

JACOBS ENGINEERING GROUP INC /DE/  
Form 10-Q  
May 01, 2013

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549  
Quarterly Report on

FORM 10-Q  
(Mark one)

Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934  
For the quarterly period ended March 29, 2013

Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934  
For the transition period from \_\_\_\_\_ to \_\_\_\_\_  
Commission File Number 1-7463  
JACOBS ENGINEERING GROUP INC.  
(Exact name of Registrant as specified in its charter)

Delaware 95-4081636  
(State of incorporation) (I.R.S. employer identification number)

155 North Lake Avenue, Pasadena, California 91101  
(Address of principal executive offices) (Zip code)

1111 South Arroyo Parkway, Pasadena, California 91105  
(former address) (Zip code)

(626) 578 – 3500  
(Registrant’s telephone number, including area code)

Indicate by check-mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days:  Yes  No  
Indicate by check-mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).  Yes  No  
Indicate by check-mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer", "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer   
Non-accelerated filer  Smaller reporting company

Indicate by check-mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).  
 Yes  No

Number of shares of common stock outstanding at April 24, 2013: 130,797,682



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## Part I - FINANCIAL INFORMATION

## Item 1. Financial Statements.

## JACOBS ENGINEERING GROUP INC. AND SUBSIDIARIES

## CONSOLIDATED BALANCE SHEETS

(In thousands, except share information)

	March 29, 2013 (Unaudited)	September 28, 2012
<b>ASSETS</b>		
Current Assets:		
Cash and cash equivalents	\$1,166,207	\$1,032,457
Receivables	2,274,362	2,348,892
Deferred income taxes	116,537	142,369
Prepaid expenses and other	84,395	88,359
Total current assets	3,641,501	3,612,077
Property, Equipment and Improvements, Net	358,846	331,131
Other Noncurrent Assets:		
Goodwill	2,005,235	2,010,340
Miscellaneous	866,149	885,885
Total other non-current assets	2,871,384	2,896,225
	<b>\$6,871,731</b>	<b>\$6,839,433</b>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>		
Current Liabilities:		
Notes payable	\$3,600	\$—
Accounts payable	350,777	376,694
Accrued liabilities	1,038,333	1,061,969
Billings in excess of costs	257,775	263,275
Income taxes payable	3,759	45,114
Total current liabilities	1,654,244	1,747,052
Long-term Debt	447,213	528,260
Other Deferred Liabilities	772,248	796,338
Redeemable Noncontrolling Interest	8,658	8,894
Commitments and Contingencies		
Stockholders' Equity:		
Capital stock:		
Preferred stock, \$1 par value, authorized - 1,000,000 shares; issued and outstanding - none	—	—
Common stock, \$1 par value, authorized - 240,000,000 shares; issued and outstanding—130,720,171 shares and 129,935,881 shares, respectively	130,720	129,936
Additional paid-in capital	1,027,194	953,983
Retained earnings	3,085,322	2,920,441
Accumulated other comprehensive loss	(287,689)	(281,887)
Total Jacobs stockholders' equity	3,955,547	3,722,473
Noncontrolling interests	33,821	36,416
Total Group stockholders' equity	3,989,368	3,758,889
	<b>\$6,871,731</b>	<b>\$6,839,433</b>

See the accompanying Notes to Consolidated Financial Statements.



JACOBS ENGINEERING GROUP INC. AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF EARNINGS

For the Three and Six Months Ended March 29, 2013 and March 30, 2012

(In thousands, except per share information)

(Unaudited)

	For the Three Months Ended		For the Six Months Ended	
	March 29, 2013	March 30, 2012	March 29, 2013	March 30, 2012
Revenues	\$2,835,084	\$2,702,851	\$5,594,725	\$5,334,619
Costs and Expenses:				
Direct cost of contracts	(2,370,183 )	(2,276,647 )	(4,694,101 )	(4,487,373 )
Selling, general and administrative expenses	(299,698 )	(293,066 )	(575,152 )	(572,156 )
Operating Profit	165,203	133,138	325,472	275,090
Other Income (Expense):				
Interest income	1,099	1,563	2,189	2,958
Interest expense	(3,035 )	(2,496 )	(6,729 )	(6,158 )
Miscellaneous income (expense), net	(1,359 )	110	(2,713 )	(21 )
Total other expense, net	(3,295 )	(823 )	(7,253 )	(3,221 )
Earnings Before Taxes	161,908	132,315	318,219	271,869
Income Tax Expense	(54,819 )	(44,869 )	(106,607 )	(92,987 )
Net Earnings of the Group	107,089	87,446	211,612	178,882
Net Income Attributable to Noncontrolling Interests	(2,688 )	(3,513 )	(8,201 )	(5,239 )
Net Earnings Attributable to Jacobs	\$104,401	\$83,933	\$203,411	\$173,643
Net Earnings Per Share:				
Basic	\$0.81	\$0.66	\$1.58	\$1.37
Diluted	\$0.80	\$0.65	\$1.56	\$1.35

See the accompanying Notes to Consolidated Financial Statements including the Company's note on Other Comprehensive Income for a presentation of amounts reclassified to net income during the period.

JACOBS ENGINEERING GROUP INC. AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME  
For the Three and Six Months Ended March 29, 2013 and March 30, 2012  
(In thousands)  
(Unaudited)

	For the Three Months Ended		For the Six Months Ended	
	March 29, 2013	March 30, 2012	March 29, 2013	March 30, 2012
Net Earnings of the Group	\$ 107,089	\$ 87,446	\$ 211,612	\$ 178,882
Other Comprehensive Income (Loss):				
Foreign currency translation adjustment	(13,162 )	10,598	(24,136 )	22,214
Gain on cash flow hedges	(806 )	201	(638 )	1,379
Change in pension liabilities	24,178	(6,081 )	25,925	(4,257 )
Other comprehensive income before taxes	10,210	4,718	1,151	19,336
Income Tax Expense:				
Foreign currency translation adjustments	—	—	—	—
Cash flow hedges	268	(80 )	198	(492 )
Change in pension liability	(6,563 )	1,613	(7,151 )	1,189
Income Tax Benefit (Expense)	(6,295 )	1,533	(6,953 )	697
Net Other Comprehensive Income (Loss)	3,915	6,251	(5,802 )	20,033
Net Comprehensive Income of the Group	111,004	93,697	205,810	198,915
Net Comprehensive Income Attributable to Noncontrolling Interests	(2,688 )	(3,513 )	(8,201 )	(5,239 )
Net Comprehensive Income Attributable to Jacobs	\$ 108,316	\$ 90,184	\$ 197,609	\$ 193,676

See the accompanying Notes to Consolidated Financial Statements.

JACOBS ENGINEERING GROUP INC. AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF CASH FLOWS  
For the Six Months Ended March 29, 2013 and March 30, 2012  
(In thousands)  
(Unaudited)

	March 29, 2013	March 30, 2012	
Cash Flows from Operating Activities:			
Net earnings attributable to the Group	\$211,612	\$178,882	
Adjustments to reconcile net earnings to net cash flows from operations:			
Depreciation and amortization:			
Property, equipment and improvements	32,091	28,488	
Intangible assets	15,681	22,020	
Stock based compensation	18,639	15,536	
Tax deficiency (benefit) from stock based compensation	2,806	(4,209	)
Equity in earnings of investees, net of cash distributions	(10,545	) (7,271	)
Losses on sales of assets, net	887	647	
Change in pension plan obligations	(6,089	) (37,596	)
Change in deferred compensation plans	(4,137	) (4,320	)
Changes in certain assets and liabilities, excluding the effects of businesses acquired:			
Receivables	20,703	(74,984	)
Prepaid expenses and other current assets	2,392	6,908	
Accounts payable	(20,189	) (18,617	)
Accrued liabilities	1,789	32,490	
Billings in excess of costs	1,072	16,234	
Income taxes payable	(20,854	) (21,543	)
Deferred income taxes	1,127	(3,638	)
Other deferred liabilities	(1,484	) (3,667	)
Change in long-term receivable	6,495	—	
Other, net	677	(3,324	)
Net cash provided by operating activities	252,673	122,036	
Cash Flows from Investing Activities:			
Additions to property and equipment	(64,485	) (37,751	)
Disposals of property and equipment	1,896	181	
Change in cash related to consolidation of joint ventures	3,386	—	
Purchases of investments	(2	) (696	)
Sales of investments	11	13	
Acquisitions of businesses, net of cash acquired	—	(69,282	)
Net cash used for investing activities	(59,194	) (107,535	)



JACOBS ENGINEERING GROUP INC. AND SUBSIDIARIES  
 CONSOLIDATED STATEMENTS OF CASH FLOWS

For the Six Months Ended March 29, 2013 and March 30, 2012

(In thousands)

(Unaudited)

(Continued)

	March 29, 2013	March 30, 2012	
Cash Flows from Financing Activities:			
Proceeds from long-term borrowings	—	285,385	
Repayments of long-term borrowings	(69,053	) —	
Proceeds from short-term borrowings	11,508	795	
Repayments of short-term borrowings	(7,975	) (321,113	)
Proceeds from issuances of common stock	23,801	20,719	
Tax (deficiency) benefit from stock based compensation	(2,806	) 4,209	
Distributions to noncontrolling interests	(5,733	) (3,159	)
Contributions from noncontrolling interests	—	3,868	
Net cash used for financing activities	(50,258	) (9,296	)
Effect of Exchange Rate Changes	(9,471	) 10,669	
Net Increase in Cash and Cash Equivalents	133,750	15,874	
Cash and Cash Equivalents at the Beginning of the Period	1,032,457	905,633	
Cash and Cash Equivalents at the End of the Period	\$1,166,207	\$921,507	

See the accompanying Notes to Consolidated Financial Statements.

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JACOBS ENGINEERING GROUP INC. AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – UNAUDITED  
March 29, 2013

Basis of Presentation

Unless the context otherwise requires:

References herein to "Jacobs" are to Jacobs Engineering Group Inc. and its predecessors;

References herein to the "Company", "we", "us" or "our" are to Jacobs Engineering Group Inc. and its consolidated subsidiaries; and

References herein to the "Group" are to the combined economic interests and activities of the Company and the persons and entities holding noncontrolling interests in our consolidated subsidiaries.

The accompanying consolidated financial statements and financial information included herein have been prepared pursuant to the interim period reporting requirements of Form 10-Q. Consequently, certain information and note disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States ("U.S. GAAP") have been condensed or omitted. Readers of this report should also read our consolidated financial statements and the notes thereto included in our Annual Report on Form 10-K for the fiscal year ended September 28, 2012 ("2012 Form 10-K") as well as Item 7—Management's Discussion and Analysis of Financial Condition and Results of Operations, which is also included in our 2012 Form 10-K.

In the opinion of management, the accompanying unaudited consolidated financial statements contain all adjustments (consisting of normal recurring adjustments) necessary for a fair presentation of our consolidated financial statements at March 29, 2013 and for the three and six month periods ended March 29, 2013 and March 30, 2012.

Our interim results of operations are not necessarily indicative of the results to be expected for the full fiscal year.

Use of Estimates and Assumptions

The preparation of financial statements in conformity with U.S. GAAP requires us to employ estimates and make assumptions that affect the reported amounts of certain assets and liabilities; the revenues and expenses reported for the periods covered by the accompanying consolidated financial statements; and certain amounts disclosed in these Notes to the Consolidated Financial Statements. Although such estimates and assumptions are based on management's most recent assessment of the underlying facts and circumstances utilizing the most current information available and past experience, actual results could differ significantly from those estimates and assumptions. Our estimates, judgments, and assumptions are evaluated periodically and adjusted accordingly. Please refer to Note 2 of Notes to Consolidated Financial Statements included in our 2012 Form 10-K for a discussion of the significant estimates and assumptions affecting our consolidated financial statements.

Fair Value and Fair Value Measurements

Certain amounts included in the accompanying consolidated financial statements are presented at "fair value". Fair value is defined as the price that would be received from selling an asset or paid to transfer a liability in an orderly transaction between market participants as of the date fair value is determined (the "measurement date"). When determining fair value, we consider the principal or most advantageous market in which we would transact, and we consider only those assumptions we believe a typical market participant would consider when pricing an asset or liability. In measuring fair value, we use the following inputs in the order of priority indicated:

Level 1 - Quoted prices in active markets for identical assets or liabilities;

Level 2 - Observable inputs other than quoted prices in active markets included in Level 1, such as (i) quoted prices for similar assets or liabilities; (ii) quoted prices in markets that have insufficient volume or infrequent transactions (i.e., less active markets); and (iii) model-driven valuations in which all significant inputs are observable or can be derived principally from, or corroborated with, observable market data for substantially the full term of the asset or liability.

Level 3 - Unobservable inputs to the valuation methodology that are significant to the fair value measurement.



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JACOBS ENGINEERING GROUP INC. AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – UNAUDITED

March 29, 2013

(continued)

Please refer to Note 2 of Notes to Consolidated Financial Statements included in our 2012 Form 10-K for a more complete discussion of the various amounts within the consolidated financial statements measured at fair value and the methods used to determine fair value.

New Accounting Standards

From time to time, the Financial Accounting Standards Board ("FASB") issues accounting standards updates (each being an "ASU") to its Accounting Standards Codification ("ASC"), which constitutes the primary source of U.S. GAAP. The Company regularly monitors ASUs as they are issued and considers their applicability to its business. All ASUs applicable to the Company are adopted by the due date and in the manner prescribed by the FASB.

In February 2013, the FASB adopted ASU No. 2013-02—Comprehensive Income. ASU 2013-02 requires an entity to provide information about the amounts reclassified out of accumulated other comprehensive income by component. In addition, an entity is required to present, either on the face of the statement of earnings or in the notes, significant amounts reclassified out of accumulated other comprehensive income by the respective line items of net income, but only if the amount reclassified is required under U.S. GAAP to be reclassified to net income in its entirety in the same reporting period. For other amounts that are not required under U.S. GAAP to be reclassified in their entirety to net income in the same reporting period, an entity is required to cross-reference to other disclosures required under U.S. GAAP that provide additional detail about these amounts. ASU 2013-02 is effective for annual and interim periods beginning after December 15, 2012. The adoption of ASU 2012-02 has not had a material effect on the Company's consolidated financial statements.

In July 2012, the FASB adopted ASU No. 2012-02—Testing Indefinite-Lived Intangible Assets for Impairment. ASU 2012-02 amends Topic 350 of the FASB's ASC regarding how entities test indefinite-lived intangible assets other than goodwill for possible impairment. ASU 2012-02 permits entities first to assess qualitative factors to determine whether it is more likely than not that an indefinite-lived intangible asset is impaired as a basis for determining whether it is necessary to perform the quantitative impairment test pursuant to ASC Subtopic 350-30. If the entity determines that it is more likely than not that such asset is not impaired based on its qualitative assessment, no further testing is required. The amendments in ASU 2012-02 are effective for annual and interim impairment tests performed for fiscal years beginning after September 15, 2012. The adoption of ASU 2012-02 has not had a material effect on the Company's consolidated financial statements.

In December 2011, the FASB adopted ASU No. 2011-12—Deferral of the Effective Date for Amendments to the Presentation of Reclassifications of Items Out of Accumulated Other Comprehensive Income in Accounting Standards Update No. 2011-05. ASU 2011-12 amends Topic 220 of the ASC as that Topic was affected by ASU 2011-05. ASU 2011-05 required entities to, among other things, present reclassification adjustments and the effect of such adjustment on the face of the financial statements where net earnings is presented, by component of net earnings, and on the face of the financial statements where other comprehensive income is presented, by component of other comprehensive income. The effect of ASU 2011-12 is to defer the effective date of certain of the presentation requirements of ASU 2011-05 in order to give the FASB more time to deliberate such requirements. The amendments in ASU 2011-12 are effective at the same time as the amendments in ASU 2011-05 so that entities will not be required to comply with the presentation requirements in ASU 2011-05 that ASU 2012-12 is deferring.

Also in December 2011, the FASB adopted ASU No. 2011-11—Disclosures about Offsetting Assets and Liabilities. ASU 2011-11 amends Topic 210 of the ASC and requires entities to disclose information about offsetting and related arrangements to enable users of their financial statements to understand the effect of those arrangements on their respective financial positions. The scope of this ASU includes derivatives, sale and repurchase agreements, reverse sale and repurchase agreements, and securities borrowing and securities lending agreements. Entities are required to apply the provisions of ASU 2011-11 for annual reporting periods beginning on or after January 1, 2013. The Company does not believe that the adoption of ASU 2011-11 will have a material effect on its consolidated financial

statements.

In September 2011, the FASB issued ASU 2011-08—Intangibles-Goodwill and Other. ASU 2011-08 amends Topic 350 of the ASC and simplifies how entities test goodwill for possible impairment. Under this ASU, an entity has the option to first assess qualitative factors to determine whether the existence of events or circumstances leads to a determination that it is more likely than not that the fair value of a reporting unit is less than its carrying amount. If, after assessing the totality of events or circumstances, an entity determines it is not more likely than not that the fair value of a reporting unit is less than its carrying amount, then performing the two-step impairment test is unnecessary. However, if an entity concludes otherwise, then it is required to perform the first step of the two-step impairment test by calculating the fair value of the reporting unit and comparing the fair value with the carrying amount of the reporting unit. Under this ASU, an entity has the option to bypass the

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – UNAUDITED

March 29, 2013

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qualitative assessment for any reporting unit in any period and proceed directly to performing the first step of the two-step goodwill impairment test. An entity may resume performing the qualitative assessment in any subsequent period. ASU 2011-08 is effective for annual and interim goodwill impairment tests performed for fiscal years beginning after December 15, 2011. The Company does not believe that the adoption of ASU 2011-08 will have a material effect on its consolidated financial statements.

## Receivables

The following table presents the components of "Receivables" appearing in the accompanying Consolidated Balance Sheets at March 29, 2013 and September 28, 2012 as well as certain other related information (in thousands):

	March 29, 2013	September 28, 2012
Components of receivables:		
Amounts billed	\$ 1,143,753	\$ 1,193,500
Unbilled receivables and other	1,091,730	1,110,008
Retentions receivable	38,879	45,384
Total receivables, net	\$ 2,274,362	\$ 2,348,892
Other information about receivables:		
Amounts due from the United States federal government, included above, net of advanced billings	\$ 305,802	\$ 294,327
Claims receivable	\$ 38,435	\$ 26,309

Billed receivables consist of amounts invoiced to clients in accordance with the terms of our client contracts and are shown net of an allowance for doubtful accounts. We anticipate that substantially all of such billed amounts will be collected over the next twelve months.

Unbilled receivables and retentions receivable represent reimbursable costs and amounts earned and reimbursable under contracts in progress as of the respective balance sheet dates. Such amounts become billable according to the contract terms, which usually consider the passage of time, achievement of certain milestones or completion of the project. We anticipate that substantially all of such unbilled amounts will be billed and collected over the next twelve months.

Claims receivable are included in "Receivables" in the accompanying Consolidated Balance Sheets and represent certain costs incurred on contracts to the extent it is probable that such claims will result in additional contract revenue and the amount of such additional revenue can be reliably estimated.

## Property, Equipment and Improvements, Net

Property, Equipment and Improvements, Net in the accompanying Consolidated Balance Sheets at March 29, 2013 and September 28, 2012 consisted of the following (in thousands):

	March 29, 2013	September 28, 2012
Land	\$ 22,685	\$ 23,786
Buildings	132,167	136,193
Equipment	515,844	502,568
Leasehold improvements	189,057	163,916
Construction in progress	23,340	29,595

	883,093	856,058	
Accumulated depreciation and amortization	(524,247	) (524,927	)
	\$358,846	\$331,131	

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JACOBS ENGINEERING GROUP INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – UNAUDITED

March 29, 2013

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Long-term Debt

The Company has a long-term, unsecured, revolving credit facility (the "2012 Facility") providing \$1.21 billion of borrowing capacity with a syndicate of large, U.S. and international banks and financial institutions. The total amount outstanding under this facility in the form of direct borrowings at March 29, 2013 was \$447.2 million. Additionally, the Company has issued \$12.1 million in letters of credit leaving \$745.6 million of available borrowing capacity under this facility at March 29, 2013.

The 2012 Facility expires in March 2017 and permits the Company to borrow under three separate tranches in U.S. dollars, certain specified foreign currencies, and any other currency that may be approved in accordance with the terms of the 2012 Facility. Depending on the Company's Consolidated Leverage Ratio, borrowings under the 2012 Facility will bear interest at either a eurocurrency rate plus a margin of between 0.875% and 1.225% or a base rate plus a margin of between 0% and 0.225%. The 2012 Facility also provides for a financial letter of credit subfacility of \$300.0 million, permits performance letters of credit, and provides for a \$50.0 million subfacility for swingline loans. Letters of credit are subject to fees based on the Company's Consolidated Leverage Ratio at the time any such letter of credit is issued. The Company pays a facility fee of between 0.125% and 0.275% per annum depending on the Company's Consolidated Leverage Ratio. Amounts outstanding under the 2012 Facility may be prepaid at the option of the Company without premium or penalty, subject to customary breakage fees in connection with the prepayment of eurocurrency loans. The 2012 Facility contains affirmative, negative, and financial covenants customary for financings of this type including, among other things, limitations on certain other indebtedness, loans and investments, liens, mergers, asset sales and transactions with affiliates. In addition, the 2012 Facility contains customary events of default. We were in compliance with our debt covenants at March 29, 2013.

Revenue Accounting for Contracts / Accounting for Joint Ventures

In general, we recognize revenue at the time we provide services. Depending on the commercial terms of the contract, we recognize revenues either when costs are incurred, or using the percentage-of-completion method of accounting by relating contract costs incurred to date to the total estimated costs at completion. Contract losses are provided for in their entirety in the period they become known, without regard to the percentage-of-completion. For multiple contracts with a single customer we account for each contract separately. We also recognize as revenues costs associated with claims and unapproved change orders to the extent it is probable that such claims and change orders will result in additional contract revenue, and the amount of such additional revenue can be reliably estimated. A significant portion of the Company's revenue is earned on cost reimbursable contracts. The percentage of revenues realized by the Company by type of contract can be found in Note 1 of Notes to Consolidated Financial Statements included in our 2012 Form 10-K.

Certain cost-reimbursable contracts include incentive-fee arrangements. The incentive fees in such contracts can be based on a variety of factors but the most common are the achievement of target completion dates, target costs, and/or other performance criteria. Failure to meet these targets can result in unrealized incentive fees. We recognize incentive fees based on expected results using the percentage-of-completion method of accounting. As the contract progresses and more information becomes available, the estimate of the anticipated incentive fee that will be earned is revised as necessary. We bill incentive fees based on the terms and conditions of the individual contracts. In certain situations, we are allowed to bill a portion of the incentive fees over the performance period of the contract. In other situations, we are allowed to bill incentive fees only after the target criterion has been achieved. Incentive fees which have been recognized but not billed are included in receivables in the accompanying Consolidated Balance Sheets.

Certain cost-reimbursable contracts with government customers as well as certain commercial clients provide that contract costs are subject to audit and adjustment. In this situation, revenues are recorded at the time services are



performed based upon the amounts we expect to realize upon completion of the contracts. Revenues are not recognized for non-recoverable costs. In those situations where an audit indicates that we may have billed a client for costs not allowable under the terms of the contract, we estimate the amount of such nonbillable costs and adjust our revenues accordingly.

When we are directly responsible for subcontractor labor or third-party materials and equipment, we reflect the costs of such items in both revenues and costs. On those projects where the client elects to pay for such items directly and we have no associated responsibility for such items, these amounts are not reflected in either revenues or costs.

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JACOBS ENGINEERING GROUP INC. AND SUBSIDIARIES  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – UNAUDITED  
 March 29, 2013  
 (continued)

The following table sets forth pass-through costs included in revenues for each of the three and six months ended March 29, 2013 and March 30, 2012 (in thousands):

	For the Three Months Ended		For the Six Months Ended	
	March 29, 2013	March 30, 2012	March 29, 2013	March 30, 2012
Pass-through costs included in revenues	\$573,617	\$572,220	\$1,120,033	\$1,116,052

As is common to the industry, we execute certain contracts jointly with third parties through various forms of joint ventures and consortiums. Although the joint ventures own and hold the contracts with the clients, the services required by the contracts are typically performed by us and our joint venture partners, or by other subcontractors under subcontracting agreements with the joint ventures. The assets of our joint ventures, therefore, consist almost entirely of cash and receivables (representing amounts due from clients), and the liabilities of our joint ventures consist almost entirely of amounts due to the joint venture partners (for services provided by the partners to the joint ventures under their individual subcontracts) and other subcontractors. In general, at any given time, the equity of our joint ventures represents the undistributed profits earned on contracts the joint ventures hold with clients. Very few of our joint ventures have employees. None of our joint ventures have third-party debt or credit facilities. Our joint ventures, therefore, are simply mechanisms used to deliver engineering and construction services to clients. Rarely do they, in and of themselves, present any risk of loss to us or to our partners separate from those that we would carry if we were performing the contract on our own. Under U.S. GAAP, our share of losses associated with the contracts held by the joint ventures, if and when they occur, has always been reflected in our Consolidated Financial Statements.

Certain of our joint ventures meet the definition of a "variable interest entity" ("VIE"). As defined in U.S. GAAP, a VIE is a legal entity in which equity investors do not have sufficient equity at risk for the entity to finance its activities without additional subordinated financial support or, as a group, the holders of the equity investment at risk lack any one of the following three characteristics: (i) the power, through voting rights or similar rights, to direct the activities of a legal entity that most significantly impact the entity's economic performance; (ii) the obligation to absorb the expected losses of the legal entity; or (iii) the right to receive the expected residual returns of the legal entity.

Accordingly, entities issuing consolidated financial statements (i.e., a "reporting entity") shall consolidate a VIE if the reporting entity has a "controlling financial interest" in the VIE, as demonstrated by the reporting entity having both (i) the power to direct the activities of a VIE that most significantly impact the VIE's economic performance; and (ii) the right to receive benefits from the VIE that could potentially be significant to the VIE or the obligation to absorb losses of the VIE that could potentially be significant to the VIE.

In evaluating our VIEs for possible consolidation, we perform a qualitative analysis to determine whether or not we have a "controlling financial interest" in the VIE as defined by U.S. GAAP. We consolidate only those VIEs over which we have a controlling financial interest. For the Company's unconsolidated joint ventures, we use the equity method of accounting. The Company does not currently participate in any significant VIEs in which it has a controlling financial interest.

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – UNAUDITED

March 29, 2013

(continued)

## Disclosures About Defined Pension Benefit Obligations

The following table presents the components of net periodic benefit cost recognized in earnings during each of the three and six month periods ended March 29, 2013 and March 30, 2012 (in thousands):

Component:	For the Three Months Ended		For the Six Months Ended	
	March 29, 2013	March 30, 2012	March 29, 2013	March 30, 2012
Service cost	\$10,964	\$8,809	\$22,019	\$17,655
Interest cost	17,376	18,662	35,089	37,337
Expected return on plan assets	(20,060	) (18,597	)(40,457	) (37,197
Amortization of previously unrecognized items	5,254	4,876	10,627	9,742
Settlement Loss	199	—	400	—
Net periodic benefit cost	\$13,733	\$13,750	\$27,678	\$27,537

Included in the above table are amounts relating to a U.S. pension plan, the participating employees which are assigned to, and work exclusively on, a specific operating contract with the U.S. federal government. It is the expectation of the parties to this contract that the cost of this pension plan will be fully reimbursed by the U.S. federal government pursuant to applicable cost accounting standards. The underfunded amount for this pension plan is included in "Other Noncurrent Assets" in the accompanying Consolidated Balance Sheet at March 29, 2013. Net periodic pension costs for this pension plan for the three and six months ended March 29, 2013 were \$3.5 million and \$7.0 million, respectively, and for the three and six months ended March 30, 2012 were \$5.2 million and \$10.3 million, respectively. Amounts related to the amortization of previously unrecognized items for this pension plan for the three and six months ended March 29, 2013 were \$912.2 thousand and \$1.8 million, respectively and for the three and six months ended March 30, 2012 were \$1.9 million and \$3.8 million, respectively.

The following table presents certain information regarding Company cash contributions to our pension plans for fiscal 2013 (in thousands):

Cash contributions made during the first six months of fiscal 2013	\$33,767
Cash contributions we expect to make during the remainder of fiscal 2013	21,617
Total	\$55,384

## Other Comprehensive Income

The following table presents amounts reclassified from Other Comprehensive Income to the Company's Consolidated Statements of Earnings for the periods presented related to the Company's defined benefit pension plans (in thousands):

Amortization of Defined Benefit Items:	For the Three Months Ended		For the Six Months Ended	
	March 29, 2013	March 30, 2012	March 29, 2013	March 30, 2012
Actuarial losses	\$(4,352)	\$(2,863)	\$(8,826)	\$(5,715)
Prior service cost	11	(60	) 24	(122
Total Before Income Tax	(4,341	) (2,923	)(8,802	) (5,837
Income Tax Benefit	1,245	865	2,524	1,727
Total reclassifications after-tax	\$(3,096	) \$(2,058	)(6,278	) \$(4,110



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(continued)

## Earnings Per Share and Certain Related Information

The following table (i) reconciles the denominator used to compute basic earnings per share ("EPS") to the denominator used to compute diluted EPS for the three and six months ended March 29, 2013 and March 30, 2012; (ii) provides information regarding the number of non-qualified stock options and shares of restricted stock that were antidilutive and therefore disregarded in calculating the weighted average number of shares outstanding used in computing diluted EPS; and (iii) provides the number of shares of common stock issued from the exercise of stock options and the release of restricted stock (in thousands):

	For the Three Months Ended		For the Six Months Ended	
	March 29, 2013	March 30, 2012	March 29, 2013	March 30, 2012
Shares used to calculate EPS:				
Weighted average shares outstanding (denominator used to compute basic EPS)	129,096	127,412	128,876	127,171
Effect of stock options and restricted stock	1,634	1,314	1,408	1,176
Denominator used to compute diluted EPS	130,730	128,726	130,284	128,347
Antidilutive stock options and restricted stock	1,689	2,977	2,630	3,894
Shares of common stock issued from the exercise of stock options and the release of restricted stock	1,472	929	1,881	1,490

## Commitments and Contingencies

In the normal course of business, we are subject to certain contractual guarantees and litigation. The guarantees to which we are a party generally relate to project schedules and plant performance. Most of the litigation in which we are involved has us as a defendant in workers' compensation; personal injury; environmental; employment/labor; professional liability; and other similar lawsuits.

We maintain insurance coverage for various aspects of our business and operations. Our insurance programs have varying coverage limits and maximums, and insurance companies may seek to not pay any claims we might make. We have also elected to retain a portion of losses that occur through the use of various deductibles, limits, and retentions under our insurance programs. As a result, we may be subject to future liability for which we are only partially insured or completely uninsured. We intend to mitigate any such future liability by continuing to exercise prudent business judgment in negotiating the terms and conditions of our contracts. Our insurers are also subject to business risk and, as a result, one or more of them may be unable to fulfill their insurance obligations due to insolvency or otherwise. Additionally, as a contractor providing services to the U.S. federal government and several of its agencies, we are subject to many levels of audits, investigations, and claims by, or on behalf of, the U.S. federal government with respect to our contract performance, pricing, costs, cost allocations, and procurement practices. Furthermore, our income, franchise, and similar tax returns and filings are also subject to audit and investigation by the Internal Revenue Service, most states within the U.S. as well as by various government agencies representing jurisdictions outside the U.S.

We record in our Consolidated Balance Sheets amounts representing our estimated liability relating to such claims, guarantees, litigation, and audits and investigations. We perform an analysis to determine the level of reserves to establish for insurance-related claims that are known and have been asserted against us, and for insurance-related claims that are believed to have been incurred based on actuarial analysis, but have not yet been reported to our claims administrators as of the respective balance sheet dates. We include any adjustments to such insurance reserves in our

consolidated results of operations.

Management believes, after consultation with counsel, that such guarantees, litigation, U.S. government contract-related audits, investigations and claims, and income tax audits and investigations should not have any material adverse effect on our consolidated financial statements.

In March 2008, one of Jacobs' subsidiaries, Carter & Burgess Inc. ("C&B"), filed suit against the City of Victorville in Superior Court in California, for amounts due and owing C&B regarding C&B's engineering and design of a cogeneration facility. In May 2009, the City of Victorville filed a cross-complaint against C&B and Jacobs alleging breach of contract,

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professional negligence, breach of express and implied warranty, fraud, breach of fiduciary duty and negligent misrepresentation. The City's fraud and punitive damage allegations were dismissed. The case was tried in Riverside Superior Court, California and in December 2010, a jury returned a verdict against C&B for approximately \$52 million in damages. An appeal was filed with the Court of Appeal, State of California, Fourth Appellate District, and, during the pendency of that appeal, interest accrued on the judgment at the statutory rate of 10%. Prior to the hearing on the appeal, the case was settled. The Company's insurers have funded this settlement, subject to a reservation of rights. The former shareholders of C&B have agreed to advance any amounts paid by the Company to the insurers plus attorneys' fees. While the former shareholders have not agreed to liability, the Company is confident in its right to indemnification against such shareholders. The Company does not expect this matter to have any material adverse effect on its consolidated financial statements.

On January 20, 2010, Clark County Nevada filed suit against Jacobs and two of its subsidiaries asserting claims arising out of certain construction projects to which Clark County Nevada was the owner and for which Jacobs' subsidiaries served as the project management consultant. Clark County's lawsuit against Jacobs followed years of litigation and arbitration between Clark County and its construction contractor on the applicable projects which had ended unsuccessfully for Clark County and resulted in Clark County paying more than \$60 million in settlement and awards. Jacobs denies liability and has been vigorously defending against the County's claims and will continue to do so. In September 2012, the parties agreed to dismiss the litigation in U.S. District Court and proceed, in lieu thereof, in arbitration before three arbitrators. It is anticipated that a hearing on the merits will take place in September 2013. The Company does not expect this matter to have any material adverse effect on its consolidated financial statements.

The Company is a defendant in numerous matters pending in North Carolina's Superior Courts arising out of a June 9, 2009 natural gas explosion at a ConAgra Foods Inc. plant in Garner, Wake County, North Carolina. The claims that have been brought against the Company include wrongful death claims, personal injury claims and a claim for property losses to the plant property itself. In one of the personal injury cases the Judge made an order which is expected to result in a judgment against the Company in the amount of approximately \$14 million, which is covered by insurance. We plan to appeal any such judgment. In each of the cases, the litigation is being defended vigorously and the Company believes it has meritorious defenses. In addition, the Company believes it has adequate insurance coverage as well as a right to indemnification from ConAgra. Accordingly, the Company does not expect these matters to have any material adverse effect on its consolidated financial statements.

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JACOBS ENGINEERING GROUP INC. AND SUBSIDIARIES

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

General

The purpose of this Management's Discussion and Analysis ("MD&A") is to provide a narrative analysis explaining the reasons for material changes in the Company's (i) financial condition since the most recent fiscal year-end, and (ii) results of operations during the current fiscal period(s) as compared to the corresponding period(s) of the preceding fiscal year. In order to better understand such changes, readers of this MD&A should also read:

The discussion of the critical and significant accounting policies used by the Company in preparing its consolidated financial statements. The most current discussion of our critical accounting policies appears in Management's Discussion and Analysis of Financial Condition and Results of Operations of our 2012 Annual Report on Form 10-K ("2012 Form 10-K"), and the most current discussion of our significant accounting policies appears in Note 2—Significant Accounting Policies in Notes to Consolidated Financial Statements of our 2012 Form 10-K, as well as the discussion of any new accounting standards issued, which is included in the Notes to Consolidated Financial Statements of this Form 10-Q;

The Company's fiscal 2012 audited consolidated financial statements and notes thereto included in our 2012 Form 10-K; and

Item 7—Management's Discussion and Analysis of Financial Condition and Results of Operations included in our 2012 Form 10-K.

In addition to historical information, this MD&A may contain forward-looking statements that are not based on historical fact. When used herein, words such as "expects", "anticipates", "believes", "seeks", "estimates", "plans", "intends", and similar words identify forward-looking statements. You should not place undue reliance on these forward-looking statements. Although such statements are based on management's current estimates and expectations, and currently available competitive, financial, and economic data, forward-looking statements are inherently uncertain and involve risks and uncertainties that could cause our actual results to differ materially from what may be inferred from the forward-looking statements. Some of the factors that could cause or contribute to such differences are listed and discussed in Item 1A—Risk Factors, included in our 2012 Form 10-K. We undertake no obligation to release publicly any revisions or updates to any forward-looking statements. We encourage you to read carefully the risk factors described in other documents we file from time to time with the United States Securities and Exchange Commission.

Overview

The Company's net earnings for the three and six months ended March 29, 2013 increased by 24.4% and 17.1%, respectively, compared to the corresponding periods last year. The Company also had a good sales quarter with significant awards in the Aerospace and Defense, Refining - Downstream, Infrastructure, Oil & Gas - Upstream, and Chemicals & Polymers industry groups and markets. Backlog at March 29, 2013 was \$16.8 billion, an increase of 11.2% over backlog at March 30, 2012. The Company continues to have a positive outlook in nearly all of the industry groups and markets in which our clients operate.

We saw increases in business activity among most of the industry groups and markets we serve, particularly in the Chemicals and Polymers and Oil and Gas—Upstream industries. We did, however, see a decrease in revenues in the Refining-Downstream industry in the first six months of fiscal 2013 as compared to the first six months of fiscal 2012. Included in Refining-Downstream revenues in the corresponding period last year were a significant amount of pass-through costs for a large U.S. based project that was winding down during fiscal 2012. We had strong sales in this market during the first six months of fiscal 2013 and we continue to believe this will be a strong market for us in the near-term in North America, Europe, Asia and the Middle East.





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## JACOBS ENGINEERING GROUP INC. AND SUBSIDIARIES

## Results of Operations

Net earnings for the second quarter of fiscal 2013 ended March 29, 2013 increased \$20.5 million, or 24.4%, to \$104.4 million (or \$0.80 per diluted share) from \$83.9 million (or \$0.65 per diluted share) for the corresponding period last year.

For the six months ended March 29, 2013, net earnings increased \$29.8 million, or 17.1%, to \$203.4 million (or \$1.56 per diluted share), from \$173.6 million (or \$1.35 per diluted share) for the six months ended March 30, 2012.

Total revenues for the second quarter of fiscal 2013 increased by \$132.2 million, to \$2.84 billion, from \$2.70 billion for the second quarter of fiscal 2012. For the six months ended March 29, 2013, total revenues increased \$260.1 million, to \$5.59 billion, from \$5.33 billion for the corresponding period last year.

The following table sets forth our revenues by the various types of services we provide for the three and six months ended March 29, 2013 and March 30, 2012 (in thousands):

	For the Three Months Ended		For the Six Months Ended	
	March 29, 2013	March 30, 2012	March 29, 2013	March 30, 2012
Technical Professional Services Revenues:				
Project Services	\$1,510,332	\$1,454,829	\$2,942,641	\$2,812,412
Process, Scientific, and Systems Consulting	183,797	199,915	363,407	380,367
Total Technical Professional Services Revenues	1,694,129	1,654,744	3,306,048	3,192,779
Field Services Revenues:				
Construction	822,706	751,443	1,654,965	1,509,246
Operations and Maintenance ("O&M")	318,249	296,664	633,712	632,594
Total Field Services Revenues	1,140,955	1,048,107	2,288,677	2,141,840
Total Revenues	\$2,835,084	\$2,702,851	\$5,594,725	\$5,334,619

Project Services revenues for the six months ended March 29, 2013, increased \$130.2 million, or 4.6%, from the corresponding period last year. The increase in Project Services Revenue occurred principally in our North American and UK operations primarily in support of our clients in the Chemicals and Polymers, Refining - Downstream, and Oil & Gas Upstream industry groups and markets.

Process, Scientific, and Systems Consulting revenues for the six months ended March 29 2013, decreased \$17.0 million, or 4.5%, from the corresponding period last year. The revenues in this industry group primarily relate to science, engineering and technical support services provided to our U.S. Government clients. This decrease can be primarily attributed to the winding down of one project for the U.S. federal government.

Construction revenues for the six months ended March 29, 2013, increased \$145.7 million, or 9.7%, from the corresponding period last year. The Company experienced increased activity in the Oil & Gas - Upstream, Chemicals and Polymers, and Mining and Minerals industry groups and markets.

Our Operations and Maintenance revenues for the six months ended March 29, 2013 were relatively unchanged but the mix of work changed. Operations and Maintenance revenues in our National Government Programs market increased \$73.8 million from the corresponding period last year, primarily as a result of a business we acquired that manages and operates the Strategic Petroleum Reserve for the U.S. Department of Energy and revenues related to our

Canadian Operations decreased by \$82.7 million from the corresponding period last year. Nevertheless, we expect to see increases in our Canadian Operations and Maintenance revenues for the remainder of fiscal 2013.

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## JACOBS ENGINEERING GROUP INC. AND SUBSIDIARIES

The following table sets forth our revenues by the industry groups and markets in which our clients operate for the three and six months ended March 29, 2013 and March 30, 2012 (in thousands):

	For the Three Months Ended		For the Six Months Ended	
	March 29, 2013	March 30, 2012	March 29, 2013	March 30, 2012
National Government Programs	\$574,414	\$557,718	\$1,128,356	\$1,110,073
Refining - Downstream	539,368	607,930	1,061,607	1,197,817
Chemicals and Polymers	576,101	414,833	1,096,712	854,333
Infrastructure	284,774	274,224	557,319	542,240
Oil & Gas - Upstream	199,065	167,846	420,699	311,694
Buildings	176,802	226,613	372,388	440,637
Pharmaceuticals and Biotechnology	137,613	153,960	276,948	283,238
Mining and Minerals	140,291	116,531	279,291	247,633
Industrial and Other	206,656	183,196	401,405	346,954
	\$2,835,084	\$2,702,851	\$5,594,725	\$5,334,619

For the three and six months ended March 29, 2013, National Government Programs revenues remained relatively flat compared to the corresponding periods last year. During the quarter our clients' response to the effects from the federal budget sequestration was near term budget reductions on some of our existing contracts and delays in procurement actions. These actions had little effect on the Company's revenues in this market during the first six months of fiscal 2013. The longer term impact of sequestration is unclear at this time. Nevertheless, we had a significant Aerospace and Defense award in this market during the quarter. In addition certain recent changes in government contracting in the U.S. have helped to stabilize this area of our business and may continue to help stabilize it in the future. We have seen an increasing volume of work released by U.S. government agencies in the form of multiple award task order contracts ("MATOC"). These types of awards allow the Company to bid on, and participate in, more government sites than large, single-award contracts. We believe our cost profile makes us very competitive for MATOC-type awards.

For the three months ended March 29, 2013, revenues from clients operating in the Refining-Downstream industry decreased \$68.6 million, or 11.3%, to \$539.4 million from \$607.9 million for the corresponding period last year. For the six months ended March 29, 2013, revenues decreased \$136.2 million, or 11.4%, to \$1.1 billion from \$1.2 billion for the corresponding period last year. Included in revenues for the three and six months ended March 30, 2012 were a significant amount of pass-through costs for a large U.S. based project that was winding down during fiscal 2012. Notwithstanding this decrease, we had strong sales in this market during the second quarter of fiscal 2013 and believe it will continue to be a strong market for the remainder of fiscal 2013. Looking forward, several downstream companies have announced large capital projects and the industry is beginning to focus on compliance with the EPA TIER 3 Ultra Low Sulfur Gasoline regulations where we believe we are well positioned to support our clients with the required facility modifications.

For the three months ended March 29, 2013, revenues from clients operating in the Chemicals and Polymers industries increased \$161.3 million, or 38.9%, to \$576.1 million from \$414.8 million for the corresponding period last year. For the six months ended March 29, 2013, revenues increased \$242.4 million, or 28.4%, to \$1.1 billion from \$854.3 million for the corresponding period last year. The effect of shale gas projects and the low price of natural gas continues to influence activity in the chemicals market. Because there is now a large source of feedstock available outside refineries which can grow independently of the refining infrastructure, we believe more projects are now economically viable and capital is being deployed to develop these opportunities. Furthermore, our clients are looking

at various options to monetize natural gas.

For the three months ended March 29, 2013, revenues from clients operating in the Infrastructure market increased \$10.6 million, or 3.8%, to \$284.8 million from \$274.2 million for the corresponding period last year. For the six months ended March 29, 2013, revenues increased \$15.1 million, or 2.8%, to \$557.3 million from \$542.2 million for the corresponding period last year. We view the infrastructure market as strong globally. We believe the U.S. market should benefit from several recent bond passages and we are leveraging our capabilities in the U.S. and India into markets in the Middle East and Australia. The U.K. market should improve as the government has taken further action to increase the level of infrastructure spending. We also had significant wins in the U.S. market again this quarter.

For the three months ended March 29, 2013, revenues from clients operating in the Oil and Gas—Upstream industry increased \$31.2 million, or 18.6%, to \$199.1 million from \$167.8 million for the corresponding period last year. For the six

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months ended March 29, 2013, revenues increased \$109.0 million, or 35.0%, to \$420.7 million from \$311.7 million for the corresponding period last year. These increases were primarily as a result of improvement in the Canadian oil and gas business. The Company expects this market to remain strong for the remainder of fiscal 2013 as projections continue to show a strong oil price forecast. We also anticipate an increase in our field services activities for clients in this market in the current fiscal year, particularly in maintenance activity in Canada. We continue to see more opportunities in the Middle East including unconventional gas development programs and large pipeline FEED projects. We expect the U.K. market to strengthen with a number of opportunities for EPCM projects, FEED's for onshore terminal modifications, and long-term site based alliances.

For the three months ended March 29, 2013, revenues from clients operating in the Buildings market decreased \$49.8 million, or 22.0%, to \$176.8 million from \$226.6 million for the corresponding period last year. For the six months ended March 29, 2013, revenues decreased \$68.2 million, or 15.5%, to \$372.4 million from \$440.6 million for the corresponding period last year. These decreases were primarily the result of declines in U.S. government spending. Our Buildings market continues to shift towards projects for clients in the private sector. In spite of the overall decrease in government spending, we see some strengthening in the K-12 educational building market based on the passage of several bond measures in certain key U.S. markets in which we operate. Growth in the private sector business is coming from mission critical, education, healthcare, aviation, and corporate and commercial programs and projects. Despite the decrease in our Buildings revenues for the three and six months ended March 29, 2013 when compared to the corresponding periods last year, we expect to see growth in this market, particularly in the private sector business in the long-term.

For the three months ended March 29, 2013, revenues from clients operating in the Pharmaceuticals and Biotechnology industries and markets decreased \$16.3 million, or 10.6%, to \$137.6 million from \$154.0 million for the corresponding period last year. For the six months ended March 29, 2013, revenues decreased \$6.3 million, or 2.2%, to \$276.9 million from \$283.2 million for the corresponding period last year. We view this market as steady, with potential growth prospects in the areas of biotechnology-based drug development in Europe and North America and for secondary manufacturing expansion in Asia and South America.

For the three months ended March 29, 2013, revenues from clients operating in the Mining and Minerals market increased \$23.8 million, or 20.4%, to \$140.3 million from \$116.5 million for the corresponding period last year. For the six months ended March 29, 2013, revenues increased \$31.7 million, or 12.8%, to \$279.3 million from \$247.6 million for the corresponding period last year. Although we see opportunities to grow this business in fiscal 2013, our clients in this market have been affected negatively by a general slowdown in the rate of growth in the Chinese economy; falling spot prices for iron ore, coking, and thermal coal; and weaker commodity prices - albeit these declines have occurred from prices that were generally high from a historical perspective. These trends have resulted in clients reducing their capital spending in the Mining and Minerals market. Despite this cooling market we believe that we are well positioned to capture additional market share during fiscal 2013 and beyond, particularly in the area of small-cap projects and maintenance-driven work.

For the three months ended March 29, 2013, revenues from clients operating in the Industrial and Other markets increased \$23.5 million, or 12.8%, to \$206.7 million from \$183.2 million for the corresponding period last year. For the six months ended March 29, 2013, revenues increased \$54.5 million, or 15.7%, to \$401.4 million from \$347.0 million for the corresponding period last year. Included in this market are the Pulp & Paper, High-Tech, Power, and Food & Consumer products industry groups and markets. The increases in Industrial and Other were due primarily to increased activity in the Pulp & Paper market in the U.S. and the High-Tech market in Ireland.

Direct costs of contracts for the second quarter of fiscal 2013 increased \$93.5 million, or 4.1%, to \$2.4 billion from \$2.3 billion for the corresponding period last year. Direct costs of contracts for the six months ended March 29, 2013

increased \$206.7 million, or 4.6%, to \$4.7 billion from \$4.5 billion for the corresponding period last year. Direct costs of contracts include all costs incurred in connection with and directly for the benefit of client contracts, including depreciation and amortization relating to assets used in providing the services required by the related projects. The level of direct costs of contracts may fluctuate between reporting periods due to a variety of factors including the amount of pass-through costs we incur during a period. On those projects where we are responsible for subcontract labor or third-party materials and equipment, we reflect the amounts of such items in both revenues and costs (and we refer to such costs as "pass-through costs"). On other projects, where the client elects to pay for such items directly and we have no associated responsibility for such items, these amounts are not considered pass-through costs and are, therefore, not reflected in either revenues or costs. To the extent that we incur a significant amount of pass-through costs in a period, our direct costs of contracts are likely to increase as well.

For the three and six months ended March 29, 2013, pass-through costs of \$573.6 million and \$1.12 billion, respectively, were relatively unchanged as compared to the corresponding periods last year. In general, pass-through costs are more significant on projects that have a higher content of field services activities. Pass-through costs are generally incurred at specific points during the lifecycle of a project and are highly dependent on the needs of our individual clients and the nature of the

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clients' projects. However, because we have hundreds of projects which start at various times within a fiscal year, the effect of pass-through costs on the level of direct costs of contracts can vary between fiscal years without there being a fundamental or significant change to the underlying business.

As a percentage of revenues, direct costs of contracts for the three and six months ended March 29, 2013 was 83.6% and 83.9%, respectively. This compares to 84.2% and 84.1% for the three and six months ended March 30, 2012, respectively. The relationship between direct costs of contracts and revenues will fluctuate between reporting periods depending on a variety of factors, including the mix of business during the reporting periods being compared as well as the level of margins earned from the various types of services provided. Generally speaking, the more procurement we do on behalf of our clients (i.e., where we purchase equipment and materials for use on projects, and/or procure subcontracts in connection with projects) and the more field services revenues we have relative to technical, professional services revenues, the higher the ratio will be of direct costs of contracts to revenues. Because revenues from pass-through costs typically have lower margin rates associated with them, it is not unusual for us to experience an increase or decrease in such revenues without experiencing a corresponding increase or decrease in our gross margins and operating profit. For the three and six months ended March 29, 2013 the Company experienced an improvement in field services margins and a slight decrease in professional technical services margins.

Selling, general and administrative ("SG&A") expenses for the second quarter of fiscal 2013 increased \$6.6 million, or 2.3%, to \$299.7 million from \$293.1 million for the corresponding period last year. For the six months ended March 29, 2013, SG&A expenses increased \$3.0 million, or 0.5%, to \$575.2 million from \$572.2 million for the corresponding period last year. Included in SG&A expenses for the three and six months ended March 29, 2012 was \$3.2 million and \$3.7 million, respectively, in business acquisition related due diligence costs compared to \$619.6 thousand and \$2.4 million, respectively, for the corresponding periods last year.

Interest expense for the three and six months ended March 29, 2013 was relatively unchanged from the corresponding periods last year and relates primarily to the debt under our revolving credit facility incurred in connection with the acquisition of the Aker Entities. See Note 3 of Notes to Consolidated Financial Statements of our 2012 Form 10-K for a more complete discussion of the acquisition of the Aker Entities.

The Company's effective income tax rates for the three and six months ended March 29, 2013 were 33.9% and 33.5%, respectively. The Company's effective income tax rates for the three and six months ended March 30, 2012 were 33.9% and 34.2%, respectively. Lowering the Company's effective income tax rate for the three and six months ended March 29, 2013 when compared to the corresponding period last year was due primarily to a reduction in unbenefited foreign losses. This reduction was offset by the effects of a reduction of income attributable to noncontrolling interests in the second quarter of fiscal 2013 when compared to the first quarter of fiscal 2013.

**Backlog Information**

We include in backlog the total dollar amount of revenues we expect to record in the future as a result of performing work under contracts that have been awarded to us. Our policy with respect to O&M contracts, however, is to include in backlog the amount of revenues we expect to receive for one succeeding year, regardless of the remaining life of the contract. For national government programs (other than national government O&M contracts), our policy is to include in backlog the full contract award, whether funded or unfunded, excluding option periods. Because of the nature, size, expected duration, funding commitments, and the scope of services required by our contracts, the timing of when backlog will be recognized as revenues can vary greatly between individual contracts.

Consistent with industry practice, substantially all of our contracts are subject to cancellation or termination at the option of the client. In a situation where a client terminates a contract, we typically are entitled to receive payment for



work performed up to the date of termination and, in certain instances, we may be entitled to allowable termination and cancellation costs. While management uses all information available to it to determine backlog, our backlog at any given time is subject to changes in the scope of services to be provided as well as increases or decreases in costs relating to the contracts included therein.

Because certain contracts (for example, contracts relating to large engineering, procurement, and construction projects as well as national government programs) can cause large increases to backlog in the fiscal period in which we recognize the award, and because many of our contracts require us to provide services that span over a number of fiscal quarters (and sometimes over fiscal years), we evaluate our backlog on a year-over-year basis, rather than on a sequential, quarter-over-quarter basis.

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The following table summarizes our backlog at March 29, 2013 and March 30, 2012 (in millions):

	March 29, 2013	March 30, 2012
Technical professional services	\$10,888.9	\$9,906.7
Field services	5,901.4	5,189.1
Total	\$16,790.3	\$15,095.8

Our backlog increased \$1.7 billion, or 11.2%, to \$16.8 billion at March 29, 2013 from \$15.1 billion at March 30, 2012. Backlog at March 29, 2013 includes new awards during the first quarter of fiscal 2013 from clients operating in many of the industry groups and markets we serve, with particularly important wins from clients operating in the Aerospace and Defense, Refining - Downstream, Infrastructure, Oil & Gas - Upstream, and Chemicals & Polymers, industry groups and markets.

Liquidity and Capital Resources

At March 29, 2013, our principal sources of liquidity consisted of \$1.17 billion of cash and cash equivalents, and \$745.6 million of available borrowing capacity under our \$1.21 billion unsecured revolving credit facility. We finance as much of our operations and growth as possible through cash generated by our operations.

During the six months ended March 29, 2013, our cash and cash equivalents increased by \$133.8 million from \$1.03 billion at September 28, 2012 to \$1.17 billion at March 29, 2013. This compares to a net increase in cash and cash equivalents of \$15.9 million to \$921.5 million during the corresponding period last year. During the six months ended March 29, 2013, we experienced net cash inflows of \$252.7 million from operating activities. These cash inflows were offset by cash outflows of \$59.2 million from investing activities, \$50.3 million from financing activities, and \$9.5 million from the effects of exchange rate changes.

Our operations provided net cash inflows of \$252.7 million during the six months ended March 29, 2013. This compares to net cash inflows of \$122.0 million for the corresponding period last year. The \$130.6 million increase in cash flows from operating activities during the six months ended March 29, 2013 as compared to the corresponding period last year was due primarily to a \$44.4 million change relating to our working capital accounts (discussed below), a \$31.5 million reduction in pension contributions, and a \$32.7 million increase in net earnings attributable to the Group.

Because such a high percentage of our revenues is earned on cost-plus type contracts, and due to the significance of revenues relating to pass-through costs, most of the costs we incur are included in invoices we send to clients.

Although we continually monitor our accounts receivable, we manage the operating cash flows of the Company by managing the working capital accounts in total, rather than by the individual elements. The primary elements of the Company's working capital accounts are accounts receivable, accounts payable, and billings in excess of cost.

Accounts payable consists of obligations to third parties relating primarily to costs incurred for projects which are generally billable to clients. Accounts receivable consist of amounts due from our clients — a substantial portion of which is for project-related costs. Billings in excess of cost consist of billings to and payments from our clients for costs yet to be incurred.

This relationship between revenues and costs, and between receivables and payables, is unique to our industry, and facilitates review of our liquidity at the total working capital level. The \$44.4 million change in cash flows relating to our working capital accounts was due simply to the timing of cash receipts and payments within our working capital accounts. Contributing to the increase in cash flows related to the Company's working capital accounts during the first six months of fiscal 2013, was an improvement in our collection of accounts receivable. Though the Company provides services in a number of countries outside the U.S., we believe our credit risk is not significant. Our private

sector customers are comprised principally of large, well known, and well established multi-national companies. Our government customers are comprised of national, state, and local agencies located principally in the U.S. and the U.K. We have not historically experienced significant collection issues with either of our governmental or non-governmental customers.

We used \$59.2 million of cash and cash equivalents for investing activities during the six months ended March 29, 2013 as compared to \$107.5 million during the corresponding period last year. The \$48.3 million decrease in cash and cash equivalents used for investing activities was primarily the result of no business acquisitions being completed during the first six months of

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fiscal 2013 as compared to being completed in the corresponding period last year. The Company's expenditures for property and equipment increased by \$26.7 million in the first six months of fiscal 2013 as compared to the corresponding period last year. The increase relates primarily to the cost of tenant improvements in a number of the Company's new and existing offices.

Our financing activities resulted in net cash outflows of \$50.3 million during the six months ended March 29, 2013. This compares to net cash outflows of \$9.3 million during the corresponding period last year. The Company did not engage in any significant financing activity during the first six months of fiscal 2013.

The borrowing activity reflected in the Company's financing cash flows for the six months ended March 30, 2012 was primarily related to refinancing certain short-term borrowings under the Company's prior credit facility originally entered into on December 15, 2005 under its new long-term credit facility entered into on March 29, 2012.

The Company had \$1.17 billion of cash and short term equivalents at March 29, 2013. Of this amount, approximately \$844.1 million was held in the U.S. and \$322.1 million was held outside of the U.S., primarily in Canada, the United Kingdom, and the Eurozone. Other than the tax cost of repatriating funds held outside the U.S. to the U.S. (see Note 9—Income Taxes of Notes to Consolidated Financial Statements included in our 2012 Form 10-K), there are no material impediments to repatriating these funds to the U.S.

We believe we have adequate liquidity and capital resources to fund our operations, support our acquisition strategy, and service our debt for the next twelve months. We had \$1.17 billion in cash and cash equivalents at March 29, 2013, compared to \$1.03 billion at September 28, 2012. Our consolidated working capital position at March 29, 2013 was \$2.0 billion, an increase of \$122.2 million from September 28, 2012.

There was \$745.6 million of borrowing capacity remaining under our revolving credit facility at March 29, 2013. We believe that the capacity, terms and conditions of our revolving credit facility, combined with cash on-hand and the other committed and uncommitted facilities we have in place, are adequate for our working capital and general business requirements.

The Company had \$217.4 million of letters of credit outstanding at March 29, 2013. Of this amount, \$12.1 million was issued under our revolving credit facility and \$205.3 million was issued under separate, committed and uncommitted letter-of-credit facilities.

**Item 3. Quantitative and Qualitative Disclosures About Market Risk.**

We do not enter into derivative financial instruments for trading, speculation or other purposes that would expose the Company to market risk. In the normal course of business, our results of operations are exposed to risks associated with fluctuations in interest rates and currency exchange rates.

**Interest Rate Risk**

Please see the Note "Long-term Debt" included in the Notes to Consolidated Financial Statements appearing under Part I - Item 1 of this Quarterly Report on Form 10-Q, which is incorporated herein by reference, for a discussion of the Company's revolving credit facility.

**Foreign Currency Risk**

In situations where our operations incur contract costs in currencies other than their functional currency, we attempt to have a portion of the related contract revenues denominated in the same currencies as the costs. In those situations where revenues and costs are transacted in different currencies, we sometimes enter into foreign exchange contracts in order to limit our exposure to fluctuating foreign currencies. We follow the provisions of ASC 815—Derivatives and Hedging in accounting for our derivative contracts. The Company does not currently have exchange rate sensitive instruments that would have a material effect on our consolidated financial statements or results of operations.

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Item 4. Controls and Procedures.

The Company's management, with the participation of its Chief Executive Officer and Chief Financial Officer, evaluated the effectiveness of the Company's disclosure controls and procedures as defined by Rule 13a-15(e) of the Securities Exchange Act of 1934, as amended (the "Exchange Act") as of March 29, 2013, the end of the period covered by this Quarterly Report on Form 10-Q (the "Evaluation Date"). Based on that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that the Company's disclosure controls and procedures were effective as of the Evaluation Date.

There were no changes in the Company's internal control over financial reporting during the quarter ended March 29, 2013 that have materially affected, or are reasonably likely to materially affect, its internal control over financial reporting.

PART II - OTHER INFORMATION

Item 1. Legal Proceedings.

The information required by this Item 1 is included in the Note "Commitments and Contingencies" included in the Notes to Consolidated Financial Statements appearing under Part I - Item 1 of this Quarterly Report on Form 10-Q, which is incorporated herein by reference.

Item 1A. Risk Factors.

Please refer to Item 1A—Risk Factors in our 2012 Form 10-K, which is incorporated herein by reference, for a discussion of some of the factors that have affected our business, financial condition, and results of operations in the past and which could affect us in the future. There have been no material changes to those risk factors during the period covered by this Quarterly Report on Form 10-Q.

Item 4. Mine Safety Disclosure.

Section 1503 of the Dodd-Frank Wall Street Reform and Consumer Protection Act (the "Dodd-Frank Act") requires domestic mine operators to disclose violations and orders issued under the Federal Mine Safety and Health Act of 1977 (the "Mine Act") by the federal Mine Safety and Health Administration. Under the Mine Act, an independent contractor, such as Jacobs, that performs services or construction of a mine is included within the definition of a mining operator. We do not act as the owner of any mines.

Information concerning mine safety violations or other regulatory matters required by Section 1503(a) of the Dodd-Frank Act and Item 104 of Regulation S-K is included in Exhibit 95.

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Item 6. Exhibits

(a) Exhibits

- 31.1 – Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 31.2 – Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 32.1 – Certification of Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- 32.2 – Certification of Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- 95 – Mine Safety Disclosure
- 101.INS XBRL Instance Document
- 101.SCH XBRL Taxonomy Extension Schema Document
- 101.CAL XBRL Taxonomy Extension Calculation Linkbase Document
- 101.DEF XBRL Taxonomy Extension Definition Linkbase Document
- 101.LAB XBRL Taxonomy Extension Label Linkbase Document
- 101.PRE XBRL Taxonomy Extension Presentation Linkbase Document

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JACOBS ENGINEERING GROUP INC. AND SUBSIDIARIES

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

JACOBS ENGINEERING GROUP INC.

By:            /s/ John W. Prosser, Jr.  
                 John W. Prosser, Jr.  
                 Executive Vice President  
                 Finance and Administration  
                 and Treasurer  
                 (Principal Financial Officer)

Date: May 1, 2013