

GRIFFON CORP  
Form 10-Q  
August 02, 2017  
UNITED STATES

SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

FORM 10-Q  
QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF  
1934

For the quarterly period ended June 30, 2017

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF  
1934

For the transition period from to

Commission File Number: 1-06620

GRIFFON CORPORATION  
(Exact name of registrant as specified in its charter)  
DELAWARE 11-1893410  
(State or other jurisdiction of (I.R.S. Employer  
incorporation or organization) Identification No.)

712 Fifth Ave, 18th Floor, New York, New York 10019  
(Address of principal executive offices) (Zip Code)

(212) 957-5000  
(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.  Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).  Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company, or an emerging growth company. See definitions of "large accelerated filer," "accelerated filer", "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  Accelerated filer   
Non-accelerated filer  (Do not check if a smaller reporting company)  
Smaller reporting company   
Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the

extended transition period for complying with any new  
or revised financial accounting standards provided  
pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).   
Yes  No

The number of shares of common stock outstanding at July 31, 2017 was 47,256,659.

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Griffon Corporation and Subsidiaries

Contents

|   | Page      |
|---|-----------|
| <u>PART I - FINANCIAL INFORMATION</u>   |           |
| <u>Item 1 – Financial Statements</u>  |           |
| <u>Condensed Consolidated Balance Sheets at June 30, 2017 (unaudited) and September 30, 2016</u>  | <u>1</u>  |
| <u>Condensed Consolidated Statement of Shareholders' Equity for the Nine Months Ended June 30, 2017 (unaudited)</u>   | <u>2</u>  |
| <u>Condensed Consolidated Statements of Operations and Comprehensive Income (Loss) for the Three and Nine Months Ended June 30, 2017 and 2016 (unaudited)</u> | <u>3</u>  |
| <u>Condensed Consolidated Statements of Cash Flows for the Nine Months Ended June 30, 2017 and 2016 (unaudited)</u>   | <u>4</u>  |
| <u>Notes to Condensed Consolidated Financial Statements (unaudited)</u>   | <u>5</u>  |
| <u>Item 2 – Management's Discussion and Analysis of Financial Condition and Results of Operations</u>   | <u>34</u> |
| <u>Item 3 - Quantitative and Qualitative Disclosures about Market Risk</u>  | <u>45</u> |
| <u>Item 4 - Controls &amp; Procedures</u>   | <u>46</u> |
| <u>PART II – OTHER INFORMATION</u>  |           |
| <u>Item 1 – Legal Proceedings</u>   | <u>47</u> |
| <u>Item 1A – Risk Factors</u>   | <u>47</u> |
| <u>Item 2 – Unregistered Sales of Equity Securities and Use of Proceeds</u>   | <u>47</u> |
| <u>Item 3 – Defaults Upon Senior Securities</u>   | <u>47</u> |
| <u>Item 4 – Mine Safety Disclosures</u>   | <u>47</u> |
| <u>Item 5 – Other Information</u>   | <u>47</u> |
| <u>Item 6 – Exhibits</u>  | <u>48</u> |
| <u>Signatures</u>   | <u>49</u> |
| <u>Exhibit Index</u>  | <u>50</u> |

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Table of Contents

## Part I – Financial Information

## Item 1 – Financial Statements

GRIFFON CORPORATION AND SUBSIDIARIES  
 CONDENSED CONSOLIDATED BALANCE SHEETS  
 (in thousands)

|  | (Unaudited)      |                       |
|--|------------------|-----------------------|
|  | June 30,<br>2017 | September 30,<br>2016 |
| <b>CURRENT ASSETS</b>  |                  |                       |
| Cash and equivalents   | \$ 69,448        | \$ 72,553             |
| Accounts receivable, net of allowances of \$7,462 and \$6,425  | 227,813          | 233,751               |
| Contract costs and recognized income not yet billed, net of progress payments of \$4,841 and \$8,001 | 119,367          | 126,961               |
| Inventories, net   | 339,393          | 308,869               |
| Prepaid and other current assets   | 43,622           | 38,605                |
| Assets of discontinued operations  | 479              | 219                   |
| Total Current Assets   | 800,122          | 780,958               |
| PROPERTY, PLANT AND EQUIPMENT, net   | 410,472          | 405,404               |
| GOODWILL   | 361,405          | 361,185               |
| INTANGIBLE ASSETS, net   | 210,060          | 210,599               |
| OTHER ASSETS   | 18,110           | 21,982                |
| ASSETS OF DISCONTINUED OPERATIONS  | 4,314            | 1,968                 |
| Total Assets   | \$ 1,804,483     | \$ 1,782,096          |
| <b>CURRENT LIABILITIES</b>   |                  |                       |
| Notes payable and current portion of long-term debt  | \$ 16,656        | \$ 22,644             |
| Accounts payable   | 178,571          | 190,341               |
| Accrued liabilities  | 97,871           | 103,594               |
| Liabilities of discontinued operations   | 1,107            | 1,684                 |
| Total Current Liabilities  | 294,205          | 318,263               |
| LONG-TERM DEBT, net  | 980,720          | 913,914               |
| OTHER LIABILITIES  | 131,149          | 137,266               |
| LIABILITIES OF DISCONTINUED OPERATIONS   | 4,321            | 1,706                 |
| Total Liabilities  | 1,410,395        | 1,371,149             |
| COMMITMENTS AND CONTINGENCIES - See Note 19  |                  |                       |
| <b>SHAREHOLDERS' EQUITY</b>  |                  |                       |
| Total Shareholders' Equity   | 394,088          | 410,947               |
| Total Liabilities and Shareholders' Equity   | \$ 1,804,483     | \$ 1,782,096          |

The accompanying notes to condensed consolidated financial statements are an integral part of these statements.

Table of Contents

GRIFFON CORPORATION  
CONDENSED CONSOLIDATED STATEMENT OF SHAREHOLDERS' EQUITY  
(Unaudited)

| (in thousands)   | COMMON STOCK |           | CAPITAL IN EXCESS OF PAR VALUE | RETAINED EARNINGS | TREASURY SHARES |             | ACCUMULATED OTHER COMPREHENSIVE INCOME (LOSS) | DEFERRED COMPENSATION | Total     |
|--|--------------|-----------|--------------------------------|-------------------|-----------------|-------------|---|-----------------------|-----------|
|  | SHARES       | PAR VALUE | PAR VALUE                      |                   | SHARES          | COST        |   |                       |           |
| Balance at September 30, 2016                                | 79,966       | \$19,992  | \$529,980                      | \$475,760         | 34,797          | \$(501,866) | \$(81,241 )                                   | \$(31,678 )           | \$410,947 |
| Net income   | —            | —         | —                              | 26,862            | —               | —           | —   | —                     | 26,862    |
| Dividend   | —            | —         | —                              | (7,766 )          | —               | —           | —   | —                     | (7,766 )  |
| Shares withheld on employee taxes on vested equity awards    | —            | —         | (97 )                          | —                 | 584             | (13,595 )   | —   | —                     | (13,692 ) |
| Amortization of deferred compensation                        | —            | —         | —                              | —                 | —               | —           | —   | 2,635                 | 2,635     |
| Common stock issued  | 3            | —         | 22                             | —                 | —               | —           | —   | —                     | 22        |
| Common stock acquired  | —            | —         | —                              | —                 | 129             | (2,201 )    | —   | —                     | (2,201 )  |
| Equity awards granted, net                                   | 844          | 211       | (211 )                         | —                 | —               | —           | —   | —                     | —         |
| Premium on settlement of convertible debt                    | —            | —         | (73,855 )                      | —                 | —               | —           | —   | —                     | (73,855 ) |
| Issuance of treasury stock in settlement of convertible debt | —            | —         | 20,375                         | —                 | (1,955 )        | 28,483      | —   | —                     | 48,858    |
| ESOP purchase of common stock                                | —            | —         | —                              | —                 | —               | —           | —   | (10,908 )             | (10,908 ) |
| ESOP allocation of common stock                              | —            | —         | 2,209                          | —                 | —               | —           | —   | —                     | 2,209     |
| Stock-based compensation                                     | —            | —         | 7,200                          | —                 | —               | —           | —   | —                     | 7,200     |
| Other comprehensive income, net of tax                       | —            | —         | —                              | —                 | —               | —           | 3,777   | —                     | 3,777     |
| Balance at June 30, 2017                                     | 80,813       | \$20,203  | \$485,623                      | \$494,856         | 33,555          | \$(489,179) | \$(77,464 )                                   | \$(39,951 )           | \$394,088 |

The accompanying notes to condensed consolidated financial statements are an integral part of these statements.



Table of Contents

## GRIFFON CORPORATION AND SUBSIDIARIES

## CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS AND COMPREHENSIVE INCOME (LOSS)

(in thousands, except per share data)

(Unaudited)

|   | Three Months Ended |           | Nine Months Ended June |             |
|---|--------------------|-----------|------------------------|-------------|
|   | June 30,           |           | 30,                    |             |
|   | 2017               | 2016      | 2017                   | 2016        |
| Revenue   | \$473,320          | \$462,200 | \$1,436,184            | \$1,456,456 |
| Cost of goods and services                            | 357,363            | 342,843   | 1,088,550              | 1,106,837   |
| Gross profit  | 115,957            | 119,357   | 347,634                | 349,619     |
| Selling, general and administrative expenses          | 90,740             | 88,880    | 272,972                | 271,765     |
| Restructuring and other related charges               | —                  | 5,900     | —                      | 5,900       |
| Total operating expenses                              | 90,740             | 94,780    | 272,972                | 277,665     |
| Income from operations                                | 25,217             | 24,577    | 74,662                 | 71,954      |
| Other income (expense)                                |                    |           |                        |             |
| Interest expense                                      | (12,729 )          | (13,039 ) | (38,747 )              | (37,454 )   |
| Interest income                                       | 17                 | 79        | 46                     | 134         |
| Other, net  | (935 )             | 142       | (1,176 )               | 312         |
| Total other expense, net                              | (13,647 )          | (12,818 ) | (39,877 )              | (37,008 )   |
| Income before taxes                                   | 11,570             | 11,759    | 34,785                 | 34,946      |
| Provision for income taxes                            | 2,017              | 4,163     | 7,923                  | 10,467      |
| Net income  | \$9,553            | \$7,596   | \$26,862               | \$24,479    |
| Basic income per common share                         | \$0.23             | \$0.19    | \$0.66                 | \$0.59      |
| Weighted-average shares outstanding                   | 41,683             | 40,558    | 40,765                 | 41,318      |
| Diluted income per common share                       | \$0.22             | \$0.18    | \$0.63                 | \$0.55      |
| Weighted-average shares outstanding                   | 43,255             | 43,280    | 42,934                 | 44,243      |
| Dividends paid per common share                       | \$0.06             | \$0.05    | \$0.18                 | \$0.15      |
| Net income  | \$9,553            | \$7,596   | \$26,862               | \$24,479    |
| Other comprehensive income (loss), net of taxes:      |                    |           |                        |             |
| Foreign currency translation adjustments              | 6,414              | 796       | 1,344                  | 11,130      |
| Pension and other post retirement plans               | 544                | 386       | 1,632                  | 1,158       |
| Change in cash flow hedges                            | 198                | 1,287     | 801                    | (1,377 )    |
| Total other comprehensive income (loss), net of taxes | 7,156              | 2,469     | 3,777                  | 10,911      |
| Comprehensive income (loss), net                      | \$16,709           | \$10,065  | \$30,639               | \$35,390    |

The accompanying notes to condensed consolidated financial statements are an integral part of these statements.

Table of Contents
**GRIFFON CORPORATION AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**

(in thousands)

(Unaudited)

|  | Nine Months<br>Ended June 30, |                 |
|--|-------------------------------|-----------------|
|  | 2017                          | 2016            |
| <b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>   |                               |                 |
| Net income   | \$26,862                      | \$24,479        |
| Adjustments to reconcile net income to net cash provided by operating activities:                  |                               |                 |
| Depreciation and amortization  | 56,380                        | 51,879          |
| Stock-based compensation   | 7,200                         | 8,432           |
| Provision (recovery) for losses on accounts receivable   | (111 )                        | 350             |
| Amortization of debt discounts and issuance costs  | 3,774                         | 5,271           |
| Deferred income taxes  | 5,287                         | 1,249           |
| Gain on sale of assets and investments   | —                             | (240 )          |
| Change in assets and liabilities, net of assets and liabilities acquired:                          |                               |                 |
| (Increase) decrease in accounts receivable and contract costs and recognized income not yet billed | 13,617                        | (18,437 )       |
| (Increase) decrease in inventories   | (28,958 )                     | 14,632          |
| Decrease in prepaid and other assets   | 2,084                         | 1,866           |
| Decrease in accounts payable, accrued liabilities and income taxes payable                         | (23,245 )                     | (32,827 )       |
| Other changes, net   | 2,595                         | 3,093           |
| Net cash provided by operating activities  | 65,485                        | 59,747          |
| <b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>   |                               |                 |
| Acquisition of property, plant and equipment   | (59,153 )                     | (63,247 )       |
| Acquired businesses, net of cash acquired  | (6,051 )                      | (1,744 )        |
| Investment in unconsolidated joint venture   | —                             | (2,726 )        |
| Proceeds from sale of assets   | 165                           | 914             |
| Investment sales   | —                             | 715             |
| Net cash used in investing activities  | (65,039 )                     | (66,088 )       |
| <b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>   |                               |                 |
| Dividends paid   | (7,766 )                      | (6,686 )        |
| Purchase of shares for treasury  | (15,796 )                     | (50,771 )       |
| Proceeds from long-term debt   | 211,097                       | 263,249         |
| Payments of long-term debt   | (152,478)                     | (177,973)       |
| Change in short-term borrowings  | (940 )                        | (45 )           |
| Share premium payment on settled debt  | (24,997 )                     | —               |
| Financing costs  | (363 )                        | (4,135 )        |
| Purchase of ESOP shares  | (10,908 )                     | —               |
| Other, net   | (112 )                        | 13              |
| Net cash provided by (used in) financing activities  | (2,263 )                      | 23,652          |
| <b>CASH FLOWS FROM DISCONTINUED OPERATIONS:</b>  |                               |                 |
| Net cash used in operating activities  | (1,216 )                      | (1,152 )        |
| Net cash used in discontinued operations   | (1,216 )                      | (1,152 )        |
| Effect of exchange rate changes on cash and equivalents  | (72 )                         | 456             |
| <b>NET INCREASE (DECREASE) IN CASH AND EQUIVALENTS</b>   | <b>(3,105 )</b>               | <b>16,615</b>   |
| <b>CASH AND EQUIVALENTS AT BEGINNING OF PERIOD</b>   | <b>72,553</b>                 | <b>52,001</b>   |
| <b>CASH AND EQUIVALENTS AT END OF PERIOD</b>   | <b>\$69,448</b>               | <b>\$68,616</b> |

The accompanying notes to condensed consolidated financial statements are an integral part of these statements.





Table of Contents

GRIFFON CORPORATION AND SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(US dollars and non US currencies in thousands, except per share data)

(Unaudited)

(Unless otherwise indicated, references to years or year-end refer to Griffon's fiscal period ending September 30)

NOTE 1 – DESCRIPTION OF BUSINESS AND BASIS OF PRESENTATION

About Griffon Corporation

Griffon Corporation (the “Company” or “Griffon”) is a diversified management and holding company that conducts business through wholly-owned subsidiaries. Griffon oversees the operations of its subsidiaries, allocates resources among them and manages their capital structures. Griffon provides direction and assistance to its subsidiaries in connection with acquisition and growth opportunities as well as in connection with divestitures. In order to further diversify, Griffon also seeks out, evaluates and, when appropriate, will acquire additional businesses that offer potentially attractive returns on capital.

Headquartered in New York, N.Y., the Company was founded in 1959 and is incorporated in Delaware. Griffon is listed on the New York Stock Exchange and trades under the symbol GFF.

Griffon currently conducts its operations through three reportable segments:

Home & Building Products (“HBP”) consists of two companies, The AMES Companies, Inc. (“AMES”) and Clopay Building Products Company, Inc. (“CBP”):

AMES, founded in 1774, is the leading US manufacturer and a global provider of long-handled tools and landscaping products for homeowners and professionals.

CBP, since 1964, is a leading manufacturer and marketer of residential and commercial garage doors and sells to professional dealers and some of the largest home center retail chains in North America.

Telephonics Corporation (“Telephonics”), founded in 1933, is recognized globally as a leading provider of highly sophisticated intelligence, surveillance and communications solutions for defense, aerospace and commercial customers.

Clopay Plastic Products Company, Inc. (“PPC”), incorporated in 1934, is a global leader in the development and production of embossed, laminated and printed specialty plastic films for hygienic, health-care and industrial products and sells to some of the world's largest consumer products companies.

Basis of Presentation

The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America (“US GAAP”) for interim financial information and the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, these financial statements do not include all the information and footnotes required by US GAAP for complete financial statements. As such, they should be read together with Griffon's Annual Report on Form 10-K for the year ended September 30, 2016, which provides a more complete explanation of Griffon's accounting policies, financial position, operating results, business properties and other matters. In the opinion of management, these financial statements reflect all adjustments considered necessary for a fair statement of interim results. Griffon's HBP operations are seasonal; for this

and other reasons, the financial results of the Company for any interim period are not necessarily indicative of the results for the full year.

The condensed consolidated balance sheet information at September 30, 2016 was derived from the audited financial statements included in Griffon's Annual Report on Form 10-K for the year ended September 30, 2016.

The condensed consolidated financial statements include the accounts of Griffon and all subsidiaries. Intercompany accounts and transactions have been eliminated on consolidation.

The preparation of financial statements in conformity with US GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial st

atements, and the reported amounts of revenue and expenses during the reporting periods. These estimates may be adjusted due to changes in economic, industry or customer financial conditions, as well as changes in technology or demand. Significant estimates include allowances for doubtful accounts receivable and returns, net realizable value of inventories, restructuring reserves, valuation of goodwill and intangible assets, percentage of completion method of accounting, pension assumptions, useful lives associated with depreciation and amortization of intangible and fixed assets, warranty reserves, sales incentive accruals, stock based compensation assumptions, income taxes and tax valuation reserves, environmental reserves, legal reserves, insurance reserves and the valuation of assets and liabilities of discontinued operations, acquisition assumptions used and the accompanying disclosures. These estimates are based on management's best knowledge of current events and actions Griffon may undertake in the future. Actual results may ultimately differ from these estimates.

Certain amounts in the prior year have been reclassified to conform to current year presentation.

#### NOTE 2 – FAIR VALUE MEASUREMENTS

The carrying values of cash and equivalents, accounts receivable, accounts and notes payable, and revolving credit and variable interest rate debt approximate fair value due to either the short-term nature of such instruments or the fact that the interest rate of the revolving credit and variable rate debt is based upon current market rates.

Applicable accounting guidance establishes a fair value hierarchy requiring the Company to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. A financial instrument's categorization within the hierarchy is based on the lowest level of input that is significant to the fair value measurement. The accounting guidance establishes three levels of inputs that may be used to measure fair value, as follows:

Level 1 inputs are measured and recorded at fair value based upon quoted prices in active markets for identical assets.

Level 2 inputs include inputs other than Level 1 that are observable, either directly or indirectly, such as quoted prices in active markets for similar assets and liabilities, quoted prices for identical or similar assets or liabilities in markets that are not active, or other inputs that are observable or can be corroborated by observable market data for substantially the full term of assets or liabilities.

Level 3 inputs are unobservable inputs in which little or no market data exists, therefore requiring an entity to develop its own assumptions.

The fair values of Griffon's 2022 senior notes approximated \$742,255 on June 30, 2017. Fair values were based upon quoted market prices (level 1 inputs).

On January 17, 2017, Griffon's 4% convertible subordinated notes settled for a total of \$173,855. The total settlement value for the convertible notes was based on the sum of the daily Volume Weighted Average Price multiplied by the conversion rate over a 40-day observation period (level 1 inputs). The settlement value was split between \$125,000 in cash and \$48,858, or 1,954,993 shares, of common stock issued from treasury.

Insurance contracts with values of \$3,125 at June 30, 2017 are measured and recorded at fair value based upon quoted prices in active markets for similar assets (level 2 inputs) and are included in Prepaid and other current assets on the Consolidated Balance Sheets.

Items Measured at Fair Value on a Recurring Basis

At June 30, 2017, trading securities, measured at fair value based on quoted prices in active markets for similar assets (level 2 inputs), with a fair value of \$1,498 (\$1,000 cost basis), were included in Prepaid and other current assets on the Consolidated Balance Sheets. During the first quarter of 2016, the Company settled trading securities with proceeds totaling \$715 and recognized a loss of \$13 in Other income (expense). Realized and unrealized gains and losses on trading securities are included in Other income in the Consolidated Statements of Operations and Comprehensive Income (Loss).

In the normal course of business, Griffon's operations are exposed to the effects of changes in foreign currency exchange rates. To manage these risks, Griffon may enter into various derivative contracts such as foreign currency exchange contracts, including forwards and options. During 2017, Griffon entered into several such contracts in order to lock into a foreign currency rate for planned settlements of trade and inter-company liabilities payable in US dollars.

At June 30, 2017, Griffon had \$15,000 of Australian dollar contracts at a weighted average rate of \$1.30 which qualified for hedge accounting. These hedges were all deemed effective as cash flow hedges with gains and losses related to changes in fair value deferred and recorded in Accumulated other comprehensive income (loss) ("AOCI") and Prepaid and other current assets, or Accrued liabilities, until settlement. Upon settlement, gains and losses are recognized in the Consolidated Statements of Operations and Comprehensive Income (Loss) in Cost of goods and services ("COGS"). AOCI included deferred gains of \$318 (\$203, net of tax) at June 30, 2017 and losses of \$88 and \$910 were recorded in COGS during the quarter and nine months ended June 30, 2017, respectively, for all settled contracts. All contracts expire in 3 to 179 days.

At June 30, 2017, Griffon had \$5,290 of Canadian dollar contracts at a weighted average rate of \$1.29. The contracts, which protect Canada operations from currency fluctuations for US dollar based purchases, do not qualify for hedge accounting. For the quarter and nine months ended June 30, 2017, a fair value gain loss of \$217 and \$216, respectively, was recorded to Other liabilities and to Other income for the outstanding contracts, based on similar contract values (level 2 inputs). Realized gains of \$197 and \$250 were recorded in Other income during the quarter and nine months ended June 30, 2017, respectively, for all settled contracts. All contracts expire in 30 to 448 days.

#### NOTE 3 – ACQUISITIONS AND INVESTMENTS

On July 31, 2017, The AMES Companies, Inc. acquired La Hacienda Limited, a leading United Kingdom outdoor living brand of unique heating and garden decor products, for approximately \$11,400 (GBP 8,675), including an approximate contingent earn out payment of \$790 (GBP 600). The acquisition of La Hacienda broadens AMES' global outdoor living and lawn and garden business and supports AMES' UK expansion strategy.

On December 30, 2016, AMES Australia acquired Hills Home Living ("Hills") for approximately \$6,051 (AUD 8,400). The purchase price has been preliminary allocated to acquired assets and assumed liabilities and primarily consists of inventory, tooling and identifiable intangible assets, including trademarks, intellectual property and customer relationships. Hills, founded in 1946, is a market leader in the supply of clothesline, laundry and garden products. The Hills acquisition adds to AMES' existing broad category of products and enhances our lawn and garden product offerings in Australia.

On February 14, 2016, AMES Australia acquired substantially all of the Intellectual Property (IP) assets of Australia-based Nylex Plastics Pty Ltd. for approximately \$1,700. Through this acquisition, AMES and Griffon secured the ownership of the trademark "Nylex" for certain categories of AMES products, principally in the country of Australia. Previously, the Nylex name was licensed. The acquisition of the Nylex IP was contemplated as a post-closing activity following the Cyclone acquisition and supports AMES' Australian watering products strategy. The purchase price was allocated to indefinite lived trademarks and is not deductible for income taxes.

In December 2015, Telephonics invested an additional \$2,726 increasing its equity stake from 26% to 49% in Mahindra Telephonics Integrated Systems ("MTIS"), a joint venture with Mahindra Defence Systems, a Mahindra Group Company. MTIS is an aerospace and defense manufacturing and development facility in Prithla, India. This investment is accounted for using the equity method.

#### NOTE 4 – INVENTORIES

Inventories are stated at the lower of cost (first-in, first-out or average) or market.

The following table details the components of inventory:

|                            | At<br>June 30,<br>2017 | At<br>September 30,<br>2016 |
|----------------------------|------------------------|-----------------------------|
| Raw materials and supplies | \$84,249               | \$ 81,345                   |
| Work in process            | 97,390                 | 75,852                      |
| Finished goods             | 157,754                | 151,672                     |
| Total                      | \$339,393              | \$ 308,869                  |

## NOTE 5 – PROPERTY, PLANT AND EQUIPMENT

The following table details the components of property, plant and equipment, net:

|   | At<br>June 30,<br>2017 | At<br>September 30,<br>2016 |
|---|------------------------|-----------------------------|
| Land, building and building improvements  | \$ 144,353             | \$ 138,204                  |
| Machinery and equipment                   | 832,833                | 804,280                     |
| Leasehold improvements                    | 63,289                 | 51,015                      |
|   | 1,040,475              | 993,499                     |
| Accumulated depreciation and amortization | (630,003 )             | (588,095 )                  |
| Total                                     | \$410,472              | \$ 405,404                  |

Depreciation and amortization expense for property, plant and equipment was \$17,288 and \$15,780 for the quarters ended June 30, 2017 and 2016, respectively, and \$50,738 and \$46,236 for the nine months ended June 30, 2017 and 2016, respectively. Depreciation included in SG&A expenses was \$3,770 and \$3,327 for the quarters ended June 30, 2017 and 2016, respectively, and \$10,976 and \$9,735 for the nine months ended June 30, 2017 and 2016, respectively. Remaining components of depreciation, attributable to manufacturing operations, are included in Cost of goods and services.

No event or indicator of impairment occurred during the nine months ended June 30, 2017 which would require additional impairment testing of property, plant and equipment.

## NOTE 6 – GOODWILL AND OTHER INTANGIBLES

The following table provides changes in the carrying value of goodwill by segment during the nine months ended June 30, 2017:

|                          | At<br>September 30,<br>2016 | Other<br>adjustments<br>including<br>currency<br>translations | At<br>June 30,<br>2017 |
|--------------------------|-----------------------------|---|------------------------|
| Home & Building Products | \$ 287,617                  | \$ (29 )  | \$287,588              |
| Telephonics              | 18,545                      | —   | 18,545                 |
| PPC                      | 55,023                      | 249   | 55,272                 |
| Total                    | \$ 361,185                  | \$ 220  | \$361,405              |

The following table provides the gross carrying value and accumulated amortization for each major class of intangible assets:

|                                     | At June 30, 2017            |                             |                            | At September 30, 2016       |                             |
|-------------------------------------|-----------------------------|-----------------------------|----------------------------|-----------------------------|-----------------------------|
|                                     | Gross<br>Carrying<br>Amount | Accumulated<br>Amortization | Average<br>Life<br>(Years) | Gross<br>Carrying<br>Amount | Accumulated<br>Amortization |
| Customer relationships              | \$171,860                   | \$ 52,700                   | 25                         | \$170,652                   | \$ 47,217                   |
| Unpatented technology               | 6,088                       | 4,497                       | 12.5                       | 6,073                       | 4,060                       |
| Total amortizable intangible assets | 177,948                     | 57,197                      |                            | 176,725                     | 51,277                      |
| Trademarks                          | 89,309                      | —                           |                            | 85,151                      | —                           |
| Total intangible assets             | \$267,257                   | \$ 57,197                   |                            | \$261,876                   | \$ 51,277                   |



Amortization expense for intangible assets was \$1,919 and \$1,898 for the quarters ended June 30, 2017 and 2016, respectively, and \$5,642 and \$5,643 for the nine months ended June 30, 2017 and 2016, respectively.

No event or indicator of impairment occurred during the nine months ended June 30, 2017 which would require impairment testing of long-lived intangible assets including goodwill.

NOTE 7 – INCOME TAXES

In both the quarter and nine months ended June 30, 2017 and 2016, the Company reported pretax income, and recognized a tax provision of 17.4% and 22.8% for the quarter and nine months ended June 30, 2017, respectively, compared to 35.4% and 30.0%, respectively, in the comparable prior year periods.

The quarter and nine months ended June 30, 2017 tax rates included net tax benefits of \$2,193 and \$5,122, respectively, compared to a net tax benefits of \$775 and \$3,324, respectively, included in the comparable prior year periods. Both the quarter and nine months ended June 30, 2017 included discrete benefits from the federal domestic production activities deduction, with the nine month period also including the benefit from the adoption of recent Financial Accounting Standards Board ("FASB") guidance which requires the company to recognize excess tax benefits from the vesting of equity awards within income tax expense. The benefits in each period were partially offset by the impact of a valuation allowance taken on German net operating loss carryforwards that do not expire. Both the quarter and nine months ended June 30, 2016 included discrete benefits from the release of unrecognized tax benefits and the retroactive extension of the federal R&D credit signed into law December 18, 2015, partially offset by the tax impact of restructuring charges, with the nine month period including a benefit from the adoption of the FASB guidance mentioned above. Excluding these tax items, the effective tax rates for the quarter and nine months ended June 30, 2017 were 36.4% and 37.5%, respectively, compared to 37.5% and 37.9%, respectively, in the comparable prior year periods.

## NOTE 8 – LONG-TERM DEBT

|                                   | At June 30, 2017       |                                |                                   |                  |                                | At September 30, 2016  |                                |                                   |                  |                                |
|-----------------------------------|------------------------|--------------------------------|-----------------------------------|------------------|--------------------------------|------------------------|--------------------------------|-----------------------------------|------------------|--------------------------------|
|                                   | Outstanding<br>Balance | Original<br>Issuer<br>Discount | Capitalized<br>Fees &<br>Expenses | Balance<br>Sheet | Coupon<br>Interest<br>Rate (1) | Outstanding<br>Balance | Original<br>Issuer<br>Discount | Capitalized<br>Fees &<br>Expenses | Balance<br>Sheet | Coupon<br>Interest<br>Rate (1) |
| Senior<br>notes due<br>2022       | (a) \$725,000          | \$(1,244)                      | \$(8,586 )                        | \$715,170        | 5.25 %                         | 725,000                | \$(1,447)                      | \$(9,799 )                        | \$713,754        | 5.25 %                         |
| Revolver<br>due 2021              | (b) 163,748            | —                              | (2,040 )                          | 161,708          | Variable                       | —                      | —                              | (2,425 )                          | (2,425 )         | Variable                       |
| Convert.<br>debt due<br>2017      | (c) —                  | —                              | —                                 | —                | n/a                            | 100,000                | (1,248 )                       | (148 )                            | 98,604           | 4.00 %                         |
| Real estate<br>mortgages          | (d) 35,847             | —                              | (499 )                            | 35,348           | Variable                       | 37,861                 | —                              | (595 )                            | 37,266           | Variable                       |
| ESOP<br>Loans                     | (e) 43,330             | —                              | (316 )                            | 43,014           | Variable                       | 34,387                 | —                              | (237 )                            | 34,150           | Variable                       |
| Capital<br>lease - real<br>estate | (f) 5,600              | —                              | (112 )                            | 5,488            | 5.00 %                         | 6,447                  | —                              | (131 )                            | 6,316            | 5.00 %                         |
| Non US<br>lines of<br>credit      | (g) 1,218              | —                              | (35 )                             | 1,183            | Variable                       | 11,462                 | —                              | (1 )                              | 11,461           | Variable                       |
| Non US<br>term loans              | (g) 31,461             | —                              | (224 )                            | 31,237           | Variable                       | 33,669                 | —                              | (247 )                            | 33,422           | Variable                       |
| Other long<br>term debt           | (h) 4,249              | —                              | (21 )                             | 4,228            | Variable                       | 4,030                  | —                              | (20 )                             | 4,010            | Variable                       |
| Totals                            | 1,010,453              | (1,244 )                       | (11,833 )                         | 997,376          |                                | 952,856                | (2,695 )                       | (13,603 )                         | 936,558          |                                |
| less:                             |                        |                                |                                   |                  |                                |                        |                                |                                   |                  |                                |
| Current<br>portion                | (16,656 )              | —                              | —                                 | (16,656 )        |                                | (22,644 )              | —                              | —                                 | (22,644 )        |                                |
| Long-term<br>debt                 | \$993,797              | \$(1,244)                      | \$(11,833)                        | \$980,720        |                                | \$930,212              | \$(2,695)                      | \$(13,603)                        | \$913,914        |                                |

(1) n/a = not applicable

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|                             | Three Months Ended June 30, 2017 |               |                      |                                    |                        | Three Months Ended June 30, 2016 |               |                      |                                    |                        |
|-----------------------------|----------------------------------|---------------|----------------------|------------------------------------|------------------------|----------------------------------|---------------|----------------------|------------------------------------|------------------------|
|                             | Effective Interest Rate (1)      | Cash Interest | Amort. Debt Discount | Amort. Issuance Costs & Other Fees | Total Interest Expense | Effective Interest Rate (1)      | Cash Interest | Amort. Debt Discount | Amort. Issuance Costs & Other Fees | Total Interest Expense |
| Senior notes due 2022       | (a) 5.6                          | % 9,516       | 67                   | 462                                | 10,045                 | 5.5                              | % 8,641       | 36                   | 383                                | 9,060                  |
| Revolver due 2021           | (b) Variable                     | 1,629         | —                    | 140                                | 1,769                  | Variable                         | 660           | —                    | 137                                | 797                    |
| Convert. debt due 2017      | (c) n/a                          | —             | —                    | —                                  | —                      | 9.1                              | % 1,000       | 1,093                | 111                                | 2,204                  |
| Real estate mortgages       | (d) 2.6                          | % 234         | —                    | 36                                 | 270                    | 2.3                              | % 194         | —                    | 26                                 | 220                    |
| ESOP Loans                  | (e) 4.0                          | % 414         | —                    | 29                                 | 443                    | 3.3                              | % 274         | —                    | 18                                 | 292                    |
| Capital lease - real estate | (f) 5.4                          | % 72          | —                    | 7                                  | 79                     | 5.4                              | % 87          | —                    | 6                                  | 93                     |
| Non US lines of credit      | (g) Variable                     | 113           | —                    | 75                                 | 188                    | Variable                         | 367           | —                    | 23                                 | 390                    |
| Non US term loans           | (g) Variable                     | 228           | —                    | 38                                 | 266                    | Variable                         | 276           | —                    | 53                                 | 329                    |
| Other long term debt        | (h) Variable                     | 85            | —                    | 1                                  | 86                     | Variable                         | 97            | —                    | —                                  | 97                     |
| Capitalized interest        |                                  | (417 )        | —                    | —                                  | (417 )                 |                                  | (443 )        | —                    | —                                  | (443 )                 |
| Totals                      |                                  | \$11,874      | \$ 67                | \$ 788                             | \$12,729               |                                  | \$11,153      | \$ 1,129             | \$ 757                             | \$13,039               |

(1) n/a = not applicable

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|                             | Nine Months Ended June 30, 2017 |               |                      |   |                        | Nine Months Ended June 30, 2016 |               |                      |   |                        |
|-----------------------------|---------------------------------|---------------|----------------------|---|------------------------|---------------------------------|---------------|----------------------|---|------------------------|
|                             | Effective Interest Rate (1)     | Cash Interest | Amort. Debt Discount | Amort. Debt Issuance Costs & Other Fees | Total Interest Expense | Effective Interest Rate (1)     | Cash Interest | Amort. Debt Discount | Amort. Debt Issuance Costs & Other Fees | Total Interest Expense |
| Senior notes due 2022       | (a) 5.6                         | % 28,547      | 202                  | 1,396                                   | 30,145                 | 5.5                             | % 24,391      | 36                   | 1,028                                   | 25,455                 |
| Revolver due 2021           | (b) Variable                    | 3,280         | —                    | 422                                     | 3,702                  | Variable                        | 2,185         | —                    | 374                                     | 2,559                  |
| Convert. debt due 2017      | (c) 8.9                         | % 1,167       | 1,248                | 148                                     | 2,563                  | 9.0                             | % 3,000       | 3,220                | 333                                     | 6,553                  |
| Real estate mortgages       | (d) 2.4                         | % 650         | —                    | 56                                      | 706                    | 2.2                             | % 499         | —                    | 55                                      | 554                    |
| ESOP Loans                  | (e) 4.1                         | % 1,147       | —                    | 94                                      | 1,241                  | 3.2                             | % 805         | —                    | 53                                      | 858                    |
| Capital lease - real estate | (f) 5.4                         | % 227         | —                    | 19                                      | 246                    | 5.4                             | % 270         | —                    | 19                                      | 289                    |
| Non US lines of credit      | (g) Variable                    | 309           | —                    | 85                                      | 394                    | Variable                        | 723           | —                    | 69                                      | 792                    |
| Non US term loans           | (g) Variable                    | 840           | —                    | 97                                      | 937                    | Variable                        | 832           | —                    | 79                                      | 911                    |
| Other long term debt        | (h) Variable                    | 247           | —                    | 7                                       | 254                    | Variable                        | 195           | —                    | —                                       | 195                    |
| Capitalized interest        |                                 | (1,441 )      | —                    | —                                       | (1,441 )               |                                 | (717 )        | —                    | 5                                       | (712 )                 |
| Totals                      |                                 | \$34,973      | \$ 1,450             | \$ 2,324                                | \$38,747               |                                 | \$32,183      | \$ 3,256             | \$ 2,015                                | \$37,454               |

(1) n/a = not applicable

(a) On May 18, 2016, in an unregistered offering through a private placement under Rule 144A, Griffon completed the add-on offering of \$125,000 principal amount of its 5.25% senior notes due 2022, at 98.76% of par, to Griffon's previously issued \$600,000 5.25% senior notes due 2022, at par, which was completed on February 27, 2014 (collectively the "Senior Notes"). As of June 30, 2017, outstanding Senior Notes due totaled \$725,000; interest is payable semi-annually on March 1 and September 1. The net proceeds of the add-on offering were used to pay down outstanding borrowings under Griffon's revolving credit facility (the "Credit Agreement").

The Senior Notes are senior unsecured obligations of Griffon guaranteed by certain domestic subsidiaries, and subject to certain covenants, limitations and restrictions. On July 20, 2016 and June 18, 2014, Griffon exchanged all of the \$125,000 and \$600,000 Senior Notes, respectively, for substantially identical Senior Notes registered under the Securities Act of 1933 via an exchange offer. The fair value of the Senior Notes approximated \$742,255 on June 30, 2017 based upon quoted market prices (level 1 inputs). In connection with the issuance and exchange of the \$125,000 senior notes, Griffon capitalized \$3,016 of underwriting fees and other expenses, which will amortize over the term of such notes; Griffon capitalized \$10,313 in connection with the previously issued \$600,000 senior notes.

(b) On March 22, 2016, Griffon amended the Credit Agreement to increase the credit facility from \$250,000 to \$350,000, extend its maturity date from March 13, 2020 to March 22, 2021 and modify certain other provisions of the facility. The facility includes a letter of credit sub-facility with a limit of \$50,000 and a multi-currency sub-facility of \$50,000. The Credit Agreement provides for same day borrowings of base rate loans. Borrowings under the Credit Agreement may be repaid and re-borrowed at any time, subject to final maturity of the facility or the occurrence of an event of default under the Credit Agreement. Interest is payable on borrowings at either a LIBOR or base rate benchmark rate, in each case without a floor, plus an applicable margin, which adjusts based on financial performance. Current margins are 1.25% for base rate loans and 2.25% for LIBOR loans. The Credit Agreement has certain financial maintenance tests including a maximum total leverage ratio, a maximum senior secured leverage ratio and a minimum interest coverage ratio, as well as customary affirmative and negative covenants and events of default. The negative covenants place limits on Griffon's ability to, among other things, incur indebtedness, incur liens, and make restricted payments and investments. Borrowings under the Credit Agreement are guaranteed by Griffon's material domestic subsidiaries and are secured, on a first priority basis, by substantially all domestic assets of the Company and the guarantors, and a pledge of not greater than 65% of the equity interest in Griffon's material, first-tier foreign subsidiaries (except that a lien on the assets of Griffon's material domestic subsidiaries securing a limited amount of the debt under the Credit Agreement relating to Griffon's Employee Stock Ownership Plan ("ESOP") ranks pari passu with the lien granted on such assets under the Credit Agreement; see footnote (e) below). At June 30, 2017, there were \$163,748 in outstanding borrowings and standby letters of credit were \$14,360 under the Credit Agreement; \$171,892 was available, subject to certain loan covenants, for borrowing at that date.

(c) On December 21, 2009, Griffon issued \$100,000 principal amount of 4% convertible subordinated notes due 2017 (the "2017 Notes"). On July 14, 2016, Griffon announced that it would settle, upon conversion, up to \$125,000 of the conversion value of the 2017 Notes in cash, with amounts in excess of \$125,000, if any, to be settled in shares of Griffon common stock. On January 17, 2017, Griffon settled the convertible debt for \$173,855 with \$125,000 in cash, utilizing borrowings under the Credit Agreement, and \$48,858, or 1,954,993 shares, of common stock issued from treasury.

(d) In September 2015 and March 2016, Griffon entered into mortgage loans in the amounts of \$32,280 and \$8,000, respectively. The mortgage loans are secured by four properties occupied by Griffon's subsidiaries. The loans mature in September 2025 and April 2018, respectively, are collateralized by the specific properties financed and are guaranteed by Griffon. The loans bear interest at a rate of LIBOR plus 1.50%. At June 30, 2017, \$35,348 was outstanding, net of issuance costs.

In August 2016, Griffon's ESOP entered into an agreement that refinanced the existing ESOP loan into a new Term Loan in the amount of \$35,092 (the "Agreement"). The Agreement also provided for a Line Note with \$10,908 available to purchase shares of Griffon common stock in the open market. During the three and nine months ended June 30, 2017, Griffon's ESOP purchased 72,963 and 621,875 shares, respectively, of common stock for a total of \$1,695 or \$23.23 per share and \$10,908 or \$17.54 per share, respectively, with proceeds from the Line Note. On (e) June 30, 2017, the Term Loan and Line Note were combined into a single Term Loan. The Term Loan bears interest at LIBOR plus 2.50%. The Term Loan requires a quarterly principal payment of \$655 on September 30, 2017 and \$569 thereafter, with a balloon payment due at maturity on March 22, 2020. As of June 30, 2017, \$43,014, net of issuance costs, was outstanding under the Term Loan. The Term Loan is secured by shares purchased with the proceeds of the loan and with a lien on a specific amount of Griffon assets (which lien ranks pari passu with the lien granted on such assets under the Credit Agreement) and is guaranteed by Griffon.

In October 2006, CBP entered into a capital lease totaling \$14,290 for real estate in Troy, Ohio. The lease matures (f) in 2022, bears interest at a fixed rate of 5.0%, is secured by a mortgage on the real estate and is guaranteed by Griffon. At June 30, 2017, \$5,488 was outstanding, net of issuance costs.

In September 2015, Clopay Europe GmbH ("Clopay Europe") entered into a EUR 5,000 (\$5,705 as of June 30, 2017) revolving credit facility and EUR 15,000 term loan. The term loan is payable in twelve quarterly installments of EUR 1,250, bears interest at a fixed rate of 2.5% and matures in September 2018. The revolving facility matures in September 2017, but is renewable upon mutual agreement with the bank. The revolving credit facility accrues (g) interest at EURIBOR plus 1.75% per annum (1.75% at June 30, 2017). The revolver and the term loan are both secured by substantially all of the assets of Clopay Europe and its subsidiaries. Griffon guarantees the revolving facility and term loan. The term loan had an outstanding balance of EUR 6,250 (\$7,131 at June 30, 2017) and the revolver had no outstanding borrowings at June 30, 2017. Clopay Europe is required to maintain a certain minimum equity to assets ratio and is subject to a maximum debt leverage ratio (defined as the ratio of total debt to EBITDA).

Clopay do Brazil maintains a line of credit of R\$7,000 (\$2,116 as of June 30, 2017). Interest on borrowings accrues at various fixed rates which averaged about 15.0% as of June 30, 2017. At June 30, 2017, there was approximately R\$4,029 (\$1,218 as of June 30, 2017) borrowed under the line. PPC guarantees the line of credit.

In November 2012, Garant G.P. ("Garant") entered into a CAD \$15,000 (\$11,517 as of June 30, 2017) revolving credit facility. The facility accrues interest at LIBOR (USD) or the Bankers Acceptance Rate (CDN) plus 1.3% per annum (2.60% LIBOR USD and 2.31% Bankers Acceptance Rate CDN as of June 30, 2017). The revolving facility matures in October 2019. Garant is required to maintain a certain minimum equity. At June 30, 2017, there were no borrowings under the revolving credit facility.

In July 2016, Griffon Australia Holdings Pty Ltd and its Australian subsidiaries ("Griffon Australia") entered into an AUD 30,000 term loan and an AUD 10,000 revolver. The term loan refinanced two existing term loans and the revolver replaced two existing lines. In December 2016, the amount available under the revolver was increased from AUD 10,000 to AUD 20,000 and, in March 2017, the term loan commitment was increased by AUD 5,000 to AUD 33,500. The term loan requires quarterly principal payments of AUD 875 plus interest, with a balloon payment of AUD 24,750 due upon maturity in June 2019, and accrues interest at Bank Bill Swap Bid Rate "BBSY" plus 2.00% per annum (3.76% at June 30, 2017). The term loan had an outstanding balance of AUD 31,750 (\$24,330 as of June 30, 2017). The revolving facility matures in November 2017, but is renewable upon mutual agreement with the bank, and accrues interest at BBSY plus 2.0% per annum (3.67% at June 30, 2017). At June 30, 2017, there were no borrowings under the revolver. The revolver and the term loan are both secured by substantially all of the assets of Griffon Australia and its subsidiaries. Griffon guarantees the term loan. Griffon Australia is required to maintain a certain minimum equity level and is subject to a maximum leverage ratio and a minimum fixed charges cover ratio.

(h) Other long-term debt consists primarily of a loan with the Pennsylvania Industrial Development Authority, with the balance consisting of capital leases.

At June 30, 2017, Griffon and its subsidiaries were in compliance with the terms and covenants of all credit and loan agreements.

#### NOTE 9 — SHAREHOLDERS' EQUITY

During 2017, the Company paid a quarterly cash dividend of \$0.06 per share in each quarter, totaling \$0.18 per share for the nine months ended June 30, 2017. During 2016, the Company paid quarterly cash dividends of \$0.05 per share, totaling \$0.20 per share for the year. Dividends paid on shares in the ESOP were used to offset ESOP loan payments and recorded as a reduction of debt service payments and compensation expense. A dividend payable was established for the holders of restricted shares; such dividends will be released upon vesting of the underlying restricted shares.



On August 2, 2017 the Board of Directors declared a quarterly cash dividend of \$0.06 per share, payable on September 21, 2017 to shareholders of record as of the close of business on August 24, 2017.

Compensation expense for restricted stock is recognized ratably over the required service period based on the fair value of the grant, calculated as the number of shares granted multiplied by the stock price on the date of grant and, for performance shares, the likelihood of achieving the performance criteria. Compensation cost related to stock-based awards with graded vesting, generally over a period of three to four years, is recognized using the straight-line attribution method and recorded within SG&A expenses.

On January 29, 2016, shareholders approved the Griffon Corporation 2016 Equity Incentive Plan ("Incentive Plan") under which awards of performance shares, performance units, stock options, stock appreciation rights, restricted shares, restricted stock units, deferred shares and other stock-based awards may be granted. Options granted under the Incentive Plan may be either "incentive stock options" or nonqualified stock options, generally expire ten years after the date of grant and are granted at an exercise price of not less than 100% of the fair market value at the date of grant. The maximum number of shares of common stock available for award under the Incentive Plan is 2,350,000 (600,000 of which may be issued as incentive stock options), plus (i) any shares reserved for issuance under the 2011 Equity Incentive Plan as of the effective date of the Incentive Plan, and (ii) any shares underlying awards outstanding on such effective date under the 2011 Incentive Plan that are canceled or forfeited. As of June 30, 2017, there were 1,093,816 shares available for grant.

All grants outstanding under former equity plans will continue under their terms; no additional awards will be granted under such plans.

During the first quarter of 2017, Griffon granted 300,494 shares of restricted stock and restricted stock units, subject to certain performance conditions, with vesting periods of three years, with a total fair value of \$6,055, or a weighted average fair value of \$20.15 per share. During the second quarter of 2017, Griffon granted 528,000 shares of restricted stock to two senior executives with a vesting period of four years and a two year post-vesting holding period, subject to the achievement of certain absolute and relative performance conditions relating to the price of Griffon's common stock. So long as the minimum performance condition is attained, the amount of shares that can vest will range from 384,000 to 528,000. The total fair value of these restricted shares is approximately \$8,500, or a weighted average fair value of \$16.10. Also during the second quarter, Griffon granted 40,700 shares of restricted stock with a vesting period of three years and a fair value of \$1,036, or a weighted average fair value of \$25.45 per share. During the third quarter of 2017, no shares of restricted stock were granted.

For the quarters ended June 30, 2017 and 2016, stock based compensation expense totaled \$2,405 and \$2,877, respectively. For the nine months ended June 30, 2017 and 2016, stock based compensation expense totaled \$7,200 and \$8,432, respectively.

During the quarter and nine months ended June 30, 2017, 1,591 shares, with a market value of \$38 or \$23.64 per share, and 584,069 shares, with a market value of \$13,595 or \$23.28 per share, respectively, were withheld to settle employee taxes due to the vesting of restricted stock, and were added to treasury.

On December 21, 2009, Griffon issued \$100,000 principal amount of 4% convertible subordinated notes due 2017 (the "2017 Notes"). On July 14, 2016, Griffon announced that it would settle, upon conversion, up to \$125,000 of the conversion value of the 2017 Notes in cash, with amounts in excess of \$125,000, if any, to be settled in shares of Griffon common stock. On January 17, 2017, Griffon settled the convertible debt for \$173,855 with \$125,000 in cash, utilizing borrowing under the Credit Agreement, and \$48,858, or 1,954,993 shares of common stock issued from treasury.

On each of July 29, 2015 and August 3, 2016, Griffon's Board of Directors authorized the repurchase of up to \$50,000 of Griffon's outstanding common stock. Under these share repurchase programs, the Company may purchase shares in the open market, including pursuant to a 10b5-1 plan, or in privately negotiated transactions. There were no repurchases under these programs during the quarter ended June 30, 2017. During the nine months ended June 30, 2017, Griffon purchased 129,000 shares of common stock under these programs, for a total of \$2,201 or \$17.06 per share. As of June 30, 2017, \$49,437 remains under the August 2016 Board authorization.

From August 2011 to June 30, 2017, Griffon repurchased 15,984,854 shares of common stock, for a total of \$211,621 or \$13.24 per share, under Board authorized repurchase programs.

In addition to repurchases under Board authorized programs, on December 10, 2013, Griffon repurchased 4,444,444 shares of its common stock for \$50,000 from GS Direct, L.L.C. (“GS Direct”), an affiliate of The Goldman Sachs Group, Inc. Subject to certain exceptions, if GS Direct intends to sell its remaining 5,555,556 shares of Griffon common stock at any time prior to December 31, 2017, it will first negotiate in good faith to sell such shares to the Company.

## NOTE 10 – EARNINGS PER SHARE (EPS)

Basic EPS (and diluted EPS in periods when a loss exists) was calculated by dividing income available to common shareholders by the weighted average number of shares of common stock outstanding during the period. Diluted EPS was calculated by dividing income available to common shareholders by the weighted average number of shares of common stock outstanding plus additional common shares that were issued in connection with stock based compensation and upon the settlement of the 2017 convertible notes.

The following table is a reconciliation of the share amounts (in thousands) used in computing earnings per share:

|   | Three Months<br>Ended June<br>30, |        | Nine Months<br>Ended June<br>30, |        |
|---|-----------------------------------|--------|----------------------------------|--------|
|   | 2017                              | 2016   | 2017                             | 2016   |
| Weighted average shares outstanding - basic                 | 41,683                            | 40,558 | 40,765                           | 41,318 |
| Incremental shares from stock based compensation            | 1,572                             | 1,876  | 1,683                            | 2,047  |
| Convertible debt matured 2017                               | —                                 | 846    | 486                              | 878    |
| Weighted average shares outstanding - diluted               | 43,255                            | 43,280 | 42,934                           | 44,243 |
| Anti-dilutive options excluded from diluted EPS computation | —                                 | 377    | —                                | 404    |

On July 14, 2016, Griffon announced that it would settle, upon conversion, up to \$125,000 of the conversion value of the 2017 Notes in cash, with amounts in excess of \$125,000, if any, to be settled in shares of Griffon common stock. During the quarter ended March 31, 2017, Griffon settled the 2017 Notes for \$173,855 with \$125,000 in cash and 1,954,993 shares of common stock issued from treasury. Prior to settlement, Griffon had the intent and ability to settle the principal amount of the 2017 Notes in cash, and as such, the issuance of shares related to the principal amount of the 2017 Notes did not affect diluted shares.

## NOTE 11 – BUSINESS SEGMENTS

Griffon's reportable segments are as follows:

HBP is the leading US manufacturer and a global provider of long-handled tools and landscaping products for homeowners and professionals, as well as a leading manufacturer and marketer of residential and commercial garage doors and sells to professional dealers and some of the largest home center retail chains in North America.

Telephonics is recognized globally as a leading provider of highly sophisticated intelligence, surveillance and communications solutions for defense, aerospace and commercial customers.

PPC is a global leader in the development and production of embossed, laminated and printed specialty plastic films for hygienic, health-care and industrial products and sells to some of the world's largest consumer products companies.

Information on Griffon's reportable segments is as follows:

|                           | For the Three<br>Months Ended June<br>30, |           | For the Nine Months<br>Ended June 30, |           |
|---------------------------|---|-----------|---------------------------------------|-----------|
| REVENUE                   | 2017                                      | 2016      | 2017                                  | 2016      |
| Home & Building Products: |   |           |                                       |           |
| AMES                      | \$136,132                                 | \$122,198 | \$419,763                             | \$406,335 |
| CBP                       | 140,349                                   | 133,362   | 406,437                               | 389,657   |

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|                              |           |           |             |             |
|------------------------------|-----------|-----------|-------------|-------------|
| Home & Building Products     | 276,481   | 255,560   | 826,200     | 795,992     |
| Telephonics                  | 81,633    | 91,767    | 267,998     | 306,678     |
| PPC                          | 115,206   | 114,873   | 341,986     | 353,786     |
| Total consolidated net sales | \$473,320 | \$462,200 | \$1,436,184 | \$1,456,456 |

16

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The following table reconciles segment operating profit to income before taxes:

|                                | For the Three<br>Months Ended June<br>30, |           | For the Nine<br>Months Ended June<br>30, |           |
|--------------------------------|---|-----------|--|-----------|
|                                | 2017                                      | 2016      | 2017                                     | 2016      |
| INCOME BEFORE TAXES            |   |           |  |           |
| Segment operating profit:      |   |           |  |           |
| Home & Building Products       | \$23,708                                  | \$23,201  | \$64,661                                 | \$62,170  |
| Telephonics                    | 4,114                                     | 9,471     | 18,521                                   | 25,159    |
| PPC                            | 6,325                                     | 1,672     | 19,628                                   | 13,569    |
| Total segment operating profit | 34,147                                    | 34,344    | 102,810                                  | 100,898   |
| Net interest expense           | (12,712 )                                 | (12,960 ) | (38,701 )                                | (37,320 ) |
| Unallocated amounts            | (9,865 )                                  | (9,625 )  | (29,324 )                                | (28,632 ) |
| Income before taxes            | \$11,570                                  | \$11,759  | \$34,785                                 | \$34,946  |

Griffon evaluates performance and allocates resources based on each segment's operating results before interest income and expense, income taxes, depreciation and amortization, unallocated amounts (mainly corporate overhead), restructuring charges, loss on debt extinguishment and acquisition related expenses, as well as other items that may affect comparability, as applicable ("Segment adjusted EBITDA"). Griffon believes this information is useful to investors for the same reason.

The following table provides a reconciliation of Segment adjusted EBITDA to Income before taxes:

|                                       | For the Three<br>Months Ended June<br>30, |           | For the Nine<br>Months Ended June<br>30, |           |
|---------------------------------------|---|-----------|--|-----------|
|                                       | 2017                                      | 2016      | 2017                                     | 2016      |
| Segment adjusted EBITDA:              |   |           |  |           |
| Home & Building Products              | \$33,134                                  | \$32,082  | \$92,506                                 | \$88,249  |
| Telephonics                           | 6,784                                     | 12,125    | 26,679                                   | 32,913    |
| PPC                                   | 13,311                                    | 13,588    | 39,652                                   | 37,154    |
| Total Segment adjusted EBITDA         | 53,229                                    | 57,795    | 158,837                                  | 158,316   |
| Net interest expense                  | (12,712 )                                 | (12,960 ) | (38,701 )                                | (37,320 ) |
| Segment depreciation and amortization | (19,082 )                                 | (17,551 ) | (56,027 )                                | (51,518 ) |
| Unallocated amounts                   | (9,865 )                                  | (9,625 )  | (29,324 )                                | (28,632 ) |
| Restructuring charges                 | —   | (5,900 )  | —  | (5,900 )  |
| Income before taxes                   | \$11,570                                  | \$11,759  | \$34,785                                 | \$34,946  |

Unallocated amounts typically include general corporate expenses not attributable to a reportable segment.

|  | For the Three<br>Months Ended |          | For the Nine<br>Months Ended |          |
|--|-------------------------------|----------|------------------------------|----------|
|  | June 30,<br>2017              | 2016     | June 30,<br>2017             | 2016     |
| DEPRECIATION and AMORTIZATION                    |                               |          |                              |          |
| Segment:   |                               |          |                              |          |
| Home & Building Products                         | \$9,426                       | \$8,881  | \$27,845                     | \$26,079 |
| Telephonics                                      | 2,670                         | 2,654    | 8,158                        | 7,754    |
| PPC  | 6,986                         | 6,016    | 20,024                       | 17,685   |
| Total segment depreciation and amortization      | 19,082                        | 17,551   | 56,027                       | 51,518   |
| Corporate  | 125                           | 126      | 353                          | 361      |
| Total consolidated depreciation and amortization | \$19,207                      | \$17,677 | \$56,380                     | \$51,879 |

#### CAPITAL EXPENDITURES

|   |          |          |          |          |
|---|----------|----------|----------|----------|
| Segment:                                |          |          |          |          |
| Home & Building Products                | \$5,800  | \$9,148  | \$16,213 | \$37,263 |
| Telephonics                             | 1,161    | 2,360    | 4,274    | 5,598    |
| PPC                                     | 9,678    | 5,648    | 36,764   | 19,008   |
| Total segment                           | 16,639   | 17,156   | 57,251   | 61,869   |
| Corporate                               | 1        | 139      | 1,902    | 1,378    |
| Total consolidated capital expenditures | \$16,640 | \$17,295 | \$59,153 | \$63,247 |

| ASSETS                            | At June 30,<br>2017 | At<br>September 30,<br>2016 |
|-----------------------------------|---------------------|-----------------------------|
| Segment assets:                   |                     |                             |
| Home & Building Products          | \$1,030,779         | \$1,020,297                 |
| Telephonics                       | 315,791             | 334,631                     |
| PPC                               | 362,003             | 365,920                     |
| Total segment assets              | 1,708,573           | 1,720,848                   |
| Corporate                         | 91,117              | 59,061                      |
| Total continuing assets           | 1,799,690           | 1,779,909                   |
| Assets of discontinued operations | 4,793               | 2,187                       |
| Consolidated total                | \$1,804,483         | \$1,782,096                 |

Table of Contents

## GRIFFON CORPORATION AND SUBSIDIARIES

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(US dollars and non US currencies in thousands, except per share data)

(Unaudited)

(Unless otherwise indicated, references to years or year-end refer to Griffon's fiscal period ending September 30)

## NOTE 12 – DEFINED BENEFIT PENSION EXPENSE

Defined benefit pension expense (income) was as follows:

|                                | Three Months   |          | Nine Months    |           |
|--------------------------------|----------------|----------|----------------|-----------|
|                                | Ended June 30, |          | Ended June 30, |           |
|                                | 2017           | 2016     | 2017           | 2016      |
| Interest cost                  | \$1,402        | \$1,065  | \$4,206        | \$5,225   |
| Expected return on plan assets | (2,735 )       | (2,489 ) | (8,207 )       | (8,321 )  |
| Amortization:                  |                |          |                |           |
| Prior service cost             | 4              | 3        | 12             | 11        |
| Recognized actuarial loss      | 832            | 590      | 2,496          | 1,771     |
| Net periodic expense (income)  | \$(497 )       | \$(831 ) | \$(1,493)      | \$(1,314) |

In 2016, the Company changed the method used to estimate the service and interest components of net periodic benefit cost for pension and other post-retirement benefits from the single weighted-average discount rate to the spot rate method. There was no impact on the total benefit obligation.

## NOTE 13 – RECENT ACCOUNTING PRONOUNCEMENTS

## Recently adopted accounting pronouncements

In March 2016, the FASB issued guidance on Stock Compensation: Improvements to Employee Share-Based Payment Accounting. The guidance changes how companies account for certain aspects of share-based payment awards to employees, including the accounting for income taxes, forfeitures, and statutory tax withholding requirements, as well as the classification of related matters in the statement of cash flows. The amendments are effective for annual periods, and interim reporting periods within those annual periods, beginning after December 15, 2016 using either the prospective, retrospective or modified retrospective transition method, depending on the area covered in this update. In the fourth quarter of fiscal 2016, the Company early adopted this guidance as of October 1, 2015, using the prospective transition method in order to simplify the accounting for employee share-based payments. As such, all excess tax benefits (“windfalls”) and deficiencies (“shortfalls”) related to employee stock compensation were recognized within income tax expense and included in operating cash flow for the year ended September 30, 2016. Under prior guidance, windfalls were recognized to Capital in excess of par value and shortfalls were only recognized to the extent they exceeded the pool of windfall tax benefits; benefits were recognized in financing activities in the cash flow.

The first through third 2016 quarters and related year-to-date periods were adjusted as a result of the adoption. A tax benefit of \$2,193 was recognized within income tax expense reflecting the excess tax benefits in the accompanying Condensed Consolidated Statements of Operations and Comprehensive Income (Loss) for the nine-month period ended June 30, 2016. Additionally, income tax benefits at settlement of an award were previously reported as a reduction to operating cash flows and an increase to financing cash flows to the extent that those benefits exceeded the income tax benefits reported in earnings during the award's vesting period. As such, there was a \$2,291 increase to net cash provided by operating activities and a corresponding decrease to net cash used in financing activities in the accompanying Condensed Consolidated Statement of Cash Flows for nine-month period ended June 30, 2016. The remaining provisions of this accounting standard did not have a material impact on the accompanying condensed consolidated financial statements.



Newly issued but not yet effective accounting pronouncements

In May 2017, the FASB issued guidance to address the situation when a company modifies the terms of a stock compensation award previously granted to an employee. This guidance is effective, and should be applied prospectively, for fiscal years beginning after December 15, 2017. Early adoption is permitted as of the beginning of an annual period. The new guidance is effective for the Company beginning in 2019. We are currently evaluating the impact of the guidance on the Company's financial condition, results of operations and related disclosures.

In March 2017, the FASB issued amendments to the Compensation - Retirement Benefits guidance which requires companies to retrospectively present the service cost component of net periodic benefit cost for pension and retiree medical plans along with other compensation costs in operating income and present the other components of net periodic benefit cost below operating income in the income statement. The guidance also allows only the service cost component of net periodic benefit cost to be eligible for capitalization within inventory or fixed assets on a prospective basis. This guidance is effective, and should be applied retroactively, for fiscal years beginning after December 15, 2017. Early adoption is permitted as of the beginning of an annual period. The new guidance is effective for the Company beginning in 2019. We are currently evaluating the impact of the guidance on the Company's financial condition, results of operations and related disclosures.

In January 2017, the FASB issued guidance that simplifies how an entity is required to test goodwill for impairment by eliminating Step 2 from the goodwill impairment test. Step 2 measures a goodwill impairment loss by comparing the implied fair value of a reporting unit's goodwill with the carrying amount of that goodwill. This guidance is effective for annual periods beginning after December 15, 2019, including interim periods within those periods and will be effective for the Company beginning in 2020. Early adoption is permitted for interim or annual goodwill impairment tests performed on testing dates after January 1, 2017. We are currently evaluating the impact of the guidance on the Company's financial condition, results of operations and related disclosures.

In January 2017, the FASB issued guidance that clarifies the definition of a business, which will impact many areas of accounting including acquisitions, disposals, goodwill, and consolidation. The new standard is intended to help companies and other organizations evaluate whether transactions should be accounted for as acquisitions (or disposals) of assets or businesses. This guidance is effective for annual periods beginning after December 15, 2017, including interim periods within those periods and will be effective for the Company beginning in 2019. We are currently evaluating the impact of the guidance on the Company's financial condition, results of operations and related disclosures.

In August 2016, the FASB issued guidance on the Statement of Cash Flows Classification of certain cash receipts and cash payments (a consensus of the FASB Emerging Issues Task Force). This guidance addresses the following eight specific cash flow issues: Debt prepayment or debt extinguishment costs; settlement of zero-coupon debt instruments or other debt instruments with coupon interest rates that are insignificant in relation to the effective interest rate of the borrowing; contingent consideration payments made after a business combination; proceeds from the settlement of insurance claims; proceeds from the settlement of corporate-owned life insurance policies (including bank-owned life insurance policies); distributions received from equity method investees; beneficial interests in securitization transactions; and separately identifiable cash flows and application of the predominance principle. This guidance will be effective for the Company beginning in 2019. We are currently evaluating the impact of the guidance on the Company's financial condition, results of operations and related disclosures.

In February 2016, the FASB issued guidance on lease accounting requiring lessees to recognize a right-of-use asset and a lease liability for long-term leases. The liability will be equal to the present value of lease payments. This guidance must be applied using a modified retrospective transition approach to all annual and interim periods presented and is effective for the Company beginning in 2020. We are currently evaluating the impact of the guidance on the Company's financial condition, results of operations and related disclosures.

In August 2014, the FASB issued guidance on management's responsibility in evaluating whether there is substantial doubt about a company's ability to continue as a going concern and related footnote disclosures. Management will be required to evaluate, at each reporting period, whether there are conditions or events that raise substantial doubt about a company's ability to continue as a going concern within one year from the date the financial statements are issued. This guidance is effective prospectively for annual and interim reporting periods beginning in 2017; implementation of this guidance is not expected to have a material effect on the Company's financial condition or results of operations.

In May 2014, the FASB issued guidance on revenue from contracts with customers. The underlying principle is that an entity will recognize revenue to depict the transfer of goods or services to customers at an amount that the entity expects to be entitled to in exchange for those goods or services. The guidance provides a five-step analysis of transactions to determine when and how revenue is recognized. Other major provisions include capitalization of certain contract costs, consideration of time value of money in the transaction price, and allowing estimates of variable consideration to be recognized before contingencies are resolved, in certain circumstances. The guidance also requires enhanced disclosures regarding the nature, amount, timing and uncertainty of revenue and cash flows arising from an entity's contracts with customers. This guidance permits the use of either the retrospective or cumulative effect transition method and is effective for the Company beginning in 2019; early adoption is permitted beginning in 2018. We have not yet selected a transition method and are currently evaluating the impact of the guidance on the Company's financial condition, results of operations and related disclosures. The FASB has also issued the following additional guidance clarifying certain issues on revenue from contracts with customers; Revenue from Contracts with Customers: Narrow-Scope Improvements and Practical Expedients and Revenue from Contracts with Customers: Identifying Performance Obligations and

Licensing. The Company is currently evaluating this guidance to determine the impact it will have on its consolidated financial statements.

The Company has implemented all new accounting pronouncements that are in effect and that may impact its financial statements, and does not believe that there are any other new accounting pronouncements that have been issued that might have a material impact on its financial position or results of operations.

#### NOTE 14 – DISCONTINUED OPERATIONS

The following amounts related to the Installation Services segment, discontinued in 2008, and other businesses discontinued several years ago, which have been segregated from Griffon's continuing operations, and are reported as assets and liabilities of discontinued operations in the Condensed Consolidated Balance Sheets:

|  | At<br>June 30,<br>2017 | At<br>September 30,<br>2016 |
|--|------------------------|-----------------------------|
| Assets of discontinued operations:           |                        |                             |
| Prepaid and other current assets             | \$ 479                 | \$ 219                      |
| Other long-term assets                       | 4,314                  | 1,968                       |
| Total assets of discontinued operations      | \$ 4,793               | \$ 2,187                    |
| Liabilities of discontinued operations:      |                        |                             |
| Accrued liabilities, current                 | \$ 1,107               | \$ 1,684                    |
| Other long-term liabilities                  | 4,321                  | 1,706                       |
| Total liabilities of discontinued operations | \$ 5,428               | \$ 3,390                    |

There was no Installation Services revenue or income for the quarter and nine months ended June 30, 2017 or 2016.

#### NOTE 15 – RESTRUCTURING AND OTHER RELATED CHARGES

During the third quarter of 2016, PPC incurred pre-tax restructuring and related exit costs approximating \$5,900 primarily related to headcount reductions at PPC's Dombuhl, Germany facility, other location headcount reductions and for costs related to the shut down of PPC's Turkey facility. These actions resulted in the elimination of approximately 83 positions. The Dombuhl charges are related to an optimization plan that will drive innovation and enhance PPC's industry leading position in printed breathable back sheet. The facility will be transformed into a state of the art hygiene products facility focused on breathable printed film and siliconized products. In conjunction with this effort, PPC's customer base will be streamlined, and PPC will dispose of old assets and reduce overhead costs, allowing for gains in efficiencies.

The activity in the restructuring accrual recorded in accrued liabilities consisted of the following:

|   | Workforce<br>Reduction | Other<br>Related | Total    |
|---|------------------------|------------------|----------|
| Accrued liability at September 30, 2016 | \$ 2,487               | \$ 1,004         | \$ 3,491 |
| Payments                                | (1,749 )               | (745 )           | (2,494 ) |
| Accrued liability at June 30, 2017      | \$ 738                 | \$ 259           | \$ 997   |

#### NOTE 16 – OTHER INCOME (EXPENSE)

For the quarters ended June 30, 2017 and 2016, Other income (expense) included \$(849) and \$192, respectively, of net currency exchange gains (losses) in connection with the translation of receivables and payables denominated in currencies other than the functional currencies of Griffon and its subsidiaries as well as \$55 and \$58, respectively, of net investment income.

For the nine months ended June 30, 2017 and 2016, Other income (expense) included \$(1,116) and \$301, respectively, of net currency exchange gains (losses) in connection with the translation of receivables and payables denominated in currencies other than the functional currencies of Griffon and its subsidiaries as well as \$210 and \$260, respectively, of net investment income.

## NOTE 17 – WARRANTY LIABILITY

Telephonics offers warranties against product defects for periods generally ranging from one to two years, depending on the specific product and terms of the customer purchase agreement. CBP also offers warranties against product defects for periods generally ranging from one to ten years, with limited lifetime warranties on certain door models. Typical warranties require CBP and Telephonics to repair or replace the defective products during the warranty period at no cost to the customer. At the time revenue is recognized, Griffon records a liability for warranty costs, estimated based on historical experience, and periodically assesses its warranty obligations and adjusts the liability as necessary. AMES offers an express limited warranty for a period of ninety days on all products from the date of original purchase unless otherwise stated on the product or packaging.

Changes in Griffon’s warranty liability, included in Accrued liabilities, were as follows:

|  | Three Months   |          | Nine Months    |          |
|--|----------------|----------|----------------|----------|
|  | Ended June 30, |          | Ended June 30, |          |
|  | 2017           | 2016     | 2017           | 2016     |
| Balance, beginning of period                                       | \$5,803        | \$6,469  | \$6,322        | \$6,040  |
| Warranties issued and changes in estimated pre-existing warranties | 803            | 1,496    | 3,310          | 4,504    |
| Actual warranty costs incurred                                     | (1,457 )       | (1,698 ) | (4,483 )       | (4,277 ) |
| Balance, end of period   | \$5,149        | \$6,267  | \$5,149        | \$6,267  |

## NOTE 18 – OTHER COMPREHENSIVE INCOME (LOSS)

The amounts recognized in other comprehensive income (loss) were as follows:

|  | Three Months Ended<br>June 30, 2017 |         |               | Three Months Ended<br>June 30, 2016 |         |               |
|--|-------------------------------------|---------|---------------|-------------------------------------|---------|---------------|
|  | Pre-tax                             | Tax     | Net of<br>tax | Pre-tax                             | Tax     | Net of<br>tax |
| Foreign currency translation adjustments | \$6,414                             | \$—     | \$6,414       | \$796                               | \$—     | \$796         |
| Pension and other defined benefit plans  | 836                                 | (292 )  | 544           | 593                                 | (207 )  | 386           |
| Cash flow hedges                         | 277                                 | (79 )   | 198           | 1,838                               | (551 )  | 1,287         |
| Total other comprehensive income (loss)  | \$7,527                             | \$(371) | \$7,156       | \$3,227                             | \$(758) | \$2,469       |

  

|  | Nine Months Ended June<br>30, 2017 |           |               | Nine Months Ended June<br>30, 2016 |        |               |
|--|------------------------------------|-----------|---------------|------------------------------------|--------|---------------|
|  | Pre-tax                            | Tax       | Net of<br>tax | Pre-tax                            | Tax    | Net of<br>tax |
| Foreign currency translation adjustments | \$1,344                            | \$—       | \$1,344       | \$11,130                           | \$—    | \$11,130      |
| Pension and other defined benefit plans  | 2,508                              | (876 )    | 1,632         | 1,782                              | (624 ) | 1,158         |
| Cash flow hedges                         | 1,121                              | (320 )    | 801           | (1,967 )                           | 590    | (1,377 )      |
| Total other comprehensive income (loss)  | \$4,973                            | \$(1,196) | \$3,777       | \$10,945                           | \$(34) | \$10,911      |

The components of Accumulated other comprehensive income (loss) are as follows:

|  | June 30,<br>2017 | September 30,<br>2016 |
|--|------------------|-----------------------|
| Foreign currency translation adjustments | \$(41,550)       | \$(42,894 )           |
| Pension and other defined benefit plans  | (35,711 )        | (37,343 )             |
| Change in Cash flow hedges               | (203 )           | (1,004 )              |
|  | \$(77,464)       | \$(81,241 )           |

Amounts reclassified from accumulated other comprehensive income (loss) to income were as follows:

|                       | For the Three<br>Months Ended<br>June 30, |         | For the Nine<br>Months Ended<br>June 30, |           |
|-----------------------|---|---------|--|-----------|
|                       | 2017                                      | 2016    | 2017                                     | 2016      |
| Gain (Loss)           |   |         |  |           |
| Pension amortization  | \$(836)                                   | \$(593) | \$(2,508)                                | \$(1,782) |
| Cash flow hedges      | (88 )                                     | (764 )  | (910 )                                   | 324       |
| Total gain (loss)     | (924 )                                    | (1,357) | (3,418 )                                 | (1,458 )  |
| Tax benefit (expense) | 277                                       | 407     | 1,025                                    | 438       |
| Total                 | \$(647)                                   | \$(950) | \$(2,393)                                | \$(1,020) |

## NOTE 19 — COMMITMENTS AND CONTINGENCIES

## Legal and environmental

Department of Environmental Conservation of New York State (“DEC”), with ISC Properties, Inc. Lightron Corporation (“Lightron”), a wholly-owned subsidiary of Griffon, once conducted operations at a location in Peekskill in the Town of Cortlandt, New York (the “Peekskill Site”) owned by ISC Properties, Inc. (“ISC”), a wholly-owned subsidiary of Griffon. ISC sold the Peekskill Site in November 1982.

Subsequently, ISC was advised by the DEC that random sampling at the Peekskill Site and in a creek near the Peekskill Site indicated concentrations of solvents and other chemicals common to Lightron's prior plating operations. ISC then entered into a consent order with the DEC in 1996 (the "Consent Order") to perform a remedial investigation and prepare a feasibility study.



After completing the initial remedial investigation pursuant to the Consent Order, ISC was required by the DEC, and did accordingly conduct over the next several years, supplemental remedial investigations, including soil vapor investigations, under the Consent Order.

In April 2009, the DEC advised ISC's representatives that both the DEC and the New York State Department of Health had reviewed and accepted an August 2007 Remedial Investigation Report and an Additional Data Collection Summary Report dated January 30, 2009. With the acceptance of these reports, ISC completed the remedial investigation required under the Consent Order and was authorized, accordingly, by the DEC to conduct the Feasibility Study required by the Consent Order. Pursuant to the requirements of the Consent Order and its obligations thereunder, ISC, without acknowledging any responsibility to perform any remediation at the Site, submitted to the DEC in August 2009, a draft feasibility study which recommended for the soil, groundwater and sediment media, remediation alternatives having a current net capital cost value, in the aggregate, of approximately \$5,000. In February 2011, DEC advised ISC it has accepted and approved the feasibility study. Accordingly, ISC has no further obligations under the consent order.

Upon acceptance of the feasibility study, DEC issued a Proposed Remedial Action Plan ("PRAP") that sets forth the proposed remedy for the site. The PRAP accepted the recommendation contained in the feasibility study for remediation of the soil and groundwater media, but selected a different remediation alternative for the sediment medium. The approximate cost and the current net capital cost value of the remedy proposed by DEC in the PRAP is approximately \$10,000. After receiving public comments on the PRAP, the DEC issued a Record of Decision ("ROD") that set forth the specific remedies selected and responded to public comments. The remedies selected by the DEC in the ROD are the same remedies as those set forth in the PRAP.

It is now expected that DEC will enter into negotiations with potentially responsible parties to request they undertake performance of the remedies selected in the ROD, and if such parties do not agree to implement such remedies, then the State of New York may use State Superfund money to remediate the Peekskill site and seek recovery of costs from such parties. Griffon does not acknowledge any responsibility to perform any remediation at the Peekskill Site.

Improper Advertisement Claim involving Union Tools® Products. Beginning in December 2004, a customer of AMES had been named in various litigation matters relating to certain Union Tools products. The plaintiffs in those litigation matters asserted causes of action against the customer of AMES for improper advertisement to end consumers. The allegations suggested that advertisements led the consumers to believe that Union Tools' hand tools were wholly manufactured within boundaries of the United States. The complaints asserted various causes of action against the customer of AMES under federal and state law, including common law fraud. At some point, the customer may seek indemnity (including recovery of its legal fees and costs) against AMES for an unspecified amount. Presently, AMES cannot estimate the amount of loss, if any, if the customer were to seek legal recourse against AMES.

Union Fork and Hoe, Frankfort, NY site. The former Union Fork and Hoe property in Frankfort, NY was acquired by Ames in 2006 as part of a larger acquisition, and has historic site contamination involving chlorinated solvents, petroleum hydrocarbons and metals. AMES has entered into an Order on Consent with the New York State Department of Environmental Conservation. While the Order is without admission or finding of liability or acknowledgment that there has been a release of hazardous substances at the site, AMES is required to perform a remedial investigation of certain portions of the property and to recommend a remediation option. At the conclusion of the remediation phase to the satisfaction of the DEC, the DEC will issue a Certificate of Completion. AMES has performed significant investigative and remedial activities in the last few years under work plans approved by the DEC, and the DEC has approved the final remedial investigation report. AMES submitted a Feasibility Study, evaluating a number of remedial options, and recommending excavation and offsite disposal of lead contaminated soils, capping of other areas of the site impacted by other metals and performing limited groundwater monitoring. The Company is now awaiting a DEC decision on the Feasibility Study and the issuance of a Record of Decision.

Implementation of the selected remedial alternative is expected to occur following regulatory approval. AMES has a number of defenses to liability in this matter, including its rights under a previous Consent Judgment entered into between the DEC and a predecessor of AMES relating to the site.

## US Government investigations and claims

Defense contracts and subcontracts, including Griffon's contracts and subcontracts, are subject to audit and review by various agencies and instrumentalities of the United States government, including among others, the Defense Contract Audit Agency ("DCAA"), the Defense Criminal Investigative Service ("DCIS"), and the Department of Justice ("DOJ") which has responsibility for asserting claims on behalf of the US government. In addition to ongoing audits, Griffon is currently in discussions with the civil division of the US Department of Justice regarding certain amounts the civil division has indicated it believes it is owed from Griffon with respect to certain US government contracts in which Griffon acted as a subcontractor. No claim has been asserted against Griffon in connection with this matter, and Griffon believes that it does not have a material financial exposure in connection with this matter.

In general, departments and agencies of the US Government have the authority to investigate various transactions and operations of Griffon, and the results of such investigations may lead to administrative, civil or criminal proceedings, the ultimate outcome of which could be fines, penalties, repayments or compensatory or treble damages. US Government regulations provide that certain findings against a contractor may lead to suspension or debarment from future US Government contracts or the loss of export privileges for a company or an operating division or subdivision. Suspension or debarment could have a material adverse effect on Telephonics because of its reliance on government contracts.

## General legal

Griffon is subject to various laws and regulations relating to the protection of the environment and is a party to legal proceedings arising in the ordinary course of business. Management believes, based on facts presently known to it, that the resolution of the matters above and such other matters will not have a material adverse effect on Griffon's consolidated financial position, results of operations or cash flows.

## NOTE 20 — CONSOLIDATING GUARANTOR AND NON-GUARANTOR FINANCIAL INFORMATION

Griffon's Senior Notes are fully and unconditionally guaranteed, jointly and severally, on a senior secured basis by the domestic assets of Clopay Building Products Company, Inc., Clopay Plastic Products Company, Inc., Telephonics Corporation, The AMES Companies, Inc., ATT Southern, Inc. and Clopay Ames True Temper Holding Corp., all of which are indirectly 100% owned by Griffon. In accordance with Rule 3-10 of Regulation S-X promulgated under the Securities Act of 1933, presented below are condensed consolidating financial information as of June 30, 2017 and September 30, 2016 and for the three and nine months ended June 30, 2017 and 2016. The financial information may not necessarily be indicative of the results of operations or financial position of the guarantor companies or non-guarantor companies had they operated as independent entities. The guarantor companies and the non-guarantor companies include the consolidated financial results of their wholly-owned subsidiaries accounted for under the equity method.

The indenture relating to the Senior Notes (the "Indenture") contains terms providing that, under certain limited circumstances, a guarantor will be released from its obligations to guarantee the Senior Notes. These circumstances include (i) a sale of at least a majority of the stock, or all or substantially all the assets, of the subsidiary guarantor as permitted by the Indenture; (ii) a public equity offering of a subsidiary guarantor that qualifies as a "Minority Business" as defined in the Indenture (generally, a business the EBITDA of which constitutes less than 50% of the segment adjusted EBITDA of the Company for the most recently ended four fiscal quarters), and that meets certain other specified conditions as set forth in the Indenture; (iii) the designation of a guarantor as an "unrestricted subsidiary" as defined in the Indenture, in compliance with the terms of the Indenture; (iv) Griffon exercising its right to defease the Senior Notes, or to otherwise discharge its obligations under the Indenture, in each case in accordance with the terms of the Indenture; and (v) upon obtaining the requisite consent of the holders of the Senior Notes.



## CONDENSED CONSOLIDATING BALANCE SHEETS

At June 30, 2017

|   | Parent<br>Company | Guarantor<br>Companies | Non-Guarantor<br>Companies | Elimination   | Consolidation |
|---|-------------------|------------------------|----------------------------|---------------|---------------|
| <b>CURRENT ASSETS</b>   |                   |                        |                            |               |               |
| Cash and equivalents  | \$21,231          | \$11,550               | \$36,667                   | \$—           | \$69,448      |
| Accounts receivable, net of allowances  | —                 | 192,813                | 54,839                     | (19,839)      | 227,813       |
| Contract costs and recognized income not yet billed, net of progress payments | —                 | 119,114                | 253                        | —             | 119,367       |
| Inventories, net  | —                 | 269,815                | 69,502                     | 76            | 339,393       |
| Prepaid and other current assets  | 14,014            | 16,574                 | 12,908                     | 126           | 43,622        |
| Assets of discontinued operations   | —                 | —                      | 479                        | —             | 479           |
| Total Current Assets  | 35,245            | 609,866                | 174,648                    | (19,637)      | 800,122       |
| PROPERTY, PLANT AND EQUIPMENT, net  | 723               | 300,922                | 108,827                    | —             | 410,472       |
| GOODWILL  | —                 | 284,875                | 76,530                     | —             | 361,405       |
| INTANGIBLE ASSETS, net  | —                 | 144,620                | 65,440                     | —             | 210,060       |
| INTERCOMPANY RECEIVABLE   | 555,769           | 756,667                | 356,701                    | (1,669,137)   | —             |
| EQUITY INVESTMENTS IN SUBSIDIARIES  | 848,559           | 867,153                | 1,062,002                  | (2,777,714)   | —             |
| OTHER ASSETS  | 8,568             | 5,515                  | 4,006                      | 21            | 18,110        |
| ASSETS OF DISCONTINUED OPERATIONS   | —                 | —                      | 4,314                      | —             | 4,314         |
| Total Assets  | \$1,448,864       | \$2,969,618            | \$1,852,468                | \$(4,466,467) | \$1,804,483   |
| <b>CURRENT LIABILITIES</b>  |                   |                        |                            |               |               |
| Notes payable and current portion of long-term debt                           | \$2,895           | \$2,358                | \$11,403                   | \$—           | \$16,656      |
| Accounts payable and accrued liabilities                                      | 28,093            | 192,756                | 69,231                     | (13,638)      | 276,442       |
| Liabilities of discontinued operations  | —                 | —                      | 1,107                      | —             | 1,107         |
| Total Current Liabilities   | 30,988            | 195,114                | 81,741                     | (13,638)      | 294,205       |
| LONG-TERM DEBT, net   | 924,307           | 17,240                 | 39,173                     | —             | 980,720       |
| INTERCOMPANY PAYABLES   | 75,225            | 768,406                | 795,095                    | (1,638,726)   | —             |
| OTHER LIABILITIES   | 24,256            | 100,641                | 12,310                     | (6,058)       | 131,149       |
| LIABILITIES OF DISCONTINUED OPERATIONS  | —                 | —                      | 4,321                      | —             | 4,321         |
| Total Liabilities   | 1,054,776         | 1,081,401              | 932,640                    | (1,658,422)   | 1,410,395     |
| SHAREHOLDERS' EQUITY  | 394,088           | 1,888,217              | 919,828                    | (2,808,045)   | 394,088       |
| Total Liabilities and Shareholders' Equity                                    | \$1,448,864       | \$2,969,618            | \$1,852,468                | \$(4,466,467) | \$1,804,483   |

## CONDENSED CONSOLIDATING BALANCE SHEETS

At September 30, 2016

|   | Parent<br>Company | Guarantor<br>Companies | Non-Guarantor<br>Companies | Elimination   | Consolidation |
|---|-------------------|------------------------|----------------------------|---------------|---------------|
| <b>CURRENT ASSETS</b>   |                   |                        |                            |               |               |
| Cash and equivalents  | \$6,517           | \$27,692               | \$ 38,344                  | \$—           | \$ 72,553     |
| Accounts receivable, net of allowances  | —                 | 175,583                | 63,810                     | (5,642        | ) 233,751     |
| Contract costs and recognized income not yet billed, net of progress payments | —                 | 126,961                | —                          | —             | 126,961       |
| Inventories, net  | —                 | 239,325                | 69,544                     | —             | 308,869       |
| Prepaid and other current assets  | 39,763            | 31,191                 | 16,447                     | (48,796       | ) 38,605      |
| Assets of discontinued operations   | —                 | —                      | 219                        | —             | 219           |
| Total Current Assets  | 46,280            | 600,752                | 188,364                    | (54,438       | ) 780,958     |
| <b>PROPERTY, PLANT AND EQUIPMENT, net</b>                                     |                   |                        |                            |               |               |
| GOODWILL  | 956               | 303,735                | 100,713                    | —             | 405,404       |
| INTANGIBLE ASSETS, net  | —                 | 284,875                | 76,310                     | —             | 361,185       |
| INTERCOMPANY RECEIVABLE   | —                 | 147,960                | 62,639                     | —             | 210,599       |
| EQUITY INVESTMENTS IN SUBSIDIARIES  | 539,938           | 713,118                | 307,081                    | (1,560,137    | ) —           |
| OTHER ASSETS  | 824,887           | 866,595                | 1,916,622                  | (3,608,104    | ) —           |
| ASSETS OF DISCONTINUED OPERATIONS   | 6,529             | 12,151                 | 12,675                     | (9,373        | ) 21,982      |
| Total Assets  | —                 | —                      | 1,968                      | —             | 1,968         |
|   | \$1,418,590       | \$2,929,186            | \$ 2,666,372               | \$(5,232,052) | \$ 1,782,096  |
| <b>CURRENT LIABILITIES</b>  |                   |                        |                            |               |               |
| Notes payable and current portion of long-term debt                           | \$3,153           | \$2,307                | \$ 17,184                  | \$—           | \$ 22,644     |
| Accounts payable and accrued liabilities                                      | 65,751            | 202,657                | 65,213                     | (39,686       | ) 293,935     |
| Liabilities of discontinued operations  | —                 | —                      | 1,684                      | —             | 1,684         |
| Total Current Liabilities   | 68,904            | 204,964                | 84,081                     | (39,686       | ) 318,263     |
| LONG-TERM DEBT, net   | 848,589           | 18,872                 | 46,453                     | —             | 913,914       |
| INTERCOMPANY PAYABLES   | 57,648            | 737,980                | 735,053                    | (1,530,681    | ) —           |
| OTHER LIABILITIES   | 32,502            | 114,491                | 26,574                     | (36,301       | ) 137,266     |
| LIABILITIES OF DISCONTINUED OPERATIONS  | —                 | —                      | 1,706                      | —             | 1,706         |
| Total Liabilities   | 1,007,643         | 1,076,307              | 893,867                    | (1,606,668    | ) 1,371,149   |
| SHAREHOLDERS' EQUITY  | 410,947           | 1,852,879              | 1,772,505                  | (3,625,384    | ) 410,947     |
| Total Liabilities and Shareholders' Equity                                    | \$1,418,590       | \$2,929,186            | \$ 2,666,372               | \$(5,232,052) | \$ 1,782,096  |

CONDENSED CONSOLIDATING STATEMENTS OF OPERATIONS AND COMPREHENSIVE INCOME  
(LOSS)

For the Three Months Ended June 30, 2017

| (\$ in thousands)   | Parent<br>Company | Guarantor<br>Companies | Non-Guarantor<br>Companies | Elimination  | Consolidation |
|---|-------------------|------------------------|----------------------------|--------------|---------------|
| Revenue   | \$—               | \$ 376,143             | \$ 103,905                 | \$ (6,728 )  | \$ 473,320    |
| Cost of goods and services                                | —                 | 283,552                | 81,082                     | (7,271 )     | 357,363       |
| Gross profit  | —                 | 92,591                 | 22,823                     | 543          | 115,957       |
| Selling, general and administrative expenses              | 7,038             | 65,146                 | 18,648                     | (92 )        | 90,740        |
| Income (loss) from operations                             | (7,038 )          | 27,445                 | 4,175                      | 635          | 25,217        |
| Other income (expense)                                    |                   |                        |                            |              |               |
| Interest income (expense), net                            | (3,267 )          | (8,248 )               | (1,197 )                   | —            | (12,712 )     |
| Other, net  | 55                | 572                    | (927 )                     | (635 )       | (935 )        |
| Total other income (expense)                              | (3,212 )          | (7,676 )               | (2,124 )                   | (635 )       | (13,647 )     |
| Income (loss) before taxes                                | (10,250 )         | 19,769                 | 2,051                      | —            | 11,570        |
| Provision (benefit) for income taxes                      | (6,080 )          | 6,910                  | 1,187                      | —            | 2,017         |
| Income (loss) before equity in net income of subsidiaries | (4,170 )          | 12,859                 | 864                        | —            | 9,553         |
| Equity in net income (loss) of subsidiaries               | 13,723            | 913                    | 12,859                     | (27,495 )    | —             |
| Net income (loss)   | \$ 9,553          | \$ 13,772              | \$ 13,723                  | \$ (27,495 ) | \$ 9,553      |
| Net Income (loss)   | \$ 9,553          | \$ 13,772              | \$ 13,723                  | \$ (27,495 ) | \$ 9,553      |
| Other comprehensive income (loss), net of taxes           | 7,156             | 3,688                  | 9,992                      | (13,680 )    | 7,156         |
| Comprehensive income (loss)                               | \$ 16,709         | \$ 17,460              | \$ 23,715                  | \$ (41,175 ) | \$ 16,709     |

CONDENSED CONSOLIDATING STATEMENTS OF OPERATIONS AND COMPREHENSIVE INCOME  
(LOSS)

For the Three Months Ended June 30, 2016

| (\$ in thousands)   | Parent<br>Company | Guarantor<br>Companies | Non-Guarantor<br>Companies | Elimination  | Consolidation |
|---|-------------------|------------------------|----------------------------|--------------|---------------|
| Revenue   | \$—               | \$ 369,235             | \$ 100,420                 | \$ (7,455 )  | \$ 462,200    |
| Cost of goods and services                                | —                 | 267,804                | 82,914                     | (7,875 )     | 342,843       |
| Gross profit  | —                 | 101,431                | 17,506                     | 420          | 119,357       |
| Selling, general and administrative expenses              | 6,646             | 64,735                 | 17,591                     | (92 )        | 88,880        |
| Restructuring and other related charges                   | —                 | 1,299                  | 4,601                      | —            | 5,900         |
| Total operating expenses                                  | 6,646             | 66,034                 | 22,192                     | (92 )        | 94,780        |
| Income (loss) from operations                             | (6,646 )          | 35,397                 | (4,686 )                   | 512          | 24,577        |
| Other income (expense)                                    |                   |                        |                            |              |               |
| Interest income (expense), net                            | (3,347 )          | (7,656 )               | (1,957 )                   | —            | (12,960 )     |
| Other, net  | 67                | 714                    | (127 )                     | (512 )       | 142           |
| Total other income (expense)                              | (3,280 )          | (6,942 )               | (2,084 )                   | (512 )       | (12,818 )     |
| Income (loss) before taxes                                | (9,926 )          | 28,455                 | (6,770 )                   | —            | 11,759        |
| Provision (benefit) for income taxes                      | 12,946            | 7,167                  | (15,950 )                  | —            | 4,163         |
| Income (loss) before equity in net income of subsidiaries | (22,872 )         | 21,288                 | 9,180                      | —            | 7,596         |
| Equity in net income (loss) of subsidiaries               | 30,468            | 7,454                  | 21,288                     | (59,210 )    | —             |
| Net income (loss)   | \$ 7,596          | \$ 28,742              | \$ 30,468                  | \$ (59,210 ) | \$ 7,596      |
| Net Income (loss)   | \$ 7,596          | \$ 28,742              | \$ 30,468                  | \$ (59,210 ) | \$ 7,596      |
| Other comprehensive income (loss), net of taxes           | 2,469             | (2,652 )               | 4,920                      | (2,268 )     | 2,469         |
| Comprehensive income (loss)                               | \$ 10,065         | \$ 26,090              | \$ 35,388                  | \$ (61,478 ) | \$ 10,065     |



CONDENSED CONSOLIDATING STATEMENTS OF OPERATIONS AND COMPREHENSIVE INCOME  
(LOSS)

For the Nine Months Ended June 30, 2017

|   | Parent<br>Company | Guarantor<br>Companies | Non-Guarantor<br>Companies | Elimination | Consolidation |
|---|-------------------|------------------------|----------------------------|-------------|---------------|
| Revenue   | \$—               | \$1,132,641            | \$ 327,325                 | \$(23,782 ) | \$ 1,436,184  |
| Cost of goods and services                                | —                 | 859,990                | 253,406                    | (24,846 )   | 1,088,550     |
| Gross profit  | —                 | 272,651                | 73,919                     | 1,064       | 347,634       |
| Selling, general and administrative expenses              | 20,759            | 194,377                | 58,113                     | (277 )      | 272,972       |
| Income (loss) from operations                             | (20,759 )         | 78,274                 | 15,806                     | 1,341       | 74,662        |
| Other income (expense)                                    |                   |                        |                            |             |               |
| Interest income (expense), net                            | (10,616 )         | (24,539 )              | (3,546 )                   | —           | (38,701 )     |
| Other, net  | 216               | 2,131                  | (2,182 )                   | (1,341 )    | (1,176 )      |
| Total other income (expense)                              | (10,400 )         | (22,408 )              | (5,728 )                   | (1,341 )    | (39,877 )     |
| Income (loss) before taxes                                | (31,159 )         | 55,866                 | 10,078                     | —           | 34,785        |
| Provision (benefit) for income taxes                      | (16,643 )         | 20,006                 | 4,560                      | —           | 7,923         |
| Income (loss) before equity in net income of subsidiaries | (14,516 )         | 35,860                 | 5,518                      | —           | 26,862        |
| Equity in net income (loss) of subsidiaries               | 41,378            | 5,633                  | 35,860                     | (82,871 )   | —             |
| Net income (loss)   | \$ 26,862         | \$ 41,493              | \$ 41,378                  | \$(82,871 ) | \$ 26,862     |
| Net Income (loss)   | \$ 26,862         | \$ 41,493              | \$ 41,378                  | \$(82,871 ) | \$ 26,862     |
| Other comprehensive income (loss), net of taxes           | 3,777             | (4,219 )               | 15,346                     | (11,127 )   | 3,777         |
| Comprehensive income (loss)                               | \$ 30,639         | \$ 37,274              | \$ 56,724                  | \$(93,998 ) | \$ 30,639     |

CONDENSED CONSOLIDATING STATEMENTS OF OPERATIONS AND COMPREHENSIVE INCOME  
(LOSS)

For the Nine Months Ended June 30, 2016

|   | Parent<br>Company | Guarantor<br>Companies | Non-Guarantor<br>Companies | Elimination  | Consolidation |
|---|-------------------|------------------------|----------------------------|--------------|---------------|
| Revenue   | \$—               | \$1,165,484            | \$ 313,766                 | \$(22,794 )  | \$ 1,456,456  |
| Cost of goods and services                                | —                 | 879,391                | 251,303                    | (23,857 )    | 1,106,837     |
| Gross profit  | —                 | 286,093                | 62,463                     | 1,063        | 349,619       |
| Selling, general and administrative expenses              | 19,574            | 196,879                | 55,589                     | (277 )       | 271,765       |
| Restructuring and other related charges                   | —                 | 1,299                  | 4,601                      | —            | 5,900         |
| Total operating expenses                                  | 19,574            | 198,178                | 60,190                     | (277 )       | 277,665       |
| Income (loss) from operations                             | (19,574 )         | 87,915                 | 2,273                      | 1,340        | 71,954        |
| Other income (expense)                                    |                   |                        |                            |              |               |
| Interest income (expense), net                            | (8,299 )          | (23,197 )              | (5,824 )                   | —            | (37,320 )     |
| Other, net  | 278               | 2,634                  | (1,260 )                   | (1,340 )     | 312           |
| Total other income (expense)                              | (8,021 )          | (20,563 )              | (7,084 )                   | (1,340 )     | (37,008 )     |
| Income (loss) before taxes                                | (27,595 )         | 67,352                 | (4,811 )                   | —            | 34,946        |
| Provision (benefit) for income taxes                      | 1,307             | 23,996                 | (14,836 )                  | —            | 10,467        |
| Income (loss) before equity in net income of subsidiaries | (28,902 )         | 43,356                 | 10,025                     | —            | 24,479        |
| Equity in net income (loss) of subsidiaries               | 53,381            | 8,275                  | 43,356                     | (105,012 )   | —             |
| Net income (loss)   | \$ 24,479         | \$ 51,631              | \$ 53,381                  | \$(105,012 ) | \$ 24,479     |
| Net Income (loss)   | \$ 24,479         | \$ 51,631              | \$ 53,381                  | \$(105,012 ) | \$ 24,479     |
| Other comprehensive income (loss), net of taxes           | 10,911            | (451 )                 | 11,161                     | (10,710 )    | 10,911        |
| Comprehensive income (loss)                               | \$ 35,390         | \$ 51,180              | \$ 64,542                  | \$(115,722 ) | \$ 35,390     |

## CONDENSED CONSOLIDATING STATEMENTS OF CASH FLOWS

For the Nine Months Ended June 30, 2017

|   | Parent<br>Company | Guarantor<br>Companies | Non-Guarantor<br>Companies | Elimination  | Consolidation    |
|---|-------------------|------------------------|----------------------------|--------------|------------------|
| <b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>            |                   |                        |                            |              |                  |
| Net income (loss)                                       | \$ 26,862         | \$ 41,493              | \$ 41,378                  | \$ (82,871 ) | \$ 26,862        |
| Net cash provided by (used in) operating activities:    | (18,837 )         | 40,186                 | 44,136                     | —            | 65,485           |
| <b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>            |                   |                        |                            |              |                  |
| Acquisition of property, plant and equipment            | (12 )             | (36,384 )              | (22,757 )                  | —            | (59,153 )        |
| Acquired businesses, net of cash acquired               | —                 | —                      | (6,051 )                   | —            | (6,051 )         |
| Proceeds from sale of assets                            | —                 | 157                    | 8                          | —            | 165              |
| Net cash provided by investing activities               | (12 )             | (36,227 )              | (28,800 )                  | —            | (65,039 )        |
| <b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>            |                   |                        |                            |              |                  |
| Purchase of shares for treasury                         | (15,796 )         | —                      | —                          | —            | (15,796 )        |
| Proceeds from long-term debt                            | 200,656           | —                      | 10,441                     | —            | 211,097          |
| Payments of long-term debt                              | (128,365 )        | (1,613 )               | (22,500 )                  | —            | (152,478 )       |
| Change in short-term borrowings                         | —                 | —                      | (940 )                     | —            | (940 )           |
| Share premium payment on settled debt                   | (24,997 )         | —                      | —                          | —            | (24,997 )        |
| Financing costs   | (363 )            | —                      | —                          | —            | (363 )           |
| Purchase of ESOP shares                                 | (10,908 )         | —                      | —                          | —            | (10,908 )        |
| Dividends paid  | (7,766 )          | —                      | —                          | —            | (7,766 )         |
| Other, net  | 21,102            | (18,488 )              | (2,726 )                   | —            | (112 )           |
| Net cash provided by (used in) financing activities     | 33,563            | (20,101 )              | (15,725 )                  | —            | (2,263 )         |
| <b>CASH FLOWS FROM DISCONTINUED OPERATIONS:</b>         |                   |                        |                            |              |                  |
| Net cash used in discontinued operations                | —                 | —                      | (1,216 )                   | —            | (1,216 )         |
| Effect of exchange rate changes on cash and equivalents | —                 | —                      | (72 )                      | —            | (72 )            |
| <b>NET INCREASE (DECREASE) IN CASH AND EQUIVALENTS</b>  | <b>14,714</b>     | <b>(16,142 )</b>       | <b>(1,677 )</b>            | <b>—</b>     | <b>(3,105 )</b>  |
| <b>CASH AND EQUIVALENTS AT BEGINNING OF PERIOD</b>      | <b>6,517</b>      | <b>27,692</b>          | <b>38,344</b>              | <b>—</b>     | <b>72,553</b>    |
| <b>CASH AND EQUIVALENTS AT END OF PERIOD</b>            | <b>\$ 21,231</b>  | <b>\$ 11,550</b>       | <b>\$ 36,667</b>           | <b>\$ —</b>  | <b>\$ 69,448</b> |

## CONDENSED CONSOLIDATING STATEMENTS OF CASH FLOWS

For the Nine Months Ended June 30, 2016

|   | Parent<br>Company | Guarantor<br>Companies | Non-Guarantor<br>Companies | Elimination | Consolidation    |
|---|-------------------|------------------------|----------------------------|-------------|------------------|
| <b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>            |                   |                        |                            |             |                  |
| Net income (loss)                                       | \$ 24,479         | \$ 51,631              | \$ 53,381                  | \$(105,012) | \$ 24,479        |
| Net cash provided by (used in) operating activities:    | (13,428 )         | 54,730                 | 18,445                     | —           | 59,747           |
| <b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>            |                   |                        |                            |             |                  |
| Acquisition of property, plant and equipment            | (221 )            | (51,494 )              | (11,532 )                  | —           | (63,247 )        |
| Acquired businesses, net of cash acquired               | —                 | —                      | (1,744 )                   | —           | (1,744 )         |
| Investment in unconsolidated joint venture              | —                 | (2,726 )               | —                          | —           | (2,726 )         |
| Investment sales  | 715               | —                      | —                          | —           | 715              |
| Proceeds from sale of assets                            | —                 | 757                    | 157                        | —           | 914              |
| Net cash provided by (used in) investing activities     | 494               | (53,463 )              | (13,119 )                  | —           | (66,088 )        |
| <b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>            |                   |                        |                            |             |                  |
| Purchase of shares for treasury                         | (50,771 )         | —                      | —                          | —           | (50,771 )        |
| Proceeds from long-term debt                            | 238,450           | 2,336                  | 22,463                     | —           | 263,249          |
| Payments of long-term debt                              | (143,785)         | (1,599 )               | (32,589 )                  | —           | (177,973 )       |
| Change in short-term borrowings                         | —                 | —                      | (45 )                      | —           | (45 )            |
| Financing costs   | (4,028 )          | —                      | (107 )                     | —           | (4,135 )         |
| Dividends paid  | (6,686 )          | —                      | —                          | —           | (6,686 )         |
| Other, net  | 13                | (3,984 )               | 3,984                      | —           | 13               |
| Net cash provided by (used in) financing activities     | 33,193            | (3,247 )               | (6,294 )                   | —           | 23,652           |
| <b>CASH FLOWS FROM DISCONTINUED OPERATIONS:</b>         |                   |                        |                            |             |                  |
| Net cash used in discontinued operations                | —                 | —                      | (1,152 )                   | —           | (1,152 )         |
| Effect of exchange rate changes on cash and equivalents | —                 | —                      | 456                        | —           | 456              |
| <b>NET INCREASE (DECREASE) IN CASH AND EQUIVALENTS</b>  | <b>20,259</b>     | <b>(1,980 )</b>        | <b>(1,664 )</b>            | <b>—</b>    | <b>16,615</b>    |
| <b>CASH AND EQUIVALENTS AT BEGINNING OF PERIOD</b>      | <b>2,440</b>      | <b>10,671</b>          | <b>38,890</b>              | <b>—</b>    | <b>52,001</b>    |
| <b>CASH AND EQUIVALENTS AT END OF PERIOD</b>            | <b>\$ 22,699</b>  | <b>\$ 8,691</b>        | <b>\$ 37,226</b>           | <b>\$—</b>  | <b>\$ 68,616</b> |

Table of Contents

(Unless otherwise indicated, US dollars and non US currencies are in thousands, except per share data)

Item 2 - Management's Discussion and Analysis of Financial Condition and Results of Operations

BUSINESS OVERVIEW

Griffon Corporation (the "Company" or "Griffon") is a diversified management and holding company conducting business through wholly-owned subsidiaries. Griffon oversees the operations of its subsidiaries, allocates resources among them and manages their capital structures. Griffon provides direction and assistance to its subsidiaries in connection with acquisition and growth opportunities as well as in connection with divestitures. In order to further diversify, Griffon also seeks out, evaluates and, when appropriate, will acquire additional businesses that offer potentially attractive returns on capital.

Headquartered in New York, N.Y., the Company was founded in 1959 and is incorporated in Delaware. Griffon is listed on the New York Stock Exchange and trades under the symbol GFF.

Griffon currently conducts its operations through three reportable segments:

Home & Building Products ("HBP") consists of two companies, The AMES Companies, Inc. ("AMES") and Clopay Building Products Company, Inc. ("CBP"):

AMES, founded in 1774, is the leading US manufacturer and a global provider of long-handled tools and landscaping products for homeowners and professionals.

CBP, since 1964, is a leading manufacturer and marketer of residential and commercial garage doors and sells to professional dealers and some of the largest home center retail chains in North America.

Telephonics Corporation ("Telephonics"), founded in 1933, is recognized globally as a leading provider of highly sophisticated intelligence, surveillance and communications solutions for defense, aerospace and commercial customers.

Clopay Plastic Products Company, Inc. ("PPC"), incorporated in 1934, is a global leader in the development and production of embossed, laminated and printed specialty plastic films for hygienic, health-care and industrial products and sells to some of the world's largest consumer products companies.

We are focused on acquiring, owning and operating businesses in a variety of industries. We are long-term investors that have substantial experience in a variety of industries. Our intent is to continue the growth of our existing segments and diversify further through investments and acquisitions.

As a result of the decline in the US housing market, in May 2008 we announced the divestiture of our Installation Services business, which was consummated by September 2008. In September 2008, Griffon strengthened its balance sheet by raising \$248,600 in equity through a common stock rights offering and a related investment by GS Direct L.L.C., an affiliate of The Goldman Sachs Group, Inc. Since that time, Griffon has continued to refine and enhance the strategic direction and operating performance of its companies, while strengthening its balance sheet. During this period, Griffon has grown revenue and earnings through organic growth, cost containment and acquisitions, while returning capital to its shareholders through dividends and stock buybacks.

On September 30, 2010, Griffon purchased AMES for \$542,000. Subsequently, Griffon acquired five businesses complementary to AMES: the pots and planters business of Southern Sales & Marketing ("Southern Patio"), Northcote Pottery™ ("Northcote"), the Australian Garden and Tools division of Illinois Tool Works, Inc. ("Cyclone"), the Hills Home Living business of Hills Limited, known in Australia for its clothesline, laundry and garden products

("Hills") and La Hacienda Limited.

On October 17, 2011, AMES acquired Southern Patio for approximately \$23,000. Southern Patio is a leading designer, manufacturer and marketer of landscape accessories.

In January 2013, AMES announced its intention to close certain US manufacturing facilities and consolidate affected operations primarily into its Camp Hill and Carlisle, PA locations. These actions, which were completed at the end of the first quarter of 2015, improved manufacturing and distribution efficiencies, allowed for in-sourcing of certain production previously performed by third party suppliers, and improved material flow and absorption of fixed costs. Savings began in the second quarter of 2015 and have exceeded \$10,000 on an annual basis.

34

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Table of Contents

On December 31, 2013, AMES acquired Northcote, founded in 1897 and a leading brand in the Australian outdoor planter and decor market, for approximately \$22,000.

On May 21, 2014, AMES acquired Cyclone for approximately \$40,000. Cyclone offers a full range of quality garden and hand tool products sold under various leading brand names including Cyclone®, Nylex® and Trojan®, designed to meet the requirements of both the Do-it-Yourself and professional trade segments. The Northcote and Cyclone acquisitions complement Southern Patio and added to AMES' existing lawn and garden operations in Australia.

On December 30, 2016, AMES Australia acquired Home Living ("Hills") for approximately \$6,051 (AUD 8,400). Hills, founded in 1946, is a market leader in the supply of clothesline, laundry and garden products. The Hills acquisition adds to AMES' existing broad category of products and enhances its lawn and garden product offerings in Australia. Hills is expected to generate approximately AUD 10,000 of revenue in the first twelve months after acquisition.

On July 31, 2017, The AMES Companies, Inc. acquired La Hacienda Limited, a leading United Kingdom outdoor living brand of unique heating and garden decor products, for approximately \$11,400 (GBP 8,675), including an approximate contingent earn out payment of \$790 (GBP 600). The acquisition of La Hacienda broadens AMES' global outdoor living and lawn and garden business and supports AMES' UK expansion strategy. La Hacienda is expected to generate approximately \$18,000 (GBP 13,700) of revenue in the first twelve months after the acquisition. From August 2011 through June 30, 2017, Griffon repurchased 20,429,298 shares of its common stock, for a total of \$261,621 or \$12.81 per share. This included the repurchase of 15,984,854 shares on the open market, as well as the December 10, 2013 repurchase of 4,444,444 shares from GS Direct for \$50,000, or \$11.25 per share. In each of August 2011, May 2014, March 2015, July 2015 and August 2016, Griffon's Board of Directors authorized the repurchase of up to \$50,000 of Griffon's outstanding common stock. Under these programs, the Company may purchase shares in the open market, including pursuant to a 10b5-1 plan, or in privately negotiated transactions. At June 30, 2017, \$49,437 in the aggregate remains under the August 3, 2016 Board authorization.

From October 2008 through May 10, 2017, Griffon's Employee Stock Ownership Plan ("ESOP") purchased 4,562,371 shares of Griffon's common stock, for a total of \$54,186 or \$11.88 per share. During the quarter ended June 30, 2017, Griffon purchased 72,963 shares of common stock, for a total of \$1,695 or \$23.23 per share, under a borrowing line that has now been fully utilized. During the nine months ended June 30, 2017, Griffon's ESOP purchased 621,875 shares of common stock for a total of \$10,908 or \$17.54 per share. As of June 30, 2017, the ESOP holds 5,831,091 allocated and unallocated shares, or 12% of Griffon's outstanding shares, with a related loan balance of \$43,014, net of issuance costs.

On November 17, 2011, the Company began declaring quarterly dividends. For the nine months ended June 30, 2017, and during 2016, 2015 and 2014, the Company declared and paid dividends per share of \$0.18, \$0.20, \$0.16 and \$0.12, respectively, for total dividends of \$30,491 paid during this period.

On August 2, 2017 the Board of Directors declared a quarterly cash dividend of \$0.06 per share, payable on September 21, 2017 to shareholders of record as of the close of business on August 24, 2017.

During 2014, Griffon issued \$600,000 of 5.25% Senior Notes due 2022 the proceeds of which were used to redeem \$550,000 of 7.125% senior notes due 2018. On May 18, 2016, the Company completed an add-on offering of \$125,000 principal amount of 5.25% Senior Notes due 2022; as of that date, outstanding Senior Notes due 2022 totaled \$725,000. The net proceeds of the add-on offering were used to pay down outstanding Credit Agreement borrowings.

On October 15, 2015, CBP announced plans to expand its manufacturing facility in Troy, Ohio. The expansion reflects increased customer demand for its core products, and its success in bringing new technologies to market. The project includes improvements to its existing one million square foot building, as well as adding 250,000 square feet and new manufacturing equipment. The project is complete.

In January 2016, Griffon launched its new website: [www.griffon.com](http://www.griffon.com).

On March 22, 2016, Griffon amended its Credit Agreement to increase the credit facility from \$250,000 to \$350,000, extend its maturity date from March 13, 2020 to March 22, 2021 and modify certain other provisions of the facility.

During April 2016, PPC announced a \$50,000 breathable film investment which will expand breathable film capacity in North America, Europe and Brazil, increase PPC's extrusion and print capacity, and enhance PPC's innovation and technology capabilities.



Table of Contents

Griffon expects the project to be completed in fiscal 2018. This investment will allow PPC to maintain and extend its technological advantage and allow it to differentiate itself from competitors, while meeting increasing customer demand for lighter, softer, more cost effective and more environmentally friendly products.

On January 17, 2017, Griffon settled its \$100,000 principal amount of 4% convertible subordinated notes due 2017 for \$173,855, with \$125,000 in cash and \$48,858, or 1,954,993 shares of common stock issued from treasury.

Table of Contents

## OVERVIEW

Revenue for the quarter ended June 30, 2017 was \$473,320 compared to \$462,200 in the prior year quarter, an increase of 2%, primarily from increased revenue at Home & Building Products, partially offset by decreased revenue at Telephonics. Net income was \$9,553 or \$0.22 per share, compared to \$7,596 or \$0.18 per share, in the prior year quarter. The current quarter results included net tax benefits of \$2,193 or \$0.05 per share primarily related to discrete tax benefits from the federal domestic production activities deduction, partially offset by the impact of a valuation allowance taken on German net operating loss carryforwards that do not expire. The prior year quarter included restructuring charges of \$5,900 (\$4,223, net of tax or \$0.10 per share) and discrete tax benefits, net, of \$775 or \$0.02 per share from the release of unrecognized tax benefits and the retroactive extension of the federal R&D credit signed into law December 18, 2015.

Excluding these tax items and restructuring charge from the respective quarterly results, Net income would have been \$7,360 or \$0.17 per share in the current quarter compared to \$11,044 or \$0.26 per share in the prior year quarter.

Revenue for the nine months ended June 30, 2017 was \$1,436,184 compared to \$1,456,456 in the prior year period, a decrease of 1%, primarily from lower revenue at Telephonics and PPC, partially offset by continued growth at HBP. Net income was \$26,862 or \$0.63 per share, compared to a net income of \$24,479 or \$0.55 per share, in the prior year period. The current year results included net tax benefits of \$5,122 or \$0.12 per share, primarily related to discrete tax benefits from the adoption of recent Financial Accounting Standards Board ("FASB") guidance, which requires the company to recognize excess tax benefits from the vesting of equity awards within income tax expense, and benefits related to the federal domestic production activities deduction, partially offset by the current year impact of a valuation allowance taken on German net operating loss carryforwards that do not expire. Results for the nine months ended June 30, 2016 included restructuring charges of \$5,900 (\$4,223, net of tax or \$0.10 per share) and discrete tax benefits, net, of \$3,324, or \$0.08 per share, from the adoption of the FASB guidance mentioned above, the release of unrecognized tax benefits and the retroactive extension of the federal R&D credit signed into law December 18, 2015.

Excluding these tax items and restructuring charge from the respective periods, Net income would have been \$21,740 or \$0.51 per share in the nine months ended June 30, 2017 compared to \$25,378 or \$0.57 per share in the nine months ended June 30, 2016.

Griffon evaluates performance based on Earnings per share and Net income excluding restructuring charges, loss on debt extinguishment, acquisition related expenses and discrete and certain other tax items, as well as other items that may affect comparability, as applicable. Griffon believes this information is useful to investors for the same reason. The following table provides a reconciliation of Net income to adjusted net income and earnings per share to Adjusted earnings per share:

## GRIFFON CORPORATION AND SUBSIDIARIES

## RECONCILIATION OF NET INCOME

## TO ADJUSTED NET INCOME

(Unaudited)

|   | For the Three<br>Months Ended<br>June 30, |         | For the Nine<br>Months Ended June<br>30, |          |
|---|---|---------|--|----------|
|   | 2017                                      | 2016    | 2017                                     | 2016     |
| Net income                              | \$9,553                                   | \$7,596 | \$26,862                                 | \$24,479 |
| Adjusting items, net of tax:            |   |         |  |          |
| Restructuring charges                   | —   | 4,223   | —  | 4,223    |
| Discrete and certain other tax benefits | (2,193 )                                  | (775 )  | (5,122 )                                 | (3,324 ) |

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|  |         |          |          |          |
|--|---------|----------|----------|----------|
| Adjusted net income                                | \$7,360 | \$11,044 | \$21,740 | \$25,378 |
| Diluted income per common share                    | \$0.22  | \$0.18   | \$0.63   | \$0.55   |
| Adjusting items, net of tax:                       |         |          |          |          |
| Restructuring charges                              | —       | 0.10     | —        | 0.10     |
| Discrete and certain other tax benefits            | (0.05 ) | (0.02 )  | (0.12 )  | (0.08 )  |
| Adjusted earnings per common share                 | \$0.17  | \$0.26   | \$0.51   | \$0.57   |
| Weighted-average shares outstanding (in thousands) | 43,255  | 43,280   | 42,934   | 44,243   |

Note: Due to rounding, the sum of earnings per common share and adjusting items, net of tax, may not equal adjusted earnings per common share.

Table of Contents

## RESULTS OF OPERATIONS

Three and nine months ended June 30, 2017 and 2016

Griffon evaluates performance and allocates resources based on each segment's operating results before interest income and expense, income taxes, depreciation and amortization, and unallocated amounts (mainly corporate overhead), restructuring charges, loss on debt extinguishment and acquisition related expenses, and as well as other items that may affect comparability, as applicable ("Segment adjusted EBITDA"). Griffon believes this information is useful to investors for the same reason. The following table provides a reconciliation of Segment operating profit to Income before taxes:

|                                | For the Three<br>Months Ended June<br>30, |           | For the Nine<br>Months Ended June<br>30, |           |
|--------------------------------|---|-----------|--|-----------|
|                                | 2017                                      | 2016      | 2017                                     | 2016      |
| Segment operating profit:      |   |           |  |           |
| Home & Building Products       | \$23,708                                  | \$23,201  | \$64,661                                 | \$62,170  |
| Telephonics                    | 4,114                                     | 9,471     | 18,521                                   | 25,159    |
| PPC                            | 6,325                                     | 1,672     | 19,628                                   | 13,569    |
| Total segment operating profit | 34,147                                    | 34,344    | 102,810                                  | 100,898   |
| Net interest expense           | (12,712 )                                 | (12,960 ) | (38,701 )                                | (37,320 ) |
| Unallocated amounts            | (9,865 )                                  | (9,625 )  | (29,324 )                                | (28,632 ) |
| Income before taxes            | \$11,570                                  | \$11,759  | \$34,785                                 | \$34,946  |

The following table provides a reconciliation of Segment adjusted EBITDA to Income before taxes:

|                                       | For the Three<br>Months Ended June<br>30, |           | For the Nine<br>Months Ended June<br>30, |           |
|---------------------------------------|---|-----------|--|-----------|
|                                       | 2017                                      | 2016      | 2017                                     | 2016      |
| Segment adjusted EBITDA:              |   |           |  |           |
| Home & Building Products              | \$33,134                                  | \$32,082  | \$92,506                                 | \$88,249  |
| Telephonics                           | 6,784                                     | 12,125    | 26,679                                   | 32,913    |
| PPC                                   | 13,311                                    | 13,588    | 39,652                                   | 37,154    |
| Total Segment adjusted EBITDA         | 53,229                                    | 57,795    | 158,837                                  | 158,316   |
| Net interest expense                  | (12,712 )                                 | (12,960 ) | (38,701 )                                | (37,320 ) |
| Segment depreciation and amortization | (19,082 )                                 | (17,551 ) | (56,027 )                                | (51,518 ) |
| Unallocated amounts                   | (9,865 )                                  | (9,625 )  | (29,324 )                                | (28,632 ) |
| Restructuring charges                 | —   | (5,900 )  | —  | (5,900 )  |
| Income before taxes                   | \$11,570                                  | \$11,759  | \$34,785                                 | \$34,946  |

Table of Contents

## Home &amp; Building Products

|                               | For the Three Months Ended June |                | For the Nine Months Ended June |                |
|-------------------------------|---------------------------------|----------------|--------------------------------|----------------|
|                               | 30,<br>2017                     | 2016           | 30,<br>2017                    | 2016           |
| Revenue:                      |                                 |                |                                |                |
| AMES                          | \$136,132                       | \$122,198      | \$419,763                      | \$406,335      |
| CBP                           | 140,349                         | 133,362        | 406,437                        | 389,657        |
| Home & Building Products      | \$276,481                       | \$255,560      | \$826,200                      | \$795,992      |
| Segment operating profit      | \$23,708 8.6 %                  | \$23,201 9.1 % | \$64,661 7.8 %                 | \$62,170 7.8 % |
| Depreciation and amortization | 9,426                           | 8,881          | 27,845                         | 26,079         |
| Segment adjusted EBITDA       | \$33,134 12.0%                  | \$32,082 12.6% | \$92,506 11.2%                 | \$88,249 11.1% |

For the quarter ended June 30, 2017, revenue increased \$20,921 or 8%, compared to the prior year quarter primarily driven by increased volume and pricing at CBP, increased revenue at AMES from market expansion and the Hills acquisition in Australia, and increased AMES US lawn tool, hose reel and wheelbarrow revenue, partially offset by unfavorable product mix at CBP. Both the current and prior years were impacted by an unusually cold and wet spring season in North America.

For the quarter ended June 30, 2017, Segment operating profit of \$23,708 increased 2% from \$23,201 in the prior year quarter, driven by increased revenue as noted above, partially offset by increased steel costs at CBP. Segment depreciation and amortization increased \$545 from the prior year quarter.

For the nine months ended June 30, 2017, revenue increased \$30,208 or 4%, compared to the prior year period, driven primarily by improved volume and pricing at CBP, increased revenue from the AMES market expansion and the Hills acquisition in Australia and increased AMES US lawn tool and hose reel revenue, partially offset by decreased pots and planter sales at AMES US and unfavorable mix at CBP.

For the nine months ended June 30, 2017, Segment operating profit increased 4% to \$64,661 compared to \$62,170 in the prior year period, driven by the increased revenue noted above, partially offset by increased steel costs at CBP. Segment depreciation and amortization increased \$1,766 from the prior year period.

On July 31, 2017, The AMES Companies, Inc. acquired La Hacienda Limited, a leading United Kingdom outdoor living brand of unique heating and garden decor products, for approximately \$11,400 (GBP 8,675), including an approximate contingent earn out payment of \$790 (GBP 600). The acquisition of La Hacienda broadens AMES' global outdoor living and lawn and garden business and supports AMES' UK expansion strategy. La Hacienda is expected to generate approximately \$18,000 (GBP 13,700) of revenue in the first twelve months after the acquisition.

On December 30, 2016, AMES Australia acquired Hills for approximately \$6,051 (AUD 8,400). Hills, founded in 1946, is a market leader in the supply of clothesline, laundry and garden products. The Hills acquisition adds to AMES' existing broad category of products and enhances its lawn and garden product offerings in Australia. Hills is expected to generate approximately AUD 10,000 of revenue in the first twelve months after acquisition.

## Telephonics

|                               | For the Three Months Ended |                | For the Nine Months Ended June |                |
|-------------------------------|----------------------------|----------------|--------------------------------|----------------|
|                               | June 30,<br>2017           | 2016           | 30,<br>2017                    | 2016           |
| Revenue                       | \$81,633                   | \$91,767       | \$267,998                      | \$306,678      |
| Segment operating profit      | \$4,114 5.0%               | \$9,471 10.3%  | \$18,521 6.9 %                 | \$25,159 8.2%  |
| Depreciation and amortization | 2,670                      | 2,654          | 8,158                          | 7,754          |
| Segment adjusted EBITDA       | \$6,784 8.3 %              | \$12,125 13.2% | \$26,679 10.0%                 | \$32,913 10.7% |



Table of Contents

For the quarter ended June 30, 2017, revenue decreased \$10,134 or 11% compared to the prior year quarter, primarily due to decreased multi-mode radar ("MMR") systems revenue, partially offset by increased contract manufacturing of dismantled electronic countermeasure systems and identification friend or foe radar systems revenue.

For the quarter ended June 30, 2017, Segment operating profit decreased \$5,357 or 57% compared to the prior year quarter, driven by reduced margin on decreased revenue, unfavorable program mix and the impact of revised estimates to complete remaining performance obligations on certain radar and communication programs.

For the nine months ended June 30, 2017, revenue decreased \$38,680, or 13%, compared to the prior year period, primarily due to decreased MMR revenue, partially offset by increased dismantled electronic countermeasure systems revenue.

For the nine months ended June 30, 2017, Segment operating profit decreased \$6,638 primarily due to the decreased revenue noted above and the impact of revised estimates to complete remaining performance obligations on certain radar and communication programs.

During the nine months ended June 30, 2017, Telephonics was awarded several new contracts and received incremental funding on existing contracts approximating \$203,000. Contract backlog was \$355,000 at June 30, 2017, with 79% expected to be fulfilled in the next 12 months. Backlog was \$420,000 at September 30, 2016. Backlog is defined as unfilled firm orders for products and services for which funding has been both authorized and appropriated by the customer or Congress, in the case of US government agencies. The decrease in backlog was primarily due to the timing of various US and international contract awards associated with radar and surveillance opportunities.

## PPC

|                               | For the Three Months Ended |                 |        | For the Nine Months Ended June |                 |        |
|-------------------------------|----------------------------|-----------------|--------|--------------------------------|-----------------|--------|
|                               | June 30,                   |                 |        | 30,                            |                 |        |
|                               | 2017                       | 2016            |        | 2017                           | 2016            |        |
| Revenue                       | \$115,206                  | \$114,873       |        | \$341,986                      | \$353,786       |        |
| Segment operating profit      | \$6,325                    | 5.5 % \$1,672   | 1.5 %  | \$19,628                       | 5.7 % \$13,569  | 3.8 %  |
| Depreciation and amortization | 6,986                      | 6,016           |        | 20,024                         | 17,685          |        |
| Restructuring charges         | —                          | 5,900           |        | —                              | 5,900           |        |
| Segment adjusted EBITDA       | \$13,311                   | 11.6 % \$13,588 | 11.8 % | \$39,652                       | 11.6 % \$37,154 | 10.5 % |

For the quarter ended June 30, 2017, revenue remained consistent with the prior year quarter. Revenue reflected favorable product mix of 2% and favorable resin pricing of \$1,900, or 2%, offset by decreased volume of 3% driven by reduced volume in Europe, partially offset by increased volume in North America. PPC adjusts selling prices based on underlying resin costs on a delayed basis.

For the quarter ended June 30, 2017, Segment operating profit increased \$4,653 compared to the prior year quarter. The prior year quarter includes restructuring charges of \$5,900 primarily related to headcount reductions at PPC's Dombuhl, Germany facility, other location headcount reductions and for costs related to the shut down of PPC's Turkey facility. Excluding these prior year charges, Segment operating profit decreased \$1,247 primarily due to increased segment depreciation resulting from investment in worldwide breathable film and printing capacity and decreased European volume, offset by increased North American volume, favorable product mix and operational performance improvements in Europe. The change in the impact of resin pricing pass through unfavorably impacted Segment operating profit by \$800.

For the nine months ended June 30, 2017, revenue decreased \$11,800, or 3%, compared to the prior year period, due to unfavorable product mix of 2% and reduced volume of 2% driven by Europe, partially offset by Brazil. The current

period included a 1% favorable foreign currency impact. Resin pricing did not have a material impact on revenue in the period.

For the nine months ended June 30, 2017, Segment operating profit increased \$6,059 compared to the prior year period. Excluding the prior year restructuring charges mentioned above, Segment operating profit was in line with the prior year period primarily due to operational performance improvements in Europe, partially offset by reduced volume, a \$3,200 change in the impact of resin pricing pass through and increased depreciation of \$2,339 resulting from investment in worldwide breathable film and printing capacity and unfavorable mix.

#### Unallocated

For the quarter ended June 30, 2017, unallocated amounts totaled \$9,865 compared to \$9,625 in the prior year; for the nine months ended June 30, 2017, unallocated amounts totaled \$29,324 compared to \$28,632 in the prior year. The increase in the current quarter and nine months compared to the respective prior year periods primarily relates to compensation and incentive expenses.



## Table of Contents

### Segment Depreciation and Amortization

Segment depreciation and amortization increased \$1,531 and \$4,509 for the quarter and nine months ended June 30, 2017 compared to the comparable prior year periods, primarily due to depreciation for new assets placed in service.

### Other Income (Expense)

For the quarters ended June 30, 2017 and 2016, Other income (expense) included \$(849) and \$192, respectively, of net currency exchange losses in connection with the translation of receivables and payables denominated in currencies other than the functional currencies of Griffon and its subsidiaries as well as \$55 and \$58, respectively, of net investment income.

For the nine months ended June 30, 2017 and 2016, Other income (expense) included \$(1,116) and \$301, respectively, of net currency exchange gains (losses) in connection with the translation of receivables and payables denominated in currencies other than the functional currencies of Griffon and its subsidiaries, as well as \$210 and \$260, respectively, of net investment income.

### Provision for income taxes

In both the quarter and nine months ended June 30, 2017 and 2016, the Company reported pretax income, and recognized a tax provision, of 17.4% and 22.8% for the quarter and nine months ended June 30, 2017, respectively, compared to 35.4% and 30.0%, respectively, in the comparable prior year periods.

The quarter and nine months ended June 30, 2017 tax rates included net tax benefits of \$2,193 and \$5,122, respectively, compared to a net tax benefit of \$775 and \$3,324, respectively, included in the comparable prior year periods. Both the quarter and nine months ended June 30, 2017 included discrete benefits from the federal domestic production activities deduction, with the nine month period also including the benefit from the adoption of recent Financial Accounting Standards Board ("FASB") guidance which requires the company to recognize excess tax benefits from the vesting of equity awards within income tax expense. The benefits in each period were partially offset by the impact of a valuation allowance taken on German net operating loss carryforwards that do not expire. Both the quarter and nine months ended June 30, 2016 included discrete benefits from the release of unrecognized tax benefits and the retroactive extension of the federal R&D credit signed into law December 18, 2015, partially offset by the tax impact of restructuring charges, with the nine month period including a benefit from the adoption of the FASB guidance mentioned above. Excluding these tax items, the effective tax rates for the quarter and nine months ended June 30, 2017 were 36.4% and 37.5%, respectively, compared to 37.5% and 37.9%, respectively, in the comparable prior year periods.

### Stock based compensation

For the quarters ended June 30, 2017 and 2016, stock based compensation expense totaled \$2,405 and \$2,877, respectively. For the nine months ended June 30, 2017 and 2016, such expense totaled \$7,200 and \$8,432, respectively.

### Comprehensive income (loss)

For the quarter ended June 30, 2017, total other comprehensive income, net of taxes, of \$7,156, included a \$6,414 gain from foreign currency translation adjustments primarily due to the strengthening of the Euro and Canadian currencies, offset by the weakening of the Australian and Brazilian currencies, all in comparison to the US Dollar, a \$544 benefit from pension amortization of actuarial losses and a \$198 gain on cash flow hedges.

For the quarter ended June 30, 2016, total other comprehensive income, net of taxes, of \$2,469, included a \$796 gain from foreign currency translation adjustments primarily due to the strengthening of the Brazilian currency, offset by the weakening of the Euro, Canadian and Australian currencies, all in comparison to the US Dollar, a \$386 benefit from pension amortization of actuarial losses and a \$1,287 gain on cash flow hedges.

For the nine months ended June 30, 2017, total other comprehensive income, net of taxes, of \$3,777 included a \$1,344 gain from foreign currency translation adjustments primarily due to the strengthening of the Euro and Canadian currencies, partially offset by the weakening of the Australian and Brazilian currencies, all in comparison to the US Dollar, and a \$1,632 benefit from pension amortization of actuarial losses and \$801 gain on cash flow hedges.

For the nine months ended June 30, 2016, total other comprehensive income, net of taxes, of \$10,911 included a \$11,130 gain from foreign currency translation adjustments primarily due to the strengthening of the Australian, Brazilian and Canadian currencies, partially offset by the weakening of the Euro, all in comparison to the US Dollar, and a \$1,158 benefit from pension amortization of actuarial losses and \$1,377 loss on cash flow hedges.

Table of Contents

## Discontinued operations – Installation Services

There was no revenue or income from the Installation Services' business for the quarters and nine months ended June 30, 2017 and 2016.

## LIQUIDITY AND CAPITAL RESOURCES

Management assesses Griffon's liquidity in terms of its ability to generate cash to fund its operating, investing and financing activities. Significant factors affecting liquidity are: cash flows from operating activities, capital expenditures, acquisitions, dispositions, bank lines of credit and the ability to attract long-term capital under satisfactory terms. Griffon believes it has sufficient liquidity available to invest in its existing businesses and execute strategic acquisitions, while managing its capital structure on both a short-term and long-term basis.

The following table is derived from the Condensed Consolidated Statements of Cash Flows:

| Cash Flows from Continuing Operations<br>(in thousands) | For the Nine<br>months ended June<br>30, |           |
|---|--|-----------|
|   | 2017                                     | 2016      |
| Net Cash Flows Provided by (Used In):                   |  |           |
| Operating activities                                    | \$65,485                                 | \$59,747  |
| Investing activities                                    | (65,039 )                                | (66,088 ) |
| Financing activities                                    | (2,263 )                                 | 23,652    |

Cash provided by continuing operations for the nine months ended June 30, 2017 was \$65,485 compared to \$59,747 in the prior year period. Current assets net of current liabilities, excluding short-term debt and cash, increased to \$453,125 at June 30, 2017 compared to \$412,786 at September 30, 2016, primarily due to increases in inventory and decreases in accounts payable and accrued expenses, partially offset by a decrease in contract costs and recognized income not yet billed.

During the nine months ended June 30, 2017, Griffon used cash for investing activities of \$65,039 compared to \$66,088 in the prior year. Capital expenditures for the nine months ended June 30, 2017 totaled \$59,153, a decrease of \$4,094 from the prior year. On December 30, 2016, AMES Australia acquired Hills for approximately \$6,051 (AUD 8,400). Hills, founded in 1946, is a market leader in the supply of clothesline, laundry and garden products. On February 14, 2016, AMES Australia acquired substantially all of the Intellectual Property assets of Australia-based Nylex Plastics Pty Ltd. for approximately \$1,700. In December 2015, Telephonics invested an additional \$2,726 increasing its equity stake from 26% to 49% in Mahindra Telephonics Integrated Systems, a joint venture with Mahindra Defence Systems, a Mahindra Group Company. This investment is accounted for using the equity method.

During the nine months ended June 30, 2017, cash used in financing activities totaled \$2,263 compared to the \$23,652 provided by financing activities in the prior year. At June 30, 2017, there were \$163,748 in outstanding borrowings under the Credit Agreement compared no outstanding borrowings at the same date in the prior year. On each of March 20, 2015, July 29, 2015 and August 3, 2016, Griffon's Board of Directors authorized the repurchase of up to \$50,000 of Griffon's outstanding common stock. Under these share repurchase programs, the Company may purchase shares in the open market, including pursuant to a 10b5-1 plan, or in privately negotiated transactions. During the nine months ended June 30, 2017, Griffon purchased 129,000 shares of common stock under these programs, for a total of \$2,201 or \$17.06 per share. There were no repurchases under these programs during the quarter ended June 30, 2017. As of June 30, 2017, \$49,437 remains under the August 2016 Board authorization. In addition, during the nine months ended June 30, 2017, 584,069 shares, with a market value of \$13,595, or \$23.28 per share, were withheld to settle

employee taxes due upon the vesting of restricted stock, and were added to treasury stock. Furthermore, during the nine months ended June 30, 2017, Griffon's ESOP purchased 621,875 shares of common stock for a total of \$10,908 or \$17.54 per share with proceeds from a Line Note. On January 17, 2017, Griffon settled its \$100,000 principal amount of 4% convertible subordinated notes due 2017 for \$173,855 with \$125,000 in cash, utilizing the Credit Agreement, and \$48,858, or 1,954,993 shares of common stock issued from treasury.

During the nine months ended June 30, 2017, the Board of Directors approved three quarterly cash dividends of \$0.06 per share each. On August 2, 2017 the Board of Directors declared a quarterly cash dividend of \$0.06 per share, payable on September 21, 2017 to shareholders of record as of the close of business on August 24, 2017.

Table of Contents

Payments related to Telephonics revenue are received in accordance with the terms of development and production subcontracts; certain of such receipts are progress or performance based payments. PPC customers are generally substantial industrial companies whose payments have been steady, reliable and made in accordance with the terms governing such sales. PPC sales satisfy orders that are received in advance of production, in which payment terms are established in advance. With respect to HBP, there have been no material adverse impacts on payment for sales.

A small number of customers account for, and are expected to continue to account for, a substantial portion of Griffon's consolidated revenue. For the nine months ended June 30, 2017:

• The United States Government and its agencies, through either prime or subcontractor relationships, represented 13% of Griffon's consolidated revenue and 68% of Telephonics' revenue.

• Procter & Gamble Co. represented 12% of Griffon's consolidated revenue and 49% of PPC revenue.

• The Home Depot represented 13% of Griffon's consolidated revenue and 23% of HBP's revenue.

No other customer exceeded 10% of consolidated revenue. Future operating results will continue to substantially depend on the success of Griffon's largest customers and our ongoing relationships with them. Orders from these customers are subject to change and may fluctuate materially. The loss of all or a portion of volume from any one of these customers could have a material adverse impact on Griffon's liquidity and operations.

| Cash and Equivalents and Debt<br>(in thousands)      | June 30,<br>2017 | September 30,<br>2016 |
|--|------------------|-----------------------|
| Cash and equivalents                                 | \$69,448         | \$ 72,553             |
| Notes payables and current portion of long-term debt | 16,656           | 22,644                |
| Long-term debt, net of current maturities            | 980,720          | 913,914               |
| Debt discount and issuance costs                     | 13,077           | 16,298                |
| Total debt   | 1,010,453        | 952,856               |
| Debt, net of cash and equivalents                    | \$941,005        | \$ 880,303            |

On May 18, 2016, in an unregistered offering through a private placement under Rule 144A, Griffon completed the add-on offering of \$125,000 principal amount of its 5.25% senior notes due 2022, at 98.76% of par, to Griffon's previously issued \$600,000 5.25% senior notes due in 2022, at par, which was completed on February 27, 2014 (collectively the "Senior Notes"). As of June 30, 2017, outstanding Senior Notes due totaled \$725,000; interest is payable semi-annually on March 1 and September 1. The net proceeds of the add-on offering were used to pay down outstanding borrowings under Griffon's revolving credit facility (the "Credit Agreement").

The Senior Notes are senior unsecured obligations of Griffon guaranteed by certain domestic subsidiaries, and subject to certain covenants, limitations and restrictions. On July 20, 2016 and June 18, 2014, Griffon exchanged all of the \$125,000, and \$600,000 Senior Notes, respectively, for substantially identical Senior Notes registered under the Securities Act of 1933 via an exchange offer. The fair value of the Senior Notes approximated \$742,255 on June 30, 2017 based upon quoted market prices (level 1 inputs). In connection with the issuance and exchange of the \$125,000 senior notes, Griffon capitalized \$3,016 of underwriting fees and other expenses, which will amortize over the term of such notes; Griffon capitalized \$10,313 in connection with the previously issued \$600,000 senior notes.

On March 22, 2016, Griffon amended the Credit Agreement to increase the credit facility from \$250,000 to \$350,000, extend its maturity from March 13, 2020 to March 22, 2021, and modify certain other provisions of the facility. The facility includes a letter of credit sub-facility with a limit of \$50,000 and a multi-currency sub-facility of \$50,000. The Credit Agreement provides for same day borrowings of base rate loans. Borrowings under the Credit Agreement may be repaid and re-borrowed at any time, subject to final maturity of the facility or the occurrence of an event of default under the Credit Agreement. Interest is payable on borrowings at either a LIBOR or base rate benchmark rate, in each case without a floor, plus an applicable margin, which adjusts based on financial performance. Current margins are

1.25% for base rate loans and 2.25% for LIBOR loans. The Credit Agreement has certain financial maintenance tests including a maximum total leverage ratio, a maximum senior secured leverage ratio and a minimum interest coverage ratio, as well as customary affirmative and negative covenants and events of default. The negative covenants place limits on Griffon's ability to, among other things, incur indebtedness, incur liens, and make restricted payments and investments. Borrowings under the Credit Agreement are guaranteed by Griffon's material domestic subsidiaries and are secured, on a first priority basis, by substantially all domestic assets of the Company and the guarantors, and a pledge of not greater than 65% of the equity interest in Griffon's material, first-tier foreign subsidiaries (except that a lien on the assets of Griffon's material domestic subsidiaries securing a limited amount of the debt under the Credit Agreement relating to Griffon's Employee

Table of Contents

Stock Ownership Plan ("ESOP") ranks pari passu with the lien granted on such assets under the Credit Agreement). At June 30, 2017, there were \$163,748 in outstanding borrowings and standby letters of credit were \$14,360 under the Credit Agreement; \$171,892 was available, subject to certain loan covenants, for borrowing at that date.

On December 21, 2009, Griffon issued \$100,000 principal amount of 4% convertible subordinated notes due 2017 (the "2017 Notes"). On July 14, 2016, Griffon announced that it would settle, upon conversion, up to \$125,000 of the conversion value of the 2017 Notes in cash, with amounts in excess of \$125,000, if any, to be settled in shares of Griffon common stock. On January 17, 2017, Griffon settled the convertible debt for \$173,855 with \$125,000 in cash, utilizing borrowings under the Credit Agreement, and \$48,858, or 1,954,993 shares of common stock issued from treasury.

In September 2015 and March 2016, Griffon entered into mortgage loans in the amounts of \$32,280 and \$8,000, respectively. The mortgage loans are secured by four properties occupied by Griffon's subsidiaries. The loans mature in September 2025 and April 2018, respectively, are collateralized by the specific properties financed and are guaranteed by Griffon. The loans bear interest at a rate of LIBOR plus 1.50%. At June 30, 2017, \$35,348 was outstanding under the mortgages, net of issuance costs.

In August 2016, Griffon's ESOP entered into an agreement that refinanced the existing ESOP loan into a new Term Loan in the amount of \$35,092 (the "Agreement"). The Agreement also provided for a Line Note with \$10,908 available to purchase shares of Griffon common stock in the open market. During the three and nine months ended June 30, 2017, Griffon's ESOP purchased 72,963 and 621,875 shares, respectively, of common stock for a total of \$1,695 or \$23.23 per share and \$10,908 or \$17.54 per share, respectively, with proceeds from the Line Note. On June 30, 2017, the Term Loan and Line Note were combined into a single Term Loan. The Term Loan bears interest at LIBOR plus 2.50%. The Term Loan requires a quarterly principal payment of \$655 on September 30, 2017 and \$569 thereafter, with a balloon payment due at maturity on March 22, 2020. As of June 30, 2017, \$43,014, net of issuance costs, was outstanding under the Term Loan. The Term Loan is secured by shares purchased with the proceeds of the loan and with a lien on a specific amount of Griffon assets (which lien ranks pari passu with the lien granted on such assets under the Credit Agreement) and is guaranteed by Griffon.

In October 2006, CBP entered into a capital lease totaling \$14,290 for real estate in Troy, Ohio. The lease matures in 2022, bears interest at a fixed rate of 5.0%, is secured by a mortgage on the real estate and is guaranteed by Griffon. At June 30, 2017, \$5,488 was outstanding, net of issuance costs.

In September 2015, Clopay Europe GmbH ("Clopay Europe") entered into a EUR 5,000 (\$5,705 as of June 30, 2017) revolving credit facility and a EUR 15,000 term loan. The term loan is payable in twelve quarterly installments of EUR 1,250, bears interest at a fixed rate of 2.5% and matures in September 2018. The revolving facility matures in September 2017, but is renewable upon mutual agreement with the bank. The revolving credit facility accrues interest at EURIBOR plus 1.75% per annum (1.75% at June 30, 2017). The revolver and the term loan are both secured by substantially all of the assets of Clopay Europe and its subsidiaries. Griffon guarantees the revolving facility and term loan. The term loan had an outstanding balance of EUR 6,250 (\$7,131 at June 30, 2017) and the revolver had no outstanding borrowings at June 30, 2017. Clopay Europe is required to maintain a certain minimum equity to assets ratio and is subject to a maximum debt leverage ratio (defined as the ratio of total debt to EBITDA).

Clopay do Brazil maintains a line of credit of R\$7,000 (\$2,116 as of June 30, 2017). Interest on borrowings accrues at various fixed rates which averaged about 15.0% at June 30, 2017. At June 30, 2017 there was approximately R\$4,029 (\$1,218 as of June 30, 2017) borrowed under the line. PPC guarantees the line of credit.

In November 2012, Garant G.P. ("Garant") entered into a CAD \$15,000 (\$11,517 as of June 30, 2017) revolving credit facility. The facility accrues interest at LIBOR (USD) or the Bankers Acceptance Rate (CDN) plus 1.3% per annum (2.60% LIBOR USD and 2.31% Bankers Acceptance Rate CDN as of June 30, 2017). The revolving facility matures in October 2019. Garant is required to maintain a certain minimum equity. At June 30, 2017, there were no

borrowings under the revolving credit facility.

In July 2016, Griffon Australia Holdings Pty Ltd and its Australian subsidiaries ("Griffon Australia") entered into an AUD 30,000 term loan and an AUD 10,000 revolver. The term loan refinanced two existing term loans and the revolver replaced two existing lines. In December 2016, the amount available under the revolver was increased from AUD 10,000 to AUD 20,000 and, in March 2017 the term loan commitment was increased by AUD 5,000 to AUD 33,500. The term loan requires quarterly principal payments of AUD 875 plus interest, with a balloon payment of AUD 24,750 due upon maturity in June 2019, and accrues interest at Bank Bill Swap Bid Rate "BBSY" plus 2.00% per annum (3.76% at June 30, 2017). The term loan had an outstanding balance of AUD 31,750 (\$24,330 as of June 30, 2017). The revolving facility matures in November 2017, but is renewable upon mutual agreement with the bank, and accrues interest at BBSY plus 2.0% per annum (3.67% at June 30, 2017). At June 30, 2017, there were no borrowings under the revolver. The revolver and the term loan are both secured by substantially all of the assets of Griffon Australia and its subsidiaries. Griffon guarantees the term loan. Griffon Australia is required to maintain a certain minimum equity level and is subject to a maximum leverage ratio and a minimum fixed charges cover ratio.



## Table of Contents

Other long-term debt consists primarily of a loan with the Pennsylvania Industrial Development Authority, with the balance consisting of capital leases.

At June 30, 2017, Griffon and its subsidiaries were in compliance with the terms and covenants of its credit and loan agreements.

On each of March 20, 2015, July 29, 2015 and August 3, 2016, Griffon's Board of Directors authorized the repurchase of up to \$50,000 of Griffon's outstanding common stock. Under these share repurchase programs, the Company may, from time to time, purchase shares of its common stock in the open market, including pursuant to a 10b5-1 plan, or in privately negotiated transactions. During the nine months ended June 30, 2017, Griffon purchased 129,000 shares of common stock under these programs, for a total of \$2,201 or \$17.06 per share. There were no repurchases under these programs during the quarter ended June 30, 2017. From August 2011 through June 30, 2017, Griffon repurchased 20,429,298 shares of its common stock, for a total of \$261,621 or \$12.81 per share (which repurchases included exhausting the remaining availability under a Board authorized repurchase program in existence prior to 2011). This included the repurchase of 15,984,854 shares on the open market, as well as the December 10, 2013 repurchase of 4,444,444 shares from GS Direct for \$50,000, or \$11.25 per share. As of June 30, 2017, \$49,437 remains under the August 2016 Board authorization.

The December 10, 2013 repurchase of 4,444,444 shares of common stock from GS Direct was effected in a private transaction at a per share price of \$11.25, an approximate 9.2% discount to the stock's closing price on November 12, 2013, the day before announcement of the transaction. GS Direct continues to hold approximately 5.6 million shares of Griffon's common stock. Subject to certain exceptions, if GS Direct intends to sell its remaining shares of Griffon common stock at any time prior to December 31, 2017, it will first negotiate in good faith to sell such shares to the Company.

In addition, during the quarter ended June 30, 2017, 584,069 shares, with a market value of \$13,595, or \$23.28 per share, were withheld to settle employee taxes due upon the vesting of restricted stock, and were added to treasury stock.

On November 17, 2011, the Company began declaring quarterly dividends. During 2016, the Company declared and paid dividends totaling \$0.20 per share. During the nine months ended June 30, 2017, the Board of Directors approved three quarterly cash dividends of \$0.06 per share. The Company currently intends to pay dividends each quarter; however, payment of dividends is determined by the Board of Directors at its discretion based on various factors, and no assurance can be provided as to the payment of future dividends.

On August 2, 2017 the Board of Directors declared a quarterly cash dividend of \$0.06 per share, payable on September 21, 2017 to shareholders of record as of the close of business on August 24, 2017.

During the nine months ended June 30, 2017 and 2016, Griffon used cash for discontinued operations of \$1,216 and \$1,152, respectively, primarily related to settling remaining Installation Services liabilities and environmental costs.

## CRITICAL ACCOUNTING POLICIES

The preparation of Griffon's consolidated financial statements in conformity with accounting principles generally accepted in the United States of America ("GAAP") requires the use of estimates, assumptions, judgments and subjective interpretations of accounting principles that have an impact on assets, liabilities, revenue and expenses. These estimates can also affect supplemental information contained in public disclosures of Griffon, including information regarding contingencies, risk and its financial condition. These estimates, assumptions and judgments are

evaluated on an ongoing basis and based on historical experience, current conditions and various other assumptions, and form the basis for estimating the carrying values of assets and liabilities, as well as identifying and assessing the accounting treatment for commitments and contingencies. Actual results may materially differ from these estimates. There have been no changes in Griffon's critical accounting policies from September 30, 2016.

Griffon's significant accounting policies and procedures are explained in the Management Discussion and Analysis section in the Annual Report on Form 10-K for the year ended September 30, 2016. In the selection of the critical accounting policies, the objective is to properly reflect the financial position and results of operations for each reporting period in a consistent manner that can be understood by the reader of the financial statements. Griffon considers an estimate to be critical if it is subjective and if changes in the estimate using different assumptions would result in a material impact on the financial position or results of operations of Griffon.

#### RECENT ACCOUNTING PRONOUNCEMENTS

The FASB issues, from time to time, new financial accounting standards, staff positions and emerging issues task force consensus. See the Notes to Condensed Consolidated Financial Statements for a discussion of these matters.

#### FORWARD-LOOKING STATEMENTS

This Quarterly Report on Form 10-Q, especially "Management's Discussion and Analysis", contains certain "forward-looking statements" within the meaning of the Securities Act of 1933, as amended, the Securities Exchange Act of 1934, as amended, and the Private Securities Litigation Reform Act of 1995. Such statements relate to, among other things, income (loss), earnings, cash flows, revenue, changes in operations, operating improvements, industries in which Griffon Corporation (the "Company" or "Griffon") operates and the United States and global economies. Statements in this Form 10-Q that are not historical are hereby identified as "forward-looking statements" and may be indicated by words or phrases such as "anticipates," "supports," "plans," "projects," "expects," "believes," "should," "would," "hope," "forecast," "management is of the opinion," "may," "will," "estimates," "intends," "explores," "opportunities," the neg these expressions, use of the future tense and similar words or phrases. Such forward-looking statements are subject to inherent risks and uncertainties that could cause actual results to differ materially from those expressed in any forward-looking statements. These risks and uncertainties include, among others: current economic conditions and uncertainties in the housing, credit and capital markets; Griffon's ability to achieve expected savings from cost control, restructuring, integration and disposal initiatives; the ability to identify and successfully consummate and integrate value-adding acquisition opportunities; increasing competition and pricing pressures in the markets served by Griffon's operating companies; the ability of Griffon's operating companies to expand into new geographic and product markets and to anticipate and meet customer demands for new products and product enhancements and innovations; reduced military spending by the government on projects for which Griffon's Telephonics Corporation supplies products, including as a result of defense budget cuts or other government actions; the ability of the federal government to fund and conduct its operations; increases in the cost of raw materials such as resin, wood and steel; changes in customer demand or loss of a material customer at one of Griffon's operating companies; the potential impact of seasonal variations and uncertain weather patterns on certain of Griffon's businesses; political events that could impact the worldwide economy; a downgrade in Griffon's credit ratings; changes in international economic conditions including interest rate and currency exchange fluctuations; the reliance by certain of Griffon's businesses on particular third party suppliers and manufacturers to meet customer demands; the relative mix of products and services offered by Griffon's businesses, which impacts margins and operating efficiencies; short-term capacity constraints or prolonged excess capacity; unforeseen developments in contingencies, such as litigation, regulatory and environmental matters; unfavorable results of government agency contract audits of Telephonics Corporation; Griffon's ability to adequately protect and maintain the validity of patent and other intellectual property rights; the cyclical nature of the businesses of certain of Griffon's operating companies; and possible terrorist threats and actions and their impact on the global economy. Additional important factors that could cause the statements made in this Quarterly Report on Form 10-Q or the actual results of operations or financial condition of Griffon to differ are discussed under the caption "Item 1A.

Risk Factors” and “Special Notes Regarding Forward-Looking Statements” in Griffon’s Annual Report on Form 10-K for the year ended September 30, 2016. Readers are cautioned not to place undue reliance on these forward-looking statements. These forward-looking statements speak only as of the date made. Griffon undertakes no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise, except as required by law.

### Item 3 - Quantitative and Qualitative Disclosure About Market Risk

Griffon’s business’ activities necessitates the management of various financial and market risks, including those related to changes in interest rates, foreign currency rates and commodity prices.

#### Interest Rates

Griffon’s exposure to market risk for changes in interest rates relates primarily to variable interest rate debt and investments in cash and equivalents.

The Credit Agreement and certain other of Griffon’s credit facilities have a LIBOR-based variable interest rate. Due to the current and expected level of borrowings under these facilities, a 100 basis point change in LIBOR would not have a material impact on Griffon’s results of operations or liquidity.

## Foreign Exchange

Griffon conducts business in various non-US countries, primarily in Canada, Germany, Brazil and Australia; therefore, changes in the value of the currencies of these countries affect Griffon's financial position and cash flows when translated into US Dollars. Griffon has generally accepted the exposure to exchange rate movements relative to its non-US operations. Griffon may, from time to time, hedge its currency risk exposures. A change of 10% or less in the value of all applicable foreign currencies would not have a material effect on Griffon's financial position and cash flows.

## Item 4 - Controls and Procedures

Under the supervision and with the participation of Griffon's Chief Executive Officer ("CEO") and Chief Financial Officer ("CFO"), Griffon's disclosure controls and procedures, as defined by Exchange Act Rule 13a-15(e) and 15d-15(e), were evaluated as of the end of the period covered by this report. Based on that evaluation, Griffon's CEO and CFO concluded that Griffon's disclosure controls and procedures were effective at the reasonable assurance level.

During the period covered by this report, there were no changes in Griffon's internal control over financial reporting which materially affected, or are reasonably likely to materially affect, Griffon's internal control over financial reporting.

## Limitations on the Effectiveness of Controls

Griffon believes that a control system, no matter how well designed and operated, cannot provide absolute assurance that the objectives of the control system are met, and no evaluation of controls can provide absolute assurance that all controls issues and instances of fraud, if any, within a company have been detected. Griffon's disclosure controls and procedures, as defined by Exchange Act Rule 13a-15(e) and 15d-15(e), are designed to provide reasonable assurance of achieving their objectives.

Table of Contents

## PART II - OTHER INFORMATION

## Item 1 Legal Proceedings

None

## Item 1A Risk Factors

In addition to the other information set forth in this report, carefully consider the factors discussed in Item 1A to Part I in Griffon's Annual Report on Form 10-K for the year ended September 30, 2016, which could materially affect Griffon's business, financial condition or future results. The risks described in Griffon's Annual Report on Form 10-K are not the only risks facing Griffon. Additional risks and uncertainties not currently known to Griffon or that Griffon currently deems to be immaterial also may materially adversely affect Griffon's business, financial condition and/or operating results.

## Item 2 Unregistered Sales of Equity Securities and Use of Proceeds

(c)

## ISSUER PURCHASES OF EQUITY SECURITIES

| Period             | (a) Total<br>Number<br>of Shares<br>(or<br>Units)<br>Purchased | (b)<br>Average<br>Price<br>Paid Per<br>Share (or<br>Unit) | (c) Total<br>Number of<br>Shares (or<br>Units)<br>Purchased<br>as Part of<br>Publicly<br>Announced<br>Plans or<br>Programs<br>(1) | (d)<br>Maximum<br>Number (or<br>Approximate<br>Dollar<br>Value) of<br>Shares (or<br>Units)<br>That May<br>Yet Be<br>Purchased<br>Under the<br>Plans or<br>Programs(1) |
|--------------------|--|---|---|---|
| April 1 - 30, 2017 | —  | \$ —  | —   |   |
| May 1 - 31, 2017   | 1,076  | (2) —   | —   |   |
| June 1 - 30, 2017  | 515  | (2) —   | —   |   |
| Total              | 1,591  | \$ —  | —   | \$ 49,437   |

On each of July 30, 2015 and August 3, 2016, the Company's Board of Directors authorized the repurchase of up to 1. \$50,000 of Griffon common stock; as of June 30, 2017, an aggregate of \$49,437 remained available for the purchase of Griffon common stock under the August 3, 2016 Board authorization.

2. Shares acquired by the Company from holders of restricted stock upon vesting of the restricted stock, to satisfy tax-withholding obligations of the holders.

## Item 3 Defaults Upon Senior Securities

None

Item 4 Mine Safety Disclosures  
None

Item 5 Other Information  
None

47

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Table of Contents

Item 6 Exhibits

99.1 First Amendment, dated as of June 2, 2017, to Third Amended and Restated Credit Agreement, dated as of March 22, 2016, among Griffon Corporation, a Delaware corporation, the several banks and other financial institutions or entities from time to time party thereto, JPMorgan Chase Bank, N.A., as administrative agent, and the other agents party thereto.

99.2 Second Amendment, dated as of June 2, 2017, to Guarantee and Collateral Agreement, dated as of March 18, 2011 (as amended by the Amendment to Guarantee and Collateral Agreement, dated as of March 28, 2013), by Griffon Corporation and certain of its subsidiaries in favor of JPMorgan Chase Bank, N.A., as administrative agent.

31.1 Certification pursuant to Rule 13a-14(a) as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.

31.2 Certification pursuant to Rule 13a-14(a) as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.

32 Certifications pursuant to 18 U.S.C. Section 1350 as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

101.INS XBRL Instance Document\*

101.SCH XBRL Taxonomy Extension Schema Document\*

101.CAL XBRL Taxonomy Extension Calculation Document\*

101.DEF XBRL Taxonomy Extension Definitions Document\*

101.LAB XBRL Taxonomy Extension Labels Document\*

101.PRE XBRL Taxonomy Extension Presentations Document\*

\* In accordance with Regulation S-T, the XBRL-related information in Exhibit 101 to this Quarterly Report on Form 10-Q shall be deemed to be “furnished” and not “filed”.

Table of Contents

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

GRIFFON CORPORATION

/s/ Brian G. Harris  
Brian G. Harris  
Senior Vice President and Chief Financial Officer  
(Principal Financial Officer)

/s/ W. Christopher Durborow  
W. Christopher Durborow  
Vice President, Controller and Chief Accounting Officer  
(Principal Accounting Officer)

Date: August 2, 2017



Table of Contents

EXHIBIT INDEX

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