HCC INSURANCE HOLDINGS INC/DE/ Form 10-K February 28, 2013 Table of Contents

## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## Form 10-K

- ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934.
- TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934. For the fiscal year ended December 31, 2012

Commission file number 001-13790

# **HCC Insurance Holdings, Inc.**

(Exact name of registrant as specified in its charter)

Delaware

(State or other jurisdiction of

76-0336636

(IRS Employer

incorporation or organization)

13403 Northwest Freeway,

Identification No.) 77040-6094

(Zip Code)

Houston, Texas

(Address of principal executive offices)

(713) 690-7300

(Registrant s telephone number, including area code)

Securities registered pursuant to Section 12(b) of the Act:

## Edgar Filing: HCC INSURANCE HOLDINGS INC/DE/ - Form 10-K

**Title of each class:** Common Stock, \$1.00 par value

Name of each exchange on which registered:

New York Stock Exchange

Securities registered pursuant to Section 12(g) of the Act: NONE

Indicate by check mark if the registrant is a well-known seasoned issuer as defined in Rule 405 of the Securities Act. Yes b No "

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Exchange Act. Yes. No b

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes b No "

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). b Yes "No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K (§229.405 of this chapter) is not contained herein, and will not be contained, to the best of registrant s knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer b

Non-accelerated filer " (Do not check if a smaller reporting company)

Smaller reporting company "

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes "

No b

The aggregate market value on June 30, 2012 (the last business day of the registrant s most recently completed second fiscal quarter) of the voting stock held by non-affiliates of the registrant was approximately \$3.1 billion. For purposes of the determination of the above-stated amount, only Directors and executive officers are presumed to be affiliates, but neither the registrant nor any such person concede that they are affiliates of the registrant.

The number of shares outstanding of the registrant s Common Stock, \$1.00 par value, at February 15, 2013 was 100.6 million.

#### **DOCUMENTS INCORPORATED BY REFERENCE:**

Information called for in Part III of this Form 10-K is incorporated by reference to the registrant s definitive Proxy Statement to be filed within 120 days of the close of the registrant s fiscal year in connection with the registrant s annual meeting of shareholders.

## HCC INSURANCE HOLDINGS, INC.

## TABLE OF CONTENTS

## PART I.

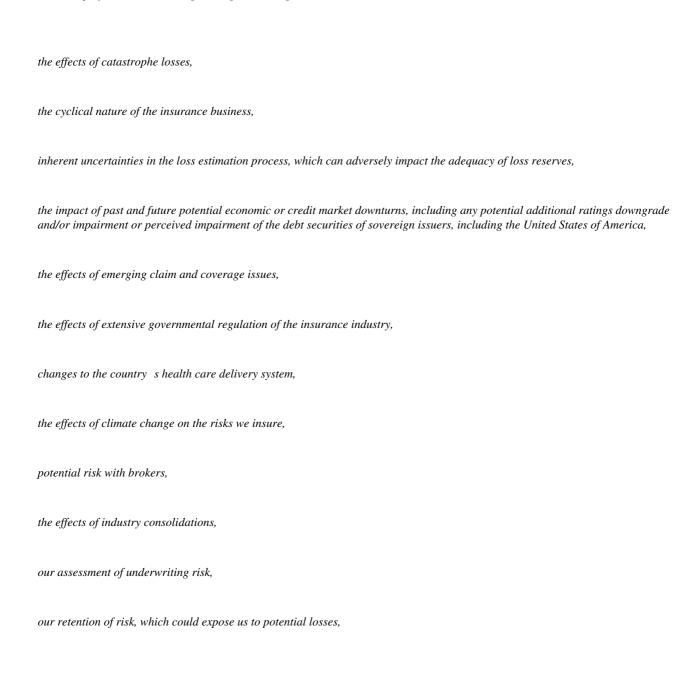
		Page
ITEM 1.	<u>Business</u>	5
ITEM 1A.	Risk Factors	19
ITEM 1B.	<u>Unresolved Staff Comments</u>	28
ITEM 2.	<u>Properties</u>	28
ITEM 3.	<u>Legal Proceedings</u>	28
ITEM 4.	Mine Safety Disclosures	28
	PART II.	
ITEM 5.	Market for the Registrant s Common Equity, Related Stockholder	
	Matters and Issuer Purchases of Equity Securities	29
ITEM 6.	Selected Financial Data	32
ITEM 7.	Management s Discussion and Analysis of Financial Condition and Results of Operations	34
ITEM 7A.	Quantitative and Qualitative Disclosures About Market Risk	62
ITEM 8.	Financial Statements and Supplementary Data	63
ITEM 9.	Changes in and Disagreements with Accountants on Accounting and Financial Disclosure	63
ITEM 9A.	Controls and Procedures	63
ITEM 9B.	Other Information	64
	PART III.	
ITEM 10.	Directors, Executive Officers and Corporate Governance	65
ITEM 11.	Executive Compensation	65
ITEM 12.	Security Ownership of Certain Beneficial Owners and Management	
	and Related Stockholder Matters	65
ITEM 13.	Certain Relationships and Related Transactions, and Director Independence	66
ITEM 14.	Principal Accountant Fees and Services	66
	PART IV.	
ITEM 15.	Exhibits and Financial Statement Schedules	66
<u>SIGNATURES</u>		67

2

#### FORWARD-LOOKING STATEMENTS

This Annual Report on Form 10-K contains certain forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934, which are intended to be covered by the safe harbors created by those laws. These forward-looking statements reflect our current expectations and projections about future events and include information about possible or assumed future results of our operations. All statements, other than statements of historical facts, included or incorporated by reference in this Report that address activities, events or developments that we expect or anticipate may occur in the future, including such things as growth of our business and operations, business strategy, competitive strengths, goals, plans, future capital expenditures and references to future successes may be considered forward-looking statements. Generally, words such as anticipate, believe, estimate, expect, intend, plan, or similar expressions indicate forward-looking statements.

Many risks and uncertainties may have an impact on the matters addressed in these forward-looking statements, which could affect our future financial results and performance, including, among other things:



## Edgar Filing: HCC INSURANCE HOLDINGS INC/DE/ - Form 10-K

the adequacy of reinsurance protection,
the ability and willingness of reinsurers to pay balances due us,
the occurrence of terrorist activities,
our ability to maintain our competitive position,
fluctuations in securities markets, including defaults, which may reduce the value of our investment assets, reduce investment income or generate realized investment losses,
changes in our assigned financial strength ratings,

3



These events or factors could cause our results or performance to differ materially from those we express in our forward-looking statements. Although we believe that the assumptions underlying our forward-looking statements are reasonable, any of these assumptions, and, therefore, the forward-looking statements based on these assumptions, could themselves prove to be inaccurate. In light of the significant uncertainties inherent in the forward-looking statements that are included in this Report, our inclusion of this information is not a representation by us or any other person that our objectives or plans will be achieved.

Our forward-looking statements speak only at the date made, and we will not update these forward-looking statements unless the securities laws require us to do so. In light of these risks, uncertainties and assumptions, any forward-looking events discussed in this Report may not occur.

As used in this Report, unless otherwise required by the context, the terms we, us and our refer to HCC Insurance Holdings, Inc. and its consolidated subsidiaries and the term HCC refers only to HCC Insurance Holdings, Inc. All trade names or trademarks appearing in this Report are the property of their respective holders.

4

#### PART I

#### Item 1. Business

#### **Business Overview**

HCC Insurance Holdings, Inc. is a leading specialty insurer with offices in the United States, the United Kingdom, Spain and Ireland. We underwrite over 100 classes of specialty insurance products in approximately 180 countries through our five underwriting segments: U.S. Property & Casualty, Professional Liability, Accident & Health, U.S. Surety & Credit and International. Our principal executive office is located in Houston, Texas.

Our diverse portfolio of businesses is largely non-correlated and designed to generate consistent underwriting results regardless of market cycles. As a result, we have achieved an average combined ratio of 86.0% for the period 2008 2012, with less volatility over that period than our specialty peers. These profitable underwriting results have driven a continuing increase in shareholders—equity over the past five years of 46%, while during the same period we paid \$303.3 million in dividends to our shareholders and repurchased \$686.2 million of our common stock. We generated 10.7% compounded growth in book value per share over that same period. We have been able to grow our gross written premium by 14% during the past five years as well, through a combination of organic growth and acquisitions.

We maintain financial strength ratings that are among the highest within the property and casualty insurance industry: AA (Very Strong) from Standard & Poor s Corporation, A+ (Superior) from A.M. Best Company, Inc., AA (Very Strong) from Fitch Ratings, and A1 (Good Security) from Moody s Investors Service, Inc. for our major domestic and international insurance companies. These ratings provide a competitive advantage in many of our chosen lines of business.

#### **Our Strategy**

Our organization is focused on generating consistent, industry-leading combined ratios. By focusing on underwriting profitability, we are able to accomplish our primary objectives of maximizing net earnings and growing book value per share. We are aligned with this strategy through our culture and our performance incentives.

Key elements of our strategy are discussed below:

## Diverse, Non-correlated Specialty Lines of Business

We concentrate our insurance writings in diverse specialty lines of business in which we believe we can achieve meaningful underwriting profits and, collectively, generate combined ratios consistently in the mid-80s. The diversity of our product lines results in our operating within five insurance underwriting segments that are largely non-correlated, meaning that insurance or economic cycles impacting one segment may not impact other segments or impact them to a lesser degree. We intentionally built the company around these non-correlated products as we believe this approach increases our chances of generating consistent underwriting results over time and through market cycles.

Our product diversity also provides operational flexibility, which permits us to shift the focus of our insurance underwriting activities among our various lines of business, emphasizing more profitable lines of business during periods of increased premium rates and de-emphasizing less profitable lines during periods of increased competition. We accomplish these shifts by increasing or decreasing the amount of gross premium written or by adjusting the amount of business reinsured.

## Experienced Underwriting Professionals Aligned with Our Strategy

Integral to our strategy is attracting, developing and retaining professionals with the requisite skills and knowledge to underwrite our diverse specialty product lines. These professionals include experienced underwriters in our chosen specialty lines with the authority to make decisions and quickly respond to our clients—unique and rapidly changing needs. Our senior underwriters have been with HCC or our acquired companies more than ten years.

Our underwriters are aligned with our strategy and underwriting culture. This alignment is reinforced by our compensation practices, which are designed to reward disciplined underwriting and the generation of underwriting profit above all other measures. As a result, our underwriters have the expertise, mind-set and incentives to utilize the operational flexibility afforded by our diverse specialty lines of business.

#### Low Expense Ratio

Core to our overall underwriting performance is the maintenance of a low expense ratio. We accomplish this through disciplined expense management and a flat management structure. We also have a relatively small operational footprint despite the international breadth of our product offerings. We have resisted the tendency for the proliferation of branch offices in the United States and have centered our international business in London and Barcelona where we believe we have access to the lines of specialty international business that we desire.

## New Lines of Business and Growth

We have historically accomplished significant growth through the successful acquisition and integration of insurance companies and underwriting agencies, making nearly 50 acquisitions since becoming a public company in 1992. In recent years, we have also actively recruited and hired new underwriting teams that we believe present opportunities for future profit and expansion of our business. We expect to continue to acquire complementary businesses and underwriting teams, while organically growing our current businesses. In considering new teams and potential acquisitions, we remain disciplined in pursuing those that meet our requirements for return on risk-adjusted capital and cultural fit. We believe our infrastructure, ratings and financial strength provide a solid operating platform for our future growth.

#### Effective Use of Reinsurance

Our financial strength and the profitability of our products provide significant flexibility with respect to the amount and types of reinsurance we buy. Our bias is towards retaining our business, which allows us to be flexible in our reinsurance purchases. Accordingly, the amount of reinsurance we purchase varies depending on the particular risks inherent in the policies underwritten; the pricing, coverage and terms of the reinsurance; and the competitive conditions within the relevant lines of business. Historically, we have purchased more reinsurance on new lines of business where we have less experience. As we gain experience with these new lines of business, we generally retain more of the business. When we decide to retain more underwriting risk in a particular line of business, we do so to retain more of the expected profitability of the business.

## Disciplined Investment Portfolio

Our investment objective is to protect and conservatively grow the cash flows and profits generated by our insurance underwriting segments. Our investments include both highly-rated fixed maturity securities and, more recently, equity securities with attractive dividend yields. With both of these investment classes, we have a buy and hold investment philosophy that is focused on maximizing after-tax net investment income while limiting our exposure to investment losses. At all times, we are grounded in our primary organizational goal of generating the majority of our profits through our insurance operations as opposed to taking significant credit or market risk in our investment portfolio.

#### **Segment and Geographic Information**

For financial information concerning our operations by segment and geographic data, see Segment Operations included in Management s Discussion and Analysis and Note 12, Segments to the Consolidated Financial Statements.

#### **Insurance Underwriting Operations**

Our insurance operations are managed within our insurance underwriting segments. The following provides an overview of each of these segments.

6

#### U.S. Property & Casualty Segment

Our U.S. Property & Casualty segment includes specialty lines of insurance such as aviation, small account errors and omissions liability (E&O), public risk, contingency, disability, title and mortgage reinsurance, residual value, employment practices liability (EPLI), technical property, primary and excess casualty, and brown water marine written in the U.S. The majority of the business is primary coverage, and claims are reported and settled on a short to medium-term basis. The aviation, public risk, contingency, technical property and brown water marine lines are exposed to natural peril and other catastrophic occurrences. Business is produced from wholesale and specialty retail brokers. A portion of our aviation business is written on a direct to consumer basis.

Key lines of business within this segment are described below:

#### Aviation

Aviation insurance has been a core business for us since 1974. In the United States, we are an industry leader, providing customized coverages for both private and commercial aircraft operators, excluding major U.S. airlines. Private coverage includes planes ranging in size from small single-engine aircraft to executive jets. With our commercial and special risk products, we provide coverage for risks such as air ambulances, vintage war birds and rotor wing aircraft. We also write aviation business internationally, including complex accounts such as national armed forces, law enforcement agencies and regional airlines. We are the lead underwriter on numerous policies in our international aviation portfolio.

#### Small Account E&O

Our small account E&O business consists of policies with low limits (\$5.0 million or less). We provide E&O coverage to many classes of professional service providers, of which architects, engineers and related construction practices represent the largest concentration of insured professionals. Managing general agencies that we have acquired have provided insurance and risk management services for more than twenty years to these classes. We do not write a material amount of E&O coverage for the legal, medical or accounting professions. Our E&O business is produced through both wholesale and specialty retail brokers and is underwritten on both an admitted and surplus lines basis.

#### **Public Risk**

We provide insurance coverage and associated risk management services to municipal entities and special districts, mainly serving populations of less than 50,000 in the United States. Types of coverage provided include automobile physical damage, automobile liability, boiler and machinery, crime, EPLI, general liability, inland marine, law enforcement liability, public officials liability, and property. We typically write large limits (greater than \$10.0 million) for property coverage, and low limits and medium limits (\$5.0 million to \$10.0 million) for the other types of coverage.

## **Contingency and Disability**

As a leader in the contingency market, we provide weather insurance and event cancellation, covering events such as collegiate championships, All-Star Games and large musical concerts. We also write kidnap and ransom insurance, providing coverage throughout the world. In addition, we are a leading underwriter of specialty disability products, providing coverage of irreplaceable human assets, such as high profile athletes, entertainers and business executives. We write large limits and purchase significant proportional and excess of loss reinsurance to manage our contingency exposures.

#### Casualty

We began this business in 2011 with two new underwriting teams focused on writing primary general liability and excess casualty coverages. The primary casualty unit typically writes low limit policies on a surplus lines basis through wholesale brokers. The excess casualty unit also typically operates on a surplus lines basis through wholesale brokers, but these policies typically have medium limits. The attachment points for excess policies are typically below \$25.0 million. Due to the

## Edgar Filing: HCC INSURANCE HOLDINGS INC/DE/ - Form 10-K

#### **Table of Contents**

underlying nature of the claims associated with casualty business, the final settlement value of claims may not be determined for long periods of time.

#### **Professional Liability Segment**

Our Professional Liability segment primarily consists of our directors and officers (D&O) liability business. In addition, we write related professional liability and crime business coverages, including large account E&O liability, fiduciary liability, fidelity and bankers blanket bonds, and EPLI for some D&O policyholders. The business is written for both U.S.-based and International-based policyholders from our offices in the United States, the United Kingdom and Spain. A significant amount of the business is received from major worldwide insurance brokerage companies. Along with the specialization and experience of our underwriters, HCC s financial strength ratings help us maintain a competitive position in our D&O business.

We write both primary and excess policies for public and private companies. Our policies cover a large number of commercial classes and financial institution classes, which include investment banks, depository institutions, private equity companies, insurance companies and brokers and investment advisors. A large amount of the public company and financial institution business is large limit that is subject to severity of loss on individual policies, as well as fluctuations in frequency of loss from changes in world-wide business and economic environments. Coverage is typically provided through claims made policies. However, the final settlement value of claims may not be determined for long periods of time due to the underlying nature of the claims, which involve complex litigation by third parties against our insureds.

#### **Accident & Health Segment**

Our Accident & Health segment includes medical stop-loss and short-term domestic and international medical products written in the United States. The majority of the business covers groups of employees, and claims are reported and settled quickly.

We are a recognized market leader in the specialty accident and health industry. Since 1996, we have achieved growth primarily through numerous acquisitions and ongoing development of innovative products. As a result of our acquisitions, we have fortified our market position and retained an experienced senior management team. Our more recent growth has been organic as we leverage our scale and relationships with brokers. Our specialized product line combined with disciplined underwriting, innovative claims management and cost-efficient operations provides a superior operating margin for this segment.

Key lines of business within this segment are described below:

#### **Medical Stop-Loss**

Medical stop-loss insurance provides protection for catastrophic losses to employers that self-fund their employee benefit plans. We deliver this insurance to employers through insurance brokers, consultants and third party administrators. Our underwriting offices are strategically located throughout the United States, allowing us to geographically manage the business. Our highly-trained medical stop-loss claims unit exclusively deals with the complex nature of catastrophic health claims and works closely with employers and their plan administrators to control plan costs.

#### **Short-term Domestic and International Medical**

Our short-term medical insurance provides temporary coverage, up to eleven months, for individuals in the United States without primary insurance during transitional periods. Our international medical insurance plans provide health insurance and specialized travel services to individuals outside their home country. Several types of international medical products are offered, including short and long-term individual and group plans. Both the short-term domestic and international medical products are purchased through an Internet portal accessed by consumers, brokers and consultants.

#### U.S. Surety & Credit Segment

Our U.S. Surety & Credit segment conducts business through separate specialty surety underwriting operations and credit underwriting operations, which are described below:

#### Surety

Our surety business includes contract surety bonds, commercial surety bonds and bail bonds. A large amount of our contract surety book is characterized by relatively small limits and premiums. Significant classes within commercial surety are license and permit bonds, court bonds for fiduciaries as well as appeal bonds, and plug and abandonment bonds for the energy sector. Most of our commercial surety bond business is also small limit and small premium business, but we also have a modest large commercial surety business that has large limits. Our surety business is typically received from a large number of independent agents specializing in these coverages or from specialized units of large brokerage companies.

The surety industry has lower expected loss ratios and higher expense ratios than most areas of the property and casualty insurance industry. The lower expected loss ratios reflect the fact that the bond serves as financial protection to a third party in the event a principal is unable to honor an obligation, rather than an insurance policy that pays on behalf of a policyholder. In the event of a claim against a bond, we often receive subrogation recovery against the loss, including recovery from the bond principal. The higher expense ratios result from higher acquisition and underwriting expenses than in most property and casualty lines. The claims process can be complex, particularly on contract surety claims, and subrogation recovery frequently takes extended periods of time, resulting in medium tail business.

#### Credit

Our credit business provides insurance policies that insure against the risk of non-payment on trade-related transactions and financings. These policies are provided to manufacturers, banks and trading companies. Coverage is provided on a single debtor or multiple debtor basis, with multi-debtor coverage generally provided on an excess of loss basis. Political risk insurance is also provided. The business is large limit and large premium business. Underwriting includes credit quality analysis of individual transactions, as well as controlling aggregation of limits by debtor and by country. Potential claims are reported promptly. While most policies have a term of two years or less, coverage can be as long as five years. In most claims, there is the possibility of subrogation recoveries, although these can extend over several years. As a result, the business has a medium tail.

#### **International Segment**

Our International segment includes energy, property treaty, liability, surety, credit, property (direct and facultative), ocean marine, accident and health and other smaller product lines written from operations in the United Kingdom, Spain and Ireland. A large part of the business is written in London through both our insurance company operations and our Lloyd syndicate and is primarily received from the major worldwide insurance brokerage companies.

Our energy, ocean marine, property treaty, property and accident and health lines are exposed to natural peril and other catastrophic occurrences. The underwriting process for these lines includes not only evaluation of individual risks but also aggregations of limits by peril by catastrophe

Key lines of business within this segment are described below:

## Energy

We provide coverage for insureds involved in all areas of energy, ranging from upstream exploration and production, through midstream storage and transmission, to downstream refining and petrochemical activities. Offshore risks include drilling rigs, production and gathering platforms, and pipelines. We underwrite physical damage, liability, business interruption and various ancillary coverages. The business is characterized by large limits and large premiums and includes both primary and excess policies. Claims for this business are reported and settled on a medium-term basis.

#### **Property Treaty**

Our property treaty line provides reinsurance to a variety of clients around the world, offering coverage on a range of products including property catastrophe treaty and property risk and engineering treaty in the U.S. and internationally. Catastrophe excess of loss business is the largest portion of the portfolio. The business is characterized by large limits, large premiums and short to medium-tail claims reporting and settlement.

#### Liability

Our liability lines primarily include U.K. professional indemnity, employers liability and public liability coverages. Professional indemnity coverages are focused on small and medium size enterprises and cover a range of professions. The employers liability and public liability lines provide coverage on both a primary and excess basis for a range of companies. The business is characterized by small to medium limits and long-tail claims reporting and settlement.

## **Surety & Credit**

Our surety business specializes in performance bonds for construction companies and also writes customs bonds, pension bonds, environment bonds and auctioneer s bonds in the United Kingdom, Ireland, Spain and France. The business is written directly with the client or through insurance brokers. Our credit business is written through the U.K. specialist broker market with a focus on the construction sector. The business is characterized by small to medium limits and short-tail claims reporting and settlement.

#### **Property (Direct and Facultative)**

We write direct and facultative property coverage on a following basis, often with catastrophe exposure, for numerous classes including manufacturing, retail, real estate, hotels and municipalities. We provide coverage for both physical damage and business interruption on a worldwide basis to companies ranging in size from small to multinational.

#### **Investing Segment**

The Investing segment includes our consolidated investment portfolio, as well as the results from these investments, including investment income, investment related expenses, realized investment gains and losses, and other-than-temporary impairment credit losses on investments. We manage and evaluate our investments centrally as we believe this approach maximizes our investment performance and allows our underwriting segment managers to focus solely on the generation of underwriting results.

Our investment objectives are as follows:

Preserve and grow our shareholders equity,

Maximize net investment income on an after-tax basis,

Maintain appropriate liquidity to satisfy the requirements of current operations and insurance reserve obligations,

Comply with all applicable regulatory requirements, and

Effectively hedge the economic exposures of insurance liabilities in their functional currency.

For additional discussion about the composition and results of our Investing Segment, see Investing Segment included in Management s Discussion and Analysis and Note 2, Investments to the Consolidated Financial Statements.

#### **Enterprise Risk Management**

Our Enterprise Risk Management (ERM) process provides us with a structured approach to identify, manage, report and respond to downside risks or threats, as well as business opportunities. This process enables us to assess risks in a more consistent and transparent manner, resulting in improved recognition, management and monitoring of risk. The key objectives of our ERM process are to support our decision making and to promote a culture of risk awareness throughout the company, thereby allowing us to preserve shareholders equity and grow book value.

Our ERM initiative is supported by the Enterprise Risk Oversight Committee of our Board of Directors. Our internal risk management functions are led by a corporate Senior Vice President of our Enterprise Risk Management Department, who reports to the Chief Executive Officer. In addition, an internal Risk Committee, comprised of our senior executives, reports to the Chief Executive Officer and assists the Board in identifying and assessing risks.

We use a variety of methods and tools company-wide in our risk assessment and management efforts. Our key methods and tools include:

1) underwriting risk management, where underwriting authority limits are set, 2) natural catastrophic risk management, where a variety of catastrophe modeling techniques, both internal and external, are used to monitor loss exposures, 3) a Reinsurance Security Policy Committee, which is responsible for monitoring reinsurers, reinsurance recoverable balances and changes in a reinsurer s financial condition, 4) investment risk management, where the Investment and Finance Committee of our Board of Directors provides oversight of our capital and financial resources, and our investment policies, strategies, transactions and investment performance, 5) the use of our economic capital model, which we integrate into our planning, 6) the use of outside experts to perform scenario testing, where deemed beneficial and 7) a risk reporting framework, including a risk dashboard, to regularly communicate to management and the Board our risk profile related to our risk appetite and tolerances. We plan to continue to invest in resources and technology to support our ERM process.

#### **Reserves for Insurance Claims**

We underwrite insurance risks and establish actual and estimated reserves for insurance claims under the policies we have written. Our gross reserves for insurance claims, shown as loss and loss adjustment expense payable on our consolidated balance sheet, consist of reserves for reported claims (referred to herein as case reserves) and reserves for incurred but not reported losses (referred to herein as IBNR). Our IBNR reserves also cover potential movement in claims already reported. Our net reserves reflect the offset of reinsurance recoverables due to us from third party reinsurers, based upon the contractual terms of our reinsurance agreements. In the normal course of our business, we cede a portion of our premium to domestic and foreign reinsurers through treaty and facultative reinsurance agreements. Although reinsurance does not discharge us from liability to our policyholders, we participate in reinsurance agreements to limit our loss exposure and to protect us against catastrophic losses.

Our recorded reserves represent management s best estimate of unpaid losses and loss adjustment expenses as of each quarter end. The process of estimating our reserves is inherently uncertain and involves a considerable degree of judgment involving our management review and actuarial processes. Because we provide insurance coverage in specialized lines of business that often lack statistical stability, management considers many factors in determining ultimate losses and reserves. These factors include: 1) actuarial point estimates and the estimated ranges around these estimates, 2) information used to price the applicable policies, 3) historical loss information, where available, 4) public industry data for the product or similar products, 5) an assessment of current market conditions, 6) information on individual claims, 7) an assessment of current or potential litigation involving claims and 8) information from underwriting and claims personnel. The estimate of our reserves is increased or decreased as more information becomes known about the frequency and severity of losses for individual years. We believe our review process is effective, such that any required changes in reserves are recognized in the period of change as soon as the need for the change is evident.

Loss development represents an increase or decrease in estimates of ultimate losses related to business written in prior accident years. A redundancy, also referred to as favorable development, means the original ultimate loss estimate was higher than the current estimate. A deficiency, or adverse development, means the current ultimate loss estimate is higher than the original estimate. A loss development triangle details the subsequent years—changes in loss estimates from prior loss estimates, based on experience at the end of each succeeding year.

11

The table below shows development of our reserves from 2002 through 2012, as of December 31, 2012. The first line shows our net reserves, including reserves for IBNR, recorded on our consolidated balance sheet at the indicated year end. The first section of the table shows, by year, the cumulative amount of net losses and loss adjustment expenses paid at the end of each succeeding year. The second section shows the re-estimated net reserves in later years for the years indicated. The cumulative redundancy (deficiency) line represents the difference between the latest re-estimated net reserves and the originally estimated net reserves. The bottom section of the table shows our gross reserves and reinsurance recoverables, as well as their re-estimated amounts at the indicated year end.

(in thousands)	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002
Reserves, net	<b>* • • • • • • • • • • • • • • • • • • •</b>	<b>* * * * * * * * * * * * *</b> * * * * * *		<b></b>	0.0446.054	<b></b>	<b></b>	A 4 500 400	A 4 050 202	A 505.000	4.50.502
of reinsurance	\$ 2,749,803	\$ 2,683,483	\$ 2,537,772	\$ 2,555,840	\$ 2,416,271	\$ 2,342,800	\$ 2,108,961	\$ 1,533,433	\$ 1,059,283	\$ 705,200	\$ 458,702
Reserve adjustments*	_	14,705	20,969	32,569	59,303	70,242	46,761	21,997	6,613	-	5,587
J											
Adjusted											
reserves, net of reinsurance	2,749,803	2,698,188	2,558,741	2,588,409	2,475,574	2,413,042	2,155,722	1,555,430	1,065,896	705,200	464,289
Cumulative	2,749,803	2,090,100	2,336,741	2,366,409	2,473,374	2,413,042	2,133,722	1,333,430	1,005,890	703,200	404,209
paid, net of											
reinsurance, at:											
One year later		729,335	726,445	763,140	618,699	687,675	556,096	222,336	172,224	141,677	115,669
Two years later			1,114,541	1,144,929	1,001,369	940,636	858,586	420,816	195,663	135,623	152,674
Three years				1 422 617	1 262 001	1 177 000	1 012 122	500 650	227 220	124 522	115 214
later Four years later				1,432,617	1,263,091 1,408,275	1,177,900 1,331,379	1,013,122 1,176,404	588,659 702,072	337,330 424,308	124,522 217,827	115,214 88,998
Five years later					1,400,273	1,392,797	1,299,663	822,133	495,642	313,315	155,708
Six years later						1,372,777	1,375,431	927,657	581,418	376,903	242,904
Seven years							1,070,101	,2,,00,	201,.10	270,502	2.2,50.
later								988,152	661,517	442,736	301,828
Eight years											
later									701,979	498,399	351,404
Nine years later										542,138	378,363
Ten years later											435,652
Re-estimated											
liability, net of reinsurance, at:											
End of year	2,749,803	2,698,188	2,558,741	2,588,409	2,475,574	2,413,042	2,155,722	1,555,430	1,065,896	705,200	464,289
One year later	2,7 .5,000	2,628,177	2,568,888	2,565,746	2,422,050	2,330,671	2,129,325	1,548,904	1,091,290	735,678	487,403
Two years later			2,506,803	2,525,266	2,367,979	2,241,422	2,018,898	1,522,411	1,090,568	770,497	500,897
Three years											
later				2,482,192	2,292,210	2,184,222	1,919,507	1,434,327	1,084,585	792,099	571,403
Four years later					2,254,239	2,107,876	1,887,146	1,364,822	1,043,778	808,261	585,741
Five years later						2,017,782	1,825,976	1,342,769	1,019,071	794,740	613,406
Six years later							1,797,913	1,292,149	1,019,322	792,896	597,666
Seven years later								1,316,416	983,932	783,442	602,546
Eight years								1,310,410	965,932	765,442	002,340
later									1,003,117	782,921	600,667
Nine years later									-,,,,,,,,,	798,702	621,719
Ten years later										ĺ	641,481
Cumulative											
redundancy											
(deficiency),											
net of		¢ 70.011	¢ £1.020	¢ 106 217	¢ 221.225	¢ 205.260	¢ 257.000	¢ 220.014	¢ (2.770	(\$ 02.502)	(¢ 177 102)
reinsurance		\$ 70,011	ф 31,938	φ 100,21 <i>/</i>	φ 421,333	φ 393,200	\$ 357,809	Ф 239,014	\$ 62,779	(\$ 95,502)	(\$ 177,192)
Cuosa marana											
Gross reserves, end of year*	\$ 3,767,850	\$ 3,678,271	\$ 3 407 054	\$ 3,528,628	\$ 3 484 886	\$ 3 300 621	\$ 3,150,213	\$ 2 838 231	\$ 2,096,940	\$ 1,525,313	\$ 1,164,502
Reinsurance	ψ 5,707,050	ψ 3,070,271	ψ J, <del>+</del> J1,7J4	ψ 5,520,028	ψ J,+04,000	ψ 3,309,041	φ 5,150,215	φ 4,030,431	ψ 4,030,340	ψ 1,525,515	φ 1,104,302
recoverables*	1,018,047	980,083	939,213	940,219	1,009,312	896,579	994,491	1,282,801	1,031,044	820,113	700,213

## Edgar Filing: HCC INSURANCE HOLDINGS INC/DE/ - Form 10-K

Net reserves, end of year*	\$ 2,749,803	\$ 2,698,188	\$ 2,558,741	\$ 2,588,409	\$ 2,475,574	\$ 2,413,042	\$ 2,155,722	\$ 1,555,430	\$ 1,065,896	\$ 705,200	\$ 464,289
Re-estimated gross reserves Re-estimated	\$ 3,767,850	\$ 3,638,963	\$ 3,486,365	\$ 3,471,047	\$ 3,277,254	\$ 2,886,779	\$ 2,658,548	\$ 2,462,132	\$ 1,947,565	\$ 1,639,156	\$ 1,520,858
reinsurance recoverables	1,018,047	1,010,786	979,562	988,855	1,023,015	868,997	860,635	1,145,716	944,448	840,454	879,377
Re-estimated net reserves	\$ 2,749,803	\$ 2,628,177	\$ 2,506,803	\$ 2,482,192	\$ 2,254,239	\$ 2,017,782	\$ 1,797,913	\$ 1,316,416	\$ 1,003,117	\$ 798,702	\$ 641,481
Cumulative gross											
redundancy (deficiency)		\$ 39.308	\$ 11.589	\$ 57.581	\$ 207.632	\$ 422.842	\$ 491 665	\$ 376,099	\$ 149 375	(\$ 113.843)	(\$ 356356

<sup>\*</sup> Adjusted for acquisitions and dispositions.

The redundancies for 2004 through 2011 reflected in the above table were recorded as favorable development in the years shown in the following table (in thousands):

	Gross	Net
2012	\$ 39,308	\$ 70,011
2011 (excluding diversified financial products)	158,797	94,010
2010	16,352	22,663
2009	90,435	53,524
2008	72,044	82,371
2007	90,621	26,397

The majority of this favorable development related to these products: 1) D&O in our Professional Liability segment, for the 2002 2006 underwriting years, 2) U.K. professional liability, energy and property (including redundancy on the 2005, 2008 and 2011 catastrophe losses) in our International segment, 3) surety in our U.S. Surety & Credit segment and 4) an assumed quota share program that we wrote from 2003 to 2008 in our U.S. Property & Casualty segment.

During 2011, we increased our reserves for the diversified financial products line of business, more than offsetting the favorable development on other lines of business for that year. This increase primarily affected the 2010 and 2009 accident years. See Segment Operations Professional Liability Segment included in Management s Discussion and Analysis for additional discussion.

The deficiencies for 2002 and 2003 reflected in the table resulted primarily from run-off assumed accident and health reinsurance business in our Exited Lines, recorded in the years shown in the following table (in thousands):

	Gross	Net
2006	\$ 15,054	\$ 25,097
2005	49,775	34,970
2004	127,707	27,326
2003	132,924	28,751

This accident and health business is primarily excess coverage for large losses related to workers—compensation policies. The deficiencies affected the 2001 and prior accident years and were recorded due to our receipt of additional information and our continuing evaluation of reserves on this business. Losses tend to develop and affect excess covers considerably later than the original loss was incurred, which causes late reporting to us. Additionally, certain primary insurance companies that we reinsured experienced financial difficulties and were liquidated, leaving guaranty funds responsible for administering the business. While we have attempted to anticipate these conditions, there remains uncertainty in estimating these reserves, and there could be additional development of these reserves in the future.

A large proportion of the net deficiencies on the accident and health business resulted from reinsurance commutations totaling \$20.2 million in 2006, \$26.0 million in 2005 and \$28.8 million in 2003 related to our Exited Lines. Commutations can produce adverse prior year development since, under generally accepted accounting principles, any excess of undiscounted reserves assumed over assets received must be recorded as a loss at the time the commutation is completed. Economically, the loss generally represents the discount for the time value of money that will be earned over the payout period of the reserves. Thus, the loss may be recouped as investment income is earned on the assets received.

For additional discussion of our reserve processes and the changes in our loss and loss adjustment expense for 2012, 2011 and 2010, see Critical Accounting Policies Reserves included in Management s Discussion and Analysis.

#### Regulation

The business of insurance is extensively regulated by the government. Our business depends on our compliance with applicable laws and regulations and our ability to maintain valid licenses and approvals for our operations. Generally, regulatory authorities are vested with broad discretion to grant, renew and revoke licenses and approvals and to implement regulations governing the business and operations of insurers, insurance agents, brokers and third party administrators. In all jurisdictions, the applicable laws and regulations are subject to amendment or interpretation by regulatory authorities.

#### **United States**

#### **State Governments**

At this time, the insurance business in the United States is regulated primarily by the individual states. Although the extent of the regulation varies, it relates to, among other things: 1) standards of solvency that must be met and maintained, 2) licensing of insurers and their agents, 3) approval of policy forms, 4) restrictions on the size of risks that may be insured under a single policy, 5) regulation of market conduct, as well as other underwriting claim practices, 6) premium rates, 7) reserves and provisions for unearned premium, losses and other obligations, 8) the nature of and limitations on investments and 9) usage of certain methods of accounting for statutory reporting purposes.

State insurance regulations are intended primarily for the protection of policyholders rather than shareholders. The state insurance departments monitor compliance with regulations through periodic reporting procedures and examinations. The quarterly and annual financial reports to the state insurance regulators utilize statutory accounting principles, which are different from generally accepted accounting principles (GAAP) that we use in our reports to shareholders. Statutory accounting principles, in keeping with the intent to assure the protection of policyholders, are generally based on a solvency concept, while GAAP is based on a going-concern concept.

The state insurance regulators utilize risk-based capital measurements, developed by the National Association of Insurance Commissioners (NAIC), to identify insurance companies that potentially are inadequately capitalized. The NAIC s risk-based capital model is intended to establish minimum capital thresholds that vary with the size and mix of an insurance company s business and assets. It is designed to identify companies with capital levels that may require regulatory attention. At December 31, 2012, each of our domestic insurance companies total adjusted capital was significantly in excess of the authorized control level risk-based capital.

In September 2012, the NAIC adopted the Risk Management and Own Risk and Solvency Assessment (ORSA) model act which, following enactment at the state level, will be effective in 2015. ORSA requires U.S. insurance companies and their group to maintain an ERM framework, perform an annual internal assessment of risk associated with the insurer s business plan, and assess the sufficiency of capital required to support the plan. While we have an effective ERM framework, we are currently unable to predict the full impact of complying with ORSA.

The U.S. state insurance regulations also affect the payment of dividends and other distributions by insurance companies to their shareholders. Generally, insurance companies are limited by these regulations in the payment of dividends above a specified level. Dividends in excess of those thresholds are extraordinary dividends and are subject to prior regulatory approval. Some states require prior regulatory approval for all dividends.

Because we are an insurance holding company, we are subject to the insurance holding company system regulatory requirements of a number of states. Under these regulations, we are required to report information regarding our capital structure, financial condition and management. We are also required to provide prior notice to, or seek the prior approval of, insurance regulatory authorities of certain agreements and transactions between our affiliated companies. These agreements and transactions must satisfy certain regulatory requirements.

## <u>Federal Government</u>

Although the U.S. Federal government has not historically regulated the insurance industry, the Dodd-Frank Wall Street Reform and Consumer Protection Act (Dodd-Frank Act), enacted in July 2010, expands the federal presence in insurance oversight. The Dodd-Frank Act s requirements include streamlining the state-based regulation of reinsurance and

non-admitted insurance. The Dodd-Frank Act also established the Federal Insurance Office (FIO) within the U.S. Department of the Treasury with powers over all lines of insurance except health insurance, certain long-term care insurance and crop insurance, and the Financial Stability Oversight Council (FSOC).

The FIO is authorized to gather data and information to monitor aspects of the insurance industry, identify issues in the regulation of insurers about insurance matters, and preempt state insurance measures under certain circumstances. The FIO may also recommend enhanced regulations to state regulatory authorities or recommend to the FSOC that it designate an insurer as a systematically important financial institution (SIFI). An insurer designated as an SIFI could be subject to Federal Reserve supervision and heightened regulatory standards. While we do not believe that HCC or any of its companies qualify as an SIFI, it is possible the FSOC could conclude otherwise.

#### United Kingdom and Spain

In the United Kingdom, the Financial Services Authority (FSA) supervises all securities, banking and insurance businesses, including Lloyd s of London (Lloyd s). The FSA oversees compliance with: 1) established periodic auditing and reporting requirements, 2) risk assessment reviews, 3) minimum solvency margins, 4) dividend restrictions, 5) restrictions governing the appointment of key officers, 6) restrictions governing controlling ownership interests and 7) various other requirements.

We maintain 100% participation in Lloyd s Syndicate 4141. Under our membership agreement with Lloyd s, we must comply with all Lloyd s by-laws and regulations, as well as applicable provisions of the Lloyd s Acts and Financial Services and Markets Act 2000. Our underwriting capacity in Syndicate 4141 must be supported by providing a deposit (referred to as Funds at Lloyd s) of cash, securities or letters of credit, which is determined annually by Lloyd s. Lloyd s requires annual approval of Syndicate 4141 s business plan, including maximum underwriting capacity, and may require changes to any business plan or additional capital to support the underwriting capacity. If a member of Lloyd s is unable to pay its debts to policyholders, such debts may be payable by Lloyd s Central Fund. Lloyd s has the power to assess current Lloyd s members up to 3% of the member s underwriting capacity in any one year as a Central Fund contribution.

In Spain, the primary regulator of our insurance operations is the Spanish General Directorate of Insurance and Pension Funds of the Ministry of the Economy and Treasury (Dirección General de Seguros y Fondos de Pensiones del Ministerio de Economía y Hacienda) (DGS). The DGS oversees compliance with periodic reporting requirements, risk and reserves assessment, and various other requirements.

In the U.K. and Spain, our insurance companies will be required to meet the requirements of the European Union s (EU) new financial services regulatory regime known as Solvency II, which is built on a risk-based approach to setting capital requirements for insurers. Solvency II establishes a revised set of EU-wide capital requirements and risk management standards that will replace the current solvency requirements. Solvency II is expected to be implemented no earlier than 2015, and we will be required to meet its requirements. We have made significant progress in meeting the requirements in our U.K. companies. However, a broader impact to us will depend on whether the U.S. insurance regulatory regime is deemed equivalent to Solvency II; if not, we could be supervised under Solvency II standards. Whether the U.S. insurance regulatory regime will be deemed equivalent is still under consideration by EU authorities, so we are currently unable to predict the full impact of Solvency II.

The Financial Stability Board (FSB), consisting of representatives of national financial authorities of the G20 nations, has issued a series of frameworks and recommendations intended to produce significant changes in how financial companies should be regulated. These frameworks and recommendations address such issues as financial group supervision, capital and solvency standards, systemic economic risk, corporate governance including compensation, and related issues associated with responses to the financial crisis. The FSB has directed the International Association of Insurance Supervisors (IAIS) to create standards relative to these areas and incorporate them in that body s Insurance Core Principles, which form the baseline for how countries—financial services regulatory efforts are measured relative to the insurance sector. That measurement is made by periodic Financial Sector Assessment Program (FSAP) reviews conducted by the World Bank and the International Monetary Fund, and the reports thereon spur development of country-specific additional or amended regulatory changes. Lawmakers and regulatory authorities in a number of jurisdictions in which our companies conduct business have already begun implementing legislative and regulatory changes consistent with these recommendations.

15

#### **Insurance Companies**

The following is a list of our insurance companies that are subject to regulation:

#### **United States**

American Contractors Indemnity Company Avemco Insurance Company HCC Life Insurance Company HCC Specialty Insurance Company Houston Casualty Company Perico Life Insurance Company United States Surety Company U.S. Specialty Insurance Company

#### United Kingdom

HCC International Insurance Company Houston Casualty Company-London Lloyd s of London Syndicate 4141

#### Spain

Houston Casualty Company Europe, Seguros y Reaseguros, S.A.

#### Bermuda

**HCC** Reinsurance Company Limited

#### Agencies

The jurisdictions in which each of our underwriting agencies operate impose licensing and other requirements. These regulations relate primarily to: 1) licensing as agents, brokers, reinsurance brokers, managing general agents or third party administrators, 2) advertising and business practice rules, 3) contractual requirements, 4) limitations on authority, 5) financial security and 6) record keeping requirements.

The following is a list of our underwriting agencies that are subject to regulation:

HCC Global Financial Products

HCC Indemnity Guaranty Agency

**HCC Medical Insurance Services** 

**HCC Specialty** 

HCC Underwriting Agency

## Terrorism Risk Insurance Act

The Federal Terrorism Risk Insurance Act (TRIA) was initially enacted in 2002 to ensure the availability of insurance coverage for certain acts of terrorism, as defined in the TRIA. The Terrorism Risk Insurance Program Reauthorization Act of 2007 (Reauthorization Act) extended the program through December 31, 2014. The Reauthorization Act revised the definition of Act of Terrorism to remove the requirement that the act of terrorism be committed by an individual acting on behalf of any foreign person or foreign interest in order to be certified under the Reauthorization Act. The Reauthorization Act requires a \$100.0 million loss event to trigger coverage. The Federal government will reimburse 85% of an insurer s losses in excess of the insurer s deductible, up to the maximum annual Federal liability of \$100.0 billion.

Under the Reauthorization Act, we are required to offer terrorism coverage to our commercial policyholders in certain lines of business, for which we may, when warranted, charge an additional premium. The policyholders may or may not accept such coverage. Our deductible for 2013 is approximately \$136.5 million, which we would have to meet before the Federal reimbursement would occur.

16

## **Executive Officers**

The following is a list of our Executive Officers:

Name	Principal occupation during past five years	Age	Served HCC since
William N. Burke, Jr.	Mr. Burke has served as our President and Chief Operating Officer since December 2012. He previously served as our Executive Vice President and Chief Operating Officer from March 2012 until December 2012. Prior to joining HCC, Mr. Burke served as Chief Operating Officer for Aon Risk Solutions US Retail. He commenced his insurance career in 1977 with the Home Insurance Company and has most recently been with Aon Corporation and its successor company for almost 30 years.	57	2012
Mark W. Callahan	Mr. Callahan has served as our Executive Vice President and Chief Underwriting Officer since March 2011. He previously served as our Executive Vice President and Chief Actuary from August 2010 to March 2011. Prior to joining HCC, Mr. Callahan served as the Chief Risk, Underwriting, and Actuarial Services Officer for XL Insurance. During 12 years there, he also held the positions of Senior Vice President and Underwriter for XL Financial Solutions and Executive Vice President and Chief Actuarial Officer for XL Insurance.	42	2010
Barry J. Cook	Mr. Cook has served as our Executive Vice President of International Operations and Chief Executive Officer of HCC Insurance Holdings (International) Limited, with oversight for our international operations, since 2006. From 1992 to 2005, Mr. Cook served as Chief Executive Officer of Rattner Mackenzie Limited, which we acquired in 1999.	52	1999
Brad T. Irick	Mr. Irick has served as our Executive Vice President since May 2010 and our Chief Financial Officer since August 2010. Prior to joining HCC, Mr. Irick was with PricewaterhouseCoopers LLC for 18 years, where he served as audit and advisory partner for several multinational public insurance company clients, including HCC between 2004 and the first half of 2007. Mr. Irick is a Certified Public Accountant.	46	2010
Craig J. Kelbel	Mr. Kelbel has served as our Executive Vice President of Accident & Health Operations since 2002 and President and Chief Executive Officer of HCC Life Insurance Company since 2005. Prior to joining HCC, Mr. Kelbel was the President of USBenefits Insurance Services, Inc. and Vice President of its parent company, The Centris Group, Inc., which HCC acquired in 1999. Mr. Kelbel has over 35 years of experience in the insurance industry.	58	1999
Pamela J. Penny	Ms. Penny has served as our Executive Vice President and Chief Accounting Officer since 2008. She previously served as Senior Vice President Finance from 2004 to November 2008. Prior to joining HCC, Ms. Penny served in varying capacities with Aegis Mortgage Corporation from 2003 to 2004 and American International Group, Inc. (formerly American General Corporation), including Senior Vice President & Controller of American General, from 1991 to 2003. Prior to that time, she was a partner in the international accounting firm KPMG LLP. Ms. Penny is a Certified Public Accountant.	58	2004

Name	Principal occupation during past five years	Age	Served HCC since
Randy D. Rinicella	Mr. Rinicella has served as our Senior Vice President, General Counsel and Secretary since 2007. Prior to joining HCC, Mr. Rinicella was Vice President, General Counsel and Secretary of Dresser-Rand Group, Inc., a publicly-traded equipment supplier to the worldwide oil, gas, petrochemical and process industries, from 2005 until 2007. Mr. Rinicella was a shareholder at the national law firm of Buchanan Ingersoll PC from 2004 until 2005, where he was a member of the firm s corporate finance & technology practice group.	55	2007
Michael J. Schell	Mr. Schell has served as our Executive Vice President since 2002. In addition, since 2010, Mr. Schell has served as our Chief Property and Casualty Insurance Officer, with oversight for our property and casualty operations. From 2007 to 2010, Mr. Schell served as our Chief Underwriting Officer. Prior to joining HCC in 2002, Mr. Schell was with the St. Paul Companies for 25 years, most recently as President and Chief Operating Officer of St. Paul Re.	62	2002
Christopher J.B. Williams	Mr. Williams has served as our Chief Executive Officer since December 2012 and as a member of our Board of Directors since May 2007, including as Chairman of the Board from August 2008 to May 2011. He previously served as our President from May 2011 to December 2012. Before joining HCC, Mr. Williams was Chairman of Wattle Creek Winery from 2005 to May 2011. Prior to his retirement in 2005, he served as the National Director for Life, Accident & Health of Willis Re. Mr. Williams currently serves as a member of the Investment and Finance Committee and the Enterprise Risk Oversight Committee of our Board.	56	2011

## **Employees**

At December 31, 2012, we had 1,870 employees. We are not a party to any collective bargaining agreement and have not experienced work stoppages or strikes as a result of labor disputes. We consider our employee relations to be good.

## **Available Information**

The public may read and copy any materials that we file with the Securities and Exchange Commission (SEC) at the SEC s Public Reference Room at 100 F Street, NE, Washington, DC 20549. The public may obtain information on the operation of the Public Reference Room by calling the SEC at 1-800-SEC-0330. In addition, the SEC maintains an Internet site (www.sec.gov) that contains financial reports, proxy statements and other information that we file electronically with the SEC.

We maintain an Internet website at *www.hcc.com*. The reference to our Internet website address in this Report does not constitute the incorporation by reference of the information contained at the website in this Report. We will make available, free of charge through publication on our Internet website, a copy of our Annual Report on Form 10-K and Quarterly Reports on Form 10-Q and any Current Reports on Form 8-K or amendments to those reports, filed with or furnished to the SEC.

Item 1A. Risk Factors

#### **Risks Relating to our Industry**

Because we are a property and casualty insurer, our business may suffer as a result of unforeseen catastrophe losses.

Property and casualty insurers are subject to claims arising from catastrophes. Catastrophic losses have had a significant impact on our historical results. Catastrophes can be caused by various events, including hurricanes, tsunamis, tornados, windstorms, earthquakes, hailstorms, explosions, flooding, severe winter weather and fires and may include man-made events, such as terrorist attacks and systemic risks. The incidence, frequency and severity of catastrophes are inherently unpredictable. Some scientists believe that in recent years, changing climate conditions have added to the unpredictability and frequency of natural disasters.

The extent of losses from a catastrophe is a function of both the total amount of insured exposure in the area affected by the event and the severity of the event. Insurance companies are not permitted to reserve for a catastrophe until it has occurred. Catastrophes can cause losses in a variety of our property and casualty lines, and most of our past catastrophe-related claims have resulted from hurricanes and earthquakes; however, we experienced significant losses from the 2001 terrorist attack in the U.S. and the 2011 tsunami in Japan. A large part of our exposure to catastrophes comes from our International segment, particularly related to our property, property treaty and energy businesses.

Although we typically purchase reinsurance protection for risks we believe bear a significant level of catastrophe exposure, the nature or magnitude of losses attributed to a catastrophic event or events may result in losses that exceed our reinsurance protection. It is therefore possible that a catastrophic event or multiple catastrophic events could have a material adverse effect on our financial position, results of operations and liquidity.

The insurance and reinsurance business is historically cyclical, and we expect to experience periods with excess underwriting capacity and unfavorable premium rates, which could cause our results to fluctuate.

The insurance and reinsurance business historically has been a cyclical industry characterized by periods of intense price competition due to excessive underwriting capacity, as well as periods when shortages of capacity permitted an increase in pricing and, thus, more favorable premium levels. An increase in premium levels is often, over time, offset by an increasing supply of insurance and reinsurance capacity, either from capital provided by new entrants or by additional capital committed by existing insurers or reinsurers, which may cause prices to decrease. In addition, changes in the frequency and severity of losses suffered by insureds and insurers may affect the cycles of the insurance and reinsurance business significantly.

Any of these factors could lead to a significant reduction in premium rates, less favorable policy terms and fewer opportunities to underwrite insurance risks, which could have a material adverse effect on our results of operations and cash flows. These factors may also cause the price of our common stock to be volatile.

## Our loss reserves are based on an estimate of our future liability, which may prove to be inadequate.

We maintain loss reserves to cover our estimated liability for unpaid losses and loss adjustment expenses, including legal and other fees, for reported and unreported claims incurred at the end of each accounting period. Reserves do not represent an exact calculation of liability. Rather, reserves represent an estimate of what we expect the ultimate settlement and administration of claims will cost. These estimates are based on our assessment of facts and circumstances then known, as well as estimates of future trends in severity of claims, frequency of claims, judicial theories of liability and other factors. These variables are affected by both internal and external events that could increase our exposure to losses, including changes in actuarial projections, claims handling procedures, inflation, climate change, economic and judicial trends, and legislative changes.

## Edgar Filing: HCC INSURANCE HOLDINGS INC/DE/ - Form 10-K

#### **Table of Contents**

Volatility in the financial markets, economic events, legal/regulatory changes and other external factors may result in an increase in the number of claims and the severity of the claims reported, particularly in lines of business such as directors—and officers—liability, errors and omissions liability and trade credit insurance. Many of these items are not directly quantifiable in advance. Additionally, there may be a significant reporting delay between the occurrence of the insured event and the time it is reported to us.

The inherent uncertainties of estimating reserves are greater for certain types of liabilities, particularly those in which the various considerations affecting the type of claim are subject to change and in which long periods of time may elapse before a definitive determination of liability is made. Reserve estimates are continually refined in a regular and ongoing process as experience develops and further claims are reported and settled. Adjustments to our loss and loss adjustment expenses are reflected in our results of operations in the periods in which such estimates are changed. Because setting reserves is inherently uncertain, there can be no assurance that current reserves will prove adequate in light of subsequent events. If actual claims prove to be greater than our reserves, our financial position, results of operations and liquidity may be materially adversely affected.

#### We may be impacted by claims relating to economic or credit market downturns.

We write corporate directors—and officers—liability, errors and omissions liability and other insurance coverages for financial institutions and financial services companies. We also write trade credit business for policyholders who have credit and political risk, as well as policies in certain countries that have had adverse economic conditions. The volatility in the economy and the financial markets in the past several years has had an impact on this part of the industry. As a result, this part of the industry has been the subject of heightened scrutiny and, in some cases, investigations by regulators with respect to the industry—s actions. These events may give rise to increased claims litigation, including class action suits, which may involve our insureds. To the extent that the frequency or severity of claims relating to these events exceeds our current estimates used for establishing reserves, it could increase our exposure to losses from such claims and could have a material adverse effect on our financial position and results of operations.

#### The effects of emerging claim and coverage issues on our business are uncertain.

As industry practices and legal, judicial, social and other environmental conditions change, unexpected and unintended liability for claims and coverage may emerge. These changing conditions may adversely affect our business by either extending coverage beyond our underwriting intent or by increasing the number or size of claims. In some instances, these changes may not become apparent until some time after we have issued insurance or reinsurance contracts that are affected by the changes. As a result, the full extent of liability under our insurance or reinsurance contracts may not be known for many years after a contract is issued, and our financial position and results of operations may be materially adversely affected.

#### We are subject to extensive governmental regulation.

We are subject to extensive governmental regulation and supervision. For complete information regarding the regulations to which we are subject, see Item 1, Business Regulation. Our business depends on compliance with applicable laws and regulations and our ability to maintain valid licenses and approvals for our operations. Most insurance regulations are designed to protect the interests of policyholders rather than shareholders and other investors. In the United States, this regulation is generally administered by departments of insurance in each state in which we do business and includes a comprehensive framework of oversight of our operations and review of our financial position. U.S. Federal legislation may lead to additional federal regulation of the insurance industry in the coming years. Also, foreign governments regulate our international operations. Each foreign jurisdiction has its own unique regulatory framework that applies to our operations in that jurisdiction.

Regulatory authorities have broad discretion to grant, renew or revoke licenses and approvals. Regulatory authorities may deny or revoke licenses for various reasons, including the violation of regulations. In some instances, we follow practices

20

based on our interpretations of regulations, or those we believe to be generally followed by the industry, which ultimately may be different from the requirements or interpretations of regulatory authorities. If we do not have the requisite licenses and approvals and do not comply with applicable regulatory requirements, the insurance regulatory authorities could preclude or temporarily suspend us from carrying on some or all of our activities or otherwise penalize us. That type of action could have a material adverse effect on our results of operations. Also, changes in the level of regulation of the insurance industry (whether federal, state or foreign), or changes in laws or regulations themselves or interpretations by regulatory authorities, could have a material adverse effect on our business.

Virtually all states require insurers licensed to do business in that state to bear a portion of the loss suffered by some insureds as the result of impaired or insolvent insurance companies or to bear a portion of the cost of insurance for high-risk or uninsured individuals. Depending on state law, insurers can be assessed 1% to 2% of premium written for the relevant line of insurance in that state. In addition, states have from time to time passed legislation that has the effect of limiting the ability of insurers to manage catastrophe risk, such as legislation limiting insurers ability to increase rates and prohibiting insurers from withdrawing from catastrophe-exposed areas. The effect of these arrangements could materially adversely affect our results of operations.

The Dodd-Frank Act expands the U.S. Federal government s presence in insurance oversight, streamlines state-based regulation of reinsurance and non-admitted insurance and establishes a new Federal Insurance Office with powers over most lines of insurance other than health insurance. The Federal Insurance Office is authorized to gather data and information to monitor aspects of the insurance industry, identify issues in the regulation of insurers about insurance matters, and preempt state insurance measures under certain circumstances. As the Dodd-Frank Act calls for numerous studies and contemplates further regulation, its future impact on our results of operations or financial position cannot be determined at this time.

The European Union (EU) is phasing in a new regulatory regime for the regulation of financial services known as Solvency II, which is built on a risk-based approach to setting capital requirements for insurers and reinsurers. Solvency II is expected to be implemented no earlier than 2015. The impact on us from our implementation of Solvency II will depend on the costs associated with implementation by each EU country, any increased capital requirements applicable to us, and any costs associated with adjustments to our operations. In addition, the overall impact will depend on whether the U.S. regulatory regime is deemed equivalent to Solvency II, thereby reducing the costs of implementation. As such, we are currently not able to predict the impact of Solvency II on our financial position and results of operations.

The operations of certain of our subsidiaries are subject to laws and regulations, including the USA PATRIOT Act of 2001, which requires companies to know certain information about their clients and to monitor their transactions for suspicious activities. In addition, the Department of the Treasury s Office of Foreign Assets Control administers regulations requiring U.S. persons to refrain from doing business, or allowing their clients to do business through them, with certain organizations or individuals on a prohibited list maintained by the U.S. government or with certain countries. The United Kingdom, the European Union and other jurisdictions maintain similar laws and regulations. Although we have instituted compliance programs to address these requirements, our participation in the global market could expose us to penalties under these laws.

We participate in the Lloyd s of London market through 100% participation in Lloyd s Syndicate 4141. The Lloyd s Franchise Board requires annual approval of Syndicate 4141 s business plan, including maximum underwriting capacity, and may require changes to our business plan or additional capital to support our underwriting. Lloyd s also imposes various charges and assessments on its member companies. If Lloyd s were to require material changes in our business plans, or if charges and assessments payable by us to Lloyd s were to increase significantly, these events could have an adverse effect on our operations and financial results. In addition, no assurances can be given as to how much business Lloyd s will permit us to underwrite in the future. The financial security of the Lloyd s market is regularly assessed by three independent rating agencies. A satisfactory credit rating issued by an accredited rating agency is necessary for Lloyd s syndicates to be able to trade in certain classes of business at current levels. We would be adversely affected if Lloyd s current ratings were downgraded.

21

#### Recent federal health care reform legislation may lead to changes in the country s health care delivery system.

The Patient Protection and Affordable Care Act and the related amendments in the Health Care and Education Reconciliation Act (collectively, the Legislation), enacted in 2010, may lead to changes in the U.S. health care delivery system. As a result of the Legislation, there may be numerous changes in the health care industry, including an increasing percentage of the population that is covered for health care costs. Currently, we do not believe the Legislation will have a material adverse effect on our business. However, as the Legislation contemplates further regulation, we are unable to assess with certainty the full impact the Legislation may have on our business.

#### We cannot predict the effect, if any, climate change may have on the risks we insure.

Various scientists, environmentalists, international organizations and regulators believe that global climate change has added, and will continue to add, to the unpredictability, frequency and severity of natural disasters (including, but not limited to, hurricanes, tornados, freezes, other storms and fires) in certain parts of the world. In response to this belief, a number of legal and regulatory measures as well as social initiatives have been introduced in an effort to reduce greenhouse gas and other carbon emissions, which may be chief contributors to global climate change. We cannot predict the impact that changing climate conditions, if any, will have on our results of operations or financial condition. Moreover, we cannot predict how legal, regulatory and social responses to concerns about global climate change will impact our business. To the extent climate change does increase the unpredictability, frequency or severity of natural disasters, we may face increased claims, which could have a material adverse effect on our financial position, results of operations and cash flows.

#### Our reliance on brokers subjects us to risk.

In many cases, we market our insurance (and reinsurance) through insurance (and reinsurance) brokers. Some of these brokers provide a significant portion of our gross written premium for a particular line of business. As a result, some of these brokers could demand higher payments that could put us at a competitive disadvantage and affect the way we price our products. The deterioration of our relationship with, or loss of all or a substantial portion of the business provided by, one or more brokers could have a material adverse effect on our financial position, results of operations and cash flows.

In accordance with industry practice, we generally pay amounts owed on claims under our insurance and reinsurance contracts to brokers, and these brokers, in turn, pay these amounts to the clients that have purchased insurance or reinsurance from us. Although the law is unsettled and depends upon the facts and circumstances of the particular case, in some jurisdictions, if a broker fails to make such a payment, we may remain liable to the insured or ceding insurer for the deficiency. Conversely, in certain jurisdictions, when the insured or ceding insurer pays premiums for these policies to brokers for payment over to us, these premiums might be considered to have been paid and the insured or ceding insurer will no longer be liable to us for those amounts, whether or not we have actually received the premiums from the broker. Consequently, we assume a degree of credit risk associated with brokers with whom we transact business. However, due to the unsettled and fact-specific nature of the law, we are unable to quantify our exposure to this risk.

## Consolidation in the insurance industry could adversely impact us.

Insurance industry participants may seek to consolidate through mergers and acquisitions. Continued consolidation within the insurance industry will further enhance the already competitive underwriting environment as we would likely experience more robust competition from larger competitors. These consolidated entities may use their enhanced market power and broader capital base to take business from us or to drive down pricing, which could adversely affect the results of our operations.

22

#### **Risks Relating to our Business**

## Our inability to accurately assess underwriting risk could reduce our net earnings.

Our underwriting success is dependent on our ability to accurately assess the risks associated with the business on which the risk is retained. We rely on the experience of our underwriting staff in assessing these risks. If we fail to accurately assess the risks we retain, we may fail to establish appropriate premium rates and our reserves may be inadequate to cover our losses, which could reduce our net earnings. The underwriting process is further complicated by our exposure to unpredictable developments, including earthquakes, weather-related events and other natural catastrophes, as well as war and acts of terrorism and those that may result from volatility in the financial markets, the economic downturn and systemic risks.

## Retentions in various lines of business expose us to potential losses.

We retain risk for our own account on business underwritten by our insurance companies. The determination to not purchase reinsurance, or to reduce the amount of reinsurance we purchase, for a particular risk or line of business is based on a variety of factors including market conditions, pricing, availability of reinsurance, the level of our capital and our loss history. Such determinations have the effect of increasing our financial exposure to losses associated with such risks or in such lines of business and, in the event of significant losses associated with such risks or lines of business, could have a material adverse effect on our financial position, results of operations and cash flows.

# If we are unable to purchase adequate reinsurance protection for some of the risks we have underwritten, we will be exposed to any resulting unreinsured losses.

We purchase reinsurance for a portion of the risks underwritten by our insurance companies, especially volatile and catastrophe-exposed risks. Market conditions beyond our control determine the availability and cost of the reinsurance protection we purchase. In addition, the historical results of reinsurance programs and the availability of capital also affect the availability of reinsurance. Our reinsurance facilities are generally subject to annual renewal. We cannot assure that we can maintain our current reinsurance facilities or that we can obtain other reinsurance facilities in adequate amounts and at favorable rates. Further, we cannot determine what effect catastrophic losses will have on the reinsurance market and on our ability to obtain adequate reinsurance at favorable rates. If we are unable to renew or to obtain new reinsurance facilities on acceptable terms, either our net exposures would increase or, if we are unwilling to bear such an increase in exposure, we would have to reduce the level of our underwriting commitments, especially in catastrophe-exposed risks. Either of these potential developments could have a material adverse effect on our financial position, results of operations and cash flows.

## If the companies that provide our reinsurance do not pay all of our claims, we could incur severe losses.

We purchase reinsurance by transferring, or ceding, all or part of the risk we have assumed as a direct insurer to a reinsurance company in exchange for all or part of the premium we receive in connection with the risk. Through reinsurance, we have the contractual right to collect the amount reinsured from our reinsurers. Although reinsurance makes the reinsurer liable to us to the extent the risk is transferred or ceded to the reinsurer, it does not relieve us of our full liability to our policyholders. Accordingly, we bear credit risk with respect to our reinsurers.

We cannot assure that our reinsurers will pay all of our reinsurance claims, or that they will pay our claims on a timely basis. Additionally, catastrophic losses from multiple direct insurers may accumulate within the more concentrated reinsurance market and result in claims that adversely impact the financial condition of such reinsurers and thus their ability to pay such claims. Further, additional adverse developments in the capital markets could affect our reinsurers—ability to meet their obligations to us. If we become liable for risks we have ceded to reinsurers or if our reinsurers cease to meet their obligations to us, because they are in a weakened financial position as a result of incurred losses or otherwise, our financial position, results of operations and cash flows could be materially adversely affected.

23

As a direct insurer, we may have significant exposure for terrorist acts.

To the extent that reinsurers have excluded coverage for terrorist acts or have priced such coverage at rates that we believe are not practical, we, in our capacity as a direct insurer, do not have reinsurance protection and are exposed for potential losses as a result of any terrorist acts. To the extent an act of terrorism is certified by the Secretary of Treasury, we may be covered under the Terrorism Risk Insurance Program Reauthorization Act of 2007 for up to 85% of our losses in 2013, up to the maximum amount set out in the Reauthorization Act. However, any such coverage would be subject to a mandatory deductible of approximately \$136.5 million in 2013.

In some jurisdictions outside of the United States, where we also have exposure to a loss from an act of terrorism, we have limited access to other government programs that may mitigate our exposure. If we become liable for risks that are not covered under the Reauthorization Act, our financial position, results of operations and cash flows could be materially adversely affected. In addition, because interpretation of this law is untested, there may be uncertainty as to how it will be applied to specific circumstances.

#### We may be unsuccessful in competing against larger or more well-established business rivals.

We face competition from other specialty insurance companies, standard insurance companies and underwriting agencies, as well as from diversified financial services companies that are larger than we are and that have greater financial, marketing and other resources than we do. Some of these competitors also have longer experience and more market recognition than we do in certain lines of business. In addition, it may be difficult or prohibitively expensive for us to implement IT systems and processes that are competitive with the systems and processes of these larger companies. We cannot assure that we will maintain our current competitive position in the markets in which we operate, or that we will be able to expand our operations into new markets. If we fail to do so, our results of operations and cash flows could be materially adversely affected.

We invest a significant amount of our assets in securities that have experienced market fluctuations, which may reduce the value of our investment portfolio, reduce investment income or generate realized investment losses.

At December 31, 2012, approximately 90% of our \$7.0 billion investment portfolio was invested in fixed maturity securities. The fair value of these fixed maturity securities and the related investment income fluctuate depending on general economic and market conditions, including volatility in the financial markets and the economy as a whole. For our fixed maturity securities, the fair value generally increases or decreases in an inverse relationship with fluctuations in interest rates and credit spreads, while net investment income realized by us from future investments in fixed maturity securities will generally increase or decrease with interest rates. Mortgage-backed and asset-backed securities may have different net investment income and/or cash flows from those anticipated at the time of investment. These securities have prepayment risk because the timing of cash flows that result from the repayment of principal might occur earlier than anticipated, due to declining interest rates, or extension risk when cash flows may be received later than anticipated because of rising interest rates.

Although 98% of our portfolio is investment grade, all of our fixed maturity securities are subject to credit risk. For mortgage-backed securities, credit risk exists if mortgagors default on the underlying mortgages. During an economic downturn, our state, municipal and non-U.S. sovereign bond portfolios could be subject to a higher risk of default or impairments due to declining tax bases and revenue, notwithstanding the relatively low historical rates of default on these types of obligations. If any of the issuers of our fixed maturity securities suffer financial setbacks, the ratings on the fixed maturity securities could fall (with a concurrent fall in fair value) and, in a worst case scenario, the issuer could default on its financial obligations. If the issuer defaults, we could have realized losses associated with the impairment of the securities.

The impact of fluctuations in the market prices of securities affects our financial statements. Because all of our fixed maturity and equity securities are classified as available for sale, changes in the fair value of these securities are reflected in our other comprehensive income. Similar treatment is not available for liabilities. Therefore, interest rate fluctuations could adversely affect our financial position. The unrealized pretax net investment gain on our available for sale securities was \$436.7 million, \$331.1 million and \$134.7 million at December 31, 2012, 2011 and 2010, respectively.

Since 2008, the financial markets and the economy have been severely affected by various events. This has impacted interest rates and has caused large writedowns in other companies financial instruments either due to the market fluctuations or the impact of the events on the debtors financial condition. Turmoil in the financial markets and the economy, particularly related to potential future ratings downgrade and/or impairment of debt securities of sovereign issuers, could adversely affect the valuation of our investments and cause us to have to record other-than-temporary impairment credit losses on our investments, which could have a material adverse effect on our financial position and results of operations.

#### If rating agencies downgrade our financial strength ratings, our business and competitive position in the industry may suffer.

Ratings have become an increasingly important factor in establishing the competitive position of insurance companies. Our insurance companies are rated by Standard & Poor's Corporation, Fitch Ratings, Moody's Investors Service, Inc. and/or A.M. Best Company, Inc. The financial strength ratings reflect the rating agencies opinions of an insurance company's and insurance holding company's financial strength, operating performance, strategic position and ability to meet its obligations to policyholders and are not evaluations directed to investors. Our ratings are subject to periodic review by those entities, and the continuation of those ratings at current levels cannot be assured. If our ratings are reduced from their current levels, it could affect our ability to compete for high quality business and, thus, our financial position and results of operations could be adversely affected.

We may require additional capital or funds for liquidity in the future, which may not be available or may only be available on unfavorable terms.

Our future capital and liquidity requirements depend on many factors, including our ability to write new business successfully, to establish premium rates and reserves at levels sufficient to cover losses, and to maintain our current line of credit. We may need to raise additional funds through financings or curtail our growth and reduce our assets. Any equity or debt financing, if available at all in periods of stress and volatility in the financial markets, may be on terms that are not favorable to us. In the case of equity financings, dilution to our shareholders could result and, in any case, such securities may have rights, preferences and privileges that are senior to those of our common stock. If we cannot obtain adequate capital or funds for liquidity on favorable terms or at all, our business, results of operations and liquidity could be adversely affected. We may also be pre-empted from making acquisitions.

Standard & Poor s Corporation, Fitch Ratings, Moody s Investors Service, Inc. and A.M. Best Company, Inc. rate our credit strength. If our credit ratings are reduced, it might significantly impede our ability to raise capital and borrow money, which could materially affect our business, results of operations and liquidity.

#### We may be unable to attract and retain qualified employees.

We depend on our ability to attract, retain and provide for the succession of skilled and experienced underwriting talent and other key employees (including our CEO, President/COO, CFO, senior executive officers and executives at our operating companies) who are knowledgeable about our business. Certain of our senior underwriters and other key employees have employment agreements that are for definite terms, and there is no assurance we will retain these employees beyond the current terms of their agreements. If the quality of our underwriting team and other key personnel decreases, we may be unable to maintain our current competitive position in the specialized markets in which we operate and be unable to expand our operations into new markets, which could materially adversely affect our business.

## Our strategy of acquiring other companies and underwriting teams for growth may not succeed.

Our strategy for growth includes growing through acquisitions of insurance industry related companies. This strategy presents risks that could have a material adverse effect on our business and financial performance, including: 1) the diversion of our management s attention, 2) our ability to assimilate the operations and personnel of the acquired companies, 3) the contingent and latent risks associated with the past operations of, and other unanticipated problems arising in, the acquired companies, 4) the need to expand management, administration and operational systems and 5) increased competition for suitable acquisition opportunities and qualified employees.

25

We cannot predict whether we will be able to find suitable acquisition targets, nor can we predict whether we would be able to acquire these additional companies on terms favorable to us or if we will be able to successfully integrate the acquired operations into our business. We do not know if we will realize any anticipated benefits of completed acquisitions or if there will be substantial unanticipated costs associated with new acquisitions. In addition, future acquisitions by us may result in potentially dilutive issuances of our equity securities, the incurrence of additional debt, and/or the recognition of potential impairment of goodwill and other intangible assets. Each of these factors could materially adversely affect our financial position and results of operations.

More recently, our growth has come through hiring underwriting teams focused on new lines of business. While more limited, many of the same risks above apply. Most notably, the diversion of management attention, the assimilation of new personnel and the need to expand management, administration and operational systems are present. Also, because these are new lines of business for which we have limited experience, the results of these new lines could materially adversely affect our financial position and results of operations.

## We are exposed to goodwill impairment risk as part of our business acquisition strategy.

We have recorded goodwill in connection with the majority of our business acquisitions. We are required to perform goodwill impairment tests at least annually and whenever events or circumstances indicate that the carrying value may not be recoverable from estimated future cash flows. As a result of our annual and other periodic evaluations, we may determine that a portion of the goodwill carrying value needs to be written down to fair value, which could materially adversely affect our financial position and results of operations.

We are an insurance holding company and, therefore, may not be able to receive dividends in needed amounts from our insurance company subsidiaries.

In the past, we have had sufficient cash flow from our non-insurance company subsidiaries to meet our corporate cash flow requirements for paying principal and interest on outstanding debt obligations, dividends to shareholders and corporate expenses. More recently, we have relied on, and in the future we may rely on, dividends from our insurance companies to meet these requirements. The payment of dividends by our insurance companies is subject to regulatory restrictions and will depend on the surplus and future earnings of these subsidiaries, as well as the regulatory restrictions. As a result, should our other sources of funds prove to be inadequate, we may not be able to receive dividends from our insurance companies at times and in amounts necessary to meet our obligations, which could materially adversely affect our financial position and liquidity.

#### Because we operate internationally, fluctuations in currency exchange rates may affect our assets and liabilities.

We underwrite insurance coverages that are denominated in a number of foreign currencies, and we establish and maintain our loss reserves for these policies in their respective currencies. Our principal area of exposure relates to fluctuations in exchange rates between the British pound sterling, the Euro and the U.S. dollar. Consequently, a change in the exchange rate between the U.S. dollar and the British pound sterling or the Euro could have a material adverse effect on our financial position, results of operations and cash flows. We hold assets, primarily available for sale fixed maturity securities, denominated in comparable foreign currencies that are intended to economically hedge the foreign currency risk related to these reserves denominated in foreign currencies but there can be no assurances that we will be successful in these efforts.

Our information technology systems or third-party systems that we utilize or access may fail or suffer a loss of security, which could adversely affect our business.

Our business is highly dependent upon the successful and uninterrupted functioning of our computer systems. We rely on these systems to perform actuarial and other modeling functions necessary for writing business, to process our premiums and policies, to process and make claims payments, to establish our loss reserves, and to prepare our management and external financial statements and information. The failure of these systems could interrupt our operations. In addition, in the event of

a disaster such as a natural catastrophe, a blackout, a computer virus, a terrorist attack or war, our systems may be inaccessible for an extended period of time. These systems failures or disruptions could result in a material adverse effect on our business results. We also utilize and/or rely on computer systems developed and maintained by outsourcing relationships and key vendors. Their systems could experience the same risks, which could result in a material adverse effect on our business results.

A security breach of our computer systems could damage our reputation or result in liability. We retain confidential information regarding our business dealings in our computer systems. We may be required to spend significant capital and other resources to protect against security breaches or to alleviate problems caused by such breaches. Despite the implementation of security measures, the infrastructure supporting our computer systems may be vulnerable to physical break-ins, computer viruses, programming errors, attacks by third parties or similar disruptive problems. In addition, we could be subject to liability if hackers were able to penetrate our network security or otherwise misappropriate confidential information. Furthermore, certain of our businesses are subject to compliance with laws and regulations enacted by U.S. federal and state governments, the European Union or other jurisdictions or enacted by various regulatory organizations or exchanges relating to the privacy and security of the information of clients, employees or others. The compromise of personal, confidential or proprietary information could result in remediation costs, legal liability, regulatory action and reputational harm.

If we experience difficulties with outsourcing relationships, our ability to conduct our business might be negatively impacted.

We outsource certain business and administrative functions to third parties and may do so increasingly in the future. If we fail to develop and implement our outsourcing strategies or our third party providers fail to perform as anticipated, we may experience operational difficulties, increased costs and a loss of business that may have a material adverse effect on our results of operations or financial position. By outsourcing certain business and administrative functions to third parties, we may be exposed to enhanced risk of data security breaches. Any breach of data security could damage our reputation and/or result in monetary damages, which, could have a material adverse effect on our results of operations or financial condition.

We may not be able to delay or prevent an inadequate or coercive offer for change in control, and regulatory rules and required approvals might delay or deter a favorable change of control.

Our certificate of incorporation and bylaws do not have provisions that could make it more difficult for a third party to acquire a majority of our outstanding common stock. As a result, we may be more susceptible to an inadequate or coercive offer that could result in a change in control than a company whose charter documents have provisions that could delay or prevent a change in control.

Many state insurance regulatory laws contain provisions that require advance approval by state agencies of any change of control of an insurance company that is domiciled or, in some cases, has substantial business in that state. Control is generally presumed to exist through the ownership of 10% or more of the voting securities of a domestic insurance company or of any company that controls a domestic insurance company. We own, directly or indirectly, all of the shares of stock of insurance companies domiciled in a number of states. Any purchaser of shares of common stock representing 10% or more of the voting power of our common stock will be presumed to have acquired control of our domestic insurance subsidiaries unless, following application by that purchaser, the relevant state insurance regulators determine otherwise. Any transactions that would constitute a change in control of any of our individual insurance subsidiaries would generally require prior approval by the insurance departments of the states in which the insurance subsidiary is domiciled.

One of our insurance subsidiaries is domiciled in the United Kingdom and another in Spain. Insurers in those countries are also subject to change of control restrictions under their individual regulatory frameworks. These requirements may deter or delay possible significant transactions in our common stock or the disposition of our insurance companies to third parties, including transactions that could be beneficial to our shareholders.

27

## Item 1B. Unresolved Staff Comments

None.

#### Item 2. Properties

Our principal and executive offices are located in Houston, Texas, in buildings owned by Houston Casualty Company. We also maintain offices in approximately 50 locations elsewhere in the United States, the United Kingdom, Spain and Ireland. The majority of these additional locations are in leased facilities.

Our major office facilities, with more than 25,000 square feet, are as follows:

Segment		Location	Square feet	Termination date of lease		
U.S. Property & Casualty and	Corporate					
headquarters		Houston, Texas	51,000	Owned		
U.S. Property & Casualty		Houston, Texas	77,000	Owned		
		Mount Kisco, New York	38,000	Owned		
		Wakefield, Massachusetts	34,000	February 28, 2017		
		Dallas, Texas	33,000	August 31, 2013		
		Auburn Hills, Michigan	27,000	May 31, 2017		
Accident & Health		Atlanta, Georgia	40,000	June 30, 2018		
U.S. Surety & Credit		Los Angeles, California	41,000	October 31, 2016		
International		London, England	30,000	December 24, 2015		
Item 3. Legal Proceedings						

## Litigation

We are a party to lawsuits, arbitrations and other proceedings that arise in the normal course of our business. Many of such lawsuits, arbitrations and other proceedings involve claims under policies that we underwrite as an insurer or reinsurer, the liabilities for which, we believe, have been adequately included in our loss reserves. Also, from time to time, we are a party to lawsuits, arbitrations and other proceedings that relate to disputes with third parties, or that involve alleged errors and omissions on the part of our subsidiaries. We have provided accruals for these items to the extent we deem the losses probable and reasonably estimable. Although the ultimate outcome of these matters cannot be determined at this time, based on present information, the availability of insurance coverage and advice received from our outside legal counsel, we believe the resolution of any such matters will not, individually or in the aggregate, have a material adverse effect on our consolidated financial position, results of operations or cash flows.

## Item 4. Mine Safety Disclosures

Not applicable.

#### PART II

Item 5. Market for the Registrant s Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities

#### **Price Range of Common Stock**

Our common stock trades on the New York Stock Exchange under the ticker symbol HCC. The intra-day high and low sales prices for quarterly periods in the last three years, as reported by the New York Stock Exchange, were as follows:

	2012				2011				2010			
	1	High	]	Low	]	High		Low	]	High		Low
First quarter	\$	31.71	\$	26.62	\$	32.00	\$	29.00	\$	29.00	\$	26.29
Second quarter		32.69		29.91		33.12		30.73		28.10		23.85
Third quarter		34.46		30.06		31.90		24.66		26.57		24.10
Fourth quarter		37.65		33.74		30.33		25.32		29.18		25.66

On February 15, 2013, the last reported sales price of our common stock as reported by the New York Stock Exchange was \$39.97 per share.

## **Shareholders**

We have one class of authorized capital stock. On February 15, 2013, there were 125.1 million shares of common stock issued and 100.6 million shares of common stock outstanding held by 615 shareholders of record; however, we estimate there are approximately 56,000 beneficial owners.

#### **Dividend Policy**

Cash dividends declared on a quarterly basis were as follows:

	2	2012	2	2011	2010
First quarter	\$	0.155	\$	0.145	\$ 0.135
Second quarter		0.155		0.145	0.135
Third quarter		0.165		0.155	0.145
Fourth quarter		0.165		0.155	0.145

Beginning in June 1996, we announced a planned quarterly program of paying cash dividends to shareholders. Our Board of Directors may review our dividend policy from time to time, and any determination with respect to future dividends will be made in light of regulatory and other conditions at that time, including our earnings, financial condition, capital requirements, loan covenants and other related factors. Under the terms of our bank loan facility, we are prohibited from paying dividends in excess of an agreed upon maximum amount in any year. That limitation should not affect our ability to pay dividends in a manner consistent with our past practice and current expectations. We presently intend to continue dividend payments in an amount and frequency consistent with our past practice.

#### **Issuer Purchases of Equity Securities**

On September 23, 2011, the Board approved the purchase of up to \$300.0 million of our common stock. On August 23, 2012, the Board approved a new authorization for \$300.0 million (the Plan) and cancelled \$98.0 million remaining under the previous authorization. Purchases under the Plan may be made in the open market or in privately negotiated transactions from time-to-time in compliance with applicable laws, rules and regulations, including Rule 10b-18 under the Securities Exchange Act of 1934, as amended. Purchases under the Plan will be made subject to market and business conditions, the

level of cash generated from our operations, cash required for acquisitions, our debt covenant compliance, and other relevant factors. The Plan does not obligate us to purchase any particular number of shares, has no expiration date, and may be suspended or discontinued at any time at the Board's discretion. Our purchases in the fourth quarter of 2012 were as follows:

	Total number of	Average price paid	Total number of shares purchased as part of publicly announced	Approximate dollar value of shares that may yet be purchased under the plans or
Period	shares purchased	per share	plans or programs	programs
October 1 - October 31, 2012	15,600	\$33.94	15,600	\$286,389,137
November 1 - November 30, 2012	573,338	\$35.72	573,338	\$265,907,563
December 1 - December 31, 2012	434,897	\$37.07	434,897	\$249,784,428
Total	1,023,835		1.023.835	

## **Performance Graphs**

The following graph shows a comparison of cumulative total returns for an investment of \$100.00 made on December 31, 2007 in the common stock of HCC Insurance Holdings, Inc., the Standard & Poor s 500 Index, and the Standard & Poor s 500 Property and Casualty Insurance Index. We previously used the Standard & Poor s Composite 1500 Index and the Standard & Poor s 1500 Multi-Line Insurance Index as comparisons to HCC. The five year total returns for the prior indices are presented in the second graph below. We believe the Standard & Poor s 500 Index and the Standard & Poor s 500 Property and Casualty Insurance Index are more representative of our industry peer group and our size. Both graphs assume that all dividends were reinvested.

## **Total Return to Shareholders**

(includes reinvestment of dividends)

Company/Index	2007	2008	2009	2010	2011	2012
HCC Insurance Holdings, Inc.	\$ 100.00	\$ 95.09	\$ 101.42	\$ 107.15	\$ 103.93	\$ 143.35
S&P 500 Index	100.00	63.00	79.67	91.68	93.61	108.59
S&P 500 P&C Insurance Index	100.00	70.59	79.30	86.39	86.18	103.51

The following graph shows a comparison of cumulative total returns for an investment of \$100.00 made on December 31, 2007 in the common stock of HCC Insurance Holdings, Inc., the Standard & Poor s Composite 1500 Index, and the Standard & Poor s 1500 Multi-Line Insurance Index.

## **Total Return to Shareholders**

(includes reinvestment of dividends)

Company/Index	2007	2008	2009	2010	2011	2012
HCC Insurance Holdings, Inc.	\$ 100.00	\$ 95.09	\$ 101.42	\$ 107.15	\$ 103.93	\$ 143.35
S&P Composite 1500 Index	100.00	63.28	80.52	93.71	95.35	110.76
S&P 1500 Multi-Line Insurance Index	100.00	13.56	17.96	21.96	17.05	21.45

These performance graphs shall not be deemed to be incorporated by reference into our Securities and Exchange Commission filings and should not constitute soliciting material or otherwise be considered filed under the Securities Act of 1933, as amended, or the Securities Exchange Act of 1934, as amended.

31

## Item 6. Selected Financial Data

The selected consolidated financial data shown below has been derived from the Consolidated Financial Statements. All information contained herein should be read in conjunction with the Consolidated Financial Statements and related Notes, the Schedules, and Management s Discussion and Analysis of Financial Condition and Results of Operations included elsewhere in this Report.

		2012	2011 (5)		nded December 2010 (5) s, except per sh	ĺ	2009 (5) ta)		2008 (5)
Revenue									
Net earned premium	\$	2,242,625	\$ 2,127,170		2,041,924	\$	2,037,235	\$	2,007,774
Net investment income		222,634	212,271		203,819		191,965		164,751
Other operating income		30,448	35,590		44,832		82,669		61,985
Net realized investment gain (loss)		31,148	3,653		12,104		12,076		(16,808)
Other-than-temporary impairment credit losses		(1,028)	(4,679)	)	(425)		(5,429)		(11,133)
Total revenue		2,525,827	2,374,005		2,302,254		2,318,516		2,206,569
Expense									
Loss and loss adjustment expense, net		1,305,511	1,399,247		1,213,029		1,215,759		1,211,873
Policy acquisition costs, net		281,201	266,125		255,136		240,679		250,682
Other operating expense		359,060	330,557		322,914		327,363		291,414
Interest expense		25,628	23,070		21,348		16,164		20,362
Total expense		1,971,400	2,018,999		1,812,427		1,799,965		1,774,331
Earnings before income tax expense		554,427	355,006		489,827		518,551		432,238
Income tax expense		163,187	99,763		144,731		164,683		130,118
income tax expense		105,167	99,103		144,731		104,003		130,116
Net earnings	\$	391,240	\$ 255,243	\$	345,096	\$	353,868	\$	302,120
Net earnings attributable to unvested restricted stock		(6,982)	(3,864)	)	(3,926)		(1,928)		(449)
Net earnings attributable to common stock	\$	384,258	\$ 251,379	\$	341,170	\$	351,940	\$	301,671
Earnings per common share									
Basic	\$	3.84	\$ 2.31	\$	3.00	\$	3.14	\$	2.63
Diluted	\$	3.83	\$ 2.30	\$	2.99	\$	3.11	\$	2.61
Weighted average shares outstanding									
Basic		100,176	109,051		113,863		112,200		114,848
		,							
Diluted		100,456	109,240		114,077		113,058		115,463
Cash dividends declared, per share	\$	0.64	\$ 0.60	\$	0.56	\$	0.52	\$	0.47
Gross written premium	\$	2,784,073	\$ 2,649,126	5 \$	2,578,908	\$	2,559,791	\$	2,498,763
Net written premium	\$	2,253,396	\$ 2,182,158		2,026,197	\$	2,046,289	\$	2,060,618
<u>F</u>	,	, ,	 ,,	7	,. ~,-~,	-	, ,	-	,,

Edgar Filing: HCC INSURANCE HOLDINGS INC/DE/ - Form 10-K

Net loss ratio (2)	58.2 %	65.8 %	59.4 %	59.7 %	60.4 %
Expense ratio (3)(4)	25.4	25.3	25.6	24.9	25.4
Combined ratio (4)	83.6 %	91.1 %	85.0 %	84.6 %	85.8 %

		2012		2011 (5)	De	ecember 31, 2010 (5)		2009 (5)		2008 (5)
				(in thousa	ands,	except per sha				
Balance sheet data										
Total investments	\$	6,950,398	\$	6,049,750	\$	5,687,095	\$	5,456,229	\$	4,804,283
Premium, claims and other receivables		549,725		688,732		635,867		600,332		770,823
Reinsurance recoverables		1,071,222		1,056,068		1,006,855		1,016,411		1,054,950
Ceded unearned premium		256,988		222,300		278,663		270,436		234,375
Goodwill		885,860		872,814		821,648		822,006		858,849
		,		,		,		,		,
Total assets	\$	10,267,807	\$	9,597,278	\$	9,036,107	\$	8,806,416	\$	8,304,025
- 0 000	-	,,	-	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	-	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	-	0,000,000		0,000,000
Loss and loss adjustment expense payable		3,767,850		3,658,317		3,471,858		3,492,309		3,415,230
Reinsurance, premium and claims payable		294,621		366,499		345,730		337,257		527,476
Unearned premium		1,069,956		1,031,034		1,045,877		1,044,747		977,426
Notes payable		583,944		478,790		298,637		298,483		343,649
•										
Shareholders equity	\$	3,542,612	\$	3,273,982	\$	3,278,400	\$	3,013,151	\$	2,621,991
Similarion equity	Ψ	0,0 .2,012	Ψ	0,270,202	Ψ	2,270,100	Ψ	0,010,101	Ψ	2,021,>>1
Dealers I and I am (1)	ф	25.10	<b>ሰ</b>	21.45	ф	20.52	φ	26.42	ф	22.11
Book value per share (1)	\$	35.10	\$	31.45	\$	28.52	\$	26.42	\$	23.11
Shares outstanding		100,928		104,101		114,968		114,051		113,444

- (1) Calculated by dividing outstanding shares into total shareholders equity.
- (2) Calculated by dividing net incurred loss and loss adjustment expense by net earned premium.
- (3) Calculated by dividing segment underwriting expense by segment revenue.
- (4) 2011 2008 adjusted to reflect our exit from two lines of business previously included in our Accident & Health segment. See Note 12, Segments to the Consolidated Financial Statements.
- (5) We adjusted certain prior period amounts to reflect our adoption of a new accounting standard in 2012. See Note 1, General Information and Significant Accounting and Reporting Policies Accounting Guidance Adopted in 2012 to the Consolidated Financial Statements. Adoption of this standard impacted our consolidated financial statements, as follows:

	Years ended December 31,							
	2011	2010	2009	2008				
		(increase (decreas						
Statement of earnings data								
Policy acquisition costs, net	\$ (62,009)	\$ (66,910)	\$ (67,875)	\$ (57,905)				
Other operating expense	62,009	66,910	67,875	57,905				

	December 31,					
	2011	2010	2009	2008		
	(dec	rease in thousands,	except per share da	ata)		
Balance sheet data						
Total assets (deferred policy acquisition costs)	\$ (27,975)	\$ (27,975)	\$ (27,975)	\$ (27,975)		

Shareholders equity (retained earnings)	(18,032)	(18,032)	(18,032)	(18,032)
Book value per share	\$ (0.17)	\$ (0.15)	\$ (0.16)	\$ (0.16)

## Item 7. Management s Discussion and Analysis of Financial Condition and Results of Operations

The following Management s Discussion and Analysis should be read in conjunction with the Selected Financial Data and the Consolidated Financial Statements and related Notes.

# **Overview**

We are a specialty insurance group with offices in the United States, the United Kingdom, Spain and Ireland, transacting business in approximately 180 countries. Our shares trade on the New York Stock Exchange and closed at \$39.97 on February 15, 2013, resulting in market capitalization of \$4.0 billion.

We underwrite and manage a variety of largely non-correlated specialty insurance products through five insurance underwriting segments and our Investing segment. Our insurance underwriting segments are U.S. Property & Casualty, Professional Liability, Accident & Health, U.S. Surety & Credit and International. We market our insurance products through a network of independent agents and brokers, through managing general agents owned by the company, and directly to consumers. In addition, we assume insurance written by other insurance companies.

Our organization is focused on generating consistent, industry-leading combined ratios. We concentrate our insurance writings in selected specialty lines of business in which we believe we can achieve meaningful underwriting profit. We rely on experienced underwriting personnel and our access to and expertise in the reinsurance marketplace to limit or reduce risk. By focusing on underwriting profitability, we are able to accomplish our primary objectives of maximizing net earnings and growing book value per share.

Key facts about our consolidated group as of and for the year ended December 31, 2012 are as follows:

We had consolidated shareholders equity of \$3.5 billion, with a book value per share of \$35.10.

We generated net earnings of \$391.2 million, or \$3.83 per diluted share.

We produced total revenue of \$2.5 billion, of which 89% related to net earned premium and 9% related to net investment income.

We recognized gross losses of \$84.8 million and net losses, after reinsurance and reinstatement premium, of \$52.8 million from accident year catastrophes, the largest being Superstorm Sandy, mainly in our International segment.

Our net loss ratio was 58.2% and our combined ratio was 83.6%.

We recorded net favorable loss development of \$70.0 million.

Our debt to capital ratio was 14.2%.

We purchased \$178.7 million of our common stock at an average cost of \$32.09 per share. At year-end, we had \$249.8 million remaining under our current \$300.0 million share buyback authorization.

We increased our regular quarterly cash dividend to \$0.165 per share, marking the 16<sup>th</sup> consecutive year of increases in our dividend. We declared dividends of \$0.64 per share and paid \$64.3 million of dividends in 2012.

The following sections discuss our key operating results. The reason for any significant variations between 2011 and 2010 are the same as those discussed for variations between 2012 and 2011, unless otherwise noted. Amounts in tables are in thousands, except for earnings per share, percentages, ratios and number of employees. We adjusted certain prior period amounts to reflect our adoption of a new accounting standard in 2012 (see Note 1, General Information and Significant Accounting and Reporting Policies Accounting Guidance Adopted in 2012 to the Consolidated Financial Statements). We also adjusted all prior segment data to reflect our exit from two lines of business previously included in our Accident & Health segment (see Note 12, Segments to the Consolidated Financial Statements).

# **Results of Operations**

Our results and key metrics for the past three years were as follows:

	2012	2011		2010
Net earnings	\$ 391,240	\$ 255,243	\$	345,096
Earnings per diluted share	\$ 3.83	\$ 2.30	\$	2.99
Net loss ratio	58.2 %	65.8 %		59.4 %
Expense ratio*	25.4	25.3		25.6
Combined ratio*	83.6 %	91.1 %		85.0 %

Our results include the impact of catastrophic events around the world, including these major events: 1) 2012 Superstorm Sandy and United States storms, 2) 2011 Japan earthquake and tsunami, Hurricane Irene, New Zealand earthquakes, United States tornados, Denmark storms and Thailand floods and 3) 2010 Chile earthquake. These losses primarily impacted our International and U.S. Property & Casualty segments. We reinsure a portion of our exposure to catastrophic events, although we incur some additional cost for reinstatement premium to continue our reinsurance coverage for future loss events. The following table summarizes our accident year catastrophe losses, as well as the impact on our net earnings and key metrics.

	2012	2011	2010
Gross losses	\$ 84,751	\$ 175,468	\$ 44,042
Net losses	\$ 52,390	\$ 103,907	\$ 22,500
Reinstatement premium, net	401	14,008	(1,154)
Total net catastrophe losses	\$ 52,791	\$ 117,915	\$ 21,346
Impact of net catastrophe losses on:			
Net earnings per diluted share	\$ (0.34)	\$ (0.70)	\$ (0.12)
Net loss ratio (percentage points)	2.3 %	5.3 %	1.1 %
Combined ratio (percentage points)	2.4 %	5.4 %	1.1 %

We recognized net favorable loss development of \$70.0 million in 2012, which included \$21.4 million related to prior year catastrophes, compared to net adverse development of \$10.1 million in 2011 and net favorable development of \$22.7 million in 2010. See the Segment Operations section below for discussion of the impact of the catastrophe losses and the net loss development on each of our insurance underwriting segments.

# Revenue

We generate our revenue from five primary sources:

<sup>\* 2011</sup> and 2010 adjusted to reflect 2012 change in Exited Lines.

risk-bearing earned premium produced by our insurance underwriting segments,

investment income earned on our consolidated investment portfolio by our Investing segment,

fee and commission income received from third party insurers for premium produced for them by our underwriting agencies,

35

transaction-based revenues, primarily related to residual value and mortgage reinsurance products in our U.S. Property & Casualty segment, and

realized investment gains and losses related to our investment portfolio.

Total revenue increased \$151.8 million in 2012, compared to 2011, primarily due to higher net earned premium, net investment income and net realized investment gains. Total revenue increased \$71.8 million in 2011, compared to 2010, primarily due to higher net earned premium and net investment income, offset by lower other operating income and net realized investment gains.

Gross written premium, net written premium and net earned premium are detailed below by segment.

	2012	2011	2010
U.S. Property & Casualty	\$ 614,694	\$ 540,436	\$ 538,475
Professional Liability	539,383	562,503	596,291
Accident & Health	835,796	757,097	707,103
U.S. Surety & Credit	221,468	226,312	226,866
International	531,167	517,383	453,478
Exited Lines	41,565	45,395	56,695
Total gross written premium	\$ 2,784,073	\$ 2,649,126	\$ 2,578,908
U.S. Property & Casualty	\$ 383,938	\$ 367,296	\$ 328,821
Professional Liability	378,138	412,262	401,562
Accident & Health	835,008	756,539	706,747
U.S. Surety & Credit	195,904	208,859	209,373
International	419,155	391,819	324,344
Exited Lines	41,253	45,383	55,350
Total net written premium	\$ 2,253,396	\$ 2,182,158	\$ 2,026,197
U.S. Property & Casualty	\$ 354,050	\$ 333,410	\$ 339,513
Professional Liability	394,687	410,816	425,226
Accident & Health	831,827	758,270	705,408
U.S. Surety & Credit	207,955	210,535	199,908
International	412,853	368,748	316,186
Exited Lines	41,253	45,391	55,683
Total net earned premium	\$ 2,242,625	\$ 2,127,170	\$ 2,041,924

The 2012 and 2011 growth in premium from our insurance underwriting segments occurred primarily in: 1) the U.S. Property & Casualty segment, from new business lines started in 2011 and increased public risk, residual value and other premium; 2) the Accident & Health segment, from the growth of our medical stop-loss product and 3) the International segment, from new business and price increases in our energy and property treaty lines of business. See the Segment Operations section below for further discussion of the relationship and changes in premium revenue within each insurance segment.

Net investment income, which is included in our Investing segment, increased 5% in 2012 and 4% in 2011 due to growth in our investment portfolio, partially offset by the effect of reduced yields. Our fixed maturity securities portfolio increased 7% in 2012 and 13% in 2011, from \$5.2 billion at December 31, 2010 to \$5.9 billion at December 31, 2011 and \$6.3 billion at December 31, 2012. In addition, we added publicly traded equity securities to our portfolio in 2012 and held \$284.6 million at December 31, 2012. The growth in investments resulted primarily from cash flow from operations and an increase of \$105.6 million in the net unrealized gain on our available for sale securities during 2012. Our investment expense increased in 2012 due to growth in the portfolio and management expenses for the equity securities.

36

Our other operating income primarily consists of fee and commission income related to third party agency and broker commissions and income from two financial instruments. In 2010, we terminated one of these contracts and recognized \$8.0 million of revenue, which was included in our U.S. Property & Casualty segment.

## Loss and Loss Adjustment Expense

We incur expenses for insurance claims paid or payable to policyholders, as well as the potential liability for incurred but not reported claims, and the expense to adjust and settle all claims (collectively referred to as loss and loss adjustment expense). Our net loss ratio is the percentage of our loss and loss adjustment expense divided by our net earned premium in each year.

Loss development represents an increase or decrease in estimates of ultimate losses related to business written in prior accident years. Such increases or decreases are recorded as loss and loss adjustment expense in the current reporting year. Favorable development means the original ultimate loss estimate was higher than the current estimate. Adverse development means the current ultimate loss estimate is higher than the original estimate. Loss development occurs as we review our loss exposure with our actuaries, increasing or decreasing estimates of our ultimate losses as a result of such reviews and as losses are finally settled or claims exposure changes.

The tables below detail our net loss and loss adjustment expense, the amount of net loss development included in our net loss and loss adjustment expense, and our net loss ratios on a consolidated basis and for our segments.

	2012	2011	2010
U.S. Property & Casualty	\$ 209,286	\$ 201,017	\$ 191,108
Professional Liability	229,873	328,503	265,465
Accident & Health	601,076	552,292	506,994
U.S. Surety & Credit	38,535	52,206	52,940
International	189,410	233,879	143,412
Exited Lines	37,331	31,350	53,110
Net loss and loss adjustment expense	\$ 1,305,511	\$ 1,399,247	\$ 1,213,029
Net (favorable) adverse loss development			
U.S Property & Casualty	\$ 2,321	\$ (3,145)	\$ (15,891)
Professional Liability	(25,897)	47,084	9,624
Accident & Health	(10,511)	(1,324)	1,374
U.S. Surety & Credit	(25,377)	(11,300)	(7,181)
International	(10,084)	(13,830)	(22,277)
Exited Lines	(463)	(7,338)	11,688
Total net (favorable) adverse loss development	(70,011)	10,147	(22,663)
Accident year catastrophe losses	52,390	103,907	22,500
All other net loss and loss adjustment expense	1,323,132	1,285,193	1,213,192
Net loss and loss adjustment expense	\$ 1,305,511	\$ 1,399,247	\$ 1,213,029
U.S. Property & Casualty	59.1 %	60.3 %	56.3 %
Professional Liability	58.2	80.0	62.4
Accident & Health	72.3	72.8	71.9
U.S. Surety & Credit	18.5	24.8	26.5
International	45.9	63.4	45.4
Consolidated net loss ratio	58.2 %	65.8 %	59.4 %
Consolidated accident year net loss ratio	61.5 %	65.3 %	60.4 %

Loss and loss adjustment expense decreased 7% in 2012, compared to an increase of 15% in 2011. The 2012 decrease primarily related to: 1) net favorable loss development in 2012, compared to net adverse development in 2011, 2) lower

accident year catastrophe losses in 2012 and 3) a slightly lower accident year loss ratio, excluding catastrophes, in 2012. The 2011 increase was driven by: 1) higher accident year catastrophe losses, primarily in the International segment and 2) an increase in reserves in 2011 to reflect a higher ultimate loss ratio for accident year 2011 for our diversified financial products (DFP) line of business in the Professional Liability segment. Our accident year net loss ratio was higher in 2011 due to the catastrophe losses and increased DFP reserves in that year. Excluding catastrophes, our accident year net loss ratio was 59.1% for 2012, 60.0% for 2011 and 59.4% for 2010. See the Segment Operations section below for additional discussion of the changes in our loss and loss adjustment expense, net development and net loss ratios for each segment.

Our net paid loss ratio is the percentage of losses paid, net of reinsurance, divided by net earned premium for the year. The table below provides a reconciliation of our consolidated reserves for loss and loss adjustment expense payable, net of reinsurance ceded, the amount of our paid claims, and our net paid loss ratio.

	2012	2011	2010
Net reserves for loss and loss adjustment expense			
payable at beginning of year	\$ 2,683,483	\$ 2,537,772	\$ 2,555,840
Net reserve additions from acquired businesses	14,705	6,261	8,110
Foreign currency adjustment	18,449	(6,108)	(21,127)
Net loss and loss adjustment expense	1,305,511	1,399,247	1,213,029
Net loss and loss adjustment expense payments	(1,272,345)	(1,253,689)	(1,218,080)
Net reserves for loss and loss adjustment expense payable at end of year	\$ 2,749,803	\$ 2,683,483	\$ 2,537,772
Net paid loss ratio	56.7 %	58.9 %	59.7 %

The amount of claims paid fluctuates year-over-year due to our mix of business, the timing of claims settlement and catastrophic events. Our net paid loss ratio decreased slightly in both 2012 and 2011 due to offsetting changes in the amount of claims paid across our different lines of business, such that our net loss payments have increased at a slower rate than our net earned premium. We commuted certain loss reserves on large contracts included in our Exited Lines for \$27.5 million in 2012 and \$26.7 million in 2011. The commutations had no material effect on net earnings but increased our net paid loss ratios by 1.2 and 1.3 percentage points in 2012 and 2011, respectively.

## **Policy Acquisition Costs**

Policy acquisition costs relate to direct costs we incur to issue insurance policies, including commissions, premium taxes and compensation of our underwriters. The percentage of policy acquisition costs to net earned premium was 12.5% in all three years. We record profit commissions due from reinsurers as an offset to policy acquisition costs, which impacted our policy acquisition cost percentages as follows:

	2012			2011		2010	
Profit commissions	\$	10,227	\$	17,194	\$	1,594	
Impact of profit commissions (percentage points)		0.5 %		0.8 %		0.1 %	
After excluding profit commissions, the difference between years primarily relates to changes in the mix of business.							

# Other Operating Expense

Other operating expense increased 9% in 2012 and 2% in 2011. In 2012, 61% of our other operating expense related to compensation and benefits for our 1,870 employees, compared to 62% in 2011 and 61% in 2010. The 2012 increase in other operating expense was primarily due to increased compensation expense, including higher bonus expense directly related to higher pretax earnings in 2012, and the year-over-year fluctuation in foreign currency benefit/expense. The 2011 increase related to higher compensation and benefits and information technology expense. We recognized foreign currency expense of \$6.2 million in 2012, compared to a benefit of \$1.1 million in 2011 and expense of \$1.6 million in 2010, primarily related to fluctuations in the British pound sterling.

38

Other operating expense included \$13.2 million, \$12.4 million and \$13.6 million of stock-based compensation expense in 2012, 2011 and 2010, respectively. Stock-based compensation expense was lower in 2012 and 2011 due to the timing of vesting and forfeitures of awards. In 2012, we granted \$11.2 million of restricted stock awards and units, with a weighted-average life of 3.2 years. At December 31, 2012, there was approximately \$24.8 million of total unrecognized compensation expense related to unvested options and restricted stock awards and units that is expected to be recognized over a weighted-average period of 3.0 years. In 2013, we expect to recognize \$9.9 million of expense for all stock-based awards outstanding at year-end 2012.

## Interest Expense

Interest expense on debt and short-term borrowings was \$25.6 million, \$23.1 million and \$21.3 million in 2012, 2011 and 2010, respectively. Our interest expense has increased due to a higher amount of outstanding borrowings on our \$600.0 million Revolving Loan Facility, primarily to fund purchases of our common stock. Interest expense included \$19.3 million per year for our Senior Notes.

# Income Tax Expense

Our income taxes are due to U.S. Federal, state, local and foreign jurisdictions. Our effective income tax rate was 29.4% for 2012, compared to 28.1% for 2011 and 29.5% for 2010. The higher effective rates in 2012 and 2010 are due to the relationship of pretax income and tax-exempt investment income. Our pretax income was substantially higher in 2012 and 2010 than in 2011, whereas our tax-exempt investment income increased slightly each year. The lower effective rate in 2011 related to the increased benefit from tax-exempt investment income relative to a lower pretax income base.

## **Segment Operations**

Each of our insurance segments bears risk for insurance coverage written within its portfolio of insurance products. Each segment generates income from premium written by our underwriting agencies, through third party agents and brokers, or on a direct basis. The insurance segments also write facultative or individual account reinsurance, as well as treaty reinsurance business. In some cases, we purchase reinsurance to limit the segments net losses from both individual policy losses and multiple policy losses from catastrophic risks. Our segments maintain disciplined expense management and a streamlined management structure, which results in favorable expense ratios.

A description of the type of products, distribution channels, risk exposure and other key facts about our five insurance underwriting segments is included in the Segment and Geographic Information section of Item 1, Business. The following provides operational information about our five insurance underwriting segments and our Investing segment.

## U.S. Property & Casualty Segment

The following tables summarize the operations of the U.S. Property & Casualty segment.

	2012	2011	2010
Net earned premium	\$ 354,050	\$ 333,410	\$ 339,513
Other revenue	18,865	23,951	31,201
Segment revenue	372,915	357,361	370,714
Loss and loss adjustment expense, net	209,286	201,017	191,108
Other expense	116,398	110,184	103,229
Segment expense	325,684	311,201	294,337
Segment pretax earnings	\$ 47,231	\$ 46,160	\$ 76,377

Table of Contents						
		2012		2011		2010
Net loss ratio		59.1 %		60.3 %		56.3 %
Expense ratio		31.2		30.8		27.8
Combined ratio		90.3 %		91.1 %		84.1 %
Aviation	\$	116,236	\$	113,341	\$	115,952
E&O		61,976		73,666		95,275
Public Risk		65,281		50,440		46,409
Other		110,557		95,963		81,877
Total net earned premium	\$	354,050	\$	333,410	\$	339,513
		56.2.0		(2.7.0)		55.0.0
Aviation E&O		56.2 % 70.9		63.7 % 70.8		55.0 % 79.2
Public Risk		94.1		70.8 79.8		61.8
Other		34.9		37.9		28.4
Other		34.9		31.9		20.4
Total net loss ratio		59.1 %		60.3 %		56.3 %
	Φ.	144 601	Φ.	154.002	ф	162.520
Aviation	\$	144,621	\$	154,903	\$	162,539
E&O Public Risk		60,639		68,846		81,567
		85,857		73,168		64,802
Other		323,577		243,519		229,567
Total gross written premium	\$	614,694	\$	540,436	\$	538,475
Aviation	\$	112,712	\$	117,333	\$	110,539
E&O	Φ	58,066	φ	67,606	φ	81,443
Public Risk		69,081		58,096		46,844
Other		144,079		124,261		89,995
Total net written premium	\$	383,938	\$	367,296	\$	328,821

Our U.S. Property & Casualty segment pretax earnings increased 2% in 2012 due to higher net earned premium and a lower net loss ratio. The segment s pretax earnings decreased 40% in 2011 primarily due to: 1) lower net earned premium, 2) a reduced amount of favorable development in 2011 compared to 2010, 3) \$6.2 million of catastrophe losses in 2011, 4) higher operating expenses and 5) the effect of a \$5.0 million gain in 2010 related to termination of a derivative contract.

Net earned premium was higher in 2012 due to \$14.3 million of additional premium from our new technical property, primary casualty and excess casualty underwriting teams, as well as increases in aviation, public risk, contingency, residual value and other premium. Premium grouped in Other includes numerous types of specialty insurance products, including the technical property, primary casualty and excess casualty lines of business. These new teams wrote \$57.0 million of gross premium in 2012, compared to \$16.7 million in 2011 and a minimal amount in 2010. In 2011 and again in 2012, we wrote less premium in some lines of business, particularly aviation and E&O, due to continued competition. Our public risk premium has grown primarily due to increased participation in one particular area of this business, as well as higher retention of the business beginning in 2011. Changes in the segment s net written premium relative to gross written premium are due to changes in timing and the amount of our reinsurance programs.

The segment experienced accident year net catastrophe losses of \$11.3 million in 2012, compared to \$6.2 million in 2011, of which \$7.0 million and \$5.0 million, respectively, related to our public risk line of business. The segment had net adverse loss development of \$2.3 million in 2012, compared to net favorable development of \$3.1 million in 2011 and \$15.9 million

40

in 2010. In 2012, the segment experienced favorable development in aviation and various lines of business included in Other, which was more than offset by adverse development in the E&O and public risk lines of business. The 2011 net favorable development primarily related to offsetting favorable and adverse loss development for products grouped in Other. The 2010 net favorable loss development primarily related to an assumed quota share contract that is in runoff, as well as aviation, public risk, and smaller product lines included in Other. Aviation experienced higher 2011 accident year losses and E&O experienced higher 2010 accident year losses, as well as adverse loss development in 2010 related to the 2006 2009 underwriting years.

The segment s expense ratio was higher in 2012 and 2011, primarily due to increasing compensation costs. In 2010, we terminated our interest in a derivative contract, which generated \$8.0 million of other revenue and \$3.0 million of other direct expenses in that year. The segment s remaining other revenue relates to fee and commission income earned by our agencies from third party insurance companies.

## **Professional Liability Segment**

The following tables summarize the operations of the Professional Liability segment.

	2012	2011		2010
Net earned premium	\$ 394,687	\$ 410,816	\$	425,226
Other revenue	731	912	·	981
Segment revenue	395,418	411,728		426,207
Loss and loss adjustment expense, net	229,873	328,503		265,465
Other expense	66,721	59,036		74,524
Segment expense	296,594	387,539		339,989
Segment pretax earnings	\$ 98,824	\$ 24,189	\$	86,218
Net loss ratio	58.2 %	80.0 %		62.4 %
Expense ratio	16.9	14.3		17.5
Combined ratio	75.1 %	94.3 %		79.9 %
U.S. D&O	\$ 332,661	\$ 359,178	\$	377,868
International D&O	62,026	51,638		47,358
Total net earned premium	\$ 394,687	\$ 410,816	\$	425,226
U.S. D&O	64.6 %	90.3 %		62.6 %
International D&O	24.2	8.2		60.8
Total net loss ratio	58.2 %	80.0 %		62.4 %
U.S. D&O	\$ 424,099	\$ 453,669	\$	498,331
International D&O	115,284	108,834		97,960
Total gross written premium	\$ 539,383	\$ 562,503	\$	596,291

U.S. D&O International D&O	\$ 311,576 66,562	\$ 347,834 64,428	\$ 362,255 39,307
Total net written premium	\$ 378,138	\$ 412,262	\$ 401,562

## **Table of Contents**

The Professional Liability segment pretax earnings increased \$74.6 million in 2012, compared to 2011, due to an improved accident year loss ratio and changes in loss development. Segment earnings decreased in 2011, compared to 2010, due to lower net earned premium and net adverse loss development, partially offset by increased income related to profit commissions due from reinsurers.

Gross written premium decreased 4% in 2012, primarily due to reduced writings in our DFP line of business (included in U.S. D&O) as we re-underwrote the DFP book of business in 2012. Gross written premium decreased 6% in 2011 because we wrote less D&O business in the United States due to pricing competition. Net written premium fluctuated year-over-year due to a change in our reinsurance program in both years.

The segment had net favorable loss development of \$25.9 million in 2012, compared to net adverse development of \$47.1 million in 2011 and \$9.6 million in 2010. The 2012 development consisted of \$9.0 million in U.S. D&O and \$16.9 million in International D&O. The 2012 development related to lower than expected reported loss development in underwriting years 2003 2006, partially offset by higher expected losses in the 2008 underwriting year. The 2011 and 2010 development primarily related to our DFP line of business, which provides coverage for private equity partnerships, hedge funds, investment managers and similar groups. In 2011, DFP recorded \$104.2 million of adverse development, as well as \$37.3 million of additional losses related to our increase in the ultimate loss ratio for accident year 2011. These reserve changes resulted primarily from revised assumptions with regards to the frequency and severity of claims in the 2008 2011 accident years. Our U.S. D&O and International D&O lines of business had favorable development of \$32.2 million and \$24.9 million, respectively, in 2011, which partially offset the adverse development from DFP. The favorable D&O development related to lower than expected reported loss development in accident years 2002 2005.

U.S. D&O s 2012 net loss ratio includes the impact of using DFP s higher ultimate loss ratio in 2012 for DFP s underwriting year 2011 premium that earned in 2012. The 2011 net loss ratio for U.S. D&O included the impact of DFP s adverse development, partially offset by the favorable development for the U.S. D&O line of business. International D&O s lower loss ratios in 2012 and 2011, compared to 2010, directly related to favorable development in those years.

The fluctuations in the expense ratio primarily related to profit commissions of \$5.1 million in 2012 and \$13.5 million in 2011, recognized in conjunction with the favorable development in those years. The profit commissions, which offset the segment s other expense, reduced the 2012 and 2011 expense ratio by 1.3 and 3.3 percentage points, respectively. There were minimal profit commissions in 2010.

42

# Accident & Health Segment

The following tables summarize the operations of the Accident & Health segment.

		2012	2 2011		2010	
Net earned premium	\$	831,827	\$	758,270	\$	705,408
Other revenue	Ψ	4,918	Ψ	4,684	Ψ	3,872
Segment revenue		836,745		762,954		709,280
Loss and loss adjustment expense, net Other expense		601,076 122,232		552,292 116,336		506,994 110,942
Other expense		122,232		110,550		110,742
Segment expense		723,308		668,628		617,936
Segment pretax earnings	\$	113,437	\$	94,326	\$	91,344
Net loss ratio		72.3 %		72.8 %		71.9 %
Expense ratio		14.6		15.2		15.6
Emperior Fundo		11.0		13.2		13.0
Combined ratio		86.9 %		88.0 %		87.5 %
Medical Stop-loss	\$	776,965	\$	703,619	\$	654,335
Other		54,862		54,651		51,073
Total net earned premium	\$	831,827	\$	758,270	\$	705,408
M 12 10 1		50 5 e		<b>545</b> 66		<b>50</b> 6 8
Medical Stop-loss		73.7 %		74.5 %		73.6 %
Other		52.1		51.8		49.4
Total net loss ratio		72.3 %		72.8 %		71.9 %
Medical Stop-loss	\$	777,351	\$	703,814	\$	654,335
Other	·	58,445	·	53,283	·	52,768
Total gross written premium	\$	835,796	\$	757,097	\$	707,103
Medical Stop-loss	\$	776,965	\$	703,619	\$	654,335
Other		58,043		52,920		52,412
Total net written premium	\$	835,008	\$	756,539	\$	706,747

The Accident & Health segment pretax earnings increased 20% in 2012 and 3% in 2011. These increases directly related to higher net earned premium in our medical stop-loss product line and the impact of favorable loss development in 2012. Medical stop-loss premium increased in 2012 and 2011 due to growth in new business and rate increases on renewal business, which were in line with medical loss cost trends.

The segment had favorable loss development of \$10.5 million and \$1.3 million in 2012 and 2011, respectively, compared to adverse development of \$1.4 million in 2010. The 2012 development primarily related to favorable claims activity in the medical stop-loss product line for the 2011 underwriting year.

The 2011 and 2010 information shown above has been adjusted to reflect our exit from two lines of business in 2012. See Note 12, Segments to the Consolidated Financial Statements.

# U.S. Surety & Credit Segment

The following tables summarize the operations of the U.S. Surety & Credit segment.

		2012		2011		2010
Net earned premium	\$	207,955	\$	210,535	\$	199,908
Other revenue		843		1,247		580
Segment revenue		208,798		211,782		200,488
Loss and loss adjustment expense, net		38,535		52,206		52,940
Other expense		113,619		113,932		109,685
Segment expense		152,154		166,138		162,625
Segment pretax earnings	\$	56,644	\$	45,644	\$	37,863
Net loss ratio		18.5 %		24.8 %		26.5 %
Expense ratio		54.4		53.8		54.7
· ·						
Combined ratio		72.9 %		78.6 %		81.2 %
Surety	\$	158,711	\$	164,879	\$	160,373
Credit		49,244		45,656		39,535
Total net earned premium	\$	207,955	\$	210,535	\$	199,908
Surety		16.6 %		20.6 %		22.8 %
Credit		24.9		40.0		41.5
Total net loss ratio		18.5 %		24.8 %		26.5 %
Surety	\$	159,159	\$	169,237	\$	171,595
Credit	Ψ	62,309	Ψ	57,075	Ψ	55,271
		,		ŕ		,
Total gross written premium	\$	221,468	\$	226,312	\$	226,866
Compte	\$	144,573	¢	158,116	¢	164,764
Surety Credit	Ф	51,331	\$	50,743	\$	44,609
Civili		31,331		50,175		77,009
Total net written premium	\$	195,904	\$	208,859	\$	209,373

Our U.S. Surety & Credit segment pretax earnings increased 24% in 2012, compared to 2011, due to a higher amount of favorable loss development in 2012, partially offset by a decrease in net earned premium. Segment earnings increased 21% in 2011, compared to 2010, primarily due to higher net earned premium.

Gross written premium for our surety line of business decreased in 2012, primarily due to competition and economic conditions impacting the construction industry. This reduction was partially offset by growth in premium in our credit line of business. In 2011, increased pricing for commercial surety bonds written by a company we acquired in 2009 contributed to the growth in gross written premium. Our credit premium

has grown due to improved market pricing following the 2008 world-wide credit market crisis.

The segment had favorable loss development of \$25.4 million in 2012, compared to \$11.3 million in 2011 and \$7.2 million in 2010. The 2012 development consisted of \$18.0 million for surety and \$7.4 million for credit. In all three years, the favorable development related to lower than expected reported loss development in both our surety and credit product lines.

The expense ratio was slightly higher in 2012 due to a decrease in net earned premium, and lower in 2011 as growth in expenses was more than offset by higher net earned premium.

44

# International Segment

The following tables summarize the operations of the International segment.

		2012		2011		2010
Net earned premium	\$	<b>2012</b> 412,853	\$	<b>2011</b> 368,748	\$	316,186
Other revenue	Ф		Ф		Ф	
Other revenue		5,005		5,309		7,344
Compant royanya		117 050		274.057		222 520
Segment revenue		417,858		374,057		323,530
		100 410		222.070		1.42.412
Loss and loss adjustment expense, net		189,410		233,879		143,412
Other expense		146,807		136,750		120,956
0		226 217		270 (20		264.269
Segment expense		336,217		370,629		264,368
		0.1 < 1.1	Φ.	2.420		<b>7</b> 0.47 <b>2</b>
Segment pretax earnings	\$	81,641	\$	3,428	\$	59,162
Net loss ratio		45.9 %		63.4 %		45.4 %
Expense ratio		35.1		36.6		37.4
						2,11
Combined ratio		81.0 %		100.0 %		82.8 %
		01.0 /6		100.0 /6		02.0 %
Energy	\$	85,764	\$	66,512	\$	52,671
Property Treaty		100,565		90,912		47,594
Liability		76,484		81,339		81,887
Surety & Credit		71,378		73,832		69,264
Other		78,662		56,153		64,770
m . 1	Φ.	412.052	Ф	260.740	ф	217.107
Total net earned premium	\$	412,853	\$	368,748	\$	316,186
Energy		27.1 %		35.7 %		22.2 %
Property Treaty		24.4		80.0		58.2
Liability		33.1		34.0		43.3
Surety & Credit		122.6		56.6		41.7
Other		36.6		121.0		61.3
Total net loss ratio		45.9 %		63.4 %		45.4 %
	_	1000-	_	400 5==	_	106677
Energy	\$	136,070	\$	128,078	\$	106,902
Property Treaty		138,065		128,767		74,514
Liability		75,466		89,519		86,681
Surety & Credit		84,288		84,683		75,106
Other		97,278		86,336		110,275
Total gross written premium	\$	531,167	\$	517,383	\$	453,478
Energy	\$	88,834	\$	75,286	\$	53,063
Energy Property Treaty	Ф	105,442	Ф	98,370	Ф	59,878
Liability		69,546		81,855		79,959
Surety & Credit		74,977		78,418		64,847
buildly & Citalit		17,211		70,710		0 <del>1</del> ,0 <del>1</del> /

Other	80,356	57,890	66,597
Total net written premium	\$ 419,155	\$ 391,819	\$ 324,344

The International segment pretax earnings increased \$78.2 million in 2012, compared to 2011, due to lower accident year net catastrophe losses and an increase in net earned premium in 2012. Segment earnings decreased \$55.7 million in 2011, compared to 2010, due to higher accident year net catastrophe losses and a lower amount of net favorable loss development in 2011.

Our International segment pretax earnings were impacted in all years by net catastrophe losses. The 2012 losses primarily related to Superstorm Sandy and impacted our property treaty, property (direct and facultative) and energy lines of business. In 2011, we experienced losses from catastrophes in Japan, New Zealand, Australia, the United States and Denmark. The 2011 catastrophic events impacted our energy and property treaty lines of business, as well as our property and accident and health lines (both included in Other). The 2010 catastrophe losses occurred in our property treaty and property lines, primarily related to the Chile earthquake. We reinsured a portion of our exposure to these catastrophic events and incurred net reinstatement premium for continued reinsurance coverage, which reduced 2011 net written and net earned premium. The following table summarizes the segment—s accident year catastrophe losses, as well as the impact on key metrics:

	2012		2011		2010
Gross losses	\$ 61,893	\$	168,100	\$	44,042
Net losses	\$ 41,063	\$	97,672	\$	22,500
Reinstatement premium, net	401		14,008		(1,154)
Total net catastrophe losses	\$ 41,464	\$	111,680	\$	21,346
Impact of net catastrophe losses (in percentage points) on:					
Net loss ratio	10.0 %		27.8 %		7.0 %
Expense ratio	-		1.4		(0.1)
Combined ratio	10.0 %		29.2 %		6.9 %

The segment s increase in gross written, net written and net earned premium in 2012 was driven by higher writings in the energy, property treaty and property lines of business, related to the favorable pricing environment for these products. Net written and net earned premium also increased in 2012 due to lower reinstatement premium related to catastrophic events in 2012, compared to 2011. The increase in premium in 2011 principally related to our property treaty business, which we began to write in late 2009. In addition, in 2011, we wrote more energy business due to industry rate increases and expansion of our wind storm aggregates and retained a higher percentage of this business. Premium reported in Other decreased in 2011, primarily because we incurred \$8.0 million of reinstatement premium related to the 2011 catastrophe losses and wrote less property business compared to 2010, which included short-tail business that was substantially reinsured.

The segment had net favorable loss development of \$10.1 million in 2012, compared to \$13.8 million in 2011 and \$22.3 million in 2010. The three years included \$18.9 million, \$7.6 million and \$11.6 million, respectively of favorable development related to prior years—catastrophe losses, primarily in our energy and property lines of business. The favorable catastrophe development in 2012 related to Hurricane Irene, the Japan earthquake and tsunami, and other 2011 events. The favorable catastrophe development in both 2011 and 2010 primarily related to the 2008 and 2005 hurricanes in the United States.

Our International segment had net adverse non-catastrophe development in 2012 and net favorable non-catastrophe development in 2011 and 2010. The non-catastrophe development in 2012 included favorable development on the 2010 and prior accident years for our energy and U. K. professional liability (included in Liability) lines of business and adverse development for our surety & credit line of business related to a specific class of Spanish surety bonds, the majority of which were written prior to 2006. The non-catastrophe development in 2011 included favorable development on the 2010 and prior accident years for our U.K. professional liability and energy lines. Partially offsetting this was adverse development on our employers liability and public liability lines for the 2010 accident year, as well as the specific class of Spanish surety bonds discussed above. The non-catastrophe favorable development for 2010 was for our U.K. professional liability and energy lines, in both cases related to the 2004 2008 underwriting years.

The segment s expense ratio decreased year-over-year due to growth in net earned premium. The 2011 expense ratio was negatively impacted by the reduction in net earned premium due to reinstatement premium related to catastrophe losses.

Table of Contents 63

46

# **Investing Segment**

Our Investing segment includes our total investment portfolio, as well as all investment income, investment related expenses, realized investment gains and losses, and other-than-temporary impairment credit losses on investments. Our insurance segments generate the cash flow underlying these investments. We manage all investments and evaluate our investment results centrally and, thus, include them in a separate segment for reporting purposes.

The following tables summarize the results and certain key metrics of our Investing segment.

	2012		2011		2010
Fixed maturity securities	\$ 221,535	\$	212,022	\$	202,814
Equity securities	3,959		-		-
Short-term investments	620		537		900
Other investments and deposits	2,856		4,486		4,344
Net realized investment gain	31,148		3,653		12,104
Other-than-temporary impairment credit losses	(1,028)		(4,679)		(425)
Investment expenses	(6,336)		(4,774)		(4,239)
Segment pretax earnings	\$ 252,754	\$	211,245	\$	215,498
Fixed maturity securities:					
Average yield *	3.9 %		3.9 %		4.1 %
Average tax equivalent yield *	4.7 %		4.8 %		5.0 %
Weighted-average life	8.2 years		7.6 years		7.5 years
Weighted-average duration	4.7 years		5.0 years		5.5 years
Weighted-average rating	AA		AA		AA+

In 2012, we began investing in bank loans (classified as Corporate securities), which we expect will generate attractive yields and lower our overall duration without altering the weighted-average rating of the portfolio. We also began investing in global publicly traded equity securities. These investments in equity securities are focused on stable companies with a track record of above-market dividend yields. At December 31, 2012, our investments included \$132.8 million of bank loans and \$284.6 million of equity securities. The weighted-average duration of our fixed maturity securities portfolio dropped during the past three years, primarily due to the impact of lower market interest rates on our municipal securities with call options and structured securities with prepayment options. The decline in the weighted-average rating of our fixed maturity securities portfolio at year-end 2011 was a direct result of Standard & Poor s Corporation s downgrade of the U.S. government debt rating in August 2011.

<sup>\*</sup> Excluding realized and unrealized gains and losses.

The methodologies used to determine the fair value of our investments are described in Note 3, Fair Value Measurements in the Consolidated Financial Statements. This table summarizes our investments by type, substantially all of which are reported at fair value, at December 31, 2012 and 2011.

	December 31, 2012			December 3	1, 2011
		Amount	%	Amount	%
Fixed maturity securities					
U.S. government and government agency securities	\$	199,607	3 %	\$ 302,677	5 %
Fixed income securities of states, municipalities and political					
subdivisions		1,065,811	15	1,085,341	18
Special purpose revenue bonds of states, municipalities and political					
subdivisions		2,200,331	32	1,863,888	31
Corporate securities		1,315,170	19	956,617	16
Residential mortgage-backed securities		664,887	10	1,100,086	18
Commercial mortgage-backed securities		524,289	8	256,124	4
Asset-backed securities		33,275	-	34,746	1
Foreign government securities		278,411	4	280,457	4
Equity securities		284,639	4	-	-
Short-term investments		363,053	5	133,917	2
Other investments		20,925	-	35,897	1
Total investments	\$	6,950,398	100 %	\$ 6,049,750	100 %

Our total investments increased \$900.6 million in 2012, principally from: 1) operating cash flow, 2) consolidation of our Lloyd s of London Syndicate 4040 upon its merger into Syndicate 4141 as of January 1, 2012 and 3) a \$105.6 million increase in the pretax net unrealized gain associated with our available for sale securities in 2012. At December 31, 2012, the net unrealized gain on our available for sale portfolio was \$436.7 million, compared to \$331.1 million at December 31, 2011. We held \$363.1 million of short-term investments at December 31, 2012 as certain long-term securities purchases were pending settlement at year-end.

The average tax equivalent yield of our fixed maturity securities portfolio was 4.7%, 4.8% and 5.0% in 2012, 2011 and 2010, respectively. These yields reflect general declines in market interest rates over this period, partially offset by longer average duration of our new investments. Our general policy has been to hold our available for sale securities through periods of fluctuating interest rates. We sell securities and recognize realized gains and losses from these sales if we can reinvest the proceeds at a higher effective yield or if the security has credit-related issues. We recognized net realized investment gains of \$31.1 million in 2012, \$3.7 million in 2011 and \$12.1 million in 2010. We realized other-than-temporary impairment credit losses through pretax earnings of \$1.0 million in 2012, \$4.7 million in 2011 and \$0.4 million in 2010.

The ratings of our individual securities within our fixed maturity securities portfolio at December 31, 2012 were as follows:

	Fair value	%
AAA	\$ 884,506	14 %
AA	3,739,618	60
A	1,204,142	19
BBB	323,181	5
BB and below	130,334	2
Total fixed maturity securities	\$ 6,281,781	100 %

Table of Contents 65

48

The table below indicates the contractual or expected maturity distribution of our fixed maturity securities at December 31, 2012. In the table, we allocated the maturities of our mortgage-backed and asset-backed securities based on the expected future principal payments. The weighted-average life of our mortgage-backed and asset-backed securities is approximately 5.5 years based on expected future cash flows.

	Non-structu securities amortized c	at	Mortgage-back asset-backed se at amortized	curities	Total		
	Amount	%	Amount	%	Amount	%	
One year or less	\$ 300,842	6 %	\$ 17,290	2 %	\$ 318,132	6 %	
One year to five years	1,101,203	24	600,555	52	1,701,758	29	
Five years to ten years	1,411,731	30	470,320	41	1,882,051	32	
Ten years to fifteen years	936,809	20	60,109	5	996,918	17	
More than fifteen years	957,573	20	-	-	957,573	16	
Total fixed maturity securities	\$ 4,708,158	100 %	\$ 1,148,274	100 %	\$ 5,856,432	100 %	

At December 31, 2012, we held \$2.2 billion of special purpose revenue bonds, as well as \$1.1 billion of general obligation bonds, which are issued by states, municipalities and political subdivisions and collectively referred to, in the investment market, as municipal bonds. The overall rating of our municipal bonds was AA at December 31, 2012. Within our municipal bond portfolio, we held \$386.2 million of pre-refunded bonds, which are supported by U.S. government debt obligations. Our special purpose revenue bonds are secured by revenue sources specific to each security. At December 31, 2012, the percentages of our special purpose revenue bond portfolio supported by these major revenue sources were as follows: 1) education 24%, 2) transportation 21%, 3) water and sewer 18% and 4) electric 15%.

Many of our special purpose revenue bonds are insured by mono-line insurance companies or supported by credit enhancement programs of various states and municipalities. We view bond insurance as credit enhancement and not credit substitution. We base our investment decision on the strength of the issuer. A credit review is performed on each issuer and on the sustainability of the revenue source before we acquire a special purpose revenue bond and periodically thereafter. The underlying average credit rating of our special purpose revenue bond issuers, excluding any bond insurance, was AA at December 31, 2012. Although recent economic conditions in the United States may reduce the sources of revenue to support certain of these securities, the majority are supported by revenue from essential sources, as indicated above, which we believe generate a stable source of revenue.

At December 31, 2012, we held a commercial mortgage-backed securities portfolio with a fair value of \$524.3 million, an average rating of AA+ and an average loan-to-value ratio of 67%. We owned no collateralized debt obligations (CDOs) or collateralized loan obligations (CLOs), and we are not counterparty to any credit default swap transactions.

Some of our fixed maturity securities have call or prepayment options. In addition, mortgage-backed and certain asset-backed securities have prepayment, extension or other market-related credit risk. Calls and prepayments subject us to reinvestment risk should interest rates fall and issuers call their securities and we reinvest the proceeds at lower interest rates. Prepayment risk exists if cash flows from the repayment of principal occurs earlier than anticipated because of declining interest rates. Extension risk exists if cash flows from the repayment of principal occurs later than anticipated because of rising interest rates. Credit risk exists if mortgagees default on the underlying mortgages. Net investment income and/or cash flows from investments that have call or prepayment options and prepayment, extension or credit risk may differ from what was anticipated at the time of investment. We mitigate these risks by investing in investment grade securities with varied maturity dates so that only a portion of our portfolio will mature at any point in time.

At December 31, 2012, we held corporate securities issued by foreign corporations with an aggregate fair value of \$533.6 million. In addition, we held securities issued by foreign governments, agencies or supranational entities with an aggregate fair value of \$278.4 million. The following table details our holdings of foreign debt at December 31, 2012.

Corporate debt														
		Financial institutions				Non-financial institutions			Sovereign debt and agencies					
		Cost or				Cost or			Cost or					Total
	a	mortized		Fair	amortized		Fair		amortized					fair
Country		cost		value		cost		value		cost		value		value
United Kingdom	\$	60,268	\$	65,522	\$	94,323	\$	99,198	\$	24,570	\$	25,609	\$	190,329
Germany		12,132		12,507		22,488		23,676		96,860		102,636		138,819
The Netherlands		33,542		35,349		63,970		65,968		27,660		30,605		131,922
France		26,940		27,670		44,942		47,140		39,964		43,383		118,193
Canada		11,992		12,214		25,980		27,592		12,734		12,872		52,678
Supranational (1)		-		-		-		-		46,380		48,204		48,204
Switzerland		38,157		40,330		-		-		-		-		40,330
Sweden		17,537		18,463		8,115		8,200		-		-		26,663
Norway		5,456		5,556		7,496		8,103		-		-		13,659
Australia		-		-		10,300		10,966		-		-		10,966
Finland		2,577		2,507		-		-		6,292		7,405		9,912
Belgium		-		-		6,869		7,358		-		-		7,358
Other (2)		5,387		5,598		9,277		9,673		7,454		7,697		22,968
Total foreign debt	\$	213,988	\$	225,716	\$	293,760	\$	307,874	\$	261,914	\$	278,411	\$	812,001

- (1) Supranational represents investments in European Bank for Reconstruction and Development, European Investment Bank, Inter-American Development Bank, and International Bank for Reconstruction and Development.
- (2) Includes all countries whose total foreign debt is individually less than \$5.0 million.

# Corporate & Other

Our Corporate & Other category includes operations not related to our segments, including unallocable corporate operating expenses, consolidated interest expense and foreign currency expense (benefit), and underwriting results of our Exited Lines of business.

The following table summarizes activity in the Corporate & Other category.

	2	2012	2011	2010
Net earned premium	\$	41,253	\$ 45,391	\$ 55,683
Other revenue		86	(513)	854
Total revenue		41,339	44,878	56,537
Loss and loss adjustment expense, net		37,331	31,350	53,110
Other expense Exited Lines		7,713	9,080	11,263
Other expense Corporate		61,083	53,027	48,191
Interest expense		25,132	22,494	20,592
Foreign currency expense (benefit)		6,184	(1,087)	16

Total expense	137,443	114,864	133,172
Pretax loss	\$ (96,104)	\$ (69,986)	\$ (76,635)

The 2011 and 2010 amounts for net earned premium, loss and loss adjustment expense, and other expense Exited Lines have been adjusted to reflect the addition of two product lines previously included in the Accident & Health segment. Net earned premium decreased year-over-year as we wrote less business related to our exited HMO and medical excess

## **Table of Contents**

reinsurance products. Premium related to the other products included in Exited Lines was insignificant in all years. The majority of the loss and loss adjustment expense relates to the HMO and medical excess reinsurance products, which had higher losses in 2012 compared to 2011.

The Exited Lines had net favorable loss development of \$0.5 million and \$7.3 million in 2012 and 2011, respectively, and adverse development of \$11.7 million in 2010. The Exited Lines incur operating costs primarily for claims personnel and facilities.

Our Corporate expenses not allocable to the segments increased \$8.1 million in 2012, compared to 2011, principally due to higher employee compensation and benefit costs, including increased bonus expense due to higher profitability, and incremental expense related to our new technology systems. Corporate expenses not allocable to the segments increased \$4.8 million in 2011, compared to 2010, due to higher information technology costs related to implementation of a company-wide financial reporting system and higher salary and employee benefit costs. Our interest expense increased year-over-year due to a higher amount of outstanding borrowings on our \$600 million Revolving Loan Facility.

The impact of foreign currency fluctuated period-over-period primarily due to the strengthening of the British pound sterling relative to the U.S. dollar in 2012. We hold available for sale securities denominated in non-functional currencies to economically hedge the currency exchange risk on our loss reserves denominated in non-functional currencies. The foreign currency benefit or expense related to loss reserves is recorded through the income statement, while the foreign currency benefit or expense related to available for sale securities is recorded through other comprehensive income within shareholders equity. This mismatch may cause fluctuations in our reported foreign currency benefit or expense in future periods.

## **Liquidity and Capital Management**

We believe we have sufficient sources of liquidity at a reasonable cost to pay claims and meet our other contractual obligations and liabilities as they become due in the short-term and long-term. Our current sources of liquidity include: 1) significant operating cash flow, 2) a \$7.0 billion investment portfolio that is available for sale, 3) our revolving loan and standby letter of credit facilities, 4) the availability of dividends from our subsidiaries and 5) a \$1.0 billion shelf registration, which are discussed below.

#### Cash Flow

We receive substantial cash from premiums, reinsurance recoverables, surety collateral, outward commutations, proceeds from sales and redemptions of investments, and investment income. Our principal cash outflows are for the payment of claims and loss adjustment expenses, premium payments to reinsurers, return of surety collateral, inward commutations, purchases of investments, debt service, policy acquisition costs, operating expenses, taxes, dividends and common stock purchases. Cash provided by operating activities can fluctuate due to timing differences in the collection of premium receivables, reinsurance recoverables and surety collateral; the payment of losses, premium payables and return of surety collateral; and the completion of commutations.

51

We generated cash from operations of \$661.1 million in 2012, \$421.3 million in 2011 and \$415.2 million in 2010. The components of our net operating cash flows are summarized in the following table.

	2012	2011	2010
Net earnings	\$ 391,240	\$ 255,243	\$ 345,096
Change in premium, claims and other receivables, net of reinsurance, premium and claims			
payables and excluding restricted cash	2,498	(68,810)	(16,655)
Change in unearned premium, net	4,082	41,377	(3,607)
Change in loss and loss adjustment expense payable, net of reinsurance recoverables	75,389	133,471	4,625
Change in accounts payable and accrued liabilities	100,091	17,538	31,032
(Gain) loss on investments	(30,120)	1,026	(12,168)
Other, net	117,967	41,431	66,877
Cash provided by operating activities	\$ 661,147	\$ 421,276	\$ 415,200

We generated \$239.9 million more cash flow from operating activities in 2012 than in 2011. The increase was primarily from additional premium collections. In addition, certain collateral held by our surety businesses, for which we record a liability within accounts payable and accrued liabilities, provided a net \$96.6 million of cash flow from operating activities in 2012 and \$32.7 million in 2010, compared to a net reduction of \$8.3 million in 2011. Our cash flow from operating activities was reduced \$27.5 million in 2012 and \$26.7 million in 2011 for payments we made to commute large contracts in our assumed accident and health reinsurance business reported in Exited Lines.

#### Investments

At December 31, 2012, we held a \$7.0 billion investment portfolio, which included \$363.1 million of liquid short-term investments. All of the portfolio is classified as available for sale. We expect to hold our fixed maturity securities until maturity, but we would be able to sell these securities, as well as our equity securities and other investments, to generate cash if needed. See the Investing Segment section above for additional information about our investment portfolio. The parent company held \$494.4 million of cash and investments, which are available to cover the holding company s required cash disbursements in 2013.

# Revolving Loan and Standby Letter of Credit Facilities

We maintain a \$600.0 million Revolving Loan Facility (Facility), of which \$305.1 million of available capacity remained at December 31, 2012. During 2012 and 2011, we used the Facility to fund repurchases of our common stock. We expect to continue to use the Facility to opportunistically repurchase stock in 2013. We also have a \$90.0 million Standby Letter of Credit Facility (Standby Facility) that is used to guarantee our performance in our Lloyd s of London syndicate. The Facility expires in 2015, and the Standby Facility expires in 2016. See Note 7, Notes Payable to the Consolidated Financial Statements for additional information related to the Facilities and our long-term indebtedness.

## Subsidiary Dividends

HCC s obligations include servicing outstanding debt and interest, paying dividends to shareholders, purchasing HCC s common stock, and paying corporate expenses. The principal assets of HCC are the shares of capital stock of its insurance company subsidiaries. A significant percentage of HCC s profit is earned in our insurance companies, which has generated available capital in these companies. As a result, HCC receives dividends paid by our insurance companies. HCC can utilize these dividends for any purpose, including paying down debt, paying dividends to shareholders, funding acquisitions, purchasing our common stock and paying operating expenses.

In 2012, 2011 and 2010, our domestic and foreign insurance companies paid HCC dividends of \$262.4 million, \$248.2 million and \$285.7 million, respectively. The payment of dividends by our insurance companies is subject to regulatory

Table of Contents 70

52

restrictions and will depend on the surplus and future earnings of these subsidiaries. HCC s direct U.S. insurance company subsidiaries can pay an aggregate of \$293.5 million in dividends in 2013 without obtaining special permission from U.S. state regulatory authorities.

## **Share Purchases**

On August 23, 2012, the Board authorized a new \$300.0 million stock purchase plan (the Plan) and cancelled \$98.0 million remaining under a previous authorization. Purchases under the Plan may be made in the open market or in privately negotiated transactions from time-to-time in compliance with applicable laws, rules and regulations, including Rule 10b-18 under the Securities Exchange Act of 1934, as amended. Purchases under the Plan will be made subject to market and business conditions, the level of cash generated from our operations, cash required for acquisitions, our debt covenant compliance, and other relevant factors. The Plan does not obligate us to purchase any particular number of shares, has no expiration date, and may be suspended or discontinued at any time at the Board's discretion.

During 2012, we purchased \$178.7 million, or 5.6 million shares, at an average cost of \$32.09 per share, of which \$50.2 million, or 1.4 million shares, were purchased under the Plan. Since our repurchase program began in 2008, we have purchased \$686.2 million, or 24.2 million shares at a weighted-average cost of \$28.37 through December 31, 2012. At February 15, 2013, \$235.1 million of repurchase authority remains under the Plan.

# Shelf Registration

We have a Universal Shelf registration statement that expires in March 2015. The Universal Shelf provides for the issuance of \$1.0 billion of securities, which may be debt securities, equity securities, or a combination thereof. The Universal Shelf provides us the means to access the debt and equity markets relatively quickly, if we are satisfied with the current pricing in the financial markets.

## Claims Payments

We maintain sufficient liquidity from our current cash, short-term investments and investment maturities, in combination with future operating cash flow, to pay anticipated policyholder claims on their expected payment dates. We manage the liquidity of our insurance companies such that each subsidiary s anticipated claims payments will be met by its own current operating cash flows, cash, short-term investments or investment maturities.

Our insurance companies have sufficient resources to pay potential claims. Based on historical payment patterns and claims history, we project that our insurance companies will pay approximately \$1.4 billion of claims in 2013. We also project that they will collect approximately \$0.4 billion of reinsurance recoveries in 2013. In addition to expected cash flow from their 2013 operations, these companies have \$6.4 billion of investments as of December 31, 2012 that are available to fund claims payments, if needed.

The average duration of claims in many of our lines of business is relatively short. However, we write D&O, E&O and casualty insurance, all of which have a longer claims duration than our other products. We consider these different claims payment patterns in determining the duration of our investment portfolio. The weighted-average duration of all claims was approximately 2.2 years in 2012 and 2.5 years in both 2011 and 2010. The weighted-average duration of our fixed maturity securities was 4.7 years, 5.0 years and 5.5 years in 2012, 2011 and 2010, respectively. The longer duration of our fixed maturity securities reflects the effects of the investment of our capital.

53

# **Contractual Obligations**

The following table summarizes our total contractual cash payment obligations by estimated payment date at December 31, 2012.

		Estimated payment dates							
	Total		2013	2	2014 - 2015	2016 - 2017		T	hereafter
Gross loss and loss adjustment expense payable (1):									
U.S. Property & Casualty	\$ 668,824	\$	291,325	\$	260,745	\$	79,352	\$	37,402
Professional Liability	1,754,824		442,474		685,423		391,440		235,487
Accident & Health	242,600		242,474		126		-		-
U.S. Surety & Credit	109,790		63,340		35,948		7,178		3,324
International	734,779		301,028		269,283		96,725		67,743
Exited Lines	257,033		108,064		62,784		31,570		54,615
Total gross loss and loss adjustment expense									
payable	3,767,850		1,448,705		1,314,309		606,265		398,571
Life and annuity policy benefits	58,641		1,724		3,296		3,103		50,518
6.30% Senior Notes (2)	432,300		18,900		37,800		37,800		337,800
\$600.0 million Revolving Loan Facility (3)	296,239		5,147		291,092		· -		· -
Operating leases	48,925		11,770		21,208		12,540		3,407
Earnout liability (4)	11,847		6,482		5,365		-		-
Indemnifications (5)	8,334		1,695		3,691		2,642		306
Purchase obligations (6)	6,189		3,405		2,784		_		-
Total obligations	\$ 4,630,325	\$	1,497,828	\$	1,679,545	\$	662,350	\$	790,602

In preparing the contractual obligations table, we made the following estimates and assumptions:

- (1) The estimated loss and loss adjustment expense payments for future periods assume that the percentage of ultimate losses paid from one period to the next by line of business will be relatively consistent over time. Actual payments will be influenced by many factors and could vary from the estimated amounts.
- (2) The 6.30% Senior Notes are due in 2019. We pay interest semi-annually on May 15 and November 15, which is included in the above table.
- (3) The \$600.0 million Revolving Loan Facility expires in March 2015. In the above table, the outstanding borrowings of \$285.0 million at December 31, 2012 are shown in 2015 with the annual interest of 137.5 basis points on the outstanding balance and the annual commitment fee of 20 basis points on the unused balance shown in each applicable year.
- (4) See Note 5, Goodwill to the Consolidated Financial Statements for information related to our earnout liability.
- (5) See Note 13, Commitments and Contingencies Indemnifications to the Consolidated Financial Statements for information related to our indemnifications.

# Edgar Filing: HCC INSURANCE HOLDINGS INC/DE/ - Form 10-K

(6) Purchase obligations primarily relate to agreements with vendors to purchase maintenance and administrative services for our technology systems and to license software.

## **Impact of Inflation**

Our operations, like those of other property and casualty insurers, are susceptible to the effects of inflation because premiums are established before the ultimate amounts of loss and loss adjustment expense are known.

Although we consider the potential effects of inflation when setting premium rates, our premiums, for competitive reasons, may not fully offset the effects of inflation. However, because the majority of our products have a relatively short period of time between the occurrence of an insured event, reporting of the claim to us and the final settlement of the claim, or have claims that are not significantly impacted by inflation, the effects of inflation are minimized.

A portion of our revenue is related to healthcare insurance and reinsurance products that are subject to the effects of the underlying inflation of healthcare costs. Such inflation in the costs of healthcare tends to generate increases in premiums for medical stop-loss coverage, resulting in greater revenue but also higher claims payments. Inflation also may have a negative impact on insurance and reinsurance operations by causing higher claims settlements than originally estimated, without an immediate increase in premiums to a level necessary to maintain profit margins. We do not specifically provide for inflation when setting underwriting terms and claims reserves, although we do consider market trends in our quarterly reserve reviews.

Inflation can also affect interest rates. A significant increase in interest rates could increase our net investment income related to newly invested cash flow and could also have a material adverse effect on the fair value of our investments. In addition, the interest rate payable under our Revolving Loan Facility fluctuates with market interest rates. See Item 7A., Quantitative and Qualitative Disclosures About Market Risk Interest Rate Risk for additional disclosures about the impact of changes in market interest rates on our fixed maturity securities and Revolving Loan Facility.

#### **Critical Accounting Policies**

The preparation of our consolidated financial statements in conformity with accounting principles generally accepted in the United States of America (GAAP) requires us to make estimates and assumptions when applying our accounting policies. The following sections provide information about our estimation processes related to certain of our critical accounting policies.

## Reserves

The process of estimating our loss and loss adjustment expense is inherently uncertain and involves a considerable degree of judgment. Our recorded reserves represent management s best estimate of unpaid losses and loss adjustment expenses as of each quarter end. See the Reserves for Insurance Claims section of Item 1, Business for a description of the factors considered by management in making loss reserve estimates, as well as the change in such estimates over the past ten years.

We utilize the actuarial point and range estimates prepared by our internal actuaries to monitor the adequacy and reasonableness of our recorded reserves. Each quarter end, management compares recorded reserves to the most recent actuarial point estimate. If the recorded reserves vary significantly from the actuarial point estimate, management determines the reasons for the variances and may adjust the reserves up or down to an amount that, in management s judgment, is adequate based on all of the facts and circumstances considered, including the actuarial point estimates. Historically, our consolidated net reserves have been above the total actuarial point estimate but within the actuarial range.

55

The following table shows our recorded net reserves by segment, as well as the actuarial reserve point estimates, and the high and low ends of the actuarial reserve range as determined by our reserving actuaries, as of December 31, 2012.

	Recorded	Actuarial	Low end of	High end of
	net reserves	point estimate	actuarial range	actuarial range
Total net reserves	\$ 2,749,803	\$ 2,604,730	\$ 2,423,186	\$ 2,871,746
U.S. Property & Casualty	\$ 460,427	\$ 462,210	\$ 418,310	\$ 526,652
Professional Liability	1,236,456	1,136,330	965,881	1,363,596
Accident & Health	242,507	242,664	218,605	267,958
U.S. Surety & Credit	97,163	86,250	78,036	98,777
International	503,836	474,921	450,525	548,917
Exited Lines	209,414	202,355	180,823	246,160
Total net reserves	\$ 2,749,803			

The excess of the total recorded net reserves over the actuarial point estimate was 5.3% of recorded net reserves at December 31, 2012, compared to 4.2% at December 31, 2011. The percentage will vary each year, in total and by segment, depending upon current economic events, the nature of the underlying products and their potential volatility, severity of claims reported in the current year, historical development patterns and management s judgment about these factors.

While standard actuarial techniques are utilized in making actuarial point estimates, these techniques require a high degree of judgment, and changing conditions can cause fluctuations in the reserve estimates. The actuarial point estimates represent our actuaries estimate of the most likely amount that will ultimately be paid to settle the net reserves we have recorded at a particular point in time. While, from an actuarial standpoint, a point estimate is considered the most likely amount to be paid, there is inherent uncertainty in the point estimate, and it can be thought of as the expected value in a distribution of possible reserve estimates. The actuarial ranges represent our actuaries estimate of a likely lowest amount and highest amount that will ultimately be paid to settle the net reserves. There is still a possibility of ultimately paying an amount below the range or above the range. The range determinations are based on estimates and actuarial judgments and are intended to encompass reasonably likely changes in one or more of the variables that were used to determine the point estimates.

The low end of the actuarial range and the high end of the actuarial range for our total net reserves will not equal the sum of the low and high ends of the actuarial ranges for our insurance segments due to the estimated effect of diversification across the products in each segment. Some of the products in our segments may be more effectively modeled by a statistical distribution that is skewed or non-symmetric, which causes the midpoint of the range to be above the actuarial point estimate or mean value of the range. Our actuarial assumptions, estimates and judgments can change based on new information and changes in conditions, and, if they change, it will affect the determination of the range amounts.

56

The following table details the characteristics and key assumptions used in the determination of the actuarial point estimates and ranges for our major products in each segment. We considered all lines of business written by the insurance industry when determining the relative characteristics of claims duration, speed of claim reporting and reserve volatility. Other companies may classify their own insurance products in different segments or utilize different actuarial assumptions. Major actuarial assumptions used include historical loss payment and reporting patterns, estimates for rate changes by product line, trends impacting losses, and the effects of large losses.

				Speed of	
Line of business	Products	Underwriting	Duration	claim reporting	Reserve volatility
U.S. Property & Casualty	Aviation	Direct and subscription	Medium	Fast	Medium
	E&O liability	Direct	Medium	Moderate	Medium
	Other liability	Direct and assumed	Medium	Moderate	Medium
	Property	Direct and assumed	Short	Fast	Low
	Casualty	Direct	Long	Moderate	High
Professional Liability	D&O liability	Direct and subscription	Medium to long	Moderate	Medium to high
·	E&O liability	Direct	Medium	Moderate	Medium
Accident & Health	Medical stop-loss	Direct	Short	Fast	Low
	Other medical	Direct	Short	Fast	Low
U.S. Surety & Credit	Surety	Direct	Medium	Fast	Low
·	Credit	Direct	Medium	Fast	Low
International	Energy	Subscription	Medium	Moderate	Medium
	Property	Subscription	Short	Fast	Low
	Property treaty	Assumed	Short	Fast	Medium
	Surety & credit	Direct	Medium	Fast	Medium
	Marine	Subscription	Medium	Moderate	Medium
	Accident & health	Direct and assumed	Medium to long	Moderate	Medium to high
	E&O liability	Direct	Medium	Moderate	Medium
	Other liability	Direct and assumed	Medium	Moderate	Medium to high
Exited Lines	Accident & health	Assumed	Long	Slow	High
	Medical malpractice	Direct	Medium to long	Moderate	Medium to high
	Other medical	Assumed	Short	Fast	Medium

Direct insurance is coverage that is originated by our insurance companies and brokers in return for premium. Assumed reinsurance is coverage written by another insurance company, for which we assume all or a portion of the risk in exchange for all or a portion of the premium. Assumed reinsurance represented 13% of our gross written premium in both 2012 and 2011, and 14% of our gross reserves (\$519.8 million of \$3.8 billion) at December 31, 2012 compared to 16% at December 31, 2011. Subscription business is direct insurance or assumed reinsurance where we only take a percentage of the total risk and premium and other insurers take their proportionate percentage of the remaining risk and premium.

The property treaty reinsurance business written in our International segment covers catastrophic risks worldwide. Our internal staff underwrites the business, which is placed by major brokers. Given the nature and size of these large losses, the brokers report these claims to us quickly. We establish loss reserves (\$85.8 million at December 31, 2012) for this assumed reinsurance using a combination of our internal models, external sources that independently model catastrophic losses, and estimates provided by our insureds.

# Edgar Filing: HCC INSURANCE HOLDINGS INC/DE/ - Form 10-K

#### **Table of Contents**

We assume facultative reinsurance business in our U.S. Property & Casualty, Professional Liability and International segments. This business includes reinsurance of a company s captive insurance program or business that must be written through another insurance company licensed to write insurance in a particular country or locality. We establish loss reserves (\$221.1 million at December 31, 2012) for this assumed reinsurance using the same methods and assumptions we use to set reserves for comparable direct business. Disputes, if any, generally relate to claims or coverage issues with insureds and are administered in the normal course of business.

We have reserves (\$39.1 million at December 31, 2012) for assumed quota share surplus lines business, which we discontinued writing in 2008, in our U.S. Property & Casualty segment. Case reserves are reported directly to us by the cedant. We establish incurred but not reported (IBNR) reserves based on our estimates using the same methods and assumptions we would use to set reserves for comparable direct business. We have not had any disputes with the cedant.

Our Exited Lines include reserves for run-off assumed accident and health reinsurance business (\$147.5 million at December 31, 2012), which is primarily reinsurance that provides excess coverage for large losses related to workers—compensation policies. This business is slow to develop and may take more than twenty years to pay out. Losses in lower layers must develop first before our excess coverage attaches. This business is subject to late reporting of claims by cedants and state guaranty associations. To mitigate our exposure to unexpected losses reported by cedants, our claims personnel review reported losses to ensure they are reasonable and consistent with our expectations. In addition, our claims personnel periodically audit the cedants—operations to assess whether cedants are submitting timely and accurate claims reports to us. Disputes with cedants related to claims or coverage issues are negotiated to resolution or settled through arbitration. We have commuted a portion of these reserves over the past ten years to reduce our exposure to adverse development. Based on the higher risk of the underlying insurance product and the potential for late reported claims, management believes there may be greater volatility in loss development for this product than for our other product lines.

We underwrite and administer the claims for medical excess products, which we moved to Exited Lines in 2012. This business, although very similar to our direct medical stop-loss business, is written as excess reinsurance of HMOs, hospitals and other insurance companies. We establish loss reserves (\$24.7 million at December 31, 2012) using the same methods and assumptions we would use to set reserves for comparable direct business. Disputes, if any, are administered in the normal course of business.

The case reserves for reported losses related to our direct business and certain assumed reinsurance are initially set by our claims personnel or independent claims adjusters we retain. The case reserves are subject to our review, with a goal of setting them at the ultimate expected loss amount as soon as possible when the information becomes available. Case reserves for reported losses related to other assumed reinsurance are recorded based on information supplied to us by the ceding company. Our claims personnel monitor these assumed reinsurance reserves on a current basis and audit ceding companies claims to ascertain that claims are being recorded currently and that net reserves are being set at levels that properly reflect the liability related to the claims.

We determine our IBNR reserves by subtracting case reserves from our total estimated loss reserves, which are based on the ultimate expected losses for each product. The level of IBNR reserves in relation to total reserves depends upon the characteristics of the specific products within each segment, particularly related to the speed with which losses are reported and outstanding claims are paid. Segments that contain products for which losses are reported moderately or slowly will have a higher percentage of IBNR reserves than segments with products that report and settle claims more quickly.

Based on our reserving techniques, estimation processes and past results, we believe that our net reserves are adequate.

58

The following tables show the composition of our gross, ceded and net reserves by segment at December 31, 2012 and 2011.

December 31, 2012		Gross		Ceded		Net	% net IBNR to net total reserves
Case reserves:							
U.S. Property & Casualty	\$	324,064	\$	106,963	\$	217,101	
Professional Liability		666,113		191,572		474,541	
Accident & Health		184,693		58		184,635	
U.S. Surety & Credit		25,226		5,247		19,979	
International		377,483		132,416		245,067	
Exited Lines		178,826		42,769		136,057	
Total case reserves		1,756,405		479,025		1,277,380	
IBNR reserves:							
U.S. Property & Casualty		344,760		101,434		243,326	53 %
Professional Liability		1,088,711		326,796		761,915	62
Accident & Health		57,907		35		57,872	24
U.S. Surety & Credit		84,564		7,380		77,184	79
International		357,296		98,527		258,769	51
Exited Lines		78,207		4,850		73,357	35
Total IBNR reserves		2,011,445		539,022		1,472,423	54 %
Total loss and loss adjustment expense payable	\$	3,767,850	\$	1,018,047	\$	2,749,803	
December 31, 2011							
Case reserves:	ď	227 401	¢	115.052	¢	212 420	
U.S. Property & Casualty	\$	327,491	\$	115,052	\$	212,439	
Professional Liability Accident & Health		657,343		196,067		461,276	
U.S. Surety & Credit		153,872 23,763		67 3,409		153,805 20,354	
International		355,598		118,008		20,554	
Exited Lines		228,767		45,157		183,610	
Total case reserves		1,746,834		477,760		1,269,074	
IBNR reserves:							
U.S. Property & Casualty		359,841		110,674		249,167	54 %
Professional Liability		1,040,896		305,332		735,564	61
Accident & Health		45,726		49		45,677	23
U.S. Surety & Credit		84,212		9,153		75,059	79
International		288,247		60,856		227,391	49
Exited Lines		92,561		11,010		81,551	31
Total IBNR reserves		1,911,483		497,074		1,414,409	53 %
Total loss and loss adjustment expense payable	\$	3,658,317	\$	974,834	\$	2,683,483	

59

#### Reinsurance Recoverables

We retain underwriting risk in order to retain a greater proportion of expected underwriting profits. Annually, we analyze our threshold for risk in each line of business and on an overall consolidated basis, based on a number of factors, including market conditions, pricing, competition and the inherent risks associated with each business type, and then we structure our reinsurance programs. We generally purchase reinsurance to reduce our net liability on individual risks and to protect against catastrophe losses and volatility. We have chosen not to purchase any reinsurance on businesses where volatility or catastrophe risks are considered remote and limits are within our risk tolerance.

We purchase reinsurance on a proportional basis to cover loss frequency, individual risk severity and catastrophe exposure. Some of the proportional reinsurance agreements may have maximum loss limits, most of which are at or greater than a 200% loss ratio. We also purchase reinsurance on an excess of loss basis to cover individual risk severity and catastrophe exposure. Additionally, we may obtain facultative reinsurance protection on a single risk. The type and amount of reinsurance we purchase varies year to year based on our risk assessment, our desired retention levels based on profitability and other considerations, and on the market availability of quality reinsurance at prices we consider acceptable. Our reinsurance programs renew throughout the year, and the price changes in recent years have not been material to our net underwriting results. Our reinsurance generally does not cover war or terrorism risks.

In our proportional reinsurance programs, we generally receive a commission on the premium ceded to reinsurers. This compensates our insurance companies for the direct costs associated with production of the business, the servicing of the business during the term of the policies ceded, and the costs associated with placement of the related reinsurance. In addition, certain of our reinsurance treaties allow us to share in any net profits generated under such treaties with the reinsurers. Various reinsurance brokers arrange for the placement of this reinsurance coverage on our behalf and are compensated, directly or indirectly, by the reinsurers.

Our reinsurance recoverables represented 30% and 32% of our shareholders equity at December 31, 2012 and 2011, respectively. A high percentage of our reinsurance recoverables relates to our D&O business, where it takes longer for claims reserves to result in paid claims.

In order to reduce our exposure to reinsurance credit risk, we evaluate the financial condition of our reinsurers and place our reinsurance with a diverse group of companies and syndicates, which we believe to be financially sound. Our Reinsurance Security Policy Committee carefully monitors the credit quality of our reinsurers when we place new and renewal reinsurance, as well as on an ongoing basis. The Committee uses objective criteria to select and retain our reinsurers, with standards including: 1) minimum surplus of \$250 million, 2) minimum capacity of £100 million for Lloyd s syndicates, 3) a financial strength rating of A or better from A.M. Best Company, Inc. or Standard & Poor s Corporation, 4) an unqualified opinion on the reinsurer s financial statements from an independent audit, 5) approval from the reinsurance broker, if a party to the transaction and 6) a minimum of five years in business for non-U.S. reinsurers. The Committee approves exceptions to these criteria when warranted.

We continuously monitor our financial exposure to the reinsurance market and take necessary actions in an attempt to mitigate our exposure to possible credit loss. We monitor reinsurance recoverables to ensure diversification of credit risk by reinsurer. We limit our liquidity exposure for uncollected recoverables by holding funds, letters of credit or other security, such that net balances due from reinsurers are significantly less than the gross balances shown in our consolidated balance sheets. We constantly monitor the collectability of our reinsurance recoverables and record a reserve for uncollectible reinsurance when we determine an amount is potentially uncollectible. Our evaluation is based on our periodic reviews of our disputed and aged recoverables, as well as our assessment of recoverables due from reinsurers known to be in financial difficulty. In some cases, we make estimates as to what portion of a recoverable may be uncollectible. Our estimates and judgment about the collectability of the recoverables and the financial condition of reinsurers can change, and these changes can affect the level of reserve required.

60

We maintain a reserve for potential collectability issues, including disputed amounts and associated expenses. We review the level and adequacy of our reserve at each quarter-end based on recoverable balances that are past due or in dispute. The reserve was \$1.5 million at December 31, 2012, compared to \$1.9 million at December 31, 2011. While we believe the year-end reserve is adequate based on information currently available, market conditions may change or additional information might be obtained that may require us to change the reserve in the future.

# **Deferred Taxes**

We recognize deferred tax assets and liabilities based on the differences between the financial statement carrying amounts and the tax bases of assets and liabilities. We regularly review our deferred tax assets for recoverability, taking in consideration our history of earnings, expectations for future earnings, taxable income in carryback years and the expected timing of the reversals of existing temporary differences. When we believe it is more likely than not that a deferred tax asset will be not be realized, we establish a valuation allowance for that deferred tax asset. Although realization is not assured, we believe that, as of December 31, 2012, it is more likely than not that we will be able to realize the benefit of recorded deferred tax assets, with the exception of certain tax loss carryforwards for which valuation allowances have been provided. If there is a material change in the tax laws such that the actual effective tax rate changes or the time periods within which the underlying temporary differences become taxable or deductible change, we will need to reevaluate our assumptions, which could result in a change in the valuation allowance required.

#### Valuation of Goodwill

Goodwill is impaired when the fair value of a reporting unit is less than its carrying amount. We assess our goodwill for impairment annually, or sooner if an event occurs or circumstances change that would more likely than not reduce the fair value of a reporting unit below its carrying amount. We conducted our annual goodwill impairment test as of June 30, 2012, which is consistent with the timeframe for our annual assessment in prior years. In 2012, we elected to perform a qualitative assessment for each of our five reporting units to determine whether further impairment testing would be necessary. We considered general economic conditions, industry and market conditions, our financial performance, key events and circumstances that could affect fair value using the income and market approaches, and additional factors such as significant changes in reporting unit management and regulatory factors. Based on our assessment, we determined that is it more likely than not that the fair value of each of our five reporting units exceeded its carrying amount as of June 30, 2012. In addition, we had no indicators of impairment at December 31, 2012.

In years where we assess goodwill for impairment by determining the fair value of each reporting unit, we consider three valuation approaches (market, income and cost) to determine the fair value of each reporting unit. We utilize the income and market valuation approaches and base our assumptions and inputs on market participant data, as well as our own data. For the income approach, we estimate the present value of each reporting unit sexpected cash flows to determine the fair value. We utilize estimated future cash flows of the portfolio of products included in each reporting unit, as well as a risk-appropriate rate of return specific to each reporting unit. We utilize our budgets and projection of future operations based on historical and expected industry trends to estimate our future cash flows and their probability of occurring as projected. We also determine fair value of each reporting unit based on market participant data, and use those results to test the reasonableness and validity of the income approach results.

We will conduct our next annual goodwill impairment test as of June 30, 2013, unless other events occur that indicate there is an impairment in our goodwill prior to that date.

## **Accounting Guidance Adopted in 2012**

See Note 1, General Information and Significant Accounting and Reporting Policies Accounting Guidance Adopted in 2012 to the Consolidated Financial Statements for a description of recently adopted accounting guidance related to policy acquisition costs and its retrospective impact on our prior year consolidated financial statements.

61

## Item 7A. Quantitative and Qualitative Disclosures About Market Risk

Our principal assets and liabilities are financial instruments that are subject to the market risk of potential losses from adverse changes in market rates and prices. Our primary market risk exposures are interest rate risk on fixed income securities and variable rate debt, as well as foreign currency exchange rate risk.

#### **Interest Rate Risk**

To manage the exposures of our investment risks, we generally invest in investment grade securities with characteristics of duration and liquidity to reflect the underlying characteristics of the insurance liabilities of our insurance companies. We have not used derivatives to manage any of our investment-related market risks. The value of our portfolio of fixed maturity securities is inversely correlated to changes in the market interest rates. In addition, some of our fixed maturity securities have call or prepayment options. This could subject us to reinvestment risk should interest rates fall or issuers call their securities and we reinvest the proceeds at lower interest rates. We attempt to mitigate this risk by investing in securities with varied maturity dates, so that only a portion of the portfolio will mature at any point in time. Fluctuations in interest rates have a minimal effect on the value of our short-term investments due to their very short maturities and on equity securities that have no maturity date.

The fair value of our fixed maturity securities was \$6.3 billion at December 31, 2012, compared to \$5.9 billion at December 31, 2011. If market interest rates were to change 100 basis points, the fair value of our fixed maturity securities would have changed approximately \$295.0 million before tax at December 31, 2012. This compares to a change in fair value of approximately \$294.0 million before tax at December 31, 2011 for the same 100 basis points change in market interest rates. The change in fair value was determined using duration modeling assuming no prepayments.

Our 6.30% Senior Notes are not subject to interest rate changes. Our \$600.0 million Revolving Loan Facility is subject to variable interest rates. At December 31, 2012, we had outstanding borrowings of \$285.0 million under the Facility. If average interest rates increased by 100 basis points during 2013 as compared to 2012, our projected 2013 interest expense would increase by approximately \$2.9 million. If average interest rates had increased by 100 basis points during 2012 as compared to 2011, our 2012 interest expense would have increased by approximately \$2.0 million.

#### **Equity Risk**

Our portfolio of marketable equity securities is subject to equity price risk due to market changes. The fair value of our equity securities was \$305.6 million at December 31, 2012, compared to \$35.7 million at December 31, 2011. If the market price of our equity securities had changed by 10%, the fair value of our equity portfolio would have changed \$30.6 million at December 31, 2012 and \$3.6 million at December 31, 2011.

## Foreign Exchange Risk

We utilize the British pound sterling and the Euro as the functional currency in certain of our foreign operations. The table below (in thousands) shows the net assets of these subsidiaries grouped by functional currency and converted to U.S. dollars at December 31, 2012 and 2011. It also shows the expected dollar change in net assets that would occur if exchange rates changed 10% from exchange rates in effect at those times.

		December 31,				
	2	2012		2011		
	U.S. dollar equivalent	Hypothetical 10% change in fair value	U.S. dollar equivalent	Hypothetical 10% change in fair value		
British pound sterling	\$ 22,934	\$ 2,293	\$ 27,383	\$ 2,738		
Euro	104,762	10,476	116,703	11,670		

62

In 2012, we entered into a forward contract to sell 45.0 million Euros (\$59.5 million at December 31, 2012 rate of exchange) for U.S. dollars in September 2013 as a hedge of a portion of our net investment in a subsidiary that has the Euro as its functional currency. The fair value of the forward contract was a \$3.2 million liability at December 31, 2012. A 10% increase (decrease) in the value of the Euro relative to the U.S. dollar would result in a \$5.9 million decrease (increase) in the fair value of the forward contract.

The table below (in thousands) shows, for subsidiaries with a U.S. dollar functional currency, the net amount of significant foreign currency balances converted to U.S. dollars at December 31, 2012 and 2011. It also shows the expected dollar change in fair value that would occur if exchange rates changed 10% from exchange rates in effect at those times.

		Dec	ember 31,			
		2012		2011		
	U.S. dollar equivalent	Hypothetical 10% change in fair value	U.S. dollar equivalent	Hypothetical 10% change in fair value		
British pound sterling	\$ 15,896	\$ 1,590	\$ 13,813	\$ 1,381		
Euro	11,322	1,132	3,343	334		
Canadian dollar	5,406	541	7,079	708		

We hold available for sale fixed maturity securities denominated in non-functional currencies to economically hedge the foreign currency risk related to reserves denominated in those currencies. The impact of changes in currency exchange rates on available for sale securities is reported in other comprehensive income, while the impact of changes in exchange rates on reserves and other assets and liabilities is reported in net earnings.

## Item 8. Financial Statements and Supplementary Data

The financial statements and supplementary financial information listed in the accompanying Index to Consolidated Financial Statements and Schedules are incorporated herein as part of this Report.

## Item 9. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure

None.

#### Item 9A. Controls and Procedures

## **Evaluation of Disclosure Controls and Procedures**

We maintain disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended (the Act)) that are designed to ensure that required information is recorded, processed, summarized and reported within the required timeframe, as specified in rules set forth by the Securities and Exchange Commission. Our disclosure controls and procedures are also designed to ensure that information required to be disclosed is accumulated and communicated to management, including our Chief Executive Officer (CEO) and Chief Financial Officer (CFO), to allow timely decisions regarding required disclosures.

Our management, with the participation of our CEO and CFO, evaluated the effectiveness of the design and operation of our disclosure controls and procedures as of December 31, 2012. Based on this evaluation, our CEO and CFO concluded that our disclosure controls and procedures were effective as of December 31, 2012.

## Management s Report on Internal Control Over Financial Reporting

Our management is responsible for establishing and maintaining adequate internal control over financial reporting as defined in Rules 13a-15(f) and 15d-15(f) under the Act. Internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with accounting principles generally accepted in the United States of America (generally accepted accounting principles). Internal control over financial reporting includes those policies and procedures that: 1) pertain to the maintenance of our records that, in reasonable detail, accurately and fairly reflect our transactions and dispositions of our assets, 2) provide reasonable assurance that we have recorded transactions as necessary to permit us to prepare consolidated financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures are being made only in accordance with authorizations of our management and Board of Directors and 3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of our assets that could have a material effect on our consolidated financial statements.

Internal control over financial reporting cannot provide absolute assurance of achieving financial reporting objectives because of its inherent limitations. Internal control over financial reporting is a process that involves human diligence and compliance and is subject to lapses in judgment and breakdowns resulting from human failures. Internal control over financial reporting also can be circumvented by collusion or improper management override. Because of such limitations, there is a risk that material misstatements may not be prevented or detected on a timely basis by internal control over financial reporting. However, these inherent limitations are known features of the financial reporting process. Therefore, it is possible to design into the process safeguards to reduce, though not eliminate, this risk.

Management, including our CEO and CFO, conducted an assessment of the effectiveness of our internal control over financial reporting as of December 31, 2012 based on criteria established in the *Internal Control Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO).

Based on the results of this assessment, management concluded that our internal control over financial reporting was effective as of December 31, 2012 and that the consolidated financial statements included in this Report present fairly, in all material respects, our financial position, results of operations and cash flows for the years presented in accordance with generally accepted accounting principles.

The effectiveness of our internal control over financial reporting as of December 31, 2012 has been audited by PricewaterhouseCoopers LLP, an independent registered public accounting firm, as stated in their report, which is included in Item 15 of this Report.

## **Changes in Internal Control Over Financial Reporting**

There were no changes in our internal control over financial reporting that occurred during the quarter ended December 31, 2012 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

Item 9B. Other Information

None.

64

#### PART III

## Item 10. Directors, Executive Officers and Corporate Governance

#### **Code of Business Conduct and Ethics**

We have adopted a Code of Business Conduct and Ethics that applies to all employees, officers and directors of our company. The complete text of our Code of Business Conduct and Ethics is available on our website at <a href="https://www.hcc.com">www.hcc.com</a> and will be provided to any person free of charge upon request made to: HCC Insurance Holdings, Inc., Investor Relations Department, 13403 Northwest Freeway, Houston, Texas 77040. Any amendments to, or waivers of, the Code of Business Conduct and Ethics that apply to the Chief Executive Officer and the Senior Financial Officers will be disclosed on our website.

The information regarding our Executive Officers required by Item 401 of Regulation S-K is incorporated by reference to the Executive Officers section in Item 1, Business of this Report.

The other information regarding our Directors, Executive Officers and Corporate Governance required by this Item 10 is incorporated by reference to the sections Corporate Governance and Section 16(a) Beneficial Ownership Reporting Compliance in our definitive proxy statement for our Annual Meeting of Shareholders to be filed with the Securities and Exchange Commission within 120 days after December 31, 2012.

## Item 11. Executive Compensation

The information regarding Executive Compensation required by this Item 11 is incorporated by reference to the sections 2012 Director Compensation Table, Corporate Governance Committees of the Board Compensation Committee Compensation Committee Interlocks and Insider Participation, and Executive Compensation in our definitive proxy statement for our Annual Meeting of Shareholders to be filed with the Securities and Exchange Commission within 120 days after December 31, 2012.

## Item 12. Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters

## **Equity Compensation Plan Information**

The following table sets forth information as of December 31, 2012, with respect to compensation plans under which our equity securities are authorized for issuance. All such plans were approved by our shareholders.

Plan category	Number of securities to be issued upon exercise of outstanding options, warrants and rights (a)	Weighted- average exercise price of outstanding options, warrants and rights (b)	Number of securities remaining available for future issuance under equity compensation plans (excluding securities reflected in column (a))
Equity compensation plans approved by shareholders	1,659,016	\$27.33	3,620,666

<sup>\*</sup> The total in column (a) includes 145,416 restricted stock units issued under our equity incentive plan. These restricted stock units are not included in the calculation of weighted-average exercise price in column (b).

The other information regarding Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters required by this Item 12 is incorporated by reference to the section Stock Ownership Information in our definitive proxy statement for our Annual Meeting of Shareholders to be filed with the Securities and Exchange Commission within 120 days after December 31, 2012.

# Edgar Filing: HCC INSURANCE HOLDINGS INC/DE/ - Form 10-K

## **Table of Contents**

## Item 13. Certain Relationships and Related Transactions, and Director Independence

The information regarding Certain Relationships and Related Transactions, and Director Independence required by this Item 13 is incorporated by reference to the section Certain Relationships and Related Party Transactions in our definitive proxy statement for our Annual Meeting of Shareholders to be filed with the Securities and Exchange Commission within 120 days after December 31, 2012.

## Item 14. Principal Accountant Fees and Services

The information regarding Principal Accountant Fees and Services required by this Item 14 is incorporated by reference to the sections
Corporate Governance and Proposal 3 Ratification of Our Independent Registered Public Accounting Firm for 2013 in our definitive proxy statement for our Annual Meeting of Shareholders to be filed with the Securities and Exchange Commission within 120 days after December 31, 2012.

## PART IV

#### Item 15. Exhibits and Financial Statement Schedules

## (a) Financial Statement Schedules

The financial statements and supplementary financial information listed in the accompanying Index to Consolidated Financial Statements and Schedules are filed as part of this Report.

## (b) Exhibits

The exhibits listed in the accompanying Index to Exhibits on page 68 are filed as part of this Report.

66

## **SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this Report to be signed on its behalf by the undersigned, thereunto duly authorized.

**HCC** Insurance Holdings, Inc. (Registrant)

Dated: February 27, 2013 By: /s/ Christopher J.B. Williams

(Christopher J.B. Williams) Chief Executive Officer

Pursuant to the requirements of the Securities Exchange Act of 1934, this Report has been signed below by the following persons on behalf of the Registrant and in the capacities and on the dates indicated.

	Name	Title	Date
/s/	CHRISTOPHER J.B. WILLIAMS	Director, Chief Executive Officer	February 27, 2013
(Chi	ristopher J.B. Williams)	(Principal Executive Officer)	
/s/	Emmanuel T. Ballases*	Director	February 27, 2013
(Em	manuel T. Ballases)		
/s/	Judy C. Bozeman*	Director	February 27, 2013
(Jud	y C. Bozeman)		
/s/	Frank J. Bramanti*	Director	February 27, 2013
(Fra	nk J. Bramanti)		
/s/	Walter M. Duer*	Director	February 27, 2013
(Wa	llter M. Duer)		
/s/	James C. Flagg, Ph.D.*	Director	February 27, 2013
(Jan	nes C. Flagg, Ph.D.)		
/s/	THOMAS M. HAMILTON*	Director	February 27, 2013
(The	omas M. Hamilton)		
/s/	Leslie S. Heisz*	Director	February 27, 2013
(Les	slie S. Heisz)		
/s/	Brad T. Irick	Executive Vice President	February 27, 2013
(Bra	nd T. Irick)	and Chief Financial Officer	
/s/	John N. Molbeck, Jr.*	Director	February 27, 2013
			j 1, 1010
(Joh	n N. Molbeck, Jr.)		

# Edgar Filing: HCC INSURANCE HOLDINGS INC/DE/ - Form 10-K

/s/ Robert A. Rosholt*	Director and Chairman of the Board	February 27, 2013
(Robert A. Rosholt) /s/ J. Mikesell Thomas*	Director	February 27, 2013
(J. Mikesell Thomas) /s/ Pamela J. Penny	Executive Vice President	February 27, 2013
(Pamela J. Penny)	and Chief Accounting Officer	

\*By: /s/ Pamela J. Penny Pamela J. Penny,

Attorney-in-fact

67

## INDEX TO EXHIBITS

Exhibit Number	
3.1	Restated Certificate of Incorporation and Amendment of Certificate of Incorporation of HCC Insurance Holdings, Inc., filed with Delaware Secretary of State on July 23, 1996 and May 21, 1998, respectively (incorporated by reference to
3.2	Exhibit 4.1 to Registration Statement on Form S-8 (Registration No. 333-61687) filed on August 17, 1998). Second Amended and Restated Bylaws of HCC Insurance Holdings, Inc. (incorporated by reference to Exhibit 3.1 to
	Current Report on Form 8-K filed on May 25, 2012).
4.1	Specimen of Common Stock Certificate, \$1.00 par value, of HCC Insurance Holdings, Inc. (incorporated by reference to Exhibit 4.1 to Registration Statement on Form S-1 (Registration No. 33-48737) filed on October 27, 1992).
4.2	Indenture, dated August 23, 2001, between HCC Insurance Holdings, Inc. and First Union National Bank related to Debt Securities (Senior Debt) (incorporated by reference to Exhibit 4.1 to Current Report on Form 8-K filed on August 24, 2001).
4.3	Form of Fourth Supplemental Indenture, dated November 16, 2009, between HCC Insurance Holdings, Inc. and U.S. Bank National Association related to 6.30% Senior Notes due 2019 (incorporated by reference to Exhibit 4.2 to Current Report on Form 8-K filed on November 13, 2009).
10.1	Loan Agreement, dated March 8, 2011, among HCC Insurance Holdings, Inc., Wells Fargo Bank, National Association, as Administrative Agent, Barclays Bank PLC and Bank of America, N.A., as Co-Syndication Agents, JPMorgan Chase Bank, N.A. and The Royal Bank of Scotland PLC, as Co-Documentation Agents, and other lenders party thereto (incorporated by reference to Exhibit 10.1 to Current Report on 8-K filed on March 8, 2011).
10.2	First Amendment to Loan Agreement, dated September 22, 2011, among HCC Insurance Holdings, Inc., Wells Fargo Bank, National Association, as Administrative Agent, Barclays Bank PLC and Bank of America, N.A., as Co-Syndication Agents, JPMorgan Chase Bank, N.A. and The Royal Bank of Scotland PLC, as Co-Documentation Agents, and the other lenders party thereto (incorporated by reference to Exhibit 10.1 to Current Report on Form 8-K filed on September 28, 2011).
10.3	Amended and Restatement Agreement, dated November 21, 2012, among HCC Insurance Holdings, Inc., The Royal Band of Scotland PLC and Barclays Bank PLC (incorporated by reference to Exhibit 10.1 to Current Report on Form 8-K filed on November 28, 2012).
10.4	Restated \$90,000,000 Standby Letter of Credit Facility, dated November 21, 2012, among HCC Insurance Holdings, Inc., The Royal Bank of Scotland PLC and Barclays Bank PLC (incorporated by reference to Exhibit 10.2 to Current Report of Form 8-K filed on November 28, 2012).
10.5	HCC Insurance Holdings, Inc. 2008 Flexible Incentive Plan (incorporated by reference to Exhibit 4.1 to Registration Statement on Form S-8 (Registration No. 33-152897) filed on August 8, 2008).*
10.6	Form of Restricted Stock Award Agreement under the HCC Insurance Holdings, Inc. 2008 Flexible Incentive Plan (incorporated by reference to Exhibit 10.2 to Quarterly Report on Form 10-Q filed on November 7, 2008).*
10.7	Form of Nonqualified Stock Option Agreement under the HCC Insurance Holdings, Inc. 2008 Flexible Incentive Plan (incorporated by reference to Exhibit 10.1 to Quarterly Report on Form 10-Q filed on November 7, 2008).*
10.8	Form of Restricted Stock Unit Award Agreement under the HCC Insurance Holdings, Inc. 2008 Flexible Incentive Plan (incorporated by reference to Exhibit 10.3 to Quarterly Report on Form 10-Q filed on November 7, 2008).*
10.9	Form of Restricted Stock Award Agreement under the HCC Insurance Holdings, Inc. 2008 Flexible Incentive Plan (service shares) (incorporated by reference to Exhibit 10.28 to Annual Report on Form 10-K filed on March 1, 2010).*
10.10	Form of Restricted Stock Award Agreement under the HCC Insurance Holdings, Inc. 2008 Flexible Incentive Plan (performance shares) (incorporated by reference to Exhibit 10.29 to Annual Report on Form 10-K filed on March 1, 2010).*
10.11	Form of Restricted Stock Award Agreement (U.S.) under the HCC Insurance Holdings, Inc. 2008 Flexible Incentive Plan (incorporated by reference to Exhibit 10.30 to Annual Report on Form 10-K filed on March 1, 2010).*
10.12	Form of Restricted Stock Unit Award Agreement under the HCC Insurance Holdings, Inc. 2008 Flexible Incentive Plan (incorporated by reference to Exhibit 10.31 to Annual Report on Form 10-K filed on March 1, 2010).*

68

Exhibit	
Number	
10.13	Form of Restricted Stock Award Agreement under the HCC Insurance Holdings, Inc. 2008 Flexible Incentive Plan
	(budget performance shares)(incorporated by reference to Exhibit 10.3 to Quarterly Report on Form10-Q filed on August
40.44	3, 2012).*
10.14	Employment Agreement, effective May 1, 2011, between Christopher J.B. Williams and HCC Insurance Holdings, Inc.
10.15	(incorporated by reference to Exhibit 10.1 to Current Report on Form 8-K filed on May 2, 2011).*  Amendment to Employment Agreement, dated May 15, 2012, between Christopher J.B. Williams and HCC Insurance
10.13	Holdings, Inc. (incorporated by reference to Exhibit 10.2 to Current Report on Form 8-K filed on May 15, 2012).*
10.16	Employment Agreement, effective May 10, 2010, between Brad T. Irick and HCC Insurance Holdings, Inc. (incorporated
	by reference to Exhibit 10.2 to Quarterly Report on Form 10-Q filed on August 6, 2010).*
10.17	First Amendment to Employment Agreement, effective January 1, 2012, between Brad T. Irick and HCC Insurance
	Holdings, Inc. (incorporated by reference to Exhibit 10.16 to Annual Report on Form 10-K filed on February 29, 2012).*
10.18	Employment Agreement, dated March 21, 2012, between William N. Burke and HCC Insurance Holdings, Inc.
10.10	(incorporated by reference to Exhibit 10.1 to Current Report on Form 8-K filed March 26, 2012).*
10.19	Service Agreement, effective January 1, 2006, between Barry J. Cook and HCC Service Company Limited (UK) Branch (incorporated by reference to Exhibit 10.1 to Quarterly Report on Form 10-Q filed on May 10, 2007).*
10.20	Renewal Letter, dated March 30, 2012, between Barry J. Cook and HCC Service Company, Inc. (incorporated by
10.20	reference to Exhibit 10.2 to Current Report on Form 8-K filed on April 4, 2012).*
10.21	Employment Agreement, effective March 1, 2007, between Craig J. Kelbel and HCC Insurance Holdings, Inc.
	(incorporated by reference to Exhibit 10.4 to Current Report on Form 8-K filed on August 10, 2007).*
10.22	First Amendment to Employment Agreement, effective September 1, 2009, between Craig J. Kelbel and HCC Insurance
10.22	Holdings, Inc. (incorporated by reference to Exhibit 10.1 to Current Report on Form 8-K filed on August 28, 2009).*
10.23	Second Amendment to Employment Agreement, dated March 30, 2012, between Craig J. Kelbel and HCC Insurance Holdings, Inc. (incorporated by reference to Exhibit 10.1 to Current Report on Form 8-K filed on April 4, 2012).*
10.24	Employment Agreement, effective June 1, 2007 between Michael J. Schell and HCC Insurance Holdings, Inc.
10.21	(incorporated by reference to Exhibit 10.3 to Current Report on Form 8-K filed on August 10, 2007).*
10.25	First Amendment to Employment Agreement, effective December 19, 2008, between Michael J. Schell and HCC
	Insurance Holdings, Inc. (incorporated by reference to Exhibit 10.2 to Current Report on Form 8-K filed on December 22,
	2008).*
10.26	Second Amendment to Employment Agreement, effective December 1, 2010, between Michael J. Schell and HCC
	Insurance Holdings, Inc. (incorporated by reference to Exhibit 10.1 to Current Report on Form 8-K filed on December 6, 2010).*
10.27	Relocation Policy and Reimbursement Agreement, dated April 27, 2011, between Christopher J.B. Williams and HCC
10.27	Insurance Holdings, Inc. (incorporated by reference to Exhibit 10.3 to Current Report on Form 8-K filed on May 2,
	2011).*
10.28	Separation Agreement, dated October 2, 2012, by and between John N. Molbeck, Jr. and HCC Insurance Holdings, Inc.
	(incorporated by reference to Exhibit 10.1 to Current Report on Form 8-K filed on October 3, 2012).*
10.29	Separation Agreement, dated September 13, 2011, by and between W. Tobin Whamond and HCC Insurance
10.20	Holdings, Inc. (incorporated by reference to Exhibit 10.1 to Current Report on Form 8-K filed on September 13, 2011).*
10.30	HCC Insurance Holdings, Inc. Nonqualified Deferred Compensation Plan for John N. Molbeck, Jr., effective May 5, 2009 (incorporated by reference to Exhibit 10.3 to Current Report on Form 8-K filed on May 26, 2009).*
10.31	HCC Insurance Holdings, Inc. Nonqualified Deferred Compensation Plan for Christopher J.B. Williams, effective May 1,
- 3.0 1	2011 (incorporated by reference to Exhibit 10.2 to Current Report on Form 8-K filed on May 2, 2011).*
10.32	HCC Insurance Holdings, Inc. Nonqualified Deferred Compensation Plan for Non-Employee Directors (incorporated by
	reference to Exhibit 10.28 to Annual Report on Form 10-K filed on February 28, 2011).*

69

# Edgar Filing: HCC INSURANCE HOLDINGS INC/DE/ - Form 10-K

# **Table of Contents**

Form of Indemnification Agreement between HCC Insurance Holdings, Inc. and recipient (incorporated by reference to
Exhibit 10.29 to Annual Report on Form 10-K filed on February 28, 2011).*
Statement Regarding Computation of Ratios.
Subsidiaries of HCC Insurance Holdings, Inc.
Consent of Independent Registered Public Accounting Firm PricewaterhouseCoopers LLP dated February 27, 2013.
Powers of Attorney.
Certification by Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
Certification by Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
Certification of Chief Executive Officer and Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act
of 2002.
The following financial statements from the Company s Annual Report on Form 10-K for the year ended December 31,
2012 formatted in XBRL: 1) Consolidated Balance Sheets, 2) Consolidated Statements of Earnings, 3) Consolidated
Statements of Comprehensive Income, 4) Consolidated Statements of Changes in Shareholders Equity, 5) Consolidated
Statements of Cash Flows and 6) Notes to Consolidated Financial Statements.

## Filed herewith

70

<sup>\*</sup> Management contract or compensatory plan

## INDEX TO CONSOLIDATED FINANCIAL STATEMENTS AND SCHEDULES

Report of Independent Registered Public Accounting Firm	F-1
Consolidated Balance Sheets at December 31, 2012 and 2011	F-2
Consolidated Statements of Earnings for the three years ended December 31, 2012	F-3
Consolidated Statements of Comprehensive Income for the three years ended December 31, 2012	F-4
Consolidated Statements of Changes in Shareholders Equity for the three years ended December 31, 2012	F-5
Consolidated Statements of Cash Flows for the three years ended December 31, 2012	F-6
Notes to Consolidated Financial Statements	F-7
Schedules:	
Schedule 1 Summary of Investments other than Investments in Related Parties	S-1
Schedule 2 Condensed Financial Information of Registrant	S-2
Schedule 3 Supplementary Insurance Information	S-6
Schedule 4 Reinsurance	S-7
Schedule 5 Valuation and Qualifying Accounts	S-8

Schedules other than those listed above have been omitted because they are either not required, not applicable or the required information is shown in the Consolidated Financial Statements and related Notes or other Schedules.

71

#### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors and Shareholders

HCC Insurance Holdings, Inc.

In our opinion, the consolidated financial statements listed in the accompanying index present fairly, in all material respects, the financial position of HCC Insurance Holdings, Inc. and its subsidiaries at December 31, 2012 and 2011, and the results of their operations and their cash flows for each of the three years in the period ended December 31, 2012 in conformity with accounting principles generally accepted in the United States of America. In addition, in our opinion, the financial statement schedules listed in the accompanying index present fairly, in all material respects, the information set forth therein when read in conjunction with the related consolidated financial statements. Also in our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of December 31, 2012, based on criteria established in *Internal Control* Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). The Company s management is responsible for these financial statements and financial statement schedules, for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting, included in Management s Report on Internal Control over Financial Reporting appearing under Item 9A. Our responsibility is to express opinions on these financial statements, on the financial statement schedules, and on the Company s internal control over financial reporting based on our integrated audits. We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement and whether effective internal control over financial reporting was maintained in all material respects. Our audits of the financial statements included examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. Our audit of internal control over financial reporting included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audits also included performing such other procedures as we considered necessary in the circumstances. We believe that our audits provide a reasonable basis for our opinions.

As discussed in Note 1 to the consolidated financial statements, the Company changed the manner in which it accounts for policy acquisition costs in 2012.

A company s internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company s internal control over financial reporting includes those policies and procedures that (i) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (ii) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (iii) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company s assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

/s/ PricewaterhouseCoopers LLP

Houston, TX

February 27, 2013

F-1

## HCC INSURANCE HOLDINGS, INC. AND SUBSIDIARIES

## CONSOLIDATED BALANCE SHEETS

(in thousands, except per share data)

	December 31, 2012 2011 (as adjusted)			/
ASSETS				
Investments				
Fixed maturity securities available for sale, at fair value (amortized cost: 2012 \$5,856,432 and 2011				
\$5,385,432)	\$	6,281,781	\$	5,718,834
Fixed maturity securities held to maturity, at amortized cost (fair value: \$163,136)		-		161,102
Equity securities available for sale, at fair value (cost: \$275,827)		284,639		-
Short-term investments, at cost (approximates fair value)		363,053		133,917
Other investments, at fair value (amortized cost: 2012 \$18,391 and 2011 \$38,230)		20,925		35,897
Total investments		6,950,398		6,049,750
Cash		71,390		104,550
Restricted cash and securities		101,480		229,821
Premium, claims and other receivables		549,725		688,732
Reinsurance recoverables		1,071,222		1,056,068
Ceded unearned premium		256,988		222,300
Ceded life and annuity benefits		58,641		61,061
Deferred policy acquisition costs		191,960		189,633
Goodwill		885,860		872,814
Other assets		130,143		122,549
Total assets	\$	10,267,807	\$	9,597,278
LIABILITIES				
I are and loss adjustment armone marchle	\$	2 767 950	\$	3,658,317
Loss and loss adjustment expense payable Life and annuity policy benefits	ф	3,767,850 58,641	Ф	61,061
Reinsurance, premium and claims payable		294,621		366,499
Unearned premium		1,069,956		1,031,034
Deferred ceding commissions		74,609		62,364
Notes payable		583,944		478,790
Accounts payable and accrued liabilities		875,574		665,231
Accounts payable and accrued natifities		073,374		003,231
Total liabilities		6,725,195		6,323,296
CHARENOI PERO TOVIEW				
SHAREHOLDERS EQUITY				
Common stock, \$1.00 par value; 250,000 shares authorized (shares issued: 2012 125,114 and 2011		105.111		100.500
122,720; outstanding: 2012 100,928 and 2011 104,101)		125,114		122,720
Additional paid-in capital		1,052,253		1,001,308
Retained earnings		2,756,166		2,429,818
Accumulated other comprehensive income		295,271		227,659
Treasury stock, at cost (shares: 2012 24,186 and 2011 18,619)		(686,192)		(507,523)

# Edgar Filing: HCC INSURANCE HOLDINGS INC/DE/ - Form 10-K

Total shareholders equity 3,542,612 3,273,982

Total liabilities and shareholders equity \$ 10,267,807 \$ 9,597,278

See Notes to Consolidated Financial Statements.

F-2

# HCC INSURANCE HOLDINGS, INC. AND SUBSIDIARIES

# CONSOLIDATED STATEMENTS OF EARNINGS

(in thousands, except per share data)

		V 110 1 41					
		Years ended December 31, 2012 2011			31,	2010	
REVENUE							
				<b></b>			
Net earned premium	\$	2,242,625	\$	2,127,170	\$	2,041,924	
Net investment income		222,634		212,271		203,819	
Other operating income		30,448		35,590		44,832	
Net realized investment gain		31,148		3,653		12,104	
Other-than-temporary impairment credit losses		(1,028)		(4,679)		(425)	
Total revenue		2,525,827		2,374,005		2,302,254	
EXPENSE							
Loss and loss adjustment expense, net		1,305,511		1,399,247		1,213,029	
Policy acquisition costs, net		281,201		266,125		255,136	
Other operating expense		359,060		330,557		322,914	
Interest expense		25,628		23,070		21,348	
Total expense		1,971,400		2,018,999		1,812,427	
Earnings before income tax expense		554,427		355,006		489,827	
Income tax expense		163,187		99,763		144,731	
Net earnings	\$	391,240	\$	255,243	\$	345,096	
Earnings per common share							
Basic	\$	3.84	\$	2.31	\$	3.00	
240.0	Ψ	2.01	Ψ	2.31	Ψ	5.00	
Diluted	\$	3.83	\$	2.30	\$	2.99	

See Notes to Consolidated Financial Statements.

# HCC INSURANCE HOLDINGS, INC. AND SUBSIDIARIES

# CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(in thousands)

	Years ended December 31, 2012 2011			31,	2010
Net earnings	\$ 391,240	\$	255,243	\$	345,096
Other comprehensive income (loss):					
Investment gains (losses):					
Investment gains (losses) during year	135,746		195,395		(9,873)
Income tax charge (benefit)	46,779		65,618		(3,098)
Investment gains (losses), net of tax	88,967		129,777		(6,775)
Less reclassification adjustments for:					
Gains (losses) included in net earnings	30,120		(1,022)		11,784
Income tax charge (benefit)	10,542		(358)		4,124
Gains (losses) included in net earnings, net of tax	19,578		(664)		7,660
Net unrealized investment gains (losses)	69,389		130,441		(14,435)
Foreign currency translation adjustment Income tax benefit	(2,720) (943)		(1,740) (1,772)		(9,248) (1,204)
Foreign currency translation adjustment, net of tax	(1,777)		32		(8,044)
Other comprehensive income (loss)	67,612		130,473		(22,479)
Comprehensive income	\$ 458,852	\$	385,716	\$	322,617

See Notes to Consolidated Financial Statements.

## HCC INSURANCE HOLDINGS, INC. AND SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS EQUITY

# Years ended December 31, 2012, 2011 and 2010

(in thousands, except per share data)

	Common stock	Additional paid-in capital	Retained earnings			Total shareholders equity
Balance at December 31, 2009						
(as previously reported)	\$ 118,724	\$ 914,339	\$ 1,977,254	\$ 119,665	\$ (98,799)	\$ 3,031,183
Cumulative effect of accounting change						
(policy acquisition costs)	-	-	(18,032)	-	-	(18,032)
Balance at December 31, 2009						
(as adjusted)	118,724	914,339	1,959,222	119,665	(98,799)	3,013,151
Net earnings	-	-	345,096	-	-	345,096
Other comprehensive loss	-	-	-	(22,479)	-	(22,479)
Issuance of 1,404 shares for exercise of						
options, including tax effect	1,404	27,789	-	-	-	29,193
Purchase of 1,301 common shares	-	-	-	-	(35,124)	(35,124)
Stock-based compensation	814	12,204	-	-	-	13,018
Cash dividends declared, \$0.56 per share	-	-	(64,455)	-	-	(64,455)
Balance at December 31, 2010	120,942	954,332	2,239,863	97,186	(133,923)	3,278,400
Net earnings	-	-	255,243	-	-	255,243
Other comprehensive income	-	-	-	130,473	-	130,473
Issuance of 1,458 shares for exercise of						
options, including tax effect	1,458	34,586	-	-	-	36,044
Purchase of 12,645 common shares	-	-	-	-	(373,600)	(373,600)
Stock-based compensation	320	12,390	-	-	-	12,710
Cash dividends declared, \$0.60 per share	-	-	(65,288)	-	-	(65,288)
Balance at December 31, 2011	122,720	1,001,308	2,429,818	227,659	(507,523)	3,273,982
Net earnings	-	-	391,240	-	-	391,240
Other comprehensive income	-	-	-	67,612	-	67,612
Issuance of 2,079 shares for exercise of						
options, including tax effect	2,079	57,759	-	-	-	59,838
Purchase of 5,567 common shares	-	-	-	-	(178,669)	(178,669)
Stock-based compensation	315	7,587	-	-	-	7,902
Cash dividends declared, \$0.64 per share	-	-	(64,892)	-	-	(64,892)
Other	-	(14,401)	-	-	-	(14,401)
Balance at December 31, 2012	\$ 125,114	\$ 1,052,253	\$ 2,756,166	\$ 295,271	\$ (686,192)	\$ 3,542,612

See Notes to Consolidated Financial Statements.

F-5

# HCC INSURANCE HOLDINGS, INC. AND SUBSIDIARIES

# CONSOLIDATED STATEMENTS OF CASH FLOWS

(in thousands)

	2012	Years ended December 31 2011	, 2010
Operating activities			
Net earnings	\$ 391,240	\$ 255,243	\$ 345,096
Adjustments to reconcile net earnings to net cash provided by operating activities:			
Change in premium, claims and other receivables	61,675	(81,578)	(38,507)
Change in reinsurance recoverables	(6,812)		(2,077)
Change in ceded unearned premium	(34,580)		(10,713)
Change in loss and loss adjustment expense payable	82,201	181,363	6,702
Change in unearned premium	38,662	(14,364)	7,106
Change in reinsurance, premium and claims payable, excluding restricted cash	(59,177)		21,852
Change in accounts payable and accrued liabilities	100,091	17,538	31,032
Stock-based compensation expense	12,088	13,000	13,018
Depreciation and amortization expense	19,476	18,619	17,380
(Gain) loss on investments	(30,120)	1,026	(12,168)
Other, net	86,403	9,812	36,479
Cash provided by operating activities	661,147	421,276	415,200
Investing activities			
Sales of available for sale fixed maturity securities	639,834	448,766	239,414
Sales of equity securities	14,117	-	-
Sales of other investments	21,736	347	4,638
Maturity or call of available for sale fixed maturity securities	697,404	573,958	620,884
Maturity or call of held to maturity fixed maturity securities	28,527	29,102	25,240
Cost of available for sale fixed maturity securities acquired	(1,489,235)		(1,347,285)
Cost of held to maturity fixed maturity securities acquired	(=, :=, ,===)	-	(120,643)
Cost of equity securities acquired	(262,528)	-	(120,0.2)
Cost of other investments acquired	(===,===)	(33,060)	(4,977)
Change in short-term investments	(207,403)		311,983
Payments for purchase of businesses, net of cash received	(46,627)		(36,348)
Proceeds from sale of subsidiaries	2,029	2,550	17,068
Other, net	(16,757)		(9,627)
Cash used by investing activities	(618,903)	(196,991)	(299,653)
Financing activities	105 000	205.000	50,000
Advances on line of credit	185,000	305,000	50,000
Payments on line of credit	(80,000)	(125,000)	(50,000)
Payments on convertible notes	-	-	(64,472)
Sale of common stock	59,838	36,044	29,193
Purchase of common stock	(173,028)		(35,124)
Dividends paid	(64,345)	. , ,	(63,245)
Other, net	(2,869)	5,770	(13,502)
Cash used by financing activities	(75,404)	(217,592)	(147,150)
Net increase (decrease) in cash	(33,160)	6,693	(31,603)

Edgar Filing: HCC INSURANCE HOLDINGS INC/DE/ - Form 10-K

Cash at beginning of year	104,550	97,857	129,460
Cash at end of year	\$ 71,390	\$ 104,550	\$ 97,857

See Notes to Consolidated Financial Statements.

## HCC INSURANCE HOLDINGS, INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(tables in thousands, except per share data)

## (1) General Information and Significant Accounting and Reporting Policies

HCC Insurance Holdings, Inc. (HCC) and its subsidiaries (collectively we, us or our) include domestic and foreign property and casualty and life insurance companies and underwriting agencies with offices in the United States, the United Kingdom, Spain and Ireland. We underwrite a variety of largely non-correlated specialty insurance products, including property and casualty, accident and health, surety and credit product lines, in approximately 180 countries. We market our products through a network of independent agents and brokers, through managing general agents owned by the company, and directly to consumers. In addition, we assume insurance written by other insurance companies.

Our principal domestic insurance companies are Houston Casualty Company and U.S. Specialty Insurance Company, HCC Life Insurance Company, Avemco Insurance Company, American Contractors Indemnity Company and United States Surety Company. These companies operate throughout the United States with headquarters in Houston, Texas; Atlanta, Georgia; Frederick, Maryland; Los Angeles, California; and Timonium, Maryland, respectively. All of our principal domestic insurance companies operate on an admitted basis, except Houston Casualty Company, which also insures international risks. Our foreign insurance companies are HCC International Insurance Company; Houston Casualty Company Europe, Seguros y Reaseguros, S.A.; HCC Reinsurance Company Limited and the London branch of Houston Casualty Company. These companies operate principally from the United Kingdom and Spain. We also participate in Syndicate 4141, a Lloyd s of London syndicate that we manage, which operates in London, England.

Our agencies underwrite insurance products and provide claims management services, primarily for our insurance companies. Our principal agencies operating in the United States are HCC Global Financial Products, HCC Specialty, HCC Medical Insurance Services, LLC, HCC Indemnity Guaranty Agency and G.B. Kenrick & Associates. Our principal foreign agencies are HCC Global Financial Products, with headquarters in Barcelona, Spain, and HCC Underwriting Agency, Ltd. (UK), which manages our syndicate and operates in London, England.

## Basis of Presentation

Our consolidated financial statements have been prepared in conformity with accounting principles generally accepted in the United States of America (GAAP) and include the accounts of HCC and its subsidiaries. All significant intercompany balances and transactions have been eliminated in consolidation. Management must make estimates and assumptions that affect amounts reported in our consolidated financial statements and in disclosures of contingent assets and liabilities. Ultimate results could differ from those estimates.

## Net Earned Premium, Policy Acquisition Costs and Ceding Commissions

Substantially all of the property and casualty, surety, and accident and health policies written by our insurance companies qualify as short-duration contracts. We recognize in current earned income the portion of the premium that provides insurance protection in the period. For the majority of our insurance policies, we recognize premium, net of reinsurance, on a pro rata basis over the term of the related contract. For certain disability policies, directors—and officers—liability tail policies, surety bonds and energy construction contracts, we recognize premium, net of reinsurance, over the period of risk in proportion to the amount of insurance protection provided. Unearned premium represents the portion of premium written that relates to the unexpired period of protection. Premium for commercial title insurance and group life policies is recognized in earnings when the premium is due. When the limit under a specific excess of loss reinsurance layer has been exhausted, we effectively expense the remaining premium for that limit and defer and amortize the reinstatement premium over the remaining period of risk.

## HCC INSURANCE HOLDINGS, INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(tables in thousands, except per share data)

We defer our direct costs to underwrite insurance policies, less amounts reimbursed by reinsurers, and charge or credit the costs to earnings proportionate with the premium earned. These policy acquisition costs include underwriters—salaries and bonuses attributable to successful marketing or underwriting efforts, commissions, premium taxes, fees and other incremental underwriting costs. Historical and current loss adjustment expense experience and anticipated investment income are considered in determining any premium deficiency and recoverability of related deferred policy acquisition costs.

#### Premium, Claims and Other Receivables

We use the gross method for reporting receivables and payables on brokered transactions. We review the collectibility of our receivables, primarily related to premiums receivable, on a current basis and generally cancel insurance coverage if the premium is unpaid. We provide an allowance for amounts due from brokers that are doubtful of collection. The allowance was \$3.6 million and \$3.7 million at December 31, 2012 and 2011, respectively. Our estimate of the level of the allowance could change as conditions change in the future.

## Loss and Loss Adjustment Expense Payable

Loss and loss adjustment expense payable by our insurance companies is based on estimates of payments to be made for reported losses, incurred but not reported losses, and anticipated receipts from salvage and subrogation. Reserves are recorded on an undiscounted basis, except for reserves of acquired companies. The discount on those reserves is not material. Estimates for reported losses are based on all available information, including reports received from ceding companies on assumed business. Estimates for incurred but not reported losses are based both on our experience and the industry s experience. While we believe that amounts included in our consolidated financial statements are adequate, such estimates may be more or less than the amounts ultimately paid when the claims are settled. We continually review the estimates with our actuaries, and any changes are reflected in loss and loss adjustment expense in the period of the change.

#### Reinsurance

We record all reinsurance recoverables and ceded unearned premium as assets, and deferred ceding commissions as liabilities. All such amounts are recorded in a manner consistent with the underlying reinsured contracts. We record a reserve for uncollectible reinsurance based on our assessment of reinsurers—credit worthiness, reinsurance contract terms and collectibility. Information utilized to calculate the reserve is subject to change, which could affect the level of the reserve in the future.

## Cash and Short-term Investments

Cash consists of cash in banks, generally in operating accounts. Short-term investments, including certificates of deposit and money-market funds, are classified as investments in our consolidated balance sheets as they relate principally to our investment activities. We generally maintain our cash deposits in major banks and invest our short-term funds in institutional money-market funds and short-term financial instruments. These securities typically mature within ninety days and, therefore, bear minimal risk.

Certain fiduciary funds totaling \$227.6 million and \$222.3 million were included in short-term investments and fixed maturity securities at December 31, 2012 and 2011, respectively. These funds are held for the benefit of our clients, but the agreements allow us to comingle the funds with our funds. We earn interest, net of expenses, on these funds.

## Restricted Cash and Securities

Our agencies hold funds of unaffiliated parties for the payment of claims, and our surety businesses hold funds as collateral for potential claims. These restricted fiduciary funds are shown as restricted cash and securities in our consolidated balance

F-8

## HCC INSURANCE HOLDINGS, INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(tables in thousands, except per share data)

sheets. The corresponding liability is included within reinsurance, premium and claims payable or accounts payable and accrued liabilities in our consolidated balance sheets. Interest earned on these funds accrues to the benefit of the parties from whom the funds were withheld. Therefore, we do not include cash activity related to these funds in our consolidated statements of cash flows.

#### Investments

All of our fixed maturity securities, as of March 2012, are classified as available for sale and reported at fair value. In determining fair value, we apply the market approach, which uses quoted prices or other relevant data based on market transactions involving identical or comparable assets. The change in unrealized gain or loss on available for sale securities (including the foreign exchange effect for securities denominated in currencies other than the functional currency of the subsidiary) is recorded as a component of other comprehensive income, net of the related deferred income tax effect, within our consolidated shareholders—equity. We purchase our available for sale fixed maturity securities with the expectation that we will hold them to maturity, but we may sell them if market conditions, credit-related risk or our investment policies warrant earlier sales.

Our available for sale fixed maturity securities portfolio includes mortgage-backed and asset-backed securities for which we recognize income using a constant effective yield based on anticipated prepayments and the estimated economic life of the securities. When actual prepayments differ significantly from anticipated prepayments, the estimated economic life is recalculated and the remaining unamortized premium or discount is amortized prospectively over the remaining economic life.

Equity securities and other investment securities are carried at fair value. We classify these securities as available for sale, and the change in carrying value is recorded as a component of other comprehensive income, net of the related deferred income tax effect, within our consolidated shareholders—equity.

Short-term investments are carried at cost, which approximates fair value.

Realized investment gains or losses are determined on an average cost basis and included in earnings on the trade date. If a structured security fails to pay the full amount of expected principal, we recognize the unpaid amount as a realized loss in the period due and permanently reduce the security s cost basis.

## Other-than-temporary Impairments

A security has an impairment loss when its fair value is less than its cost or amortized cost at the balance sheet date. We evaluate impaired securities for possible other-than-temporary impairment loss at each quarter end, considering various factors including:

amount by which the security s fair value is less than its cost, length of time the security has been impaired,

whether we intend to sell the security,

if it is more likely than not that we will have to sell the security before recovery of its amortized cost basis,

# Edgar Filing: HCC INSURANCE HOLDINGS INC/DE/ - Form 10-K

whether the impairment is due to an issuer-specific event, credit issues or change in market interest rates,

the security s credit rating and any recent downgrades, and

stress testing of expected cash flows under various scenarios.

F-9

## HCC INSURANCE HOLDINGS, INC. AND SUBSIDIARIES

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(tables in thousands, except per share data)

For each impaired security, we determine: 1) we do not intend to sell the security and 2) it is more likely than not that we will not be required to sell the security before recovery of its amortized cost basis. If we cannot assert these conditions, we record an other-than-temporary impairment loss through our consolidated statements of earnings in the current period. For all other impaired securities, we assess whether the net present value of the cash flows expected to be collected from the security is less than its amortized cost basis. Such a shortfall in cash flows is referred to as a credit loss. For any such security, we separate the impairment loss into: 1) the credit loss and 2) the amount related to all other factors, such as interest rate changes, market conditions, etc. (the non-credit loss). We charge the credit loss to current period earnings and the non-credit loss to other comprehensive income, within shareholders equity, on an after-tax basis. A security s cost basis is permanently reduced by the amount of a credit loss. We accrete income over the remaining life of a fixed maturity security based on the interest rate necessary to discount the expected future cash flows to the new basis. If the security is non-income producing, we apply any cash proceeds as a reduction of principal when received.

## **Derivative Financial Instruments**

We hold an interest in a long-term mortgage impairment insurance contract, denominated in British pound sterling, for which the exposure is measured based on movement in a specified U.K. housing index. The contract qualifies as a derivative financial instrument, is unhedged and is reported at fair value in other assets in our consolidated balance sheets. We record changes in fair value and any foreign exchange gain/loss on the contract within other operating income in our consolidated statements of earnings. In 2012, we collected \$1.9 million of cash on this contract. At December 31, 2012 and 2011, the fair value was \$0.3 million and \$1.5 million, respectively. In 2010, we sold our interest in a similar contract for \$8.3 million cash and recognized a gain of \$8.0 million, which was included in other operating income.

We utilize the British pound sterling and the Euro as the functional currency in certain of our foreign operations. As a result, we have exposure to fluctuations in exchange rates between these currencies and the U.S. dollar. From time to time, we may use derivative instruments to protect our investment in these foreign operations by limiting our exposure to fluctuations in exchange rates.

In 2012, we entered into a forward contract to sell 45.0 million Euros for U.S. dollars in September 2013. This transaction has been designated and qualifies as a hedge of a portion of our net investment in a subsidiary that has the Euro as its functional currency. Changes in the fair value of the forward contract, net of the related deferred income tax effect, are recognized in our foreign currency translation adjustment, which is a component of accumulated other comprehensive income. This amount will offset changes in the value of the net investment being hedged, as the cumulative translation adjustment related to the foreign subsidiary, representing the effect of translating the subsidiary s assets and liabilities from Euros to U.S. dollars, is also reported in our foreign currency translation adjustment.

The fair value of the forward contract was a \$3.2 million liability at December 31, 2012. This amount is reported in accounts payable and accrued liabilities in our consolidated balance sheets. At inception of the hedge and quarterly thereafter, we assess whether the hedge transaction is effective. Any ineffectiveness would be recognized immediately as other operating expense in our consolidated statements of earnings. There was no ineffectiveness on the forward contract during 2012.

## Other Operating Income

Fee and commission income, primarily from third party agency and broker commissions, is reported in other operating income in our consolidated statements of earnings. We recognize fee and commission income on the later of the effective date of the policy, the date when the premium can be reasonably established, or the date when substantially all services related to the insurance placement have been rendered to the client. We record revenue from profit commissions based on the profitability of business written, calculated using the respective commission formula and actual underwriting results through the date of calculation. Such amounts are adjusted if and when experience changes.

#### HCC INSURANCE HOLDINGS, INC. AND SUBSIDIARIES

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(tables in thousands, except per share data)

When our underwriting agencies utilize one of our insurance company subsidiaries as the policy issuing company, we eliminate in consolidation the fee and commission income against the related insurance company s policy acquisition costs and defer the policy acquisition costs of the underwriting agencies.

#### Goodwill and Intangible Assets

Goodwill is impaired when the fair value of a reporting unit is less than its carrying amount. We assess our goodwill for impairment annually, or sooner if an event occurs or circumstances change that would more likely than not reduce the fair value of a reporting unit below its carrying amount. We noted no indicators of impairment in 2012. We conducted our 2012 goodwill impairment test as of June 30, 2012, which is consistent with the timeframe for our annual assessment in prior years. Our 2012 impairment test consisted of a qualitative assessment in which we determined that is it more likely than not that the fair value of each of our five reporting units exceeded its carrying amount as of June 30, 2012.

In years where we assess goodwill for impairment by determining the fair value of each reporting unit, we consider three valuation approaches (market, income and cost). We utilize the income and market valuation approaches and base our assumptions and inputs on market participant data, as well as our own data. For the income approach, we estimate the present value of each reporting unit s expected cash flows to determine its fair value. We utilize estimated future cash flows of the portfolio of products included in each reporting unit, as well as a risk-appropriate rate of return specific to each reporting unit. We utilize our budgets and projection of future operations based on historical and expected industry trends to estimate our future cash flows and their probability of occurring as projected. We also determine fair value of each reporting unit based on market participant data, and use those results to test the reasonableness and validity of the income approach results. We utilized this methodology to determine the fair value of our reporting units in 2011 and 2010.

When we complete a business acquisition, we record the business combination using the acquisition method of accounting. We value all identifiable assets and liabilities at fair value and allocate any remaining consideration to goodwill in our purchase price allocations. We assign goodwill to applicable reporting units, based on the reporting unit s share of the estimated future cash flows of all acquired insurance products. Any future adjustments to finalize pre-2009 purchase price allocations, other than for certain tax-related items, are recorded as an adjustment to goodwill. All other adjustments of purchase price allocations are recorded through earnings in the period when the adjustment is determined.

Intangible assets not subject to amortization are tested for impairment annually, or sooner if an event occurs or circumstances change that indicate that an intangible asset might be impaired. Other intangible assets are amortized over their respective useful lives.

#### Foreign Currency

We utilize the British pound sterling and the Euro as the functional currency in certain of our foreign operations. The cumulative translation adjustment, representing the effect of translating these subsidiaries assets and liabilities into U.S. dollars, is included in the foreign currency translation adjustment, net of the related deferred income tax effect, within accumulated other comprehensive income in shareholders equity.

For other of our foreign subsidiaries and branches, the functional currency is the U.S. dollar. For all subsidiaries, transactions in non-functional currencies are translated at the rates of exchange in effect on the date the transaction occurs. Transaction gains and losses are recorded in earnings and included in other operating expense in the consolidated statements of earnings. Assets and liabilities recorded in non-functional currencies are translated into the functional currencies at exchange rates in effect at the balance sheet date.

#### HCC INSURANCE HOLDINGS, INC. AND SUBSIDIARIES

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(tables in thousands, except per share data)

For available for sale securities, unrealized gains and losses related to fluctuations in exchange rates are recorded as a component of other comprehensive income, net of the related deferred income tax effect, within shareholders equity until the securities mature or are sold.

The effect of exchange rate changes on cash balances held in foreign currencies was immaterial for all periods presented and is not shown separately in the consolidated statements of cash flows.

#### Income Taxes

We file a consolidated Federal income tax return and include the foreign subsidiaries—income to the extent required by law. Deferred income tax is accounted for using the liability method, which reflects the tax impact of temporary differences between the bases of assets and liabilities for financial reporting purposes and such bases as measured by tax laws and regulations. We provide a deferred tax liability for un-repatriated earnings of our foreign subsidiaries at prevailing statutory rates when required. We regularly review our deferred tax assets for recoverability and establish a valuation allowance based on our history of earnings, expectations for future earnings, taxable income in carryback years and the expected timing of the reversals of existing temporary differences. Due to our history of earnings, expectations for future earnings, and taxable income in carryback years, we expect to be able to fully realize the benefit of any net deferred tax asset on a consolidated basis.

We maintain a liability for our uncertain tax positions where we determine it is not more likely than not the tax position will be sustained upon examination by the appropriate tax authority. Changes in the liability for our uncertain tax positions are reflected in income tax expense in the period when a new uncertain tax position arises, we change our judgment about the likelihood of uncertainty, the tax issue is settled, or the statute of limitations expires. We report any potential net interest income or expense and penalties related to changes in our uncertain tax positions in our consolidated statements of earnings as interest expense and other operating expense, respectively.

#### **Stock-Based Compensation**

For grants of restricted stock awards and units, we measure fair value based on the closing stock price of our common stock on the grant date and expense that value on a straight-line basis over the award s vesting period. For stock option awards, we use the Black-Scholes single option pricing model to determine the fair value of an option on its grant date and expense that value on a straight-line basis over the option s vesting period. For grants of unrestricted common stock, we measure fair value based on the closing stock price of our common stock on the grant date and expense that value on the grant date.

# Earnings Per Share

Basic earnings per share is computed by dividing net earnings attributable to common stock by the weighted-average common shares outstanding during the year. Diluted earnings per share is computed by dividing net earnings attributable to common stock by the weighted-average common shares outstanding plus the weighted-average potential common shares outstanding during the year. Outstanding common stock options, when dilutive, are included in the weighted-average potential common shares outstanding. We use the treasury stock method to calculate the dilutive effect of potential common shares outstanding. We treat unvested restricted stock and unvested restricted stock units that contain non-forfeitable rights to dividends or dividend-equivalents as participating securities and include them in the earnings allocation in calculating earnings per share under the two-class method.

F-12

#### HCC INSURANCE HOLDINGS, INC. AND SUBSIDIARIES

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(tables in thousands, except per share data)

## Accounting Guidance Adopted in 2012

A new accounting standard clarifies the definition of acquisition costs incurred by an insurance company and limits capitalization to such costs directly related to renewing or acquiring new insurance contracts. Under the new standard, we expense all costs incurred for unsuccessful marketing or underwriting efforts, along with indirect costs, as incurred. We adopted this guidance on January 1, 2012 through retrospective adjustment of the capitalized deferred policy acquisition costs, deferred income taxes and consolidated shareholders—equity in our prior years consolidated financial statements. We also reclassified expenses in our prior years—consolidated income statements to reflect the new definition of policy acquisition costs. Application of the new guidance did not impact our reported consolidated net earnings or cash flows in prior years. The following line items in our consolidated financial statements were affected by this change in accounting guidance:

	A	s originally				
	reported Change					s adjusted
<u>December 31, 2011</u>						
Deferred policy acquisition costs	\$	217,608	\$	(27,975)	\$	189,633
Accounts payable and accrued liabilities (deferred income taxes)		675,174		(9,943)		665,231
Retained earnings		2,447,850		(18,032)		2,429,818
<u>December 31, 2010</u>						
Retained earnings	\$	2,257,895	\$	(18,032)	\$	2,239,863
Year ended December 31, 2011						
Policy acquisition costs, net	\$	328,134	\$	(62,009)	\$	266,125
Other operating expense		268,548		62,009		330,557
Year ended December 31, 2010						
Policy acquisition costs, net	\$	322,046	\$	(66,910)	\$	255,136
Other operating expense		256,004		66,910		322,914
(2) Investments						

On March 31, 2012, we reclassified our entire portfolio of fixed maturity securities classified as held to maturity to fixed maturity securities classified as available for sale. The European debt crisis and the August 2011 downgrade of U.S. government debt by Standard & Poor s Corporation had recently disrupted the financial markets. Due to these market disruptions and our desire to maintain greater flexibility in managing our entire investment portfolio in an uncertain economy, we changed our prior intent to hold these securities to maturity. On the date of transfer, these securities had a fair value of \$139.1 million and an amortized cost of \$136.0 million. The securities net unrealized appreciation, net of the related deferred income tax effect, increased our accumulated other comprehensive income and shareholders equity by \$2.0 million as of March 31, 2012.

# HCC INSURANCE HOLDINGS, INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(tables in thousands, except per share data)

The cost or amortized cost, gross unrealized gain or loss, and fair value of our fixed maturity and equity securities were as follows:

	;	Cost or amortized cost	u	Availab Gross nrealized gain	sale Gross nrealized loss	]	Fair value
<u>December 31, 2012</u>							
U.S. government and government agency securities Fixed maturity securities of states, municipalities and political	\$	195,049	\$	4,560	\$ (2)	\$	199,607
subdivisions		969,966		96,027	(182)		1,065,811
Special purpose revenue bonds of states, municipalities and political		·		·			
subdivisions		2,033,947		168,772	(2,388)		2,200,331
Corporate securities		1,247,282		69,243	(1,355)		1,315,170
Residential mortgage-backed securities		632,665		32,560	(338)		664,887
Commercial mortgage-backed securities		482,808		41,748	(267)		524,289
Asset-backed securities		32,801		474	-		33,275
Foreign government securities		261,914		16,515	(18)		278,411
Total fixed maturity securities - available for sale	\$	5,856,432	\$	429,899	\$ (4,550)	\$	6,281,781
Equity securities - available for sale	\$	275,827	\$	13,768	\$ (4,956)	\$	284,639
December 31, 2011		207.166	•	10.720	(40)		207 (70
U.S. government and government agency securities Fixed maturity securities of states, municipalities and political	\$	285,166	\$	10,523	\$ (10)	\$	295,679
subdivisions		999,940		85,528	(127)		1,085,341
Special purpose revenue bonds of states, municipalities and political		999,9 <del>4</del> 0		65,526	(127)		1,005,541
subdivisions		1,741,297		122,746	(155)		1,863,888
Corporate securities		817,886		35,221	(6,774)		846,333
Residential mortgage-backed securities		1,036,436		65,771	(0,774) $(2,121)$		1,100,086
Commercial mortgage-backed securities		244,535		15,162	(2,121) $(3,573)$		256,124
Asset-backed securities		34,655		13,102	(5,575)		34,746
Foreign government securities		225,517		11,203	(83)		236,637
Toleign government securities		223,317		11,203	(63)		230,037
Total fixed maturity securities - available for sale	\$	5,385,432	\$	346,301	\$ (12,899)	\$	5,718,834
U.S. government securities	\$	6,998	\$	69	\$ _	\$	7,067
Corporate securities		110,284		1.814	(455)		111,643
Foreign government securities		43,820		746	(140)		44,426
Total fixed maturity securities - held to maturity	\$	161,102	\$	2,629	\$ (595)	\$	163,136

F-14

## HCC INSURANCE HOLDINGS, INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(tables in thousands, except per share data)

Substantially all of our fixed maturity securities are investment grade. The following table displays the gross unrealized losses and fair value of all available for sale securities that were in a continuous unrealized loss position for the periods indicated.

	Less than 12 months Unrealized				12 month	more realized		Tot	tal Unrealized		
	F	air value		losses	Fa	air value	losses	F	air value		losses
<u>December 31, 2012</u>											
Fixed maturity securities											
U.S. government and government agency securities	\$	55,034	\$	(2)	\$	-	\$ -	\$	55,034	\$	(2)
Fixed maturity securities of states, municipalities and											
political subdivisions		14,162		(182)		-	-		14,162		(182)
Special purpose revenue bonds of states,											
municipalities and political subdivisions		155,902		(2,388)		-	-		155,902		(2,388)
Corporate securities		85,245		(1,220)		2,616	(135)		87,861		(1,355)
Residential mortgage-backed securities		49,486		(338)		-	-		49,486		(338)
Commercial mortgage-backed securities		26,263		(267)		-	-		26,263		(267)
Foreign government securities		7,007		(18)		-	-		7,007		(18)
Equity securities		103,647		(4,956)		-	-		103,647		(4,956)
1 7											. , ,
Total	\$	496,746	\$	(9,371)	\$	2,616	\$ (135)	\$	499,362	\$	(9,506)
<u>December 31, 2011</u>											
Fixed maturity securities											
U.S. government and government agency securities	\$	13,984	\$	(10)	\$	-	\$ -	\$	13,984	\$	(10)
Fixed maturity securities of states, municipalities and											
political subdivisions		10,256		(107)		899	(20)		11,155		(127)
Special purpose revenue bonds of states,				`			, ,				
municipalities and political subdivisions		21,856		(67)		6,796	(88)		28,652		(155)
Corporate securities		154,856		(6,391)		18,005	(383)		172,861		(6,774)
Residential mortgage-backed securities		32,430		(1,364)		7,582	(757)		40,012		(2,121)
Commercial mortgage-backed securities		39,075		(3,573)		-	_		39,075		(3,573)
Asset-backed securities		19,648		(56)		-	-		19,648		(56)
Foreign government securities		4,198		(83)		-	-		4,198		(83)
Total	\$	296,303	\$	(11,651)	\$	33,282	\$ (1,248)	\$	329,585	\$	(12,899)

A security has an impairment loss when its fair value is less than its cost or amortized cost at the balance sheet date. We evaluate our securities for possible other-than-temporary impairment losses at each quarter end. During the past three years, our reviews covered all impaired securities where the loss exceeded \$0.5 million and the loss either exceeded 10% of cost or the security had been in a loss position for longer than twelve consecutive months. Our reviews considered the factors described in the Other-than-temporary Impairments section in Note 1.

F-15

#### HCC INSURANCE HOLDINGS, INC. AND SUBSIDIARIES

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(tables in thousands, except per share data)

For other-than-temporary impairment losses, we recognize an other-than-temporary impairment loss in earnings in the period that we determine: 1) we intend to sell the security, 2) it is more likely than not that we will be required to sell the security before recovery of its amortized cost basis or 3) the security has a credit loss. Any non-credit portion of the other-than-temporary impairment loss is recognized in shareholders equity. Our other-than-temporary impairment losses were as follows:

	2012	2011	2010
Total other-than-temporary impairment loss	\$ (2,069)	\$ (6,922)	\$ (378)
Portion recognized in other comprehensive income	1,041	2,243	(47)
Net other-than-temporary impairment loss recognized in earnings	\$ (1,028)	\$ (4,679)	\$ (425)

Certain of our securities with an other-than-temporary impairment loss have had both a credit loss and an impairment loss recorded in other comprehensive income. The rollforward of credit losses on these securities was as follows:

	2012	2011	2010
Balance at beginning of year	\$ 5,047	\$ 4,273	\$ 3,848
Credit losses recognized in earnings			
Securities previously impaired	899	2,447	425
Securities previously not impaired	129	2,232	-
Securities sold	(5,450)	(3,905)	-
Balance at December 31	\$ 625	\$ 5,047	\$ 4,273

During the fourth quarter of 2012, we sold all but one of the securities for which we had previously recognized an other-than-temporary impairment. The remaining security had a \$0.2 million after-tax unrealized gain included in accumulated other comprehensive income at December 31, 2012, related to changes in fair value after its initial impairment date.

We do not consider the \$9.5 million of gross unrealized losses on fixed maturity and equity securities in our portfolio at December 31, 2012 to be other-than-temporary impairments because: 1) as of December 31, 2012, we have received substantially all contractual interest and principal payments on the fixed maturity securities, 2) we do not intend to sell the securities, 3) it is more likely than not that we will not be required to sell the securities before recovery of their amortized cost or cost bases and 4) the unrealized loss relates to non-credit factors, such as interest rate changes and market conditions.

The change in our unrealized pretax net gains (losses) on investments during each year was as follows:

Edgar Filing: HCC INSURANCE HOLDINGS INC/DE/ - Form 10-K

	2012 2011					2010
Available for sale fixed maturity securities	\$	91,947	\$	198,768	\$	(21,677)
Equity securities		8,812		-		-
Other investments		4,867		(2,351)	20	
Change in net unrealized investment gains (losses)	\$	105,626	\$	196,417	\$	(21,657)

## HCC INSURANCE HOLDINGS, INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(tables in thousands, except per share data)

The amortized cost and fair value of our fixed maturity securities at December 31, 2012, by contractual maturity, are shown below. Expected maturities may differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties. The weighted-average life of our mortgage-backed and asset-backed securities was 5.5 years at December 31, 2012.

	an	Cost or nortized cost	Fair value
Due in 1 year or less	\$	300,842	\$ 305,382
Due after 1 year through 5 years		1,101,203	1,157,575
Due after 5 years through 10 years		1,411,731	1,541,532
Due after 10 years through 15 years		936,809	1,023,796
Due after 15 years		957,573	1,031,045
Securities with contractual maturities		4,708,158	5,059,330
Mortgage-backed and asset-backed securities		1,148,274	1,222,451
Total fixed maturity securities	\$	5,856,432	\$ 6,281,781

At December 31, 2012, our domestic insurance companies had deposited fixed maturity securities of \$44.2 million (amortized cost of \$42.4 million) to meet the deposit requirements of various state insurance departments. There are withdrawal and other restrictions on these deposits, but we direct how the deposits are invested and we earn interest on the funds.

The sources of our net investment income were as follows:

	2012	2011	2010
Fixed maturity securities			
Taxable	\$ 114,047	\$ 113,293	\$ 110,517
Exempt from U.S. income taxes	107,488	98,729	92,297
Total fixed maturity securities	221,535	212,022	202,814
Equity securities	3,959	-	-
Short-term investments	620	537	900
Other investment income	2,856	4,486	4,344
Total investment income	228,970	217,045	208,058
Investment expense	(6,336)	(4,774)	(4,239)
Net investment income	\$ 222,634	\$ 212,271	\$ 203,819

Table of Contents 117

F-17

## HCC INSURANCE HOLDINGS, INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(tables in thousands, except per share data)

Realized pretax gains (losses) on the sale of investments, which exclude other-than-temporary impairment credit losses, included the following:

	2012	2011	2010
Gains			
Fixed maturity securities	\$ 32,644	\$ 10,045	\$ 14,207
Equity securities	797	-	-
Other investments	2,074	6	52
Total gains	35,515	10,051	14,259
Losses			
Fixed maturity securities	(3,327)	(6,388)	(1,995)
Equity securities	(1,039)	-	-
Other investments	(1)	(10)	(160)
Total losses	(4,367)	(6,398)	(2,155)
Net			
Fixed maturity securities	29,317	3,657	12,212
Equity securities	(242)	-	-
Other investments	2,073	(4)	(108)
Net realized investment gain	\$ 31,148	\$ 3,653	\$ 12,104

## (3) Fair Value Measurements

Our financial instruments include assets and liabilities carried at fair value, as well as assets and liabilities carried at cost or amortized cost but disclosed at fair value in our financial statements. In determining fair value, we generally apply the market approach, which uses prices and other relevant data based on market transactions involving identical or comparable assets and liabilities. We classify our financial instruments into the following three-level hierarchy:

Level 1 Inputs are based on quoted prices in active markets for identical instruments.

Level 2 Inputs are based on observable market data (other than quoted prices), or are derived from or corroborated by observable market data.

Level 3 Inputs are unobservable and not corroborated by market data.

Our Level 1 investments consist of U.S. Treasuries, money market funds and equity securities traded in an active exchange market. We use unadjusted quoted prices for identical instruments to measure fair value.

# Edgar Filing: HCC INSURANCE HOLDINGS INC/DE/ - Form 10-K

Our Level 2 investments include most of our fixed maturity securities, which consist of U.S. government agency securities, municipal bonds (including those held as restricted securities), corporate debt securities, bank loans, mortgage-backed and asset-backed securities, and deposits supporting our Lloyd syndicate business. Level 2 also includes certificates of deposit and other interest-bearing deposits at banks, which we report as short-term investments, and a forward contract, which hedges our net investment in a Euro-functional currency foreign subsidiary. We measure fair value for the majority of our Level 2 investments using quoted prices of securities with similar characteristics. The remaining investments are valued using pricing models or matrix pricing. The fair value measurements consider observable assumptions, including benchmark yields, reported trades, broker/dealer quotes, issuer spreads, two-sided markets, benchmark securities, bids, offers, default rates, loss severity and other economic measures.

F-18

#### HCC INSURANCE HOLDINGS, INC. AND SUBSIDIARIES

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(tables in thousands, except per share data)

We are responsible for the prices used in our fair value measurements. We use independent pricing services to assist us in determining fair value for approximately 99% of our Level 2 investments. The pricing services provide a single price or quote per security. We use data provided by our third party investment managers and Lloyd s of London to value the remaining Level 2 investments. To validate that these quoted and modeled prices are reasonable estimates of fair value, we perform various quantitative and qualitative procedures, including: 1) evaluation of the underlying methodologies, 2) analysis of recent sales activity, 3) analytical review of our fair values against current market prices and 4) comparison of the pricing services fair value to other pricing services fair value for the same investment. No markets for our investments were judged to be inactive at period end. Based on these procedures, we did not adjust the prices or quotes provided by our independent pricing services, third party investment managers or Lloyd s of London as of December 31, 2012 or 2011.

Our Level 2 financial instruments also include our notes payable. We determine the fair value of our 6.30% Senior Notes based on quoted prices, but the market is inactive. The fair value of borrowings under our Revolving Loan Facility approximates the carrying amount because interest is based on 30-day LIBOR plus a margin.

Our Level 3 securities include certain fixed maturity securities and an insurance contract that we account for as a derivative and classify in other assets. It also includes a liability for future earnout payments due to former owners of a business we acquired, which is classified within accounts payable and accrued liabilities. We determine fair value of our Level 3 securities based on internally developed models that use assumptions or other data that are not readily observable from objective sources.

F-19

# HCC INSURANCE HOLDINGS, INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(tables in thousands, except per share data)

The following tables present the fair value of our financial instruments that were carried or disclosed at fair value. Unless indicated, these items were carried at fair value on our consolidated balance sheet.

		Level 1		Level 2	Ι	Level 3		Total
<u>December 31, 2012</u>								
Fixed maturity securities - available for sale								
U.S. government and government agency securities	\$	174,520	\$	25,087	\$	_	\$	199,607
Fixed maturity securities of states, municipalities and political subdivisions	Ψ	-	Ψ	1,065,811	Ψ	_	Ψ	1,065,811
Special purpose revenue bonds of states, municipalities and political				-,,,,,,,,				-,,
subdivisions		_		2,200,331		_		2,200,331
Corporate securities		-		1,315,006		164		1,315,170
Residential mortgage-backed securities		-		664,887		-		664,887
Commercial mortgage-backed securities		-		524,289		-		524,289
Asset-backed securities		-		33,275		-		33,275
Foreign government securities		-		278,411		-		278,411
Total fixed maturity securities - available for sale		174,520		6,107,097		164		6,281,781
Equity securities - available for sale		284,639		-		-		284,639
Short-term investments*		251,988		111,065		-		363,053
Other investments		20,925		-		-		20,925
Restricted cash and securities		-		2,043		-		2,043
Premium, claims and other receivables		-		68,207		-		68,207
Other assets		-		-		349		349
Total assets measured at fair value	\$	732,072	\$	6,288,412	\$	513	\$	7,020,997
		,	·	, ,				, ,
Notes payable*	\$	-	\$	636,363	\$	-	\$	636,363
Accounts payable and accrued liabilities - forward contract		-		3,194		-		3,194
Accounts payable and accrued liabilities - earnout liability		-		2,043		7,009		9,052
Total liabilities measured at fair value	\$	-	\$	641,600	\$	7,009	\$	648,609

<sup>\*</sup> Carried at cost or amortized cost on our consolidated balance sheet.

# HCC INSURANCE HOLDINGS, INC. AND SUBSIDIARIES

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(tables in thousands, except per share data)

	Level 1 Level 2				Ι	evel 3		Total
<u>December 31, 2011</u>								
Fixed maturity securities - available for sale								
U.S. government and government agency securities	\$	201,582	\$	94,097	\$	-	\$	295,679
Fixed maturity securities of states, municipalities and political subdivisions		-		1,085,341		-		1,085,341
Special purpose revenue bonds of states, municipalities and political								
subdivisions		-		1,863,888		-		1,863,888
Corporate securities		-		846,178		155		846,333
Residential mortgage-backed securities		-		1,100,086		-		1,100,086
Commercial mortgage-backed securities		-		256,124		-		256,124
Asset-backed securities		-		33,731		1,015		34,746
Foreign government securities		-		236,637		-		236,637
Total fixed maturity securities - available for sale		201,582		5,516,082		1,170		5,718,834
Fixed maturity securities - held to maturity*		_		163,136		-		163,136
Short-term investments*		67,288		66,629		-		133,917
Other investments		35,720		-		-		35,720
Other assets		-		-		1,516		1,516
Total assets measured at fair value	\$	304,590	\$	5,745,847	\$	2,686	\$	6,053,123
	-	,	_	-,,	-	_,	_	-,,
Notes payable*	\$	-	\$	505,671	\$	-	\$	505,671

The following table presents the changes in fair value of our Level 3 financial instruments.

			201	12					2	2011	
						Accounts	6				
	]	Fixed				payable and		Fixed			
		aturity curities	Other assets	Total assets		accrued liabilities	•		Other assets		Total assets
Balance at beginning of year	\$	1,170	\$ 1,516	\$	2,686	\$	- \$	1,438	\$	857	\$ 2,295
Earnout liability		-	-		-	6,968	8	-		-	-
Settlements		-	(1,863)		(1,863)		-	-		-	-
Sales		-	-		-		-	(283)		-	(283)

<sup>\*</sup> Carried at cost or amortized cost on our consolidated balance sheet.

Edgar Filing: HCC INSURANCE HOLDINGS INC/DE/ - Form 10-K

Gains (losses) reported in:							
Net earnings	(1)	696	695	41	(2)	659	657
Other comprehensive income	10	-	10	-	17	-	17
Transfers out of Level 3	(1,015)	-	(1,015)	-	-	-	-
Balance at December 31	\$ 164	\$ 349	\$ 513	\$ 7,009	\$ 1,170	\$ 1,516	\$ 2,686

We transferred investments from Level 3 to Level 2 in 2012 because we were able to determine their fair value using inputs based on observable market data in the period transferred. There were no other transfers between Level 1, Level 2 or Level 3 in 2012 and none in 2011.

## HCC INSURANCE HOLDINGS, INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(tables in thousands, except per share data)

# (4) Reinsurance

In the normal course of business, our insurance companies cede a portion of their premium to domestic and foreign reinsurers through treaty and facultative reinsurance agreements. Although reinsurance does not discharge the direct insurer from liability to its policyholder, our insurance companies participate in such agreements in order to limit their loss exposure, protect them against catastrophic losses and diversify their business. The following tables present the effect of such reinsurance transactions on our premium, loss and loss adjustment expense and policy acquisition costs.

	2012	2011	2010
Direct written premium	\$ 2,422,517	\$ 2,305,190	\$ 2,269,858
Reinsurance assumed	361,555	343,936	309,050
Reinsurance ceded	(530,676)	(466,968)	(552,711)
Net written premium	\$ 2,253,396	\$ 2,182,158	\$ 2,026,197
Direct earned premium	\$ 2,396,756	\$ 2,308,810	\$ 2,284,396
Reinsurance assumed	351,611	340,745	298,475
Reinsurance ceded	(505,742)	(522,385)	(540,947)
Net earned premium	\$ 2,242,625	\$ 2,127,170	\$ 2,041,924
Direct loss and loss adjustment expense	\$ 1,434,830	\$ 1,535,270	\$ 1,360,761
Reinsurance assumed	162,534	224,655	176,096
Reinsurance ceded	(291,853)	(360,678)	(323,828)
Net loss and loss adjustment expense	\$ 1,305,511	\$ 1,399,247	\$ 1,213,029
Policy acquisition costs	\$ 398,453	\$ 392,172	\$ 373,500
Ceding commissions	(117,252)	(126,047)	(118,364)
Net policy acquisition costs	\$ 281,201	\$ 266,125	\$ 255,136

The table below shows the components of our reinsurance recoverables in our consolidated balance sheets at December 31, 2012 and 2011.

	2012	2011	
Reinsurance recoverable on paid losses	\$ 54,675	\$ 83,109	

# Edgar Filing: HCC INSURANCE HOLDINGS INC/DE/ - Form 10-K

Reinsurance recoverable on outstanding losses	479,026	477,760
Reinsurance recoverable on incurred but not reported losses	539,021	497,074
Reserve for uncollectible reinsurance	(1,500)	(1,875)
Total reinsurance recoverables	\$ 1,071,222	\$ 1,056,068

#### HCC INSURANCE HOLDINGS, INC. AND SUBSIDIARIES

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(tables in thousands, except per share data)

In order to reduce our exposure to reinsurance credit risk, we evaluate the financial condition of our reinsurers and place our reinsurance with a diverse group of companies and syndicates, which we believe to be financially sound. Our recoverables are due principally from highly-rated reinsurers. The following table shows reinsurance balances with our reinsurers that had a net recoverable balance greater than \$25.0 million at December 31, 2012 and 2011. The companies ratings were the latest published by A.M. Best Company, Inc. as of February 15, 2013 (for 2012) and February 17, 2012 (for 2011). The total recoverables column includes paid losses recoverable, outstanding losses recoverable and incurred but not reported losses recoverable. The total credits column includes letters of credit, cash and other payables.

Reinsurer	Rating	Location		Total recoverables		Total credits	rec	Net coverables
<u>December 31, 2012</u>								
Transatlantic Reinsurance Company	A	New York	\$	145,733	\$	15,166	\$	130,567
Hannover Ruckversicherungs AG	A+	Germany		97,281		18,587		78,694
Axis Reinsurance Company	A	New York		80,956		11,777		69,179
ACE Property & Casualty Insurance Co.	A+	Pennsylvania		70,248		4,195		66,053
Arch Reinsurance Company	A+	Bermuda		41,472		2,544		38,928
<u>December 31, 2011</u>								
Transatlantic Reinsurance Company	A	New York	\$	129,516	\$	18,454	\$	111,062
ACE Property & Casualty Insurance Co.	A+	Pennsylvania		81,471		698		80,773
Hannover Ruckversicherungs AG	Α	Germany		80,986		20,165		60,821
Axis Reinsurance Company	A	New York		63,481		11,292		52,189
Arch Reinsurance Company	A+	Bermuda		44,185		3,430		40,755

HCC Life Insurance Company previously sold its entire block of individual life insurance and annuity business to Swiss Re Life & Health America, Inc. (rated A by A.M. Best Company, Inc.) in the form of an indemnity reinsurance contract. Ceded life and annuity benefits included in our consolidated balance sheets at December 31, 2012 and 2011 were \$58.6 million and \$61.1 million, respectively.

At each quarter end, we review our financial exposure to the reinsurance market based on our individual reinsurance recoverable balances as of the prior quarter end. We take actions to collect outstanding balances or to mitigate our exposure to possible loss. We have a reserve for potentially uncollectible amounts as follows:

	2012	2011	2010	
Balance at beginning of year	\$ 1,875	\$ 2,493	\$	2,945
Provision recovery	(375)	(618)		(452)
Balance at December 31	\$ 1,500	\$ 1,875	\$	2,493

If we collect cash from or resolve a dispute with a reinsurer, we reduce the allowance account. While we believe the reserve is adequate based on information currently available, market conditions may change or additional information might be obtained that may require us to change the reserve in the future.

F-23

## HCC INSURANCE HOLDINGS, INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(tables in thousands, except per share data)

Reinsurers not authorized by the respective states of domicile of our U.S. domiciled insurance companies are required to collateralize reinsurance obligations due to us. The table below shows the amounts of letters of credit and cash available to us as collateral, plus other potential offsets at December 31, 2012 and 2011.

	2012	2011
Payables to reinsurers	\$ 190,228	\$ 195,806
Letters of credit	89,832	120,589
Cash	116,597	83,731
Total credits	\$ 396,657	\$ 400,126

The tables below show the calculation of net reserves, net unearned premium and net deferred policy acquisition costs at December 31, 2012 and 2011.

		2012		2011
Loss and loss adjustment expense payable	\$	3,767,850	\$	3,658,317
Reinsurance recoverable on outstanding losses		(479,026)		(477,760)
Reinsurance recoverable on incurred but not reported losses		(539,021)		(497,074)
Net reserves	\$	2,749,803	\$	2,683,483
The reserves	Ψ	2,7 19,003	Ψ	2,003,103
Unearned premium	\$	1,069,956	\$	1,031,034
Ceded unearned premium		(256,988)		(222,300)
Net unearned premium	\$	812,968	\$	808,734
Deferred policy acquisition costs	\$	191,960	\$	189,633
Deferred ceding commissions		(74,609)		(62,364)
Net deferred policy acquisition costs	\$	117,351	\$	127,269

# (5) Goodwill

The goodwill balances by reportable segment and the changes in goodwill are shown in the table below.

Edgar Filing: HCC INSURANCE HOLDINGS INC/DE/ - Form 10-K

	U.S. Property & Casualty	Professional Liability	Accident & Health	U.S. Surety & Credit	International	Total
Balance at December 31, 2010	\$ 223,000	\$ 249,820	\$ 144,128	\$ 79,700	\$ 125,000	\$ 821,648
Earnout and other	-	51,727	4	-	(565)	51,166
Balance at December 31, 2011	223,000	301,547	144,132	79,700	124,435	872,814
Earnout and other	-	12,542	(19)	-	523	13,046
Balance at December 31, 2012	\$ 223,000	\$ 314,089	\$ 144,113	\$ 79,700	\$ 124,958	\$ 885,860

#### HCC INSURANCE HOLDINGS, INC. AND SUBSIDIARIES

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(tables in thousands, except per share data)

We acquired HCC Global Financial Products (HCC Global), which underwrites our U.S. and International directors and officers liability business, in 2002. The purchase agreement, as amended, includes a contingency for future earnout payments. The earnout is based on HCC Global s pretax earnings on business written from the acquisition date through September 30, 2007, with no maximum amount due to the former owners. When conditions specified under the purchase agreement are met, we record a net amount owed to or due from the former owners based on our estimate, at that point in time, of how claims will ultimately be settled. This net amount will fluctuate in the future, and the ultimate total net earnout payments cannot be finally determined until all claims are settled or paid.

Based on our estimate of ultimate claims settlements as of December 31, 2012, we increased goodwill by \$11.8 million for additional earnout earned and accrued under the purchase agreement, of which \$6.4 million is payable in March 2013 and \$5.4 million is payable in March 2015. All adjustments to the ultimate purchase price have been, or will be, recorded as an increase or decrease to goodwill. The total HCC Global earnout and related goodwill recognized from the acquisition date through December 31, 2012 was \$268.1 million.

#### (6) Liability for Unpaid Loss and Loss Adjustment Expense

The table below provides a reconciliation of the liability for unpaid loss and loss adjustment expense payable at December 31, 2012, 2011 and 2010.

		2012		2011		2010
Reserves for loss and loss adjustment expense payable at beginning of year	\$	3,658,317	\$	3,471,858	\$	3,492,309
Less reinsurance recoverables on reserves		974,834		934,086		936,469
Net reserves at beginning of year		2,683,483		2,537,772		2,555,840
Net reserve additions from acquired businesses		14,705		6,261		8,110
Foreign currency adjustment		18,449		(6,108)		(21,127)
Net loss and loss adjustment expense:						
Provision for loss and loss adjustment expense for claims occurring in current year		1,375,522		1,389,100		1,235,692
Increase (decrease) in estimated loss and loss adjustment expense for claims occurring in prior years		(70,011)		10,147		(22,663)
Net loss and loss adjustment expense		1,305,511		1,399,247		1,213,029
Net loss and loss adjustment expense payments for claims occurring during:						
Current year		543,010		527,244		454,940
Prior years		729,335		726,445		763,140
Net loss and loss adjustment expense payments		1,272,345		1,253,689		1,218,080
Net reserves at end of year		2,749,803		2,683,483		2,537,772
Plus reinsurance recoverables on reserves		1,018,047		974,834		934,086
I are and long adjustment among moughly of and of more	¢	2.767.950	¢	2.659.217	¢	2 471 959
Loss and loss adjustment expense payable at end of year	\$	3,767,850	\$	3,658,317	\$	3,471,858

F-25

#### HCC INSURANCE HOLDINGS, INC. AND SUBSIDIARIES

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(tables in thousands, except per share data)

In 2012, our Professional Liability, Accident & Health, U.S. Surety & Credit, and International segments reported favorable net loss development. The International segment s \$10.1 million of net favorable development in 2012 included \$43.3 million of adverse development from the International surety & credit line of business. This adverse development related to a specific class of Spanish surety bonds, the majority of which were written prior to 2006. Claims have been presented to us under these bonds, and we have denied them as not covered by the bonds. The related reserves, virtually all of which cover incurred but not reported losses, are based on management s evaluation of the claims and the likelihood that we may ultimately be required to pay the claims. Due to the nature of these claims and related litigation, the ultimate outcome of these claims may not be known for several years.

In 2011 and 2010, our U.S. Property & Casualty, U.S. Surety & Credit, and International segments reported favorable net loss development. The favorable development in 2011 was more than offset by an increase in reserves for the diversified financial products line of business in our Professional Liability segment.

The current year net loss and loss adjustment expense includes accident year net catastrophe losses of \$52.4 million in 2012, \$103.9 million in 2011 and \$22.5 million in 2010, primarily in our International segment. The loss development in 2012, 2011 and 2010 includes reserve releases of \$21.4 million, \$8.1 million and \$12.6 million, respectively, related to prior years catastrophe losses.

We have no material exposure to asbestos claims or environmental pollution losses. Policies issued by our insurance companies do not have significant environmental exposure because of the types of risks covered.

# (7) Notes Payable

Our notes payable consisted of the following at December 31, 2012 and 2011.

	2012	2011
6.30% Senior Notes	\$ 298,944	\$ 298,790
\$600.0 million Revolving Loan Facility	285,000	180,000
Total notes payable	\$ 583,944	\$ 478,790

The estimated fair value of our Senior Notes was \$351.4 million at December 31, 2012 and \$325.7 million at December 31, 2011, based on quoted market prices. The estimated fair value of our Revolving Loan Facility approximated the carrying value at December 31, 2012 and 2011, based on borrowing rates offered to us at that time.

#### Senior Notes

Our \$300.0 million 6.30% Senior Notes due 2019 were issued in 2009 at a discount of \$1.5 million, for an effective interest rate of 6.37%. We pay interest semi-annually in arrears on May 15 and November 15. The Senior Notes are unsecured and subordinated general obligations of HCC. The Senior Notes may be redeemed in whole at any time or in part from time to time, at our option, at the redemption price determined in the manner described in the indenture governing the Senior Notes. The indenture contains covenants that impose conditions on our ability to create liens on the capital stock of our restricted subsidiaries (as defined in the indenture) or to engage in sales of the capital stock of our restricted subsidiaries. We were in compliance with these covenants at December 31, 2012.

#### HCC INSURANCE HOLDINGS, INC. AND SUBSIDIARIES

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(tables in thousands, except per share data)

#### Revolving Loan Facility

In 2011, we entered into an agreement for a four-year \$600.0 million Revolving Loan Facility (Facility). The Facility allows us to borrow up to the maximum allowed on a revolving basis until the Facility expires on March 8, 2015. The borrowing rate is LIBOR plus 137.5 basis points, subject to increase or decrease based on changes in our debt rating. The weighted-average interest rate on borrowings under the Facility at December 31, 2012 was 1.59%. In addition, we pay an annual commitment fee of 20 basis points. Borrowings under the Facility are used primarily to fund purchases of our common stock. The borrowings and letters of credit issued under the Facility reduced our available borrowing capacity on the Facility to \$305.1 million at December 31, 2012. The Facility contains restrictive financial covenants that require HCC to maintain a minimum consolidated net worth (excluding accumulated other comprehensive income) and a maximum leverage ratio of 35%. We were in compliance with these covenants at December 31, 2012.

#### Standby Letter of Credit Facility

We have a \$90.0 million Standby Letter of Credit Facility (Standby Facility) that is used to guarantee our performance in our Lloyd s of London Syndicate 4141. The Standby Facility expires on December 31, 2016. We pay an annual fee of 90 basis points. Letters of credit issued under the Standby Facility are unsecured commitments of HCC. The Standby Facility contains the same restrictive financial covenants as the Facility, and we were in compliance with these covenants at December 31, 2012.

#### Subsidiary Letters of Credit

At December 31, 2012, certain of our subsidiaries had outstanding letters of credit with banks totaling \$10.4 million. Of this amount, \$9.9 million of outstanding letters of credit reduced our borrowing capacity under the Revolving Loan Facility at year-end 2012.

#### (8) Income Taxes

At December 31, 2012 and 2011, we had current income taxes payable of \$34.2 million and \$5.9 million, respectively, included in accounts payable and accrued liabilities in the consolidated balance sheets.

The following table summarizes the differences between our effective tax rate for financial statement purposes and the Federal statutory rate.

	2012	2 2011			2010
Statutory tax rate	35.0 %		35.0 %		35.0 %
Federal tax at statutory rate	\$ 194,049	\$	124,252	\$	171,439
Nontaxable municipal bond interest and dividend received deduction	(31,939)		(29,021)		(26,968)
State income taxes, net of federal tax benefit	3,619		3,050		2,397
Foreign income taxes	40,703		25,410		32,008
Foreign tax credit	(40,703)		(25,410)		(32,008)
Uncertain tax positions (net of federal tax benefit (expense) on state					
positions: \$719 in 2012, \$212 in 2011 and \$(52) in 2010)	878		38		(1,532)
Other, net	(3,420)		1,444		(605)

# Edgar Filing: HCC INSURANCE HOLDINGS INC/DE/ - Form 10-K

Income tax expense	\$ \$ 163,187		7 \$ 99,763		\$ 99,763		144,731
Effective tax rate	29.4 %	28.1 %		29.5 %			

# HCC INSURANCE HOLDINGS, INC. AND SUBSIDIARIES

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(tables in thousands, except per share data)

The components of income tax expense were as follows:

	2012	2011	2010
Federal current	\$ 94,493	\$ 47,993	\$ 113,837
Federal deferred	20,827	21,075	(3,218)
Total federal	115,320	69,068	110,619
State current	2,570	2,203	1,797
State deferred	2,997	2,489	1,891
Total state	5,567	4,692	3,688
Foreign current	34,678	28,543	31,691
Foreign deferred	6,025	(2,790)	317
Total foreign	40,703	25,753	32,008
Uncertain tax positions	1,597	250	(1,584)
Income tax expense	\$ 163,187	\$ 99,763	\$ 144,731

The net deferred tax liability is included in accounts payable and accrued liabilities in our consolidated balance sheets. The composition of deferred tax assets and liabilities at December 31, 2012 and 2011 was as follows:

	2012	2011
Excess of financial statement unearned premium over tax	\$ 26,192	\$ 26,217
Discounting of loss reserves, net of salvage and subrogation	58,105	62,402
Excess of financial statement accrued expenses over tax	18,797	16,331
Allowance for bad debts, not deductible for tax	4,733	6,216
Stock-based compensation expense in excess of deduction for tax	5,133	9,712
Financial statement loss for Lloyd s syndicates in excess of deduction for tax	-	7,571
Tax basis in net assets of foreign subsidiaries in excess of book basis	2,811	-
Federal tax net operating loss carryforwards	4,744	4,451
State tax net operating loss carryforwards, net of federal tax benefit	2,631	3,352
Federal benefit of state uncertain tax positions	1,142	424
Valuation allowance	(9,187)	(7,983)

# Edgar Filing: HCC INSURANCE HOLDINGS INC/DE/ - Form 10-K

Total deferred tax assets	115,101	128,693
Unrealized gain on increase in value of securities	161,098	120,854
Deferred policy acquisition costs, net of ceding commissions, deductible for tax	15,360	19,482
Amortizable goodwill for tax	97,344	84,110
Financial statement income for Lloyd s syndicates in excess of taxable income	3,860	-
Book basis in net assets of foreign subsidiaries in excess of tax basis	-	10,504
Depreciation and other items	13,926	11,856
Total deferred tax liabilities	291,588	246,806
Net deferred tax liability	\$ (176,487)	\$ (118,113)

#### HCC INSURANCE HOLDINGS, INC. AND SUBSIDIARIES

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(tables in thousands, except per share data)

Changes in the valuation allowance account applicable to deferred tax assets relate primarily to net operating losses and other tax attributes for acquired businesses. Changes in the valuation allowance were as follows:

	2012		2011		2010
Balance at beginning of year	\$ 7,983	\$	8,143	\$	6,495
Net operating loss carryforwards	1,248		(120)		1,676
Other	(44)		(40)		(28)
Balance at December 31	\$ 9,187	\$	7,983	\$	8,143

At December 31, 2012, we had Federal, state and foreign tax net operating loss carryforwards of approximately \$13.6 million, \$41.0 million and \$30.8 million, respectively, which will expire in varying amounts through 2032, except for \$5.4 million of foreign losses in the U.K. and Ireland that can be carried forward indefinitely. Future use of certain carryforwards is subject to statutory limitations due to prior changes of ownership. We have recorded valuation allowances of \$2.4 million and \$2.6 million against our state and foreign loss carryforwards, respectively. Based on our history of taxable income in our domestic insurance and other operations, we believe it is more likely than not that the deferred tax assets related to net operating loss carryforwards, excluding amounts covered by valuation allowances, will be realized.

At December 31, 2012 and 2011, we had recorded tax liabilities for unrecognized gross tax benefits related to uncertain tax positions of \$4.1 million and \$2.5 million, respectively. If the uncertain tax benefits as of year-end 2012 had been recognized in 2012, the total amount of such benefits would have reduced our 2012 income tax expense and our effective tax rate. At December 31, 2012, it is reasonably possible that liabilities for unrecognized tax benefits could decrease \$0.2 million (including no interest or penalties) in the next twelve months, due to the expiration of statutes of limitation.

The changes in our liability for unrecognized gross tax benefits were as follows:

	2012		2011	2010
Balance at beginning of year	\$ 2,522	\$	2,274	\$ 3,821
Gross increases				
Tax position of current year	145		160	289
Tax position of prior years	2,988		763	259
Gross decreases				
Statute expirations	(713)		(595)	(1,244)
Settlements	(404)		-	-
Tax positions of prior years	(409)		(80)	(851)
Balance at December 31	\$ 4,129	\$	2,522	\$ 2,274

We report any potential net interest income/expense and penalties related to changes in our uncertain tax positions in our consolidated statements of earnings as interest expense and other operating expense, respectively. We recognized net interest expense of \$0.5 million and no penalties in 2012, and minimal amounts of interest income/expense and no penalties in 2011 and 2010. At December 31, 2012, we had no accrual for

# Edgar Filing: HCC INSURANCE HOLDINGS INC/DE/ - Form 10-K

penalties and \$0.9 million for interest payable.

We file income tax returns in the U.S. Federal jurisdiction, and various state and foreign jurisdictions. With a few exceptions, we are no longer subject to U.S. Federal, state and local, or foreign income tax examinations by tax authorities for years before 2008. We currently are not under examination by any U.S. Federal or foreign jurisdiction. Our New York income tax

F-29

## HCC INSURANCE HOLDINGS, INC. AND SUBSIDIARIES

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(tables in thousands, except per share data)

returns for 2007 2009, our Massachusetts income tax returns for 2009 2010, and our Illinois income tax returns for 2009 2010 are currently under audit. While we cannot predict the outcome of these audits, we do not anticipate the results of these state tax audits to have a material effect on our consolidated financial position, results of operations or cash flows.

#### (9) Shareholders Equity

#### Treasury Stock

In August 2012, the Board approved a new \$300.0 million stock purchase plan (the Plan) and cancelled \$98.0 million remaining under a previous authorization for \$300.0 million, which was approved in September 2011. In 2012, we purchased 5.6 million shares of our common stock in the open market for a total cost of \$178.7 million and a weighted-average cost of \$32.09 per share, of which \$50.2 million, or 1.4 million shares, was purchased under the Plan. In 2011, we purchased 12.6 million shares of our common stock in the open market for a total cost of \$373.6 million and a weighted-average cost of \$29.55 per share.

#### Dividends

U.S. insurance companies are limited in the amount of dividends they can pay to their parent by the laws of their state of domicile. The maximum dividends that our direct domestic insurance subsidiaries can pay in 2013 without special permission is \$293.5 million.

## Other Comprehensive Income

The components of accumulated other comprehensive income in our consolidated balance sheets were as follows:

	in	Net unrealized investment gains (losses)		Foreign currency translation adjustment		currency translation co		cumulated other prehensive income
Balance at December 31, 2009	\$	97,108	\$	22,557	\$	119,665		
Other comprehensive loss 2010		(14,435)		(8,044)		(22,479)		
Balance at December 31, 2010		82,673		14,513		97,186		
Other comprehensive income 2011		130,441		32		130,473		
Balance at December 31, 2011		213,114		14,545		227,659		
Other comprehensive income (loss) 2012		69,389 *		(1,777)		67,612		
Balance at December 31, 2012	\$	282,503	\$	12,768	\$	295,271		

<sup>\*</sup> Includes the following reclassification adjustments, which were recorded

# Edgar Filing: HCC INSURANCE HOLDINGS INC/DE/ - Form 10-K

to these accounts in our consolidated statements of earnings:

Net realized investment gain	\$ 31,148
Other-than-temporary impairment credit losses	(1,028)
Total reclassifications before taxes	30,120
Income tax expense	10,542
Total reclassifications	\$ 19,578

#### HCC INSURANCE HOLDINGS, INC. AND SUBSIDIARIES

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(tables in thousands, except per share data)

#### Other

In 2012, we acquired the non-controlling interest of an entity we previously controlled and consolidated, resulting in a decrease in additional paid-in capital of \$14.4 million. The purchase agreement includes a contingent earnout of \$7.0 million payable in 2022.

## (10) Earnings Per Share

The following table details the numerator and denominator used in our earnings per share calculations.

	2012	2011	2010
Net earnings	\$ 391,240	\$ 255,243	\$ 345,096
Less: net earnings attributable to unvested restricted stock	(6,982)	(3,864)	(3,926)
Net earnings available to common stock	\$ 384,258	\$ 251,379	\$ 341,170
Weighted-average common shares outstanding	100,176	109,051	113,863
Dilutive effect of outstanding options (determined using treasury stock method)	280	189	214
Weighted-average common shares and potential common shares outstanding	100,456	109,240	114,077
Anti-dilutive stock options not included in treasury stock method computation	443	2,426	4,451

### (11) Stock-Based Compensation

Our stock-based compensation plan, the 2008 Flexible Incentive Plan, is administered by the Compensation Committee of the Board of Directors. We currently have restricted stock awards, restricted stock units and stock options outstanding under this plan. Each restricted stock award and unit entitles the recipient to one share or equivalent unit of our common stock. Outstanding restricted stock awards and units vest over a period of up to ten years, which is the requisite service period. Each option granted under the plan may be used to purchase one share of our common stock. Outstanding options vest over a period of up to five years, which is the requisite service period, and expire six to ten years after the grant date.

The consolidated statements of earnings reflect total stock-based compensation expense of \$13.2 million, \$12.4 million and \$13.6 million in 2012, 2011 and 2010, respectively. The total tax benefit recognized in earnings from stock-based compensation arrangements was \$4.6 million, \$4.4 million and \$4.8 million in 2012, 2011 and 2010, respectively. At December 31, 2012, there was approximately \$24.8 million of total unrecognized compensation expense related to unvested restricted stock awards, restricted units and options that is expected to be recognized over a weighted-average period of 3.0 years. At December 31, 2012, 5.3 million shares of our common stock were authorized and reserved for the exercise of options and release of restricted stock units, of which 1.7 million shares were reserved for awards previously granted and 3.6 million shares were reserved for future issuance.

#### Restricted Stock

We measure the fair value of our restricted stock awards and units based on the closing price of our common stock on the grant date. All outstanding restricted stock awards and units earn dividends or dividend equivalent units during the vesting period. The fair value of restricted

# Edgar Filing: HCC INSURANCE HOLDINGS INC/DE/ - Form 10-K

stock awards that vested during 2012 and 2011 was \$10.9 million and \$1.1 million, respectively. The fair value of restricted stock units that vested during 2012 was \$2.6 million. No restricted stock units vested during 2011, and no restricted stock awards or units vested during 2010.

F-31

## HCC INSURANCE HOLDINGS, INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(tables in thousands, except per share data)

The following table details activity for our restricted stock awards and units during 2012.

	Number of shares	Weighted- average grant date fair value		Weighted- average contractual life	ggregate ntrinsic value
Restricted Stock Awards					
Outstanding, beginning of year	1,563	\$	27.14		
Awarded	342		31.56		
Vested	(333)		23.64		
Outstanding, end of year	1,572		28.84	2.7 years	\$ 58,480
Expected to vest, end of year	1,242		28.86	2.7 years	46,209
Restricted Stock Units					
			2 < 20		
Outstanding, beginning of year	213	\$	26.38		
Awarded	13		30.60		
Vested	(79)		24.02		
Forfeited	(2)		30.25		
			•= ••		
Outstanding, end of year	145		27.98	1.9 years	\$ 5,411
Expected to vest, end of year	118		27.93	1.9 years	4,379

# Stock Options

The table below shows the weighted-average fair value of options granted and the related weighted-average assumptions used in the Black-Scholes model, which we use to determine the fair value of an option on its grant date. The risk-free interest rate is based on the U.S. Treasury rate that most closely approximates each option s expected term. We based our expected volatility on the historical volatility of our stock over a period matching each option s expected term. Our dividend yield is based on an average of our historical dividend payments divided by the stock price. We used historical exercise patterns by grant type to estimate the expected option life.

	2012		2011		2010
Fair value of options granted	\$	7.89	\$	7.84	\$ 6.11
Risk free interest rate		1.1 %		1.4 %	1.7 %
Expected volatility		31.4 %		34.1 %	33.9 %
Expected dividend yield		2.1 %		2.0 %	2.1 %
Expected option life	6	6.6 years		5.8 years	3.6 years

F-32

#### HCC INSURANCE HOLDINGS, INC. AND SUBSIDIARIES

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(tables in thousands, except per share data)

The following table details our stock option activity during 2012.

	Number of shares	Veighted- average exercise price	Weighted- average contractual life	ggregate ntrinsic value
Outstanding, beginning of year	3,807	\$ 28.29		
Granted	240	31.88		
Exercised	(2,079)	28.86		
Forfeited and expired	(454)	30.77		
Outstanding, end of year	1,514	27.33	4.3 years	\$ 14,959
Vested or expected to vest, end of year	1,341	27.31	4.2 years	13,275
Exercisable, end of year	518	26.16	2.3 years	5,721

The aggregate intrinsic value (the amount by which the fair value of the underlying stock exceeds the exercise price) of options exercised during 2012, 2011 and 2010 was \$10.2 million, \$5.9 million and \$8.7 million, respectively. Exercise of options during 2012, 2011 and 2010 resulted in cash receipts of \$60.0 million, \$39.8 million and \$29.9 million, respectively. The tax benefits realized from stock options exercised during 2012, 2011 and 2010 were \$3.7 million, \$2.1 million and \$3.1 million, respectively.

### Common Stock Grants

In each of the past three years, we granted fully-vested common stock valued at \$80,000 to each non-management director as part of their annual compensation for serving on our Board of Directors. We also granted up to \$200,000 of fully vested common stock to the chairman of our Board each year. The number of shares granted was based on our closing stock price on the grant date, which was the day of the Annual Meeting of Shareholders or the day the director became chairman or joined the Board.

#### (12) Segments

We report HCC s results in six operating segments, each of which reports to an HCC executive who is responsible for the segment results. Each of our five insurance underwriting segments bears risk for insurance coverage written within its portfolio of insurance products. Each segment generates income from premium written by our underwriting agencies, through third party agents and brokers, or on a direct basis. Fee and commission income earned by our agencies from third party insurance companies is included in segment revenue. Each segment incurs insurance losses, acquisition costs and other administrative expenses related to our insurance companies and underwriting agencies. We monitor and assess each segment s pretax results based on underwriting profit, gross and net written premium, and its combined ratio, consisting of the net loss ratio and expense ratio.

#### HCC INSURANCE HOLDINGS, INC. AND SUBSIDIARIES

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(tables in thousands, except per share data)

Included in the portfolio of products for each insurance underwriting segment are the following key products:

U.S. Property & Casualty aviation, small account errors and omissions (E&O) liability, public risk, contingency, disability, title and mortgage reinsurance, residual value, employment practices liability (EPLI), technical property, primary and excess casualty, and brown water marine written in the United States.

Professional Liability directors and officers (D&O) liability, large account E&O liability, fiduciary liability, fidelity and bankers blanket bonds, and EPLI for some D&O policyholders written in the United States and internationally.

Accident & Health medical stop-loss, short-term domestic and international medical coverages written in the United States.

U.S. Surety & Credit contract surety bonds, commercial surety bonds and bail bonds written in the United States and credit insurance managed in the United States.

International energy, property treaty, liability, surety, credit, property (direct and facultative), ocean marine, accident and health and other smaller product lines written outside the United States.

The Investing segment includes our consolidated investment portfolio, as well as all investment income, investment related expenses, realized investment gains and losses, and other-than-temporary impairment credit losses on investments. All investment activity is reported as revenue, consistent with our consolidated presentation.

In addition to our segments, we include a Corporate & Other category to reconcile segment results to consolidated totals. The Corporate & Other category includes corporate operating expenses not allocable to the segments, interest expense on long-term debt, foreign currency expense (benefit), and underwriting results of our Exited Lines. Our Exited Lines include these eight product lines that we no longer write and do not expect to write in the future: 1) accident and health business managed by our underwriting agency, LDG Reinsurance, 2) workers compensation, 3) provider excess, 4) Spanish medical malpractice, 5) U.K. motor, 6) film completion bonds, 7) HMO reinsurance and 8) medical excess reinsurance. In the third quarter of 2012, we exited the HMO and medical excess reinsurance businesses that had previously been included in our Accident & Health segment. We have adjusted all prior financial data to report these two product lines in Exited Lines for all periods presented.

All stock-based compensation is included in Corporate & Other because it is not included in management sevaluation of the five insurance underwriting segments. All contractual and discretionary bonuses are expensed in the respective employees segment in the year the bonuses are earned. Any such bonuses that will be paid by restricted stock awards or units, which will be granted by the Compensation Committee in the following year, are reversed within Corporate & Other. The appropriate stock-based compensation expense will be recorded in Corporate & Other as the awards vest in future years. The majority of our depreciation and amortization expense is included in Corporate & Other.

# HCC INSURANCE HOLDINGS, INC. AND SUBSIDIARIES

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(tables in thousands, except per share data)

The following tables present information by business segment.

	. Property Casualty	ofessional Liability	accident Health	S. Surety & Credit	Int	ernational	I	nvesting	orporate & Other	Co	onsolidated
Year ended December 31, 2012											
Net earned premium	\$ 354,050	\$ 394,687	\$ 831,827	\$ 207,955	\$	412,853	\$		\$ 41,253	\$	2,242,625
Other revenue	18,865	731	4,918	843		5,005		252,754	86		283,202
Segment revenue	372,915	395,418	836,745	208,798		417,858		252,754	41,339		2,525,827
Loss and LAE	209,286	229,873	601,076	38,535		189,410			37,331		1,305,511
Other expense	116,398	66,721	122,232	113,619		146,807			100,112		665,889
Segment expense	325,684	296,594	723,308	152,154		336,217			137,443		1,971,400
Segment pretax earnings (loss)	\$ 47,231	\$ 98,824	\$ 113,437	\$ 56,644	\$	81,641	\$	252,754	\$ (96,104)	\$	554,427
Year ended December 31, 2011											
Teal ended December 51, 2011											
Net earned premium	\$ 333,410	\$ 410,816	\$ 758,270	\$ 210,535	\$	368,748	\$		\$ 45,391	\$	2,127,170
Other revenue	23,951	912	4,684	1,247		5,309		211,245	(513)		246,835
Segment revenue	357,361	411,728	762,954	211,782		374,057		211,245	44,878		2,374,005
Loss and LAE	201,017	328,503	552,292	52,206		233,879			31,350		1,399,247
Other expense	110,184	59,036	116,336	113,932		136,750			83,514		619,752
Segment expense	311,201	387,539	668,628	166,138		370,629			114,864		2,018,999
Segment pretax earnings (loss)	\$ 46,160	\$ 24,189	\$ 94,326	\$ 45,644	\$	3,428	\$	211,245	\$ (69,986)	\$	355,006
Year ended December 31, 2010											
	220 542	125.226	<b>505.400</b>	100.000		246.406			55.co2		2 0 44 024
Net earned premium Other revenue	\$ 339,513 31,201	\$ 425,226 981	\$ 705,408 3,872	\$ 199,908 580	\$	316,186 7,344	\$	215,498	\$ 55,683 854	\$	2,041,924 260,330
Other revenue	31,201	981	3,872	360		7,344		213,498	634		200,550
9	270 714	126.207	700.200	200 400		222 520		215 400	56.505		2 202 254
Segment revenue	370,714	426,207	709,280	200,488		323,530		215,498	56,537		2,302,254
	101 100	265.465	706 00 t	52.040		140 410			<b>52.11</b> 0		1 212 020
Loss and LAE	191,108	265,465	506,994	52,940		143,412			53,110		1,213,029
Other expense	103,229	74,524	110,942	109,685		120,956			80,062		599,398
S.	204 227	220.000	(17.02)	160 607		264.260			100 170		1 010 407
Segment expense	294,337	339,989	617,936	162,625		264,368			133,172		1,812,427
Segment pretax earnings (loss)	\$ 76,377	\$ 86,218	\$ 91,344	\$ 37,863	\$	59,162	\$	215,498	\$ (76,635)	\$	489,827

### HCC INSURANCE HOLDINGS, INC. AND SUBSIDIARIES

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(tables in thousands, except per share data)

The following table presents total assets by segment at December 31, 2012 and 2011.

	2012	2011
U.S. Property & Casualty	\$ 859,597	\$ 938,265
Professional Liability	1,053,024	1,026,639
Accident & Health	243,023	236,811
U.S. Surety & Credit	162,817	157,037
International	658,632	722,933
Investing	7,018,747	6,119,288
Corporate & Other	271,967	396,305
Total	\$ 10,267,807	\$ 9,597,278

The tables below present the split of our revenue, pretax earnings and total assets by geographic location. For these disclosures, we determine geographic location by the country of domicile of our subsidiaries that write the business and not by the location of insureds or reinsureds from whom the business was generated.

		2012		2011		2010
Domestic	\$	1,880,954	\$	1,779,789	\$	1,785,865
Foreign		644,873		594,216		516,389
Total revenue	\$	2,525,827	\$	2,374,005	\$	2,302,254
Domestic	\$	364,083	\$	237,056	\$	347,841
Foreign	Ψ	190,344	Ψ	117,950	Ψ	141,986
Totagn		170,511		117,750		111,700
Total pretax earnings	\$	554,427	\$	355,006	\$	489,827

	December 31,				
	2012		2011		
Domestic	\$ 7,536,285	\$	7,232,177		
Foreign	2,731,522		2,365,101		
Total assets	\$ 10,267,807	\$	9,597,278		

### (13) Commitments and Contingencies

Catastrophe and Large Loss Exposure

# Edgar Filing: HCC INSURANCE HOLDINGS INC/DE/ - Form 10-K

We have exposure to catastrophic losses caused by natural perils (such as hurricanes, earthquakes, floods, tsunamis and tornados), as well as from man-made events (such as terrorist attacks). The incidence, timing and severity of catastrophic losses are unpredictable. We assess our exposures in areas most vulnerable to natural catastrophes and apply procedures to ascertain our probable maximum loss from a single event. We maintain reinsurance protection that we believe is sufficient to limit our exposure to a foreseeable event. In 2012, we recognized accident year gross losses of \$84.8 million from catastrophic events, primarily from Superstorm Sandy in the United States. After reinsurance and reinstatement premium, our pretax loss was \$52.8 million. In 2011, we recognized accident year gross losses of \$175.5 million from catastrophic events primarily in Japan, New Zealand, the United States, Denmark and Thailand. After reinsurance and reinstatement premium, our pretax loss was \$117.9 million. In 2010, we recognized accident year gross losses of \$44.0 million and net losses of \$21.3 million, primarily from the Chile earthquake.

F-36

#### HCC INSURANCE HOLDINGS, INC. AND SUBSIDIARIES

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(tables in thousands, except per share data)

#### Litigation

We are a party to lawsuits, arbitrations and other proceedings that arise in the normal course of our business. Many of such lawsuits, arbitrations and other proceedings involve claims under policies that we underwrite as an insurer or reinsurer, the liabilities for which, we believe, have been adequately included in our loss reserves. Also, from time to time, we are a party to lawsuits, arbitrations and other proceedings that relate to disputes with third parties, or that involve alleged errors and omissions on the part of our subsidiaries. We have provided accruals for these items to the extent we deem the losses probable and reasonably estimable. Although the ultimate outcome of these matters cannot be determined at this time, based on present information, the availability of insurance coverage and advice received from our outside legal counsel, we believe the resolution of any such matters will not, individually or in the aggregate, have a material adverse effect on our consolidated financial position, results of operations or cash flows.

#### **Indemnifications**

In conjunction with the sales of business assets and subsidiaries, we have provided indemnifications to the buyers. Certain indemnifications cover typical representations and warranties related to our responsibilities to perform under the sales contracts. Under other indemnifications, we agree to reimburse the purchasers for taxes or ERISA-related amounts, if any, assessed after the sale date but related to pre-sale activities. We cannot quantify the maximum potential exposure covered by all of our indemnifications because the indemnifications cover a variety of matters, operations and scenarios. Certain of these indemnifications have no time limit. For those with a time limit, the longest such indemnification expires in 2025. We accrue a loss when a valid claim is made by a purchaser and we believe we have potential exposure. We currently have claims under one indemnification that covers certain net insurance losses that were incurred and reinsured prior to our sale of a subsidiary. At December 31, 2012, we have an accrued liability of \$8.3 million and \$3.2 million of letters of credit to cover our obligations or anticipated payments under these indemnifications.

### Terrorist Exposure

Under the Terrorism Risk Insurance Program Reauthorization Act of 2007 (Reauthorization Act), we are required to offer terrorism coverage to our commercial policyholders in certain lines of business, for which we may, when warranted, charge an additional premium. The policyholders may or may not accept such coverage. This law establishes a deductible that each insurer would have to meet before U.S. Federal reimbursement would occur. For 2013, our deductible is approximately \$136.5 million. The Federal government would provide reimbursement for 85% of any additional covered losses in 2013 up to the maximum amount set out in the Reauthorization Act. Currently, the Reauthorization Act expires on December 31, 2014.

#### Leases

We lease administrative office facilities and transportation equipment under operating leases that expire at various dates through 2025. The agreements generally require us to pay rent, utilities, real estate or property taxes, sales taxes, insurance and repairs. We recognize rent expense on a straight-line basis over the term of the lease, including free-rent periods. Rent expense under operating leases totaled \$16.0 million in 2012, \$16.2 million in 2011 and \$15.9 million in 2010.

### HCC INSURANCE HOLDINGS, INC. AND SUBSIDIARIES

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(tables in thousands, except per share data)

At December 31, 2012, future minimum rental payments required under long-term, non-cancelable operating leases, excluding certain expenses payable by us, were as follows:

2013	\$ 11,770
2014	11,201
2015	10,007
2016	7,659
2017	4,881
Thereafter	3,407
Total future minimum rental payments	\$ 48,925

#### (14) Related Party Transactions

We have earnout payments to former owners of a business we acquired, some of whom are officers of HCC Global, as discussed in Note 5, Goodwill. We paid \$32.1 million in 2012, a minimal amount in 2011 and \$38.0 million in 2010 related to this earnout agreement.

### (15) Statutory Information

Our insurance companies file financial statements prepared in accordance with statutory accounting principles prescribed or permitted by domestic or foreign insurance regulatory authorities. The differences between statutory financial statements and financial statements prepared in accordance with GAAP vary between domestic and foreign jurisdictions.

Statutory policyholders surplus and net income, after intercompany eliminations, included in those companies respective filings with regulatory authorities were as follows:

	2012	2011	2010
Statutory policyholders surplus	\$ 2,374,420	\$ 2,140,055	\$ 2,207,977
Statutory net income	445,999	294,396	387,847

The statutory surplus of each of our insurance companies is significantly in excess of regulatory risk-based capital requirements.

### (16) Supplemental Information

Supplemental cash flow information was as follows:

	2012	2011	2010
Income taxes paid	\$ 107,918	\$ 99,702	\$ 124,521

# Edgar Filing: HCC INSURANCE HOLDINGS INC/DE/ - Form 10-K

Interest paid	24,107	23,669	19,824
Dividends declared but not paid at year-end	16,680	16,136	16,671
Treasury stock payable	5,657	16	-

### HCC INSURANCE HOLDINGS, INC. AND SUBSIDIARIES

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(tables in thousands, except per share data)

# (17) Quarterly Financial Data (Unaudited)

		Fourth 2012	Qua	arter 2011		Third (	Qua	rter 2011		Second 2012	Qua	arter 2011		First Q 2012	uar	ter 2011
		2012		2011		2012		2011		2012		2011		2012		2011
Net earned premium	\$	566,503	\$	550,183	\$	563,650	\$	544,256	\$	565,331	\$	524,251	\$	547,141	\$	508,480
Other revenue		85,840		64,738		68,023		66,268		66,957		60,601		62,382		55,228
Total revenue		652,343		614,921		631,673		610,524		632,288		584,852		609,523		563,708
Loss and LAE expense		335,744		337,007		304,014		380,372		336,825		334,282		328,928		347,586
Other expense		167,070		165,484		174,040		147,360		161,144		153,665		163,635		153,243
Total expense		502,814		502,491		478,054		527,732		497,969		487,947		492,563		500,829
•																
Earnings before income taxes		149,529		112,430		153,619		82,792		134,319		96,905		116,960		62,879
Income tax expense		41,428		34,092		46,557		22,355		40,826		27,427		34,376		15,889
Net earnings	\$	108,101	\$	78,338	\$	107,062	\$	60,437	\$	93,493	\$	69,478	\$	82,584	\$	46,990
<b>.</b>																
Earnings per share	_		_		_		_		_		_		_		_	
Basic	\$	1.07	\$	0.74	\$	1.06	\$	0.56	\$	0.92	\$	0.61	\$	0.80	\$	0.41
Diluted		1.06		0.74		1.05		0.56		0.92		0.61		0.79		0.41
Weighted-average shares																
outstanding																
Basic		99,686		104,260		99,424		106,919		99,563		111,389		102,034		113,754
Diluted		99,926		104,356		99,700		107,048		99,851		111,757		102,193		114,106

The sum of earnings per share for the quarters may not equal the annual amounts due to rounding.

**SCHEDULE 1** 

# HCC INSURANCE HOLDINGS, INC. AND SUBSIDIARIES

### SUMMARY OF INVESTMENTS

### OTHER THAN INVESTMENTS IN RELATED PARTIES

(in thousands)

Column A	,	Column B	ember 31, 2012 Column C		Column D Amount shown in
Type of Investment		Cost	Value	ba	alance sheet
Fixed maturities					
Bonds United States government and government agencies and authorities	\$	195,049	\$ 199,607	\$	199,607
Bonds states, municipalities and political subdivisions		969,966	1,065,811		1,065,811
Bonds special revenue		2,033,947	2,200,331		2,200,331
Bonds corporate		1,247,282	1,315,170		1,315,170
Residential mortgage-backed securities		632,665	664,887		664,887
Commercial mortgage-backed securities		482,808	524,289		524,289
Asset-backed securities		32,801	33,275		33,275
Bonds foreign		261,914	278,411		278,411
Total fixed maturities		5,856,432	6,281,781		6,281,781
Equity securities					
Common stocks banks, trust and insurance companies		33,624	37,088		37,088
Common stocks industrial and miscellaneous		260,594	268,476		268,476
Total equity securities		294,218	\$ 305,564		305,564
Short-term investments		363,053			363,053
		ŕ			ĺ
Total investments	\$	6,513,703		\$	6,950,398

**SCHEDULE 2** 

# HCC INSURANCE HOLDINGS, INC.

### CONDENSED FINANCIAL INFORMATION OF REGISTRANT

### BALANCE SHEETS

(in thousands)

	December 31,				
	2012		2011		
		(a	s adjusted)		
ASSETS					
Cash	\$ 4,932	\$	1,560		
Fixed maturity securities available for sale, at fair value (amortized cost: 2012					
\$311,085 and 2011 \$221,188)	325,552		233,566		
Equity securities available for sale, at fair value (cost: \$114,649)	120,640		-		
Short-term investments, at cost (approximates fair value)	22,409		1,422		
Other investments, at fair value (amortized cost: 2012 \$18,375 and 2011 \$38,037)	20,908		35,703		
Investment in subsidiaries	3,575,796		3,354,628		
Intercompany loans to subsidiaries for acquisitions	177,052		158,560		
Receivable from subsidiaries	58,209		89,750		
Other assets	6,554		8,007		
Total assets	\$ 4,312,052	\$	3,883,196		
LIABILITIES AND SHAREHOLDERS EQUITY					
EMBERIES AND SHAKEROEDERS EQUIT					
Payable to subsidiaries	\$ 17,375	\$	22,677		
Notes payable	583,944		478,790		
Intercompany loan from subsidiary	25,300		_		
Deferred Federal income tax	10,359		11,815		
Accounts payable and accrued liabilities	132,462		95,932		
Total liabilities	769,440		609,214		
Total shareholders equity	3,542,612		3,273,982		
1 7	,- ,- <u>-</u>		,,		
Total liabilities and shareholders equity	\$ 4,312,052	\$	3,883,196		

See Notes to Condensed Financial Information.

**SCHEDULE 2** 

# HCC INSURANCE HOLDINGS, INC.

### CONDENSED FINANCIAL INFORMATION OF REGISTRANT

### STATEMENTS OF EARNINGS

(in thousands)

	Years ended December 31,						
	2012		2011	,	2010		
REVENUE							
REVENUE							
Equity in earnings of subsidiaries	\$ 400,294	\$	238,602	\$	363,539		
Interest income from subsidiaries	8,858		12,231		14,247		
Net investment income	10,290		4,561		107		
Net realized investment loss	(309)		(1,653)		-		
Other operating income	99		-		-		
Total revenue	419,232		253,741		377,893		
	- , -		,.		,		
EXPENSE							
EAI ENGE							
Interest expense	25,132		22,481		20,493		
Other operating expense	7,138		7,516		13,650		
	,		,		,		
Total expense	32,270		29,997		34,143		
· · · · · ·	, , , , ,		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		- , -		
Earnings before income tax	386,962		223,744		343,750		
Income tax benefit	(4,278)		(31,499)		(1,346)		
Net earnings	\$ 391,240	\$	255,243	\$	345,096		

See Notes to Condensed Financial Information.

SCHEDULE 2

# HCC INSURANCE HOLDINGS, INC.

### CONDENSED FINANCIAL INFORMATION OF REGISTRANT

### STATEMENTS OF CASH FLOWS

(in thousands)

	Ye 2012	ars ended Decembe 2011	r 31, 2010
Operating activities			
Net earnings	\$ 391,240	\$ 255,243	\$ 345,096
Adjustments to reconcile net earnings to net cash provided by operating activities:			
Undistributed net earnings of subsidiaries	(392,486)	(103,395)	(169,500)
Change in accrued interest receivable on intercompany loans	(3,154)	(5,000)	(14,769)
Change in accounts payable and accrued liabilities	23,629	14,495	(6,139)
Loss on investments	309	1,653	-
Other, net	3,947	(10,588)	(21,657)
Cash provided by operating activities	23,485	152,408	133,031
Investing activities			
Cash contributions to subsidiaries	(30,250)	(29,000)	(50,000)
Sales of available for sale fixed maturity securities	87,099	109,655	-
Sales of equity securities	9,780	-	-
Sales of other investments	21,736	-	-
Maturity or call of available for sale fixed maturity securities	105,982	58,189	-
Cost of available for sale fixed maturity securities acquired	(6,666)	(130,322)	-
Cost of equity securities acquired	(124,710)	-	-
Cost of other investments acquired	-	(32,496)	(4,753)
Change in short-term investments	(20,987)	103,684	(88,075)
Change in receivable from/payable to subsidiaries	776	(34,767)	43,209
Intercompany loans to subsidiaries for acquisitions	(66,765)	(1,911)	(54,959)
Payments on intercompany loans to subsidiaries	51,427	43,548	70,474
Cash provided (used) by investing activities	27,422	86,580	(84,104)
Financing activities	27.000		12.000
Issuance of notes payable	25,000	-	13,000
Payments on notes payable	-	(13,000)	-
Advances on line of credit	185,000	305,000	50,000
Payments on line of credit	(80,000)	` ' '	(50,000)
Payments on convertible notes	-	-	(64,472)
Sale of common stock	59,838	36,044	29,193
Purchase of common stock	(173,028)	\ / /	(35,125)
Dividends paid	(64,345)		(63,245)
Other, net	-	(2,157)	-
Cash used by financing activities	(47,535)	(238,519)	(120,649)

# Edgar Filing: HCC INSURANCE HOLDINGS INC/DE/ - Form 10-K

Net increase (decrease) in cash Cash at beginning of year	3,372 1,560	469 1,091	(71,722) 72,813
Cash at end of year	\$ 4,932	\$ 1,560	\$ 1,091

See Notes to Condensed Financial Information.

**SCHEDULE 2** 

### HCC INSURANCE HOLDINGS, INC.

#### CONDENSED FINANCIAL INFORMATION OF REGISTRANT

#### NOTES TO CONDENSED FINANCIAL INFORMATION

- (1) The accompanying condensed financial information should be read in conjunction with the Consolidated Financial Statements and related Notes of HCC Insurance Holdings, Inc. and Subsidiaries. Investments in subsidiaries are accounted for using the equity method.
- (2) Intercompany loans to subsidiaries are demand notes issued primarily to fund the cash portion of acquisitions. They bear interest at a rate set by management, which approximates the interest rate charged for similar debt. At December 31, 2012, the interest rate on intercompany loans was 6.25%.
- (3) In 2012, HCC borrowed \$25.0 million as an intercompany loan from a subsidiary to pay down outstanding borrowings on its \$600.0 million Revolving Loan Facility. This loan was repaid in full, plus interest at 2.45%, in February 2013. In 2010, HCC borrowed \$13.0 million as an intercompany loan from a subsidiary. This loan was repaid in full, plus interest at 6.25%, in 2011.
- (4) Dividends received from subsidiaries were \$270.3 million, \$279.9 million and \$329.5 million in 2012, 2011 and 2010, respectively. The dividends included \$262.8 million, \$138.3 million and \$135.4 million, respectively, of fixed maturity securities plus the related accrued interest.
- (5) Certain of HCC s subsidiaries adopted a new accounting standard in 2012 (see Note 1, General Information and Significant Accounting and Reporting Policies Accounting Guidance Adopted in 2012 to the Consolidated Financial Statements). As a result of this retrospective adjustment, investment in subsidiaries and shareholders equity both decreased by \$18.0 million at December 31, 2011.

S-5

**SCHEDULE 3** 

# HCC INSURANCE HOLDINGS, INC. AND SUBSIDIARIES

### SUPPLEMENTARY INSURANCE INFORMATION

(in thousands)

Column A	Column B (1)(5)	Column C (2) December 31 Future	Column D (2)	Column F	Column G	Column H (1) Years ended l	Column I (5) December 31	(3)(5)	Column K (1)
Segments	Deferred policy acquisition costs	policy benefits, losses, claims and loss expenses	Unearned premiums	Premium revenue	Net investment income	losses and	Amortization of deferred policy acquisition costs	Other	Premium written
<u>2012</u>									
U.S. Property & Casualty	\$ 30,400	\$ 668,824	\$ 421,195	\$ 354,050	\$	\$ 209,286		\$ 79,694	\$ 383,938
Professional Liability	15,382	1,754,824	305,315	394,687		229,873	25,365	41,356	378,138
Accident & Health	3,296	301,241	20,252	831,827		601,076	63,559	58,671	835,008
U.S. Surety & Credit	34,235	109,790	117,150	207,955		38,535	72,327	41,292	195,904
International	34,789	734,779	206,044	412,853		189,410	83,368	63,360	419,155
Investing					222,634				
Corporate & Other (4)	(751)	257,033	-	41,253		37,331	293	74,687	41,253
Total	\$ 117,351	\$ 3,826,491	\$ 1,069,956	\$ 2,242,625	\$ 222,634	\$ 1,305,511	\$ 281,201	\$ 359,060	\$ 2,253,396
<u>2011</u>									
U.S. Property & Casualty	\$ 30,410	\$ 687,332	\$ 367,484	\$ 333,410	\$	\$ 201,017	\$ 35,112	\$ 74,643	\$ 367,296
Professional Liability	20,083	1,698,239	318,092	410,816		328,503	17,002	42,026	412,262
Accident & Health (6)	3,619	260,659	17,065	758,270		552,292	58,359	57,954	756,539
U.S. Surety & Credit	40,986	107,975	128,496	210,535		52,206	72,946	40,974	208,859
International	33,097	643,845	199,801	368,748		233,879	80,339	56,307	391,819
Investing					212,271				
Corporate & Other (4)(6)	(926)	321,328	96	45,391		31,350	2,367	58,653	45,383
Total	\$ 127,269	\$ 3,719,378	\$ 1,031,034	\$ 2,127,170	\$ 212,271	\$ 1,399,247	\$ 266,125	\$ 330,557	\$ 2,182,158
<u>2010</u>									
U.S. Property & Casualty	\$ 21,249	\$ 698,569	\$ 352,155	\$ 339,513	\$	\$ 191,108	\$ 29,646	\$ 72,949	\$ 328,821
Professional Liability	17,362	1,568,189	355,728	425,226		265,465	28,713	45,810	401,562
Accident & Health (6)	4,043	231,825	18,803	705,408		506,994	57,432	53,472	706,747
U.S. Surety & Credit	43,750	82,738	127,519	199,908		52,940	69,934	39,747	209,373
International	26,727	546,077	191,455	316,186		143,412	65,125	55,752	324,344
Investing	,,	, . ,	,	,	203,819	,.12	,	,	.,
Corporate & Other (4)(6)	(885)	402,869	217	55,683	200,017	53,110	4,286	55,184	55,350
Total	\$ 112,246	\$ 3,530,267	\$ 1,045,877	\$ 2,041,924	\$ 203,819	\$ 1,213,029	\$ 255,136	\$ 322,914	\$ 2,026,197

# Edgar Filing: HCC INSURANCE HOLDINGS INC/DE/ - Form 10-K

- (1) Columns B, F, H and K are shown including the effects of reinsurance.
- (2) Columns C and D are shown excluding the effect of reinsurance.
- (3) Other operating expenses are after all corporate expense allocations have been charged or credited to the individual segments.
- (4) Includes activity related to Exited Lines.
- (5) We adjusted certain prior period amounts to reflect our adoption of a new accounting standard in 2012. See Note 1, General Information and Significant Accounting and Reporting Policies Accounting Guidance Adopted in 2012 to the Consolidated Financial Statements.
- (6) 2011 and 2010 adjusted to reflect our exit from two lines of business previously included in our Accident & Health segment. See Note 12, Segments to the Consolidated Financial Statements.

Note: Column E is omitted because we have no other policy claims and benefits payable.

S-6

**SCHEDULE 4** 

# HCC INSURANCE HOLDINGS, INC. AND SUBSIDIARIES

### REINSURANCE

(in thousands)

Column A	Column B		Column C		Column D Assumed from			Column E	Column F Percent of		
	Di	rect amount	Ceded to other companies		other companies		N	Net amount	amount assumed to net		
Year ended December 31, 2012											
Life insurance in force	\$	977,492	\$	238,389	\$	-	\$	739,103	%		
Earned premium											
Property and liability insurance	\$	1,483,722	\$	446,891	\$	282,500	\$	1,319,331	21 %		
Accident and health insurance		913,034		58,852		69,112		923,294	7 %		
Total	\$	2,396,756	\$	505,743	\$	351,612	\$	2,242,625	16 %		
Year ended December 31, 2011											
Life insurance in force	\$	1,070,323	\$	261,803	\$	-	\$	808,520	%		
Earned premium											
Property and liability insurance	\$	1,477,138	\$	473,270	\$	273,576	\$	1,277,444	21 %		
Accident and health insurance		831,672		49,115		67,169		849,726	8 %		
Total	\$	2,308,810	\$	522,385	\$	340,745	\$	2,127,170	16 %		
Year ended December 31, 2010											
Life insurance in force	\$	1,207,109	\$	292,011	\$	-	\$	915,098	%		
Earned premium											
Property and liability insurance	\$	1,512,471	\$	493,540	\$	217,403	\$	1,236,334	18 %		
Accident and health insurance		771,925		47,407		81,072		805,590	10 %		
Total	\$	2,284,396	\$	540,947	\$	298,475	\$	2,041,924	15 %		

**SCHEDULE 5** 

# HCC INSURANCE HOLDINGS, INC. AND SUBSIDIARIES

# VALUATION AND QUALIFYING ACCOUNTS

(in thousands)

	2012		2011		2010
Allowance for doubtful accounts					
Balance at beginning of year	\$ 3,668	\$	3,639	\$	4,280
Provision expense	1,584		362		1,238
Amounts written off and other	(1,630)		(333)		(1,879)
Balance at end of year	\$ 3,622	\$	3,668	\$	3,639