

Triumph Bancorp, Inc.  
Form 10-Q  
July 31, 2015

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2015

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number 001-36722

TRIUMPH BANCORP, INC.

(Exact name of registrant as specified in its charter)

Texas 20-0477066  
(State or other jurisdiction of (I.R.S. Employer

incorporation or organization) Identification No.)

12700 Park Central Drive, Suite 1700

Edgar Filing: Triumph Bancorp, Inc. - Form 10-Q

Dallas, Texas 75251

(Address of principal executive offices)

(214) 365-6900

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer

Accelerated filer

Non-accelerated filer  (Do not check if a smaller reporting company) Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).  
Yes  No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Common Stock — \$0.01 par value, 18,041,072 shares, as of July 31, 2015

TRIUMPH BANCORP, INC.

FORM 10-Q

June 30, 2015

TABLE OF CONTENTS

PART I — FINANCIAL INFORMATION

Item 1.	<u>Financial Statements</u>	
	<u>Consolidated Balance Sheets</u>	2
	<u>Consolidated Statements of Income</u>	3
	<u>Consolidated Statements of Comprehensive Income</u>	4
	<u>Consolidated Statements of Changes in Equity</u>	5
	<u>Consolidated Statements of Cash Flows</u>	6
	<u>Condensed Notes to Consolidated Financial Statements</u>	7
Item 2.	<u>Management’s Discussion and Analysis of Financial Condition and Results of Operations</u>	33
Item 3.	<u>Quantitative and Qualitative Disclosures About Market Risks</u>	69
Item 4.	<u>Controls and Procedures</u>	70

PART II — OTHER INFORMATION

Item 1.	<u>Legal Proceedings</u>	71
Item 1A.	<u>Risk Factors</u>	71
Item 2.	<u>Unregistered Sales of Equity Securities and Use of Proceeds</u>	71
Item 3.	<u>Defaults Upon Senior Securities</u>	71
Item 4.	<u>Mine Safety Disclosures</u>	71
Item 5.	<u>Other Information</u>	71

Item 6. Exhibits

72

i

---

PART I – FINANCIAL INFORMATION

ITEM 1

FINANCIAL STATEMENTS

1

---

## TRIUMPH BANCORP, INC. AND SUBSIDIARIES

## CONSOLIDATED BALANCE SHEETS

June 30, 2015 and December 31, 2014

(Dollar amounts in thousands, except per share amounts)

	June 30, 2015 (Unaudited)	December 31, 2014
<b>ASSETS</b>		
Cash and due from banks	\$ 27,678	\$ 21,312
Interest bearing deposits with other banks	72,036	139,576
Total cash and cash equivalents	99,714	160,888
Securities - available for sale	158,693	162,024
Securities - held to maturity, fair value of \$744 and \$750, respectively	746	745
Loans held for sale, at fair value	4,096	3,288
Loans, net of allowance for loan and lease losses of \$11,462 and \$8,843, respectively	1,141,217	997,035
Federal Home Loan Bank and Federal Reserve Bank stock, at cost	5,707	4,903
Premises and equipment, net	21,677	21,933
Other real estate owned, net	6,322	8,423
Goodwill	15,968	15,968
Intangible assets, net	14,206	13,089
Bank-owned life insurance	29,295	29,083
Deferred tax assets, net	15,582	15,956
Other assets	16,036	14,563
Total assets	\$ 1,529,259	\$ 1,447,898
<b>LIABILITIES AND EQUITY</b>		
<b>Liabilities</b>		
<b>Deposits</b>		
Noninterest bearing	\$ 164,560	\$ 179,848
Interest bearing	1,024,699	985,381
Total deposits	1,189,259	1,165,229
Customer repurchase agreements	13,011	9,282
Federal Home Loan Bank advances	19,000	3,000
Junior subordinated debentures	24,553	24,423
Other liabilities	25,957	8,455
Total liabilities	1,271,780	1,210,389
<b>Commitments and contingencies - See Note 8 and Note 9</b>		
<b>Stockholders' equity - See Note 12</b>		
Preferred Stock Series A	4,550	4,550
Preferred Stock Series B	5,196	5,196
Common stock	181	180
Additional paid-in-capital	192,605	191,049

Edgar Filing: Triumph Bancorp, Inc. - Form 10-Q

Treasury stock, at cost	(170 )	(161 )
Retained earnings	54,053	35,744
Accumulated other comprehensive income	1,064	951
Total stockholders' equity	257,479	237,509
Total liabilities and stockholders' equity	\$ 1,529,259	\$ 1,447,898

See accompanying condensed notes to consolidated financial statements.

## TRIUMPH BANCORP, INC. AND SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF INCOME

For the Three and Six Months Ended June 30, 2015 and 2014

(Dollar amounts in thousands, except per share amounts)

(Unaudited)

	Three Months Ended June 30,		Six Months Ended June 30,	
	2015	2014	2015	2014
<b>Interest and dividend income:</b>				
Loans, including fees	\$17,158	\$13,860	\$30,397	\$28,236
Factored receivables, including fees	8,654	6,838	16,163	12,110
Taxable securities	659	663	1,337	1,319
Tax exempt securities	16	15	28	31
Cash deposits	110	77	251	135
<b>Total interest income</b>	<b>26,597</b>	<b>21,453</b>	<b>48,176</b>	<b>41,831</b>
<b>Interest expense:</b>				
Deposits	1,667	1,141	3,237	2,249
Senior secured note	—	137	—	276
Junior subordinated debentures	278	272	550	543
Other	7	22	19	28
<b>Total interest expense</b>	<b>1,952</b>	<b>1,572</b>	<b>3,806</b>	<b>3,096</b>
<b>Net interest income</b>	<b>24,645</b>	<b>19,881</b>	<b>44,370</b>	<b>38,735</b>
<b>Provision for loan losses</b>	<b>2,541</b>	<b>1,747</b>	<b>3,186</b>	<b>2,672</b>
<b>Net interest income after provision for loan losses</b>	<b>22,104</b>	<b>18,134</b>	<b>41,184</b>	<b>36,063</b>
<b>Noninterest income:</b>				
Service charges on deposits	666	813	1,278	1,552
Card income	578	548	1,101	1,037
Net OREO gains (losses) and valuation adjustments	52	(252 )	78	(329 )
Net gains on sale of securities	242	—	242	16
Net gains on sale of loans	491	319	1,033	575
Fee income	502	421	924	819
Bargain purchase gain	—	—	12,509	—
Asset management fees	1,274	129	2,232	129
Other	964	655	2,031	1,444
<b>Total noninterest income</b>	<b>4,769</b>	<b>2,633</b>	<b>21,428</b>	<b>5,243</b>
<b>Noninterest expense:</b>				
Salaries and employee benefits	12,042	9,471	25,311	18,347
Occupancy, furniture and equipment	1,555	1,336	3,127	2,725
FDIC insurance and other regulatory assessments	271	280	534	541
Professional fees	852	793	2,179	1,385



Edgar Filing: Triumph Bancorp, Inc. - Form 10-Q

Amortization of intangible assets	895	724	1,659	1,451
Advertising and promotion	526	683	1,069	1,126
Communications and technology	927	945	1,813	1,834
Other	2,567	1,928	4,726	3,647
Total noninterest expense	19,635	16,160	40,418	31,056
Net income before income tax	7,238	4,607	22,194	10,250
Income tax expense	2,586	1,626	3,498	3,542
Net income	4,652	2,981	18,696	6,708
Income attributable to noncontrolling interests	—	(500 )	—	(887 )
Net income attributable to Triumph Bancorp, Inc.	4,652	2,481	18,696	5,821
Dividends on preferred stock	(195 )	(196 )	(387 )	(388 )
Net income available to common stockholders	\$4,457	\$2,285	\$18,309	\$5,433
Earnings per common share				
Basic	\$0.25	\$0.23	\$1.03	\$0.55
Diluted	\$0.25	\$0.23	\$1.01	\$0.55

See accompanying condensed notes to consolidated financial statements.

## TRIUMPH BANCORP, INC. AND SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

For the Three and Six Months Ended June 30, 2015 and 2014

(Dollar amounts in thousands, except per share amounts)

(Unaudited)

	Three Months Ended June 30,		Six Months Ended June 30,	
	2015	2014	2015	2014
Net income	\$4,652	\$2,981	\$18,696	\$6,708
Other comprehensive income:				
Unrealized gains (losses) on securities:				
Unrealized holding gains (losses) arising during the period	(557 )	574	431	1,159
Reclassification of amount realized through sale of securities	(242 )	—	(242 )	(16 )
Tax effect	292	(218 )	(76 )	(435 )
Total other comprehensive income (loss)	(507 )	356	113	708
Comprehensive income	4,145	3,337	18,809	7,416
Income attributable to noncontrolling interests	—	(500 )	—	(887 )
Comprehensive income attributable to Triumph Bancorp, Inc.	\$4,145	\$2,837	\$18,809	\$6,529

See accompanying condensed notes to consolidated financial statements.

TRIUMPH BANCORP, INC. AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY

For the Six Months Ended June 30, 2015 and 2014

(Dollar amounts in thousands, except per share amounts)

(Unaudited)

	Preferred Stock – Series A		Preferred Stock – Series B		Common Stock		Treasury Stock		Accumulated Other Comprehensive Income		Non-Controlling Interest	Total Equity	
	Shares Outstanding	Liquidation Preference Amount	Shares Outstanding	Liquidation Preference Amount	Shares Outstanding	Par Amount	Additional Paid-in-Capital	Shares Outstanding	Cost	Retained Earnings	Positive		
Balance, January 1, 2014	45,500	\$4,550	51,956	\$5,196	9,832,585	\$98	\$104,631	—	\$—	\$18,992	\$133	\$26,997	\$160,000
Issuance of restricted stock	—	—	—	—	13,511	—	—	—	—	—	—	—	—
Share-based compensation	—	—	—	—	—	—	196	—	—	—	—	—	196
Reclassification of treasury stock	—	—	—	—	(277)	—	—	277	(4)	—	—	—	(4)
Share repurchases T-1 and T-2	—	—	—	—	—	—	—	—	—	(730)	—	—	(730)
Dividends to Series A	—	—	—	—	—	—	—	—	—	(182)	—	—	(182)
Dividends to Series B	—	—	—	—	—	—	—	—	—	(206)	—	—	(206)
Class B contributions	—	—	—	—	—	—	—	—	—	(63)	—	—	(63)
Class B redemption	—	—	—	—	—	—	—	—	—	—	—	(1,100)	(1,100)
Net income	—	—	—	—	—	—	—	—	—	6,708	—	—	6,708
Other comprehensive income	—	—	—	—	—	—	—	—	—	—	708	—	708
Balance, June 30, 2014	45,500	\$4,550	51,956	\$5,196	9,845,819	\$98	\$104,827	277	\$(4)	\$24,519	\$841	\$25,897	\$165,000
Balance, January 1, 2015	45,500	\$4,550	51,956	\$5,196	17,963,783	\$180	\$191,049	10,984	\$(161)	\$35,744	\$951	\$—	\$237,000

Edgar Filing: Triumph Bancorp, Inc. - Form 10-Q

Change in													
Retained earnings	—	—	—	—	77,956	1	(1 )	—	—	—	—	—	—
Retained earnings	—	—	—	—	(667 )	—	9	667	(9 )	—	—	—	—
Retained earnings	—	—	—	—	—	—	1,548	—	—	—	—	—	1,548
Retained earnings	—	—	—	—	—	—	—	—	—	(181 )	—	—	(181 )
Retained earnings	—	—	—	—	—	—	—	—	—	(206 )	—	—	(206 )
Retained earnings	—	—	—	—	—	—	—	—	—	18,696	—	—	18,696
Retained earnings	—	—	—	—	—	—	—	—	—	—	113	—	113
Retained earnings, 30, 2015	45,500	\$4,550	51,956	\$5,196	18,041,072	\$181	\$192,605	11,651	\$(170)	\$54,053	\$1,064	\$—	\$257,000

See accompanying condensed notes to consolidated financial statements.

## TRIUMPH BANCORP, INC. AND SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF CASH FLOWS

For the Six Months Ended June 30, 2015 and 2014

(Dollar amounts in thousands, except per share amounts)

(Unaudited)

	Six Months Ended June 30,	
	2015	2014
Cash flows from operating activities:		
Net income	\$ 18,696	\$ 6,708
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation	1,069	934
Net accretion on loans and deposits	(2,720 )	(5,780 )
Amortization of junior subordinated debentures	130	125
Net amortization on securities	301	144
Amortization of intangible assets	1,659	1,451
Deferred taxes	(366 )	(8 )
Provision for loan losses	3,186	2,672
Stock based compensation	1,548	196
Origination of loans held for sale	(36,220 )	(24,127 )
Proceeds from loan sales	36,445	26,007
Net gains on sale of securities	(242 )	(16 )
Net gains on sale of loans	(1,033 )	(575 )
Net OREO (gains) losses and valuation adjustments	(78 )	329
Bargain purchase gain	(12,509 )	—
(Increase) decrease in other assets	(543 )	(3,270 )
Increase (decrease) in other liabilities	3,888	(2,373 )
Net cash provided by (used in) operating activities	13,211	2,417
Cash flows from investing activities:		
Purchases of securities available for sale	(15,072 )	(12,560 )
Proceeds from sales of securities available for sale	12,559	6,794
Proceeds from maturities, calls, and pay downs of securities available for sale	5,973	22,687
Purchases of loans (shared national credits)	(16,685 )	—
Net change in loans	(115,935)	(85,963 )
Purchases of premises and equipment, net	(813 )	(508 )
Net proceeds from sale of OREO	2,926	2,722
Net proceeds from CLO warehouse investments	2,450	2,500
Purchases of FHLB and FRB stock, net	(804 )	(2,174 )
Cash paid for acquisitions, net of cash acquired	(127,591)	(49,482 )
Proceeds from sale of loans obtained through Doral Money Inc. acquisition	36,765	—
Net cash provided by (used in) investing activities	(216,227)	(115,984)
Cash flows from financing activities:		

Edgar Filing: Triumph Bancorp, Inc. - Form 10-Q

Net increase in deposits	24,184	63,417
Increase (decrease) in customer repurchase agreements	3,729	3,983
Increase (decrease) in Federal Home Loan Bank advances	16,000	49,000
Repayment of senior secured note	—	(629 )
Proceeds from the issuance of other borrowings	99,975	—
Repayment of other borrowings	(1,659 )	—
Purchase of treasury stock	—	(4 )
Distributions on noncontrolling interest and preferred stock	(387 )	(1,181 )
Redemption of TCF Class B units	—	(1,100 )
Net cash provided by financing activities	141,842	113,486
Net increase in cash and cash equivalents	(61,174 )	(81 )
Cash and cash equivalents at beginning of period	160,888	85,797
Cash and cash equivalents at end of period	\$99,714	\$85,716
Supplemental cash flow information:		
Interest paid	\$3,629	\$4,962
Income taxes paid	\$2,488	\$1,536
Supplemental noncash disclosures:		
Loans transferred to OREO	\$747	\$379
Securities transferred in satisfaction of other borrowings	\$98,316	\$—
Loan purchases, not yet settled (shared national credits)	\$12,929	\$—
Loans transferred to branch assets held for sale	\$—	\$78,071
Premises and equipment transferred to branch assets held for sale	\$—	\$2,260

See accompanying condensed notes to consolidated financial statements.

TRIUMPH BANCORP, INC. AND SUBSIDIARIES

CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Nature of Operations

Triumph Bancorp, Inc. (collectively with its subsidiaries, Triumph, or the Company, as applicable) is a financial holding company headquartered in Dallas, Texas. The accompanying consolidated financial statements include the accounts of the Company and its wholly owned subsidiaries Triumph Capital Advisors, LLC (TCA), Triumph CRA Holdings, LLC (TCRA), National Bancshares, Inc. (NBI), NBI's wholly owned subsidiary Triumph Community Bank, N.A. (TCB), Triumph Savings Bank, SSB (TSB), TSB's wholly owned subsidiary Advance Business Capital, LLC (ABC), which currently operates under the d/b/a of Triumph Business Capital, and TSB's wholly owned subsidiary Triumph Insurance Group (TIG). In addition, (i) TSB does business under the Triumph Commercial Finance name with respect to its commercial finance business, including asset-based lending, equipment lending and general factoring and (ii) TCB does business under the Triumph Healthcare Finance name with respect to its healthcare asset-based lending business.

The Company has received regulatory approval to merge its subsidiary banks, Triumph Community Bank, N.A. and Triumph Savings Bank, SSB, into a single bank. The combined bank will be named TBK Bank, SSB, and will continue doing business under the Triumph Community Bank and Triumph Savings Bank names in the markets where the Company currently operates under such names.

Basis of Presentation

The accompanying unaudited condensed consolidated financial statements of the Company have been prepared in accordance with United States Generally Accepted Accounting Principles (GAAP) for interim financial information and in accordance with guidance provided by the Securities and Exchange Commission. Accordingly, the condensed financial statements do not include all of the information and footnotes required by GAAP for complete financial statements. The preparation of consolidated financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the amounts reported in the consolidated financial statements and accompanying notes. Actual results could differ from those estimates.

In the opinion of management, the accompanying unaudited condensed consolidated financial statements reflect all normal and recurring adjustments considered necessary for a fair presentation. Transactions between the subsidiaries have been eliminated. These condensed consolidated financial statements should be read in conjunction with the Company's Annual Report on Form 10-K for the year ended December 31, 2014. Operating results for the three and six months ended June 30, 2015 are not necessarily indicative of the results that may be expected for the year ending December 31, 2015. The Company has four reportable segments consisting of Factoring, Banking, Asset Management, and Corporate. The Company's Chief Executive Officer uses segment results to make operating and strategic decisions.

Adoption of New Accounting Standards

Effective January 1, 2015, the Company adopted Accounting Standards Update (ASU) No. 2014-04, "Receivables – Troubled Debt Restructurings by Creditors" (ASU 2014-04). Issued in January 2014, ASU 2014-04 affects all creditors when an in substance repossession or foreclosure of residential real estate property collateralizing a consumer mortgage loan in satisfaction of a receivable has occurred. Adoption of this ASU did not have a material impact on the Company's financial statements.

Issued in June 2014, ASU No. 2014-11, "Transfers and Servicing (Topic 860) - Repurchase-to-Maturity Transactions, Repurchase Financings, and Disclosure" (ASU 2014-11) aligns the accounting for repurchase-to-maturity transactions and repurchase agreements executed as a repurchase financing with the accounting for other typical repurchase agreements. Effective for interim periods beginning after March 31, 2015, the ASU requires entities to disclose certain information about transfers accounted for as sales in transactions that are economically similar to repurchase agreements. In addition, disclosures are required related to collateral, remaining contractual tenor, and the potential risks associated with repurchase agreements, securities lending transactions, and repurchase-to-maturity transactions. Adoption of this ASU did not have a material impact on the Company's financial statements as the Company's repurchase agreements consist primarily of overnight customer sweep agreements secured by pledged U.S. Government agency and residential mortgage-backed securities.

Effective January 1, 2015, the Company retrospectively adopted ASU No. 2015-02, "Amendments to the Consolidation Analysis" (ASU 2015-02). Issued in February 2015, ASU 2015-02 simplifies consolidation accounting by reducing the number of consolidation models and changing various aspects of current GAAP, including certain consolidation criteria for variable interest entities. Adoption of this ASU did not have a material impact on the Company's financial statements.



TRIUMPH BANCORP, INC. AND SUBSIDIARIES

CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

Newly Issued, But Not Yet Effective Accounting Standards

On May 28, 2014, the FASB issued ASU No. 2014-09, "Revenue from Contracts with Customers" (ASU 2014-09), which requires an entity to recognize the amount of revenue to which it expects to be entitled for the transfer of promised goods or services to customers. The ASU will replace most existing revenue recognition guidance in GAAP when it becomes effective. The new standard was originally effective for the Company on January 1, 2017. However, at its July 9, 2015 meeting the FASB agreed to defer the mandatory effective date the new standard would take effect for reporting periods beginning after December 15, 2017, with early adoption allowed as of the original effective date for public companies. The standard permits the use of either the retrospective or cumulative effect transition method. The Company is evaluating the effect that ASU 2014-09 will have on its consolidated financial statements and related disclosures. The Company has not yet selected a transition method nor has it determined the effect of the standard on its ongoing financial reporting.

NOTE 2 – Business combinations AND DIVESTITURES

Doral Money Acquisition

On February 27, 2015, Triumph Bancorp, Inc., through its subsidiary Triumph Capital Advisors, LLC, entered into a Purchase and Sale Agreement with the Federal Deposit Insurance Corporation (FDIC), in its capacity as receiver of Doral Bank, to acquire 100% of the equity of Doral Money, Inc. (DMI), a subsidiary of Doral Bank, and the management contracts associated with two active collateralized loan obligations (CLOs) with approximately \$700,000,000 in assets under management. The consideration transferred in the acquisition consisted of cash paid at closing of \$133,263,000 and a sales price adjustment of \$2,601,000 which was accrued at March 31, 2015 and settled on April 7, 2015, for total consideration transferred of \$135,864,000. The primary purpose of the acquisition was to expand the CLO assets under management at Triumph Capital Advisors, LLC.

On February 26, 2015, the Company entered into a \$99,975,000 secured term loan credit facility payable to a third party, with an interest rate equal to LIBOR plus 3.5%, and a maturity date of March 31, 2015. The proceeds from the loan were used by the Company to partially fund the DMI acquisition.

The acquisition was completed on March 3, 2015, at which time the Company also repaid the \$99,975,000 third party secured term loan credit facility in full by delivering the securities issued by the CLOs that were acquired from DMI with an acquisition date fair value of \$98,316,000 and cash representing payments received on the CLO securities in the amount of \$1,659,000.

A summary of the estimated fair values of assets acquired, liabilities assumed, net consideration transferred, and the resulting bargain purchase gain is as follows:

(Dollars in thousands)

Edgar Filing: Triumph Bancorp, Inc. - Form 10-Q

Assets acquired:	
Cash	\$8,273
CLO Securities	98,316
Intangible asset - CLO management contracts	1,918
Loans	36,765
Prepaid corporate income tax	3,014
Other assets	772
	149,058
Liabilities assumed:	
Deferred tax liability	663
Other liabilities	22
	685
Fair value of net assets acquired	148,373
Net consideration transferred	135,864
Bargain purchase gain	\$(12,509 )

The Company completed the acquisition via an FDIC bid process for DMI as part of the Doral Bank failure and the resulting nontaxable bargain purchase gain represents the excess of the fair value of the net assets acquired over the fair value of the net

## TRIUMPH BANCORP, INC. AND SUBSIDIARIES

## CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

consideration transferred. As of June 30, 2015, the accounting for income taxes and contingent liabilities associated with the acquisition had not been finalized.

The Company incurred pre-tax expenses related to the acquisition of approximately \$243,000 which are included in professional fees in the consolidated statements of income in the period incurred.

In addition, during March 2015 the Company sold the loans acquired in the DMI acquisition to third parties for a sales price equal to their acquisition date fair value of \$36,765,000. No gains or losses were recognized on the sales.

## Sale of Pewaukee Branch

On July 11, 2014, Triumph Community Bank sold its operating branch in Pewaukee, Wisconsin, which constituted its sole branch in the state, to a third party for net cash proceeds of \$57,409,000. Under the terms of the agreement, the acquirer assumed branch deposits of \$36,326,000, purchased selected loans in the local market with a carrying amount of \$78,071,000, and acquired the premises and equipment associated with the branch. The transaction resulted in the Company recording a pre-tax gain of \$12,619,000, net of transaction costs, in the third quarter of 2014.

## Doral Healthcare Acquisition

On June 13, 2014, Triumph Bancorp, Inc., through its subsidiary, Triumph Community Bank, acquired the lending platform and certain assets of Doral Healthcare Finance (DHF), an asset-based lender focused exclusively on the healthcare industry. DHF was a division of DMI which was a subsidiary of Doral Bank. The purpose of the acquisition was to enhance the Company's commercial finance offerings. In conjunction with the acquisition, DHF was rebranded Triumph Healthcare Finance.

The Company acquired loans with a fair value of \$45,334,000 at the acquisition date in addition to other assets and liabilities. Under the terms of the agreement, the Company paid cash in the amount of \$49,482,000 and recognized \$1,921,000 in goodwill that was allocated to the Company's Banking segment. Goodwill represents the excess of the fair value of consideration transferred over the fair value of net assets acquired. Goodwill resulted from a combination of expected enhanced service offerings and cross-selling opportunities. Goodwill will be amortized for tax purposes, but not for financial reporting purposes.

A summary of the fair values of assets acquired, liabilities assumed, consideration paid, and the resulting goodwill is as follows:

(Dollars in thousands)	
Assets acquired:	
Loans	\$45,334
Customer relationship intangible	2,029
Premises and equipment	50
Other assets	276

	47,689
Liabilities assumed:	
Customer deposits	128
Fair value of net assets acquired	47,561
Cash paid	49,482
Goodwill	\$1,921

## TRIUMPH BANCORP, INC. AND SUBSIDIARIES

## CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

## NOTE 3 - SECURITIES

Securities have been classified in the financial statements as available for sale or held to maturity. The amortized cost of securities and their approximate fair values at June 30, 2015 and December 31, 2014 are as follows:

(Dollars in thousands)	Amortized	Gross	Gross	Fair
June 30, 2015	Cost	Unrealized	Unrealized	Value
		Gains	Losses	
<b>Available for sale securities:</b>				
U.S. Government agency obligations	\$ 95,749	\$ 944	\$ (21 )	\$ 96,672
Mortgage-backed securities, residential	25,742	525	—	26,267
Asset backed securities	18,437	121	(25 )	18,533
State and municipal	3,387	26	—	3,413
Corporate bonds	13,510	117	(15 )	13,612
SBA pooled securities	194	2	—	196
Total available for sale securities	\$ 157,019	\$ 1,735	\$ (61 )	\$ 158,693
<b>Held to maturity securities:</b>				
Other debt securities	\$ 746	\$ 4	\$ (6 )	\$ 744

  

(Dollars in thousands)	Amortized	Gross	Gross	Fair
December 31, 2014	Cost	Unrealized	Unrealized	Value
		Gains	Losses	
<b>Available for sale securities:</b>				
U.S. Government agency obligations	\$ 93,150	\$ 691	\$ —	\$ 93,841
Mortgage-backed securities, residential	28,298	580	—	28,878
Asset backed securities	18,559	129	(90 )	18,598
State and municipal	6,833	28	—	6,861
Corporate bonds	13,492	144	—	13,636
SBA pooled securities	207	3	—	210
Total available for sale securities	\$ 160,539	\$ 1,575	\$ (90 )	\$ 162,024

  

	Amortized	Gross	Gross	Fair
	Cost	Unrecognized	Unrecognized	Value
		Gains	Losses	
<b>Held to maturity securities:</b>				
Other debt securities	\$ 746	\$ 4	\$ (6 )	\$ 744

Held to maturity securities:

Other debt securities	\$ 745	\$ 5	\$ —	\$ 750
-----------------------	--------	------	------	--------

## TRIUMPH BANCORP, INC. AND SUBSIDIARIES

## CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

The amortized cost and estimated fair value of securities at June 30, 2015, by contractual maturity, are shown below. Expected maturities will differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties.

(Dollars in thousands)	Securities Available for Sale		Held to Maturity	
	Amortized Cost	Fair Value	Amortized Cost	Fair Value
Due in one year or less	\$1,270	\$1,272	\$—	\$—
Due from one year to five years	109,156	110,187	746	744
Due from five years to ten years	1,550	1,548	—	—
Due after ten years	670	690	—	—
	112,646	113,697	746	744
Mortgage-backed securities, residential	25,742	26,267	—	—
Asset backed securities	18,437	18,533	—	—
SBA pooled securities	194	196	—	—
	\$157,019	\$158,693	\$746	\$744

For the three and six months ended June 30, 2015, securities were sold resulting in proceeds of \$12,559,000, gross gains of \$242,000, and no losses. For the six months ended June 30, 2014, securities were sold resulting in proceeds of \$6,794,000, gross gains of \$25,000, and gross losses of \$9,000. There were no sales of securities for the three months ended June 30, 2014.

Securities with a carrying amount of approximately \$104,878,000 and \$113,980,000 at June 30, 2015 and December 31, 2014, respectively, were pledged to secure customer repurchase agreements, Federal Home Loan Bank advances, and for other purposes required or permitted by law.

## TRIUMPH BANCORP, INC. AND SUBSIDIARIES

## CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

Information pertaining to securities with gross unrealized losses at June 30, 2015 and December 31, 2014, aggregated by investment category and length of time that individual securities have been in a continuous loss position, are summarized as follows:

(Dollars in thousands) June 30, 2015	Less than 12 Months		12 Months or More		Total	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
Available for sale securities:						
U.S. Government agency obligations	\$7,539	\$ (21 )	\$—	\$ —	\$7,539	\$ (21 )
Mortgage-backed securities, residential	—	—	—	—	—	—
Asset backed securities	4,875	(12 )	4,971	(13 )	9,846	(25 )
State and municipal	—	—	—	—	—	—
Corporate bonds	1,769	(15 )	—	—	1,769	(15 )
SBA pooled securities	—	—	—	—	—	—
	\$14,183	\$ (48 )	\$4,971	\$ (13 )	\$19,154	\$ (61 )
Held to maturity securities:						
Other debt securities	\$219	\$ (6 )	\$—	\$ —	\$219	\$ (6 )

(Dollars in thousands) December 31, 2014	Less than 12 Months		12 Months or More		Total	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
U.S. Government agency obligations	\$—	\$ —	\$—	\$ —	\$—	\$ —
Mortgage-backed securities, residential	—	—	—	—	—	—
Asset backed securities	8,703	(82 )	4,959	(8 )	13,662	(90 )
State and municipal	—	—	—	—	—	—
Corporate bonds	—	—	—	—	—	—
SBA pooled securities	—	—	—	—	—	—
	\$8,703	\$ (82 )	\$4,959	\$ (8 )	\$13,662	\$ (90 )

Management evaluates securities for other than temporary impairment at least on a quarterly basis, and more frequently when economic or market concerns warrant such evaluation. Consideration is given to (1) the length of time and the extent to which the fair value has been less than cost, (2) the financial condition and near-term prospects of the issuer, and (3) the intent and ability of the Company to retain its investment in the security for a period of time sufficient to allow for any anticipated recovery in fair value.

As of June 30, 2015, management does not have the intent to sell any of the securities classified as available for sale with unrealized losses in the table above and believes that it is more likely than not that the Company will not have to sell any such securities before a recovery of cost. The fair value is expected to recover as the bonds approach their maturity date or repricing date or if market yields for such investments decline. Management does not believe any of the securities are impaired due to reasons of credit quality. Accordingly, as of June 30, 2015, management believes the



unrealized losses detailed in the previous table are temporary and no other than temporary impairment loss has been recognized in the Company's consolidated statements of income.

## TRIUMPH BANCORP, INC. AND SUBSIDIARIES

## CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

## NOTE 4 - LOANS AND ALLOWANCE FOR LOAN AND LEASE LOSSES

Loans at June 30, 2015 and December 31, 2014 consisted of the following:

	June 30, 2015	December 31, 2014
(Dollars in thousands)		
Commercial real estate	\$234,090	\$249,164
Construction, land development, land	46,743	42,914
1-4 family residential properties	75,588	78,738
Farmland	25,701	22,496
Commercial	454,161	364,567
Factored receivables	199,716	180,910
Consumer	10,993	11,941
Mortgage warehouse	105,687	55,148
Total	1,152,679	1,005,878
Allowance for loan and lease losses	(11,462 )	(8,843 )
	\$1,141,217	\$997,035

Total loans include net deferred origination fees and costs and deferred factoring fees totaling \$878,000 and \$906,000 at June 30, 2015 and December 31, 2014, respectively.

Loans with carrying amounts of \$168,232,000 and \$141,427,000 at June 30, 2015 and December 31, 2014, respectively, were pledged to secure Federal Home Loan Bank advance capacity.

## Allowance for Loan and Lease Losses

The activity in the allowance for loan and lease losses (ALLL) during the three and six months ended June 30, 2015 and 2014 is as follows:

(Dollars in thousands)	Beginning				Ending
Three months ended June 30, 2015	Balance	Provision	Charge-offs	Recoveries	Balance
Commercial real estate	\$ 1,075	\$ 183	\$ (54 )	\$ 10	\$1,214
Construction, land development, land	344	2	—	—	346

Edgar Filing: Triumph Bancorp, Inc. - Form 10-Q

1-4 family residential properties	223	29	(78 )	77	251
Farmland	26	2	—	—	28
Commercial	3,996	1,109	(45 )	4	5,064
Factored receivables	3,380	1,049	(312 )	18	4,135
Consumer	84	61	(52 )	67	160
Mortgage warehouse	158	106	—	—	264
	\$ 9,286	\$ 2,541	\$ (541 )	\$ 176	\$ 11,462

(Dollars in thousands)	Beginning				Ending
Three months ended June 30, 2014	Balance	Provision	Charge-offs	Recoveries	Balance
Commercial real estate	\$ 402	\$ 60	\$ —	\$ 1	\$ 463
Construction, land development, land	194	48	—	—	242
1-4 family residential properties	203	35	(44 )	3	197
Farmland	7	4	—	—	11
Commercial	1,519	811	(1 )	3	2,332
Factored receivables	2,173	779	(136 )	22	2,838
Consumer	75	(6 )	(74 )	101	96
Mortgage warehouse	58	16	—	—	74
	\$ 4,631	\$ 1,747	\$ (255 )	\$ 130	\$ 6,253

## TRIUMPH BANCORP, INC. AND SUBSIDIARIES

## CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

(Dollars in thousands)	Beginning				Ending
Six months ended June 30, 2015	Balance	Provision	Charge-offs	Recoveries	Balance
Commercial real estate	\$ 533	\$ 773	\$ (143 )	\$ 51	\$1,214
Construction, land development, land	333	13	—	—	346
1-4 family residential properties	215	119	(183 )	100	251
Farmland	19	9	—	—	28
Commercial	4,003	1,102	(47 )	6	5,064
Factored receivables	3,462	1,004	(379 )	48	4,135
Consumer	140	40	(147 )	127	160
Mortgage warehouse	138	126	—	—	264
	\$ 8,843	\$ 3,186	\$ (899 )	\$ 332	\$11,462

(Dollars in thousands)	Beginning				Ending
Six months ended June 30, 2014	Balance	Provision	Charge-offs	Recoveries	Balance
Commercial real estate	\$ 348	\$ 113	\$ —	\$ 2	\$463
Construction, land development, land	110	132	—	—	242
1-4 family residential properties	100	184	(189 )	102	197
Farmland	7	4	—	—	11
Commercial	1,145	985	(13 )	215	2,332
Factored receivables	1,842	1,136	(176 )	36	2,838
Consumer	49	88	(215 )	174	96
Mortgage warehouse	44	30	—	—	74
	\$ 3,645	\$ 2,672	\$ (593 )	\$ 529	\$6,253

The following table presents loans individually and collectively evaluated for impairment, as well as purchased credit impaired (PCI) loans, and their respective ALLL allocations:

(Dollars in thousands)	Loan Evaluation				ALLL Allocations			
	Individual	Collectively	PCI	Total loans	Individual	Collectively	PCI	Total ALLL
June 30, 2015								
Commercial real estate	\$1,923	\$224,697	\$7,470	\$234,090	\$100	\$759	\$355	\$1,214
Construction, land development, land	—	45,337	1,406	46,743	—	346	—	346
1-4 family residential properties	389	73,155	2,044	75,588	2	249	—	251
Farmland	—	25,701	—	25,701	—	28	—	28
Commercial	2,795	446,904	4,462	454,161	747	4,317	—	5,064
Factored receivables	2,644	197,072	—	199,716	1,513	2,622	—	4,135
Consumer	—	10,993	—	10,993	—	160	—	160

Edgar Filing: Triumph Bancorp, Inc. - Form 10-Q

Mortgage warehouse	—	105,687	—	105,687	—	264	—	264
	\$7,751	\$1,129,546	\$15,382	\$1,152,679	\$2,362	\$8,745	\$355	\$11,462

(Dollars in thousands) December 31, 2014	Loan Evaluation				ALLL Allocations			
	Individual	Collectively	PCI	Total loans	Individual	Collectively	PCI	Total ALLL
Commercial real estate	\$1,934	\$238,640	\$8,590	\$249,164	\$—	\$533	\$—	\$533
Construction, land development, land	—	41,431	1,483	42,914	—	333	—	333
1-4 family residential properties	627	76,041	2,070	78,738	—	215	—	215
Farmland	—	22,496	—	22,496	—	19	—	19
Commercial	7,188	353,022	4,357	364,567	716	3,287	—	4,003
Factored receivables	1,271	179,639	—	180,910	1,033	2,429	—	3,462
Consumer	—	11,941	—	11,941	—	140	—	140
Mortgage warehouse	—	55,148	—	55,148	—	138	—	138
	\$11,020	\$978,358	\$16,500	\$1,005,878	\$1,749	\$7,094	\$—	\$8,843

## TRIUMPH BANCORP, INC. AND SUBSIDIARIES

## CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

The following is a summary of information pertaining to impaired loans at June 30, 2015 and December 31, 2014:

(Dollars in thousands)	Impaired Loans and Purchased Credit				
	Impaired Loans With a Valuation Allowance			Impaired Loans Without a Valuation Allowance	
	Recorded Investment	Unpaid Principal	Related Allowance	Recorded Investment	Unpaid Principal
June 30, 2015					
Commercial real estate	\$ 532	\$ 532	\$ 100	\$ 1,391	\$ 1,414
Construction, land development, land	—	—	—	—	—
1-4 family residential properties	16	23	2	373	479
Farmland	—	—	—	—	—
Commercial	2,189	2,218	747	606	606
Factored receivables	2,344	2,344	1,513	300	300
Consumer	—	—	—	—	—
Mortgage warehouse	—	—	—	—	—
PCI	525	525	355	—	—
	\$ 5,606	\$ 5,642	\$ 2,717	\$ 2,670	\$ 2,799
(Dollars in thousands)	Impaired Loans and Purchased Credit				
	Impaired Loans With a Valuation Allowance			Impaired Loans Without a Valuation Allowance	
	Recorded Investment	Unpaid Principal	Related Allowance	Recorded Investment	Unpaid Principal
December 31, 2014					
Commercial real estate	\$ —	\$ —	\$ —	\$ 1,934	\$ 1,960
Construction, land development, land	—	—	—	—	—
1-4 family residential properties	—	—	—	627	748
Farmland	—	—	—	—	—
Commercial	1,845	2,527	716	5,343	5,368
Factored receivables	1,271	1,271	1,033	—	—
Consumer	—	—	—	—	—
Mortgage warehouse	—	—	—	—	—
PCI	—	—	—	—	—
	\$ 3,116	\$ 3,798	\$ 1,749	\$ 7,904	\$ 8,076



## TRIUMPH BANCORP, INC. AND SUBSIDIARIES

## CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

	Three Months Ended June 30, 2015		Three Months Ended June 30, 2014	
	Average Interest Impaired		Average Interest Impaired	
(Dollars in thousands)	Loans	Recognized	Loans	Recognized
Commercial real estate	\$1,926	\$ 1	\$1,992	\$ 180
Construction, land development, land	—	—	—	—
1-4 family residential properties	433	9	842	142
Farmland	—	—	—	—
Commercial	4,833	80	5,761	27
Factored receivables	1,957	—	665	—
Consumer	—	—	—	—
Mortgage warehouse	—	—	—	—
PCI	721	—	13	(3 )
	\$9,870	\$ 90	\$9,273	\$ 346

  

	Six Months Ended June 30, 2015		Six Months Ended June 30, 2014	
	Average Interest Impaired		Average Interest Impaired	
(Dollars in thousands)	Loans	Recognized	Loans	Recognized
Commercial real estate	\$1,928	\$ 4	\$2,113	\$ 181
Construction, land development, land	—	—	—	—
1-4 family residential properties	647	32	1,018	145
Farmland	—	—	—	—
Commercial	4,992	119	5,642	40
Factored receivables	1,958	—	381	9
Consumer	—	—	—	—
Mortgage warehouse	—	—	—	—
PCI	263	—	13	9
	\$9,788	\$ 155	\$9,167	\$ 384

Loans included in the above tables are non-PCI impaired loans and PCI loans that have deteriorated subsequent to acquisition and as a result have been deemed impaired and an allowance recorded. PCI loans that have not deteriorated subsequent to acquisition are not considered impaired and therefore do not require an allowance and are excluded from the tables above.





## TRIUMPH BANCORP, INC. AND SUBSIDIARIES

## CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

The following table presents the unpaid principal and recorded investment for loans at June 30, 2015 and December 31, 2014. The difference between the unpaid principal balance and recorded investment is principally associated with (1) premiums and discounts associated with acquisition date fair value adjustments on acquired loans (both PCI and non-PCI), (2) net deferred origination costs and fees, and (3) previous charge-offs.

(Dollars in thousands)	Recorded	Unpaid	
June 30, 2015	Investment	Principal	Difference
Commercial real estate	\$234,090	\$244,743	\$(10,653 )
Construction, land development, land	46,743	48,263	(1,520 )
1-4 family residential properties	75,588	78,626	(3,038 )
Farmland	25,701	25,611	90
Commercial	454,161	456,220	(2,059 )
Factored receivables	199,716	200,721	(1,005 )
Consumer	10,993	11,054	(61 )
Mortgage warehouse	105,687	105,687	—
	\$1,152,679	\$1,170,925	\$(18,246 )
	Recorded	Unpaid	
December 31, 2014	Investment	Principal	Difference
Commercial	\$249,164	\$263,060	\$(13,896 )
Construction, land development, land	42,914	44,609	(1,695 )
1-4 family residential properties	78,738	82,263	(3,525 )
Farmland	22,496	22,400	96
Commercial	364,567	366,753	(2,186 )
Factored receivables	180,910	181,817	(907 )
Consumer	11,941	12,012	(71 )
Mortgage warehouse	55,148	55,148	—
	\$1,005,878	\$1,028,062	\$(22,184 )

At June 30, 2015 and December 31, 2014, the Company had \$19,672,000 and \$18,976,000, respectively, of customer reserves associated with factored receivables. These amounts represent customer reserves held to settle any payment disputes or collection shortfalls, may be used to pay customers' obligations to various third parties as directed by the customer, are periodically released to or withdrawn by customers, and are reported as deposits in the consolidated balance sheets.

## TRIUMPH BANCORP, INC. AND SUBSIDIARIES

## CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

## Past Due and Nonaccrual Loans

The following is a summary of contractually past due and nonaccrual loans at June 30, 2015 and December 31, 2014:

(Dollars in thousands)	30-89 Days Past Due	Past Due 90 Days or More Still Accruing	Nonaccrual	Total
June 30, 2015				
Commercial real estate	\$224	\$ —	\$ 1,992	\$2,216
Construction, land development, land	1,168	—	—	1,168
1-4 family residential properties	310	—	445	755
Farmland	—	—	—	—
Commercial	4,887	—	2,407	7,294
Factored receivables	7,022	2,211	—	9,233
Consumer	280	—	—	280
Mortgage warehouse	—	—	—	—
PCI	—	—	5,895	5,895
	\$13,891	\$ 2,211	\$ 10,739	\$26,841

(Dollars in thousands)	30-89 Days Past Due	Past Due 90 Days or More Still Accruing	Nonaccrual	Total
December 31, 2014				
Commercial real estate	\$643	\$ —	\$ 1,995	\$2,638
Construction, land development, land	—	—	—	—
1-4 family residential properties	584	49	638	1,271
Farmland	—	—	—	—
Commercial	114	—	7,188	7,302
Factored receivables	7,202	651	—	7,853
Consumer	296	—	—	296
Mortgage warehouse	—	—	—	—
PCI	260	—	6,206	6,466
	\$9,099	\$ 700	\$ 16,027	\$25,826

## Credit Quality Information

The Company categorizes loans into risk categories based on relevant information about the ability of borrowers to service their debt, including: current collateral and financial information, historical payment experience, credit documentation, public information, and current economic trends, among other factors. The Company analyzes loans individually by classifying the loans as to credit risk. This analysis includes every loan and is performed on a regular basis. Large groups of smaller balance homogeneous loans, such as consumer loans, are analyzed primarily based on payment status. The Company uses the following definitions for risk ratings:

Pass:

Loans classified as pass are loans with low to average risk and not otherwise classified as special mention, substandard or doubtful.

Special Mention:

Loans classified as special mention have low to acceptable risks. Liquidity, asset quality, and debt service coverage are as a whole satisfactory and performance is generally as agreed.

## TRIUMPH BANCORP, INC. AND SUBSIDIARIES

## CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

## Substandard:

Loans classified as substandard are inadequately protected by the current net worth and paying capacity of the obligor or of the collateral pledged, if any. Loans so classified have a well-defined weakness or weaknesses that jeopardize the repayment of the debt. They are characterized by the distinct possibility that the institution will sustain some loss if the deficiencies are not corrected.

## Doubtful:

Loans classified as doubtful have all the weaknesses inherent in those classified as substandard, with the added characteristic that the weaknesses make collection or liquidation in full, on the basis of currently existing facts, conditions and values, highly questionable and improbable.

## PCI:

At acquisition, PCI loans had the characteristics of substandard loans and it was probable, at acquisition, that all contractually required principal and interest payments would not be collected. The Company evaluates these loans on a projected cash flow basis with this evaluation performed quarterly.

As of June 30, 2015 and December 31, 2014 based on the most recent analysis performed, the risk category of loans is as follows:

(Dollars in thousands)	Pass	Special Mention	Substandard	Doubtful	PCI	Total
June 30, 2015						
Commercial real estate	\$216,720	\$2,297	\$ 7,603	\$ —	\$7,470	\$234,090
Construction, land development, land	45,337	—	—	—	1,406	46,743
1-4 family residential	73,080	—	464	—	2,044	75,588
Farmland	25,701	—	—	—	—	25,701
Commercial	430,782	8,442	10,475	—	4,462	454,161
Factored receivables	197,072	—	1,850	794	—	199,716
Consumer	10,993	—	—	—	—	10,993
Mortgage warehouse	105,687	—	—	—	—	105,687
	\$1,105,372	\$10,739	\$ 20,392	\$ 794	\$15,382	\$1,152,679

(Dollars in thousands)	Pass	Special Mention	Substandard	Doubtful	PCI	Total
December 31, 2014						
Commercial real estate	\$231,627	\$2,344	\$ 6,603	\$ —	\$8,590	\$249,164
Construction, land development, land	41,431	—	—	—	1,483	42,914
1-4 family residential	75,781	77	810	—	2,070	78,738
Farmland	22,496	—	—	—	—	22,496
Commercial	347,534	2,435	10,241	—	4,357	364,567

Edgar Filing: Triumph Bancorp, Inc. - Form 10-Q

Factored receivables	179,639	—	350	921	—	180,910
Consumer	11,941	—	—	—	—	11,941
Mortgage warehouse	55,148	—	—	—	—	55,148
	\$965,597	\$4,856	\$ 18,004	\$ 921	\$16,500	\$1,005,878

Troubled Debt Restructurings

Troubled debt restructurings and their effects were immaterial as of June 30, 2015 and December 31, 2014 and for the three and six months ended June 30, 2015 and 2014.

## TRIUMPH BANCORP, INC. AND SUBSIDIARIES

## CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

## Purchased Credit Impaired Loans

The Company has loans that were acquired, for which there was, at acquisition, evidence of deterioration of credit quality since origination and for which it was probable, at acquisition, that all contractually required payments would not be collected. The outstanding contractually required principal and interest and the carrying amount of these loans included in the balance sheet amounts of loans at June 30, 2015 and December 31, 2014, are as follows:

	June 30, 2015	December 31, 2014
Contractually required principal and interest:		
Real estate loans	\$ 19,482	\$ 23,457
Commercial loans	6,221	6,293
Outstanding contractually required principal and interest	\$ 25,703	\$ 29,750
Gross carrying amount included in loans receivable	\$ 15,382	\$ 16,500

The changes in accretable yield during the three and six months ended June 30, 2015 and 2014 in regard to loans transferred at acquisition for which it was probable that all contractually required payments would not be collected are as follows:

	Three Months Ended June 30,		Six Months Ended June 30,	
	2015	2014	2015	2014
Accretable yield, beginning balance	\$ 4,496	\$ 6,662	\$ 4,977	\$ 4,587
Additions	—	482	—	482
Accretion	(1,031)	(199 )	(1,460)	(1,957)
Reclassification from nonaccretable to accretable yield	585	—	585	3,922
Disposals	(147 )	(61 )	(199 )	(150 )
Accretable yield, ending balance	\$ 3,903	\$ 6,884	\$ 3,903	\$ 6,884

## NOTE 5 - GOODWILL AND INTANGIBLE ASSETS

Goodwill and intangible assets consist of the following:

June 30,

Edgar Filing: Triumph Bancorp, Inc. - Form 10-Q

		December 31,
(Dollars in thousands)	2015	2014
Goodwill	\$ 15,968	\$ 15,968
Core deposit intangibles	9,984	11,218
Other intangible assets	4,222	1,871
	\$30,174	\$ 29,057

The changes in goodwill and intangible assets during the three and six months ended June 30, 2015 and 2014 are as follows:

	Three Months Ended June 30,		Six Months Ended June 30,	
(Dollars in thousands)	2015	2014	2015	2014
Beginning balance	\$30,211	\$27,791	\$29,057	\$28,518
Acquired goodwill	—	1,921	—	1,921
Acquired intangibles	858	2,055	2,776	2,055
Amortization of intangibles	(895 )	(724 )	(1,659 )	(1,451 )
Ending balance	\$30,174	\$31,043	\$30,174	\$31,043



## TRIUMPH BANCORP, INC. AND SUBSIDIARIES

## CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

## NOTE 6 – Variable Interest Entities

The Company, through its subsidiary, TCA, acts as asset manager to various CLO funds. TCA earns asset management fees in accordance with the terms of its asset management agreements with the CLO funds.

The following table summarizes the closed CLO offerings with assets under management by TCA:

(Dollars in thousands)	Offering Date	Offering Amount
Trinitas CLO I, LTD (Trinitas I)	May 1, 2014	\$400,000
Trinitas CLO II, LTD (Trinitas II)	August 4, 2014	\$416,000
Doral CLO II, LTD (Doral II)	April 26, 2012	\$416,460
Doral CLO III, LTD (Doral III)	December 17, 2012	\$310,800
Trinitas CLO III, LTD (Trinitas III)	June 9, 2015	\$409,375

The securities sold in the CLO offerings were issued in a series of tranches ranging from an AAA rated debt tranche to an unrated tranche of subordinated notes. The Company does not hold any of the securities issued in the CLO offerings. A related party of the Company holds insignificant interests in Trinitas II and Trinitas III.

TCA earned asset management fees totaling \$1,274,000 and \$2,232,000 for the three and six months ended June 30, 2015, respectively, and \$129,000 for the three and six months ended June 30, 2014.

The Company performed a consolidation analysis to confirm whether the Company was required to consolidate the assets, liabilities, equity or operations of the closed CLO funds in its financial statements. The Company concluded that the closed CLO funds are variable interest entities; however, the Company, through TCA, does not hold variable interests in the entities as the Company's interest in the CLO funds is limited to the asset management fees payable to TCA under their asset management agreements and the interests of its related parties are insignificant. The Company concluded that the asset management fees were not variable interests in the CLO funds as (a) the asset management fees are commensurate with the services provided, (b) the asset management agreements include only terms, conditions, or amounts that are customarily present in arrangements for similar services negotiated on an arm's-length basis, and (c) the Company does not hold other interests in the CLO funds (including interests held through related parties) that individually or in the aggregate absorb more than an insignificant amount of the CLO funds' expected losses or receive more than an insignificant amount of the CLO funds' expected residual returns. Consequently, the Company concluded that it was not required to consolidate the assets, liabilities, equity or operations of the closed CLO funds in its financial statements.

At December 31, 2014, Trinitas III was in a "warehouse" phase whereby it was acquiring senior secured corporate loans in anticipation of the securities offering that completed the final CLO securitization structure. The purchases of these warehouse assets were funded by initial third party equity investments, the Company's initial equity investment, and the proceeds from third party debt financing. On June 9, 2015, Trinitas III completed its CLO securities offering and issued \$409,375,000 face amount of CLO securities. In connection with the offering, Trinitas III redeemed the equity securities issued as part of its warehouse phase and repaid and terminated its warehouse credit facility. The Company performed a consolidation analysis of Trinitas III during the warehouse phase and concluded that Trinitas III was a variable interest entity and that the Company and its related persons held variable interests in the entity that could

have potentially been significant to the entity in the form of equity investments in the entity. However, the Company also concluded that due to certain approval and denial powers available to the lender under the warehouse credit facility for Trinitas III which provided for shared decision-making powers, the Company was not the primary beneficiary of Trinitas III during the warehouse phase and therefore did not consolidate the assets, liabilities, equity, or operations of the entity in the Company's financial statements.

## TRIUMPH BANCORP, INC. AND SUBSIDIARIES

## CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

## NOTE 7 - Deposits

Deposits at June 30, 2015 and December 31, 2014 are summarized as follows:

(Dollars in thousands)	June 30, 2015	December 31, 2014
Noninterest bearing demand	\$ 164,560	\$ 179,848
Interest bearing demand	228,909	236,525
Individual retirement accounts	56,285	55,034
Money market	116,019	117,514
Savings	73,016	70,407
Certificates of deposit	500,451	455,901
Brokered deposits	50,019	50,000
Total Deposits	\$ 1,189,259	\$ 1,165,229

At June 30, 2015, scheduled maturities of certificates of deposits, individual retirement accounts and brokered deposits are as follows:

(Dollars in thousands)	June 30, 2015
Within one year	\$ 386,320
After one but within two years	151,393
After two but within three years	44,538
After three but within four years	13,794
After four but within five years	10,710
Total	\$ 606,755

Time deposits, including individual retirement accounts, certificates of deposit, and brokered deposits, with individual balances of \$250,000 and greater totaled \$92,044,000 and \$66,366,000 at June 30, 2015 and December 31, 2014, respectively.

## NOTE 8 - Legal Contingencies

Various legal claims have arisen from time to time in the normal course of business which, in the opinion of management, will have no material effect on the Company's consolidated financial statements. The Company does not

anticipate any material losses as a result of commitments and contingent liabilities.

#### Trademark Infringement Lawsuit

On February 18, 2015, a trademark infringement suit was filed in the United States District Court for the Western District of Tennessee Western Division against the Company and certain subsidiaries by Triumph Bancshares, Inc. and Triumph Bank, N.A., asserting that the Company's use of "Triumph" as part of their trademarks and domain names causes a likelihood of confusion, has caused actual confusion, and infringes plaintiffs' trademarks. The suit seeks damages as well as an injunction to prevent the use of the name "Triumph" and certain other matters with respect to the Company and its subsidiaries. The Company disagrees with the allegations in the complaint and will defend it vigorously.

#### NOTE 9 - OFF-BALANCE SHEET LOAN COMMITMENTS

From time to time, the Company is a party to financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments include commitments to extend credit. Those instruments involve, to varying degrees, elements of credit risk in excess of the amount recognized in the balance sheet. The Company's exposure to credit loss in the event of nonperformance by the other party to the financial instrument for commitments to extend credit and standby letters of credit is represented by the contractual amount of those instruments.

The Company uses the same credit policies in making commitments and conditional obligations as it does for on-balance sheet instruments.

## TRIUMPH BANCORP, INC. AND SUBSIDIARIES

## CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

The contractual amounts of financial instruments with off-balance sheet risk were as follows:

(Dollars in thousands)	June 30, 2015		December 31, 2014	
	Fixed Rate	Variable Rate	Fixed Rate	Variable Rate
Commitments to make loans	\$8,382	\$15,588	\$5,192	\$14,600
Unused lines of credit	35,178	186,520	30,369	197,594
Standby letters of credit	1,385	1,984	1,840	1,915

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since many of the commitments are expected to expire without being fully drawn upon, the total commitment amounts disclosed above do not necessarily represent future cash requirements. The Company evaluates each customer's creditworthiness on a case-by-case basis. The amount of collateral obtained, if considered necessary by the Company, upon extension of credit, is based on management's credit evaluation of the customer.

Standby letters of credit are conditional commitments issued by the Company to guarantee the performance of a customer to a third party. In the event of nonperformance by the customer, the Company has rights to the underlying collateral, which can include commercial real estate, physical plant and property, inventory, receivables, cash and marketable securities. The credit risk to the Company in issuing letters of credit is essentially the same as that involved in extending loan facilities to its customers.

## NOTE 10 - Fair Value Disclosures

Fair value is the exchange price that would be received for an asset or paid to transfer a liability (exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. There are three levels of inputs that may be used to measure fair values:

Level 1 – Quoted prices (unadjusted) for identical assets or liabilities in active markets that the entity has the ability to access as of the measurement date.

Level 2 – Significant other observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data.

Level 3 – Significant unobservable inputs that reflect a company's own assumptions about the assumptions that market participants would use in pricing an asset or liability.

The methods of determining the fair value of assets and liabilities presented in this note are consistent with our methodologies disclosed in our annual financial statements.



## TRIUMPH BANCORP, INC. AND SUBSIDIARIES

## CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

Assets measured at fair value on a recurring basis are summarized in the table below. There were no liabilities measured at fair value on a recurring basis at June 30, 2015 and December 31, 2014.

(Dollars in thousands)	Fair Value Measurements Using			Total Fair Value
	Level 1	Level 2	Level 3	
June 30, 2015				
<b>Securities available for sale</b>				
U.S. Government agency obligations	\$—	\$96,672	\$—	\$96,672
Mortgage-backed securities-residential	—	26,267	—	26,267
Asset backed securities	—	18,533	—	18,533
State and municipal	—	3,413	—	3,413
Corporate bonds	—	13,612	—	13,612
SBA pooled securities	—	196	—	196
	\$—	\$158,693	\$—	\$158,693

Loans held for sale	\$—	\$4,096	\$—	\$4,096
---------------------	-----	---------	-----	---------

(Dollars in thousands)	Fair Value Measurements Using			Total Fair Value
	Level 1	Level 2	Level 3	
December 31, 2014				
<b>Securities available for sale</b>				
U.S. Government agency obligations	\$—	\$93,841	\$—	\$93,841
Mortgage-backed securities-residential	—	28,878	—	28,878
Asset backed securities	—	18,598	—	18,598
State and municipal	—	3,592	3,269	6,861
Corporate bonds	—	13,636	—	13,636
SBA pooled securities	—	210	—	210
	\$—	\$158,755	\$3,269	\$162,024

Loans held for sale	\$—	\$3,288	\$—	\$3,288
---------------------	-----	---------	-----	---------

There were no transfers between levels during 2015 or 2014.

At December 31, 2014, the Company classified \$3,269,000 of municipal securities as level 3. These securities were called during the six months ended June 30, 2015.





## TRIUMPH BANCORP, INC. AND SUBSIDIARIES

## CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

Assets measured at fair value on a non-recurring basis are summarized in the table below. There were no liabilities measured at fair value on a non-recurring basis at June 30, 2015 and December 31, 2014.

(Dollars in thousands)	Fair Value Measurements			Total Fair Value
	Using Level 1	Level 2	Level 3	
June 30, 2015				
Impaired loans				
Commercial real estate	\$—	\$—	\$432	\$432
1-4 family residential properties	—	—	14	14
Commercial	—	—	1,442	1,442
Factored receivables	—	—	831	831
PCI	—	—	170	170
Other real estate owned <sup>(1)</sup>				
1-4 family residential properties	—	—	92	92
Construction, land development, land	—	—	411	411
	\$—	\$—	\$3,392	\$3,392
(Dollars in thousands)	Fair Value Measurements			Total Fair Value
	Using Level 1	Level 2	Level 3	
December 31, 2014				
Impaired loans				
Commercial	\$—	\$—	\$1,129	\$1,129
Factored receivables	—	—	238	238
Other real estate owned <sup>(1)</sup>				
1-4 family residential properties	—	—	97	97
Commercial	—	—	2,163	2,163
Construction, land development, land	—	—	1,487	1,487
	\$—	\$—	\$5,114	\$5,114

<sup>(1)</sup> Represents the fair value of OREO that was adjusted during the period and subsequent to its initial classification as OREO

**Impaired Loans with Specific Allocation of ALLL:** A loan is considered impaired when, based on current information and events, it is probable that the Company will be unable to collect all amounts due pursuant to the contractual terms of the loan agreement. Impairment is measured by estimating the fair value of the loan based on the present value of expected cash flows, the market price of the loan, or the underlying fair value of the loan's collateral.

Fair value of the impaired loan's collateral is determined by third party appraisals, which are then adjusted for the estimated selling and closing costs related to liquidation of the collateral. For this asset class, the actual valuation methods (income, sales comparable, or cost) vary based on the status of the project or property. For example, land is generally based on the sales comparable method while construction is based on the income and/or sales comparable methods. The unobservable inputs may vary depending on the individual assets with no one of the three methods being the predominant approach. The Company reviews the third party appraisal for appropriateness and adjusts the value downward to consider selling and closing costs, which typically range from 5% to 8% of the appraised value of the underlying collateral.

OREO: OREO is comprised of real estate acquired in partial or full satisfaction of loans. OREO is recorded at its estimated fair value less estimated selling and closing costs at the date of transfer, with any excess of the related loan balance over the fair value less expected selling costs is charged to the ALLL. Subsequent changes in fair value are reported as adjustments to the carrying amount and are recorded against earnings. The Company outsources the valuation of OREO with material balances to third party appraisers. For this asset class, the actual valuation methods (income, sales comparable, or cost) vary based on the status of the project or property. For example, land is generally based on the sales comparable method while construction is based on the income and/or sales comparable methods. The unobservable inputs may vary depending on the individual assets with no one of the three methods being the predominant approach. The Company reviews the third party appraisal for appropriateness and adjusts the value downward to consider selling and closing costs, which typically range from 5% to 8% of the appraised value.

## TRIUMPH BANCORP, INC. AND SUBSIDIARIES

## CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

The estimated fair values of the Company's financial instruments at June 30, 2015 and December 31, 2014 were as follows:

(Dollars in thousands) June 30, 2015	Carrying Amount	Fair Value Measurements Using			Total Fair Value
		Level 1	Level 2	Level 3	
<b>Financial assets:</b>					
Cash and cash equivalents	\$99,714	\$99,714	\$—	\$—	\$99,714
Securities - held to maturity	746	—	744	—	744
Loans not previously presented, net	1,138,328	—	—	1,144,194	1,144,194
FHLB and FRB stock	5,707	N/A	N/A	N/A	N/A
Accrued interest receivable	4,328	—	4,328	—	4,328
<b>Financial liabilities:</b>					
Deposits	1,189,259	—	1,191,279	—	1,191,279
Customer repurchase agreements	13,011	—	13,011	—	13,011
Federal Home Loan Bank advances	19,000	—	19,000	—	19,000
Junior subordinated debentures	24,553	—	24,553	—	24,553
Accrued interest payable	1,149	—	1,149	—	1,149
<b>December 31, 2014</b>					
(Dollars in thousands) December 31, 2014	Carrying Amount	Fair Value Measurements Using			Total Fair Value
		Level 1	Level 2	Level 3	
<b>Financial assets:</b>					
Cash and cash equivalents	\$160,888	\$160,888	\$—	\$—	\$160,888
Securities - held to maturity	745	—	750	—	750
Loans not previously presented, net	995,668	—	—	1,001,548	1,001,548
FHLB and FRB stock	4,903	N/A	N/A	N/A	N/A
Accrued interest receivable	3,727	—	3,727	—	3,727
<b>Financial liabilities:</b>					
Deposits	1,165,229	—	1,167,479	—	1,167,479
Customer repurchase agreements	9,282	—	9,282	—	9,282
Federal Home Loan Bank advances	3,000	—	3,000	—	3,000
Junior subordinated debentures	24,423	—	24,423	—	24,423
Accrued interest payable	971	—	971	—	971

## NOTE 11 - Regulatory Matters

The Company (on a consolidated basis), TSB and TCB are subject to various regulatory capital requirements administered by federal and state banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory and possibly additional discretionary actions by regulators that, if undertaken, could have a direct material

effect on the Company's, TSB's, or TCB's financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Company, TSB, and TCB must meet specific capital guidelines that involve quantitative measures of their assets, liabilities, and certain off-balance sheet items as calculated under regulatory accounting practices. The capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings, and other factors.

Quantitative measures established by regulations to ensure capital adequacy require the Company, TSB, and TCB to maintain minimum amounts and ratios of total and Tier 1 capital to risk weighted assets, common equity Tier 1 capital to total risk weighted assets, and of Tier 1 capital to average assets.

In July 2013, the U.S. banking regulators adopted a final rule which implements the Basel III regulatory capital reforms from the Basel Committee on Banking Supervision, and certain changes required by the Dodd-Frank Act. The final rule established an integrated regulatory capital framework and introduces the "Standardized Approach" for risk-weighted assets, which replaces the Basel I risk-based guidance for determining risk-weighted assets as of January 1, 2015, the date the Company became subject to the new rules. Based on the Company's current capital composition and levels, the Company believes it is in compliance with the requirements as set forth in the final rules.

TRIUMPH BANCORP, INC. AND SUBSIDIARIES

CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

The rules include new risk-based capital and leverage ratios, which will be phased in from 2015 to 2019, and refine the definition of what constitutes “capital” for purposes of calculating those ratios. The new minimum capital level requirements applicable to the Company, TSB and TCB are set forth in the table below. The final rules also establish a “capital conservation buffer” of 2.5% above the new regulatory minimum capital requirements. The capital conservation buffer will be phased-in over four years beginning on January 1, 2016 and becoming fully effective on January 1, 2019. Under the final rules, institutions are subject to limitations on paying dividends, engaging in share repurchases, and paying discretionary bonuses if its capital level falls below the buffer amount. These limitations establish a maximum percentage of eligible retained income that could be utilized for such actions.

The final rules also contain revisions to the prompt corrective action framework, which is designed to place restrictions on insured depository institutions if their capital levels begin to show signs of weakness. Under the prompt corrective action requirements, which are designed to complement the capital conservation buffer, insured depository institutions are now required to meet the new capital level requirements set forth in the table below in order to qualify as “well capitalized.” As of June 30, 2015, TSB’s and TCB’s capital ratios exceeded those levels necessary to be categorized as “well capitalized” under the regulatory framework for prompt corrective action. There are no conditions or events since June 30, 2015 that management believes would change either institution’s category.

## TRIUMPH BANCORP, INC. AND SUBSIDIARIES

## CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

The actual capital amounts and ratios for the Company, TSB, and TCB are presented in the following table as of June 30, 2015 and December 31, 2014. For periods beginning on or after January 1, 2015, capital ratios are calculated and presented in accordance with the requirements of Basel III.

(Dollars in thousands)	Actual		To Be Adequately Capitalized Under Prompt Corrective Action Provisions		To Be Well Capitalized Under Prompt Corrective Action Provisions	
	Amount	Ratio	Amount	Ratio	Amount	Ratio
As of June 30, 2015						
Total capital (to risk weighted assets)						
Triumph Bancorp, Inc.	\$263,293	20.0%	\$105,102	8.0%	N/A	N/A
Triumph Savings Bank, SSB	\$62,464	15.5%	\$32,232	8.0%	\$40,291	10.0%
Triumph Community Bank	\$132,191	15.3%	\$69,035	8.0%	\$86,293	10.0%
Tier 1 capital (to risk weighted assets)						
Triumph Bancorp, Inc.	\$251,691	19.2%	\$78,826	6.0%	N/A	N/A
Triumph Savings Bank, SSB	\$57,595	14.3%	\$24,174	6.0%	\$32,232	8.0%
Triumph Community Bank	\$125,552	14.6%	\$51,774	6.0%	\$69,032	8.0%
Common equity Tier 1 capital (to risk weighted assets)						
Triumph Bancorp, Inc.	\$223,046	17.0%	\$59,120	4.5%	N/A	N/A
Triumph Savings Bank, SSB	\$57,595	14.3%	\$18,131	4.5%	\$26,189	6.5%
Triumph Community Bank	\$125,552	14.6%	\$38,831	4.5%	\$56,089	6.5%
Tier 1 capital (to average assets)						
Triumph Bancorp, Inc.	\$251,691	17.0%	\$59,181	4.0%	N/A	N/A
Triumph Savings Bank, SSB	\$57,595	13.3%	\$17,321	4.0%	\$21,651	5.0%
Triumph Community Bank	\$125,552	12.6%	\$39,880	4.0%	\$49,850	5.0%
As of December 31, 2014						
Total capital (to risk weighted assets)						
Triumph Bancorp, Inc.	\$229,509	20.4%	\$90,213	8.0%	N/A	N/A
Triumph Savings Bank, SSB	\$56,013	16.5%	\$27,118	8.0%	\$33,898	10.0%
Triumph Community Bank	\$117,254	15.0%	\$62,547	8.0%	\$78,184	10.0%
Tier 1 capital (to risk weighted assets)						
Triumph Bancorp, Inc.	\$220,550	19.6%	\$45,107	4.0%	N/A	N/A

Edgar Filing: Triumph Bancorp, Inc. - Form 10-Q

Triumph Savings Bank, SSB	\$52,020	15.3%	\$13,559	4.0%	\$20,339	6.0%
Triumph Community Bank	\$112,289	14.4%	\$31,273	4.0%	\$46,910	6.0%
Tier 1 capital (to average assets)						
Triumph Bancorp, Inc.	\$220,550	15.9%	\$55,412	4.0%	N/A	N/A
Triumph Savings Bank, SSB	\$52,020	13.0%	\$15,982	4.0%	\$19,978	5.0%
Triumph Community Bank	\$112,289	11.9%	\$37,812	4.0%	\$47,265	5.0%

In conjunction with the acquisition of TCB, the Company made commitments with banking regulators to maintain certain capital levels at TCB, including a minimum Tier 1 capital to average assets ratio of 8.0% of adjusted average assets and total risk-based ratio of 10.0%.

Dividends paid by banks are limited to, without prior regulatory approval, current year earnings and earnings less dividends paid during the preceding two years.

## TRIUMPH BANCORP, INC. AND SUBSIDIARIES

## CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

## NOTE 12 – STOCKHOLDERS' EQUITY

The following summarizes the capital structure of Triumph Bancorp, Inc.

	Preferred Stock Series A		Series B		Common Stock		Treasury Stock	
	June 2015	December 2014	June 2015	December 2014	June 2015	December 2014	June 2015	December 2014
Number of shares authorized	50,000	50,000	115,000	115,000	50,000,000	50,000,000		
Number of shares issued	45,500	45,500	51,956	51,956	18,052,723	17,974,767		
Number of shares outstanding	45,500	45,500	51,956	51,956	18,041,072	17,963,783	11,651	10,984
Par value per share	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01		
Liquidation preference per share	\$100	\$100	\$100	\$100				
Dividend rate	Prime + 2%	Prime + 2%	8.00 %	8.00 %				
Dividend rate - floor	8.00 %	8.00 %	8.00 %	8.00 %				
Initial dividend payment date	3/31/2013	3/31/2013	12/31/2013	12/31/2013				
Subsequent dividend payment dates	Quarterly	Quarterly	Quarterly	Quarterly				
Convertible to common stock	Yes	Yes	Yes	Yes				
Conversion period	Anytime	Anytime	Anytime	Anytime				
Conversion ratio - preferred to common	6.94008	6.94008	6.94008	6.94008				



## NOTE 13 – STOCK BASED COMPENSATION

Stock based compensation expense that has been charged against income was \$852,000 and \$1,548,000 for the three and six month periods ended June 30, 2015, respectively, and \$83,000 and \$196,000 for the three and six month periods ended June 30, 2014, respectively.

## 2014 Omnibus Incentive Plan

In connection with the Company's initial public offering in November 2014, the Company adopted the 2014 Omnibus Incentive Plan (Omnibus Incentive Plan). The Omnibus Incentive Plan provides for the grant of nonqualified and incentive stock options, stock appreciation rights, restricted stock awards, restricted stock units, and other awards that may be settled in, or based upon the value of, the Company's common stock. The aggregate number of shares of common stock available for issuance under the Omnibus Incentive Plan is 1,200,000 shares. RSAs granted to employees under the Omnibus Incentive Plan typically vest over two to three years.

A summary of changes in the Company's nonvested RSAs under the Omnibus Incentive Plan for the six months ended June 30, 2015 were as follows:

Nonvested RSAs	Shares	Weighted-Average Grant-Date Fair Value
Nonvested at January 1, 2015	252,256	\$ 14.71
Granted	77,956	13.50
Vested	—	—
Forfeited	(667 )	14.71
Nonvested at June 30, 2015	329,545	\$ 14.42

Compensation expense for RSAs granted under the Omnibus Incentive Program will be recognized over the vesting period of the awards based on the fair value of the stock at the issue date.

As of June 30, 2015, there was \$2,974,000 of unrecognized compensation cost related to nonvested RSAs granted under the Omnibus Incentive Plan. The cost is expected to be recognized over a remaining period of 1.73 years.

## Amended and Restricted Stock Plan

The Company's Amended and Restricted Stock Plan (the Terminated Plan) provided for the issuance of up to 750,000 shares of restricted common stock to officers, directors and employees of the Company and its subsidiaries. In August 2014, the Company

## TRIUMPH BANCORP, INC. AND SUBSIDIARIES

## CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

terminated the plan and approved the immediate and full acceleration of vesting on all remaining nonvested RSUs in anticipation of its contemplated initial public offering. As a result, the Company recognized all remaining unrecognized compensation cost associated with these shares during the third quarter of 2014.

A summary of changes in the Company's nonvested RSUs under the Terminated Plan for the six months ended June 30, 2014 were as follows:

Nonvested RSUs	Units	Weighted-Average Grant-Date Fair Value
Nonvested at January 1, 2014	26,120	\$ 10.77
Granted	32,275	14.08
Vested	(13,511)	12.12
Forfeited	—	—
Nonvested at June 30, 2014	44,884	\$ 12.75

## NOTE 14 – EARNINGS PER SHARE

The factors used in the earnings per share computation follow:

(Dollars in thousands)	Three Months Ended June 30,		Six Months Ended June 30,	
	2015	2014	2015	2014
<b>Basic</b>				
Net income to common stockholders	\$4,457	\$2,285	\$18,309	\$5,433
Weighted average common shares outstanding	17,711,527	9,845,819	17,711,527	9,839,313
Basic earnings per common share	\$0.25	\$0.23	\$1.03	\$0.55
<b>Diluted</b>				
Net income to common stockholders	\$4,457	\$2,285	\$18,309	\$5,433
Dilutive effect of preferred stock	—	—	387	—
Net income to common stockholders - diluted	\$4,457	\$2,285	\$18,696	\$5,433
Weighted average common shares outstanding	17,711,527	9,845,819	17,711,527	9,839,313
Add: Dilutive effects of restricted stock	71,022	11,807	41,492	9,090
Add: Dilutive effects of assumed exercises of stock warrants	31,276	52,881	30,050	52,881
Add: Dilutive effects of assumed conversion of Preferred A	—	—	315,773	—
Add: Dilutive effects of assumed conversion of Preferred B	—	—	360,578	—
Average shares and dilutive potential common shares	17,813,825	9,910,507	18,459,420	9,901,284
Dilutive earnings per common share	\$0.25	\$0.23	\$1.01	\$0.55

Shares that were not considered in computing diluted earnings per common share because they were antidilutive are as follows:

	Three Months Ended June 30,		Six Months Ended June 30,
	2015	2014	2015
Shares assumed to be converted from Preferred Stock Series A	315,773	315,773	—315,773
Shares assumed to be converted from Preferred Stock Series B	360,578	360,578	—360,578

## TRIUMPH BANCORP, INC. AND SUBSIDIARIES

## CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

## NOTE 15 – BUSINESS SEGMENT INFORMATION

The following table presents the Company's operating segments. Transactions between segments consist primarily of borrowed funds. Intersegment interest expense is allocated to the Factoring segment based on the Company's prime rate. The provision for loan loss is allocated based on the segment's allowance for loan and lease losses determination which considers the effects of charge-offs. Noninterest income and expense directly attributable to a segment are assigned to it. Taxes are paid on a consolidated basis but not allocated for segment purposes. The Factoring segment includes only factoring originated by ABC. General factoring services not originated through ABC are included in the Banking segment.

(Dollars in thousands)	Asset				
Three Months Ended June 30, 2015	Factoring	Banking	Management	Corporate	Consolidated
Total interest income	\$8,275	\$18,189	\$ 5	\$ 128	\$ 26,597
Intersegment interest allocations	(1,017 )	1,017	—	—	—
Total interest expense	—	1,674	—	278	1,952
Net interest income (expense)	7,258	17,532	5	(150 )	24,645
Provision for loan losses	477	1,971	—	93	2,541
Net interest income after provision	6,781	15,561	5	(243 )	22,104
Other noninterest income	450	2,708	1,352	259	4,769
Noninterest expense	4,450	12,707	809	1,669	19,635
Operating income (loss)	\$2,781	\$5,562	\$ 548	\$ (1,653 )	\$ 7,238
Total assets	\$189,755	\$1,251,704	\$ 13,812	\$ 73,988	\$ 1,529,259
Gross loans	\$176,154	\$957,888	\$ 42	\$ 18,595	\$ 1,152,679

(Dollars in thousands)	Asset				
Three Months Ended June 30, 2014	Factoring	Banking	Management	Corporate	Consolidated
Total interest income	\$6,637	\$14,804	\$ —	\$ 12	\$ 21,453
Intersegment interest allocations	(701 )	701	—	—	—
Total interest expense	—	1,164	—	408	1,572
Net interest income (expense)	5,936	14,341	—	(396 )	19,881
Provision for loan losses	512	1,235	—	—	1,747
Net interest income after provision	5,424	13,106	—	(396 )	18,134
Noninterest income	404	1,945	129	155	2,633
Noninterest expense	3,509	11,025	720	906	16,160
Operating income (loss)	\$2,319	\$4,026	\$ (591 )	\$ (1,147 )	\$ 4,607
Total assets	\$159,246	\$1,223,317	\$ 252	\$ 24,257	\$ 1,407,072
Gross loans	\$146,370	\$793,147	\$ —	\$ —	\$ 939,517

Edgar Filing: Triumph Bancorp, Inc. - Form 10-Q

(Dollars in thousands)	Asset				
Six Months Ended June 30, 2015	Factoring	Banking	Management	Corporate	Consolidated
Total interest income	\$15,503	\$32,424	\$ 65	\$ 184	\$ 48,176
Intersegment interest allocations	(1,926 )	1,926	—	—	—
Total interest expense	—	3,246	10	550	3,806
Net interest income (expense)	13,577	31,104	55	(366 )	44,370
Provision for loan losses	368	2,725	—	93	3,186
Net interest income after provision	13,209	28,379	55	(459 )	41,184
Bargain purchase gain	—	—	12,509	—	12,509
Other noninterest income	781	5,293	2,309	536	8,919
Noninterest expense	8,762	25,107	3,435	3,114	40,418
Operating income (loss)	\$5,228	\$8,565	\$ 11,438	\$ (3,037 )	\$ 22,194
Total assets	\$189,755	\$1,251,704	\$ 13,812	\$ 73,988	\$ 1,529,259
Gross loans	\$176,154	\$957,888	\$ 42	\$ 18,595	\$ 1,152,679

## TRIUMPH BANCORP, INC. AND SUBSIDIARIES

## CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

(Dollars in thousands)			Asset		
Six Months Ended June 30, 2014	Factoring	Banking	Management	Corporate	Consolidated
Total interest income	\$11,742	\$30,063	\$ —	\$ 26	\$41,831
Intersegment interest allocations	(1,272 )	1,272	—	—	—
Total interest expense	—	2,278	—	818	3,096
Net interest income	10,470	29,057	—	(792 )	38,735
Provision for loan losses	902	1,770	—	—	2,672
Net interest income after provision	9,568	27,287	—	(792 )	36,063
Noninterest income	787	3,912	129	415	5,243
Noninterest expense	6,445	21,890	1,074	1,647	31,056
Operating income (loss)	\$3,910	\$9,309	\$ (945 )	\$ (2,024 )	\$ 10,250
Total assets	\$159,246	\$1,223,317	\$ 252	\$ 24,257	\$ 1,407,072
Gross loans	\$146,370	\$793,147	\$ —	\$ —	\$ 939,517

item 2

## Management's Discussion and Analysis of

### Financial Condition and Results of Operations

This section presents management's perspective on our financial condition and results of operations. The following discussion and analysis of our financial condition and results of operations should be read in conjunction with the Company's interim consolidated financial statements and the accompanying notes included elsewhere in this Quarterly Report on Form 10-Q and with the consolidated financial statements and accompanying notes and other detailed information appearing in the Company's Annual Report on Form 10-K for the year ended December 31, 2014. To the extent that this discussion describes prior performance, the descriptions relate only to the periods listed, which may not be indicative of our future financial outcomes. In addition to historical information, this discussion contains forward-looking statements that involve risks, uncertainties and assumptions that could cause results to differ materially from management's expectations. See the "Forward-Looking Statements" section of this discussion for further information on forward-looking statements.

#### Overview

We are a financial holding company headquartered in Dallas, Texas and registered under the Bank Holding Company Act. Through our two wholly owned bank subsidiaries, Triumph Savings Bank and Triumph Community Bank, we offer traditional banking services as well as commercial finance product lines focused on businesses that require specialized financial solutions. Our banking operations include a full suite of lending and deposit products and services focused on our local market areas. These activities generate a stable source of core deposits and a diverse asset base to support our overall operations. Our commercial finance product lines include factoring, asset-based lending, equipment lending and healthcare lending products offered on a nationwide basis. These product offerings supplement the asset generation capacity in our community banking markets and enhance the overall yield of our loan portfolio, enabling us to earn attractive risk-adjusted net interest margins. In addition, through our Triumph Capital Advisors subsidiary, we provide investment management services currently focused on the origination and management of collateralized loan obligations. We believe our integrated business model distinguishes us from other banks and non-bank financial services companies in the markets in which we operate. As of June 30, 2015, we had consolidated total assets of \$1.529 billion, total loans held for investment of \$1.153 billion, total deposits of \$1.189 billion and total stockholders' equity of \$257.5 million.

Most of our products and services share basic processes and have similar economic characteristics. However, our factoring subsidiary operates in a highly specialized niche and earns substantially higher yields on its factored accounts receivable portfolio than our other lending products. This business also has a legacy and structure as a standalone company. In addition, through our Triumph Capital Advisors asset management subsidiary, we provide fee-based asset management services distinct from our traditional banking offerings and operations. As a result, we have determined our reportable segments are Banking, Factoring, Asset Management, and Corporate. For the six months ended June 30, 2015, our banking segment generated 66% of our total revenue (comprised of interest and noninterest income, excluding the bargain purchase gain), our factoring segment generated 29% of our total revenue, our asset management segment generated 4% of our total revenue, and our corporate segment generated 1% of our total revenue.

#### Doral Money, Inc. Acquisition

On February 27, 2015, Triumph Capital Advisors entered into a Purchase and Sale Agreement with the Federal Deposit Insurance Corporation, in its capacity as receiver of Doral Bank, to acquire 100% of the equity of Doral

Money, Inc., a subsidiary of Doral Bank, and the management contracts associated with two active collateralized loan obligations with approximately \$700 million in assets under management. The consideration transferred in the acquisition consisted of cash paid of \$135.9 million and resulted in the recognition of a pre-tax bargain purchase gain in the amount of \$12.5 million. The purpose of the acquisition was to expand our asset management operations.

On February 26, 2015, we entered into a \$100.0 million secured term loan credit facility payable to a third party, with an interest rate equal to LIBOR plus 3.5%, and a maturity date of March 31, 2015. We used the proceeds from the loan to partially fund the Doral Money, Inc. acquisition.

The acquisition was completed on March 3, 2015, at which time we repaid the \$100.0 million third party secured term loan credit facility in full by delivering the securities issued by the collateralized loan obligations that were acquired from Doral Money, Inc. with an acquisition date fair value of \$98.3 million and cash representing security payments received in the amount of \$1.7 million.



## Financial Highlights

The Company's key financial highlights as of and for the three and six months ended June 30, 2015, as compared to the prior period, are shown below:

(Dollars in thousands, except per share amounts)	Three Months Ended		Six Months Ended June 30,		
	June 30, 2015	2014	2015	2014	
<b>Income Statement Data:</b>					
Interest income	\$26,597	\$21,453	\$48,176	\$41,831	
Interest expense	1,952	1,572	3,806	3,096	
Net interest income	24,645	19,881	44,370	38,735	
Provision for loan losses	2,541	1,747	3,186	2,672	
Net interest income after provision	22,104	18,134	41,184	36,063	
Bargain purchase gain	—	—	12,509	—	
Other noninterest income	4,769	2,633	8,919	5,243	
Noninterest income	4,769	2,633	21,428	5,243	
Noninterest expense	19,635	16,160	40,418	31,056	
Net income before income taxes	7,238	4,607	22,194	10,250	
Income tax expense	2,586	1,626	3,498	3,542	
Net income	4,652	2,981	18,696	6,708	
Income attributable to noncontrolling interests	—	(500 )	—	(887 )	
Dividends on preferred stock	(195 )	(196 )	(387 )	(388 )	
Net income available to common stockholders	\$4,457	\$2,285	\$18,309	\$5,433	
<b>Per Share Data:</b>					
Basic earnings per common share	\$0.25	\$0.23	\$1.03	\$0.55	
Diluted earnings per common share	\$0.25	\$0.23	\$1.01	\$0.55	
Weighted average shares outstanding - basic	17,711,527	9,845,819	17,711,527	9,839,313	
Weighted average shares outstanding - diluted	17,813,825	9,910,507	18,459,420	9,901,284	
<b>Adjusted Per Share Data<sup>(1)</sup>:</b>					
Adjusted diluted earnings per common share	N/A	N/A	\$0.39	N/A	
Adjusted weighted average shares outstanding - diluted	N/A	N/A	17,783,069	N/A	
<b>Performance ratios - Annualized<sup>(2)</sup>:</b>					
Return on average assets	1.23	% 0.88	% 2.55	% 1.03	%
Return on average common equity <sup>(1)</sup>	7.27	% 7.05	% 15.37	% 8.54	%
Return on average tangible common equity <sup>(1)</sup>	8.28	% 8.98	% 17.54	% 10.94	%
Return on average total equity	7.30	% 7.18	% 15.08	% 8.20	%
Yield on loans	9.49	% 8.83	% 9.02	% 9.00	%
Adjusted yield on loans <sup>(1)</sup>	8.96	% 7.75	% 8.52	% 7.75	%
Cost of interest bearing deposits	0.65	% 0.50	% 0.65	% 0.50	%
Cost of total deposits	0.56	% 0.42	% 0.56	% 0.43	%
Cost of total funds	0.63	% 0.53	% 0.63	% 0.55	%
Net interest margin <sup>(1)</sup>	7.20	% 6.58	% 6.67	% 6.72	%
Adjusted net interest margin <sup>(1)</sup>	6.78	% 5.74	% 6.28	% 5.74	%

Edgar Filing: Triumph Bancorp, Inc. - Form 10-Q

Efficiency ratio <sup>(1)</sup>	66.75	%	71.78	%	72.52	%	70.62	%
Net noninterest expense to average assets <sup>(1)</sup>	3.95	%	3.99	%	4.06	%	3.96	%

Edgar Filing: Triumph Bancorp, Inc. - Form 10-Q

	June 30,	December		
(Dollars in thousands, except per share amounts)	2015	31,	2014	
<b>Balance Sheet Data:</b>				
Total assets	\$1,529,259	\$1,447,898		
Cash and cash equivalents	99,714	160,888		
Investment securities	159,439	162,769		
Loans held for sale	4,096	3,288		
Loans held for investment, net	1,141,217	997,035		
Total liabilities	1,271,780	1,210,389		
Noninterest bearing deposits	164,560	179,848		
Interest bearing deposits	1,024,699	985,381		
Junior subordinated debentures	24,553	24,423		
Total stockholders' equity	257,479	237,509		
Preferred stockholders' equity	9,746	9,746		
Common stockholders' equity <sup>(1)</sup>	247,733	227,763		
<b>Per Share Data:</b>				
Book value per share	\$13.73	\$12.68		
Tangible book value per share <sup>(1)</sup>	\$12.06	\$11.06		
Shares outstanding end of period	18,041,072	17,963,783		
<b>Asset Quality ratios<sup>(3)</sup>:</b>				
Past due to total loans	2.33	%	2.57	%
Nonperforming loans to total loans	1.12	%	1.66	%
Nonperforming assets to total assets	1.26	%	1.73	%
ALLL to nonperforming loans	88.51	%	53.02	%
ALLL to total loans	0.99	%	0.88	%
Net charge-offs to average loans <sup>(4)</sup>	0.05	%	0.07	%
<b>Capital ratios <sup>(5)</sup>:</b>				
Tier 1 capital to average assets	17.01	%	15.92	%
Tier 1 capital to risk-weighted assets	19.16	%	19.56	%
Common equity Tier 1 capital to risk-weighted assets	16.98	%	N/A	
Total capital to risk-weighted assets	20.04	%	20.35	%
Total stockholders' equity to total assets	16.84	%	16.40	%
Tangible common stockholders' equity ratio <sup>(1)</sup>	14.51	%	14.00	%

<sup>(1)</sup>The Company uses certain non-GAAP financial measures to provide meaningful supplemental information regarding the Company's operational performance and to enhance investors' overall understanding of such financial performance. The non-GAAP measures used by the Company include the following:

•“Common stockholders' equity” is defined as total stockholders' equity at end of period less the liquidation preference value of the preferred stock.

•“Adjusted diluted earnings per common share” is defined as adjusted net income available to common stockholders divided by adjusted weighted average diluted common shares outstanding. Excluded from net income available to common stockholders are material gains and expenses related to merger and acquisition-related activities, including divestitures, net of tax. In our judgment, the adjustments made to net income available to common stockholders allow management and investors to better assess our performance in relation to our core net income by removing the

volatility associated with certain acquisition-related items and other discrete items that are unrelated to our core business. Weighted average diluted common shares outstanding are adjusted as a result of changes in their dilutive properties given the gain and expense adjustments described herein.

•“Net interest margin” is defined as net interest income divided by average interest earning assets.

•“Tangible common stockholders’ equity” is common stockholders’ equity less goodwill and other intangible assets.

“Total tangible assets” is defined as total assets less goodwill and other intangible assets.

“Tangible book value per share” is defined as tangible common stockholders’ equity divided by total common shares outstanding. This measure is important to investors interested in changes from period-to-period in book value per share exclusive of changes in intangible assets.

“Tangible common stockholders’ equity ratio” is defined as the ratio of tangible common stockholders’ equity divided by total tangible assets. We believe that this measure is important to many investors in the marketplace who are interested in relative changes from period-to-period in common equity and total assets, each exclusive of changes in intangible assets.

“Return on average tangible common equity” is defined as net income available to common stockholders divided by average tangible common stockholders’ equity.

“Efficiency ratio” is defined as noninterest expenses divided by our operating revenue, which is equal to net interest income plus noninterest income. Also excluded are material gains and expenses related to merger and acquisition-related activities, including divestitures. In our judgment, the adjustments made to operating revenue allow management and investors to better assess our performance in relation to our core operating revenue by removing the volatility associated with certain acquisition-related items and other discrete items that are unrelated to our core business.

- “Net noninterest expense to average total assets” is defined as noninterest expenses net of noninterest income divided by total average assets. Excluded are material gains and expenses related to merger and acquisition-related activities, including divestitures. This metric is used by our management to better assess our operating efficiency.

“Adjusted yield on loans” is our yield on loans after excluding loan accretion from our acquired loan portfolio. Our management uses this metric to better assess the impact of purchase accounting on our yield on loans, as the effect of loan discount accretion is expected to decrease as the acquired loans roll off of our balance sheet.

“Adjusted net interest margin” is net interest margin after excluding loan accretion from the acquired loan portfolio. Our management uses this metric to better assess the impact of purchase accounting on net interest margin, as the effect of loan discount accretion is expected to decrease as the acquired loans mature or roll off of our balance sheet.

(2) Amounts have been annualized.

(3) Asset quality ratios exclude loans held for sale.

(4) Net charge-offs to average loans ratios are for the six months ended June 30, 2015 and the year ended December 31, 2014.

(5) Effective January 1, 2015, capital ratios are calculated under the requirements of Basel III.

## GAAP Reconciliation of Non-GAAP Financial Measures

We believe the non-GAAP financial measures included above provide useful information to management and investors that is supplementary to our financial condition, results of operations and cash flows computed in accordance with GAAP; however, we acknowledge that our non-GAAP financial measures have a number of limitations. The following reconciliation table provides a more detailed analysis of the non-GAAP financial measures:

(Dollars in thousands, except per share amounts)	Three Months Ended		Six Months Ended June 30,	
	June 30, 2015	2014	2015	2014
Net income available to common stockholders	N/A	N/A	\$18,309	N/A
Less: bargain purchase gain, nontaxable	N/A	N/A	12,509	N/A
Add: merger and acquisition expenses, net of tax	N/A	N/A	158	N/A
Add: incremental bonus, net of tax	N/A	N/A	1,138	N/A
Less: escrow recovery from DHF, net of tax	N/A	N/A	195	N/A
Adjusted net income available to common stockholders	N/A	N/A	\$6,901	N/A
Weighted average shares outstanding - diluted	N/A	N/A	18,459,420	N/A
Less: adjusted effects of assumed preferred stock conversion	N/A	N/A	676,351	N/A
Adjusted weighted average shares outstanding - diluted	N/A	N/A	17,783,069	N/A
Adjusted diluted earnings per common share	N/A	N/A	\$0.39	N/A
Net income available to common stockholders	\$4,457	\$2,285	\$18,309	\$5,433
Average tangible common equity	215,846	102,107	210,554	100,163
Return on average tangible common equity	8.28	% 8.98	% 17.54	% 10.94
Efficiency ratio:				
Net interest income	\$24,645	\$19,881	\$44,370	\$38,735
Noninterest income	4,769	2,633	21,428	5,243
Operating revenue	29,414	22,514	65,798	43,978
Less: bargain purchase gain, nontaxable	—	—	12,509	—
Less: escrow recovery from DHF, pre-tax	—	—	300	—
Adjusted operating revenue	\$29,414	\$22,514	\$52,989	\$43,978
Total noninterest expense	\$19,635	\$16,160	\$40,418	\$31,056
Less: merger and acquisition expenses, pre-tax	—	—	243	—
Less: incremental bonus, pre-tax	—	—	1,750	—
Adjusted noninterest expense	\$19,635	\$16,160	\$38,425	\$31,056
Efficiency ratio	66.75	% 71.78	% 72.52	% 70.62
Net noninterest expense to average assets ratio:				
Total noninterest expense	\$19,635	\$16,160	\$40,418	\$31,056
Less: merger and acquisition expenses, pre-tax	—	—	243	—
Less: incremental bonus, pre-tax	—	—	1,750	—
Adjusted noninterest expense	\$19,635	\$16,160	\$38,425	\$31,056

Edgar Filing: Triumph Bancorp, Inc. - Form 10-Q

Total noninterest income	\$4,769		\$2,633		\$21,428		\$5,243	
Less: bargain purchase gain, nontaxable	—		—		12,509		—	
Less: escrow recovery from DHF, pre-tax	—		—		300		—	
Adjusted noninterest income	4,769		2,633		8,619		5,243	
Adjusted net noninterest expenses	\$14,866		\$13,527		\$29,806		\$25,813	
Average Total Assets	1,511,045		1,359,503		1,480,546		1,315,256	
Net noninterest expense to average assets ratio	3.95	%	3.99	%	4.06	%	3.96	%
Reported yield on loans	9.49	%	8.83	%	9.02	%	9.00	%
Effect of accretion income on acquired loans	(0.53	%)	(1.08	%)	(0.50	%)	(1.25	%)
Adjusted yield on loans	8.96	%	7.75	%	8.52	%	7.75	%
Reported net interest margin	7.20	%	6.58	%	6.67	%	6.72	%
Effect of accretion income on acquired loans	(0.42	%)	(0.84	%)	(0.39	%)	(0.98	%)
Adjusted net interest margin	6.78	%	5.74	%	6.28	%	5.74	%

Edgar Filing: Triumph Bancorp, Inc. - Form 10-Q

	June 30, 2015	December 31, 2014		
(Dollars in thousands, except per share amounts)				
Total stockholders' equity	\$257,479	\$237,509		
Less: Preferred stock liquidation preference	9,746	9,746		
Total common stockholders' equity	247,733	227,763		
Less: Goodwill and other intangibles	30,174	29,057		
Tangible common stockholders' equity	\$217,559	\$198,706		
Common shares outstanding	18,041,072	17,963,783		
Tangible book value per share	\$12.06	\$11.06		
Total assets at end of period	\$1,529,259	\$1,447,898		
Less: Goodwill and other intangibles	30,174	29,057		
Adjusted total assets at period end	\$1,499,085	\$1,418,841		
Tangible common stockholders' equity ratio	14.51	%	14.00	%

## Results of Operations

### Net Income

Three months ended June 30, 2015 compared with three months ended June 30, 2014. We earned net income of \$4.7 million for the three months ended June 30, 2015 compared to \$3.0 million for the three months ended June 30, 2014, an increase of \$1.7 million. The increase was the result of a \$4.7 million increase in net interest income and a \$2.2 million increase in noninterest income, offset in part by a \$0.8 million increase in the provision for loan losses, a \$1.0 million increase in income tax expense, and a \$3.4 million increase in noninterest expense.

Six months ended June 30, 2015 compared with six months ended June 30, 2014. We earned net income of \$18.7 million for the six months ended June 30, 2015 compared to \$6.7 million for the six months ended June 30, 2014, an increase of \$12.0 million. The increase was primarily the result of a \$5.7 million increase in net interest income and a \$16.2 million increase in noninterest income, offset in part by a \$0.5 million increase in the provision for loan losses and a \$9.3 million increase in noninterest expense. These results were most significantly impacted by our acquisition of Doral Money, Inc. during the six months ended June 30, 2015 which resulted in a pre-tax bargain purchase gain in the amount of \$12.5 million included in noninterest income offset by an additional \$1.8 million bonus accrual and approximately \$0.3 million of transaction costs recorded in connection with the Doral Money, Inc. acquisition and reported as noninterest expense. Additional increases in noninterest expense generally reflect both the additional costs associated with operating as a public company as well as operational growth in our factoring, asset-based lending, and equipment lending product lines.

Excluding the impact of the Doral Money, Inc. acquisition, we earned net income of \$7.3 million for the six months ended June 30, 2015.

Details of the changes in the various components of net income are further discussed below.

### Net Interest Income

Our operating results depend primarily on our net interest income, which is the difference between interest income on interest earning assets, including loans and securities, and interest expense incurred on interest bearing liabilities, including deposits and other borrowed funds. Interest rate fluctuations, as well as changes in the amount and type of interest earning assets and interest bearing liabilities, combine to affect net interest income. Our net interest income is affected by changes in the amount and mix of interest earning assets and interest bearing liabilities, referred to as a



“volume change.” It is also affected by changes in yields earned on interest earning assets and rates paid on interest bearing liabilities, referred to as a “rate change.”

Three months ended June 30, 2015 compared with three months ended June 30, 2014. The following table presents the distribution of average assets, liabilities and equity, as well as interest income and fees earned on average interest earning assets and interest expense paid on average interest bearing liabilities for the three month periods ended June 30, 2015 and 2014:

(Dollars in thousands)	Three Months Ended June 30, 2015			2014			Average Rate
	Average Balance	Interest	Average Rate	Average Balance	Interest	Average Rate	
<b>Interest earning assets:</b>							
Cash and cash equivalents	\$ 119,969	\$ 110	0.37 %	\$ 96,862	\$ 77	0.32 %	
Taxable securities	153,073	609	1.60 %	161,353	609	1.51 %	
Tax-exempt securities	3,643	16	1.76 %	6,697	15	0.90 %	
FHLB and FRB stock	5,288	50	3.79 %	6,016	54	3.60 %	
Loans <sup>(1)</sup>	1,090,472	25,812	9.49 %	940,155	20,698	8.83 %	
<b>Total interest earning assets</b>	<b>1,372,445</b>	<b>26,597</b>	<b>7.77 %</b>	<b>1,211,083</b>	<b>21,453</b>	<b>7.11 %</b>	
<b>Noninterest earning assets:</b>							
Cash and cash equivalents	24,921			27,203			
Other noninterest earning assets	113,679			121,217			
<b>Total assets</b>	<b>\$ 1,511,045</b>			<b>\$ 1,359,503</b>			
<b>Interest bearing liabilities:</b>							
<b>Deposits:</b>							
Interest bearing demand	\$ 239,033	\$ 36	0.06 %	\$ 251,075	\$ 51	0.08 %	
Individual retirement accounts	55,778	168	1.21 %	52,690	144	1.10 %	
Money market	116,517	66	0.23 %	137,630	79	0.23 %	
Savings	74,088	9	0.05 %	74,583	9	0.05 %	
Certificates of deposit	485,533	1,263	1.04 %	352,227	801	0.91 %	
Brokered deposits	50,002	125	1.00 %	50,789	57	0.45 %	
<b>Total deposits</b>	<b>1,020,951</b>	<b>1,667</b>	<b>0.65 %</b>	<b>918,994</b>	<b>1,141</b>	<b>0.50 %</b>	
Short-term borrowings	28,862	7	0.10 %	59,736	22	0.15 %	
Senior secured note	—	—	—	11,993	137	4.58 %	
Junior subordinated debentures	24,513	278	4.55 %	24,256	272	4.50 %	
<b>Total interest bearing liabilities</b>	<b>1,074,326</b>	<b>1,952</b>	<b>0.73 %</b>	<b>1,014,979</b>	<b>1,572</b>	<b>0.62 %</b>	
<b>Noninterest bearing liabilities and equity:</b>							
Noninterest bearing demand deposits	170,240			168,808			
Other liabilities	10,825			9,125			
<b>Total equity</b>	<b>255,654</b>			<b>166,591</b>			
<b>Total liabilities and equity</b>	<b>\$ 1,511,045</b>			<b>\$ 1,359,503</b>			
Net interest income		\$ 24,645			\$ 19,881		
Interest spread <sup>(2)</sup>			7.04 %			6.49 %	
Net interest margin <sup>(3)</sup>			7.20 %			6.58 %	

(1) Balance totals include respective nonaccrual assets.

(2) Net interest spread is the yield on average interest earning assets less the rate on interest bearing liabilities.

(3) Net interest margin is the ratio of net interest income to average interest earning assets.

We earned net interest income of \$24.6 million for the three months ended June 30, 2015 compared to \$19.9 million for the three months ended June 30, 2014, an increase of \$4.7 million, or 23.6%. This increase in net interest income was driven by increases in average interest earning assets, which was primarily attributable to growth in our commercial finance product lines, as our factored receivables, TCF asset-based loans, THF asset-based loans, and TCF equipment loans all increased on a period over period basis as a result of our continued execution of our growth strategy for such products. Average total interest earning assets increased to \$1.372 billion for the three months ended June 30, 2015 from \$1.211 billion for the three months ended June 30, 2014, an increase of \$161 million, or 13.3%. In addition, the increase in interest income during the three months ended June 30, 2015 was impacted by approximately \$1.7 million of delinquent interest collected upon the resolution, for cash, of a nonperforming commercial loan and approximately \$0.6 million of fees received in conjunction with the restructuring of an asset-based healthcare loan.

The increases in our net interest income resulting from changes in the interest income generated by our loan portfolio discussed above were offset in part by an increase in our interest expense associated with the growth in customer deposits. Average total interest bearing deposits increased to \$1.021 billion for the three months ended June 30, 2015 from \$919 million for the three months ended June 30, 2014, an increase of \$102 million, or 11.1%. This increase was primarily due to growth in our certificates of deposit as these higher cost deposit products were used to fund our growth period over period.

Net interest margin increased to 7.20% for the three months ended June 30, 2015 from 6.58% for the three months ended June 30, 2014, an increase of 62 basis points.

The increase in our net interest margin primarily resulted from an increase in yields on our interest earning assets. Our average yield on earning assets increased to 7.77% for the three months ended June 30, 2015 from 7.11% for the three months ended June 30, 2014, an increase of 66 basis points. The increase was primarily due to additional interest income on the loan portfolio related to the delinquent interest and restructuring fee collections discussed above, as well as growth of our higher-yielding specialized commercial finance products. These increases were offset in part by the diminishing impact of discount accretion on the loan portfolio yield period over period.

A component of the yield on our loan portfolio consists of discount accretion on the Triumph Savings Bank legacy portfolio acquired in connection with our original acquisition of Equity Bank in 2010 and the portfolio acquired in the Triumph Community Bank acquisition in 2013. The aggregate increased yield on our loan portfolio attributable to this discount accretion was 53 basis points for the three months ended June 30, 2015 and 108 basis points for the three months ended June 30, 2014. Excluding the impact of this discount accretion, the adjusted yield on our loan portfolio was 8.96% and 7.75% for the three months ended June 30, 2015 and 2014, respectively. We anticipate that the contribution of this discount accretion to our interest income will continue to decline over time, but we expect that any resulting decreases in aggregate yield on our loan portfolio will be offset by continued growth in our higher yielding specialized commercial finance product lines which include our factored receivables, TCF asset-based loans, THF asset-based loans, and TCF equipment loans. As of June 30, 2015, there was approximately \$7.8 million of purchase discount remaining that is expected to be accreted over the remaining lives of the acquired Triumph Savings Bank and acquired Triumph Community Bank loan portfolios.

The increases in our net interest margin resulting from changes in the average yield in our loan portfolio discussed above were offset in part by an increase in our average cost of funds. Our average cost of interest bearing liabilities increased to 0.73% for the three months ended June 30, 2015 from 0.62% for the three months ended June 30, 2014, an increase of 11 basis points. This increase was primarily due to a change in the mix of our interest bearing deposits toward higher rate certificates of deposit and brokered funds as these deposit products were used to fund our growth period over period. In addition, maturing brokered deposits were replaced with new brokered deposits at a higher effective interest rate during the period.

Our adjusted net interest margin, which excludes the impact of the acquired loan discount accretion described above, was 6.78% and 5.74% for the three months ended June 30, 2015 and 2014, respectively.

The following table shows the effects changes in average balances (volume) and average interest rates (rate) had on the interest earned in our interest earning assets and the interest incurred on our interest bearing liabilities for the three month periods ended June 30, 2015 and 2014:

(Dollars in thousands)	Three Months Ended June 30, 2015 vs. 2014 Increase (Decrease) Due to:		
	Rate	Volume	Net Increase
<b>Interest earning assets:</b>			
Cash and cash equivalents	\$12	\$21	\$33
Taxable securities	33	(33)	—
Tax-exempt securities	14	(13)	1
FHLB and FRB stock	3	(7)	(4)
Loans	1,556	3,558	5,114
<b>Total interest income</b>	<b>1,618</b>	<b>3,526</b>	<b>5,144</b>
<b>Interest bearing liabilities:</b>			
Interest bearing demand	(13)	(2)	(15)
Individual retirement accounts	15	9	24
Money market	(1)	(12)	(13)
Savings	—	—	—
Certificates of deposit	115	347	462
Brokered deposits	70	(2)	68
<b>Total deposits</b>	<b>186</b>	<b>340</b>	<b>526</b>
Short-term borrowings	(8)	(7)	(15)
Senior secured note	—	(137)	(137)
Junior subordinated debentures	3	3	6
<b>Total interest expense</b>	<b>181</b>	<b>199</b>	<b>380</b>
<b>Change in net interest income</b>	<b>\$1,437</b>	<b>\$3,327</b>	<b>\$4,764</b>

Edgar Filing: Triumph Bancorp, Inc. - Form 10-Q

Six months ended June 30, 2015 compared with six months ended June 30, 2014. The following table presents the distribution of average assets, liabilities and equity, as well as interest income and fees earned on average interest earning assets and interest expense paid on average interest bearing liabilities for the six month periods ended June 30, 2015 and 2014:

(Dollars in thousands)	Six Months Ended June 30,			2014		
	Average Balance	Interest	Average Rate	Average Balance	Interest	Average Rate
<b>Interest earning assets:</b>						
Cash and cash equivalents	\$137,373	\$251	0.37 %	\$81,177	\$135	0.34 %
Taxable securities	153,938	1,236	1.62 %	165,198	1,214	1.48 %
Tax-exempt securities	4,770	28	1.18 %	7,096	31	0.88 %
FHLB and FRB stock	4,915	101	4.14 %	5,672	105	3.73 %
Loans <sup>(1)</sup>	1,040,737	46,560	9.02 %	903,587	40,346	9.00 %
<b>Total interest earning assets</b>	<b>1,341,733</b>	<b>48,176</b>	<b>7.24 %</b>	<b>1,162,730</b>	<b>41,831</b>	<b>7.25 %</b>
<b>Noninterest earning assets:</b>						
Cash and cash equivalents	25,444			28,258		
Other noninterest earning assets	113,369			124,268		
<b>Total assets</b>	<b>\$1,480,546</b>			<b>\$1,315,256</b>		
<b>Interest bearing liabilities:</b>						
<b>Deposits:</b>						
Interest bearing demand	\$234,766	\$69	0.06 %	\$228,776	\$83	0.07 %
Individual retirement accounts	55,575	324	1.18 %	52,991	285	1.08 %
Money market	117,851	133	0.23 %	141,123	160	0.23 %
Savings	73,067	18	0.05 %	73,271	18	0.05 %
Certificates of deposit	477,100	2,444	1.03 %	354,170	1,591	0.91 %
Brokered deposits	50,003	249	1.00 %	54,592	112	0.41 %
<b>Total deposits</b>	<b>1,008,362</b>	<b>3,237</b>	<b>0.65 %</b>	<b>904,923</b>	<b>2,249</b>	<b>0.50 %</b>
Short-term borrowings	22,083	19	0.17 %	43,436	28	0.13 %
Senior secured note	—	—	—	12,149	276	4.58 %
Junior subordinated debentures	24,481	550	4.53 %	24,225	543	4.52 %
<b>Total interest bearing liabilities</b>	<b>1,054,926</b>	<b>3,806</b>	<b>0.73 %</b>	<b>984,733</b>	<b>3,096</b>	<b>0.63 %</b>
<b>Noninterest bearing liabilities and equity:</b>						
Noninterest bearing demand deposits	165,583			156,377		
Other liabilities	10,028			9,237		
<b>Total equity</b>	<b>250,009</b>			<b>164,909</b>		
<b>Total liabilities and equity</b>	<b>\$1,480,546</b>			<b>\$1,315,256</b>		
Net interest income		\$44,370			\$38,735	
Interest spread <sup>(2)</sup>			6.51 %			6.62 %
Net interest margin <sup>(3)</sup>			6.67 %			6.72 %

(1) Balance totals include respective nonaccrual assets.

(2) Net interest spread is the yield on average interest earning assets less the rate on interest bearing liabilities.

(3) Net interest margin is the ratio of net interest income to average interest earning assets.

We earned net interest income of \$44.4 million for the six months ended June 30, 2015 compared to \$38.7 million for the six months ended June 30, 2014, an increase of \$5.7 million, or 14.7%. This increase in net interest income was driven by increases in average interest earning assets, which was primarily attributable to growth in our commercial finance product lines, as our factored receivables, TCF asset-based loans, THF asset-based loans, and TCF equipment loans all increased on a period over period basis as a result of our continued execution of our growth strategy for such

products. Average total interest earning assets increased to \$1.342 billion for the six months ended June 30, 2015 from \$1.163 billion for the six months ended June 30, 2014, an increase of \$179 million, or 15.4%. In addition, the increase in interest income during the six months ended June 30, 2015 was impacted by approximately \$1.7 million of delinquent interest collected upon the resolution, for cash, of a nonperforming commercial loan and approximately \$0.6 million of fees received in conjunction with the restructuring of an asset-based healthcare loan.

The growth in net interest income attributable to increases in our average interest earning assets was offset in part by a decrease in our net interest margin. Net interest margin decreased to 6.67% for the six months ended June 30, 2015 from 6.72% for the six months ended June 30, 2014, a decrease of 5 basis points.

The decline in our net interest margin primarily resulted from an increase in our average cost of funds. Our average cost of interest bearing liabilities increased to 0.73% for the six months ended June 30, 2015 from 0.63% for the six months ended June 30, 2014, an increase of 10 basis points. This increase was primarily due to a change in the mix of our interest bearing deposits toward higher rate certificates of deposit and brokered funds as these deposit products were used to fund our growth period over period. In addition, maturing brokered deposits were replaced with new brokered deposits at a higher effective interest rate during the period.

The decline in our net interest margin was also impacted from a slight decrease in overall yields on our interest earning assets. Our average yield on interest earning assets decreased to 7.24% for the six months ended June 30, 2015 from 7.25% for the six months ended June 30, 2014, a decrease of 1 basis point. The decrease was primarily due to a temporary change in the mix of our interest earning assets as we have recently held higher levels of lower rate cash balances during the six months ended June 30, 2015 resulting from proceeds generated by our initial public offering in November 2014. Offsetting this impact in part, we recorded additional interest income on the loan portfolio related to the delinquent interest and restructuring fee collections discussed above, as well as growth of our higher-yielding specialized commercial finance products. These increases were offset by the diminishing impact of discount accretion on the loan portfolio yield period over period.

A component of the yield on our loan portfolio consists of discount accretion on the Triumph Savings Bank legacy portfolio acquired in connection with our original acquisition of Equity Bank in 2010 and the portfolio acquired in the Triumph Community Bank acquisition in 2013. The aggregate increased yield on our loan portfolio attributable to this discount accretion was 50 basis points for the six months ended June 30, 2015 and 125 basis points for the six months ended June 30, 2014. Excluding the impact of this discount accretion, the adjusted yield on our loan portfolio was 8.52% and 7.75% for the six months ended June 30, 2015 and 2014, respectively. We anticipate that the contribution of this discount accretion to our interest income will continue to decline over time, but we expect that any resulting decreases in aggregate yield on our loan portfolio will be offset by continued growth in our higher yielding specialized commercial finance product lines which include our factored receivables, TCF asset-based loans, THF asset-based loans, and TCF equipment loans. As of June 30, 2015, there was approximately \$7.8 million of purchase discount remaining that is expected to be accreted over the remaining lives of the acquired Triumph Savings Bank and acquired Triumph Community Bank loan portfolios.

Our adjusted net interest margin, which excludes the impact of the acquired loan discount accretion described above, was 6.28% and 5.74% for the six months ended June 30, 2015 and 2014, respectively.



The following table shows the effects changes in average balances (volume) and average interest rates (rate) had on the interest earned in our interest earning assets and the interest incurred on our interest bearing liabilities for the six month periods ended June 30, 2015 and 2014:

(Dollars in thousands)	Six Months Ended June 30, 2015 vs. 2014 Increase (Decrease) Due to:		
	Rate	Volume	Net Increase
<b>Interest earning assets:</b>			
Cash and cash equivalents	\$ 13	\$ 103	\$ 116
Taxable securities	112	(90 )	22
Tax-exempt securities	11	(14 )	(3 )
FHLB and FRB stock	12	(16 )	(4 )
Loans	78	6,136	6,214
<b>Total interest income</b>	<b>226</b>	<b>6,119</b>	<b>6,345</b>
<b>Interest bearing liabilities:</b>			
Interest bearing demand	(16 )	2	(14 )
Individual retirement accounts	24	15	39
Money market	(1 )	(26 )	(27 )
Savings	—	—	—
Certificates of deposit	223	630	853
Brokered deposits	160	(23 )	137
<b>Total deposits</b>	<b>390</b>	<b>598</b>	<b>988</b>
Short-term borrowings	9	(18 )	(9 )
Senior secured note	—	(276 )	(276 )
Junior subordinated debentures	1	6	7
<b>Total interest expense</b>	<b>400</b>	<b>310</b>	<b>710</b>
<b>Change in net interest income</b>	<b>\$(174)</b>	<b>\$ 5,809</b>	<b>\$ 5,635</b>

#### Provision for Loan Losses

The provision for loan losses is the amount of expense that, based on our judgment, is required to maintain the allowance for loan and lease losses at an adequate level to absorb probable losses inherent in the loan portfolio at the balance sheet date and that, in management's judgment, is appropriate under GAAP. The determination of the amount of the allowance is complex and involves a high degree of judgment and subjectivity.

Under accounting standards for business combinations, acquired loans are recorded at fair value on the date of acquisition. This fair value adjustment eliminates any of the seller's allowance for loan loss associated with such loans as of such date as any credit exposure associated with such loans is incorporated into the fair value adjustment. A provision for loan losses is recorded for the emergence of new probable and estimable losses on acquired loans after the acquisition date.

Our provision for loan losses was \$2.5 million for the three months ended June 30, 2015 compared to \$1.7 million for the three months ended June 30, 2014. We experienced net charge-offs of \$0.4 million in the three months ended June 30, 2015 compared to net charge-offs of \$0.1 million for the same period in 2014. Increases in the provision for loan

losses were primarily the result of increased loan portfolio balances period over period.

Our provision for loan losses was \$3.2 million for the six months ended June 30, 2015 compared to \$2.7 million for the six months ended June 30, 2014. We experienced net charge-offs of \$0.6 million in the six months ended June 30, 2015 compared to net charge-offs of \$0.1 million for the same period in 2014. Increases in the provision for loan losses were primarily the result of increased loan portfolio balances period over period.

Our ALLL was \$11.5 million as of June 30, 2015 versus \$8.8 million as of December 31, 2014, representing an ALLL to total loans ratio of 0.99% and 0.88% respectively.

## Noninterest Income

The following table presents the major categories of noninterest income for the three and six month periods ended June 30, 2015 and 2014:

(Dollars in thousands)	Three Months Ended June 30,				Six Months Ended June 30,			
	2015	2014	Change	% Change	2015	2014	Change	% Change
Service charges on deposits	\$666	\$813	\$(147 )	(18.1 %)	\$1,278	\$1,552	\$(274 )	(17.7 %)
Card income	578	548	30	5.5 %	1,101	1,037	64	6.2 %
Net OREO gains (losses) and valuation adjustments	52	(252 )	304	120.6 %	78	(329 )	407	123.7 %
Net gains on sale of securities	242	—	242	100.0 %	242	16	226	1412.5 %
Net gains on sale of loans	491	319	172	53.9 %	1,033	575	458	79.7 %
Fee income	502	421	81	19.2 %	924	819	105	12.8 %
Bargain purchase gain	—	—	—	—	12,509	—	12,509	100.0 %
Asset management fees	1,274	129	1,145	887.6 %	2,232	129	2,103	1630.2 %
Other	964	655	309	47.2 %	2,031	1,444	587	40.7 %
Total noninterest income	\$4,769	\$2,633	\$2,136	81.1 %	\$21,428	\$5,243	\$16,185	308.7 %

Three months ended June 30, 2015 compared with three months ended June 30, 2014. We earned noninterest income of \$4.8 million for the three months ended June 30, 2015, compared to \$2.6 million for the three months ended June 30, 2014, an increase of \$2.2 million. The increase was primarily due to noninterest income earned with respect to CLO asset management fees earned by Triumph Capital Advisors and increased gains realized on sales of residential mortgage loans, investment securities, and OREO.

**Service Charges on Deposits.** Service charges on deposit accounts, including overdraft and non-sufficient fund fees, decreased from \$0.8 million for the three months ended June 30, 2014 to \$0.7 million for the three months ended June 30, 2015, partially attributed the loss of fees generated from of our Pewaukee, Wisconsin branch which was sold in July 2014 as well as reductions in the amount of overdraft and insufficient fees charged on transaction accounts period over period.

**Net Gains on Sale of Securities.** Net gains on sale of securities for the three months ended June 30, 2015 were the result of the sale of approximately \$12.3 million of securities for a gain of \$0.2 million as part of our ongoing securities portfolio management. There were no security sales during the three months ended June 30, 2014.

**Net Gains on Sale of Loans.** Net gains on sale of loans, comprised primarily of residential mortgage loans sold, increased 54% due to increased sales activity period over period as well as improved pricing on the residential mortgage loans being sold. Proceeds from loan sales increased from \$13.8 million for the three months ended June 30, 2014 to \$16.7 million for the three months ended June 30, 2015.

**Fee Income.** Fee income, comprised primarily of fees and service charges earned from services provided to our factoring clients, increased 19% due to the growth experienced in our factored accounts receivable portfolio purchases during the period. Factored accounts receivable purchases increased from \$345 million during the three months ended June 30, 2014 to \$417 million during the three months ended June 30, 2015.

**Asset Management Fees.** Asset management fees earned by Triumph Capital Advisors increased from \$0.1 million for the three months ended June 30, 2014 to \$1.3 million for the three months ended June 30, 2015. The earning of asset management fees commenced upon the closing of Triumph Capital Advisors' CLO offerings in May 2014, August 2014, and June 2015, and its assumption of two CLO asset management agreements in March 2015 as a result

of the Doral Money, Inc. acquisition.

Other. Other income increased from \$0.7 million for the three months ended June 30, 2014 to \$1.0 million for the three months ended June 30, 2015. Other income includes income for check cashing and wire transfer fees, income associated with trust activities, bank-owned life insurance, and Triumph Insurance Group commissions. There were no significant increases or decreases in the various components of other income period over period.

Six months ended June 30, 2015 compared with six months ended June 30, 2014. We earned noninterest income of \$21.4 million for the six months ended June 30, 2015, compared to \$5.2 million for the six months ended June 30, 2014, an increase of \$16.2 million. This increase was significantly impacted by the realization of a pre-tax bargain purchase gain in the amount of \$12.5 million associated with the acquisition of Doral Money, Inc. in March 2015.

Excluding the bargain purchase gain, we earned noninterest income of \$8.9 million for the six months ended June 30, 2015 compared to \$5.2 million for the six months ended June 30, 2014, an increase of \$3.7 million. The increase was primarily due to noninterest

income earned with respect to CLO asset management fees earned by Triumph Capital Advisors and increased gains realized on sales of residential mortgage loans, investment securities, and OREO.

**Service Charges on Deposits.** Service charges on deposit accounts, including overdraft and non-sufficient fund fees, decreased from \$1.6 million for the six months ended June 30, 2014 to \$1.3 million for the six months ended June 30, 2015, partially attributed to the loss of fees generated from of our Pewaukee, Wisconsin branch which was sold in July 2014 as well as reductions in the amount of overdraft and insufficient fees charged on transaction accounts period over period.

**Net Gains on Sale of Securities.** Net gains on sale of securities for the six months ended June 30, 2015 were the result of the sale of approximately \$12.3 million of securities for a gain of \$0.2 million during the second quarter as part of our ongoing securities portfolio management.

- **Net Gains on Sale of Loans.** Net gains on sale of loans, comprised primarily of residential mortgage loans sold, increased 80% due to increased sales activity period over period as well as improved pricing on the residential mortgage loans being sold. Proceeds from loan sales increased from \$26.0 million for the six months ended June 30, 2014 to \$36.4 million for the six months ended June 30, 2015.

**Fee Income.** Fee income, comprised primarily of fees and service charges earned from services provided to our factoring clients, increased 13% due to the growth experienced in our factored accounts receivable portfolio purchases during the period. Factored accounts receivable purchases increased from \$620 million during the six months ended June 30, 2014 to \$782 million during the six months ended June 30, 2015.

**Asset Management Fees.** Asset management fees earned by Triumph Capital Advisors increased from \$0.1 million for the six months ended June 30, 2014 to \$2.2 million for the six months ended June 30, 2015. The earning of asset management fees commenced upon the closing of Triumph Capital Advisors' first CLO offering in May 2014, its second CLO offering in August 2014, and its assumption of two CLO asset management agreements in March 2015 as a result of the Doral Money, Inc. acquisition.

**Other.** Other income increased from \$1.4 million for the six months ended June 30, 2014 to \$2.0 million for the six months ended June 30, 2015. Other income includes income for check cashing and wire transfer fees, income associated with trust activities, bank-owned life insurance, and Triumph Insurance Group commissions. There were no significant increases or decreases in the various components of other income period over period

#### Noninterest Expense

The following table presents the major categories of noninterest expense for the three and six month periods ended June 30, 2015 and 2014:

(Dollars in thousands)	Three Months Ended June 30,				Six Months Ended June 30,			
	2015	2014	\$ Change	% Change	2015	2014	\$ Change	% Change
Salaries and employee benefits	\$12,042	\$9,471	\$2,571	27.1 %	\$25,311	\$18,347	\$6,964	38.0 %
Occupancy, furniture and equipment	1,555	1,336	219	16.4 %	3,127	2,725	402	14.8 %
FDIC insurance and other regulatory assessments	271	280	(9 )	(3.2 %)	534	541	(7 )	(1.3 %)
Professional fees	852	793	59	7.4 %	2,179	1,385	794	57.3 %
Amortization of intangible assets	895	724	171	23.6 %	1,659	1,451	208	14.3 %
Advertising and promotion	526	683	(157 )	(23.0 %)	1,069	1,126	(57 )	(5.1 %)
Communications and technology	927	945	(18 )	(1.9 %)	1,813	1,834	(21 )	(1.1 %)

Edgar Filing: Triumph Bancorp, Inc. - Form 10-Q

Other	2,567	1,928	639	33.1	%	4,726	3,647	1,079	29.6	%
Total noninterest expense	\$19,635	\$16,160	\$3,475	21.5	%	\$40,418	\$31,056	\$9,362	30.1	%

Three months ended June 30, 2015 compared with three months ended June 30, 2014. Noninterest expense totaled \$19.6 million for the three months ended June 30, 2015 compared to \$16.2 million for the three months ended June 30, 2014, an increase of \$3.4 million. This increase is primarily attributable to continuing investments made in personnel and infrastructure to support growth in organically generated product lines and other strategic initiatives.

**Salaries and Employee Benefits.** Salaries and employee benefits expenses have historically been our largest category of noninterest expense. Salaries and employee benefits expenses were \$12.0 million for the three months ended June 30, 2015 compared to \$9.5 million for the three months ended June 30, 2014, an increase of \$2.5 million. This increase is attributable to several factors. We experienced a 7.3% increase in the total size of our workforce between these periods as

our full-time equivalent employees totaled 497.0 and 463.0 at June 30, 2015 and 2014, respectively. Sources of this increased headcount include employees hired to support our operation as a public company, employees added through our acquisition of Doral Healthcare Finance, as well as additional employees hired to support growth in our commercial finance product lines and other strategic initiatives, including the establishment of our asset management business. Other factors contributing to this increase include merit increases for existing employees, higher health insurance benefit costs, incentive compensation, 401(k) expense, and higher stock based compensation expense in the three months ended June 30, 2015 related to the amortization of restricted stock awards issued upon of the Company's initial public offering.

**Occupancy, Furniture and Equipment.** Occupancy, furniture and equipment expenses were \$1.6 million for the three months ended June 30, 2015 compared to \$1.3 million for the three months ended June 30, 2014, an increase of \$0.3 million. This increase is primarily attributable to the costs associated with the expansion of our corporate headquarters, including utilities, rent, depreciation and other occupancy expenses.

**Professional Fees.** Professional fees are primarily comprised of external audit, tax, consulting, and legal fees and were \$0.9 million for the three months ended June 30, 2015 compared to \$0.8 million for the three months ended June 30, 2014, an increase of \$0.1 million. This increase is partially attributable to expenses associated with external audit and board of director fees as a result of our transition to being a public company.

**Amortization of Intangibles.** Amortization of intangible assets was \$0.9 million for the three months ended June 30, 2015 compared to \$0.7 million for the three months ended June 30, 2014, an increase of \$0.2 million. The increase is primarily due to the amortization of intangible assets recorded in conjunction with our acquisition of Doral Money, Inc. in March 2015.

**Advertising and Promotion.** Advertising and promotion expenses were \$0.5 million for the three months ended June 30, 2015 compared to \$0.7 million for the three months ended June 30, 2014, a decrease of \$0.2 million. This decrease is primarily attributed to \$0.2 million of costs incurred during the three months ended June 30, 2014 associated with our marketing of Triumph Business Capital and Triumph Community Bank.

**Other.** Increases experienced in other noninterest expense items in the three months ended June 30, 2015 versus the three months ended June 30, 2014 are generally attributable to the impact of continued growth of our business and workforce and include increases in loan-related expenses, training and recruiting, postage, insurance, business travel, and subscription expenses.

Six months ended June 30, 2015 compared with six months ended June 30, 2014. Noninterest expense totaled \$40.4 million for the six months ended June 30, 2015 compared to \$31.1 million for the six months ended June 30, 2014, an increase of \$9.3 million. This increase was impacted by the accrual of an incremental \$1.8 million bonus expense during the six months ended June 30, 2015 for the anticipated amount expected to be paid to team members to recognize their contribution to the Doral Money, Inc. acquisition. Excluding the Doral Money, Inc. bonus accrual, noninterest expense totaled \$38.6 million for the six months ended June 30, 2015 compared to \$31.1 million for the six months ended June 30, 2014, an increase of \$7.5 million. This increase is attributable to continuing investments made in personnel and infrastructure to support growth in organically generated product lines and other strategic initiatives.

**Salaries and Employee Benefits.** Salaries and employee benefits expenses have historically been our largest category of noninterest expense. Salaries and employee benefits expenses were \$25.3 million for the six months ended June 30, 2015. Excluding the Doral Money, Inc. bonus accrual, salaries and employee benefits expenses were \$23.5 million for the six months ended June 30, 2015 compared to \$18.3 million for the six months ended June 30, 2014, an increase of \$5.2 million. This increase is attributable to several factors. We experienced a 7.3% increase in the total size of our workforce between these periods as our full-time equivalent employees totaled 497.0 and 463.0 at June 30, 2015 and 2014, respectively. Sources of this increased headcount include employees hired to support our operation as a public company, employees added through our acquisition of Doral Healthcare Finance, as well as additional employees hired to support growth in our commercial finance product lines and other strategic initiatives, including

the establishment of our asset management business. Other factors contributing to this increase include merit increases for existing employees, higher health insurance benefit costs, incentive compensation, 401(k) expense, and higher stock based compensation expense in the six months ended June 30, 2015 related to the amortization of restricted stock awards issued upon of the Company's initial public offering.

Occupancy, Furniture and Equipment. Occupancy, furniture and equipment expenses were \$3.1 million for the six months ended June 30, 2015 compared to \$2.7 million for the six months ended June 30, 2014, an increase of \$0.4 million. This increase is primarily attributable to the costs associated with the expansion of our corporate headquarters, including utilities, rent, depreciation and other occupancy expenses.



**Professional Fees.** Professional fees are primarily comprised of external audit, tax, consulting, and legal fees and were \$2.2 million for the six months ended June 30, 2015 compared to \$1.4 million for the six months ended June 30, 2014, an increase of \$0.8 million. This increase is partially attributable to approximately \$0.2 million of professional fees associated with the Company's acquisition of Doral Money, Inc. during the six months ended June 30, 2015. In addition, incremental costs were incurred for increased expenses associated with external audit and board of director fees as a result of our transition to being a public company.

**Amortization of Intangibles.** Amortization of intangible assets was \$1.7 million for the three months ended June 30, 2015 compared to \$1.5 million for the three months ended June 30, 2014, an increase of \$0.2 million. The increase is primarily due to the amortization of intangible assets recorded in conjunction with our acquisition of Doral Money, Inc. in March 2015.

**Other.** Increases experienced in other noninterest expense items in the six months ended June 30, 2015 versus the six months ended June 30, 2014 are generally attributable to the impact of continued growth of our business and workforce and include increases in loan-related expenses, training and recruiting, postage, insurance, business travel, and subscription expenses.

#### Income Taxes

The amount of income tax expense is influenced by the amount of pre-tax income, the amount of tax-exempt income and the effect of changes in valuation allowances maintained against deferred tax benefits.

Income tax expense for the three months ended June 30, 2015 was \$2.6 million compared to \$1.6 million for the three months ended June 30, 2014. The effective tax rate for the three months ended June 30, 2015 was 36% compared to 35% for the three months ended June 30, 2014.

Income tax expense was \$3.5 million for the six months ended June 30, 2015 and 2014. The effective tax rate for the six months ended June 30, 2015 was 16% compared to 35% for the six months ended June 30, 2014. The lower effective tax rate for the six months ended June 30, 2015 reflects the significant increase in nontaxable income attributed to the \$12.5 million bargain purchase gain associated with the Doral Money, Inc. acquisition.

#### Operating Segment Results

Our reportable segments are Factoring, Banking, Asset Management, and Corporate which have been determined based upon their business processes and economic characteristics. This determination also gave consideration to the structure and management of various product lines. The factoring segment includes the operations of Advance Business Capital with revenue derived from factoring services. The banking segment includes the operations of Triumph Savings Bank and Triumph Community Bank. Our banking segment derives its revenue principally from investments in interest earning assets as well as noninterest income typical for the banking industry. The banking segment also includes certain factored receivables which are purchased by Triumph Savings Bank under its Triumph Commercial Finance brand as opposed to Advance Business Capital. The asset management segment includes the operations of Triumph Capital Advisors with revenue derived from fees for managing collateralized loan obligation funds. Corporate includes holding company financing and investment activities and management and administrative expenses to support the overall operations of the Company.

Reported segments and the financial information of the reported segments are not necessarily comparable with similar information reported by other financial institutions. Furthermore, changes in management structure or allocation methodologies and procedures may result in future changes to previously reported segment financial data.

Transactions between segments consist primarily of borrowed funds. Intersegment interest expense is allocated to the factoring segment based on the Company's prime rate. The provision for loan loss is allocated based on the segment's ALLL determination which considers the effects of charge-offs. Noninterest income and expense directly attributable to a segment are assigned to it. Taxes are paid on a consolidated basis and are not allocated for segment purposes.

Certain factored receivables not originated through Advance Business Capital are included in the Banking segment.

Our asset management business, the results of which were previously included in our corporate reporting segment, met the quantitative thresholds for presentation as a separate reporting segment beginning in 2015. The discussions below reflect the updated asset management reporting segment and all prior period comparisons have been conformed and are consistent with the presentation of financial information to management.

Three months ended June 30, 2015 compared with three months ended June 30, 2014. The following tables present our primary operating results for our operating segments as of and for the three month periods ended June 30, 2015 and 2014, respectively.

(Dollars in thousands)	Asset				
Three Months Ended June 30, 2015	Factoring	Banking	Management	Corporate	Consolidated
Total interest income	\$8,275	\$18,189	\$ 5	\$ 128	\$ 26,597
Intersegment interest allocations	(1,017 )	1,017	—	—	—
Total interest expense	—	1,674	—	278	1,952
Net interest income (expense)	7,258	17,532	5	(150 )	24,645
Provision for loan losses	477	1,971	—	93	2,541
Net interest income after provision	6,781	15,561	5	(243 )	22,104
Other noninterest income	450	2,708	1,352	259	4,769
Noninterest expense	4,450	12,707	809	1,669	19,635
Operating income (loss)	\$2,781	\$5,562	\$ 548	\$ (1,653 )	\$ 7,238
Total assets	\$189,755	\$1,251,704	\$ 13,812	\$ 73,988	\$ 1,529,259
Gross loans	\$176,154	\$957,888	\$ 42	\$ 18,595	\$ 1,152,679

(Dollars in thousands)	Asset				
Three Months Ended June 30, 2014	Factoring	Banking	Management	Corporate	Consolidated
Total interest income	\$6,637	\$14,804	\$ —	\$ 12	\$ 21,453
Intersegment interest allocations	(701 )	701	—	—	—
Total interest expense	—	1,164	—	408	1,572
Net interest income (expense)	5,936	14,341	—	(396 )	19,881
Provision for loan losses	512	1,235	—	—	1,747
Net interest income after provision	5,424	13,106	—	(396 )	18,134
Noninterest income	404	1,945	129	155	2,633
Noninterest expense	3,509	11,025	720	906	16,160
Operating income (loss)	\$2,319	\$4,026	\$ (591 )	\$ (1,147 )	\$ 4,607
Total assets	\$159,246	\$1,223,317	\$ 252	\$ 24,257	\$ 1,407,072
Gross loans	\$146,370	\$793,147	\$ —	\$ —	\$ 939,517

#### Factoring

Our factoring segment's operating income for the three months ended June 30, 2015 was \$2.8 million, compared with \$2.3 million for the three months ended June 30, 2014, an increase of \$0.5 million. This increase was due to growth in interest and noninterest income as factored receivables in our factoring segment grew 20% from \$146.4 million as of June 30, 2014 to \$176.2 million as of June 30, 2015. Growth experienced in our factoring portfolio resulted from execution of our growth strategy for such product, increased marketing efforts and growth initiatives during 2014 and 2015, as well as favorable economic conditions driving increased activity generally in the transportation sector throughout much of the second quarter of 2015. Our factored accounts receivable purchases increased 21% from \$345 million during the three months ended June 30, 2014 to \$417 million during the three months ended June 30, 2015. This increase in income from the growth in our portfolio more than offset the increased variable expenses associated with this growth, mostly personnel costs required to service our larger portfolio.

Net interest income was \$7.3 million for the three months ended June 30, 2015 compared to \$5.9 million for the three months ended June 30, 2014, an increase of \$1.4 million, driven by growth in our portfolio which more than offset the increased intersegment interest allocation attributable to this growth.

Noninterest expense was \$4.5 million for the three months ended June 30, 2015 compared with \$3.5 million for the three months ended June 30, 2014, driven primarily by increased personnel and operating costs incurred in connection with growth in our factoring portfolio.

Our provision for loan losses was \$0.5 million for the three months ended June 30, 2015 compared with \$0.5 million for the three months ended June 30, 2014. The provision for loan losses on factored receivables is primarily driven by the allowance allocation for incurred losses recorded on collectively evaluated factored receivables purchased and outstanding for a period. As factored receivables purchased fluctuate period over period, the associated provision for loan losses typically increases or decreases accordingly. This relatively flat provision in the three months ended June 30, 2015, despite the growth in our factored receivable balances from June 30, 2014 to June 30, 2015, was due to comparable increases in purchased factored receivables during the three months ended June 30, 2015 and 2014. During the three months ended June 30, 2015 factored receivables increased approximately \$21 million from March 31, 2015. During the three months ended June 30, 2014, factored receivables increased approximately \$23 million from March 31, 2014. The increases within each period were comparable resulting in a comparable provision for loan losses.

### Banking

Our banking segment's operating income totaled \$5.6 million for the three months ended June 30, 2015 compared to operating income of \$4.0 million for the three months ended June 30, 2014. We experienced an increase in net interest income from \$14.3 million for the three months ended June 30, 2014 to \$17.5 million for the three months ended June 30, 2015. In addition, noninterest income increased from \$1.9 million for the three months ended June 30, 2014 to \$2.7 million for the three months ended June 30, 2015. These increases were offset by increases in the provision for loan losses and noninterest expenses period over period.

This increase in net interest income was primarily the result of increases in the balances of our interest earning assets, primarily loans, in the banking segment due to the continued growth of our commercial finance products, including equipment loans, general asset-based loans, and healthcare asset-based loans. Outstanding loans in our banking segment grew 21% from \$793.1 million as of June 30, 2014 to \$957.9 million as of June 30, 2015.

The increase in noninterest income was primarily due to noninterest income earned by increased gains realized on sales of residential mortgage loans, investment securities, and OREO.

Our provision for loan losses was \$2.0 million for the three months ended June 30, 2015 compared with \$1.2 million for the three months ended June 30, 2014, reflecting the growth in our banking loan portfolio period over period.

Noninterest expense was \$12.7 million for the three months ended June 30, 2015, compared with \$11.0 million for the three months ended June 30, 2014, an increase of \$1.7 million driven by increased operating expenses in personnel, facilities and infrastructure to support the continued growth in our equipment and asset-based lending as well as merit increases for existing employees, higher health insurance benefit costs, incentive compensation, and 401(k) expense.

### Asset Management

Our asset management segment's operating income totaled \$0.5 million for the three months ended June 30, 2015 compared to an operating loss of \$0.6 million for the three months ended June 30, 2014. This increase is primarily the result of an increase of \$1.2 million related to asset management fees earned by Triumph Capital Advisors which commenced upon the closing of its CLO offerings in May 2014, August 2014, and June 2015, as well as the assumption of CLO asset management contracts in the March 2015 Doral Money, Inc. acquisition.

### Corporate

The Corporate segment's operating loss totaled \$1.7 million for the three months ended June 30, 2015, compared with an operating loss of \$1.1 million for the three months ended June 30, 2014. Included in this result is an increase of

\$0.8 million in operating expenses for the three months ended June 30, 2015, related primarily to increases in management and administrative expenses at the holding company level not attributable to an operating segment in conjunction with our transition to being a public company. The increase in total assets at the holding company is primarily due to the net proceeds of \$83.8 million resulting from the consummation of our initial public offering in November 2014. A portion of the offering proceeds were invested in \$18.6 million of shared national credits during the three months ended June 30, 2015.

Edgar Filing: Triumph Bancorp, Inc. - Form 10-Q

Six months ended June 30, 2015 compared with six months ended June 30, 2014. The following tables present our primary operating results for our operating segments as of and for the six month periods ended June 30, 2015 and 2014, respectively.

(Dollars in thousands)	Asset				
Six Months Ended June 30, 2015	Factoring	Banking	Management	Corporate	Consolidated
Total interest income	\$ 15,503	\$ 32,424	\$ 65	\$ 184	\$ 48,176
Intersegment interest allocations	(1,926 )	1,926	—	—	—
Total interest expense	—	3,246	10	550	3,806
Net interest income (expense)	13,577	31,104	55	(366 )	44,370
Provision for loan losses	368	2,725	—	93	3,186
Net interest income after provision	13,209	28,379	55	(459 )	41,184
Bargain purchase gain	—	—	12,509	—	12,509
Other noninterest income	781	5,293	2,309	536	8,919
Noninterest expense	8,762	25,107	3,435	3,114	40,418
Operating income (loss)	\$ 5,228	\$ 8,565	\$ 11,438	\$ (3,037 )	\$ 22,194
Total assets	\$ 189,755	\$ 1,251,704	\$ 13,812	\$ 73,988	\$ 1,529,259
Gross loans	\$ 176,154	\$ 957,888	\$ 42	\$ 18,595	\$ 1,152,679

(Dollars in thousands)	Asset				
Six Months Ended June 30, 2014	Factoring	Banking	Management	Corporate	Consolidated
Total interest income	\$ 11,742	\$ 30,063	\$ —	\$ 26	\$ 41,831
Intersegment interest allocations	(1,272 )	1,272	—	—	—
Total interest expense	—	2,278	—	818	3,096
Net interest income	10,470	29,057	—	(792 )	38,735
Provision for loan losses	902	1,770	—	—	2,672
Net interest income after provision	9,568	27,287	—	(792 )	36,063
Noninterest income	787	3,912	129	415	5,243
Noninterest expense	6,445	21,890	1,074	1,647	31,056
Operating income (loss)	\$ 3,910	\$ 9,309	\$ (945 )	\$ (2,024 )	\$ 10,250
Total assets	\$ 159,246	\$ 1,223,317	\$ 252	\$ 24,257	\$ 1,407,072
Gross loans	\$ 146,370	\$ 793,147	\$ —	\$ —	\$ 939,517

Factoring

Our factoring segment's operating income for the six months ended June 30, 2015 was \$5.2 million, compared with \$3.9 million for the six months ended June 30, 2014, an increase of \$1.3 million. This increase was due to growth in interest and noninterest income as factored receivables in our factoring segment grew 20% from \$146.4 million as of June 30, 2014 to \$176.2 million as of June 30, 2015. Growth experienced in our factoring portfolio resulted from execution of our growth strategy for such product, increased marketing efforts and growth initiatives during 2014 and 2015, as well as favorable economic conditions driving increased activity generally in the transportation sector throughout much of 2014 and the second quarter of 2015. Our factored accounts receivable purchases increased 26% from \$620 million during the six months ended June 30, 2014 to \$782 million during the six months ended June 30, 2015. This increase in income from the growth in our portfolio more than offset the increased variable expenses associated with this growth, mostly personnel costs required to service our larger portfolio.

Net interest income was \$13.6 million for the six months ended June 30, 2015 compared to \$10.5 million for the six months ended June 30, 2014, an increase of \$3.1 million, driven by growth in our portfolio which more than offset the increased intersegment interest allocation attributable to this growth.

Noninterest expense was \$8.8 million for the six months ended June 30, 2015 compared with \$6.4 million for the six months ended June 30, 2014, driven primarily by increased personnel and operating costs incurred in connection with growth in our factoring portfolio.



Our provision for loan losses was \$0.4 million for the six months ended June 30, 2015 compared with \$0.9 million for the six months ended June 30, 2014. The provision for loan losses on factored receivables is primarily driven by the allowance allocation for incurred losses recorded on collectively evaluated factored receivables purchased and outstanding for a period. As factored receivables purchased fluctuate period over period, the associated provision for loan losses typically increases or decreases accordingly. The decreased provision in the six months ended June 30, 2015, despite the growth in our factored receivable balances from June 30, 2014 to June 30, 2015, was due to variances in purchased factored receivables during the six months ended June 30, 2015 and 2014. During the six months ended June 30, 2015 factored receivables increased only \$6 million from December 31, 2014. During the six months ended June 30, 2014, factored receivables increased approximately \$38 million from December 31, 2013. The higher increase in factored receivable balances within the six month period ended June 30, 2014 resulted in a higher provision for loan losses compared to the six months ended June 30, 2015.

### Banking

Our banking segment's operating income totaled \$8.6 million for the six months ended June 30, 2015 compared to operating income of \$9.3 million for the six months ended June 30, 2014. We experienced an increase in net interest income from \$29.1 million for the six months ended June 30, 2014 to \$31.1 million for the six months ended June 30, 2015. In addition, noninterest income increased from \$3.9 million for the six months ended June 30, 2014 to \$5.3 million for the six months ended June 30, 2015. These increases were offset by increases in the provision for loan losses and noninterest expenses period over period, resulting in a net decrease in operating income.

This increase in net interest income was primarily the result of increases in the balances of our interest earning assets, primarily loans, in the banking segment due to the continued growth of our commercial finance products, including equipment loans, general asset-based loans, and healthcare asset-based loans. Outstanding loans in our banking segment grew 21% from \$793.1 million as of June 30, 2014 to \$957.9 million as of June 30, 2015.

The increase in noninterest income was primarily due to noninterest income earned by increased gains realized on sales of residential mortgage loans, investment securities, and OREO.

Our provision for loan losses was \$2.7 million for the six months ended June 30, 2015 compared with \$1.8 million for the six months ended June 30, 2014, reflecting the growth in our banking loan portfolio period over period.

Noninterest expense was \$25.1 million for the six months ended June 30, 2015, compared with \$21.9 million for the six months ended June 30, 2014, an increase of \$3.2 million driven by increased operating expenses in personnel, facilities and infrastructure to support the continued growth in our asset-based lending and equipment lending as well as merit increases for existing employees, higher health insurance benefit costs, incentive compensation, and 401(k) expense.

### Asset Management

Our asset management segment's operating income totaled \$11.4 million for the six months ended June 30, 2015 compared to an operating loss of \$0.9 million for the six months ended June 30, 2014. This increase was significantly impacted by the recording of a pre-tax bargain purchase gain in the amount of \$12.5 million associated with the acquisition of Doral Money, Inc. in March 2015, offset by direct transaction costs of \$0.2 million and the accrual of a \$1.8 million incremental bonus expense for the anticipated amount expected to be paid to team members to recognize their contribution to the transaction. Excluding the bargain purchase gain net of transaction costs and the incremental bonus accrual, the asset management segment reported operating income of \$0.9 million for the six months ending June 30, 2015. Included in this result is an increase of \$2.1 million related to asset management fees earned by Triumph Capital Advisors which commenced upon the closing of its CLO offerings in May 2014, August 2014, and

June 2015, as well as the assumption of CLO asset management contracts in the March 2015 Doral Money, Inc. acquisition.

#### Corporate

The Corporate segment's operating loss totaled \$3.0 million for the six months ended June 30, 2015, compared with an operating loss of \$2.0 million for the six months ended June 30, 2014. Included in this result is an increase of \$1.5 million in operating expenses for the six months ended June 30, 2015, related primarily to increases in management and administrative expenses at the holding company level not attributable to an operating segment in conjunction with our transition to being a public company. The increase in total assets at the holding company is primarily due to the net proceeds of \$83.8 million resulting from the consummation of our initial public offering in November 2014. A portion of the offering proceeds were invested in \$18.6 million of shared national credits during the three months ended June 30, 2015.

## Financial Condition

## Assets

Total assets were \$1.529 billion at June 30, 2015, compared to \$1.448 billion at December 31, 2014, an increase of \$81 million, the components of which are discussed below.

## Loan Portfolio

Loans held for investment were \$1.153 billion at June 30, 2015, compared with \$1.006 billion at December 31, 2014.

We offer a broad range of lending and credit products. Within our Triumph Community Bank subsidiary, we offer a full range of lending products, including commercial real estate, construction and development, residential real estate, general commercial, farmland and consumer loans, focused on our community banking markets in Iowa and Illinois. We also originate a variety of commercial finance products offered on a nationwide basis. These products include our factored receivables, the asset-based loans and equipment loans originated by Triumph Savings Bank under our Triumph Commercial Finance brand, and the healthcare asset-based loans originated by Triumph Community Bank under our Triumph Healthcare Finance brand. In addition, our Triumph Savings Bank subsidiary originates a variety of additional loans, including mortgage warehouse loans and other commercial and commercial real estate loans.

The following table shows our loan portfolio by portfolio segments as of June 30, 2015 and December 31, 2014:

(Dollars in thousands)	June 30, 2015		December 31, 2014	
		% of Total		% of Total
Commercial real estate	\$234,090	20 %	\$249,164	25 %
Construction, land development, land	46,743	4 %	42,914	4 %
1-4 family residential properties	75,588	7 %	78,738	8 %
Farmland	25,701	3 %	22,496	2 %
Commercial	454,161	39 %	364,567	37 %
Factored receivables	199,716	17 %	180,910	18 %
Consumer	10,993	1 %	11,941	1 %
Mortgage warehouse	105,687	9 %	55,148	5 %
Total Loans	\$1,152,679	100 %	\$1,005,878	100 %

**Commercial Real Estate Loans.** Our commercial real estate loans were \$234.1 million at June 30, 2015, a decrease of \$15.1 million from \$249.2 million at December 31, 2014, driven by paydowns that offset new loan activity for the period as we continue to experience pricing pressure for such loans, which has impacted our ability to grow loan volumes in these markets at what we consider to be appropriate risk adjusted returns, particularly in our community banking markets.

**Construction and Development Loans.** Our construction and development loans were \$46.7 million at June 30, 2015, an increase of \$3.8 million from \$42.9 million at December 31, 2014, due primarily to growth from continued strength of this category in our markets.

Residential Real Estate Loans. Our one-to-four family residential loans were \$75.6 million at June 30, 2015, a decrease of \$3.1 million from \$78.7 million at December 31, 2014, due primarily to paydowns that offset new loan activity for the period.

Commercial Loans. Our commercial loans held for investment were \$454.2 million at June 30, 2015, an increase of \$89.6 million from \$364.6 million at December 31, 2014. This increase was driven by continued growth in the equipment loans and asset-based loans originated under our Triumph Commercial Finance brand as well as the asset-based healthcare loans originated under our Triumph Healthcare Finance brand as we continue to execute on our growth strategy for such products. Our other commercial lending products, comprised primarily of general commercial loans originated in our community banking markets and purchased shared national credits, increased from \$170.1 million at December 31, 2014 to \$186.2 million at June 30, 2015 as a result of \$29.6 million in new purchases of shared national credits during the second quarter of 2015, offset by paydowns of commercial loans in our community banking markets as we continue to experience pricing pressure for such loans. The following table shows our commercial products as of June 30, 2015 and December 31, 2014:

	June 30,	December
(Dollars in thousands)	2015	31, 2014
<b>Commercial</b>		
TCF equipment	\$138,018	\$106,354
TCF asset-based lending	64,836	46,388
THF asset-based lending	65,083	41,770
Other commercial lending	186,224	170,055
Total commercial loans	\$454,161	\$364,567

Factored Receivables. Our factored receivables were \$199.7 million at June 30, 2015, an increase of \$18.8 million from \$180.9 million at December 31, 2014 as we continue to execute on our growth strategy for this product at Advance Business Capital, our factoring subsidiary, as well as through growth in factored receivables purchased under our Triumph Commercial Finance brand. Purchase volume at our factoring subsidiary Advance Business Capital was \$782 million during the six months ended June 30, 2015 and Triumph Commercial Finance recorded purchase volume of \$89 million for the six months ended June 30, 2015.

Mortgage Warehouse. Our mortgage warehouse facilities maintained outstanding balances of \$105.7 million at June 30, 2015, an increase of \$50.6 million from \$55.1 million at December 31, 2014. The increase was primarily due to increases in mortgage origination volumes at our mortgage warehouse clients resulting in higher utilization of their mortgage warehouse facilities during the period. Client utilization of mortgage warehouse facilities may experience significant fluctuation on a day-to-day basis given mortgage origination market conditions.

Other Loans. Our portfolio also includes real estate loans secured by farmland and consumer loans. All of these categories of loans in the aggregate were less than 5% of our total loan portfolio as of June 30, 2015 and December 31, 2014.

The following tables set forth the contractual maturities, including scheduled principal repayments, of our loan portfolio and the distribution between fixed and floating interest rate loans as of June 30, 2015.

(Dollars in thousands)	June 30, 2015			Total
	One Year or	After One	After Five	
	Less	but within	Years	

Edgar Filing: Triumph Bancorp, Inc. - Form 10-Q

		Five Years		
Commercial real estate	\$43,326	\$152,063	\$38,701	\$234,090
Construction, land development, land	27,450	12,975	6,318	46,743
1-4 family residential properties	9,842	23,246	42,500	75,588
Farmland	1,633	11,631	12,437	25,701
Commercial	153,047	259,259	41,855	454,161
Factored receivables	199,716	—	—	199,716
Consumer	2,138	5,856	2,999	10,993
Mortgage warehouse	105,687	—	—	105,687
	\$542,839	\$465,030	\$144,810	\$1,152,679

Sensitivity of loans to changes in interest rates:

Predetermined (fixed) interest rates	\$354,124	\$50,618	
Floating interest rates	110,906	94,192	
Total	\$465,030	\$144,810	

As of June 30, 2015, most of the Company's non-factoring business activity is with customers located within certain states. The states of Illinois (33%), Iowa (15%) and Texas (32%) make up 80% of the Company's gross loans, excluding factored receivables. Therefore, the Company's exposure to credit risk is affected by changes in the economies in these states.

Further, a significant majority (85%) of our factored receivables, representing approximately 15% of our total loan portfolio as of June 30, 2015, are receivables purchased from trucking fleets and owner-operators in the transportation industry. Although such concentration may cause our future interest income with respect to our factoring operations to be correlated with demand for the transportation industry in the United States generally, and small-to-mid-sized operators in such industry specifically, we feel that the credit risk with respect to our outstanding portfolio is appropriately mitigated as we limit the amount of receivables acquired from individual debtors and creditors thereby achieving diversification across a number of companies and industries.

#### Nonperforming Assets

We have established procedures to assist us in maintaining the overall quality of our loan portfolio. In addition, we have adopted underwriting guidelines to be followed by our lending officers and require significant senior management review of proposed extensions of credit exceeding certain thresholds. When delinquencies exist, we rigorously monitor them for any negative or adverse trends. Our loan review procedures include approval of lending policies and underwriting guidelines by the Board of Directors of our bank subsidiaries, independent loan review, approval of large credit relationships by our bank subsidiaries' Management Loan Committees and loan quality documentation procedures. We, like other financial institutions, are subject to the risk that our loan portfolio will be subject to increasing pressures from deteriorating borrower credit due to general economic conditions.

The accrual of interest income on non-PCI loans is discontinued at the time the loan is 90 days delinquent unless the loan is well-secured and in process of collection, or at an earlier date if full collection of interest or principal becomes doubtful. Past due status is based on the contractual terms of the loan. In all cases, loans are placed on nonaccrual or charged-off at an earlier date if collection of principal or interest is considered doubtful. All interest accrued when a loan is placed on nonaccrual is reversed from interest income. Interest received on these loans is accounted for on the cash-basis or cost recovery method, until qualifying for return to accrual. Loans are returned to accrual status when all the principal and interest amounts contractually due are brought current and future payments are reasonably assured.

The accretion of interest income on PCI loans is discontinued if the estimation of the timing and amount of cash flows expected to be collected involves a high degree of uncertainty and cannot be reasonably projected. Such PCI loans are considered nonaccrual and included in our nonaccrual loan totals, but are not considered impaired unless the loans have experienced credit deterioration and an allowance has been recorded subsequent to acquisition. PCI loans for which the timing and amount of expected cash flows can be reasonably estimated accrete interest income, regardless of the contractual past due status of the loan, however, the disclosure of past due status of all PCI loans is based on the contractual terms of the loan, including those placed on nonaccrual due to the contractual payment status of the loan.

We obtain appraisals or other valuations of real property and other collateral which secure loans, and may update these valuations of collateral securing loans categorized as nonperforming loans and potential problem loans. In instances where updated valuations reflect reduced collateral values, an evaluation of the borrower's overall financial condition is made to determine the need, if any, for possible write-downs or appropriate additions to the ALLL.

OREO acquired as a result of foreclosure or as part of an acquisition are held for sale and are initially recorded at fair value less estimated cost to sell at the date of acquisition, establishing a new cost basis. Subsequent to foreclosure, valuations are periodically performed by management and the assets are carried at the lower of carrying amount or fair value less cost to sell. At the time of acquisition of properties not acquired as part of an acquisition, losses are charged

against the ALLL, and gains are realized to the extent fair value exceeds the carrying amount of the foreclosed loan. Improvements to the value of the properties are capitalized, but not in excess of the net realizable value of the property.



The following table sets forth the allocation of our nonperforming assets among our different asset categories as of the dates indicated. We classify nonperforming assets as nonaccrual loans, loans modified under restructurings as a result of the borrower experiencing financial difficulties, factored receivables greater than 90 days past due, and OREO. The balances of nonperforming loans reflect the recorded investment in these assets, including deductions for purchase discounts.

(Dollars in thousands)	June 30, 2015	December 31, 2014		
Nonperforming loans:				
Commercial real estate	\$ 1,992	\$ 1,995		
Construction, land development, land	—	—		
1-4 family residential properties	445	638		
Farmland	—	—		
Commercial	2,407	7,188		
Factored receivables	2,211	651		
Consumer	—	—		
Mortgage warehouse	—	—		
Purchased credit impaired	5,895	6,206		
Total nonperforming loans	12,950	16,678		
Other real estate owned, net	6,322	8,423		
Total nonperforming assets	\$ 19,272	\$ 25,101		
Nonperforming assets to total assets	1.26	%	1.73	%
Nonperforming loans to total loans held for investment	1.12	%	1.66	%
Total past due loans to total loans held for investment	2.33	%	2.57	%

We had \$13.0 million and \$16.7 million in nonperforming loans, including nonaccrual PCI loans, as of June 30, 2015 and December 31, 2014, respectively. Nonperforming loans decreased from December 31, 2014 to June 30, 2015 primarily due to the payoff of a \$5.2 million nonperforming commercial loan that had been on nonaccrual. This decrease was offset in part by the addition of a \$1.1 million asset-based healthcare loan and a \$1.1 million factored receivable relationship. The ratio of nonperforming loans to total loans improved to 1.12% at June 30, 2015 and our nonperforming assets to total assets further improved to 1.26% at June 30, 2015 compared to 1.73% at December 31, 2014 in conjunction with the nonperforming commercial loan activity described above and a decline in our OREO balances. We also experienced a decrease in our total past due loans to total loans during the six months ended June 30, 2015 to 2.33% from 2.57% at December 31, 2014.

Our OREO as of June 30, 2015 totaled \$6.3 million, a decrease of \$2.1 million from the \$8.4 million as of December 31, 2014, primarily due to sales of OREO property during the six months ended June 30, 2015.

#### Allowance for Loan and Lease Losses

ALLL is a valuation allowance for probable incurred credit losses. Loan losses are charged against the allowance when management believes the uncollectibility of a loan balance is confirmed. Subsequent recoveries, if any, are credited to the allowance. Management estimates the allowance balance required using past loan loss experience, the nature and volume of the portfolio, information about specific borrower situations and estimated collateral values,

economic conditions and other factors. Allocations of the allowance may be made for specific loans, but the entire allowance is available for any loan that, in management's judgment, should be charged off.

The allowance consists of specific and general components. The specific component relates to loans that are individually classified as impaired when, based on current information and events, it is probable that the Company will be unable to collect all amounts due according to the contractual terms of the loan agreement. Loans for which the terms have been modified resulting in a concession, and for which the borrower is experiencing financial difficulties, are considered troubled debt restructurings (TDRs) and classified as impaired.

Factors considered by management in determining impairment include payment status, collateral value, and the probability of collecting scheduled principal and interest payments when due. Loans that experience insignificant payment delays and payment shortfalls generally are not classified as impaired. Management determines the significance of payment delays and payment shortfalls on a case-by-case basis, taking into consideration all of the circumstances surrounding the loan and the borrower, including the length of the delay, the reasons for the delay, the borrower's prior payment record, and the amount of the shortfall in relation to the principal and interest owed. PCI loans are not considered impaired on the acquisition date. For PCI loans, a decline in the present value of current expected cash flows compared to the previously estimated expected cash flows, due in any part to change in credit, is referred to as credit impairment and recorded as a provision for loan losses during the period.

Impaired loans generally include nonaccrual loans, factored receivables greater than 90 days past due, TDRs, partially charged off loans, and PCI loans with subsequent deterioration in expected cash flows. All impaired loans are subject to being individually evaluated for specific loss reserves. If an impaired loan is determined to have incurred a loss, a portion of the ALLL is allocated so that the loan is reported, net, at the present value of estimated future cash flows using the loan's existing rate or at the fair value of collateral if repayment is expected solely from the collateral. Large groups of smaller balance homogeneous loans are collectively evaluated for impairment, and accordingly, they are not separately identified for impairment disclosures.

TDRs are separately identified for impairment disclosures and are measured at the present value of estimated future cash flows using the loan's effective rate at inception. If a TDR is considered to be a collateral dependent loan, the loan is reported, net, at the fair value of the collateral. For TDRs that subsequently default, the Company determines the amount of reserve in accordance with the accounting policy for the ALLL. PCI loans accounted for individually (not accounted for in a closed pool of loans with other loans that share common risk characteristics) are subject to the TDR accounting requirements when restructured subsequent to acquisition (loans that were restructured prior to acquisition are not considered TDRs). Modifications subsequent to acquisition of our PCI loans accounted for within a pool with similar risk characteristics are not subject to TDR guidance. Rather, the revised estimated future cash flows of the individually modified loan within a pool are included in the estimated future cash flows of the pool.

The general component covers non-impaired loans and is based on historical loss experience adjusted for current factors. The historical loss experience is determined by portfolio segment and is based on the actual loss history experienced by the Company since acquisition. This actual loss experience is supplemented with other economic factors based on the risks present for each portfolio segment. These economic factors include consideration of the following: levels of and trends in delinquencies and impaired loans; levels of and trends in charge-offs and recoveries; trends in volume and terms of loans; effects of any changes in risk selection and underwriting standards; other changes in lending policies, procedures, and practices; experience, ability, and depth of lending management and other relevant staff; national and local economic trends and conditions; industry conditions; and effects of changes in credit concentrations.

Purchased loans are recorded at fair value at the date of acquisition without carryover of the seller's ALLL. Therefore we maintain an ALLL on purchased loans based on credit deterioration subsequent to the acquisition date.

#### Analysis of the Allowance for Loan and Lease Losses

The following table sets forth the ALLL by category of loan:

(Dollars in thousands)	June 30, 2015 Allocated	December 31, 2014 Allocated
------------------------	----------------------------	--------------------------------

Edgar Filing: Triumph Bancorp, Inc. - Form 10-Q

	Allowance	% of	ALLL	Allowance	% of	ALLL
	to	Loan	to	to	Loan	to
		Portfolio	Loans		Portfolio	Loans
Commercial real estate	\$1,214	20	% 0.52 %	\$533	25	% 0.21 %
Construction, land development, land	346	4	% 0.74 %	333	4	% 0.78 %
1-4 family residential properties	251	7	% 0.33 %	215	8	% 0.27 %
Farmland	28	3	% 0.11 %	19	2	% 0.08 %
Commercial	5,064	39	% 1.12 %	4,003	37	% 1.10 %
Factored receivables	4,135	17	% 2.07 %	3,462	18	% 1.91 %
Consumer	160	1	% 1.46 %	140	1	% 1.17 %
Mortgage warehouse	264	9	% 0.25 %	138	5	% 0.25 %
Total Loans	\$11,462	100	% 0.99 %	\$8,843	100	% 0.88 %

From December 31, 2014 to June 30, 2015, the ALLL increased from \$8.8 million or 0.88% of total loans to \$11.5 million or 0.99% of total loans. The increase was partially driven by a \$0.4 million specific allowance recorded on an impaired commercial real estate PCI loan and a \$0.5 million specific allowance recorded on an impaired factored receivable relationship during the six months ended June 30, 2015. In addition, the allowance associated with collectively evaluated loans increased to \$8.7 million at June 30, 2015 from \$7.1 million at December 31, 2014. The increase was primarily driven by growth in the loan portfolio during the six months ended June 30, 2015, as well as changes in the mix of collectively evaluated loans as non-PCI loans acquired in the Triumph Community Bank acquisition that matured and were renewed during the period, which previously maintained discounts associated with fair value adjustments recorded at acquisition, required allowance allocations.

The following table presents the unpaid principal and recorded investment for loans at June 30, 2015. The difference between the unpaid principal balance and recorded investment is principally associated with (1) premiums and discounts associated with acquisition date fair value adjustments on acquired loans (both PCI and non-PCI) of which approximately \$7.8 million is expected to be accretable into income over the remaining lives of the acquired loans, (2) net deferred origination costs and fees, and (3) previous charge-offs. The net difference can provide protection from credit loss in addition to the ALLL as future potential charge-offs for an individual loan is limited to the recorded investment plus unpaid accrued interest.

(Dollars in thousands)	Recorded	Unpaid	
June 30, 2015	Investment	Principal	Difference
Commercial real estate	\$234,090	\$244,743	\$(10,653 )
Construction, land development, land	46,743	48,263	(1,520 )
1-4 family residential properties	75,588	78,626	(3,038 )
Farmland	25,701	25,611	90
Commercial	454,161	456,220	(2,059 )
Factored receivables	199,716	200,721	(1,005 )
Consumer	10,993	11,054	(61 )
Mortgage warehouse	105,687	105,687	—
	\$1,152,679	\$1,170,925	\$(18,246 )

At June 30, 2015 and December 31, 2014, we had on deposit \$19.7 million and \$19.0 million, respectively, of customer reserves associated with factored receivables. These deposits represent customer reserves held to settle any payment disputes or collection shortfalls, may be used to pay customers' obligations to various third parties as directed by the customer, are periodically released to or withdrawn by customers, and are reported as deposits on our consolidated balance sheets.

Edgar Filing: Triumph Bancorp, Inc. - Form 10-Q

The following table provides an analysis of the provisions for loan losses, net charge-offs and recoveries for the three and six months ended June 30, 2015 and 2014, and the effects of those items on our ALLL:

(Dollars in thousands)	Three Months Ended		Six Months Ended	
	June 30,	2014	June 30,	2014
Balance at beginning of period	\$9,286	\$4,631	\$8,843	\$3,645
Loans charged-off:				
Commercial real estate	(54 )	—	(143 )	—
Construction, land development, land	—	—	—	—
1-4 family residential properties	(78 )	(44 )	(183 )	(189 )
Farmland	—	—	—	—
Commercial	(45 )	(1 )	(47 )	(13 )
Factored receivables	(312 )	(136 )	(379 )	(176 )
Consumer	(52 )	(74 )	(147 )	(215 )
Mortgage warehouse	—	—	—	—
Total loans charged-off	\$(541 )	\$(255 )	\$(899 )	\$(593 )
Recoveries of loans charged-off:				
Commercial real estate	10	1	51	2
Construction, land development, land	—	—	—	—
1-4 family residential properties	77	3	100	102
Farmland	—	—	—	—
Commercial	4	3	6	215
Factored receivables	18	22	48	36
Consumer	67	101	127	174
Mortgage warehouse	—	—	—	—
Total loans recoveries	\$176	\$130	\$332	\$529
Net loans charged-off	\$(365 )	\$(125 )	\$(567 )	\$(64 )
Provision for (reversal of) loan losses:				
Commercial real estate	183	60	773	113
Construction, land development, land	2	48	13	132
1-4 family residential properties	29	35	119	184
Farmland	2	4	9	4
Commercial	1,109	811	1,102	985
Factored receivables	1,049	779	1,004	1,136
Consumer	61	(6 )	40	88
Mortgage warehouse	106	16	126	30
Total provision for loan losses	\$2,541	\$1,747	\$3,186	\$2,672
Balance at end of period	\$11,462	\$6,253	\$11,462	\$6,253
Average total loans held for investment	\$1,087,409	\$936,556	\$1,037,273	\$900,168
Net charge-offs to average total loans held for investment	0.03	% 0.01	% 0.05	% 0.01
Allowance to total loans held for investment	0.99	% 0.67	% 0.99	% 0.67

Net loan charge offs and recoveries were not significant for the three and six months ended June 30, 2015 and 2014. Net loans charged off for the three and six months ended June 30, 2015 were \$0.4 million and \$0.6 million,

respectively, compared to net loans charged off of \$0.1 million and \$0.1 million, respectively, for the three and six months ended June 30, 2014. The factored receivable charge-off activity during the three and six months ended June 30, 2015 was primarily due to two client relationships. Net charge-offs as a percentage of average total loans held for investment were only 0.03% and 0.05% for the three and six months ended June 30, 2015, respectively.

#### Assets Held for Sale

At June 30, 2015 and December 31, 2014, originated mortgage loans held for sale were \$4.1 million and \$3.3 million, respectively. Loan sales of \$36.4 million and \$26.0 million occurred during the six months ended June 30, 2015 and 2014, respectively, and resulted in recognized net gains on sale of \$1.0 million and \$0.6 million in the respective periods. At June 30, 2015 and December 31, 2014, no originated mortgage loans held for sale were on nonaccrual status.

## Securities

Our investment strategy is oriented towards maintaining liquidity in securities with minimal credit risk. As of June 30, 2015, we have investments classified as held to maturity with an amortized cost of \$0.7 million. The remaining \$158.7 million, or 99.6% of our investments, are classified as available for sale at fair value and can be used for pledging to secure FHLB advances and public deposits, or can be sold to meet liquidity needs.

The following tables set forth the amortized cost and average yield of our securities, by type and contractual maturity as of June 30, 2015:

(Dollars in thousands)	Maturity as of June 30, 2015									
	One Year or Less Amortized Average		After One but within Five Years Amortized Average		After Five but within Ten Years Amortized Average		After Ten Years Amortized Average		Total Amortized Average	
	Cost	Yield	Cost	Yield	Cost	Yield	Cost	Yield	Cost	Yield
U.S. Government agency obligations	\$—	—	\$95,749	1.48 %	\$—	—	\$—	—	\$95,749	1.48 %
Mortgage-backed securities	—	—	247	4.18 %	1,415	2.19 %	24,080	2.10 %	25,742	2.12 %
Asset backed securities	—	—	—	—	4,888	1.21 %	13,549	1.68 %	18,437	1.56 %
State and municipal	1,270	1.56 %	1,958	2.98 %	159	3.85 %	—	—	3,387	2.48 %
Corporate bonds	—	—	11,449	1.81 %	1,391	1.99 %	670	5.82 %	13,510	2.02 %
SBA pooled securities	—	—	5	1.80 %	173	2.59 %	16	2.74 %	194	2.58 %
Total securities available for sale	\$1,270	1.56 %	\$109,408	1.55 %	\$8,026	1.60 %	\$38,315	2.01 %	\$157,019	1.66 %
Security held to maturity	\$—	—	\$746	2.47 %	\$—	—	\$—	—	\$746	2.47 %

We held \$158.7 million in securities classified as available for sale as of June 30, 2015, a decrease of \$3.3 million from \$162.0 million at December 31, 2014. This decrease is attributable to normal portfolio management activities, with the net reduction being attributed to normal sales, payment, and amortization activity. For the six months ended June 30, 2015, securities were sold resulting in proceeds of \$12.6 million, gross gains of \$0.2 million, and no losses.

## Liabilities

Our total liabilities were \$1.272 billion as of June 30, 2015, an increase of \$62 million, from \$1.210 billion at December 31, 2014. The net change was primarily due to a \$24 million increase in customer deposits, a \$4 million increase in customer repurchase agreements, an \$18 million increase in other liabilities, and a \$16 million increase in Federal Home Loan Bank advances.



## Deposits

Deposits represent our primary source of funds. We intend to continue to focus on growth in transactional deposit accounts as part of our growth strategy, both in our existing branch networks and through targeted acquisitions.

Our total deposits were \$1.189 billion as of June 30, 2015, compared to \$1.165 billion as of December 31, 2014, an increase of \$24 million. As of June 30, 2015, interest bearing demand deposits, noninterest bearing deposits, money market deposits and savings deposits accounted for 49% of our total deposits, while individual retirement accounts and certificates of deposit made up 51% of total deposits. The average cost of interest bearing deposits was 0.65% for the three and six months ended June 30, 2015, and 0.50% for the three and six months ended June 30, 2014, on an annualized basis.

Edgar Filing: Triumph Bancorp, Inc. - Form 10-Q

The following table summarizes our average deposit balances and weighted average rates for the three and six month periods ended June 30, 2015 and 2014:

(Dollars in thousands)	Three Months Ended June 30, 2015			Three Months Ended June 30, 2014		
	Average Balance	Weighted Avg Yields	% of Total	Average Balance	Weighted Avg Yields	% of Total
Noninterest bearing demand	\$170,240	—	14 %	\$168,808	—	15 %
Interest bearing demand	239,033	0.06 %	20 %	251,075	0.08 %	23 %
Individual retirement accounts	55,778	1.21 %	5 %	52,690	1.10 %	5 %
Money market	116,517	0.23 %	10 %	137,630	0.23 %	13 %
Savings	74,088	0.05 %	6 %	74,583	0.05 %	7 %
Certificates of deposit	485,533	1.04 %	41 %	352,227	0.91 %	32 %
Brokered deposits	50,002	1.00 %	4 %	50,789	0.45 %	5 %
Total	\$1,191,191	0.56 %	100 %	\$1,087,802	0.42 %	100 %

(Dollars in thousands)	Six Months Ended June 30, 2015			Six Months Ended June 30, 2014		
	Average Balance	Weighted Avg Yields	% of Total	Average Balance	Weighted Avg Yields	% of Total
Noninterest bearing demand	\$165,583	—	14 %	\$156,377	—	15 %
Interest bearing demand	234,766	0.06 %	20 %	228,776	0.07 %	22 %
Individual retirement accounts	55,575	1.18 %	5 %	52,991	1.08 %	5 %
Money market	117,851	0.23 %	10 %	141,123	0.23 %	13 %
Savings	73,067	0.05 %	6 %	73,271	0.05 %	7 %
Certificates of deposit	477,100	1.03 %	41 %	354,170	0.91 %	33 %
Brokered deposits	50,003	1.00 %	4 %	54,592	0.41 %	5 %
Total	\$1,173,945	0.56 %	100 %	\$1,061,300	0.43 %	100 %

The increase in the average balance of certificates of deposit as a percentage of average total deposits was due to a change in the mix of our interest bearing deposits toward higher rate certificates of deposit as these deposit products were used in part to fund our organic loan growth period over period.

The following table provides information on the maturity distribution of time deposits with individual balances of \$100,000 to \$250,000 and of time deposits with individual balances of \$250,000 or more as of June 30, 2015:

(Dollars in thousands)	\$100,000 to \$250,000	\$250,000 and Over	Total
Maturity			

Edgar Filing: Triumph Bancorp, Inc. - Form 10-Q

3 months or less	\$46,116	\$21,647	\$67,763
Over 3 through 6 months	38,248	12,679	50,927
Over 6 through 12 months	83,349	26,073	109,422
Over 12 months	65,635	31,645	97,280
	\$233,348	\$92,044	\$325,392

Short-Term Borrowings

The following table provides a summary of our short-term borrowings as and for the six months ended June 30, 2015 and the year ended December 31, 2014:

	June 30,	December		
(Dollars in thousands)	2015	31,		
		2014		
Average amount outstanding during the period	\$22,083	\$40,346		
Amount outstanding at end of period	32,011	12,282		
Highest month end balance during the period	37,288	85,313		
Weighted average interest rate at end of period	0.06	0.05	%	%
Weighted average interest rate during the period	0.17	0.14	%	%

### Customer Repurchase Agreements

Customer repurchase agreements outstanding totaled \$13.0 million at June 30, 2015. The maximum amount outstanding at any month end during the six month period ended June 30, 2015 occurred in June 2015 with a balance of \$13.0 million. Customer repurchase agreements outstanding totaled \$9.3 million at December 31, 2014, and the maximum amount outstanding of these agreements at any month end during the year ended December 31, 2014 occurred in March 2014 with a balance of \$17.7 million. Our customer repurchase agreements generally have maturities that fall within one year. Variances in these balances are attributable to normal customer behavior and seasonal factors affecting their liquidity positions.

### FHLB Advances

As part of our overall funding and liquidity management program, from time to time we borrow from the Federal Home Loan Banks of Dallas and Des Moines. Our FHLB advances are collateralized by assets, including a blanket pledge of certain loans. Our FHLB borrowings totaled \$19.0 million as of June 30, 2015 and \$3.0 million as of December 31, 2014. Our FHLB borrowings outstanding are short term in nature, generally maturing within one month. The \$16.0 million increase in borrowings from December 31, 2014 to June 30, 2015 was due to normal liquidity management efforts as we balance the term, cost, and availability of various sources of funds. As of June 30, 2015 and December 31, 2014, we had \$101.7 million and \$104.4 million, respectively, in unused and available advances from the FHLB.

### Long-Term Debt

#### Junior Subordinated Debentures

National Bancshares, Inc., which became our wholly owned subsidiary as part of the Triumph Community Bank acquisition, has two junior subordinated debentures outstanding with a combined face value of \$33.0 million. These debentures are unsecured obligations and were issued to two trusts that are unconsolidated subsidiaries of National Bancshares, Inc. The trusts in turn issued trust preferred securities with identical payment terms to unrelated investors. The debentures mature in September 2033 and July 2036 and may be called at par plus any accrued but unpaid interest; however, we have no current plans to redeem them prior to maturity. Interest on the debentures is calculated quarterly, based on a rate equal to three month LIBOR plus a weighted average spread of 2.28%. As part of the purchase accounting adjustments made with the Triumph Community Bank acquisition, we adjusted the carrying value of the junior subordinated debentures to fair value as of October 15, 2013. The junior subordinated debentures had a combined carrying value of \$24.6 million as of June 30, 2015 and \$24.4 million as of December 31, 2014, and the discount will be amortized through maturity and recognized as a component of interest expense.

The debentures are included on our consolidated balance sheet as liabilities; however, for regulatory purposes, these obligations are eligible for inclusion in regulatory capital, subject to certain limitations. All of the carrying value of \$24.6 million and \$24.4 million was allowed in the calculation of Tier I capital as of June 30, 2015 and December 31, 2014, respectively.

### Capital Resources and Liquidity Management

#### Capital Resources

Our stockholders' equity totaled \$257.5 million as of June 30, 2015, an increase of \$20.0 million from \$237.5 million as of December 31, 2014. Stockholders' equity increased during this period primarily due to net income for the period of \$19.0 million.

## Liquidity Management

We define liquidity as our ability to generate sufficient cash to fund current loan demand, deposit withdrawals, or other cash demands and disbursement needs, and otherwise to operate on an ongoing basis.

We manage liquidity at the holding company level as well as that of our bank subsidiaries. The management of liquidity at both levels is critical, because the holding company and our bank subsidiaries have different funding needs and sources, and each is subject to regulatory guidelines and requirements which require minimum levels of liquidity. We believe that our liquidity ratios meet or exceed those guidelines and our present position is adequate to meet our current and future liquidity needs.

Our liquidity requirements are met primarily through cash flow from operations, receipt of pre-paid and maturing balances in our loan and investment portfolios, debt financing and increases in customer deposits. Our liquidity position is supported by management of liquid assets and liabilities and access to other sources of funds. Liquid assets include cash, interest bearing deposits in banks, federal funds sold, securities available for sale and maturing or prepaying balances in our investment and loan portfolios. Liquid liabilities include core deposits, federal funds purchased, customer repurchase agreements and other borrowings. Other sources of funds include the sale of loans, brokered deposits, the issuance of additional collateralized borrowings such as FHLB advances, the issuance of debt

securities, borrowings through the Federal Reserve's discount window and the issuance of common securities. For additional information regarding our operating, investing and financing cash flows, see the Consolidated Statements of Cash Flows provided in our consolidated financial statements.

In addition to the liquidity provided by the sources described above, our subsidiary banks maintain correspondent relationships with other banks in order to sell loans or purchase overnight funds should additional liquidity be needed. As of June 30, 2015, Triumph Savings Bank had unsecured federal funds lines of credit with two unaffiliated banks totaling \$24.5 million, and Triumph Community Bank had unsecured federal funds lines of credit with six unaffiliated banks totaling \$100.0 million, with no amounts advanced against those lines at that time.

### Regulatory Capital Requirements

Our capital management consists of providing equity to support our current and future operations. We are subject to various regulatory capital requirements administered by federal and state banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory and possibly additional discretionary actions by regulators that, if undertaken, could have a direct material effect on the Company's, Triumph Savings Bank's or Triumph Community Bank's financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Company, Triumph Savings Bank and Triumph Community Bank each must meet specific capital guidelines that involve quantitative measures of their assets, liabilities and certain off balance sheet items as calculated under regulatory accounting practices. The capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings and other factors.

Quantitative measures established by regulations to ensure capital adequacy require the Company, Triumph Savings Bank and Triumph Community Bank to maintain minimum amounts and ratios of total, Tier 1, and common equity Tier 1 capital to risk weighted assets, and of Tier 1 capital to average assets.

In July 2013, the U.S. banking regulators adopted a final rule which implements the Basel III regulatory capital reforms from the Basel Committee on Banking Supervision, and certain changes required by the Dodd-Frank Act. The final rule established an integrated regulatory capital framework and introduces the "Standardized Approach" for risk-weighted assets, which replaces the Basel I risk-based guidance for determining risk-weighted assets as of January 1, 2015, the date the Company became subject to the new rules. Based on the Company's current capital composition and levels, the Company believes it is in compliance with the requirements as set forth in the final rules.

The rules include new risk-based capital and leverage ratios, which will be phased in from 2015 to 2019, and refine the definition of what constitutes "capital" for purposes of calculating those ratios. The new minimum capital level requirements applicable to the Company, Triumph Savings Bank and Triumph Community Bank are set forth in the table below. The final rules also establish a "capital conservation buffer" of 2.5% above the new regulatory minimum capital requirements. The capital conservation buffer will be phased-in over four years beginning on January 1, 2016 and becoming fully effective on January 1, 2019. Under the final rules, institutions are subject to limitations on paying dividends, engaging in share repurchases, and paying discretionary bonuses if its capital level falls below the buffer amount. These limitations establish a maximum percentage of eligible retained income that could be utilized for such actions.

The final rules also contain revisions to the prompt corrective action framework, which is designed to place restrictions on insured depository institutions if their capital levels begin to show signs of weakness. Under the prompt corrective action requirements, which are designed to complement the capital conservation buffer, insured depository institutions are now required to meet the new capital level requirements set forth in the table below in order to qualify as "well capitalized." As of June 30, 2015, Triumph Savings Bank's and Triumph Community Bank's capital ratios exceeded those levels necessary to be categorized as "well capitalized" under the regulatory framework for prompt

corrective action. There are no conditions or events since June 30, 2015 that management believes would change either institution's category.

In conjunction with the acquisition of Triumph Community Bank, we also made further commitments to maintain certain capital levels at Triumph Community Bank. We have agreed to maintain a minimum Tier 1 capital to average assets ratio of 8.0% of adjusted average assets and total risk-based ratio of 10.0%.

The actual capital amounts and ratios for the Company, TSB, and TCB are presented in the following table as of June 30, 2015. For periods beginning on or after January 1, 2015, capital ratios are calculated and presented in accordance with the requirements of Basel III.

(Dollars in thousands) As of June 30, 2015	Actual		To Be Adequately Capitalized Under Prompt Corrective Action Provisions		To Be Well Capitalized Under Prompt Corrective Action Provisions	
	Amount	Ratio	Amount	Ratio	Amount	Ratio
<b>Total capital (to risk weighted assets)</b>						
Triumph Bancorp, Inc.	\$263,293	20.0%	\$105,102	8.0%	N/A	N/A
Triumph Savings Bank, SSB	\$62,464	15.5%	\$32,232	8.0%	\$40,291	10.0%
Triumph Community Bank	\$132,191	15.3%	\$69,035	8.0%	\$86,293	10.0%
<b>Tier 1 capital (to risk weighted assets)</b>						
Triumph Bancorp, Inc.	\$251,691	19.2%	\$78,826	6.0%	N/A	N/A
Triumph Savings Bank, SSB	\$57,595	14.3%	\$24,174	6.0%	\$32,232	8.0%
Triumph Community Bank	\$125,552	14.6%	\$51,774	6.0%	\$69,032	8.0%
<b>Common equity Tier 1 capital (to risk weighted assets)</b>						
Triumph Bancorp, Inc.	\$223,046	17.0%	\$59,120	4.5%	N/A	N/A
Triumph Savings Bank, SSB	\$57,595	14.3%	\$18,131	4.5%	\$26,189	6.5%
Triumph Community Bank	\$125,552	14.6%	\$38,831	4.5%	\$56,089	6.5%
<b>Tier 1 capital (to average assets)</b>						
Triumph Bancorp, Inc.	\$251,691	17.0%	\$59,181	4.0%	N/A	N/A
Triumph Savings Bank, SSB	\$57,595	13.3%	\$17,321	4.0%	\$21,651	5.0%
Triumph Community Bank	\$125,552	12.6%	\$39,880	4.0%	\$49,850	5.0%

#### Contractual Obligations

The following table summarizes our contractual obligations and other commitments to make future payments as of June 30, 2015 excluding purchase accounting adjustments for our junior subordinated debentures and deposits. The amount of the obligations presented in the table reflects principal amounts only and excludes the amount of interest we are obligated to pay. Also excluded from the table are a number of obligations to be settled in cash. These excluded items are reflected in our consolidated balance sheet and include deposits with no stated maturity, trade payables, accrued interest payable and customer repurchase agreements.



Edgar Filing: Triumph Bancorp, Inc. - Form 10-Q

Payments Due by Period - June 30, 2015					
			After One	After Three	
		One Year or	but within Three Years	but within Five Years	After Five Years
(Dollars in thousands)	Total	Less			
Customer repurchase agreements	\$13,011	\$13,011	\$—	\$—	\$—
Federal Home Loan Bank advances	19,000	19,000	—	—	—
Junior subordinated debentures	32,990	—	—	—	32,990
Operating lease agreements	7,992	1,699	3,091	2,303	899
Time deposits with stated maturity dates	606,755	386,320	195,931	24,504	—
Total contractual obligations	\$679,748	\$420,030	\$199,022	\$26,807	\$33,889

## Off-Balance Sheet Arrangements

In the normal course of business, we enter into various transactions, which, in accordance with GAAP, are not included in our consolidated balance sheets. We enter into these transactions to meet the financing needs of our customers. These transactions include commitments to extend credit and standby and commercial letters of credit, which involve, to varying degrees, elements of credit risk and interest rate risk in excess of the amounts recognized in the consolidated balance sheets.

The following table details our commitments associated with outstanding standby and commercial letters of credit and commitments to extend credit. Since commitments associated with letters of credit and commitments to extend credit may expire unused, the amounts shown do not necessarily reflect actual future cash funding requirements.

	June 30,	December
(Dollars in thousands)	2015	31, 2014
Commitments to make loans	\$23,970	\$19,792
Unused lines of credit	221,698	227,963
Standby letters of credit	3,369	3,755
Total other commitments	\$249,037	\$251,510

## Critical Accounting Policies and Estimates

The preparation of our consolidated financial statements in accordance with U.S. generally accepted accounting principles, or GAAP, requires us to make estimates and judgments that affect our reported amounts of assets, liabilities, income and expenses and related disclosure of contingent assets and liabilities. We base our estimates on historical experience and on various other assumptions that are believed to be reasonable under current circumstances, results of which form the basis for making judgments about the carrying value of certain assets and liabilities that are not readily available from other sources. We evaluate our estimates on an ongoing basis. Actual results may differ from these estimates under different assumptions or conditions.

Accounting policies, as described in detail in the notes to our consolidated financial statements are an integral part of our financial statements. A thorough understanding of these accounting policies is essential when reviewing our reported results of operations and our financial position. We believe that the critical accounting policies and estimates discussed below require us to make difficult, subjective or complex judgments about matters that are inherently uncertain. Changes in these estimates that are likely to occur from period to period, or the use of different estimates that we could have reasonably used in the current period, would have a material impact on our financial position, results of operations or liquidity.

**Originated Loans.** Loans that management has the intent and ability to hold for the foreseeable future or until maturity or payoff are reported at the principal balance outstanding, net of unearned income, deferred loan fees and costs, and any direct principal charge-offs. Interest income is accrued on the unpaid principal balance. Loan origination fees, net of certain direct origination costs, are deferred and recognized in interest income over the remaining life of the loan without anticipating prepayments. Loans are considered past due or delinquent when the contractual principal or interest due in accordance with the terms of the loan agreement or any portion thereof remains unpaid after the due date of the scheduled payment. Loans are classified as nonaccrual when, in the opinion of management, collection of principal or interest is doubtful. Generally, loans are placed in nonaccrual status due to the continued failure to adhere

to contractual payment terms by the borrower coupled with other pertinent factors, such as insufficient collateral value.

The accrual of interest income on single family residential mortgage, commercial and commercial real estate loans is discontinued at the time the loan is 90 days delinquent unless the loan is well-secured and in process of collection, or if full collection of interest or principal becomes uncertain. Consumer loans are typically charged off no later than 120 days past due. Past due status is based on the contractual terms of the loan. In all cases, loans are placed on nonaccrual or charged-off at an earlier date if collection of principal or interest is considered doubtful. All interest accrued but not received for a loan placed on nonaccrual is charged against interest income. Interest received on such loans is accounted for on the cash-basis or cost recovery method, until qualifying for return to accrual. Loans are returned to accrual status when all the principal and interest amounts contractually due are brought current and future payments are reasonably assured.

**Purchased Loans.** Purchased loans are recorded at fair value at the date of acquisition based on a discounted cash flow methodology that considered various factors including the type of loan and related collateral, classification status, fixed or variable interest rate, term of loan and whether or not the loan was amortizing, and a discount rate reflecting the Company's assessment of risk inherent in the cash flow estimates. Larger purchased loans are individually evaluated while smaller purchased loans are grouped together according to similar characteristics and were treated in the aggregate when applying various valuation techniques. These cash flow evaluations are inherently subjective as they require material estimates, all of which may be susceptible to significant change.

The cash flows anticipated to be collected on PCI loans are estimated based upon the expected remaining life of the underlying loans, which includes the effects of estimated prepayments. Purchased loans are considered credit impaired if there is evidence of credit deterioration at the date of purchase and if it is probable that not all contractually required payments will be collected. Interest income, through accretion of the difference between the carrying value of the loans and the expected cash flows is recognized on all PCI loans, unless the timing and amount of expected cash flows cannot be reasonably estimated, in which case the PCI loan would be classified as nonaccrual. Expected cash flows are re-estimated quarterly. A decline in the present value of current expected cash flows subsequent to acquisition compared to the previously estimated expected cash flows, due in any part to change in credit, is referred to as credit impairment and recorded as provision for loan losses during the period. PCI loans generally are not classified as impaired on the acquisition date. Declines in the present value of expected cash flows only from the expected timing of such cash flows is recognized prospectively as a decrease in yield on the loan. Improvement in expected cash flows is recognized prospectively as an adjustment to the yield on the loan once any previously recorded impairment is recaptured.

Purchased loans that were not considered PCI at acquisition have premiums or discounts. Premiums and discounts recorded when the loans were recorded at their estimated fair values at acquisition are amortized or accreted over the remaining term of the loan as an adjustment to the related loan's yield. Loans are considered past due or delinquent when the contractual principal or interest due in accordance with the terms of the loan agreement or any portion thereof remains unpaid after the due date of the scheduled payment. The subsequent accounting for acquired non-PCI loans follows the accounting for originated loans.

ALLL. The ALLL is a reserve for probable incurred credit losses. Loan losses are charged against the allowance when management believes the uncollectibility of a loan balance is confirmed. Subsequent recoveries, if any, are credited to the allowance. Management estimates the allowance balance required using past loan loss experience, the nature and volume of the portfolio, information about specific borrower situations and estimated collateral values, economic conditions and other factors. Allocations of the allowance may be made for specific loans, but the entire allowance is available for any loan that, in management's judgment, should be charged off.

The allowance consists of specific and general components. The specific component relates to loans that are individually classified as impaired when, based on current information and events, it is probable that the Company will be unable to collect all amounts due according to the contractual terms of the loan agreement. Loans for which the terms have been modified resulting in a concession, and for which the borrower is experiencing financial difficulties, are considered TDRs and classified as impaired.

Factors considered by management in determining impairment include payment status, collateral value, and the probability of collecting scheduled principal and interest payments when due. Loans that experience insignificant payment delays and payment shortfalls generally are not classified as impaired. Management determines the significance of payment delays and payment shortfalls on a case-by-case basis, taking into consideration all of the circumstances surrounding the loan and the borrower, including the length of the delay, the reasons for the delay, the borrower's prior payment record, and the amount of the shortfall in relation to the principal and interest owed.

All loans are subject to being individually evaluated for impairment. If an impaired loan is determined to have incurred a loss, a portion of the allowance is allocated so that the loan is reported, net, at the present value of estimated future cash flows using the loan's existing rate or at the fair value of collateral if repayment is expected solely from the collateral. Large groups of smaller balance homogeneous loans are collectively evaluated for impairment and, accordingly, they are not separately identified for impairment disclosures.

TDRs are separately identified for impairment disclosures and are measured at the present value of estimated future cash flows using the loan's effective rate at inception. If a TDR is considered to be a collateral dependent loan, the loan

is reported, net, at the fair value of the collateral. For TDRs that subsequently default, the Company determines the amount of reserve in accordance with the accounting policy for the ALLL.

The general component covers non-impaired loans and is based on historical loss experience adjusted for current factors. The historical loss experience is determined by portfolio segment and is based on the actual loss history experienced by the Company since acquisition. This actual loss experience is supplemented with other economic factors based on the risks present for each portfolio segment. These economic factors include consideration of the following: levels of and trends in delinquencies and impaired loans; levels of and trends in charge-offs and recoveries; trends in volume and terms of loans; effects of any changes in risk selection and underwriting standards; other changes in lending policies, procedures, and practices; experience, ability, and depth of lending management and other relevant staff; national and local economic trends and conditions; industry conditions; and effects of changes in credit concentrations.

Goodwill and Core Deposit Intangibles. Goodwill resulting from business combinations is determined as the excess of the fair value of the consideration transferred, plus the fair value of any noncontrolling interests in the acquiree, over the fair value of the net assets acquired and liabilities assumed as of the acquisition date. In the event the fair value of the net assets acquired and liabilities assumed exceeds the consideration transferred, plus the fair value of any noncontrolling interests in the acquiree, a bargain purchase gain is recognized.

Goodwill and intangible assets acquired in a purchase business combination and determined to have an indefinite useful life are not amortized, but tested for impairment at least annually or more frequently if events and circumstances exist that indicate that a goodwill impairment test should be performed. Intangible assets with definite useful lives are amortized over their estimated useful lives to their estimated residual values. Goodwill is the only intangible asset with an indefinite life on the Company's balance sheet.

Other intangible assets consist of core deposit and loan customer relationship intangible assets representing the estimated values of acquired relationships with deposit and loan customers arising from acquisitions and are amortized on an accelerated method over their estimated useful lives. The estimated fair value of core deposit intangible assets is based on a discounted cash flow methodology that considers customer attrition rates, cost of the deposit base and maintenance cost. The estimated fair value of loan customer relationship intangible assets is based on a multi-period excess earnings method that considers estimated customer loan renewal rates, portfolio yields, ongoing lending fees and costs, and credit losses.

Fair Values of Financial Instruments. In general, fair values of financial instruments are based upon quoted market prices, where available. If such quoted market prices are not available, fair value is based upon internally developed models that primarily use, as inputs, observable market-based parameters. Valuation adjustments may be made to ensure that financial instruments are recorded at fair value. These adjustments may include amounts to reflect counterparty credit quality and/or the Company's creditworthiness, among other things, as well as unobservable parameters. Any such valuation adjustments are applied consistently over time.

In the ordinary course of business, the Company generally does not sell or transfer non-impaired loans and deposits. As such, the disclosures that present the estimated fair value for non-impaired loans and deposits are highly judgmental and may not represent amounts to be received if the Company were to sell or transfer such items.

#### Recently Issued Accounting Pronouncements

Effective January 1, 2015, the Company adopted Accounting Standards Update (ASU) No. 2014-04, "Receivables – Troubled Debt Restructurings by Creditors" (ASU 2014-04). Issued in January 2014, ASU 2014-04 affects all creditors when an in substance repossession or foreclosure of residential real estate property collateralizing a consumer mortgage loan in satisfaction of a receivable has occurred. Adoption of this ASU did not have a material impact on the Company's financial statements.

Issued in June 2014, ASU No. 2014-11, "Transfers and Servicing (Topic 860) - Repurchase-to-Maturity Transactions, Repurchase Financings, and Disclosure" (ASU 2014-11) aligns the accounting for repurchase-to-maturity transactions and repurchase agreements executed as a repurchase financing with the accounting for other typical repurchase agreements. Effective for interim periods beginning after March 31, 2015, the ASU requires entities to disclose certain information about transfers accounted for as sales in transactions that are economically similar to repurchase agreements. In addition, disclosures are required related to collateral, remaining contractual tenor, and the potential risks associated with repurchase agreements, securities lending transactions, and repurchase-to-maturity transactions. Adoption of this ASU did not have a material impact on the Company's financial statements as the Company's repurchase agreements consist primarily of overnight customer sweep agreements secured by pledged U.S. Government agency and residential mortgage-backed securities.

Effective January 1, 2015, the Company retrospectively adopted ASU No. 2015-02, "Amendments to the Consolidation Analysis" (ASU 2015-02). Issued in February 2015, ASU 2015-02 simplifies consolidation accounting by reducing the number of consolidation models and changing various aspects of current GAAP, including certain consolidation criteria for variable interest entities. Adoption of this ASU did not have a material impact on the Company's financial statements.

On May 28, 2014, the FASB issued ASU No. 2014-09, "Revenue from Contracts with Customers" (ASU 2014-09), which requires an entity to recognize the amount of revenue to which it expects to be entitled for the transfer of promised goods or services to customers. The ASU will replace most existing revenue recognition guidance in GAAP when it becomes effective. The new standard was originally effective for the Company on January 1, 2017. However, at its July 9, 2015 meeting the FASB agreed to defer the mandatory effective date the new standard would take effect for reporting periods beginning after December 15, 2017, with early adoption allowed as of the original effective date for public companies. The standard permits the use of either the retrospective or cumulative effect transition method. The Company is evaluating the effect that ASU 2014-09 will have on its consolidated financial statements and related disclosures. The Company has not yet selected a transition method nor has it determined the effect of the standard on its ongoing financial reporting.

## Forward-Looking Statements

This document contains forward-looking statements pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. These forward-looking statements reflect our current views with respect to, among other things, future events and our financial performance. These statements are often, but not always, made through the use of words or phrases such as “may,” “should,” “could,” “predict,” “potential,” “believe,” “will likely result,” “expect,” “will,” “anticipate,” “seek,” “estimate,” “intend,” “plan,” “projection,” “would” and “outlook,” or the negative version of those other comparable of a future or forward-looking nature. These forward-looking statements are not historical facts and are based on current expectations, estimates and projections about our industry, management’s beliefs and certain assumptions made by management, many of which, by their nature, are inherently uncertain and beyond our control. Accordingly, we caution you that any such forward-looking statements are not guarantees of future performance and are subject to risks, assumptions and uncertainties that are difficult to predict. Although we believe that the expectations reflected in these forward-looking statements are reasonable as of the date made, actual results may prove to be materially different from the results expressed or implied by the forward-looking statements.

There are or will be important factors that could cause our actual results to differ materially from those indicated in these forward-looking statements, including, but are not limited to, the following:

- our limited operating history as an integrated company and our recent acquisitions;
- business and economic conditions generally and in the bank and non-bank financial services industries, nationally and within our local market area;
- our ability to mitigate our risk exposures;
- our ability to maintain our historical earnings trends;
- risks related to the integration of acquired businesses and any future acquisitions;
- changes in management personnel;
- interest rate risk;
- concentration of our factoring services in the transportation industry;
- credit risk associated with our loan portfolio;
- lack of seasoning in our loan portfolio;
- deteriorating asset quality and higher loan charge-offs;
- time and effort necessary to resolve nonperforming assets;
- inaccuracy of the assumptions and estimates we make in establishing reserves for probable loan losses and other estimates;
- lack of liquidity;
  - fluctuations in the fair value and liquidity of the securities we hold for sale;
- impairment of investment securities, goodwill, other intangible assets or deferred tax assets;
- risks related to our acting as the asset manager for one or more CLOs;
- our risk management strategies;
- environmental liability associated with our lending activities;
- increased competition in the bank and non-bank financial services industries, nationally, regionally or locally, which may adversely affect pricing and terms;
- the obligations associated with being a public company;
- the accuracy of our financial statements and related disclosures;
- material weaknesses in our internal control over financial reporting;
- system failures or failures to prevent breaches of our network security;
- the institution and outcome of litigation and other legal proceedings against us or to which we become subject;
- changes in carry-forwards of net operating losses;
- changes in federal tax law or policy;





- the impact of recent and future legislative and regulatory changes, including changes in banking, securities and tax laws and regulations, such as the Dodd-Frank Act and their application by our regulators;
- governmental monetary and fiscal policies;
- changes in the scope and cost of FDIC, insurance and other coverages;
- failure to receive regulatory approval for future acquisitions;
- increases in our capital requirements; and
- risk retention requirements under the Dodd-Frank Act.

The foregoing factors should not be construed as exhaustive. If one or more events related to these or other risks or uncertainties materialize, or if our underlying assumptions prove to be incorrect, actual results may differ materially from what we anticipate. Accordingly, you should not place undue reliance on any such forward-looking statements. Any forward-looking statement speaks only as of the date on which it is made and we do not undertake any obligation to publicly update or review any forward-looking statement, whether as a result of new information, future developments or otherwise. New factors emerge from time to time and it is not possible for us to predict which will arise. In addition, we cannot assess the impact of each factor on our business or the extent to which any factor, or combination of factors, may cause actual results to differ materially from those contained in any forward-looking statements.

### ITEM 3

#### QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISKS

##### Asset/Liability Management and Interest Rate Risk

The principal objective of our asset and liability management function is to evaluate the interest rate risk within the balance sheet and pursue a controlled assumption of interest rate risk while maximizing net income and preserving adequate levels of liquidity and capital. The Board of Directors of each of our subsidiary banks has oversight of our asset and liability management function, which is managed by our Chief Financial Officer. Our Chief Financial Officer meets with our senior executive management team regularly to review, among other things, the sensitivity of our assets and liabilities to market interest rate changes, local and national market conditions and market interest rates. That group also reviews our liquidity, capital, deposit mix, loan mix and investment positions.

As a financial institution, our primary component of market risk is interest rate volatility. Fluctuations in interest rates will ultimately impact both the level of income and expense recorded on most of our assets and liabilities, and the fair value of all interest-earning assets and interest-bearing liabilities, other than those which have a short term to maturity. Interest rate risk is the potential of economic losses due to future interest rate changes. These economic losses can be reflected as a loss of future net interest income and/or a loss of current fair values. The objective is to measure the effect on net interest income and to adjust the balance sheet to minimize the inherent risk while at the same time maximizing income.

We manage our exposure to interest rates primarily by structuring our balance sheet in the ordinary course of business. We do not typically enter into derivative contracts for the purpose of managing interest rate risk, but we may elect to do so in the future. Based upon the nature of our operations, we are not subject to foreign exchange or commodity price risk. We do not own any trading assets.

We use an interest rate risk simulation model to test the interest rate sensitivity of net interest income and the balance sheet. Instantaneous parallel rate shift scenarios are modeled and utilized to evaluate risk and establish exposure limits for acceptable changes in net interest margin. These scenarios, known as rate shocks, simulate an instantaneous change in interest rates and use various assumptions, including, but not limited to, prepayments on loans and securities, deposit decay rates, pricing decisions on loans and deposits, reinvestment and replacement of asset and liability cash flows. We also analyze the economic value of equity as a secondary measure of interest rate risk. This is a complementary measure to net interest income where the calculated value is the result of the fair value of assets less the fair value of liabilities. The economic value of equity is a longer term view of interest rate risk because it measures the present value of all future cash flows. The impact of changes in interest rates on this calculation is analyzed for the risk to our future earnings and is used in conjunction with the analyses on net interest income.

The following table summarizes simulated change in net interest income versus unchanged rates as of June 30, 2015 and December 31, 2014:

	June 30, 2015		December 31, 2014	
	Months		Months	
	Following		Following	
	12 Months	3-24	12 Months	3-24
+400 basis points	9.2 %	4.4 %	6.4 %	1.7 %
+300 basis points	6.6 %	3.0 %	4.6 %	1.3 %
+200 basis points	4.0 %	1.7 %	2.7 %	0.8 %
+100 basis points	1.8 %	0.6 %	1.3 %	0.5 %
Flat rates	0.0 %	0.0 %	0.0 %	0.0 %
-100 basis points	(1.1 %)	(2.8 %)	(0.2 %)	(2.7 %)

The following table presents the change in our economic value of equity as of June 30, 2015 and December 31, 2014, assuming immediate parallel shifts in interest rates:

	Economic Value of Equity at Risk (%)			
	June 30, 2015		December 31, 2014	
+400 basis points	1.9	%	9.5	%
+300 basis points	0.9	%	7.8	%
+200 basis points	(0.4)	%	5.6	%
+100 basis points	(1.1)	%	3.2	%
Flat rates	0.0	%	0.0	%
-100 basis points	(6.1)	%	(5.6)	%

Many assumptions are used to calculate the impact of interest rate fluctuations. Actual results may be significantly different than our projections due to several factors, including the timing and frequency of rate changes, market conditions and the shape of the yield curve. The computations of interest rate risk shown above do not include actions that our management may undertake to manage the risks in response to anticipated changes in interest rates, and actual results may also differ due to any actions taken in response to the changing rates.

As part of our asset/liability management strategy, our management has emphasized the origination of shorter duration loans as well as variable rate loans to limit the negative exposure to a rate increase. The Triumph Community Bank acquisition was in large part a result of management's desire to acquire their deposit transaction accounts, particularly noninterest or low interest-bearing non-maturity deposit accounts, whose cost is less sensitive to changes in interest rates. We intend to focus our strategy on utilizing this acquired deposit base and operating platform to increase these deposit transaction accounts.

ITEM 4

CONTROLS AND PROCEDURES

Evaluation of disclosure controls and procedures. An evaluation of the effectiveness of the design and operation of our disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended (the Exchange Act)) as of the end of the period covered by this Quarterly Report on Form 10-Q was performed under the supervision and with the participation of management, including our Chief Executive Officer and Chief Financial Officer. In designing and evaluating the disclosure controls and procedures, management recognizes that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives, and management was required to apply judgment in evaluating its controls and procedures. Based upon that evaluation, our Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures are effective to provide reasonable assurance that information required to be disclosed by the Company in the reports that it files or submits under the Exchange Act is accumulated and communicated to management, including our Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure and are effective to provide reasonable assurance that such information is recorded, processed, summarized and reported within the time periods specified by the SEC's rules and forms.

Changes in internal control over financial reporting. There were no changes in the Company's internal control over financial reporting (as such term is defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act) during the period covered by this Quarterly Report on Form 10-Q that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

## PART II – OTHER INFORMATION

### Item 1. Legal Proceedings

From time to time we are a party to various litigation matters incidental to the conduct of our business. We are not presently party to any legal proceedings the resolution of which we believe would have a material adverse effect on our business, prospects, financial condition, liquidity, results of operation, cash flows or capital levels.

#### Trademark Infringement Lawsuit

On February 18, 2015, a trademark infringement suit was filed in the United States District Court for the Western District of Tennessee Western Division against the Company and certain of its subsidiaries by Triumph Bancshares, Inc. and Triumph Bank, Inc., asserting that the Company's use of "Triumph" as part of their trademarks and domain names causes a likelihood of confusion, has caused actual confusion, and infringes plaintiffs' trademarks. The suit seeks damages as well as an injunction to prevent the use of the name "Triumph" and certain other matters with respect to the Company and its subsidiaries. The Company disagrees with the allegations in the complaint and will defend it vigorously.

### Item 1A. Risk Factors

There have been no material changes in the Company's risk factors from those disclosed in the Company's Annual Report on Form 10-K for the year ended December 31, 2014.

### Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

None.

### Item 3. Defaults Upon Senior Securities

Not applicable.

Item 4. Mine Safety Disclosures

Not applicable.

Item 5. Other Information

None.

71

---

Item 6. Exhibits

Exhibits

- 3.1 Second Amended and Restated Certificate of Formation of the Registrant, effective November 7, 2014, incorporated by reference to Exhibit 3.1 to Form 8-K filed with the SEC on November 13, 2014.
- 3.2 Second Amended and Restated Bylaws of the Registrant, effective November 7, 2014, incorporated by reference to Exhibit 3.2 to Form 8-K filed with the SEC on November 13, 2014.
- 31.1 Certification of Chief Executive Officer pursuant to Rule 13a-14(a) as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 31.2 Certification of Chief Financial Officer pursuant to Rule 13a-14(a) as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 32.1 Certification of Chief Executive Officer and Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- 101 XBRL Instance Document



SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

TRIUMPH BANCORP, INC.  
(Registrant)

Date: July 31, 2015 /s/ Aaron P. Graft  
Aaron P. Graft  
President and Chief Executive Officer

Date: July 31, 2015 /s/ R. Bryce Fowler  
R. Bryce Fowler  
Chief Financial Officer