CHICAGO RIVET & MACHINE CO Form 10-Q November 06, 2012 Table of Contents

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, DC 20549

FORM 10-Q

(Mark One)

X QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2012

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from

Commission file number 000-01227

CHICAGO RIVET & MACHINE CO.

(Exact Name of Registrant as Specified in Its Charter)

Illinois (State or Other Jurisdiction of 36-0904920 (I.R.S. Employer

Incorporation or Organization)

Identification No.)

901 Frontenac Road, Naperville, Illinois 60563 (Address of Principal Executive Offices) (Zip Code) Registrant s Telephone Number, Including Area Code (630) 357-8500

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No "

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate website, if any, every interactive data file required to be submitted and posted pursuant to Rule 405 of Regulation S-T (section 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer " Accelerated filer

Non-accelerated filer " (Do not check if a smaller reporting company) Smaller reporting company x Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes " No x

As of November 2, 2012, there were 966,132 shares of the registrant s common stock outstanding.

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CHICAGO RIVET & MACHINE CO.

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PART I FINANCIAL INFORMATION

Item 1. Financial Statements.

CHICAGO RIVET & MACHINE CO.

Condensed Consolidated Balance Sheets

September 30, 2012 and December 31, 2011

	September 30, 2012 (Unaudited)	December 31, 2011
Assets		
Current Assets:		
Cash and cash equivalents	\$ 1,306,506	\$ 704,345
Certificates of deposit	6,056,282	5,880,000
Accounts receivable, net of allowance of \$150,000 and \$140,000, respectively	5,453,193	4,398,426
Inventories, net	5,214,761	5,212,040
Deferred income taxes	422,191	420,191
Other current assets	365,899	347,737
Total current assets	18,818,832	16,962,739
Property, Plant and Equipment:		
Land and improvements	1,238,150	1,238,150
Buildings and improvements	6,188,535	6,169,545
Production equipment and other	29,266,900	28,785,896
	36,693,585	36,193,591
Less accumulated depreciation	28,961,678	28,298,066
Net property, plant and equipment	7,731,907	7,895,525
Total assets	\$ 26,550,739	\$ 24,858,264

See Notes to the Condensed Consolidated Financial Statements

CHICAGO RIVET & MACHINE CO.

Condensed Consolidated Balance Sheets

September 30, 2012 and December 31, 2011

	September 30, 2012 (Unaudited)	December 31, 2011
Liabilities and Shareholders Equity		
Current Liabilities:		
Accounts payable	\$ 1,229,279	\$ 968,266
Accrued wages and salaries	847,726	374,964
Other accrued expenses	494,576	453,594
Unearned revenue and customer deposits	125,622	151,652
Total current liabilities	2,697,203	1,948,476
Deferred income taxes	766,275	785,275
Total liabilities	3,463,478	2,733,751
Commitments and contingencies (Note 3)		
Shareholders Equity:		
Preferred stock, no par value, 500,000 shares authorized: none outstanding		
Common stock, \$1.00 par value, 4,000,000 shares authorized:		
1,138,096 shares issued; 966,132 shares outstanding	1,138,096	1,138,096
Additional paid-in capital	447,134	447,134
Retained earnings	25,424,129	24,461,381
Treasury stock, 171,964 shares at cost	(3,922,098)	(3,922,098)
Total shareholders equity	23,087,261	22,124,513
Total liabilities and shareholders equity	\$ 26,550,739	\$ 24,858,264

See Notes to the Condensed Consolidated Financial Statements

CHICAGO RIVET & MACHINE CO.

Condensed Consolidated Statements of Operations

For the Three and Nine Months Ended September 30, 2012 and 2011

(Unaudited)

	Three Months Ended September 30,		Septer	Nine Months Ended September 30,	
N. d. a. l. a	2012	2011	2012	2011	
Net sales	\$ 8,537,639			\$ 23,770,078	
Cost of goods sold	6,612,846	6,075,288	20,268,027	18,650,568	
Gross profit	1,924,793	1,746,318	5,899,131	5,119,510	
Selling and administrative expenses	1,263,236	1,288,872	3,934,872	3,832,380	
Operating profit	661,557	457,446	1,964,259	1,287,130	
Other income and expenses:	,	·	· ·	, ,	
Interest income	8,185	9,794	24,870	32,812	
Gain from disposal of property and equipment	ĺ	800	57,500	189,863	
Other income	3,600	3,600	11,879	11,378	
Income before provision for income taxes	673.342	471,640	2,058,508	1,521,183	
Provision for income taxes	210,000			499,000	
	,	,	,	,	
Net income	\$ 463,342	\$ 317,640	\$ 1,397,508	\$ 1,022,183	
The mone	Ψ 105,512	Ψ 317,010	Ψ 1,577,500	Ψ 1,022,103	
Average common shares outstanding	966,132	966,132	966,132	966,132	
	, , , , , ,	, , , , , , , ,	, , , , , , ,	, , , , , , ,	
Per share data:					
Earnings per share	\$ 0.48	\$ 0.33	\$ 1.45	\$ 1.06	
Cash dividends declared per share	\$ 0.15	\$ 0.12	\$ 0.45	\$ 0.36	

See Notes to the Condensed Consolidated Financial Statements

CHICAGO RIVET & MACHINE CO.

Condensed Consolidated Statements of Retained Earnings

For the Nine Months Ended September 30, 2012 and 2011

(Unaudited)

	2012	2011
Retained earnings at beginning of period	\$ 24,461,381	\$ 23,699,232
Net income for the period	1,397,508	1,022,183
Cash dividends declared in the period; \$.45 per share in 2012 and \$.36 per share in 2011	(434,760)	(347,807)
Retained earnings at end of period	\$ 25,424,129	\$ 24,373,608

See Notes to the Condensed Consolidated Financial Statements

CHICAGO RIVET & MACHINE CO.

Condensed Consolidated Statements of Cash Flows

For the Nine Months Ended September 30, 2012 and 2011

(Unaudited)

	2012	2011
Cash flows from operating activities:		
Net income	\$ 1,397,508	\$ 1,022,183
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation	743,650	723,368
Net gain on disposal of property and equipment	(57,500)	(189,863)
Deferred income taxes	(21,000)	(55,000)
Changes in operating assets and liabilities:		
Accounts receivable, net	(1,054,767)	(1,318,724)
Inventories, net	(2,721)	(518,783)
Other current assets	(18,162)	(25,464)
Accounts payable	261,013	346,128
Accrued wages and salaries	472,762	389,047
Other accrued expenses	40,982	164,938
Unearned revenue and customer deposits	(26,030)	13,915
Net cash provided by operating activities	1,735,735	551,745
r g	,,,,,,,	,, ,
Cash flows from investing activities:		
Capital expenditures	(580,032)	(993,200)
Proceeds from the sale of property and equipment	57,500	413,190
Proceeds from certificates of deposit	4,200,000	4,230,000
Purchases of certificates of deposit	(4,376,282)	(4,170,000)
turenases of certificates of deposit	(4,370,202)	(4,170,000)
Net cash used in investing activities	(698,814)	(520,010)
Not eash used in investing activities	(070,014)	(320,010)
Cook flows from fine activities		
Cash flows from financing activities:	(424.760)	(247.907)
Cash dividends paid	(434,760)	(347,807)
Net cash used in financing activities	(434,760)	(347,807)
Net increase (decrease) in cash and cash equivalents	602,161	(316,072)
Cash and cash equivalents at beginning of period	704,345	725,524
Cash and cash equivalents at end of period	\$ 1,306,506	\$ 409,452
Supplemental schedule of non-cash investing activities:		
Capital expenditures in accounts payable	\$	\$ 10,555
See Notes to the Condensed Consolidated Financial Statements	·	

CHICAGO RIVET & MACHINE CO.

NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

1. In the opinion of the Company, the accompanying unaudited interim financial statements contain all adjustments necessary to present fairly the financial position of the Company as of September 30, 2012 and December 31, 2011 and the results of operations and changes in cash flows for the indicated periods. Certain information and note disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States of America have been omitted from these unaudited financial statements in accordance with applicable rules. Please refer to the financial statements and notes thereto included in the Company s Annual Report on Form 10-K for the year ended December 31, 2011.

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. The results of operations for the three and nine-month period ending September 30, 2012 are not necessarily indicative of the results to be expected for the year.

- 2. The Company extends credit on the basis of terms that are customary within our markets to various companies doing business primarily in the automotive industry. The Company has a concentration of credit risk primarily within the automotive industry and in the Midwestern United States.
- 3. The Company is, from time to time, involved in litigation, including environmental claims and contract disputes, in the normal course of business. While it is not possible at this time to establish the ultimate amount of liability with respect to contingent liabilities, including those related to legal proceedings, management is of the opinion that the aggregate amount of any such liabilities, for which provision has not been made, will not have a material adverse effect on the Company's financial position.
- 4. The Company s effective tax rates were 31.2% and 32.7% for the third quarter of 2012 and 2011, respectively, and 32.1% and 32.8% for the nine months ended September 30, 2012 and 2011, respectively. Rates were lower than the U.S. federal statutory rate primarily due to the Domestic Production Activities Deduction allowed under Internal Revenue Code Section 199.

The Company s federal income tax returns for the 2009, 2010 and 2011 tax years are subject to examination by the Internal Revenue Service (IRS). While it may be possible that a reduction could occur with respect to the Company s unrecognized tax benefits as an outcome of an IRS examination, management does not anticipate any adjustments that would result in a material change to the results of operations or financial condition of the Company. No statutes have been extended on any of the Company s federal income tax filings. The statute of limitations on the Company s 2009, 2010 and 2011 federal income tax returns will expire on September 15, 2013, 2014 and 2015, respectively.

The Company s state income tax returns for the 2009 through 2011 tax years remain subject to examination by various state authorities with the latest closing period on October 31, 2015. The Company is currently not under examination by any state authority for income tax purposes and no statutes for state income tax filings have been extended.

5. Inventories are stated at the lower of cost or net realizable value, cost being determined by the first-in, first-out method. A summary of inventories is as follows:

	September 30, 2012	December 31, 2011
Raw material	\$ 2,032,904	\$ 2,016,032
Work-in-process	2,203,712	1,984,368
Finished goods	1,568,745	1,760,640
Inventory, Gross	5,805,361	5,761,040
Less: Valuation reserves	(590,600)	(549,000)

Inventory, Net \$ 5,214,761 \$ 5,212,040

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CHICAGO RIVET & MACHINE CO.

NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

6. Segment Information The Company operates in two business segments as determined by its products. The fastener segment includes cold-formed parts, rivets and screw machine products. The assembly equipment segment includes automatic rivet setting machines and parts and tools for such machines. Information by segment is as follows:

	Fastener	Assembly Equipment	Other	Consolidated
Three Months Ended September 30, 2012:	1 usterior	Equipment	o une:	Consonance
Net sales	\$ 7,841,672	\$ 695,967	\$	\$ 8,537,639
Depreciation	216,732	14,725	19,907	251,364
Segment profit	1,024,865	144,816		1,169,681
Selling and administrative expenses			(504,524)	(504,524)
Interest income			8,185	8,185
Income before income taxes				\$ 673,342
Capital expenditures	66,626			66,626
Segment assets:				
Accounts receivable, net	5,061,072	392,121		5,453,193
Inventories, net	4,392,211	822,550		5,214,761
Property, plant and equipment, net	5,981,212	1,122,542	628,153	7,731,907
Other assets			8,150,878	8,150,878
				\$ 26,550,739
Three Months Ended September 30, 2011:				
Net sales	\$ 6,913,898	\$ 907,708	\$	\$ 7,821,606
Depreciation	208,054	15,352	18,420	241,826
Segment profit	715,701	257,288		972,989
Selling and administrative expenses			(511,943)	(511,943)
Gain from the disposal of property and equipment			800	800
Interest income			9,794	9,794
Income before income taxes				\$ 471,640
Capital expenditures	273,484			273,484
Segment assets:				
Accounts receivable, net	4,943,928	391,877		5,335,805
Inventories, net	4,008,132	820,805		4,828,937
Property, plant and equipment, net	5,760,757	1,112,653	662,528	7,535,938
Other assets	, ,		7,499,124	7,499,124
				\$ 25,199,804

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CHICAGO RIVET & MACHINE CO.

NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

	Fastener	Assembly Equipment	Other	Consolidated
Nine Months Ended September 30, 2012: Net sales	\$ 23,781,773	\$ 2,385,385	\$	\$ 26,167,158
Depreciation	644,853	42,975	55,822	743,650
•	,	,	33,622	
Segment profit Selling and administrative expenses	2,957,672	577,581	(1,559,115)	3,535,253 (1,559,115)
Gain from the disposal of property and equipment			57,500	57,500
Interest income			24,870	24,870
Income before income taxes				\$ 2,058,508
Capital expenditures	472,672	68,203	39,157	580,032
Nine Months Ended September 30, 2011:				
Net sales	\$ 21,330,559	\$ 2,439,519	\$	\$ 23,770,078
Depreciation	621,002	47,106	55,260	723,368
Segment profit	2,233,530	570,065		2,803,595
Selling and administrative expenses			(1,505,087)	(1,505,087)
Gain from the disposal of property and equipment			189,863	189,863
Interest income			32,812	32,812
Income before income taxes				\$ 1,521,183
Capital expenditures	904,761	61,265	37,729	1,003,755

CHICAGO RIVET & MACHINE CO.

Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations.

Results for the third quarter of 2012, as well as those of the current year to date, reflect a continuation of the improvement reported in recent quarters compared to year earlier periods. Net sales for the third quarter this year totaled \$8,537,639, an increase of \$716,033, or 9.2%, compared with the third quarter of 2011. As of September 30, 2012, year to date sales totaled \$26,167,158, an improvement of \$2,397,080, or 10.1%, compared with the first three quarters of 2011. The increase in revenue helped to improve net income for the third quarter to \$463,342, or \$0.48 per share, compared with \$317,640, or \$0.33 per share, in the third quarter of 2011. Net income for the current year to date, which has benefited from the revenue growth achieved during the first three quarters as well as ongoing efficiency initiatives, was \$1,397,508, or \$1.45 per share, compared with \$1,022,183, or \$1.06 per share, reported in 2011.

During the third quarter, fastener segment revenues improved to \$7,841,672 from \$6,913,898 in the year earlier quarter, an increase of \$927,774, or 13.4%. This marks three years of consecutive quarterly increases in fastener segment sales compared with the year earlier period. For the first three quarters of the year, fastener segment revenues have increased \$2,451,214, or 11.5%, to \$23,781,773 in the current year from \$21,330,559 in 2011. While the majority of this segment servenues are derived from the automotive industry, current year sales for this segment have exceeded the growth seen in domestic automotive production. We experienced lower raw material prices in the third quarter this year compared to a year earlier, which combined with higher sales resulted in a fastener segment gross margin of \$1,708,174 compared to \$1,404,704 in the third quarter of 2011. For the first three quarters of 2012, the fastener segment gross margin has improved to \$5,077,261, from \$4,292,349 a year earlier, primarily due to higher sales in the current year, as the higher material prices incurred in the first half of the year have been offset by reductions we have seen in recent months.

Revenues within the assembly equipment segment were \$695,967 in the third quarter of 2012, a decrease of \$211,741, or 23.3%, compared to the third quarter of 2011, when revenues were \$907,708. Sales for this segment can fluctuate due to large orders which do not necessarily follow a predictable pattern. Current year to date revenues of \$2,385,385 represent a modest decline of \$54,134, or 2.2%, compared to the \$2,439,519 reported in 2011. While the lower sales in the third quarter this year resulted in a drop in gross margin to \$216,619 from \$341,614 in the third quarter a year ago, by maintaining manufacturing costs at levels near or below the prior year, gross margins for the assembly equipment segment declined less than 1% to \$821,870 for the first three quarters, from \$827,161 in the same period in 2011.

Selling and administrative expenses for the third quarter of 2012 were \$1,263,236, a decline of \$25,636, or 2%, compared to the year earlier quarter total of \$1,288,872. The decrease is due in part to lower payroll related expenses of approximately \$27,000 and office supplies expenses of approximately \$23,000, which are returning to normal levels after last year s computer system upgrades. These savings were partially offset by an increase in profit sharing of \$20,000 related to improved profitability. For the first three quarters of the year, selling and administrative expenses have increased \$102,492, or 2.7%, from \$3,832,380 in 2011 to \$3,934,872 in 2012. Profit sharing expense has increased by \$61,000 for the year due to improved profitability, compared to last year, while the remaining net increase includes various smaller items. Selling and administrative expenses as a percentage of net sales for the first three quarters of 2012 declined to 15% from 16.1% in 2011.

A slight decline in other income was reported in the third quarter of 2012 compared to the same period of 2011, and gains from the disposal of property and equipment were approximately \$132,000 lower in the first three quarters of 2012 compared to the same period of 2011 due to the sale of our Jefferson, Iowa property in the second quarter of 2011.

Working capital at September 30, 2012 was \$16.1 million, an increase of approximately \$1.1 million from December 31, 2011. Most of the net improvement relates to an increase in accounts receivable balances of more than \$1 million, related to greater sales during the quarter compared to the seasonally lower sales late in the fourth quarter of 2011. Partially offsetting this change are increases in accounts payable and accrued payroll totaling \$.7 million that reflect the increased level of operations. The net result of these changes and other cash flow items, including a \$.4 million reduction in capital expenditures during the first three quarters of the current year compared to last year, on cash, cash equivalents and certificates of deposit leaves such total balances at \$7.4 million, up from \$6.6 million at the beginning of the year. Management believes that current cash, cash equivalents and operating cash flow will provide adequate working capital for the foreseeable future.

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We are pleased to report results for both the third quarter and the current year to date that reflect our successful efforts to increase sales and net income. This success has allowed us to maintain a strong financial position and make prudent investments in our operations in an effort to position the company for further success. Even though the recovery in the domestic economy has been tentative due to high unemployment and weak confidence, we will continue to pursue opportunities to profitably grow our revenues and improve our bottom line, while maintaining the high level of product quality and reliability of service our customers demand.

This discussion contains certain forward-looking statements which are inherently subject to risks and uncertainties that may cause actual events to differ materially from those discussed herein. Factors which may cause such differences in events include, those disclosed under Risk Factors in our Annual Report on Form 10-K and in the other filings we make with the United States Securities and Exchange Commission. These factors, include among other things: conditions in the domestic automotive industry, upon which we rely for sales revenue, the intense competition in our markets, the concentration of our sales to two major customers, the price and availability of raw materials, labor relations issues, losses related to product liability, warranty and recall claims, costs relating to environmental laws and regulations, the loss of the services of our key employees and difficulties in achieving expected cost savings. Many of these factors are beyond our ability to control or predict. Readers are cautioned not to place undue reliance on these forward-looking statements. We undertake no obligation to publish revised forward-looking statements to reflect events or circumstances after the date hereof or to reflect the occurrence of unanticipated events.

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CHICAGO RIVET & MACHINE CO.

Item 4. Controls and Procedures.

- (a) Disclosure Controls and Procedures. The Company s management, with the participation of the Company s Chief Executive Officer and President, Chief Operating Officer and Treasurer (the Company s principal financial officer), has evaluated the effectiveness of the Company s disclosure controls and procedures (as such term is defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended (the Exchange Act)) as of the end of the period covered by this report. Based on such evaluation, the Company s Chief Executive Officer and President, Chief Operating Officer and Treasurer have concluded that, as of the end of such period, the Company s disclosure controls and procedures are effective in recording, processing, summarizing and reporting, on a timely basis, information required to be disclosed by the Company in the reports that it files or submits under the Exchange Act.
- (b) Internal Control Over Financial Reporting. There have not been any changes in the Company s internal control over financial reporting (as such term is defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) during the fiscal quarter to which this report relates that have materially affected, or are reasonably likely to materially affect, the Company s internal control over financial reporting.

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PART II OTHER INFORMATION

Item 6. Exhibits

- Rule 13a-14(a) or 15d-14(a) Certifications
- 31.1 Certification Pursuant to Rule 13a-14(a) or 15d-14(a), as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 31.2 Certification Pursuant to Rule 13a-14(a) or 15d-14(a), as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 32 Section 1350 Certifications
- 32.1 Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- 32.2 Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- Interactive Data File. Includes the following financial and related information from Chicago Rivet & Machine Co. s Quarterly Report on Form 10-Q for the quarter ended September 30, 2012 formatted in Extensible Business Reporting Language (XBRL): (1) Condensed Consolidated Balance Sheets, (2) Condensed Consolidated Statements of Operations, (3) Condensed Consolidated Statements of Retained Earnings, (4) Condensed Consolidated Statements of Cash Flows, and (5) Notes to Condensed Consolidated Financial Statements.*
- * Users of this data are advised pursuant to Rule 406T of Regulation S-T that this interactive data file is deemed not filed or part of a registration statement or prospectus for purposes of sections 11 or 12 of the Securities Act of 1933, is deemed not filed for purposes of section 18 of the Securities Exchange Act of 1934, and otherwise is not subject to liability under these sections.

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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

CHICAGO RIVET & MACHINE CO.

(Registrant)

Date: November 6, 2012

/s/ John A. Morrissey John A. Morrissey Chairman of the Board of Directors

and Chief Executive Officer (Principal Executive Officer)

Date: November 6, 2012

/s/ Michael J. Bourg
Michael J. Bourg
President, Chief Operating
Officer and Treasurer
(Principal Financial Officer)

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CHICAGO RIVET & MACHINE CO.

EXHIBITS

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31.1	Certification Pursuant to Rule 13a-14(a) or 15d-14(a), as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002	16
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32.2	Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002	19
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^{*} Users of this data are advised pursuant to Rule 406T of Regulation S-T that this interactive data file is deemed not filed or part of a registration statement or prospectus for purposes of sections 11 or 12 of the Securities Act of 1933, is deemed not filed for purposes of section 18 of the Securities Exchange Act of 1934, and otherwise is not subject to liability under these sections.