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GENERAL MOTORS CORP  
Form 8-K  
April 03, 2006

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, DC 20549-1004

FORM 8-K

CURRENT REPORT  
PURSUANT TO SECTION 13 OR 15(d) OF  
THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported) April 3, 2006

GENERAL MOTORS CORPORATION  
-----

(Exact Name of Registrant as Specified in its Charter)

|   |   |  |
|---|---|--|
| STATE OF DELAWARE<br>-----<br>(State or other jurisdiction of<br>Incorporation or Organization) | 1-143<br>-----<br>(Commission<br>File Number) | 38-0572515<br>-----<br>(I.R.S. Employer<br>Identification No.) |
| 300 Renaissance Center, Detroit, Michigan<br>-----<br>(Address of Principal Executive Offices)  |   | 48265-3000<br>-----<br>(Zip Code)                              |

Registrant's telephone number, including area code (313) 556-5000  
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Check the appropriate box below if the Form 8-K filing is intended to  
simultaneously satisfy the filing obligation of the registrant under any of the  
following provisions:

[ ] Written communications pursuant to Rule 425 under the Securities Act  
(17 CFR 230.425)

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- [ ] Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- [ ] Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- [ ] Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

### ITEM 8.01. OTHER EVENTS

On March 1, 2006 General Motors Corporation (GM) issued a news release announcing February 2006 sales. The release is as follows:

GM Reports 365,375 Deliveries in March  
2007 Chevy Tahoe Sales Exceed 10,000 Units in March; Up 41 Percent Compared to February  
2007 Cadillac Escalade Sales Rise 68 Percent vs. February; GMC Yukon Sales Up 109 Percent  
Premium Brands, Cadillac, HUMMER, Saab and Buick, All Post Sales Gains in March  
GM's Total Sales Down Compared to Strong Year-Ago Results

DETROIT - General Motors dealers in the United States sold 365,375 new cars and trucks in March, down 14 percent compared to year-ago levels. Total car sales were down 22 percent, and truck sales were down 9 percent.

GM's retail sales in March were down 17 percent compared to strong year-ago deliveries. Fleet sales were down 5 percent. Daily rental sales declined by 8 percent compared to last year. Commercial sales were up 7 percent.

"March sales were solidly in line with the targets established in our U.S. turnaround plan," said Mark LaNeve, General Motors North America vice president, Vehicle Sales, Service and Marketing. "We knew that comparisons to a year ago would be difficult because of high daily rental sales and expensive incentives last March. We are pleased that consumers are reacting very favorably to our great new products, with the Chevy Tahoe, Impala and HHR; Buick Lucerne; Cadillac Escalade; and GMC Yukon all having a great month."

Consumers in March continued to respond enthusiastically to General Motors' new models. Retail sales of GM launch vehicles were up 30 percent compared to February and accounted for one-third of GM's total deliveries for the month.

Success of GM's launch vehicles is a critical component of GM's North America turnaround strategy.

LaNeve went on to explain that March retail deliveries of new models were led by robust sales of GM's all-new full-size utilities. The 2007 Chevrolet Tahoe posted 10,126 total deliveries and 9,505 retail deliveries. Total 2007 Tahoe deliveries in March were up 41 percent compared to February. Total Tahoe sales rose 20 percent compared to year-ago levels.

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The 2007 Escalade posted 2,761 total deliveries and 2,669 retail deliveries. Total 2007 Escalade deliveries were up 68 percent compared to February. Total Escalade sales were up 45 percent compared to year-ago levels.

The 2007 GMC Yukon had 3,419 total deliveries and 3,309 retail deliveries in March. March deliveries of the all-new Yukon were more than double its total sales in February (+109 percent).

"Given the strong consumer demand for these great new vehicles, we're feeling good about our decision to increase and pull ahead production," LaNeve said.

GM's retail selling rate in March was 3.0 million units, a level that is consistent with GM North American Operations' turnaround strategy. The retail selling rate has stabilized in recent months, improving from just above 2.7 million units in the fourth quarter of 2005.

"We've made a strategic decision to focus on retail sales and move away from marginally profitable business that in the end is a drag on our sales results and profitability," LaNeve added. "This is how we are providing consumers with the best value in the industry, building strong brands, improving the quality of our market share and turning around our U.S. business."

Other new vehicles also recorded solid retail sales results in March. Lucerne, Buick's all-new luxury sedan, posted its best total and retail sales since its introduction in October 2005. March retail deliveries were 73 percent greater than year-ago LeSabre retail sales. Through the first quarter, Lucerne's retail sales account for more than 40 percent of Buick's total retail deliveries.

Consumers and dealers continue to respond very favorably to the new Chevrolet Impala. Retail sales in March were 16 percent greater than February and the sales mix has been very favorable, with strong demand for the SS version. Additionally, dealer orders for Impala have exceeded expectations. HHR also posted solid sales results in March, with retail sales up 4 percent compared to February, despite lean dealer inventories.

HUMMER set another sales record in March, with total sales up 176 percent. Retail deliveries rose 165 percent. HUMMER's March results were driven by continued strong H3 sales. H3 has widened its sales lead in the entry luxury utility segment, capturing over 70 percent of the segment for the calendar year-to-date.

Saab also improved its retail sales performance in March, with retail deliveries up 15 percent. This increase was led by 9-3 sales and the addition of the 9-7X to Saab's portfolio.

The redesigned Saturn Vue lengthened its streak of year-over-year sales improvements, posting a sales increase for the tenth consecutive month.

### Certified Used Vehicles

March sales for GM Certified Used Vehicles, Cadillac Certified Pre-Owned Vehicles, Saab Certified Pre-Owned Vehicles and HUMMER Certified Pre-Owned Vehicles, were 47,170 units, up 15.5 percent from last March. Certified sales from Used Cars from Saturn were unavailable at press time. Total year-to-date certified GM sales, excluding March sales of Used Cars from Saturn, are 124,232 units, comparable to the same period last year.

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GM Certified Used Vehicles, the industry's top-selling manufacturer-certified used brand, posted 42,536 sales, up 6 percent from last March and up 20 percent from February 2006. Year-to-date sales for GM Certified Used Vehicles are 112,490 units, down 1 percent from the same period in 2005.

Cadillac Certified Pre-Owned Vehicles posted 3,874 sales in March, up 10 percent from last year. Saab Certified Pre-Owned Vehicles sold 760 units, up 6 percent. In its third month of operation, HUMMER Certified Pre-Owned sold 83 units.

"March was an outstanding month for GM certified sales, posting a strong increase over a very solid March performance last year," LaNeve said. "The industry's top-selling certified brand, GM Certified Used Vehicles, continues to set the pace for the certified segment, with sales of 42,536 units in March, the segment's third best monthly sales performance ever."

GM North America Reports March and 2006 First-Quarter Production; 2006 Second-Quarter Production Forecast Remains Unchanged

In March, GM North America produced 460,000 vehicles (182,000 cars and 278,000 trucks). This is up 59,000 units, or 14 percent, compared to March 2005 when the region produced 401,000 vehicles (162,000 cars and 239,000 trucks). Production totals include joint venture production of 15,700 vehicles in March 2006 and 22,000 vehicles in March 2005.

GM North America built 1.255 million vehicles (496,000 cars and 759,000 trucks) in the first quarter of 2006. This is up 73,000 units, or 6 percent, compared to first quarter 2005 when the region produced 1.182 million vehicles (470,000 cars and 712,000 trucks). The region's 2006 second-quarter production forecast remains unchanged at 1.20 million vehicles (445,000 cars and 755,000 trucks). In the second quarter of 2005, the region produced 1.247 million vehicles (458,000 cars and 789,000 trucks).

GM also announced 2006 revised first-quarter and second-quarter production forecasts for its international regions.

GM Europe - GM Europe's 2006 first-quarter production estimate remains unchanged at 497,000 vehicles. In the first quarter of 2005, the region built 502,000 vehicles. The region's 2006 second-quarter production forecast also remains unchanged at 490,000 vehicles. In the second quarter of 2005, the region built 501,000 vehicles.

GM Asia Pacific - GM Asia Pacific's 2006 first-quarter production estimate is unchanged at 470,000 vehicles. In the first quarter of 2005, the region built 335,000 vehicles. The region's revised 2006 second-quarter production forecast is 474,000 vehicles, down 6,000 units from last month's guidance. In the second quarter of 2005, the region built 398,000 vehicles.

GM Latin America, Africa and the Middle East - The region's 2006 first-quarter production estimate is unchanged at 193,000 vehicles. In the first quarter of 2005, the region built 185,000 vehicles. The region's 2006 second-quarter production forecast remains unchanged at 215,000 vehicles. In the second quarter of 2005, the region built 195,000 vehicles.

General Motors Corp. (NYSE: GM), the world's largest automaker, has been the global industry sales leader for 75 years. Founded in 1908, GM today employs about 327,000 people around the world. With global headquarters in Detroit, GM manufactures its cars and trucks in 33 countries. In 2005, 9.17 million GM cars and trucks were sold globally under the following brands: Buick, Cadillac,

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Chevrolet, GMC, GM Daewoo, Holden, HUMMER, Opel, Pontiac, Saab, Saturn and Vauxhall. GM operates one of the world's leading finance companies, GMAC Financial Services, which offers automotive, residential and commercial financing and insurance. GM's OnStar subsidiary is the industry leader in vehicle safety, security and information services. More information on GM can be found at [www.gm.com](http://www.gm.com).

Note: GM sales and production results are available on GM Media OnLine at <http://media.gm.com> by clicking on News, then Sales/Production. In this press release and related comments by General Motors management, our use of the words "expect," "anticipate," "estimate," "forecast," "objective," "plan," "goal" and similar expressions is intended to identify forward looking statements. While these statements represent our current judgment on what the future may hold, and we believe these judgments are reasonable, actual results may differ materially due to numerous important factors that

are described in GM's most recent report on SEC Form 10-K (at page II-20) which may be revised or supplemented in subsequent reports on SEC Forms 10-Q and 8-K. Such factors include, among others, the following: changes in economic conditions, currency exchange rates or political stability; shortages of fuel, labor strikes or work stoppages; market acceptance of the corporation's new products; significant changes in the competitive environment; changes in laws, regulations and tax rates; and, the ability of the corporation to achieve reductions in cost and employment levels to realize production efficiencies and implement capital expenditures at levels and times planned by management.

# # #

Detroit -- General Motors dealers in the United States today reported the following vehicle sales:

|                     | March   |         |         | Calendar Year-to-Date<br>January - March |           |      |
|---------------------|---------|---------|---------|--|-----------|------|
| Curr S/D: 27        |         |         | % Chg   |  |           |      |
| Prev S/D: 27        | 2006    | 2005    | per S/D | 2006                                     | 2005      | %Chg |
| Vehicle Total       | 365,375 | 426,114 | -14.3   | 962,923                                  | 1,015,142 | -5.1 |
| Car Total           | 133,834 | 170,905 | -21.7   | 380,957                                  | 418,276   | -8.9 |
| Truck Total         | 231,541 | 255,209 | -9.3    | 581,966                                  | 596,866   | -2.5 |
| Light Truck Total   | 225,871 | 249,537 | -9.5    | 569,360                                  | 584,293   | -2.6 |
| Light Vehicle Total | 359,705 | 420,442 | -14.4   | 950,317                                  | 1,002,569 | -5.2 |

| Market Division<br>Vehicle Total | March  |        |         | Calendar Year-to-Date<br>January - March |        |      |
|----------------------------------|--------|--------|---------|--|--------|------|
|                                  |        |        | % Chg   |  |        |      |
|                                  | 2006   | 2005   | per S/D | 2006                                     | 2005   | %Chg |
| Buick                            | 23,276 | 22,706 | 2.5     | 61,874                                   | 61,167 | 1.2  |

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|               |         |         |       |         |         |       |
|---------------|---------|---------|-------|---------|---------|-------|
| Cadillac      | 19,945  | 19,579  | 1.9   | 50,929  | 50,073  | 1.7   |
| Chevrolet     | 219,288 | 258,160 | -15.1 | 570,620 | 615,307 | -7.3  |
| GMC           | 42,837  | 54,183  | -20.9 | 104,566 | 123,199 | -15.1 |
| HUMMER        | 6,125   | 2,220   | 175.9 | 16,984  | 5,950   | 185.4 |
| Oldsmobile    | 0       | 213     | ***.* | 96      | 791     | -87.9 |
| Other - Isuzu | 1,387   | 1,814   | -23.5 | 2,850   | 3,325   | -14.3 |
| Pontiac       | 32,649  | 43,893  | -25.6 | 99,301  | 99,734  | -0.4  |
| Saab          | 3,239   | 3,161   | 2.5   | 8,222   | 7,344   | 12.0  |
| Saturn        | 16,629  | 20,185  | -17.6 | 47,481  | 48,252  | -1.6  |

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Sales of Vehicles Produced in US/Canada/Mexico  
-----

|             |         |         |       |         |         |      |
|-------------|---------|---------|-------|---------|---------|------|
| Car         | 125,454 | 161,524 | -22.3 | 360,887 | 393,637 | -8.3 |
| Light Truck | 225,871 | 249,537 | -9.5  | 569,360 | 584,293 | -2.6 |

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Twenty-seven selling days for the March period this year and twenty-seven for last year.  
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\*American Isuzu Motors, Inc., dealer sales of commercial vehicles distributed by General Motors Corporation as reported to General Motors by American Isuzu Motors, Inc.

2-1P  
GM Car Deliveries - (United States)  
March 2006

|                    | March  |        |                  | Calendar Year-to-Date<br>January - March |        |       |
|--------------------|--------|--------|------------------|--|--------|-------|
|                    | 2006   | 2005   | % Chg<br>per S/D | 2006                                     | 2005   | %Chg  |
| Selling Days (S/D) | 27     | 27     |                  |  |        |       |
| Century            | 12     | 1,280  | -99.1            | 55                                       | 3,330  | -98.3 |
| LaCrosse           | 5,764  | 8,233  | -30.0            | 16,361                                   | 19,281 | -15.1 |
| LeSabre            | 452    | 4,857  | -90.7            | 1,395                                    | 17,320 | -91.9 |
| Lucerne            | 8,690  | 0      | ***.*            | 22,124                                   | 0      | ***.* |
| Park Avenue        | 4      | 429    | -99.1            | 25                                       | 1,219  | -97.9 |
| Regal              | 0      | 115    | ***.*            | 30                                       | 327    | -90.8 |
| Buick Total        | 14,922 | 14,914 | 0.1              | 39,990                                   | 41,477 | -3.6  |
| CTS                | 5,386  | 5,430  | -0.8             | 13,301                                   | 13,402 | -0.8  |
| DeVille            | 103    | 3,259  | -96.8            | 436                                      | 10,455 | -95.8 |
| DTS                | 5,044  | 0      | ***.*            | 14,883                                   | 0      | ***.* |
| Seville            | 0      | 19     | ***.*            | 9  | 66     | -86.4 |
| STS                | 2,217  | 2,954  | -24.9            | 5,625                                    | 6,871  | -18.1 |
| XLR                | 329    | 453    | -27.4            | 866                                      | 967    | -10.4 |
| Cadillac Total     | 13,079 | 12,115 | 8.0              | 35,120                                   | 31,761 | 10.6  |
| Aveo               | 4,438  | 4,845  | -8.4             | 10,571                                   | 14,034 | -24.7 |
| Cavalier           | 50     | 5,231  | -99.0            | 174                                      | 13,981 | -98.8 |

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|  |         |         |       |         |         |       |
|--|---------|---------|-------|---------|---------|-------|
| Classic                                | 0       | 10,469  | ***.* | 2       | 30,480  | ***.* |
| Cobalt                                 | 20,737  | 14,261  | 45.4  | 52,527  | 29,162  | 80.1  |
| Corvette                               | 3,655   | 3,215   | 13.7  | 9,292   | 7,962   | 16.7  |
| Impala                                 | 24,071  | 25,072  | -4.0  | 64,433  | 64,328  | 0.2   |
| Malibu                                 | 13,716  | 20,085  | -31.7 | 46,782  | 45,792  | 2.2   |
| Monte Carlo                            | 2,667   | 3,810   | -30.0 | 9,642   | 9,773   | -1.3  |
| SSR                                    | 609     | 1,125   | -45.9 | 1,446   | 2,703   | -46.5 |
| Chevrolet Total                        | 69,943  | 88,113  | -20.6 | 194,869 | 218,215 | -10.7 |
| -----                                  |         |         |       |         |         |       |
| Alero                                  | 0       | 164     | ***.* | 67      | 587     | -88.6 |
| Aurora                                 | 0       | 4       | ***.* | 0       | 7       | ***.* |
| Oldsmobile Total                       | 0       | 168     | ***.* | 67      | 594     | -88.7 |
| -----                                  |         |         |       |         |         |       |
| Bonneville                             | 199     | 1,096   | -81.8 | 603     | 3,719   | -83.8 |
| G6                                     | 11,769  | 9,565   | 23.0  | 36,858  | 20,712  | 78.0  |
| Grand Am                               | 139     | 7,959   | -98.3 | 395     | 18,427  | -97.9 |
| Grand Prix                             | 6,501   | 10,036  | -35.2 | 25,378  | 21,508  | 18.0  |
| GTO                                    | 1,185   | 1,375   | -13.8 | 2,576   | 3,261   | -21.0 |
| Solstice                               | 2,219   | 0       | ***.* | 6,068   | 0       | ***.* |
| Sunfire                                | 145     | 4,855   | -97.0 | 454     | 10,949  | -95.9 |
| Vibe                                   | 3,315   | 6,297   | -47.4 | 9,222   | 14,036  | -34.3 |
| Pontiac Total                          | 25,472  | 41,183  | -38.1 | 81,554  | 92,612  | -11.9 |
| -----                                  |         |         |       |         |         |       |
| 9-2X                                   | 91      | 430     | -78.8 | 202     | 796     | -74.6 |
| 9-3                                    | 2,255   | 2,258   | -0.1  | 5,765   | 5,330   | 8.2   |
| 9-5                                    | 411     | 473     | -13.1 | 956     | 1,218   | -21.5 |
| Saab Total                             | 2,757   | 3,161   | -12.8 | 6,923   | 7,344   | -5.7  |
| -----                                  |         |         |       |         |         |       |
| ION                                    | 7,518   | 10,386  | -27.6 | 22,281  | 23,606  | -5.6  |
| Saturn L Series                        | 9       | 865     | -99.0 | 19      | 2,667   | -99.3 |
| Saturn Sky                             | 134     | 0       | ***.* | 134     |         |       |
| Saturn Total                           | 7,661   | 11,251  | -31.9 | 22,434  | 26,273  | -14.6 |
| -----                                  |         |         |       |         |         |       |
| GM Total                               | 133,834 | 170,905 | -21.7 | 380,957 | 418,276 | -8.9  |
| -----                                  |         |         |       |         |         |       |
| GM Car Deliveries by Production Source |         |         |       |         |         |       |
| -----                                  |         |         |       |         |         |       |
| GM North America *                     | 125,454 | 161,524 | -22.3 | 360,887 | 393,637 | -8.3  |
| -----                                  |         |         |       |         |         |       |
| GM Import                              | 8,380   | 9,381   | -10.7 | 20,070  | 24,639  | -18.5 |
| -----                                  |         |         |       |         |         |       |
| GM Total                               | 133,834 | 170,905 | -21.7 | 380,957 | 418,276 | -8.9  |
| -----                                  |         |         |       |         |         |       |

\* Includes U.S./Canada/Mexico

2-1P  
GM Car Deliveries - (United States)  
March 2006

|   | March  |        | Calendar Year-to-Date<br>January - March |        |        |      |
|---|--------|--------|--|--------|--------|------|
|   | 2006   | 2005   | % Chg<br>per S/D                         | 2006   | 2005   | %Chg |
| Selling Days (S/D)  | 27     | 27     |  |        |        |      |
| -----   |        |        |  |        |        |      |
| GM Car Deliveries by Production Source and Marketing Division |        |        |  |        |        |      |
| -----   |        |        |  |        |        |      |
| Buick Total   | 14,922 | 14,914 | 0.1                                      | 39,990 | 41,477 | -3.6 |

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|                            |         |         |       |         |         |       |
|----------------------------|---------|---------|-------|---------|---------|-------|
| Cadillac Total             | 13,079  | 12,115  | 8.0   | 35,120  | 31,761  | 10.6  |
| Chevrolet Total            | 65,505  | 83,268  | -21.3 | 184,298 | 204,181 | -9.7  |
| Oldsmobile Total           | 0       | 168     | ***.* | 67      | 594     | -88.7 |
| Pontiac Total              | 24,287  | 39,808  | -39.0 | 78,978  | 89,351  | -11.6 |
| Saturn Total               | 7,661   | 11,251  | -31.9 | 22,434  | 26,273  | -14.6 |
| GM North America<br>Total* | 125,454 | 161,524 | -22.3 | 360,887 | 393,637 | -8.3  |

|                 |       |       |       |        |        |       |
|-----------------|-------|-------|-------|--------|--------|-------|
| Chevrolet Total | 4,438 | 4,845 | -8.4  | 10,571 | 14,034 | -24.7 |
| Pontiac Total   | 1,185 | 1,375 | -13.8 | 2,576  | 3,261  | -21.0 |
| Saab Total      | 2,757 | 3,161 | -12.8 | 6,923  | 7,344  | -5.7  |
| GM Import Total | 8,380 | 9,381 | -10.7 | 20,070 | 24,639 | -18.5 |

GM Vehicle Deliveries by Marketing Division

|                   |         |         |       |         |           |       |
|-------------------|---------|---------|-------|---------|-----------|-------|
| Buick Total       | 23,276  | 22,706  | 2.5   | 61,874  | 61,167    | 1.2   |
| Cadillac Total    | 19,945  | 19,579  | 1.9   | 50,929  | 50,073    | 1.7   |
| Chevrolet Total   | 219,288 | 258,160 | -15.1 | 570,620 | 615,307   | -7.3  |
| GMC Total         | 42,837  | 54,183  | -20.9 | 104,566 | 123,199   | -15.1 |
| HUMMER Total      | 6,125   | 2,220   | 175.9 | 16,984  | 5,950     | 185.4 |
| Oldsmobile Total  | 0       | 213     | ***.* | 96      | 791       | -87.9 |
| Other-Isuzu Total | 1,387   | 1,814   | -23.5 | 2,850   | 3,325     | -14.3 |
| Pontiac Total     | 32,649  | 43,893  | -25.6 | 99,301  | 99,734    | -0.4  |
| Saab Total        | 3,239   | 3,161   | 2.5   | 8,222   | 7,344     | 12.0  |
| Saturn Total      | 16,629  | 20,185  | -17.6 | 47,481  | 48,252    | -1.6  |
| GM Total          | 365,375 | 426,114 | -14.3 | 962,923 | 1,015,142 | -5.1  |

\* Includes US/Canada/Mexico

3-1P  
GM Truck Deliveries - (United States)  
March 2006

|                       | March |        | % Chg<br>per S/D | Calendar Year-to-Date<br>January - March |        |       |
|-----------------------|-------|--------|------------------|--|--------|-------|
|                       | 2006  | 2005   |                  | 2006                                     | 2005   | %Chg  |
| Selling Days (S/D)    | 27    | 27     |                  |  |        |       |
| Rainier               | 2,232 | 1,420  | 57.2             | 4,647                                    | 3,329  | 39.6  |
| Rendezvous            | 4,825 | 4,863  | -0.8             | 13,363                                   | 13,075 | 2.2   |
| Terraza               | 1,297 | 1,509  | -14.0            | 3,874                                    | 3,286  | 17.9  |
| Total Buick           | 8,354 | 7,792  | 7.2              | 21,884                                   | 19,690 | 11.1  |
| Escalade              | 3,955 | 2,722  | 45.3             | 8,145                                    | 7,270  | 12.0  |
| Escalade ESV          | 474   | 1,243  | -61.9            | 1,494                                    | 3,136  | -52.4 |
| Escalade EXT          | 359   | 764    | -53.0            | 1,079                                    | 1,907  | -43.4 |
| SRX                   | 2,078 | 2,735  | -24.0            | 5,091                                    | 5,999  | -15.1 |
| Total Cadillac        | 6,866 | 7,464  | -8.0             | 15,809                                   | 18,312 | -13.7 |
| Astro                 | 29    | 3,488  | -99.2            | 140                                      | 8,516  | -98.4 |
| C/K Suburban(Chevy)   | 4,780 | 7,672  | -37.7            | 15,107                                   | 18,234 | -17.1 |
| Chevy C/T Series      | 29    | 28     | 3.6              | 69                                       | 50     | 38.0  |
| Chevy W Series        | 276   | 290    | -4.8             | 670                                      | 593    | 13.0  |
| Colorado              | 8,355 | 14,089 | -40.7            | 19,200                                   | 32,523 | -41.0 |
| Equinox               | 8,637 | 11,616 | -25.6            | 22,606                                   | 29,777 | -24.1 |
| Express Cutaway/G Cut | 1,972 | 1,645  | 19.9             | 4,542                                    | 4,119  | 10.3  |
| Express Panel/G Van   | 8,544 | 7,734  | 10.5             | 20,822                                   | 18,932 | 10.0  |



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|                               |         |         |       |         |         |       |
|-------------------------------|---------|---------|-------|---------|---------|-------|
| Express/G Sportvan            | 2,354   | 2,381   | -1.1  | 4,817   | 5,998   | -19.7 |
| HHR                           | 8,698   | 0       | ***.* | 25,308  | 0       | ***.* |
| Kodiak 4/5 Series             | 1,400   | 1,013   | 38.2  | 3,312   | 2,540   | 30.4  |
| Kodiak 6/7/8 Series           | 446     | 454     | -1.8  | 1,016   | 1,001   | 1.5   |
| S/T Blazer                    | 13      | 803     | -98.4 | 78      | 2,359   | -96.7 |
| S/T Pickup                    | 0       | 22      | ***.* | 4       | 72      | -94.4 |
| Tahoe                         | 16,580  | 13,815  | 20.0  | 45,104  | 32,854  | 37.3  |
| Tracker                       | 0       | 100     | ***.* | 11      | 308     | -96.4 |
| TrailBlazer                   | 16,224  | 20,717  | -21.7 | 43,386  | 47,558  | -8.8  |
| Uplander                      | 6,999   | 5,029   | 39.2  | 15,961  | 14,141  | 12.9  |
| Venture                       | 25      | 1,359   | -98.2 | 117     | 3,190   | -96.3 |
| .....                         |         |         |       |         |         |       |
| Avalanche                     | 3,151   | 6,330   | -50.2 | 8,128   | 15,006  | -45.8 |
| Silverado-C/K<br>Pickup       | 60,833  | 71,462  | -14.9 | 145,353 | 159,321 | -8.8  |
| Chevrolet Fullsize<br>Pickups | 63,984  | 77,792  | -17.7 | 153,481 | 174,327 | -12.0 |
| .....                         |         |         |       |         |         |       |
| Chevrolet Total               | 149,345 | 170,047 | -12.2 | 375,751 | 397,092 | -5.4  |
| -----                         |         |         |       |         |         |       |
| Canyon                        | 2,109   | 3,698   | -43.0 | 4,663   | 8,444   | -44.8 |
| Envoy                         | 7,101   | 9,883   | -28.1 | 17,653  | 21,678  | -18.6 |
| GMC C/T Series                | 36      | 16      | 125.0 | 62      | 38      | 63.2  |
| GMC W Series                  | 622     | 539     | 15.4  | 1,125   | 1,135   | -0.9  |
| Safari (GMC)                  | 11      | 520     | -97.9 | 44      | 1,263   | -96.5 |
| Savana Panel/G Classic        | 1,779   | 1,945   | -8.5  | 4,168   | 4,927   | -15.4 |
| Savana Special/G Cut          | 1,098   | 2,276   | -51.8 | 3,404   | 4,057   | -16.1 |
| Savana/Rally                  | 259     | 231     | 12.1  | 638     | 544     | 17.3  |
| Sierra                        | 19,435  | 22,418  | -13.3 | 46,022  | 50,869  | -9.5  |
| Sonoma                        | 0       | 14      | ***.* | 0       | 41      | ***.* |
| Topkick 4/5 Series            | 747     | 893     | -16.3 | 1,657   | 1,687   | -1.8  |
| Topkick 6/7/8 Series          | 727     | 625     | 16.3  | 1,845   | 2,204   | -16.3 |
| Yukon                         | 5,967   | 6,377   | -6.4  | 14,398  | 15,127  | -4.8  |
| Yukon XL                      | 2,946   | 4,748   | -38.0 | 8,887   | 11,185  | -20.5 |
| GMC Total                     | 42,837  | 54,183  | -20.9 | 104,566 | 123,199 | -15.1 |
| -----                         |         |         |       |         |         |       |
| HUMMER H1                     | 30      | 38      | -21.1 | 73      | 67      | 9.0   |
| HUMMER H2                     | 1,536   | 2,182   | -29.6 | 4,281   | 5,883   | -27.2 |
| HUMMER H3                     | 4,559   | 0       | ***.* | 12,630  | 0       | ***.* |
| HUMMER Total                  | 6,125   | 2,220   | 175.9 | 16,984  | 5,950   | 185.4 |
| -----                         |         |         |       |         |         |       |
| Bravada                       | 0       | 32      | ***.* | 19      | 119     | -84.0 |
| Silhouette                    | 0       | 13      | ***.* | 10      | 78      | -87.2 |
| Oldsmobile Total              | 0       | 45      | ***.* | 29      | 197     | -85.3 |
| -----                         |         |         |       |         |         |       |
| Other-Isuzu F Series          | 123     | 120     | 2.5   | 275     | 272     | 1.1   |
| Other-Isuzu H Series          | 18      | 0       | ***.* | 31      | 0       | ***.* |
| Other-Isuzu N Series          | 1,246   | 1,694   | -26.4 | 2,544   | 3,053   | -16.7 |
| Other-Isuzu Total             | 1,387   | 1,814   | -23.5 | 2,850   | 3,325   | -14.3 |
| -----                         |         |         |       |         |         |       |
| Aztek                         | 74      | 817     | -90.9 | 182     | 1,917   | -90.5 |
| Montana                       | 76      | 613     | -87.6 | 214     | 1,404   | -84.8 |
| Montana SV6                   | 2,951   | 1,280   | 130.5 | 6,368   | 3,801   | 67.5  |
| Torrent                       | 4,076   | 0       | ***.* | 10,983  | 0       | ***.* |
| Pontiac Total                 | 7,177   | 2,710   | 164.8 | 17,747  | 7,122   | 149.2 |
| -----                         |         |         |       |         |         |       |
| 9-7X                          | 482     | 0       | ***.* | 1,299   | 0       | ***.* |
| Saab Total                    | 482     | 0       | ***.* | 1,299   | 0       | ***.* |
| -----                         |         |         |       |         |         |       |
| Relay                         | 735     | 1,614   | -54.5 | 1,840   | 4,076   | -54.9 |
| VUE                           | 8,233   | 7,320   | 12.5  | 23,207  | 17,903  | 29.6  |
| Saturn Total                  | 8,968   | 8,934   | 0.4   | 25,047  | 21,979  | 14.0  |

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|   |         |         |       |         |         |       |
|---|---------|---------|-------|---------|---------|-------|
| GM Total  | 231,541 | 255,209 | -9.3  | 581,966 | 596,866 | -2.5  |
| GM TRUCK Deliveries by Production Source            |         |         |       |         |         |       |
| GM North America *                                  | 229,753 | 253,178 | -9.3  | 578,317 | 592,841 | -2.4  |
| GM Import   | 1,788   | 2,031   | -12.0 | 3,649   | 4,025   | -9.3  |
| GM Total  | 231,541 | 255,209 | -9.3  | 581,966 | 596,866 | -2.5  |
| GM Light Duty Truck Deliveries by Production Source |         |         |       |         |         |       |
| GM North America *                                  | 225,871 | 249,537 | -9.5  | 569,360 | 584,293 | -2.6  |
| GM Import   | 0       | 0       | ***.* | 0       | 0       | ***.* |
| GM Total  | 225,871 | 249,537 | -9.5  | 569,360 | 584,293 | -2.6  |

\* Includes U.S./Canada/Mexico

3-1P  
GM Truck Deliveries - (United States)  
March 2006

|                    | March |      |                  | Calendar Year-to-Date<br>January - March |      |      |
|--------------------|-------|------|------------------|--|------|------|
|                    | 2006  | 2005 | % Chg<br>per S/D | 2006                                     | 2005 | %Chg |
| Selling Days (S/D) | 27    | 27   |                  |  |      |      |

| GM TRUCK Deliveries by Production Source and Marketing Division |         |         |       |         |         |       |
|---|---------|---------|-------|---------|---------|-------|
| Buick Total   | 8,354   | 7,792   | 7.2   | 21,884  | 19,690  | 11.1  |
| Cadillac Total  | 6,866   | 7,464   | -8.0  | 15,809  | 18,312  | -13.7 |
| Chevrolet Total   | 149,176 | 169,841 | -12.2 | 375,297 | 396,657 | -5.4  |
| GMC Total   | 42,310  | 53,790  | -21.3 | 103,631 | 122,295 | -15.3 |
| HUMMER Total  | 6,125   | 2,220   | 175.9 | 16,984  | 5,950   | 185.4 |
| Oldsmobile Total  | 0       | 45      | ***.* | 29      | 197     | -85.3 |
| Other-Isuzu Total   | 295     | 382     | -22.8 | 590     | 639     | -7.7  |
| Pontiac Total   | 7,177   | 2,710   | 164.8 | 17,747  | 7,122   | 149.2 |
| Saab Total  | 482     | 0       | ***.* | 1,299   | 0       | ***.* |
| Saturn Total  | 8,968   | 8,934   | 0.4   | 25,047  | 21,979  | 14.0  |
| GM North America<br>Total*                                      | 229,753 | 253,178 | -9.3  | 578,317 | 592,841 | -2.4  |
| Chevrolet Total   | 169     | 206     | -18.0 | 454     | 435     | 4.4   |
| GMC Total   | 527     | 393     | 34.1  | 935     | 904     | 3.4   |
| Other-Isuzu Total   | 1,092   | 1,432   | -23.7 | 2,260   | 2,686   | -15.9 |
| GM Import Total   | 1,788   | 2,031   | -12.0 | 3,649   | 4,025   | -9.3  |

| GM Light Truck Deliveries by Production Source and Marketing Division |         |         |       |         |         |       |
|---|---------|---------|-------|---------|---------|-------|
| Buick Total   | 8,354   | 7,792   | 7.2   | 21,884  | 19,690  | 11.1  |
| Cadillac Total  | 6,866   | 7,464   | -8.0  | 15,809  | 18,312  | -13.7 |
| Chevrolet Total   | 147,194 | 168,262 | -12.5 | 370,684 | 392,908 | -5.7  |
| GMC Total   | 40,705  | 52,110  | -21.9 | 99,877  | 118,135 | -15.5 |
| HUMMER Total  | 6,125   | 2,220   | 175.9 | 16,984  | 5,950   | 185.4 |
| Oldsmobile Total  | 0       | 45      | ***.* | 29      | 197     | -85.3 |

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|                         |         |         |       |         |         |       |
|-------------------------|---------|---------|-------|---------|---------|-------|
| Pontiac Total           | 7,177   | 2,710   | 164.8 | 17,747  | 7,122   | 149.2 |
| Saab Total              | 482     | 0       | ***.* | 1,299   | 0       | ***.* |
| Saturn Total            | 8,968   | 8,934   | 0.4   | 25,047  | 21,979  | 14.0  |
| GM North America Total* | 225,871 | 249,537 | -9.5  | 569,360 | 584,293 | -2.6  |

GM Light Truck Deliveries by Marketing Division

|                  |         |         |       |         |         |       |
|------------------|---------|---------|-------|---------|---------|-------|
| Buick Total      | 8,354   | 7,792   | 7.2   | 21,884  | 19,690  | 11.1  |
| Cadillac Total   | 6,866   | 7,464   | -8.0  | 15,809  | 18,312  | -13.7 |
| Chevrolet Total  | 147,194 | 168,262 | -12.5 | 370,684 | 392,908 | -5.7  |
| GMC Total        | 40,705  | 52,110  | -21.9 | 99,877  | 118,135 | -15.5 |
| HUMMER Total     | 6,125   | 2,220   | 175.9 | 16,984  | 5,950   | 185.4 |
| Oldsmobile Total | 0       | 45      | ***.* | 29      | 197     | -85.3 |
| Pontiac Total    | 7,177   | 2,710   | 164.8 | 17,747  | 7,122   | 149.2 |
| Saab Total       | 482     | 0       | ***.* | 1,299   | 0       | ***.* |
| Saturn Total     | 8,968   | 8,934   | 0.4   | 25,047  | 21,979  | 14.0  |
| GM Total         | 225,871 | 249,537 | -9.5  | 569,360 | 584,293 | -2.6  |

\* Includes US/Canada/Mexico

GM Production Schedule - 04/03/06

| Units 000s               | GMNA |        |       | GME2 | GMLAAM3 | GMAP4 | Total Worldwide | GMNA 1 |       | International |
|--------------------------|------|--------|-------|------|---------|-------|-----------------|--------|-------|---------------|
|                          | Car1 | Truck1 | Total |      |         |       |                 | Car    | Truck |               |
| 2006 Q1 #                | 496  | 759    | 1,255 | 497  | 193     | 470   | 2,415           | 18     | 50    | 245           |
| O/(U) prior forecast:@ * | (9)  | 14     | 5     | 0    | 0       | 0     | 5               | 0      | (5)   | 0             |
| 2006 Q2 #                | 445  | 755    | 1,200 | 490  | 215     | 474   | 2,379           | 17     | 62    | 231           |
| O/(U) prior forecast:@ * | 0    | 0      | 0     | 0    | 0       | (6)   | (6)             | 0      | 0     | 0             |

| Units 000s | GMNA  |       |       | GME   | GMLAAM | GMAP | Total Worldwide | GMNA 1 |       | International |
|------------|-------|-------|-------|-------|--------|------|-----------------|--------|-------|---------------|
|            | Car   | Truck | Total |       |        |      |                 | Car    | Truck |               |
| 2001       |       |       |       |       |        |      |                 |        |       |               |
| 1st Qtr.   | 580   | 634   | 1,214 | 538   | 138    | 51   | 1,941           | 18     | 9     | NA            |
| 2nd Qtr.   | 638   | 726   | 1,364 | 491   | 165    | 64   | 2,084           | 13     | 16    | NA            |
| 3rd Qtr.   | 574   | 664   | 1,238 | 373   | 146    | 74   | 1,832           | 11     | 15    | NA            |
| 4th Qtr.   | 573   | 721   | 1,294 | 441   | 127    | 67   | 1,929           | 9      | 16    | NA            |
| CY         | 2,365 | 2,745 | 5,110 | 1,842 | 575    | 256  | 7,786           | 51     | 56    | NA            |
| 2002       |       |       |       |       |        |      |                 |        |       |               |
| 1st Qtr.   | 600   | 753   | 1,353 | 456   | 131    | 65   | 2,005           | 11     | 11    | NA            |

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|            |       |       |       |       |       |       |       |    |     |       |
|------------|-------|-------|-------|-------|-------|-------|-------|----|-----|-------|
| 2nd Qtr.   | 688   | 865   | 1,553 | 453   | 141   | 74    | 2,221 | 15 | 17  | NA    |
| 3rd Qtr.   | 568   | 740   | 1,308 | 408   | 132   | 87    | 1,935 | 19 | 20  | NA    |
| 4th Qtr.   | 602   | 824   | 1,426 | 453   | 157   | 81    | 2,117 | 14 | 25  | NA    |
|            | ----- | ----- | ----- | ----- | ---   | ---   | ----- | -- | --  |       |
| CY         | 2,458 | 3,182 | 5,640 | 1,770 | 561   | 307   | 8,278 | 59 | 73  | NA    |
| 2003       |       |       |       |       |       |       |       |    |     |       |
| 1st Qtr.   | 591   | 860   | 1,451 | 491   | 127   | 77    | 2,146 | 19 | 24  | NA    |
| 2nd Qtr.   | 543   | 837   | 1,380 | 488   | 128   | 90    | 2,086 | 19 | 24  | NA    |
| 3rd Qtr.   | 492   | 753   | 1,245 | 393   | 135   | 120   | 1,893 | 20 | 17  | NA    |
| 4th Qtr.   | 558   | 827   | 1,385 | 446   | 157   | 133   | 2,121 | 16 | 20  | NA    |
|            | ----- | ----- | ----- | ----- | ----- | ---   | ----- | -- | --  |       |
| CY         | 2,184 | 3,277 | 5,461 | 1,818 | 547   | 420   | 8,246 | 74 | 85  | NA    |
| 2004       |       |       |       |       |       |       |       |    |     |       |
| 1st Qtr.   | 525   | 820   | 1,345 | 473   | 159   | 296   | 2,273 | 19 | 19  | 247   |
| 2nd Qtr.   | 543   | 846   | 1,389 | 503   | 172   | 337   | 2,401 | 18 | 48  | 284   |
| 3rd Qtr.   | 463   | 746   | 1,209 | 411   | 185   | 314   | 2,119 | 16 | 43  | 261   |
| 4th Qtr.   | 466   | 811   | 1,277 | 442   | 200   | 386   | 2,305 | 17 | 47  | 324   |
|            | ----- | ----- | ----- | ----- | ---   | ----- | ----- | -- | --- | ----- |
| CY         | 1,997 | 3,223 | 5,220 | 1,829 | 716   | 1,333 | 9,098 | 70 | 158 | 1,116 |
| 2005       |       |       |       |       |       |       |       |    |     |       |
| 1st Qtr.   | 470   | 712   | 1,182 | 502   | 185   | 335   | 2,204 | 16 | 51  | 286   |
| 2nd Qtr.   | 458   | 789   | 1,247 | 501   | 195   | 398   | 2,341 | 17 | 49  | 337   |
| 3rd Qtr.   | 423   | 723   | 1,146 | 412   | 207   | 409   | 2,174 | 15 | 50  | 199   |
| 4th Qtr.   | 483   | 798   | 1,281 | 443   | 188   | 420   | 2,332 | 14 | 68  | 197   |
|            | ----- | ----- | ----- | ----- | ---   | ----- | ----- | -- | --- | ----- |
| CY         | 1,834 | 3,022 | 4,856 | 1,858 | 775   | 1,562 | 9,051 | 62 | 218 | 1,019 |
| 2006       |       |       |       |       |       |       |       |    |     |       |
| 1st Qtr. # | 496   | 759   | 1,255 | 497   | 193   | 470   | 2,415 | 18 | 50  | 245   |
| 2nd Qtr. # | 445   | 755   | 1,200 | 490   | 215   | 474   | 2,379 | 17 | 62  | 231   |
|            | ----- | ----- | ----- | ---   | ---   | ---   | ----- |    |     |       |

\* Variance reported only if current production estimate by region differs from prior production estimate by 5K units or more

@ Numbers may vary due to rounding

# Denotes estimate

- (1) GMNA includes joint venture production - NUMMI units included in GMNA Car; HUMMER and CAMI units included in GMNA Truck
- (2) GME includes GM-AvtoVAZ joint venture production beginning in Q1 (2004)
- (3) GMLAAM includes GM Egypt joint venture from 2001 through current calendar years
- (4) GMAP includes joint venture production: Shanghai GM Norsom Motors (formerly Jinbei GM) and Shanghai GM beginning in 2000 and SAIC-GM-Wuling and GM Daewoo Auto Technologies (GMDAT) beginning in Q1 2004.
- (5) International joint venture production includes GM-AvtoVAZ, GM Egypt, Shanghai GM Norsom Motors, Shanghai GM, SAIC-GM-Wuling, and GMDAT. Starting in Q3 2005 International joint venture production does not include GMDAT.

This report is governed by the Forward Looking Statements language found in the Terms and Conditions on the GM Institutional Investor website.

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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

GENERAL MOTORS CORPORATION  
(Registrant)

Date: April 3, 2006

By: /s/PETER R. BIBLE  
-----  
(Peter R. Bible,  
Chief Accounting Officer)