thousand, compared to \$1.2 million in the same period a year ago. Management believes that the provision for loan losses has been consistent with the trend in asset quality and credit quality indicators.

Revenue from wealth management services, our primary source of noninterest income, for the first quarter of 2011 increased by \$774 thousand, or 12%, from the same quarter in 2010. The increase in this revenue source reflected higher valuations in the financial markets and strong investment performance. Wealth management assets under administration totaled \$4.1 billion at March 31, 2011, up by \$152 million from the balance at December 31, 2010 and up by \$250 million from the balance at March 31, 2010.

Noninterest expenses amounted to \$20.7 million for the first quarter of 2011, an increase of \$1.1 million, or 5%, from the first quarter of 2010, reflecting increases in salaries and employee benefit costs, foreclosed property costs and credit and collection costs.

Income tax expense amounted to \$3.0 million in the first quarter of 2011, an increase of \$862 thousand from the same period a year earlier. The effective tax rate for the first quarter of 2011 was 30.5%, compared to 29.1% for the first quarter of 2010.

### Results of Operations Segment Reporting

Washington Trust manages its operations through two business segments, Commercial Banking and Wealth Management Services. Activity not related to the segments, such as the investment securities portfolio, wholesale funding activities and administrative units are considered Corporate. See Note 13 to the Consolidated Financial Statements for additional disclosure related to business segments.

The Commercial Banking segment reported net income of \$4.2 million in the first quarter of 2011, down by \$1.1 million, or 21%, compared to the same quarter in 2010. Commercial Banking net interest income for the first three months of 2011 amounted to \$16.9 million, down by 6% from the same period in 2010, primarily reflecting declines in the funds transfer pricing credit for deposit products resulting from a sustained low interest rate environment. The



Table of Contents

decline in net interest income for this segment was offset by an increase in net interest income for the Corporate unit as funding costs declined more than asset yields, reflecting the asset sensitive position of Washington Trust's balance sheet. Noninterest income derived from the Commercial Banking segment in the first three months of 2011 totaled \$4.2 million, compared to \$3.8 million from the same period a year earlier. Commercial Banking other noninterest expenses amounted to \$12.7 million in the first quarter of 2011, up by 10% from the first quarter of 2010. This increase reflected increases in salaries and benefits, foreclosed property costs and credit and collection costs.

The Wealth Management Services segment reported net income of \$1.3 million in the first quarter of 2011, compared to \$757 thousand in the first quarter of 2010. Noninterest income derived from the Wealth Management Services segment was \$7.1 million in the first three months of 2011, up by \$774 thousand, or 12%, from the same period in 2010. This revenue is dependent to a large extent on the value of assets under administration and is closely tied to the performance of the financial markets. Wealth management assets under administration totaled \$4.1 billion at March 31, 2011, up by \$250 million, or 6%, from the first quarter of 2010, due primarily to net investment appreciation and income.

Net Interest Income

Net interest income continues to be the primary source of Washington Trust's operating income. Net interest income is affected by the level of interest rates, changes in interest rates and changes in the amount and composition of interest-earning assets and interest-bearing liabilities. Included in interest income are loan prepayment fees and certain other fees, such as late charges.

The following discussion presents net interest income on a fully taxable equivalent ("FTE") basis by adjusting income and yields on tax-exempt loans and securities to be comparable to taxable loans and securities. For more information see the section entitled "Average Balances / Net Interest Margin - Fully Taxable Equivalent (FTE) Basis" below.

FTE net interest income for the first quarter of 2011 totaled \$20.8 million, an increase of \$2.4 million, or 13%, from the same period in 2010. The net interest margin for the first quarter of 2011 amounted to 3.16%, compared to 2.78% for the same quarter a year earlier. The 38 basis point increase in the net interest margin was due in large part to lower funding costs, as indicated by a 50 basis point decline in the cost of interest-bearing liabilities from the first quarter of 2010.

Average interest-earning assets for the three months ended March 31, 2011 decreased by \$18 million, or 1%, from the same period a year earlier. A decline in the investment securities portfolio balance was partially offset by growth in the loan portfolio. Total average securities for the three months ended March 31, 2011 decreased by \$109 million from the same period last year primarily due to management's strategy to not reinvest the proceeds from maturities and pay-downs on mortgage-backed securities. The FTE rate of return on securities for the first quarter of 2011 decreased by 10 basis points from the same quarter in 2010. The decrease in the total yield on securities reflects maturities and pay-downs of higher yielding securities. Total average loans for the three months ended March 31, 2011 increased by \$82 million from the same period in 2010 mainly due to growth in the commercial loan portfolio. The yield on total loans for the first quarter of 2011 decreased by 14 basis points from the comparable 2010 period, reflecting maturities of higher yielding loans. The contribution of loan prepayment penalty and other fees to the yield on total loans was 3 basis points in the first quarter of 2011 and 8 basis points in the first quarter of 2010.

For the three months ended March 31, 2011, average interest-bearing liabilities decreased by \$75 million or 3% from the amount reported for the same period in 2010. Declines in average FHLBB advances and out-of-market brokered certificates of deposit were offset, in part, by growth in deposits. The average balance of FHLBB advances for the three months ended March 31, 2011 decreased by \$117 million, or 20%, from 2010. The average rate paid on such advances for the first quarter of 2011 decreased by 22 basis points from the same period a year earlier. Average interest-bearing deposits for the first quarter of 2011 increased by \$39 million, while the average rate paid on

interest-bearing deposits decreased by 39 basis points from the comparable quarter in 2010. Interest-bearing deposits include out-of-market brokered certificates of deposit, which are utilized by the Corporation as part of its overall funding program along with FHLBB advances and other sources. Average out-of-market brokered certificates of deposit for the first quarter of 2011 decreased by \$40 million from the comparable 2010 quarter, with a 45 basis point decline in the average rate paid. Excluding out-of-market brokered certificates of deposit, average in-market interest-bearing deposits for the first quarter of 2011 increased by \$79 million from same quarter in 2010, while the average rate paid on in-market interest-bearing deposits decreased by 31 basis points.

Table of Contents

## Average Balances / Net Interest Margin - Fully Taxable Equivalent (FTE) Basis

The following tables present average balance and interest rate information. Tax-exempt income is converted to a FTE basis using the statutory federal income tax rate adjusted for applicable state income taxes net of the related federal tax benefit. For dividends on corporate stocks, the 70% federal dividends received deduction is also used in the calculation of tax equivalency. Unrealized gains (losses) on available for sale securities are excluded from the average balance and yield calculations. Nonaccrual and renegotiated loans, as well as interest earned on these loans (to the extent recognized in the Consolidated Statements of Income) are included in amounts presented for loans.

| Three months ended March 31,<br>(Dollars in thousands)       | 2011               |           |                | 2010               |           |                |
|--|--------------------|-----------|----------------|--------------------|-----------|----------------|
|  | Average<br>Balance | Interest  | Yield/<br>Rate | Average<br>Balance | Interest  | Yield/<br>Rate |
| <b>Assets:</b>   |                    |           |                |                    |           |                |
| Commercial and other loans                                   | \$ 1,037,379       | \$ 13,505 | 5.28 %         | \$ 985,807         | \$ 12,904 | 5.31 %         |
| Residential real estate loans,<br>including                  |                    |           |                |                    |           |                |
| mortgage loans held for sale                                 | 651,277            | 7,700     | 4.79 %         | 615,507            | 7,874     | 5.19 %         |
| Consumer loans   | 324,046            | 3,144     | 3.93 %         | 329,312            | 3,239     | 3.99 %         |
| Total loans  | 2,012,702          | 24,349    | 4.91 %         | 1,930,626          | 24,017    | 5.05 %         |
| Cash, federal funds sold and<br>other short-term investments | 43,945             | 24        | 0.22 %         | 35,770             | 21        | 0.24 %         |
| FHLBB stock  | 42,008             | 32        | 0.31 %         | 42,008             | —         | — %            |
| Taxable debt securities                                      | 492,213            | 4,773     | 3.93 %         | 599,171            | 6,051     | 4.10 %         |
| Nontaxable debt securities                                   | 79,452             | 1,166     | 5.95 %         | 79,582             | 1,156     | 5.89 %         |
| Corporate stocks   | 2,513              | 50        | 8.07 %         | 4,013              | 75        | 7.58 %         |
| Total securities   | 574,178            | 5,989     | 4.23 %         | 682,766            | 7,282     | 4.33 %         |
| Total interest-earning assets                                | 2,672,833          | 30,394    | 4.61 %         | 2,691,170          | 31,320    | 4.72 %         |
| Noninterest-earning assets                                   | 211,785            |           |                | 204,986            |           |                |
| Total assets   | \$ 2,884,618       |           |                | \$ 2,896,156       |           |                |
| <b>Liabilities and Shareholders' Equity:</b>                 |                    |           |                |                    |           |                |
| <b>Equity:</b>   |                    |           |                |                    |           |                |
| NOW accounts   | \$ 224,977         | \$ 58     | 0.10 %         | \$ 194,471         | \$ 64     | 0.13 %         |
| Money market accounts  | 399,312            | 323       | 0.33 %         | 409,214            | 617       | 0.61 %         |
| Savings accounts   | 220,352            | 75        | 0.14 %         | 196,880            | 85        | 0.18 %         |
| Time deposits  | 946,431            | 3,746     | 1.61 %         | 951,453            | 5,003     | 2.13 %         |
| FHLBB advances   | 475,370            | 4,732     | 4.04 %         | 591,974            | 6,219     | 4.26 %         |
| Junior subordinated debentures                               | 32,991             | 390       | 4.79 %         | 32,991             | 630       | 7.74 %         |
| Other  | 23,123             | 241       | 4.23 %         | 20,986             | 242       | 4.68 %         |
| Total interest-bearing liabilities                           | 2,322,556          | 9,565     | 1.67 %         | 2,397,969          | 12,860    | 2.17 %         |
| Demand deposits  | 249,503            |           |                | 200,203            |           |                |
| Other liabilities  | 41,568             |           |                | 39,506             |           |                |
| Shareholders' equity   | 270,991            |           |                | 258,478            |           |                |
| Total liabilities and<br>shareholders' equity                | \$ 2,884,618       |           |                | \$ 2,896,156       |           |                |
| Net interest income  |                    | \$ 20,829 |                |                    | \$ 18,460 |                |
| Interest rate spread   |                    |           | 2.94 %         |                    |           | 2.55 %         |
| Net interest margin  |                    |           | 3.16 %         |                    |           | 2.78 %         |

Interest income amounts presented in the preceding table include the following adjustments for taxable equivalency:

(Dollars in thousands)

| Three months ended March 31, | 2011   | 2010   |
|------------------------------|--------|--------|
| Commercial and other loans   | \$ 90  | \$ 49  |
| Nontaxable debt securities   | 397    | 387    |
| Corporate stocks             | 15     | 20     |
| Total                        | \$ 502 | \$ 456 |

-39-

---

Table of Contents

## Volume / Rate Analysis - Interest Income and Expense (Fully Taxable Equivalent Basis)

The following table presents certain information on a FTE basis regarding changes in our interest income and interest expense for the period indicated. The net change attributable to both volume and rate has been allocated proportionately.

| (Dollars in thousands)  | Three months ended<br>March 31, 2011 vs. 2010<br>Increase (Decrease) Due to |          |            |
|---|---|----------|------------|
|   | Volume  | Rate     | Net Change |
| <b>Interest on Interest-Earning Assets:</b>                           |   |          |            |
| Commercial and other loans  | \$ 674  | \$ (73 ) | \$ 601     |
| Residential real estate loans, including mortgage loans held for sale | 447   | (621 )   | (174 )     |
| Consumer loans  | (49 )   | (46 )    | (95 )      |
| Cash, federal funds sold and other short-term investments             | 5   | (2 )     | 3          |
| FHLBB stock   | –   | 32       | 32         |
| Taxable debt securities   | (1,037 )  | (241 )   | (1,278 )   |
| Nontaxable debt securities  | (2 )  | 12       | 10         |
| Corporate stocks  | (30 )   | 5        | (25 )      |
| Total interest income   | 8   | (934 )   | (926 )     |
| <b>Interest on Interest-Bearing Liabilities:</b>                      |   |          |            |
| NOW accounts  | 9   | (15 )    | (6 )       |
| Money market accounts   | (15 )   | (279 )   | (294 )     |
| Savings accounts  | 11  | (21 )    | (10 )      |
| Time deposits   | (27 )   | (1,230 ) | (1,257 )   |
| FHLBB advances  | (1,178 )  | (309 )   | (1,487 )   |
| Junior subordinated debentures  | –   | (240 )   | (240 )     |
| Other   | 23  | (24 )    | (1 )       |
| Total interest expense  | (1,177 )  | (2,118 ) | (3,295 )   |
| Net interest income   | \$ 1,185  | \$ 1,184 | \$ 2,369   |

## Provision and Allowance for Loan Losses

The provision for loan losses is based on management's periodic assessment of the adequacy of the allowance for loan losses which in turn, is based on such interrelated factors as the composition of the loan portfolio and its inherent risk characteristics, the level of nonperforming loans and net charge-offs, both current and historic, local economic and credit conditions, the direction of real estate values, and regulatory guidelines. The provision for loan losses is charged against earnings in order to maintain an allowance for loan losses that reflects management's best estimate of probable losses inherent in the loan portfolio at the balance sheet date.

The provision for loan losses charged to earnings amounted to \$1.5 million for the three months ended March 31, 2011, unchanged from the first quarter 2010 level. Net charge-offs amounted to \$974 thousand for the first quarter of 2011, compared to \$1.2 million for the same quarter in 2010.

Management believes that the provision for loan losses has been consistent with the trend in asset quality and credit quality indicators. Approximately 63% of the first quarter 2011 loan loss provision of \$1.5 million has been provided on the residential real estate and consumer loan portfolios. This provision reflects management's assessment of loss exposure associated with continued weakness in general economic conditions affecting these loan categories.

The allowance for loan losses was \$29.1 million, or 1.43% of total loans, at March 31, 2011, compared to \$28.6 million, or 1.43% of total loans, at December 31, 2010. Management will continue to assess the adequacy of its allowance for loan losses in accordance with its established policies. See additional discussion under the caption "Asset Quality" for further information on the Allowance for Loan Losses.

#### Noninterest Income

Noninterest income is an important source of revenue for Washington Trust, representing 37% of total revenues for the first quarter of 2011. The principal categories of noninterest income are shown in the following table:

Table of Contents

(Dollars in thousands)

| Three months ended March 31   | 2011      | 2010      | Increase (Decrease) |         |
|---|-----------|-----------|---------------------|---------|
|   |           |           | Amount              | Percent |
| <b>Noninterest Income:</b>  |           |           |                     |         |
| <b>Wealth management services:</b>                                      |           |           |                     |         |
| Trust and investment advisory fees                                      | \$ 5,676  | \$ 5,017  | \$ 659              | 13 %    |
| Mutual fund fees  | 1,123     | 1,110     | 13                  | 1       |
| Financial planning, commissions and other service fees                  | 281       | 179       | 102                 | 57      |
| Wealth management services  | 7,080     | 6,306     | 774                 | 12      |
| Service charges on deposit accounts                                     | 932       | 849       | 83                  | 10      |
| Merchant processing fees  | 1,944     | 1,606     | 338                 | 21      |
| Card interchange fees   | 487       | 389       | 98                  | 25      |
| Income from bank-owned life insurance                                   | 476       | 439       | 37                  | 8       |
| Net gains on loan sales and commissions on loans originated for others  | 525       | 560       | (35 )               | (6 )    |
| Net realized losses on securities                                       | (29 )     | –         | (29 )               | –       |
| Net gains on interest rate swap contracts                               | 76        | 68        | 8                   | 12      |
| Equity in losses of unconsolidated subsidiaries                         | (144 )    | (52 )     | (92 )               | (177 )  |
| Other income  | 383       | 365       | 18                  | 5       |
| Noninterest income, excluding other-than-temporary impairment losses    | 11,730    | 10,530    | 1,200               | 11      |
| Total other-than-temporary impairment losses on securities              | (54 )     | (2 )      | (52 )               | (2,600) |
| Portion of loss recognized in other comprehensive income (before taxes) | 21        | (61 )     | 82                  | 134     |
| Net impairment losses recognized in earnings                            | (33 )     | (63 )     | 30                  | 48      |
| Total noninterest income  | \$ 11,697 | \$ 10,467 | \$ 1,230            | 12 %    |

Revenue from wealth management services is our largest source of noninterest income. It is largely dependent on the value of wealth management assets under administration and is closely tied to the performance of the financial markets. The following table presents the changes in wealth management assets under administration for the three months ended March 31, 2011 and 2010.

(Dollars in thousands)

| Three months ended March 31,                              | 2011         | 2010         |
|---|--------------|--------------|
| <b>Wealth Management Assets under Administration (1):</b> |              |              |
| Balance at the beginning of period                        | \$ 3,967,207 | \$ 3,735,646 |
| Net investment appreciation & income                      | 145,563      | 99,121       |
| Net client cash flows                                     | 6,437        | 34,735       |
| Balance at the end of period                              | \$ 4,119,207 | \$ 3,869,502 |

(1) Amounts prior to 2011 have been revised to reflect current reporting practices. The most significant change was related to a change in the nature of a client relationship, which reduced the scope and frequency of services provided by Washington Trust. This change occurred at the beginning of the third quarter of 2010. In 2011, management concluded that a declassification of these client assets from assets under administration was appropriate, based on its current reporting practices. Accordingly, the 2010 assets under administration have been reduced by \$106 million, beginning in the third quarter of that year. This revision to previously reported assets under administration did not result in any change to the reported amounts of wealth management revenues.

Noninterest Income Analysis

Wealth management revenues for the first quarter of 2011 increased by \$774 thousand, or 12%, from the first quarter a year earlier, reflecting strong financial markets and strong investment performance. Wealth management assets under administration totaled \$4.119 billion at March 31, 2011. Assets under administration were up by \$152 million, or 4%, from December 31, 2010, with net investment appreciation and income of \$146 million and net client cash inflows of \$6 million.

Service charges on deposit accounts were \$932 thousand in the first quarter of 2011, up \$83 thousand, or 10%, compared to the first quarter a year earlier. The largest component of this revenue source is overdraft and non-sufficient funds fees, which is largely driven by customer activity. Overdraft and non-sufficient funds fees amounted to \$539 thousand for the first quarter of 2010, down by \$57 thousand, or 10%, compared to the first quarter a year earlier, primarily due to regulatory changes which became effective in the third quarter of 2010. This decline was offset by an increase of \$141 thousand in other deposit service charges, reflecting growth in deposits and a higher level of other service charge income.



Table of Contents

Merchant processing fees represents charges to merchants for credit card transactions processed. Merchant processing fees for the first quarter of 2011 increased by \$338 thousand, or 21%, from the same quarter in 2010 primarily due to increases in the volume of transactions processed for existing and new customers. See discussion on the corresponding increase in merchant processing costs under the caption “Noninterest Expense.”

Card interchange fees represent fees related to debit card transactions. Card interchange fees for the first quarter of 2011 increased by \$98 thousand, or 25%, from the same period a year earlier primarily due to volume and increased interchange fee rates.

Equity in losses of unconsolidated subsidiaries, primarily losses generated by real estate limited partnerships, amounted to \$144 thousand for the first quarter of 2011, compared to \$52 thousand for the same period a year earlier. As of March 31, 2011, Washington Trust has investments in two real estate limited partnerships, one of which was entered into in the latter portion of 2010. Washington Trust accounts for its investment in these partnerships using the equity method. Losses generated by the partnerships are recorded as a reduction in other assets in the Consolidated Balance Sheets and as a reduction of noninterest income in the Consolidated Statements of Income. Tax credits generated by the partnerships are recorded as a reduction in the income tax provision.

## Noninterest Expense

The following table presents a noninterest expense comparison for the three months ended March 31, 2011 and 2010.

(Dollars in thousands)

| Three months ended March 31,       | 2011             | 2010             | Increase (Decrease) |            |
|------------------------------------|------------------|------------------|---------------------|------------|
|                                    |                  |                  | Amount              | Percent    |
| <b>Noninterest Expense</b>         |                  |                  |                     |            |
| Salaries and employee benefits     | \$ 11,828        | \$ 11,501        | \$ 327              | 3 %        |
| Net occupancy                      | 1,321            | 1,224            | 97                  | 8          |
| Equipment                          | 1,049            | 997              | 52                  | 5          |
| Merchant processing costs          | 1,669            | 1,357            | 312                 | 23         |
| Outsourced services                | 872              | 840              | 32                  | 4          |
| FDIC deposit insurance costs       | 723              | 794              | (71 )               | (9 )       |
| Legal, audit and professional fees | 492              | 518              | (26 )               | (5 )       |
| Advertising and promotion          | 353              | 364              | (11 )               | (3 )       |
| Amortization of intangibles        | 238              | 291              | (53 )               | (18 )      |
| Foreclosed property costs          | 166              | 36               | 130                 | 361        |
| Other                              | 2,029            | 1,755            | 274                 | 16         |
| <b>Total noninterest expense</b>   | <b>\$ 20,740</b> | <b>\$ 19,677</b> | <b>\$ 1,063</b>     | <b>5 %</b> |

## Noninterest Expense Analysis

Salaries and employee benefit expense, the largest component of noninterest expense, totaled \$11.8 million for the three months ended March 31, 2011, up by \$327 thousand or 3%, from the same period a year earlier. The increase was primarily attributable to merit pay increases and higher levels of stock based compensation.

Merchant processing costs for the first quarter of 2011 increased by \$312 thousand, or 23%, from the same period a year earlier, primarily due to increases in volume of transactions processed for existing and new customers. Merchant processing costs represent third-party costs incurred that are directly attributable to handling merchant credit card transactions. See discussion on the corresponding increase in merchant processing fees under the caption “Noninterest Income”.

Foreclosed property costs for the first quarter of 2011 totaled \$166 thousand, up by \$130 thousand from the first quarter a year earlier, mainly due to an increase in number of properties held at March 31, 2011 compared to the prior year.

Other noninterest expenses for the first quarter of 2011 increased by \$274 thousand, or 16%, from the same period a year earlier, including a \$69 thousand increase in credit and collection costs associated with loan workouts.

#### Income Taxes

Income tax expense amounted to \$3.0 million for the three months ended March 31, 2011, as compared to \$2.1 million for the same period in 2010. The Corporation's effective tax rate for the first quarter of 2011 was 30.5%, as compared to 29.1% for the same period last year. The effective tax rates differed from the federal rate of 35% due largely to the benefits of tax-exempt income, the dividends received deduction, income from BOLI and federal tax credits.

Table of Contents

Financial Condition

Summary

Total assets amounted to \$2.9 billion at March 31, 2011, down by \$17 million from the end of 2010. Total loans grew by \$34 million, or 2%, during the first quarter of 2011, with a \$29 million increase in commercial loans. The investment securities portfolio decreased by \$18 million in the first quarter of 2011, reflecting a modest securities repositioning designed to improve overall yield of the securities portfolio, as well as maturities and principal pay-downs of mortgage-backed securities.

Nonperforming assets (nonaccrual loans, nonaccrual investment securities and property acquired through foreclosure or repossession) amounted to \$22.3 million, or 0.77% of total assets, at March 31, 2011. Nonperforming assets declined by \$666 thousand from the balance of \$23.0 million, or 0.79% of total assets, at December 31, 2010, due to a \$1.5 million decrease in property acquired through foreclosure or repossession, which was offset, in part, by an \$869 thousand net increase in nonaccrual loans. Overall credit quality continues to be affected by weaknesses in national and regional economic conditions. These conditions, including high unemployment levels, may continue for the next few quarters.

Total liabilities declined \$22 million in the three months ended March 31, 2011, with FHLBB advances decreasing by \$29 million and total deposits increasing by \$13 million. The increase in deposits in the first quarter of 2011 included a \$46 million increase in demand deposits.

Shareholders' equity totaled \$274 million at March 31, 2011, compared to \$269 million at December 31, 2010. As of March 31, 2011, the Corporation is categorized as "well-capitalized" under the regulatory framework for prompt corrective action.

Securities

Washington Trust's securities portfolio is managed to generate interest income, to implement interest rate risk management strategies, and to provide a readily available source of liquidity for balance sheet management. Securities are designated as either available for sale, held to maturity or trading at the time of purchase. The Corporation does not currently maintain portfolios of held to maturity or trading securities. Securities available for sale may be sold in response to changes in market conditions, prepayment risk, rate fluctuations, liquidity, or capital requirements. Securities available for sale are reported at fair value, with any unrealized gains and losses excluded from earnings and reported as a separate component of shareholders' equity, net of tax, until realized. See Note 4 and Note 10 to the Consolidated Financial Statements for additional information.

As noted in Note 10 to the Consolidated Financial Statements, a majority of our fair value measurements utilize Level 2 inputs, which utilize quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in inactive markets, and model-derived valuations in which all significant input assumptions are observable in active markets. Our Level 2 financial instruments consist primarily of available for sale debt securities. Level 3 financial instruments utilize valuation techniques in which one or more significant input assumptions are unobservable in the markets and which reflect the Corporation's market assumptions. As of March 31, 2011 and December 31, 2010, our Level 3 financial instruments consisted primarily of two available for sale pooled trust preferred securities, which were not actively traded.

As of March 31, 2011 and December 31, 2010, the Corporation concluded that the low level of trading activity for our Level 3 pooled trust preferred securities continued to indicate that quoted market prices were not indicative of fair value. The Corporation obtained valuations including broker quotes and cash flow scenario analyses prepared by a third party valuation consultant. The fair values were assigned a weighting that was dependent upon the methods used to calculate the prices. The cash flow scenarios (Level 3) were given substantially more weight than the broker quotes (Level 2) as management believed that the broker quotes reflected highly limited sales evidenced by an inactive

market. Pricing information from one broker at March 31, 2011 was excluded from our valuation analysis. We were unable to verify the factors used in determining the prices for both pooled trust preferred debt securities and found the pricing to be significantly above the range indications provided by other pricing sources. The cash flow scenarios were prepared using discounted cash flow methodologies based on detailed cash flow and credit analysis of the pooled securities. The weighting was then used to determine an overall fair value of the securities. Management believes that this approach is most representative of fair value for these particular securities in current market conditions. Our internal review procedures have confirmed that the fair values provided by the referenced sources and utilized by the Corporation are

Table of Contents

consistent with GAAP. If Washington Trust was required to sell these securities in an un-orderly fashion, actual proceeds received could potentially be significantly less than their fair values.

The carrying amounts of securities as of the dates indicated are presented in the following tables:

| (Dollars in thousands)  | March 31, 2011    |              |  | December 31, 2010 |              |  |
|---|-------------------|--------------|--|-------------------|--------------|--|
|   | Amount            | % of Total   |  | Amount            | % of Total   |  |
| <b>Securities Available for Sale:</b>   |                   |              |  |                   |              |  |
| Obligations of U.S. government-sponsored enterprises  | \$ 32,903         | 6 %          |  | \$ 40,994         | 7 %          |  |
| Mortgage-backed securities issued by U.S. government agencies and U.S. government-sponsored enterprises | 417,588           | 73 %         |  | 429,771           | 72 %         |  |
| States and political subdivisions   | 81,643            | 14 %         |  | 81,055            | 14 %         |  |
| <b>Trust preferred securities:</b>  |                   |              |  |                   |              |  |
| Individual name issuers   | 25,077            | 4 %          |  | 23,275            | 4 %          |  |
| Collateralized debt obligations   | 752               | — %          |  | 806               | — %          |  |
| Corporate bonds   | 15,075            | 3 %          |  | 15,212            | 3 %          |  |
| Common stocks   | 806               | — %          |  | 809               | — %          |  |
| Perpetual preferred stocks  | 2,314             | — %          |  | 2,178             | — %          |  |
| <b>Total securities available for sale</b>  | <b>\$ 576,158</b> | <b>100 %</b> |  | <b>\$ 594,100</b> | <b>100 %</b> |  |

At March 31, 2011 the investment portfolio totaled \$576 million, down by \$18 million from the balance at December 31, 2010, due to a modest securities repositioning designed to improve overall yield of the securities portfolio and maturities and principal pay-downs of mortgage-backed securities. The largest component of the securities portfolio is mortgage-backed securities, all of which are issued by U.S. Government agencies or U.S. Government-sponsored enterprises.

At March 31, 2011 and December 31, 2010, the net unrealized gain position on the investment securities portfolio was \$15.4 million and \$15.2 million, respectively. Included in these amounts were \$10.2 million and \$11.7 million, respectively, in gross unrealized losses. Nearly all of these gross unrealized losses were concentrated in variable rate trust preferred securities issued by financial services companies.

The Bank owns trust preferred security holdings of seven individual name issuers in the financial industry and two pooled trust preferred securities in the form of collateralized debt obligations. The following tables present information concerning the named issuers and pooled trust preferred obligations, including credit ratings. The Corporation's Investment Policy contains rating standards that specifically reference ratings issued by Moody's and S&P.

## Individual Issuer Trust Preferred Securities

(Dollars in thousands)

| Named Issuer<br>(parent holding company) | March 31, 2011 |         |       |         | Credit Ratings |      |                       |         |     |
|--|----------------|---------|-------|---------|----------------|------|-----------------------|---------|-----|
|  | (a)            | (b)     | (c)   | (d)     | Moody's        | S&P  | Form 10-Q Filing Date | Moody's | S&P |
| JPMorgan Chase & Co.                     | 2              | \$9,727 | 8,348 | (1,379) | A2             | BBB+ | A2                    | BBB+    |     |

Edgar Filing: WASHINGTON TRUST BANCORP INC - Form 10-Q

|                                    |    |          |        |         |          |         |         |         |
|------------------------------------|----|----------|--------|---------|----------|---------|---------|---------|
| Bank of America Corporation        | 3  | 5,737    | 4,528  | (1,209) | Baa3     | BB+ (c) | Baa3    | BB+ (c) |
| Wells Fargo & Company              | 2  | 5,110    | 4,200  | (910)   | A3/ Baa1 | A-      | A3/Baa1 | A-      |
| SunTrust Banks, Inc.               | 1  | 4,166    | 3,297  | (869)   | Baa3     | BB (c)  | Baa3    | BB (c)  |
| Northern Trust Corporation         | 1  | 1,981    | 1,643  | (338)   | A3       | A-      | A3      | A-      |
| State Street Corporation           | 1  | 1,970    | 1,642  | (328)   | A3       | BBB+    | A3      | BBB+    |
| Huntington Bancshares Incorporated | 1  | 1,919    | 1,419  | (500)   | Ba1 (c)  | BB- (c) | Ba1 (c) | BB- (c) |
| Totals                             | 11 | \$30,610 | 25,077 | (5,533) |          |         |         |         |

- (a) Number of separate issuances, including issuances of acquired institutions.
- (b) Net of other-than-temporary impairment losses recognized in earnings.
- (c) Rating is below investment grade.

Table of Contents

The Corporation's evaluation of the impairment status of individual name trust preferred securities includes various considerations in addition to the degree of impairment and the duration of impairment. We review the reported regulatory capital ratios of the issuer and, in all cases, the regulatory capital ratios were deemed to be in excess of the regulatory minimums. Credit ratings were also taken into consideration, including ratings in effect as of the reporting period date as well as credit rating changes between the reporting period date and the filing date of this report. We noted no additional downgrades to below investment grade between the reporting period date and the filing date of this report. Where available, credit ratings from multiple rating agencies are obtained and rating downgrades are specifically analyzed. Our review process for these credit-sensitive holdings also includes a periodic review of relevant financial information for each issuer, such as quarterly financial reports, press releases and analyst reports. This information is used to evaluate the current and prospective financial condition of the issuer in order to assess the issuer's ability to meet its debt obligations. Through the filing date of this report, each of the individual name issuer securities was current with respect to interest payments. Based on our evaluation of the facts and circumstances relating to each issuer, management concluded that all principal and interest payments for these individual issuer trust preferred securities would be collected according to their contractual terms and it expects to recover the entire amortized cost basis of these securities. Furthermore, Washington Trust does not intend to sell these securities and it is not more likely than not that Washington Trust will be required to sell these securities before recovery of their cost basis, which may be at maturity. Therefore, management does not consider these investments to be other-than-temporarily impaired at March 31, 2011.

## Pooled Trust Preferred Obligations

(Dollars in thousands)

March 31, 2011

| Deal Name  | Amortized<br>Cost | Fair<br>Value | Unrealized<br>Loss | No. of<br>Cos. in<br>Issuance | Deferrals<br>and<br>Defaults<br>(a) | Credit Ratings                   |   |
|--|-------------------|---------------|--------------------|-------------------------------|-------------------------------------|----------------------------------|---|
|  |                   |               |                    |                               |                                     | March 31,<br>2011<br>Moody's S&P | Form 10-Q<br>Filing Date<br>Moody's S&P |
| Tropic CDO 1,<br>tranche A4L (d)                             | \$3,165           | 638           | (2,527)            | 38                            | 38.9%                               | Ca (c)(b)                        | Ca (c) (b)                              |
| Preferred Term Securities<br>[PreTSL] XXV, tranche C1<br>(e) | 1,263             | 114           | (1,149)            | 73                            | 37.2%                               | C (c)(b)                         | C (c) (b)                               |
| <b>Totals</b>  | <b>\$4,428</b>    | <b>752</b>    | <b>(3,676)</b>     |                               |                                     |                                  |   |

(a) Percentage of pool collateral in deferral or default status.

(b) Not rated by S&amp;P.

(c) Rating is below investment grade.

(d) As of March 31, 2011, this pooled trust preferred securities had an amortized cost of \$3.2 million. The amortized cost was net of \$1.7 million of credit-related impairment losses previously recognized in earnings reflective of payment deferrals and credit deterioration of the underlying collateral. This security was placed on nonaccrual status in March 2009. The tranche instrument held by Washington Trust has been deferring a portion of interest payments since April 2010. As of March 31, 2011, this security has unrealized losses of \$2.5 million and a below investment grade rating of "Ca" by Moody's Investors Service Inc. ("Moody's"). Through the filing date of this report, there have been no further rating changes on this security. This credit rating status has been considered by management in its assessment of the impairment status of this security. During the first quarter of 2011, a modest adverse change occurred in the expected cash flows for this security and additional credit-related impairment losses of \$13 thousand were recognized in earnings.

(e) As of March 31, 2011, this pooled trust preferred security had an amortized cost of \$1.3 million. The amortized cost was net of \$1.2 million of credit-related impairment losses previously recognized in earnings reflective of payment deferrals and credit deterioration of the underlying collateral. This security was placed on nonaccrual status in December 2008. The tranche instrument held by Washington Trust has been deferring interest payments since December 2008. As of March 31, 2011, the security has unrealized losses of \$1.1 million and a below investment grade rating of "C" by Moody's. Through the filing date of this report, there have been no further rating changes on this security. This credit rating status has been considered by management in its assessment of the impairment status of this security. During the first quarter of 2011, a modest adverse change occurred in the expected cash flows for this security and additional credit-related impairment losses of \$20 thousand were recognized in earnings.

These pooled trust preferred holdings consist of trust preferred obligations of banking industry companies and, to a lesser extent, insurance industry companies. For both of these pooled trust preferred securities, Washington Trust's investment is senior to one or more subordinated tranches which have first loss exposure. Valuations of the pooled trust preferred holdings are dependent in part on cash flows from underlying issuers. Unexpected cash flow disruptions could have an adverse impact on the fair value and performance of pooled trust preferred securities. Management believes the unrealized losses on these pooled trust preferred securities primarily reflect investor concerns about global economic



Table of Contents

growth and how it will affect the recent and potential future losses in the financial services industry and the possibility of further incremental deferrals of or defaults on interest payments on trust preferred debentures by financial institutions participating in these pools. These concerns have resulted in a substantial decrease in market liquidity and increased risk premiums for securities in this sector. Credit spreads for issuers in this sector have remained wide during recent months, causing prices for these securities holdings to remain at low levels.

Further deterioration in credit quality of the companies backing the securities, further deterioration in the condition of the financial services industry, a continuation or worsening of the current economic downturn, or additional declines in real estate values may further affect the fair value of these securities and increase the potential that certain unrealized losses be designated as other-than-temporary in future periods and the Corporation may incur additional write-downs.

See Note 4 to the Consolidated Financial Statements for additional discussion on securities.

**Loans**

Washington Trust's loan portfolio amounted to \$2.0 billion at March 31, 2011, up \$34 million, or 2%, in the first three months of 2011. Commercial loans increased by \$29 million from the balance at December 31, 2010. The residential mortgage portfolio grew by \$4 million in the first quarter of 2011, while consumer loan balances remained essentially flat.

**Commercial Loans**

Commercial loans fall into two major categories, commercial real estate and other commercial loans (commercial and industrial). A significant portion of the Bank's commercial and industrial loans are also collateralized by real estate, but are not classified as commercial real estate loans because such loans are not made for the purpose of acquiring, developing, constructing, improving or refinancing the real estate securing the loan, nor is the repayment source income generated directly from such real property.

**Commercial Real Estate Loans**

Commercial real estate loans amounted to \$586 million and \$566 million at March 31, 2011 and December 31, 2010, respectively. Included in these amounts were commercial construction loans of \$35 million and \$47 million, respectively. Commercial real estate loans are secured by a variety of property types, with approximately 80% of the total composed of retail facilities, office buildings, lodging, commercial mixed use, multi-family dwellings, healthcare facilities and industrial & warehouse properties.

The following table presents a geographic summary of commercial real estate loans, including commercial construction, by property location.

| (Dollars in thousands)                   | March 31, 2011    |              |  | December 31, 2010 |              |  |
|--|-------------------|--------------|--|-------------------|--------------|--|
|  | Amount            | % of Total   |  | Amount            | % of Total   |  |
| Rhode Island, Connecticut, Massachusetts | \$ 531,708        | 91 %         |  | \$ 512,173        | 91 %         |  |
| New York, New Jersey, Pennsylvania       | 40,469            | 7 %          |  | 40,232            | 7 %          |  |
| New Hampshire                            | 11,801            | 2 %          |  | 11,846            | 2 %          |  |
| Other                                    | 1,706             | — %          |  | 1,707             | — %          |  |
| <b>Total</b>                             | <b>\$ 585,684</b> | <b>100 %</b> |  | <b>\$ 565,958</b> | <b>100 %</b> |  |

**Other Commercial Loans**

Other commercial loans amounted to \$471 million at March 31, 2011, up by \$10 million, or 2%, from the balance at December 31, 2010, primarily due to originations in our general market area of southern New England. This portfolio includes loans to a variety of business types. Approximately 74% of the total is composed of retail trade, owner

occupied & other real estate, health care/social assistance, manufacturing, construction businesses, accommodation & food services, other services and wholesale trade businesses.

#### Residential Real Estate Loans

Residential real estate mortgages amounted to \$649 million at March 31, 2011, up by \$4 million from the balance at December 31, 2010. Washington Trust originates residential real estate mortgages within our general market area of Southern New England for portfolio and for sale in the secondary market. The majority of loans originated for sale are sold with servicing released. Washington Trust also originates residential real estate mortgages for various investors in a broker capacity, including conventional mortgages and reverse mortgages. Total residential real estate mortgage loan

Table of Contents

originations, including brokered loans as agent, totaled \$64 million in the first quarter of 2011, compared to \$136 million in the fourth quarter of 2010 and \$79 million in the first quarter of 2010. Of these amounts, \$25 million, \$84 million and \$43 million, respectively, were originated for sale in the secondary market, including brokered loans as agent. Due to an increase in market interest rates, residential mortgage refinancing and sales activity declined from the high levels experienced in the latter half of 2010.

When selling a residential real estate mortgage loan or acting as originating agent on behalf of a third party, Washington Trust generally makes various representations and warranties relating to, among other things, the following: ownership of the loan, the validity of the lien securing the loan, the absence of delinquent taxes or liens against the property securing the loan, the effectiveness of title insurance, compliance with applicable loan criteria established by the buyer, compliance with applicable local, state and federal laws, and the absence of fraud on the part of parties involved in the origination. The specific representations and warranties depend on the nature of the transaction and the requirements of the buyer. Contractual liability may arise when the representations and warranties are breached. In the event of a breach of these representations and warranties, Washington Trust may be required to either repurchase the residential real estate mortgage loan (generally at unpaid principal balance plus accrued interest) with the identified defects or indemnify (“make-whole”) the investor for their losses.

In the case of a repurchase, Washington Trust will bear any subsequent credit loss on the residential real estate mortgage loan. Washington Trust has experienced an insignificant number of repurchase demands over a period of many years. The unpaid principal balance of loans repurchased due to representation and warranty claims as of March 31, 2011 was \$731 thousand. Washington Trust has recorded a reserve for its exposure to losses from the obligation to repurchase previously sold residential real estate mortgage loans. This reserve is not material and is included in other liabilities in the Consolidated Balance Sheets and any change in the estimate is recorded in net gains on loan sales and commissions on loans originated for others in the Consolidated Statements of Income.

From time to time Washington Trust purchases one- to four-family residential mortgages originated in other states as well as southern New England from other financial institutions. All residential mortgage loans purchased from other financial institutions have been individually evaluated by us at the time of purchase using underwriting standards similar to those employed for Washington Trust’s self-originated loans. Purchased residential mortgage balances totaled \$87 million and \$92 million, respectively, as of March 31, 2011 and December 31, 2010.

The following is a geographic summary of residential mortgages by property location.

| (Dollars in thousands)  | March 31, 2011 |            |   | December 31, 2010 |            |   |
|---|----------------|------------|---|-------------------|------------|---|
|   | Amount         | % of Total |   | Amount            | % of Total |   |
| Rhode Island, Connecticut, Massachusetts  | \$ 619,932     | 96         | % | \$ 612,419        | 95         | % |
| New York, Virginia, New Jersey, Maryland,<br>Pennsylvania, District of Columbia | 13,319         | 2          | % | 13,921            | 2          | % |
| Ohio  | 7,489          | 1          | % | 8,086             | 1          | % |
| California, Washington, Oregon  | 3,464          | 1          | % | 4,562             | 1          | % |
| Colorado, New Mexico, Utah  | 2,102          | –          | % | 2,613             | 1          | % |
| Georgia   | 1,674          | –          | % | 1,680             | –          | % |
| New Hampshire   | 702            | –          | % | 1,263             | –          | % |
| Wyoming   | 475            | –          | % | 476               | –          | % |
| Total   | \$ 649,157     | 100        | % | \$ 645,020        | 100        | % |

**Consumer Loans**

Consumer loans amounted to \$324 million at March 31, 2011, essentially unchanged from the balance at December 31, 2010. Our consumer portfolio is predominantly home equity lines and home equity loans, representing

83% of the total consumer portfolio at March 31, 2011. Consumer loans also include personal installment loans and loans to individuals secured by general aviation aircraft and automobiles.

Asset Quality

Nonperforming Assets

Nonperforming assets include nonaccrual loans, nonaccrual investment securities and property acquired through foreclosure or repossession.

-47-

---

Table of Contents

The following table presents nonperforming assets and additional asset quality data for the dates indicated:

| (Dollars in thousands)                                     | March 31,<br>2011 |        | December 31,<br>2010 |        |   |
|--|-------------------|--------|----------------------|--------|---|
| Nonaccrual loans:  |                   |        |                      |        |   |
| Commercial mortgages                                       | \$                | 6,068  | \$                   | 6,624  |   |
| Commercial construction and development                    |                   | –      |                      | –      |   |
| Other commercial   |                   | 4,445  |                      | 5,259  |   |
| Residential real estate mortgages                          |                   | 8,265  |                      | 6,414  |   |
| Consumer   |                   | 601    |                      | 213    |   |
| Total nonaccrual loans                                     |                   | 19,379 |                      | 18,510 |   |
| Nonaccrual investment securities                           |                   | 752    |                      | 806    |   |
| Property acquired through foreclosure or repossession, net |                   | 2,163  |                      | 3,644  |   |
| Total nonperforming assets                                 | \$                | 22,294 | \$                   | 22,960 |   |
| Nonperforming assets to total assets                       |                   | 0.77   | %                    | 0.79   | % |
| Nonperforming loans to total loans                         |                   | 0.95   | %                    | 0.93   | % |
| Total past due loans to total loans                        |                   | 1.34   | %                    | 1.27   | % |
| Accruing loans 90 days or more past due                    | \$                | –      | \$                   | –      |   |

Nonperforming assets amounted to \$22.3 million, or 0.77% of total assets, at March 31, 2011. Nonperforming assets declined by \$666 thousand from the balance of \$23.0 million, or 0.79% of total assets, at December 31, 2010, due to a \$1.5 million decrease in property acquired through foreclosure or repossession, which was offset, in part, by an \$869 thousand net increase in nonaccrual loans. The balance of property acquired through foreclosure or repossession at March 31, 2011 consisted of seven commercial properties, two residential properties and one repossessed asset.

Nonaccrual investment securities at March 31, 2011 were comprised of two pooled trust preferred securities. See additional information herein under the caption “Securities.”

#### Nonaccrual Loans

During the three months ended March 31, 2011, the Corporation has made no changes in its practices or policies concerning the placement of loans or investment securities into nonaccrual status. See Note 5 to the Consolidated Financial Statements for additional information on nonaccrual loans.

There were no significant commitments to lend additional funds to borrowers whose loans were on nonaccrual status at March 31, 2011.

The following table presents additional detail on nonaccrual loans as of the dates indicated:

| (Dollars in thousands)            | March 31, 2011 |          |          | December 31, 2010 |          |          |
|-----------------------------------|----------------|----------|----------|-------------------|----------|----------|
|                                   | Days Past Due  |          |          | Days Past Due     |          |          |
|                                   | Over 90        | Under 90 | Total    | Over 90           | Under 90 | Total    |
| Commercial:                       |                |          |          |                   |          |          |
| Mortgages                         | \$ 5,242       | \$ 826   | \$ 6,068 | \$ 5,322          | \$ 1,302 | \$ 6,624 |
| Construction and development      | –              | –        | –        | –                 | –        | –        |
| Other                             | 2,524          | 1,921    | 4,445    | 3,376             | 1,883    | 5,259    |
| Residential real estate mortgages | 5,165          | 3,100    | 8,265    | 4,041             | 2,373    | 6,414    |

Edgar Filing: WASHINGTON TRUST BANCORP INC - Form 10-Q

|                        |           |          |           |           |          |           |
|------------------------|-----------|----------|-----------|-----------|----------|-----------|
| Consumer               | 317       | 284      | 601       | 11        | 202      | 213       |
| Total nonaccrual loans | \$ 13,248 | \$ 6,131 | \$ 19,379 | \$ 12,750 | \$ 5,760 | \$ 18,510 |

Nonaccrual commercial mortgage loans decreased by \$556 thousand in the first quarter of 2011. The \$6.1 million balance of nonaccrual commercial mortgage loans as of March 31, 2011 was comprised of 6 relationships. The loss allocation on total nonaccrual commercial mortgage loans was \$451 thousand at March 31, 2011. All of the nonaccrual commercial mortgage loans were located in Rhode Island, Connecticut and Massachusetts. As of March 31, 2011, the

Table of Contents

largest nonaccrual relationship in the commercial mortgage category totaled \$4.4 million and is secured by several properties including office, light industrial and retail space. Based on management's assessment of the operating condition of the borrower, a \$217 thousand loss allocation on this relationship was deemed necessary at March 31, 2011. The Bank has additional accruing commercial real estate and residential mortgage loans totaling \$4.7 million to this borrower. These additional loans have performed in accordance with terms of the loans, were not past due as of March 31, 2011 and management has concluded that these loans have properly been classified as accruing.

Nonaccrual other commercial loans (commercial and industrial loans) amounted to \$4.4 million at March 31, 2011, down by \$814 thousand from the December 31, 2010 balance of \$5.3 million. There were a total of 158 loans included in nonaccrual other commercial loans as of March 31, 2011. The loss allocation on total nonaccrual other commercial loans was \$714 thousand at March 31, 2011.

Nonaccrual residential mortgage loans increased by \$1.9 million in the first quarter of 2011. As of March 31, 2011, nonaccrual residential mortgage loans consisted of 30 loans and approximately \$6.5 million were located in Rhode Island, Massachusetts and Connecticut. The loss allocation on total nonaccrual residential mortgages amounted to \$1.2 million at March 31, 2011. Included in total nonaccrual residential mortgages were 16 loans purchased for portfolio and serviced by others amounting to \$4.8 million. Management monitors the collection efforts of its third party servicers as part of its assessment of the collectibility of nonperforming loans.

**Past Due Loans**

The following tables present past due loans by category as of the dates indicated:

(Dollars in thousands)

|                                   | March 31, 2011 |        | December 31, 2010 |        |
|-----------------------------------|----------------|--------|-------------------|--------|
|                                   | Amount         | % (1)  | Amount            | % (1)  |
| Commercial real estate loans      | \$ 10,091      | 1.72 % | \$ 8,021          | 1.42 % |
| Other commercial loans            | 5,313          | 1.13 % | 6,191             | 1.34 % |
| Residential real estate mortgages | 9,496          | 1.46 % | 8,591             | 1.33 % |
| Consumer loans                    | 2,387          | 0.74 % | 2,464             | 0.76 % |
| Total past due loans              | \$ 27,287      | 1.34 % | \$ 25,267         | 1.27 % |

(1) Percentage of past due loans to the total loans outstanding within the respective category.

At March 31, 2011, total delinquencies amounted to \$27.3 million, or 1.34% of total loans, up by \$2.0 million from December 31, 2010. Included in past due loans as of March 31, 2011 were nonaccrual loans of \$16.5 million. All loans 90 days or more past due at March 31, 2011 and December 31, 2010 were classified as nonaccrual.

Commercial real estate loan delinquencies increased by \$2.1 million in the first three months of 2011. Included in this increase was one commercial real estate loan 37 days past due with a carrying value of \$1.2 million that was also classified as a troubled debt restructured loan at March 31, 2011. In April, payments were received on this loan, bringing it current with its restructured terms.

Residential mortgage loan delinquencies increased by \$905 thousand in the first quarter of 2011. As of March 31, 2011, residential mortgage loan delinquencies consisted of 32 loans and approximately \$7.1 million were located in Rhode Island, Connecticut and Massachusetts.

**Troubled Debt Restructurings**

Loans are considered restructured when the Corporation has granted concessions to a borrower due to the borrower's financial condition that it otherwise would not have considered. These concessions include modifications of the terms

of the debt such as reduction of the stated interest rate other than normal market rate adjustments, extension of maturity dates, or reduction of principal balance or accrued interest. The decision to restructure a loan, versus aggressively enforcing the collection of the loan, may benefit the Corporation by increasing the ultimate probability of collection.

Restructured loans are classified as accruing or non-accruing based on management's assessment of the collectibility of the loan. Loans which are already on nonaccrual status at the time of the restructuring generally remain on nonaccrual status for approximately six months before management considers such loans for return to accruing status. Accruing restructured loans are placed into nonaccrual status if and when the borrower fails to comply with the restructured terms and management deems it unlikely that the borrower will return to a status of compliance in the near term.



Table of Contents

Troubled debt restructurings are reported as such for at least one year from the date of the restructuring. In years after the restructuring, troubled debt restructured loans are removed from this classification if the restructuring did not involve a below market rate concession and the loan is not deemed to be impaired based on the terms specified in the restructuring agreement.

At March 31, 2011, there were no significant commitments to lend additional funds to borrowers whose loans had been restructured.

The following table sets forth information on troubled debt restructured loans as of the dates indicated:

| (Dollars in thousands)                       | March 31,<br>2011 | December 31,<br>2010 |
|--|-------------------|----------------------|
| Accruing troubled debt restructured loans:   |                   |                      |
| Commercial mortgages                         | \$ 10,071         | \$ 11,736            |
| Other commercial                             | 4,554             | 4,594                |
| Residential real estate mortgages            | 2,724             | 2,863                |
| Consumer                                     | 417               | 509                  |
| Accruing troubled debt restructured loans    | 17,766            | 19,702               |
| Nonaccrual troubled debt restructured loans: |                   |                      |
| Commercial mortgages                         | 826               | 1,302                |
| Other commercial                             | 526               | 431                  |
| Residential real estate mortgages            | 1,785             | 948                  |
| Consumer                                     | 199               | 41                   |
| Nonaccrual troubled debt restructured loans  | 3,336             | 2,722                |
| Total troubled debt restructured loans       | \$ 21,102         | \$ 22,424            |

As a result of weakened economic conditions, the Corporation continues to experience troubled debt restructuring events involving commercial and residential borrowers. At March 31, 2011, loans classified as troubled debt restructurings totaled \$21.1 million, down by \$1.3 million from the \$22.4 million balance at December 31, 2010, reflecting payoffs and declassification from troubled debt restructuring status.

**Potential Problem Loans**

The Corporation classifies certain loans as “substandard,” “doubtful,” or “loss” based on criteria consistent with guidelines provided by banking regulators. Potential problem loans consist of classified accruing commercial loans that were less than 90 days past due at March 31, 2011 and other loans for which known information about possible credit problems of the related borrowers causes management to have doubts as to the ability of such borrowers to comply with the present loan repayment terms and which may result in disclosure of such loans as nonperforming at some time in the future. These loans are not included in the amounts of nonaccrual or restructured loans presented above. Management cannot predict the extent to which economic conditions may worsen or other factors which may impact borrowers and the potential problem loans. Accordingly, there can be no assurance that other loans will not become 90 days or more past due, be placed on nonaccrual, become restructured, or require increased allowance coverage and provision for loan losses. The Corporation has identified approximately \$9.7 million in potential problem loans at March 31, 2011, as compared to \$6.7 million at December 31, 2010. Approximately 78% of the potential problem loans at March 31, 2011 consisted of seven commercial lending relationships, which have been classified based on our evaluation of the financial condition of the borrowers. Potential problem loans are assessed for loss exposure using the methods described in Note 5 to the Consolidated Financial Statements under the caption “Credit Quality Indicators.”

**Allowance for Loan Losses**

Establishing an appropriate level of allowance for loan losses necessarily involves a high degree of judgment. The Corporation uses a methodology to systematically measure the amount of estimated loan loss exposure inherent in the loan portfolio for purposes of establishing a sufficient allowance for loan losses. For a more detailed discussion on the allowance for loan losses, see additional information in Item 7 under the caption “Critical Accounting Policies” of Washington Trust’s Annual Report on Form 10-K for the fiscal year ended December 31, 2010.

Table of Contents

The allowance for loan losses is management's best estimate of the probable loan losses inherent in the loan portfolio as of the balance sheet date. The allowance is increased by provisions charged to earnings and by recoveries of amounts previously charged off, and is reduced by charge-offs on loans.

The Bank's general practice is to identify problem credits early and recognize full or partial charge-offs as promptly as predictable when it is determined that the collection of loan principal is unlikely. The Bank recognizes full or partial charge-offs on collateral dependent impaired loans when the collateral is deemed to be insufficient to support the carrying value of the loan. The Bank does not recognize a recovery when an updated appraisal indicates a subsequent increase in value.

At March 31, 2011, the allowance for loan losses was \$29.1 million, or 1.43% of total loans, which compares to an allowance of \$28.6 million, or 1.43% of total loans at December 31, 2010. The status of nonaccrual loans, delinquent loans and performing loans were all taken into consideration in the assessment of the adequacy of the allowance for loans losses. In addition, the balance and trends of credit quality indicators, including the commercial loan categories of Pass, Special Mention and Classified, are integrated into the process used to determine the allocation of loss exposure. See Note 5 to the Consolidated Financial Statements for additional information under the caption "Credit Quality Indicators." Management believes that the allowance for loan losses is adequate and consistent with asset quality and credit quality indicators.

The estimation of loan loss exposure inherent in the loan portfolio includes, among other procedures, (1) identification of loss allocations for individual loans deemed to be impaired in accordance with GAAP, (2) loss allocation factors for non-impaired loans based on credit grade, loss experience, delinquency factors and other similar economic indicators, and (3) general loss allocations for other environmental factors, which is classified as "unallocated". We periodically reassess and revise the loss allocation factors used in the assignment of loss exposure to appropriately reflect our analysis of migrational loss experience. We analyze historical loss experience in the various portfolios over periods deemed to be relevant to the inherent risk of loss in the respective portfolios as of the balance sheet date. Revisions to loss allocation factors are not retroactively applied.

The methodology to measure the amount of estimated loan loss exposure includes an analysis of individual loans deemed to be impaired. Impaired loans are loans for which it is probable that the Bank will not be able to collect all amounts due according to the contractual terms of the loan agreements and all loans restructured in a troubled debt restructuring. Impaired loans do not include large groups of smaller-balance homogenous loans that are collectively evaluated for impairment, which consist of most residential mortgage loans and consumer loans. Impairment is measured on a discounted cash flow method based upon the loan's contractual effective interest rate, or at the loan's observable market price, or if the loan is collateral dependent, at the fair value of the collateral less costs to sell. For collateral dependent loans, management may adjust appraised values to reflect estimated market value declines or apply other discounts to appraised values for unobservable factors resulting from its knowledge of circumstances associated with the property. The following is a summary of impaired loans by measurement type:

| (Dollars in thousands)                                     | March 31,<br>2011 | December 31,<br>2010 |
|--|-------------------|----------------------|
| Collateral dependent impaired loans (1)                    | \$ 15,538         | \$ 14,872            |
| Impaired loans measured on discounted cash flow method (2) | 16,356            | 18,756               |
| Total impaired loans                                       | \$ 31,894         | \$ 33,628            |

(1) Net of partial charge-offs of \$2.4 million and \$2.3 million at March 31, 2011 and December 31, 2010, respectively.

(2) Net of partial charge-offs of \$1.2 million and \$1.5 million at March 31, 2011 and December 31, 2010, respectively.

Impaired loans consist of nonaccrual commercial loans, troubled debt restructured loans and other loans classified as impaired. See Note 5 to the Consolidated Financial Statements for additional disclosure on impaired loans. The loss allocation on impaired loans amounted to \$1.7 million and \$2.1 million, respectively, at March 31, 2011 and December 31, 2010. Various loan loss allowance coverage ratios are affected by the timing and extent of charge-offs, particularly with respect to impaired collateral dependent loans. For such loans the Bank generally recognizes a partial charge-off equal to the identified loss exposure, therefore the remaining allocation of loss is minimal.

Other individual commercial loans and commercial mortgage loans not deemed to be impaired are evaluated using the internal rating system and the application of loss allocation factors. The loan rating system is described under the

Table of Contents

caption “Credit Quality Indicators” in Note 5 to the Consolidated Financial Statements. The loan rating system and the related loss allocation factors take into consideration parameters including the borrower’s financial condition, the borrower’s performance with respect to loan terms, and the adequacy of collateral. Portfolios of more homogeneous populations of loans including residential real estate mortgages and consumer loans are analyzed as groups taking into account delinquency ratios and other indicators and our historical loss experience for each type of credit product.

Appraisals are generally obtained with values determined on an “as is” basis from independent appraisal firms for real estate collateral dependent commercial loans in the process of collection or when warranted by other deterioration in the borrower’s credit status. Updates to appraisals are obtained when management believes it is warranted. The Corporation has continued to maintain appropriate professional standards regarding the professional qualifications of appraisers and has an internal review process to monitor the quality of appraisals.

For residential mortgages and real estate collateral dependent consumer loans that are in the process of collection, valuations are obtained from independent appraisal firms with values determined on an “as is” basis or, in some cases, broker price opinions.

For the three months ended March 31, 2011, the loan loss provision totaled \$1.5 million, unchanged from the first quarter 2010 level. The provision for loan losses was based on management’s assessment of economic and credit conditions, with particular emphasis on commercial and commercial real estate categories, as well as growth in the loan portfolio. For the first quarter 2011 and 2010, net charge-offs totaled \$974 million and \$1.2 million, respectively. Commercial and commercial real estate loan net charge-offs amounted to 86% of total net charge-offs in the first quarter 2011 and 84% in the first quarter 2010.

Management believes that overall credit quality continues to be affected by weaknesses in national and regional economic conditions. These conditions, including high unemployment levels, may continue for the next few quarters. While management believes that the level of allowance for loan losses at March 31, 2011 is appropriate, management will continue to assess the adequacy of the allowance for loan losses in accordance with its established policies. The allocation below is neither indicative of the specific amounts or the loan categories in which future charge-offs may occur, nor is it an indicator of future loss trends. The allocation of the allowance to each category does not restrict the use of the allowance to absorb losses in any category.

The following table presents the allocation of the allowance for loan losses as of the periods indicated:

| (Dollars in thousands)       | March 31, 2011 |       | December 31, 2010 |       |
|------------------------------|----------------|-------|-------------------|-------|
|                              | Amount         | % (1) | Amount            | % (1) |
| Commercial:                  |                |       |                   |       |
| Mortgages                    | \$ 7,600       | 27 %  | \$ 7,330          | 26 %  |
| Construction and development | 532            | 2     | 723               | 2     |
| Other                        | 6,256          | 24    | 6,495             | 23    |
| Residential real estate:     |                |       |                   |       |
| Mortgage                     | 4,746          | 31    | 4,081             | 31    |
| Homeowner construction       | 59             | 1     | 48                | 1     |
| Consumer                     | 2,046          | 15    | 1,903             | 17    |
| Unallocated                  | 7,870          | –     | 8,003             | –     |
| Balance at end of period     | \$ 29,109      | 100 % | \$ 28,583         | 100 % |

(1) Percentage of loans within the respective category to the total loans outstanding.

## Sources of Funds

Our sources of funds include deposits, brokered certificates of deposit, FHLBB borrowings, other borrowings and proceeds from the sales, maturities and payments of loans and investment securities. Washington Trust uses funds to originate and purchase loans, purchase investment securities, conduct operations, expand the branch network and pay dividends to shareholders.

Management's preferred strategy for funding asset growth is to grow low cost deposits (demand deposit, NOW savings accounts). Asset growth in excess of low cost deposits is typically funded through higher cost deposits (certificates of

-52-

---

## Table of Contents

deposit and money market accounts), brokered certificates of deposit, FHLBB borrowings, and securities portfolio cash flow.

### Deposits

Washington Trust offers a wide variety of deposit products to consumer and business customers. Deposits provide an important source of funding for the Bank as well as an ongoing stream of fee revenue.

Total deposits amounted to \$2 billion at March 31, 2011, up by \$13 million, or 1%, from the balance at December 31, 2010. Included in total deposits were out-of-market brokered certificates of deposits of \$52 million at both March 31, 2011 and December 31, 2010.

We experienced a favorable change in deposit mix in the first quarter of 2011, with demand deposit growth of \$46 million, or 20%. Demand deposits totaled \$275 million at March 31, 2011. NOW account balances decreased by \$13 million, or 6%, in the first three of 2011 and totaled \$229 million at March 31, 2011. Money market account balances amounted to \$388 million at March 31, 2011, down by \$9 million, or 2%, from the balance at December 31, 2010. Time deposits (including brokered certificates of deposit) amounted to \$934 million at March 31, 2011, down by \$15 million from the balance at December 31, 2010.

### Borrowings

The Corporation utilizes advances from the FHLBB as well as other borrowings as part of its overall funding strategy. FHLBB advances are used to meet short-term liquidity needs, to purchase securities and to purchase loans from other institutions. FHLBB advances amounted to \$469 million at March 31, 2011, down by \$29 million from the balance at the end of 2010.

See Note 8 to the Consolidated Financial Statements for additional information on borrowings.

### Liquidity and Capital Resources

#### Liquidity Management

Liquidity is the ability of a financial institution to meet maturing liability obligations and customer loan demand. Washington Trust's primary source of liquidity is deposits, which funded approximately 71% of total average assets in the three months ended March 31, 2011. While the generally preferred funding strategy is to attract and retain low cost deposits, the ability to do so is affected by competitive interest rates and terms in the marketplace. Other sources of funding include discretionary use of purchased liabilities (e.g., FHLBB term advances and other borrowings), cash flows from the Corporation's securities portfolios and loan repayments. Securities designated as available for sale may also be sold in response to short-term or long-term liquidity needs although management has no intention to do so at this time. For a more detailed discussion on Washington Trust's detailed liquidity funding policy and contingency funding plan, see additional information in Item 7 under the caption "Liquidity and Capital Resources" of Washington Trust's Annual Report on Form 10-K for the fiscal year ended December 31, 2010.

Liquidity remained well within target ranges established by the Corporation's Asset/Liability Committee ("ALCO") during the three months ended March 31, 2011. Based on its assessment of the liquidity considerations described above, management believes the Corporation's sources of funding will meet anticipated funding needs.

For the three months ended March 31, 2011, net cash used by financing activities amounted to \$21 million. In the first three months of 2011, total deposits increased by \$13 million, while FHLBB advances decreased by \$29 million. Net cash used by investing activities totaled \$18 million for the first quarter of 2011 and was largely used to fund loan growth. Net cash provided by operating activities amounted to \$21 million for the three months ended March 31, 2011, most of which was generated by mortgage banking activities and net income. See the Corporation's Consolidated Statements of Cash Flows for further information about sources and uses of cash.

Capital Resources

Total shareholders' equity amounted to \$274 million at March 31, 2011, compared to \$269 million at December 31, 2010.

The ratio of total equity to total assets amounted to 9.5% at March 31, 2011. This compares to a ratio of 9.2% at December 31, 2010. Book value per share at March 31, 2011 and December 31, 2010 amounted to \$16.87 and \$16.63, respectively.



Table of Contents

The Bancorp and the Bank are subject to various regulatory capital requirements. As of March 31, 2011, the Bancorp and the Bank is categorized as “well-capitalized” under the regulatory framework for prompt corrective action. See Note 8 to the Consolidated Financial Statements for additional discussion of capital requirements.

**Contractual Obligations and Commitments**

The Corporation has entered into numerous contractual obligations and commitments. The following table summarizes our contractual cash obligations and other commitments at March 31, 2011:

|                                      | Payments Due by Period |                         |                   |                   |                  |
|--------------------------------------|------------------------|-------------------------|-------------------|-------------------|------------------|
|                                      | Total                  | Less Than 1<br>Year (1) | 1-3 Years         | 4-5 Years         | After<br>5 Years |
| <b>Contractual Obligations:</b>      |                        |                         |                   |                   |                  |
| FHLBB advances (2)                   | \$ 469,235             | \$ 23,534               | \$ 235,132        | \$ 150,342        | \$ 60,227        |
| Junior subordinated debentures       | 32,991                 | –                       | –                 | –                 | 32,991           |
| Operating lease obligations          | 11,590                 | 1,590                   | 2,783             | 2,280             | 4,937            |
| Software licensing arrangements      | 1,239                  | 1,236                   | 3                 | –                 | –                |
| Treasury, tax and loan demand note   | 922                    | 922                     | –                 | –                 | –                |
| Other borrowings                     | 20,545                 | 20,297                  | 81                | 95                | 72               |
| <b>Total contractual obligations</b> | <b>\$ 536,522</b>      | <b>\$ 47,579</b>        | <b>\$ 237,999</b> | <b>\$ 152,717</b> | <b>\$ 98,227</b> |

- (1) Maturities or contractual obligations are considered by management in the administration of liquidity and are routinely refinanced in the ordinary course of business.
- (2) All FHLBB advances are shown in the period corresponding to their scheduled maturity. Some FHLBB advances are callable at earlier dates. See Note 7 to the Consolidated Financial Statements for additional information.

|  | Amount of Commitment Expiration – Per Period |                     |                  |                   |                   |
|--|--|---------------------|------------------|-------------------|-------------------|
|  | Total  | Less Than<br>1 Year | 1-3 Years        | 4-5 Years         | After<br>5 Years  |
| <b>Other Commitments:</b>                      |  |                     |                  |                   |                   |
| Commercial loans                               | \$ 167,176                                   | \$ 124,046          | \$ 27,207        | \$ 4,152          | \$ 11,771         |
| Home equity lines                              | 181,472                                      | 377                 | –                | –                 | 181,095           |
| Other loans                                    | 26,980                                       | 23,654              | 225              | 3,101             | –                 |
| Standby letters of credit                      | 9,567  | 2,928               | 6,639            | –                 | –                 |
| <b>Forward loan commitments to:</b>            |  |                     |                  |                   |                   |
| Originate loans                                | 8,048  | 8,048               | –                | –                 | –                 |
| Sell loans                                     | 10,783                                       | 10,783              | –                | –                 | –                 |
| <b>Customer related derivative contracts:</b>  |  |                     |                  |                   |                   |
| Interest rate swaps with customers             | 62,518                                       | –                   | 11,956           | 37,824            | 12,738            |
| Mirror swaps with counterparties               | 62,518                                       | –                   | 11,956           | 37,824            | 12,738            |
| <b>Interest rate risk management contract:</b> |  |                     |                  |                   |                   |
| Interest rate swap contracts                   | 32,991                                       | –                   | 10,310           | 22,681            | –                 |
| <b>Equity commitment to affordable housing</b> |  |                     |                  |                   |                   |
| limited partnership (1)                        | 449  | 449                 | –                | –                 | –                 |
| <b>Total commitments</b>                       | <b>\$ 562,502</b>                            | <b>\$ 170,285</b>   | <b>\$ 68,293</b> | <b>\$ 105,582</b> | <b>\$ 218,342</b> |

(1) The funding of this commitment is generally contingent upon substantial completion of the project.

#### Off-Balance Sheet Arrangements

For information on financial instruments with off-balance sheet risk and derivative financial instruments see Note 9 to the Consolidated Financial Statements.

#### Asset/Liability Management and Interest Rate Risk

Interest rate risk is the primary market risk category associated with the Corporation's operations. The ALCO is responsible for establishing policy guidelines on liquidity and acceptable exposure to interest rate risk. Periodically, the ALCO reports on the status of liquidity and interest rate risk matters to the Bank's Board of Directors. Interest rate risk is the risk of loss to future earnings due to changes in interest rates. The objective of the ALCO is to manage assets and

Table of Contents

funding sources to produce results that are consistent with Washington Trust's liquidity, capital adequacy, growth, risk and profitability goals.

The ALCO manages the Corporation's interest rate risk using income simulation to measure interest rate risk inherent in the Corporation's on-balance sheet and off-balance sheet financial instruments at a given point in time by showing the effect of interest rate shifts on net interest income over a 12-month horizon, the 13- to month 24- month horizon and a 60-month horizon. The simulations assume that the size and general composition of the Corporation's balance sheet remain static over the simulation horizons, with the exception of certain deposit mix shifts from low-cost core savings to higher-cost time deposits in selected interest rate scenarios. Additionally, the simulations take into account the specific repricing, maturity, call options, and prepayment characteristics of differing financial instruments that may vary under different interest rate scenarios. The characteristics of financial instrument classes are reviewed periodically by the ALCO to ensure their accuracy and consistency.

The ALCO reviews simulation results to determine whether the Corporation's exposure to a decline in net interest income remains within established tolerance levels over the simulation horizons and to develop appropriate strategies to manage this exposure. As of March 31, 2011 and December 31, 2010, net interest income simulations indicated that exposure to changing interest rates over the simulation horizons remained within tolerance levels established by the Corporation. The Corporation defines maximum unfavorable net interest income exposure to be a change of no more than 5% in net interest income over the first 12 months, no more than 10% over the second 12 months, and no more than 10% over the full 60-month simulation horizon. All changes are measured in comparison to the projected net interest income that would result from an "unchanged" rate scenario where both interest rates and the composition of the Corporation's balance sheet remain stable for a 60-month period. In addition to measuring the change in net interest income as compared to an unchanged interest rate scenario, the ALCO also measures the trend of both net interest income and net interest margin over a 60-month horizon to ensure the stability and adequacy of this source of earnings in different interest rate scenarios.

The ALCO regularly reviews a wide variety of interest rate shift scenario results to evaluate interest risk exposure, including scenarios showing the effect of steepening or flattening changes in the yield curve of up to 500 basis points as well as parallel changes in interest rates of up to 400 basis points. Because income simulations assume that the Corporation's balance sheet will remain static over the simulation horizon, the results do not reflect adjustments in strategy that the ALCO could implement in response to rate shifts.

The following table sets forth the estimated change in net interest income from an unchanged interest rate scenario over the periods indicated for parallel changes in market interest rates using the Corporation's on- and off-balance sheet financial instruments as of March 31, 2011 and December 31, 2010. Interest rates are assumed to shift by a parallel 100, 200 or 300 basis points upward or 100 basis points downward over a 12-month period, except for core savings deposits, which are assumed to shift by lesser amounts due to their relative historical insensitivity to market interest rate movements. Further, deposits are assumed to have certain minimum rate levels below which they will not fall. It should be noted that the rate scenarios shown do not necessarily reflect the ALCO's view of the "most likely" change in interest rates over the periods indicated.

|                               | March 31, 2011 |                | December 31, 2010 |                |
|-------------------------------|----------------|----------------|-------------------|----------------|
|                               | Months 1 - 12  | Months 13 - 24 | Months 1 - 12     | Months 13 - 24 |
| 100 basis point rate decrease | -2.08%         | -6.19%         | -2.18%            | -6.34%         |
| 100 basis point rate increase | 2.12%          | 2.80%          | 2.12%             | 2.50%          |
| 200 basis point rate increase | 4.51%          | 5.74%          | 4.50%             | 5.10%          |
| 300 basis point rate increase | 7.74%          | 7.42%          | 7.64%             | 6.18%          |

The ALCO estimates that the negative exposure of net interest income to falling rates as compared to an unchanged rate scenario results from a more rapid decline in earning asset yields compared to rates paid in deposits. If market interest rates were to fall from their already low levels and remain lower for a sustained period, certain core savings and time deposit rates could decline more slowly and by a lesser amount than other market rates. Asset yields would likely decline more rapidly than deposit costs as current asset holdings mature or reprice, since cash flow from mortgage-related prepayments and redemption of callable securities would increase as market rates fall.

The positive exposure of net interest income to rising rates as compared to an unchanged rate scenario results from a more rapid projected relative rate of increase in asset yields than funding costs over the near term. For simulation

Table of Contents

purposes, deposit rate changes are anticipated to lag other market rates in both timing and magnitude. The ALCO's estimate of interest rate risk exposure to rising rate environments, including those involving changes to the shape of the yield curve, incorporates certain assumptions regarding the shift in deposit balances from low-cost core savings categories to higher-cost deposit categories, which has characterized a shift in funding mix during the past rising interest rate cycles.

While the ALCO reviews simulation assumptions and periodically back-tests the simulation results to ensure that they are reasonable and current, income simulation may not always prove to be an accurate indicator of interest rate risk or future net interest margin. Over time, the repricing, maturity and prepayment characteristics of financial instruments and the composition of the Corporation's balance sheet may change to a different degree than estimated. Simulation modeling assumes a static balance sheet, with the exception of certain modeled deposit mix shifts from low-cost core savings deposits to higher-cost time deposits in rising rate scenarios as noted above. Due to the low current level of market interest rates, the banking industry has experienced relatively strong growth in low-cost FDIC-insured core savings deposits over the past several quarters. The ALCO recognizes that a portion of these increased levels of low-cost balances could shift into higher yielding alternatives in the future, particularly if interest rates rise and as confidence in financial markets strengthens, and has modeled increased amounts of deposit shifts out of these low-cost categories into higher-cost alternatives in the rising rate simulation scenarios presented above. It should be noted that the static balance sheet assumption does not necessarily reflect the Corporation's expectation for future balance sheet growth, which is a function of the business environment and customer behavior. Another significant simulation assumption is the sensitivity of core savings deposits to fluctuations in interest rates. Income simulation results assume that changes in both core savings deposit rates and balances are related to changes in short-term interest rates. The assumed relationship between short-term interest rate changes and core deposit rate and balance changes used in income simulation may differ from the ALCO's estimates. Lastly, mortgage-backed securities and mortgage loans involve a level of risk that unforeseen changes in prepayment speeds may cause related cash flows to vary significantly in differing rate environments. Such changes could affect the level of reinvestment risk associated with cash flow from these instruments, as well as their market value. Changes in prepayment speeds could also increase or decrease the amortization of premium or accretion of discounts related to such instruments, thereby affecting interest income.

The Corporation also monitors the potential change in market value of its available for sale debt securities in changing interest rate environments. The purpose is to determine market value exposure that may not be captured by income simulation, but which might result in changes to the Corporation's capital position. Results are calculated using industry-standard analytical techniques and securities data. Available for sale equity securities are excluded from this analysis because the market value of such securities cannot be directly correlated with changes in interest rates.

The following table summarizes the potential change in market value of the Corporation's available for sale debt securities as of March 31, 2011 and December 31, 2010 resulting from immediate parallel rate shifts:

| (Dollars in thousands)  | Down 100<br>Basis<br>Points | Up 200<br>Basis<br>Points |
|---|-----------------------------|---------------------------|
| Security Type   |                             |                           |
| U.S. government-sponsored enterprise securities (non-callable)  | \$ 987                      | \$ (1,871 )               |
| States and political subdivision  | 3,012                       | (8,023 )                  |
| Mortgage-backed securities issued by U.S. government agencies and U.S. government-sponsored enterprises | 5,856                       | (22,613 )                 |
| Trust preferred debt and other corporate debt securities  | 284                         | 1,514                     |
| Total change in market value as of March 31, 2011   | \$ 10,139                   | \$ (30,993 )              |
| Total change in market value as of December 31, 2010  | \$ 10,953                   | \$ (30,438 )              |

See Note 9 to the Consolidated Financial Statements for more information regarding the nature and business purpose of financial instruments with off-balance sheet risk and derivative financial instruments.

ITEM 3. Quantitative and Qualitative Disclosures About Market Risk

Information regarding quantitative and qualitative disclosures about market risk appears under Item 2, "Management's Discussion and Analysis of Financial Condition and Results of Operations," under the caption "Asset/Liability Management and Interest Rate Risk."

-56-

---

Table of Contents

ITEM 4. Controls and Procedures

Disclosure Controls and Procedures

As required by Rule 13a-15 under the Securities Exchange Act of 1934, as amended (the “Exchange Act”), the Corporation carried out an evaluation under the supervision and with the participation of the Corporation’s management, including the Corporation’s principal executive officer and principal financial officer, of the effectiveness of the design and operation of the Corporation’s disclosure controls and procedures as of the end of the quarter ended March 31, 2011. Based upon that evaluation, the principal executive officer and principal financial officer concluded that the Corporation’s disclosure controls and procedures are effective and designed to ensure that information required to be disclosed by the Corporation in the reports it files or submits under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the SEC’s rules and forms. The Corporation will continue to review and document its disclosure controls and procedures and consider such changes in future evaluations of the effectiveness of such controls and procedures, as it deems appropriate.

Internal Control Over Financial Reporting

There has been no change in our internal control over financial reporting during the period ended March 31, 2011 that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

PART II

Other Information

Item 1. Legal Proceedings

The Corporation is involved in various claims and legal proceedings arising out of the ordinary course of business. Management is of the opinion, based on its review with counsel of the development of such matters to date, that the ultimate disposition of such matters will not materially affect the consolidated financial position or results of operations of the Corporation.

Item 1A. Risk Factors

There have been no material changes in the risk factors described in Item 1A of Washington Trust’s Annual Report on Form 10-K for the year ended December 31, 2010.

Table of Contents

Item 6. Exhibits

(a) Exhibits. The following exhibits are included as part of this Form 10-Q:

Exhibit  
Number

- 31.1 Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 – Filed herewith.
- 31.2 Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 – Filed herewith.
- 32.1 Certifications of Chief Executive Officer and Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 – Furnished herewith.



Table of Contents

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

WASHINGTON TRUST BANCORP, INC.  
(Registrant)

Date: May 5, 2011      By: /s/ Joseph J. MarcAurele  
Joseph J. MarcAurele  
Chairman, President and Chief Executive Officer  
(principal executive officer)

Date: May 5, 2011      By: /s/ David V. Devault  
David V. Devault  
Senior Executive Vice President, Secretary and Chief  
Financial Officer  
(principal financial and accounting officer)

Table of Contents

Exhibit Index

Exhibit  
Number

- 31.1 Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 – Filed herewith.
- 31.2 Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 – Filed herewith.
- 32.1 Certifications of Chief Executive Officer and Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 – Furnished herewith.