OIL STATES INTERNATIONAL, INC
Form 10-Q
August 03, 2012

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 10-Q

(Mark One)
[X]QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2012

OR

[ ]TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from _________________________ to_________________________

Commission file number: 001-16337

OIL STATES INTERNATIONAL, INC.

(Exact name of registrant as specified in its charter)

Delaware	76-0476605
(State or other jurisdiction of incorporation or organization)	(I.R.S. Employer Identification No.)
Three Allen Center, 333 Clay Street, Suite 4620, Houston, Texas	77002
(Address of principal executive offices)	(Zip Code)

(713) 652-0582

(Registrant's telephone number, including area code)
None

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.
YES [X] NO [ ]

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T

(§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files)
YES [X] NO [ ]

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of "accelerated filer," "large accelerated filer" and "smaller reporting company in Rule 12b-2 of the Exchange Act.

(Check one):

Large Accelerated Filer [X] Accelerated Filer [ ]

Non-Accelerated Filer [ ] (Do not check if a smaller reporting company) Smaller Reporting Company [ ]

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).
YES [ ] NO [X]

The Registrant had 54,741,285 shares of common stock, par value $0.01, outstanding and 3,565,490 shares of treasury stock as of August 2, 2012.

OIL STATES INTERNATIONAL, INC.

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PART I -- FINANCIAL INFORMATION

ITEM 1. Financial Statements

OIL STATES INTERNATIONAL, INC. AND SUBSIDIARIES

UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF INCOME
(In Thousands, Except Per Share Amounts)

	THREE MONTHS ENDED JUNE 30,		SIX MONTHS ENDED JUNE 30,	
	2012	2011	2012	2011
Revenues	$1,091,088	$820,317	$2,190,080	$1,580,758
Costs and expenses:				
Cost of sales and services	819,164	616,778	1,614,961	1,191,176
Selling, general and administrative expenses	48,853	42,765	96,592	86,472
Depreciation and amortization expense	54,218	45,238	104,884	90,390
Other operating (income) expense	(407)	373	137	2,781
	921,828	705,154	1,816,574	1,370,819
Operating income	169,260	115,163	373,506	209,939
Interest expense, net of capitalized interest	(17,937)	(12,532)	(35,880)	(22,781)
Interest income	242	235	539	1,248
Equity in earnings of unconsolidated affiliates	220	2	640	53
Other income	4,308	488	6,044	631
Income before income taxes	156,093	103,356	344,849	189,090
Income tax expense	(44,617)	(28,887)	(97,901)	(52,270)
Net income	111,476	74,469	246,948	136,820
Less: Net income attributable to noncontrolling interest	242	226	650	500
Net income attributable to Oil States International, Inc.	$111,234	$74,243	$246,298	$136,320
Net income per share attributable to Oil States International, Inc. common stockholders				
Basic	$2.15	$1.45	$4.78	$2.67
Diluted	$2.01	$1.34	$4.45	$2.48
Weighted average number of common shares outstanding:				
Basic	51,637	51,231	51,533	51,083
Diluted	55,251	55,270	55,404	55,061

The accompanying notes are an integral part of these financial statements.

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OIL STATES INTERNATIONAL, INC. AND SUBSIDIARIES

UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME
(In Thousands)

	THREE MONTHS ENDED JUNE 30,		SIX MONTHS ENDED JUNE 30,	
	2012	2011	2012	2011
Net income	$111,476	$74,469	$246,948	$136,820
Other comprehensive income (loss):				
Foreign currency translation adjustment	(28,283)	35,052	(3,037)	65,715
Total other comprehensive income (loss)	(28,283)	35,052	(3,037)	65,715
Comprehensive income	83,193	109,521	243,911	202,535
Comprehensive income attributable to noncontrolling interest	(215)	(239)	(640)	(538)
Comprehensive income attributable to Oil States International, Inc.	$82,978	$109,282	$243,271	$201,997

The accompanying notes are an integral part of these financial statements.

OIL STATES INTERNATIONAL, INC. AND SUBSIDIARIES

CONSOLIDATED BALANCE SHEETS
(In Thousands)

	JUNE 30, 2012 (UNAUDITED)	DECEMBER 31, 2011
ASSETS		
Current assets:		
Cash and cash equivalents	$ 114,391	$ 71,721
Accounts receivable, net	831,424	732,240
Inventories, net	733,803	653,698
Prepaid expenses and other current assets	21,568	32,000
Total current assets	1,701,186	1,489,659
Property, plant, and equipment, net	1,657,189	1,557,088
Goodwill, net	467,099	467,450
Other intangible assets, net	121,014	127,602
Other noncurrent assets	63,201	61,842
Total assets	$ 4,009,689	$ 3,703,641
LIABILITIES AND STOCKHOLDERS’ EQUITY		
Current liabilities:		
Accounts payable	$ 297,476	$ 252,209
Accrued liabilities	88,265	96,748
Income taxes	25,617	10,395
Current portion of long-term debt and capitalized leases	32,262	34,435
Deferred revenue	71,779	75,497
Other current liabilities	4,322	5,665
Total current liabilities	519,721	474,949
Long-term debt and capitalized leases	1,130,592	1,142,505
Deferred income taxes	107,358	97,377
Other noncurrent liabilities	26,449	25,538
Total liabilities	1,784,120	1,740,369
Stockholders’ equity:		
Oil States International, Inc. stockholders’ equity:		
Common stock, $.01 par value, 200,000,000 shares authorized, 55,266,720 shares and 54,803,539 shares issued, respectively, and 51,701,473 shares and 51,288,750 shares outstanding, respectively	553	548
Additional paid-in capital	568,729	545,730
Retained earnings	1,696,884	1,450,586

Accumulated other comprehensive income	71,334	74,371
Treasury stock, at cost, 3,565,247 and 3,514,789 shares, respectively	(113,171)	(109,079)
Total Oil States International, Inc. stockholders' equity	2,224,329	1,962,156
Noncontrolling interest	1,240	1,116
Total stockholders' equity	2,225,569	1,963,272
Total liabilities and stockholders' equity	$ 4,009,689	$ 3,703,641

The accompanying notes are an integral part of
these financial statements.

OIL STATES INTERNATIONAL, INC. AND SUBSIDIARIES

UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS
(In Thousands)

	SIX MONTHS ENDED JUNE 30, 2012	SIX MONTHS ENDED JUNE 30, 2011
Cash flows from operatinqg activities:		
Net income	$246,948	$136,820
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	104,884	90,390
Deferred income tax provision	4,991	10,788
Excess tax benefits from share-based payment arrangements	(6,014)	(6,198)
Gains on disposals of assets	(4,851)	(763)
Non-cash compensation charge	9,189	7,198
Accretion of debt discount	4,106	3,823
Amortization of deferred financing costs	3,600	2,914
Other, net	(547)	(126)
Changes in operating assets and liabilities, net of effect from acquired businesses:		
Accounts receivable	(99,243)	(66,481)
Inventories	(79,781)	(88,781)
Accounts payable and accrued liabilities	36,199	7,802
Taxes payable	29,137	9,977
Other current assets and liabilities, net	2,707	(10,728)
Net cash flows provided by operating activities	251,325	96,635
Cash flows from investing activities:		
Capital expenditures, including capitalized interest	(199,983)	(230,253)
Acquisitions of businesses, net of cash acquired	--	(212)
Proceeds from disposition of property, plant and equipment	5,225	1,435
Other, net	(1,650)	(2,285)
Net cash flows used in investing activities	(196,408)	(231,315)
Cash flows from financing activities:		
Revolving credit borrowings and (repayments), net	(951)	(428,682)
6 1/2% senior notes issued	--	600,000
Term loan repayments	(14,944)	(7,494)
Debt and capital lease repayments	(2,312)	(587)
Issuance of common stock from share-based payment arrangements	7,801	9,792
Excess tax benefits from share-based payment arrangements	6,014	6,198
Payment of financing costs	(23)	(12,640)
Tax withholdings related to net share settlements of restricted stock	(4,092)	(2,456)
Net cash flows provided by (used in) financing activities	(8,507)	164,131
Effect of exchange rate changes on cash	(3,461)	(2,399)
Net increase in cash and cash equivalents from continuing operations	42,949	27,052
Net cash used in discontinued operations – operating activities	(279)	(98)

Cash and cash equivalents, beginning of period	71,721	96,350
Cash and cash equivalents, end of period	$114,391	$123,304

The accompanying notes are an integral part of these financial statements.

OIL STATES INTERNATIONAL, INC. AND SUBSIDIARIES

NOTES TO UNAUDITED CONDENSED CONSOLIDATED
FINANCIAL STATEMENTS
(Continued)

1. ORGANIZATION AND BASIS OF PRESENTATION

The accompanying unaudited condensed consolidated financial statements of Oil States International, Inc. and its wholly-owned subsidiaries (referred to in this report as we or the Company) have been prepared pursuant to the rules and regulations of the Securities and Exchange Commission (the Commission) pertaining to interim financial information. Certain information in footnote disclosures normally included in financial statements prepared in accordance with U.S. generally accepted accounting principles (GAAP) have been condensed or omitted pursuant to these rules and regulations. The unaudited financial statements included in this report reflect all the adjustments, consisting of normal recurring adjustments, which the Company considers necessary for a fair presentation of the results of operations for the interim periods covered and for the financial condition of the Company at the date of the interim balance sheet. Results for the interim periods are not necessarily indicative of results for the full year.

The preparation of condensed consolidated financial statements in conformity with GAAP requires the use of estimates and assumptions by management in determining the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. If the underlying estimates and assumptions, upon which the financial statements are based, change in future periods, actual amounts may differ from those included in the accompanying condensed consolidated financial statements.

The financial statements included in this report should be read in conjunction with the Company’s audited financial statements and accompanying notes included in its Annual Report on Form 10-K for the year ended December 31, 2011 (the 2011 Form 10-K).

2. RECENT ACCOUNTING PRONOUNCEMENTS

From time to time, new accounting pronouncements are issued by the Financial Accounting Standards Board (the FASB), which are adopted by the Company as of the specified effective date. Unless otherwise discussed, management believes that the impact of recently issued standards, which are not yet effective, will not have a material impact on the Company’s consolidated financial statements upon adoption.

In June 2011, the FASB issued amendments to disclosure requirements for the presentation of comprehensive income. This guidance eliminates the option to present components of other comprehensive income as part of the statement of changes in stockholders’ equity. The amendments require that all non-owner changes in stockholders’ equity be presented either in a single continuous statement of comprehensive income or in two separate but consecutive statements. In the two-statement approach, the first statement should present total net income and its components followed consecutively by a second statement that should present total other comprehensive income, the components of other comprehensive income, and the total of comprehensive income. The amendments should be applied retrospectively. For public entities, the amendments were effective for fiscal years, and interim periods within those years, beginning after December 15, 2011. The amendments do not require any transition disclosures. In December 2011, the FASB issued an amendment deferring the effective date of the requirement to present reclassification adjustments out of accumulated other comprehensive income on the face of the consolidated statement of income. We adopted this standard in the quarterly Report on Form 10-Q for the three month period ended March 31, 2012.

OIL STATES INTERNATIONAL, INC. AND SUBSIDIARIES

NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(Continued)

3. DETAILS OF SELECTED BALANCE SHEET ACCOUNTS

Additional information regarding selected balance sheet accounts is presented below (in thousands):

	JUNE 30, 2012	DECEMBER 31, 2011
Accounts receivable, net:		
Trade	$ 615,924	$ 553,481
Unbilled revenue	217,190	180,273
Other	1,979	2,449
Total accounts receivable	835,093	736,203
Allowance for doubtful accounts	(3,669)	(3,963)
	$ 831,424	$ 732,240

	JUNE 30, 2012	DECEMBER 31, 2011
Inventories, net:		
Tubular goods	$ 476,650	$ 420,519
Other finished goods and purchased products	86,661	80,184
Work in process	70,690	76,353
Raw materials	111,864	86,672
Total inventories	745,865	663,728
Allowance for obsolescence	(12,062)	(10,030)
	$ 733,803	$ 653,698

	ESTIMATED USEFUL LIFE (years)	JUNE 30, 2012	DECEMBER 31, 2011
Property, plant and equipment, net:			
Land		$ 49,282	$ 48,989
Accommodations assets (1)	2 - 15	1,251,663	1,160,661
Buildings and leasehold improvements (1)	1 - 40	171,177	154,233
Machinery and equipment	1 - 29	375,128	355,798
Rental tools	4 - 10	227,195	199,084
Office furniture and equipment	1 - 10	51,075	48,081
Vehicles	2 - 10	111,993	100,554
Construction in progress		186,619	166,371
Total property, plant and equipment		2,424,132	2,233,771
Accumulated depreciation		(766,943)	(676,683)
		$ 1,657,189	$ 1,557,088

	JUNE 30, 2012	DECEMBER 31, 2011
Accrued liabilities:		
Accrued compensation	$ 48,061	$ 61,394
Accrued interest	5,804	6,035
Insurance liabilities	12,558	12,396
Accrued taxes, other than income taxes	10,179	5,889
Liabilities related to discontinued operations	1,846	2,125
Other	9,817	8,909
	$ 88,265	$ 96,748

(1) As of December 31, 2011, we have reclassified $54.7 million in buildings and leasehold improvements to accommodations assets for comparability purposes.

OIL STATES INTERNATIONAL, INC. AND SUBSIDIARIES

NOTES TO UNAUDITED CONDENSED CONSOLIDATED
FINANCIAL STATEMENTS
(Continued)

4. EARNINGS PER SHARE

The calculation of earnings per share attributable to the Company is presented below (in thousands, except per share amounts):

	THREE MONTHS ENDED JUNE 30,		SIX MONTHS ENDED JUNE 30,	
	2012	2011	2012	2011
Basic earnings per share:				
Net income attributable to Oil States International, Inc.	$111,234	$74,243	$246,298	$136,320
Weighted average number of shares outstanding	51,637	51,231	51,533	51,083
Basic earnings per share	$2.15	$1.45	$4.78	$2.67
Diluted earnings per share:				
Net income attributable to Oil States International, Inc.	$111,234	$74,243	$246,298	$136,320
Weighted average number of shares outstanding	51,637	51,231	51,533	51,083
Effect of dilutive securities:				
Options on common stock	484	679	531	703
2 3/8% Convertible Senior Subordinated Notes	3,030	3,200	3,196	3,094
Restricted stock awards and other	100	160	144	181
Total shares and dilutive securities	55,251	55,270	55,404	55,061
Diluted earnings per share	$2.01	$1.34	$4.45	$2.48

Our calculation of diluted earnings per share for the three and six months ended June 30, 2012 excludes 625,565 shares and 484,533 shares, respectively, issuable pursuant to outstanding stock options and restricted stock awards, due to their antidilutive effect. Our calculation of diluted earnings per share for the three and six months ended June 30, 2011 excludes 178,855 shares and 177,702 shares, respectively, issuable pursuant to outstanding stock options and restricted stock awards due to their antidilutive effect.

OIL STATES INTERNATIONAL, INC. AND SUBSIDIARIES

NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(Continued)

5. BUSINESS ACQUISITIONS AND GOODWILL

See Note 13 to the Condensed Consolidated Financial Statements included in this Quarterly Report on Form 10-Q.

Changes in the carrying amount of goodwill for the six month period ended June 30, 2012 are as follows (in thousands):

	Well Site Services						
	Rental Tools and Services	Drilling Services	Subtotal	Accommodations	Offshore Products	Tubular Services	Total
Balance as of December 31, 2010							
Goodwill	$170,034	$22,767	$192,801	$ 299,062	$100,654	$62,863	$655,380
Accumulated Impairment Losses	(94,528)	(22,767)	(117,295)	--	--	(62,863)	(180,158)
	75,506	--	75,506	299,062	100,654	--	475,222
Goodwill acquired and purchase price adjustments	--	--	--	(9,826)	315	--	(9,511)
Foreign currency translation and other changes	(323)	--	(323)	2,087	(25)	--	1,739
	75,183	--	75,183	291,323	100,944	--	467,450
Balance as of December 31, 2011							
Goodwill	169,711	22,767	192,478	291,323	100,944	62,863	647,608
Accumulated Impairment Losses	(94,528)	(22,767)	(117,295)	--	--	(62,863)	(180,158)
	75,183	--	75,183	291,323	100,944	--	467,450
Foreign currency translation and other changes	(29)	--	(29)	(373)	51	--	(351)
	75,154	--	75,154	290,950	100,995	--	467,099
Balance as of June 30, 2012							

Goodwill	169,682	22,767	192,449	290,950	100,995	62,863	647,257
Accumulated Impairment Losses	(94,528)	(22,767)	(117,295)	--	--	(62,863)	(180,158)
	$75,154	$--	$75,154	$ 290,950	$100,995	$--	$467,099

6. DEBT

As of June 30, 2012 and December 31, 2011, long-term debt consisted of the following (in thousands):

	June 30, 2012 (Unaudited)	December 31, 2011
U.S. revolving credit facility, which matures December 10, 2015, with available commitments up to $500 million and with a weighted average interest rate of 3.1% for the six month period ended June 30, 2012	$ 73,500	$ 68,065
U.S. term loan, which matures December 10, 2015, of $200 million; 2.5% of aggregate principal repayable per quarter; weighted average interest rate of 2.5% for the six month period ended June 30, 2012	180,000	190,000
Canadian revolving credit facility, which matures on December 10, 2015, with available commitments up to $250 million and with a weighted average interest rate of 4.3% for the six month period ended June 30, 2012	--	--
Canadian term loan, which matures December 10, 2015, of $100 million; 2.5% of aggregate principal repayable per quarter; weighted average interest rate of 3.5% for the six month period ended June 30, 2012	88,675	93,795
Australian revolving credit facility, which matures November 30, 2013, with available commitments up to A$150 million and with a weighted average interest rate of 6.4% for the six month period ended June 30, 2012	36,850	43,050
6 1/2% senior unsecured notes - due June 2019	600,000	600,000
2 3/8% contingent convertible senior subordinated notes, net due 2025	174,990	170,884
Subordinated unsecured notes payable to sellers of businesses, fixed interest rate of 6%, which mature in December 2012	2,000	4,000
Capital lease obligations and other debt	6,839	7,146
Total debt	1,162,854	1,176,940
Less: Current portion	32,262	34,435
Total long-term debt and capitalized leases	$ 1,130,592	$ 1,142,505

OIL STATES INTERNATIONAL, INC. AND SUBSIDIARIES

NOTES TO UNAUDITED CONDENSED CONSOLIDATED
FINANCIAL STATEMENTS
(Continued)

On June 1, 2011, the Company sold $600 million aggregate principal amount of 6 1/2% senior unsecured notes (6 1/2% Notes) due 2019 through a private placement to qualified institutional buyers.

The 6 1/2% Notes are senior unsecured obligations of the Company, are guaranteed by our material U.S. subsidiaries (the Guarantors), bear interest at a rate of 6 1/2% per annum and mature on June 1, 2019. At any time prior to June 1, 2014, the Company may redeem up to 35% of the 6 1/2% Notes at a redemption price of 106.500% of the principal amount, plus accrued and unpaid interest to the redemption date, with the proceeds of certain equity offerings. Prior to June 1, 2014, the Company may redeem some or all of the 6 1/2% Notes for cash at a redemption price equal to 100% of their principal amount plus an applicable make-whole premium and accrued and unpaid interest to the redemption date. On and after June 1, 2014, the Company may redeem some or all of the 6 1/2% Notes at redemption prices (expressed as percentages of principal amount), plus accrued and unpaid interest to the redemption date. The optional redemption prices as a percentage of principal amount are as follows:

Twelve Month Period Beginning June 1,	% of Principal Amount
2014	104.875%
2015	103.250%
2016	101.625%
2017	100.000%

The Company utilized approximately $515 million of the net proceeds of the 6 1/2% Note offering in June 2011 to repay borrowings outstanding under its U.S. and Canadian credit facilities (as defined below). The remaining net proceeds of approximately $75 million were utilized for general corporate purposes.

On May 17, 2012, the Company gave notice of the redemption of all of its outstanding 2 3/8% Contingent Convertible Senior Subordinated Notes (2 3/8% Notes) due 2025, totaling $174,990,000 at a redemption price equal to 100% of the principal amount thereof plus accrued interest. In July 2012, rather than having their 2 3/8% Notes redeemed, on or prior to July 5, 2012, holders of $174,990,000 aggregate principal amount of the 2 3/8% Notes converted their 2 3/8% Notes and received cash up to the principal amount and 3,012,380 shares of the Company's Common Stock. As of June 30, 2012, we classified the $175.0 million principal amount of our 2 3/8% Notes as a noncurrent liability based on our ability and intent to refinance the 2 3/8% Notes utilizing borrowings available under our senior secured credit facilities. See Note 13 to the Condensed Consolidated Financial Statements included in this Quarterly Report on Form 10-Q.

The following table presents the carrying amount of our 2 3/8% Notes in our condensed consolidated balance sheets (in thousands):

	June 30, 2012	December 31, 2011
Carrying amount of the equity component in additional paid-in capital	$ 28,434	$ 28,434

Principal amount of the liability component	$	174,990	$	174,990
Less: Unamortized discount		--		4,106
Net carrying amount of the liability component	$	174,990	$	170,884

The discount on the 2 3/8% Notes was fully amortized as of June 30, 2012 in consideration of the expected conversion of these notes in July 2012.

OIL STATES INTERNATIONAL, INC. AND SUBSIDIARIES

NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(Continued)

The effective interest rate of 7.17% was applied as of the issuance date for our 2 3/8% Notes in accordance with ASC 470-20 – Debt with Conversion and Other Options. Interest expense on the 2 3/8% Notes, excluding amortization of debt issue costs, was as follows (in thousands):

	Three months ended June 30,		Six months ended June 30,	
	2012	2011	2012	2011
Interest expense	$ 3,111	$ 2,968	$ 6,185	$ 5,901

	June 30, 2012
Remaining period over which discount will be amortized	Discount is fully amortized
Conversion price	$ 31.75
Number of shares to be delivered upon conversion (1)	2,868,143
Conversion value in excess of principal amount (in thousands) (1)	$ 189,871
Derivative transactions entered into in connection with the convertible notes	None

(1) Calculation is based on the Company's June 29, 2012 closing stock price of $66.20. See Note 13 to the Consolidated Financial Statements included in this Quarterly Report on Form 10-Q.

On July 13, 2011, The MAC Services Group Pty Limited (The MAC) entered into a A$150 million revolving loan facility governed by a Facility Agreement (the Facility Agreement) between The MAC and National Australia Bank Limited, which is guaranteed by the Company. The Facility Agreement amended The MAC's existing A$75 million revolving loan facility on substantially the same terms, including the maturity date of the Facility Agreement of November 30, 2013. As of June 30, 2012, we had A$36 million outstanding under the Australian credit facility leaving A$114 million available to be drawn under this facility.

The Company's financial instruments consist of cash and cash equivalents, investments, receivables, payables, and debt instruments. The Company believes that the carrying values of these instruments, other than our 2 3/8% Notes and our 6 1/2% Notes, on the accompanying consolidated balance sheets approximate their fair values.

The fair values of our 2 3/8% and 6 1/2 % Notes are estimated based on quoted prices and analysis of similar debt instruments (Level 2 fair value measurements). The Company changed from a Level 1 fair value measurement standard to a Level 2 fair value measurement standard in the second quarter of 2012 in consideration of the daily trading volume of our debt instruments. The carrying values and fair values of these notes were as follows (in thousands):

	June 30, 2012	December 31, 2011

	Interest Rate	Carrying Value	Fair Value	Carrying Value	Fair Value
6 1/2% Notes					
Principal amount due 2019	6 1/2%	$ 600,000	$ 636,000	$ 600,000	$ 625,128
2 3/8% Notes					
Principal amount due 2025	2 3/8%	$ 174,990	$ 366,693	$ 174,990	$ 411,396
Less: unamortized discount		-	-	4,106	-
Net value		$ 174,990	$ 366,693	$ 170,884	$ 411,396

As of June 30, 2012, the estimated fair value of the Company's debt outstanding under its credit facilities was estimated to be at fair value.

As June 30, 2012, the Company had approximately $114.4 million of cash and cash equivalents and $648.6 million of the Company's U.S. and Canadian credit facilities available for future financing needs. The Company also had availability totaling A$114 million under its Australian credit facility. As of June 30, 2012, we had $31.8 million of outstanding letters of credit.

OIL STATES INTERNATIONAL, INC. AND SUBSIDIARIES

NOTES TO UNAUDITED CONDENSED CONSOLIDATED
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Interest expense on the condensed consolidated statements of income is net of capitalized interest of $1.2 million and $2.5 million, respectively, for the three and six months ended June 30, 2012 and $1.0 million and $2.5 million, respectively, for the same periods in 2011.

7. CHANGES IN COMMON STOCK OUTSTANDING

Shares of common stock outstanding – January 1, 2012	51,288,750
Shares issued upon exercise of stock options and vesting of restricted stock awards	463,181
Shares withheld for taxes on vesting of restricted stock awards and transferred to treasury	(50,458)
Shares of common stock outstanding – June 30, 2012	51,701,473

8. STOCK BASED COMPENSATION

During the first six months of 2012, we granted restricted stock awards totaling 289,993 shares valued at a total of $24.3 million. Of the restricted stock awards granted in the first half of 2012, a total of 206,000 awards vest in four equal annual installments beginning in February 2013, 47,625 awards are performance shares that may vest in February 2015 in an amount that will depend on the Company's achievement of specified performance objectives, 23,625 awards vest 100% in February 2016 and 12,464 awards vest 100% in May 2013. The performance based awards have a performance criteria that will be measured based upon the Company's achievement levels of average after-tax annual return on invested capital for the three year period 2012 to 2014. During the six months ended June 30, 2012, the Company also granted 54,950 units of phantom shares under the newly created Canadian Long-Term Incentive Plan, which provides for the granting of units of phantom shares to key Canadian employees. These awards vest in three equal annual installments beginning in February 2013 and are accounted for as a liability. Participants granted units of phantom shares are entitled to a lump sum cash payment equal to the fair market value of a share of the Company's Common Stock on the vesting date. A total of 155,250 stock options with a ten-year term were awarded in the six months ended June 30, 2012 with an average exercise price of $84.52 that will vest in four equal annual installments starting in February 2013.

Stock based compensation pre-tax expense recognized in the six month periods ended June 30, 2012 and 2011 totaled $9.2 million and $7.2 million, or $0.12 and $0.10 per diluted share after tax, respectively. Stock based compensation pre-tax expense recognized in the three month periods ended June 30, 2012 and 2011 totaled $4.8 million and $3.8 million, or $0.07 and $0.05 per diluted share after tax, respectively. The total fair value of restricted stock awards that vested during the six months ended June 30, 2012 and 2011 was $15.6 million and $12.2 million, respectively. At June 30, 2012, $44.8 million of compensation cost related to unvested stock options and restricted stock awards attributable to future performance had not yet been recognized.

9. INCOME TAXES

Income tax expense for interim periods is based on estimates of the effective tax rate for the entire fiscal year. The Company's income tax provision for the three and six months ended June 30, 2012 totaled $44.6 million, or 28.6% of pretax income, and $97.9 million, or 28.4% of pretax income, respectively, compared to $28.9 million, or 27.9% of pretax income, and $52.3 million, or 27.6% of pretax income, respectively, for the three and six months ended June 30, 2011. The modest increase in the effective tax rate from the prior year was largely the result of higher domestic

earnings as a percentage of total earnings. Our domestic earnings are taxed at a higher rate than our foreign earnings.

10. SEGMENT AND RELATED INFORMATION

In accordance with current accounting standards regarding disclosures about segments of an enterprise and related information, the Company has identified the following reportable segments: well site services, accommodations, offshore products and tubular services. The Company's reportable segments represent strategic business units that offer different products and services. They are managed separately because each business requires different technologies and marketing strategies. Most of the businesses were initially acquired as a unit, and the management at the time of the acquisition was retained. Subsequent acquisitions have been direct extensions to our business segments. Separate business lines within the well site services segment have been disclosed to provide additional detail for that segment. Results of a portion of our accommodations segment supporting traditional oil and natural gas drilling activities are impacted by seasonally higher activity during the Canadian winter drilling season occurring in the first calendar quarter.

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Financial information by business segment for each of the three and six months ended June 30, 2012 and 2011 is summarized in the following table (in thousands):

	Revenues from unaffiliated customers	Depreciation and amortization	Operating income (loss)	Equity in earnings of unconsolidated affiliates	Capital expenditures	Total assets
Three months ended June 30, 2012						
Well site services –						
Rental tools and services	$125,079	$ 12,433	$28,974	$ --	$ 19,349	$489,942
Drilling services	51,456	5,950	8,358	--	4,961	131,273
Total well site services	176,535	18,383	37,332	--	24,310	621,215
Accommodations	260,966	31,609	83,207	--	62,217	1,928,076
Offshore products	191,638	3,434	36,589	67	10,977	704,508
Tubular services	461,949	573	24,054	153	281	714,130
Corporate and eliminations	--	219	(11,922)	--	796	41,760
Total	$1,091,088	$ 54,218	$169,260	$ 220	$ 98,581	$4,009,689

	Revenues from unaffiliated customers	Depreciation and amortization	Operating income (loss)	Equity in earnings of unconsolidated affiliates	Capital expenditures	Total assets
Three months ended June 30, 2011						
Well site services –						
Rental tools and services	$112,658	$ 10,299	$25,103	$ --	$ 18,654	$410,370
Drilling services	40,998	4,806	6,370	--	5,754	116,672
Total well site services	153,656	15,105	31,473	--	24,408	527,042
Accommodations	202,943	26,195	57,750	(1)	106,873	1,700,385
Offshore products	131,742	3,358	18,770	(228)	3,519	588,472
Tubular services	331,976	377	16,956	231	2,780	521,675
Corporate and eliminations	--	203	(9,786)	--	64	87,480
Total	$820,317	$ 45,238	$115,163	$ 2	$ 137,644	$3,425,054

	Revenues from unaffiliated customers	Depreciation and amortization	Operating income (loss)	Equity in earnings of unconsolidated affiliates	Capital expenditures	Total assets
Six months ended June 30, 2012						
Well site services –						
Rental tools and services	$260,633	$ 23,873	$62,768	$ --	$ 37,874	$489,942

Drilling services	98,862	11,021	15,817	--	13,524	131,273
Total well site services	359,495	34,894	78,585	--	51,398	621,215
Accommodations	562,786	61,560	202,232	--	126,125	1,928,076
Offshore products	377,358	6,852	69,090	252	20,963	704,508
Tubular services	890,441	1,144	46,475	388	296	714,130
Corporate and eliminations	--	434	(22,876)	--	1,201	41,760
Total	$2,190,080	$ 104,884	$373,506	$ 640	$ 199,983	$4,009,689

	Revenues from unaffiliated customers	Depreciation and amortization	Operating income (loss)	Equity in earnings of unconsolidated affiliates	Capital expenditures	Total assets
Six months ended June 30, 2011						
Well site services –						
Rental tools and services	$220,189	$ 20,095	$49,493	$ --	$ 35,495	$410,370
Drilling services	74,103	9,739	8,605	--	12,922	116,672
Total well site services	294,292	29,834	58,098	--	48,417	527,042
Accommodations	400,041	52,748	106,723	2	168,915	1,700,385
Offshore products	260,184	6,692	35,520	(228)	7,574	588,472
Tubular services	626,241	728	30,002	279	5,151	521,675
Corporate and eliminations	--	388	(20,404)	--	196	87,480
Total	$1,580,758	$ 90,390	$209,939	$ 53	$ 230,253	$3,425,054

OIL STATES INTERNATIONAL, INC. AND SUBSIDIARIES

NOTES TO UNAUDITED CONDENSED CONSOLIDATED
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11. COMMITMENTS AND CONTINGENCIES

The Company is a party to various pending or threatened claims, lawsuits and administrative proceedings seeking damages or other remedies concerning its commercial operations, products, employees and other matters, including warranty and product liability claims and occasional claims by individuals alleging exposure to hazardous materials as a result of its products or operations. Some of these claims relate to matters occurring prior to its acquisition of businesses, and some relate to businesses it has sold. In certain cases, the Company is entitled to indemnification from the sellers of businesses, and in other cases, it has indemnified the buyers of businesses from it. Although the Company can give no assurance about the outcome of pending legal and administrative proceedings and the effect such outcomes may have on it, management believes that any ultimate liability resulting from the outcome of such proceedings, to the extent not otherwise provided for or covered by insurance, will not have a material adverse effect on its consolidated financial position, results of operations or liquidity.

12. CONDENSED CONSOLIDATING FINANCIAL INFORMATION

Certain wholly-owned subsidiaries, as detailed below (the Guarantor Subsidiaries), have fully and unconditionally guaranteed all of the 6 1/2% Notes issued in 2011 and all of the 2 3/8% Notes issued in 2005.

The following condensed consolidating financial information is included so that separate financial statements of the Guarantor Subsidiaries are not required to be filed with the Commission. The condensed consolidating financial information presents investments in both consolidated and unconsolidated affiliates using the equity method of accounting.

The following condensed consolidating financial information presents: consolidating statements of income and comprehensive income for each of the three and six month periods ended June 30, 2012 and 2011, condensed consolidating balance sheets as of June 30, 2012 and December 31, 2011 and the statements of cash flows for each of the six months ended June 30, 2012 and 2011 of (a) the Company (parent/guarantor), (b) Acute Technological Services, Inc., Capstar Holding, L.L.C., Capstar Drilling, Inc., General Marine Leasing, L.L.C., Oil States Energy Services L.L.C., Oil States Energy Services Holding, Inc., Oil States Energy Services International Holding, L.L.C., Oil States Management, Inc., Oil States Industries, Inc., Oil States Skagit SMATCO, L.L.C., PTI Group USA L.L.C., PTI Mars Holdco 1, L.L.C., Sooner Inc., Sooner Pipe, L.L.C., Sooner Holding Company, Specialty Rental Tools & Supply, L.L.C., Stinger Wellhead Protection, Incorporated, and Well Testing, Inc., (the Guarantor Subsidiaries), (c) the non-guarantor subsidiaries, (d) consolidating adjustments necessary to consolidate the Company and its subsidiaries and (e) the Company on a consolidated basis. Note: As of January 1, 2012, Specialty Rental Tools & Supply, L.L.C., Stinger Wellhead Protection, Incorporated, and Well Testing, Inc. were combined to form Oil States Energy Services L.L.C.

We have corrected the presentation of our condensed consolidating statements of income for the three and six month periods ended June 30, 2011, our condensed consolidating balance sheet as of December 31, 2011 and our statement of cash flows for the six month period ended June 30, 2011 to properly reflect the investment in and equity earnings of certain non-guarantor subsidiaries by certain guarantor subsidiaries in accordance with SEC Regulation S-X, which were previously only presented in the Parent/Guarantor column. We have also corrected other immaterial amounts previously disclosed to properly present (i) the activity and balances of a certain guarantor subsidiary in the Guarantor

Subsidiaries column which was previously presented in the Parent/Guarantor column and (ii) the activity and balances of a certain non-guarantor subsidiary in the Non-Guarantors column which was previously presented in the Guarantor Subsidiaries column. The effect of these corrections increased net income for the Guarantor Subsidiaries and Non-Guarantor Subsidiaries by $26 million and $1 million, respectively, for three month periods ended June 30, 2011 and $47 million and $5 million, respectively, for the six month periods ended June 30, 2011. The effect of the correction to the Guarantor Subsidiaries' investments in unconsolidated affiliates balance at December 31, 2011 was an increase of $1,034 million. These changes had no impact on consolidated results as previously reported.

OIL STATES INTERNATIONAL, INC. AND SUBSIDIARIES

NOTES TO UNAUDITED CONDENSED CONSOLIDATED
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Condensed Consolidating Statements of Income and Comprehensive Income

	Three Months Ended June 30, 2012				
	Oil States International, Inc. (Parent/ Guarantor)	Guarantor Subsidiaries	Other Subsidiaries (Non-Guarantors) (In thousands)	Consolidating Adjustments	Consolidated Oil States International, Inc.
REVENUES					
Operating revenues	$ —	$ 774,316	$ 316,772	$ —	$ 1,091,088
Intercompany revenues	—	7,516	3,413	(10,929)	—
Total revenues	—	781,832	320,185	(10,929)	1,091,088
OPERATING EXPENSES					
Cost of sales and services	—	645,387	175,945	(2,168)	819,164
Intercompany cost of sales and services	—	5,306	3,085	(8,391)	—
Selling, general and administrative expenses	394	31,440	17,019	—	48,853
Depreciation and amortization expense	219	23,082	30,922	(5)	54,218
Other operating (income) expense	143	(71)	(479)	—	(407)
Operating income (loss)	(756)	76,688	93,693	(365)	169,260
Interest expense, net of capitalized interest	(16,803)	(216)	(17,669)	16,751	(17,937)
Interest income	5,033	56	11,904	(16,751)	242
Equity in earnings (loss) of unconsolidated affiliates	123,055	67,555	74	(190,464)	220
Other income	—	3,971	337	—	4,308
Income before income taxes	110,529	148,054	88,339	(190,829)	156,093
Income tax provision	705	(24,613)	(20,709)	—	(44,617)
Net income	111,234	123,441	67,630	(190,829)	111,476
Other comprehensive income:					
Foreign currency translation adjustment	(28,283)	(21,244)	(21,244)	42,488	(28,283)
Total other comprehensive income	(28,283)	(21,244)	(21,244)	42,488	(28,283)

Comprehensive income		82,951		102,197		46,386		(148,341)		83,193
Comprehensive income attributable to noncontrolling interest		—		—		(215)		—		(215)
Comprehensive income attributable to Oil States International, Inc.	$	82,951	$	102,197	$	46,171	$	(148,341)	$	82,978

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OIL STATES INTERNATIONAL, INC. AND SUBSIDIARIES

NOTES TO UNAUDITED CONDENSED CONSOLIDATED
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Condensed Consolidating Statements of Income and Comprehensive Income

	Three Months Ended June 30, 2011				
	Oil States International, Inc. (Parent/ Guarantor)	Guarantor Subsidiaries	Other Subsidiaries (Non-Guarantors)	Consolidating Adjustments	Consolidated Oil States International, Inc.
			(In thousands)		
REVENUES					
Operating revenues	$ —	$ 582,948	$ 237,369	$ —	$ 820,317
Intercompany revenues	—	1,645	216	(1,861)	—
Total revenues	—	584,593	237,585	(1,861)	820,317
OPERATING EXPENSES					
Cost of sales and services	—	480,126	137,528	(876)	616,778
Intercompany cost of sales and services	—	778	207	(985)	—
Selling, general and administrative expenses	376	28,899	13,490	—	42,765
Depreciation and amortization expense	203	19,300	25,737	(2)	45,238
Other operating (income)expense	(295)	304	364	—	373
Operating income (loss)	(284)	55,186	60,259	2	115,163
Interest expense	(11,061)	(342)	(17,978)	16,849	(12,532)
Interest income	2,648	21	14,415	(16,849)	235
Equity in earnings of unconsolidated affiliates	82,287	41,808	(229)	(123,864)	2
Other income (expense)	—	274	214	—	488
Income before income taxes	73,590	96,947	56,681	(123,862)	103,356
Income tax provision	654	(14,649)	(14,892)	—	(28,887)
Net income	74,244	82,298	41,789	(123,862)	74,469
Other comprehensive income:					
Foreign currency translation adjustment	35,052	62,507	18,751	(81,258)	35,052
Total other comprehensive income	35,052	62,507	18,751	(81,258)	35,052
Comprehensive income	109,296	144,805	60,540	(205,120)	109,521
Comprehensive income attributable to noncontrolling interest	—	—	(222)	(17)	(239)
Comprehensive income attributable to Oil States International, Inc.	$ 109,296	$ 144,805	$ 60,318	$ (205,137)	$ 109,282

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OIL STATES INTERNATIONAL, INC. AND SUBSIDIARIES

NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(Continued)

Condensed Consolidating Statements of Income and Comprehensive Income

	Six Months Ended June 30, 2012				
	Oil States International, Inc. (Parent/ Guarantor)	Guarantor Subsidiaries	Other Subsidiaries (Non-Guarantors)	Consolidating Adjustments	Consolidated Oil States International, Inc.
	(In thousands)				
REVENUES					
Operating revenues	$ —	$ 1,527,538	$ 662,542	$ —	$ 2,190,080
Intercompany revenues	—	12,554	3,443	(15,997)	—
Total revenues	—	1,540,092	665,985	(15,997)	2,190,080
OPERATING EXPENSES					
Cost of sales and services	—	1,256,544	362,368	(3,951)	1,614,961
Intercompany cost of sales and services	—	8,528	3,130	(11,658)	—
Selling, general and administrative expenses	825	62,415	33,352	—	96,592
Depreciation and amortization expense	435	44,168	60,290	(9)	104,884
Other operating (income) expense	(25)	(646)	808	—	137
Operating income (loss)	(1,235)	169,083	206,037	(379)	373,506
Interest expense, net of capitalized interest	(33,640)	(433)	(36,114)	34,307	(35,880)
Interest income	10,105	78	24,663	(34,307)	539
Equity in earnings (loss) of unconsolidated affiliates	269,672	148,959	252	(418,243)	640
Other income	—	5,599	445	—	6,044
Income before income taxes	244,902	323,286	195,283	(418,622)	344,849
Income tax provision	1,396	(53,194)	(46,103)	—	(97,901)
Net income	246,298	270,092	149,180	(418,622)	246,948
Other comprehensive income:					
Foreign currency translation adjustment	(3,037)	(2,693)	(2,683)	5,376	(3,037)
Total other comprehensive income	(3,037)	(2,693)	(2,683)	5,376	(3,037)
Comprehensive income	243,261	267,399	146,497	(413,246)	243,911
Comprehensive income attributable to noncontrolling interest	—	—	(635)	(5)	(640)
Comprehensive income attributable to Oil States International, Inc.	$ 243,261	$ 267,399	$ 145,862	$ (413,251)	$ 243,271

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OIL STATES INTERNATIONAL, INC. AND SUBSIDIARIES

NOTES TO UNAUDITED CONDENSED CONSOLIDATED
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(Continued)Condensed Consolidating Statements of Income and Comprehensive Income

	Six Months Ended June 30, 2011				
	Oil States International, Inc. (Parent/ Guarantor)	Guarantor Subsidiaries	Other Subsidiaries (Non- Guarantors) (In thousands)	Consolidating Adjustments	Consolidated Oil States International, Inc.
REVENUES					
Operating revenues	$ —	$ 1,106,232	$ 474,526	$ —	$ 1,580,758
Intercompany revenues	—	3,301	531	(3,832)	—
Total revenues	—	1,109,533	475,057	(3,832)	1,580,758
OPERATING EXPENSES					
Cost of sales and services	—	913,322	279,454	(1,600)	1,191,176
Intercompany cost of sales and services	—	1,851	381	(2,232)	—
Selling, general and administrative expenses	755	57,528	28,189	—	86,472
Depreciation and amortization expense	388	40,806	49,199	(3)	90,390
Other operating (income)expense	743	183	1,854	1	2,781
Operating income (loss)	(1,886)	95,843	115,980	2	209,939
Interest expense	(19,472)	(688)	(40,435)	37,814	(22,781)
Interest income	5,218	24	33,819	(37,813)	1,248
Equity in earnings of unconsolidated affiliates	151,163	82,953	(226)	(233,837)	53
Other income (expense)	—	424	207	—	631
Income before income taxes	135,023	178,556	109,345	(233,834)	189,090
Income tax provision	1,297	(27,334)	(26,233)	—	(52,270)
Net income	136,320	151,222	83,112	(233,834)	136,820
Other comprehensive income:					
Foreign currency translation adjustment	65,715	87,815	44,070	(131,885)	65,715
Total other comprehensive income	65,715	87,815	44,070	(131,885)	65,715
Comprehensive income	202,035	239,037	127,182	(365,719)	202,535
Comprehensive income attributable to noncontrolling interest	—	—	(515)	(23)	(538)
Comprehensive income attributable to Oil States International, Inc.	$ 202,035	$ 239,037	$ 126,667	$ (365,742)	$ 201,997

OIL STATES INTERNATIONAL, INC. AND SUBSIDIARIES

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Condensed Consolidating Balance Sheets

	June 30, 2012				
	Oil States International, Inc. (Parent/ Guarantor)	Guarantor Subsidiaries	Other Subsidiaries (Non-Guarantors)	Consolidating Adjustments	Consolidated Oil States International, Inc.
	(In thousands)				
ASSETS					
Current assets:					
Cash and cash equivalents	$ (250)	$ 2,268	$ 112,373	$ —	$ 114,391
Accounts receivable, net	53	507,894	323,478	(1)	831,424
Inventories, net	—	592,245	142,139	(581)	733,803
Prepaid expenses and other current assets	4,749	6,584	10,235	—	21,568
Total current assets	4,552	1,108,991	588,225	(582)	1,701,186
Property, plant and equipment, net	2,296	499,189	1,155,860	(156)	1,657,189
Goodwill, net	—	172,598	294,501	—	467,099
Other intangible assets, net	—	29,708	91,306	—	121,014
Investments in unconsolidated affiliates	2,369,063	1,435,551	3,674	(3,798,174)	10,114
Long-term intercompany receivables (payables)	779,166	(403,043)	(376,123)	—	—
Other noncurrent assets	38,584	523	13,980	—	53,087
Total assets	$ 3,193,661	$ 2,843,517	$ 1,771,423	$ (3,798,912)	$ 4,009,689
LIABILITIES AND EQUITY					
Current liabilities:					
Accounts payable	$ 15,193	$ 198,649	$ 83,634	$ —	$ 297,476
Accrued liabilities	17,144	43,280	27,841	—	88,265
Income taxes	(104,277)	113,989	15,905	—	25,617
Current portion of long-term debt and capitalized leases	20,018	2,328	9,916	—	32,262
Deferred revenue	—	38,698	33,081	—	71,779
Other current liabilities	—	4,039	283	—	4,322
Total current liabilities	(51,922)	400,983	170,660		519,721
	1,008,500	6,320	115,772	—	1,130,592

Long-term debt and capitalized leases					
Deferred income taxes	1,400	57,837	48,121	—	107,358
Other noncurrent liabilities	11,354	8,789	6,755	(449)	26,449
Total liabilities	969,332	473,929	341,308	(449)	1,784,120
Stockholders' equity	2,224,329	2,369,588	1,429,088	(3,798,676)	2,224,329
Non-controlling interest	—	—	1,027	213	1,240
Total stockholders' equity	2,224,329	2,369,588	1,430,115	(3,798,463)	2,225,569
Total liabilities and stockholders' equity	$ 3,193,661	$ 2,843,517	$ 1,771,423	$ (3,798,912)	$ 4,009,689

OIL STATES INTERNATIONAL, INC. AND SUBSIDIARIES

NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(Continued)

Condensed Consolidating Balance Sheets

	December 31, 2011				
	Oil States International, Inc. (Parent/ Guarantor)	Guarantor Subsidiaries	Other Subsidiaries (Non-Guarantors)	Consolidating Adjustments	Consolidated Oil States International, Inc.
	(In thousands)				
ASSETS					
Current assets:					
Cash and cash equivalents	$ (295)	$ 1,736	$ 70,280	$ —	$ 71,721
Accounts receivable, net	974	461,097	270,170	(1)	732,240
Inventories, net	—	539,067	114,823	(192)	653,698
Prepaid expenses and other current assets	10,143	8,538	13,319	—	32,000
Total current assets	10,822	1,010,438	468,592	(193)	1,489,659
Property, plant and equipment, net	1,530	459,414	1,096,310	(166)	1,557,088
Goodwill, net	—	172,598	294,852	—	467,450
Other intangible assets, net	—	31,372	96,230	—	127,602
Investments in unconsolidated affiliates	2,088,062	1,269,457	1,710	(3,351,468)	7,761
Long-term intercompany receivables (payables)	836,853	(453,156)	(383,697)	—	—
Other noncurrent assets	41,235	457	12,389	—	54,081
Total assets	$ 2,978,502	$ 2,490,580	$ 1,586,386	$ (3,351,827)	$ 3,703,641
LIABILITIES AND EQUITY					
Current liabilities:					
Accounts payable	$ 19,418	$ 162,762	$ 70,029	$ —	$ 252,209
Accrued liabilities	17,804	48,819	30,125	—	96,748
Income taxes	(59,396)	61,060	8,731	—	10,395
Current portion of long-term debt and capitalized leases	20,018	4,404	10,013	—	34,435
Deferred revenue	—	47,227	28,270	—	75,497
Other current liabilities	—	5,382	283	—	5,665
Total current liabilities	(2,156)	329,654	147,451	—	474,949
Long-term debt and capitalized leases	1,008,969	6,437	127,099	—	1,142,505
Deferred income taxes	(1,072)	57,677	40,772	—	97,377
Other noncurrent liabilities	10,605	8,635	6,747	(449)	25,538
Total liabilities	1,016,346	402,403	322,069	(449)	1,740,369

Stockholders’ equity	1,962,156	2,088,177	1,263,410	(3,351,587)	1,962,156
Non-controlling interest	—	—	907	209	1,116
Total stockholders’ equity	1,962,156	2,088,177	1,264,317	(3,351,378)	1,963,272
Total liabilities and stockholders’ equity	$ 2,978,502	$ 2,490,580	$ 1,586,386	$ (3,351,827)	$ 3,703,641

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OIL STATES INTERNATIONAL, INC. AND SUBSIDIARIES

NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(Continued)

Condensed Consolidating Statements of Cash Flows

	Six Months Ended June 30, 2012				
	Oil States International, Inc. (Parent/ Guarantor)	Guarantor Subsidiaries	Other Subsidiaries (Non-Guarantors) (In thousands)	Consolidating Adjustments	Consolidated Oil States International, Inc.
NET CASH PROVIDED BY (USED IN) OPERATING ACTIVITIES:	$ (79,674)	$ 157,868	$ 173,131	$ —	$ 251,325
CASH FLOWS FROM INVESTING ACTIVITIES:					
Capital expenditures, including capitalized interest	(1,198)	(82,503)	(116,282)	—	(199,983)
Proceeds from disposition of property, plant and equipment	—	4,567	658	—	5,225
Other, net	(6)	(5,695)	4,051	—	(1,650)
Net cash provided by (used in) investing activities	(1,204)	(83,631)	(111,573)	—	(196,408)
CASH FLOWS FROM FINANCING ACTIVITIES:					
Revolving credit borrowings (repayments), net	5,434	—	(6,385)	—	(951)
Term loan repayments	(10,000)	—	(4,944)	—	(14,944)
Debt and capital lease payments	(11)	(2,211)	(90)	—	(2,312)
Issuance of common stock from share-based payment arrangements	7,801	—	—	—	7,801
Excess tax benefits from share-based payment arrangements	6,014	—	—	—	6,014
Proceeds from (funding of) accounts and notes with affiliates, net	75,800	(71,216)	(4,584)	—	—
Tax withholdings related to net share settlements of restricted stock	(4,092)	—	—	—	(4,092)
Other, net	(23)	—	—	—	(23)
Net cash provided by (used in) financing activities	80,923	(73,426)	(16,004)	—	(8,507)
	—	—	(3,461)	—	(3,461)

Effect of exchange rate changes on cash					
Net change in cash and cash equivalents from continuing operations	45	811	42,093	—	42,949
Net cash used in discontinued operations operating activities	—	(279)	—	—	(279)
Cash and cash equivalents, beginning of period	(295)	1,736	70,280	—	71,721
Cash and cash equivalents, end of period	$ (250)	$ 2,268	$ 112,373	$ —	$ 114,391

OIL STATES INTERNATIONAL, INC. AND SUBSIDIARIES

NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(Continued)

Condensed Consolidating Statements of Cash Flows

	Six Months Ended June 30, 2011				
	Oil States International, Inc. (Parent/ Guarantor)	Guarantor Subsidiaries	Other Subsidiaries (Non- Guarantors) (In thousands)	Consolidating Adjustments	Consolidated Oil States International, Inc.
NET CASH PROVIDED BY (USED IN) OPERATING ACTIVITIES:	$ (38,791)	$ 57,999	$ 77,427	$ —	$ 96,635
CASH FLOWS FROM INVESTING ACTIVITIES:					
Capital expenditures, including capitalized interest	(195)	(62,356)	(167,702)		(230,253)
Acquisitions of businesses, net of cash acquired	—	(212)	—	—	(212)
Proceeds from disposition of property, plant and equipment	—	1,052	383	—	1,435
Other, net	—	(147)	(2,138)	—	(2,285)
Net cash used in investing activities	(195)	(61,663)	(169,457)	—	(231,315)
CASH FLOWS FROM FINANCING ACTIVITIES:					
Revolving credit borrowings and (repayments), net	(346,742)	—	(81,940)	—	(428,682)
6 1/2% senior notes issued	600,000	—	—	—	600,000
Term loan repayments	(5,000)	—	(2,494)	—	(7,494)
Debt and capital lease payments	(10)	(230)	(347)	—	(587)
Issuance of common stock from share-based payment arrangements	9,792	—	—	—	9,792
Excess tax benefits from share-based payment arrangements	6,198	—	—	—	6,198
Payment of financing costs	(12,640)	—	—	—	(12,640)
Proceeds from (funding of) accounts and notes with affiliates, net	(177,803)	14,922	162,881	—	—
Tax withholdings related to net share settlements of restricted stock	(2,456)	—	—	—	(2,456)
Other, net	—	(3)	3	—	—
	71,339	14,689	78,103	—	164,131

Net cash provided by financing activities					
Effect of exchange rate changes on cash	—	—	(2,399)	—	(2,399)
Net change in cash and cash equivalents from continuing operations	32,353	11,025	(16,326)	—	27,052
Net cash used in discontinued operations operating activities	—	(98)	—	—	(98)
Cash and cash equivalents, beginning of period	(227)	1,216	95,361	—	96,350
Cash and cash equivalents, end of period	$ 32,126	$ 12,143	$ 79,035	$ —	$ 123,304

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OIL STATES INTERNATIONAL, INC. AND SUBSIDIARIES

NOTES TO UNAUDITED CONDENSED CONSOLIDATED
FINANCIAL STATEMENTS
(Continued)

13. SUBSEQUENT EVENTS

On July 2, 2012, we acquired Piper Valve Systems, Ltd (Piper). Headquartered in Oklahoma City, Oklahoma, Piper designs and manufactures high pressure valves and manifold components for oil and gas industry projects located offshore, onshore and subsea. Piper's valve technology will complement our offshore products segment, allowing us to integrate their valve products and services in various subsea applications and increase our suite of global deepwater product and service offerings. Subject to customary post-closing adjustments, total transaction consideration was $48.0 million, funded from amounts available under the Company's U.S. and Canadian credit facilities.

On May 17, 2012, the Company gave notice of the redemption of all of its outstanding 2 3/8% Notes due 2025, totaling $174,990,000 in aggregate principal amount, on July 6, 2012 at a redemption price equal to 100% of the principal amount thereof plus accrued interest. The 2 3/8% Notes were convertible by the holders thereof into shares of the Company's Common Stock at the conversion rate of 31.496 shares of Common Stock for each $1,000 principal amount of 2 3/8% Notes converted. Rather than having their 2 3/8% Notes redeemed, on or prior to July 5, 2012, holders of $174,990,000 aggregate principal amount of the 2 3/8% Notes converted their 2 3/8% Notes and received cash up to the principal amount and 3,012,380 shares of the Company's Common Stock. No gain or loss was recognized on the conversion. Dilution attributable to the 2 3/8% Notes was reflected in the diluted share count for the three and six months ended June 30, 2012. See Note 4 to the Condensed Consolidated Financial Statements included in this Quarterly Report on Form 10-Q.

Set forth below is a chart that describes the aggregate principal amount of 2 3/8% Notes converted on each Conversion Date and the resulting number of shares of Common Stock issued in connection with such conversions:

Conversion Date		Principal Amount of 2 3/8% Notes Converted	Number of Shares of Common Stock Issued
July 24, 2012	$	52,684,000	899,713
July 25, 2012		47,917,000	824,036
July 26, 2012		74,389,000	1,288,631
Total	$	174,990,000	3,012,380

Cautionary Statement Regarding Forward-Looking Statements

This quarterly report on Form 10-Q contains "certain forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934 (the Exchange Act). The Private Securities Litigation Reform Act of 1995 provides safe harbor provisions for forward-looking information. Some of the information in the quarterly report may contain "forward-looking statements." The "forward-looking statements" can be identified by the use of forward-looking terminology including "may," "expect," "anticipate," "estimate," "continue," "believe," or other similar words. Actual results could differ materially from those projected in the forward-looking statements as a result of a number of important factors. For a discussion of known material factors that could affect our results, please refer to Part II, Item 1A. Risk Factors in this report and "Part I, Item 1A. Risk Factors" and the financial statement line item discussions set forth in "Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations" included in our 2011 Form 10-K filed with the Commission on February 17, 2012. Should one or more of these risks or uncertainties materialize, or should the assumptions prove incorrect, actual results may differ materially from those expected, estimated or projected. Our management believes these forward-looking statements are reasonable. However, you should not place undue reliance on these forward-looking statements, which are based only on our current expectations and are not guarantees of future performance. All subsequent written and oral forward-looking statements attributable to us or to persons acting on our behalf are expressly qualified in their entirety by the foregoing. Forward-looking statements speak only as of the date they are made, and we undertake no obligation to publicly update or revise any of them in light of new information, future events or otherwise.

In addition, in certain places in this quarterly report, we refer to reports published by third parties that purport to describe trends or developments in the energy industry. The Company does so for the convenience of our stockholders and in an effort to provide information available in the market that will assist the Company's investors in a better understanding of the market environment in which the Company operates. However, the Company specifically disclaims any responsibility for the accuracy and completeness of such information and undertakes no obligation to update such information.

ITEM 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

You should read the following discussion and analysis together with our condensed consolidated financial statements and the notes to those statements included elsewhere in this quarterly report on Form 10-Q.

Macroeconomic Environment and Outlook

We provide a broad range of products and services to the oil and gas industry through our accommodations, offshore products, well site services and tubular services business segments. In our accommodations segment, we support both the oil and gas and mining industries. Demand for our products and services is cyclical and substantially dependent upon activity levels in the oil and gas and mining industries, particularly our customers' willingness to spend capital on the exploration for and development of oil, natural gas, coal and mineral reserves. Our customers' spending plans are generally based on their outlook for near-term and long-term commodity prices. As a result, demand for our products and services is highly sensitive to current and expected commodity prices, principally that of crude oil, coal and, to a lesser extent, natural gas.

In the first quarter of 2012, the price of crude oil increased to over $100 per barrel as positive economic news related to growth rates projected in China and other emerging markets, consumer spending and U.S. consumer confidence indicated that an economic recovery was underway. However, the spot price of crude oil decreased during the second quarter of 2012 and is currently trading at approximately $90 per barrel for West Texas Intermediates (WTI) crude and around $106 per barrel for Intercontinental Exchange (ICE) Brent crude. Successful shale oil drilling in the U.S. has led to robust oil production causing supply bottlenecks at Cushing, Oklahoma, which have contributed to WTI trading at a significant discount to Brent crude pricing. If U.S. oil production grows significantly and continues to exceed pipeline transportation capacity, we could see additional downward pressure on oil prices triggering lower future U.S. drilling activity. Despite some signs of an improving economy in the United States, the world's largest consumer of crude oil, global economic risks remain due to fiscal and financial uncertainty in various European countries, a prolonged level of relatively high unemployment in the U.S. and other advanced economies and inflation risks in certain emerging markets. Recent WTI and Brent crude pricing trends are as follows:

	Average Price (per bbl)	
	WTI	Brent Crude
Quarter ended		
6/30/2012	$ 93.38	$ 108.90
3/31/2012	102.85	118.54
12/31/2011	94.03	109.31
9/30/2011	89.71	112.47
6/30/2011	102.51	117.12
3/31/2011	93.93	104.90
12/31/2010	85.10	86.80
9/30/2010	76.01	76.41
6/30/2010	77.86	78.67

Prices for natural gas in the United States continue to be weak due to the rise in production from unconventional natural gas resources in North America, largely due to increases in onshore shale production resulting from technological advancements in horizontal drilling and hydraulic fracturing. Natural gas prices are currently trading at or below $3.25 per Mcf. Natural gas inventories in the U.S. continue to be over-stocked, particularly given an unseasonably warm winter season. The U.S. gas-related working rig count has declined from more than 800 rigs at the beginning of 2012 to less than 520 rigs currently. Increases in the supply of natural gas, whether the supply comes from conventional or unconventional production or associated gas production from oil wells, will likely constrain prices for natural gas and result in fewer rigs drilling for gas in the near-term.

Growing Chinese and Indian steel production in the first half of 2012 is expected to support metallurgical coal pricing for the remainder of 2012. After decreasing over the past year, metallurgical coal prices are expected to remain at these levels during the remainder of the year. Urbanization and infrastructure investment from the Chinese government should fuel continued strength in steel demand in the foreseeable future. Beyond China, Indian steel consumption is expected to grow as India's five-year growth plan calls for significant investments to expand its infrastructure.

Various oil and gas industry analysts have projected that 2012 global exploration and production expenditures are expected to increase over calendar year 2011 levels. North American capital spending plans are expected to be focused in onshore areas while international exploration and production budgets are expected to primarily be spent offshore.

Overview

Demand for our accommodations and offshore products segments is primarily tied to the long-term outlook for commodity prices. In contrast, demand for our well site services and tubular services segments responds to shorter-term movements in oil and natural gas prices and, specifically, changes in North American drilling and completion activity. Other factors that can affect our business and financial results include the general global economic environment and regulatory changes in the U. S. and internationally.

Our accommodations business is predominantly located in northern Alberta, Canada and Queensland, Australia and derives most of its business from resource companies who are developing and producing oil sands and coal resources and, to a lesser extent, other mineral resources. A significant portion of our accommodations revenues is generated by our large-scale lodge and village facilities. Where traditional accommodations and infrastructure are not accessible or cost effective, our semi-permanent lodge and village facilities provide comprehensive accommodations services similar to those found in an urban hotel. We typically contract our facilities to our customers on a fee per day basis covering lodging and meals that is based on the duration of their needs which can range from several months to several years. In addition, primarily in Canada and the U.S., we provide shorter-term remote site accommodations in smaller configurations utilizing our modular, mobile camp assets.

Generally, our oil sands and mining accommodations' customers are making multi-billion dollar investments to develop their prospects, which have estimated reserve lives of 10 to in excess of 30 years and, consequently, these investments are dependent on those customers' longer-term view of commodity demand and prices. Oil sands development activity has increased in the past year and has had a positive impact on our accommodations segment. Recent announcements of new and expanded oil sands projects will create the opportunity for extensions of existing accommodations contracts and incremental accommodations contracts for us in Canada. In addition, several major oil companies and national oil companies have announced joint ventures to develop oil sands leases that should bode well for future oil sands investment and, as a result, demand for oil sands accommodations. Our Australian accommodations business is significantly influenced by increased metallurgical coal demand, especially from China, Japan and India. Despite coal prices weakening recently, we expect Chinese metallurgical coal demand to continue to increase in 2012 compared to 2011 as the country continues to industrialize. We are expanding our Australian accommodations capacity to meet this increasing demand. We are also expanding accommodations deployed to support onshore North American drilling and completion activity in several of the active shale play regions.

Our offshore products segment provides highly engineered products for offshore oil and natural gas drilling and production systems and facilities. Sales of our offshore products and services depend primarily upon development of infrastructure for offshore production systems and subsea pipelines, repairs and upgrades of existing offshore drilling rigs and construction of new offshore drilling rigs and vessels. In this segment, we are particularly influenced by global deepwater drilling and production spending, which are driven largely by our customers' longer-term outlook for oil and natural gas prices.

The improvement in oil prices over the last two years, along with the outlook for long-term oil demand, resulted in increased bidding and quoting activity for our offshore products in the latter part of 2010 that continued throughout 2011 and the first half of 2012. As a result of this increased activity, backlog in our offshore products segment increased from $519 million as of June 30, 2011 to a record $562 million as of June 30, 2012. Offshore products' backlog totaled $535 million as of December 31, 2011. We anticipate global deepwater spending to continue to include new award opportunities coming from Brazil, West Africa, the U.S. Gulf of Mexico, South East Asia and Australia over the next twelve months.

Our well site services businesses are significantly influenced by drilling and completion activity primarily in the U.S. and, to a lesser extent, Canada and the rest of the world. Until recently, overall industry activity has been primarily driven by spending for natural gas exploration and production, particularly in the shale play regions of the U.S. using horizontal drilling and completion techniques. However, considering current oil prices, lower natural gas prices and the advancement of horizontal drilling and completion techniques, activity in North America has shifted to a greater proportion of oil and liquids-rich drilling. According to rig count data published by Baker Hughes Incorporated, the oil rig count in the U.S. now totals approximately 1,400 rigs, the highest oil-related rig count in over 20 years, comprising approximately 73% of total U.S. drilling activity.

In our well site services business segment, we predominantly provide rental tools and services and, to a lesser extent, land drilling services. Our rental tools and services business provides equipment and service personnel utilized in the completion and initial production of new and recompleted wells. Activity for the rental tools and services business is dependent primarily upon the level and complexity of drilling, completion and workover activity throughout North America. Well complexity has increased as the number of productive zones completed in connection with horizontal drilling has increased. Demand for our drilling services is driven by land drilling activity in our primary drilling markets in West Texas, where we primarily drill oil wells, and in the Rocky Mountains area in the U.S., where we drill both liquids-rich and natural gas wells.

Through our tubular services segment, we distribute a broad range of casing and tubing used in the drilling and completion of oil and natural gas wells primarily in North America. Accordingly, sales and gross margins in our tubular services segment depend upon the overall level of drilling activity, the types of wells being drilled, movements in global steel input prices and the overall industry level of OCTG inventory and pricing. Historically, tubular services' gross margin generally expands during periods of rising OCTG prices and contracts during periods of decreasing OCTG prices. Our tubular services business has historically been our most cyclical business segment. The strong U.S. land drilling activity in 2011 and in the first half of 2012 along with the return of drilling in the U.S. Gulf of Mexico have led to increased tubular services volumes and revenues.

We have a diversified product and service offering, which has led to exposure to activities conducted throughout the oil and gas cycle. Demand for our tubular services, land drilling and rental tools and services businesses is highly correlated to changes in the drilling rig count in the United States and, to a much lesser extent, Canada. The table below sets forth a summary of North American rig activity, as measured by Baker Hughes Incorporated, for the periods indicated.

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	Average Drilling Rig Count for			
	Three Months Ended		Six Months Ended	
	June 30, 2012	June 30, 2011	June 30, 2012	June 30, 2011
U.S. Land – Oil	1,351	929	1,294	866
U.S. Land – Natural gas and other	572	870	642	878
U.S. Offshore	47	31	45	29
Total U.S.	1,970	1,830	1,981	1,773
Canada	173	188	382	387
Total North America	2,143	2,018	2,363	2,160

The average North American rig count for the six months ended June 30, 2012 increased by 203 rigs, or 9.4%, compared to the six months ended June 30, 2011 largely due to growth in the U.S. land oil rig count partially offset by a decline in natural gas drilling.

A factor that influences the financial results for our accommodations segment is the exchange rate between the U.S. dollar and the Canadian dollar and, to a lesser extent, the exchange rate between the U.S. dollar and the Australian dollar. Our accommodations segment has derived a majority of its revenues and operating income in Canada and, since 2011, Australia. These revenues and profits are translated into U.S. dollars for U.S. GAAP financial reporting purposes. Although U.S. dollar and Australian dollar exchange rates were comparable in the first half of 2012 and 2011, the Canadian dollar was valued at an average exchange rate of U.S. $0.99 in the first half of 2012 compared to U.S. $1.02 for the first half of 2011, a decrease of 3%. This weakening of the Canadian dollar had a proportionately negative impact on the translation of earnings generated from our Canadian subsidiary and, therefore, the financial results of our accommodations segment.

Steel and steel input prices influence the pricing decisions of our OCTG suppliers, thereby impacting the pricing and margins of our tubular services segment. During 2011 and 2012, OCTG marketplace supply and demand became more balanced compared to the previous two years. Increased supplies of OCTG have met the increased demand created by expanded drilling activity. Throughout 2011 and into the first half of 2012, imports of OCTG have increased, particularly goods imported from Canada and Korea followed by India, Mexico and Japan. Additionally, domestic OCTG mill capacity is expected to increase in 2012. This projected increase in OCTG production has led to a decline in OCTG prices during the first half of 2012. This increase in supply has been in response to the 12% year-over-year increase in the drilling rig count in the U. S. The OCTG Situation Report suggests that industry OCTG inventory levels peaked in the first quarter of 2009 at approximately twenty months' supply on the ground and have trended down to approximately four to four-and-a half months' supply currently, which is considered closer to a normalized level when measured against historical levels. We have expanded our physical infrastructure and installed new enterprise-wide computer systems in 2011 and 2012 to support our growth, optimize our financial returns and ensure ongoing customer service in our OCTG distribution business. We remain focused on working capital management and returns on invested capital in our tubular services segment and will continue to monitor industry inventory levels, forecasted drilling and completion activity and OCTG prices.

While global demand for oil and natural gas are significant factors influencing our business generally, certain other factors also influence our business, such as the pace of worldwide economic growth and the recovery in U.S. Gulf of Mexico drilling following the lifting of the government imposed drilling moratorium.

Although higher than 2011, the drilling rig count in the U.S. Gulf of Mexico remains below historical levels following the Macondo well incident and resultant oil spill in the U.S. Gulf of Mexico. A rescission of a moratorium on offshore drilling activity was effective in late 2010; however, substantial increases in activity were delayed by adjustments in operating procedures, compliance certifications, and lead times for permits and inspections, as a result

of changes in the regulatory environment. In addition, there have been a variety of proposals to change existing laws and regulations that could affect offshore development and production. Uncertainties and delays caused by the new, more stringent regulatory environment continued to have an overall adverse effect on Gulf of Mexico drilling activity in 2011. Beginning in the third quarter of 2011, however, U.S. Gulf of Mexico drilling activity has shown signs of a slow, but steady, recovery as permitting levels have been steadily improving. New well permitting has increased from 43 permits issued in the first half of 2011 to 104 permits issued in the first half of 2012.

We continue to monitor the global economy, the demand for crude oil, coal and natural gas and the resultant impact on the capital spending plans and operations of our customers in order to plan our business. We currently expect that our 2012 capital expenditures will total approximately $600 million to $700 million compared to 2011 capital expenditures of $487 million. Our 2012 capital expenditures include funding to expand our Canadian oil sands and Australian mining related accommodations facilities, to fund our other product and service offerings, and for maintenance and upgrade of our equipment and facilities. Approximately two-thirds of our total expected 2012 capital expenditures will be spent in our accommodations segment. In our well site services segment, we continue to monitor industry capacity additions and will make future capital expenditure decisions based on an evaluation of both the market outlook and industry fundamentals.

Consolidated Results of Operations (in millions)

	THREE MONTHS ENDED JUNE 30,				SIX MONTHS ENDED JUNE 30,			
			Variance 2012 vs. 2011				Variance	
	2012	2011	$	%	2012	2011	$	%
Revenues								
Well site services -								
Rental tools and services	$125.1	$112.7	$12.4	11 %	$260.6	$220.2	$40.4	18 %
Drilling services	51.4	41.0	10.4	25 %	98.9	74.1	24.8	33 %
Total well site services	176.5	153.7	22.8	15 %	359.5	294.3	65.2	22 %
Accommodations	261.0	202.9	58.1	29 %	562.8	400.1	162.7	41 %
Offshore products	191.6	131.7	59.9	45 %	377.4	260.2	117.2	45 %
Tubular services	462.0	332.0	130.0	39 %	890.4	626.2	264.2	42 %
Total	$1,091.1	$820.3	$270.8	33 %	$2,190.1	$1,580.8	$609.3	39 %
Product costs; service and other costs ("Cost of sales and service")								
Well site services -								
Rental tools and services	$78.3	$70.4	$7.9	11 %	$162.9	$137.7	$25.2	18 %
Drilling services	36.4	29.2	7.2	25 %	70.5	54.4	16.1	30 %
Total well site services	114.7	99.6	15.1	15 %	233.4	192.1	41.3	21 %
Accommodations	132.7	108.5	24.2	22 %	272.2	216.8	55.4	26 %
Offshore products	138.8	98.2	40.6	41 %	275.0	194.8	80.2	41 %
Tubular services	433.0	310.5	122.5	39 %	834.4	587.5	246.9	42 %
Total	$819.2	$616.8	$202.4	33 %	$1,615.0	$1,191.2	$423.8	36 %
Gross margin								
Well site services -								
Rental tools and services	$46.8	$42.3	$4.5	11 %	$97.7	$82.5	$15.2	18 %
Drilling services	15.0	11.8	3.2	27 %	28.4	19.7	8.7	44 %
Total well site services	61.8	54.1	7.7	14 %	126.1	102.2	23.9	23 %

Accommodations	128.3	94.4	33.9	36 %	290.6	183.3	107.3	59 %
Offshore products	52.8	33.5	19.3	58 %	102.4	65.4	37.0	57 %
Tubular services	29.0	21.5	7.5	35 %	56.0	38.7	17.3	45 %
Total	$271.9	$203.5	$68.4	34 %	$575.1	$389.6	$185.5	48 %
Gross margin as a percentage of revenues								
Well site services -								
Rental tools and services	37 %	38 %			37 %	37 %		
Drilling services	29 %	29 %			29 %	27 %		
Total well site services	35 %	35 %			35 %	35 %		
Accommodations	49 %	47 %			52 %	46 %		
Offshore products	28 %	25 %			27 %	25 %		
Tubular services	6 %	6 %			6 %	6 %		
Total	25 %	25 %			26 %	25 %		

THREE MONTHS ENDED JUNE 30, 2012 COMPARED TO THREE MONTHS ENDED JUNE 30, 2011

We reported net income attributable to the Company for the quarter ended June 30, 2012 of $111.2 million, or $2.01 per diluted share. These results compare to net income attributable to the Company of $74.2 million, or $1.34 per diluted share, reported for the quarter ended June 30, 2011. Second quarter 2012 results included a pre-tax gain of $2.5 million, or $0.03 per diluted share after-tax, related to insurance proceeds received in excess of net book value from the constructive total loss of a drilling rig lost in a fire that occurred in the first quarter of 2012.

Revenues. Consolidated revenues increased $270.8 million, or 33%, in the second quarter of 2012 compared to the second quarter of 2011.

Our well site services segment revenues increased $22.8 million, or 15%, in the second quarter of 2012 compared to the second quarter of 2011 primarily due to increases in both rental tools and services revenues and drilling services revenues. Our rental tools and services revenues increased $12.4 million, or 11%, in the second quarter of 2012 compared to the second quarter of 2011 primarily due to increased demand for completion services supporting the 8% increase in the U.S. rig count, a more favorable mix of higher value rentals and services, increased equipment utilization, additional capital investment in rental equipment and greater service intensity. Our drilling services revenues increased $10.4 million, or 25%, in the second quarter of 2012 compared to the second quarter of 2011 primarily as a result of increases in pricing, with average day rates rising to $18,500 per day for the second quarter of 2012 up from $16,500 per day for the second quarter of 2011, and increased utilization of our rigs from an average of approximately 80% for the second quarter of 2011 to an average of approximately 92% for the second quarter of 2012.

Our accommodations segment reported revenues in the second quarter of 2012 that were $58.1 million, or 29%, higher than the second quarter of 2011. Higher accommodations revenues were generated primarily from expanded room capacity in Canada and Australia. Revenues and average available rooms for lodges and villages increased 41% and 29%, respectively, in the second quarter of 2012 compared to the second quarter of 2011.

Our offshore products segment revenues increased $59.9 million, or 45%, in the second quarter of 2012 compared to the second quarter of 2011. This increase was primarily the result of higher levels of manufacturing and service activity, along with an improved revenue mix favoring our production equipment and connector products. Backlog reached a new record level, totaling $562 million at June 30, 2012 compared to $519 million reported at June 30, 2011.

Our tubular services segment revenues increased $130.0 million, or 39%, in the second quarter of 2012 compared to the second quarter of 2011. This increase was primarily a result of an increase in tons shipped from 173,300 in 2011 to 230,000 in 2012, an increase of 56,700 tons, or 33%, driven by the 8% increase in U.S. drilling and completion activity, particularly increased activity in the Permian, Eagle Ford and Gulf of Mexico markets coupled with increased service intensity. We also reported a 5% increase in realized revenues per ton shipped in the second quarter of 2012 compared to the second quarter of 2011.

Cost of Sales and Service. Our consolidated cost of sales increased $202.4 million, or 33%, in the second quarter of 2012 compared to the second quarter of 2011 as a result of increased cost of sales at our tubular services segment of $122.5 million, or 39%, an increase at our offshore products segment of $40.6 million, or 41%, an increase at our accommodations segment of $24.2 million, or 22%, and an increase at our well site services segment of $15.1 million, or 15%. These cost of sales increases were directly related to the increases in segmental revenues. Our consolidated gross margin as a percentage of revenues was 25% in both the second quarter of 2012 and 2011.

Our well site services segment cost of sales increased $15.1 million, or 15%, in the second quarter of 2012 compared to the second quarter of 2011 as a result of a $7.9 million, or 11%, increase in rental tools and services cost of sales and a $7.2 million, or 25%, increase in drilling services cost of sales. Our well site services segment gross margin as a percentage of revenues was 35% in both the second quarter of 2012 and 2011. Our rental tools and services gross margin as a percentage of revenues was consistent at 37% in the second quarter of 2012 compared to 38% in the second quarter of 2011. Our drilling services gross margin as a percentage of revenues was also consistent at 29% in the second quarters of 2012 and 2011 despite increased rig utilization and pricing due to increased repair and maintenance costs.

Our accommodations segment cost of sales increased $24.2 million, or 22%, in the second quarter of 2012 compared to the second quarter of 2011 primarily due to increased revenues and room capacity in both Canada and

Australia. Our accommodations segment gross margin as a percentage of revenues increased from 47% in the second quarter of 2011 to 49% in the second quarter of 2012 primarily due to a 10% increase in revenue per available room (RevPar) in the second quarter of 2012 compared to the second quarter of 2011. The increase in the RevPar in 2012 compared to 2011 was primarily due to increased occupancy levels.

Our offshore products segment cost of sales increased $40.6 million, or 41%, in the second quarter of 2012 compared to the second quarter of 2011 primarily due to increased revenues. Our offshore products segment gross margin as a percentage of revenues increased from 25% in the second quarter of 2011 to 28% in the second quarter of 2012 primarily due to the improved revenue mix of production equipment and connector products sales combined with improved cost absorption.

Our tubular services segment cost of sales increased by $122.5 million, or 39%, in the second quarter of 2012 compared to the second quarter of 2011 primarily as a result of an increase in tons shipped. Our tubular services segment gross margin as a percentage of revenues remained constant at 6% in both the second quarter of 2012 and 2011.

Selling, General and Administrative Expenses. Selling, general and administrative expense increased $6.1 million, or 14%, in the second quarter of 2012 compared to the second quarter of 2011 primarily due to increased employee-related costs, commissions expense and professional fees.

Depreciation and Amortization. Depreciation and amortization expense increased $9.0 million, or 20%, in the second quarter of 2012 compared to the second quarter of 2011 primarily due to capital expenditures made during the previous twelve months largely related to investments in our Canadian and Australian accommodations and rental tools and services businesses.

Operating Income. Consolidated operating income increased $54.1 million, or 47%, in the second quarter of 2012 compared to the second quarter of 2011 primarily as a result of an increase in operating income from our accommodations segment of $25.5 million, or 44%, primarily as a result of expanded room capacity in Canada and Australia, and an increase in operating income from our offshore products segment of $17.8 million, or 95%. In addition, operating income from our tubular services segment increased $7.1 million, or 42%, primarily as a result of the increase in tons shipped. Operating income from our well site services segment increased $5.9 million, or 19%, largely due to a more favorable mix and increased activity in our rental tools and services business and increased rig utilization and dayrates in our drilling services business.

Interest Expense and Interest Income. Net interest expense increased by $5.4 million, or 44%, in the second quarter of 2012 compared to the second quarter of 2011 primarily due to interest expense associated with the 6 1/2% Notes which were issued on June 1, 2011. The weighted average interest rate on borrowings outstanding under the Company's U.S. and Canadian credit facilities was 3.0% in the second quarters of 2012 and 2011.

Income Tax Expense. Our income tax provision for the three months ended June 30, 2012 totaled $44.6 million, or 28.6% of pretax income, compared to income tax expense of $28.9 million, or 27.9% of pretax income, for the three months ended June 30, 2011. The increase in the effective tax rate from the prior year was largely the result of higher domestic earnings as a percentage of total earnings. Our domestic earnings are taxed at a higher rate than our foreign earnings.

SIX MONTHS ENDED JUNE 30, 2012 COMPARED TO SIX MONTHS ENDED JUNE 30, 2011

We reported net income attributable to the Company for the six months ended June 30, 2012 of $246.3 million, or $4.45 per diluted share, including a gain of $17.9 million, or $0.23 per diluted share after-tax, from a favorable contract settlement reported in our U.S. accommodations business and a pre-tax gain of $2.5 million, or $0.03 per diluted share after-tax, related to insurance proceeds received in excess of net book value from the constructive total loss of a drilling rig lost in a fire that occurred in the first quarter of 2012. These results compare to net income attributable to the Company of $136.3 million, or $2.48 per diluted share, reported for the six months ended June 30, 2011.

Revenues. Consolidated revenues increased $609.3 million, or 39%, in the first half of 2012 compared to the first half of 2011.

Our well site services segment revenues increased $65.2 million, or 22%, in the first half of 2012 compared to the first half of 2011 primarily due to increases in both rental tools and services revenues and drilling services revenues. Our rental tools and services revenues increased $40.4 million, or 18%, in the first half of 2012 compared to the first half of 2011 primarily due to increased demand for completion services supporting the 12% increase in the U.S. rig count, a more favorable mix of higher value rentals and services, increased equipment utilization, additional capital investment in rental equipment and greater service intensity. Our drilling services revenues increased $24.8 million, or 33%, in the first half of 2012 compared to the first half of 2011 primarily as a result of increased utilization of our rigs from an average of approximately 76% in for the first half of 2011 to an average of approximately 90% during the first half of 2012, and increases in pricing, with average day rates rising to $18,200 per day for the first half of 2012 up from $15,900 per day for the first half of 2011.

Our accommodations segment reported revenues in the first half of 2012 that were $162.7 million, or 41%, above the first half of 2011. The increase in accommodations revenue primarily resulted from increased revenues from expanded room capacity in Canada and Australia along with $18.3 million in revenue from a favorable contract settlement reported in our U.S. accommodations business. Revenues and average available rooms for our lodges and villages increased 44% and 32%, respectively, in the first half of 2012 compared to the first half of 2011.

Our offshore products segment revenues increased $117.2 million, or 45%, in the first half of 2012 compared to the first half of 2011. This increase was primarily the result of higher levels of manufacturing and service activity, along with an improved revenue mix favoring our production equipment and connector products.

Our tubular services segment revenues increased $264.2 million, or 42%, in the first half of 2012 compared to the first half of 2011. This increase was primarily a result of an increase in tons shipped from 327,700 in 2011 to 435,400 in 2012, an increase of 107,700 tons, or 33%, driven by the 12% increase in U.S. drilling and completion activity, particularly increased activity in the Permian, Eagle Ford and Gulf of Mexico markets coupled with increased service intensity. We also reported a 7% increase in realized revenues per ton shipped in the first half of 2012 compared to the first half of 2011.

Cost of Sales and Service. Our consolidated cost of sales increased $423.8 million, or 36%, in the first half of 2012 compared to the first half of 2011 as a result of increased cost of sales at our tubular services segment of $246.9 million, or 42%, an increase at our offshore products segment of $80.2 million, or 41%, an increase at our accommodations segment of $55.4 million, or 26%, and an increase at our well site services segment of $41.3 million, or 21%. These cost of sales increases were directly related to the increases in segmental revenues. Our consolidated gross margin as a percentage of revenues increased from 25% in the first half of 2011 to 26% in the first half of 2012 primarily due to the increased proportion of relatively higher margin accommodations and rental tools and services revenues and higher margins realized in our accommodations and offshore products segments, partially offset by an increased proportion of relatively lower margin tubular services segment revenues in the first half of 2012 compared to the first half of 2011.

Our well site services segment cost of sales increased $41.3 million, or 21%, in the first half of 2012 compared to the first half of 2011 as a result of a $25.2 million, or 18%, increase in rental tools and services cost of sales and a $16.1 million, or 30%, increase in drilling services cost of sales. Our well site services segment gross margin as a percentage of revenues remained constant at 35% in the first half of 2012 and 2011. Our rental tools and services gross margin as a percentage of revenues was 37% in the first half of 2012 and 2011. Our drilling services gross margin as a percentage of revenues increased from 27% in the first half of 2011 to 29% in the first half of 2012 primarily due to increased day rates, rig utilization and cost absorption.

Our accommodations segment cost of sales increased $55.4 million, or 26%, in the first half of 2012 compared to the first half of 2011 primarily due to increased revenues and room capacity in both Canada and Australia. Our accommodations segment gross margin as a percentage of revenues increased from 46% in the first half of 2011 to 52% in the first half of 2012 primarily due to a 9% increase in RevPar in the first half of 2012 compared to the first half of 2011 and, to a lesser extent, the favorable contract settlement reported in our U.S. accommodations business. The increase in the RevPar in 2012 compared to 2011 was primarily due to increased occupancy levels. Excluding the favorable contract settlement, our accommodations segment gross margin as a percentage of revenues would have been 48% in the first half of 2012.

Our offshore products segment cost of sales increased $80.2 million, or 41%, in the first half of 2012 compared to the first half of 2011 primarily due to increased revenues. Our offshore products segment gross margin as a percentage of revenues increased from 25% in the first half of 2011 to 27% in the first half of 2012 primarily due to the improved

revenue mix of production equipment and connector products sales combined with improved cost absorption.

Our tubular services segment cost of sales increased by $246.9 million, or 42%, in the first half of 2012 compared to the first half of 2011 primarily as a result of an increase in tons shipped. Our tubular services segment gross margin as a percentage of revenues remained at high levels in the second quarter of 2012 with 6.3% compared to 6.5% reported in the second quarter of 2011 primarily due to higher-end OCTG product mix and stable mill pricing.

Selling, General and Administrative Expenses. Selling, general and administrative expense increased $10.1 million, or 12%, in the first half of 2012 compared to the first half of 2011 primarily due to increased employee-related costs and commissions expense.

Depreciation and Amortization. Depreciation and amortization expense increased $14.5 million, or 16%, in the first half of 2012 compared to the first half of 2011 primarily due to capital expenditures made during the previous twelve months largely related to investments in our Canadian and Australian accommodations and rental tools and services businesses.

Operating Income. Consolidated operating income increased $163.6 million, or 78%, in the first half of 2012 compared to the first half of 2011 primarily as a result of an increase in operating income from our accommodations segment of $95.5 million, or 89%, due to expanded room capacity in Canada and Australia, along with the favorable contract settlement reported in our U.S. accommodations business, an increase in operating income from our offshore products segment of $33.6 million, or 95%, and an increase in operating income from our well site services segment of $20.5 million, or 35%, largely due to a more favorable mix and increased activity in our rental tools and services business and increased rig utilization and dayrates in our drilling services business. In addition, operating income from our tubular services segment increased $16.5 million, or 55%, primarily as a result of the increase in tons shipped.

Interest Expense and Interest Income. Net interest expense increased by $13.8 million, or 64%, in the first half of 2012 compared to the first half of 2011 primarily due to interest expense on the 6 1/2% Notes due in 2019 which were issued on June 1, 2011. The weighted average interest rate on borrowings outstanding under the Company's U.S. and Canadian credit facilities was 3.2% in the first half of 2012 compared to 3.0% in the first half of 2011. Interest income decreased as a result of decreased cash balances in interest bearing accounts.

Income Tax Expense. Our income tax provision for the six months ended June 30, 2012 totaled $97.9 million, or 28.4% of pretax income, compared to income tax expense of $52.3 million, or 27.6% of pretax income, for the six months ended June 30, 2011. The increase in the effective tax rate from the prior year was largely the result of higher domestic earnings as a percentage of total earnings. Our domestic earnings are taxed at a higher rate than our foreign earnings.

Liquidity and Capital Resources

Our primary liquidity needs are to fund capital expenditures, which have in the past included expanding our accommodations facilities, expanding and upgrading our offshore products manufacturing facilities and equipment, replacing and increasing rental tool assets, funding new product development and for general working capital needs. In addition, capital has been used to repay debt and fund strategic business acquisitions. Our primary sources of funds have been cash flow from operations, proceeds from borrowings, and capital markets transactions.

Cash totaling $251.3 million was provided by operations during the first six months of 2012 compared to cash totaling $96.6 million provided by operations during the first six months of 2011. During the first six months of 2012, $111.0 million was used to fund working capital, primarily due to increased investments in working capital for our tubular services business and increases in receivables in our Canadian accommodations business. During the first six months of 2011, $148.2 million was used to fund working capital, primarily due to increased investments in working capital

for our tubular services segment, increases in receivables in our Canadian accommodations business and increased raw materials inventory in our offshore products segment due to increased activity levels.

Cash was used in investing activities during the six months ended June 30, 2012 and 2011 in the amounts of $196.4 million and $231.3 million, respectively. Capital expenditures totaled $200.0 million and $230.3 million during the six months ended June 30, 2012 and 2011, respectively. Capital expenditures in both years consisted principally of purchases and installation of assets for our accommodations and well site services segments, and in particular for accommodations investments made in support of Canadian oil sands developments and Australian mining related accommodations facilities.

We currently expect to spend a total of approximately $600 million to $700 million for capital expenditures during 2012 to expand our Canadian oil sands and Australian mining related accommodations facilities, to fund our other product and service offerings, and for maintenance and upgrade of our equipment and facilities. Approximately two-thirds of our total estimated 2012 capital expenditures are expected to be spent in our accommodations segment. We expect to fund these capital expenditures with cash available, internally generated funds and borrowings under our U.S. and Canadian credit facilities. The foregoing capital expenditure budget does not include any funds for strategic acquisitions, which the Company could pursue depending on the economic environment in our industry and the availability of transactions at prices deemed to be attractive to the Company. At June 30, 2012, we had cash totaling $112.8 million held by foreign subsidiaries, primarily in Canada and the United Kingdom, where we have assumed permanent reinvestment of earnings and where we have not recorded a U.S. tax liability upon the assumed repatriation of foreign earnings. We believe these cash balances will be utilized for future investment outside the United States.

On July 2, 2012, we acquired Piper Valve Systems, Ltd (Piper). Subject to customary post-closing adjustments, total transaction consideration was $48.0 million, funded from amounts available under the Company's U.S. and Canadian credit facilities.

Net cash of $8.5 million was used in financing activities during the six months ended June 30, 2012, primarily as a result of repayments on our U.S. and Canadian term loans, partially offset by proceeds from the issuance of common stock from share-based payment arrangements. A total of $164.1 million was provided by financing activities during the six months ended June 30, 2011, primarily as a result of proceeds from the issuance of $600 million aggregate principal amount of 6 1/2% senior unsecured notes due 2019 in the second quarter of 2011 partially offset by repayments of our revolving credit facility.

On May 17, 2012, the Company gave notice of the redemption of all of its outstanding 2 3/8% Notes due 2025, totaling $174,990,000 in aggregate principal amount, on July 6, 2012 at a redemption price equal to 100% of the principal amount thereof plus accrued interest. All 2 3/8% Noteholders elected to convert their 2 3/8% Notes - see Note 13 to the Condensed Consolidated Financial Statements included in this Quarterly Report on Form 10-Q.

We believe that cash on hand, cash flow from operations and available borrowings under our credit facilities will be sufficient to meet our liquidity needs in the coming twelve months. If our plans or assumptions change, or are inaccurate, or if we make further acquisitions, we may need to raise additional capital. Acquisitions have been, and our management believes acquisitions will continue to be, a key element of our business strategy. The timing, size or success of any acquisition effort and the associated potential capital commitments are unpredictable and uncertain. We may seek to fund all or part of any such efforts with proceeds from debt and/or equity issuances. Our ability to obtain capital for additional projects to implement our growth strategy over the longer term will depend upon our future operating performance, financial condition and, more broadly, on the availability of equity and debt financing. Capital availability will be affected by prevailing conditions in our industry, the global economy, the global financial markets and other factors, many of which are beyond our control. In addition, such additional debt service requirements could be based on higher interest rates and shorter maturities and could impose a significant burden on our results of operations and financial condition, and the issuance of additional equity securities could result in significant dilution to stockholders.

Stock Repurchase Program. On August 27, 2010, the Company announced that its Board of Directors authorized $100 million for the repurchase of the Company's Common Stock, par value $.01 per share. The authorization replaced the prior share repurchase authorization, which expired on December 31, 2009. As of June 30, 2012, the Company had approximately 51.7 million shares of common stock outstanding. The Board of Directors' authorization is limited in duration and expires on September 1, 2012. Subject to applicable securities laws, such purchases will be at such times and in such amounts as the Company deems appropriate. Through June 30, 2012, a total of $12.6 million of our stock (209,300 shares) had been repurchased under the current authorization, leaving a total remaining authorization of up to approximately $87.4 million available.

Credit Facilities. Our current bank credit facilities consist of a U.S. revolving credit facility, a U.S. term loan, a Canadian revolving facility, and a Canadian term loan. The U.S. and Canadian credit facilities contain total commitments available of $1.05 billion, including Total U.S. Commitments (as defined in the Credit Agreement) of U.S. $700 million (including $200 million in U.S. term loans), and Total Canadian Commitments (as defined in the Credit Agreement) of U.S. $350 million (including $100 million in Canadian term loans). The maturity date of the Credit Agreement is December 10, 2015. The current principal balance of the term loans is repayable at a rate of 2.5% per quarter of the aggregate principal amount until maturity on December 10, 2015 when the remaining principal is due. We currently have 19 lenders in our Credit Agreement with commitments ranging from $25.3 million to $150 million. While we have not experienced, nor do we anticipate, any difficulties in obtaining funding from any of these lenders at this time, the lack of or delay in funding by a significant member of our banking group could negatively affect our liquidity position.

As of June 30, 2012, we had $342.2 million outstanding under the Credit Agreement and an additional $27.9 million of outstanding letters of credit, leaving $648.6 million available to be drawn under the U.S. and Canadian facilities. In July 2012, we repaid our 2 3/8% Notes and reduced availability by $175 million.

On July 13, 2011, The MAC entered into a A$150 million Facility Agreement with National Australia Bank Limited. The Facility Agreement amended The MAC's existing A$75 million revolving loan facility on substantially the same terms, including the maturity date of the Facility Agreement of November 30, 2013. As of June 30, 2012, we had A$36 million outstanding under the Australian credit facility leaving A$114 million available to be drawn under this facility.

Our total debt represented 34.3% of our combined total debt and stockholders' equity at June 30, 2012 compared to 37.5% at December 31, 2011 and 36.8% at June 30, 2011. As of June 30, 2012 and after repayment of the 2 3/8% Notes, the Company was in compliance with all of its debt covenants.

6 1/2% Notes. On June 1, 2011, the Company sold $600 million aggregate principal amount of 6 1/2% senior unsecured notes due 2019 through a private placement to qualified institutional buyers.

The 6 1/2% Notes are senior unsecured obligations of the Company, are guaranteed by our material U.S. subsidiaries (the Guarantors), bear interest at a rate of 6 1/2% per annum and mature on June 1, 2019. At any time prior to June 1, 2014, the Company may redeem up to 35% of the 6 1/2% Notes at a redemption price of 106.500% of the principal amount, plus accrued and unpaid interest to the redemption date, with the proceeds of certain equity offerings. Prior to June 1, 2014, the Company may redeem some or all of the 6 1/2% Notes for cash at a redemption price equal to 100% of their principal amount plus an applicable make-whole premium and accrued and unpaid interest to the redemption date. On and after June 1, 2014, the Company may redeem some or all of the 6 1/2% Notes at redemption prices (expressed as percentages of principal amount), plus accrued and unpaid interest to the redemption date. The optional redemption prices as a percentage of principal amount are as follows:

Twelve Month Period Beginning June 1,	% of Principal Amount	
2014	104.875	%
2015	103.250	%
2016	101.625	%
2017	100.000	%

The Company utilized approximately $515 million of the net proceeds of the 6 1/2% Note offering in June 2011 to repay borrowings under its U.S. and Canadian credit facilities. The remaining net proceeds of approximately $75 million were utilized for general corporate purposes.

On June 1, 2011, in connection with the issuance of the 6 1/2% Notes, the Company entered into an Indenture (the Indenture) with the Guarantors and Wells Fargo Bank, N.A., as trustee. The Indenture restricts the Company's ability and the ability of the Guarantors to: (i) incur additional debt; (ii) pay distributions on, redeem or repurchase equity interests; (iii) make certain investments; (iv) incur liens; (v) enter into transactions with affiliates; (vi) merge or consolidate with another company; and (vii) transfer and sell assets. These covenants are subject to a number of important exceptions and qualifications. If at any time when the 6 1/2% Notes are rated investment grade by either Moody's Investors Service, Inc. or Standard & Poor's Ratings Services and no Default (as defined in the Indenture) has occurred and is continuing, many of such covenants will terminate and the Company and its subsidiaries will cease to be subject to such covenants. The Indenture contains customary events of default. As of June 30, 2012, the Company was in compliance with all covenants of the 6 1/2% Notes.

2 3/8% Notes. If certain contingent conversion thresholds based on the Company’s stock price are met and a 2 3/8% Note holder chooses to present its notes for conversion during a future quarter prior to the first put/call date in July 2012, then it will receive cash up to $1,000 for each 2 3/8% Note plus Company common stock for any excess valuation over $1,000 using the conversion rate of the 2 3/8% Notes of 31.496 multiplied by the Company’s average common stock price over a ten trading day period following presentation of the 2 3/8% Notes for conversion. As of June 30, 2012, the contingent conversion thresholds were met and, as a result, 2 3/8% Note holders could present their notes for conversion during the quarter following the June 30, 2012 measurement date. As of June 30, 2012, the recent trading prices of the 2 3/8% Notes exceeded their conversion value due to the remaining imbedded conversion option of the holder. As of June 30, 2012, we had classified the $175.0 million principal amount of our 2 3/8% Notes as a noncurrent liability based on our ability and intent to refinance the 2 3/8% Notes utilizing borrowings available under our U.S. and Canadian credit facilities.

On May 17, 2012, the Company gave notice of the redemption of all of its outstanding 2 3/8% Notes due 2025, totaling $174,990,000 in aggregate principal amount, on July 6, 2012 at a redemption price equal to 100% of the principal amount thereof plus accrued interest. The 2 3/8% Notes were convertible by the holders thereof into shares of the Company’s Common Stock at the conversion rate of 31.496 shares of Common Stock for each $1,000 principal amount of 2 3/8% Notes converted. Rather than having their 2 3/8% Notes redeemed, on or prior to July 5, 2012, holders of $174,990,000 aggregate principal amount of the 2 3/8% Notes converted their 2 3/8% Notes and received cash up to the principal amount and 3,012,380 shares of the Company’s Common Stock.

Set forth below is a chart that describes the aggregate principal amount of 2 3/8% Notes converted on each Conversion Date and the resulting number of shares of Common Stock issued in connection with such conversions:

Conversion Date		Principal Amount of 2 3/8% Notes Converted	Number of Shares of Common Stock Issued
July 24, 2012	$	52,684,000	899,713
July 25, 2012		47,917,000	824,036

July 26, 2012	74,389,000	1,288,631
Total $	174,990,000	3,012,380

Critical Accounting Policies

For a discussion of the critical accounting policies and estimates that we use in the preparation of our condensed consolidated financial statements, see "Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations" in our 2011 Form 10-K. These estimates require significant judgments, assumptions and estimates. We have discussed the development, selection and disclosure of these critical accounting policies and estimates with the audit committee of our board of directors. There have been no material changes to the judgments, assumptions and estimates, upon which our critical accounting estimates are based.

ITEM 3. Quantitative and Qualitative Disclosures about Market Risk

Interest Rate Risk

We have credit facilities that are subject to the risk of higher interest charges associated with increases in interest rates. As of June 30, 2012, we had floating-rate obligations totaling approximately $379.0 million drawn under our credit facilities. These floating-rate obligations expose us to the risk of increased interest expense in the event of increases in short-term interest rates. If floating interest rates increased by 1%, our consolidated interest expense would increase by a total of approximately $3.8 million annually based on our floating debt obligations as of June 30, 2012.

Foreign Currency Exchange Rate Risk

Our operations are conducted in various countries around the world and we receive revenue from these operations in a number of different currencies. As such, our earnings are subject to movements in foreign currency exchange rates when transactions are denominated in (i) currencies other than the U.S. dollar, which is our functional currency or (ii) the functional currency of our subsidiaries, which is not necessarily the U.S. dollar. In order to mitigate the effects of exchange rate risks in areas outside the U.S. (primarily in our offshore products segment), we generally pay a portion of our expenses in local currencies and a substantial portion of our contracts provide for collections from customers in U.S. dollars. During the first six months of 2012, our reported foreign exchange losses were $0.4 million and are included in "Other operating expense" in the consolidated statements of income.

ITEM 4. Controls and Procedures

Evaluation of Disclosure Controls and Procedures

As of the end of the period covered by this Quarterly Report on Form 10-Q, we carried out an evaluation, under the supervision and with the participation of our management, including our Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e)) of the Exchange Act. Our disclosure controls and procedures are designed to provide reasonable assurance that the information required to be disclosed by us in reports that we file under the Exchange Act is accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure and is recorded, processed, summarized and reported within the time periods specified in the rules and forms of the Commission. Based upon that evaluation, our Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures were effective as of June 30, 2012 at the reasonable assurance level.

Changes in Internal Control over Financial Reporting

Effective January 1, 2012, we reorganized our rental tools and services operations by merging several separate legal entities into one entity, realigning management and combining three formerly separate accounting groups into one accounting group with one accounting system. This reorganization resulted in changes in our disclosure controls and procedures that were implemented during the first quarter of 2012 to ensure that information required to be disclosed and reported by this business was recorded, processed, summarized and reported accurately and on a timely basis.

During the three months ended June 30, 2012, there were no changes in our internal control over financial reporting (as defined in Rules 13a-15(f) and 15d-15(f) of the Exchange Act) or in other factors, which have materially affected our internal control over financial reporting, or are reasonably likely to materially affect our internal control over financial reporting.

PART II -- OTHER INFORMATION

ITEM 1. Legal Proceedings

We are a party to various pending or threatened claims, lawsuits and administrative proceedings seeking damages or other remedies concerning our commercial operations, products, employees and other matters, including occasional claims by individuals alleging exposure to hazardous materials as a result of our products or operations. Some of these claims relate to matters occurring prior to our acquisition of businesses, and some relate to businesses we have sold. In certain cases, we are entitled to indemnification from the sellers of businesses, and in other cases, we have indemnified the buyers of businesses from us. Although we can give no assurance about the outcome of pending legal and administrative proceedings and the effect such outcomes may have on us, we believe that any ultimate liability resulting from the outcome of such proceedings, to the extent not otherwise provided for or covered by indemnity or insurance, will not have a material adverse effect on our consolidated financial position, results of operations or liquidity.

ITEM 1A. Risk Factors

Item 1A. “Risk Factors” of our 2011 Form 10-K includes a detailed discussion of our risk factors. The risks described in this Quarterly Report on Form 10-Q and our 2011 Form 10-K are not the only risks we face. Additional risks and uncertainties not currently known to us or that we currently deem to be immaterial also may materially adversely affect our business, financial condition or future results. There have been no significant changes to our risk factors as set forth in our 2011 Form 10-K except for the additional risk factors below:

We could be subject to additional regulatory initiatives in the U.S. Gulf of Mexico that could subject us to increased costs and liabilities.

Offshore U.S. Gulf of Mexico exploration and production operations have been subject to additional, more stringent environmental and safety-related regulations and other regulatory initiatives issued by the Bureau of Ocean Energy Management (BOEM), the Bureau of Safety and Environmental Enforcement (BSEE) and the Office of Natural Resource Revenue (ONRR), in addition to their regulatory predecessors, in the aftermath of the Macondo well incident in April 2010. In addition, governmental officials responsible for one or more of the aforementioned regulatory bodies have publically stated that their authority extends beyond oil and gas operators to include service and equipment contractors as well. This governmental assertion of broad legal authority to govern contractors’ activity is a new development, may be subject to future clarification and may result in the development and implementation of various regulatory compliance programs governing contractor activities. We are uncertain about the potential breadth of future regulatory initiatives, if implemented, or the specific responsibilities that may arise from these initiatives, but expect that the implementation of new or more stringent initiatives may subject us and other contractors to increased costs and liabilities to comply, which could have a significant adverse effect on our expectations. We believe that offshore contractors and service providers, including ourselves, will closely monitor rulemaking in this area to ensure ongoing compliance.

Exchange rate fluctuations could adversely affect our results of operations and financial position.

In the ordinary course of our business, we enter into purchase and sales commitments that are denominated in currencies that differ from the functional currency used by our operating subsidiaries. Currency exchange rate fluctuations can create volatility in our consolidated financial position, results of operations and/or cash flows. Although we may enter into foreign exchange agreements with financial institutions in order to reduce our exposure to fluctuations in currency exchange rates, these transactions, if entered into, will not eliminate that risk entirely. To the extent that we are unable to match sales received in foreign currencies with expenses paid in the same currency, exchange rate fluctuations could have a negative impact on our consolidated financial position, results of operations and/or cash flows. Additionally, because our consolidated financial results are reported in U.S. dollars, if we generate net sales or earnings within entities whose functional currency is not the U.S. dollar, the translation of such amounts into U.S. dollars can result in an increase or decrease in the amount of our net sales and earnings. With respect to our potential exposure to foreign currency fluctuations and devaluations, for the six months ended June 30, 2012, approximately 30% of our sales originated from subsidiaries outside of the U.S. in currencies including, among others, the Canadian dollar, the Australian dollar and the pound sterling. As a result, a material decrease in the value of these currencies relative to the U.S. dollar may have a negative impact on our reported sales, net income and cash flows. Any currency controls implemented by local monetary authorities in countries where we currently operate could also adversely affect our business, financial condition and results of operations.

ITEM 2. Purchases of Equity Securities by the Issuer and Affiliated Purchasers

Purchases of Equity Securities

Period	Total Number of Shares Purchased		Average Price Paid per Share		Total Number of Shares Purchased as Part of Publicly Announced Program	Approximate Dollar Value of Shares That May Yet Be Purchased Under the Program (1)
April 1, 2012 – April 30, 2012	--		--		--	$ 87,367,801
May 1, 2012 – May 31, 2012	282	(2)	$ 68.57	(3)	--	$ 87,367,801
June 1, 2012 – June 30, 2012	9,524	(2)	$ 69.58	(4)	--	$ 87,367,801
Total	9,806		$ 69.55		--	$ 87,367,801

(1) On August 27, 2010, we announced a share repurchase program of up to $100,000,000. The share repurchase program expires on September 1, 2012.
(2) Shares surrendered to us by participants in our 2001 Equity Participation Plan to settle the participants' personal tax liabilities that resulted from the lapsing of restrictions on shares awarded to the participants under the plan.
(3) The price paid per share was based on the weighted average closing price of our Company's common stock on May 15, 2012 and May 17, 2012, which represent the dates the restrictions lapsed on such shares.
(4) The price paid per share was based on the weighted average closing price of our Company's common stock on June 16, 2012 and June 19, 2012, which represents the date the restrictions lapsed on such shares.

ITEM 6. Exhibits

(a) INDEX OF EXHIBITS

Exhibit No.		Description
3.1	—	Amended and Restated Certificate of Incorporation (incorporated by reference to Exhibit 3.1 to the Company's Annual Report on Form 10-K for the year ended December 31, 2000, as filed with the Commission on March 30, 2001 (File No. 001-16337)).
3.2	—	Third Amended and Restated Bylaws (incorporated by reference to Exhibit 3.1 to the Company's Current Report on Form 8-K, as filed with the Commission on March 13, 2009 (File No. 001-16337)).
3.3	—	Certificate of Designations of Special Preferred Voting Stock of Oil States International, Inc. (incorporated by reference to Exhibit 3.3 to the Company's Annual Report on Form 10-K for the year ended December 31, 2000, as filed with the Commission on March 30, 2001 (File No. 001-16337)).
31.1*	—	Certification of Chief Executive Officer of Oil States International, Inc. pursuant to Rules 13a-14(a) or 15d-14(a) under the Securities Exchange Act of 1934.
31.2*	—	Certification of Chief Financial Officer of Oil States International, Inc. pursuant to Rules 13a-14(a) or 15d-14(a) under the Securities Exchange Act of 1934.

32.1***	—	Certification of Chief Executive Officer of Oil States International, Inc. pursuant to Rules 13a-14(b) or 15d-14(b) under the Securities Exchange Act of 1934.
32.2***	—	Certification of Chief Financial Officer of Oil States International, Inc. pursuant to Rules 13a-14(b) or 15d-14(b) under the Securities Exchange Act of 1934.
101.INS*	—	XBRL Instance Document
101.SCH*	—	XBRL Taxonomy Extension Schema Document
101.CAL*	—	XBRL Taxonomy Extension Calculation Linkbase Document
101.DEF*	—	XBRL Taxonomy Extension Definition Linkbase Document
101.LAB*	—	XBRL Taxonomy Extension Label Linkbase Document
101.PRE*	—	XBRL Taxonomy Extension Presentation Linkbase Document

* Filed herewith.

** Management contracts or compensatory plans or arrangements.

*** Furnished herewith.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

OIL STATES INTERNATIONAL, INC.

Date:	August 3, 2012	By /s/ BRADLEY J. DODSON Bradley J. Dodson Senior Vice President, Chief Financial Officer and Treasurer (Duly Authorized Officer and Principal Financial Officer)
Date:	August 3, 2012	By /s/ ROBERT W. HAMPTON Robert W. Hampton Senior Vice President -- Accounting and Secretary (Duly Authorized Officer and Chief Accounting Officer)

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