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HESS CORP Form 424B2 February 08, 2016 Table of Contents

## **CALCULATION OF REGISTRATION FEE**

		Maximum	Maximum	
Title of Each Class of	Amount to be	<b>Aggregate Price Per</b>	<b>Aggregate Offering</b>	Amount of
Securities to be Registered	Registered	Unit	Price	Registration Fee <sup>(1)</sup>
Common Stock, par value \$0.01				
per share	$28,750,000^{(2)}$	\$39.00	\$1,121,250,000	\$112,909.88

- (1) Calculated in accordance with Rule 457(r) under the Securities Act of 1933, as amended (the Securities Act ).
- (2) Includes 3,750,000 shares of our common stock issuable upon exercise of the underwriters option to purchase additional shares of our common stock.

Filed Pursuant to Rule 424(b)(2) Registration No. 333-202379

#### PROSPECTUS SUPPLEMENT

(To Prospectus Dated February 27, 2015)

# **Hess Corporation**

# 25,000,000 Shares

### Common Stock

This is an offering by Hess Corporation ( Hess ) of shares of its common stock, par value \$1.00 per share. All of the 25,000,000 shares of common stock are being sold by Hess.

Concurrently with this offering, we are making a public offering of 10,000,000 depositary shares, representing ownership interests in our 8.00% Series A Mandatory Convertible Preferred Stock, par value \$1.00 per share, which we refer to as the mandatory convertible preferred stock (or up to 11,500,000 depositary shares if the underwriters in that offering exercise their option to purchase additional depositary shares in full), pursuant to a separate prospectus supplement and accompanying prospectus. We cannot assure you that the offering of depositary shares will be completed or, if completed, on what terms it will be completed. The offering of shares of our common stock pursuant to this prospectus supplement and the accompanying prospectus is not contingent upon the closing of our depositary shares offering, and the concurrent offering of our depositary shares is not contingent upon the closing of the offering of shares of our common stock hereunder.

Shares of our common stock trade on the New York Stock Exchange, or NYSE, under the symbol HES. On February 3, 2016, the last sale price of the shares as reported on the NYSE was \$42.99 per share.

See <u>Risk Factors</u> beginning on page S-8 of this prospectus supplement and on page 14 of the Annual Report on Form 10-K incorporated by reference herein to read about important facts you should consider before buying shares of the common stock.

Neither the Securities and Exchange Commission nor any other regulatory body has approved or disapproved of these securities or passed upon the accuracy or adequacy of this prospectus supplement or the accompanying prospectus. Any representation to the contrary is a criminal offense.

	Per	
	Share	Total
Public offering price	\$ 39.00	\$ 975,000,000
Underwriting		
discount(1)	\$ $1.17^{(2)}$	\$ 29,207,700
Proceeds, before		
expenses, to Hess	\$ 37.83	\$ 945,792,300 <sup>(3)</sup>

- (1) See the section titled Underwriting for a description of the compensation payable to the underwriters.
- (2) Reflects underwriting discount and commissions relating to the shares of Common Stock other than those purchased by Mr. Hess, certain Hess family trusts and certain directors. The underwriters will receive an underwriting discount relating to any securities purchased by those entities and persons equal to the underwriting discount *minus* the selling concession.
- (3) The proceeds, before expenses, to the Issuer reflect the proceeds from approximately \$2,350,000 of the shares of Common Stock purchased by Mr. Hess, certain Hess family trusts and certain directors, for which the underwriters will not receive any selling concession, and proceeds from approximately \$972,650,000 of the shares of Common Stock sold to the public, at a price equal to the public offering price less the underwriting discount and commissions (including the selling concession).

To the extent that the underwriters sell more than 25,000,000 shares of common stock, the underwriters have the option to purchase up to an additional 3,750,000 shares from Hess at the public offering price less the underwriting discount.

The underwriters expect to deliver the shares of common stock to purchasers on or about February 10, 2016.

Joint Book-Running Managers

Goldman, Sachs & Co.

J.P. Morgan

Senior Co-Managers

Morgan Stanley

BNP PARIBAS BofA Merrill Lynch Citigroup DNB Markets

HSBC Mizuho Securities MUFG

Scotia Howard Weil SMBC Nikko Wells Fargo Securities

Co-Managers

Wells Fargo Securities

Co manag

BBVA Credit Agricole CIB ING TD Securities

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Prospectus Supplement dated February 4, 2016.

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#### ABOUT THIS PROSPECTUS SUPPLEMENT

This document is in two parts. The first part, the prospectus supplement, including the documents incorporated by reference therein, describes the specific terms of this offering and certain matters relating to us. The second part, the accompanying prospectus, including the documents incorporated by reference therein, provides more general information, some of which may not apply to this offering. The accompanying prospectus was filed as part of our registration statement on Form S-3ASR (Registration No. 333-202379) with the Securities and Exchange Commission (the SEC) on February 27, 2015, as part of a shelf registration process. Under the shelf registration process, we may sell any combination of debt securities, warrants, common stock, preferred stock, depositary shares, purchase contracts and units in one or more offerings. Generally, when we refer to this prospectus supplement, we are referring to both parts of this document combined. We urge you to read carefully this prospectus supplement, the accompanying prospectus, the information incorporated by reference herein and therein, and any free writing prospectus that we authorize to be distributed to you before buying any of the securities being offered under this prospectus supplement. This prospectus supplement may supplement, update or change information contained in the accompanying prospectus. To the extent that any statement that we make in this prospectus supplement is inconsistent with statements made in the accompanying prospectus or any documents incorporated by reference therein, the statements made in this prospectus supplement will be deemed to modify or supersede those made in the accompanying prospectus and such documents incorporated by reference therein.

Neither we nor the underwriters have authorized anyone to provide you with information that is different from that contained in or incorporated by reference into this prospectus supplement or the accompanying prospectus or in any free writing prospectus we may authorize to be delivered or made available to you. We take no responsibility for, and can provide no assurance as to the reliability of, any other information that others may give you. If information in this prospectus supplement is inconsistent with the accompanying prospectus, you should rely on this prospectus supplement. We are not, and the underwriters are not, making an offer of these securities in any jurisdiction where the offer or sale is not permitted. You should not assume that the information provided by this prospectus supplement, the accompanying prospectus or the documents incorporated by reference herein or therein is accurate as of any date other than the respective dates of such documents. Our business, financial condition, results of operations and prospects may have changed since those dates.

Before you invest in our common stock, you should carefully read the registration statement described in the accompanying prospectus (including the exhibits thereto) of which this prospectus supplement and the accompanying prospectus form a part, as well as this prospectus supplement, the accompanying prospectus and the documents incorporated by reference herein and therein. The documents incorporated by reference into this prospectus supplement are described under Incorporation of Certain Documents by Reference.

In this prospectus supplement, we, us, our, the Company and Hess refer to Hess Corporation and its direct and indirect subsidiaries, as the context requires.

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#### FORWARD-LOOKING INFORMATION

Some statements contained in this prospectus supplement and the accompanying prospectus, including information incorporated by reference, are forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended (the Securities Act ), and Section 21E of the Securities Exchange Act of 1934, as amended (the Exchange Act ), and are intended to be covered by the safe harbor created by those sections. In particular, such statements are included in references to our future results of operations and financial position, liquidity and capital resources, capital expenditures, asset sales, oil and gas production, tax rates, debt repayment, hedging, derivatives, market risk and environmental disclosures, off-balance sheet arrangements and contractual obligations and contingencies. Words such as expect(s), may, anticipate(s), estimate(s), plan(s), should, intend(s), forecast(s), would and simils intended to identify forward-looking statements. Our forward-looking statements are based on our current understanding and assessment of relevant factors and reasonable assumptions about the future. They are subject to known and unknown risks and uncertainties, including commodity risks related to the change in price of crude oil and natural gas, as well as to changes in market conditions, interest rates, foreign currency values, tax rates, government regulations and other factors, including those described in Risk Factors included or incorporated by reference herein, which could cause actual results to differ materially from future results expressed or implied by those forward-looking statements

Given these uncertainties, investors are cautioned not to place undue reliance on our forward-looking statements. Investors are also urged to carefully review and consider the various disclosures we make, which attempt to advise interested parties of the factors that affect our business, including the Risk Factors included or incorporated by reference herein and the reports we file with the SEC from time to time, specifically our Annual Report on Form 10-K, our Quarterly Reports on Form 10-Q and our Current Reports on Form 8-K. Except to the extent otherwise required by federal securities laws, we disclaim any intent or obligation to update publicly any forward-looking statements set forth in this prospectus supplement, the accompanying prospectus, or incorporated by reference herein or therein, whether as a result of new information, future events or otherwise.

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#### **OUR COMPANY**

We are a global Exploration and Production (E&P) company that explores for, develops, produces, purchases and sells crude oil, natural gas liquids, and natural gas with production operations primarily in the United States (U.S.), Denmark, Equatorial Guinea, the Joint Development Area of Malaysia/Thailand, Malaysia, and Norway. Our Bakken Midstream operating segment, which was established in the second quarter of 2015, provides fee-based services including crude oil and natural gas gathering, processing of natural gas and the fractionation of natural gas liquids, transportation of crude oil by rail car, terminaling and loading crude oil and natural gas and the storage and terminaling of propane, primarily in the Bakken shale play of North Dakota.

We are a Delaware corporation. Our principal executive offices are located at 1185 Avenue of the Americas, New York, New York 10036, our operating headquarters are located at 1501 McKinney Street, Houston, Texas 77010 and our telephone number is (212) 997-8500. We maintain a website at http://www.hess.com where general information about us is available. We are not incorporating the contents of the website into this prospectus supplement.

To find more information about us, please see the sections entitled Where You Can Find More Information and Incorporation of Certain Documents by Reference.

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#### RECENT DEVELOPMENTS

On January 27, 2016, we issued a press release reporting our estimated fourth quarter results, including an adjusted net loss, which excludes items affecting comparability, of \$396 million or \$1.40 per common share, for the fourth quarter of 2015, compared with adjusted net income of \$53 million or \$0.18 per share in the fourth quarter of 2014. Lower realized selling prices reduced adjusted net income by approximately \$420 million compared with the prior-year quarter. On an unadjusted basis, we reported a net loss of \$1,821 million for the fourth quarter of 2015 compared with a net loss of \$8 million in the fourth quarter of 2014. Fourth quarter 2015 results included noncash goodwill and other impairment related charges totaling \$1,359 million after tax. The after-tax results by major operating activity were as follows:

	Three Mon Decemb (unaud 2015	per 31,	Year Ended December 31, (unaudited) 2015 2014 per share amounts)	
Net Income (Loss) Attributable to Hess Corporation:			•	
Exploration and Production	\$ (1,713)	\$ 83	\$ (2,717)	\$ 2,086
Bakken Midstream	11	8	86	10
Corporate, Interest and Other	(111)	(96)	(377)	(404)
Net income (loss) from continuing operations	(1,813)	(5)	(3,008)	1,692
Discontinued operations	(8)	(3)	(48)	625
Net income (loss) attributable to Hess Corporation	\$ (1,821)	\$ (8)	\$ (3,056)	\$ 2,317
Net income (loss) per share (diluted)	\$ (6.43)	\$ (0.03)	\$ (10.78)	\$ 7.53
Adjusted Net Income (Loss) Attributable to Hess Corporation:				
Exploration and Production	\$ (328)	\$ 138	\$ (866)	\$ 1,544
Bakken Midstream	11	8	86	10
Corporate, Interest and Other	(79)	(93)	(333)	(330)
Adjusted net income (loss) from continuing operations	(396)	53	(1,113)	1,224
Discontinued operations				84
Adjusted net income (loss) attributable to Hess Corporation <sup>(1)</sup>	\$ (396)	\$ 53	\$ (1,113)	\$ 1,308
Adjusted net income (loss) per share (diluted)	\$ (1.40)	\$ 0.18	\$ (3.93)	\$ 4.25
Weighted average number of shares (diluted)	283.2	289.0	283.6	307.7

<sup>(1)</sup> We refer to the term adjusted net income (loss) in this prospectus supplement. Adjusted net income (loss) is a non-GAAP (as defined herein) financial measure, which we define as reported net income (loss) attributable to Hess Corporation excluding items identified as affecting comparability of earnings between periods. A reconciliation of the differences between adjusted net income (loss) and the most comparable financial measure calculated and presented in accordance with accounting principles generally accepted in the United States of America (GAAP) is below under *Reconciliation of U.S. GAAP to Non-GAAP Measures*. Management believes that this non-GAAP financial measure provides an additional means of analyzing our results. However, it should be viewed in addition to, and not as a substitute for, our reported results prepared in accordance with GAAP and should be read only in conjunction with our consolidated financial statements prepared in accordance with GAAP. Management uses this supplemental non-GAAP financial measure internally to understand, manage and evaluate our financial performance and make operating decisions.

Exploration and Production:

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The Exploration and Production adjusted net loss in the fourth quarter of 2015 was \$328 million compared with adjusted net income of \$138 million in the fourth quarter of 2014. On an unadjusted basis, Exploration and

Production had a net loss of \$1,713 million in the fourth quarter of 2015, compared with net income of \$83 million in the fourth quarter of 2014. Our average worldwide crude oil selling price, including the effect of hedging, was down 42 percent to \$43.73 per barrel in the fourth quarter of 2015 from \$75.34 per barrel in the fourth quarter of 2014. The average worldwide natural gas liquids selling price was \$9.61 per barrel, down from \$22.37 per barrel in the year-ago quarter while the average worldwide natural gas selling price was \$3.44 per mcf in the fourth quarter of 2015 compared with \$5.24 per mcf in the fourth quarter a year ago.

Excluding production from assets sold and Libya, pro forma net production in the fourth quarter of 2015 was 358,000 barrels of oil equivalent per day (boepd), up 4 percent from 343,000 boepd in the fourth quarter of 2014. Production growth at the Utica shale play (17,000 boepd), the Bakken shale play (7,000 boepd) and the Gulf of Mexico (5,000 boepd) was offset by lower production from the Joint Development area of Malaysia/Thailand (10,000 boepd) and Denmark (5,000 boepd). Our Algeria operations, which had production of 10,000 boepd in the fourth quarter of 2015 (9,000 boepd in the fourth quarter of 2014) were sold in December. We expect 2016 net production to be lower than 2015 net production. In addition, selling prices have declined thus far in 2016.

#### Oil and Gas Reserve Estimates:

Oil and gas proved reserves were 1,086 million barrels of oil equivalent (boe) at December 31, 2015, compared with 1,431 million boe at December 31, 2014. Lower crude oil prices and reduced drilling plans resulted in negative revisions to proved reserves of 282 million boe. Proved reserve additions and other technical revisions added 84 million boe in 2015, primarily from Bakken drilling activity in 2015. Proved developed reserves at December 31, 2015 were 795 million boe, up from 762 million boe at December 31, 2014.

#### Bakken Midstream:

Our Bakken Midstream segment had net income of \$11 million in the fourth quarter of 2015 compared to \$8 million in the prior-year quarter.

#### Capital and Exploratory Expenditures:

Exploration and Production capital and exploratory expenditures were \$943 million in the fourth quarter of 2015 down from \$1,575 million in the prior-year quarter reflecting reduced activities primarily in the United States, Norway and Equatorial Guinea. Full year 2016 E&P capital and exploratory expenditures are forecast to be \$2.4 billion or 40 percent lower than 2015.

Bakken Midstream capital expenditures were \$103 million in the fourth quarter of 2015 and \$133 million in the year-ago quarter. In 2016, the Bakken Midstream capital budget is \$340 million up from full year 2015 capital expenditures of \$296 million.

#### Liquidity:

Cash provided by operating activities was \$623 million in the fourth quarter of 2015, compared with \$1,074 million in the fourth quarter of 2014. At December 31, 2015, cash and cash equivalents, excluding Bakken Midstream, were \$2,713 million compared with \$2,444 million at December 31, 2014. Total debt, excluding Bakken Midstream, was \$5,920 million at December 31, 2015 compared with \$5,987 million at December 31, 2014. Our debt to capitalization ratio, excluding Bakken Midstream, at December 31, 2015 was 24.4 percent. The debt to capitalization ratio at December 31, 2014 was 21.2 percent.

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Reconciliation of U.S. GAAP to Non-GAAP Measures:

The following table reconciles reported net income (loss) attributable to Hess Corporation and adjusted net income (loss):

	Three Months Ended December 31, (unaudited)			Year Ended December 31, (unaudited)		
	2015	2014		2015	2014	
			(In mi	llions)		
Net income (loss) attributable to Hess Corporation	\$ (1,821)	\$	(8)	\$ (3,056)	\$ 2,317	
Less: Total items affecting comparability of earnings between periods	(1,425)		(61)	(1,943)	1,009	
Adjusted net income (loss) attributable to Hess Corporation	\$ (396)	\$	53	\$ (1,113)	\$ 1,308	

Items Affecting Comparability of Earnings Between Periods:

The following table reflects the total after-tax income (expense) of items affecting comparability of earnings between periods:

	Decem	Three Months Ended December 31, (unaudited)			Year Ended December 31, (unaudited)	
	2015	2	014 (In mil	2015	2014	
Exploration and Production  Bakken Midstream	\$ (1,385)	\$	(55)	\$ (1,851)	\$ 542	
Corporate, Interest and Other	(32)		(3)	(44)	(74)	
Discontinued operations	(8)		(3)	(48)	541	
Total items affecting comparability of earnings between periods	\$ (1,425)	\$	(61)	\$ (1,943)	\$ 1,009	

Fourth quarter 2015 Exploration and Production results contained noncash charges of \$1,359 million resulting from the low commodity price environment, including a nontaxable goodwill impairment charge related to the E&P segment of \$1,098 million that was allocated in our financial results to U.S. and international operations. In addition, exploration costs include charges totaling \$178 million after tax (\$271 million pre tax) for the write-off of previously capitalized gas wells in Ghana, three previously capitalized wells in Australia that are not included in the most recent development concept, and the impairment of certain leasehold costs in the Gulf of Mexico. We also recognized an asset impairment charge of \$83 million after tax (\$133 million pre tax) associated with our legacy conventional assets in North Dakota.

Corporate, Interest and Other fourth quarter results include after tax charges of \$41 million (\$66 million pre tax) for our estimated liability resulting from HOVENSA LLC s bankruptcy settlement.

Our estimated fourth quarter results are subject to completion of audit procedures which could result in revising the information provided above.

#### **Concurrent Transactions**

Concurrent Offering of Depositary Shares

Concurrently with this offering, we are offering, by means of a separate prospectus supplement, 10,000,000 of our depositary shares (or 11,500,000 depositary shares, if the underwriters in the depositary shares offering

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exercise their opti