

WORTHINGTON INDUSTRIES INC

Form 10-K

July 30, 2014

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UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

Form 10-K

(Mark One)

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934  
For the fiscal year ended May 31, 2014

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934  
For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number 1-8399

**WORTHINGTON INDUSTRIES, INC.**

(Exact Name of Registrant as Specified in its Charter)

**Ohio**  
(State or Other Jurisdiction of Incorporation or Organization)  
**200 Old Wilson Bridge Road, Columbus, Ohio**  
(Address of Principal Executive Offices)

**31-1189815**  
(I.R.S. Employer Identification No.)  
**43085**  
(Zip Code)

Registrant's telephone number, including area code:

**(614) 438-3210**

Securities registered pursuant to Section 12(b) of the Act:

Title of Each Class  
Common Shares, Without Par Value  
Securities registered pursuant to Section 12(g) of the Act: None

Name of Each Exchange on Which Registered  
New York Stock Exchange

Indicate by check mark if the Registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act.

Yes  No

Indicate by check mark if the Registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act.

Yes  No

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Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the Registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the Registrant was required to submit and post such files). Yes  No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K (§229.405 of this chapter) is not contained herein, and will not be contained, to the best of Registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company

(Do not check if a smaller reporting company)

Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes  No

The aggregate market value of the Common Shares (the only common equity of the Registrant) held by non-affiliates computed by reference to the closing price on the New York Stock Exchange on November 29, 2013 the last business day of the Registrant's most recently completed second fiscal quarter, was approximately \$2,068,755,749. For this purpose, executive officers and directors of the Registrant are considered affiliates.

Indicate the number of shares outstanding of each of the Registrant's classes of common stock, as of the latest practicable date. On July 22, 2014, the number of Common Shares issued and outstanding was 68,675,885.

### **DOCUMENT INCORPORATED BY REFERENCE:**

Selected portions of the Registrant's definitive Proxy Statement to be furnished to shareholders of the Registrant in connection with the Annual Meeting of Shareholders to be held on September 25, 2014, are incorporated by reference into Part III of this Annual Report on Form 10-K to the extent provided herein.

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**SAFE HARBOR STATEMENT**

*Selected statements contained in this Annual Report on Form 10-K, including, without limitation, in PART I Item 1. Business and PART II Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations, constitute forward-looking statements as that term is used in the Private Securities Litigation Reform Act of 1995 (the Act). Forward-looking statements reflect our current expectations, estimates or projections concerning future results or events. These statements are often identified by the use of forward-looking words or phrases such as believe, expect, anticipate, may, could, intend, estimate, plan, foresee, likely, will, should or other similar words or phrases. These forward-looking statements include, without limitation, statements relating to:*

*outlook, strategy or business plans;*  
*future or expected growth, performance, sales, volumes, cash flows, earnings, balance sheet strengths, debt, financial condition or other financial measures;*  
*projected profitability potential, capacity, and working capital needs;*  
*demand trends for us or our markets;*  
*additions to product lines and opportunities to participate in new markets;*  
*pricing trends for raw materials and finished goods and the impact of pricing changes;*  
*anticipated capital expenditures and asset sales;*  
*anticipated improvements and efficiencies in costs, operations, sales, inventory management, sourcing and the supply chain and the results thereof;*  
*the ability to make acquisitions and the projected timing, results, benefits, costs, charges and expenditures related to acquisitions, newly-created joint ventures, headcount reductions and facility dispositions, shutdowns and consolidations;*  
*the alignment of operations with demand;*  
*the ability to operate profitably and generate cash in down markets;*  
*the ability to maintain margins and capture and maintain market share and to develop or take advantage of future opportunities, new products and new markets;*  
*expectations for Company and customer inventories, jobs and orders;*  
*expectations for the economy and markets or improvements therein;*  
*expected benefits from transformation plans, cost reduction efforts and other new initiatives;*  
*expectations for increasing volatility or improving and sustaining earnings, earnings potential, margins or shareholder value;*  
*effects of judicial rulings; and*  
*other non-historical matters.*

*Because they are based on beliefs, estimates and assumptions, forward-looking statements are inherently subject to risks and uncertainties that could cause actual results to differ materially from those projected. Any number of factors could affect actual results, including, without limitation, those that follow:*

*the effect of national, regional and worldwide economic conditions generally and within major product markets, including a prolonged or substantial economic downturn;*  
*the outcome of negotiations surrounding the United States debt and budget, which may be adverse due to its impact on tax increases, governmental spending, customer confidence and spending, and the overall economy;*  
*the effect of conditions in national and worldwide financial markets;*  
*product demand and pricing;*  
*changes in product mix, product substitution and market acceptance of our products;*  
*fluctuations in the pricing, quality or availability of raw materials (particularly steel), supplies, transportation, utilities and other items required by operations;*  
*effects of facility closures and the consolidation of operations;*  
*the effect of financial difficulties, consolidation and other changes within the steel, automotive, construction and other industries in which we participate;*

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*failure to maintain appropriate levels of inventories;*  
*financial difficulties (including bankruptcy filings) of original equipment manufacturers, end-users and customers, suppliers, joint venture partners and others with whom we do business;*  
*the ability to realize targeted expense reductions from headcount reductions, facility closures and other cost reduction efforts;*  
*the ability to realize other cost savings and operational, sales and sourcing improvements and efficiencies, and other expected benefits from transformation initiatives, on a timely basis;*  
*the overall success of, and the ability to integrate, newly-acquired businesses and joint ventures, maintain and develop their customers, and achieve synergies and other expected benefits and cost savings therefrom;*  
*capacity levels and efficiencies, within facilities, within major product markets and within the industry as a whole;*  
*the effect of disruption in the business of suppliers, customers, facilities and shipping operations due to adverse weather, casualty events, equipment breakdowns, acts of war or terrorist activities or other causes;*  
*changes in customer demand, inventories, spending patterns, product choices, and supplier choices;*  
*risks associated with doing business internationally, including economic, political and social instability, foreign currency exposure and the acceptance of our products in markets;*  
*the ability to improve and maintain processes and business practices to keep pace with the economic, competitive and technological environment;*  
*the outcome of adverse claims experience with respect to workers' compensation, product recalls or product liability, casualty events or other matters;*  
*deviation of actual results from estimates and/or assumptions used by us in the application of our significant accounting policies;*  
*level of imports and import prices in our markets;*  
*the impact of judicial and governmental agency rulings as well as the impact of governmental regulations, both in the United States and abroad, including those adopted by the United States Securities and Exchange Commission and other governmental agencies as contemplated by the Dodd-Frank Wall Street Reform and Consumer Protection Act of 2010;*  
*the effect of changes to healthcare laws in the United States, which may increase our healthcare and other costs and negatively impact our financial results and operations; and*  
*other risks described from time to time in the filings of Worthington Industries, Inc. with the United States Securities and Exchange Commission, including those described in PART I Item 1A. Risk Factors of this Annual Report on Form 10-K.*

*We note these factors for investors as contemplated by the Act. It is impossible to predict or identify all potential risk factors. Consequently, you should not consider the foregoing list to be a complete set of all potential risks and uncertainties. Any forward-looking statements in this Annual Report on Form 10-K are based on current information as of the date of this Annual Report on Form 10-K, and we assume no obligation to correct or update any such statements in the future, except as required by applicable law.*

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**PART I**

**Item 1. Business**

***General Overview***

Worthington Industries, Inc. is a corporation formed under the laws of the State of Ohio (individually, the Registrant or Worthington Industries or, collectively with the subsidiaries of Worthington Industries, Inc., we, our, Worthington or the Company ). Founded in 1955, Worthington primarily a diversified metals manufacturing company, focused on value-added steel processing and manufactured metal products. Our manufactured metal products include: pressure cylinders for liquefied petroleum gas ( LPG ), compressed natural gas ( CNG ), oxygen, refrigerant and other industrial gas storage, hand torches and filled hand torch cylinders, propane-filled camping cylinders, cylinders for breathing applications (medical, diving, firefighting), helium-filled balloon kits, steel and fiberglass tanks and processing equipment primarily for the oil and gas industry, and cryogenic pressure vessels for liquefied natural gas ( LNG ) and other gas storage applications; engineered cabs and operator stations and cab components; steel pallets and racks; and, through joint ventures, suspension grid systems for concealed and lay-in panel ceilings; laser welded blanks; light gauge steel framing for commercial and residential construction; and current and past model automotive service stampings.

Worthington is headquartered at 200 Old Wilson Bridge Road, Columbus, Ohio 43085, telephone (614) 438-3210. The common shares of Worthington Industries are traded on the New York Stock Exchange under the symbol WOR.

Worthington Industries maintains an Internet web site at [www.worthingtonindustries.com](http://www.worthingtonindustries.com). This uniform resource locator, or URL, is an inactive textual reference only and is not intended to incorporate Worthington Industries web site into this Annual Report on Form 10-K. Annual Reports on Form 10-K, Quarterly Reports on Form 10-Q, Current Reports on Form 8-K and amendments to those reports, filed or furnished pursuant to Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended (the Exchange Act ), as well as Worthington Industries definitive annual meeting proxy materials filed pursuant to Section 14 of the Exchange Act, are available free of charge, on or through the Worthington Industries web site, as soon as reasonably practicable after such material is electronically filed with, or furnished to, the Securities and Exchange Commission (the SEC ).

***Segments***

As of May 31, 2014, we, together with our unconsolidated affiliates, operated 80 production facilities in 25 states and 10 countries. A total of 34 of these facilities relate to wholly-owned and consolidated subsidiaries of the Company. The remaining facilities are operated by our consolidated and unconsolidated joint ventures.

Our operations are managed principally on a products and services basis and are comprised of three primary operating segments which our reportable business segments correspond with: Steel Processing, Pressure Cylinders and Engineered Cabs. The Steel Processing operating segment consists of the Worthington Steel business unit ( Worthington Steel ) which operates 11 main facilities, and also includes: Precision Specialty Metals, Inc. ( PSM ), a specialty stainless processor located in Los Angeles, California; Worthington Steelpac Systems, LLC ( SteelPac ), which designs and manufactures recyclable steel packaging solutions for the movement of products; Spartan Steel Coating, LLC ( Spartan ), a consolidated joint venture that operates a cold-rolled hot dipped galvanizing line in Monroe, Michigan; and TWB Company, L.L.C. ( TWB ), a consolidated joint venture that operates a laser welded blank business headquartered in Monroe, Michigan. The Pressure Cylinders operating segment consists of the Worthington Cylinders business unit ( Worthington Cylinders ) which operates 17 main facilities, and also includes two consolidated joint ventures: India-based

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Worthington Nitin Cylinders Limited ( Worthington Nitin Cylinders ), a manufacturer of high-pressure, seamless steel cylinders for CNG storage in motor vehicles and for industrial gases, and Worthington Aritas Basınçlı Kaplar Sanayi ( Worthington Aritas, ) a manufacturer of cryogenic pressure vessels for LNG and other gas storage applications located in Istanbul, Turkey. The Engineered Cabs operating segment consists of the Worthington Industries Engineered Cabs business unit ( Engineered Cabs ), formerly Angus Industries, Inc. Engineered Cabs operates 4 main facilities.

Our remaining operating segments include Construction Services and Worthington Energy Innovations ( WEI ), which are combined and disclosed in the Other category for segment reporting purposes, as they do not meet the quantitative thresholds for separate disclosure. Certain income and expense items not allocated to our operating segments are also included in the Other category as is the activity related to the wind down of our former Metal Framing operating segment.

We hold equity positions in 12 active joint ventures, which are further discussed in the *Joint Ventures* section below. Of these, five are consolidated with their operating results reported within our reportable business segments as follows: Spartan and TWB in Steel Processing; Worthington Aritas and Worthington Nitin Cylinders in Pressure Cylinders; and WEI in Other.

During the fiscal year ended May 31, 2014 ( fiscal 2014 ), the Steel Processing, Pressure Cylinders and Engineered Cabs operating segments served approximately 1,100, 4,500, and 100 customers, respectively, located primarily in the United States. Foreign operations accounted for approximately 7% of consolidated net sales during fiscal 2014 and were comprised primarily of sales to customers in Europe. No single customer accounted for over 10% of consolidated net sales in fiscal 2014.

Refer to Item 8. Financial Statements and Supplementary Data Notes to Consolidated Financial Statements Note N Segment Data of this Annual Report on Form 10-K for a full description of our reportable business segments.

## ***Recent Developments***

On July 31, 2013, we acquired an additional 10% interest in TWB for \$17.9 million, increasing our ownership to a 55% controlling interest. As a result, TWB's results have been consolidated within Steel Processing since that date, with the minority member's portion of earnings eliminated within earnings attributable to noncontrolling interest in our consolidated statement of earnings for fiscal 2014. This transaction was accounted for as a step acquisition, which required that we re-measure our previously held 45% ownership interest to fair value and record the excess of fair value over carrying value as a gain in our consolidated statement of earnings. The re-measurement to fair value resulted in a non-cash pre-tax gain of \$11.0 million, which is included in miscellaneous income in our consolidated statement of earnings for fiscal 2014.

During the second quarter of fiscal 2014, we committed to a re-branding initiative to brand substantially all of our businesses under the Worthington Industries name. In connection with the branding strategy, the Company discontinued the use of non-Worthington trade names except for retail brand names such as Bernzomatic® and Balloon Time® and for those related to our joint ventures. Refer to Item 8. Financial Statements and Supplementary Data Notes to Consolidated Financial Statements Note C Goodwill and Other Long-Lived Assets of this Annual Report on Form 10-K for additional information.

On October 18, 2013, we finalized an agreement with Nisshin Steel Co., Ltd. ( Nisshin ) and Marubeni-Itochu Steel Inc. ( MISI ) to form Zhejiang Nisshin Worthington Precision Specialty Steel Co., Ltd. The joint venture will construct a plant in the Zhejiang Province in the People's Republic of China that will produce cold-rolled strip steel, primarily for the automotive industry. We own a 10% interest in the joint venture with the option to increase our ownership interest to 34%.

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On November 12, 2013, we entered into an agreement to sell the operating assets related to our small and medium steel high pressure industrial gas and acetylene cylinders business in North America. The majority of these assets were located in our Tilbury, Ontario facility, which ceased operations in February 2014.

On December 10, 2013, we announced the closure of our Baltimore steel facility, which ceased operations in May 2014. With the consolidation of the steel industry, many of the mills that previously supplied the Baltimore facility have closed, negatively impacting the supply chain there. We concluded that we can more efficiently service our customers in the Mid-Atlantic Region from other Worthington facilities and processing partners. The Company is in the process of shipping the remaining inventory at the Baltimore facility to other Worthington locations and expects to completely exit the facility before the end of the first quarter of fiscal 2015.

On January 24, 2014, we acquired a 75% interest in Worthington Aritas, one of Europe's leading cryogenic technology companies for LNG and other gas storage applications. The remaining 25% stake was retained by the prior owners. The total purchase price, including an adjustment for estimated final working capital, was approximately \$35.3 million. The purchase price also includes contingent consideration with an estimated fair value of \$404,000.

On March 27, 2014, we acquired the tank manufacturing division of Steffes Corporation for cash consideration of approximately \$28.9 million. The division manufactures oilfield storage tanks for customers drilling in the Bakken shale and Williston Basin region out of its facility in Dickinson, North Dakota, and complements our existing operations in Ohio and Kansas that manufacture steel and fiberglass storage tanks, gas separators, gas production units and related wellhead equipment for oil and gas exploration customers in the Marcellus, Utica, Bakken and Mid-Continent regions.

On April 15, 2014, we completed the public offering of \$250.0 million aggregate principal amount of senior unsecured notes. The notes bear interest at a rate of 4.55% and mature in April 2026. A portion of the net proceeds was used to repay borrowings then outstanding under both the Company's \$425.0 million revolving credit facility and its \$100.0 million trade accounts receivable securitization facility. The remaining net proceeds will be used for general corporate purposes, which may include repayment of other indebtedness.

On June 25, 2014, our Board of Directors authorized the repurchase of an additional 10,000,000 of Worthington Industries' outstanding common shares, increasing the total number of common shares available for repurchase to 11,722,332.

On June 25, 2014, our Board of Directors declared a quarterly dividend of \$0.18 per share, an increase of \$0.03 per share from the previous quarterly rate. The dividend is payable on September 29, 2014 to shareholders of record on September 12, 2014.

During the fourth quarter of fiscal 2014, we repurchased a total of 1,000,000 of our common shares for \$37.1 million at an average price of \$37.14 per share. During fiscal 2014, we repurchased a total of 3,380,500 common shares for \$128.2 million at an average price of \$37.93.

## ***Transformation Plan***

In our fiscal year ended May 31, 2008 (fiscal 2008), we initiated a transformation plan (the Transformation Plan) with the overall goal to improve our sustainable earnings potential, asset utilization and operational performance. The Transformation Plan focuses on cost reduction, margin expansion and organizational capability improvements and, in the process, seeks to drive excellence in three core competencies: sales, operations, and supply chain management. The Transformation Plan is comprehensive



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in scope and includes aggressive diagnostic and implementation phases. When this process began, we retained a consulting firm to assist in the development and implementation of the Transformation Plan. As the Transformation Plan progressed, we formed internal teams dedicated to this effort, and they ultimately assumed full responsibility for executing the Transformation Plan. Although the consulting firm was again engaged in fiscal 2012 as we rolled out the Transformation Plan in Pressure Cylinders, all of the work is now led and executed by our internal teams. These internal teams are now an integral part of our business and constitute what we refer to as the Centers of Excellence ( COE ). The COE will continue to monitor the performance metrics and new processes instituted across our transformed operations and drive continuous improvements in all areas of our operations. The expenses related to the COE have been included in selling, general and administrative expense since the beginning of fiscal 2013.

To date, we have completed the transformation phases in each of the core facilities within Steel Processing, including the facilities of our Mexican joint venture. We also substantially completed the transformation phases at our metal framing facilities prior to contributing the related assets to Clarkwestern Dietrich Building Systems LLC ( ClarkDietrich ), our 25%-owned metal framing joint venture. Transformation efforts within Pressure Cylinders and Engineered Cabs, which began during the first quarter of fiscal 2012 and the first quarter of fiscal 2013, respectively, are ongoing.

As of May 31, 2014, we have recognized approximately \$74.3 million of total net restructuring charges associated with the Transformation Plan, including a net gain of \$3.8 million during fiscal 2014, and charges of \$3.3 million, \$6.0 million, \$2.6 million, \$4.2 million, \$43.0 million and \$18.1 million, during fiscal 2013, fiscal 2012, fiscal 2011, fiscal 2010, fiscal 2009 and fiscal 2008, respectively.

### ***Steel Processing***

Our Steel Processing operating segment consists of the Worthington Steel business unit, which includes PSM and SteelPac and our consolidated joint ventures, Spartan and TWB. For fiscal 2014, fiscal 2013, and fiscal 2012, the percentage of consolidated net sales generated by Steel Processing was approximately 62%, 61%, and 55%, respectively.

Worthington Steel is one of the largest independent intermediate processors of flat-rolled steel in the United States. It occupies a niche in the steel industry by focusing on products requiring exact specifications. These products cannot typically be supplied as efficiently by steel mills to the end-users of these products.

The Steel Processing operating segment, including Spartan and TWB, operates 19 manufacturing facilities located in Ohio (6), Mexico (4), Alabama (2), Indiana (2), Michigan (2), and one each in California, Pennsylvania, and Tennessee.

Our Steel Processing operating segment serves approximately 1,100 customers, principally in the agricultural, appliance, automotive, construction, hardware, HVAC, lawn and garden, leisure and recreation, and office furniture markets. Automotive-related customers have historically represented approximately half of Steel Processing's net sales. No single customer represented greater than 10% of Steel Processing's net sales during fiscal 2014.

Our Steel Processing operating segment buys coils of steel from integrated steel mills and mini-mills and processes them to the precise type, thickness, length, width, shape and surface quality required by customer specifications. Computer-aided processing capabilities include, among others:

- cold reducing, which achieves close tolerances of thickness;
- configured blanking, which stamps steel into specific shapes;
- cutting-to-length, which cuts flattened steel sheets to exact lengths;
- dry-lubing, the process of coating steel with a dry, soap-based lubricant;



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edging, which conditions the edges of the steel by imparting round, smooth or knurled edges;

hot-dipped galvanizing, which coats steel with zinc and zinc alloys through a hot-dip process;

hydrogen annealing, a thermal process that changes the hardness and certain metallurgical characteristics of steel;

laser welding, which joins metal blanks and coils with different thicknesses, coatings or material strength;

pickling, a chemical process using an acidic solution to remove surface oxide which develops on hot-rolled steel;

primacoat, which is a high-lubricity, acrylic-based coating;

slitting, which cuts steel coils or steel sheets to specific widths;

oscillate slitting, a slitting process that spools together several narrow coils welded end to end into one larger coil;

temper rolling, which is the process of light cold-rolling sheet steel;

tension leveling, a method of applying pressure to achieve precise flatness tolerances; and

non-metallic coating, including acrylic and paint coating.

Our Steel Processing operating segment also toll processes steel for steel mills, large end-users, service centers and other processors. Toll processing is different from typical steel processing in that the mill, end-user or other party retains title to the steel and has the responsibility for selling the end product. Toll processing enhances Worthington Steel's participation in the market for wide sheet steel and large standard orders, which is a market generally served by steel mills rather than by intermediate steel processors.

The steel processing industry is fragmented and highly competitive. There are many competitors, including other independent intermediate processors. Competition is primarily on the basis of price, product quality and the ability to meet delivery requirements. Technical service and support for material testing and customer-specific applications enhance the quality of products (see Business Technical Services). However, the extent to which technical service capability has improved Worthington Steel's competitive position has not been quantified. Worthington Steel's ability to meet tight delivery schedules is, in part, based on the proximity of our facilities to customers, suppliers and one another. The extent to which plant location has impacted Worthington Steel's competitive position has not been quantified. Processed steel products are priced competitively, primarily based on market factors, including, among other things, market pricing, the cost and availability of raw materials, transportation and shipping costs, and overall economic conditions in the United States and abroad.

On July 31, 2013, we purchased an additional 10% interest in TWB, increasing our ownership to a 55% controlling interest. As a result, TWB's results have been consolidated within Steel Processing since the acquisition date. TWB operates three facilities in the United States, with one facility in each of Alabama, Michigan and Tennessee, and four facilities in Mexico.

During the first quarter of fiscal 2014, we made certain organizational changes impacting the internal reporting and management structure of SteelPac. As a result of these organizational changes, management responsibilities and internal reporting were realigned under Steel Processing. SteelPac designs and manufactures reusable custom steel platforms, racks and pallets for supporting, protecting and handling products throughout the shipping process for customers in industries such as automotive, lawn and garden and recreational vehicles. SteelPac operates

three facilities, with one facility in each of Indiana, Ohio and Pennsylvania.

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### ***Pressure Cylinders***

The Pressure Cylinders operating segment consists of the Worthington Cylinders business unit and two consolidated joint ventures: Worthington Nitin Cylinders, an India-based manufacturer of high-pressure, seamless steel cylinders for CNG and other industrial gas storage applications; and Worthington Aritas, one of Europe's leading cryogenic technology companies for LNG and other gas storage applications. The percentage of consolidated net sales generated by Pressure Cylinders was approximately 30% in fiscal 2014 and fiscal 2013, respectively, and approximately 33% in fiscal 2012.

Our Pressure Cylinders operating segment manufactures and sells filled and unfilled pressure cylinders, tanks and various accessories and related products for diversified end-use market applications. The following is a description of these markets:

**Consumer Products:** These products include LPG cylinders for barbecue grills and other heating applications, propane accessories, propane-filled cylinders for camping stove and other applications, hand held torches and accessories including filled fuel cylinders, and Balloon Time® helium-filled balloon kits. These products are sold primarily to mass merchandisers, cylinder exchangers and distributors. Revenues from this market sector totaled \$369.1 million, \$374.8 million and \$339.6 million in fiscal 2014, fiscal 2013 and fiscal 2012, respectively.

**Alternative fuels:** This sector includes Type I, II, III and ASME cylinders for containment of CNG and hydrogen for automobiles, buses, and light-duty trucks, as well as propane/autogas cylinders for automobiles and light and medium-duty trucks. Revenues from this market sector totaled \$65.8 million, \$76.0 million and \$60.5 million in fiscal 2014, fiscal 2013 and fiscal 2012, respectively.

**Industrial Products:** This market sector includes industrial, refrigerant, cryogenic and certain LPG cylinders for gas, as well as cryogenic pressure vessels and other specialty products. Cylinders in these markets are generally sold to gas producers and distributors. Industrial cylinders hold fuel for uses such as cutting, welding, breathing (medical, diving and firefighting), semiconductor production, and beverage delivery. Refrigerant gas cylinders are used to hold refrigerant gases for commercial, residential and automotive air conditioning and refrigeration systems. Cryogenic cylinders are used to store liquid nitrogen, oxygen, argon and carbon dioxide for industrial gas markets. Cryogenic LNG pressure vessels include transport trailers, ISO containers, bulk tanks and satellite stations for re-gasification. LPG cylinders hold fuel for recreational vehicle equipment, residential and light commercial heating systems, industrial forklifts and commercial/residential cooking (the latter, generally outside North America). Specialty products include a variety of fire suppression and chemical tanks. Revenues from this market sector totaled \$346.3 million, \$341.2 million and \$370.0 million in fiscal 2014, fiscal 2013 and fiscal 2012, respectively.

**Energy:** This sector was formed in fiscal 2013 as a result of the acquisition of Westerman, Inc. on September 17, 2012 and also included the Palmer and Steffes acquisitions. Products for this sector include steel and fiberglass tanks, and pressure vessels and other products for global energy markets, including oil and gas and nuclear, which products are used for a broad variety of exploration, recovery and production purposes; and hoists and other marine products which are used principally in shipyard lift systems. This sector also leverages its manufacturing competencies to produce pressure vessels, atmospheric tanks, controls and various custom machined components for other industrial and agricultural end markets. Revenues from this market sector totaled \$147.2 million in fiscal 2014 and \$67.3 million in fiscal 2013.

While a large percentage of Pressure Cylinders sales are made to major accounts, this operating segment serves approximately 4,500 customers. No single customer represented greater than 10% of net sales for the Pressure Cylinders operating segment during fiscal 2014.

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The Pressure Cylinders operating segment, including the Worthington Nitin Cylinders and Worthington Aritas consolidated joint ventures, operates 19 manufacturing facilities located in California, Kansas (2), Mississippi, North Carolina, North Dakota, New York, Ohio (5), Wisconsin, Austria, India, Poland (2), Portugal and Turkey.

For sales in the United States and Canada, high-pressure and low-pressure cylinders, are primarily manufactured in accordance with United States Department of Transportation and Transport Canada specifications. Outside the United States and Canada, cylinders are manufactured according to European norm specifications, as well as various other international standards. Other products are produced to applicable industry standards including, as applicable, those standards issued by the American Petroleum Institute, ASME and UL.

Worthington Cylinders has one principal domestic competitor in the low-pressure non-refillable refrigerant market and one principal domestic competitor in the low-pressure LPG cylinder market. There are also several foreign competitors in these markets. We believe that Worthington Cylinders has the largest market share in its domestic low-pressure cylinder markets. In the other cylinder markets, there are several competitors. We believe that Worthington Cylinders is a leading supplier to the European markets for LNG pressure vessels and for both the high-pressure cylinder and low-pressure non-refillable cylinders. Worthington Cylinders generally has a strong competitive position for its industrial, energy, retail and specialty products, but competition varies on a product-by-product basis, and geographically for energy products. As with our other operating segments, competition is based upon price, service and quality.

The Pressure Cylinders operating segment uses the trade name Worthington Cylinders to conduct business and the registered trademark Balloon Time® to market helium-filled balloon kits; the registered trademark Bernzomatic to market certain fuel cylinders and hand held torches; the trademark WORTHINGTON PRO-GRADE to market certain LPG cylinders, hand torches and camping fuel cylinders; the registered trademarks MAP-PR® and Pro-Max to market certain hand torch cylinders; the registered trademark SC1 to market certain cylinders for transportation of compressed gases for inflation of flotation bags and escape slides; and the trade names Westerman, Wooster Tool and Palmer to market the tanks and other products produced by those operations. During the second quarter of fiscal 2014, the Company committed to a re-branding initiative to brand substantially all of our businesses under the Worthington Industries name. In connection with the branding strategy, the Company discontinued the use of non-Worthington trade names except for retail brand names such as BernzOmatic® and Balloon Time® and for those related to our joint ventures.

In connection with the acquisition of the propane fuel cylinders business of The Coleman Company, Inc. ( Coleman Cylinders ) in fiscal 2012, we executed a trademark license agreement whereby we are required to make minimum annual royalty payments of \$2.0 million in exchange for the exclusive right to use certain Coleman trademarks within the United States and Canada in connection with our operation of the acquired business.

### ***Engineered Cabs***

The Engineered Cabs operating segment consists of the Worthington Industries Engineered Cabs business unit, formerly Angus Industries, Inc., which was acquired on December 29, 2011. For fiscal 2014, fiscal 2013, and fiscal 2012, the percentage of consolidated net sales generated by Engineered Cabs was approximately 7%, 9%, and 4%, respectively. On an annualized basis, fiscal 2012 net sales would have represented approximately 10% of consolidated net sales.

Engineered Cabs is headquartered in Columbus, Ohio and operates 4 primary manufacturing facilities, one in each of Iowa, South Carolina, South Dakota and Tennessee, which are strategically located near key assembly locations of original equipment manufacturers.

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Engineered Cabs is North America's leading non-captive designer and manufacturer of high-quality, custom-engineered open and enclosed cabs and operator stations and custom fabrications for heavy mobile equipment used primarily in the agricultural, construction, forestry, mining, military, and various other industries. Engineered Cabs' product design, engineering support and broad manufacturing capabilities enable it to produce cabs and structures used in products ranging from small utility equipment to the largest earthmovers.

In addition to its engineered cab products, this operating segment has the capability to provide a full suite of complementary products such as machined structural components, complex and painted weldments, engine doors, boom components and complete frames, as well as a complete range of vacuum-formed plastic/acoustical trim components and assemblies. Engineered Cabs has the manufacturing capability for:

Steel laser cutting;

Steel bending and forming;

Roll-form tube curving and bending;

Machining;

Welding – robotic and manual;

Automated steel product cleaning and E-coating;

Top coat painting; and

Assembly.

Engineered Cabs produces products for over 150 different equipment platforms for approximately 100 customers. For fiscal 2014, Engineered Cabs' top three customers represented approximately 75% of the operating segment's total net sales. Its production levels can run from small and medium production volumes through high volume productions.

Engineered Cabs competes primarily with a handful of primary non-captive producers of engineered cabs in the United States, although there are numerous other suppliers who can perform some of the functions supplied by the Company. Some customers can also produce operator cabs in-house. The Company believes its competitive strengths include its design and engineering capabilities and its broad manufacturing capabilities, which allow it to provide a fully-integrated complete cab, and its ability to provide cabs at a more effective cost than customers can produce in-house. Competition is based on price, quality, delivery and service.

Key supplies include steel sheet and plate, stampings, steel tubing, hardware, controls, wiper systems, glazing materials (glass, polycarbonate), perishables (paint, urethane, caulk), electrical materials, HVAC systems and aesthetic materials (acoustical trim, plastics, foam), which are available from a variety of sources.

### ***Other***

The Other category includes two operating segments, Construction Services and WEI, which do not meet the quantitative thresholds for separate disclosure, as well as other corporate-related entities.

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Construction Services. The Construction Services operating segment includes the Military Construction business unit, and, for periods prior to its closure in May 2014, the Worthington Construction Group business unit. Military Construction's operations involve the supply and construction of single family housing, with a focus on military housing. We are in the process of evaluating strategic options for this business.



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***Worthington Energy Innovations.*** This operating segment is comprised of our 75%-owned and consolidated joint venture, WEI, which is described in more detail in the ***Joint Ventures*** section below.

### ***Segment Financial Data***

Financial information for the reportable business segments is provided in Item 8. Financial Statements and Supplementary Data Notes to Consolidated Financial Statements Note N Segment Data .

### ***Financial Information About Geographic Areas***

For fiscal 2014, our foreign operations represented 7% of consolidated net sales, (2)% of pre-tax earnings attributable to controlling interest and 15% of consolidated net assets. During fiscal 2014, fiscal 2013 and fiscal 2012, we had consolidated operations in Austria, Canada (through February 2014), the Czech Republic (through October 2012), India (beginning in fiscal 2011), Mexico (beginning July 2013), Poland (beginning in fiscal 2012), Portugal, Turkey (beginning January 2014) and the United States. Our unconsolidated joint ventures had operations in China, France, Mexico, Spain (through December 2013), the United Kingdom and the United States. Summary information about our foreign operations, including net sales and fixed assets by geographic region, is provided in Item 8. Financial Statements and Supplementary Data Notes to Consolidated Financial Statements Note A Summary of Significant Accounting Policies Risks and Uncertainties and Note N Segment Data of this Annual Report on Form 10-K.

### ***Suppliers***

The primary raw material purchased by Worthington is steel. We purchase steel in large quantities at regular intervals from major primary producers of steel, both domestic and foreign. The amount purchased from any particular supplier varies from year to year depending on a number of factors including market conditions, then current relationships and prices and terms offered. In nearly all market conditions, steel is available from a number of suppliers and generally any supplier relationship or contract can and has been replaced with little or no significant interruption to our business. During fiscal 2014, we purchased approximately 2.4 million tons of steel (83% hot-rolled, 13% cold-rolled and 4% galvanized) on a consolidated basis. In the Steel Processing operating segment, steel is primarily purchased and processed based on specific customer orders. The Pressure Cylinders operating segment purchases steel to meet production schedules. For certain raw materials, there are more limited suppliers for example, helium and zinc, which are generally purchased at market prices. Since there are a limited number of suppliers in the helium and zinc markets, if delivery from a major supplier is disrupted due to a force majeure type occurrence, it may be difficult to obtain an alternative supply. Raw materials are generally purchased in the open market on a negotiated spot-market basis at prevailing market prices. Supply contracts are also entered into, some of which have fixed pricing and some of which are indexed (monthly or quarterly). During fiscal 2014, we purchased steel from the following major suppliers, in alphabetical order: AK Steel Corporation; ArcelorMittal; Essar Steel Algoma Inc.; Gallatin Steel Company; NLMK USA; North Star BlueScope Steel, LLC; Nucor Corporation; Severstal North America, Inc.; Steel Dynamics, Inc.; and United States Steel Corporation ( U.S. Steel ). Major suppliers of aluminum to the Pressure Cylinders operating segment in fiscal 2014 were, in alphabetical order: Alcoa; DK Tech Co; Rio Tinto Alcan; and Sapa Group. Major suppliers of zinc to the Steel Processing operating segment were, in alphabetical order: Considar Metal Marketing Inc. (a/k/a HudBay); Glencore Ltd; Teck Cominco Limited; and U.S. Zinc. Approximately 34.0 million pounds of zinc were purchased in fiscal 2014. We believe our supplier relationships are good.

### ***Technical Services***

We employ a staff of engineers and other technical personnel and maintain fully equipped laboratories to support operations. These facilities enable verification, analysis and documentation of the physical, chemical, metallurgical and mechanical properties of raw materials and products. Technical service personnel also work in conjunction with the sales force to determine the types of flat-rolled steel required for customer

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needs. Engineers at Engineered Cabs design cabs and cab manufacturing processes. To provide these services, we maintain a continuing program of developmental engineering with respect to product characteristics and performance under varying conditions. Laboratory facilities also perform metallurgical and chemical testing as dictated by the regulations of the United States Department of Transportation, Transport Canada, and other associated agencies, along with International Organization for Standardization (ISO) and customer requirements. An IASI (International Accreditations Service, Incorporated) accredited product testing laboratory supports these efforts.

### ***Seasonality and Backlog***

Sales are generally strongest in the fourth quarter of our fiscal year as our operating segments are generally operating at seasonal peaks. Historically, sales have generally been weaker in the third quarter of our fiscal year, primarily due to reduced activity in the building and construction industry as a result of inclement weather, as well as customer plant shutdowns in the automotive industry due to holidays. We do not believe backlog is a significant indicator of our business.

### ***Employees***

As of May 31, 2014, we had approximately 10,000 employees, including those employed by our unconsolidated joint ventures. Approximately 4% of these employees are represented by collective bargaining units. Worthington believes it has good relationships with its employees, including those covered by collective bargaining units.

### ***Joint Ventures***

As part of our strategy to selectively develop new products, markets and technological capabilities and to expand our international presence, while mitigating the risks and costs associated with those activities, we participate in five consolidated and seven unconsolidated joint ventures.

### **Consolidated**

Spartan is a 52%-owned consolidated joint venture with a subsidiary of Severstal North America, Inc. ( Severstal ), located in Monroe, Michigan. It operates a cold-rolled, hot-dipped galvanizing line for toll processing steel coils into galvanized and galvanized products intended primarily for the automotive industry. Spartan's financial results are consolidated within Steel Processing. The equity owned by Severstal is shown as noncontrolling interest on our consolidated balance sheets and Severstal's portion of net earnings is included as net earnings attributable to noncontrolling interest in our consolidated statements of earnings. On July 21, 2014, Severstal announced that it had signed an agreement to sell certain steelmaking assets as well as its interests in three joint ventures, including Spartan, to AK Steel;

TWB is a 55%-owned consolidated joint venture with a subsidiary of Wuhan Iron and Steel Company ( WISCO ). It is a leading North American supplier of tailor welded blanks, tailor welded coils and other tailor welded products for use primarily in the automotive industry for products such as inner-door panels, body sides, rails and pillars. TWB operates facilities in Monroe, Michigan; Prattville, Alabama; and Smyrna, Tennessee as well as in Puebla, Ramos Arizpe (Saltillo), Hermosillo and Silao, Mexico. TWB's financial results have been consolidated within Steel Processing since July 31, 2013, when we increased our ownership interest from 45% to 55%. The equity owned by WISCO is shown as noncontrolling interest on our consolidated balance sheets and WISCO's portion of net earnings is included as net earnings attributable to noncontrolling interest in our consolidated statements of earnings from the acquisition date forward. For periods prior to the acquisition date, our portion of the equity in the net income of TWB was included within equity in the net income of unconsolidated affiliates;

WEI is a 75%-owned consolidated joint venture with a subsidiary of Professional Supply, Inc. (20%) and Stonehenge Structured Finance Partners, LLC (5%) (together referred to as WEI Partners ), located in

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Fremont, Ohio. WEI is a professional services company that develops cost-effective energy solutions for entities in North America. WEI designs solutions to minimize energy consumption, manages the energy solution installation, monitors and verifies energy usage, guarantees future energy savings and shares in these savings. WEI's financial results are reported within the Other category for segment reporting purposes. The equity owned by the WEI Partners is shown as noncontrolling interest on our consolidated balance sheets and the WEI Partners' portion of net earnings is included as net earnings attributable to noncontrolling interest in our consolidated statements of earnings;

Worthington Nitin Cylinders is a 60%-owned consolidated joint venture based in Visakhapatnam, India with Nitin Fire Protection Industries Limited (Nitin Fire). Worthington Nitin Cylinders manufactures high-pressure, seamless steel cylinders for CNG storage in motor vehicles, and produces cylinders for other industrial gas storage applications. Worthington Nitin Cylinders' financial results are consolidated within Pressure Cylinders. The equity owned by Nitin Fire is shown as noncontrolling interest on our consolidated balance sheets and Nitin Fire's portion of net earnings is included as net earnings attributable to noncontrolling interest in our consolidated statements of earnings. During the fourth quarter of fiscal 2014, management committed to plans to sell its interest in Worthington Nitin Cylinders and actions to locate a buyer are ongoing; and

Worthington Aritas is a 75%-owned consolidated joint venture based in Turkey. Worthington Aritas is one of Europe's leading cryogenic technology companies for LNG and other gas storage applications. Its financial results have been consolidated within Pressure Cylinders since January 24, 2014, the date we acquired our interest in the joint venture. The equity owned by minority shareholders is shown as noncontrolling interest on our consolidated balance sheets and their portion of net earnings is included as net earnings attributable to noncontrolling interest in our consolidated statements of earnings.

**Unconsolidated**

ArtiFlex Manufacturing, LLC (ArtiFlex), a 50%-owned joint venture with International Tooling Solutions, LLC, provides an integrated solution for engineering, tooling, stamping, assembly and other services to customers primarily in the automotive industry. ArtiFlex operates six manufacturing facilities: three in Michigan, two in Ohio and one in Kentucky.

ClarkDietrich, a 25%-owned joint venture with Clarkwestern Building Systems, Inc., is the industry leader in the manufacture and supply of light gauge steel framing products in the United States. ClarkDietrich manufactures a full line of drywall studs and accessories, structural studs and joists, metal lath and accessories, shaft wall studs and track, and vinyl products used primarily in residential and commercial construction. This joint venture operates 13 manufacturing facilities, one each in Connecticut, Georgia, Hawaii, Illinois, and Maryland and two each in California, Ohio, Florida and Texas.

Samuel Steel Pickling Company (Samuel), a 31.25%-owned joint venture with Samuel Manu-Tech Pickling, Inc. operates one steel pickling facility in Twinsburg, Ohio, and another in Cleveland, Ohio. Samuel also performs in-line slitting, side trimming, pickle dry, under winding and the application of dry lube coatings during the pickling process.

Serviacero Planos, S. de R.L. de C.V. (Serviacero Worthington), a 50%-owned joint venture with Inverzer, S.A. de C.V., operates three facilities in Mexico, one each in Leon, Queretaro and Monterrey. Serviacero Worthington provides steel processing services, such as pickling, slitting, multi-blanking and cutting-to-length, to customers in a variety of industries including automotive, appliance, electronics and heavy equipment. Serviacero Worthington commissioned a new pickle line in Monterrey in September 2012.

Worthington Armstrong Venture (WAVE), a 50%-owned joint venture with Armstrong Ventures, Inc., a subsidiary of Armstrong World Industries, Inc., is one of the three largest global manufacturers of ceiling suspension systems for concealed and lay-in panel ceilings used in commercial and residential ceiling markets. It competes with the two other global manufacturers and numerous smaller manufacturers.

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WAVE operates eight facilities in five countries: Aberdeen, Maryland; Benton Harbor, Michigan; and North Las Vegas, Nevada; Qingpu, Shanghai, China; Sittingbourne and Team Valley, United Kingdom; Prouvy, France; and Marval, Pune, India.

Worthington Specialty Processing ( WSP ), a 51%-owned joint venture with a subsidiary of U. S. Steel, operates three steel processing facilities located in Canton, Jackson and Taylor, Michigan, which are managed by Steel Processing. WSP serves primarily as a toll processor for U.S. Steel and others. Its services include slitting, blanking, cutting-to-length, laser welding, tension leveling and warehousing. WSP is considered to be jointly controlled and not consolidated due to substantive participating rights of the minority partner.

Zhejiang Nisshin Worthington Precision Specialty Steel Co., Ltd, a 10%-owned unconsolidated joint venture with Nisshin and MISI, is based in Pinghu City, Zhejiang, China. The joint venture will construct a facility that will produce cold-rolled strip steel, primarily for the automotive industry.

See Item 8. Financial Statements and Supplementary Data Notes to Consolidated Financial Statements Note B Investments in Unconsolidated Affiliates of this Annual Report on Form 10-K for additional information about our unconsolidated joint ventures.

### ***Environmental Regulation***

Our manufacturing facilities, generally in common with those of similar industries making similar products, are subject to many federal, state, local and foreign laws and regulations relating to the protection of the environment. We examine ways to reduce emissions and waste and to decrease costs related to environmental compliance. The cost of compliance or capital expenditures for environmental control facilities required to meet environmental requirements are not anticipated to be material when compared with overall costs and capital expenditures and, accordingly, are not anticipated to have a material effect on our financial position, results of operations, cash flows, or the competitive position of Worthington or any particular business segment.

### **Item 1A. Risk Factors**

Future results and the market price for Worthington Industries common shares are subject to numerous risks, many of which are driven by factors that cannot be controlled or predicted. The following discussion, as well as other sections of this Annual Report on Form 10-K, including PART II Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations, describe certain business risks. Consideration should be given to the risk factors described below as well as those in the Safe Harbor Statement at the beginning of this Annual Report on Form 10-K, in conjunction with reviewing the forward-looking statements and other information contained in this Annual Report on Form 10-K. These risks are not the only risks we face. Our business operations could also be affected by additional factors that are not presently known to us or that we currently consider to be immaterial in our operations.

#### **Risks Related to Our Business**

##### ***Economic or Industry Downturns***

*Our industry is cyclical and both recessions and prolonged periods of slow economic growth could have an adverse effect on our business.* The impacts of the slow and uneven recovery in customer demand in many of our markets, and government measures to aid economic recovery, including various measures intended to provide stimulus to the economy in general or to certain industries, as well as the growing debt levels of the United States and other countries, especially in Europe, continue to be unknown. Overall, operating levels across many of our businesses may remain at lower levels until economic conditions improve and demand increases. While certain sectors of the economy have stabilized and recovered from the economic downturn, we are unable to predict the strength, pace or sustainability of the economic recovery or the effects of

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government intervention or debt levels. Overall general economic conditions, both domestically and globally, have improved from the lows reached during the recession. The automotive market has shown signs of strengthening, and the construction market has shown signs of stabilizing. However, global economic conditions, particularly in Europe, remain fragile, and the possibility remains that the domestic or global economies, or certain industry sectors of those economies that are key to our sales, may continue to be slow or could deteriorate, which could result in a corresponding decrease in demand for our products and negatively impact our results of operations and financial condition.

*The automotive and construction industries account for a significant portion of our net sales, and reduced demand from these industries have adversely impacted and may continue to adversely affect our business.* The overall downturn in the economy, the disruption in capital and credit markets, the impact on real estate values, high unemployment rates, and reduced consumer confidence and spending caused significant reductions in demand from our end markets in general and, in particular, the automotive and construction end markets. Many automotive manufacturers and their suppliers reduced production levels and eliminated manufacturing capacity, through the closure of facilities, reduction in operations and other cost reduction actions. The domestic automotive industry has improved from its lows in recent years. The construction industry has shown signs of stabilizing from further erosion. However, the construction markets remain below historical norms. We cannot predict the strength, pace or sustainability of recovery in these markets. The difficulties faced by the automotive and construction industries have adversely affected and may continue to adversely affect our business. If demand for the products we sell to the automotive or construction markets were to be reduced, this could negatively affect our sales, financial results and cash flows.

*Financial difficulties and bankruptcy filings by our customers could have an adverse impact on our business.* In recent years, many of our customers have experienced and continue to experience challenging financial conditions. The financial difficulties of certain customers and/or their failure to obtain credit or otherwise improve their overall financial condition could result in numerous changes within the markets we serve, including additional plant closings, decreased production, reduced demand, changes in product mix, unfavorable changes in the prices, terms or conditions we are able to obtain and other changes that may result in decreased purchases from us and otherwise negatively impact our business. These conditions also increase the risk that our customers may delay or default on their payment obligations to us. Economic conditions remain fragile, and the possibility remains that markets may not fully recover, or could further deteriorate. Should the economy or any of our markets decline, the risk of bankruptcy filings by and financial difficulties of our customers may increase. Such bankruptcy filings or other financial difficulties may result not only in a reduction in our sales, but also in a loss associated with our potential inability to collect outstanding accounts receivable from the affected customers. While we have taken and will continue to take steps intended to mitigate the impact of financial difficulties and potential bankruptcy filings by our customers, these matters could have a negative impact on our business.

*Volatility in the United States and worldwide capital and credit markets has significantly impacted and may continue to significantly impact our end markets and has resulted and may continue to result in negative impacts on demand, increased credit and collection risks and other adverse effects on our business.* The domestic and worldwide capital and credit markets have experienced significant volatility, disruptions and dislocations with respect to price and credit availability. These factors caused diminished availability of credit and other capital in our end markets, and for participants in, and the customers of, those markets.

Although domestic credit markets have largely stabilized from the height of the financial crisis, the effects of the financial crisis continue to present additional risks to us, our customers and suppliers. In particular, there is no guarantee that the credit markets or liquidity will not once again be restricted. Additionally, stricter lending standards have made it more difficult and costly for some firms to access the credit markets. In addition, uncertainties in Europe regarding the financial sector and sovereign debt and the potential impact on banks in other regions of the world will continue to weigh on global and domestic growth. Although we believe we have adequate access to several sources of contractually committed

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borrowings and other available credit facilities, these risks could temporarily restrict our ability to borrow money on acceptable terms in the credit markets and potentially could affect our ability to draw on our credit facility. In addition, restricted access to the credit markets is continuing to make it difficult, or in some cases, impossible for our customers to borrow money to fund their operations. Lack of, or limited access to, capital would adversely affect our customers' ability to purchase our products or, in some cases, to pay for our products on a timely basis.

### ***Raw Material Pricing and Availability***

*The costs of manufacturing our products and our ability to supply our customers could be negatively impacted if we experience interruptions in deliveries of needed raw materials or supplies.* If, for any reason, our supply of flat-rolled steel or other key raw materials, such as aluminum, zinc or helium, or other supplies is curtailed or we are otherwise unable to obtain the quantities we need at competitive prices, our business could suffer and our financial results could be adversely affected. Such interruptions could result from a number of factors, including a shortage of capacity in the supplier base of raw materials, energy or the inputs needed to make steel or other supplies, a failure of suppliers to fulfill their supply or delivery obligations, financial difficulties of suppliers resulting in the closing or idling of supplier facilities, other significant events affecting supplier facilities, significant weather events, those factors listed in the immediately following paragraph or other factors beyond our control. Further, the number of suppliers has decreased in recent years due to industry consolidation and the financial difficulties of certain suppliers, and this consolidation may continue. Accordingly, if delivery from a major supplier is disrupted, it may be more difficult to obtain an alternative supply than in the past.

*Our future operating results may be affected by fluctuations in raw material prices, and we may be unable to pass on increases in raw material costs to our customers.* Our principal raw material is flat-rolled steel, which we purchase from multiple primary steel producers. The steel industry as a whole has been cyclical, and at times availability and pricing can be volatile due to a number of factors beyond our control. These factors include general economic conditions, domestic and worldwide demand, the influence of hedge funds and other investment funds participating in commodity markets, curtailed production from major suppliers due to factors such as the closing or idling of facilities, accidents or equipment breakdowns, repairs or catastrophic events, labor costs or problems, competition, new laws and regulations, import duties, tariffs, energy costs, availability and cost of steel inputs (e.g., ore, scrap, coke and energy), currency exchange rates and other factors described in the immediately preceding paragraph. This volatility, as well as any increases in raw material costs, could significantly affect our steel costs and adversely impact our financial results. If our suppliers increase the prices of our critical raw materials, we may not have alternative sources of supply. In addition, in an environment of increasing prices for steel and other raw materials, competitive conditions may impact how much of the price increases we can pass on to our customers. To the extent we are unable to pass on future price increases in our raw materials to our customers, our financial results could be adversely affected. Also, if steel prices decrease, competitive conditions may impact how quickly we must reduce our prices to our customers, and we could be forced to use higher-priced raw materials then on hand to complete orders for which the selling prices have decreased. Decreasing steel prices could also require us to write-down the value of our inventory to reflect current market pricing.

### ***Inventories***

*Our business could be harmed if we fail to maintain proper inventory levels.* We are required to maintain sufficient inventories to accommodate the needs of our customers including, in many cases, short lead times and just-in-time delivery requirements. Although we typically have customer orders in hand prior to placement of our raw material orders for Steel Processing, we anticipate and forecast customer demand for each of our operating segments. We purchase raw materials on a regular basis in an effort to maintain our inventory at levels that we believe are sufficient to satisfy the anticipated needs of our customers based upon orders, customer volume expectations, historic buying practices and market conditions. Inventory levels in

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excess of customer demand may result in the use of higher-priced inventory to fill orders reflecting lower selling prices, if raw material prices have significantly decreased. These events could adversely affect our financial results. Conversely, if we underestimate demand for our products or if our suppliers fail to supply quality products in a timely manner, we may experience inventory shortages. Inventory shortages could result in unfilled orders, negatively impacting our customer relationships and resulting in lost revenues, which could harm our business and adversely affect our financial results.

### ***Suppliers and Customers***

*The loss of significant volume from our key customers could adversely affect us.* A significant loss of, or decrease in, business from any of our key customers could have an adverse effect on our sales and financial results if we cannot obtain replacement business. Also, due to consolidation in the industries we serve, including the construction, automotive, and retail industries, our sales may be increasingly sensitive to deterioration in the financial condition of, or other adverse developments with respect to, one or more of our top customers. In addition, certain of our top customers may be able to exert pricing and other influences on us, requiring us to market, deliver and promote our products in a manner that may be more costly to us. Moreover, we generally do not have long-term contracts with our customers. As a result, although our customers periodically provide indications of their product needs and purchases, they generally purchase our products on an order-by-order basis, and the relationship, as well as particular orders, can be terminated at any time.

*Many of our key industries, such as automotive, construction and heavy mobile equipment, are cyclical in nature.* Many of our key industries, such as automotive, construction and heavy mobile equipment, are cyclical and can be impacted by both market demand and raw material supply, particularly with respect to steel. The demand for our products is directly related to, and quickly impacted by, customer demand in our industries, which can change as the result of changes in the general United States or worldwide economy and other factors beyond our control. Adverse changes in demand or pricing can have a negative effect on our business.

*Significant reductions in sales to any of the Detroit Three automakers could have a negative impact on our business.* Approximately half of the net sales of our Steel Processing operating segment and a significant amount of the net sales of certain joint ventures are to automotive-related customers. Although we do sell to the domestic operations of foreign automakers and their suppliers, a significant portion of our automotive sales are to Ford, General Motors, and Chrysler (the Detroit Three automakers) and their suppliers. A reduction in sales for any of the Detroit Three automakers could negatively impact our business. Since 2011, automobile producers have begun taking steps toward complying with new Corporate Average Fuel Economy mileage requirements for new cars and light trucks that they produce. As automobile producers work to produce vehicles in compliance with these new standards, they may reduce the amount of steel or begin utilizing alternative materials in cars and trucks to improve fuel economy, thereby reducing demand for steel and resulting in further over-supply of steel in North America. Certain automakers have announced that they will use greater amounts of aluminum and smaller proportions of steel in some new models.

*A significant reduction in sales to any of our large heavy mobile equipment customers could have a negative impact on our business.* Substantially all of the sales of our Engineered Cabs operating segment are to customers who manufacture heavy mobile equipment. A reduction in sales to any of our major customers in this market could negatively impact our business. A reduction in demand could result from numerous causes including a reduction in overall market demand for heavy mobile equipment, in-sourcing of engineered cabs by our customers, or increased competition.

*The closing or relocation of customer facilities could adversely affect us.* Our ability to meet delivery requirements and the overall cost of our products as delivered to customer facilities are important

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competitive factors. If customers close or move their production facilities further away from our manufacturing facilities which can supply them, it could have an adverse effect on our ability to meet competitive conditions, which could result in the loss of sales. Likewise, if customers move their production facilities overseas, it could result in the loss of potential sales for us.

*Sales conflicts with our customers and/or suppliers may adversely impact us.* In some instances, we may compete with one or more of our customers and/or suppliers in pursuing the same business. In addition, in the Engineered Cabs business, our customers often have the option of producing certain cabs in-house instead of having them supplied by us or our competition. To the extent they elect to produce such cabs in-house, it could adversely affect our sales. Such conflicts may strain our relationships with those parties, which could adversely affect our future business with them.

*The closing or idling of steel manufacturing facilities could have a negative impact on us.* As steel makers have reduced their production capacities by closing or idling production lines in light of the challenging economic conditions, the number of facilities from which we can purchase steel, in particular certain specialty steels, has decreased. Accordingly, if delivery from a supplier is disrupted, particularly with respect to certain types of specialty steel, it may be more difficult to obtain an alternate supply than in the past. These closures and disruptions could also have an adverse effect on our suppliers' on-time delivery performance, which could have an adverse effect on our ability to meet our own delivery commitments and may have other adverse effects on our business.

*The loss of key supplier relationships could adversely affect us.* Over the years, our various manufacturing operations have developed relationships with certain steel and other suppliers which have been beneficial to us by providing more assured delivery and a more favorable all-in cost, which includes price and shipping costs. If any of those relationships were disrupted, it could have an adverse effect on delivery times and the overall cost and quality of our raw materials, which could have a negative impact on our business. In addition, we do not have long-term contracts with any of our suppliers. If, in the future, we are unable to obtain sufficient amounts of steel and other products at competitive prices and on a timely basis from our traditional suppliers, we may be unable to obtain these products from alternative sources at competitive prices to meet our delivery schedules, which could have a material adverse impact on our results of operations.

### ***Competition***

*Our business is highly competitive, and increased competition could negatively impact our financial results.* Generally, the markets in which we conduct business are highly competitive. Our competitors include a variety of both domestic and foreign companies in all major markets. Competition for most of our products is primarily on the basis of price, product quality and our ability to meet delivery requirements. Depending on a variety of factors, including raw material, energy, labor and capital costs, government control of currency exchange rates and government subsidies of foreign steel producers, our business may be materially adversely affected by competitive forces. Competition may also increase if suppliers to or customers of our industries begin to more directly compete with our businesses through new facilities, acquisitions or otherwise. As noted above, we can have conflicts with our customers or suppliers who, in some cases, supply the same products and services as we do. Increased competition could cause us to lose market share, increase expenditures, lower our margins or offer additional services at a higher cost to us, which could adversely impact our financial results.

### ***Material Substitution***

*If steel prices increase compared to certain substitute materials, the demand for our products could be negatively impacted, which could have an adverse effect on our financial results.* In certain applications, steel competes with other materials, such as aluminum (particularly in the automobile industry), cement and wood (particularly in the construction industry), composites, glass and plastic. Prices of all of these materials



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fluctuate widely, and differences between the prices of these materials and the price of steel may adversely affect demand for our products and/or encourage material substitution, which could adversely affect prices and demand for steel products. The high cost of steel relative to other materials may make material substitution more attractive for certain uses.

*If increased government mileage standards for automobiles result in the substitution of other materials for steel, demand for our products could be negatively impacted, which could have an adverse effect on our financial results.* Due to government requirements that manufacturers increase the fuel efficiency of automobiles, the automobile industry is exploring alternative materials to steel to decrease weight. The substitution of lighter weight material for steel in automobiles could adversely affect prices and demand for steel products.

### ***Freight and Energy***

*Increasing freight and energy costs could increase our operating costs, which could have an adverse effect on our financial results.* The availability and cost of freight and energy, such as electricity, natural gas and diesel fuel, is important in the manufacture and transport of our products. Our operations consume substantial amounts of energy, and our operating costs generally increase when energy costs rise. Factors that may affect our energy costs include significant increases in fuel, oil or natural gas prices, unavailability of electrical power or other energy sources due to droughts, hurricanes or other natural causes or due to shortages resulting from insufficient supplies to serve customers, or interruptions in energy supplies due to equipment failure or other causes. During periods of increasing energy and freight costs, we may be unable to fully recover our operating cost increases through price increases without reducing demand for our products. Our financial results could be adversely affected if we are unable to pass all of the increases on to our customers or if we are unable to obtain the necessary freight and energy. Also, increasing energy costs could put a strain on the transportation of our materials and products if the increased costs force certain transporters to close.

### ***Information Systems***

*We are subject to information system security risks and systems integration issues that could disrupt our internal operations.* We are dependent upon information technology for the distribution of information internally and also to our customers and suppliers. This information technology is subject to damage or interruption from a variety of sources, including, without limitation, computer viruses, security breaches and defects in design. We could also be adversely affected by system or network disruptions if new or upgraded business management systems are defective, not installed properly or not properly integrated into operations. Various measures have been implemented to manage our risks related to information system and network disruptions and to prevent attempts to gain unauthorized access through the Internet to our information systems. However, a system failure could negatively impact our operations and financial results. In addition, cyber attacks could threaten the integrity of our trade secrets and sensitive intellectual property.

### ***Business Disruptions***

*Disruptions to our business or the business of our customers or suppliers could adversely impact our operations and financial results.* Business disruptions, including increased costs for, or interruptions in, the supply of energy or raw materials, resulting from shortages of supply or transportation, severe weather events (such as hurricanes, tsunamis, earthquakes, tornados, floods and blizzards), casualty events (such as explosions, fires or material equipment breakdown), acts of terrorism, pandemic disease, labor disruptions, the idling of facilities due to reduced demand (resulting from a downturn in economic activity or otherwise) or other events (such as required maintenance shutdowns), could cause interruptions to our businesses as well as the operations of our customers and suppliers. While we maintain insurance coverage that can offset some losses relating to certain types of these events, losses from business disruptions could have an adverse effect on our operations and financial results and we could be adversely impacted to the extent any such losses are not covered by insurance or cause some other adverse impact to us.

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### ***Foreign Operations***

*Economic, political and other risks associated with foreign operations could adversely affect our international financial results.* Although the substantial majority of our business activity takes place in the United States, we derive a portion of our revenues and earnings from operations in foreign countries, and we are subject to risks associated with doing business internationally. We have wholly-owned facilities in Austria, Poland and Portugal and joint venture facilities in China, France, India, Mexico, Turkey and the United Kingdom, and are active in exploring other foreign opportunities. The risks of doing business in foreign countries include, among other factors: the potential for adverse changes in the local political climate, in diplomatic relations between foreign countries and the United States or in government policies, laws or regulations; terrorist activity that may cause social disruption; logistical and communications challenges; costs of complying with a variety of laws and regulations; difficulty in staffing and managing geographically diverse operations; deterioration of foreign economic conditions; inflation and fluctuations in interest rates; currency rate fluctuations; foreign exchange restrictions; differing local business practices and cultural considerations; restrictions on imports and exports or sources of supply, including energy and raw materials; changes in duties, quotas, tariffs, taxes or other protectionist measures; and potential issues related to matters covered by the Foreign Corrupt Practices Act or similar laws. We believe that our business activities outside of the United States involve a higher degree of risk than our domestic activities, and any one or more of these factors could adversely affect our operating results and financial condition. In addition, the global recession and the volatility of worldwide capital and credit markets have significantly impacted and may continue to significantly impact our foreign customers and markets. These factors have resulted in decreased demand in our foreign operations and have had significant negative impacts on our business. Refer to the ***Economic or Industry Downturns*** risk factor herein for additional information concerning the impact of the global recession and the volatility of capital and credit markets on our business.

### ***Joint Ventures***

*A change in the relationship between the members of any of our joint ventures may have an adverse effect on that joint venture.* We have been successful in the development and operation of various joint ventures, and our equity in net income from our joint ventures, particularly WAVE, has been important to our financial results. We believe an important element in the success of any joint venture is a solid relationship between the members of that joint venture. If there is a change in ownership, a change of control, a change in management or management philosophy, a change in business strategy or another event with respect to a member of a joint venture that adversely impacts the relationship between the joint venture members, it could adversely impact that joint venture. In addition, joint ventures necessarily involve special risks. Whether or not we hold a majority interest or maintain operational control in a joint venture, our partners may have economic or business interests or goals that are inconsistent with our interests or goals. For example, our partners may exercise veto rights to block actions that we believe to be in our best interests, may take action contrary to our policies or objects with respect to our investments, or may be unable or unwilling to fulfill their obligations or commitments to the joint venture.

### ***Acquisitions***

*We may be unable to successfully consummate, manage or integrate our acquisitions.* A portion of our growth has occurred through acquisitions. We may from time to time continue to seek attractive opportunities to acquire businesses, enter into joint ventures and make other investments that are complementary to our existing strengths. There are no assurances, however, that any acquisition opportunities will arise or, if they do, that they will be consummated, or that any needed additional financing for such opportunities will be available on satisfactory terms when required. In addition, acquisitions involve risks that the businesses acquired will not perform in accordance with expectations, that business judgments concerning the value, strengths and weaknesses of businesses acquired will prove incorrect, that we may assume unknown liabilities from the seller, that the acquired businesses may not be integrated successfully and that the acquisitions may strain our management resources or divert management's attention from other

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business concerns. International acquisitions may present unique challenges and increase our exposure to the risks associated with foreign operations and countries. Failure to successfully integrate any of our acquisitions may cause significant operating inefficiencies and could adversely affect our operations and financial condition.

### ***Capital Expenditures***

*Our business requires capital investment and maintenance expenditures, and our capital resources may not be adequate to provide for all of our cash requirements.* Many of our operations are capital intensive. For the five-year period ended May 31, 2014, our total capital expenditures, including acquisitions and investment activity, were approximately \$733.2 million. Additionally, as of May 31, 2014, we were obligated to make aggregate lease payments of \$41.1 million under operating lease agreements. Our business also requires expenditures for maintenance of our facilities. We currently believe that we have adequate resources (including cash and cash equivalents, cash provided by operating activities, availability under existing credit facilities and unused lines of credit) to meet our cash needs for normal operating costs, capital expenditures, debt repayments, dividend payments, future acquisitions and working capital for our existing business. However, given the potential for challenges, uncertainty and volatility in the domestic and global economies and financial markets, there can be no assurance that our capital resources will be adequate to provide for all of our cash requirements.

### ***Litigation***

*We may be subject to legal proceedings or investigations, the resolution of which could negatively affect our results of operations and liquidity in a particular period.* Our results of operations or liquidity in a particular period could be affected by an adverse ruling in any legal proceedings or investigations which may be pending against us or filed against us in the future. We are also subject to a variety of legal compliance risks, including, without limitation, potential claims relating to product liability, product recall, health and safety, environmental matters, intellectual property rights, taxes and compliance with U.S. and foreign export laws, anti-bribery laws, competition laws and sales and trading practices. While we believe that we have adopted appropriate risk management and compliance programs to address and reduce these risks, the global and diverse nature of our operations means that these risks will continue to exist and additional legal proceedings and contingencies may arise from time to time. A future adverse ruling or settlement or an unfavorable change in laws, rules or regulations could have a material adverse effect on our results of operations or liquidity in a particular period.

### ***Accounting and Tax Estimates***

*We are required to make accounting and tax-related estimates, assumptions and judgments in preparing our consolidated financial statements, and actual results may differ materially from the estimates, assumptions and judgments that we use.* In preparing our consolidated financial statements in accordance with accounting principles generally accepted in the United States, we are required to make certain estimates and assumptions that affect the accounting for and recognition of assets, liabilities, revenues and expenses. These estimates and assumptions must be made because certain information that is used in the preparation of our consolidated financial statements is dependent on future events, or cannot be calculated with a high degree of precision from data available to us. In some cases, these estimates and assumptions are particularly difficult to determine and we must exercise significant judgment. Some of the estimates, assumptions and judgments having the greatest amount of uncertainty, subjectivity and complexity are related to our accounting for bad debts, returns and allowances, inventory, self-insurance reserves, derivatives, stock-based compensation, deferred tax assets and liabilities and asset impairments. Our actual results may differ materially from the estimates, assumptions and judgments that we use, which could have a material adverse effect on our financial condition and results of operations.

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### ***Tax Laws and Regulations***

*Tax increases or changes in tax laws could adversely affect our financial results.* We are subject to tax and related obligations in the jurisdictions in which we operate or do business, including state, local, federal and foreign taxes. The taxing rules of the various jurisdictions in which we operate or do business often are complex and subject to varying interpretations. Tax authorities may challenge tax positions that we take or historically have taken, and may assess taxes where we have not made tax filings or may audit the tax filings we have made and assess additional taxes. Some of these assessments may be substantial, and also may involve the imposition of penalties and interest. In addition, governments could impose new taxes on us or increase the rates at which we are taxed in the future. The payment of substantial additional taxes, penalties or interest resulting from tax assessments, or the imposition of any new taxes, could materially and adversely impact our results of operations, financial condition and cash flows. In addition, our provision for income taxes and cash tax liability in the future could be adversely affected by changes in U.S. tax laws. Potential changes that may adversely affect our financial results include, without limitation, decreasing the ability of U.S. companies to receive a tax credit for foreign taxes paid or to defer the U.S. deduction of expenses in connection with investments made in other countries.

### ***Claims and Insurance***

*Adverse claims experience, to the extent not covered by insurance, may have an adverse effect on our financial results.* We self-insure a significant portion of our potential liability for workers' compensation, product liability, product recall, general liability, property liability, automobile liability and employee medical claims. In order to reduce risk, we purchase insurance from highly-rated, licensed insurance carriers that cover most claims in excess of the applicable deductible or retained amounts. We maintain reserves for the estimated cost to resolve open claims as well as an estimate of the cost of claims that have been incurred but not reported. The occurrence of significant claims, our failure to adequately reserve for such claims, a significant cost increase to maintain our insurance or the failure of our insurance providers to perform could have an adverse impact on our financial condition and results of operations.

### ***Principal Shareholder***

*Our principal shareholder may have the ability to exert significant influence in matters requiring a shareholder vote and could delay, deter or prevent a change in control of Worthington Industries.* Pursuant to our charter documents, certain matters such as those in which a person would attempt to acquire or take control of the Company, must be approved by the vote of the holders of common shares representing at least 75% of Worthington Industries' outstanding voting power. Approximately 25% of our outstanding common shares are beneficially owned, directly or indirectly, by John P. McConnell, our Chairman of the Board and Chief Executive Officer. As a result of his beneficial ownership of our common shares, Mr. McConnell may have the ability to exert significant influence in these matters and other proposals upon which our shareholders may vote.

### ***Key Employees***

*If we lose senior management or other key employees, our business may be adversely affected.* Our ability to successfully operate, grow our business and implement our business strategies is largely dependent on the efforts, abilities and services of our senior management and other key employees. The loss of any of these individuals or our inability to attract, train and retain additional personnel could reduce the competitiveness of our business or otherwise impair our operations or prospects. Our future success will also depend, in part, on our ability to attract and retain qualified personnel, such as engineers and other skilled technicians, who have experience in the application of our products and are knowledgeable about our business, markets and products. We cannot assure that we will be able to retain our existing senior management personnel or other key employees or attract additional qualified personnel when needed. We have not entered into any formal

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employment agreements or change in control agreements with our executive officers, and the loss of any member of our management team could adversely impact our business and operations. Additionally, we may modify our management structure from time to time or reduce our overall workforce as we did in certain operating segments during the recent economic downturn, which may create marketing, operational and other business risks.

### ***Credit Ratings***

*Ratings agencies may downgrade our credit ratings, which could make it more difficult for us to raise capital and could increase our financing costs.* Any downgrade in our credit ratings may make raising capital more difficult, may increase the cost and affect the terms of future borrowings, may affect the terms under which we purchase goods and services and may limit our ability to take advantage of potential business opportunities. In addition, the interest rate on our revolving credit facility is tied to our credit ratings, and any downgrade of our credit ratings would likely result in an increase in the current cost of borrowings under our revolving credit facility.

### ***Difficult Financial Markets***

*Should we be required to raise capital in the future, we could face higher borrowing costs, less available capital, more stringent terms and tighter covenants or, in extreme conditions, an inability to raise capital.* Although we currently have significant borrowing availability under our existing credit facilities, should those facilities become unavailable due to covenant or other defaults, or should we otherwise be required to raise capital outside our existing facilities, given the current uncertainty and volatility in the U.S. and global credit and capital markets, our ability to access capital and the terms under which we do so may be negatively impacted. Any adverse change in our access to capital or the terms of our borrowings, including increased costs, could have a negative impact on our financial condition.

### ***Environmental, Health and Safety***

*We may incur additional costs related to environmental and health and safety matters.* Our operations and facilities are subject to a variety of federal, state, local and foreign laws and regulations relating to the protection of the environment and human health and safety. Failure to maintain or achieve compliance with these laws and regulations or with the permits required for our operations could result in increased costs and capital expenditures and potentially fines and civil or criminal sanctions, third-party claims for property damage or personal injury, cleanup costs or temporary or permanent discontinuance of operations. Over time, we and predecessor operators of our facilities have generated, used, handled and disposed of hazardous and other regulated wastes. Environmental liabilities, including cleanup obligations, could exist at our facilities or at off-site locations where materials from our operations were disposed of or at facilities we have divested, which could result in future expenditures that cannot be currently quantified and which could reduce our profits and cash flow. We may be held strictly liable for any contamination of these sites, and the amount of any such liability could be material. Under the joint and several liability principle of certain environmental laws, we may be held liable for all remediation costs at a particular site, even with respect to contamination for which we are not responsible. Changes in environmental and human health and safety laws, rules, regulations or enforcement policies could have a material adverse effect on our business, financial condition or results of operations.

### ***Legislation and Regulations***

*Certain proposed legislation and regulations may have an adverse impact on the economy in general and in our markets specifically, which may adversely affect our business.* Our business may be negatively impacted by a variety of new or proposed legislation or regulations. For example, legislation and regulations proposing

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increases in taxation on, or heightened regulation of, carbon or other greenhouse gas emissions may result in higher prices for steel, higher prices for utilities required to run our facilities, higher fuel costs for us and our suppliers and distributors and other adverse impacts. See the immediately following risk factor for additional information regarding legislation and regulations concerning climate change and greenhouse gas emissions. To the extent that new legislation or regulations increase our costs, we may not be able to fully pass these costs on to our customers without a resulting decline in sales and adverse impact to our profits. Likewise, to the extent new legislation or regulations would have an adverse effect on the economy, our markets or the ability of domestic businesses to compete against foreign operations, it could also have an adverse impact on us.

*Legislation or regulations concerning climate change and greenhouse gas emissions may negatively affect our results of operations.* Energy is a significant input in a number of our operations and products, and many believe that consumption of energy derived from fossil fuels is a contributor to global warming. A number of governments and governmental bodies have introduced or are contemplating legislative and regulatory changes in response to the potential impacts of climate change and greenhouse gas emissions. The European Union has established greenhouse gas regulations, and Canada has published details of a regulatory framework for greenhouse gas emissions. The U.S. Environmental Protection Agency has issued and proposed regulations addressing greenhouse gas emissions, including regulations which will require reporting of greenhouse gas emissions from large sources and suppliers in the United States. Legislation previously has been introduced in the U.S. Congress aimed at limiting carbon emissions from companies that conduct business that is carbon-intensive. Among other potential items, such bills could include a system of carbon emission credits issued to certain companies, similar to the European Union's existing cap-and-trade system. Several U.S. states have also adopted, and other states may in the future adopt, legislation or regulations implementing state-wide or regional cap-and-trade systems that apply to some or all industries that emit greenhouse gases. It is impossible at this time to forecast what the final regulations and legislation, if any, will look like and the resulting effects on our business and operations. Depending upon the terms of any such regulations or legislation, however, we could suffer a negative financial impact as a result of increased energy, environmental and other costs necessary to comply with limitations on greenhouse gas emissions, and we may see changes in the margins of our greenhouse gas-intensive and energy-intensive assets. In addition, depending upon whether similar limitations are imposed globally, the regulations and legislation could negatively impact our ability to compete with foreign companies situated in areas not subject to such limitations. Many of our customers in the United States, Canada and Europe may experience similar impacts, which could result in decreased demand for our products.

*Legislation, regulations or other events which could adversely affect the ability or cost to recover natural gas or oil may negatively affect our business.* In recent years, increasing amounts of oil and natural gas have been produced through the hydraulic fracking process throughout the United States and North America. This has resulted in decreasing energy costs, particularly for natural gas and similar energy products. This reduction has been a boon for the U.S. economy and has helped lower energy costs for U.S. businesses. Also, some of our recent acquisitions supply products which are used by companies engaged in hydraulic fracking. If legislation, regulations or other events limit the ability to recover such fuels through hydraulic fracking or increase the cost thereof, it could have a negative impact on our business, the U.S. economy and U.S. businesses in general, which could result in decreased demand for our products or otherwise negatively impact our business.

*The implementation of the provisions of the new health care law could adversely affect our business.* As the provisions of the Patient Protection and Affordable Care Act begin to be fully implemented and governments and employers take action related thereto, the impact on U.S. health care costs are unknown. Many project that there will be a significant increase in health care costs which could adversely impact the U.S. economy and U.S. businesses which could result in a decreased demand for our products. Further, the Company's health care costs could increase which would negatively impact our profits.

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### ***Seasonality***

*Our operations have been subject to seasonal fluctuations that may impact our cash flows for a particular period.* Sales are generally strongest in the fourth quarter of the fiscal year when all of our business segments are normally operating at seasonal peaks. Historically, our sales are generally weaker in the third quarter of the fiscal year, primarily due to reduced activity in the building and construction industry as a result of the colder, more inclement weather, as well as customer plant shutdowns in the automotive industry due to holidays. Our quarterly results may also be affected by the timing of large customer orders. Consequently, our cash flow from operations may fluctuate significantly from quarter to quarter. If, as a result of any such fluctuation, our quarterly cash flows were significantly reduced, we may be unable to service our indebtedness or maintain compliance with certain covenants under our credit facilities. A default under any of the documents governing our indebtedness could prevent us from borrowing additional funds, limit our ability to pay interest or principal and allow our lenders to declare the amounts outstanding to be immediately due and payable and to exercise certain other remedies.

### ***Impairment Charges***

*Continued or enhanced weakness or instability in the economy, our markets or our results of operations could result in future asset impairments, which would reduce our reported earnings and net worth.* We review the carrying value of our long-lived assets, excluding purchased goodwill and intangible assets with indefinite lives, for impairment whenever events or changes in circumstances indicate that the carrying value of an asset or asset group may not be recoverable. Impairment testing involves a comparison of the sum of the undiscounted future cash flows of the asset or asset group to its respective carrying amount. If the sum of the undiscounted future cash flows exceeds the carrying amount, then no impairment exists. If the carrying amount exceeds the sum of the undiscounted future cash flows, then a second step is performed to determine the amount of impairment, if any, to be recognized. For long-lived assets other than goodwill, an impairment loss is recognized to the extent that the carrying amount of the asset or asset group exceeds fair value. Goodwill and intangible assets with indefinite lives are tested for impairment annually, during the fourth quarter, or more frequently if events or changes in circumstances indicate that impairment may be present. The goodwill impairment test consists of comparing the fair value of the each reporting unit, determined using discounted cash flows, to each reporting unit's respective carrying value. If the estimated fair value of the reporting unit exceeds its carrying value, there is no impairment. If the carrying amount of the reporting unit exceeds its estimated fair value, a goodwill impairment is indicated. The amount of the impairment is determined by comparing the fair value of the net assets of the reporting unit, excluding goodwill, to its estimated fair value, with the difference representing the implied fair value of the goodwill. If the implied fair value of the goodwill is lower than its carrying value, the difference is recorded as an impairment charge in our consolidated statement of earnings. Economic conditions remain fragile, particularly in Europe and the possibility remains that the domestic or global economies, or certain industry sectors that are key to our sales, may deteriorate. If certain of our business segments are adversely affected by the challenging and volatile economic and financial conditions, we may be required to record additional impairments, which would negatively impact our results of operations.

### **Item 1B. Unresolved Staff Comments**

None.

### **Item 2. Properties.**

#### ***General***

Our principal corporate offices are located in an office building in Columbus, Ohio, containing approximately 117,700 square feet, which also house the principal corporate offices of our Pressure Cylinders, Engineered Cabs and Construction Services operating segments. We purchased this office building on

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June 22, 2012, and are in the process of completing a renovation of the building. Our Steel Processing corporate offices are located in an office building next to the principal corporate offices that contain approximately 30,000 square feet of leased space. We also own three facilities used for administrative and medical purposes in Columbus, Ohio, containing an aggregate of approximately 166,000 square feet. As of May 31, 2014, we owned or leased a total of approximately 8,000,000 square feet of space for our operations, of which approximately 7,000,000 square feet (7,500,000 square feet with warehouses) was devoted to manufacturing, product distribution and sales offices. Major leases contain renewal options for periods of up to 10 years. For information concerning rental obligations, refer to Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations *Contractual Cash Obligations and Other Commercial Commitments* as well as Item 8. Financial Statements and Supplementary Data Notes to Consolidated Financial Statements Note R Operating Leases of this Annual Report on Form 10-K. We believe the distribution and office facilities provide adequate space for our operations and are well maintained and suitable.

Excluding our 12 active joint ventures, we operate 34 manufacturing facilities and 11 warehouses. These facilities are well maintained and in good operating condition, and are believed to be sufficient to meet current needs.

***Steel Processing***

Our wholly-owned operations within Steel Processing operate a total of 11 manufacturing facilities, 8 of which are owned by the Company and contain approximately 2,300,000 square feet, and three of which are leased and contain approximately 300,000 square feet. These facilities are located in Alabama, California, Indiana (2), Ohio (6), and Pennsylvania. This operating segment also owns one warehouse in Ohio, containing approximately 110,000 square feet, and one warehouse in California, containing approximately 60,000 square feet. As noted above, this operating segment's corporate offices are located in Columbus, Ohio.

***Pressure Cylinders***

Our wholly-owned operations within Pressure Cylinders operate a total of 17 manufacturing facilities, 15 of which are owned by the Company and contain a total of approximately 2,300,000 square feet, and two that are leased and contain approximately 350,000 square feet. These facilities are located in California, Kansas (2), Mississippi, North Carolina, North Dakota, New York, Ohio (5), Wisconsin, Austria, Poland (2) and Portugal. Pressure Cylinders also operates two warehouses, one in Austria and one in Poland, that are owned by the Company that contain a total of approximately 90,000 square feet, and three leased warehouses, two in Ohio and one in Canada, that contain a total of approximately 105,000 square feet. As noted above, this operating segment's corporate offices are located in Columbus, Ohio.

***Engineered Cabs***

Engineered Cabs operates four manufacturing facilities owned by the Company that contain a total of approximately 1,000,000 square feet. These facilities are located in Iowa, South Carolina, South Dakota, and Tennessee. This operating segment also operates one Company-owned warehouse in Iowa and three leased warehouses, one in each of South Carolina, South Dakota and Tennessee, that contain a total of approximately 60,000 square feet. Engineered Cabs' corporate offices are located in Columbus, Ohio. During fiscal 2014, the Company purchased two buildings within the Watertown, South Dakota, manufacturing facility that were previously leased.

***Other***

The Construction Services operating segment consists of the Military Construction business unit, and, for periods prior to its closure in May 2014, the Worthington Construction Group business unit. Construction Services operates two leased administrative facilities, one in each of Ohio and Tennessee, that contain a total



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of approximately 16,000 square feet and leases an additional administrative facility in Hawaii containing approximately 600 square feet. The Company also owns a manufacturing facility in Wooster, Ohio, that is subject to a lease agreement with our automotive body panels joint venture, ArtiFlex, and contains approximately 900,000 square feet.

### ***Joint Ventures***

As outlined below, our consolidated and unconsolidated joint ventures operate a total of 46 manufacturing facilities.

### **Consolidated**

Spartan owns and operates one manufacturing facility in Monroe, Michigan; TWB operates seven manufacturing facilities, one owned facility located in Monroe, Michigan, and six leased facilities located in Alabama, Tennessee, and Mexico (4); WEI leases one manufacturing facility in Fremont, Ohio; Worthington Nitin Cylinders owns and operates a manufacturing facility in India; and Worthington Aritas operates one leased manufacturing facility near Istanbul, Turkey.

### **Unconsolidated**

ArtiFlex operates six manufacturing facilities located in Michigan (3), Ohio (2) and Kentucky.

ClarkDietrich operates 13 manufacturing facilities, one each in Connecticut, Georgia, Hawaii, Illinois, and Maryland and two each in California, Ohio, Florida and Texas.

Samuel operates one steel pickling facility in Twinsburg, Ohio, and another in Cleveland, Ohio.

Serviacero operates three facilities in Mexico, one each in Leon, Queretaro and Monterrey.

WAVE operates eight facilities in five countries, three of which are located in the United States (one each in Maryland; Michigan; and Nevada). The remaining facilities are located in China, United Kingdom (2), France, and India.

WSP operates three steel processing facilities located in Michigan and managed by our Steel Processing operating segment.

### **Item 3. Legal Proceedings**

The Company is involved in various judicial and administrative proceedings as both plaintiff and defendant, arising in the ordinary course of business. The Company does not believe that any such proceedings will have a material adverse effect on its business, financial position, results of operation or cash flows.

### **Item 4. Mine Safety Disclosures**

Not Applicable

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The following table lists the names, positions held and ages of the individuals serving as executive officers of the Registrant as of July 30, 2014.

<b>Name</b>	<b>Age</b>	<b>Position(s) with the Registrant</b>	<b>Present Office Held Since</b>
John P. McConnell	60	Chairman of the Board and Chief Executive Officer; a Director	1996
Mark A. Russell	51	President and Chief Operating Officer	2012
B. Andrew Rose	44	Executive Vice President and Chief Financial Officer	2008
Andrew J. Billman	46	President-Worthington Cylinder Corporation	2011
Dale T. Brinkman	61	Vice President-Administration, General Counsel and Secretary	2000
Terrance M. Dyer	47	Vice President-Human Resources	2012
Geoffrey G. Gilmore	42	President-The Worthington Steel Company	2012
Joseph B. Hayek	42	Vice President-Mergers and Acquisitions and Corporate Development	2014
John G. Lamprinakos	56	President-Worthington Industries Engineered Cabs	2013
Catherine M. Lyttle	55	Vice President-Communications and Investor Relations	2009
Eric M. Smolenski	44	Chief Information Officer	2012
Richard G. Welch	56	Corporate Controller	2000
Virgil L. Winland	66	Senior Vice President-Manufacturing	2001

John P. McConnell has served as Worthington Industries Chief Executive Officer since June 1993, as a director of Worthington Industries continuously since 1990, and as Chairman of the Board of Worthington Industries since September 1996. Mr. McConnell serves as the Chair of the Executive Committee of Worthington Industries Board of Directors. He served in various positions with the Company from 1975 to June 1993.

Mark A. Russell has served as President and Chief Operating Officer of Worthington Industries since August 1, 2012. From February 2007 to July 31, 2012, Mr. Russell served as President of The Worthington Steel Company.

B. Andrew Andy Rose has served as Executive Vice President of Worthington Industries since July 2014 and as Chief Financial Officer since December 2008. From December 2008 to July 2014, Mr. Rose also served as Vice President of Worthington Industries. From 2007 to 2008, he served as a senior investment professional with MCG Capital Corporation, a publicly-traded company specializing in debt and equity investments in middle market companies; and from 2002 to 2007, he was a founding partner at Peachtree Equity Partners, L.P., a private equity firm backed by Goldman Sachs.

Andrew J. Billman has served as President of Worthington Cylinder Corporation since August 2011. From February 2010 to August 2011, he served as Vice President-Purchasing for Worthington Industries. He served as Regional Sales Manager of The Worthington Steel Company from August 2008 to January 2010, as National Account Manager of The Worthington Steel Company from August 2006 to July 2008, and as Automotive Accounts Manager of The Worthington Steel Company from August 1998 to December 2000. Mr. Billman served in various other positions with the Company from 1991 to January 2001. From January 2001 to July 2006, he was employed with A.M.S.E.A., Inc., a private manufacturing company that stamped components, located in Michigan.

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Dale T. Brinkman has served as Worthington Industries Vice President-Administration since December 1998 and as Worthington Industries General Counsel since September 1982. He has been Secretary of Worthington Industries since September 2000 and served as Assistant Secretary from September 1982 to September 2000.

Terrance M. Dyer has served as Vice President-Human Resources of Worthington Industries since June 2012. From October 2009 to June 2012, he served as the Vice President-Human Resources for our WAVE joint venture in Malvern, Pennsylvania. Prior to serving as Vice President-Human Resources for WAVE, Mr. Dyer spent five years in various human resources roles of increasing responsibility at Armstrong World Industries.

Geoffrey G. Gilmore has served as President of The Worthington Steel Company since August 2012. From July 2011 to July 2012, he served as Vice President-Purchasing for Worthington Industries and was responsible for all purchasing efforts across the Company including steel, commodity and OEM purchasing, logistics and outside processing. From April 2010 to July 2011, he served as General Manager of The Worthington Steel Company's Delta, Ohio facility, responsible for overseeing its manufacturing and sales operations; and from June 2006 to February 2010, he served as Director of Automotive Sales for The Worthington Steel Company. Mr. Gilmore served in various other positions with the Company from 1998 to June 2006.

Joseph B. Hayek has served as Vice President Mergers and Acquisitions and Corporate Development of Worthington Industries since April 2014. From June 2012 to April 2014, Mr. Hayek served as President of Sarcom, Inc., a value-added IT solutions provider which changed its name to PCM Sales, Inc. in January 2013. From March 2008 to June 2012, he served as Executive Vice President of corporate development of PCM Inc., a provider of IT products, services and solutions. Prior to March 2008, Mr. Hayek served for eight years in the investment banking industry with Raymond James.

John G. Lamprinakos has served as President of Worthington Industries Engineered Cabs since June 2013. From December 2004 to July 2013, Mr. Lamprinakos served as President and Chief Executive Officer of our WAVE joint venture in Malvern, Pennsylvania. Before joining WAVE, Mr. Lamprinakos spent 24 years at Worthington Cylinder Corporation, including as President from 2001 to 2003.

Catherine M. Lyttle has served as Vice President Communications and Investor Relations of Worthington Industries since April 2009. She served as Vice President of Communications of Worthington Industries from January 1999 to April 2009. Ms. Lyttle served as Vice President of Marketing for the Columbus Chamber of Commerce from 1987 to September 1997 and as Vice President of JMAC Hockey from 1997 to 1999.

Eric M. Smolenski has served as Chief Information Officer of Worthington Industries since June 2012. He served as Vice President-Human Resources of Worthington Industries from December 2005 through June 2012 and as the Director of Corporate Human Resources Services of Worthington Industries from January 2001 to December 2005. Mr. Smolenski served in various other positions with the Company from January 1994 to January 2001.

Richard G. Welch has served as the Corporate Controller of Worthington Industries since March 2000 and prior thereto, he served as Assistant Controller of Worthington Industries from August 1999 to March 2000. He served as Principal Financial Officer of Worthington Industries on an interim basis from September 2008 to December 2008.

Virgil L. Winland has served as Senior Vice President-Manufacturing of Worthington Industries since January 2001. He served in various other positions with the Company from 1971 to January 2001, including as President of Worthington Cylinder Corporation from June 1998 through January 2001.

Executive officers serve at the pleasure of the directors of the Registrant. There are no family relationships among any of the Registrant's executive officers or directors. No arrangements or understandings exist pursuant to which any individual has been, or is to be, selected as an executive officer of the Registrant.

**Table of Contents****PART II****Item 5. Market for Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities****Common Shares Information**

The common shares of Worthington Industries, Inc. ( "Worthington Industries" ) trade on the New York Stock Exchange ( "NYSE" ) under the symbol "WOR" and are listed in most newspapers as "WorthgtnInd." As of July 22, 2014, Worthington Industries had 6,040 registered shareholders. The following table sets forth (i) the low and high closing prices and the closing price per share for Worthington Industries' common shares for each quarter of fiscal 2014 and fiscal 2013, and (ii) the cash dividends per share declared on Worthington Industries' common shares for each quarter of fiscal 2014 and fiscal 2013.

	Market Price			Cash Dividends Declared
	Low	High	Closing	
<b>Fiscal 2014</b>				
<b>Quarter Ended</b>				
August 31, 2013	\$ 31.35	\$ 36.50	\$ 33.33	\$ 0.15
November 30, 2013	\$ 33.16	\$ 41.93	\$ 41.93	\$ 0.15
February 28, 2014	\$ 37.39	\$ 44.05	\$ 39.86	\$ 0.15
May 31, 2014	\$ 35.70	\$ 41.86	\$ 40.30	\$ 0.15
<b>Fiscal 2013</b>				
<b>Quarter Ended</b>				
August 31, 2012	\$ 15.88	\$ 23.16	\$ 20.90	\$ 0.13
November 30, 2012	\$ 20.86	\$ 24.27	\$ 23.56	\$ 0.13
February 28, 2013	\$ 22.93	\$ 29.10	\$ 28.34	\$ 0.26
May 31, 2013	\$ 28.02	\$ 35.59	\$ 34.38	\$ -

Dividends are declared at the discretion of Worthington Industries' Board of Directors (the "Board"). The Board declared quarterly dividends of \$0.15 per common share in fiscal 2014 and of \$0.13 per common share for the first and second quarters in fiscal 2013. On December 10, 2012, the Board declared an accelerated cash dividend totaling \$0.26 per common share for the third and fourth quarter of fiscal 2013. On June 25, 2014, the Board declared a quarterly dividend of \$0.18 per common share for the first quarter of fiscal 2015, an increase of \$0.03 per common share over the previous quarterly rate. This dividend is payable on September 29, 2014, to shareholders of record as of September 12, 2014.

The Board reviews the dividend on a quarterly basis and establishes the dividend rate based upon Worthington Industries' financial condition, results of operations, capital requirements, current and projected cash flows, business prospects and other factors which the directors may deem relevant. While Worthington Industries has paid a dividend every quarter since becoming a public company in 1968, there is no guarantee this will continue in the future.

***Shareholder Return Performance***

The following information in this Item 5 of this Annual Report on Form 10-K is not deemed to be "soliciting material" or to be "filed" with the Securities and Exchange Commission or subject to Regulation 14A or Regulation 14C under the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or to the liabilities of Section 18 of the Exchange Act, and will not be deemed to be incorporated by reference into any filing under the Securities Act of 1933, as amended, or the Exchange Act, except to the extent we specifically incorporate such information into such a filing.

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The following graph compares the five-year cumulative return on Worthington Industries common shares, the S&P Midcap 400 Index and the S&P 1500 Steel Composite Index. The graph assumes that \$100 was invested at May 31, 2009, in Worthington Industries common shares and each index.

	05/09	05/10	05/11	05/12	05/13	05/14
Worthington Industries, Inc.	100.00	108.16	164.39	125.79	272.53	323.25
S&P Midcap 400 Index	100.00	134.52	178.85	167.95	218.25	257.63
S&P 1500 Steel Composite Index	100.00	125.41	148.41	98.22	105.16	125.65

*Data and graph provided by Zacks Investment Research, Inc. Copyright© 2014, Standard & Poor's, a division of The McGraw-Hill Companies, Inc. All rights reserved. Used with permission.*

Worthington Industries is a component of the S&P Midcap 400 Index. The S&P 1500 Steel Composite Index, of which Worthington Industries is also a component, is the most specific index relative to the largest line of business of Worthington Industries and its subsidiaries. At May 31, 2014, the S&P 1500 Steel Composite Index included 9 steel related companies from the S&P 500, S&P Midcap 400 and S&P 600 indices: Allegheny Technologies Incorporated; A.M. Castle & Co.; Cliffs Natural Resources Inc.; Commercial Metals Company; Olympic Steel, Inc.; Reliance Steel & Aluminum Co.; Steel Dynamics, Inc.; United States Steel Corporation; and Worthington Industries, Inc.

**Table of Contents****Issuer Purchases of Equity Securities**

The following table provides information about purchases made by, or on behalf of, Worthington Industries or any affiliated purchaser (as defined in Rule 10b-18(a)(3) under the Exchange Act) of common shares of Worthington Industries during each month of the fiscal quarter ended May 31, 2014:

<b>Period</b>	<b>Total Number of Common Shares Purchased</b>	<b>Average Price Paid per Common Share</b>	<b>Total Number of Common Shares Purchased as Part of Publicly Announced Plans or Programs</b>	<b>Maximum Number of Common Shares that May Yet Be Purchased Under the Plans or Programs (1)</b>
March 1-31, 2014	-	-	-	2,722,332
April 1-30, 2014	387,036	\$ 36.98	387,036	2,335,296
May 1-31, 2014 (2)	744,013	\$ 37.65	612,964	1,722,332
Total	1,131,049	\$ 37.42	1,000,000	

(1) The number shown represents, as of the end of each period, the maximum number of common shares that could be purchased under the publicly announced repurchase authorization then in effect. On June 29, 2011, we announced that the Board had authorized the repurchase of up to 10,000,000 of Worthington Industries' outstanding common shares. A total of 1,722,332 common shares were available under this repurchase authorization at May 31, 2014.

On June 25, 2014, the Board authorized the repurchase of up to an additional 10,000,000 of Worthington Industries' outstanding common shares, increasing the total number of common shares available for repurchase to 11,722,332.

The common shares available for repurchase under these authorizations may be purchased from time to time, with consideration given to the market price of the common shares, the nature of other investment opportunities, cash flows from operations, general economic conditions and other appropriate factors. Repurchases may be made on the open market or through privately negotiated transactions.

(2) Includes an aggregate of 131,049 common shares surrendered by employees in May 2014 to satisfy tax withholding obligations upon exercise of stock options and vesting of restricted common shares. These common shares were not counted against the 10,000,000 share repurchase authorization in effect throughout fiscal 2014 and discussed in footnote (1) above.

**Table of Contents****Item 6. Selected Financial Data**

(in thousands, except per share amounts)	Fiscal Year Ended May 31,				
	2014	2013	2012	2011	2010
<b>FINANCIAL RESULTS</b>					
Net sales	\$ 3,126,426	\$ 2,612,244	\$ 2,534,701	\$ 2,442,624	\$ 1,943,034
Cost of goods sold	2,633,907	2,215,601	2,201,833	2,086,467	1,663,104
Gross margin	492,519	396,643	332,868	356,157	279,930
Selling, general and administrative expense	300,396	258,324	225,069	235,198	218,315
Impairment of long-lived assets	58,246	6,488	355	4,386	35,409
Restructuring and other expense (income)	(2,912)	3,293	5,984	2,653	4,243
Joint venture transactions	1,036	(604)	(150)	(10,436)	-
Operating income	135,753	129,142	101,610	124,356	21,963
Miscellaneous income	16,963	1,452	2,319	597	1,127
Interest expense	(26,671)	(23,918)	(19,497)	(18,756)	(9,534)
Equity in net income of unconsolidated affiliates	91,456	94,624	92,825	76,333	64,601
Earnings before income taxes	217,501	201,300	177,257	182,530	78,157
Income tax expense	57,349	64,465	51,904	58,496	26,650
Net earnings	160,152	136,835	125,353	124,034	51,507
Net earnings attributable to noncontrolling interest	8,852	393	9,758	8,968	6,266
Net earnings attributable to controlling interest	\$ 151,300	\$ 136,442	\$ 115,595	\$ 115,066	\$ 45,241
Earnings per share diluted:					
Net earnings per share attributable to controlling interest	\$ 2.11	\$ 1.91	\$ 1.65	\$ 1.53	\$ 0.57
Depreciation and amortization	\$ 79,730	\$ 66,469	\$ 55,873	\$ 61,058	\$ 64,653
Capital expenditures (including acquisitions, net of cash acquired, and investments)	82,855	219,813	272,349	59,891	98,275
Cash dividends declared	41,816	36,471	33,441	29,411	31,676
Per common share	\$ 0.60	\$ 0.52	\$ 0.48	\$ 0.40	\$ 0.40
Average common shares outstanding diluted	71,664	71,314	70,252	75,409	79,143
<b>FINANCIAL POSITION</b>					
Total current assets	\$ 1,198,922	\$ 866,883	\$ 914,239	\$ 891,635	\$ 782,285
Total current liabilities	589,663	448,914	658,263	525,002	379,802
Working capital	\$ 609,259	\$ 417,969	\$ 255,976	\$ 366,633	\$ 402,483
Total property, plant and equipment, net	\$ 498,861	\$ 459,430	\$ 443,077	\$ 405,334	\$ 506,163
Total assets	2,296,381	1,950,857	1,877,797	1,667,249	1,520,347
Total debt	666,325	521,056	533,714	383,210	250,238
Total shareholders equity controlling interest	850,812	830,822	697,174	689,910	711,413
Per share	\$ 12.62	\$ 11.91	\$ 10.27	\$ 9.62	\$ 8.98
Common shares outstanding	67,408	69,752	67,906	71,684	79,217

The operations of the tank manufacturing division of Steffes Corporation have been reflected since its acquisition in March 2014. The operations of Worthington Aritas Basincli Kaplar Sanayi have been reflected since January 2014 when we acquired our 75% ownership interest. Our small and medium steel high pressure industrial gas and acetylene cylinders business in North America has been excluded from consolidated operating results since its disposition in November 2013. TWB Company, LLC has been reflected since July 2013 when we acquired an additional 10% ownership interest bringing our total to 55%. The acquisition of





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the net assets of Palmer Mfg. & Tank, Inc. has been reflected since April 2013. Our European air brake tank operations in Czech Republic have been excluded since their disposal in October 2012. Westerman, Inc. has been reflected since its acquisition in September 2012. WEI, formerly PSI Energy Solutions, LLC, has been reflected since March 2012 when we acquired our 75% ownership interest. Worthington Industries Engineered Cabs, formerly Angus Industries, Inc., has been reflected since its acquisition in December 2011. The propane fuel cylinders business of The Coleman Company, Inc. has been reflected since its acquisition in December 2011. STAKO sp. Z o.o. has been reflected since its acquisition in September 2011. The Bernzomatic business of Irwin Industrial Tool Company has been reflected since its acquisition in July 2011. Our Automotive Body Panels operations have been excluded from consolidated operating results since their deconsolidation in May 2011. Our Metal Framing operations have been excluded from consolidated operating results since their deconsolidation in March 2011, except for our Metal Framing operations in Canada, which have been excluded since their disposition in November 2009. The acquisition of the net assets of three MISA Metals, Inc. steel processing locations has been reflected since March 2011. The operations of Worthington Nitin Cylinders Limited have been reflected since December 2010 when we acquired our 60% ownership interest. The net assets of Hy-Mark Cylinders, Inc. have been reflected since their acquisition in June 2010.

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### **Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations**

*Selected statements contained in this Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations constitute forward-looking statements as that term is used in the Private Securities Litigation Reform Act of 1995. Such forward-looking statements are based, in whole or in part, on management's beliefs, estimates, assumptions and currently available information. For a more detailed discussion of what constitutes a forward-looking statement and of some of the factors that could cause actual results to differ materially from such forward-looking statements, please refer to the Safe Harbor Statement in the beginning of this Annual Report on Form 10-K and Part I Item 1A. Risk Factors of this Annual Report on Form 10-K.*

#### ***Introduction***

Worthington Industries, Inc. is a corporation formed under the laws of the State of Ohio (individually, the Registrant or Worthington Industries or, collectively with the subsidiaries of Worthington Industries, Inc., we, our, Worthington or the Company). Founded in 1955, Worthington primarily a diversified metals manufacturing company, focused on value-added steel processing and manufactured metal products. Our manufactured metal products include: pressure cylinders for liquefied petroleum gas (LPG), compressed natural gas (CNG), oxygen, refrigerant and other industrial gas storage, hand torches and filled hand torch cylinders, propane-filled camping cylinders, cylinders for breathing applications (medical, diving, firefighting), helium-filled balloon kits, steel and fiberglass tanks and processing equipment primarily for the oil and gas industry, and cryogenic pressure vessels for liquefied natural gas (LNG) and other gas storage applications; engineered cabs and operator stations and cab components; steel pallets and racks; and, through joint ventures, suspension grid systems for concealed and lay-in panel ceilings; laser welded blanks; light gauge steel framing for commercial and residential construction; and current and past model automotive service stampings. Our number one goal is to increase shareholder value, which we seek to accomplish by optimizing existing operations, developing and commercializing new products and applications, and pursuing strategic acquisitions and joint ventures.

As of May 31, 2014, excluding our joint ventures, we operated 34 manufacturing facilities worldwide, principally in three operating segments, which correspond with our reportable business segments: Steel Processing, Pressure Cylinders and Engineered Cabs. Our remaining operating segments, which do not meet the applicable aggregation criteria or quantitative thresholds for separate disclosure, are combined and reported in the Other category. These include Construction Services and Worthington Energy Innovations (WEI).

We also held equity positions in 12 active joint ventures, which operated 46 manufacturing facilities worldwide, as of May 31, 2014. Five of these joint ventures are consolidated with the equity owned by the other joint venture member(s) shown as noncontrolling interest in our consolidated balance sheets, and the other joint venture members' portion of net earnings and other comprehensive income shown as net earnings or comprehensive income attributable to noncontrolling interest in our consolidated statements of earnings and consolidated statements of comprehensive income, respectively.

During the first quarter of fiscal 2014, we made certain organizational changes impacting the internal reporting and management structure of our Steel Packaging operating segment. As a result of these organizational changes, management responsibilities and internal reporting were realigned under Steel Processing. Segment information reported in previous periods has been restated to conform to this new presentation.

#### ***Overview***

The Company had a record year in fiscal 2014, recording the highest annual earnings per diluted share in Company history. Near record revenue and earnings at Steel Processing were partially offset by weakness in Engineered Cabs and larger than expected losses from our construction businesses, the strategic alternatives

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of which are being evaluated by the Company. Pressure Cylinders' operating income declined from fiscal 2013; however, the current year included \$32.0 million of non-cash impairment charges, an increase of \$25.5 million over fiscal 2013.

Volumes were mixed in fiscal 2014. Pressure Cylinders volumes were up a modest 3%; however, a more favorable product mix due to an increase in higher-priced, lower-volume tanks led to an 8% increase in net sales. Steel Processing volumes were up 23%, driven by contributions from the consolidation of TWB and improvements in the automotive, construction and agriculture markets. Excluding the impact of TWB, Steel Processing volumes were up 12%. Refer to **Recent Business Developments** below for additional information regarding the Company's acquisition of an additional 10% interest in TWB.

Equity in net income of unconsolidated affiliates ( equity income ) during fiscal 2014 was down 3% from fiscal 2013 to \$91.5 million. The decrease resulted primarily from the consolidation of TWB on July 31, 2013. Since that date, TWB's results have been consolidated versus reported in equity income. In addition, equity income from ClarkDietrich was lower by \$1.8 million on lower volumes caused by severe weather conditions. However, all joint ventures posted positive results, led by WAVE, Serviacerro and ClarkDietrich, which contributed \$67.1 million, \$7.3 million, and \$7.0 million of equity income, respectively. We received \$85.3 million in cash distributions from our unconsolidated affiliates during fiscal 2014.

The Company continues its strategy of optimizing existing operations through the Transformation, pursuing growth opportunities that add to our current businesses, and developing new products through innovation. Our Transformation efforts within Pressure Cylinders, which were initiated in the first quarter of fiscal 2012, continue to gain traction and increase in scope. The efforts in our industrial and consumer products end markets, in particular, are helping to drive recent steady quarterly improvements in our operating margins. We initiated the Transformation in our Engineered Cabs operating segment during the first quarter of fiscal 2013, and these efforts are progressing through each facility. For additional information regarding the Transformation Plan, refer to Item 8. Financial Statements and Supplementary Data Notes to Consolidated Financial Statements Note D Restructuring and Other Expense (Income) of this Annual Report on Form 10-K.

***Recent Business Developments***

On July 31, 2013, we acquired an additional 10% interest in our laser welded blank joint venture, TWB, for \$17.9 million, increasing our ownership to a 55% controlling interest. As a result, TWB's results have been consolidated within Steel Processing since that date, with the minority member's portion of earnings eliminated within earnings attributable to noncontrolling interest. This transaction was accounted for as a step acquisition, which required that we re-measure our previously held 45% ownership interest to fair value and record the difference between fair value and carrying value as a gain in our consolidated statement of earnings. The re-measurement to fair value resulted in a non-cash pre-tax gain of \$11.0 million, which is included in miscellaneous income in our consolidated statement of earnings for fiscal 2014.

During the second quarter of fiscal 2014, we committed to a re-branding initiative to brand substantially all of our businesses under the Worthington Industries name. In connection with the branding strategy, the Company discontinued the use of non-Worthington trade names except for retail brand names such as BernzOmatic® and Balloon Time® and for those related to our joint ventures. Refer to Item 8. Financial Statements and Supplementary Data Notes to Consolidated Financial Statements Note C Goodwill and Other Long-Lived Assets of this Annual Report on Form 10-K for additional information.

On October 18, 2013, we finalized an agreement with Nisshin Steel Co., Ltd. and Marubeni-Itochu Steel Inc. to form Zhejiang Nisshin Worthington Precision Specialty Steel Co., Ltd. The joint venture

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will construct a plant in the Zhejiang Province in the People's Republic of China that will produce cold-rolled strip steel, primarily for the automotive industry. We own a 10% interest in the joint venture with the option to increase our ownership interest to 34%.

On November 12, 2013, we entered into an agreement to sell the operating assets related to our small and medium steel high pressure industrial gas and acetylene cylinders business in North America. The majority of these assets were located in our Tilbury, Ontario facility, which ceased operations in February 2014.

On December 10, 2013, we announced the closure of our Baltimore steel facility, which ceased production prior to the end of fiscal 2014. With the consolidation of the steel industry, many of the mills that previously supplied the Baltimore facility have closed, negatively impacting the supply chain there. We concluded that we can more efficiently service our customers in the Mid-Atlantic Region from other Worthington facilities and processing partners. The Company is in the process of shipping the remaining inventory at the Baltimore facility to other Worthington locations and expects to completely exit the facility before the end of the first quarter of fiscal 2015.

On January 24, 2014, we acquired a 75% interest in Aritaş Basınçlı Kaplar Sanayi (Worthington Aritas), one of Europe's leading cryogenic technology companies for LNG and other gas storage applications. The remaining 25% stake was retained by the prior owners. The total purchase price, including an adjustment for estimated final working capital, was approximately \$35.3 million. The purchase price also includes contingent consideration with an estimated fair value of \$404,000.

On March 27, 2014, we acquired the tank manufacturing division of Steffes Corporation for cash consideration of approximately \$28.9 million. The division manufactures oilfield storage tanks for customers drilling in the Bakken shale and Williston Basin region out of its facility in Dickinson, North Dakota, and complements our existing operations in Ohio and Kansas that manufacture steel and fiberglass storage tanks, gas separators, gas production units and related wellhead equipment for oil and gas exploration customers in the Marcellus, Utica, Bakken and Mid-Continent regions.

On April 15, 2014, we completed the public offering of \$250.0 million aggregate principal amount of senior unsecured notes. The notes bear interest at a rate of 4.55% and mature in April 2026. A portion of the net proceeds was used to repay borrowings then outstanding under both the Company's \$425.0 million revolving credit facility and its \$100.0 million trade accounts receivable securitization facility. The remaining net proceeds will be used for general corporate purposes, which may include repayment of other indebtedness.

On June 25, 2014, the Board authorized the repurchase of an additional 10,000,000 of Worthington Industries' outstanding common shares, increasing the total number of common shares available for repurchase to 11,722,332.

On June 25, 2014, the Board declared a quarterly dividend of \$0.18 per share, an increase of \$0.03 per share from the previous quarterly rate. The dividend is payable on September 29, 2014 to shareholders of record on September 12, 2014.

During the fourth quarter of fiscal 2014, we repurchased a total of 1,000,000 of our common shares for \$37.1 million at an average price of \$37.14 per share. During fiscal 2014, we repurchased a total of 3,380,500 common shares for \$128.2 million at an average price of \$37.93.

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***Market & Industry Overview***

We sell our products and services to a diverse customer base and a broad range of end markets. The breakdown of our net sales by end market for fiscal 2014 and fiscal 2013 is illustrated in the following chart:

The automotive industry is one of the largest consumers of flat-rolled steel, and thus the largest end market for our Steel Processing operating segment. Approximately 57% of the net sales of our Steel Processing operating segment are to the automotive market. North American vehicle production, primarily by Chrysler, Ford and General Motors (the Detroit Three automakers), has a considerable impact on the activity within this operating segment. The majority of the net sales of four of our unconsolidated joint ventures are also to the automotive end market. The increase in the portion of total net sales made to the automotive market, as shown in the table above, was driven primarily by the consolidation of TWB on July 31, 2013.

Approximately 9% of the net sales of our Steel Processing operating segment, 55% of the net sales of our Engineered Cabs operating segment and substantially all of the net sales of our Construction Services operating segment are to the construction market. The construction market is also the predominant end market for two of our unconsolidated joint ventures: WAVE and ClarkDietrich. While the market price of steel significantly impacts these businesses, there are other key indicators that are meaningful in analyzing construction market demand, including U.S. gross domestic product (GDP), the Dodge Index of construction contracts, and trends in the relative price of framing lumber and steel.

Substantially all of the net sales of our Pressure Cylinders operating segment, and approximately 34% and 45% of the net sales of our Steel Processing and Engineered Cabs operating segments, respectively, are to other markets such as consumer products, industrial, lawn and garden, agriculture, energy, heavy truck, mining, forestry and appliance. Given the many different products that make up these net sales and the wide variety of end markets, it is very difficult to detail the key market indicators that drive this portion of our business. However, we believe that the trend in U.S. GDP growth is a good economic indicator for analyzing these operating segments.

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We use the following information to monitor our costs and demand in our major end markets:

	Fiscal Year Ended May 31,			Increase / (Decrease)	
	2014	2013	2012	2014 vs. 2013	2013 vs. 2012
U.S. GDP (% growth year-over-year) <sup>1</sup>	1.7%	2.2%	2.2%	-0.5%	0.0%
Hot-Rolled Steel (\$ per ton) <sup>2</sup>	\$ 651	\$ 616	\$ 693	\$ 35	(\$ 77)
Detroit Three Auto Build (000 s vehicles <sup>3</sup> )	9,020	8,557	8,126	463	473
No. America Auto Build (000 s vehicles <sup>3</sup> )	16,381	15,744	14,329	637	1,415
Zinc (\$ per pound) <sup>4</sup>	\$ 0.86	\$ 0.90	\$ 0.96	(\$ 0.04)	(\$ 0.06)
Natural Gas (\$ per mcf) <sup>5</sup>	\$ 4.08	\$ 3.49	\$ 3.61	\$ 0.59	(\$ 0.12)
On-Highway Diesel Fuel Prices (\$ per gallon) <sup>6</sup>	\$ 3.92	\$ 3.96	\$ 3.93	(\$ 0.04)	\$ 0.03

<sup>1</sup> 2013/2012 figures based on revised actuals <sup>2</sup> CRU Hot-Rolled Index; period average <sup>3</sup> IHS Global <sup>4</sup> LME Zinc; period average <sup>5</sup> NYMEX Henry Hub Natural Gas; period average <sup>6</sup> Energy Information Administration; period average

U.S. GDP growth rate trends are generally indicative of the strength in demand and, in many cases, pricing for our products. A year-over-year increase in U.S. GDP growth rates is indicative of a stronger economy, which generally increases demand and pricing for our products. Conversely, decreasing U.S. GDP growth rates generally indicate a weaker economy. Changes in U.S. GDP growth rates can also signal changes in conversion costs related to production and in selling, general and administrative (SG&A) expense.

The market price of hot-rolled steel is one of the most significant factors impacting our selling prices and operating results. When steel prices fall, we typically have higher-priced material flowing through cost of goods sold, while selling prices compress to what the market will bear, negatively impacting our results. On the other hand, in a rising price environment, our results are generally favorably impacted, as lower-priced material purchased in previous periods flows through cost of goods sold, while our selling prices increase at a faster pace to cover current replacement costs.

The following table presents the average quarterly market price per ton of hot-rolled steel during fiscal 2014, fiscal 2013, and fiscal 2012:

	Fiscal Year			Inc / (Dec)			
	2014	2013	2012	2014 vs. 2013	2013 vs. 2012		
1st Quarter	\$ 627	\$ 616	\$ 709	\$ 11	1.8%	(\$ 93)	-13.1%
2nd Quarter	\$ 651	\$ 622	\$ 660	\$ 29	4.7%	(\$ 38)	-5.8%
3rd Quarter	\$ 669	\$ 629	\$ 718	\$ 40	6.4%	(\$ 89)	-12.4%
4th Quarter	\$ 655	\$ 595	\$ 684	\$ 60	10.1%	(\$ 89)	-13.0%
Annual Avg.	\$ 651	\$ 616	\$ 693	\$ 35	5.7%	(\$ 77)	-11.1%

<sup>1</sup> CRU Hot-Rolled Index

No single customer contributed more than 10% of our consolidated net sales during fiscal 2014. While our automotive business is largely driven by the production schedules of the Detroit Three automakers, our customer base is much broader and includes other domestic manufacturers and many of their suppliers. During fiscal 2014, we continued to benefit from improving automotive production from the Detroit Three automakers, which experienced a 5% increase in vehicle production over the prior year. Overall North American vehicle production was up 4% during fiscal 2014.

Certain other commodities, such as zinc, natural gas and diesel fuel, represent a significant portion of our cost of goods sold, both directly through our plant operations and indirectly through transportation and freight expense.



**Table of Contents****Results of Operations****Fiscal 2014 Compared to Fiscal 2013****Consolidated Operations**

The following table presents consolidated operating results for the periods indicated:

(Dollars in millions)	Fiscal Year Ended May 31,		Fiscal Year Ended May 31,		Increase/ (Decrease)
	2014	% of Net sales	2013	% of Net sales	
Net sales	\$ 3,126.4	100.0%	\$ 2,612.2	100.0%	\$ 514.2
Cost of goods sold	2,633.9	84.2%	2,215.6	84.8%	418.3
<b>Gross margin</b>	492.5	15.8%	396.6	15.2%	95.9
Selling, general and administrative expense	300.4	9.6%	258.3	9.9%	42.1
Impairment of long-lived assets	58.2	1.9%	6.5	0.2%	51.7
Restructuring and other expense (income)	(2.9)	-0.1%	3.3	0.1%	(6.2)
Joint venture transactions	1.0	0.0%	(0.6)	0.0%	1.6
<b>Operating income</b>	135.8	4.3%	129.1	4.9%	6.7
Miscellaneous income	16.9	0.5%	1.5	0.1%	15.4
Interest expense	(26.7)	-0.9%	(23.9)	-0.9%	2.8
Equity in net income of unconsolidated affiliates	91.5	2.9%	94.6	3.6%	(3.1)
Income tax expense	(57.3)	-1.8%	(64.5)	-2.5%	(7.2)
<b>Net earnings</b>	160.2	5.1%	136.8	5.2%	23.4
Net earnings attributable to noncontrolling interest	(8.9)	-0.3%	(0.4)	0.0%	8.5
<b>Net earnings attributable to controlling interest</b>	\$ 151.3	4.8%	\$ 136.4	5.2%	\$ 14.9

Fiscal 2014 net earnings attributable to controlling interest increased \$14.9 million over fiscal 2013. Net sales and operating highlights were as follows:

Net sales increased \$514.2 million from fiscal 2013. Higher overall volumes, aided by the impact of acquisitions, favorably impacted net sales by \$532.7 million. The impact of higher overall volumes was partially offset by lower average selling prices, which negatively impacted net sales by \$18.5 million.

Gross margin increased \$95.9 million from fiscal 2013 due to the aforementioned increase in volumes and a higher spread between average selling prices and material costs due in part to the favorable impact of inventory holding gains in Steel Processing in fiscal 2014, compared to inventory holding losses in fiscal 2013.

SG&A expense increased \$42.1 million from fiscal 2013, due primarily to the impact of acquisitions and higher profit sharing and bonus expense. The overall increase in SG&A expense was partially offset by a net pre-tax gain of \$4.0 million for the favorable settlement of a legal dispute with a supplier involved in the fiscal 2012 voluntary product recall in Pressure Cylinders. For additional information regarding this and other significant legal matters, refer to Item 8. Financial Statements and Supplementary Data Notes to Consolidated Financial Statements Note E Contingent Liabilities and Commitments.



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Impairment charges of \$58.2 million consisted of \$30.7 million related to the write-off of certain trade name intangible assets as a result of a re-branding initiative, \$19.0 million for the impairment of Worthington Nitin Cylinders, our 60%-owned consolidated joint venture in India, \$7.1 million related to the Company's stainless steel business, Precision Specialty Metals, and \$1.4 million related to the Company's aluminum high-pressure cylinder business in New Albany, Mississippi.

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Approximately \$7.6 million, or 40%, of the total impairment charge related to Worthington Nitin Cylinders was attributed to the non-controlling interest. For additional information regarding these impairment charges, refer to Item 8. Financial Statements and Supplementary Data Notes to Consolidated Financial Statements Note C Goodwill and Other Long-Lived Assets of this Annual Report on Form 10-K.

Restructuring income of \$2.9 million was driven by \$7.1 million of net gains on the sale of assets, including \$4.8 million related to the sale of our Integrated Terminals warehouse facility in Detroit, Michigan, and \$2.3 million related to the sale of our North American steel high pressure and acetylene cylinders business. The impact of these items was partially offset by \$2.5 million of accrued severance costs and \$1.7 million of facility exit costs related to various restructuring and exit activities. For additional information, refer to Item 8. Financial Statements and Supplementary Data Notes to Consolidated Financial Statements Note D Restructuring and Other Expense (Income) of this Annual Report on Form 10-K.

In connection with the wind down of our former Metal Framing operating segment, we recognized net charges of \$1.0 million within the joint venture transactions financial statement caption, consisting primarily of facility exit costs. For additional information, refer to Item 8. Financial Statements and Supplementary Data Notes to Consolidated Financial Statements Note D Restructuring and Other Expense (Income) of this Annual Report on Form 10-K.

Interest expense of \$26.7 million was \$2.8 million higher than the prior fiscal year. The increase was due to the impact of higher average debt levels and higher average interest rates resulting from an increase in the usage of long-term debt versus short-term debt. For additional information, refer to Item 8. Financial Statements and Supplementary Data Notes to Consolidated Financial Statements Note G Debt and Receivables Securitization of this Annual Report on Form 10-K.

Equity income decreased \$3.1 million from fiscal 2013 to \$91.5 million. Adjusting for the removal of TWB from equity income, due to its consolidation, and the impact of a \$4.8 million charge for the write-off of our metal framing joint venture in China in fiscal 2013, equity income was up \$2.8 million led by higher contributions from WSP, WAVE, and Serviacerro, which increased \$2.5 million, \$1.6 million and \$1.4 million, respectively. Equity income at ClarkDietrich decreased \$1.8 million on lower volumes related to severe weather conditions. However, all joint ventures posted positive results, led by WAVE, Serviacerro and ClarkDietrich, which contributed \$67.1 million, \$7.3 million, and \$7.0 million of equity income, respectively. For additional financial information regarding our unconsolidated affiliates, refer to Item 8. Financial Statements and Supplementary Data Notes to Consolidated Financial Statements Note B Investments in Unconsolidated Affiliates of this Annual Report on Form 10-K.

Income tax expense decreased \$7.2 million from fiscal 2013. The impact of higher earnings was more than offset by (a) a one-time \$7.1 million favorable tax adjustment associated with the acquisition of an additional 10% interest in TWB (the TWB acquisition adjustment), (b) a one-time \$2.3 million tax write-off of an investment in a foreign subsidiary, and (c) \$2.2 million of research and development credits. The TWB acquisition adjustment related primarily to the estimated U.S. deferred tax liability associated with the unremitted earnings of TWB's wholly-owned foreign corporations.

Fiscal 2014 income tax expense reflects an effective tax rate attributable to controlling interest of 27.5% vs. 32.1% in fiscal 2013. The 27.5% rate is lower than the federal statutory rate of 35% primarily as a result of (a) the TWB acquisition adjustment, and (b) benefits from (i) the qualified production activities deduction, (ii) a one-time tax write-off of an investment in a foreign subsidiary, and (iii) research and development credits, offset partially by state and local income taxes and the unfavorable impact of foreign taxes due primarily to certain foreign impairment charges for which there was no associated tax benefit. For additional information, refer to Item 8. Financial Statements and Supplementary Data Notes to Consolidated Financial Statements Note L Income Taxes of this Annual Report on Form 10-K.

**Table of Contents****Segment Operations****Steel Processing**

The following table presents a summary of operating results for our Steel Processing operating segment for the periods indicated:

(Dollars in millions)	Fiscal Year Ended May 31,				
	2014	% of Net sales	2013	% of Net sales	Increase/ (Decrease)
Net sales	\$ 1,936.1	100.0%	\$ 1,462.6	100.0%	\$ 473.5
Cost of goods sold	1,683.7	87.0%	1,284.3	87.8%	399.4
<b>Gross margin</b>	252.4	13.0%	178.3	12.2%	74.1
Selling, general and administrative expense	129.7	6.7%	110.1	7.5%	19.6
Impairment of long-lived assets	7.1	0.4%	-	0.0%	7.1
Restructuring and other income	(3.4)	-0.2%	-	0.0%	(3.4)
<b>Operating income</b>	\$ 119.0	6.1%	\$ 68.2	4.7%	\$ 50.8
Material cost	\$ 1,392.0		\$ 1,044.8		\$ 347.2
Tons shipped (in thousands)	3,282		2,659		623

Net sales and operating highlights were as follows:

Net sales increased \$473.5 million over fiscal 2013 to \$1.9 billion. The impact of higher overall volumes, resulting from the consolidation of TWB and increased sales to the automotive, construction and agriculture markets, favorably impacted net sales by \$485.7 million. Excluding the impact of TWB, overall volumes were up 12%, and the mix of direct versus toll tons processed was unchanged from fiscal 2013 at 56% to 44%.

Operating income increased \$50.8 million over fiscal 2013 primarily due to higher overall volumes and the positive impact of inventory holding gains in fiscal 2014 compared to inventory holding losses in fiscal 2013. Operating income in fiscal 2014 was also favorably impacted by a net restructuring gain of \$3.4 million, which consisted of a \$4.8 million gain on the sale of the Company's Integrated Terminals warehouse facility in Detroit, Michigan, offset by \$1.4 million of severance costs accrued in connection with the closure of the Company's Baltimore steel facility. The overall improvement in operating income was partially offset by impairment charges of \$7.1 million related to the Company's stainless steel business, Precision Specialty Metals, Inc. (PSM).

**Pressure Cylinders**

The following table presents a summary of operating results for our Pressure Cylinders operating segment for the periods indicated:

(Dollars in millions)	Fiscal Year Ended May 31,				
	2014	% of Net sales	2013	% of Net sales	Increase/ (Decrease)
Net sales	\$ 928.4	100.0%	\$ 859.3	100.0%	\$ 69.1
Cost of goods sold	716.1	77.1%	676.8	78.8%	39.3
<b>Gross margin</b>	212.3	22.9%	182.5	21.2%	29.8
Selling, general and administrative expense	126.0	13.6%	106.9	12.4%	19.1
Impairment of long-lived assets	32.0	3.4%	6.5	0.8%	25.5

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Restructuring and other expense (income)	(0.7)	-0.1%	2.7	0.3%	(3.4)
<b>Operating income</b>	\$ 55.0	5.9%	\$ 66.4	7.7%	\$ (11.4)
Material cost	\$ 426.9		\$ 409.1		\$ 17.8
Units shipped (in thousands)	84,564		82,189		2,375

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Net sales and operating highlights were as follows:

Net sales increased \$69.1 million over fiscal 2013 to \$928.4 million. Higher overall volumes favorably impacted net sales by \$62.0 million, as the favorable impact of recent acquisitions more than offset overall softness in our European cylinder operations.

Operating income decreased \$11.4 million from fiscal 2013, as the improvement in gross margin was more than offset by higher impairment charges and an increase in SG&A expense. Fiscal 2014 impairment charges of \$32.0 million consisted of \$19.0 million for the impairment of Worthington Nitin Cylinders, \$11.6 million related to the write-off of certain trade name intangible assets, and \$1.4 million related to the impairment of the Company's aluminum high-pressure cylinder business in New Albany, Mississippi. The overall increase in SG&A expense was due to the impact of acquisitions and an increase in corporate allocated expenses, partially offset by a net pre-tax gain of \$4.0 million for the favorable settlement of a legal dispute with a supplier involved in the fiscal 2012 voluntary product recall in Pressure Cylinders. Restructuring income of \$0.7 million was driven by a \$2.0 million net gain on the sale of the Company's North American small and medium steel high pressure industrial gas and acetylene cylinders business partially offset by severance and other exit costs associated with the consolidation of our hand torch manufacturing operation in Medina, New York into the existing Pressure Cylinders facility in Chilton, Wisconsin.

**Engineered Cabs**

The following table presents a summary of operating results for our Engineered Cabs operating segment for the periods indicated:

(Dollars in millions)	Fiscal Year Ended May 31,				
	2014	% of Net sales	2013	% of Net sales	Increase/ (Decrease)
Net sales	\$ 200.5	100.0%	\$ 226.0	100.0%	\$ (25.5)
Cost of goods sold	177.3	88.4%	194.4	86.0%	(17.1)
<b>Gross margin</b>	23.2	11.6%	31.6	14.0%	(8.4)
Selling, general and administrative expense	30.6	15.3%	27.4	12.1%	3.2
Impairment of long-lived assets	19.1	9.5%	-	0.0%	19.1
<b>Operating income (loss)</b>	\$ (26.5)	-13.2%	\$ 4.2	1.9%	\$ (30.7)
Material cost	\$ 90.9		\$ 112.8		\$ (21.9)

Net sales and operating highlights were as follows:

Net sales decreased \$25.5 million from fiscal 2013 due to the combined impact of lower volumes and lower average selling prices due to an unfavorable change in product mix.

Operating loss of \$26.5 million represents a \$30.7 million decrease from the \$4.2 million of operating income generated in fiscal 2013. The decrease was driven by an impairment charge of \$19.1 million related to the write-off of certain trade name intangible assets and the combined impact of lower net sales and higher manufacturing and SG&A expense, due in part to continued investment in people, technology and process improvements.

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The Other category includes the Construction Services and Worthington Energy Innovations operating segments, as they do not meet the quantitative thresholds for separate disclosure. Certain income and expense items not allocated to our operating segments are also included in the Other category as is the activity related to the wind down of our former Metal Framing operating segment. The following table presents a summary of operating results for the Other category for the periods indicated:

(Dollars in millions)	Fiscal Year Ended May 31,				
	2014	% of Net sales	2013	% of Net sales	Increase/ (Decrease)
Net sales	\$ 61.4	100.0%	\$ 64.3	100.0%	\$ (2.9)
Cost of goods sold	56.9	92.7%	60.0	93.3%	(3.1)
<b>Gross margin</b>	4.5	7.3%	4.3	6.7%	0.2
Selling, general and administrative expense	14.1	23.0%	13.8	21.5%	0.3
Restructuring and other expense	1.2	2.0%	0.6	0.9%	0.6
Joint venture transactions	1.0	1.6%	(0.6)	-0.9%	1.6
<b>Operating loss</b>	\$ (11.8)	-19.2%	\$ (9.5)	-14.8%	\$ (2.3)

Net sales and operating highlights were as follows:

Net sales decreased \$2.9 million from fiscal 2013 driven by declines in the Construction Services operating segment.

Operating loss increased \$2.3 million from fiscal 2013 driven by higher restructuring charges and an increase in expenses related to the wind down of our former Metal Framing operating segment. Restructuring charges in fiscal 2014 consisted of facility exit costs associated with the closure of our commercial stairs business and accrued severance related to our mid-rise construction business, which was shut down during May 2014. For additional information regarding these restructuring charges, refer to Item 8. Financial Statements and Supplementary Data Notes to Consolidated Financial Statements Note D Restructuring and Other Expense (Income) of this Annual Report on Form 10-K.

**Table of Contents****Fiscal 2013 Compared to Fiscal 2012****Consolidated Operations**

The following table presents consolidated operating results for the periods indicated:

(Dollars in millions)	Fiscal Year Ended May 31,				
	2013	% of Net sales	2012	% of Net sales	Increase/ (Decrease)
Net sales	\$ 2,612.2	100.0%	\$ 2,534.7	100.0%	\$ 77.5
Cost of goods sold	2,215.6	84.8%	2,201.8	86.9%	13.8
<b>Gross margin</b>	396.6	15.2%	332.9	13.1%	63.7
Selling, general and administrative expense	258.3	9.9%	225.1	8.9%	33.2
Impairment of long-lived assets	6.5	0.2%	0.4	0.0%	6.1
Restructuring and other expense	3.3	0.1%	6.0	0.2%	(2.7)
Joint venture transactions	(0.6)	0.0%	(0.2)	0.0%	(0.4)
<b>Operating income</b>	129.1	4.9%	101.6	4.0%	27.5
Miscellaneous income	1.5	0.1%	2.3	0.1%	(0.8)
Interest expense	(23.9)	-0.9%	(19.5)	-0.8%	4.4
Equity in net income of unconsolidated affiliates	94.6	3.6%	92.8	3.7%	1.8
Income tax expense	(64.5)	-2.5%	(51.9)	-2.0%	12.6
<b>Net earnings</b>	136.8	5.2%	125.3	4.9%	11.5
Net earnings attributable to noncontrolling interest	(0.4)	0.0%	(9.7)	-0.4%	(9.3)
<b>Net earnings attributable to controlling interest</b>	\$ 136.4	5.2%	\$ 115.6	4.6%	\$ 20.8

Fiscal 2013 net earnings attributable to controlling interest increased \$20.8 million over fiscal 2012. Net sales and operating highlights were as follows:

Net sales increased \$77.5 million from fiscal 2012. Higher overall volumes, aided by the impact of acquisitions, favorably impacted net sales by \$182.6 million. The impact of higher overall volumes was partially offset by lower average selling prices, primarily in Steel Processing, which negatively impacted net sales by \$105.1 million. Selling prices are affected by the market price of steel, which averaged \$616 per ton during fiscal 2013 versus an average of \$693 per ton during fiscal 2012.

Gross margin increased \$63.7 million from fiscal 2012 due to the aforementioned increase in volumes, a more favorable product mix, and a decrease in charges related to the voluntary product recall in Pressure Cylinders. Gross margin for fiscal 2013 included \$2.6 million of product recall charges compared to \$9.7 million in fiscal 2012. For additional information regarding the product recall, refer to Item 8. Financial Statements and Supplementary Data Notes to Consolidated Financial Statements Note E Contingent Liabilities and Commitments.

SG&A expense increased \$33.2 million from fiscal 2012, primarily due to the impact of acquisitions and higher profit sharing and bonus expense resulting from higher net earnings.

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Impairment charges of \$6.5 million consisted of \$5.0 million related to Pressure Cylinders' investment in a 60%-owned consolidated joint venture in India, \$2.0 million of which was attributed to the non-controlling interest, and \$1.5 million related to the sale of Pressure Cylinders' business in Czech Republic. For additional information regarding these impairment charges, refer to Item 8. Financial Statements and Supplementary Data - Notes to Consolidated Financial Statements - Note C - Goodwill and Other Long-Lived Assets.

Restructuring charges of \$3.3 million consisted primarily of a \$2.5 million accrual for severance costs associated with the recently announced consolidation of our BernzOmatic hand torch manufacturing operation in Medina, New York into the existing Pressure Cylinders facility in Chilton,



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Wisconsin and \$1.8 million of facility exit and other costs associated with the closure of our commercial stairs business. For additional information regarding these restructuring charges, refer to Item 8. Financial Statements and Supplementary Data Notes to Consolidated Financial Statements Note D Restructuring and Other Expense (Income).

In connection with the wind down of our former Metal Framing operating segment, we recognized a net benefit of \$0.6 million. This amount consisted primarily of \$1.9 million of net gains on asset disposals partially offset by facility exit and other costs. For additional information, refer to Item 8. Financial Statements and Supplementary Data Notes to Consolidated Financial Statements Note D Restructuring and Other Expense (Income).

Interest expense of \$23.9 million was \$4.4 million higher than the prior fiscal year, as the impact of higher average interest rates due to a higher mix of long-term versus short-term debt more than offset the impact of lower average debt levels. For additional information, refer to Item 8. Financial Statements and Supplementary Data Notes to Consolidated Financial Statements Note G Debt and Receivables Securitization.

Equity income increased \$1.8 million from fiscal 2012. The majority of the equity income is generated by our WAVE joint venture, where our portion of net earnings increased \$3.5 million, or 6%, to \$65.5 million. Additionally, our portion of net earnings of ClarkDietrich and TWB increased \$2.7 million and \$2.3 million, respectively, over fiscal 2012. The overall increase in equity income was partially offset by a \$4.8 million charge related to the write-off of the investment in our joint venture in China. For additional financial information regarding our unconsolidated affiliates, refer to Item 8. Financial Statements and Supplementary Data Notes to Consolidated Financial Statements Note B Investments in Unconsolidated Affiliates.

Income tax expense increased \$12.6 million from fiscal 2012 due primarily to higher earnings. Fiscal 2013 income tax expense reflects an effective tax rate attributable to controlling interest of 32.1% versus 31.0% in fiscal 2012. These rates are calculated based on net earnings attributable to controlling interest, as reflected in our consolidated statements of earnings. The increase in the effective tax rate attributable to controlling interest was due primarily to a reduction in the benefit associated with lower tax rates on foreign income. The reduction in the tax benefit associated with lower tax rates on foreign income was due to certain foreign impairment charges for which there was no associated tax benefit. The 32.1% rate is lower than the federal statutory rate of 35% primarily as a result of the benefits from the qualified production activities deduction and lower tax rates on foreign income (collectively decreasing the rate by 3.6%). These impacts are partially offset by state and local income taxes of 1.0% (net of their federal tax benefit). For additional information, refer to Item 8. Financial Statements and Supplementary Data Notes to Consolidated Financial Statements Note L Income Taxes.

**Table of Contents****Segment Operations****Steel Processing**

The following table presents a summary of operating results for our Steel Processing operating segment for the periods indicated:

(Dollars in millions)	Fiscal Year Ended May 31,				
	2013	% of Net sales	2012	% of Net sales	Increase/ (Decrease)
Net sales	\$ 1,462.6	100.0%	\$ 1,598.8	100.0%	\$ (136.2)
Cost of goods sold	1,284.3	87.8%	1,415.7	88.5%	(131.4)
<b>Gross margin</b>	178.3	12.2%	183.1	11.5%	(4.8)
Selling, general and administrative expense	110.1	7.5%	111.6	7.0%	(1.5)
Joint venture transactions	-	0.0%	(2.1)	-0.1%	2.1
<b>Operating income</b>	\$ 68.2	4.7%	\$ 73.6	4.6%	\$ (5.4)
Material cost	\$ 1,044.8		\$ 1,168.6		\$ (123.8)
Tons shipped (in thousands)	2,659		2,898		(239)

Net sales and operating highlights were as follows:

Net sales decreased \$136.2 million from fiscal 2012. Lower base material prices throughout fiscal 2013 led to decreased pricing for our products, negatively impacting net sales by \$120.7 million. Overall volumes were also down during fiscal 2013, negatively impacting net sales by \$15.5 million. The mix of direct versus toll tons was 56% to 44% during fiscal 2013 versus 51% to 49% in the prior fiscal year. After excluding volumes from the MISA Metals facilities, which were wound down or sold during fiscal 2013, direct volumes increased approximately 3%. The change in mix of direct versus toll tons was driven primarily by our Spartan joint venture.

Operating income decreased \$5.4 million from fiscal 2012 primarily due to the impact of lower volumes. Also contributing to the decrease was a \$2.1 million gain in fiscal 2012 related to the disposal of two of the three MISA Metals steel processing facilities acquired in fiscal 2011. This gain was included in the joint venture transactions financial statement caption to correspond with amounts previously recognized in connection with this transaction.

**Pressure Cylinders**

The following table presents a summary of operating results for our Pressure Cylinders operating segment for the periods indicated:

(Dollars in millions)	Fiscal Year Ended May 31,				
	2013	% of Net sales	2012	% of Net sales	Increase/ (Decrease)
Net sales	\$ 859.3	100.0%	\$ 770.1	100.0%	\$ 89.2
Cost of goods sold	676.8	78.8%	641.8	83.3%	35.0
<b>Gross margin</b>	182.5	21.2%	128.3	16.7%	54.2
Selling, general and administrative expense	106.9	12.4%	83.1	10.8%	23.8
Impairment of long-lived assets	6.5	0.8%	-	0.0%	6.5
Restructuring charges	2.7	0.3%	-	0.0%	2.7

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<b>Operating income</b>	\$ 66.4	7.7%	\$ 45.2	5.9%	\$ 21.2
Material cost	\$ 409.1		\$ 386.7		\$ 22.4
Units shipped (in thousands)	82,189		71,777		10,412

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Net sales and operating highlights were as follows:

Net sales increased \$89.2 million from fiscal 2012 driven almost entirely by the impact of acquisitions.

Operating income increased \$21.2 million from fiscal 2012 due primarily to improved margins, as costs associated with the voluntary product recall decreased by \$7.1 million. Gross margin also improved due to contributions from acquisitions, cost containment efforts, and a more favorable product mix. The increase in gross margin was partially offset by higher SG&A expense due to the impact of acquisitions, an increase in corporate allocated expenses, and increased spending for new product development. Additionally, SG&A expense in the prior fiscal year included a \$4.4 million gain related to the settlement of a legal dispute. Fiscal 2013 impairment charges included \$5.0 million related to Worthington Nitin Cylinders, our consolidated joint venture in India, and \$1.5 million related to the sale of our air brake tank business in Czech Republic. Fiscal 2013 restructuring charges consisted primarily of severance costs associated with the previously announced consolidation of our BernzOmatic hand torch manufacturing operation in Medina, New York into the existing Pressure Cylinders facility in Chilton, Wisconsin.

**Engineered Cabs**

The following table presents a summary of operating results for our Engineered Cabs operating segment for the periods indicated:

(Dollars in millions)	Fiscal Year Ended May 31,				Increase/ (Decrease)
	2013	% of Net sales	2012	% of Net sales	
Net sales	\$ 226.0	100.0%	\$ 104.3	100.0%	\$ 121.7
Cost of goods sold	194.4	86.0%	88.9	85.2%	105.5
<b>Gross margin</b>	31.6	14.0%	15.4	14.8%	16.2
Selling, general and administrative expense	27.4	12.1%	10.5	10.1%	16.9
<b>Operating income</b>	\$ 4.2	1.9%	\$ 4.9	4.7%	\$ (0.7)
Material cost	\$ 112.8		\$ 53.9		\$ 58.9

Net sales and operating highlights were as follows:

Net sales increased \$121.7 million from fiscal 2012. This business was acquired on December 29, 2011 and therefore only five months of results were included in the prior fiscal year.

Operating income decreased \$0.7 million from fiscal 2012 on lower volumes resulting from production delays and lower demand from Engineered Cabs' top customer. Fiscal 2013 operating income was also negatively impacted by a charge of \$0.7 million related to the accelerated vesting of certain restricted stock awards. Operating income in fiscal 2012 was reduced by \$5.0 million of expenses associated with the write-up of inventory to fair value as a result of the application of purchase accounting and various acquisition-related costs.

**Table of Contents****Other**

The Other category includes our Construction Services and Worthington Energy Innovations operating segments, as they do not meet the quantitative thresholds for separate disclosure. Certain income and expense items not allocated to our operating segments are also included in the Other category as is the activity related to the wind down of our former Metal Framing operating segment. The following table presents a summary of operating results for the Other category for the periods indicated:

(Dollars in millions)	Fiscal Year Ended May 31,				Increase/ (Decrease)
	2013	% of Net sales	2012	% of Net sales	
Net sales	\$ 64.3	100.0%	\$ 61.5	100.0%	\$ 2.8
Cost of goods sold	60.0	93.3%	55.4	90.1%	4.6
<b>Gross margin</b>	4.3	6.7%	6.1	9.9%	(1.8)
Selling, general and administrative expense	13.8	21.5%	19.9	32.4%	(6.1)
Impairment of long-lived assets	-	0.0%	0.4	0.7%	(0.4)
Restructuring and other expense	0.6	0.9%	5.9	9.6%	(5.3)
Joint Venture Transactions	(0.6)	-0.9%	1.9	3.1%	(2.5)
<b>Operating loss</b>	\$ (9.5)	-14.8%	\$ (22.0)	-35.8%	\$ 12.5

Net sales and operating highlights were as follows:

Net sales increased \$2.8 million from fiscal 2012, primarily due to higher volumes in the Construction Services operating segment.

Operating loss decreased \$12.5 million from fiscal 2012 driven by the impact of the joint venture transactions and reductions in both SG&A and restructuring and other expense. For additional information regarding these restructuring charges, refer to Item 8. Financial Statements and Supplementary Data Notes to Consolidated Financial Statements Note D Restructuring and Other Expense (Income).

**Liquidity and Capital Resources**

During fiscal 2014, we generated \$229.0 million in cash from operating activities, invested \$71.3 million in property, plant and equipment and received proceeds of \$27.4 million from the sale of assets. Additionally, we repurchased 3,380,500 of our common shares for \$128.2 million and paid \$31.2 million of dividends. We also repaid \$103.6 million of short-term borrowings, which was funded by \$247.6 million of net proceeds from the issuance of long-term debt. The following table summarizes our consolidated cash flows for each period shown:

(in millions)	Fiscal Years Ended May 31,	
	2014	2013
Net cash provided by operating activities	\$ 229.0	\$ 273.0
Net cash used by investing activities	(46.2)	(202.0)
Net cash used by financing activities	(44.1)	(60.6)
Increase in cash and cash equivalents	138.7	10.4
Cash and cash equivalents at beginning of period	51.4	41.0
<b>Cash and cash equivalents at end of period</b>	<b>\$ 190.1</b>	<b>\$ 51.4</b>

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We believe we have access to adequate resources to meet our needs for normal operating costs, capital expenditures, debt repayments, dividend payments and working capital for our existing businesses. These

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resources include cash and cash equivalents, cash provided by operating activities and unused lines of credit. We also believe we have adequate access to the financial markets to allow us to be in a position to sell long-term debt or equity securities. However, uncertainty and volatility in the financial markets may impact our ability to access capital and the terms under which we can do so.

The cash and equivalents balance at May 31, 2014 included \$11.5 million of cash held by subsidiaries outside of the United States that the Company intends to reinvest indefinitely. Although the majority of this cash is available for repatriation, bringing the money into the United States could trigger federal, state and local income tax obligations.

**Operating activities**

Our business is cyclical and cash flows from operating activities may fluctuate during the year and from year to year due to economic and industry conditions. We rely on cash and short-term borrowings to meet cyclical increases in working capital needs. These needs generally rise during periods of increased economic activity or increasing raw material prices due to higher levels of inventory and accounts receivable. During economic slowdowns, or periods of decreasing raw material costs, working capital needs generally decrease as a result of the reduction of inventories and accounts receivable.

Net cash provided by operating activities was \$229.0 million during fiscal 2014 compared to \$273.0 million in fiscal 2013. The \$44.0 million decrease in net cash provided by operating activities was driven by changes in working capital needs, partially offset by the improvement in net earnings over fiscal 2013.

**Investing activities**

Net cash used by investing activities was \$46.2 million in fiscal 2014 compared to \$202.0 million in the prior year period. The decrease of \$155.8 million was driven primarily by a decrease in the amount spent on acquisitions, higher proceeds from the sale of assets and an increase in excess distributions from ClarkDietrich. During fiscal 2014, the Company paid \$28.9 million for the tank manufacturing division of Steffes, \$35.6 million for its 75% interest in Worthington Aritas and \$17.9 million for an additional 10% interest in TWB. However, the overall impact of the TWB transaction was a net increase in cash of \$53.0 million, as TWB's cash balance at the time of acquisition exceeded the cash paid for our additional 10% interest. This compares to a combined \$175.2 million paid in fiscal 2013 for the net assets of Palmer Mfg. & Tank, Inc. and the outstanding common shares of Westerman, Inc. The overall decrease in cash used by investing activities was partially offset by higher capital expenditures in the current year.

Capital expenditures reflect cash used for investment in property, plant and equipment and are presented below by reportable business segment (this information excludes cash flows related to acquisition and divestiture activity):

	(in millions)	Fiscal Year Ended	
		2014	2013
		May 31,	
Steel Processing		\$ 16.7	\$ 8.3
Pressure Cylinders		32.4	13.4
Engineered Cabs		10.4	6.3
Other		11.8	16.6
<b>Total Capital Expenditures</b>		<b>\$ 71.3</b>	<b>\$ 44.6</b>

Capital expenditures increased \$26.7 million in fiscal 2014 due primarily to spending associated with certain capital projects in Steel Processing and Pressure Cylinders and the purchase of two buildings in Watertown, South Dakota, that were previously leased by the Company's Engineered Cabs operating

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segment. Capital expenditures in fiscal 2014 also include capital outlays associated with the rebuild of building and equipment destroyed in the fire at our cylinders facility in Austria on August 19, 2013. For additional information regarding this matter, refer to Item 8. Financial Statements and Supplementary Data Notes to Consolidated Financial Statements Note E Contingent Liabilities and Commitments.

Investment activities are largely discretionary and future investment activities could be reduced significantly or eliminated as economic conditions warrant. We assess acquisition opportunities as they arise, and such opportunities may require additional financing. There can be no assurance, however, that any such opportunities will arise, that any such acquisitions will be consummated or that any needed additional financing will be available on satisfactory terms when required.

***Financing activities***

Net cash used by financing activities was \$44.1 million in fiscal 2014 compared to \$60.6 million in the prior year. During fiscal 2014, we spent \$128.2 million to repurchase 3,380,500 of our common shares, made payments to noncontrolling interests of \$41.0 million, including \$33.5 million to the minority partner of TWB for excess cash at the time of acquisition of our additional 10% interest, and paid dividends of \$31.2 million. We also repaid \$103.6 million of short-term borrowings, which was funded by \$247.6 million of net proceeds from the issuance of long-term debt, as described in more detail below.

*Long-term debt* Our senior unsecured long-term debt is rated investment grade by both Moody's Investors Service, Inc. and Standard & Poor's Ratings Group. We typically use the net proceeds from long-term debt for acquisitions, refinancing of outstanding debt, capital expenditures and general corporate purposes. As of May 31, 2014, we were in compliance with our long-term debt covenants. Our long-term debt agreements do not include ratings triggers or material adverse change provisions.

On April 13, 2014, we issued \$250.0 million aggregate principal amount of unsecured senior notes due on April 15, 2026 (the 2026 Notes). The 2026 Notes bear interest at a rate of 4.55%. The 2026 Notes were sold to the public at 99.789% of the principal amount thereof, to yield 4.573% to maturity. We used a portion of the net proceeds from the offering to repay borrowings then outstanding under both the Company's \$425.0 million revolving credit facility and its \$100.0 million trade accounts receivable securitization facility, both of which are described in more detail below. Approximately \$3.1 million, \$2.3 million and \$0.5 million of the aggregate proceeds were allocated to the settlement of a derivative contract entered into in anticipation of the issuance of the 2026 Notes, debt issuance costs, and the debt discount, respectively. The debt discount, debt issuance costs and the loss on the derivative contract were recorded on the consolidated balance sheet as of May 31, 2014, within long-term debt as a contra-liability, short- and long-term other assets and accumulated other comprehensive income (AOCI), respectively. Each will be recognized, through interest expense, in our consolidated statements of earnings over the term of the 2026 Notes.

On April 27, 2012, we executed a \$5.9 million seven-year term loan that matures on May 1, 2019. The loan bears interest at a rate of 2.49% and is secured by an aircraft that was purchased with its proceeds.

On August 10, 2012, we issued \$150.0 million aggregate principal amount of unsecured senior notes due August 10, 2024 (the 2024 Notes). The 2024 Notes bear interest at a rate of 4.60%. The net proceeds from this issuance were used to repay a portion of the outstanding borrowings under our multi-year revolving credit facility and amounts outstanding under our revolving trade accounts receivable securitization facility.

In connection with the acquisition of Worthington Industries Engineered Cabs, formerly Angus Industries, Inc. on December 29, 2011, we assumed industrial revenue bonds (IRBs) issued by the South Dakota Economic Development Finance Authority that mature in April 2019 and had an outstanding principal balance of \$2.0 million at May 31, 2014. These IRBs bear interest at rates between 2.75% and 5.00%.



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On April 13, 2010, we issued \$150.0 million aggregate principal amount of unsecured senior notes due on April 15, 2020 (the 2020 Notes ). The 2020 Notes bear interest at a rate of 6.50%. The 2020 Notes were sold to the public at 99.890% of the principal amount thereof, to yield 6.515% to maturity. We used the net proceeds from the offering to repay a portion of the then outstanding borrowings under our revolving credit facility and amounts then outstanding under our revolving trade accounts receivable securitization facility. Approximately \$0.2 million, \$1.5 million and \$1.4 million of the aggregate proceeds were allocated to the debt discount, debt issuance costs, and the settlement of a derivative contract entered into in anticipation of the issuance of the 2020 Notes. The debt discount, debt issuance costs and the loss on the derivative contract were recorded on the consolidated balance sheets within long-term debt as a contra-liability, short- and long-term other assets and AOCI, respectively. Each will continue to be recognized, through interest expense, in our consolidated statements of earnings over the remaining term of the 2020 Notes.

On December 17, 2004, we issued \$100.0 million aggregate principal amount of unsecured floating rate senior notes due December 17, 2014 (the 2014 Notes ). The 2014 Notes bear interest at a variable rate equal to six-month LIBOR plus 80 basis points. However, we entered into an interest rate swap agreement whereby we receive interest on the \$100.0 million notional amount at the six-month LIBOR rate and we pay interest on the same notional amount at a fixed rate of 4.46%, effectively fixing the interest rate at 5.26%.

The Company had \$190.1 million of cash at May 31, 2014, \$100.0 million of which will be used to repay the 2014 Notes when they mature in December 2014.

*Short-term borrowings* Our short-term debt agreements do not include ratings triggers or material adverse change provisions. We were in compliance with our short-term debt covenants at May 31, 2014.

We maintain a \$425.0 million multi-year revolving credit facility (the Credit Facility ) with a group of lenders that matures in May 2017. Borrowings under the Credit Facility have maturities of less than one year and given that our intention has been to repay them within a year, they have been classified as short-term borrowings within current liabilities on our consolidated balance sheets. However, we can also extend the term of amounts borrowed by renewing these borrowings for the term of the Credit Facility. We have the option to borrow at rates equal to an applicable margin over the LIBOR, Prime or Fed Funds rates. The applicable margin is determined by our credit rating. No borrowings were outstanding under the Credit Facility at May 31, 2014.

We provided approximately \$14.3 million in letters of credit for third-party beneficiaries as of May 31, 2014. The letters of credit secure potential obligations to certain bond and insurance providers. These letters can be drawn at any time at the option of the beneficiaries, and while not drawn against at May 31, 2014, \$11.7 million of these letters of credit are issued against and therefore reduce availability under the Credit Facility. We had \$413.3 million available to us under the Credit Facility at May 31, 2014, compared to \$405.0 million available to us at May 31, 2013.

We maintain a \$100.0 million revolving trade accounts receivable securitization facility that expires in January 2015 (the AR Facility ). The AR Facility was available throughout fiscal 2014 and fiscal 2013. Pursuant to the terms of the AR Facility, certain of our subsidiaries sell their accounts receivable without recourse, on a revolving basis, to Worthington Receivables Corporation ( WRC ), a wholly-owned, consolidated, bankruptcy-remote subsidiary. In turn, WRC may sell without recourse, on a revolving basis, up to \$100.0 million of undivided ownership interests in this pool of accounts receivable to a multi-seller, asset-backed commercial paper conduit (the Conduit ). Purchases by the Conduit are financed with the sale of A1/P1 commercial paper. We retain an undivided interest in this pool and are subject to risk of loss based on the collectability of the receivables from this retained interest. Because the amount eligible to be sold excludes receivables more than 90 days past due, receivables offset by an allowance for doubtful accounts due to bankruptcy or other cause, concentrations over certain limits with specific customers and certain reserve amounts, we believe

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additional risk of loss is minimal. The book value of the retained portion of the pool of accounts receivable approximates fair value. As of May 31, 2014, no undivided ownership interests in this pool of accounts receivable had been sold.

The remaining balance of short-term borrowings at May 31, 2014, consisted of \$4.4 million outstanding under a credit facility maintained by our consolidated affiliate, Worthington Aritas, that bears interest at a fixed rate of 5.60%, and \$5.9 million outstanding under a \$9.5 million credit facility maintained by our consolidated affiliate, Worthington Nitin Cylinders, that matures in November 2014 and bears interest at a variable rate. The applicable variable rate was 7.52% at May 31, 2014.

*Common shares* We declared dividends at a quarterly rate of \$0.15 per common share for each quarter of fiscal 2014 compared to \$0.13 per common share for each quarter of fiscal 2013. Dividends paid on our common shares totaled \$31.2 million and \$44.1 million, respectively, during fiscal 2014 and fiscal 2013. The decrease was due to an accelerated cash dividend for the third and fourth quarters of fiscal 2013 totaling \$0.26 per common share. The dividend was paid on December 28, 2012 to shareholders of record as of December 21, 2012. As a result, no dividends were paid on our common shares during the first quarter of fiscal 2014.

On June 29, 2011, the Board authorized the repurchase of up to 10,000,000 of our outstanding common shares of which 1,722,332 remained available for repurchase at May 31, 2014. During fiscal 2014, 3,380,500 common shares were repurchased under this authorization.

On June 25, 2014, the Board authorized the repurchase of up to an additional 10,000,000 of our outstanding common shares, increasing the total number of common shares available for repurchase to 11,722,332.

The common shares available for repurchase under these authorizations may be purchased from time to time, with consideration given to the market price of the common shares, the nature of other investment opportunities, cash flows from operations, general economic conditions and other relevant considerations. Repurchases may be made on the open market or through privately negotiated transactions.

### ***Dividend Policy***

We currently have no material contractual or regulatory restrictions on the payment of dividends. Dividends are declared at the discretion of the Board. The Board reviews the dividend quarterly and establishes the dividend rate based upon our financial condition, results of operations, capital requirements, current and projected cash flows, business prospects and other relevant factors. As mentioned above, the third and fourth quarter dividends of fiscal 2013 were paid on December 28, 2012. While we have paid a dividend every quarter since becoming a public company in 1968, there is no guarantee that payments will continue in the future.

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The following table summarizes our contractual cash obligations as of May 31, 2014. Certain of these contractual obligations are reflected in our consolidated balance sheet, while others are disclosed as future obligations in accordance with U.S. GAAP.

(in millions)	Total	Payments Due by Period			
		Less Than 1 Year	1 - 3 Years	4 - 5 Years	After 5 Years
Short-term borrowings	\$ 10.4	\$ 10.4	\$ -	\$ -	\$ -
Long-term debt	656.5	101.2	2.5	2.4	550.4
Interest expense on long-term debt	284.8	33.5	61.7	56.1	133.5
Operating leases	41.2	9.1	14.5	10.8	6.8
Royalty obligations	12.0	2.0	4.0	4.0	2.0
Total contractual cash obligations	\$ 1,004.9	\$ 156.2	\$ 82.7	\$ 73.3	\$ 692.7

Interest expense on long-term debt is computed by using the fixed rates of interest on the debt, including impacts of the related interest rate hedge. Royalty obligations relate to a trademark license agreement executed in connection with the acquisition of Coleman Cylinders in fiscal 2012. For additional information regarding this agreement, refer to Item 8. Financial Statements and Supplementary Data Notes to Consolidated Financial Statements Note E Contingent Liabilities and Commitments of this Annual Report on Form 10-K. Due to the uncertainty regarding the timing of future cash outflows associated with our unrecognized tax benefits of \$4.1 million, we are unable to make a reliable estimate of the periods of cash settlement with the respective tax authorities and have not included this amount in the contractual obligations table above.

The following table summarizes our other commercial commitments as of May 31, 2014. These commercial commitments are not reflected in our consolidated balance sheet.

(in millions)	Total	Commitment Expiration by Period			
		Less Than 1 Year	1 - 3 Years	4 - 5 Years	After 5 Years
Guarantees	\$ 16.3				