ServiceNow, Inc. Form 4 February 09, 2016

# FORM 4

## UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF

**SECURITIES** 

OMB Number:

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Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

See Instruction

1(b).

(Print or Type Responses)

LAWSON LANE

(C:tr.)

1. Name and Address of Reporting Person \* 2. Issuer Name and Ticker or Trading Scarpelli Michael Issuer Symbol ServiceNow, Inc. [NOW] (Last) (First) (Middle) 3. Date of Earliest Transaction (Month/Day/Year) Director C/O SERVICENOW, INC., 2225

5. Relationship of Reporting Person(s) to

(Check all applicable)

02/05/2016 below)

10% Owner X\_ Officer (give title \_ \_ Other (specify

CHIEF FINANCIAL OFFICER 6. Individual or Joint/Group Filing(Check

4. If Amendment, Date Original Filed(Month/Day/Year)

Applicable Line) \_X\_ Form filed by One Reporting Person Form filed by More than One Reporting

Person

SANTA CLARA, CA 95054

(Street)

(State)

(Zin)

(City)	(State)	Tabl	e I - Non-D	Derivative S	Securi	ties Acqu	ired, Disposed of	, or Beneficiall	y Owned
1.Title of Security (Instr. 3)	2. Transaction Date (Month/Day/Year)	2A. Deemed Execution Date, if any (Month/Day/Year)	Code (Instr. 8)	4. Securit on(A) or Dis (Instr. 3,	sposed 4 and 3 (A) or	of (D) 5)	5. Amount of Securities Beneficially Owned Following Reported Transaction(s) (Instr. 3 and 4)	6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	7. Nature of Indirect Beneficial Ownership (Instr. 4)
Common Stock	02/05/2016		Code V $M_{\underline{(1)}}$	Amount 24,632	(D)	Price \$ 0	107,613 (2)	D	
Common Stock	02/05/2016		M(3)	18,750	A	\$ 0	126,363	D	
Common Stock	02/05/2016		F	22,131 (4)	D	\$ 52.31	104,232	D	

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

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# Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)

1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	3. Transaction Date (Month/Day/Year)	3A. Deemed Execution Date, if any (Month/Day/Year)	4. Transactic Code (Instr. 8)	5. Number of ionDerivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4, and 5)		vative Expiration Date (Month/Day/Yeuired (A) isposed of Expiration Date (Month/Day/Yeuired (A)		7. Title and Amount of Underlying Securities (Instr. 3 and 4)		8 II S (
				Code V	(A)	(D)	Date Exercisable	Expiration Date	Title	Amount or Number of Shares	
Restricted Stock Units	<u>(5)</u>	02/05/2016		M	24	4,632	<u>(6)</u>	<u>(6)</u>	Common Stock	24,632	
Restricted Stock Units	<u>(5)</u>	02/05/2016		M	18	8,750	<u>(7)</u>	<u>(7)</u>	Common Stock	18,750	

# **Reporting Owners**

Reporting Owner Name / Address	Relationships							
. 0	Director	10% Owner	Officer	Other				
Scarpelli Michael C/O SERVICENOW, INC.			CHIEF FINANCIAL					
2225 LAWSON LANE SANTA CLARA, CA 95054			OFFICER					

## **Signatures**

/s/ Michael P. Scarpelli by Robert Specker,
Attorney-in-Fact

02/09/2016

\*\*Signature of Reporting Person Date

## **Explanation of Responses:**

- \* If the form is filed by more than one reporting person, see Instruction 4(b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- (1) Vesting of RSUs granted to the Reporting Person on February 7, 2014.
- (2) Includes 316 shares acquired under the Issuer's Employee Stock Purchase Plan on January 29, 2016
- (3) Vesting of RSUs granted to the Reporting Person on March 21, 2012.
- (4) Represents shares relinquished by the Reporting Person and cancelled by the Issuer in exchange for the Issuer's payment of federal and state tax withholding obligations of the Reporting Person resulting from the vesting of RSUs, in accordance with Rule 16b-3.
- (5) Each restricted stock unit represents a contingent right to receive one share of Issuer's common stock.

**(6)** 

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The restricted stock units were granted upon achievement of certain performance objectives pursuant to the performance-based restricted stock units granted February 7, 2014 under the Issuer's 2012 Equity Incentive Plan. The performance period for the restricted stock units was January 1, 2014 until December 31, 2014, with vesting subject to approval of the performance calculation by the Issuer's Compensation Committee. This approval was obtained on January 27, 2015. As a result, 25% of the restricted stock units will vest on each of February 7, 2016, May 7, 2016, August 7, 2016 and November 7, 2016.

(7) The restricted stock units vest as to 1/2 of the total shares on February 7, 2015 and thereafter shall vest as to 1/4th of the total number of shares in equal annual installments.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure. Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number.