

BERKSHIRE HATHAWAY INC  
Form FWP  
January 05, 2017

Filed Pursuant to Rule 433

Registration Statement No. 333-209122

Pricing Term Sheet

**BERKSHIRE HATHAWAY INC.**

**Pricing Term Sheet**

**550,000,000 0.250% Senior Notes due 2021**

**550,000,000 0.625% Senior Notes due 2023**

Issuer: Berkshire Hathaway Inc.  
Offering Format: SEC Registered  
Trade Date: January 5, 2017  
Settlement Date: January 17, 2017 (T+7)  
Expected Ratings\*: Aa2 by Moody's Investors Service, Inc.

AA by Standard & Poor's Ratings Services

**0.250% Senior Notes due 2021**

Principal Amount: 550,000,000  
Maturity Date: January 17, 2021  
Issue Price (Price to Public): 99.932% of face amount  
Gross Spread: 25 bps  
Proceeds to Issuer: 548,251,000  
Interest Rate: 0.250% per annum  
Yield to Maturity: 0.267%  
Spread to Mid-Swap: +27 bps  
Mid-Swap Yield: -0.003%  
Benchmark Security: OBL 0.250% due October 16, 2020 #172  
Benchmark Security Price: 103.320%  
Benchmark Security Yield: -0.618%  
Spread to Benchmark Security: +88.5 bps  
Day Count Convention: ACTUAL/ACTUAL (ICMA)  
Interest Payment Dates: Annually on January 17, commencing January 17, 2018  
Optional Redemption: At any time prior to December 17, 2020: Make-whole redemption at comparable government bond rate plus + 15 bps

On or after December 17, 2020: Redemption at par  
Minimum Denomination: 100,000 and integral multiples of 1,000 in excess thereof  
CUSIP: 084670 BY3  
Common Code: 154879242

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ISIN:	XS1548792420
Paying Agent	The Bank of New York, London Branch
Listing:	The Issuer intends to apply to list the 0.250% Senior Notes due 2021 on the New York Stock Exchange

**0.625% Senior Notes due 2023**

Principal Amount:	550,000,000
Maturity Date:	January 17, 2023
Issue Price (Price to Public):	99.613% of face amount
Gross Spread:	31.25 bps

Proceeds to Issuer:	546,152,750
Interest Rate:	0.625% per annum
Yield to Maturity:	0.691%
Spread to Mid-Swap:	+47 bps
Mid-Swap Yield:	0.221%
Benchmark Security:	DBR 1.500% due September 4, 2022
Benchmark Security Price:	110.495%
Benchmark Security Yield:	-0.336%
Spread to Benchmark Security:	+102.7 bps
Day Count Convention:	ACTUAL/ACTUAL (ICMA)
Interest Payment Dates:	Annually on January 17, commencing January 17, 2018
Optional Redemption:	At any time prior to November 17, 2022: Make-whole redemption at comparable government bond rate plus + 15 bps
	On or after November 17, 2022: Redemption at par
Minimum Denomination:	100,000 and integral multiples of 1,000 in excess thereof
CUSIP:	084670 BZ0
Common Code:	154879285
ISIN:	XS1548792859
Paying Agent	The Bank of New York, London Branch
Listing:	The Issuer intends to apply to list the 0.625% Senior Notes due 2023 on the New York Stock Exchange
Concurrent Offering:	Concurrently with this offering, under a separate prospectus supplement, our wholly owned finance subsidiary, Berkshire Hathaway Finance Corporation ( BHFC ), is offering senior notes, which will be unconditionally and irrevocably guaranteed by us. The closing of this offering of notes is not conditioned upon the closing of the concurrent offering of senior notes by BHFC.
Joint Book-Running Managers:	Goldman, Sachs & Co.
	J.P. Morgan Securities plc
	Merrill Lynch International
	Wells Fargo Securities, LLC

\* Note: A securities rating is not a recommendation to buy, sell or hold securities and may be subject to revision or withdrawal at any time.

Settlement Period: The closing will occur on January 17, 2017, which will be more than three U.S. business days after the date of this pricing term sheet. Rule 15c6-1 under the Securities Exchange Act of 1934 generally requires that securities trades in the secondary market settle in three business days, unless the parties to a trade expressly agree otherwise.

The issuer has filed a registration statement (including a prospectus) with the SEC for the offering to which this communication relates. Before you invest, you should read the prospectus in that registration statement and other documents the issuer has filed with the SEC for more complete information about the issuer and this offering. You may get these documents for free by visiting EDGAR on the SEC Web site at [www.sec.gov](http://www.sec.gov). Alternatively, the issuer, any underwriter or any dealer participating in the offering will

arrange to send you the prospectus if you request it by calling Goldman, Sachs & Co. toll-free at +1-866-471-2526, J.P. Morgan Securities plc collect at +44-207-134-2468, Merrill Lynch International toll-free at +1-800-294-1322 or Wells Fargo Securities, LLC toll-free at +1-800-645-3751.