



**102 E. Front Street**

**Monroe, Michigan 48161**

(Address of principal executive offices)

(Zip Code)

**(734) 241-3431**

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer", "accelerated filer", "smaller reporting company", and "emerging growth company" in Rule 12b-2 of the Exchange Act (check one).

Large accelerated filer      Accelerated Filer

Non-accelerated filer                  Smaller reporting company                  Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

As of August 8, 2018, there were 22,983,921 shares of the Company's Common Stock outstanding.



**Part I Financial Information****Item 1. Financial Statements****MBT FINANCIAL CORP.**  
**CONSOLIDATED BALANCE SHEETS**

|   | <b>June 30,<br/>2018</b> | <b>December<br/>31, 2017</b> |
|---|--------------------------|------------------------------|
|   | (Unaudited)              |                              |
| Dollars in thousands                          |                          |                              |
| <b>ASSETS</b>                                 |                          |                              |
| Cash and Cash Equivalents                     |                          |                              |
| Cash and due from banks                       |                          |                              |
| Non-interest bearing                          | \$ 13,772                | \$ 18,233                    |
| Interest bearing                              | 1,214                    | 34,777                       |
| Total cash and cash equivalents               | 14,986                   | 53,010                       |
| Interest Bearing Time Deposits in Other Banks | 12,196                   | 15,196                       |
| Securities - Held to Maturity                 | 33,148                   | 37,163                       |
| Securities - Available for Sale               | 414,266                  | 442,816                      |
| Equity Securities                             | 6,194                    | 4,148                        |
| Loans held for sale                           | 334                      | 346                          |
| Loans   | 740,786                  | 694,979                      |
| Allowance for Loan Losses                     | (7,958)                  | (7,666)                      |
| Loans - Net                                   | 732,828                  | 687,313                      |
| Accrued interest receivable and other assets  | 21,773                   | 20,463                       |
| Other Real Estate Owned                       | 394                      | 1,412                        |
| Bank Owned Life Insurance                     | 58,855                   | 58,153                       |
| Premises and Equipment - Net                  | 26,911                   | 27,400                       |
| Total assets                                  | \$ 1,321,885             | \$ 1,347,420                 |
| <b>LIABILITIES</b>                            |                          |                              |
| Deposits                                      |                          |                              |
| Non-interest bearing                          | \$ 292,534               | \$ 299,838                   |
| Interest-bearing                              | 854,960                  | 898,326                      |
| Total deposits                                | 1,147,494                | 1,198,164                    |
| Federal Home Loan Bank advances               | 30,000                   | -                            |
| Federal funds purchased                       | 7,800                    | -                            |

|  |                     |                     |
|--|---------------------|---------------------|
| Interest payable and other liabilities   | <b>16,237</b>       | <b>16,598</b>       |
| Total liabilities  | <b>1,201,531</b>    | <b>1,214,762</b>    |
| <b>STOCKHOLDERS' EQUITY</b>  |                     |                     |
| Common stock (no par value; 50,000,000 shares authorized, 22,983,255 and 22,907,844 shares issued and outstanding) | <b>23,231</b>       | <b>22,840</b>       |
| Retained earnings  | <b>109,668</b>      | <b>117,524</b>      |
| Unearned compensation  | <b>(39)</b>         | <b>-</b>            |
| Accumulated other comprehensive loss   | <b>(12,506)</b>     | <b>(7,706)</b>      |
| Total stockholders' equity   | <b>120,354</b>      | <b>132,658</b>      |
| Total liabilities and stockholders' equity   | <b>\$ 1,321,885</b> | <b>\$ 1,347,420</b> |

The accompanying notes to consolidated financial statements are an integral part of these statements.

**MBT FINANCIAL  
CORP.****CONSOLIDATED  
STATEMENTS OF  
INCOME AND  
COMPREHENSIVE  
INCOME -  
UNAUDITED**

|   | <b>Three Months<br/>Ended June 30,</b> |             | <b>Six Months<br/>Ended June 30,</b> |             |
|---|--|-------------|--------------------------------------|-------------|
|   | <b>2018</b>                            | <b>2017</b> | <b>2018</b>                          | <b>2017</b> |
| Dollars in thousands, except per share data                               |  |             |                                      |             |
| <b>Interest Income</b>  |  |             |                                      |             |
| Interest and fees on loans  | \$8,736                                | \$7,709     | \$16,953                             | \$15,073    |
| Interest on investment securities-  |  |             |                                      |             |
| Tax-exempt  | 443                                    | 306         | 847                                  | 616         |
| Taxable   | 2,087                                  | 2,185       | 4,297                                | 4,453       |
| Interest on balances due from banks                                       | 58                                     | 101         | 183                                  | 210         |
| Total interest income   | 11,324                                 | 10,301      | 22,280                               | 20,352      |
| <b>Interest Expense</b>   |  |             |                                      |             |
| Interest on deposits  | 400                                    | 434         | 814                                  | 890         |
| Interest on borrowed funds  | 91                                     | 3           | 97                                   | 3           |
| Total interest expense  | 491                                    | 437         | 911                                  | 893         |
| <b>Net Interest Income</b>  | 10,833                                 | 9,864       | 21,369                               | 19,459      |
| <b>Recovery Of Loan Losses</b>  | -                                      | -           | (100 )                               | (200 )      |
| <b>Net Interest Income After<br/>Recovery Of Loan Losses</b>              | 10,833                                 | 9,864       | 21,469                               | 19,659      |
| <b>Other Income</b>   |  |             |                                      |             |
| Income from wealth management services                                    | 1,178                                  | 1,547       | 2,363                                | 2,675       |
| Service charges and other fees  | 955                                    | 1,046       | 1,901                                | 2,060       |
| Debit card income   | 786                                    | 748         | 1,506                                | 1,428       |
| Net gain (loss) on sales and redemptions of securities available for sale | (1 )                                   | 67          | (102 )                               | 77          |
| Net gain (loss) on sales of Other Real Estate Owned                       | 517                                    | (62 )       | 536                                  | (96 )       |
| Origination fees on mortgage loans sold                                   | 92                                     | 115         | 154                                  | 174         |
| Bank owned life insurance income  | 349                                    | 412         | 702                                  | 753         |
| Other   | 527                                    | 497         | 1,127                                | 1,119       |
| Total other income  | 4,403                                  | 4,370       | 8,187                                | 8,190       |
| <b>Other Expenses</b>   |  |             |                                      |             |
| Salaries and employee benefits  | 5,371                                  | 5,273       | 11,333                               | 10,707      |
| Occupancy expense   | 620                                    | 682         | 1,341                                | 1,430       |

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|   |                |                |                 |                 |
|---|----------------|----------------|-----------------|-----------------|
| Equipment expense   | 874            | 791            | 1,667           | 1,488           |
| Marketing expense   | 467            | 302            | 844             | 586             |
| Professional fees   | 592            | 620            | 1,186           | 1,209           |
| EFT/ATM expense   | 288            | 259            | 547             | 507             |
| Other Real Estate Owned expenses                                      | 21             | 30             | 36              | 62              |
| FDIC Deposit Insurance Assessment                                     | 92             | 107            | 199             | 214             |
| Bonding and other insurance expense                                   | 137            | 125            | 269             | 247             |
| Telephone expense   | 74             | 103            | 149             | 219             |
| Other   | 650            | 716            | 1,407           | 1,401           |
| Total other expenses  | 9,186          | 9,008          | 18,978          | 18,070          |
| <b>Income Before Income Taxes</b>                                     | <b>6,050</b>   | <b>5,226</b>   | <b>10,678</b>   | <b>9,779</b>    |
| <b>Income Tax Expense</b>   | <b>1,105</b>   | <b>1,586</b>   | <b>1,831</b>    | <b>2,959</b>    |
| <b>Net Income</b>   | <b>\$4,945</b> | <b>\$3,640</b> | <b>\$8,847</b>  | <b>\$6,820</b>  |
| <b>Other Comprehensive Income - Net of Tax</b>                        |                |                |                 |                 |
| Unrealized gains (losses) on securities                               | (643 )         | 1,983          | (4,896 )        | 3,770           |
| Reclassification adjustment for (gains) losses included in net income | 1              | (44 )          | 81              | (51 )           |
| Postretirement benefit liability                                      | 32             | 26             | 64              | 53              |
| <b>Total Other Comprehensive Income (Loss) - Net of Tax</b>           | <b>(610 )</b>  | <b>1,965</b>   | <b>(4,751 )</b> | <b>3,772</b>    |
| <b>Comprehensive Income</b>   | <b>\$4,335</b> | <b>\$5,605</b> | <b>\$4,096</b>  | <b>\$10,592</b> |
| <b>Basic Earnings Per Common Share</b>                                | <b>\$0.22</b>  | <b>\$0.16</b>  | <b>\$0.39</b>   | <b>\$0.30</b>   |
| <b>Diluted Earnings Per Common Share</b>                              | <b>\$0.21</b>  | <b>\$0.16</b>  | <b>\$0.38</b>   | <b>\$0.30</b>   |
| <b>Dividends Declared Per Share of Common Stock</b>                   | <b>\$0.07</b>  | <b>\$0.05</b>  | <b>\$0.73</b>   | <b>\$0.80</b>   |

The accompanying notes to consolidated financial statements are an integral part of these statements.

**MBT FINANCIAL  
CORP.**

CONSOLIDATED  
STATEMENTS OF  
CHANGES IN  
STOCKHOLDERS'  
EQUITY -  
UNAUDITED

|   | <b>Common Stock</b> |               | <b>Retained</b> | <b>Unearned</b>     | <b>Accumulated<br/>Other<br/>Comprehensive<br/>Income<br/>(Loss)</b> | <b>Total</b> |
|---|---------------------|---------------|-----------------|---------------------|--|--------------|
| Dollars in thousands  | <b>Shares</b>       | <b>Amount</b> | <b>Earnings</b> | <b>Compensation</b> |  |              |
| <b>Balance - January 1, 2018</b>  | 22,907,844          | \$22,840      | \$117,524       | \$ -                | \$ (7,706)   | ) \$132,658  |
| Issuance of Common Stock<br>SOSARs exercised, net of shares<br>redeemed for taxes | 44,397              | (202 )        | -               | -                   | -  | (202 )       |
| Restricted stock awards, net of shares<br>redeemed for taxes                      | 7,500               | 78            | -               | (78 )               | -  | -            |
| Employee Stock Purchase Plan and<br>other stock issued                            | 23,514              | 246           | -               | -                   | -  | 246          |
| Tax benefit from exercise of options  | -                   | -             | -               | -                   | -  | -            |
| Equity Compensation   | -                   | 353           | -               | 39                  | -  | 392          |
| Deferred Directors' Compensation  | -                   | (84 )         | -               | -                   | -  | (84 )        |
| Cumulative Effect Adjustment (ASU<br>2016-01)                                     | -                   | -             | 49              | -                   | (49 )  | -            |
| Dividends declared (\$0.73 per share)   | -                   | -             | (16,752 )       | -                   | -  | (16,752 )    |
| Net income  | -                   | -             | 8,847           | -                   | -  | 8,847        |
| Other comprehensive income - net of<br>tax  | -                   | -             | -               | -                   | (4,751 )   | (4,751 )     |
| <b>Balance - June 30, 2018</b>  | 22,983,255          | \$23,231      | \$109,668       | \$ (39 )            | \$ (12,506 )   | ) \$120,354  |

|                      | <b>Common Stock</b> |               | <b>Retained</b> | <b>Unearned</b>     | <b>Accumulated<br/>Other<br/>Comprehensive<br/>Income<br/>(Loss)</b> | <b>Total</b> |
|----------------------|---------------------|---------------|-----------------|---------------------|--|--------------|
| Dollars in thousands | <b>Shares</b>       | <b>Amount</b> | <b>Earnings</b> | <b>Compensation</b> |  |              |



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|   |            |          |           |          |             |           |
|---|------------|----------|-----------|----------|-------------|-----------|
| <b>Balance - January 1, 2017</b>                          | 22,777,882 | \$22,562 | \$126,079 | \$ (4 )  | \$ (7,523 ) | \$141,114 |
| Issuance of Common Stock                                  |            |          |           |          |             |           |
| SOSARs exercised, net of shares redeemed for taxes        | 63,677     | (250 )   | -         | -        | -           | (250 )    |
| Restricted stock awards, net of shares redeemed for taxes | 6,000      | 65       | -         | (65 )    | -           | -         |
| Employee Stock Purchase Plan and other stock issued       | 22,523     | 243      | -         | -        | -           | 243       |
| Tax benefit from exercise of options                      | -          | -        | 824       | -        | -           | 824       |
| Equity Compensation                                       | -          | 263      | -         | 30       | -           | 293       |
| Deferred Directors' Compensation                          | -          | (324 )   | -         | -        | -           | (324 )    |
| Dividends declared (\$0.80 per share)                     | -          | -        | (18,270 ) | -        | -           | (18,270 ) |
| Net income  | -          | -        | 6,820     | -        | -           | 6,820     |
| Other comprehensive income - net of tax                   | -          | -        | -         | -        | 3,772       | 3,772     |
| <b>Balance - June 30, 2017</b>                            | 22,870,082 | \$22,559 | \$115,453 | \$ (39 ) | \$ (3,751 ) | \$134,222 |

The accompanying notes to consolidated financial statements are an integral part of these statements.

**MBT  
FINANCIAL  
CORP.**  
CONSOLIDATED  
STATEMENTS  
OF CASH  
FLOWS -  
UNAUDITED

|  | <b>Six Months Ended<br/>June 30,</b> |                 |
|--|--------------------------------------|-----------------|
| Dollars in thousands   | <b>2018</b>                          | <b>2017</b>     |
| <b>Cash Flows from Operating Activities</b>  |                                      |                 |
| Net Income   | <b>\$8,847</b>                       | <b>\$6,820</b>  |
| Adjustments to reconcile net income to net cash from operating activities            |                                      |                 |
| Recovery of loan losses  | <b>(100 )</b>                        | <b>(200 )</b>   |
| Depreciation   | <b>737</b>                           | <b>806</b>      |
| Net amortization of investment premium and discount                                  | <b>1,166</b>                         | <b>1,165</b>    |
| Adjustment for assets carried at fair market value                                   | <b>47</b>                            | <b>-</b>        |
| Writedowns of Other Real Estate Owned  | <b>42</b>                            | <b>56</b>       |
| Net decrease in interest payable and other liabilities                               | <b>(364 )</b>                        | <b>(720 )</b>   |
| Net decrease (increase) in interest receivable and other assets                      | <b>(652 )</b>                        | <b>96</b>       |
| Writedowns of Other Assets   | <b>-</b>                             | <b>37</b>       |
| Equity based compensation expense  | <b>392</b>                           | <b>293</b>      |
| Net (gain) loss on sale/settlement of securities                                     | <b>102</b>                           | <b>(77 )</b>    |
| Increase in cash surrender value of life insurance                                   | <b>(702 )</b>                        | <b>(754 )</b>   |
| Net cash provided by operating activities  | <b>\$9,515</b>                       | <b>\$7,522</b>  |
| <b>Cash Flows from Investing Activities</b>  |                                      |                 |
| Proceeds from maturities of interest bearing time deposits in other banks            | <b>\$3,000</b>                       | <b>\$1,750</b>  |
| Proceeds from maturities and redemptions of investment securities held to maturity   | <b>3,987</b>                         | <b>6,542</b>    |
| Proceeds from maturities and redemptions of investment securities available for sale | <b>31,904</b>                        | <b>18,964</b>   |
| Proceeds from sales of investment securities available for sale                      | <b>19,393</b>                        | <b>73,918</b>   |
| Net increase in loans  | <b>(45,547)</b>                      | <b>(31,193)</b> |
| Proceeds from sales of other real estate owned                                       | <b>1,698</b>                         | <b>367</b>      |
| Proceeds from sales of other assets  | <b>40</b>                            | <b>230</b>      |
| Purchase of time deposits in other banks   | <b>-</b>                             | <b>(500 )</b>   |
| Purchase of investment securities held to maturity                                   | <b>-</b>                             | <b>(4,455 )</b> |
| Purchase of Bank Owned Life Insurance  | <b>-</b>                             | <b>(4,357 )</b> |
| Proceeds from surrender of Bank Owned Life Insurance                                 | <b>-</b>                             | <b>309</b>      |
| Purchase of investment securities available for sale                                 | <b>(32,187)</b>                      | <b>(39,842)</b> |
| Purchase of bank premises and equipment  | <b>(248 )</b>                        | <b>(494 )</b>   |
| Net cash (used for) provided by investing activities                                 | <b>\$(17,960)</b>                    | <b>\$21,239</b> |
| <b>Cash Flows from Financing Activities</b>  |                                      |                 |

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|   |                   |                   |
|---|-------------------|-------------------|
| Net decrease in deposits                                      | \$(50,670)        | \$(22,648)        |
| Net increase in short term borrowings                         | 7,800             | -                 |
| Proceeds from Federal Home Loan Bank borrowings               | 30,000            | -                 |
| Issuance of common stock                                      | 246               | 243               |
| Stock redeemed for tax withholding - stock based compensation | (203 )            | (251 )            |
| Dividends paid  | (16,752)          | (18,270)          |
| Net cash used for financing activities                        | \$(29,579)        | \$(40,926)        |
| <b>Net Decrease in Cash and Cash Equivalents</b>              | <b>\$(38,024)</b> | <b>\$(12,165)</b> |
| <b>Cash and Cash Equivalents at Beginning of Period</b>       | <b>53,010</b>     | <b>52,772</b>     |
| <b>Cash and Cash Equivalents at End of Period</b>             | <b>\$14,986</b>   | <b>\$40,607</b>   |
| <b>Supplemental Cash Flow Information</b>                     |                   |                   |
| Cash paid for interest  | \$892             | \$899             |
| Cash paid for federal income taxes                            | \$1,419           | \$2,106           |
| <b>Supplemental Schedule of Non Cash Investing Activities</b> |                   |                   |
| Transfer of loans to other real estate owned                  | \$144             | \$332             |
| Transfer of loans to other assets                             | \$-               | \$40              |

The accompanying notes to consolidated financial statements are an integral part of these statements.

**MBT FINANCIAL CORP.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)**

**1. BASIS OF PRESENTATION AND ACCOUNTING POLICIES**

The unaudited consolidated financial statements include the accounts of MBT Financial Corp. (the “Company”) and its subsidiary, Monroe Bank & Trust (the “Bank”). The Bank includes the accounts of its wholly owned subsidiary, MB&T Financial Services, Inc. The Bank operates fourteen branches in Monroe County, Michigan, six branches in Wayne County, Michigan, and one loan and wealth management office in Wayne County. The Bank’s primary source of revenue is from providing loans to customers, who are predominantly small and middle-market businesses and middle-income individuals. The Company’s sole business segment is community banking.

The accounting and reporting policies of the Bank conform to practice within the banking industry and are in accordance with accounting principles generally accepted in the United States. Preparation of financial statements in conformity with generally accepted accounting principles requires Management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. Material estimates that are particularly susceptible to significant changes in the near term are the determination of the allowance for loan losses and the fair value of investment securities.

The accompanying unaudited consolidated financial statements of the Company have been prepared in accordance with the instructions to Form 10-Q. Accordingly, they do not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements. However, such information reflects all adjustments (consisting of normal recurring adjustments), which are, in the opinion of Management, necessary for fair statement of results for the interim periods.

The significant accounting policies are as follows:

**PRINCIPLES OF CONSOLIDATION**

The consolidated financial statements include the accounts of the Company and its subsidiary. All material intercompany transactions and balances have been eliminated.

**COMPREHENSIVE INCOME**

Accounting principles generally require that revenue, expenses, gains, and losses be included in net income. Certain changes in assets and liabilities, however, such as unrealized gains and losses on securities available for sale and amounts recognized related to postretirement benefit plans (gains and losses, prior service costs, and transition assets or obligations), are reported as a direct adjustment to the equity section of the balance sheet. Such items, along with net income, are components of comprehensive income.

## BUSINESS SEGMENTS

While the Company's chief decision makers monitor the revenue streams of various products and services, operations are managed and financial performance is evaluated on a company wide basis. Accordingly, all of the Company's operations are considered by management to be aggregated in one reportable segment.

## FAIR VALUE

The Company measures or monitors many of its assets and liabilities on a fair value basis. Fair value is used on a recurring basis for assets and liabilities that are elected to be accounted for under The Fair Value Option as well as for certain assets and liabilities in which fair value is the primary basis of accounting. Examples of these include derivative instruments and available for sale securities. Additionally, fair value is used on a non-recurring basis to evaluate assets or liabilities for impairment or for disclosure purposes. Examples of these non-recurring uses of fair value include certain loans held for sale accounted for on a lower of cost or market basis. Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Depending on the nature of the asset or liability, the Company uses various valuation techniques and assumptions when estimating fair value.

When determining the fair value measurements for assets and liabilities required or permitted to be recorded at and/or marked to fair value, the Company considers the principal or most advantageous market in which it would transact and considers assumptions that market participants would use when pricing the asset or liability. When possible, the Company looks to active and observable markets to price identical assets or liabilities. When identical assets and liabilities are not traded in active markets, the Company looks to market observable data for similar assets or liabilities. Nevertheless, certain assets and liabilities are not actively traded in observable markets and the Company must use alternative valuation techniques to derive a fair value measurement.

## ACCOUNTING PRONOUNCEMENTS

The Financial Accounting Standards Board (FASB) issued Accounting Standards Update 2014-09 (ASU 2014-09), “Revenue from Contracts with Customers (Topic 606)”. ASU 2014-09 adopts a standardized approach for revenue recognition and was a joint effort with the International Accounting Standards Board (IASB). The new revenue recognition standard is based on a core principle of recognizing revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. ASU 2014-09 is effective for public entities for reporting periods beginning after December 15, 2017 (therefore, for the year ending December 31, 2018 for the Company). The ASU does not apply to financial instruments, which constitute a significant portion of our revenue. The Company adopted ASU 2014-09 on January 1, 2018 and determined that adoption of the standard did not have a significant impact on its financial statements.

In June 2016, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) No. 2016-13, Financial Instruments - Credit Losses: Measurement of Credit Losses on Financial Instruments. The ASU includes increased disclosures and various changes to the accounting and measurement of financial assets including the Company’s loans and available-for-sale and held-to-maturity debt securities. Each financial asset presented on the balance sheet would have a unique allowance for credit losses valuation account that is deducted from the amortized cost basis to present the net carrying value at the amount expected to be collected on the financial asset. The amendments in this ASU also eliminate the probable initial recognition threshold in current GAAP and instead, reflect an entity’s current estimate of all expected credit losses using reasonable and supportable forecasts. The new credit loss guidance will be effective for the Company's year ending December 31, 2020. Upon adoption, the ASU will be applied using a modified retrospective transition method to the beginning of the first reporting period in which the guidance is effective. A prospective transition approach is required for debt securities for which an other-than-temporary impairment had been recognized before the effective date. Early adoption for all institutions is permitted for fiscal years beginning after December 15, 2018, including interim periods within those fiscal years. The standard will likely have an effect on the Company's consolidated financial statements from a onetime adjustment to increase the ALLL upon adoption of the standard and due to increased provision expense at the time loans are originated. Management has begun the process of segmenting the portfolio and developing an implementation timeline.

In March 2017, the FASB issued ASU No. 2017-08, Receivables-Nonrefundable Fees and Other Costs – Premium Amortization on Purchased Callable Debt Securities (Subtopic 310-20). This ASU was issued to shorten the amortization period for the premium to the earliest call date on debt securities. This premium will now be recorded as

a reduction to net interest margin during the shorter yield to call period, as compared to prior practice of amortizing the premium as a reduction to net interest margin over the contractual life of the instrument. This ASU does not change the current method of amortizing any discount over the contractual life of the debt security, and this pronouncement is effective for fiscal years beginning after December 15, 2018, and must be adopted on a modified retrospective basis. The Company has reviewed the investment portfolio and determined that the standard will not have a material effect on its financial statements.

In January 2016, the FASB issued ASU No. 2016-01, Financial Instruments-Overall (Subtopic 825-10), Recognition and Measurement of Financial Assets and Financial Liabilities. This ASU was issued to improve the recognition and measurement of financial instruments by requiring equity investments to be measured at fair value with changes in fair value recognized in net income, requiring public business entities to use the exit price notion when measuring the fair value of financial instruments for disclosure purposes, eliminating the requirement for public business entities to disclose the method(s) and significant assumptions used to estimate the fair value that is required to be disclosed for financial instruments measured at amortized cost on the balance sheet, require an entity to present separately in other comprehensive income the portion of the total change in the fair value of a liability resulting from a change in the instrument-specific credit risk when the entity has elected to measure the liability at fair value in accordance with the fair value option for financial instruments, and require separate presentation of financial assets and financial liabilities by measurement category and form of financial asset on the balance sheet or accompanying notes to the financial statements. ASU 2016-01 is effective for annual periods, and interim periods within those annual periods, beginning after December 15, 2017. The amendments should be applied by means of a cumulative-effect adjustment to the balance sheet as of the beginning of the year of adoption. The Company adopted ASU 2016-01 on January 1, 2018 and it did not have a material effect on the consolidated financial statements. For exit pricing on loans, the Company made a fair value adjustment based on the yield metrics of the portfolio and applied a credit mark provided by its merger and acquisition advisors.

## 2. EARNINGS PER SHARE

The calculations of earnings per common share are as follows:

|   | For the three months ended<br>June 30, |             | For the six months ended<br>June 30, |             |
|---|--|-------------|--------------------------------------|-------------|
|   | 2018                                   | 2017        | 2018                                 | 2017        |
| <b>Basic</b>                                |  |             |                                      |             |
| Net income                                  | \$4,945,000                            | \$3,640,000 | \$8,847,000                          | \$6,820,000 |
| Average common shares outstanding           | 22,978,225                             | 22,865,529  | 22,961,076                           | 22,843,523  |
| Earnings per common share - basic           | \$0.22                                 | \$0.16      | \$0.39                               | \$0.30      |
| <b>Diluted</b>                              |  |             |                                      |             |
| Net income                                  | \$4,945,000                            | \$3,640,000 | \$8,847,000                          | \$6,820,000 |
| Average common shares outstanding           | 22,978,225                             | 22,865,529  | 22,961,076                           | 22,843,523  |
| Equity compensation                         | 122,810                                | 141,237     | 122,077                              | 144,280     |
| Average common shares outstanding - diluted | 23,101,035                             | 23,006,766  | 23,083,153                           | 22,987,803  |
| Earnings per common share - diluted         | \$0.21                                 | \$0.16      | \$0.38                               | \$0.30      |



### 3. STOCK BASED COMPENSATION

*Stock Only Stock Appreciation Rights (SOSARs)* - On February 22, 2018, 105,000 Stock Only Stock Appreciation Rights (SOSARs) were awarded to certain officers in accordance with the MBT 2008 Stock Incentive Plan that was approved by shareholders on May 1, 2008 and amended by shareholders on May 7, 2015. The SOSARs have a term of ten years and vest in three equal annual installments beginning on December 31, 2018. The fair value of \$2.36 for the SOSARs was estimated at the date of the grant, using the Black-Scholes option pricing model, with the following assumptions: expected option lives of 7 years, expected volatility of 23.64%, a risk free interest rate of 2.86% and dividend yield of 2.18%. The fair value of the Company's common stock was \$10.45 on the grant date.

SOSARs granted under the plan are structured as fixed grants with the base price equal to the market value of the underlying stock on the date of the grant.

The following table summarizes the SOSARs that have been granted:

|                                     | SOSARs    | Weighted<br>Average<br>Base<br>Price |
|-------------------------------------|-----------|--------------------------------------|
| SOSARs Outstanding, January 1, 2018 | 372,585   | \$ 6.82                              |
| Granted                             | 105,000   | 10.45                                |
| Exercised                           | (103,036) | 4.30                                 |
| Forfeited                           | (4,336 )  | 10.09                                |
| Expired                             | -         | -                                    |
| SOSARs Outstanding, June 30, 2018   | 370,213   | \$ 8.51                              |
| SOSARs Exercisable, June 30, 2018   | 147,863   | \$ 5.76                              |

The exercise of a SOSAR results in the issuance of a number of shares of common stock of the Company based on the appreciation of the market price of the stock over the base price of the SOSAR. The market value of the Company's common stock on June 30, 2018 was \$10.65. The value of the exercisable SOSARs that are in-the-money as of June 30, 2018 was \$720,000, and exercise of those SOSARs on that date would have resulted in the issuance of 67,892 shares of common stock. The plan allows participants to elect to withhold shares from the exercise of SOSARs to cover their tax liability. This may affect the number of shares issued and the value of the common stock account on the balance sheet and the statement of changes in equity.

*Restricted Stock Unit Awards* – On February 22, 2018, 21,500 performance restricted stock units were awarded to certain key executive officers in accordance with the MBT 2008 Stock Incentive Plan that was approved by shareholders on May 1, 2008 and amended by shareholders on May 7, 2015. Each Restricted Stock Unit (RSU) is equivalent to one share of MBT Financial Corp. common stock. Stock will be issued to the participants following a two year performance period that ends on December 31, 2019 if the defined performance targets are achieved. The grant date fair value of the stock was \$10.45 per share. Earned RSUs vest on December 15, 2020 and as of June 30, 2018 none of the RSUs were vested.

*Restricted Stock Awards* – On February 22, 2018, 7,500 restricted shares were awarded to certain non-executive members of the board of directors in accordance with the MBT 2008 Stock Incentive Plan that was approved by shareholders on May 1, 2008 and amended by shareholders on May 7, 2015. The restricted shares vest on December 31, 2018. The expense for the restricted stock is based on the grant date value of \$10.45 and is recognized over the

vesting period. The unrecognized cost related to the non-vested restricted stock awards was \$39,000 as of June 30, 2018.

The total expense for equity based compensation was \$156,000 in the second quarter of 2018 and \$162,000 in the second quarter of 2017. The total expense for equity based compensation was \$392,000 in the first six months of 2018 and \$293,000 in the first six months of 2017. The unrecognized compensation expense for all equity based compensation plans is \$795,000 as of June 30, 2018. The expense is expected to be recognized over a weighted average period of 1.78 years.

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## 4. LOANS

The Bank makes commercial, consumer, and mortgage loans primarily to customers in Monroe County, Michigan, southern and western Wayne County, Michigan, and surrounding areas. Although the Bank has a diversified loan portfolio, a substantial portion of its debtors' ability to honor their contracts is dependent on the automotive, manufacturing, and real estate development economic sectors.

Loans consist of the following (000s omitted):

|   | June 30,<br>2018 | December<br>31,<br>2017 |
|---|------------------|-------------------------|
| Residential real estate loans   | \$229,252        | \$222,014               |
| Commercial and Construction real estate loans                               | 293,321          | 293,202                 |
| Agriculture and agricultural real estate loans                              | 23,124           | 21,231                  |
| Commercial and industrial loans   | 142,913          | 122,219                 |
| Loans to individuals for household, family, and other personal expenditures | 52,176           | 36,313                  |
| Total loans, gross  | \$740,786        | \$694,979               |
| Less: Allowance for loan losses   | 7,958            | 7,666                   |
| Net Loans   | \$732,828        | \$687,313               |

Loans are placed in a nonaccrual status when, in the opinion of Management, the collection of additional interest is doubtful. All loan relationships over \$250,000 that are classified by Management as nonperforming as well as selected performing accounts and all renegotiated loans are reviewed for impairment each quarter. Allowances for loans determined to be impaired are included in the allowance for loan losses. All cash received on nonaccrual loans is applied to the principal balance. Nonperforming assets consist of nonaccrual loans, loans 90 days or more past due, restructured loans, nonaccrual investment securities, other real estate owned, and other repossessed assets. Other real estate owned includes real estate that has been acquired in full or partial satisfaction of loan obligations or upon foreclosure.

The following table summarizes nonperforming assets (000s omitted):

|                  | June 30,<br>2018 | December<br>31,<br>2017 |
|------------------|------------------|-------------------------|
| Nonaccrual loans | \$3,360          | \$3,658                 |

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|  |          |           |       |   |
|--|----------|-----------|-------|---|
| Loans 90 days past due and accruing              | -        | 3         |       |   |
| Restructured loans                               | 8,211    | 9,625     |       |   |
| Total nonperforming loans                        | \$11,571 | \$ 13,286 |       |   |
| Other real estate owned                          | 394      | 1,412     |       |   |
| Other assets                                     | -        | 40        |       |   |
| Total nonperforming assets                       | \$11,965 | \$ 14,738 |       |   |
| Nonperforming assets to total assets             | 0.91     | %         | 1.09  | % |
| Allowance for loan losses to nonperforming loans | 68.78    | %         | 57.70 | % |

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## 5. ALLOWANCE FOR LOAN LOSSES

The Company separates its loan portfolio into segments to perform the calculation and analysis of the allowance for loan losses. The six segments analyzed are Agriculture and Agricultural Real Estate, Commercial, Commercial Real Estate, Construction Real Estate, Residential Real Estate, and Consumer and Other. The Agriculture and Agricultural Real Estate segment includes all loans to finance agricultural production and all loans secured by agricultural real estate. This segment does not include loans to finance agriculture that are secured by residential real estate, which are included in the Residential Real Estate segment. The Commercial segment includes loans to finance commercial and industrial businesses that are not secured by real estate. The Commercial Real Estate segment includes loans secured by non-farm, non-residential real estate. The Construction Real Estate segment includes loans to finance construction and land development. This includes residential and commercial construction and land development. The Residential Real Estate segment includes all loans, other than construction loans, that are secured by single family and multi-family residential real estate properties. The Consumer and Other segment includes all loans not included in any other segment. These are primarily loans to consumers for household, family, and other personal expenditures. The majority of this segment is student loans, and it also includes loans for autos, boats, and recreational vehicles.

Activity in the allowance for loan losses during the three and six months ended June 30, 2018 was as follows (000s omitted):

|  | Agriculture<br>and<br>Agricultural<br>Real<br>Estate | Commercial<br>Commercial<br>Real Estate | Commercial<br>Real Estate | Construction<br>Real Estate | Residential<br>Real<br>Estate | Consumer<br>and<br>Other | Total    |
|--|--|---|---------------------------|-----------------------------|-------------------------------|--------------------------|----------|
| <b>Allowance for loan losses:<br/>For the three months ended<br/>June 30, 2018</b> |  |   |                           |                             |                               |                          |          |
| Beginning Balance  | \$ 210   | \$ 1,397                                | \$ 3,088                  | \$ 461                      | \$ 1,089                      | \$ 1,640                 | \$ 7,885 |
| Charge-offs  | -  | -                                       | -                         | -                           | (51 )                         | -                        | (51 )    |
| Recoveries   | -  | 16                                      | 49                        | 14                          | 31                            | 14                       | 124      |
| Provision  | 52   | 36                                      | (188 )                    | (1 )                        | 73                            | 28                       | -        |
| Ending balance   | \$ 262   | \$ 1,449                                | \$ 2,949                  | \$ 474                      | \$ 1,142                      | \$ 1,682                 | \$ 7,958 |
| <b>Allowance for loan losses:<br/>For the six months ended<br/>June 30, 2018</b>   |  |   |                           |                             |                               |                          |          |
| Beginning Balance  | \$ 195   | \$ 1,443                                | \$ 3,297                  | \$ 491                      | \$ 1,279                      | \$ 961                   | \$ 7,666 |
| Charge-offs  | -  | -                                       | (3 )                      | -                           | (58 )                         | (2 )                     | (63 )    |
| Recoveries   | 2  | 31                                      | 289                       | 34                          | 73                            | 26                       | 455      |

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|                |        |          |          |        |          |          |          |
|----------------|--------|----------|----------|--------|----------|----------|----------|
| Provision      | 65     | (25 )    | (634 )   | (51 )  | (152 )   | 697      | (100 )   |
| Ending balance | \$ 262 | \$ 1,449 | \$ 2,949 | \$ 474 | \$ 1,142 | \$ 1,682 | \$ 7,958 |

**Allowance for loan losses as of June 30, 2018**

|  |        |          |          |        |          |          |          |
|--|--------|----------|----------|--------|----------|----------|----------|
| Ending balance individually evaluated for impairment | \$ -   | \$ 141   | \$ 223   | \$ 347 | \$ 128   | \$ 196   | \$ 1,035 |
| Ending balance collectively evaluated for impairment | 262    | 1,308    | 2,726    | 127    | 1,014    | 1,486    | 6,923    |
| Ending balance                                       | \$ 262 | \$ 1,449 | \$ 2,949 | \$ 474 | \$ 1,142 | \$ 1,682 | \$ 7,958 |

**Loans as of June 30, 2018**

|  |           |            |            |           |            |           |            |
|--|-----------|------------|------------|-----------|------------|-----------|------------|
| Ending balance individually evaluated for impairment | \$ 1,133  | \$ 254     | \$ 3,732   | \$ 1,562  | \$ 4,516   | \$ 416    | \$ 11,613  |
| Ending balance collectively evaluated for impairment | 21,991    | 142,659    | 266,360    | 21,667    | 224,736    | 51,760    | 729,173    |
| Ending balance                                       | \$ 23,124 | \$ 142,913 | \$ 270,092 | \$ 23,229 | \$ 229,252 | \$ 52,176 | \$ 740,786 |

Activity in the allowance for loan losses during the three and six months ended June 30, 2017 was as follows (000s omitted):

|  | Agriculture<br>and<br>Agricultural<br>Real<br>Estate | Commercial<br>Commercial<br>Real Estate | Commercial<br>Real Estate | Construction<br>Real Estate | Residential<br>Real<br>Estate | Consumer<br>and<br>Other | Total      |
|--|--|---|---------------------------|-----------------------------|-------------------------------|--------------------------|------------|
| <b>Allowance for loan losses:<br/>For the three months ended<br/>June 30, 2017</b> |  |   |                           |                             |                               |                          |            |
| Beginning Balance  | \$ 200   | \$ 1,579                                | \$ 3,438                  | \$ 534                      | \$ 1,570                      | \$ 1,013                 | \$ 8,334   |
| Charge-offs  | -  | -                                       | (384 )                    | -                           | -                             | (12 )                    | (396 )     |
| Recoveries   | -  | 42                                      | 37                        | 13                          | 92                            | 15                       | 199        |
| Provision  | 120  | (125 )                                  | 268                       | (6 )                        | (264 )                        | 7                        | -          |
| Ending balance   | \$ 320   | \$ 1,496                                | \$ 3,359                  | \$ 541                      | \$ 1,398                      | \$ 1,023                 | \$ 8,137   |
| <b>Allowance for loan losses:<br/>For the six months ended<br/>June 30, 2017</b>   |  |   |                           |                             |                               |                          |            |
| Beginning Balance  | \$ 201   | \$ 1,632                                | \$ 3,336                  | \$ 525                      | \$ 1,599                      | \$ 1,165                 | \$ 8,458   |
| Charge-offs  | -  | -                                       | (409 )                    | -                           | (50 )                         | (49 )                    | (508 )     |
| Recoveries   | 3  | 98                                      | 74                        | 26                          | 146                           | 40                       | 387        |
| Provision  | 116  | (234 )                                  | 358                       | (10 )                       | (297 )                        | (133 )                   | (200 )     |
| Ending balance   | \$ 320   | \$ 1,496                                | \$ 3,359                  | \$ 541                      | \$ 1,398                      | \$ 1,023                 | \$ 8,137   |
| <b>Allowance for loan losses as<br/>of June 30, 2017</b>                           |  |   |                           |                             |                               |                          |            |
| Ending balance individually<br>evaluated for impairment                            | \$ -   | \$ 143                                  | \$ 44                     | \$ 374                      | \$ 221                        | \$ 181                   | \$ 963     |
| Ending balance collectively<br>evaluated for impairment                            | 320  | 1,353                                   | 3,315                     | 167                         | 1,177                         | 842                      | 7,174      |
| Ending balance   | \$ 320   | \$ 1,496                                | \$ 3,359                  | \$ 541                      | \$ 1,398                      | \$ 1,023                 | \$ 8,137   |
| <b>Loans as of June 30, 2017</b>   |  |   |                           |                             |                               |                          |            |
| Ending balance individually<br>evaluated for impairment                            | \$ 1,209   | \$ 286                                  | \$ 3,025                  | \$ 1,689                    | \$ 6,101                      | \$ 442                   | \$ 12,752  |
| Ending balance collectively<br>evaluated for impairment                            | 21,480   | 119,764                                 | 260,365                   | 21,822                      | 207,547                       | 39,019                   | 669,997    |
| Ending balance   | \$ 22,689  | \$ 120,050                              | \$ 263,390                | \$ 23,511                   | \$ 213,648                    | \$ 39,461                | \$ 682,749 |



Each period the provision for loan losses in the income statement results from the combination of an estimate by Management of loan losses that occurred during the current period and the ongoing adjustment of prior estimates of losses occurring in prior periods.

The provision for loan losses increases the allowance for loan losses, a valuation account which appears on the consolidated balance sheets. As the specific customer and amount of a loan loss is confirmed by gathering additional information, taking collateral in full or partial settlement of the loan, bankruptcy of the borrower, etc., the loan is charged off, reducing the allowance for loan losses. If, subsequent to a charge off, the Bank is able to collect additional amounts from the customer or sell collateral worth more than earlier estimated, a recovery is recorded.

To serve as a basis for making this provision, the Bank maintains an extensive credit risk monitoring process that considers several factors including: current economic conditions affecting the Bank's customers, the payment performance of individual loans and pools of homogeneous loans, portfolio seasoning, changes in collateral values, and detailed reviews of specific loan relationships.

The Company utilizes an internal loan grading system to assign a risk grade to all commercial loans, all renegotiated loans, and each commercial credit relationship. Grades 10 through 45 are considered "pass" credits, grades 50 through 55 are considered "watch" credits, and grade 60 is considered "substandard" credits. Grades 50 through 60 are subject to greater scrutiny. Loans with grades 70 through 90 and considered "doubtful" or "loss" and have generally been charged off. A description of the general characteristics of each grade is as follows:

Grade 10– Excellent – Loans secured by marketable collateral, with adequate margin, or supported by strong financial statements, including substantial levels of tangible net worth. Probability of serious financial deterioration is unlikely. Possess a sound repayment source and a secondary source. This classification will also include individual loans backed by liquid personal assets, established history and unquestionable character. High liquidity, minimum risk, strong ratios, and low handling costs are common to these loans.

Grade 20– Above Average – Loans that exhibit less than average risk and clearly demonstrate debt service coverage that is consistently above average as well as a strong capital base. These loans may have some deficiency or vulnerability, but with offsetting features and are considered to be fully collectable.

Grade 30– Satisfactory – Loans that have an acceptable amount of risk but may exhibit vulnerability to deterioration if adverse circumstances are encountered. These loans should demonstrate adequate debt service coverage and adequate levels of capital support but warrant periodic monitoring to ensure that weaknesses do not materialize or advance.

Grades 40 and 45 – Pass – Loans that are considered “pass credits” and typically demonstrate adequate debt service coverage. The level of risk is considered acceptable but these loans warrant ongoing monitoring to ensure that adverse trends or other credit deficiencies have not materialized or advanced. The level of risk is considered acceptable so long as the loan is given adequate and ongoing management supervision.

Grades 50 and 55 – Watch – Loans that possess some credit deficiency or potential weakness that deserves close attention. The primary source of loan repayment is sufficient but may be considered inadequate by the Bank’s standards.

Grade 60– Substandard – Loans that exhibit one or more of the following characteristics: (1) a defined credit weakness, financial deterioration is underway, and uncertainty about the likelihood that the loan will be paid from the primary source of repayment; (2) inadequately protected by the current net worth and paying capacity of the obligor; (3) reliance on secondary source of repayment such as collateral liquidation or guarantees; (4) distinct possibility the Bank will sustain loss if deficiencies are not corrected; (5) unusual courses of action are needed to maintain a high probability of repayment; (6) insufficient cash flow to repay principal but continuing to pay interest; (7) the Bank is subordinated or unsecured due to flaws in documentation; (8) loans are restructured or are on nonaccrual status due to concessions to the borrower when compared to normal loan terms; (9) the Bank is contemplating foreclosure or legal action due to the apparent deterioration in the loan; or (10) there is deterioration in the market conditions and the borrower is highly vulnerable to these conditions.

Grade 70– Doubtful – Loans that exhibit one or more of the following characteristics: (1) loans with all the weaknesses of Substandard loans and collection or liquidation is not probable to result in payment in full; (2) the primary source of repayment is gone and there is considerable doubt as to the quality of the secondary source of repayment; or (3) the possibility of loss is high, but certain important pending factors may strengthen the loan and loss classification is deferred.

Grades 80 and 90 - Loss – Loans are considered uncollectible and of such little value that continuing to carry them on the Bank’s financial statements is not feasible.

The assessment of compensating factors may result in a rating plus or minus one grade from those listed above. These factors include, but are not limited to collateral, guarantors, environmental conditions, history, plan/projection reasonableness, quality of information, and payment delinquency.

The portfolio segments in each credit risk grade as of June 30, 2018 are as follows (000s omitted):

**Credit  
Quality  
Indicators  
as of June  
30, 2018**  
Credit Risk  
by  
Internally  
Assigned  
Grade

|               | Agriculture         |            | Commercial  | Construction | Residential | Consumer  | Total      |
|---------------|---------------------|------------|-------------|--------------|-------------|-----------|------------|
|               | and<br>Agricultural | Commercial | Real Estate | Real Estate  | Real Estate | and Other |            |
|               | Real Estate         |            |             |              |             |           |            |
| Not Rated     | \$ 441              | \$ 1,621   | \$ 267      | \$ 11,509    | \$ 142,604  | \$ 46,545 | \$ 202,987 |
| 10            | -                   | 6,757      | -           | -            | -           | -         | 6,757      |
| 20            | 281                 | 116        | 218         | -            | -           | -         | 615        |
| 30            | 584                 | 36,651     | 22,142      | -            | 1,201       | 3,767     | 64,345     |
| 40            | 15,883              | 89,358     | 211,981     | 7,048        | 76,395      | 1,839     | 402,504    |
| 45            | 1,485               | 3,145      | 15,399      | 1,484        | 2,657       | -         | 24,170     |
| 50            | 1,836               | 3,654      | 13,142      | 1,626        | 2,509       | 3         | 22,770     |
| 55            | 1,518               | 1,407      | 2,242       | 1,519        | 796         | -         | 7,482      |
| 60            | 1,096               | 204        | 4,701       | 43           | 3,090       | 22        | 9,156      |
| 70            | -                   | -          | -           | -            | -           | -         | -          |
| 80            | -                   | -          | -           | -            | -           | -         | -          |
| 90            | -                   | -          | -           | -            | -           | -         | -          |
| Total         | \$ 23,124           | \$ 142,913 | \$ 270,092  | \$ 23,229    | \$ 229,252  | \$ 52,176 | \$ 740,786 |
| Performing    | \$ 22,440           | \$ 142,635 | \$ 267,084  | \$ 21,667    | \$ 223,645  | \$ 51,744 | \$ 729,215 |
| Nonperforming | 684                 | 278        | 3,008       | 1,562        | 5,607       | 432       | 11,571     |
| Total         | \$ 23,124           | \$ 142,913 | \$ 270,092  | \$ 23,229    | \$ 229,252  | \$ 52,176 | \$ 740,786 |

The portfolio segments in each credit risk grade as of December 31, 2017 are as follows (000s omitted):

**Credit  
Quality  
Indicators  
as of  
December  
31, 2017**  
Credit Risk  
by  
Internally  
Assigned  
Grade

|               | Agriculture<br>and<br>Agricultural<br>Real Estate | Commercial<br>Commercial<br>Real Estate | Commercial<br>Real Estate | Construction<br>Real Estate | Residential<br>Real Estate | Consumer<br>and Other | Total      |
|---------------|---|---|---------------------------|-----------------------------|----------------------------|-----------------------|------------|
| Not Rated     | \$ -  | \$ 1,341                                | \$ 160                    | \$ 13,903                   | \$ 135,311                 | \$ 30,359             | \$ 181,074 |
| 10            | -   | 6,870                                   | -                         | -                           | -                          | -                     | 6,870      |
| 20            | 281   | 293                                     | 353                       | -                           | -                          | -                     | 927        |
| 30            | 503   | 29,655                                  | 6,300                     | -                           | 941                        | 3,972                 | 41,371     |
| 40            | 14,819  | 76,792                                  | 223,468                   | 4,857                       | 72,634                     | 1,947                 | 394,517    |
| 45            | 1,414   | 2,391                                   | 12,244                    | 1,528                       | 5,363                      | -                     | 22,940     |
| 50            | 1,864   | 3,778                                   | 21,802                    | 1,667                       | 3,590                      | 6                     | 32,707     |
| 55            | 1,441   | 594                                     | 1,857                     | 1,537                       | 867                        | 2                     | 6,298      |
| 60            | 909   | 505                                     | 3,460                     | 66                          | 3,308                      | 27                    | 8,275      |
| 70            | -   | -                                       | -                         | -                           | -                          | -                     | -          |
| 80            | -   | -                                       | -                         | -                           | -                          | -                     | -          |
| 90            | -   | -                                       | -                         | -                           | -                          | -                     | -          |
| Total         | \$ 21,231   | \$ 122,219                              | \$ 269,644                | \$ 23,558                   | \$ 222,014                 | \$ 36,313             | \$ 694,979 |
| Performing    | \$ 20,665   | \$ 121,768                              | \$ 265,801                | \$ 21,955                   | \$ 215,643                 | \$ 35,861             | \$ 681,693 |
| Nonperforming | 566   | 451                                     | 3,843                     | 1,603                       | 6,371                      | 452                   | 13,286     |
| Total         | \$ 21,231   | \$ 122,219                              | \$ 269,644                | \$ 23,558                   | \$ 222,014                 | \$ 36,313             | \$ 694,979 |

Loans are considered past due when contractually required payment of interest or principal has not been received. The amount classified as past due is the entire principal balance outstanding of the loan, not just the amount of payments that are past due. The following is a summary of past due loans as of June 30, 2018 and December 31, 2017 (000s omitted):

| <b>June 30, 2018</b>                     | 30-59          | 60-89          | >90            | Total<br>Past<br>Due | Current          | Total<br>Loans   | Recorded                      |
|--|----------------|----------------|----------------|----------------------|------------------|------------------|-------------------------------|
|  | Days           | Days           | Days           |                      |                  |                  | Investment >90                |
|  | Past<br>Due    | Past<br>Due    | Past<br>Due    |                      |                  |                  | Days Past Due<br>and Accruing |
| Agriculture and Agricultural Real Estate | \$353          | \$-            | \$80           | \$433                | \$22,691         | \$23,124         | \$ -                          |
| Commercial                               | 172            | 2              | -              | \$174                | 142,739          | 142,913          | -                             |
| Commercial Real Estate                   | 2,100          | 855            | 72             | 3,027                | 267,065          | 270,092          | -                             |
| Construction Real Estate                 | 31             | -              | -              | 31                   | 23,198           | 23,229           | -                             |
| Residential Real Estate                  | 1,258          | 228            | 921            | 2,407                | 226,845          | 229,252          | -                             |
| Consumer and Other                       | 26             | -              | -              | 26                   | 52,150           | 52,176           | -                             |
| <b>Total</b>                             | <b>\$3,940</b> | <b>\$1,085</b> | <b>\$1,073</b> | <b>\$6,098</b>       | <b>\$734,688</b> | <b>\$740,786</b> | <b>\$ -</b>                   |

| <b>December 31, 2017</b>                 | 30-59          | 60-89        | >90          | Total<br>Past<br>Due | Current          | Total<br>Loans   | Recorded                      |
|--|----------------|--------------|--------------|----------------------|------------------|------------------|-------------------------------|
|  | Days           | Days         | Days         |                      |                  |                  | Investment >90                |
|  | Past<br>Due    | Past<br>Due  | Past<br>Due  |                      |                  |                  | Days Past Due<br>and Accruing |
| Agriculture and Agricultural Real Estate | \$-            | \$-          | \$-          | \$-                  | \$21,231         | \$21,231         | \$ -                          |
| Commercial                               | 111            | 8            | 5            | 124                  | 122,095          | 122,219          | 3                             |
| Commercial Real Estate                   | 834            | 783          | 56           | 1,673                | 267,971          | 269,644          | -                             |
| Construction Real Estate                 | 17             | -            | -            | 17                   | 23,541           | 23,558           | -                             |
| Residential Real Estate                  | 1,361          | 58           | 871          | 2,290                | 219,724          | 222,014          | -                             |
| Consumer and Other                       | 55             | 2            | -            | 57                   | 36,256           | 36,313           | -                             |
| <b>Total</b>                             | <b>\$2,378</b> | <b>\$851</b> | <b>\$932</b> | <b>\$4,161</b>       | <b>\$690,818</b> | <b>\$694,979</b> | <b>\$ 3</b>                   |

Loans are placed on non-accrual status when, in the opinion of Management, the collection of additional interest is doubtful. Loans are automatically placed on non-accrual status upon becoming ninety days past due, however, loans may be placed on non-accrual status regardless of whether or not they are past due. All cash received on non-accrual

loans is applied to the principal balance. Loans are considered for return to accrual status on an individual basis when all principal and interest amounts contractually due are brought current and future payments are reasonably assured.

The following is a summary of non-accrual loans as of June 30, 2018 and December 31, 2017 (000s omitted):

|  | June<br>30,<br>2018 | December<br>31, 2017 |
|--|---------------------|----------------------|
| Agriculture and Agricultural Real Estate | \$124               | \$ -                 |
| Commercial                               | 82                  | 243                  |
| Commercial Real Estate                   | 1,585               | 1,580                |
| Construction Real Estate                 | 11                  | 33                   |
| Residential Real Estate                  | 1,542               | 1,783                |
| Consumer and Other                       | 16                  | 19                   |
| Total                                    | \$3,360             | \$ 3,658             |

For loans deemed to be impaired due to an expectation that all contractual payments will probably not be received, impairment is measured by comparing the Bank's recorded investment in the loan to the present value of expected cash flows discounted at the loan's effective interest rate, the fair value of the collateral, or the loan's observable market price.

The following is a summary of impaired loans as of June 30, 2018 and June 30, and December 31, 2017 (000s omitted):

| <b>June 30, 2018</b>                     | Recorded<br>Investment | Unpaid<br>Principal<br>Balance | Related<br>Allowance | Average<br>Recorded<br>Investment<br>for the<br>Three<br>Months<br>Ended | Interest<br>Income<br>Recognized<br>in the<br>Three<br>Months<br>Ended | Average<br>Recorded<br>Investment<br>for<br>the Six<br>Months<br>Ended | Interest<br>Income<br>Recognized<br>in the<br>Six Months<br>Ended |
|--|------------------------|--------------------------------|----------------------|--|--|--|---|
| With no related allowance recorded:      |                        |                                |                      |  |  |  |   |
| Agriculture and Agricultural Real Estate | \$ 895                 | \$ 891                         | \$ -                 | \$ 878   | \$ 12  | \$ 912   | \$ 23   |
| Commercial                               | -                      | -                              | -                    | -  | -  | -  | -   |
| Commercial Real Estate                   | 1,753                  | 1,817                          | -                    | 1,708  | 18   | 1,706  | 38  |
| Construction Real Estate                 | -                      | -                              | -                    | -  | -  | -  | -   |
| Residential Real Estate                  | 3,874                  | 4,059                          | -                    | 3,986  | 52   | 4,103  | 104   |
| Consumer and Other                       | 79                     | 80                             | -                    | 81   | 1  | 82   | 3   |
| With an allowance recorded:              |                        |                                |                      |  |  |  |   |
| Agriculture and Agricultural Real Estate | 238                    | 237                            | -                    | 238  | 3  | 239  | 6   |
| Commercial                               | 254                    | 260                            | 141                  | 261  | 3  | 264  | 6   |
| Commercial Real Estate                   | 1,979                  | 2,025                          | 223                  | 2,046  | 27   | 2,055  | 59  |
| Construction Real Estate                 | 1,562                  | 1,595                          | 347                  | 1,585  | 18   | 1,591  | 37  |
| Residential Real Estate                  | 642                    | 653                            | 128                  | 655  | 8  | 657  | 15  |
| Consumer and Other                       | 337                    | 337                            | 196                  | 340  | 3  | 342  | 7   |
| Total:                                   |                        |                                |                      |  |  |  |   |
| Agriculture and Agricultural Real Estate | \$ 1,133               | \$ 1,128                       | \$ -                 | \$ 1,116   | \$ 15  | \$ 1,151   | \$ 29   |
| Commercial                               | 254                    | 260                            | 141                  | 261  | 3  | 264  | 6   |
| Commercial Real Estate                   | 3,732                  | 3,842                          | 223                  | 3,754  | 45   | 3,761  | 97  |
| Construction Real Estate                 | 1,562                  | 1,595                          | 347                  | 1,585  | 18   | 1,591  | 37  |
| Residential Real Estate                  | 4,516                  | 4,712                          | 128                  | 4,641  | 60   | 4,760  | 119   |
| Consumer and Other                       | 416                    | 417                            | 196                  | 421  | 4  | 424  | 10  |
| <b>Total</b>                             | <b>\$ 11,613</b>       | <b>\$ 11,954</b>               | <b>\$ 1,035</b>      | <b>\$ 11,778</b>   | <b>\$ 145</b>  | <b>\$ 11,951</b>   | <b>\$ 298</b>   |

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|  | Recorded   | Unpaid     | Related   | Average    | Interest   | Average    | Interest   |
|--|------------|------------|-----------|------------|------------|------------|------------|
|  | Investment | Principal  | Allowance | Investment | Recognized | Investment | Recognized |
|  | as         | Balance as | as        | for the    | in the     | for        | in the     |
|  | of         | of         | of        | Three      | Three      | the Six    | Six        |
|  | December   | December   | December  | Months     | Months     | Months     | Months     |
|  | 31,        | 31,        | 31,       | Ended June | Ended June | Ended June | Ended      |
|  | 2017       | 2017       | 2017      | 30,        | 30, 2017   | 30,        | June 30,   |
|  |            |            |           | 2017       |            | 2017       | 2017       |
| With no related allowance recorded:      |            |            |           |            |            |            |            |
| Agriculture and Agricultural Real Estate | \$ 829     | \$ 826     | \$ -      | \$ 1,215   | \$ 14      | \$ 1,217   | \$ 28      |
| Commercial                               | -          | -          | -         | 62         | 1          | 64         | 1          |
| Commercial Real Estate                   | 1,977      | 2,034      | -         | 1,278      | -          | 1,288      | 19         |
| Construction Real Estate                 | 17         | 21         | -         | 154        | 2          | 156        | 4          |
| Residential Real Estate                  | 3,757      | 3,935      | -         | 4,540      | 47         | 4,570      | 107        |
| Consumer and Other                       | 30         | 30         | -         | 1          | -          | 1          | -          |
| With an allowance recorded:              |            |            |           |            |            |            |            |
| Agriculture and Agricultural Real Estate | 241        | 240        | 1         | -          | -          | -          | -          |
| Commercial                               | 265        | 268        | 148       | 253        | 2          | 272        | 5          |
| Commercial Real Estate                   | 1,776      | 1,783      | 219       | 1,776      | 18         | 1,787      | 37         |
| Construction Real Estate                 | 1,586      | 1,619      | 360       | 1,560      | 18         | 1,564      | 36         |
| Residential Real Estate                  | 1,464      | 1,515      | 177       | 1,802      | 18         | 1,809      | 35         |
| Consumer and Other                       | 402        | 403        | 205       | 445        | 5          | 449        | 10         |
| Total:                                   |            |            |           |            |            |            |            |
| Agriculture and Agricultural Real Estate | \$ 1,070   | \$ 1,066   | \$ 1      | \$ 1,215   | \$ 14      | \$ 1,217   | \$ 28      |
| Commercial                               | 265        | 268        | 148       | 315        | 3          | 336        | 6          |
| Commercial Real Estate                   | 3,753      | 3,817      | 219       | 3,054      | 18         | 3,075      | 56         |
| Construction Real Estate                 | 1,603      | 1,640      | 360       | 1,714      | 20         | 1,720      | 40         |
| Residential Real Estate                  | 5,221      | 5,450      | 177       | 6,342      | 65         | 6,379      | 142        |
| Consumer and Other                       | 432        | 433        | 205       | 446        | 5          | 450        | 10         |
| Total                                    | \$ 12,344  | \$ 12,674  | \$ 1,110  | \$ 13,086  | \$ 125     | \$ 13,177  | \$ 282     |



The Bank may agree to modify the terms of a loan in order to improve the Bank's ability to collect amounts due. These modifications may include reduction of the interest rate, extension of the loan term, or in some cases, reduction of the principal balance. Modifications that are performed due to the debtor's financial difficulties are considered Troubled Debt Restructurings ("TDRs").

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Loans that have been classified as TDRs during the three and six month periods ended June 30, 2018 and June 30, 2017 are as follows (000s omitted from dollar amounts):

|  | Three months ended<br>June 30, 2018                            |  | Six months ended<br>June 30, 2018                    |  |
|--|--|--|--|--|
|  | Pre-<br>Modification<br>Number<br>of<br>Contracts<br>Principal | Post-<br>Modification<br>Recorded<br>Principal | Pre-<br>Modification<br>of<br>Contracts<br>Principal | Post-<br>Modification<br>Recorded<br>Principal |
| Agriculture and Agricultural Real Estate | -  | \$ -   | \$ -   | -  |
| Commercial                               | -  | -  | -  | -  |
| Commercial Real Estate                   | -  | -  | 1  | 283  |
| Construction Real Estate                 | -  | -  | -  | -  |
| Residential Real Estate                  | 1  | 22   | -  | -  |
| Consumer and Other                       | -  | -  | -  | -  |
| Total                                    | 1  | \$ 22  | \$ -   | 3 \$ 455                                       |

|  | Three months ended<br>June 30, 2017                            |  | Six months ended<br>June 30, 2017                    |  |
|--|--|--|--|--|
|  | Pre-<br>Modification<br>Number<br>of<br>Contracts<br>Principal | Post-<br>Modification<br>Recorded<br>Principal | Pre-<br>Modification<br>of<br>Contracts<br>Principal | Post-<br>Modification<br>Recorded<br>Principal |
| Agriculture and Agricultural Real Estate | -  | \$ -   | \$ -   | -  |
| Commercial                               | -  | -  | 2  | 29   |
| Commercial Real Estate                   | 1  | 280  | 3  | 353  |
| Construction Real Estate                 | -  | -  | -  | -  |
| Residential Real Estate                  | -  | -  | 3  | 212  |
| Consumer and Other                       | -  | -  | 1  | 1  |
| Total                                    | 1  | \$ 280   | \$ 279   | 9 \$ 595                                       |

The Bank considers TDRs that become past due under the modified terms as defaulted. The following table shows the loans that became TDRs during the six month periods ended June 30, 2018 and June 30, 2017 that subsequently defaulted during the six month periods ended June 30, 2018 and June 30, 2017, respectively.

|  | Six months<br>ended<br>June 30, 2018 |  | Six months<br>ended<br>June 30, 2017 |  |
|--|--------------------------------------|--|--------------------------------------|--|
|  | Number<br>of                         | Recorded<br>Principal<br>Contracts,<br>Balance | Number<br>of                         | Recorded<br>Principal<br>Contracts,<br>Balance |
| Agriculture and Agricultural Real Estate | -                                    | \$ -   | -                                    | \$ -   |
| Commercial                               | -                                    | -  | -                                    | -  |
| Commercial Real Estate                   | -                                    | -  | -                                    | -  |
| Construction Real Estate                 | -                                    | -  | -                                    | -  |
| Residential Real Estate                  | -                                    | -  | -                                    | -  |
| Consumer and Other                       | -                                    | -  | -                                    | -  |
| Total                                    | -                                    | \$ -   | -                                    | \$ -   |

The Company has allocated \$954,000 of specific reserves to customers whose loan terms have been modified in troubled debt restructurings at June 30, 2018. In addition, there were no commitments to lend additional amounts to borrowers that are classified as troubled debt restructurings as of June 30, 2018 and June 30, 2017.

## 6. INVESTMENT SECURITIES

The following is a summary of the Bank's investment securities portfolio as of June 30, 2018 and December 31, 2017 (000s omitted):

| <b>Held to Maturity</b>                                       |                  |                   |                   |                  |
|---|------------------|-------------------|-------------------|------------------|
| <b>June 30, 2018</b>  |                  |                   |                   |                  |
|   | <b>Amortized</b> | <b>Gross</b>      | <b>Gross</b>      | <b>Estimated</b> |
|   | <b>Cost</b>      | <b>Unrealized</b> | <b>Unrealized</b> | <b>Market</b>    |
|   |                  | <b>Gains</b>      | <b>Losses</b>     | <b>Value</b>     |
| Obligations of States and Political Subdivisions              | \$32,648         | \$ 528            | \$ (335 )         | \$ 32,841        |
| Corporate Debt Securities                                     | 500              | -                 | (38 )             | 462              |
|   | \$33,148         | \$ 528            | \$ (373 )         | \$ 33,303        |
| <br>  |                  |                   |                   |                  |
| <b>Available for Sale</b>                                     |                  |                   |                   |                  |
| <b>June 30, 2018</b>  |                  |                   |                   |                  |
|   | <b>Amortized</b> | <b>Gross</b>      | <b>Gross</b>      | <b>Estimated</b> |
|   | <b>Cost</b>      | <b>Unrealized</b> | <b>Unrealized</b> | <b>Market</b>    |
|   |                  | <b>Gains</b>      | <b>Losses</b>     | <b>Value</b>     |
| Obligations of U.S. Government Agencies                       | \$139,809        | \$ -              | \$ (6,849 )       | \$ 132,960       |
| Mortgage Backed Securities issued by U.S. Government Agencies | 229,910          | 7                 | (6,687 )          | 223,230          |
| Obligations of States and Political Subdivisions              | 45,579           | 56                | (750 )            | 44,885           |
| Corporate Debt Securities                                     | 13,061           | 156               | (26 )             | 13,191           |
|   | \$428,359        | \$ 219            | \$ (14,312 )      | \$ 414,266       |
| <br>  |                  |                   |                   |                  |
| <b>Held to Maturity</b>                                       |                  |                   |                   |                  |
| <b>December 31, 2017</b>                                      |                  |                   |                   |                  |
|   | <b>Amortized</b> | <b>Gross</b>      | <b>Gross</b>      | <b>Estimated</b> |
|   | <b>Cost</b>      | <b>Unrealized</b> | <b>Unrealized</b> | <b>Market</b>    |
|   |                  | <b>Gains</b>      | <b>Losses</b>     | <b>Value</b>     |
| Obligations of States and Political Subdivisions              | \$36,663         | \$ 666            | \$ (322 )         | \$ 37,007        |
| Corporate Debt Securities                                     | 500              | -                 | (21 )             | 479              |
|   | \$37,163         | \$ 666            | \$ (343 )         | \$ 37,486        |

|   | <b>Available for Sale<br/>December 31, 2017</b> |                                       |  |                                       |
|---|---|---------------------------------------|--|---------------------------------------|
|   | <b>Amortized<br/>Cost</b>                       | <b>Gross<br/>Unrealized<br/>Gains</b> | <b>Gross<br/>Unrealized<br/>Losses</b> | <b>Estimated<br/>Market<br/>Value</b> |
| Obligations of U.S. Government<br>Agencies                    | \$ 140,090                                      | \$ 32                                 | \$ (4,242 )                            | \$ 135,880                            |
| Mortgage Backed Securities issued by U.S. Government Agencies | 248,649   | 3                                     | (3,875 )                               | 244,777                               |
| Obligations of States and Political<br>Subdivisions           | 37,308  | 48                                    | (373 )                                 | 36,983                                |
| Corporate Debt Securities                                     | 22,662  | 462                                   | (41 )                                  | 23,083                                |
| Equity Securities   | 2,044   | 49                                    | -                                      | 2,093                                 |
|   | \$450,753                                       | \$ 594                                | \$ (8,531 )                            | \$ 442,816                            |

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The amortized cost and estimated market values of securities by contractual maturity as of June 30, 2018 are shown below. Expected maturities will differ from contractual maturities because issuers may have the right to call or prepay obligations with or without call or prepayment penalties.

|  | <b>Held to Maturity</b>                 |                                       | <b>Available for Sale</b>               |                                       |
|--|---|---------------------------------------|---|---------------------------------------|
|  | <b>Estimated<br/>Amortized<br/>Cost</b> | <b>Estimated<br/>Market<br/>Value</b> | <b>Estimated<br/>Amortized<br/>Cost</b> | <b>Estimated<br/>Market<br/>Value</b> |
| Contractual maturity in 1 year or less | \$8,973                                 | \$ 9,005                              | \$1,158                                 | \$ 1,157                              |
| After 1 year through five years        | 18,299                                  | 18,354                                | 51,417                                  | 49,609                                |
| After 5 years through 10 years         | 5,150                                   | 5,256                                 | 107,420                                 | 102,147                               |
| After 10 years                         | 726                                     | 688                                   | 38,454                                  | 38,123                                |
| Total                                  | 33,148                                  | 33,303                                | 198,449                                 | 191,036                               |
| Mortgage Backed Securities             | -                                       | -                                     | 229,910                                 | 223,230                               |
| Total                                  | \$33,148                                | \$ 33,303                             | \$428,359                               | \$ 414,266                            |

The investment securities portfolio is evaluated for impairment throughout the year. Impairment is recorded against individual securities, unless the decrease in fair value is attributable to interest rates or the lack of an active market, and Management determines that the Company does not intend to sell the investments and it is not more likely than not that the Company will be required to sell the investments before a recovery of their amortized costs bases, which may be maturity. The following table shows the gross unrealized losses and fair value of the Company's investments with unrealized losses (in thousands), aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position at June 30, 2018 and December 31, 2017.

### June 30, 2018

|  | <b>Less than 12 months</b>          |  | <b>12 months or longer</b>          |  | <b>Total</b>                        |  |
|--|-------------------------------------|--|-------------------------------------|--|-------------------------------------|--|
|  | <b>Aggregate<br/>Fair<br/>Value</b> | <b>Gross<br/>Unrealized<br/>Losses</b> | <b>Aggregate<br/>Fair<br/>Value</b> | <b>Gross<br/>Unrealized<br/>Losses</b> | <b>Aggregate<br/>Fair<br/>Value</b> | <b>Gross<br/>Unrealized<br/>Losses</b> |
| Obligations of United States<br>Government Agencies              | \$29,866                            | \$ 949                                 | \$103,094                           | \$ 5,900                               | \$132,960                           | \$ 6,849                               |
| Mortgage Backed Securities issued by U.S.<br>Government Agencies | 123,282                             | 3,273                                  | 89,483                              | 3,414                                  | 212,765                             | 6,687                                  |
| Obligations of States and<br>Political Subdivisions              | 33,795                              | 510                                    | 15,109                              | 575                                    | 48,904                              | 1,085                                  |
| Corporate Debt Securities  | 2,496                               | 64                                     | -                                   | -                                      | 2,496                               | 64                                     |
|  | \$189,439                           | \$ 4,796                               | \$207,686                           | \$ 9,889                               | \$397,125                           | \$ 14,685                              |



December 31, 2017

|   | Less than 12 months |            | 12 months or longer |            | Total     |            |
|---|---------------------|------------|---------------------|------------|-----------|------------|
|   | Aggregate           | Gross      | Aggregate           | Gross      | Aggregate | Gross      |
|   | Fair                | Unrealized | Fair                | Unrealized | Fair      | Unrealized |
|   | Value               | Losses     | Value               | Losses     | Value     | Losses     |
| Obligations of United States              |                     |            |                     |            |           |            |
| Government Agencies                       | \$25,257            | \$ 286     | \$105,329           | \$ 3,956   | \$130,586 | \$ 4,242   |
| Mortgage Backed Securities issued by U.S. |                     |            |                     |            |           |            |
| Government Agencies                       | 161,792             | 1,725      | 81,157              | 2,150      | 242,949   | 3,875      |
| Obligations of States and                 |                     |            |                     |            |           |            |
| Political Subdivisions                    | 23,898              | 357        | 16,741              | 338        | 40,639    | 695        |
| Corporate Debt Securities                 | 4,560               | 39         | 2,009               | 23         | 6,569     | 62         |
|   | \$215,507           | \$ 2,407   | \$205,236           | \$ 6,467   | \$420,743 | \$ 8,874   |

The amount of investment securities issued by government agencies, states, and political subdivisions with unrealized losses and the amount of unrealized losses on those investment securities are primarily the result of market interest rates and not the result of the credit quality of the issuers of the securities. Because the Company does not intend to sell the investments and it is not more likely than not that the Company will be required to sell the investments before recovery of their amortized cost bases, which may be maturity, the Company does not consider those investments to be other than temporarily impaired at June 30, 2018. As of June 30, 2018 and December 31, 2017, there were 203 and 205 securities in an unrealized loss position, respectively.

## 7. FAIR VALUE OF FINANCIAL INSTRUMENTS

Fair value, as defined in ASC Topic 820, is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants. A fair value measurement assumes that the transaction to sell the asset or transfer the liability occurs in the principal market for the asset or liability or, in the absence of a principal market, the most advantageous market for the asset or liability. The price in the principal (or most advantageous) market used to measure the fair value of the asset or liability is not adjusted for transaction costs. An orderly transaction is a transaction that assumes exposure to the market for a period prior to the measurement date to allow for market activities that are usual and customary for transactions involving such assets or liabilities; it is not a forced transaction. Market participants are buyers and sellers in the principal market that are (i) independent, (ii) knowledgeable, (iii) able to transact and (iv) willing to transact.

The Company utilizes fair value measurements to record fair value adjustments to certain assets and to determine fair value disclosures. Fair value is used on a recurring basis for Available for Sale Securities. Additionally, fair value is



used on a non-recurring basis to evaluate assets or liabilities for impairment or for disclosure purposes. Examples of these non-recurring uses of fair value include certain loans held for sale accounted for on a lower of cost or market basis. Depending on the nature of the asset or liability, the Company uses various valuation techniques and assumptions when estimating fair value.

The Company applied the following fair value hierarchy:

Level 1 – Inputs to the valuation methodology are quoted prices (unadjusted) for identical assets or liabilities in active markets. The Company’s cash, equity mutual fund investments where quoted prices are available in an active market, noninterest bearing demand deposits, and overnight federal funds generally are classified within Level 1 of the fair value hierarchy.

Level 2 – Inputs to the valuation methodology include quoted prices for similar assets and liabilities in active markets and inputs that are observable for the asset or liability, either directly or indirectly, for substantially the full term of the financial instrument. The Company’s borrowed funds and investments in U.S. government agency securities, government sponsored mortgage backed securities, corporate debt securities, bank certificates of deposit, and obligations of states and political subdivisions are generally classified in Level 2 of the fair value hierarchy. Fair values for these instruments are estimated using pricing models, quoted prices of securities with similar characteristics, or discounted cash flows.

Level 3 – Inputs to the valuation methodology are unobservable and significant to the fair value measurement. Certain municipal debt obligations and certificates of deposit are classified within Level 3 of the fair value hierarchy. Fair values are initially valued based on transaction price and are adjusted to reflect exit values.

The following tables present information about the Company’s financial assets and liabilities measured at fair value on a recurring basis at June 30, 2018 and December 31, 2017, and the valuation techniques used by the Company to determine those fair values.

| June 30, 2018                                    | Carrying<br>Value | Level 1   | Level 2 | Level 3 | Total<br>Estimated<br>Fair<br>Value |
|--|-------------------|-----------|---------|---------|-------------------------------------|
| <b>Financial Assets:</b>                         |                   |           |         |         |                                     |
| Cash and due from banks                          | \$ 14,986         | \$ 14,986 | \$-     | \$-     | \$ 14,986                           |
| Time Deposits in Other Banks                     | 12,196            | -         | 11,185  | 750     | 11,935                              |
| Securities - Held to Maturity                    |                   |           |         |         |                                     |
| Obligations of States and Political Subdivisions | 32,648            | -         | 1,999   | 30,842  | 32,841                              |
| Corporate Debt Securities                        | 500               | -         | 462     | -       | 462                                 |
| <b>Securities - Available for Sale</b>           |                   |           |         |         |                                     |
| Obligations of U.S. Government Agencies          | 132,960           | -         | 132,960 | -       | 132,960                             |
| MBS issued by U.S. Government Agencies           | 223,230           | -         | 223,230 | -       | 223,230                             |
| Obligations of States and Political Subdivisions | 44,885            | -         | 44,885  | -       | 44,885                              |
| Corporate Debt Securities                        | 13,191            | -         | 13,191  | -       | 13,191                              |
| Equity Securities                                | 6,194             | 2,046     | 4,148   | -       | 6,194                               |
| Loans Held for Sale                              | 334               | -         | -       | 342     | 342                                 |
| Loans, net                                       | 732,832           | -         | -       | 675,276 | 675,276                             |
| Accrued Interest Receivable                      | 4,288             | -         | -       | 4,288   | 4,288                               |
| <b>Financial Liabilities:</b>                    |                   |           |         |         |                                     |
| Noninterest Bearing Deposits                     | 292,534           | 292,534   | -       | -       | 292,534                             |
| Interest Bearing Deposits                        | 854,960           | -         | 855,478 | -       | 855,478                             |
| Borrowed funds                                   |                   |           |         |         |                                     |
| FHLB Advances                                    | 30,000            | -         | 29,879  | -       | 29,879                              |
| Federal funds purchased                          | 7,800             | 7,800     | -       | -       | 7,800                               |
| Repurchase Agreements                            | -                 | -         | -       | -       | -                                   |
| Accrued Interest Payable                         | 80                | -         | -       | 80      | 80                                  |

| December 31, 2017                                | Carrying |          |         |         | Total<br>Estimated<br>Fair<br>Value |
|--|----------|----------|---------|---------|-------------------------------------|
|  | Value    | Level 1  | Level 2 | Level 3 |                                     |
| <b>Financial Assets:</b>                         |          |          |         |         |                                     |
| Cash and due from banks                          | \$53,010 | \$53,010 | \$-     | \$-     | \$53,010                            |
| Time Deposits in Other Banks                     | 15,196   | -        | 15,082  | -       | 15,082                              |
| <b>Securities - Held to Maturity</b>             |          |          |         |         |                                     |
| Obligations of States and Political Subdivisions | 36,663   | -        | 2,407   | 34,600  | 37,007                              |
| Corporate Debt Securities                        | 500      | -        | 479     | -       | 479                                 |
| <b>Securities - Available for Sale</b>           |          |          |         |         |                                     |
| Obligations of U.S. Government Agencies          | 135,880  | -        | 135,880 | -       | 135,880                             |
| MBS issued by U.S. Government Agencies           | 244,777  | -        | 244,777 | -       | 244,777                             |
| Obligations of States and Political Subdivisions | 36,983   | -        | 36,983  | -       | 36,983                              |
| Corporate Debt Securities                        | 23,083   | -        | 23,083  | -       | 23,083                              |
| Equity Securities                                | 2,093    | 2,093    | -       | -       | 2,093                               |
| Federal Home Loan Bank Stock                     | 4,148    | -        | 4,148   | -       | 4,148                               |
| Loans Held for Sale                              | 346      | -        | -       | 356     | 356                                 |
| Loans, net                                       | 687,313  | -        | -       | 657,684 | 657,684                             |
| Accrued Interest Receivable                      | 4,169    | -        | -       | 4,169   | 4,169                               |
| <b>Financial Liabilities:</b>                    |          |          |         |         |                                     |
| Noninterest Bearing Deposits                     | 299,838  | 299,838  | -       | -       | 299,838                             |
| Interest Bearing Deposits                        | 898,326  | -        | 899,481 | -       | 899,481                             |
| Accrued Interest Payable                         | 61       | -        | -       | 61      | 61                                  |

In instances where inputs used to measure fair value fall into different levels in the above fair value hierarchy, fair value measurements in their entirety are categorized based on the lowest level input that is significant to the valuation. The Company's assessment of the significance of particular inputs to these fair value measurements requires judgment and considers factors specific to each asset.

The Company's assets with Level 3 fair values are carried at their amortized cost values as of June 30, 2018 or December 31, 2017. The Company did not have any sales or purchases of Level 3 available for sale securities during the period.

Both observable and unobservable inputs may be used to determine the fair value of positions classified as Level 3 assets. As a result, the unrealized gains and losses for these assets presented in the tables above may include changes in fair value that were attributable to both observable and unobservable inputs.

The Company also has assets that under certain conditions are subject to measurement at fair value on a nonrecurring basis. These assets include loans and Other Real Estate Owned. The Company estimated the fair values of these assets using Level 3 inputs, specifically discounted cash flow projections.

Assets measured at fair value on a nonrecurring basis are as follows (000s omitted):

|                          | Quoted<br>Prices in | Active<br>Markets<br>for | Identical<br>Assets<br>(Level<br>1) | Significant<br>Other<br>Observable<br>Inputs<br>(Level 2) | Significant<br>Unobservable<br>Inputs (Level<br>3) |
|--------------------------|---------------------|--------------------------|-------------------------------------|---|--|
| <u>June 30, 2018</u>     |                     |                          |                                     |   |  |
| Impaired loans           | \$                  | -                        | \$                                  | -   | \$ 10,578  |
| Other Real Estate Owned  | \$                  | -                        | \$                                  | -   | \$ 394   |
| <u>December 31, 2017</u> |                     |                          |                                     |   |  |
| Impaired loans           | \$                  | -                        | \$                                  | -   | \$ 11,234  |
| Other Real Estate Owned  | \$                  | -                        | \$                                  | -   | \$ 1,412   |

Impaired loans categorized as Level 3 assets consist of non-homogenous loans that are considered impaired. The Company estimates the fair value of the loans based on the present value of expected future cash flows using management's best estimate of key assumptions. These assumptions include future payment ability, timing of payment streams, and estimated realizable values of available collateral (typically based on outside appraisals). Other Real Estate Owned (OREO) consists of property received in full or partial satisfaction of a receivable. The Company utilizes independent appraisals to estimate the fair value of OREO properties.

#### 8. FINANCIAL INSTRUMENTS WITH OFF-BALANCE SHEET RISK

The Bank is a party to financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments include commitments to extend credit and standby letters of credit. Those instruments involve, to varying degrees, elements of credit and interest rate risk in excess of the amount recognized in the consolidated statements of condition.

The Bank's exposure to credit loss in the event of nonperformance by the other party to the financial instrument for commitments to extend credit and standby letters of credit is represented by the contractual amount of those instruments. The Bank uses the same credit policies in making commitments and conditional obligations as it does for its other lending activities.

Financial instruments whose contractual amounts represent off-balance sheet credit risk were as follows (000s omitted):

|  | Contractual Amount |                         |
|--|--------------------|-------------------------|
|  | June 30,<br>2018   | December<br>31,<br>2017 |
| Commitments to extend credit:                              |                    |                         |
| Unused portion of commercial lines of credit               | \$115,325          | \$103,080               |
| Unused portion of credit card lines of credit              | 6,266              | 5,934                   |
| Unused portion of home equity lines of credit              | 33,552             | 30,368                  |
| Standby letters of credit and financial guarantees written | 1,517              | 1,364                   |
| All other off-balance sheet commitments                    | -                  | -                       |

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Most commercial lines of credit are secured by real estate mortgages or other collateral, and generally have fixed expiration dates or other termination clauses. Since the lines of credit may expire without being drawn upon, the total committed amounts do not necessarily represent future cash requirements. Credit card lines of credit have various established expiration dates, but are fundable on demand. Home equity lines of credit are secured by real estate mortgages, a majority of which have ten year expiration dates, but are fundable on demand. The Bank evaluates each customer's creditworthiness on a case-by-case basis. The amount of the collateral obtained, if deemed necessary by the Bank upon extension of credit, is based on Management's credit evaluation of the counterparty.

Standby letters of credit written are conditional commitments issued by the Bank to guarantee the performance of a customer to a third party. Those guarantees are primarily issued to support public and private borrowing arrangements and other business transactions.

## **Item 2. Management’s Discussion and Analysis of Financial Condition and Results of Operations**

### Introduction

MBT Financial Corp. (the “Company”) is a bank holding company with one commercial bank subsidiary, Monroe Bank & Trust (the “Bank”). The Bank operates 14 branch offices in Monroe County, Michigan and 6 branch offices in Wayne County, Michigan, and 1 loan and wealth management office in Wayne County, Michigan.

The Bank’s primary source of income is Net Interest Income (interest income on loans and investments less interest expense on deposits and borrowings), and its primary expense is the compensation of its employees. The discussion and analysis should be read in conjunction with the accompanying consolidated statements and footnotes.

### Executive Overview

The Bank is operated as a community bank, primarily providing loan, deposit, and wealth management products and services to the people, businesses, and communities in its market area. In addition to our commitment to our mission of serving the needs of our local communities, we are focused on improving asset quality, increasing net interest income, and improving non-interest income and expenses.

The net profit of \$4,945,000 for the second quarter of 2018 was an increase of \$1,305,000 or 35.9% compared to the second quarter of 2017. The increase was mainly the result of an increase of \$969,000 in the net interest income and a decrease of \$481,000 in the federal income tax expense. For the first six months of 2018, net income is up \$2,027,000, or 29.7% compared to 2017. The year to date improvement is due to the increase of \$1,910,000 in net interest income and the decrease of \$1,128,000 in federal income tax expense. The effect of these items was mitigated by an increase of \$908,000 in non-interest expenses, which was primarily due to higher salaries and employee benefits.

The national economic condition is good, and the economy in southeast Michigan is continuing to recover. State and local unemployment rates are holding steady near their lowest post-recession levels, and are now comparable to the national average. Commercial and residential development property values continue to improve, with most values

reaching or exceeding their pre-recession levels. Our total classified assets, which include internal watch list loans, other real estate owned, and nonperforming and watch list investment securities, have been improving steadily since 2014. Classified assets decreased \$2.1 million, or 17.7% compared to a year ago. Net recoveries were \$392,000, or 0.11% of loans, annualized, in the first two quarters of 2018, compared to net charge offs of \$121,000, or 0.04% in the first two quarters of 2017. Due to improving loan quality metrics and net recoveries, we were able to reduce our Allowance for Loan and Lease Losses (ALLL) as a percent of loans from 1.19% at June 30, 2017 to 1.07% as of June 30, 2018. Even though the ALLL decreased as a percent of loans outstanding, the growth in the loan portfolio necessitated an increase in the size of the ALLL. The ALLL increased \$292,000 during the first six months of 2018 due to the net recoveries of \$392,000, offset by the year to date negative provision of \$100,000. We assess the adequacy of our ALLL each quarter, and adjust it as necessary by debiting or crediting the provision expense. The allowance includes \$1.0 million of specific allocations on \$11.6 million of loans evaluated for impairment and \$7.0 million of general allocations on the remainder of the portfolio. The general allocation is based on the historical charge off experience of the previous 20 quarters. The improvement in the historical loss rates is slowing and loan growth is continuing, so we do not expect negative provisions to continue.



The \$969,000 increase in Net Interest Income in the second quarter of 2018 compared to the second quarter of 2017 was entirely due to the increase in the net interest margin, as the amount of average earning assets decreased \$8.3 million, or 0.7%. The net interest margin increased from 3.31% to 3.64% because the yield on earnings assets increased more than the cost of interest bearing liabilities. Non-interest income for the quarter increased \$33,000, as a reduction in Wealth Management fees was exceeded by increases in gains on the sales of Other Real Estate and debit card income. Non-interest expenses increased \$178,000 as salaries, benefits, equipment, and marketing expenses all increased.

### Critical Accounting Policies

The Company's Allowance for Loan Losses and Fair Value of Investment Securities are "critical accounting estimates" because they are estimates that are based on assumptions that are highly uncertain, and if different assumptions were used or if any of the assumptions used were to change, there could be a material impact on the presentation of the Company's financial condition. These assumptions include, but are not limited to, collateral values, the effect of economic conditions on the financial condition of the borrowers, the Company, and the issuers of investment securities, market interest rates, and projected earnings for the Company.

To determine the Allowance for Loan Losses, the Company estimates losses on all loans that are not classified as non-accrual or renegotiated by applying historical loss rates, adjusted for current conditions, to those loans. In addition, all non-accrual loan relationships over \$250,000 that are classified by Management as nonperforming as well as selected performing accounts and all renegotiated loans are individually tested for impairment. Any amount of monetary impairment is included in the Allowance for Loan Losses.

To determine the fair value of investment securities, the Company utilizes quoted prices in active markets for identical assets, quoted prices for similar assets in active markets, or discounted cash flow calculations for investments where there is little, if any, market activity for the asset.

### Financial Condition

The regional economic conditions remained strong this quarter, with steady local unemployment rates and increasing property values. Management efforts remain focused on maintaining asset quality, increasing net interest income, and improving non-interest income and expenses.

With respect to asset quality, our nonperforming assets ("NPAs") decreased 18.4% during the six months, from \$14.7 million to \$12.0 million, while total classified assets increased slightly from \$9.7 million to \$10.0 million. Loan delinquencies increased from \$4.2 million 30 days or more past due as of December 31, 2017 to \$6.1 million as of June 30, 2018 and the delinquency percentage increased from 0.60% to 0.82% of the total loans. Over the last twelve months, NPAs decreased \$3.8 million, or 24.2%, with nonperforming loans decreasing 18.3% from \$14.2 million to

\$11.6 million, and Other Real Estate Owned (“OREO”) decreased 73.3% from \$1.5 million to \$0.4 million. Total classified assets, which include internally classified watch list loans, other real estate, and watch list investment securities, decreased \$2.1 million, or 17.7%. The amount required in the Allowance for Loan and Lease Losses (“ALLL”) decreased \$0.2 million over the last four quarters because of the improvement in the quality of the assets in the loan portfolio and a decrease in the historical loss rates. The ALLL is now 1.07% of loans, down from 1.19% at June 30, 2017. The ALLL is 68.78% of nonperforming loans (“NPLs”), compared to 57.70% at year end and 57.11% at June 30, 2017. In light of current economic conditions, we believe that this level of ALLL adequately estimates the potential losses in the loan portfolio.

Since December 31, 2017, total loans held for investment increased \$45.8 million as new loan activity exceeded payments received and other reductions in the period. Even with the increase in loans, our pipeline of loans in process remained steady, and we expect new loan production to continue to exceed run off, resulting in an increase in loans outstanding in the second half of 2018.

Since December 31, 2017, deposits decreased \$50.7 million, borrowed funds increased \$37.8 million, other liabilities decreased \$0.3 million, and capital decreased \$12.3 million, and as a result our total assets decreased \$25.5 million, or 1.9%. Deposits decreased during the first half of 2018 as some of our local competitors increased their deposit interest rates faster than we have. We monitor the competition closely, and have adjusted some of our pricing in order to preserve our strong deposit base while still controlling our interest expense. We expect this to result in a small amount of deposit funding growth in the third quarter of 2018, but we have adequate on and off balance sheet liquidity to fund our continued loan growth without needing to actively grow deposits. The total capital decreased \$12.3 million since December 31, 2017, mainly because dividends paid exceeded earnings by \$7.9 million due to the special dividend of \$13.8 million paid in the first quarter of 2018. Capital also decreased due to an increase of \$4.8 million in the Accumulated Other Comprehensive Loss, which was due to the decrease in the market value of securities available for sale. Capital decreased at a higher rate than assets, causing the capital to assets ratio to decrease from 9.85% at December 31, 2017 to 9.10% at June 30, 2018.

#### Results of Operations – Second Quarter 2018 vs. Second Quarter 2017

Net Interest Income - A comparison of the income statements for the three months ended June 30, 2018 and 2017 shows an increase of \$969,000, or 9.8%, in Net Interest Income. Interest income on loans increased \$1,027,000, or 13.3% as the average loans outstanding increased \$53.9 million and the average yield on loans increased from 4.60% to 4.82%. The average loans outstanding increased due to the purchases of consumer loans and syndicated commercial loans, and organic growth in our local markets. The interest income on investments, fed funds sold, and interest bearing balances due from banks decreased \$4,000 even though the yield on investments, fed funds sold, and interest bearing balances due from banks increased from 1.92% to 2.16% as the average amount of investments, fed funds sold and interest bearing balances due from banks decreased \$62.2 million. The Company continues to maintain a high level of liquidity, but some of that liquidity is being used by redeploying earning assets from low yielding short term investments and deposits in the Federal Reserve Bank into higher yielding loans. The interest expense on deposits decreased \$34,000, or 7.8% as the average deposits decreased \$17.5 million and the average cost of deposits decreased from 0.15% to 0.14%. The average cost of deposits decreased because maturing time deposits are either resetting at lower rates or customers are moving the funds to noninterest bearing demand deposit accounts or low cost non maturity deposits due to the low interest rate environment. Due to the decrease in deposit funding, average borrowed funds increased \$16.4 million, and the cost of borrowed funds increased from 0.97% in the second quarter of 2017 to 2.07% in the second quarter of 2018. Average total interest bearing liabilities decreased \$12.1 million, but the cost of interest bearing liabilities increased from 0.19% in the second quarter of 2017 to 0.22% in the second quarter of 2018. As a result, interest expense increased \$54,000, or 12.4%.

Provision for Loan Losses - The Company did not record a Provision for Loan Losses expense in the second quarter of 2017 or the second quarter of 2018. We charged off \$51,000 of principal while recovering \$124,000 of previously charged off loans in the second quarter of 2018, for a net recovery total of \$73,000, or 0.04% of loans, annualized. Each quarter, the Company conducts a review and analysis of its ALLL to determine its adequacy. This analysis involves specific allocations for impaired credits and a general allocation for losses expected based on historical experience adjusted for current conditions. Even though the portfolio risk indicators improved, growth in the portfolio resulted in the need for an increase in the amount of ALLL required. The net recoveries of \$73,000 enabled us to achieve the required ALLL without recording a provision expense. The allowance includes \$1.0 million of specific allocations and \$7.0 million of general allocations. The general allocation is based on the historical charge off experience of the previous 20 quarters. The historical charge off rate is not expected to continue to improve significantly, and if loan growth continues as expected, provision expenses may be required.

Other Income – Non interest income increased \$33,000, or 0.8% compared to the second quarter of 2017. Wealth Management income decreased \$369,000 due to extra income of \$389,000 recorded in the second quarter of 2017 to convert to accrual accounting for Wealth Management fees. Service charges on deposit accounts decreased \$91,000 due to lower overdraft activity and a reduction in deposit account service fees caused by an increase in the earnings credit rate on certain business checking accounts. Gains on securities transactions decreased \$68,000 due to gains realized in the second quarter of 2017. Gains on Other Real Estate transaction increased \$579,000 due to gains recorded on the sale of two properties in the second quarter of 2018. Debit card income increased due to increased customer debit card usage.

Other Expenses – Total non-interest expenses increased \$178,000, or 2.0% compared to the second quarter of 2017. Salaries and Employee Benefits increased \$98,000, or 1.9% due to higher salaries and retirement benefit expenses, partially offset by lower healthcare benefits expense. Occupancy expense decreased \$62,000 due to lower depreciation and maintenance costs. Equipment expense increased \$83,000 due to higher computer expense, which includes expenses related to a wealth management system conversion that is planned for later in 2018. Marketing expenses increased \$165,000, or 54.6% due to increased advertising and other expenses related to our branding initiative.

As a result of the above activity, the Profit Before Income Taxes in the second quarter of 2018 was \$6,050,000, an increase of \$824,000 compared to the pre-tax profit of \$5,226,000 in the second quarter of 2017. The Company recorded a federal income tax expense of \$1,105,000 in the second quarter of 2018, reflecting an effective tax rate of 18.3%, compared to the tax expense of \$1,586,000 in the second quarter of 2017, which reflected an effective rate of 30.3%. The tax expense in the second quarter of 2018 reflects the decrease in our statutory rate from 34% to 21% resulting from the Tax Cuts and Jobs Act. The Net profit for the second quarter of 2018 was \$4,945,000, an increase of 35.9% compared to the net profit of \$3,640,000 in the second quarter of 2017.

Results of Operations – First Two Quarters 2018 vs. First Two Quarters 2017

Net Interest Income - A comparison of the income statements for the six months ended June 30, 2018 and 2017 shows an increase of \$1,910,000, or 9.8%, in Net Interest Income. Interest income on loans increased \$1,880,000, or 12.5% as the average loans outstanding increased \$51.6 million and the average yield on loans increased from 4.57% to 4.77%. The average loans outstanding increased due to the purchase of a pool of consumer loans related to the refinance of student debt, purchases of syndicated loans, and organic growth in our local markets. The interest income on investments, fed funds sold, and interest bearing balances due from banks increased \$48,000 even though the average amount of investments, fed funds sold, and interest bearing balances due from banks decreased \$58.6 million because the investment portfolio yield increased from 1.91% to 2.15%. The Company continues to maintain a high level of liquidity, but some of that liquidity is being used by redeploying earning assets from low yielding short term investments and deposits in the Federal Reserve Bank into higher yielding loans. The interest expense on deposits decreased \$76,000, or 8.5% as the average deposits decreased \$9.6 million and the average cost of deposits decreased from 0.15% to 0.14%. The average cost of deposits decreased because maturing time deposits are either resetting at lower rates or customers are moving the funds to non-interest bearing demand deposit accounts or low cost non maturity deposits due to the low interest rate environment. Due to the increase in loans and the decrease in deposit funding, the Bank increased its average use of borrowed funds by \$9.0 million. The cost of the borrowed funds increased from 0.96% in the first six months of 2017 to 2.04% in the first six months of 2018, resulting in an increase of \$94,000 in interest expense on borrowed funds. The cost of all interest bearing liabilities increased from 0.19% for the first six months of 2017 to 0.22% for the first six months of 2018.

Provision for Loan Losses - The Provision for Loan Losses increased \$100,000 compared to the first six months of 2017 as a \$100,000 credit to provision expense was recorded in the first quarter of 2018, compared to a negative provision expense of \$200,000 that was recorded in the first quarter of 2017. We charged off \$63,000 of principal while recovering \$455,000 of previously charged off loans in the first two quarters of 2018, for a net recovery total of \$392,000, or 0.11% of loans, annualized. Each quarter, the Company conducts a review and analysis of its ALLL to determine its adequacy. This analysis involves specific allocations for impaired credits and a general allocation for losses expected based on historical experience adjusted for current conditions. Even though the portfolio grew, the risk indicators improved, resulting in the need for an increase of \$292,000 in the amount of ALLL required. The net recoveries of \$392,000 enabled us to achieve the required ALLL by recording the negative provision expense of \$100,000. The historical charge off rate is not expected to continue to improve significantly, and if loan growth continues as expected, provision expenses may be required.

Other Income – Non interest income decreased \$3,000 compared to the first two quarters of 2017. Wealth management fees decreased \$312,000 due to an accrual adjustment of \$389,000 in the first half of 2017. Service charges on deposit accounts decreased \$159,000 due to lower overdraft activity and higher earnings credits on certain business checking accounts. Gains on securities transactions decreased \$179,000 due to losses in the first half of 2018 related to some portfolio restructuring transactions, and gains in the first half of 2017. Gains on other real estate transactions increased \$632,000 due to gains on two sales in 2018 compared to losses on sales in 2017. Debit card income increased \$78,000, or 5.5% due to increased customer debit card usage.

Other Expenses – Total non-interest expenses increased \$908,000, or 5.0% compared to the first two quarters of 2017. Salaries and Employee Benefits increased \$626,000, or 5.8% due to higher salaries, a larger incentive compensation accrual, separation expenses, and an adjustment to the stock based compensation accrual related to the special dividend in the first half of 2018. Also, the 401k matching contribution increased due to higher employee deferrals, health insurance benefits expense increased, and payroll tax expense was higher. Equipment expense increased \$179,000 due to higher computer expense, which included earlier completion of our annual PC network hardware replacement and expenses related to a wealth management system conversion that is planned for later in 2018. Marketing expenses increased \$258,000, or 44.0% due to increased advertising and other expenses related to our branding initiative.

As a result of the above activity, the Profit Before Income Taxes in the first two quarters of 2018 was \$10,678,000, an increase of \$899,000 compared to the pre-tax profit of \$9,779,000 in the first two quarters of 2017. The Company recorded a federal income tax expense of \$1,831,000 in the first two quarters of 2018, reflecting an effective tax rate of 17.1%, compared to the tax expense of \$2,959,000 in the first two quarters of 2017, which reflected an effective rate of 30.3%. The tax expense in 2018 reflects the decrease in our statutory rate from 34% to 21% resulting from the Tax Cuts and Jobs Act, and also includes a tax benefit related to our stock based compensation program. The Net profit for the first two quarters of 2018 was \$8,847,000, an increase of 29.7% compared to the net profit of \$6,820,000 in the first two quarters of 2017.

### Cash Flows

Cash flows provided by operating activities increased \$1,993,000 compared to the first six months of 2017 mainly because the net income was \$2,027,000 higher in 2018. The cash flow used for investing activities in the first six months of 2018 was \$18.0 million because the \$58.3 million of cash provided by sales, maturities, and redemption of securities was used to increase loans by \$45.5 million and purchase \$32.2 million in new investment securities. This compares to the \$21.2 million in cash provided from investing activities in the first six months of 2017, when the investment portfolio provided \$101.2 million of cash while loan growth and investment purchases used \$31.2 million, and \$49.2 million, respectively. The amount of cash provided by the investment portfolio decreased because the higher rate environment has slowed the prepayments of mortgage backed securities and callable debt securities. The bank is actively growing its loan portfolio, and funding that growth with maturities, calls, and sales of investment securities. The amount of cash used for financing activities was \$11.3 million lower in the first six months of 2018 than it was in the first six months of 2017 even though deposits decreased by \$28.0 million more in the first six months of 2018 because cash provided by borrowing was \$37.8 million higher and the amount of cash used to pay dividends decreased by \$1.5 million. In the first six months of 2018, the cash used for investing and financing activities exceeded the cash provided by operating activities, and the amount of cash and cash equivalents decreased by \$38.0 million during the period. In the first six months of 2017, the cash used for financing activities exceeded the cash provided by operating activities and investing activities, resulting in a decrease of \$12.2 million in cash and cash equivalents during the first six months of 2017. We expect cash flows from redemptions of investment securities to remain low and deposit growth to be small in the third quarter of 2018, and we plan to continue to utilize borrowings to fund loan growth until cash flow occurs from the maturities of investment securities. We anticipate that we will maintain our current level of cash and cash equivalents through the end of the year.

### Liquidity and Capital

The Company believes it has sufficient liquidity to fund its lending activity and allow for fluctuations in deposit levels. Internal sources of liquidity include the maturities of loans and securities in the ordinary course of business as well as our available for sale securities portfolio. External sources of liquidity include a line of credit with the Federal Home Loan Bank of Indianapolis, the Federal funds line that has been established with our correspondent bank, and Repurchase Agreements with money center banks that allow us to pledge securities as collateral for borrowings. As of June 30, 2018, the Bank was utilizing \$30 million of its authorized limit of \$255 million with the Federal Home Loan Bank of Indianapolis, \$0 of its \$20 million overdraft line of credit with the Federal Home Loan Bank of Indianapolis, and \$7.8 million of its \$25 million federal funds line with a correspondent bank. The Company periodically draws on its overdraft and fed funds lines to ensure that funding will be available if needed.

The Company's Funds Management Policy includes guidelines for desired amounts of liquidity and capital. The Funds Management Policy also includes contingency plans for liquidity and capital that specify actions to take if liquidity and capital ratios fall below the levels contained in the policy. Throughout the first six months of 2018 the Company was in compliance with its Funds Management Policy regarding liquidity and capital.



Total stockholders' equity of the Company was \$120.4 million at June 30, 2018 and \$132.7 million at December 31, 2017. Retained earnings decreased \$7.9 million as the year to date profit was exceeded by the payment of cash dividends on the common stock, and the Accumulated Other Comprehensive Loss (AOCL) increased due to a decrease in the value of our securities that are classified as Available For Sale. Total equity decreased \$12.3 million while total assets decreased \$25.5 million, so the ratio of equity to assets decreased from 9.85% at December 31, 2017 to 9.10% at June 30, 2018.

Federal bank regulatory agencies have set capital adequacy standards for Total Risk Based Capital, Tier 1 Risk Based Capital, and Leverage Capital. These standards require banks to maintain a Total Risk Based Capital ratio of at least 8%, a Tier 1 Risk Based Capital ratio of at least 6%, and a Tier 1 Leverage Ratio of at least 4% to be adequately capitalized. The regulatory agencies consider a bank to be well capitalized if its Total Risk Based Capital is at least 10% of Risk Weighted Assets, Tier 1 Risk Based Capital is at least 8% of Risk Weighted Assets, and the Tier 1 Leverage Capital ratio is at least 5%. Basel III implemented the new Common Equity Tier 1 Capital to Risk Weighted Assets ratio, with a minimum of 4.5% to be considered adequately capitalized and a minimum of 6.5% required to be considered well capitalized.

The following table summarizes the capital ratios of the Company and the Bank:

|   | Actual     |         | Minimum to<br>Qualify as Well<br>Capitalized |        |
|---|------------|---------|--|--------|
|   | Amount     | Ratio   | Amount                                       | Ratio  |
| <b>As of June 30, 2018:</b>                             |            |         |  |        |
| Total Capital to Risk-Weighted Assets                   |            |         |  |        |
| Consolidated  | \$ 141,153 | 15.73 % | \$ 89,716                                    | 10.0 % |
| Monroe Bank & Trust                                     | 139,734    | 15.58 % | 89,710                                       | 10.0 % |
| Tier 1 Capital to Risk-Weighted Assets                  |            |         |  |        |
| Consolidated  | 132,860    | 14.81 % | 71,773                                       | 8.0 %  |
| Monroe Bank & Trust                                     | 131,441    | 14.65 % | 71,768                                       | 8.0 %  |
| Common Equity Tier 1 Capital to<br>Risk-Weighted Assets |            |         |  |        |
| Consolidated  | 132,860    | 14.81 % | 58,315                                       | 6.5 %  |
| Monroe Bank & Trust                                     | 131,441    | 14.65 % | 58,311                                       | 6.5 %  |
| Tier 1 Capital to Average Assets                        |            |         |  |        |
| Consolidated  | 132,860    | 9.99 %  | 66,496                                       | 5.0 %  |
| Monroe Bank & Trust                                     | 131,441    | 9.89 %  | 66,479                                       | 5.0 %  |

|   | Actual     |         | Minimum to<br>Qualify as Well<br>Capitalized |        |
|---|------------|---------|--|--------|
|   | Amount     | Ratio   | Amount                                       | Ratio  |
| <b>As of December 31, 2017:</b>                         |            |         |  |        |
| Total Capital to Risk-Weighted Assets                   |            |         |  |        |
| Consolidated  | \$ 148,387 | 17.39 % | \$ 85,350                                    | 10.0 % |
| Monroe Bank & Trust                                     | 146,842    | 17.21 % | 85,343                                       | 10.0 % |
| Tier 1 Capital to Risk-Weighted Assets                  |            |         |  |        |
| Consolidated  | 140,364    | 16.45 % | 68,280                                       | 8.0 %  |
| Monroe Bank & Trust                                     | 138,819    | 16.27 % | 68,274                                       | 8.0 %  |
| Common Equity Tier 1 Capital to<br>Risk-Weighted Assets |            |         |  |        |
| Consolidated  | 140,364    | 16.45 % | 55,477                                       | 6.5 %  |
| Monroe Bank & Trust                                     | 138,819    | 16.27 % | 55,473                                       | 6.5 %  |
| Tier 1 Capital to Average Assets                        |            |         |  |        |
| Consolidated  | 140,364    | 10.44 % | 67,229                                       | 5.0 %  |
| Monroe Bank & Trust                                     | 138,819    | 10.33 % | 67,216                                       | 5.0 %  |

Market risk for the Bank, as is typical for most banks, consists mainly of interest rate risk and market price risk. The Bank's earnings and the economic value of its equity are exposed to interest rate risk and market price risk, and monitoring this risk is the responsibility of the Asset/Liability Management Committee (ALCO) of the Bank. The Bank's market risk is monitored quarterly and it has not changed significantly since year-end 2017.

Forward-Looking Statements

Certain statements contained herein are not based on historical facts and are "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. Forward-looking statements which are based on various assumptions (some of which are beyond the Company's control), may be identified by reference to a future period or periods, or by the use of forward-looking terminology, such as "may," "will," "believe," "expect," "estimate," "anticipate," "continue," or similar terms or variations on those terms, or the negative of these terms. Actual results could differ materially from those set forth in forward-looking statements, due to a variety of factors, including, but not limited to, those related to the economic environment, particularly in the market areas in which the Company operates, competitive products and pricing, fiscal and monetary policies of the U.S. Government, changes in government regulations affecting financial institutions, including regulatory fees and capital requirements, changes in prevailing interest rates, acquisitions and the integration of acquired businesses, credit risk management, asset/liability management, changes in the financial and securities markets, including changes with respect to the market value of our financial assets, the availability of and costs associated with sources of liquidity, and the ability of the Company to resolve or dispose of problem loans.

The Company does not undertake, and specifically disclaims any obligation, to publicly release the result of any revisions which may be made to any forward-looking statements to reflect the occurrence of anticipated or unanticipated events or circumstances after the date of such statements.

### **Item 3. Quantitative and Qualitative Disclosures about Market Risk**

The Bank faces market risk to the extent that the fair values of its financial instruments are affected by changes in interest rates. The Bank does not face market risk due to changes in foreign currency exchange rates, commodity prices, or equity prices. The asset and liability management process of the Bank seeks to monitor and manage the amount of interest rate risk. This is accomplished by analyzing the differences in repricing opportunities for assets and liabilities, by simulating operating results under varying interest rate scenarios, and by estimating the change in the net present value of the Bank's assets and liabilities due to interest rate changes.

Each quarter, the Asset and Liability Committee (ALCO), which includes the senior management of the Bank and a non executive member of the board of directors, estimates the effect of interest rate changes on the projected net interest income of the Bank. The sensitivity of the Bank's net interest income to changes in interest rates is measured by using a computer based simulation model to estimate the impact on earnings of increases of 100, 200, 300, 400, and 500 basis points and decreases of 100 and 200 basis points in the interest rates. The net interest income projections are compared to a base case projection, which assumes no changes in interest rates.

The Bank's ALCO has established limits in the acceptable amount of interest rate risk, as measured by the change in the Bank's projected net interest income, in its policy. Throughout the first two quarters of 2018, the Bank's interest rate risk has remained within its policy limits.

The ALCO also monitors interest rate risk by estimating the effect of changes in interest rates on the economic value of the Bank's equity each quarter. The economic value of the Bank's equity is first determined by subtracting the fair value of the Bank's liabilities from the fair value of the Bank's assets. The Bank estimates the interest rate risk by calculating the effect of market interest rate changes on that economic value of its equity. For this analysis, the Bank assumes immediate parallel shifts of plus 100, 200, 300, 400, and 500 basis points and minus 100 and 200 basis points in interest rates. The discount rates used to determine the present values of the loans and deposits, as well as the prepayment rates for the loans, are based on Management's expectations of the effect of the rate changes on the market for loans and deposits. In addition, each quarter, the Bank conducts additional analyses that utilize other rate scenarios, such as larger shifts in rates and changes in the shape of the yield curve, to assess the Bank's exposure to interest rate risk in stress scenarios.

The Bank's interest rate risk, as measured by the net interest income and economic value of equity simulations, has not changed significantly from December 31, 2017.

**Item 4. Controls and Procedures**

The Company carried out an evaluation, under the supervision and with the participation of the Company's management, including the Company's Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of the Company's disclosure controls and procedures as of June 30, 2018, pursuant to Exchange Act Rule 13a-15. Based upon that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that the Company's disclosure controls and procedures were effective as of June 30, 2018, in alerting them in a timely manner to material information relating to the Company (including its consolidated subsidiaries) required to be included in the Company's periodic SEC filings.

There was no change in the Company's internal control over financial reporting that occurred during the Company's fiscal quarter ended June 30, 2018, that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

## **Part II Other Information**

### **Item 1. Legal Proceedings**

MBT Financial Corp. and its subsidiaries are not a party to, nor is any of their property the subject of any material legal proceedings other than ordinary routine litigation incidental to their respective businesses, nor are any such proceedings known to be contemplated by governmental authorities.

### **Item 1A. Risk Factors**

There have been no material changes in the risk factors disclosed by the Company in its Report on Form 10-K for the fiscal year ended December 31, 2017.

### **Item 2. Unregistered Sales of Equity Securities and Use of Proceeds**

The Company has a stock repurchase program which it publicly announced on January 25, 2018. On that date, the Board of Directors authorized the repurchase of 2 million of the Company's common shares, which authorization commenced on February 1, 2018 and will expire on January 31, 2020. The Company did not repurchase any shares of its common stock during the three months ended June 30, 2018, and 2,000,000 shares remain available under the repurchase authorization.

### **Item 3. Defaults Upon Senior Securities**

None.

### **Item 4. Mine Safety Disclosures**

None.

### **Item 5. Other Information**

None.





**Item 6. Exhibits**

3.1 Amended and Restated Articles of Incorporation of MBT Financial Corp. Previously filed as Exhibit 3.1 to MBT Financial Corp.'s Form 10-Q for its quarter ended June 30, 2016.

3.2 Amended and Restated Bylaws of MBT Financial Corp. Previously filed as Exhibit 3.2 to MBT Financial Corp.'s Form 10-Q for its quarter ended March 31, 2008.

31.1 Certification by Chief Executive Officer required by Securities and Exchange Commission Rule 13a-14.

31.2 Certification by Chief Financial Officer required by Securities and Exchange Commission Rule 13a-14.

32.1 Certification by Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as enacted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

32.2 Certification by Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as enacted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

101.INSXBRL Instance Document

101.SCHXBRL Taxonomy Extension Schema Document

101.CALXBRL Taxonomy Extension Calculation Linkbase Document

101.DEF XBRL Taxonomy Extension Definition Linkbase Document

101.LABXBRL Taxonomy Extension Label Linkbase Document

101.PREXBRL Taxonomy Extension Presentation Linkbase Document

**Signatures**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

MBT Financial Corp.

(Registrant)

August 9, 2018 By /s/ H. Douglas Chaffin  
H. Douglas Chaffin

Date President &  
Chief Executive Officer

August 9, 2018 By /s/ John L. Skibski  
John L. Skibski

Date Executive Vice President and  
Chief Financial Officer

**Exhibit Index**

| <u>Exhibit Number</u> | <u>Description of Exhibits</u>   |
|-----------------------|--|
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| 101.INS               | XBRL Instance Document   |
| 101.SCH               | XBRL Taxonomy Extension Schema Document  |
| 101.CAL               | XBRL Taxonomy Extension Calculation Linkbase Document  |
| 101.DEF               | XBRL Taxonomy Extension Definition Linkbase Document   |
| 101.LAB               | XBRL Taxonomy Extension Label Linkbase Document  |
| 101.PRE               | XBRL Taxonomy Extension Presentation Linkbase Document   |