

EASTGROUP PROPERTIES INC  
Form 10-Q  
April 20, 2015

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF  
THE SECURITIES EXCHANGE ACT OF 1934

FOR THE QUARTER ENDED MARCH 31, 2015

COMMISSION FILE NUMBER 1-07094

EASTGROUP PROPERTIES, INC.  
(EXACT NAME OF REGISTRANT AS SPECIFIED IN ITS CHARTER)

MARYLAND (State or other jurisdiction of incorporation or organization)	13-2711135 (I.R.S. Employer Identification No.)
---	---

190 EAST CAPITOL STREET SUITE 400 JACKSON, MISSISSIPPI (Address of principal executive offices)	39201 (Zip code)
--	---------------------

Registrant's telephone number: (601) 354-3555

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES (x) NO ( )

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). YES (x) NO ( )

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large Accelerated Filer (x) Accelerated Filer ( ) Non-accelerated Filer ( ) Smaller Reporting Company ( )

Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). YES ( ) NO (x)

The number of shares of common stock, \$.0001 par value, outstanding as of April 17, 2015 was 32,303,532.

-1-

---

EASTGROUP PROPERTIES, INC. AND SUBSIDIARIES

FORM 10-Q

TABLE OF CONTENTS  
FOR THE QUARTER ENDED MARCH 31, 2015

	Page
<u>PART I.</u>	<u>FINANCIAL INFORMATION</u>
<u>Item 1.</u>	<u>Financial Statements</u>
	<u>Consolidated Balance Sheets, March 31, 2015 (unaudited) and December 31, 2014</u> 3
	<u>Consolidated Statements of Income and Comprehensive Income for the three months ended March 31, 2015 and 2014 (unaudited)</u> 4
	<u>Consolidated Statement of Changes in Equity for the three months ended March 31, 2015 (unaudited)</u> 5
	<u>Consolidated Statements of Cash Flows for the three months ended March 31, 2015 and 2014 (unaudited)</u> 6
	<u>Notes to Consolidated Financial Statements (unaudited)</u> 7
<u>Item 2.</u>	<u>Management’s Discussion and Analysis of Financial Condition and Results of Operations</u> 17
<u>Item 3.</u>	<u>Quantitative and Qualitative Disclosures About Market Risk</u> 29
<u>Item 4.</u>	<u>Controls and Procedures</u> 30
<u>PART II.</u>	<u>OTHER INFORMATION</u>
<u>Item 1A.</u>	<u>Risk Factors</u> 30
<u>Item 2.</u>	<u>Unregistered Sales of Equity Securities and Use of Proceeds</u> 30
<u>Item 4.</u>	<u>Mine Safety Disclosures</u> 30
<u>Item 6.</u>	<u>Exhibits</u> 31
<u>SIGNATURES</u>	
<u>Authorized signatures</u>	32



EASTGROUP PROPERTIES, INC. AND SUBSIDIARIES  
CONSOLIDATED BALANCE SHEETS  
(IN THOUSANDS, EXCEPT SHARE AND PER SHARE DATA)

	March 31, 2015 (Unaudited)	December 31, 2014
<b>ASSETS</b>		
Real estate properties	\$1,917,885	1,894,973
Development	173,773	179,973
	2,091,658	2,074,946
Less accumulated depreciation	(612,630)	(600,526)
	1,479,028	1,474,420
Real estate assets held for sale	1,983	—
Unconsolidated investment	7,913	7,884
Cash	173	11
Other assets	92,182	93,509
<b>TOTAL ASSETS</b>	<b>\$1,581,279</b>	<b>1,575,824</b>
<b>LIABILITIES AND EQUITY</b>		
<b>LIABILITIES</b>		
Secured debt	\$390,646	453,776
Unsecured debt	455,000	380,000
Unsecured bank credit facilities	114,360	99,401
Accounts payable and accrued expenses	26,275	39,439
Other liabilities	30,191	27,593
<b>Total Liabilities</b>	<b>1,016,472</b>	<b>1,000,209</b>
<b>EQUITY</b>		
Stockholders' Equity:		
Common shares; \$.0001 par value; 70,000,000 shares authorized; 32,280,007 shares issued and outstanding at March 31, 2015 and 32,232,587 at December 31, 2014	3	3
Excess shares; \$.0001 par value; 30,000,000 shares authorized; no shares issued	—	—
Additional paid-in capital on common shares	874,752	874,335
Distributions in excess of earnings	(309,492)	(300,852)
Accumulated other comprehensive loss	(4,892)	(2,357)
<b>Total Stockholders' Equity</b>	<b>560,371</b>	<b>571,129</b>
Noncontrolling interest in joint ventures	4,436	4,486
<b>Total Equity</b>	<b>564,807</b>	<b>575,615</b>
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>\$1,581,279</b>	<b>1,575,824</b>

See accompanying Notes to Consolidated Financial Statements (unaudited).



EASTGROUP PROPERTIES, INC. AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF INCOME AND COMPREHENSIVE INCOME  
(IN THOUSANDS, EXCEPT PER SHARE DATA)  
(UNAUDITED)

	Three Months Ended March 31,	
	2015	2014
<b>REVENUES</b>		
Income from real estate operations	\$57,575	52,777
Other income	17	35
	57,592	52,812
<b>EXPENSES</b>		
Expenses from real estate operations	16,413	15,012
Depreciation and amortization	18,142	17,168
General and administrative	4,538	3,448
	39,093	35,628
<b>OPERATING INCOME</b>	<b>18,499</b>	<b>17,184</b>
<b>OTHER INCOME (EXPENSE)</b>		
Interest expense	(8,805	) (8,986
Other	367	316
<b>NET INCOME</b>	<b>10,061</b>	<b>8,514</b>
Net income attributable to noncontrolling interest in joint ventures	(131	) (142
<b>NET INCOME ATTRIBUTABLE TO EASTGROUP PROPERTIES, INC. COMMON STOCKHOLDERS</b>	<b>9,930</b>	<b>8,372</b>
Other comprehensive loss - cash flow hedges	(2,535	) (1,037
<b>TOTAL COMPREHENSIVE INCOME</b>	<b>\$7,395</b>	<b>7,335</b>
<b>BASIC PER COMMON SHARE DATA FOR NET INCOME ATTRIBUTABLE TO EASTGROUP PROPERTIES, INC. COMMON STOCKHOLDERS</b>		
Net income attributable to common stockholders	\$0.31	0.27
Weighted average shares outstanding	32,032	30,806
<b>DILUTED PER COMMON SHARE DATA FOR NET INCOME ATTRIBUTABLE TO EASTGROUP PROPERTIES, INC. COMMON STOCKHOLDERS</b>		
Net income attributable to common stockholders	\$0.31	0.27
Weighted average shares outstanding	32,109	30,886
See accompanying Notes to Consolidated Financial Statements (unaudited).		

EASTGROUP PROPERTIES, INC. AND SUBSIDIARIES  
CONSOLIDATED STATEMENT OF CHANGES IN EQUITY  
(IN THOUSANDS, EXCEPT SHARE AND PER SHARE DATA)  
(UNAUDITED)

	Common Stock	Additional Paid-In Capital	Distributions in Excess of Earnings	Accumulated Other Comprehensive Loss	Noncontrolling Interest in Joint Ventures	Total
BALANCE, DECEMBER 31, 2014	\$3	874,335	(300,852 )	(2,357 )	4,486	575,615
Net income	—	—	9,930	—	131	10,061
Net unrealized change in fair value of interest rate swaps	—	—	—	(2,535 )	—	(2,535 )
Common dividends declared – \$.57 per share	—	—	(18,570 )	—	—	(18,570 )
Stock-based compensation, net of forfeitures	—	2,343	—	—	—	2,343
Issuance of 1,688 shares of common stock, common stock offering, net of expenses	—	52	—	—	—	52
Issuance of 1,044 shares of common stock, dividend reinvestment plan	—	63	—	—	—	63
Withheld 32,409 shares of common stock to satisfy tax withholding obligations in connection with the vesting of restricted stock	—	(2,041 )	—	—	—	(2,041 )
Distributions to noncontrolling interest	—	—	—	—	(181 )	(181 )
BALANCE, MARCH 31, 2015	\$3	874,752	(309,492 )	(4,892 )	4,436	564,807

See accompanying Notes to Consolidated Financial Statements (unaudited).



EASTGROUP PROPERTIES, INC. AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF CASH FLOWS  
(IN THOUSANDS)  
(UNAUDITED)

	Three Months Ended March 31,	
	2015	2014
<b>OPERATING ACTIVITIES</b>		
Net income	\$ 10,061	8,514
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization from continuing operations	18,142	17,168
Stock-based compensation expense	2,043	1,677
Gain on sales of land and real estate investments	(123	) (95
Changes in operating assets and liabilities:		
Accrued income and other assets	1,687	1,797
Accounts payable, accrued expenses and prepaid rent	(10,349	) (11,320
Other	(40	) (101
<b>NET CASH PROVIDED BY OPERATING ACTIVITIES</b>	<b>21,421</b>	<b>17,640</b>
<b>INVESTING ACTIVITIES</b>		
Real estate development	(18,036	) (21,231
Real estate improvements	(2,790	) (4,258
Proceeds from sales of land and real estate investments	158	3,471
Repayments on mortgage loans receivable	29	39
Changes in accrued development costs	(2,257	) 3,413
Changes in other assets and other liabilities	(3,550	) (2,354
<b>NET CASH USED IN INVESTING ACTIVITIES</b>	<b>(26,446</b>	<b>) (20,920</b>
<b>FINANCING ACTIVITIES</b>		
Proceeds from unsecured bank credit facilities	139,931	64,078
Repayments on unsecured bank credit facilities	(124,972	) (53,671
Repayments on secured debt	(63,119	) (5,532
Proceeds from unsecured debt	75,000	—
Debt issuance costs	(562	) (21
Distributions paid to stockholders (not including dividends accrued on unvested restricted stock)	(18,984	) (17,322
Proceeds from common stock offerings	52	19,602

Edgar Filing: EASTGROUP PROPERTIES INC - Form 10-Q

Proceeds from dividend reinvestment plan	63	50
Other	(2,222	) (2,032
NET CASH PROVIDED BY FINANCING ACTIVITIES	5,187	5,152
INCREASE IN CASH AND CASH EQUIVALENTS	162	1,872
CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD	11	8
CASH AND CASH EQUIVALENTS AT END OF PERIOD	\$173	1,880
SUPPLEMENTAL CASH FLOW INFORMATION		
Cash paid for interest, net of amount capitalized of \$1,179 and \$1,110 for 2015 and 2014, respectively	\$9,700	9,701

See accompanying Notes to Consolidated Financial Statements (unaudited).

-6-

---

EASTGROUP PROPERTIES, INC. AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

(1) BASIS OF PRESENTATION

The accompanying unaudited financial statements of EastGroup Properties, Inc. (“EastGroup” or “the Company”) have been prepared in accordance with U.S. generally accepted accounting principles (GAAP) for interim financial information and with the instructions to Form 10-Q and Rule 10-01 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by GAAP for complete financial statements. In management’s opinion, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included. The financial statements should be read in conjunction with the financial statements contained in the 2014 annual report on Form 10-K and the notes thereto. Certain reclassifications have been made in the 2014 consolidated financial statements to conform to the 2015 presentation.

(2) PRINCIPLES OF CONSOLIDATION

The consolidated financial statements include the accounts of EastGroup Properties, Inc., its wholly owned subsidiaries and its investment in any joint ventures in which the Company has a controlling interest. At March 31, 2015 and December 31, 2014, the Company had a controlling interest in two joint ventures: the 80% owned University Business Center and the 80% owned Castilian Research Center. The Company records 100% of the joint ventures’ assets, liabilities, revenues and expenses with noncontrolling interests provided for in accordance with the joint venture agreements. The equity method of accounting is used for the Company’s 50% undivided tenant-in-common interest in Industry Distribution Center II. All significant intercompany transactions and accounts have been eliminated in consolidation.

(3) USE OF ESTIMATES

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and revenues and expenses during the reporting period and to disclose material contingent assets and liabilities at the date of the financial statements. Actual results could differ from those estimates.

(4) REAL ESTATE PROPERTIES

EastGroup has one reportable segment – industrial properties. These properties are concentrated in major Sunbelt markets of the United States, primarily in the states of Florida, Texas, Arizona, California and North Carolina, have similar economic characteristics and also meet the other criteria permitting the properties to be aggregated into one reportable segment.

The Company reviews long-lived assets for impairment whenever events or changes in circumstances indicate the carrying amount of an asset may not be recoverable. Recoverability of assets to be held and used is measured by a comparison of the carrying amount of an asset to future undiscounted net cash flows (including estimated future expenditures necessary to substantially complete the asset) expected to be generated by the asset. If the carrying amount of an asset exceeds its estimated future cash flows, an impairment charge is recognized for the amount by which the carrying amount of the asset exceeds the fair value of the asset. As of March 31, 2015 and December 31, 2014, the Company determined that no impairment charges on the Company’s real estate properties were necessary.

Depreciation of buildings and other improvements is computed using the straight-line method over estimated useful lives of generally 40 years for buildings and 3 to 15 years for improvements. Building improvements are capitalized,

while maintenance and repair expenses are charged to expense as incurred. Significant renovations and improvements that improve or extend the useful life of the assets are capitalized. Depreciation expense was \$14,838,000 and \$13,973,000 for the three months ended March 31, 2015 and 2014, respectively.

EASTGROUP PROPERTIES, INC. AND SUBSIDIARIES  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

The Company's real estate properties and development at March 31, 2015 and December 31, 2014 were as follows:

	March 31, 2015	December 31, 2014
	(In thousands)	
Real estate properties:		
Land	\$286,210	283,116
Buildings and building improvements	1,300,442	1,284,961
Tenant and other improvements	331,233	326,896
Development	173,773	179,973
	2,091,658	2,074,946
Less accumulated depreciation	(612,630)	(600,526)
	\$1,479,028	1,474,420

#### (5) DEVELOPMENT

During the period in which a property is under development, costs associated with development (i.e., land, construction costs, interest expense, property taxes and other direct and indirect costs associated with development) are aggregated into the total capitalized costs of the property. Included in these costs are management's estimates for the portions of internal costs (primarily personnel costs) deemed directly or indirectly related to such development activities. The internal costs are allocated to specific development properties based on construction activity. As the property becomes occupied, depreciation commences on the occupied portion of the building, and costs are capitalized only for the portion of the building that remains vacant. When the property becomes 80% occupied or one year after completion of the shell construction (whichever comes first), capitalization of development costs, including interest expense, property taxes and internal personnel costs, ceases. The properties are then transferred to Real estate properties, and depreciation commences on the entire property (excluding the land).

#### (6) BUSINESS COMBINATIONS AND ACQUIRED INTANGIBLES

Upon acquisition of real estate properties, the Company applies the principles of Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) 805, Business Combinations, which requires that acquisition-related costs be recognized as expenses in the periods in which the costs are incurred and the services are received. The Codification also provides guidance on how to properly determine the allocation of the purchase price among the individual components of both the tangible and intangible assets based on their respective fair values. Goodwill is recorded when the purchase price exceeds the fair value of the assets and liabilities acquired. Factors considered by management in allocating the cost of the properties acquired include an estimate of carrying costs during the expected lease-up periods considering current market conditions and costs to execute similar leases. The allocation to tangible assets (land, building and improvements) is based upon management's determination of the value of the property as if it were vacant using discounted cash flow models. The Company determines whether any financing assumed is above or below market based upon comparison to similar financing terms for similar properties. The cost of the properties acquired may be adjusted based on indebtedness assumed from the seller that is determined to be above or below market rates.

The purchase price is also allocated among the following categories of intangible assets: the above or below market component of in-place leases, the value of in-place leases, and the value of customer relationships. The value allocable to the above or below market component of an acquired in-place lease is determined based upon the present value (using a discount rate reflecting the risks associated with the acquired leases) of the difference between (i) the contractual amounts to be paid pursuant to the lease over its remaining term, and (ii) management's estimate of the amounts that would be paid using fair market rates over the remaining term of the lease. The amounts allocated to

above and below market leases are included in Other Assets and Other Liabilities, respectively, on the Consolidated Balance Sheets and are amortized to rental income over the remaining terms of the respective leases. The total amount of intangible assets is further allocated to in-place lease values and customer relationship values based upon management's assessment of their respective values. These intangible assets are included in Other Assets on the Consolidated Balance Sheets and are amortized over the remaining term of the existing lease or the anticipated life of the customer relationship, as applicable.

Amortization expense for in-place lease intangibles was \$1,144,000 and \$1,212,000 for the three months ended March 31, 2015 and 2014, respectively. Amortization of above and below market leases increased rental income by \$122,000 and \$87,000 for the three months ended March 31, 2015 and 2014, respectively.

EASTGROUP PROPERTIES, INC. AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

EastGroup did not acquire any operating properties during the three months ended March 31, 2015. During 2014, the Company acquired Ridge Creek Distribution Center III in Charlotte, North Carolina; Colorado Crossing Distribution Center in Austin, Texas; and Ramona Distribution Center in Chino, California. The Company purchased these properties for a total cost of \$51,652,000, of which \$47,477,000 was allocated to Real estate properties. The Company allocated \$10,822,000 of the total purchase price to land using third party land valuations for the Charlotte, Austin and Chino markets. The market values are considered to be Level 3 inputs as defined by ASC 820, Fair Value Measurements and Disclosures (see Note 18 for additional information on ASC 820). Intangibles associated with the purchase of real estate were allocated as follows: \$5,074,000 to in-place lease intangibles, \$4,000 to above market leases (both included in Other Assets on the Consolidated Balance Sheets), and \$903,000 to below market leases (included in Other Liabilities on the Consolidated Balance Sheets). These costs are amortized over the remaining lives of the associated leases in place at the time of acquisition. The Company paid cash of \$48,805,000 for the properties and intangibles acquired, assumed a mortgage of \$2,617,000 and recorded a premium of \$230,000 to adjust the mortgage loan assumed to fair value.

EastGroup did not have any acquisition-related costs for the three months ended March 31, 2015 and 2014, respectively.

The Company periodically reviews the recoverability of goodwill (at least annually) and the recoverability of other intangibles (on a quarterly basis) for possible impairment. In management's opinion, no impairment of goodwill or other intangibles existed at March 31, 2015 and December 31, 2014.

(7) REAL ESTATE HELD FOR SALE/DISCONTINUED OPERATIONS

The Company considers a real estate property to be held for sale when it meets the criteria established under ASC 360, Property, Plant and Equipment, including when it is probable that the property will be sold within a year. Real estate properties held for sale are reported at the lower of the carrying amount or fair value less estimated costs to sell and are not depreciated while they are held for sale.

In April 2014, the FASB issued Accounting Standards Update (ASU) 2014-08, Presentation of Financial Statements (Topic 205) and Property, Plant, and Equipment (Topic 360), Reporting Discontinued Operations and Disclosures of Disposals of Components of an Entity, which amended the requirements for reporting discontinued operations. Under ASU 2014-08, a disposal of a component of an entity or a group of components of an entity is required to be reported in discontinued operations if the disposal represents a strategic shift that has (or will have) a major effect on an entity's operations and financial results when the component or group of components meets the criteria to be classified as held for sale or when the component or group of components is disposed of by sale or other than by sale. In addition, this ASU requires additional disclosures about both discontinued operations and the disposal of an individually significant component of an entity that does not qualify for discontinued operations presentation in the financial statements. The Company adopted the provisions of ASU 2014-08 as of January 1, 2014, and has applied the provisions prospectively.

EastGroup sold a small parcel of land in New Orleans during the first quarter of 2015 for gross proceeds of \$170,000 and recognized a gain of \$123,000.

As of March 31, 2015, the Company owned one operating property, Ambassador Row Warehouse, that was classified as held for sale on the March 31, 2015 Consolidated Balance Sheet. The 185,000 square foot property was sold in April 2015 for \$5,250,000, generating an estimated gain of approximately \$2.9 million that will be recognized by the Company in its second fiscal quarter of 2015.

During 2014, EastGroup sold five operating properties (442,000 square feet) for \$21,381,000 and recognized gains of \$9,188,000. In addition, the Company sold a small parcel of land in Orlando for \$141,000 and recognized a gain of \$98,000.

The results of operations and gains on sales for the properties sold or held for sale during the periods presented are reported in continuing operations on the Consolidated Statements of Income and Comprehensive Income. The gains on the sales are included in Other.



EASTGROUP PROPERTIES, INC. AND SUBSIDIARIES  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

## (8) OTHER ASSETS

A summary of the Company's Other Assets follows:

	March 31, 2015	December 31, 2014
	(In thousands)	
Leasing costs (principally commissions)	\$55,862	56,171
Accumulated amortization of leasing costs	(21,895	) (22,951
Leasing costs (principally commissions), net of accumulated amortization	33,967	33,220
Straight-line rents receivable	25,542	25,013
Allowance for doubtful accounts on straight-line rents receivable	(321	) (102
Straight-line rents receivable, net of allowance for doubtful accounts	25,221	24,911
Accounts receivable	3,285	4,459
Allowance for doubtful accounts on accounts receivable	(359	) (379
Accounts receivable, net of allowance for doubtful accounts	2,926	4,080
Acquired in-place lease intangibles	18,595	20,118
Accumulated amortization of acquired in-place lease intangibles	(7,966	) (8,345
Acquired in-place lease intangibles, net of accumulated amortization	10,629	11,773
Acquired above market lease intangibles	1,475	1,575
Accumulated amortization of acquired above market lease intangibles	(662	) (699
Acquired above market lease intangibles, net of accumulated amortization	813	876
Loan costs	8,116	8,166
Accumulated amortization of loan costs	(4,167	) (4,454
Loan costs, net of accumulated amortization	3,949	3,712
Mortgage loans receivable	4,962	4,991
Interest rate swap assets	94	812
Escrow deposits for 1031 exchange	—	698
Goodwill	990	990
Prepaid expenses and other assets	8,631	7,446
Total Other Assets	\$92,182	93,509

## (9) DEBT

Secured Debt decreased \$63,130,000 during the three months ended March 31, 2015. The decrease primarily resulted from the repayment of a mortgage loan with a balance of \$57,450,000, an interest rate of 5.5% and an original maturity date of April 5, 2015. In addition, the Company made regularly scheduled principal payments of \$5,669,000 and recorded mortgage loan premium amortization of \$11,000.

Unsecured Debt increased \$75,000,000 during the three months ended March 31, 2015 as a result of the closing of a \$75 million unsecured term loan in March 2015. The loan has a seven-year term and requires interest only payments.

It bears interest at the annual rate of LIBOR plus an applicable margin (currently 1.4%) based on the Company's senior unsecured long-term debt rating. The Company also entered into an interest rate swap agreement to convert the loan's LIBOR rate component to a fixed interest rate for the entire term of the loan providing a total effective fixed interest rate of 3.031%. See note 13 for additional information on the Company's interest rate swaps.

Unsecured Bank Credit Facilities increased \$14,959,000 during the three months ended March 31, 2015.

EASTGROUP PROPERTIES, INC. AND SUBSIDIARIES  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

Principal payments on long-term debt, including Secured Debt and Unsecured Debt (not including Unsecured Bank Credit Facilities), as of March 31, 2015 are as follows:

Years Ending December 31,	(In thousands)
Remainder of 2015	\$39,244
2016	92,808
2017	58,239
2018	141,316
2019	130,568
2020 and beyond	383,471

(10) ACCOUNTS PAYABLE AND ACCRUED EXPENSES

A summary of the Company's Accounts Payable and Accrued Expenses follows:

	March 31, 2015	December 31, 2014
	(In thousands)	
Property taxes payable	\$9,611	15,216
Development costs payable	5,663	7,920
Interest payable	2,291	3,500
Dividends payable on unvested restricted stock	1,682	2,096
Other payables and accrued expenses	7,028	10,707
Total Accounts Payable and Accrued Expenses	\$26,275	39,439

(11) OTHER LIABILITIES

A summary of the Company's Other Liabilities follows:

	March 31, 2015	December 31, 2014
	(In thousands)	
Security deposits	\$12,896	12,803
Prepaid rent and other deferred income	9,949	8,971
Acquired below-market lease intangibles	3,399	3,657
Accumulated amortization of below-market lease intangibles	(1,307)	(1,380)
Acquired below-market lease intangibles, net of accumulated amortization	2,092	2,277
Interest rate swap liabilities	5,121	3,314
Prepaid tenant improvement reimbursements	117	212
Other liabilities	16	16
Total Other Liabilities	\$30,191	27,593

(12) COMPREHENSIVE INCOME

Total Comprehensive Income is comprised of net income plus all other changes in equity from non-owner sources and is presented on the Consolidated Statements of Income and Comprehensive Income. The components of Accumulated Other Comprehensive Income (Loss) are presented in the Company's Consolidated Statement of Changes in Equity

and are summarized below. See Note 13 for information regarding the Company's interest rate swaps.

-11-

---

EASTGROUP PROPERTIES, INC. AND SUBSIDIARIES  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

	Three Months Ended March 31,	
	2015	2014
	(In thousands)	
<b>ACCUMULATED OTHER COMPREHENSIVE INCOME (LOSS):</b>		
Balance at beginning of period	\$(2,357 )	1,629
Change in fair value of interest rate swaps	(2,535 )	(1,037 )
Balance at end of period	\$(4,892 )	592

(13) DERIVATIVE INSTRUMENTS AND HEDGING ACTIVITIES

The Company is exposed to certain risks arising from both its business operations and economic conditions. The Company principally manages its exposures to a wide variety of business and operational risks through management of its core business activities. The Company manages economic risk, including interest rate, liquidity and credit risk primarily by managing the amount, sources and duration of its debt funding and, to a limited extent, the use of derivative instruments.

Specifically, the Company has entered into derivative instruments to manage exposures that arise from business activities that result in the payment of future known and uncertain cash amounts, the value of which are determined by interest rates. The Company's derivative instruments, described below, are used to manage differences in the amount, timing and duration of the Company's known or expected cash payments principally related to certain of the Company's borrowings.

The Company's objective in using interest rate derivatives is to manage exposure to interest rate movements and add stability to interest expense. To accomplish this objective, the Company uses interest rate swaps as part of its interest rate risk management strategy. Interest rate swaps designated as cash flow hedges involve the receipt of variable-rate amounts from a counterparty in exchange for the Company making fixed-rate payments over the life of the agreements without exchange of the underlying notional amount.

As of March 31, 2015, the Company had five interest rate swaps outstanding, all of which are used to hedge the variable cash flows associated with unsecured loans. The Company executed an \$80,000,000 interest rate swap associated with an \$80,000,000 unsecured loan during the third quarter of 2012. During the third quarter of 2013, the Company entered into two forward starting interest rate swaps totaling \$75,000,000 which are hedging an unsecured loan which closed in December 2013. During the third quarter of 2014, the Company executed a \$75,000,000 interest rate swap associated with a \$75,000,000 unsecured loan. During the first quarter of 2015, EastGroup executed a \$75,000,000 interest rate swap associated with a \$75,000,000 unsecured loan. All of the aforementioned interest rate swaps convert the related loans' LIBOR rate components to fixed interest rates for the entire terms of the loans, and the Company has concluded that each of the hedging relationships is highly effective.

The effective portion of changes in the fair value of derivatives designated and qualifying as cash flow hedges is recorded in Other Comprehensive Income (Loss) and is subsequently reclassified into earnings in the period that the hedged forecasted transaction affects earnings. The ineffective portion of the change in fair value of the derivatives, which is immaterial for the periods reported, is recognized directly in earnings (included in Other on the Consolidated Statements of Income and Comprehensive Income).

Amounts reported in Other Comprehensive Income (Loss) related to derivatives will be reclassified to Interest Expense as interest payments are made on the Company's variable-rate debt. The Company estimates that an

additional \$3,980,000 will be reclassified from Other Comprehensive Income (Loss) as an increase to Interest Expense over the next twelve months.

The Company's valuation methodology for over-the-counter (“OTC”) derivatives is to discount cash flows based on Overnight Index Swap (“OIS”) rates. Uncollateralized or partially-collateralized trades are discounted at OIS, but include appropriate economic adjustments for funding costs (i.e., a LIBOR-OIS basis adjustment to approximate uncollateralized cost of funds) and credit risk. As of January 15, 2015, the Company began calculating its derivative valuations using mid-market prices; prior to that date, the Company used bid-market prices. The change in valuation methodology is considered a change in accounting estimate and is the result of recent developments in the marketplace. Management has assessed the impact of the change for all periods presented and has deemed the impact to be immaterial.

EASTGROUP PROPERTIES, INC. AND SUBSIDIARIES  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

As of March 31, 2015 and December 31, 2014, the Company had the following outstanding interest rate derivatives that are designated as cash flow hedges of interest rate risk:

Interest Rate Derivative	Notional Amount as of March 31, 2015	Notional Amount as of December 31, 2014
Interest Rate Swap	\$80,000,000	\$80,000,000
Interest Rate Swap	\$75,000,000	\$75,000,000
Interest Rate Swap	\$75,000,000	—
Interest Rate Swap	\$60,000,000	\$60,000,000
Interest Rate Swap	\$15,000,000	\$15,000,000

The table below presents the fair value of the Company's derivative financial instruments as well as their classification on the Consolidated Balance Sheets as of March 31, 2015 and December 31, 2014. See Note 18 for additional information on the fair value of the Company's interest rate swaps.

	Derivatives As of March 31, 2015		Derivatives As of December 31, 2014	
	Balance Sheet Location	Fair Value	Balance Sheet Location	Fair Value
Derivatives designated as cash flow hedges:				
Interest rate swap assets	Other Assets	\$94,000	Other Assets	\$812,000
Interest rate swap liabilities	Other Liabilities	5,121,000	Other Liabilities	3,314,000

The table below presents the effect of the Company's derivative financial instruments on the Consolidated Statements of Income and Comprehensive Income for the three months ended March 31, 2015 and 2014:

	Three Months Ended March 31,	
	2015	2014
	(In thousands)	
<b>DERIVATIVES IN CASH FLOW HEDGING RELATIONSHIPS</b>		
Interest Rate Swaps:		
Amount of loss recognized in Other Comprehensive Loss on derivatives	\$ (3,468 )	(1,601 )
Amount of loss reclassified from Accumulated Other Comprehensive Loss into Interest Expense	(933 )	(564 )

See Note 12 for additional information on the Company's Accumulated Other Comprehensive Loss resulting from its interest rate swaps.

Derivative financial agreements expose the Company to credit risk in the event of non-performance by the counterparties under the terms of the interest rate hedge agreements. The Company believes it minimizes the credit risk by transacting with major credit-worthy financial institutions.

The Company has an agreement with its derivative counterparties containing a provision stating that the Company could be declared in default on its derivative obligations if the Company defaults on any of its indebtedness, including default where repayment of the indebtedness has not been accelerated by the lender.

As of March 31, 2015, the fair value of derivatives in an asset position related to these agreements was \$94,000, and the fair value of derivatives in a liability position related to these agreements was \$5,121,000. If the Company breached any of the contractual provisions of the derivative contracts, it could be required to settle its obligation under

the agreements at the swap termination value. As of March 31, 2015, the swap termination value of derivatives in an asset position was an asset in the amount of \$98,000, and the swap termination value of derivatives in a liability position was a liability in the amount of \$5,157,000.

(14) EARNINGS PER SHARE

The Company applies ASC 260, Earnings Per Share, which requires companies to present basic and diluted earnings per share (EPS). Basic EPS represents the amount of earnings for the period attributable to each share of common stock outstanding during the reporting period. The Company's basic EPS is calculated by dividing Net Income Attributable to EastGroup Properties, Inc. Common Stockholders by the weighted average number of common shares outstanding. The weighted average number of common shares outstanding does not include any potentially dilutive securities or any unvested restricted shares of common stock. These

-13-

---



EASTGROUP PROPERTIES, INC. AND SUBSIDIARIES  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

unvested restricted shares, although classified as issued and outstanding, are considered forfeitable until the restrictions lapse and will not be included in the basic EPS calculation until the shares are vested.

Diluted EPS represents the amount of earnings for the period attributable to each share of common stock outstanding during the reporting period and to each share that would have been outstanding assuming the issuance of common shares for all dilutive potential common shares outstanding during the reporting period. The Company calculates diluted EPS by dividing Net Income Attributable to EastGroup Properties, Inc. Common Stockholders by the weighted average number of common shares outstanding plus the dilutive effect of unvested restricted stock. The dilutive effect of unvested restricted stock is determined using the treasury stock method.

Reconciliation of the numerators and denominators in the basic and diluted EPS computations is as follows:

	Three Months Ended March 31,	
	2015	2014
	(In thousands)	
<b>BASIC EPS COMPUTATION FOR NET INCOME ATTRIBUTABLE TO EASTGROUP PROPERTIES, INC. COMMON STOCKHOLDERS</b>		
Numerator – net income attributable to common stockholders	\$9,930	8,372
Denominator – weighted average shares outstanding	32,032	30,806
<b>DILUTED EPS COMPUTATION FOR NET INCOME ATTRIBUTABLE TO EASTGROUP PROPERTIES, INC. COMMON STOCKHOLDERS</b>		
Numerator – net income attributable to common stockholders	\$9,930	8,372
Denominator:		
Weighted average shares outstanding	32,032	30,806
Unvested restricted stock	77	80
Total Shares	32,109	30,886

(15) STOCK-BASED COMPENSATION

EastGroup applies the provisions of ASC 718, Compensation - Stock Compensation, to account for its stock-based compensation plans. ASC 718 requires that the compensation cost relating to share-based payment transactions be recognized in the financial statements and that the cost be measured on the fair value of the equity or liability instruments issued.

Stock-based compensation cost for employees was \$2,341,000 and \$2,069,000 for the three months ended March 31, 2015 and 2014, respectively, of which \$422,000 and \$511,000 were capitalized as part of the Company's development costs. Stock-based compensation expense for directors was \$124,000 and \$119,000 for the three months ended March 31, 2015 and 2014, respectively.

In March 2015, the Compensation Committee of the Company's Board of Directors (the Committee) evaluated the Company's performance compared to certain annual performance goals (primarily funds from operations (FFO) per share and total shareholder return). Based on the evaluation, 42,447 shares were awarded to the Company's executive officers at a grant date fair value of \$61.13 per share. These shares vested 20% on the date shares were determined and awarded and will vest 20% per year on January 1 in years 2016, 2017, 2018 and 2019. The shares will be expensed on

a straight-line basis over the remaining service period.

Also in March 2015, the Committee evaluated the Company's total return, both on an absolute basis for 2014 as well as on a relative basis compared to the NAREIT Equity Index, NAREIT Industrial Index and Russell 2000 Index for the five-year period ended December 31, 2014. Based on the evaluation, 34,650 shares were awarded to the Company's executive officers at a grant date fair value of \$61.13 per share. These shares vested 25% on the date shares were determined and awarded and will vest 25% per year on January 1 in years 2016, 2017 and 2018. The shares will be expensed on a straight-line basis over the remaining service period.

Notwithstanding the foregoing, shares issued to the Company's Chief Executive Officer, David H. Hoster II, and Chief Financial Officer, N. Keith McKey, will become fully vested no later than January 1, 2016 and April 6, 2016, respectively.

Following is a summary of the total restricted shares granted, forfeited and delivered (vested) to participants with the related weighted average grant date fair value share prices. Of the shares that vested in the first three months of 2015, the Company

-14-

---

EASTGROUP PROPERTIES, INC. AND SUBSIDIARIES  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

withheld 32,409 shares to satisfy the tax obligations for those participants who elected this option as permitted under the applicable equity plan. As of the vesting date, the fair value of shares that vested during the first three months of 2015 was \$6,664,000.

Award Activity:	Three Months Ended March 31, 2015	
	Shares	Weighted Average Grant Date Fair Value
Unvested at beginning of period	266,223	\$49.81
Granted	77,097	61.13
Forfeited	—	—
Vested	(105,835 )	53.40
Unvested at end of period	237,485	\$51.88

(16) RISKS AND UNCERTAINTIES

The state of the overall economy can significantly impact the Company's operational performance and thus impact its financial position. Should EastGroup experience a significant decline in operational performance, it may affect the Company's ability to make distributions to its shareholders, service debt, or meet other financial obligations.

(17) RECENT ACCOUNTING PRONOUNCEMENTS

EastGroup has evaluated all ASUs recently released by the FASB through the date the financial statements were issued and determined that ASU 2014-09 and ASU 2015-03 apply to the Company.

In May 2014, the FASB issued ASU 2014-09, Revenue from Contracts with Customers, which requires an entity to recognize the amount of revenue to which it expects to be entitled for the transfer of promised goods or services to customers. The ASU will replace most existing revenue recognition guidance in U.S. GAAP when it becomes effective. The new standard is effective for the Company on January 1, 2017. Early adoption is not permitted. The standard permits the use of either the retrospective or cumulative effect transition method. The Company is evaluating the effect that ASU 2014-09 will have on its consolidated financial statements and related disclosures. The Company has not yet selected a transition method nor has it determined the effect of the standard on its ongoing financial reporting.

In April 2015, the FASB issued ASU 2015-03, Simplifying the Presentation of Debt Issuance Costs, which requires that debt issuance costs related to a recognized debt liability be presented in the balance sheet as a direct deduction from the carrying amount of that debt liability. For public business entities, the ASU is effective for financial statements issued for fiscal years beginning after December 15, 2015, and interim periods within those fiscal years. Entities should apply the new guidance on a retrospective basis, wherein the balance sheet of each individual period presented should be adjusted to reflect the period-specific effects of applying the new guidance. Upon transition, entities are required to comply with the applicable disclosures for a change in an accounting principle. EastGroup plans to adopt ASU 2015-03 effective January 1, 2016; as such, the Company plans to present debt issuance costs as a direct deduction from the carrying amounts of its debt liabilities and to provide all necessary disclosures beginning with the Form 10-Q for the period ended March 31, 2016.

(18) FAIR VALUE OF FINANCIAL  
 INSTRUMENTS

ASC 820, Fair Value Measurements and Disclosures, defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. ASC 820 also provides guidance for using fair value to measure financial assets and liabilities. The Codification requires disclosure of the level within the fair value hierarchy in which the fair value measurements fall, including measurements using quoted prices in active markets for identical assets or liabilities (Level 1), quoted prices for similar instruments in active markets or quoted prices for identical or similar instruments in markets that are not active (Level 2), and significant valuation assumptions that are not readily observable in the market (Level 3).

EASTGROUP PROPERTIES, INC. AND SUBSIDIARIES  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

The following table presents the carrying amounts and estimated fair values of the Company's financial instruments in accordance with ASC 820 at March 31, 2015 and December 31, 2014.

	March 31, 2015		December 31, 2014	
	Carrying Amount <sup>(1)</sup>	Fair Value	Carrying Amount <sup>(1)</sup>	Fair Value
	(In thousands)			
<b>Financial Assets:</b>				
Cash and cash equivalents	\$173	173	11	11
Cash held in escrow for 1031 exchange	—	—	698	698
Mortgage loans receivable	4,962	5,050	4,991	5,055
Interest rate swap assets	94	94	812	812
<b>Financial Liabilities:</b>				
Secured debt	390,646	417,166	453,776	478,659
Unsecured debt	455,000	436,948	380,000	364,295
Unsecured bank credit facilities	114,360	114,717	99,401	99,638
Interest rate swap liabilities	5,121	5,121	3,314	3,314

(1) Carrying amounts shown in the table are included in the Consolidated Balance Sheets under the indicated captions, except as explained in the notes below.

The following methods and assumptions were used to estimate the fair value of each class of financial instruments:

Cash and cash equivalents: The carrying amounts approximate fair value due to the short maturity of those instruments.

Cash held in escrow for 1031 exchange (included in Other Assets on the Consolidated Balance Sheets): The carrying amounts approximate fair value due to the short maturity of those instruments.

Mortgage loans receivable (included in Other Assets on the Consolidated Balance Sheets): The fair value is estimated by discounting the future cash flows using the current rates at which similar loans would be made to borrowers with similar credit ratings and for the same remaining maturities (Level 2 input).

Interest rate swap assets (included in Other Assets on the Consolidated Balance Sheets): The instruments are recorded at fair value based on models using inputs, such as interest rate yield curves, LIBOR swap curves and OIS curves, observable for substantially the full term of the contract (Level 2 input). See Note 13 for additional information on the Company's interest rate swaps.

Secured debt: The fair value of the Company's secured debt is estimated by discounting expected cash flows at the rates currently offered to the Company for debt of the same remaining maturities, as advised by the Company's bankers (Level 2 input).

Unsecured debt: The fair value of the Company's unsecured debt is estimated by discounting expected cash flows at the rates currently offered to the Company for debt of the same remaining maturities, as advised by the Company's bankers (Level 2 input).

Unsecured bank credit facilities: The fair value of the Company's unsecured bank credit facilities is estimated by discounting expected cash flows at current market rates (Level 2 input).

Interest rate swap liabilities (included in Other Liabilities on the Consolidated Balance Sheets): The instruments are recorded at fair value based on models using inputs, such as interest rate yield curves, LIBOR swap curves and OIS curves, observable for substantially the full term of the contract (Level 2 input). See Note 13 for additional information on the Company's interest rate swaps.

(19) SUBSEQUENT EVENTS

Edgar Filing: EASTGROUP PROPERTIES INC - Form 10-Q

On April 13, 2015, EastGroup sold the last of its three Ambassador Row Warehouses (185,000 square feet) in Dallas for \$5,250,000, generating a gain on the sale that will be recognized by the Company in the second quarter.

Also in April, the Company acquired 38 acres of development land in San Antonio for \$4.4 million and 4.9 acres of development land in Phoenix for \$1.5 million.

-16-

---

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS.

OVERVIEW

EastGroup's goal is to maximize shareholder value by being the leading provider in its markets of functional, flexible and quality business distribution space for location sensitive customers (primarily in the 5,000 to 50,000 square foot range). The Company develops, acquires and operates distribution facilities, the majority of which are clustered around major transportation features in supply constrained submarkets in major Sunbelt regions. The Company's core markets are in the states of Florida, Texas, Arizona, California and North Carolina.

The Company believes its current operating cash flows and unsecured bank credit facilities provide the capacity to fund the operations of the Company. The Company also believes it can issue common and/or preferred equity and obtain financing from financial institutions and insurance companies. The continuous common equity program provided net proceeds to the Company of \$52,000 in the first three months of 2015, as described in Liquidity and Capital Resources.

The Company's primary revenue is rental income; as such, EastGroup's greatest challenge is leasing space. During the three months ended March 31, 2015, leases expired on 2,197,000 square feet (6.5% of EastGroup's total square footage of 33,732,000), and the Company was successful in renewing or re-leasing 95% of the expiring square feet. In addition, EastGroup leased 360,000 square feet of other vacant space during this period. During the first three months of 2015, average rental rates on new and renewal leases increased by 11.1%. Property net operating income (PNOI) from same properties, defined as operating properties owned during the entire current period and prior year reporting period, increased 2.9% for the quarter ended March 31, 2015, as compared to the same quarter in 2014.

EastGroup's total leased percentage was 97.0% at March 31, 2015, compared to 96.0% at March 31, 2014. Leases scheduled to expire for the remainder of 2015 were 8.3% of the portfolio on a square foot basis at March 31, 2015, and this figure was reduced to 7.5% as of April 17, 2015.

The Company generates new sources of leasing revenue through its development and acquisition programs. EastGroup continues to see targeted development as a contributor to the Company's long-term growth. The Company mitigates risks associated with development through a Board-approved maximum level of land held for development and by adjusting development start dates according to leasing activity. During the first three months of 2015, the Company began construction of three development projects containing 282,000 square feet in Houston and Phoenix. EastGroup also transferred four properties (333,000 square feet) in Orlando, Phoenix and Charlotte from its development program to real estate properties with costs of \$22.7 million at the date of transfer. As of March 31, 2015, EastGroup's development program consisted of 19 projects (1,750,000 square feet) located in Houston, Dallas, San Antonio, Phoenix, Tampa, Orlando, Denver and Charlotte. The projected total investment for the development projects, which were collectively 27% leased as of April 17, 2015, is \$128.5 million, of which \$37.7 million remained to be invested as of March 31, 2015.

Typically, the Company initially funds its development and acquisition programs through its \$250 million unsecured bank credit facilities (as discussed in Liquidity and Capital Resources). As market conditions permit, EastGroup issues equity and/or employs fixed-rate debt, including variable-rate debt that has been swapped to an effectively fixed rate through the use of interest rate swaps, to replace short-term bank borrowings. In March 2015, Moody's Investor Services affirmed the Company's issuer rating of Baa2 with a stable outlook. Also in March 2015, Fitch Ratings affirmed EastGroup's issuer rating of BBB with a stable outlook. A security rating is not a recommendation to buy, sell or hold securities and may be subject to revision or withdrawal at any time by the assigning rating agency. Each rating should be evaluated independently of any other rating. The Company intends to obtain primarily unsecured fixed-rate debt, including variable-rate debt that has been swapped to an effectively fixed rate through the use of

interest rate swaps, in the future. The Company may also access the public debt market in the future as a means to raise capital.

EastGroup has one reportable segment – industrial properties. These properties are primarily located in major Sunbelt regions of the United States, have similar economic characteristics and also meet the other criteria permitting the properties to be aggregated into one reportable segment. The Company’s chief decision makers use two primary measures of operating results in making decisions: (1) property net operating income (PNOI), defined as Income from real estate operations less Expenses from real estate operations (including market-based internal management fee expense) plus the Company's share of income and property operating expenses from its less-than-wholly-owned real estate investments, and (2) funds from operations attributable to common stockholders (FFO), defined as net income (loss) attributable to common stockholders computed in accordance with U.S. generally accepted accounting principles (GAAP), excluding gains or losses from sales of depreciable real estate property and impairment losses, plus real estate related depreciation and amortization, and after adjustments for unconsolidated partnerships and joint ventures. The Company calculates FFO based on the National Association of Real Estate Investment Trusts’ (NAREIT) definition.

-17-

---



PNOI is a supplemental industry reporting measurement used to evaluate the performance of the Company's real estate investments. The Company believes the exclusion of depreciation and amortization in the industry's calculation of PNOI provides a supplemental indicator of the properties' performance since real estate values have historically risen or fallen with market conditions. PNOI as calculated by the Company may not be comparable to similarly titled but differently calculated measures for other real estate investment trusts (REITs). The major factors influencing PNOI are occupancy levels, acquisitions and sales, development properties that achieve stabilized operations, rental rate increases or decreases, and the recoverability of operating expenses. The Company's success depends largely upon its ability to lease space and to recover from tenants the operating costs associated with those leases.

PNOI is comprised of Income from real estate operations, less Expenses from real estate operations plus the Company's share of income and property operating expenses from its less-than-wholly-owned real estate investments. PNOI was calculated as follows for the three months ended March 31, 2015 and 2014.

	Three Months Ended March 31,	
	2015	2014
	(In thousands)	
Income from real estate operations	\$57,575	52,777
Expenses from real estate operations	(16,413	) (15,012
Noncontrolling interest in PNOI of consolidated 80% joint ventures	(211	) (223
PNOI from 50% owned unconsolidated investment	208	198
<b>PROPERTY NET OPERATING INCOME</b>	<b>\$41,159</b>	<b>37,740</b>

Income from real estate operations is comprised of rental income, expense reimbursement pass-through income and other real estate income including lease termination fees. Expenses from real estate operations is comprised of property taxes, insurance, utilities, repair and maintenance expenses, management fees, other operating costs and bad debt expense. Generally, the Company's most significant operating expenses are property taxes and insurance. Tenant leases may be net leases in which the total operating expenses are recoverable, modified gross leases in which some of the operating expenses are recoverable, or gross leases in which no expenses are recoverable (gross leases represent only a small portion of the Company's total leases). Increases in property operating expenses are fully recoverable under net leases and recoverable to a high degree under modified gross leases. Modified gross leases often include base year amounts and expense increases over these amounts are recoverable. The Company's exposure to property operating expenses is primarily due to vacancies and leases for occupied space that limit the amount of expenses that can be recovered.

The following table presents reconciliations of Net Income to PNOI for the three months ended March 31, 2015 and 2014.

	Three Months Ended March 31,	
	2015	2014
	(In thousands)	
<b>NET INCOME</b>	<b>\$10,061</b>	<b>8,514</b>
Interest income	(65	) (127
Gain on sales of real estate investments	—	(95
Company's share of interest expense from unconsolidated investment	—	71
Company's share of depreciation from unconsolidated investment	29	33
Other income	(17	) (35
Gain on sales of non-operating real estate	(123	) —
Depreciation and amortization from continuing operations	18,142	17,168

Edgar Filing: EASTGROUP PROPERTIES INC - Form 10-Q

Interest expense	8,805	8,986
General and administrative expense	4,538	3,448
Noncontrolling interest in PNOI of consolidated 80% joint ventures	(211	) (223
PROPERTY NET OPERATING INCOME	\$41,159	37,740

The Company believes FFO is a meaningful supplemental measure of operating performance for equity REITs. The Company believes excluding depreciation and amortization in the calculation of FFO is appropriate since real estate values have historically increased or decreased based on market conditions. FFO is not considered as an alternative to net income (determined in accordance

with GAAP) as an indication of the Company's financial performance, nor is it a measure of the Company's liquidity or indicative of funds available to provide for the Company's cash needs, including its ability to make distributions. In addition, FFO, as reported by the Company, may not be comparable to FFO reported by other REITs that do not define the term in accordance with the current NAREIT definition. The Company's key drivers affecting FFO are changes in PNOI (as discussed above), interest rates, the amount of leverage the Company employs and general and administrative expenses. The following table presents reconciliations of Net Income Attributable to EastGroup Properties, Inc. Common Stockholders to FFO Attributable to Common Stockholders for the three months ended March 31, 2015 and 2014.

	Three Months Ended March 31,	
	2015	2014
	(In thousands, except per share data)	
NET INCOME ATTRIBUTABLE TO EASTGROUP PROPERTIES, INC. COMMON STOCKHOLDERS	\$9,930	8,372
Depreciation and amortization from continuing operations	18,142	17,168
Company's share of depreciation from unconsolidated investment	29	33
Depreciation and amortization from noncontrolling interest	(50	) (52
Gain on sales of real estate investments	—	(95
FUNDS FROM OPERATIONS (FFO) ATTRIBUTABLE TO COMMON STOCKHOLDERS	\$28,051	25,426
Net income attributable to common stockholders per diluted share	\$0.31	0.27
Funds from operations (FFO) attributable to common stockholders per diluted share	\$0.87	0.82
Diluted shares for earnings per share and funds from operations	32,109	30,886

The Company analyzes the following performance trends in evaluating the progress of the Company:

The FFO change per share represents the increase or decrease in FFO per share from the current period compared to the same period in the prior year. FFO per share for the first quarter of 2015 was \$0.87 per share compared with \$0.82 per share for the same period of 2014, an increase of 6.1%.

For the three months ended March 31, 2015, PNOI increased by \$3,419,000, or 9.1%, compared to the same period in 2014. PNOI increased \$1,730,000 from newly developed properties, \$1,061,000 from same property operations and \$968,000 from 2014 acquisitions.

The same property net operating income change represents the PNOI increase or decrease for the same operating properties owned during the entire current period and prior year reporting period. PNOI from same properties increased 2.9% for the three months ended March 31, 2015, compared to the same period in 2014.

Same property average occupancy represents the average month-end percentage of leased square footage for which the lease term has commenced as compared to the total leasable square footage for the same operating properties owned during the entire current period and prior year reporting period. Same property average occupancy for the three months ended March 31, 2015, was 96.1% compared to 95.0% for the same period of 2014.

The same property average rental rate represents the average annual rental rates of leases in place for the same operating properties owned during the entire current period and prior year reporting period. The same property average rental rate was \$5.33 per square foot for the three months ended March 31, 2015, compared to \$5.13 per square foot for the same period of 2014.

Occupancy is the percentage of leased square footage for which the lease term has commenced as compared to the total leasable square footage as of the close of the reporting period. Occupancy at March 31, 2015, was 96.2%. Quarter-end occupancy ranged from 95.0% to 96.3% over the period from March 31, 2014 to December 31, 2014.

Rental rate change represents the rental rate increase or decrease on new and renewal leases compared to the prior leases on the same space. Rental rate increases on new and renewal leases (7.3% of total square footage) averaged 11.1% for the first quarter of 2015.

Lease termination fee income for the three months ended March 31, 2015 was \$61,000 compared to \$119,000 for the same period in 2014. The Company recorded bad debt expense of \$355,000 and \$13,000 for the three months ended March 31, 2015 and 2014, respectively.

-19-

---

## CRITICAL ACCOUNTING POLICIES AND ESTIMATES

The Company's management considers the following accounting policies and estimates to be critical to the reported operations of the Company.

### Real Estate Properties

The Company allocates the purchase price of acquired properties to net tangible and identified intangible assets based on their respective fair values. Goodwill is recorded when the purchase price exceeds the fair value of the assets and liabilities acquired. Factors considered by management in allocating the cost of the properties acquired include an estimate of carrying costs during the expected lease-up periods considering current market conditions and costs to execute similar leases. The allocation to tangible assets (land, building and improvements) is based upon management's determination of the value of the property as if it were vacant using discounted cash flow models. The purchase price is also allocated among the following categories of intangible assets: the above or below market component of in-place leases, the value of in-place leases, and the value of customer relationships. The value allocable to the above or below market component of an acquired in-place lease is determined based upon the present value (using a discount rate reflecting the risks associated with the acquired leases) of the difference between (i) the contractual amounts to be paid pursuant to the lease over its remaining term and (ii) management's estimate of the amounts that would be paid using fair market rates over the remaining term of the lease. The amounts allocated to above and below market leases are included in Other Assets and Other Liabilities, respectively, on the Consolidated Balance Sheets and are amortized to rental income over the remaining terms of the respective leases. The total amount of intangible assets is further allocated to in-place lease values and customer relationship values based upon management's assessment of their respective values. These intangible assets are included in Other Assets on the Consolidated Balance Sheets and are amortized over the remaining term of the existing lease or the anticipated life of the customer relationship, as applicable.

During the period in which a property is under development, costs associated with development (i.e., land, construction costs, interest expense, property taxes and other direct and indirect costs associated with development) are aggregated into the total capitalized costs of the property. Included in these costs are management's estimates for the portions of internal costs (primarily personnel costs) deemed directly or indirectly related to such development activities. The internal costs are allocated to specific development properties based on construction activity.

The Company reviews its real estate investments for impairment of value whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. If any real estate investment is considered permanently impaired, a loss is recorded to reduce the carrying value of the property to its estimated fair value. Real estate assets to be sold are reported at the lower of the carrying amount or fair value less selling costs. The evaluation of real estate investments involves many subjective assumptions dependent upon future economic events that affect the ultimate value of the property. Currently, the Company's management knows of no impairment issues nor has it experienced any impairment issues in recent years. EastGroup currently has the intent and ability to hold its real estate investments and to hold its land inventory for future development. In the event of impairment, the property's basis would be reduced, and the impairment would be recognized as a current period charge on the Consolidated Statements of Income and Comprehensive Income.

### Valuation of Receivables

The Company is subject to tenant defaults and bankruptcies that could affect the collection of outstanding receivables. In order to mitigate these risks, the Company performs credit reviews and analyses on prospective tenants before significant leases are executed and on existing tenants before properties are acquired. On a quarterly basis, the Company evaluates outstanding receivables and estimates the allowance for doubtful accounts. Management specifically analyzes aged receivables, customer credit-worthiness, historical bad debts and current economic trends when evaluating the adequacy of the allowance for doubtful accounts. The Company

believes its allowance for doubtful accounts is adequate for its outstanding receivables for the periods presented. In the event the allowance for doubtful accounts is insufficient for an account that is subsequently written off, additional bad debt expense would be recognized as a current period charge on the Consolidated Statements of Income and Comprehensive Income.

#### Tax Status

EastGroup, a Maryland corporation, has qualified as a real estate investment trust under Sections 856-860 of the Internal Revenue Code and intends to continue to qualify as such. To maintain its status as a REIT, the Company is required to distribute at least 90% of its ordinary taxable income to its stockholders. If the Company has a capital gain, it has the option of (i) deferring recognition of the capital gain through a tax-deferred exchange, (ii) declaring and paying a capital gain dividend on any recognized net capital gain resulting in no corporate level tax, or (iii) retaining and paying corporate income tax on its net long-term capital gain, with shareholders reporting their proportional share of the undistributed long-term capital gain and receiving a credit or refund of their share of the tax paid by the Company. The Company distributed all of its 2014 taxable income to its stockholders and expects to distribute all of its taxable income in 2015. Accordingly, no significant provision for income taxes was necessary in 2014, nor is any significant income tax provision expected to be necessary for 2015.

#### FINANCIAL CONDITION

EastGroup's assets were \$1,581,279,000 at March 31, 2015, an increase of \$5,455,000 from December 31, 2014. Liabilities increased \$16,263,000 to \$1,016,472,000, and equity decreased \$10,808,000 to \$564,807,000 during the same period. The paragraphs that follow explain these changes in detail.

#### Assets

##### Real Estate Properties

Real Estate Properties increased \$22,912,000 during the three months ended March 31, 2015, primarily due to capital improvements at the Company's properties and the transfer of four properties from Development, as detailed under Development below. These increases were partially offset by the sale of 1.5 acres of land in New Orleans for \$170,000.

During the three months ended March 31, 2015, the Company made capital improvements of \$3,427,000 on existing and acquired properties (included in the Capital Expenditures table under Results of Operations). Also, the Company incurred costs of \$1,584,000 on development properties subsequent to transfer to Real Estate Properties; the Company records these expenditures as development costs on the Consolidated Statements of Cash Flows.

##### Development

EastGroup's investment in development at March 31, 2015 consisted of properties in lease-up and under construction of \$90,757,000 and prospective development (primarily land) of \$83,016,000. The Company's total investment in development at March 31, 2015 was \$173,773,000 compared to \$179,973,000 at December 31, 2014. Total capital invested for development during the first three months of 2015 was \$18,036,000, which consisted of costs of \$16,564,000 as detailed in the development activity table below and costs of \$1,584,000 on development properties subsequent to transfer to Real Estate Properties, offset by \$112,000 in net cost reversals (also detailed in the development activity table below) on the properties transferred from Development to Real Estate Properties during the quarter. The capitalized costs incurred on development properties subsequent to transfer to Real Estate Properties include capital improvements at the properties and do not include other capitalized costs associated with development (i.e., interest expense, property taxes and internal personnel costs).

The Company capitalized internal development costs of \$927,000 and \$1,147,000 for the three months ended March 31, 2015 and 2014, respectively.

The Company transferred four development properties to Real Estate Properties during the first three months of 2015 with a total investment of \$22,652,000 as of the date of transfer.

DEVELOPMENT	Building Size (Square feet)	Costs Incurred			Cumulative as of 3/31/2015	Estimated Total Costs	Building Completion Date
		Costs Transferred in 2015 <sup>(1)</sup>	For the Three Months Ended 3/31/2015				
(In thousands)							
LEASE-UP							
World Houston 39, Houston, TX	94,000	\$—	343	5,399	6,000	06/14	
World Houston 41, Houston, TX	104,000	—	437	5,783	7,200	08/14	
Horizon II, Orlando, FL	123,000	—	74	7,734	8,600	09/14	
Ten West Crossing 6, Houston, TX	64,000	—	96	4,338	4,800	10/14	
West Road I, Houston, TX	63,000	—	299	4,576	4,900	10/14	
Kyrene 202 I, Phoenix, AZ	75,000	—	53	5,992	6,900	11/14	
Rampart IV, Denver, CO	84,000	—	300	7,247	8,300	11/14	
Alamo Ridge I, San Antonio, TX	96,000	—	262	5,737	7,300	02/15	
Alamo Ridge II, San Antonio, TX	62,000	—	231	3,597	3,900	02/15	
Steele Creek IV, Charlotte, NC	57,000	—	106	3,566	4,300	02/15	
West Road III, Houston, TX	78,000	—	389	4,254	5,000	03/15	
Total Lease-Up	900,000	—	2,590	58,223	67,200		
UNDER CONSTRUCTION						Anticipated Building Completion Date	
Sky Harbor 6, Phoenix, AZ	31,000	—	983	2,603	3,100	04/15	
Ten West Crossing 7, Houston, TX	68,000	—	575	3,745	4,900	04/15	
Thousand Oaks 4, San Antonio, TX	66,000	—	1,230	4,173	5,100	04/15	
Madison II & III, Tampa, FL	127,000	—	2,128	5,808	8,000	05/15	
Kyrene 202 VI, Phoenix, AZ	123,000	1,515	407	1,922	9,500	08/15	
ParkView 1-3, Dallas, TX	276,000	—	4,408	8,484	19,600	08/15	
West Road IV, Houston, TX	65,000	1,292	1,477	2,769	5,400	08/15	
World Houston 42, Houston, TX	94,000	1,289	1,741	3,030	5,700	08/15	
Total Under Construction	850,000	4,096	12,949	32,534	61,300		
PROSPECTIVE DEVELOPMENT (PRIMARILY LAND)	Estimated Building Size (Square feet)						
Phoenix, AZ	163,000	(1,515 )	29	1,977	12,100		
Tucson, AZ	70,000	—	—	417	5,300		
Fort Myers, FL	663,000	—	—	17,858	50,000		
Orlando, FL	1,144,000	—	348	24,199	82,600		
Tampa, FL	392,000	—	203	6,387	23,100		
Jackson, MS	28,000	—	—	706	2,000		
Charlotte, NC	384,000	—	105	5,088	26,800		
Dallas, TX	169,000	—	34	1,683	11,200		



Edgar Filing: EASTGROUP PROPERTIES INC - Form 10-Q

El Paso, TX	251,000	—	—	2,444	11,300
Houston, TX	1,203,000	(2,581	) 263	19,392	81,100
San Antonio, TX	254,000	—	43	2,865	16,700
Total Prospective Development	4,721,000	(4,096	) 1,025	83,016	322,200
	6,471,000	\$—	16,564	173,773	450,700
DEVELOPMENTS COMPLETED AND TRANSFERRED TO REAL ESTATE PROPERTIES DURING 2015	Building Size (Square feet)				Building Completion Date
Horizon I, Orlando, FL	109,000	\$—	(16	) 7,096	02/14
Kyrene 202 II, Phoenix, AZ	45,000	—	61	3,470	11/14
Steele Creek II, Charlotte, NC	71,000	—	22	4,945	03/14
Steele Creek III, Charlotte, NC	108,000	—	(179	) 7,141	07/14
Total Transferred to Real Estate Properties	333,000	\$—	(112	) 22,652	(2)

(1) Represents costs transferred from Prospective Development (primarily land) to Under Construction during the period. Negative amounts represent land inventory costs transferred to Under Construction.

(2) Represents cumulative costs at the date of transfer.

#### Accumulated Depreciation

Accumulated depreciation on real estate and development properties increased \$12,104,000 during the first three months of 2015 due primarily to depreciation expense.

## Real Estate Assets Held for Sale

Real Estate Assets Held for Sale increased \$1,983,000 during the first three months of 2015. As of March 31, 2015, the Company owned one operating property, Ambassador Row Warehouse, that was classified as held for sale on the March 31, 2015 Consolidated Balance Sheet. The 185,000 square foot property was sold in April 2015 for \$5,250,000, generating a gain that will be recognized by the Company in its second fiscal quarter of 2015.

## Other Assets

Other Assets decreased \$1,327,000 during the first three months of 2015. A summary of Other Assets follows:

	March 31, 2015	December 31, 2014
	(In thousands)	
Leasing costs (principally commissions)	\$55,862	56,171
Accumulated amortization of leasing costs	(21,895	) (22,951
Leasing costs (principally commissions), net of accumulated amortization	33,967	33,220
Straight-line rents receivable	25,542	25,013
Allowance for doubtful accounts on straight-line rents receivable	(321	) (102
Straight-line rents receivable, net of allowance for doubtful accounts	25,221	24,911
Accounts receivable	3,285	4,459
Allowance for doubtful accounts on accounts receivable	(359	) (379
Accounts receivable, net of allowance for doubtful accounts	2,926	4,080
Acquired in-place lease intangibles	18,595	20,118
Accumulated amortization of acquired in-place lease intangibles	(7,966	) (8,345
Acquired in-place lease intangibles, net of accumulated amortization	10,629	11,773
Acquired above market lease intangibles	1,475	1,575
Accumulated amortization of acquired above market lease intangibles	(662	) (699
Acquired above market lease intangibles, net of accumulated amortization	813	876
Loan costs	8,116	8,166
Accumulated amortization of loan costs	(4,167	) (4,454
Loan costs, net of accumulated amortization	3,949	3,712
Mortgage loans receivable	4,962	4,991
Interest rate swap assets	94	812
Escrow deposits for 1031 exchange	—	698
Goodwill	990	990
Prepaid expenses and other assets	8,631	7,446
Total Other Assets	\$92,182	93,509

## Liabilities

Secured Debt decreased \$63,130,000 during the three months ended March 31, 2015. The decrease resulted from the repayment of one mortgage loan with a balance of \$57,450,000, regularly scheduled principal payments of \$5,669,000 and mortgage loan premium amortization of \$11,000.

Unsecured Debt increased \$75,000,000 during the three months ended March 31, 2015 as a result of the closing of a \$75 million unsecured term loan in March 2015.

Unsecured Bank Credit Facilities increased \$14,959,000 during the three months ended March 31, 2015; the Company's credit facilities are described in greater detail under Liquidity and Capital Resources.

-22-

---

Accounts Payable and Accrued Expenses decreased \$13,164,000 during the first three months of 2015. A summary of the Company's Accounts Payable and Accrued Expenses follows:

	March 31, 2015	December 31, 2014
	(In thousands)	
Property taxes payable	\$9,611	15,216
Development costs payable	5,663	7,920
Interest payable	2,291	3,500
Dividends payable on unvested restricted stock	1,682	2,096
Other payables and accrued expenses	7,028	10,707
Total Accounts Payable and Accrued Expenses	\$26,275	39,439

Other Liabilities increased \$2,598,000 during the three months ended March 31, 2015. A summary of the Company's Other Liabilities follows:

	March 31, 2015	December 31, 2014
	(In thousands)	
Security deposits	\$12,896	12,803
Prepaid rent and other deferred income	9,949	8,971
Acquired below-market lease intangibles	3,399	3,657
Accumulated amortization of below-market lease intangibles	(1,307)	(1,380)
Acquired below-market lease intangibles, net of accumulated amortization	2,092	2,277
Interest rate swap liabilities	5,121	3,314
Prepaid tenant improvement reimbursements	117	212
Other liabilities	16	16
Total Other Liabilities	\$30,191	27,593

#### Equity

Additional Paid-In Capital increased \$417,000 during the three months ended March 31, 2015. The increase primarily resulted from stock-based compensation and the issuance of 1,688 shares of common stock under EastGroup's continuous common equity program with net proceeds to the Company of \$52,000. See Note 15 in the Notes to Consolidated Financial Statements for information related to the changes in Additional Paid-In Capital on common shares resulting from stock-based compensation.

For the three months ended March 31, 2015, Distributions in Excess of Earnings increased \$8,640,000 as a result of dividends on common stock of \$18,570,000 exceeding Net Income Attributable to EastGroup Properties, Inc. Common Stockholders of \$9,930,000.

Accumulated Other Comprehensive Loss increased \$2,535,000 during the three months ended March 31, 2015. The increase resulted from the change in fair value of the Company's interest rate swaps which are further discussed in Note 13 in the Notes to Consolidated Financial Statements.



Edgar Filing: EASTGROUP PROPERTIES INC - Form 10-Q

Amortization of loan costs - unsecured debt	101	67	34
Total fixed rate interest expense	9,409	9,548	(139 )
Total interest	9,984	10,096	(112 )
Less capitalized interest	(1,179 )	(1,110 )	(69 )
<b>TOTAL INTEREST EXPENSE</b>	<b>\$8,805</b>	<b>8,986</b>	<b>(181 )</b>

(1) Includes interest on the Company's unsecured debt with fixed interest rates per the debt agreements or effectively fixed interest rates due to interest rate swaps, as discussed in Note 13 in the Notes to Consolidated Financial Statements.

EastGroup's variable rate interest expense increased by \$27,000 for the three months ended March 31, 2015, as compared to the same period in 2014 primarily due to increases in the Company's average unsecured bank credit facilities borrowings.

The Company's fixed rate interest expense decreased by \$139,000 for the three months ended March 31, 2015, as compared to the same period in 2014. The decrease was primarily due to decreases in secured debt interest, offset by increases in unsecured debt interest, resulting from the Company's debt activity described below.

The decrease in secured debt interest resulted from regularly scheduled principal payments and debt repayments. Regularly scheduled principal payments on secured debt were \$5,669,000 during the three months ended March 31, 2015. During the year ended December 31, 2014, regularly scheduled principal payments on secured debt were \$22,269,000. The details of the secured debt repaid in 2014 and 2015 are shown in the following table:

SECURED DEBT REPAID IN 2014 AND 2015	Interest Rate	Date Repaid	Payoff Amount
Kyrene Distribution Center	9.00%	06/30/14	\$11,000
Americas Ten I, Kirby, Palm River North I, II & III, Shady Trail, Westlake I & II and World Houston 17	5.68%	07/10/14	26,565,000
Beltway II, III & IV, Commerce Park 1, Eastlake, Fairgrounds I-IV, Nations Ford I-IV, Techway Southwest III, Wetmore I-IV and World Houston 15 & 22	5.50%	03/06/15	57,450,000
Weighted Average/Total Amount	5.56%		\$84,026,000

During the first three months of 2015, EastGroup did not obtain any new secured debt; in 2014, the Company assumed the secured debt detailed in the following table:

NEW SECURED DEBT IN 2014	Effective Interest Rate	Date Obtained	Maturity Date	Amount
Ramona Distribution Center <sup>(1)</sup>	3.85%	12/19/14	11/30/26	\$2,847,000

In connection with the acquisition of Ramona Distribution Center, the Company assumed a mortgage of (1)\$2,617,000 and recorded a premium of \$230,000 to adjust the mortgage loan assumed to fair value. This premium is being amortized over the remaining life of the mortgage.

The decrease in secured debt interest was partially offset by increases in unsecured debt interest resulting from the Company's unsecured debt activity described below. The details of the unsecured debt obtained in 2014 and 2015 are shown in the following table:

NEW UNSECURED DEBT IN 2014 and 2015	Effective Interest Rate	Date Obtained	Maturity Date	Amount
\$75 Million Unsecured Term Loan <sup>(1)</sup>	2.846%	07/31/2014	07/31/2019	\$75,000,000
\$75 Million Unsecured Term Loan <sup>(2)</sup>	3.031%	03/02/2015	02/28/2022	75,000,000
Weighted Average/Total Amount	2.939%			\$150,000,000

The interest rate on this unsecured term loan is comprised of LIBOR plus 115 basis points subject to a pricing grid for changes in the Company's coverage ratings. The Company entered into an interest rate swap to convert the (1)loan's LIBOR rate to a fixed interest rate, providing the Company a weighted average effective interest rate on the term loan of 2.846% as of March 31, 2015. See Note 13 in the Notes to Consolidated Financial Statements for additional information on the interest rate swaps.

The interest rate on this unsecured term loan is comprised of LIBOR plus 140 basis points subject to a pricing grid for changes in the Company's coverage ratings. The Company entered into an interest rate swap to convert the (2)loan's LIBOR rate to a fixed interest rate, providing the Company a weighted average effective interest rate on the term loan of 3.031% as of March 31, 2015. See Note 13 in the Notes to Consolidated Financial Statements for additional information on the interest rate swaps.

Interest costs during the period of construction of real estate properties are capitalized and offset against interest expense. Capitalized interest increased \$69,000 for the three months ended March 31, 2015, as compared to the same period of 2014.

Depreciation and Amortization expense from continuing operations increased \$974,000 for the three months ended March 31, 2015, as compared to the same period in 2014 primarily due to the operating properties acquired by the Company in 2014 and the properties transferred from Development in 2014 and 2015.



## Capital Expenditures

Capital expenditures for EastGroup's operating properties for the three months ended March 31, 2015 and 2014 were as follows:

	Estimated Useful Life	Three Months Ended March 31,	
		2015	2014
		(In thousands)	
Upgrade on Acquisitions	40 yrs	\$—	26
Tenant Improvements:			
New Tenants	Lease Life	1,826	1,629
New Tenants (first generation) <sup>(1)</sup>	Lease Life	1	—
Renewal Tenants	Lease Life	400	1,035
Other:			
Building Improvements	5-40 yrs	807	654
Roofs	5-15 yrs	99	602
Parking Lots	3-5 yrs	142	154
Other	5 yrs	152	30
Total Capital Expenditures		\$3,427	4,130

(1) First generation refers only to space that has never been occupied under EastGroup's ownership.

## Capitalized Leasing Costs

The Company's leasing costs (principally commissions) are capitalized and included in Other Assets. The costs are amortized over the terms of the associated leases and are included in Depreciation and Amortization expense. Capitalized leasing costs for the three months ended March 31, 2015 and 2014 were as follows:

	Estimated Useful Life	Three Months Ended March 31,	
		2015	2014
		(In thousands)	
Development	Lease Life	\$787	439
New Tenants	Lease Life	913	707
New Tenants (first generation) <sup>(1)</sup>	Lease Life	(27)	—
Renewal Tenants	Lease Life	1,235	1,370
Total Capitalized Leasing Costs		\$2,908	2,516
Amortization of Leasing Costs		\$2,160	1,983

(1) First generation refers only to space that has never been occupied under EastGroup's ownership.

## Discontinued Operations

In April 2014, the FASB issued Accounting Standards Update (ASU) 2014-08, Presentation of Financial Statements (Topic 205) and Property, Plant, and Equipment (Topic 360), Reporting Discontinued Operations and Disclosures of Disposals of Components of an Entity, which amends the requirements for reporting discontinued operations. Under ASU 2014-08, a disposal of a component of an entity or a group of components of an entity is required to be reported in discontinued operations if the disposal represents a strategic shift that has (or will have) a major effect on an entity's operations and financial results when the component or group of components meets the criteria to be classified as held for sale or when the component or group of components is disposed of by sale or other than by sale. In addition, this

ASU requires additional disclosures about both discontinued operations and the disposal of an individually significant component of an entity that does not qualify for discontinued operations presentation in the financial statements. EastGroup performs an analysis of properties sold to determine whether the sales qualify for discontinued operations presentation. Typically, when the Company disposes of operating properties, the sales are not considered to be disposals of a component of an entity or a group of components of an entity representing a strategic shift that has (or will have) a major effect on the entity's operations and financial results. The Company adopted the provisions of ASU 2014-08 as of January 1, 2014, and has applied the provisions prospectively.

EastGroup did not sell any operating properties during the first three months of 2015. During 2014, the Company sold the following operating properties: Northpoint Commerce Center in Oklahoma City, Tampa West Distribution Center VI in Tampa, Clay Campbell Distribution Center and Kirby Business Center in Houston, and two of its three Ambassador Row Warehouses in Dallas. The results of operations and gains on sales for the properties sold during the period are reported in continuing operations on the Consolidated Statements of Income and Comprehensive Income. The gains on sales are included in Gain on Sales of Real Estate Investments. See Note 7 in the Notes to Consolidated Financial Statements for more information related to discontinued operations and gain on sales of real estate investments.

## RECENT ACCOUNTING PRONOUNCEMENTS

EastGroup has evaluated all ASUs recently released by the FASB through the date the financial statements were issued and determined that the following ASUs apply to the Company.

In May 2014, the FASB issued ASU 2014-09, Revenue from Contracts with Customers, which requires an entity to recognize the amount of revenue to which it expects to be entitled for the transfer of promised goods or services to customers. The ASU will replace most existing revenue recognition guidance in U.S. GAAP when it becomes effective. The new standard is effective for the Company on January 1, 2017. Early adoption is not permitted. The standard permits the use of either the retrospective or cumulative effect transition method. The Company is evaluating the effect that ASU 2014-09 will have on its consolidated financial statements and related disclosures. The Company has not yet selected a transition method nor has it determined the effect of the standard on its ongoing financial reporting.

In April 2015, the FASB issued ASU 2015-03, Simplifying the Presentation of Debt Issuance Costs, which requires that debt issuance costs related to a recognized debt liability be presented in the balance sheet as a direct deduction from the carrying amount of that debt liability. For public business entities, the ASU is effective for financial statements issued for fiscal years beginning after December 15, 2015, and interim periods within those fiscal years. Entities should apply the new guidance on a retrospective basis, wherein the balance sheet of each individual period presented should be adjusted to reflect the period-specific effects of applying the new guidance. Upon transition, entities are required to comply with the applicable disclosures for a change in an accounting principle. EastGroup plans to adopt ASU 2015-03 effective January 1, 2016; as such, the Company plans to present debt issuance costs as a direct deduction from the carrying amounts of its debt liabilities and to provide all necessary disclosures beginning with the Form 10-Q for the period ended March 31, 2016.

## LIQUIDITY AND CAPITAL RESOURCES

Net cash provided by operating activities was \$21,421,000 for the three months ended March 31, 2015. The primary other sources of cash were from borrowings on unsecured bank credit facilities and proceeds from unsecured debt. The Company distributed \$18,984,000 in common stock dividends during the three months ended March 31, 2015. Other primary uses of cash were for repayments on unsecured bank credit facilities, the construction and development of properties, secured debt repayments and capital improvements at various properties.

Total debt at March 31, 2015 and December 31, 2014 is detailed below. The Company's unsecured bank credit facilities and unsecured term loans have certain restrictive covenants, such as maintaining debt service coverage and leverage ratios and maintaining insurance coverage, and the Company was in compliance with all of its debt covenants at March 31, 2015 and December 31, 2014.

March 31,	December 31,
2015	2014

	(In thousands)	
Secured debt	\$390,646	453,776
Unsecured debt	455,000	380,000
Unsecured bank credit facilities	114,360	99,401
Total debt	\$960,006	933,177

EastGroup has a \$225 million unsecured revolving credit facility with a group of nine banks that matures in January 2017. The credit facility contains options for a one-year extension (at the Company's election) and a \$100 million expansion (with agreement by all parties). The interest rate on each tranche is usually reset on a monthly basis and as of March 31, 2015, was LIBOR plus 117.5 basis points with an annual facility fee of 22.5 basis points. The margin and facility fee are subject to changes in the Company's credit ratings. At March 31, 2015, the weighted average interest rate was 1.352% on a balance of \$102,000,000.

-27-

---

The Company also has a \$25 million unsecured revolving credit facility with PNC Bank, N.A. that matures in January 2017. This credit facility automatically extends for one year if the extension option in the \$225 million revolving credit facility is exercised. The interest rate is reset on a daily basis and as of March 31, 2015, was LIBOR plus 117.5 basis points with an annual facility fee of 22.5 basis points. The margin and facility fee are subject to changes in the Company's credit ratings. At March 31, 2015, the interest rate was 1.351% on a balance of \$12,360,000.

As market conditions permit, EastGroup issues equity and/or employs fixed-rate debt, including variable-rate debt that has been swapped to an effectively fixed rate through the use of interest rate swaps, to replace the short-term bank borrowings. The Company believes its current operating cash flow and unsecured bank credit facilities provide the capacity to fund the operations of the Company. The Company also believes it can obtain financing from financial institutions and insurance companies and issue common and/or preferred equity. The Company intends to obtain primarily unsecured fixed-rate debt, including variable-rate debt that has been swapped to an effectively fixed rate through the use of interest rate swaps, in the future. The Company may also access the public debt market in the future as a means to raise capital.

On February 19, 2014, EastGroup entered into Sales Agency Financing Agreements with BNY Mellon Capital Markets, LLC, Raymond James & Associates, Inc., and Merrill Lynch, Pierce, Fenner & Smith Incorporated pursuant to which it may issue and sell up to 10,000,000 shares of its common stock from time to time. During the three months ended March 31, 2015, the Company issued and sold 1,688 shares of common stock under its continuous equity program at an average price of \$63.98 per share with gross proceeds to the Company of \$108,000. The Company incurred offering-related costs of \$56,000 during the three months, resulting in net proceeds to the Company of \$52,000. As of April 20, 2015, the Company has 8,751,912 shares of common stock remaining to sell under the program.

In March 2015, EastGroup repaid (with no penalty) a mortgage loan with a balance of \$57.4 million, an interest rate of 5.5%, and an original maturity date of April 5, 2015.

Also in March, EastGroup closed a \$75 million senior unsecured term loan with a seven-year term and interest only payments. It bears interest at the annual rate of LIBOR plus an applicable margin (currently 1.4%) based on the Company's senior unsecured long-term debt rating. The Company also entered into an interest rate swap agreement to convert the loan's LIBOR rate component to a fixed interest rate for the entire term of the loan providing a total effective fixed interest rate of 3.031%.

The Company anticipates that its current cash balance, operating cash flows, borrowings under its unsecured bank credit facilities, proceeds from new secured and unsecured debt and/or proceeds from the issuance of equity instruments will be adequate for (i) operating and administrative expenses, (ii) normal repair and maintenance expenses at its properties, (iii) debt service obligations, (iv) maintaining compliance with its debt covenants, (v) distributions to stockholders, (vi) capital improvements, (vii) purchases of properties, (viii) development, and (ix) any other normal business activities of the Company, both in the short-term and long-term.

#### Contractual Obligations

EastGroup's fixed, non-cancelable obligations as of December 31, 2014, did not materially change during the three months ended March 31, 2015, except for the increases in Unsecured Bank Credit Facilities and Unsecured Debt and the decrease in Secured Debt discussed above.

#### INFLATION AND OTHER ECONOMIC CONSIDERATIONS

Most of the Company's leases include scheduled rent increases. Additionally, most of the Company's leases require the tenants to pay their pro rata share of operating expenses, including real estate taxes, insurance and common area maintenance, thereby reducing the Company's exposure to increases in operating expenses resulting from inflation. In the event inflation causes increases in the Company's general and administrative expenses or the level of interest rates, such increased costs would not be passed through to tenants and could adversely affect the Company's results of operations.

EastGroup's financial results are affected by general economic conditions in the markets in which the Company's properties are located. The state of the economy, or other adverse changes in general or local economic conditions, could result in the inability of some of the Company's existing tenants to make lease payments and may therefore increase bad debt expense. It may also impact the Company's ability to (i) renew leases or re-lease space as leases expire, or (ii) lease development space. In addition, an economic downturn or recession could also lead to an increase in overall vacancy rates or a decline in rents the Company can charge to re-lease properties upon expiration of current leases. In all of these cases, EastGroup's cash flows would be adversely affected.

## ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK.

The Company is exposed to interest rate changes primarily as a result of its unsecured bank credit facilities and long-term debt maturities. This debt is used to maintain liquidity and fund capital expenditures and expansion of the Company's real estate investment portfolio and operations. The Company's objective for interest rate risk management is to limit the impact of interest rate changes on earnings and cash flows and to lower its overall borrowing costs. The Company has two variable rate unsecured bank credit facilities as discussed under Liquidity and Capital Resources. As market conditions permit, EastGroup issues equity and/or employs fixed-rate debt, including variable-rate debt that has been swapped to an effectively fixed rate through the use of interest rate swaps, to replace the short-term bank borrowings. The Company's interest rate swaps are discussed in Note 13 in the Notes to Consolidated Financial Statements. The table below presents the principal payments due and weighted average interest rates, which include the impact of interest rate swaps, for both the fixed-rate and variable-rate debt as of March 31, 2015.

	April – December 2015	2016	2017	2018	2019	Thereafter	Total	Fair Value
Secured debt (in thousands)	\$39,244	92,808	58,239	11,316	55,568	133,471	390,646	417,166 (1)
Weighted average interest rate	5.14	% 5.79	% 5.50	% 5.21	% 7.01	% 4.42	% 5.37	%
Unsecured debt (in thousands)	\$—	—	—	130,000	75,000	250,000	455,000	436,948 (1)
Weighted average interest rate	—	—	—	3.21	% 2.85	% 3.56	% 3.34	%
Unsecured bank credit facilities (in thousands)	\$—	—	114,360 (2)	—	—	—	114,360	114,717 (3)
Weighted average interest rate	—	—	1.35 % (4)	—	—	—	1.35	%

(1) The fair value of the Company's fixed-rate debt, including variable-rate debt that has been swapped to an effectively fixed rate through the use of interest rate swaps, is estimated by discounting expected cash flows at the rates currently offered to the Company for debt of the same remaining maturities, as advised by the Company's bankers.

(2) The variable rate debt matures in January 2017 and is comprised of two unsecured bank credit facilities with balances of \$102,000,000 on the \$225 million unsecured bank credit facility and \$12,360,000 on the \$25 million unsecured bank credit facility as of March 31, 2015.

(3) The fair value of the Company's variable rate debt is estimated by discounting expected cash flows at current market rates.

(4) Represents the weighted average interest rate as of March 31, 2015.

As the table above incorporates only those exposures that existed as of March 31, 2015, it does not consider those exposures or positions that could arise after that date. If the weighted average interest rate on the variable rate unsecured bank credit facilities as shown above changes by 10% or approximately 14 basis points, interest expense and cash flows would increase or decrease by approximately \$154,000 annually. This does not include variable-rate debt that has been effectively fixed through the use of interest rate swaps.

## FORWARD-LOOKING STATEMENTS

Certain statements contained in this report may be deemed “forward-looking statements” within the meaning of the Private Securities Litigation Reform Act of 1995. Words such as “will,” “anticipates,” “expects,” “believes,” “intends,” “plans,” “seeks,” “estimates,” variations of such words and similar expressions are intended to identify such forward-looking statements, which generally are not historical in nature. All statements that address operating performance, events or developments that the Company expects or anticipates will occur in the future, including statements relating to rent and occupancy growth, development activity, the acquisition or sale of properties, general conditions in the geographic areas where the Company operates and the availability of capital, are forward-looking statements. Forward-looking statements are inherently subject to known and unknown risks and uncertainties, many of which the Company cannot predict, including, without limitation: changes in general economic conditions; the extent of tenant defaults or of any early lease terminations; the Company's ability to lease or re-lease space at current or anticipated rents; the availability of financing; the failure to maintain credit ratings with rating agencies; changes in the supply of and demand for industrial/warehouse properties; increases in interest rate levels; increases in operating costs; natural disasters, terrorism, riots and acts of war, and the Company's ability to obtain adequate insurance; changes in governmental regulation, tax rates and similar matters; and other risks associated with the development and acquisition of properties, including risks that development projects may not be completed on schedule, development or operating costs may be greater than anticipated or acquisitions may not close as scheduled, and those additional factors discussed under “Item 1A. Risk Factors” in Part II of this report and in the Company’s Annual Report on Form 10-K. Although the Company believes the expectations reflected in the forward-looking statements are based upon reasonable assumptions at the time made, the Company can give no assurance that such expectations will be achieved. The Company assumes no obligation whatsoever to publicly update or revise any forward-



looking statements. See also the information contained in the Company's reports filed or to be filed from time to time with the Securities and Exchange Commission pursuant to the Securities Exchange Act of 1934, as amended (the "Exchange Act").

#### ITEM 4. CONTROLS AND PROCEDURES.

##### (i) Disclosure Controls and Procedures.

The Company carried out an evaluation, under the supervision and with the participation of the Company's management, including the Company's Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of the Company's disclosure controls and procedures pursuant to Exchange Act Rule 13a-15. Based upon that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that, as of March 31, 2015, the Company's disclosure controls and procedures were effective in timely alerting them to material information relating to the Company (including its consolidated subsidiaries) required to be included in the Company's periodic SEC filings.

##### (ii) Changes in Internal Control Over Financial Reporting.

There was no change in the Company's internal control over financial reporting during the Company's first fiscal quarter ended March 31, 2015, that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

#### PART II. OTHER INFORMATION.

##### ITEM 1A. RISK FACTORS.

There have been no material changes to the risk factors disclosed in EastGroup's Form 10-K for the year ended December 31, 2014. For a full description of these risk factors, please refer to "Item 1A. Risk Factors" in the 2014 Annual Report on Form 10-K.

##### ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS.

###### Purchases of Equity Securities by the Issuer and Affiliated Purchasers

Period	Total Number of Shares Purchased	Average Price Paid Per Share	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs	Maximum Number of Shares That May Yet Be Purchased Under the Plans or Programs
01/01/15 thru 01/31/15	27,453	(1) \$63.32	—	—
02/01/15 thru 02/28/15	—	—	—	—
03/01/15 thru 03/31/15	4,956	(1) 61.13	—	—
Total	32,409	\$62.99	—	—

As permitted under the Company's equity compensation plans, these shares were withheld by the Company to (1) satisfy the tax withholding obligations for those employees who elected this option in connection with the vesting of shares of restricted stock.

ITEM 4. MINE SAFETY DISCLOSURES.

Not applicable.

-30-

---

ITEM 6. EXHIBITS.

(a) Form 10-Q Exhibits:

- (31 ) Rule 13a-14(a)/15d-14(a) Certifications (pursuant to Section 302 of the Sarbanes-Oxley Act of 2002)
  - (a) David H. Hoster II, Chief Executive Officer
  - (b) N. Keith McKey, Chief Financial Officer
- (32 ) Section 1350 Certifications (pursuant to Section 906 of the Sarbanes-Oxley Act of 2002)
  - (a) David H. Hoster II, Chief Executive Officer
  - (b) N. Keith McKey, Chief Financial Officer
- (101 ) The following materials from EastGroup Properties, Inc.'s Quarterly Report on Form 10-Q for the quarter ended March 31, 2015, formatted in XBRL (eXtensible Business Reporting Language):
  - (i) consolidated balance sheets, (ii) consolidated statements of income and comprehensive income, (iii) consolidated statement of changes in equity, (iv) consolidated statements of cash flows, and (v) the notes to the consolidated financial statements.

SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Date: April 20, 2015

EASTGROUP PROPERTIES, INC.

/s/ BRUCE CORKERN  
Bruce Corkern, CPA  
Senior Vice President, Controller and  
Chief Accounting Officer

/s/ N. KEITH MCKEY  
N. Keith McKey, CPA  
Executive Vice President,  
Chief Financial Officer, Treasurer and Secretary

-----