

Edgar Filing: CASS INFORMATION SYSTEMS INC - Form 10-Q

CASS INFORMATION SYSTEMS INC  
Form 10-Q  
August 06, 2009

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, DC 20549

-----  
FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 or 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2009

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File No. 2-80070

-----  
CASS INFORMATION SYSTEMS, INC.  
-----

(Exact name of registrant as specified in its charter)

Missouri  
(State or other jurisdiction  
of incorporation or  
organization)

43-1265338  
(I.R.S. Employer  
Identification No.)

13001 Hollenberg Drive  
Bridgeton, Missouri  
(Address of principal executive offices)

63044  
(Zip Code)

(314) 506-5500  
(Registrant's telephone number, including area code)

-----  
Indicate by check mark whether the registrant: (1) has filed all reports  
required to be filed by Section 13 or 15(d) of the Securities Exchange Act of  
1934 during the preceding 12 months (or for such shorter period that the  
registrant was required to file such reports), and (2) has been subject to such  
filing requirements for the past 90 days.

Yes  No

Indicate by check mark whether the registrant has submitted electronically  
and posted on its corporate Web site, if any, every Interactive Data File  
required to be submitted and posted pursuant to Rule 405 of Regulation S-T (ss.  
232.405 of this chapter) during the preceding 12 months (or for such shorter  
period that the registrant was required to submit and post such files).

Yes  No

Indicate by check mark whether the registrant is a large accelerated  
filer, an accelerated filer, a non-accelerated filer, or a smaller reporting

## Edgar Filing: CASS INFORMATION SYSTEMS INC - Form 10-Q

company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

(Check one)      Large Accelerated Filer       Accelerated Filer        
                  Non-Accelerated Filer          Smaller Reporting Company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes  No

The number of shares outstanding of registrant's only class of stock as of August 3, 2009: Common stock, par value \$.50 per share - 9,228,065 shares outstanding.

---

### TABLE OF CONTENTS

#### PART I - Financial Information

##### Item 1. FINANCIAL STATEMENTS

Consolidated Balance Sheets	
June 30, 2009 (unaudited) and December 31, 2008 .....	3
Consolidated Statements of Income	
Three and Six months ended June 30, 2009 and 2008 (unaudited) .	4
Consolidated Statements of Cash Flows	
Six months ended June 30, 2009 and 2008 (unaudited) .....	5
Notes to Consolidated Financial Statements (unaudited) .....	6

Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS .....	15
--	----

Item 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK .....	28
--	----

Item 4. CONTROLS AND PROCEDURES .....	28
---------------------------------------	----

PART II - Other Information - Items 1. - 6. ....	29
--	----

SIGNATURES .....	30
------------------	----

#### Forward-looking Statements - Factors That May Affect Future Results

This report may contain or incorporate by reference forward-looking statements made pursuant to the safe harbor provisions of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Although we believe that, in making any such statements, our expectations are based on reasonable assumptions, forward-looking statements are not guarantees of future performance and involve risks, uncertainties, and other factors beyond our control, which may cause future performance to be materially different from expected performance summarized in the forward-looking statements. These risks, uncertainties and other factors are discussed in the section Part I, Item 1A, "Risk Factors" of the Company's 2008 Annual Report on Form 10-K, filed with the Securities and Exchange Commission ("SEC"), which may be updated from time to time in our future filings with the SEC. We undertake no obligation to publicly update or revise any forward-looking statements to reflect changed assumptions, the occurrence of anticipated or unanticipated

## Edgar Filing: CASS INFORMATION SYSTEMS INC - Form 10-Q

events, or changes to future results over time.

-2-

### PART I. FINANCIAL INFORMATION

#### ITEM 1. FINANCIAL STATEMENTS

CASS INFORMATION SYSTEMS, INC. AND SUBSIDIARIES  
CONSOLIDATED BALANCE SHEETS  
(Dollars in Thousands except Share and Per Share Data)

	June 30, 2009 (Unaudited)	December 31, 2008
	-----	-----
<b>Assets</b>		
Cash and due from banks	\$ 9,919	\$ 10,043
Federal funds sold and other short-term investments	71,770	19,442
	-----	-----
Cash and cash equivalents	81,689	29,485
	-----	-----
Securities available-for-sale, at fair value	181,687	193,865
<b>Loans</b>		
	610,769	591,976
Less: Allowance for loan losses	6,975	6,451
	-----	-----
Loans, net	603,794	585,525
	-----	-----
Premises and equipment, net	11,029	11,617
Investment in bank-owned life insurance	13,364	13,093
Payments in excess of funding	18,923	21,865
Goodwill	7,471	7,471
Other intangible assets, net	457	597
Other assets	20,144	21,710
	-----	-----
Total assets	\$ 938,558	\$ 885,228
	=====	=====
<b>Liabilities and Shareholders' Equity</b>		
<b>Liabilities:</b>		
<b>Deposits:</b>		
Noninterest-bearing	\$ 100,610	\$ 103,300
Interest-bearing	260,550	174,241
	-----	-----
Total deposits	361,160	277,541
	-----	-----
Accounts and drafts payable	437,196	479,025
Subordinated convertible debentures	2,991	2,991
Short-term borrowings	9	305
Other liabilities	21,128	19,125
	-----	-----
Total liabilities	822,484	778,987
	-----	-----
<b>Shareholders' Equity:</b>		
Preferred stock, par value \$.50 per share; 2,000,000		

Edgar Filing: CASS INFORMATION SYSTEMS INC - Form 10-Q

shares authorized and no shares issued	--	--
Common Stock, par value \$.50 per share; 20,000,000 shares authorized and 9,949,324 shares issued at June 30, 2009 and December 31, 2008	4,975	4,975
Additional paid-in capital	45,452	45,746
Retained earnings	86,384	81,197
Common shares in treasury, at cost (723,484 shares at June 30, 2009 and 775,288 shares at December 31, 2008)	(17,066)	(18,264)
Accumulated other comprehensive loss	(3,671)	(7,413)
	-----	-----
Total shareholders' equity	116,074	106,241
	-----	-----
Total liabilities and shareholders' equity	\$ 938,558	\$ 885,228
	=====	=====

See accompanying notes to unaudited consolidated financial statements.

-3-

CASS INFORMATION SYSTEMS, INC. AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF INCOME  
(Unaudited)  
(Dollars in Thousands except Per Share Data)

	Three Months Ended June 30,		Six Months Ended June 30,	
	2009	2008	2009	2008
	-----	-----	-----	-----
Fee Revenue and Other Income:				
Information services payment and processing revenue	\$12,036	\$12,744	\$23,980	\$24,791
Bank service fees	341	345	745	676
Gains on sales of securities	83	--	202	--
Other	138	215	273	448
	-----	-----	-----	-----
Total fee revenue and other income	12,598	13,304	25,200	25,915
	-----	-----	-----	-----
Interest Income:				
Interest and fees on loans	8,919	8,532	17,536	16,807
Interest and dividends on securities:				
Taxable	16	22	18	50
Exempt from federal income taxes	1,761	1,994	3,619	3,695
Interest on federal funds sold and other short-term investments	28	229	44	1,225
	-----	-----	-----	-----
Total interest income	10,724	10,777	21,217	21,777
	-----	-----	-----	-----
Interest Expense:				
Interest on deposits	1,235	657	2,169	1,842
Interest on short-term borrowings	5	13	23	13
Interest on subordinated convertible debentures	40	43	79	95
	-----	-----	-----	-----
Total interest expense	1,280	713	2,271	1,950

Edgar Filing: CASS INFORMATION SYSTEMS INC - Form 10-Q

Net interest income	9,444	10,064	18,946	19,827
Provision for loan losses	300	650	700	1,100
Net interest income after provision for loan losses	9,144	9,414	18,246	18,727
Total net revenue	21,742	22,718	43,446	44,642
Operating Expense:				
Salaries and employee benefits	12,730	12,496	25,179	24,933
Occupancy	571	560	1,186	1,100
Equipment	833	872	1,674	1,696
Amortization of intangible assets	70	70	140	140
Other operating	2,593	2,510	4,908	4,999
Total operating expense	16,797	16,508	33,087	32,868
Income before income tax expense	4,945	6,210	10,359	11,774
Income tax expense	1,284	1,644	2,775	3,189
Net Income	\$ 3,661	\$ 4,566	\$ 7,584	\$ 8,585
Basic Earnings Per Share	.40	.50	.83	.94
Diluted Earnings Per Share	.39	.48	.81	.91

See accompanying notes to unaudited consolidated financial statements.

-4-

CASS INFORMATION SYSTEMS, INC. AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF CASH FLOWS  
(Unaudited)  
(Dollars in Thousands)

	Six Months Ended June 30,	
	2009	2008
Cash Flows From Operating Activities:		
Net income	\$ 7,584	\$ 8,585
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	2,044	2,127
Gains on sales of securities	(202)	--
Provision for loan losses	700	1,100
Stock-based compensation expense	886	491
(Decrease) increase in income tax liability	(831)	493
Increase in pension liability	442	988
Other operating activities, net	1,672	(78)
Net cash provided by operating activities	12,295	13,706

## Edgar Filing: CASS INFORMATION SYSTEMS INC - Form 10-Q

Cash Flows From Investing Activities:		
Proceeds from sales of securities available-for-sale	14,591	--
Proceeds from maturities of securities available-for-sale	5,655	6,106
Purchase of securities available-for-sale	(2,877)	(42,553)
Net increase in loans	(18,969)	(73,249)
Decrease (increase) in payments in excess of funding	2,942	(7,443)
Purchases of premises and equipment, net	(548)	(750)
	-----	-----
Net cash provided by (used in) investing activities	794	(117,889)
	-----	-----
Cash Flows From Financing Activities:		
Net (decrease) increase in noninterest-bearing demand deposits	(2,690)	3,718
Net increase in interest-bearing demand and savings deposits	22,011	304
Net increase (decrease) in time deposits	64,298	(40,782)
Net (decrease) increase in accounts and drafts payable	(41,829)	34,294
Net decrease in short-term borrowings	(296)	(198)
Purchase of common shares for treasury	--	(3,984)
Cash dividends paid	(2,397)	(2,208)
Other financing activities, net	18	18
	-----	-----
Net cash provided by (used in) financing activities	39,115	(8,838)
	-----	-----
Net increase (decrease) in cash and cash equivalents	52,204	(113,021)
Cash and cash equivalents at beginning of period	29,485	176,070
	-----	-----
Cash and cash equivalents at end of period	\$ 81,689	\$ 63,049
	=====	=====
Supplemental information:		
Cash paid for interest	\$ 2,043	\$ 2,168
Cash paid for income taxes	3,642	2,789

See accompanying notes to unaudited consolidated financial statements.

-5-

### CASS INFORMATION SYSTEMS, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

#### Note 1 - Basis of Presentation

The accompanying unaudited consolidated financial statements have been prepared in accordance with U.S. generally accepted accounting principles for interim financial information and with the instructions to Form 10-Q and Rule 10-01 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by U.S. generally accepted accounting principles for complete financial statements. In the opinion of management, all adjustments, consisting of normal recurring accruals, considered necessary for a fair presentation have been included. Certain amounts in the 2008 consolidated financial statements have been reclassified to conform to the 2009 presentation. Such reclassifications have no effect on previously reported net income or shareholders' equity. For further information, refer to the audited consolidated financial statements and related footnotes included in Cass Information System, Inc.'s ("the Company" or "Cass") Annual Report on Form 10-K for the year ended December 31, 2008.

## Edgar Filing: CASS INFORMATION SYSTEMS INC - Form 10-Q

### Note 2 - Intangible Assets

The Company accounts for intangible assets in accordance with Statement of Financial Accounting Standard ("SFAS") No.142 ("SFAS No. 142"), "Goodwill and Other Intangible Assets," which requires that intangibles with indefinite useful lives be tested annually for impairment and those with finite useful lives be amortized over their useful lives. Intangible assets for the periods ended June 30, 2009 and December 31, 2008 are as follows:

	June 30, 2009		December 31, 2008	
(In thousands)	Gross Carrying Amount	Accumulated Amortization	Gross Carrying Amount	Accumul Amortiz
<b>Assets eligible for amortization:</b>				
Software	\$ 862	\$ (833)	\$ 862	\$
Customer List	750	(322)	750	
<b>Total</b>	1,612	(1,155)	1,612	(
<b>Unamortized intangible assets:</b>				
Goodwill	7,698	(227)*	7,698	
<b>Total unamortized intangibles</b>	7,698	(227)	7,698	
<b>Total intangible assets</b>	\$ 9,310	\$ (1,382)	\$ 9,310	\$ (

\*Amortization through December 31, 2001 prior to adoption of SFAS No. 142.

Software is amortized over four to five years and the customer list is amortized over seven years. Amortization of intangible assets amounted to \$140,000 for the six-month periods ended June 30, 2009 and 2008, respectively. Estimated amortization of intangibles over the next five years is as follows: \$222,000 in 2009, \$107,000 in 2010, 2011 and 2012 and \$54,000 in 2013.

### Note 3 - Equity Investments in Non-Marketable Securities

Non-marketable equity investments in low-income housing projects are included in other assets on the Company's consolidated balance sheets. The total balance of these investments at June 30, 2009 and December 31, 2008 were \$562,000 and \$605,000, respectively.

### Note 4 - Earnings Per Share

Basic earnings per share is computed by dividing net income by the weighted-average number of common shares outstanding. Diluted earnings per share is computed by dividing net income, adjusted for the net income effect of the interest expense on the outstanding convertible debentures, by the sum of the weighted-average number of common shares outstanding and the weighted-average number of potential common shares outstanding. The calculations of basic and diluted earnings per share for the periods ended June 30, 2009 and 2008 are as follows:

Edgar Filing: CASS INFORMATION SYSTEMS INC - Form 10-Q

(Dollars in thousands except per share data)	Three Months Ended June 30,		Six Months Ended June 30,
	2009	2008	2009
<b>Basic</b>			
Net income	\$ 3,661	\$ 4,566	\$ 7,582
Weighted-average common shares outstanding	9,140,944	9,165,262	9,138,154
<b>Basic earnings per share</b>	<b>\$ .40</b>	<b>\$ .50</b>	<b>\$ .88</b>
<b>Diluted</b>			
Basic net income	\$ 3,661	\$ 4,566	\$ 7,582
Net income effect of 5.33% convertible debentures	21	25	41
<b>Diluted net income</b>	<b>3,682</b>	<b>4,591</b>	<b>7,623</b>
Weighted-average common shares outstanding	9,140,944	9,165,262	9,138,154
Effect of dilutive restricted stock, stock options and SARs	141,168	106,760	115,674
Effect of convertible debentures	153,630	181,553	153,630
<b>Weighted-average common shares outstanding assuming dilution</b>	<b>9,435,742</b>	<b>9,453,575</b>	<b>9,407,458</b>
<b>Diluted earnings per share</b>	<b>\$ .39</b>	<b>\$ .48</b>	<b>\$ .81</b>

Note 5 - Stock Repurchases

The Company maintains a treasury stock buyback program pursuant to which the Board of Directors has authorized the repurchase of up to 300,000 shares of the Company's Common Stock. The Company did not repurchase any shares during the six-month period ended June 30, 2009 and repurchased 120,000 during the six-month period ended June 30, 2008. As of June 30, 2009, 180,000 shares remained available for repurchase under the program. Repurchases are made in the open market or through negotiated transactions from time to time depending on market conditions.

Note 6 - Comprehensive Income

For the three and six-month periods ended June 30, 2009 and 2008, unrealized gains and losses on securities available-for-sale and reclassification adjustments for gains included in net income were the Company's other comprehensive income components. Comprehensive income for the three and six-month periods ended June 30, 2009 and 2008 is summarized as follows:

(In thousands)	Three Months Ended June 30,		Six Months Ended June 30,	
	2009	2008	2009	2008
-----				



Edgar Filing: CASS INFORMATION SYSTEMS INC - Form 10-Q

Net income	\$ 3,661	\$ 4,566	\$ 7,584	\$ 8,5
Other comprehensive income:				
Reclassification adjustments for gains included in net income, net of tax	(54)	--	(131)	
Net unrealized gain (loss) on securities available-for-sale, net of tax	(855)	(1,865)	3,873	(1
-----	-----	-----	-----	-----
Total comprehensive income	\$ 2,752	\$ 2,701	\$ 11,326	\$ 8,4
-----	-----	-----	-----	-----

Note 7 - Industry Segment Information

The services provided by the Company are classified into two reportable segments: Information Services and Banking Services. Each of these segments provides distinct services that are marketed through different channels. They are managed separately due to their unique service, processing and capital requirements.

-7-

The Information Services segment provides freight, utility and telecommunication invoice processing and payment services to large corporations. The Banking Services segment provides banking services primarily to privately-held businesses and churches.

The Company's accounting policies for segments are the same as those described in the summary of significant accounting policies in the Company's Annual Report on Form 10-K for the year ended December 31, 2008. Management evaluates segment performance based on net income after allocations for corporate expenses and income taxes. Transactions between segments are accounted for at what management believes to be market value.

All revenue originates from and all long-lived assets are located within the United States, and no revenue from any customer of any segment exceeds 10% of the Company's consolidated revenue.

Summarized information about the Company's operations in each industry segment for the three and six-month periods ended June 30, 2009 and 2008 is as follows:

(In thousands)	Information Services	Banking Services	Corporate, Eliminations and Other	Total
=====	=====	=====	=====	=====
Quarter Ended June 30, 2009				
Total Revenues:				
Revenue from customers	\$ 16,991	\$ 4,751	\$ --	\$ 21,742
Intersegment revenue	1,732	389	(2,121)	--
Net income	2,431	1,230	--	3,661
Total assets	531,935	410,090	(3,467)	938,558
Goodwill	7,335	136	--	7,471
Other intangible assets, net	457	--	--	457
Quarter Ended June 30, 2008				
Total Revenues:				
Revenue from customers	\$ 19,081	\$ 3,637	\$ --	\$ 22,718
Intersegment revenue	1,398	222	(1,620)	--

Edgar Filing: CASS INFORMATION SYSTEMS INC - Form 10-Q

Net income	3,912	654	--	4,566
Total assets	640,896	333,857	(69,037)	905,716
Goodwill	7,335	136	--	7,471
Other intangible assets, net	737	--	--	737
-----				
Six Months Ended June 30, 2009				
Total Revenues:				
Revenue from customers	\$ 34,374	\$ 9,072	\$ --	\$ 43,446
Intersegment revenue	3,347	746	(4,093)	--
Net income	5,265	2,319	--	7,584
Total assets	531,935	410,090	(3,467)	938,558
Goodwill	7,335	136	--	7,471
Other intangible assets, net	457	--	--	457
Six Months Ended June 30, 2008				
Total Revenues:				
Revenue from customers	\$ 37,543	\$ 7,099	\$ --	\$ 44,642
Intersegment revenue	2,632	428	(3,060)	--
Net income	7,369	1,216	--	8,585
Total assets	640,896	333,857	(69,037)	905,716
Goodwill	7,335	136	--	7,471
Other intangible assets, net	737	--	--	737
-----				

Note 8 - Loans by Type

(In thousands)	June 30, 2009	December 31, 2008
Commercial and industrial	\$ 111,949	\$ 118,044
Real estate: (Commercial and church)		
Mortgage	430,485	412,788
Construction	64,321	56,221
Industrial revenue bonds	3,091	3,363
Other	923	1,560
-----		
Total loans	\$ 610,769	\$ 591,976
=====		

-8-

Note 9 - Commitments and Contingencies

In the normal course of business, the Company is party to activities that contain credit, market and operational risks that are not reflected in whole or in part in the Company's consolidated financial statements. Such activities include traditional off-balance sheet credit-related financial instruments and commitments under operating and capital leases. These financial instruments include commitments to extend credit, commercial letters of credit and standby letters of credit. The Company's maximum potential exposure to credit loss in the event of nonperformance by the other party to the financial instrument for commitments to extend credit, commercial letters of credit and standby letters of credit is represented by the contractual amounts of those instruments. At December 31, 2008 and June 30, 2009, no amounts have been accrued for any estimated losses for these instruments.

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commercial and standby letters of credit are conditional commitments issued by the Company or its subsidiaries to guarantee the performance of a customer to a third party. These off-balance sheet financial instruments generally have fixed expiration

## Edgar Filing: CASS INFORMATION SYSTEMS INC - Form 10-Q

dates or other termination clauses and may require payment of a fee. At June 30, 2009 the balance of unused loan commitments, standby and commercial letters of credit were \$29,707,000, \$16,424,000 and \$2,381,000, respectively. Since some of the financial instruments may expire without being drawn upon, the total amounts do not necessarily represent future cash requirements. Commitments to extend credit and letters of credit are subject to the same underwriting standards as those financial instruments included on the consolidated balance sheets. The Company evaluates each customer's credit worthiness on a case-by-case basis. The amount of collateral obtained, if deemed necessary upon extension of the credit, is based on management's credit evaluation of the borrower. Collateral held varies, but is generally accounts receivable, inventory, residential or income-producing commercial property or equipment. In the event of nonperformance, the Company or its subsidiaries may obtain and liquidate the collateral to recover amounts paid under its guarantees on these financial instruments.

The following table summarizes contractual cash obligations of the Company related to operating lease commitments, time deposits and convertible subordinated debentures at June 30, 2009:

(In thousands)	Amount of Commitment Expiration per Period				
	Total	Less than 1 Year	1=3 Years	3=5 Years	Over 5 Years
Operating lease commitments	\$ 3,384	\$ 844	\$ 1,173	\$ 708	\$ 659
Time deposits	133,946	120,753	12,233	960	--
Convertible subordinated debentures*	2,991	--	--	--	2,991
Total	\$140,321	\$121,597	\$ 13,406	\$ 1,668	\$ 3,650

\* Includes principal payments only.

The Company and its subsidiaries are involved in various pending legal actions and proceedings in which claims for damages are asserted. Management, after discussion with legal counsel, believes the ultimate resolution of these legal actions and proceedings will not have a material effect upon the Company's consolidated financial position or results of operations.

### Note 10 - Stock-Based Compensation

In 2007, the Board and the Company's shareholders approved the 2007 Omnibus Incentive Stock Plan (the "Omnibus Plan"). The Omnibus Plan permits the issuance of up to 880,000 shares of the Company's common stock in the form of stock options, stock appreciation rights ("SARs"), restricted stock, restricted stock units and performance awards. The Company issues shares out of treasury stock for these awards. During the six months ended June 30, 2009, 38,636 restricted shares and 121,943 SARs were granted under the Omnibus Plan.

The Company also continues to maintain its other stock-based incentive plans for the restricted common stock previously awarded and the options previously issued and still outstanding. These plans have been superseded by the Omnibus Plan and accordingly, any available restricted stock and stock option grants not yet issued have been cancelled.

### Restricted Stock

Restricted shares are amortized to expense over the three-year vesting period. As of June 30, 2009, the total unrecognized compensation expense related to

## Edgar Filing: CASS INFORMATION SYSTEMS INC - Form 10-Q

non-vested common stock was \$1,738,000 and the related weighted-average period over which it is expected to be recognized is approximately 1.2 years.

-9-

Following is a summary of the activity of the restricted stock during the six-month period ended June 30, 2009:

	Six Months Ended June 30, 2009	
	Shares	Fair Value
Balance at January 1, 2009	68,564	\$ 30.72
Granted	38,636	27.30
Vested	(31,235)	29.50
Forfeited	--	--
Balance at June 30, 2009	75,965	\$ 28.72

### Stock Options

Stock options vest and expire over a period not to exceed seven years. As of June 30, 2009, the total unrecognized compensation expense related to non-vested stock options was \$77,000, and the related weighted-average period over which it is expected to be recognized is approximately 2.8 years. Following is a summary of the activity of the stock options during the six-month period ended June 30, 2009:

	Shares	Weighted- Average Exercise Price	Average Remaining Contractual Term Years	Aggreg Intrin Valu (In thou
Outstanding at January 1, 2009	69,536	\$ 15.24		
Granted	--	--		
Exercised	(16,712)	14.57		
Forfeited or expired	--	--		
Outstanding at June 30, 2009	52,824	16.35	2.5	\$
Exercisable at June 30, 2009	25,238	\$ 14.14	1.9	\$

The total intrinsic value of options exercised was \$279,000 and \$509,000 for the six-month periods ended June 30, 2009 and 2008, respectively. Following is a summary of the activity of the non-vested stock options during the six-month period ended June 30, 2009:

	Shares	Weighted- Average Grant Date Fair Value
Nonvested at January 1, 2009	56,520	\$ 2.46
Granted	--	--
Vested	(28,934)	2.14

Edgar Filing: CASS INFORMATION SYSTEMS INC - Form 10-Q

Forfeited	--	--
-----		
Nonvested at June 30, 2009	27,586	\$ 2.81
-----		

SARs

SARs vest over a three-year period with 1/3 of the shares vesting and becoming exercisable each year on the anniversary date of the grant and they expire 10 years from the original grant date. As of June 30, 2009, the total unrecognized compensation expense was \$1,279,000 and the related weighted-average period over which it is expected to be recognized is two years. Following is a summary of the activity of the Company's SARs program for the six-month period ended June 30, 2009:

	Shares	Weighted-Average Exercise Price	Average Remaining Contractual Term Years	Aggregate Intrinsic Value (In thou)
=====				
Outstanding at January 1, 2009	109,755	\$ 28.41		
Granted	121,943	25.77		
Exercised	(436)	28.41		
Forfeited or expired	--	--		
-----				
Outstanding at June 30, 2009	231,262	27.02	9.2	\$
=====				
Exercisable at June 30, 2009	36,143	\$ 28.41	8.7	\$
=====				

-10-

Following is a summary of the activity of the nonvested SARs during the six-month period ended June 30, 2009:

	Shares	Weighted-Average Grant Date Fair Value
-----		
Nonvested at January 1, 2009	109,755	\$ 7.65
Granted	121,943	6.20
Vested	(36,579)	7.65
Forfeited	--	--
-----		
Nonvested at June 30, 2009	195,119	\$ 6.74
=====		

The Company uses the Black-Scholes pricing model to determine the fair value of the SARs at the date of grant. Following are the assumptions used to estimate the per share fair value of SARs granted during the six-month periods ended June 30, 2009 and 2008, respectively:

	Six Months Ended June 30, 2009	2008
-----		
Risk-free interest rate	1.94%	3.01%

## Edgar Filing: CASS INFORMATION SYSTEMS INC - Form 10-Q

Expected life	7 yrs.	7 yrs.
Expected volatility	27.00%	26.00%
Expected dividend yield	2.02%	1.69%

---

The risk-free interest rate is based on the zero-coupon U.S. Treasury yield for the period equal to the expected life of the SARs at the time of the grant. The expected life was derived using the historical exercise activity. The Company uses historical volatility for a period equal to the expected life of the rights using average monthly closing market prices of the Company's stock as reported on The Nasdaq Global Market. The expected dividend yield is based on the Company's current rate of annual dividends.

### Note 11 - Defined Pension Plans

The Company has a noncontributory defined benefit pension plan, which covers most of its employees. The Company accrues and makes contributions designed to fund normal service costs on a current basis using the projected unit credit with service proration method to amortize prior service costs arising from improvements in pension benefits and qualifying service prior to the establishment of the plan over a period of approximately 30 years. Disclosure information is based on a measurement date of December 31 of the corresponding year.

The following table represents the components of the net periodic pension costs for 2008 and an estimate for 2009:

(In thousands)	Estimated 2009	Actual 2008
Service cost - benefits earned during the year	\$ 1,606	\$ 1,523
Interest cost on projected benefit obligation	2,080	1,947
Expected return on plan assets	(1,880)	(2,108)
Net amortization	873	66
<b>Net periodic pension cost</b>	<b>\$ 2,679</b>	<b>\$ 1,428</b>

Pension costs recorded to expense were \$670,000 and \$357,000 for the three-month periods ended June 30, 2009 and 2008, respectively, and totaled \$1,341,000 and \$715,000 for the six-month periods ended June 30, 2009 and 2008, respectively. The Company made a contribution of \$450,000 to the plan during the three-month period ended June 30, 2009, for a total of \$900,000 for the six-month period ending June 30, 2009 and expects to contribute at least an additional \$900,000 in 2009.

In addition to the above funded benefit plan, the Company has an unfunded supplemental executive retirement plan which covers key executives of the Company. This is a noncontributory plan in which the Company and its subsidiaries make accruals designed to fund normal service costs on a current basis using the same method and criteria as its defined benefit plan. The following table represents the components of the net periodic pension costs for 2008 and an estimate for 2009:

(In thousands)	Estimated 2009	Actual 2008
Service cost - benefits earned during the year	\$ 33	\$ 59

## Edgar Filing: CASS INFORMATION SYSTEMS INC - Form 10-Q

Interest cost on projected benefit obligation	278	267
Net amortization	130	170
Net periodic pension cost	\$ 441	\$ 496

Pension costs recorded to expense were \$113,000 and \$146,000 for the three-month periods ended June 30, 2009 and 2008, respectively, and were \$227,000 and \$293,000 for the six-month periods ended June 30, 2009 and 2008, respectively.

### Note 12 - Income Taxes

As of December 31, 2008, the Company had unrecognized tax benefits totaling approximately \$1,399,000, of which \$1,170,000 would, if recognized, affect the Company's effective tax rate. During the six months ended June 30, 2009, the Company recorded additional unrecognized tax benefits totaling \$173,000.

The Company recognizes interest and penalties related to uncertain tax positions in income tax expense. At December 31, 2008, before any tax benefits, the Company had accrued \$114,000 in interest relating to unrecognized tax benefits, and additional interest of \$32,000 was accrued during the six months ended June 30, 2009. There were no penalties for unrecognized tax benefits accrued at December 31, 2008 or June 30, 2009.

During the next twelve months, the Company may realize a reduction of its unrecognized tax benefits of approximately \$195,000 due to the lapse of federal and state statutes of limitations.

The Company is subject to income tax in the U.S. federal jurisdiction and numerous state jurisdictions. U.S. federal income tax returns for tax years 2006 through 2008 remain subject to examination by the Internal Revenue Service. In addition, the Company is subject to state tax examinations for the tax years 2004 through 2008.

### Note 13 - Fair Value of Financial Instruments

Effective January 1, 2008, the Company adopted SFAS No. 157 "Fair Value Measurements" ("SFAS No. 157") and SFAS No. 159 "The Fair Value Option for Financial Assets and Financial Liabilities." Following is a summary of the carrying amounts and fair values of the Company's financial instruments at June 30, 2009 and December 31, 2008:

	June 30, 2009		December 31, 2008	
(In thousands)	Carrying Amount	Fair Value	Carrying Amount	Fair Value
<b>Balance sheet assets:</b>				
Cash and cash equivalents	\$ 81,689	\$ 81,689	\$ 29,485	\$ 29,485
Investment securities	181,687	181,687	193,865	193,865
Loans, net	603,794	603,534	585,525	588,991
Accrued interest receivable	4,494	4,494	4,836	4,836
<b>Total</b>	<b>\$871,664</b>	<b>\$871,404</b>	<b>\$813,711</b>	<b>\$817,177</b>
<b>Balance sheet liabilities:</b>				
Deposits	\$361,160	\$361,160	\$277,541	\$277,541
Accounts and drafts payable	437,196	437,196	479,025	479,025
Short-term borrowings	9	9	305	305

Edgar Filing: CASS INFORMATION SYSTEMS INC - Form 10-Q

Subordinated convertible debentures	2,991	3,214	2,991	3,116
Accrued interest payable	528	528	302	302
-----				
Total	\$801,884	\$802,107	\$760,164	\$760,289
=====				

The following methods and assumptions were used to estimate the fair value of each class of financial instruments for which it is practicable to estimate that value:

Cash and Other Short-term Instruments - For cash and cash equivalents, accrued interest receivable, accounts and drafts payable, short-term borrowings and accrued interest payable, the carrying amount is a reasonable estimate of fair value because of the demand nature or short maturities of these instruments.

-12-

Investment Securities Available for Sale - Investment securities available-for-sale are recorded at fair value on a recurring basis. The Company's investment securities available-for-sale are measured at fair value using Level 2 valuations. The market evaluation utilizes several sources which include observable inputs rather than "significant unobservable inputs" and therefore falls into the Level 2 category. The amortized cost, gross unrealized gains, gross unrealized losses and fair value of investment securities at June 30, 2009 and December 31, 2008 are summarized as follows:

June 30, 2009				
(In thousands)	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
State and political subdivisions	\$169,316	\$ 8,955	\$ 9	\$178,262
Stock in Federal Reserve Bank and Federal Home Loan Bank	3,425	--	--	3,425
Total	\$172,741	\$ 8,955	\$ 9	\$181,687

December 31, 2008				
(In thousands)	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
U.S. Treasury securities	\$ 200	\$ --	\$ --	\$ 200
State and political subdivisions	189,729	3,790	601	192,918
Total investment securities	189,929	3,790	601	193,118
Stock in Federal Reserve Bank and Federal Home Loan Bank	747	--	--	747
Total	\$190,676	\$ 3,790	\$ 601	\$193,865

The fair values of securities with unrealized losses at June 30, 2009 and December 31, 2008 are as follows:



Edgar Filing: CASS INFORMATION SYSTEMS INC - Form 10-Q

(In thousands)	Less than 12 months		June 30, 2009 12 months or more		Estimated Fair value
	Estimated fair value	Unrealized losses	Estimated fair value	Unrealized losses	
	State and political subdivisions	\$ 520	\$ 9	\$ --	

(In thousands)	Less than 12 months		December 31, 2008 12 months or more		Estimated Fair value
	Estimated fair value	Unrealized losses	Estimated fair value	Unrealized losses	
	State and political subdivisions	\$ 41,813	\$ 601	\$ --	

There was one security not greater than 12 months in an unrealized loss position as of June 30, 2009. All unrealized losses are reviewed to determine whether the losses are other than temporary. Management believes that this unrealized loss is temporary and the Company has the ability and intent to hold this security until maturity.

There were 45 securities (none greater than 12 months) in an unrealized loss position as of December 31, 2008. All unrealized losses were reviewed to determine whether the losses were other than temporary. Management believed that all unrealized losses were temporary since they were market driven and the Company had the ability and intent to hold these securities until maturity.

-13-

The amortized cost and fair value of investment securities at June 30, 2009, by contractual maturity, are shown in the following table. Expected maturities may differ from contractual maturities because borrowers have the right to prepay obligations with or without prepayment penalties.

	Amortized Cost	Fair Value
Due in 1 year or less	\$ 1,198	\$ 1,233
Due after 1 year through 5 years	43,499	46,015
Due after 5 years through 10 years	78,710	83,173
Due after 10 years	45,909	47,841
No stated maturity	3,425	3,425
<b>Total</b>	<b>\$ 172,741</b>	<b>\$ 181,687</b>

The amortized cost of investment securities pledged to secure public deposits, securities sold under agreements to repurchase and for other purposes at June 30, 2009 were \$18,379,000.

Proceeds from sales of investment securities classified as available for sale were \$10,314,000 for the Second Quarter of 2009 and \$14,591,000 for the First Half of 2009. Gross realized gains were \$83,000 for the Second Quarter of 2009

## Edgar Filing: CASS INFORMATION SYSTEMS INC - Form 10-Q

and \$202,000 for the First Half of 2009.

Loans - The Company does not record loans at fair value on a recurring basis other than loans that are considered impaired. Once a loan is identified as impaired, management measures impairment in accordance with SFAS No.114, "Accounting by Creditors for Impairment of a Loan." At June 30, 2009, all impaired loans were evaluated based on the fair value of the collateral. The fair value of the collateral is based upon an observable market price or current appraised value and therefore, the Company classifies these assets as nonrecurring Level 2. The total of impaired loans measured at fair value at June 30, 2009 was \$1,530,000. The fair value of loans in the above table is estimated by discounting the future cash flows using the current rates at which similar loans would be made to borrowers with similar credit ratings and for the same remaining maturities.

Deposits - The fair value of demand deposits, savings deposits and certain money market deposits is the amount payable on demand at the reporting date. The fair value of fixed-maturity certificates of deposit is estimated using the rates currently offered for deposits of similar remaining maturities. The fair value estimates above do not include the benefit that results from the low-cost funding provided by the deposit liabilities compared to the cost of borrowing funds in the market nor the benefit derived from the customer relationship inherent in existing deposits.

Subordinated Convertible Debentures - The fair value is estimated by discounting the projected future cash flows using estimated current rates for similar borrowings.

### Note 14 - Subsequent Events

In accordance with FASB Statement No. 165, "Subsequent Events," the Company has evaluated subsequent events after the consolidated balance sheet date of June 30, 2009 through August 6, 2009, the date the financial statements were issued, and there were no events identified that would require additional disclosures to prevent the Company's consolidated financial statements from being misleading.

-14-

## ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

### Overview

Cass provides payment and information processing services to large manufacturing, distribution and retail enterprises from its processing centers in St. Louis, Missouri, Columbus, Ohio, Boston, Massachusetts, Greenville, South Carolina and Wellington, Kansas. The Company's services include freight invoice rating, payment processing, auditing, and the generation of accounting and transportation information. Cass also processes and pays utility invoices, which includes electricity, gas and telecommunications expenses and is a provider of telecom expense management solutions. Cass extracts, stores and presents information from freight, utility and telecommunication invoices, assisting its customers' transportation, energy and information technology managers in making decisions that will enable them to improve operating performance. The Company receives data from multiple sources, electronic and otherwise, and processes the data to accomplish the specific operating requirements of its customers. It then provides the data in a central repository for access and archiving. The data is finally transformed into information through the Company's databases that allow client interaction as required and provides Internet-based tools for analytical processing. The Company also, through Cass Commercial Bank, its St. Louis,

## Edgar Filing: CASS INFORMATION SYSTEMS INC - Form 10-Q

Missouri based bank subsidiary (the "Bank"), provides banking services in the St. Louis metropolitan area, Orange County, California and other selected cities in the United States. In addition to supporting the Company's payment operations, the Bank provides banking services to its target markets, which include privately-owned businesses and churches and church-related ministries.

The specific payment and information processing services provided to each customer are developed individually to meet each customer's requirements, which can vary greatly. In addition, the degree of automation such as electronic data interchange, imaging, and web-based solutions varies greatly among customers and industries. These factors combine so that pricing varies greatly among the customer base. In general, however, Cass is compensated for its processing services through service fees and investment of account balances generated during the payment process. The amount, type and calculation of service fees vary greatly by service offering, but generally follow the volume of transactions processed. Interest income from the balances generated during the payment processing cycle is affected by the amount of time Cass holds the funds prior to payment and the dollar volume processed. Both the number of transactions processed and the dollar volume processed are therefore key metrics followed by management. Other factors will also influence revenue and profitability, such as changes in the general level of interest rates, which have a significant effect on net interest income. The funds generated by these processing activities are invested in overnight investments, investment grade securities and loans generated by the Bank. The Bank earns most of its revenue from net interest income, or the difference between the interest earned on its loans and investments and the interest paid on its deposits and other borrowings. The Bank also assesses fees on other services such as cash management services.

Industry-wide factors that impact the Company include the willingness of large corporations to outsource key business functions such as freight, utility and telecommunication payment and audit. The benefits that can be achieved by outsourcing transaction processing and the management information generated by Cass' systems can be influenced by factors such as the competitive pressures within industries to improve profitability, the general level of transportation costs, deregulation of energy costs and consolidation of telecommunication providers. Economic factors that impact the Company include the general level of economic activity that can affect the volume and size of invoices processed, the ability to hire and retain qualified staff and the growth and quality of the loan portfolio. As lower levels of economic activity are encountered, such as those experienced in the second half of 2008 and continuing into the first half of 2009, the number and total dollar amount of transactions processed by the Company may decline thereby reducing fee revenue, interest income, and possibly liquidity. The general level of interest rates also has a significant effect on the revenue of the Company. As discussed in greater detail in Item 7A, "Quantitative and Qualitative Disclosures about Market Risk," in the Company's 2008 Annual Report on Form 10K, a decline in the general level of interest rates can have a negative impact on net interest income.

Currently, management views Cass' major opportunity as the continued expansion of its payment and information processing service offering and customer base. While the current economic slow-down may reduce the short-term growth rate, management remains optimistic about the long-term prospects for growth.

-15-

### Critical Accounting Policies

The Company has prepared all of the consolidated financial information in this report in accordance with U.S. generally accepted accounting principles ("U.S.

## Edgar Filing: CASS INFORMATION SYSTEMS INC - Form 10-Q

GAAP"). In preparing the consolidated financial statements in accordance with U.S. GAAP, management makes estimates and assumptions that affect the reported amount of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenue and expenses during the reporting period. These estimates have been generally accurate in the past, have been consistent and have not required any material changes. There can be no assurances that actual results will not differ from those estimates. Certain accounting policies that require significant management estimates and are deemed critical to our results of operations or financial position have been discussed with the Audit Committee of the Board of Directors and are described below.

**Allowance for Loan Losses.** The Company performs periodic and systematic detailed reviews of its loan portfolio to assess overall collectability. The level of the allowance for loan losses reflects management's estimate of the collectability of the loan portfolio. Although these estimates are based on established methodologies for determining allowance requirements, actual results can differ significantly from estimated results. These policies affect both segments of the Company. The impact and associated risks related to these policies on the Company's business operations are discussed in the "Provision and Allowance for Loan Losses" section of this report.

**Impairment of Assets.** The Company periodically evaluates certain long-term assets such as intangible assets including goodwill, foreclosed assets and investments in private equity securities and assets held for sale for impairment. Generally, these assets are initially recorded at cost, and recognition of impairment is required when events and circumstances indicate that the carrying amounts of these assets will not be recoverable in the future. If impairment occurs, various methods of measuring impairment may be called for depending on the circumstances and type of asset, including quoted market prices, estimates based on similar assets, and estimates based on valuation techniques such as discounted projected cash flows. Assets held for sale are carried at the lower of cost or fair value less costs to sell. These policies affect both segments of the Company and require significant management assumptions and estimates that could result in materially different results if conditions or underlying circumstances change.

**Income Taxes.** The objectives of accounting for income taxes are to recognize the amount of taxes payable or refundable for the current year and deferred tax liabilities and assets for the future tax consequences of events that have been recognized in an entity's financial statements or tax returns. Judgment is required in addressing the future tax consequences of events that have been recognized in the Company's financial statements or tax returns such as the realization of deferred tax assets, changes in tax laws or interpretations thereof. In addition, the Company is subject to the continuous examination of its income tax returns by the Internal Revenue Service and other taxing authorities. In accordance with FIN 48, "Accounting for Uncertainty in Income Taxes - an interpretation of FASB Statement No. 109," the Company has unrecognized tax benefits related to tax positions taken or expected to be taken. See Note 12 to the financial statements.

**Pension Plans.** The amounts recognized in the consolidated financial statements related to pension plans are determined from actuarial valuations. Inherent in these valuations are assumptions including expected return on plan assets, discount rates at which the liabilities could be settled at December 31, 2008, rate of increase in future compensation levels and mortality rates. These assumptions are updated annually and are disclosed in Note 12 to the consolidated financial statements filed with the Company's Annual Report on Form 10-K for the year ended December 31, 2008. Pursuant to SFAS No. 158, "Employers' Accounting for Defined Benefit Pension and Other Postretirement Plans," the Company has recognized the funded status of its defined benefit postretirement plan in its statement of financial position and has recognized changes in that

## Edgar Filing: CASS INFORMATION SYSTEMS INC - Form 10-Q

funded status through comprehensive income. The funded status is measured as the difference between the fair value of the plan assets and the benefit obligation as of the date of its fiscal year-end.

### Results of Operations

The following paragraphs more fully discuss the results of operations and changes in financial condition for the three-month period ended June 30, 2009 ("Second Quarter of 2009") compared to the three-month period ended June 30, 2008 ("Second Quarter of 2008") and the six-month period ended June 30, 2009 ("First Half of 2009") compared to the six-month period ended June 30, 2008 ("First Half of 2008"). The following discussion and analysis should be read in conjunction with the consolidated financial statements and related notes and with the statistical information and financial data appearing in this report as well as the Company's 2008 Annual Report on Form 10-K. Results of operations for the Second Quarter of 2009 are not necessarily indicative of the results to be attained for any other period.

-16-

### Net Income

The following table summarizes the Company's operating results:

(Dollars in thousands except per share data)	Three Months Ended June 30,			%	2009
	2009	2008	Change		
Net income	\$ 3,661	\$ 4,566	(19.8)%		\$ 7,584
Diluted earnings per share	\$ .39	\$ .48	(18.8)%		\$ .81
Return on average assets	1.61%	2.05%	--		1.70%
Return on average equity	12.74%	17.60%	--		13.52%

### Fee Revenue and Other Income

The Company's fee revenue is derived mainly from freight and utility processing and payment fees. As the Company provides its processing and payment services, it is compensated by service fees which are typically calculated on a per-item basis and by the accounts and drafts payable balances generated in the payment process which can be used to generate interest income. Processing volumes related to fees and accounts and drafts payable for the three and six-month periods ended June 30, 2009 and 2008 were as follows:

(In thousands)	Three Months Ended June 30,			%	200
	2009	2008	Change		
Freight Core Invoice Transaction Volume*	5,716	6,765	(15.5)%		11

## Edgar Filing: CASS INFORMATION SYSTEMS INC - Form 10-Q

Freight Invoice Dollar Volume	\$3,391,822	\$4,355,522	(22.1)%	\$6,778
Utility Transaction Volume	2,823	2,618	7.8%	5
Utility Transaction Dollar Volume	\$2,263,404	\$2,257,471	.3%	\$4,759
Payment and Processing Fees	\$ 12,036	\$ 12,744	(5.6)%	\$ 23

\*Core invoices exclude parcel shipments.

Second Quarter of 2009 compared to Second Quarter of 2008:

New transportation customer implementations helped offset a 22% decline in base customer volumes as the global economic slowdown impacted the transportation industry. As a result, freight invoice volume was down 16% and dollar volume was down 22%. New business helped boost utility transaction volume by 8% and dollar volume by .3% to partially offset the drop in the freight business. Overall, payment and processing fees decreased 6% compared to the year-earlier period.

Bank service fees were approximately the same in both periods. Other income decreased \$77,000, or 36%. There were gains of \$83,000 on sales of securities in the Second Quarter of 2009.

First Half of 2009 compared to First Half of 2008:

New transportation customers helped offset a 22% decline in base customer volumes causing freight invoice volume to decline 13% and dollar volume to decline 18% as a result of the impact of the economic recession on the transportation industry. Conversely, utility transaction volume was up 10% while dollar volume increased 6% for the First Half of 2009. The net effect was a 3% decrease in overall payment and processing fees compared to the First Half of 2008.

Bank service fees increased \$69,000, or 10%, due to an increase in account analysis fees in the first quarter of 2009. Other income decreased \$175,000, or 39%. There were gains of \$202,000 on sales of securities in the First Half of 2009.

-17-

### Net Interest Income

Net interest income is the difference between interest earned on loans, investments, and other earning assets and interest expense on deposits and other interest-bearing liabilities. Net interest income is a significant source of the Company's revenues. The following table summarizes the changes in net interest income and related factors for the three and six-month periods ended June 30, 2009 and 2008:

	Three Months Ended June 30,			
(Dollars in thousands)	2009	2008	%	2009
			Change	
Average earnings assets	\$ 831,669	\$ 803,611	3.5%	\$ 817,88
Average interest-bearing liabilities	254,383	142,797	78.1%	228,88
Net interest income*	10,410	11,163	(6.7)%	20,93
Net interest margin*	5.02%	5.59%	--	5.1

## Edgar Filing: CASS INFORMATION SYSTEMS INC - Form 10-Q

Yield on earning assets*	5.64%	5.94%	--	5.7
Rate on interest bearing liabilities	2.02%	2.00%	--	2.0

-----  
 \*Presented on a tax-equivalent basis assuming a tax rate of 35%.  
 -----

Second Quarter of 2009 compared to Second Quarter of 2008:

Second Quarter 2009 average earning assets increased 4% compared to the same period in the prior year (see discussion in the following paragraphs). The yield on earning assets and the tax equivalent net interest margin both decreased in 2009 as the general level of interest rates declined and there was a less favorable mix of funding sources, resulting in a decrease in net interest income of 7%.

Total average loans increased \$52,420,000, or 9%, to \$609,826,000 for the Second Quarter of 2009 as compared to the Second Quarter of 2008. This increase was attributable to the successful implementation of new marketing efforts by the Company's lending staff and the negative impact the credit crisis had on many of the Company's competitors which resulted in attractive loan growth opportunities. Average investment securities decreased \$25,725,000, or 13%, to \$179,578,000.

Total average interest-bearing deposits for the Second Quarter of 2009 increased \$108,610,000, or 79%, to \$246,734,000 compared to the Second Quarter of 2008. This increase along with increases in average short-term borrowings and average noninterest-bearing demand deposits of \$3,534,000 and \$9,883,000, respectively, were the primary sources utilized to offset the decline in average accounts and drafts payable of \$119,073,000, or 22%, to \$431,942,000 for the Second Quarter of 2009 as compared to the same period last year. The decline in accounts and drafts payable was primarily the result of lower levels of freight payment processing activities as the Company's customers dealt with the global economic slowdown.

First Half of 2009 compared to First Half of 2008:

First Half 2009 average earning assets increased 2% compared to the same period in the prior year (see discussion in the following paragraphs). The yield on earning assets, the rate paid on deposits and tax equivalent net interest margin all decreased in 2009 as the general level of interest rates declined and there was a less favorable mix of funding sources, resulting in a decrease in net interest income of 4%.

Total average loans increased \$70,276,000, or 13%, to \$601,078,000 for the First Half of 2009 as compared to the First Half of 2008. This increase was attributable to the successful implementation of new marketing efforts by the Company's lending staff and the negative impact the credit crisis had on many of the Company's competitors which resulted in attractive loan growth opportunities. This increase in average loans was part of the Company's strategy to redeploy assets in the face of a declining interest rate environment. The primary offset to the previously mentioned increase was a decrease in average federal funds sold and other short-term investments of \$47,973,000, or 61%, to \$31,182,000 for the First Half of 2009 as compared to the First Half of 2008. In effect, this strategy of replacing short-term relatively low yielding assets with longer term relatively higher yielding assets has allowed the Company to reduce its interest rate sensitivity and protect its source of revenue from net interest income.

## Edgar Filing: CASS INFORMATION SYSTEMS INC - Form 10-Q

Total average interest-bearing deposits for the First Half of 2009 increased \$69,989,000, or 47%, to \$218,355,000 compared to the First Half of 2008. This increase along with increases in average short-term borrowings and average noninterest-bearing demand deposits of \$6,938,000 and \$7,944,000, respectively, were the primary sources utilized to offset the decline in average accounts and drafts payable of \$89,356,000, or 17%, to \$446,774,000 for the First Half of 2009 as compared to the same period last year. The decline in accounts and drafts payable was primarily the result of lower levels of freight payment processing activities as the Company's customers dealt with the global economic slowdown.

For more information on the changes in net interest income, please refer to the tables that follow.

### Distribution of Assets, Liabilities and Shareholders' Equity; Interest Rate and Interest Differential

The following table shows the condensed average balance sheets for each of the periods reported, the tax-equivalent interest income and expense on each category of interest-earning assets and interest-bearing liabilities, and the average yield on such categories of interest-earning assets and the average rates paid on such categories of interest-bearing liabilities for each of the periods reported.

-19-

(Dollars in thousands)	Second Quarter of 2009			
	Average Balance	Interest Income/ Expense	Yield/ Rate	Average Balance
Assets (1)				
Earning assets:				
Loans (2,3):				
Taxable	\$ 606,645	\$ 8,884	5.87%	\$ 553,355,000
Tax-exempt (4)	3,181	54	6.81	3,181
Debt and equity securities (5):				
Taxable	3,489	16	1.84	2,356,000
Tax-exempt (4)	176,089	2,708	6.17	202,356,000
Federal funds sold and other short-term investments	42,265	28	.27	40,265
<hr/>				
Total earning assets	831,669	11,690	5.64	803,355,000
Nonearning assets:				
Cash and due from banks	24,747			22,747
Premises and equipment, net	11,300			12,300
Bank owned life insurance	13,303			12,303
Goodwill and other intangibles	7,969			8,969
Other assets	32,303			41,303
Allowance for loan losses	(6,761)			(6,761)
<hr/>				
Total assets	\$ 914,530			\$ 894,530

Liabilities And Shareholders' Equity (1)  
Interest-bearing liabilities:



Edgar Filing: CASS INFORMATION SYSTEMS INC - Form 10-Q

Interest-bearing demand deposits	\$ 98,379	\$ 380	1.55%	\$ 76,
Savings deposits	20,104	69	1.38	18,
Time deposits of \$100 or more	41,543	276	2.66	27,
Other time deposits	86,708	510	2.36	15,
-----				
Total interest-bearing deposits	246,734	1,235	2.01	138,
Short-term borrowings & other	4,658	5	.43	1,
Subordinated debentures	2,991	40	5.36	3,
-----				
Total interest-bearing liabilities	254,383	1,280	2.02	142,
Noninterest-bearing liabilities:				
Demand deposits	93,977			84,
Accounts and drafts payable	431,942			551,
Other liabilities	18,965			12,
-----				
Total liabilities	799,267			790,
Shareholders' equity	115,263			104,
Total liabilities and shareholders' equity	\$ 914,530			\$ 894,
-----				
Net interest income		\$ 10,410		
Interest spread			3.62%	
Net interest margin			5.02	
=====				

- Balances shown are daily averages.
- For purposes of these computations, nonaccrual loans are included in the average loan amounts outstanding. Interest on nonaccrual loans is recorded when received as discussed further in Note 1 to the Company's 2008 consolidated financial statements, filed with the Company's 2008 Annual Report on Form 10-K.
- Interest income on loans includes net loan fees of \$131,000 and \$64,000 for the Second Quarter of 2009 and 2008, respectively.
- Interest income is presented on a tax-equivalent basis assuming a tax rate of 35%. The tax-equivalent adjustment was approximately \$966,000 and \$1,099,000 for the Second Quarter of 2009 and 2008, respectively.
- For purposes of these computations, yields on investment securities are computed as interest income divided by the average amortized cost of the investments.

-20-

(Dollars in thousands)	First Half of 2009			Average Balance
	Average Balance	Interest Income/Expense	Yield/Rate	
=====				
Assets (1)				
Earning assets:				
Loans (2,3):				
Taxable	\$ 597,827	\$ 17,464	5.89%	\$ 526,775
Tax-exempt (4)	3,251	111	6.89	4,027
=====				

Edgar Filing: CASS INFORMATION SYSTEMS INC - Form 10-Q

Debt and equity securities (5):				
Taxable	3,524	18	1.03	3,263
Tax-exempt (4)	182,100	5,566	6.16	188,683
Federal funds sold and other				
short-term investments	31,182	44	.28	79,155
-----				
Total earning assets	817,884	23,203	5.72	801,903
Nonearning assets:				
Cash and due from banks	23,663			22,345
Premises and equipment, net	11,488			12,625
Bank owned life insurance	13,235			12,659
Goodwill and other intangibles	8,004			8,287
Other assets	33,822			38,427
Allowance for loan losses	(6,666)			(6,275)
-----				
Total assets	\$ 901,430			\$ 889,971
-----				
Liabilities And Shareholders' Equity (1)				
Interest-bearing liabilities:				
Interest-bearing demand deposits	\$ 90,277	\$ 682	1.52%	\$ 76,359
Savings deposits	20,192	138	1.38	18,619
Time deposits of				
\$100 or more	41,529	563	2.73	34,099
Other time deposits	66,357	786	2.39	19,289
-----				
Total interest-bearing deposits	218,355	2,169	2.00	148,366
Short-term borrowings & other	7,535	23	.62	597
Subordinated debentures	2,991	79	5.33	3,583
-----				
Total interest-bearing liabilities	228,881	2,271	2.00	152,546
Noninterest-bearing liabilities:				
Demand deposits	93,722			85,778
Accounts and drafts payable	446,774			536,130
Other liabilities	18,965			12,790
-----				
Total liabilities	788,342			787,244
Shareholders' equity	113,088			102,727
Total liabilities and shareholders' equity	\$ 901,430			\$ 889,971
-----				
Net interest income		\$ 20,932		
Interest spread			3.72%	
Net interest margin			5.16	
=====				

- Balances shown are daily averages.
- For purposes of these computations, nonaccrual loans are included in the average loan amounts outstanding. Interest on nonaccrual loans is recorded when received as discussed further in Note 1 to the Company's 2008 consolidated financial statements, filed with the Company's 2008 Annual Report on Form 10-K.
- Interest income on loans includes net loan fees of \$267,000 and \$118,000 for the First Half of 2009 and 2008, respectively.
- Interest income is presented on a tax-equivalent basis assuming a tax rate of 35%. The tax-equivalent adjustment was approximately \$1,986,000 and \$2,038,000 for the First Half of 2009 and 2008, respectively.
- For purposes of these computations, yields on investment securities are computed as interest income divided by the average amortized cost of the investments.

Analysis of Net Interest Income Changes

The following table presents the changes in interest income and expense between periods due to changes in volume and interest rates. That portion of the change in interest attributable to the combined rate/volume variance has been allocated to rate and volume changes in proportion to the absolute dollar amounts of the change in each.

(In thousands)	Second Quarter of 2009 Over 2008		
	Volume	Rate	Total
Increase (decrease) in interest income:			
Loans (1,2):			
Taxable	\$ 806	\$ (410)	\$ 396
Tax-exempt (3)	(13)	(2)	(15)
Debt and equity securities:			
Taxable	4	(10)	(6)
Tax-exempt (3)	(397)	37	(360)
Federal funds sold and other short-term investments	7	(208)	(201)
<b>Total interest income</b>	<b>407</b>	<b>(593)</b>	<b>(186)</b>
Interest expense on:			
Interest-bearing demand deposits	77	62	139
Savings deposits	6	11	17
Time deposits of \$100 or more	98	(57)	41
Other time deposits	432	(51)	381
Short-term borrowings & other	12	(20)	(8)
Subordinated debentures	(7)	4	(3)
<b>Total interest expense</b>	<b>618</b>	<b>(51)</b>	<b>567</b>
<b>Net interest income</b>	<b>\$ (211)</b>	<b>\$ (542)</b>	<b>\$ (753)</b>

1. Average balances include nonaccrual loans.
2. Interest income includes net loan fees.
3. Interest income is presented on a tax-equivalent basis assuming a tax rate of 35%.

(In thousands)	First Half of 2009 Over 2008		
	Volume	Rate	Total
Increase (decrease) in interest income:			

## Edgar Filing: CASS INFORMATION SYSTEMS INC - Form 10-Q

Loans (1,2):			
Taxable	\$ 2,104	\$ (1,355)	\$ 749
Tax-exempt (3)	(27)	(3)	(30)
Debt and equity securities:			
Taxable	4	(36)	(32)
Tax-exempt (3)	(210)	92	(118)
Federal funds sold and other short-term investments	(473)	(708)	(1,181)
-----			
Total interest income	1,398	(2,010)	(612)
-----			
Interest expense on:			
Interest-bearing demand deposits	106	(43)	63
Savings deposits	12	(22)	(10)
Time deposits of \$100 or more	126	(235)	(109)
Other time deposits	619	(236)	383
Short-term borrowings & other	30	(20)	10
Subordinated debentures	(16)	0	(16)
-----			
Total interest expense	877	(556)	321
-----			
Net interest income	\$ 521	\$ (1,454)	\$ (933)
=====			

1. Average balances include nonaccrual loans.
2. Interest income includes net loan fees.
3. Interest income is presented on a tax-equivalent basis assuming a tax rate of 35%.

-22-

### Provision and Allowance for Loan Losses

A significant determinant of the Company's operating results is the provision for loan losses and the level of loans charged off. There was a \$300,000 and \$650,000 provision for loan losses during the Second Quarter of 2009 and the Second Quarter of 2008, respectively. There was a \$700,000 and \$1,100,000 provision for loan losses during the First Half of 2009 and the First Half of 2008, respectively. As discussed below, the Company continually analyzes the outstanding loan portfolio based on the performance, financial condition and collateralization of the credits. There were net loan recoveries of \$44,000 in the Second Quarter of 2009 compared to net loan charge-offs of \$817,000 for the same period in 2008. There were \$176,000 net loan charge-offs in the First Half of 2009 and \$1,290,000 in the First Half of 2008.

The allowance for loan losses at June 30, 2009 was \$6,975,000 and at December 31, 2008 was \$6,451,000. The ratio of allowance for loan losses to total loans outstanding at June 30, 2009 was 1.14% compared to 1.09% at December 31, 2008. Nonperforming loans were \$1,967,000, or .32%, of total loans at June 30, 2009 compared to \$1,219,000, or .21%, of total loans at December 31, 2008.

At June 30, 2009, nonperforming loans, which are also considered impaired, consisted of \$1,411,000 in non-accrual loans as shown in the following table. This total consists of seven loans to borrowers with businesses in financial trouble or in the process of liquidation. Nonperforming loans at December 31, 2008 consisted of \$1,178,000 in non-accrual loans related to five borrowers. Total nonperforming loans decreased \$1,298,000 from June 30, 2008 to June 30, 2009. This decrease was primarily due to the charge-off of four loans. There was also one loan that was renegotiated in the Second Quarter of 2009 that, although

## Edgar Filing: CASS INFORMATION SYSTEMS INC - Form 10-Q

current under the new terms of the contract, management believes, due to the financial conditions of the borrower, there still remains risk as to the collectability of all amounts under the loan agreement.

In addition to the nonperforming loans discussed above, at June 30, 2009, one loan of \$359,000 not included in the table below was identified by management as having potential credit problems. This loan is excluded from the table due to the fact that it is current under the original terms of the loan, however circumstances have raised doubts as to the ability of the borrower to comply with the current loan repayment terms. This loan is closely monitored by management.

The allowance for loan losses has been established and is maintained to absorb probable losses in the loan portfolio. An ongoing assessment of risk of loss is performed to determine if the current balance of the allowance is adequate to cover probable losses in the portfolio. A charge or credit is made to expense to cover any deficiency or reduce any excess. The current methodology employed to determine the appropriate allowance consists of two components, specific and general. The Company develops specific valuation allowances on commercial, real estate, and construction loans that are impaired based on individual review of these loans and an estimate of the borrower's ability to repay the loan given the availability of collateral, other sources of cash flow and collection options available. The general component relates to all other loans, which are evaluated based on loan grade. The loan grade assigned to each loan is typically evaluated on an annual basis, unless circumstances indicating credit deterioration require interim evaluation. The Company assigns a reserve amount consistent with each loan's rating category. The reserve amount is based on derived loss experience over prescribed periods. In addition to the amounts derived from the loan grades, a portion is added to the general reserve to take into account other factors including national and local economic conditions, downturns in specific industries including loss in collateral value, trends in credit quality at the Company and in the banking industry in general, and trends in risk rating changes. As part of their examination process, federal and state agencies review the Company's methodology for maintaining the allowance for loan losses and the balance in the account. These agencies may require the Company to increase the allowance for loan losses based on their judgments and interpretations about information available to them at the time of their examination.

-23-

### Summary of Asset Quality

The following table presents information as of and for the Second Quarter of 2009 and Second Quarter of 2008 and for the First Half of 2009 and First Half of 2008 pertaining to the Company's provision for loan losses and analysis of the allowance for loan losses.

(Dollars in thousands)	Three Months Ended June 30,		Six Months Ended June 30,
	2009	2008	2009
Allowance at beginning of period	\$ 6,631	\$ 6,257	\$ 6,45
Provision charged to expense	300	650	70
Loans charged off	0	844	25
Recoveries on loans previously charged off	44	27	7

Edgar Filing: CASS INFORMATION SYSTEMS INC - Form 10-Q

Net loans (recovered) charged-off	(44)	817	17
Allowance at end of period	\$ 6,975	\$ 6,090	\$ 6,975
Loans outstanding:			
Average	\$ 609,826	\$ 557,406	\$ 601,076
June 30	610,769	570,414	610,769
Ratio of allowance for loan losses to loans outstanding:			
Average	1.14%	1.09%	1.14%
June 30	1.14	1.07	1.14
Nonperforming loans:			
Nonaccrual loans	\$ 1,411	\$ 2,919	\$ 1,411
Loans past due 90 days or more	--	346	--
Renegotiated loans	556	--	556
Total nonperforming loans			
	\$ 1,967	\$ 3,265	\$ 1,967
Foreclosed assets			
	2,177	1,388	2,177
Nonperforming loans as percentage of average loans			
	.32%	.59%	.32%

The Company had no sub-prime mortgage loans or residential development loans in its portfolio as of June 30, 2009. The Bank had two properties carried as other real estate owned of \$2,177,000 as of June 30, 2009, and one property of \$1,388,000 as of June 30, 2008.

#### Operating Expense from Continuing Operations

Total operating expenses for the Second Quarter of 2009 were up 2%, or \$289,000 compared to the Second Quarter of 2008. However, after factoring a \$407,000 increase in Federal Deposit Insurance Corporation ("FDIC") insurance expense and a \$313,000 increase in pension costs, operating expenses in the Second Quarter of 2009 dropped \$431,000, or 3%, as the Company realized savings from on-going cost control initiatives. Total operating expenses for the First Half of 2009 were up 0.7%, or \$219,000, from the First Half of 2008. However, after factoring a \$480,000 increase in FDIC insurance expense and a \$626,000 increase in pension costs, operating expenses for the First Half of 2009 were \$887,000, or 3%, lower due to cost control measures implemented by the Company.

Salaries and benefits expense for the Second Quarter of 2009 increased \$234,000, or 2%, to \$12,730,000 compared to the Second Quarter of 2008 and increased \$246,000, or 1%, to \$25,179,000 for the First Half of 2009 compared to the First Half of 2008 primarily due to higher pension and health insurance costs offset by the decrease in bonuses related to lower earnings and a reduction in headcount.

Occupancy expense for the Second Quarter of 2009 increased \$11,000, or 2%, to \$571,000 from the Second Quarter of 2008 and increased \$86,000, or 8%, from the First Half of 2008 due to additional rent expense related to additional space in Ohio leased in the Second Quarter of 2008.

Equipment expense for the Second Quarter of 2009 decreased \$39,000, or less than 5%, compared to the Second Quarter of 2008 and decreased \$22,000, or 1%, from the First Half of 2008.

Amortization of intangible assets was \$70,000 for the Second Quarter of 2009 and 2008 and \$140,000 for the First Half of 2009 and 2008.

## Edgar Filing: CASS INFORMATION SYSTEMS INC - Form 10-Q

Other operating expenses for the Second Quarter of 2009 increased \$83,000, or 3%, compared to the Second Quarter of 2008. During this period, the Bank had to absorb a significant increase in FDIC insurance due to an increase in the rate, compounded by higher balances of insured deposits plus a special assessment of \$205,000 to cover the cost of recently failed banks. Decreases in postage and delivery, promotional and supplies expenses offset the additional insurance expense. Other operating expense decreased \$91,000 for the First Half of 2009 compared to the First Half of 2008. Reductions in postage and delivery, promotional and supplies expenses offset the impact of the FDIC insurance expense for the First Half of 2009.

Income tax expense for the Second Quarter of 2009 decreased \$360,000, or 22%, compared to the Second Quarter of 2008 and decreased \$414,000 for the First Half of 2009 compared to the First Half of 2008. The effective tax rate was 26.0% and 26.5% for the Second Quarters of 2009 and 2008, respectively, and was 26.8% and 27.1% for the First Halves of 2009 and 2008, respectively. The decreases reflect the impact of the increase in interest income from tax-exempt securities as a percentage of income before income tax expense.

### Financial Condition

Total assets at June 30, 2009 were \$938,558,000, an increase of \$53,330,000, or 6%, from December 31, 2008. The most significant changes in asset balances during this period were an increase of \$52,328,000, or 269%, in federal funds sold and other short-term investments and a decrease of \$12,178,000 and increase of \$18,793,000 in securities available for sale and loans, respectively. Changes in federal funds sold and other short-term investments reflect the Company's daily liquidity position and are affected by the changes in the other asset balances and changes in deposit and accounts and drafts payable balances.

Total liabilities at June 30, 2009 were \$822,484,000, an increase of \$43,497,000, or 6%, from December 31, 2008. Total deposits at June 30, 2009 were \$361,160,000, an increase of \$83,619,000, or 30%, from December 31, 2008. Accounts and drafts payable at June 30, 2009 were \$437,196,000, a decrease of \$41,829,000, or 9%, from December 31, 2008. Total shareholders' equity at June 30, 2009 was \$116,074,000, a \$9,833,000, or 9%, increase from December 31, 2008.

Accounts and drafts payable will fluctuate from period-end to period-end due to the payment processing cycle, which results in lower balances on days when checks clear and higher balances on days when checks are issued. For this reason, average balances are a more meaningful measure of accounts and drafts payable (for average balances refer to the tables under the "Distribution of Assets, Liabilities and Shareholders' Equity; Interest Rate and Interest Differential" section of this report).

The increase in total shareholders' equity resulted from net income of \$7,584,000, \$886,000 from stock-based compensation expense, a decrease in other comprehensive loss of \$3,742,000 and other miscellaneous activity of \$18,000, offset by dividends paid of \$2,397,000 (\$.13 per share).

### Liquidity and Capital Resources

The balance of liquid assets consists of cash and cash equivalents, which include cash and due from banks, federal funds sold and money market funds, and was \$81,689,000 at June 30, 2009, an increase of \$52,204,000, or 177%, from December 31, 2008. At June 30, 2009, these assets represented 9% of total assets. These funds are the Company's and its subsidiaries' primary source of liquidity to meet future expected and unexpected loan demand, depositor withdrawals or reductions in accounts and drafts payable.

Secondary sources of liquidity include the investment portfolio and borrowing

## Edgar Filing: CASS INFORMATION SYSTEMS INC - Form 10-Q

lines. Total investment in securities was \$181,687,000 at June 30, 2009, a decrease of \$12,178,000 from December 31, 2008. These assets represented 19% of total assets at June 30, 2009. Of this total, 100% were state and political subdivision securities. Of the total portfolio, 1% mature in one year, 23% mature in one to five years, and 76% mature in five or more years.

The Bank has unsecured lines of credit at correspondent banks to purchase federal funds up to a maximum of \$56,000,000. Additionally, the Bank maintains a line of credit at unaffiliated financial institutions in the maximum amount of \$114,831,000 collateralized by U.S. Treasury securities and commercial mortgage loans.

The deposits of the Company's banking subsidiary have historically been stable, consisting of a sizable volume of core deposits related to customers that utilize other commercial products of the Bank. The accounts and drafts payable generated by the Company has also historically been a stable source of funds. The Company is part of the Certificate of Deposit Account Registry Service ("CDARS"). Time deposits include \$70,941,000 of CDARS deposits which offer the Bank's customers the ability to receive FDIC insurance on deposits up to \$250,000. The Company uses this program to retain or attract deposits from existing customers.

-25-

Net cash flows provided by operating activities were \$12,295,000 for the First Half of 2009 compared with \$13,706,000 for the First Half of 2008. This decrease is attributable to the decreases in net income of \$1,001,000, depreciation and amortization of \$83,000, provision for loan losses of \$400,000, the income taxes deferred and payable of \$1,324,000, pension liability of \$546,000 offset by stock-based compensation expense of \$395,000, and the other normal fluctuations in asset and liability accounts. Net cash flows from investing and financing activities fluctuate greatly as the Company actively manages its investment and loan portfolios and customer activity influences changes in deposit and accounts and drafts payable balances. Other causes for the changes in these account balances are discussed earlier in this report. Due to the daily fluctuations in these account balances, the analysis of changes in average balances, also discussed earlier in this report, can be more indicative of underlying activity than the period-end balances used in the statements of cash flows. Management anticipates that cash and cash equivalents, maturing investments and cash from operations will continue to be sufficient to fund the Company's operations and capital expenditures in 2009.

The Company faces market risk to the extent that its net interest income and fair market value of equity are affected by changes in market interest rates. For information regarding the market risk of the Company's financial instruments, see Item 3, "Quantitative and Qualitative Disclosures about Market Risk."

Risk-based capital guidelines require the Company to meet a minimum total capital ratio of 8.0%, of which at least 4.0% must consist of Tier 1 capital. Tier 1 capital generally consists of (a) common shareholders' equity (excluding the unrealized market value adjustments on the available-for-sale securities), (b) qualifying perpetual preferred stock and related surplus subject to certain limitations specified by the FDIC, (c) minority interests in the equity accounts of consolidated subsidiaries less (d) goodwill, (e) mortgage servicing rights within certain limits, and (f) any other intangible assets and investments in subsidiaries that the FDIC determines should be deducted from Tier 1 capital. The FDIC also requires a minimum leverage ratio of 3.0%, defined as the ratio of Tier 1 capital less purchased mortgage servicing rights to total assets, for banking organizations deemed the strongest and most highly rated by banking



## Edgar Filing: CASS INFORMATION SYSTEMS INC - Form 10-Q

regulators. A higher minimum leverage ratio is required of less highly rated banking organizations. Total capital, a measure of capital adequacy, includes Tier 1 capital, allowance for loan losses, and debt considered equity for regulatory capital purposes.

The Company and the Bank continue to exceed all regulatory capital requirements, as evidenced by the following capital amounts and ratios at June 30, 2009 and December 31, 2008:

June 30, 2009 (Dollars in thousands)	Amount	Ratio
-----		
Total capital (to risk-weighted assets)		
Cass Information Systems, Inc.	\$ 121,783	16.30%
Cass Commercial Bank	46,981	11.24
Tier I capital (to risk-weighted assets)		
Cass Information Systems, Inc.	\$ 111,817	14.97%
Cass Commercial Bank	42,101	10.08
Tier I capital (to average assets)		
Cass Information Systems, Inc.	\$ 111,817	12.33%
Cass Commercial Bank	42,101	9.92
-----		
December 31, 2008 (Dollars in thousands)		
	Amount	Ratio
-----		
Total capital (to risk-weighted assets)		
Cass Information Systems, Inc.	\$ 115,028	15.93%
Cass Commercial Bank	44,187	11.39
Tier I capital (to risk-weighted assets)		
Cass Information Systems, Inc.	\$ 105,586	14.62%
Cass Commercial Bank	39,782	10.26
Tier I capital (to average assets)		
Cass Information Systems, Inc.	\$ 105,586	11.26%
Cass Commercial Bank	39,782	10.35
-----		

### Inflation

The Company's assets and liabilities are primarily monetary, consisting of cash, cash equivalents, securities, loans, payables and deposits. Monetary assets and liabilities are those that can be converted into a fixed number of dollars. The Company's consolidated balance sheet reflects a net positive monetary position (monetary assets exceed monetary liabilities). During periods of inflation, the holding of a net positive monetary position will result in an overall decline in the purchasing power of a company. Management believes that replacement costs of equipment, furniture, and leasehold improvements will not materially affect operations. The rate of inflation does affect certain expenses, such as those for employee compensation, which may not be readily recoverable in the price of the Company's services.

-26-

### Impact of New and Not Yet Adopted Accounting Pronouncements

In December 2007, the FASB issued SFAS No. 141(R) "Business Combinations" ("SFAS No. 141(R)"). SFAS No. 141(R) significantly changes how entities apply the acquisition method to business combinations. The most significant changes include: (a) the acquisition date will be the date the acquirer obtains control; (b) all (and only) identifiable assets acquired, liabilities assumed, and noncontrolling interests in the acquiree will be stated at fair value on the acquisition date; (c) assets or liabilities arising from noncontractual

## Edgar Filing: CASS INFORMATION SYSTEMS INC - Form 10-Q

contingencies will be measured at their acquisition date fair value only if it is more likely than not that they meet the definition of an asset or liability on the acquisition date; (d) adjustments subsequently made to the provisional amounts recorded on the acquisition date will be made retroactively during a measurement period not to exceed one year; (e) acquisition-related restructuring costs that do not meet the criteria in SFAS No. 146 "Accounting for Costs Associated with Exit or Disposal Activities" will be expensed as incurred; (f) transaction costs will be expensed as incurred; (g) reversals of deferred income tax valuation allowances and income tax contingencies will be recognized in earnings subsequent to the measurement period; and (h) the allowance for loan losses of an acquiree will not be permitted to be recognized by the acquirer. Additionally, SFAS No. 141(R) requires new and modified disclosures surrounding subsequent changes to acquisition-related contingencies, contingent consideration, noncontrolling interests, acquisition-related transaction costs, fair values and cash flows not expected to be collected for acquired loans, and an enhanced goodwill rollforward. SFAS No. 141(R) is effective for all business combinations completed on or after January 1, 2009. For business combinations in which the acquisition date was before the effective date, the provisions of SFAS No. 141(R) apply to the subsequent accounting for deferred income tax valuation allowances and income tax contingencies and require any changes in those amounts to be recorded in earnings. SFAS No. 141(R) did not have an impact on our financial condition, results of operations and the disclosures that are presented in the consolidated financial statements.

In April 2009, the FASB issued FASB Staff Position, or FSP, SFAS 157-4 "Determining Fair Value When the Volume and Level of Activity for the Asset or Liability Have Significantly Decreased and Identifying Transactions That Are Not Orderly." FSP SFAS 157-4 affirms that the objective of fair value when the market for an asset is not active is the price that would be received to sell the asset in an orderly transaction, and clarifies and includes additional factors for determining whether there has been a significant decrease in market activity for an asset when the market for that asset is not active. FSP SFAS 157-4 requires an entity to base its conclusion about whether a transaction was not orderly on the weight of the evidence. FSP SFAS 157-4 also amended SFAS No. 157, "Fair Value Measurements," to expand certain disclosure requirements. FSP SFAS 157-4 was adopted during the Second Quarter of 2009 and did not significantly impact the consolidated financial statements as shown in Footnote No. 13.

In April 2009, the FASB issued FSP SFAS 115-2 and SFAS 124-2 "Recognition and Presentation of Other-Than-Temporary Impairments." FSP SFAS 115-2 and SFAS 124-2 (i) changes existing guidance for determining whether an impairment is other than temporary to debt securities and (ii) replaces the existing requirement that the entity's management assert it has both the intent and ability to hold an impaired security until recovery with a requirement that management assert: (a) it does not have the intent to sell the security; and (b) it is more likely than not it will not have to sell the security before recovery of its cost basis. Under FSP SFAS 115-2 and SFAS 124-2, declines in the fair value of held-to-maturity and available-for-sale securities below their cost that are deemed to be other than temporary are reflected in earnings as realized losses to the extent the impairment is related to credit losses. The amount of the impairment related to other factors is recognized in other comprehensive income. FSP SFAS 115-2 and SFAS 124-2 were adopted during the Second Quarter of 2009 and did not significantly impact the consolidated financial statements as shown in Footnote No. 13.

In April 2009, the FASB issued FSP SFAS 107-1 and Accounting Principles Board, or APB, Opinion 28-1 "Interim Disclosures about Fair Value of Financial Instruments." FSP SFAS 107-1 and APB Opinion 28-1 amend SFAS No. 107, "Disclosures about Fair Value of Financial Instruments," to require an entity to provide disclosures about fair value of financial instruments in interim financial information and amends APB Opinion No. 28, "Interim Financial

## Edgar Filing: CASS INFORMATION SYSTEMS INC - Form 10-Q

Reporting," to require those disclosures in summarized financial information at interim reporting periods. Under FSP SFAS 107-1 and APB Opinion 28-1, a publicly traded company shall include disclosures about the fair value of its financial instruments whenever it issues summarized financial information for interim reporting periods. In addition, entities must disclose, in the body or in the accompanying notes of its summarized financial information for interim reporting periods and in its financial statements for annual reporting periods, the fair value of all financial instruments for which it is practicable to estimate that value, whether recognized or not recognized in the statement of financial position, as required by SFAS No. 107. FSP SFAS 107-1 and APB Opinion 28-1 were adopted during the Second Quarter of 2009 and did not significantly impact the consolidated financial statements as shown in Footnote No. 13.

-27-

In July 2009, the FASB launched its Accounting Standards Codification (ASC). Pursuant to FASB Statement No. 168, "The FASB Accounting Standards Codification and the Hierarchy of Generally Accepted Accounting Principles," the Codification will become the sole source of authoritative U.S. GAAP for interim and annual periods ending after September 15, 2009, except for rules and interpretive releases of the SEC, which are sources of authoritative GAAP for SEC registrants. The Company will include the new Codification references in the third quarter of 2009.

### ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

As described in the Company's Annual Report on Form 10-K for the year ended December 31, 2008, the Company manages its interest rate risk through measurement techniques that include gap analysis and a simulation model. As part of the risk management process, asset/liability management policies are established and monitored by management. The policy objective is to limit the change in annualized net interest income to 15% from an immediate and sustained parallel change in interest rates of 200 basis points. Based on the Company's most recent evaluation, management does not believe the Company's risk position at June 30, 2009 has changed materially from that at December 31, 2008.

### ITEM 4. CONTROLS AND PROCEDURES

The Company maintains disclosure controls and procedures designed to provide reasonable assurance that the information it is required to disclose in the reports it files with the SEC is recorded, processed, summarized and reported to management, including the Chief Executive Officer and Principal Financial Officer, within the time periods specified in the rules of the SEC. The Company's Chief Executive Officer and Principal Financial Officer have evaluated the Company's disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended) as of June 30, 2009 and based on their evaluation, believe that, as of June 30, 2009, these controls and procedures were effective at the reasonable assurance level to ensure that the Company is able to collect, process and disclose the information it is required to disclose in the reports it files with the SEC within the required time periods.

There were no changes in the Second Quarter of 2009 in the Company's internal control over financial reporting identified by the Chief Executive Officer and Principal Financial Officer in connection with their evaluation that materially affected or are reasonably likely to materially affect the Company's internal control over financial reporting (as defined in Rules 13a-15(f) and 15d-15(f) under the Securities Exchange Act of 1934, as amended).

## PART II. OTHER INFORMATION

## ITEM 1. LEGAL PROCEEDINGS

The Company and its subsidiaries are not involved in any pending proceedings other than ordinary routine litigation incidental to its businesses. Management believes none of these proceedings, if determined adversely, would have a material effect on the business or financial conditions of the Company or its subsidiaries.

## ITEM 1A. RISK FACTORS

The Company has included in Part I, Item 1A of its Annual Report on Form 10-K for the year ended December 31, 2008, a description of certain risks and uncertainties that could affect the Company's business, future performance or financial condition (the "Risk Factors"). There are no material changes to the Risk Factors as disclosed in the Company's 2008 Annual Report on Form 10-K.

## ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

None

## ITEM 3. DEFAULTS UPON SENIOR SECURITIES

None

## ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

At the annual meeting of the shareholders of Cass Information Systems, Inc. held on April 20, 2009, the following proposals were voted on and approved:

The following is a summary of votes cast. No broker non-votes were received.

Proposal to elect four directors for a term of three years ending 2012:

	For ---	Withheld Authority -----
Robert A. Ebel	7,979,607	59,502
John L. Gillis, Jr.	7,978,127	60,982
Randall L. Schilling	7,766,621	272,488
Franklin D. Wicks, Jr., Ph.D.	7,931,997	107,112

Proposal to ratify KPMG LLP as the Company's independent registered public accounting firm for 2009:

For ---	Against -----	Abstain -----
8,023,565	12,662	2,880

## ITEM 5. OTHER INFORMATION

(a) None

(b) There have been no material changes to the procedures by which security holders may recommend nominees to the Company's Board of Directors implemented in the Second Quarter of 2009.

Edgar Filing: CASS INFORMATION SYSTEMS INC - Form 10-Q

ITEM 6. EXHIBITS

Exhibit 31.1 Certification Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.

Exhibit 31.2 Certification Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.

Exhibit 32.1 Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

Exhibit 32.2 Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

-29-

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

CASS INFORMATION SYSTEMS, INC.

DATE: August 6, 2009

By /s/ Eric H. Brunngraber

-----  
Eric H. Brunngraber  
President and Chief Executive Officer

DATE: August 6, 2009

By /s/ P. Stephen Appelbaum

-----  
P. Stephen Appelbaum  
Chief Financial Officer  
(Principal Financial and Accounting Officer)

-30-