Blue Hills Bancorp, Inc.
Form 10-Q
August 07, 2015

## SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549
FORM 10-Q
[X]Quarterly Report Pursuant To Section 13 or 15(d) of the Securities Exchange Act of 1934
For the quarterly period ended June 30, 2015
OR
[ ]Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934
For the transition period from $\qquad$ to $\qquad$
Commission File No. 001-36551
Blue Hills Bancorp, Inc.
(Exact name of registrant as specified in its charter)
Maryland
(State or Other Jurisdiction of
Incorporation or Organization)
320 Norwood Park South
Norwood, Massachusetts 02062
(617) 360-6520
(Address, Including Zip Code, and Telephone Number, Including Area Code, of Registrant's Principal Executive Offices)

N/A
(Former name or former address, if changed since last report)
Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such requirements for the past 90 days.
YES [ X ] NO []
Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).
YES [X] NO [ ]
Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one)

Large accelerated filer [ ]
Non-accelerated filer [X]
(Do not check if smaller reporting company)
Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). YES [ ] NO [X]
As of August 6, 2015, there were $28,451,813$ shares of the registrant's common stock, par value $\$ 0.01$ per share, issued and outstanding.
Blue Hills Bancorp, Inc.
Form 10-Q
Index
Part I. Financial Information
Item 1.Page No.
Interim Financial Statements - unaudited ..... $\underline{2}$
Consolidated Balance Sheets as of June 30, 2015 and December 31, 2014 ..... 2
Consolidated Statements of Net Income for the Three and Six Months Ended June 30, 2015 and 2014
Consolidated Statements of Comprehensive Income (Loss) for the Three and Six Months ..... 4 Ended June 30, 2015 and 2014
Consolidated Statements of Changes in Stockholders' Equity for the Six Months Ended June30, 2015 and 2014
Consolidated Statements of Cash Flows for the Six Months Ended June 30, 2015 and 2014 ..... 6
Notes to Unaudited Consolidated Financial Statements ..... 8
Item 2.
Management's Discussion and Analysis of Financial Condition and Results of Operations ..... 33
Item 3.
Quantitative and Qualitative Disclosures about Market Risk ..... 47
Item 4.
Controls and Procedures ..... 47
Part II. Other Information
Item 1.Legal Proceedings47
Item 1A.Risk Factors48
Item 2.
Unregistered Sales of Equity Securities and Use of Proceeds ..... 48
Item 3.
Defaults upon Senior Securities ..... 48
Item 4.Mine Safety Disclosures48
Item 5.Other Information48
Item 6.
Exhibits ..... 48
Signature Page
1

Blue Hills Bancorp, Inc. and Subsidiaries
Consolidated Balance Sheets (unaudited)

Assets
Cash and due from banks
Short-term investments
Total cash and cash equivalents
Securities available for sale, at fair value
Federal Home Loan Bank stock, at cost
June 30, $\quad$ December 31, $2015 \quad 2014$
(In thousands)
\$10,162 \$15,345
43,240 44,801
53,402 60,146
431,827 416,447

Loans held for sale
11,702 11,702
Loans, net of allowance for loan losses of \$13,777 at June 30, 2015 and \$12,973 at
December 31, 2014
Premises and equipment, net
$1,833 \quad 14,591$

Accrued interest receivable
1,256,049 1,132,914

Goodwill
Core deposit intangible
$18,969 \quad 18,788$
$4,878 \quad 4,433$

Net deferred tax asset
$9,160 \quad 9,160$

Bank-owned life insurance 31,100 30,595
3,381 4,232

Other assets
15,251 18,907
Total assets
\$1,844,567 \$1,728,148
Liabilities and Stockholders' Equity
Deposits:

| Non-interest bearing | $\$ 142,475$ | $\$ 123,392$ |
| :--- | :--- | :--- |
| Interest bearing | $1,131,647$ | $1,089,324$ |
| Total deposits | $1,274,122$ | $1,212,716$ |
| Short-term borrowings | 95,000 | 40,000 |
| Long-term debt | 35,000 | 35,000 |
| Accrued expenses and other liabilities | 26,704 | 28,826 |
| Total liabilities | $1,430,826$ | $1,316,542$ |

Stockholders' Equity:
Preferred stock, zero par value, $(50,000,000$ shares authorized; none issued and outstanding)
Common Stock, $\$ 0.01$ par value, (100,000,000 shares authorized; $28,466,813$ issued and outstanding)
Additional paid-in capital
$285 \quad 285$

Unearned compensation-ESOP
Retained earnings
Accumulated other comprehensive income
281,164 281,035
$\begin{array}{lll}\text { Total stockholders' equity } & 411,606\end{array}$
Total liabilities and stockholders' equity $\quad \$ 1,844,567 \quad \$ 1,728,148$
The accompanying notes are an integral part of these unaudited consolidated financial statements.

Blue Hills Bancorp, Inc. and Subsidiaries
Consolidated Statements of Net Income (unaudited)


The accompanying notes are an integral part of these unaudited consolidated financial statements.

Blue Hills Bancorp, Inc. and Subsidiaries
Consolidated Statements of Comprehensive Income (Loss) (unaudited)

Net income
Other comprehensive income (loss):
Securities available for sale:
Change in unrealized holding gains
Reclassification adjustment for net gains realized in net income (1)
Net change in unrealized gains
Tax effect
Net-of-tax amount


Defined benefit pension plan:
Reclassification adjustment for net actuarial loss recognized in net periodic benefit cost (2)
Tax effect
Net-of-tax amount 34
Other comprehensive income (loss)
Comprehensive income (loss)

Amounts are included in gains on sales of securities available for sale, net, in non-interest income in the consolidated statements of net income. Income tax expense associated with the reclassification adjustments for the
(1)three months ended June 30, 2015 and 2014 was $\$ 96,000$ and $\$ 440,000$, respectively. Income tax expense associated with the reclassification adjustment for the six months ended June 30, 2015 and 2014 was $\$ 557,000$ and $\$ 639,000$, respectively.

Amounts are included in salaries and benefits expense in the consolidated statements of net income. Income tax
(2)benefit associated with the reclassification adjustments for the three and six months ended June 30, 2015 was $\$(22,000)$ and $\$(22,000)$, respectively.

The accompanying notes are an integral part of these unaudited consolidated financial statements.

Blue Hills Bancorp, Inc. and Subsidiaries
Consolidated Statements of Changes in Stockholders' Equity
For the Six Months Ended June 30, 2015 and 2014 (unaudited)

| (in thousands, except share data) | SBLF Common Stock |  |  |  |  | Accumulated |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | SBLF <br> Preferred Stock | ${ }^{\text {Shares }}$ | Amoun | Additiona paid-in capital | alUnearned <br> Compensati <br> ESOP | $\begin{gathered} \text { Retained } \\ \text { tion } \\ \text { Earnings } \end{gathered}$ | Other <br> Compreh <br> Income | nsive <br> Total |
| Balance at December 31, | \$18,724 | - | \$- | \$- | \$ - | \$150,345 | \$ 2,465 | \$171,534 |
| Comprehensive income | - | - | - | - | - | 31 | 5,007 | 5,038 |
| Preferred stock dividends declared | - | - | - | - | - | (417 | ) - | (417 |
| Balance at June 30, 2014 | \$18,724 | - | \$- | \$- | \$ - | \$149,959 | \$ 7,472 | \$176,155 |
| Balance at December 31, 2014 | \$- | 28,466,813 | \$285 | \$281,035 | \$ (22,014 | ) \$149,723 | \$ 2,577 | \$411,606 |
| Comprehensive income (loss) | - | - | - | - | - | 3,005 | (1,378 | ) 1,627 |
| ESOP shares committed to be released | - | - | - | 129 | 379 | - | - | 508 |
| Balance at June 30, 2015 | \$- | 28,466,813 | \$285 | \$281,164 | \$ (21,635 | ) \$152,728 | \$ 1,199 | \$413,741 |

The accompanying notes are an integral part of these unaudited consolidated financial statements.

5

Blue Hills Bancorp, Inc. and Subsidiaries
Consolidated Statements of Cash Flows (unaudited)

|  | Six Months En <br> June 30, <br> 2015 <br> (In thousands) | ded 2014 |
| :---: | :---: | :---: |
| Cash flows from operating activities: |  |  |
| Net income | \$3,005 | \$31 |
| Adjustments to reconcile net income to net cash provided by operating activities: |  |  |
| Provision for loan losses | 823 | 1,673 |
| Net amortization of securities available for sale | 1,894 | 906 |
| Gains on sales of securities available for sale, net | (1,585 | ) $(1,732$ |
| Proceeds from sale of loans | 16,823 | 3,765 |
| Loans originated for sale | (5,689 | ) $(3,660$ |
| Gains on sale of residential loans, net | (165 | ) (105 |
| Net amortization of deferred loan origination costs and (discounts) | (91 | ) 507 |
| Depreciation and amortization | 862 | 712 |
| Amortization of core deposit intangible | 851 | 862 |
| Bank-owned life insurance income | (505 | ) (495 |
| ESOP expense | 508 | - |
| Deferred tax benefit | - | (747 |
| Net change in: |  |  |
| Trading assets | - | 750 |
| Accrued interest receivable | (445 | ) 467 |
| Other assets | 3,656 | (5,189 |
| Accrued expenses and other liabilities | (2,066 | ) 3,453 |
| Net cash provided by operating activities | 17,876 | 1,198 |
| Cash flows from investing activities: |  |  |
| Activity in securities available for sale: |  |  |
| Purchases | (126,698 | ) (129,082 |
| Sales | 86,721 | 143,608 |
| Maturities/calls | 5,100 | 6,882 |
| Principal paydowns | 16,972 | 11,167 |
| Loan originations and purchases net of paydowns | (129,686 | ) $(152,118$ |
| Proceeds from jumbo residential portfolio loan sale | 7,608 | - |
| Net purchases of premises and equipment | (1,043 ) | ) (681 |
| Purchase of FHLBB stock | - | (936 |
| Cash provided by business combination, net of purchase price | - | 151,587 |
| Net cash provided by (used in) investing activities | (141,026 | ) 30,427 |

The accompanying notes are an integral part of these unaudited consolidated financial statements.
(continued)

Blue Hills Bancorp, Inc. and Subsidiaries
Consolidated Statements of Cash Flows (unaudited)
(concluded)

Cash flows from financing activities:

| Net change in deposits, excluding brokered deposits | 35,813 | $(28,138$ | $(10,418$ |
| :--- | :--- | :--- | :--- |
| Net change in brokered deposits | 25,593 | $(10,000$ | $)$ |
| Net change in short-term borrowings | 55,000 | $(10,000$ | $)$ |
| Repayment of long-term debt | - | 283,958 | $(417$ |

Net cash provided by (used in) financing activities $\quad 116,406 \quad 224,985$
Net change in cash and cash equivalents
Cash and cash equivalents at beginning of year
(6,744 ) 256,610
$\begin{array}{ll}\text { Cash and cash equivalents at end of year } & \$ 53,402\end{array} \$ 296,926$
Supplementary information:
Interest paid \$4,038 \$3,360
$\begin{array}{ll}\text { Income taxes paid, net of refunds } & 2,450\end{array}$
Preferred stock dividends declared - 417
Fair value of non-cash assets acquired 123,755
Fair value of liabilities assumed - 275,342
Portfolio loans transferred to loans held for sale designation - 22,398
The accompanying notes are an integral part of these unaudited consolidated financial statements.

7

BLUE HILLS BANCORP, INC. AND SUBSIDIARIES<br>NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (unaudited)

## NOTE 1 - BASIS OF PRESENTATION AND CONSOLIDATION

## Conversion

Blue Hills Bancorp, Inc. (the "Company") is a Maryland corporation formed in February 2014 for the purpose of becoming the holding company for Blue Hills Bank (the "Bank") concurrent with the conversion of Hyde Park Bancorp, MHC from the mutual holding company to the stock holding company form of organization on July 21, 2014. In connection with the conversion, the Bank became a wholly-owned subsidiary of the Company and the Company sold $27,772,500$ shares of its common stock, representing the adjusted maximum of the offering range, at $\$ 10.00$ per share, for gross offering proceeds of approximately $\$ 277,725,000$, including the sale of $2,277,345$ shares to the employee stock ownership plan ("ESOP") for $\$ 22,773,450$. The purchase of common stock by the ESOP was financed by a loan from Blue Hills Funding Corporation, a subsidiary of the Company. Upon the completion of the conversion, Hyde Park Bancorp, MHC and the Bank's former Massachusetts chartered mid-tier holding company, Hyde Park Bancorp, Inc., ceased to exist.

In connection with the plan of conversion, the Company established the Blue Hills Bank Foundation (the "Foundation"). The Foundation was funded with $\$ 7.0$ million, including 694,313 shares of the Company's common stock and $\$ 57,000$ in cash, which was recorded as an expense by the Company in July 2014. The Company anticipates the contribution will be deductible for federal income tax purposes.
Basis of Presentation
The accompanying unaudited interim consolidated financial statements include the accounts of the Company and its wholly-owned subsidiaries, Blue Hills Funding Corporation and the Bank, the principal operating entity, and the Bank's wholly-owned subsidiaries, HP Security Corporation and B.H. Security Corporation, which are Massachusetts security corporations, and 1196 Corporation, which holds a restricted stock. All significant intercompany balances and transactions have been eliminated in consolidation.
The unaudited consolidated financial statements of the Company presented herein have been prepared in accordance with U.S. Generally Accepted Accounting Principles ("GAAP") for interim financial information and pursuant to the rules of the Securities and Exchange Commission ("SEC") for quarterly reports on Form 10-Q and Article 8 of Regulation S-X and do not include all of the information and note disclosures required by GAAP for a complete set of financial statements. In the opinion of management, all adjustments (consisting of normal recurring adjustments) and disclosures necessary for the fair presentation of the accompanying consolidated financial statements have been included. Interim results are not necessarily reflective of the results of the year. The accompanying unaudited financial statements should be read in conjunction with the audited consolidated financial statements and notes thereto for the year ended December 31, 2014, included in the Company's annual report on Form 10-K.
In preparing the consolidated financial statements, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities as of the date of the balance sheet and reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. Material estimates that are particularly susceptible to significant change in the near term relate to the determination of the allowance for loan losses and the realizability of deferred tax assets.

## Reclassification

Certain amounts in the December 31, 2014 consolidated financial statements have been reclassified to conform to the current presentation.

Loan policies
Loans that management has the intent and ability to hold for the foreseeable future or until maturity or pay-off generally are reported at their outstanding unpaid principal balances adjusted for the allowance for loan losses, charge-offs and any deferred fees and costs on originated and purchased loans. Interest income is accrued on the unpaid principal balance. Deferred loan origination fees/costs and discounts on purchased loans are recognized as an adjustment of the related loan yield using the interest method.
It is the policy of the Company to discontinue the accrual of interest on loans past due in excess of 90 days, unless the loan is well-secured and in the process of collection, or when in the judgment of management, the ultimate collectability of the principal or interest becomes doubtful and to reverse all interest previously accrued against interest income. Past due status is based on contractual terms of the loan. The interest on non-accrual loans is accounted for on the cash-basis or cost recovery method until qualifying for return to accrual. Loans are returned to accrual status when all the principal and interest amounts contractually due have been current for six consecutive months and future payments are reasonably assured.
Allowance for loan losses
The allowance for loan losses is based on the size and the composition of the loan portfolio, delinquency levels, loss experience, economic conditions and other factors related to the collectability of the loan portfolio. For portfolios for which the Company had no prior loss experience, the national and state peer group losses for relevant portfolios generally over the years 2006-2014 were used. Charge-off factors are updated at least annually and management assesses them quantitatively on a quarterly basis. Loan losses are charged against the allowance when management believes the uncollectability of a loan balance is confirmed. Subsequent recoveries, if any, are credited to the allowance.

The allowance for loan losses is evaluated regularly by management and reflects consideration of all significant factors that affect the collectability of the loan portfolio. The evaluation is inherently subjective as it requires estimates that are susceptible to significant revision as more information becomes available; however, because of the increase in risk exposures new to the Company, it is the intention of management to maintain an allowance that is prudently commensurate with the growth in the loan portfolio.
The allowance consists of general, allocated and unallocated components, as further described below.
General component
The general component of the allowance for loan losses is based on extrapolated historical loss experience for periods ranging from 2006-2014, adjusted for qualitative and environmental factors including levels/trends in delinquencies; trends in volumes and terms of loans; effects of changes in risk selection and underwriting standards and other changes in lending policies, procedures and practices; experience/ability/depth of lending management and staff; and national and local economic trends and conditions.
The qualitative factors are determined based on the various risk characteristics of each loan segment. Risk characteristics relevant to each portfolio segment are as follows:
Residential real estate - The Company does not generally originate loans with a loan-to-value ratio greater than 80 percent and does not generally grant loans that would be classified as subprime upon origination. When the Company does extend credit either on a first- or second-lien basis at a loan-to-value ratio greater than 80 percent, such loans are supported by either mortgage insurance or state guarantee programs. All loans in this segment are collateralized by owner-occupied, 1-4 family residential real estate and repayment is dependent on the credit quality of the individual borrower. The health of the regional economy, including unemployment rates and housing prices, will have an effect on the credit quality of loans in this segment.

Home equity - Loans in this segment are generally secured by $1^{\text {st }}$ or $2^{\text {nd }}$ liens on residential real estate. Repayment is dependent on the credit quality of the individual borrower. The Company evaluates each loan application based on factors including the borrower's credit score, income, length of employment, and other factors to establish the creditworthiness of the borrower.
Commercial real estate - Loans in this segment include investment real estate and are generally secured by assignments of leases and real estate collateral. In cases where there is a concentration of exposure to a single large
tenant, underwriting standards include analysis of the tenant's ability to support lease payments over the duration of the loan. The underlying cash flows generated by the properties are adversely impacted by a downturn in the economy as evidenced by increased vacancy rates, which in turn, will have an effect on the credit quality in this segment.
Payments on loans secured by income-producing properties often depend on the successful operation and management of the properties. Management continually monitors the cash flows of these loans.
Construction - Loans in this segment primarily include real estate development loans for which payment is derived from permanent financing or sale of the property. Credit risk is affected by cost overruns, time to sell at an adequate price, and market conditions.
Commercial business - Loans in this segment are generally secured by business assets, including accounts receivable, inventory, real estate and intangible assets. Strict underwriting standards include considerations of the borrower's ability to support the debt service requirements from the underlying historical and projected cash flows of the business, collateral values, the borrower's credit history and the ultimate collectability of the debt. Economic conditions, real estate values, commodity prices, unemployment trends and other factors will affect the credit quality of loans in these segments.
Consumer - Loans in this segment primarily include used auto loans. A significant portion of the used auto loan portfolio is comprised of geographically diverse loans originated by and purchased from a third party, who also provides collection services. While this portfolio has generated minimal charge-offs, the provisions for loan losses reflect management's estimate of inherent losses based on a review of regional and national historical losses of other institutions with similar portfolios.
Allocated component
The allocated component relates to loans that are on the watch list (partially charged-off, non-accruing loans and accruing adversely-rated loans) or are considered impaired. Impairment is measured by either the present value of expected future cash flows discounted at the loan's effective interest rate or the fair value of the collateral if the loan is collateral dependent. An allowance is established when the discounted cash flows (or collateral value) of the impaired loan is lower than the carrying value of that loan.
A loan is considered impaired when, based on current information and events, it is probable that the Company will be unable to collect the scheduled payments of principal or interest when due according to the contractual terms of the loan agreement. Management reviews all loan types for individual impairment. Factors considered by management in determining impairment include payment status, collateral value, and the probability of collecting scheduled principal and interest payments when due. Loans that experience insignificant payment delays and payment shortfalls generally are not classified as impaired. Management determines the significance of payment delays and payment shortfalls on a case-by-case basis, taking into consideration all of the circumstances surrounding the loan and the borrower, including the length of the delay, the reasons for the delay, the borrower's prior payment record, and the amount of the shortfall in relation to the principal and interest owed.

The Company periodically may agree to modify the contractual terms of loans. When a loan is modified and a concession is made to a borrower experiencing financial difficulty, the modification is considered a troubled debt restructuring ("TDR"). All TDRs are initially classified as impaired and generally remain impaired for the remaining life of the loan. The impaired classification may be removed if the borrower demonstrates compliance with the modified terms and the restructuring agreement specifies an interest rate greater than or equal to that which would be provided to a borrower with similar credit risk at the time of restructuring.

## Unallocated component

An unallocated component is maintained to cover uncertainties that could affect management's estimate of probable losses. The unallocated component of the allowance reflects the margin of imprecision inherent in the underlying assumptions used in the methodologies for estimating allocated and general reserves in the portfolio.

## NOTE 2 - SECURITIES AVAILABLE FOR SALE

The amortized cost and estimated fair value of securities available for sale, with gross unrealized gains and losses, follows:

|  | Amortized | Gross | Gross |
| :--- | :--- | :--- | :--- |
| Anrealized | Unrealized | Fair |  |
| Cost | Unae |  |  |
| (In thousands) |  | Lains | Losses |

June 30, 2015
Debt securities:

| U.S. Treasury | $\$ 598$ | $\$ 59$ | $\$-$ | $\$ 657$ |
| :--- | :--- | :--- | :--- | :--- |
| Government-sponsored enterprises | 32,223 | 80 | $(71$ | $) 32,232$ |
| Government-sponsored mortgage-backed and <br> collateralized mortgage obligations | 149,496 | 565 | $(631$ | $) 149,430$ |
| Other mortgage- and asset-backed securities: <br> Privately issued commercial mortgage-backed securities | 15,650 | 17 | $(107$ | $)$ |
| SBA asset-backed securities | 16,671 | 63 | $(15$ | $) 16,560$ |
| Other asset-backed securities | 11,375 | 8 | $(113$ | $) 11,270$ |
| Total other mortgage- and asset-backed securities | 43,696 | 88 | $(235$ | $) 43,549$ |
| State and political subdivisions | 16,178 | 301 | $(22$ | $) 16,457$ |
| Financial services: |  |  |  |  |
| Banks | 20,266 | 410 | $(65$ | $) 20,611$ |
| Diversified financials | 22,989 | 421 | $(94$ | $) 23,316$ |
| Insurance and REITs | 15,119 | 33 | $(231$ | $) 14,921$ |
| Total financial services | 58,374 | 864 | $(390$ | $) 58,848$ |
| Other corporate: |  |  |  |  |
| Industrials | 51,962 | 480 | $(577$ | 51,865 |
| Utilities | 31,079 | 135 | $(442$ | $) 30,772$ |
| Total other corporate | 83,041 | 615 | $(1,019$ | 82,637 |
| Total debt securities | 383,606 | 2,572 | $(2,368$ | 383,810 |

Marketable equity securities:
Mutual funds:

| Global equity | 5,000 | 752 | - | 5,752 |
| :--- | :--- | :--- | :--- | :--- |
| Domestic community | 3,216 | 75 | $(9$ | $)$ |
| Global asset allocation | 36,956 | 2,045 | $(18$ | $)$ |
| Total marketable equity securities | 45,172 | 2,872 | $(27$ | $) 48,017$ |
| Total securities available for sale | $\$ 428,778$ | $\$ 5,444$ | $\$(2,395$ | $) \$ 431,827$ |


|  | Gross | Gross | Fair |
| :--- | :--- | :--- | :--- |
| Cost | Unrealized | Unrealized | Value |
| (In thousands) | Gains | Losses |  |

December 31, 2014
Debt securities:

| U.S. Treasury | \$13,037 | \$182 | \$- |  | \$13,219 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Government-sponsored enterprises | 26,335 | 131 | (29 | ) | 26,437 |
| Government-sponsored mortgage-backed and collateralized mortgage obligations | 160,091 | 756 | (294 | ) | 160,553 |
| Other mortgage- and asset-backed securities: |  |  |  |  |  |
| Privately issued commercial mortgage-backed securities | 22,100 | 30 | (201 | ) | 21,929 |
| SBA asset-backed securities | 27,765 | 308 | (27 | ) | 28,046 |
| Other asset-backed securities | 16,235 | - | (43 | ) | 16,192 |
| Total other mortgage- and asset-backed securities | 66,100 | 338 | (271 | ) | 66,167 |
| State and political subdivisions | 15,619 | 567 | (3 | ) | 16,183 |
| Financial services: |  |  |  |  |  |
| Banks | 12,364 | 531 | (6 | ) | 12,889 |
| Diversified financials | 15,796 | 354 | (18 | ) | 16,132 |
| Insurance and REITs | 9,387 | 138 | (9 | ) | 9,516 |
| Total financial services | 37,547 | 1,023 | (33 | ) | 38,537 |
| Other corporate: |  |  |  |  |  |
| Industrials | 34,408 | 681 | (54 | ) | 35,035 |
| Utilities | 16,873 | 265 | (120 | ) | 17,018 |
| Total other corporate | 51,281 | 946 | (174 | ) | 52,053 |
| Total debt securities | 370,010 | 3,943 | (804 |  | 373,149 |

Marketable equity securities:
Mutual funds:
Global equity
Domestic community
Global asset allocation
Total marketable equity securities
Total securities available for sale

| 5,000 | 623 | - | 5,623 |
| :--- | :--- | :--- | :--- |
| 3,216 | 86 | $(5$ | $) 3,297$ |
| 32,956 | 1,498 | $(76$ | $) 34,378$ |
| 41,172 | 2,207 | $(81$ | $) 43,298$ |
| $\$ 411,182$ | $\$ 6,150$ | $\$(885$ | $)$ |

The amortized cost and estimated fair value of debt securities by contractual maturity at June 30, 2015 follow. Expected maturities will differ from contractual maturities because the issuers may have the right to call or prepay obligations with or without call or prepayment penalties.

|  | Amortized <br> Cost | Fair <br> (In thousands) |
| :--- | :--- | :--- |
| Within 1 year | $\$ 7,878$ | $\$ 7,922$ |
| After 1 year through 5 years | 101,841 | 102,611 |
| After 5 years through 10 years | 73,270 | 72,643 |
| After 10 years | 7,425 | 7,655 |
|  | 190,414 | 190,831 |
| Mortgage- and asset-backed securities and collateralized mortgage obligations | 193,192 | 192,979 |
|  | $\$ 383,606$ | $\$ 383,810$ |

The Company continually reviews investment securities for the existence of other-than-temporary impairment ("OTTI"), taking into consideration current market conditions, the extent and nature of changes in fair value, issuer rating changes and trends, the credit worthiness of the obligor of the security, volatility of earnings, current analysts' evaluations, the Company's intent to sell the security, or whether it is more likely than not that the Company will be required to sell the debt security before its anticipated recovery, as well as other qualitative factors. The term "other-than-temporary" is not intended to indicate that the decline is permanent, but indicates that the prospects for a near-term recovery of value is not necessarily favorable, or that there is a lack of evidence to support a realizable value equal to or greater than the carrying value of the investment.

13

Information pertaining to securities available for sale with gross unrealized losses aggregated by investment category and length of time that individual securities have been in a continuous loss position, follows:

| Less Than Twelve Months | More Than Twelve Months |  |  |
| :--- | :--- | :--- | :--- |
| Gross | Fair | Gross | Fair |
| Unrealized | Value | Unrealized | Value |
| Losses | Losses |  |  |
| (In thousands) |  |  |  |

June 30, 2015
Debt securities:
Government-sponsored enterprises
Government-sponsored mortgage-backed and collateralized mortgage obligations Other mortgage- and asset-backed securities:
Privately issued commercial mortgage- backed securities (3

| $\$(71$ | $)$ | $\$ 15,012$ | $\$-$ |
| :--- | :--- | :--- | :--- |
| $(622$ | $)$ | $\$-$ |  |
|  | 116,275 | $(9$ | $)$ |

SBA asset-backed securities (15
Other asset-backed securities
(113
Total other mortgage- and asset-backed securities
(162

| ) 6,696 | $(73$ | $)$ |
| :--- | :--- | :--- |
| ) 7,642 |  |  |
| 5,223 | - | - |
| ) 8,214 | - | - |
| ) 20,133 | $(73$ | ) 7,642 |

Financial services:
Banks (65
Diversified financials
) 11,502 -

Insurance and REITs
(231
Total financial services
) 6,914 -

Other corporate:
Industrials (577
Utilities
Total other corporate
Total debt securities
Marketable equity securities:
Mutual funds:
$\left.\begin{array}{lllll}\text { Domestic community } & - & - & (9 & ) 457 \\ \text { Global asset allocation } & (18 & ) & 3,982 & - \\ \text { Total marketable equity securities } & (18 & ) & -982 & (9 \\ \text { Total temporarily impaired securities } & \$(2,304 & ) & \$ 240,120 & \$(91\end{array}\right) \$ 857$

At June 30, 2015, multiple debt securities have unrealized losses with aggregate depreciation of less than $1 \%$ from the Company's amortized cost basis. The unrealized losses were primarily caused by interest rate fluctuations. A significant portion of these investments are guaranteed by U.S. Government-sponsored enterprises. It is expected that none of these securities would be settled at a price less than the par value of the investment. Because the decline in market value is attributable to changes in interest rates and not to credit quality, and because the Company does not intend to sell the securities and it is more likely than not that the Company will not be required to sell the securities before recovery of their amortized cost bases, which may be maturity, the Company does not consider these securities to be other-than-temporarily impaired at June 30, 2015.

At June 30, 2015, the Company had two mutual funds with an unrealized loss of $\$ 27,000$, or less than $1 \%$ depreciation from the Company's cost basis. No issues have been identified that cause management to believe the declines in market value are other than temporary and the Company has the ability and intent to hold these investments until a recovery of fair value.

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December 31, 2014
Debt securities:

| Government-sponsored enterprises | \$(12 | ) | \$5,932 | \$(17 | ) | \$1,080 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Government-sponsored mortgage-backed and collateralized mortgage obligations | (190 |  | 93,364 | (104 | ) | 8,425 |
| Other mortgage- and asset-backed securities: |  |  |  |  |  |  |
| Privately issued commercial mortgage- backed securities |  | ) | 9,412 | (132 | ) | 8,759 |
| SBA asset-backed securities | (27 | ) | 5,529 | - |  | - |
| Other asset-backed securities | (43 | ) | 16,192 | - |  | - |
| Total other mortgage- and asset-backed securities | (139 | ) | 31,133 | (132 | ) | 8,759 |
| State and political subdivisions | (3 | ) | 1,955 |  |  | - |
| Financial services: |  |  |  |  |  |  |
| Banks | (6 | ) | 2,907 | - |  | - |
| Diversified financials | (18 | ) | 7,676 | - |  | - |
| Insurance and REITs | (9 | ) | 4,177 | - |  | - |
| Total financial services | (33 | ) | 14,760 | - |  | - |
| Other corporate: |  |  |  |  |  |  |
| Industrials | (54 | ) | 9,575 | - |  | - |
| Utilities | (120 | ) | 7,291 | - |  | - |
| Total other corporate | (174 | ) | 16,866 | - |  | - |
| Total debt securities | (551 | ) | 164,010 | (253 | ) | 18,264 |
| Marketable equity securities: |  |  |  |  |  |  |
| Mutual funds: |  |  |  |  |  |  |
| Domestic community | - |  | - | (5 | ) | 462 |
| Diversified bonds | (76 | ) | 7,057 | - |  | - |
| Total marketable equity securities | (76 | ) | 7,057 | (5 | ) | 462 |
| Total temporarily impaired securities | \$(627 | ) | \$ 171,067 | \$(258 | ) | \$18,726 |

NOTE 3 - LOANS AND THE ALLOWANCE FOR LOAN LOSSES
A summary of the balances of loans follows:
$\left.\begin{array}{lll} & \begin{array}{l}\text { June } 30,\end{array} & \begin{array}{l}\text { December } 31, \\ 2015\end{array} \\ \text { Real estate: } & \text { (In thousands) }\end{array}\right)$

Activity in the allowance for loan losses for the three and six months ended June 30, 2015 and 2014 and allocation of the allowance to loan segments as of June 30, 2015 and December 31, 2014 follows:

1-4 Family Home \begin{tabular}{l}
Commercial <br>
Residential Equity

 Real Estate $\quad$

Construction | Commercial Consumer Unallocated Total |
| :--- |
| Business | (In thousands)

\end{tabular}

Three Months
Ended June 30,
2015

| Allowance at $\begin{array}{ll} \text { Allowance at } \\ \text { March 31, 2015 } \end{array} \$ 3,215$ | \$380 | \$3,722 | \$1,176 | \$3,332 | \$747 | \$666 | \$13,238 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{aligned} & \text { Provision (credit) } \\ & \text { for loan losses } \end{aligned} 192$ | 39 | 846 | (152 | ) (341 | ) (62 | ) 22 | 544 |
| Loans charged-off- | - | - | - | - | (5 | ) - | (5 |
| Recoveries - | - | - | - | - | - | - | - |
| $\begin{aligned} & \text { Allowance at June } \\ & 30,2015 \end{aligned}$ | \$419 | \$4,568 | \$ 1,024 | \$2,991 | \$680 | \$688 | \$ 13,777 |
| Three Months |  |  |  |  |  |  |  |
| Ended June 30, 2014 |  |  |  |  |  |  |  |
| Allowance at March 31, $2014 \quad \$ 2,887$ | \$268 | \$2,928 | \$414 | \$2,589 | \$602 | \$658 | \$ 10,346 |
| Provision for loan 201 losses | 37 | 314 | 285 | 66 | 56 | - | 959 |
| Loans charged-off- | - | - | - | - | (13 | ) - | (13 |
| Recoveries - | - | - | - | - | - | - | - |
| Allowance at June $30,2014$ | \$305 | \$3,242 | \$699 | \$2,655 | \$645 | \$658 | \$ 11,292 |


| 1-4 Family | Home | Commercial |
| :--- | :--- | :--- |
| Residential Equity | Real Estate |  | Construction | Commercial Consumer Unallocated Total |
| :--- |
| Business | (In thousands)

Six Months
Ended June 30, 2015
Allowance at

| $\begin{aligned} & \text { December 31, } \\ & 2014 \end{aligned}$ | \$340 | \$3,551 | \$ 1,056 | \$3,410 | \$736 | \$658 | \$12,973 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Provision (credit) for loan losses | 79 | 1,017 | (32 | ) (419 | ) (37 | ) 30 | 823 |
| Loans charged-off- | - | - | - | - | (19 | ) - | (19 |
| Recoveries | - | - | - | - |  | - |  |
| Allowance at June 30, 2015 | \$419 | \$4,568 | \$1,024 | \$2,991 | \$680 | \$688 | \$13,777 |
| Six Months Ended June 30, 2014 |  |  |  |  |  |  |  |
| Allowance at <br> December 31, <br> 2013$\quad \$ 2,835$ | \$247 | \$2,608 | \$303 | \$2,416 | \$574 | \$688 | \$9,671 |
| Provision (credit) for loan losses | 58 | 634 | 396 | 239 | 105 | (30 | 1,673 |
| Loans charged-off(18 | ) - | - | - | - | (34 | ) - | (52 |
| Recoveries | - | - | - | - | - | - | - |
| Allowance at June $\$ 3,088$ | \$305 | \$3,242 | \$699 | \$2,655 | \$645 | \$658 | \$11,292 |

Additional information pertaining to the allowance for loan losses at June 30, 2015 and December 31, 2014 is as follows:

| 1-4 Family Home | Commercial |
| :--- | :--- |
| Residential Equity | Real Estate |
| (In thousands) |  |

June 30, 2015

| Allowance related to impaired loans | \$- | \$- | \$- | \$- | \$- | \$- | \$- | \$- |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Allowance related to non-impaired loans | 3,407 | 419 | 4,568 | 1,024 | 2,991 | 680 | 688 | 13,777 |
| Total allowance for loan losses | \$3,407 | \$419 | \$4,568 | \$1,024 | \$ 2,991 | \$680 | \$688 | \$ 13,777 |
| Impaired loans | \$4,705 | \$717 | \$- | \$- | \$- | \$39 | \$- | \$5,461 |
| Non-impaired loans | 504,091 | 65,078 | 450,212 | 60,878 | 151,181 | 33,129 | - | 1,264,569 |
| Total loans December 31, 2014 | \$508,796 | \$65,795 | \$450,212 | \$60,878 | \$ 151,181 | \$33,168 | \$- | \$1,270,030 |
| Allowance related to impaired loans Allowance related | \$- | \$- | \$- | \$- | \$- | \$- | \$- | \$- |
| to non-impaired loans | 3,222 | 340 | 3,551 | 1,056 | 3,410 | 736 | 658 | 12,973 |
| Total allowance for loan losses | \$3,222 | \$340 | \$3,551 | \$1,056 | \$3,410 | \$736 | \$658 | \$ 12,973 |
| Impaired loans | \$4,419 | \$578 | \$- | \$- | \$- | \$27 | \$- | \$5,024 |
| Non-impaired loans | 455,854 | 61,172 | 387,807 | 53,606 | 151,823 | 31,751 | - | 1,142,013 |
| Total loans | \$460,273 | \$61,750 | \$387,807 | \$53,606 | \$ 151,823 | \$31,778 | \$- | \$1,147,037 |

The following is a summary of past due and non-accrual loans, by loan class, at June 30, 2015 and December 31, 2014:

June 30, 2015
Real estate:

| $1-4$ family residential | $\$ 611$ | $\$ 1,149$ | $\$ 745$ | $\$ 2,505$ | $\$ 4,182$ |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Home equity | 781 | 216 | 624 | 1,621 | 717 |
| Commercial real estate | 451 | - | - | 451 | - |
| Commercial Business | 299 | - | - | 299 | - |
| Consumer | 132 | 2 | - | 134 | 39 |
| Total | $\$ 2,274$ | $\$ 1,367$ | $\$ 1,369$ | $\$ 5,010$ | $\$ 4,938$ |

December 31, 2014
Real estate:

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| $1-4$ family residential | $\$ 3,137$ | $\$ 522$ | $\$ 1,370$ | $\$ 5,029$ | $\$ 3,876$ |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Home equity | 680 | - | 475 | 1,155 | 578 |
| Consumer | 217 | - | 5 | 222 | $\$ 27$ |
| Total | $\$ 4,034$ | $\$ 522$ | $\$ 1,850$ | $\$ 6,406$ | $\$ 4,481$ |

There were no loans past due 90 days or more and still accruing interest at June 30, 2015 and December 31, 2014.

18

The following is a summary of information pertaining to impaired loans by loan class at the dates indicated:

June 30, 2015
Impaired loans without a valuation allowance:
Real estate:
1-4 family residential
Home equity
Consumer
Total
December 31, 2014
Impaired loans without a valuation allowance:
Real estate:

| $1-4$ family residential | $\$ 4,419$ | $\$ 5,211$ | $\$-$ |
| :--- | :--- | :--- | :--- |
| Home equity | 578 | 804 | - |
| Consumer | 27 | 32 | - |
| Total | $\$ 5,024$ | $\$ 6,047$ | $\$-$ |

(In thousands)

| $\$ 4,705$ | $\$ 5,497$ | $\$-$ |
| :--- | :--- | :--- |
| 717 | 947 | - |
| 39 | 40 | - |
| $\$ 5,461$ | $\$ 6,484$ | $\$-$ |

Tota


| Recorded | Unpaid | Related |
| :--- | :--- | :--- |
| Investment | Principal | Allowance |
|  | Balance |  |

The following tables set forth information regarding average balances and interest income recognized (all on a cash basis) on impaired loans by class, for the periods indicated:

Three Months Ended June 30, 2015
Real estate:

| $1-4$ family residential | $\$ 4,588$ | $\$ 76$ |
| :--- | :--- | :--- |
| Home equity | 647 | 8 |
| Consumer | 35 | 2 |
| Total | $\$ 5,270$ | $\$ 86$ |

Three Months Ended June 30, 2014
Real estate:
1-4 family residential
\$3,753
\$49
Home Equity
Commercial Business
Consumer
Total
683
Average Interest
Recorded Income
Investment Recognized
(In thousands)
\$4,588 \$76
Home equity
Total
\$5,270 \$86

19


The Company assigns a 6 risk-rating to otherwise performing, satisfactorily collateralized Consumer and Residential loans where the Bank becomes aware of deterioration in a FICO score or other indication of potential inability to service the debt. The Company assigns risk ratings of 7-10 to residential or consumer loans that have a well-defined weakness that may jeopardize the collection of the contractual principal and interest, are contractually past due 90 days or more or legal action has commenced against the borrower. All other residential mortgage and consumer loans have no risk rating.
On an annual basis, or more often if needed, the Company formally reviews the ratings on all commercial and construction loans. At least annually, the Company engages an independent third party to review a significant portion of loans within these segments. Management uses the results of these reviews as part of its annual review process. In addition, management utilizes delinquency reports, the watch list and other loan reports to monitor credit quality of other loan segments.
The following tables present the Company's loans by risk rating at June 30, 2015 and December 31, 2014:

June 30, 2015
Loans rated 1 -
Loans rated 7
Loans rated 8
Loans rated 9
Loans rated 10
Loans not rated
December 31, 2014
Loans rated 1-6
Loans rated 7
Loans rated 8
Loans rated 9
Loans rated 10
Loans not rated

## NOTE 4 - INTEREST RATE SWAP AGREEMENTS

The Company is party to derivative financial instruments in the normal course of business to manage exposure to fluctuations in interest rates and to meet the needs of commercial customers. These financial instruments have been generally limited to loan level interest rate swap agreements, which are entered into with counterparties that meet established credit standards. These transactions involve both credit and market risk. The notional amounts are amounts on which calculations, payments, and the value of the derivatives are based. Notional amounts do not represent direct credit exposures. The fair value of the derivative instruments is reflected on the Company's consolidated balance sheet as other assets or accrued expenses and other liabilities as appropriate. Changes in the fair value of these agreements are recorded in miscellaneous income in the consolidated statements of operations.

The Company did not have derivative fair value hedges or derivative cash flow hedges at June 30, 2015 and December 31, 2014. The table below presents information about derivative financial instruments not designated as hedging instruments at June 30, 2015 and December 31, 2014.

| Derivative Gains |  | Derivative Losses |  |
| :--- | :--- | :--- | :--- |
| Notional | Fair | Notional | Fair |
| Amount | Value | Amount | Value |
| (In thousands) |  |  |  |

June 30, 2015
Economic hedges:

| Commercial loan level interest rate swap agreements $\$ 246,278$ | $\$ 6,165$ | $\$ 246,278$ | $\$ 6,625$ |  |
| :--- | :--- | :--- | :--- | :--- |
| Other contracts | 8,458 | 7 | 8,217 | 69 |
| Total derivatives | $\$ 254,736$ | $\$ 6,172$ | $\$ 254,495$ | $\$ 6,694$ |
| December 31, 2014 |  |  |  |  |
| Economic hedges: |  |  |  |  |
| Commercial loan level interest rate swap agreements $\$ 202,970$ | $\$ 5,446$ | $\$ 202,970$ | $\$ 5,759$ |  |
| Other contracts | 8,616 | 8 | 8,287 | 83 |
| Total derivatives | $\$ 211,586$ | $\$ 5,454$ | $\$ 211,257$ | $\$ 5,842$ |

The Company is exposed to credit-related losses in the event of nonperformance by the counterparties to these agreements. The Company controls the credit risk of its financial contracts through credit approvals, limits and monitoring procedures, and does not expect any counterparties to fail their obligations. The Company has minimum collateral posting thresholds with certain of its interest rate swap derivative counterparties.
Other contracts represent risk participation agreements on commercial loan level interest rate swap agreements. The Company has entered into risk participation agreements with the correspondent institutions to share in any interest rate swap gains or losses incurred as a result of the commercial loan customers' termination of a loan level interest rate swap agreement prior to maturity. The Company records these risk participation agreements at fair value.

NOTE 5 - DEPOSITS
A summary of deposit balances, by type, is as follows:

|  | June 30, <br> NOW and demand <br> Regular savings <br> Money market | (In thousands) <br> 2015 |
| :--- | :--- | :--- |
| Brokered money market | $\$ 268,126$ | $\$ 245,117$ |
| Total non-certificate accounts | 291,628 | 303,834 |
|  | 296,539 | 280,139 |
| Term certificates of $\$ 100,000$ or more | 23,759 | 23,166 |
| Term certificates less than $\$ 100,000$ | 880,052 | 852,256 |
| Brokered term certificates |  |  |
| Total certificate accounts | 151,167 | 142,569 |
| Total deposits | 159,198 | 159,186 |
|  | 83,705 | 58,705 |

At June 30, 2015, the scheduled maturities of term certificate accounts, including brokered deposits, are as follows:
Weighted
Amount Average Rate

Within 1 year
1-2 years
\$203,395 0.59

2-3 years
67,373 1.15
3-4 years
45,934 1.26
4 years and beyond
$11,971 \quad 1.23$
65,397 2.01
$\$ 394,070 \quad 1.02$

## NOTE 6 - FAIR VALUE MEASURMENTS

Determination of fair value
The Company uses fair value measurements to record fair value adjustments to certain assets and liabilities and to determine fair value disclosures. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Fair value is best determined based upon quoted market prices. However, in many instances, there are no quoted market prices for the Company's various financial instruments. In cases where quoted market prices are not available, fair values are based on estimates using present value or other valuation techniques. Those techniques are significantly affected by the assumptions used, including the discount rate and estimates of future cash flows. Accordingly, the fair value estimates may not be realized in an immediate settlement of the instrument.
The following methods and assumptions were used by the Company in estimating fair value disclosures for financial instruments:
Cash and cash equivalents: The carrying amounts of cash and due from banks and short-term investments approximate fair value.
Securities available for sale: All fair value measurements are obtained from a third-party pricing service and are not adjusted by management. The securities measured at fair value in Level 1 are based on quoted market prices in an active exchange market. These securities include U.S. Treasuries and marketable equity securities. All other securities are measured at fair value in Level 2 based on pricing models that consider standard input factors such as observable market data, benchmark yields, interest rate volatilities, broker/dealer quotes, credit spreads and new issue data.

Federal Home Loan Bank stock: The carrying value of Federal Home Loan Bank stock approximates fair value based on the redemption provisions of the Federal Home Loan Bank.

Loans: For variable-rate loans that reprice frequently and with no significant change in credit risk, fair values are based on carrying values. Fair values for other types of loans are estimated using discounted cash flow analyses, using market interest rates currently being offered for loans with similar terms to borrowers of similar credit quality. Fair values for non-performing loans are estimated using discounted cash flow analyses or underlying collateral values, where applicable.

Loans held for sale: Fair values are based on commitments in effect from investors or prevailing market prices.
Accrued interest receivable: The carrying amount of accrued interest receivable approximates fair value.
Deposits: The fair values for non-certificate accounts are, by definition, equal to the amount payable on demand at the reporting date (i.e., their carrying amounts). Fair values for certificate accounts are estimated using a discounted cash flow calculation that applies market interest rates currently being offered on certificates to a schedule of aggregated expected monthly maturities on time deposits.

Borrowings: The carrying value of short-term borrowings approximates fair value based on the short-term nature of the instruments. The fair values of long-term debt are estimated using discounted cash flow analyses based on the current incremental borrowing rates in the market for similar types of borrowing arrangements.

Derivative instruments: The fair values of interest rate swap agreements are based on a valuation model that uses primarily observable inputs, such as benchmark yield curves and interest rates and also include the value associated with counterparty credit risk.

Off-balance sheet instruments: Fair values for off-balance sheet lending commitments are based on fees currently charged to enter into similar agreements, taking into account the remaining terms of the agreements and the counterparties' credit standing. The estimated fair value of off-balance sheet financial instruments at June 30, 2015 and December 31, 2014, was immaterial since fees charged are not material.

Assets and liabilities measured at fair value on a recurring basis
Assets and liabilities measured at fair value on a recurring basis are summarized below:

| Level 1 | Level 2 | Level 3 | Total |
| :--- | :--- | :--- | :--- |
| (In thousands) |  | Fair Value |  |

June 30, 2015
Assets
Securities available for sale:

| Debt securities | $\$ 657$ | $\$ 383,153$ | $\$-$ | $\$ 383,810$ |
| :--- | :--- | :--- | :--- | :--- |
| Marketable equity securities | 48,017 | - | - | 48,017 |
| Derivative assets | - | 6,172 | - | 6,172 |
| Total assets | $\$ 48,674$ | $\$ 389,325$ | $\$-$ | $\$ 437,999$ |
| Liabilities |  |  |  |  |
| Derivative liabilities | $\$-$ | $\$ 6,694$ | $\$-$ | $\$ 6,694$ |

December 31, 2014
Assets
Securities available for sale:

| Debt securities | $\$ 13,219$ | $\$ 359,930$ | $\$-$ | $\$ 373,149$ |
| :--- | :--- | :--- | :--- | :--- |
| Marketable equity securities | 43,298 | - | - | 43,298 |
| Derivative assets | - | 5,454 | - | 5,454 |
| Total assets | $\$ 56,517$ | $\$ 365,384$ | $\$-$ | $\$ 421,901$ |
| Liabilities |  |  |  |  |
| Derivative liabilities | $\$-$ | $\$ 5,842$ | $\$-$ | $\$ 5,842$ |

Assets measured at fair value on a non-recurring basis
The Company may also be required, from time to time, to measure certain assets at fair value on a nonrecurring basis in accordance with generally accepted accounting principles. These adjustments to fair value usually result from application of lower-of-cost-or-market accounting or write-downs of individual assets. At June 30, 2015, there are no assets measured at fair value on a non-recurring basis. At June 30, 2014, there was one impaired loan measured at fair value on a non-recurring basis using level 3 inputs, in the amount of $\$ 120,000$, with losses on this loan for the three and six months ended June 30, 2014 amounting to $\$ 18,000$. At June 30, 2015 and December 31, 2014 there were no liabilities measured at fair value on a non-recurring basis.
Losses applicable to impaired loans are based on the appraised value of the underlying collateral, discounted as necessary due to management's estimates of changes in market conditions. The losses applicable to impaired loans are not recorded as a direct adjustment to current earnings or comprehensive income, but rather as a component in determining the overall adequacy of the allowance for loan losses. Adjustments to the estimated fair value of impaired loans may result in increases or decreases to the provision for loan losses.

Summary of fair values of financial instruments
The estimated fair values, and related carrying amounts, of the Company's financial instruments are as follows. Certain financial instruments and all nonfinancial instruments are exempt from disclosure requirements. Accordingly, the aggregate fair value amounts presented herein do not represent the underlying fair value of the Company.

25

June 30, 2015
Financial assets:
Cash and cash equivalents
Securities available for sale
Federal Home Loan Bank stock
Loans and loans held for sale
Accrued interest receivable
Financial liabilities:
Deposits
Borrowings

| Carrying | Fair Value |  |  |  |
| :--- | :--- | :--- | ---: | ---: |
| Amount | Level 1 | Level 2 | Level 3 | Total |
| (In thousands) |  |  |  |  |

On-balance sheet derivative financial instruments:
Interest rate swap agreements:
Assets

| 6,172 | - | 6,172 | - | 6,172 |
| :--- | :--- | :--- | :--- | :--- |
| 6,694 | - | 6,694 | - | 6,694 |

Liabilities

| $\$ 53,402$ | $\$ 53,402$ | $\$-$ | $\$-$ | $\$ 53,402$ |
| :--- | :--- | :--- | :--- | :--- |
| 431,827 | 48,674 | 383,153 | - | 431,827 |
| 11,702 | - | - | 11,702 | 11,702 |
| $1,257,882$ | - | - | $1,233,309$ | $1,233,309$ |
| 4,878 | - | - | 4,878 | 4,878 |
| $1,274,122$ | - | - |  |  |
| 130,000 | - | 131,016 | - | $1,276,127$ |
| $1,276,127$ |  |  |  |  |
|  |  |  |  | 131,016 |


| Carrying | Fair Value |  |  |  |
| :--- | :--- | :--- | ---: | ---: |
| Amount | Level 1 | Level 2 | Level 3 | Total |
| (In thousands) |  |  |  |  |

December 31, 2014
Financial assets:
Cash and cash equivalents
Securities available for sale
Federal Home Loan Bank stock
Loans and loans held for sale
Accrued interest receivable
Financial liabilities:
Deposits
Borrowings
On-balance sheet derivative financial instruments:
Interest rate swap agreements:

| Assets | 5,454 | - | 5,454 | - | 5,454 |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Liabilities | 5,842 | - | 5,842 | - | 5,842 |

## NOTE 7 - COMPREHENSIVE INCOME

Accounting principles generally require that recognized revenues, expenses, gains and losses be included in net income. Although certain changes in assets and liabilities are reported as a separate component of stockholders' equity on the consolidated balance sheets, such items, along with net income, are components of comprehensive income.

The components of accumulated other comprehensive income, included in stockholders' equity, are as follows:

|  | June 30, <br> 2015 <br> (In thousands) | December 31, <br> 2014 |
| :--- | :--- | :--- |
| Securities available for sale: | $\$ 3,049$ | $\$ 5,265$ <br> Net unrealized gain <br> Tax effect |
| Net-of-tax amount | 1,069 | $)$ |
| Defined benefit pension plan: | 1,980 | 3,392 |
| Unrecognized net actuarial loss | $(1,302$ | $)$ |
| Tax effect | 521,358 |  |
| Net-of-tax amount | $(781$ | 543 |
|  | $\$ 1,199$ | $\$ 2,577$ |

Changes in accumulated other comprehensive income, by component, follows:


27

Balance at December 31, 2014
Other comprehensive income before reclassification
Amounts reclassified
Tax effects
Net current-period other comprehensive income Balance at June 30, 2015

Balance at December 31, 2013
Other comprehensive income before reclassification
Amounts reclassified
Tax effects
Net current-period other comprehensive income
Balance at June 30, 2014

Six Months Ended June 30, 2015

| Securities <br> Available for <br> Sale | Defined Benefit <br> Pension Plan | Total |
| :--- | :--- | :--- |
| $\$ 3,392$ | $\$(815$ | $)$ |
| $(631$ | - | $(63,577$ |
| $(1,585$ | 56 | $(1,529$ |
| 804 | $(22$ | $)$ |
| $(1,412$ | $)$ | 782 |
| $\$ 1,980$ | $\$(781$ | $)$ |

Six Months Ended June 30, 2014
Securities


## NOTE 8- STOCKHOLDERS' EQUITY

Minimum regulatory capital requirements
The Company (on a consolidated basis) and the Bank are subject to various regulatory capital requirements administered by the federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory, and possibly additional discretionary actions by regulators that, if undertaken, could have a direct material effect on the Company's and the Bank's consolidated financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Company and the Bank must meet specific capital guidelines that involve quantitative measures of their assets, liabilities, and certain off-balance sheet items as calculated under regulatory accounting practices. The capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings, and other factors. Prompt corrective action provisions are not applicable to bank holding companies.
Quantitative measures established by regulation to ensure capital adequacy require minimum ratios of Tier 1 capital to average assets (Leverage Ratio) and common equity Tier 1, Tier 1 and Total capital to risk-weighted assets. These capital guidelines assign risk weights to on- and off-balance sheet items in arriving at total risk-weighted assets. Minimum capital levels are based upon the perceived risk of various asset categories and certain off-balance sheet instruments.
In July 2013, federal banking regulators approved final rules that implement changes to the regulatory capital framework for U.S. banks. The rules set minimum requirements for both the quantity and quality of capital held by community banking institutions. The final rule includes a new minimum ratio of common equity Tier 1 capital to risk weighted assets of $4.5 \%$, raises the minimum ratio of Tier 1 capital to risk-weighted assets from $4 \%$ to $6 \%$ and
includes a minimum leverage ratio of $4 \%$ for all banking organizations. Additionally, community banking institutions must maintain a capital conservation buffer of
common equity Tier 1 capital in an amount greater than $2.5 \%$ of total risk-weighted assets to avoid being subject to limitations on capital distributions and discretionary bonus payments to executive officers. The phase-in period for the rules began for the Company on January 1,2015 , with full compliance with all of the final rule's requirements phased in over a multi-year schedule. The final rules also apply, effective January 1, 2015, consolidated capital requirements to the Company that are not less stringent than those applicable to the Bank.
As of June 30, 2015, the most recent notification from the Federal Deposit Insurance Corporation categorized the Bank as well capitalized under the regulatory framework for prompt corrective action. To be categorized as well capitalized an institution must maintain minimum total risk-based, Tier 1 risk-based, Common Equity Tier 1 risk-based, and Tier 1 leverage ratios as set forth in the following table. There are no conditions or events since that notification that management believes have changed the Bank's category.

The Bank's and the Company's actual and minimum required capital amounts and ratios as of June 30, 2015 and December 31, 2014 are presented below.


## Dividends

On July 22, 2015, the Company announced that its Board of Directors declared a cash dividend of $\$ 0.02$ per common share. The dividend will be payable on or about August 20, 2015, to stockholders of record as of August 6, 2015.
Stock Repurchase Program
On July 22, 2015, the Company announced that its Board of Directors authorized a stock repurchase program pursuant to which the Company intends to purchase up to $1,423,340$ shares of its issued and outstanding shares of common stock, which represents approximately $5 \%$ of the Company's issued and outstanding shares.

## NOTE 9- EMPLOYEE STOCK OWNERSHIP PLAN

The Company maintains an Employee Stock Ownership Plan ("ESOP") to provide eligible employees the opportunity to own Company stock. This plan is a tax-qualified retirement plan for the benefit of Company employees. Contributions are allocated to eligible participants on the basis of compensation, subject to federal tax limits. The number of shares committed to be released per year is 75,912 through 2043. Shares held by the ESOP include the following:

June 30, 2015
Allocated 75,912
Committed to be allocated 37,644
Unallocated 2,163,789
2,277,345
The fair value of unallocated shares was approximately $\$ 30.3$ million at June 30, 2015.
Total compensation expense recognized in connection with the ESOP for the three and six months ended June 30, 2015 was $\$ 259,000$ and $\$ 508,000$. There was no compensation expense recognized in connection with the ESOP during the three and six months ended June 30, 2014.

## NOTE 10 - EARNINGS PER COMMON SHARE

Basic earnings per share represents income available to common stockholders divided by the weighted-average number of common shares outstanding during the period. Unallocated ESOP shares are not deemed outstanding for earnings per share calculations. There were no potentially dilutive common stock equivalents as of June 30, 2015. Earnings per share is not applicable for the periods ended June 30, 2014.

Net income applicable to common stock
Three Months Six Months
Ended Ended
June 30, 2015 June 30, 2015
(Dollars in thousands)

Average number of common shares outstanding
\$1,699 \$3,005

Less: Average unallocated ESOP shares
28,466,813 28,466,813
Average number of common shares outstanding used to calculate basic and diluted earnings per common share
(2,173,253 ) (2,182,612 )
26,293,560 26,284,201

Earnings per common share:
Basic
\$0.06
\$0.11
Diluted
\$0.06
\$0.11

31

NOTE 11 - SUBSEQUENT EVENTS
On July 31, 2015, approximately $\$ 196.3$ million of securities available for sale, with unrealized gains of $\$ 666,000$, were transfered to held to maturity designation. Held to maturity investments are investments that management has the positive intent and ability to hold to maturity. If a security is transferred from available for sale to held to maturity, the fair value at the time of transfer becomes the held-to-maturity security's new cost basis. The unrealized holding gain at the transfer date continues to be reported in other comprehensive income and is amortized over the investments remaining life as an adjustment of yield in a manner similar to a premium or discount.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

## General

Management's discussion and analysis of the financial condition and results of operations at and for the three and six months ended June 30, 2015 and 2014 is intended to assist in understanding the financial condition and results of operations of the Company. The information contained in this section should be read in conjunction with the unaudited financial statements and the notes thereto, appearing on Part I, Item 1 of this quarterly report on Form 10-Q.

## Cautionary Note Regarding Forward-Looking Statements

This quarterly report contains forward-looking statements, which can be identified by the use of words such as "estimate," "project," "believe," "intend," "anticipate," "plan," "seek," "expect," "will," "may" and words of similar meaning. forward-looking statements include, but are not limited to:
statements of our goals, intentions and expectations;
statements regarding our business plans, prospects, growth and operating strategies;
statements regarding the asset quality of our loan and investment portfolios; and
estimates of our risks and future costs and benefits.
These forward-looking statements are based on our current beliefs and expectations and are inherently subject to significant business, economic and competitive uncertainties and contingencies, many of which are beyond our control. In addition, these forward-looking statements are subject to assumptions with respect to future business strategies and decisions that are subject to change. We do not undertake any obligation to update any forward-looking statements after the date of this quarterly report, except as required by law.
The following factors, among others, could cause actual results to differ materially from the anticipated results or other expectations expressed in the forward-looking statements:
our ability to implement successfully our new business strategy, which includes significant asset and liability growth;
our ability to increase our market share in our market areas and capitalize on growth opportunities;
our ability to implement successfully our branch network expansion strategy;
general economic conditions, either nationally or in our market areas, that are worse than expected;
competition among depository and other financial institutions;
inflation and changes in the interest rate environment that reduce our margins or reduce the fair value of financial instruments;
adverse changes in the securities markets which, given the significant size of our investment securities portfolio, could cause a material decline in our reported equity and/or our net income if we must record impairment charges or a decline in the fair value of our securities, which are all available for sale;
changes in laws or government regulations or policies affecting financial institutions, including changes in regulatory fees and capital requirements;
changes in consumer spending, borrowing and savings habits;
changes in accounting policies and practices, as may be adopted by the bank regulatory agencies, the Financial
Accounting Standards Board and the Securities and Exchange Commission
changes in our organization, compensation and benefit plans;
changes in our financial condition or results of operations that reduce capital available to pay dividends; and ehanges in the financial condition or future prospects of issuers of securities that we own.

Additional factors that may affect our results are discussed in the Company's Annual Report on Form 10-K as filed with the Securities and Exchange Commission under the heading "Risk Factors."

Because of these and a wide variety of other uncertainties, our actual future results may be materially different from the results indicated by these forward-looking statements.

Critical Accounting Policies

33

There are no material changes to the critical accounting policies disclosed in Blue Hills Bancorp, Inc.'s Annual Report on Form 10-K, as filed with the Securities and Exchange Commission.

Comparison of Financial Condition at June 30, 2015 and December 31, 2014
Total Assets. Total assets increased $\$ 116.4$ million, or $6.7 \%$, to $\$ 1.8$ billion at June 30, 2015 from $\$ 1.7$ billion at December 31, 2014, mainly driven by loan growth.

Loans. Net loans grew $\$ 123.1$ million, or $10.9 \%$, from the end of 2014 to $\$ 1.3$ billion at June 30, 2015. The higher level of net loans was driven primarily by growth from direct originations in the commercial real estate portfolio which was up $\$ 62.4$ million, or $16.1 \%$, and the 1-4 family residential mortgage portfolio which was up $\$ 48.5$ million, or $10.5 \%$, from December 31, 2014. Other loan categories had smaller changes.

The following table sets forth the composition of our loan portfolio at the dates indicated.

At June 30, 2015
Amount Percent Amount Percent
(Dollars in thousands)
Real estate:

| 1-4 family residential | $\$ 508,796$ | 40.06 | $\%$ | $\$ 460,273$ | 40.13 |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Home equity | 65,795 | 5.18 | 61,750 | 5.38 |  |
| Commercial | 450,212 | 35.45 | 387,807 | 33.81 |  |
| Construction | 60,878 | 4.79 | 53,606 | 4.67 |  |
| Total real estate | $1,085,681$ | 85.48 | 963,436 | 83.99 |  |
| Commercial business | 151,181 | 11.90 | 151,823 | 13.24 |  |
| Consumer | 33,168 | 2.62 | 31,778 | 2.77 |  |
| Total loans | $1,270,030$ | 100.00 | $\%$ | $1,147,037$ | 100.00 |
| Allowance for loan losses | $(13,777$ | $)$ | $(12,973$ | $)$ |  |
| Discount and fair value adjustments on purchased | $(3,330$ | $)$ |  | $(3,850$ | $)$ |
| loans | 3,126 |  | 2,700 |  |  |
| Deferred loan costs, net | $\$ 1,256,049$ |  | $\$ 1,132,914$ |  |  |
| Loans, net |  |  |  |  |  |

34

Securities Available for Sale. Total securities available for sale increased by $\$ 15.4$ million, or $3.7 \%$, to $\$ 431.8$ million at June 30, 2015 from $\$ 416.4$ million at December 31, 2014. An increase in corporate bonds due primarily from a repositioning of the debt securities portfolio that was completed in the first quarter has been partially offset by a net decline in other categories. Unrealized gains on securities available for sale decreased to $\$ 3.0$ million at June 30, 2015 from $\$ 5.3$ million at December 31, 2014 reflecting a decline in the value of debt securities in the available for sale portfolio caused by the rise in interest rates.
The following table sets forth the amortized cost and fair value of our securities at the dates indicated, all of which were available for sale.

| At June 30, 2015 |  |
| :--- | :--- |
| Amortized | Fair |
| Cost | Value |
| (In thousands) |  |

At December 31, 2014
Amortized Fair
Cost Value
Securities available for sale:
Debt securities:
U.S. Treasury $\$ 598$
U.S. government and government-sponsored enterprise obligations
U.S. government-sponsored mortgage-backed and collateralized mortgage obligations
Other mortgage- and asset-backed securities:

| Private label commercial mortgage-backed | 15,650 | 15,560 | 22,100 | 21,929 |
| :--- | :--- | :--- | :--- | :--- |
| securities | 16,671 | 16,719 | 27,765 | 28,046 |
| SBA asset-backed securities | 11,375 | 11,270 | 16,235 | 16,192 |
| Other asset-backed securities | 43,696 | 43,549 | 66,100 | 66,167 |
| Total other mortgage- and asset-backed securities |  |  |  |  |
| Other bonds and obligations: | 16,178 | 16,457 | 15,619 | 16,183 |
| State and political subdivisions |  |  |  |  |
| Financial services: | 20,266 | 20,611 | 12,364 | 12,889 |
| Banks | 22,989 | 23,316 | 15,796 | 16,132 |
| Diversified financials | 15,119 | 14,921 | 9,387 | 9,516 |
| Insurance and REITs | 58,374 | 58,848 | 37,547 | 38,537 |
| Total financial services |  |  |  |  |
| Other corporate: | 51,962 | 51,865 | 34,408 | 35,035 |
| Industrials | 31,079 | 30,772 | 16,873 | 17,018 |
| Utilities | 83,041 | 82,637 | 51,281 | 52,053 |
| Total other corporate | 383,606 | 383,810 | 370,010 | 373,149 |
| Total debt securities |  |  |  |  |

Marketable equity securities:
Mutual funds:
Global equity
Domestic community
Global asset allocation
Total marketable equity securities
Total securities available for sale

| 5,000 | 5,752 | 5,000 | 5,623 |
| :--- | :--- | :--- | :--- |
| 3,216 | 3,282 | 3,216 | 3,297 |
| 36,956 | 38,983 | 32,956 | 34,378 |
| 45,172 | 48,017 | 41,172 | 43,298 |
| $\$ 428,778$ | $\$ 431,827$ | $\$ 411,182$ | $\$ 416,447$ |

The Company only purchases investment grade debt securities. Private label commercial mortgage-backed securities are in the senior tranches of the capital structures and are investment grade. The other asset-backed securities are also in the senior tranches of the capital structures, and are supported by automobile, equipment, and commercial real estate financings.

At June 30, 2015, we had no investments in a single company or entity, other than the U.S. Government-sponsored enterprises, that had an aggregate fair value in excess of $10 \%$ of our equity.
Cash and Cash Equivalents. Cash and cash equivalents decreased by $\$ 6.7$ million, or $11.2 \%$, to $\$ 53.4$ million at June 30, 2015 from $\$ 60.1$ million at December 31, 2014.
Bank-Owned Life Insurance. The Company's investment in bank-owned life insurance changed only slightly during the first half of 2015 as a result of current period earnings on such policies. At June 30, 2015, the investment was $\$ 31.1$ million, compared to $\$ 30.6$ million at December 31, 2014.

Goodwill and Core Deposit Intangible. At June 30, 2015, goodwill and core deposit intangible assets totaled \$12.5 million compared to $\$ 13.4$ million at December 31, 2014. The balances relate to the Nantucket Bank acquisition and are a combination of the core deposit intangible associated with the deposit liabilities assumed and the goodwill resulting from the transaction. The decline from the end of 2014 is due solely to amortization of the core deposit intangible.
Deposits. Total deposits increased by $\$ 61.4$ million, or $5.1 \%$, from the end of 2014 to $\$ 1.3$ billion at June $30,2015$. Increases in the NOW/demand, money market, brokered deposit, and the certificates of deposit categories were partially offset by declines in regular savings. Deposits were impacted by continued growth in the new Milton, Massachusetts branch and a seasonal decline at Nantucket Bank.
Borrowings. Total borrowings increased $73.3 \%$, from $\$ 75.0$ million at December 31, 2014 to $\$ 130.0$ million at June 30, 2015 and the higher level of borrowings was used to fund asset growth. Short-term borrowings were $\$ 95.0$ million at June 30, 2015 compared to $\$ 40.0$ million at December 31, 2014 and consisted of advances from the Federal Home Loan Bank of Boston. Long-term borrowings were $\$ 35.0$ million at June 30, 2015 and December 31, 2014 and consisted of fixed-rate advances from the Federal Home Loan Bank of Boston, with maturities ranging from 2016 through 2018.
Stockholders' Equity. Total stockholders' equity increased $\$ 2.1$ million, or $0.5 \%$, to $\$ 413.7$ million at June 30, 2015 from $\$ 411.6$ million at December 31, 2014. The increase from the end of 2014 is mainly due the addition of current period earnings, partially offset by a lower level of other comprehensive income. The balance in other comprehensive income declined from December 31, 2014 due to a drop in the value of debt securities in the available for sale portfolio caused by the rise in interest rates. As noted in Note 12, on July 31, 2015, approximately $\$ 196.3$ million of securities available for sale, with unrealized gains of $\$ 666,000$, were transfered to held to maturity designation. The unrealized holding gain at the transfer date continues to be reported in other comprehensive income and is amortized over the investments remaining life as an adjustment of yield in a manner similar to a premium or discount. The tangible common equity (total equity less goodwill and intangibles, or $\$ 401.2$ million) to tangible assets (total assets less goodwill and intangibles, or $\$ 1.8$ billion) ratio decreased to $21.9 \%$ at June 30, 2015 from $23.2 \%$ at December 31, 2014.

Comparison of Operating Results for the Three and Six Months Ended June 30, 2015 and 2014
General. The Company reported net income of $\$ 1.7$ million for the three months ended June 30, 2015 compared to net income of $\$ 429,000$ for the three months ended June 30, 2014. The second quarter of 2014 results included pre-tax expenses of $\$ 330,000$ related to the Company's mutual-to-stock conversion and $\$ 173,000$ related to the January 2014 Nantucket Bank acquisition (related tax benefits for these items amounted to $\$ 171,000$ ). Excluding these items, net income was $\$ 761,000$ for the second quarter of 2014.

Average Balances and Yields
The following tables sets forth average balance sheets, annualized average yields and costs, and certain other information for the periods indicated. Non-accrual loans were included in the computation of average balances, but have been reflected in the tables as loans carrying a zero yield. The yields set forth below include the effect of deferred fees, discounts and premiums that are amortized or accreted to interest income or expense. Interest income on tax-exempt securities and loans has been adjusted to a fully taxable-equivalent (FTE) basis using a federal tax rate of $34 \%$. Prior periods have been restated to reflect this change.

For the Three Months Ended June 30,

| 2015 |  |  | 2014 |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Average |  | Yield/ | Average <br> Outstanding | Interest | Yield/ |
| Outstanding <br> Balance <br> (in thousands) | Interest | Cost | Oalance |  |  |

Interest-earning assets:
Total loans
Securities
Other interest earning assets (1)
Total interest-earning assets
Non-interest-earning assets
Total assets

| $\$ 1,223,681$ | $\$ 10,812$ | 3.54 | $\%$ | $\$ 969,417$ | $\$ 9,454$ | 3.91 | $\%$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| 429,348 | 2,332 | 2.18 |  | 422,335 | 2,128 | 2.02 |  |
| 42,832 | 73 | 0.68 |  | 94,149 | 71 | 0.30 |  |
| $1,695,861$ | 13,217 | 3.13 | $\%$ | $1,485,901$ | 11,653 | 3.15 | $\%$ |
| 92,390 |  |  |  | 90,026 |  |  |  |
| $\$ 1,788,251$ |  |  |  | $\$ 1,575,927$ |  |  |  |

Interest-bearing liabilities:
Interest-bearing deposits:

| NOW accounts | $\$ 123,904$ | 14 | 0.05 | $\%$ | $\$ 121,263$ | 19 | 0.06 | $\%$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Regular savings accounts | 298,850 | 292 | 0.39 | 345,837 | 329 | 0.38 |  |  |
| Money market accounts | 297,903 | 471 | 0.63 | 191,972 | 251 | 0.52 |  |  |
| Certificates of deposit | 371,150 | 968 | 1.05 | 359,668 | 749 | 0.84 |  |  |
| Total interest-bearing deposits | $1,091,807$ | 1,745 | 0.64 | $1,018,740$ | 1,348 | 0.53 |  |  |
| Borrowings | 134,362 | 270 | 0.81 | 206,077 | 326 | 0.63 |  |  |
| Total interest-bearing liabilities | $1,226,169$ | 2,015 | 0.66 | $\%$ | $1,224,817$ | 1,674 | 0.55 | $\%$ |
| Non-interest-bearing deposits | 130,276 |  |  | 112,849 |  |  |  |  |
| Other non-interest-bearing liabilities | 16,091 |  |  | 63,496 |  |  |  |  |
| Total liabilities | $1,372,536$ |  |  | $1,401,162$ |  |  |  |  |
| Equity | 415,715 |  |  | 174,765 |  |  |  |  |
| Total liabilities and equity | $\$ 1,788,251$ |  |  | $\$ 1,575,927$ |  |  |  |  |
|  |  |  | $\$ 261,084$ |  |  |  |  |  |
| Net interest-earning assets (2) | $\$ 469,692$ |  |  |  |  |  |  |  |


| Net interest and dividend income (FTE) | 11,202 | 9,979 |
| :--- | :--- | :--- |
| Less: FTE adjustment | $(87$ |  |
| Net interest and dividend income | $\$ 11,115$ | $(102$ |
| (GAAP) |  | $\$ 9,877$ |


| Net interest rate spread (FTE) (3) |  |  | 2.47 | $\%$ |  | 2.60 | $\%$ |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Net interest margin (FTE) (4) |  |  | 2.65 | $\%$ |  | 2.69 | $\%$ |  |
| Average interest-earning assets to | 138.31 | $\%$ |  |  | 121.32 | $\%$ |  |  |
| interest-bearing liabilities |  |  | 0.57 | $\%$ |  |  | 0.48 | $\%$ |

(1)Includes Federal Home Loan Bank stock and short-term investments.

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(2)Net interest-earning assets represent total interest-earning assets less total interest-bearing liabilities.
(3) Net interest rate spread represents the difference between the weighted average yield on interest-earning assets and ${ }^{3}$ the weighted average cost of interest-bearing liabilities.
(4)Net interest margin represents net interest and dividend income as a percentage of average interest-earning assets.

|  | For the Six Mo 2015 <br> Average Outstanding Balance (in thousands) | nths Ende <br> Interest | June 30 <br> Yield/ <br> Cost |  | 2014 <br> Average <br> Outstanding <br> Balance | Interest | Yield/ Cost |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest-earning assets: |  |  |  |  |  |  |  |  |
| Total loans | \$ 1,201,323 | \$21,282 | 3.57 | \% | \$925,331 | \$ 17,560 | 3.83 | \% |
| Securities | 425,740 | 4,553 | 2.16 |  | 432,652 | 4,241 | 1.98 |  |
| Other interest earning assets (1) | 46,696 | 143 | 0.62 |  | 70,295 | 123 | 0.35 |  |
| Total interest-earning assets | 1,673,759 | 25,978 | 3.13 | \% | 1,428,278 | 21,924 | 3.10 | \% |
| Non-interest-earning assets | 94,894 |  |  |  | 83,328 |  |  |  |
| Total assets | \$ 1,768,653 |  |  |  | \$1,511,606 |  |  |  |
| Interest-bearing liabilities: Interest-bearing deposits: |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |
| NOW accounts | \$ 123,070 | 28 | 0.05 | \% | \$ 118,113 | 40 | 0.07 | \% |
| Regular savings accounts | 299,986 | 611 | 0.41 |  | 348,094 | 684 | 0.40 |  |
| Money market accounts | 297,633 | 979 | 0.66 |  | 181,187 | 460 | 0.51 |  |
| Certificates of deposit | 362,364 | 1,890 | 1.05 |  | 357,577 | 1,515 | 0.85 |  |
| Total interest-bearing deposits | 1,083,053 | 3,508 | 0.65 |  | 1,004,971 | 2,699 | 0.54 |  |
| Borrowings | 121,530 | 524 | 0.87 |  | 185,818 | 630 | 0.68 |  |
| Total interest-bearing liabilities | 1,204,583 | 4,032 | 0.67 | \% | 1,190,789 | 3,329 | 0.56 | \% |
| Non-interest-bearing deposits | 128,108 |  |  |  | 104,567 |  |  |  |
| Other non-interest-bearing liabilities | 20,858 |  |  |  | 42,143 |  |  |  |
| Total liabilities | 1,353,549 |  |  |  | 1,337,499 |  |  |  |
| Equity | 415,104 |  |  |  | 174,107 |  |  |  |
| Total liabilities and equity | \$ 1,768,653 |  |  |  | \$1,511,606 |  |  |  |
| Net interest-earning assets (2) | \$469,176 |  |  |  | \$237,489 |  |  |  |
| Net interest and dividend income (FTE) |  | 21,946 |  |  |  | 18,595 |  |  |
| Less: FTE adjustment |  | (166 |  |  |  | (204 |  |  |
| Net interest and dividend income (GAAP) |  | \$21,780 |  |  |  | \$ 18,391 |  |  |
| Net interest rate spread (FTE) (3) |  |  | 2.46 | \% |  |  | 2.54 | \% |
| Net interest margin (FTE) (4) |  |  | 2.64 | \% |  |  | 2.63 | \% |
| Average interest-earning assets to interest-bearing liabilities | 138.95 \% |  |  |  | 119.94 |  |  |  |
| Total deposits cost |  |  | 0.58 | \% |  |  | 0.49 | \% |

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## Rate/Volume Analysis

The following table presents the effects of changing rates and volumes on our net interest and dividend income for the periods indicated. The rate column shows the effects attributable to changes in rate (changes in rate multiplied by prior volume). The volume column shows the effects attributable to changes in volume (changes in volume multiplied by prior rate). The total column represents the sum of the prior columns. For purposes of this table, changes attributable to both rate and volume, which cannot be segregated, have been allocated proportionately, based on the changes due to rate and the changes due to volume.


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Net Interest and Dividend Income. Net interest and dividend income was $\$ 11.1$ million in the second quarter of 2015, up $\$ 1.2$ million, or $12.5 \%$, from $\$ 9.9$ million in the second quarter of 2014. Net interest margin declined to $2.65 \%$ in the second quarter of 2015 from $2.69 \%$ in the second quarter of 2014. Purchase accounting accretion related to the January 2014 Nantucket Bank acquisition was $\$ 779,000$ in the second quarter of last year compared to $\$ 268,000$ in the second quarter of 2015. Excluding Nantucket accretion, net interest income increased $\$ 1.7$ million, or $19.2 \%$, while net interest margin improved 11 basis points to $2.59 \%$. The improvement in net interest income reflects a $\$ 254.3$ million, or $26.2 \%$, increase in average loans, the bulk of which was funded with an increase in non-interest bearing funds, which benefited both net interest income and margin. Average equity increased $\$ 241.0$ million due to the Company's mutual-to-stock conversion while average non-interest bearing deposits increased $\$ 17.4$ million, or $15.4 \%$, to $\$ 130.3$ million in the second quarter of 2015. Net interest income and margin also benefited from a higher securities yield reflecting a repositioning of the debt securities portfolio. These benefits were partially offset by a decline in loan yield and an increase in the cost of interest bearing liabilities from the second quarter of last year due, in part, to promotional rate programs.

Compared to the first six months of 2014, net interest and dividend income increased $\$ 3.4$ million, or $18.4 \%$, while net interest margin improved one basis point to $2.64 \%$. Purchase accounting accretion related to the January 2014 Nantucket Bank acquisition was $\$ 969,000$ in the first half of last year compared to $\$ 488,000$ in the first half of 2015. Excluding Nantucket accretion, net interest income increased $\$ 3.9$ million, or $22.2 \%$, while net interest margin improved 10 basis points to $2.59 \%$. The improvements in net interest and dividend income and margin were mainly driven by the same factors discussed above in the quarterly comparison. Average loans grew $\$ 276.0$ million, or $29.8 \%$, the bulk of which was funded by a $\$ 264.6$ million increase in non-interest bearing funds, mainly reflecting the Company's mutual-to-stock conversion. In addition, the securities yield improved due to a repositioning of the debt securities portfolio and these benefits were partially offset by an increase in the cost of interest bearing liabilities.

Interest and Dividend Income. Interest and dividend income increased $\$ 1.6$ million, or $13.7 \%$, to $\$ 13.1$ million for the three months ended June 30, 2015 from $\$ 11.6$ million for the three months ended June 30, 2014. Interest and fees on loans grew $\$ 1.4$ million, or $14.5 \%$, to $\$ 10.8$ million in the three months ended June 30, 2015 from $\$ 9.4$ million in the second quarter of 2014. The increase reflects a $\$ 254.3$ million, or $26.2 \%$, increase in average loans driven by higher levels of loans in all categories, with the more significant growth seen in the residential mortgage and commercial real estate portfolios. Loan yield declined 37 basis points to $3.54 \%$ for the three months ended June 30, 2015 from $3.91 \%$ for the three months ended June 30, 2014 due to a decline in Nantucket accretion, the low interest rate environment and competitive pricing pressures, however, excluding the impact of Nantucket accretion loan yield was down 15 basis points. Interest on securities increased $\$ 234,000$, or $11.7 \%$, to $\$ 2.2$ million for the three months ended June 30, 2015 from $\$ 2.0$ million for the three months ended June 30, 2014. The improvement, was due, in part, to a repositioning of our debt securities portfolio which has resulted in a higher yield.

Compared to the first six months of 2014 , interest and dividend income increased $\$ 4.1$ million, or $18.8 \%$, to $\$ 25.8$ million for the first half of 2015. Interest and fees on loans grew $\$ 3.7$ million, or $21.4 \%$, to $\$ 21.2$ million in the six months ended June 30, 2015 from $\$ 17.5$ million in the first half of 2014 as average loans grew $\$ 276.0$ million, or $29.8 \%$, from a year ago. The impact of a higher level of loans was partially offset by a decline in loan yield to $3.57 \%$ in the first half of 2015 from $3.83 \%$ in the first half of 2014. This reflects a decline in Nantucket accretion, the low interest rate environment and competitive pricing pressures. Excluding the impact of Nantucket accretion, loan yield was down 15 basis points to $3.49 \%$. Interest on securities increased $\$ 433,000$, or $11.0 \%$, to $\$ 4.4$ million for the six months ended June 30, 2015 from $\$ 3.9$ million for the six months ended June 30, 2014. The improvement, was due, in part, to a repositioning of our debt securities portfolio which has resulted in a higher yield.

Interest Expense. Interest expense increased $\$ 341,000$, or $20.4 \%$, to $\$ 2.0$ million for the three months ended June 30, 2015 from $\$ 1.7$ million for the three months ended June 30, 2014. Interest expense on deposits increased $\$ 397,000$, or $29.5 \%$, to $\$ 1.7$ million for the three months ended June 30, 2015 from $\$ 1.3$ million for the three months ended June 30,2014 . The increase was mainly due to a $\$ 73.1$ million, or $7.2 \%$, increase in average interest bearing deposits to $\$ 1.1$ billion in the second quarter of 2015 mainly due to a higher level of money market deposits partially offset by a decline in regular savings. In addition, there was an 11 basis point increase in the cost of interest bearing deposits to $0.64 \%$ in the second quarter of 2015 driven mainly by promotional rate deposit pricing programs. The growth in interest expense on deposits was partially offset by a $\$ 56,000$, or $17.2 \%$, decline in interest expense on borrowings to $\$ 270,000$ for the three months ended June 30, 2015 from $\$ 326,000$ for the three months ended June 30, 2014. The lower level of expense was primarily due to a $\$ 71.7$ million, or $34.8 \%$, decline in the average balance of borrowings to $\$ 134.4$ million in the second quarter of 2015 as the increase in deposits and the proceeds from the mutual-to-stock conversion enabled the Company to reduce borrowings.

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Compared to the first six months of 2014 , interest expense increased $\$ 703,000$, or $21.1 \%$, to $\$ 4.0$ million for the first six months of 2015 . The comparison of interest expense in the six month period was mainly impacted by the same factors discussed above in the quarterly comparison. Interest expense on deposits increased $\$ 809,000$, or $30.0 \%$, to $\$ 3.5$ million for the six months ended June 30,2015 from $\$ 2.7$ million for the first six months of 2014 . The increase was mainly due to a $\$ 78.1$ million, or $7.8 \%$, increase in average interest bearing deposits to $\$ 1.1$ billion in the first half of 2015 mainly due to a higher level of money market deposits partially offset by a decline in regular savings. In addition, there was an 11 basis point increase in the cost of interest bearing deposits to $0.65 \%$ in the first half of 2015 driven mainly by promotional rate deposit pricing programs. The growth in interest expense on deposits was partially offset by a $\$ 106,000$, or $16.8 \%$, decline in interest expense on borrowings to $\$ 524,000$ for the six months ended June 30,2015 from $\$ 630,000$ for the six months ended June 30, 2014. The lower level of expense was primarily due to a $\$ 64.3$ million, or $34.6 \%$, decline in the average balance of borrowings to $\$ 121.5$ million in the first half of 2015 as the increase in deposits and the proceeds from the mutual-to-stock conversion enabled the Company to reduce borrowings.

Provision for Loan Losses. The provision for loan losses was $\$ 544,000$ in the second quarter of 2015 compared to $\$ 959,000$ in the second quarter of 2014 . For the first six months of 2015 , the provision for loan losses was $\$ 823,000$ compared to $\$ 1.7$ million in the first half of 2014 . The provision in all periods reflects management's assessment of the growth and risks inherent in the loan portfolio. The allowance for loan losses as a percentage of total loans was $1.08 \%$ at June 30, 2015 compared to $1.13 \%$ at December 31, 2014. The Company maintains an unallocated component of the allowance for loan losses to cover uncertainties that could affect management's estimate of probable losses. The unallocated component reflects the margin of imprecision inherent in the underlying assumptions used in the methodologies for estimating allocated and general reserves in the portfolio. The unallocated component was $5.0 \%$ of the total allowance for loan losses at June 30, 2015 compared to $5.1 \%$ at December 31, 2014.

Non-interest Income. Non-interest income increased $\$ 167,000$, or $7.2 \%$, from the second quarter of 2014 to $\$ 2.5$ million in the first quarter of 2015. The increase was due mainly due to increases in loan level derivative fee income and miscellaneous income. Loan level derivative fee income was $\$ 770,000$ in the second quarter of 2015 compared to $\$ 57,000$ in the second quarter of 2014 . Revenue in this category can be volatile since it is a function of the amount of commercial loans that customers opt to convert from floating to fixed rate via interest rate swaps in any given quarter. Miscellaneous income improved to $\$ 393,000$ in the second quarter of 2015 from $\$ 27,000$ in the second quarter of 2014. The most significant factor behind the change in miscellaneous income relates to the portfolio of commercial loan customer interest rate swap contracts discussed above. While fee income from these contracts is recorded to loan level derivative fee income, these contracts are marked to market over the life of each swap and these valuation marks are reflected in miscellaneous income. During the second quarter of 2014, the Company recorded negative valuation marks on these contracts as interest rates declined while in the second quarter of 2015 the Company recorded positive valuation marks as interest rates increased. While these interest rate marks create quarterly volatility in operating results, barring unforeseen credit related circumstances there is no net impact to earnings over the life of each contract. Miscellaneous income was also impacted by a higher level of income received on CRA-qualified investments in the second quarter of 2015 . The improvements were partially offset by a $\$ 924,000$ decline in securities gains.

Non-interest income increased $\$ 722,000$, or $18.3 \%$, from the first half of 2014 to $\$ 4.7$ million in the first six months of 2015. Loan level derivative fee income was $\$ 774,000$ in the first half of 2015 compared to $\$ 207,000$ in the first half of 2014 reflecting higher fees from commercial customers opting to convert loans from floating to fixed rate via interest rate swaps. Miscellaneous income improved to $\$ 242,000$ in the first half of 2015 from $\$ 47,000$ in the first half of 2014 due mainly to the impact in each period of marking commercial loan customer interest rate swap contracts to market. In addition, increases in deposit account fees, interchange and ATM fees, and mortgage banking income were partially offset by a decline in securities gains.

Non-interest Expense. Non-interest expense was $\$ 10.7$ million in both the second quarter of 2015 and the second quarter of 2014. The first quarter of last year included $\$ 330,000$ of expenses related to the Company's mutual-to-stock conversion and $\$ 173,000$ related to one-time costs associated with the January 2014 Nantucket Bank acquisition. Excluding these items, non-interest expense in the second quarter of 2015 was $\$ 501,000$ higher than the second quarter of 2014. The second quarter of 2015 included $\$ 259,000$ of expense related to the employee stock ownership plan (ESOP) that was implemented in the second half of 2014 in connection with the mutual-to-stock conversion. In addition, salaries expense increased from last year reflecting merit and promotional increases, as well as expenses related to the Milton, Massachusetts branch and a loan production office in Plymouth, Massachusetts, both of which were opened subsequent to the second quarter of 2014.

For the first six months of 2015 , non-interest expense was $\$ 21.3$ million, up $\$ 368,000$, or $1.8 \%$, from the first half of 2014. The first half of last year included $\$ 948,000$ related to one-time costs associated with the January 2014 Nantucket Bank acquisition and $\$ 818,000$ of expenses related to the Company's mutual-to-stock conversion. Excluding these items, non-interest expense in the first half of 2015 was up $\$ 2.1$ million, or $11.1 \%$ from the first half of 2014. The first half of 2015 included $\$ 508,000$ of expense related to the ESOP that was implemented in the second half of 2014 in connection with the mutual-to-stock conversion. In addition, the growth in expenses reflects the opening of the Milton, Massachusetts branch and a loan production office in Plymouth, Massachusetts, subsequent to June 30, 2014 and higher operating expenses related to Nantucket Bank which was acquired in January 2014.

Income Tax Provision. The Company recorded an income tax provision of $\$ 689,000$ in the second quarter of 2015 and had an effective tax rate in the quarter of $28.9 \%$ on pre-tax income of $\$ 2.4$ million. In the second quarter of 2014, the Company recorded a tax provision of $\$ 137,000$ and had an effective tax rate of $24.2 \%$ on pre-tax income of $\$ 566,000$. The tax provision in the first half of 2015 was $\$ 1.3$ million and the effective tax rate was $30.6 \%$ on pre-tax income of $\$ 4.3$ million compared to a tax benefit of $\$ 292,000$ and the effective tax rate of $111.9 \%$ on a pre-tax loss of $\$ 261,000$ in the first half of 2014. The tax provision in any period is a function of the level of pre-tax earnings as well as the level of tax exempt income, which includes bank-owned life insurance income.

## Asset Quality

Delinquencies. The following table sets forth certain information with respect to our loan portfolio delinquencies at the dates indicated.

| Loans Delinquent For |  | Total |  |  |
| :--- | :--- | :--- | :--- | :--- |
| 60-89 Days | 90 Days and Over | Nount | Number Amount | Number | Amount

At June 30, 2015
Real estate loans and lines:

| 1-4 family residential | 2 | $\$ 1,149$ | 5 | $\$ 745$ | 7 | $\$ 1,894$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Home equity | 5 | 216 | 2 | 624 | 7 | 840 |
| Total real estate loans and lines | 7 | 1,365 | 7 | 1,369 | 14 | 2,734 |
| Consumer loans | 1 | 2 | - | - | 1 | 2 |
| Total loans | 8 | $\$ 1,367$ | 7 | $\$ 1,369$ | 15 | $\$ 2,736$ |
| At December 31, 2014 |  |  |  |  |  |  |
| Real estate loans and lines: |  |  |  |  |  |  |
| 1-4 family residential 3 | $\$ 522$ | 8 | $\$ 1,370$ | 11 | $\$ 1,892$ |  |
| Home equity | - | - | 1 | 475 | 1 | 475 |
| Total real estate loans and lines | 3 | 522 | 9 | 1,845 | 12 | 2,367 |
| Consumer loans | - | - | 1 | 5 | 1 | 5 |
| Total loans | 3 | $\$ 522$ | 10 | $\$ 1,850$ | 13 | $\$ 2,372$ |

Non-performing Assets. The following table provides information with respect to non-performing assets at the dates indicated. There was no other real estate owned at June 30, 2015 and December 31, 2014.

At June 30, 2015
At December 31, 2014
(Dollars in thousands)
Non-accrual loans:
1-4 family residential \$4,182 \$3,876
Home equity
Consumer
Total non-accrual loans
Ratios:
$\begin{array}{llll}\text { Non-accrual loans to total loans } & 0.39 & \% & 0.39 \\ \text { Non-performing assets to total assets } & 0.27 & \% & 0.26\end{array}$

Troubled Debt Restructurings. We periodically modify loans to extend the term or make other concessions to help a borrower stay current on their loan and to avoid foreclosure. We generally do not forgive principal or interest on loans or modify the interest rates on loans to rates that are below market rates. The table below sets forth the amounts of our troubled debt restructurings (all residential) at the dates indicated.

| Performing troubled debt restructurings | $\$ 241$ | $\$ 255$ |
| :--- | :--- | :--- |
| Nonaccrual troubled debt restructurings | 1,203 | 467 |
| Total | $\$ 1,444$ | $\$ 722$ |
|  |  |  |
| Ratios: | 0.02 | $\%$ |
| Performing troubled debt restructurings as a $\%$ of total loans | 0.02 | $\%$ |
| Nonaccrual troubled debt restructurings as a $\%$ of total loans | 0.09 | $\%$ |
| Total troubled debt restructurings as a $\%$ of total loans | 0.11 | 0.04 |
| lla | $\%$ |  |

The following table sets forth the amounts of criticized loans as of the dates indicated.
At June 30, 2015
At December 31, 2014
(In thousands)
Classified loans:
Substandard \$2,301 \$1,362
$\begin{array}{lll}\text { Doubtful } & 705 & 709\end{array}$
Loss -
Total classified loans
Special mention 5,266
2,071
Total criticized loans
\$8,272
4,966

Assets that do not expose the Company to risk sufficient to warrant classified loan status, but which possess potential weaknesses that deserve close attention, are designated as special mention. As of June 30, 2015, there were $\$ 5.3$ million of assets designated as special mention compared to $\$ 5.0$ million at December 31, 2014. At June 30, 2015, over $90 \%$ of criticized loans are in the residential mortgage and home equity loan categories. We have not identified any potential problem loans that are not included in the table above.

Allowance for Loan Losses. The ratio of the allowance for loan losses to total loans declined to $1.08 \%$ at June 30, 2015 from $1.13 \%$ at December 31, 2014. The decline reflects generally improving economic conditions in eastern Massachusetts and a seasoning of our lending and risk management teams. Changes in the allowance for loan losses during the periods indicated were as follow:

| Balance at beginning of period | \$13,238 | \$ 10,346 |  | \$12,973 |  | \$9,671 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Charge-offs: |  |  |  |  |  |  |  |  |
| Real estate: |  |  |  |  |  |  |  |  |
| 1-4 family residential | - |  | - |  | - |  | (18 | ) |
| Consumer loans | (5 | ) | (13 | ) | (19 | ) | (34 | ) |
| Total charge-offs | (5 | ) | (13 | ) | (19 | ) | (52 | ) |
| Recoveries: |  |  |  |  |  |  |  |  |
| Real estate: |  |  |  |  |  |  |  |  |
| 1-4 family residential | - |  | - |  | - |  | - |  |
| Total recoveries | - |  | - |  | - |  | - |  |
| Net (charge-offs) recoveries | (5 | ) | (13 | ) | (19 | ) | (52 | ) |
| Provision for loan losses | 544 |  | 959 |  | 823 |  | 1,673 |  |
| Balance at end of period | \$13,777 |  | \$11,292 |  | \$13,777 |  | \$11,292 |  |
| Ratios: |  |  |  |  |  |  |  |  |
| Net (charge-offs) recoveries to average loans outstanding | - | \% | (0.01 | )\% | - | \% | (0.01 | )\% |
| Allowance for loan losses to non-accrual loans at end of period | 278 | \% | 251 | \% | 278 | \% | 251 | \% |
| Allowance for loan losses to total loans at end of period (1) | 1.08 | \% | 1.13 | \% | 1.08 | \% | 1.13 | \% |

(1)Total loans does not include deferred costs or discounts.

The following table sets forth the breakdown of the allowance for loan losses by loan category at the dates indicated:

At June 30, 2015

|  | At June 30, 2015 | At December 31, 2014 |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Percent of Loans |  |  |

Real estate:

|  | At June 30, 2015 | At December 31, 2014 |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Percent of Loans |  |  |
| incent of Loans |  |  |

Management of Market Risk


Recoveries:
Real estate:
1-4 family residential
Net (charge-offs) recoveries

Ratios:

Net Interest Income Analysis. Income simulation is the primary tool for measuring the interest-rate risk inherent in our balance sheet at a given point in time by showing the effect on net interest income, over specified time horizons, under a range of interest rate ramp and shock scenarios. These simulations take into account repricing, maturity and prepayment characteristics of individual products. These estimates require us to make certain assumptions including loan and mortgage-related investment prepayment speeds, reinvestment rates, and deposit maturities and decay rates. These assumptions are inherently uncertain and, as a result, we cannot precisely predict the impact of changes in interest rates on our net interest income. Although the net interest income table below provides an indication of our interest rate risk exposure at a particular point in time, such estimates are not intended to, and do not, provide a precise forecast of the effect of changes in market interest rates on our net interest income and will differ from actual results. As of June 30, 2015, net interest income simulation indicated that our exposure to changing interest rates was within our internal guidelines. The following table presents the estimated impact of interest-rate ramps on our estimated net interest income over the period indicated:
Change in Interest
Rates (basis points) (1)
+200
-100

Change in Net Interest Income Year One (\% Change From Year One Base) 2.0\% 0.3\%

(1) The calculated change in net interest income assumes a gradual parallel shift across the yield curve over a one-year ${ }^{1}$ period.

The table above indicates that at June 30, 2015, in the event of a 200 basis point increase in interest rates over a one year period, assuming a gradual parallel shift across the yield curve over such period, we would experience a $2.0 \%$ increase in net interest income. At the same date, in the event of a 100 basis point decrease in interest rates over a one year period, assuming a gradual parallel shift across the yield curve over such period, we would experience a $0.3 \%$ increase in net interest income.

Economic Value of Equity Analysis. We also analyze the sensitivity of our financial condition to changes in interest rates through our economic value of equity model. This analysis measures the difference between predicted changes in the present value of our assets and predicted changes in the present value of our liabilities assuming various changes in current interest rates. Our economic value of equity analysis as of June 30, 2015 indicated that, in the event of an instantaneous 200 basis point increase in interest rates, we would experience an estimated $8.2 \%$ decrease in the economic value of our equity. At the same date, our analysis indicated that, in the event of an instantaneous 100 basis point decrease in interest rates, we would experience an estimated $0.40 \%$ decrease in the economic value of our equity. The impact on our economic value of equity under all scenarios discussed above are within our internal guidelines. The estimates of changes in the economic value of our equity require us to make certain assumptions including loan and mortgage-related investment prepayment speeds, reinvestment rates, and deposit maturities and decay rates. These assumptions are inherently uncertain and, as a result, we cannot precisely predict the impact of changes in interest rates on the economic value of our equity. Although our economic value of equity analysis provides an indication of our interest rate risk exposure at a particular point in time, such estimates are not intended to, and do not, provide a precise forecast of the effect of changes in market interest rates on the economic value of our equity and will differ from actual results.

## Liquidity and Capital Resources

At June 30, 2015, there were $\$ 130.0$ million of Federal Home Loan Bank of Boston ("FHLBB") advances outstanding with an ability to borrow up to an additional $\$ 315.5$ million. All borrowings from the FHLBB are secured by a blanket security agreement on qualified collateral. At June 30, 2015, the market value of collateral pledged consisted of
$\$ 570.8$ million of residential and commercial mortgage loans and $\$ 21.1$ million of U.S. government and government-sponsored securities.

At June 30, 2015, the Company also had $\$ 32.0$ million available under an unsecured federal funds line with a correspondent bank, which could be drawn upon as needed. There were no amounts outstanding under this line of credit at June 30, 2015.

46

The most liquid assets are cash and cash equivalents and the level of these assets is dependent on our operating, financing, lending and investing activities during any given period. At June 30, 2015, cash and cash equivalents totaled $\$ 53.4$ million, which was down from $\$ 60.1$ million at December 31, 2014.

Financing activities consist primarily of activity in deposit accounts and borrowings. There was a net increase in deposits of $\$ 61.4$ million during the six months ended June 30, 2015. Deposit flows are affected by the overall level of interest rates, the interest rates and products offered by us and our local competitors, and by other factors. There was also a net increase in borrowings of $\$ 55.0$ million for the six months ended June 30, 2015.

At June 30, 2015, we had $\$ 86.7$ million in loan commitments outstanding. In addition to commitments to originate loans, we had $\$ 186.8$ million in unused lines of credit to borrowers and letters of credit and $\$ 51.8$ million in undisbursed construction loans. Certificates of deposit due within one year of June 30, 2015 totaled $\$ 203.4$ million, or $16.0 \%$ of total deposits. Excluding brokered deposits, certificates of deposit due within one year of June 30, 2015 totaled $\$ 133.4$ million, or $10.5 \%$ of total deposits.

We are subject to various regulatory capital requirements, including a risk-based capital measure. At June 30, 2015, we exceeded all regulatory capital requirements and were considered "well capitalized" under regulatory guidelines.

## Item 3. Quantitative and Qualitative Disclosures About Market Risk

The information required by this item is included in Part I, Item 2 of this report under "Management of Market Risk."
Item 4. Controls and Procedures
An evaluation was performed under the supervision and with the participation of the Company's management, including the Chief Executive Officer and the Chief Financial Officer, of the effectiveness of the design and operation of the Company's disclosure controls and procedures (as defined in Rule 13a-15(e) promulgated under the Securities and Exchange Act of 1934, as amended) as of June 30, 2015. Based on that evaluation, the Company's management, including the Chief Executive Officer and the Chief Financial Officer, concluded that the Registrant's disclosure controls and procedures were effective.

During the quarter ended June 30, 2015, there have been no changes in the Company's internal controls over financial reporting that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

Part II- Other Information
Item 1. Legal Proceedings
We are not involved in any material pending legal proceedings as a plaintiff or a defendant other than routine legal proceedings occurring in the ordinary course of business. We are not involved in any legal proceedings the outcome of which we believe would be material to our financial condition or results of operations.
On May 7, 2014, a complaint was filed with the U.S. Department of Labor's Occupational Safety and Health Administration ("OSHA") by a former employee terminated by Blue Hills Bank in October 2013 by which the former employee alleged retaliatory employment practices in violation of the whistleblower provisions of the Consumer Financial Protection Act of 2010, the Dodd-Frank Wall Street Reform and Consumer Protection Act, and the Sarbanes-Oxley Act. The OSHA complaint requested reinstatement of the employee, payment with interest of
foregone compensation, including bonuses and employee benefits, medical expenses and attorney's fees and litigation expenses in unspecified amounts. On December 30, 2014, the same former employee filed a complaint in U.S. Federal District Court of Massachusetts, based on the same general factual allegations, that alleged violations of the Federal Deposit Insurance Act, the False Claims Act, and the Family and Medical Leave Act. By this complaint, the former employee requested payment with interest of foregone compensation, including bonuses and employee benefits, compensatory and punitive damages, and attorney's fees and litigation expenses in unspecified amounts. Blue Hills Bancorp, Inc. and Blue Hills Bank believe the allegations in these complaints to be completely without merit and intend to vigorously defend both actions and any other action initiated by the former employee.

## Item 1A. Risk Factors

For information regarding the Company's risk factors, see Part I, Item 1A "Risk Factors" in the Company's Annual Report on Form 10-K for the year ended December 31, 2014, filed with the Securities and Exchange Commission on March 26, 2015. As of June 30, 2015 the risk factors of the Company have not changed materially from those disclosed in the Annual Report on Form 10-K for the year ended December 31, 2014.

## Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

On July 22, 2015, the Company announced a stock repurchase program pursuant to which the Company intends to purchase up to $1,423,340$ shares of its issued and outstanding shares of common stock, which represents approximately $5 \%$ of the Company's then issued and outstanding shares. The timing of the purchases will depend on certain factors, including but not limited to, market conditions and prices, available funds and alternative uses of capital. The stock repurchase program may be carried out through open-market purchases, block trades, negotiated private transactions and pursuant to a trading plan that will be adopted in accordance with Rule 10b5-1 under the Securities Exchange Act of 1934. Any repurchased shares will be held by the Company as authorized but unissued shares. The repurchase program has no expiration date, but may be suspended, terminated or modified at any time for any reason, including market conditions, the cost of repurchasing shares, the availability of alternative investment opportunities, liquidity, and other factors deemed appropriate. The repurchase program does not obligate the Company to purchase any particular number of shares.

Item 3. Defaults Upon Senior Securities
None.
Item 4. Mine Safety Disclosures
Not applicable.
Item 5. Other Information
None.
Item 6. Exhibits
31.1 Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
31.2Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
${ }_{32}$ Certification of Chief Executive Officer and Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley ${ }^{32}$ Act of 2002

101 Interactive data files pursuant to Rule 405 of Regulation S-T: (i) the Consolidated Balance Sheets as of June 30, 2015 and December 31, 2014, (ii) the Consolidated Statements of Net Income for the three and six months ended June 30, 2015 and 2014 (iii) the Consolidated Statements of Comprehensive Income for the three and six months ended June 30, 2015 and 2014, (iv) the Consolidated Statements of Changes in Stockholders' Equity for the six months ended June 30, 2015 and 2014, (v) the Consolidated Statements of Cash Flows for the six months ended June 30, 2015 and 2014, and (vi) the Notes to the unaudited Consolidated Financial Statements.

SIGNATURES
Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

BLUE HILLS BANCORP, INC.

Date: August 7, 2015

| By: | /s/ William M. Parent |
| :--- | :--- |
|  | William M. Parent |
|  | President and Chief Executive |
|  | Officer |

Date: August 7, 2015
By: /s/ James Kivlehan
James Kivlehan
Executive Vice President and Chief
Financial Officer
49


[^0]:    (1)Includes Federal Home Loan Bank stock and short-term investments.
    (2)Net interest-earning assets represent total interest-earning assets less total interest-bearing liabilities.
    ${ }_{3}$ Net interest rate spread represents the difference between the weighted average yield on interest-earning assets and
    (3) the weighted average cost of interest-bearing liabilities.
    (4)Net interest margin represents net interest and dividend income as a percentage of average interest-earning assets.

