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CRESUD INC Form 6-K December 06, 2011 Table of Contents

# SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# FORM 6-K

#### REPORT OF FOREIGN ISSUER

PURSUANT TO RULE 13a-16 OR 15b-16 OF

THE SECURITIES EXCHANGE ACT OF 1934

For the month of December, 2011

# CRESUD SOCIEDAD ANONIMA COMERCIAL INMOBILIARIA FINANCIERA Y AGROPECUARIA

(Exact name of Registrant as specified in its charter)

**CRESUD INC.** 

(Translation of registrant s name into English)

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## Republic of Argentina

(Jurisdiction of incorporation or organization)

Moreno 877, 23<sup>rd</sup> Floor, (C1091AAQ)

**Buenos Aires, Argentina** 

(Address of principal executive offices)

Form 20-F x Form 40-F "

Indicate by check mark whether the registrant by furnishing the information contained in this Form is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934.

Yes " No x

## CRESUD S.A.C.I.F. y A

(THE COMPANY)

#### **REPORT ON FORM 6-K**

Attached is a copy of the English translation of the Financial Statements for the three-month period ended on September 30, 2011 and on September 30, 2010 filed by the Company with the *Bolsa de Comercio de Buenos* Aires and with the *Comisión Nacional de Valores*.

Cresud Sociedad Anónima,

Comercial, Inmobiliaria,

Financiera y Agropecuaria

## Free Translation of the Unaudited Financial Statements

Corresponding to the three-month periods

ended September 30, 2011 and 2010

## Cresud Sociedad Anónima,

## Comercial, Inmobiliaria, Financiera y Agropecuaria

## **Unaudited Financial Statements**

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Cresud Sociedad Anónima,

Comercial, Inmobiliaria,

Financiera y Agropecuaria

Free translation from the original prepared in Spanish for

the publication in Argentina

## **Unaudited Consolidated Financial Statements**

corresponding to the three-month periods

ended September 30, 2011 and 2010

## Cresud Sociedad Anónima,

#### Comercial, Inmobiliaria, Financiera y Agropecuaria

Fiscal year No. 78 started on July 1, 2011

Unaudited Financial Statements for the period ended September 30, 2011

In comparative format with previous fiscal year (Note 1- Consolidated Statements)

(In thousands of pesos)

Legal Address: Moreno 877, 23rd Floor Ciudad Autónoma de Buenos Aires

Principal Activity: Agricultural, livestock, and real-state.

Section I. DATES OF REGISTRATION AT THE PUBLIC REGISTRY OF COMMERCE

Of the by-laws: February 19th, 1937

Of the latest amendment: July 28th, 2008

Section II. Due date:

Duration of the Company: June 6th, 2082

Information on controlled companies in Note 2 to the Consolidated Financial Statements

CAPITAL STATUS (Note 3 of basic financial statements)

**SHARES** 

Authorized to be offered publicly Ordinary certified shares of Ps. 1 face value and 1 vote each Subscribed Subscribed Paid-in 501,562,534 501,562,534

## Cresud Sociedad Anónima,

## Comercial, Inmobiliaria, Financiera y Agropecuaria

## Unaudited Consolidated Balance Sheet as of September 30, 2011 and 2010 and June 30, 2011

(in thousands of pesos)

Free translation from the original prepared in Spanish for the publication in Argentina

	September 30,	June 30,	September 30,		September 30,	June 30,	September 30,
	2011	2011	2010		2011	2011	2010
	(Notes 1 and 2)	(Notes 1 and 2)	(Notes 1 and 2)		(Notes 1 and 2) (	(Notes 1 and 2)	(Notes 1 and 2)
<u>ASSETS</u>				<u>LIABILITIES</u>			
CURRENT ASSETS				<b>CURRENT LIABILITIES</b>			
Cash and banks (Note				Trade accounts payable			
4.a.)	339,740	193,949	95,711	(Note 4.i.)	405,959	473,229	271,882
Investments (Note 4.b.)	528,011	575,061	539,908	Short-term debt (Note 4.j.)	1,389,528	1,316,232	681,973
Trade accounts receivable				Salaries and social security			
net (Note 4.c.)	425,002	452,771	265,177	payable (Note 4.k.)	58,712	82,877	43,142
Other receivables							
(Note 4.d.)	273,199	291,846	195,696	Taxes payable (Note 4.l.)	119,881	135,804	78,791
Inventories (Note 4.e.)				Customers advances			
	735,362	751,961	447,728	(Note 4.m.)	272,070	269,555	226,586
<b>Total Current Assets</b>	2,301,314	2,265,588	1,544,220	Other liabilities (Note 4.n.)	92,883	81,880	58,674
				Provisions for lawsuits and			
				contingencies (Note 4.o.)	4,856	4,615	1,347
				<b>Total Current Liabilities</b>	2,343,889	2,364,192	1,362,395
					_,_ ,_ ,_ ,	_,,,	-,,
				NON-CURRENT			
				<u>LIABILITIES</u>			
NON-CURRENT				Trade accounts payable			
<u>ASSETS</u>				(Note 4.i.)	13,677	12,145	24,458
Trade accounts receivable				Customers advances			
(Note 4.c.)	63,295	32,699	16,774	(Note 4.m.)	96,679	94,244	89,112
Other receivables							
(Note 4.d.)	392,929	326,625	319,674	Long-term debt (Note 4.j.)	2,302,883	2,086,305	1,594,135
Inventories (Note 4.e.)				Salaries and social security			
_	294,892	357,607	202,490	payable (Note 4.k.)	581	635	
Investments on equity							
investees (Note 4.b.)	2,056,545	2,077,219	2,044,240	Taxes payable (Note 4.1.)	615,700	579,336	292,019
Other Investments	4 700	4 40.			22.707	24 (24	
(Note 4.b.)	1,538	1,682	1,257	Other liabilities (Note 4.n.)	32,505	21,624	75,661
Property and Equipment,		<b>7 222 1</b> 00		Provisions for lawsuits and	4= 000	44070	0.420
net (Note 4.f.)	5,176,037	5,333,109	3,315,952	contingencies (Note 4.o.)	17,892	14,952	9,620
Intangible assets, net				Total Non-Current			
(Note 4.g.)	86,677	79,945	75,342	Liabilities	3,079,917	2,809,241	2,085,005

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Subtotal Non-Current Assets	8,071,913	8,208,886	5,975,729	Total Liabilities	5,423,806	5,173,433	3,447,400
Goodwill, net (Note 4.h.)	(713,547)	(741,056)	(384,157)	Minority interest	2,097,243	2,346,448	1,644,254
Total Non-Current Assets	7,358,366	7,467,830	5,591,572	SHAREHOLDER'S EQUITY	2,138,631	2,213,537	2,044,138
Total Assets	9,659,680	9,733,418	7,135,792	Total Liabilities and Shareholders Equity	9,659,680	9,733,418	7,135,792

The accompanying notes are an integral part of the consolidated financial statements.

Alejandro G Elsztain

Vice president II

acting as President

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## Cresud Sociedad Anónima,

## Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

## **Unaudited Consolidated Statements of Income**

Corresponding to the three-month periods beginning on July 1, 2011 and 2010

and ended September 30, 2011 and 2010

(in thousands of pesos)

Free translation from the original prepared in Spanish for the publication in Argentina

	September 30, 2011	September 30, 2010
Agricultural production income (Note 5)	140,813	35,143
Cost of agricultural production (Note 5)	(122,560)	(35,345)
Production gain (loss) Agricultural business	18,253	(202)
	255.514	00.500
Sales crops, beef cattle, milk and others (Note 5)	257,516	90,580
Sales of farms (Note 5) Cost of sales crops, beef cattle, milk and others (Note 5)	66,555 (231,849)	71,096 (80,770)
Cost of sales of farm (Note 5)	(32,248)	(21,652)
Costs of sales of failif (Note 3)	(32,240)	(21,032)
Sales profit Agricultural business	59,974	59,254
Sales of slaughtering and feed lot (Note 5)	43,729	
Cost of slaughtering and feed lot (Note 5)	(43,886)	
Sales (loss) Slaughtering and feed lot business	(157)	
Sales and development of properties (Note 5)	55,421	10,979
Income from lease and service of offices, shopping centers, hotels, consumer financing	33,721	10,979
and others (Note 5)	288,071	296,298
Cost of sales and development of properties (Note 5)	(49,810)	(5,972)
Costs of lease and service of offices, shopping centers, hotels, consumer financing and	, , ,	, , ,
others (Note 5)	(82,219)	(100,925)
Sales profit Real estate business	211,463	200,380
•		
Gross profit Agricultural business	78,227	59,052
Gross loss Slaughtering and Feed lot Business	(157)	
Gross profit Real estate business	211,463	200,380
Gross profit	289,533	259,432
Selling expenses (Note 5)	(50,168)	(46,178)
Administrative expenses (Note 5)	(77,852)	(60,206)
Gain from recognition of inventories at net realizable value (Note 5)	13,648	13,453

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Unrealized gain (Note 4.p.)	16,514	11,935
Net gain from retained interest in consumer finance trusts (Note 5)		5,213
Operating gain	191,675	183,649
Amortization of goodwill	15,985	9,599
Financial results:	13,703	,,5,7
Generated by assets:		
Exchange gain	10,627	10,277
Interest income (Note 4.q.)	34,247	8,580
Other unrealized loss (Note 4.q.)	(57,388)	(18,055)
Subtotal	(12,514)	802
Generated by liabilities:		
Exchange loss	(59,640)	(12,710)
Loans and convertible notes	(90,829)	(63,220)
Other unrealized (loss) gain (Note 4.q.)	(4,286)	779
Subtotal	(154,755)	(75,151)
Total Financial results	(167,269)	(74,349)
Gain on participation in equity investees	9,120	15,233
Other income and expenses, net (Note 4.r.)	(8,103)	(5,236)
Management fee	(116)	(5,761)
Net income before income tax and minority interest		
- to mediae solore mediae una mandro sy morest	41,292	123,135
Income tax and minimum presumed income tax	41,292 (23,809)	123,135 (23,946)
	·	
Income tax and minimum presumed income tax Minority interest  Net income for the period	(23,809)	(23,946)
Income tax and minimum presumed income tax Minority interest  Net income for the period  Earnings per share:	(23,809) (16,445) 1,038	(23,946) (47,339) 51,850
Income tax and minimum presumed income tax Minority interest  Net income for the period	(23,809) (16,445)	(23,946) (47,339)

The accompanying notes are an integral part of the consolidated financial statements.

Alejandro G Elsztain Vice president II

acting as President

## Cresud Sociedad Anónima,

## Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

## **Unaudited Consolidated Statement of Cash Flow**

Corresponding to the three-month periods beginning on July 1, 2011 and 2010

and ended September 30, 2011 and 2010

(in thousands of pesos)

Free translation from the original prepared in Spanish for the publication in Argentina

	September 30, 2011	September 30, 2010
Changes in cash and cash equivalents		
Cash and cash equivalents at the beginning of the year	705,544	175,653
Cash and cash equivalents at the end of the period	791,720	503,338
Increase net in cash and cash equivalents	86,176	327,685
Causes of changes in cash and cash equivalents		
Operating activities		
Income for the period	1,038	51,850
Income tax	23,809	23,946
Accrued interest	82,743	44,005
Adjustments made to reach net cash flow from operating activities		
Gain on equity investees	(9,120)	(15,233)
Minority interest	16,445	47,339
Increase in allowances and provisions	12,875	25,272
Depreciation and amortization	58,110	44,978
Unrealized gain on Inventories	(16,514)	(11,935)
Financial results	86,833	45,879
Loss from sales of fixed assets	25,444	13,977
Adjustment valuation to net realizable value in other assets	(13,648)	(13,453)
Amortization of goodwill	(15,985)	(9,599)
Reserve long-term incentive program	2,286	
Gain from sales of intangible assets	(535)	
Changes in operating assets and liabilities		
Increase in trade accounts receivable, leases and services	(5,231)	(62,672)
Increase in other receivables	(34,105)	(91,523)
Decrease (Increase) in inventories	68,312	(21,563)
Increase in intangible assets	(543)	(1,117)
Decrease in social security payables, taxes payable and customers advances	(29,123)	(28,970)
(Decrease) Increase in trade accounts payable	(74,122)	39,578
Increase in other liabilities	18,116	18,907
Cash flows provided by operating activities	197,085	99,666
Investing activities		
Dividends collected	3,070	2,116
Increase in non-current investments	(28,942)	(44,493)
Increase in interest on equity investees	(139,786)	(42,468)

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(Outflows) Inflows for the acquisition/sale of shares, net	(6,651)	57,508
Advances for purchase of shares of Arcos del Gourmet S.A.		(29,438)
Payment of financed purchase		(3,950)
Acquisition and upgrading of fixed assets	(58,781)	(25,669)
Acquisition of undeveloped parcels of lands	(243)	(34,932)
(Increase) collection of loans granted		41
Loans granted to related companies Law No. 19,550 Section 33 and related parties	(4,334)	15,362
Cash flows applied to investing activities	(235,667)	(105,923)

Alejandro G Elsztain Vice president II

acting as President

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## Cresud Sociedad Anónima,

## Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

## **Unaudited Consolidated Statements of Cash Flows (continued)**

Corresponding to the three-month periods beginning on July 1, 2011 and 2010

and ended September 30, 2011 and 2010

(in thousands of pesos)

Free translation from the original prepared in Spanish for the publication in Argentina

	September 30, 2011	September 30, 2010
Financing activities	•	•
Issuance of non-convertible notes	245,807	712,373
Increase in loans	107,516	113,874
Decrease in loans	(125,916)	(430,850)
Decrease in mortgages payable		(25,366)
Payment of financial interest	(95,864)	(36,563)
Contributions from minority shareholders	3,036	474
Canceling financed purchases	(9,821)	
Cash flows provided by financing activities	124,758	333,942
Net increase in cash and cash equivalents	86,176	327,685
The accompanying notes are an integral part of the consolidated financial statements		

	September 30, 2011	September 30, 2010
Items not involving changes in cash and cash equivalents		
Inventory transferred to property and equipment	59	290
Increase in property and equipment through an increase in trade accounts payable		5,352
Transitory conversion differences subsidiaries	(69,613)	24,817
Undeveloped parcels of land transferred to inventory		3,030
Increase in inventories through a decrease in property and equipment	5,893	
Issuance of certificates of participation		18,786
Decrease in inventories through a decrease in customers advances		1,920
Increase in related parties interest through a decrease in other receivables		36,036
Decrease in inventories through a decrease in trade accounts payable	11,970	
Increase in inventories through a decrease in trade accounts payable	2,738	
Decrease in intangible assets through a decrease in trade accounts payable	1,153	
Increase in non-current investments through an increase in other liabilities		6,053
Increase in property and equipment through an increase in trade accounts payable	9,469	
Increase in property and equipment a through an increase in loan term debts		53,896
Complementary information		
Income tax paid	1,473	6,857

Alejandro G Elsztain

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Vice president II

acting as President

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## Cresud Sociedad Anónima,

## Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

## **Unaudited Consolidated Statements of Cash Flows (continued)**

Corresponding to the three-month periods beginning on July 1, 2011 and 2010

and ended September 30, 2011 and 2010

(in thousands of pesos)

Free translation from the original prepared in Spanish for the publication in Argentina

	September 30, 2011	September 30, 2010
Acquisition of subsidiaries companies/Sale of subsidiaries		
Current investments		125,694
Trade accounts receivables, net	(1,307)	278,805
Other receivables	(2,040)	65,144
Property and equipment, net	(11,885)	2,829
Trade accounts payable	1,577	(204,255)
Advances for customers	97	
Financial Loans		(91,173)
Salaries and social security payables	49	(11,221)
Tax payable	418	(14,654)
Other liabilities	64	(62)
Intangible assets	(9,434)	
Acquired/sold assets that do not affect cash, net value	(22,461)	151,107
Acquired funds	(691)	
	(22.172)	454.405
Net value of assets acquired/sold	(23,152)	151,107
Minority interest	(1,434)	(31,369)
Goodwill generated by the purchase	(11,344)	3,316
Purchase value/sale value of subsidiaries companies	(35,930)	123,054
Acquired funds	691	(21,252)
Remaining investment		(32,175)
Impairment and sale of investment		(12,119)
Amount founded by sellers	27,050	
Cash in advance	1,538	
Income/loss from sale of companies, net of cash acquired/paid	(6,651)	57,508

#### Cresud Sociedad Anónima,

#### Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

#### Notes to the Unaudited Consolidated Financial Statements

Corresponding to the three-month periods beginning on July 1, 2011 and 2010

and ended September 30, 2011 and 2010

(In thousands of pesos)

Free translation from the original prepared in Spanish for the publication in Argentina

#### NOTE 1: BASIS OF PRESENTATION OF THE CONSOLIDATED FINANCIAL STATEMENTS

#### a. Basis of consolidation

Cresud Sociedad Anónima, Comercial, Inmobiliaria, Financiera y Agropecuaria ( Cresud or the Company ) consolidated on a line by line basis the Balance Sheet as of September 30, 2011 and 2010, the Statements of Income and the Statements of Cash Flows for the periods ended as of September 30, 2011 and 2010 with the financial statements of subsidiaries, following procedures established by Technical Resolution No. 21 of the Federación Argentina de Consejos Profesionales de Ciencias Económicas (FACPCE), approved by Consejo Profesional de Ciencias Económicas de la Ciudad Autónoma de Buenos Aires and Comisión Nacional de Valores.

Significant transactions and balances with subsidiaries have been eliminated from the consolidation.

The financial statements as of September 30, 2011 and 2010 of the subsidiary companies Northagro S.A. ( Northagro ), Futuros y Opciones.Com S.A. ( FyO.Com ), Agrotech S.A. ( Agrotech ), Pluriagro S.A. ( Pluriagro ), FyO Trading S.A. ( FyO Trading ), Agropecuaria Acres del Sur S.A. ( Acres ), Ombú Agropecuaria S.A. ( Ombú ), Yatay Agropecuaria S.A. ( Yatay ), Yuchan Agropecuaria S.A. ( Yuchan ), Helmir S.A. ( Helmir ) a IRSA Inversiones y Representaciones Sociedad Anónima ( IRSA ) and the financial statements as of September 30, 2011 of Cactus Argentina S.A. ( Cactus ), and BrasilAgro-Companhía Brasileira de Propiedades Agrícolas ( BrasilAgro ) have been used in order to determine line by line consolidation.

These Financial Statements and the corresponding notes are presented in thousand of Argentine Pesos.

On December 23, 2010, Cresud made a capital contribution in the amount of Ps. 16 million to Cactus, including additional paid-in capital. As a result of such capital contribution, our shareholdering interest increased to 80% as of December 31, 2010.

As from December 31, 2010, Cresud consolidates its financial statements with those of Cactus, pursuant to the provisions of Accounting Standard Technical Resolution No. 21. Consequently, the consolidated financial statements of the company as of September 30, 2010 do not include information consolidated with Cactus.

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#### Cresud Sociedad Anónima,

#### Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

#### **Notes to the Unaudited Consolidated Financial Statements (Continued)**

(In thousands of pesos)

Free translation from the original prepared in Spanish for publication in Argentina

## **NOTE 1:** (Continued)

During the previous fiscal year, the Company has increased its share in BrasilAgro-Companhía Brasileira de Propiedades Agrícolas to 35.75%. Therefore, as from June 30, 2011, Cresud consolidates its financial statements with those of BrasilAgro, pursuant to the provisions of Accounting Standard Technical Resolution No. 21. Consequently, the consolidated financial statements of the company as of September 30, 2010 do not include information consolidated with BrasilAgro.

On September 13, 2010, Alto Palermo S.A. (APSA) sold its 80% interest in Tarshop S.A. Consequently, the consolidated balance sheet as of its comparative balances does not include Tarshop. However, the statements of income and the statement of cash flows presented comparatively include such company for the two-month period when APSA held control over it. Therefore, the compatibility of consolidated financial statements is affected.

The totals relevant of the Company s consolidated financial statements, assuming the consolidation with BrasilAgro had taken place as of September 30, 2010, are presented for comparative purposes in the following charts. Additionally, below is a summary of the effect the deconsolidation of Tarshop would have had on the statement of income and the statement of cash flows as of that date.

#### Balance Sheet as of September 30, 2010

	Published Financial		Financial Statements in the event of
	Statements of Cresud as of	BrasilAgro as of September	consolidation as of September 30,
Item	September 30, 2010 (in pesos)	30, 2010	2010 (in pesos)
Current Assets	1,544,220	608,100	2,152,320
Non-Current Assets	5,591,572	804,501	6,396,073
Total Assets	7,135,792	1,412,601	8,548,393
Current Liabilities	1,362,395	147,906	1,510,301
Non-Current Liabilities	2,085,005	214,199	2,299,204
Total Liabilities	3,447,400	362,105	3,809,505
Minority Interest	1,644,254	1,050,496	2,694,750
Shareholders' Equity	2,044,138		2,044,138

## Cresud Sociedad Anónima,

## Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

## Notes to the Unaudited Consolidated Financial Statements (Continued)

(In thousands of pesos)

Free translation from the original prepared in Spanish for publication in Argentina

## **NOTE 1:** (Continued)

## Consolidated Income Statement

As of September 30, 2010:

Item	Published Financial Statements of Cresud as of September 30, 2010 (in pesos)	Tarshop S.A. as of September 30, 2010	BrasilAgro as of September 30, 2010	Financial Statements in the event of consolidation as of September 30, 2010 (in pesos)
Production (loss) gain Agricultural business	(202)		220	18
Sales profit Agricultural business	59,254		3,930	63,184
Sales profit Real estate business	200,380	(35,855)		164,525
Gross profit	259,432	(35,855)	4,150	227,727
Operative result	183,649	(18,120)	(5,273)	160,256
Net income for the period atement of Cash Flow	51,850		1,462	53,312

As of September 30, 2010:

	Published Financial			Financial Statements in the event of
Item	Statements of Cresud as of September 30, 2010 (in pesos)	Tarshop S.A. as of September 30, 2010	BrasilAgro as of September 30, 2010	consolidation as of September 30, 2010 (in pesos)
Net Cash flows provided by operating activities	29,397	22,002	(42,257)	9,142
Net Cash flows used in investing activities	(40,476)	101	11,068	(29,307)
Net Cash flows provided by financing activities	338,764	(28,553)	30,607	340,818

Comparative information

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Certain reclassifications have been made on the Financial Statements as of June 30, 2011 and September 30, 2010 and originally issued for the purpose of your presentation with comparative figures as of September 30, 2011.

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## Cresud Sociedad Anónima,

#### Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

#### Notes to the Unaudited Consolidated Financial Statements (Continued)

(In thousands of pesos)

Free translation from the original prepared in Spanish for publication in Argentina

## NOTE 2: CORPORATE CONTROL

The Company s interest in other companies is shown in the following table:

	Consolidated direct and indirect percentage of voting shares			
Company	owned			
	09.30.2011	06.30.2011	09.30.2010	
IRSA	63.22	57.70(3)	57.49(5)	
FyO.Com	65.85	65.85	65.85	
FyO Trading	67.09(1)	67.09(1)	67.09(1)	
Agrology (6)		100.00	100.00	
Agrotech	100.00	100.00(4)	100.00(4)	
Pluriagro	100.00	100.00(4)	100.00(4)	
Northagro	100.00	100.00(4)	100.00(4)	
Cactus	80.00	80.00	48.00	
Exportaciones Agroindustriales Argentinas S.A.				
( EAASA )	79.98(2)	79.98(2)	48.00	
Helmir S.A.	100.00	100.00	100.00	
Agropecuaria Acres del Sud S.A.	100.00	100.00	100.00	
Ombú Agropecuaria S.A.	100.00	100.00	100.00	
Yatay Agropecuaria S.A.	100.00	100.00	100.00	
Yuchán Agropecuaria S.A.	100.00	100.00	100.00	
BrasilAgro	35.75	35.75	23.24	

- (1) Includes interests of 63.46% of FyO Com.
- (2) Includes interests of 99.97% of Cactus.
- (3) Includes interests of 7.10% of Agrology.
- (4) Includes interests of 3% of Agrology.
- (5) Includes interests of 6.89% of Agrology.
- (6) Merged with Cresud as of 07/01/2011. See Note 14 of the Basic Financial Statements.

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#### Cresud Sociedad Anónima,

Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

**Notes to the Unaudited Consolidated Financial Statements (Continued)** 

(In thousands of pesos)

Free translation from the original prepared in Spanish for publication in Argentina

#### NOTE 3: SIGNIFICANT ACCOUNTING POLICIES

The Financial Statements of the Subsidiaries mentioned in Note 2 have been prepared based on accounting principles consistent with those followed by the Company for the preparation of its financial statements (See Note 2 of the basic financial statements).

High relevant valuation and disclosure criteria applied in preparing the financial statements of consolidated companies and not explained in the valuation criteria note of the holding company are as follows:

#### a. Inventories

#### Slaughtering business

Slaughtering and meat processing in cold chambers

They are stated at their net realizable value, net of any additional selling costs.

#### Real Estate Business

A property is classified as inventories upon determination by the Board of Directors that the property is to be marketed for sale in the normal course of business over the next several years.

Properties classified as inventories have been valued at acquisition or construction cost restated as mentioned in Note 1.b. to the basic financial statements or estimated market value, whichever is lower. Costs include land and land improvements, direct construction costs, construction overhead costs, financial costs and real estate taxes.

Inventories on which advance payments that establish price have been received, and the operation s contract terms and conditions assure that the sale will be effectively accomplished and that the income will be realized, are valued at net realizable value. Profits arising from such valuation are shown in the Gain from valuation of assets at net realizable value caption of the Statements of Income.

Properties held for sale are classified as current or non-current based on the estimated date of sale and the time at which the related receivable is expected to be collected by the Company.

#### Cresud Sociedad Anónima,

Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

**Notes to the Unaudited Consolidated Financial Statements (Continued)** 

(In thousands of pesos)

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## **NOTE 3:** (Continued)

The amount recorded in inventories, net of allowances set up, does not exceed their estimated recoverable value at the end of the period/fiscal year.

#### Property units to receive

IRSA has rights to receive certain property units to be built. The units have been valued according to the accounting measuring standards corresponding to inventories receivables (the price established in the deed or net realizable value, as applicable) and there have been disclosed under Inventories .

#### b. Non-current investments

#### Real Estate Business

Investments on controlled and related companies and other non-current investment

Those interests held in entities over which the Company does not exert control, joint control or significant influence have been measured for accounting purposes at cost plus any declared dividends

Given the sale of 80% of Tarshop S.A. s shares described in Note 8 B.2.a, as of the date of issuance of these unaudited financial statements, APSA maintains a 20% investment in Tarshop S.A. that is valued by the equity method due to the existence of influence by the group of companies on Tarshop S.A. s decision and the intention to keep it as a long-term investment.

The equity investments in TGLT S.A. and Hersha Hospitality Trust were valued at their acquisition cost.

#### Cresud Sociedad Anónima,

#### Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

#### **Notes to the Unaudited Consolidated Financial Statements (Continued)**

(In thousands of pesos)

Free translation from the original prepared in Spanish for publication in Argentina

#### **NOTE 3:** (Continued)

#### Banco Hipotecario S.A. and Banco de Crédito & Securitización S.A.:

The Financial Statements of Banco Hipotecario S.A. and Banco de Credito & Securitización S.A. are prepared in accordance with the Central Bank of the Argentine Republic (BCRA) standards. For the purpose of the valuation of the investment in IRSA, adjustments necessary to adequate the financial statements to the professional accounting standards have been considered.

In accordance with the regulations of the BCRA, there are certain restrictions on the distribution of profits by Banco Hipotecario S.A. to IRSA.

#### Tyrus S.A. and Torodur S.A.:

Foreign permanent investments held by IRSA through Tyrus S.A. in the Oriental Republic of Uruguay have been classified as integrated and non-integrated with IRSA s transactions, considering the features of the mentioned investments and their transactions. Investment in Torodur S.A. has been classified as integrated considering the features of its investments and transactions.

Tyrus s and Torodur s assets and liabilities were converted into Pesos at the exchange rate in force at the closing of the fiscal period / year. The Statement of Income accounts have been converted into Pesos at the exchange rates in force at the time of each transaction. Foreign exchange gains/losses arising from the conversion have been charged to the Shareholders equity caption, in the line Translation differences.

#### Undeveloped parcels of lands:

IRSA acquires undeveloped land in order to provide an adequate and well-located supply for its residential and office building operations. IRSA s strategy for land acquisition and development is dictated by specific market conditions where conducts its operations.

Land held for development and sale and improvements are stated at cost restated as mentioned in Note 1.b. to the basic financial statements or market value, whichever is lower.

Land and land improvements are transferred to inventories or fixed assets when their trade is decided or commences its construction.

The obtained values do not exceed their respective estimated recoverable values at the end of the period / year.

#### Cresud Sociedad Anónima,

Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

**Notes to the Unaudited Consolidated Financial Statements (Continued)** 

(In thousands of pesos)

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## **NOTE 3:** (Continued)

#### c. Property and equipment, net

#### Real Estate Business

Property and equipment comprise primarily of rental properties and other properties and equipment held for use by IRSA.

Property and equipment value, net of allowances set up, does not exceed estimated recoverable value at the end of the period / year.

## Rental properties

Rental properties are carried at acquisition and/or construction cost, restated as mentioned in Note 1.b. to the basic financial statements, less accumulated depreciation and allowance for impairment at the end of the period / year. IRSA capitalizes the financial accrued costs associated with long-term construction projects.

Accumulated depreciation had been computed under the straight-line method over the estimated useful lives of each asset, applying annual rates in order to extinguish their values at the end of its useful life.

IRSA has allowances for impairment of certain rental properties.

Significant renewals and improvements, which improve or extend the useful life of the asset are capitalized and depreciated over its estimated remaining useful life. At the time depreciable assets are retired or otherwise disposed of, the cost and the accumulated depreciation of the assets are eliminated from the accounts and the resulting gain or loss is disclosed in the Statement of Income.

#### Cresud Sociedad Anónima,

#### Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

#### **Notes to the Unaudited Consolidated Financial Statements (Continued)**

(In thousands of pesos)

Free translation from the original prepared in Spanish for publication in Argentina

#### **NOTE 3:** (Continued)

#### d. Intangible assets:

#### Real Estate Business

Intangible assets are carried at restated cost as mentioned in Note 1.b. to the basic financial statements, less accumulated amortization and corresponding allowances for impairment in value, if it applicable. Included in the Intangible assets caption are the following:

#### Concession

Intangible assets include Arcos del Gourmet S.A.'s concession right, which will be amortized over the life of the concession agreement once it opens to the public.

#### **Trademarks**

Trademarks include the expenses and fees related to their registration.

#### Pre-operating expenses and organizational

Those expenses were amortized by the straight-line method in 3 years, beginning as from the date of opening.

The value of the intangible assets does not exceed their estimated recoverable value at the end of the period / year.

#### Non-Compete Agreement

These expenses were amortized by the straight-line method in 28 months period starting upon from December 1st, 2009.

Under of the agreement executed with Banco Hipotecario S.A. for the sale of Tarshop S.A. s shares, APSA has signed a non-compete agreement in favor of BHSA and has thus has written off this intangible asset.

#### Cresud Sociedad Anónima,

Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

**Notes to the Unaudited Consolidated Financial Statements (Continued)** 

(In thousands of pesos)

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#### **NOTE 3:** (Continued)

#### e. Customer advances

#### Real Estate Business

Customer advances represent payments received in connection with the sale and rent of properties and has been valued according to the amount of money received.

#### f. Allowances

#### Real Estate Business

Allowance for doubtful accounts: See Note 2 n. to the basic financial statements.

For impairment of assets: IRSA regularly asses its non-current assets for recoverability at the end of every period / year.

IRSA has estimated the recoverable value of rental properties based on their economic use value, which is determined based on estimated future cash flows discounted. For the rest of the assets (inventories and undeveloped parcels of land) IRSA makes a comparison with market values based on values of comparable properties. If the recoverable value of assets, which had been impaired in prior years, increases, IRSA records the corresponding reversals of impairment loss as required by accounting standards.

For lawsuits: See Note 2 n. to the basic financial statements.

As the scope of the liabilities becomes better defined, there may be changes in the estimates of future costs, which could have an effect on IRSA s future results of operations and financial condition or liquidity.

At the date of issuance of these financial statements, IRSA s Management understands that there are no elements to foresee other potential contingencies having a negative impact on these financial statements.

#### Cresud Sociedad Anónima,

Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

**Notes to the Unaudited Consolidated Financial Statements (Continued)** 

(In thousands of pesos)

Free translation from the original prepared in Spanish for publication in Argentina

## **NOTE 3:** (Continued)

#### g. Liabilities in kind related to barter transactions

#### Real Estate Business

Liabilities in kind corresponding to obligations to deliver units to be built are valued considering the value of the assets received or the cost of construction of the units to deliver plus necessary additional costs to transfer the assets to the creditor, the largest, thus reducing its value pro rata the units that are granted notarial titled deed. Liabilities in kind have been shown in the Trade account payables.

#### h. Revenue recognition

Real Estate Business

#### 1) Revenue recognition of IRSA

#### Sales of properties

IRSA records revenue from the sale of properties when all of the following criteria are met:

The sale has been consummated.

There is sufficient evidence to demonstrate the buyer sability and commitment to pay for the property.

The Company s receivable is not subject to future subordination.

The Company has transferred the property to the buyer.

The Company uses the percentage-of-completion method of accounting with respect to sales of development properties under construction. Under this method, revenue is recognized based on the ratio of costs incurred to total estimated costs according to budgeted costs. The Company does not recognize results until construction activities have begun. The percentage-of-completion method of accounting requires the Company s Management to prepare budgeted costs in connection with sales of properties/units. All changes to estimated costs of completion are incorporated into revised estimates during the contract period.

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#### Cresud Sociedad Anónima,

## Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

#### **Notes to the Unaudited Consolidated Financial Statements (Continued)**

(In thousands of pesos)

Free translation from the original prepared in Spanish for publication in Argentina

#### **NOTE 3:** (Continued)

#### Revenues from leases

Revenues from leases are recognized considering its term and conditions and over the life of the related lease contracts.

#### Hotel operations

IRSA recognizes revenues from its rooms, catering and restaurant facilities as accrued on the close of each business day.

Net operating results from each business unit are disclosed in Note 5.

#### 2) Revenue recognition of Alto Palermo S.A. ( APSA )

#### Revenues for admission rights and rental of stores and stands

Leases with tenants are accounted for as operating leases. Tenants are generally charged a rent, which consists of the higher of: (i) a monthly base rent (the Base Rent ) and (ii) a specified percentage of the tenant s monthly revenues (the Percentage Rent ) (which generally ranges between 4% and 10% of tenant s gross revenues).

Furthermore, pursuant to the rent escalation clause in most leases, a tenant s Base Rent generally increases between 7% and 12% each year during the term of the lease. Minimum rental income is recognized following on the accrued criteria.

Certain lease agreements contain provisions, which provide for rents based on a percentage of revenues or based on a percentage of revenues volume above a specified threshold. APSA determines the compliance with specific targets and calculates the additional rent on a monthly basis as provided in the contracts. Thus, these contingent rents are not recognized until the required thresholds are exceeded.

#### Cresud Sociedad Anónima,

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**Notes to the Unaudited Consolidated Financial Statements (Continued)** 

(In thousands of pesos)

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#### **NOTE 3:** (Continued)

Generally, APSA s lease agreements vary from 36 to 120 months. Law No. 24,808 provides that tenants may rescind commercial lease agreements after the initial six months, upon not less than 60 days written notice, subject to penalties which vary from one to one and a half months rent if the tenant rescinds after the first year of its lease, and one month of rent if the tenant rescinds after the first year of its lease.

Additionally, APSA charges its tenants monthly administration fees related to the administration and maintenance of the common area and the administration of contributions made by tenants to finance promotional efforts for the overall shopping centers operations. The administration fees are prorated among the tenants according to their leases which vary from shopping center to shopping center. Administration fees are recognized monthly when earned.

In addition to rent, tenants are generally charged admission rights, a non-refundable admission fee that tenants may be required to pay upon entering into a lease or upon lease renewal. Admission right is normally paid in one lump sum or in a small number of monthly installments. Admission rights are recognized in earnings using the straight-line method over the life of the respective lease agreements.

#### Credit card operations Consumer Financing

Revenues derived from credit card transactions consist of commissions, financing income, charges to clients for life and disability insurance and for statements of account, among other. Commissions are recognized at the time the merchants—transactions are processed, while the rest financial income is recognized when accrued. Income generated from granting consumer loans mainly includes financial interests, which are recognized by the accrued method during the fiscal period / year whether collection has or has not been made.

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#### Cresud Sociedad Anónima,

Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

**Notes to the Unaudited Consolidated Financial Statements (Continued)** 

(In thousands of pesos)

Free translation from the original prepared in Spanish for publication in Argentina

## **NOTE 3:** (Continued)

#### Lease agent operations

Fibesa S.A., company in which APSA has an interest of 99.9996%, acts as the leasing agent for APSA bringing together the Company and potential lessees for the retail space available in certain of APSA s shopping centers. Fibesa S.A. s revenues are derived primarily from collected commissions calculated as a percentage of the final rental income value, admission's rights and commissions for rental of advertising space. Revenues are recognized at the time that the transaction is successfully concluded.

#### i. Employee Benefits

## Agricultural business

## 1. Share-based payments award plan

BrasilAgro has a share-based payments award plan, settled in shares, by means of which the Company receives employees—services as consideration for equity instruments of the Company (options). The fair value of the employees—services, received as consideration for the options granted, is charged to expenses. The total value to be debited is measured by reference to the fair value of the options granted. Vesting conditions are not taken into account (such as profitability, sale increase targets and completion of a specified period of service). Vesting conditions (other than market conditions) are taken into account by adjusting the number of options included in the measurement of the transaction amount. The total expense is recorded in the period in which the options vest; period in which the vesting conditions shall be met. At fiscal year-end, BrasilAgro revises its estimates of the amount of options vested (other than market conditions). It records the effect of the revision of the initial estimates, if any, under the statement of income, with the corresponding adjustment to Equity.

#### Cresud Sociedad Anónima,

#### Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

#### Notes to the Unaudited Consolidated Financial Statements (Continued)

(In thousands of pesos)

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## **NOTE 3:** (Continued)

Consideration received, net of any directly attributable transaction cost, are credited from the capital stock (nominal value) and the share premium, if applicable, when the options are exercised.

Social contributions to be paid, related to the concession of the award options are considerated as part of the concession, and the corresponding collection will be treated as a transaction liquidated in cash.

#### 2. Employee benefits. Profit-sharing in BrasilAgro

Profit-sharing is usually booked as of fiscal period / year-end, since BrasilAgro can measure them in a reliable way.

#### NOTE 4: Details of consolidated balance sheet and consolidated statement of income accounts

As of September 30, 2011 and 2010 and June, 30 2011, the principal items of the financial statements are as follows:

#### a. Cash and banks

The breakdown for this item is as follow:

	September 30,	June 30,	September 30,
	2011	2011	2010
Cash	2,419	2,101	2,459
Foreign currency	66	35	80
Banks in local currency	211,496	177,322	69,505
Banks in foreign currency	125,759	14,341	20,335
Checks to be deposited		150	3,332
	339,740	193,949	95,711

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## Cresud Sociedad Anónima,

## Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

## Notes to the Unaudited Consolidated Financial Statements (Continued)

(In thousands of pesos)

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## **NOTE 4:** (Continued)

#### b. Investments

The breakdown for this item is as follow:

		September 30, 2011	June 30, 2011	September 30, 2010
Current				
Temporary investments				
Mutual Funds (2)		325,959	337,963	523,331
Time deposits		187,871	233,697	
- Certificates of participation	Tarshop S.A. Trust (1)			4,550
- Global 2010 bonds (1)				162
- Mortgage Bonds (1)		481	477	480
Public shares (1)		13,688	2,912	11,369
Other investments (1)		12	12	16
		528,011	575,061	539,908

(2) As of September 30, 2011 and 2010 and June 30, 2011 includes Ps. 62,707, Ps. 115,704 and Ps. 60,065 respectively, related to mutual funds not considered as cash equivalents in Cash Flow Statement.

	September 30, 2011	June 30, 2011	September 30, 2010
Non-current			
Investments on equity investees:			
Agro Uranga S.A.			
Shares	11,882	11,924	10,706
Higher property value	11,179	11,179	11,179
	23,061	23,103	21,885
Cactus			
Goodwill			4,978

<sup>(1)</sup> Not considered as cash equivalents in Cash Flow Statements.

(4,978)

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## Cresud Sociedad Anónima,

#### Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

#### Notes to the Unaudited Consolidated Financial Statements (Continued)

(In thousands of pesos)

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## **NOTE 4:** (Continued)

	September 30, 2011	June 30, 2011	September 30, 2010
BrasilAgro			
Shares			313,616
Higher values (1)			6,887
Goodwill			6,965
Negative Goodwill			(13,240)
Warrants	27,199	27,199	
	27,199	27,199	314,228
Banco Hipotecario S.A.			
Shares	949,287	939,553	850,693
Higher values (2)	4,702	6,658	9,883
Goodwill	(27,403)	(27,762)	10,914
	926,586	918,449	871,490
Banco Crédito & Securitización S.A.			
Shares	6,199	6,117	6,094
	6,199	6,117	6,094
Manibil S.A.			
Shares	28,272	27,671	27,093
Goodwill	10	10	10
	28,282	27,681	27,103

<sup>(1)</sup> Corresponds to Ps. 10,596 of higher value property and equipment and Ps. (3,709) of higher tax effect value.

<sup>(2)</sup> Corresponds to Ps. 224 of higher value intangible assets, Ps. 11,007 of lower value trade account payables and Ps. (11,885) of higher value trade account receivable which belongs to the business combinations of Cresud and Agrology S.A. (currently merged into Cresud), and Ps. 5,356 of IRSA.

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#### Cresud Sociedad Anónima,

# Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

# Notes to the Unaudited Consolidated Financial Statements (Continued)

(In thousands of pesos)

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# **NOTE 4:** (Continued)

	September 30, 2011	June 30, 2011	September 30, 2010
Hersha Hospitality Trust			
Shares/Options	243,869	277,248	211,557
	243,869	277,248	211,557
Torshop S A			
Tarshop S.A.	52 215	40.770	22 947
Shares	53,315	49,779	33,847
	53,315	49,779	33,847
RIGBY 183 LLC			
Shares	88,615	91,136	
	88,615	91,136	
	00,013	71,130	
TGLT S.A.			
Shares	59,031	56,382	
	59,031	56,382	
New Lipstick			
Shares	118,505	115,946	
	118,505	115,946	
	110,000	110,7.0	
Advances for shares purchases	266	1,797	53,361
	266	1,797	53,361

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#### Cresud Sociedad Anónima,

#### Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

#### Notes to the Unaudited Consolidated Financial Statements (Continued)

(In thousands of pesos)

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# **NOTE 4:** (Continued)

	September 30, 2011	June 30, 2011	September 30, 2010
Undeveloped parcels of lands:			
- Santa María del Plata	222,578	222,578	222,372
- Soleil Factory air space	6,676	6,676	
- Puerto Retiro (1)	66,226	66,321	66,486
- Plot of land Beruti (2)			54,287
- Plot of land Caballito	49,699	49,699	40,823
- Patio Olmos (3)	33,672	33,744	33,218
- Torres Rosario plot of land			13,975
- Coto air space (5)	17,594	17,594	14,672
- Zetol plot of land (4)	32,489	32,207	14,469
- Canteras Natal Crespo	6,727	6,539	6,479
- Pilar	4,066	4,066	4,066
- Vista al Muelle plot of land (4)	22,674	21,654	9,900
- Other undeveloped parcels of lands	19,216	21,304	23,928
	481,617	482,382	504,675
	, , , , , , , , , , , , , , , , , , , ,	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	,
	2,056,545	2,077,219	2,044,240

- (1) Note 7.B.1.a. to the consolidated financial statements.
- (2) Note 9.B.2.c. to the consolidated financial statements
- (3) Note 9 B.2.a. to the consolidated financial statements.
- (4) Note 8 B.1.e. to the consolidated financial statements.
- (5) Note 9 B.2.d. to the consolidated financial statements.

#### Other investments

The breakdown for this item is as follow:

	September 30, 2011	June 30, 2011	September 30, 2010
MAT	90	90	90
Coprolán	21	21	21
Other investments	1,427	1,571	1,146

1,538 1,682 1,257

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#### Cresud Sociedad Anónima,

# Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

# Notes to the Unaudited Consolidated Financial Statements (Continued)

(In thousands of pesos)

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# **NOTE 4:** (Continued)

#### c. Trade account Receivable

The breakdown for this item is as follow:

	September 30,	June 30,	September 30,
	2011	2011	2010
Current	65.165	70.240	44.075
Debtors from consumer financing	65,165	70,248	44,975
Leases, services and real estate receivables	88,938	97,025	74,995
Receivables under legal proceedings		595	
Checks to be deposited	116,730	104,083	65,858
Debtors from expenses and collective promotion fund	22,516	18,953	21,231
Leases, services and real estate receivables under legal			
proceedings	50,425	48,954	43,432
Trade accounts receivable agricultural business	141,561	192,062	61,837
Trade accounts receivable real estate agricultural business	27,077	3,885	3,920
Trade accounts receivable real estate business		4,034	
Debtors from hotel activities	11,842	9,954	13,469
Documents receivable	4,026	5,987	4,054
Debtors from consumer financing collection agents	5,118	4,869	2,351
Credit cards receivable	227	497	402
Subsidiaries, related companies Law No. 19,550 Section 33 and			
related parties (Note 4.s.)	7,126	9,189	8,083
Less:	·	·	,
Allowance for doubtful accounts	(115,749)	(117,564)	(79,430)
	425,002	452,771	265,177
Non-current			
Leases, services and real estate receivables	17,375	14,300	16,774
Trade accounts receivable agricultural business		3,519	
Trade accounts receivable real estate agricultural business	45,920	14,880	
	63,295	32,699	16,774

#### Cresud Sociedad Anónima,

# Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

# Notes to the Unaudited Consolidated Financial Statements (Continued)

(In thousands of pesos)

Free translation from the original prepared in Spanish for publication in Argentina

# **NOTE 4:** (Continued)

#### d. Other receivables

The breakdown for this item is as follow:

	September 30, 2011	June 30, 2011	September 30, 2010
Current			
VAT receivables, net	65,011	56,566	65,930
Subsidiaries, related companies Law No. 19,550 Section 33 and			
related parties (Note 4.s.)	28,561	29,151	14,137
Prepaid expenses	49,003	49,300	42,510
Income tax advances and tax credit (net of provision for income			
tax)	18,144	15,133	8,538
Guarantee deposits re. securitization programs			692
Loans granted	554	644	1,158
Gross sales tax credit and others	8,674	10,895	10,748
Provision for inputs and other expenses	958		
Interests to be accrued	165		
Guarantee deposits	1,131	633	3,160
Minimum presumed income tax	2,819	1,824	473
Premiums collected	2,075	2,919	154
Financial operations to liquidate	29,775	14,180	770
Other tax credits	8,136	59,323	132
Prepaid leases	27,191	11,044	28,907
VAT withholdings	1,718	1,709	
Transfer VAT debtors	19	61	
Withholding income tax	6,768	7,764	
Financial derivates instruments	3,272	1,867	
VAT export refunds	1,612	424	
Receivables with shareholders in related companies			1,371
Expenses to be recovered	1,252	7,707	28
Allowance for doubtful accounts	(92)	(92)	
Others	16,453	20,794	16,988
	273,199	291,846	195,696

#### Cresud Sociedad Anónima,

# Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

# Notes to the Unaudited Consolidated Financial Statements (Continued)

(In thousands of pesos)

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# **NOTE 4:** (Continued)

	September 30, 2011	June 30, 2011	September 30, 2010
Non-current	2011	2011	2010
Deferred tax	60,298	32,452	38,203
Minimum presumed income tax	134,167	129,958	93,144
VAT receivables, net	51,700	55,914	59,237
Subsidiaries, related companies Law No. 19,550 Section 33 and			
related parties (Note 4.s.)	30,020	29,772	14,102
Prepaid expenses	3,758	3,114	2,094
Mortgages receivables under legal proceeding	2,208	2,208	2,208
Guarantee deposits	49,681	55,975	
Allowance for doubtful accounts	(2,208)	(2,208)	(2,208)
Other tax credits	56,589	12,131	
Gross sales tax credit and others	1,128	1,067	1,506
Loans granted			96
Tax on bank account operations			139
Income tax advances and tax credit (net of Metropolitan sale)			1,643
Escrow Fidelity National Title			59,400
Call Option- Metropolitan 885 Third Ave. LLC			49,322
Others	5,588	6,242	788
	392,929	326,625	319,674

#### Cresud Sociedad Anónima,

# Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

# Notes to the Unaudited Consolidated Financial Statements (Continued)

(In thousands of pesos)

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# **NOTE 4:** (Continued)

#### e. Inventories

The breakdown for this item is as follow:

	September 30, 2011	June 30, 2011	September 30, 2010
Current			
Agricultural business			
Crops	148,443	232,009	35,024
Materials and others	126,082	115,140	68,115
Beef cattle	62,192	45,131	21,774
Unharvested crops	71,434	69,724	21,564
Seeds and fodder	9,241	8,009	2,356
Slaughtered stock	9,064	5,898	
Suppliers advances	60,894	8,697	
Real Estate Business			
Credit from barter transaction of Terreno Caballito (Koad)	4,457	5,860	28,031
Abril	1,145	1,145	1,675
Inventories (hotel business)	3,788	3,575	3,210
El Encuentro	5,380	5,660	5,487
Libertador 498	10,090		
Horizons	198,824	212,211	245,718
Credit from barter transaction of Terreno Rosario	6,267	25,607	9,828
Other Inventories	4,005	3,519	1,448
San Martín de Tours	73	424	433
Thames	3,899		
Torres Jardin	32	32	3,065
Torres Rosario	10,052	9,320	
	735,362	751,961	447,728
Non-current			
Agricultural business			
Beef cattle	167,571	184,527	140,739
Unharvested crops	36,896	83,227	
Real Estate Business			
Credit from barter of Caballito (Cyrsa) (Note 4.s)			25,155
Credit from barter of Terreno Caballito (Koad)			7,227
Units to receive Caballito (Note 4.s.)	52,029	51,999	

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Credit from barter transaction of Terreno Rosario			7,742
El Encuentro		1,898	5,045
Terrenos de Caballito			6,830
Beruti	23,608	23,309	
Lands to receive Peraiola	8,200	8,200	8,200
Torres Rosario	6,512	4,388	
Other Inventories	76	59	1,552
	294,892	357,607	202,490

# Cresud Sociedad Anónima,

# Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

# Notes to the Unaudited Consolidated Financial Statements (Continued)

(In thousands of pesos)

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# **NOTE 4:** (Continued)

# f. Property and equipment, net

The breakdown for this item is as follow:

	September 30, 2011	June 30, 2011	September 30, 2010
Agricultural business	1,664,577	1,797,953	454,137
Real Estate Business			
Shopping Center	2,223,951	2,226,543	1,547,557
Office buildings	883,256	966,320	974,618
Hotels	201,816	203,716	203,353
Other fixed assets	202,437	138,577	136,287
	5,176,037	5,333,109	3,315,952

#### g. Intangible assets

The breakdown for this item is as follow:

	September 30, 2011	June 30, 2011	September 30, 2010
Agricultural business	26,710	28,290	22,182
Real Estate Business	59,967	51,655	53,160
	86,677	79,945	75,342

# Cresud Sociedad Anónima,

# Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

# Notes to the Unaudited Consolidated Financial Statements (Continued)

(In thousands of pesos)

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# **NOTE 4:** (Continued)

#### h. Goodwill, net

The breakdown for this item is as follow:

	September 30,	June 30,	September 30,
	2011	2011	2010
Goodwill			
IRSA	14,581	14,330	40,108
BrasilAgro	6,965	6,965	
APSA	12,243	12,431	18,888
Torre BankBoston	4,832	4,873	5,638
Della Paolera 265 y Museo Renault	2,584	2,620	3,073
Conil S.A.	343	343	507
Arcos del Gourmet S.A.	6,060		
Nuevo Puerto Santa Fe S.A.	5,284		
Negative goodwill			
IRSA	(319,151)	(324,774)	(352,566)
BrasilAgro	(68,312)	(73,947)	
APSA	(337,782)	(342,527)	(42,579)
Palermo Invest S.A.	(23,281)	(23,498)	(43,113)
Empalme S.A.I.C.F.A. y G	(2,626)	(2,683)	(8,291)
Mendoza Plaza Shopping S.A.	(2,142)	(2,174)	(5,579)
Emprendimiento Recoleta S.A.	(25)	(25)	(243)
Unicity S.A.	(3,601)	(3,601)	
Soleil Factory	(9,519)	(9,389)	
	(713,547)	(741,056)	(384,157)

#### Cresud Sociedad Anónima,

# Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

# Notes to the Unaudited Consolidated Financial Statements (Continued)

(In thousands of pesos)

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# **NOTE 4:** (Continued)

# i. Trade accounts payable

The breakdown for this item is as follow:

	September 30,	June 30,	September 30,
Current	2011	2011	2010
Suppliers	144,517	118,146	101,896
Provisions for inputs and other expenses	39,888	114,355	87,304
Debt related to purchase of farms	110,012	180,325	26,062
Subsidiaries, related companies Law No. 19,550 Section 33 and			
related parties (Note 4.s.)	13,996	10,054	3,986
Liabilities in kind Horizons	30,458	36,443	49,438
Provisions for harvest expenses	53,949	4,245	725
Checks deferred	10,110	6,111	
Others	3,029	3,550	2,471
	405,959	473,229	271,882
	ŕ	·	,
Non-current			
Suppliers	290	47	10,022
Subsidiaries, related companies Law No. 19,550 Section 33 and			
related parties (Note 4.s.)			14,436
Debt related to purchase of farms	13,387	12,098	
	13,677	12,145	24,458
	,	.,	,

#### Cresud Sociedad Anónima,

# Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

# Notes to the Unaudited Consolidated Financial Statements (Continued)

(In thousands of pesos)

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# **NOTE 4:** (Continued)

# j. Short-term and long-term debts

The breakdown for this item is as follow:

	September 30,	June 30,	September 30,
Current	2011	2011	2010
	202.067	221.770	244 410
Bank loans	393,967	331,779	244,410
Bank Overdrafts	626,573	684,215	295,915
Foreign financial entities		3,473	5,578
Seller- financed debt	69,521	50,191	8,262
Non-convertible Notes IRSA 2017	8,061	20,960	5,680
Non-convertible Notes Class III	35,913	36,314	768
Non-convertible Notes Class IV	56,683	55,503	754
Non-convertible Notes Class V	71,775	36,177	
Non-convertible Notes Class VI	68,500	33,427	
Non-convertible Notes Class VII		21	
Non-convertible Notes IRSA 2020	13,394	30,800	12,572
Non-convertible Notes APSA US\$ 120 M.	13,711	4,490	8,210
Convertible Notes APSA 2014 US\$ 50 M.	1	3	2
Non-convertible Notes APSA 2011 Ps. 55 M.			44,358
Non-convertible Notes APSA 2011 US\$ 6 M.			26,068
Subsidiaries, related companies Law No. 19,550 Section 33 and			
related parties (Note 4.s.)	2,442		1,225
Non-convertible Notes APSA 2012 Ps. 154 M.	28,987	28,879	28,171
	1,389,528	1,316,232	681,973

#### Cresud Sociedad Anónima,

# Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

# Notes to the Unaudited Consolidated Financial Statements (Continued)

(In thousands of pesos)

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# **NOTE 4:** (Continued)

	September 30, 2011	June 30, 2011	September 30, 2010
Non-current			
Foreign financial entities		10,355	
Non-convertible Notes Class III			35,532
Non-convertible Notes Class IV	18,756	18,314	70,422
Non-convertible Notes Class V	35,481	70,927	
Non-convertible Notes Class VI	67,732	99,286	
Non-convertible Notes Class VII	8,720	8,509	
Non-convertible Notes Class VIII	248,850		
Non-convertible Notes IRSA 2017	614,600	599,565	444,791
Non-convertible Notes APSA US\$ 120 M.	433,010	421,498	264,254
Bank loans	176,478	173,527	53,157
Non-convertible Notes IRSA 2020	612,376	598,116	574,925
Convertible Notes APSA 2014 US\$ 50 M. (Note 4.s.)	4,224	4,640	61,237
Non-convertible Notes APSA 2012 Ps. 154 M.			25,067
Seller- financed debt	82,656	81,568	64,750
	2,302,883	2,086,305	1,594,135

# k. Remunerations and social security contributions

The breakdown for this item is as follow:

	September 30, 2011	June 30, 2011	September 30, 2010
Current			
Provisions for vacation and bonuses	37,252	67,011	22,137
Social security payable	17,196	12,827	18,212
Salaries payable	1,365	1,369	423
Facilities for payment plan social security	212	209	
Others	2,687	1,461	2,370
	58,712	82,877	43,142

Non-current

D:1:4:	£	<b>-</b> '	1 : - 1	l
Facilities	ior pa	yment p.	ian social	security

581

635

34

#### Cresud Sociedad Anónima,

# Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

# Notes to the Unaudited Consolidated Financial Statements (Continued)

(In thousands of pesos)

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# **NOTE 4:** (Continued)

# l. Taxes payable

The breakdown for this item is as follow:

	September 30, 2011	June 30, 2011	September 30, 2010
Current	2011	2011	2010
VAT payable, net	16,784	21,642	8,068
Minimum presumed income tax	1,322	17,757	8,273
Income tax provision, net	59,252	62,485	36,354
Tax on shareholders' personal assets	6,347	4,276	6,199
Provisions Gross sales tax payable	4,932	5,951	6,359
Tax moratorium ABL	1,463	142	142
Tax payment facilities plan for income tax	2,035	1,879	1,609
Tax withholdings	22,236	10,757	5,200
Gross revenue tax moratorium	560	1,886	1,279
Income tax payable moratorium	71		
Others	4,879	9,029	5,308
	119,881	135,804	78,791
Non-current			
Deferred tax	543,537	555,901	242,088
Income tax expense	42,955		20,858
Income tax payable moratorium	16,980	18,982	16,374
Tax on shareholders' personal assets moratorium	2,010	2,086	2,315
Gross revenue tax moratorium	734	1,206	1,628
Minimum presumed income tax	7,772		8,756
Tax moratorium ABL	1,712		
Others		1,161	
	615,700	579,336	292,019

# Cresud Sociedad Anónima,

# Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

# Notes to the Unaudited Consolidated Financial Statements (Continued)

(In thousands of pesos)

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# **NOTE 4:** (Continued)

#### m. Customer advances

The breakdown for this item is as follow:

	September 30, 2011	June 30, 2011	September 30, 2010
Current			
Admission rights	64,650	60,822	52,434
Advanced payments from customers	158,256	173,712	148,461
Leases and service advances	49,164	35,021	25,691
	272,070	269,555	226,586
Non-current			
Admission rights	70,706	66,885	59,199
Leases and service advances	25,973	27,359	29,913
	96,679	94,244	89,112

#### n. Other liabilities

The breakdown for this item is as follow:

	September 30, 2011	June 30, 2011	September 30, 2010
Current			
Lower value of acquired contracts			378
Payables to Nationals Park Administration	1,100	1,100	2,608
Debt to purchase of investments		316	
Other debts	16,004	16,004	
Advances on assignment of right	3,422		
Guarantee deposits	3,628	4,128	6,440
Subsidiaries, related companies Law No. 19,550 Section 33 and			
related parties (Note 4.s.)	42,797	37,326	26,987

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Premiums collected	1,980	672	4,001
Debt former minority shareholder Tarshop S.A.			3,556
Provision for contract management (Note 4.s.)	4,633	7,868	8,028
Operations to liquidate	12,161	7,681	319
Profits to be made and improvements made by others to earn	293	332	451
Loan with FyO.Com's minority shareholder			47
Loan with shareholders of related parties	3,700		
Others	3,165	6,453	5,859
	92,883	81,880	58,674

#### Cresud Sociedad Anónima,

# Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

# Notes to the Unaudited Consolidated Financial Statements (Continued)

(In thousands of pesos)

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# **NOTE 4:** (Continued)

	September 30, 2011	June 30, 2011	September 30, 2010
Non-current			
Loan with shareholders of related parties	258	252	20,564
Contributed leasehold improvements to be accrued and unrealized			
gains	9,103	9,170	9,396
Guarantee deposits	8,295	6,207	2,667
Debt former minority shareholder Tarshop S.A.			2,531
Hersha's Option payable			18,814
Additional capital contribution payable			5,940
Advances on assignment of right		3,344	3,222
Subsidiaries, related companies Law No. 19,550 Section 33 and			
related parties (Note 4.s.)	11,371	20	4,125
Interest in Subsidiaries, related companies Law No. 19,550			
Section 33 and related parties			624
Others	3,478	2,631	7,778
	32,505	21,624	75,661

#### o. Provisions for lawsuits and contingencies

The breakdown for this item is as follow:

	September 30, 2011	June 30, 2011	September 30, 2010
Current			
Lawsuits and contingencies	4,856	4,615	1,347
	4,856	4,615	1,347
Non-current			
Lawsuits and contingencies	17,892	14,952	9,620
	17,892	14,952	9,620

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# Cresud Sociedad Anónima,

# Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

# Notes to the Unaudited Consolidated Financial Statements (Continued)

(In thousands of pesos)

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# **NOTE 4:** (Continued)

# p. Unrealized gain

The breakdown for this item is as follow:

		September 30, 2011	September 30, 2010
Unrealized gain on inventories	Beef cattle	8,956	16,127
Unrealized loss on inventories	Crops, raw materials and MAT	7,558	(4,192)
Total unrealized gain		16,514	11,935

#### q. Financial results, net

The main financial results are the following:

	September 30, 2011	September 30, 2010
Generated by assets:		
Income Interest		
Income Interest	33,347	5,173
Interest for assets discount	900	3,407
Sub-total Sub-total	34,247	8,580
Other Unrealized gain (loss)		
Conversion differences		551
Gain on hedging operations	746	324
Tax on bank account operations	(2,497)	(2,059)
(Loss) Gain on financial operations	(559)	(320)
Others	(55,078)	(16,551)
Sub-total Sub-total	(57,388)	(18,055)

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# Cresud Sociedad Anónima,

# Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

# Notes to the Unaudited Consolidated Financial Statements (Continued)

(In thousands of pesos)

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# **NOTE 4:** (Continued)

	September 30, 2011	September 30, 2010
Generated by liabilities:		
Other Unrealized gain (loss)		
Others	(4,286)	779
Sub-total Sub-total	(4,286)	779

#### r. Other income and expenses, net

The breakdown for this item is as follow:

	September 30, 2011	September 30, 2010
Other incomes:		
Recovery of allowances		9
Lawsuits and contingencies		97
Gains on the sales of other fixed assets	40	
Management fee	191	139
Others	1,745	453
Sub-total Other Income	1,976	698
Other Expenses:		
Tax on shareholders' personal assets	(3,513)	(3,436)
Lawsuits and contingencies	(2,899)	(388)
Unrecoverable VAT receivable	(170)	(445)
Donations	(2,284)	(1,539)
Gains on the sales of other fixed assets		(21)
Others	(1,213)	(105)
Sub-total Other Expenses	(10,079)	(5,934)
•	, , ,	,
Total Other income and expenses, net	(8,103)	(5,236)

#### Cresud Sociedad Anónima,

#### Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

#### Notes to the Unaudited Consolidated Financial Statements (Continued)

(In thousands of pesos)

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#### **NOTE 4:** (Continued)

#### s. Subsidiaries related companies Law No. 19,550 Section 33 and other related parties: (Continued)

Balances as of September 30, 2011, compared to the balances as of June 30, 2011, and September 30, 2010 held with related companies, persons and shareholders are as follows:

As of September 30, 2011:

account Other Other land accounts Short-term Other O	current ther ilities
Agro Uranga S.A. (2) 9 (836)	
Banco Hipotecario S.A. (2) 226 (155)	
Baicom Networks S.A. (2) 76 48 424	
Canteras Natal Crespo S.A. (4) 419 41	
Consorcio Libertador S.A. (3) 20 15 (6)	
Consorcio Torre Boston .S.A. (3) 426 487 (1,410)	
Consultores Asset Management S.A. (3) 1,154 29 (10) (4,633)	
Museo de los niños S.A. (3) 1,674 (27)	
Cresca S.A. (4) 69 12,304 (47) (29)	
Cyrsa S.A. (4) 1,793 10 (1,633) (226)	
Directors (3) 13 216 (19,198)	(20)
Estudio Zang, Bergel & Viñes (3) 53 (615)	
Fundación IRSA (3) 39 2 (1) (1,073)	
Inversiones Financieras del Sur S.A. (1) 5 4,395	
Hersha Hospitality Trust (2) 2,752	
Miltary S.A. (2) 14	
New Lipstick LLC (2) 1,234 (636)	
Lipstick Management LLC (2) 596	
Personal loans (3) 70 4,317 (148) (3,700)	
Puerta de Segura S.A. (3)	1,351)
Puerto Retiro S.A. (2) 58 64 (5)	
Tarshop S.A. (2) 853 13,919 (9,103) (17,330)	
Quality Invest S.A. (4) 231 3 (56)	
TGLT S.A. (2) 75,637 (2,442)	
Grupo MAEDA S.A. Agroindustrial (3) 17,292	
IRSA Developments LP (2) 8 (4)	
Elsztain Reality Partners Maste (3) (173)	

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Real Estate Strategies LP (2)		78					(8)	
Elsztain Managing Partner Lim (3)		271					(24)	
Total	7,126	28,561	30,020	75,637	(13,996)	(2,442)	(47,430)	(11,371)

- (1) Shareholder.
- (2) Related companies.
- (3) Related parties.
- (4) Direct or Indirect common control.

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#### Cresud Sociedad Anónima,

# Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

# Notes to the Unaudited Consolidated Financial Statements (Continued)

(In thousands of pesos)

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# **NOTE 4:** (Continued)

As of June 30, 2011

	Current Trade account receivable	Current Other receivables	Non-current Other receivables	Inventories Receivable Caballito plot of land barter	Current Trade account Payable	Current Other liabilities	Non-current Other liabilities
Agro Uranga S.A. (2)	96	46			(178)		
Banco Hipotecario S.A. (2)	225				(252)		
Baicom Networks S.A. (2)	61	6	415				
Canteras Natal Crespo S.A. (4)	403	41					
Consorcio Libertador S.A. (3)	140	16			(65)	(4)	
Consorcio Torre Boston .S.A. (3)	1,076	344			(836)		
Consultores Asset Management S.A. (3)	997	29			(10)	(7,868)	
Museo de los niños S.A. (3)	1,781				(9)		
Cresca S.A. (4)	350	528	10,596		(46)		
Cyrsa S.A. (4)	1,761	11			(1,725)	(43)	
Directors (3)	14	215				(16,004)	(20)
Estudio Zang, Bergel & Viñes (3)		9			(1,241)	(308)	
Fundación IRSA (3)	33	1			(1)	(1,075)	
Inversiones Financieras del Sur S.A. (1)		3,689					
Hersha Hospitality Trust (2)		2,690					
New Lipstick LLC (2)		960				(622)	
Lipstick Management LLC (2)		448					
Personal loans (3)	77	4,044			(153)	(1,000)	
Puerto Retiro S.A. (2)	58	63			(5)		
Tarshop S.A. (2)	660	13,863			(5,533)	(17,330)	
Quality Invest S.A. (4)	799	241				(16)	
TGLT S.A. (3)	658	1,680		75,308			
Grupo MAEDA S.A. Agroindustrial (3)			18,761				
IRSA Developments LP (3)		7				(4)	
Elsztain Reality Partners Maste (3)						(859)	
IRSA Real Estate Strategies LP (3)		64				(8)	
Elsztain Managing Partner Lim (3)		156				(53)	
Total	9,189	29,151	29,772	75,308	(10,054)	(45,194)	(20)

(1) Shareholder.

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- (2) Related companies
- (3) Related parties
- (4) Direct or Indirect common control

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#### Cresud Sociedad Anónima,

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# Notes to the Unaudited Consolidated Financial Statements (Continued)

(In thousands of pesos)

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# **NOTE 4:** (Continued)

As of September 30, 2010:

				Inventories						
				Receivable				Non-current		
	Current			Caballito	Current	Non-current		Short-term		
	Trade		Non-current	plot of	Trade	Trade	<b>C1</b>	and	Current	Non-Current
	account	Other	Other	land	accounts	accounts	Short-term	long-term	Other	Other
	receivables	receivables	receivables	barter	payable	payable	debt	debts	Liabilities	Liabilities
Agro Uranga S.A. (2)	217				(10)				(101)	
Banco Hipotecario S.A. (2)	217	-	205		(12)					
Baicom Networks S.A. (2)		7	387							
BrasilAgro (2)	256									
Cactus (2)	623	14			(226)					
Canteras Natal Crespo S.A. (4)	332	35								
Consorcio Dock del Plata										
S.A. (3)	693	161			(113)				(3)	
Consorcio Libertador S.A. (3)		69			(157)				(4)	)
Consorcio Torre Boston										
.S.A. (3)	1,533	710			(1,158)					
Consultores Asset Management	t									
S.A. (3)	929	19			(7)				(8,028)	)
Cresca S.A. (4)	267	6,392								
Cyrsa S.A. (4)	1,671			25,155	(1,006)					
Directors (3)	2	360			(36)				(25,755)	(4,125)
Elsztain Managing Partners										
Lim (3)									(35)	)
Estudio Zang, Bergel &										
Viñes (3)		29			(1,110)					
Fundación IRSA (3)	43	1							(1,073)	)
Inversiones Financieras del Sur										
S.A. (5)		298								
IRSA Developments LP (3)									(8)	)
IRSA Real Estate Strategies										
LP (3)									(8)	
Hersha Hospitality Trust (2)		2,102							(-)	
Metroshop S.A. (1)		350				(14,436)				
Museo de los niños S.A. (3)	929				(5)	( , ,				
Military S.A. (2)		9			(5)					
Parque Arauco S.A. (3)							(1,225)	(31,271)		
Personal loans (3)	111	2,875			(150)		(-,==0)	(= -,= : 1)		
		_,070			(120)					

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Puerto Retiro S.A. (2)	60	31			(6)					
Tarshop S.A. (2)	417	675	13,715							
Total	8,083	14,137	14,102	25,155	(3,986)	(14,436)	(1,225)	(31,271)	(35,015)	(4,125)

- (1) Direct or indirect subsidiary.
- (2) Related companies.
- (3) Related parties.
- (4) Direct or Indirect common control.
- (5) Shareholder.

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#### Cresud Sociedad Anónima,

#### Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

# Notes to the Unaudited Consolidated Financial Statements (Continued)

(In thousands of pesos)

Free translation from the original prepared in Spanish for publication in Argentina

# **NOTE 4:** (Continued)

The results for the periods ended September 30, 2011 and 2010, held with related companies, persons and shareholders are as follows:

As of September 30, 2011

				Other income and			
				expenses and currer	nt		
				tax on			
			Interest	shareholders'		Sales and fees	
	Gain from		income	personal	Administration	for shared	
	leases	Fees	(loss)	assets	services	services	Donations
Agro Uranga S.A. (2)				356			
Canteras Natal Crespo S.A. (4)			1			12	
Consorcio Libertador S.A. (3)	3					31	
Consultores Asset Management S.A. (3)		(116)					
Cresca S.A. (4)			1		96		
Cyrsa S.A. (4)	1						
Directors (3)		(7,425)					
Estudio Zang, Bergel & Viñes (3)		(1,483)					
Fundación IRSA (3)							(906)
Inversiones Financieras del Sur S.A. (1)			346				
Personal loans (3)			73				
Consorcio Torre Boston S.A. (3)						80	
Tarshop S.A. (2)	1,201					110	
Total	1,205	(9,024)	421	356	96	233	(906)

- (1) Shareholder.
- (2) Related companies.
- (3) Related parties.
- (4) Direct or Indirect common control.

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#### Cresud Sociedad Anónima,

#### Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

#### Notes to the Unaudited Consolidated Financial Statements (Continued)

(In thousands of pesos)

Free translation from the original prepared in Spanish for publication in Argentina

#### **NOTE 4:** (Continued)

As of September 30, 2010:

Other income and expenses and current tax on Sales and fees Beef Interest shareholders Gain from cattle income personal Administration for shared leases expenses Fees (loss) assets services services **Donations** Shareholders in general (1) (83)Agro Uranga S.A. (2) 14 Cactus (2) (928)10 26 Canteras Natal Crespo S.A. (4) 12 Consorcio Torre Boston (3) 80 Consorcio Libertador S.A. (3) 3 31 Consorcio Dock del Plata S.A. (3) 39 Consultores Asset Management S.A. (3) (1,250)Cresca S.A. (4) 116 Cyrsa S.A. (4) 1 Directors (3) (11,576)Estudio Zang, Bergel & Viñes (3) (2,886)(496) Fundación IRSA (3) Inversiones Financieras del Sur S.A. Parque Arauco S.A. (3) (1,978)Personal loans (3) 34 Tarshop S.A. (2) 686 80 121 Total 690 (928)(59)142 283 (496)(15,712)(1,864)

- (1) Shareholder.
- (2) Related companies.
- (3) Related parties.
- (4) Direct or Indirect common control.

#### Cresud Sociedad Anónima,

# Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

Notes to the Unaudited Consolidated Financial Statements (Continued)

(In thousands of pesos)

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# NOTE 5: SEGMENT REPORTING

As of September 30, 2011:

Crop	08		Agricu	ltural		Non	Sub-total Agri-	Slaughter-	Deve- lopment and			Real estate		Financial
	Inter- national	Beef cattle	Milk	Sale of farms	Others	Ope- rating	cultural business	/Feed lot	sale of properties	Office Others	Shopping Center	Hotel operations	Consumer financing	operations and others
	61,225	9,240	7,062				140,813							
)	(65,087)	(9,195)	(6,464)				(122,560)							
	(3,862)	45	598				18,253							
)	90,919 (92,546)	22,997 (23,347)	6,584 (6,584)	66,555 (32,248)	20,589 (12,984)		324,071 (264,097)	43,729 (43,886)	55,421 (49,810)	43,882 (10,422)	202,568 (45,749)	39,556 (25,299)	2,065 (749)	
,	(72,310)	(23,317)	(0,501)	(32,210)	(12,701)		(201,071)	(13,000)	(15,010)	(10,122)	(13,717)	(23,277)	(715)	
	(1,627)	(350)		34,307	7,605		59,974	(157)	5,611	33,460	156,819	14,257	1,316	
	(5,489)	(305)	598	34,307	7,605		78,227	(157)	5,611	33,460	156,819	14,257	1,316	
)	(2,534)	(1,863)	(191)		(2,018)		(27,847)	(2,093)	(4,834)	(1,601)	(10,807)	(5,348)	2,362	
)	(17,369)	(5,962)	(374)		(1,116)		(32,135)	(2,004)	(7,029)	(7,886)	(18,822)	(9,925)	(51)	
									13,648					
	1,237	8,956			47		16,528	(14)						
	1,237	0,930			4/		10,328	(14)						
	(24,155)	826	33	34,307	4,518		34,773	(4,268)	7,396	23,973	127,190	(1,016)	3,627	

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1,822,713	319,299	78,550	72,997	34,015	639,890	3,421,376	40,047	662,011	1,472,614	2,140,956	268,725	44,841	1,609,110
457,248	255,775	60,835	12,771	24,095	687,301	1,881,509	59,640	396,569	578,588	1,994,136	248,768	30,807	233,789
437,240	233,113	00,633		24,093	067,301	1,001,509	39,040	390,309	370,300	1,994,130	240,700	30,807	233,169
27,199	156	2,966				50,260		87,313	207,120		243,869	53,315	932,785
34,659	3,554	946		146	358	52,815	23		3,038	11,583	1,392		
8,940	521	222		134	325	11,585		24	7,510	35,702	3,287	2	

<sup>(1)</sup> The balance corresponds to equity interest in Agro Uranga S.A., Banco Hipotecario S.A., Banco Crédito and Securitización S.A., Manibil S.A., Tarshop S.A. and Hersha Hospitality Trust, Rigby 183 LLC, New Lipstick y TGLT S.A.

# Cresud Sociedad Anónima,

# Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

Notes to the Unaudited Consolidated Financial Statements (Continued)

(In thousands of pesos)

Free translation from the original prepared in Spanish for publication in Argentina

**NOTE 5:** (Continued)

As of September 30, 2010:

63)

20

16,127

Agricultural

Cro	os					Non	Sub-total Agri-	Slaughte ing	Deve- r- lopment and					Financial	Sul
1	Inter- national	Beef cattle	Milk	Sale of farms	Others	Ope- rating	cultural business	/Feed lot	sale of properties	Office Others	Shopping Center	Hotel operations	Consumer financing	operations and others	es bus
95	2,789	2,758	9,301				35,143								
02)	(3,369)	(5,701)	(6,773)				(35,345)	)							
93	(580)	(2,943)	2,528				(202)	)							
(82 (48)	4,379 (4,225)	15,192 (15,348)	8,272 (8,272)	71,096 (21,652)	13,655 (10,377)		161,676 (102,422)	)	10,979 (5,972)	40,551 (8,629)	149,342 (42,616)	48,565 (30,265)	57,840 (19,415)		3 (1
34	154	(156)		49,444	3,278		59,254		5,007	31,922	106,726	18,300	38,425		2
27	(426)	(3,099)	2,528	49,444	3,278		59,052		5,007	31,922	106,726	18,300	38,425		2
81)	(411)	(551)	(222)		(1,955)		(11,520)	)	(696)	(971)	(8,575)	(5,128)	(19,288)		(
30)	(1,200)	(2,595)	(350)	(2,163)	(778)		(10,616)		(9,672)	(9,783)	(15,183)	(9,673)	(5,279)		(
									13,453						
ı									13,433						

5,213

Real estate

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11,935

(149)

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47)	(2,017)	9,882	1,956	47,281	396		48,851		8,092	21,168	82,968	3,499	19,071		1
32	400.267	263,573	16 167	3,920	17,458	270 746	1 465 062	617	731,114	1,135,980	1 021 210	236,368	17,485	1 617 046	5.6
32	490,267	203,373	46,467	3,920	17,436	279,746	1,465,963	617	/31,114	1,133,960	1,931,219	230,308	17,463	1,617,046	5,6
73	42,714	89,293	15,619		7,305	518,978	833,582	223	363,954	586,705	1,183,994	232,830	28,523	217,589	2,6
20	314,228	178	3,386				336,112		27,103				33,847	1,089,142	1,1
58	2,433	4,506	201		138	680	9,816		14	356	14,760	2,040	90	,,,,,,,,,,,,	
	,	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,									,,,,,				
25	117	429	174		58	191	2,194		97	7,485	30,878	3,764	560		

<sup>(1)</sup> The balance corresponds to equity interest in BrasilAgro, Agro Uranga S.A., Banco Hipotecario S.A., Banco Crédito y Securitización S.A., Manibil S.A., Tarshop S.A. and Hersha Hospitality Trust.

<sup>(2)</sup> The balance corresponds to equity interest in Cactus, Exportaciones Agroindustriales S.A. disclosed in other debts.

#### Cresud Sociedad Anónima

# Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

### **Notes to the Consolidated Financial Statements** (Continued)

(In thousands of pesos)

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# NOTE 6: LAWSUITS AND CLAIMS IN COURSE

# A. Agricultural Business

# Ongoing litigation with the city of Villa Mercedes

The Misdemeanours Court Judge to the city of Villa Mercedes issued resolution No. 2980/08 about the situation of Cactus in such city, determining that the Company had a 36-month term to stop operating and transferring the establishment located on the Provincial Route 2B.

In such 36-month period, the Company shall not host over 18,500 head of cattle.

Such brief was appealed by Cactus before the Municipality, which was negatively answered on April 7, 2009, by means of Decree No. 0662/09, thus ratifying the Misdemeanour Court Judge s ruling. Under the administrative justice of the city of Villa Mercedes, Cactus would have until April 7, 2012 to conclude its operations and transfer the establishment.

Cactus has filed appeals with the High Court of Justice of the Province of San Luis, objecting the lawfulness of the rulings entered by the Misdemeanours Court Judge of Villa Mercedes. The appeals are pending and the High Court has not ruled on them.

The Company s legal advisors are optimistic about the possibilities of reversing the Misdemeanours Court Judge s ruling.

Irrespective of the above, Cactus is carrying out a plan to improve its relationship with the community of Villa Mercedes, seeking to strengthen the company s position as a valuable member in the social and economic activity in the region, whose purpose is that the scheduled moving be reconsidered by municipal authorities.

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#### Cresud Sociedad Anónima

# Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

**Notes to the Consolidated Financial Statements** (Continued)

(In thousands of pesos)

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# **NOTE 6:** (Continued)

### B. Real Estate Business

Provision for unexpired claims against Llao Llao Holding S.A.

The Llao Llao Holding S.A. ( LLH ) Company, predecessor of Llao Llao Resorts S.A. ( LLR ) as operator of the Llao Llao Hotel, was sued in 1997 by the National Parks Administration seeking collection of the unpaid balance of the additional sale price, in Argentine External Debt Bond ( EDB ) amounting to US\$ 2.9 million. In March 2004, after different stages of the judicial proceeding, LLH paid Ps. 9,156 in cash and EDB.

Based on the information provided by the legal advisors litigating these proceedings, LLR has booked under Other current liabilities Payables to National Parks Administration , the amount of fees described in the above paragraph.

At the same time, the plaintiff indicated that the deposited sums were consistent with the settlement statement approved by the court on December 5, 2007 and computed on June 30, 2007. As a result, argued that the interest accrued until actual payment were to be adjusted by application of the Argentine Central Bank s borrowing interest rate. As estimated by the Argentine Agency of National Parks, the outstanding balance, to be deposited by LLR amounted US\$ 659. In addition, on September 22, 2010, the judge calculated that the fees payable to the auctioneer who took part in the proceedings amount to Ps. 1.8 million. LLR lodged an appeal against the award for considering the amount excessively high. The auctioneer, in turn, lodged his appeal against the award for considering the amount excessively low. After various judicial instances, the courts rendered a decision favorable to LLR and considered LLR s debt was satisfied as it related to the liquidation approved in the record of proceedings. Furthermore, the appeal remedy regarding fees awarded to the auctioneer, which were reduced from Ps. 1.8 million to Ps. 1.1 million plus VAT.

Based on the information provided by the legal advisors litigating these proceedings, LLR has booked under Other current liabilities Payables to National Parks Administration , the amount of fees described in the above paragraph.

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#### Cresud Sociedad Anónima

### Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

### **Notes to the Consolidated Financial Statements** (Continued)

(In thousands of pesos)

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# **NOTE 6:** (Continued)

Since LLR had a credit balance as regards the deposit made pursuant to settlement approved in the proceedings, on February 18, 2011 LLR filed a remedy for relief on the amount deposited in excess and order the eventual repayment to the defendant. Moreover, the auctioneer has requested payment of fees. LLR presented a proposal to pay the auctioneer s fees settled, which will be withheld from the funds seized, from the freely disposable funds and from the funds invested in time deposits in dollars. Likewise, LLR requested professional fees to be settled and resolution of the pending clarifying remedy as to the amount deposited in excess.

# NOTE 7: RESTRICTED ASSETS

# A. Agricultural Business

### 1. <u>BrasilAgro</u>

### a. Farmland Cremaq

BrasilAgro has constituted a mortgage on 10,097 ha. of Fazenda Cremaq, as payment guarantee of the loan agreement obtained in December 2009 from Banco do Nordeste BNB and a deposit for Ps. 46,682 (equivalent to R\$ 18,492) related to the funds obtained in June 2010 by the controlling party Jaborandi Ltda., paid to CDI.

### B. Real Estate Business

### 1. IRSA

### Puerto Retiro S.A.

On April 18, 2000, Puerto Retiro S.A. (indirect subsidiary of IRSA) was notified of a filing made by the National Government, through the Ministry of Defense, to extend the petition in bankruptcy of Inversora Dársena Norte S.A. (Indarsa) to Puerto Retiro S.A. At the request of plaintiff, the bankruptcy court granted an order restraining the ability of Puerto Retiro S.A. to sell or dispose in any manner the acquired real estate property from Tandanor S.A. in June 1993.

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#### Cresud Sociedad Anónima

# Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

### **Notes to the Consolidated Financial Statements** (Continued)

(In thousands of pesos)

Free translation from the original prepared in Spanish for the publication in Argentina

# **NOTE 7:** (Continued)

Indarsa had acquired 90% of the capital stock of Tandanor S.A. to a formerly estate owned company privatized in 1991, engaged in the shipyard industry.

Indarsa did not comply with the payment of the outstanding price for the acquisition of the stock of Tandanor, and therefore the Ministry of Defense requested the bankruptcy of Indarsa, pursuing to extend the bankruptcy to Puerto Retiro S.A.

The evidence steps of the legal procedures have been completed Puerto Retiro S.A. appealed the precautionary measure, being the same confirmed by the Court on December 14, 2000. The parties have submitted their claims in due time. The file was passed for the judge to issue a pronouncement, the judge issued a decree adjourning the summoning of decisions to pronouncement in the understanding that there exists pre-judgment in respect of the penal cause filed against ex-officers of the Ministry of Defense and ex-directors of the Company. Consequently, the matter will not be solved until there is final judgment in penal jurisdiction.

Notice has been served upon the commercial court that the criminal cause of action was declared extinguished by operation of the statutes of limitation and that the accused were acquitted. However, this ruling was challenged by filing an appeal in cassation, which is why the other decision is still not final.

The Management and legal advisors of Puerto Retiro S.A. estimate that there are legal and technical issues sufficient to consider that the request for bankruptcy will be denied by the court. However, taking the circumstances into account and the progress of the legal action, this position cannot be considered final.

# b. Mortgage guaranteed loan Hoteles Argentinos S.A.

In March 2005, Credit Suisse First Boston ( CSFB ) acquired the debt for US\$ 11.1 million of Hoteles Argentinos S.A. ( HASA ), which had been in non-compliance since January 2002. In April 2006 HASA made a payment reducing the capital amount payable to US\$ 6.0 million. The balance accrued interests at a LIBO rate six months plus 7.0%, being the last of US\$ 5.07 due in March 2010.

#### Cresud Sociedad Anónima

# Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

### **Notes to the Consolidated Financial Statements** (Continued)

(In thousands of pesos)

Free translation from the original prepared in Spanish for the publication in Argentina

# **NOTE 7:** (Continued)

Jointly, IRSA subscripted a credit default swap for 80% of the restructured debt value in order to protect CSFB in case of non-compliance with HASA s obligations. As compensation, IRSA will receive a payment of a coupon on a periodical basis. In addition, to support the obligations assumed, IRSA deposited as guarantee the amount of US\$ 1.2 million.

With the last installment of the loan received having been repaid on March 15, 2010, CSFB reimbursed the deposit to the Company. In connection with this matter, HASA borrowed a new loan from Standard Bank Argentina S.A., for a total amount of Ps. 19.0 million, which will accrue interest at a fixed rate, payable on a quarterly basis. The capital was due on March 15, 2011. On this date, HASA refinanced the mentioned loan agreement, as per the following detail: US\$ 0.4 million (capital plus interest) to be paid on September 12, 2011; US\$ 0.4 million (capital plus interest) to be paid on March 14, 2012 and Ps. 15.8 million, with capital to be paid on March 14, 2012 and interests payable on a quarterly basis.

As a guarantee for this transaction, the Company entered into a put option agreement (Put Right) with Standard Bank Argentina S.A. whereby the Bank receives the right to sell to the Company, which in turn agrees to purchase, 80% of the credit rights arising from the loan in the event of HASA defaulted the loan.

As of the balance sheet date, HASA had committed no event of default.

c. IRSA and its subsidiaries has mortgaged on the following properties:

Property	Book value as of September 30, 2011
República Building	214,431
Soleil Factory	71,537
Bariloche plot of land	27,051
Zetol plot of land	32,489
Suipacha 652	17,291
Predio San Martín	69,715
Vista al Muelle plot of land	22.674

d. IRSA maintains a pledge over Metropolitan 885 Third Avenue Leasehold LLC 's shares

#### Cresud Sociedad Anónima

# Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

### **Notes to the Consolidated Financial Statements** (Continued)

(In thousands of pesos)

Free translation from the original prepared in Spanish for the publication in Argentina

# **NOTE 7:** (Continued)

- e. To guarantee due compliance with all the covenants assumed by Liveck S.A., and the minority shareholder of Zetol S.A. s and Vista al Muelle S.A. 's pursuant to the stock purchase agreement for Vista al Muelle S.A. s shares executed on June 11, 2009 and the Addendums to the Agreement, as well as payment of any possible damages and associated expenses, the parties have reciprocally tendered a security interest consisting in a possessory pledge over the shares in Vista al Muelle S.A. and Zetol S.A..
- f. IRSA has raised a mortgage over the property designated as Suipacha 652, and a pledge over Cyrsa shares to secure compliance with its obligation to erect a building and to convey the units to be constructed in the building as this obligation represents the balance outstanding for the acquisition of a plot of land in Av. Del Libertador 1755.
- g. IRSA carries a mortgage on the property designated as Edificio República in connection with the loan granted by Banco Macro for the acquisition of said property.

### 2. APSA

- a. To secure the fulfillment of the Concession and Exploitation Agreement with ADIF, Arcos del Gourmet S.A. committed itself to hire a secure bond of Ps. 4,460, make an escrow deposit in cash of Ps. 400 and to hire another surely bond in favor of ADIF as collateral to the execution of the works agreed due time and proper form for Ps. 14,950. These surely bonds were hired during October 2011.
- b. As regards the case Alto Palermo S.A. (APSA) against Dirección General Impositiva on Appeal , Record of proceedings number 25,030-I, currently heard by Division A, 3 Nomination, an attachment has been ordered and effected on the real property located in Olegario Andrade 367, Caballito, Ciudad Autónoma de Buenos Aires, which as at September 30, 2011 amounts to Ps. 45,814 (accounted for under Non-Current Investments Land Reserves).
- c. As regards the case styled Case File  $N^\circ$  88.390/03 with María del Socorro Pedano; for Tres Ce S.A. o Alto Palermo S.A. (APSA), the building located at Av. Virrey Toledo 702, Salta, has been encumbered for an amount of Ps. 180 (disclosed in Property and equipment).

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#### Cresud Sociedad Anónima

# Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

### **Notes to the Consolidated Financial Statements** (Continued)

(In thousands of pesos)

Free translation from the original prepared in Spanish for the publication in Argentina

# **NOTE 7:** (Continued)

d. Under the agreement executed with Banco Hipotecario S.A. for the sale of Tarshop S.A. s shares and its amendments, APSA keeps a security agreement over the Company s Class I Notes, issued on May 11, 2007, for a face value of US\$ 1.2 million, granted to Banco Hipotecario S.A. which works as a guarantee upon any price adjustment that may result in favor of Banco Hipotecario S.A. as provided by the purchase agreement.

### NOTE 8: ACQUISITION, CONSTITUTION AND RESTRUCTURING OF COMPANIES

### A. Agricultural Business

# 1. <u>Purchase of shares and warrant BrasilAgro</u>

On October 20 and December 23, 2010, the Company and its subsidiary Helmir executed with Tarpon an addendum to the Share Purchase Agreement of April 28, 2010, under which the Company either directly or indirectly acquired 9,581,750 shares of common stock of BrasilAgro, representing 16.40% of the outstanding stock and 64,000 warrants from the First Issue and 64,000 warrants from the Second Issue. Consequently, Cresud paid Rs. 25.2 million on October 20, 2010, Rs. 50.8 million on December 23, 2010, Rs. 52.5 million on April 27, 2011. When the price agreed was cancelled, the pledge constituted on 3,864,086 shares and 37,325 warrants from BrasilAgro s first issue released

Consequently, Cresud is either directly or indirectly the owner of 20,883,916 shares or 35.75% of BrasilAgro s outstanding stock as of June 30, 2011 (see note 13.1.a to the Basic Financial Statements). It should be noted that acquiring shares does not imply a change in the control over BrasilAgro; and that BrasilAgro s Shareholders Agreement will remain effective with the amendments that may be required to sell all shares owned by Tarpon and its affiliates.

Likewise, due to the transaction, Cresud owns directly and indirectly 168,902 BrasilAgro s First Issuance Warrants and 168,902 BrasilAgro s Second Issuance Warrants.

As of September 30, 2011 the Company registered an asset for Ps. 27,199 for the acquisition of these warrants (Note 4.b).

In relation to this, and following the guidelines of Technical Resolution No. 21 of the F.A.C.P.C.E, the Company has consolidated its financial statements with BrasilAgro s financial statements as of June 30, 2011, as stated in Note 1.a. to this consolidated financial statements.

#### Cresud Sociedad Anónima

# Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

### **Notes to the Consolidated Financial Statements** (Continued)

(In thousands of pesos)

Free translation from the original prepared in Spanish for the publication in Argentina

# **NOTE 8:** (Continued)

### 2. Expanding business into the Republic of Paraguay

Under the framework of a series of transactions that constitute for Cresud a new expansion of the agricultural and livestock businesses in South America, Cresud participates together with Carlos Casado (with a 50% interest each) in Cresca S.A. a stock company organized under the law of the Republic of Paraguay, under which Cresud will assume the capacity of advisor under an advisory agreement, for the agricultural, livestock and forestry exploitation of an important rural area in Paraguay and possibly of up to 100,000 hectares, which are derived from the purchase option granted by Carlos Casado to Cresca S.A. It should be mentioned that this option was exercised on September 3, 2008. The option will be in force for a term of 10 years and will be automatically extended for two additional ten-year terms, and it may also be renewed.

Cresud has additionally executed a pre-purchase agreement as committed to acquire for a 50% interest in 41,931 hectares in Paraguay, owned by Carlos Casado S.A. for a total and agreed-upon amount of US\$ 5.2 million in turn, to be contributed in kind to the Company aiming at developing the agricultural and forestry business in the neighboring country.

On January 23, 2009, Agrology S.A. (merged with the Company since July 1, 2011) made a contribution in kind to the Paraguayan company, Cresca S.A.. Such contribution is made up of undivided 50% of five plots of land with whatever they have on, located in Mariscal José Félix Estigarribia, Dept. of Boquerón, Chaco Paraguayo, Republic of Paraguay, for 41,931 hectares, acquired from the Company Carlos Casado S.A.

Consequently, together with Carlos Casado S.A. s contribution, the total contribution to Cresca S.A. stands at US\$ 10.5 million.

On February 3, 2009, the amount of US\$ 5.1 million was paid for the balance of the price originated by the capital contribution made by Carlos Casado S.A. to Cresca S.A. on behalf of Agrology S.A.

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#### Cresud Sociedad Anónima

# Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

### **Notes to the Consolidated Financial Statements** (Continued)

(In thousands of pesos)

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# **NOTE 8:** (Continued)

Finally, on June 29, 2010 a notarial deed was executed for the conveyance of title on the real property subject to the option for an amount of 3,646 hectares which were transferred to Cresca S.A. (1,807 of which corresponds to Agrology).

As agreed in the Option Agreement, Cresca S.A. paid Carlos Casado S.A. US\$ 350 per hectare; the last payment was made on March 4, 2011.

### B. Real Estate Business

# 1. <u>IRSA</u>

### a. Constitution of CYRSA - Horizons Project

In January 2007, IRSA acquired two adjacent plots of land adjacent located in Vicente López, Province of Buenos Aires (one of them through the acquisition of the total share of Rummaala S.A, actually merged with CYRSA). The purchase price was US\$ 36.2 million, from which US\$ 30.3 million will be canceled by handing over certain units of the building to be constructed. As security for compliance, Rummaala S.A. shares were pledged and the Building located in Suipacha 652 (owned property) was mortgaged.

In April, 2007, IRSA constituted CYRSA S.A. (CYRSA), and in August 2007, CYRELA was incorporated with the ownership of 50% of CYRSA capital stock. IRSA contributed with the plots of land and the liability in kind related in the amount of Ps. 21,495 and CYRELA contributed Ps. 21,495 in cash.

Then, a major real estate development known as Horizons was launched on the two plots of land mentioned.

From May 2008, CYRSA continued the marketing process of the building units to be constructed on the plot referred to above. Certain clients had made advances by means of signing preliminary sales contracts, reaching 100% of the units to be marketed, which are disclosed in Customer advances .

The purchase-sale price set forth in these preliminary sales contracts are made of a fixed and determined portion and another portion to be determined in line with the future construction expenses.

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### Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

### **Notes to the Consolidated Financial Statements** (Continued)

(In thousands of pesos)

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# **NOTE 8:** (Continued)

The buyer can choose from the following purchase plans:

The balance will be cancelled in installments and will be fully paid at the time of transfer and signature of deeds.

Partial cancellation will be on installments payable up to the time of transfer / signatures of deeds, the remaining balance to be financed during 90 months' term with units having mortgaged guarantees.

As of September 30, 2011, the percentage of completion of the Horizons project was 98.24%. Three of the six towers included in the project have already been completed and are currently signing the title deeds. Furthermore, the work on the other towers is in the last stage and delivery and signature of deeds is expected in the following months.

### b. <u>Acquisition of Hersha Hospitality Trust's shares (Hersha</u>)

On August 4, 2009, IRSA, through Real Estate Investment Group L.P. (REIG) acquired 5.7 million shares representing approximately 10.4% of Hersha's common stock. Additionally, a call option that matures on August 4, 2014 to purchase an additional 5.7 million shares at an exercise price of US\$ 3.00 per share was acquired. Under the agreement, if starting on August 4, 2011 the quoted market price of Hersha's share were to exceed US\$ 5.00 per share during 20 consecutive trading sessions, Hersha may settle the call option by issuing and delivering a variable amount of shares to be determined in accordance with certain market values.

The total purchase price paid was US\$ 14.3 million As part of the agreement, IRSA's Chairman and CEO, Mr. Eduardo S. Elsztain, has been appointed to Hersha s Board of Trustees.

In January 2010, March 2010, and October 2010, IRSA through its subsidiaries purchased 11,606,542 additional shares of Hersha s common stock for an aggregate purchase price of US\$ 47.9 million.

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# Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

### **Notes to the Consolidated Financial Statements** (Continued)

(In thousands of pesos)

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# **NOTE 8:** (Continued)

During fiscal year ended June 30, 2011, IRSA through its subsidiaries sold 2,542,379 common shares, in Hersha for a total of US\$ 16.1 million, which resulted in approximately US\$ 11.5 million gain.

As of September 30, 2011 IRSA's direct and indirect interest in Hersha represents 9.17%. On the other hand, upon exercise of the call option and assuming any Company's interest is not diluted due to newly issued shares, IRSA's interest in Hersha would be 12.12%. IRSA accounts for its investment in Hersha at cost while the call option has been accounted for at its fair value.

Hersha is a Real Estate Investment Trust (REIT) listed in the New York Stock Exchange (NYSE) under the HT symbol that holds majority interests in 78 hotels throughout the United States of America totaling approximately 10,443 rooms. These hotels are rated as select service and upscale hotels and they are mainly located in the Northeast coast of the US, including New York, New Jersey, Boston, Washington D.C. and Philadelphia, whilst a few are located in northern California and some others in Arizona. These properties are operated under franchises that are leaders and enjoy widespread recognition in their markets, such as Marriot International, Intercontinental Hotel Group, Starwood Hotels, Hilton Hotels Corporation, Global Hyatt Corporation and Choice Hotels International.

### c. Acquisition Lipstick, New York Building

In July 2008, IRSA (through its subsidiaries) acquired a 30% interest in Metropolitan 885 Metropolitan 885 Third Avenue. LLC (o Metropolitan), through its subsidiaries which main asset is a rental office building in New York City known as the Lipstick Building and debt related to that asset. The transaction included the acquisition of (i) a put right exercisable until July 2011 to sell a 50% of the interest acquired at the same value paid plus interest at 4.5% per annum and (ii) a right of first offer to acquire a 60% portion of the 5% interest of the shareholding. The total price paid was US\$ 22.6 million.

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# Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

**Notes to the Consolidated Financial Statements** (Continued)

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# **NOTE 8:** (Continued)

During 2009 Metropolitan incurred significant losses, which resulted in negative equity mainly due to an impairment recognized in connection with the building. Since IRSA s share in Metropolitan s losses exceeded its equity interest; IRSA recognized a zero value on its investment although a liability of US\$ 1.5 million was booked representing it s maximum commitment to fund Metropolitan s operations.

In December 2010 the negotiations geared towards restructuring the amounts owed under mortgage to Royal Bank of Canada came to a successful conclusion The debt was reduced from US\$ 210.0 million to US\$ 130.0 million (excluding accrued interest) at a Libor plus 400 bp rate, which may not exceed a maximum rate of 6.25% and with a maturity date fixed at seven years. The junior indebtedness to Goldman, Sachs & Co., which had amounted to US\$ 45.0 million (excluding accrued interest), was cancelled through a US\$ 2.25 million payment.

Metropolitan 885 Third Avenue Leasehold LLC (Metropolitan Leasehold) will maintain the existing ground leases in the same terms and conditions in which they had been initially agreed upon, for a remaining 66 years—term. The final consent to this restructuring has already been tendered by all the parties concerned and the closing was consummated on December 30, 2010, as that is when the company New Lipstick LLC (New Lipstick), a new Metropolitan Leasehold holding company, made a US\$ 15.0 million principal payment as repayment of the newly restructured mortgage debt, thus reducing it from US\$ 130.0 million to US\$ 115.0 million.

As a consequence of said closing, the Company has indirectly through New Lipstick increased its ownership interest in the Lipstick Building to 49%. This increase originated in a US\$ 15.3 million capital contribution and in the fact that the put option for 50% of the shareholding initially acquired in Metropolitan, which had amounted to approximately US\$ 11.3 million plus accrued interest, has been rendered ineffectual. Besides, the above-mentioned commitment, for US\$ 1.5 million, ceased to be in effect.

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# Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

### **Notes to the Consolidated Financial Statements** (Continued)

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# **NOTE 8:** (Continued)

### d. Acquisition of shares in Banco Hipotecario S.A.

During the last fiscal years and in the current fiscal year, IRSA has been conducting different purchase and sale transactions of BHSA shares, as a result of which, as of September 30, 2011, IRSA's ownership interest in BHSA is 29.77% of BHSA's capital stock (without considering treasury shares).

# e. Acquisition of companies in the Oriental Republic of Uruguay

During the fiscal year ended June 30, 2009, IRSA (through Tyrus) acquired by a minimum payment a 100% stake in Liveck S.A. (Liveck), a company organized under the laws of the Oriental Republic of Uruguay.

At the same time Liveck acquired, a 90% interest over the shares of the companies Zetol S.A. (Zetol) and Vista al Muelle S.A. (Vista al Muelle), both property owners in Uruguay's Canelones Department. The remaining 10% ownership interest in the capital stock of both companies is held by Banzey S.A. (Banzey).

The total price for the purchase of Zetol was US\$ 7.0 million, of which US\$ 2.0 million were paid, the balance will be paid in 5 installments of US\$ 1.0 million each with an annual 3.5% compensatory interest calculated on the total outstanding amount tied to the consummation of the release to the market of the real estate projects or within a maximum term of 93 months counted as from the date of acquisition of IRSA. The sellers of the shares of Zetol may choose to receive, in lieu of the amounts outstanding in cash (capital plus interest) the ownership rights to the units to be built in the real estate owned by Zetol representative of 12% of the total marketable square meters to built.

The total price for the purchase of all the shares in Vista al Muelle amounted to US\$ 0.83 million, and accrued an annual 8% interest on the total outstanding amount. As of September 10, 2010 this operations was completely paid.

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### Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

### **Notes to the Consolidated Financial Statements** (Continued)

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# **NOTE 8:** (Continued)

To guarantee compliance with the duties agreed by Liveck in the above transactions, Riteleo S.A. has tendered a surety bond guaranteeing payment of 45% of the outstanding balance, interest thereon and the option rights of the sellers.

In the framework of the purchase agreement of Zetol and Vista al Muelle and their respective addenda, Liveck has agreed to buy the shares held by Banzey (or by Ernesto Kimelman or by a company owned by Ernesto Kimelman as applicable), of Vista al Muelle and Zetol and the later have agreed to sell them, in exchange for the amount of US Dollars or Uruguayan Pesos, as the case may be, that Banzey (or by Ernesto Kimelman or by a company owned by Ernesto Kimelman (as applicable), would have actually contributed to Zetol and Vista al Muelle, until the execution of the transaction.

The parties have agreed that the obligations mentioned above are dependent upon, and shall be rendered ineffectual if the parties entered into a shareholder agreement no later than July 1, 2011. If no such shareholder agreement is signed, this sale shall be executed and delivered on July 11, 2011.

On the balance sheet date, having failed to execute the shareholders—agreement or to sign an agreement to extend the term for such execution, the parties have not expressed their intention to perform the obligations assumed under the agreement to purchase the stock of Vista al Muelle S.A. and Zetol S.A.

IRSA and its shareholders intend to develop an urban project that will consist in the construction of apartment buildings to be subsequently sold. The project has already been conferred the Urban Feasibility status by Canelones Mayor s Office and its Legislative Council.

In view of the additional development capacity granted by the IMC, the companies agree to pay maximum the sum of US\$ 8.1 million for all concepts solely with works and other services as consideration thereof. The works to be carried out in consideration thereof are described in the Contract Plan.

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# Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

### **Notes to the Consolidated Financial Statements** (Continued)

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# **NOTE 8:** (Continued)

Furthermore, the companies may exercise an option included in the agreement that entitles them to a 15% reduction of the total consideration amount, provided 80% (eighty per cent) of such consideration has been already been performed with a term of 4 (four) years as from execution of the Contract Plan.

On the other hand, it states that if the companies do not build the square meters of additional development capacity granted to them, the total consideration amount will also be reduced proportionately as the parties agree.

Later, in June 2009, IRSA sold 50% of its stake in Liveck to Cyrela Brazil Realty S.A. (Cyrela) for a price of US\$ 1.3 million.

In December 2009, Vista al Muelle acquired other properties totaling US\$ 2.7 million in exchange for a US\$ 0.3 million down payment, with the balance to be cancelled through the delivery of home units and/or stores to be built and equivalent to 12% out of 65.54% of the sum of the prices of all of the units covered by the Launching Price List for Sector B (the parties have already signed a plat of subdivision to this end).

In February 2010, it acquired additional real estate for a total of US\$ 1.0 million in exchange for a down payment of US\$ 0.15 million with the balance to be paid in 3 consecutive and equal installments maturing on December 31, 2011, June 30, 2013 and December 31, 2014 and accruing an annual 3% interest rate on the outstanding balance, payable quarterly and on arrears as from December 31, 2009.

On December 17, 2010, IRSA and Cyrela signed a stock purchase agreement whereby a 50% interest in Liveck s capital stock was reacquired from Cyrela for US\$ 2.7 million. This amount is equivalent to the contributions made in Liveck by Cyrela. Therefore, IRSA's interest in Liveck amounted to 100% (through Tyrus).

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# Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

### **Notes to the Consolidated Financial Statements** (Continued)

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# **NOTE 8:** (Continued)

As part of the agreement, IRSA agreed to hold Cyrela harmless in the event of claims asserted by Zetol s sellers. Besides, if within a term of 24 months as from the date of the agreement Cyrela were not released from the guarantee tendered in favor of the above-mentioned sellers, IRSA will be obliged to post a new guarantee in favor of Cyrela, equivalent to 45% of the price balance, interest thereon and the option rights to which Zetol s sellers are entitled.

# f. Option to acquire an interest in APSA

In January, 2010, Parque Arauco S.A. accepted the bid submitted by IRSA, and acquired, through a purchase option, the 29.55% interest in APSA and the held of face value of US\$ 15.5 million of APSA s Convertible Notes 2014.

The acceptance of the bid grants IRSA the right to exercise the purchase option mentioned above until August 31, 2010, which term may be extended subject to compliance with certain conditions.

The strike price has been fixed at the total and final amount of US\$ 126 million. IRSA transferred US\$ 6 million to Parque Arauco S.A., non refundable, as payment in exchange for the option, to be computed towards cancellation of the final price.

On September 21, 2010, IRSA s Board of Directors resolved to exercise the option, which was consummated on October 15, 2010 through the payment of the price balance and the transfer of the shares. According to the terms of the option, the dividends paid by APSA for the fiscal year ended on June 30, 2010 were deducted from the price.

As a consequence of the transaction, as of September 30, 2011, IRSA s interest in APSA rises to 94.89%.

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# Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

### **Notes to the Consolidated Financial Statements** (Continued)

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# **NOTE 8:** (Continued)

# g. Sale of ownership interest in Pereiraola S.A.I.C.I.F. y A. (Pereiraola).

In June 2010, IRSA closed the sale and transfer of Pereiraola shares for US\$ 11.8 million, for which it has collected US\$ 1.94 million. The balance shall be paid through a transfer to the name of IRSA of the higher of 6% of the marketable lots, or 39,601 square meters in the gated neighborhood that the buyer has agreed to develop in the property owned by Pereiraola, equivalent to US\$ 2.1 million and four consecutive, half-yearly installments of US\$ 1.94 million each plus an annual 14% interest rate on the balances, which interest shall be paid in the same conditions as principal, with the first and second installment falling due in December 2010 and June 2011, respectively.

### h. Torodur S.A.

In May 2010, IRSA acquired a 100% stake in Torodur S.A. s capital stock for US\$ 0.01 million. Later on, IRSA transferred a 2% ownership interest to CAM Communications LP (Bermudas) and CAM Communications LP (Delaware), equally, at cost. In June 2011, IRSA closed the sale and transfer of Torodur S.A. shares for US\$ 0.002 million to APSA. As a consequence of such transaction IRSA does not have any direct holding in Torodur S.A.

On the same date, CAM Communications LP (Bermudas) and CAM Communications LP (Delaware) sold to APSA their holding in Torodur S.A. in Ps. 0.02 million.

# i. Acquisition of Unicity S.A

On September 1st, 2010, and through E-Commerce Latina S.A. (subsidiary of IRSA) acquired a 100% stake in Unicity S.A. (Unicity) for US\$ 2.53 million. Unicity s main asset consists in 31,491,932 shares representative of 10% of the capital stock of Solares de Santa María S.A. and for which it carries a liability to IRSA on the purchase price balance, which as of the date hereof is US\$ 9.1 million. On September 28, 2010 the debt was capitalized and IRSA received 36,036,000 shares representing 88.61% of Unicity, being held by E-Commerce Latina S.A. the remaining 11.39%.

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# Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

### **Notes to the Consolidated Financial Statements** (Continued)

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# **NOTE 8:** (Continued)

### j. Sale of Torres Jardín IV

On October 25, 2010, IRSA executed a preliminary sales agreement whereby it sold the lot that fronts Gurrachaga street, at 220/254/256 Gurruchaga Street, at the intersection with Murillo street in the Autonomous City of Buenos Aires (Torres Jardín IV). The total price of the transaction had been fixed at US\$ 2.9 million and the terms of payment were: US\$ 0.9 million to be collected upon signing the preliminary sales agreement and the price balance, US\$ 2.0 million, to be collected when possession is conveyed and the title deed over the property is executed, which took place in January 2011.

### k. Purchase of TGLT S.A.'s shares.

In December 2010, IRSA acquired 9,598 non-endorsable common shares in book entry form of 1 vote each, representing 0.01% of TGLT S.A. s capital stock. The total price paid was Ps. 0.1 million.

# 1. Sale of interest stake in Quality

On March 31, 2011, IRSA and Palermo Invest S.A. sold to EFESUL S.A. ( EFESUL ) 50% of the capital stock of Quality. As a result of such sale, Quality became jointly controlled by IRSA and EFESUL.

# m. Purchase of BACS shares

On March 10, 2011, IRSA signed an stock purchase agreement with International Finance Corporation (IFC) for a total of 796,875 common shares, which represents a 1.28% of BACS capital stock in an aggregate amount of US\$ 0.32 million, US\$ 0.06 million of which were paid upon execution of the agreement, and the balance of US\$ 0.26 million (supported by respective promissory notes) are to be repaid at the time of closing of the transaction, that is within 12 business days as from approval of the transaction by the BCRA, which is still pending.

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# Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

### **Notes to the Consolidated Financial Statements** (Continued)

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# **NOTE 8:** (Continued)

### n. Acquisition of shares of Banco Hipotecario S.A.

On July 26, 2010, in the framework of an offer launched by BHSA s Board of Directors for the sale to existing shareholders of 36.0 million of its treasury Class D shares in portfolio, Banco Hipotecario sold approximately 26.9 million of said shares.

The Company exercised its preemptive rights and took part in the offer acquiring 4,352,243 Class D shares totaling Ps. 6.0 million. As a result of this transaction, the Company s interest in BHSA increased from 5% to 5.29% (without considering treasury shares).

On January 7, 2011, the Company sold to Palermo Invest S.A. the equivalent of 4,352,243 Class D ordinary shares of BHSA for US\$ 3.3 million. As a result of the sale, the Company sinterest in BHSA is once again 5% (without considering the treasury shares in portfolio).

### o. Exchange agreement on a piece of land in Caballito (TGLT S.A.)

On June 29, 2011, IRSA subscribed an Exchange agreement with TGLT S.A. (TGLT), which granted the property of a piece of land described as lot 1q of block 35, surrounded by the streets Méndez de Andes, Colpayo, Felipe Vallese and Rojas in the neighborhood of Caballito, City of Buenos Aires. In the site, TGLT will develop a building project devoted to housing and offices, which will consist of three buildings with an approximate area of 30,064.4 square meters.

The total price was settled in US\$ 12.8 million. Of the total amount, US\$ 0.2 million was paid in money after the deed was executed and the balance shall be cancelled by transferring the property of: (i) a number of apartments to be determined, which represents in all 23.10% of the square meters of the saleable houses; (ii) a number to be determined of complementary units (garages), which represents in all 21.10% of the square meters of the garages; and (iii) in case TGLT builds complementary storage rooms, a number to be determined, which represents 21.10% of the square meters of the storage rooms; of the future real estate that shall form part of the project.

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### Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

### **Notes to the Consolidated Financial Statements** (Continued)

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# **NOTE 8:** (Continued)

TGLT is committed to build, finish and obtain authorization for the three buildings that shall make up the building project, within 36 to 48 months, to be counted as from the subscription of the agreement. In guarantee of its obligations under the exchange agreement, TGLT constituted in favor of IRSA a first-grade privilege mortgage on the real estate for up to US\$ 12.8 million (capital) plus interests, cost and other expenses that may apply.

### p. Purchase and sale of APSA's Notes

During fiscal year ended June 30, 2009, IRSA bought APSA Notes Series I and II for US\$ 39.6 million and US\$ 46.5 million, respectively. The total amount paid was US\$ 19.3 million and US\$ 8.2 million, respectively. These transactions generated results for Ps. 74,285 and Ps. 18,363, respectively. On October 12, 2010, IRSA sold APSA s Series I negotiable obligations through the secondary market for a nominal value of US\$ 39.6 million that it had been acquired in the course of fiscal 2009. The total amount collected from the transaction was US\$ 38.1 million. The difference has been treated as an implicit financial cost of the transaction, which shall accrue and be amortized against income over the term of the notes.

# q. Acquisition of facilities located in San Martín

On March 31, 2011, Quality subscribed a Contract for the Purchase and Sale of Property of an industrial plant owned by Nobleza Piccardo S.A.I.C. y F. (hereinafter, Nobleza) located in San Martín, Province of Buenos Aires. The facilities have the necessary features and scales for multiple uses. On May 31, 2011, the deed was executed.

The purchase price was agreed on US\$ 33 million, and payment was made as per the following detail: US\$ 9.9 million have already been paid, and the balance of US\$ 23.1 million will be cancelled in three equal and consecutive annual installments, plus interests at a 7.5% nominal annual rate calculated on outstanding balances. The first installment is due to be paid on May 31, 2012. In guarantee, Quality constituted in favor of Nobleza a first-grade privilege mortgage on the real estate.

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# Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

### **Notes to the Consolidated Financial Statements** (Continued)

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# **NOTE 8:** (Continued)

Likewise, Quality subscribed a lease agreement with Nobleza, by means of which later will continue occupying the property for a maximum term of three years, with the purpose of gradually moving the plant, its main distribution center and the administrative offices to another site.

On April 11, 2011, Quality requested the National Antitrust Commission to issue an advisory opinion on the obligation to notify the operation or not. The CNDC stated that there was an obligation to notify the situation, but the Company filed an appeal against this decision. As of the date these financial statements are issued, the resolution of the appeal is pending.

#### 2. APSA

### a. Sale of equity interest in Tarshop S.A.

On October 30, 2009, Tarshop S. A., capitalized irrevocable contributions made by APSA, thus APSA s participation increased to 98.5878%.

During January 2010, APSA acquired the minority interest (1.4122%) property of the minority shareholder for US\$ 0.54 million, reaching the 100% of share interest.

On December 22, 2009, APSA reported the approval by its Board of Directors of the sale assignment and transfer of the 80% of the equity interest in Tarshop S.A. to Banco Hipotecario S.A. Such interest represents 80% of the capital stock issued and outstanding, this is 107,037,152 registered, nonendorsable shares of common stock with a face value of Ps. 1 and entitled to 1 vote each.

In this line of thought, on December 29, 2009, contractual documents related to the transaction were executed, which was subject to the approval by the Argentine Central Bank granted on August 30, 2010. Consequently, on September 13, 2010, the respective memorandum of closure was executed. The total price paid for the purchase of shares stood at US\$ 26.8 million. Under this transaction, APSA granted Banco Hipotecario S.A. a two-year security agreement over APSA Serie I Notes, issued on May 11, 2007, for a face value of Ps. 1.2 million, which will work as guarantee upon any price adjustment that may result in favor of Banco Hipotecario S.A. as provided by the purchase agreement.

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# Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

### **Notes to the Consolidated Financial Statements** (Continued)

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# **NOTE 8:** (Continued)

On October 11, 2011 Banco Hipotecario released 50% of the pledged Corporate Notes and the remaining 50% would be released after two years as from the date appearing on the Memorandum of closure has been fulfilled.

In compliance with the conditions defined in the agreement in question, APSA committed itself to not competing for 5 years in the credit card and/or consumer loan business in which Tarshop S.A. has a presence.

Additionally, under this transaction, receivables and payables between APSA and Tarshop S.A. have been compensated.

# b. Acquisition of Arcos del Gourmet S.A.'s shares

On November 27, 2009, A.P.S.A. acquired 7,916,488 shares of common stock with a face value of Ps. 1 each, entitled to 1 vote per share, representing 80% of the capital common stock of Arcos del Gourmet S.A. The price was established at fixed amount of US\$ 5.14 million plus a variable amount equal to the 20% of the investment required in order to develop the project, up to a maximum of US\$ 6.9 million.

On September 7, 2011, APSA acquired additional shares which represent 8.185% of the voting capital in the amount of US\$ 1.75 million. Furthermore, it agreed to modify the variable price of shares acquired in 2009 by setting it at 10% of any capital increase made in Arcos de Gourmet S.A.

The remaining unpaid balance as of September 30, 2011 is made up as follows: (i) one US\$ 1 million installment, falling due on November 27, 2011 disclosed in Short-term debt and (ii) 100% of the variables amounts which will be paid off upon the possible increase of the capital.

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# Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

### **Notes to the Consolidated Financial Statements** (Continued)

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# **NOTE 8:** (Continued)

### c. Acquisition of a commercial center goodwill

On December 28, 2007, APSA signed an agreement for Partial transfer of goodwill with INCSA for acquiring one of the part of the Goodwill established by a commercial center where Soleil Factory currently develops activities.

On July 1, 2010, APSA and INCSA executed the definitive instrument for the partial transfer of the goodwill and memorandum of closure by which INCSA transferred the goodwill of the commercial center known as Soleil Factory; becoming operational on such date. Guidelines provide that INCSA does not transfer APSA the receivables or the payables from the goodwill transferred originated before executing the agreement. It should be noted that the goodwill and the building related to the hypermarket transaction located on the same premises are excluded from the transaction.

On April 12, 2011, the National Antitrust Commission notified APSA of its authorization of this transaction.

On August 3, 2011, INCSA granted the conveyance deed of the property to APSA. At the same time, APSA granted a first-grade privilege mortgage on the property to secure payment of the balance plus interest to be accrued up to the effective payment date.

The total price for this transaction is US\$ 20.7 million. Out of this total, US\$ 7.1 million were paid at the time of subscription of the purchase agreement, US\$ 0.1 million at the time of recording the public deed, and the balance of US\$ 12.6 million accrues an annual interest rate of 5% plus VAT. The interest will be repaid in seven annual and consecutive installments maturing the first installment on July 1, 2011. The capital will be settled with the last interest installment.

The above is disclosed in the accounts Short and Long term Debts for its net present value.

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### **Notes to the Consolidated Financial Statements** (Continued)

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# **NOTE 8:** (Continued)

Furthermore, APSA signed an offering letter for acquiring, building and running a commercial center in a real estate owned by INCSA, located in the City of San Miguel de Tucumán, Province of Tucumán. The price of this transaction is US\$ 1.3 million, of which US\$ 0.05 million were paid on January 2, 2008. Such disbursement was recorded as suppliers advance. This transaction was subject to certain conditions precedent, among which APSA should acquire from INCSA the goodwill constituted by the commercial center operating in Soleil Factory.

Having complied with such condition on July 1, 2010, APSA shall start the works on May 2, 2011. However, before starting with the works, INCSA should have: a) granted the title deeds to APSA s future units to APSA, and b) transferred to APSA the rights to the registered architectural project and the effective permits and authorizations to be carried out in APSA s future units. As of the date of issuance of these unaudited financial statements, any of the two conditions have been fulfilled.

# d. Acquisition of Metroshop S.A. s shares (now known as APSAMEDIA S.A.)

On May 21, 2010, APSA and Tarshop S.A. executed an agreement to formalize the transfer of shares by which Tarshop S.A. has sold to APSA 18,400,000 registered nonendorsable shares of common stock with a face value of Ps. 1 each and entitled to 1 vote per Class A share representing 50% of Metroshop S.A. s capital stock. The transaction price was set al Ps.0.001 for the total shares.

On January 13, 2011, APSA and Metronec S.A. executed a share purchase agreement by which Metronec S.A. has sold to APSA 18,400,000 registered nonendorsable shares of common stock with a face value of Ps. 1 each and entitled to 1 vote per Class B share representing 50% of Metroshop S.A. s capital stock.

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#### Cresud Sociedad Anónima

# Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

#### **Notes to the Consolidated Financial Statements** (Continued)

(In thousands of pesos)

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# **NOTE 8:** (Continued)

As an action subsequent to the taking over, APSA S.A. made two offers to Tarshop S.A., later accepted by Tarshop S.A., to grant the following assets:

- Receivables from consumption transactions carried out through December 31, 2010 and that are performing or in default for not more than 60 days (both those in Metroshop S.A. s own portfolio and those assigned to Fideicomiso Financiero Metroshop S.A. Serie XV- previous return of them).
- ii) The contractual position in the credit card issuance agreements whose customers did not have as of December 31, 2010 a default for over 60 days in complying with their obligations.
- iii) All credit card customers or accounts or clients
- iv) Lease agreements on certain branches and their personal property.
- v) Labor agreements for payroll personnel.

Finally, on April 18, 2011, APSA transferred to Fibesa S.A. (APSA s subsidiary) 1,840,000 shares, representative of 5% of Metroshop S.A. s capital stock for a total amount of Ps. 0.8 million which has not been paid in as of the unaudited financial statements date.

On July 20, 2011, the Special General Shareholders Meeting held by unanimous consent of Metroshop S.A. approved the change of corporate name to APSAMEDIA S.A. and the amendment of its corporate purpose to capitalize on market opportunities. APSAMEDIA S.A. will continue providing its services, which have been broadened in scope:

Consumer credit marketing and financing.

Issuance and marketing of credit cards.

Performance of any type of agency and representation.

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Management of administrative, advertising and commercial activities. Such amendments were registered with the Inspección General de Justicia (Corporate Record Office) on August 29, 2011, under number 17,795.

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### Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

### **Notes to the Consolidated Financial Statements** (Continued)

(In thousands of pesos)

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# **NOTE 8:** (Continued)

As of September 30, 2011 APSA's direct and indirect interest in APSAMEDIA S.A. represents 100%.

### e. Purchase of TGLT S.A. s shares

On November 4, 2010, APSA acquired 5,214,662 registered, non-endorsable shares of common stock, entitled to one vote per shares, issued by the Company TGLT S.A. for a total amount equivalent to Ps. 47.1 million under the initial public offering of the later.

Thereafter, during fiscal year 2011, APSA acquired 1,017,284 additional shares for a total consideration of Ps. 9.2 million, thus reaching an 8.87% share in the capital stock of TGLT S.A. on the balance sheet date.

During the three-month period ended September 30, 2011, APSA acquired 262,927 additional shares for a total amount of Ps. 2.6 million, thus reaching 9.24% of the capital stock of TGLT S.A. at the end of such period.

# NOTE 9: PURCHASE, SALE AND BARTER OF PROPERTIES

# A. <u>Agricultural Business</u>

- Acquisition and sale of land in the Republic of Bolivia
  - a. On June 3 and June 7, 2011 the Company subscribed contracts for the purchase of two lots, located in Santa Cruz, Bolivia, with a total extension of approximately 5,000 ha., which will be used for agricultural purposes.

The first lot corresponds to a field of approximately 2,660 ha. meant for the exploitation of sugar cane, whose purchase price amounts to US\$ 8.4 million. On the subscription date of the corresponding contract, US\$ 2 million were paid; the balance shall be cancelled in four installments, being the first due in July 2011 and the last one in October 2012.

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# Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

### **Notes to the Consolidated Financial Statements** (Continued)

(In thousands of pesos)

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# **NOTE 9:** (Continued)

The second lot corresponds to a field of approximately 2,340 ha. devoted to the exploitation of soybeans, whose purchase price amounts to US\$ 5 million. Of this amount, US\$ 1.7 million have already been paid and the balance shall be paid in four half-yearly and consecutive installments, being the first due in December 2011 and the last one in June 2013.

e. Additionally, the Company has agreed the sale of 910 ha. used for agricultural purposes for a total amount of US\$ 3.6 million. The Company has received US\$ 1 million of the total sale price, and the balance shall be collected in five half-yearly and consecutive installments, being the first due in December 2011 and the last one in December 2013.

# 2. <u>Sale of farm San Pedro</u>

On September 28, 2011 BrasilAgro sold farm San Pedro, a rural property located in the Municipio Chapadão do Céu GO with a total surface of 2,447 hectares, 1,724 hectares of which are used for agricultural purposes, for the equivalent in R\$ to 580,000 soya seed bags. The sale is part of BrasilAgro business strategy, and seeks to derive both income from agricultural production and gains from the sale of real estate property.

The buyer made a down payment of R\$ 2,250 (or Ps. 5,030), equivalent to 50,000 tons of soya. The balance is to be paid in five installments; the first one is due on March 30, 2012 and amounts to 160,000 soya bags, while the other four equal annual installments due on March 30 each year amount to 92,500 soya bags each. The deal was priced at R\$ 26.1 million.

The property was acquired in September 2006 and the total amount invested for acquisition and development purposes was R\$ 10.1 million.

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#### Cresud Sociedad Anónima

# Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

### **Notes to the Consolidated Financial Statements** (Continued)

(In thousands of pesos)

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# **NOTE 9:** (Continued)

As from September 30, 2011, in view of the long-term nature of the receivables, BrasilAgro expects to assess the value of receivables based on the future market price of soya on each installment payment date (or else based on estimates and quotes from brokers when/if there is no pricing in the futures market on the payment due date) and to determine the exchange rate US\$/R\$ on that same date (insofar as the soya futures price is denominated in US Dollars), so that the resulting value is then discounted to its net present value by using an average rate of 10.86% p.a. The adjustment to the present value of income made for the quarter ended September 30, 2011 amounts to R\$ 2,809 (or Ps. 7,163).

# B. Real Estate Business

# 1. <u>IRSA</u>

# Acquisition of a building located at 183 Madison Avenue, New York, NY

On August 26, 2010, IRSA together with some U.S. partners, executed an acquisition of a real estate property located at 183 Madison Avenue, New York, NY, through Rigby 183 LLC ( Rigby 183 ).

The transaction was closed on December 15, 2010 and the price paid by Rigby 183 was US\$ 85.1 million, such payment has been structured through a financing of US\$ 40.0 million obtained by Rigby 183 and the amount of US\$ 45.1 million paid in cash. Moreover, Rigby 183 has obtained and additional financing of US\$ 10.0 million, in order to perform refurbishments and improvements on the building, which is being disbursed according to the works progress.

On March 31, 2011, the Company sold 8% of its interest in Rigby 183, owned by Real Estate Strategies LLC (RES), a company indirectly controlled through Tyrus, in the amount of US\$ 3.8 million. As a result, the Company has a 49% interest in Rigby 183 through IMadison LLC (IMadison).

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# Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

### **Notes to the Consolidated Financial Statements** (Continued)

(In thousands of pesos)

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# **NOTE 9:** (Continued)

The building is located in a Manhattan area known as Midtown South, at the intersection of Madison Avenue and 334th Street. There are several landmark buildings in the area, such as the Empire State Building, Macy's Herald Square and Madison Square Garden. This commercial property will be used for rentals of office space and retail stores in the lowest of its 18 stories. Its net leasable area is approximately 22,000 square meters. Based on what has already been discussed, the implicit value per square meter as acquired has been US\$ 3,717.

### 2. APSA

a. <u>Acquisition of the building known as Ex- Escuela Gobernador Vicente de Olmos (City of Córdoba)</u>
On November 20, 2006, APSA acquired through a public bidding the building known as Ex Escuela Gobernador Vicente de Olmos (Patio Olmos) located in the city of Córdoba for the amount of Ps. 32,522.

The building is under a concession agreement effective for 40 years, falling due in February 2032, which grants the concession holder the commercial exploitation of the property. Such agreement provides for paying a staggered fee in favor of the concession principal which shall be increased by Ps. 2.5 every 47 months. As of the issuance date of these financial statements, the concession is at the 235 month, with a current monthly fee of Ps. 15.1 while the next increase is scheduled for the 281 month.

On September 25, 2007 the transfer deed for the building was signed with the Government of the Province of Córdoba and the transference of the respective concession contract.

Afterwards, the government of the province of Córdoba declared the property to be of public use and subject to partial expropriation in order to be used exclusively for the Libertador San Martin theater. APSA has answered a complaint in an action and to challenge the law that declared such public interest on unconstitutional grounds. In the alternative, it has challenged the appraisal made by the plaintiff and, additionally, it has claimed damages not included in the appraisal and resulting immediately and directly from expropriation.

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# Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

### **Notes to the Consolidated Financial Statements** (Continued)

(In thousands of pesos)

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# **NOTE 9:** (Continued)

The property has been recorded as non-current investments.

### b. Barter with Condominios del Alto S.A.

On October 11, 2007, APSA subscribed with Condominios del Alto S.A. a barter contract in connection with an own plot of land (plot 2 G), located in the City of Rosario, Province of Santa Fe.

As partial consideration for such barter contract, Condominios del Alto S.A. agreed to transfer the full property, possession and dominium in favor of APSA of the following future Real Estate: (i) fifteen (15) Functional Housing Units (apartments), with an own constructed surface of 1,504.45 square meters, which represent and will further represent jointly 14.85% of the own covered square meters of housing (apartments) of the building that Condominios del Alto S.A. will build in Plot G, and (ii) fifteen (15) Parking spaces, which represent and will further represent jointly 15% of the own covered square meters of parking space in the same building.

On March 17, 2010, APSA and Condominios del Alto S.A. subscribed a supplementary deed specifically determining the units committed for bartering that will be transferred to APSA and the ownership title to 15 parking spaces.

The parties have determined that the value of each undertaking is of US\$ 1.1 million.

APSA also granted Condominios de Alto S.A. an acquisition option through barter of plot 2 H. On November 27, 2008, the title deed for the plot of land 2 H was executed for US\$ 2.3 million, a value that the parties have determined for each of their considerations.

#### Cresud Sociedad Anónima

# Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

**Notes to the Consolidated Financial Statements** (Continued)

(In thousands of pesos)

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# **NOTE 9:** (Continued)

As partial consideration for the above mentioned barter, Condominios del Alto S.A. agreed to transfer the full property, possession and ownership in favor of APSA of the following future real estate: (i) forty two (42) Functional Housing Units (apartments), which represent and will further represent jointly 22% of the own covered square meters of housing (apartments) of the building that Condominios del Alto S.A. will construct in Plot H; and (ii) forty seven (47) parking spaces, which represent and will further represent jointly 22% of the own covered square meters of parking space units in the same building.

On April 14, 2011 APSA and Condominios del Alto S.A. subscribed a supplementary deed which specifies the Functional Housing Units (apartments) that were compromised in the barter transaction agreement that should be transferred to APSA and the ownership title of the 45 parking spaces and 5 storage rooms.

# c. Barter transaction - Beruti plot of land

On October 13, 2010, TGLT and APSA subscribed an agreement of purchase with a condition precedent by which APSA sells a plot of land located on Beruti 3351/59. The transaction was agreed upon at US\$ 18.8 million. TGLT plans to construct a department building with residential and commercial parking spaces. In consideration, TGLT S.A. commits to transferring APSA: (i) a number to be determined of departments representing altogether 17.33% of proprietary square meters that may be sellable in departments in the building to be constructed; (ii) a number to be determined of complementary/functional parking units representing altogether 15.82% of square meters in parking in the same building; (iii) all units earmarked for commercial parking and the amount of US\$ 10.7 million payable upon granting the title deed.

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# Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

#### **Notes to the Consolidated Financial Statements** (Continued)

(In thousands of pesos)

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# **NOTE 9:** (Continued)

In compliance with what was agreed upon in the previously mentioned agreement of sale, on December 16, 2010, it was executed the title deed by which APSA transfer the entire ownership and title to TGLT S.A. to the previously mentioned plot of land. TGLT cancelled the money obligation and constituted in favor of APSA a mortgage on the real estate, as collateral for the fulfillment of the remaining obligations.

The above is disclosed in Inventories and Property and equipment.

On June 9, 2011, the Administrative and Tax Contentious Law Court No. 9 of the City of Buenos Aires issued a precautionary measure in the lawsuit Asociación Amigos Alto Palermo vs. the Government of the City of Buenos Aires for Amparo, which ruled the suspension of the works.

On July 4, 2011, the Government of the City of Buenos Aires complied with what was required. On July 11, 2011, the hearing judge granted the injunction requested. Such injunction was temporarily granted until the parties produce all of the evidence offered and such evidence as may be requested by the Court at the adequate time.

On July 15, 2011, TGLT S.A. filed an review remedy against the ruling that ordered the injunction, which was granted on the same date.

Moreover, on August 3, 2011, APSA filed an appeal against the first instance ruling that granted the injunction and suspended construction works. Such appeal was lodged with the Court of Appeals, Division II, and has not been decided upon yet. Furthermore, on August 15, 2011 the answer to the complaint in due time and form was acknowledged.

### d. Barter with Cyrsa S.A.

On July 31, 2008, a conditioned barter commitment was executed by which APSA would transfer Cyrsa S.A. ( Cyrsa ) 112 parking spaces and the rights to increase the height of the property to build a two tower in preserve on the air space COTO.

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# Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

### **Notes to the Consolidated Financial Statements** (Continued)

(In thousands of pesos)

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# **NOTE 9:** (Continued)

On December 17, 2010, APSA and Cyrsa signed an agreement in order to finish off the barter agreement.

#### e. Plot of land Paraná:

On June 30, 2009, APSA subscribed a Letter of Intent by which it stated its intention to acquire a plot of land of about 10,022 square meters located in Paraná, Province of Entre Ríos, to be used to build, develop and exploit a shopping center or mall.

On August 12, 2010, the agreement of purchase was executed. The purchase price stood at US\$ 0.5 million to be paid as follows:

- i) US\$ 0.05 million was settled as prepayment on July 14, 2009,
- ii) US\$ 0.1 million was settled upon executing such agreement, and
- iii) US\$ 0.35 million will be paid upon executing the title deed.

The advance payments are disclosed as fixed assets.

The title deed, at the same time of surrendering ownership, will be executed within 60 days running as from: i) the date on which the Company obtain the municipal clearance, or ii) the date on which the seller obtain the lot subdivision, whichever later. On March 18, 2011, the Municipality of Paraná granted the clearance to make the shopping mall. As of the date of issuance of these unaudited financial statements, the subdivision has been performed and the term for obtaining the public deed has begun.

APSA will be the only party in charge of carrying out administrative formalities before the Municipality and/or other agency to obtain the municipal clearance for using the shopping mall. It will bear all costs and expenses related to obtaining the municipal preclearance.

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# Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

### **Notes to the Consolidated Financial Statements** (Continued)

(In thousands of pesos)

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# **NOTE 9:** (Continued)

### f. Plot of land Rosario

APSA has subscribed the following acceptance offers for the plot of land of the building located in the District of Rosario, City of Rosario, Province of Santa Fe.

Lots	Offer acceptance	Agreed price (in thousands of US\$)	Collected amount as of 06/30/11 (in thousands of US\$)	Title deed s
2 A	04/14/2010	4,200	4,200	05/26/11
2 E	05/03/2010	1,430	1,430	09/29/10
2 F	11/10/2010	1,931	1,255	07/06/11
2 B	12/03/2010	1,507	1,507	08/11/11
2 C	12/03/2010	1,507	1,507	08/11/11
2 D	12/03/2010	1,539	256	

The lots subject to these transactions have been recorded to the inventory account.

### g. Acquisition of Nuevo Puerto Santa Fe S.A.'s shares

On June 15, 2011, APSA acquired on its own and by means of its subsidiary Torodur S.A. (buyers) from Boldt S.A. and Inverama S.L. (sellers) 50% of the shares of Nuevo Puerto de Santa Fe S.A. (NPSF), a Company lessee of a property that houses a shopping mall (la Ribera Shopping) located on the Port of the city of Santa Fe, Province of Santa Fe.

The purchase price for that acquisition is US\$ 4.5 million payable in up to 19 installments with no interests, being the last installment due on February 2013, disclosed at its present value in Loans.

Additionally, the purchasers will pay to the sellers, proportionally to the shares purchased, fifty (50%) of the working capital calculated on the purchase agreement, which will stem from the special closing financial statements of Nuevo Puerto de Santa Fe S.A.. The later will prepare them as a supplement to the price.

The purchase of shares of NPSF was contingent upon the approval by the Regulatory Entity of the Port of Santa Fe of the share composition of NPSF provided, in addition, that the Caja de Asistencia Social Lotería de Santa Fe will not raise any challenge against the transaction.

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# Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

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# **NOTE 9:** (Continued)

As of August 18, 2011, once this condition was met the actual transfer of shares was completed. Furthermore, NPSF and Casino Puerto de Santa Fe entered into a sublease agreement which replaces the previous lease agreement originally held by NPSF. APSA became owner of 33.33% of the capital stock, which added to the 16.66% owned by its controlled affiliate Torodur, represent 50% of the voting capital of NPSF. Likewise GRAINCO S.A. owns the remaining 50% of the capital stock.

# NOTE 10: GRANTED GUARANTEES OF FYO.COM

By means of brokerage of agreement with guarantee, FyO.Com assumes before the purchaser the obligation to comply with the agreement in the event the seller did not deliver the merchandise. This compliance is implemented by returning the amounts agreed upon by such transaction that may be pending delivery, as well as the price difference that may arise between the price at which the agreement was executed and the price of the merchandise on the date the agreement is cancelled.

As of September 30, 2011 and June 30, 2011, the balance of brokerage transactions carried out by means of such agreement with guarantee, which was pending delivery, within the established contractual terms, amounted to Ps. 13.649 and Ps. 20,369 respectively.

As of September 30, 2011 and June 30, 2011, there are no agreements that failed to be complied with for which FyO.Com may have been claimed in its capacity of guarantor.

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# Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

**Notes to the Consolidated Financial Statements** (Continued)

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# NOTE 11: CONVERTIBLE AND NON CONVERTIBLE NOTES AND CAPITAL PROGRAM

#### A. Real Estate Business

#### 1. IRSA

#### Convertible Notes - Due date 2017

In February 2007, IRSA issued non-convertible Notes (Non-convertible notes - 2017 ) for US\$ 150 million to become due in February 2017 under the framework of the Global Program for Issuing Non convertible notes ( the Program ) in a face value of up to US\$ 200 million authorized by the Comisión Nacional de Valores. Non-convertible notes - 2017 accrues an annual fixed interest rate of 8.5%, payable every six months, starting in August, 2007. The principal will be fully paid on maturity. Non convertible notes - 2017 contains customary covenants including restrictions to pay dividends in accordance with certain limits.

On February 25, 2010, the IRSA's Board of Directors approved the extension of the maximum face value of the program by an additional US\$ 200 million, reaching a total amount of US\$ 400 million, as approved by the Ordinary Meeting of Shareholders held on October 29, 2009.

Within this framework, on July 20, 2010, IRSA issued non-convertible notes for a face value of US\$ 150 million ( Non-convertible Notes Class II ) maturing on July 20, 2020. The issuance price was 97.838% of the par value and they accrue interest at a nominal interest rate of 11.5% per annum, to be paid semi-annually on January 20 and June 20 each year, starting on January 20, 2011. The expenses related to the issuance amounted to Ps. 7.1 million.

On November 2, 2010, the General Shareholders Meeting approved a new expansion of the Program in force for up to a further US\$ 50 million bringing it to US\$ 450 million.

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# Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

#### **Notes to the Consolidated Financial Statements** (Continued)

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# **NOTE 11:** (Continued)

### 2. APSA

#### a. <u>Issuance of convertible notes</u>

On July 19, 2002, APSA issued Series I of Convertible Notes (ONC) for up to US\$ 50 million with a face value of Ps. 0.1 each. That series was fully subscribed and paid-up.

This issuance was resolved at the Ordinary and Extraordinary Meeting of Shareholders held on December 4, 2001, approved by the Comisión Nacional de Valores Resolution No. 14,196 dated March 15, 2002 and authorized to list for trading on the Buenos Aires Stock Exchange on July 8, 2002.

The main issue terms and conditions of the Convertible Notes are as follows:

Issue currency: US dollars.

Due date: July 19, 2014

Interest: at a fixed nominal rate of 10% per annum. Interest is payable semi-annually

Payment currency: US dollars or its equivalent in pesos.

Conversion right: the notes can be converted at any time at the option of each holder into ordinary shares at a conversion price equivalent to the higher of the result from dividing the face value of the Company s shares (Ps. 0.1) by the exchange rate and US\$ 0.0324, which means that each note is potentially exchangeable for 30,864 shares of Ps. 0.1 par value each.

Right to collect dividends: the shares underlying the conversion of the Convertible Notes will be entitled to the same right to collect any dividends to be declared after the conversion as the shares outstanding at the time of the conversion.

On October 7, 2010, the holders of Convertible Notes into APSA's shares exercised the conversion right, issuing 477,544,197 shares of common stock, with a face value of Ps. 0.1 each and retiring Notes for a face value for US\$ 15.5 million. As from the conversion, the number of APSA S

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shares went from 782,064,214 to 1,259,608,411.

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# Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

#### **Notes to the Consolidated Financial Statements** (Continued)

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# **NOTE 11:** (Continued)

On September 21, 2011, holders of notes convertible into APSA s shares exercised their conversion rights issuing 277,777 shares of common stock with a face value of Ps. 0.1 each and retiring notes for a face value of US\$ 0.009 million. As from the conversion, the number of the Company shares went from 1,259,608,411 to 1,259,886,188.

Thus, since the issuance of the program, the holders of APSA s Notes (Convertible into ordinary shares) exercised the conversion rights for a total of US\$ 18.4 million, issuing ordinary shares with a face value of Ps. 0.1 each.

As of September 30, 2011, APSA s Convertible Notes amounts to US\$ 31.8 million, mainly held by IRSA.

# b. <u>Issuance of non-convertible notes</u>

On May 11, 2007, APSA issued two series of notes for a total amount of US\$ 170 million.

Series I corresponds to the issuance of US\$ 120 million maturing on May 11, 2017, which accrue interest at a fixed rate of 7.875% paid semiannually on May 11 and November 11 of each year as from November 11, 2007.

Series II corresponds to the issuance of Ps. 154,020 (equivalent to US\$ 50 million). Principal will be settled in seven, equal and consecutive semi- annual installments as from June 11, 2009, and accrues interest at 11% per annum, maturing on June 11, and December 11 of each year as from December 11, 2007.

As of September 30, 2011 total Series I and Series II Notes repurchased by APSA amount to US\$ 10.0 million and US\$ 1.4 million, respectively. Such notes had been valued at face value and are disclosed netting the current and non-current capital and interest owed.

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# Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

#### **Notes to the Consolidated Financial Statements** (Continued)

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# **NOTE 11:** (Continued)

The Company holds corporate notes Series II for an amount of Ps. 13.3 million.

These issuances correspond to classes 1 and 2 within the Global Program for Issuing Negotiable Obligations, having a face value of up to US\$ 200 million authorized by the Comisión Nacional de Valores Resolution No. 15,614 dated April 19, 2007.

The APSA's Shareholders Meeting held on October 29, 2009 approved the increase in the amount of the Global Program for the Issuance of Notes in place up to US\$ 200 million. It also approved the creation of the Global Program for the issuance of securities representing short-term debt (VCP) in the form of simple notes not convertible into shares, denominated in pesos, US dollars or any other currency with unsecured, special, floating and/or any other guarantee, including third party guarantee, either subordinated or not, for a maximum outstanding amount at any time that may not exceed the equivalent in Ps. of US\$ 50 million.

Under such Global Issuance Program of Notes, on November 10, 2009, the placement of the Second Series of Notes for a total value of Ps. 80.7 million was completed in two series.

Series III relates to the issuance of Ps. 55.8 million maturing on May 12, 2011, which accrue interest at variable BADLAR plus a 3% margin payable on a quarterly basis.

On May 12, 2011, APSA made the last payment of interest and paid off all of the principal of such issuance.

Series IV relates to the issuance of Ps. 24.9 million (equivalent to US\$ 6.6 million) maturing on May 12, 2011, which accrues interest at a fixed 6.75% rate applied to the principal in US dollars, payable on a quarterly basis.

On May 12, 2011, APSA made the last payment of interest and paid off all of the principal of such issuance.

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#### Cresud Sociedad Anónima

### Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

#### **Notes to the Consolidated Financial Statements** (Continued)

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# **NOTE 11:** (Continued)

#### Capital increase

On May 26, 2011, the Ordinary and Extraordinary Shareholders Meeting of APSA resolved as follows:

Capital stock increase of up to Ps. 108 million through the issue of up to 1,080,000,000 new common shares of par value Ps. 0.10 each, on one or many offerings, with a share premium or not and with one voting right per share, with dividend rights in equal conditions as the rest of the outstanding shares at the issuing date, following a public offering in the country or abroad. The meeting established the parameters under which the Board of Directors will settle the share premium, with a range of prices for the share, being the minimum price Ps. 25.6133 per share of par value Ps. 1 or US\$ 25.1 per ADS and a maximum price of Ps. 75 per share of par value Ps. 1 or US\$ 73.4970 per ADS.

Delegation on the Board of Directors of the power to define all the terms and conditions of the issuing process in one or several offerings, not expressly determined in the Shareholders Meeting with the power to sub-delegate on one or more than one director or manager, or the people that they authorize.

Reduction of the term to exercise the preemptive subscription right and the accretion right to up to 10 working days, as provided by section 194 of Act No. 19,550 and the regulations in force, delegating on the Board of Directors the most extensive powers in order to fulfill the capital stock increase.

Approval of the terms and conditions of the repurchase offering in the context of the capital increase and subject to the effective fulfillment of this of the outstanding convertible Corporate Bonds with par value US\$ 31,755,502, for the amount of US\$ 36.1 million, equivalent to US\$ 1.13666 per Corporate Bond.

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#### Cresud Sociedad Anónima

# Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

**Notes to the Consolidated Financial Statements** (Continued)

(In thousands of pesos)

Free translation from the original prepared in Spanish for the publication in Argentina

# **NOTE 12:** SIGNIFICANT EVENTS

#### A. Agricultural Business

#### a) BrasilAgro - Maeda. Changes in Jaborandi Ltda. contract

On September 26, 2011, BrasilAgro released a communication note in the market to clarify that its participating stake in Jaborandi S.A., owner of Fazenda Jatobá, was not modified and thus BrasilAgro and Maeda still retain 90% and 10%, respectively, of the Jaborandi Ltda. company. Jaborandi Ltda. is an operator intended to develop and plant in Finca Jatobá, which ownership structure has been modified from 75% owned by BrasilAgro and 25% owned by Maeda, to a 50-50 structure between both parties.

On September 22, 2011 BrasilAgro executed an amendment to the ownership agreement of Jaborandi Ltd., whereby it assigns and transfers 1,766,038 of the shares in the Company s capital. Following this transfer, BrasilAgro holds 14,572,661 shares and Maeda 7,212,271 shares. This transaction led to an investment loss in BrasilAgro s results of operations of R\$ 1,135 (equal to Ps. 2,894). On that same date, as indicated in the Minutes of the Meeting of Shareholders, a decision was made to reduce the capital stock by R\$ 12,508 (or Ps. 28,369) by means of redemption and cancellation of 12,508,586 shares. Of this total, R\$ 7,775 (or Ps. 17,634) result from a capital reduction to offset against retained deficit by BrasilAgro while R\$ 4,733 (or Ps. 10,735) were repaid to BrasilAgro for they related to capital in excess in relation to the Company s purpose. Consequently, the capital stock of Jaborandi Ltd. was increased to R\$ 9,276 (or Ps. 21,039) and is composed of 9,276,346 shares, 50% of which are held by BrasilAgro while the remaining 50% is held by Maeda, so that each shareholder would have a 50% stake in the company, that is, 4,638,173 shares.

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#### Cresud Sociedad Anónima

### Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

#### **Notes to the Consolidated Financial Statements** (Continued)

(In thousands of pesos)

Free translation from the original prepared in Spanish for the publication in Argentina

# **NOTE 12:** (Continued)

### b) Green Ethanol

In May 2007 BrasilAgro acquired a 49.9% stake in Green Ethanol LLC Green Ethanol (formerly Tarpon Ethanol LLC). Green Ethanol held 2.47% of the capital stock of Brenco , a privately-held Brazilian company which started up operations in 2007 in the sugar and ethanol segment. In September 2008, Green Ethanol reduced its share in Brenco to 1.55% and in December 2008 it increased it to 3.8% of Brenco capital stock. BrasilAgro, who saw its share diluted to 40.64% in Green Ethanol did not follow suit. In February 2010, ETH \_ Bionenergía acquired substantially all the capital stock of Brenco, thus diluting Green Ethanol s share to 0.046%.

As a result, BrasilAgro has a share of 40.64% in Green Ethanol; however, it would not have a material influence. The social contract of Green Ethanol provide the controlling interest, as well as the voting rights on administrative and financial matters and decision making are vested on another investor.

#### B. Real Estate Business

### 1. <u>IRSA</u>

#### a. <u>Investment in Banco Hipotecario S.A.</u>

# Exposure to the non-financial public sector

Banco Hipotecario S.A. has assets with the non-financial public sector for Ps. 623,288 booked in its financial statements, according to the following detail:

- a) Government bonds, net of allowances, for Ps. 549,549;
- b) Loans to the national, provincial and municipal non-financial public sector for Ps. 50,879;
- c) Other receivables derived from financial intermediation for Ps. 22,860 pertaining to debt securities from the Financial Trusts SISVIAL.

#### Cresud Sociedad Anónima

# Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

#### **Notes to the Consolidated Financial Statements** (Continued)

(In thousands of pesos)

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# **NOTE 12:** (Continued)

Through Communication A No. 4546 of July 9, 2006, it was established that as from July 1, 2007, assistance to the Public Sector by all means (average) shall not exceed 35% of the total Asset as of the last date of the previous month.

As of September 30, 2011 and June 30, 2011 assistance to the Public Sector reached 5.4% and 5.8%, from total Assets, respectively.

# Banco Hipotecario S.A.'s treasury Shares

In the course of the fiscal year ended on June 30, 2009 and with the Total Return Swap dated January 29, 2004 having expired, Banco Hipotecario S.A. received treasury shares Class D totaling 71.1 million.

On April 30, 2010, the Extraordinary General Shareholders Meeting of the Banco Hipotecario S.A. resolved to delegate upon the Board of Directors of the Bank the decision to pay with the treasury shares in portfolio the DAA or StAR coupons resulting from the debt restructuring as advisable based on the contractually agreed valuation methods and their actual market value after allowing the shareholders to exercise their preemptive rights on an equal footing.

On June 16, 2010, the Board of Directors of Banco Hipotecario offered to sell 36 million of its treasury Class D shares to its existing shareholders. On July 26, 2010, in the framework of the offering, the Bank sold approximately 26.9 million of its treasury Class D shares. On August 3, 2010, the Bank applied the proceeds from the offering and the remaining Class D shares to the cancellation of the StAR coupons maturing on that date.

On April 13, 2011, the Special Shareholders Meeting of Banco Hipotecario decided to authorize the Board of Directors to sell treasury shares in the open market, reducing to ten days the term established for the exercise of pre-emptive rights, which term is not applicable where the sale of shares does not exceed 1% of the Company s capital stock in any given period of 12 months.

#### Cresud Sociedad Anónima

# Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

#### **Notes to the Consolidated Financial Statements** (Continued)

(In thousands of pesos)

Free translation from the original prepared in Spanish for the publication in Argentina

# **NOTE 12:** (Continued)

The Company s Banco Hipotecario treasury shares still in its portfolio amount to 36.6 million and entail an increase in IRSA s ownership interest. As considered for valuation purposes, they have risen from 29.77% to 30.51%.

Banco Hipotecario s General Annual Shareholders Meeting, held on April 13, 2011 approved the payment of dividends for a total amount of Ps. 100 million, equivalent to 6.66667% of the capital stock or Ps. 0.068335 per outstanding share of par value Ps. 1, corresponding to the fiscal year ended on December 31, 2010.

The availability of this dividend is liable to BCRA s approval in accordance with the regulation disclosed by Communication A 5072, its amendments and complementary regulations. The BCRA has not yet issued its approval.

As per the Company s holding, it is entitled to Ps. 30.5 million.

#### b. <u>Transactions pending solution by the Argentine Antitrust Commission</u>

On November 20, 2009, after the sale of the building Edificio Costeros (Dock II), IRSA applied to the CNDC for a consultative opinion on whether IRSA had to notify that transaction or not. The CNDC found that there was an obligation to notify the same, but IRSA appealed that decision. As of the date of issuance of these financial statements, the CNDC had not yet handed down a resolution.

In addition, as regards the acquisition of Torre Bank Boston, on August 30, 2007 IRSA applied to the CNDC for a consultative opinion as to whether IRSA had to notify the transaction. On November 22, 2007 the CNDC stated that there was indeed a duty to notify the transaction. IRSA filed an appeal against this decision. The resolution from the matter in court was favorable to the CNDC. On November 3, 2010 was notified to the CNDC. As of the date of issuance of these financial statements, the authorization is in process of notificating the operation.

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#### Cresud Sociedad Anónima

# Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

#### **Notes to the Consolidated Financial Statements** (Continued)

(In thousands of pesos)

Free translation from the original prepared in Spanish for the publication in Argentina

# **NOTE 12:** (Continued)

### 2. APSA

#### a. Financing and occupation agreement with NAI INTERNATIONAL II, INC.

On August 12, 1996 Empalme S.A.I.C.F.A. y G. (merged into Shopping Alto Palermo S.A. as from January 1st, 2009) executed an agreement with NAI INTERNATIONAL II, INC. (subsequently transferred to NAI INTERNACIONAL II, INC. Branch Argentina) by means of which the later granted a loan for an original principal of up to US\$ 8.2 million for the construction of a multiplex cinema and part of the parking lot located in the premises of Córdoba Shopping, Villa Cabrera which are disclosed in Property and Equipment, net.

According to the agreement of occupation related to the loan contract, the amounts due are set off against payments generated by the occupation held by NAI INTERNATIONAL II, INC. of the building and the area known as cinema. The agreement provides that if after October 2027, there still is an unpaid balance of the loan plus respective interest thereon, the agreement will be extended for a final term established as the shorter of the term required to fully repay the unpaid loan amount, or ten years.

If once the last term has elapsed and there still is an unpaid balance, APSA will be released from any and all obligation to pay the outstanding debt.

On July 1, 2002 a new amendment to the agreement was established, whose most important resolutions are as follows:

The outstanding debt was de-dollarized (Ps. 1 = US\$ 1)

An antichresis right was created and it was established that all obligations assumed by Empalme S.A.I.C.F.A. y G. under the agreement by which the normal use and operation of the cinema center is warranted to NAI INTERNACIONAL II, INC., including those obligations involving restrictions on the use or title to property by Empalme S.A.I.C.F.A. y G. or third parties, shall be comprised in the previously mentioned property right.

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#### Cresud Sociedad Anónima

### Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

#### **Notes to the Consolidated Financial Statements** (Continued)

(In thousands of pesos)

Free translation from the original prepared in Spanish for the publication in Argentina

# **NOTE 12:** (Continued)

Principal owed as of September 30, 2011 and interest accrued unpaid through that date, due to the original loan agreement and respective amendments are disclosed under Customers advances - Lease advances together with other advances not included in this agreement.

# b. Neuquén Project

The main asset of Shopping Neuquén S.A., controlled by APSA, is a plot of land of 50,000 square meters approximately, in which a mixed use center would be built. The project includes the building of a shopping center, cinemas, a hypermarket, apartments, private hospital and other compatible purposes.

On December 13, 2006, Shopping Neuquén S.A. entered into an agreement with the Municipality and with the Province of Neuquén by which, mainly, the terms to carry out the commercial and residential venture were rescheduled and authorized Shopping Neuquén S.A. to transfer to third parties the title to the plots of land into which the property is divided, provided that it is not that one on which the shopping center will be built.

Such agreement put an end to the case Shopping Neuquén S.A. vs. Municipalidad de Neuquén in re: procedural administrative action , lodged at the High Court of Neuquén. Lawyers fees shall be borne by the company, which although they have been established are not yet final.

On July 5, 2010, Shopping Neuquén S.A. began the committed works for the first stage, which should be completed at a maximum 22 month terms starting upon beginning construction. In the case of failing to comply the conditions established in the agreement, the Municipality is entitled to terminate the agreement and carry out the actions that may be considered necessary for such respect, among them, to request the return of the Company's plots acquired to the Municipality.

#### Cresud Sociedad Anónima

# Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

#### **Notes to the Consolidated Financial Statements** (Continued)

(In thousands of pesos)

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# **NOTE 12:** (Continued)

On April 15, 2011 the Company entered into an agreement with Gensar S.A. whereby the later is entitled to buy one of the plots of land that form part of the commercial undertaking of mixed use next to which the Company is building a shopping center. In this plot of 14,792.68 square meters, Gensar S.A. agreed to build and operate a hypermarket that initially will be of the Coto chain. To such effect, Gensar S.A. has taken possession of the above indicated plot of land.

On September 16, 2011 it executed a deed for the conveyance of title on such plot of land in favor of Gensar S.A., which deed is currently in the process of being registered with the relevant Real Estate Regulatory Entity.

# c. <u>Contributed leasehold improvements - Other liabilities</u>

In March 1996 Village Cinema S.A. inaugurated ten multiplex system cinema theatres, with an approximate surface of 4,100 square meters. This improvement of the building of Mendoza Plaza Shopping S.A. was capitalized with a balancing entry as a fixed asset, recognizing the depreciation charges and the profits over a 50-year period. The lease is for a time limit of 10 years to be renewed every four equivalent and consecutive periods, at the option of Village Cinema S.A.. At the end of period / year the remaining pending accrual shown under other liabilities, in line improvements made by others to be accrued.

#### d. Compulsory expropriation order of the lot owned by Canteras Natal Crespo

On April 8, 2011, Canteras Natal Crespo S.A. (Canteras) and Caminos de las Sierras S.A. (Caminos) subscribed an agreement by means of which Canteras granted Caminos an occupation permit and the possession over a piece of land of approximately 2 ha. 8,250 square meters (portion), located on provincial road E-55 in the Province of Córdoba, so that Caminos performed the works necessary for the toll road, based on the Concession agreement subscribed with the provincial Government.

#### Cresud Sociedad Anónima

# Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

# **Notes to the Consolidated Financial Statements** (Continued)

(In thousands of pesos)

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#### **NOTE 12:** (Continued)

With the aim of completely and adequately affecting the area to road works to be performed by Caminos, the land will be subject to the Compulsory Expropriation Regime ruled by Provincial Act No. 6,394 and its complementary rulings. The management and fulfillment of all the requirements provided by this Act will be exclusively in charge of Caminos, who shall start the proceedings within ninety (90) days as from the date of subscription of the Agreement.

The appraisal of the piece of land will be in charge of the Provincial General Appraisal Council (Council) or the organization and/or entity established to replace it. Caminos has committed to the payment of compensation resulting from the appraisal performed by the Council plus 10% of the amount (compensation). As advance payment, Caminos gave the amount of Ps. 0.8 million. Once the appraisal is performed, Caminos shall pay Canteras the positive difference resulting from the compensation and the advances. The payment term shall be ninety (90) days from the Council s resolution. Should the compensation be less than the amount advanced by Caminos, the amount already collected by Canteras will automatically be the final value for the piece of land and the existing difference shall be considered as repayment for the damages immediately and directly derived from the expropriation. As of the date these financial statements were issued, Canteras had granted Caminos the possession of the piece of land.

# e. Concession Amendment Agreement of Arcos del Gourmet S.A.

On September 6, 2011, Arcos del Gourmet S.A. entered into a Concession Amendment Agreement with ADIF whereby the term of the concession was extended until December 31, 2030, with the right to one extension of 3 years and four months as from such date, and a subsequent extension of three additional years. The term to carry out the works and open up the shopping mall to be developed in the plot of land was set at two years, as from the date of execution of the agreement.

The monthly royalty payable for the concession was set at Ps. 0.2 million (plus VAT) until December 31, 2025 and steps up to Ps. 0.25 million as from January 1, 2026 (plus VAT). Notwithstanding the above, thereafter and until expiration of the concession term, royalties shall be priced every two years.

#### Cresud Sociedad Anónima

# Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

#### **Notes to the Consolidated Financial Statements** (Continued)

(In thousands of pesos)

Free translation from the original prepared in Spanish for the publication in Argentina

# **NOTE 12:** (Continued)

In addition, Arcos del Gourmet S.A. agrees to pay any amount necessary for the construction of the new Palermo station, budgeted at an estimated amount of Ps. 9.7 million (plus VAT).

To secure performance of the Agreement with ADIF, Arcos del Gourmet S.A. agreed to take out a performance bond insurance in the amount of Ps. 4,460, make an escrow deposit in cash in the amount of Ps. 400 and take out another performance bond insurance in favor of ADIF to secure due and timely performance of works therein agreed in the amount of Ps. 14,950.

This agreement would supersede that executed in the ONABE.

# NOTE 13: SALES OF BUILDINGS

### Real Estate Business

On July 7, 2011, the Company subscribed a sale agreement of some offices at Libertador 498. The agreed total price is US\$ 2.5 million to be paid as per the following: a) US\$ 0.75 million at the time of subscription of the sale agreement, b) US\$ 1.25 million at the time of recording the public deed and granting possession (which took place on October 17, 2011), c) US\$ 0.1 million on October 28, 2011 and d) US\$ 0.4 million on April 27, 2012. To secure the payment of the balance, the purchaser constituted a first-degree privilege mortgage on the property, in favor of the Company. As of September 30, 2011, the Company recorded a profit of Ps. 8.1 million derived from the measurement of the properties at their net realizable value.

On September 7, 2011, the Company subscribed a sale agreement of the property  $\,$  Thames  $\,$ . The total transaction price amounts to US\$ 4.7 million. Out of this total, US\$ 1.0 million have been collected at the time of subscription, and the balance of US\$ 3.7 million were collected at the time of recording the public deed and granting possession, which took place on October 25, 2011. The result for this transaction amounts to US\$ 3.8 million.

Both properties were classified as investment properties until the above mentioned transactions were executed, which represents a gross lease area of approximately 33,900 square meters. As of September 30, 2011, these assets were reclassified to inventory, in accordance with the Company's disclosure policies.

During the three-month period ended on September 30, 2011, no offices were sold.

#### Cresud Sociedad Anónima

# Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

#### Notes to the Consolidated Financial Statements (Continued)

(In thousands of pesos)

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# NOTE 14: CAPITALIZATION PROGRAM FOR EXECUTIVE MANAGEMENT

As of September 30, 2011 Cresud and IRSA had made contributions to the capitalization program for executive management that amount Ps. 2.784.

# NOTE 15: EXECUTIVE STAFF'S FEES

Agricultural business

#### Stock Purchase Option Plan

Pursuant to the provisions of the Corporate Bylaws, BrasilAgro has a Stock Option Plan (the Plan) in place approved by the General Shareholders Meeting, which seeks to integrate executive staff to the company s development process in the medium and long term. This Plan is administered by the Remunerations Committee and the awards are subject to the approval of the Board of Directors.

In the Special Shareholders Meeting held on October 29, 2008 a Stock Option Plan was approved by the Company ( Stock Options ).

Under the Stock Option Plan, the Board of Directors is entitled to:

Create and apply general rules governing the award of stock options under this Plan and solve any interpretation issues that may arise in relation to the Plan:

Define performance targets applicable to Managers and Executives of the Company and its controlled affiliates, in order to establish objective eligibility criteria to take part in the Plan.

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#### Cresud Sociedad Anónima

# Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

**Notes to the Consolidated Financial Statements** (Continued)

(In thousands of pesos)

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# **NOTE 15:** (Continued)

Choose eligible Participants to the Plan and authorize the award of stock options to such Participants, establishing all the conditions governing the options to be awarded, and to modify such conditions where necessary in order for the options to comply with applicable laws and regulations.

Issue new shares of BrasilAgro not to exceed the authorized stock limit as a result of the exercise of such stock options by Participants.

The stock options to be awarded under the Plan shall entitle the holders to the purchase of an amount of shares not to exceed, at any time, the maximum cumulative limit of 2% of the company s issued shares, with the minimum price being the average listed price of the Company s shares in the San Pablo Stock Exchange (BOVESPA) based on the weighted trading volume of the last thirty trading days before the option award.

On August 11, 2010 the Board of Directors approved the creation of the Options Award Program No. 1 (the Program ), under which the Board of Directors is authorized to award stock options to eligible beneficiaries chosen on that occasion. The Program defines the beneficiaries, the number of shares that each of them may acquire upon exercising their stock option rights, the exercise price per share to be paid in cash by the beneficiaries and the stock option conditions.

Upon exercise, each option entitles the beneficiary to purchase 1 share of stock of BrasilAgro at the exercise price established in the Program. The Program involves 5 beneficiaries and the award of 370,007 shares at an exercise price of Rs. 8.97 per share, and they may be fully exercised as from August 12, 2012 (vesting date) for a term of three years as from the vesting date. On September 30, 2011 there were no options outstanding.

#### Cresud Sociedad Anónima

# Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

# Notes to the Consolidated Financial Statements (Continued)

(In thousands of pesos)

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# NOTE 16: DERIVATIVE FINANCIAL INSTRUMENTS

Real Estate Business

# Futures - HASA

In order to reduce financing costs related to loans granted by Standard Bank Argentina S.A., HASA entered into non-deliverable forwards (NDF) for the purchase of US Dollars. During the three-month period ended September 30, 2011, the Company has recognized a loss on such transactions that amounts to Ps. 74 included under Other holding gains/losses of the income statement.

#### Futures - APSA

During the period APSA entered into hedge transactions which resulted in an unrealized loss of Ps. 1,222 and is accounted for under Other financing expense in the Statement of Income.

The table below lists financial derivative transactions conducted during the period and the corresponding gains/losses thereon:

		Amount		
Futures	Bank	US\$	Due date	Gain
Unsettled transactions				
Purchase of dollars	Banco Santander Río S.A.	6,000	11/30/2011	(200)
Purchase of dollars	Standard Bank Argentina S.A.	5,000	12/31/2011	(459)
Purchase of dollars	Standard Bank Argentina S.A.	5,000	01/31/2011	(563)
Sub-total				(1,222)
Settled transactions				
Gain on hedging operations				(1,222)

#### Cresud Sociedad Anónima

# Comercial, Inmobiliaria, Financiera y Agropecuaria and Subsidiaries

#### **Notes to the Consolidated Financial Statements** (Continued)

(In thousands of pesos)

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#### NOTE 17: SUBSEQUENT EVENTS

Creation of Consumo Centro -private financial trust-

On October 7, 2011, APSAMEDIA S.A., as trustor, together with Comafi Fiduciario Financiero S.A., acting as Trustee of the Fideicomiso Financiero Privado Yatasto, as Original Holder, created a private financial trust called Consumo Centro, which was assigned by APSAMEDIA S.A. under trust the legal ownership of certain receivables that were not in good standing, including included consumer loans, credit card receivables and refinanced receivables generated by APSAMEDIA S.A. in the ordinary course of business, and which shall issue pass-through in favor of the Original Holder. The receivables assigned under trust amount to Ps. 39.3 million approximately.

As from such assignment, APSAMEDIA S.A. will assume no liability whatsoever for the creditworthiness or repayment capacity of any of the debtors, or for the success or failure to collect such receivables, or for compliance by debtors of obligations assumed in relation to such receivables.

The price of the Assignment in Trust amounts to Ps. 1.9 million. Such price less the sums of money received as payment by APSAMEDIA S.A. between August 26, 2011, cutoff date, and September 30, 2011, which amount to Ps. 0.15 million, were transferred on October 7, 2011 to a pesos-denominated checking account held by APSA at Banco Comafi for a total amount of Ps. 1.8 million.

The Pass-Throughs will be issued by the Trustee for a total nominal value of Ps. 1.9 million; they will not be registered for public offering or listing in the Stock Exchange, nor will a credit rating be applied for. The Pass-throughs will be exclusively secured and the solely source and payment mechanism will be the amounts collected by the Trustee under the assets held in trust.

### Arcos del Gourmet S.A.

A Shareholders Meeting of Arcos del Gourmet S.A. was held on October 5, 2011, which finally approved Arcos del Gourmet S.A. 's financial statements for the fiscal year ended June 30, 2011. Such Meeting was adjourned and on November 4, 2011 approved a capital increase of up to Ps. 11,000 with a subscription price of Ps. 0.00387 per shares, which includes Ps. 0.001 par value per share and Ps. 0.00287 as share premium per share; the Shareholder Meeting also approved payment of subscription price by the capitalization of existing irrevocable contributions, the debt-for-equity swap involving some loan agreements granted by APSA plus accrued interest, with the balance being paid-in in cash. As of the issuance date of these unaudited financial statements, the mandatory publications are being made for shareholders to have the chance to exercise their preemptive rights.

#### Cresud Sociedad Anónima

# Comercial, Inmobiliaria, Financiera

# y Agropecuaria

Free translation from the original prepared in Spanish for

publication in Argentina

# **Unaudited Basic Financial Statements**

Corresponding to the three-month periods

ended September 30, 2011 and 2010

# Cresud Sociedad Anónima,

# Comercial, Inmobiliaria, Financiera y Agropecuaria

# Balance Sheet as of September 30, 2011 and 2010 and as of June 30, 2011

(in thousands of pesos)

Free translation from the original prepared in Spanish for publication in Argentina

ASSETS CURRENT ASSETS	September 30, 2011 (Notes 1 y 2)	June 30, 2011 (Notes 1 y 2)	September 30, 2010 (Notes 1 y 2)	LIABILITIES CURRENT LIABILITIES	September 30, 2011 (Notes 1 y 2)	June 30, 2011 (Notes 1 y 2)	September 30, 2010 (Notes 1 y 2)
Cash and Banks (Note 8.a.)				Trade accounts payable			
	96,401	3,616	21,102	(Note 8.f.)	103,482	140,216	76,156
Investments (Note 8.b.)	124,737	19,092	75,099	Short-term debt (Note 8.g.)	598,168	541,720	406,275
Trade accounts receivable,				Salaries and social security			
net (Note 8.c.)	60,636	91,280	83,717	payable (Note 8.h.)	20,234	28,393	17,237
Other receivables (Note							
8.d.)	186,863	158,108	116,655	Taxes payable (Note 8.i.)	8,053	6,287	9,179
Inventories (note 8.e.)	210,756	230,803	127,688	Other liabilities (Note 8.j.)	145,305	29,540	77,121
				•			
<b>Total Current Assets</b>	679,393	502,899	424,261	<b>Total Current Liabilities</b>	875,242	746,156	585,968
				NON-CURRENT			
				LIABILITIES			
NON-CURRENT				<u>ERABILITIES</u>			
ASSETS				Long-term debt (Note 8.g.)	384,795	204,742	105,954
Other receivables (Note				Zong term dest (riete o.g.)	20.,720	20 .,, .2	100,50
8.d.)	91,411	58,194	65,477	Taxes payable (Note 8.i.)	99,190	96,528	91,383
Inventories (Note 8.e.)	167,571	184,527	140,739	Other liabilities (Note 8.j.)	15,604	12,195	4,018
Investments on equity	107,071	10.,027	1.0,700	Provisions for pending	10,00.	12,100	.,010
investees (Note 8.b.)	2,201,636	2,162,773	1,780,064	lawsuits (Schedule E)	1.689	1.681	1,671
	2,201,000	2,102,770	1,700,00	iawaana (senedano 2)	1,005	1,001	1,071
Other Investments (Note 8.b.)	21	21	85,248	Total Non-Current Liabilities	501,278	315,146	203,026
Property and equipment, net (Schedule A)	354,043	345,085	315,212	Total Liabilities	1,376,520	1,061,302	788,994
net (Senedale 11)	33 1,0 13	3 13,003	313,212	Total Elabilities	1,570,520	1,001,502	700,551
Intangible assets, net (Schedule B)	21,076	21,340	22,131				
<b>Total Non-Current Assets</b>	2,835,758	2,771,940	2,408,871	SHAREHOLDERS EQUITY	2,138,631	2,213,537	2,044,138
<b>Total Assets</b>	3,515,151	3,274,839	2,833,132	Total Liabilities and Shareholders Equity	3,515,151	3,274,839	2,833,132

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The accompanying notes and schedules are an integral part of the financial statements.

Alejandro G Elsztain Vice President II

Acting as President

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# Cresud Sociedad Anónima,

# Comercial, Inmobiliaria, Financiera y Agropecuaria

# **Unaudited Statement of Income**

Corresponding to the three-month periods

beginning as from July 1, 2011 and 2010

and ended September 30, 2011 and 2010  $\,$ 

(in thousands of pesos)

Free translation from the original prepared in Spanish for publication in Argentina

	September 30, 2011	September 30, 2010
Production income	•	Î
Crops	63,286	20,295
Beef Cattle	8,917	2,758
Milk	7,062	9,301
Total production income	79,265	32,354
Cost of production (Schedule F.2):		
Crops	(41,814)	(19,575)
Beef Cattle	(12,145)	(5,701)
Milk	(6,464)	(6,773)
Total cost of production	(60,423)	(32,049)
Production gain	18,842	305
Sales		
Crops	116,427	49,082
Beef Cattle	21,828	15,192
Milk	6,584	8,272
Establishments		71,096
Others	4,858	4,237
	140.405	1 45 050
Total sales	149,697	147,879
Cost of sales		
Crops (Schedule F.1)	(96,388)	(42,548)
Beef Cattle (Schedule F.1)	(20,423)	(15,348)
Milk (Schedule F.1)	(6,584)	(8,272)
Establishments		(21,652)
Other (Schedule F.1)	(521)	(1,938)
Total cost of sales	(123,916)	(89,758)

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Sales profit	25,781	58,121
Gross profit	44,623	58,426
Selling expenses (Schedule H)	(24,417)	(10,588)
Administrative expenses (Schedule H)	(13,720)	(8,998)
Unrealized gain on inventories-beef cattle (Schedules F.1 y F.2)	8,946	16,127
Unrealized gain (loss) on inventories-crops, raw materials and MAT	6,239	(4,153)
Operating gain	21,671	50,814
Financial results:		
Generated by assets:		
Exchange gains	2,684	449
Interest income (Note 8.k.)	3,592	4,255
Other unrealized (loss) gain (Note 8.k.)	(1,809)	484
	4,467	5,188
Generated by liabilities:		
Exchange (loss) gain	(15,337)	279
Interest loss (Note 8.k.)	(18,725)	(11,594)
Other Unrealized loss	(1,180)	(1,250)
	(35,242)	(12,565)
Other income and expenses, net		
Shareholders Personal asset tax	(2,300)	(2,200)
Others	231	520
	(2,069)	(1,680)
Gain on equity investees (Note 8.1.)	12,138	30,595
Management agreement fees (Note 5)	(116)	(5,761)
	,	
Net income before income tax	849	66,591
Income tax (Note 6)	189	(14,741)
Net income for the period	1,038	51,850
Earnings per share :		
Basic (Note 9)	0.0020	0.10
Diluted (Note 9)	0.0018	0.09
The accompanying notes and schedules are an integral part of the financial statements	2.222	- 107

The accompanying notes and schedules are an integral part of the financial statements.

Alejandro G Elsztain Vice president II Acting as President

September 30,

# Cresud Sociedad Anónima,

# Comercial, Inmobiliaria, Financiera y Agropecuaria

# Unaudited Statement of Changes in Shareholders Equity

Corresponding to the three-month periods

beginning as from July 1, 2011 and 2010

and ended September 30, 2011 and 2010

(In thousands of pesos)

Free translation from the original prepared in Spanish for publication in Argentina

	Capital (No		Shareholders Inflation adju		ions		Non capitalized	Retain	ed earnings	Long-term incentive			
Items	Common stock Tre	asury stock	Common k stock Tre	asury stock	Paid-in capital (1)	Subtotal	contributions (2)		Reserve for no development		Retained earnings	Translation differences	Total
Balances as of June 30, 2010	496,560	5,001	164,561	1,657	879,331	1,547,110		23,023			187,683	66,449	1,968,193
Transitory conversion differences for the period	., .,	-,		,,,,,	,	,, .,, .,		,	,		,	24,095	24,095
Net income for the period											51,850		51,850
Balances as of September 30, 2010	496,560	5,001	164,561	1,657	879,331	1,547,110		23,023	143,928		239,533	90,544	2,044,138
Balances as of June 30, 2011	496,562	5,001	164,561	1,657	879,342	1,547,123	1,012	32,293	320,064		145,842	167,203	2,213,537
Long-term incentive program reserve (3)		·		·			·	·	·	1,594	·	·	1,594
Non-capitalized contributions							287			-,-,-			287
Transitory conversion differences for													
the period Net income for the period											1,038	(77,825)	(77,825) 1,038
Balances as of	496,562	5,001	164,561	1,657	879,342	1,547,123	1,299	32,293	320,064	1,594	146,880	89,378	2,138,631

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# 2011

- (1) See notes 2.q y 16.
- (2) See note 15 consolidated financial statements.
- (3) See note 21 financial statements.

The accompanying notes and schedules are an integral part of the financial statements.

Alejandro G Elsztain Vice president II Acting as President

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# Cresud Sociedad Anónima,

# Comercial, Inmobiliaria, Financiera y Agropecuaria

# **Unaudited Statement of Cash Flow**

Corresponding to the three-month periods

beginning as from July 1, 2011 and 2010

and ended September 30, 2011 and 2010  $\,$ 

(In thousands of pesos)

Free translation from the original prepared in Spanish for publication in Argentina

	September 30, 2011	September 30, 2010
Changes in cash and cash equivalents	56916111061 50, 2011	5eptemoer 50, 2010
Cash and cash equivalents at the beginning of the fiscal year	22,708	18,364
Cash and cash equivalents at the end of the period	221,138	37,126
Cush and cash equilibrium at the chart of the period	221,100	07,120
Net increase in cash and cash equivalents	198,430	18,762
Causes of changes in cash and cash equivalents		
Operating activities		
Net income for the period	1,038	51,850
Income tax	(189)	14,741
Accrued interest during the period	15,532	14,177
Adjustments made to reach net cash flow from operating activities:		
Gain on equity investees	(12,138)	(30,595)
Increase (Decrease) in Allowances and Provisions	171	12,263
Depreciations of Property and Equipment	1,980	1,761
Depreciations of Intangible Assets	188	188
Unrealized loss on Inventories and MAT	(15,185)	(11,974)
Financial results	13,690	(2,587)
Gain on the sale of fixed assets	343	13,935
Long-term incentive program reserve	512	
Changes in operating assets and liabilities:		
Increase in trade accounts receivable	30,637	7,312
Increase in other receivables	(14,372)	(51,193)
Decrease (Increase) in Inventories	52,129	(281)
Decrease in social security payable and taxes payable and customer advances	(4,244)	(1,270)
Decrease in trade accounts payable	(36,856)	(18,278)
Increase in other debts	2,142	24,050
Cash flows provided by operating activities	35,378	24,099
Investing activities		
Increase in interest on equity method investees (except IRSA)		(2,777)
Increase in interest in IRSA	(137,169)	

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Dividends collected	141	141
Increase in investments		(46,503)
Increase in related companies loans	(500)	
Acquisition and upgrading of fixed assets	(11,222)	(6,930)
Incorporated cash by merger	2,271	579
Cash flows applied to investing activities	(146,479)	(55,490)
Financing activities		
Increase in financial loans	82,623	113,208
Decrease in financial loans	(107,747)	(163,121)
Cancellation of financial interests	(16,277)	(4,858)
Loans granted to controlled companies	105,125	
Issuance of Non-convertible Notes (Note 19)	245,807	104,924
Cash flows provided by financing activities	309,531	50,153
	,	,
Net increase in cash and cash equivalents	198,430	18,762

The accompanying notes and schedules are an integral part of the financial statements.

Alejandro G Elsztain Vice president II Acting as President

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# Cresud Sociedad Anónima,

# Comercial, Inmobiliaria, Financiera y Agropecuaria

# **Unaudited Statement of Cash Flow (Continued)**

Corresponding to the three-month periods

beginning as from July 1, 2011 and 2010  $\,$ 

and ended September 30, 2011 and 2010

(In thousands of pesos)

Free translation from the original prepared in Spanish for publication in Argentina

	G . 1 . 20 2011	6 . 1 . 20 2010
Operations not involving shanges in each and each equivalents	September 30, 2011	September 30, 2010
Operations not involving changes in cash and cash equivalents  Inventories transferred to property and equipment	59	290
Increase in related companies interest by a decrease in trade account receivables	39	(3,541)
• •		926
Increase in related companies interest by an increase in other debts current	77.925	24,095
Transitory conversion differences.	77,825	24,095
Long-term incentive program reserve subsidiaries and non-capitalized contribution	1,369	
Decrease in related companies interest by an increase in other receivables.	(27,205)	
	September 30, 2011	September 30, 2010
Complementary information		
Income tax paid	1,249	1,702
	September 30, 2011	September 30, 2010
Balances incorporated by merger (Note 14)	September 30, 2011	September 30, 2010
Balances incorporated by merger (Note 14)  - Trade accounts receivable	September 30, 2011	September 30, 2010 9,134
	September 30, 2011 16,880	•
- Trade accounts receivable	•	9,134
- Trade accounts receivable - Other receivables - Inventories	•	9,134 9,431
- Trade accounts receivable - Other receivables - Inventories - Property and equipment	•	9,134 9,431 14,408
- Trade accounts receivable - Other receivables - Inventories	•	9,134 9,431 14,408 37,622 1,511
- Trade accounts receivable - Other receivables - Inventories - Property and equipment - Intangible assets, net - Non-current Investments	16,880	9,134 9,431 14,408 37,622
- Trade accounts receivable - Other receivables - Inventories - Property and equipment - Intangible assets, net	16,880 (18,367)	9,134 9,431 14,408 37,622 1,511 (63,631) (7,132)
- Trade accounts receivable - Other receivables - Inventories - Property and equipment - Intangible assets, net - Non-current Investments - Trade account payables - Loans	16,880 (18,367)	9,134 9,431 14,408 37,622 1,511 (63,631) (7,132) (1,145)
- Trade accounts receivable  - Other receivables - Inventories - Property and equipment - Intangible assets, net - Non-current Investments - Trade account payables - Loans - Salaries and social security payable	16,880 (18,367)	9,134 9,431 14,408 37,622 1,511 (63,631) (7,132)
- Trade accounts receivable - Other receivables - Inventories - Property and equipment - Intangible assets, net - Non-current Investments - Trade account payables - Loans	16,880 (18,367) (82)	9,134 9,431 14,408 37,622 1,511 (63,631) (7,132) (1,145) (111) (408)
- Trade accounts receivable  - Other receivables  - Inventories  - Property and equipment  - Intangible assets, net  - Non-current Investments  - Trade account payables  - Loans  - Salaries and social security payable  - Tax payables	16,880 (18,367) (82)	9,134 9,431 14,408 37,622 1,511 (63,631) (7,132) (1,145) (111)
- Trade accounts receivable  - Other receivables  - Inventories  - Property and equipment  - Intangible assets, net  - Non-current Investments  - Trade account payables  - Loans  - Salaries and social security payable  - Tax payables	16,880 (18,367) (82)	9,134 9,431 14,408 37,622 1,511 (63,631) (7,132) (1,145) (111) (408)

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Alejandro G Elsztain Vice president II Acting as President

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Cresud Sociedad Anónima, Comercial,

Inmobiliaria, Financiera y Agropecuaria

#### **Notes to the Unaudited Financial Statements**

Corresponding to the three-month periods beginning on July 1, 2011 and 2010

and ended September 30, 2011 and 2010

(in thousands of pesos)

Free translation from the original prepared in Spanish for the publication in Argentina

# NOTE 1: ACCOUNTING STANDARDS

Below there is a description of the most relevant accounting standards used by the Company in the preparation of these Financial Statements, which have been applied on a consistent basis from the previous fiscal year.

#### a. <u>Presentation standards</u>

These financial statements are stated in Argentine Pesos (Ps.) and have been prepared in accordance with the disclosure and valuation accounting standards contained in the Technical Resolutions issued by the Federación Argentina de Consejos Profesionales de Ciencias Económicas (FACPCE), as approved, with resolutions issued by the Consejo Profesional de Ciencias Económicas de la Ciudad Autónoma de Buenos Aires (CPCECABA) and the Comisión Nacional de Valores (CNV).

The Company s results for the three-month periods ended September 30, 2011 and 2010 have not been audited. The Company s management estimates that they include all the adjustments necessary to present fairly the results for each period.

The Company s three-month periods ended September 30, 2011 and 2010 results do not necessarily reflect the proportion of the Company s full-year results.

# b. The effects of inflation

The financial statements have been prepared in constant currency units recognizing the effects of inflation up to August 31, 1995. As from this date and under professional accounting standards and as required by the enforcement agency, financial statements as of December 31, 2001 were no longer restated. As from January 1st, 2002 and under professional accounting standards, effects for inflation restarted to be recognized considering that accounting measurements restated for the change in the currency purchasing power until August 31, 1995, as those whose original date fell between such date and December 31, 2001, were stated in pesos as of such last date.

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Cresud Sociedad Anónima, Comercial,

Inmobiliaria, Financiera y Agropecuaria

Notes to the Unaudited Financial Statements

# **NOTE 1:** (Continued)

On March 25, 2003, the Federal Executive issued Decree No. 664, which established that the financial statements for year ended after such date should be stated in nominal currency. Consequently, in conformity with Resolution No. 441/03 issued by the CNV, the Company discontinued the restatement of financial statements as from March 1, 2003. Such method does not agree with current professional accounting standards, which require that financial statements should be restated until September 30, 2003. However, given the little significance of inflation rates from March through September 2003, this departure has not generated a significant effect on the financial statements taken as a whole.

The rate used for restatement of items until February 28, 2003 is the domestic whole revenue price index published by the National Institute of Statistics and Census.

#### c. <u>Comparative Information</u>

Amounts as of June 30, 2011 and September 30, 2010, which are disclosed for comparative purposes have been taken from the financial statements as of such dates.

The financial statements as of June 30, 2011 and September 30, 2010 originally issued have been subject to certain reclassifications required in order to present these figures comparatively with this period / year.

These financial statements have been prepared giving effect to the spin-off merger mentioned in Note 14; consequently, the stand-alone financial statements as of September 30, 2011 are not comparable with those issued as of June 30, 2011 and September 30, 2010.

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#### Cresud Sociedad Anónima,

# Comercial, Inmobiliaria, Financiera y Agropecuaria

#### **Notes to the Financial Statements (Continued)**

(In thousands of pesos)

Free translation from the original prepared in Spanish for the publication in Argentina

# **NOTE 1:** (Continued)

### d. Use of estimates

The preparation of the financial statements in conformity with generally accepted accounting principles requires management to make estimates and assessments that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at that date and the reported amounts of revenues and expenses during the period / year.

Estimates are used when accounting for the allowance for doubtful accounts, depreciations and amortizations, income taxes, deferred liabilities, translation differences, provisions for lawsuits and contingencies, accrual for expenses and assets—recoverable value and classification of the current and non-current assets and the current value of the assets and liabilities acquired in business combinations. Actual results could differ from these estimates.

# e. Adoption of the International Financial Report

Comisión Nacional de Valores, through the Resolution 562, has mandated that the Technical Resolution No. 26 of the FACPCE is to be applied by the companies admitted to the public offering system under Law No. 17,811 in connection with either their capital stock and/or convertible and non-convertible notes, and/or by the companies that have applied for admission to the public offering system. FACPCE s Technical Resolution No. 26 adopts the International Financial Reporting Standards issued by the International Accounting Standards Board. The Company shall apply the IFRS as from the fiscal year beginning on July 1, 2012. On April 29, 2010, the Company s Board of Director has approved the specific implementation plan to the application of IFRS which is currently under way.

# NOTE 2: MORE RELEVANT ACCOUNTING STANDARDS

# a. Cash and Banks

Cash on hand has been valued at face value.

# b. Foreign currency assets and liabilities

Assets and liabilities denominated in foreign currency have been valued at the exchange rates prevailing at the end of the period / year.

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#### Cresud Sociedad Anónima,

# Comercial, Inmobiliaria, Financiera y Agropecuaria

#### **Notes to the Financial Statements (Continued)**

(In thousands of pesos)

Free translation from the original prepared in Spanish for the publication in Argentina

# **NOTE 2:** (Continued)

#### c. Temporary investments

The units of ownership of mutual funds, the mortgage certificates and bonds were valued at quotation value net of sales expenses as of the end of the period / year. Therefore, interests to collect corresponding to non-convertible notes of IRSA and APSA which are measured according to the mentioned in Note 2.k. are included. Temporary investments do not exceed their recoverable value at the date of the financial statements.

# d. Trade accounts receivable and payable

Trade accounts receivable and payable have been valued at nominal value. Values obtained by this do not differ significantly from those that had been valued at their cash price estimated at the time of the transaction, plus interest and implied financial components accrued on the basis of the internal rate of return determined at such time.

# e. Credits and short-term debts

Credits and short-term debts have been valued at nominal value plus accrued interest at the end of the period / year. Values obtained by this do not differ significantly from those obtained from the sum of money delivered and/or received, respectively, net of transaction costs, plus financial results accrued at the internal rate of return determined at the moment of the initial measurement.

# f. <u>Derivates financial instruments</u>

Forwards relate to cereal commitments deliverable and receivable at a previously agreed price and to purchase and sale of US Dollars and interest rate swaps agreements.

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#### Cresud Sociedad Anónima,

#### Comercial, Inmobiliaria, Financiera y Agropecuaria

#### **Notes to the Financial Statements (Continued)**

(In thousands of pesos)

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#### **NOTE 2:** (Continued)

Premiums collected or paid correspond to options bought or written, respectively, and are included in Other debts and Other receivables, respectively, until its due date.

The assets and liabilities originated in derivatives instruments have been valued at their market value at the date of the financial statements and/or at the best possible estimate of the amount receivable of payable, discounted by applying a rate that reflects the market the time value of money and the specific risks of the assets.

Differences generated by the application of the above mentioned valuation criteria to assets and liabilities and derivative instruments corresponding to crops have been recognized under net income of the period under Unrealized gain on inventories Crops, raw materials and MAT.

Results of purchases and sales of forward transactions with US dollars operations, as well as any gain/loss resulting from interest rate swaps are included under the Financial Results.

#### g. Other receivables and liabilities

Other current receivables (except VAT receivables) and debts have been valued at face value plus the financial results accrued at the end of the corresponding period / year. The figures thus obtained are not significantly different from those that would have been obtained if valued on the basis of the best possible estimate of the amounts receivable and payable, respectively, discounted by application of a rate that reflects the time value of money and the specific risks inherent in the transaction estimated at the time of recognizing the item in assets and liabilities, respectively.

The VAT receivables have been valued based on the best possible estimate of the discounted amount using a rate that reflects the time value of money and the specific risks inherent in the transaction estimated as of the date of these financial statements.

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#### Cresud Sociedad Anónima,

### Comercial, Inmobiliaria, Financiera y Agropecuaria

#### **Notes to the Financial Statements (Continued)**

(In thousands of pesos)

Free translation from the original prepared in Spanish for the publication in Argentina

h.	Balances corresponding to financial transactions and receivables and payables with related
Receivabl	es and payables with related parties generated by financial transactions and other transactions were valued in
terms agre	ed by the parties.

#### i. <u>Inventories</u>

(Continued)

1. Biological Assets (under development): Unharvested crops and Cattle: have been measured at replacement cost of goods and services needed to obtain a similar asset, which does not exceed the net realization value as of each period / year-end.

accordance with the

Include:

NOTE 2:

Unharvested crops

Calves

2. Biological Assets (in production): Cattle: Have been measured at the direct replacement cost of a similar asset, acquired to third parties in the markets in which the Company regularly operates, and do not exceed the net realization value as of each period / year-end.

Include:

Dairy cattle

Breeding cows

3. Biological Assets (finished): Cattle: have been measured at their net realization value (NRV) represented by the respective quotations as of each period / year-end in the markets in which the Company regularly operates, net of additional costs generated by marketing.

Include:

Steers and heifers

Cattle round-up and mares

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### Cresud Sociedad Anónima,

### Comercial, Inmobiliaria, Financiera y Agropecuaria

### Notes to the Financial Statements (Continued)

(In thousands of pesos)

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NOTE 2:		(Continued)
Include:	4.	Farming Products: Crops: have been measured at their net realization value, representing the different quotations as of each period / year-end in the markets in which the Company regularly operates, net of additional costs generated by marketing.
		Harvested crops
Include:	5.	Farming Products Raw material: Seeds and different goods: have been measured at reproduction or replacement cost as of each period / year-end, which does not exceed the net realization value.
		Seeds
		Agrochemicals
		Semen - Cattle raising and dairy
		Food and by-products
		Packs and bundles
		Poles
		Bags and blankets
		Silos raw materials

6. The remaining inventories were valued at their replacement cost.

The carrying values of in inventories, which are determinated as discussed above, do not exceed their estimated recoverable values as of each period / year-end.

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#### Cresud Sociedad Anónima,

#### Comercial, Inmobiliaria, Financiera y Agropecuaria

#### **Notes to the Financial Statements (Continued)**

(In thousands of pesos)

Free translation from the original prepared in Spanish for the publication in Argentina

### **NOTE 2:** (Continued)

#### j. Long term investments in other companies:

#### 1. <u>Investments in equity investees</u>

The investments in subsidiaries and affiliates in which the Company has control or significant influence have been accounted under the equity method, as required by Technical Resolution No. 21 of the FACPCE approved by CNV.

The accounting standards used by the subsidiaries to prepare their financial statements are the same as those used by the Company.

The values thus obtained, do not exceed their respective estimated recoverable values at the end of the period / year.

Interests in subsidiaries and affiliates as of September 30, 2011 are as follows:

Subsidiaries and affiliates	Direct and indirect	ct percentage of votin	ng shares owned
	09/30/11	06/30/11	09/30/10
IRSA (Note 13.2.b)	63.22	57.70	50.60
FyO.Com (Note 13.2.d) (1)	65.85	65.85	65.85
FyO Trading	3.63	3.63	3.63
Agrology (3)		100.00	100.00
Agrotech (Note 13.2.c)	100.00	97.00	97.00
Pluriagro (Note 13.2.c)	100.00	97.00	97.00
Northagro (Note 13.2.c)	100.00	97.00	97.00
Cactus (Note 13.2.a) (2)	80.00	80.00	48.00
EAASA	0.01	0.01	0.44
Helmir S.A. (3)	100.00		
Agropecuaria Acres del Sud S.A. (3)	95.12		
Ombú Agropecuaria S.A. (3)	95.12		
Yatay Agropecuaria S.A. (3)	95.12		
Yuchán Agropecuaria S.A. (3)	95.12		
Agro Uranga S.A.	35.72	35.72	35.72
BrasilAgro (Note 13.1.a)	35.75	35.75	23.24

<sup>(1)</sup> It s the owner of the 96.37% of the FyO Trading shares

<sup>(2)</sup> It s the owner of the 99.97% of the EAASA shares

<sup>(3)</sup> Incorporated following the merger with Agrology, as mentioned in Note 14.

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#### Cresud Sociedad Anónima,

#### Comercial, Inmobiliaria, Financiera y Agropecuaria

#### **Notes to the Financial Statements (Continued)**

(In thousands of pesos)

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#### **NOTE 2:** (Continued)

#### 2. Acquisitions of equity interests in companies

The significant acquisitions of companies are booked according to the acquisition method as established by Technical Resolution No. 18 and Technical Resolution No. 21. This implies identifying and determining the current values of assets and liabilities acquired, a process requiring complex judgments and significant estimations.

#### 3. Goodwill

#### Goodwill

The goodwill represents the excess acquisition cost above the market value of net assets from those subsidiaries acquired at the equity percentage.

The residual value of the goodwill generated by acquiring interests in the companies has been disclosed in the Investments on controlled and related companies account (Schedule C).

Upon defining the useful life, the following factors have been considered: (i) nature and expected life of acquired businesses; (ii) stability and expected life of the respective industry branch; (iii) effects that the obsolescence of products, changes in demand and other economic factors may have on the acquired business; (iv) feasibility of maintaining the required disbursement value to obtain future economic benefits from the acquired business and (v) the control period over the acquired business and legal or contractual provisions that may affect its useful life.

Based on these factors, the Company has estimated that it is not possible to estimate the specific useful life for the goodwill generated by applying the acquisition method provided by Technical Resolution No. 18, and it has therefore determined that they shall have an undefined useful life.

The values thus obtained, do not exceed their respective estimated recoverable values at the end of the period /year.

#### Cresud Sociedad Anónima,

#### Comercial, Inmobiliaria, Financiera y Agropecuaria

#### **Notes to the Financial Statements (Continued)**

(In thousands of pesos)

Free translation from the original prepared in Spanish for the publication in Argentina

#### **NOTE 2:** (Continued)

#### Negative goodwill

The negative goodwill represents the excess market value of net assets from those subsidiaries acquired at the equity percentage above the acquisition cost. Negative goodwill has been restated following the guidelines mentioned in Note 1.b. to the financial statements and amortization has been calculated by the straight-line method based on estimated useful life, considering the weighted-average of the reaming useful life of identifiable assets acquired subject to depreciation, or in an accelerated way the proportional parts corresponds to the negative goodwill, when the subsidiaries required disposed theirs issues.

The useful lives of negative goodwill generated by IRSA acquisition was established between 20 to 30 years. The useful lives of negative goodwill generated by BrasilAgro acquisition was established between 5 to 7 years.

Amortizations have been classified in the account Gain on equity investees in the Statement of Income.

The residual value of the goodwill generated by acquiring interests in the companies has been disclosed in the Investments on controlled and related companies account (Schedule C).

#### k. Other investments

#### Investments in debt securities

IRSA and APSA s non-convertible notes were valued based on the best estimate of the discounted amount receivable, applying the corresponding internal rate of return estimated at the time of incorporation to assets.

#### 1. <u>Property and equipment</u>

Property and equipment were valued at its acquisition cost, restated as mentioned in Note 1.b., less accumulated depreciation.

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#### Comercial, Inmobiliaria, Financiera y Agropecuaria

#### **Notes to the Financial Statements (Continued)**

(In thousands of pesos)

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#### **NOTE 2:** (Continued)

Depreciations have been calculated by the straight-line method base on the estimated useful lives of each asset, applying annual rates sufficient to extinguish their values at the end of its useful life.

The value of these assets does not exceed its economic use value as of period / year-end.

#### m. <u>Intangible assets:</u>

Pre-operating expenses resulted from developing new activities in Bolivia and Paraguay. Such expenses were valued at acquisition cost less the respective accumulated amortization, as disclosed in Schedule B.

Amortizations were calculated through the straight-line method on the basis of an estimated useful life of five years.

Amortizations were classified in Gain on equity investees in the Statement of Income.

The company, among other goods and rights, has the concession planning and execution of an integral development project including: biological, economical and social issues on several real estates located in the department of Anta, province of Salta. The company is also duty authorized to perform a significant agricultural, cattle farming and forestry project which was awarded under Resolution No. 190/99 and Bidding No. 58/98 of the Ministry of Production and Employment.

Such concession was granted for a 35 year term with a postponement option of 29 additional years by ANTA.

The amortization of the concession right of ANTA is calculated according to its duration, whose remaining time is 27 years.

The value of these assets does not exceed their estimated recoverable value at the end of the period / year.

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#### **Notes to the Financial Statements (Continued)**

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#### **NOTE 2:** (Continued)

#### n. <u>Provisions:</u>

Allowance for doubtful accounts: this allowance was booked on the basis of a case-by-case analysis of the receivables portfolio recoverability.

Provision for lawsuits and contingencies: it was booked to cover possible labor and commercial contingencies and other risks that could generate obligations for the Company. The Company s external legal counsel s opinion was taken into account to estimate the amounts and possibility of occurrence. In addition, the insurance purchased by the Company has also been taken into account.

The evolution of provisions during the period /year is detailed in Schedule E.

At the date of issuance of these financial statements, the Company's Management understands that there are no elements to foresee other potential contingencies having a negative impact in these financial statements.

### o. <u>Shareholders Equity</u>

Amounts of shareholders equity accounts have been restated following the guidelines detailed in Note 1.b.

The Capital Stock account has been stated at historical nominal value. The difference between the value restated in constant pesos and the historical nominal value has been disclosed in the account inflation adjustment to capital stock in the shareholders equity.

### p. Treasury stock

The acquisition cost of treasury stock has been debited from the account Reserve for new developments as provided by sec. 220, subsec. 2, Law No. 19,550.

Likewise, the Common stock account was debited for the face value of purchased shares and the Inflation adjustment of common stock account, for the proportional portion of the adjustment for inflation related to the shares acquired. In turn, the accounts Treasury stock and Inflation adjustment of treasury stock were respectively credited (Note 18).

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#### Comercial, Inmobiliaria, Financiera y Agropecuaria

#### **Notes to the Financial Statements (Continued)**

(In thousands of pesos)

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#### **NOTE 2:** (Continued)

#### q. Paid-in capital

Subsidiaries, related companies Law No. 19,550 Section 33 and related parties: Increases or decreases of the equity value of investment in IRSA generated on the basis of changes in their shareholders' equity, arising from transactions of shareholders different from the Company and its subsidiaries, were included in this caption as established in caption 9 second part of Technical Resolution No. 17 of the FACPCE and Resolution CD No. 243/01 of the CPCECABA.

Options issued: the value of options issued by the Company, which was determined as provided in Note 16, has been allocated to the account Paid-in Capital.

### r. Conversion of financial statements of companies located abroad

### Not integrated companies

Assets and liabilities of the companies located abroad were converted to Argentine pesos using the exchange rate effective as of the period / year-end. Income statement accounts have been converted by using the average exchange rate for the period. Exchange differences have been appropriated to the shareholders equity in the Translation differences account.

BrasilAgro and the interests in companies located in Bolivia and indirect interest in Paraguay are considered to be not integrated.

The foreign companies previously mentioned have been classified as not integrated to the Company s operations because they are engaged in agricultural exploitation, developing its operations entirely carried out abroad, with a considerable degree of autonomy from the Company.

Likewise, the conversion difference resulting from our indirect interest in foreign companies through our subsidiary IRSA is included.

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#### Comercial, Inmobiliaria, Financiera y Agropecuaria

#### **Notes to the Financial Statements (Continued)**

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#### **NOTE 2:** (Continued)

#### Integrated companies

Assets and liabilities denominated in foreign-currency at the closing date of the company located abroad were converted into Argentine pesos using the exchange rate prevailing as of the period / year-end. Assets and liabilities denominated in foreign currency prior year-end of the company located abroad were converted into Argentine pesos using the respective historical exchange rates. Income statement accounts have been converted by using the average exchange rate for the period. Translation differences have been allocated to the Gain on equity investees from the Statements of Income.

The interest in the company located in Uruguay is considered to be integrated.

The foreign company previously mentioned has been qualified as integrated with the Company transactions because it conducts its operations with a considerable degree of dependence and they are financed by funds from the Company.

#### s. Results for the period:

Production income has been determined based on quantitative and qualitative changes of stocks subject to the biological transformation process measured from the beginning of the year to the closing date of these financial statements.

Grain, cattle and milk production cost is calculated to reflect production income is reflected in Schedule F.2.

The sales revenues are booked when the products are liquidated by the customers.

Cost of sales is determined considering the NRV of products in the month in which they are sold.

The adjustment for valuation to NRV of grain has been calculated as the difference between the production value at NRV upon harvesting and the value of the same production valued at NRV as of the closing date of these financial statements.

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#### **Notes to the Financial Statements (Continued)**

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#### **NOTE 2:** (Continued)

Unrealized gain (loss) on inventories Beef Cattle is disclosed in a line of the Statements of Income and Schedules F.1 and F.2.

The results generated by futures and options on the Futures Market are recognized under Unrealized gain (loss) on inventories Crops, raw materials and MAT on the Statements of Income. The results of closed positions are recognized as a difference between the exercise price and their close year; and the results of open positions are recognized at the period-end, as the difference between their exercise price and the market price for futures, and as a difference between the exercise premium and the market price for options in the same condition.

The charges for consumption of assets were determined based on the values of such assets. The rest of the results for the period is disclosed at incurred cost.

Financial results, segregated into that generated by assets and by liabilities, are disclosed in the Statements of Income.

#### t. Income tax:

The Company has recognized the income tax on the basis of the deferred tax method, thus considering temporary differences between registration of assets and liabilities for accounting and tax purposes. The principal temporary differences originate in the valuation of beef cattle and the sale and replacement of fixed assets.

In order to determine deferred assets and liabilities the tax rate expected to be in effect at the temporary of reversal or use has been applied on the temporary differences identified and tax loss carryforwards, considering the laws enacted as of the date of issuance of these financial statements (35%)(Note 6).

Assets and liabilities generated by the application of the deferred tax method have been valued at face value.

#### u. Minimum presumed income tax:

The Company determines the minimum presumed income tax applying the prevailing rate of 1% on computable assets at period-end. This tax is supplementary to the income tax. The Company s tax liability for each period / year will be the higher of these two taxes.

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#### **Notes to the Financial Statements (Continued)**

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### **NOTE 2:** (Continued)

However, if the minimum presumed income tax exceeds the income tax in any fiscal year, such excess may be computed as payment on account of the income tax that may be payable in any of the following 10 (ten) fiscal years.

The Company has recognized the minimum presumed income tax accrued in the period and paid in previous years as a credit, because it considers that it may be computed as payment on account of income tax in future periods.

#### v. <u>Issuance of debt expenses</u>

Expenses incurred in connection with the loans obtained and issues of Convertible Notes are amortized over the life of the related issuances. In the case of redemption or conversion of these notes, the related expenses are amortized using the accelerated amortization method.

Amortizations have been recorded under Financial results, net in the Statements of Income as a greater financing expense

### NOTE 3: COMMON AND TREASURY STOCK

The activity in the Company s shares during the last three financial years was as follows:

	Authorized	Subscribed	Paid-in
	Face value	Face value	Face value
Common and treasury stock as of June 30, 2009	501,538,610	501,538,610	501,538,610
Exercise of Options (Note 16) Fiscal Year 2010	21,898	21,898	21,898
Exercise of Options (Note 16) Fiscal Year 2011	2,026	2,026	2,026
Common and treasury stock as of September 30, 2011 (1)	501,562,534	501,562,534	501,562,534

<sup>(1)</sup> As of September 30, 2011 and 2010, there are 5,000,754 own treasury shares that were acquired during the fiscal year 2009. As of September 30, 2011, the capital authorized to be publicly offered is formed of 501,562,534 common, book-entry shares of Ps. 1 par value each and entitled to one vote per share.

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#### **Notes to the Financial Statements (Continued)**

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### NOTE 4: DERIVATIVE FINANCIAL INSTRUMENTS

As of September 30, 2011 the Company had arranged futures and options on the Futures Market and SWAP operations as follows:

Crops/SWAP	Tons	Margins	Premium paid or (collected)	Premium at fair value	for v	n /(loss) aluation at end at fair value
<u>Futures</u>						
Purchase						
Rice	360					(168)
Soybean	3,000	(75)				(312)
Sell						
Soybean	24,800	1,240				2,592
<u>Options</u>						
Sell Put						
Corn	22,860		(894)	(1,796)		(902)
Purchase Put						
Corn	35,560		820	1,914		1,094
Sell Call						
Soybean	2,040		(117)	(56)		61
Purchase Call						
Soybean	4,040	(34)	298	161		(137)
Swap						
Interest rate					(a)	3.272
Total	92,660	1,131	107	223		5,500

<sup>(</sup>a) Corresponds to: an interest rate swap for a notional amount of Ps. 106.9 million structured as follows: (i) Ps. 30 million entered into with Standard Bank due on December 10, 2012 whereby the Company agrees to pay a fixed rate of 14% and the counterparty the Badlar variable rate; (ii) Ps. 20 million entered into with Standard Bank due on December 10, 2012 whereby the Company agrees to pay a fixed rate of 14.1% and the counterparty the Badlar variable rate; (iii) Ps. 30 million entered into with Banco Santander Río due on December 10, 2012 whereby the Company agrees to pay a fixed rate of 14.25% and the counterparty the Badlar variable rate and (iv) Ps. 26.9 million entered into with Banco Itaú due on December 10, 2012 whereby the Company agrees to pay a fixed rate of 14.45% and the counterparty the Badlar variable rate.

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#### **Notes to the Financial Statements (Continued)**

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### **NOTE 4:** (Continued)

As of September 30, 2010 the Company had arranged futures and options on the Futures Market as follows:

					Gain	(loss) for
			Premium paid		va	luation
			or	Premium at fair	at perio	d-end at fair
Cereal / Currency	Tons	Margins	(collected)	value	,	value
<u>Futures</u>						
Purchase						
Soybean	816					110
US\$					(a)	(319)
Sell						
Corn	11,600	318				(622)
Soybean	27,900	1,094				(3,939)
Wheat	1,000	27				(98)
US\$					(b)	700
<u>Options</u>						
Purchase Call						
Soybean	28,900	1,662	(899)	(3,578)		(2,679)
Corn	6,200	198	(129)	(364)		(235)
Wheat	500	6	(13)	(4)		9
Sell Put						
Corn	2,400	(49)	45	52		7
Soybean	5,500	(93)	175	89		(86)
Wheat	500	(3)	13	13		
Total	85,316	3,160	(808)	(3,792)		(7,152)

<sup>(</sup>a) Corresponds to a future of purchase of US\$ 7.1 million in Santander Río bank with mature date on December 15, 2010. Loss generated as of September 30, 2010 is included in Financial Results, net of the Statement of Income.

<sup>(</sup>b) Corresponds to a future of sell of US\$ 7.1 million in Santander Río bank with mature date on December 15, 2010. Gain generated as of September 30, 2010 is included in Financial Results of the Statement of Income.

Crops: As of September 30, 2011 and 2010 the Company recognized results of Ps. 1,399 (gain) and Ps. 12,250 (loss), respectively, to reflect the closing of the transactions carried out during such fiscal periods. This results are disclosed as part of the line Unrealized gain (loss) on inventories Crops, raw materials and MAT in the Statements of Income.

US Dollars: As of September 30, 2010 the Company recognized results Ps. 324 (income), for this transaction carried out during such fiscal period. This result is disclosed as part of the line Financial Results Generated by assets Other unrealized gain in the Statements of Income. As of September 30, 2011 the Company did not recognized results.

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#### **Notes to the Financial Statements (Continued)**

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#### NOTE 5: MANAGEMENT AGREEMENT

The Company signed a management agreement with Dolphin Fund Management S.A. (now called Consultores Asset Management S.A.), for consulting in relation to livestock and farming activities, serving as an intermediary in transactions and investment consulting in relation to security investments.

In exchange for its services, such company will receive a payment equivalent to 10% of the net income resulting from the annual or the special financial statements.

Since certain directors of Cresud are also executive directors and shareholders of Dolphin Fund Management S.A., the above-mentioned agreement was approved by the Extraordinary Shareholders' Meeting held on October 25, 1994, in compliance with Section No. 271 of Law No. 19.550.

In November 2003, Dolphin Fund Management S.A. was divided into two companies: Consultores Asset Management S.A. and Dolphin Fund Management S.A. As from that moment the management is held by Consultores Asset Management S.A.

The financial statements as of September 30, 2011 and 2010 include a charge in the Statements of Income by this concept for Ps. 116 and Ps. 5,761 respectively.

#### NOTE 6: INCOME TAX DEFERRED TAX

The evolution and composition of deferred tax assets and liabilities, during the period ended September 30, 2011 are detailed in the following table:

	Cumulative tax loss carry- forwards	Cash in foreign currency	Fixed Assets	Inventories	Provisions	Total
Balance as of June 30, 2011	20,544	1,326	(67,952)	(56,653)	8,293	(94,442)
Incorporated by merger	3,822	,			,	3,822
Gain (loss) recognized	(679)	382	834	6,764	(7,112)	189
Balance as of September 30, 2011	23,687	1,708	(67,118)	(49,889)	1,181	(90,431)

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As of September 30, 2011, net liabilities at period-end as per the information included in the preceding table amount to Ps. 90,431.

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#### **Notes to the Financial Statements (Continued)**

(In thousands of pesos)

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### **NOTE 6:** (Continued)

The evolution and composition of deferred tax assets and liabilities, during the fiscal year ended June 30, 2011 are detailed in the following table:

	Cumulative tax loss carry- forwards	Cash in foreign currency	Fixed Assets	Inventories	Provisions	Total
Balance as of June 30, 2010	13,365	(38)	(49,091)	(42,214)	4,548	(73,430)
Incorporated by merger	638	496	161			1,295
Gain (loss) recognized	6,541	868	(19,022)	(14,439)	3,745	(22,307)
Balance as of June 30, 2011	20,544	1,326	(67,952)	(56,653)	8,293	(94,442)

As of June 30, 2011, net liabilities at year-end as per the information included in the preceding tables amount to Ps. 94,442.

The Company in accordance with the accounting standards has decided not to recognize the deferred income tax liability generated by the effect of the adjustment for inflation on the fixed assets and other non-monetary assets, which as of the end of the year amounts to Ps. 91,473. The above-mentioned liability would probably be reverted according to the detail that follows:

Term	Total
1 year	6,489
2 years	5,770
3 years	5,729
Over 3 years	63,458
No term	10,027
Total	91,473

Cumulative tax loss carry forwards recorded by the Company which are pending of utilization at present period-end amount to approximately Ps. 67,670 and may be offset by taxable income of future years, as follows:

Origination year	Amount	Expiration year
2009	5,055	2014
2010	32,071	2015
2011	28,792	2016
2012	1,752	2017

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#### **Notes to the Financial Statements (Continued)**

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### **NOTE 6:** (Continued)

Minimum presumed income tax credits booked by the Company, which were pending to use as of the present period-end, amount to Ps. 48,660 and under current regulations, they may be offset by taxable income for future years according to the following detail:

Origination year	Amount	Expiration year
2005	2	2015
2006	1,964	2016
2007	5,401	2017
2008	10,796	2018
2009	7,048	2019
2010	8,763	2020
2011	11,289	2021
2012	3,397	2022

Below there is a reconciliation between the income tax recognized and that which would result from applying the prevailing tax rate on the Net Income for accounting purposes:

	September 30,	September 30,
Description	2011	2010
Net income before income tax	849	66,591
Tax rate	35%	35%
Net income at tax rate	297	23,307
Permanent differences at tax rate:		
Restatement into constant currency	14	1,962
Donations	2	16
Results from equity investees companies	(4,274)	(11,509)
Tax on shareholders' personal assets	805	770
Shares sale	2,201	
Miscellaneous permanent differences	766	195
Income tax expense	(189)	14,741

During this period the income tax rate was 35%.

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### Notes to the Financial Statements (Continued)

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### **NOTE 6:** (Continued)

A reconciliation between the tax recognized and that which was determined tax for fiscal purposes is as follows:

Description	September 30, 2011	September 30, 2010
Total income tax expense	(189)	14,741
<u>Transitory differences</u>		
- Additions		
Cumulative tax loss carry-forwards	(679)	4,810
Cash in foreign currency	382	(475)
Fixed assets:	834	(19,086)
Inventories	6,764	(2,962)
Provisions	(7,112)	2,972
Total income tax determined for fiscal purposes		

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#### **Notes to the Financial Statements (Continued)**

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# NOTE 7: BALANCES AND RESULTS WITH SUBSIDIARIES, RELATED COMPANIES LAW No. 19,550 SECTION 33 AND RELATED PARTIES:

a. Balances as of September 30, 2011 and 2010 and June 30, 2011 with subsidiaries, related companies and related parties are as follows:

As of September 30, 2011:

	Current Trade	Current	Non-current	Current	GI .		G
	account	Others	Others	Trade accounts	Short- term	Long- term	Current Other
	receivable	receivables	receivables	payable	debts	debts	liabilities
Acres (1)	1,408	10,402	10001140100	puyueic	acoto	acoto	inacinites .
Agrotech S.A. (1)	,	54	27,244				(2)
APSA (1)		9,601	ĺ				(17,147)
Banco Hipotecario S.A. (1)				(11)			
BrasilAgro (1)	23						
Cactus (1)	184	23,517		(4,624)			(2)
Consultores Asset Management S.A. (3)	88						(4,633)
Cresca S.A. (4)	137			(93)			(57)
Cyrsa S.A. (4)	20						(85)
Directors (3)	11	60					(496)
EAASA (1)	837						
Emprendimiento Recoleta S.A. (1)					(5,308)	(5,256)	
Estudio Zang, Bergel & Viñes (3)		9					(334)
Fundación IRSA (3)							(1,073)
FyO.Com (1)	14,751						
Helmir S.A. (1)		19,188					
Inversiones Financieras del Sur S.A. (3)	5	177					
IRSA (1)		4,322					(116, 126)
Northagro S.A. (1)		383					(2)
Nuevas Fronteras S.A. (1)							(13)
Ombú (1)		19,553					
Panamerican Mall (1)							(5)
Pluriagro S.A. (1)		383					(2)
Credits to employees (3)		1,132					
Tarshop S.A. (2)		198					
Yatay (1)		9,253					
Yuchán (1)		10,462					
Total	17,464	108,694	27,244	(4,728)	(5,308)	(5,256)	(139,977)

- (1) Direct or indirect subsidiary.
- (2) Related companies.
- (3) Related parties.
- (4) Direct or Indirect common control.

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### Notes to the Financial Statements (Continued)

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### **NOTE 7:** (Continued)

As of June 30, 2011:

	Current Trade	Current	Current	<b>a</b> 1		
	account	Others	Trade accounts	Short- term	Long- term	Current Other
	receivable	receivables	payable	debts	debts	Liabilities
Acres (1)	874	5,046	puyuote	decis	acoto	Biadinates
Agrotech S.A. (1)		49				
Agro Uranga S.A. (2)	96	46				
APSA (1)		10,872				(11,450)
BrasilAgro (1)	22					
Cactus (1)	488	22,497	(1,221)			(3)
Consultores Asset Management S.A. (3)						(7,868)
Cresca S.A. (1)	699	1	(91)			
Cyrsa S.A. (4)	21					(85)
Directors (3)	12	60				(395)
EAASA (1)	607	6				
Emprendimiento Recoleta S.A. (1)		61		(46)	(7,706)	
Estudio Zang, Bergel & Viñes (3)						(308)
Fundación IRSA (3)						(1,073)
FyO.Com (1)	37,160		(24,696)			
Helmir S.A. (1)		18,641				
IRSA (1)		4,906				(7,614)
IRSA Internacional (1)		4	(5)			
Northagro S.A. (1)		366				
Nuevas Fronteras S.A. (1)						(13)
Ombú (1)		18,474				
Panamerican Mall (1)			(1)			(5)
Pluriagro S.A. (1)		366				
Credits to employees (3)		1,379				
Tarshop S.A. (2)		148				
Yatay (1)		8,743				
Yuchán (1)		9,885				
Total	39,979	101,550	(26,014)	(46)	(7,706)	(28,814)

<sup>(1)</sup> Direct or indirect subsidiary.

<sup>(2)</sup> Related companies.

- (3) Related parties.(4) Direct or Indirect common control.

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### Notes to the Financial Statements (Continued)

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### **NOTE 7:** (Continued)

As of September 30, 2010:

	Current Investment:	Non-current Investment:	Current Trade account receivable	Current Other receivables	Non-current Other receivables	Current Trade accounts payable	Current Other liabilities
Acres (1)			262	6	264		
Agro Uranga S.A. (2)							(101)
APSA (1)	606	10,283		26,772			(18,520)
Banco Hipotecario S.A. (2)						(12)	
Cactus (1)			322	14		(223)	
Consultores asset Management S.A. (3)			94				(8,028)
Cresca S.A. (4)			533				
Cyrsa S.A. (4)			21			(46)	
Directors (3)				191			(606)
Estudio Zang, Bergel & Viñes (3)						(325)	
Fundación IRSA (3)							(1,073)
FyO.Com (1)			35,133	46		(9,799)	(926)
Inversiones Financieras del Sur S.A. (3)			5				
IRSA (1)	1,860	74,944		12,715			(43,548)
Northagro S.A. (1)				317			
Nuevas Fronteras S.A. (1)						(3)	
Ombú (1)					7,650		
Panamerican Mall (1)						(5)	
Pluriagro S.A. (1)				317			
Credits to employees (3)				785			
Tarshop S.A. (1)			167				
Yatay (1)					3,935		
Yuchán (1)					5,261		
Total	2,466	85,227	36,537	41,163	17,110	(10,413)	(72,802)

- (1) Direct or indirect subsidiary.
- (2) Related companies.
- (3) Related parties.
- (4) Direct or Indirect common control.

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### Cresud Sociedad Anónima,

### Comercial, Inmobiliaria, Financiera y Agropecuaria

### **Notes to the Financial Statements (Continued)**

(In thousands of pesos)

Free translation from the original prepared in Spanish for the publication in Argentina

### **NOTE 7:** (Continued)

b. Gain and losses provided by subsidiaries, related companies and related parties corresponding to the periods ended September 30, 2011 and 2010 are as follows:

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As of September 30, 2011:

	Sales and fees				Interest		
	for	Salaries		Beef			
	shared services	and	Fees	cattle	gain (loss)	Administration services	Others
Acres (1)	scrvices	wages	(532)	expenses	390	535	Others
Agro Uranga S.A. (2)			(332)		390	555	330
Agrology S.A. (1)							330
APSA (1)	11,375						
Cactus (1)	11,373			(3,279)	426	24	5
Consultores asset Management (3)			(116)	(3,219)	420	24	3
Cresca S.A. (4)			(110)		1	191	
Directors (3)			(339)		1	171	
EAASA (1)			(337)	1,450			
Emprendimiento Recoleta S.A. (1)				1,430	(198)		
Estudio Zang, Bergel & Viñes (3)			(141)		(190)		
FyO.Com (1)			(171)				(20)
Helmir S.A. (1)					122		(20)
Inversiones Financieras del Sur (3)					333		
IRSA (1)	5,213				(463)		
Ombú (1)	3,213				685		
Pesonal loans (3)					003		
Tarshop S.A. (2)	72						
Yatay (1)	12				325		
Yuchán (1)					368		
Agrotech (1)					40		
115100011 (1)					10		
Total	16,660		(1,128)	(1,829)	2,029	750	315

<sup>(1)</sup> Direct or indirect subsidiary.

<sup>(2)</sup> Related companies.

<sup>(3)</sup> Related parties.

<sup>(4)</sup> Direct or Indirect common control.

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### Cresud Sociedad Anónima,

### Comercial, Inmobiliaria, Financiera y Agropecuaria

### Notes to the Financial Statements (Continued)

(In thousands of pesos)

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### **NOTE 7:** (Continued)

As of September 30, 2010:

	Sales and fees for shared services	Fees	Beef cattle expenses	Interest gain (loss)	Administration services	Others
Acres (1)					198	
APSA (1)	9,295			389		
Cactus (2)			(928)		26	3
Consultores Asset Management S.A. (3)		(5,761)				
Cresca S.A. (4)					231	
Estudio Zang, Bergel & Viñes (3)		(433)				
FyO.Com (1)				51		(163)
IRSA (1)	3,990			2,330		(169)
Ombú (1)				96		
Tarshop S.A. (1)	142					
Yatay (1)				50		
Yuchán (1)				67		
Total	13,427	(6,194)	(928)	2,983	455	(329)

- (1) Direct or indirect subsidiary.
- (2) Related companies.
- (3) Related parties.
- (4) Direct or Indirect common control.

### Cresud Sociedad Anónima,

### Comercial, Inmobiliaria, Financiera y Agropecuaria

### **Notes to the Financial Statements (Continued)**

(In thousands of pesos)

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### NOTE 8: DETAILS OF BALANCE SHEET AND STATEMENT OF INCOME ACCOUNTS

As of September 30, 2011 and 2010 and June 30, 2011, the principal items of the financial statements are as follows:

#### a. Cash and Banks

The breakdown for this item is as follow:

	September 30, 2011	June 30, 2011	September 30, 2010
Cash in local currency	159	198	117
Cash in foreign currency (Schedule G)	38	29	44
Local currency checking account	2,991	2,794	2,867
Foreign currency checking account (Schedule G)	93,213	595	18,074
	96,401	3,616	21,102

#### b. Investments

The breakdown for this item is as follow:

	September 30, 2011	June 30, 2011	September 30, 2010
Temporary investments			
Temporary investments (Schedules C and G)	124,737	19,092	75,099
	124,737	19,092	75,099
Long term investments in other companies			
Investments on investees (Note 13 and Schedule C)	2,201,636	2,162,773	1,780,064
	2,201,636	2,162,773	1,780,064
Other investments			
Other investments (Schedules C and G)	21	21	85,248

21 21 85,248

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### Cresud Sociedad Anónima,

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### Notes to the Financial Statements (Continued)

(In thousands of pesos)

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### **NOTE 8:** (Continued)

### c. Trade accounts receivable, net

The breakdown for this item is as follow:

	September 30, 2011	June 30, 2011	September 30, 2010
Current			
Trade accounts receivable (Schedule G)	41,917	46,669	43,180
Subsidiaries, related companies Law No. 19,550 Section 33 and			
related parties (Note 7 and Schedule G)	17,464	39,979	36,537
Trade accounts receivable real estate (Schedule G)			3,920
Trade accounts receivable under legal proceedings	322	322	322
Checks to be deposited	1,484	4,929	428
Less:			
Allowance for doubtful accounts (Schedule E)	(551)	(619)	(670)
	60,636	91,280	83,717

### d. Other receivables

The breakdown for this item is as follow:

	September 30, 2011	June 30, 2011	September 30, 2010
Current			
VAT receivables, net	14,642	9,036	24,031
Income tax credit and advances	14,339	10,885	8,266
Prepaid leases	27,191	11,044	28,907
Prepaid expenses	6,547	5,641	5,941
Expenses to be recovered	866	7,235	2,783
Guarantee deposits (Note 4 and Schedule G)	1,131	633	3,160
Subsidiaries, related companies Law No. 19,550 Section 33 and			
related parties (Note 7 and Schedule G)	108,694	101,550	41,163
Operations to liquidate			770
Gross sales tax credit and others	2,333	3,448	1,263

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Premiums paid (Note 4 and Schedule G)	2,075	2,919	154
Derivative financial instruments (Note 4)	3,272	1,867	
Others	5,773	3,850	217
	186,863	158,108	116,655

### Cresud Sociedad Anónima,

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### **Notes to the Financial Statements (Continued)**

(In thousands of pesos)

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### **NOTE 8:** (Continued)

	September 30, 2011	June 30, 2011	September 30, 2010
Non-current			
Minimum presumed income tax	48,660	41,795	34,354
Subsidiaries, related companies Law No. 19,550 Section 33 and			
related parties (Note 7)	27,244		17,110
VAT receivables, net	15,507	16,399	14,013
	91,411	58,194	65,477

### e. Inventories

The breakdown for this item is as follow:

	September 30, 2011	June 30, 2011	September 30, 2010
Current			
Unharvested crops	16,419	30,897	10,506
Materials and others	61,867	54,044	58,031
Beef cattle	61,840	42,352	21,774
Crops	61,425	95,501	35,021
Seeds and fodder	9,205	8,009	2,356
	210,756	230,803	127,688
Non-current			
Beef cattle	167,571	184,527	140,739
	1/7.571	104.507	140.720
	167,571	184,527	140,739

### f. Trade accounts payable

The breakdown for this item is as follow:

	September 30, 2011	June 30, 2011	September 30, 2010
Current			
Suppliers (Schedule G)	64,322	63,348	45,594
Provisions for inputs and other expenses (Schedule G)	32,645	46,609	19,424
Subsidiaries, related companies Law No. 19,550 Section 33 and			
related parties (Note 7 and Schedule G)	4,728	26,014	10,413
Provisions for harvest expenses	1,787	4,245	725
	103,482	140,216	76,156

### Cresud Sociedad Anónima,

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### **Notes to the Financial Statements (Continued)**

(In thousands of pesos)

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### **NOTE 8:** (Continued)

### g. Short-term/ long term debts

The breakdown for this item is as follow:

	September 30, 2011	June 30, 2011	September 30, 2010
Current	2011	2011	2010
Bank loans (Schedule G)	195,002	115,191	154,185
Interests payable Bank loans (Schedule G)	543	180	437
Bank Overdrafts	164,040	262,180	243,547
Interests payable Bank overdrafts	405	112	6,584
Non-convertible Notes Class III (Note 19)	35,650	35,650	,
Non-convertible Notes Class IV (Note 19 and Schedule G)	56,269	54,998	
Non-convertible Notes Class V (Note 19)	71,250	35,625	
Non-convertible Notes Class IV (Note 19 and Schedule G)	73,268	35,806	
Interest payable-Non-convertible Notes (Note 7, 19 and			
Schedule G)	5,321	3,847	1,991
Expenses of Non-convertible Notes issuance (Note 19)	(3,580)	(1,869)	(469)
	598,168	541,720	406,275
Non-current			
Non-convertible Notes Class III (Note 19)			35,650
Non-convertible Notes Class IV (Note 19)	18,756	18,333	70,655
Non-convertible Notes Class V (Note 19)	35,625	71,250	
Non-convertible Notes Class VI (Note 7, 19 and Schedule G)	73,268	107,419	
Non-convertible Notes Class VII (Note 19 and Schedule G)	8,744	8,546	
Non-convertible Notes Class VIII (Note 19 and Schedule G)	252,300		
Expenses of Non-convertible Notes issuance (Note 19)	(3,898)	(806)	(351)
	384,795	204,742	105,954

### Cresud Sociedad Anónima,

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### **Notes to the Financial Statements (Continued)**

(In thousands of pesos)

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### **NOTE 8:** (Continued)

### h. Salaries and social security payable

The breakdown for this item is as follow:

	September 30, 2011	June 30, 2011	September 30, 2010
Provisions for vacation and bonuses	10,258	23,868	8,389
Social security payable	6,800	3,375	5,858
Salaries payable		349	72
Health care payables	3,176	801	2,918
	20,234	28,393	17,237

### i. Taxes payable

The breakdown for this item is as follow:

Current	September 30, 2011	June 30, 2011	September 30, 2010
S 4.2.2 S 2.2.5		4.054	1 400
Minimum presumed income tax, net (Note 2.u.)		4,854	1,489
Gross sales tax payable	607	435	774
Taxes withheld for income tax	4,795	671	4,392
Tax on shareholders' personal assets	2,636	305	2,505
Others	15	22	19
	8,053	6,287	9,179
Non-current			
Deferred income tax (Note 6)	90,432	94,442	86,876
Minimum presumed income tax (Note 2.u.)	6,748		2,192
Moratorium Tax on personal shareholder's assets	2,010	2,086	2,315
	99,190	96,528	91,383

### Cresud Sociedad Anónima,

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### **Notes to the Financial Statements (Continued)**

(In thousands of pesos)

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### **NOTE 8:** (Continued)

### j. Other liabilities

The breakdown for this item is as follow:

	September 30, 2011	June 30, 2011	September 30, 2010
Current			
Subsidiaries, related companies Law No. 19,550 Section 33 and			
related parties (Note 7 and Schedule G)	135,344	20,946	64,774
Management fee provision (Notes 5 and 7)	4,633	7,868	8,028
Premiums collected (Note 4 and Schedule G)	1,852	672	3,946
Operations to liquidate			319
Advances for concession rights (Note 13.1.a. and Schedule G)	3,422		
Others	54	54	54
	145,305	29,540	77,121
	ŕ	•	ŕ
Non-current			
Advances for concession rights (Note 13.1.a. and Schedule G)		3,344	3,222
Equity interest in related companies (Schedule C)	15,487	8,720	624
Others	117	131	172
	15,604	12,195	4,018

### Cresud Sociedad Anónima,

### Comercial, Inmobiliaria, Financiera y Agropecuaria

### **Notes to the Financial Statements (Continued)**

(In thousands of pesos)

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### **NOTE 8:** (Continued)

#### k. Financial results

The main financial results are the following:

	September 30, 2011 Gain /(loss)	September 30, 2010 Gain /(loss)
Generated by assets:	, ,	` ′
Income Interest		
Income Interest	2,692	3,501
Interest for discount of assets	900	754
	3,592	4,255
	- /	,
Other Unrealized gain		
Gain on hedging	746	324
Financial result of IRSA's and APSA's non-convertible notes		2,156
Tax on bank account operations	(2,497)	(2,057)
Unrealized gain and results of securities operations	(58)	61
	(1,809)	484