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NEW YORK COMMUNITY BANCORP INC
Form 10-Q
August 09, 2012
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## UNITED STATES

## SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF

THE SECURITIES EXCHANGE ACT OF 1934

FOR THE QUARTERLY PERIOD ENDED JUNE 30, 2012

Commission File Number 1-31565

NEW YORK COMMUNITY BANCORP, INC.
(Exact name of registrant as specified in its charter)

Delaware
(State or other jurisdiction of

06-1377322
(I.R.S. Employer Identification No.)
incorporation or organization)
615 Merrick Avenue, Westbury, New York 11590
(Address of principal executive offices)
(Registrant s telephone number, including area code) (516) 683-4100

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes $\underline{X}$ No $\qquad$
Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T ( $\$ 232.405$ of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes $\underline{X}$ No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. Large Accelerated Filer X Accelerated Filer _ Non-accelerated Filer _ Smaller Reporting Company _

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes _ No $\underline{X}$

439,118,145
Number of shares of common stock outstanding at

August 2, 2012

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# NEW YORK COMMUNITY BANCORP, INC. 

## FORM 10-Q

## Ouarter Ended June 30, 2012

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## NEW YORK COMMUNITY BANCORP, INC.

## CONSOLIDATED STATEMENTS OF CONDITION

(in thousands, except share data)

|  | June 30, 2012 <br> (unaudited) |  | $\begin{gathered} \text { December 31, } \\ 2011 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Assets: |  |  |  |  |
| Cash and cash equivalents | \$ | 3,160,673 | \$ | 2,001,737 |
| Securities: |  |  |  |  |
| Available-for-sale (\$227,545 and \$590,488 pledged, respectively) |  | 411,503 |  | 724,662 |
| Held to maturity ( $\$ 3,268,071$ and $\$ 3,610,172$ pledged, respectively) (fair value of \$4,032,094 and \$3,966,185, respectively) |  | 3,853,587 |  | 3,815,854 |
| Total securities |  | 4,265,090 |  | 4,540,516 |
| Non-covered loans held for sale |  | 1,059,340 |  | 1,036,918 |
| Non-covered loans held for investment, net of deferred loan fees and costs |  | 26,492,755 |  | 25,532,818 |
| Less: Allowance for losses on non-covered loans |  | $(137,914)$ |  | $(137,290)$ |
| Non-covered loans held for investment, net |  | 26,354,841 |  | 25,395,528 |
| Covered loans |  | 3,516,097 |  | 3,753,031 |
| Less: Allowance for losses on covered loans |  | $(51,771)$ |  | $(33,323)$ |
| Covered loans, net |  | 3,464,326 |  | 3,719,708 |
| Total loans, net |  | 30,878,507 |  | 30,152,154 |
| Federal Home Loan Bank stock, at cost |  | 424,269 |  | 490,228 |
| Premises and equipment, net |  | 250,675 |  | 250,859 |
| FDIC loss share receivable |  | 631,156 |  | 695,179 |
| Goodwill |  | 2,436,131 |  | 2,436,131 |
| Core deposit intangibles, net |  | 41,589 |  | 51,668 |
| Mortgage servicing rights |  | 136,562 |  | 117,012 |
| Bank-owned life insurance |  | 777,990 |  | 768,996 |
| Other real estate owned (includes \$50,732 and \$71,400, respectively, covered by loss sharing agreements) |  | 98,033 |  | 155,967 |
| Other assets |  | 386,672 |  | 363,855 |
| Total assets | \$ | 43,487,347 | \$ | 42,024,302 |
| Liabilities and Stockholders Equity: |  |  |  |  |
| Deposits: |  |  |  |  |
| NOW and money market accounts | \$ | 8,692,549 | \$ | 8,757,198 |
| Savings accounts |  | 4,107,372 |  | 3,953,859 |
| Certificates of deposit |  | 9,852,702 |  | 7,373,263 |
| Non-interest-bearing accounts |  | 2,344,026 |  | 2,189,810 |
| Total deposits |  | 24,996,649 |  | 22,274,130 |
| Borrowed funds: |  |  |  |  |
| Wholesale borrowings: |  |  |  |  |
| Federal Home Loan Bank advances |  | 7,847,283 |  | 9,314,193 |
| Repurchase agreements |  | 4,125,000 |  | 4,125,000 |
| Fed funds purchased |  | 185,000 |  | -- |
| Total wholesale borrowings |  | 12,157,283 |  | 13,439,193 |
| Junior subordinated debentures |  | 427,029 |  | 426,936 |
| Other borrowings |  | 4,300 |  | 94,284 |

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| Total borrowed funds | 12,588,612 | 13,960,413 |
| :---: | :---: | :---: |
| Other liabilities | 290,567 | 224,055 |
| Total liabilities | 37,875,828 | 36,458,598 |
| Stockholders equity: |  |  |
| Preferred stock at par \$0.01 (5,000,000 shares authorized; none issued) | -- | -- |
| Common stock at par $\$ 0.01(600,000,000$ shares authorized; $439,133,951$ and $437,426,665$ shares issued, and 439,124,100 and $437,344,796$ shares outstanding, respectively) | 4,391 | 4,374 |
| Paid-in capital in excess of par | 5,316,176 | 5,309,269 |
| Retained earnings | 355,215 | 324,967 |
| Treasury stock, at cost (9,851 and 81,869 shares) | (134) | (996) |
| Accumulated other comprehensive loss, net of tax: |  |  |
| Net unrealized gain on securities available for sale, net of tax | 5,979 | 1,321 |
| Net unrealized loss on the non-credit portion of other-than-temporary impairment ( OTTI ) losses on securities, net of tax | $(13,578)$ | $(13,627)$ |
| Net unrealized loss on pension and post-retirement obligations, net of tax | $(56,530)$ | $(59,604)$ |
| Total accumulated other comprehensive loss, net of tax | $(64,129)$ | $(71,910)$ |
| Total stockholders equity | 5,611,519 | 5,565,704 |
| Total liabilities and stockholders equity | \$ 43,487,347 | \$ 42,024,302 |

See accompanying notes to the consolidated financial statements.

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## NEW YORK COMMUNITY BANCORP, INC.

## CONSOLIDATED STATEMENTS OF INCOME AND COMPREHENSIVE INCOME

(in thousands, except per share data)

(unaudited)

|  | For the <br> Three Months Ended <br> June 30, |  | For the <br> Six Months Ended June 30, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2012 | 2011 | 2012 | 2011 |
| Interest Income: |  |  |  |  |
| Mortgage and other loans | \$406,481 | \$408,292 | \$804,665 | \$824,234 |
| Securities and money market investments | 48,499 | 60,716 | 96,953 | 115,697 |
| Total interest income | 454,980 | 469,008 | 901,618 | 939,931 |
| Interest Expense: |  |  |  |  |
| NOW and money market accounts | 9,357 | 10,398 | 18,090 | 21,552 |
| Savings accounts | 3,565 | 4,206 | 7,061 | 8,333 |
| Certificates of deposit | 23,489 | 24,952 | 47,209 | 51,926 |
| Borrowed funds | 121,913 | 127,508 | 244,188 | 252,924 |
| Total interest expense | 158,324 | 167,064 | 316,548 | 334,735 |
| Net interest income | 296,656 | 301,944 | 585,070 | 605,196 |
| Provision for losses on non-covered loans | 15,000 | 15,000 | 30,000 | 41,000 |
| Provision for losses on covered loans | 18,448 | 8,708 | 18,448 | 8,708 |
| Net interest income after provisions for loan losses | 263,208 | 278,236 | 536,622 | 555,488 |


| Non-Interest Income: |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Total loss on OTTI of securities | -- | $(18,124)$ | -- | $(18,124)$ |
| Less: Non-credit portion of OTTI recorded in other comprehensive income (before taxes) | -- | -- | -- | -- |
| Net loss on OTTI recognized in earnings | -- | $(18,124)$ | -- | $(18,124)$ |
| Fee income | 9,433 | 12,143 | 19,191 | 24,042 |
| Bank-owned life insurance | 6,802 | 7,564 | 16,387 | 14,453 |
| Net gain on sales of securities | 141 | 18,743 | 859 | 28,735 |
| Mortgage banking income | 58,323 | 11,774 | 93,488 | 31,712 |
| Gain on business disposition | -- | 9,823 | -- | 9,823 |
| FDIC indemnification income | 14,759 | 7,624 | 14,759 | 7,624 |
| Other | 8,747 | 9,341 | 15,517 | 19,233 |
| Total non-interest income | 98,205 | 58,888 | 160,201 | 117,498 |


| Non-Interest Expense: |  |  |  |  |  |
| :--- | :--- | :--- | ---: | ---: | ---: |
| Operating expenses: |  |  |  |  |  |
| Compensation and benefits | 73,591 | 73,218 | 147,208 | 145,286 |  |
| Occupancy and equipment | 23,249 | 21,770 | 45,133 | 43,710 |  |
| General and administrative | 53,669 | 52,912 | 103,186 | 98,221 |  |

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| Total operating expenses | 150,509 | 147,900 | 295,527 | 287,217 |
| :---: | :---: | :---: | :---: | :---: |
| Amortization of core deposit intangibles | 4,920 | 7,144 | 10,079 | 14,529 |
| Total non-interest expense | 155,429 | 155,044 | 305,606 | 301,746 |
| Income before income taxes | 205,984 | 182,080 | 391,217 | 371,240 |
| Income tax expense | 74,772 | 62,621 | 141,752 | 128,605 |
| Net Income | \$131,212 | \$119,459 | \$249,465 | \$242,635 |
| Other comprehensive income (loss), net of tax: |  |  |  |  |
| Change in net unrealized gain/loss on securities available for sale, net of tax of $\$ 2,096 ; \$ 5,065$; $\$ 3,473$; and $\$ 7,643$, respectively | 3,094 | $(7,439)$ | 5,185 | $(11,276)$ |
| Change in the non-credit portion of OTTI losses recognized in other comprehensive income, net of tax of $\$ 16 ; \$ 4,811 ; \$ 31$; and $\$ 4,825$, respectively | 26 | 7,187 | 49 | 7,207 |
| Change in pension and post-retirement obligations, net of tax of $\$ 1,044 ; \$ 505 ; \$ 2,086$; and $\$ 1,006$, respectively | 1,537 | 740 | 3,074 | 1,484 |
| Less: Reclassification adjustment for sales of available for sale securities and loss on OTTI of securities, net of tax of $\$ 57 ; \$ 250 ; \$ 332$; and $\$ 1,428$, respectively | (84) | (369) | (527) | $(2,122)$ |
| Total other comprehensive income (loss), net of tax | 4,573 | 119 | 7,781 | $(4,707)$ |
| Total comprehensive income, net of tax | \$135,785 | \$119,578 | \$257,246 | \$237,928 |
| Basic earnings per share | \$0.30 | \$0.27 | \$0.56 | \$0.55 |
| Diluted earnings per share | \$0.30 | \$0.27 | \$0.56 | \$0.55 |

See accompanying notes to the unaudited consolidated financial statements.

## NEW YORK COMMUNITY BANCORP, INC.

## CONSOLIDATED STATEMENT OF CHANGES IN STOCKHOLDERS EQUITY

(in thousands, except share data)
(unaudited)

|  | For the Six Months <br> Ended June 30, 2012 |  |
| :---: | :---: | :---: |
| Common Stock (Par Value: \$0.01): |  |  |
| Balance at beginning of year | \$ | 4,374 |
| Shares issued for restricted stock awards (1,707,286 shares) |  | 17 |
| Balance at end of period |  | 4,391 |
| Paid-in Capital in Excess of Par: |  |  |
| Balance at beginning of year |  | 5,309,269 |
| Shares issued for restricted stock awards, net of forfeitures |  | $(3,395)$ |
| Compensation expense related to restricted stock awards |  | 10,337 |
| Tax effect of stock plans |  | (35) |
| Balance at end of period |  | 5,316,176 |
| Retained Earnings: |  |  |
| Balance at beginning of year |  | 324,967 |
| Net income |  | 249,465 |
| Dividends paid on common stock (\$0.50 per share) |  | $(219,217)$ |
| Balance at end of period |  | 355,215 |
| Treasury Stock: |  |  |
| Balance at beginning of year |  | (996) |
| Purchase of common stock (197,057 shares) |  | $(2,554)$ |
| Shares issued for restricted stock awards ( 269,075 shares) |  | 3,416 |
| Balance at end of period |  | (134) |
| Accumulated Other Comprehensive Loss, net of tax: |  |  |
| Balance at beginning of year |  | $(71,910)$ |
| Other comprehensive income, net of tax |  | 7,781 |
| Balance at end of period |  | $(64,129)$ |
| Total stockholders equity | \$ | 5,611,519 |

## See accompanying notes to the consolidated financial statements.

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## NEW YORK COMMUNITY BANCORP, INC.

## CONSOLIDATED STATEMENTS OF CASH FLOWS

(in thousands)

(unaudited)

|  | Six Months Ended June 30, 2012 <br> 2011 |  |
| :---: | :---: | :---: |
| Cash Flows from Operating Activities: |  |  |
| Net income | \$ 249,465 | \$ 242,635 |
| Adjustments to reconcile net income to net cash provided by (used in) operating activities: |  |  |
| Provision for loan losses | 48,448 | 49,708 |
| Depreciation and amortization | 12,139 | 11,876 |
| Accretion of premiums and discounts, net | (742) | (850) |
| Amortization of core deposit intangibles | 10,079 | 14,529 |
| Net gain on sale of securities | (859) | $(28,735)$ |
| Net gain on sale of loans | $(92,976)$ | $(25,213)$ |
| Gain on business disposition | -- | $(9,823)$ |
| Stock plan-related compensation | 10,375 | 7,919 |
| Loss on OTTI of securities recognized in earnings | -- | 18,124 |
| Changes in assets and liabilities: |  |  |
| Decrease in deferred tax asset, net | 13,512 | 38,358 |
| Decrease (increase) in other assets | 51,779 | $(11,574)$ |
| Increase (decrease) in other liabilities | 71,671 | $(83,978)$ |
| Origination of loans held for sale | $(5,094,278)$ | $(2,640,272)$ |
| Proceeds from sale of loans originated for sale | 5,117,092 | 3,379,810 |
| Net cash provided by operating activities | 395,705 | 962,514 |
| Cash Flows from Investing Activities: |  |  |
| Proceeds from repayment of securities held to maturity | 1,378,707 | 963,317 |
| Proceeds from repayment of securities available for sale | 370,667 | 81,642 |
| Proceeds from sale of securities held to maturity | -- | 284,406 |
| Proceeds from sale of securities available for sale | 330,859 | 544,149 |
| Purchase of securities held to maturity | $(1,415,389)$ | $(2,609,676)$ |
| Purchase of securities available for sale | $(379,890)$ | $(142,178)$ |
| Net redemption of Federal Home Loan Bank stock | 65,959 | 21,277 |
| Net increase in loans | $(704,639)$ | $(653,405)$ |
| Purchase of premises and equipment, net | $(11,955)$ | $(24,027)$ |
| Net cash acquired in business transactions | -- | 100,027 |
| Net cash used in investing activities | $(365,681)$ | $(1,434,468)$ |
| Cash Flows from Financing Activities: |  |  |
| Net increase (decrease) in deposits | 2,722,519 | $(11,340)$ |
| Net decrease in short-term borrowed funds | $(1,277,000)$ | $(500,000)$ |
| Net decrease in long-term borrowed funds | $(94,801)$ | $(18,832)$ |
| Tax effect of stock plans | (35) | 2,252 |
| Cash dividends paid on common stock | $(219,217)$ | $(218,397)$ |
| Treasury stock purchases | $(2,554)$ | $(2,677)$ |
| Net cash received from stock option exercises | -- | 3,519 |

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| Net cash provided by (used in) financing activities |  | 1,128,912 |  | $(745,475)$ |
| :---: | :---: | :---: | :---: | :---: |
| Net increase (decrease) in cash and cash equivalents |  | 1,158,936 |  | 1,217,429) |
| Cash and cash equivalents at beginning of period |  | 2,001,737 |  | 1,927,542 |
| Cash and cash equivalents at end of period | \$ | 3,160,673 | \$ | 710,113 |
| Supplemental information: |  |  |  |  |
| Cash paid for interest |  | \$311,632 |  | \$346,984 |
| Cash paid for income taxes |  | 171,965 |  | 89,958 |
| Non-cash investing and financing activities: |  |  |  |  |
| Transfers to other real estate owned from loans See accompanying notes to the consolidated financial statem |  | 59,208 |  | 111,612 |

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## NEW YORK COMMUNITY BANCORP, INC.

## NOTES TO THE UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

## Note 1. Organization and Basis of Presentation

## Organization

Formerly known as Queens County Bancorp, Inc., New York Community Bancorp, Inc. (on a stand-alone basis, the Parent Company or, collectively with its subsidiaries, the Company ) was organized under Delaware law on July 20, 1993 and is the holding company for New York Community Bank and New York Commercial Bank (hereinafter referred to as the Community Bank and the Commercial Bank, respectively, and collectively as the Banks ). In addition, for the purpose of these Consolidated Financial Statements, the Community Bank and the Commercial Bank refer not only to the respective banks but also to their respective subsidiaries.

The Community Bank is the primary banking subsidiary of the Company. Founded on April 14, 1859 and formerly known as Queens County Savings Bank, the Community Bank converted from a state-chartered mutual savings bank to the capital stock form of ownership on November 23, 1993, on which date the Company completed its initial offering of common stock (par value: $\$ 0.01$ per share) at a price of $\$ 25.00$ per share. The Commercial Bank was established on December 30, 2005.

Reflecting nine stock splits, the Company s initial offering price adjusts to $\$ 0.93$ per share. All share and per share data presented in this report have been adjusted to reflect the impact of the stock splits.

The Company changed its name to New York Community Bancorp, Inc. on November 21, 2000 in anticipation of completing the first of eight business combinations that expanded its footprint well beyond Queens County to encompass all five boroughs of New York City, Long Island, and Westchester County in New York, and seven counties in the northern and central parts of New Jersey. The Company expanded beyond this region to south Florida, northeast Ohio, and central Arizona through its FDIC-assisted acquisition of certain assets and assumption of certain liabilities of AmTrust Bank ( AmTrust ) in December 2009, and extended its Arizona franchise through its FDIC-assisted acquisition of certain assets and assumption of certain liabilities of Desert Hills Bank (Desert Hills ) in March 2010. On June 28, 2012, the Company completed its ${ }^{\text {th }} 11$ transaction when it assumed the deposits of Aurora Bank FSB.

Reflecting this strategy of growth through acquisitions, the Community Bank currently operates 241 branches, four of which operate directly under the Community Bank name. The remaining 237 branches operate through seven divisional banks Queens County Savings Bank, Roslyn Savings Bank, Richmond County Savings Bank, and Roosevelt Savings Bank (in New York), Garden State Community Bank in New Jersey, AmTrust Bank in Florida and Arizona, and Ohio Savings Bank in Ohio.

The Commercial Bank currently operates 34 branches in Manhattan, Queens, Brooklyn, Westchester County, and Long Island (all in New York), including 17 branches that operate under the name Atlantic Bank.

## Basis of Presentation

The following is a description of the significant accounting and reporting policies that the Company and its wholly-owned subsidiaries follow in preparing and presenting their consolidated financial statements, which conform to U.S. generally accepted accounting principles ( GAAP ) and to general practices within the banking industry. The preparation of financial statements in conformity with GAAP requires the Company to make estimates and judgments that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the consolidated financial statements, and the reported amounts of revenues and expenses during the reporting period. Estimates that are particularly susceptible to change in the near term are used in connection with the determination of the allowances for loan losses; the valuation of loans held for sale; the evaluation of goodwill for impairment; the evaluation of other-than-temporary impairment ( OTTI ) on securities; and the evaluation of the need for a valuation allowance on the Company s deferred tax assets. The current economic environment has increased the degree of uncertainty inherent in these material estimates.

The unaudited consolidated financial statements include the accounts of the Company and other entities in which the Company has a controlling financial interest. All inter-company accounts and transactions are eliminated

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in consolidation. These unaudited consolidated financial statements should be read in conjunction with the audited consolidated financial statements and notes thereto included in the Company s 2011 Annual Report on Form 10-K. The Company currently has unconsolidated subsidiaries in the form of nine wholly-owned statutory business trusts, which were formed to issue guaranteed capital debentures ( capital securities ). Please see Note 6, Borrowed Funds, for additional information regarding these trusts.

When necessary, certain reclassifications have been made to prior-year amounts to conform to the current-year presentation.

## Note 2. Computation of Earnings per Share

Basic earnings per share ( EPS ) is computed by dividing net income by the weighted average number of common shares outstanding during the period. Diluted EPS is computed using the same method as basic EPS, however, the computation reflects the potential dilution that would occur if outstanding in-the-money stock options were exercised and converted into common stock.

Unvested stock-based compensation awards containing non-forfeitable rights to dividends are considered participating securities and therefore are included in the two-class method for calculating EPS. Under the two-class method, all earnings (distributed and undistributed) are allocated to common shares and participating securities based on their respective rights to receive dividends. The Company grants restricted stock to certain employees under its stock-based compensation plans. Recipients receive cash dividends during the vesting periods of these awards (i.e., including on the unvested portion of such awards). Since these dividends are non-forfeitable, the unvested awards are considered participating securities and have earnings allocated to them.

The following table presents the Company s computation of basic and diluted EPS for the periods indicated:

| (in thousands, except share and per share data) | Three Months Ended June 30, |  | Six Months Ended June 30, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2012 | 2011 | 2012 | 2011 |
| Net income | \$131,212 | \$119,459 | \$249,465 | \$242,635 |
| Less: Dividends paid on and earnings allocated to participating securities | $(1,246)$ | (921) | $(2,339)$ | $(1,815)$ |
| Earnings applicable to common stock | \$129,966 | \$118,538 | \$247,126 | \$240,820 |
| Weighted average common shares outstanding | 437,820,639 | 436,179,448 | 437,644,249 | 435,872,952 |
| Basic earnings per common share | \$0.30 | \$0.27 | \$0.56 | \$0.55 |
| Earnings applicable to common stock | \$129,966 | \$118,538 | \$247,126 | \$240,820 |
| Weighted average common shares outstanding | 437,820,639 | 436,179,448 | 437,644,249 | 435,872,952 |
| Potential dilutive common shares ${ }^{(1)}$ | 4,063 | 437,504 | 4,698 | 646,914 |
| Total shares for diluted earnings per share computation | 437,824,702 | 436,616,952 | 437,648,947 | 436,519,866 |
| Diluted earnings per common share and common share equivalents | \$0.30 | \$0.27 | \$0.56 | \$0.55 |

(1) Options to purchase $4,981,879$ shares of the Company s common stock that were outstanding in the three and six months ended June 30 , 2012, at a weighted average exercise price of $\$ 15.40$, were excluded from the respective computations of diluted EPS because their

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inclusion would have had an antidilutive effect. Options to purchase 744,838 and 736,938 shares, respectively, of the Company s common stock that were outstanding in the three and six months ended June 30, 2011, at respective weighted average exercise prices of $\$ 21.37$ and $\$ 21.42$, were excluded from the respective computations of diluted EPS because their inclusion would have had an antidilutive effect.

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## Note 3. Securities

The following table summarizes the Company s portfolio of securities available for sale at June 30, 2012:

\left.|  |  | June 30, 2012 |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | :---: |
| Gross |  |  |  |  |  |  |$\right)$

(1) Government-sponsored enterprises
(2) Collateralized mortgage obligations
(3) The non-credit portion of OTTI recorded in accumulated other comprehensive loss (AOCL ) was $\$ 570,000$ (before taxes).

As of June 30, 2012, the fair value of marketable equity securities included common stock of $\$ 41.9$ million, corporate preferred stock of $\$ 52.5$ million, and Freddie Mac preferred stock of $\$ 280,000$. Common stock primarily consisted of an investment in a large cap equity fund and certain other funds that are Community Reinvestment Act ( CRA ) eligible. The Freddie Mac preferred stock was recognized by the Company as other-than-temporarily impaired in the fourth quarter of 2008.

The following table summarizes the Company s portfolio of securities available for sale at December 31, 2011:

|  | December 31, 2011 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amortized Cost | Gross <br> Unrealized Gain |  | Gross |  |  |
| (in thousands) |  |  |  |  | ealized Loss | Fair Value |
| Mortgage-Related Securities: |  |  |  |  |  |  |
| GSE certificates | \$ 97,642 | \$ | 5,013 | \$ | 10 | \$ 102,645 |
| GSE CMOs | 62,373 |  | 2,903 |  | -- | 65,276 |
| Private label CMOs | 25,306 |  | -- |  | 1,265 | 24,041 |
| Total mortgage-related securities | \$ 185,321 |  | 7,916 |  | 1,275 | \$ 191,962 |

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| Other Securities: | $\$ 456,969$ | $\$ 1,797$ | $\$$ | -- | $\$ 458,766$ |
| :--- | ---: | ---: | ---: | ---: | ---: |
| GSE debentures | 1,188 | 97 | -- | 1,285 |  |
| State, county, and municipal | 36,754 | 141 | 4,692 | 32,203 |  |
| Capital trust notes | -- | 195 | -- | 195 |  |
| Preferred stock | 42,863 | 1,604 | 4,216 | 40,251 |  |
| Common stock |  |  |  |  |  |
| Total other securities | $\$ 537,774$ | $\$ 3,834$ | $\$ 8,908$ | $\$ 532,700$ |  |
|  |  |  |  |  |  |
| Total securities available for sale ${ }^{(1)}$ | $\$ 723,095$ | $\$ 11,750$ | $\$ 10,183$ | $\$ 724,662$ |  |

(1) The non-credit portion of OTTI recorded in AOCL was $\$ 570,000$ (before taxes).

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The following tables summarize the Company s portfolio of securities held to maturity at June 30, 2012 and December 31, 2011:

|  | June 30, 2012 <br> Gross Gross <br> Unrealized Unrealized |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (in thousands) | Amortized Cost | Carrying <br> Amount |  | Gain |  | Loss | Fair Value |
| Mortgage-Related Securities: |  |  |  |  |  |  |  |
| GSE certificates | \$ 912,030 | \$ 912,030 | \$ | 63,322 | \$ | 62 | \$ 975,290 |
| GSE CMOs | 2,251,818 | 2,251,818 |  | 96,927 |  | -- | 2,348,745 |
| Other mortgage-related securities | 3,303 | 3,303 |  | -- |  | -- | 3,303 |
| Total mortgage-related securities | \$ 3,167,151 | \$ 3,167,151 | \$ | 160,249 | \$ | 62 | \$ 3,327,338 |
| Other Securities: |  |  |  |  |  |  |  |
| GSE debentures | \$ 436,312 | \$ 436,312 | \$ | 12,866 | \$ | -- | \$ 449,178 |
| Corporate bonds | 101,304 | 101,304 |  | 9,001 |  | 160 | 110,145 |
| Municipal bonds | 17,432 | 17,432 |  | 3 |  | 226 | 17,209 |
| Capital trust notes | 153,044 | 131,388 |  | 15,733 |  | 18,897 | 128,224 |
| Total other securities | \$ 708,092 | \$ 686,436 | \$ | 37,603 | \$ | 19,283 | \$ 704,756 |
| Total securities held to maturity ${ }^{(1)}$ | \$ 3,875,243 | \$ 3,853,587 | \$ | 197,852 | \$ | 19,345 | \$ 4,032,094 |

(1) Held-to-maturity securities are reported at a carrying amount equal to amortized cost less the non-credit portion of OTTI recorded in AOCL. The non-credit portion of OTTI recorded in AOCL was $\$ 21.7$ million (before taxes).

| (in thousands) | December 31, 2011 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amortized Cost | Carrying Amount | Gross <br> Unrealized |  | Gross Unrealized |  | Fair Value |
|  |  |  |  | Gain |  | Loss |  |
| Mortgage-Related Securities: |  |  |  |  |  |  |  |
| GSE certificates | \$ 660,945 | \$ 660,945 | \$ | 47,064 | \$ | -- | \$ 708,009 |
| GSE CMOs | 2,331,916 | 2,331,916 |  | 93,216 |  | -- | 2,425,132 |
| Other mortgage-related securities | 3,379 | 3,379 |  | -- |  | -- | 3,379 |
| Total mortgage-related securities | \$ 2,996,240 | \$ 2,996,240 | \$ | 140,280 | \$ | -- | \$ 3,136,520 |
| Other Securities: |  |  |  |  |  |  |  |
| GSE debentures | \$ 633,258 | \$ 633,258 | \$ | 14,878 | \$ | 146 | \$ 647,990 |
| Corporate bonds | 54,759 | 54,759 |  | 2,826 |  | 12 | 57,573 |
| Capital trust notes | 153,334 | 131,597 |  | 12,362 |  | 19,857 | 124,102 |
| Total other securities | \$ 841,351 | \$ 819,614 | \$ | 30,066 | \$ | 20,015 | \$ 829,665 |
| Total securities held to maturity ${ }^{(1)}$ | \$ 3,837,591 | \$ 3,815,854 | \$ | 170,346 | \$ | 20,015 | \$ 3,966,185 |

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(1) The non-credit portion of OTTI recorded in AOCL was $\$ 21.7$ million (before taxes).

The Company had $\$ 424.3$ million and $\$ 490.2$ million of Federal Home Loan Bank ( FHLB ) stock, at cost, at June 30, 2012 and December 31, 2011, respectively. The Company is required to maintain this investment in order to have access to funding resources provided by the FHLB.

The following table summarizes the gross proceeds, gross realized gains, and gross realized losses from the sale of available-for-sale securities during the six months ended June 30, 2012 and 2011:

|  | For the Six Months Ended |  |
| :--- | :---: | ---: |
| June 30, |  |  |

In addition, during the six months ended June 30, 2011, the Company sold held-to-maturity securities with gross proceeds of $\$ 284.4$ million and gross realized gains of $\$ 8.5$ million. These sales occurred because the Company had either collected a substantial portion (at least $85 \%$ ) of the initial principal balance or because there was evidence of significant deterioration in the issuers creditworthiness.

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The $\$ 160.5$ million market value of the capital trust note portfolio at June 30, 2012 included three pooled trust preferred securities. The following table details the pooled trust preferred securities that had at least one credit rating below investment grade as of June 30, 2012:

| (dollars in thousands) | INCAPS Funding I Class B-2 Notes | Alesco Preferred Funding VII Ltd. Class C-1 Notes | Preferred Term Securities II Mezzanine Notes |
| :---: | :---: | :---: | :---: |
| Book value | \$14,964 | \$ 553 | \$579 |
| Fair value | 15,745 | 228 | 666 |
| Unrealized gain (loss) | 781 | (325) | 87 |
| Lowest credit rating assigned to security | CCC | C | C |
| Number of banks/insurance companies currently performing | 24 | 58 | 24 |
| Actual deferrals and defaults as a percentage of original collateral | 8\% | 18\% | 36\% |
| Expected deferrals and defaults as a percentage of remaining performing collateral | 22 | 25 | 19 |

Expected recoveries as a percentage of remaining performing
collateral -- -- 2

Excess subordination as a percentage of remaining performing collateral

17
As of June 30, 2012, after taking into account the Company s best estimates of future deferrals, defaults, and recoveries, two of its pooled trust preferred securities had no excess subordination in the classes it owns and one had excess subordination of $17 \%$. Excess subordination is calculated after taking into account the deferrals, defaults, and recoveries noted in the table above, and indicates whether there is sufficient additional collateral to cover the outstanding principal balance of the class owned, after taking into account these projected deferrals, defaults, and recoveries.

As the following table indicates, there was no activity from December 31, 2011 through June 30, 2012 in the credit loss component of OTTI on debt securities for which a non-credit component of OTTI was recognized in AOCL. The beginning balance represents the credit loss component for debt securities for which OTTI occurred prior to January 1, 2012. For credit-impaired debt securities, OTTI recognized in earnings after that date is presented as an addition in two components, based upon whether the current period is the first time a debt security was credit-impaired (initial credit impairment) or is not the first time a debt security was credit-impaired (subsequent credit impairment).

|  | For the Six Months Ended |
| :--- | :---: | :---: |
| June 30, 2012 |  |

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The following table summarizes the carrying amounts and estimated fair values of held-to-maturity debt securities, and the amortized costs and estimated fair values of available-for-sale debt securities, at June 30, 2012 by contractual maturity. Mortgage-related securities held to maturity and available for sale, all of which have prepayment provisions, are distributed to a maturity category based on the ends of the estimated average lives of such securities. Principal and amortization prepayments are not shown in maturity categories as they occur, but are considered in the determination of estimated average life.

Carrying Amount at June 30, 2012

| (dollars in thousands) | Mortgage- <br> Related Securities | Average Yield | U.S. Treasury <br> and GSE <br> Obligations | Average Yield |  | te, County, <br> Municipal | Average <br> Yield ${ }^{(1)}$ | Other Debt Securities ${ }^{(2)}$ | Average Yield | Fair Value |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Held-to-Maturity Securities: |  |  |  |  |  |  |  |  |  |  |
| Due within one year | \$ -- | --\% | \$ -- | --\% | \$ | \$ -- | --\% | \$ 23,994 | 5.80\% | \$ 24,670 |
| Due from one to five years | 1,324,066 | -- | -- | -- |  | -- | -- | -- |  | -- |
| Due from five to ten years | 1,324,066 | 3.38 | 432,524 | 3.20 |  | 1,859 | 2.92 | 46,509 | 4.04 | 1,912,802 |
| Due after ten years | 1,843,085 | 3.76 | 3,788 | 2.76 |  | 15,573 | 3.90 | 162,189 | 7.21 | 2,094,622 |
| Total debt securities held to maturity | \$ 3,167,151 | 3.60\% | \$ 436,312 | 3.20\% |  | 17,432 | 3.79\% | \$ 232,692 | 6.43\% | \$ 4,032,094 |


| Available-for-Sale Securities: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Due within one year | \$ | -- | --\% | \$ | -- | --\% | \$ | 125 | 5.63\% | \$ | -- | --\% | \$ | 127 |
| Due from one to five years |  | 8,363 | 7.22 |  | -- | -- |  | 510 | 6.21 |  | -- | -- |  | 9,353 |
| Due from five to ten years |  | 72,944 | 3.55 |  | 97,388 | 3.56 |  | 557 | 6.56 |  | -- | -- |  | 177,524 |
| Due after ten years |  | 93,892 | 3.90 |  | -- | -- |  | -- | -- |  | 35,437 | 4.62 |  | 129,841 |
| Total debt securities available for sale | \$ | 175,199 | 3.91\% | \$ | 97,388 | 3.56\% | \$ | 1,192 | 6.31\% | \$ | 35,437 | 4.62\% | \$ | 316,845 |

(1) Not presented on a tax-equivalent basis.
(2) Includes corporate bonds and capital trust notes. Included in capital trust notes are $\$ 15.5$ million and $\$ 579,000$ of pooled trust preferred securities available for sale and held to maturity, respectively, all of which are due after ten years. The remaining capital trust notes consist of single-issue trust preferred securities.
(3) As equity securities have no contractual maturity, they have been excluded from this table.

At June 30, 2012, the Company had commitments to purchase $\$ 707.4$ million of securities, all of which were GSE securities.

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The following tables present held-to-maturity and available-for-sale securities having a continuous unrealized loss position for less than twelve months and for twelve months or longer as of June 30, 2012:


Temporarily Impaired
Available-for-Sale Securities:

| Debt Securities: |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| GSE certificates | \$ 354 | \$ | 8 | \$ | \$ -- | \$ 354 | \$ 8 |
| Private label CMOs | 21,102 |  | 626 | -- | -- | 21,102 | 626 |
| Capital trust notes | -- |  | -- | 10,658 | 4,037 | 10,658 | 4,037 |
| Total temporarily impaired available-for-sale debt securities | \$21,456 | \$ | 634 | \$10,658 | \$ 4,037 | \$ 32,114 | \$ 4,671 |
| Equity securities | -- |  | -- | 28,721 | $2,281_{(1)}$ | 28,721 | 2,281 |
| Total temporarily impaired available-for-sale securities | \$21,456 | \$ | 634 | \$39,379 | \$ 6,318 | \$ 60,835 | \$ 6,952 |

(1) The twelve months or longer unrealized losses on equity securities of $\$ 2.3$ million at June 30, 2012 relate to available-for-sale equity securities that primarily consisted of a large cap equity fund at that date. The principal balance of this large cap equity fund was $\$ 29.0$ million and the twelve months or longer unrealized loss was $\$ 1.6$ million.

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The following tables present held-to-maturity and available-for-sale securities having a continuous unrealized loss position for less than twelve months and for twelve months or longer as of December 31, 2011:

| At December 31, 2011 (in thousands) | Less than Twelve Months |  |  | Twelve Months or Longer |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fair Value |  | d Loss | Fair Value | Unrealized Loss | Fair Value | Unrealized Loss |
| Temporarily Impaired |  |  |  |  |  |  |  |
| Held-to-Maturity Debt |  |  |  |  |  |  |  |
| Securities: |  |  |  |  |  |  |  |
| GSE debentures | \$62,601 | \$ | 146 | \$ | \$ -- | \$ 62,601 | \$ 146 |
| GSE certificates | -- |  | -- | -- | -- | -- | -- |
| GSE CMOs | -- |  | -- | -- | -- | -- | -- |
| Corporate bonds | 4,987 |  | 12 | -- | -- | 4,987 | 12 |
| Capital trust notes | 971 |  | 43 | 68,570 | 19,814 | 69,541 | 19,857 |
| Total temporarily impaired held-to-maturity debt securities | \$68,559 | \$ | 201 | \$68,570 | \$19,814 | \$137,129 | \$20,015 |

Temporarily Impaired
Available-for-Sale Securities:

| Debt Securities: |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| GSE certificates | \$181 | \$ | 9 | \$ 13 | \$ | 1 |  | 194 | \$ 10 |
| Private label CMOs | 24,041 |  | 1,265 | -- |  | -- |  | 24,041 | 1,265 |
| Corporate bonds | -- |  | -- | -- |  | -- |  | --- | -- |
| State, county, and municipal | -- |  | -- | -- |  | -- |  | -- | -- |
| Capital trust notes | 15,154 |  | 363 | 9,810 |  | 4,329 |  | 24,964 | 4,692 |
| Total temporarily impaired available-for-sale debt securities | \$39,376 | \$ | 1,637 | \$9,823 |  | 4,330 |  | \$ 49,199 | \$ 5,967 |
| Equity securities | 784 |  | 40 | 26,651 |  | 4,176 |  | 27,435 | 4,216 |
| Total temporarily impaired available-for-sale securities | \$40,160 | \$ | 1,677 | \$36,474 |  | 8,506 |  | \$ 76,634 | \$10,183 |

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An OTTI loss on impaired securities must be fully recognized in earnings if an investor has the intent to sell the debt security or if it is more likely than not that the investor will be required to sell the debt security before recovery of its amortized cost. However, even if an investor does not expect to sell a debt security, it must evaluate the expected cash flows to be received and determine if a credit loss has occurred. In the event that a credit loss occurs, only the amount of impairment associated with the credit loss is recognized in earnings. Amounts relating to factors other than credit losses are recorded in AOCL. Financial Accounting Standards Board ( FASB ) guidance also requires additional disclosures regarding the calculation of credit losses, as well as factors considered by the investor in reaching a conclusion that an investment is not other-than-temporarily impaired.

Available-for-sale securities in unrealized loss positions are analyzed as part of the Company s ongoing assessment of OTTI. When the Company intends to sell such available-for-sale securities, the Company recognizes an impairment loss equal to the full difference between the amortized cost basis and the fair value of those securities. When the Company does not intend to sell available-for-sale equity or debt securities in an unrealized loss position, potential OTTI is considered based on a variety of factors, including the length of time and extent to which the fair value has been less than the cost; adverse conditions specifically related to the industry, the geographic area, or financial condition of the issuer, or the underlying collateral of a security; the payment structure of the security; changes to the rating of the security by a rating agency; the volatility of the fair value changes; and changes in fair value of the security after the balance sheet date. For debt securities, the Company estimates cash flows over the remaining life of the underlying collateral to assess whether credit losses exist and, where applicable, to determine if any adverse changes in cash flows have occurred. The Company s cash flow estimates take into account expectations of relevant market and economic data as of the end of the reporting period. As of June 30, 2012, the Company did not intend to sell the securities with an unrealized loss position in AOCL, and it was more likely than not that the Company would not be required to sell these securities before recovery of their amortized cost basis. The Company believes that the securities with an unrealized loss position in AOCL were not other-than-temporarily impaired as of June 30, 2012.

Other factors considered in determining whether a loss is temporary include the length of time and the extent to which fair value has been below cost; the severity of the impairment; the cause of the impairment; the financial condition and near-term prospects of the issuer; activity in the market of the issuer that may indicate adverse credit conditions; and the forecasted recovery period using current estimates of volatility in market interest rates (including liquidity and risk premiums).

Management $s$ assertion regarding its intent not to sell, or that it is not more likely than not that the Company will be required to sell the security before its anticipated recovery, is based on a number of factors, including a quantitative estimate of the expected recovery period (which may extend to maturity) and management s intended strategy with respect to the identified security or portfolio. If management does have the intent to sell, or believes it is more likely than not that the Company will be required to sell the security before its anticipated recovery, the unrealized loss is charged directly to earnings in the Consolidated Statement of Income and Comprehensive Income.

The Company reviews quarterly financial information related to its investments in capital trust notes as well as other information that is released by each financial institution to determine the continued creditworthiness of the issuer of the securities. The contractual terms of these investments do not permit settling the securities at prices that are less than the amortized costs of the investments; therefore, the Company expects that these investments will not be settled at prices that are less than their amortized costs. The Company continues to monitor these investments and currently estimates that the present value of expected cash flows is not less than the amortized cost of the securities. Because the Company does not have the intent to sell the investments, and it is not more likely than not

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that the Company will be required to sell them before the anticipated recovery of fair value, which may be at maturity, it did not consider these investments to be other-than-temporarily impaired at June 30, 2012. It is possible that these securities will perform worse than is currently expected, which could lead to adverse changes in cash flows from these securities and potential OTTI losses in the future. Events that may occur in the future at the financial institutions that issued these securities could trigger material unrecoverable declines in the fair values of the Company s investments and therefore could result in future potential OTTI losses. Such events include, but are not limited to, government intervention, deteriorating asset quality and credit metrics, significantly higher levels of default and loan loss provisions, losses in value on the underlying collateral, deteriorating credit enhancement, net operating losses, and further illiquidity in the financial markets.

At June 30, 2012, the Company s equity securities portfolio consisted of perpetual preferred and common stock, and mutual funds. The Company considers a decline in the fair value of available-for-sale equity securities to be other than temporary if the Company does not expect to recover the entire amortized cost basis of the security. The unrealized losses on the Company s equity securities were primarily caused by market volatility. The Company evaluated the near-term prospects of a recovery of fair value for each security in the portfolio, together with the severity and duration of impairment to date. Based on this evaluation, and the Company s ability and intent to hold these investments for a period of time reasonably sufficient to realize a near-term forecasted recovery of fair value, the Company did not consider these investments to be other-than-temporarily impaired at June 30, 2012. Nonetheless, it is possible that these equity securities will perform worse than is currently expected, which could lead to adverse changes in their fair values, or the failure of the securities to fully recover in value as presently forecasted by management, causing the Company to potentially record OTTI losses in future periods. Events that could trigger material declines in the fair values of these securities include, but are not limited to, deterioration in the equity markets; a decline in the quality of the loan portfolios of the issuers in which the Company has invested; and the recording of higher loan loss provisions and net operating losses by such issuers.

The investment securities designated as having a continuous loss position for twelve months or more at June 30, 2012 consisted of 11 capital trust notes and six equity securities. At December 31, 2011, the investment securities designated as having a continuous loss position for twelve months or more consisted of one mortgage-related security, eleven capital trust notes, and six equity securities. At June 30, 2012 and December 31, 2011, the combined market value of the respective securities represented unrealized losses of $\$ 25.2$ million and $\$ 28.3$ million. At June 30, 2012, the fair value of securities having a continuous loss position for twelve months or more was $18.9 \%$ below the collective amortized cost of $\$ 133.3$ million. At December 31, 2011, the fair value of such securities was $21.2 \%$ below the collective amortized cost of $\$ 133.4$ million.

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## Note 4. Loans

The following table sets forth the composition of the loan portfolio at June 30, 2012 and December 31, 2011:

\left.|  | June 30, 2012 |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Percent of |  |  |
| Non-Covered |  |  |
| Loans Held for |  |  |
| Investment |  |  |$\right)$

## Non-Covered Loans

## Non-Covered Loans Held for Investment

The vast majority of the loans the Company originates for investment are multi-family loans, most of which are collateralized by non-luxury apartment buildings in New York City that feature below-market rents. In addition, the Company originates commercial real estate ( CRE ) loans, most of which are collateralized by properties located in New York City and, to a lesser extent, on Long Island and in New Jersey.

To a lesser extent, the Company also originates acquisition, development, and construction ( ADC ) loans and commercial and industrial ( C\&I ) loans. ADC loans are primarily originated for multi-family and residential tract projects in New York City and on Long Island, while C\&I loans are made to small and mid-size businesses in New York City, Long Island, New Jersey, and, to a lesser extent, Arizona, on both a secured and unsecured basis, for working capital, business expansion, and the purchase of machinery and equipment.

Payments on multi-family and CRE loans generally depend on the income produced by the underlying properties which, in turn, depends on their successful operation and management. Accordingly, the ability of the Company s borrowers to repay these loans may be impacted by

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adverse conditions in the local real estate market and the local economy. While the Company generally requires that such loans be qualified on the basis of the collateral property s current cash flows, appraised value, and debt service coverage ratio, among other factors, there can be no assurance that its underwriting policies will protect the Company from credit-related losses or delinquencies.

ADC loans typically involve a higher degree of credit risk than loans secured by improved or owner-occupied real estate. The risk of loss on an ADC loan is largely dependent upon the accuracy of the initial appraisal of the property s value upon completion of construction or development; the estimated cost of construction, including interest; and the estimated time to complete and/or sell or lease such property. The Company seeks to minimize these risks by maintaining consistent lending policies and rigorous underwriting standards. However, if the estimate of value proves to be inaccurate, the cost of completion is greater than expected, the length of time to complete

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and/or sell or lease the collateral property is greater than anticipated, or if there is a downturn in the local economy or real estate market, the property could have a value upon completion that is insufficient to assure full repayment of the loan. This could have a material adverse effect on the quality of the ADC loan portfolio, and could result in significant losses or delinquencies.

The Company seeks to minimize the risks involved in C\&I lending by underwriting such loans on the basis of the cash flows produced by the business; by requiring that such loans be collateralized by various business assets, including inventory, equipment, and accounts receivable, among others; and by requiring personal guarantees. However, the capacity of a borrower to repay a C\&I loan is substantially dependent on the degree to which his or her business is successful. In addition, the collateral underlying such loans may depreciate over time, may not be conducive to appraisal, or may fluctuate in value, based upon the results of operations of the business.

The ability of the Company s borrowers to repay their loans, and the value of the collateral securing such loans, could be adversely impacted by continued or more significant economic weakness in its local markets as a result of increased unemployment, declining real estate values, or increased residential and office vacancies. This not only could result in the Company experiencing an increase in charge-offs and/or non-performing assets, but also could necessitate an increase in the provision for loan losses. These events, if they were to occur, would have an adverse impact on the Company s results of operations and its capital.

## One-to-Four Family Loans Originated for Sale

The Community Bank s mortgage banking operation is one of the largest aggregators of one-to-four family loans for sale to GSEs in the nation. Community banks, credit unions, mortgage companies, and mortgage brokers use the subsidiary s proprietary web-accessible mortgage banking platform to originate and close one-to-four family loans in all 50 states. The Company sells these loans, primarily servicing retained.

Prior to December 2010, the Company would originate one-to-four family loans for in its branches and on its website on a pass-through, or conduit, basis, and would sell the loans to the third-party conduit shortly after they closed. Since then, the Company had been originating one-to-four family loans through its mortgage banking operation, directly and indirectly, rather than through the single third-party conduit with which it previously worked. The one-to-four family loans produced for the Company s customers are aggregated with loans produced by its mortgage banking clients throughout the nation, and then sold.

The Company also services mortgage loans for various third parties. At June 30, 2012, the unpaid principal balance of serviced loans amounted to $\$ 15.6$ billion. At December 31, 2011, the unpaid principal balance of loans serviced for others amounted to $\$ 13.1$ billion.

## Asset Quality

The following table presents information regarding the quality of the Company s non-covered loans at June 30, 2012:

| (in thousands) | $\begin{aligned} & \text { 30-89 Days } \\ & \text { Past Due } \end{aligned}$ | NonAccrual | 90 Days or More Delinquent and Still Accruing Interest |  | Total Past Due | Current | Total Loans Receivable |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Multi-family | \$ 27,554 | \$ 156,711 | \$ | -- | \$ 184,265 | \$ 17,996,780 | \$ 18,181,045 |
| Commercial real estate | 6,319 | 54,888 |  | -- | 61,207 | 7,096,519 | 7,157,726 |
| Acquisition, development, and construction | -- | 24,996 |  | -- | 24,996 | 365,594 | 390,590 |
| One-to-four family | 2,747 | 8,977 |  | -- | 11,724 | 108,462 | 120,186 |
| Commercial and industrial | 1,631 | 5,375 |  | -- | 7,006 | 572,954 | 579,960 |
| Other | 321 | 1,059 |  | -- | 1,380 | 54,293 | 55,673 |
| Total | \$ 38,572 | \$ 252,006 | \$ | -- | \$ 290,578 | \$ 26,194,602 | \$ 26,485,180 |

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The following table presents information regarding the quality of the Company s non-covered loans at December 31, 2011:


The following table summarizes the Company s non-covered loan portfolio by credit quality indicator at June 30, 2012:

| (in thousands) | Multi-Family | Commercial Real Estate |  | quisition, pment, and struction | One-to-Four Family | Total <br> Mortgage Segment | Commercial and Industrial | Other |  | tal Other <br> an Segment |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Credit Quality Indicator: |  |  |  |  |  |  |  |  |  |  |
| Pass | \$ 17,968,840 | \$ 7,070,472 | \$ | 357,656 | \$ 113,500 | \$ 25,510,468 | \$ 561,498 | \$ 54,614 | \$ | 616,112 |
| Special mention | 12,119 | 10,775 |  | 6,398 | -- | 29,292 | 6,112 | -- |  | 6,112 |
| Substandard | 200,086 | 76,479 |  | 26,536 | 6,686 | 309,787 | 12,350 | 1,059 |  | 13,409 |
| Doubtful | -- | -- |  | -- | -- | -- | -- | -- |  | -- |
| Total | \$ 18,181,045 | \$ 7,157,726 | \$ | 390,590 | \$ 120,186 | \$ 25,849,547 | \$ 579,960 | \$ 55,673 |  | 635,633 |

The following table summarizes the Company s non-covered loan portfolio by credit quality indicator at December 31, 2011:

| (in thousands) | Multi-Family | Commercial Real Estate | Deve Co | quisition, pment, and struction | One-to-Four Family | Total <br> Mortgage Segment | Commercial and Industrial | Other |  | tal Other <br> an Segment |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Credit Quality Indicator: |  |  |  |  |  |  |  |  |  |  |
| Pass | \$ 17,135,461 | \$ 6,704,824 | \$ | 399,811 | \$ 118,293 | \$ 24,358,389 | \$ 570,442 | \$ 67,808 |  | 638,250 |
| Special mention | 58,134 | 64,802 |  | 6,489 | -- | 129,425 | 13,234 | -- |  | 13,234 |
| Substandard | 237,033 | 85,618 |  | 39,371 | 9,068 | 371,090 | 15,928 | 2,099 |  | 18,027 |
| Doubtful | -- | -- |  | -- | -- | -- | 382 | -- |  | 382 |
| Total | \$ 17,430,628 | \$ 6,855,244 | \$ | 445,671 | \$ 127,361 | \$ 24,858,904 | \$ 599,986 | \$ 69,907 |  | 669,893 |

The preceding classifications follow regulatory guidelines and can be generally described as follows: pass loans are of satisfactory quality; special mention loans have a potential weakness or risk that may result in the deterioration of future repayment; substandard loans are inadequately protected by the current net worth and paying capacity of the borrower or of the collateral pledged (these loans have a well-defined weakness and there is a distinct possibility that the Company will sustain some loss); and doubtful loans, based on existing circumstances, have weaknesses that make collection or liquidation in full highly questionable and improbable. In addition, one-to-four family residential loans are classified utilizing an inter-regulatory agency methodology that incorporates the extent of delinquency and the loan-to-value ratios. These classifications are the most current available and have been generally updated within the last twelve months.

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In accordance with GAAP, the Company is required to account for certain loan modifications or restructurings as Troubled Debt Restructurings ( TDRs ). In general, a modification or restructuring of a loan constitutes a TDR if the Company grants a concession to a borrower experiencing financial difficulty. Loans modified as TDRs are placed on non-accrual status until the Company determines that future collection of principal and interest is reasonably assured, which generally requires that the borrower demonstrate performance according to the restructured terms for a period of at least six consecutive months.

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The following table presents information regarding the Company s TDRs as of June 30, 2012 and December 31, 2011:

| (in thousands) | June 30, 2012 |  |  |  | December 31, 2011 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Accruing |  | Non-Accrual | Total | Accruing | Non-Accrual | Total |
| Loan Category: |  |  |  |  |  |  |  |
| Multi-family | \$ | 75,141 | \$136,034 | \$ 211,175 | \$ 60,454 | \$166,248 | \$ 226,702 |
| Commercial real estate |  | 37,489 | 39,266 | 76,755 | 3,389 | 39,054 | 42,443 |
| Acquisition, development, and construction |  | -- | 12,208 | 12,208 | -- | 15,886 | 15,886 |
| Commercial and industrial |  | -- | -- | -- | -- | 667 | 667 |
| One-to-four family |  | -- | 1,126 | 1,126 | -- | 1,411 | 1,411 |
| Total |  | 112,630 | \$188,634 | \$ 301,264 | \$ 63,843 | \$223,266 | \$ 287,109 |

In an effort to proactively manage delinquent loans, the Company has selectively extended to certain borrowers concessions such as rate reductions, extension of maturity dates, and forbearance agreements. As of June 30, 2012, loans on which concessions were made with respect to rate reductions and/or extension of maturity dates amounted to $\$ 269.5$ million and loans on which forbearance agreements were reached amounted to $\$ 31.8$ million.

The eligibility of a borrower for work-out concessions of any nature depends upon the facts and circumstances of each transaction, which may change from period to period, and involve judgment by Company personnel regarding the likelihood that the concession will result in the maximum recovery for the Company.

The financial effects of TDRs granted in the three and six months ended June 30, 2012 were as follows:

## Financial Effect of Modifications

|  | For the Three Months Ended June 30, 2012 <br> Weighted Average Interest Rate |  |  |  |  | For the Six Months Ended June 30, 2012 <br> Weighted Average Interest Rate |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (dollars in thousands) | Number of Loans | Pre- <br> Modification | Post- <br> Modification |  |  | Number of Loans | Pre- <br> Modification | Post- <br> Modification |  | $\begin{aligned} & \text { ge-off } \\ & \text { ount } \end{aligned}$ |
| Loan Category: |  |  |  |  |  |  |  |  |  |  |
| Multi-family | 4 | 6.19\% | 5.34\% | \$ | -- | 4 | 6.19\% | 5.34\% | \$ | -- |
| Commercial real estate | 2 | 6.27 | 4.48 |  | -- | 3 | 6.30 | 4.50 |  | -- |
| Acquisition, development, and construction | -- | -- | -- |  | -- | -- | -- | -- |  |  |
| Other | -- | -- | -- |  | -- | -- | -- | -- |  | -- |
| Total/average | 6 | 6.25\% | 4.70\% | \$ | -- | 7 | 6.28\% | 4.71\% | \$ | -- |

As of June 30, 2012, there were no payment defaults on any loans that had been modified as TDRs during the preceding twelve months. A loan is considered to be in payment default once it is 30 days contractually past due under the modified terms.

## Covered Loans

The following table presents the balance of covered loans acquired in the AmTrust and Desert Hills acquisitions as of June 30, 2012:

Amount

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| Loan Category: | $\$ 3,169,838$ | $90.2 \%$ |
| :--- | ---: | :---: |
| One-to-four family | 346,259 | 9.8 |
| All other loans |  |  |
|  | $\$ 3,516,097$ | $100.0 \%$ |

The Company refers to the loans acquired in the AmTrust and Desert Hills acquisitions as covered loans because the Company is being reimbursed for a substantial portion of losses on these loans under the terms of the FDIC loss sharing agreements. Covered loans are accounted for under Accounting Standards Codification ( ASC ) Topic 310-30, Loans and Debt Securities Acquired with Deteriorated Credit Quality ( ASC 310-30 ), and

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initially measured at fair value, which includes estimated future credit losses expected to be incurred over the lives of the loans. Under ASC 310-30, purchasers are permitted to aggregate acquired loans into one or more pools, provided that the loans have common risk characteristics. A pool is then accounted for as a single asset with a single composite interest rate and an aggregate expectation of cash flows.

At June 30, 2012 and December 31, 2011, the outstanding balances of covered loans (representing amounts owed to the Company) were $\$ 4.2$ billion and $\$ 4.5$ billion, respectively. The carrying values of such loans were $\$ 3.5$ billion and $\$ 3.8$ billion, respectively, at June 30, 2012 and December 31, 2011.

At the respective acquisition dates, the Company estimated the fair values of the AmTrust and Desert Hills loan portfolios, which represented the expected cash flows from the portfolios discounted at market-based rates. In estimating such fair value, the Company (a) calculated the contractual amount and timing of undiscounted principal and interest payments (the undiscounted contractual cash flows ); and (b) estimated the expected amount and timing of undiscounted principal and interest payments (the undiscounted expected cash flows ). The amount by which the undiscounted expected cash flows exceed the estimated fair value (the accretable yield ) is accreted into interest income over the lives of the loans. The difference between the undiscounted contractual cash flows and the undiscounted expected cash flows is referred to as the non-accretable difference. The non-accretable difference represents an estimate of the credit risk in the loan portfolios at the acquisition date.

The accretable yield is affected by changes in interest rate indices for variable rate loans, changes in prepayment assumptions, and changes in expected principal and interest payments over the estimated lives of the loans. Changes in interest rate indices for variable rate loans increase or decrease the amount of interest income expected to be collected, depending on the direction of interest rates. Prepayments affect the estimated lives of covered loans and could change the amount of interest income and principal expected to be collected. Changes in expected principal and interest payments over the estimated lives of covered loans are driven by the credit outlook and actions that may be taken with borrowers.

The Company periodically evaluates the estimates of the cash flows it expects to collect. Expected future cash flows from interest payments are based on the variable rates at the time of the periodic evaluation. Estimates of expected cash flows that are impacted by changes in interest rate indices for variable rate loans and prepayment assumptions are treated as prospective yield adjustments and included in interest income.

Changes in the accretable yield for covered loans were as follows for the six months ended June 30, 2012:

| (in thousands) | Accretable Yield |
| :--- | :---: |
| Balance at beginning of period | $\$ 1,365,978$ |
| Reclassification to non-accretable difference | $(115,975)$ |
| Accretion | $(90,858)$ |

Balance at end of period
\$1,159,145
The line item in the preceding table titled reclassification to non-accretable difference includes changes in cash flows the Company expects to collect due to changes in prepayment assumptions and changes in interest rates on variable rate loans. As of the Company s last periodic evaluation, prepayment assumptions increased and, accordingly, future expected interest cash flows decreased. This resulted in a decrease in the accretable yield. In addition, these decreases were coupled with additional reductions in the expected cash flows from interest payments, as interest rates continued to be very low. As a result, a large percentage of the Company s covered variable rate loans continue to reset at lower interest rates. Partially offsetting these decreases were increases in the expected principal and interest payments driven by better expectations relating to credit.

In connection with the AmTrust and Desert Hills transactions, the Company has acquired other real estate owned ( OREO ), all of which is covered under FDIC loss sharing agreements. Covered OREO is initially recorded at its estimated fair value on the acquisition date, based on independent appraisals less the estimated selling costs. Any subsequent write-downs due to declines in fair value are charged to non-interest expense, and partially offset by loss reimbursements under the FDIC loss sharing agreements. Any recoveries of previous write-downs are credited to non-interest expense and partially offset by the portion of the recovery that is due to the FDIC.

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The FDIC loss share receivable represents the present value of the estimated losses on covered loans to be reimbursed by the FDIC. The estimated losses were based on the same cash flow estimates used in determining the fair value of the covered loans. The FDIC loss share receivable is reduced as losses on covered loans are recognized and as loss sharing payments are received from the FDIC. Realized losses in excess of acquisition-date estimates will result in an increase in the FDIC loss share receivable. Conversely, if realized losses are less than the acquisition-date estimates, the FDIC loss share receivable will be reduced.

The following table presents information regarding the Company s covered loans 90 days or more past due at June 30, 2012 and December 31, 2011:

| (in thousands) | June 30, <br> $\mathbf{2 0 1 2}$ | December 31, <br> $\mathbf{2 0 1 1}$ |
| :--- | ---: | ---: |
| Covered Loans 90 Days or More Past Due: | $\$ 311,258$ | $\$ 314,821$ |
| One-to-four family | 20,686 | 32,621 |
| Other loans | $\$ 331,944$ | $\$ 347,442$ |

The following table presents information regarding the Company s covered loans that were 30 to 89 days past due at June 30 , 2012 and December 31, 2011:

| (in thousands) | June 30, <br> $\mathbf{2 0 1 2}$ | December 31, <br> $\mathbf{2 0 1 1}$ |
| :--- | ---: | ---: |
| Covered Loans 30-89 Days Past Due: | $\$ 78,268$ | $\$ 103,495$ |
| One-to-four family | 9,114 | 8,494 |
| Other loans |  |  |
|  | $\$ 87,382$ | $\$ 111,989$ |

At June 30, 2012, the Company had $\$ 87.4$ million of covered loans that were 30 to 89 days past due, and covered loans of $\$ 331.9$ million that were 90 days or more past due but considered to be performing due to the application of the yield accretion method under ASC 310-30. The remaining portion of the Company s covered loan portfolio totaled $\$ 3.1$ billion at June 30, 2012 and was considered current as of that date. ASC 310-30 allows the Company to aggregate credit-impaired loans acquired in the same fiscal quarter into one or more pools, provided that the loans have common risk characteristics. A pool is then accounted for as a single asset with a single composite interest rate and an aggregate expectation of cash flows. Accordingly, loans that may have been classified as non-performing loans by AmTrust or Desert Hills are no longer classified as non-performing because, at the respective dates of acquisition, the Company believed that it would fully collect the new carrying value of these loans. The new carrying value represents the contractual balance, reduced by the portion that is expected to be uncollectible (referred to as the non-accretable difference ) and by an accretable yield (discount) that is recognized as interest income. It is important to note that management s judgment is required in reclassifying loans subject to ASC 310-30 as performing loans, and its judgment is dependent on having a reasonable expectation about the timing and amount of the cash flows to be collected, even if the loan is contractually past due.

The primary credit quality indicator for covered loans is the expectation of underlying cash flows. The Company recorded an $\$ 18.4$ million provision for losses on covered loans during the three and six months ended June 30, 2012. This provision was largely due to credit deterioration in the acquired portfolios of one-to-four family and home equity loans. The provision for covered loans was largely offset by FDIC indemnification income of $\$ 14.8$ million that was recorded in non-interest income for the three and six months ended June 30, 2012.

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## Note 5. Allowance for Loan Losses

The following tables provide additional information regarding the Company s allowance for loan losses, based upon the method of evaluating loan impairment:

| (in thousands) | Mortgage | Other | Total |  |
| :--- | ---: | ---: | ---: | ---: |
| Allowance for Loan Losses at June 30, 2012: | $\$ 3,540$ | $\$$ | -- | 3,540 |
| Individually evaluated for impairment | 120,754 | 13,620 | 134,374 |  |
| Collectively evaluate for impairment | 30,804 | 20,967 | 51,771 |  |
| Acquired loans with deteriorated credit quality |  |  |  |  |
| Total | $\$ 155,098$ | $\$ 34,587$ | $\$ 189,685$ |  |


| (in thousands) | Mortgage | Other | Total |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Allowance for Loan Losses at December 31, 2011: | $\$$ | 490 | $\$$ | -- | $\$ 490$ |
| Individually evaluated for impairment | 121,505 | 15,295 | 136,800 |  |  |
| Collectively evaluated for impairment | 14,227 | 19,096 | 33,323 |  |  |
| Acquired loans with deteriorated credit quality |  |  |  |  |  |
| Total | $\$ 136,222$ | $\$ 34,391$ | $\$ 170,613$ |  |  |

The following tables provide additional information regarding the methods used to evaluate the Company s loan portfolio for impairment:

| (in thousands) | Mortgage |  | Other | Total |
| :---: | :---: | :---: | :---: | :---: |
| Loans Receivable at June 30, 2012: |  |  |  |  |
| Individually evaluated for impairment | \$ 325,467 | \$ | 6,305 | \$ 331,772 |
| Collectively evaluated for impairment | 25,524,080 |  | 629,328 | 26,153,408 |
| Acquired loans with deteriorated credit quality | 3,169,838 |  | 346,259 | 3,516,097 |
| Total | \$ 29,019,385 | \$ | 981,892 | \$ 30,001,277 |
| (in thousands) | Mortgage |  | Other | Total |
| Loans Receivable at December 31, 2011: |  |  |  |  |
| Individually evaluated for impairment | \$ 324,427 | \$ | 5,995 | \$ 330,422 |
| Collectively evaluated for impairment | 24,534,477 |  | 663,898 | 25,198,375 |
| Acquired loans with deteriorated credit quality | 3,366,456 |  | 386,575 | 3,753,031 |
| Total | \$ 28,225,360 |  | ,056,468 | \$ 29,281,828 |

## Non-Covered Loans

The following table summarizes activity in the allowance for losses on non-covered loans for the six months ended June 30, 2012 and 2011:

|  | June 30, |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| (in thousands) | Mortgage | Other | Total | Mortgage | O2011 | Other |

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| Balance, beginning of period | $\$ 121,995$ | $\$ 15,295$ | $\$ 137,290$ | $\$ 140,834$ | $\$ 18,108$ | $\$ 158,942$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Charge-offs | $(28,982)$ | $(2,813)$ | $(31,795)$ | $(60,051)$ | $(8,211)$ | $(68,262)$ |
| Recoveries | 442 | 1,977 | 2,419 | 772 | 2,019 | 2,791 |
| Provision for (recovery of ) loan losses | 30,839 | $(839)$ | 30,000 | 38,745 | 2,255 | 41,000 |
|  |  |  |  |  |  |  |
| Balance, end of period | $\$ 124,294$ | $\$ 13,620$ | $\$ 137,914$ | $\$ 120,300$ | $\$ 14,171$ | $\$ 134,471$ |

Non-accrual loans amounted to $\$ 252.0$ million and $\$ 325.8$ million, respectively, at June 30, 2012 and December 31, 2011. There were no loans over 90 days past due and still accruing interest at either of these dates.

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The following table presents additional information regarding the Company s impaired loans at or for the six months ended June 30, 2012:

| (in thousands) | Recorded <br> Investment | Unpaid Principal Balance | Related <br> Allowance | Average Recorded Investment | Interest Income Recognized |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Impaired loans with no related allowance: |  |  |  |  |  |
| Multi-family | \$ 173,937 | \$ 190,177 | \$ -- | \$ 194,266 | \$ 2,641 |
| Commercial real estate | 78,661 | 80,086 | -- | 59,382 | 518 |
| Acquisition, development, and construction | 21,610 | 25,704 | -- | 25,884 | 366 |
| One-to-four family | 1,127 | 1,147 | -- | 1,221 | -- |
| Commercial and industrial | 6,305 | 10,980 | -- | 5,915 | 57 |
| Total impaired loans with no related allowance | \$ 281,640 | \$ 308,094 | \$ | \$ 286,668 | \$ 3,582 |

Impaired loans with an allowance recorded:

| Multi-family | \$ | 44,543 | \$ | 46,014 | \$ | 2,907 | \$ | 19,704 | \$ | -- |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial real estate |  | 4,373 |  | 5,257 |  | 605 |  | 5,220 |  | -- |
| Acquisition, development, and construction |  | 1,216 |  | 1,494 |  | 28 |  | 2,098 |  | -- |
| One-to-four family |  | -- |  | -- |  | -- |  | -- |  | -- |
| Commercial and industrial |  | -- |  | -- |  | -- |  | -- |  | -- |
| Total impaired loans with an allowance recorded | \$ | 50,132 | \$ | 52,765 | \$ | 3,540 | \$ | 27,022 | \$ | -- |


| Total impaired loans: |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Multi-family | \$ 218,480 | \$ 236,191 | \$ | 2,907 | \$ 213,970 | \$ | 2,641 |
| Commercial real estate | 83,034 | 85,343 |  | 605 | 64,602 |  | 518 |
| Acquisition, development, and construction | 22,826 | 27,198 |  | 28 | 27,982 |  | 366 |
| One-to-four family | 1,127 | 1,147 |  | -- | 1,221 |  | -- |
| Commercial and industrial | 6,305 | 10,980 |  | -- | 5,915 |  | 57 |
| Total impaired loans | \$ 331,772 | \$ 360,859 | \$ | 3,540 | \$ 313,690 | \$ | 3,582 |

The following table presents additional information regarding the Company s impaired loans at or for the year ended December 31, 2011:

| (in thousands) | Recorded <br> Investment | Unpaid Principal Balance | Related <br> Allowance |  | Average Recorded Investment | Interest <br> Income <br> Recognized |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Impaired loans with no related allowance: |  |  |  |  |  |  |  |
| Multi-family | \$ 235,100 | \$ 244,684 | \$ | -- | \$ 321,994 | \$ | 3,435 |
| Commercial real estate | 49,258 | 52,152 |  | -- | 63,032 |  | 1,397 |
| Acquisition, development, and construction | 26,680 | 27,143 |  | -- | 42,600 |  | 1,141 |
| One-to-four family | 1,127 | 1,520 |  | -- | 2,649 |  | 10 |
| Commercial and industrial | 5,995 | 10,240 |  | -- | 6,442 |  | 60 |
| Total impaired loans with no related allowance | \$ 318,160 | \$ 335,739 | \$ | -- | \$ 436,717 | \$ | 6,043 |
| Impaired loans with an allowance recorded: |  |  |  |  |  |  |  |
| Multi-family | \$ 6,329 | \$ 6,899 | \$ | 408 | \$ 10,893 | \$ | 187 |

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| Commercial real estate |  | 5,648 |  | 5,857 |  | 53 |  | 10,297 | -- |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Acquisition, development, and construction |  | -- |  | -- |  | -- |  | 14,495 |  | -- |
| One-to-four family |  | 285 |  | 373 |  | 29 |  | 71 |  | -- |
| Commercial and industrial |  | -- |  | -- |  | -- |  | 1,837 |  | -- |
| Total impaired loans with an allowance recorded | \$ | 12,262 | \$ | 13,129 | \$ | 490 | \$ | 37,593 | \$ | 187 |
| Total impaired loans: |  |  |  |  |  |  |  |  |  |  |
| Multi-family | \$ | 241,429 |  | 251,583 | \$ | 408 | \$ | 332,887 | \$ | 3,622 |
| Commercial real estate |  | 54,906 |  | 58,009 |  | 53 |  | 73,329 |  | 1,397 |
| Acquisition, development, and construction |  | 26,680 |  | 27,143 |  | -- |  | 57,095 |  | 1,141 |
| One-to-four family |  | 1,412 |  | 1,893 |  | 29 |  | 2,720 |  | 10 |
| Commercial and industrial |  | 5,995 |  | 10,240 |  | -- |  | 8,279 |  | 60 |
| Total impaired loans | \$ | 330,422 |  | 348,868 | \$ | 490 | \$ | 474,310 | \$ | 6,230 |

The interest income recorded on these loans was not materially different from cash-basis interest income.

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## Covered Loans

Under the loss sharing agreements with the FDIC, covered loans are reported exclusive of the FDIC loss share receivable. The covered loans acquired in the AmTrust and Desert Hills acquisitions are, and will continue to be, reviewed for collectability based on the expectations of cash flows from these loans. Covered loans have been aggregated into pools of loans with common characteristics. In determining the allowance for losses on covered loans, the Company periodically performs an analysis to estimate the expected cash flows for each of the loan pools. The Company records a provision for loan losses on covered loans to the extent that the expected cash flows from a loan pool have decreased since the acquisition date. Accordingly, if there is a decrease in expected cash flows due to an increase in estimated credit losses, as compared to the estimates made at the respective acquisition dates, the decrease in the present value of expected cash flows is recorded as a provision for covered loan losses charged to earnings, and an allowance for covered loan losses is established. A related credit to non-interest income and an increase in the FDIC loss share receivable is recognized at the same time, and measured based on the loss sharing agreement percentages.

The following table summarizes activity in the allowance for losses on covered loans for the six months ended June 30, 2012 and 2011:

|  | June 30, <br> (in thousands) | June 30, <br> 2012 |
| :--- | :---: | :---: |
| Balance, beginning of period | $\$ 33,323$ | $\$ 11,903$ |
| Provision for loan losses | 18,448 | 8,708 |
|  |  |  |
| Balance, end of period | $\$ 51,771$ | $\$$ |

## Note 6. Borrowed Funds

The following table summarizes the Company s borrowed funds at June 30, 2012 and December 31, 2011:

|  | June 30, | December 31, |
| :--- | ---: | ---: |
| (in thousands) | $\mathbf{2 0 1 2}$ | $\mathbf{2 0 1 1}$ |
| FHLB advances | $7,847,283$ | $\$ 9,314,193$ |
| Repurchase agreements | $4,125,000$ | $4,125,000$ |
| Fed funds purchased | 185,000 | -- |
| Junior subordinated debentures | 427,029 | 426,936 |
| Senior notes | -- | 89,984 |
| Preferred stock of subsidiaries | 4,300 | 4,300 |
|  |  |  |
| Total borrowed funds | $\$ 12,588,612$ | $\$ 13,960,413$ |

At June 30, 2012, the Company had $\$ 427.0$ million of outstanding junior subordinated deferrable interest debentures ( junior subordinated debentures ) held by nine statutory business trusts (the Trusts ) that issued guaranteed capital securities. The capital securities qualified as Tier 1 capital of the Company at that date. However, with the passage of the Dodd-Frank Wall Street Reform and Consumer Protection Act of 2010 (the Dodd-Frank Act ) in July 2010, the qualification of capital securities as Tier 1 capital is expected to be phased out over a three-year period beginning January 1, 2013 and ending January 1, 2016.

The Trusts are accounted for as unconsolidated subsidiaries in accordance with GAAP. The proceeds of each issuance were invested in a series of junior subordinated debentures of the Company and the underlying assets of each statutory business trust are the relevant debentures. The Company has fully and unconditionally guaranteed the obligations under each trust s capital securities to the extent set forth in a guarantee by the Company to each trust. The Trusts capital securities are each subject to mandatory redemption, in whole or in part, upon repayment of the debentures at their stated maturity or earlier redemption.

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The following table provides a summary of the outstanding capital securities issued by each trust and the carrying amounts of the junior subordinated debentures issued by the Company to each trust as of June 30, 2012:

(1) Callable at a premium from this date forward.
(2) Callable subject to certain conditions as described in the prospectus filed with the SEC on November 4, 2002.
(3) Callable from this date forward.

Other borrowings totaled $\$ 4.3$ million at June 30, 2012, as compared to $\$ 94.3$ million at December 31, 2011. The reduction reflects the maturity, on June 22nd, of $\$ 90.0$ million of fixed rate senior notes that had been issued in 2008 under the FDIC s Temporary Liquidity Guarantee Program.

## Note 7. Mortgage Servicing Rights

The Company had mortgage servicing rights ( MSRs ) of $\$ 136.6$ million and $\$ 117.0$ million, respectively, at June 30, 2012 and December 31, 2011. The Company has two classes of MSRs for which it separately manages the economic risk: residential and securitized.

Residential MSRs are carried at fair value, with changes in fair value recorded as a component of non-interest income in each period. The Company uses various derivative instruments to mitigate the income statement-effect of changes in fair value due to changes in valuation inputs and assumptions regarding its residential MSRs. MSRs do not trade in an active open market with readily observable prices. Accordingly, the Company bases the fair value of its MSRs on the present value of estimated future net servicing income cash flows utilizing an internal valuation model. The Company estimates future net servicing income cash flows with assumptions that market participants would use to estimate fair value, including estimates of prepayment speeds, discount rates, default rates, refinance rates, servicing costs, escrow account earnings, contractual servicing fee income, and ancillary income. The Company reassesses and periodically adjusts the underlying inputs and assumptions in the model to reflect market conditions and assumptions that a market participant would consider in valuing the MSR asset.

The value of MSRs at any given time is significantly affected by mortgage interest rates then currently available in the marketplace, which influence mortgage loan prepayment speeds. During periods of declining interest rates, the value of MSRs generally declines due to increasing

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prepayments attributable to increased mortgage refinancing activity. Conversely, during periods of rising interest rates, the value of MSRs generally increases as mortgage refinancing activity declines.

Securitized MSRs are carried at the lower of the initial carrying value, adjusted for amortization or fair value, and are amortized in proportion to, and over the period of, estimated net servicing income. Such MSRs are periodically evaluated for impairment, based on the difference between their carrying amount and their current fair value. If it is determined that impairment exists, the resultant loss is charged against earnings.

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The following table sets forth the changes in residential and securitized MSRs for the periods indicated below:

| (in thousands) | For the Three Months Ended June 30, 2012 |  | For the Three Months Ended June 30, 2011 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Residential | Securitized | Residential | Securitized |
| Carrying value, beginning of year | \$ 139,792 | \$ 483 | \$ 132,648 | \$ 1,030 |
| Additions | 22,946 | -- | 11,595 | -- |
| Increase (decrease) in fair value: |  |  |  |  |
| Due to changes in valuation assumptions | $(11,790)$ | -- | -- | -- |
| Due to other changes ${ }^{(1)}$ | $(14,772)$ | -- | $(17,472)$ | -- |
| Amortization | -- | (97) | -- | (144) |
| Carrying value, end of period | \$ 136,176 | \$ 386 | \$ 126,771 | \$ 886 |

(1) Includes net servicing cash flows and the passage of time.

\left.|  | For the Six Months |  | For the Six Months Ended |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Ended June 30, 2012 |  |  |  |  |$\right)$

(1) Includes net servicing cash flows and the passage of time.

The following table presents the key assumptions used in calculating the fair value of the Company s residential MSRs at the dates indicated:

|  | June 30, 2012 | December 31, 2011 |
| :--- | :---: | :---: |
| Weighted Average Expected Life | 68 months | 69 months |
| Constant Prepayment Speed | $14.3 \%$ | $14.2 \%$ |
| Discount Rate | 10.0 | 10.0 |
| Primary Mortgage Rate to Refinance | 3.8 | 4.1 |
| Cost to Service (per loan per year): | $\$ 53$ | $\$ 53$ |
| Current | 103 | 103 |
| $30-59$ days or less delinquent | 203 | 203 |
| 60-89 days delinquent | 303 | 303 |
| $90-119$ days delinquent | 553 | 553 |
| Over 120 days delinquent |  |  |
| As of June 30, 2012, there were no changes in assumed future servicing costs. |  |  |

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## Note 8. Pension and Other Post-Retirement Benefits

The following tables set forth certain disclosures for the Company s pension and post-retirement plans for the periods indicated:

|  | For the Three Months Ended June 30, |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
| $\mathbf{2 0 1 2}$ |  |  |  |  |
| Post-Retirement |  |  |  |  |
| Benefits |  |  |  |  |\(\left.\quad \begin{array}{c}Pension <br>

Benefits\end{array} \quad $$
\begin{array}{c}\text { Pension } \\
\text { Benefits }\end{array}
$$ \quad $$
\begin{array}{c}\text { Post-Retirement } \\
\text { Benefits }\end{array}
$$\right]\)

|  | For the Six Months Ended June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2012 |  | 2011 |  |
|  | Pension Benefits | Post-Retirement Benefits | Pension Benefits | Post-Retirement Benefits |
| Components of net periodic expense (credit): |  |  |  |  |
| Interest cost | \$ 2,943 | \$ 320 | \$ 2,982 | \$ 360 |
| Service cost | -- | 3 | -- | 3 |
| Expected return on plan assets | $(6,628)$ | -- | $(6,265)$ | -- |
| Unrecognized past service liability | -- | (124) | -- | (125) |
| Amortization of unrecognized loss | 4,868 | 253 | 2,379 | 205 |
| Net periodic expense (credit) | \$ 1,183 | \$ 452 | \$ (904) | \$ 443 |

As discussed in the notes to the consolidated financial statements presented in the Company s 2011 Annual Report on Form 10-K, the Company expects to contribute $\$ 1.3$ million to its post-retirement plan to pay premiums and claims for the fiscal year ending December 31, 2012. The Company does not expect to contribute to its pension plan during 2012.

## Note 9. Stock-Based Compensation

At June 30, 2012, the Company had a total of $19,030,673$ shares available for grants as options, restricted stock, or other forms of related rights under the New York Community Bancorp, Inc. 2012 Stock Incentive Plan (the 2012 Stock Incentive Plan ), which was approved by the Company s shareholders at its Annual Meeting on June 7, 2012. Included in this amount were 1,030,673 shares that were transferred from the New York Community Bancorp, Inc. 2006 Stock Incentive Plan (the 2006 Stock Incentive Plan ), which was approved by the Company s shareholders at its Annual Meeting on June 7, 2006 and reapproved at its Annual Meeting on June 2, 2011.

Under the 2006 Stock Incentive Plan, the Company granted 2,040,425 shares of restricted stock in the six months ended June 30, 2012, with an average fair value of $\$ 12.78$ per share on the date of grant and a vesting period of five years. In addition, as of June 30, 2012, no options or shares have been granted under the 2012 Stock Incentive Plan. Compensation and benefits expense related to restricted stock grants is recognized on a straight-line basis over the vesting period, and totaled $\$ 5.3$ million and $\$ 4.3$ million, respectively, in the three months ended June 30, 2012 and 2011, and $\$ 10.3$ million and $\$ 7.9$ million, respectively, in the six months ended at those dates.

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A summary of activity with regard to restricted stock awards in the six months ended June 30, 2012 is presented in the following table:

|  | For the Six Months Ended |  |
| :--- | :---: | :---: |
| June 30, 2012 |  |  |
| Neighted Average |  |  |
|  | Wer |  |
|  | Number of Shares | Grant Date Fair Value |
| Unvested at beginning of year | $3,429,440$ | $\$$ |
| Granted | $2,040,425$ | 16.11 |
| Vested | $(690,720)$ | 12.78 |
| Cancelled | $(72,100)$ | 16.61 |
|  |  | 14.10 |
| Unvested at end of period | $4,707,045$ | 14.62 |

As of June 30, 2012, unrecognized compensation cost relating to unvested restricted stock totaled $\$ 60.1$ million. This amount will be recognized over a remaining weighted average period of 3.5 years.

In addition, the Company had eight stock option plans at June 30, 2012: the 1993 and 1997 New York Community Bancorp, Inc. Stock Option Plans; the 1993 Haven Bancorp, Inc. Stock Option Plan; the 1998 Richmond County Financial Corp. Stock Compensation Plan; the 2001 Roslyn Bancorp, Inc. Stock-based Incentive Plan; the 1998 Long Island Financial Corp. Stock Option Plan; and the 2003 and 2004 Synergy Financial Group Stock Option Plans (all eight plans collectively referred to as the Stock Option Plans ). All stock options granted under the Stock Option Plans expire ten years from the date of grant.

The Company uses the modified prospective approach to recognize compensation costs related to share-based payments at fair value on the date of grant, and recognizes such costs in the financial statements over the vesting period during which the employee provides service in exchange for the award. As there were no unvested options at any time during the six months ended June 30, 2012 or the year ended December 31, 2011, the Company did not record any compensation and benefits expense relating to stock options during those periods.

Currently, the Company issues new shares of common stock to satisfy the exercise of options. The Company may also use common stock held in Treasury to satisfy the exercise of options. In such event, the difference between the average cost of Treasury shares and the exercise price is recorded as an adjustment to retained earnings or paid-in capital on the date of exercise. At June 30, 2012, there were 5,080,996 stock options outstanding. The number of shares available for future issuance under the Stock Option Plans was 11,040 at that date.

The status of the Stock Option Plans at June 30, 2012 and changes that occurred during the six months ended at that date are summarized below:

\left.|  | For the Six Months Ended |  |
| :--- | :---: | :---: |
| June 30, 2012 |  |  |$\right]$

The intrinsic value of stock options outstanding and exercisable at June 30, 2012 was $\$ 64,000$. There were no stock options exercised during the six months ended June 30, 2012. The intrinsic values of options exercised during the six months ended June 30, 2011 was $\$ 1.9$ million.

## Note 10. Fair Value Measurements

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The FASB has issued guidance that, among other things, has defined fair value, established a consistent framework for measuring fair value, and expanded disclosure for each major asset and liability category measured at fair value on either a recurring or non-recurring basis. The guidance clarifies that fair value is an exit price, representing the amount that would be received when selling an asset, or paid when transferring a liability, in an

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orderly transaction between market participants. Fair value is thus a market-based measurement that should be determined based on assumptions that market participants would use in pricing an asset or liability. As a basis for considering such assumptions, the FASB established a three-tier fair value hierarchy, which prioritizes the inputs used in measuring fair value as follows:

Level 1 Inputs to the valuation methodology are quoted prices (unadjusted) for identical assets or liabilities in active markets.
Level 2 Inputs to the valuation methodology include quoted prices for similar assets and liabilities in active markets, and inputs that are observable for the asset or liability, either directly or indirectly, for substantially the full term of the financial instrument.
Level 3 Inputs to the valuation methodology are significant unobservable inputs that reflect a company s own assumptions about the assumptions that market participants use in pricing an asset or liability.
A financial instrument s categorization within this valuation hierarchy is based upon the lowest level of input that is significant to the fair value measurement.

The following tables present assets and liabilities that were measured at fair value on a recurring basis as of June 30, 2012 and December 31, 2011, and that were included in the Company s Consolidated Statements of Condition at those dates:


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| (in thousands) | Fair Value Measurements at December 31, 2011 Using     <br> Quoted Prices Significant    <br> in Active Other Significant   <br> Markets for Observable Unobservable  Total <br> Identical Assets Inputs Inputs Netting Then <br> (Level 1) (Level 2) (Level 3) Adjustments Fair Value |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Mortgage-Related Securities Available for Sale: |  |  |  |  |  |  |  |  |  |  |
| GSE certificates | \$ | -- |  | 102,645 | \$ | -- | \$ | -- | \$ | 102,645 |
| GSE CMOs |  | -- |  | 65,276 |  | -- |  | -- |  | 65,276 |
| Private label CMOs |  | -- |  | 24,041 |  | -- |  | -- |  | 24,041 |
| Total mortgage-related securities | \$ | -- |  | 191,962 | \$ | -- | \$ | -- | \$ | 191,962 |
| Other Securities Available for Sale: |  |  |  |  |  |  |  |  |  |  |
| GSE debentures | \$ | -- | \$ | 458,766 | \$ | -- | \$ | -- | \$ | 458,766 |
| Corporate bonds |  | -- |  | -- |  | -- |  | -- |  | -- |
| State, county, and municipal |  | -- |  | 1,285 |  | -- |  | -- |  | 1,285 |
| Capital trust notes |  | -- |  | 14,125 |  | 18,078 |  | -- |  | 32,203 |
| Preferred stock |  | -- |  | 195 |  | -- |  | -- |  | 195 |
| Common stock |  | ,026 |  | 3,225 |  | -- |  | -- |  | 40,251 |
| Total other securities |  | ,026 |  | 477,596 | \$ | 18,078 | \$ | -- | \$ | 532,700 |
| Total securities available for sale |  | ,026 |  | 669,558 | \$ | 18,078 | \$ | -- | \$ | 724,662 |
| Other Assets: |  |  |  |  |  |  |  |  |  |  |
| Loans held for sale | \$ | -- |  | 1,036,918 | \$ | - | \$ | -- |  | 1,036,918 |
| Mortgage servicing rights |  | -- |  | -- |  | 116,416 |  | -- |  | 116,416 |
| Derivative assets |  | ,004 |  | 762 |  | 15,633 |  | -- |  | 25,399 |
| Liabilities: |  |  |  |  |  |  |  |  |  |  |
| Derivative liabilities | \$ | (20) |  | $(11,742)$ | \$ | -- | \$ | -- | \$ | $(11,762)$ |

The Company reviews and updates the fair value hierarchy classifications for its assets on a quarterly basis. Changes from one quarter to the next that are related to the observability of inputs to a fair value measurement may result in a reclassification from one hierarchy level to another.

A description of the methods and significant assumptions utilized in estimating the fair values of available-for-sale securities follows:
Where quoted prices are available in an active market, securities are classified within Level 1 of the valuation hierarchy. Level 1 securities include highly liquid government securities, exchange-traded securities, and derivatives.

If quoted market prices are not available for the specific security, then fair values are estimated by using pricing models. These pricing models primarily use market-based or independently sourced market parameters as inputs, including, but not limited to, yield curves, interest rates, equity or debt prices, and credit spreads. In addition to observable market information, models incorporate transaction details such as maturity and cash flow assumptions. Securities valued in this manner would generally be classified within Level 2 of the valuation hierarchy, and primarily include such instruments as mortgage-related and corporate debt securities.

In certain cases where there is limited activity or less transparency around inputs to the valuation, securities are classified within Level 3 of the valuation hierarchy. In valuing capital trust notes, which may include pooled trust preferred securities, collateralized debt obligations ( CDOs ), and certain single-issue capital trust notes, the determination of fair value may require benchmarking to similar instruments or analyzing default and recovery rates. Therefore, capital trust notes are valued using a model based on the specific collateral composition and cash flow structure of the securities. Key inputs to the model consist of market spread data for each credit rating, collateral type, and other relevant contractual features. In instances where quoted price information is available, the price is considered when arriving at a security s fair value. Where there is limited activity or less transparency around the inputs to the valuation of preferred stock, the valuation is based on a discounted cash flow model.

Periodically, the Company uses fair values supplied by independent pricing services to corroborate the fair values derived from the pricing models. In addition, the Company reviews the fair values supplied by independent pricing services, as well as their underlying pricing

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methodologies, for reasonableness. The Company challenges pricing services valuations that appear to be unusual or unexpected.

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The Company carries loans held for sale originated by the Residential Mortgage Banking segment at fair value, in accordance with ASC 825, Financial Instruments. The fair value of held-for-sale loans is primarily based on quoted market prices for securities backed by similar types of loans. The changes in fair value of these assets are largely driven by changes in interest rates subsequent to loan funding, and changes in the fair value of servicing associated with the mortgage loans held for sale. Loans held for sale are classified within Level 2 of the valuation hierarchy.

MSRs do not trade in an active open market with readily observable prices. The Company bases the fair value of its MSRs on the present value of estimated future net servicing income cash flows, utilizing an internal valuation model. The Company estimates future net servicing income cash flows with assumptions that market participants would use to estimate fair value, including estimates of prepayment speeds, discount rates, default rates, refinance rates, servicing costs, escrow account earnings, contractual servicing fee income, and ancillary income. The Company reassesses and periodically adjusts the underlying inputs and assumptions in the model to reflect market conditions and assumptions that a market participant would consider in valuing the MSR asset. MSR fair value measurements use significant unobservable inputs and, accordingly, are classified within Level 3.

Exchange-traded derivatives that are valued using quoted prices are classified within Level 1 of the valuation hierarchy. The majority of the Company s derivative positions are valued using internally developed models that use readily observable market parameters as their basis. These are parameters that are actively quoted and can be validated by external sources, including industry pricing services. Where the types of derivative products have been in existence for some time, the Company uses models that are widely accepted in the financial services industry. These models reflect the contractual terms of the derivatives, including the period to maturity, and market-based parameters such as interest rates, volatility, and the credit quality of the counterparty. Furthermore, many of these models do not contain a high level of subjectivity, as the methodologies used in the models do not require significant judgment, and inputs to the models are readily observable from actively quoted markets, as is the case for plain vanilla interest rate swaps and option contracts. Such instruments are generally classified within Level 2 of the valuation hierarchy. Derivatives that are valued based on models with significant unobservable market parameters, and that are normally traded less actively, have trade activity that is one-way, and/or are traded in less-developed markets, are classified within Level 3 of the valuation hierarchy.

The fair value of Interest Rate Lock Commitments ( IRLCs ) for residential mortgage loans that the Company intends to sell is based on internally developed models. The key model inputs primarily include the sum of the value of the forward commitment based on the loans expected settlement dates and the projected values of the MSRs, loan level price adjustment factors, and historical IRLC closing ratios. The closing ratio is computed by the Company s mortgage banking operation and is periodically reviewed by management for reasonableness. Such derivatives are classified as Level 3.

While the Company believes its valuation methods are appropriate and consistent with those of other market participants, the use of different methodologies or assumptions to determine the fair values of certain financial instruments could result in different estimates of fair values at the reporting date.

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## Changes in Level 3 Fair Value Measurements

The following tables include a roll-forward of the balance sheet amounts for the six months ended June 30, 2012 and 2011 (including changes in fair value) for financial instruments classified in Level 3 of the valuation hierarchy:


|  |  |  |  | Change in <br> Unrealized Gains <br> and (Losses) |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
|  | Fair Value |  |  |  |

The Company s policy is to recognize transfers in and out of Levels 1,2 , and 3 at the end of the reporting period. During the six months ended June 30, 2012, the Company transferred certain trust preferred securities out of Level 3 to Level 2 as a result of increased observable market activity for these securities. For the six months ended June 30, 2011, the Company transferred certain trust preferred securities out of Level 3 as a result of increased observable market activity for these securities. In addition, during the six months ended June 30, 2011, OTTI was recognized on certain preferred stock that had been classified as Level 3. There were no gains or losses recognized as a result of the transfer of securities during the six months ended June 30, 2012 or 2011. There were no transfers of securities between Levels 1 and 2 for the six months ended June 30, 2012 or 2011.

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For Level 3 assets and liabilities measured at fair value on a recurring basis as of June 30, 2012, the significant unobservable inputs used in the fair value measurements were as follows:

| (dollars in thousands) | Fair Value at June 30, 2012 | Valuation Technique | Significant Unobservable Inputs | Significant <br> Unobservable <br> Input Value |
| :---: | :---: | :---: | :---: | :---: |
| Capital trust notes | \$ 15,973 | Discounted Cash Flow | Weighted Average Discount Rate ${ }^{(1)}$ | 6.57\% |
| Mortgage Servicing Rights | 136,176 | Discounted Cash Flow | Weighted Average Constant Prepayment Rate ${ }^{(2)}$ | 14.30 |
|  |  |  | Weighted Average Discount Rate | 10.00 |
| Interest Rate Lock Commitments | 29,597 | Pricing Model | Weighted Average Closing Ratio | 75.29 |

(1) Derived from multiple interest rate scenarios that incorporate a spread to the London Interbank Offered Rate swap curve and market volatility.
(2) Represents annualized loan repayment rate assumption.

The significant unobservable input used in the fair value measurement of the Company s capital trust notes is the weighted average discount rate. The fair value of the capital trust notes will move in the opposite direction of the discount rate (i.e., if the discount rate decreases, the value of the capital trust security will increase). The Company estimates the expected cash flows for such securities and discounts them back using the weighted average discount rates above to arrive at the estimated fair value.

The significant unobservable inputs used in the fair value measurement of the Company s MSRs are the weighted average constant prepayment rate and the weighted average discount rate. Significant increases (decreases), in any of those inputs in isolation could result in significantly lower or higher fair value measurements. Although the constant prepayment rate and the discount rate are not directly interrelated, they will generally move in opposite directions.

The significant unobservable input used in the fair value measurement of the Company s IRLCs is the closing ratio, which represents the percentage of loans currently in a lock position that management estimates will ultimately close. Generally, the fair value of an IRLC is positive if the prevailing interest rate is lower than the IRLC rate, and the fair value of an IRLC is negative if the prevailing interest rate is higher than the IRLC rate. Therefore, an increase in the closing ratio (i.e., higher percentage of loans are estimated to close) will result in the fair value of the IRLC increasing if in a gain position, or decreasing if in a loss position. The closing ratio is largely dependent on the loan processing stage that a loan is currently in and the change in prevailing interest rates from the time of the rate lock.

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## Assets Measured at Fair Value on a Non-Recurring Basis

Certain assets are measured at fair value on a non-recurring basis. Such instruments are subject to fair value adjustments under certain circumstances (e.g., when there is evidence of impairment). The following tables present assets and liabilities that were measured at fair value on a non-recurring basis as of June 30, 2012 and December 31, 2011, and that were included in the Company s Consolidated Statements of Condition at those dates:

Fair Value Measurements at June 30, 2012 Using

|  | Quoted Prices in Active Markets for Identical <br> Assets <br> (Level 1) | Significant <br> Other <br> Observable <br> Inputs <br> (Level 2) | Significant <br> Unobservable Inputs (Level 3) |  | Total Fair Value |
| :---: | :---: | :---: | :---: | :---: | :---: |
| (in thousands) |  |  |  |  |  |
| Certain impaired loans | \$ -- | \$ | \$ | 86,662 | \$ 86,662 |
| Other assets ${ }^{(1)}$ | -- | 38,044 |  | -- | 38,044 |
|  | \$ -- | \$ 38,044 | \$ | 86,662 | \$ 124,706 |

(1) Represents the fair value of OREO that was measured at fair value, based on the appraised value of the collateral, subsequent to its initial classification as OREO.

|  | Fair Value Measurements at December 31, 2011 Using |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Quoted Prices in |  |  |  |  |
|  | Active Markets for Identical | Significant |  |  |  |
|  | Assets | Observable |  | ficant |  |
|  | (Level <br> 1) | Inputs <br> (Level 2) | Unob | able Inputs <br> el 3) | Total Fair <br> Value |
| Certain impaired loans | \$ -- | \$ | \$ | 72,582 | \$ 72,582 |
| Other assets ${ }^{(1)}$ | -- | 26,810 |  | -- | 26,810 |
|  | \$ -- | \$ 26,810 | \$ | 72,582 | \$ 99,392 |

(1) Represents the fair value of OREO that was measured at fair value, based on the appraised value of the collateral, subsequent to its initial classification as OREO.
The fair values of collateral-dependent impaired loans are determined using various valuation techniques, including consideration of appraised values and other pertinent real estate market data.

## Other Fair Value Disclosures

Certain FASB guidance requires the disclosure of fair value information about the Company $s$ on- and off-balance-sheet financial instruments. Quoted market prices, when available, are used as the measure of fair value. In cases where quoted market prices are not available, fair values are based on present-value estimates or other valuation techniques. Such fair values are significantly affected by the assumptions used, the timing of future cash flows, and the discount rate.

Because assumptions are inherently subjective in nature, estimated fair values cannot be substantiated by comparison to independent market quotes. Furthermore, in many cases, the estimated fair values provided would not necessarily be realized in an immediate sale or settlement of

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The following tables summarize the carrying values, estimated fair values, and the fair value measurement levels of financial instruments that were not carried at fair value on the Company s Consolidated Statements of Condition at June 30, 2012 and December 31, 2011:

\left.|  |  |  | June 30, 2012 |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Fair Value Measurement Using |  |  |  |  |  |  |  |  |$\right)$

(1) Includes NOW and money market accounts, savings accounts, and non-interest-bearing accounts.
(2) Represents certificates of deposit.

(1) Includes NOW and money market accounts, savings accounts, and non-interest-bearing accounts.
(2) Represents certificates of deposit.

The methods and significant assumptions used to estimate fair values for the Company s financial instruments follow:

## Cash and Cash Equivalents

Cash and cash equivalents include cash and due from banks and federal funds sold. The estimated fair values of cash and cash equivalents are assumed to equal their carrying values, as these financial instruments are either due on demand or have short-term maturities.

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If quoted market prices are not available for a specific security, then fair values are estimated by using pricing models, quoted prices of securities with similar characteristics, or discounted cash flows. These pricing models primarily use market-based or independently sourced market parameters as inputs, including, but not limited to, yield curves, interest rates, equity or debt prices, and credit spreads. In addition to observable market information, pricing models also incorporate transaction details such as maturity and cash flow assumptions.

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## Federal Home Loan Bank Stock

Ownership in equity securities of the FHLB is restricted and there is no established market for their resale. The carrying amount approximates the fair value.

## Loans

The loan portfolio is segregated into various components for valuation purposes in order to group loans based on their significant financial characteristics, such as loan type (mortgages or other) and payment status (performing or non-performing). The estimated fair values of mortgage and other loans are computed by discounting the anticipated cash flows from the respective portfolios. The discount rates reflect current market rates for loans with similar terms to borrowers of similar credit quality. The estimated fair values of non-performing mortgage and other loans are based on recent collateral appraisals.

The methods used to estimate the fair value of loans are extremely sensitive to the assumptions and estimates used. While management has attempted to use assumptions and estimates that best reflect the Company s loan portfolio and current market conditions, a greater degree of subjectivity is inherent in these values than in those determined in active markets. Accordingly, readers are cautioned in using this information for purposes of evaluating the financial condition and/or value of the Company in and of itself or in comparison with any other company.

In addition, these methods of estimating fair value do not incorporate the exit-price concept of fair value described in ASC 820-10, Fair Value Measurements and Disclosures.

## Mortgage Servicing Rights

MSRs do not trade in an active market with readily observable prices. Accordingly, the Company utilizes a valuation model that calculates the present value of estimated future cash flows. The model incorporates various assumptions, including estimates of prepayment speeds, discount rates, refinance rates, servicing costs, and ancillary income. The Company reassesses and periodically adjusts the underlying inputs and assumptions in the model to reflect current market conditions and assumptions that a market participant would consider in valuing the MSR asset.

## Deposits

The fair values of deposit liabilities with no stated maturity (i.e., NOW and money market accounts, savings accounts, and non-interest-bearing accounts) are equal to the carrying amounts payable on demand. The fair values of certificates of deposit ( CDs ) represent contractual cash flows, discounted using interest rates currently offered on deposits with similar characteristics and remaining maturities. These estimated fair values do not include the intangible value of core deposit relationships, which comprise a significant portion of the Company s deposit base.

## Borrowed Funds

The estimated fair value of borrowed funds is based either on bid quotations received from securities dealers or the discounted value of contractual cash flows with interest rates currently in effect for borrowed funds with similar maturities and structures.

## Off-Balance-Sheet Financial Instruments

The fair values of commitments to extend credit and unadvanced lines of credit are estimated based on an analysis of the interest rates and fees currently charged to enter into similar transactions, considering the remaining terms of the commitments and the creditworthiness of the potential borrowers. The estimated fair values of such off-balance-sheet financial instruments were insignificant at June 30, 2012 and December 31, 2011.

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## Note 11. Derivative Financial Instruments

The Company s derivative financial instruments consist of financial forward and futures contracts, IRLCs, swaps, and options. These derivatives relate to mortgage banking operations, MSRs, and other risk management activities, and seek to mitigate or reduce the Company s exposure to losses from adverse changes in interest rates. These activities will vary in scope based on the level and volatility of interest rates, the type of assets held, and other changing market conditions.

The Company held derivatives not designated as hedges with a notional amount of $\$ 5.7$ billion at June 30, 2012. Changes in the fair value of these derivatives are reflected in current-period earnings.

The following table sets forth information regarding the Company s derivative financial instruments at June 30, 2012:

|  | June 30, 2012 |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
| (in thousands) | Notional |  | Unrealized ${ }^{(1)}$ |  |
| Treasury options | Amount | Gain | Loss |  |
| Eurodollar futures | 525,000 | $\$$ | -- | $\$ 2,896$ |
| Forward commitments to sell loans/mortgage-backed securities | 450,000 | -- | 164 |  |
| Forward commitments to buy loans/mortgage-backed securities | $2,194,000$ | -- | 16,594 |  |
| Interest rate lock commitments | 745,000 | 6,298 | -- |  |
|  | $1,788,840$ | 29,597 | -- |  |
| Total derivatives | $\$ 5,702,840$ | $\$ 35,895$ | $\$ 19,654$ |  |

(1) Derivatives in a net gain position are recorded as other assets and derivatives in a net loss position are recorded as other liabilities in the Consolidated Statements of Condition.
The Company uses various financial instruments, including derivatives, in connection with its strategies to reduce pricing risk resulting from changes in interest rates. Derivative instruments may include IRLCs entered into with borrowers or correspondents/brokers to acquire conforming fixed and adjustable rate residential mortgage loans that will be held for sale. Other derivative instruments include Treasury options and Eurodollar futures. Gains or losses due to changes in the fair value of derivatives are recognized in current-period earnings.

The Company enters into forward contracts to sell fixed rate mortgage-backed securities to protect against changes in the prices of conforming fixed rate loans held for sale. Forward contracts are entered into with securities dealers in an amount related to the portion of IRLCs that is expected to close. The value of these forward sales contracts moves inversely with the value of the loans in response to changes in interest rates.

To manage the price risk associated with fixed rate non-conforming mortgage loans, the Company generally enters into forward contracts on mortgage-backed securities or forward commitments to sell loans to approved investors. Short positions in Eurodollar futures contracts are used to manage price risk on adjustable rate mortgage loans held for sale.

The Company also purchases put and call options to manage the risk associated with variations in the amount of IRLCs that ultimately close.
In addition, the Company mitigates a portion of the risk associated with changes in the value of MSRs. The general strategy for mitigating this risk is to purchase derivative instruments, the value of which changes in the opposite direction of interest rates, thus partially offsetting changes in the value of our servicing assets, the value of which tends to move in the same direction as interest rates. Accordingly, the Company purchases Eurodollar futures and call options on Treasury securities and enters into forward contracts to purchase mortgage-backed securities.

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The following table sets forth the effect of derivative instruments on the Consolidated Statements of Income and Comprehensive Income for the periods indicated:

|  | Gain (Loss) Included in Mortgage Banking Income For the Three Months Ended For the Six Months Ended June 30, June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| (in thousands) | 2012 | 2011 | 2012 | 2011 |
| Treasury options | \$ 11,601 | \$ 4,390 | \$ 4,798 | \$ 7,202 |
| Eurodollar futures | $(1,158)$ | $(1,718)$ | $(1,233)$ | $(1,310)$ |
| Forward commitments to buy/sell loans/mortgage-backed securities | $(9,733)$ | 1,832 | $(2,177)$ | $(16,032)$ |
| Total gain (loss) | \$ 710 | \$ 4,504 | \$ 1,388 | \$ (10,140) |

## Note 12. Segment Reporting

The Company s operations are divided into two reportable business segments: Banking Operations and Residential Mortgage Banking. These operating segments have been identified based on the Company s organizational structure. The segments require unique technology and marketing strategies and offer different products and services. While the Company is managed as an integrated organization, individual executive managers are held accountable for the operations of these business segments.

The Company measures and presents information for internal reporting purposes in a variety of ways. The internal reporting system presently used by management in the planning and measurement of operating activities, and to which most managers are held accountable, is based on organizational structure.

The management accounting process uses various estimates and allocation methodologies to measure the performance of the operating segments. To determine financial performance for each segment, the Company allocates capital, funding charges and credits, certain non-interest expenses, and income tax provisions to each segment, as applicable. Allocation methodologies are subject to periodic adjustment as the internal management accounting system is revised. Furthermore, business or product lines within the segments may change. In addition, because the development and application of these methodologies is a dynamic process, the financial results presented may be periodically revised.

The Company s overall objective is to maximize shareholder value by, among other things, optimizing return on equity and managing risk. Capital is assigned to each segment, the total of which is equivalent to the Company s consolidated total, on an economic basis, using management s assessment of the inherent risks associated with the segment. Capital allocations are made to cover the following risk categories: credit risk, liquidity risk, interest rate risk, option risk, basis risk, market risk, and operational risk.

The Company allocates expenses to the reportable segments based on various factors, including the volume and amount of loans produced and the number of full-time equivalent employees. Income taxes are allocated to the various segments based on taxable income and statutory rates applicable to the segment.

## Banking Operations Segment

Banking Operations serves individual and business customers by offering and servicing a variety of loan and deposit products and other financial services.

## Residential Mortgage Banking Segment

The Residential Mortgage Banking segment originates, sells, aggregates, and services one-to-four family mortgage loans. Mortgage loan products include conventional fixed- and adjustable-rate loans and jumbo loans for the purpose of purchasing or refinancing one-to-four family residential properties. The Residential Mortgage Banking segment earns interest on loans held in the warehouse and fee income from the origination and servicing of loans, and recognizes gains or losses from the sale of such loans.

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The following table provides a summary of the Company s segment results for the three months ended June 30, 2012, on an internally managed accounting basis:

| (in thousands) | For the Three Months Ended June 30, 2012 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Banking Operations |  | Residential <br> Mortgage Banking |  | Total Company |  |
| Non-interest income third party) | \$ | 39,247 | \$ | 58,958 | \$ | 98,205 |
| Non-interest income inter-segment |  | $(3,638)$ |  | 3,638 |  | -- |
| Total non-interest income |  | 35,609 |  | 62,596 |  | 98,205 |
| Net interest income |  | 289,355 |  | 7,301 |  | 296,656 |
| Total net revenues |  | 324,964 |  | 69,897 |  | 394,861 |
| Provision for loan losses |  | 33,448 |  | -- |  | 33,448 |
| Non-interest expense ${ }^{(2)}$ |  | 135,614 |  | 19,815 |  | 155,429 |
| Income before income tax expense |  | 155,902 |  | 50,082 |  | 205,984 |
| Income tax expense |  | 55,688 |  | 19,084 |  | 74,772 |
| Net income | \$ | 100,214 | \$ | 30,998 | \$ | 131,212 |
| Identifiable segment assets (period-end) |  | ,164,164 |  | 323,183 |  | ,487,347 |

(1) Includes ancillary fee income.
(2) Includes both direct and indirect expenses.

The following table provides a summary of the Company s segment results for the six months ended June 30, 2012, on an internally managed accounting basis:

| (in thousands) | For the Six Months Ended June 30, 2012 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Banking Operations |  | Residential <br> Mortgage Banking |  | Total Company |  |
| Non-interest income third partly | \$ | 65,388 | \$ | 94,813 | \$ | 160,201 |
| Non-interest income inter-segment |  | $(7,224)$ |  | 7,224 |  | -- |
| Total non-interest income |  | 58,164 |  | 102,037 |  | 160,201 |
| Net interest income |  | 570,455 |  | 14,615 |  | 585,070 |
| Total net revenues |  | 628,619 |  | 116,652 |  | 745,271 |
| Provision for loan losses |  | 48,448 |  | -- |  | 48,448 |
| Non-interest expense ${ }^{(2)}$ |  | 267,098 |  | 38,508 |  | 305,606 |
| Income before income tax expense |  | 313,073 |  | 78,144 |  | 391,217 |
| Income tax expense |  | 111,979 |  | 29,773 |  | 141,752 |
| Net income | \$ | 201,094 | \$ | 48,371 | \$ | 249,465 |

Identifiable segment assets (period-end) \$42,164,164 \$1,323,183 \$43,487,347
(1) Includes ancillary fee income.
(2) Includes both direct and indirect expenses.

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The following table provides a summary of the Company s segment results for the three months ended June 30, 2011, on an internally managed accounting basis:

For the Three Months Ended June 30, 2011

| (in thousands) | Banking Operations |  | Residential Mortgage Banking |  | Total <br> Company |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Non-interest revenue third party) | \$ | 46,047 | \$ | 12,841 | \$ | 58,888 |
| Non-interest revenue inter-segment |  | $(4,777)$ |  | 4,777 |  | -- |
| Total non-interest revenue |  | 41,270 |  | 17,618 |  | 58,888 |
| Net interest income |  | 298,689 |  | 3,255 |  | 301,944 |
| Total net revenue |  | 339,959 |  | 20,873 |  | 360,832 |
| Provision for loan losses |  | 23,708 |  | -- |  | 23,708 |
| Non-interest expense ${ }^{(2)}$ |  | 137,099 |  | 17,945 |  | 155,044 |
| Income before income tax expense |  | 179,152 |  | 2,928 |  | 182,080 |
| Income tax expense |  | 61,423 |  | 1,198 |  | 62,621 |
| Net income | \$ | 117,729 | \$ | 1,730 | \$ | 119,459 |
| Identifiable segment assets (period-end) |  | ,933,758 | \$ | 668,867 |  | ,602,625 |

(1) Includes ancillary fee income.
(2) Includes both direct and indirect expenses.

The following table provides a summary of the Company s segment results for the six months ended June 30, 2011, on an internally managed accounting basis:

| (in thousands) | For the Six Months Ended June 30, 2011 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Banking Operations |  | Residential <br> Mortgage Banking |  | Total Company |  |
| Non-interest revenue third party) | \$ | 84,384 | \$ | 33,114 | \$ | 117,498 |
| Non-interest revenue inter-segment |  | $(9,545)$ |  | 9,545 |  | -- |
| Total non-interest revenue |  | 74,839 |  | 42,659 |  | 117,498 |
| Net interest income |  | 596,541 |  | 8,655 |  | 605,196 |
| Total net revenue |  | 671,380 |  | 51,314 |  | 722,694 |
| Provision for loan losses |  | 49,708 |  | -- |  | 49,708 |
| Non-interest expense ${ }^{(2)}$ |  | 265,899 |  | 35,847 |  | 301,746 |


| Income before income tax expense | 355,773 |  | 15,467 | 371,240 |
| :--- | :--- | :--- | :--- | :--- |
| Income tax expense | 122,277 |  | 6,328 | 128,605 |
| Net income | $\$ 233,496$ | $\$$ | 9,139 | $\$$ |
|  |  |  |  | 242,635 |
| Identifiable segment assets (period-end) | $\$ 39,933,758$ | $\$$ | 668,867 | $\$ 40,602,625$ |

(1) Includes ancillary fee income.
(2) Includes both direct and indirect expenses.

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## Note 13. Impact of Recent Accounting Pronouncements

In July 2012, the FASB issued Accounting Standards Update ( ASU ) No. 2012-02, Intangibles Goodwill and Other (Topic 350): Testing Indefinite-Lived Intangible Assets for Impairment. ASU 2012-02 simplifies the guidance for testing the decline in the realizable value (impairment) of indefinite-lived intangible assets other than goodwill. Examples of intangible assets subject to the guidance include indefinite-lived trademarks, licenses, and distribution rights. The amendments allow an organization the option to first assess qualitative factors to determine whether it is necessary to perform the quantitative impairment test. An organization electing to perform a qualitative assessment is no longer required to calculate the fair value of an indefinite-lived intangible asset unless the organization determines, based on a qualitative assessment, that it is more likely than not that the asset is impaired. ASU 2012-02 is effective for annual and interim impairment tests performed for fiscal years beginning after September 15, 2012. Early adoption is permitted. The adoption of ASU 2012-02 is not expected to have a material effect on the Company s consolidated statement of condition or results of operations.

In September 2011, the FASB issued ASU No. 2011-08, Testing Goodwill for Impairment. Under ASU 2011-08, entities can first assess qualitative factors to determine whether it is necessary to perform the two-step quantitative goodwill impairment test. Under this amendment, an entity would not be required to calculate the fair value of a reporting unit unless the entity determined, based on a qualitative assessment, that it was more likely than not that its fair value was less than its carrying amount. The amendment includes a number of events and circumstances for an entity to consider in conducting the qualitative assessment. ASU 2011-08 is effective for annual and interim goodwill impairment tests performed for fiscal years beginning after December 15, 2011. The adoption of ASU 2011-08 on January 1, 2012 did not have an effect on the Company s consolidated statement of condition or results of operations.

In June 2011, the FASB issued ASU No. 2011-05, Presentation of Comprehensive Income. Under ASU 2011-05, an entity has the option to present the total of comprehensive income, the components of net income, and the components of other comprehensive income, either in a single continuous statement of comprehensive income or in two separate but consecutive statements. For both choices, an entity is required to present each component of net income along with total net income, each component of other comprehensive income along with a total for other comprehensive income, and a total amount for comprehensive income. ASU 2011-05 eliminates the option to present the components of other comprehensive income as part of the statement of changes in stockholders equity, but does not change the items that must be reported in other comprehensive income or when an item of other comprehensive income must be reclassified to net income. ASU 2011-05 is effective for fiscal years, and interim periods within those years, beginning after December 15, 2011 and should be applied retroactively. Early adoption is permitted, because compliance with the amendments is already permitted. The amendments do not require any transition disclosures. The application of this guidance will only affect the presentation of the Company s consolidated financial statements and will have no impact on its consolidated statement of condition or results of operations. In December 2011, the FASB delayed certain aspects of ASU 2011-05 that pertain to how and where reclassification adjustments are presented. The adoption of ASU No. 2011-05 is reflected in the Company s Consolidated Statements of Income and Comprehensive Income.

In May 2011, the FASB issued ASU No. 2011-04, Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in U.S. GAAP and International Financial Reporting Standards ( IFRS ). The amendments in ASU 2011-04 generally represent clarifications of Topic 820 (Fair Value), but also include some instances where a particular principle or requirement for measuring fair value or disclosing information about fair value measurements has changed. ASU 2011-04 results in common principles and requirements for measuring fair value and for disclosing information about fair value measurements in accordance with U.S. GAAP and IFRS. The amendments in ASU 2011-04 are to be applied prospectively and are effective during interim and annual periods beginning after December 15, 2011. Early application is not permitted. The adoption of ASU 2011-04 on January 1, 2012, did not have a material effect on the Company s consolidated statement of condition or results of operations.

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# NEW YORK COMMUNITY BANCORP, INC. 

## ITEM 2. MANAGEMENT S DISCUSSION AND ANALYSIS

## OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

For the purpose of this Quarterly Report on Form 10-Q, the words we, us, our, and the Company are used to refer to New York Community Bancorp, Inc. and our consolidated subsidiaries, including New York Community Bank and New York Commercial Bank (the Community Bank and the Commercial Bank, respectively, and collectively, the Banks ).

## Forward-Looking Statements and Associated Risk Factors

This report, like many written and oral communications presented by the Company and our authorized officers, may contain certain forward-looking statements regarding our prospective performance and strategies within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. We intend such forward-looking statements to be covered by the safe harbor provisions for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995, and are including this statement for purposes of said safe harbor provisions.

Forward-looking statements, which are based on certain assumptions and describe future plans, strategies, and expectations of the Company, are generally identified by use of the words anticipate, believe, estimate, expect, intend, plan, project, seek, strive, try, or future such as will, would, should, could, may, or similar expressions. Our ability to predict results or the actual effects of our plans or strategies is inherently uncertain. Accordingly, actual results may differ materially from anticipated results.

There are a number of factors, many of which are beyond our control, that could cause actual conditions, events, or results to differ significantly from those described in our forward-looking statements. These factors include, but are not limited to:
general economic conditions, either nationally or in some or all of the areas in which we and our customers conduct our respective businesses;
conditions in the securities markets and real estate markets or the banking industry;
changes in real estate values, which could impact the quality of the assets securing the loans in our portfolio;
changes in interest rates, which may affect our net income, prepayment penalty income, mortgage banking income, and other future
cash flows, or the market value of our assets, including our investment securities;
changes in the quality or composition of our loan or securities portfolios;
changes in our capital management policies, including those regarding business combinations, dividends, and share repurchases, among others;
our use of derivatives to mitigate our exposure to interest rate risk;
changes in competitive pressures among financial institutions or from non-financial institutions;
changes in deposit flows and wholesale borrowing facilities;
changes in the demand for deposit, loan, and investment products and other financial services in the markets we serve;
our timely development of new lines of business and competitive products or services in a changing environment, and the acceptance of such products or services by our customers;
changes in our customer base or in the financial or operating performances of our customers businesses;
any interruption in customer service due to circumstances beyond our control;
our ability to retain key members of management;
potential exposure to unknown or contingent liabilities of companies we have acquired or may acquire in the future;
the outcome of pending or threatened litigation, or of other matters before regulatory agencies, whether currently existing or
commencing in the future;
environmental conditions that exist or may exist on properties owned by, leased by, or mortgaged to the Company;

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any interruption or breach of security resulting in failures or disruptions in customer account management, general ledger, deposit, loan, or other systems;
operational issues stemming from, and/or capital spending necessitated by, the potential need to adapt to industry changes in information technology systems, on which we are highly dependent;
the ability to keep pace with, and implement on a timely basis, technological changes;
changes in legislation, regulation, policies, or administrative practices, whether by judicial, governmental, or legislative action, including, but not limited to, the impact of the Dodd-Frank Wall Street Reform and Consumer Protection Act, and other changes pertaining to banking, securities, taxation, rent regulation and housing, financial accounting and reporting, environmental protection, and insurance, and the ability to comply with such changes in a timely manner;
changes in the monetary and fiscal policies of the U.S. Government, including policies of the U.S. Department of the Treasury and the Board of Governors of the Federal Reserve System;
changes in accounting principles, policies, practices, or guidelines;
additional FDIC special assessments or required assessment prepayments;
any breach in performance by the Community Bank under our loss sharing agreements with the FDIC;
changes in our estimates of future reserves based upon the periodic review thereof under relevant regulatory and accounting requirements;
changes in regulatory expectations relating to predictive models we use in connection with stress testing and other forecasting, or in the assumptions on which such modeling and forecasting are predicated;
the ability to successfully integrate any assets, liabilities, customers, systems, and management personnel of any banks we may acquire into our operations, including the deposits we assumed on June 28, 2012 from Aurora Bank FSB, and our ability to realize related revenue synergies and cost savings within expected time frames;
changes in our credit ratings or in our ability to access the capital markets;
war or terrorist activities; and
other economic, competitive, governmental, regulatory, technological, and geopolitical factors affecting our operations, pricing, and services.
It should be noted that we routinely evaluate opportunities to expand through acquisitions and frequently conduct due diligence activities in connection with such opportunities. As a result, acquisition discussions and, in some cases, negotiations, may take place at any time, and acquisitions involving cash or our debt or equity securities may occur.

In addition, the timing and occurrence or non-occurrence of events may be subject to circumstances beyond our control.

Readers are cautioned not to place undue reliance on the forward-looking statements contained herein, which speak only as of the date of this report. Except as required by applicable law or regulation, we undertake no obligation to update these forward-looking statements to reflect events or circumstances that occur after the date on which such statements were made.

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## Reconciliations of Stockholders Equity and Tangible Stockholders Equity, Total Assets and Tangible Assets, and the Related Measures

Although tangible stockholders equity, adjusted tangible stockholders equity, tangible assets, and adjusted tangible assets are not measures that are calculated in accordance with U.S. generally accepted accounting principles ( GAAP ), management uses these non-GAAP measures in their analysis of our performance. We believe that these non-GAAP measures are important indications of our ability to grow both organically and through business combinations and, with respect to tangible stockholders equity and adjusted tangible stockholders equity, our ability to pay dividends and to engage in various capital management strategies.

We calculate tangible stockholders equity by subtracting from stockholders equity the sum of our goodwill and core deposit intangibles ( CDI ), and calculate tangible assets by subtracting the same sum from our total assets. To calculate our ratio of tangible stockholders equity to tangible assets, we divide our tangible stockholders equity by our tangible assets, both of which include an amount for accumulated other comprehensive loss, net of tax ( AOCL ). AOCL consists of after-tax net unrealized losses on securities; certain other-than-temporary impairment ( OTTI ) losses on securities; and pension and post-retirement obligations, and is recorded in our Consolidated Statements of Condition. We also calculate our ratio of tangible stockholders equity to tangible assets excluding AOCL, as its components are impacted by changes in market conditions, including interest rates, which fluctuate. This ratio is referred to below and later in this report as the ratio of adjusted tangible stockholders equity to adjusted tangible assets.

Neither tangible stockholders equity, adjusted tangible stockholders equity, tangible assets, adjusted tangible assets, nor the related tangible and adjusted tangible capital measures should be considered in isolation or as a substitute for stockholders equity or any other capital measure prepared in accordance with GAAP. Moreover, the manner in which we calculate these non-GAAP capital measures may differ from that of other companies reporting measures of capital with similar names.

Reconciliations of our stockholders equity, tangible stockholders equity, and adjusted tangible stockholders equity; our total assets, tangible assets, and adjusted tangible assets; and the related capital measures at June 30, 2012 and December 31, 2011 follow:

|  | $\begin{gathered} \text { June 30, } \\ 2012 \end{gathered}$ | $\begin{gathered} \text { December 31, } \\ 2011 \end{gathered}$ |
| :---: | :---: | :---: |
| (in thousands) |  |  |
| Stockholders Equity | \$ 5,611,519 | \$ 5,565,704 |
| Less: Goodwill | $(2,436,131)$ | $(2,436,131)$ |
| Core deposit intangibles | $(41,589)$ | $(51,668)$ |
| Tangible stockholders equity | \$ 3,133,799 | \$ 3,077,905 |
| Total Assets | \$ 43,487,347 | \$ 42,024,302 |
| Less: Goodwill | $(2,436,131)$ | $(2,436,131)$ |
| Core deposit intangibles | $(41,589)$ | $(51,668)$ |
| Tangible assets | \$ 41,009, 627 | \$ 39,536,503 |
| Stockholders equity to total assets | 12.90\% | 13.24\% |
| Tangible stockholders equity to tangible assets | 7.64\% | 7.78\% |
| Tangible Stockholders Equity | \$ 3,133,799 | \$ 3,077,905 |
| Add back: Accumulated other comprehensive loss, net of tax | 64,129 | 71,910 |
| Adjusted tangible stockholders equity | \$ 3,197,928 | \$ 3,149,815 |
| Tangible Assets | \$ 41,009,627 | \$ 39,536,503 |
| Add back: Accumulated other comprehensive loss, net of tax | 64,129 | 71,910 |
| Adjusted tangible assets | \$ 41,073,756 | \$ 39,608,413 |

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## Critical Accounting Policies

We consider certain accounting policies to be critically important to the portrayal of our financial condition and results of operations, since they require management to make complex or subjective judgments, some of which may relate to matters that are inherently uncertain. The inherent sensitivity of our consolidated financial statements to these critical accounting policies, and the judgments, estimates, and assumptions used therein, could have a material impact on our financial condition or results of operations.

We have identified the following to be critical accounting policies: the determination of the allowances for loan losses; the valuation of loans held for sale; the determination of whether an impairment of securities is other than temporary; the determination of the amount, if any, of goodwill impairment; and the determination of the valuation allowance for deferred tax assets.

The judgments used by management in applying these critical accounting policies may be influenced by a further and prolonged deterioration in the economic environment, which may result in changes to future financial results. In addition, the current economic environment has increased the degree of uncertainty inherent in our judgments, estimates, and assumptions.

## Allowances for Loan Losses

## Allowance for Losses on Non-Covered Loans

The allowance for losses on non-covered loans is increased by provisions for non-covered loan losses that are charged against earnings, and is reduced by net charge-offs and/or reversals, if any, that are credited to earnings. Although non-covered loans are held by either the Community Bank or the Commercial Bank, and a separate loan loss allowance is established for each, the total of the two allowances is available to cover all losses incurred. In addition, except as otherwise noted below, the process for establishing the allowance for losses on non-covered loans is the same for each of the Community Bank and the Commercial Bank. In determining the respective allowances for loan losses, management considers the Community Bank s and the Commercial Bank scurrent business strategies and credit processes, including compliance with guidelines approved by the respective Boards of Directors with regard to credit limitations, loan approvals, underwriting criteria, and loan workout procedures.

The allowance for losses on non-covered loans is established based on our evaluation of the probable inherent losses in our portfolio in accordance with GAAP, and are comprised of both specific valuation allowances and general valuation allowances.

Specific valuation allowances are established based on management $s$ analyses of individual loans that are considered impaired. If a non-covered loan is deemed to be impaired, management measures the extent of the impairment and establishes a specific valuation allowance for that amount. A non-covered loan is classified as impaired when, based on current information and events, it is probable that we will be unable to collect both the principal and interest due under the contractual terms of the loan agreement. We apply this classification as necessary to non-covered loans individually evaluated for impairment in our portfolios of multi-family; commercial real estate; acquisition, development, and construction; and commercial and industrial loans. Smaller balance homogenous loans and loans carried at the lower of cost or fair value are evaluated for impairment on a collective, rather than individual, basis.

We generally measure impairment on an individual loan and determine the extent to which a specific valuation allowance is necessary by comparing the loan s outstanding balance to either the fair value of the collateral, less the estimated cost to sell, or the present value of expected cash flows, discounted at the loan s effective interest rate. A specific valuation allowance is established when the fair value of the collateral, net of the estimated costs to sell, or the present value of the expected cash flows is less than the recorded investment in the loan.

We also follow a process to assign general valuation allowances to non-covered loan categories. General valuation allowances are established by applying our loan loss provisioning methodology, and reflect the inherent risk in outstanding held-for-investment loans. This loan loss provisioning methodology considers various factors in determining the appropriate quantified risk factors to use to determine the general valuation allowances. The factors assessed begin with the historical loan loss experience for each of the major loan categories we maintain. Our

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historical loan loss experience is then adjusted by considering qualitative or environmental factors that are likely to cause estimated credit losses associated with the existing portfolio to differ from historical loss experience, including, but not limited to:

Changes in lending policies and procedures, including changes in underwriting standards and collection, charge-off, and recovery practices;

Changes in international, national, regional, and local economic and business conditions and developments that affect the collectability of the portfolio, including the condition of various market segments;

Changes in the nature and volume of the portfolio and in the terms of loans;

Changes in the volume and severity of past due loans, the volume of non-accrual loans, and the volume and severity of adversely classified or graded loans;

Changes in the quality of our loan review system;

Changes in the value of the underlying collateral for collateral-dependent loans;

The existence and effect of any concentrations of credit, and changes in the level of such concentrations;

Changes in the experience, ability, and depth of lending management and other relevant staff; and

The effect of other external factors, such as competition and legal and regulatory requirements, on the level of estimated credit losses in the existing portfolio.
By considering the factors discussed above, we determine quantifiable risk factors that are applied to each non-impaired loan or loan type in the loan portfolio to determine the general valuation allowances.

In recognition of prevailing macroeconomic and real estate market conditions, the time period considered for historical loss experience continues to be the last three years and the current period. We also evaluate the sufficiency of the overall allocations used for the allowance for losses on non-covered loans by considering the loss experience in the current and prior calendar year.

The process of establishing the allowance for losses on non-covered loans also involves:

Periodic inspections of the loan collateral by qualified in-house and external property appraisers/inspectors, as applicable;

Regular meetings of executive management with the pertinent Board committee, during which observable trends in the local economy and/or the real estate market are discussed;

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Assessment of the aforementioned factors by the pertinent members of the Boards of Directors and executive management when making a business judgment regarding the impact of anticipated changes on the future level of loan losses; and

Analysis of the portfolio in the aggregate, as well as on an individual loan basis, taking into consideration payment history, underwriting analyses, and internal risk ratings.
In order to determine their overall adequacy, each of the respective loan loss allowances is reviewed quarterly by management and by the Mortgage and Real Estate Committee of the Community Bank s Board of Directors (the Mortgage Committee ) or the Credit Committee of the Board of Directors of the Commercial Bank (the Credit Committee ), as applicable.

We charge off loans, or portions of loans, in the period that such loans, or portions thereof, are deemed uncollectible. The collectability of individual loans is determined through an assessment of the financial condition and repayment capacity of the borrower and/or through an estimate of the fair value of any underlying collateral. Generally, the time period in which this assessment is made is within the same quarter that the loan is considered impaired and quarterly thereafter. For non-real estate-related consumer credits, the following past-due time periods determine when charge-offs are typically recorded: (1) closed-end credits are charged off in the quarter that the loan becomes 120 days past due; (2) open-end credits are charged off in the quarter that the loan becomes 180 days past due; and (3) both closed-end and open-end credits are typically charged off in the quarter that the credit is 60 days past the date we received notification that the borrower has filed for bankruptcy.

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The level of future additions to the respective non-covered loan loss allowances is based on many factors, including certain factors that are beyond management $s$ control such as changes in economic and local market conditions, including declines in real estate values, and increases in vacancy rates and unemployment. Management uses the best available information to recognize losses on loans or to make additions to the loan loss allowances; however, the Community Bank and/or the Commercial Bank may be required to take certain charge-offs and/or recognize further additions to their loan loss allowances, based on the judgment of regulatory agencies with regard to information provided to them during their examinations of the Banks.

## Allowance for Losses on Covered Loans

We have elected to account for the loans acquired in the AmTrust Bank ( AmTrust ) and Desert Hills Bank ( Desert Hills ) acquisitions (i.e., our covered loans) based on expected cash flows. This election is in accordance with Financial Accounting Standards Board ( FASB ) Accounting Standards Codification ( ASC ) Topic 310-30, Loans and Debt Securities Acquired with Deteriorated Credit Quality (ASC 310-30 ). In accordance with ASC 310-30, we will maintain the integrity of a pool of multiple loans accounted for as a single asset and with a single composite interest rate and an aggregate expectation of cash flows.

Under our loss sharing agreements with the FDIC, covered loans are reported exclusive of the FDIC loss share receivable. The covered loans acquired in the AmTrust and Desert Hills acquisitions are, and will continue to be, reviewed for collectability based on the expectations of cash flows from these loans. Covered loans have been aggregated into pools of loans with common characteristics. In determining the allowance for losses on covered loans, we periodically perform an analysis to estimate the expected cash flows for each of the loan pools. We record a provision for losses on covered loans to the extent that the expected cash flows from a loan pool have decreased for credit-related items since the acquisition date. Accordingly, if there is a decrease in expected cash flows due to an increase in estimated credit losses compared to the estimates made at the respective acquisition dates, the decrease in the present value of expected cash flows will be recorded as a provision for covered loan losses charged to earnings, and the allowance for covered loan losses will be increased. A related credit to non-interest income and an increase in the FDIC loss share receivable will be recognized at the same time, and will be measured based on the loss sharing agreement percentages.

Please see Note 5, Allowance for Loan Losses for a further discussion of our allowance for losses on covered loans as well as additional information about our allowance for losses on non-covered loans.

## Loans Held for Sale

We carry at fair value the one-to-four family mortgage loans we originate for sale to investors. The fair value of such loans is primarily based on quoted market prices for securities backed by similar types of loans. Changes in fair value, which are recorded as a component of mortgage banking income, are largely driven by changes in interest rates subsequent to loan funding, and changes in the fair value of servicing associated with mortgage loans held for sale. In addition, we use various derivative instruments to mitigate the economic effect of changes in the fair value of the underlying loans.

## Investment Securities

The securities portfolio primarily consists of mortgage-related securities and, to a lesser extent, debt and equity (together, other ) securities. Securities that are classified as available for sale are carried at their estimated fair value, with any unrealized gains or losses, net of taxes, reported as accumulated other comprehensive income or loss in stockholders equity. Securities that we have the intent and ability to hold to maturity are classified as held to maturity and carried at amortized cost, less the non-credit portion of OTTI recorded in AOCL.

The fair values of our securities and particularly our fixed-rate securities are affected by changes in market interest rates and credit spreads. In general, as interest rates rise and/or credit spreads widen, the fair value of fixed-rate securities will decline; as interest rates fall and/or credit spreads tighten, the fair value of fixed-rate securities will rise. We regularly conduct a review and evaluation of our securities portfolio to determine if the decline in the fair value of any security below its carrying amount is other than temporary. If we deem any decline in value to be other than temporary, the security is written down to its current fair value, creating a new cost basis, and the resultant loss (other than the OTTI on debt securities attributable to non-credit factors) is charged against earnings

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and recorded in non-interest income. Our assessment of a decline in fair value includes judgment as to the financial position and future prospects of the entity that issued the investment security, as well as a review of the security s underlying collateral. Broad changes in the overall market or interest rate environment generally will not lead to a write-down.

In accordance with OTTI accounting guidance, unless we have the intent to sell, or it is more likely than not that we may be required to sell a security before recovery, OTTI is recognized as a realized loss on the income statement to the extent that the decline in fair value is credit-related. If there is a decline in fair value of a security below its carrying amount and we have the intent to sell it, or it is more likely than not that we may be required to sell the security before recovery, the entire amount of the decline in fair value is charged to earnings.

## Goodwill Impairment

Goodwill is presumed to have an indefinite useful life and is tested for impairment, rather than amortized, at the reporting unit level, at least once a year. In addition to being tested annually, goodwill would be tested if there were a triggering event. The goodwill impairment analysis is a two-step test. However, a company can, under Accounting Standards Update ( ASU ) No. 2011-08, Testing Goodwill for Impairment , first assess qualitative factors to determine whether it is necessary to perform the two-step quantitative goodwill impairment test. Under this amendment, an entity would not be required to calculate the fair value of a reporting unit unless the entity determined, based on a qualitative assessment, that it was more likely than not that its fair value was less than its carrying amount. The first step ( Step 1 ) is used to identify potential impairment, and involves comparing each reporting segment s estimated fair value to its carrying amount, including goodwill. If the estimated fair value of a reporting segment exceeds its carrying amount, goodwill is considered not to be impaired. If the carrying amount exceeds the estimated fair value, there is an indication of potential impairment and the second step (Step 2 ) is performed to measure the amount.

Step 2 involves calculating an implied fair value of goodwill for each reporting segment for which impairment was indicated in Step 1. The implied fair value of goodwill is determined in a manner similar to the amount of goodwill calculated in a business combination, i.e., by measuring the excess of the estimated fair value of the reporting segment, as determined in Step 1, over the aggregate estimated fair values of the individual assets, liabilities, and identifiable intangibles, as if the reporting segment were being acquired in a business combination at the impairment test date. If the implied fair value of goodwill exceeds the carrying amount of goodwill assigned to the reporting segment, there is no impairment. If the carrying amount of goodwill assigned to a reporting segment exceeds the implied fair value of the goodwill, an impairment charge is recorded for the excess. An impairment loss cannot exceed the carrying amount of goodwill assigned to a reporting segment, and the loss establishes a new basis in the goodwill. Subsequent reversal of goodwill impairment losses is not permitted.

Quoted market prices in active markets are the best evidence of fair value and are used as the basis for measurement, when available. Other acceptable valuation methods include present-value measurements based on multiples of earnings or revenues, or similar performance measures. Differences in the identification of reporting units and in valuation techniques could result in materially different evaluations of impairment.

For the purpose of goodwill impairment testing, management has determined that the Company has two reporting segments: Banking Operations and Residential Mortgage Banking. All of our recorded goodwill has resulted from prior acquisitions and, accordingly, is attributed to Banking Operations. There is no goodwill associated with Residential Mortgage Banking, as this segment was acquired in our FDIC-assisted AmTrust acquisition, which resulted in a bargain purchase gain. In order to perform our annual goodwill impairment test, we determined the carrying value of the Banking Operations segment to be the carrying value of the Company and compared it to the fair value of the Banking Operations segment as the fair value of the Company.

We performed our annual goodwill impairment test as of December 31, 2011 and found no indication of goodwill impairment at that date.

## Income Taxes

In estimating income taxes, management assesses the relative merits and risks of the tax treatment of transactions, taking into account statutory, judicial, and regulatory guidance in the context of our tax position. In

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this process, management also relies on tax opinions, recent audits, and historical experience. Although we use the best available information to record income taxes, underlying estimates and assumptions can change over time as a result of unanticipated events or circumstances such as changes in tax laws and judicial guidance influencing our overall or transaction-specific tax position.

We recognize deferred tax assets and liabilities for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases, and the carryforward of certain tax attributes such as net operating losses. A valuation allowance is maintained for deferred tax assets that we estimate are more likely than not to be unrealizable, based on available evidence at the time the estimate is made. In assessing the need for a valuation allowance, we estimate future taxable income, considering the prudence and feasibility of tax planning strategies and the realizability of tax loss carryforwards. Valuation allowances related to deferred tax assets can be affected by changes to tax laws, statutory tax rates, and future taxable income levels. In the event we were to determine that we would not be able to realize all or a portion of our net deferred tax assets in the future, we would reduce such amounts through a charge to income tax expense in the period in which that determination was made. Conversely, if we were to determine that we would be able to realize our deferred tax assets in the future in excess of the net carrying amounts, we would decrease the recorded valuation allowance through a decrease in income tax expense in the period in which that determination was made. Subsequently recognized tax benefits associated with valuation allowances recorded in a business combination would be recorded as an adjustment to goodwill.

## Recent Events

## Dividend Payment

On July 24, 2012, the Board of Directors declared a quarterly cash dividend of $\$ 0.25$ per share, payable on August 17, 2012 to shareholders of record at the close of business on August 7, 2012.

## The Economic Environment

The national unemployment rate was $8.2 \%$ in June 2012, consistent with the rate at March 31, 2012 and an improvement from 9.2\% in June 2011. However, the direction of unemployment rates in the five states comprising our footprint reflected a mix of improvement and deterioration in the second quarter of this year.

For example, the unemployment rate in New York was $9.1 \%$ in June 2012, an increase from both $8.7 \%$ in March 2012 and $8.0 \%$ in June 2011. In New Jersey, Florida, and Arizona, the unemployment rates rose to $10.1 \%, 9.0 \%$, and $8.5 \%$, respectively in June 2012 from $9.3 \%, 8.6 \%$, and $8.4 \%$, respectively, in March, but were down from $9.7 \%, 11.1 \%$, and $9.9 \%$, respectively, in June of last year. In Ohio, the rate of unemployment showed steady improvement, declining to $7.4 \%$ in June 2012 from $7.8 \%$ and $9.2 \%$ respectively, in the earlier periods.

In New York City, where the vast majority of the properties securing our held-for-investment loans are located, the unemployment rate rose to $10.3 \%$ in June 2012 from $9.8 \%$ and $8.9 \%$, respectively, in March 2012 and June 2011. However, in Manhattan, where $41.3 \%$ of the properties securing our held-for-investment multi-family and commercial real estate loans are located, the office vacancy rate was $10.5 \%$ in both June 2012 and March 2012, an improvement from $10.8 \%$ in June of last year.

Through May 2012, home prices fell $0.7 \%$ nationally from the year-earlier level, and also declined in two of the primary markets we serve. Home prices fell $2.8 \%$ and $0.1 \%$, respectively, in greater New York and greater Cleveland, but rose $3.4 \%$ and $11.5 \%$, respectively, in greater Miami and greater Phoenix. From April to May, home prices rose $2.2 \%$ on a nationwide basis, and $1.4 \%, 2.4 \%, 1.4 \%$, and $2.7 \%$ in greater New York, greater Cleveland, greater Miami, and greater Phoenix, respectively.

## Executive Summary

Notwithstanding the historically low level of market interest rates and the continued flattening of the yield curve, we generated earnings of $\$ 131.2$ million in the current second quarter, reflecting a $\$ 13.0$ million, or $11.0 \%$, increase from the trailing-quarter level and an $\$ 11.8$ million, or $9.8 \%$, increase year-over-year. In addition, diluted earnings per share rose to $\$ 0.30$ in the current second quarter from $\$ 0.27$ in each of the prior periods.

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Among the factors contributing to the linked-quarter rise in our current second quarter earnings were:

A $\$ 23.2$ million increase in mortgage banking income to $\$ 58.3$ million from the level recorded in the trailing three-month period. The increase was primarily driven by a surge in refinancing activity and new home purchases which, in turn, triggered an increase in the production of one-to-four family loans for sale by our mortgage banking operation. The increase in mortgage banking income was also fueled by a rise in our gain-on-sale margins and an increase in income from servicing.

A linked-quarter increase in our net interest income and net interest margin, as borrowers took advantage of the low interest rate environment to refinance their multi-family and commercial real estate (CRE ) loans. The increase in refinancing activity triggered a surge in prepayment penalty income to $\$ 32.0$ million from $\$ 17.5$ million in the first quarter of this year. Prepayment penalty income contributed 36 basis points to our margin in the current second quarter, as compared to 20 basis points in the prior period.

Specifically, our net interest income rose $\$ 8.2$ million to $\$ 296.7$ million over the course of the quarter, and our margin rose six basis points to $3.30 \%$.

A $\$ 363.0$ million increase in interest-earning assets to $\$ 35.9$ billion, coupled with a four-basis point increase in the average yield to $5.07 \%$.

At $\$ 15.0$ million, our provision for losses on non-covered loans was consistent with the trailing-quarter provision.
The following factors tempered the linked-quarter growth of our second quarter 2012 earnings:

Reflecting deterioration in the credit quality of certain loan portfolios acquired in our FDIC-assisted transactions, we recorded an $\$ 18.4$ million provision for losses on covered loans in the second quarter of 2012. The impact of this provision was largely offset by FDIC indemnification income of $\$ 14.8$ million, included in non-interest income during the same three-month period.

A $\$ 5.3$ million increase in non-interest expense to $\$ 155.4$ million, primarily reflecting an increase in general and administrative ( G\&A ) expenses due to an increase in variable mortgage banking expenses and a rise in the costs of managing and disposing of other real estate owned ( OREO ).

A $\$ 7.8$ million increase in income tax expense to $\$ 74.8$ million, reflecting a $\$ 20.8$ million rise in pre-tax income to $\$ 206.0$ million, and a modest rise in the effective tax rate to $36.3 \%$.
The strength of our second quarter 2012 performance is further reflected in the following achievements:

A $\$ 449.2$ million increase in total assets to $\$ 43.5$ billion from the March 31st balance, including an $\$ 804.9$ million increase in cash to $\$ 3.2$ billion.

A $\$ 415.2$ million increase in the balance of multi-family loans held for investment, which was tempered by reductions in the balances of CRE; acquisition, development, and construction ( ADC ); and other loans.

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A strong level of loan production, with loans originated for investment totaling $\$ 2.0$ billion and loans originated for sale totaling $\$ 2.6$ billion.

An increase in total deposits to $\$ 25.0$ billion, reflecting our assumption of deposits of $\$ 2.2$ billion from Aurora Bank FSB ( Aurora Bank ) on June 28, 2012.

A $\$ 1.6$ billion reduction in the balance of wholesale borrowings to $\$ 12.2$ billion, representing $28.0 \%$ of total assets at the end of June.

Continued improvement in the quality of our assets, as:

- The balance of non-performing non-covered loans declined to $\$ 252.0$ million at the end of the quarter, reflecting a three-month reduction of $\$ 54.1$ million, or $17.7 \%$;

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- The balance of non-covered OREO declined $\$ 13.6$ million to $\$ 47.3$ million;
- The balance of non-performing non-covered assets thus declined to $\$ 299.3$ million at the end of the quarter, reflecting a three-month reduction of $\$ 67.7$ million, or $18.4 \%$;
- Net charge-offs represented $\$ 13.9$ million, or $0.05 \%$, of average loans, in the current second quarter, an improvement from $\$ 15.5$ million, representing $0.05 \%$ of average loans, in the trailing three-month period; and
- The balance of loans 30 to 89 days delinquent declined $\$ 22.3$ million, or $36.7 \%$, linked-quarter, to $\$ 38.6$ million at the end of June.

An improvement in the ratio of the allowance for losses on non-covered loans to non-performing non-covered loans, to $54.73 \%$ at the end of June from $44.68 \%$ at March 31st.

A $\$ 31.6$ million increase in stockholders equity to $\$ 5.6$ billion, equivalent to a $\$ 0.07$ increase in book value per share to $\$ 12.78$. In addition, our bank subsidiaries continued to exceed the requirements for classification as well capitalized institutions, with the Community Bank having leverage, Tier 1 risk-based, and total risk-based capital ratios of $8.53 \%, 12.82 \%$, and $13.54 \%$, respectively, and the Commercial Bank having leverage, Tier 1 risk-based, and total risk-based capital ratios of $13.30 \%, 16.77 \%$, and $17.43 \%$, respectively.

## SUMMARY OF FINANCIAL CONDITION AT JUNE 30, 2012

## Balance Sheet Summary

At June 30, 2012, we recorded total assets of $\$ 43.5$ billion, reflecting a $\$ 1.5$ billion increase from the balance at December 31, 2011. The increase was largely attributable to a $\$ 745.4$ million rise in total loans to $\$ 31.1$ billion, together with a $\$ 1.2$ billion rise in cash and cash equivalents to $\$ 3.2$ billion. At the end of June, securities totaled $\$ 4.3$ billion, down $\$ 275.4$ million from the balance at December 31 st.

Deposits totaled $\$ 25.0$ billion at the end of June, and were up $\$ 2.7$ billion from the December 31st balance, primarily reflecting the assumption of $\$ 2.2$ billion of deposits in the transaction with Aurora Bank on June 28, 2012. Certificates of deposit ( CDs ) accounted for the bulk of the increase, rising $\$ 2.5$ billion to $\$ 9.9$ billion, while core deposits (i.e., NOW and money market accounts, savings accounts, and non-interest-bearing deposits) rose $\$ 243.1$ million to $\$ 15.1$ billion. Borrowed funds totaled $\$ 12.6$ billion at the end of June and were down $\$ 1.4$ billion from the December 31st balance, primarily reflecting a $\$ 1.3$ billion reduction in the balance of wholesale borrowings to $\$ 12.2$ billion.

Stockholders equity rose $\$ 45.8$ million in the first six months of this year, to $\$ 5.6$ billion, representing $12.90 \%$ of total assets and a book value per share of $\$ 12.78$. Tangible stockholders equity rose $\$ 55.9$ million during this time, to $\$ 3.1$ billion, representing $7.64 \%$ of tangible assets and a tangible book value of $\$ 7.14$ per share. (Please see the discussion and reconciliations of stockholders equity and tangible stockholders equity, total assets and tangible assets, and the related measures that appear earlier in this report.)

## Loans

At June 30, 2012, loans represented $\$ 31.1$ billion, or $71.4 \%$, of total assets, reflecting a $\$ 745.4$ million increase from the balance at December 31, 2011. Covered loans represented $\$ 3.5$ billion, or $11.3 \%$, of the June 30th balance, and non-covered loans represented $\$ 27.6$ billion, or $88.7 \%$. Included in the latter amount were loans held for investment of $\$ 26.5$ billion and loans held for sale of $\$ 1.1$ billion.

## Covered Loans

Covered loans refers to the loans we acquired in our FDIC-assisted AmTrust and Desert Hills acquisitions, and are referred to as such because they are covered by loss sharing agreements with the FDIC. Primarily reflecting repayments, covered loans declined $\$ 236.9$ million from the balance at December 31, 2011 to $\$ 3.5$ billion at June 30, 2012.

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One-to-four family loans represented $\$ 3.2$ billion, or $90.2 \%$, of total covered loans at the end of the second quarter, with all other types of covered loans representing $\$ 346.3$ million, or $9.8 \%$, combined. Covered one-to-four

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family loans include both fixed and adjustable rate loans. Covered other loans consist of CRE loans; ADC loans; multi-family loans; commercial and industrial ( C\&I ) loans; home equity lines of credit ( HELOCs ); and consumer loans.

The AmTrust and Desert Hills loss sharing agreements each require the FDIC to reimburse us for $80 \%$ of losses up to a specified threshold, and for $95 \%$ of losses beyond that threshold with respect to covered loans and covered OREO.

In the three months ended June 30, 2012 and 2011, we recorded provisions for losses on covered loans of $\$ 18.4$ million and $\$ 8.7$ million, respectively. No comparable provisions were recorded in the first quarters of these years. In each case, the provisions were recorded due to credit quality deterioration in certain of the acquired loan portfolios, primarily the portfolios of one-to-four family loans and HELOCs.

The provisions for losses on covered loans recorded in the second quarters of 2012 and 2011 were largely offset by FDIC indemnification income of $\$ 14.8$ million and $\$ 7.6$ million, recorded in non-interest income in the respective periods.

## Geographical Analysis of the Covered Loan Portfolio

The following table presents a geographical analysis of our covered loan portfolio at June 30, 2012:

| (in thousands) |  |
| :--- | ---: |
| California | 622,172 |
| Florida | 602,010 |
| Arizona | 312,954 |
| Ohio | 224,736 |
| Massachusetts | 159,254 |
| Michigan | 157,853 |
| Illinois | 120,236 |
| New York | 110,000 |
| Nevada | 90,548 |
| Texas | 88,840 |
| Maryland | 83,476 |
| New Jersey | 78,926 |
| Washington | 76,279 |
| Colorado | 76,064 |
| All other states | 712,749 |
|  |  |
| Total covered loans | $\$ 3,516,097$ |

## Non-Covered Loans Held for Investment

At June 30, 2012, non-covered loans held for investment totaled $\$ 26.5$ billion, representing $85.2 \%$ of total loans, $60.9 \%$ of total assets, and a $\$ 956.4$ million, or $3.7 \%$, increase from the balance at December 31st. In addition to multi-family loans and CRE loans, the held-for-investment portfolio includes substantially smaller balances of ADC loans, one-to-four family loans, and other loans. C\&I loans comprise the bulk of our other loan portfolio. The vast majority of our non-covered loans held for investment consist of loans that we originated, with the remainder consisting of loans we acquired in our business combinations prior to 2009.

The year-over-year increase in held-for-investment loans was attributable to the continued decline in market interest rates, which triggered an increase in refinancing activity and property transactions, particularly in the markets for our multi-family and CRE loans.

Originations of held-for-investment loans totaled $\$ 4.1$ billion and $\$ 4.7$ billion, respectively, in the first six months of 2012 and 2011, including $\$ 2.0$ billion and $\$ 2.9$ billion of loans originated in the second quarters of the respective years.

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Multi-Family Loans

Multi-family loans are our principal asset, and non-luxury residential apartment buildings with below-market rents in New York City constitute our primary lending niche. Multi-family loan originations represented $\$ 2.3$ billion, or $57.3 \%$, of the loans we produced for investment in the current six-month period, including $\$ 1.3$ billion, or $65.9 \%$, of the loans we produced for investment in the second quarter of this year. In the six months ended June 30, 2011, multi-family loan originations represented $\$ 3.1$ billion, or $66.1 \%$, of the loans we produced for investment, including $\$ 2.0$ billion that were produced in the second quarter of last year.

At June 30, 2012, multi-family loans represented $\$ 18.2$ billion, or $68.7 \%$, of total non-covered loans held for investment, reflecting a six-month increase of $\$ 750.4$ million. The average multi-family loan had a principal balance of $\$ 4.1$ million at the end of the second quarter, as compared to $\$ 4.0$ million at year-end. The growth in the portfolio was driven by the surge in refinancing activity as market interest rates declined to historical lows.

The vast majority of our multi-family loans are made to long-term owners of buildings with apartments that are subject to rent regulation, and therefore feature below-market rents. Our borrowers typically use the funds we provide to make improvements to certain apartments, as a result of which they are able to increase the rents their tenants pay. In doing so, the borrower creates more cash flows to borrow against in future years. We also make loans to building owners seeking to expand their real estate holdings with the purchase of additional properties.

In addition to underwriting multi-family loans on the basis of the buildings income and condition, we consider the borrowers credit history, profitability, and building management expertise. Borrowers are required to present evidence of their ability to repay the loan from the buildings current rent rolls, their financial statements, and related documents.

Our multi-family loans typically feature a term of ten years, with a fixed rate of interest for the first five years of the loan, and an alternative rate of interest in years six through ten. The rate charged in the first five years is generally based on intermediate-term interest rates, plus a spread. During years six through ten, the loan resets to an annually adjustable rate that is tied to the prime rate of interest, as reported in The New York Times, plus a spread. Alternatively, the borrower may opt for a fixed rate that is tied to the five-year fixed advance rate of the Federal Home Loan Bank ( FHLB ) of New York (the FHLB-NY ), plus a spread. The fixed-rate option also requires the payment of an amount equal to one percentage point of the then-outstanding loan balance. In either case, the minimum rate at repricing is equivalent to the rate in the initial five-year term.

As the rent roll increases, the typical property owner seeks to refinance the mortgage, and generally does so before the loan reprices in year six. Notably, the expected weighted average life of the multi-family loan portfolio was 2.9 years at June 30, 2012, as compared to 3.3 years at December 31, 2011.

Multi-family loans that refinance within the first five years are typically subject to an established prepayment penalty schedule. Depending on the remaining term of the loan at the time of prepayment, the penalties normally range from five percentage points to one percentage point of the then-current loan balance. If a loan extends past the fifth year and the borrower selects the fixed rate option, the prepayment penalties typically reset to a range of five points to one point over years six through ten.

Prepayment penalties are recorded as interest income and are therefore reflected in the average yields on our loans and assets, our interest rate spread and net interest margin, and the level of net interest income we record. No assumptions are involved in the recognition of prepayment penalty income, as such income is only recorded when cash is received.

Our success as a multi-family lender partly reflects the solid relationships we have developed with the market $s$ leading mortgage brokers, who are familiar with our lending practices, our underwriting standards, and our long-standing practice of basing our loans on the cash flows produced by the properties. Because the multi-family market is largely broker-driven, the process of producing such loans is expedited, with loans generally taking four to six weeks to process, and the related expenses being substantially reduced.

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At June 30, 2012, the vast majority of our multi-family loans were secured by rental apartment buildings. In addition, $80.7 \%$ of our multi-family loans were secured by buildings in New York City, with Manhattan accounting for the largest share. Of the loans secured by buildings outside New York City, the State of New York was home to $5.0 \%$, with New Jersey and Pennsylvania accounting for $7.5 \%$ and $3.1 \%$, respectively. The remaining 3.7\% of multi-family loans were secured by buildings outside these markets.

Our emphasis on multi-family loans is driven by several factors, including their structure, which reduces our exposure to interest rate volatility to some degree. Another factor driving our focus on multi-family lending has been the comparative quality of the loans we produce. Reflecting the nature of the buildings securing our loans, our underwriting standards, and the generally conservative loan-to-value ( LTV ) ratios our multi-family loans feature at origination, a relatively small percentage of the multi-family loans that have transitioned to non-performing status have actually resulted in losses during the most recent downturn in the credit cycle, as well as historically.

We primarily underwrite our multi-family loans based on the current cash flows produced by the collateral property, with a reliance on the income approach to appraising the properties, rather than the sales approach. The sales approach is subject to fluctuations in the real estate market, as well as general economic conditions, and is therefore likely to be more risky in the event of a downward credit cycle turn. We also consider a variety of other factors, including the physical condition of the underlying property; the net operating income of the mortgaged premises prior to debt service and depreciation; the debt service coverage ratio, which is the ratio of the property s net operating income to its debt service; and the ratio of the loan amount to the appraised value of the property. The multi-family loans we are originating today generally represent no more than $75 \%$ of the lower of the appraised value or the sales price of the underlying property, and typically feature an amortization period of up to 30 years. In addition to requiring a minimum debt service coverage ratio of $120 \%$ on multi-family buildings, we obtain a security interest in the personal property located on the premises, and an assignment of rents and leases.

Accordingly, while our multi-family lending niche has not been immune to downturns in the credit cycle, we continue to believe that the multi-family loans we produce involve less credit risk than certain other types of loans. In general, buildings that are subject to rent regulation have tended to be stable, with occupancy levels remaining more or less constant over time. Because the rents are typically below market and the buildings securing our loans are generally maintained in good condition, we believe that they are reasonably likely to retain their tenants in adverse economic times. In addition, we underwrite our multi-family loans on the basis of the current cash flows generated by the underlying properties, and exclude any partial property tax exemptions and abatement benefits the property owners receive.

## Commercial Real Estate Loans

CRE loans represented $\$ 7.2$ billion, or $27.0 \%$, of held-for-investment loans at the close of the second quarter, reflecting a linked-quarter decrease of $\$ 419.5$ million and a $\$ 302.5$ million increase from the balance at December 31st. The average CRE loan had a principal balance of $\$ 4.3$ million at June 30, 2012.

Originations of CRE loans totaled $\$ 528.4$ million in the current second quarter, reflecting a linked-quarter reduction of $\$ 387.9$ million and a more modest year-over-year decrease of $\$ 90.7$ million. For the six months ended June 30, 2012, originations of CRE loans totaled $\$ 1.4$ billion, up $\$ 311.9$ million from the volume originated in the first six months of last year. The linked-quarter decline in the June 30th CRE loan balance reflects certain loans that were originated during the first quarter, portions of which were subsequently participated out to other banks.

The CRE loans we produce are secured by income-producing properties such as office buildings, retail centers, mixed-use buildings, and multi-tenanted light industrial properties. At June 30, 2012, $73.8 \%$ of our CRE loans were secured by properties in New York City, primarily in Manhattan, while properties on Long Island and in New Jersey accounted for $11.8 \%$ and $7.0 \%$, respectively.

The pricing of our CRE loans is similar to the pricing of our multi-family credits, i.e., with a fixed rate of interest for the first five years of the loan that is generally based on intermediate-term interest rates, plus a spread. During years six through ten, the loan resets to an annually adjustable rate that is tied to the prime rate of interest, as reported in The New York Times, plus a spread. Alternately, the borrower may opt for a fixed rate that is tied to the five-year fixed advance rate of the FHLB-NY plus a spread. The fixed-rate option also requires the payment of an amount equal to one percentage point of the then-outstanding loan balance. In either case, the minimum rate at repricing is equivalent to the rate in the initial five-year term.

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Prepayment penalties also apply, with five percentage points of the then-current balance generally being charged on loans that refinance in the first year, scaling down to one percentage point of the then-current balance on loans that refinance in year five. Our CRE loans tend to refinance within three to four years of origination. At June 30, 2012, the expected weighted average life of the CRE loan portfolio was 3.4 years, consistent with the expected weighted average life at December 31, 2011. If a loan remains outstanding in the sixth year, and the borrower selects the fixed-rate option, a schedule of prepayment penalties ranging from five points to one point begins again in year six.

The repayment of loans secured by commercial real estate is often dependent on the successful operation and management of the underlying properties. To minimize our credit risk, we originate CRE loans in adherence with conservative underwriting standards, and require that such loans qualify on the basis of the property s current income stream and debt service coverage ratio. The approval of a loan also depends on the borrower s credit history, profitability, and expertise in property management, and typically requires a minimum debt service coverage ratio of $130 \%$ and an LTV ratio no higher than $65 \%$. In addition, the origination of CRE loans typically requires a security interest in the furniture, fixtures, equipment, and other personal property of the borrower and/or an assignment of the rents and/or leases.

## Acquisition, Development, and Construction Loans

To reduce our exposure to credit risk in a declining real estate market, we have limited our production of ADC loans to loans that have limited market risk and low LTV ratios, and are made to reputable borrowers who have significant collateral. As a result, ADC loans represented $\$ 48.1$ million, or $1.2 \%$, of the loans we produced for investment in the current six-month period, including $\$ 11.6$ million, or $0.6 \%$, of the loans produced in the second quarter of this year. In addition, the portfolio of ADC loans represented $\$ 390.6$ million, or $1.5 \%$, of total loans held for investment at June 30, 2012.

At June 30, 2012, $52.9 \%$ of the loans in our ADC portfolio were for land acquisition and development; the remaining $47.1 \%$ consisted of loans that were provided for the construction of owner-occupied homes and commercial properties. Such loans are typically originated for terms of 18 to 24 months, and feature a floating rate of interest tied to prime, with a floor. They also generate origination fees that are recorded as interest income and amortized over the lives of the loans.

At the end of June, $72.7 \%$ of the loans in the ADC portfolio were for properties in New York City, with Manhattan accounting for more than half of New York City s share. Long Island accounted for $14.7 \%$ of our ADC loans, with New Jersey accounting for $9.2 \%$. Reflecting the limited extent to which ADC loans have been originated beyond our immediate market, $3.3 \%$ of our ADC loans are secured by properties beyond New Jersey and New York.

Because ADC loans are generally considered to have a higher degree of credit risk, especially during a downturn in the credit cycle, borrowers are required to provide a personal guarantee of repayment and completion. In the six months ended June 30, 2012, we recovered losses against personal guarantees of $\$ 2.0$ million, including $\$ 820,000$ in the second quarter of the year. In the first six months of 2011, we recovered $\$ 36,000$ from personal guarantees. The risk of loss on an ADC loan is largely dependent upon the accuracy of the initial appraisal of the property s value upon completion of construction; the estimated cost of construction, including interest; and the estimated time to complete and/or sell or lease such property. If the appraised value proves to be inaccurate, the cost of completion is greater than expected, or the length of time to complete and/or sell or lease the collateral property is greater than anticipated, the property could have a value upon completion that is insufficient to assure full repayment of the loan. At June 30, 2012, 6.4\% of the loans in our ADC loan portfolio were non-performing, as compared to $6.7 \%$ at December 31, 2011.

When applicable, as a condition to closing an ADC loan, it is our practice to require that residential properties be pre-sold or that borrowers secure permanent financing commitments from a recognized lender for an amount equal to, or greater than, the amount of our loan. In some cases, we ourselves may provide permanent financing. We typically require pre-leasing for ADC loans on commercial properties.

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One-to-Four Family Loans

The majority of the one-to-four family loans in our portfolio of loans held for investment are loans that were acquired in our business combinations prior to 2009. Reflecting repayments and our general practice of originating one-to-four family loans for sale, the balance of one-to-four family loans held for investment declined $\$ 7.2$ million from the year-end balance, to $\$ 120.2$ million, representing less than one-half of $1 \%$ of our total held-for-investment loan portfolio at June 30, 2012.

To meet the needs of our customers, we originate agency-conforming one-to-four family loans through our mortgage banking operation, and aggregate those loans with others produced by our mortgage banking clients throughout the United States. These loans are generally sold, servicing retained, to government-sponsored enterprises (GSEs ). (For more detailed information about our production of one-to-four family loans for sale, please see Non-Covered Loans Held for Sale later in this section.)

## Other Loans

Other loans represented $\$ 635.6$ million, or $2.4 \%$, of total held-for-investment loans, at the end of the second quarter, reflecting a $\$ 34.3$ million reduction from the balance at December 31st. C\&I loans represented $\$ 580.0$ million, or $91.2 \%$, of the June 30th balance, and were down $\$ 20.0$ million from the year-end amount. Of the $\$ 241.8$ million of other loans originated for investment during the current six-month period, C\&I loans represented $\$ 239.9$ million, or $99.2 \%$. Included in the latter amount were second quarter $C \& I$ loan originations of $\$ 113.7$ million, representing $99.2 \%$ of other loans produced in the second quarter of this year.

The vast majority of our C\&I loans are made to small and mid-size businesses in New York City and on Long Island, and are tailored to meet the specific needs of our borrowers. The loans we produce include term loans, demand loans, revolving lines of credit, letters of credit, and, to a lesser extent, loans that are partly guaranteed by the Small Business Administration. A broad range of C\&I loans, both collateralized and unsecured, are made available to businesses for working capital (including inventory and accounts receivable), business expansion, the purchase of machinery and equipment, and other general corporate needs. In determining the term and structure of a C\&I loan, several factors are considered, including its purpose, the collateral, and the anticipated sources of repayment. C\&I loans are typically secured by business assets and personal guarantees of the borrower, and include financial covenants to monitor the borrower s financial stability.

The interest rates on C\&I loans can be fixed or floating, with floating rate loans being tied to prime or some other market index, plus an applicable spread. Our floating rate loans may or may not feature a floor rate of interest. The decision to require a floor on C\&I loans depends on the level of competition we face for such loans from other institutions, the direction of market interest rates, and the profitability of our relationship with the borrower.

A benefit of C\&I lending is the opportunity to establish full-scale banking relationships with our C\&I customers. As a result, many of our borrowers provide us with deposits, and many take advantage of our fee-based cash management, investment, and trade finance services.

The remainder of the portfolio of other loans consists primarily of home equity loans and lines of credit, as well as a variety of consumer loans, most of which were originated by our pre-2009 merger partners prior to their joining the Company. We currently do not offer home equity loans or lines of credit.

## Lending Authority

The loans we originate for investment are subject to federal and state laws and regulations, and are underwritten in accordance with loan underwriting policies and procedures approved by the Mortgage Committee, the Credit Committee, and the respective Boards of Directors.

We also place a limit on the amount of loans that may be made to one borrower. At June 30, 2012, the largest concentration of loans to one borrower consisted of a $\$ 528.4$ million multi-family loan provided by the Community Bank to Riverbay Corporation Co-op City, a residential community with 15,372 units in the Bronx, New York, which was created under New York State s Mitchell-Lama Housing Program in the late 1960s to provide affordable housing for middle-income residents of the State. The loan was originally made on September 30, 2004 and, as of June 30, 2012, has been current since origination. The interest rate on the loan was $5.75 \%$ at the latter date.

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## Geographical Analysis of the Portfolio of Non-Covered Loans Held for Investment ${ }^{(1)}$

The following table presents a geographical analysis of the multi-family, CRE, and ADC loans in our held-for-investment portfolio at June 30, 2012:
$\left.\begin{array}{lcccccc} & \text { Multi-Family Loans } \\ \text { Percent }\end{array} \quad \begin{array}{c}\text { At June 30, 2012 } \\ \text { Commercial Real Estate } \\ \text { Loans }\end{array} \quad \begin{array}{c}\text { Acquisition, Development, } \\ \text { and Construction Loans } \\ \text { Percent }\end{array}\right\}$
(1) The vast majority of other loans held for investment are secured by properties and/or businesses in the Metro New York region. Non-Covered Loans Held for Sale

Since 2010, we have been actively engaged in the origination of one-to-four family loans for sale, primarily to government-sponsored enterprises ( GSEs ). Our mortgage banking operation serves approximately 900 clients community banks, credit unions, mortgage companies, and mortgage brokers who utilize our proprietary web-accessible mortgage banking platform to originate full-documentation, prime credit one-to-four family loans in all 50 states. To a much lesser extent, we utilize our mortgage banking platform to originate jumbo loans under contract for sale to other financial institutions, a practice we initiated in the first quarter of 2011.

In the second quarter of 2012, originations of one-to-four family loans held for sale totaled $\$ 2.6$ billion, reflecting a linked-quarter increase of $\$ 180.2$ million and a $\$ 1.5$ billion increase year-over-year. For the six months ended June 30, 2012 and 2011, originations of one-to-four family loans held for sale totaled $\$ 5.0$ billion and $\$ 2.6$ billion, respectively.

The increase in production in the current three- and six-month periods was attributable to the historically low level of residential mortgage interest rates, which continued to trigger a strong volume of refinancing activity and new home purchases. While the balance of loans held for sale totaled $\$ 1.1$ billion at June 30, 2012, the average balance of such loans was $\$ 859.7$ million in the current second quarter, comparable to the average balance in the trailing quarter and $\$ 471.4$ million higher than the average balance in the second quarter of last year.

To mitigate the risks inherent in originating and reselling residential mortgage loans, we utilize processes, proprietary technologies, and third-party software application tools that seek to ensure that the loans meet investors program eligibility, underwriting, and collateral requirements. In addition, compliance verification and fraud detection tools are utilized throughout the processing, underwriting, and loan closing stages to assist in the determination that the loans we originate and acquire are in compliance with applicable local, state, and federal laws and regulations. Controlling, auditing, and validating the data upon which the credit decision is made (and the loan documents created) substantially mitigates the risk of our originating or acquiring a loan that subsequently is deemed to be in breach of loan sale representations and

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warranties made by us to loan investors.

We require the use of our proprietary processes, origination systems, and technologies for all loans we close. Collectively, these tools and processes are known internally as our proprietary Gemstone system. By mandating usage of Gemstone for all table-funded loan originations, we are able to tightly control key risk aspects across the spectrum of loan origination activities. Our clients access Gemstone via secure Internet protocols, and initiate the

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process by submitting required loan application data and other required income, asset, debt, and credit documents to us electronically. Key data is then verified by a combination of trusted third-party validations and internal reviews conducted by our loan underwriters and quality control specialists. Once key data is independently verified, it is locked down within the Gemstone system to further ensure the integrity of the transaction.

In addition, all trusted source third-party vendors are directly connected to the Gemstone system via secure electronic data interfaces. Within the Gemstone system, these trusted sources provide key risk and control services throughout the origination process, including ordering and receipt of credit report information, independent collateral appraisals, and private mortgage insurance, automated underwriting and program eligibility determinations, flood insurance determination, fraud detection, local/state/federal regulatory compliance, predatory or high cost loan reviews, and legal document preparation services. Our employees augment the automated system controls by performing audits during the process, which include the final underwriting of the loan file (the credit decision), and various other pre-funding and post-funding quality control reviews.

The agency-conforming one-to-four family loans we originate for sale to GSEs require that we make certain representations and warranties with regard to underwriting, documentation, and legal/regulatory compliance, and we may be required to repurchase a loan or loans from the GSEs if it is found that a breach of the representations and warranties has occurred. In such case, we would be exposed to any subsequent credit loss on the mortgage loans that might or might not be realized in the future.

As governed by our agreements with the GSEs, the representations and warranties we make relate to several factors, including, but not limited to, the ownership of the loan; the validity of the lien securing the loan; the absence of delinquent taxes or liens against the property securing the loan as of its closing date; the process used to select the loan for inclusion in a transaction; and the loan s compliance with any applicable criteria, including underwriting standards, loan program guidelines, and compliance with applicable federal, state, and local laws.

We record a liability for estimated losses relating to these representations and warranties, which is included in other liabilities in the accompanying Consolidated Statements of Condition. The related expense is recorded in mortgage banking income in the accompanying Consolidated Statements of Income and Comprehensive Income. At June 30, 2012 and December 31, 2011, the respective liabilities for estimated possible future losses relating to these representations and warranties were $\$ 6.8$ million and $\$ 5.3$ million. The methodology used to estimate the liability for representations and warranties is a function of the representations and warranties given, and considers a variety of factors, including, but not limited to, actual default experience; estimated future defaults; historical loan repurchase rates and the frequency and potential severity of defaults; probability that a repurchase request will be received; and the probability that a loan will be required to be repurchased.

The following table sets forth the activity in our representation and warranty reserve during the periods indicated:

## Representation and Warranty Reserve

|  | Three Months Ended |  | Six Months Ended |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| June 30, | June 30, |  |  |  |

Because the level of mortgage loan repurchase losses is dependent on economic factors, investor demand strategies, and other external conditions that may change over the lives of the underlying loans, the level of the liability for mortgage loan repurchase losses is difficult to estimate and requires considerable management judgment. However, we believe the amount and range of reasonably possible losses in excess of our reserve is not material to our operations or to our financial condition or results of operations.

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The following table sets forth our GSE repurchase requests during the periods indicated:

## Repurchase Request Activity

| (dollars in thousands) | For the Three Months Ended June 30, 20122011 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Number of Loans | Amount ${ }^{(1)}$ | Number of Loans | Amount ${ }^{(1)}$ |
| Balance, beginning of period | 10 | \$ 2,257 | 6 | \$ 1,402 |
| New repurchase requests ${ }^{(2)}$ | 22 | 5,026 | 10 | 2,172 |
| Successful rebuttal/rescission | (21) | $(4,913)$ | (7) | $(1,644)$ |
| Indemnifications ${ }^{(3)}$ | -- | -- | (1) | (298) |
| Loan repurchases | -- | -- | -- | -- |
| Balance, end of period ${ }^{(4)}$ | 11 | \$ 2,370 | 8 | \$ 1,632 |


| (dollars in thousands) | For the Six Months Ended June 30, 2012$2011$ |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Number of Loans | Amount ${ }^{(1)}$ | Number of Loans | Amount ${ }^{(1)}$ |
| Balance, beginning of period | 8 | \$ 1,583 | 1 | \$ 155 |
| New repurchase requests ${ }^{(2)}$ | 51 | 11,746 | 18 | 3,966 |
| Successful rebuttal/rescission | (44) | $(10,196)$ | (10) | $(2,191)$ |
| Indemnifications ${ }^{(3)}$ | (3) | (585) | (1) | (298) |
| Loan repurchases | (1) | (178) | -- | -- |
| Balance, end of period ${ }^{(4)}$ | 11 | \$ 2,370 | 8 | \$ 1,632 |

(1) Represents the loan balance as of the repurchase request date.
(2) All requests are from GSEs and relate to one-to-four family loans originated for sale.
(3) The Company protects a GSE against future losses under an indemnification agreement.
(4) Of the eleven period-end requests as of June 30, 2012, ten were from Fannie Mae and one was from Freddie Mac. Fannie Mae allows 90 days to respond, whereas Freddie Mac allows 30 days. Failure to respond to a request in a timely manner could result in the Company having an obligation to repurchase the loan.
The following table sets forth the activity with regard to GSE loans indemnified for possible losses in the event of default, and loans purchased by the Community Bank in the three and six months ended June 30, 2012:

## Indemnified and Repurchased Loan Activity

| (dollars in thousands) | For the Three Months Ended June 30, 2012 |  | For the <br> Six Months Ended June 30, 2012 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Number of Loans | Amount | Number of Loans | Amount |
| Balance, beginning of period | 9 | \$ 1,831 | 5 | \$ 1,084 |
| Indemnifications | -- | -- | 3 | 585 |
| Repurchases | -- | -- | 1 | 178 |

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| Principal payments | -- | $(147)$ | -- | (163) |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Balance, end of period ${ }^{(1)}$ | 9 | $\$ 1,684$ | 9 | $\$ 1,684$ |

(1) Of the nine indemnified and repurchased loans, eight were performing at June 30, 2012.

## Outstanding Loan Commitments

At June 30, 2012, we had outstanding loan commitments of $\$ 3.3$ billion, reflecting a $\$ 576.2$ million increase from the level at December 31, 2011. Included in the June 30th amount were commitments to originate loans for investment of $\$ 1.5$ billion and commitments to originate loans for sale of $\$ 1.8$ billion, as compared to $\$ 1.6$ billion and $\$ 1.1$ billion, respectively, at December 31st. Multi-family and CRE loans represented $\$ 1.0$ billion of held-for-investment loan commitments at the end of the second quarter, while ADC loans and other loans represented $\$ 66.1$ million and $\$ 421.0$ million, respectively.

In addition to loan commitments, we had commitments to issue financial stand-by, performance, and commercial letters of credit totaling \$181.8 million at June 30, 2012, as compared to $\$ 172.9$ million at December 31st.

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Financial stand-by letters of credit primarily are issued for the benefit of other financial institutions or municipalities on behalf of certain of our current borrowers, and obligate us to guarantee payment of a specified financial obligation.

Performance letters of credit are primarily issued for the benefit of local municipalities on behalf of certain of our borrowers. These borrowers are mainly developers of residential subdivisions with whom we currently have a lending relationship. Performance letters of credit obligate us to make payments in the event that a specified third party fails to perform under non-financial contractual obligations.

Commercial letters of credit act as a means of ensuring payment to a seller upon shipment of goods to a buyer. Although commercial letters of credit are used to effect payment for domestic transactions, the majority are used to settle payments in international trade. Typically, such letters of credit require the presentation of documents that describe the commercial transaction, and provide evidence of shipment and the transfer of title.

The fees we collect in connection with the issuance of letters of credit are included in fee income in the Consolidated Statements of Income and Comprehensive Income.

## Asset Ouality

## Non-Covered Loans Held for Investment and Non-Covered Other Real Estate Owned

The Company s asset quality reflected continued improvement at the end of the second quarter, as non-performing non-covered loans totaled $\$ 252.0$ million, a $\$ 73.8$ million, or $22.7 \%$, reduction from the balance at December 31, 2011. Non-performing non-covered loans thus represented $0.95 \%$ of total non-covered loans at the end of the second quarter, an improvement from $1.28 \%$ at December 31st.

Non-performing multi-family and CRE loans accounted for the bulk of these improvements, having declined $\$ 48.4$ million and $\$ 13.1$ million, respectively, from the balances at December 31st. The improvement in non-performing non-covered loans also extended to the other three loan categories, with non-performing ADC loans falling $\$ 4.9$ million to $\$ 25.0$ million; non-performing one-to-four family loans falling $\$ 2.9$ million to $\$ 9.0$ million; and non-performing other loans falling $\$ 4.5$ million to $\$ 6.4$ million in the first six months of 2012.

Non-accrual mortgage loans thus accounted for $\$ 245.6$ million of non-performing non-covered loans at the end of the second quarter, reflecting a six-month improvement of $\$ 69.3$ million.

A loan generally is classified as a non-accrual loan when it is over 90 days past due. When a loan is placed on non-accrual status, we cease the accrual of interest owed, and previously accrued interest is reversed and charged against interest income. A loan is generally returned to accrual status when the loan is less than 90 days past due and we have reasonable assurance that the loan will be fully collectible.

At June 30, 2012 and December 31, 2011, all of our non-performing loans were classified as non-accrual loans.

The following table sets forth the changes in non-performing loans for the six months ended June 30, 2012:

| (in thousands) |  |
| :--- | ---: |
| Balance at December 31, 2011 | 425,815 |
| $\quad$ New non-accrual in the period | $(10,813$ |
| Charge-offs | $(15,046)$ |
| Transferred to other real estate owned | $(68,638)$ |
| Loan payoffs, including dispositions and | $(21,104)$ |
| principal amortization |  |
| Restored to performing status | $\$ 252,006$ |
|  |  |

We monitor non-accrual loans both within and beyond our primary lending area in the same manner. Monitoring loans generally involves inspecting and re-appraising the collateral properties; holding discussions with the principals and managing agents of the borrowing entities and/or retained legal counsel, as applicable; requesting financial, operating, and rent roll information; confirming that hazard insurance is in

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place or force-placing such insurance; monitoring tax payment status and advancing funds as needed; and appointing a receiver, whenever possible, to collect rents, manage the operations, provide information, and maintain the collateral properties.

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It is our policy to order updated appraisals for all non-performing loans, irrespective of loan type, that are collateralized by multi-family buildings, CRE properties, or land, in the event that such a loan is more than 90 days past due, and if the most recent appraisal on file for the property is more than one year old. Appraisals are ordered annually until such time as the loan becomes performing and is returned to accrual status. It is not our policy to obtain updated appraisals for performing loans. However, appraisals may be ordered for performing loans when a borrower requests an increase in the loan amount, or when a borrower requests an extension of a maturing loan.

Non-performing loans are reviewed regularly by management and reported on a monthly basis to the Mortgage Committee, the Credit Committee, and the Boards of Directors of the Banks. In accordance with our charge-off policy, non-performing loans are written down to their current appraised values, less certain transaction costs. Workout specialists from our Loan Recovery Unit actively pursue borrowers who are delinquent in repaying their loans in an effort to collect payment. In addition, outside counsel with experience in foreclosure proceedings are retained to institute such action with regard to such borrowers.

Properties that are acquired through foreclosure are classified as OREO, and are recorded at the lower of the unpaid principal balance or fair value at the date of acquisition, less the estimated cost of selling the property. It is our policy to require an appraisal and environmental assessment of properties classified as OREO before foreclosure, and to re-appraise the properties on an as-needed basis until they are sold. We dispose of such properties as quickly and prudently as possible, given current market conditions and the property s condition.

Primarily reflecting the sale of OREO properties, non-covered OREO totaled $\$ 47.3$ million at June 30, 2012, a $\$ 37.3$ million, or $44.1 \%$, reduction from the balance at December 31, 2011. Reflecting the improvements in non-performing non-covered loans and OREO, non-performing non-covered assets totaled $\$ 299.3$ million at the close of the second quarter, representing a $\$ 111.1$ million, or $27.1 \%$, reduction from the December 31st amount. At the end of June, non-performing non-covered assets represented $0.75 \%$ of total non-covered assets, an improvement from $1.07 \%$ at year-end.

The improvement in asset quality was further reflected in the June 30, 2012 balance of loans 30 to 89 days past due. At the end of June, loans 30 to 89 days past due totaled $\$ 38.6$ million, representing a $\$ 73.1$ million, or $65.5 \%$, reduction from the balance at December 31st. Reflecting the improvements in non-performing loans and loans 30 to 89 days past due, total delinquencies amounted to $\$ 337.9$ million at the close of the second quarter, representing a six-month reduction of $\$ 184.2$ million, or $35.3 \%$.

The reduction in loans 30 to 89 days past due primarily stemmed from a $\$ 47.5$ million decline in CRE loans 30 to 89 days past due, to $\$ 6.3$ million, and a $\$ 19.1$ million decline in multi-family loans 30 to 89 days past due to $\$ 27.6$ million. The reduction in loans 30 to 89 days past due reflects two factors: the migration of certain loans to non-accrual status and the return to performing status of certain loans.

To mitigate the potential for credit losses, we underwrite our loans in accordance with credit standards that we consider prudent. In the case of multi-family and CRE loans, we look first at the consistency of the cash flows being generated by the property to determine its economic value, and then at the market value of the property that collateralizes the loan. The amount of the loan is then based on the lower of the two values, with the economic value more typically used.

The condition of the collateral property is another critical factor. Multi-family buildings and CRE properties are inspected from rooftop to basement as a prerequisite to approval by management and the Mortgage or Credit Committee, as applicable. A member of the Mortgage or Credit Committee participates in inspections on multi-family loans to be originated in excess of $\$ 4.0$ million. Similarly, a member of the Mortgage or Credit Committee participates in inspections on CRE loans to be originated in excess of $\$ 2.5$ million. Furthermore, independent appraisers, whose appraisals are carefully reviewed by our experienced in-house appraisal officers, perform appraisals on collateral properties.

In addition, we work with a select group of mortgage brokers who are familiar with our credit standards and whose track record with our lending officers is typically greater than ten years. Furthermore, in New York City,

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where the majority of the buildings securing our multi-family loans are located, the rents that tenants may be charged on certain apartments are typically restricted under certain rent-control or rent-stabilization laws. As a result, the rents that tenants pay for such apartments are generally lower than current market rents. Buildings with a preponderance of such rent-regulated apartments are less likely to experience vacancies in times of economic adversity.

To further manage our credit risk, our lending policies limit the amount of credit granted to any one borrower, and typically require a minimum debt service coverage ratio of $120 \%$ for multi-family loans and $130 \%$ for CRE loans. We typically will lend up to $75 \%$ of the appraised value on multi-family buildings and up to $65 \%$ on commercial properties.

The repayment of loans secured by commercial real estate is often dependent on the successful operation and management of the underlying properties. To minimize our credit risk, we originate CRE loans in adherence with conservative underwriting standards, and require that such loans qualify on the basis of the property s current income stream and debt service coverage ratio. The approval of a loan also depends on the borrower s credit history, profitability, and expertise in property management.

Although the reasons for a loan to default will vary from credit to credit, our multi-family and CRE loans, in particular, typically have not resulted in significant losses. Such loans are generally originated at conservative LTV ratios, as previously stated. Furthermore, in the case of multi-family loans, the cash flows generated by the properties generally have significant value.

The Boards of Directors also take part in the ADC lending process, with all ADC loans requiring the approval of the Mortgage or Credit Committee, as applicable. In addition, a member of the pertinent committee participates in inspections when the loan amount exceeds $\$ 2.5$ million. ADC loans primarily have been made to well-established builders who have borrowed from us in the past. We typically lend up to $75 \%$ of the estimated as-completed market value of multi-family and residential tract projects; however, in the case of home construction loans to individuals, the limit is $80 \%$. With respect to commercial construction loans, which are not our primary focus, we typically lend up to $65 \%$ of the estimated as-completed market value of the property. Credit risk is also managed through the loan disbursement process. Loan proceeds are disbursed periodically in increments as construction progresses, and as warranted by inspection reports provided to us by our own lending officers and/or consulting engineers.

Our loan portfolio has been structured to manage our exposure to both credit and interest rate risk. The vast majority of the loans in our portfolio are intermediate-term credits, with multi-family and CRE loans typically repaying or refinancing within three to four years of origination, and the duration of ADC loans ranging up to 36 months, with 18 to 24 months more the norm. Furthermore, our multi-family loans are largely secured by buildings with rent-regulated apartments that tend to maintain a high level of occupancy, regardless of economic conditions in our marketplace.

C\&I loans are typically underwritten on the basis of the cash flows produced by the borrower s business, and are generally collateralized by various business assets, including, but not limited to, inventory, equipment, and accounts receivable. As a result, the capacity of the borrower to repay is substantially dependent on the degree to which the business is successful. Furthermore, the collateral underlying the loan may depreciate over time, may not be conducive to appraisal, and may fluctuate in value, based upon the operating results of the business. Accordingly, personal guarantees are also a normal requirement for C\&I loans.

The procedures we follow with respect to delinquent loans are generally consistent across all categories, with late charges assessed, and notices mailed to the borrower, at specified dates. We attempt to reach the borrower by telephone to ascertain the reasons for delinquency and the prospects for repayment. When contact is made with a borrower at any time prior to foreclosure or recovery against collateral property, we attempt to obtain full payment, and will consider a repayment schedule to avoid taking such action. Delinquencies are addressed by our Loan Recovery Unit and every effort is made to collect, rather than initiate foreclosure proceedings.

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Fair values for all multi-family buildings, CRE properties, and land are determined based on the appraised value. If an appraisal is more than one year old and the loan is classified as either non-performing or as an accruing troubled debt restructuring ( TDR ), then an updated appraisal is required to determine fair value. Estimated disposition costs are deducted from the fair value of the property to determine estimated net realizable value. In the instance of an outdated appraisal on an impaired loan, we adjust the original appraisal by using a third-party index value to determine the extent of impairment until an updated appraisal is received.

While we strive to originate loans that will perform in accordance with their original terms, the severity of the credit cycle that began in 2008 resulted in a greater number of loans transitioning to non-accrual status and a greater volume of net charge-offs than we incurred before the downward cycle turn. However, the balance of non-performing loans has now declined for seven consecutive quarters and the volume of net charge-offs has now declined for two consecutive quarters.

In the six months ended June 30, 2012, net charge-offs declined to $\$ 29.4$ million from $\$ 65.5$ million in the first six months of 2011. The current six-month amount represented $0.10 \%$ of average assets, an improvement from $0.23 \%$ in the first six months of last year. (Each of these measures is non-annualized.) Included in the respective six-month amounts were second-quarter net charge-offs of $\$ 13.9$ million and $\$ 26.8$ million, equivalent to $0.05 \%$ and $0.09 \%$ of average loans (non-annualized), respectively.

Multi-family, CRE, and ADC loans represented $\$ 18.1$ million, $\$ 4.6$ million, and $\$ 5.9$ million, respectively, of net charge-offs in the current six-month period, including $\$ 8.3$ million, $\$ 2.2$ million, and $\$ 3.7$ million, respectively, that were recorded in the second quarter of this year. Other loans accounted for $\$ 836,000$ of net charge-offs in the current six months, after recording a net recovery of $\$ 473,000$ in the second quarter. Conversely, we recorded a net recovery of $\$ 72,000$ on one-to-four family loans in the current six-month period, after recording net charge-offs of $\$ 129,000$ in the second quarter of this year.

Reflecting the $\$ 30.0$ million provision for losses on non-covered loans and the $\$ 29.4$ million of net charge-offs recorded in the current six-month period, our allowance for losses on non-covered loans rose to $\$ 137.9$ million at June 30, 2012 from $\$ 137.3$ million at December 31, 2011. The June 30th balance represented $54.73 \%$ of non-performing non-covered loans, an increase from $42.14 \%$ at December 31st.

Although our asset quality continued to improve in the current second quarter, the allowance for losses on non-covered loans was not reduced to the same degree as the balance of non-performing assets because we maintain the allowance at a level to cover potential losses inherent in the loan portfolio. Based upon all relevant and available information at June 30, 2012, management believes that the allowance for losses on non-covered loans was adequate at that date.

Historically, our level of charge-offs has been relatively low in adverse credit cycles, even when the volume of non-performing loans has increased. This distinction has largely been due to the nature of our primary lending niche (multi-family loans collateralized by non-luxury apartment buildings in New York City that feature below-market rents), and to our conservative underwriting practices that require, among other things, low LTV ratios.

Reflecting the strength of the underlying collateral for these loans and the collateral structure, a relatively small percentage of our non-performing multi-family loans have resulted in losses over time. Low LTV ratios provide a greater likelihood of full recovery and reduce the possibility of incurring a severe loss on a credit. Furthermore, low LTV ratios generally have resulted in our having fewer loans with the potential for the borrower to walk away from the property. Although borrowers may default on loan payments, they have a greater incentive to protect their equity in the collateral property and to return their loans to performing status.

Given that our CRE loans are underwritten in accordance with underwriting standards that are similar to those that apply to our multi-family credits, an increase in non-performing CRE loans historically has not resulted in a corresponding increase in losses on such loans.

To further mitigate our credit risk, we continue to de-emphasize the production of ADC and other loans, as well as one-to-four family loans, for portfolio. At June 30, 2012, ADC loans, one-to-four family loans, and other loans represented $1.47 \%, 0.45 \%$, and $2.40 \%$, respectively, of total non-covered loans held for investment, as compared to $1.75 \%, 0.50 \%$, and $2.62 \%$, respectively, at December 31, 2011. At June 30, 2012, 6.40\%, $7.47 \%$, and $1.01 \%$ of ADC loans, one-to-four family loans, and other loans, respectively, were non-performing loans.

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In view of these factors, we do not believe that the level of our non-performing non-covered loans will result in a comparable level of loan losses, and will not necessarily require a significant increase in our loan loss provision or allowance for non-covered loans in any given period. As indicated, non-performing non-covered loans represented $0.95 \%$ of total non-covered loans at the end of the second quarter; the ratio of net charge-offs to average loans for the three months ended at June 30, 2012 was $0.05 \%$.

The following tables present the number and amount of non-performing multi-family and CRE loans by originating bank at June 30, 2012 and December 31, 2011:

|  |  | Non-Performing <br> As of June 30, 2012 |  | Non-Performing |  |
| :--- | :---: | ---: | :---: | ---: | ---: |
| Commercial Real |  |  |  |  |  |


| As of December 31, 2011 | Multi-Family Loans |  | Estate Loans |  |
| :--- | :---: | ---: | ---: | ---: | ---: |
| (dollars in thousands) | Number | Amount | Number | Amount |
| New York Community Bank | 85 | $\$ 204,116$ | 49 | $\$ 58,437$ |
| New York Commercial Bank | 2 | 948 | 6 | 9,595 |
|  |  |  |  |  |
| Total for New York Community Bancorp | 87 | $\$ 205,064$ | 55 | $\$ 68,032$ |

The following table presents information about our five largest non-performing loans as of June 30, 2012:

|  | Loan No. 1 | Loan No. 2 | Loan No. 3 | Loan No. 4 | Loan No. 5 |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Type of Loan | Multi-family | ADC | Multi-family | CRE | CRE |
| Origination Date | $6 / 29 / 05$ | $9 / 12 / 07$ | $03 / 10 / 05$ | $09 / 11 / 08$ | $12 / 01 / 10$ |
| Origination Balance | $\$ 41,116,000$ | $\$ 4,292,189$ | $\$ 11,400,000$ | $\$ 6,300,000$ | $\$ 6,121,180$ |
| Full Commitment Balance | $\$ 45,531,750$ | $\$ 27,155,875$ | $\$ 11,400,000$ | $\$ 6,300,000$ | $\$ 6,121,180$ |
| Balance at June 30, 2012 | $\$ 44,542,504$ | $\$ 12,207,330$ | $\$ 10,903,319$ | $\$ 6,197,016$ | $\$ 6,121,180$ |
| Associated Allowance | $\$ 2,906,504$ | None | None | None | None |
| Non-Accrual Date | February 2009 | July 2011 | May 2010 | May 2010 | December 2010 |
| LTV Ratio at Origination | $76 \%$ | $77 \%$ | $81 \%$ | $75 \%$ | $78 \%$ |
| Current LTV Ratio | $81 \%$ | $74 \%$ | $85 \%$ | $69 \%$ | $81 \%$ |
| Last Appraisal | November 2011 | January 2012 | March 2012 | April 2012 | December 2011 |

The following is a description of the five loans identified in the preceding table:

No. 1 - The borrower is an owner of real estate throughout the nation, and is based in New Jersey. This loan is collateralized by a complex of four multi-family buildings containing 672 residential and four commercial units in Washington, D.C. A $\$ 2,906,504$ allocation of the allowance for losses on non-covered loans was necessary, as determined by using the fair value of collateral method in accordance with FAS 114 (ASC 310-10/40).

No. 2 -

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The borrower is an owner of real estate and is based in New York. This loan is collateralized by a property that was developed into a seven-story condominium building containing 33 residential units and 9,498 square feet of retail or professional space in Astoria, New York. Construction is $100 \%$ complete and the borrower has sold and released ten units, representing $30 \%$ of the subject property. No allocation for the allowance for losses on non-covered loans was necessary, as determined by using the fair value of collateral method in accordance with FAS 114 (ASC 310-10/40).

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No. 3 - The borrower is an owner of real estate and is based in New York. The loan is collateralized by a multi-family building containing 167 residential units in the Bronx, New York. No allocation for the allowance for losses on non-covered loans was necessary, as determined by using the fair value of collateral method in accordance with FAS 114 (ASC 310-10/40).

No. 4 - The borrower is an owner of real estate and is based in New York. The loan is collateralized by an 11,000 square foot commercial building with excess development rights in New York, New York. No allocation for the allowance for losses on non-covered loans was necessary, as determined by using the fair value of collateral method in accordance with FAS 114 (ASC 310-10/40).

No. 5 - The borrower is an owner of real estate and is based in New York. The loan is collateralized by an 114,000 square foot commercial building in Plainview, New York. No allocation for the allowance for losses on non-covered loans was necessary, as determined by using the fair value of collateral method in accordance with FAS 114 (ASC 310-10/40).

## Troubled Debt Restructurings

In accordance with GAAP, we are required to account for certain loan modifications or restructurings as TDRs. In general, a modification or restructuring of a loan constitutes a TDR if we grant a concession to a borrower experiencing financial difficulty. Loans modified as TDRs are placed on non-accrual status until we determine that future collection of principal and interest is reasonably assured, which generally requires that the borrower demonstrate performance according to the restructured terms for at least six consecutive months.

Loans modified as TDRs totaled $\$ 301.3$ million at June 30, 2012, including $\$ 112.6$ million of accruing loans and $\$ 188.6$ million of non-accrual loans.

The following table presents information regarding our TDRs as of June 30, 2012:

| (in thousands) | Accruing | NonAccrual | Total |
| :---: | :---: | :---: | :---: |
| Multi-family | \$ 75,141 | \$ 136,034 | \$ 211,175 |
| Commercial real estate | 37,489 | 39,266 | 76,755 |
| Acquisition, development, and construction | -- | 12,208 | 12,208 |
| Commercial and industrial | -- | -- | -- |
| One-to-four family | -- | 1,126 | 1,126 |
| Total | \$ 112,630 | \$ 188,634 | \$ 301,264 |

In an effort to proactively manage delinquent loans, the Company has selectively extended to certain borrowers concessions such as rate reductions, extension of maturity dates, and forbearance agreements. As of June 30, 2012, loans on which concessions were made with respect to rate reductions and/or extension of maturity dates amounted to $\$ 269.5$ million, and loans on which forbearance agreements were reached amounted to $\$ 31.8$ million.

The eligibility of a borrower for work-out concessions of any nature depends upon the facts and circumstances of each transaction, which may change from period to period, and involve judgment regarding the likelihood that the concession will result in the maximum recovery for the Company.

Except for the non-accrual loans, loans over 90 days past due and still accruing interest, and TDRs disclosed in this filing, we did not have any potential problem loans at June 30, 2012 that would have caused management to have serious doubts as to the ability of a borrower to comply with present loan repayment terms and that would have resulted in such disclosure if that were the case.

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## Asset Quality Analysis (Excluding Covered Loans, Covered OREO, and Non-Covered Loans Held for Sale)

The following table presents information regarding our consolidated allowance for losses on non-covered loans, our non-performing non-covered assets, and our non-covered loans 30 to 89 days past due at June 30, 2012 and December 31, 2011. Covered loans are considered to be performing due to the application of the yield accretion method, as discussed elsewhere in this report. Therefore, covered loans are not reflected in the amounts or ratios provided in this table.

| (dollars in thousands) | A Six | For the nths Ended June 2012 | At or For the Year Ended December 31, 2011 |  |
| :---: | :---: | :---: | :---: | :---: |
| Allowance for Losses on Non-Covered Loans: |  |  |  |  |
| Balance at beginning of period | \$ | 137,290 | \$ | 158,942 |
| Provision for losses on non-covered loans |  | 30,000 |  | 79,000 |
| Charge-offs: |  |  |  |  |
| Multi-family |  | $(18,276)$ |  | $(71,187)$ |
| Commercial real estate |  | $(4,651)$ |  | $(11,900)$ |
| Acquisition, development, and construction |  | $(5,868)$ |  | $(9,153)$ |
| One-to-four family |  | (187) |  | $(1,208)$ |
| Other loans |  | $(2,813)$ |  | $(12,462)$ |
| Total charge-offs |  | $(31,795)$ |  | $(105,910)$ |
| Recoveries |  | 2,419 |  | 5,258 |
| Balance at end of period | \$ | 137,914 | \$ | 137,290 |
| Non-Performing Non-Covered Assets: |  |  |  |  |
| Non-accrual non-covered mortgage loans: |  |  |  |  |
| Multi-family | \$ | 156,711 | \$ | 205,064 |
| Commercial real estate |  | 54,888 |  | 68,032 |
| Acquisition, development, and construction |  | 24,996 |  | 29,886 |
| One-to-four family |  | 8,977 |  | 11,907 |
| Total non-accrual non-covered mortgage loans |  | 245,572 |  | 314,889 |
| Other non-accrual non-covered loans |  | 6,434 |  | 10,926 |
| Total non-performing non-covered loans ${ }^{(1)}$ |  | 252,006 |  | 325,815 |
| Non-covered other real estate owned ${ }^{(2)}$ |  | 47,301 |  | 84,567 |
| Total non-performing non-covered assets | \$ | 299,307 | \$ | 410,382 |

Asset Quality Ratios:

| Non-performing non-covered loans to total non-covered loans | $0.95 \%$ | $1.28 \%$ |
| :--- | :---: | :---: |
| Non-covered non-performing assets to total non-covered assets | 0.75 | 1.07 |
| Allowance for losses on non-covered loans to non-performing non-covered | 54.73 | 42.14 |
| loans | 0.52 | 0.54 |
| Allowance for losses on non-covered loans to total non-covered loans | $0.10^{(3)}$ | 0.35 |
| Net charge-offs to average loans |  |  |

Non-Covered Loans 30-89 Days Past Due:
Multi-family \$ 27,554 \$ 46,702

| Commercial real estate | 6,319 | 53,798 |
| :--- | :---: | ---: |
| Acquisition, development, and construction | -- | 6,520 |
| One-to-four family | 2,747 | 2,712 |
| Other loans | 1,952 | 1,925 |
|  |  |  |
| Total non-covered loans $30-89$ days past due ${ }^{(4)}$ | $\$ 38,572$ | $\$ 111,657$ |

(1) The June 30, 2012 and December 31, 2011 amounts exclude loans 90 days or more past due of $\$ 331.9$ million and $\$ 347.4$ million, respectively, that are covered by FDIC loss sharing agreements.
(2) The June 30, 2012 and December 31, 2011 amounts exclude OREO of $\$ 50.7$ million and $\$ 71.4$ million, respectively, that is covered by FDIC loss sharing agreements.
(3) Presented on a non-annualized basis.
(4) The June 30, 2012 and December 31, 2011 amounts exclude loans 30 to 89 days past due of $\$ 87.4$ million and $\$ 112.0$ million, respectively, that are covered by FDIC loss sharing agreements.

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## Covered Loans and Covered Other Real Estate Owned

The credit risk associated with the assets acquired in our AmTrust and Desert Hills transactions has been substantially mitigated by our loss sharing agreements with the FDIC. Under the terms of the loss sharing agreements, the FDIC will reimburse us for $80 \%$ of losses (and share in $80 \%$ of any recoveries) up to a specified threshold with respect to the loans and OREO acquired in the transactions. In each case, the FDIC will reimburse us for $95 \%$ of any losses (and share in $95 \%$ of any recoveries) with respect to the acquired assets beyond the initial amounts. The loss sharing (and reimbursement) agreements applicable to one-to-four family mortgage loans and HELOCs are effective for a ten-year period. Under the loss sharing agreements applicable to other loans and OREO, the FDIC will reimburse us for losses for a five-year period; the period for sharing in recoveries on other loans and OREO extends for a period of eight years.

We consider our covered loans to be performing due to the application of the yield accretion method under ASC 310-30, which allows us to aggregate credit-impaired loans acquired in the same fiscal quarter into one or more pools, provided that the loans have common risk characteristics. A pool is then accounted for as a single asset with a single composite interest rate and an aggregate expectation of cash flows. Accordingly, loans that may have been classified as non-performing loans by AmTrust or Desert Hills were no longer classified as non-performing at the dates of acquisition because we believed at that time that we would fully collect the new carrying value of those loans. The new carrying value represents the contractual balance, reduced by the portion expected to be uncollectible (referred to as the non-accretable difference ) and by an accretable yield (discount) that is recognized as interest income. It is important to note that management s judgment is required in reclassifying loans subject to ASC 310-30 as performing loans, and is dependent on having a reasonable expectation about the timing and amount of the cash flows to be collected, even if a loan is contractually past due.

In connection with the AmTrust and Desert Hills loss sharing agreements, we initially established FDIC loss share receivables of $\$ 740.0$ million and $\$ 69.6$ million, which were the acquisition date fair values of the respective loss sharing agreements (i.e., the expected reimbursements from the FDIC over the terms of the agreements). The loss share receivables may increase if the losses increase, and may decrease if the losses fall short of the expected amounts. Increases in estimated reimbursements will be recognized in income in the same period that they are identified and that the allowance for losses on the related covered loans is recognized.

In the second quarter of 2012, a $\$ 14.8$ million benefit was recorded in non-interest income as a result of an increase in expected reimbursements from the FDIC under our loss sharing agreements. In the year-earlier quarter, we recorded a comparable benefit of $\$ 7.6$ million.

Decreases in estimated reimbursements from the FDIC, if any, will be recognized in income prospectively over the lives of the related covered loans (or, if shorter, over the remaining term of the loss sharing agreement). Related additions to the accretable yield on the covered loans will be recognized in income prospectively over the lives of the loans. Gains and recoveries on covered assets will offset losses, or be paid to the FDIC at the applicable loss share percentage at the time of recovery.

The loss share receivables may also increase due to accretion, which was $\$ 1.5$ million in the current six-month period, as compared to $\$ 15.5$ million in the year-earlier six months. The reduction reflects improved credit quality in certain loan pools. Accretion of the FDIC loss share receivable relates to the difference between the discounted, versus the undiscounted, expected cash flows of covered loans subject to the FDIC loss sharing agreements. These cash flows were discounted to reflect the uncertainty of the timing and receipt of the loss sharing reimbursements from the FDIC. In the six months ended June 30, 2012, we received FDIC reimbursements of $\$ 80.3$ million, as compared to $\$ 77.4$ million in the year-earlier six months.

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## Asset Quality Analysis (Including Covered Loans and Covered OREO)

The following table presents information regarding our non-performing assets and loans past due at June 30, 2012 and December 31, 2011, including covered loans and covered OREO (collectively, covered assets ):

|  | At or For the <br> Six Months Ended <br> June 30, 2012 | At or For the <br> Year Ended <br> December 31, 2011 |
| :--- | :---: | :---: |
| (dollars in thousands) | $\$$ | 1,056 |
| Covered Loans 90 Days or More Past Due: | 6,438 | $\$$ |
| Multi-family | 1,568 | 161 |
| Commercial real estate | 31,258 | 8,599 |
| Acquisition, development, and construction | 11,624 | 5,082 |
| One-to-four family | 331,944 | 18,779 |
| Other | 50,732 | 347,442 |
| Total covered loans 90 days or more past due | $\$$ | 382,676 |

Total Non-Performing Assets (including covered assets):

| Non-performing loans: |  |  |
| :--- | ---: | ---: |
| Multi-family | 157,767 | $\$$ |
| Commercial real estate | 61,326 | 205,225 |
| Acquisition, development, and construction | 26,564 | 76,631 |
| One-to-four family | 320,235 | 34,968 |
| Other non-performing loans | 18,058 | 326,728 |
| Total non-performing loans | 583,950 | 29,705 |
| Other real estate owned | 98,033 | 673,257 |
| Total non-performing assets (including covered assets) | $\$ 681,983$ | 155,967 |

Asset Quality Ratios (including covered loans and the allowance for losses on covered loans):

| Total non-performing loans to total loans | $1.95 \%$ | $2.30 \%$ |
| :--- | :---: | :---: |
| Total non-performing assets to total assets | 1.57 | 1.97 |
| Allowance for loan losses to non-performing loans | 32.48 | 25.34 |
| Allowance for loan losses to total loans | 0.63 | 0.58 |


| Covered Loans 30-89 Days Past Due: |  |  |
| :--- | ---: | :---: |
| Multi-family | -- | $\$$ |
| Commercial real estate | 610 | $-\mathbf{- -}$ |
| Acquisition, development, and construction | 1,112 | 1,054 |
| One-to-four family | 78,268 | 103,495 |
| Other loans | 7,392 | 7,168 |
| Total covered loans $30-89$ days past due | $\$$ | 87,382 |

Total Loans 30-89 Days Past Due (including covered loans):
Multi-family
\$ 27,554 \$ 46,702

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| Commercial real estate | 6,929 | 54,852 |
| :--- | ---: | ---: |
| Acquisition, development, and construction | 1,112 | 6,792 |
| One-to-four family | 81,015 | 106,207 |
| Other loans | 9,344 | 9,093 |
| Total loans 30-89 days past due (including covered loans) | $\$ 125,954$ | $\$$ |

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## Geographical Analysis of Total Non-Performing Loans (Covered and Non-Covered)

The following table presents a geographical analysis of our non-performing loans at June 30, 2012:

| (in thousands) |  |
| :--- | ---: |
| New York | $\$ 170,231$ |
| Florida | 98,053 |
| New Jersey | 58,713 |
| Washington, D.C. | 44,774 |
| California | 39,843 |
| Arizona | 30,636 |
| Ohio | 17,428 |
| Connecticut | 17,239 |
| Nevada | 15,963 |
| Massachusetts | 14,562 |
| All other states | 76,508 |
|  |  |
| Total non-performing loans | $\$ 583,950$ |

## Securities

Securities totaled $\$ 4.3$ billion at June 30, 2012, representing $9.8 \%$ of total assets and a $\$ 275.4$ million reduction from the balance at December 31, 2011. GSE securities represented $90.6 \%$ of the June 30th balance, as compared to $93.7 \%$ at December 31st.

The decline in securities was primarily due to the low interest rate environment. With market interest rates at historical lows, reducing the yields on such assets, we chose to limit the deployment of our cash flows into securities.

Held-to-maturity securities represented $\$ 3.9$ billion, or $90.4 \%$, of total securities at the end of the second quarter, modestly higher than the $\$ 3.8$ billion balance recorded at December 31st. At June 30, 2012, the fair value of securities held to maturity represented $104.6 \%$ of their carrying value, as compared to $103.9 \%$ at year-end. Mortgage-related securities accounted for $\$ 3.2$ billion and $\$ 3.0$ billion, respectively, of securities held to maturity at the end of June and December, while other securities represented $\$ 686.4$ million and $\$ 819.6$ million at the respective period-ends. The estimated weighted average life of the held-to-maturity securities portfolio was 4.8 years and 4.7 years at the corresponding dates.

Available-for-sale securities represented $\$ 411.5$ million, or $9.6 \%$, of total securities at the end of the second quarter, down from $\$ 724.7$ million at December 31st. Included in the respective amounts were mortgage-related securities of $\$ 185.5$ million and $\$ 192.0$ million, and other securities of $\$ 226.0$ million and $\$ 532.7$ million. The estimated weighted average life of the available-for-sale securities portfolio was 5.3 years at the end of the second quarter, as compared to 3.0 years at December 31, 2011. The increase in the estimated weighted average life primarily reflects a decline in available-for-sale GSE debentures, which generally have shorter average lives than mortgage-related securities.

## Sources of Funds

The Parent Company (i.e., the Company on an unconsolidated basis) has four primary funding sources for the payment of dividends, share repurchases, and other corporate uses: dividends paid to the Company by the Banks; capital raised through the issuance of stock; funding raised through the issuance of debt instruments; and repayments of, and income from, investment securities.

On a consolidated basis, our funding primarily stems from a combination of the following sources: the deposits we gather through our branch network or acquire in business combinations, as well as brokered deposits; borrowed funds, primarily in the form of wholesale borrowings; the cash flows generated through the repayment and sale of loans; and the cash flows generated through the repayment and sale of securities.

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In the first six months of 2012, loan repayments and sales totaled $\$ 8.4$ billion, as compared to $\$ 7.6$ billion in the first six months of last year. Repayments and sales accounted for $\$ 3.3$ billion and $\$ 5.1$ billion, respectively, of the current six-month total and for $\$ 4.1$ billion and $\$ 3.5$ billion, respectively, of the year-earlier six-month amounts.

Cash flows from the repayment and sale of securities totaled $\$ 1.7$ billion and $\$ 330.9$ million, respectively, in the current six-month period, while purchases of securities totaled $\$ 1.8$ billion during this time. In the first six months of 2011 , the cash flows from the repayment and sale of securities totaled $\$ 1.0$ billion and $\$ 828.6$ million, respectively, and were partially offset by purchases of securities totaling $\$ 2.8$ billion.

## Deposits

Our ability to retain and attract retail deposits depends on numerous factors, including customer satisfaction, the rates of interest we pay, the types of products we offer, and the attractiveness of their terms. There are times we may choose not to compete for such deposits, depending on our access to deposits through acquisitions, the availability of lower-cost funding sources, the competitiveness of the market and its impact on pricing, and our need for such deposits to fund our loan demand.

While the vast majority of our retail deposits have been acquired through business combinations or gathered through our branch network, our overall mix of deposits has also included brokered deposits. Depending on the availability and pricing of such wholesale funding sources, we typically refrain from pricing our retail deposits at the higher end of the market in order to contain or reduce our funding costs.

Largely reflecting the $\$ 2.2$ billion of deposits assumed in the Aurora Bank transaction, deposits rose $\$ 2.7$ billion from the December 31st balance to $\$ 25.0$ billion at June 30, 2012. CDs accounted for the bulk of the increase, rising $\$ 2.5$ billion from the year-end balance to $\$ 9.9$ billion at the end of June. CDs thus represented $39.4 \%$ of total deposits at the end of the second quarter, as compared to $33.1 \%$ at the end of last year.

Included in the June 30th balance of CDs were short-term brokered CDs of $\$ 1.4$ billion and $\$ 766.7$ million of retail and institutional CDs that were acquired in the transaction with Aurora Bank.

Core deposits (NOW and money market accounts, savings accounts, and non-interest-bearing deposits) totaled $\$ 15.1$ billion at the close of the second quarter, reflecting a $\$ 243.1$ million increase from the balance at December 31st. The six-month increase was the net effect of a $\$ 153.5$ million increase in savings accounts to $\$ 4.1$ billion, a $\$ 154.2$ million increase in non-interest-bearing accounts to $\$ 2.3$ billion, and a $\$ 64.6$ million decrease in NOW and money market accounts to $\$ 8.7$ billion. Included in the latter balance were $\$ 11.3$ million of money market accounts acquired in the Aurora Bank transaction on June 28th.

Also included in the June 30th balance of NOW and money market accounts were brokered money market accounts of $\$ 3.7$ billion, down $\$ 105.2$ million from the amount recorded at December 31st. In addition, the June 30th balance of non-interest bearing deposits included brokered demand deposit accounts of $\$ 104.1$ million, reflecting a $\$ 42.5$ million increase from the December 31st amount.

Although we prefer to compete for deposits on the basis of service, convenience, and our extensive range of products, we have the ability to compete on the basis of pricing should the need arise. While this has not yet been the case, given our success in acquiring or assuming deposits in earnings-accretive transactions, we believe that the size and scope of our franchise would facilitate our efforts to mount a deposit campaign.

## Borrowed Funds

Borrowed funds consist primarily of wholesale borrowings (i.e., FHLB advances, repurchase agreements, and fed funds purchased) and, to a lesser extent, junior subordinated debentures and other borrowed funds (consisting of preferred stock of subsidiaries and senior notes). At June 30, 2012, borrowed funds totaled $\$ 12.6$ billion, reflecting a $\$ 1.4$ billion, or $9.8 \%$, reduction from the balance at year-end. The reduction reflects the deployment of cash received in the Aurora Bank transaction to pay down certain wholesale borrowings.

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## Wholesale Borrowings

The six-month decline in borrowed funds was primarily due to a $9.5 \%$ reduction in the balance of wholesale borrowings to $\$ 12.2$ billion at June 30, 2012 from $\$ 13.4$ billion at December 31st. The June 30th balance represented $28.0 \%$ of total assets; the December 31st balance represented $32.0 \%$ of total assets, by comparison.

FHLB advances accounted for $\$ 7.8$ billion of the June 30th total, reflecting a $\$ 1.5$ billion decline from the balance at December 31, 2011. Included in the June 30th balance were $\$ 656.7$ million of FHLB-Cincinnati advances that were acquired in the AmTrust acquisition. The remaining advances were from the FHLB-NY.

The Community Bank and the Commercial Bank are both members of, and have lines of credit with, the FHLB-NY. Pursuant to blanket collateral agreements with the Banks, our FHLB advances and overnight advances are secured by pledges of certain eligible collateral in the form of loans and securities.

Also included in wholesale borrowings at the end of June were repurchase agreements of $\$ 4.1$ billion, consistent with the balance at December 31st. Repurchase agreements are contracts for the sale of securities owned or borrowed by the Banks with an agreement to repurchase those securities at agreed-upon prices and dates. Our repurchase agreements are primarily collateralized by GSE obligations, and may be entered into with the FHLB-NY or certain brokerage firms. The brokerage firms we utilize are subject to an ongoing internal financial review to ensure that we borrow funds only from those dealers whose financial strength will minimize the risk of loss due to default. In addition, a master repurchase agreement must be executed and on file for each of the brokerage firms we use.

Fed funds purchased accounted for $\$ 185.0$ million of wholesale borrowings at the end of the second quarter; we had no fed funds purchased at December 31, 2011.

A significant portion of our wholesale borrowings at the end of June consisted of callable advances and callable repurchase agreements. As of June 30, 2012, $\$ 11.4$ billion of our wholesale borrowings were callable by or before December 31st. Given the current interest rate environment, we do not expect these borrowings to be called.

## Junior Subordinated Debentures

Junior subordinated debentures totaled $\$ 427.0$ million at June 30, 2012, comparable to the balance at December 31, 2011.

## Other Borrowings

Other borrowings declined to $\$ 4.3$ million at the close of the second quarter as $\$ 90.0$ million of fixed rate senior notes that had been issued in 2008 under the Temporary Liquidity Guarantee Program matured on June 22, 2012.

Please see Note 6, Borrowed Funds, for a detailed discussion of our wholesale borrowings, junior subordinated debentures, and other borrowings.

## Asset and Liability Management and the Management of Interest Rate Risk

We manage our assets and liabilities to reduce our exposure to changes in market interest rates. The asset and liability management process has three primary objectives: to evaluate the interest rate risk inherent in certain balance sheet accounts; to determine the appropriate level of risk, given our business strategy, operating environment, capital and liquidity requirements, and performance objectives; and to manage that risk in a manner consistent with guidelines approved by the Boards of Directors of the Company, the Community Bank, and the Commercial Bank.

As a financial institution, we are focused on reducing our exposure to interest rate volatility, which represents our primary market risk. Changes in market interest rates represent the greatest challenge to our financial performance, as such changes can have a significant impact on the level of income and expense recorded on a large portion of our interest-earning assets and interest-bearing liabilities, and on the market value of all interest-earning assets, other than those possessing a short term to maturity. To reduce our exposure to changing rates, the Boards of Directors and management monitor interest rate sensitivity on a regular or as needed basis so that adjustments to the asset and liability mix can be made when deemed appropriate.

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The actual duration of held-for-investment mortgage loans and mortgage-related securities can be significantly impacted by changes in prepayment levels and market interest rates. The level of prepayments may be impacted by a variety of factors, including the economy in the region where the underlying mortgages were originated; seasonal factors; demographic variables; and the assumability of the underlying mortgages. However, the largest determinants of prepayments are market interest rates and the availability of refinancing opportunities.

In the second quarter of 2012, as in the trailing quarter, we continued to pursue the core components of our business model in order to reduce our interest rate risk: (1) We continued to emphasize the origination and retention of intermediate-term assets, primarily in the form of multi-family and CRE loans; (2) We continued to deploy the cash flows from loan and securities repayments and sales to fund our loan production, as well as our more limited investments in securities; and (3) We continued to capitalize on the historically low level of the target fed funds rate to reduce our retail funding costs.

In connection with the activities of our mortgage banking operation, we enter into contingent commitments to fund residential mortgage loans by a specified future date at a stated interest rate and corresponding price. Such commitments, which are generally known as interest rate lock commitments ( IRLCs ), are considered to be financial derivatives and, as such, are carried at fair value.

To mitigate the interest rate risk associated with our IRLCs, we enter into forward commitments to sell mortgage loans or mortgage-backed securities ( MBS ) by a specified future date and at a specified price. These forward sale agreements are also carried at fair value. Such forward commitments to sell generally obligate us to complete the transaction as agreed, and therefore pose a risk to us if we are not able to deliver the loans or MBS pursuant to the terms of the applicable forward-sale agreement. For example, if we are unable to meet our obligation, we may be required to pay a make whole fee to the counterparty.

When we retain the servicing on the loans we sell, we capitalize a mortgage servicing right ( MSR ) asset. MSRs are recorded at fair value, with changes in fair value recorded as a component of non-interest income. We estimate the fair value of the MSR asset based upon a number of factors, including the current and expected loan prepayment rates, economic conditions, and market forecasts, as well as relevant characteristics of the associated underlying loans. Generally, when market interest rates decline, loan prepayments increase as customers refinance their existing mortgages to more favorable interest rate terms. When a mortgage prepays, or when loans are expected to prepay earlier than originally expected, a portion of the anticipated cash flows associated with servicing these loans is terminated or reduced, which can result in a reduction in the fair value of the capitalized MSRs and a corresponding reduction in earnings.

To mitigate the prepayment risk inherent in MSRs, we could sell the servicing of the loans we originate, and thus minimize the potential for earnings volatility.

We also invest in exchange-traded derivative financial instruments that are expected to experience opposite and offsetting changes in fair value as related to the value of our MSRs.

## Interest Rate Sensitivity Analysis

The matching of assets and liabilities may be analyzed by examining the extent to which such assets and liabilities are interest rate sensitive and by monitoring a bank $s$ interest rate sensitivity gap. An asset or liability is said to be interest rate sensitive within a specific time frame if it will mature or reprice within that period of time. The interest rate sensitivity gap is defined as the difference between the amount of interest-earning assets maturing or repricing within a specific time frame and the amount of interest-bearing liabilities maturing or repricing within that same period of time.

In a rising interest rate environment, an institution with a negative gap would generally be expected, absent the effects of other factors, to experience a greater increase in the cost of its interest-bearing liabilities than it would in the yield on its interest-earning assets, thus producing a decline in its net interest income. Conversely, in a declining rate environment, an institution with a negative gap would generally be expected to experience a lesser reduction in the yield on its interest-earning assets than it would in the cost of its interest-bearing liabilities, thus producing an increase in its net interest income.

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In a rising interest rate environment, an institution with a positive gap would generally be expected to experience a greater increase in the yield on its interest-earning assets than it would in the cost of its interest-bearing liabilities, thus producing an increase in its net interest income. Conversely, in a declining rate environment, an institution with a positive gap would generally be expected to experience a lesser reduction in the cost of its interest-bearing liabilities than it would in the yield on its interest-earning assets, thus producing a decline in its net interest income.

At June 30, 2012, our one-year gap was a negative $4.51 \%$, as compared to a negative $0.92 \%$ at December 31, 2011. The six-month change in our one-year gap was primarily due to the acquisition of short-term deposits in the Aurora Bank transaction and debt securities being called. These factors were partially offset by a decline in short-term borrowed funds.

The following table sets forth the amounts of interest-earning assets and interest-bearing liabilities outstanding at June 30, 2012 which, based on certain assumptions stemming from our historical experience, are expected to reprice or mature in each of the future time periods shown. Except as stated below, the amounts of assets and liabilities shown as repricing or maturing during a particular time period were determined in accordance with the earlier of (1) the term to repricing, or (2) the contractual terms of the asset or liability. The table provides an approximation of the projected repricing of assets and liabilities at June 30, 2012 on the basis of contractual maturities, anticipated prepayments, and scheduled rate adjustments within a three-month period and subsequent selected time intervals. Prepayment rates were assumed to range from $13 \%$ to $32 \%$ annually for mortgage-related securities, and from $14 \%$ to $20 \%$ for multi-family and CRE loans. Borrowed funds were not assumed to prepay. Savings, NOW, and money market accounts were assumed to decay based on a comprehensive statistical analysis that incorporates our historical deposit experience. Based on the results of this analysis, savings accounts were assumed to decay at $42 \%$ for the first five years, $15 \%$ for years five through ten, and $43 \%$ for the years thereafter. NOW accounts were assumed to decay at $36 \%$ for the first five years, $27 \%$ for years five through ten, and $37 \%$ for the years thereafter. Including those accounts having specified repricing dates, money market accounts were assumed to decay at $93 \%$ for the first five years and $7 \%$ for years five through ten.

Prepayment and deposit decay rates can have a significant impact on our estimated gap. While we believe our assumptions to be reasonable, there can be no assurance that the assumed prepayment and decay rates noted above will approximate actual future loan and securities prepayments and deposit withdrawal activity.

To validate our prepayment assumptions for our multi-family and CRE loan portfolios, we perform a monthly analysis, during which we review our historical prepayment rates and compare them to our projected prepayment rates. We continually review the actual prepayment rates to ensure that our projections are as accurate as possible, since prepayments on these types of loans are not as closely correlated to changes in interest rates as prepayments on one-to-four family loans would be. In addition, we review the call provisions in our borrowings and investment portfolios and, on a monthly basis, compare the actual calls to our projected calls to ensure that our projections are reasonable.

As of June 30, 2012, the impact of a 100-basis point decline in market interest rates would have increased our projected prepayment rates by a constant prepayment rate of one. Conversely, the impact of a 100-basis point increase in market interest rates would have reduced our projected prepayment rates by a constant prepayment rate of one.

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## Interest Rate Sensitivity Analysis

| (dollars in thousands) | At June 30, 2012 |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Three Months or Less |  | Four to Twelve Months |  | More Than One Year to Three Years |  | More Than Three Years to Five Years |  | More Than Five Years to 10 Years |  |  |  | Total |
| INTEREST-EARNING ASSETS: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Mortgage and other loans ${ }^{(1)}$ | \$ | 4,682,031 | \$ | 5,449,811 | \$ | 9,392,520 | \$ | 7,062,586 | \$ | 3,667,551 | \$ | 561,686 | \$ 30,816,185 |
| Mortgage-related securities ${ }^{(2)(3)}$ |  | 213,482 |  | 513,628 |  | 800,968 |  | 440,189 |  | 1,266,083 |  | 118,259 | 3,352,609 |
| Other securities and money market investments ${ }^{(2)}$ |  | 828,294 |  | 220,015 |  | 25,250 |  | 2,030 |  | 67,003 |  | 198,707 | 1,341,299 |
| Total interest-earning assets |  | 5,723,807 |  | 6,183,454 |  | 10,218,738 |  | 7,504,805 |  | 5,000,637 |  | 878,652 | 35,510,093 |

## INTEREST-BEARING

LIABILITES:

| NOW and money |  |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| market accounts | $3,938,025$ | 513,730 | 873,726 | $1,632,464$ | 986,257 | 748,347 | $8,692,549$ |
| Savings accounts | 619,445 | 89,865 | 316,696 | 698,808 | 620,500 | $1,762,058$ | $4,107,372$ |
| Certificates of deposit | $2,553,219$ | $4,083,500$ | $2,612,848$ | 567,962 | 18,621 | 16,552 | $9,852,702$ |
| Borrowed funds | $1,235,762$ | 836,029 | 276,265 | $4,943,763$ | $5,083,631$ | 213,162 | $12,588,612$ |
|  |  |  |  |  |  |  |  |
| Total interest-bearing |  |  |  |  |  |  |  |
| liabilities | $8,346,451$ | $5,523,124$ | $4,079,535$ | $7,842,997$ | $6,709,009$ | $2,740,119$ | $35,241,235$ |

Interest rate sensitivity
gap per period ${ }^{(4)} \quad \$(2,622,644) \quad \$ \quad 660,330 \quad \$ \quad 6,139,203 \quad \$ \quad(338,192) \quad \$(1,708,372) \quad \$(1,861,467) \quad \$ \quad 268,858$

| Cumulative interest rate | $\$(2,622,644)$ | $\$(1,962,314)$ | $\$ 4,176,889$ | $\$ 3,838,697$ | $\$ 2,130,325$ | $\$ 268,858$ |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| sensitivity gap |  |  |  |  |  |  |

(1) For the purpose of the gap analysis, non-performing non-covered loans and the allowances for loan losses have been excluded.
(2) Mortgage-related and other securities, including FHLB stock, are shown at their respective carrying amounts.
(3) Expected amount based, in part, on historical experience.
(4) The interest rate sensitivity gap per period represents the difference between interest-earning assets and interest-bearing liabilities.

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Certain shortcomings are inherent in the method of analysis presented in the preceding Interest Rate Sensitivity Analysis. For example, although certain assets and liabilities may have similar maturities or periods to repricing, they may react in different degrees to changes in market interest rates. The interest rates on certain types of assets and liabilities may fluctuate in advance of the market, while interest rates on other types may lag behind changes in market interest rates. Additionally, certain assets, such as adjustable-rate loans, have features that restrict changes in interest rates both on a short-term basis and over the life of the asset. Furthermore, in the event of a change in interest rates, prepayment and early withdrawal levels would likely deviate from those assumed in calculating the table. Also, the ability of some borrowers to repay their adjustable-rate loans may be adversely impacted by an increase in market interest rates.

Interest rate sensitivity is also monitored through the use of a model that generates estimates of the change in our net portfolio value ( NPV ) over a range of interest rate scenarios. NPV is defined as the net present value of expected cash flows from assets, liabilities, and off-balance-sheet contracts. The NPV ratio, under any interest rate scenario, is defined as the NPV in that scenario divided by the market value of assets in the same scenario. The model assumes estimated loan prepayment rates, reinvestment rates, and deposit decay rates similar to those utilized in formulating the preceding Interest Rate Sensitivity Analysis.

Based on the information and assumptions in effect at June 30, 2012, the following table reflects the estimated percentage change in our NPV, assuming the changes in interest rates noted:

## Change in Interest Rates

## Estimated Percentage Change in

| (in basis points) ${ }^{(\mathbf{1})}$ | Net Portfolio Value |
| :--- | :---: |
| +200 | $(5.37) \%$ |
| +100 | $(1.86)$ |

(1) The impact of 100- and 200-basis point reductions in interest rates is not presented in view of the current level of the fed funds rate and other short-term interest rates.
The net changes in NPV presented in the preceding table are within the parameters approved by the Boards of Directors of the Company and the Banks.

As with the Interest Rate Sensitivity Analysis, certain shortcomings are inherent in the methodology used in the preceding interest rate risk measurements. Modeling changes in NPV requires that certain assumptions be made which may or may not reflect the manner in which actual yields and costs respond to changes in market interest rates. In this regard, the NPV Analysis presented above assumes that the composition of our interest rate-sensitive assets and liabilities existing at the beginning of a period remains constant over the period being measured, and also assumes that a particular change in interest rates is reflected uniformly across the yield curve, regardless of the duration to maturity or repricing of specific assets and liabilities. Furthermore, the model does not take into account the benefit of any strategic actions we may take to further reduce our exposure to interest rate risk. Accordingly, while the NPV Analysis provides an indication of our interest rate risk exposure at a particular point in time, such measurements are not intended to, and do not, provide a precise forecast of the effect of changes in market interest rates on our net interest income, and may very well differ from actual results.

We also utilize an internal net interest income simulation to manage our sensitivity to interest rate risk. The simulation incorporates various market-based assumptions regarding the impact of changing interest rates on future levels of our financial assets and liabilities. The assumptions used in the net interest income simulation are inherently uncertain. Actual results may differ significantly from those presented in the following table, due to the frequency, timing, and magnitude of changes in interest rates; changes in spreads between maturity and repricing categories; and prepayments, among other factors, coupled with any actions taken to counter the effects of any such changes.

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Based on the information and assumptions in effect at June 30, 2012, the following table reflects the estimated percentage change in net interest income for the next twelve months, assuming the changes in interest rates noted:

## Change in Interest Rates

| (in basis points) $^{(\mathbf{1})(\mathbf{2})}$ | Estimated Percentage Change in <br> Future Net Interest Income |
| :---: | :---: |
| +200 over one year | $0.35 \%$ |
| +100 over one year | 0.12 |

(1) In general, short- and long-term rates are assumed to increase in parallel fashion across all four quarters and then remain unchanged.
(2) The impact of 100-and 200-basis point reductions in interest rates is not presented in view of the current level of the fed funds rate and other short-term interest rates.
Future changes in our mix of assets and liabilities may result in greater changes to our gap, NPV, and/or net interest income simulation.

## Liquidity, Contractual Obligations and Off-Balance-Sheet Commitments, and Capital Position

## Liquidity

We manage our liquidity to ensure that cash flows are sufficient to support our operations, and to compensate for any temporary mismatches between sources and uses of funds caused by variable loan and deposit demand.

We monitor our liquidity daily to ensure that sufficient funds are available to meet our financial obligations. Our most liquid assets are cash and cash equivalents, which totaled $\$ 3.2$ billion at June 30, 2012, as compared to $\$ 2.0$ billion at December 31, 2011. Included in the June 30th amount were $\$ 1.0$ billion of pledged reverse repurchase agreements, as well as cash received in connection with the Aurora Bank transaction on June 28th. In addition to assuming deposits of $\$ 2.2$ billion, we received a payment of $\$ 24.0$ million which will be amortized over the expected life of the assumed deposits as a reduction of interest expense. A portion of the cash stemming from the Aurora Bank transaction was utilized to pay down certain wholesale borrowings at quarter-end.

Loans and securities continued to be a significant source of liquidity in the current six-month period, with proceeds from the repayment and sale of loans totaling $\$ 8.4$ billion, and the repayment and sale of securities generating proceeds of $\$ 2.1$ billion.

Additional liquidity stems from the retail deposits we acquire or gather through our branches and from our use of wholesale funding sources, including brokered deposits and wholesale borrowings. We also have access to the Banks approved lines of credit with various counterparties, including the FHLB-NY. The availability of these wholesale sources of funds is generally based on the amount of mortgage loan collateral available under a blanket lien we have pledged to the FHLB-NY and, to a lesser extent, the amount of available securities that may be pledged to collateralize our borrowings. As of June 30, 2012, our available borrowing capacity with the FHLB-NY was $\$ 7.0$ billion. In addition, the Community Bank and the Commercial Bank had available-for-sale securities of $\$ 408.9$ million, combined, at that date.

Our primary investing activity is loan production and, in the first six months of 2012, the volume of loans originated exceeded the volume of loan repayments received. During this time, the net cash used in investing activities totaled $\$ 365.7$ million. Our financing activities provided net cash of $\$ 1.1$ billion and our operating activities provided net cash of $\$ 395.7$ million.

CDs due to mature in one year or less from June 30, 2012 totaled $\$ 6.6$ billion, representing $67.4 \%$ of total CDs at that date. Our ability to retain these CDs and to attract new retail deposits depends on numerous factors, including customer satisfaction, the rates of interest we pay on our deposits, the types of products we offer, and the attractiveness of their terms. However, there are times that we may choose not to compete for retail deposits, depending on the availability of lower-cost funding, the competitiveness of the market and its impact on pricing, and our need for such deposits to fund loan demand.

On a stand-alone basis, the Parent Company is a separate legal entity from each of the Banks and must provide for its own liquidity. In addition to operating expenses and any share repurchases, the Company is

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responsible for paying any dividends declared to our shareholders. As a Delaware corporation, the Company is able to pay dividends either from surplus, or in case there is no surplus, from net profits for the fiscal year in which the dividend is declared and/or the preceding fiscal year. In addition, the Company is not required to obtain prior Federal Reserve Bank approval to pay a dividend unless the declaration and payment of a dividend could raise supervisory concerns about the safe and sound operation of the Company and the Banks; the dividend declared for a period is not supported by earnings for that period; or the Company plans to declare a material increase in its dividend.

The Company s ability to pay dividends may depend, in part, upon dividends it receives from the Banks. The ability of the Community Bank and the Commercial Bank to pay dividends and other capital distributions to the Parent Company is generally limited by New York State banking law and regulations, and by certain regulations of the FDIC. In addition, the Superintendent of the New York State Department of Financial Services (the Superintendent ), the FDIC, and the Federal Reserve Bank, for reasons of safety and soundness, may prohibit the payment of dividends that are otherwise permissible by regulations.

Under New York State Banking Law, a New York State-chartered stock-form savings bank or commercial bank may declare and pay dividends out of its net profits, unless there is an impairment of capital. However, the approval of the Superintendent is required if the total of all dividends declared in a calendar year would exceed the total of a bank $s$ net profits for that year, combined with its retained net profits for the preceding two years. In the first six months of 2012, the Banks paid dividends totaling $\$ 220.0$ million to the Parent Company, leaving $\$ 302.3$ million that they could dividend to the Parent Company without regulatory approval at June 30, 2012. In addition, sources of liquidity available to the Parent Company at that date included $\$ 142.5$ million in cash and cash equivalents, together with $\$ 2.6$ million of available-for-sale securities. If either of the Banks were to apply to the Superintendent for approval to make a dividend or capital distribution in excess of the dividend amounts permitted under the regulations, there can be no assurance that such application would be approved by the regulatory authorities.

## Contractual Obligations and Off-Balance-Sheet Commitments

In the normal course of business, we enter into a variety of contractual obligations in order to manage our assets and liabilities, fund loan growth, operate our branch network, and address our capital needs.

At June 30, 2012, commitments to originate loans totaled $\$ 3.3$ billion, including $\$ 1.5$ billion of loans held for investment and $\$ 1.8$ billion of loans held for sale. We also had off-balance-sheet commitments to issue stand-by letters of credit of $\$ 181.8$ million, and contractual obligations to purchase $\$ 707.4$ million of GSE securities.

In addition, we continue to be obligated under numerous non-cancelable operating lease and license agreements. The amounts involved in our operating lease and license agreements at the close of the current second quarter were comparable to the amounts at the end of December, as discussed in our 2011 Annual Report on Form 10-K.

Based upon the current strength of our liquidity position, we expect that our funding will be sufficient to fulfill these obligations and commitments when they are due.

## Derivative Financial Instruments

We use various financial instruments, including derivatives, in connection with our strategies to reduce market risk resulting from changes in interest rates. Our derivative financial instruments consist of financial forward and futures contracts, IRLCs, swaps, and options. These derivatives relate to mortgage banking operations, MSRs, and other risk management activities, and seek to mitigate or reduce our exposure to losses from adverse changes in interest rates. These activities will vary in scope based on the level and volatility of interest rates, the types of assets held, and other changing market conditions. At June 30, 2012, we held derivative financial instruments with a notional value of $\$ 5.7$ billion. (Please see Note 11, Derivative Financial Instruments, for a further discussion of our use of such financial instruments.)

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## Capital Position

In the first six months of 2012, we maintained the strength of our capital position, as our levels of stockholders equity and tangible stockholders equity rose $\$ 45.8$ million and $\$ 55.9$ million, respectively, to $\$ 5.6$ billion and $\$ 3.1$ billion, from the levels recorded at December 31, 2011. The six-month increases were tempered by the distribution of cash dividends totaling $\$ 219.2$ million, reflecting two quarterly cash dividends of $\$ 0.25$ per share each. (Please see the discussion and reconciliations of stockholders equity and tangible stockholders equity, total assets and tangible assets, and the related measures that appear earlier in this report.)

At June 30th and December 31st, stockholders equity represented $12.90 \%$ and $13.24 \%$, respectively, of total assets and respective book values per share of $\$ 12.78$ and $\$ 12.73$. Our calculations of book value per share were based on the number of shares outstanding at the end of June and December, which were $439,124,100$ and $437,344,796$ shares, respectively.

We calculate tangible stockholders equity by subtracting the amount of goodwill and CDI recorded at the end of a period from the amount of stockholders equity recorded at the same date. At both June 30, 2012 and December 31, 2011, we recorded goodwill of $\$ 2.4$ billion; CDI equaled $\$ 41.6$ million and $\$ 51.7$ million, respectively, at the corresponding dates.

At June 30, 2012, tangible stockholders equity represented $7.64 \%$ of tangible assets, as compared to $7.78 \%$ at December 31st. Excluding AOCL from the calculation, the ratio of adjusted tangible stockholders equity to adjusted tangible assets was $7.79 \%$ at the end of the current second quarter, as compared to $7.95 \%$ at year-end. AOCL totaled $\$ 64.1$ million at the end of the current second quarter, as compared to $\$ 71.9$ million at December 31st. The six-month reduction in AOCL was the result of a $\$ 4.7$ million increase in the net unrealized gain on available-for-sale securities, net of tax; a $\$ 3.1$ million reduction in pension and post-retirement obligations, net of tax; and a modest reduction in the net unrealized loss on the non-credit portion of OTTI losses, net of tax.

Consistent with our focus on capital strength and preservation, the level of stockholders equity at June 30, 2012, continued to exceed the minimum federal requirements for a bank holding company. Our subsidiary banks also reported solid levels of capital at the end of the current second quarter, and continued to exceed the requirements for classification as well capitalized institutions under the FDIC Improvement Act. At June 30, 2012, New York Community Bank and New York Commercial Bank had respective Tier 1 leverage capital ratios of $8.53 \%$ and $13.30 \%$; respective Tier 1 risk-based capital ratios of $12.82 \%$ and $16.77 \%$; and respective total risk-based capital ratios of $13.54 \%$ and $17.43 \%$. The minimum regulatory requirements for classification as a well capitalized institution are a leverage capital ratio of $5.00 \%$, a Tier 1 risk-based capital ratio of $6.00 \%$, and a total risk-based capital ratio of $10.00 \%$.

The following regulatory capital analyses set forth the leverage, Tier 1 risk-based, and total risk-based capital levels at June 30, 2012 for the Company, the Community Bank, and the Commercial Bank, each in comparison with the minimum federal requirements:

## Regulatory Capital Analysis (the Company)

| (dollars in thousands) | At June 30, 2012 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Risk-Ba | Capital |  |
|  | Leverage Capital |  | Tier 1 |  | Total |  |
|  | Amount | Ratio | Amount | Ratio | Amount | Ratio |
| Total capital | \$ 3,624,913 | 9.17\% | \$ 3,624,913 | 13.65\% | \$ 3,815,400 | 14.37\% |
| Regulatory capital requirement | 1,580,823 | 4.00 | 1,062,249 | 4.00 | 2,124,497 | 8.00 |
| Excess | \$ 2,044,090 | 5.17\% | \$ 2,562,664 | 9.65\% | \$ 1,690,903 | 6.37\% |

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## Regulatory Capital Analysis (New York Community Bank)

|  |  |  | At June | 2012 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Risk-Ba | Capital |  |
|  | Leverage | pital | Tie |  | Tot |  |
| (dollars in thousands) | Amount | Ratio | Amount | Ratio | Amount | Ratio |
| Total capital | \$ 3,159,775 | 8.53\% | \$ 3,159,775 | 12.82\% | \$ 3,337,020 | 13.54\% |
| Regulatory capital requirement | 1,481,486 | 4.00 | 985,943 | 4.00 | 1,971,886 | 8.00 |
| Excess | \$ 1,678,289 | 4.53\% | \$ 2,173,832 | 8.82\% | \$ 1,365,134 | 5.54\% |

## Regulatory Capital Analysis (New York Commercial Bank)

|  |  |  | At Jun | 2012 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Risk-Ba | Capital |  |
|  | Leverag | apital |  |  |  |  |
| (dollars in thousands) | Amount | Ratio | Amount | Ratio | Amount | Ratio |
| Total capital | \$ 336,570 | 13.30\% | \$ 336,570 | 16.77\% | \$ 349,735 | 17.43\% |
| Regulatory capital requirement | 101,235 | 4.00 | 80,258 | 4.00 | 160,517 | 8.00 |
| Excess | \$ 235,335 | 9.30\% | \$ 256,312 | 12.77\% | \$ 189,218 | 9.43\% |

## Basel III Proposal

In June 2012, our primary federal regulators published two notices of proposed rulemaking (the 2012 Capital Proposals ) that would substantially revise the risk-based capital requirements applicable to bank holding companies and depository institutions, including the Company and the Banks, compared to the current U.S. risk-based capital rules. The current rules are based on the international capital accords of the Basel Committee on Banking Supervision (the Basel Committee ) which are generally referred to as Basel I.

One of the 2012 Capital Proposals (the Basel III Proposal ) addresses the components of capital and other issues affecting the numerator in banking institutions regulatory capital ratios, and would implement the Basel Committee s December 2010 framework, known as Basel III, for strengthening international capital standards. The other proposal (the Standardized Approach Proposal ) addresses risk weights and other issues affecting the denominator in banking institutions regulatory capital ratios, and would replace the existing Basel I-derived risk weighting approach with a more risk-sensitive approach based, in part, on the standardized approach in the Basel Committee s 2004 Basel II capital accords.

The 2012 Capital Proposals would also implement the requirements of Section 939A of the Dodd-Frank Wall Street Reform and Consumer Protection Act (the Dodd-Frank Act ) to remove references to credit ratings from the federal banking agencies rules. As proposed, the Basel III Proposal and the Standardized Approach Proposal would come into effect on January 1, 2013 and January 1, 2015, respectively.

The federal banking agencies have not proposed rules implementing the final liquidity framework of Basel III, and have not determined to what extent they will apply to U.S. banks that are not large, internationally active banks.

It is management s belief that, as of June 30, 2012, the Company, the Community Bank, and the Commercial Bank would meet all capital adequacy requirements under the Basel III and Standardized Approach Proposals on a fully phased-in basis if such requirements were currently effective. The regulations ultimately applicable to financial institutions may be substantially different from the Basel III final framework as published in December 2010 and in the proposed rules issued in June 2012. However, given our strong capital levels, no material impact is anticipated when the new rules are finally implemented. Management will continue to monitor these and any future proposals submitted by our regulators.

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## RESULTS OF OPERATIONS FOR THE THREE MONTHS ENDED JUNE 30, 2012

## Earnings Summary

In the second quarter of 2012, we generated earnings of $\$ 131.2$ million, an increase from $\$ 118.3$ million and $\$ 119.5$ million, respectively, in the trailing and year-earlier three months. The current second quarter amount was equivalent to $\$ 0.30$ per diluted share, an increase from $\$ 0.27$ per diluted share in each of the earlier periods.

After-tax net securities gains contributed $\$ 84,000$ to our current second quarter earnings, as compared to $\$ 443,000$ in the first quarter of this year. While after-tax net securities gains contributed $\$ 11.2$ million, or $\$ 0.03$ per diluted share, to our earnings in the second quarter of 2011, the benefit was offset by a $\$ 10.8$ million, or $\$ 0.03$ per diluted share, after-tax OTTI loss on securities. Nonetheless, our earnings in the second quarter of last year were increased by a $\$ 5.9$ million after-tax gain on the disposition of our insurance premium financing business, which was equivalent to $\$ 0.01$ per diluted share.

## Linked-Quarter Comparison

The $\$ 13.0$ million, or $11.0 \%$, linked-quarter increase in our current second quarter earnings was driven by two primary factors: a $\$ 23.2$ million rise in mortgage banking income to $\$ 58.3$ million, and an $\$ 8.2$ million rise in net interest income to $\$ 296.7$ million.

The rise in mortgage banking income was attributable to the decline in residential mortgage interest rates over the course of the quarter, which triggered an increase in refinancing activity as well as new home purchases. The rise in net interest income was attributable to an increase in prepayment penalty income as the decline in market interest rates triggered an increase in refinancing activity in the markets for our multi-family and CRE loans.

While the provision for losses on non-covered loans was $\$ 15.0$ million in the second quarter of this year, as it was in the trailing quarter, we also recorded an $\$ 18.4$ million provision for losses on covered loans. The impact of the latter provision on our current second quarter earnings was largely offset by FDIC indemnification income of $\$ 14.8$ million, recorded in non-interest income during the same three-month period.

The increase in earnings was also tempered by a $\$ 5.5$ million increase in operating expenses, to $\$ 150.5$ million, primarily reflecting a $\$ 4.2$ million increase in G\&A expense. In connection with the increase in residential mortgage loan production, we experienced a rise in variable mortgage banking expenses, in addition to incurring higher costs associated with the acquisition and management of OREO.

Primarily reflecting a $\$ 20.8$ million increase in pre-tax income to $\$ 206.0$ million, income tax expense rose $\$ 7.8$ million on a linked-quarter basis to $\$ 74.8$ million in the second quarter of 2012.

## Year-Over-Year Comparison

The $\$ 11.8$ million, or $9.8 \%$, rise in earnings was attributable to a $\$ 46.5$ million increase in mortgage banking income, as the decline in residential mortgage interest rates prompted an increase in the volume of one-to-four family loans originated for sale. In addition to an increase in income from originations, the rise in mortgage banking income was due to higher gain-on-sale margins and servicing income.

The increase in earnings was only partly offset by a $\$ 5.3$ million decline in net interest income, as the benefit of an increase in prepayment penalty income and the balance of interest-earning assets was exceeded by the impact of the decline in intermediate interest rates on our average asset yields. While our average cost of funds also declined year-over-year, the magnitude of that reduction was exceeded by the magnitude of the reduction in our average asset yield.

While the provision for losses on non-covered loans was consistent with the year-earlier provision, the provision for losses on covered loans was $\$ 9.7$ million higher in the current second quarter than it was in the year-earlier three months. Nonetheless, the impact of the increase in the provision for losses on covered loans was largely offset by a $\$ 7.1$ million increase in the FDIC indemnification income recorded in non-interest income during the same three-month period.

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While operating expenses rose $\$ 2.6$ million year-over-year, primarily reflecting an increase in occupancy and equipment and G\&A expenses, the impact on earnings was largely tempered by a decline in the amortization of CDI.

Reflecting a $\$ 23.9$ million increase in pre-tax income and a rise in the effective tax rate, income tax expense rose $\$ 12.2$ million year-over-year.

## Net Interest Income

Net interest income is our primary source of income. Its level is largely a function of the average balance of our interest-earning assets, the average balance of our interest-bearing liabilities, and the spread between the yield on such assets and the cost of such liabilities. These factors are influenced by the pricing and mix of our interest-earning assets and interest-bearing liabilities which, in turn, may be impacted by such external factors as economic conditions, competition for loans and deposits, market interest rates, and the monetary policy of the Federal Open Market Committee (the FOMC ) of the Federal Reserve Board of Governors.

The cost of our deposits and borrowed funds is largely based on short-term rates of interest, the level of which is partially impacted by the actions of the FOMC. The FOMC reduces, maintains, or increases the target fed funds rate the rate at which banks borrow funds overnight from one another as it deems necessary. The target fed funds rate has been maintained at a range of zero to $0.25 \%$ since the fourth quarter of 2008 .

While the fed funds rate generally impacts the cost of our short-term borrowings and deposits, the yields on our held-for-investment loans and other interest-earning assets are typically impacted by intermediate-term market interest rates. The five- and ten-year Constant Maturity Treasury ( CMT ) rates averaged $0.79 \%$ and $1.83 \%$, respectively, in the current second quarter, as compared to $0.90 \%$ and $2.04 \%$ in the trailing quarter and to $1.85 \%$ and $3.20 \%$, respectively, in the year-earlier three months.

Net interest income is also influenced by the level of prepayment penalty income recorded, primarily in connection with the prepayment of multi-family and CRE loans. Since prepayment penalty income is recorded as interest income, an increase or decrease in its level will also be reflected in the average yields on our loans and interest-earning assets, and therefore, in our interest rate spread and net interest margin.

In the second quarter of 2012 , our net interest income rose $\$ 8.2$ million to $\$ 296.7$ million linked-quarter, notwithstanding the continued flattening of the yield curve as intermediate-term interest rates declined to historical lows. As interest rates moved lower, refinancing activity increased in the multi-family and commercial real estate markets, triggering an increase in prepayment penalty income on a linked-quarter basis and year-over-year. Specifically, prepayment penalty income rose to $\$ 32.0$ million in the current second quarter, from $\$ 17.5$ million and $\$ 25.9$ million, respectively, in the trailing and year-earlier three months.

While net interest income declined year-over-year, the amount of the reduction was a comparatively modest $\$ 5.3$ million. In addition to the increase in prepayment penalty income, the impact of the yield curve on the Company s net interest income was tempered by an increase in the average balance of interest-earning assets, and a continued reduction in the Company s funding costs.

## Linked-Quarter Comparison

The linked-quarter increase in net interest income was the net effect of an $\$ 8.3$ million rise in interest income to $\$ 455.0$ million and a $\$ 100,000$ increase in interest expense to $\$ 158.3$ million.

The modest increase in interest income was driven by the aforementioned increase in prepayment penalty income, which contributed 35 basis points to the average yield on interest-earning assets and 41 basis points to the average yield on loans. While the average balance of interest-earning assets rose $\$ 363.0$ million to $\$ 35.9$ billion, the average yield rose four basis points to $5.07 \%$.

The interest income generated by loans totaled $\$ 406.5$ million, and accounted for the majority of the increase in interest income overall. The increase in the interest income from loans was the result of a $\$ 184.9$ million rise in the average balance of such assets to $\$ 30.8$ billion and a seven-basis point increase in the average yield to $5.28 \%$.

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Securities and money market investments accounted for the remaining $\$ 48.5$ million of interest income produced in the current second quarter, comparable to the level produced in the first quarter of this year. While the average balance of such assets rose $\$ 178.1$ million to $\$ 5.1$ billion linked-quarter, the average yield on such assets fell 14 basis points during this time, to $3.79 \%$.

The modest linked-quarter increase in interest expense was the net effect of a $\$ 113.2$ million reduction in the average balance of interest-bearing liabilities to $\$ 33.5$ billion and a one-basis point rise in the average cost of funds to $1.90 \%$. Interest-bearing deposits accounted for $\$ 36.4$ million of the interest expense generated during the current second quarter, reflecting a $\$ 462,000$ increase from the trailing-quarter amount. The modest rise was the net effect of a $\$ 323.2$ million increase in the average balance of such deposits to $\$ 20.5$ billion and a one-basis point reduction in the average cost to $0.71 \%$. Although the Aurora Bank transaction added $\$ 2.2$ billion of deposits to the June 30, 2012 balance, the effect on the average balance and the average cost of interest-bearing deposits was limited in view of the June 28th closing date.

The linked-quarter increase in interest expense was tempered by a $\$ 362,000$ decline in the interest expense produced by borrowed funds to $\$ 121.9$ million, as the average balance of such funds fell $\$ 436.5$ million to $\$ 13.0$ billion, exceeding the impact of a 12 -basis point rise in the average cost to $3.78 \%$.

## Year-Over-Year Comparison

The year-over-year reduction in net interest income was the net effect of a $\$ 14.0$ million decline in interest income and an $\$ 8.7$ million decline in interest expense.

While the decline in interest income was tempered by a $\$ 1.4$ billion rise in the average balance of interest-earning assets, the benefit of that increase was exceeded by the impact of a 37 -basis point reduction in the average yield. Although prepayment penalty income contributed 35 and 30 basis points, respectively, to the average yield on interest-earning assets in the current and year-earlier second quarters, the benefit was more than offset by the year-over-year decline in market interest rates, and the replenishment of the balance sheet with lower-yielding loans and securities.

In fact, the interest income produced by loans fell $\$ 1.8$ million year-over-year, as the benefit of a $\$ 2.1$ billion rise in the average balance was exceeded by the impact of a 42-basis point decline in the average yield. Prepayment penalty income contributed 41 basis points to the average yield on loans in the current second quarter, as compared to 36 basis points in the second quarter of last year. In addition, the interest income produced by securities and money market investments fell $\$ 12.2$ million, as the average balance of such assets declined $\$ 746.4$ million and the average yield declined 36 basis points.

The year-over-year reduction in interest expense was the net effect of a $\$ 429.8$ million increase in the average balance of interest-bearing liabilities and a 13-basis point decline in the average cost of funds. The interest expense produced by deposits fell $\$ 3.1$ million during this time, as the impact of a $\$ 465.1$ million rise in the average balance was modestly tempered by an eight-basis point decline in the average cost. The interest expense produced by borrowed funds, meanwhile, fell $\$ 5.6$ million, as a $\$ 35.3$ million decline in the average balance occurred in tandem with a 15 -basis point decline in the average cost.

## Net Interest Margin

We recorded a margin of $3.30 \%$ in the current second quarter, as compared to $3.24 \%$ and $3.50 \%$, respectively, in the trailing quarter and year-earlier three months. The linked-quarter increase was attributable to the rise in prepayment penalty income, which added 36 basis points to our current second quarter margin, in contrast with 20 basis points in the first quarter of this year. Prepayment penalty income added 30 basis points to our margin in the second quarter of 2011, tempering the impact of the year-over-year decline in average asset yields.

The amount of prepayment penalty income recorded in any given quarter is not only a function of repayment and refinancing levels but also the number of years remaining on each loan that repays or refinances during that time. The number of years dictates the number of prepayment penalty points that are charged on the remaining principal balance, based on a sliding scale of five points to one, as discussed under
Multi-Family Loans and Commercial Real Estate Loans earlier in this report.

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In addition, while prepayment penalty income may rise during periods of declining market interest rates, it should be noted that such income may also rise during periods when market interest rates rise or are expected to go up. Borrowers may opt to lock in a lower interest rate at times when rates are rising or are expected to do so, in order to avoid the risk of refinancing in the future when interest rates could be higher than they already are.

The following tables set forth certain information regarding our average balance sheets for the periods indicated, including the average yields on our interest-earning assets and the average costs of our interest-bearing liabilities. Average yields are calculated by dividing the interest income produced by the average balance of interest-earning assets. Average costs are calculated by dividing the interest expense produced by the average balance of interest-bearing liabilities. The average balances for the period are derived from average balances that are calculated daily. The average yields and costs include fees that are considered adjustments to such average yields and costs.

## Net Interest Income Analysis (Linked-Quarter Comparison)



Liabilities and Stockholders Equity:

| Interest-bearing deposits: |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| NOW and money market accounts | \$ 8,805,432 | \$ 9,357 | 0.43\% | \$ 8,800,787 | \$ 8,733 | 0.40\% |
| Savings accounts | 4,080,984 | 3,565 | 0.35 | 3,983,234 | 3,496 | 0.35 |
| Certificates of deposit | 7,641,613 | 23,489 | 1.24 | 7,420,769 | 23,720 | 1.29 |
| Total interest-bearing deposits | 20,528,029 | 36,411 | 0.71 | 20,204,790 | 35,949 | 0.72 |
| Borrowed funds | 12,983,063 | 121,913 | 3.78 | 13,419,550 | 122,275 | 3.66 |
| Total interest-bearing liabilities | 33,511,092 | 158,324 | 1.90 | 33,624,340 | 158,224 | 1.89 |
| Non-interest-bearing deposits | 2,466,411 |  |  | 2,324,849 |  |  |
| Other liabilities | 373,770 |  |  | 297,528 |  |  |
| Total liabilities | 36,351,273 |  |  | 36,246,717 |  |  |
| Stockholders equity | 5,565,581 |  |  | 5,528,296 |  |  |
| Total liabilities and stockholders equity | \$ 41,916,854 |  |  | \$ 41,775,013 |  |  |
| Net interest income/interest rate spread |  | \$ 296,656 | 3.17\% |  | \$ 288,414 | 3.14\% |
| Net interest margin |  |  | 3.30\% |  |  | 3.24\% |
| Ratio of interest-earning assets to interest-bearing liabilities |  |  | 1.07x |  |  | 1.06x |

(1) Amounts are net of net deferred loan origination costs/(fees) and the allowances for loan losses, and include loans held for sale and non-performing loans.
(2) Amounts are at amortized cost.
(3) Includes FHLB stock.

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## Net Interest Income Analysis (Year-Over-Year Comparison)



Liabilities and Stockholders Equity:

| Interest-bearing deposits: |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| NOW and money market accounts | \$ 8,805,432 | \$ 9,357 | 0.43\% | \$ 8,794,496 | \$ 10,398 | 0.47\% |
| Savings accounts | 4,080,984 | 3,565 | 0.35 | 4,022,838 | 4,206 | 0.42 |
| Certificates of deposit | 7,641,613 | 23,489 | 1.24 | 7,245,588 | 24,952 | 1.38 |
| Total interest-bearing deposits | 20,528,029 | 36,411 | 0.71 | 20,062,922 | 39,556 | 0.79 |
| Borrowed funds | 12,983,063 | 121,913 | 3.78 | 13,018,339 | 127,508 | 3.93 |
| Total interest-bearing liabilities | 33,511,092 | 158,324 | 1.90 | 33,081,261 | 167,064 | 2.03 |
| Non-interest-bearing deposits | 2,466,411 |  |  | 1,988,889 |  |  |
| Other liabilities | 373,770 |  |  | 325,621 |  |  |
| Total liabilities | 36,351,273 |  |  | 35,395,771 |  |  |
| Stockholders equity | 5,565,581 |  |  | 5,458,017 |  |  |
| Total liabilities and stockholders equity | \$ 41,916,854 |  |  | \$ 40,853,788 |  |  |
| Net interest income/interest rate spread |  | \$ 296,656 | 3.17\% |  | \$ 301,944 | 3.41\% |
| Net interest margin |  |  | 3.30\% |  |  | 3.50\% |
| Ratio of interest-earning assets to interest-bearing liabilities |  |  | 1.07x |  |  | 1.04x |

(1) Amounts are net of net deferred loan origination costs/(fees) and the allowances for loan losses, and include loans held for sale and non-performing loans.
(2) Amounts are at amortized cost.
(3) Includes FHLB stock.

## Provisions for Loan Losses

Provision for Losses on Non-Covered Loans

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The provision for losses on non-covered loans is based on management $s$ assessment of the adequacy of the allowance for losses on non-covered loans which, in turn, is based on its evaluation of inherent losses in the non-covered loan portfolio in accordance with GAAP. This evaluation considers several factors, including the current and historical performance of the non-covered loan portfolio; its inherent risk characteristics; the level of non-performing non-covered loans and charge-offs; delinquency levels and trends; local economic and market conditions; declines in real estate values; and the levels of unemployment and vacancy rates.

In the three months ended June 30, 2012, we recorded a $\$ 15.0$ million provision for losses on non-covered loans, consistent with the provisions recorded in the trailing quarter and the year-earlier three months. Reflecting the current second quarter provision and net charge-offs of $\$ 13.9$ million, the allowance for losses on non-covered loans totaled $\$ 137.9$ million at June 30,2012 , representing $54.73 \%$ of non-performing non-covered loans and $0.52 \%$ of total non-covered loans. At March 31, 2012 and June 30, 2011, the allowance for losses on non-covered loans totaled $\$ 136.8$ million and $\$ 134.5$ million, representing $44.68 \%$ and $26.73 \%$, respectively, of non-performing non-covered loans and $0.51 \%$ and $0.55 \%$, respectively, of total non-covered loans.

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## Provision for Losses on Covered Loans

In the three months ended June 30, 2012 and 2011, we recorded provisions for losses on covered loans of $\$ 18.4$ million and $\$ 8.7$ million, respectively. The provisions were recorded due to deterioration in the credit quality of certain loan portfolios acquired in the transactions with AmTrust and Desert Hills.

The provisions for losses on covered loans recorded in the second quarters of 2012 and 2011 were largely offset by FDIC indemnification income of $\$ 14.8$ million and $\$ 7.6$ million, recorded in non-interest income in the respective periods.

Please see Critical Accounting Policies earlier in this report for a detailed discussion of the factors considered by management in determining the allowances for losses on both non-covered loans and covered loans, together with the discussion of asset quality that appears earlier in this report.

## Non-Interest Income

Non-interest income totaled $\$ 98.2$ million in the current second quarter, reflecting a $\$ 36.2$ million, or $58.4 \%$, increase from the trailing-quarter level and a $\$ 39.3$ million, or $66.8 \%$, increase from the year-earlier amount.

Mortgage banking income accounted for the bulk of these increases, having risen $\$ 23.2$ million and $\$ 46.5$ million, respectively, from the levels recorded in the trailing and year-earlier quarters, to $\$ 58.3$ million in the three months ended June 30, 2012. These increases were attributable to the significant volume of one-to-four family loans produced by our mortgage banking operation, as well as expanded gain-on-sale margins and higher servicing income. Included in the current second quarter amount was income from originations of $\$ 53.0$ million, up from $\$ 40.0$ million and $\$ 9.3$ million, respectively, in the trailing and year-earlier three months. Servicing income accounted for $\$ 5.3$ million of mortgage banking income in the second quarter of 2012.

In addition to mortgage banking income, the Company has three other ongoing sources of non-interest income: fee income, income from bank-owned life insurance ( BOLI ), and other income, the latter consisting primarily of revenues from the sale of third-party investment products and revenues generated by a New York Community Bank subsidiary, Peter B. Cannell \& Co., Inc. Revenues from these three sources totaled $\$ 25.0$ million in the current second quarter, as compared to $\$ 26.1$ million and $\$ 29.0$ million, respectively, in the trailing and year-earlier three months. Including mortgage banking income, non-interest income from ongoing sources rose to $\$ 83.3$ million in the current second quarter, from $\$ 61.3$ million and $\$ 40.8$ million, respectively, in the prior periods.

In addition, the Company recorded net securities gains of $\$ 141,000$ in the current second quarter, in contrast to $\$ 718,000$ and $\$ 18.7$ million, respectively, in the trailing and year-earlier three months. While the Company also recorded a $\$ 9.8$ million gain on business disposition in the three months ended June 30, 2011, the benefit of that gain and the net securities gains recorded in the same quarter were tempered by an $\$ 18.1$ million OTTI loss on securities.

As indicated in the preceding discussion of the covered loan loss provision, FDIC indemnification income accounted for $\$ 14.8$ million of non-interest income in the current second quarter and for $\$ 7.6$ million in the second quarter of last year.

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The following table summarizes the components of non-interest income for the three months ended June 30, 2012, March 31, 2012, and June 30, 2011:

## Non-Interest Income Analysis

|  | For the Three Months Ended |  |  |
| :---: | :---: | :---: | :---: |
| (in thousands) | $\begin{gathered} \text { June 30, } \\ 2012 \end{gathered}$ | $\begin{gathered} \text { March 31, } \\ 2012 \end{gathered}$ | $\begin{gathered} \text { June 30, } \\ 2011 \end{gathered}$ |
| Fee income | \$ 9,433 | \$ 9,758 | \$ 12,143 |
| BOLI income | 6,802 | 9,585 | 7,564 |
| Net gain on sale of securities | 141 | 718 | 18,743 |
| FDIC indemnification income | 14,759 | -- | 7,624 |
| Mortgage banking income | 58,323 | 35,165 | 11,774 |
| Gain on business disposition | -- | -- | 9,823 |
| Loss on OTTI of securities | -- | -- | $(18,124)$ |
| Other income: |  |  |  |
| Peter B. Cannell \& Co., Inc. | 3,638 | 3,759 | 3,635 |
| Third-party investment product sales | 3,886 | 3,871 | 3,273 |
| Other | 1,223 | (860) | 2,433 |
| Total other income | 8,747 | 6,770 | 9,341 |
| Total non-interest income | \$ 98,205 | \$61,996 | \$ 58,888 |

## Non-Interest Expense

Non-interest expense consists of operating expenses (comprised of compensation and benefits, occupancy and equipment, and G\&A expenses) and the amortization of CDI. In the three months ended June 30, 2012, non-interest expense equaled $\$ 155.4$ million, up $\$ 5.3$ million from the trailing-quarter level and comparable to the level recorded in the year-earlier three months.

Operating expenses accounted for $\$ 150.5$ million of non-interest expense in the current second quarter, reflecting a linked-quarter increase of $\$ 5.5$ million and a year-over-year increase of $\$ 2.6$ million. Compensation and benefits expense accounted for $\$ 73.6$ million of the current second-quarter total, comparable with the levels recorded in the trailing quarter and the year-earlier three months. Occupancy and equipment expense rose $\$ 1.4$ million and $\$ 1.5$ million, respectively, during these times, to $\$ 23.2$ million, while G\&A expense rose $\$ 4.2$ million linked-quarter and $\$ 757,000$ year-over-year, to $\$ 53.7$ million. The linked-quarter increase in G\&A expense largely reflects the costs associated with the acquisition and management of OREO, as well as a higher level of variable mortgage banking expenses.

Notwithstanding the increase in operating expenses, the Company reported an efficiency ratio of $38.12 \%$ in the current second quarter, as compared to $41.39 \%$ and $40.99 \%$, respectively, in the trailing and year-earlier three months. The linked-quarter improvement reflects the increased levels of net interest income and non-interest income, while the year-over-year improvement reflects an increase in non-interest income alone.

## Income Tax Expense

Income tax expense consists of federal, state, and local taxes and totaled $\$ 74.8$ million in the current second quarter, reflecting a linked-quarter increase of $\$ 7.8$ million and a year-over-year increase of $\$ 12.2$ million. Pre-tax income rose $\$ 20.8$ million and $\$ 23.9$ million, respectively, from levels recorded in the earlier periods to $\$ 206.0$ million in the second quarter of 2012. In addition, the effective tax rate was $36.3 \%$ in the current second quarter, as compared to $36.2 \%$ and $34.4 \%$, respectively, in the trailing and year-earlier three months. The increase in the effective tax rate is primarily attributable to a reduction in available business tax credits and the increase in pre-tax income.

For additional information about our income tax expense, please see the discussion entitled Income Taxes under Critical Accounting Policies earlier in this report.

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## RESULTS OF OPERATIONS FOR THE SIX MONTHS ENDED JUNE 30, 2012

## Earnings Summary

The Company reported earnings of $\$ 249.5$ million, or $\$ 0.56$ per diluted share, in the six months ended June 30,2012 , as compared to $\$ 242.6$ million, or $\$ 0.55$ per diluted share, in the year-earlier six months.

Non-interest income rose $\$ 42.7$ million to $\$ 160.2$ million in the current six-month period, exceeding the impact of a $\$ 20.1$ million reduction in net interest income to $\$ 585.1$ million, and a $\$ 3.9$ million increase in non-interest expense to $\$ 305.6$ million. While the provision for losses on non-covered loans declined $\$ 11.0$ million year-over-year, to $\$ 30.0$ million, the benefit was tempered by a $\$ 9.7$ million increase in the provision for losses on covered loans to $\$ 18.4$ million. Income tax expense rose $\$ 13.1$ million year-over-year, to $\$ 141.8$ million, largely reflecting the $\$ 20.0$ million rise in pre-tax income to $\$ 391.2$ million and an increase in the effective tax rate to $36.2 \%$.

Included in our earnings for the first six months of this year were after-tax net securities gains of $\$ 527,000$. In contrast, our earnings for the first six months of 2011 included after-tax net securities gains of $\$ 17.1$ million, and an after-tax gain on business disposition of $\$ 5.9$ million. The respective gains were equivalent to $\$ 0.04$ and $\$ 0.01$ per diluted share. The benefit of these after-tax gains was tempered by an after-tax OTTI loss of $\$ 10.8$ million, which was equivalent to $\$ 0.03$ per diluted share.

## Net Interest Income

In the first six months of 2012, we generated net interest income of $\$ 585.1$ million, down $\$ 20.1$ million from the level recorded in the first six months of last year. While prepayment penalty income added $\$ 49.5$ million to the interest income on loans and interest-earning assets, total interest income declined $\$ 38.3$ million year-over-year, to $\$ 901.6$ million, exceeding an $\$ 18.2$ million decline in total interest expense to $\$ 316.5$ million.

The decline in interest income was attributable to a combination of factors, including the flattening of the yield curve as intermediate-term interest rates continued to decline to historical lows. While the reduction in such interest rates triggered an increase in refinancing activity and, therefore, prepayment penalty income, the balance sheet was replenished with assets that featured lower yields. As a result, the average yield on interest-earning assets fell to $5.05 \%$ in the first six months of this year from $5.52 \%$ in the first six months of 2011 , even as the average balance of interest-earning assets rose $\$ 1.6$ billion to $\$ 35.7$ billion during the same time. Prepayment penalty income added 28 and 27 basis points to the average yield on assets in the current and year-earlier six-month periods, respectively.

Notwithstanding the aforementioned contribution of prepayment penalty income, the interest income on loans fell $\$ 19.6$ million year-over-year to $\$ 804.7$ million, as the benefit of a $\$ 2.1$ billion increase in the average balance to $\$ 30.7$ billion was exceeded by the impact of a 52 -basis point decline in the average yield to $5.25 \%$. Prepayment penalty income added 33 basis points to the average yield on loans in the current six-month period, as compared to 32 basis points in the year-earlier six months.

In addition, the interest income produced by securities and money market investments fell $\$ 18.7$ million year-over-year, to $\$ 97.0$ million, as the average balance of such assets declined by $\$ 496.1$ million to $\$ 5.0$ billion and the average yield on such assets fell 33 basis points to $3.86 \%$.

The decline in interest expense was the net effect of a $\$ 511.4$ million increase in the average balance of interest-bearing liabilities to $\$ 33.6$ billion and a 14-basis point reduction in the average cost of funds to $1.90 \%$. While the average balances of interest-bearing deposits and borrowed funds rose $\$ 343.2$ million and $\$ 168.2$ million, respectively, to $\$ 20.4$ billion and $\$ 13.2$ billion, the average costs of such funds fell 11 and 19 basis points, respectively, to $0.71 \%$ and $3.72 \%$ during the same time. As a result, the interest expense generated by interest-bearing deposits fell $\$ 9.5$ million year-over-year to $\$ 72.4$ million, and the interest expense produced by borrowed funds fell $\$ 8.7$ million to $\$ 244.2$ million. While our average funding costs continued to fall, the magnitude of the reduction was considerably less than the decline in our average interest-earning asset yields.

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Reflecting the same factors that led to the decline in net interest income, our net interest margin was $3.27 \%$ in the current six-month period, as compared to $3.54 \%$ in the year-earlier six months. The 27 -basis point decline in our net interest margin was tempered by the aforementioned contribution of prepayment penalty income, which was 28 basis points.

## Net Interest Income Analysis



Liabilities and Stockholders Equity:

| Interest-bearing deposits: |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| NOW and money market accounts | \$ | 8,803,109 | \$ | 18,090 | 0.41\% | \$ | 8,613,442 | \$ | 21,552 | 0.50\% |
| Savings accounts |  | 4,032,109 |  | 7,061 | 0.35 |  | 3,967,038 |  | 8,333 | 0.42 |
| Certificates of deposit |  | 7,531,191 |  | 47,209 | 1.26 |  | 7,442,778 |  | 51,926 | 1.41 |
| Total interest-bearing deposits |  | 20,366,409 |  | 72,360 | 0.71 |  | 20,023,258 |  | 81,811 | 0.82 |
| Borrowed funds |  | 13,201,307 |  | 244,188 | 3.72 |  | 13,033,071 |  | 252,924 | 3.91 |
| Total interest-bearing liabilities |  | 33,567,716 |  | 316,548 | 1.90 |  | 33,056,329 |  | 334,735 | 2.04 |
| Non-interest-bearing deposits |  | 2,395,630 |  |  |  |  | 1,900,559 |  |  |  |
| Other liabilities |  | 335,649 |  |  |  |  | 342,071 |  |  |  |
| Total liabilities |  | 36,298,995 |  |  |  |  | 35,298,959 |  |  |  |
| Stockholders equity |  | 5,534,277 |  |  |  |  | 5,484,845 |  |  |  |
| Total liabilities and stockholders equity |  | 41,833,272 |  |  |  |  | 40,783,804 |  |  |  |
| Net interest income/interest rate spread |  |  |  | 585,070 | 3.15\% |  |  |  | 605,196 | 3.48\% |
| Net interest margin |  |  |  |  | 3.27\% |  |  |  |  | 3.54\% |
| Ratio of interest-earning assets to interest-bearing liabilities |  |  |  |  | 1.06x |  |  |  |  | 1.03x |

(1) Amounts are net of net deferred loan origination costs/(fees) and the allowances for loan losses, and include loans held for sale and non-performing loans.
(2) Amounts are at amortized cost.
(3) Includes FHLB stock.

## Provisions for Loan Losses

## Provision for Losses on Non-Covered Loans

The provision for losses on non-covered loans totaled $\$ 30.0$ million in the current six-month period, reflecting an $\$ 11.0$ million decrease from the year-earlier amount. In the first six months of 2012, we recorded net charge-offs of $\$ 29.4$ million, down from $\$ 65.5$ million in the first six months of last year.

## Provision for Losses on Covered Loans

We also recorded an $\$ 18.4$ million provision for losses on covered loans in the current six-month period, exceeding the year-earlier provision by $\$ 9.7$ million. The respective provisions were largely offset by FDIC indemnification income of $\$ 14.8$ million and $\$ 7.6$ million, recorded in non-interest income, for the six months ended June 30, 2012 and 2011.

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For additional information about the provisions for loan losses recorded in the first six months of 2012 and 2011, please see Allowances for Loan Losses within the discussion of Critical Accounting Policies and Asset Quality within the Balance Sheet Summary.

## Non-Interest Income

Driven by a $\$ 61.8$ million increase in mortgage banking income to $\$ 93.5$ million, non-interest income rose $\$ 42.7$ million year-over-year to $\$ 160.2$ million in the first six months of 2012.

The increase in mortgage banking income was primarily due to a $\$ 67.9$ million rise in income from originations to $\$ 93.0$ million, reflecting not only the surge in refinancing and purchasing activity, but also the higher margins we achieved on the sale of one-to-four family loans. The increase in mortgage banking income was only partly offset by a $\$ 6.1$ million decline in servicing income to $\$ 511,000$ as the $\$ 5.3$ million of servicing income recorded in the current second quarter was largely offset by a servicing loss in the first quarter of this year.

While BOLI income also rose year-over-year, by $\$ 1.9$ million, fee income and other income declined $\$ 4.9$ million and $\$ 3.7$ million, respectively, during this time. As a result, the non-interest income generated by these three ongoing sources declined to $\$ 51.1$ million from $\$ 57.7$ million, the year-earlier amount. Including mortgage banking income, income from our ongoing sources of non-interest income rose to $\$ 144.6$ million in the current six-month period from $\$ 89.4$ million in the year-earlier six months.

Net securities gains added $\$ 859,000$ to non-interest income in the first six months of 2012 , in contrast to $\$ 28.7$ million in the first six months of last year. While the net securities gains recorded in the first six months of 2011 occurred in tandem with a $\$ 9.8$ million gain on business disposition, these gains were largely offset by an $\$ 18.1$ million OTTI loss on securities.

The following table summarizes the sources and amounts of non-interest income in the six months ended June 30, 2012 and 2011:

## Non-Interest Income Analysis

| (in thousands) | For the Six Mo 2012 | ded June 30, $2011$ |
| :---: | :---: | :---: |
| Fee income | \$ 19,191 | \$ 24,042 |
| BOLI | 16,387 | 14,453 |
| Net gain on sale of securities | 859 | 28,735 |
| FDIC indemnification income | 14,759 | 7,624 |
| Mortgage banking income | 93,488 | 31,712 |
| Gain on business disposition | -- | 9,823 |
| Loss on OTTI of securities | -- | $(18,124)$ |
| Other income: |  |  |
| Peter B. Cannell \& Co., Inc. | 7,397 | 7,264 |
| Third-party investment product sales | 7,757 | 6,444 |
| Other | 363 | 5,525 |
| Total other income | 15,517 | 19,233 |
| Total non-interest income | \$160,201 | \$117,498 |

## Non-Interest Expense

Non-interest expense rose $\$ 3.9$ million year-over-year, to $\$ 305.6$ million, as an $\$ 8.3$ million increase in operating expenses to $\$ 295.5$ million was tempered by a $\$ 4.5$ million reduction in the amortization of CDI to $\$ 10.1$ million.

G\&A expense accounted for $\$ 5.0$ million of the increase in operating expenses, primarily reflecting higher variable mortgage banking expenses and the costs of acquiring and managing OREO. Compensation and benefits expense rose $\$ 1.9$ million year-over-year, to $\$ 147.2$ million, primarily reflecting normal salary increases and the distribution of certain incentive-based stock awards. Occupancy and equipment expense rose an even more modest $\$ 1.4$ million, to $\$ 45.1$ million, during this time.

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## Income Tax Expense

Income tax expense rose $\$ 13.1$ million year-over-year to $\$ 141.8$ million, reflecting a $\$ 20.0$ million increase in pre-tax income to $\$ 391.2$ million and an increase in the effective tax rate to $36.2 \%$ from $34.6 \%$. The year-over-year increase in the effective tax rate for the first six months of this year was primarily due to a reduction in available business tax credits and the increase in pre-tax income.

## ITEM 3. OUANTITATIVE AND OUALITATIVE DISCLOSURES ABOUT MARKET RISK

Quantitative and qualitative disclosures about the Company s market risk were presented on pages 87-91 of our 2011 Annual Report on Form 10-K, filed with the U.S. Securities and Exchange Commission (the SEC ) on February 29, 2012. Subsequent changes in the Company s market risk profile and interest rate sensitivity are detailed in the discussion entitled Asset and Liability Management and the Management of Interest Rate Risk earlier in this quarterly report.

## ITEM 4. CONTROLS AND PROCEDURES

## (a) Disclosure Controls and Procedures

As of the end of the period covered by this report, the Company carried out an evaluation, under the supervision and with the participation of the Company s management, including the Company s Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of the Company s disclosure controls and procedures pursuant to Rule 13a-15(b), as adopted by the SEC under the Securities Exchange Act of 1934 (the Exchange Act ). Based upon that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that the Company s disclosure controls and procedures were effective as of the end of the period covered by this report in ensuring that information required to be disclosed by the Company in the reports that we file or submit under the Exchange Act is recorded, processed, summarized and reported, within the time periods specified in the Commission s rules and forms.

## (b) Internal Control over Financial Reporting

There have not been any changes in the Company s internal control over financial reporting (as such term is defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) during the fiscal quarter to which this report relates that have materially affected, or are reasonably likely to materially affect, the Company s internal control over financial reporting.

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# NEW YORK COMMUNITY BANCORP, INC. 

## PART II OTHER INFORMATION

## Item 1. Legal Proceedings

Not applicable.

## Item 1A. Risk Factors

In addition to the other information set forth in this report, you should carefully consider the factors discussed in Part I, Item IA. Risk Factors, in the Company s Annual Report on Form 10-K for the year ended December 31, 2011, as such factors could materially affect the Company s business, financial condition, or future results. There have been no material changes to the risk factors disclosed in the Company s 2011 Annual Report on Form 10-K. The risks described in the 2011 Annual Report on Form 10-K are not the only risks that the Company faces. Additional risks and uncertainties not currently known to the Company, or that the Company currently deems to be immaterial, also may have a material adverse impact on the Company s business, financial condition, or results of operations.

## Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

## Share Repurchase Program

During the three months ended June 30, 2012, the Company allocated $\$ 128,000$ toward the repurchase of shares of its common stock, as outlined in the following table:


May 1, 2012 through

| May 31, 2012 | -- | -- | -- | 561,919 |
| :--- | :--- | :--- | :--- | :--- |

Month \#3:

June 1, 2012 through

| June 30,2012 | 1,083 | 12.31 | 1,083 | 560,836 |
| :--- | :--- | :--- | :--- | :--- |
| Total | 9,448 | $\$ 13.55$ | 9,448 |  |

(1) All shares were purchased in privately negotiated transactions.
(2)

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On April 20, 2004, the Board authorized the repurchase of up to an additional five million shares. Of this amount, 560,836 shares were still available for repurchase at June 30, 2012. Under said authorization, shares may be repurchased on the open market or in privately negotiated transactions.

## Item 3. Defaults Upon Senior Securities

Not applicable.

## Item 4. Mine Safety Disclosures

Not applicable.

## Item 5. Other Information

Not applicable.

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## Item 6. Exhibits

Exhibit 3.1: Amended and Restated Certificate of Incorporation ${ }^{(1)}$
Exhibit 3.2: Certificates of Amendment of Amended and Restated Certificate of Incorporation ${ }^{(2)}$
Exhibit 3.3: $\quad$ Bylaws, as amended and restated ${ }^{(3)}$
Exhibit 4.1: Specimen Stock Certificate ${ }^{(4)}$
Exhibit 4.2: Registrant will furnish, upon request, copies of all instruments defining the rights of holders of long-term debt instruments of the registrant and its consolidated subsidiaries.

Exhibit 10.1 New York Community Bancorp, Inc. 2012 Stock Incentive Plan ${ }^{(5)}$
Exhibit 31.1: Certification pursuant to Rule 13a-14(a)/15d-14(a)
Exhibit 31.2: Certification pursuant to Rule 13a-14(a)/15d-14(a)
Exhibit 32: Certifications pursuant to 18 U.S.C. 1350
Exhibit 101: The following materials from the Company s Quarterly Report on Form 10-Q for the quarter ended June 30, 2012, formatted in XBRL (Extensible Business Reporting Language): (i) the Consolidated Statements of Condition, (ii) the Consolidated Statements of Income and Comprehensive Income, (iii) the Consolidated Statement of Changes in Stockholders Equity, (iv) the Consolidated Statements of Cash Flows and (v) the Notes to the Consolidated Financial Statements.
(1) Incorporated by reference to Exhibits filed with the Company s Form 10-Q filed with the Securities and Exchange Commission on May11, 2001 (File No. 000-22278).
(2) Incorporated by reference to Exhibits filed with the Company s Form 10-K for the year ended December 31, 2003 (File No. 001-31565).
(3) Incorporated by reference to Exhibits filed with the Company s Form 8-K filed with the Securities and Exchange Commission on June 20, 2007 (File No. 001-31565).
(4) Incorporated by reference to Exhibits filed with the Company s Registration Statement on Form S-1 (Registration No. 333-66852).
(5) Incorporated by reference to Appendix A to the Company s Definitive Proxy Statement filed with the Securities and Exchange Commission on April 26, 2012 (File No. 001-31565).

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## NEW YORK COMMUNITY BANCORP, INC.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

DATE: August 9, 2012

DATE: August 9, 2012

New York Community Bancorp, Inc. (Registrant)

BY: /s/ Joseph R. Ficalora
Joseph R. Ficalora

President, Chief Executive Officer, and Director

BY: /s/ Thomas R. Cangemi Thomas R. Cangemi

Senior Executive Vice President and Chief Financial Officer

