Bancorp, Inc.
Form 10-Q
November 09, 2015

## UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

FORM 10-Q
(Mark One)

## [X] QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended: September 30, 2015

OR
[ ] TRANSITION REPORT PURSUANT TO SECTION 13 OF 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from: $\qquad$ to $\qquad$

Commission file number: 51018

THE BANCORP, INC.
(Exact name of registrant as specified in its charter)

| Delaware | 23-3016517 |
| :--- | :--- |
| (State or other jurisdiction of | (IRS Employer |
| incorporation or organization) | Identification No.) |

409 Silverside Road Wilmington, DE 19809
(Address of principal (Zip code) executive offices)

Registrant's telephone number, including area code: (302) 385-5000

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes [X] No []

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes [X] No [ ]

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.
(Check one):

Large accelerated filer [ ] Accelerated filer [X]
Non-accelerated filer [ ] Smaller reporting company [ ]
(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act).

## Yes [] No [X]

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

As of November 5, 2015 there were $37,758,237$ outstanding shares of common stock, $\$ 1.00$ par value.

THE BANCORP, INC

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## PART I - FINANCIAL INFORMATION

Item 1. Financial Statements

THE BANCORP, INC. AND SUBSIDIARIES

## UNAUDITED CONSOLIDATED BALANCE SHEETS

## ASSETS

Cash and cash equivalents Cash and due from banks
Interest earning deposits at Federal Reserve Bank
Securities purchased under agreements to resell
Total cash and cash equivalents
Investment securities, available-for-sale, at fair value
Investment securities, held-to-maturity (fair value $\$ 91,612$ and $\$ 91,914$, respectively)
Commercial loans held for sale
Loans, net of deferred loan fees and costs
Allowance for loan and lease losses
Loans, net
Federal Home Loan and Atlantic Central Bankers Bank stock
Premises and equipment, net
Accrued interest receivable
Intangible assets, net
Deferred tax asset, net
Investment in unconsolidated entity, at fair value
Assets held for sale
Other assets
Total assets

LIABILITIES
Deposits
Demand and interest checking \$ 4,002,638 \$ 4,289,586
Savings and money market
Time deposits
Total deposits

| September 30, | December 31, <br> 2015 |
| :--- | :--- |
| (unaudited) <br> (in thousands) |  |

\$ 4,002 \$ 8,665
995,441
1,059,320
37,970
46,250
$1,037,413 \quad 1,114,235$
$1,316,705 \quad 1,493,639$
93,604 93,765
354,600 217,080
994,518 874,593
$(4,194) \quad(3,638)$
990,324 870,955
1,063 1,002
18,893 17,697
11,232 11,251
5,248 6,228
33,857
33,673
186,656 193,595
611,729 887,929
53,123 45,268
\$ 4,714,447 \$ 4,986,317

376,577 330,798

- $\quad 1,400$

4,379,215 4,621,784

| Securities sold under agreements to repurchase | 1,034 | 19,414 |
| :--- | :--- | :--- |
| Subordinated debenture | 13,401 | 13,401 |
| Other liabilities | 7,100 | 12,695 |
| Total liabilities | $4,400,750$ | $4,667,294$ |
|  |  |  |
| SHAREHOLDERS' EQUITY |  |  |
| Common stock - authorized, 50,000,000 shares of \$1.00 par value; |  |  |
| 37,858,322 and 37,808,777 |  | 37,809 |
| shares issued at September 30, 2015 and December 31, 2014, | 37,858 | $(866)$ |
| respectively | $(866)$ | 297,987 |
| Treasury stock, at cost (100,000 shares) | 299,470 | $(28,242)$ |
| Additional paid-in capital | $(33,429)$ | 12,335 |
| Retained earnings | 10,664 | 319,023 |
| Accumulated other comprehensive income | 313,697 | $\$ 4,986,317$ |

The accompanying notes are an integral part of these consolidated statements.

THE BANCORP, INC. AND SUBSIDIARIES

## UNAUDITED CONSOLIDATED STATEMENTS OF OPERATIONS



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| Non-interest expense |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Salaries and employee benefits | 16,768 |  | 13,935 |  | 49,677 |  | 44,824 |  |
| Depreciation and amortization | 1,171 |  | 1,178 |  | 3,568 |  | 3,361 |  |
| Rent and related occupancy cost | 1,445 |  | 1,274 |  | 4,231 |  | 3,423 |  |
| Data processing expense | 3,747 |  | 3,315 |  | 10,735 |  | 10,033 |  |
| Printing and supplies | 622 |  | 492 |  | 1,805 |  | 1,637 |  |
| Audit expense | 397 |  | 356 |  | 1,596 |  | 1,132 |  |
| Legal expense | 427 |  | 557 |  | 2,480 |  | 1,489 |  |
| Amortization of intangible assets | 298 |  | 304 |  | 893 |  | 912 |  |
| FDIC insurance | 2,700 |  | 1,492 |  | 8,306 |  | 4,297 |  |
| Software | 1,920 |  | 1,158 |  | 4,793 |  | 3,449 |  |
| Insurance | 482 |  | 404 |  | 1,441 |  | 1,340 |  |
| Telecom and IT network communications | 458 |  | 763 |  | 1,420 |  | 1,764 |  |
| Securitization and servicing expense | 398 |  | 573 |  | 1,250 |  | 1,854 |  |
| Consulting | 1,125 |  | 1,157 |  | 3,345 |  | 2,262 |  |
| Bank Secrecy Act and lookback consulting expenses | 11,687 |  | 2,749 |  | 26,643 |  | 4,918 |  |
| Other | 4,150 |  | 3,428 |  | 12,906 |  | 11,657 |  |
| Total non-interest expense | 47,795 |  | 33,135 |  | 135,089 |  | 98,352 |  |
| Income (loss) from continuing operations before income taxes | $(13,323)$ |  | 2,282 |  | $(22,740)$ |  | 10,126 |  |
| Income tax benefit | $(5,706)$ |  | $(3,560)$ |  | $(10,817)$ |  | (594) |  |
| Net income (loss) from continuing operations | \$ | $(7,617)$ | \$ | 5,842 | \$ | $(11,923)$ | \$ | 10,720 |

Discontinued operations Income from discontinued

| operations before income taxes | 2,997 | 34,854 | 10,193 | 44,442 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Income tax provision |  |  |  |  |

Net income (loss) per share from continuing operations - basic Net income (loss) per share from discontinued operations - basic Net income (loss) per share - basic

| $\$$ | $(0.20)$ | $\$$ | 0.15 | $\$$ | $(0.32)$ | $\$$ | 0.28 |
| :--- | :---: | :--- | :---: | :--- | :---: | :--- | :--- |
|  |  |  |  |  |  |  |  |
| $\$$ | 0.05 | $\$$ | 0.51 | $\$$ | 0.18 | $\$$ | 0.70 |
| $\$$ | $(0.15)$ | $\$$ | 0.66 | $\$$ | $(0.14)$ | $\$$ | 0.98 |

Net income (loss) per share from continuing operations - diluted Net income (loss) per share from discontinued operations - diluted \$
(0.20) \$
0.15 \$
(0.32) \$
0.28 Net income (loss) per share diluted
\$
\$
0.51 \$
0.18 \$
0.68 \$
(0.15) \$
0.66 \$
(0.14) \$
0.96

The accompanying notes are an integral part of these consolidated statements.

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## UNAUDITED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

|  | For the nine months ended September 30, 2015 |  | 2014 <br> (restated) |  |
| :---: | :---: | :---: | :---: | :---: |
| Net income |  |  |  |  |
| Other comprehensive income (loss) net of reclassifications into net income: | \$ | $(5,187)$ | \$ | 36,918 |
| Other comprehensive income (loss) |  |  |  |  |
| Change in net unrealized (gain)/loss during the period | $(1,598)$ |  | 16,979 |  |
| Reclassification adjustments for (gains)/losses included in income | 62 |  | (364) |  |
| Reclassification adjustments for foreign currency translation losses | (449) |  | - |  |
| Amortization of losses previously held as available-for-sale | 42 |  | 16 |  |
| Net unrealized gain (loss) on investment securities | $(1,943)$ |  | 16,631 |  |
| Deferred tax expense |  |  |  |  |
| Securities available-for-sale: |  |  |  |  |
| Change in net unrealized (gain)/loss during the period | (315) |  | 5,943 |  |
| Reclassification adjustments for (gains)/losses included in income | 29 |  | (128) |  |
| Amortization of losses previously held as available-for-sale | 14 |  | 6 |  |
| Income tax expense (benefit) related to items of other comprehensive income | (272) |  | 5,821 |  |
| Other comprehensive income (loss) net of tax and reclassifications into net income | $(1,671)$ |  | 10,810 |  |
| Comprehensive income (loss) | \$ | $(6,858)$ | \$ | 47,728 |

The accompanying notes are an integral part of these consolidated statements.

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THE BANCORP INC. AND SUBSIDIARIES
UNAUDITED CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY

For the nine months ended September 30, 2015
(in thousands, except share data)


The accompanying notes are an integral part of this consolidated statement.

THE BANCORP, INC. AND SUBSIDIARIES

## UNAUDITED CONSOLIDATED STATEMENTS OF CASH FLOWS

Operating activities
Net income (loss) from continuing operations
Net income from discontinued operations, net of tax
Adjustments to reconcile net income to net cash provided by operating activities
Depreciation and amortization 4,461 4,273
Provision for loan and lease losses
Net amortization of investment securities discounts/premiums
Stock-based compensation expense
Loans originated for sale
Sale of loans originated for resale
Gain on sales of loans originated for resale
Gain on sale of fixed assets
Loss (gain) on sales of investment securities
Decrease (increase) in accrued interest receivable
Increase in other assets
Increase (decrease) in discontinued assets held for sale
Decrease in other liabilities
Net cash used in operating activities
Investing activities
Purchase of investment securities available-for-sale
Proceeds from sale of investment securities available-for-sale
Proceeds from redemptions and prepayments of securities held-to-maturity
Proceeds from redemptions and prepayments of securities available-for-sale
Net increase in loans
Net decrease in discontinued loans held for sale
Proceeds from sale of fixed assets
Purchases of premises and equipment
$(97,045)$
94,288
$(402,168)$
1,800 2,606
10,279 7,448
1,532 2,042
$(427,680) \quad(427,937)$
296,907 375,194
$(6,747)$
(10)

62
19
$(8,190)$
$(2,516)$
$(5,595)$
$(140,865)$
$(13,468)$
(2)
(365)
$(2,539)$
ended September 30,
20152014
(in thousands)
\$ $\quad(11,923) \quad \$ \quad 10,720$
6,736 26,198
$(67,222)$
34,903
$(15,249)$
$(63,398)$

Investment in unconsolidated entity
Net cash provided by (used in) investing activities
Financing activities

| Net decrease in deposits | $(242,569)$ |  | $(391,364)$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Net increase (decrease) in securities sold under agreements to repurchase | $(18,380)$ |  | 275 |  |
| Proceeds from the exercise of options | - |  | 103 |  |
| Net cash used in financing activities | $(260,949)$ |  | $(390,986)$ |  |
| Net decrease in cash and cash equivalents | $(76,822)$ |  | $(740,787)$ |  |
| Cash and cash equivalents, beginning of period | 1,114,235 |  | 1,235,949 |  |
| Cash and cash equivalents, end of period | \$ | 1,037,413 | \$ | 495,162 |
| Supplemental disclosure: |  |  |  |  |
| Interest paid | \$ | 9,584 | \$ | 8,104 |
| Taxes paid | \$ | 592 | \$ | 2,578 |
| Transfers of loans to other real estate owned | \$ | - | \$ | 725 |

The accompanying notes are an integral part of these consolidated statements.
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# THE BANCORP, INC. AND SUBSIDIARIES 

## NOTES TO UNAUDITED CONSOLDIATED FINANCIAL STATEMENTS

## Note 1. Structure of Company

The Bancorp, Inc. (the Company) is a Delaware corporation and a registered financial holding company. Its primary subsidiary is The Bancorp Bank (the Bank) which is wholly owned by the Company. The Bank is a Delaware chartered commercial bank located in Wilmington, Delaware and is a Federal Deposit Insurance Corporation (FDIC) insured institution. In its continuing operations, the Bank has four primary lines of specialty lending: security backed lines of credit (SBLOC), leasing, Small Business Administration (SBA) loans and loans generated for sale into capital markets primarily through commercial mortgage backed securities (CMBS). Through the Bank, the Company also provides banking services nationally, which include prepaid cards, private label banking, institutional banking, card payment and other payment processing. European operations are comprised of three operational service subsidiaries, Transact Payment Services Group Limited, Transact Payment Services Limited and Transact Payment Services Group-Bulgaria EOOD and one subsidiary, Transact Payments Limited, which offer prepaid card and electronic money issuing services.

The Company and the Bank are subject to regulation by certain state and federal agencies and, accordingly, they are examined periodically by those regulatory authorities. As a consequence of the extensive regulation of commercial banking activities, the Company's and the Bank's businesses may be affected by state and federal legislation and regulations.

## Note 2. Significant Accounting Policies

## Basis of Presentation

The financial statements of the Company, as of September 30, 2015 and for the three and nine month periods ended September 30, 2015 and 2014, are unaudited. Certain information and footnote disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States of America (U.S. GAAP) have been condensed or omitted in this Form 10-Q pursuant to the rules and regulations of the Securities and Exchange Commission. However, in the opinion of management, these interim financial statements include all necessary adjustments to fairly present the results of the interim periods presented. The unaudited interim consolidated financial statements should be read in conjunction with the audited financial statements included in the Company's Annual Report on Form 10-K for the year ended December 31, 2014 (Form 10-K report). Note T in those financial statements present restated interim financial statements as described therein. The results of operations for the nine month period ended September 30, 2015 may not necessarily be indicative of the results of operations for the full year ending December 31, 2015.

Note 3. Share-based Compensation

The Company recognizes compensation expense for stock options in accordance with Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) 718, "Stock Based Compensation". The expense of the option is generally measured at fair value at the grant date with compensation expense recognized over the service period, which is usually the vesting period. For grants subject to a service condition, the Company utilizes the Black-Scholes option-pricing model to estimate the fair value of each option on the date of grant. The Black-Scholes model takes into consideration the exercise price and expected life of the options, the current price of the underlying stock and its expected volatility, the expected dividends on the stock and the current risk-free interest rate for the expected life of the option. The Company's estimate of the fair value of a stock option is based on expectations derived from historical experience and may not necessarily equate to its market value when fully vested. In accordance with ASC 718, the Company estimates the number of options for which the requisite service is expected to be rendered. At September 30, 2015, the Company had three stock-based compensation plans, which are more fully described in its Annual Report on Form 10-K for the year ended December 31, 2014.

The Company did not grant stock options in the first nine months of 2015 or 2014. There were no stock options exercised in the first nine month period ended September 30, 2015 and 63,874 common stock options exercised in the nine month period ended September 30, 2014. The total intrinsic value of the options exercised during the nine months ended September 30, 2015 and 2014 was $\$ 0$ and $\$ 619,000$, respectively.

The Company estimates the fair value of each grant on the date of grant using the Black-Scholes options pricing model with the following weighted average assumptions:

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Risk-free interest rate
Expected dividend yield
Expected volatility
Expected lives (years)

Expected volatility is based on the historical volatility of the Company's stock and peer group comparisons over the expected life of the grant. The risk-free rate for periods within the expected life of the option is based on the U.S. Treasury strip rate in effect at the time of the grant. The life of the option is based on historical factors which include the contractual term, vesting period, exercise behavior and employee terminations. In accordance with ASC 718, stock based compensation expense for the nine month period ended September 30, 2015 is based on awards that are ultimately expected to vest and has been reduced for estimated forfeitures. The Company estimates forfeitures using historical data based upon the groups identified by management.

A summary of the status of the Company's equity compensation plans is presented below.

|  | Shares (in thousan | Weighted average exercise price ds, except p | share | Weightedaverage remaining contractual term (years) data) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Outstanding at January 1,2015 | 2,602,000 | \$ | 9.72 | 5.39 | \$ | 5,010,208 |
| Granted | - | - |  | - | - |  |
| Exercised | - | - |  | - | - |  |
| Expired | $(232,500)$ | 14.24 |  | - | - |  |
| Forfeited | $(20,750)$ | 8.45 |  | - | - |  |
| Outstanding at September 30, 2015 | 2,348,750 | \$ | 9.28 | 5.15 | \$ | 110,020 |
| Exercisable at September 30, 2015 | 2,118,125 | \$ | 9.26 | 4.93 | \$ | 110,020 |

The Company granted 86,992 restricted stock units with a vesting period of two years at a fair value of $\$ 9.11$ in the first nine months of 2015. There were no restricted stock units granted in the first nine months of 2014. The total fair value of restricted stock units vested for the nine months ended September 30, 2015 and 2014 was $\$ 517,000$ and $\$ 886,000$, respectively.

A summary of the status of the Company's restricted stock units is presented below.

|  |  | Weighted- <br> average <br> grant date | Average <br> remaining <br> contractual <br> term |
| :--- | :--- | :--- | :--- |
|  |  | Shares | fair value |

As of September 30, 2015, there was a total of $\$ 1.9$ million of unrecognized compensation cost related to unvested awards under share-based plans. This cost is expected to be recognized over a weighted average period of approximately 1 year. Related compensation expense for the nine months ended September 30, 2015 and 2014 was $\$ 1.5$ million and $\$ 2.0$ million respectively.

Note 4. Earnings Per Share

The Company calculates earnings per share under ASC 260, "Earnings Per Share". Basic earnings per share exclude dilution and are computed by dividing income available to common shareholders by the weighted average common shares outstanding during the period. Diluted earnings per share takes into account the potential dilution that could occur if securities or other contracts to issue common stock were exercised and converted into common stock.

The following tables show the Company's earnings per share for the periods presented:

For the three months ended
September 30, 2015

| Income <br> (numerator) | Shares <br> (denominator) | Per share <br> amount |
| :--- | :--- | :--- |
| (dollars in thousands except per share data) |  |  |

Basic earnings (loss) per share from continuing operations
Net income (loss) available to common shareholders
Effect of dilutive securities
Common stock options
Diluted income (loss) per share
Net income (loss) available to common shareholders
\$ $\quad(7,617) \quad 37,758,322 \quad \$$
\$ $\quad(7,617) \quad 37,758,322 \quad \$$

For the three months ended
September 30, 2015

| Income | Shares <br> (numerator) | Per share <br> (denominator) |
| :--- | :--- | :--- |
| amount |  |  |

(dollars in thousands except per share data)

Basic earnings (loss) per share from discontinued operations
Net income (loss) available to common shareholders \$
Effect of dilutive securities
Common stock options - 262,608
Diluted earnings (loss) per share
$\begin{array}{llllll}\text { Net income (loss) available to common shareholders } & \$ & 2,042 & 38,020,930 & \$ & 0.05\end{array}$

| For the three months ended |
| :--- |
| September 30, 2015 <br> Income <br> (numerator) |
| Shares <br> (denominator) | | Per share |
| :--- |
| amount |


| $\$$ | $(5,575)$ | $37,758,322$ | $\$$ |
| :--- | :--- | :--- | :--- |
| - | - | - |  |
| $\$$ | $(5,575)$ | $37,758,322$ | $\$$ |

Net income (loss) available to common shareholders $\quad \$ \quad(5,575) \quad 37,758,322 \quad \$$ Effect of dilutive securities
Common stock options
Diluted earnings (loss) per share
Net income (loss) available to common shareholders \$ (5,575) 37,758,322 \$

Stock options for $2,348,750$ shares, exercisable at prices between $\$ 7.36$ and $\$ 25.43$ per share, were outstanding at September 30, 2015, but were not included in the dilutive shares because the Company had a net loss available to common shareholders.

For the nine months ended
September 30, 2015
Income Shares Per share
(numerator) (denominator) amount
(dollars in thousands except per share data)

| $\$$ | $(11,923)$ | $37,754,110$ | $\$$ |
| :--- | :--- | :--- | :--- |
| - |  | - | - |
| $\$$ | $(11,923)$ | $37,754,110$ | $\$$ |

Basic earnings (loss) per share from continuing operations Net income (loss) available to common shareholders Effect of dilutive securities
Common stock options
Diluted earnings (loss)per share
Net income available (loss) to common shareholders

|  | $\begin{array}{l}\text { For the three months ended } \\ \text { September 30, 2014 } \\ \text { (restated) }\end{array}$ |  |  |  |  |  |  |  | $\begin{array}{l}\text { Shares } \\ \text { Income } \\ \text { (numerator) }\end{array}$ | $\begin{array}{l}\text { Per share } \\ \text { (denominator) } \\ \text { amount }\end{array}$ |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (dollars in thousands except per share data) |  |  |  |  |  |  |  |  |  |  |$]$

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For the three months ended
September 30, 2014
(restated)

| Income | Shares <br> (numerator) | (denominator) |
| :--- | :--- | :--- | | Per share |
| :--- |
| amount |

(dollars in thousands except per share data)
Basic earnings per share from continuing operations Net income available to common shareholders
Effect of dilutive securities
Common stock options
Diluted income per share
Net income available to common shareholders
\$
19,127 37,608,862 \$
0.51

- 393,777
$\begin{array}{lllll}\$ & 19,127 & 38,002,639 & \$ & 0.51\end{array}$

For the three months ended
September 30, 2014
(restated)

| Income | Shares | Per share |
| :--- | :--- | :--- |
| (numerator) | (denominator) | amount |

(dollars in thousands except per share data)
Basic earnings per share
Net income available to common shareholders \$
Effect of dilutive securities
Common stock options - 393,777
Diluted earnings per share
Net income available to common shareholders
\$
24,969 $38,002,639 \quad \$ \quad 0.66$

Stock options for 662,000 shares, exercisable at prices between $\$ 10.45$ and $\$ 25.43$ per share, were outstanding at September 30, 2014 but were not included in dilutive shares because the exercise price per share was greater than the average market price.

For the nine months ended
September 30, 2014
(restated)
Income Shares Per share
(numerator) (denominator) amount
(dollars in thousands except per share data)
Basic earnings per share from continuing operations Net income available to common shareholders
\$ $\quad 10,720 \quad 37,698,759 \quad \$$
0.28

Effect of dilutive securities
Common stock options - 730,443

Diluted earnings per share
Net income available to common shareholders
$\$ \quad 10,720 \quad 38,429,202$
0.28

For the nine months ended
September 30, 2014
(restated)

| Income | Shares <br> (numerator) | Per share <br> (denominator) |
| :--- | :--- | :--- |
| amount |  |  |

(dollars in thousands except per share data)
Basic earnings per share from discontinued operations
Net income available to common shareholders
$\begin{array}{lllll}\text { \$ } & 26,198 & 37,698,759 & \$ & 0.70\end{array}$

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Effect of dilutive securities
Common stock options
Diluted earnings per share
Net income available to common shareholders \$
\$ 26,198 38,429,202 \$ 0.68

Basic earnings per share
Net income available to common shareholders $\quad \$ \quad 36,918 ~ 37,698,759 \quad \$ \quad 0.98$
Effect of dilutive securities
Common stock options - 730,443 (0.02)
Diluted earnings per share
$\begin{array}{llllll}\text { Net income available to common shareholders } & \$ & 36,918 & 38,429,202 & \$ & 0.96\end{array}$

Stock options for 227,750 shares exercisable at prices between $\$ 15.94$ and $\$ 25.43$ per share, were outstanding at September 30, 2014 but were not included in dilutive shares because the exercise price per share was greater than the average market price.

Note 5. Investment Securities

The amortized cost, gross unrealized gains and losses, and fair values of the Company's investment securities classified as available-for-sale and held-to-maturity at September 30, 2015 and December 31, 2014 are summarized as follows (in thousands):

Available-for-sale

|  | Amortized cost |  | Gross unrealized gains |  | Gross <br> unrealized <br> losses |  | Fair value |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| U.S. Government agency securities | \$ | 17,120 | \$ | 52 | \$ |  | \$ | 17,172 |
| Federally insured student loan securities | 120,320 |  | 27 |  | $(2,815)$ |  | 117,532 |  |
|  | 501,280 |  | 15,986 |  | (118) |  | 517,148 |  |

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| Tax-exempt obligations of states and <br> political subdivisions <br> Taxable obligations of states and <br> political subdivisions | 51,532 | 2,768 | $(15)$ | 54,285 |
| :--- | :--- | :--- | :--- | :--- |
| Residential mortgage-backed <br> securities | 367,593 | 2,943 | $(606)$ | 369,930 |
| Commercial mortgage-backed | 72,884 | 624 |  | $(742)$ |
| securities | 58,294 | 297 | $(137)$ | 72,766 |
| Foreign debt securities | 109,104 | 568 | $(254)$ | 58,454 |
| Corporate and other debt securities | $\$$ | $1,298,127$ | $\$$ | 23,265 |
|  | $\$$ | $(4,687)$ | $\$ 09,418$ |  |
|  |  |  |  | $1,316,705$ |


| Held-to-maturity | September 30, 2015 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amortized cost |  | Gross unrealized gains |  |  |  | Fair value |  |
| Other debt securities - single issuers | \$ | 17,921 | \$ | 578 | \$ | $(3,739)$ | \$ | 14,760 |
| Other debt securities - pooled | 75,683 |  | 1,169 |  |  |  | 76,852 |  |
|  | \$ | 93,604 | \$ | 1,747 | \$ | $(3,739)$ | \$ | 91,612 |


| Available-for-sale | December | , 2014 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amortized cost |  | Gross unrealized gains |  | Gross unrealized losses |  | Fair value |  |
| U.S. Government agency securities | \$ | 16,519 | \$ | 42 | \$ | - | \$ | 16,561 |
| Federally insured student loan securities | 125,789 |  | 613 |  | (390) |  | 126,012 |  |

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| Tax-exempt obligations of states and <br> political subdivisions | 535,622 | 16,027 | $(380)$ | 551,269 |
| :--- | :--- | :--- | :--- | :--- |
| Taxable obligations of states and <br> political subdivisions | 58,868 | 2,614 | $(103)$ | 61,379 |
| Residential mortgage-backed <br> securities | 419,503 | 3,504 | $(878)$ | 422,129 |
| Commercial mortgage-backed | 123,519 | 1,220 | $(1,500)$ | 123,239 |
| securities | 67,094 | 130 | $(346)$ | 66,878 |
| Foreign debt securities | 126,610 | 225 | 24,375 | $\$ 663)$ |
| Corporate and other debt securities | $\$$ | $1,473,524$ | $\$$ | $(4,260)$ |
|  | $\$ 26,172$ |  |  |  |
|  |  |  |  | $1,493,639$ |

Held-to-maturity December 31, 2014

|  | Amortized cost |  | Gross <br> unrealized <br> gains |  |  |  | Fair value |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Other debt securities - single issuers | \$ | 17,882 | \$ | 531 | \$ | $(3,820)$ | \$ | 14,593 |
| Other debt securities - pooled | 75,883 |  | 1,438 |  |  |  | 77,321 |  |
|  | \$ | 93,765 | \$ | 1,969 | \$ | $(3,820)$ | \$ | 91,914 |

Investments in Federal Home Loan and Atlantic Central Bankers Bank stock are recorded at cost and amounted to $\$ 1.1$ million and $\$ 1.0$ million, respectively, at September 30, 2015 and December 31, 2014.

The amortized cost and fair value of the Company's investment securities at September 30, 2015, by contractual maturity, are shown below (in thousands). Expected maturities may differ from contractual maturities because borrowers have the right to call or prepay obligations with or without call or prepayment penalties.

|  | Available-for-sale <br> Amortized | Fair <br> cost | Held-to-maturity <br> Amortized | Fair <br> cost | value |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Due before one year <br> Due after one year through five <br> years | $\$$ | 96,207 | $\$$ | 96,317 | $\$$ |


| Due after ten years | 549,503 |  |  |  | 558,201 | 86,587 |  | 84,113 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
|  | $\$$ | $1,298,127$ | $\$$ | $1,316,705$ | $\$$ | 93,604 | $\$$ | 91,612 |

At September 30, 2015 and December 31, 2014, investment securities with a book value of approximately $\$ 20.8$ million and $\$ 25.7$ million, respectively, were pledged to secure securities sold under repurchase agreements as required or permitted by law.

Fair value of available-for-sale securities are based on the fair market value supplied by a third-party market data provider while the fair value of held-to-maturity securities are based on the present value of cash flows, which discounts expected cash flows from principal and interest using yield to maturity at the measurement date. The Company periodically reviews its investment portfolio to determine whether unrealized losses are other than temporary, based on an evaluations of the creditworthiness of the issuers/guarantors as well as the underlying collateral if applicable, in addition to the continuing performance of the securities. The amount of the credit impairment is calculated by estimating the discounted cash flows for those securities. The Company did not recognize any other-than-temporary impairment charges in the first nine months of 2015.

The table below indicates the length of time individual securities had been in a continuous unrealized loss position at September 30, 2015 (dollars in thousands):

political
subdivisions
$4 \quad 2,453$
(6)

2,235
(9)

4,688
Residential
mortgage-backed
securities
3251,848
(169)

43,748
(437)

95,596
Commercial
mortgage-backed
securities $\quad 32$ 12,16
(41)

28,212
(701)

40,377
Foreign debt securities

228,669
(87)

3,707
(50)

12,376
Corporate and other debt securities
$39 \quad 22,309$
(207)

7,286
(47)

29,595
Total temporarily
impaired
investment
securities
180 \$ 197,876 \$
$(2,596) \quad \$ \quad 115,961 \quad \$ \quad(2,091) \quad \$$
313,837

Held-to-maturity Less than 12 months 12 months or longer Total
Number
of
securities Fair Value Unrealized losses Fair Value Unrealized losses Fair Value
Description of
Securities
$\begin{array}{llllllllllll}\text { Single issuers } & 1 & \$ & - & \$ & - & \$ & 5,262 & \$ & (3,739) & \$ & 5,262\end{array}$
Total temporarily
impaired investment $\begin{array}{lllllllllll}\text { securities } & 1 & \$ & - & \$ & - & \$ & 5,262 & \$ & (3,739) & \$\end{array}$

The table below indicates the length of time individual securities had been in a continuous unrealized loss position at December 31, 2014 (dollars in thousands):

Number
of
securities
Description of Securities
Federally insured student loan

Tax-exempt obligations of states and political subdivisions $97 \quad 21,458$ (134)

46,412
34,274 \$
(221) \$
\$

Taxable obligations of states and political subdivisions

24
499
(1)

21,088
(102)

21,587
Residential
mortgage-backed securities 29 43,946 (231)

67,023
(647)

110,969
Commercial mortgage-backed securities
Foreign debt securities 53 30

41,231
47,549
(617)

88,780

Corporate and other debt securities $61 \quad 62,984$ (568)

16,609
(95)

79,593
Total temporarily
impaired investment securities 303 \$ 223,234 \$


Other securities included in the held-to-maturity classification at September 30, 2015 consisted of three securities secured by diversified portfolios of corporate securities, one bank senior note, two single-issuer trust preferred securities and one pooled trust preferred security.

A total of $\$ 18.0$ million of other debt securities - single issuers is comprised of the following: (i) amortized cost of the two single-issuer trust preferred securities of $\$ 10.9$ million, of which one security for $\$ 1.9$ million was issued by a bank and one security for $\$ 9.0$ million was issued by an insurance company; and (ii) the book value of a bank senior note of $\$ 7.0$ million.

A total of $\$ 75.7$ million of other debt securities - pooled is comprised of the following: (i) one pooled trust preferred security for $\$ 52,000$, which was collateralized by bank trust preferred securities; and (ii) three securities consisting of diversified portfolios of corporate securities with a book value of $\$ 75.7$ million.

The following table provides additional information related to the Company's single issuer trust preferred securities as of September 30, 2015 (in thousands):

|  |  |  |  | Unrealized |  | Credit |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Single issuer | Book value | Fair value |  | gain/(loss) | rating |  |
| Security A | $\$$ | 1,904 | $\$$ | 2,000 | $\$$ | 96 | Not rated

Class: All of the above are trust preferred securities.

The following table provides additional information related to the Company's pooled trust preferred securities as of September 30, 2015:

| Pooled issue | Class | Book value |  | Fair value |  | Unrealized gain | Credit rating | Excess subordination |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Pool A (7 performing issuers) | Mezzanine | \$ | 52 | \$ | 52 | \$ |  |  |
| * There is no excess subordination these securitie |  |  |  |  |  |  |  |  |

The Company has evaluated the securities in the above tables and has concluded that none of these securities has impairment that is other-than-temporary. The Company evaluates whether a credit impairment exists by considering primarily the following factors: (a) the length of time and extent to which the fair value has been less than the amortized cost of the security, (b) changes in the financial condition, credit rating and near-term prospects of the issuer, (c) whether the issuer is current on contractually obligated interest and principal payments, (d) changes in the financial condition of the security's underlying collateral and (e) the payment structure of the security. The Company's best estimate of expected future cash flows, which is used to determine the credit loss amount, is a quantitative and qualitative process that incorporates information received from third-party sources along with internal assumptions and judgments regarding the future performance of the security. The Company concluded that most of the securities that are in an unrealized loss position are in a loss position because of changes in market interest rates after the securities were purchased. Securities that have been in an unrealized loss position for 12 months or longer include other securities whose market values are sensitive to market interest rates and changes in credit quality. The Company's unrealized loss for other of the debt securities, which include three single issuer trust preferred securities and one pooled trust preferred security, is primarily related to general market conditions, including a lack of liquidity in the market. The severity of the temporary impairments in relation to the carrying amounts of the individual investments is consistent with market developments. The Company's analysis for each investment is performed at the
security level. As a result of its review, the Company concluded that other-than-temporary impairment did not exist due to the Company's ability and intention to hold these securities to recover their amortized cost basis.

Note 6. Loans

The Company has several lending lines of business including SBA loans, direct lease financing, SBLOC and other specialty and consumer lending. The Company also originates loans for sale to other financial institutions which issue commercial mortgage backed securities or to secondary government guaranteed loan markets. These sales are accounted for as true sales and there is no continuing involvement in these loans after the sale. Servicing rights on these loans are not retained. The Company has elected fair value treatment for these loans to better reflect the economics of the transactions. At September 30, 2015, the fair value of these loans held for sale was $\$ 354.6$ million and the unpaid principal balance was $\$ 348.3$ million. Included in the gain on sale of loans in the Statement of Operations were gains recognized from changes in fair value of $\$ 2.1$ million for the nine months ended September 30, 2015. There were no changes in fair value related to credit risk. Interest earned on loans held for sale during the period held are recorded in Interest Income-Loans, including fees on the Statement of Operations.

The Company analyzes credit risk prior to making loans on an individual loan basis. The Company considers relevant aspects of the borrowers' financial position and cash flow, past borrower performance, management's knowledge of market conditions, collateral and the ratio of loan amounts to estimated collateral value in making its credit determinations.

Major classifications of loans, excluding loans held for sale, are as follows (in thousands):

|  | September 30, <br> 2015 | December 31, <br> 2014 |  |  |
| :--- | :--- | :--- | :--- | :--- |
| SBA non real estate | $\$$ | 64,988 | $\$$ | 62,425 |
| SBA commercial mortgage | 116,545 |  | 82,317 |  |
| SBA construction | 5,191 |  | 20,392 |  |


| Total SBA loans | 186,724 | 165,134 |  |
| :--- | :--- | :--- | :--- |
| Direct lease financing | 223,929 | 194,464 |  |
| SBLOC | 539,240 | 421,862 |  |
| Other specialty lending | 12,119 | 48,625 |  |
| Other consumer loans | 23,502 | 36,168 |  |
|  | 985,514 | 866,253 |  |
| Unamortized loan fees and costs | 9,004 | 8,340 |  |
| Total loans, net of deferred loan costs | $\$$ | 994,518 | $\$$ |

Included in the table above are demand deposit overdrafts reclassified as loan balances totaling $\$ 1.3$ million and $\$ 1.8$ million at September 30, 2015 and December 31, 2014, respectively. Overdraft charge-offs and recoveries are reflected in the allowance for loan and lease losses.

The following table provides information about impaired loans at September 30, 2015 and December 31, 2014 (in thousands):

|  | Unpaid |  | Average | Interest |
| :--- | :--- | :--- | :--- | :--- |
| Recorded | principal | Related | recorded | income |
| investment | balance | allowance | investment | recognized |

September
30, 2015
Without an
allowance
recorded
SBA non

| real estate | 263 | $\$$ | 263 | $\$$ | - | $\$$ | 219 | $\$$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Consumer -
$\begin{array}{llll}\text { other } 334 & 334 & - & 340\end{array}$
Consumer -
home
$\begin{array}{lllll}\text { equity } & 1,228 & 1,257 & - & 1,116\end{array}$
With an
allowance
recorded
SBA non
$\begin{array}{llll}\text { real estate } 844 & 844 & 158 & 678\end{array}$
Consumer -
other
Consumer -
home
equity
Total

| 1,107 | 1,107 | 158 | 897 |
| :--- | :--- | :--- | :--- |

SBA non
real estate
Consumer -

| other | 334 | 334 | - | 340 |
| :--- | :--- | :--- | :--- | :--- |

Consumer -
home

| equity | 1,228 | 1,257 | - | 1,16 |
| :--- | :--- | :--- | :--- | :--- |

December
31, 2014
Without an allowance
recorded
SBA non real

| estate | $\$$ | - | $\$$ | $\$$ | $\$$ | - |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Consumer - <br> other | 346 | 346 | - | 139 |  |  |
| Consumer - <br> home equity | 827 | 927 | - | 1,043 | - |  |

With an
allowance
recorded
SBA non real
$\begin{array}{lllll}\text { estate } & 197 & 197 & 40 & 967\end{array}$
Consumer -
$\begin{array}{lllll}\text { other } & - & - & 369\end{array}$
Consumer -

| home equity | 1,080 | 1,080 | 271 |
| :--- | :--- | :--- | :--- |

Total
SBA non real
estate 197

Consumer -

| other | 346 | 346 | - | 508 |
| :--- | :--- | :--- | :--- | :--- |

Consumer -
home equity 1,907
2,007
271
1,928

The following tables summarize the Company's non-accrual loans, loans past due 90 days and still accruing and other real estate owned for the periods indicated (the Company had no non-accrual leases at September 30, 2015,
September 30, 2014, or December 31, 2014 (in thousands):

September 30, September 30, December 31,

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$2015 \quad$| 2014 |
| :--- | :--- |
| (restated) |


| Non-accrual loans |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| SBA non real estate | $\$$ | 1,107 | $\$$ | 1,060 | $\$$ | - |
| Consumer | 1,050 |  | 3,435 |  | 1,907 |  |
| Total non-accrual loans | 2,157 |  | 4,495 |  | 1,907 |  |
|  |  |  |  |  | 149 |  |
| Loans past due 90 days or more | 294 |  | 264 |  | 2,056 |  |
| Total non-performing loans | 2,451 |  | 4,759 |  | - |  |
| Other real estate owned | - | 725 | 5,484 | $\$$ | 2,056 |  |
| Total non-performing assets | $\$$ | 2,451 | $\$$ |  |  |  |

The Company's loans that were modified as of September 30, 2015 and December 31, 2014 and considered troubled debt restructurings are as follows (dollars in thousands):

|  | September 30, 2015 |  |  | December 31, 2014 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Number | Pre-modification recorded investment |  | Post-modification recorded investment |  | Number | Pre-modification recorded investment |  | Post-modification recorded investment |  |
| SBA non |  |  |  |  |  |  |  |  |  |  |
| real estate | 1 | \$ | 178 | \$ | 178 | 1 | \$ | 197 | \$ | 197 |
| Consumer | 2 | 438 |  | 438 |  | 1 | 346 |  | 34 |  |
| Total | 3 | \$ | 616 | \$ | 616 | 2 | \$ | 543 | \$ | 543 |

The balances below provide information as to how the loans were modified as troubled debt restructurings loans as of September 30, 2015 and December 31, 2014 (in thousands):


The following table summarizes as of September 30, 2015 loans that had been restructured within the last 12 months that have subsequently defaulted.

|  | Number | Pre-modificatio |  |
| :--- | :--- | :--- | :--- |
| Consumer | 1 | $\$$ | 105 |
| Total | 1 | $\$$ | 105 |

As of September 30, 2015 and December 31, 2014, the Company had no commitments to lend additional funds to loan customers whose loan terms have been modified in troubled debt restructurings.

A detail of the changes in the allowance for loan and lease losses by loan category is as follows (in thousands):

| SBA | SBA |  |  |  | Other | Other |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| non real | commercial | SBA | Direct lease |  | specialty <br> consumer |  |  |  |
| estate | mortgage | construction | financing | SBLOC | lending | loans | Unallocated | Total |

19

September
30, 2015
Beginning

| balance | \$ | 385 | \$ | 461 | \$ | 114 | \$ | 836 | \$ | 562 | \$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Charge-offs | (65) |  | - |  | - |  | (9) |  | - |  | - |
| Recoveries | - |  | - |  | - |  | - |  | - |  | - |
| Provision (credit) | 465 |  | 277 |  | (88) |  | 78 |  | 153 |  | (33) |
| Ending balance | \$ | 785 | , | 738 | \$ | 26 | \$ | 905 | \$ | 715 | \$ |

Ending
balance:
Individually
evaluated
for

Ending
balance:
Collectively
evaluated
for

| impairment | $\$$ | 627 | $\$$ | 738 | $\$$ | 26 | $\$$ | 905 | $\$$ | 715 | $\$$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Loans:
Ending $\begin{array}{llllllllllll}\text { balance } & \$ & 64,988 & \$ & 116,545 & \$ & 5,191 & \$ & 223,929 & \$ & 539,240 & \$\end{array}$

Ending
balance:
Individually
evaluated
for

Ending
balance:
Collectively
evaluated
for

| impairment | $\$$ | 63,881 | $\$$ | 116,545 | $\$$ | 5,191 | $\$$ | 223,929 | $\$$ | 539,240 | $\$$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

December
31, 2014

| $\$$ | 419 | $\$$ | 496 | $\$$ |  |  | $\$$ | 311 | $\$$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |


| Beginning balance (restated) |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Charge-offs | (307) |  | - |  | - |  | (323) |  | (3) |  | - |  |
| Recoveries | 12 |  | - |  | - |  | 25 |  | - |  | - |  |
| Provision (credit) | 261 |  | (35) |  | 114 |  | 823 |  | 272 |  | 65 |  |
| Ending balance | \$ | 385 | \$ | 461 | \$ | 114 | \$ | 836 | \$ | 562 | \$ | 6 |
| Ending balance: |  |  |  |  |  |  |  |  |  |  |  |  |
| Individually evaluated for impairment | \$ | 40 | \$ | - | \$ | - | \$ | - | \$ | - | \$ |  |
| Ending <br> balance: |  |  |  |  |  |  |  |  |  |  |  |  |
| Collectively evaluated for impairment | \$ | 345 | \$ | 461 | \$ | 114 | \$ | 836 | \$ | 562 | \$ | 6 |
| Loans: <br> Ending balance | \$ | 62,425 | \$ | 82,317 | \$ | 20,392 | \$ | 194,464 | \$ | 421,862 | \$ | 48,62 |
| Ending <br> balance: <br> Individually <br> evaluated <br> for <br> impairment | \$ | 197 | \$ | - | \$ | - | \$ | - | \$ | - | \$ |  |

Ending
balance:
Collectively
evaluated
for

| impairment | $\$$ | 62,228 | $\$$ | 82,317 | $\$$ | 20,392 | $\$$ | 194,464 | $\$$ | 421,862 | $\$$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

September
30, 2014
(restated)
Beginning

| balance | $\$$ | 419 | $\$$ | 496 | $\$$ | - | $\$$ | 311 | $\$$ | 293 | $\$$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Charge-offs |  |  |  |  |  |  |  |  |  |  |  |
| Recoveries |  |  |  |  |  |  |  |  |  |  |  | (42)

Ending
balance:
Individually
evaluated
for

Ending
balance:
Collectively
evaluated
for
$\begin{array}{llllllllllll}\text { impairment } & \$ & 279 & \$ & 630 & \$ & 98 & \$ & 764 & \$ & 526 & \$\end{array}$
Loans:
Ending
$\begin{array}{llllllllllll}\text { balance } & \$ & 56,773 & \$ & 95,492 & \$ & 16,472 & \$ & 201,825 & \$ & 399,365 & \$\end{array}$
Ending
balance:
Individually
evaluated
for


Ending
balance:
Collectively
evaluated
for
$\begin{array}{llllllllllll}\text { impairment } & \$ & 55,466 & \$ & 95,492 & \$ & 16,472 & \$ & 201,825 & \$ & 399,365 & \$\end{array}$

The Company did not have loans acquired with deteriorated credit quality at either September 30, 2015 or December 31, 2014.

A detail of the Company's delinquent loans by loan category is as follows (in thousands):



The Company evaluates its loans under an internal loan risk rating system as a means of identifying problem loans. The following table provides information by credit risk rating indicator for each segment of the loan portfolio, excluding loans held for sale, at the dates indicated (in thousands):

| September $30,2015$ | Pass |  | Special mention |  | Subs | dard | Doubtful |  | Loss |  | Unrated subject to review * | Unrat to rev |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SBA non real estate | \$ | 42,871 | \$ | - | \$ | 1,107 | \$ | - | \$ | - | \$ | \$ |
| SBA commercial mortgage | 76,079 |  | - |  | - |  | - |  | - |  | 16,714 | 23,75 |
| SBA construction | 5,191 |  | - |  | - |  | - |  | - |  | - | - |
| Direct lease |  |  |  |  |  |  |  |  |  |  |  |  |
| financing | 84,509 |  | - |  | 510 |  | - |  | - |  | - | 138,9 |
| SBLOC | 188,218 |  | - |  | - |  | - |  | - |  | 16,667 | 334,3 |
|  | 10,345 |  | - |  | - |  | - |  | - |  | - | 1,774 |

Other
specialty
lending

| Consumer | 6,663 | - | 2,496 | - | - | - | 14,34 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Unamortized
loan fees and


[^1]Note 7. Transactions with Affiliates

The Company entered into a space sharing agreement for office space in New York, New York with Resource America, Inc. commencing in September 2011 which terminated January 31, 2015. The Company paid only its proportionate share of the lease rate to a lessor which was an unrelated third party. The Chairman of the Board of Resource America, Inc. is the father of the Chairman of the Board and the spouse of the former Chief Executive Officer of the Company. The Chief Executive Officer of Resource America, Inc. is the brother of the Chairman of the Board and the son of the former Chief Executive Officer of the Company. Rent expense was $50 \%$ of the fixed rent, real estate tax and the base expense charges. Rent expense was $\$ 9,000$ for the nine months ended September 30, 2015 and $\$ 85,000$ for the nine months ended September 30, 2014.

The Company entered into a space sharing agreement for office space in New York, New York with Atlas Energy, L.P. commencing in May 2012. This agreement expired in May 2015. The Company paid only its proportionate share of the lease rate to a lessor which was an unrelated third party. The Chairman of the Board of the general partner of Atlas Energy, L.P. is the brother of the Chairman of the Board and the son of the former Chief Executive Officer of the Company. The Chief Executive Officer and President of Atlas Energy, L.P. is the father of the Chairman of the Board and the spouse of the former Chief Executive Officer of the Company. Rent expense was $50 \%$ of the fixed rent, real estate tax payment and the base expense charges. Rent expense was $\$ 35,000$ and $\$ 78,000$ for the nine months ended September 30, 2015 and 2014, respectively.

The Bank maintains deposits for various affiliated companies totaling approximately $\$ 19.9$ million and $\$ 15.1$ million as of September 30, 2015 and December 31, 2014, respectively.

The Bank has entered into lending transactions in the ordinary course of business with directors, executive officers, principal stockholders and affiliates of such persons on the same terms as those prevailing for comparable transactions with other borrowers. All loans were made on substantially the same terms, including interest rate and collateral, as those prevailing at the time for comparable loans with persons not related to the lender. At September 30, 2015, these loans were current as to principal and interest payments and did not involve more than normal risk of collectability. Loans to these related parties included in Assets held for sale amounted to \$0 at September 30, 2015 and $\$ 28.1$ million at December 31, 2014. Loans to these related parties included in Loans, net of deferred loan fees and costs amounted to $\$ 2.2$ million at September 30, 2015 and $\$ 2.8$ million at December 31, 2014.

The Bank periodically purchases securities under agreements to resell and engages in other securities transactions as follows. The Company executed transactions through PrinceRidge Group LLC, now known as J.V.B. Financial Group, LLC, (JVB), a broker dealer in which the Company's Chairman has a minority interest. The Company's Chairman also serves as Vice Chairman of Institutional Financial Markets Inc., the parent company of JVB. The Company purchased securities under agreements to resell through JVB primarily consisting of G.N.M.A. certificates which are full faith and credit obligations of the United States government issued at competitive rates. JVB was in compliance with all of the terms of the agreements at September 30, 2015 and had complied with all terms for all prior repurchase agreements. A total of $\$ 38.0$ million of such agreements were outstanding at September 30, 2015 and $\$ 46.3$ million were outstanding at December 31, 2014.

Note 8. Fair Value Measurements
ASC 825," Financial Instruments", requires disclosure of the estimated fair value of an entity's assets and liabilities considered to be financial instruments. For the Company, as for most financial institutions, the majority of its assets and liabilities are considered to be financial instruments. However, many of such instruments lack an available trading market as characterized by a willing buyer and willing seller engaging in an exchange transaction. Also, it is the Company's general practice and intent to hold its financial instruments to maturity whether or not categorized as "available-for-sale" and not to engage in trading or sales activities, except for the sale of commercial loans to secondary markets. For fair value disclosure purposes, the Company utilized certain value measurement criteria required under the ASC 820, Fair Value Measurements and Disclosures, and discussed below.

Estimated fair values have been determined by the Company using the best available data and an estimation methodology it believes to be suitable for each category of financial instruments. Changes in the assumptions or methodologies used to estimate fair values may materially affect the estimated amounts. Also, there may not be reasonable comparability between institutions due to the wide range of permitted assumptions and methodologies in the absence of active markets. This lack of uniformity gives rise to a high degree of subjectivity in estimating financial instrument fair values.

Cash and cash equivalents, which are comprised of cash and due from banks, the Company's balance at the Federal Reserve Bank and securities purchased under agreements to resell, had recorded values of $\$ 1.04$ billion and $\$ 1.11$ billion as of September 30, 2015 and December 31, 2014, respectively, which approximated fair values.

The estimated fair values of investment securities are based on quoted market prices, if available, or estimated using a methodology based on management's inputs. The fair values of the Company's investment securities held-to-maturity and loans held for sale are based on using "unobservable inputs" that are the best information available in the circumstances.

The net loan portfolio at September 30, 2015 and December 31, 2014 has been valued using the present value of discounted cash flow where market prices were not available. The discount rate used in these calculations is the estimated current market rate adjusted for credit risk. The carrying value of accrued interest receivable approximates fair value.

Investment in unconsolidated entity, senior note has a carrying value based upon an impairment review and a discounted cash flow analysis. The fair value was based on a market rate approach for similar yielding securities. The sales price of the December 30, 2014 loan sale which was partially financed by the note approximated fair value as of December 31, 2014.

Investment in unconsolidated entity, subordinated note has a carrying value based upon an impairment review and a discounted cash flow analysis. The fair value was based on a market rate approach for similar yielding securities. The sales price of the December 30, 2014 loan sale which was partially financed by the note approximated fair value as of December 31, 2014.

For the senior and subordinated notes discussed above, based upon a third party review, there has not been material impairment since December 31, 2014. The market rate for those notes approximate stated rates.

Assets held for sale at September 30, 2015 have been valued based upon an independent third party review. The third party reviewed the majority of the credit portfolio and determined fair value for each specific loan that was reviewed. Based on that review, weighted average fair values were applied to the loans not specifically reviewed. Assets held for sale at December 31, 2014 have been valued using the present value of discounted cash flow where market prices were not available. The discount rate used in these calculations is the estimated current market rate adjusted for credit risk. The carrying value of accrued interest receivable approximates fair value.

The estimated fair values of demand deposits (comprising interest-and noninterest-bearing checking accounts, savings, and certain types of demand and money market accounts) are equal to the amount payable on demand at the reporting date (generally, their carrying amounts). Liabilities held for sale primarily consist of deposit accounts with fair values approximating carrying values. The fair values of securities sold under agreements to repurchase and short term borrowings are equal to their carrying amounts as they are overnight borrowings.

The fair values of interest rate swaps are determined using models that use readily observable market inputs and a market standard methodology applied to the contractual terms of the derivatives, including the period to maturity and interest rate indices.

The fair values of certificates of deposit and subordinated debentures are estimated using a discounted cash flow calculation that applies current interest rates to discounted expected cash flows. Based upon time deposit maturities at September 30, 2015, the carrying values approximate their fair values. The carrying amount of accrued interest payable approximates its fair value. The following tables provide information regarding carrying amounts and estimated fair values (in thousands):

September 30, 2015


| Demand and interest checking | $4,002,638$ | $4,002,638$ | $4,002,638$ | - | - |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Savings and money market | 376,577 | 376,577 | 376,577 | - | - |
| Subordinated debentures | 13,401 | 8,242 | - | - | 8,242 |
| Securities sold under agreements to repurchase | 1,034 | 1,034 | 1,034 | - | - |
| Interest rate swaps, liability | 1,771 | 1,771 | - | 1,771 | - |

December 31, 2014

|  |  | Quoted prices in <br> active markets for | Significant other <br> observable | Significant <br> unobservable |
| :--- | :--- | :--- | :--- | :--- |
| Carrying | Estimated | identical assets | inputs | inputs |
| amount | fair value | (Level 1) | (Level 2) | (Level 3) |

Investment
securities
$\begin{array}{lllllllll}\text { available-for-sale } \$ \quad 1,493,639 & \$ & 1,493,639 & \$ & 66,287 & \$ & 1,425,986 & \$\end{array}$
Investment
securities
held-to-maturity 93,765
Securities
purchased under
agreements to
$\begin{array}{llll}\text { resell } 46,250 & 46,250 & 46,250\end{array}$
Federal Home
Loan and Atlantic
Central Bankers

| Bank stock 1,002 | 1,002 | - | - | 1,002 |
| :--- | :--- | :--- | :--- | :--- |
| Commercial loans |  |  |  | 217,080 |
| held for sale 217,080 | 217,080 | - | - | 869,871 |
| Loans, net | 874,593 | 869,871 | - | - |
| Investment in |  |  |  | 178,187 |

Investment in
unconsolidated
entity,

| subordinated note 15,408 <br> Assets held for <br> sale | 15,408 | - | - | 15,408 |
| :--- | :--- | :--- | :--- | :--- |
| Demand and <br> interest checking | 887,929 | 887,929 | - | - |
| Savings and | $4,289,586$ | $4,289,586$ | - | 887,929 |
| money market | 330,798 | 330,798 | 330,798 | - |
| Time deposits | 1,400 | 1,412 | - | - |
| Subordinated <br> debentures | 13,401 | 8,042 | - | - |
|  | 19,414 | 19,414 | 19,414 | - |

Securities sold
under agreements
to repurchase
Interest rate
swaps, liability $942942 \quad$ - 942

The fair value of commitments to extend credit is estimated based on the amount of unamortized deferred loan commitment fees. The fair value of letters of credit is based on the amount of unearned fees plus the estimated cost to terminate the letters of credit. Fair values of unrecognized financial instruments, including commitments to extend credit, and the fair value of letters of credit are considered immaterial.

|  | Fair Value Measurements at Reporting Date Using |  |  |
| :--- | :--- | :--- | :--- |
| Quoted prices in active | Significant other |  |  |
| observable | Significant |  |  |
| markets for identical | inputs | unobservable |  |
| Fair value | assets | inputs |  |
| September 30, 2015 | (Level 1) | (Level 2) | (Level 3) |

Investment
securities
available for sale
U.S. Government agency securities \$ 17,172 \$

17,172 \$
Federally insured student loan securities 117,532 117,532
Obligations of states and political subdivision
Residential mortgage-backed $\begin{array}{llll}\text { securities } & 369,930 & \text { - } & 369,930\end{array}$
Commercial
mortgage-backed
securities 72,76

Foreign debt securities 58,454 8,824 72,766

Other debt
$\begin{array}{llll}\text { securities } & 109,418 & 28,552 & 80,866\end{array}$
Total investment
securities
available for sale $1,316,705 \quad 38,523 \quad 1,278,182$
Loans held for
sale
354,600
354,600

Investment in unconsolidated
entity, senior note 171,800

| Investment in <br> unconsolidated <br> entity, |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| subordinated <br> note | 14,856 |  |  |  |  |  |
| Interest rate |  |  |  |  |  |  |
| swaps, liability | 1,771 |  | - | - | 14,856 |  |
|  | $\$$ | $1,856,190$ | $\$$ | 38,523 | $\$$ | 1,771 |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |


|  | Fair Value Measurements at Reporting Date Using |  |  |
| :--- | :--- | :--- | :--- |
| Quoted prices in active | Significant other |  |  |
|  | markets for identical | observable | Significant |
| unobservable |  |  |  |
| Fair value | assets | inputs | inputs |
| December 31, 2014 | (Level 1) | (Level 2) | (Level 3) |

Investment
securities
available for sale
U.S. Government agency securities \$

16,561 \$
16,561 \$
Federally insured
student loan
securities 126,012
126,012
Obligations of states and political subdivisions 612,648

1,182
611,466
Residential
mortgage-backed
securities 422,129
Commercial
mortgage-backed
securities 123,239

123,239
Foreign debt
securities
Other debt
securities
126,172
51,007
74,344
Total investment
securities

| available for sale | $1,493,639$ | 66,287 | $1,425,986$ |
| :--- | :--- | :--- | :--- |

Loans held for

| sale 217,080 | - | - | 217,080 |
| :--- | :--- | :--- | :--- |

$\begin{array}{llll}\text { Investment in } & 178,187 & - & - \\ 178,187\end{array}$
unconsolidated
entity, senior note
Investment in unconsolidated entity,

| subordinated note | 15,408 |  | - | - | 15,408 |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Interest rate |  |  |  |  |  |
| swaps, liability | 942 |  | - | 942 | - |
|  | $\$$ | $1,903,372$ | $\$$ | 66,287 | $\$$ |

In addition, ASC 820, "Fair Value Measurements and Disclosures", establishes a common definition for fair value to be applied to assets and liabilities. It clarifies that fair value is an exit price, representing the amount that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. It also establishes a framework for measuring fair value and expands disclosures concerning fair value measurements. ASC 820 establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). Level 1 valuation is based on quoted market prices for identical assets or liabilities to which the Company has access at the measurement date. Level 2 valuation is based on other observable inputs for the asset or liability, either directly or indirectly. This includes quoted prices for similar assets in active or inactive markets, inputs other than quoted prices that are observable for the asset or liability such as yield curves, volatilities, prepayment speeds, credit risks, default rates, or inputs that are derived principally from, or corroborated through, observable market data by market-corroborated reports. Level 3 valuation is based on "unobservable inputs" which the Company believes is the best information available in the circumstances. A financial instrument's level within the fair value hierarchy is based on the lowest level of input that is significant to the fair value measurement. The changes in the Company's Level 3 assets measured at fair value on a recurring basis, segregated by fair value hierarchy level, are summarized below (in thousands):

Fair Value Measurements Using
Significant Unobservable Inputs
(Level 3)


Purchases, issuances,
and settlements
26


```
Fair Value Measurements Using
Significant Unobservable Inputs
(Level 3)
Investment in
unconsolidated entity
    September 30,2015 December 31, 2014
    $ 193,595 $
(6,939)
$ 186,656 $
193,595
```

    Transfers into level 3
    Transfers out of level 3
    Total gains or losses (realized/unrealized)
    Included in earnings
    Included in other comprehensive income
    Purchases, issuances, and settlements
    Purchases -
    Issuances
    Sales
    Settlements
    Ending balance
    The amount of total gains or losses for the period included in earnings attributable to the change in unrealized gains or losses relating to assets still held at the reporting date.
\$ - \$

Assets measured at fair value on a nonrecurring basis, segregated by fair value hierarchy, during the periods shown are summarized below (in thousands):

|  | Fair Value Measurements at <br> Quoted prices in active |  |  |  |
| :--- | :--- | :--- | :--- | :--- |
| markets for identical | Significant other <br> observable | Significant <br> unobservable |  |  |
| Description | Fair value | September 30, 2015 | assets | (Level 1) |

Impaired
loans -
collateral
dependent \$ 2,669 \$

Fair Value Measurements at Reporting Date Using Quoted prices in active Significant other Significant markets for identical observable unobservable
Fair value assets inputs inputs (1)

Description (Level 1) (Level 2) (Level 3)

| Impaired <br> loans - <br> collateral <br> dependent | $\$$ | 2,450 | $\$$ | - | $\$$ |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Intangible |  | - | - | $\$$ | 2,45 |
| assets | 6,228 | 8,678 | $\$$ | - | $\$$ |
|  | $\$$ |  |  |  |  |
|  |  |  |  |  |  |

(1) The method of valuation approach for the impaired loans was the market value approach based upon appraisals of the underlying collateral by external appraisers, reduced by $7-10 \%$ for estimated selling costs. Intangible assets are valued based upon internal analyses.

At September 30, 2015, impaired loans that are measured based on the value of underlying collateral have been presented at their fair value, less costs to sell, of $\$ 2.7$ million through specific reserves and other write downs of $\$ 158,000$ or by recording charge-offs when the carrying value exceeds the fair value. Included in the impaired balance at September 30, 2015 were troubled debt restructured loans with a balance of $\$ 512,000$ which had specific reserves of $\$ 21,000$. Valuation techniques consistent with the market and/or cost approach were used to measure fair value and primarily included observable inputs for the individual impaired loans being evaluated such as recent sales of similar assets or observable market data for operational or carrying costs. In cases where such inputs were unobservable, the loan balance is reflected within the Level 3 hierarchy. The fair value of other real estate owned is based on an appraisal of the property using the market approach for valuation.

Note 9. Derivatives

The Company utilizes derivative instruments to assist in the management of interest rate sensitivity by modifying the repricing, maturity and option characteristics on commercial real estate loans held for sale. These instruments are not accounted for as hedges. As of September 30, 2015, the Company had entered into sixteen interest rate swap agreements with an aggregate notional amount of $\$ 67.9$ million. These swap agreements provide for the Company to receive an adjustable rate of interest based upon the three-month London Interbank Offering Rate (LIBOR). The Company recorded a loss of $\$ 830,000$ for the nine months ended September 30, 2015 on derivative instruments. The amount payable by the Company under these swap agreements was $\$ 1.9$ million at September 30, 2015. At September 30, 2015, the Company had minimum collateral posting thresholds with certain of its derivative counterparties and had posted cash collateral of $\$ 2.2$ million.

The maturity dates, notional amounts, interest rates paid and received and fair value of the Company's remaining interest rate swap agreements as of September 30, 2015 are summarized below (in thousands):

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|  | September 30, 2015 |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Maturity date | Notional amount | Interest rate paid | Interest rate received | Fair value |  |
| July 28, 2025 | $\$$ | 8,500 | $2.4 \%$ | $0.29 \%$ | (277) |
| July 31, 2025 | 8,500 | $2.4 \%$ | $0.30 \%$ | $(284)$ |  |
| August 5, 2025 | 6,600 | $2.2 \%$ | $0.30 \%$ | $(145)$ |  |
| August 13, 2025 | 1,800 | $2.2 \%$ | $0.31 \%$ | $(36)$ |  |
| August 17, 2025 | 4,000 | $2.3 \%$ | $0.32 \%$ | $(98)$ |  |
| August 17, 2025 | 2,500 | $2.3 \%$ | $0.32 \%$ | $(61)$ |  |
| August 17, 2025 | 2,500 | $2.3 \%$ | $0.32 \%$ | $(61)$ |  |
| August 24, 2025 | 3,100 | $2.2 \%$ | $0.33 \%$ | $(48)$ |  |
| August 25, 2025 | 3,100 | $2.2 \%$ | $0.33 \%$ | $(43)$ |  |
| August 28, 2025 | 2,200 | $2.2 \%$ | $0.33 \%$ | $(43)$ |  |
| September 10, 2025 | 2,300 | $2.2 \%$ | $0.33 \%$ | $(48)$ |  |
| September 11, 2025 | 11,300 | $2.5 \%$ | $0.33 \%$ | $(492)$ |  |
| September 21, 2025 | 2,500 | $2.3 \%$ | $0.35 \%$ | $(68)$ |  |
| September 30, 2025 | 3,800 | $2.1 \%$ | $0.33 \%$ | $(32)$ |  |
| September 30, 2025 | 3,400 | $2.1 \%$ | $0.33 \%$ | $(28)$ |  |
| October 1, 2025 | 1,800 |  | $2.1 \%$ | $0.33 \%$ | $(7)$ |
| Total | $\$$ | 67,900 |  |  | $\$$ |

Note 10. Other Identifiable Intangible Assets

On November 29, 2012, the Company acquired certain software rights and personnel of a prepaid card program manager in Europe for approximately $\$ 1.8$ million. With this acquisition the Company expects to establish a European prepaid card presence. The Company allocated the majority of the $\$ 1.8$ acquisition cost to software used for its prepaid card business, with related services provided by its European data processing subsidiary. The software is being amortized over eight years. Amortization expense is $\$ 217,000$ per year ( $\$ 1.1$ million over the next five years). The gross carrying amount of the software is $\$ 1.8$ million and as of September 30, 2015 and the accumulated amortization was $\$ 735,000$.

The Company accounts for its customer list in accordance with ASC 350, Intangibles-Goodwill and Other. The acquisition of the Stored Value Solutions division of Marshall Bank First in 2007 resulted in a customer list intangible of $\$ 12.0$ million which is being amortized over a 12 year period. Amortization expense is $\$ 1.0$ million per year ( $\$ 5.0$ million over the next five years). The gross carrying amount of the customer list intangible is $\$ 12.0$ million and as of September 30, 2015 the accumulated amortization was $\$ 7.7$ million. For both 2015 and 2014, amortization expense for the third quarter was $\$ 250,000$ and for the nine months was $\$ 750,000$.

Note 11. Recent Accounting Pronouncements

In January 2014, FASB Accounting Standards Update ("ASU") No. 2014-04, amended ASC Sub-Topic 310-40 "Receivables-Troubled Debt Restructurings by Creditors." The amendments clarify that an in substance repossession or foreclosure occurs, and the Company is considered to have received physical possession of residential real estate property collateralizing a mortgage loan, upon either (1) the creditor obtaining legal title to the residential real estate property upon completion of a foreclosure or (2) the borrower conveying all interest in the residential real estate property to the creditor to satisfy that loan through completion of a deed in lieu of foreclosure or through a similar legal agreement. The amendments in this update are effective for the annual periods beginning on or after December 15, 2014 and an entity can elect to adopt the amendments in this update using either a modified retrospective transition method or a prospective transition method as allowed in ASU No. 2014-04. The implementation of ASU No. 2014-04 did not have a material effect on the Company's consolidated financial statements.

In April 2014, the FASB issued ASU No. 2014-08 (ASU 2014-08), "Presentation of Financial Statements (Topic 205) and Property, Plant and Equipment (Topic 360)". ASU 2014-08 amends the requirements for reporting discontinued operations and requires additional disclosures about discontinued operations. Under the new guidance, only disposals representing a strategic shift in operations or that have a major effect on the Company's operations and financial results should be presented as discontinued operations. This new accounting guidance is effective for annual periods beginning after December 15, 2014. The Company adopted ASU 2014-08 as presented in the Consolidated Balance Sheets, Consolidated Statements of Operations, Consolidated Statements of Cash Flows and Note W, Discontinued Operations.

In May 2014, the FASB issued ASU 2014-09, "Revenue from Contracts with Customers". This ASU establishes a comprehensive revenue recognition standard for virtually all industries, including those that previously followed industry-specific guidance such as the real estate and construction industries. The revenue standard's core principal is built on the contract between a vendor and a customer for the provision of goods and services. It attempts to depict the exchange of rights and obligations between the parties in the pattern of revenue recognition based on the consideration to which the vendor is entitled. To accomplish this, the standard requires five basic steps: (i) identify the contract with the customer, (ii) identify the performance obligations in the contract, (iii) identify the transaction price, (iv) allocate the transaction price to the performance obligations in the contract, and (v) recognize revenue when (or as) the entity satisfies the performance obligation. Three basic transition methods are available - full retrospective, retrospective with certain practical expedients, and a cumulative effect approach. Under the cumulative effect alternative, an entity would apply the new revenue standard only to contracts that are incomplete under legacy U.S. GAAP at the date of initial application and recognize the cumulative effect of the new standard as an adjustment to the opening balance of retained earnings. The guidance in this ASU is effective for annual periods and interim reporting periods within those annual periods, beginning after December 15, 2016. The Company is currently evaluating the new guidance to determine the impact, if any, that it will have on the consolidated financial statements.

In June 2014, the FASB issued ASU 2014-11, "Transfers and Servicing". The amendments in this update require that repurchase-to-maturity transactions be accounted for as secured borrowings consistent with the accounting for other repurchase agreements. In addition, the amendments require separate accounting for a transfer of a financial asset executed contemporaneously with a repurchase agreement with the same counterparty (a repurchase financing), which will result in secured borrowing accounting for the repurchase agreement. The amendments require an entity to disclose information about transfers accounted for as sales in transactions that are economically similar to repurchase agreements, in which the transferor retains substantially all of the exposure to the economic return on the transferred financial asset throughout the term of the transaction. In addition the amendments require disclosure of the types of collateral pledged in repurchase agreements, securities lending transactions, and repurchase-to-maturity transactions and the tenor of those transactions. The guidance in this ASU was effective for annual and interim periods beginning after December 15, 2014. The adoption of this ASU did not have a significant impact on the Company's financial condition or results of operations.

In August 2014, the FASB issued ASU 2014-14, "Receivables - Troubled Debt Restructurings by Creditors (Subtopic 310-40): Classification of Certain Government-Guaranteed Mortgage Loans upon Foreclosure". The guidance in this ASU affects creditors that hold government-guaranteed mortgage loans, including those guaranteed by the Federal Housing Administration and the Veterans Administration. It requires that a mortgage loan be derecognized and a separate other receivable be recognized upon foreclosure if the following conditions are met:

1. The loan has a government guarantee that is not separable from the loan before foreclosure.
2. At the time of foreclosure, the creditor has the intent to convey the real estate property to the guarantor and make a claim on the guarantee, and the creditor has the ability to recover under the claim.
3. At the time of foreclosure, any amount of the claim that is determined on the basis of the fair value of the real estate is fixed.

Upon foreclosure, the separate other receivable should be measured based on the amount of the loan balance (principal and interest) expected to be recovered from the guarantor. The guidance in this ASU was effective for public business entities for annual periods, and interim periods within those annual periods, beginning after December 15, 2014. The guidance may be applied using a prospective transition method in which a reporting entity applies the guidance to foreclosures that occur after the date of adoption, or a modified retrospective transition using a cumulative-effect adjustment (through a reclassification to a separate other receivable) as of the beginning of the annual period of adoption. Prior periods should not be adjusted. A reporting entity must apply the same method of transition as elected under ASU 2014-04. The adoption of this ASU did not have a significant impact on the Company's financial condition or results of operations.

Note 12. Regulatory Matters

It is the policy of the Federal Reserve that financial holding companies should pay cash dividends on common stock only out of income available over the past year and only if prospective earnings retention is consistent with the organization's expected future needs and financial condition. The policy provides that a financial holding company should not maintain a level of cash dividends that undermines the financial holding company's ability to serve as a source of strength to its banking subsidiaries.

Various federal and state statutory provisions limit the amount of dividends that subsidiary banks can pay to their holding companies without regulatory approval. Under Delaware banking law, the Bank's directors may declare dividends on common or preferred stock of so much of its net profits as they judge expedient, but the Bank must, before the declaration of a dividend on common stock from net profits, carry $50 \%$ of its net profits from the preceding period for which the dividend is paid to its surplus fund until its surplus fund amounts to $50 \%$ of its capital stock and thereafter must carry $25 \%$ of its net profits for the preceding period for which the dividend is paid to its surplus fund until its surplus fund amounts to $100 \%$ of its capital stock.

In addition to these explicit limitations, federal and state regulatory agencies are authorized to prohibit a banking subsidiary or financial holding company from engaging in an unsafe or unsound practice. Depending upon the
circumstances, the agencies could take the position that paying a dividend would constitute an unsafe or unsound banking practice. In August, 2015, the Bank entered into an Amendment to a 2014 Consent Order with the FDIC pursuant to which the Bank may not pay dividends without prior FDIC approval. On May 11, 2015, the Company had received a Supervisory Letter pursuant to which the Company may not pay dividends without prior Federal Reserve approval. The Federal Reserve approved the payment of the interest on the Company's trust preferred securities due September 15, 2015. Future payments are subject to future approval by the Federal Reserve.

The Company and Bank are subject to various regulatory capital requirements administered by the federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory and possible additional discretionary actions by regulators that, if undertaken, could have a direct material effect on the Company's consolidated financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Company and the Bank must meet specific capital guidelines that involve quantitative measures of their assets, liabilities and certain off-balance-sheet items as calculated under regulatory accounting practices. The capital amounts and classification of the Company and the Bank are also subject to qualitative judgments by the regulators about components, risk weightings and other factors.

Note 13. Legal

On July 17, 2014, a class action securities complaint captioned Fletcher v. The Bancorp Inc., et al., was filed in the United States District Court for the District of Delaware. A consolidated version of that class action complaint was filed before the same court on January 23, 2015 on behalf of Lead Plaintiffs Arkansas Public Employees Retirement System and Arkansas Teacher Retirement System under the caption of In re The Bancorp Inc. Securities Litigation. On October 26, 2015, Lead Plaintiffs filed an amended consolidated complaint against Bancorp, Betsy Z. Cohen, Paul Frenkiel, Frank M. Mastrangelo and Jeremy Kuiper, which alleges that during a class period beginning January 26, 2011 through June 26, 2015, the defendants made materially false and/or misleading statements and/or failed to disclose that (i) Bancorp had wrongfully extended and modified problem loans and under-reserved for loan losses due to adverse
loans, (ii) Bancorp's operations and credit practices were in violation of the BSA, and (iii) as a result, Bancorp's financial statements, press releases and public statements were materially false and misleading during the relevant period. The amended consolidated complaint further alleges that, as a result, the price of Bancorp's common stock was artificially inflated and fell once the defendants' misstatements and omissions were revealed, causing damage to the plaintiffs and the other members of the class. The complaint asks for an unspecified amount of damages, prejudgment and post-judgment interest and attorneys' fees. The defendants have until November 23, 2015, to file a motion to dismiss the amended consolidated complaint. This litigation is in its preliminary stages. We have been advised by our counsel in the matter that reasonably possible losses cannot be estimated. We believe that the complaint is without merit and we intend to defend vigorously.

In addition, we are a party to various routine legal proceedings arising out of the ordinary course of our business. Management believes that none of these actions, individually or in the aggregate, will have a material adverse effect on our financial condition or operations.

Note 14. Segment Financials

The Company performed a strategic evaluation of its businesses in the third quarter of 2014. As a result of the evaluation the Company decided to discontinue its commercial lending operations, as described in Note 15. Discontinued Operations. The shift from a traditional bank balance sheet led the Company to evaluate its continuing operations. Based on the continuing operations of the Company, it was determined that there would be four segments of the business; specialty finance, payments, corporate and discontinued operations. Specialty finance includes commercial loan sales, SBA loans, leasing and SBLOCs and any deposits generated by those business lines. Payments include prepaid cards, merchant payments and healthcare accounts. Corporate includes the investment portfolio, corporate overhead and other non-allocated expenses. Investment income is allocated to the payments segment. These operating segments reflect the way the Company views its operations.

For the three months ended September 30, 2015

|  | Specialty finance <br> (in thousands) | Payments | Corporate | Discontinued <br> operations | Total |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Interest <br> income | $\$$ | 12,789 | $\$$ | $\$$ | 8,404 | $\$$ | - |
| Interest | - | 8,404 | $(8,404)$ | - | - |  |  |
| allocation | - | 1,918 | 209 | - | 3,395 |  |  |
| Interest <br> expense | 1,267 | 6,486 | $(209)$ | - | 17,798 |  |  |
| Net interest <br> income | 11,522 | - | - | - | 625 |  |  |



For the three months ended September 30, 2014

|  | Specia <br> (resta <br> (in th |  | Payments (restated) |  | Corporate (restated) |  | Discontinued operations (restated) |  | Total (restated) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest income | \$ | 9,160 | \$ | 15 | \$ | 8,858 | \$ | - | \$ | 18,033 |
| Interest |  |  |  |  |  |  |  |  |  |  |
| allocation | - |  | 8,858 |  | $(8,858)$ |  | - |  | - |  |
| Interest expense | 985 |  | 1,537 |  | 243 |  | - |  | 2,765 |  |
| Net interest income | 8,175 |  | 7,336 |  | (243) |  | - |  | 15,268 |  |
| Provision for loan and lease losses | 158 |  | - |  | - - |  | - |  | 158 |  |
| Non-interest income | 4,313 |  | 15,975 |  | 19 |  | - |  | 20,307 |  |


| Non-interest expense | 8,749 |  | 12,519 |  | 11,867 |  | - |  | 33,135 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income (loss) from continuing operations |  |  |  |  |  |  |  |  |  |  |
| before taxes | 3,581 |  | 10,791 |  | $(12,091)$ |  | - |  | 2,282 |  |
| Income taxes | - |  | - |  | $(3,560)$ |  | - |  | $(3,560)$ |  |
| Income (loss) from continuing operations | 3,581 |  | 10,791 |  | $(8,531)$ |  | - |  | 5,842 |  |
| Income from discontinued operations | - |  | - |  | - |  | 19,127 |  | 19,127 |  |
| Net income (loss) | \$ | 3,581 | \$ | 10,791 | \$ | $(8,531)$ | \$ | 19,127 | \$ | 24,969 |

For the nine months ended September 30, 2015

|  | Specialty <br> (in thou | inance <br> ds) | Payments |  | Corporate |  | Discontinued operations |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest income | \$ | 34,993 | \$ | 11 | \$ | 26,278 | \$ | - | \$ | 61,282 |
| Interest |  |  |  |  |  |  |  |  |  |  |
| allocation | - |  | 26,278 |  | $(26,278)$ |  | - |  | - |  |
| Interest expense | 3,745 |  | 5,568 |  | 620 |  | - |  | 9,933 |  |
| Net interest income | 31,248 |  | 20,721 |  | (620) |  | - |  | 51,349 |  |
| Provision | 1,800 |  | - |  | ( |  | - |  | 1,800 |  |
| Non-interest income | 14,017 |  | 48,721 |  | 62 |  | - |  | 62,800 |  |
| Non-interest expense | 34,111 |  | 90,174 |  | 10,804 |  | - |  | 135,089 |  |
| Income (loss) from continuing operations |  |  |  |  |  |  |  |  |  |  |
| before taxes | 9,354 |  | $(20,732)$ |  | $(11,362)$ |  | - |  | $(22,740)$ |  |
| Income taxes | - |  |  |  | $(10,817)$ |  | - |  | $(10,817)$ |  |
| Income (loss) from continuing |  |  |  |  |  |  |  |  |  |  |
| operations | 9,354 |  | $(20,732)$ |  | (545) |  | , |  | $(11,923)$ |  |
|  | - |  | - |  |  |  | 6,736 |  | 6,736 |  |

Income from
discontinued operations
Net income

| (loss) | $\$$ | 9,354 | $\$$ | $(20,732)$ | $\$$ | $(545)$ | $\$$ | 6,736 | $\$$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

For the nine months ended September 30, 2014

|  | Specialty (restated) <br> (in thous | nance <br> ds) | Payments (restated) |  | Corporate (restated) |  | Discontinued operations (restated) | Total (restated) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest income | \$ | 26,396 | \$ | 43 | \$ | 25,759 | \$ - | \$ | 52,198 |
| Interest |  |  |  |  |  |  |  |  |  |
| allocation <br> Interest | - |  | 25,759 |  | $(25,759)$ |  | - | - |  |
| expense | 2,977 |  | 4,565 |  | 946 |  | - | 8,488 |  |
| Net interest income | 23,419 |  | 21,237 |  | (946) |  | - | 43,710 |  |
| Provision | 2,606 |  | - |  | - |  | - | 2,606 |  |
| Non-interest income | 18,394 |  | 48,931 |  | 49 |  | - | 67,374 |  |
| Non-interest expense | 28,909 |  | 56,512 |  | 12,932 |  | - | 98,352 |  |
| Income (loss) from continuing operations |  |  |  |  |  |  |  |  |  |
| before taxes | 10,299 |  | 13,656 |  | $(13,829)$ |  | - | 10,126 |  |
| Income taxes | - |  | - |  | (594) |  | - | (594) |  |
| Income (loss) from continuing operations | 10,299 |  | 13,656 |  | $(13,235)$ |  | - | 10,720 |  |
| Income from discontinued operations | - |  | - - |  | - |  | 26,198 | 26,198 |  |
| Net income (loss) | \$ | 10,299 | \$ | 656 | \$ | $(13,235)$ | \$ 26,198 | \$ | 36,918 |

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Specialty finance Payments Corporate Discontinued operations Total (in thousands)

Total

| assets | $\$$ | $1,420,811$ | $\$$ | 34,656 | $\$$ | $2,647,251$ | $\$$ | 611,729 | $\$$ | $4,714,447$ |
| :--- | :--- | ---: | :--- | ---: | :--- | ---: | :--- | ---: | :--- | :--- |
| Total |  |  |  |  |  |  |  |  |  |  |
| liabilities | $\$$ | $1,287,252$ | $\$$ | $2,877,916$ | $\$$ | 235,582 | $\$$ |  | $\$$ | $4,400,750$ |

December 31, 2014

| Total assets | Specialty finance (in thousands) |  | Payments |  | Corporate |  | Discontinued operations |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | \$ | 1,099,914 | \$ | 30,503 | \$ | 2,967,971 | \$ | 887,929 | \$ | 4,986,317 |
| Total |  |  |  |  |  |  |  |  |  |  |
| liabilities | \$ | 1,165,567 | \$ | 3,198,129 | \$ | 303,598 | \$ | - | \$ | 4,667,294 |

Note 15. Discontinued Operations

The Company performed a strategic evaluation of its businesses in the third quarter of 2014 and decided to discontinue its commercial lending operations to focus on its specialty finance lending. The loans which constitute the commercial loan portfolio are in the process of disposition. As such, financial results of the commercial lending operations are presented as separate from continuing operations on the consolidated statements of operations and assets of the commercial lending operations to be disposed are presented as assets held for sale on the consolidated balance sheets.

The following table presents financial results of the commercial lending business included in net income (loss) from discontinued operations for the three months and nine months ended September 30, 2015 and 2014.

| For the three months ended September 30, <br> 2015 | For the nine months ended September 30, <br> (restated) | 2015 |
| :--- | :--- | :--- | :--- | :--- | :--- |



September 30, December 31,
2015
2014
(in thousands)
Loans, net \$
Other assets 23,047
Total assets \$

588,682 \$
20,530
611,729 \$

867,399
887,929

Based upon an independent third party review, the Company marked the commercial lending portfolio in discontinued operations to lower of cost or market. The third party reviewed the majority of the credit portfolio and determined fair value for each specific loan that was reviewed. Based on that review, weighted average fair values were applied to the loans not specifically reviewed. The results of discontinued operations do not include any future severance payments. Of the approximately $\$ 1.1$ billion in book value of loans in

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that portfolio as of the September 30, 2014 date of discontinuance of operations, $\$ 588.7$ million of loans remain in assets held for sale on the balance sheet, reflecting related sales and paydowns. The Company is attempting to sell those remaining loans. Additionally, the balance sheet reflects $\$ 186.7$ million in investment in unconsolidated entity, which is comprised of notes owned by the Company as a result of the sale of certain discontinued loans.

A table showing the balance sheet prior to discontinued operations as of September 30, 2014, the date of discontinuance, and the adjustments reflecting transfers to discontinued operations is as follows.

September 30, 2014
Discontinued operations
As previously reported adjustments
As restated (in thousands)

## ASSETS

Cash and cash equivalents

| Cash and due from banks | $\$$ | 11,641 | $\$$ | $(1,728)$ | $\$$ |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Interest earning deposits at Federal | 430,117 |  | - |  | 9,913 |
| Reserve Bank |  |  | 430,117 |  |  |
| Securities purchased under agreements to <br> resell | 55,450 | - | 55,450 |  |  |
| Total cash and cash equivalents | 497,208 | $(1,728)$ | 495,480 |  |  |

Investment securities, available-for-sale, at fair value
Investment securities, held-to-maturity
(fair value $\$ 94,889$ )
Commercial loans held for sale
Loans, net of deferred loan fees and costs
Allowance for loan and lease losses
Loans, net
Federal Home Loan and Atlantic Central
Bankers Bank stock
Premises and equipment, net
Accrued interest receivable
17,536
15,028 (3,967)
6,573
-
1,442,049

Intangible assets, net
Other real estate owned
Deferred tax asset, net
24,718
$(23,993)$
96,951 - 96,951
136,115 - 136,115
$1,926,898 \quad(1,070,470) \quad 856,428$
$(3,832)$
$(1,468)$
856,428
$(1,071,938) \quad-\quad-\quad$

Assets held for sale
Other assets
71,02
$(35,698) \quad 1,101,727$
1,101,727
851,128

Total assets
39,147
(101)

3,409
3,409
17,536
$\square$

| Time deposits | 231 | - | 231 |
| :--- | :--- | :--- | :--- |
| Time deposits, $\$ 100,000$ and over | 2,895 | - | 2,895 |
| Total deposits | $3,881,625$ | - | $3,881,625$ |
| Securities sold under agreements to |  |  |  |
| repurchase | 21,496 | - | 21,496 |
| Subordinated debenture | 13,401 | - | 13,401 |
| Other liabilities | 23,603 | - | 23,603 |
| Total liabilities | $3,940,125$ | - | $3,940,125$ |

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| SHAREHOLDERS' EQUITY |  |  |  |
| :--- | :--- | :--- | :--- |
| Common stock - authorized, 50,000,000 shares of |  |  |  |
| $\$ 1.00$ par |  |  |  |
| value: $37,808,777$ shares issued at September 30, |  |  |  |
| 2014 | 37,809 | - | $(86009$ |
| Treasury stock, at cost (100,000 shares) | $(866)$ | - | 297,122 |
| Additional paid-in capital | 297,122 | - | $(48,435)$ |
| Retained earnings | $(48,435)$ | - | 11,368 |
| Accumulated other comprehensive income | 11,368 | - | 296,998 |
| Total shareholders' equity | 296,998 | $-\$ \$ 4,237,123$ |  |

Note 16. Subsequent Events

The Company evaluated its September 30, 2015 financial statements for subsequent events through the date the financial statements were issued.

On October 23, 2015, the Bank entered into an Asset Purchase Agreement (the "Agreement") with HealthEquity, Inc. (HealthEquity), pursuant to which Bancorp on such date (i) sold to HealthEquity all of Bancorp's right, title and interest in certain assets consisting primarily of approximately 170,000 health savings accounts totaling more than $\$ 400$ million in deposits, and certain related contracts (the Disposed Assets), and (ii) transferred to HealthEquity, and HealthEquity assumed from the Bank, certain related liabilities. The purchase price paid by HealthEquity was $\$ 34,425,000$. Prior to closing, the Bank served as trustee or custodian for the health savings accounts included in the Disposed Assets; the Bank will continue acting as such for a transition period. The $\$ 34,425,000$ gain upon sale, net of disposition and transaction expenses, will be recorded as income in the fourth quarter of 2015. As a result of the sale, approximately $\$ 400$ million of related deposits are planned to be transferred to the purchaser in December, 2015.

Part I - Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operation

Forward-Looking Statements

When used in this Form 10-Q, the words "believes" "anticipates" "expects" and similar expressions are intended to identify forward-looking statements. Such statements are subject to certain risks and uncertainties more particularly described in Item 1A, under the caption "Risk Factors," in our Annual Report on Form 10-K for the year ended December 31,

2013 and in other of our public filings with the Securities and Exchange Commission. These risks and uncertainties could cause actual results to differ materially from those expressed or implied in this Form 10-Q. We caution readers not place undue reliance on these forward-looking statements, which speak only as of the date hereof. We undertake no obligation to publicly revise or update these forward-looking statements to reflect events or circumstances after the date of this report except as required by applicable law.

In the following discussion we provide information about our results of operations, financial condition, liquidity and asset quality. We intend that this information facilitate your understanding and assessment of significant changes and trends related to our financial condition and results of operations. You should read this section in conjunction with "Management's Discussion and Analysis of Financial Condition and Results of Operation" included in our Annual Report on Form 10-K for the year ended December 31, 2013.

Overview

We are a Delaware financial holding company and our primary subsidiary, wholly owned, is The Bancorp Bank, which we refer to as the Bank. The vast majority of our revenue and income is currently generated through the Bank. In our continuing lending operations we have four primary lines of specialty lending: securities backed lines of credit, or SBLOC, automobile fleet and other equipment leasing, Small Business Administration, or SBA, loans and loans generated for sale into capital markets primarily through commercial mortgage backed securities, or CMBS. SBLOCs are loans which are generated through institutional banking affinity groups and are collateralized by marketable securities. SBLOCs are typically offered in conjunction with brokerage accounts and are offered nationally. Automobile fleet and other equipment leases are generated in a number of Atlantic Coast and other states. SBA loans and loans generated for sale into CMBS capital markets are made nationally.

In our banking operations, we focus on providing our services on a national basis to organizations with a pre-existing customer base who can use one or more selected banking services tailored to support or complement the services provided by these organizations to
their customers. These services include private label banking; credit and debit card processing for merchants affiliated with independent service organizations; and prepaid cards, also known as stored value cards, for insurers, incentive plans, large retail chains and consumer service organizations. We typically provide these services under the name and through the facilities of each organization with whom we develop a relationship. We refer to this, generally, as affinity group banking. Our private label banking, merchant processing and prepaid card programs are a source of fee income and low-cost deposits. In Europe, we maintain three operational service subsidiaries and one subsidiary through which we offer prepaid card issuing services.

In the third quarter of 2014, we decided to discontinue our Philadelphia-based commercial lending operations. The loans which constitute that portfolio are in the process of disposition. This represents a strategic shift to a focus on our national specialty lending programs including small fleet leasing, SBLOC, CMBS origination and SBA lending. We anticipate using the proceeds from disposition to acquire investment securities and to provide liquidity to fund growth in our continuing specialty lending lines. Yields we obtain from reinvestment of the proceeds will be subject to economic and other conditions at the time of reinvestment, including market interest rates, many of which will be beyond our control. We cannot predict whether income resulting from the reinvestment of loans we hold for sale resulting from discontinued operations will match or exceed the amount from the sold loans. Of the approximately $\$ 1.1$ billion in book value of loans in that portfolio as of the September 30, 2014 date of discontinuance of operations, $\$ 588.7$ million of loans remain in assets held for sale on the balance sheet, reflecting related sales and paydowns. We are attempting to sell those remaining loans. Additionally, the balance sheet reflects $\$ 186.7$ million in investment in unconsolidated entity, which is comprised of notes owned by the Company as a result of the sale of certain discontinued loans.

In the third quarter of 2015, interest income continued increasing primarily as a result of SBLOC, SBA and leasing growth. Interest expense continued at historically low levels, reflecting the Federal Reserve's continued maintenance of low rates. Non-interest income was reduced from the prior year quarterly period, primarily due to variability in CMBS loan sales income resulting from lower margins, which reflected widened credit spreads. Non-interest expense reflected increased lookback expenses related to BSA consultants which, with the variability in CMBS income, were the primary components in a continuing operations loss for the quarter.

## Critical Accounting Policies and Estimates

Our accounting and reporting policies conform with accounting principles generally accepted in the United States and general practices within the financial services industry. The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the amounts reported in the financial statements and the accompanying notes. Actual results could differ from those estimates. We believe that the determination of our allowance for loan and lease losses, our determination of the fair value of financial instruments and the level in which an instrument is placed within the valuation hierarchy, our determination of other than temporary impairment, and income taxes involve a higher degree of judgment and complexity than our other significant accounting policies.

We determine our allowance for loan and lease losses with the objective of maintaining a reserve level we believe to be sufficient to absorb our estimated probable credit losses. We base our determination of the adequacy of the allowance on periodic evaluations of our loan portfolio and other relevant factors. However, this evaluation is inherently subjective as it requires material estimates, including, among others, expected default probabilities, the amount of loss we may incur on a defaulted loan, expected commitment usage, the amounts and timing of expected future cash flows on impaired loans, value of collateral, estimated losses on consumer loans and residential mortgages, and general amounts for historical loss experience. We also evaluate economic conditions and uncertainties in
estimating losses and inherent risks in our loan portfolio. To the extent actual outcomes differ from our estimates, we may need additional provisions for loan losses. Any such additional provisions for loan losses will be a direct charge to our earnings. See "Allowance for Loan and Lease Losses".

The fair value of a financial instrument is defined as the amount at which the instrument could be exchanged in a current transaction between willing parties, other than in a forced or liquidation sale. We estimate the fair value of a financial instrument using a variety of valuation methods. Where financial instruments are actively traded and have quoted market prices, quoted market prices are used for fair value. When the financial instruments are not actively traded, other observable market inputs, such as quoted prices of securities with similar characteristics, may be used, if available, to determine fair value. When observable market prices do not exist, we estimate fair value. Our valuation methods and inputs consider factors such as types of underlying assets or liabilities, rates of estimated credit losses, interest rate or discount rate and collateral. Our best estimate of fair value involves assumptions including, but not limited to, various performance indicators, such as historical and projected default and recovery rates, credit ratings, current delinquency rates, loan-to value ratios and the possibility of obligor refinancing.

At the end of each quarter, we assess the valuation hierarchy for each asset or liability measured. From time to time, assets or liabilities may be transferred within hierarchy levels due to changes in availability of observable market inputs to measure fair value at the measurement date. Transfers into or out of hierarchy levels are based upon the fair value at the beginning of the reporting period.

We periodically review our investment portfolio to determine whether unrealized losses on securities are temporary, based on evaluations of the creditworthiness of the issuers or guarantors, and underlying collateral, as applicable. In addition, we consider the continuing performance of the securities. We recognize credit losses through the income statement. If management believes market value losses are temporary and that we have the ability and intention to hold those securities to maturity, we recognize the reduction in other comprehensive income, through equity.

We account for income taxes under the liability method whereby we determine deferred tax assets and liabilities based on the difference between the carrying values on our financial statements and the tax basis of assets and liabilities as measured by the enacted tax rates which will be in effect when these differences reverse. Deferred tax expense (benefit) is the result of changes in deferred tax assets and liabilities. The Company is currently utilizing the tax expenses as calculated on year-to-date numbers, since small changes in annual estimates would have a significant change in the annual effective rate. The Company is currently utilizing the tax expenses as calculated on year-to-date numbers, since small changes in annual estimates would have a significant change in the annual effective rate.

## Financial Statement Restatement; Regulatory Actions

We have adjusted our financial statement presentation for items related to discontinued operations. Separately, we have restated our financial statements for periods from 2010 through September 30, 2014, the last date through which financial statements previously had been filed prior to our filing of our Annual Report on Form 10-K for the year ended December 31, 2014 in September 2015. The restatement reflected the recognition of provisions for loan losses and loan charge-offs for discontinued operations in periods earlier than those in which those charges were initially recognized. The majority of these loan charges were originally recognized in 2014, primarily in the third quarter, when commercial lending operations were discontinued. An additional $\$ 28.5$ million of discontinued operations losses that were not previously reported were included within these periods. Also, $\$ 12.7$ million of losses incurred in 2015 related to loans that were resolved before the issuance date of our financial statements and were reflected in our 2014 financial statements. Substantially all of the losses and corresponding restatement adjustments resulted from the discontinued commercial loan operations.

The Bank has entered into a Stipulation and Consent to the Issuance of a Consent Order, or the 2014 Consent Order, with the Federal Deposit Insurance Corporation, or FDIC, which became effective on June 5, 2014. The Bank took this action without admitting or denying any charges of unsafe or unsound banking practices or violations of law or regulation relating to the Bank's Bank Secrecy Act, or BSA, compliance program.

The 2014 Consent Order requires the Bank to take certain affirmative actions to comply with its BSA obligations, among them: appoint a qualified BSA/OFAC (Office of Foreign Assets Control) officer; revise the written BSA Compliance Program; develop and implement additional policies and procedures for suspicious activity monitoring and reporting; review and enhance customer due diligence and risk assessment processes; review past account activity to determine whether suspicious activity was properly identified and reported; strengthen internal controls, including augmenting oversight by the Bank's Board of Directors of BSA activities; establish an independent testing program; and develop policies and procedures to govern staffing and training for BSA compliance.

To date, the Bank has implemented multiple upgrades that address the requirements of the 2014 Consent Order, such as appointing a qualified BSA/OFAC officer, increasing oversight and staffing of the BSA compliance function, improving practices and procedures to monitor and report transactions, and increasing training, as well as adopting an independent testing program to ensure adherence to more effective BSA standards. Although these measures have increased and will continue to add to non-interest expense, including significant initial consulting fees, we expect that the growth in our continuing lines of business should, over time, offset these expenses. See "Non- Interest Expense".

Until the Bank submits to the FDIC a BSA report summarizing the completion of certain corrective action, the 2014 Consent Order places some restrictions on certain activities: the Bank is restricted from signing and boarding new independent sales organizations, issuing new non-benefit related reloadable prepaid card programs, establishing new
distribution channels for existing non-benefit reloadable prepaid card programs and originating Automated Clearing House transactions for new merchant-related payments. Until such time as we receive the FDIC's approval, restrictions in these specific areas may potentially impact their growth. We do not believe that these restrictions will have a material impact on current revenue levels. The Bank has utilized one primary consultant related to its BSA-AML (Anti-Money Laundering) program refinement and one primary consultant related to conducting a lookback review of historical transactions to confirm that suspicious activity was properly identified and reported in accordance with applicable law. Subsequent to December 31, 2014 the primary BSA-AML consultant performed services resulting in $\$ 638,000$ in billings reflected as expense in 2015 , with no additional billings expected. The primary consultant for the lookback performed services resulting in $\$ 5.2$ million in billings and expense in the first quarter of 2015 and $\$ 9.1$ million in billings and expense in the second quarter of 2015. Substantially all of the $\$ 11.7$ million BSA consulting expense in third quarter 2015 resulted from the lookback consultant. We cannot now estimate expenses for remaining lookback services; however, we expect that the lookback will be completed in the second quarter of 2016.

On August 27, 2015, the Bank entered into an Amendment to Consent Order, or the Amendment, with the FDIC, amending the 2014 Consent Order. The Bank took this action without admitting or denying any additional charges of unsafe or unsound banking practices or violations of law or regulation relating to continued weaknesses in the Bank's BSA compliance program. The Amendment provides that the Bank may not declare or pay any dividend without the prior written consent of the FDIC and for certain assurances regarding management.

On May 11, 2015, the Federal Reserve issued a letter, or the Supervisory Letter, to us as a result of the 2014 Consent Order and the Amendment, (which, at the time of the Supervisory Letter, was in proposed form), which provides that we may not pay any dividends on our common stock, make any distributions to our European entities or make any interest payments on our trust preferred securities, without the prior written approval of the Federal Reserve. It further provides that we may not incur any debt (excluding payables in the ordinary course of business) or redeem any shares of our stock, without the prior written approval of the Federal Reserve. The Federal Reserve has approved the payment of the interest on the Company's trust preferred securities due September 15, 2015. Future payments are subject to future approval by the Federal Reserve.

We learned through a compliance examination that certain actions of third parties through which we issue cards are being scrutinized by the FDIC. The FDIC has informed us that it is analyzing certain operational aspects related to these card programs which may constitute unfair or deceptive acts or practices regulations under Section 5 of the Federal Trade Commission Act. The operational practices of the third parties identified by the FDIC were the following: practices relating to the termination of a third-party rewards program tied to deposit accounts, including the timing of the notice of termination, and the disclosure of the effects of such termination on the consumer's ability to obtain unredeemed rewards; practices performed by third parties relating to the time frames within which we must respond to a consumer's notice of error with respect to electronic transactions in various types of deposit accounts; and practices relating to the timing and frequency of disclosed account fees and the manner by which the account holder is notified of these fees in periodic statements generated by third parties. While the Bank is contractually indemnified for related losses, civil money penalties, if assessed against the Bank, are not indemnified.

In December, 2014, the FDIC issued new guidance which reclassified the Bank's prepaid card deposits and most other deposits as brokered deposits because such deposits are obtained with the assistance of third parties. The reclassification resulted in a 10 basis point increase in our assessment rate which is reflected in the increased FDIC insurance expense in 2015 compared to the prior year. A reduction in the assessment rate will depend on future FDIC evaluations of the Bank. The Bank's deposits do not exhibit the volatility normally associated with brokered deposits obtained through deposit brokers, and are considered to be stable and low cost.

We are a defendant in a class action filed in July 2014 which, if resolved adversely to us, could materially adversely affect our financial condition and results of operations. This litigation is in its preliminary stages. We believe that the complaint is without merit and intend to defend vigorously. See Part II, Item 1, "Legal Proceedings" in this report.

## Results of Operations

Third quarter 2015 to third quarter 2014
Net Income: Net loss from continuing operations for the third quarter of 2015 was $\$ 7.6$ million, or $\$ .20$ per diluted share, compared to net income of $\$ 5.8$ million, or $\$ .15$ per diluted share for the third quarter of 2014 . After discontinued operations, net loss for the third quarter of 2015 was $\$ 5.6$ million compared to net income of $\$ 25.0$ million for the third quarter of 2014. The $\$ 7.6$ million continuing operations net loss reflected a $\$ 13.3$ million pre-tax loss. Reflected in that loss was $\$ 11.7$ million of BSA lookback consulting expense and a variance in CMBS loan sales income which resulted in a loss on sale of such loans of $\$ 830,000$. Income on sale of CMBS loans in third quarter 2014 amounted to $\$ 2.8$ million. The $\$ 13.3$ million pre-tax loss in third quarter 2015 represented a $\$ 15.6$ million
decrease compared to the $\$ 2.3$ million of income for third quarter 2014. The $\$ 15.6$ million decrease reflected an $\$ 8.9$ million increase in the BSA consulting expense, a $\$ 2.8$ million increase in salary expense, a $\$ 1.2$ million increase in FDIC insurance and a $\$ 3.6$ million decrease in gain on sale of loans. Net interest income increased $\$ 2.5$ million between those respective periods. Non-interest income (excluding security gains and losses) decreased to $\$ 17.6$ million in third quarter 2015 from $\$ 20.3$ million in third quarter 2014, reflecting the $\$ 3.6$ million decrease in gain on sale of loans, an $\$ 815,000$ reduction in prepaid card fees and a $\$ 288,000$ decrease in leasing income. The decrease in prepaid card fees reflected a reduction of certain fees on existing business and the exit in November 2014 of one of the Bank's prepaid card clients as described on our Current Report on Form 8-K filed April 15, 2014. Loss on sale of loans was $\$ 830,000$ for the third quarter of 2015, compared to gain of $\$ 2.8$ million in third quarter 2014 from lower margins which reflected widened credit spreads in 2015. Net income from discontinued operations was $\$ 2.0$ million in third quarter 2015 compared to $\$ 19.1$ million for the third quarter of 2014. The third quarter of 2014 reflected the reversal of loan provisions from prior periods as a result of the 2014 restatement of the financial statements, while the third quarter of 2015 reflected lower interest income due to loan sales and paydowns. Diluted loss per share was $\$ 0.15$ in third quarter 2015 compared to diluted earnings per share of $\$ 0.66$ in the third quarter of 2014.

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Net Interest Income: Our net interest income for third quarter 2015 increased to $\$ 17.8$ million, an increase of $\$ 2.5$ million or $16.6 \%$ from $\$ 15.3$ million in third quarter 2014. Our interest income for third quarter 2015 increased to $\$ 21.2$ million, an increase of $\$ 3.2$ million or $17.5 \%$ from $\$ 18.0$ million for third quarter 2014. The increase in interest income resulted primarily from higher balances of loans. Our average loans and leases increased to $\$ 1.32$ billion for third quarter 2015 from $\$ 924.4$ million for third quarter 2014, while related interest income increased $\$ 3.7$ million on a tax equivalent basis. Our average investment securities decreased to $\$ 1.46$ billion for third quarter 2015 from $\$ 1.56$ billion for third quarter 2014 and, as a result, related tax equivalent interest income decreased $\$ 842,000$ on a tax equivalent basis.

Our net interest margin (calculated by dividing net interest income by average interest earning assets) for third quarter 2015 decreased to $2.34 \%$ from $2.81 \%$ in the third quarter of 2014 , a decrease of 47 basis points. The decrease in the net interest margin reflected lower yields on loans and investment securities and higher balances of lower yielding deposits at the Federal Reserve Bank. In the fourth quarter of 2015, we plan to exit certain higher cost deposit relationships, without adequate offsetting fee income or loan production potential. In third quarter 2015, the average yield on our loans decreased to $3.86 \%$ from $3.98 \%$ for third quarter 2014, a decrease of 12 basis points. The decrease in loan yields reflected a higher proportion of SBLOC loans, which have lower yields and historically low levels of losses. Yields on taxable investment securities in third quarter 2015 decreased to $1.94 \%$ compared to $2.06 \%$ for third quarter 2014, a decrease of 12 basis points. Yields on non-taxable investments were lower at $3.67 \%$ compared to $3.69 \%$, respectively, a decrease of 2 basis points. Average interest earning deposits increased $\$ 479.5$ million, or $100.4 \%$ to $\$ 957.1$ million in third quarter 2015 from $\$ 477.6$ million in third quarter 2014, primarily as a result of deposit growth. The interest cost of total deposits and interest bearing liabilities was relatively stable at $0.31 \%$ for third quarter 2015 as compared to $0.28 \%$ in third quarter 2014.

Average Daily Balances. The following table presents the average daily balances of assets, liabilities and stockholders' equity and the respective interest earned or paid on interest-earning assets and interest-bearing liabilities, as well as average annualized rates, for the periods indicated:

Three months ended September 30,

| 2015 |  | 2014 <br> (restated) |  |  |
| :--- | :--- | :--- | :--- | :--- |
| Average | Average | Average | Interest |  |
| Balance <br> (dollars in thousands) |  | Rate | Balance |  |

Assets:
Interest earning assets:
Loans net of unearned

| fees and costs ** | $\$$ | $1,292,533$ | $\$$ | 12,466 | $3.86 \%$ | $\$$ | 907,691 | $\$$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Leases - bank | 30,091 | 530 |  | $7.05 \%$ | 16,706 | 218 |  |  |
| qualified* |  |  |  |  |  |  |  |  |
| Investment <br> securities-taxable | 940,590 | 4,562 | $1.94 \%$ | $1,029,544$ | 5,311 |  |  |  |
| Investment | 4,765 | $3.67 \%$ | 526,393 | 4,858 |  |  |  |  |
| securities-nontaxable* | 518,691 |  |  |  |  |  |  |  |
| Interest earning <br> deposits at Federal |  | 580 | $0.24 \%$ | 477,609 | 285 |  |  |  |
| Reserve Bank | 957,078 | 143 | $1.41 \%$ | 31,153 | 105 |  |  |  |

Federal funds sold and securities purchased under agreement to resell
Net interest earning assets

Allowance for loan and lease losses
Assets held for sale
Other assets
Liabilities and
shareholders' equity: Deposits:
Demand and interest

| checking | $\$$ | $3,998,798$ | $\$$ | 2,850 | $0.29 \%$ | $\$$ | $3,565,814$ | $\$$ | 2,260 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Savings and money |  |  |  | 0. |  |  |  |  |  |
| market |  |  |  |  |  |  |  |  |  |


| liabilities | $4,352,008$ | 3,395 | $0.31 \%$ | $3,915,282$ |
| :--- | :--- | :--- | :--- | :--- |
| Other liabilities | 12,957 |  | 14,615 | 2,765 |
| Total liabilities | $4,364,965$ |  | $3,929,897$ |  |

0. 
1. 
2. 

14,615
3,929,897


For third quarter 2015, average interest earning assets increased to $\$ 3.78$ billion, an increase of $\$ 790.6$ million, or $26.4 \%$ from third quarter 2014. The increase reflected increased average balances of loans and leases of $\$ 398.2$ million or $43.1 \%$, net of decreases in average balances of investment securities of $\$ 96.7$ million or $6.2 \%$. Average demand and interest checking deposits increased $\$ 433.0$ million or $12.1 \%$. We experienced growth in prepaid, institutional banking, payment acceptance (card payment and ACH processing) and other deposit categories, reflecting the acquisition of new customers.

Provision for Loan and Lease Losses. Our provision for loan and lease losses was $\$ 625,000$ for the third quarter of 2015 compared to $\$ 158,000$ for the third quarter of 2014. The $\$ 467,000$ increase reflects the impact of net charge-offs in the third quarter of 2015. The allowance for loan losses increased to $\$ 4.2$ million or $0.42 \%$ of total loans at September 30, 2015, from $\$ 3.6$ million or $0.42 \%$ of total loans at December 31, 2014. We believe that our allowance is adequate to cover expected losses For more information about our provision and allowance for loan and lease losses and our loss experience, see "Financial Condition-Allowance for loan and lease losses", "-Net charge-offs," and "-Non-performing loans, loans 90 days delinquent and still accruing, and troubled debt restructurings," below and Note 6 to the financial statements.

Non-Interest Income. Non-interest income was $\$ 17.6$ million in third quarter 2015 compared to $\$ 20.3$ million in third quarter 2014 before losses on sale of investment securities of $\$ 335,000$ in the third quarter of 2015 and $\$ 35,000$ in the third quarter of 2014. The $\$ 2.7$ million or $13.3 \%$ decrease between those respective periods reflected a decrease in gain on sale of loans of $\$ 3.6$ million or $129.9 \%$ to $\$ 830,000$ in third quarter 2015. The loss in third quarter 2015 reflected lower margins resulting primarily from increased credit spreads. As credit spreads increase, loan sale prices and related margins decrease. Gain on sale of loans and related expense result from the sale of commercial real estate loans to institutions which package such loans in secondary commercial mortgage backed securities markets. Prepaid card fees decreased by $\$ 815,000$ or $6.6 \%$ to $\$ 11.5$ million for third quarter 2015. The decrease reflected a reduction of some fees on existing business and the exit in November 2014 of one of the Bank's prepaid card clients as described in our Current Report on Form 8-K filed April 15, 2014. Leasing income decreased $\$ 288,000$ between those respective periods reflecting higher gains on disposition of leased vehicles in 2014 due to a higher volume of such dispositions in that period. Service fees on deposit accounts increased $\$ 227,000$ or $13.4 \%$ to $\$ 1.9$ million for third quarter 2015 from $\$ 1.7$ million for third quarter 2014 reflecting health savings account service charges assessed on a larger number of accounts. As a result of our disposition of health savings accounts in the fourth quarter of 2015, we expect that these service charges will decrease significantly in future periods. Affinity fees increased $\$ 434,000$ or $66.9 \%$ to $\$ 1.1$ million for third quarter 2015 from $\$ 649,000$ for third quarter 2014. The increase resulted from the growth in one affinity relationship. Other non-interest income increased $\$ 1.2$ million or $401.0 \%$ to $\$ 1.5$ million for third quarter 2015 from $\$ 299,000$ in third quarter 2014. The increase reflected a $\$ 1.0$ million increase in income on investment in unconsolidated entity. The investment resulted from the partial financing of the sale of loans from discontinued operations on December 30, 2014.

Non-Interest Expense. Total non-interest expense was $\$ 47.8$ million for third quarter 2015, an increase of $\$ 14.7$ million or $44.2 \%$ over $\$ 33.1$ million for third quarter 2014. The increase reflected an increase of $\$ 8.9$ million for BSA lookback consulting expenses. Lookback expenses are being incurred to analyze historical transactions for potential BSA exceptions as required by the 2014 Order. Salaries and employee benefits amounted to $\$ 16.8$ million, an increase of $\$ 2.8$ million or $20.3 \%$ over $\$ 13.9$ million for third quarter 2014. The increase in salaries and employee benefits reflected staff additions and related expense for increased BSA and other compliance, SBA loan production, institutional banking and leasing business development. Depreciation and amortization decreased $\$ 7,000$ or $0.6 \%$ to $\$ 1.2$ million in third quarter 2015 from $\$ 1.2$ million in third quarter 2014. Rent and occupancy increased $\$ 171,000$ or $13.4 \%$ to $\$ 1.4$ million in third quarter 2015 from $\$ 1.3$ million in third quarter 2014 which reflected additional main office operations and compliance space and new Florida office space for BSA staff. Data processing increased $\$ 432,000$ or $13.0 \%$ to $\$ 3.7$ million in third quarter 2015 from $\$ 3.3$ million in third quarter 2014. The increase reflected increased account and transaction volume. Printing and supplies increased $\$ 130,000$ or $26.4 \%$ to $\$ 622,000$ in third quarter 2015 from $\$ 492,000$ in third quarter 2014. Audit expense increased $\$ 41,000$ or $11.5 \%$ to $\$ 397,000$ in third quarter 2015 from $\$ 356,000$ in third quarter 2014. Legal expense decreased $\$ 130,000$ or $23.3 \%$
to $\$ 427,000$ in third quarter 2015 from $\$ 557,000$ in third quarter 2014 reflecting prior year expenses related to the Bank's investment in unconsolidated entity. FDIC insurance expense increased $\$ 1.2$ million or $81.0 \%$ to $\$ 2.7$ million for third quarter 2015 from $\$ 1.5$ million in third quarter 2014, reflecting a higher assessment rate (see "Financial Statement Restatement; Regulatory Actions") and increased average deposits. Software expense increased $\$ 762,000$ or $65.8 \%$ to $\$ 1.9$ million in third quarter 2015 from $\$ 1.2$ million in third quarter 2014 reflecting additional information technology infrastructure to improve efficiency and scalability. Insurance expense increased $\$ 78,000$ or $19.3 \%$ to $\$ 482,000$ in third quarter 2015 compared to $\$ 404,000$ in third quarter 2014. The increase reflected higher premiums on several coverages. Telecom and IT network communications decreased $\$ 305,000$ to $\$ 458,000$ or $40.0 \%$ in third quarter 2015 from $\$ 763,000$ in third quarter 2014. Securitization and servicing expense decreased $\$ 175,000$ or $30.5 \%$ to $\$ 398,000$ for third quarter 2015 from $\$ 573,000$ for third quarter 2014 as a result of the lower volume of actual sales in third quarter 2015 compared to third quarter 2014. Consulting decreased $\$ 32,000$ or $2.8 \%$ to $\$ 1.1$ million in third quarter 2015 from $\$ 1.2$ million in third quarter 2014. Other non-interest expense increased $\$ 722,000$ or $21.1 \%$ to $\$ 4.2$ million in third quarter 2015 from $\$ 3.4$ million in third quarter 2014. The increase reflected increases of $\$ 289,000$ in prepaid card fraud losses and $\$ 249,000$ in customer identification verification expense.

Income Taxes. Income tax benefit for continuing operations was $\$ 5.7$ million for the third quarter 2015 compared to $\$ 3.6$ million in the third quarter 2014. The higher benefit in third quarter 2015 resulted from the loss in that period.

First nine months 2015 to first nine months 2014
Net Income: Net loss from continuing operations for the first nine months of 2015 was $\$ 11.9$ million, or $\$ .32$ per diluted share, compared to net income of $\$ 10.7$ million, or $\$ .28$ per diluted share for the first nine months of 2014. After discontinued operations, net loss for the first nine months of 2015 was $\$ 5.2$ million compared to net income of $\$ 36.9$ million for the first nine months of 2014. A $\$ 7.6$ million increase in net interest income and an $\$ 806,000$ decrease in the provision for loan and lease losses were more than offset by a $\$ 4.1$ million decrease in non-interest income (excluding security gains), a $\$ 21.7$ million increase in BSA related consulting expenses and a $\$ 15.0$ million increase in other non-interest expenses. Non-interest income (excluding security gains) decreased to $\$ 62.9$ million in the first nine months of 2015 from $\$ 67.0$ million in the first nine months of 2014, reflecting increases in several categories which totaled $\$ 2.2$ million which were more than offset by a $\$ 2.9$ million decrease in prepaid card fees and a $\$ 6.7$ million decrease in gain on sale of loans. The decrease in prepaid card fees reflected a reduction of some fees on existing business and the exit in November 2014 of one of the Bank's prepaid card clients as described in our Current Report on Form 8-K filed April 15, 2014. The decrease in gain on sale of loans primarily reflected lower margins resulting from increased credit spreads. As credit spreads increase, loan sale prices and related margins decrease. The $\$ 3.8$ million increase in the other non-interest income category reflected a $\$ 3.1$ million increase in income on investment in unconsolidated entity, which resulted from the sale of loans from discontinued operations on December 30, 2014. Net interest income increased to $\$ 51.3$ million from $\$ 43.7$ million primarily as a result of higher loan balances. The provision for loan and lease losses decreased $\$ 806,000$ to $\$ 1.8$ million in the first nine months of 2015 compared to $\$ 2.6$ million in the first nine months of 2014. Net income from discontinued operations was $\$ 6.7$ million for the first nine months of 2015, compared to net income of $\$ 26.2$ million from discontinued operations for the first nine months of 2014. Diluted loss per share was $\$ 0.14$ for the first nine months of 2015 compared to diluted earnings per share of $\$ 0.96$ for the first nine months of 2014.

Net Interest Income: Our net interest income for the first nine months of 2015 increased to $\$ 51.3$ million, an increase of $\$ 7.6$ million, or $17.5 \%$, from $\$ 43.7$ million in the first nine months of 2014. Our interest income for the first nine months of 2015 increased to $\$ 61.3$ million, an increase of $\$ 9.1$ million or $17.4 \%$ from $\$ 52.2$ million for the first nine
months of 2014. The increase in interest income resulted primarily from higher balances of loans. Our average loans and leases increased to $\$ 1.22$ billion for the first nine months of 2015 from $\$ 876.6$ million for the first nine months of 2014, while related interest income increased $\$ 8.8$ million on a tax equivalent basis. Our average investment securities increased to $\$ 1.51$ billion for the first nine months of 2015 from $\$ 1.50$ billion for the first nine months of 2014, while related interest income increased $\$ 654,000$ on a tax equivalent basis.

Our net interest margin (calculated by dividing net interest income by average interest earning assets) for the first nine months of 2015 decreased to $2.32 \%$ from $2.59 \%$ in the first nine months of 2014 , a decrease of 27 basis points. The decrease in the net interest margin reflected lower yields on loans and higher balances of lower yielding deposits at the Federal Reserve Bank. In the first nine months of 2015, the average yield on our loans decreased to $3.83 \%$ from $4.03 \%$ for the first nine months of 2014, a decrease of 20 basis points. The decrease in loan yields reflected a higher proportion of SBLOC loans, which have lower yields and historically low levels of losses. Yields on taxable investment securities were lower at $1.98 \%$ compared to $2.03 \%$ a decrease of 5 basis points. Additionally, yields on non-taxable investments were relatively stable at $3.67 \%$ compared to $3.66 \%$ Average interest earning deposits increased $\$ 207.5$ million, or $26.1 \%$ to $\$ 1.00$ billion in the first nine months of 2015 from $\$ 793.6$ million in the first nine months of 2014. The interest cost of total deposits and interest bearing liabilities was relatively stable at $0.30 \%$ for the first nine months of 2015 as compared to $0.27 \%$ in the first nine months of 2014.

Average Daily Balances. The following table presents the average daily balances of assets, liabilities and stockholders' equity and the respective interest earned or paid on interest-earning assets and interest-bearing liabilities, as well as average annualized rates, for the periods indicated:

Nine months ended September 30,

2015

| Average | Interest |
| :--- | ---: |
| Balance <br> (dollars in thousands) |  |

Assets:
Interest earning assets: Loans net of unearned fees and costs ** \$
Leases - bank qualified*
Investment securities-taxable
Investment
securities-nontaxable*
Interest earning deposits at Federal Reserve Bank
Federal funds sold and securities purchased under agreement to resell
Net interest earning assets

43,724

3,770,096
Allowance for loan and lease losses
Assets held for sale
Other assets

| $(4,089)$ |  |  | $(3,492)$ |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| 743,594 | 22,275 | $3.99 \%$ | $1,285,922$ | 38,732 |  |
| 293,561 |  |  | 27,237 |  |  |
| $\$$ | $4,803,162$ |  | $\$$ | $4,505,276$ |  |

Liabilities and
shareholders' Equity:
Deposits:
Demand and interest

| checking | \$ | 4,122,409 | \$ | 8,293 | 0.27\% | \$ | 3,759,427 | \$ | 6,795 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Savings and money |  |  |  |  |  |  |  |  |  |
| market | 323,307 |  | 1,286 |  | 0.53\% | 380,671 |  | 1,229 |  |
| Time | 1,066 |  | 12 |  | 1.50\% | 9,624 |  | 83 |  |
| Total deposits | 4,446,782 |  | 9,591 |  | 0.29\% | 4,149,722 |  | 8,107 |  |
| Short-term borrowings | - |  | - |  | 0.00\% | 7 |  | - |  |
| Repurchase agreements | 6,598 |  | 14 |  | 0.28\% | 17,262 |  | 37 |  |
| Subordinated debt | 13,401 |  | 328 |  | 3.26\% | 13,401 |  | 344 |  |
| Total deposits and interest bearing |  |  |  |  |  |  |  |  |  |
| liabilities | 4,466,781 |  | 9,933 |  | 0.30\% | 4,180,392 |  | 8,488 |  |

2014
(restated)
Average Average
Rate Balance

Interest

9,702

| Total liabilities | 4,476,483 |  |  |  | 4,197,265 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Shareholders' equity | 326,679$\$$ |  |  |  | 308,011$\$$ |  |  |  |
|  |  |  |  |  |  |  |  |  |
| Net interest income on tax equivalent basis * |  |  |  |  |  |  |  |  |
| Tax equivalent   <br> adjustment 5,491 4,662 |  |  |  |  |  |  |  |  |
| Net interest income |  |  | \$ | 73,624 |  |  | \$ | 82,442 |
| Net interest margin * |  |  |  |  |  |  |  |  |
| * Full taxable equivalent basis, using a $35 \%$ statutory tax rate. ** Includes loans held for sale. |  |  |  |  |  |  |  |  |
| For the first nine months of 2015, average interest earning assets increased to $\$ 3.77$ billion, an increase of $\$ 574.5$ million or $18.0 \%$ from the first nine months of 2014. The increase reflected increased average balances of loans and leases of $\$ 340.3$ million or $38.8 \%$, and increased average balances of investment securities of $\$ 11.6$ million or $0.8 \%$. Average demand and interest checking deposits increased $\$ 363.0$ million or $9.7 \%$. We experienced growth in prepaid, institutional banking, payment acceptance (card payment and ACH processing) and other deposit categories, due to the acquisition of new customers. |  |  |  |  |  |  |  |  |

Provision for Loan and Lease Losses. Our provision for loan and lease losses was $\$ 1.8$ million for the first nine months of 2015 compared to $\$ 2.6$ million for the first nine months of 2014. The $\$ 806,000$ decrease in the provision reflects the impact of higher reserves on

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specific loans in 2014. The decrease in the provision is based on our evaluation of the adequacy of our allowance for loan and leases losses, particularly in light of current economic conditions. At September 30, 2015, our allowance for loan and lease losses amounted to $\$ 4.2$ million or $0.42 \%$ of total loans compared to $\$ 3.6$ million or $0.42 \%$ of total loans at December 31, 2014. For more information about our provision and allowance for loan and lease losses and our loss experience, see "Financial Condition-Allowance for loan and lease losses", "-Net charge-offs," and "-Non-performing loans, loans 90 days delinquent and still accruing, and troubled debt restructurings," below and Note 6 to the financial statements.

Non-Interest Income. Non-interest income was $\$ 62.9$ million in the first nine months of 2015 compared to $\$ 67.0$ million in the first nine months of 2014 before losses on securities of $\$ 62,000$ in the first nine months of 2015 and gains on securities of $\$ 365,000$ in the first nine months of 2014 . The $\$ 4.1$ million or $6.2 \%$ decrease between those respective periods reflected a $\$ 2.9$ million or $7.6 \%$ decrease in prepaid fees to $\$ 35.8$ million for the first nine months of 2015. The decrease reflected a reduction of certain fees on existing business and the exit in November, 2014 of one of the Bank's prepaid card clients as described in our Current Report on Form 8-K filed April 15, 2014. Gain on sale of loans decreased $\$ 6.7$ million or $49.9 \%$ to $\$ 6.7$ million for the first nine months of reflecting lower margins resulting from increased credit spreads. Gain on sale of loans and related expense result from the sale of commercial real estate loans to institutions which package such loans in secondary commercial mortgage backed securities markets. Service fees on deposit accounts increased $\$ 1.3$ million or $30.4 \%$ to $\$ 5.6$ million for the first nine months of 2015 from $\$ 4.3$ million for the first nine months of 2014 reflecting health savings account service charges assessed on a larger number of accounts. Affinity fees increased $\$ 540,000$ or $29.2 \%$ to $\$ 2.4$ million for the first nine months of 2015 from $\$ 1.9$ million for the first nine months of 2014. This increase resulted primarily from growth in one affinity relationship. Other non-interest income increased $\$ 3.8$ million or $316.3 \%$ to $\$ 5.1$ million for the first nine months of 2015 from $\$ 1.2$ million in the first nine months of 2014. This increase reflected a $\$ 3.1$ million increase in income on investment in unconsolidated entity, which resulted from the partial financing of the sale of loans from discontinued operations on December 30, 2014.

Non-Interest Expense. Total non-interest expense was $\$ 135.1$ million for the first nine months of 2015, an increase of $\$ 36.7$ million or $37.4 \%$ over $\$ 98.4$ million for the first nine months of 2014. The increase reflected an increase of $\$ 21.7$ million in BSA and lookback consulting expenses. Lookback expenses are being incurred to analyze historical transactions for potential BSA exceptions as required by the 2014 Order. Salaries and employee benefits amounted to $\$ 49.7$ million, an increase of $\$ 4.9$ million or $10.8 \%$ over $\$ 44.8$ million for the first nine months of 2014. The increase in salaries and employee benefits reflected staff additions and related expense for increased BSA and other compliance, information technology, institutional banking, SBA loan production and leasing business development. Depreciation and amortization increased $\$ 207,000$ or $6.2 \%$ to $\$ 3.6$ million in the first nine months of 2015 from $\$ 3.4$ million in the first nine months of 2014 which reflected increased depreciation costs related to leasehold improvements and equipment for staff additions and information technology upgrades. Rent and occupancy increased $\$ 808,000$ or $23.6 \%$ to $\$ 4.2$ million in the first nine months of 2015 from $\$ 3.4$ million in the first nine months of 2014 which reflected increased main office operations space and new Florida office space for BSA staff. Data processing expense increased $\$ 702,000$ or $7.0 \%$ to $\$ 10.7$ million in the first nine months of 2015 from $\$ 10.0$ million in the first nine months of 2014. The increase reflected increased account and transaction volume. Printing and supplies increased $\$ 168,000$ or $10.3 \%$ to $\$ 1.8$ million in the first nine months of 2015 from $\$ 1.6$ million in the first nine months of 2014. Audit expense increased $\$ 464,000$ or $41.0 \%$ to $\$ 1.6$ million in the first nine months of 2015 from $\$ 1.1$ million in the first nine months of 2014. The higher expense in 2015 reflected increased BSA audit expense for European operations and higher external audit expense. Legal expense increased $\$ 991,000$ or $66.6 \%$ to $\$ 2.5$ million for the first nine months of 2015 from $\$ 1.5$ million in the first nine months of 2014 . The increase in legal expense reflected higher fees related to the regulatory matters discussed in "Financial Statement Restatement; Regulatory Actions". FDIC insurance expense increased $\$ 4.0$ million or $93.3 \%$ to $\$ 8.3$ million for the first nine months of 2015
from $\$ 4.3$ million in the first nine months of 2014, reflecting a higher assessment rate (see "Financial Statement Restatement; Regulatory Actions") and increased average deposits. Software expense increased $\$ 1.3$ million or 39.0\% to $\$ 4.8$ million in the first nine months of 2015 from $\$ 3.4$ million in the first nine months of 2014 reflecting additional information technology infrastructure to improve efficiency and scalability. Telecom and IT network communications decreased $\$ 344,000$ to $\$ 1.4$ million or $19.5 \%$ in the first nine months of 2015 from $\$ 1.8$ million in the first nine months of 2014. Securitization and servicing expense decreased $\$ 604,000$ or $32.6 \%$ to $\$ 1.3$ million in the first nine months of 2015 from $\$ 1.9$ million in the first nine months of 2014 reflecting decreased volume. Consulting expense increased $\$ 1.1$ million or $47.9 \%$ to $\$ 3.3$ million in the first nine months of 2015 from $\$ 2.3$ million in the first nine months of 2014. The increase reflected $\$ 586,000$ of expense for an independent review of our BSA and AML compliance programs including consulting related to the internal audit of these programs and $\$ 596,000$ related to information technology consulting. Other non-interest expense increased $\$ 1.2$ million or $10.7 \%$ to $\$ 12.9$ million in the first nine months of 2015 from $\$ 11.7$ million in the first nine months of 2014. The $\$ 1.2$ million increase reflected increases of $\$ 566,000$ in prepaid card fraud losses and $\$ 220,000$ in directors' fees.

Income Taxes. Income tax benefit for continuing operations was $\$ 10.8$ million for the first nine months of 2015 compared to $\$ 594,000$ in the first nine months of 2014. The higher benefit in third quarter 2015 resulted from the loss in that period.

Liquidity and Capital Resources

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Liquidity defines our ability to generate funds to support asset growth, meet deposit withdrawals, satisfy borrowing needs and otherwise operate on an ongoing basis. We invest the funds we do not need for daily operations primarily in overnight federal funds or in our interest-bearing account at the Federal Reserve.

Our primary source of funds for our financing activities has been cash inflows from net increases in deposits. While net deposits decreased $\$ 242.6$ million in the first nine months of 2015, the balance of interest earning deposits at the Federal Reserve Bank on September 30, 2015 was $\$ 995.4$ million and represented a significant amount of on balance sheet liquidity. The decrease in deposits reflected the exit of less profitable relationships. Additionally, substantially all investment securities are classified as available for sale and the majority may be pledged for FHLB advances, or sold for additional liquidity. As a result of the sale of the health savings account administration business in October 2015, approximately $\$ 400$ million of related deposits are planned to be transferred to the purchaser in December, 2015. Additionally, approximately $\$ 485$ million of higher cost deposit relationships without adequate offsetting fee income or loan production potential, were exited in October 2015. Those exits will reduce Federal Reserve balances. As a result of daily and seasonal deposit fluctuations, the exits may result in the use FHLB advances and brokered certificates of deposit to manage Federal Reserve balance requirements and liquidity generally.

While we do not have a traditional branch system, we believe that our core deposits, which include our demand, interest checking, savings and money market accounts, have similar characteristics to those of a bank with a branch system. We seek to set rates on our deposits at levels competitive with the rates offered in our market; however we do not seek to compete principally on rate. The focus of our business model is to identify affinity groups that control significant amounts of deposits as part of their business. A key component to the model is that the deposits are both stable and "sticky," in the sense that they do not react to fluctuations in the market. However, certain components of the deposits do experience seasonality, creating excess liquidity at certain times. Because rates on overnight deposits of cash are low, we have been taking steps to reduce excess liquidity, by exiting less profitable relationships and deploying overnight investments into loans.

Historically, we have also used sources outside of our deposit products to fund our loan growth, including Federal Home Loan Bank advances, repurchase agreements, and institutional (brokered) certificates of deposit as a significant funding source. We have shifted to primarily using our deposits as our funding source as a result of deposit growth. We still maintain our secured borrowing lines with the Federal Home Loan Bank of Pittsburgh and other unsecured lines from our correspondent banks, which include Atlantic Central Bankers Bank and PNC Bank. We have a $\$ 478.7$ million line of credit with the Federal Home Loan Bank and $\$ 34.0$ million in additional lines of credit with correspondent banks. As of September 30, 2015, we had no amounts outstanding on our borrowing lines. We expect to continue to maintain our facility with the Federal Home Loan Bank and our correspondent banks.

To manage excess cash balances maintained at the Federal Reserve, the Bank has exited and will likely continue to exit less profitable deposit relationships. We have historically down streamed the majority of the capital funding we have generated from common stock offerings to the Bank. We have historically not paid dividends and have no plans to do so in the foreseeable future. In addition, as a result of a supervisory letter, Federal Reserve approval is required for any dividend from us, and FDIC approval is required for any dividend from the Bank. The Federal Reserve approved the payment of our interest due September 15, 2015 on the Company's trust preferred securities. Future payments are subject to future approval by the Federal Reserve.

As a holding company conducting substantially all of our business through our subsidiaries, our need for liquidity consists principally of cash needed to make required interest payments on our trust preferred securities. As of September 2015, we had approximate cash reserves of $\$ 10.0$ million at the holding company. Current quarterly interest payments on the $\$ 13.4$ million of trust preferred securities are approximately $\$ 120,000$ based on a floating rate of $3.25 \%$ over LIBOR. We expect that the conditions under which the Amendment to the 2014 Consent Order was issued will have been remediated and the FDIC will permit the Bank to resume paying dividends to us to fund holding company operations. There can, however, be no assurance that the FDIC will, in fact allow the resumption of Bank dividends to us at the end of that period or at all and, accordingly, there is risk that we will need to obtain alternate sources of funding. There can be no assurance that such sources would be available to us on acceptable terms or at all.

Included in our cash and cash-equivalents at September 30, 2015 were $\$ 995.4$ million of interest earning deposits which primarily consisted of deposits with the Federal Reserve and included deposits for reserve requirements. Traditionally, we sell our excess funds overnight to other financial institutions, with which we have correspondent relationships, to obtain better returns. As the federal funds rates decreased to the same 25 basis point level offered by the Federal Reserve, we have adjusted our strategy to retain our excess funds at the Federal Reserve, which also offers the full guarantee of the federal government.

Funding was directed primarily at cash outflows required for net loan growth of $\$ 121.2$ for the nine months ended September 30, 2015 and $\$ 222.3$ million for the nine months ended September 30, 2014. Net repayments of investment securities were $\$ 165.3$ million compared to net purchases of $\$ 179.1$ million for the prior year to date ended September 30, 2014. Deposit outflows resulted from exiting higher cost deposit relationships without adequate offsetting fee income or loan production potential in the nine months ended September 30, 2015. We had outstanding commitments to fund loans, including unused lines of credit, of $\$ 833.9$ million and $\$ 709.1$ million as of September 30, 2015 and December 31, 2014, respectively. Of the approximately $\$ 1.1$ billion in book value of loans in that portfolio as of the September 30, 2014 date of discontinuance of operations, $\$ 588.7$ million of loans remain in assets held for sale on the balance
sheet, reflecting related sales and paydowns. We are attempting to sell those remaining loans. Additionally, the balance sheet reflects $\$ 186.7$ million in investment in unconsolidated subsidiary, which is comprised of notes owned by us as a result of the sale of certain discontinued loans.

We must comply with capital adequacy guidelines issued by the FDIC. A bank must, in general, have a Tier 1 leverage ratio of $5.00 \%$, a ratio of Tier I capital to risk-weighted assets of $8 \%$, a ratio of total capital to risk-weighted assets of $10.0 \%$ and a ratio of common equity tier 1 to risk weighted assets of $6.50 \%$ to be considered "well capitalized." The Tier I leverage ratio is the ratio of Tier 1 capital to average assets for the period. "Tier I capital" includes common shareholders' equity, certain qualifying perpetual preferred stock and minority interests in equity accounts of consolidated subsidiaries, less intangibles. At September 30, 2015 we were "well capitalized" under banking regulations.

The following table sets forth our regulatory capital amounts and ratios for the periods indicated. Basel III capital changes became effective January 1, 2015. Basel III added an additional ratio which measures common equity to risk weighted assets which is included below:

| Tier 1 <br> capital <br> to average | Tier 1 capital <br> to risk-weighted | Total capital <br> to risk-weighted | equity <br> equity <br> tier 1 to risk |
| :--- | :--- | :--- | :--- |
| asighted |  |  |  |

As of September 30, 2015

| The Bancorp | $6.27 \%$ | $14.07 \%$ | $14.27 \%$ | $14.07 \%$ |
| :--- | :--- | :--- | :--- | :--- |
| The Bancorp Bank <br> "Well capitalized" institution (under FDIC <br> regulations-Basel III) | $5.97 \%$ | $13.47 \%$ | $13.67 \%$ | $13.47 \%$ |
| As of December 31, 2014 | $5.00 \%$ | $6.00 \%$ | $10.00 \%$ | $6.50 \%$ |
| The Bancorp <br> The Bancorp Bank | $7.07 \%$ | $11.54 \%$ | $11.67 \%$ | $\mathrm{n} / \mathrm{a}$ |
| "Well capitalized" institution (under FDIC <br> regulations) | $6.46 \%$ | $10.46 \%$ | $10.59 \%$ | $\mathrm{n} / \mathrm{a}$ |

The management of rate sensitive assets and liabilities is essential to controlling interest rate risk and optimizing interest margins. An interest rate sensitive asset or liability is one that, within a defined time period, either matures or experiences an interest rate change in line with general market rates. Interest rate sensitivity measures the relative volatility of an institution's interest margin resulting from changes in market interest rates.

We monitor, manage and control interest rate risk through a variety of techniques, including use of traditional interest rate sensitivity analysis (also known as "gap analysis") and an interest rate risk management model. With the interest rate risk management model, we project future net interest income and then estimate the effect of various changes in interest rates and balance sheet growth rates on that projected net interest income. We also use the interest rate risk management model to calculate the change in net portfolio value over a range of interest rate change scenarios. Traditional gap analysis involves arranging our interest earning assets and interest bearing liabilities by repricing periods and then computing the difference (or "interest rate sensitivity gap") between the assets and liabilities that we estimate will reprice during each time period and cumulatively through the end of each time period.

Both interest rate sensitivity modeling and gap analysis are done at a specific point in time and involve a variety of significant estimates and assumptions. Interest rate sensitivity modeling requires, among other things, estimates of how much and when yields and costs on individual categories of interest earning assets and interest bearing liabilities will respond to general changes in market rates, future cash flows and discount rates. Gap analysis requires estimates as to when individual categories of interest-sensitive assets and liabilities will reprice, and assumes that assets and liabilities assigned to the same repricing period will reprice at the same time and in the same amount. Gap analysis does not account for the fact that repricing of assets and liabilities is discretionary and subject to competitive and other pressures. A gap is considered positive when the amount of interest rate sensitive assets exceeds the amount of interest rate sensitive liabilities. A gap is considered negative when the amount of interest rate sensitive liabilities exceeds interest rate sensitive assets. During a period of falling interest rates, a positive gap would tend to adversely affect net interest income, while a negative gap would tend to result in an increase in net interest income. During a period of rising interest rates, a positive gap would tend to result in an increase in net interest income while a negative gap would tend to affect net interest income adversely.

The following table sets forth the estimated maturity or repricing structure of our interest earning assets and interest bearing liabilities at September 30, 2015. We estimate the repricing characteristics of deposits based on historical performance, past experience at other institutions and other deposit behavior assumptions. However, we may choose not to reprice liabilities proportionally to changes in
market interest rates for competitive or other reasons. The table does not assume any prepayment of fixed-rate loans and mortgage-backed securities, which are scheduled based on their anticipated cash flow, including prepayments based on historical data and current market trends. The table does not necessarily indicate the impact of general interest rate movements on our net interest income because the repricing of certain categories of assets and liabilities is beyond our control as, for example, prepayments of loans and withdrawal of deposits. As a result, certain assets and liabilities indicated as repricing within a stated period may in fact reprice at different times and at different rate levels.

| $1-90$ | $91-364$ | $1-3$ | $3-5$ | Over 5 |
| :--- | :--- | :--- | :--- | :--- |
| Days <br> (dollars in thousands) | Days | Years | Years | Years |

Interest
earning
assets:
Commercial
loans held

| for sale | $\$$ | 194,234 | $\$$ | 7,747 | $\$$ | 48,731 | $\$$ | 16,326 | $\$$ | 87,563 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Loans net of
deferred loan
costs 656,54

Investment
securities 189,91
201,214
209,268
153,922
655,993
Interest
earning
deposits 995,441
Securities
purchased
under
agreements
to resell 37,970
Total interest
earning
$\begin{array}{llllll}\text { assets } & 1,879,866 & 282,130 & 354,967 & 262,122 & 659,153\end{array}$

Interest
bearing
liabilities:
Demand and
interest
checking 2,503,632 215,796 215,796
Savings and
money
market 94,144 188,289 94,144
Securities 1,034
sold under
agreements
repurchase
Subordinated
debenture 13,401
Total interest
bearing

| liabilities | $2,612,211$ |  |  |  |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Gap | $\$$ | 404,085 |  | 309,940 |  | - |  |  |  |  |
| Cumulative <br> gap | $\$$ | $(732,345)$ | $\$$ | $(121,955)$ | $\$$ | 45,027 | $\$$ | 262,122 | $\$$ | 659,153 |
| Gap to assets <br> ratio | $-16 \%$ | $(732,345)$ | $\$$ | $(854,300)$ | $\$$ | $(809,273)$ | $\$$ | $(547,151)$ | $\$$ | 112,002 |
| Cumulative |  | $-3 \%$ |  | $*$ |  | $6 \%$ |  | $14 \%$ |  |  |
| gap to assets <br> ratio | $-16 \%$ |  |  |  |  |  |  |  |  |  |

* While demand deposits are non-interest bearing, related fees paid to affinity groups may reprice according to specified indices.

The methods used to analyze interest rate sensitivity in this table have a number of limitations. Certain assets and liabilities may react differently to changes in interest rates even though they reprice or mature in the same or similar time periods. The interest rates on certain assets and liabilities may change at different times than changes in market interest rates, with some changing in advance of changes in market rates and some lagging behind changes in market rates. Additionally, the actual prepayments and withdrawals we experience when interest rates change may deviate significantly from those assumed in calculating the data shown in the table. Accordingly actual results can and often do differ from projections.

Financial Condition

General. Our total assets at September 30, 2015 were $\$ 4.71$ billion, of which our total loans were $\$ 994.5$ million. At December 31, 2014 our total assets were $\$ 4.99$ billion, of which our total loans were $\$ 874.6$ million.

Interest earning deposits and federal funds sold. At September 30, 2015, we had a total of $\$ 995.4$ million of interest earning deposits compared to $\$ 1.06$ billion at December 31, 2014 a decrease of $\$ 63.9$ million or $6.0 \%$. These deposits were comprised primarily of balances at the Federal Reserve, which pays interest on such balances. Reductions in such balances reflected deployment of such funds into higher yielding loans and securities and the exit of less profitable deposit relationships.

Investment portfolio. For detailed information on the composition and maturity distribution of our investment portfolio, see Note 5 to the Financial Statements. Total investment securities decreased to $\$ 1.41$ billion at September 30 , 2015, a decrease of $\$ 177.1$ million or $11.2 \%$ from year-end 2014 . The decrease in investment securities was primarily a result of paydowns of residential and commercial mortgage-backed securities and tax-exempt municipal securities. Other securities, included in the held-to-maturity classification at September 30, 2015, consisted of three securities secured by diversified portfolios of corporate securities, one bank senior note, two single issuer trust
preferred securities and one pooled trust preferred security.

A total of $\$ 18.0$ million of other debt securities - single issuers is comprised of the following: (i) amortized cost of two single issuer trust preferred securities of $\$ 10.9$ million, of which one security for $\$ 1.9$ million was issued by a bank and one security for $\$ 9.0$ million was issued by an insurance company; and (ii) the book value of a bank senior note of $\$ 7.0$ million.

A total of $\$ 75.7$ million of other debt securities - pooled is comprised of the following: (i) one pooled trust preferred security for $\$ 52,000$, which was collateralized by bank trust preferred securities; and (ii) book value of three securities consisting of diversified portfolios of corporate securities of $\$ 75.7$ million.

The following table provides additional information related to our single issuer trust preferred securities as of September 30, 2015 (in thousands):

|  |  |  |  | Unrealized |  | Credit <br> rating |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Single issuer | Book value | Fair value |  | gain/(loss) |  | ren |
| Security A | $\$$ | 1,904 | $\$$ | 2,000 | $\$$ | 96 | Not rated

Class: All of the above are trust preferred securities.
The following table provides additional information related to our pooled trust preferred securities as of September 30, 2015:

| Pooled issue | Class | Book value | Fair value |  | Unrealized gain | Credit <br> rating <br> Pool A (7 <br> performing |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| issuers) | Mezzanine | $\$$ | 52 | $\$$ | 52 | $\$$ |  | Excess <br> subordination |

## * There is no

excess
subordination for
these securities.
Under the accounting guidance related to the recognition of other-than-temporary impairment charges on debt securities an impairment on a debt security is deemed to be other-than-temporary if it meets the following conditions: (i) we intend to sell or it is more likely than not we will be required to sell the security before a recovery in value, or (ii) we do not expect to recover the entire amortized cost basis of the security. If we intend to sell or it is more likely than not we will be required to sell the security before a recovery in value, a charge is recorded in net realized capital losses equal to the difference between the fair value and amortized cost basis of the security. For those other-than-temporarily impaired debt securities which do not meet the first condition and for which we do not expect to recover the entire amortized cost basis, the difference between the security's amortized cost basis and the fair value is separated into the portion representing a credit impairment, which is recorded in net realized capital losses, and the
remaining impairment, which is recorded in other comprehensive income. Generally, a security's credit impairment is the difference between its amortized cost basis and the best estimate of its expected future cash flows discounted at the security's effective yield prior to impairment. The previous amortized cost basis less the impairment recognized in net realized capital losses becomes the security's new cost basis. For the nine months ended September 30, 2015 and September 30, 2014 respectively, we recognized no other-than-temporary impairment charges related to trust preferred securities classified in our held-to-maturity portfolio.

Investments in Federal Home Loan and Atlantic Central Bankers Bank stock are recorded at cost and amounted to $\$ 1.1$ million at September 30, 2015 compared to $\$ 1.0$ million at December 31, 2014.

Investment securities with a carrying value of $\$ 20.8$ million at September 30, 2015 and $\$ 25.7$ million at December 31, 2014, were pledged as collateral for Federal Home Loan Bank advances and to secure securities sold under repurchase agreements as required or permitted by law.

Loans held for sale. Loans held for sale are comprised of commercial mortgage loans, SBA loans and residential mortgage loans originated for sale in the secondary market. The fair value of commercial mortgage loans and the SBA loans originated for sale is based on purchase commitments or quoted prices for the same or similar loans. Commercial loans held for sale increased to $\$ 354.6$ million at September 30, 2015 from $\$ 217.1$ million at December 31, 2014.

Loan portfolio. Total loans increased to $\$ 994.5$ million at September 30, 2015 from $\$ 874.6$ million at December 31, 2014.

The following table summarizes our loan portfolio, not including loans held for sale, by loan category for the periods indicated (in thousands):
$\begin{array}{ll}\text { September 30, } & \text { December 31, } \\ 2015 & 2014\end{array}$

| SBA non real estate | $\$$ | 64,988 | $\$$ | 62,425 |
| :--- | :--- | :--- | :--- | :--- |
| SBA commercial mortgage | 116,545 |  | 82,317 |  |
| SBA construction | 5,191 |  | 20,392 |  |
| Total SBA loans | 186,724 |  | 165,134 |  |
| Direct lease financing | 223,929 |  | 194,464 |  |
| SBLOC | 539,240 |  | 421,862 |  |
| Other specialty lending | 12,119 |  | 48,625 |  |
| Other consumer loans | 23,502 |  | 36,168 |  |
|  | 985,514 |  | 866,253 |  |
| Unamortized loan fees and costs | 9,004 |  | 8,340 |  |
| Total loans, net of deferred loan costs | $\$$ | 994,518 | $\$$ | 874,593 |

Allowance for loan and lease losses. We review the adequacy of our allowance for loan and lease losses on at least a quarterly basis to determine that the provision for loan losses is made in an amount necessary to maintain our allowance at a level that is appropriate, based on management's estimate of inherent losses. Our estimates of loan and lease losses are intended to, and, in management's opinion, do, meet the criteria for accrual of loss contingencies in accordance with ASC 450, "Contingencies", and ASC 310, "Receivables". The process of evaluating this adequacy has two basic elements: first, the identification of problem loans or leases based on current financial information and the fair value of the underlying collateral; and second, a methodology for estimating general loss reserves. For loans or leases classified as "special mention," "substandard" or "doubtful," we reserve all losses inherent in the portfolio at the time we classify the loan or lease. This "specific" portion of the allowance is the total of potential, although unconfirmed, losses for individually classified loans. In this process, we establish specific reserves based on an analysis of the most probable sources of repayment and liquidation of collateral. While each impaired loan is individually evaluated, not every loan requires a reserve when the collateral value and estimated cash flows exceed the current balance.

The second phase of our analysis represents an allocation of the allowance. This methodology analyzes pools of loans that have similar characteristics and applies historical loss experience and other factors for each pool including management's experience with similar loan and lease portfolios at other institutions, the historic loss experience of our peers and a review of statistical information from various industry reports to determine the allocable portion of the allowance. This estimate is intended to represent the potential unconfirmed and inherent losses within the portfolio. Individual loan pools are created for major loan categories: SBLOCs, SBA loans, direct lease financing and other specialty lending and consumer loans. We augment historical experience for each loan pool by accounting for such items as current economic conditions, current loan portfolio performance, loan policy or management changes, loan concentrations, increases in our lending limit, average loan size and other factors as appropriate. Our Chief Risk Officer, who reports directly to our audit committee, oversees the loan review department processes and measures the adequacy of the allowance independently of management. The loan review department's oversight parameters include borrower relationships over $\$ 3.0$ million, whether they are performing or not, and loans that are 90 days or more past due or which have been previously adversely classified. Approximately $42 \%$ and $45 \%$ the continuing loan portfolio was reviewed at September 30, 2015 and December 31, 2014, respectively. The loan review policy guideline specifies that a minimum of $60 \%$ of total loan balances are to be reviewed annually. That percentage was maintained as of September 30, 2015 and December 31, 2014 based upon the total of discontinued and continuing operations loans. As a result of transferring loans into "Discontinued Operations", management is currently assessing the review scope for the remaining portfolio for appropriate coverage levels for its continuing loan portfolio. In 2014, the loan review department performed additional loan review procedures for commercial loans which were partially or fully subject to charge off in 2012, 2013 and 2014, all criticized loans (loans classified as special mention, substandard and doubtful) and loans which had been assigned a potential loss allocation by an independent third party loan review consultant. In 2014 that loan review consultant reviewed all commercial loan relationships greater than $\$ 2$ million and non accrual loans and continues to update such coverage on a quarterly basis.

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The following table presents delinquencies by type of loan as follows (in thousands):


Other

| specialty lending | - |  | - |  | - |  | - |  | - |  | 12,119 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Consumer other | - |  | - |  | 1 |  | - |  | 1 |  | 5,615 |
| Consumer home equity | 372 |  | - |  | - |  | 1,228 |  | 1,600 |  | 16,286 |
| Unamortized loan fees and costs | - |  | - |  | - |  | - |  | - |  | 9,004 |
|  | \$ | 4,761 | \$ | 982 | \$ | 295 | \$ | 2,157 | \$ | 8,195 | \$ |



Although we consider our allowance for loan and lease losses to be adequate based on information currently available, future additions to the allowance may be necessary due to changes in economic conditions, our ongoing loss experience and that of our peers, changes in management's assumptions as to future delinquencies, recoveries and losses, deterioration of specific credits and management's intent with regard to the disposition of loans and leases.

The following table summarizes select asset quality ratios for each of the periods indicated:

|  | As of or <br> for the nine months <br> ended |
| :--- | :--- | :--- |
| September 30, |  |
| 2015 | 2014 |
| (restated) |  |

(1) Includes loans 90 days past due still accruing interest

The ratio of the allowance for loan and lease losses to total loans decreased to $0.42 \%$ at September 30, 2015 from $0.62 \%$ at September 30, 2014. The decrease reflected the impact of net charge offs. The ratio of the allowance for loan losses to non-performing loans increased to $171.44 \%$ at September 30, 2015 from $111.37 \%$ at September 30, 2014 primarily as a result of a decrease in non-performing loans. The ratio of non-performing assets to total assets decreased primarily as a result of decreases in non-performing loans. Net charge-offs to average loans decreased to $0.10 \%$ for the nine months ended September 30, 2015 from $0.14 \%$ for the nine months ended September 30, 2014, primarily due to an increase in loan balances.

Net charge-offs. Net charge-offs were $\$ 1.2$ million for the nine months ended September 30, 2015, an increase of $\$ 57,000$ over net charge-offs for the same period of 2014. The majority of the charge-offs in the first nine months of 2015 and 2014 were associated with consumer loan relationships.

Non-performing loans, loans 90 days delinquent and still accruing, and troubled debt restructurings. Loans are considered to be non-performing if they are on a non-accrual basis or they are past due 90 days or more and still accruing interest. A loan which is past due 90 days or more and still accruing interest remains on accrual status only when it is both adequately secured as to principal and interest, and is in the process of collection. Troubled debt restructurings are loans with terms that have been renegotiated to provide a reduction or deferral of interest or principal because of a weakening in the financial positions of the borrowers. The following tables summarize our non-performing loans, other real estate owned and loans past due 90 days or more still accruing interest (in thousands).

|  | $\begin{aligned} & \text { September 30, } \\ & 2015 \end{aligned}$ |  | September 30, 2014 <br> (restated) |  | $\begin{aligned} & \text { December 31, } \\ & 2014 \end{aligned}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Non-accrual loans |  |  |  |  |  |  |
| SBA non real estate | \$ | 1,107 | \$ | 1,060 | \$ | - |
| Consumer | 1,050 |  | 3,435 |  |  |  |
| Total non-accrual loans | 2,157 |  | 4,495 |  |  |  |
| Loans past due 90 days or more | 294 |  | 264 |  |  |  |
| Total non-performing loans | 2,451 |  | 4,759 |  |  |  |
| Other real estate owned | - |  | 725 |  |  |  |
| Total non-performing assets | \$ | 2,451 | \$ | 5,484 | \$ | 2,056 |

Loans that were modified as of September 30, 2015 and December 31, 2014 and considered troubled debt restructurings are as follows (dollars in thousands):

September 30, 2015

|  |  | Pre-modification <br> recorded |  | Post-modification <br> recorded <br> investment |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
| SBA non | Number | investment |  |  |  |
| real estate | 1 | $\$$ | 178 | $\$$ | 178 |
| Consumer <br> Total | 2 | 438 |  | 438 | 616 |

December 31, 2014
Pre-modification Post-modification recorded recorded Number investment investment
1
\$ 197 \$

346
\$ 543 \$ 543

The balances below provide information as to how the loans were modified as troubled debt restructurings loans at September 30, 2015 and December 31, 2014 (in thousands).


The following table summarizes as of September 30, 2015 that were restructured within the last 12 months that have subsequently defaulted.

|  | Number | Pre-modification recorded investment |  |
| :--- | :--- | :--- | :--- |
|  |  | $\$$ | 105 |
| Consumer | 1 | $\$$ | 105 |
| Total | 1 | $\$$ |  |
|  |  |  |  |
| 50 |  |  |  |

As of September 30, 2015 and December 31, 2014, we had no commitments to lend additional funds to loan customers whose terms have been modified in troubled debt restructurings.

The following table provides information about impaired loans at September 30, 2015 and December 31, 2014:

|  | Unpaid | Average | Interest |  |
| :--- | :--- | :--- | :--- | :--- |
| Recorded | principal | Related | Avecorded <br> investment | balance |

September
30, 2015
Without an
allowance
recorded
SBA non
$\begin{array}{lllllllll}\text { real estate } & \$ & 263 & \$ & 263 & \$ & & & \end{array}$
Consumer -
other 334
334
340
Consumer -
home
$\begin{array}{llll}\text { equity } & 1,228 & 1,257 & -\end{array}$
With an
allowance
recorded
SBA non
real estate 84
Consumer -
other
Consumer -
home
equity
Total
SBA non
real estate 1,107
Consumer -
other 334334
Consumer -
home
$\begin{array}{lllll}\text { equity } & 1,228 & 1,257 & - & 1,116\end{array}$

December
31, 2014
Without an
allowance
recorded
SBA non real

| estate | \$ | \$ | \$ | \$ | \$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Consumer other | 346 | 346 | - | 139 |  |
| Consumer home equity | 827 | 927 | - | 1,043 | - |
| With an allowance recorded |  |  |  |  |  |
| SBA non real estate | 197 | 197 | 40 | 967 | - |
| Consumer other | - | - | - | 369 |  |
| Consumer home equity | 1,080 | 1,080 | 271 | 885 | - |
| Total <br> SBA non real estate | 197 | 197 | 40 | 967 | - |
| Consumer other | 346 | 346 | - | 508 | - |
| Consumer home equity | 1,907 | 2,007 | 271 | 1,928 | - |

We had $\$ 2.2$ million of non-accrual loans at September 30, 2015 compared to $\$ 1.9$ million of non-accrual loans at December 31, 2014. The $\$ 251,000$ increase in non-accrual loans was primarily due to $\$ 2.1$ million of loans placed on non-accrual status partially offset by $\$ 1.1$ million of loan charge-offs and $\$ 785,000$ of loan payments. Loans past due 90 days or more still accruing interest amounted to $\$ 294,000$ at September 30, 2015 and $\$ 149,000$ at December 31, 2014. The $\$ 145,000$ increase reflected $\$ 1.5$ million of additions partially offset by $\$ 1.1$ million of loan payments and $\$ 104,000$ of loans moved to non-accrual.

We had no other real estate owned at September 30, 2015 and December 31, 2014.

The following table classifies our loans (not including loans held for sale) by categories which are used throughout the industry as of September 30, 2015 and December 31, 2014:

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[^2]Edgar Filing: Bancorp, Inc. - Form 10-Q

to the audit committee. All classified loans are reviewed by the independent loan review function of the Bank. Potential problem loans, which are identified by either the independent loan review department or line management, are also reviewed. All loans are subject to review by their relationship manager and senior loan personnel. Also, many of the Bank's loans are relatively short term, and are subject to reconsideration with a full review in loan committee between one and three years after the loan is made and after the prior review.

Premises and equipment, net. Premises and equipment amounted to $\$ 18.9$ million at September 30, 2015 compared to $\$ 17.7$ million at December 31, 2014. The increase reflected additional information technology upgrades.

Investment in Unconsolidated Entity. On December 30, 2014, the Bank entered into an agreement for, and closed on, the sale of a portion of its commercial loan portfolio, which we had previously disclosed we were in the process of selling. The purchaser of the loan portfolio was a newly formed entity, Walnut Street 2014-1 Issuer, LLC ("Walnut Street"). The price paid to the Bank for the loan portfolio which had a face value of approximately $\$ 267.6$ million, was approximately $\$ 209.6$ million, of which approximately $\$ 193.6$ million was in the form of two notes issued by Walnut Street to the Bank; a senior note in the principal amount of approximately $\$ 178.2$ million bearing interest at $1.5 \%$ per year and maturing in December 2024 and a subordinate note in the principal amount of approximately $\$ 15.4$ million, bearing interest at $10.0 \%$ per year and maturing in December 2024. The balance of these notes comprise the balance of the investment in unconsolidated entity.

Assets held for sale. Assets held for sale as a result of discontinued operations, primarily commercial, commercial mortgage and construction loans, amounted to $\$ 611.7$ million at September 30, 2015 compared to $\$ 887.9$ million at December 31, 2014. The decrease reflected loan sales and other principal paydowns.

Deposits. Our primary source of funding is deposit acquisition. We offer a variety of deposit accounts with a range of interest rates and terms, including demand, checking and money market accounts. One strategic focus is growing these accounts through affinity groups. At September 30, 2015, we had total deposits of $\$ 4.38$ billion compared to $\$ 4.62$ billion at December 31, 2014, a decrease of $\$ 242.6$ million or $5.2 \%$. The decrease reflected the planned exit of higher cost deposit relationships which did not have adequate income components. Increases in average deposit trends have allowed us to virtually eliminate time deposits, which may bear higher interest rates than transaction accounts. The following table presents the average balance and rates paid on deposits for the periods indicated (in thousands):

For the nine months ended For the year ended
September 30, 2015
Average
balance

December 31, 2014
Average Average Average
rate balance
rate

Demand and interest

| checking | \$ | 4,122,409 | 0.27\% | \$ | 3,746,958 | 0.24\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Savings and money |  |  |  |  |  |  |
| market | 323,307 |  | 0.53\% | 366,160 |  | 0.43\% |
| Time | 1,066 |  | 1.50\% | 7,974 |  | 1.20\% |
| Total deposits | \$ | 4,446,782 | 0.29\% | \$ | 4,121,092 | 0.26\% |

Borrowings. We had no outstanding advances from the Federal Home Loan Bank as of September 30, 2015 and December 31, 2014. Additionally, we had no outstanding balances on the Bank's lines of credit as of September 30, 2015 and December 31, 2014. We do not have any policy prohibiting us from incurring debt.

Other liabilities. Other liabilities amounted to $\$ 7.1$ million at September 30, 2015 compared to $\$ 12.7$ million at December 31, 2014, representing a decrease of $\$ 5.6$ million. Other liabilities consist primarily of amounts payable for European prepaid cards outstanding.

Item 3. Quantitative and Qualitative Disclosures About Market Risk
Except as discussed in Item 2, "Management's Discussion and Analysis of Financial Condition and Results of Operations," there has been no material change in our assessment of our sensitivity to market risk since our presentation in our Annual Report on Form 10-K for the year ended December 31, 2014.

## Item 4. Controls and Procedures

We maintain disclosure controls and procedures that are designed to ensure that information required to be disclosed in our reports under the Securities Exchange Act of 1934, as amended, or the Exchange Act, is recorded, processed, summarized, and reported within the time periods specified in the SEC's rules and forms, and that such information is accumulated and communicated to our management, including our Chief Executive Officer and our Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure. In designing and evaluating the disclosure controls and procedures, our management recognized that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives, and our management necessarily was required to apply its judgment in evaluating the cost-benefit relationship of possible controls and procedures.

Under the supervision of our Chief Executive Officer and Chief Financial Officer, we have carried out an evaluation of the effectiveness of our disclosure controls and procedures as of the end of the period covered by this report. Because of the changes discussed below, our Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures were not effective as of September 30, 2015. As described in Part 2, Item 9A: Controls and Procedures, in our Annual Report on Form 10-K for the year ended December 31, 2014, management identified material weaknesses in our internal control over financial control surrounding our disclosure controls and procedures, with respect to credit file maintenance and evaluation in that we did not properly maintain credit files, including the evaluation of loan collateral and industry-specific information, relevant in determining the appropriate risk-ratings of our loans, in identifying the ultimate occurrence of loss events, and in calculating impairment under ASC 310 "Receivables". In addition, with respect to discontinued operations our management concluded that our controls were not effective in identifying the appropriate classification of items to be included as discontinued operations.

Management identified various remedial steps to be implemented with respect to the material weakness in internal control over financial reporting.

With respect to credit file maintenance, the following steps were taken: First, the Bank discontinued its Philadelphia-based commercial loan operations effective September 30, 2014. Second, for the continuing lines of businesses, management has and will, on an ongoing basis, reevaluate its loan policies surrounding risk-rating and the evaluation of collateral, including industry-specific information to timely identify factors which might indicate loss events and loan impairments. Third, the Bank's appraisal policies were modified to require that new appraisals must be ordered for all identified impaired loans every 18 months or more frequently, if needed, and that these appraisals will be controlled by the Chief Credit Officer, who reports directly to the Audit Committee. Finally, the Bank will establish a separate loan committee for each remaining line of business: SBLOC, SBA, CMBS, leasing and consumer. These new separate committees will review all identified impaired loans each quarter and consider recommendations by the loan review department as to the potential weaknesses in these identified loans and whether earlier loss recognition or further impairment is required.

With respect to discontinued operations (non-routine transactions), the following steps were taken: We have enhanced our internal controls over our financial closing process to ensure that appropriate research is conducted in determining the proper accounting treatment for all non-recurring transactions, including transactions and balances that qualify as discontinued operations. Such accounting analysis and conclusions are reviewed and approved by senior financial management.

Subject to satisfactory completion of the design and testing of these new procedures for effectiveness, management believes that the implementation of these new procedures will remediate the material weakness.

Except for the changes discussed above there has been no change in our internal control over financial reporting that occurred during the quarter ended September 30, 2015 that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

## PART II - OTHER INFORMATION

Item 1. Legal Proceedings

For a discussion of a consent order issued by the FDIC, captioned In the Matter of the Bancorp Bank, Wilmington, Delaware, effective June 5, 2014, see Part I, Item 2 "Management's Discussion and Analysis of Financial Condition and Results of Operations-Financial Statement Restatement; Regulatory Actions"

On July 17, 2014, a class action securities complaint captioned Fletcher v. The Bancorp Inc., et al., was filed in the United States District Court for the District of Delaware. A consolidated version of that class action complaint was filed before the same court on January 23, 2015 on behalf of Lead Plaintiffs Arkansas Public Employees Retirement System and Arkansas Teacher Retirement System under the caption of In re The Bancorp Inc. Securities Litigation. On October 26, 2015, Lead Plaintiffs filed an amended consolidated complaint against Bancorp, Betsy Z. Cohen, Paul Frenkiel, Frank M. Mastrangelo and Jeremy Kuiper, which alleges that during a class period beginning January 26, 2011 through June 26, 2015, the defendants made materially false and/or misleading statements and/or failed to disclose that (i) Bancorp had wrongfully extended and modified problem loans and under-reserved for loan losses due to adverse loans, (ii) Bancorp's operations and credit practices were in violation of the BSA, and (iii) as a result, Bancorp's financial statements, press releases and public statements were materially false and misleading during the relevant period. The amended consolidated complaint further alleges that, as a result, the price of Bancorp's common stock was artificially inflated and fell once the defendants' misstatements and omissions were revealed, causing damage to the plaintiffs and the other members of the class. The complaint asks for an unspecified amount of damages, prejudgment and post-judgment interest and attorneys' fees. The defendants have until November 23, 2015, to file a motion to dismiss the amended consolidated complaint. This litigation is in its preliminary stages. We have been advised by our counsel in the matter that reasonably possible losses cannot be estimated. We believe that the complaint is without merit and we intend to defend vigorously.

In addition, we are a party to various routine legal proceedings arising out of the ordinary course of our business. Management believes that none of these actions, individually or in the aggregate, will have a material adverse effect on our financial condition or operations.

Item 6. Exhibits

The Exhibits furnished as part of this Quarterly Report on Form 10-Q are identified in the Exhibit Index immediately following the signature page of this Report. Such Exhibit Index is incorporated herein by reference.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

THE BANCORP INC
(Registrant)
November 9, 2015 /s/ Frank Mastrangelo
Date
Frank Mastrangelo
President/Chief Executive Officer
November 9, 2015 /s/ Paul Frenkiel
Date Paul Frenkiel
Executive Vice President of Strategy, Chief Financial Officer and Secretary

Exhibit No. Description

| 3.1 | Certificate of <br> Incorporation (1) |
| :--- | :--- |
| 3.2 | Bylaws (1) |
| 31.1 | Rule <br> 13a-14(a)/15d-14(a) <br> Certifications |


| 31.2 | Rule |
| :---: | :---: |
|  | 13a-14(a)/15d-14(a) |
|  | Certifications |
| 32.1 | Section 1350 |
|  | Certifications |
| 32.2 | Section 1350 |
|  | Certifications |
| 101.INS | XBRL Instance |
|  | Document |
| 101.SCH | XBRL Taxonomy |
|  | Extension Schema |
|  | Document |
| 101.CAL | XBRL Taxonomy |
|  | Extension |
|  | Calculation |
|  | Linkbase Document |
| 101.DEF | XBRL Taxonomy |
|  | Extension Definition |
|  | Linkbase Document |
| 101.LAB | XBRL Taxonomy |
|  | Extension Label |
|  | Linkbase Document |
| 101.PRE | XBRL Taxonomy |
|  | Extension |
|  | Presentation |
|  | Linkbase Document |

(1) Filed previously as an exhibit to our Registration Statement on Form S-4, as amended, registration number 333-117385, and by this reference incorporated herein.


[^0]:    September
    30 ,
    20152014

[^1]:    * Unrated loans consist of performing loans which did not exhibit any negative characteristics which would require the loan to be evaluated, or fell below the dollar threshold requiring review under the Bank's internal policy and are not loans otherwise selected in ongoing portfolio evaluation. The scope of the Bank's loan review policy encompasses commercial and construction loans and leases which singly, or in aggregate for loans to related borrowers, exceed \$3.0 million. The loan portfolio review coverage was approximately $42 \%$ at September 30, 2015 and approximately $45 \%$ at December 31, 2014. As a result of transferring loans into "Discontinued Operations" (see Note 15), management is currently assessing the review scope for the remaining portfolio to ensure appropriate coverage levels are maintained. This review is performed by the loan review department, which is independent of the loan origination department and reports directly to the audit committee. Potential problem loans, which are identified by either the independent loan review department or line management, are reviewed. Adversely classified loans are reviewed quarterly by the independent loan review function of the Bank. Additionally, all loans are subject to ongoing monitoring by portfolio managers and loan officers. Also, many of the Bank's loans are relatively short term, and are subject to reconsideration with a full review in loan committee between one and three years after the loan is made and after the prior review.

[^2]:    * Unrated loans consist of performing loans which did not exhibit any negative characteristics which would require the loan to be evaluated, or fell below the dollar threshold requiring review and are not loans otherwise selected in ongoing portfolio evaluation. The scope of the Bank's loan review policy encompasses commercial and construction loans and leases which singly or in the aggregate in the case of loans with related borrowers, equal or exceed $\$ 3.0$ million. The loan portfolio review coverage was approximately $42 \%$ at September 30, 2015 and approximately 45\% at December 31, 2014. As a result of transferring loans into "Discontinued Operations", management is currently assessing the review scope for the remaining portfolio to ensure appropriate coverage levels are maintained. This review is performed by the loan review department, which is independent of the loan department and reports directly

