# UNITED STATES SECURITIES AND EXCHANGE COMMISSION 

Washington, DC 20549

## FORM 10-Q

(Mark One)

## x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934 <br> For the quarterly period ended March 31, 2013

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from $\qquad$ to $\qquad$
COMMISSION FILE NUMBER 001-14793

## FIRST BANCORP.

## Edgar Filing: FIRST BANCORP /PR/ - Form 10-Q

Puerto Rico<br>(State or other jurisdiction of

## incorporation or organization)

66-0561882
(I.R.S. employer
identification number)

# 1519 Ponce de León Avenue, Stop 23 

| Santurce, Puerto Rico | 00908 |
| :--- | :---: |
| (Zip Code) |  |

(787) 729-8200
(Registrant $s$ telephone number, including area code)

## Not applicable

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No ${ }^{-}$

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T ( $\$ 232.405$ of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

| Large accelerated filer | $\cdot$ | Accelerated filer | x |
| :--- | :--- | :--- | :--- |
| Non-accelerated filer | $\cdot$ | (Do not check if a smaller reporting company) | Smaller reporting company | Indicate by check mark whether the registrant is a shell company (as defined in rule 12b-2 of the Exchange Act). Yes " No x

Indicate the number of shares outstanding of each of the issuer s classes of common stock, as of the latest practicable date.
Common stock: 206,227,980 shares outstanding as of April 30, 2013.

Table of Contents

## FIRST BANCORP.

## INDEX PAGE

PAGE
PART I. FINANCIAL INFORMATION
Item 1. Financial Statements:
Consolidated Statements of Financial Condition (Unaudited) as of March 31, 2013 and December 31, 2012 ..... 5
Consolidated Statements of Loss (Unaudited) Quarters ended March 31, 2013 and March 31, 2012 ..... 6
Consolidated Statements of Comprehensive Loss (Unaudited) Quarters ended March 31, 2013 and March 31, 2012 ..... 7
Consolidated Statements of Cash Flows (Unaudited) Quarters ended March 31, 2013 and March 31, 2012 ..... 8
Consolidated Statements of Changes in Stockholders Equity (Unaudited) Quarters ended March 31, 2013 and March 31, 2012 ..... 9
Notes to Consolidated Financial Statements (Unaudited) ..... 10
Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations ..... 62
Item 3. Quantitative and Qualitative Disclosures About Market Risk ..... 112
Item 4. Controls and Procedures ..... 112
PART II. OTHER INFORMATION
Item 1. Legal Proceedings ..... 113
Item 1A. Risk Factors ..... 113
Item 2. Unregistered Sales of Equity Securities and Use of Proceeds ..... 114
Item 3. Defaults Upon Senior Securities ..... 114
Item 4. Mine Safety Disclosures ..... 114
Item 5. Other Information ..... 114
Item 6. Exhibits ..... 114
SIGNATURES ..... 115

Table of Contents

## Forward Looking Statements

This Form 10-Q contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. When used in this Form 10-Q or future filings by First BanCorp. (the Corporation ) with the Securities and Exchange Commission ( SEC ), in the Corporation s press releases or in other public or stockholder communications, or in oral statements made with the approval of an authorized executive officer, the word or phrases would be, will allow, intends to, will likely result, are expected to, should, anticipate and similar expressions are identify forward-looking statements.

First BanCorp. wishes to caution readers not to place undue reliance on any such forward-looking statements, which speak only as of the date made, and to advise readers that various factors, including but not limited to, the following could cause actual results to differ materially from those expressed in, or implied by such forward-looking statements :
uncertainty about whether the Corporation and FirstBank Puerto Rico ( FirstBank or the Bank ) will be able to fully comply with the written agreement dated June 3, 2010 (the Written Agreement ) that the Corporation entered into with the Federal Reserve Bank of New York (the FED or Federal Reserve ) and the order dated June 2, 2010 (the FDIC Order ) and together with the Written Agreement, (the Agreements ) that the Corporation s banking subsidiary, FirstBank entered into with the Federal Deposit Insurance Corporation ( FDIC ) and the Office of the Commissioner of Financial Institutions of the Commonwealth of Puerto Rico ( OCIF ) that, among other things, require the Bank to maintain certain capital levels and reduce its special mention, classified, delinquent and non-performing assets;
the risk of being subject to possible additional regulatory actions;
uncertainty as to the availability of certain funding sources, such as retail brokered certificates of deposit ( brokered CDs );
the Corporation s reliance on brokered CDs and its ability to obtain, on a periodic basis, approval from the FDIC to issue brokered CDs to fund operations and provide liquidity in accordance with the terms of the FDIC Order;
the risk of not being able to fulfill the Corporation s cash obligations or resume paying dividends to the Corporation s stockholders in the future due to the Corporation $s$ inability to receive approval from the FED to receive dividends from FirstBank or FirstBank s failure to generate sufficient cash flow to make a dividend payment to the Corporation;
the strength or weakness of the real estate markets and of the consumer and commercial credit sectors and their impact on the credit quality of the Corporation s loans and other assets, which has contributed and may continue to contribute to, among other things, the high levels of non-performing assets, charge-offs and the provision expense and may subject the Corporation to further risk from loan defaults and foreclosures;
adverse changes in general economic conditions in Puerto Rico, the United States ( U.S. ) and in the U.S. Virgin Islands ( USVI ), and British Virgin Islands ( BVI ), including the interest rate environment, market liquidity, housing absorption rates, real estate prices and disruptions in the U.S. capital markets, which may reduce interest margins, impact funding sources and affect demand for all of the Corporation sproducts and services and reduce the Corporation s revenues, earnings and the value of the Corporation s assets;
an adverse change in the Corporation s ability to attract new clients and retain existing ones;

## Edgar Filing: FIRST BANCORP /PR/ - Form 10-Q

a decrease in demand for the Corporation sproducts and services and lower revenues and earnings because of the continued recession in Puerto Rico, the current fiscal problems and budget deficit of the Puerto Rico government and recent credit downgrades of the Puerto Rico government;
uncertainty about regulatory and legislative changes for financial services companies in Puerto Rico, the U.S., and USVI, and BVI, which could affect the Corporation $s$ financial condition or performance and could cause the Corporation $s$ actual results for future periods to differ materially from prior results and anticipated or projected results;
uncertainty regarding the timing and final substance of any capital or liquidity standards, including the Final Basel III requirements and their implementation through rulemaking by the Federal Reserve, including anticipated requirements to hold higher levels of regulatory capital and liquidity and meet higher regulatory capital ratios as a result of Final Basel III or other capital or liquidity standards;

## Table of Contents

uncertainty about the effectiveness of the various actions undertaken to stimulate the U.S. economy and stabilize the U.S. financial markets, and the impact such actions may have on the Corporation s business, financial condition and results of operations;
changes in the fiscal and monetary policies and regulations of the federal government, including those determined by the Federal Reserve, the FDIC, government-sponsored housing agencies and regulators in Puerto Rico and the USVI and BVI;
the risk of possible failure or circumvention of controls and procedures and the risk that the Corporation s risk management policies may not be adequate;
the risk that the FDIC may further increase the deposit insurance premium and/or require special assessments to replenish its insurance fund, causing an additional increase in the Corporation s non-interest expenses;
the risk of not being able to recover the assets pledged to Lehman Brothers Special Financing, Inc.;
the impact on the Corporation s results of operations and financial condition of acquisitions and dispositions;
a need to recognize additional impairments on financial instruments, goodwill or other intangible assets relating to acquisitions;
risks that downgrades in the credit ratings of the Corporation s long-term senior debt will adversely affect the Corporation s ability to access necessary external funds;
the impact of the Dodd-Frank Wall Street Reform and Consumer Protection Act (the Dodd-Frank Act ) on the Corporation s businesses, business practices and cost of operations;
the risk of losses in the value of investments in unconsolidated entities that the Corporation does not control; and
general competitive factors and industry consolidation.
The Corporation does not undertake, and specifically disclaims any obligation, to update any of the forward looking statements to reflect occurrences or unanticipated events or circumstances after the date of such statements except as required by the federal securities laws.

Investors should refer to the Corporation s Annual Report on Form 10-K for the year ended December 31, 2012, as well as Part II, Item 1A, Risk Factors in this quarterly report on Form $10-\mathrm{Q}$, for a discussion of such factors and certain risks and uncertainties to which the Corporation is subject.

Table of Contents

## FIRST BANCORP.

## CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION

## (Unaudited)

|  | $\underset{\text { (In thousands, except for share information) }}{\text { March 31, } 2013}$ |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |
| Cash and due from banks | \$ | 545,719 | \$ | 730,016 |
| Money market investments: |  |  |  |  |
| Time deposits with other financial institutions |  | 300 |  | 505 |
| Other short-term investments |  | 216,328 |  | 216,330 |
| Total money market investments |  | 216,628 |  | 216,835 |
| Investment securities available for sale, at fair value: |  |  |  |  |
| Securities pledged that can be repledged |  | 1,063,104 |  | 1,070,968 |
| Other investment securities |  | 988,191 |  | 660,109 |
| Total investment securities available for sale |  | 2,051,295 |  | 1,731,077 |
| Other equity securities |  | 32,892 |  | 38,757 |
| Investment in unconsolidated entities |  | 18,432 |  | 23,970 |
| Loans, net of allowance for loan and lease losses of \$342,531 (2012-\$435,414) |  | 9,218,015 |  | 9,618,700 |
| Loans held for sale, at lower of cost or market |  | 275,771 |  | 85,394 |
| Total loans, net |  | 9,493,786 |  | 9,704,094 |
| Premises and equipment, net |  | 178,339 |  | 181,363 |
| Other real estate owned |  | 181,479 |  | 185,764 |
| Accrued interest receivable on loans and investments |  | 51,967 |  | 51,671 |
| Other assets |  | 235,339 |  | 236,194 |
| Total assets | \$ | 13,005,876 | \$ | 13,099,741 |
| LIABILITIES |  |  |  |  |
| Non-interest-bearing deposits | \$ | 856,563 | \$ | 837,387 |
| Interest-bearing deposits |  | 9,127,006 |  | 9,027,159 |
| Total deposits |  | 9,983,569 |  | 9,864,546 |
| Securities sold under agreements to repurchase |  | 900,000 |  | 900,000 |
| Advances from the Federal Home Loan Bank (FHLB) |  | 378,440 |  | 508,440 |
| Other borrowings |  | 231,959 |  | 231,959 |
| Accounts payable and other liabilities |  | 107,909 |  | 109,773 |
| Total liabilities |  | 11,601,877 |  | 11,614,718 |

## STOCKHOLDERS EQUITY

## Edgar Filing: FIRST BANCORP /PR/ - Form 10-Q

| Preferred stock, authorized, $50,000,000$ shares: |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Non-cumulative Perpetual Monthly Income Preferred Stock: issued - 22,004,000 shares, outstanding 2,521,872 shares, aggregate liquidation value of $\$ 63,047$ |  | 63,047 |  | 63,047 |
| Common stock, $\$ 0.10$ par value, authorized, $2,000,000,000$ shares; issued, $206,722,833$ shares (2012-206,730,318 shares issued) |  | 20,672 |  | 20,673 |
| Less: Treasury stock (at par value) |  | (49) |  | (49) |
| Common stock outstanding, 206,227,980 shares outstanding (2012-206,235,465 shares outstanding) |  | 20,623 |  | 20,624 |
| Additional paid-in capital |  | 885,974 |  | 885,754 |
| Retained earnings |  | 414,533 |  | 487,166 |
| Accumulated other comprehensive income, net of tax expense of \$7,749 |  | 19,822 |  | 28,432 |
| Total stockholders equity |  | 1,403,999 |  | 1,485,023 |
| Total liabilities and stockholders equity |  | 13,005,876 | \$ | 13,099,741 |

The accompanying notes are an integral part of these statements.

## Table of Contents

## FIRST BANCORP.

## CONSOLIDATED STATEMENTS OF LOSS

## (Unaudited)

| (In thousands, except per share information) | Quarter Ended |  |
| :---: | :---: | :---: |
|  | $\begin{gathered} \text { March 31, } \\ 2013 \end{gathered}$ | $\begin{gathered} \text { March } 31, \\ 2012 \end{gathered}$ |
| Interest income: |  |  |
| Loans | \$ 148,643 | \$ 140,526 |
| Investment securities | 11,043 | 11,212 |
| Money market investments | 539 | 369 |
| Total interest income | 160,225 | 152,107 |
| Interest expense: |  |  |
| Deposits | 25,544 | 36,735 |
| Securities sold under agreements to repurchase | 6,417 | 8,090 |
| Advances from FHLB | 2,025 | 3,241 |
| Notes payable and other borrowings | 1,746 | 2,175 |
| Total interest expense | 35,732 | 50,241 |
| Net interest income | 124,493 | 101,866 |
| Provision for loan and lease losses | 111,123 | 36,197 |
| Net interest income after provision for loan and lease losses | 13,370 | 65,669 |
| Non-interest income: |  |  |
| Service charges on deposit accounts | 3,380 | 3,247 |
| Mortgage banking activities | 4,580 | 4,475 |
| Net gain on sale of investments |  | 26 |
| Other-than-temporary impairment losses on available-for-sale debt securities: |  |  |
| Total other-than-temporary impairment losses |  |  |
| Portion of other-than-temporary impairment losses recognized in other comprehensive income | (117) | $(1,233)$ |
| Net impairment losses on available-for-sale debt securities | (117) | $(1,233)$ |
| Equity in losses of unconsolidated entities | $(5,538)$ | $(6,236)$ |
| Insurance income | 2,020 | 1,480 |
| Other non-interest income | 9,304 | 6,716 |
| Total non-interest income | 13,629 | 8,475 |
| Non-interest expenses: |  |  |
| Employees compensation and benefits | 33,554 | 31,611 |
| Occupancy and equipment | 15,070 | 15,676 |
| Business promotion | 3,357 | 2,547 |
| Professional fees | 9,920 | 5,179 |
| Taxes, other than income taxes | 2,989 | 3,416 |
| Insurance and supervisory fees | 12,806 | 13,008 |
| Net loss on real estate owned (REO) and REO operations | 7,310 | 3,443 |
| Servicing and processing fees | 5,448 | 2,160 |


| Communications | 1,814 | 1,721 |
| :--- | ---: | :---: |
| Other non-interest expenses | 5,742 | 6,432 |
| Total non-interest expenses | 98,010 | 85,193 |
| Loss before income taxes | $(71,011)$ | $(11,049)$ |
| Income tax expense | $(1,622)$ | $(2,133)$ |
| Net loss | $\$(72,633)$ | $\$(13,182)$ |
| Net loss attributable to common stockholders | $\$(72,633)$ | $\$(13,182)$ |
| Net loss per common share: | $\$(0.35)$ | $\$$ |
| Basic | $(0.06)$ |  |
| Diluted | $\$(0.35)$ | $\$(0.06)$ |
| Dividends declared per common share | $\$$ | $\$$ |

The accompanying notes are an integral part of these statements.

Table of Contents

## FIRST BANCORP.

## CONSOLIDATED STATEMENTS OF COMPREHENSIVE LOSS

## (Unaudited)

|  | Quarter Ended |  |
| :---: | :---: | :---: |
| (In thousands) | $\begin{gathered} \text { March 31, } \\ 2013 \end{gathered}$ | $\begin{gathered} \text { March 31, } \\ 2012 \end{gathered}$ |
| Net loss | \$ $(72,633)$ | \$ $(13,182)$ |
| Available-for-sale debt securities on which an other-than-temporary impairment has been recognized: |  |  |
| Subsequent unrealized gain on debt securities on which an other-than-temporary impairment has been recognized | 843 | 931 |
| Reclassification adjustment for other-than-temporary impairment on debt securities included in net income | 117 | 1,233 |
| All other unrealized gains and losses on available-for-sale securities: |  |  |
| All other unrealized holding losses arising during the period | $(9,570)$ | $(1,357)$ |
| Income tax benefit related to items of other comprehensive income |  | 217 |
| Other comprehensive (loss) income for the period, net of tax | $(8,610)$ | 1,024 |
| Total comprehensive loss | \$ $(81,243)$ | \$ $(12,158)$ |

The accompanying notes are an integral part of these statements.

## Table of Contents

## FIRST BANCORP.

## CONSOLIDATED STATEMENTS OF CASH FLOWS

## (Unaudited)

|  | Quarter Ended |  |
| :---: | :---: | :---: |
| (In thousands) | $\begin{gathered} \text { March 31, } \\ 2013 \end{gathered}$ | $\begin{gathered} \text { March 31, } \\ 2012 \end{gathered}$ |
| Cash flows from operating activities: |  |  |
| Net loss | \$ $(72,633)$ | \$ $(13,182)$ |
| Adjustments to reconcile net loss to net cash provided by operating activities: |  |  |
| Depreciation | 6,002 | 6,440 |
| Amortization and impairment of intangible assets | 1,520 | 589 |
| Provision for loan and lease losses | 111,123 | 36,197 |
| Deferred income tax expense | 421 | 714 |
| Stock-based compensation | 219 |  |
| Other-than-temporary impairments on investment securities | 117 | 1,233 |
| Equity in losses of unconsolidated entities | 5,538 | 6,236 |
| Derivative instruments and financial liabilities measured at fair value, gain | (295) | (456) |
| Loss on sale of premises and equipment and other assets |  | 272 |
| Net gain on sale of loans | (586) | (920) |
| Net amortization of premiums, discounts and deferred loan fees and costs | $(1,364)$ | (886) |
| Originations and purchases of loans held for sale | $(159,559)$ | $(69,979)$ |
| Sales and repayments of loans held for sale | 118,716 | 96,907 |
| Amortization of broker placement fees | 2,155 | 2,774 |
| Net amortization of premium and discounts on investment securities | 3,649 | 3,754 |
| Increase (decrease) in accrued income tax payable | 971 | $(1,787)$ |
| (Increase) decrease in accrued interest receivable | (296) | 1,617 |
| Decrease in accrued interest payable | (246) | $(1,198)$ |
| Decrease in other assets | 5,888 | 14,041 |
| Increase in other liabilities | 9,358 | 4,028 |
| Net cash provided by operating activities | 30,698 | 86,394 |
| Cash flows from investing activities: |  |  |
| Principal collected on loans | 643,168 | 592,965 |
| Loans originated and purchased | $(660,818)$ | $(492,118)$ |
| Proceeds from sale of loans held for investment | 130,296 | 5,225 |
| Proceeds from sale of repossessed assets | 14,640 | 26,784 |
| Purchases of securities available for sale | $(444,999)$ | $(164,120)$ |
| Proceeds from principal repayments and maturities of securities available for sale | 112,756 | 140,442 |
| Additions to premises and equipment | $(2,978)$ | $(2,744)$ |
| Proceeds from sale of premises and equipments and other assets |  | 1,008 |
| Proceeds from securities litigation settlement and other proceeds |  | 26 |
| Decrease in other equity securities | 5,865 |  |
| Net cash (used in) provided by investing activities | $(202,070)$ | 107,468 |
| Cash flows from financing activities: |  |  |
| Net increase (decrease) in deposits | 116,868 | $(2,745)$ |
| Net FHLB advances paid | $(130,000)$ | $(14,000)$ |
| Repayments of medium-term notes |  | $(6,515)$ |
| Proceeds from common stock sold |  | 1,037 |


| Net cash used in financing activities | $(13,132)$ | $(22,223)$ |
| :--- | :---: | :---: |
| Net (decrease) increase in cash and cash equivalents | $(184,504)$ | 171,639 |
| Cash and cash equivalents at beginning of period | 946,851 | 446,566 |
| Cash and cash equivalents at end of period | $\$ 762,347$ | $\$ 618,205$ |
| Cash and cash equivalents include: | $\$ 545,719$ | $\$ 380,065$ |
| Cash and due from banks | 216,628 | 238,140 |
| Money market instruments | $\$ 762,347$ | $\$ 618,205$ |

The accompanying notes are an integral part of these statements.

Table of Contents

## FIRST BANCORP.

## CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS EQUITY

## (Unaudited)

| (In thousands) | Quarter Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { March 31, } \\ 2013 \end{gathered}$ |  | $\begin{gathered} \text { March 31, } \\ 2012 \end{gathered}$ |  |
| Preferred Stock | \$ | 63,047 | \$ | 63,047 |
| Common Stock outstanding: |  |  |  |  |
| Balance at beginning of period |  | 20,624 |  | 20,513 |
| Common stock sold |  |  |  | 29 |
| Restricted stock grants |  |  |  | 72 |
| Restricted stock forfeited |  | (1) |  |  |
| Balance at end of period |  | 20,623 |  | 20,614 |
| Additional Paid-In-Capital: |  |  |  |  |
| Balance at beginning of period |  | 885,754 |  | 884,002 |
| Restricted stock grants |  |  |  | (72) |
| Restricted stock forfeited |  | 1 |  |  |
| Common stock sold |  |  |  | 1,008 |
| Stock-based compensation |  | 219 |  |  |
| Balance at end of period |  | 885,974 |  | 884,938 |
| Retained Earnings: |  |  |  |  |
| Balance at beginning of period |  | 487,166 |  | 457,384 |
| Net loss |  | $(72,633)$ |  | $(13,182)$ |
| Balance at end of period |  | 414,533 |  | 444,202 |
| Accumulated Other Comprehensive Income (Loss), net of tax: |  |  |  |  |
| Balance at beginning of period |  | 28,432 |  | 19,198 |
| Other comprehensive (loss) income, net of tax |  | $(8,610)$ |  | 1,024 |
| Balance at end of period |  | 19,822 |  | 20,222 |
| Total stockholders equity |  | 1,403,999 |  | ,433,023 |

The accompanying notes are an integral part of these statements.

Table of Contents

## FIRST BANCORP.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

## 1 BASIS OF PRESENTATION AND SIGNIFICANT ACCOUNTING POLICIES

The Consolidated Financial Statements (unaudited) of First BanCorp. ( the Corporation ) have been prepared in conformity with the accounting policies stated in the Corporation s Audited Consolidated Financial Statements included in the Corporation s Annual Report on Form 10-K for the year ended December 31, 2012. Certain information and note disclosures normally included in the financial statements prepared in accordance with generally accepted accounting principles in the United States of America ( GAAP ) have been condensed or omitted from these statements pursuant to the rules and regulations of the SEC and, accordingly, these financial statements should be read in conjunction with the Audited Consolidated Financial Statements of the Corporation for the year ended December 31, 2012, included in the Corporation s 2012 Annual Report on Form $10-\mathrm{K}$. All adjustments (consisting only of normal recurring adjustments) that are, in the opinion of management, necessary for a fair presentation of the statement of financial position, results of operations and cash flows for the interim periods have been reflected. All significant intercompany accounts and transactions have been eliminated in consolidation.

The results of operations for the quarter ended March 31, 2013 are not necessarily indicative of the results to be expected for the entire year.

## Adoption of new accounting requirements and recently issued but not yet effective accounting requirements

The Financial Accounting Standards Board ( FASB ) has issued the following accounting pronouncements and guidance relevant to the Corporation s operations:

In December 2011, the FASB updated the Codification to enhance and require converged disclosures about financial and derivative instruments that are either offset on the balance sheet, or are subject to an enforceable master netting arrangement (or other similar arrangement). Entities are required to disclose both gross information and net information about both instruments and transactions eligible for offset in the statement of financial position and instruments and transactions subject to an agreement similar to a master netting arrangement. In January 2013, the FASB updated the Codification to clarify the scope of the disclosure to include only derivatives, including bifurcated embedded derivatives, repurchase agreements, reverse repurchase agreements, and securities lending that are either offset or subject to an enforceable master netting agreement or similar agreement. The amendments in this Update are effective for interim and annual periods beginning on or after January 1, 2013. The Corporation adopted this guidance in 2013. Refer to Note 10 for required disclosures about offsetting assets and liabilities.

In February 2013, the FASB updated the Codification to improve the reporting of reclassifications out of accumulated other comprehensive income ( OCI ). The amendments in this Update seek to attain that objective by requiring an entity to report the effect of significant reclassifications out of accumulated OCI on the respective line items in net income if the amount being reclassified is required under GAAP to be reclassified in its entirety to net income. For other amounts that are not required under GAAP to be reclassified in their entirety to net income in the same reporting period, an entity is required to cross-reference other disclosures required under GAAP that provide additional detail about those amounts. This would be the case when a portion of the amount reclassified out of accumulated OCI is reclassified to a balance sheet account (for example, inventory) instead of directly to income or expense in the same reporting period. The amendments in this Update are effective prospectively for reporting periods beginning after December 31, 2012. Early adoption is permitted. The Corporation adopted this guidance in 2013 with no effect on the Corporation s financial condition or results of operations. The reclassifications out of accumulated other comprehensive income of the Corporation during the first quarters of 2013 and 2012 were related to credit losses on debt securities for which other-than-temporary impairment ( OTTI ) was previously recognized. The disclosure of such information, and required identification in the statement of income (loss), is already required by Accounting Standard Codification (ASC) 320-10-50.

## Table of Contents

## NOTE 2 EARNINGS PER COMMON SHARE

The calculations of earnings (losses) per common share for the quarters ended on March 31, 2013 and 2012 are as follows:

|  | $\begin{array}{c}\text { Quarter Ended } \\ \text { March 31, } \\ \text { 2013 } \\ \text { 2012 }\end{array}$ |  |
| :--- | :--- | :--- | :--- |
| (In thousands, except per share |  |  |
| information) |  |  |$)$

Earnings (loss) per common share is computed by dividing net income (loss) attributable to common stockholders by the weighted average number of common shares issued and outstanding. Net income (loss) attributable to common stockholders represents net income (loss) adjusted for preferred stock dividends, including dividends declared, cumulative dividends related to the current dividend period that have not been declared as of the end of the period, and the accretion of discount on preferred stock issuances, if any. Basic weighted average common shares outstanding exclude unvested shares of restricted stock.

Potential common shares consist of common stock issuable under the assumed exercise of stock options, unvested shares of restricted stock, and outstanding warrants using the treasury stock method. This method assumes that the potential common shares are issued and the proceeds from the exercise, in addition to the amount of compensation cost attributable to future services, are used to purchase common stock at the exercise date. The difference between the number of potential shares issued and the shares purchased is added as incremental shares to the actual number of shares outstanding to compute diluted earnings per share. Stock options, unvested shares of restricted stock, and outstanding warrants that result in lower potential shares issued than shares purchased under the treasury stock method are not included in the computation of dilutive earnings per share since their inclusion would have an antidilutive effect on earnings per share. For the quarters ended March 31, 2013 and 2012, there were 105,363 and 120,221 outstanding stock options, respectively; warrants outstanding to purchase $1,285,899$ shares of common stock at the end of both quarters; and 763,022 and 719,500 unvested shares of restricted stock, respectively, which were excluded from the computation of diluted earnings per share because the Corporation reported a net loss attributable to common stockholders for each period and their inclusion would have an antidilutive effect.

## NOTE 3 STOCK-BASED COMPENSATION

Between 1997 and January 2007, the Corporation had the 1997 stock option plan that authorized the granting of up to 579,740 options on shares of the Corporation s common stock to eligible employees. The options granted under the plan could not exceed $20 \%$ of the number of common shares outstanding and the maximum term to exercise the options is 10 years.

On January 21, 2007, the 1997 stock option plan expired; all outstanding awards granted under this plan continue in full force and effect, subject to their original terms. No awards for shares could be granted under the 1997 stock option plan as of its expiration.

## Table of Contents

The activity of stock options granted under the 1997 stock option plan for the quarter ended March 31, 2013 is set forth below:

|  | Number of Options | Weighted-Average Exercise Price |  | Weighted-Average Remaining Contractual Term (Years) | Aggregate Intrinsic Value (In thousands) |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Beginning of year | 113,158 | \$ | 206.96 |  |  |
| Options expired | $(7,795)$ |  | 192.20 |  |  |
| End of period outstanding and exercisable | 105,363 | \$ | 208.06 | 2.8 | \$ |

On April 29, 2008, the Corporation s stockholders approved the First BanCorp. 2008 Omnibus Incentive Plan (the Omnibus Plan ). The Omnibus Plan provides for equity-based compensation incentives (the awards ) through the grant of stock options, stock appreciation rights, restricted stock, restricted stock units, performance shares, and other stock-based awards. This plan allows the issuance of up to $8,169,807$ shares of common stock, subject to adjustments for stock splits, reorganizations and other similar events. The Corporation s Board of Directors, upon receiving the relevant recommendation of the Compensation Committee, has the power and authority to determine those eligible to receive awards and to establish the terms and conditions of any awards subject to various limits and vesting restrictions that apply to individual and aggregate awards.

Under the Omnibus Plan, during the third quarter of 2012, 51,007 shares of restricted stock were awarded to the Corporation s independent directors subject to a one year vesting period. In addition, late in the first quarter of 2012, the Corporation issued 719,500 shares of restricted stock that will vest based on the employees continued service with the Corporation. Fifty percent ( $50 \%$ ) of those shares vest in two years from the grant date and the remaining $50 \%$ percent vest in three years from the grant date. Included in those 719,500 shares of restricted stock are 557,000 shares granted to certain senior executive officers consistent with the requirements of the Troubled Asset Relief Program ( TARP ) Interim Final Rule. Notwithstanding the vesting period mentioned above, the employees covered by TARP are restricted from transferring the shares. Specifically, the stock that has otherwise vested may not become transferable at any time earlier than as permitted under the schedule set forth by TARP, which is based on the repayment in $25 \%$ increments of the aggregate financial assistance received from the U.S. Department of Treasury (the Treasury ).

The following table summarizes the restricted stock activity in 2013 under the Omnibus Plan for both executive officers covered by the TARP requirements and other employees as well as for the independent directors:

|  | Quarter Ended March 31, 2013 <br> Number of <br> shares of <br> restricted <br> stock |  | Weighted-Average <br> Grant Date <br> Fair Value |
| :--- | :---: | :---: | :---: |
| Non-vested shares at beginning of year | 770,507 | $\$$ | 2.51 |
| Forfeited | $(7,485)$ | 3.34 |  |
| Non-vested shares at March 31, 2013 | 763,022 | $\$$ | 2.51 |

For the quarter ended March 31, 2013, the Corporation recognized $\$ 0.2$ million of stock-based compensation expense related to the restricted stock awards granted in 2012; no such expense was recognized in the first quarter of 2012. As of March 31, 2013, there was $\$ 1.0$ million of total unrecognized compensation cost related to nonvested shares of restricted stock. That cost is expected to be recognized over the next 2 years. No shares of restricted stock were granted or vested during the quarter ended March 31, 2013.

The fair value of the shares of restricted stock granted in the first quarter of 2012 was based on the market price of the Corporation soutstanding common stock on the date of the grant of $\$ 4.00$. For the 557,000 shares of restricted stock granted under the TARP requirements, the market price was discounted due to post-vesting restrictions. For purposes of computing the discount, the Corporation assumed appreciation of $25 \%$ in the value of the common stock and a holding period by the Treasury of its outstanding common stock of the Corporation of three years, resulting in a fair value of $\$ 2.00$ for restricted shares granted under the TARP requirements. Also, the Corporation uses empirical data to estimate employee termination; separate groups of employees that have similar historical exercise behavior are considered separately for valuation

## Table of Contents

Stock-based compensation accounting guidance requires the Corporation to develop an estimate of the number of share-based awards that will be forfeited due to employee or director turnover. Quarterly changes in the estimated forfeiture rate may have a significant effect on share-based compensation, as the effect of adjusting the rate for all expense amortization is recognized in the period in which the forfeiture estimate is changed. If the actual forfeiture rate is higher than the estimated forfeiture rate, then an adjustment is made to increase the estimated forfeiture rate, which will result in a decrease in the expense recognized in the financial statements. If the actual forfeiture rate is lower than the estimated forfeiture rate, then an adjustment is made to decrease the estimated forfeiture rate, which will result in an increase in the expense recognized in the financial statements. When unvested options or shares of restricted stock are forfeited, any compensation expense previously recognized on the forfeited awards is reversed in the period of the forfeiture.

## Table of Contents

## NOTE 4 INVESTMENT SECURITIES

## Investment Securities Available for Sale

The amortized cost, non-credit loss component of OTTI recorded in OCI, gross unrealized gains and losses recorded in OCI, approximate fair value, weighted average yield and contractual maturities of investment securities available for sale as of March 31, 2013 and December 31, 2012 were as follows:


Edgar Filing: FIRST BANCORP /PR/ - Form 10-Q

| Collateralized mortgage obligations issued or guaranteed by the FHLMC: |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| After 5 to 10 years | 236 |  |  | 1 | 235 | 3.01 | 301 |  |  | 1 | 300 | 3.01 |
| Other mortgage pass-through trust certificates: |  |  |  |  |  |  |  |  |  |  |  |  |
| Over 5 to 10 years | 140 |  | 1 |  | 141 | 7.27 | 143 |  | 1 |  | 144 | 7.27 |
| After 10 years | 65,828 | 17,527 |  |  | 48,301 | 2.29 | 69,269 | 18,487 |  |  | 50,782 | 2.29 |
|  | 65,968 | 17,527 | 1 |  | 48,442 | 2.29 | 69,412 | 18,487 | 1 |  | 50,926 | 2.29 |
| Total mortgage-backed securities | 1,680,935 | 17,527 | 48,830 | 474 | 1,711,764 | 2.77 | 1,376,496 | 18,487 | 54,766 | 1 | 1,412,774 | 3.07 |
| Equity securities <br> (without contractual maturity) ${ }^{(1)}$ | 77 |  |  | 47 | 30 |  | 77 |  |  | 46 | 31 |  |
| Total investment securities available for sale | \$ 2,023,723 | \$ 17,527 | \$ 49,543 | \$ 4,444 | \$ 2,051,295 | 2.63 | \$ 1,694,895 | \$ 18,487 | \$ 55,731 | \$ 1,062 | \$ 1,731,077 | 2.87 |

(1) Represents common shares of another financial institution in Puerto Rico.

## Table of Contents

Maturities of mortgage-backed securities are based on contractual terms assuming no prepayments. Expected maturities of investments might differ from contractual maturities because they may be subject to prepayments and/or call options. The weighted average yield on investment securities available for sale is based on amortized cost and, therefore, does not give effect to changes in fair value. The net unrealized gain or loss on securities available for sale and the noncredit loss component of OTTI are presented as part of OCI.

The following tables show the Corporation $s$ available-for-sale investments fair value and gross unrealized losses, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position, as of March 31, 2013 and December 31, 2012. It also includes debt securities for which an OTTI was recognized and only the amount related to a credit loss was recognized in earnings. Unrealized losses for which OTTI had been recognized have been reduced by any subsequent recoveries in fair value.

|  | Less than 12 months |  |  | As of March 31, 2013 12 months or more |  |  | Total |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fair <br> Value | Unrealized Losses |  |  |  |  | Fair Value | Unrealized Losses |  |
| Debt securities: |  |  |  |  |  |  |  |  |  |
| Puerto Rico government obligations | \$ 64,067 | \$ | 2,783 | \$ | \$ |  | \$ 64,067 | \$ | 2,783 |
| US government agencies obligations | 213,169 |  | 1,140 |  |  |  | 213,169 |  | 1,140 |
| Mortgage-backed securities: |  |  |  |  |  |  |  |  |  |
| FNMA | 147,372 |  | 414 |  |  |  | 147,372 |  | 414 |
| FHLMC | 11,311 |  | 59 |  |  |  | 11,311 |  | 59 |
| Collateralized mortgage obligations issued or guaranteed by FHLMC | 235 |  | 1 |  |  |  | 235 |  | 1 |
| Other mortgage pass-through trust certificates |  |  |  | 48,301 |  | 17,527 | 48,301 |  | 17,527 |
| Corporate bonds |  |  |  |  |  |  |  |  |  |
| Equity securities | 30 |  | 47 |  |  |  | 30 |  | 47 |
|  | \$ 436,184 | \$ | 4,444 | \$ 48,301 | \$ | 17,527 | \$ 484,485 | \$ | 21,971 |



## Table of Contents

## Assessment for OTTI

On a quarterly basis, the Corporation performs an assessment to determine whether there have been any events or economic circumstances indicating that a security with an unrealized loss has suffered an OTTI. A debt security is considered impaired if the fair value is less than its amortized cost basis at the reporting date. The accounting literature requires the Corporation to assess whether the unrealized loss is other than temporary.

OTTI losses must be recognized in earnings if an investor has the intent to sell the debt security or it is more likely than not that it will be required to sell the debt security before recovery of its amortized cost basis. However, even if an investor does not expect to sell a debt security, it must evaluate expected cash flows to be received and determine if a credit loss has occurred.

An unrealized loss is generally deemed to be other-than-temporary and a credit loss is deemed to exist if the present value of the expected future cash flows is less than the amortized cost basis of the debt security. The credit loss component of an OTTI, if any, is recorded as a component of net impairment losses on investment securities in the accompanying consolidated statements of income (loss), while the remaining portion of the impairment loss is recognized in OCI, provided the Corporation does not intend to sell the underlying debt security and it is more likely than not that the Corporation will not have to sell the debt security prior to recovery.

Debt securities issued by U.S. government agencies, government-sponsored entities and the U.S. Treasury accounted for approximately $94 \%$ of the total available-for-sale portfolio as of March 31, 2013 and no credit losses are expected, given the explicit and implicit guarantees provided by the U.S. federal government. The Corporation s assessment was concentrated mainly on private label mortgage-backed securities with an amortized cost of $\$ 65.8$ million for which credit losses are evaluated on a quarterly basis. The Corporation considered the following factors in determining whether a credit loss exists and the period over which the debt security is expected to recover:

The length of time and the extent to which the fair value has been less than the amortized cost basis;

Changes in the near term prospects of the underlying collateral of a security such as changes in default rates, loss severity given default, and significant changes in prepayment assumptions;

The level of cash flows generated from the underlying collateral supporting the principal and interest payments of the debt securities; and

Any adverse change to the credit conditions and liquidity of the issuer, taking into consideration the latest information available about the overall financial condition of the issuer, credit ratings, recent legislation and government actions affecting the issuer s industry and actions taken by the issuer to deal with the present economic climate.
The Corporation recorded OTTI losses on available-for-sale debt securities as follows:

|  | Private Label MBS <br> Quarter ended March 31, <br> $\mathbf{2 0 1 3}$ |  |
| :--- | :---: | :---: |
| (In thousands) | $\$$ | $\$(117)$ |
| Total other-than-temporary impairment losses | $\$(1,233)$ |  |
| Portion of other-than-temporary impairment losses recognized in OCI | $\$(117)$ | $\$(1,233)$ |
| Net impairment losses recognized in earnings |  |  |

## Table of Contents

The following table summarizes the roll-forward of credit losses on debt securities held by the Corporation for which a portion of an OTTI is recognized in OCI:

|  | $\underset{2013}{\text { Quarter ended March 31, }} \mathbf{2 0 1 2}$, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| (In thousands) |  |  |  |  |
| Credit losses at the beginning of the period | \$ | 5,272 | \$ | 3,823 |
| Additions: |  |  |  |  |
| Credit losses on debt securities for which an OTTI was previously recognized |  | 117 |  | 1,233 |
| Ending balance of credit losses on debt securities held for which a portion of an OTTI was recognized in OCI | \$ | 5,389 | \$ | 5,056 |

During the first quarter of 2013, the $\$ 0.1$ million credit related impairment loss was related to private label MBS, which are collateralized by fixed-rate mortgages on single-family, residential properties in the United States. The interest rate on these private-label MBS is variable, tied to 3 -month LIBOR and limited to the weighted-average coupon of the underlying collateral. The underlying mortgages are fixed-rate single-family loans with original high FICO scores (over 700) and moderate original loan-to-value ratios (under 80\%), as well as moderate delinquency levels.

Based on the expected cash flows derived from the model, and since the Corporation does not have the intention to sell the securities and has sufficient capital and liquidity to hold these securities until a recovery of the fair value occurs, only the credit loss component was reflected in earnings. Significant assumptions in the valuation of the private label MBS were as follows:

|  | March 31, 2013 |  | December 31, 2012 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Weighted Average | Range | Weighted Average | Range |
| Discount rate | 14.5\% | 14.5\% | 14.5\% | 14.5\% |
| Prepayment rate | 33\% | 20.82\% - 100\% | 32\% | 21.85\%-69.97\% |
| Projected Cumulative Loss Rate | 7\% | 0.73\% - 40.68\% | 8\% | 0.73\%-38.79\% |

No OTTI losses on equity securities held in the available-for-sale investment portfolio were recognized for the quarters ended March 31, 2013 or March 31, 2012.

As of March 31, 2013, the Corporation held approximately $\$ 68.7$ million of Puerto Rico government obligations. The Commonwealth of Puerto Rico credit rating was downgraded by Moody s Investor Service ( Moody s ) in December 2012 to Baa3 with a negative outlook, with various factors noted, including the lack of clear growth catalysts, the fiscal budget deficits, and financial condition of the public sector employee pension plans, which are significantly underfunded. In addition, in March 2013, Standard \& Poor s ( S\&P ) downgraded the Commonwealth of Puerto Rico rating to BBB-, one step from junk status, with a negative outlook. S\&P based the decision on the result of an estimated fiscal 2013 budget gap, which S\&P views as significantly larger than originally budgeted. These downgrades could have an adverse impact on economic conditions, but its ultimate impact is unpredictable and may not be immediately apparent.

## NOTE 5 OTHER EQUITY SECURITIES

Institutions that are members of the FHLB system are required to maintain a minimum investment in FHLB stock. Such minimum is calculated as a percentage of aggregate outstanding mortgages, and an additional investment is required that is calculated as a percentage of total FHLB advances, letters of credit, and the collateralized portion of interest-rate swaps outstanding. The stock is capital stock issued at $\$ 100$ par value. Both stock and cash dividends may be received on FHLB stock.

As of March 31, 2013 and December 31, 2012, the Corporation had investments in FHLB stock with a book value of $\$ 31.6$ million and $\$ 37.5$ million, respectively. The net realizable value is a reasonable proxy for the fair value of these instruments. Dividend income from FHLB stock for each of the quarters ended March 31, 2013 and March 31, 2012 was $\$ 0.4$ million.

The shares of FHLB stock owned by the Corporation are issued by the FHLB of New York and by the FHLB of Atlanta. Both Banks are part of the Federal Home Loan Bank System, a national wholesale banking network of 12 regional, stockholder-owned congressionally chartered banks.

## Edgar Filing: FIRST BANCORP /PR/ - Form 10-Q

The Federal Home Loan Banks are all privately capitalized and operated by their member stockholders. The system is supervised by the Federal Housing Finance Agency, which ensures that the Home Loan Banks operate in a financially safe and sound manner, remain adequately capitalized and able to raise funds in the capital markets, and carry out their housing finance mission.

The Corporation has other equity securities that do not have a readily available fair value. The carrying value of such securities as of March 31, 2013 and December 31, 2012 was $\$ 1.3$ million.

## Table of Contents

## NOTE 6 LOANS HELD FOR INVESTMENT

The following provides information about the loan portfolio held for investment:

|  | $\begin{aligned} & \text { March 31, } \\ & 2013 \\ & \text { (In } \end{aligned}$ | and | $\begin{aligned} & \text { ecember 31, } \\ & 2012 \end{aligned}$ <br> s) |
| :---: | :---: | :---: | :---: |
| Residential mortgage loans, mainly secured by first mortgages | \$ 2,714,083 | \$ | 2,747,217 |
| Commercial loans: |  |  |  |
| Construction loans | 222,762 |  | 361,875 |
| Commercial mortgage loans | 1,671,269 |  | 1,883,798 |
| Commercial and Industrial loans | 2,680,133 |  | 2,793,157 |
| Loans to local financial institutions collateralized by real estate mortgages | 252,238 |  | 255,390 |
| Commercial loans | 4,826,402 |  | 5,294,220 |
| Finance leases | 238,587 |  | 236,926 |
| Consumer loans | 1,781,474 |  | 1,775,751 |
| Loans held for investment | 9,560,546 |  | 10,054,114 |
| Allowance for loan and lease losses | $(342,531)$ |  | $(435,414)$ |
| Loans held for investment, net ${ }^{(1)}$ | \$ 9,218,015 | \$ | 9,618,700 |

(1) During the first quarter of 2013, the Corporation completed a bulk sale of assets including adversely classified loans with a book value of $\$ 211.4$ million (before allowance for loan losses) and, in addition, transferred $\$ 181.6$ million of non-performing loans to held for sale as further discussed below.
Loans held for investment on which accrual of interest income had been discontinued were as follows:

| (In thousands) | March 31, <br> $\mathbf{2 0 1 3}$ | December 31, <br> $\mathbf{2 0 1 2}$ |
| :--- | ---: | ---: |
| Non-performing loans: | $\$ 311,495$ | $\$ 313,626$ |
| Residential mortgage | 136,708 | 214,780 |
| Commercial mortgage | 141,045 | 230,090 |
| Commercial and Industrial | 59,810 | 178,190 |
| Construction | 16,929 | 19,210 |
| Consumer: | 2,656 | 3,182 |
| Auto loans | 14,067 | 16,483 |
| Finance leases |  |  |
| Other consumer loans | $\$ 682,710$ | $\$$ |
|  | 975,561 |  |

## Edgar Filing: FIRST BANCORP /PR/ - Form 10-Q

(1) As of March 31, 2013 and December 31, 2012, excludes $\$ 148.0$ million and $\$ 2.2$ million, respectively, in non-performing loans held for sale.
(2) Amount excludes PCI loans with a carrying value of approximately $\$ 9.2$ million and $\$ 10.6$ million as of March 31, 2013 and December 31, 2012, respectively, acquired as part of the credit cards portfolio purchased in the second quarter of 2012.

## Table of Contents

The Corporation saging of the loans held for investment portfolio is as follows:

| As of March 31, 2013 <br> (In thousands) | $\begin{aligned} & \text { 30-59 Days } \\ & \text { Past Due } \end{aligned}$ | $\begin{gathered} \text { 60-89 Days } \\ \text { Past Due } \end{gathered}$ | 90 days or more Past Due ${ }^{(1)}$ | Total Past Due ${ }^{(4)}$ | Purchased <br> Credit- <br> Impaired <br> Loans (4) | Current | Total loans held for investment | 90 days past due and still accruing (5) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Residential mortgage: |  |  |  |  |  |  |  |  |
| FHA/VA and other government-guaranteed loans (2) (3) (5) | \$ | \$ 11,331 | \$ 85,062 | \$ 96,393 | \$ | \$ 99,637 | \$ 196,030 | \$ 85,062 |
| Other residential mortgage loans (3) |  | 97,688 | 321,386 | 419,074 |  | 2,098,979 | 2,518,053 | 9,891 |
| Commercial: |  |  |  |  |  |  |  |  |
| Commercial and Industrial loans | 19,044 | 4,762 | 160,368 | 184,174 |  | 2,748,197 | 2,932,371 | 19,323 |
| Commercial mortgage loans ${ }^{(3)}$ |  | 4,855 | 143,404 | 148,259 |  | 1,523,010 | 1,671,269 | 6,696 |
| Construction loans ${ }^{(3)}$ |  | 1,066 | 59,970 | 61,036 |  | 161,726 | 222,762 | 160 |
| Consumer: |  |  |  |  |  |  |  |  |
| Auto loans | 70,962 | 18,448 | 16,929 | 106,339 |  | 941,626 | 1,047,965 |  |
| Finance leases | 9,962 | 3,167 | 2,656 | 15,785 |  | 222,802 | 238,587 |  |
| Other consumer loans | 13,915 | 8,361 | 18,319 | 40,595 | 9,224 | 683,690 | 733,509 | 4,252 |
| Total loans held for investment | \$ 113,883 | \$ 149,678 | \$ 808,094 | \$ 1,071,655 | \$ 9,224 | \$ 8,479,667 | \$ 9,560,546 | \$ 125,384 |

(1) Includes non-performing loans and accruing loans which are contractually delinquent 90 days or more (i.e., FHA/VA guaranteed loans and credit cards). Credit card loans continue to accrue finance charges fees until charged-off at 180 days.
(2) As of March 31, 2013, includes $\$ 5.8$ million of defaulted loans collateralizing GNMA securities for which the Corporation has an unconditional option (but not an obligation) to repurchase the defaulted loans.
(3) According to the Corporation s delinquency policy and consistent with the instructions for the preparation of the Consolidated Financial Statements for Bank Holding Companies (FR Y-9C) required by the Federal Reserve, residential mortgage, commercial mortgage, and construction loans are considered past due when the borrower is in arrears two or more monthly payments. FHA/VA government guaranteed loans, other residential mortgage loans, commercial mortgage loans and construction loans past due 30-59 days amounted to $\$ 23.1$ million, $\$ 210.4$ million, $\$ 103.4$ million and $\$ 12.3$ million, respectively.
(4) Purchased credit-impaired loans are excluded from delinquency and non-performing statistics as further discussed below.
(5) It is the Corporation s policy to report delinquent residential mortgage loans insured by FHA or guaranteed by the VA as past-due loans 90 days and still accruing as opposed to non-performing loans since the principal repayment is insured. These balances include $\$ 36.4$ million of residential mortgage loans insured by FHA or guaranteed by the VA, which are over 18 months delinquent, that are no longer accruing interest as of March 31, 2013.
$\left.\begin{array}{lcccccccccc} & & & & \begin{array}{c}\text { Purchased } \\ \text { Credit- }\end{array} & & \begin{array}{c}\text { Total loans } \\ \text { held for }\end{array} & \begin{array}{c}\text { 90 days past } \\ \text { due and } \\ \text { still }\end{array} \\ \text { accruing }\end{array}\right]$

## Edgar Filing: FIRST BANCORP /PR/ - Form 10-Q

| Commercial and Industrial loans |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial mortgage loans ${ }^{(3)}$ |  | 6,367 | 218,379 | 224,746 |  | 1,659,052 | 1,883,798 | 3,599 |
| Construction loans ${ }^{(3)}$ |  | 843 | 178,876 | 179,719 |  | 182,156 | 361,875 | 686 |
| Consumer: |  |  |  |  |  |  |  |  |
| Auto loans | 64,991 | 15,446 | 19,210 | 99,647 |  | 926,579 | 1,026,226 |  |
| Finance leases | 10,938 | 2,682 | 3,182 | 16,802 |  | 220,124 | 236,926 |  |
| Other consumer loans | 12,268 | 6,850 | 20,674 | 39,792 | 10,602 | 699,131 | 749,525 | 4,191 |
| Total loans held for investment | \$ 110,520 | \$ 135,539 | \$ 1,117,573 | \$ 1,363,632 | \$ 10,602 | \$ 8,679,880 | \$ 10,054,114 | \$ 142,012 |

(1) Includes non-performing loans and accruing loans which are contractually delinquent 90 days or more (i.e. FHA/VA guaranteed loans and credit cards). Credit card loans continue to accrue finance charges and fees until charged-off at 180 days.
(2) As of December 31, 2012, includes $\$ 14.8$ million of defaulted loans collateralizing GNMA securities for which the Corporation has an unconditional option (but not an obligation) to repurchase the defaulted loans.
(3) According to the Corporation s delinquency policy and consistent with the instructions for the preparation of the Consolidated Financial Statements for Bank Holding Companies (FR Y-9C) required by the Federal Reserve, residential mortgage, commercial mortgage, and construction loans are considered past due when the borrower is in arrears two or more monthly payments. FHA/VA government guaranteed loans, other residential mortgage loans, commercial mortgage loans, and construction loans past due 30-59 days amounted to $\$ 22.2$ million, $\$ 186.3$ million, $\$ 164.9$ million, and $\$ 21.1$ million, respectively.
(4) Purchased credit-impaired loans are excluded from delinquency and non-performing statistics as further discussed below.
(5) It is the Corporation s policy to report delinquent residential mortgage loans insured by the FHA or guaranteed by the VA as past-due loans 90 days and still accruing as opposed to non-performing loans since the principal repayment is insured. These balances include $\$ 35.3$ million of residential mortgage loans insured by the FHA or guaranteed by the VA, which are over 18 months delinquent, that are no longer accruing interest as of December 31, 2012.

## Table of Contents

The Corporation s credit quality indicators by loan type as of March 31, 2013 and December 31, 2012 are summarized below:

|  | Commercial Credit Exposure-Credit risk Profile Based on |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Creditworthiness category: |  |  |  |  |
|  | Substandard | Doubtful | Loss (In thousands) | Total Adversely Classified (1)(2) | Total Portfolio |
| March 31, 2013 |  |  |  |  |  |
| Commercial mortgage | \$ 275,833 | \$ 12,283 | \$ | \$ 288,116 | \$ 1,671,269 |
| Construction | 83,906 | 9,401 |  | 93,307 | 222,762 |
| Commercial and Industrial | 269,113 | 17,032 | 952 | 287,097 | 2,932,371 |


|  | Commercial Credit Exposure-Credit risk Profile Based on Creditworthiness category: |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Substandard | Doubtful | Loss <br> (In thousands) | Total Adversely Classified (1)(2) | Total Portfolio |
| December 31, 2012 |  |  |  |  |  |
| Commercial mortgage | \$ 401,597 | \$ 6,867 | \$ | \$ 408,464 | \$ 1,883,798 |
| Construction | 184,977 | 14,556 | 605 | 200,138 | 361,875 |
| Commercial and Industrial | 372,100 | 30,651 | 1,143 | 403,894 | 3,048,547 |

(1) During the first quarter of 2013, the Corporation completed a bulk sale of assets including adversely classified loans with a book value of $\$ 211.4$ million (before allowance for loan losses) and, in addition, transferred $\$ 181.6$ million of non-performing loans to held for sale as further discussed below.
(2) Excludes $\$ 148$ million ( $\$ 90.9$ million commercial mortgage; $\$ 57.1$ million construction) and $\$ 2.2$ million ( $\$ 1.1$ million commercial mortgage; $\$ 1.1$ million commercial and industrial) as of March 31, 2013 and December 31, 2012, respectively, of adversely classified loans held for sale.
The Corporation considered a loan as adversely classified if its risk rating is Substandard, Doubtful or Loss. These categories are defined as follows:

Substandard- A Substandard asset is inadequately protected by the current sound worth and paying capacity of the obligor or of the collateral pledged, if any. Assets so classified must have a well-defined weakness or weaknesses that jeopardize the liquidation of the debt. They are characterized by the distinct possibility that the institution will sustain some loss if the deficiencies are not corrected.

Doubtful- Doubtful classifications have all the weaknesses inherent in those classified Substandard with the added characteristic that the weaknesses make collection or liquidation in full, on the basis of currently known facts, conditions and values, highly questionable and improbable. A Doubtful classification may be appropriate in cases where significant risk exposures are perceived, but Loss cannot be determined because of specific reasonable pending factors which may strengthen the credit in the near term.

Loss- Assets classified Loss are considered uncollectible and of such little value that their continuance as bankable assets is not warranted. This classification does not mean that the asset has absolutely no recovery or salvage value, but rather it is not practical or desirable to defer writing off this basically worthless asset even though partial recovery may be affected in the future. There is little or no prospect for near term improvement and no realistic strengthening action of significance pending.

## Table of Contents

|  | Consumer Credit Exposure-Credit risk Profile based on payment activity |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Residential Real-Estate |  | Consumer |  |  |
|  | FHA/VA/ <br> Guaranteed <br> (1) | Other residential loans | Auto <br> (In thousands) | Finance <br> Leases | Other Consumer |
| March 31, 2013 |  |  |  |  |  |
| Performing | \$ 196,030 | \$ 2,206,558 | \$ 1,031,036 | \$ 235,931 | \$ 710,218 |
| Purchased Credit-Impaired |  |  |  |  | 9,224 |
| Non-performing |  | 311,495 | 16,929 | 2,656 | 14,067 |
| Total | \$ 196,030 | \$ 2,518,053 | \$ 1,047,965 | \$ 238,587 | \$ 733,509 |

(1) It is the Corporation s policy to report delinquent residential mortgage loans insured by FHA or guaranteed by the VA as past due loans 90 days and still accruing as opposed to non-performing loans since the principal repayment is insured. These balances include $\$ 36.4$ million of residential mortgage loans insured by FHA or guaranteed by the VA, which are over 18 months delinquent, that are no longer accruing interest as of March 31, 2013.

|  | Consumer Credit Exposure-Credit risk Profile based on payment activity |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Residential Real-Estate |  | Consumer |  |  |
|  | FHA/VA/ <br> Guaranteed <br> (1) | Other residential loans | Auto <br> (In thousands) | Finance Leases | Other Consumer |
| December 31, 2012 |  |  |  |  |  |
| Performing | \$ 208,613 | \$ 2,224,978 | \$ 1,007,016 | \$ 233,744 | \$ 722,440 |
| Purchased Credit-Impaired |  |  |  |  | 10,602 |
| Non-performing |  | 313,626 | 19,210 | 3,182 | 16,483 |
| Total | \$ 208,613 | \$ 2,538,604 | \$ 1,026,226 | \$ 236,926 | \$ 749,525 |

(1) It is the Corporation s policy to report delinquent residential mortgage loans insured by FHA or guaranteed by the VA as past due loans 90 days and still accruing as opposed to non-performing loans since the principal repayment is insured. These balances include $\$ 35.3$ million of residential mortgage loans insured by FHA or guaranteed by the VA, which are over 18 months delinquent, that are no longer accruing interest as of December 31, 2012.

## Table of Contents

The following tables present information about impaired loans excluding purchased credit-impaired loans, which are reported separately as discussed below:

## Impaired Loans

(In thousands)


## With an allowance recorded:

| FHA/VA-Guaranteed loans | \$ |  | \$ | \$ | \$ |  | \$ | \$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Other residential mortgage loans |  | 436,321 | 476,851 | 47,495 |  | 438,608 |  | 3,288 |  | 519 |
| Commercial: |  |  |  |  |  |  |  |  |  |  |
| Commercial mortgage loans |  | 172,771 | 182,857 | 36,134 |  | 173,825 |  | 414 |  | 565 |
| Commercial and Industrial Loans |  | 189,492 | 270,486 | 35,383 |  | 207,379 |  | 656 |  | 79 |
| Construction Loans |  | 48,364 | 54,996 | 21,689 |  | 49,930 |  | 256 |  | 111 |
| Consumer: |  |  |  |  |  |  |  |  |  |  |
| Auto loans |  | 12,261 | 12,261 | 1,490 |  | 11,090 |  | 201 |  |  |
| Finance leases |  | 2,103 | 2,103 | 63 |  | 1,987 |  | 52 |  |  |
| Other consumer loans |  | 8,832 | 9,103 | 1,774 |  | 8,912 |  | 318 |  | 11 |
|  | \$ | 870,144 | \$ 1,008,657 | \$ 144,028 | \$ | 891,731 | \$ | 5,185 | \$ | 1,285 |

Total:

| FHA/VA-Guaranteed loans | \$ | \$ | \$ | \$ | \$ |  | \$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Other residential mortage loans | 579,305 | 649,462 | 47,495 | 586,521 |  | 4,702 |  | 763 |
| Commercial: |  |  |  |  |  |  |  |  |
| Commercial mortgage loans | 203,500 | 215,928 | 36,134 | 204,709 |  | 572 |  | 608 |
| Commercial and Industrial Loans | 222,814 | 311,873 | 35,383 | 241,669 |  | 694 |  | 79 |
| Construction Loans | 68,027 | 77,211 | 21,689 | 69,594 |  | 263 |  | 123 |
| Consumer: |  |  |  |  |  |  |  |  |
| Auto loans | 12,261 | 12,261 | 1,490 | 11,090 |  | 201 |  |  |
| Finance leases | 2,103 | 2,103 | 63 | 1,987 |  | 52 |  |  |
| Other consumer loans | 12,255 | 13,619 | 1,774 | 11,931 |  | 336 |  | 22 |
|  | \$ 1,100,265 | \$ 1,282,457 | \$ 144,028 | \$ 1,127,501 | \$ | 6,820 | \$ | 1,595 |

## Table of Contents

(In thousands)

|  | Recorded <br> Investments | Unpaid Principal Balance | Related <br> Specific <br> Allowance | Recorded <br> Investment |
| :---: | :---: | :---: | :---: | :---: |
| As of March 31, 2012 |  |  |  |  |
| With no related allowance recorded: |  |  |  |  |
| FHA/VA-Guaranteed loans | \$ | \$ | \$ | \$ |
| Other residential mortgage loans | 122,056 | 130,306 |  | 148,125 |
| Commercial: |  |  |  |  |
| Commercial mortgage loans | 44,495 | 54,753 |  | 45,420 |
| Commercial and Industrial Loans | 35,673 | 41,637 |  | 22,780 |
| Construction Loans | 21,179 | 44,797 |  | 35,379 |
| Consumer: |  |  |  |  |
| Auto loans |  |  |  |  |
| Finance leases |  |  |  |  |
| Other consumer loans | 2,615 | 3,570 |  | 2,443 |
|  | \$ 226,018 | \$ 275,063 | \$ | \$ 254,147 |


| With an allowance recorded: |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| FHA/VA-Guaranteed loans |  | $\$ 62,663$ | 518,446 | 47,171 | 447,491 |
| Other residential mortgage loans |  |  |  |  |  |
| Commercial: | 310,030 | 330,117 | 50,959 | 316,535 |  |
| Commercial mortgage loans | 284,357 | 363,012 | 80,167 | 239,757 |  |
| Commercial and Industrial Loans | 159,504 | 275,398 | 39,572 | 154,680 |  |
| Construction Loans | 11,432 | 11,432 | 1,456 | 11,090 |  |
| Consumer: | 2,019 | 2,019 | 78 | 1,987 |  |
| Auto loans | 9,271 | 10,047 | 2,346 | 8,912 |  |
| Finance leases |  |  |  |  |  |
| Other consumer loans | $\$ 1,239,276$ | $\$ 1,510,471$ | $\$ 221,749$ | $\$ 1,180,452$ |  |


| Total: |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| FHA/VA-Guaranteed loans | \$ | \$ | \$ | \$ |
| Other residential mortgage loans | 584,719 | 648,752 | 47,171 | 595,616 |
| Commercial: |  |  |  |  |
| Commercial mortgage loans | 354,525 | 384,870 | 50,959 | 361,955 |
| Commercial and Industrial Loans | 320,030 | 404,649 | 80,167 | 262,537 |
| Construction Loans | 180,683 | 320,195 | 39,572 | 190,059 |
| Consumer: |  |  |  |  |
| Auto loans | 11,432 | 11,432 | 1,456 | 11,090 |
| Finance leases | 2,019 | 2,019 | 78 | 1,987 |
| Other consumer loans | 11,886 | 13,617 | 2,346 | 11,355 |
|  | \$ 1,465,294 | \$ 1,785,534 | \$ 221,749 | \$ 1,434,599 |

Interest income of approximately $\$ 8.6$ million was recognized on impaired loans for the first quarter of 2012.

## Table of Contents

The following table show the activity for impaired loans and the related specific reserve during the first quarter of 2013:

| Impaired Loans: | Quarter <br> March 31, 2013 <br> (In thousanss |
| :--- | ---: | ---: |
| Balance at beginning of period | $\$, 465,294$ |
| Loans determined impaired during the period | 94,568 |
| Net charge-offs | $(176,367)$ |
| Loans sold, net of charge-offs | $(89,653)$ |
| Increases to impaired loans-additional disbursments | 5,257 |
| Transfer of loans to held for sale, net of charges-offs | $(147,100)$ |
| Foreclosures | $(16,165)$ |
| Loans no longer considered impaired | $(23,420)$ |
| Paid in full or partial payments | $\$ \quad 1,100,265$ |


|  | Quarter ended <br> March 31, 2013 <br> (In thousands) |  |
| :--- | ---: | ---: |
| Specific Reserve: | $\$$ | 221,749 |
| Balance at beginning of period | 98,646 |  |
| Provision for loan losses | $(176,367)$ |  |
| Net charge-offs | $\$$ | 144,028 |

## Acquired loans including PCI Loans

On May 30, 2012, the Corporation reentered the credit card business with the acquisition of an approximate $\$ 406$ million portfolio of FirstBank-branded credit card loans from FIA Card Services ( FIA ). These loans were recorded on the Consolidated Statement of Financial Condition at estimated fair value on the acquisition date of $\$ 368.9$ million. The Corporation concluded that a portion of these acquired loans were PCI loans. PCI loans are acquired loans with evidence of credit quality deterioration since origination for which it is probable at the date of purchase that the Corporation will be unable to collect all contractually required payments. The loans that the Corporation concluded were credit impaired had a contractual outstanding unpaid principal and interest balance at acquisition of $\$ 34.6$ million and an estimated fair value of $\$ 15.7$ million. Given that the initial fair value of these loans included an estimate of credit losses expected to be realized over the remaining lives of the loans, the Corporation s subsequent accounting for PCI loans differs from the accounting for non PCI loans; therefore, the Corporation separately tracks and reports PCI loans and excludes these loans from delinquency and nonperforming loan statistics.

## Initial Fair Value and Accretable Yield of PCI Loans

At acquisition, the Corporation estimated the cash flows the Corporation expected to collect on credit card loans acquired with a deteriorated credit quality. Under the accounting guidance for PCI loans, the difference between the contractually required payments and the cash flows expected to be collected at acquisition is referred to as the nonaccretable difference. This difference is neither accreted into income nor recorded on the Corporation s Consolidated Statement of Financial Condition. The excess of cash flows expected to be collected over the estimated fair value is referred to as the accretable yield and is recognized in interest income over the remaining life of the loans, using the effective-yield method. The table below displays the contractually required principal and interest, cash flows expected to be collected and the fair value at acquisition related to PCI the loans the Corporation acquired. The table also displays the nonaccretable difference and the accretable yield at acquisition.

## Table of Contents

|  | At acquisition <br> Purchased Credit- <br> Impaired Loans |  |
| :--- | :---: | :---: |
| (In thousands) | $\$$ | 34,577 |
| Contractually outstanding principal and interest at acquisition |  | $(15,408)$ |
| Less: Nonaccretable difference |  | 19,169 |
| Cash flows expected to be collected at acquisition | $(3,451)$ |  |
| Less: Accretable yield | $\$$ | 15,718 |

Outstanding balance and Carrying value of PCI loans
The table below presents the outstanding contractual principal balance and carrying value of the PCI loans as of March 31, 2013:

|  | Purchased Credit- <br> (In thousands) | Impaired Loans |
| :--- | :--- | ---: |
| Contractual balance | $\$ \quad 27,062$ |  |
| Carrying value | 9,224 |  |

Changes in accretable yield of acquired loans

Subsequent to acquisition, the Corporation is required to periodically evaluate its estimate of cash flows expected to be collected. These evaluations, performed quarterly, require the continued use of key assumptions and estimates, similar to the initial estimate of fair value. Subsequent changes in the estimated cash flows expected to be collected may result in changes in the accretable yield and nonaccretable difference or reclassifications from nonaccretable yield to accretable. Increases in the cash flows expected to be collected will generally result in an increase in interest income over the remaining life of the loan or pool of loans. Decreases in expected cash flows due to further credit deterioration will generally result in an impairment charge recognized in the Corporation sprovision for loan and lease losses, resulting in an increase to the allowance for loan losses. During the first quarter of 2013, the Corporation did not record charges to the provision for loan losses related to PCI loans.

The following table presents changes in the accretable yield related to the PCI loans acquired from FIA:

|  | PCI Loans |
| :--- | :---: | :---: |
| (In thousands) | 3,451 |
| Accretable yield at acquisition | $(1,280)$ |
| Accretion recognized in earnings | 2,171 |
|  | $(1,352)$ |
| Accretable yield as of December 31, 2012 | $(462)$ |
| Reclassification to nonaccretable |  |
| Accretion recognized in earnings | $\$ 357$ |

## Table of Contents

The Corporation purchased during the first quarter of 2013, $\$ 57.5$ million of residential mortgage loans consistent with a strategic program established by the Corporation in 2005 to purchase ongoing residential mortgage loan production from mortgage bankers in Puerto Rico. Generally, the loans purchased from mortgage bankers were conforming residential mortgage loans. Purchases of conforming residential mortgage loans provide the Corporation the flexibility to retain or sell the loans, including through securitization transactions depending upon whether the Corporation wants to retain high-yielding loans and improve net interest margins or generate profits by selling loans. When the Corporation sells such loans, it generally keeps the servicing of the loans.

In the ordinary course of business, the Corporation sells residential mortgage loans (originated or purchased) to the Government National Mortgage Association ( GNMA ) and government-sponsored entities (GSEs ). GNMA and GSEs, such as Fannie Mae ( FNMA ) and Freddie Mac ( FHLMC ), generally securitize the transferred loans into mortgage-backed securities for sale into the secondary market. The Corporation sold approximately $\$ 59.6$ million of performing residential mortgage loans in the secondary market to FNMA and FHLMC during the first quarter of 2013. Also, the Corporation securitized $\$ 69.9$ million of FHA/VA mortgage loans into GNMA mortgage-backed securities during the first quarter of 2013. The Corporation s continuing involvement in these loan sales consists primarily of servicing the loans. In addition, the Corporation agreed to repurchase loans when it breaches any of the representations and warranties included in the sale agreement. These representations and warranties are consistent with the GSEs selling and servicing guidelines (i.e., ensuring that the mortgage was properly underwritten according to established guidelines).

For loans sold to GNMA, the Corporation holds an option to repurchase individual delinquent loans issued on or after January 1, 2003 when the borrower fails to make any payment for three consecutive months. This option gives the Corporation the ability, but not the obligation, to repurchase the delinquent loans at par without prior authorization from GNMA.

Under ASC Topic 860, once the Corporation has the unilateral ability to repurchase the delinquent loan, it is considered to have regained effective control over the loan and is required to recognize the loan and a corresponding repurchase liability on the balance sheet regardless of the Corporation s intent to repurchase the loan.

During the first quarter of 2013, the Corporation repurchased pursuant to its repurchase option with GNMA $\$ 14.3$ million of loans previously sold to GNMA. The principal balance of these loans is fully guaranteed and the risk of loss related to repurchases is generally limited to the difference between the delinquent interest payment advanced to GNMA computed at the loan $s$ interest rate and the interest payments reimbursed by FHA, which are computed at a pre-determined debenture rate. Repurchases of GNMA loans allow the Corporation, among other things, to maintain acceptable delinquency rates on outstanding GNMA pools and remain as a seller and servicer in good standing with GNMA. The Corporation generally remediates any breach of representations and warranties related to the underwriting of such loans according to established GNMA guidelines without incurring losses. The Corporation does not maintain a liability for estimated losses as a result of breaches in representations and warranties.

Loan sales to FNMA and FHLMC are without recourse in relation to the future performance of the loans. The Corporation repurchased at par loans previously sold to FNMA and FHLMC in the amount of $\$ 0.6$ million during the first quarter of 2013. The Corporation s risk of loss with respect to these loans is also minimal as these repurchased loans are generally performing loans with documentation deficiencies. The amount of loan repurchases over the last three years represents less than $2 \%$ of total sales of loans to FNMA and FHLMC and subsequent losses are estimated to have been less than $\$ 0.3$ million. As a consequence, the Corporation does not maintain a liability for estimated losses on loans expected to be repurchased as a result of breaches in loan and servicer representations and warranties.

## Bulk Sale of Assets and Transfer of Loans to Held For Sale

During the first quarter of 2013, the Corporation entered into three separate agreements to sell classified and non-performing loans. On March 28, 2013, the Corporation completed the sale of adversely classified loans with a book value of $\$ 211.4$ million ( $\$ 100.1$ million of commercial and industrial loans, $\$ 68.8$ million of commercial mortgage loans, $\$ 41.3$ million of construction loans, and $\$ 1.2$ million of residential mortgage loans), and $\$ 6.3$ million of other real estate owned ( OREO ) properties in a cash transaction. Included in the bulk sale was $\$ 185.0$ million of non-performing assets. The sales price of this bulk sale was $\$ 120.2$ million, or $55 \%$ of the book value before reserves, for the $\$ 217.7$ million of loans and OREO and $\$ 1.3$ million of other related receivables. Approximately $\$ 39.9$ million of reserves had already been allocated to the loans. This transaction resulted in total charge-offs of $\$ 98.5$ million and an incremental loss of $\$ 58.9$ million, reflected in the provision for loan and lease losses for the first quarter of 2013. In addition, the Corporation recorded $\$ 3.9$ million of professional fees specifically related to the bulk sale of assets. This transaction resulted in a total loss of $\$ 62.8$ million.

The other two agreements consist of a Letter of Intent and a Definitive Agreement entered into during the first quarter of 2013 for the sale of non-performing loans with an aggregate book value of $\$ 101.4$ million. These two transactions are expected to close in 2013 and the loans were reclassified to held for sale in the first quarter of 2013. The recorded investment in these loans was written down to $\$ 80.8$ million, which resulted in charge-offs of $\$ 20.4$ million and an incremental net loss of $\$ 5.2$ million reflected in the provision for loan and lease losses for the first quarter
of 2013. The Corporation s primary goal with respect to these sales is to

## Table of Contents

accelerate the disposition of non-performing assets. In addition, the Corporation reclassified an additional $\$ 80.2$ million of commercial mortgage and construction non-performing loans to held for sale. The transfer of these additional loans to held for sale resulted in charge-offs of $\$ 15.5$ million.

## Loan Portfolio Concentration

The Corporation s primary lending area is Puerto Rico. The Corporation s banking subsidiary, First Bank, also lends in the USVI and BVI markets and in the United States (principally in the state of Florida). Of the total gross loans of $\$ 9.8$ billion as of March 31, 2013, approximately $85 \%$ have credit risk concentration in Puerto Rico, $8 \%$ in the United States, and $7 \%$ in the USVI and BVI.

As of March 31, 2013, the Corporation had $\$ 175.9$ million outstanding in credit facilities granted to the Puerto Rico government and/or its political subdivisions, up from $\$ 158.4$ million as of December 31, 2012, and $\$ 39.3$ million granted to the government of the Virgin Islands, up from $\$ 35.5$ million as of December 31, 2012. A substantial portion of these credit facilities consists of loans to municipalities in Puerto Rico for which the good faith, credit, and unlimited taxing power of the applicable municipality have been pledged to their repayment. Another portion of these obligations consists of loans to public corporations that obtain revenues from rates charged for services or products, such as electric power and water utilities. Public corporations have varying degrees of independence from the central government and many receive appropriations or other payments from it.

In addition to loans extended to government entities, the largest loan to one borrower as of March 31, 2013 in the amount of $\$ 252.2$ million is with one mortgage originator in Puerto Rico, Doral Financial Corporation. This commercial loan is secured by individual real-estate loans, mostly 1-4 residential mortgage loans.

## Troubled Debt Restructurings

The Corporation provides homeownership preservation assistance to its customers through a loss mitigation program in Puerto Rico that is similar to the government s Home Affordable Modification Program guidelines. Depending upon the nature of borrowers financial condition, restructurings or loan modifications through this program as well as other restructurings of individual commercial, commercial mortgage, construction, and residential mortgage loans in the U.S. mainland fit the definition of TDRs. A restructuring of a debt constitutes a TDR if the creditor for economic or legal reasons related to the debtor s financial difficulties grants a concession to the debtor that it would not otherwise consider. Modifications involve changes in one or more of the loan terms that bring a defaulted loan current and provide sustainable affordability. Changes may include the refinancing of any past-due amounts, including interest and escrow, the extension of the maturity of the loan and modifications of the loan rate. As of March 31, 2013, the Corporation s total TDR loans of $\$ 713.1$ million consisted of $\$ 412.8$ million of residential mortgage loans, $\$ 113.0$ million of commercial and industrial loans, $\$ 141.7$ million of commercial mortgage loans, $\$ 21.2$ million of construction loans, and $\$ 24.5$ million of consumer loans. Outstanding unfunded commitments on TDR loans amounted to $\$ 0.6$ million as of March 31, 2013.

The Corporation s loss mitigation programs for residential mortgage and consumer loans can provide for one or a combination of the following: movement of interest past due to the end of the loan, extension of the loan term, deferral of principal payments for a significant period of time, and reduction of interest rates either permanently (offered up to 2010) or for a period of up to two years (step-up rates). Additionally, in rare cases, the restructuring may provide for the forgiveness of contractually due principal or interest. Uncollected interest is added to the end of the loan term at the time of the restructuring and not recognized as income until collected or when the loan is paid off. These programs are available only to those borrowers who have defaulted, or are likely to default, permanently on their loan and would lose their homes in foreclosure action absent some lender concession. Nevertheless, if the Corporation is not reasonably assured that the borrower will comply with its contractual commitment, properties are foreclosed.

Prior to permanently modifying a loan, the Corporation may enter into trial modifications with certain borrowers. Trial modifications generally represent a three to six-month period during which the borrower makes monthly payments under the anticipated modified payment terms prior to a formal modification. Upon successful completion of a trial modification, the Corporation and the borrower enter into a permanent modification. TDR loans that are participating in or that have been offered a binding trial modification are classified as TDRs when the trial offer is made and continue to be classified as TDR regardless of whether the borrower enters into a permanent modification. As of March 31, 2013, we classified an additional $\$ 3.8$ million of residential mortgage loans as TDRs that were participating in or had been offered a trial modification.

For the commercial real estate, commercial and industrial, and the construction portfolios, at the time of the restructuring, the Corporation determines, on a loan-by-loan basis, whether a concession was granted for economic or legal reasons related to the borrower s financial difficulty. Concessions granted for commercial loans could include: reductions in interest rates to rates that are considered below market;

## Edgar Filing: FIRST BANCORP /PR/ - Form 10-Q

extension of repayment schedules and maturity dates beyond original contractual terms; waivers of borrower covenants; forgiveness of principal or interest; or other contract changes that would be considered a concession. The Corporation mitigates loan defaults for its commercial loan portfolios through its collections function. The function s objective is to

## Table of Contents

minimize both early stage delinquencies and losses upon default of commercial loans. In the case of commercial and industrial, commercial mortgage and construction loan portfolios, the Special Asset Group ( SAG ) focuses on strategies for the accelerated reduction of non-performing assets through note sales, short sales, loss mitigation programs, and sales of OREO. In addition to the management of the resolution process for problem loans, the SAG oversees collection efforts for all loans to prevent migration to the non-performing and/or adversely classified status. The SAG utilizes relationship officers, collection specialists, and attorneys. In the case of residential construction projects, the workout function monitors project specifics, such as project management and marketing, as deemed necessary. The SAG utilizes its collections infrastructure of workout collection officers, credit work-out specialists, in-house legal counsel, and third-party consultants. In the case of residential construction projects and large commercial loans, the function also utilizes third-party specialized consultants to monitor the residential and commercial construction projects in terms of construction, marketing and sales, and assists with the restructuring of large commercial loans. In addition, the Corporation extends, renews, and restructures loans with satisfactory credit profiles. Many commercial loan facilities are structured as lines of credit, which are mainly one year in term and therefore are required to be renewed annually. Other facilities may be restructured or extended from time to time based upon changes in the borrower s business needs, use of funds, timing of completion of projects, and other factors. If the borrower is not deemed to have financial difficulties, extensions, renewals, and restructurings are done in the normal course of business and not considered concessions, and the loans continue to be recorded as performing.

## Table of Contents

Selected information on TDRs that includes the recorded investment by loan class and modification type is summarized in the following tables. This information reflects all TDRs:

| (In Thousands) | Interest rate below market | Maturity or term extension |  |  | March 3 | 20 |  | Other ${ }^{(1)}$ |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Combination of reduction in interest rate and extension of maturity |  | Forgiveness of principal and/or interest |  |  |  |  |
| Troubled Debt Restructurings: |  |  |  |  |  |  |  |  |  |  |
| Non - FHA/VA Residential Mortgage loans | \$ 23,871 | \$ | 7,175 | \$ | 331,878 | \$ |  | \$ | 49,839 | \$ 412,763 |
| Commercial Mortgage Loans | 41,828 |  | 13,127 |  | 79,654 |  |  |  | 7,089 | 141,698 |
| Commercial and Industrial Loans | 23,479 |  | 8,665 |  | 14,263 |  | 7,740 |  | 58,827 | 112,974 |
| Construction Loans | 6,707 |  | 4,336 |  | 9,087 |  |  |  | 1,075 | 21,205 |
| Consumer Loans - Auto |  |  | 929 |  | 7,900 |  |  |  | 3,432 | 12,261 |
| Finance Leases |  |  | 1,374 |  | 729 |  |  |  |  | 2,103 |
| Consumer Loans - Other | 380 |  | 401 |  | 7,280 |  |  |  | 2,072 | 10,133 |
| Total Troubled Debt Restructurings ${ }^{(2)}$ | \$ 96,265 | \$ | 36,007 | \$ | 450,791 | \$ | 7,740 |  | 22,334 | \$ 713,137 |

(1) Other concessions granted by the Corporation include deferral of principal and/or interest payments for a period longer than what would be considered insignificant, payment plans under judicial stipulation or a combination of the concessions listed in the table.
(2) Included in the bulk sale of assets completed during the first quarter of 2013 was $\$ 102.2$ million of TDRs and the transfer of loans to held for sale included TDRs with a book value of $\$ 158.4$ million at the time of the transfer. The carrying value of the TDRs transferred to held for sale amounted to $\$ 131.6$ million as of March 31, 2013.

## Table of Contents

| (In Thousands) | Interest rate below market | Maturity or term extension |  | Combinationof reduction ininterest rateandextensionof maturity |  | mber 31, 201 <br> Forgiveness <br> of principal and/or interest |  | Forbearance agreement (1) |  | Other ${ }^{(2)}$ |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Troubled Debt Restructurings: |  |  |  |  |  |  |  |  |  |  |  |  |
| Non - FHA/VA Residential Mortgage loans | \$ 21,288 | \$ | 4,178 | \$ | 338,731 | \$ |  | \$ |  | \$ | 47,687 | \$ 411,884 |
| Commercial Mortgage Loans | 103,203 |  | 15,578 |  | 105,695 |  | 46,855 |  |  |  | 16,332 | 287,663 |
| Commercial and Industrial Loans | 28,761 |  | 15,567 |  | 26,054 |  | 11,951 |  | 9,492 |  | 41,244 | 133,069 |
| Construction Loans | 6,441 |  | 4,195 |  | 9,160 |  |  |  | 61,898 |  | 4,499 | 86,193 |
| Consumer Loans - Auto |  |  | 1,012 |  | 7,452 |  |  |  |  |  | 2,968 | 11,432 |
| Finance Leases |  |  | 1,512 |  | 507 |  |  |  |  |  |  | 2,019 |
| Consumer Loans - Other | 451 |  | 438 |  | 6,472 |  |  |  |  |  | 2,109 | 9,470 |
| Total Troubled Debt Restructurings | \$ 160,144 | \$ | 42,480 | \$ | 494,071 | \$ | 58,806 | \$ | 71,390 |  | 114,839 | \$ 941,730 |

(1) Mainly related to one construction relationship amounting to $\$ 53.4$ million.
(2) Other concessions granted by the Corporation include deferral of principal and/or interest payments for a period longer than what would be considered insignificant, payment plans under judicial stipulation or a combination of the concessions listed in the table.
The following table presents the Corporation s TDR activity

|  | Quarter Ended <br> March 31, 2013 |  |
| :--- | ---: | ---: |
| (In Thousands) | $\$$ | 941,730 |
| Beginning Balance of TDRs | 56,503 |  |
| New TDRs | 1,765 |  |
| Increases to existing TDRs - additional disbursements | $(82,164)$ |  |
| Charge-offs post modification | $(56,284)$ |  |
| Sales, net of charge-offs | $(3,681)$ |  |
| Foreclosures | $(304)$ |  |
| Removed from TDR classification | $(131,649)$ |  |
| TDRs transferred to held for sale | $(12,779)$ |  |
| Paid-off and partial payments | $\$$ | 713,137 |

TDRs are classified as either accrual or nonaccrual loans. A loan on nonaccrual and restructured as a TDR will remain on nonaccrual status until the borrower has proven the ability to perform under the modified structure generally for a minimum of six months and there is evidence that such payments can and are likely to continue as agreed. Performance prior to the restructuring, or significant events that coincide with the restructuring, are included in assessing whether the borrower can meet the new terms and may result in the loans being returned to accrual at the time of the restructuring or after a shorter performance period. If the borrower $s$ ability to meet the revised payment schedule is uncertain, the loan remains classified as a nonaccrual loan. Loan modifications increase the Corporation s interest income by returning a non-performing loan to performing status, if applicable, increase cash flows by providing for payments to be made by the borrower, and avoid increases in foreclosure and OREO costs. The Corporation continues to consider a modified loan as an impaired loan for purposes of estimating the allowance for loan and lease losses. A TDR loan that specifies an interest rate that at the time of the restructuring is greater than or equal to the rate the Corporation is willing to accept for a new loan with comparable risk may not be reported as a TDR or an impaired loan in the calendar years subsequent to the restructuring if it is in compliance with its modified terms. During the quarter ended March 31, 2013, $\$ 0.3$ million was removed from the TDR classification, as reflected in the table above.

## Table of Contents

The following table provides a breakdown between accrual and nonaccrual status of TDRs:

| (In Thousands) | March 31, 2013 <br> Nonaccrual <br> $(\mathbf{1 ) ( 2 )}$ |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
| Non - FHA/VA Residential Mortgage loans | $\$ 282,162$ | $\$$ | 130,601 | Total TDRs |
| Commercial Mortgage Loans | 67,426 | 74,272 | 141,698 |  |
| Commercial and Industrial Loans | 63,854 | 49,119 | 112,973 |  |
| Construction Loans | 2,727 | 18,480 | 21,207 |  |
| Consumer Loans - Auto | 7,233 | 5,028 | 12,261 |  |
| Finance Leases | 2,039 | 63 | 2,102 |  |
| Consumer Loans - Other | 7,397 |  | 2,736 | 10,133 |
|  |  |  |  |  |
| Total Troubled Debt Restructurings | $\$ 432,838$ | $\$$ | 280,299 | $\$ 713,137$ |

(1) Included in non-accrual loans are $\$ 78.2$ million in loans that are performing under the terms of the restructuring agreement but are reported in non-accrual status until the restructured loans meet the criteria of sustained payment performance under the revised terms for reinstatement to accrual status and there is no doubt about full collectibility.
(2) Excludes non-accrual TDRs transferred to held for sale with a carrying value of $\$ 131.6$ million as of March 31, 2013.

| (In Thousands) | December 31, 2012 <br> Nonaccrual <br> $(\mathbf{1})$ |  |  | Total TDRs |
| :--- | ---: | ---: | ---: | ---: |
| Non - FHA/VA Residential Mortgage loans | Accrual | $\$ 287,198$ | $\$ 124,686$ | $\$ 411,884$ |
| Commercial Mortgage Loans | 163,079 | 124,584 | 287,663 |  |
| Commercial and Industrial Loans | 36,688 | 96,381 | 133,069 |  |
| Construction Loans | 2,554 | 83,639 | 86,193 |  |
| Consumer Loans - Auto | 6,615 | 4,817 | 11,432 |  |
| Finance Leases | 1,900 | 119 | 2,019 |  |
| Consumer Loans - Other | 6,744 | 2,726 | 9,470 |  |
|  |  |  |  |  |
| Total Troubled Debt Restructurings | $\$ 504,778$ | $\$ 436,952$ | $\$ 941,730$ |  |

(1) Included in non-accrual loans are $\$ 197.2$ million in loans that are performing under the terms of the restructuring agreement but are reported in non-accrual status until the restructured loans meet the criteria of sustained payment performance under the revised terms for reinstatement to accrual status and there is no doubt about full collectability.
TDRs exclude restructured mortgage loans that are government guaranteed (i.e., FHA/VA loans) totaling $\$ 91.4$ million. The Corporation excludes government guaranteed loans from TDRs given that in the event that the borrower defaults on the loan, the principal and interest (debenture rate) are guaranteed by the U.S. government; therefore, the risk of loss on these types of loans is very low. The Corporation does not consider loans with government guarantees to be impaired loans for the purpose of calculating the allowance for loan and lease losses.

## Table of Contents

Loan modifications that are considered TDRs completed during the first quarter of 2013 and 2012 were as follows:

| (Dollars in thousands) | Quarter ended March 31, 2013 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Number of contracts | Pre-modification Outstanding Recorded Investment |  | Post-Modification Outstanding Recorded Investment |  |
| Troubled Debt Restructurings: |  |  |  |  |  |
| Non - FHA/VA Residential Mortgage loans | 73 | \$ | 9,763 | \$ | 9,787 |
| Commercial Mortgage Loans |  |  |  |  |  |
| Commercial and Industrial Loans | 7 |  | 66,886 |  | 41,498 |
| Construction Loans | 1 |  | 196 |  | 196 |
| Consumer Loans - Auto | 143 |  | 1,923 |  | 1,923 |
| Finance Leases | 19 |  | 312 |  | 312 |
| Consumer Loans - Other | 363 |  | 1,647 |  | 1,647 |
| Total Troubled Debt Restructurings | 606 | \$ | 80,727 | \$ | 55,363 |


| (Dollars in thousands) | Quarter ended March 31, 2012 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Number of contracts | Pre-modification Outstanding Recorded Investment |  | Post-Modification Outstanding Recorded Investment |  |
| Troubled Debt Restructurings: |  |  |  |  |  |
| Non - FHA/VA Residential Mortgage loans | 155 | \$ | 24,792 | \$ | 25,095 |
| Commercial Mortgage Loans | 15 |  | 13,290 |  | 13,326 |
| Commercial and Industrial Loans | 31 |  | 28,147 |  | 24,890 |
| Construction Loans | 1 |  | 724 |  | 724 |
| Consumer Loans - Auto | 154 |  | 1,796 |  | 1,796 |
| Finance Leases | 32 |  | 619 |  | 619 |
| Consumer Loans - Other | 297 |  | 1,818 |  | 1,818 |
| Total Troubled Debt Restructurings | 685 | \$ | 71,186 | \$ | 68,268 |

Recidivism, or the borrower defaulting on its obligation pursuant to a modified loan, results in the loan once again becoming a non-performing loan. Recidivism occurs at a notably higher rate than do defaults on new origination loans, so modified loans present a higher risk of loss than do new origination loans. The Corporation considers a loan to have defaulted if the borrower has failed to make payments of either principal, interest, or both for a period of 90 days or more.

Loan modifications considered troubled debt restructurings that defaulted during the quarters ended March 31, 2013 and March 31, 2012 and had been modified in a TDR during the 12 -months preceding the default date were as follows:

| (Dollars in Thousands) | Quarter ended March 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  |  | 2012 |  |  |
|  | Number of contracts | Recorded <br> Investment |  | Number of contracts | Recorded <br> Investment |  |
| Non - FHA/VA Residential Mortgage loans | 45 | \$ | 7,525 | 53 | \$ | 7,356 |
| Commercial Mortgage Loans | 1 |  | 46,102 | 4 |  | 2,047 |
| Commercial and Industrial Loans | 2 |  | 3,829 | 3 |  | 5,894 |
| Construction Loans |  |  |  |  |  |  |
| Consumer Loans - Auto | 2 |  | 17 |  |  |  |

## Edgar Filing: FIRST BANCORP /PR/ - Form 10-Q

| Consumer Loans - Other | 5 |  | 82 |  |  | 67 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Finance Leases |  |  |  | 2 |  |  |
| Total | 55 | $\$$ | 57,555 | 62 | $\$$ | 15,364 |

For certain TDRs, the Corporation splits the loans into two new notes, A and B notes. The A note is restructured to comply with the Corporation s lending standards at current market rates, and is tailored to suit the customer s ability to make timely interest and principal payments. The B note includes the granting of the concession to the borrower and varies by situation. The B note is charged off but the obligation is not forgiven to the borrower, and any payments collected are accounted for as recoveries. At the time of

## Table of Contents

restructuring, the A note is identified and classified as a TDR. If the loan performs for at least six months according to the modified terms, the A note may be returned to accrual status. The borrower s payment performance prior to the restructuring is included in assessing whether the borrower can meet the new terms and may result in the loans being returned to accrual status at the time of the restructuring. In the periods following the calendar year in which a loan was restructured, the A Note may no longer be reported as a TDR if it is on accrual, is in compliance with its modified terms, and yields a market rate (as determined and documented at the time of the restructure).

The recorded investment in loans held for investment restructured using the $\mathrm{A} / \mathrm{B}$ note restructure workout strategy was approximately $\$ 93.9$ million at March 31, 2013. The following table provides additional information about the volume of this type of loan restructuring and the effect on the allowance for loan and lease losses in the first quarter of 2013 and 2012:

| (In thousands) | March 31, 2013 | March 31, 2012 |  |  |
| :--- | :---: | :---: | :---: | :---: |
| Principal balance deemed collectible at end of period | $\$$ | 93,897 | $\$$ | 126,415 |
| Amount charged off | $\$$ | 25,389 | $\$$ | 1,949 |
| Charges to the provision for loan losses | $\$$ | 1,556 | $\$$ | 1,051 |
| Allowance for loan losses at end of period | $\$$ | 2,577 | $\$$ | 4,971 |

The transfer of loans to held for sale during the first quarter of 2013 includes a relationship restructured through a loan split with a carrying value of $\$ 50$ million as of March 31, 2013. The reserve allocated to this relationship immediately prior to the transfer to held for sale amounted to $\$ 9.3$ million, which is the amount of charge-offs recorded in the first quarter of 2013. This relationship was placed into non-accrual status during the first quarter of 2013. In addition, loans restructured through a split with a book value of $\$ 17.7$ million were included as part of the bulk sale of loans.

Of the loans held for investment comprising the $\$ 93.9$ million that have been deemed collectible, approximately $\$ 85.3$ million were placed in accruing status as the borrowers have exhibited a period of sustained performance. These loans continue to be individually evaluated for impairment purposes.

## Table of Contents

## NOTE 7 ALLOWANCE FOR LOAN AND LEASE LOSSES

The changes in the allowance for loan and lease losses were as follows:

| (In thousands) | Residential Mortgage Loans |  | Commercial <br> Mortgage Loans |  | Commercial \& Industrial Loans |  | Construction Loans |  | Consumer Loans |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Quarter ended March 31, 2013 |  |  |  |  |  |  |  |  |  |  |  |  |
| Allowance for loan and lease losses: |  |  |  |  |  |  |  |  |  |  |  |  |
| Beginning balance | \$ | 68,354 | \$ | 97,692 | \$ | 146,900 | \$ | 61,600 | \$ | 60,868 | \$ | 435,414 |
| Charge-offs |  | $(10,697)$ |  | $(15,999)$ |  | $(40,942)$ |  | $(25,859)$ |  | $(14,764)$ |  | $(108,261)$ |
| Charge-offs related to bulk sale |  | $(1,031)$ |  | $(40,057)$ |  | $(44,678)$ |  | $(12,753)$ |  |  |  | $(98,519)$ |
| Recoveries |  | 148 |  | 20 |  | 791 |  | 97 |  | 1,718 |  | 2,774 |
| Provision |  | 7,948 |  | 36,397 |  | 35,292 |  | 21,948 |  | 9,538 |  | 111,123 |
| Ending balance | \$ | 64,722 | \$ | 78,053 | \$ | 97,363 | \$ | 45,033 | \$ | 57,360 | \$ | 342,531 |
| Ending balance: specific reserve for impaired loans | \$ | 47,495 | \$ | 36,134 | \$ | 35,383 | \$ | 21,689 | \$ | 3,327 | \$ | 144,028 |
| Ending balance: purchased credit-impaired loans | \$ |  | \$ |  | \$ |  | \$ |  | \$ |  | \$ |  |
| Ending balance: general allowance | \$ | 17,227 | \$ | 41,919 | \$ | 61,980 | \$ | 23,344 | \$ | 54,033 | \$ | 198,503 |
| Loans held for investment: |  |  |  |  |  |  |  |  |  |  |  |  |
| Ending balance | \$ | 2,714,083 | \$ | 1,671,269 | \$ | 2,932,371 | \$ | 222,762 | \$ | 2,020,061 |  | ,560,546 |
| Ending balance: impaired loans | \$ | 579,305 | \$ | 203,500 | \$ | 222,814 | \$ | 68,027 | \$ | 26,619 |  | ,100,265 |
| Ending balance: purchased credit-impaired loans | \$ |  | \$ |  | \$ |  | \$ |  | \$ | 9,224 | \$ | 9,224 |
| Ending balance: loans with general allowance | \$ | 2,134,778 | \$ | 1,467,769 | \$ | 2,709,557 | \$ | 154,735 | \$ | 1,984,218 |  | ,451,057 |


| (In thousands) | Residential Mortgage Loans |  | Commercial Mortgage Loans |  | Commercial \& Industrial Loans |  | Construction Loans |  | Consumer Loans |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Quarter ended March 31, 2012 |  |  |  |  |  |  |  |  |  |  |  |  |
| Allowance for loan and lease losses: |  |  |  |  |  |  |  |  |  |  |  |  |
| Beginning balance | \$ | 68,678 | \$ | 108,992 | \$ | 164,490 | \$ | 91,386 | \$ | 60,371 | \$ | 493,917 |
| Charge-offs |  | $(5,858)$ |  | $(3,624)$ |  | $(13,491)$ |  | $(17,543)$ |  | $(10,487)$ |  | $(51,003)$ |
| Recoveries |  | 127 |  | 30 |  | 822 |  | 2,151 |  | 1,702 |  | 4,832 |
| Provision |  | 2,336 |  | 1,578 |  | 20,158 |  | 7,716 |  | 4,409 |  | 36,197 |
| Ending balance | \$ | 65,283 | \$ | 106,976 | \$ | 171,979 | \$ | 83,710 | \$ | 55,995 | \$ | 483,943 |
| Ending balance: specific reserve for impaired loans | \$ | 47,105 | \$ | 57,932 | \$ | 67,248 | \$ | 46,796 | \$ | 5,495 | \$ | 224,576 |
| Ending balance: general allowance | \$ | 18,178 | \$ | 49,044 | \$ | 104,731 | \$ | 36,914 | \$ | 50,500 | \$ | 259,367 |

## Edgar Filing: FIRST BANCORP /PR/ - Form 10-Q

## Loans held for investment:

| Ending balance | $\$$ | $2,799,224$ | $\$$ | $1,500,746$ | $\$$ | $4,043,933$ | $\$$ | 399,056 | $\$$ | $1,552,826$ | $\$ 10,295,785$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Ending balance: impaired loans | $\$$ | 600,651 | $\$$ | 367,533 | $\$$ | 261,438 | $\$$ | 222,599 | $\$$ | 24,811 | $\$ 1,477,032$ |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Ending balance: loans with general <br> allowance | $\$ 2,198,573$ | $\$$ | $1,133,213$ | $\$$ | $3,782,495$ | $\$$ | 176,457 | $\$$ | $1,528,015$ | $\$ 8,818,753$ |  |

The bulk sale of approximately $\$ 217.7$ million of adversely classified assets, resulted in charge-offs of approximately $\$ 98.5$ million. In determining the historical loss rate for the computation of the general reserve, the Corporation includes the portion of these charge-offs that were related to the acceleration of previously reserved credit losses amounting to approximately $\$ 39.9$ million. The Corporation considered that the portion not deemed credit related losses was not indicative of the ultimate losses that may have occurred had the assets been resolved on an individual basis, over time and not on a steeply discounted bulk sale. A transaction, such as this one entered into to expedite the reduction of non-performing and adversely classified asset, that is unusual and deemed not reflective of normal charge-off history can be excluded from an historical analysis.

## Table of Contents

As of March 31, 2013, the Corporation maintained a $\$ 0.7$ million reserve for unfunded loan commitments mainly related to outstanding construction and commercial and industrial loan commitments. The reserve for unfunded loan commitments is an estimate of the losses inherent in off-balance sheet loan commitments at the balance sheet date. It is calculated by multiplying an estimated loss factor by an estimated probability of funding, and then by the period-end amounts for unfunded commitments. The reserve for unfunded loan commitments is included as part of accounts payable and other liabilities in the consolidated statement of financial condition.

## NOTE 8 LOANS HELD FOR SALE

The Corporation s loans held-for-sale portfolio was composed of:

|  | March 31, <br> $\mathbf{2 0 1 3}$ <br> (In thousands) | December 31, <br> 2012 |  |
| :--- | :---: | :---: | :---: |
| Residential mortgage loans | $\$ 127,776$ |  | $\$ 2,753$ |
| Construction loans | 57,056 |  |  |
| Commercial and Industrial loans |  |  | 1,178 |
| Commercial Mortgage loans | 90,939 |  | 1,463 |
| Total | $\$ 275,771$ | $\$$ | 85,394 |

## Table of Contents

Non-performing loans held for sale totaled $\$ 148.0$ million as of March 31, 2013 ( $\$ 90.9$ million commercial mortgage and $\$ 57.1$ million construction loans) and $\$ 2.2$ million ( $\$ 1.1$ million commercial and industrial and $\$ 1.1$ million commercial mortgage) as of December 31, 2012. As previously discussed, during the first quarter of 2013 the Corporation transferred to held for sale $\$ 181.6$ million of non-performing loans, including $\$ 101.4$ million with agreements signed for sale. In connection with the transfer the recorded charge-offs of $\$ 36.0$ million in the first quarter of 2013.

## NOTE 9 DERIVATIVE INSTRUMENTS AND HEDGING ACTIVITIES

One of the market risks facing the Corporation is interest rate risk, which includes the risk that changes in interest rates will result in changes in the value of the Corporation $s$ assets or liabilities and the risk that net interest income from its loan and investment portfolios will be adversely affected by changes in interest rates. The overall objective of the Corporation s interest rate risk management activities is to reduce the variability of earnings caused by changes in interest rates.

The Corporation designates a derivative as a fair value hedge, cash flow hedge or as an economic undesignated hedge when it enters into the derivative contract. As of March 31, 2013 and December 31, 2012, all derivatives held by the Corporation were considered economic undesignated hedges. These undesignated hedges are recorded at fair value with the resulting gain or loss recognized in current earnings.

The following summarizes the principal derivative activities used by the Corporation in managing interest rate risk:

Interest rate cap agreements - Interest rate cap agreements provide the right to receive cash if a reference interest rate rises above a contractual rate. The value increases as the reference interest rate rises. The Corporation enters into interest rate cap agreements for protection from rising interest rates. Specifically, the interest rate on certain of the Corporation s commercial loans to other financial institutions is generally a variable rate limited to the weighted average coupon of the referenced residential mortgage collateral, less a contractual servicing fee.

Interest rate swaps - Interest rate swap agreements generally involve the exchange of fixed and floating-rate interest payment obligations without the exchange of the underlying notional principal amount. As of March 31, 2013 and December 31, 2012, most of the interest rate swaps outstanding are used for protection against rising interest rates. Similar to unrealized gains and losses arising from changes in fair value, net interest settlements on interest rate swaps are recorded as an adjustment to interest income or interest expense depending on whether an asset or liability is being economically hedged.

Forward Contracts - Forward contracts are sales of to-be-announced ( TBA ) mortgage-backed securities that will settle over the standard delivery date and do not qualify as regular way security trades. Regular-way security trades are contracts with no net settlement provision and no market mechanism to facilitate net settlement and they provide for delivery of a security within the time generally established by regulations or conventions in the market place or exchange in which the transaction is being executed. The forward sales are considered derivative instruments that need to be marked-to-market. These securities are used to economically hedge the FHA/VA residential mortgage loans securitizations of the mortgage-banking operations. Unrealized gains (losses) are recognized as part of mortgage banking activities in the Consolidated Statements of Income (Loss).

To satisfy the needs of its customers, the Corporation may enter into nonhedging transactions. On these transactions, generally, the Corporation participates as a buyer in one of the agreements and as a seller in the other agreement under the same terms and conditions.

In addition, the Corporation enters into certain contracts with embedded derivatives that do not require separate accounting as these are clearly and closely related to the economic characteristics of the host contract. When the embedded derivative possesses economic characteristics that are not clearly and closely related to the economic characteristics of the host contract, it is bifurcated, carried at fair value, and designated as a trading or nonhedging derivative instrument.

## Table of Contents

The following table summarizes the notional amounts of all derivative instruments:

|  | $\begin{array}{c}\text { Notional Amounts } \\ \text { As of } \\ \text { March 31, } \\ \mathbf{2 0 1 3} \\ \text { (In thousands) }\end{array}$ |  |  |
| :--- | :---: | :---: | :---: |
| December 31, |  |  |  |
| 2012 |  |  |  |$]$

Notional amounts are presented on a gross basis with no netting of offseting exposure positions.
The following table summarizes the fair value of derivative instruments and the location in the Statement of Financial Condition:


The following table summarizes the effect of derivative instruments on the Statement of Income (Loss):

|  | Location of Gain or (loss) | Gain (or Loss) <br> Quarter Ended |
| :--- | :---: | :---: |
| (In thousands) |  | March 31, |
|  | Recognized in Income on | $\left.2013 \begin{array}{c}2012\end{array}\right)$ |

## Edgar Filing: FIRST BANCORP /PR/ - Form 10-Q

## Derivatives

|  | Derivatives | (In thousands) |  |
| :---: | :---: | :---: | :---: |
| ECONOMIC UNDESIGNATED HEDGES: |  |  |  |
| Interest rate contracts: |  |  |  |
| Interest rate swap agreements used to hedge fixed-rate loans | Interest income Loans | \$ 390 | \$ 332 |
| Written and purchased interest rate cap agreements | Interest income loans | 10 |  |
| Forward contracts: |  |  |  |
| Sales of TBA GNMA MBS pools | Mortgage Banking Activities | (105) | 173 |
| Total gain on derivatives |  | \$ 295 | \$ 505 |

Derivative instruments, such as interest rate swaps, are subject to market risk. As is the case with investment securities, the market value of derivative instruments is largely a function of the financial market s expectations regarding the future direction of interest rates. Accordingly, current market values are not necessarily indicative of the future impact of derivative instruments on earnings. This will depend, for the most part, on the shape of the yield curve, the level of interest rates, as well as the expectations for rates in the future.

## Table of Contents

A summary of interest rate swaps follows:

|  | As of <br> March 31, <br> $\mathbf{2 0 1 3}$ <br> (Dollars in thousands) | As of <br> December 31, <br> 2012 |
| :--- | :---: | :---: |
| Pay fixed/receive floating: | $\$ 37,796$ | $\$$ |
| Notional amount | $2.04 \%$ | 38,097 |
| Weighted-average receive rate at period end | $6.81 \%$ | $2.06 \%$ |
| Weighted-average pay rate at period end |  | $6.82 \%$ |
| Floating rates range from 167 to 252 basis points over 3-month |  |  |
| LIBOR |  |  |

As of March 31, 2013, the Corporation has not entered into any derivative instrument containing credit-risk-related contingent features.

## Table of Contents

## NOTE 10 OFFSETTING OF ASSETS AND LIABILITIES

The Corporation enters into master agreements with counterparties that may allow for netting of exposures in the event of default, primarily related to derivatives and repurchase agreements.

Offsetting of Financial Assets and Derivative Assets

In thousands
As of March 31, 2013


As of December 31, 2012


Offsetting of Financial Liabilities and Derivative Liabilities

In thousands
As of March 31, 2013


|  | Gross <br> Amounts of Recognized Liabilities |  | Gross <br> Amounts <br> Offset in the <br> Statement of <br> Financial Position | Net Amounts of <br> Liabilities Presented in the <br> Statement of Financial Position |  |  | ss Amoun <br> Stat <br> Finan <br> ancial <br> uments | Cash Collateral Received | Net Amount |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Description |  |  |  |  |  |  |  |  |  |
| Derivatives | \$ | 5,486 | \$ | \$ | 5,486 | \$ | $(5,486)$ | \$ | \$ |
| Repurchase agreements |  | 600,000 |  |  | 600,000 |  | $(600,000)$ |  |  |
| Total | \$ | 605,486 | \$ | \$ | 605,486 | \$ | $(605,486)$ | \$ | \$ |

## Table of Contents

## NOTE 11 GOODWILL AND OTHER INTANGIBLES

Goodwill as of March 31, 2013 and December 31, 2012 amounted to $\$ 28.1$ million, recognized as part of Other Assets in the Consolidated Statement of Financial Condition. The Corporation conducted its annual evaluation of goodwill and intangibles during the fourth quarter of 2012.

The Corporation bypassed the qualitative assessment in 2012 and proceeded directly to perform the first step of the two-step goodwill impairment test. The Step 1 evaluation of goodwill allocated to the Florida reporting unit under both valuation approaches (market and discounted cash flow analysis) indicated that the fair value of the unit was above the carrying amount of its equity book value as of the valuation date (October 1), therefore, the completion of Step 2 was not required. Based on the analysis under both the market and discounted cash flow analysis, the estimated fair value of equity of the reporting unit was $\$ 181.5$ million, which is above the carrying amount of the entity, including goodwill, which approximated $\$ 160.4$ million. There have been no events related to the Florida reporting unit that could indicate potential goodwill impairment since the date of the last evaluation; therefore, no goodwill impairment evaluation was performed during the first quarter of 2013. Goodwill and other indefinite life intangibles are reviewed at least annually for impairment.

In connection with the acquisition of the FirstBank-branded credit card loan portfolio, in the second quarter of 2012, the Corporation recognized a purchased credit card relationship intangible of $\$ 24.5$ million, which is being amortized over the next 8.75 years on an accelerated basis based on the estimated attrition rate of the purchased credit card accounts, which reflects the pattern in which the economic benefits of the intangible asset are consumed. These benefits are consumed as the revenue stream generated by the cardholder relationship is realized.

The following table shows the gross amount and accumulated amortization of the Corporation sintangible assets recognized as part of Other Assets in the consolidated statement of financial condition:

|  | $\begin{gathered} \text { As of } \\ \text { March 31, } \\ 2013 \end{gathered}$ |  | $\begin{gathered} \text { As of } \\ \text { December 31, } \\ 2012 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Core deposit intangible: |  |  |  |  |
| Gross amount | \$ | 45,844 | \$ | 45,844 |
| Accumulated amortization |  | $(37,098)$ |  | $(36,509)$ |
| Net carrying amount | \$ | 8,746 | \$ | 9,335 |
| Remaining amortization period |  | 0.1 years |  | . 4 years |
| Purchased credit card relationship intangible: |  |  |  |  |
| Gross amount | \$ | 24,465 | \$ | 24,465 |
| Accumulated amortization |  | $(1,885)$ |  | (954) |
| Net carrying amount | \$ | 22,580 | \$ | 23,511 |

Remaining amortization period
8.8 years $\quad 9.0$ years

For each of the quarters ended March 31, 2013 and 2012, the amortization expense of core deposit intangibles amounted to $\$ 0.6$ million. For the quarter ended March 31, 2013, the amortization expense of the purchased credit card relationship intangible amounted to $\$ 0.9$ million.

## NOTE 12 NON CONSOLIDATED VARIABLE INTEREST ENTITIES AND SERVICING ASSETS

## Ginnie Mae

The Corporation typically transfers first lien residential mortgage loans in conjunction with GNMA securitization transactions in which the loans are exchanged for cash or securities that are readily redeemed for cash proceeds and servicing rights. The securities issued through these transactions are guaranteed by the issuer and, as such, under seller/servicer agreements the Corporation is required to service the loans in accordance with the issuers servicing guidelines and standards. As of March 31, 2013, the Corporation serviced loans securitized through GNMA with a principal balance of $\$ 807.5$ million.

## Table of Contents

## Trust Preferred Securities

In 2004, FBP Statutory Trust I, a financing subsidiary of the Corporation, sold to institutional investors $\$ 100$ million of its variable rate trust-preferred securities. The proceeds of the issuance, together with the proceeds of the purchase by the Corporation of $\$ 3.1$ million of FBP Statutory Trust I variable rate common securities, were used by FBP Statutory Trust I to purchase $\$ 103.1$ million aggregate principal amount of the Corporation s Junior Subordinated Deferrable Debentures. Also in 2004, FBP Statutory Trust II, a statutory trust that is wholly owned by the Corporation, sold to institutional investors $\$ 125$ million of its variable rate trust-preferred securities. The proceeds of the issuance, together with the proceeds of the purchase by the Corporation of $\$ 3.9$ million of FBP Statutory Trust II variable rate common securities, were used by FBP Statutory Trust II to purchase $\$ 128.9$ million aggregate principal amount of the Corporation s Junior Subordinated Deferrable Debentures. The debentures are presented in the Corporation s consolidated statement of financial condition as Other Borrowings, net of related issuance costs. The variable rate trust-preferred securities are fully and unconditionally guaranteed by the Corporation. The $\$ 100$ million Junior Subordinated Deferrable Debentures issued by the Corporation in April 2004 and the $\$ 125$ million issued in September 2004 mature on June 17, 2034 and September 20, 2034, respectively; however, under certain circumstances, the maturity of Junior Subordinated Deferrable Debentures may be shortened (such shortening would result in a mandatory redemption of the variable rate trust-preferred securities). The trust-preferred securities, subject to certain limitations, qualify as Tier I regulatory capital under current Federal Reserve rules and regulations. The Collins Amendment to the Dodd-Frank Wall Street Reform and Consumer Protection Act eliminates certain trust-preferred securities from Tier 1 Capital. These regulatory capital deductions for trust-preferred securities, as proposed, are to be phased in incrementally over a period of three years.

## Grantor Trusts

During 2004 and 2005, a third party to the Corporation, from now on identified as the seller, established a series of statutory trusts to effect the securitization of mortgage loans and the sale of trust certificates. The seller initially provided the servicing for a fee, which is senior to the obligations to pay trust certificate holders. The seller then entered into a sales agreement through which it sold and issued the trust certificates in favor of the Corporation s banking subsidiary. Currently, the Bank is the sole owner of the trust certificates; the servicing of the underlying residential mortgages that generate the principal and interest cash flows, is performed by another third party, which receives a servicing fee. The securities are variable rate securities indexed to 90 -day LIBOR plus a spread. The principal payments from the underlying loans are remitted to a paying agent (servicer) who then remits interest to the Bank; interest income is shared to a certain extent with the FDIC, which has an interest only strip ( IO ) tied to the cash flows of the underlying loans and, is entitled to received the excess of the interest income less a servicing fee over the variable rate income that the Bank earns on the securities. This IO is limited to the weighted average coupon of the securities. The FDIC became the owner of the IO upon the intervention of the seller, a failed financial institution. No recourse agreement exists and the risk from losses on non accruing loans and repossessed collateral is absorbed by the Bank as the sole holder of the certificates. As of March 31, 2013, the amortized balance and carrying value of Grantor Trusts amounted to $\$ 65.8$ million and $\$ 48.3$ million, respectively, with a weighted average yield of $2.29 \%$.

## Table of Contents

Investment in unconsolidated entities

On February 16, 2011, FirstBank sold an asset portfolio consisting of performing and non-performing construction, commercial mortgage and C\&I loans with an aggregate book value of $\$ 269.3$ million to CPG/GS, an entity organized under the laws of the Commonwealth of Puerto Rico and majority owned by PRLP Ventures LLC ( PRLP ), a company created by Goldman, Sachs \& Co. and Caribbean Property Group. In connection with the sale, the Corporation received $\$ 88.5$ million in cash and a $35 \%$ interest in CPG/GS, and made a loan in the amount of $\$ 136.1$ million representing seller financing provided by FirstBank. The loan has a 7 -year maturity and bears variable interest at 30-day LIBOR plus 300 basis points and is secured by a pledge of all of the acquiring entity s assets as well as the PRLP s $65 \%$ ownership interest in CPG/GS. As of March 31, 2013, the carrying amount of the loan is $\$ 58.0$ million and is included in the Corporation s Commercial and Industrial loan held for investment portfolio; the carrying value of FirstBank s equity interest in CPG/GS is $\$ 18.4$ million as of March 31, 2013, accounted for under the equity method and included as part of Investment in unconsolidated entities in the Consolidated Statements of Financial Condition. When applying the equity method, the Bank follows the Hypothetical Liquidation Book Value method (HLBV) to determine its share in CPG/GS s earnings or losses. Under HLBV, the Bank determines its share in CPG/GS s earnings or losses by determining the difference between its claim on CPG/GS s book value at the end of the period as compared to the beginning of the period. This claim is calculated as the amount the Bank would receive if CPG/GS were to liquidate all of its assets at recorded amounts determined in accordance with GAAP and distribute the resulting cash to the investors, PRLP and FirstBank, according to their respective priorities as provided in the contractual agreement. The Bank reports its share of CPG/GS s operating results on a one-quarter lag basis. In addition, as a result of using HLBV, the difference between the Bank s investment in CPG/GS and its claim in the book value of CPG/GS at the date of the investment, known as the basis difference, is amortized over the estimated life of the investment, or five years. CPG/GS records its loans receivable under the fair value option. Equity in losses of unconsolidated entities for the quarter ended March 31, 2013 of $\$ 5.5$ million, includes $\$ 1.1$ million related to the amortization of the basis differential, compared to equity in losses of unconsolidated entities of $\$ 6.2$ million for the first quarter of 2012.

FirstBank also provided an $\$ 80$ million advance facility to CPG/GS to fund unfunded commitments and costs to complete projects under construction, which was fully disbursed in 2011, and a $\$ 20$ million working capital line of credit to fund certain expenses of CPG/GS. During 2012, CPG/GS repaid the outstanding balance of the advance facility to fund unfunded commitments, and the funds became available to redraw under a one-time revolver agreement. These loans bear variable interest at 30-day LIBOR plus 300 basis points. As of March 31, 2013, the carrying value of the revolver agreement and working capital line were $\$ 13.6$ million and $\$ 0$, respectively, and are included in the Corporation s Commercial \& Industrial loan held for investment portfolio.

Cash proceeds received by CPG/GS are first used to cover operating expenses and debt service payments, including the note receivable, the advance facility, and the working capital line, described above, which must be fully repaid before proceeds can be used for other purposes, including the return of capital to both PRLP and FirstBank. FirstBank will not receive any return on its equity interest until PRLP receives an aggregate amount equivalent to its initial investment and a priority return of at least $12 \%$, resulting in FirstBank s interest in CPG/GS being subordinate to PRLP s interest. CPG/GS will then begin to make payments pro rata to PRLP and FirstBank, $35 \%$ and $65 \%$, respectively, until FirstBank has achieved a $12 \%$ return on its invested capital and the aggregate amount of distributions is equal to FirstBank s capital contributions to CPG/GS. FirstBank may experience further losses associated with this transaction due to this subordination in an amount equal to up to the value of its interest in CPG/GS. Factors that could impact FirstBank s recoverability of its equity interest include lower than expected sale prices of units underlying CPG/GS assets and/or lower than projected liquidation value of the underlying collateral and changes in the expected timing of cash flows, among others.

The Bank has determined that CPG/GS is a variable interest entity (VIE ) in which the Bank is not the primary beneficiary. In determining the primary beneficiary of CPG/GS, the Bank considered applicable guidance that requires the Bank to qualitatively assess the determination of the primary beneficiary (or consolidator) of CPG/GS based on whether it has both the power to direct the activities of CPG/GS that most significantly impact the entity s economic performance and the obligation to absorb losses of CPG/GS that could potentially be significant to the VIE or the right to receive benefits from the entity that could potentially be significant to the VIE. The Bank determined that it does not have the power to direct the activities that most significantly impact the economic performance of CPG/GS as it does not have the right to manage the loan portfolio, impact foreclosure proceedings, or manage the construction and sale of the property; therefore, the Bank concluded that it is not the primary beneficiary of CPG/GS. As a creditor to CPG/GS, the Bank has certain rights related to CPG/GS; however, these are intended to be protective in nature and do not provide the Bank with the ability to manage the operations of CPG/GS. Since CPG/GS is not a consolidated subsidiary of the Bank and the transaction met the criteria for sale accounting under authoritative guidance, the Bank accounted for this transaction as a true sale, recognizing the cash received, the notes receivable, and the interest in CPG/GS and derecognizing the loan portfolio sold.

## Table of Contents

The following table shows summarized unaudited income statement information of CPG/GS for the quarters ended March 31, 2013 and March 31, 2012:
$\left.\begin{array}{lccc} & \begin{array}{c}\text { Quarter Ended } \\ \text { March 31, } \\ \text { March 31, } \\ \text { 2012 }\end{array} \\ \text { (In thousands) }\end{array}\right\}$

## Servicing Assets

The Corporation is actively involved in the securitization of pools of FHA-insured and VA-guaranteed mortgages for issuance of GNMA mortgage-backed securities. Also, certain conventional conforming loans are sold to FNMA or FHLMC with servicing retained. The Corporation recognizes as separate assets the rights to service loans for others, whether those servicing assets are originated or purchased.

The changes in servicing assets are shown below:

|  | Quarter ended |  |  |
| :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { March 31, } \\ 2013 \end{gathered}$ |  | $\begin{gathered} \text { March 31, } \\ 2012 \end{gathered}$ |
|  | (In thousands) |  |  |
| Balance at beginning of period | \$ 17,524 |  | 15,226 |
| Capitalization of servicing assets | 1,720 |  | 1,406 |
| Amortization | (790) |  | (661) |
| Adjustment to servicing assets for loans repurchased ${ }^{(1)}$ | (17) |  | (67) |
| Adjustment to fair value | 280 |  | 250 |
| Balance at end of period | \$ 18,717 |  | 16,154 |

(1) Amount represents the adjustment to fair value related to the repurchase of loans serviced for others.

Impairment charges are recognized through a valuation allowance for each individual stratum of servicing assets. The valuation allowance is adjusted to reflect the amount, if any, by which the cost basis of the servicing asset for a given stratum of loans being serviced exceeds its fair value. Any fair value in excess of the cost basis of the servicing asset for a given stratum is not recognized.

Changes in the impairment allowance were as follows:

|  | Quarter ended |  |  |
| :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { March 31, } \\ 2013 \end{gathered}$ |  | $\begin{aligned} & \operatorname{arch} 31, \\ & 2012 \end{aligned}$ |
|  | (In thousands) |  |  |
| Balance at beginning of period | \$ 672 | \$ | 2,725 |
| Temporary impairment charges | 40 |  | 69 |
| OTTI of servicing assets |  |  | $(2,447)$ |
| Recoveries | (320) |  | (319) |
| Balance at end of period | \$ 392 | \$ | 28 |

## Table of Contents

The components of net servicing income are shown below:

|  | Quarter ended <br> March 31, <br> March 31, <br> $\mathbf{2 0 1 3}$ |  |
| :--- | :---: | :---: |
| (In thousands) |  |  |
| Servicing fees | $\$ 1,517$ | $\$ 1,343$ |
| Late charges and prepayment penalties | 213 | 170 |
| Adjustment for loans repurchased | $(17)$ | $(67)$ |
|  |  |  |
| Servicing income, gross | 1,713 | 1,446 |
| Amortization and impairment of servicing assets | $(510)$ | $(411)$ |
| Servicing income, net | $\$ 1,203$ | $\$$ |

The Corporation s servicing assets are subject to prepayment and interest rates risks. Constant prepayment rate assumptions for the Corporation s servicing assets for the quarters ended March 31, 2013 and 2012 were $10.5 \%$ and $11.6 \%$ for the government guaranteed mortgage loans, respectively. For conventional conforming mortgage loans, the Corporation used $10.9 \%$ and $12.6 \%$, and for the conventional non-conforming mortgage loans $14.3 \%$ and $13.8 \%$ for the quarters ended March 31, 2013 and 2012, respectively. Discount rate assumptions used were $12 \%$ for government guaranteed mortgage loans; $10 \%$ for conventional conforming mortgage loans; and $14.3 \%$ for conventional non-conforming mortgage loans for each of the quarters ended March 31, 2013 and 2012.

At March 31, 2013, fair values of the Corporation s servicing assets were based on a valuation model that incorporates market driven assumptions, regarding discount rates and mortgage prepayment rates, adjusted by the particular characteristics of the Corporation s servicing portfolio. The weighted-averages of the key economic assumptions used by the Corporation in its valuation model and the sensitivity of the current fair value to immediate $10 \%$ and $20 \%$ adverse changes in those assumptions for mortgage loans at March 31, 2013, were as follows:

|  | (Dollars in <br> thousands) |  |
| :--- | :---: | :---: |
| Carrying amount of servicing assets | $\$$ | 18,717 |
| Fair value | $\$$ | 19,845 |
| Weighted-average expected life (in years) | 8.90 |  |
| Constant prepayment rate (weighted-average annual rate) | $10.81 \%$ |  |
| Decrease in fair value due to 10\% adverse change | $\$$ | 1,529 |
| Decrease in fair value due to 20\% adverse change | $\mathbf{1 1 . 0 6 \%}$ |  |
| Discount rate (weighted-average annual rate) | $\$$ | 806 |
| Decrease in fair value due to 10\% adverse change | $\$$ | 1,550 |
| Decrease in fair value due to 20\% adverse change |  |  |

These sensitivities are hypothetical and should be used with caution. As the figures indicate, changes in fair value based on a $10 \%$ variation in assumptions generally cannot be extrapolated because the relationship of the change in assumption to the change in fair value may not be linear. Also, in this table, the effect of a variation in a particular assumption on the fair value of the servicing asset is calculated without changing any other assumption; in reality, changes in one factor may result in changes in another (for example, increases in market interest rates may result in lower prepayments), which may magnify or counteract the sensitivities.

## Table of Contents

## NOTE 13 DEPOSITS

The following table summarizes deposit balances:

|  | March 31, <br> $\mathbf{2 0 1 3}$ <br> (In thousands) |  |
| :--- | ---: | ---: | ---: |
| Type of account: | December 31, <br> $\mathbf{2 0 1 2}$ |  |
| Non-interest bearing checking accounts | 856,563 | $\$ 837,387$ |
| Savings accounts | $2,360,419$ | $2,295,766$ |
| Interest-bearing checking accounts | $1,153,697$ | $1,108,053$ |
| Certificates of deposit | $2,250,997$ | $2,248,896$ |
| Brokered certificates of deposit | $3,361,893$ | $3,374,444$ |
|  | $\$ 9,983,569$ | $\$ 9,864,546$ |

Brokered certificates of deposit mature as follows:

|  | March 31, <br> $\mathbf{2 0 1 3}$ <br> (In thousands) |  |
| :--- | ---: | ---: |
| Three months or less | 481,074 |  |
| Over three months to six months | 723,824 |  |
| Over six months to one year | 800,089 |  |
| One to three years | $1,082,661$ |  |
| Three to five years | 269,984 |  |
| Over five years | 4,261 |  |
|  | $\$$ |  |
| Total | $\$, 361,893$ |  |

The following are the components of interest expense on deposits:

|  | Quarter Ended |  |
| :--- | :---: | :---: |
| March 31, | March 31, <br> 2012 <br> (In thousands) |  |
| Interest expense on deposits | $\$ 23,389$ | $\$ 33,961$ |
| Amortization of broker placement fees | 2,155 | 2,774 |
| Interest expense on deposits | $\$ 25,544$ | $\$ 36,735$ |

## Table of Contents

## NOTE 14 SECURITIES SOLD UNDER AGREEMENTS TO REPURCHASE

Securities sold under agreements to repurchase (repurchase agreements) consist of the following:

| March, 31 | December 31, |
| :---: | :---: |
| 2013 | 2012 |

## (Dollars in thousands)

Repurchase agreements, interest ranging from $2.45 \%$ to $3.38 \%$
(December 31, 2012-2.45\% to $3.39 \%$ ) $\$ 900,000 \quad \$ \quad 900,000$
Repurchase agreements mature as follows:

|  | March 31, 2013 <br> (In thousands) |  |
| :--- | ---: | ---: |
| Three to five years | $\$$700,000 <br> Over five years <br>  <br> Total | 200,000 |

As of March 31, 2013 and December 31, 2012, the securities underlying such agreements were delivered to the dealers with which the repurchase agreements were transacted.

Repurchase agreements as of March 31, 2013, grouped by counterparty, were as follows:
(Dollars in thousands)

| Counterparty | Amount | Weighted-Average <br> Maturity (In Months) |
| :--- | ---: | ---: |
| Citigroup Global Markets | $\$ 300,000$ | 43 |
| JP Morgan Chase | 200,000 | 47 |
| Dean Witter / Morgan Stanley | 100,000 | 55 |
| Credit Suisse First Boston | 300,000 | 57 |

\$ 900,000

## NOTE 15 ADVANCES FROM THE FEDERAL HOME LOAN BANK (FHLB)

The following is a summary of the advances from the FHLB:

|  | March 31, <br> $\mathbf{2 0 1 3}$ <br> (Dollars in thousands) | December 31, <br> 2012 |
| :--- | :---: | :---: | :---: |
| Fixed-rate advances from FHLB, with a weighted-average interest rate of | $\$ 378,440$ | $\$ \quad 508,440$ |

## Table of Contents

Advances from FHLB mature as follows:

|  | March 31, <br> 2013 <br> (In thousands) |
| :--- | ---: | ---: |
| One to thirty days | $\$ 0,000$ |
| Over thirty days to ninety days | 10,000 |
| Over ninety days to one year | 58,440 |
| Over three years | 300,000 |
| Total | $\$ 378,440$ |

As of March 31, 2013, the Corporation had additional capacity of approximately $\$ 392.0$ million on this credit facility based on collateral pledged at the FHLB, including a haircut reflecting the perceived risk associated with holding the collateral.

## NOTE 16 OTHER BORROWINGS

Other borrowings consist of:

|  | March 31, <br> $\mathbf{2 0 1 3}$ <br> (In thousands) | December 31, <br> $\mathbf{2 0 1 2}$ |  |
| :--- | :---: | :---: | :---: |
| Junior subordinated debentures due in 2034, interest-bearing at a floating <br> rate of 2.75\% over 3-month LIBOR (3.03\% as of March 31, 2013 and |  |  |  |
| 3.06\% as of December 31, 2012 | $\$ 103,093$ | $\$$ | 103,093 |
| Junior subordinated debentures due in 2034, interest-bearing at a floating <br> rate of 2.50\% over 3-month LIBOR (2.78\% as of March 31, 2013 and <br> $2.81 \%$ as of December 31, 2012) | 128,866 | 128,866 |  |
|  | $\$ 231,959$ | $\$$ | 231,959 |

## NOTE 17 STOCKHOLDERS EQUITY

## Common Stock

As of March 31, 2013 and December 31, 2012, the Corporation had 2,000,000,000 authorized shares of common stock with a par value of $\$ 0.10$ per share. As of March 31, 2013 and December 31, 2012, there were 206,722,833 and 206,730,318 shares issued, respectively, and 206,227,980, and 206,235,465 shares outstanding, respectively. On July 30, 2009, the Corporation announced the suspension of common and preferred stock dividends effective with the preferred dividend for the month of August 2009.

As of March 31, 2013 and December 31, 2012, there were 763,022 and 770,507 shares of unvested restricted stock outstanding. During the first quarter of 2013, 7,485 shares of restricted stock were forfeited. Refer to Note 3 for additional information.

## Preferred Stock

The Corporation has $50,000,000$ authorized shares of preferred stock with a par value of $\$ 1$, redeemable at the Corporation s option subject to certain terms. This stock may be issued in series and the shares of each series shall have such rights and preferences as shall be fixed by the Board of Directors when authorizing the issuance of that particular series. As of March 31, 2013, the Corporation has five outstanding series of non-convertible non-cumulative preferred stock: $7.125 \%$ non-cumulative perpetual monthly income preferred stock, Series A; $8.35 \%$ non-cumulative perpetual monthly income preferred stock, Series B; $7.40 \%$ non-cumulative perpetual monthly income preferred stock, Series C; $7.25 \%$ non-cumulative perpetual monthly income preferred stock, Series D; and $7.00 \%$ non-cumulative perpetual monthly income preferred

## Edgar Filing: FIRST BANCORP /PR/ - Form 10-Q

stock, Series E. The liquidation value per share is $\$ 25$. Effective January 17, 2012, the Corporation delisted all of its outstanding series of non-convertible, non-cumulative preferred stock from the New York Stock Exchange. The Corporation has not arranged for listing and/or registration on another national securities exchange or for quotation of the Series A through E preferred stock in a quotation medium. During the first quarter of 2013, the Corporation commenced an offer to issue shares of its common stock in exchange for any and all of the issued and outstanding shares of Series A through E non-cumulative perpetual monthly income preferred stock. The offer was terminated in April 2013. The Corporation did not receive the consent required from holders of shares of the Series A through E preferred stock to amend the certificate of designation of each series of Preferred Stock. Such consent was a condition to the completion of the offer.

## Table of Contents

## Stock repurchase plan and treasury stock

The Corporation has a stock repurchase program under which, from time to time, it repurchases shares of common stock in the open market and holds them as treasury stock. No shares of common stock were repurchased during the first quarter of 2013 or in 2012 by the Corporation. As of March 31, 2013 and December 31, 2012 the Corporation had 494,853 shares held as treasury stock, that were available for general corporate purposes.

## FirstBank Statutory Reserve

The Banking Act of the Commonwealth of Puerto Rico requires that a minimum of $10 \%$ of FirstBank s net income for the year be transferred to legal surplus until such surplus equals the total of paid-in-capital on common and preferred stock. Amounts transferred to the legal surplus account from the retained earnings account are not available for distribution to the stockholders without the prior consent of the Puerto Rico Commissioner of Financial Institutions. The net loss experienced in 2011 exhausted FirstBank s statutory reserve fund. The Bank cannot pay dividends until it can replenish the reserve fund to an amount of at least $20 \%$ of the original capital contributed. As of March 31, 2013, the reserve fund amounted to $\$ 3.8$ million.

## NOTE 18 INCOME TAXES

Income tax expense includes Puerto Rico and Virgin Islands income taxes as well as applicable U.S. federal and state taxes. The Corporation is subject to Puerto Rico income tax on its income from all sources. As a Puerto Rico corporation, First BanCorp. is treated as a foreign corporation for U.S. income tax purposes and is generally subject to United States income tax only on its income from sources within the United States or income effectively connected with the conduct of a trade or business within the United States. Any such tax paid is also creditable, against the Corporation s Puerto Rico tax liability, subject to certain conditions and limitations.

Under the Puerto Rico Internal Revenue Code of 2011 (the 2011 PR Code ), the Corporation and its subsidiaries are treated as separate taxable entities and are not entitled to file consolidated tax returns and, thus, the Corporation is not able to utilize losses from one subsidiary to offset gains in another subsidiary. Accordingly, in order to obtain a tax benefit from a net operating loss, a particular subsidiary must be able to demonstrate sufficient taxable income within the applicable carry forward period (7 years under the 2011 PR Code, except that, for losses incurred during tax years commenced after December 31, 2004 and before December 31, 2012, that the carryforward period is extended to 10 years). The 2011 PR Code provides a dividend received deduction of $100 \%$ on dividends received from controlled subsidiaries subject to taxation in Puerto Rico and $85 \%$ on dividends received from other taxable domestic corporations.

Under the 2011 PR Code, First BanCorp is subject to a maximum statutory tax rate of $30 \%$ ( $25 \%$ for taxable years commencing after December 31, 2013 if certain economic conditions are met by the Puerto Rico economy). The 2011 PR Code also includes an alternative minimum tax of $20 \%$ that applies if the Corporation s regular income tax liability is less than the alternative minimum tax requirements.

The Corporation has maintained an effective tax rate lower than the maximum statutory rate mainly by investing in government obligations and mortgage-backed securities exempt from U.S. and Puerto Rico income taxes and by doing business through an International Banking Entity ( IBE ) of the Bank and through the Bank s subsidiary, FirstBank Overseas Corporation, whose interest income and gain on sales is exempt from Puerto Rico and U.S. income taxation. The IBEs and FirsBank Overseas Corporation were created under the International Banking Entity Act of Puerto Rico, which provides for total Puerto Rico tax exemption on net income derived by IBEs operating in Puerto Rico. An IBE that operates as a unit of a bank pays income taxes at normal rates to the extent that the IBEs net income exceeds $20 \%$ of the bank s total net taxable income.

For the quarter ended March 31, 2013, the Corporation recorded an income tax expense of $\$ 1.6$ million compared to an income tax expense of $\$ 2.1$ million for the same period in 2012. The decrease is primarily due to lower taxable income from profitable subsidiaries. The income tax in the interim financial statements is calculated based on the income of the individual subsidiaries and the currently valid tax rates as a best possible estimate. As of March 31, 2013, the deferred tax asset, net of a valuation allowance of $\$ 384.4$ million, amounted to $\$ 4.4$ million compared to $\$ 4.9$ million as of December 31, 2012.

Accounting for income taxes requires that companies assess whether a valuation allowance should be recorded against their deferred tax asset based on the consideration of all available evidence, using a more likely than not realization standard. Valuation allowances are established, when necessary, to reduce deferred tax assets to the amount that is more likely than not to be realized. In making such assessment, significant weight is given to evidence that can be objectively verified, including both positive and negative evidence. Consideration must be given to all sources of taxable income available to realize the deferred tax asset, including the future reversal of existing temporary differences, future taxable income exclusive of the reversal of temporary differences and carryforwards, taxable income in carryback years and tax planning strategies. In estimating taxes, management assesses the relative merits and risks of the appropriate tax treatment of transactions taking into

## Edgar Filing: FIRST BANCORP /PR/ - Form 10-Q

account statutory, judicial and regulatory guidance, and recognizes tax benefits only when deemed probable of realization.

## Table of Contents

In assessing the weight of positive and negative evidence, a significant negative factor that resulted in the maintenance of the valuation allowance was that the Corporation s banking subsidiary, FirstBank Puerto Rico, continues in a three-year historical cumulative loss position as of March 31, 2013, mainly due to significant charges to the provision for loan and lease losses in prior years as a result of the economic downturn. As of March 31, 2013, management concluded that $\$ 4.4$ million of the deferred tax asset will be realized as it relate to profitable subsidiaries and to amounts that can be realized through future reversals of existing taxable temporary differences. To the extent the realization of a portion, or all, of the tax asset becomes more likely than not based on changes in circumstances (such as, improved earnings, changes in tax laws or other relevant changes), a reversal of that portion of the deferred tax asset valuation allowance will then be recorded.

The authoritative accounting guidance prescribes a comprehensive model for the financial statement recognition, measurement, presentation and disclosure of income tax uncertainties with respect to positions taken or expected to be taken on income tax returns. Under this guidance, income tax benefits are recognized and measured based upon a two-step analysis: 1) a tax position must be more likely than not to be sustained based solely on its technical merits in order to be recognized, and 2) the benefit is measured as the largest dollar amount of that position that is more likely than not to be sustained upon settlement. The difference between the benefit recognized under this analysis and the tax benefit claimed on a tax return is referred to as an unrecognized tax benefit ( UTB ).

During the third quarter of 2011, the Corporation recorded UTBs of $\$ 2.4$ million, all of which would, if recognized, affect the Corporation s effective tax rate. The Corporation classified all interest and penalties, if any, related to tax uncertainties as income tax expense. As of March 31, 2013, the Corporation s accrued interest that relates to tax uncertainties amounted to $\$ 1.2$ million and there is no need to accrue for the payment of penalties. For the quarter ended March 31, 2013, the total amount of interest recognized by the Corporation as part of income tax expense related to tax uncertainties was $\$ 0.1$ million. During the first quarter of 2013 , there was no change to the UTB of $\$ 2.4$ million. The amount of UTBs may increase or decrease for various reasons, including changes in the amounts for current tax year positions, the expiration of open income tax returns due to the expiration of statutes of limitations, changes in management s judgment about the level of uncertainty, the status of examinations, litigation and legislative activity, and the addition, or elimination of uncertain tax positions. The years 2007 through 2009 have been examined by the United States Internal Revenue Service ( IRS ) and disputed issues have been taken to administrative appeals. Although the timing of the resolution and/or closure of audits is highly uncertain, the Corporation believes it is reasonably possible that the IRS will conclude the audit of years 2007 through 2009 within the next 12 months. If any issues addressed in the IRS audit are resolved in a manner not consistent with the Corporation s expectations, the Corporation could be required to adjust its provision for income taxes in the period such resolution occurs. The Corporation currently cannot reasonably estimate a range of possible changes to existing reserves.

The Corporation s liability for income taxes includes its liability for UTBs, and interest that relates to tax years still subject to review by taxing authorities. Audit periods remain open for review until the statute of limitations has passed. The statute of limitations under the 2011 PR Code is 4 years; the statute of limitations for the Virgin Islands and for U.S. income tax purposes is 3 years after a tax return is due or filed, whichever is later. The completion of an audit by the taxing authorities or the expiration of the statute of limitations for a given audit period could result in an adjustment to the Corporation s liability for income taxes. Any such adjustment could be material to results of operations for any given quarterly or annual period based, in part, upon the results of operations for the given period. For Puerto Rico and Virgin Islands income tax purposes, all tax years subsequent to 2009 remain open to examination. Taxable years from 2007 remain open to examination for U.S. income tax purpose.

## NOTE 19 FAIR VALUE

## Fair Value Option

## Fair Value Measurement

The FASB authoritative guidance for fair value measurement defines fair value as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. This guidance also establishes a fair value hierarchy for classifying financial instruments. The hierarchy is based on whether the inputs to the valuation techniques used to measure fair value are observable or unobservables. Three levels of inputs may be used to measure fair value:

Level 1 Valuations of Level 1 assets and liabilities are obtained from readily available pricing sources for market transactions involving identical assets or liabilities. Level 1 assets and liabilities include equity securities that are traded in an active exchange market, as well as certain U.S. Treasury and other U.S. government and agency securities and corporate debt securities that are traded by dealers or brokers in active markets.

## Table of Contents

Level 2 Valuations of Level 2 assets and liabilities are based on observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities, or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities. Level 2 assets and liabilities include (i) mortgage-backed securities for which the fair value is estimated based on the value of identical or comparable assets, (ii) debt securities with quoted prices that are traded less frequently than exchange-traded instruments and (iii) derivative contracts and financial liabilities (e.g., medium-term notes elected to be measured at fair value) whose value is determined using a pricing model with inputs that are observable in the market or can be derived principally from or corroborated by observable market data.

Level 3 Valuations of Level 3 assets and liabilities are based on unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities. Level 3 assets and liabilities include financial instruments whose value is determined using pricing models for which the determination of fair value requires significant management judgment or estimation.
For 2013, there have been no transfers into or out of Level 1, Level 2 or Level 3 measurement of the fair value hierarchy.

## Financial instruments Recorded at Fair Value on a Recurring Basis

## Investment securities available for sale

The fair value of investment securities was the market value based on quoted market prices (as is the case with equity securities, U.S. Treasury notes and non-callable U.S. Agency debt securities), when available (Level 1), or market prices for identical or comparable assets (as is the case with MBS and callable U.S. agency debt) that are based on observable market parameters including benchmark yields, reported trades, quotes from brokers or dealers, issuer spreads, bids, offers and reference data including market research operations, (Level 2). Observable prices in the market already consider the risk of nonperformance. If listed prices or quotes are not available, fair value is based upon models that use unobservable inputs due to the limited market activity of the instrument, as is the case with certain private label mortgage-backed securities held by the Corporation, (Level 3).

Private label MBS are collateralized by fixed-rate mortgages on single-family residential properties in the United States; the interest rate on the securities is variable, tied to 3-month LIBOR and limited to the weighted-average coupon of the underlying collateral. The market valuation represents the estimated net cash flows over the projected life of the pool of underlying assets applying a discount rate that reflects market observed floating spreads over LIBOR, with a widening spread bias on a nonrated security. The market valuation is derived from a model that utilizes relevant assumptions such as prepayment rate, default rate, and loss severity on a loan level basis. The Corporation modeled the cash flow from the fixed-rate mortgage collateral using a static cash flow analysis according to collateral attributes of the underlying mortgage pool (i.e. loan term, current balance, note rate, rate adjustment type, rate adjustment frequency, rate caps, and others) in combination with prepayment forecasts obtained from a commercially available prepayment model (ADCO). The variable cash flow of the security is modeled using the 3-month LIBOR forward curve. Loss assumptions were driven by the combination of default and loss severity estimates, taking into account loan credit characteristics (loan-to-value, state, origination date, property type, occupancy loan purpose, documentation type, debt-to-income ratio, other) to provide an estimate of default and loss severity.

Corporate bonds are collateralized by an agency zero-coupon bond and a synthetic Collateralized Debt Obligation of 125 corporate bonds rated investment grade at the time of structuring. The value of the bonds is tied to the level of credit default swap spreads.

Refer to table below for further information regarding qualitative information for all assets and liabilities measured at fair value on a recurring basis using significant unobservable inputs (Level 3).

## Derivative instruments

The fair value of most of the Corporation s derivative instruments is based on observable market parameters and takes into consideration the credit risk component of paying counterparties when appropriate, except when collateral is pledged. That is, on interest rate swaps, the credit risk of both counterparties is included in the valuation; and, on options and caps, only the seller scredit risk is considered. The derivative instruments, namely swaps and caps, were valued using a discounted cash flow approach using the related US LIBOR and swap rate for each cash flow. Derivatives include interest rate swaps used for protection against rising interest rates. For these interest rate swaps, a credit component was not considered in the valuation since the Corporation has fully collateralized with investment securities any marked-to-market loss with the counterparty and, if there were market gains, the counterparty had to deliver collateral to the Corporation.

Although most of the derivative instruments are fully collateralized, a credit spread is considered for those that are not secured in full. The cumulative mark-to-market effect of credit risk in the valuation of derivative instruments for the quarter ended March 31, 2013 was immaterial.

## Table of Contents

The information about the estimated fair value of financial instruments required by GAAP is presented hereunder. The fair value amounts presented do not necessarily represent management s estimate of the underlying value of the Corporation.

Assets and liabilities measured at fair value on a recurring basis, are summarized below:


The table below presents a reconciliation for all assets and liabilities measured at fair value on a recurring basis using significant unobservable inputs (Level 3) for the quarters ended March 31, 2013 and 2012.

|  | Quarter ended March 31, |  |
| :---: | :---: | :---: |
|  | 2013 | 2012 |
| Level 3 Instruments Only |  |  |
| (In thousands) | Securities <br> Available For Sale ${ }^{(1)}$ | Securities <br> Available For Sale ${ }^{(1)}$ |
| Beginning balance | \$ 54,617 | 65,463 |
| Total gains or (losses) (realized/unrealized): |  |  |
| Included in earnings | (117) | $(1,233)$ |
| Included in other comprehensive income | 831 | 2,216 |
| Principal repayments and amortization | $(3,284)$ | $(2,688)$ |
| Ending balance | \$ 52,047 | \$ 63,758 |

(1) Amounts mostly related to private label mortgage-backed securities.

The table below presents qualitative information for all assets and liabilities measured at fair value on a recurring basis using significant unobservable inputs (Level 3) at March 31, 2013:

| (In thousands) | Fair Value | Valuation Technique | Unobservable Input | Range |
| :---: | :---: | :---: | :---: | :---: |
| Investment securities available-for-sale: |  |  |  |  |
| Private label MBS | \$ 48,442 | Discounted cash flow | Discount rate | 14.5\% |
|  |  |  | Prepayment rate | $\begin{gathered} 20.82 \%- \\ 100 \% \text { (Weighted } \\ \text { Average 33\%) } \end{gathered}$ |
|  |  |  | Projected Cumulative Loss Rate | $\begin{gathered} 0.73 \%-40.68 \% \\ \text { (Weighted } \\ \text { Average 7\%) } \end{gathered}$ |
| Puerto Rico Government Obligations | 3,605 | Discounted cash flow | Prepayment rate | 5.95\% |

## Information about Sensitivity to Changes in Significant Unobservable Inputs

Private label MBS: The significant unobservable inputs in the valuation include probability of default, the loss severity assumption and the prepayment rates. Shifts in those inputs would result in different fair value measurements. Increases in the probability of default, loss severity assumptions, and pre-payments rates in isolation would generally result in an adverse effect in the fair value of the instruments. Meaningful and possible shifts of each input were modeled to assess the effect on the fair value estimation.

## Table of Contents

Puerto Rico Government Obligations: The significant unobservable input used in the fair value measurement is the assumed prepayment rate. A significant increase (decrease) in the assumed rate would lead to a higher (lower) fair value estimate. Loss severity and probability of default are not included as significant unobservable variables because the note is guaranteed by the Puerto Rico Housing Finance Authority ( PRHFA ). The PRHFA credit risk is modeled by discounting the cash flows using a curve appropriate to the PRHFA credit rating.

The table below summarizes changes in unrealized gains and losses recorded in earnings for the quarters ended March 31,2013 and 2012 for Level 3 assets and liabilities that are still held at the end of each period:

|  | Changes in <br> Unrealized Losses <br> (Quarter <br> ended <br> March 31, <br> 2013) <br> Securities <br> Available For <br> Sale | Changes in <br> Unrealized Losses <br> (Quarter <br> Ended |
| :--- | :---: | :---: |
| Level 3 Instruments Only | March 31, <br> 2012) |  |
| (In thousands) <br> Changes in unrealized losses relating to assets still <br> held at reporting date: | Securities <br> Available For Sale |  |
| Net impairment losses on investment securities (credit <br> component) | $\$ \quad(117)$ | $\$$ |

Additionally, fair value is used on a nonrecurring basis to evaluate certain assets in accordance with GAAP. Adjustments to fair value usually result from the application of lower-of-cost or market accounting (e.g., loans held for sale carried at the lower-of-cost or fair value and repossessed assets) or write downs of individual assets (e.g., goodwill, loans).

As of March 31, 2013, impairment or valuation adjustments were recorded for assets recognized at fair value on a non-recurring basis as shown in the following table:

|  | Carrying value as of March 31, 2013 |  |  | (Losses) Gain recorded for the Quarter Ended March 31, 2013 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | (In thousands) |  |  |  |  |
| Loans receivable ${ }^{(1)}$ | \$ | \$ | \$ 583,812 | \$ | $(22,954)$ |
| Other Real Estate Owned ${ }^{(2)}$ |  |  | 181,479 |  | $(3,782)$ |
| Mortgage servicing rights ${ }^{(3)}$ |  |  | 18,717 |  | 280 |
| Loans Held For Sale ${ }^{(4)}$ |  |  | 147,995 |  | $(5,222)$ |

(1) Mainly impaired commercial and construction loans. The impairment was generally measured based on the fair value of the collateral. The fair values are derived from external appraisals that take into consideration prices in observed transactions involving similar assets in similar locations but adjusted for specific characteristics and assumptions of the collateral (e.g. absorption rates), which are not market observable.
(2) The fair value is derived from appraisals that take into consideration prices in observed transactions involving similar assets in similar locations but adjusted for specific characteristics and assumptions of the properties (e.g. absorption rates), which are not market observable. Losses are related to market valuation adjustments after the transfer from the loan to the OREO portfolio.
(3) Fair value adjustments to mortgage servicing rights were mainly due to assumptions associated with mortgage prepayment rates. The Corporation carries its mortgage servicing rights at lower of cost or market, and they are accordingly measured at fair value on a non-recurring basis. Assumptions for the value of mortgage servicing rights include: Prepayment rate $10.81 \%$, Discount Rate $11.06 \%$.
(4) Level 3 Loans Held for Sale are the $\$ 181.6$ million transferred to held for sale during the first quarter of 2013, which were recorded at a value of $\$ 148.0$ million. The value of these loans was derived from external appraisals, adjusted for specific characteristics of the loans, and for loans with signed agreements the value was determined based on the sales price on such agreements.

## Table of Contents

As of March 31, 2012, impairment or valuation adjustments were recorded for assets recognized at fair value on a non-recurring basis as shown in the following table:
$\left.\begin{array}{lcccc} & & \begin{array}{c}\text { (Losses) Gain recorded for } \\ \text { the } \\ \text { Quarter Ended }\end{array} \\ \text { March 31, 2012 }\end{array}\right\}$
(1) Mainly impaired commercial and construction loans. The impairment was generally measured based on the fair value of the collateral. The fair values are derived from external appraisals that take into consideration prices in observed transactions involving similar assets in similar locations but adjusted for specific characteristics and assumptions of the collateral (e.g. absorption rates), which are not market observable.
(2) The fair value is derived from appraisals that take into consideration prices in observed transactions involving similar assets in similar locations but adjusted for specific characteristics and assumptions of the properties (e.g. absorption rates), which are not market observable. Losses are related to market valuation adjustments after the transfer from the loan to the OREO portfolio.
(3) Fair value adjustments to the mortgage servicing rights were mainly due to assumptions associated with mortgage prepayments rates. The Corporation carries its mortgage servicing rights at lower-of-cost or market, and they are accordingly measured at fair value on a non-recurring basis. Assumptions for the value mortgage servicing rights include: Prepayment Rate $12.18 \%$, Discount Rate $11.10 \%$.
Qualitative information regarding the fair value measurements for Level 3 financial instruments are as follows:

|  | Method | March 31, 2013 |
| :--- | :--- | :--- |
| Loans | Income, Market, Comparable Sales, | External appraised values; probability weighting of broker price opinions; |
| management assumptions regarding market trends or other relevant factors |  |  |

The following is a description of the valuation methodologies used for instruments that are not measured and reported at fair value on a recurring basis or reported at fair value on a non-recurring basis. The estimated fair value was calculated using certain facts and assumptions, which vary depending on the specific financial instrument.

## Cash and due from banks and money market investments

The carrying amounts of cash and due from banks and money market investments are reasonable estimates of their fair value. Money market investments include held-to-maturity securities, which have a contractual maturity of three months or less. The fair value of these securities is based on quoted market prices in active markets that incorporate the risk of nonperformance.

## Other equity securities

Equity or other securities that do not have a readily available fair value are stated at their net realizable value, which management believes is a reasonable proxy for their fair value. This category is principally composed of stock that is owned by the Corporation to comply with FHLB regulatory requirements. Their realizable value of the FHLB stock equals its cost as these stock can be freely redeemed at par.

## Loans receivable, including loans held for sale

## Edgar Filing: FIRST BANCORP /PR/ - Form 10-Q

The fair value of loans held for investment and for mortgage loans held for sale was estimated using discounted cash flow analyses, based on interest rates currently being offered for loans with similar terms and credit quality and with adjustments that the Corporation s management believes a market participant would consider in determining fair value. Loans were classified by type such

## Table of Contents

as commercial, residential mortgage, and automobile. These asset categories were further segmented into fixed and adjustable-rate categories. Valuations are carried out based on categories and not on a loan-by-loan basis. The fair values of performing fixed-rate and adjustable-rate loans were calculated by discounting expected cash flows through the estimated maturity date. This fair value is not currently an indication of an exit price as that type of assumption could result in a different fair value estimate. The fair value of credit card loans was estimated using a discounted cash flow method and excludes any value related to a customer account relationship. Other loans with no stated maturity, like credit lines, were valued at book value. Prepayment assumptions were considered for non-residential loans. For residential mortgage loans, prepayment estimates were based on a prepayments model that combined both a historical calibration and current market prepayment expectations. Discount rates were based on the Treasury and LIBOR/Swap Yield Curves at the date of the analysis, and included appropriate adjustments for expected credit losses and liquidity. For impaired collateral dependent loans, the impairment was primarily measured based on the fair value of the collateral, which is derived from appraisals that take into consideration prices in observable transactions involving similar assets in similar locations.

## Deposits

The estimated fair value of demand deposits and savings accounts, which are deposits with no defined maturities, equals the amount payable on demand at the reporting date. The fair values of retail fixed-rate time deposits, with stated maturities, are based on the present value of the future cash flows expected to be paid on the deposits. The cash flows were based on contractual maturities; no early repayments were assumed. Discount rates were based on the LIBOR yield curve.

The estimated fair value of total deposits excludes the fair value of core deposit intangibles, which represent the value of the customer relationship measured by the value of demand deposits and savings deposits that bear a low or zero rate of interest and do not fluctuate in response to changes in interest rates.

The fair value of brokered CDs, which are included within deposits, is determined using discounted cash flow analyses over the full term of the CDs. The fair value of the CDs is computed using the outstanding principal amount. The discount rates used were based on brokered CD market rates as of March 31, 2013. The fair value does not incorporate the risk of nonperformance, since interests in brokered CDs are generally sold by brokers in amounts of less than $\$ 250,000$ and, therefore, insured by the FDIC.

## Securities sold under agreements to repurchase

Some repurchase agreements reprice at least quarterly, and their outstanding balances are estimated to be their fair value. Where longer commitments are involved, fair value is estimated using exit price indications of the cost of unwinding the transactions as of the end of the reporting period. The brokers who are the counterparties provide these indications. Securities sold under agreements to repurchase are fully collateralized by investment securities.

## Advances from FHLB

The fair value of advances from FHLB with fixed maturities is determined using discounted cash flow analyses over the full term of the borrowings, using indications of the fair value of similar transactions. The cash flows assume no early repayment of the borrowings. Discount rates are based on the LIBOR yield curve. Advances from FHLB are fully collateralized by mortgage loans and, to a lesser extent, investment securities.

## Other borrowings

Other borrowings consist of junior subordinated debentures. Projected cash flows from the debentures were discounted using the Bloomberg BB Finance curve plus a credit spread. This credit spread was estimated using the difference in yield curves between Swap rates and a yield curve that considers the industry and credit rating of the Corporation as issuer of the note at a tenor comparable to the time to maturity of the debentures.

## Table of Contents

The following table presents the estimated fair value and carrying value of financial instruments as of March 31, 2013 and December 31, 2012

|  | Total <br> Carrying <br> Amount in <br> Statement <br> of Financial <br> Condition <br> March 31, 2013 | Fair Value <br> Estimated <br> March 31, 2013 | Level 1 <br> (In thousands) | Level 2 |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |


|  |  | Total <br> Carrying <br> Amount in <br> Statement <br> Financial <br> Condition <br> mber 31, 2012 |  | air Value <br> stimated <br> cember 31, <br> 2012 | Level 1 thousands) |  | Level 2 |  | Level 3 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets: |  |  |  |  |  |  |  |  |  |
| Cash and due from banks and money market investments | \$ | 946,851 | \$ | 946,851 | \$ 946,851 | \$ |  | \$ |  |
| Investment securities available for sale |  | 1,731,077 |  | 1,731,007 | 7,530 |  | 1,668,930 |  | 54,617 |
| Other equity securities |  | 38,757 |  | 38,757 |  |  | 38,757 |  |  |
| Loans held for sale |  | 85,394 |  | 87,995 |  |  | 85,354 |  | 2,641 |
| Loans, held for investment |  | 10,054,114 |  |  |  |  |  |  |  |
| Less: allowance for loan and lease losses |  | $(435,414)$ |  |  |  |  |  |  |  |
| Loans held for investment, net of allowance | \$ | 9,618,700 |  | 9,545,505 |  |  |  |  | 9,545,505 |
| Derivatives, included in assets |  | 291 |  | 291 |  |  | 291 |  |  |
| Liabilities: |  |  |  |  |  |  |  |  |  |
| Deposits |  | 9,864,546 |  | 9,901,297 |  |  | 9,901,297 |  |  |
| Securities sold under agreements to repurchase |  | 900,000 |  | 999,663 |  |  | 999,663 |  |  |
| Advances from FHLB |  | 508,440 |  | 512,089 |  |  | 512,089 |  |  |
| Other borrowings |  | 231,959 |  | 134,058 |  |  |  |  | 134,058 |
| Derivatives, included in liabilities |  | 5,781 |  | 5,781 |  |  | 5,781 |  |  |

## Table of Contents

## NOTE 20 SUPPLEMENTAL CASH FLOW INFORMATION

Supplemental cash flow information is as follows:

|  | Quarter Ended March 31, <br> $\mathbf{2 0 1 3}$ <br> (In thousands) |  |
| :--- | ---: | ---: |
| Cash paid for: | $\$ 33,823$ | $\$ 48,253$ |
| Interest on borrowings | 230 | 12 |
| Income tax |  |  |
| Non-cash investing and financing activities: | 20,122 | 48,248 |
| Additions to other real estate owned | 14,852 | 12,310 |
| Additions to auto and other repossessed assets | 1,720 | 1,406 |
| Capitalization of servicing assets | 69,910 | 54,343 |
| Loan securitizations | 181,620 |  |

## NOTE 21 SEGMENT INFORMATION

Based upon the Corporation s organizational structure and the information provided to the Chief Executive Officer of the Corporation and, to a lesser extent, the Board of Directors, the operating segments are driven primarily by the Corporation s lines of business for its operations in Puerto Rico, the Corporation s principal market, and by geographic areas for its operations outside of Puerto Rico. As of March 31, 2013, the Corporation had six reportable segments: Commercial and Corporate Banking; Mortgage Banking; Consumer (Retail) Banking; Treasury and Investments; United States Operations, and Virgin Islands Operations. Management determined the reportable segments based on the internal reporting used to evaluate performance and to assess where to allocate resources. Others factors such as the Corporation s organizational chart, nature of the products, distribution channels, and the economic characteristics of the product were also considered in the determination of the reportable segments.

The Commercial and Corporate Banking segment consists of the Corporation s lending and other services for large customers represented by specialized and middle-market clients and the public sector. The Commercial and Corporate Banking segment offers commercial loans, including commercial real estate and construction loans, and floor plan financings as well as other products such as cash management and business management services. The Mortgage Banking segment operations consist of the origination, sale, and servicing of a variety of residential mortgage loans. The Mortgage Banking segment also acquires and sells mortgages in the secondary markets. In addition, the Mortgage Banking segment includes mortgage loans purchased from other local banks and mortgage bankers. The Consumer (Retail) Banking segment consists of the Corporation s consumer lending and deposit-taking activities conducted mainly through its branch network and loan centers. The Treasury and Investments segment is responsible for the Corporation s investment portfolio and treasury functions executed to manage and enhance liquidity. This segment lends funds to the Commercial and Corporate Banking, Mortgage Banking and Consumer (Retail) Banking segments to finance their lending activities and borrows from those segments and from the United States Operations segment. The Consumer (Retail) Banking and the United States Operations segments also lend funds to other segments. The interest rates charged or credited by Treasury and Investments, the Consumer (Retail) Banking and the United States Operations segments are allocated based on market rates. The difference between the allocated interest income or expense and the Corporation s actual net interest income from centralized management of funding costs is reported in the Treasury and Investments segment. The United States Operations segment consists of all banking activities conducted by FirstBank in the United States mainland, including commercial and retail banking services. The Virgin Islands Operations segment consists of all banking activities conducted by the Corporation in the U.S. and British Virgin Islands, including commercial and retail banking services and insurance activities.

The accounting policies of the segments are the same as those referred to in Note 1 Nature of Business and Summary of Significant Accounting Policies .

The Corporation evaluates the performance of the segments based on net interest income, the estimated provision for loan and lease losses, non-interest income and direct non-interest expenses. The segments are also evaluated based on the average volume of their interest-earning assets less the allowance for loan and lease losses.

## Table of Contents

The following table presents information about the reportable segments (in thousands):

| (In thousands) | Mortgage Banking |  | Consumer <br> (Retail) <br> Banking |  | Commercial and Corporate |  | Treasury and Investments |  | United States Operations |  | Virgin <br> Islands Operations |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| For the Quarter Ended March 31, 2013: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest income | \$ | 28,220 | \$ | 58,259 | \$ | 43,329 | \$ | 11,460 |  | 8,649 | \$ | 10,308 | \$ | 160,225 |
| Net (charge) credit for transfer of funds |  | $(10,271)$ |  | $(1,038)$ |  | $(4,148)$ |  | 12,963 |  | 2,494 |  |  |  |  |
| Interest expense |  |  |  | $(6,849)$ |  |  |  | $(21,763)$ |  | $(6,117)$ |  | $(1,003)$ |  | $(35,732)$ |
| Net interest income (loss) |  | 17,949 |  | 50,372 |  | 39,181 |  | 2,660 |  | 5,026 |  | 9,305 |  | 124,493 |
| Provision for loan and lease losses |  | $(8,588)$ |  | $(10,181)$ |  | $(86,111)$ |  |  |  | 8,649 |  | 10,308 |  | $(85,923)$ |
| Non-interest income |  | 4,350 |  | 10,742 |  | 1,459 |  | (168) |  | 2,494 |  |  |  | 18,877 |
| Direct non-interest expenses |  | $(11,648)$ |  | $(29,668)$ |  | $(17,588)$ |  | $(2,406)$ |  | $(6,117)$ |  | $(1,003)$ |  | $(68,430)$ |
| Segment (loss) income | \$ | 2,063 | \$ | 21,265 | \$ | $(63,059)$ | \$ | 86 |  | 10,052 | \$ | 18,610 | \$ | $(10,983)$ |
| Average earnings assets |  | ,100,455 |  | 904,624 |  | ,290,119 |  | ,689,940 |  | 679,389 |  | 677,336 |  | ,341,863 |
| (In thousands) |  | ortgage anking |  | nsumer <br> Retail) <br> anking |  | mmercial <br> Corporate |  | asury and estments |  | United States perations |  | Virgin Islands perations |  | Total |
| For the quarter ended March 31, 2012: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest income | \$ | 27,924 | \$ | 40,616 | \$ | 49,140 | \$ | 11,308 |  | 10,194 | \$ | 12,925 | \$ | 152,107 |
| Net (charge) credit for transfer of funds |  | $(13,053)$ |  | 2,088 |  | $(6,971)$ |  | 14,687 |  | 3,249 |  |  |  |  |
| Interest expense |  |  |  | $(8,505)$ |  |  |  | $(32,280)$ |  | $(8,143)$ |  | $(1,313)$ |  | $(50,241)$ |
| Net interest income (loss) |  | 14,871 |  | 34,199 |  | 42,169 |  | $(6,285)$ |  | 5,300 |  | 11,612 |  | 101,866 |
| Provision for loan and lease losses |  | $(4,887)$ |  | $(4,372)$ |  | $(25,985)$ |  |  |  | 4,845 |  | $(5,798)$ |  | $(36,197)$ |
| Non-interest income |  | 4,050 |  | 6,610 |  | 3,018 |  | $(1,152)$ |  | 304 |  | 1,881 |  | 14,711 |
| Direct non-interest expenses |  | $(11,355)$ |  | $(22,957)$ |  | $(11,827)$ |  | $(1,561)$ |  | $(6,887)$ |  | $(9,222)$ |  | $(63,809)$ |
| Segment (loss) income | \$ | 2,679 | \$ | 13,480 | \$ | 7,375 | \$ | $(8,998)$ |  | 3,562 | \$ | $(1,527)$ | \$ | 16,571 |
| Average earnings assets |  | ,040,789 |  | 405,601 |  | ,823,822 |  | ,392,242 |  | 781,221 |  | 860,673 |  | ,304,348 |

The following table presents a reconciliation of the reportable segment financial information to the consolidated totals:

|  | Quarter Ended <br> March 31, |  |  |
| :--- | ---: | ---: | ---: |
| Net (loss) income: | $\mathbf{2 0 1 3}$ | $\mathbf{2 0 1 2}$ |  |
| Total (loss) income for segments and other | $\$$ | $(44,631)$ | $\$$ |
| Other non-interest loss ${ }^{(1)}$ | $(5,538)$ | 16,571 |  |
| Other operating expenses | $(20,842)$ | $(21,384)$ |  |
|  |  | $(71,011)$ | $(11,049)$ |
| Loss before income taxes | $(1,622)$ | $(2,133)$ |  |
| Income tax expense | $\$$ | $(72,633)$ | $\$$ |
|  | $(13,182)$ |  |  |

## Edgar Filing: FIRST BANCORP /PR/ - Form 10-Q

| Average assets: |  |  |
| :--- | ---: | ---: |
| Total average earning assets for segments | $\$ 12,341,863$ | $\$ 12,304,348$ |
| Other average earning assets ${ }^{(1)}$ | 23,786 | 43,226 |
| Average non-earning assets | 708,214 | 673,279 |
|  |  |  |
| Total consolidated average assets | $\$ 13,073,863$ | $\$ 13,020,853$ |

(1) The activities related to the Bank s equity interest in CPG/GS are presented as an Other non-interest income (loss) and other average earning assets in the table above

## NOTE 22 REGULATORY MATTERS, COMMITMENTS AND CONTINGENCIES

The Corporation is subject to various regulatory capital requirements imposed by the federal banking agencies. Failure to meet minimum capital requirements can result in certain mandatory and possibly additional discretionary actions by regulators that, if undertaken, could have a direct material effect on the Corporation s financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Corporation must meet specific capital guidelines that involve quantitative measures of the Corporation sassets, liabilities, and certain off-balance sheet items as calculated under regulatory accounting practices. The Corporation s capital amounts and classification are also subject to qualitative judgment by the regulators about components, risk weightings and other factors.

## Table of Contents

Capital standards established by regulations require the Corporation to maintain minimum amounts and ratios for Leverage (Tier 1 capital to average total assets) and ratios of Tier 1 Capital to Risk-Weighted Assets and Total Capital to Risk-Weighted Assets as defined in the regulations. The total amount of risk-weighted assets is computed by applying risk-weighting factors to the Corporation sassets and certain off-balance sheet items, which generally vary from $0 \%$ to $100 \%$ depending on the nature of the asset.

Effective June 2, 2010, FirstBank, by and through its Board of Directors, entered into a Consent Order (the FDIC Order) with the FDIC and the Office of the Commissioner of Financial Institutions of Puerto Rico. The FDIC Order provides for various things, including (among other things) the following: (1) having and retaining qualified management; (2) increased participation in the affairs of FirstBank by its Board of Directors; (3) development and implementation by FirstBank of a capital plan to attain a leverage ratio of at least $8 \%$, a Tier 1 risk-based capital ratio of at least $10 \%$ and a total risk-based capital ratio of at least $12 \%$; (4) adoption and implementation of strategic, liquidity and fund management and profit and budget plans and related projects within certain timetables set forth in the FDIC Order and on an ongoing basis; (5) adoption and implementation of plans for reducing FirstBank s positions in certain classified assets and delinquent and non-accrual loans within timeframes set forth in the FDIC Order; (6) refraining from lending to delinquent or classified borrowers already obligated to FirstBank on any extensions of credit so long as such credit remains uncollected, except where FirstBank s failure to extend further credit to a particular borrower would be detrimental to the best interests of FirstBank, and any such additional credit is approved by the FirstBank s Board of Directors; (7) refraining from accepting, increasing, renewing or rolling over brokered CDs without the prior written approval of the FDIC; (8) establishment of a comprehensive policy and methodology for determining the allowance for loan and lease losses and the review and revision of FirstBank s loan policies, including the non-accrual policy; and (9) adoption and implementation of adequate and effective programs of independent loan review, appraisal compliance and an effective policy for managing FirstBank s sensitivity to interest rate risk. The foregoing summary is not complete and is qualified in all respects by reference to the actual language of the FDIC Order. Although all of the regulatory capital ratios exceed the minimum capital ratios for well capitalized levels, as well as the minimum capital ratios required by the FDIC Order, as of March 31, 2013, FirstBank cannot be treated as a well capitalized institution under regulatory guidance while operating under the FDIC order.

Effective June 3, 2010, First BanCorp entered into the Written Agreement with the Federal Reserve (FED). The Written Agreement provides, among other things, that the holding company must serve as a source of strength to FirstBank, and that, except upon consent of the FED, (1) the holding company may not pay dividends to stockholders or receive dividends from FirstBank, (2) the holding company and its nonbank subsidiaries may not make payments on trust-preferred securities or subordinated debt, and (3) the holding company cannot incur, increase, or guarantee debt or repurchase any capital securities. The Written Agreement also requires that the holding company submit a capital plan that reflects sufficient capital at First BanCorp. on a consolidated basis, which must be acceptable to the FED, and follow certain guidelines with respect to the appointment or change in responsibilities of senior officers. The foregoing summary is not complete and is qualified in all respects by reference to the actual language of the Written Agreement.

The Corporation submitted its capital plan setting forth how it plans to improve capital positions to comply with the FDIC Order and the Written Agreement over time. In addition to the Capital Plan, the Corporation has submitted to its regulators a liquidity and brokered CD plan, including a contingency funding plan, a non-performing asset reduction plan, a budget and profit plan, a strategic plan, and a plan for the reduction of classified and special mention assets. As of March 31, 2013 the Corporation had completed all of the items included in the Capital Plan and is working on to continue to reduce non-performing loans. Further, the Corporation has reviewed and enhanced the Corporation s loan review program, various credit policies, the Corporation streasury and investment policy, the Corporation s asset classification and allowance for loan and lease losses and non-accrual policies, the Corporation s charge-off policy and the Corporation s appraisal program. The Regulatory Agreements also require the submission to the regulators of quarterly progress reports.

The FDIC Order imposes no other restrictions on FirstBank s products or services offered to customers, nor does it or the Written Agreement impose any type of penalties or fines upon FirstBank or the Corporation. Concurrent with the FDIC Order, the FDIC has granted FirstBank temporary waivers to enable it to continue accessing the brokered CD market through June 30, 2013. FirstBank will request approvals for future periods.

In June 2012, the U.S. banking regulators jointly published three notices of proposed rulemaking that are essentially intended to implement the Basel III for U.S. banks. Together these notices of proposed rulemaking would, among other things: (i) implement in the United Stated the Basel III regulatory capital reforms including those that revise the definition of capital, increase minimum capital ratios, and introduce a minimum Tier 1 common equity ratio of $4.5 \%$ and a capital conservation buffer of $2.5 \%$ (for a total minimum Tier 1 common equity ratio of $7.0 \%$ ); (ii) Revise Basel I rules for calculating risk-weighted assets to enhance risk sensitivity; and (iii) comply with the Dodd-Frank Act provision prohibiting the reliance on external credit ratings.

Although uncertainty exists regarding final capital rules, based on our current interpretation of the proposed Basel III capital rules, we anticipate to exceed the fully phased-in minimum capital ratios as established in the current proposal. The proposed Basel III capital rules and interpretations used in estimating our Basel III calculations are subject to change depending on final Basel III capital rules.

## Table of Contents

The Corporation enters into financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments may include commitments to extend credit and commitments to sell mortgage loans at fair value. As of March 31, 2013, commitments to extend credit amounted to approximately $\$ 1.5$ billion, of which $\$ 998.7$ million relate to credit card loans. Commercial and Financial standby letters of credit amounted to approximately $\$ 55.5$ million. Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any conditions established in the contract. Commitments generally have fixed expiration dates or other termination clauses. For most of the commercial lines of credit, the Corporation has the option to reevaluate the agreement prior to additional disbursements. In the case of credit cards and personal lines of credit, the Corporation can cancel at any time and without cause the unused credit facility. Generally, the Corporation s mortgage banking activities do not enter into interest rate lock agreements with prospective borrowers.

Lehman Brothers Special Financing, Inc. ( Lehman ) was the counterparty to the Corporation on certain interest rate swap agreements. During the third quarter of 2008, Lehman failed to pay the scheduled net cash settlement due to the Corporation, which constituted an event of default under those interest rate swap agreements. The Corporation terminated all interest rate swaps with Lehman and replaced them with other counterparties under similar terms and conditions. In connection with the unpaid net cash settlement under the swap agreements, the Corporation has an unsecured counterparty exposure with Lehman, which filed for bankruptcy on October 3, 2008, of approximately $\$ 1.4$ million. This exposure was reserved in the third quarter of 2008. The Corporation had pledged collateral with a $\$ 63.6$ million face value to guarantee its performance under the swap agreements in the event payment thereunder was required.

Since the second quarter of 2009, the Corporation has maintained a non-performing asset with a book value of $\$ 64.5$ million in addition to accrued interest of $\$ 2.1$ million related to the collateral pledged to Lehman. The Corporation believes that the securities pledged as collateral should not be part of the Lehman bankruptcy estate given the fact that the posted collateral constituted a performance guarantee under the swap agreements and was not part of a financing agreement, and that ownership of the securities was never transferred to Lehman. Upon termination of the interest rate swap agreements, Lehman s obligation was to return the collateral to the Corporation. During the fourth quarter of 2009, the Corporation discovered that Lehman Brothers, Inc. ( LBI ), acting as agent of Lehman, had deposited the securities in a custodial account at JP Morgan Chase, and that, shortly before the filing of the Lehman bankruptcy proceedings, it had provided instructions to have most of the securities transferred to Barclays Capital (Barclays ) in New York. After Barclays s refusal to turn over the securities, the Corporation filed a lawsuit against Barclays in federal court in New York demanding the return of the securities in December 2009. During February 2010, Barclays filed a motion with the court requesting that the Corporation sclaim be dismissed on the grounds that the allegations of the complaint are not sufficient to justify the granting of the remedies therein sought. Shortly thereafter, the Corporation filed its opposition motion. A hearing on the motions was held in court on April 28, 2010. The court, on that date, after hearing the arguments by both sides, concluded that the Corporation s equitable-based causes of action, upon which the return of the investment securities is being demanded, contain allegations that sufficiently plead facts warranting the denial of Barclays motion to dismiss the Corporation s claim. Accordingly, the judge ordered the case to proceed to trial.

Subsequent to the court decision, the district court judge transferred the case to the Lehman bankruptcy court for trial. Discovery pursuant to that case management plan has been completed. The parties filed dispositive motions on September 13, 2012. Oppositions to such motions and replies thereto were filed in October 2012 and November 2012, respectively. On January 16, 2013, a hearing for oral arguments was held in bankruptcy court. Upon conclusion of the hearing, the judge informed the parties that the matter would be taken under advisement with a written ruling to be issued subsequently. To date, the Judge has not issued its ruling on these motions. The Corporation may not succeed in its litigation against Barclays to recover all or a substantial portion of the securities.

Additionally, the Corporation continues to pursue its claim filed in January 2009 in the proceedings under the Securities Protection Act ( SIPA ) with regard to LBI in the United States Bankruptcy Court for the Southern District of New York. Our claim was filed on the basis that under SIPA the Corporation was a customer that entrusted securities to LBI, the broker dealer, for safe keeping. With respect to the Corporation s claim, the Trustee under the SIPA proceeding has been disputing as to whether our claim is an allowable customer claim or not. The Bankruptcy Court has not yet resolved this matter and it is uncertain when a resolution would be issued in this connection.

Because the Corporation has not had the benefit of the use of the investment securities pledged to Lehman (i.e., ability to sell, pledge, or transfer), and because the Corporation has not received principal or interest payments since 2008 (after the collapse of Lehman), the appropriate carrying value of these securities has been under review with our regulators, with heightened concern due to the complex and lengthy litigation regarding this matter. If, as a result of these discussions, developments in the litigation, or for other reasons, the Corporation should determine that it is probable that the asset has been impaired and that it needs to recognize a partial or full loss for the investment securities pledged to Lehman, such an action would adversely affect the Corporation $s$ results of operations in the period in which such action is taken. The Corporation expects to reassess the recoverability of the asset upon the resolution of the dispositive motions filed with the court.

As of March 31, 2013, First BanCorp and its subsidiaries were defendants in various legal proceedings arising in the ordinary course of business. Management believes that the final disposition of these matters will not have a material adverse effect on the Corporation sfinancial position or

## Table of Contents

## NOTE 23 FIRST BANCORP. (HOLDING COMPANY ONLY) FINANCIAL INFORMATION

The following condensed financial information presents the financial position of the Holding Company only as of March 31, 2013 and December 31, 2012 and the results of its operations for the quarters ended March 31, 2013 and 2012.

## Statements of Financial Condition

|  | As of March 31 2013 | sa | $\begin{aligned} & \text { ecember 31, } \\ & 2012 \end{aligned}$ |
| :---: | :---: | :---: | :---: |
| Assets |  |  |  |
| Cash and due from banks | \$ 34,525 | \$ | 35,139 |
| Money market investments | 6,111 |  | 6,111 |
| Investment securities available for sale, at market: |  |  |  |
| Equity investments | 30 |  | 31 |
| Other investment securities | 1,285 |  | 1,300 |
| Investment in First Bank Puerto Rico, at equity | 1,584,479 |  | 1,663,139 |
| Investment in First Bank Insurance Agency, at equity | 8,799 |  | 7,697 |
| Investment in FBP Statutory Trust I | 3,093 |  | 3,093 |
| Investment in FBP Statutory Trust II | 3,866 |  | 3,866 |
| Other assets | 3,809 |  | 4,891 |
| Total assets | \$ 1,645,997 | \$ | 1,725,267 |
| Liabilities and Stockholders Equity |  |  |  |
| Liabilities: |  |  |  |
| Other borrowings | \$ 231,959 | \$ | 231,959 |
| Accounts payable and other liabilities | 10,039 |  | 8,285 |
| Total liabilities | 241,998 |  | 240,244 |
| Stockholders equity | 1,403,999 |  | 1,485,023 |
| Total liabilities and stockholders equity | \$ 1,645,997 | \$ | 1,725,267 |


|  | Quarter Ended <br> March 31, <br> March 31, <br> $\mathbf{2 0 1 3}$ <br> (In thousands) |  |  |
| :--- | ---: | ---: | ---: |
| Income: | 5 | $\$$ | 3 |
| Interest income on money market investments | 52 | 55 |  |
| Other income | 57 | 58 |  |
|  |  |  |  |
|  |  |  |  |
| Expense: | 1,746 | 1,855 |  |
| Notes payable and other borrowings | 1,803 | 946 |  |
| Other operating expenses | 3,549 | 2,801 |  |


| Loss income taxes and equity in undistributed losses of subsidiaries | $(3,492)$ | $(2,743)$ |
| :--- | ---: | ---: |
| Income tax provision |  |  |
| Equity in undistributed losses of subsidiaries | $(69,141)$ | $(10,439)$ |
| Net loss | $\$(72,633)$ | $\$(13,182)$ |

## Table of Contents

## NOTE 24 SUBSEQUENT EVENTS

The Corporation has performed an evaluation of events occurring subsequent to March 31, 2013; management has determined that there are no additional events occurring in this period that required disclosure in or adjustment to the accompanying financial statements.

Table of Contents

## ITEM 2. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (MD\&A) <br> \section*{SELECTED FINANCIAL DATA}

| (In thousands, except for per share and financial ratios) | Quarter ended March 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  | 2012 |  |
| Condensed Income Statements: |  |  |  |  |
| Total interest income | \$ | 160,225 | \$ | 152,107 |
| Total interest expense |  | 35,732 |  | 50,241 |
| Net interest income |  | 124,493 |  | 101,866 |
| Provision for loan and lease losses |  | 111,123 |  | 36,197 |
| Non-interest income |  | 13,629 |  | 8,475 |
| Non-interest expenses |  | 98,010 |  | 85,193 |
| Loss before income taxes |  | $(71,011)$ |  | $(11,049)$ |
| Income tax expense |  | $(1,622)$ |  | $(2,133)$ |
| Net loss |  | $(72,633)$ |  | $(13,182)$ |
| Net loss attributable to common stockholders |  | $(72,633)$ |  | $(13,182)$ |
| Per Common Share Results: |  |  |  |  |
| Net loss per share basic | \$ | (0.35) | \$ | (0.06) |
| Net loss per share diluted | \$ | (0.35) | \$ | (0.06) |
| Cash dividends declared | \$ |  | \$ |  |
| Average shares outstanding |  | 205,465 |  | 205,217 |
| Average shares outstanding diluted |  | 205,465 |  | 205,217 |
| Book value per common share | \$ | 6.50 | \$ | 6.65 |
| Tangible book value per common share ${ }^{(1)}$ | \$ | 6.21 | \$ | 6.46 |

## Selected Financial Ratios (In Percent):

## Profitability:

| Return on Average Assets | (2.25) | (0.41) |
| :---: | :---: | :---: |
| Interest Rate Spread ${ }^{(2)}$ | 3.77 | 2.95 |
| Net Interest Margin ${ }^{(2)}$ | 4.00 | 3.25 |
| Return on Average Total Equity | (19.82) | (3.67) |
| Return on Average Common Equity | (20.70) | (3.84) |
| Average Total Equity to Average Total Assets | 11.37 | 11.09 |
| Tangible common equity ratio ${ }^{(1)}$ | 9.90 | 10.20 |
| Dividend payout ratio |  |  |
| Efficiency ratio ${ }^{(3)}$ | 70.96 | 77.21 |


| Asset Quality: |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Allowance for loan and lease losses to loans held for investment |  | 3.58 |  | 4.70 |
| Net charge-offs (annualized) to average loans ${ }^{(4)(6)}$ |  | 8.10 |  | 1.78 |
| Provision for loan and lease losses to net charge-offs ${ }^{(5)}$ |  | 54.47 |  | 78.40 |
| Non-performing assets to total assets ${ }^{(6)}$ |  | 8.35 |  | 10.18 |
| Non-performing loans held for investment to total loans held for investment ${ }^{(6)}$ |  | 7.14 |  | 10.87 |
| Allowance to total non-performing loans held for investment ${ }^{(6)}$ |  | 50.17 |  | 43.23 |
| Allowance to total non-performing loans held for investment |  |  |  |  |
| excluding residential real estate loans ${ }^{(6)}$ |  | 92.27 |  | 62.19 |
| Other Information: |  |  |  |  |
| Common Stock Price: End of period | \$ | 6.23 | \$ | 4.40 |


|  | As of March 31, <br> $\mathbf{2 0 1 3}$ | As of December <br> $\mathbf{3 1 , 2 0 1 2}$ |  |
| :--- | ---: | ---: | ---: |
| Balance Sheet Data: | $\$ 9,836,317$ | $\$$ | $10,139,508$ |
| Loans, including loans held for sale | 342,531 | 435,414 |  |
| Allowance for loan and lease losses | $2,300,816$ | $1,986,669$ |  |
| Money market and investment securities | 59,424 | 60,944 |  |
| Intangible assets |  |  |  |

## Edgar Filing: FIRST BANCORP /PR/ - Form 10-Q

| Deferred tax asset, net | 4,446 | 4,867 |
| :--- | ---: | ---: |
| Total assets | $13,005,876$ | $13,099,741$ |
| Deposits | $9,983,569$ | $9,864,546$ |
| Borrowings | $1,510,399$ | $1,640,399$ |
| Total preferred equity | 63,047 | 63,047 |
| Total common equity | $1,321,130$ | $1,393,546$ |
| Accumulated other comprehensive income, net of tax | 19,822 | 28,430 |
| Total equity | $1,403,999$ | $1,485,023$ |

(1) Non-GAAP measure. Refer to Capital discussion below for additional information of the components and reconciliation of these measures.
(2) On a tax-equivalent basis and excluding the changes in fair value of derivative instruments and financial liabilities measured at fair value (see Net Interest Income discussion below for a reconciliation of this non-GAAP measure).
(3) Non-interest expense to the sum of net interest income and non-interest income. The denominator includes non-recurring income and changes in the fair value of derivative instruments and financial liabilities measured at fair value.
(4) The net charge-offs to average loans ratio, excluding impact associated with a bulk loan sale and the transfer of loans to held for sale, was $2.87 \%$ for the quarter ended March 31, 2013.
(5) The provision for loan and lease losses to net charge-offs ratio, excluding impact associated with the bulk loan sale and the transfer of loans to held for sale, was $67.61 \%$ for the quarter ended March 31, 2013.
(6) Loans used in the denominator in calculating net charge-off, non performing loan and non-performing asset rates include purchase credit-impaired ( PCI ) loans. However, the Corporation separately tracks and reports PCI loans and exclude these from delinquency, non-performing loan and non-performing asset statistics.

## Table of Contents

The following Management s Discussion and Analysis of Financial Condition and Results of Operations relates to the accompanying consolidated unaudited financial statements of First BanCorp (the Corporation or First BanCorp. ) and should be read in conjunction with such financial statements and the notes thereto.

## EXECUTIVE SUMMARY

First BanCorp. is a diversified financial holding company headquartered in San Juan, Puerto Rico offering a full range of financial products to consumers and commercial customers through various subsidiaries. First BanCorp. is the holding company of FirstBank Puerto Rico ( FirstBank or the Bank ) and FirstBank Insurance Agency. Through its wholly owned subsidiaries, the Corporation operates offices in Puerto Rico, the United States and British Virgin Islands, and the State of Florida (USA) concentrating in commercial banking, residential mortgage loan originations, finance leases, credit card loans, personal loans, small loans, auto loans, insurance agency and broker-dealer activities.

As described in Note 22 to the Consolidated Financial Statements, Regulatory Matters, Commitment and Contingencies, FirstBank is currently operating under a Consent Order (the FDIC Order ) with the Federal Deposit Insurance Corporation ( FDIC ) and First BanCorp. has entered into a Written Agreement (the Written Agreement and collectively with the FDIC Order (the Regulatory Agreements ) with the Board of Governors of the Federal Reserve System (the FED or Federal Reserve ).

## OVERVIEW OF RESULTS OF OPERATIONS

First BanCorp s results of operations generally depend primarily upon its net interest income, which is the difference between the interest income earned on its interest-earning assets, including investment securities and loans, and the interest expense incurred on its interest-bearing liabilities, including deposits and borrowings. Net interest income is affected by various factors, including: the interest rate scenario; the volumes, mix and composition of interest-earning assets and interest-bearing liabilities; and the repricing characteristics of these assets and liabilities. The Corporation s results of operations also depend on the provision for loan and lease losses, which have significantly affected the results of operations in the recent years, non-interest expenses (such as personnel, occupancy, deposit insurance premiums and other costs), non-interest income (mainly service charges and fees on deposits, insurance income and revenues from broker-dealer operations), gains (losses) on sales of investments, gains (losses) on mortgage banking activities, and income taxes.

Net loss for the quarter ended March 31, 2013 amounted to $\$ 72.6$ million, or a loss of $\$ 0.35$ per diluted common share, compared to a net loss of $\$ 13.2$ million, or a loss of $\$ 0.06$ per diluted common share for the quarter ended March 31, 2012. The Corporation s financial results for the first quarter of 2013 , as compared to the first quarter of 2012, were principally impacted by: (i) a $\$ 74.9$ million increase in the provision for loan and lease losses driven by a $\$ 64.1$ million charge to the provision related to a bulk sale of adversely classified assets and valuation adjustments to certain loans transferred to held for sale, increases in the reserve requirement for certain large commercial relationships that migrated into non-performing and adversely classified categories, and the provision required for the credit card portfolio that was acquired in late May 2012 (carrying value of $\$ 344.9$ million, net of discount of $\$ 14.3$ million, as of March 31, 2013), and (ii) an increase of $\$ 12.8$ million in non-interest expenses driven by expenses related to the credit card portfolio, higher losses on other real estate owned ( REO or OREO ) operations, and non-recurring professional service costs, including $\$ 3.9$ million specifically related to the bulk sale of assets and $\$ 1.2$ million related to an offer to exchange common stock for preferred stock, which offer was terminated in April 2013. These variances were partially offset by a $\$ 22.6$ million increase in net interest income mainly achieved through reductions in the overall cost of funding and the contribution of the credit card portfolio acquired in the second quarter of 2012. Additionally, non-interest income increased $\$ 5.2$ million mainly driven by interchange and other related fees earned on the credit cards portfolio, lower other-than-temporary impairment ( OTTI ) charges on private-label mortgage-backed securities, and a decrease in equity in losses of unconsolidated entities.

The key components of the Corporation sfinancial results for the quarter ended March 31, 2013 include the following:

Net interest income for the quarter ended March 31, 2013 was $\$ 124.5$ million, compared to $\$ 101.9$ million for the same period in 2012. The increase was driven by an improvement of 75 basis points in the net interest margin, excluding fair value adjustments (for definition and reconciliation of this non-GAAP measure, refer to Net Interest Income discussion below) to $3.95 \%$. The improvement in net interest margin was primarily due to: (i) a decrease of 52 basis points in the average cost of funding achieved through lower deposit pricing, an improved deposit mix, and the maturity of high-cost borrowings, and (ii) the contribution of the credit card portfolio acquired from FIA Card Services (FIA) in late May 2012. This acquisition increased the average balance of consumer loans by approximately $\$ 352.7$ million and contributed $\$ 16.5$ million to interest income, including $\$ 2.7$ million related to the discount accretion recorded as an adjustment to the yield of the purchased portfolio. The interest income recognized on credit cards was the main driver for the 31 basis points increase in the yield of total earning assets. Refer to the Net Interest Income discussion below for
additional information.

## Table of Contents

The provision for loan and lease losses for the first quarter of 2013 was $\$ 111.1$ million, including $\$ 64.1$ million related to the bulk sale of assets and the transfer of certain loans to held for sale for which there are executed purchase transactions, compared to $\$ 36.2$ million for the same period in 2012. Excluding the impact of the bulk sale and the transfer of loans to held for sale, the provision for loan and lease losses for the first quarter of 2013 was $\$ 47.0$ million, an increase of $\$ 10.8$ million when compared to the same period in 2012. This increase primarily reflects the inflow of certain large commercial relationships into non-performing and adversely classified categories, the provision required for the non-PCI credit card portfolio acquired in the second quarter of 2012, and an increase in the provision for residential mortgage loans.
During the first quarter of 2013, the Corporation entered into three separate agreements to sell loans. On March 28, 2013, the Corporation completed the sale of adversely classified loans with a book value of $\$ 211.4$ million ( $\$ 100.1$ million of commercial and industrial ( C\&I ) loans, $\$ 68.8$ million of commercial mortgage loans, $\$ 41.3$ million of construction loans, and $\$ 1.2$ million of residential mortgage loans), and $\$ 6.3$ million of OREO properties in a cash transaction. The sales price of this bulk sale was $\$ 120.2$ million, or $55 \%$ of the book value before reserves, for the $\$ 217.7$ million of loans and OREO and $\$ 1.3$ million of other related receivables. Approximately $\$ 39.9$ million of reserves had already been allocated to the loans. This transaction resulted in total charge-offs of $\$ 98.5$ million and an incremental loss of $\$ 58.9$ million, reflected in the provision for loan and lease losses for the first quarter of 2013. In addition, the Corporation recorded $\$ 3.9$ million of professional fees specifically related to the bulk sale of assets. This transaction resulted in a total loss of $\$ 62.8$ million.

The other two agreements consist of a Letter of Intent and a Definitive Agreement entered into during the first quarter of 2013 for the sale of non-performing loans with an aggregate book value of $\$ 101.4$ million. These two transactions are expected to close in 2013 and the loans were reclassified to held for sale in the first quarter of 2013. The recorded investment in these loans was written down to $\$ 80.8$ million, which resulted in charge-offs of $\$ 20.4$ million and an incremental net loss of $\$ 5.2$ million reflected in the provision for loan and lease losses for the first quarter of 2013. The Corporation s primary goal with respect to these sales is to accelerate the disposition of non-performing assets, which is a priority objective of its strategic plan. In addition, the Corporation reclassified an additional $\$ 80.2$ million of commercial mortgage and construction non-performing loans to held for sale. The transfer of these additional loans to held for sale resulted in charge-offs of $\$ 15.5$ million.

The following table summarizes the impact of the bulk sale of assets and the transfer of loans to held for sale in the financial statements:

| (Dollars in thousands, except per share information) 2013 First Quarter | As Reported (GAAP) |  | Bulk Sale <br> Transaction Impact |  | Loans Transferred To Held For Sale Impact |  | Excluding Bulk Sale and Loans Transferred To Held For Sale Impact <br> (Non-GAAP) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total net charge-offs (1) | \$ | 204,006 | \$ | 98,519 | + | 35,953 | \$ | 69,534 |
| Total net charge-offs to average loans |  | 8.10\% |  |  |  |  |  | 2.87\% |
| Residential mortgage |  | 11,580 |  | 1,031 |  |  |  | 10,549 |
| Residential mortgage loans net charge-offs to average loans |  | 1.65\% |  |  |  |  |  | 1.50\% |
| Commercial mortgage |  | 56,036 |  | 40,057 |  | 14,553 |  | 1,426 |
| Commercial mortgage loans net charge-offs to average loans |  | 12.06\% |  |  |  |  |  | 0.34\% |
| Commercial and Industrial |  | 84,829 |  | 44,678 |  |  |  | 40,151 |
| Commercial and Industrial loans net charge-offs to average loans |  | 11.16\% |  |  |  |  |  | 5.47\% |
| Construction |  | 38,515 |  | 12,753 |  | 21,400 |  | 4,362 |
| Construction loans net charge-offs to average loans |  | 44.66\% |  |  |  |  |  | 7.74\% |
| Provision for loan and lease losses | \$ | 111,123 | \$ | 58,890 | \$ | 5,222 | \$ | 47,011 |
| Residential mortgage |  | 7,948 |  | 979 |  |  |  | 6,969 |
| Commercial Mortgage |  | 36,397 |  | 29,753 |  | $(1,033)$ |  | 7,677 |
| Commercial \& Industrial |  | 35,292 |  | 20,766 |  |  |  | 14,526 |
| Construction |  | 21,948 |  | 7,392 |  | 6,255 |  | 8,301 |
| Non-interest expenses | \$ | 98,010 | \$ | 3,878 | \$ |  | \$ | 94,132 |
| Professional fees |  | 9,920 |  | 3,878 |  |  |  | 6,042 |
| Net loss | \$ | $(72,633)$ |  | $(62,768)$ | \$ | $(5,222)$ | \$ | $(4,643)$ |
| Net loss per common share | \$ | (0.35) | \$ | (0.30) | \$ | (0.03) | \$ | (0.02) |

## Table of Contents

The Corporation s net charge-offs for the first quarter of 2013 were $\$ 204.0$ million, or $8.10 \%$ of average loans on an annualized basis, including $\$ 134.5$ million of charge-offs related to the bulk sale and the transfer of loans to held for sale. Excluding the impact of charge-offs related to the bulk sale and the transfer of loans to held for sale, total net charge-offs for the first quarter of 2013 were $\$ 69.5$ million, or $2.87 \%$ of average loans, compared to $\$ 46.2$ million, or an annualized $1.78 \%$ for the same period in 2012. The increase was primarily due to a $\$ 25.4$ million charge-off related to a single commercial relationship restructured in the first quarter of 2013 into a split NoteA/NoteB. The provision for loan and lease losses and net charge-offs, excluding the impact of the bulk sale and the transfer of loans to held for sale are Non-GAAP measures, refer to Basis of Presentation discussion below for additional information. Also refer to the discussions under Provision for loan and lease losses and Risk Management below for an analysis of the allowance for loan and lease losses and non-performing assets and related ratios.

Non-interest income amounted to $\$ 13.6$ million for the first quarter of 2013 , compared to $\$ 8.5$ million for the quarter ended March 31, 2012. The increase in non-interest income was mainly due to $\$ 2.3$ million of interchange and other fees related to the credits cards portfolio, a $\$ 1.1$ million decrease in OTTI charges on debt securities, a $\$ 0.7$ million reduction in equity in losses of unconsolidated entities, and an increase of $\$ 0.5$ million in revenues from the insurance agency activities.

Non-interest expenses for the first quarter of 2013 amounted to $\$ 98.0$ million, compared to $\$ 85.2$ million for the same period in 2012. The increase was mainly related to: (i) an increase in professional fees expense primarily related to non-recurring charges, including $\$ 3.9$ million specifically related to the bulk sale of assets and $\$ 1.2$ million related to the terminated preferred stock exchange offer, (ii) a $\$ 3.9$ million increase in losses on REO operations driven in part by the impact in the first quarter of 2012 of gains of $\$ 1.3$ million on the sale of commercial properties, a $\$ 0.7$ million loss incurred in the first quarter of 2013 related to OREO properties sold to another company, and higher write downs to the value of repossessed properties, (iii) expenses related to the credit portfolio, including $\$ 1.4$ million related to the servicing of this portfolio and $\$ 1.0$ million associated with the Purchased credit card relationship intangible asset amortization, (iv) a $\$ 1.9$ million increase in employees compensation and benefits, and (iv) and increase of $\$ 0.8$ million in business promotion expenses mainly due to accrued expenses related to the credit cards portfolio rewards program. Refer to the Non Interest Expenses discussion below for additional information.

For the first quarter of 2013, the Corporation recorded an income tax expense of $\$ 1.6$ million, compared to an income tax expense of $\$ 2.1$ million for the same period in 2011. The decrease was primarily related to lower taxable income from profitable subsidiaries. The Corporation s banking subsidiary, First Bank, continues to maintain a full valuation allowance with respect to its net deferred tax asset. Refer to the Income Taxes discussion below for additional information.

Total assets were approximately $\$ 13.0$ billion as of March 31, 2013, down $\$ 93.9$ million from December 31, 2012. The decrease was primarily reflected in total loans, net of allowance, which declined $\$ 210.3$ million led by the bulk sale of assets. Cash and cash equivalents decreased by $\$ 184.3$ million and total investments increased by $\$ 314.4$ million mainly due to purchases of approximately $\$ 395$ million of 15-20 years U.S. agency mortgage-backed securities. Refer to the Financial Condition and Operating Data discussion below for additional information.

As of March 31, 2013, liabilities totaled $\$ 11.6$ billion, a decrease of approximately $\$ 12.8$ million from December 31, 2012. The decrease in total liabilities was mainly attributable to the repayment of $\$ 130$ million of matured FHLB advances, a decline of $\$ 14.4$ million of government deposits, and a reduction of $\$ 12.6$ million in brokered certificates of deposit ( CDS ). Non-brokered deposits, excluding government deposits, increased $\$ 145.6$ million reflecting increases in both commercial and retail deposits. Refer to the
Risk Management Liquidity and Capital Adequacy discussion below for additional information about the Corporation sfunding sources.

The Corporation s total stockholders equity amounted to $\$ 1.40$ billion as of March 31, 2013, a decrease of $\$ 81.0$ million from December 31, 2012, driven by the net loss of $\$ 72.6$ million and a decrease of $\$ 8.6$ million in other comprehensive income due to lower unrealized gains on available-for-sale securities. Refer to the Risk Management Capital section below for additional information.

## Edgar Filing: FIRST BANCORP /PR/ - Form 10-Q

Total loan production, including purchases, refinancings and draws from existing revolving and non-revolving commitments, amounted to approximately $\$ 715.3$ million, excluding the utilization activity on outstanding credit cards, compared to $\$ 569.3$ million for the comparable period in 2012. The increase in loan production during 2013, as compared to the first quarter of 2012, was mainly related to increased volumes primarily in the residential mortgage, auto and commercial lending businesses.

Total non-performing loans, including non-performing loans held for sale, were $\$ 830.7$ million at March 31, 2013. This represents a decrease of $\$ 147.1$ million, or $15 \%$, from $\$ 977.8$ million at December 31, 2012. This reduction reflects the impact of the inclusion in the bulk sale of non-performing loans having a book value of $\$ 178.7$ million and net charge-offs of $\$ 36.0$ million related to the transfer of loans to held for sale, partially offset by the increase in inflows of commercial mortgage and construction loans to non-performing status. Refer to the Risk Management Non-accruing and Non-performing Assets section below for additional information.

## Table of Contents

## CRITICAL ACCOUNTING POLICIES AND PRACTICES

The accounting principles of the Corporation and the methods of applying these principles conform to generally accepted accounting principles in the United States ( GAAP ). The Corporation s critical accounting policies relate to the 1) allowance for loan and lease losses; 2) other-than-temporary impairments; 3) income taxes; 4) classification and values of investment securities; 5) valuation of financial instruments; 6) income recognition on loans; 7) loan acquisitions, and 8) equity method accounting for investments in unconsolidated entities. These critical accounting policies involve judgments, estimates and assumptions made by management that affect the amounts recorded for assets and liabilities and for contingent liabilities as of the date of the financial statements and the reported amounts of revenues and expenses during the reporting periods. Actual results could differ from estimates, if different assumptions or conditions prevail. Certain determinations inherently require greater reliance on the use of estimates, assumptions, and judgments and, as such, have a greater possibility of producing results that could be materially different than those originally reported.

The Corporation s critical accounting policies are described in the Management s Discussion and Analysis of Financial Condition and Results of Operations included in First BanCorp s 2012 Annual Report on Form 10-K. There have not been any material changes in the Corporation s critical accounting policies since December 31, 2012.

## Table of Contents

## RESULTS OF OPERATIONS

## Net Interest Income

Net interest income is the excess of interest earned by First BanCorp. on its interest-earning assets over the interest incurred on its interest-bearing liabilities. First BanCorp. s net interest income is subject to interest rate risk due to the repricing and maturity mismatch of the Corporation sassets and liabilities. Net interest income for the quarter ended March 31, 2013 was $\$ 124.5$ million compared to $\$ 101.9$ million for the comparable period in 2012. On a tax-equivalent basis and excluding the changes in the fair value of derivative instruments and unrealized gains and losses on liabilities measured at fair value, net interest income for the quarter ended March 31, 2013 was $\$ 125.7$ million compared to $\$ 103.3$ million for the comparable period of 2012.

The following tables include a detailed analysis of net interest income. Part I presents average volumes and rates on an adjusted tax-equivalent basis and Part II presents, also on an adjusted tax-equivalent basis, the extent to which changes in interest rates and changes in volume of interest-related assets and liabilities have affected the Corporation s net interest income. For each category of interest-earning assets and interest-bearing liabilities, information is provided on changes attributable to (i) changes in volume (changes in volume multiplied by prior period rates), and (ii) changes in rate (changes in rate multiplied by prior period volumes). Rate-volume variances (changes in rate multiplied by changes in volume) have been allocated to the changes in volume and rate based upon their respective percentage of the combined totals.

The net interest income is computed on an adjusted tax-equivalent basis and excluding: (1) the change in the fair value of derivative instruments, and (2) unrealized gains or losses on liabilities measured at fair value. For definition and reconciliation of this non-GAAP measure, refer to discussions below.

## Part I

| Quarter ended March 31, (Dollars in thousands) | Average Volume |  |  |  | Interest income <br> (1) / expense |  |  |  | Average Rate ${ }^{(1)}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2013 |  | 2012 |  | 2013 |  | 2012 | 2013 | 2012 |
|  | (Dollars in thousands) |  |  |  |  |  |  |  |  |  |
| Interest-earning assets: |  |  |  |  |  |  |  |  |  |  |
| Money market \& other short-term investments | \$ | 779,412 | \$ | 502,182 | \$ | 539 | \$ | 369 | 0.28\% | 0.30\% |
| Government obligations ${ }^{(2)}$ |  | 325,835 |  | 956,338 |  | 1,851 |  | 4,078 | 2.30\% | 1.72\% |
| Mortgage-backed securities |  | 1,536,027 |  | 899,370 |  | 9,515 |  | 7,435 | 2.51\% | 3.32\% |
| Corporate bonds |  |  |  | 2,000 |  |  |  | 29 | 0.00\% | 5.83\% |
| FHLB stock |  | 33,117 |  | 36,651 |  | 415 |  | 401 | 5.08\% | 4.40\% |
| Equity securities |  | 1,364 |  | 1,377 |  |  |  |  | 0.00\% | 0.00\% |
| Total investments ${ }^{(3)}$ |  | 2,675,755 |  | 2,397,918 |  | 12,320 |  | 12,312 | 1.87\% | 2.07\% |
| Residential mortgage loans |  | 2,814,973 |  | 2,790,723 |  | 38,004 |  | 38,740 | 5.48\% | 5.58\% |
| Construction loans |  | 344,983 |  | 432,550 |  | 2,617 |  | 2,659 | 3.08\% | 2.47\% |
| C\&I and commercial mortgage loans |  | 4,899,586 |  | 5,611,554 |  | 47,849 |  | 56,643 | 3.96\% | 4.06\% |
| Finance leases |  | 237,245 |  | 243,344 |  | 5,086 |  | 5,312 | 8.69\% | 8.78\% |
| Consumer loans |  | 1,781,120 |  | 1,311,075 |  | 55,544 |  | 37,850 | 12.65\% | 11.61\% |
| Total loans ${ }^{(4)(5)}$ |  | 10,077,907 |  | 10,389,246 |  | 149,100 |  | 141,204 | 6.00\% | 5.47\% |
| Total interest-earning assets |  | 12,753,662 |  | 12,787,164 |  | 161,420 |  | 153,516 | 5.13\% | 4.83\% |
| Interest-bearing liabilities: |  |  |  |  |  |  |  |  |  |  |
| Brokered CDs |  | 3,437,601 |  | 3,636,596 |  | 11,798 | \$ | 19,733 | 1.39\% | 2.18\% |
| Other interest-bearing deposits |  | 5,672,033 |  | 5,473,194 |  | 13,746 |  | 17,001 | 0.98\% | 1.25\% |
| Other borrowed funds |  | 1,131,959 |  | 1,251,580 |  | 8,163 |  | 10,217 | 2.92\% | 3.28\% |
| FHLB advances |  | 410,551 |  | 363,792 |  | 2,025 |  | 3,241 | 2.00\% | 2.58\% |


| Total interest-bearing liabilities ${ }^{(6)}$ | $\$ 10,652,144$ | $\$ 10,725,162$ | $\$ 35,732$ | $\$ 50,192$ | $1.36 \%$ |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Net interest income | $\$ 125,688$ | $\$ 103,324$ |  |  |  |
|  |  |  |  |  |  |
| Interest rate spread |  |  | $3.88 \%$ |  |  |
| Net interest margin |  | $4.00 \%$ | $3.25 \%$ |  |  |

(1) On an adjusted tax-equivalent basis. The adjusted tax-equivalent yield was estimated by dividing the interest rate spread on exempt assets by 1 less Puerto Rico statutory tax rate ( $30.0 \%$ ) and adding to it the cost of interest-bearing liabilities. The tax-equivalent adjustment recognizes the income tax savings when comparing taxable and tax-exempt assets. Management believes that it is a standard practice in the banking industry to present net interest income, interest rate spread and net interest margin on a fully tax-equivalent basis. Therefore, management believes these measures provide useful information to investors by allowing them to make peer comparisons. Changes in the fair value of derivative and unrealized gains or losses on liabilities measured at fair value are excluded from interest income and interest expense because the changes in valuation do not affect interest paid or received.
(2) Government obligations include debt issued by government sponsored agencies.
(3) Unrealized gains and losses in available-for-sale securities are excluded from the average volumes.
(4) Average loan balances include the average of non-performing loans.
(5) Interest income on loans includes $\$ 3.6$ million and $\$ 2.4$ million for the first quarter of 2013 and 2012, respectively, of income from prepayment penalties and late fees related to the Corporation s loan portfolio.
(6) Unrealized gains and losses on liabilities measured at fair value are excluded from the average volumes.

## Table of Contents

## Part II

| (In thousands) | Quarter ended March 31, 2013 compared to 2012 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Volume | (In | ase (decrea <br> Due to: <br> Rate <br> thousands |  | Total |
| Interest income on interest-earning assets: |  |  |  |  |  |
| Money market \& other short-term investments | \$ 197 |  | (27) | \$ | 170 |
| Government obligations | $(3,169)$ |  | 942 |  | $(2,227)$ |
| Mortgage-backed securities | 4,600 |  | $(2,520)$ |  | 2,080 |
| Corporate bonds | (29) |  |  |  | (29) |
| FHLB stock | (44) |  | 58 |  | 14 |
| Total investments | 1,555 |  | $(1,547)$ |  | 8 |
| Residential mortgage loans | 178 |  | (914) |  | (736) |
| Construction loans | (618) |  | 576 |  | (42) |
| C\&I and commercial mortgage loans | $(7,374)$ |  | $(1,420)$ |  | $(8,794)$ |
| Finance leases | (163) |  | (63) |  | (226) |
| Consumer loans | 14,168 |  | 3,526 |  | 17,694 |
| Total loans | 6,191 |  | 1,705 |  | 7,896 |
| Total interest income | 7,746 |  | 158 |  | 7,904 |
| Interest expense on interest-bearing liabilities: |  |  |  |  |  |
| Brokered CDs | $(1,041)$ |  | $(6,894)$ |  | $(7,935)$ |
| Other interest-bearing deposits | 506 |  | $(3,761)$ |  | $(3,255)$ |
| Other borrowed funds | (959) |  | $(1,095)$ |  | $(2,054)$ |
| FHLB advances | 499 |  | $(1,715)$ |  | $(1,216)$ |
| Total interest expense | (995) |  | $(13,465)$ |  | $(14,460)$ |
| Change in net interest income | \$ 8,741 |  | 13,623 |  | 22,364 |

Portions of the Corporation s interest-earning assets, mostly investments in obligations of some U.S. government agencies and sponsored entities, generate interest which is exempt from income tax, principally in Puerto Rico. Also, interest and gains on sales of investments held by the Corporation s international banking entities (IBEs ) are tax-exempt under the Puerto Rico tax law (refer to the Income Taxes discussion below for additional information). To facilitate the comparison of all interest data related to these assets, the interest income had been converted to an adjusted taxable equivalent basis. The tax equivalent yield was estimated by dividing the interest rate spread on exempt assets by 1 less the Puerto Rico statutory tax rate as adjusted for changes to enacted tax rates ( $30.0 \%$ for 2013 and 2012) and adding to it the average cost of interest-bearing liabilities. The computation considers the interest expense disallowance required by Puerto Rico tax law. Refer to the Income Taxes discussion below for additional information about the Puerto Rico tax law.

The presentation of net interest income excluding the effects of the changes in the fair value of the derivative instruments and unrealized gains or losses on liabilities measured at fair value ( valuations ) provides additional information about the Corporation s net interest income and facilitates comparability and analysis. The changes in the fair value of the derivative instruments and unrealized gains or losses on liabilities measured at fair value have no effect on interest due or interest earned on interest-bearing liabilities or interest-earning assets, respectively, or on interest payments exchanged with interest rate swap counterparties.

## Table of Contents

The following table reconciles net interest income in accordance with GAAP to net interest income, excluding valuations, and net interest income on an adjusted tax-equivalent basis. The table also reconciles net interest spread and net interest margin on a GAAP basis to these items excluding valuations and on an adjusted tax-equivalent basis:

| (Dollars in thousands) | Quarter Ended March 31, <br> 2013 <br> 2012 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Interest Income - GAAP | \$ | 160,225 | \$ | 152,107 |
| Unrealized gain on derivative instruments |  | (400) |  | (332) |
| Interest income excluding valuations |  | 159,825 |  | 151,775 |
| Tax-equivalent adjustment |  | 1,595 |  | 1,741 |
| Interest income on a tax-equivalent basis excluding valuations |  | 161,420 |  | 153,516 |
| Interest Expense - GAAP |  | 35,732 |  | 50,241 |
| Unrealized loss on medium-term notes measured at fair value |  |  |  | (49) |
| Interest expense excluding valuations |  | 35,732 |  | 50,192 |
| Net interest income - GAAP | \$ | 124,493 | \$ | 101,866 |
| Net interest income excluding valuations | \$ | 124,093 | \$ | 101,583 |
| Net interest income on a tax-equivalent basis excluding valuations | \$ | 125,688 | \$ | 103,324 |

Average Balances

| Loans and leases | \$ 10,077,907 | \$ 10,389,246 |
| :---: | :---: | :---: |
| Total securities and other short-term investments | 2,675,755 | 2,397,918 |
| Average Interest-Earning Assets | \$ 12,753,662 | \$ 12,787,164 |
| Average Interest-Bearing Liabilities | \$ 10,652,144 | \$ 10,725,162 |
| Average Yield/Rate |  |  |
| Average yield on interest-earning assets - GAAP | 5.10\% | 4.78\% |
| Average rate on interest-bearing liabilities - GAAP | 1.36\% | 1.88\% |
| Net interest spread - GAAP | 3.74\% | 2.90\% |
| Net interest margin - GAAP | 3.96\% | 3.20\% |
| Average yield on interest-earning assets excluding valuations | 5.08\% | 4.77\% |
| Average rate on interest-bearing liabilities excluding valuations | 1.36\% | 1.88\% |
| Net interest spread excluding valuations | 3.72\% | 2.89\% |
| Net interest margin excluding valuations | 3.95\% | 3.20\% |
| Average yield on interest-earning assets on a tax-equivalent basis and excluding valuations | 5.13\% | 4.83\% |
| Average rate on interest-bearing liabilities excluding valuations | 1.36\% | 1.88\% |
|  | 3.77\% | 2.95\% |

## Edgar Filing: FIRST BANCORP /PR/ - Form 10-Q

Net interest spread on a tax-equivalent basis and excluding
valuations
Net interest margin on a tax-equivalent basis and excluding
valuations

Interest income on interest-earning assets primarily represents interest earned on loans held for investment and investment securities.

Interest expense on interest-bearing liabilities primarily represents interest paid on brokered CDs, branch-based deposits, repurchase agreements, advances from the FHLB and notes payable.

Unrealized gains or losses on derivatives represent changes in the fair value of derivatives, primarily interest rate swaps and caps used for protection against rising interest rates.

Unrealized gains or losses on liabilities measured at fair value represent the change in the fair value of medium-term notes elected to be measured at fair value, other than the accrual of interests. These medium-term notes were repaid in 2012.

Derivative instruments, such as interest rate swaps, are subject to market risk. While the Corporation does have certain trading derivatives to facilitate customer transactions, the Corporation does not utilize derivative instruments for speculative purposes. As of March 31, 2013, most of the interest rate swaps outstanding are used for protection against rising interest rates. Refer to Note 9 of the accompanying unaudited consolidated financial statements for further details concerning the notional amounts of derivative instruments and additional information. As is the case with investment securities, the market value of derivative instruments is largely a function of the financial market sexpectations regarding the future direction of interest rates. Accordingly, current market values are not necessarily indicative of the future impact of derivative instruments on net interest income. This will depend, for the most part, on the shape of the yield curve, the level of interest rates, as well as the expectations for rates in the future.

## Table of Contents

Net interest income increased $22 \%$ to $\$ 124.5$ million for the first quarter of 2013 from $\$ 101.9$ million in the first quarter of 2012. The increase in net interest income was primarily driven by an increase in net interest margin resulting from a reduction in the average cost of funds, an improved deposit mix, and interest income contributed by the credit cards portfolio acquired late in May 2012.

The net interest margin excluding valuations for the first quarter of 2013, improved by 75 basis points to $3.95 \%$ compared to $3.20 \%$ for the first quarter of 2012. The improvement in the net interest margin excluding valuations was mainly derived from improved deposit pricing, an improved deposit mix, renewals of maturing brokered CDs at lower current rates, and funding cost reductions resulting from maturities of high cost borrowings. The average cost of brokered CDs decreased by 79 basis points for the first quarter of 2013, compared to the same period in 2012, and the average balance of brokered CDs decreased by $\$ 199.0$ million. These reductions resulted in a decline of $\$ 7.9$ million in interest expense. Over the past 12 months, the Corporation repaid approximately $\$ 2.5$ billion of maturing brokered CDs with an all-in cost of $2.06 \%$ and new issuance amounted to $\$ 2.3$ billion with an all-in cost of $0.95 \%$. The Corporation also reduced the average cost of funds by lowering the rates paid on certain of its savings, interest-bearing checking accounts and retail CDs. The average rate paid on non-brokered deposits declined by 27 basis points for the first quarter of 2013 when compared to the same period in 2012, driving a reduction of approximately $\$ 3.3$ million in interest expense. The average balance of non-brokered interest bearing deposits increased by $\$ 198.8$ million compared to the first quarter of 2012 . The Corporation s strategic focus remains to grow non-brokered deposits and improve the overall funding mix. In addition, the Corporation benefited from the maturities of some high-cost borrowings including: (i) the maturity of a $\$ 100$ million repurchase agreement in April 2012 that carried a cost of $4.38 \%$, (ii) maturities over the last 12 months of approximately $\$ 275$ million of FHLB advances at an average cost of $3.21 \%$ and issuances of approximately $\$ 300$ million at an average cost of $1.11 \%$, and (iii) the full impact of the restructuring of $\$ 200$ million of repurchase agreements during the first quarter of 2012, which resulted in a reduction of $\$ 0.3$ million in interest expense.

Also contributing to the improvement in net interest income and margin was additional interest income of $\$ 16.5$ million recorded in the first quarter of 2013 from the credit cards portfolio purchased late in May, 2012, including $\$ 2.7$ million related to the discount accretion recorded as an adjustment to the yield of the purchased portfolio. This purchase increased the average volume of consumer loans by approximately $\$ 352.7$ million for the quarter and, together with an increase of $\$ 102.4$ million in the average volume of auto loans, were the main driver for the 31 basis points increase in the yield of total earning assets. The increase in the average volume of consumer loans, driven by the credit card loans purchased and a higher auto loan portfolio, was offset primarily by a decline in the average balance of commercial loans driven by significant repayments of commercial credit facilities, foreclosures and charge-offs during 2012. However, while this decrease in the average volume of C\&I and commercial mortgage loans resulted in lower interest income from these portfolios, a decrease of $\$ 8.7$ million compared to the same period in 2012, the impact of this decrease in volume did not offset the improvement in margin contributed by the credits cards portfolio. Average total loans decreased $\$ 311.3$ million for the first quarter of 2013, when compared to the same period in 2012, while the interest yield on loans, excluding valuations, improved to $5.97 \%$ compared to $5.43 \%$ for the same period in 2012. Partially offsetting the aforementioned contributions to the improvement in the net interest margin, was an increase of $\$ 277.2$ million in average cash balances, at an average rate of $0.28 \%$, due to heightened regulatory liquidity expectations for the industry and the challenging interest rate environment.

On an adjusted tax-equivalent basis, net interest income increased by $\$ 22.4$ million, or $22 \%$, for the first quarter of 2013 compared to the same period in 2012. The increase for the first quarter of 2013, as compared to the corresponding period of 2012, was principally due to reductions in the overall cost of funding and the contribution of the credit cards portfolio resulting in improvements in the net interest margin, as discussed above. The tax-equivalent adjustment decreased by $\$ 0.1$ million. The tax-equivalent adjustment increases interest income on tax-exempt securities and loans by an amount which makes tax-exempt income comparable, on a pre-tax basis, to the Corporation s taxable income as previously stated.

## Provision for Loan and Lease Losses

The provision for loan and lease losses is charged to earnings to maintain the allowance for loan and lease losses at a level that the Corporation considers adequate to absorb probable losses inherent in the portfolio. The adequacy of the allowance for loan and lease losses is also based upon a number of additional factors including trends in charge-offs and delinquencies, current economic conditions, the fair value of the underlying collateral and the financial condition of the borrowers, and, as such, includes amounts based on judgments and estimates made by the Corporation. Although the Corporation believes that the allowance for loan and lease losses is adequate, factors beyond the Corporation s control, including factors affecting the economies of Puerto Rico, the United States, the U.S. Virgin Islands and the British Virgin Islands, may contribute to delinquencies and defaults, thus necessitating additional reserves.

For the quarter ended on March 31, 2013, the Corporation recorded a provision for loan and lease losses of $\$ 111.1$ million, including $\$ 64.1$ million related to the bulk sale of assets and the transfer of loans to held for sale. Excluding the impact of the bulk sale and the transfer of loans to held for sale, the provision for loan and lease losses for the first quarter of 2013 was $\$ 47.0$ million, an increase of $\$ 10.8$ million when compared to the same period in 2012. The increase primarily reflects the migration into non-performing and adversely classified categories of three large commercial relationships totaling approximately $\$ 132$ million that required a provision of $\$ 17.8$ million during the first quarter of 2013, the provision required for the non-PCI credit cards portfolio acquired from FIA in the second quarter of 2012, and a higher provision for

## Edgar Filing: FIRST BANCORP /PR/ - Form 10-Q

residential mortgage loans. Partially offsetting these increases were reduced charges to specific reserves on a lower level of adversely classified and impaired loans and the overall decrease in the size of the C\&I portfolio. The bulk sale of approximately $\$ 217.7$ million of adversely classified assets, resulted in charge-offs of approximately $\$ 98.5$ million. In determining the historical loss rate for the computation of the general reserve, the Corporation includes the portion of these charge-offs that were related to the acceleration of previously reserved credit losses amounting to approximately $\$ 39.9$ million. The Corporation considered that the portion not deemed credit related losses was not indicative of the ultimate losses that may have occurred had the assets been resolved on an individual basis, over time and not on a steeply discounted bulk sale. A transaction, such as this one entered into to expedite the reduction of non-performing and adversely classified asset, that is unusual and deemed not reflective of normal charge-off history can be excluded from an historical analysis.

## Table of Contents

In terms of geography and categories, in Puerto Rico, the Corporation recorded a provision of $\$ 104.9$ million in the first quarter of 2013, including $\$ 57.9$ million related to the bulk sale and transfer of loans to held for sale. Excluding the impact of the bulk sale and the transfer of loans to held for sale, the provision for loan and lease losses in Puerto Rico for the first quarter of 2013 was $\$ 47.0$ million, or $\$ 11.8$ million higher than the provision recorded in the first quarter of 2012. The increase was primarily related to the aforementioned migration of three large relationships to adversely classified categories and non-performing status that required a provision of $\$ 17.8$ million, which was partially offset by lower charges to specific reserves of C\&I loans on a reduced level of impaired loans. Excluding the impact of the bulk sale and losses associated with the transfer of loans to held for sale, the provision for commercial mortgage and construction loans in Puerto Rico increased by $\$ 1.8$ million and $\$ 2.2$ million, respectively, compared to the provision recorded in the first quarter of 2012. The provision for C\&I loans in Puerto Rico, excluding the impact of the bulk sale and the transfer of loans to held for sale, decreased by $\$ 0.7$ million in the first quarter of 2013, compared to the same period in 2012 driven by the reduction in the overall size of this portfolio and reduced charges to specific reserves commensurate with the decrease in the level of impaired loans. The higher provision was also attributable to the $\$ 5.8$ million increase in the provision for consumer loans, mainly related to the credit card portfolio acquired in May 2012, and a $\$ 2.7$ million increase in the provision for residential mortgage loans, mainly due to adjustments that are reflective of the current market conditions, including assumptions regarding loss severities that, among other things, considered current resolution and liquidation strategies.

With respect to the loan portfolio in the United States, the Corporation recorded a provision of $\$ 1.5$ million for the first quarter of 2013, compared to a reserve release of $\$ 4.8$ million in the first quarter of 2012. The variance reflects the impact in the first quarter of 2012 a $\$ 3.3$ million reserve release related to a $\$ 5.3$ million non-performing residential mortgage loan paid-off during the first quarter of 2012. A higher provision was also attributed to a $\$ 2.8$ million increase related to commercial mortgage loans mainly due to higher loss rates applied to the general reserve of the portfolio and updated appraisals.

The Virgin Islands region recorded a provision of $\$ 4.7$ million, including a provision of $\$ 6.3$ million related to a construction loan relationship transferred to held for sale. The Corporation expects to complete the sale of this loan relationship during 2013. Excluding the impact of the loans transferred to held for sale, the Corporation recorded a reserve release of $\$ 1.5$ million in the Virgin Islands for the first quarter of 2013, compared to a provision of $\$ 5.8$ million for the same period in 2012. Most of the reserve release in 2013 was related to the residential mortgage loans portfolio, due to updated appraisals and lower charge-offs, and consumer loans, due to improvements in delinquency and charge-offs trends.

Refer to the discussions under Credit Risk Management below for an analysis of the allowance for loan and lease losses, non-performing assets, impaired loans and related information, and refer to the discussions under Financial Condition and Operating Analysis Loan Portfolio and under Risk Management Credit Risk Management below for additional information concerning the Corporation s loan portfolio exposure in the geographic areas where the Corporation does business.

## Non-Interest Income

|  | Quarter Ended March 31, <br> $\mathbf{2 0 1 3}$ <br> (In thousands) |  |
| :--- | :---: | ---: |
|  | $\$ 3,380$ | $\$ 3,247$ |
| Service charges on deposit accounts | 4,580 | 4,475 |
| Mortgage banking activities | 2,020 | 1,480 |
| Insurance income | 9,304 | 1,263 |
| Broker-dealer income |  | 5,453 |
| Other operating income | 19,284 | 15,918 |
| Non-interest income before net loss on investments, and |  | $(117)$ |
| equity in losses of unconsolidated entities | $(117)$ | $(1,233)$ |
| Proceeds from securities litigation settlement and other proceeds |  | $(5,207)$ |
| OTTI on debt securities | $(5,58)$ | $(6,236)$ |

## Table of Contents

Non-interest income primarily consists of service charges on deposit accounts; commissions derived from various banking, securities and insurance activities; gains and losses on mortgage banking activities; interchange and other fees related to debit and credit cards; equity in earnings (losses) of unconsolidated entities; and net gains and losses on investments and impairments.

Service charges on deposit accounts include monthly fees, overdraft fees and other fees on deposit accounts.

Income from mortgage banking activities includes gains on sales and securitization of loans and revenues earned for administering residential mortgage loans originated by the Corporation and subsequently sold with servicing retained. In addition, lower-of-cost-or-market valuation adjustments to the Corporation s residential mortgage loans held for sale portfolio and servicing rights portfolio, if any, are recorded as part of mortgage banking activities.

Insurance income consists of insurance commissions earned by the Corporation s subsidiary, FirstBank Insurance Agency, Inc.

Broker-dealer income consists of commissions earned from the Corporation s broker-dealer subsidiary activities, FirstBank Puerto Rico Securities.

The other operating income category is composed of miscellaneous fees such as debit, credit card and point of sale (POS) interchange fees and check and cash management fees.

The net gain (loss) on investment securities reflects gains or losses as a result of sales that are consistent with the Corporation s investment policies as well as OTTI charges on the Corporation s investment portfolio.

Equity in earnings (losses) of unconsolidated entities is related to the FirstBank s investment in CPG/GS, the entity that purchased \$269 million of loans from FirstBank during the first quarter of 2011. The Bank holds a 35\% subordinated ownership interest in CPG/GS. The majority owner of CPG/GS is entitled to recover its initial investment and a priority return of $12 \%$ prior to any return paid to the Bank. Accordingly, the Bank s investment of $\$ 18.4$ million in CPG/GS is at risk. Refer to Note 12 of the Corporation s unaudited financial statements for the quarter ended March 31, 2013 for additional information about the Bank s investment in CPG/GS, including information about the determination of the initial value of the investment.

Non-interest income increased by $\$ 5.2$ million, to $\$ 13.6$ million for the first quarter of 2013 from $\$ 8.5$ million for the first quarter of 2012. The increase in non-interest income was primarily due to:

A $\$ 2.3$ million increase attributable to interchange and other fees related to the credits cards portfolio acquired in May 2012, recorded as part of Other operating income in the table above.

A $\$ 1.1$ million decrease in OTTI charges on debt securities. The OTTI charge for both periods is solely related to credit losses associated with private label mortgage backed securities held by the Corporation with an amortized cost of $\$ 65.8$ million as of March 31, 2013.

A $\$ 0.7$ million decrease in equity in losses of unconsolidated entities. This adjustment is related to the Bank s investment in CPG/GS. This investment is accounted for under the equity method and following the hypothetical liquidation book value ( HLBV ) method to determine the Bank s share in CPG/GS earnings or losses. Under the HLBV method, the Bank determines its share in CPG/GS earnings or losses by determining the difference between its claim on CPG/GS book value at the end of the period as compared to the beginning of the period. The positive variance results from changes in the fair value of loans receivable held by CPG/GS where fair value is determined on a discounted cash flow basis. At valuation dates, key inputs and assumptions are updated to reflect changes in the market, the performance of the underlying assets, and expectations of a market participant.

A $\$ 0.5$ million increase in income from the insurance agency activities, primarily reflecting higher contingent seasonal profit sharing received by the agency based on the volume of insurance policies production.

## Edgar Filing: FIRST BANCORP /PR/ - Form 10-Q

Partially offsetting these increases was a $\$ 1.2$ million decrease from the Corporation s broker-dealer activities, primarily driven by fees recorded in the first quarter of 2012 in connection with the underwriting of notes and bonds issued by government entities in Puerto Rico. No fees were earned during the first quarter of 2013.

## Table of Contents

## Non-Interest Expenses

The following table presents the detail of non-interest expenses for the periods indicated:

|  | Quarter Ended March 31, 20132012 (In thousands) |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Employees compensation and benefits | \$ | 33,554 | \$ | 31,611 |
| Occupancy and equipment |  | 15,070 |  | 15,676 |
| Insurance and supervisory fees |  | 12,806 |  | 13,008 |
| Taxes, other than income taxes |  | 2,989 |  | 3,416 |
| Professional fees |  | 9,920 |  | 5,179 |
| Servicing and processing fees |  | 5,448 |  | 2,160 |
| Business promotion |  | 3,357 |  | 2,547 |
| Communications |  | 1,814 |  | 1,721 |
| Net loss on REO and REO operations |  | 7,310 |  | 3,443 |
| Other |  | 5,742 |  | 6,432 |
| Total | \$ | 98,010 |  | 85,193 |

Non-interest expenses increased by $\$ 12.8$ million to $\$ 98.0$ million for the first quarter of 2013 compared to $\$ 85.2$ million for the first quarter of 2012. The increase was principally attributable to:

Non-recurring professional service charges of $\$ 5.1$ million incurred in the first quarter of 2013, including $\$ 3.9$ million specifically related to the bulk sale of assets and $\$ 1.2$ million related to the not consummated preferred stock exchange offer.

A $\$ 3.9$ million increase in losses from REO operations driven in part by the impact in 2012 of gains of $\$ 1.3$ million on the sale of commercial REO properties. In addition, higher write downs to the value of repossessed properties with a loss of $\$ 0.7$ million realized on the sale of REO properties to another company in 2013 contributed to the higher losses.

A $\$ 3.2$ million increase in servicing and processing fees, mainly related to the servicing of the credit cards portfolio acquired in May 2012.

A $\$ 1.9$ million increase in employee compensation and benefits primarily due to the filling of vacant positions, including several managerial and supervisory positions, and higher incentive and stock-based compensation expenses.

A $\$ 0.8$ million increase in business promotion expenses, including higher marketing expenses and accrued expenses related to the credit cards portfolio rewards program.

The amortization of the Purchased credit cards relationship intangible asset of $\$ 0.9$ million, included as part of Other in the table above.
Partially offset by:

## Edgar Filing: FIRST BANCORP /PR/ - Form 10-Q

The impact in 2012 of a $\$ 2.5$ million non-recurring charge associated with the collectability of certain tax credits, and

A decrease of $\$ 0.5$ million in the FDIC deposit insurance premium.

## Income Taxes

Income tax expense includes Puerto Rico and Virgin Islands income taxes as well as applicable U.S. federal and state taxes. The Corporation is subject to Puerto Rico income tax on its income from all sources. As a Puerto Rico corporation, First BanCorp. is treated as a foreign corporation for U.S. income tax purposes and is generally subject to United States income tax only on its income from sources within the United States or income effectively connected with the conduct of a trade or business within the United States. Any such tax paid is also creditable, against the Corporation s Puerto Rico tax liability, subject to certain conditions and limitations.

Under the Puerto Rico Internal Revenue Code of 2011 (the 2011 PR Code ), the Corporation and its subsidiaries are treated as separate taxable entities and are not entitled to file consolidated tax returns and, thus, the Corporation is not able to utilize losses from one subsidiary to offset gains in another subsidiary. Accordingly, in order to obtain a tax benefit from a net operating loss, a particular subsidiary must be able to demonstrate sufficient taxable income within the applicable carry forward period (7 years under the 2011

## Table of Contents

PR Code, except that, for losses incurred during tax years commenced after December 31, 2004 and before December 31, 2012, when the carryforward period is extended to 10 years). The 2011 PR Code provides a dividend received deduction of $100 \%$ on dividends received from controlled subsidiaries subject to taxation in Puerto Rico and $85 \%$ on dividends received from other taxable domestic corporations.

Under the 2011 PR Code, First BanCorp. is subject to a maximum statutory tax rate of $30 \%$ ( $25 \%$ for taxable years commencing after December 31, 2013 if certain economic conditions are met by the Puerto Rico economy). The 2011 PR Code also includes an alternative minimum tax of $20 \%$ that applies if the Corporation s regular income tax liability is less than the alternative minimum tax requirements.

The Corporation has maintained an effective tax rate lower than the maximum statutory rate mainly by investing in government obligations and mortgage-backed securities exempt from U.S. and Puerto Rico income taxes and by doing business through an International Banking Entity of the Bank and through the Bank s subsidiary, FirstBank Overseas Corporation, whose interest income and gain on sales is exempt from Puerto Rico and U.S. income taxation. The IBEs and FirsBank Overseas Corporation were created under the International Banking Entity Act of Puerto Rico, which provides for total Puerto Rico tax exemption on net income derived by IBEs operating in Puerto Rico. An IBE that operates as a unit of a bank pays income taxes at normal rates to the extent that the IBEs net income exceeds $20 \%$ of the bank s total net taxable income.

For the quarter ended March 31, 2013, the Corporation recorded an income tax expense of $\$ 1.6$ million compared to an income tax expense of $\$ 2.1$ million for the same period in 2012. The decrease was primarily due to lower taxable income from profitable subsidiaries. The income tax in the interim financial statements is calculated based on the income of individual subsidiaries and the currently valid tax rates as a best possible estimate. As of March 31, 2013, the deferred tax asset, net of a valuation allowance of $\$ 384.4$ million, amounted to $\$ 4.4$ million compared to $\$ 4.9$ million as of December 31, 2012. The Corporation s banking subsidiary, First Bank, continues to maintain a full valuation allowance with respect to its net deferred tax asset.

Accounting for income taxes requires that companies assess whether a valuation allowance should be recorded against their deferred tax asset based on the consideration of all available evidence, using a more likely than not realization standard. Valuation allowances are established, when necessary, to reduce deferred tax assets to the amount that is more likely than not to be realized. In making such assessment, significant weight is given to evidence that can be objectively verified, including both positive and negative evidence. Consideration must be given to all sources of taxable income available to realize the deferred tax asset, including the future reversal of existing temporary differences, future taxable income exclusive of the reversal of temporary differences and carryforwards, taxable income in carryback years and tax planning strategies. In estimating taxes, management assesses the relative merits and risks of the appropriate tax treatment of transactions taking into account statutory, judicial and regulatory guidance, and recognizes tax benefits only when deemed probable of realization.

In assessing the weight of positive and negative evidence, a significant negative factor that resulted in the maintenance of the valuation allowance was that the Corporation s banking subsidiary, FirstBank Puerto Rico, continues in a three-year historical cumulative loss position as of March 31, 2013, mainly due to charges to the provision for loan and lease losses as a result of the economic downturn. As of March 31, 2013, management concluded that $\$ 4.4$ million of the deferred tax asset will be realized as it relate to profitable subsidiaries and to amounts that can be realized through future reversals of existing taxable temporary differences. To the extent the realization of a portion, or all, of the tax asset becomes more likely than not based on changes in circumstances (such as, improved earnings, changes in tax laws or other relevant changes), a reversal of that portion of the deferred tax asset valuation allowance will then be recorded.

The authoritative accounting guidance prescribes a comprehensive model for the financial statement recognition, measurement, presentation and disclosure of income tax uncertainties with respect to positions taken or expected to be taken on income tax returns. Under this guidance, income tax benefits are recognized and measured based upon a two-step analysis: 1) a tax position must be more likely than not to be sustained based solely on its technical merits in order to be recognized, and 2) the benefit is measured as the largest dollar amount of that position that is more likely than not to be sustained upon settlement. The difference between the benefit recognized under this analysis and the tax benefit claimed on a tax return is referred to as an unrecognized tax benefit ( UTB).

During the third quarter of 2011, the Corporation recorded UTBs of $\$ 2.4$ million, all of which would, if recognized, affect the Corporation s effective tax rate. The Corporation classified all interest and penalties, if any, related to tax uncertainties as income tax expense. As of March 31, 2013, the Corporation s accrued interest that relates to tax uncertainties amounted to $\$ 1.2$ million and there is no need to accrue for the payment of penalties. For the quarter ended March 31, 2013, the total amount of interest recognized by the Corporation as part of income tax expense related to tax uncertainties was $\$ 0.1$ million. During the first quarter of 2013 , there was no change to the UTB of $\$ 2.4$ million. The amount of UTBs may increase or decrease for various reasons, including changes in the amounts for current tax year positions, the expiration of open income tax returns due to the expiration of statutes of limitations, changes in management s judgment about the level of uncertainty, the status of examinations, litigation and legislative activity and the addition, or elimination of uncertain tax positions. The years 2007 through 2009 have been examined by the United States Internal Revenue Service ( IRS ) and disputed issues have been taken to administrative appeals. Although the timing of the resolution and/or

## Table of Contents

closure of audits is highly uncertain, the Corporation believes it is reasonably possible that the IRS will conclude the audit of years 2007 through 2009 within the next 12 months. If any issues addressed in the IRS audit are resolved in a manner not consistent with the Corporation s expectations, the Corporation could be required to adjust its provision for income taxes in the period such resolution occurs. The Corporation currently cannot reasonably estimate a range of possible changes to existing reserves.

The Corporation s liability for income taxes includes its liability for UTBs, and interest that relates to tax years still subject to review by taxing authorities. Audit periods remain open for review until the statute of limitations has passed. The statute of limitations under the 2011 PR Code is 4 years; the statute of limitations for Virgin Islands and for U.S. income tax purposes is 3 years after a tax return is due or filed, whichever is later. The completion of an audit by the taxing authorities or the expiration of the statute of limitations for a given audit period could result in an adjustment to the Corporation s liability for income taxes. Any such adjustment could be material to results of operations for any given quarterly or annual period based, in part, upon the results of operations for the given period. For Puerto Rico and Virgin Islands income tax purposes, all tax years subsequent to 2009 remain open to examination. Taxable years from 2007 remain open to examination for U.S. income tax purpose.

## Recent developments

On April 25, 2013 the Governor of Puerto Rico submitted the Fiscal Year 2013-2014 budget to the Legislature. The Puerto Rico Senate has filed Bill 544 ( SB 544 ) to enact the Tax Burden Adjustment and Redistribution Act with the goal of generating revenues that would mitigate the economic crisis affecting the Government of Puerto Rico. The House of Representatives also filed an equivalent bill ( HR 1073 ). The proposed tax legislation will impact most industries and businesses in the Island, and includes provisions that impact income taxes, Sales and Use Tax ( SUT ), and proposes a new tax on insurance premiums. Among the most notable proposals are the elimination of the business to business SUT exclusion applicable to services rendered from one registered business to another registered business, including the leasing of motor vehicles as a taxable service subject to the SUT, a proposal to include service charges imposed by financial institutions to other businesses as an activity subject the SUT, and imposing a special premium tax of $1 \%$ on insurance premiums subscribed by insurance companies. The Corporation is currently evaluating the impact of the proposed bill on its operations.

## FINANCIAL CONDITION AND OPERATING DATA ANALYSIS


#### Abstract

Assets

Total assets were approximately $\$ 13.0$ billion as of March 31, 2013, down $\$ 93.9$ million from December 31, 2012. Total loans, net of the allowance for loan and lease losses, decreased by $\$ 210.3$ million, led by the bulk sale of assets. Cash and cash equivalents decreased by $\$ 184.3$ million and total investments increased by $\$ 314.4$ million mainly due to purchases of approximately $\$ 395$ million of 15-20 Years U.S. agency MBS.


## Table of Contents

## Loan Portfolio

The following table presents the composition of the Corporation s loan portfolio, including loans held for sale, as of the dates indicated:

| (In thousands) | $\begin{gathered} \text { March 31, } \\ 2013 \end{gathered}$ | $\begin{gathered} \text { December 31, } \\ 2012 \end{gathered}$ |
| :---: | :---: | :---: |
| Residential mortgage loans | \$ 2,714,083 | 2,747,217 |
| Commercial loans: |  |  |
| Commercial mortgage loans | 1,671,269 | 1,883,798 |
| Construction loans | 222,762 | 361,875 |
| Commercial and Industrial loans | 2,680,133 | 2,793,157 |
| Loans to a local financial institution collateralized by real estate mortgages | 252,238 | 255,390 |
| Total commercial loans | 4,826,402 | 5,294,220 |
| Finance leases | 238,587 | 236,926 |
| Consumer loans | 1,781,474 | 1,775,751 |
| Total loans held for investment | 9,560,546 | 10,054,114 |
| Less: |  |  |
| Allowance for loan and lease losses | $(342,531)$ | $(435,414)$ |
| Total loans held for investment, net | \$ 9,218,015 | \$ 9,618,700 |
| Loans held for sale | 275,771 | 85,394 |
| Total loans, net | \$ 9,493,786 | \$ 9,704,094 |

As of March 31, 2013, the Corporation s total loans, net of allowance, decreased by $\$ 210.3$ million, when compared with the balance as of December 31, 2012. The major reductions were mainly the result of the bulk sale of assets, which was mainly composed of adversely classified loans with a book value of $\$ 211.4$ million ( $\$ 100.1$ million of C\&I loans, $\$ 68.8$ million of commercial mortgage loans, $\$ 41.3$ million of construction loans, and $\$ 1.2$ million of residential mortgage loans).

Of the total gross loan portfolio of $\$ 9.8$ billion as of March 31, 2013 approximately $85 \%$ have credit risk concentration in Puerto Rico, $8 \%$ in the United States (mainly in the state of Florida) and 7\% in the Virgin Islands, as shown in the following table:

| As of March 31, 2013 | Puerto Rico | Virgin Islands (In th | United States States ands) | Total |
| :---: | :---: | :---: | :---: | :---: |
| Residential mortgage loans | \$ 2,062,771 | \$ 372,917 | \$ 278,395 | \$ 2,714,083 |
| Commercial mortgage loans | 1,278,184 | 68,003 | 325,082 | 1,671,269 |
| Construction loans | 153,039 | 41,146 | 28,577 | 222,762 |
| Commercial and Industrial loans | 2,490,845 | 106,146 | 83,142 | 2,680,133 |
| Loans to a local financial institution collateralized by real estate mortgages | 252,238 |  |  | 252,238 |
| Total commercial loans | 4,174,306 | 215,295 | 436,801 | 4,826,402 |
| Finance leases | 238,587 |  |  | 238,587 |
| Consumer loans | 1,701,042 | 49,593 | 30,839 | 1,781,474 |


| Total loans held for investment, gross | $\$ 8,176,706$ | $\$ 637,805$ | $\$ 746,035$ | $\$ 9,560,546$ |
| :--- | ---: | :---: | :---: | :---: |
| Allowance for loans and lease losses | $(280,195)$ | $(17,219)$ | $(45,117)$ | $(342,531)$ |
|  |  |  |  |  |
| Total loans held for investment, net | $7,896,511$ | 620,586 | 700,918 | $9,218,015$ |
| Loans held for sale | 233,418 | 42,353 |  | 275,771 |
|  |  |  |  |  |
| Total loans | $\$ 8,129,929$ | $\$ 662,939$ | $\$ 700,918$ | $\$ 9,493,786$ |

## Table of Contents

## Loan Production

First BanCorp. relies primarily on its retail network of branches to originate residential and consumer loans. The Corporation supplements its residential mortgage originations with wholesale servicing released mortgage loan purchases from mortgage bankers. The Corporation manages its construction and commercial loan originations through centralized units and most of its originations come from existing customers as well as through referrals and direct solicitations.

The following table details First BanCorp s loan production, including purchases, refinancings, and draws from existing revolving and non-revolving commitments for the periods indicated:

|  | Quarter Ended March 31, <br> 2013 <br> (In thousands) |  |
| :--- | ---: | ---: |
|  | ( |  |
| Residential real estate | $\$ 229,717$ | $\$ 161,851$ |
| C\&I and commercial mortgage | 265,128 | 236,979 |
| Construction | 28,375 | 10,089 |
| Finance leases | 25,149 | 22,359 |
| Consumer | 253,844 | 137,996 |
| Total loan production | $\$ 802,213$ | $\$ 569,274$ |

The Corporation is experiencing continued loan demand and has continued its targeted origination strategy. During the first quarter of 2013, total loan originations, including refinancings and draws from existing revolving and non-revolving commitments, amounted to approximately $\$ 802.2$ million, compared to $\$ 569.3$ million in loan originations in the first quarter of 2012. C\&I loan originations (excluding government loans) amounted to $\$ 208.0$ million, compared to $\$ 166.4$ million in the first quarter of 2012; the increase was mainly related to new C\&I loan originations with individual amounts in excess of $\$ 1$ million primarily in the Florida region. Government loan originations amounted to $\$ 52.2$ million, a decrease of $\$ 11.3$ million compared to the first quarter of 2012. Residential mortgage loan originations and purchases amounted to $\$ 229.7$ million for the first quarter of 2013 compared to $\$ 161.9$ million for the first quarter of 2012. Originations of auto loans (including finance leases) amounted to $\$ 146.1$ million for the first quarter of 2013 compared to $\$ 116.8$ million for the first quarter of 2012 and other personal loan originations amounted to $\$ 46.0$ million, compared to $\$ 43.5$ million for the first quarter of 2012. Also included is the utilization activity on outstanding credit cards portfolio acquired in May 2012 of approximately $\$ 86.9$ million for the first quarter of 2013.

## Residential Real Estate Loans

As of March 31, 2013, the Corporation s residential real estate loan portfolio held for investment decreased by $\$ 33.1$ million as compared to the balance as of December 31, 2012, reflecting sales of $\$ 59.6$ million of loans to FNMA and FHLMC, foreclosures of $\$ 15.3$ million, charge-offs and principal repayments, partially offset by loan originations retained in the portfolio during the period. The majority of the Corporation s outstanding balance of residential mortgage loans consists of fixed-rate, fully amortizing, full documentation loans. In accordance with the Corporation s underwriting guidelines, residential real estate loans are mostly fully documented loans, and the Corporation is not actively involved in the origination of negative amortization loans, or adjustable-rate mortgage loans. Refer to the Contractual Obligations and Commitments discussion below for additional information about outstanding commitments to sell mortgage loans.

## Commercial and Construction Loans

As of March 31, 2013, the Corporation s commercial and construction loan portfolio held for investment decreased by $\$ 467.8$ million, as compared to the balance as of December 31, 2012, The reduction primarily reflect the impact of adversely classified commercial loans included in the bulk sale of assets with a book value of $\$ 210.2$ million ( $\$ 100.1$ million of C\&I loans, $\$ 68.8$ million of commercial mortgage loans, and $\$ 41.3$ million of construction loans), the transfer of $\$ 181.6$ million of non-performing loans to the held for sale, and to a lesser extent, charge-offs recorded during the quarter, including a $\$ 25.4$ million charge-off related to a single commercial relationship restructured in the first quarter of 2013 into a split Note A/B. The Corporation s commercial loans are primarily variable-and adjustable-rate loans.

As of March 31, 2013, the Corporation had $\$ 175.9$ million outstanding in credit facilities granted to the Puerto Rico government and/or its political subdivisions, up from $\$ 158.4$ million as of December 31, 2012, and $\$ 39.3$ million granted to the government of the Virgin Islands, up from $\$ 35.5$ million as of December 31, 2012. A substantial portion of these credit facilities consists of loans to municipalities in Puerto Rico for

## Edgar Filing: FIRST BANCORP /PR/ - Form 10-Q

which the good faith, credit, and unlimited taxing power of the applicable municipality have been

## Table of Contents

pledged to their repayment. Another portion of these obligations consists of loans to public corporations that obtain revenues from rates charged for services or products, such as electric power and water utilities. Public corporations have varying degrees of independence from the central government and many receive appropriations or other payments from it.

In addition to loans extended to government entities, the largest loan to one borrower as of March 31, 2013 in the amount of $\$ 252.2$ million is with one mortgage originator in Puerto Rico, Doral Financial Corporation. This commercial loan is secured by individual real-estate loans, mostly 1-4 residential mortgage loans.

Construction loans originations increased by $\$ 18.3$ million when compared to the same period in 2012. Significantly all of the increase is related to a single loan relationship under a previously established commitment. The Corporation has significantly reduced its exposure to construction loans in its Florida operations and construction loan originations in Puerto Rico are mainly draws from existing commitments. All of the construction loan originations in 2013 was related to disbursements from previous established commitments.

The decrease in the construction loan portfolio was driven by the impact of construction loans included in the bulk sale with a book value of $\$ 41.3$ million and the transfer of construction loans to held for sale of $\$ 78.4$ million

The composition of the Corporation s construction loan portfolio held for investment as of March 31, 2013 by category and geographic location follows:

| As of March 31, 2013 | Puerto Rico | Virgin Islands (In th | U | United <br> States <br> ds) | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Loans for residential housing projects: |  |  |  |  |  |
| Mid-rise ${ }^{(1)}$ | \$ 25,304 | \$ 4,850 | \$ | 37 | \$ 30,191 |
| Single-family, detached | 20,898 |  |  | 3,166 | 24,064 |
| Total for residential housing projects | 46,202 | 4,850 |  | 3,203 | 54,255 |
| Construction loans to individuals secured by residential properties | 5,790 | 4,597 |  |  | 10,387 |
| Loans for commercial projects | 41,335 | 4,045 |  |  | 45,380 |
| Bridge loans - residential | 20,470 |  |  |  | 20,470 |
| Bridge loans - commercial |  | 13,636 |  | 12,397 | 26,033 |
| Land loans - residential | 28,903 | 11,183 |  | 6,717 | 46,803 |
| Land loans - commercial | 9,269 | 2,000 |  | 6,260 | 17,529 |
| Working capital | 950 | 1,041 |  |  | 1,991 |
| Total before net deferred fees and allowance for loan losses | \$ 152,919 | \$ 41,352 | \$ | 28,577 | \$ 222,848 |
| Net deferred fees | 120 | (206) |  |  | (86) |
| Total construction loan portfolio, gross | 153,039 | 41,146 |  | 28,577 | 222,762 |
| Allowance for loan losses | $(21,313)$ | $(7,764)$ |  | $(15,956)$ | $(45,033)$ |
| Total construction loan portfolio, net | \$ 131,726 | \$33,382 |  | 12,621 | \$ 177,729 |

(1) Mid-rise relates to buildings of up to 7 stories.

## Table of Contents

The following table presents further information on the Corporation s construction portfolio as of and for the quarter ended March 31, 2013:

| (In Thousands) | $\$ 57,669$ |
| :--- | :---: |
| Total undisbursed funds under existing commitments | $\$ 59,810$ |
| Construction loans held for investment in non-accrual status | $\$ 57,056$ |
| Construction loans held for sale in non-accrual status | $\$ 38,515$ |
| Net charge offs - Construction loans ${ }^{(1)}$ | $\$ 45,033$ |
| Allowance for loan losses - Construction loans | $41.77 \%$ |
| Non-performing construction loans to total construction loans, including held <br> for sale | $20.22 \%$ |
| Allowance for loan losses - construction loans to total construction loans held <br> for investments | $44.66 \%$ |

(1) Includes net charge-offs of $\$ 34.2$ million related to the bulk loan sale and the transfer of loans to held for sale.
(2) The ratio of construction loans net charge-offs to average loans, excluding charge-offs associated with the bulk loan sale and the transfer of loans to held for sale, was $7.74 \%$
The following summarizes the construction loans for residential housing projects in Puerto Rico segregated by the estimated selling price of the units:

|  | (In Thousands) |
| :--- | ---: |
| Under $\$ 300 \mathrm{k}$ | 16,079 |
| $\$ 300 \mathrm{k}-\$ 600 \mathrm{k}$ |  |
| Over $\$ 600 \mathrm{k}^{(1)}$ | 30,123 |

\$ 46,202
(1) Mainly composed of four residential housing projects in Puerto Rico.

Consumer Loans and Finance Leases

As of March 31, 2013, the Corporation s consumer loan and finance leases portfolio increased by $\$ 7.4$ million, as compared to the portfolio balance as of December 31, 2012. This is mainly the result of loan originations activity during the first quarter of 2013, mainly driven by auto loans originations, partially offset by charge-offs and repayments.

## Investment Activities

As part of its strategy to diversify its revenue sources and maximize its net interest income, First BanCorp. maintains an investment portfolio that is classified as available-for-sale. The Corporation stotal investment securities portfolio as of March 31, 2013 amounted to $\$ 2.1$ billion, an increase of $\$ 314.4$ million, from December 31, 2012 mainly due to increases of approximately $\$ 299$ million in mortgage backed securities

## Edgar Filing: FIRST BANCORP /PR/ - Form 10-Q

resulting from the purchase of approximately $\$ 395$ million of 15-20 Years U.S. Agency MBS with an average yield of $1.88 \%$ as the Corporation deployed some of its cash balances, generating income between $0.25 \%$ and $0.35 \%$, into highly liquid securities with a higher yield.

Approximately $94 \%$ of the Corporation s available-for-sale securities portfolio is invested in U.S. Government and Agency debentures and fixed-rate U.S. government sponsored-agency MBS (mainly GNMA, FNMA and FHLMC fixed-rate securities). The Corporation s investment in equity securities classified as available for sale is minimal, approximately $\$ 0.1$ million, which consists of common stock of another financial institution in Puerto Rico. As of March 31, 2013, the Corporation held approximately $\$ 68.7$ million of Puerto Rico government obligations. The Commonwealth of Puerto Rico credit rating was downgraded by Moody s in December 2012 to Baa3 with a negative outlook, with various factors noted, including the lack of clear growth catalysts, the fiscal

## Table of Contents

budget deficits, and the financial condition of the public sector employee pension plans, which are significantly underfunded. In addition, in March 2013, S\&P downgraded the Commonwealth of Puerto Rico rating to BBB-, one step from junk status, with a negative outlook. S\&P based the decision on the result of an estimated fiscal 2013 budget gap, which S\&P views as significantly larger than originally budgeted. These downgrades could have an adverse impact on economic conditions, but its ultimate impact is unpredictable and may not be immediately apparent.

## Table of Contents

The following table presents the carrying value of investments at the indicated dates:

|  | $\begin{aligned} & \text { As of } \\ & \text { March 31, } \\ & 2013 \\ & \quad \text { (In tl } \end{aligned}$ | an | As of Amber 31, 2012 <br> s) |
| :---: | :---: | :---: | :---: |
| Money market investments | \$ 216,628 | \$ | 216,835 |
| Investment securities available-for-sale, at fair value: |  |  |  |
| U.S. Government and agencies obligations | 270,848 |  | 247,072 |
| Puerto Rico government obligations | 68,653 |  | 71,200 |
| Mortgage-backed securities | 1,711,764 |  | 1,412,774 |
| Equity securities | 30 |  | 31 |
|  | 2,051,295 |  | 1,731,077 |
| Other equity securities, including $\$ 31.6$ million and $\$ 37.5$ million of FHLB stock as of March 31, 2013 and December 31, 2012, respectively | 32,892 |  | 38,757 |
| Total money market and investment securities | \$ 2,300,815 | \$ | 1,986,669 |

Mortgage-backed securities at the indicated dates consist of:

|  | As of <br> March 31, <br> $\mathbf{2 0 1 3}$ | As of <br> December 31, <br> $\mathbf{2 0 1 2}$ |  |
| :--- | ---: | ---: | ---: |
| (In thousands) | $\$ 251,040$ | $\$$ | 129,240 |
| Available-for-sale: | 555,562 | 604,672 |  |
| FHLMC certificates | 856,485 | 627,636 |  |
| GNMA certificates | 235 | 300 |  |
| FNMA certificates | 48,442 | 50,926 |  |
| Collateralized Mortgage Obligations issued or guaranteed by FHLMC |  |  |  |
| Other mortgage pass-through certificates | $\$ 1,711,764$ | $\$ 1,412,774$ |  |
| Total mortgage-backed securities |  |  |  |

## Table of Contents

The carrying values of investment securities classified as available-for-sale as of March 31, 2013 by contractual maturity (excluding mortgage-backed securities and equity securities) are shown below:

| (Dollars in thousands) | Carrying <br> Amount | Weighted <br> Average Yield \% |
| :--- | ---: | ---: |
| U.S. Government and agencies obligations | $\$, 500$ | 0.17 |
| Due within one year | 50,179 | 1.05 |
| Due after one year through five years | 213,169 | 1.31 |
| Due after five years through ten years | 270,848 | 1.23 |
|  |  |  |
|  | 9,931 | 3.50 |
| Puerto Rico Government obligations | 38,409 | 4.49 |
| Due after one year through five years | 20,313 | 5.78 |
| Due after five years through ten years | 68,653 | 4.74 |
| Due after ten years | 339,501 |  |
|  | $1,711,764$ | 1.96 |
|  | 30 | 2.77 |
| Total |  |  |
| Mortgage-backed securities | $\$ 2,051,295$ | 2.63 |

Net interest income of future periods could be affected by prepayments of mortgage-backed securities. Acceleration in the prepayments of mortgage-backed securities would lower yields on these securities, as the amortization of premiums paid upon acquisition of these securities would accelerate. Conversely, acceleration of the prepayments of mortgage-backed securities would increase yields on securities purchased at a discount, as the amortization of the discount would accelerate. These risks are directly linked to future period market interest rate fluctuations. Also, net interest income in future periods might be affected by the Corporation sinvestment in callable securities. Approximately $\$ 25$ million of FHLB debt securities with an average yield of $0.35 \%$ were called during the first quarter of 2013. As of March 31, 2013, the Corporation has approximately $\$ 115.8$ million in debt securities (U.S. Agencies and Puerto Rico government securities) with embedded calls and with an average yield of $1.47 \%$. Refer to the Risk Management section below for further analysis of the effects of changing interest rates on the Corporation $s$ net interest income and of the interest rate risk management strategies followed by the Corporation. Also refer to Note 4 to the accompanying unaudited consolidated financial statements for additional information regarding the Corporation s investment portfolio.

## RISK MANAGEMENT

Risks are inherent in virtually all aspects of the Corporation s business activities and operations. Consequently, effective risk management is fundamental to the success of the Corporation. The primary goals of risk management are to ensure that the Corporation s risk taking activities are consistent with the Corporation s objectives and risk tolerance and that there is an appropriate balance between risk and reward in order to maximize stockholder value.

The Corporation has in place a risk management framework to monitor, evaluate and manage the principal risks assumed in conducting its activities. First BanCorp. s business is subject to eight broad categories of risks: (1) liquidity risk, (2) interest rate risk, (3) market risk, (4) credit risk, (5) operational risk, (6) legal and compliance risk, (7) reputational risk, and (8) contingency risk. First BanCorp. has adopted policies and procedures designed to identify and manage risks to which the Corporation is exposed, specifically those relating to liquidity risk, interest rate risk, credit risk, and operational risk.

The Corporation s risk management policies are described below as well as in the Management s Discussion and Analysis of Financial Condition and Results of Operations section of First BanCorp s 2012 Annual Report on Form 10-K.

## Liquidity Risk and Capital Adequacy

## Edgar Filing: FIRST BANCORP /PR/ - Form 10-Q

Liquidity is the ongoing ability to accommodate liability maturities and deposit withdrawals, fund asset growth and business operations, and meet contractual obligations through unconstrained access to funding at reasonable market rates. Liquidity management involves forecasting funding requirements and maintaining sufficient capacity to meet the needs for liquidity and accommodate fluctuations in asset and liability levels due to changes in the Corporation $s$ business operations or unanticipated events.

## Table of Contents

The Corporation manages liquidity at two levels. The first is the liquidity of the parent company, which is the holding company that owns the banking and non-banking subsidiaries. The second is the liquidity of the banking subsidiary. As of March 31, 2013, FirstBank could not pay any dividend to the parent company except upon receipt of prior approval by the FED because of the FDIC Order.

The Asset and Liability Committee of the Board of Directors is responsible for establishing the Corporation s liquidity policy as well as approving operating and contingency procedures, and monitoring liquidity on an ongoing basis. The MIALCO, using measures of liquidity developed by management, which involve the use of several assumptions, reviews the Corporation s liquidity position on a monthly basis. The MIALCO oversees liquidity management, interest rate risk and other related matters. The MIALCO, which reports to the Board of Directors Asset and Liability Committee, is composed of senior management officers, including the Chief Executive Officer, the Chief Financial Officer, the Chief Risk Officer, the Retail Financial Services Director, the Risk Manager of the Treasury and Investments Division, the Financial Analysis and Asset/Liability Director and the Treasurer. The Treasury and Investments Division is responsible for planning and executing the Corporation s funding activities and strategy; monitoring liquidity availability on a daily basis and reviewing liquidity measures on a weekly basis. The Treasury and Investments Accounting and Operations area of the Comptroller s Department is responsible for calculating the liquidity measurements used by the Treasury and Investment Division to review the Corporation s liquidity position on a monthly basis; the Financial Analysis and Asset/Liability Director estimates the liquidity gap for longer periods.

In order to ensure adequate liquidity through the full range of potential operating environments and market conditions, the Corporation conducts its liquidity management and business activities in a manner that will preserve and enhance funding stability, flexibility and diversity. Key components of this operating strategy include a strong focus on the continued development of customer-based funding, the maintenance of direct relationships with wholesale market funding providers, and the maintenance of the ability to liquidate certain assets when, and if, requirements warrant.

The Corporation develops and maintains contingency funding plans. These plans evaluate the Corporation sliquidity position under various operating circumstances and allow the Corporation to ensure that it will be able to operate through periods of stress when access to normal sources of funds is constrained. The plans project funding requirements during a potential period of stress, specify and quantify sources of liquidity, outline actions and procedures for effectively managing through a difficult period, and define roles and responsibilities. Under the Contingency Funding Plan, the Corporation stresses the balance sheet and the liquidity position to critical levels that imply difficulties in getting new funds or even maintaining the Corporation s/Bank scurrent funding position, thereby ensuring the Corporation s/Bank sability to honor its commitments, and establishing liquidity triggers monitored by the MIALCO in order to maintain the ordinary funding of the banking business. Four different scenarios are defined in the Contingency Funding Plan: local market event, credit rating downgrade, an economic cycle downturn event, and a concentration event. They are reviewed and approved annually by the Board of Directors Asset and Liability Committee.

The Corporation manages its liquidity in a proactive manner, and maintains a sound liquidity position. Multiple measures are utilized to monitor the Corporation s liquidity position, including core liquidity, basic liquidity, and time-based reserve measures. As of March 31, 2013, the estimated Core Liquidity reserve, (which includes cash and free liquid assets), was $\$ 1.3$ billion or $9.92 \%$ of total assets. The Basic Liquidity ratio, (which adds available secured lines of credit to the core liquidity), was approximately $12.93 \%$ of total assets. At period end, the Corporation had $\$ 392.0$ million available for additional credit from the FHLB NY. Unpledged liquid securities as of March 31, 2013 mainly consisted of fixed-rate MBS and U.S. agency debentures amounting to approximately $\$ 657.9$ million. The Corporation does not rely on uncommitted inter-bank lines of credit (federal funds lines) to fund its operations and does not include them in the Basic Liquidity measure. Most of the cash balances are deposited with the Federal Reserve Bank and in money market instruments generating interest income between $0.25 \%$ and $0.35 \%$. As of March 31, 2013, the holding company had $\$ 40.6$ million of cash and cash equivalents. Cash and cash equivalents at the Bank level as of March 31, 2013 were approximately $\$ 755.5$ million. The Bank has $\$ 78.4$ million of FHLB advances maturing over the next twelve months. In addition, it had $\$ 3.4$ billion in brokered CDs as of March 31, 2013, of which approximately $\$ 2.0$ billion mature over the next twelve months. Liquidity at the Bank level is highly dependent on bank deposits, which fund $77.2 \%$ of the Bank s assets (or $51.3 \%$ excluding brokered CDs). The Corporation has continued to issue brokered CDs pursuant to temporary approvals received from the FDIC to renew or roll over brokered CDs up to certain amounts through June 30, 2013. Management cannot be certain it will continue to obtain waivers from the restrictions to issue brokered CDs under the FDIC Order to meet its obligations and execute its business plans.

## Sources of Funding

The Corporation utilizes different sources of funding to help ensure that adequate levels of liquidity are available when needed. Diversification of funding sources is of great importance to protect the Corporation s liquidity from market disruptions. The principal sources of short-term funds are deposits, including brokered CDs, securities sold under agreements to repurchase, and lines of credit with the FHLB. The Asset Liability Committee of the Board of Directors reviews credit availability on a regular basis. The Corporation has also securitized and sold mortgage loans as a supplementary source of funding. Long-term funding has also been obtained through the issuance of notes and, to a lesser extent, long-term brokered CDs. The cost of these different alternatives, among other things, is taken into consideration.

## Table of Contents

The Corporation has continued reducing the amounts of brokered CDs. The reductions in brokered CDs are consistent with the requirements of the FDIC Order that preclude the issuance of brokered CDs without FDIC approval and require a plan to reduce the amount of brokered CDs. Brokered CDs decreased $\$ 12.6$ million to $\$ 3.4$ billion as of March 31, 2013. At the same time as the Corporation focuses on reducing its reliance on brokered deposits, it is seeking to add core deposits. During the first quarter of 2013, the Corporation increased non-brokered deposits, excluding government deposits, by $\$ 145.6$ million.

The Corporation continues to have the support of creditors, including counterparties to repurchase agreements, the FHLB, and other agents such as wholesale funding brokers. While liquidity is an ongoing challenge for all financial institutions, management believes that the Corporation $s$ available borrowing capacity and efforts to grow retail deposits will be adequate to provide the necessary funding for the Corporation $s$ business plans in the foreseeable future.

The Corporation sprincipal sources of funding are:
Brokered CDs A large portion of the Corporation s funding has been retail brokered CDs issued by FirstBank. Total brokered CDs decreased by $\$ 12.6$ million to $\$ 3.4$ billion as of March 31, 2013. Although all of the Bank s regulatory capital ratios exceeded the established well capitalized levels at March 31, 2013, and the minimum capital requirements of the FDIC Order, because of the FDIC Order, FirstBank cannot be considered a well capitalized institution under regulatory guidance and cannot replace maturing brokered CDs without the prior approval of the FDIC. Since the issuance of the FDIC Order, the FDIC has granted the Bank quarterly waivers to enable it to continue accessing the brokered deposit market. The most recent waiver is effective through June 30, 2013. The Bank will request approvals for future periods. The Corporation used proceeds from repayments of loans and investments to pay down maturing borrowings, including brokered CDs. Also, the Corporation successfully implemented its core deposit growth strategy that resulted in an increase of $\$ 145.6$ million in non-brokered deposits, excluding government deposits, during the first quarter of 2013.

The average remaining term to maturity of the retail brokered CDs outstanding as of March 31, 2013 is approximately 1.2 years. Approximately $0.13 \%$ of the principal value of these certificates is callable at the Corporation s option.

The use of brokered CDs has been particularly important for the growth of the Corporation. The Corporation encounters intense competition in attracting and retaining regular retail deposits in Puerto Rico. The brokered CDs market is very competitive and liquid, and the Corporation has been able to obtain substantial amounts of funding in short periods of time. This strategy has enhanced the Corporation sliquidity position, since the brokered CDs are insured by the FDIC up to regulatory limits and can be obtained faster compared to regular retail deposits. During the first quarter of 2013, the Corporation issued $\$ 552.6$ million in brokered CDs with an average cost of $0.84 \%$ to renew maturing brokered CDs. Management believes it will continue to obtain waivers from the restrictions in the issuance of brokered CDs under the FDIC Order to meet its obligations and execute its business plans.

The following table presents a maturity summary of brokered and retail CDs with denominations of \$100,000 or higher as of March 31, 2013:

|  | Total <br> (In thousands) |  |
| :--- | ---: | ---: |
| Three months or less | 820,726 |  |
| Over three months to six months | 904,341 |  |
| Over six months to one year | $1,120,780$ |  |
| Over one year | $1,887,859$ |  |
| Total | $\$$ | $4,733,706$ |

Certificates of deposit in denominations of $\$ 100,000$ or higher include brokered CDs of $\$ 3.4$ billion issued to deposit brokers in the form of large ( $\$ 100,000$ or more) certificates of deposit that are generally participated out by brokers in shares of less than $\$ 100,000$ and are therefore insured by the FDIC. Certificates of deposit with denominations of $\$ 100,000$ or higher also include $\$ 5.6$ million of deposits through the Certificate of Deposit Account Registry Service (CDARS).

Retail deposits The Corporation s deposit products also include regular savings accounts, demand deposit accounts, money market accounts and retail CDs. Total deposits, excluding brokered CDs and government deposits, increased by $\$ 145.6$ million to $\$ 6.1$ billion from the balance of $\$ 6.0$ billion as of December 31, 2012, reflecting increases in core-deposit products such as savings and interest-bearing checking accounts, as well as in non-interest bearing deposits spread through the Corporation s geographic segments. Government deposits decreased by $\$ 14.4$ million
from $\$ 529.4$ million as of December 31, 2012 to $\$ 515.0$ million as of March 31, 2013. Refer to Note 13 in the accompanying unaudited financial statements for further details.

## Table of Contents

Refer to the Net Interest Income discussion above for information about average balances of interest-bearing deposits, and the average interest rate paid on deposits for the quarters ended March 31, 2013 and 2012.

Securities sold under agreements to repurchase - The Corporation s investment portfolio is funded in part with repurchase agreements. Securities sold under repurchase agreements were $\$ 900$ million as of March 31, 2013 and December 31, 2012. One of the Corporation s strategies has been the use of structured repurchase agreements and long-term repurchase agreements to reduce exposure to interest rate risk by lengthening the final maturities of its liabilities while keeping funding costs at reasonable levels. All of the $\$ 900$ million of repurchase agreements outstanding as of March 31, 2013 consist of structured repurchase agreements. In addition to repos, the Corporation has been able to maintain access to credit by using cost-effective sources such as FHLB advances. Refer to Note 14 in the Corporation s unaudited financial statements for the period ended March 31, 2013 for further details about repurchase agreements outstanding by counterparty and maturities.

Under the Corporation s repurchase agreements, as is the case with derivative contracts, the Corporation is required to pledge cash or qualifying securities to meet margin requirements. To the extent that the value of securities previously pledged as collateral declines due to changes in interest rates, a liquidity crisis or any other factor, the Corporation will be required to deposit additional cash or securities to meet its margin requirements, thereby adversely affecting its liquidity. Given the quality of the collateral pledged, recently the Corporation has not experienced significant margin calls from counterparties arising from credit-quality-related write-downs in valuations and, as of March 31, 2013, it had only $\$ 0.5$ million of cash equivalent instruments deposited in connection with collateralized interest rate swap agreements.

Advances from the FHLB The Corporation s Bank subsidiary is a member of the FHLB system and obtains advances to fund its operations under a collateral agreement with the FHLB that requires the Bank to maintain qualifying mortgages as collateral for advances taken. As of March 31, 2013 and December 31, 2012, the outstanding balance of FHLB advances was $\$ 378.4$ million and $\$ 508.4$ million, respectively. During the first quarter of 2013, the Corporation repaid $\$ 130$ million of maturing FHLB advances that carried an average cost of $3.39 \%$. At March 31, 2013, the Corporation had $\$ 392.0$ million available for additional credit on FHLB lines of credit.

Though currently not in use, other sources of short-term funding for the Corporation include commercial paper and federal funds purchased. Furthermore, in previous years the Corporation entered into several financing transactions to diversify its funding sources, including the issuance of notes payable and junior subordinated debentures as part of its longer-term liquidity and capital management activities. No assurance can be given that these sources of liquidity will be available and, if available, will be on comparable terms.

In 2004, FBP Statutory Trust I, a statutory trust that is wholly owned by the Corporation and not consolidated in the Corporation sfinancial statements, sold to institutional investors $\$ 100$ million of its variable rate trust preferred securities. The proceeds of the issuance, together with the proceeds of the purchase by the Corporation of $\$ 3.1$ million of FBP Statutory Trust I variable rate common securities, were used by FBP Statutory Trust I to purchase $\$ 103.1$ million aggregate principal amount of the Corporation s Junior Subordinated Deferrable Debentures.

Also in 2004, FBP Statutory Trust II, a statutory trust that is wholly-owned by the Corporation and not consolidated in the Corporation s financial statements, sold to institutional investors $\$ 125$ million of its variable rate trust preferred securities. The proceeds of the issuance, together with the proceeds of the purchase by the Corporation of $\$ 3.9$ million of FBP Statutory Trust II variable rate common securities, were used by FBP Statutory Trust II to purchase $\$ 128.9$ million aggregate principal amount of the Corporation s Junior Subordinated Deferrable Debentures.

The cumulative trust preferred debentures are presented in the Corporation s consolidated statement of financial condition as Other Borrowings, net of related issuance costs. The variable rate trust preferred securities are fully and unconditionally guaranteed by the Corporation. The $\$ 100$ million Junior Subordinated Deferrable Debentures issued by the Corporation in April 2004 and the $\$ 125$ million issued in September 2004 mature on June 17, 2034 and September 20, 2034, respectively; however, under certain circumstances, the maturity of Junior Subordinated Debentures may be shortened (such shortening would result in a mandatory redemption of the variable rate trust preferred securities). The trust preferred securities, subject to certain limitations, qualify as Tier I regulatory capital under current Federal Reserve rules and regulations. The Collins Amendment to the Dodd-Frank Act excludes Trust-Preferred Securities from Tier 1 Capital and has a provision to effectively phase-out the use of trust-preferred securities issued before May 19, 2010 as Tier 1 Capital over a 3-year period. U.S. federal regulators recently postponed the adoption of the Basel III capital requirements indefinitely. At March 31, 2013, the Corporation had $\$ 225$ million in trust preferred securities that are subject to the proposed phase-out 3-year period under Basel III.

## Table of Contents

With respect to the outstanding subordinated debentures, the Corporation had elected to defer the interest payments that were due in March 2012. June 2012, September 2012, December 2012 and March 2013. The aggregate amount of payments deferred and accrued approximates $\$ 9.3$ million as of March 31, 2013. Future interest payments are subject to Federal Reserve approval.

The Corporation s principal uses of funds are the origination of loans and the repayment of maturing deposits and borrowings. The Corporation has committed substantial resources to its mortgage-banking subsidiary, FirstMortgage Inc. As a result, the ratio of residential real estate loans as a percentage of total loans has increased over time from $14 \%$ at December 31, 2004 to $28 \%$ at March 31, 2013. Commensurate with the increase in its mortgage banking activities, the Corporation has also invested in technology and personnel to enhance the Corporation s secondary mortgage market capabilities. The enhanced capabilities improve the Corporation s liquidity profile as they allow the Corporation to derive liquidity, if needed, from the sale of mortgage loans in the secondary market. The U.S. (including Puerto Rico) secondary mortgage market is still highly liquid in large part because of the sale or guarantee programs of the FHA, VA, HUD, FNMA and FHLMC. The Corporation obtained Commitment Authority to issue GNMA mortgage-backed securities from GNMA and, under this program; the Corporation completed the securitization of approximately $\$ 69.9$ million of FHA/VA mortgage loans into GNMA MBS during the first quarter of 2013. Any regulatory actions affecting GNMA, FNMA or FHLMC could adversely affect the secondary mortgage market.

## Impact of Credit Ratings on Access to Liquidity

The Corporation s liquidity is contingent upon its ability to obtain external sources of funding to finance its operations. The Corporation scurrent credit ratings and any further downgrades in credit ratings can hinder the Corporation s access to external funding and/or cause external funding to be more expensive, which could in turn adversely affect results of operations. Also, changes in credit ratings may further affect the fair value of unsecured derivatives that consider the Corporation s own credit risk as part of the valuation.

The Corporation does not have any outstanding debt or derivative agreements that would be affected by credit downgrades. Furthermore, given our non-reliance on corporate debt or other instruments directly linked in terms of pricing or volume to credit ratings, the liquidity of the Corporation so far has not been affected in any material way by downgrades in the past. The Corporation s ability to access new non-deposit sources of funding, however, could be adversely affected by credit downgrades.

The Corporation s credit as a long-term issuer is currently rated B+ by Standard \& Poor s (S\&P ) and B-by Fitch Ratings Limited ( Fitch ). At the FirstBank subsidiary level, long-term issuer ratings are currently B3 by Moody s Investor Service, six notches below their definition of investment grade; B+ by S\&P four notches below their definition of investment grade, and B - by Fitch, six notches below their definition of investment grade.

## Cash Flows

Cash and cash equivalents were $\$ 762.3$ million as of March 31, 2013, a decrease of $\$ 184.5$ million when compared to the balance as of December 31, 2012, while for March 31, 2012 the total balance of cash and cash equivalents amounted to $\$ 618.2$ million an increase of $\$ 171.6$ million from December 31, 2011. The following discussion highlights the major activities and transactions that affected the Corporation scash flows during the first quarter of 2013 and 2012.

## Cash Flows from Operating Activities

First BanCorp s operating assets and liabilities vary significantly in the normal course of business due to the amount and timing of cash flows. Management believes cash flows from operations, available cash balances and the Corporation s ability to generate cash through short - and long-term borrowings will be sufficient to fund the Corporation s operating liquidity needs.

For the first quarter of 2013 and 2012, net cash provided by operating activities was $\$ 30.7$ million and $\$ 86.4$ million, respectively. Net cash generated from operating activities was higher than net loss reported largely as a result of adjustments for operating items such as the provision for loan and lease losses, depreciation and amortization and sales of loans held for sale.

## Cash Flows from Investing Activities

The Corporation s investing activities primarily relate to originating loans to be held to maturity and purchasing, selling and repayments of available-for-sale and held-to-maturity investment securities. For the quarter ended March 31, 2013, net cash used in investing activities was $\$ 202.1$ million, primarily reflecting purchases of investment securities.

## Table of Contents

For the first quarter of 2012, net cash provided by investing activities was $\$ 107.5$ million, primarily reflecting proceeds from loans (including sales and paydowns), as well as proceeds from securities called during the first quarter of 2012, and MBS prepayments.

## Cash Flows from Financing Activities

The Corporation sfinancing activities primarily include the receipt of deposits and issuance of brokered CDs, the issuance and payments of long-term debt, the issuance of equity instruments and activities related to its short-term funding. In addition, the Corporation paid monthly dividends on its preferred stock and quarterly dividends on its common stock until it suspended dividends beginning in August 2009. During the first quarter of 2013, net cash used in financing activities was $\$ 13.1$ million due to repayments of maturing FHLB advances, and brokered CDs.

In the first quarter of 2012, net cash used in financing activities was $\$ 22.2$ million due to repayments of maturing FHLB advances, notes payable and brokered CDs.

## Capital

The Corporation s stockholders equity amounted to $\$ 1.4$ billion as of March 31, 2013, a decrease of $\$ 81.0$ million compared to the balance as of December 31, 2012, driven by the net loss of $\$ 72.6$ million for the first quarter and a decrease of $\$ 8.6$ million in other comprehensive income due to lower unrealized gains on available for sale securities. As a result of the Written Agreement with the FED, currently neither First BanCorp., nor FirstBank, is permitted to pay dividends on capital securities without prior approval.

Effective June 2, 2010, FirstBank, by and through its Board of Directors, entered into the FDIC Order (see Description of Business ). Although all the regulatory capital ratios exceed the established well capitalized levels and the minimum capital requirements established by the FDIC Order, because of the FDIC Order, FirstBank cannot be treated as a well capitalized institution under regulatory guidance. Set forth below are First BanCorp. s, and FirstBank s regulatory capital ratios as of March 31, 2013 and December 31, 2012, based on existing established FED and FDIC guidelines.

|  | First <br> BanCorp | FirstBank | Banking Subsidiary <br> To be <br> well <br> capitalized | Consent Order <br> Requirements over time |
| :--- | :---: | :---: | :---: | :---: |
| As of March 31, 2013 | $17.44 \%$ | $16.98 \%$ | $10.00 \%$ | $12.00 \%$ |
| Total capital (Total capital to risk-weighted assets) <br> Tier 1 capital ratio (Tier 1 capital to risk-weighted <br> assets) | $16.15 \%$ | $15.69 \%$ | $6.00 \%$ | $10.00 \%$ |
| Leverage ratio <br> As of December 31, 2012 | $12.06 \%$ | $11.74 \%$ | $5.00 \%$ | $8.00 \%$ |
| Total capital (Total capital to risk-weighted assets) <br> Tier 1 capital ratio (Tier 1 capital to risk-weighted <br> assets) <br> Leverage ratio | $17.82 \%$ | $17.35 \%$ | $10.00 \%$ | $12.00 \%$ |

The decrease in capital ratios was primarily related to the total loss of $\$ 68.0$ million on the bulk sale of assets and the transfer of certain loans to held for sale.

In June 2012, the U.S. banking regulators jointly published three notices of proposed rulemaking that are essentially intended to implement the Basel III for U.S. banks. Together these notices of proposed rulemaking would, among other things: (i) implement in the United States the Basel III regulatory capital reforms including those that revise the definition of capital, increase minimum capital ratios, and introduce a minimum Tier 1 common equity ratio of $4.5 \%$ and a capital conservation buffer of $2.5 \%$ (for a total minimum Tier 1 common equity ratio of $7.00 \%$ ); (ii) Revise Basel I rules for calculating risk-weighted assets to enhance risk sensitivity; and (iii) comply with the Dodd-Frank Act provision prohibiting the reliance of external credit ratings.

Although uncertainty exists regarding final capital rules, based on our current interpretation of the proposed Basel III capital rules, we anticipate to exceed the fully phased-in minimum capital ratios as established in the current proposal. The proposed Basel III capital rules and interpretations used in estimating our Basel III calculations are subject to change depending on final Basel III capital rules.

## Edgar Filing: FIRST BANCORP /PR/ - Form 10-Q

The tangible common equity ratio and tangible book value per common share are non-GAAP measures generally used by the financial community to evaluate capital adequacy. Tangible common equity is total equity less preferred equity, goodwill, core deposit intangibles, and purchased credit card relationship intangible assets. Tangible assets are total assets less goodwill, core deposit intangibles, and purchased credit card relationship intangible assets. Refer to Basis of Presentation section below for additional information.

## Table of Contents

The following table is a reconciliation of the Corporation s tangible common equity and tangible assets for the periods ended March 31, 2013 and December 31, 2012 respectively:

| (In thousands, except ratios and per share information) | $\begin{gathered} \text { March 31, } \\ 2013 \end{gathered}$ | $\begin{gathered} \text { December 31, } \\ 2012 \end{gathered}$ |
| :---: | :---: | :---: |
| Total equity - GAAP | \$ 1,403,999 | \$ 1,485,023 |
| Preferred equity | $(63,047)$ | $(63,047)$ |
| Goodwill | $(28,098)$ | $(28,098)$ |
| Purchased credit card relationship | $(22,580)$ | $(23,511)$ |
| Core deposit intangible | $(8,746)$ | $(9,335)$ |
| Tangible common equity | \$ 1,281,528 | \$ 1,361,032 |
| Total assets - GAAP | \$ 13,005,876 | \$ 13,099,741 |
| Goodwill | $(28,098)$ | $(28,098)$ |
| Purchased credit card relationship | $(22,580)$ | $(23,511)$ |
| Core deposit intangible | $(8,746)$ | $(9,335)$ |
| Tangible assets | \$ 12,946,452 | \$ 13,038,797 |
| Common shares outstanding | 206,228 | 206,235 |
| Tangible common equity ratio | 9.90\% | 10.44\% |
| Tangible book value per common share | \$ 6.21 | \$ 6.60 |

The Tier 1 common equity to risk-weighted assets ratio is calculated by dividing (a) Tier 1 capital less capital other than common stock, including qualifying perpetual preferred stock and qualifying trust preferred securities, by (b) risk-weighted assets, which assets are calculated in accordance with applicable bank regulatory requirements. The Tier 1 common equity ratio is not required by GAAP or on a recurring basis by applicable bank regulatory requirements. Management is currently monitoring this ratio, along with the other ratios discussed above, in evaluating the Corporation s capital levels and believes that, at this time, the ratio may continue to be of interest to investors.

The following table reconciles stockholders equity (GAAP) to Tier 1 common equity:

|  | March 31, | December 31, |
| :--- | :---: | :---: |
| (In thousands) | $\mathbf{2 0 1 3}$ | $\mathbf{2 0 1 2}$ |
| Total equity - GAAP | $\$ 1,403,999$ | $\$$ |
| Qualifying preferred stock | $(63,047)$ | $(63,023$ |
| Unrealized gain on available-for-sale securities ${ }^{(1)}$ | $(19,868)$ | $(28,476)$ |
| Disallowed deferred tax asset ${ }^{(2)}$ | $(28,098)$ | $(28,098)$ |
| Goodwill | $(8,746)$ | $(9,335)$ |
| Core deposit intangible | $(2,515)$ | $(4,032)$ |
| Other disallowed assets |  |  |
|  | $\mathbf{\$ 1 , 2 8 1 , 7 2 5}$ | $\mathbf{\$ 1 , 3 5 2 , 0 3 5}$ |
| Tier 1 common equity | $\mathbf{\$ 9 , 7 2 1 , 5 0 2}$ | $\mathbf{\$ ~ 9 , 9 3 3 , 7 1 9}$ |
| Total risk-weighted assets | $\mathbf{1 3 . 1 8 \%}$ | $\mathbf{1 3 . 6 1 \%}$ |

(1) Tier 1 capital excludes net unrealized gains (losses) on available-for-sale debt securities and net unrealized gains on available-for-sale equity securities with readily determinable fair values, in accordance with regulatory risk-based capital guidelines. In arriving at Tier 1 capital, institutions are required to deduct net unrealized losses on available-for-sale equity securities with readily determinable fair values,

## Edgar Filing: FIRST BANCORP /PR/ - Form 10-Q

net of tax.
(2) Approximately $\$ 10$ million and $\$ 11$ million of the Corporation s deferred tax assets as of March 31, 2013 and December 31, 2012, respectively, was included without limitation in regulatory capital pursuant to the risk-based capital guidelines. According to regulatory capital guidelines, the deferred tax assets that are dependent upon future taxable income are limited

## Table of Contents

for inclusion in Tier 1 capital to the lesser of: (i) the amount of such deferred tax asset that the entity expects to realize within one year of the calendar quarter end-date, based on its projected future taxable income for that year or (ii) $10 \%$ of the amount of the entity s Tier 1 capital. Approximately $\$ 6$ million of the Corporation s other net deferred tax liability as of March 31, 2013 and $\$ 6$ million as of December 31, 2012 represented primarily the deferred tax effects of unrealized gains and losses on available-for-sale debt securities, which are permitted to be excluded prior to deriving the amount of net deferred tax assets subject to limitation under the guidelines.

## Off - Balance Sheet Arrangements

In the ordinary course of business, the Corporation engages in financial transactions that are not recorded on the balance sheet, or may be recorded on the balance sheet in amounts that are different from the full contract or notional amount of the transaction. These transactions are designed to (1) meet the financial needs of customers, (2) manage the Corporation s credit, market or liquidity risks, (3) diversify the Corporation $s$ funding sources and (4) optimize capital.

As a provider of financial services, the Corporation routinely enters into commitments with off-balance sheet risk to meet the financial needs of its customers. These financial instruments may include loan commitments and standby letters of credit. These commitments are subject to the same credit policies and approval process used for on-balance sheet instruments. These instruments involve, to varying degrees, elements of credit and interest rate risk in excess of the amount recognized in the statement of financial position. As of March 31, 2013, commitments to extend credit and commercial and financial standby letters of credit amounted to approximately $\$ 1.5$ billion, (including $\$ 998.7$ million pertaining to credit card loans) and $\$ 55.5$ million, respectively. Commitments to extend credit are agreements to lend to customers as long as the conditions established in the contract are met. Generally, the Corporation do not enter into interest rate lock agreements with prospective borrowers in connection with mortgage banking activities.

## Contractual Obligations and Commitments

The following table presents a detail of the maturities of the Corporation s contractual obligations and commitments, which consist of CDs, long-term contractual debt obligations, commitments to sell mortgage loans and commitments to extend credit:

## Contractual Obligations and Commitments

|  | As of March 31, 2013 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total | Less than 1 year |  | $\begin{gathered} \text { 1-3 years } \\ \text { In thousands) } \end{gathered}$ | 3-5 years | After 5 years |  |
| Contractual obligations: ${ }^{(1)}$ |  |  |  |  |  |  |  |
| Certificates of deposit | \$ 5,612,890 | \$ | 3,394,968 | \$ 1,849,711 | \$ 363,230 | \$ | 4,981 |
| Securities sold under agreements to repurchase | 900,000 |  |  |  | 700,000 |  | 200,000 |
| Advances from FHLB | 378,440 |  | 78,440 |  | 300,000 |  |  |
| Other borrowings | 231,959 |  |  |  |  |  | 231,959 |
| Total contractual obligations | \$ 7,123,289 | \$ | 3,473,408 | \$ 1,849,711 | \$ 1,363,230 | \$ | 436,940 |
| Commitments to sell mortgage loans | \$ 63,081 | \$ | 63,081 |  |  |  |  |
| Standby letters of credit | \$ 11,894 | \$ | 11,894 |  |  |  |  |
| Commitments to extend credit: |  |  |  |  |  |  |  |
| Lines of credit | \$ 1,489,626 | \$ | 1,489,626 |  |  |  |  |
| Letters of credit | 43,591 |  | 43,591 |  |  |  |  |
| Commitments to originate loans | 64,765 |  | 64,765 |  |  |  |  |
| Total commercial commitments | \$ 1,597,982 | \$ | 1,597,982 |  |  |  |  |

## Edgar Filing: FIRST BANCORP /PR/ - Form 10-Q

$\$ 3.6$ million of tax liability, including accrued interest of $\$ 1.2$ million, associated with unrecognized tax benefits have been excluded due to the high degree of uncertainty regarding the timing of future cash flows associated with such obligations.
The Corporation has obligations and commitments to make future payments under contracts, such as debt and lease agreements, and under other commitments to sell mortgage loans at fair value and to extend credit. Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Other contractual obligations result mainly from contracts for the rental and maintenance of equipment. Since certain commitments are expected to expire without being drawn upon, the total commitment amount does not necessarily represent future cash requirements. For most of the commercial lines of credit, the Corporation has the option to reevaluate the agreement prior to additional disbursements. There have been no significant or unexpected draws on existing commitments. In the case of credit cards and personal lines of credit, the Corporation can cancel the unused credit facility at any time and without cause.

## Table of Contents

Lehman Brothers Special Financing, Inc. ( Lehman ) was the counterparty to the Corporation on certain interest rate swap agreements. During the third quarter of 2008, Lehman failed to pay the scheduled net cash settlement due to the Corporation, which constituted an event of default under those interest rate swap agreements. The Corporation terminated all interest rate swaps with Lehman and replaced them with other counterparties under similar terms and conditions. In connection with the unpaid net cash settlement under the swap agreements, the Corporation has an unsecured counterparty exposure with Lehman, which filed for bankruptcy on October 3, 2008, of approximately $\$ 1.4$ million. This exposure was reserved in the third quarter of 2008. The Corporation had pledged collateral with a $\$ 63.6$ million face value to guarantee its performance under the swap agreements in the event payment thereunder was required.

Since the second quarter of 2009, the Corporation has maintained a non-performing asset with a book value of $\$ 64.5$ million in addition to accrued interest of $\$ 2.1$ million related to the collateral pledged with Lehman. The Corporation believes that the securities pledged as collateral should not be part of the Lehman bankruptcy estate given the fact that the posted collateral constituted a performance guarantee under the swap agreements and was not part of a financing agreement, and that ownership of the securities was never transferred to Lehman. Upon termination of the interest rate swap agreements, Lehman s obligation was to return the collateral to the Corporation. During the fourth quarter of 2009, the Corporation discovered that Lehman Brothers, Inc. ( LBI ), acting as agent of Lehman, had deposited the securities in a custodial account at JP Morgan Chase, and that, shortly before the filing of the Lehman bankruptcy proceedings, it had provided instructions to have most of the securities transferred to Barclays Capital (Barclays ) in New York. After Barclays s refusal to turn over the securities, the Corporation filed a lawsuit against Barclays in federal court in New York demanding the return of the securities in December 2009. During February 2010, Barclays filed a motion with the court requesting that the Corporation s claim be dismissed on the grounds that the allegations of the complaint are not sufficient to justify the granting of the remedies therein sought. Shortly thereafter, the Corporation filed its opposition motion. A hearing on the motions was held in court on April 28, 2010. The court, on that date, after hearing the arguments by both sides, concluded that the Corporation s equitable-based causes of action, upon which the return of the investment securities is being demanded, contain allegations that sufficiently plead facts warranting the denial of Barclays motion to dismiss the Corporation sclaim. Accordingly, the judge ordered the case to proceed to trial.

Subsequent to the court decision, the district court judge transferred the case to the Lehman bankruptcy court for trial. Discovery pursuant to that case management plan has been completed. The parties filed dispositive motions on September 13, 2012. Oppositions to such motions and replies thereto were filed in October 2012 and November 2012, respectively. On January 16, 2013 a hearing for oral arguments was held in bankruptcy court. Upon conclusion of the hearing, the judge informed the parties that the matter would be taken under advisement with a written ruling to be issued subsequently. To date, the Judge has not issued its ruling on these motions. The Corporation may not succeed in its litigation against Barclays to recover all or a substantial portion of the securities.

Additionally, the Corporation continues to pursue its claim filed in January 2009 in the proceedings under the Securities Investor Protection Act ( SIPA ) with regard to LBI in the United States Bankruptcy Court for the Southern District of New York. Our claim was filed on the basis that under SIPA the Corporation was a customer that entrusted securities to LBI, the broker dealer for safekeeping. With respect to the Corporation s claim, the Trustee under the SIPA proceeding has been disputing as to whether our claim is an allowable customer claim or not. The Bankruptcy Court has not yet resolved this matter and it is uncertain when a resolution would be issued in this connection.

Because the Corporation has not had the benefit of the use of the investment securities pledged to Lehman (i.e., ability to sell, pledge, or transfer), and because the Corporation has not received principal or interest payments since 2008 (after the collapse of Lehman), the appropriate carrying value of these securities has been under review with our regulators, with heightened concern due to the complex and lengthy litigation regarding this matter. If, as a result of these discussions, developments in the litigation, or for other reasons, the Corporation should determine that it is probable that the asset has been impaired and that it needs to recognize a partial or full loss for the investment securities pledged to Lehman, such an action would adversely affect the Corporation s results of operations in the period in which such action is taken. The Corporation expects to reassess the recoverability of the asset upon the resolution of the dispositive motions filed with the court.

As of March 31, 2013, First BanCorp and its subsidiaries were defendants in various legal proceedings arising in the ordinary course of business. Management believes that the final disposition of these matters will not have a material adverse effect on the Corporation s financial position or results of operations.

## Interest Rate Risk Management

First BanCorp. manages its asset/liability position in order to limit the effects of changes in interest rates on net interest income and to maintain stability of profitability under varying interest rate scenarios. The MIALCO oversees interest rate risk and meetings focus on, among other things, current and expected conditions in world financial markets, competition and prevailing rates in the local deposit market, liquidity, securities market values, recent or proposed changes to the investment portfolio, alternative funding sources and related costs, hedging and the possible purchase of derivatives such as swaps and caps, and any tax or regulatory issues which may be pertinent to these areas. The MIALCO approves funding decisions in light of the Corporation s overall strategies and objectives.

## Table of Contents

The Corporation performs on a quarterly basis a consolidated net interest income simulation analysis to estimate the potential change in future earnings from projected changes in interest rates. These simulations are carried out over a one-to-five-year time horizon, assuming upward and downward yield curve shifts. The rate scenarios considered in these disclosures reflect gradual upward and downward interest rate movements of 200 basis points, during a twelve-month period. Simulations are carried out in two ways:
(1) Using a static balance sheet, as the Corporation had it on the simulation date, and
(2) Using a dynamic balance sheet based on recent patterns and current strategies.

The balance sheet is divided into groups of assets and liabilities detailed by maturity or repricing structure and their corresponding interest yields and costs. As interest rates rise or fall, these simulations incorporate expected future lending rates, current and expected future funding sources and costs, the possible exercise of options, changes in prepayment rates, deposits decay and other factors which may be important in projecting net interest income.

The Corporation uses a simulation model to project future movements in the Corporation s balance sheet and income statement. The starting point of the projections generally corresponds to the actual values on the balance sheet on the date of the simulations.

These simulations are highly complex, and are based on many assumptions that are intended to reflect the general behavior of the balance sheet components over the period in question. It is unlikely that actual events will match these assumptions in all cases. For this reason, the results of these forward-looking computations are only approximations of the true sensitivity of net interest income to changes in market interest rates. Several benchmark and market rate curves were used in the modeling process, primarily the LIBOR/SWAP curve, Prime, Treasury, FHLB rates, Brokered CDs rates, repurchase agreements rates and the Mortgage Commitment Rate of 30 years. Rate indices are assumed to remain constant at the March 31, 2013 levels, under the flat rate scenario; a gradual (ramp) parallel upward shift of the yield curve is assumed during the first twelve months of the projection for the +200 ramp scenario. Under the falling rate scenario, rates move downward 200 basis points, close to zero in most cases, reflecting a flattening yield curve instead of a parallel downward scenario. The Libor/Swap curve for March 2013, as compared to December 2012, showed an average decrease of approximately 6 basis points in the short term horizon, between one to twelve months, while market rates increase an average of 13 basis points in the long term horizon. The Treasury curve remained almost flat in the short term horizon, while showed an increase of 9 basis points in the long term horizon, as compared to December 2012 end of month levels.

The following table presents the results of the simulations as of March 31, 2013 and December 31, 2012. Consistent with prior years, these exclude non-cash changes in the fair value of derivatives and liabilities measured at fair value:

|  | March 31, 2013 |  |  |  | December 31, 2012 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Net Interest Income Risk (Projected for the next 12 months) |  |  |  | Net Interest Income Risk (Projected for the next 12 months) |  |  |  |
|  | Static Simulation |  | Growing Balance Sheet |  | Static Simulation |  | Growing Balance Sheet |  |
| (Dollars in millions) | Change | \% Change | Change | \% Change | Change | \% Change | Change | \% Change |
| + 200 bps ramp | \$ 9.6 | 1.81\% | \$ 10.4 | 1.93\% | \$ 13.0 | 2.53\% | \$ 9.0 | 1.72\% |
| - 200 bps ramp | \$ (4.9) | (0.93)\% | \$ (6.6) | (1.23)\% | \$ (2.5) | (0.48)\% | \$ (4.5) | (0.85)\% |

The Corporation continues to manage its balance sheet structure to control the overall interest rate risk. As part of the Corporation s strategic plans, the net interest income and the exposures at different market rates scenarios were affected during the first quarter of 2013 as compared with 2012. The major changes are mainly driven by the decrease of $\$ 184.5$ million in cash and cash equivalents, the purchase of approximately $\$ 395$ million of 15-20 Years U.S. agency MBS, and the decrease in total loans of $\$ 210.3$ million mainly related from the bulk sale of assets. The liabilities side was impacted mainly by the repayment of $\$ 130$ million of matured FHLB advances, a declined in government deposits of $\$ 14.4$ million, and a reduction of $\$ 12.6$ million in brokered CDs, offset by an increase in both commercial and retail deposits of approximately $\$ 145.6$ million.

Taking into consideration the above-mentioned facts for modeling purposes, the net interest income for the next twelve months under a non-static balance sheet scenario, is estimated to increase by $\$ 10.4$ million in a gradual parallel upward move of 200 basis points when compared against the Corporation sflat or unchanged interest rate forecast scenario.

Following the Corporation s risk management policies, modeling of the downward parallel rates moves by anchoring the short end of the curve (falling rates with a flattening curve) was performed, even though, given the current level of rates as of March 31, 2013, some market interest rate were projected to be close to zero. Under this scenario the net interest income for the next twelve months in a nonstatic balance sheet
scenario is estimated to decrease by $\$ 6.6$ million.

91

## Table of Contents

## Derivatives

First BanCorp. uses derivative instruments and other strategies to manage its exposure to interest rate risk caused by changes in interest rates beyond management s control.

The following summarizes major strategies, including derivative activities, used by the Corporation in managing interest rate risk:
Interest rate cap agreements - Interest rate cap agreements provide the right to receive cash if a reference interest rate rises above a contractual rate. The value increases as the reference interest rate rises. The Corporation enters into interest rate cap agreements for protection from rising interest rates. Specifically, the interest rate on certain of the Corporation s commercial loans to other financial institutions is generally a variable rate limited to the weighted average coupon of the referenced residential mortgage collateral, less a contractual servicing fee.

Interest rate swaps - Interest rate swap agreements generally involve the exchange of fixed and floating-rate interest payment obligations without the exchange of the underlying notional principal amount. As of March 31, 2013, most of the interest rate swaps outstanding are used for protection against rising interest rates. Similar to unrealized gains and losses arising from changes in fair value, net interest settlements on interest rate swaps are recorded as an adjustment to interest income or interest expense depending on whether an asset or liability is being economically hedged.

Forward Contracts - Forward contracts are sales of to-be-announced ( TBA ) mortgage-backed securities that will settle over the standard delivery date and do not qualify as regular way security trades. Regular-way security trades are contracts with no net settlement provision and no market mechanism to facilitate net settlement and they provide for delivery of a security within the time generally established by regulations or conventions in the market place or exchange in which the transaction is being executed. The forward sales are considered derivative instruments that need to be marked-to-market. These securities are used to hedge the FHA/VA residential mortgage loans securitizations of the mortgage-banking operations. Unrealized gains (losses) are recognized as part of mortgage banking activities in the Consolidated Statement of Loss.

For detailed information regarding the volume of derivative activities (e.g. notional amounts), location and fair values of derivative instruments in the Statement of Financial Condition and the amount of gains and losses reported in the Statement of Loss, refer to Note 9 in the accompanying unaudited consolidated financial statements.

The following tables summarize the fair value changes in the Corporation s derivatives as well as the sources of the fair values:

| (In thousands) | Asset Derivatives Three-Month Period Ended March 31, 2013 |  | Liability Derivatives <br> Three-Month <br> Period Ended <br> March 31, 2013 |  |
| :---: | :---: | :---: | :---: | :---: |
| Fair value of contracts outstanding at the beginning of the period | \$ | 291 | \$ | $(5,781)$ |
| Fair value of new contracts entered into during the period |  | 79 |  | (89) |
| Changes in fair value during the period |  | (38) |  | 333 |
| Fair value of contracts outstanding as of March 31, 2013 | \$ | 332 | \$ | $(5,537)$ |

## Sources of Fair Value

|  |  |  |  | e by |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Maturity <br> Less Than <br> One Year | Maturity 1-3 Years |  |  | Maturity in Excess of 5 Years |  |  |
| (In thousands) |  |  |  |  |  |  |  |
| As of March 31, 2013 |  |  |  |  |  |  |  |
| Pricing from observable market inputs - Asset Derivatives | \$ 21 | 252 | \$ | 59 | \$ | \$ | 332 |


| Pricing from observable market inputs - Liability Derivatives | $(215)$ |  | $(259)$ | $(5,063)$ |  | $(5,537)$ |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\$(194)$ | $\$$ | $(7)$ | $\$(5,004)$ | $\$$ | $\$(5,205)$ |

Derivative instruments, such as interest rate swaps, are subject to market risk. As is the case with investment securities, the market value of derivative instruments is largely a function of the financial market s expectations regarding the future direction of interest rates. Accordingly, current market values are not necessarily indicative of the future impact of derivative instruments on earnings. This will depend, for the most part, on the shape of the yield curve as well as the level of interest rates.

## Table of Contents

As of March 31, 2013 and December 31, 2012, all of the derivative instruments held by the Corporation were considered economic undesignated hedges.

The use of derivatives involves market and credit risk. The market risk of derivatives stems principally from the potential for changes in the value of derivative contracts based on changes in interest rates. The credit risk of derivatives arises from the potential of default from the counterparty. To manage this credit risk, the Corporation deals with counterparties of good credit standing, enters into master netting agreements whenever possible and, when appropriate, obtains collateral. Master netting agreements incorporate rights of set-off that provide for the net settlement of contracts with the same counterparty in the event of default. All of the Corporation sinterest rate swaps are supported by securities collateral agreements, which allow the delivery of securities to and from the counterparties depending on the fair value of the instruments, to minimize credit risk.

Refer to Note 19 of the accompanying unaudited consolidated financial statements for additional information regarding the fair value determination of derivative instruments.

Set forth below is a detailed analysis of the Corporation s credit exposure by counterparty with respect to derivative instruments outstanding as of March 31, 2013 and December 31, 2012.


(1) Based on the S\&P and Fitch Long Term Issuer Credit Ratings.
(2) For each counterparty, this amount includes derivatives with positive fair value excluding the related accrued interest receivable/payable.
(3) Credit exposure with several counterparties for which a credit rating is not readily available and forward contracts.

## Table of Contents

## Credit Risk Management

First BanCorp. is subject to credit risk mainly with respect to its portfolio of loans receivable and off-balance sheet instruments, mainly derivatives and loan commitments. Loans receivable represents loans that First BanCorp. holds for investment and, therefore, First BanCorp. is at risk for the term of the loan. Loan commitments represent commitments to extend credit, subject to specific conditions, for specific amounts and maturities. These commitments may expose the Corporation to credit risk and are subject to the same review and approval process as for loans. Refer to Contractual Obligations and Commitments above for further details. The credit risk of derivatives arises from the potential of the counterparty s default on its contractual obligations. To manage this credit risk, the Corporation deals with counterparties of good credit standing, enters into master netting agreements whenever possible and, when appropriate, obtains collateral. For further details and information on the Corporation s derivative credit risk exposure, refer to Interest Rate Risk Management section above. The Corporation manages its credit risk through its credit policy, underwriting, independent loan review and quality control procedures, statistical analysis, comprehensive financial analysis, and established management committees. The Corporation also employs proactive collection and loss mitigation efforts. Furthermore, personnel performing structured loan workout functions are responsible for mitigating defaults and minimizing losses upon default within each region and for each business segment. In the case of the C\&I, commercial mortgage and construction loan portfolios, the Special Asset Group ( SAG ) focuses on strategies for the accelerated reduction of non-performing assets through note sales, short sales, loss mitigation programs, and sales of REO. In addition to the management of the resolution process for problem loans, the SAG oversees collection efforts for all loans to prevent migration to the non-performing and/or adversely classified status. The SAG utilizes relationship officers, collection specialists and attorneys. In the case of residential construction projects, the workout function monitors project specifics, such as project management and marketing, as deemed necessary.

The Corporation may also have risk of default in the securities portfolio. The securities held by the Corporation are principally fixed-rate U.S. agency mortgage-backed securities and U.S. Treasury and agency securities. Thus, a substantial portion of these instruments is backed by mortgages, a guarantee of a U.S. government-sponsored entity or the full faith and credit of the U.S. government.

Management, consisting of the Corporation s Commercial Credit Risk Officer, Retail Credit Risk Officer, Chief Lending Officer and other senior executives, has the primary responsibility for setting strategies to achieve the Corporation s credit risk goals and objectives. These goals and objectives are documented in the Corporation s Credit Policy.

Allowance for Loan and Lease Losses and Non-performing Assets

## Allowance for Loan and Lease Losses

The allowance for loan and lease losses represents the estimate of the level of reserves appropriate to absorb inherent credit losses. The amount of the allowance was determined by empirical analysis and judgments regarding the quality of each individual loan portfolio. All known relevant internal and external factors that affected loan collectability were considered, including analyses of historical charge-off experience, migration patterns, changes in economic conditions, and changes in loan collateral values. For example, factors affecting the economies of Puerto Rico, Florida (USA), the US Virgin Islands and the British Virgin Islands may contribute to delinquencies and defaults above the Corporation s historical loan and lease losses. Such factors are subject to regular review and may change to reflect updated performance trends and expectations, particularly in times of severe stress such as have been experienced since 2008. The process includes judgmental and quantitative elements that may be subject to significant change. There is no certainty that the allowance will be adequate over time to cover credit losses in the portfolio because of continued adverse changes in the economy, market conditions, or events adversely affecting specific customers, industries or markets. To the extent actual outcomes differ from our estimates, the credit quality of our customer base materially decreases, the risk profile of a market, industry, or group of customers changes materially, or the allowance is determined to not be adequate, additional provisions for credit losses could be required, which could adversely affect our business, financial condition, liquidity, capital, and results of operations in future periods.

The allowance for loan and lease losses provides for probable losses that have been identified with specific valuation allowances for individually evaluated impaired loans and probable losses believed to be inherent in the loan portfolio that have not been specifically identified. Internal risk ratings are assigned to each business loan at the time of approval and are subject to subsequent periodic reviews by the Corporation s senior management. The allowance for loan and lease losses is reviewed on a quarterly basis as part of the Corporation s continued evaluation of its asset quality.

The allowance for loan losses to total loans for the C\&I and commercial mortgage decreased as a result of the bulk sale transaction of non-performing and adversely classified loans, the transfer of loans to held for sale, and continued decreases in historical loss ratios. The allowance to total loans for the C\&I portfolio decreased from $4.82 \%$ at December 31, 2012 to $3.32 \%$ at March 31, 2013, while the allowance to total loans for the commercial mortgage portfolio decreased from 5.19\% at December 31, 2012 to $4.67 \%$ at March 31, 2013. The construction loans reserve coverage ratio increased from $17.02 \%$ as of December 31, 2012 to $20.22 \%$ at March 31, 2013, due to increases in specific reserves

## Edgar Filing: FIRST BANCORP /PR/ - Form 10-Q

to loans individually evaluated for impairment. The allowance for loan losses to total loans for the residential mortgage loan portfolio decreased from $2.49 \%$ at December 31, 2013 to $2.38 \%$ at March 31, 2013, while the consumer and finance leases reserve coverage ratio decreased from $3.02 \%$ as of December 31, 2012 to $2.84 \%$ at March 31, 2013, due to decreases in delinquency levels and improved charge-offs trends.

## Table of Contents

Substantially all of the Corporation s loan portfolio is located within the boundaries of the U.S. economy. Whether the collateral is located in Puerto Rico, the U.S. and British Virgin Islands or the U.S. mainland (mainly in the state of Florida), the performance of the Corporation s loan portfolio and the value of the collateral supporting the transactions are dependent upon the performance of and conditions within each specific area s real estate market. The real estate market in Puerto Rico experienced readjustments in value driven by the loss of income due to higher unemployment, reduced demand and the general adverse economic conditions. The Corporation sets adequate loan-to-value ratios upon original approval following its regulatory and credit policy standards. The real estate market for the U.S. Virgin Islands has declined mostly due to the effect of the slow stateside economy and due to the increase in inventory after the closing of the Hovensa refinery in St Croix. In Florida, we operate mostly in Miami, where home prices have improved mostly driven by tighter inventories, a higher demand from foreign investors, and a decrease in distressed property sales.

As shown in the following table, the allowance for loan and lease losses amounted to $\$ 342.5$ million at March 31, 2013, or 3.58\% of total loans compared with $\$ 435.4$ million, or $4.33 \%$ of total loans at December 31, 2012. Refer to the Provision for Loan and Lease Losses discussion above for additional information.

## Table of Contents

| (Dollars in thousands) | Quarter Ended March 31, |  |
| :---: | :---: | :---: |
| Allowance for loan and lease losses, beginning of period | \$ 435,414 | \$ 493,917 |
| Provision for loan and lease losses: |  |  |
| Residential Mortgage | 7,948 ${ }^{(1)}$ | 2,336 |
| Commercial Mortgage | 36,397 ${ }^{(2)}$ | 1,578 |
| Commercial and Industrial | 35,292 ${ }^{(3)}$ | 20,158 |
| Construction | 21,948 ${ }^{(4)}$ | 7,716 |
| Consumer and Finance Leases | 9,538 | 4,409 |
| Provision for loan and lease losses | $111,123{ }^{(5)}$ | 36,197 |
| Charge-offs |  |  |
| Residential Mortgage | $(11,728)^{(6)}$ | $(5,858)$ |
| Commercial Mortgage | $(56,056)^{(7)}$ | $(3,624)$ |
| Commercial and Industrial | $(85,620)^{(8)}$ | $(13,491)$ |
| Construction | $(38,612)^{(9)}$ | $(17,543)$ |
| Consumer and Finance Leases | $(14,764)$ | $(10,487)$ |
|  | $(206,780){ }^{(10)}$ | $(51,003)$ |
| Recoveries: |  |  |
| Residential Mortgage | 148 | 127 |
| Commercial Mortgage | 20 | 30 |
| Commercial and Industrial | 791 | 822 |
| Construction | 97 | 2,151 |
| Consumer and Finance Leases | 1,718 | 1,702 |
|  | 2,774 | 4,832 |
| Net Charge-Offs | $(204,006)$ | $(46,171)$ |
| Allowance for loan and lease losses, end of period | \$ 342,531 | \$ 483,943 |
| Allowance for loan and lease losses to period end total loans held for investment | 3.58\% | 4.70\% |
| Net charge-offs (annualized) to average loans outstanding during the period | 8.10\% | 1.78\% |
| Net charge-offs (annualized), excluding charge-offs related to the bulk loan sale and loans transferred to held for sale, to average loans outstanding during the period | 2.87\% | 1.78\% |
| Provision for loan and lease losses to net charge-offs during the period | 0.54x | 0.78x |
| Provision for loan and lease losses to net charge-offs during the period, excluding impact of the bulk loan sale and the transfer of loans to held for sale | 0.68x | 0.78x |

(1) Includes provision of $\$ 1.0$ million associated with the bulk loan sale.
(2) Includes provision of $\$ 28.7$ million associated with the bulk loan sale and transfer of loans to held for sale.
(3) Includes provision of $\$ 20.8$ million associated with the bulk loan sale.
(4) Includes provision of $\$ 13.6$ million associated with the bulk loan sale and the transfer of loans to held for sale.
(5) Includes provision of $\$ 64.1$ million associated with the bulk loan sale and the transfer of loans to held for sale.
(6) Includes net charge-offs totaling $\$ 1.0$ million associated with the bulk loan sale.
(7) Includes net charge-offs of $\$ 54.6$ million associated with the bulk loan sale and the transfer of loans to held for sale.

## Edgar Filing: FIRST BANCORP /PR/ - Form 10-Q

(8) Includes net charge-offs totaling $\$ 44.7$ million associated with the bulk loan sale.
(9) Includes net charge-offs of $\$ 34.2$ million associated with the bulk loan sale and the transfer of loans to held for sale.
(10) Includes net charge-offs of $\$ 134.5$ million associated with the bulk loan sale and the transfer of loans to held for sale.

## Table of Contents

The following table sets forth information concerning the allocation of the loan allowance for loan and lease losses by loan category and the percentage of loan balances in each category to the total of such loans as of the dates indicated:

| (In thousands) | $\begin{gathered} \text { As of } \\ \text { March 31, } 2013 \end{gathered}$ |  | As of December 312012 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Amount | Percent | Amount | Percent |
| Residential mortgage | \$ 64,722 | 28\% | \$ 68,354 | 27\% |
| Commercial mortgage loans | 78,053 | 18\% | 97,692 | 19\% |
| Construction loans | 45,033 | 2\% | 61,600 | 4\% |
| Commercial and Industrial loans (including loans to a local financial institution) | 97,363 | 31\% | 146,900 | 30\% |
| Consumer loans and finance leases | 57,360 | 21\% | 60,868 | 20\% |
|  | \$ 342,531 | 100\% | \$ 435,414 | 100\% |

The following table sets forth information concerning the composition of the Corporation $s$ allowance for loan and lease losses as of March 31, 2013 and December 31, 2012 by loan category and by whether the allowance and related provisions were calculated individually or through a general valuation allowance.

| As of March 31, 2013 | Residential <br> Mortgage <br> Loans | Commercial <br> Mortgage <br> Loans | C\&I Loans | Construction <br> Loans | Consumer <br> and Finance <br> Leases | Total |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |

## Table of Contents

| (Dollars in thousands) | Residential <br> Mortgage <br> Loans | Commercial Mortgage Loans | C\&I Loans |  | nstruction Loans |  | nsumer and ance Leases |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| As of December 31, 2012 |  |  |  |  |  |  |  |  |  |
| Impaired loans without specific reserves: |  |  |  |  |  |  |  |  |  |
| Principal balance of loans, net of charge-offs | \$ 122,056 | \$ 44,495 | \$ 35,673 | \$ | 21,179 | \$ | 2,615 | \$ | 226,018 |
| Impaired loans with specific reserves: |  |  |  |  |  |  |  |  |  |
| Principal balance of loans, net of charge-offs <br> 462,663 $\quad 310,030 \quad 284,357$ <br> 159,504 <br> 22,722 <br> 1,239,276 |  |  |  |  |  |  |  |  |  |
| Allowance for loan and lease losses | 47,171 | 50,959 | 80,167 |  | 39,572 |  | 3,880 |  | 221,749 |
| Allowance for loan and lease losses to principal balance | 10.20\% | 16.44\% | 28.19\% |  | 24.81\% |  | 17.08\% |  | 17.89\% |
| PCI loans: |  |  |  |  |  |  |  |  |  |
| Carrying value of PCI loans |  |  |  |  |  |  | 10,602 |  | 10,602 |
| Allowance for PCI loans |  |  |  |  |  |  |  |  |  |
| Allowance for PCI loans to carrying value |  |  |  |  |  |  |  |  |  |
| Loans with general allowance: |  |  |  |  |  |  |  |  |  |
| Principal balance of loans | 2,162,498 | 1,529,273 | 2,728,517 |  | 181,192 |  | 1,976,738 |  | ,578,218 |
| Allowance for loan and lease losses | 21,183 | 46,733 | 66,733 |  | 22,028 |  | 56,988 |  | 213,665 |
| Allowance for loan and lease losses to principal balance | 0.98\% | 3.06\% | 2.45\% |  | 12.16\% |  | 2.88\% |  | 2.49\% |
| Total loans held for investment: |  |  |  |  |  |  |  |  |  |
| Principal balance of loans | \$ 2,747,217 | \$ 1,883,798 | \$ 3,048,547 | \$ | 361,875 | \$ | 2,012,677 |  | 0,054,114 |
| Allowance for loan and lease losses | 68,354 | 97,692 | 146,900 |  | 61,600 |  | 60,868 |  | 435,414 |
| Allowance for loan and lease losses to principal balance ${ }^{(1)}$ | 2.49\% | 5.19\% | 4.82\% |  | 17.02\% |  | 3.02\% |  | 4.33\% |

(1) Loans used in the denominator include PCI loans of $\$ 9.2$ million as of March 31, 2013. However, the Corporation separately tracks and reports PCI loans and exclude these loans from delinquent loans, non-performing loans, impaired loans, TDRs and non-performing assets statistics.
The following tables show the activity for impaired loans held for investment and related specific reserve during the first quarter of 2013:

| Impaired Loans: | March 31, 2013 <br> (In thousands) |
| :--- | ---: |
| Balance at beginning of period | $1,465,294$ |
| Loans determined impaired during the period | 94,568 |
| Net charge-offs | $(176,367)$ |
| Loans sold, net of charge-offs | $(89,653)$ |
| Loans transferred to held for sale | 5,257 |
| Increases to impaired loans (disbursements) | $(147,100)$ |
| Foreclosures | $(12,165)$ |
| Loans no longer considered impaired | $(23,149)$ |
| Paid in full or partial payments | $\$$ |
| Balance at end of period | $1,100,265$ |


|  |  |
| :--- | :---: |
| Specific Reserve: | March 31, 2013 <br> (In thousands) |


| Balance at beginning of period | \$ | 221,749 |
| :--- | :---: | ---: |
| Provision for loan losses | 98,646 |  |
| Net charge-offs | $(176,367)$ |  |
|  |  |  |
| Balance at end of period | $\$$ | 144,028 |

## Table of Contents

## Credit Quality

The Corporation continues to execute its strategic plan and achieved a reduction of $\$ 151.6$ million in non-performing assets driven by the bulk sale of assets, which included $\$ 185.0$ million of non-performing assets. Total non-performing loans, including non-performing loans held for sale, decreased by $\$ 147.1$ million. This reduction reflects the impact of the inclusion in the bulk sale of non-performing loans having a book value of approximately $\$ 178.7$ million and charge-offs of $\$ 36.0$ million associated with loans transferred to held for sale. This was partially offset by inflows of loans to non-performing status amounting to $\$ 175.9$ million. Most of the inflows were associated with two commercial mortgage relationships in individual amounts that exceed $\$ 10$ million and aggregate $\$ 85.0$ million. Total delinquencies, which include all loans 30 days or more past due and non-accrual loans, decreased by $\$ 146.2$ million and the level of adversely classified commercial and construction loans decreased by $\$ 198.2$ million to $\$ 816.5$ million, or a $20 \%$ decrease, compared to the prior quarter. The net charge-off activity increased to $\$ 204.0$ million. The increase reflects the impact of $\$ 98.5$ million of charge-offs related to the bulk sale and $\$ 36.0$ million of charge-offs related to the transfer of loans to held for sale. Excluding the impact of the bulk sale and the transfer of loans to held for sale, net charge-offs were $\$ 69.5$ million, or an annualized $2.87 \%$ of average loans, up from $\$ 46.2$ million, or an annualized $1.78 \%$, in the first quarter of 2012. The increase was primarily due to a $\$ 25.4$ million charge-off related to a single C\&I relationship restructured through a loan split in the first quarter of 2013 and for which additional significant reserves were not necessary. Given the prolonged recession and uncertainties in the economic environment in Puerto Rico, the Corporation continued to face pressures related to its non-performing and charge-offs levels. The Corporation continues with its emphasis in the loan resolution and liquidation strategies.

## Non-performing Loans and Non-performing Assets

Total non-performing assets consist of non-performing loans (generally loans held for investment or loans held for sale on which the recognition of interest income has been discontinued when the loan became 90 days past due or earlier if the full and timely collection of interest or principal is uncertain), foreclosed real estate and other repossessed properties as well as non-performing investment securities. When a loan is placed in non-performing status, any interest previously recognized and not collected is reversed and charged against interest income.

Non-performing Loans Policy

Residential Real Estate Loans The Corporation classifies real estate loans in non-performing status when interest and principal have not been received for a period of 90 days or more.

Commercial and Construction Loans The Corporation places commercial loans (including commercial real estate and construction loans) in non-performing status when interest and principal have not been received for a period of 90 days or more or when collection of all of the principal or interest is not expected due to deterioration in the financial condition of the borrower.

Finance Leases Finance leases are classified in non-performing status when interest and principal have not been received for a period of 90 days or more.

Consumer Loans Consumer loans are classified in non-performing status when interest and principal have not been received for a period of 90 days or more. Credit card loans continue to accrue finance charges and fees until charged-off at 180 days delinquent.

PCI Loans PCI loans were recorded at fair value at acquisition. Since the initial fair value of these loans included an estimate of credit losses expected to be realized over the remaining lives of the loans, the subsequent accounting for PCI loans differs from the accounting for non-PCI loans. The Corporation, therefore, separately tracks and reports PCI loans and excludes these from its delinquency, non-performing loans, impaired, TDRs, and non-performing assets statistics.

Cash payments received on certain loans that are impaired and collateral dependent are recognized when collected in accordance with the contractual terms of the loans. The principal portion of the payment is used to reduce the principal balance of the loan, whereas the interest portion is recognized on a cash basis (when collected). However, when management believes that the ultimate collectability of principal is in doubt, the interest portion is applied to principal. The risk exposure of this portfolio is diversified as to individual borrowers and industries among other factors. In addition, a large portion is secured with real estate collateral.

## Other Real Estate Owned

OREO acquired in settlement of loans is carried at the lower of cost (carrying value of the loan) or fair value less estimated costs to sell off the real estate. Appraisals are obtained periodically, generally, on an annual basis.

## Table of Contents

## Other Repossessed Property

The other repossessed property category generally includes repossessed boats and autos acquired in settlement of loans. Repossessed boats and autos are recorded at the lower of cost or estimated fair value.

## Other Non-Performing Assets

This category consists of assets pledged to Lehman at their book value.

## Past Due Loans 90 days and still accruing

These are accruing loans which are contractually delinquent 90 days or more. These past due loans are either current as to interest but delinquent in the payment of principal or are insured or guaranteed under applicable FHA and VA programs.

Troubled Debt Restructuring ( TDRs ) are classified as either accrual or nonaccrual loans. A loan on nonaccrual and restructured as a TDR will remain on nonaccrual status until the borrower has proven the ability to perform under the modified structure generally for a minimum of six months, and there is evidence that such payments can and are likely to continue as agreed. Performance prior to the restructuring, or significant events that coincide with the restructuring, are included in assessing whether the borrower can meet the new terms and may result in the loans being returned to accrual at the time of the restructuring or after a shorter performance period. If the borrower $s$ ability to meet the revised payment schedule is uncertain, the loan remains classified as a nonaccrual loan.

The following table presents non-performing assets as of the dates indicated:

| (Dollars in thousands) |  | arch 31, <br> 2013 | $\begin{gathered} \text { December 31, } \\ 2012 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Non-performing loans held for investment: |  |  |  |  |
| Residential mortgage | \$ | 311,495 | \$ | 313,626 |
| Commercial mortgage |  | 136,708 |  | 214,780 |
| Commercial and Industrial |  | 141,045 |  | 230,090 |
| Construction |  | 59,810 |  | 178,190 |
| Finance leases |  | 2,656 |  | 3,182 |
| Consumer |  | 30,996 |  | 35,693 |
| Total non-performing loans held for investment | \$ | 682,710 | \$ | 975,561 |
| Other real estate owned |  | 181,479 |  | 185,764 |
| Other repossessed property |  | 9,913 |  | 10,107 |
| Other assets ${ }^{(1)}$ |  | 64,543 |  | 64,543 |
| Total non-performing assets, excluding loans held for sale | \$ | 938,645 | \$ | 1,235,975 |
| Non-perfoming loans held for sale |  | 147,995 |  | 2,243 |
| Total non-performing assets, including loans held for sale ${ }^{(2)}$ |  | ,086,640 | \$ | 1,238,218 |
| Past due loans 90 days and still accruing ${ }^{(3)}$ | \$ | 125,384 | \$ | 142,012 |
| Non-performing assets to total assets |  | 8.35\% |  | 9.45\% |
| Non-performing loans held for investment to total loans held for investment |  | 7.14\% |  | 9.70\% |
| Allowance for loan and lease losses | \$ | 342,531 | \$ | 435,414 |
| Allowance to total non-performing loans held for investment |  | 50.17\% |  | 44.63\% |
| Allowance to total non-performing loans held for investment, excluding residential real estate loans |  | 92.27\% |  | 65.78\% |

## Edgar Filing: FIRST BANCORP /PR/ - Form 10-Q

(1) Collateral pledged with Lehman Brothers Special Financing, Inc.
(2) Amounts exclude purchased credit impaired loans with a carrying value as of March 31, 2013 of approximately $\$ 9.2$ million acquired as part of the credit card portfolio purchased in the second quarter of 2012.
(3) It is the Corporation s policy to report delinquent residential mortgage loans insured by FHA or guaranteed by the VA as past-due loans 90 days and still accruing as opposed to non-performing loans since the principal repayment is insured. These balances include $\$ 36.4$ million of residential mortgage loans insured by FHA or guaranteed by the VA, which are over 18 months delinquent, that are no longer accruing interest as of March 31, 2013.

## Table of Contents

The following table shows non-performing assets by geographic segment:

| (Dollars in thousands) | March 31, 2013 | $\begin{gathered} \text { December 31, } \\ 2012 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: |
| Puerto Rico: |  |  |  |
| Non-performing loans held for investment: |  |  |  |
| Residential mortgage | \$ 279,310 | \$ | 281,086 |
| Commercial mortgage | 103,556 |  | 172,534 |
| Commercial and Industrial | 127,290 |  | 215,985 |
| Construction | 35,986 |  | 99,383 |
| Finance leases | 2,656 |  | 3,182 |
| Consumer | 27,403 |  | 32,529 |
| Total non-performing loans held for investment | 576,201 |  | 804,699 |
| REO | 140,395 |  | 145,683 |
| Other repossessed property | 9,875 |  | 10,070 |
| Other assets | 64,543 |  | 64,543 |
| Total non-performing assets, excluding loans held for sale | \$ 791,014 | \$ | 1,024,995 |
| Non-performing loans held for sale | 107,990 |  | 2,243 |
| Total non-performing assets, including loans held for sale ${ }^{(1)}$ | \$ 899,004 | \$ | 1,027,238 |
| Past due loans 90 days and still accruing | \$ 119,391 | \$ | 137,288 |
| Virgin Islands: |  |  |  |
| Non-performing loans held for investment: |  |  |  |
| Residential mortgage | \$ 18,691 | \$ | 18,054 |
| Commercial mortgage | 3,915 |  | 11,232 |
| Commercial and Industrial | 12,555 |  | 12,905 |
| Construction | 17,727 |  | 72,648 |
| Consumer | 580 |  | 804 |
| Total non-performing loans held for investment | 53,468 |  | 115,643 |
| REO | 25,213 |  | 24,260 |
| Other repossessed property | 11 |  | 17 |
| Total non-performing assets, excluding loans held for sale | \$ 78,692 | \$ | 139,920 |
| Non-performing loans held for sale | 40,005 |  |  |
| Total non-performing assets, including loans held for sale | \$ 118,697 | \$ | 139,920 |
| Past due loans 90 days and still accruing | \$ 5,993 | \$ | 4,068 |
| United States: |  |  |  |
| Non-performing loans held for investment: |  |  |  |
| Residential mortgage | \$ 13,494 | \$ | 14,486 |
| Commercial mortgage | 29,237 |  | 31,014 |
| Commercial and Industrial | 1,200 |  | 1,200 |
| Construction | 6,097 |  | 6,159 |
| Consumer | 3,013 |  | 2,360 |
| Total non-performing loans held for investment | 53,041 |  | 55,219 |
| Table of Contents |  |  | 163 |


| REO |  | 15,871 |  | 15,821 |
| :---: | :---: | :---: | :---: | :---: |
| Other repossessed property | 27 |  |  | 20 |
| Total non-performing assets, excluding loans held for sale | \$ | 68,939 | \$ | 71,060 |
| Non-performing loans held for sale |  |  |  |  |
| Total non-performing assets, including loans held for sale | \$ | 68,939 | \$ | 71,060 |
| Past due loans 90 days and still accruing | \$ |  | \$ | 656 |

(1) Amount excludes purchased credit impaired loans with a carrying value as of March 31, 2013 of approximately $\$ 9.2$ million acquired as part of the credit card portfolio purchased in the second quarter of 2012.

## Table of Contents

Total non-performing loans, including non-performing loans held for sale, were $\$ 830.7$ million at March 31, 2013. This represents a decrease of $\$ 147.1$ million, or $15 \%$, from $\$ 977.8$ million at December 31, 2012. This reduction reflects the impact of the bulk sale and charge-offs related to the transfer of loans to held for sale, partially offset by inflows of commercial mortgage loans to non-performing status as described below.

Non-performing C\&I loans, including non-performing C\&I loans held for sale, decreased by $\$ 90.2$ million, or $39 \%$, compared to December 31, 2012, driven by the impact of non-performing C\&I loans included in the bulk sale with a book value of $\$ 85.3$ million and a charge-off of $\$ 25.4$ million on a single relationship restructured through a loan split in the first quarter of 2013. Partially offsetting the aforementioned decreases were inflows of $\$ 20.2$ million during the first quarter of 2013, mainly concentrated in Puerto Rico. The largest C\&I loan that entered into non-performing status during the first quarter of 2013 amounted to $\$ 6.5$ million. Total inflows of non-performing C\&I loans increased to $\$ 20.2$ million in the first quarter of 2013 compared to inflows of $\$ 19.9$ million for the same period in 2012.

Non-performing construction loans, including non-performing construction loans held for sale, decreased by $\$ 61.3$ million, or $34 \%$, from December 31, 2012, primarily reflecting the impact of non-performing construction loans included in the bulk sale with a book value of $\$ 41.4$ million as well as charge-offs of $\$ 21.4$ million related to construction loans transferred to held for sale. The decrease in non-performing construction loans was primarily in Puerto Rico with a reduction of $\$ 46.3$ million with the remaining decrease of $\$ 15.0$ million related to charge-offs on a single relationship transferred to held for sale in the Virgin Islands. The inflows of non-performing construction loans of $\$ 6.0$ million during the first quarter of 2013 decreased compared to $\$ 10.7$ million for the same period in 2012.

Non-performing commercial mortgage loans, including non-performing commercial mortgage loans held for sale, increased by $\$ 11.8$ million, or $5 \%$, from December 31, 2012. The increase was primarily related to the inflow of two relationships in individual amounts that exceed $\$ 10$ million and aggregate $\$ 85.0$ million. This was partially offset by the impact of the inclusion in the bulk sale of non-performing commercial mortgage loans having a book value of $\$ 51.5$ million and charge-offs of $\$ 14.6$ million related to the transfer of commercial mortgage loans to held for sale. Non-performing commercial mortgage loans increased by $\$ 20.9$ million in Puerto Rico, led by the increase in inflows, including the two large relationships mentioned above. Non-performing commercial mortgage loans in the Virgin Islands decreased by $\$ 7.3$ million, driven by the restoration to accrual status after a sustained period of performance of a $\$ 5.8$ million modified loan. The decrease of $\$ 1.8$ million in the United States portfolio was driven by a $\$ 1.4$ million loan paid-in full during the first quarter. Total inflows of non-performing commercial mortgage loans of $\$ 91.1$ million during the first quarter of 2013 increased compared to $\$ 18.7$ million for the same period in 2012, primarily associated with the two relationships mentioned above.

Non-performing residential mortgage loans decreased by $\$ 2.1$ million, or $1 \%$, from December 31, 2012. The decrease includes approximately $\$ 17.0$ million of loans with cured delinquencies and also reflects reductions due to foreclosures of $\$ 13.6$ million, the restoration to accrual status of approximately $\$ 5.1$ million of modified loans that successfully completed a trial performance period, and $\$ 0.9$ million of residential mortgage loans included as part of the bulk sale of assets. Borrowers payments and charge-offs also contributed to the decrease. Non-performing residential mortgage loans decreased by $\$ 1.8$ million and $\$ 1.0$ million in Puerto Rico and the United States, respectively, from December 31, 2012, and increased by $\$ 0.6$ million in the Virgin Islands. Total inflows of non-performing residential mortgage loans of $\$ 45.3$ million during the first quarter of 2013 decreased compared to $\$ 57.3$ million for the same period in 2012. Approximately $\$ 190.9$ million, or $61 \%$ of total non-performing residential mortgage loans, have been written down to their net realizable value.

The levels of non-performing consumer loans, including finance leases, showed a $\$ 5.2$ million decrease during the first quarter of 2013 mainly related to auto loans and boat financings. The inflows of non-performing consumer loans of $\$ 13.3$ million decreased compared to $\$ 14.3$ million for the same period in 2012.

At March 31, 2012, approximately $\$ 183.8$ million of the loans placed in non-accrual status, mainly construction and commercial loans, were current, or had delinquencies of less than 90 days in their interest payments, including $\$ 78.2$ million of TDRs maintained in nonaccrual status until the restructured loans meet the criteria of sustained payment performance under the revised terms for reinstatement to accrual status and there is no doubt about full collectability. Collections on these loans are being recorded on a cash basis through earnings, or on a cost-recovery basis, as conditions warrant.

During the quarter ended March 31, 2013, interest income of approximately $\$ 1.0$ million related to non-performing loans with a carrying value of $\$ 341.4$ million as of March 31, 2013, mainly non-performing construction and commercial loans, was applied against the related principal balances under the cost-recovery method.

## Table of Contents

The allowance to non-performing loans held for investment ratio as of March 31, 2013 was $50.17 \%$, compared to $44.63 \%$ as of December 31, 2012. As of March 31, 2013, approximately $\$ 229.0$ million, or $34 \%$, of total non-performing loans held for investment have been charged-off to their net realizable value as shown in the following table:

| (Dollars in thousands) | Residential <br> Mortgage Loans |  | mmercial <br> ortgage <br> Loans |  | I Loans |  | truction Loans |  | mer and ce Leases | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| As of March 31, 2013 |  |  |  |  |  |  |  |  |  |  |
| Non-performing loans held for investment charged-off to realizable value | \$ 190,866 | \$ | 1,771 | \$ | 30,894 | \$ | 3,500 | \$ | 1,928 | \$ 228,959 |
| Other non-performing loans held for investment | 120,629 |  | 134,937 |  | 110,151 |  | 56,310 |  | 31,724 | 453,751 |
| Total non-performing loans held for investment | \$ 311,495 | \$ | 136,708 |  | 141,045 | \$ | 59,810 | \$ | 33,652 | \$ 682,710 |


| Allowance to non-performing loans held for <br> investments | $20.78 \%$ | $57.09 \%$ | $69.03 \%$ | $75.29 \%$ | $170.45 \%$ | $50.17 \%$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |



| Allowance to non-performing loans held for <br> investments | $21.79 \%$ | $45.48 \%$ | $63.84 \%$ | $34.57 \%$ | $156.57 \%$ | $44.63 \%$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Allowance to non-performing loans held for <br> investments, excluding non-performing loans <br> charged-off to realizable value |  |  |  |  |  |  |

The Corporation provides homeownership preservation assistance to its customers through a loss mitigation program in Puerto Rico that is similar to the government s Home Affordable Modification Program guidelines. Depending upon the nature of borrowers financial condition, restructurings or loan modifications through this program as well as other restructurings of individual commercial, commercial mortgage, construction, and residential mortgage loans in the U.S. mainland fit the definition of TDRs. A restructuring of a debt constitutes a TDR if the creditor for economic or legal reasons related to the debtor s financial difficulties grants a concession to the debtor that it would not otherwise consider. Modifications involve changes in one or more of the loan terms that bring a defaulted loan current and provide sustainable affordability. Changes may include the refinancing of any past-due amounts, including interest and escrow, the extension of the maturity of the loan and modifications of the loan rate. As of March 31, 2013, the Corporation s total TDR loans of $\$ 713.1$ million consisted of $\$ 412.8$ million of residential mortgage loans, $\$ 113.0$ million of commercial and industrial loans, $\$ 141.7$ million of commercial mortgage loans, $\$ 21.2$ million of construction loans, and $\$ 24.5$ million of consumer loans. Outstanding unfunded commitments on TDR loans amounted to $\$ 0.6$ million as of March 31, 2013.

The Corporation s loss mitigation programs for residential mortgage and consumer loans can provide for one or a combination of the following: movement of interest past due to the end of the loan, extension of the loan term, deferral of principal payments for a significant period of time, and reduction of interest rates either permanently (offered up to 2010) or for a period of up to two years (step-up rates). Additionally, in rare cases, the restructuring may provide for the forgiveness of contractually due principal or interest. Uncollected interest is added to the end of the loan term at the time of the restructuring and not recognized as income until collected or when the loan is paid off. These programs are available only to those borrowers who have defaulted, or are likely to default, permanently on their loan and would lose their homes in foreclosure action absent some lender concession. Nevertheless, if the Corporation is not reasonably assured that the borrower will comply with its contractual commitment, properties are foreclosed.

Prior to permanently modifying a loan, the Corporation may enter into trial modifications with certain borrowers. Trial modifications generally represent a three-month to six-month period during which the borrower makes monthly payments under the anticipated modified payment terms prior to a formal modification. Upon successful completion of a trial modification, the Corporation and the borrower enter into a permanent

## Edgar Filing: FIRST BANCORP /PR/ - Form 10-Q

modification. TDR loans that are participating in or that have been offered a binding trial modification are classified as TDRs when the trial offer is made and continue to be classified as TDR regardless of whether the borrower enters into a permanent modification. As of March 31, 2013, we classified an additional $\$ 3.8$ million of residential mortgage loans as TDRs that were participating in or had been offered a trial modification.

## Table of Contents

For the commercial real estate, commercial and industrial, and the construction portfolios, at the time of the restructuring, the Corporation determines, on a loan-by-loan basis, whether a concession was granted for economic or legal reasons related to the borrower s financial difficulty. Concessions granted for commercial loans could include: reductions in interest rates to rates that are considered below market; extension of repayment schedules and maturity dates beyond original contractual terms; waivers of borrower covenants; forgiveness of principal or interest; or other contract changes that would be considered a concession. The Corporation mitigates loan defaults for its commercial loan portfolios through its collections function. The function s objective is to minimize both early stage delinquencies and losses upon default of commercial loans. In the case of commercial and industrial, commercial mortgage and construction loan portfolios, the Special Asset Group ( SAG ) focuses on strategies for the accelerated reduction of non-performing assets through note sales, short sales, loss mitigation programs, and sales of OREO. In addition to the management of the resolution process for problem loans, the SAG oversees collection efforts for all loans to prevent migration to the non-performing and/or adversely classified status. The SAG utilizes relationship officers, collection specialists, and attorneys. In the case of residential construction projects, the workout function monitors project specifics, such as project management and marketing, as deemed necessary. The SAG utilizes its collections infrastructure of workout collection officers, credit work-out specialists, in-house legal counsel, and third-party consultants. In the case of residential construction projects and large commercial loans, the function also utilizes third-party specialized consultants to monitor the residential and commercial construction projects in terms of construction, marketing and sales, and assists with the restructuring of large commercial loans. In addition, the Corporation extends, renews, and restructures loans with satisfactory credit profiles. Many commercial loan facilities are structured as lines of credit, which are mainly one year in term and therefore are required to be renewed annually. Other facilities may be restructured or extended from time to time based upon changes in the borrower s business needs, use of funds, timing of completion of projects, and other factors. If the borrower is not deemed to have financial difficulties, extensions, renewals, and restructurings are done in the normal course of business and not considered concessions, and the loans continue to be recorded as performing.

TDRs are classified as either accrual or nonaccrual loans. A loan on nonaccrual and restructured as a TDR will remain on nonaccrual status until the borrower has proven the ability to perform under the modified structure generally for a minimum of six months and there is evidence that such payments can and are likely to continue as agreed. Performance prior to the restructuring, or significant events that coincide with the restructuring, are included in assessing whether the borrower can meet the new terms and may result in the loans being returned to accrual at the time of the restructuring or after a shorter performance period. If the borrower $s$ ability to meet the revised payment schedule is uncertain, the loan remains classified as a nonaccrual loan. Loan modifications increase the Corporation s interest income by returning a non-performing loan to performing status, if applicable, and increase cash flows by providing for payments to be made by the borrower, and avoid increases in foreclosure and OREO costs. The Corporation continues to consider a modified loan as an impaired loan for purposes of estimating the allowance for loan and lease losses.

The following table provides a breakdown between accrual and nonaccrual status of TDRs:

| (In Thousands) | March 31, 2013 <br> Nonaccrual <br> $(\mathbf{1 ) ( 2 )}$ |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
| Accrual | $\$ 0,601$ | Total TDRs |  |  |
| Non - FHA/VA Residential Mortgage loans | $\$ 282,162$ | $\$ 12,763$ |  |  |
| Commercial Mortgage Loans | 67,426 | 74,272 | 141,698 |  |
| Commercial and Industrial Loans | 63,854 | 49,119 | 112,973 |  |
| Construction Loans | 2,727 | 18,480 | 21,207 |  |
| Consumer Loans - Auto | 7,233 | 5,028 | 12,261 |  |
| Finance Leases | 2,039 | 63 | 2,102 |  |
| Consumer Loans - Other | 7,397 |  | 2,736 | 10,133 |
|  |  |  |  |  |
| Total Troubled Debt Restructurings | $\$ 432,838$ | $\$$ | 280,299 | $\$ 713,137$ |

(1) Included in non-accrual loans are $\$ 78.2$ million in loans that are performing under the terms of the restructuring agreement but are reported in non-accrual status until the restructured loans meet the criteria of sustained payment performance under the revised terms for reinstatement to accrual status and there is no doubt about full collectibility.
(2) Excludes non-accrual TDRs transferred to held for sale with a carrying value of $\$ 131.6$ million as of March 31, 2013.

## Table of Contents

The REO portfolio, which is part of non-performing assets, decreased by $\$ 4.3$ million. The following table shows the activity during the quarter ended March 31, 2013 of the REO portfolio by geographic region and type of property:

| (In thousands) | Residential | Puerto Rico Commercial |  | Construction Residential |  |  | As of March 31, 2013 Virgin Islands |  |  |  | esidentia |  | Florida |  | ructio | Consolidated |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Beginning Balance | \$ 66,358 | \$ | 54,601 | \$ | 24,724 | \$ 3,802 | \$ | 3,018 | \$ | 17,439 | \$ 1,440 | \$ | 11,786 | \$ | 2,596 | \$ | 185,764 |
| Additions | 13,686 |  | 4,818 |  |  | 1,168 |  |  |  |  | 450 |  |  |  |  |  | 20,122 |
| Sales | $(11,161)$ |  | $(2,735)$ |  | (287) | (180) |  |  |  |  | (350) |  |  |  |  |  | $(14,713)$ |
| Fair value adjustments | $(3,226)$ |  | $(3,637)$ |  | $(2,746)$ | (35) |  |  |  |  | (50) |  |  |  |  |  | $(9,694)$ |
|  | \$ 65,657 | \$ | 53,047 | \$ | 21,691 | \$ 4,755 | \$ | 3,018 | \$ | 17,439 | \$ 1,490 | \$ | 11,786 | \$ | 2,596 | \$ | 181,479 |

The over 90-day delinquent, but still accruing, loans, excluding loans guaranteed by the U.S. Government, decreased during the first quarter of 2013 by $\$ 8.4$ million to $\$ 40.3$ million, or $0.42 \%$ of total loans held for investment, at March 31, 2013. Loans 30 to 89 days delinquent increased by $\$ 17.5$ million, to $\$ 263.6$ million as of March 31, 2013.

## Net Charge-offs and Total Credit Losses

Total net charge-offs for the first quarter of 2013 were $\$ 204.0$ million, or $8.10 \%$ of average loans on an annualized basis, including $\$ 134.5$ million of charge-offs related to the bulk sale and the transfer of loans to held for sale. Excluding the impact of charge-offs related to the bulk sale and the transfer of loans to held for sale, total net charge-offs for the first quarter of 2013 were $\$ 69.5$ million, or $2.87 \%$ of average loans, compared to $\$ 46.2$ million, or an annualized $1.78 \%$, for the first quarter of 2012 . The increase was primarily due to a $\$ 25.4$ million charge-off related to a single commercial relationship restructured in the first quarter of 2013 into a split Note A/Note B.

C\&I loans net charge-offs in the first quarter of 2013 totaled $\$ 84.8$ million, or an annualized $11.16 \%$ of related average loans, including $\$ 44.7$ million of charge-offs related to the bulk sale. Excluding the impact of charge-offs related to the bulk sale, C\&I net charge-offs for the first quarter of 2013 were $\$ 40.1$ million, or $5.47 \%$ of average loans, up from $\$ 12.7$ million, or an annualized $1.25 \%$ of related loans, for the first quarter of 2012. Substantially all of the charge-offs recorded in the first quarter of 2013 were in Puerto Rico, including the aforementioned $\$ 25.4$ million charge-off on a single relationship restructured through a loan split in the first quarter of 2013. The charge-offs for the first quarter of 2013 also included an aggregate $\$ 12.7$ million related to five relationships in Puerto Rico with individual charge-offs in excess of $\$ 1$ million.

Commercial mortgage loans net charge-offs in the first quarter of 2013 were $\$ 56.0$ million, or an annualized $12.06 \%$ of related average loans, including $\$ 54.6$ million of charge-offs related to the bulk sale and the transfer of loans to held for sale. Excluding the impact of charge-offs related to the bulk sale and the transfer of loans to held for sale, commercial mortgage loans net charge-offs for the first quarter of 2013 were $\$ 1.4$ million, or $0.34 \%$ of average loans, down from $\$ 3.6$ million, or an annualized $0.92 \%$ of related loans, for the first quarter of 2012. Commercial mortgage loans net charge-offs in the first quarter of 2013 were primarily in Puerto Rico, including $\$ 1.0$ million related to a single relationship.

Construction loans net charge-offs in the first quarter of 2013 were $\$ 38.5$ million, or an annualized $44.66 \%$ of related average loans, including $\$ 34.2$ million of charge-offs related to the bulk sale and the transfer of loans to held for sale. Excluding the impact of charge-offs related to the bulk sale and the transfer of loans to held for sale, construction net charge-offs for the first quarter of 2013 were $\$ 4.4$ million, or $7.74 \%$ of average loans, down from $\$ 15.4$ million, or an annualized $14.23 \%$ of related loans, for the first quarter of 2012 . The positive variance when compare to the prior year period is mainly attributed to an individual charge-off of $\$ 7.5$ million recorded on a commercial project in Puerto Rico during the first quarter of 2012. Construction loans net charge-offs in the first quarter included a $\$ 2.9$ million charge-off on one residential land loan in Puerto Rico that entered into non-performing status during the first quarter of 2013.

Residential mortgage loans net charge-offs in the first quarter of 2013 were $\$ 11.6$ million, or an annualized $1.65 \%$ of related average loans, including $\$ 1.0$ million of charge-offs related to the bulk sale. Excluding the impact of charge-offs related to the bulk sale, residential mortgage loans net charge-offs for the first quarter of 2013 were $\$ 10.5$ million, or $1.50 \%$ of average loans, up from $\$ 5.7$ million, or an annualized $0.82 \%$ of related loans, for the first quarter of 2012. Approximately $\$ 6.8$ million in charge-offs for the first quarter of 2013 resulted from valuations for impairment purposes of residential mortgage loans considered homogeneous given high delinquency and loan-to-value levels, compared to $\$ 3.9$ million in the first quarter of 2012. Net charge-offs on residential mortgage loans also included $\$ 2.8$ million related to foreclosures, compared to $\$ 1.5$ million in the first quarter of 2012.

## Edgar Filing: FIRST BANCORP /PR/ - Form 10-Q

Net charge-offs of consumer loans and finance leases in the first quarter of 2013 were $\$ 13.0$ million, or an annualized $2.59 \%$ of related average loans, compared to $\$ 8.8$ million, or an annualized $2.26 \%$ of average loans in the first quarter of 2012 . The increase is mainly attributed to a larger portfolio led by the credit cards portfolio acquired in May 2012.

## Table of Contents

The following table presents annualized net charge-offs to average loans held-in-portfolio:

|  | Quarter Ended |  |
| :--- | :---: | ---: |
|  | March 31, 2013 | March 31, 2012 |
| Residential mortgage loans | $1.65 \%^{(1)}$ | $0.82 \%$ |
| Commercial mortgage | $12.06 \%^{(2)}$ | $0.92 \%$ |
| Commercial and industrial | $11.16 \%^{(3)}$ | $1.25 \%$ |
| Construction loans $_{\text {Consumer loans }}{ }^{(5)(6)}$ | $44.66 \%^{(4)}$ | $14.23 \%$ |
| Total loans | $2.59 \%$ | $2.26 \%$ |
|  | $8.10 \% \%^{(7)}$ | $1.78 \%$ |

(1) Includes net charge-offs totaling $\$ 1.0$ million associated with the bulk loan sale. The ratio of residential mortgage net-charge offs to average loans, excluding charge-offs associated with the bulk loan sale, was $1.50 \%$.
(2) Includes net charge-offs of $\$ 54.6$ million associated with the bulk loan sale and the transfer of loans to held for sale in the first quarter of 2013. The ratio of commercial mortgage net charge-offs to average loans, excluding charge-offs associated with the bulk loan sale and the transfer of loans to held for sale, was $0.34 \%$.
(3) Includes net charge-offs totaling $\$ 44.7$ million associated with the bulk loan sale. The ratio of commercial and industrial net charge-offs to average loans, excluding charge-offs associated with the bulk loan sale, was $5.47 \%$.
(4) Includes net charge-offs of $\$ 34.2$ million associated with the bulk loan sale and the transfer of loans to held for sale in the first quarter of 2013. The ratio of construction loans net charge-offs to average loans, excluding charge-offs associated with the bulk loan sale and the transfer of loans to held for sale, was $7.74 \%$.
(5) Includes lease financing.
(6) Loans used in the denominator in calculating the ratio include PCI loans.
(7) Includes net charge-offs of $\$ 134.5$ million associated with the bulk loan sale and the transfer of loans to held for sale in the first quarter of 2013. The ratio of total net charge-offs to average loans, excluding charge offs associated with the bulk loan sale and the transfer of loans to held for sale, was $2.87 \%$.
The above ratios are based on annualized charge-offs and are not necessarily indicative of the results expected for the entire year or in subsequent periods.

## Table of Contents

The following table presents net charge-offs (annualized) to average loans held-in-portfolio by geographic segment:

|  | Quarter Ended |  |
| :---: | :---: | :---: |
|  | March 31, 2013 | $\begin{aligned} & \text { March 31, } \\ & 2012 \end{aligned}$ |
| PUERTO RICO: |  |  |
| Residential mortgage ${ }^{(1)}$ | 2.03\% | 0.95\% |
| Commercial mortgage ${ }^{(2)}$ | 15.35\% | 0.98\% |
| Commercial and Industrial ${ }^{(3)}$ | 11.68\% | 1.33\% |
| Construction ${ }^{(4)}$ | 40.80\% | 15.78\% |
| Consumer and finance leases | 2.65\% | 2.28\% |
| Total loans ${ }^{(5)}$ | 8.64\% | 1.80\% |
| VIRGIN ISLANDS: |  |  |
| Residential mortgage | 0.16\% | 0.08\% |
| Commercial mortgage | 0.00\% | 0.00\% |
| Commercial and Industrial | 4.13\% | 0.03\% |
| Construction ${ }^{(6)}$ | 62.87\% | 19.29\% |
| Consumer and finance leases | 0.48\% | 0.90\% |
| Total loans ${ }^{(7)}$ | 9.36\% | 3.22\% |
| FLORIDA: |  |  |
| Residential mortgage | 0.70\% | 0.90\% |
| Commercial mortgage ${ }^{(8)}$ | -0.02\% | 0.93\% |
| Commercial and Industrial ${ }^{(9)}$ | -0.01\% | 0.72\% |
| Construction ${ }^{(10)}$ | -1.59\% | -33.52\% |
| Consumer and finance leases | 1.98\% | 3.59\% |
| Total loans | 0.30\% | 0.00\% |

(1) For the first quarter of 2013 includes net charge-offs totaling $\$ 1.0$ million associated with the bulk loan sale. The ratio of residential mortgage net charge-offs to average loans in Puerto Rico, excluding charge-offs associated with the bulk loan sale, was $1.84 \%$.
(2) For the first quarter of 2013 includes net charge-offs of $\$ 54.6$ million associated with the bulk loan sale and the transfer of loans to held for sale. The ratio of commercial mortgage net charge-offs to average loans in Puerto Rico, excluding charge-offs associated with the bulk loan sale and the transfer of loans to held for sale, was $0.45 \%$.
(3) For the first quarter of 2013 includes net charge-offs totaling $\$ 44.7$ associated with the bulk loan sale. The ratio of commercial and industrial net charge-offs to average loans in Puerto Rico, excluding charge-offs associated with the bulk loan sale, was 5.65\%.
(4) For the first quarter of 2013 includes net charge-offs of $\$ 19.0$ million associated with the bulk loan sale and the transfer of loans to held for sale. The ratio of construction loans net charge-offs to average loans in Puerto Rico, excluding charge-offs associated with the bulk loan sale and the transfer of loans to held for sale, was $10.74 \%$.
(5) For the first quarter of 2013 includes net charge-offs of $\$ 119.3$ million associated with the bulk loan sale and the transfer of loans to held for sale. The ratio of total net charge-offs to average loans in Puerto Rico, excluding charge offs associated with the bulk loan sale and the transfer of loans to held for sale, was $3.25 \%$.
(6) For the first quarter of 2013 includes net charge-offs of $\$ 15.2$ million associated with the transfer of loans to held for sale. The ratio of construction loans net charge-offs to average loans in the Virgin Islands, excluding charge-offs associated with the transfer of loans to held for sale, was $0.00 \%$.
(7) For the first quarter of 2013 includes net charge-offs of $\$ 15.2$ million associated with the transfer of loans to held for sale. The ratio of total net charge-offs to average loans in the Virgin Islands, excluding charge-offs associated with the transfer of loans to held for sale, was $0.84 \%$.
(8) For the first quarter of 2013, recoveries in commercial mortgage loans Florida exceeded charge-offs.
(9) For the first quarter of 2013, recoveries in commercial and industrial loans in Florida exceeded charge-offs.
(10) For the first quarter of 2013 and first quarter of 2012, recoveries in construction loans in Florida exceeded charge-offs.

Total credit losses (equal to net charge-offs plus losses on REO operations) for the first quarter of 2013 amounted to $\$ 211.3$ million, or $8.23 \%$ on an annualized basis to average loans and repossessed assets in contrast to credit losses of $\$ 49.6$ million, or a loss rate of $1.89 \%$, for the same period in 2012.

## Table of Contents

The following table presents a detail of the REO inventory and credit losses for the periods indicated:

|  | Quarter Ended March 31, |  |  |
| :---: | :---: | :---: | :---: |
|  | ${ }_{\text {(Dollars in }}{ }^{2013}$ |  |  |
| REO |  |  |  |
| REO balances, carrying value: |  |  |  |
| Residential | \$ | 71,902 | \$ 65,915 |
| Commercial |  | 67,851 | 42,832 |
| Construction |  | 41,726 | 27,158 |
| Total | \$ | 181,479 | \$ 135,905 |
| REO activity (number of properties): |  |  |  |
| Beginning property inventory, |  | 716 | 575 |
| Properties acquired |  | 119 | 120 |
| Properties disposed |  | (115) | (105) |
| Ending property inventory |  | 720 | 590 |
| Average holding period (in days) |  |  |  |
| Residential |  | 330 | 388 |
| Commercial |  | 376 | 263 |
| Construction |  | 356 | 154 |
|  |  | 354 | 302 |
| REO operations (loss) gain: |  |  |  |
| Market adjustments and (losses) gain on sale: |  |  |  |
| Residential |  | $(3,146)$ | $(1,292)$ |
| Commercial |  | $(1,152)$ | 1,065 |
| Construction |  | $(1,192)$ | (276) |
|  |  | $(5,490)$ | (503) |
| Other REO operations expenses |  | $(1,820)$ | $(2,940)$ |
| Net Loss on REO operations | \$ | $(7,310)$ | \$ $(3,443)$ |
| CHARGE-OFFS |  |  |  |
| Residential charge offs, net |  | $(11,580)$ | $(5,731)$ |
| Commercial charge offs, net |  | $(140,865)$ | $(16,263)$ |
| Construction charge offs, net |  | $(38,515)$ | $(15,392)$ |
| Consumer and finance leases charge-offs, net |  | $(13,046)$ | $(8,785)$ |
| Total charge-offs, net |  | $(204,006)$ | $(46,171)$ |
| TOTAL CREDIT LOSSES (1) |  | $(211,316)$ | \$ $(49,614)$ |
| LOSS RATIO PER CATEGORY (2): |  |  |  |
| Residential |  | 2.04\% | 0.98\% |
| Commercial |  | 11.41\% | 1.08\% |
| Construction |  | 42.01\% | 14.13\% |


| Consumer | $2.57 \%$ | $2.24 \%$ |
| :--- | :--- | :--- |
| TOTAL CREDIT LOSS RATIO (3) | $\mathbf{8 . 2 3 \%}$ | $\mathbf{1 . 8 9 \%}$ |

(1) Equal to REO operations (losses) gains plus charge-offs, net.
(2) Calculated as net charge-offs plus market adjustments and gains (losses) on sale of REO divided by average loans and repossessed assets.
(3) Calculated as net charge-offs plus net loss on REO operations divided by average loans and repossessed assets.

## Operational Risk

The Corporation faces ongoing and emerging risk and regulatory pressure related to the activities that surround the delivery of banking and financial products. Coupled with external influences such as market conditions, security risks, and legal risk, the potential for operational and reputational loss has increased. In order to mitigate and control operational risk, the Corporation has developed, and continues to enhance, specific internal controls, policies and procedures that are designated to identify and manage operational risk at appropriate levels throughout the organization. The purpose of these mechanisms is to provide reasonable assurance that the Corporation s business operations are functioning within the policies and limits established by management.

## Table of Contents

The Corporation classifies operational risk into two major categories: business specific and corporate-wide affecting all business lines. For business specific risks, a risk assessment group works with the various business units to ensure consistency in policies, processes and assessments. With respect to corporate-wide risks, such as information security, business recovery, and legal and compliance, the Corporation has specialized groups, such as the Legal Department, Information Security, Corporate Compliance, Information Technology and Operations. These groups assist the lines of business in the development and implementation of risk management practices specific to the needs of the business groups.

## Legal and Compliance Risk

Legal and compliance risk includes the risk of noncompliance with applicable legal and regulatory requirements, the risk of adverse legal judgments against the Corporation, and the risk that a counterparty s performance obligations will be unenforceable. The Corporation is subject to extensive regulation in the different jurisdictions in which it conducts its business, and this regulatory scrutiny has been significantly increasing over the last several years. The Corporation has established and continues to enhance procedures based on legal and regulatory requirements that are designed to ensure compliance with all applicable statutory and regulatory requirements. The Corporation has a Compliance Director who reports to the Chief Risk Officer and is responsible for the oversight of regulatory compliance and implementation of an enterprise-wide compliance risk assessment process. The Compliance division has officer roles in each major business areas with direct reporting relationships to the Corporate Compliance Group.

## Concentration Risk

The Corporation conducts its operations in a geographically concentrated area, as its main market is Puerto Rico. However, the Corporation has diversified its geographical risk as evidenced by its operations in the Virgin Islands and in Florida.

As of March 31, 2013, the Corporation had $\$ 175.9$ million outstanding in credit facilities granted to the Puerto Rico government and/or its political subdivisions, up from $\$ 158.4$ million as of December 31, 2012, and $\$ 39.3$ million granted to the government of the Virgin Islands, up from $\$ 35.5$ million as of December 31, 2012. A substantial portion of these credit facilities consist of loans to municipalities in Puerto Rico for which the good faith, credit and unlimited taxing power of the applicable municipality have been pledged to their repayment. Another portion of these obligations consists of loans to public corporations that obtain revenues from rates charged for services or products, such as electric power and water utilities. Public corporations have varying degrees of independence from the central government and many receive appropriations or other payments from it.

In addition to loans extended to government entities, the largest loan to one borrower as of March 31, 2013 in the amount of $\$ 252.2$ million is with one mortgage originator in Puerto Rico, Doral Financial Corporation. This commercial loan is secured by individual real-estate loans, mostly 1-4 residential mortgage loans.

Of the total gross loans of $\$ 9.8$ billion as of March 31, 2013 approximately $85 \%$ have credit risk concentration in Puerto Rico, $8 \%$ in the United States and $7 \%$ in the Virgin Islands.

## Impact of Inflation and Changing Prices

The financial statements and related data presented herein have been prepared in conformity with GAAP, which requires the measurement of financial position and operating results in terms of historical dollars without considering changes in the relative purchasing power of money over time due to inflation.

Unlike most industrial companies, substantially all of the assets and liabilities of a financial institution are monetary in nature. As a result, interest rates have a greater impact on a financial institution s performance than the effects of general levels of inflation. Interest rate movements are not necessarily correlated with changes in the prices of goods and services.

## Basis of Presentation

The Corporation has included in this Form 10-Q the following financial measures that are not recognized under generally accepted accounting principles, which are referred to as non-GAAP financial measures: (i) net interest income, interest rate spread and net interest margin rate on a tax-equivalent basis and excluding changes in the fair value of derivative instruments and certain financial liabilities, (ii) the tangible common equity ratio and the tangible book value per common share, (iii) the Tier 1 common equity to risk-weighted assets ratio, and (iv) certain other financial measures adjusted to exclude the effect of the bulk sale of assets completed during the first quarter of 2013 and of valuation adjustments to certain loans transferred to held for sale. Investors should be aware that non-GAAP measures have inherent limitations and

## Edgar Filing: FIRST BANCORP /PR/ - Form 10-Q

should be read only in conjunction with the Corporation s consolidated financial data prepared in accordance with GAAP.

## Table of Contents

Net interest income, interest rate spread and net interest margin are reported on a tax-equivalent basis and excluding changes in the fair value of derivative instruments and financial liabilities elected to be measured at fair value ( valuations ). The presentation of net interest income excluding valuations provides additional information about the Corporation s net interest income and facilitates comparability and analysis. The changes in the fair value of derivative instruments and unrealized gains and losses on liabilities measured at fair value have no effect on interest due or interest earned on interest-bearing liabilities or interest-earning assets, respectively. The tax-equivalent adjustment to net interest income recognizes the income tax savings when comparing taxable and tax-exempt assets and assumes a marginal income tax rate. Income from tax-exempt earning assets is increased by an amount equivalent to the taxes that would have been paid if this income had been taxable at statutory rates. Management believes that it is a standard practice in the banking industry to present net interest income, interest rate spread and net interest margin on a fully tax-equivalent basis. This adjustment puts all earning assets, most notably tax-exempt securities and certain loans, on a common basis that facilitates comparison of results to results of peers. Refer to Net Interest Income discussion above for the table that reconciles the non-GAAP financial measure net interest income on a tax-equivalent basis and excluding fair value changes with net interest income calculated and presented in accordance with GAAP. The table also reconciles the non-GAAP financial measures net interest spread and margin on a tax-equivalent basis and excluding fair value changes with net interest spread and margin calculated and presented in accordance with GAAP.

The tangible common equity ratio and tangible book value per common share are non-GAAP measures generally used by the financial community to evaluate capital adequacy. Tangible common equity is total equity less preferred equity, goodwill, core deposit intangibles, and other intangibles, such as the purchased credit card relationship intangible. Tangible assets are total assets less goodwill, core deposit intangibles, and other intangibles, such as the purchased credit card relationship intangible. Management and many stock analysts use the tangible common equity ratio and tangible book value per common share in conjunction with more traditional bank capital ratios to compare the capital adequacy of banking organizations with significant amounts of goodwill or other intangible assets, typically stemming from the use of the purchase accounting method of accounting for mergers and acquisitions. Neither tangible common equity nor tangible assets, or the related measures should be considered in isolation or as a substitute for stockholders equity, total assets or any other measure calculated in accordance with GAAP. Moreover, the manner in which the Corporation calculates its tangible common equity, tangible assets, and any other related measures may differ from that of other companies reporting measures with similar names. Refer to Section Risk Management Capital above for a reconciliation of the Corporation s tangible common equity and tangible assets.

The Tier 1 common equity to risk-weighted assets ratio is calculated by dividing (a) Tier 1 capital less non-common elements including qualifying perpetual preferred stock and qualifying trust preferred securities by (b) risk-weighted assets, which assets are calculated in accordance with applicable bank regulatory requirements. The Tier 1 common equity ratio is not required by GAAP or on a recurring basis by applicable bank regulatory requirements. Management is currently monitoring this ratio, along with the other ratios discussed above, in evaluating the Corporation s capital levels and believes that, at this time, the ratio may be of interest to investors. Refer to Section Risk Management Capital above for a reconciliation of stockholders equity (GAAP) to Tier 1 common equity.

To supplement the Corporation s financial statements presented in accordance with GAAP, the Corporation provides additional measures of net loss, net loss per diluted share, provision for loan and lease losses, provision for loan and lease losses to net charge-offs, net charge-offs, and net charge-offs to average loans to exclude the impact of the bulk sale of adversely classified loans and OREO properties with a book value of $\$ 217.7$ million, and the transfer of $\$ 181.6$ million of non-performing loans to held for sale. In connection with the bulk sale and the transfer of loans to held for sale, the Corporation recorded charge-offs of $\$ 134.5$ million, an additional provision for loan and lease losses of $\$ 64.1$ million, and $\$ 3.9$ million of professional fees specifically related to the bulk sale. Management believes that these non-GAAP measures enhance the ability of analysts and investors to analyze trends in the Corporation s business and to better understand the performance of the Corporation. In addition, the Corporation may utilize these non-GAAP financial measures as a guide in its budgeting and long-term planning process.

## Table of Contents

Any analysis of these non-GAAP financial measures should be used only in conjunction with results presented in accordance with GAAP. Refer to Overview of Results of Operations above for the reconciliation of these non-GAAP financial measures to the GAAP financial measures, except for the reconciliation with respect to the calculation of the non-GAAP financial measure provision for loan and lease losses to net charge-offs ratio, excluding the impact of the bulk sale and loans transferred to held for sale with provision for loan losses to net charge-offs ratio calculated and presented in accordance with GAAP which is included below:
$\left.\begin{array}{l|ccc} & \begin{array}{c}\text { Provision for loan and lease losses to Net Charge- } \\ \text { Offs (Non-GAAP to GAAP reconciliation) } \\ \text { Quarter Ended March 31, 2013 }\end{array} \\ \text { Provision } \\ \text { for Loan and } \\ \text { Lease Losses }\end{array} \quad \begin{array}{c}\text { Net } \\ \text { Charge-Offs }\end{array}\right]$

## Table of Contents

ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK
For information regarding market risk to which the Corporation is exposed, see the information contained in Part I Item 2 Management s Discussion and Analysis of Financial Condition and Results of Operations Risk Management.

## ITEM 4. CONTROLS AND PROCEDURES

## Disclosure Control and Procedures

First BanCorp s management, including its Chief Executive Officer and Chief Financial Officer, evaluated the effectiveness of the design and operation of First BanCorp. s disclosure controls and procedures (as defined in Rule 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended) as of March 31, 2013. Based on this evaluation, as of the end of the period covered by this Form10-Q, the Chief Executive Officer and Chief Financial Officer concluded that the design and operation of these disclosure controls and procedures were effective.

## Internal Control over Financial Reporting

There have been no changes to the Corporation s internal control over financial reporting (as such term is defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) during the fiscal quarter to which this report relates that have materially affected, or are reasonably likely to materially affect, the Corporation s internal control over financial reporting.

## Table of Contents

## PART II - OTHER INFORMATION

## ITEM 1. LEGAL PROCEEDINGS

In the opinion of the Company s management, the pending and threatened legal proceedings of which management is aware will not have a material adverse effect on the financial condition, results of operations or cash flows of the Corporation.

## ITEM 1A. RISK FACTORS

Our business, operating results and/or the market price of our common and preferred stock may be significantly affected by a number of factors. For a detailed discussion of certain risk factors that could affect the Corporation s operations, financial condition or results for future periods see the risk factors below and in Item 1A, Risk Factors, in the Corporation s 2012 Annual Report on Form 10-K. These factors could also cause actual results to differ materially from historical results or the results contemplated by the forward-looking statements contained in this report. Also refer to the discussion in Part I Item 2 Management siscussion and Analysis of Financial Condition and Results of Operations in this report for additional information that may supplement or update the discussion of risk factors in the Corporation s 2012 Form 10-K.

Additional risks and uncertainties not currently known to the Corporation or currently deemed by the Corporation to be immaterial also may materially adversely affect the Corporation s business, financial condition or results of operations.

## Our credit quality may be adversely affected by Puerto Rico s current economic condition.

A significant portion of our financial activities and credit exposure is concentrated in the Commonwealth of Puerto Rico, which has been in a recession since March 2006. For fiscal years 2007, 2008, 2009, 2010 and 2011, Puerto Rico s real gross national product decreased by $1.2 \%$, $2.9 \%, 3.8 \%, 3.4 \%$ and $1.6 \%$, respectively. According to the latest information issued by the Puerto Rico Planning Board in April 2013, real gross national product for fiscal year 2012 increased by only $0.1 \%$. The government of the Commonwealth of Puerto Rico has been addressing the fiscal deficit, by implementing a multi- year budget plan for reducing the deficit, as it has accessed the municipal bond market and its credit ratings depend, in part, on achieving a balanced budget. In April 2013, in a effort to increase the government revenues for fiscal year 2013-2014, the Governor announced the presentation of an executive bill foretelling important changes to the 2011 Puerto Rico Internal Revenue Code.

The decline in Puerto Rico s economy since 2006 has resulted in, among other things, a downturn in our loan originations, an increase in the level of our non-performing assets, loan loss provisions and charge-offs, an increase in the rate of foreclosure loss on mortgage loans, and a reduction in the value of our loan portfolio, all of which have adversely affected our profitability. The continuation of the economic slowdown would cause those adverse effects to continue impacting our profitability.

Moody s Investor Services ( Moody s ) announced a downgrade on July 18, 2012 with respect to the Puerto Rico Sales Tax Financing Corporation s (COFINA) outstanding senior sales tax revenues bonds and outstanding subordinate tax revenue bonds, which were downgraded to Aa3 from Aa2 and A3 from A1, respectively. The downgrade responds to Moody s concern regarding the escalating debt service and a lack of adequate sales tax revenue growth, which could ultimately lead to a decrease in coverage.

On December 13, 2012, Moody s downgraded the general obligation (GO) rating of the Commonwealth of Puerto Rico to Baa3 from Baa1 with a negative outlook. Moody s based its decision on the fact that economic growth prospects in Puerto Rico remain weak after six years of recession and could be further dampened by Puerto Rico s efforts to control spending and reform its retirement system, debt levels are very high and continue to grow, financial performance has been weak and there is no clear timetable for pension reform.

On February 21, 2013, Fitch Ratings placed Puerto Rico s BBB+ debt rating on Rating Watch Negative. Fitch also put on negative watch the Puerto Rico Building Authority government facilities revenue bonds guaranteed by the Commonwealth; the Puerto Rico Aqueduct and Sewer Authority (PRASA) Commonwealth guaranty revenue bonds; and Employees Retirement System of the Commonwealth of Puerto Rico pension funding bonds. The Rating Watch Negative reflects Fitch s expectation of a significant increase in the Commonwealth s estimated operating imbalance for the current and coming fiscal years, based on reported revenue results through the first half of the current fiscal year and public statements by the new administration.

On March 13, 2013, Standard and Poor s (S\&P) downgraded its general obligation rating of the Commonwealth of Puerto Rico to BBB-, one step from junk status, with a negative outlook. S\&P based the decision on the result of an estimated fiscal 2013 budget gap, which S\&P views as

## Edgar Filing: FIRST BANCORP /PR/ - Form 10-Q

significantly larger than originally budgeted, and S\&P concerns that the shortfalls against budget in fiscal 2013 will make it difficult for the Commonwealth to achieve structural balance in the next two years.

## Table of Contents

On April 25, 2013 the Governor of Puerto Rico submitted the Fiscal Year 2013-2014 budget to the Legislature. The budget contemplates the elimination of some exemptions and expanding the tax base for the Sales and Use Tax. In addition Act 154 was amended to increase and reinstate the tax rate to $4 \%$ as it was on the first year of the Act. In summary the budget for fiscal year 2014 is $\$ 9.83$ billion, up $8 \%$ from the fiscal year 2013 budget and up $6 \%$ as compared with the fiscal year 2012 budget. General Fund revenues are projected to be $\$ 9.6$ billion, or $16 \%$ over fiscal 2013, with the shortfall being made up with debt service restructurings and other sources. Net revenues for fiscal 2013 are expected to be $\$ 8.305$ billion, below projections of $\$ 8.750$ billion, this as a result of the Commonwealth recently revision of its forecast for economic growth for fiscal 2013 from $1.1 \%$ to $0.6 \%$

## ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

Not applicable.

## ITEM 3. DEFAULTS UPON SENIOR SECURITIES

Not applicable.

## ITEM 4. MINE SAFETY DISCLOSURES

Not applicable.

ITEM 5. OTHER INFORMATION
Not applicable.

## ITEM 6. EXHIBITS

See the Exhibit Index following the signature page to this Quarterly Report on Form 10-Q for a list of exhibits filed or furnished with this report, which Exhibit Index is incorporated herein by reference.

## Table of Contents

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Corporation has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized:

## First BanCorp.

Registrant

By: /s/ Aurelio Alemán
Aurelio Alemán
President and Chief Executive Officer

By: /s/ Orlando Berges
Orlando Berges
Executive Vice President and Chief Financial Officer

## Table of Contents

## Exhibit Index

12.1 Ratio of Earnings to Fixed Charges.
12.2 Ratio of Earnings to Fixed Charges and Preference Dividends.
31.1 CEO Certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
31.2 CFO Certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
32.1 CEO Certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
32.2 CFO Certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
101.1 Interactive Data File (Quarterly Report on Form 10-Q for the quarterly period ended March 31, 2013, furnished in XBRL (eXtensible Business Reporting Language)

