

WILLIAMS SONOMA INC  
Form 8-K  
March 14, 2018

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

**FORM 8-K**

**CURRENT REPORT**

Pursuant to Section 13 or 15(d) of the  
Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): March 14, 2018

**Williams-Sonoma, Inc.**

(Exact name of registrant as specified in its charter)

**Delaware**  
(State or other jurisdiction

of incorporation)

**001-14077**  
(Commission

File Number)

**3250 Van Ness Avenue, San Francisco, California 94109**

(Address of principal executive offices)

**94-2203880**  
(IRS Employer

Identification No.)

Registrant's telephone number, including area code (415) 421-7900

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N/A

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

**Item 2.02. Results of Operations and Financial Condition**

On March 14, 2018, Williams-Sonoma, Inc. (the Company) issued a press release announcing the Company's financial results for its fourth quarter and fiscal year ended January 28, 2018. A copy of the Company's press release is attached as Exhibit 99.1. The attached exhibit is provided under Item 2.02 of Form 8-K and is furnished to, but not filed with, the Securities and Exchange Commission.

**Item 8.01. Other Events**

On March 14, 2018, the Company issued a press release announcing that its Board of Directors authorized a 10% increase in the Company's quarterly cash dividend and increased the amount available for repurchases under its existing stock repurchase program to \$500 million. A copy of the Company's press release is attached as Exhibit 99.2 and is incorporated herein by reference.

**Item 9.01. Financial Statements and Exhibits**

(d) List of Exhibits:

- 99.1 Press Release dated March 14, 2018 titled Williams-Sonoma, Inc. announces fourth quarter and fiscal year 2017 results; Q4 net revenue growth of 6.2%, with comparable brand revenue growth of 5.4%; Q4 GAAP diluted EPS of \$1.13; Q4 Non-GAAP diluted EPS of \$1.68; Quarterly dividend increase of 10%; stock repurchase authorization increase to \$500 million
- 99.2 Press Release dated March 14, 2018 titled Williams-Sonoma, Inc. announces a 10% dividend increase and a stock repurchase authorization increase to \$500 million

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

WILLIAMS-SONOMA, INC.

Date: March 14, 2018

By: /s/ Julie P. Whalen  
Julie P. Whalen  
Chief Financial Officer