GLEN BURNIE BANCORP Form 10-Q May 15, 2018 <u>Table of Contents</u>

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

FORM 10-Q

# QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF

### THE SECURITIES EXCHANGE ACT OF 1934

For the Quarterly period ended March 31, 2018

OR

# TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE

# SECURITIES EXCHANGE ACT OF 1934

Commission file number 0-24047

GLEN BURNIE BANCORP

(Exact name of registrant as specified in its charter)

Maryland (State or other jurisdiction of incorporation or organization) 52-1782444 (I.R.S. Employer Identification No.)

101 Crain Highway, S.E.21061Glen Burnie, Maryland21061(Address of principal executive offices)(Zip Code)

Registrant's telephone number, including area code: (410) 766-3300

Inapplicable

(Former name, former address and former fiscal year if changed from last report.)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes No

Indicate by check mark if the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Non-Accelerated Filer (Do not check if a smaller reporting company) Smaller Reporting Company Emerging growth company	Large accelerated filer		Accelerated filer
	Non-Accelerated Filer	(Do not check if a smaller reporting company)	Smaller Reporting Company Emerging growth

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

The number of shares of the registrant's common stock outstanding as of May 6, 2018 was 2,807,819.

# GLEN BURNIE BANCORP AND SUBSIDIARIES

# TABLE OF CONTENTS

		Page
<u>Part I.</u>	FINANCIAL INFORMATION	
<u>Item 1.</u>	Financial Statements	
	Consolidated Balance Sheets: As of March 31, 2018 (unaudited) and December 31, 2017	3
	Consolidated Statements of Income: Three Months Ended March 31, 2018 and 2017 (unaudited)	4
	Consolidated Statements of Comprehensive Income: Three Months Ended March 31, 2018 and 2017 (unaudited)	5
	Consolidated Statements of Changes in Stockholders' Equity: Three Months Ended March 31, 2018 an 2017 (unaudited)	<u>d</u> 6
	Consolidated Statements of Cash Flows: Three Months Ended March 31, 2018 and 2017 (unaudited)	7
	Notes to Consolidated Financial Statements	8
<u>Item 2.</u>	Management's Discussion and Analysis of Financial Condition and Results of Operations	24
<u>Item 3.</u>	Quantitative and Qualitative Disclosures about Market Risk	35
<u>Item 4.</u>	Controls and Procedures	35
<u>Part II.</u>	OTHER INFORMATION	
<u>Item 1.</u>	Legal Proceedings	35
<u>Item 2.</u>	Unregistered Sales of Equity Securities and Use of Proceeds	35
<u>Item 3.</u>	Defaults Upon Senior Securities	35
<u>Item 4.</u>	Mine Safety Disclosures	36
<u>Item 5.</u>	Other Information	36
<u>Item 6.</u>	Exhibits	37
	<u>SIGNATURES</u>	38

# PART I – FINANCIAL INFORMATION

# ITEM 1. CONSOLIDATED FINANCIAL STATEMENTS

### GLEN BURNIE BANCORP AND SUBSIDIARIES

### CONSOLIDATED BALANCE SHEETS

### (dollars in thousands)

	March 31, 2018 (unaudited)	D	ecember 31, 2017 (audited)
ASSETS Cook and due from horizo	¢ 2 4 4 0	¢	2 (10
Cash and due from banks	\$ 2,449	\$	2,610
Interest-bearing deposits in other financial institutions	6,079		9,995
Cash and Cash Equivalents	8,528		12,605
Investment securities available for sale, at fair value	90,329		89,349
Restricted equity securities, at cost	1,231		1,232
Loans, net of deferred fees and costs	275,716		271,612
Allowance for loan losses	(2,899)		(2,589)
Loans, net	272,817		269,023
Real estate acquired through foreclosure	114		114
Premises and equipment, net	3,271		3,371
Bank owned life insurance	8,290		8,713
Deferred tax assets, net	2,759		2,429
Accrued interest receivable	1,182		1,133
Accrued taxes receivable			465
Prepaid expenses	554		433
Other assets	1,295		583
Total Assets	\$ 390,370	\$	389,450
LIABILITIES			
Noninterest-bearing deposits	\$ 107,073	\$	104,017
Interest-bearing deposits	229,097		230,221
Total Deposits	336,170		334,238
Short-term borrowings	20,000		20,000
Defined pension liability	341		335
Accrued Taxes Payable	134		_
Accrued expenses and other liabilities	538		835
Total Liabilities	357,183		355,408
	201,100		

# STOCKHOLDERS' EQUITY

STOCKHOLDERS' EQUITY		
Common stock, par value \$1, authorized 15,000,000 shares, issued and		
outstanding 2,804,456 and 2,801,149 shares as of March 31, 2018 and		
December 31, 2017, respectively.	2,804	2,801
Additional paid-in capital	10,301	10,267
Retained earnings	21,581	21,605
Accumulated other comprehensive loss	(1,499)	(631)
Total Stockholders' Equity	33,187	34,042
Total Liabilities and Stockholders' Equity	\$ 390,370	\$ 389,450

See accompanying notes to unaudited consolidated financial statements.

- 3 -

# GLEN BURNIE BANCORP AND SUBSIDIARIES

### CONSOLIDATED STATEMENTS OF INCOME

(dollars in thousands, except per share amounts)

(unaudited)

	Three Months Ende March 31,	
	2018	2017
INTEREST INCOME		
Interest and fees on loans	\$ 2,872	\$ 2,774
Interest and dividends on securities	524	518
Interest on deposits with banks and federal funds sold	48	31
Total Interest Income	3,444	3,323
INTEREST EXPENSE		
Interest on deposits	309	333
Interest on short-term borrowings	143	82
Interest on long-term borrowings		76
Total Interest Expense	452	491
Net Interest Income	2,992	2,832
Provision for loan losses	360	195
Net interest income after provision for loan losses	2,632	2,637
NONINTEREST INCOME		
Service charges on deposit accounts	67	67
Other fees and commissions	168	161
Gains on redemption of BOLI policies	207	
Income on life insurance	44	49
Other income		2
Total Noninterest Income	486	279
NONINTEREST EXPENSE		
Salary and benefits	1,721	1,421
Occupancy and equipment expenses	305	298
Legal, accounting and other professional fees	232	206
Data processing and item processing services	132	168
FDIC insurance costs	58	60
Advertising and marketing related expenses	17	31
Loan collection costs	41	18

Telephone costs Other expenses Total Noninterest Expenses	57 272 2,835	55 314 2,571
Income before income taxes	283	345
Income tax expense	28	29
NET INCOME	\$ 255	\$ 316
Basic and diluted net income per share of common stock	\$ 0.09	\$ 0.11

See accompanying notes to unaudited consolidated financial statements.

### GLEN BURNIE BANCORP AND SUBSIDIARIES

# CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS)

(dollars in thousands)

(unaudited)

	Three Month March 31,	s Ended
	2018	2017
Net income	\$ 255	\$ 316
Other comprehensive (loss) income:		
Net unrealized (loss) gain on securities available for sale: Net unrealized (loss) gain on securities during the period Income tax benefit (loss) relating to item above Reclassification adjustment for gain on sales of securities included in net income Net effect on other comprehensive (loss) income	(1,596) 439 — (1,157)	69 (27)  42
Net unrealized gain on interest rate swap: Net unrealized gain on interest rate swap during the period Income tax expense relating to item above Net effect on other comprehensive income	398 (109) 289	
Other comprehensive (loss) income	(868)	42
Comprehensive (loss) income	\$ (613)	\$ 358

See accompanying notes to unaudited consolidated financial statements.

- 5-

### GLEN BURNIE BANCORP AND SUBSIDIARIES

# CONSOLIDATED STATEMENT OF CHANGES IN STOCKHOLDERS' EQUITY

(dollars in thousands)

(unaudited)

	Common Stock	Additional Paid-in Capital	Retained Earnings	Accumulated Other Comprehensive (Loss) Income	Total
Balance, December 31, 2016	\$ 2,787	\$ 10,130	\$ 21,707	\$ (810)	\$ 33,814
Net income Cash dividends, \$0.10 per share Dividends reinvested under dividend reinvestment	_		316 (278)	_	316 (278)
plan Other comprehensive income	3	34		42	37 42
Balance, March 31, 2017	2,790	10,164	21,745	(768)	33,931

	Common Stock	Additional Paid-in Capital	Retained Earnings	Accumulated Other Comprehensive (Loss) Income	Total
Balance, December 31, 2017	\$ 2,801	\$ 10,267	\$ 21,605	\$ (631)	\$ 34,042
Net income Cash dividends, \$0.10 per share Dividends reinvested under dividend reinvestment plan Other comprehensive loss	 3	 34	255 (279) 	 (868)	255 (279) 37 (868)
Balance, March 31, 2018	\$ 2,804	\$ 10,301	\$ 21,581	\$ (1,499)	\$ 33,187

See accompanying notes to unaudited consolidated financial statements.

- 6-

### GLEN BURNIE BANCORP AND SUBSIDIARIES

### CONSOLIDATED STATEMENTS OF CASH FLOWS

(dollars in thousands)

(unaudited)

	Three Months Ended March 31,		nded
	2018	20	)17
Cash flows from operating activities:			
Net income	\$ 255	\$	316
Adjustments to reconcile net income to net cash provided by operating activities:			
Depreciation, amortization, and accretion of premises and equipment	319		267
Provision for loan losses	360		195
Deferred income taxes, net			(42)
Gain on life insurance	(207)		—
Decrease (increase) in cash surrender value of bank owned life insurance	424		(49)
Decrease in ground rents	3		5
(Increase) decrease in accrued interest receivable	(49)		19
Net (increase) decrease in other assets	234		611
Net decrease in accrued expenses and other liabilities	(175)		(371)
Net cash provided by operating activities	1,164		951
Cash flows from investing activities:			
Redemptions and maturities of investment securities available for sale	2,663		4,779
Purchases of investment securities available for sale	(5,440)		(1,310)
Net purchase of Federal Home Loan Bank stock	2		2
Net increase in loans	(4,138)		(4,726)
Purchases of premises and equipment	(19)		(89)
Net cash used in investing activities	(6,932)		(1,344)
Cash flows from financing activities:			
Net increase in deposits	1,932		7,341
Increase in short term borrowings			20,000
Decrease in long term borrowings			(20,000)
Cash dividends paid	(279)		(278)
Common stock dividends reinvested	38		38
Net cash provided by financing activities	1,691		7,101
Net (decrease) increase in cash and cash equivalents	(4,077)		6,708
Cash and cash equivalents at beginning of year	12,605		10,622

Cash and cash equivalents at end of year	\$ 8,528	\$ 17,330
Supplemental Disclosures of Cash Flow Information: Interest paid on deposits and borrowings Income taxes refunded Net (increase) decrease in unrealized depreciation on available for sale securities	\$ 441 (583) (1,198)	\$ 494 — 69

See accompanying notes to unaudited consolidated financial statements.

- 7 -

### GLEN BURNIE BANCORP AND SUBSIDIARIES

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

NOTE 1 - ORGANIZATIONAL

#### Nature of Business

Glen Burnie Bancorp (the "Company") is a bank holding company organized in 1990 under the laws of the State of Maryland. The Company owns all the outstanding shares of capital stock of The Bank of Glen Burnie (the "Bank"), a commercial bank organized in 1949 under the laws of the State of Maryland (the "State"). The Bank provides financial services to individuals and corporate customers located in Anne Arundel County and surrounding areas of Central Maryland, and is subject to competition from other financial institutions. The Bank is also subject to the regulations of certain federal and state agencies and undergoes periodic examinations by those regulatory authorities.

#### NOTE 2 - BASIS OF PRESENTATION

In management's opinion, the accompanying unaudited consolidated financial statements, which have been prepared in conformity with accounting principles generally accepted in the United States of America ("U.S. GAAP") for interim period reporting, reflect all adjustments, consisting of only normal recurring adjustments, necessary for a fair presentation of the financial position at March 31, 2018 and December 31, 2017, the results of operations for the three-month periods ended March 31, 2018 and 2017, and the statements of cash flows for the three-month periods ended March 31, 2018 and 2017, and the statements of cash flows for the three-month periods ended March 31, 2018 and 2017, and the statements of cash flows for the three-month periods ended March 31, 2018 and 2017, and the statements of cash flows for the three-month periods ended March 31, 2018 and 2017, and the statements of cash flows for the three-month periods ended March 31, 2018 and 2017, and the statements of cash flows for the three-month periods ended March 31, 2018 and 2017. The operating results for the three-month period ended March 31, 2018 are not necessarily indicative of the results that may be expected for the full year ending December 31, 2018 or any future interim period. The consolidated balance sheet at December 31, 2017 has been derived from the audited financial statements included in the Company's Annual Report on Form 10-K, as filed with the Securities and Exchange Commission (the "SEC") on April 2, 2018. The unaudited consolidated financial statements for March 31, 2018 and 2017, the consolidated balance sheet at December 31, 2017, and accompanying notes should be read in conjunction with the Company's audited consolidated financial statements and the accompanying notes thereto that are included in the Company's Annual Report on Form 10-K for the year ended December 31, 2017.

Principles of Consolidation

The consolidated financial statements include the accounts of the Company and its wholly owned subsidiaries, The Bank of Glen Burnie and GBB Properties. Consolidation resulted in the elimination of all intercompany accounts and transactions.

Cash Flow Presentation

In the statements of cash flows, cash and cash equivalents include cash on hand, amounts due from banks, Federal Home Loan Bank of Atlanta ("FHLB Atlanta") overnight deposits, and federal funds sold. Generally, federal funds are sold for one-day periods.

#### Reclassifications

Certain items in the 2017 consolidated financial statements have been reclassified to conform to the 2018 classifications. The reclassifications had no effect on previously reported results of operations or retained earnings.

#### Use of Estimates

The preparation of financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ materially from those estimates. Material estimates that are particularly susceptible to significant change in the near term include the determination of the allowance for loan losses (the "allowance"); the fair value of financial instruments,

- 8 -

such as loans and investment securities; benefit plan obligations and expenses; and the valuation of deferred tax assets and liabilities.

### NOTE 3 – EARNINGS PER SHARE

Basic earnings per common share ("EPS") is computed by dividing net income available to common shareholders by the weighted average common shares outstanding during the period. Diluted EPS is computed by dividing net income available to common shareholders by the weighted average common shares outstanding, plus the effect of common stock equivalents (for example, stock options computed using the treasury stock method).

	Three Months Ended		
	March 31,		
	2018	2017	
Basic and diluted earnings per share:			
Net income	\$ 255,469	\$ 315,786	
Weighted average common shares outstanding	2,802,509	2,789,012	
Basic and dilutive net income per share	\$ 0.09	\$ 0.11	

Diluted earnings per share calculations were not required for the three-month periods ended March 31, 2018 and 2017, as there were no stock options outstanding.

#### NOTE 4 - INVESTMENT SECURITIES

Investment securities are accounted for according to their purpose and holding period. Trading securities are those that are bought and held principally for the purpose of selling them in the near term. The Company held no trading securities at March 31, 2018 or December 31, 2017. Available-for-sale investment securities, comprised of debt and mortgage-backed securities, are those that may be sold before maturity due to changes in the Company's interest rate risk profile or funding needs, and are reported at fair value with unrealized gains and losses, net of taxes, reported as a component of other comprehensive income. Held-to-maturity investment securities are those that management has the positive intent and ability to hold to maturity and are reported at amortized cost. The Company held no held-to-maturity securities at March 31, 2018 or December 31, 2017.

Realized gains and losses are recorded in noninterest income and are determined on a trade date basis using the specific identification method. Interest and dividends on investment securities are recognized in interest income on an accrual basis. Premiums and discounts are amortized or accreted into interest income using the interest method over

the expected lives of the individual securities.

The following table summarizes the amortized cost and estimated fair value of the Company's investment securities portfolio at March 31, 2018 and December 31, 2017:

	At March 31, 2018					
		Gross	Gross			
	Amortized	Unrealized	Unrealized	Fair		
(dollars in thousands)	Cost	Gains	Losses	Value		
Residential mortgage-backed securities	\$ 49,081	\$ 18	\$ (1,857)	\$ 47,242		
State and municipal	35,392	81	(607)	34,866		
U.S. Government agency	6,870		(135)	6,735		
U.S. Treasury	1,501		(15)	1,486		
Total securities available for sale	\$ 92,844	\$ 99	\$ (2,614)	\$ 90,329		
0						

- 9 -

	At December 31, 2017						
		Gross	Gross				
	Amortized	Unrealized	Unrealized	Fair			
(dollars in thousands)	Cost	Gains	Losses	Value			
Residential mortgage-backed securities	\$ 49,788	\$ 24	\$ (1,069)	\$ 48,743			
Municipal securities	35,453	339	(159)	35,633			
U.S. Government agency securities	3,526		(46)	3,480			
U.S. Treasury securities	1,501	—	(8)	1,493			
Total securities available for sale	\$ 90,268	\$ 363	\$ (1,282)	\$ 89,349			

The gross unrealized losses and fair value, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position, at March 31, 2018 and December 31, 2017 are as follows:

March 31, 2018	Less than 12 months 12 months or mo		2 months 12 months or more		Total	
Securities available for sale:	Fair	Unrealized	Fair	Unrealized	Fair	Unrealized
	Value	Loss	Value	Loss	Value	Loss
	(dollars in the	housands)				
Residential mortgage-backed						
securities	\$ 14,707	\$ (402)	\$ 31,610	\$ (1,456)	\$ 46,317	\$ (1,858)
Municipal securities	17,903	(336)	6,079	(271)	23,982	(607)
U.S. Government agency						
securities	6,230	(125)	506	(9)	6,736	(134)
U.S. Treasury securities	1,486	(15)			1,486	(15)
	\$ 40,326	\$ (878)	\$ 38,195	\$ (1,736)	\$ 78,521	\$ (2,614)

December 31, 2017 Less than 12 months		12 months of	or more	Total		
Securities available for sale:	Fair	Unrealized	Fair	Unrealized	Fair	Unrealized
	Value	Loss	Value	Loss	Value	Loss
	(dollars in t	housands)				
Residential mortgage-backed						
securities	\$ 13,333	\$ (143)	\$ 33,896	\$ (927)	\$ 47,229	\$ (1,070)
Municipal securities	2,396	(11)	6,230	(148)	8,626	(159)
U.S. Government agency						
securities	2,965	(37)	515	(9)	3,480	(46)

U.S. Treasury securities	1,494	(7)			1,494	(7)
	\$ 20,188	\$ (198)	\$ 40,641	\$ (1,084)	\$ 60,829	\$ (1,282)

Declines in the fair value of held to maturity and available for sale securities below their cost that are deemed to be other than temporary are reflected in earnings as realized losses. In estimating other-than-temporary-impairment losses, management considers, among other things, (i) the length of time and the extent to which the fair value has been less than cost, (ii) the financial condition and near-term prospects of the issuer, and (iii) the intent and ability of the Company to retain its investment in the issuer for a period of time sufficient to allow for any anticipated recovery in fair value.

At March 31, 2018, the Company recorded unrealized losses in its portfolio of debt securities totaling \$2.6 million related to 152 securities, which resulted from increases in market interest rates, spread volatility, and other factors that management deems to be temporary. Management does not believe the securities are impaired due to reasons of credit quality. Since management believes that it is more likely than not that the Company will not be required to sell these securities prior to maturity or a full recovery of the amortized cost, the Company does not consider these securities to be other-than-temporarily impaired.

At December 31, 2017, the Company recorded unrealized losses in its portfolio of debt securities totaling \$1.3 million related to 114 securities, which resulted from increases in market interest rates, spread volatility, and other factors that management deems to be temporary. Management does not believe the securities are impaired due to reasons of credit quality. Since management believes that it is more likely than not that the Company will not be

- 10 -

required to sell these securities prior to maturity or a full recovery of the amortized cost, the Company does not consider these securities to be other-than-temporarily impaired.

Contractual maturities of debt securities at March 31, 2018 are shown below. Actual maturities may differ from contractual maturities because borrowers have the right to call or prepay obligations with or without call or prepayment penalties.

#### At March 31, 2018

	Amortized	Fair	Yield
(dollars in thousands)	Cost	Value	(1), (2)
Available for sale securities maturing:			
Within one year	\$ 1,197	\$ 1,207	3.84 %
Over one to five years	1,817	1,793	1.71 %
Over five to ten years	18,097	17,582	2.23 %
Over ten years	71,733	69,747	2.74 %
Total debt securities	\$ 92,844	\$ 90,329	

(1) Yields are stated as book yields which are adjusted for amortization and accretion of purchase premiums and discounts, respectively.

(2) Yields on tax-exempt obligations have been computed on a tax-equivalent basis.

### NOTE 5 – LOANS RECEIVABLE AND ALLOWANCE FOR LOAN LOSSES

The fundamental lending business of the Company is based on understanding, measuring, and controlling the credit risk inherent in the loan portfolio. The Company's loan portfolio is subject to varying degrees of credit risk. These risks entail both general risks, which are inherent in the lending process, and risks specific to individual borrowers. The Company's credit risk is mitigated through portfolio diversification, which limits exposure to any single customer, industry or collateral type.

The Company currently manages its credit products and the respective exposure to loan losses by the following specific portfolio segments, which are levels at which the Company develops and documents its systematic methodology to determine the allowance for loan losses. The Company considers each loan type to be a portfolio segment having unique risk characteristics.

	March 31, 2018		December 31, 2017	
(dollars in thousands)	\$	%	\$	%
Consumer	\$ 15,730	5	\$ 16,112	6
Residential real estate	82,151	30	81,926	30
Indirect	90,278	33	85,186	32
Commercial	11,176	4	11,257	4
Construction	4,385	2	3,536	1
Commercial real estate	71,996	26	73,595	27
Total Loans	275,716	100	271,612	100
Allowance for credit losses	(2,899)		(2,589)	
Net Loans	\$ 272,817		\$ 269,023	

The Bank's net loans totaled \$272.8 million at March 31, 2018, compared to \$269.0 million at December 31, 2017, an increase of \$3.8 million (1.41%). Indirect loans increased from \$85.2 million to \$90.3 million (\$5.1 million or

- 11 -

5.98%). Construction loans increased from \$3.5 million to \$4.4 million (\$0.9 million or 24.03%). Commercial real estate loans decreased from \$73.6 million to \$72.0 million (\$1.6 or 2.17%) as loan payoffs outpaced loan originations.

Credit Risk and Allowance for Credit Losses. Credit risk is the risk of loss arising from the inability of a borrower to meet his or her obligations and entails both general risks, which are inherent in the process of lending, and risks specific to individual borrowers. Credit risk is mitigated through portfolio diversification, which limits exposure to any single customer, industry, or collateral type. Residential mortgage and home equity loans and lines generally have the lowest credit loss experience. Loans secured by personal property, such as auto loans, generally experience medium credit losses. Unsecured loan products, such as personal revolving credit, have the highest credit loss experience and for that reason, the Bank has chosen not to engage in a significant amount of this type of lending. Credit risk in commercial lending can vary significantly, as losses as a percentage of outstanding loans can shift widely during economic cycles and are particularly sensitive to changing economic conditions. Generally, improving economic conditions result in improved operating results on the part of commercial customers, enhancing their ability to meet their particular debt service requirements. Improvements, if any, in operating cash flows can be offset by the impact of rising interest rates that may occur during improved economic times. Inconsistent economic conditions may have an adverse effect on the operating results of commercial customers, reducing their ability to meet debt service obligations.

The allowance for credit losses is established through a provision for credit losses charged to expense. Loans are charged against the allowance for credit losses when management believes that the collectability of the principal is unlikely. The allowance, based on evaluations of the collectability of loans and prior loan loss experience, is an amount that management believes will be adequate to absorb possible losses on existing loans that may become uncollectible. The evaluations are performed for each class of loans and take into consideration such factors as changes in the nature and volume of the loan portfolio, overall portfolio quality, review of specific problem loans, value of collateral securing the loans and current economic conditions and trends that may affect the borrowers' ability to pay. For example, delinquencies in unsecured loans and indirect automobile installment loans will be reserved for at significantly higher ratios than loans secured by real estate. Based on that analysis, the Bank deems its allowance for credit losses in proportion to the total non-accrual loans and past due loans to be sufficient.

For purposes of determining the allowance for credit losses, the Bank has segmented the loan portfolio into the following classifications:

- $\cdot$  Consumer
- · Residential Real Estate
- · Indirect
- $\cdot$  Commercial
- $\cdot$  Construction
- · Commercial Real Estate

Each of these segments are reviewed and analyzed quarterly using the average historical charge-offs over a four year period for their respective segments as well as the following qualitative factors:

- Changes in asset quality metrics including past due (30-89 days) loans, nonaccrual loans, classified assets, watch list loans all in relation to total loans. Also policy exceptions in relationship to loan volume.
- · Changes in the rate and direction of the loan volume by portfolio segment.
- Concentration of credit including the concentration percentages, changes in concentration and concentrations relative to goals.
- Changes in macro-economic factors including the rates and direction of unemployment, median income and population.
- Changes in internal factors including external loan review required reserve changes, internal review penetration, internal required reserve changes, and weighted required reserve trends.
- $\cdot\,$  Changes in rate and direction of charge offs and recoveries.

- 12 -

Transactions in the allowance for credit losses for the three months ended March 31, 2018 and the year ended December 31, 2017 were as follows:

March 31, 2018 (dollars in thousands)	Consumer	Residentia Real Estate	l Indirect	CommercialCo	Commercial Real onstructio <b>E</b> state	Unallocateflotal
Balance, beginning of year Charge-offs Recoveries Provision for loan losses	\$ 214 (62) 5 56	\$ 1,061 	\$ 774 (39) 44 14		$ \begin{array}{cccccccccccccccccccccccccccccccccccc$	(101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101)
Balance, end of year	\$ 213	\$ 1,060	\$ 793	\$ 245   \$	4 \$ 584	\$ \$ 2,899
Individually evaluated for impairment: Balance in allowance Related loan balance	\$ 29 99	\$ 513 2,323	\$ —	\$ 214 \$ 214	— \$ 305 — 3,146	\$ — \$ 1,061 — 5,782
Collectively evaluated for impairment: Balance in allowance Related loan balance	\$ 184 15,631	\$ 547 79,828	\$ 793 90,278	\$ 31 \$ 10,962	4 \$ 279 4,385 68,850	\$ — \$ 1,838 — 269,934

December 31, 2017 (dollars in thousands)	Consumer	Residentia Real Estate	al Indirect	Commercial	l Constructi	Commercia Real orEstate	l Unalloca	teTotal
Balance, beginning of year	\$ 182	\$ 1,042	\$ 693	\$ 284	\$ 10	\$ 259	\$ 14	\$ 2,484

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Charge-offs Recoveries Provision for loan	(96) 8	(3) 27	(458) 286	(9)	_	14		(566) 335	
losses	120	(5)	253	(38)	2	18	(14)	336	
Balance, end of year	\$ 214	\$ 1,061	\$ 774	\$ 237	\$ 12	\$ 291	\$ —	\$ 2,589	
Individually evaluated for impairment: Balance in allowance	\$ 52	\$ 513	\$ —	\$ 217	\$ —	\$ —	\$ —	\$ 782	
Related loan balance	160	2,345	_	217	_	1,176	_	3,898	
Collectively evaluated for impairment: Balance in									
allowance Related loan	\$ 162	\$ 548	\$ 774	\$ 20	\$ 12	\$ 291	\$ —	\$ 1,807	
balance	15,952	79,580	85,186	11,040	3,536	72,420		267,714	

Management believes the allowance for credit losses is at an appropriate level to absorb inherent probable losses in the portfolio.

	March 31,		March 31,	
(dollars in thousands)	2018		2017	
Average loans	\$ 273,964		\$ 267,494	
Net charge offs to average loans (annualized)	0.07	%	0.12	%

During the first quarter of 2018, loans to 7 borrowers and related entities totaling approximately \$101,000 were determined to be uncollectible and were charged off. During the first quarter of 2017, loans to 11 borrowers and related entities totaling approximately \$170,000 were determined to be uncollectible and were charged off.

Reserve for Unfunded Commitments. Loan commitments and unused lines of credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. The Bank generally requires collateral to support financial instruments with credit risk on the same basis as it does for on-balance sheet instruments. The collateral requirement is based on management's credit evaluation of the counter party. Commitments generally

- 13 -

have fixed expiration dates or other termination clauses and may require payment of a fee. Since many of the commitments are expected to expire without being drawn upon, the total commitment amount does not necessarily represent future cash requirements. Each customer's creditworthiness is evaluated on a case-by-case basis.

Standby letters of credit are conditional commitments issued to guarantee the performance of a customer to a third party. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loan facilities to customers.

As of March 31, 2018 and 2017, the Bank had outstanding commitments totaling \$24.7 million and \$26.5 million, respectively. These outstanding commitments consisted of letters of credit, undrawn lines of credit, and other loan commitments. The following table shows the Bank's reserve for unfunded commitments arising from these transactions:

	Three Months		
	Ended March 31,		
(dollars in thousands)	2018	2017	
Beginning balance	\$ 24	\$ 25	
Reduction of unfunded reserve	(18)		
Provisions charged to operations	6	17	
Ending balance	\$ 12	\$ 42	

Contractual Obligations and Commitments. No material changes, outside the normal course of business, have been made during the first quarter of 2018.

Asset Quality. The following tables set forth the amount of the Bank's current, past due, and non-accrual loans by categories of loans and restructured loans, at the dates indicated.

At March 31, 2018 (dollars in thousands)		30-89 Days	90 Days or More and		
``````````````````````````````````````	Current	Past Due	Still Accruing	Nonaccrual	Total
Consumer	\$ 15,469	\$ 110	\$ —	\$ 151	\$ 15,730
Residential Real Estate	79,767	94		2,290	82,151
Indirect	89,557	577		144	90,278
Commercial	11,122	—	6	48	11,176

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Construction Commercial Real Estate	4,014 67,506	2,000		53	318 2,490	4,385 71,996			
	\$ 267,435	\$ 2,781	\$	59	\$ 5,441	\$ 275,716			

At December 31, 2017 (dollars in thousands)	Current	30-89 Days Past Due	90 Days or More and Still Accruing	Nonaccrual	Total
Consumer	\$ 15,823	\$ 80	\$ 24	\$ 185	\$ 16,112
Residential Real Estate	79,205	597	_	2,124	81,926
Indirect	83,932	1,166	_	88	85,186
Commercial	11,203		6	48	11,257
Construction	3,188		30	318	3,536
Commercial Real Estate	73,088	—	—	507	73,595
	\$ 266,439	\$ 1,843	\$ 60	\$ 3,270	\$ 271,612

- 14 -

The balances in the above charts have not been reduced by the allowance for loan loss. For the period ending March 31, 2018, the allowance for loan loss is \$2.9 million. For the period ending December 31, 2017, the allowance for loan loss is \$2.6 million.

At March 31, 2018, there was \$1.0 million in loans outstanding, that were in an accrual status, but known information about possible credit problems of borrowers caused management to have doubts as to the ability of such borrowers to comply with present loan repayment terms. Such loans consist of loans which were not 90 days or more past due but where the borrower is in bankruptcy or has a history of delinquency, or the loan to value ratio is considered excessive due to deterioration of the collateral or other factors. The three loans outstanding, totaling \$1.0 million are as follows: \$667,000 Residential Real Estate loan where the guarantor is in bankruptcy and the loan has an accelerated payoff since we have an assignment of rents from the property which has a very long-term national tenant; \$160,000 Home Equity Line of Credit which is paying as agreed, however the borrower has defaulted on other commercial loans which have been satisfied; and a \$214,000 Commercial Real Estate loan with a loan to value ratio which has deteriorated, which has a complete specific reserve of \$214,000. All three of these loans are classified with a risk rating of Substandard.

Non-accrual loans with specific reserves at March 31, 2018 are comprised of:

Consumer loans – Two loans to two borrowers in the amount of \$99,500 with specific reserves of \$29,278 established for the loans.

Residential Real Estate – One loan to one borrower in the amount of \$1.3 million, secured by residential property with a specific reserve of \$513,000 established for the loan.

Commercial loans – One loan to one borrower in the amount of \$214,000 with specific reserves of \$214,000 established for the loan.

Commercial Real Estate – One loan to one borrower in the amount of \$2.0 million with specific reserves of \$305,000 established for the loan.

Below is a summary of the recorded investment amount and related allowance for losses of the Bank's impaired loans at March 31, 2018 and December 31, 2017.

March 31, 2018 (dollars in thousands)	Recorded Investment	Unpaid Principal Balance	Interest Income Recognized	Specific Reserve	Average Recorded Investment
Impaired loans with specific reserves:					
Consumer	\$ 100	\$ 100	\$ —	\$ 29	\$ 137
Residential Real Estate	1,294	1,294		513	1,306
Commercial	214	214	3	214	215
Commercial Real Estate	2,000	2,000	14	305	3,103
Total impaired loans with specific reserves	3,608	3,608	17	1,061	4,761
Impaired loans with no specific reserve: Residential Real Estate	\$ 977	\$ 1,403	\$ 2	\$ —	\$ 1,566

Indirect	144	144		_	_
Construction	236	236			236
Commercial Real Estate	1,238	1,548	9		1,666
Total impaired loans with no specific reserve	\$ 2,595	\$ 3,331	\$ 11	—	\$ 3,468

- 15 -

December 31, 2017 (dollars in thousands)	Recorded Investment	Unpaid Principal Balance	Interest Income Recognized	Specific Reserve	Average Recorded Investment
Impaired loans with specific reserves:					
Consumer	\$ 160	\$ 160	\$5	\$ 52	\$ 205
Residential Real Estate	1,294	1,322		513	1,312
Commercial	217	217		217	223
Total impaired loans with specific reserves	1,671	1,699	5	782	1,740
Impaired loans with no specific reserve:					
Consumer	\$ 49	\$ 49	\$ —		\$ —
Residential Real Estate	992	1,760	11		1,572
Indirect	88	88			
Commercial	2	2			2
Construction	318	318			322
Commercial Real Estate	1,194	1,194	39		1,632
Total impaired loans with no specific reserve	\$ 2,643	\$ 3,411	\$ 50	_	\$ 3,528

(dollars in thousands)	March 31, 2018	December 31, 2017
Troubled debt restructured loans Non-accrual and 90+ days past due and still accruing loans to gross loans Allowance for loan losses to nonaccrual & 90+ days past due and still accruing	\$ 260 2.09 %	\$ 263 1.32 %
loans	52.70 %	77.70 %

At March 31, 2018, there were two troubled debt restructured loans consisting of a commercial loan of \$214,000 and a consumer loan of \$46,000. The consumer loan is in a nonaccrual status.

- 16 -

Following is a table showing activity for non-accrual loans for the quarters ended March 31, 2017 and 2018.

(dollars in thousands)	Consumer	Residential Real Estate	Indirect	Commercial	Construction	Commercial Real Estate	Totals
December 31, 2016 Transfers into	403	2,508	193		—	647	3,751
nonaccrual Loans paid	4	—	229		170	48	451
down/payoffs Loans returned to	(12)	(31)	(42)		—	(10)	(95)
accrual status		(132)	(33)				(165)
Loans charged off		(3)	(167)	—	—	—	(170)
March 31, 2017	395	2,342	180	_	170	685	3,772
December 31, 2017 Transfers into	185	2,124	88	48	318	507	3,270
nonaccrual Loans paid	38	183	160			2,000	2,381
down/payoffs Loans returned to	(9)	(17)	(33)			(17)	(76)
accrual status			(37)				(37)
Loans charged off	(63)	_	(34)	_	_	—	(97)
March 31, 2018	151	2,290	144	48	318	2,490	5,441

Other Real Estate Owned. At March 31, 2018, the Company had \$114,000 in real estate acquired in partial or total satisfaction of debt, unchanged from \$114,000 at December 31, 2017. All such properties are initially recorded at the lower of cost or fair value (net realizable value) at the date acquired and carried on the balance sheet as other real estate owned. Losses arising at the date of acquisition are charged against the allowance for credit losses. Subsequent write-downs that may be required and expense of operation are included in noninterest expense. Gains and losses realized from the sale of other real estate owned are included in noninterest expense.

#### Credit Quality Information

In addition to monitoring the performance status of the loan portfolio, the Company utilizes a risk rating scale (1-8) to evaluate loan asset quality for all loans. Loans that are rated 1-4 are classified as pass credits. For the pass rated loans, management believes there is a low risk of loss related to these loans and, as necessary, credit may be strengthened through improved borrower performance and/or additional collateral.

The Bank's internal risk ratings are as follows:

- 1 Superior minimal risk. (normally supported by pledged deposits, United States government securities, etc.)
- 2 Above Average low risk. (all of the risks associated with this credit based on each of the bank's creditworthiness criteria are minimal)
- 3 Average moderately low risk. (most of the risks associated with this credit based on each of the bank's creditworthiness criteria are minimal)
- 4 Acceptable moderate risk. (the weighted overall risk associated with this credit based on each of the bank's creditworthiness criteria is acceptable)
- 5 Other Assets Especially Mentioned moderately high risk. (possesses deficiencies which corrective action by the bank would remedy; potential watch list)
- 6 Substandard (the bank is inadequately protected and there exists the distinct possibility of sustaining some loss if not corrected)

- 17 -

7 Doubtful – (weaknesses make collection or liquidation in full, based on currently existing facts, improbable)

8 Loss – (of little value; not warranted as a bankable asset)

The following table provides information with respect to the Company's credit quality indicators by class of the loan portfolio at March 31, 2018:

March 31, 2018 (dollars in thousands)	Consumer	Residential Real Estate	Indirect	Commercial	Construction	Commercial	Total
(dollars in thousands)	Consumer	Real Estate	marrect	Commerciai	Construction	i Keai Estate	Total
Pass Special mention Substandard Doubtful	\$ 15,574 97 14 45	\$ 81,612 217 322	\$ 89,345 561 321 51	\$ 11,175 1 	\$ 4,385 	\$ 71,672 324 	\$ 273,763 1,200 657 96
Loss		_		—		_	
	\$ 15,730	\$ 82,151	\$ 90,278	\$ 11,176	\$ 4,385	\$ 71,996	\$ 275,716
Nonaccrual	151	2,290	144	48	318	2,490	5,441
Troubled debt restructures Number of TDRs	46	—	—	214	—	—	260
accounts	1			1			2
Non-performing TDRs	46						46
Number of non-performing TDR							
accounts	1	_					