

Edgar Filing: BROWN FORMAN CORP - Form 11-K

BROWN FORMAN CORP
Form 11-K
June 29, 2007

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

FORM 11-K

FOR ANNUAL REPORTS OF EMPLOYEE STOCK PURCHASE, SAVINGS
AND SIMILAR PLANS PURSUANT TO SECTION 15(d) OF THE
SECURITIES EXCHANGE ACT OF 1934

(Mark One)

ANNUAL REPORT PURSUANT TO SECTION 15(d) OF THE
SECURITIES EXCHANGE ACT OF 1934

For the Fiscal Year Ended December 31, 2006

OR

TRANSITION REPORT PURSUANT TO SECTION 15(d) OF THE
SECURITIES EXCHANGE ACT OF 1934

Commission File Number 002-26821

- A. Full Title of Plan:
Hartmann Employee Savings and Investment Plan
- B. Name of Issuer of the Securities held Pursuant to the Plan and
the Address of its Principal Executive Office:

Brown-Forman Corporation

850 Dixie Highway

Louisville, Kentucky 40210

INDEX

Pages

Edgar Filing: BROWN FORMAN CORP - Form 11-K

Report of Independent Registered Public Accounting Firm	2
Financial Statements	
Statements of Net Assets Available for Benefits, December 31, 2006 and 2005	3
Statement of Changes in Net Assets Available for Benefits, Year Ended December 31, 2006	4
Notes to Financial Statements	5-11
Supplemental Schedules	
Form 5500 Schedule H, Line 4a - Schedule of Delinquent Participant Contributions, Year Ended December 31, 2006	12
Form 5500 Schedule H, Line 4i - Schedule of Assets (Held at End of Year), December 31, 2006	13
Signatures	14
Consent of Independent Registered Public Accounting Firm	15
Note: Other schedules required by Section 2520.103-10 of the Department of Labor's Rules and Regulations for Reporting and Disclosure under ERISA have been omitted because they are not applicable.	

Report of Independent Registered Public Accounting Firm

To the Participants and Administrator of
Hartmann Employee Savings and Investment Plan

In our opinion, the accompanying statements of net assets available for benefits and the related statement of changes in net assets available for benefits present fairly, in all material respects, the net assets available for benefits of the Hartmann Employee Savings and Investment Plan (the Plan) at December 31, 2006 and 2005, and the changes in net assets available for benefits for the year ended December 31, 2006 in conformity with accounting principles generally accepted in the United States of America. These financial statements are the responsibility of the Plan's management. Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits of these statements in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

Our audits were conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplemental schedule of assets (held at end of year) at December 31, 2006 and schedule of delinquent participant contributions for the year ended December 31, 2006 are presented for the purpose of additional analysis and are not a required part of the basic financial

Edgar Filing: BROWN FORMAN CORP - Form 11-K

statements but are supplementary information required by the Department of Labor's Rules and Regulations for Reporting and Disclosure under the Employee Retirement Income Security Act of 1974. These supplemental schedules are the responsibility of the Plan's management. The supplemental schedules have been subjected to the auditing procedures applied in the audits of the basic financial statements and, in our opinion, are fairly stated in all material respects in relation to the basic financial statements taken as a whole.

/s/ PricewaterhouseCoopers LLP
 Louisville, Kentucky
 June 29, 2007

2

Hartmann Employee Savings and Investment Plan
 Statements of Net Assets Available for Benefits
 December 31, 2006 and 2005

	2006			Participant Directed
	Participant Directed	Nonparticipant Directed	Total	
Investments, at fair value				
Mutual funds	\$ 5,392,890	\$ 8,162	\$ 5,401,052	\$ 4,758,224
Common collective trust fund Brown-Forman Corporation	2,434,765	--	2,434,765	2,468,713
Class B common stock fund	237,761	418,253	656,014	268,659
Loan to participants	197,062	--	197,062	207,970
	8,262,478	426,415	8,688,893	7,703,566
Employers' contributions receivable	44,277	--	44,277	40,880
Employees' contributions receivable	11,618	--	11,618	14,347
Net assets available for benefits at fair value	8,318,373	426,415	8,744,788	7,758,793
Adjustment from fair value to contract value for interest in collective trust relating to fully benefit-responsive investment contracts	24,471	--	24,471	28,026
Net assets available for benefits	\$ 8,342,844	\$ 426,415	\$ 8,769,259	\$ 7,786,819

The accompanying notes are an integral part of the financial statements.

3

Hartmann Employee Savings and Investment Plan
 Statement of Changes in Net Assets Available for Benefits

Edgar Filing: BROWN FORMAN CORP - Form 11-K

Year Ended December 31, 2006

	Participant Directed -----	Nonparticipant Directed -----	Total -----
Additions			
Contributions			
Employer	\$ 160,818	--	\$ 160,818
Employee	376,161	--	376,161
	-----	-----	-----
	536,979	--	536,979
Interest income	134,710	--	134,710
Dividend income	51,092	\$ 7,576	58,668
Net appreciation (depreciation) in investments	504,003	(8,621)	495,382
	-----	-----	-----
Total additions	1,226,784	(1,045)	1,225,739
	-----	-----	-----
Deductions			
Withdrawals by participants	669,021	41,618	710,639
Administrative expenses	1,738	168	1,906
	-----	-----	-----
Total deductions	670,759	41,786	712,545
	-----	-----	-----
Net increase (decrease)	556,025	(42,831)	513,194
Net assets available for benefits			
Beginning of year	7,786,819	469,246	8,256,065
	-----	-----	-----
End of year	\$ 8,342,844	\$ 426,415	\$ 8,769,259
	=====	=====	=====

The accompanying notes are an integral part of the financial statements.

4

Hartmann Employee Savings and Investment Plan
Notes to Financial Statements
December 31, 2006 and 2005

1. Description of Plan

The sponsor of the Hartmann Employee Savings and Investment Plan (the Plan), Brown-Forman Corporation (the Sponsor), is a diversified producer and marketer of fine quality consumer products in domestic and international markets. The Sponsor's operations include the production, importing, and marketing of wines and distilled spirits and the manufacture and sale of luggage. Effective April 30, 2007, HL Operating Corp. became the Plan Sponsor as a result of the sale of the assets of the Hartmann Luggage Company by the Sponsor on this same date.

The following brief description of the Plan is provided for general information purposes only. Participants should refer to the plan agreement for more complete information.

Edgar Filing: BROWN FORMAN CORP - Form 11-K

General

The Plan is a defined contribution plan covering substantially all salaried and non-union hourly employees of Hartmann Luggage Company (the Company). An employee becomes eligible to participate in the Plan on their employment commencement date. The Plan is subject to the provisions of the Employee Retirement Income Security Act of 1974 (ERISA).

Contributions

Non-highly compensated employees may contribute to the Plan between 1% and 50% of their annual compensation. Highly compensated employees may contribute between 1% and 15% of their annual compensation. Effective January 1, 2006, highly compensated employees may contribute between 1% and 16% of their annual compensation. Employee contributions are not to exceed the Section 402(g) of the Internal Revenue Code (the IRC) limitation for the calendar year of \$15,000 and \$14,000 for 2006 and 2005, respectively. New employees may transfer assets from their former employers' qualified plans to the Plan.

Eligible participants who have attained age 50 before the close of the plan year may make catch-up contributions in an amount from 1% to 50% of the employee's compensation, subject to the limitations of the IRC.

Participants are eligible to receive Company matching contributions beginning on the first day of the month following completion of one year of service. For non-retail employees, the Company's matching contribution is equal to 75% of the participant's elective deferral for the first 5% of the participant's annual compensation. For retail employees, the Company's matching contribution is equal to 50% of the participant's elective deferral for the first 2% of annual compensation and an additional 25% of the remainder of the participant's elective deferral up to 10% of annual compensation.

The Company also makes a Company Retirement (CORE) contribution to each salaried employee of the retail division who is employed on the last day of the plan year, except for those retail employees at the plant location in Lebanon, Tennessee, in an amount equal to 3% of the employee's eligible compensation during the year.

5

Each participant's account is credited with the participant's contribution on a semi-monthly basis (on a monthly basis prior to November 15, 2004) and an allocation of (i) the Company's matching contribution on a quarterly basis, and (ii) plan earnings on a daily basis, and (iii) the CORE contribution on an annual basis. Effective March 20, 2006, participants that are paid weekly shall have their accounts credited with the participants' contributions on a weekly basis. Allocations are based on the participants' contributions and compensation as defined in the Plan. The total annual contributions, as defined by the Plan, credited to a participant's account in a plan year may not exceed the lesser of (i) \$40,000, or (ii) 100% of the participant's compensation in the plan year. Additional maximum limits exist if the employee participates in a qualified defined benefit plan maintained by the Company.

Participants can allocate contributions among various investment options in 1% increments. The Plan currently offers several different investment choices, including mutual funds, a money market portfolio, a common collective trust fund, an asset allocation fund, and a Brown-Forman Stock

Edgar Filing: BROWN FORMAN CORP - Form 11-K

Fund to participants.

Paysop Fund

This nonparticipant directed fund consists of company contributions of Class B nonvoting common stock of Brown-Forman Corporation. Contributions for any plan year were limited to one-half of one percent of the annual compensation of all employees covered by the Plan; however, the Company is no longer contributing to this fund. This fund will be eliminated when all stock allocated to participants is withdrawn.

Vesting

Participants are immediately vested in their employee contributions plus actual earnings thereon. An employee becomes 100% vested in the CORE contribution after five years of service with the Company. Effective for CORE Contributions made for plan years commencing after December 31, 2006, the CORE account shall vest 100% after three or more years of service. Vesting in the Company's contributions and earnings thereon is 25% per year of continuous service with the Company. Participants will become 100% vested in their Company contributions account in case of death, normal retirement, or total and permanent disability. Participants employed by Hartmann Luggage Company as of the date of the asset sale by the Sponsor on April 30, 2007, and whose employment terminated as a direct result of the sale of the assets of the Company, are fully vested in their account balances under the Plan.

Withdrawals

Upon termination of service, a participant can elect to transfer his vested interest in the Plan to the qualified plan of his new employer, roll over his funds into an Individual Retirement Account (IRA), or receive his vested interest in the Plan in a lump-sum amount or in the form of installment payments over a period of time not to exceed his life expectancy. Prior to March 28, 2005, if the vested account balance was less than \$5,000, a lump sum distribution was made. Effective March 28, 2005, if the vested account balance is \$1,000 or less, an automatic lump sum distribution will be made. If the vested account balance is greater than \$1,000 up to \$5,000, and the participant does not direct otherwise, it will be rolled over into an IRA with Fidelity Management Trust Company (Fidelity), the trustee and record keeper as described in the Plan. In the event of death, the participant's beneficiary will receive the vested interest in a lump-sum payment or in the form of an installment payment. A participant may also withdraw their vested interest in the case of financial hardship under guidelines promulgated by the Internal Revenue Service. The participant's contributions shall be suspended for six months after the receipt of a hardship distribution.

6

Withdrawals of the Paysop Fund benefits can be made in cash or a single payment of the related common stock. If payment in common stock is elected, fractional shares are paid in cash.

Participant Loans

A participant may request permission from the plan administrator to borrow a portion of such participant's vested accrued benefit under the Plan. Loans shall be limited to the lesser of \$50,000 or 50% of the vested account balance. Loans must bear a reasonable rate of interest, be collateralized, and be repaid within five years. Participants do not share

Edgar Filing: BROWN FORMAN CORP - Form 11-K

in the earnings from the Plan's investments to the extent of any outstanding loans, except that the interest paid on such loans is allocated directly to the applicable participant's account.

Forfeited Accounts

Balances of terminated participants' nonvested accounts are used first to reinstate previously forfeited account balances of re-employed participants, if any, and the remaining amounts are used to reduce future company contributions. The forfeited balances totaled \$1,222 and \$4,849 for 2006 and 2005, respectively. Also in 2006, \$7,512 from forfeited nonvested accounts were used to reinstate previously forfeited account balances of re-employed participants and/or reduce Company contributions.

2. Summary of Significant Accounting Policies

Basis of Accounting

The financial statements of the Plan are prepared under the accrual method of accounting.

Investment Valuation and Income Recognition

The Plan's investments are stated at fair value. Quoted market prices are used to value investments. Shares of mutual funds are valued at the net asset value of shares held by the Plan at year end. The Brown-Forman Corporation Stock Fund, a unitized employer stock fund, is comprised of Brown-Forman Corporation Class B shares, which are valued at the quoted closing market price, and a cash component. The value of a unit reflects the combined market value of the underlying Sponsor stock and market value of the short-term cash position. The Plan's interest in the Fidelity Managed Income Portfolio (a collective trust) is valued based on information reported by the investment advisor using the audited financial statements of the collective trust at year-end.

As described in Financial Accounting Standards Board Staff Position, FSP AAG INV-1 and SOP 94-4-1, Reporting of Fully Benefit-Responsive Investment Contracts Held by Certain Investment Companies Subject to the AICPA Investment Company Guide and Defined-Contribution Health and Welfare and Pension Plans (the FSP), investment contracts held by a defined-contribution plan are required to be reported at fair value. However, contract value is the relevant measurement attribute for that portion of the net assets available for benefits of a defined-contribution plan attributable to fully benefit-responsive investment contracts because contract value is the amount participants would receive if they were to

7

initiate permitted transactions under the terms of the Plan. The Plan invests in investment contracts through a collective trust. As required by the FSP, the Statement of Net Assets Available for Benefits presents the fair value of the investment in the collective trust as well as the adjustment of the investment in the collective trust from fair value to contract value relating to the investment contracts. The Statement of Changes in Net Assets Available for Benefits is prepared on a contract value basis.

The Plan presents in the accompanying statement of changes in net assets available for benefits the net appreciation or depreciation in the value of its investments which consists of the realized gains or losses and the

Edgar Filing: BROWN FORMAN CORP - Form 11-K

unrealized appreciation or depreciation on those investments.

Purchases and sales of securities are recorded on a trade-date basis. Interest income is recorded on the accrual basis. Dividends are recorded on the ex-dividend date.

Recent Accounting Pronouncements

In September 2006, the Financial Accounting Standards Board (FASB) issued Statement of Financial Accounting Standard No. 157, "Fair Value Measurements" (SFAS 157). The standard defines fair value, outlines a framework for measuring fair value, and details the required disclosures about fair value measurements. The standard is effective for fiscal years beginning after November 15, 2007. We are evaluating the impact of the adoption of SFAS 157 on our financial statements.

Management Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of net assets available for benefits and disclosure of contingent assets and liabilities at the dates of the financial statements and the reported amounts of additions to and deductions from net assets during the reporting period. Actual results could differ from those estimates.

Payment of Benefits

Benefits are recorded when paid.

8

3. Investments

The Plan's investments are held by a custodian trust company. The following table presents the fair value of investments. Investments that represent 5% or more of the Plan's net assets at fair value at one or both year ends are separately identified.

	December 31			
	2006		2005	
	Number of Shares, Units or Principal Amount	Fair Value	Number of Shares, Units or Principal Amount	Fa
Investments at fair value:				
Fidelity Magellan Fund	12,717	\$ 1,138,392	10,525	\$ 1
Fidelity Equity-Income Fund	14,254	834,587	13,395	
Fidelity Growth Company Fund	10,361	722,286	13,576	
Fidelity Diversified International Fund	20,911	772,675	--	
Fidelity Retirement Money Market Portfolio	462,322	462,322	418,229	
Managed Income Portfolio	2,459,236	2,434,765	2,496,739	2
Brown-Forman Corporation Class B				

Edgar Filing: BROWN FORMAN CORP - Form 11-K

Common Stock	3,503	232,047	3,791	
Other investments	78,097	1,665,404	85,579	1
		-----		-----
		\$ 8,262,478		\$ 7
Brown-Forman Corporation				
Class B common Stock*	6,162	408,200	6,369	
Institutional Money Market				
Portfolio - Class 1*	10,053	10,053	9,783	
Fidelity Retirement Money Market				
Portfolio	8,162	8,162	17,984	
		-----		-----
		\$ 8,688,893		\$ 8
		=====		=====

*Nonparticipant directed

9

During 2006, the Plan's investments, including gains and losses on investments bought and sold as well as held during year, appreciated (depreciated) in value as follows:

	2006

Participant directed	
Mutual funds	\$ 512,077
Brown-Forman Corporation	
Class B Common Stock Fund	(8,074)

	504,003
Nonparticipant directed	
Brown-Forman Corporation	
Class B common stock	(8,621)

Total	\$ 495,382
	=====

4. Tax Status

The Internal Revenue Service has determined, and informed the Company by a letter dated April 16, 2003, that the Plan and related trust are designed in accordance with the applicable sections of the IRC. The Plan has been amended since receiving the determination letter. However, the Company believes that the Plan is designed and is currently being operated in compliance with the applicable provisions of the IRC.

5. Plan Termination

Although it has not expressed any intent to do so, the Company has the right under the Plan to discontinue its contributions at any time and to terminate the Plan subject to the provisions of ERISA. In the event of plan termination, participants will become 100% vested in their accounts.

6. Related Party Transactions

Certain Plan investments are shares of mutual funds managed by Fidelity. Fidelity is the trustee as described in the Plan and, therefore, these transactions qualify as party-in-interest transactions.

Certain administrative costs incurred by the Plan are paid by the Company. Effective January 1, 2002, general administrative expenses of the third

Edgar Filing: BROWN FORMAN CORP - Form 11-K

party record keeper, Fidelity, and the administration fee for processing loans are allocated to the participants' accounts. Effective July 1, 2002, participant recordkeeping fees were waived by Fidelity. Administration fees for loans continue to be allocated to the participants' accounts. Administrative expenses of \$1,906 in 2006 were allocated to participants' accounts.

10

The Brown-Forman Corporation Class B Common Stock Fund is a unitized employer stock fund comprised of Brown-Forman Corporation Class B shares and a cash component. The participants of the Plan, as well as participants in other Sponsor plans, may invest in this employer stock fund. The total fund was comprised of \$23,158,920 of Brown-Forman Corporation Class B Common Stock and \$570,323 of the cash component as of December 31, 2006. During 2006, purchases and sales of 411,824 and 408,109 shares of Brown-Forman Corporation Class B stock, respectively, were made by the employer stock fund. Participants in the Plan have a 3% interest in this fund.

7. Risks and Uncertainties

The Plan invests in various investment securities. Investment securities are exposed to various risks such as interest rate, market, and credit risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and that such changes could materially affect participants' account balances and the amounts reported in the statement of net assets available for benefits.

11

Hartmann Employee Savings and Investment Plan
 Plan #018 EIN #61-0143150
 Schedule H, Line 4a --
 Schedule of Delinquent Participant Contributions
 Year Ended December 31, 2006

Participant Contributions Transferred Late to the Plan	Total that Constitute Non-exempt Prohibited Transactions
-----	-----
\$ 72	\$ 72

12

Hartmann Employee Savings and Investment Plan
 Plan #018 EIN #61-0143150
 Schedule H, Line 4i --
 Schedule of Assets (Held at End of Year)
 December 31, 2006

Edgar Filing: BROWN FORMAN CORP - Form 11-K

Identity of Issue, Borrower, Lessor or Similar Party	Description of Investment Including Maturity Date, Rate of Interest, Collateral, Par or Maturity Value	Cost (1)
Janus Enterprise Fund	8,873 Mutual Fund Shares	--
PIMCO Total Return Fund	19,346 Mutual Fund Shares	--
Royce Low Priced Stock Fund	3,480 Mutual Fund Shares	--
Hartford Capital Appreciation Fund	276 Mutual Fund Shares	--
Fidelity Magellan Fund*	12,717 Mutual Fund Shares	--
Fidelity Equity-Income Fund*	14,254 Mutual Fund Shares	--
Fidelity Growth Company Fund*	10,361 Mutual Fund Shares	--
Fidelity Low Priced Stock Fund*	5,888 Mutual Fund Shares	--
Fidelity Diversified International Fund*	20,911 Mutual Fund Shares	--
Fidelity Freedom Income*	1,154 Mutual Fund Shares	--
Fidelity Freedom 2000*	536 Mutual Fund Shares	--
Fidelity Freedom 2010*	1,835 Mutual Fund Shares	--
Fidelity Freedom 2020*	1,102 Mutual Fund Shares	--
Fidelity Freedom 2030*	945 Mutual Fund Shares	--
Fidelity Freedom 2040*	937 Mutual Fund Shares	--
Fidelity Freedom 2005*	28 Mutual Fund Shares	--
Fidelity Freedom 2015*	21,816 Mutual Fund Shares	--
Fidelity Freedom 2025*	2,194 Mutual Fund Shares	--
Fidelity Freedom 2035*	1,912 Mutual Fund Shares	--
Fidelity Retirement Money Market Portfolio*	462,322 Mutual Fund Shares	--
Fidelity Retirement Money Market Portfolio*	8,162 Mutual Fund Shares	\$ 8,162
Managed Income Portfolio*	2,459,236 Common collective trust fund units	--
Spartan U.S. Equity Index Fund*	2,061 Mutual Fund Shares	--
Brown-Forman Corporation Stock Fund:		
Brown-Forman Class B Stock	3,503 Common stock shares	--
Institutional Money Market Portfolio - Class 1*	Money market deposit account, interest rate 5.24%	--
Brown-Forman Corporation Stock Fund:		
Brown-Forman Class B Stock*	6,162 Common stock shares	303,206
Institutional Money Market Portfolio - Class 1*	Money market deposit account, interest rate 5.24%	10,053
Participant Loans*	Loans, interest rates ranging from 5.25% to 9.5%, with variable maturity dates through 2011.	--

*Party-in-interest to the Plan

(1) Cost information provided for non-participant directed investments only.

Edgar Filing: BROWN FORMAN CORP - Form 11-K

Signatures

Pursuant to the requirements of the Securities Exchange Act of 1934, the Hartmann Employee Savings and Investment Plan has duly caused this report to be signed by the undersigned thereunto duly authorized.

HARTMANN EMPLOYEE SAVINGS AND INVESTMENT PLAN

BY:

/s/ Bruce Cote
Bruce Cote
Member, Employee Benefits Committee
(Plan Administrator)
Vice President, Director
HR Employee Services
Brown-Forman Corporation

June 29, 2007

14

EXHIBIT

Consent of Independent Registered Public Accounting Firm

We hereby consent to the incorporation by reference in the Registration Statement on Form S-8 (No.333-74567) of Brown-Forman Corporation of our report dated June 29, 2007 relating to the financial statements and supplemental schedules of the Hartmann Employee Savings and Investment Plan, which appears in this Form 11-K.

/s/ PricewaterhouseCoopers LLP
PricewaterhouseCoopers LLP
Louisville, Kentucky
June 29, 2007

15