

Clear Channel Outdoor Holdings, Inc.

Form 10-Q

May 04, 2012

[Table of Contents](#)

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

**FORM 10-Q**

(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 FOR THE QUARTERLY PERIOD ENDED MARCH 31, 2012**

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 FOR THE TRANSITION PERIOD FROM \_\_\_\_\_ TO \_\_\_\_\_**

Commission File Number

1-32663

**CLEAR CHANNEL OUTDOOR HOLDINGS, INC.**

(Exact name of registrant as specified in its charter)

Edgar Filing: Clear Channel Outdoor Holdings, Inc. - Form 10-Q

**Delaware**  
(State or other jurisdiction of  
incorporation or organization)

**200 East Basse Road**

**San Antonio, Texas**  
(Address of principal executive offices)

**86-0812139**  
(I.R.S. Employer Identification No.)

**78209**  
(Zip Code)

**(210) 832-3700**  
(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

| Class                                 | Outstanding at April 30, 2012 |
|---------------------------------------|-------------------------------|
| Class A Common Stock, \$.01 par value | 41,928,677                    |
| Class B Common Stock, \$.01 par value | 315,000,000                   |

**Table of Contents**

**CLEAR CHANNEL OUTDOOR HOLDINGS, INC.**

**INDEX**

|  | Page No. |
|--|----------|
|  | -----    |
| <b><u>Part I -- Financial Information</u></b>  |          |
| Item 1. <u>Financial Statements</u>  | 2        |
| <u>Condensed Consolidated Balance Sheets as of March 31, 2012 and December 31, 2011</u>                          | 2        |
| <u>Consolidated Statements of Comprehensive Income (Loss) for the three months ended March 31, 2012 and 2011</u> | 3        |
| <u>Condensed Consolidated Statements of Cash Flows for the three months ended March 31, 2012 and 2011</u>        | 4        |
| <u>Notes to Consolidated Financial Statements</u>  | 5        |
| Item 2. <u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>             | 20       |
| Item 3. <u>Quantitative and Qualitative Disclosures About Market Risk</u>  | 30       |
| Item 4. <u>Controls and Procedures</u>   | 30       |
| <b><u>Part II -- Other Information</u></b>   |          |
| Item 1. <u>Legal Proceedings</u>   | 31       |
| Item 1A. <u>Risk Factors</u>   | 32       |
| Item 2. <u>Unregistered Sales of Equity Securities and Use of Proceeds</u>                                       | 33       |
| Item 3. <u>Defaults Upon Senior Securities</u>   | 33       |
| Item 4. <u>Mine Safety Disclosures</u>   | 33       |
| Item 5. <u>Other Information</u>   | 33       |
| Item 6. <u>Exhibits</u>  | 34       |
| <b><u>Signatures</u></b>   | 36       |

**Table of Contents****PART I -- FINANCIAL INFORMATION****ITEM 1. FINANCIAL STATEMENTS****CLEAR CHANNEL OUTDOOR HOLDINGS, INC. AND SUBSIDIARIES****CONDENSED CONSOLIDATED BALANCE SHEETS**

| <i>(In thousands)</i>                           | March 31,<br>2012<br>(Unaudited) | December 31,<br>2011 |
|---|----------------------------------|----------------------|
| <b>CURRENT ASSETS</b>                           |                                  |                      |
| Cash and cash equivalents                       | \$ 534,754                       | \$ 542,655           |
| Accounts receivable, net                        | 653,749                          | 702,091              |
| Other current assets                            | 233,018                          | 208,982              |
| <b>Total Current Assets</b>                     | <b>1,421,521</b>                 | <b>1,453,728</b>     |
| <b>PROPERTY, PLANT AND EQUIPMENT</b>            |                                  |                      |
| Structures, net                                 | 1,944,443                        | 1,950,437            |
| Other property, plant and equipment, net        | 300,565                          | 296,273              |
| <b>INTANGIBLE ASSETS AND GOODWILL</b>           |                                  |                      |
| Definite-lived intangibles, net                 | 606,194                          | 618,526              |
| Indefinite-lived intangibles                    | 1,107,110                        | 1,105,704            |
| Goodwill  | 866,373                          | 857,193              |
| <b>OTHER ASSETS</b>                             |                                  |                      |
| Due from Clear Channel Communications           | 702,831                          | 656,040              |
| Other assets                                    | 183,391                          | 150,284              |
| <b>Total Assets</b>                             | <b>\$ 7,132,428</b>              | <b>\$ 7,088,185</b>  |
| <b>CURRENT LIABILITIES</b>                      |                                  |                      |
| Accounts payable and accrued expenses           | \$ 587,318                       | \$ 607,197           |
| Deferred income                                 | 142,775                          | 89,980               |
| Current portion of long-term debt               | 23,489                           | 23,806               |
| <b>Total Current Liabilities</b>                | <b>753,582</b>                   | <b>720,983</b>       |
| Long-term debt                                  | 4,721,584                        | 2,522,103            |
| Deferred tax liability                          | 807,185                          | 822,932              |
| Other long-term liabilities                     | 290,815                          | 281,940              |
| Commitments and contingent liabilities (Note 6) |                                  |                      |
| <b>SHAREHOLDERS EQUITY</b>                      |                                  |                      |
| Noncontrolling interest                         | 229,487                          | 231,530              |
| Class A common stock                            | 419                              | 411                  |
| Class B common stock                            | 3,150                            | 3,150                |
| Additional paid-in capital                      | 4,515,388                        | 6,684,497            |
| Retained deficit                                | (3,975,273)                      | (3,931,403)          |
| Accumulated other comprehensive loss            | (212,936)                        | (246,988)            |
| Cost of shares held in treasury                 | (973)                            | (970)                |
| <b>Total Shareholders Equity</b>                | <b>559,262</b>                   | <b>2,740,227</b>     |

|  |              |              |
|--|--------------|--------------|
| <b>Total Liabilities and Shareholders Equity</b> | \$ 7,132,428 | \$ 7,088,185 |
|--|--------------|--------------|

See Notes to Consolidated Financial Statements

**Table of Contents**

**CLEAR CHANNEL OUTDOOR HOLDINGS, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS)**  
**(UNAUDITED)**

| <i>(In thousands, except per share data)</i>  | Three Months Ended<br>March 31, |            |
|---|---------------------------------|------------|
|   | 2012                            | 2011       |
| Revenue   | \$ 651,283                      | \$ 650,214 |
| Operating expenses:   |                                 |            |
| Direct operating expenses (excludes depreciation and amortization)                    | 394,053                         | 391,380    |
| Selling, general and administrative expenses (excludes depreciation and amortization) | 153,149                         | 123,180    |
| Corporate expenses (excludes depreciation and amortization)                           | 24,310                          | 21,983     |
| Depreciation and amortization   | 92,337                          | 102,330    |
| Other operating income net  | 4,003                           | 4,802      |
| Operating income (loss)   | (8,563)                         | 16,143     |
| Interest expense  | 67,831                          | 60,983     |
| Interest income on Due from Clear Channel Communications                              | 15,980                          | 9,053      |
| Equity in earnings (loss) of nonconsolidated affiliates                               | 421                             | (71)       |
| Other income (expense) net  | (494)                           | 3,111      |
| Loss before income taxes  | (60,487)                        | (32,747)   |
| Income tax benefit  | 15,294                          | 22,355     |
| Consolidated net loss   | (45,193)                        | (10,392)   |
| Less amount attributable to noncontrolling interest                                   | (1,323)                         | (851)      |
| Net loss attributable to the Company  | \$ (43,870)                     | \$ (9,541) |
| Other comprehensive income, net of tax:   |                                 |            |
| Foreign currency translation adjustments  | 33,511                          | 38,019     |
| Unrealized gain on marketable securities  | 289                             | 2,469      |
| Reclassification adjustment   | 63                              | 89         |
| Other comprehensive income  | 33,863                          | 40,577     |
| Comprehensive income (loss)   | (10,007)                        | 31,036     |
| Less amount attributable to noncontrolling interest                                   | (189)                           | 2,302      |
| Comprehensive income (loss) attributable to the Company                               | \$ (9,818)                      | \$ 28,734  |
| Net loss attributable to the Company:   |                                 |            |
| Basic   | \$ (0.14)                       | \$ (0.03)  |
| Weighted average common shares outstanding Basic                                      | 356,363                         | 355,793    |
| Diluted   | \$ (0.14)                       | \$ (0.03)  |
| Weighted average common shares outstanding Diluted                                    | 356,363                         | 355,793    |
| Dividends declared per share  | \$ 6.08                         | \$         |

See Notes to Consolidated Financial Statements



**Table of Contents****CLEAR CHANNEL OUTDOOR HOLDINGS, INC. AND SUBSIDIARIES****CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS****(UNAUDITED)**

| <i>(In thousands)</i>  | Three Months Ended March 31, |             |
|--|------------------------------|-------------|
|  | 2012                         | 2011        |
| <b>Cash flows from operating activities:</b>   |                              |             |
| Consolidated net loss  | \$ (45,193)                  | \$ (10,392) |
| <b>Reconciling items:</b>  |                              |             |
| Depreciation and amortization  | 92,337                       | 102,330     |
| Deferred taxes   | (15,481)                     | (19,494)    |
| Provision for doubtful accounts  | 1,820                        | 2,304       |
| Other reconciling items net  | 932                          | (3,010)     |
| Changes in operating assets and liabilities:   |                              |             |
| Decrease in accounts receivable  | 59,336                       | 40,296      |
| Increase in deferred income  | 50,808                       | 48,203      |
| Decrease in accrued expenses   | (30,351)                     | (69,977)    |
| Decrease in accounts payable and other liabilities   | (6,348)                      | (4,926)     |
| Changes in other operating assets and liabilities, net of effects of acquisitions and dispositions | (12,482)                     | (45,871)    |
| Net cash provided by operating activities  | 95,378                       | 39,463      |
| <b>Cash flows from investing activities:</b>   |                              |             |
| Purchases of property, plant and equipment   | (55,990)                     | (46,361)    |
| Purchases of other operating assets  | (1,367)                      | (2,116)     |
| Change in other net  | 4,837                        | 4,863       |
| Net cash used for investing activities   | (52,520)                     | (43,614)    |
| <b>Cash flows from financing activities:</b>   |                              |             |
| Draws on credit facilities   | 992                          |             |
| Payments on credit facilities  |                              | (1,851)     |
| Proceeds from long-term debt   | 2,200,000                    |             |
| Payments on long-term debt   | (2,890)                      | (2,519)     |
| Net transfers to Clear Channel Communications  | (46,791)                     | (25,090)    |
| Dividends paid   | (2,170,396)                  |             |
| Change in other net  | (35,031)                     | (2,830)     |
| Net cash used for financing activities   | (54,116)                     | (32,290)    |
| Effect of exchange rate changes on cash  | 3,357                        | 3,985       |
| Net decrease in cash and cash equivalents  | (7,901)                      | (32,456)    |
| Cash and cash equivalents at beginning of period   | 542,655                      | 624,018     |
| Cash and cash equivalents at end of period   | \$ 534,754                   | \$ 591,562  |

See Notes to Consolidated Financial Statements





**Table of Contents****CLEAR CHANNEL OUTDOOR HOLDINGS, INC. AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS****(UNAUDITED)****NOTE 1 BASIS OF PRESENTATION****Preparation of Interim Financial Statements**

The accompanying consolidated financial statements were prepared by Clear Channel Outdoor Holdings, Inc. (the Company) pursuant to the rules and regulations of the Securities and Exchange Commission (SEC) and, in the opinion of management, include all normal and recurring adjustments necessary to present fairly the results of the interim periods shown. Certain information and footnote disclosures normally included in financial statements prepared in accordance with U.S. generally accepted accounting principles (GAAP) have been condensed or omitted pursuant to such SEC rules and regulations. Management believes that the disclosures made are adequate to make the information presented not misleading. Due to seasonality and other factors, the results for the interim periods are not necessarily indicative of results for the full year. The financial statements contained herein should be read in conjunction with the consolidated financial statements and notes thereto included in the Company's 2011 Annual Report on Form 10-K.

The consolidated financial statements include the accounts of the Company and its subsidiaries and give effect to allocations of expenses from the Company's indirect parent entity, Clear Channel Communications, Inc. (Clear Channel Communications). These allocations were made on a specifically identifiable basis or using relative percentages of headcount or other methods management considered to be a reasonable reflection of the utilization of services provided. Also included in the consolidated financial statements are entities for which the Company has a controlling financial interest or is the primary beneficiary. Investments in companies in which the Company owns 20 percent to 50 percent of the voting common stock or otherwise exercises significant influence over operating and financial policies of the Company are accounted for under the equity method. All significant intercompany transactions are eliminated in the consolidation process. Certain prior-period amounts have been reclassified to conform to the 2012 presentation.

During the first quarter of 2012, and in connection with the appointment of the Company's new chief executive officer, the Company reevaluated its segment reporting and determined that its Latin American operations were more appropriately aligned with the operations of its International segment. As a result, the operations of Latin America are no longer reflected within the Company's Americas segment and are currently included in the results of its International segment. Accordingly, the Company has restated the corresponding segment disclosures for prior periods.

**NOTE 2 PROPERTY, PLANT AND EQUIPMENT, INTANGIBLE ASSETS AND GOODWILL****Property, Plant and Equipment**

The Company's property, plant and equipment consisted of the following classes of assets at March 31, 2012 and December 31, 2011, respectively:

| <i>(In thousands)</i>              | March 31,<br>2012 | December 31,<br>2011 |
|------------------------------------|-------------------|----------------------|
| Land, buildings and improvements   | \$ 207,379        | \$ 204,543           |
| Structures                         | 2,841,035         | 2,783,434            |
| Furniture and other equipment      | 117,053           | 111,481              |
| Construction in progress           | 65,858            | 57,504               |
|                                    | 3,231,325         | 3,156,962            |
| Less: accumulated depreciation     | 986,317           | 910,252              |
| Property, plant and equipment, net | \$ 2,245,008      | \$ 2,246,710         |

**Definite-lived Intangible Assets**

## Edgar Filing: Clear Channel Outdoor Holdings, Inc. - Form 10-Q

The Company has definite-lived intangible assets which consist primarily of transit and street furniture contracts, site leases and other contractual rights, all of which are amortized over the shorter of either the respective lives of the agreements or over the period of time the assets are expected to contribute directly or indirectly to the Company's future cash flows. The Company periodically reviews the appropriateness of the amortization periods related to its definite-lived intangible assets. These assets are recorded at cost.

**Table of Contents****CLEAR CHANNEL OUTDOOR HOLDINGS, INC. AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)****(UNAUDITED)**

The following table presents the gross carrying amount and accumulated amortization for each major class of definite-lived intangible assets at March 31, 2012 and December 31, 2011, respectively:

| <i>(In thousands)</i>                                  | March 31, 2012        |                          | December 31, 2011     |                          |
|--|-----------------------|--------------------------|-----------------------|--------------------------|
|  | Gross Carrying Amount | Accumulated Amortization | Gross Carrying Amount | Accumulated Amortization |
| Transit, street furniture and other contractual rights | \$ 786,624            | \$ 356,247               | \$ 773,238            | \$ 329,563               |
| Other  | 177,823               | 2,006                    | 176,779               | 1,928                    |
| <b>Total</b>   | <b>\$ 964,447</b>     | <b>\$ 358,253</b>        | <b>\$ 950,017</b>     | <b>\$ 331,491</b>        |

Total amortization expense related to definite-lived intangible assets for the three months ended March 31, 2012 and 2011 was \$17.3 million and \$23.0 million, respectively.

The following table presents the Company's estimate of amortization expense for each of the five succeeding fiscal years for definite-lived intangible assets.

| <i>(In thousands)</i> |           |
|-----------------------|-----------|
| 2013                  | \$ 73,439 |
| 2014                  | 68,717    |
| 2015                  | 52,191    |
| 2016                  | 40,549    |
| 2017                  | 27,605    |

**Indefinite-lived Intangible Assets**

The Company's indefinite-lived intangibles consist primarily of billboard permits in its Americas segment. Due to significant differences in both business practices and regulations, billboards in the International segment are subject to long-term, finite contracts unlike the Company's permits in the United States and Canada. Accordingly, there are no indefinite-lived assets in the International segment.

**Goodwill**

The following table presents the changes in the carrying amount of goodwill in each of the Company's reportable segments.

| <i>(In thousands)</i>                  | Americas          | International     | Total             |
|--|-------------------|-------------------|-------------------|
| Balance as of December 31, 2010        | \$ 571,932        | \$ 290,310        | \$ 862,242        |
| Foreign currency                       |                   | (6,898)           | (6,898)           |
| Impairment                             |                   | (1,146)           | (1,146)           |
| Acquisitions                           |                   | 2,995             | 2,995             |
| <b>Balance as of December 31, 2011</b> | <b>\$ 571,932</b> | <b>\$ 285,261</b> | <b>\$ 857,193</b> |

Edgar Filing: Clear Channel Outdoor Holdings, Inc. - Form 10-Q

|                              |            |            |            |
|------------------------------|------------|------------|------------|
| Foreign currency             |            | 9,180      | 9,180      |
| Balance as of March 31, 2012 | \$ 571,932 | \$ 294,441 | \$ 866,373 |

**Table of Contents****CLEAR CHANNEL OUTDOOR HOLDINGS, INC. AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)****(UNAUDITED)****NOTE 3 LONG-TERM DEBT**

Long-term debt at March 31, 2012 and December 31, 2011 consisted of the following:

| <i>(In thousands)</i>                                       | March 31,<br>2012 | December 31,<br>2011 |
|---|-------------------|----------------------|
| Clear Channel Worldwide Holdings Senior Notes:              |                   |                      |
| 9.25% Series A Senior Notes Due 2017                        | \$ 500,000        | \$ 500,000           |
| 9.25% Series B Senior Notes Due 2017                        | 2,000,000         | 2,000,000            |
| Clear Channel Worldwide Holdings Senior Subordinated Notes: |                   |                      |
| 7.625% Series A Senior Subordinated Notes Due 2020          | 275,000           |                      |
| 7.625% Series B Senior Subordinated Notes Due 2020          | 1,925,000         |                      |
| Other debt  | 45,073            | 45,909               |
| Total debt  | 4,745,073         | 2,545,909            |
| Less: current portion                                       | 23,489            | 23,806               |
| Total long-term debt  | \$ 4,721,584      | \$ 2,522,103         |

The aggregate market value of the Company's debt based on market prices for which quotes were available was approximately \$4.9 billion and \$2.7 billion at March 31, 2012 and December 31, 2011, respectively.

**Clear Channel Worldwide Holdings Senior Subordinated Notes Issuance**

During the first quarter of 2012, the Company's wholly-owned subsidiary, Clear Channel Worldwide Holdings, Inc. (CCWH) issued \$275 million aggregate principal amount of 7.625% Series A Senior Subordinated Notes due 2020 (the Series A Subordinated Notes) and \$1,925 million aggregate principal amount of 7.625% Series B Senior Subordinated Notes due 2020 (the Series B Subordinated Notes) and collectively with the Series A Subordinated Notes, the Subordinated Notes. Interest on the Subordinated Notes is payable to the trustee weekly in arrears and to the noteholders on March 15 and September 15 of each year, beginning on September 15, 2012.

The Subordinated Notes are CCWH's senior subordinated obligations and are fully and unconditionally guaranteed, jointly and severally, on a senior subordinated basis by the Company, its wholly-owned subsidiary Clear Channel Outdoor, Inc. (CCOI), and certain of the Company's other domestic subsidiaries (collectively, the Guarantors). The Subordinated Notes are unsecured senior subordinated obligations that rank junior to all of CCWH's existing and future senior debt, including the CCWH senior notes, equally with any of CCWH's existing and future senior subordinated debt and ahead of all of CCWH's existing and future debt that expressly provides that it is subordinated to the Subordinated Notes. The guarantees of the Subordinated Notes rank junior to each Guarantor's existing and future senior debt, including the CCWH senior notes, equally with each Guarantor's existing and future senior subordinated debt and ahead of each Guarantor's existing and future debt that expressly provides that it is subordinated to the guarantees of the Subordinated Notes.

The Series A Subordinated Notes were issued pursuant to an indenture, dated as of March 15, 2012 (the Series A Subordinated Note Indenture), among CCWH, the Company, CCOI and the other guarantors named therein (collectively with the Company and CCOI, the Series A Subordinated Note Guarantors) and U.S. Bank National Association, as trustee (the Trustee), and the Series B Subordinated Notes were issued pursuant to an indenture, dated as of March 15, 2012 (the Series B Subordinated Note Indenture) and together with the Series A Subordinated Note Indenture, the Subordinated Indentures), among CCWH, the Company, CCOI and the other guarantors named therein (collectively with the

## Edgar Filing: Clear Channel Outdoor Holdings, Inc. - Form 10-Q

Company and CCOI, the Series B Subordinated Note Guarantors ) and the Trustee.

At any time prior to March 15, 2015, CCWH may redeem the Subordinated Notes, in whole or in part, at a price equal to 100% of the principal amount of the Subordinated Notes plus a make-whole premium, together with accrued and unpaid interest, if any, to the redemption date. CCWH may redeem the Subordinated Notes, in whole or in part, on or after March 15, 2015, at the redemption prices set forth in the applicable Subordinated Indenture plus accrued and unpaid interest to the redemption date. At any time on or before March 15, 2015, CCWH may elect to redeem up to 40% of the then outstanding aggregate principal amount of the Subordinated Notes at a redemption price equal to 107.625% of the principal amount thereof, plus accrued and unpaid interest to the redemption date, with the net proceeds of one or more equity offerings. Notwithstanding the foregoing, neither the Company nor any of its subsidiaries is permitted to make any purchase of, or otherwise effectively cancel or retire any Series B Subordinated Notes if,

**Table of Contents****CLEAR CHANNEL OUTDOOR HOLDINGS, INC. AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)****(UNAUDITED)**

after giving effect thereto and, if applicable, any concurrent purchase of or other addition with respect to any Series A Subordinated Notes, the ratio of (a) the outstanding aggregate principal amount of the Series A Subordinated Notes to (b) the outstanding aggregate principal amount of the Series B Subordinated Notes shall be greater than 0.25, subject to certain exceptions.

The Series A Subordinated Note Indenture contains covenants that limit the Company's ability and the ability of its restricted subsidiaries to, among other things: (i) incur additional debt or issue certain preferred stock; (ii) engage in certain transactions with affiliates; (iii) create restrictions on dividends or other payments by the restricted subsidiaries; and (iv) merge, consolidate or sell substantially all of the Company's or CCWH's assets. The Series A Subordinated Note Indenture does not include limitations on dividends, stock redemptions or other distributions or investments or on asset sales. The Series B Subordinated Note Indenture contains covenants that limit the Company's ability and the ability of its restricted subsidiaries to, among other things: (i) pay dividends, redeem stock or make other distributions or investments; (ii) incur additional debt or issue certain preferred stock; (iii) transfer or sell assets; (iv) engage in certain transactions with affiliates; (v) create restrictions on dividends or other payments by the restricted subsidiaries; and (vi) merge, consolidate or sell substantially all of the Company's or CCWH's assets. The Subordinated Indentures also provide for customary events of default.

The Company capitalized \$39.9 million in fees and expenses associated with the Subordinated Notes offering and is amortizing them through interest expense over the life of the Subordinated Notes.

With the proceeds of the Subordinated Notes (net of the initial purchasers' discount of \$33 million), CCWH loaned an aggregate amount equal to \$2,167 million to CCOI. CCOI paid all other fees and expenses of the offering using cash on hand and, with the proceeds of the loans, made a special cash dividend to the Company, which in turn made the special cash dividend (the CCOH Dividend) on March 15, 2012 in an amount equal to \$6.0832 per share to its Class A and Class B stockholders of record at the close of business on March 12, 2012, including Clear Channel Holdings, Inc. (Clear Channel Holdings) and CC Finco, LLC (CC Finco), both wholly-owned subsidiaries of Clear Channel Communications.

**Clear Channel Communications Debt Repayments**

On March 15, 2012, using proceeds of the CCOH Dividend distributed to Clear Channel Holdings and CC Finco, together with cash on hand, Clear Channel Communications repaid indebtedness under its senior secured credit facilities in an aggregate amount equal to \$1,925.7 million. As a result of the prepayment, the revolving credit commitments under Clear Channel Communications' revolving credit facility were permanently reduced from \$1.9 billion to \$10.0 million and the sub-limit under which certain of the Company's international subsidiaries may borrow (to the extent that Clear Channel Communications has not already borrowed against this capacity) was reduced from \$145.0 million to \$750 thousand. Clear Channel Communications had borrowed the entire sub-limit capacity as of March 31, 2012.

In connection with the Subordinated Notes issuance, Clear Channel Communications used cash on hand to prepay \$170.5 million of additional indebtedness under its senior secured credit facilities in order to remain in compliance with its debt covenants.

**NOTE 4 SUPPLEMENTAL DISCLOSURES****Income tax benefit**

The Company's income tax benefit for the three months ended March 31, 2012 and 2011, respectively, consisted of the following components:

| <i>(In thousands)</i>         | Three Months Ended |          |
|-------------------------------|--------------------|----------|
|                               | March 31,          |          |
|                               | 2012               | 2011     |
| Current tax benefit (expense) | \$ (187)           | \$ 2,861 |



## Edgar Filing: Clear Channel Outdoor Holdings, Inc. - Form 10-Q

|                      |           |           |
|----------------------|-----------|-----------|
| Deferred tax benefit | 15,481    | 19,494    |
| Income tax benefit   | \$ 15,294 | \$ 22,355 |

The effective tax rate is the provision for income taxes as a percent of income before income taxes. The effective tax rate for the three months ended March 31, 2012 was 25.3% compared to 68.3% for the three months ended March 31, 2011. The decrease in the effective tax benefit rate was primarily attributable to the Company's ability to benefit from certain foreign tax loss carryforwards in 2011 due to taxable income in certain foreign jurisdictions where the loss carryforwards previously did not provide a benefit.

**Table of Contents****CLEAR CHANNEL OUTDOOR HOLDINGS, INC. AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)****(UNAUDITED)**

The effective tax rate for the three months ended March 31, 2011 was 68.3%. The 2011 effective tax rate was primarily impacted by the Company's settlement of U.S. federal and state tax examinations during the quarter. Pursuant to the settlements, the Company recorded a reduction to income tax expense of approximately \$3.3 million to reflect the net tax benefits of the settlements. In addition, the effective rate was impacted by the Company's ability to benefit from certain tax loss carryforwards in foreign jurisdictions due to taxable income where the losses previously did not provide a benefit.

During the three months ended March 31, 2012 and 2011, cash paid for interest and income taxes, net of income tax refunds of \$0.3 million and \$0.2 million, respectively, was as follows:

| <i>(In thousands)</i> | Three Months Ended March 31, |           |
|-----------------------|------------------------------|-----------|
|                       | 2012                         | 2011      |
| Interest              | \$ 64,944                    | \$ 58,691 |
| Income taxes          | \$ 17,603                    | \$ 13,055 |

**NOTE 5 FAIR VALUE MEASUREMENTS**

The Company holds marketable equity securities classified in accordance with the provisions of ASC 320-10. These marketable equity securities are measured at fair value on each reporting date using quoted prices in active markets. Due to the fact that the inputs used to measure the marketable equity securities at fair value are observable, the Company has categorized the fair value measurements of the securities as Level 1 in accordance with ASC 820-10-35. The Company records its investments in these marketable equity securities on the balance sheet as Other Assets.

The cost, unrealized holding gains or losses, and fair value of the Company's investments at March 31, 2012 and December 31, 2011 are as follows:

| <i>(In thousands)</i> | March 31, 2012 |                          |                         | December 31, 2011 |                   |                          |                         |                   |
|-----------------------|----------------|--------------------------|-------------------------|-------------------|-------------------|--------------------------|-------------------------|-------------------|
|                       | Cost           | Unrealized Losses        | Unrealized Gains        | Cost              | Unrealized Losses | Unrealized Gains         |                         |                   |
| <b>Investments</b>    | <b>Cost</b>    | <b>Unrealized Losses</b> | <b>Unrealized Gains</b> | <b>Fair Value</b> | <b>Cost</b>       | <b>Unrealized Losses</b> | <b>Unrealized Gains</b> | <b>Fair Value</b> |
| Available-for-sale    | \$ 3,188       | \$                       | \$ 366                  | \$ 3,554          | \$ 3,188          | \$                       | \$ 74                   | \$ 3,262          |

**NOTE 6 COMMITMENTS AND CONTINGENCIES**

The Company and its subsidiaries are currently involved in certain legal proceedings arising in the ordinary course of business and, as required, the Company has accrued its estimate of the probable costs for resolution of those claims for which the occurrence of loss is probable and the amount can be reasonably estimated. These estimates have been developed in consultation with counsel and are based upon an analysis of potential results, assuming a combination of litigation and settlement strategies. It is possible, however, that future results of operations for any particular period could be materially affected by changes in the Company's assumptions or the effectiveness of its strategies related to these proceedings.

Although the Company is involved in a variety of legal proceedings in the ordinary course of business, a large portion of the Company's litigation arises in the following contexts: commercial disputes; employment and benefits related claims; governmental fines; and tax disputes.

**Brazil Litigation**

## Edgar Filing: Clear Channel Outdoor Holdings, Inc. - Form 10-Q

On or about July 12, 2006 and April 12, 2007, two of the Company's operating businesses (L&C Outdoor Ltda. ( L&C ) and Publicidad Klimes São Paulo Ltda. ( Klimes ), respectively) in the São Paulo, Brazil market received notices of infraction from the state taxing authority, seeking to impose a value added tax ( VAT ) on such businesses, retroactively for the period from December 31, 2001 through January 31, 2006. The taxing authority contends that the Company's businesses fall within the definition of communication services and as such are subject to the VAT. L&C and Klimes have filed separate petitions to challenge the imposition of this tax.

L&C's challenge in the administrative courts was unsuccessful at the first level, but successful at the second administrative level. The state taxing authority filed an appeal to the third and final administrative level, which required consideration by a full panel of 16 administrative law judges. On September 27, 2010, L&C received an unfavorable ruling at this final administrative level, which

---

**Table of Contents**

**CLEAR CHANNEL OUTDOOR HOLDINGS, INC. AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**

**(UNAUDITED)**

concluded that the VAT applied. On December 15, 2011, a Special Chamber of the administrative court considered the reasonableness of the amount of the penalty assessed against L&C and significantly reduced the penalty. With the reduction, the amounts allegedly owed by L&C are approximately \$8.8 million in taxes, approximately \$4.4 million in penalties and approximately \$20.1 million in interest (as of March 31, 2012 at an exchange rate of 0.547). On January 27, 2012, L&C filed a writ of mandamus in the 8th lower public treasury court in São Paulo, State of São Paulo, appealing the administrative court's decision that the VAT applies. In April 2012, the court granted that writ and held that the VAT does not apply.

Klimes' challenge was unsuccessful at the first level of the administrative courts, and denied at the second administrative level on or about September 24, 2009. On January 5, 2011, the administrative law judges at the third administrative level published a ruling that the VAT applies but significantly reduced the penalty assessed by the taxing authority. With the penalty reduction, the amounts allegedly owed by Klimes are approximately \$9.9 million in taxes, approximately \$4.9 million in penalties and approximately \$22.1 million in interest (as of March 31, 2012 at an exchange rate of 0.547). In late February 2011, Klimes filed a writ of mandamus in the 13th lower public treasury court in São Paulo, State of São Paulo, appealing the administrative court's decision that the VAT applies. On March 16, 2012, the court denied Klimes' writ of mandamus. Klimes filed a motion for reconsideration, which the court denied on March 29, 2012, and a second motion for reconsideration, which the court denied on April 19, 2012.

On August 8, 2011, Brazil's National Council of Fiscal Policy (CONFAZ) published a convenio authorizing sixteen states, including the State of São Paulo, to issue an amnesty that would reduce the principal amount of VAT allegedly owed and reduce or waive related interest and penalties. The State of São Paulo ratified the amnesty in late August 2011. Klimes and L&C believe that the State of São Paulo will publish an amnesty decree that mirrors the convenio. If the state publishes such a decree, Klimes and L&C intend to accept it by making the required payments.

The Company recorded legal expense of \$18.5 million during the quarter ended March 31, 2012, which represents its best estimate of the probable costs for resolution of the Klimes and L&C claims as well as other litigation matters in Brazil.

**Guarantees**

As of March 31, 2012, the Company had \$69.9 million in letters of credit outstanding, of which \$67.5 million of letters of credit were cash secured. Additionally, as of March 31, 2012, Clear Channel Communications had outstanding commercial standby letters of credit and surety bonds of \$17.4 million and \$42.8 million, respectively, held on behalf of the Company. These letters of credit and surety bonds relate to various operational matters, including insurance, bid and performance bonds, as well as other items. Letters of credit in the amount of \$5.0 million are collateral in support of surety bonds and these amounts would only be drawn under the letter of credit in the event the associated surety bonds were funded and the Company did not honor its reimbursement obligation to the issuers.

In addition, as of March 31, 2012, the Company had outstanding bank guarantees of \$62.3 million related to international subsidiaries, of which \$4.5 million were backed by cash collateral.

**NOTE 7 RELATED PARTY TRANSACTIONS**

The Company records net amounts due to or from Clear Channel Communications as Due from/to Clear Channel Communications on the condensed consolidated balance sheets. The accounts represent the revolving promissory note issued by the Company to Clear Channel Communications and the revolving promissory note issued by Clear Channel Communications to the Company, in the face amount of \$1.0 billion, or if more or less than such amount, the aggregate unpaid principal amount of all advances. The accounts accrue interest pursuant to the terms of the promissory notes and are generally payable on demand or when they mature on December 15, 2017.

Included in the accounts are the net activities resulting from day-to-day cash management services provided by Clear Channel Communications. As a part of these services, the Company maintains collection bank accounts swept daily into accounts of Clear Channel Communications (after satisfying the funding requirements of the Trustee Account under the CCWH senior notes). In return, Clear Channel Communications funds the

## Edgar Filing: Clear Channel Outdoor Holdings, Inc. - Form 10-Q

Company's controlled disbursement accounts as checks or electronic payments are presented for payment. The Company's claim in relation to cash transferred from its concentration account is on an unsecured basis and is limited to the balance of the Due from Clear Channel Communications account. At March 31, 2012 and December 31, 2011, the asset recorded in Due from Clear Channel Communications on the condensed consolidated balance sheets was \$702.8 million and \$656.0 million, respectively. At March 31, 2012, we had no borrowings under the revolving promissory note to Clear Channel Communications.

---

**Table of Contents**

**CLEAR CHANNEL OUTDOOR HOLDINGS, INC. AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**

**(UNAUDITED)**

The net interest income for the three months ended March 31, 2012 and 2011 was \$16.0 million and \$9.1 million, respectively. At March 31, 2012 and December 31, 2011, the interest rate on the Due from Clear Channel Communications account was 9.25%, which represents the fixed interest rate on the CCWH senior notes.

Clear Channel Communications has a multi-currency revolving credit facility with a maturity in July 2014 which includes a sub-limit that certain of the Company's International subsidiaries may borrow against to the extent Clear Channel Communications has not already borrowed against this capacity and is compliant with its covenants under the revolving credit facility. In connection with the Subordinated Notes issuance during the first quarter of 2012, Clear Channel Communications made mandatory prepayments under its senior secured credit facilities in an aggregate amount equal to \$1,925.7 million. As a result of the prepayment, the revolving credit commitments under Clear Channel Communications revolving credit facility were permanently reduced from \$1.9 billion to \$10.0 million and the sub-limit under which certain of the Company's international subsidiaries may borrow (to the extent that Clear Channel Communications has not already borrowed against this capacity) was reduced from \$145.0 million to \$750 thousand. As of March 31, 2012, the Company had no outstanding borrowings under the \$750 thousand sub-limit facility. Clear Channel Communications had borrowed the entire sub-limit capacity as of March 31, 2012.

The Company provides advertising space on its billboards for radio stations owned by Clear Channel Communications. For the three months ended March 31, 2012 and 2011, the Company recorded \$0.8 million and \$0.9 million, respectively, in revenue for these advertisements.

Under the Corporate Services Agreement between Clear Channel Communications and the Company, Clear Channel Communications provides management services to the Company, which include, among other things: (i) treasury, payroll and other financial related services; (ii) certain executive officer services; (iii) human resources and employee benefits services; (iv) legal and related services; (v) information systems, network and related services; (vi) investment services; (vii) procurement and sourcing support services; and (viii) other general corporate services. These services are charged to the Company based on actual direct costs incurred or allocated by Clear Channel Communications based on headcount, revenue or other factors on a pro rata basis. For the three months ended March 31, 2012 and 2011, the Company recorded \$6.6 million and \$5.7 million, respectively, as a component of corporate expenses for these services.

Pursuant to the Tax Matters Agreement between Clear Channel Communications and the Company, the operations of the Company are included in a consolidated federal income tax return filed by Clear Channel Communications. The Company's provision for income taxes has been computed on the basis that the Company files separate consolidated federal income tax returns with its subsidiaries. Tax payments are made to Clear Channel Communications on the basis of the Company's separate taxable income. Tax benefits recognized on the Company's employee stock option exercises are retained by the Company.

The Company computes its deferred income tax provision using the liability method in accordance with the provisions of ASC 740-10, as if the Company was a separate taxpayer. Deferred tax assets and liabilities are determined based on differences between financial reporting bases and tax bases of assets and liabilities and are measured using the enacted tax rates expected to apply to taxable income in the periods in which the deferred tax asset or liability is expected to be realized or settled. Deferred tax assets are reduced by valuation allowances if the Company believes it is more likely than not some portion or all of the asset will not be realized.

Pursuant to the Employee Matters Agreement, the Company's employees participate in Clear Channel Communications' employee benefit plans, including employee medical insurance and a 401(k) retirement benefit plan. These costs are recorded as a component of selling, general and administrative expenses and were approximately \$2.9 million and \$3.0 million for the three months ended March 31, 2012 and 2011, respectively.

**Table of Contents****CLEAR CHANNEL OUTDOOR HOLDINGS, INC. AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)****(UNAUDITED)****NOTE 8 EQUITY AND COMPREHENSIVE INCOME (LOSS)**

The Company reports its noncontrolling interests in consolidated subsidiaries as a component of equity separate from the Company's equity. The following table shows the changes in equity attributable to the Company and the noncontrolling interests of subsidiaries in which the Company has a majority, but not total ownership interest:

*(In thousands)*

|  | <u>The Company</u> | <u>Noncontrolling<br/>Interests</u> | <u>Consolidated</u> |
|--|--------------------|-------------------------------------|---------------------|
| Balances at January 1, 2012                      | \$ 2,508,697       | \$ 231,530                          | \$ 2,740,227        |
| Net loss   | (43,870)           | (1,323)                             | (45,193)            |
| Dividend   | (2,170,396)        |                                     | (2,170,396)         |
| Foreign currency translation adjustments         | 33,700             | (189)                               | 33,511              |
| Unrealized holding gain on marketable securities | 289                |                                     | 289                 |
| Reclassification adjustment                      | 63                 |                                     | 63                  |
| Other - net                                      | 1,292              | (531)                               | 761                 |
| Balances at March 31, 2012                       | \$ 329,775         | \$ 229,487                          | \$ 559,262          |

*(In thousands)*

|  | <u>The Company</u> | <u>Noncontrolling<br/>Interests</u> | <u>Consolidated</u> |
|--|--------------------|-------------------------------------|---------------------|
| Balances at January 1, 2011                      | \$ 2,498,261       | \$ 209,794                          | \$ 2,708,055        |
| Net loss   | (9,541)            | (851)                               | (10,392)            |
| Foreign currency translation adjustments         | 35,717             | 2,302                               | 38,019              |
| Unrealized holding gain on marketable securities | 2,469              |                                     | 2,469               |
| Reclassification adjustment                      | 89                 |                                     | 89                  |
| Other - net                                      | 1,572              | (880)                               | 692                 |
| Balances at March 31, 2011                       | \$ 2,528,567       | \$ 210,365                          | \$ 2,738,932        |

During March 2012, the Company paid the CCOH Dividend, totaling \$2,170.4 million, using proceeds from the Subordinated Notes issuance in addition to cash on hand. The CCOH Dividend was determined to represent a return of capital, or liquidating dividend, to the Company's shareholders, which resulted in a reduction to Additional paid-in capital.

Also, in connection with the CCOH Dividend, all outstanding stock options and restricted stock units as of both March 16, 2012 and March 26, 2012 were modified pursuant to antidilutive provisions contained in the Company's 2005 Equity Incentive Plan. The modification ensured that the intrinsic value of existing stock options and restricted stock units prior to the dividend payment did not decline due to the reduction the Company's stock price that resulted from the dividend. The CCOH Dividend was determined to be an equity restructuring in accordance with ASC 718. No incremental compensation cost was or will be recognized as a result of this modification.

**NOTE 9 SEGMENT DATA**

The Company has two reportable segments, which it believes best reflect how the Company is currently managed - Americas and International. The Americas segment consists of operations primarily in the United States and Canada, and the International segment primarily includes

## Edgar Filing: Clear Channel Outdoor Holdings, Inc. - Form 10-Q

operations in Europe, Asia and Latin America. The Americas and International display inventory consists primarily of billboards, street furniture displays and transit displays. Corporate includes infrastructure and support including information technology, human resources, legal, finance and administrative functions of each of the Company's operating segments, as well as overall executive, administrative and support functions. Share-based payments are recorded by each segment in direct operating and selling, general and administrative expenses.



**Table of Contents****CLEAR CHANNEL OUTDOOR HOLDINGS, INC. AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)****(UNAUDITED)**

During the first quarter of 2012, the Company revised its segment reporting, as discussed in Note 1. The following table presents the Company's reportable segment results for the three months ended March 31, 2012 and 2011:

| <i>(In thousands)</i>                        | Americas   | International | Corporate and other reconciling items | Consolidated |
|--|------------|---------------|---------------------------------------|--------------|
| <b>Three months ended March 31, 2012</b>     |            |               |                                       |              |
| Revenue                                      | \$ 280,151 | \$ 371,132    | \$                                    | \$ 651,283   |
| Direct operating expenses                    | 144,410    | 249,643       |                                       | 394,053      |
| Selling, general and administrative expenses | 52,579     | 100,570       |                                       | 153,149      |
| Depreciation and amortization                | 42,958     | 49,035        | 344                                   | 92,337       |
| Corporate expenses                           |            |               | 24,310                                | 24,310       |
| Other operating income - net                 |            |               | 4,003                                 | 4,003        |
| Operating income (loss)                      | \$ 40,204  | \$ (28,116)   | \$ (20,651)                           | \$ (8,563)   |
| Capital expenditures                         | \$ 28,328  | \$ 27,662     | \$                                    | \$ 55,990    |
| Share-based compensation expense             | \$ 1,932   | \$ 1,209      | \$ 61                                 | \$ 3,202     |
| <br>   |            |               |                                       |              |
| <i>(In thousands)</i>                        | Americas   | International | Corporate and other reconciling items | Consolidated |
| <b>Three months ended March 31, 2011</b>     |            |               |                                       |              |
| Revenue                                      | \$ 269,701 | \$ 380,513    | \$                                    | \$ 650,214   |
| Direct operating expenses                    | 135,950    | 255,430       |                                       | 391,380      |
| Selling, general and administrative expenses | 49,558     | 73,622        |                                       | 123,180      |
| Depreciation and amortization                | 48,622     | 53,708        |                                       | 102,330      |
| Corporate expenses                           |            |               | 21,983                                | 21,983       |
| Other operating income - net                 |            |               | 4,802                                 | 4,802        |
| Operating income (loss)                      | \$ 35,571  | \$ (2,247)    | \$ (17,181)                           | \$ 16,143    |
| Capital expenditures                         | \$ 31,240  | \$ 15,121     | \$                                    | \$ 46,361    |
| Share-based compensation expense             | \$ 2,168   | \$ 903        | \$ 42                                 | \$ 3,113     |

**Table of Contents****CLEAR CHANNEL OUTDOOR HOLDINGS, INC. AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)****(UNAUDITED)****NOTE 10 GUARANTOR SUBSIDIARIES**

The Company and certain of the Company's direct and indirect wholly-owned domestic subsidiaries (the "Guarantor Subsidiaries") fully and unconditionally guarantee on a joint and several basis certain of the outstanding indebtedness of CCWH (the "Subsidiary Issuer"). The following consolidating schedules present financial information on a combined basis in conformity with the SEC's Regulation S-X Rule 3-10(d):

*(In thousands)*

|   | As of March 31, 2012 |                      |                           |                               |                       |                     |
|---|----------------------|----------------------|---------------------------|-------------------------------|-----------------------|---------------------|
|   | Parent<br>Company    | Subsidiary<br>Issuer | Guarantor<br>Subsidiaries | Non-Guarantor<br>Subsidiaries | Eliminations          | Consolidated        |
| Cash and cash equivalents                         | \$ 287,458           | \$                   | \$                        | \$ 270,639                    | \$ (23,343)           | \$ 534,754          |
| Accounts receivable, net of allowance             |                      |                      | 202,780                   | 450,969                       |                       | 653,749             |
| Intercompany receivables                          |                      | 184,268              | 1,442,605                 |                               | (1,626,873)           |                     |
| Other current assets                              | 3,200                | 4,125                | 83,412                    | 142,281                       |                       | 233,018             |
| <b>Total Current Assets</b>                       | <b>290,658</b>       | <b>188,393</b>       | <b>1,728,797</b>          | <b>863,889</b>                | <b>(1,650,216)</b>    | <b>1,421,521</b>    |
| Property, plant and equipment, net                |                      |                      | 1,436,748                 | 808,260                       |                       | 2,245,008           |
| Definite-lived intangibles, net                   |                      |                      | 374,307                   | 231,887                       |                       | 606,194             |
| Indefinite-lived intangibles                      |                      |                      | 1,091,661                 | 15,449                        |                       | 1,107,110           |
| Goodwill  |                      |                      | 571,932                   | 294,441                       |                       | 866,373             |
| Due from Clear Channel Communications             | 702,831              |                      |                           |                               |                       | 702,831             |
| Intercompany notes receivable                     | 182,026              | 4,941,175            |                           | 17,832                        | (5,141,033)           |                     |
| Other assets                                      | 600,234              | 860,927              | 1,481,838                 | 61,060                        | (2,820,668)           | 183,391             |
| <b>Total Assets</b>                               | <b>\$ 1,775,749</b>  | <b>\$ 5,990,495</b>  | <b>\$ 6,685,283</b>       | <b>\$ 2,292,818</b>           | <b>\$ (9,611,917)</b> | <b>\$ 7,132,428</b> |
| Accounts payable and accrued expenses             | \$ 987               | \$ 2,221             | \$ 113,923                | \$ 493,530                    | \$ (23,343)           | \$ 587,318          |
| Intercompany payable                              | 1,437,271            |                      | 184,268                   | 5,334                         | (1,626,873)           |                     |
| Deferred income                                   |                      |                      | 43,015                    | 99,760                        |                       | 142,775             |
| Current portion of long-term debt                 |                      |                      | 35                        | 23,454                        |                       | 23,489              |
| <b>Total Current Liabilities</b>                  | <b>1,438,258</b>     | <b>2,221</b>         | <b>341,241</b>            | <b>622,078</b>                | <b>(1,650,216)</b>    | <b>753,582</b>      |
| Long-term debt                                    |                      | 4,700,000            | 1,213                     | 20,371                        |                       | 4,721,584           |
| Intercompany notes payable                        | 7,491                |                      | 4,859,336                 | 274,206                       | (5,141,033)           |                     |
| Deferred tax liability                            | 225                  | (40)                 | 758,874                   | 48,126                        |                       | 807,185             |
| Other long-term liabilities                       |                      | 870                  | 124,385                   | 165,560                       |                       | 290,815             |
| Total shareholders' equity                        | 329,775              | 1,287,444            | 600,234                   | 1,162,477                     | (2,820,668)           | 559,262             |
| <b>Total Liabilities and Shareholders' Equity</b> | <b>\$ 1,775,749</b>  | <b>\$ 5,990,495</b>  | <b>\$ 6,685,283</b>       | <b>\$ 2,292,818</b>           | <b>\$ (9,611,917)</b> | <b>\$ 7,132,428</b> |

**Table of Contents****CLEAR CHANNEL OUTDOOR HOLDINGS, INC. AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)****(UNAUDITED)***(In thousands)*

|  | As of December 31, 2011 |                     |                        |                            |                       |                     |
|--|-------------------------|---------------------|------------------------|----------------------------|-----------------------|---------------------|
|  | Parent Company          | Subsidiary Issuer   | Guarantor Subsidiaries | Non-Guarantor Subsidiaries | Eliminations          | Consolidated        |
| Cash and cash equivalents                        | \$ 325,696              | \$                  | \$                     | \$ 249,448                 | \$ (32,489)           | \$ 542,655          |
| Accounts receivable, net of allowance            |                         |                     | 232,834                | 469,257                    |                       | 702,091             |
| Intercompany receivables                         |                         | 183,310             | 1,435,881              |                            | (1,619,191)           |                     |
| Other current assets                             | 2,012                   |                     | 79,626                 | 127,344                    |                       | 208,982             |
| <b>Total Current Assets</b>                      | <b>327,708</b>          | <b>183,310</b>      | <b>1,748,341</b>       | <b>846,049</b>             | <b>(1,651,680)</b>    | <b>1,453,728</b>    |
| Property, plant and equipment, net               |                         |                     | 1,448,078              | 798,632                    |                       | 2,246,710           |
| Definite-lived intangibles, net                  |                         |                     | 378,515                | 240,011                    |                       | 618,526             |
| Indefinite-lived intangibles                     |                         |                     | 1,090,597              | 15,107                     |                       | 1,105,704           |
| Goodwill   |                         |                     | 571,932                | 285,261                    |                       | 857,193             |
| Due from Clear Channel Communications            | 656,040                 |                     |                        |                            |                       | 656,040             |
| Intercompany notes receivable                    | 182,026                 | 2,774,175           |                        | 17,832                     | (2,974,033)           |                     |
| Other assets                                     | 2,775,720               | 786,783             | 1,475,709              | 61,309                     | (4,949,237)           | 150,284             |
| <b>Total Assets</b>                              | <b>\$ 3,941,494</b>     | <b>\$ 3,744,268</b> | <b>\$ 6,713,172</b>    | <b>\$ 2,264,201</b>        | <b>\$ (9,574,950)</b> | <b>\$ 7,088,185</b> |
| Accounts payable and accrued expenses            | \$ 144                  | \$ 1,134            | \$ 136,226             | \$ 502,182                 | \$ (32,489)           | \$ 607,197          |
| Intercompany payable                             | 1,424,937               |                     | 183,310                | 10,944                     | (1,619,191)           |                     |
| Deferred income                                  |                         |                     | 34,217                 | 55,763                     |                       | 89,980              |
| Current portion of long-term debt                |                         |                     | 31                     | 23,775                     |                       | 23,806              |
| <b>Total Current Liabilities</b>                 | <b>1,425,081</b>        | <b>1,134</b>        | <b>353,784</b>         | <b>592,664</b>             | <b>(1,651,680)</b>    | <b>720,983</b>      |
| Long-term debt                                   |                         | 2,500,000           | 1,265                  | 20,838                     |                       | 2,522,103           |
| Intercompany notes payable                       | 7,491                   |                     | 2,692,644              | 273,898                    | (2,974,033)           |                     |
| Deferred tax liability                           | 225                     | (137)               | 771,105                | 51,739                     |                       | 822,932             |
| Other long-term liabilities                      |                         | 1,204               | 118,650                | 162,086                    |                       | 281,940             |
| Total shareholders equity                        | 2,508,697               | 1,242,067           | 2,775,724              | 1,162,976                  | (4,949,237)           | 2,740,227           |
| <b>Total Liabilities and Shareholders Equity</b> | <b>\$ 3,941,494</b>     | <b>\$ 3,744,268</b> | <b>\$ 6,713,172</b>    | <b>\$ 2,264,201</b>        | <b>\$ (9,574,950)</b> | <b>\$ 7,088,185</b> |

**Table of Contents****CLEAR CHANNEL OUTDOOR HOLDINGS, INC. AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)****(UNAUDITED)**

(In thousands)

|   | Three Months Ended March 31, 2012 |                      |                           |                               |              |              |
|---|-----------------------------------|----------------------|---------------------------|-------------------------------|--------------|--------------|
|   | Parent<br>Company                 | Subsidiary<br>Issuer | Guarantor<br>Subsidiaries | Non-Guarantor<br>Subsidiaries | Eliminations | Consolidated |
| Revenue   | \$                                | \$                   | \$ 260,473                | \$ 390,810                    | \$           | \$ 651,283   |
| Operating expenses:   |                                   |                      |                           |                               |              |              |
| Direct operating expenses                                   |                                   |                      | 130,358                   | 263,695                       |              | 394,053      |
| Selling, general and administrative expenses                |                                   |                      | 48,719                    | 104,430                       |              | 153,149      |
| Corporate expenses  | 3,806                             |                      | 13,204                    | 7,300                         |              | 24,310       |
| Depreciation and amortization                               |                                   |                      | 42,056                    | 50,281                        |              | 92,337       |
| Other operating income (expense) net                        | (116)                             |                      | 3,782                     | 337                           |              | 4,003        |
| Operating income (loss)                                     | (3,922)                           |                      | 29,918                    | (34,559)                      |              | (8,563)      |
| Interest expense net  | (144)                             | 64,975               | 2,096                     | 904                           |              | 67,831       |
| Interest income on Due from Clear Channel<br>Communications |                                   |                      | 15,980                    |                               |              | 15,980       |
| Intercompany interest income                                | 3,551                             | 64,849               |                           | 244                           | (68,644)     |              |
| Intercompany interest expense                               | 118                               |                      | 68,375                    | 151                           | (68,644)     |              |
| Equity in earnings (loss) of nonconsolidated affiliates     | (42,538)                          | (24,105)             | (24,811)                  | 124                           | 91,751       | 421          |
| Other income (expense) net                                  |                                   | (106)                | 5                         | (393)                         |              | (494)        |
| Income (loss) before income taxes                           | (42,883)                          | (24,337)             | (49,379)                  | (35,639)                      | 91,751       | (60,487)     |
| Income tax benefit (expense)                                | (987)                             | 168                  | 6,841                     | 9,272                         |              | 15,294       |
| Consolidated net income (loss)                              | (43,870)                          | (24,169)             | (42,538)                  | (26,367)                      | 91,751       | (45,193)     |
| Less amount attributable to noncontrolling interest         |                                   |                      |                           | (1,323)                       |              | (1,323)      |
| Net income (loss) attributable to the Company               | \$ (43,870)                       | \$ (24,169)          | \$ (42,538)               | \$ (25,044)                   | \$ 91,751    | \$ (43,870)  |
| Other comprehensive income (loss):                          |                                   |                      |                           |                               |              |              |
| Foreign currency translation adjustments                    |                                   |                      | (9)                       | 33,520                        |              | 33,511       |
| Unrealized gain (loss) on marketable securities             |                                   |                      | (1)                       | 290                           |              | 289          |
| Reclassification adjustment                                 |                                   |                      |                           | 63                            |              | 63           |
| Equity in subsidiary comprehensive income (loss)            | 34,052                            | 50,722               | 34,062                    |                               | (118,836)    |              |
| Other comprehensive income (loss)                           | 34,052                            | 50,722               | 34,052                    | 33,873                        | (118,836)    | 33,863       |
| Comprehensive income (loss)                                 | (9,818)                           | 26,553               | (8,486)                   | 8,829                         | (27,085)     | (10,007)     |
| Less amount attributable to noncontrolling interest         |                                   |                      |                           | (189)                         |              | (189)        |
| Comprehensive income (loss) attributable to the<br>Company  | \$ (9,818)                        | \$ 26,553            | \$ (8,486)                | \$ 9,018                      | \$ (27,085)  | \$ (9,818)   |

**Table of Contents****CLEAR CHANNEL OUTDOOR HOLDINGS, INC. AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)****(UNAUDITED)***(In thousands)*

|   | Three Months Ended March 31, 2011 |                      |                           |                               |              |              |
|---|-----------------------------------|----------------------|---------------------------|-------------------------------|--------------|--------------|
|   | Parent<br>Company                 | Subsidiary<br>Issuer | Guarantor<br>Subsidiaries | Non-Guarantor<br>Subsidiaries | Eliminations | Consolidated |
| Revenue   | \$                                | \$                   | \$ 249,369                | \$ 400,845                    | \$           | \$ 650,214   |
| Operating expenses:   |                                   |                      |                           |                               |              |              |
| Direct operating expenses                                   |                                   |                      | 121,587                   | 269,793                       |              | 391,380      |
| Selling, general and administrative expenses                |                                   |                      | 45,211                    | 77,969                        |              | 123,180      |
| Corporate expenses  | 2,952                             |                      | 11,517                    | 7,514                         |              | 21,983       |
| Depreciation and amortization                               |                                   |                      | 46,926                    | 55,404                        |              | 102,330      |
| Other operating income net                                  |                                   |                      | 4,158                     | 644                           |              | 4,802        |
| Operating income (loss)                                     | (2,952)                           |                      | 28,286                    | (9,191)                       |              | 16,143       |
| Interest expense net  | 61                                | 57,813               | 1,833                     | 1,276                         |              | 60,983       |
| Interest income on Due from Clear Channel<br>Communications |                                   |                      | 9,053                     |                               |              | 9,053        |
| Intercompany interest income                                | 3,465                             | 57,942               |                           | 248                           | (61,655)     |              |
| Intercompany interest expense                               | 126                               |                      | 61,399                    | 130                           | (61,655)     |              |
| Equity in earnings (loss) of nonconsolidated affiliates     | (9,745)                           | 2,091                | 5,518                     | (72)                          | 2,137        | (71)         |
| Other income (expense) net                                  |                                   | 142                  | (54)                      | 3,023                         |              | 3,111        |
| Income (loss) before income taxes                           | (9,419)                           | 2,362                | (20,429)                  | (7,398)                       | 2,137        | (32,747)     |
| Income tax benefit (expense)                                | (122)                             | 656                  | 10,684                    | 11,137                        |              | 22,355       |
| Consolidated net income (loss)                              | (9,541)                           | 3,018                | (9,745)                   | 3,739                         | 2,137        | (10,392)     |
| Less amount attributable to noncontrolling interest         |                                   |                      |                           | (851)                         |              | (851)        |
| Net income (loss) attributable to the Company               | \$ (9,541)                        | \$ 3,018             | \$ (9,745)                | \$ 4,590                      | \$ 2,137     | \$ (9,541)   |
| Other comprehensive income (loss):                          |                                   |                      |                           |                               |              |              |
| Foreign currency translation adjustments                    |                                   |                      |                           | 38,019                        |              | 38,019       |
| Unrealized gain on marketable securities                    |                                   |                      |                           | 2,469                         |              | 2,469        |
| Reclassification adjustment                                 |                                   |                      |                           | 89                            |              | 89           |
| Equity in subsidiary comprehensive income (loss)            | 38,275                            | 35,919               | 38,275                    |                               | (112,469)    |              |
| Other comprehensive income (loss)                           | 38,275                            | 35,919               | 38,275                    | 40,577                        | (112,469)    | 40,577       |
| Comprehensive income (loss)                                 | 28,734                            | 38,937               | 28,530                    | 45,167                        | (110,332)    | 31,036       |
| Less amount attributable to noncontrolling interest         |                                   |                      |                           | 2,302                         |              | 2,302        |
| Comprehensive income (loss) attributable to the Company     | \$ 28,734                         | \$ 38,937            | \$ 28,530                 | \$ 42,865                     | \$ (110,332) | \$ 28,734    |

**Table of Contents****CLEAR CHANNEL OUTDOOR HOLDINGS, INC. AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)****(UNAUDITED)***(In thousands)*

|  | Parent<br>Company | Subsidiary<br>Issuer | Three Months Ended March 31, 2012 |                               | Eliminations | Consolidated |
|--|-------------------|----------------------|-----------------------------------|-------------------------------|--------------|--------------|
|  |                   |                      | Guarantor<br>Subsidiaries         | Non-Guarantor<br>Subsidiaries |              |              |
| <b>Cash flows from operating activities:</b>   |                   |                      |                                   |                               |              |              |
| Consolidated net income (loss)   | \$ (43,870)       | \$ (24,169)          | \$ (42,538)                       | \$ (26,367)                   | \$ 91,751    | \$ (45,193)  |
| Reconciling items:   |                   |                      |                                   |                               |              |              |
| Depreciation and amortization  |                   |                      | 42,056                            | 50,281                        |              | 92,337       |
| Deferred taxes   |                   | 97                   | (11,353)                          | (4,225)                       |              | (15,481)     |
| Provision for doubtful accounts  |                   |                      | 1,170                             | 650                           |              | 1,820        |
| Other reconciling items net  | 42,654            | 24,384               | 24,835                            | 810                           | (91,751)     | 932          |
| Changes in operating assets and liabilities:   |                   |                      |                                   |                               |              |              |
| Decrease in accounts receivable  |                   |                      | 30,115                            | 29,221                        |              | 59,336       |
| Increase in deferred income  |                   |                      | 6,811                             | 43,997                        |              | 50,808       |
| Increase (decrease) in accrued expenses  | 843               | 1,087                | (2,622)                           | (29,659)                      |              | (30,351)     |
| Increase (decrease) in accounts payable and other liabilities                                      |                   | (439)                | (13,472)                          | (1,583)                       | 9,146        | (6,348)      |
| Changes in other operating assets and liabilities, net of effects of acquisitions and dispositions | (1,189)           |                      | (2,784)                           | (8,509)                       |              | (12,482)     |
| Net cash provided by (used for) operating activities   | (1,562)           | 960                  | 32,218                            | 54,616                        | 9,146        | 95,378       |
| <b>Cash flows from investing activities:</b>   |                   |                      |                                   |                               |              |              |
| Purchases of property, plant and equipment   |                   |                      | (27,900)                          | (28,090)                      |              | (55,990)     |
| Decrease (increase) in intercompany notes receivable   |                   | (2,167,000)          |                                   |                               | 2,167,000    |              |
| Purchases of other operating assets  |                   |                      | (1,057)                           | (310)                         |              | (1,367)      |
| Dividends from subsidiaries  | 2,167,000         |                      |                                   |                               | (2,167,000)  |              |
| Change in other net  |                   |                      | 4,175                             | 662                           |              | 4,837        |
| Net cash provided by (used for) investing activities   | 2,167,000         | (2,167,000)          | (24,782)                          | (27,738)                      |              | (52,520)     |
| <b>Cash flows from financing activities:</b>   |                   |                      |                                   |                               |              |              |
| Draws on credit facilities   |                   |                      |                                   | 992                           |              | 992          |
| Proceeds from long-term debt   |                   | 2,200,000            | 2,167,000                         |                               | (2,167,000)  | 2,200,000    |
| Payments on long-term debt   |                   |                      | (48)                              | (2,842)                       |              | (2,890)      |
| Net transfers to Clear Channel Communications  | (46,791)          |                      |                                   |                               |              | (46,791)     |
| Intercompany funding   | 7,943             | (960)                | (457)                             | (6,526)                       |              |              |
| Dividends paid   | (2,170,396)       |                      | (2,167,000)                       |                               | 2,167,000    | (2,170,396)  |
| Change in other net  | 5,568             | (33,000)             | (6,931)                           | (668)                         |              | (35,031)     |
| Net cash provided by (used for) financing activities   | (2,203,676)       | 2,166,040            | (7,436)                           | (9,044)                       |              | (54,116)     |
| Effect of exchange rate changes on cash  |                   |                      |                                   | 3,357                         |              | 3,357        |
| Net increase (decrease) in cash and cash equivalents   | (38,238)          |                      |                                   | 21,191                        | 9,146        | (7,901)      |

## Edgar Filing: Clear Channel Outdoor Holdings, Inc. - Form 10-Q

|  |            |    |    |            |             |            |
|--|------------|----|----|------------|-------------|------------|
| Cash and cash equivalents at beginning of period | 325,696    |    |    | 249,448    | (32,489)    | 542,655    |
| Cash and cash equivalents at end of period       | \$ 287,458 | \$ | \$ | \$ 270,639 | \$ (23,343) | \$ 534,754 |

**Table of Contents****CLEAR CHANNEL OUTDOOR HOLDINGS, INC. AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)****(UNAUDITED)***(In thousands)*

|  | Three Months Ended March 31, 2011 |                   |                        |                            |              | Consolidated |
|--|-----------------------------------|-------------------|------------------------|----------------------------|--------------|--------------|
|  | Parent Company                    | Subsidiary Issuer | Guarantor Subsidiaries | Non-Guarantor Subsidiaries | Eliminations |              |
| <b>Cash flows from operating activities:</b>   |                                   |                   |                        |                            |              |              |
| Consolidated net income (loss)   | \$ (9,541)                        | \$ 3,018          | \$ (9,745)             | \$ 3,739                   | \$ 2,137     | \$ (10,392)  |
| Reconciling items:   |                                   |                   |                        |                            |              |              |
| Depreciation and amortization  |                                   |                   | 46,926                 | 55,404                     |              | 102,330      |
| Deferred taxes   |                                   | 52                | (6,858)                | (12,688)                   |              | (19,494)     |
| Provision for doubtful accounts  |                                   |                   | 441                    | 1,863                      |              | 2,304        |
| Other reconciling items net  | 9,745                             | (2,091)           | (4,710)                | (3,817)                    | (2,137)      | (3,010)      |
| Changes in operating assets and liabilities:   |                                   |                   |                        |                            |              |              |
| Decrease in accounts receivable  |                                   |                   | 33,290                 | 7,006                      |              | 40,296       |
| Increase in deferred income  |                                   |                   | 8,464                  | 39,739                     |              | 48,203       |
| Increase (decrease) in accrued expenses  | 282                               | (85)              | (13,938)               | (56,236)                   |              | (69,977)     |
| Increase (decrease) in accounts payable and other liabilities                                      |                                   | 23                | 12,860                 | (363)                      | (17,446)     | (4,926)      |
| Changes in other operating assets and liabilities, net of effects of acquisitions and dispositions | (1,535)                           |                   | (31,076)               | (13,260)                   |              | (45,871)     |
| Net cash provided by (used for) operating activities   | (1,049)                           | 917               | 35,654                 | 21,387                     | (17,446)     | 39,463       |
| <b>Cash flows from investing activities:</b>   |                                   |                   |                        |                            |              |              |
| Purchases of property, plant and equipment   |                                   |                   | (30,577)               | (15,784)                   |              | (46,361)     |
| Equity contributions to subsidiaries   |                                   |                   | (97)                   |                            | 97           |              |
| Purchases of businesses and other operating assets   |                                   |                   | 631                    | (2,747)                    |              | (2,116)      |
| Change in other net  |                                   |                   | 3,948                  | 915                        |              | 4,863        |
| Net cash provided by (used for) investing activities   |                                   |                   | (26,095)               | (17,616)                   | 97           | (43,614)     |
| <b>Cash flows from financing activities:</b>   |                                   |                   |                        |                            |              |              |
| Draws on credit facilities   |                                   |                   |                        | (1,851)                    |              | (1,851)      |
| Payments on credit facilities  |                                   |                   |                        | (2,519)                    |              | (2,519)      |
| Net transfers to Clear Channel Communications  | (25,090)                          |                   |                        |                            |              | (25,090)     |
| Intercompany funding   | 4,529                             | (917)             | (9,559)                | 5,947                      |              |              |
| Equity contributions from parent   |                                   |                   |                        | 97                         | (97)         |              |
| Change in other net  | 504                               |                   |                        | (3,334)                    |              | (2,830)      |
| Net cash used for financing activities   | (20,057)                          | (917)             | (9,559)                | (1,660)                    | (97)         | (32,290)     |
| Effect of exchange rate changes on cash  |                                   |                   |                        | 3,985                      |              | 3,985        |
| Net increase (decrease) in cash and cash equivalents   | (21,106)                          |                   |                        | 6,096                      | (17,446)     | (32,456)     |
| Cash and cash equivalents at beginning of period   | 426,742                           |                   |                        | 203,789                    | (6,513)      | 624,018      |
| Cash and cash equivalents at end of period   | \$ 405,636                        | \$                | \$                     | \$ 209,885                 | \$ (23,959)  | \$ 591,562   |



---

**Table of Contents**

**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

**Format of Presentation**

Management's discussion and analysis of our financial condition and results of operations ( MD&A ) should be read in conjunction with the consolidated financial statements and related footnotes. Our discussion is presented on both a consolidated and segment basis. Our reportable segments are Americas outdoor advertising ( Americas ) and International outdoor advertising ( International ).

During the first quarter of 2012, and in connection with the appointment of our new chief executive officer, we reevaluated our segment reporting and determined that our Latin American operations were more appropriately aligned within the operations of our International segment. As a result, the operations of Latin America are no longer reflected within our Americas segment and are currently included in the results of our International segment. Accordingly, we have restated the corresponding segment disclosures for prior periods.

We manage our operating segments primarily focusing on their operating income, while Corporate expenses, Other operating income (expense) net, Interest expense, Interest income on Due from Clear Channel Communications, Equity in earnings (loss) of nonconsolidated affiliates, Other income (expense) net and Income tax expense are managed on a total company basis and are, therefore, included only in our discussion of consolidated results.

Management typically monitors our businesses by reviewing the average rates, average revenue per display, occupancy and inventory levels of each of our display types by market. Our advertising revenue is derived from selling advertising space on the displays we own or operate in key markets worldwide, consisting primarily of billboards, street furniture and transit displays. Part of our long-term strategy for our Americas and International businesses is to pursue the technology of digital displays, including flat screens, LCDs and LEDs, as additions to traditional methods of displaying our clients' advertisements. We are currently installing these technologies in certain markets.

Advertising revenue for our segments is highly correlated to changes in gross domestic product ( GDP ) as advertising spending has historically trended in line with GDP, both domestically and internationally. According to the U.S. Department of Commerce, estimated U.S. GDP growth for the first quarter of 2012 was 2.2%. Internationally, our results are impacted by fluctuations in foreign currency exchange rates and economic conditions in the foreign markets in which we have operations.

**Executive Summary**

The key developments in our business for the quarter ended March 31, 2012 are summarized below:

Consolidated revenue increased \$1.1 million during the first quarter of 2012 compared to the same period of 2011. Americas revenue increased \$10.5 million during the first quarter of 2012 compared to the same period of 2011, driven by revenue growth in bulletins and airports, particularly digital. During the first quarter of 2012, we deployed 57 digital billboards in the United States, compared to 44 for the same period of 2011. We continue to see opportunities to invest in digital displays and expect our digital display deployments will continue throughout 2012. International revenue decreased \$9.4 million during the first quarter of 2012 compared to the same period of 2011, primarily as a result of the impact of movements in foreign exchange, which negatively impacted revenue by \$10.8 million. Additionally, increased street furniture growth was offset by decreased billboard revenue across various countries. Our wholly-owned subsidiary, Clear Channel Worldwide Holdings, Inc. ( CCWH ), issued \$275 million aggregate principal amount of 7.625% Series A Senior Subordinated Notes due 2020 and \$1,925 million aggregate principal amount of 7.625% Series B Senior Subordinated Notes due 2020 (collectively, the Subordinated Notes ) and in connection therewith, we paid a special cash dividend equal to \$2,170.4 million. Please refer to the Clear Channel Worldwide Holdings Senior Subordinated Notes section within this MD&A for further discussion of the Subordinated Notes offering, including the use of the proceeds.

**Table of Contents****RESULTS OF OPERATIONS***Consolidated Results of Operations*

The comparison of our results of operations for the three months ended March 31, 2012 to the three months ended March 31, 2011 is as follows:

| <i>(In thousands)</i>   | Three Months Ended March 31, |             | % Change |
|---|------------------------------|-------------|----------|
|   | 2012                         | 2011        |          |
| Revenue   | \$ 651,283                   | \$ 650,214  | 0%       |
| Operating expenses:   |                              |             |          |
| Direct operating expenses (excludes depreciation and amortization)                    | 394,053                      | 391,380     | 1%       |
| Selling, general and administrative expenses (excludes depreciation and amortization) | 153,149                      | 123,180     | 24%      |
| Corporate expenses (excludes depreciation and amortization)                           | 24,310                       | 21,983      | 11%      |
| Depreciation and amortization   | 92,337                       | 102,330     | (10%)    |
| Other operating income net  | 4,003                        | 4,802       |          |
| Operating income (loss)   | (8,563)                      | 16,143      |          |
| Interest expense  | 67,831                       | 60,983      |          |
| Interest income on Due from Clear Channel Communications                              | 15,980                       | 9,053       |          |
| Equity in earnings (loss) of nonconsolidated affiliates                               | 421                          | (71)        |          |
| Other income (expense) net  | (494)                        | 3,111       |          |
| Loss before income taxes  | (60,487)                     | (32,747)    |          |
| Income tax benefit  | 15,294                       | 22,355      |          |
| Consolidated net loss   | \$ (45,193)                  | \$ (10,392) |          |
| Less amount attributable to noncontrolling interest                                   | (1,323)                      | (851)       |          |
| Net loss attributable to the Company  | \$ (43,870)                  | \$ (9,541)  |          |

*Consolidated Revenue*

Our consolidated revenue increased \$1.1 million during the first quarter of 2012 compared to the same period of 2011. Americas revenue increased \$10.5 million driven by increases in revenue from bulletins and airports, particularly digital displays, as a result of our continued deployment of new digital displays and increased rates. Our International revenue decreased \$9.4 million, primarily as a result of \$10.8 million of unfavorable movements in foreign exchange, which negatively impacted revenue.

*Consolidated Direct Operating Expenses*

Direct operating expenses increased \$2.7 million during the first quarter of 2012 compared to the same period of 2011. Americas direct operating expenses increased \$8.5 million, primarily due to higher site lease expense associated with the revenue growth related to bulletins and airports, and the continued deployment of digital displays. Direct operating expenses in our International segment decreased \$5.8 million, primarily due to a \$7.3 million decline from movements in foreign exchange.

*Consolidated Selling, General and Administrative ( SG&A ) Expenses*

SG&A expenses increased \$29.9 million during the first quarter of 2012 compared to the same period of 2011. SG&A expenses increased \$3.0 million in our Americas segment, partially as a result of increased compensation expenses related to higher salaries and wages associated with the revenue growth from bulletins and airports. Our International SG&A expenses increased \$26.9 million primarily due to expenses of \$18.5 million associated with the unfavorable impact of litigation in Latin America, including certain expenses related to the Brazil litigation discussed

## Edgar Filing: Clear Channel Outdoor Holdings, Inc. - Form 10-Q

further in Item 1 of Part II of this Quarterly Report on Form 10-Q.

### *Corporate Expenses*

Corporate expenses increased \$2.3 million during the first quarter of 2012 compared to the same period of 2011, primarily related to increased compensation expense.

**Table of Contents****Depreciation and Amortization**

Depreciation and amortization decreased \$10.0 million during the first quarter of 2012 compared to the same period of 2011, primarily as a result of declines in accelerated depreciation and amortization in our Americas segment due to timing related to the removal of various structures, including the removal of traditional billboards in connection with the continued deployment of digital billboards. Additionally, amortization declined in our International segment primarily as a result of assets that became fully amortized during 2011.

**Other Operating Income Net**

Other income of \$4.0 million and \$4.8 million in the first quarter of 2012 and 2011, respectively, primarily related to proceeds received from condemnations of bulletins and buildings.

**Interest Expense**

Interest expense increased \$6.8 million during the first quarter of 2012 compared to the same period of 2011 primarily as a result of the issuance of the Subordinated Notes during the first quarter of 2012.

**Interest Income on Due From Clear Channel Communications**

Interest income increased \$6.9 million during the first quarter of 2012 compared to the same period of 2011 due to the increase in the balance of the Due from Clear Channel Communications account during the first quarter of 2012.

**Income Tax Benefit**

Our operations are included in a consolidated income tax return filed by CC Media Holdings, Inc. ( CC Media Holdings ). However, for our financial statements, our provision for income taxes was computed as if we file separate consolidated Federal income tax returns with our subsidiaries.

Our effective tax rate for the three months ended March 31, 2012 was 25.3% compared to 68.3% for the three months ended March 31, 2011. The decrease in the effective tax benefit rate was primarily attributable to our ability to benefit from certain foreign tax loss carryforwards in 2011 due to taxable income in certain foreign jurisdictions where the loss carryforwards previously did not provide a benefit.

Our effective tax rate for the three months ended March 31, 2011 was 68.3%. The effective rate was primarily impacted by our settlement of U.S. federal and state tax examinations during the quarter. Pursuant to the settlements, we recorded a reduction to income tax expense of approximately \$3.3 million to reflect the net tax benefits of the settlements. In addition, the effective rate was impacted by our ability to benefit from certain tax loss carryforwards in foreign jurisdictions as a result of increased taxable income during 2011, where the losses previously did not provide a benefit.

**Americas Results of Operations**

Our Americas operating results were as follows:

| <i>(In thousands)</i>         | Three Months Ended |                   | %<br>Change |
|-------------------------------|--------------------|-------------------|-------------|
|                               | 2012               | March 31,<br>2011 |             |
| Revenue                       | \$ 280,151         | \$ 269,701        | 4%          |
| Direct operating expenses     | 144,410            | 135,950           | 6%          |
| SG&A expenses                 | 52,579             | 49,558            | 6%          |
| Depreciation and amortization | 42,958             | 48,622            | (12%)       |
| Operating income              | \$ 40,204          | \$ 35,571         | 13%         |

## Edgar Filing: Clear Channel Outdoor Holdings, Inc. - Form 10-Q

Our Americas revenue increased \$10.5 million during the first quarter of 2012 compared to the first quarter of 2011, driven by revenue growth from bulletins and airports, particularly digital displays. Bulletin revenue increased primarily due to digital growth driven by the increased number of digital displays. Airport revenue increased primarily due to higher average rates.

Direct operating expenses increased \$8.5 million during the first quarter of 2012, primarily due to increased site lease expense associated with higher airport and bulletin revenue, and our continued deployment of digital displays, as well as higher production costs related to new contracts. SG&A expenses increased \$3.0 million, primarily as a result of increased compensation expenses associated with higher revenues.

**Table of Contents**

Depreciation and amortization decreased \$5.7 million primarily as a result of decreases in accelerated depreciation and amortization due to timing related to the removal of various structures, including the removal of traditional bulletins in connection with the continued deployment of digital displays.

**International Results of Operations**

Our International operating results were as follows:

| <i>(In thousands)</i>         | Three Months Ended |                   | %<br>Change   |
|-------------------------------|--------------------|-------------------|---------------|
|                               | March 31,          |                   |               |
|                               | 2012               | 2011              |               |
| Revenue                       | \$ 371,132         | \$ 380,513        | (2%)          |
| Direct operating expenses     | 249,643            | 255,430           | ](2%)         |
| SG&A expenses                 | 100,570            | 73,622            | 37%           |
| Depreciation and amortization | 49,035             | 53,708            | (9%)          |
| <b>Operating loss</b>         | <b>\$ (28,116)</b> | <b>\$ (2,247)</b> | <b>1,151%</b> |

International revenue decreased \$9.4 million during the first quarter of 2012 compared to the first quarter of 2011, primarily as a result of \$10.8 million of unfavorable movements in foreign exchange. Street furniture revenue growth in certain countries, including China, France and Australia, was partially offset by declines in billboard revenue from various countries, including the U.K. and Italy.

Direct operating expenses decreased \$5.8 million primarily attributable to a \$7.3 million decline from the effects of movements in foreign exchange. SG&A expenses increased \$26.9 million primarily due to \$18.5 million of expense recorded for the unfavorable impact of litigation in Latin America, including certain expenses related to the Brazil litigation discussed further in Item 1 of Part II of this Quarterly Report on Form 10-Q. We also incurred consulting expenses related to various initiatives. A decline of \$3.9 million from the effects of movements in foreign exchange partially offset these increases.

Depreciation and amortization decreased \$4.7 million primarily as a result of declines in amortization related to assets that became fully amortized during 2011.

**Reconciliation of Segment Operating Income (Loss) to Consolidated Operating Income**

| <i>(In thousands)</i>                       | XXXXXXX XXXXXXX    |                  |
|---|--------------------|------------------|
|   | Three Months Ended |                  |
|   | March 31,          |                  |
|   | 2012               | 2011             |
| Americas                                    | \$ 40,204          | \$ 35,571        |
| International                               | (28,116)           | (2,247)          |
| Corporate expenses                          | (24,654)           | (21,983)         |
| Other operating income net                  | 4,003              | 4,802            |
| <b>Consolidated operating income (loss)</b> | <b>\$ (8,563)</b>  | <b>\$ 16,143</b> |

**Share-Based Compensation Expense**

The following table presents amounts related to share-based compensation expense for the three months ended March 31, 2012 and 2011, respectively:

Edgar Filing: Clear Channel Outdoor Holdings, Inc. - Form 10-Q

| <i>(In thousands)</i>                  | XXXXXX             | XXXXXX   |
|--|--------------------|----------|
|  | Three Months Ended |          |
|  | March 31,          |          |
|  | 2012               | 2011     |
| Americas                               | \$ 1,932           | \$ 2,168 |
| International                          | 1,209              | 903      |
| Corporate                              | 61                 | 42       |
| Total share-based compensation expense | \$ 3,202           | \$ 3,113 |

As of March 31, 2012, there was \$23.2 million of total unrecognized compensation cost, net of estimated forfeitures, related to unvested share-based compensation arrangements. This cost is expected to be recognized over a weighted average period of approximately three years.

**Table of Contents****LIQUIDITY AND CAPITAL RESOURCES****Cash Flows**

The following discussion highlights our cash flow activities during the three months ended March 31, 2012 and 2011.

| <i>(In thousands)</i>        | Three Months Ended March 31, |             |
|------------------------------|------------------------------|-------------|
|                              | 2012                         | 2011        |
| Cash provided by (used for): |                              |             |
| Operating activities         | \$ 95,378                    | \$ 39,463   |
| Investing activities         | \$ (52,520)                  | \$ (43,614) |
| Financing activities         | \$ (54,116)                  | \$ (32,290) |

***Operating Activities***

Our consolidated net loss, adjusted for \$79.6 million of non-cash items, provided positive cash flows of \$34.4 million during the first quarter of 2012. Our consolidated net loss, adjusted for \$82.1 million of non-cash items, provided positive cash flows of \$71.7 million during the first quarter of 2011. Cash provided by operating activities during the three months ended March 31, 2012 was \$95.4 million compared to \$39.5 million during the three months ended March 31, 2011. Cash used for operations in 2011 compared to 2012 reflected higher variable compensation payments associated with our employee incentive programs based on 2010 operating performance.

Non-cash items affecting our net loss include depreciation and amortization, deferred taxes, gain on disposal of operating assets, loss on extinguishment of debt, provision for doubtful accounts, share-based compensation, equity in earnings of nonconsolidated affiliates, amortization of deferred financing charges and note discounts net and other reconciling items net as presented on the face of the statement of cash flows.

***Investing Activities***

Cash used for investing activities during the first quarter of 2012 primarily reflected capital expenditures of \$56.0 million. We spent \$28.3 million in our Americas segment primarily related to the construction of new billboards, and \$27.7 million in our International segment primarily related to new billboard and street furniture contracts and renewals of existing contracts.

Cash used for investing activities of \$43.6 million for the three months ended March 31, 2011 primarily reflected capital expenditures of \$46.3 million. We spent \$31.2 million in our Americas segment primarily related to the construction of new billboards and \$15.1 million in our International segment primarily related to new billboard and street furniture contracts and renewals of existing contracts.

***Financing Activities***

Cash used for financing activities of \$54.1 million for the three months ended March 31, 2012 primarily reflected the payment of the CCOH Dividend (defined below) totaling \$2,170.4 million and net transfers of \$46.8 million in cash to Clear Channel Communications which represents the activity in the Due from/to Clear Channel Communications account. The proceeds from the Subordinated Notes issuance of \$2.2 billion partially offset the cash used for financing activities.

Cash used for financing activities of \$32.3 million for the three months ended March 31, 2011 primarily related to net transfers of cash to Clear Channel Communications which represents the activity in the Due from/to Clear Channel Communications account.

**Anticipated Cash Requirements**

Our primary source of liquidity is cash on hand and cash flow from operations and the revolving promissory note with Clear Channel Communications. Based on our current and anticipated levels of operations and conditions in our markets, we believe that cash on hand, cash flows from operations and borrowing capacity under or repayment of the revolving promissory note with Clear Channel Communications will enable us to meet our working capital, capital expenditure, debt service and other funding requirements for at least the next 12 months. In addition, we expect to be in compliance with the covenants governing our indebtedness in 2012. However, our anticipated results are subject to significant uncertainty and there can be no assurance that we will be able to maintain compliance with these covenants. In addition, our ability to



comply with these covenants may be affected by events beyond our control, including prevailing economic, financial and industry conditions.

**Table of Contents**

Furthermore, in its Quarterly Report on Form 10-Q filed with the SEC on May 4, 2012, Clear Channel Communications stated that it expects to be in compliance with the covenants in its material financing agreements in 2012. Clear Channel Communications similarly stated in such Quarterly Report that its anticipated results are also subject to significant uncertainty and there can be no assurance that actual results will be in compliance with the covenants. Moreover, Clear Channel Communications stated in such Quarterly Report that its ability to comply with the covenants in its material financing agreements may be affected by events beyond its control, including prevailing economic, financial and industry conditions. As discussed therein, the breach of any covenants set forth in Clear Channel Communications' financing agreements would result in a default thereunder, and an event of default would permit the lenders under a defaulted financing agreement to declare all indebtedness thereunder to be due and payable prior to maturity. Moreover, as discussed therein, the lenders under the receivables-based credit facility under Clear Channel Communications' senior secured credit facilities would have the option to terminate their commitments to make further extensions of credit thereunder. In addition, Clear Channel Communications stated in such Quarterly Report that if Clear Channel Communications is unable to repay its obligations under any secured credit facility, the lenders could proceed against any assets that were pledged to secure such facility. Finally, Clear Channel Communications stated in such Quarterly Report that a default or acceleration under any of its material financing agreements could cause a default under other obligations that are subject to cross-default and cross-acceleration provisions. If Clear Channel Communications were to become insolvent, we would be an unsecured creditor of Clear Channel Communications. In such event, we would be treated the same as other unsecured creditors of Clear Channel Communications and, if we were not entitled to the cash previously transferred to Clear Channel Communications, or could not obtain such cash on a timely basis, we could experience a liquidity shortfall.

For so long as Clear Channel Communications maintains significant control over us, a deterioration in the financial condition of Clear Channel Communications could have the effect of increasing our borrowing costs or impairing our access to capital markets. As of March 31, 2012, Clear Channel Communications had \$1.3 billion recorded as Cash and cash equivalents on its condensed consolidated balance sheets.

We frequently evaluate strategic opportunities both within and outside our existing lines of business. We expect from time to time to pursue additional acquisitions and may decide to dispose of certain businesses. These acquisitions or dispositions could be material.

Our ability to fund our working capital needs, debt service and other obligations depends on our future operating performance and cash flow. If our future operating performance does not meet our expectations or our plans materially change in an adverse manner or prove to be materially inaccurate, we may need additional financing. We may not be able to secure any such additional financing on terms favorable to us or at all.

**Sources of Capital**

As of March 31, 2012 and December 31, 2011, we had the following debt outstanding, cash and cash equivalents and amounts due from Clear Channel Communications:

| <i>(In millions)</i>                                       | March 31,<br>2012 | December 31,<br>2011 |
|--|-------------------|----------------------|
| Clear Channel Worldwide Holdings Senior Notes              | \$ 2,500.0        | \$ 2,500.0           |
| Clear Channel Worldwide Holdings Senior Subordinated Notes | 2,200.0           |                      |
| Other debt   | 45.1              | 45.9                 |
| <b>Total debt</b>  | <b>4,745.1</b>    | <b>2,545.9</b>       |
| Less: Cash and cash equivalents                            | 534.8             | 542.7                |
| Less: Due from Clear Channel Communications                | 702.8             | 656.0                |
|  | <b>\$ 3,507.5</b> | <b>\$ 1,347.2</b>    |

We may from time to time repay our outstanding debt or seek to purchase our outstanding equity securities. Such transactions, if any, will depend on prevailing market conditions, our liquidity requirements, contractual restrictions and other factors.

---

## **Table of Contents**

### **Promissory Notes with Clear Channel Communications**

We maintain accounts that represent net amounts due to or from Clear Channel Communications, which is recorded as *Due from/to Clear Channel Communications* on our condensed consolidated balance sheets. The accounts represent our revolving promissory note issued by us to Clear Channel Communications and the revolving promissory note issued by Clear Channel Communications to us in the face amount of \$1.0 billion, or if more or less than such amount, the aggregate unpaid principal amount of all advances. The accounts accrue interest pursuant to the terms of the promissory notes and are generally payable on demand or when they mature on December 15, 2017. Included in the accounts are the net activities resulting from day-to-day cash management services provided by Clear Channel Communications. At March 31, 2012 and December 31, 2011, the asset recorded in *Due from Clear Channel Communications* on our condensed consolidated balance sheet was \$702.8 million and \$656.0 million, respectively. At March 31, 2012, we had no borrowings under the cash management note to Clear Channel Communications.

The net interest income for the three months ended March 31, 2012 and 2011 was \$16.0 million and \$9.1 million, respectively. At March 31, 2012 and December 31, 2011, the interest rate on the *Due from Clear Channel Communications* account was 9.25%, which represents the fixed interest rate on the CCWH Senior Notes.

Unlike the management of cash from our U.S. based operations, the amount of cash, if any, which is transferred from our foreign operations to Clear Channel Communications is determined on a basis mutually agreeable to us and Clear Channel Communications, and not on a pre-determined basis. In arriving at such mutual agreement, the reasonably foreseeable cash needs of our foreign operations are evaluated before a cash amount is considered as an excess or surplus amount for transfer to Clear Channel Communications.

Our working capital requirements and capital for general corporate purposes, including acquisitions and capital expenditures, may be provided to us by Clear Channel Communications, in its sole discretion, pursuant to a revolving promissory note issued by us to Clear Channel Communications. Without the opportunity to obtain financing from Clear Channel Communications, we may need to obtain additional financing from banks or other lenders, or through public offerings or private placements of debt or equity, strategic relationships or other arrangements at some future date. As stated above, we may be unable to successfully obtain additional debt or equity financing on satisfactory terms or at all.

As long as Clear Channel Communications maintains a significant interest in us, pursuant to the Master Agreement between Clear Channel Communications and us, Clear Channel Communications will have the option to limit our ability to incur debt or issue equity securities, among other limitations, which could adversely affect our ability to meet our liquidity needs. Under the Master Agreement with Clear Channel Communications, we are limited in our borrowing from third parties to no more than \$400.0 million (including borrowings under the \$750 thousand sub-limit of Clear Channel Communications' \$10.0 million revolving credit facility).

### **Clear Channel Worldwide Holdings Senior Notes**

The Series A Notes indenture and the Series B Notes indenture governing CCWH's senior notes restrict our ability to incur additional indebtedness but permit us to incur additional indebtedness based on an incurrence test. In order to incur additional indebtedness under this test, our debt to adjusted EBITDA ratios (as defined by the indentures) must be lower than 6.5:1 and 3.25:1 for total debt and senior debt, respectively. The indentures contain certain other exceptions that allow us to incur additional indebtedness. The Series B Notes indenture also permits us to pay dividends from the proceeds of indebtedness or the proceeds from asset sales if our debt to adjusted EBITDA ratios (as defined by the indenture) are lower than 6.0:1 and 3.0:1 for total debt and senior debt, respectively. The Series A Notes indenture does not limit our ability to pay dividends. The Series B Notes indenture contains certain exceptions that allow us to incur additional indebtedness and pay dividends, including a \$500 million exception for the payment of dividends. We were in compliance with these covenants as of March 31, 2012.

Consolidated leverage ratio, defined as total debt divided by EBITDA for the preceding four quarters was 5.9:1 at March 31, 2012, and senior leverage ratio, defined as senior debt divided by EBITDA for the preceding four quarters was 3.2:1 at March 31, 2012. Our adjusted EBITDA of \$799.1 million is calculated as operating income (loss) before depreciation, amortization, impairment charges and other operating income (expense) net, plus non-cash compensation, and is further adjusted for the following items: (i) an increase of \$52.4 million for non-cash items; (ii) an increase of \$26.8 million related to costs incurred in connection with the closure and/or consolidation of facilities, retention charges, consulting fees and other permitted activities; and (iii) an increase of \$8.8 million for various other items.

---

**Table of Contents**

**Clear Channel Worldwide Holdings Senior Subordinated Notes Issuance**

During the first quarter of 2012, CCWH issued the Subordinated Notes. Interest on the Subordinated Notes is payable to the trustee weekly in arrears and to the noteholders on March 15 and September 15 of each year, beginning on September 15, 2012.

The Subordinated Notes are CCWH's senior subordinated obligations and are fully and unconditionally guaranteed, jointly and severally, on a senior subordinated basis by the Company, its wholly-owned subsidiary Clear Channel Outdoor, Inc. ( CCOI ), and certain of our other domestic subsidiaries (collectively, the Guarantors ). The Subordinated Notes are unsecured senior subordinated obligations that rank junior to all of CCWH's existing and future senior debt, including CCWH's senior notes, equally with any of CCWH's existing and future senior subordinated debt and ahead of all of CCWH's existing and future debt that expressly provides that it is subordinated to the Subordinated Notes. The guarantees of the Subordinated Notes rank junior to each Guarantor's existing and future senior debt, including CCWH's senior notes, equally with each Guarantor's existing and future senior subordinated debt and ahead of each Guarantor's existing and future debt that expressly provides that it is subordinated to the guarantees of the Subordinated Notes.

The \$275 million aggregate principal amount of 7.625% Series A Subordinated Notes were issued pursuant to an indenture, dated as of March 15, 2012 (the Series A Subordinated Note Indenture ), among CCWH, the Company, CCOI and the other guarantors named therein (collectively with the Company and CCOI, the Series A Subordinated Note Guarantors ) and U.S. Bank National Association, as trustee (the Trustee ), and the \$1,925 million aggregate principal amount of 7.625% Series B Subordinated Notes were issued pursuant to an indenture, dated as of March 15, 2012 (the Series B Subordinated Note Indenture ) and together with the Series A Subordinated Note Indenture, the Subordinated Indentures ), among CCWH, the Company, CCOI and the other guarantors named therein (collectively with the Company and CCOI, the Series B Subordinated Note Guarantors ) and the Trustee.

At any time prior to March 15, 2015, CCWH may redeem the Subordinated Notes, in whole or in part, at a price equal to 100% of the principal amount of the Subordinated Notes plus a make-whole premium, together with accrued and unpaid interest, if any, to the redemption date. CCWH may redeem the Subordinated Notes, in whole or in part, on or after March 15, 2015, at the redemption prices set forth in the applicable Subordinated Indenture plus accrued and unpaid interest to the redemption date. At any time on or before March 15, 2015, CCWH may elect to redeem up to 40% of the then outstanding aggregate principal amount of the Subordinated Notes at a redemption price equal to 107.625% of the principal amount thereof, plus accrued and unpaid interest to the redemption date, with the net proceeds of one or more equity offerings. Notwithstanding the foregoing, neither the Company nor any of its subsidiaries is permitted to make any purchase of, or otherwise effectively cancel or retire any Series B Subordinated Notes if, after giving effect thereto and, if applicable, any concurrent purchase of or other addition with respect to any Series A Subordinated Notes, the ratio of (a) the outstanding aggregate principal amount of the Series A Subordinated Notes to (b) the outstanding aggregate principal amount of the Series B Subordinated Notes shall be greater than 0.25, subject to certain exceptions.

The Series A Subordinated Note Indenture contains covenants that limit the Company's ability and the ability of its restricted subsidiaries to, among other things: (i) incur additional debt or issue certain preferred stock; (ii) engage in certain transactions with affiliates; (iii) create restrictions on dividends or other payments by the restricted subsidiaries; and (iv) merge, consolidate or sell substantially all of the Company's or CCWH's assets. The Series A Subordinated Note Indenture does not include limitations on dividends, stock redemptions or other distributions or investments or on asset sales. The Series B Subordinated Note Indenture contains covenants that limit the Company's ability and the ability of its restricted subsidiaries to, among other things: (i) pay dividends, redeem stock or make other distributions or investments; (ii) incur additional debt or issue certain preferred stock; (iii) transfer or sell assets; (iv) engage in certain transactions with affiliates; (v) create restrictions on dividends or other payments by the restricted subsidiaries; and (vi) merge, consolidate or sell substantially all of the Company's or CCWH's assets. The Subordinated Indentures also provide for customary events of default.

We capitalized \$39.9 million in fees and expenses associated with the Subordinated Notes offering and are amortizing them through interest expense over the life of the Subordinated Notes.

With the proceeds of the Subordinated Notes (net of the initial purchasers' discount of \$33 million), CCWH loaned an aggregate amount equal to \$2,167 million to CCOI. CCOI paid all other fees and expenses of the offering using cash on hand and, with the proceeds of the loans, made a special cash dividend to the Company, which in turn made the special cash dividend (the CCOH Dividend ) on March 15, 2012 in an amount equal to \$6.0832 per share to its Class A and Class B stockholders of record at the close of business on March 12, 2012, including Clear Channel Holdings, Inc. ( Clear Channel Holdings ) and CC Finco, LLC ( CC Finco ), both wholly-owned subsidiaries of Clear Channel Communications.

## **Table of Contents**

### **Clear Channel Communications Debt Repayments**

On March 15, 2012, using proceeds of the CCOH Dividend distributed to Clear Channel Holdings and CC Finco, together with cash on hand, Clear Channel Communications repaid indebtedness under its senior secured credit facilities in an aggregate amount equal to \$1,925.7 million. As a result of the prepayment, the revolving credit commitments under Clear Channel Communications revolving credit facility were permanently reduced from \$1.9 billion to \$10.0 million and the sub-limit under which certain of the Company's international subsidiaries may borrow (to the extent that Clear Channel Communications has not already borrowed against this capacity) was reduced from \$145.0 million to \$750 thousand.

Certain of our International subsidiaries may borrow under the sub-limit to the extent Clear Channel Communications has not already borrowed against this capacity and is in compliance with its covenants under the credit facility. The obligations of these International subsidiaries that are borrowers under the revolving credit facility are guaranteed by certain of our material wholly-owned subsidiaries, and secured by substantially all of the assets of such borrowers and guarantors, subject to permitted liens and other exceptions. As of March 31, 2012, we had no outstanding borrowings under the \$750 thousand sub-limit facility. Clear Channel Communications had borrowed the entire sub-limit capacity as of March 31, 2012.

In connection with the Subordinated Notes issuance, Clear Channel Communications used cash on hand to prepay \$170.5 million of additional indebtedness under its senior secured credit facilities in order to remain in compliance with its debt covenants.

### **Other Debt**

Other debt consists primarily of loans with international banks. At March 31, 2012, approximately \$45.1 million was outstanding as other debt.

### **Clear Channel Communications Debt Covenants**

The Clear Channel Communications senior secured credit facility contains a significant financial covenant which requires Clear Channel Communications to comply on a quarterly basis with a financial covenant limiting the ratio of its consolidated secured debt, net of cash and cash equivalents, to consolidated EBITDA for the preceding four quarters (maximum of 9.5:1). The financial covenant becomes more restrictive over time beginning in the second quarter of 2013. In its Quarterly Report on Form 10-Q filed with the SEC on May 4, 2012, Clear Channel Communications stated that it was in compliance with this covenant as of March 31, 2012.

### **Uses of Capital**

### **Commitments, Contingencies and Guarantees**

We are currently involved in certain legal proceedings arising in the ordinary course of business and, as required, have accrued our estimate of the probable costs for resolution of those claims for which the occurrence of loss is probable and the amount can be reasonably estimated. These estimates have been developed in consultation with counsel and are based upon an analysis of potential results, assuming a combination of litigation and settlement strategies. It is possible, however, that future results of operations for any particular period could be materially affected by changes in our assumptions or the effectiveness of our strategies related to these proceedings.

### **SEASONALITY**

Typically, both our Americas and International segments experience their lowest financial performance in the first quarter of the calendar year, with International historically experiencing a loss from operations in that period. Our International segment typically experiences its strongest performance in the second and fourth quarters of the calendar year. We expect this trend to continue in the future.

### **MARKET RISK**

We are exposed to market risks arising from changes in market rates and prices, including movements in equity security prices and foreign currency exchange rates.

---

## **Table of Contents**

### **Equity Price Risk**

The carrying value of our available-for-sale equity securities is affected by changes in their quoted market prices. It is estimated that a 20% change in the market prices of these securities would change their carrying value and our comprehensive income at March 31, 2012 by \$0.7 million.

### **Foreign Currency Exchange Rate Risk**

We have operations in countries throughout the world. Foreign operations are measured in their local currencies. As a result, our financial results could be affected by factors such as changes in foreign currency exchange rates or weak economic conditions in the foreign markets in which we have operations. We believe we mitigate a small portion of our exposure to foreign currency fluctuations with a natural hedge through borrowings in currencies other than the U.S. dollar. Our foreign operations reported a net loss of approximately \$26.4 million for the three months ended March 31, 2012. We estimate a 10% increase in the value of the U.S. dollar relative to foreign currencies would have decreased our net loss for the three months ended March 31, 2012 by approximately \$2.6 million and that a 10% decrease in the value of the U.S. dollar relative to foreign currencies would have increased our net loss by a corresponding amount.

This analysis does not consider the implications that such currency fluctuations could have on the overall economic activity that could exist in such an environment in the U.S. or the foreign countries or on the results of operations of these foreign entities.

### **Inflation**

Inflation is a factor in the economies in which we do business and we continue to seek ways to mitigate its effect. Inflation has affected our performance in terms of higher costs for wages, salaries and equipment. Although the exact impact of inflation is indeterminable, we believe we have offset these higher costs by increasing the effective advertising rates of most of our outdoor display faces.

## **CAUTIONARY STATEMENT CONCERNING FORWARD-LOOKING STATEMENTS**

The Private Securities Litigation Reform Act of 1995 provides a safe harbor for forward-looking statements made by us or on our behalf. Except for the historical information, this report contains various forward-looking statements which represent our expectations or beliefs concerning future events, including, without limitation, our future operating and financial performance, our ability to comply with the covenants in the agreements governing our indebtedness and the availability of capital and the terms thereof. Statements expressing expectations and projections with respect to future matters are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. We caution that these forward-looking statements involve a number of risks and uncertainties and are subject to many variables which could impact our future performance. These statements are made on the basis of management's views and assumptions, as of the time the statements are made, regarding future events and performance. There can be no assurance, however, that management's expectations will necessarily come to pass. We do not intend, nor do we undertake any duty, to update any forward-looking statements.

A wide range of factors could materially affect future developments and performance, including:

- risks associated with a global economic downturn and its impact on capital markets;
- other general economic and political conditions in the United States and in other countries in which we currently do business, including those resulting from recessions, political events and acts or threats of terrorism or military conflicts;
- industry conditions, including competition;
- the level of expenditures on advertising;
- legislative or regulatory requirements;
- fluctuations in operating costs;
- technological changes and innovations;
- changes in labor conditions and management;
- capital expenditure requirements;
- risks of doing business in foreign countries;
- fluctuations in exchange rates and currency values;
- the outcome of pending and future litigation;
- changes in interest rates;
- taxes and tax disputes;



**Table of Contents**

shifts in population and other demographics;  
access to capital markets and borrowed indebtedness;  
our ability to implement our business strategies;  
the risk that we may not be able to integrate the operations of acquired businesses successfully;  
the risk that our cost savings initiatives may not be entirely successful or that any cost savings achieved from those initiatives may not persist;  
the impact of our substantial indebtedness, including the effect of our leverage on our financial position and earnings;  
the need to allocate significant amounts of our cash flow to make payments on our indebtedness, which in turn could reduce our financial flexibility and ability to fund other activities;  
our relationship with Clear Channel Communications, including its ability to elect all of the members of our Board of Directors and its ability as our controlling stockholder to determine the outcome of matters submitted to our stockholders and certain additional matters governed by intercompany agreements between us;  
the impact of the above and similar factors on Clear Channel Communications, our primary direct or indirect external source of capital, which could have a significant need for capital in the future; and  
certain other factors set forth in our other filings with the Securities and Exchange Commission.

This list of factors that may affect future performance and the accuracy of forward-looking statements is illustrative and is not intended to be exhaustive. Accordingly, all forward-looking statements should be evaluated with the understanding of their inherent uncertainty.

**ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

Required information is presented under **Market Risk** within Item 2 of this Part I.

**ITEM 4. CONTROLS AND PROCEDURES**

Under the supervision and with the participation of management, including our Chief Executive Officer and our Chief Financial Officer, we have carried out an evaluation of our disclosure controls and procedures (as defined in Rule 13a-15(e) under the Exchange Act). Based on that evaluation, our Chief Executive Officer and our Chief Financial Officer concluded that our disclosure controls and procedures were effective as of March 31, 2012 to ensure that information we are required to disclose in reports that are filed or submitted under the Exchange Act is recorded, processed, summarized and reported within the time periods specified by the SEC and is accumulated and communicated to our management, including our Chief Executive Officer and our Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosure.

There were no changes in our internal control over financial reporting that occurred during the most recent fiscal quarter that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.



---

**Table of Contents**

**Part II -- OTHER INFORMATION**

**ITEM 1. LEGAL PROCEEDINGS**

We currently are involved in certain legal proceedings arising in the ordinary course of business and, as required, have accrued an estimate of the probable costs for the resolution of those claims for which the occurrence of loss is probable and the amount can be reasonably estimated. These estimates have been developed in consultation with counsel and are based upon an analysis of potential results, assuming a combination of litigation and settlement strategies. It is possible, however, that future results of operations for any particular period could be materially affected by changes in our assumptions or the effectiveness of our strategies related to these proceedings. Additionally, due to the inherent uncertainty of litigation, there can be no assurance that the resolution of any particular claim or proceeding would not have a material adverse effect on our financial condition or results of operations.

Although we are involved in a variety of legal proceedings in the ordinary course of business, a large portion of our litigation arises in the following contexts: commercial disputes; employment and benefits related claims; governmental fines; and tax disputes.

**Brazil Litigation**

On or about July 12, 2006 and April 12, 2007, two of our operating businesses (L&C Outdoor Ltda. ( L&C ) and Publicidad Klimes São Paulo Ltda. ( Klimes ), respectively) in the São Paulo, Brazil market received notices of infraction from the state taxing authority, seeking to impose a value added tax ( VAT ) on such businesses, retroactively for the period from December 31, 2001 through January 31, 2006. The taxing authority contends that these businesses fall within the definition of communication services and as such are subject to the VAT. L&C and Klimes have filed separate petitions to challenge the imposition of this tax.

L&C's challenge in the administrative courts was unsuccessful at the first level, but successful at the second administrative level. The state taxing authority filed an appeal to the third and final administrative level, which required consideration by a full panel of 16 administrative law judges. On September 27, 2010, L&C received an unfavorable ruling at this final administrative level, which concluded that the VAT applied. On December 15, 2011, a Special Chamber of the administrative court considered the reasonableness of the amount of the penalty assessed against L&C and significantly reduced the penalty. With the reduction, the amounts allegedly owed by L&C are approximately \$8.8 million in taxes, approximately \$4.4 million in penalties and approximately \$20.1 million in interest (as of March 31, 2012 at an exchange rate of 0.547). On January 27, 2012, L&C filed a writ of mandamus in the 8th lower public treasury court in São Paulo, State of São Paulo, appealing the administrative court's decision that the VAT applies. In April 2012, the court granted that writ and held that the VAT does not apply.

Klimes' challenge was unsuccessful at the first level of the administrative courts, and denied at the second administrative level on or about September 24, 2009. On January 5, 2011, the administrative law judges at the third administrative level published a ruling that the VAT applies but significantly reduced the penalty assessed by the taxing authority. With the penalty reduction, the amounts allegedly owed by Klimes are approximately \$9.9 million in taxes, approximately \$4.9 million in penalties and approximately \$22.1 million in interest (as of March 31, 2012 at an exchange rate of 0.547). In late February 2011, Klimes filed a writ of mandamus in the 13th lower public treasury court in São Paulo, State of São Paulo, appealing the administrative court's decision that the VAT applies. On March 16, 2012, the court denied Klimes' writ of mandamus. Klimes filed a motion for reconsideration, which the court denied on March 29, 2012, and a second motion for reconsideration, which the court denied on April 19, 2012.

On August 8, 2011, Brazil's National Council of Fiscal Policy (CONFAZ) published a convenio authorizing sixteen states, including the State of São Paulo, to issue an amnesty that would reduce the principal amount of VAT allegedly owed and reduce or waive related interest and penalties. The State of São Paulo ratified the amnesty in late August 2011. Klimes and L&C believe that the State of São Paulo will publish an amnesty decree that mirrors the convenio. If the state publishes such a decree, Klimes and L&C intend to accept it by making the required payments.

We recorded expense of \$18.5 million during the quarter ended March 31, 2012, representing our best estimate of probable costs for resolution of the Klimes and L&C claims as well as other litigation matters in Brazil.

**Stockholder Litigation**

Two derivative lawsuits were filed in 2012 in Delaware Chancery Court by stockholders of the Company, which is an indirect non-wholly owned subsidiary of Clear Channel Communications, which is, in turn, an indirect wholly owned subsidiary of CC Media Holdings. The lawsuits are captioned *NECA-IBEW Pension Trust Fund v. Mays, et al.*, Case No. 7353CS, and *City of Pinellas Park Firefighters Pension Board v. Covell, et al.*, Case No. 7315. The complaints name as defendants certain of Clear Channel Communications and the Company's current and

## Edgar Filing: Clear Channel Outdoor Holdings, Inc. - Form 10-Q

former directors and Clear Channel Communications, as well Bain Capital Partners, LLC and Thomas H. Lee Partners, L.P. The Company also is named as a nominal defendant. The complaints allege, among other things, that Clear Channel Communications breached fiduciary duties to the Company and its stockholders by allegedly

---

## **Table of Contents**

requiring the Company to enter into a loan transaction with Clear Channel Communications. The complaints further allege that Clear Channel Communications was unjustly enriched as a result of that transaction. The complaints also allege that the director defendants breached fiduciary duties to the Company in connection with that transaction and that the transaction constituted corporate waste. The Company and Clear Channel Communications were served with the complaints on March 26, 2012 and March 30, 2012, respectively.

### **ITEM 1A. RISK FACTORS**

For information regarding our risk factors, please refer to Item 1A in our Annual Report on Form 10-K for the year ended December 31, 2011. There have not been any material changes in the risk factors disclosed in the 2011 Annual Report on Form 10-K, except as set forth below to reflect the issuance of senior subordinated notes by our subsidiary, Clear Channel Worldwide Holdings, Inc.:

*We may not be able to generate sufficient cash to service all of our indebtedness and may be forced to take other actions to satisfy our obligations under our indebtedness, which may not be successful*

We have a substantial amount of indebtedness. At March 31, 2012, we had \$4.7 billion of total indebtedness outstanding, including: (1) \$2.5 billion aggregate principal amount of Clear Channel Worldwide Holdings, Inc. senior notes, which mature December 2017; (2) \$2.2 billion aggregate principal amount of Clear Channel Worldwide Holdings, Inc. senior subordinated notes, which mature March 2020; and (3) \$45.1 million outstanding of other debt. This large amount of indebtedness could have negative consequences for us, including, without limitation:

- requiring us to dedicate a substantial portion of our cash flow to the payment of principal and interest on indebtedness, thereby reducing cash available for other purposes, including to fund operations and capital expenditures, invest in new technology and pursue other business opportunities;
- limiting our liquidity and operational flexibility and limiting our ability to obtain additional financing for working capital, capital expenditures, debt service requirements, acquisitions and general corporate or other purposes;
- limiting our ability to adjust to changing economic, business and competitive conditions;
- requiring us to defer planned capital expenditures, reduce discretionary spending, sell assets, restructure existing indebtedness or defer acquisitions or other strategic opportunities;
- limiting our ability to refinance any of our indebtedness or increasing the cost of any such financing in any downturn in our operating performance or decline in general economic conditions;
- making us more vulnerable to a downturn in our operating performance or a decline in general economic or industry conditions; and
- making us more susceptible to changes in credit ratings, which could impact our ability to obtain financing in the future and increase the cost of such financing.

If compliance with our debt obligations materially hinders our ability to operate our business and adapt to changing industry conditions, we may lose market share, our revenue may decline and our operating results may suffer.

Our ability to make scheduled payments on our debt obligations depends on our financial condition and operating performance, which is subject to prevailing economic and competitive conditions and to certain financial, business and other factors beyond our control. We may not be able to maintain a level of cash flows from operating activities sufficient to permit us to pay the principal, premium, if any, and interest on our indebtedness.

If our cash flows and capital resources are insufficient to fund our debt service obligations, we may be forced to reduce or delay capital expenditures, sell assets or operations, seek additional capital or restructure or refinance our indebtedness. We may not be able to take any of these actions, and these actions may not be successful or permit us to meet our scheduled debt service obligations. Furthermore, these actions may not be permitted under the terms of our existing or future debt agreements.

Our ability to restructure or refinance our debt will depend on the condition of the capital markets and our financial condition at such time. Any refinancing of our debt could be at higher interest rates and increase our debt service obligations and may require us to comply with more onerous covenants, which could further restrict our business operations. The terms of existing or future debt instruments may restrict us from adopting some of these alternatives. These alternative measures may not be successful and may not permit us to meet our scheduled debt service obligations. If we cannot make scheduled payments on our indebtedness we will be in default under one or more of our debt agreements and, as a result we could be forced into bankruptcy or liquidation.

## Edgar Filing: Clear Channel Outdoor Holdings, Inc. - Form 10-Q

Additional information relating to risk factors is described in Management's Discussion and Analysis of Financial Condition and Results of Operations under Cautionary Statement Concerning Forward-Looking Statements.

**Table of Contents****ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS**

The following table sets forth the purchases made during the quarter ended March 31, 2012 by or on behalf of the Company or an affiliated purchaser of shares of our Class A common stock registered pursuant to Section 12 of the Exchange Act:

| Period                         | Total Number of Shares Purchased <sup>(1)</sup> | Average Price Paid per Share | Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs | Maximum Number (or Approximate Dollar Value) of Shares that May Yet Be Purchased Under the Plans or Programs |
|--------------------------------|---|------------------------------|--|--|
| January 1 through January 31   |   |                              |  | (2)  |
| February 1 through February 29 | 250   | \$ 12.25                     |  | (2)  |
| March 1 through March 31       |   |                              |  | (2)  |
| Total                          | 250   | \$ 12.25                     |  | \$ 83,627,310(2)   |

- (1) The shares indicated consist of shares of the Company's Class A common stock tendered by employees to the Company during the three months ended March 31, 2012 to satisfy the employees' tax withholding obligations in connection with the vesting and release of restricted shares, which are repurchased by the Company based on their fair market value on the date the relevant transaction occurs.
- (2) On August 9, 2010, Clear Channel Communications, the Company's indirect parent entity, announced that its board of directors approved a stock purchase program under which Clear Channel Communications or its subsidiaries may purchase up to an aggregate of \$100 million of the Class A common stock of the Company and/or the Class A common stock of CC Media Holdings, the indirect parent entity of Clear Channel Communications. No shares of the Class A common stock of the Company or CC Media Holdings were purchased under the stock purchase program during the three months ended March 31, 2012. However, during 2011, a subsidiary of Clear Channel Communications purchased \$16,372,690 of the Class A common stock of the Company (1,553,971 shares) in open market purchases, leaving an aggregate of \$83,627,310 available under the stock purchase program to purchase the Class A common stock of CC Media Holdings and/or the Class A common stock of the Company. The stock purchase program does not have a fixed expiration date and may be modified, suspended or terminated at any time at Clear Channel Communications' discretion.

**ITEM 3. DEFAULTS UPON SENIOR SECURITIES**

None.

**ITEM 4. MINE SAFETY DISCLOSURES**

Not applicable.

**ITEM 5. OTHER INFORMATION**

None.

**Table of Contents****ITEM 6. EXHIBITS****Exhibit**

| <b>Number</b> | <b>Description</b>  |
|---------------|---|
| 4.1           | Indenture with respect to 7.625% Series A Senior Subordinated Notes due 2020, dated as of March 15, 2012, by and among Clear Channel Worldwide Holdings, Inc., Clear Channel Outdoor Holdings, Inc., Clear Channel Outdoor, Inc., the other guarantors party thereto and U.S. Bank National Association, as trustee (Incorporated by reference to Exhibit 4.1 to Clear Channel Outdoor Holdings, Inc.'s Current Report on Form 8-K filed on March 16, 2012).  |
| 4.2           | Indenture with respect to 7.625% Series B Senior Subordinated Notes due 2020, dated as of March 15, 2012, by and among Clear Channel Worldwide Holdings, Inc., Clear Channel Outdoor Holdings, Inc., Clear Channel Outdoor, Inc., the other guarantors party thereto and U.S. Bank National Association, as trustee (Incorporated by reference to Exhibit 4.2 to Clear Channel Outdoor Holdings, Inc.'s Current Report on Form 8-K filed on March 16, 2012).  |
| 4.3           | Exchange and Registration Rights Agreement with respect to 7.625% Series A Senior Subordinated Notes due 2020, dated March 15, 2012, by and among Clear Channel Worldwide Holdings, Inc., Clear Channel Outdoor Holdings, Inc., Clear Channel Outdoor, Inc., the other guarantors party thereto and Goldman Sachs & Co. on behalf of each of the initial purchasers of the Notes (Incorporated by reference to Exhibit 4.3 to Clear Channel Outdoor Holdings, Inc.'s Current Report on Form 8-K filed on March 16, 2012). |
| 4.4           | Exchange and Registration Rights Agreement with respect to 7.625% Series B Senior Subordinated Notes due 2020, dated March 15, 2012, by and among Clear Channel Worldwide Holdings, Inc., Clear Channel Outdoor Holdings, Inc., Clear Channel Outdoor, Inc., the other guarantors party thereto and Goldman Sachs & Co. on behalf of each of the initial purchasers of the Notes (Incorporated by reference to Exhibit 4.4 to Clear Channel Outdoor Holdings, Inc.'s Current Report on Form 8-K filed on March 16, 2012). |
| 10.1          | Summary Description of 2012 Supplemental Incentive Plan (Incorporated by reference to Exhibit 10.1 to CC Media Holdings, Inc.'s Current Report on Form 8-K filed on February 23, 2012).   |
| 10.2          | Form of Restricted Stock Unit Agreement under the Clear Channel Outdoor Holdings, Inc. 2005 Stock Incentive Plan, dated March 26, 2012, between Robert H. Walls, Jr. and Clear Channel Outdoor Holdings, Inc. (Incorporated by reference to Exhibit 10.3 to the CC Media Holdings, Inc. Quarterly Report on Form 10-Q for the quarter ended March 31, 2012).  |
| 10.3          | Severance Agreement and General Release, dated January 20, 2012, between Ronald Cooper and Clear Channel Outdoor Holdings, Inc. (Incorporated by reference to Exhibit 10.53 to the CC Media Holdings, Inc. Annual Report on Form 10-K for the year ended December 31, 2011).  |
| 11*           | Statement re: Computation of Loss Per Share.  |
| 31.1*         | Certification Pursuant to Rules 13a-14(a) and 15d-14(a) under the Securities Exchange Act of 1934, as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.  |
| 31.2*         | Certification Pursuant to Rules 13a-14(a) and 15d-14(a) under the Securities Exchange Act of 1934, as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.  |
| 32.1**        | Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.   |
| 32.2**        | Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.   |
| 101***        | Interactive Data Files.   |

**Table of Contents**

\* Filed herewith.

\*\* Furnished herewith.

\*\*\* In accordance with Rule 406T of Regulation S-T, these interactive data files are deemed not filed or part of a registration statement or prospectus for purposes of Sections 11 or 12 of the Securities Act of 1933, as amended, are deemed not filed for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, and otherwise are not subject to liability under those sections.

**Table of Contents**

**Signatures**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

CLEAR CHANNEL OUTDOOR HOLDINGS, INC.

May 4, 2012

/s/ Scott D. Hamilton  
Scott D. Hamilton  
Senior Vice President, Chief Accounting Officer and Assistant

Secretary