HITACHI LTD Form 6-K May 27, 2008 Table of Contents

## FORM 6-K

# SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# REPORT OF FOREIGN PRIVATE ISSUER PURSUANT TO RULE 13a-16 OR 15d-16 OF THE SECURITIES EXCHANGE ACT OF 1934

For the month of May 2008

**Commission File Number 1-8320** 

# Hitachi, Ltd.

(Translation of registrant s name into English)

6-6, Marunouchi 1-chome, Chiyoda-ku, Tokyo 100-8280, Japan

(Address of principal executive offices)

| Indicate by check mark whether the registrant files or will file annual reports under cover of Form 20-F or Form 40-F.   |
|--|
| Form 20-F <u>X</u> Form 40-F   |
| Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1):  |
| Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7):  |
| Indicate by check mark whether by furnishing the information contained in this Form, the registrant is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934. |
| Yes No _X  |
| If Yes is marked, indicate below the file number assigned to the registrant in connection with Rule 12g3-2(b): 82-   |

This report on Form 6-K contains the following:

- 1. Press release dated May 13, 2008 regarding announcement on consolidated financial results for fiscal 2007
- 2. Press release dated May 13, 2008 regarding announcement on policy on the reduction of number of shares constituting investment unit on Japanese stock exchanges
- 3. Press release dated May 13, 2008 regarding corrections to supplementary information of past earnings announcement

## **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Hitachi, Ltd. (Registrant)

Date May 27, 2008

By /s/ Toshiaki Kuzuoka Toshiaki Kuzuoka Vice President and Executive Officer

#### FOR IMMEDIATE RELEASE

## Hitachi Announces Consolidated Financial Results for Fiscal 2007

Tokyo, May 13, 2008 Hitachi, Ltd. (NYSE:HIT / TSE:6501) today announced its consolidated financial results for fiscal 2007, ended March 31, 2008.

Notes:

- 1. All figures, except for the outlook for fiscal 2008, were converted at the rate of 100 yen to the U.S. dollar, the approximate exchange rate on the Tokyo Foreign Exchange Market as of March 31, 2008.
- 2. Segment information and operating income (loss) are presented in accordance with financial reporting principles and practices generally accepted in Japan.

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## **Summary**

In millions of yen and U.S. dollars, except Net income (loss) per share (6) and Net income (loss) per American Depositary Share (7).

|   | The years ended March |                   |     |                            |
|---|-----------------------|-------------------|-----|----------------------------|
|   |                       | Yen<br>(millions) |     | U.S. Dollars<br>(millions) |
|   | 2007(A)               | 2008(B)           | (%) | 2008                       |
| 1. Revenues   | 10,247,903            | 11,226,735        | 110 | 112,267                    |
| 2. Operating income                                   | 182,512               | 345,516           | 189 | 3,455                      |
| 3. Income before income taxes and minority interests  | 202,338               | 324,782           | 161 | 3,248                      |
| 4. Income before minority interests                   | 39,524                | 52,619            | 133 | 526                        |
| 5. Net income (loss)                                  | (32,799)              | (58,125)          |     | (581)                      |
| 6. Net income (loss) per share                        |                       |                   |     |                            |
| Basic   | (9.84)                | (17.48)           |     | (0.17)                     |
| Diluted   | (9.87)                | (17.77)           |     | (0.18)                     |
| 7. Net income (loss) per ADS (representing 10 shares) |                       |                   |     |                            |
| Basic   | (98)                  | (175)             |     | (1.75)                     |
| Diluted   | (99)                  | (178)             |     | (1.78)                     |
|   |                       |                   |     |                            |

- Notes: 1. The Company s consolidated financial statements are prepared based on U.S.GAAPs.
  - 2. Segment Information and operating income (loss) are presented in accordance with financial reporting principles and practices generally accepted in Japan.
  - 3. The figures are for 910 consolidated subsidiaries, including Variable Interest Entities, and 171 equity-method affiliates.

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#### 1. Business Results and Financial Position

#### 1-1. Summary of Fiscal 2007 Consolidated Business Results

## (1) Business Results

|   |             | March 31, 2008 |              |
|---|-------------|----------------|--------------|
|   | Billions of | Year-over-year | Millions of  |
|   | yen         | % change       | U.S. dollars |
| Revenues  | 11,226.7    | 10%            | 112,267      |
| Operating income                                  | 345.5       | 89%            | 3,455        |
| Income before income taxes and minority interests | 324.7       | 61%            | 3,248        |
| Income before minority interests                  | 52.6        | 33%            | 526          |
| Net loss  | (58.1)      |                | (581)        |
|   |             |                |              |

During fiscal 2007, ended March 31, 2008, the global economy remained firm as a whole, driven by strong economies in the European Union (EU) and China. This was despite soaring crude oil and raw material prices, financial market turmoil triggered by the sub prime loan problem, a slowing U.S. economy and other contributing factors.

The Japanese economy continued to grow, albeit moderately, driven overall by capital investment and exports. On a negative note, however, consumer spending declined combined with a rapid appreciation in the yens value against the U.S. dollar and falling share prices beginning in January 2008 affected the economy.

Hitachi s consolidated revenues were 11,226.7 billion yen, up 10% year over year. Revenues were higher year over year in the Information & Telecommunication Systems segment on growth in system integration, services and other areas. The Power & Industrial Systems segment also recorded higher revenues, primarily mainly due to growth in power systems, such as nuclear power plant equipment in Japan and coal-fired thermal power plant equipment with a lower environmental impact overseas, and construction machinery. Other segments with increasing revenues included High Functional Materials & Components, on the back of strong demand mainly for automotive- and electronic-related products, and Logistics, Services & Others.

Overseas revenues climbed 14%, to 4,742.2 billion yen. Revenues were higher year over year in all industry segments, centered on growth in Asia including China, and Europe, especially in the Power & Industrial Systems segment.

Consolidated operating income rose 89%, to 345.5 billion yen. Although the Digital Media & Consumer Products segment experienced an earnings decline, the Power & Industrial Systems segment posted much higher operating income, and the Information & Telecommunication Systems recorded strong performances and Electronic Devices segments also represent an increase in growth.

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Other income increased 60%, to 165.1 billion yen, due mainly to net gains on sale of securities, including the sale of some shares for Hitachi-GE Nuclear Energy, Ltd. following its establishment and the sale of some shares for Hitachi Displays, Ltd. to Canon Inc. Other deductions increased 124% year over year, to 185.8 billion yen. This figure includes business structural reform-related expenses in the flat-panel TV business such as an impairment loss on plasma display panel production facilities at the second and third plants of the Miyazaki Works of Fujitsu Hitachi Plasma Display Ltd. (now Hitachi Plasma Display Ltd.). It also includes currency exchange losses resulting from the yen s rapid appreciation.

As a result, Hitachi recorded income before income taxes and minority interests of 324.7 billion yen, up 61% year over year.

Income taxes increased 109.3 billion yen, to 272.1 billion yen. This mainly reflected a 62.0 billion yen one-off write-down of deferred tax assets related to local taxes following re-assessment of the realizability of deferred tax assets in line with lower earnings in the Digital Media & Consumer Products segment. However, income before minority interests increased 33% year over year, to 52.6 billion yen. After deducting minority interests of 110.7 billion yen, Hitachi recorded a net loss of 58.1 billion yen.

#### (2) Revenues and Operating Income (Loss) by Segment

Results by segment were as follows.

## [Information & Telecommunication Systems]

|                  |             | Year ended     | March 31, 2008 |
|------------------|-------------|----------------|----------------|
|                  | Billions of | Year-over-year | Millions of    |
|                  | yen         | % change       | U.S. dollars   |
| Revenues         | 2,761.1     | 12%            | 27,611         |
| Operating income | 116.1       | 92%            | 1 161          |

Information & Telecommunication Systems segment recorded revenues of 2,761.1 billion yen, up 12% year over year. Software and services experienced an increase in revenues, reflecting strong growth in software sales, centered on middleware, and growth also in services due to both increased sales in system integration, particularly for financial institutions, and also expansion in the outsourcing and consulting businesses. Hardware revenues also rose year over year, the result of higher sales of HDDs, disk array subsystems, telecommunications networks and ATMs.

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Segment operating income climbed 92% year over year, to 116.1 billion yen. Earnings in software and services rose sharply due to solid earnings growth in software as well as higher earnings in services stemming mainly from increased sales and stronger project management initiatives. Hardware was profitable due to higher earnings in telecommunications networks and an improvement in servers and HDDs.

Note: HDD operations are conducted by Hitachi Global Storage Technologies (Hitachi GST), which has a December 31 fiscal year-end, different from Hitachi s March 31 year-end. Hitachi s results for the year ended March 31, 2008 include operating results of Hitachi GST for the period from January through December 2007.

#### [Electronic Devices]

# Year ended March 31, 2008 Billions of yen Year-over-year year Millions of yen U.S. dollars Revenues 1,293.5 0% 12,935 Operating income 54.0 18% 540

Electronic Devices revenues were 1,293.5 billion yen, almost the same as fiscal 2006. While Hitachi High-Technologies Corporation experienced sales growth of medical analysis equipment for Europe and the U.S. markets and lower sales of semiconductor devices, optical devices and other sales businesses simultaneously, revenues in the display business were flat in accordance with as Hitachi focused on small and medium-sized LCDs.

Segment operating income rose 18% year over year, to 54.0 billion yen, reflecting the growth in medical analysis equipment and improved earnings in semiconductor devices and other areas.

## [Power & Industrial Systems]

|                  |             | Year ended     | d March 31, 2008 |  |
|------------------|-------------|----------------|------------------|--|
|                  | Billions of | Year-over-year | Millions of      |  |
|                  | yen         | % change       | U.S. dollars     |  |
| Revenues         | 3,568.1     | 18%            | 35,682           |  |
| Operating income | 138.4       | 280%           | 1,385            |  |

Power & Industrial Systems revenues rose 18%, to 3,568.1 billion yen in fiscal 2007. The main factor was growth in sales in the power systems business due to higher sales of nuclear power plant equipment in Japan, and of coal-fired thermal power plant equipment overseas with a lower environmental impact. The overall segment revenue growth also reflected growth in railway vehicle and systems and robust revenues for Hitachi Construction Machinery Co., Ltd. Growth in automotive systems, due in part to Clarion Co., Ltd. becoming a consolidated subsidiary in December 2006, which also lifted overall segment performance.

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Segment operating income was 138.4 billion yen, a 280% increase year over year. There was a large improvement in earnings in the power systems business, mainly reflecting higher sales and the absence of lump-sum charges for dealing with unprofitable projects and others that were recorded in fiscal 2006. In addition, Hitachi Construction Machinery maintained strong earnings.

#### [Digital Media & Consumer Products]

|                |             | Year ended March 31, 2 |              |  |
|----------------|-------------|------------------------|--------------|--|
|                | Billions of | Year-over-year         | Millions of  |  |
|                | yen         | % change               | U.S. dollars |  |
| Revenues       | 1,504.6     | 0%                     | 15,047       |  |
| Operating loss | (109.9)     |                        | (1,099)      |  |

Digital Media & Consumer Product revenues were 1,504.6 billion yen, largely unchanged from the previous fiscal year. While air-conditioning equipment and home appliances reflected a sales increase and optical disk drives also maintained strong growth; the flat revenues were due to such factors as contraction and withdrawal in the projection TV and consumer PC businesses.

The segment saw its operating loss widen by 51.4 billion yen year over year, to 109.9 billion yen, mainly due to sluggish growth in flat-panel TVs, particularly large-screen models, and falling prices, as well as business structural reform-related expenses for rebuilding the sales framework and expenses for improving the product mix by reducing and withdrawing low-margin products. On a positive note, air-conditioning equipment continued to record strong earnings overseas.

Note: Optical disk drive operations are conducted by Hitachi-LG Data Storage, Inc (HLDS), which has a December 31 fiscal year-end, different from Hitachi s March 31 year-end. Hitachi s results for the year ended March 31, 2008 include operating results of HLDS for the period from January through December 2007.

## [High Functional Materials & Components]

|                  |             | i ear endeu March |              |  |
|------------------|-------------|-------------------|--------------|--|
|                  | Billions of | Year-over-year    | Millions of  |  |
|                  | yen         | % change          | U.S. dollars |  |
| Revenues         | 1,875.0     | 4%                | 18,750       |  |
| Operating income | 141.0       | 7%                | 1,410        |  |

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High Functional Materials & Components revenues were 1,875.0 billion yen, up 4% year over year. One factor was steady sales at Hitachi Metals, Ltd., principally in automotive- and IT-related products. Another factor was steady sales growth for Hitachi Chemical Co., Ltd, mainly in the semiconductor-related field. Furthermore, Hitachi Cable, Ltd. posted increased sales, mainly due to higher sales of wires and cables as well as submarine optical fiber cables.

Segment operating income rose 7%, to 141.0 billion yen, due to healthy earnings growth for Hitachi Metals, Hitachi Chemical and Hitachi Cable.

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#### [Logistics, Services & Others]

|                  |             | Year ended     | March 31, 2008 |
|------------------|-------------|----------------|----------------|
|                  | Billions of | Year-over-year | Millions of    |
|                  | yen         | % change       | U.S. dollars   |
| Revenues         | 1,271.4     | 5%             | 12,715         |
| Operating income | 27.8        | 38%            | 279            |

Logistics, Services & Others revenues were 1,271.4 billion yen, 5% higher year over year. This was the result mainly of higher sales for Hitachi Transport System, Ltd. due to expansion in the third-party logistics solutions business and other factors.

Segment operating income posted a 38% year over year increase, to 27.8 billion yen, the result of higher earnings for a Hitachi Transport System on increased sales in the third-party logistics solutions business and improved transportation efficiency.

## [Financial Services]

|                  |                 | Y ear ended             | March 31, 2008              |
|------------------|-----------------|-------------------------|-----------------------------|
|                  | Billions of ven | Year-over-year % change | Millions of<br>U.S. dollars |
| Revenues         | 445.4           | (11)%                   | 4,454                       |
| Operating income | 25.4            | 8%                      | 255                         |

Financial Services revenues were 445.4 billion yen, 11% lower year over year, the result mainly of selective order-winning activities for Hitachi Capital Corporation.

Segment operating income rose 8% year over year, to 25.4 billion yen, mainly due to the sale of investments in leases for Hitachi Capital.

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#### (3) Revenues by Market

Year ended March 31, 2008 Billions of Year-over-year Millions of U.S. dollars % change yen 6,484.4 6% 64,845 Japan Outside Japan 4,742.2 14% 47,422 Asia 17% 21,672 2,167.1 North America 1,023.7 (3)%10,237 Europe 1,073.8 24% 10,739 Other Areas 477.4 30% 4,775

Revenues in Japan rose 6% year over year, to 6,484.4 billion yen.

Overseas revenues overall rose 14%, to 4,742.2 billion yen due to growth in Europe and Asia, primarily in China. As a result, the ratio of overseas revenues to consolidated revenues rose 1 percentage point to 42%.

## (4) Capital Investment, Depreciation and R&D Expenditures

Capital investment on a completion basis, excluding leasing assets, declined 2%, to 512.4 billion yen, mainly due to the end of a round of investment in the HDD business. The primary investments during fiscal 2007 were in manufacturing equipment for power systems for power plants, railcars, construction machinery, plasma display panels and other items.

Depreciation, excluding leasing assets, increased 20% year over year, to 417.2 billion yen. This reflected an increase in capital investments in fiscal 2006 and a change in accounting estimates of depreciation for some assets.

R&D expenditures, which were used to advance development primarily in power systems for power plants and automotive systems-related areas, rose 4% year over year, to 428.1 billion yen, and corresponded to 3.8% of consolidated revenues.

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#### (5) Outlook for Fiscal 2008

Year ending March 31, 2009 Billions of Year-over-year Millions of U.S. dollars % change ven 11,100.0 (1)%Revenues 111,000 Operating income 380.0 10% 3,800 Income before income taxes and minority interests 330.0 2% 3,300 Income before minority interests 150.0 185% 1,500 Net income 40.0 400

In terms of the overall business environment, the outlook for the global economy is clouded with uncertainty due to turmoil in financial markets sparked by the subprime loan problem, a slowing U.S. economy and other contributing factors. Adding to continued uncertainty are surging crude oil and raw material prices and the yens appreciation.

Due to these economic conditions, Hitachi is forecasting the results shown above for fiscal 2008, the year ending March 31, 2009.

Hitachi will continue efforts to promote collaborative creation with customers, create new businesses, strengthen targeted businesses and expand overseas operations by maximizing the use of Group business resources, such as R&D and marketing capabilities, personnel and its funding system. Also, Hitachi will strengthen purchasing power, standardize and integrate business operations and take other steps leveraging Group synergies, to reduce procurement costs, business expenses, IT operational costs and other costs. Hitachi is implementing business restructuring measures aimed at building a high-earnings framework, and strengthening its financial position. Furthermore, in the flat-panel TV business, where there are still issues regarding profitability, the Hitachi Group is garnering its collective strengths to launch high-value-added products that are distinct from competitors—and also strengthening cost competitiveness. These actions are aimed at quickly improving the earnings structure in this business.

Through steady implementation of these initiatives, Hitachi will work to become more competitive on a consolidated basis and to establish a more powerful earnings base by establishing a structure that consistently generates higher profits.

Projections for fiscal 2008 assume an exchange rate of 100 yen to the U.S. dollar and 155 yen to the euro.

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#### 1-2. Financial Position

#### (1) Financial Position

Year ended March 31, 2008 Billions of Millions of Change from March 31, 2007 U.S. dollars yen Total assets 10,530.8 (113.4)105,308 Total liabilities 90.0 7,217.7 72,177 Interest-bearing debt 2,531.5 (155.9)25,315 Minority interests 1,142.5 68.7 11,425 Stockholders equity 2,170.6 (272.1)21,706 Stockholders equity ratio 20.6% 2.3 point decrease D/E ratio (including minority interests) 0.76 times

Total assets as of March 31, 2008 were 10,530.8 billion yen, a decrease of 113.4 billion yen from March 31, 2007, the result of efforts to reduce operating assets to improve cash flows. Interest-bearing debt decreased 155.9 billion yen, to 2,531.5 billion yen. Stockholders equity decreased 272.1 billion yen, to 2,170.6 billion yen; due mainly to an increase in accumulated other comprehensive loss from the application of fair-value accounting and the net loss for fiscal 2007. As a result, the stockholders equity ratio declined 2.3 points to 20.6%. The debt-to-equity ratio (including minority interests) was almost unchanged at 0.76.

#### (2) Cash Flows

|                                      | Year ended March 31, 20 |                          |                             |  |  |
|--------------------------------------|-------------------------|--------------------------|-----------------------------|--|--|
|                                      | Billions of yen         | Year-over-year<br>change | Millions of<br>U.S. dollars |  |  |
| Cash flows from operating activities | 791.8                   | 176.7                    | 7,918                       |  |  |
| Cash flows from investing activities | (637.6)                 | 148.5                    | (6,376)                     |  |  |
| Free cash flows                      | 154.2                   | 325.3                    | 1,542                       |  |  |
| Cash flows from financing activities | (185.5)                 | (306.8)                  | (1,856)                     |  |  |

Operating activities provided net cash of 791.8 billion yen, an improvement of 176.7 billion yen year over year, reflecting progress in quickly collecting accounts receivable and reducing inventories, among other factors.

Investing activities used net cash of 637.6 billion yen, 148.5 billion yen less than in fiscal 2006. This resulted mainly from selective order-winning activities in leasing business and strict selection of investments.

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Free cash flows, the sum of cash flows from operating and investing activities, were 154.2 billion yen.

Financing activities used net cash of 185.5 billion yen, mainly for the repayment of debt and payment of dividends.

The net result of the above items was a decrease of 56.9 billion yen in cash and cash equivalents, to 560.9 billion yen.

#### (3) Trend of Cash Flow Index

|  | Half year ended<br>September 30, 2006 | Year ended<br>March 31, 2007 | Half year ended<br>September 30, 2007 | Year ended<br>March 31, 2008 |
|--|---------------------------------------|------------------------------|---------------------------------------|------------------------------|
| Shareholders equity ratio (%)            | 23.4                                  | 22.9                         | 22.6                                  | 20.6                         |
| Equity ratio based on market value (%)   | 22.3                                  | 28.6                         | 23.7                                  | 18.7                         |
| Cash flow to interest-bearing debt ratio | 14.7                                  | 4.4                          | 7.0                                   | 3.2                          |
| Interest coverage ratio (times)          | 10.3                                  | 16.3                         | 18.0                                  | 18.7                         |

- (a) Shareholders equity ratio: Shareholders equity / Total assets
- (b) Equity ratio based on market value: Market capitalizations / Total assets
- (c) Cash flow to interest-bearing debt ratio: Interest-bearing debt / Cash flows from operating activities
- (d) Interest coverage ratio: Cash flows from operating activities / Interest charges

Note: Market capitalization is computed based on the number of issued shares, excluding treasury stock.

## 1-3. Basic Policy on the Distribution of Earnings and Fiscal 2007 and 2008 Dividends

Hitachi views enhancement of the long-term and overall interests of shareholders as an important management objective. The industrial sector encompassing energy, information systems, social infrastructure and other primary businesses of Hitachi is undergoing rapid technological innovation and changes in market structure. This makes vigorous upfront investment in R&D and plant and equipment essential for securing and maintaining market competitiveness and improving profitability. Dividends are therefore decided based on medium-to-long term business plans with an eye on ensuring the availability of internal funds for reinvestment and the stable growth of dividends, with appropriate consideration of a range of factors, including Hitachi s financial condition, results of operations and dividend payout ratio.

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Hitachi believes that the repurchase of its shares should be undertaken, when necessary, as part of its policy on distribution to shareholders to complement the dividend payout. In addition, Hitachi will repurchase its own shares on an ongoing basis in order to implement a flexible capital strategy, including business restructuring, to maximize shareholder value so far as consistent with the dividend policy. Such action will be taken by Hitachi after considering its future capital requirement under its business plans, market conditions and other relevant factors.

Based on the above policies, Hitachi declared a dividend of 6 yen per share for fiscal 2007. The dividend for fiscal 2008 is still undecided.

#### 1-4. Business Risk and Other Risks

The Hitachi Group is engaged in a broad range of business activities on a global scale. Furthermore, the group utilizes highly sophisticated and specialized technologies and information to conduct these businesses. As a result, business activities are vulnerable to a diverse array of risk factors.

Major risk factors include, but are not limited to, economic trends in major markets; changes in foreign exchange rates; rapid technological innovations; intensifying competition; supply and demand balance; the procurement of raw materials and components; the ability to implement mergers and acquisitions and to form strategic alliances; progress in business restructuring; overseas business activities; recruiting activities; protection, maintenance and acquisition of intellectual property; litigation and other legal proceedings; product and service quality and liability; natural disasters and similar events; information security; governmental regulations; trends in capital markets; and retirement benefit liabilities.

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#### **Cautionary Statement**

Certain statements found in this document may constitute forward-looking statements as defined in the U.S. Private Securities Litigation Reform Act of 1995. Such forward-looking statements reflect management is current views with respect to certain future events and financial performance and include any statement that does not directly relate to any historical or current fact. Words such as anticipate, believe, expect, estimate, forecast, intend, plan, project and similar expressions which indicate future events and trends may identify forward-looking statements. Such statements are based on currently available information and are subject to various risks and uncertainties that could cause actual results to differ materially from those projected or implied in the forward-looking statements and from historical trends. Certain forward-looking statements are based upon current assumptions of future events which may not prove to be accurate. Undue reliance should not be placed on forward-looking statements, as such statements speak only as of the date of this document.

Factors that could cause actual results to differ materially from those projected or implied in any forward-looking statement and from historical trends include, but are not limited to:

- increasing commoditization of information technology products, and intensifying price competition in the markets for such products, particularly in the Information & Telecommunication Systems segment, Electronic Devices segment and Digital Media & Consumer Products segment;
- fluctuations in product demand and industry capacity, particularly in the Information & Telecommunication Systems segment, Electronic Devices segment and Digital Media & Consumer Products segment;
- uncertainty as to Hitachi s ability to continue to develop and market products that incorporate new technology on a timely and cost-effective basis and to achieve market acceptance for such products;
- rapid technological change, particularly in the Information & Telecommunication Systems segment, Electronic Devices segment and Digital Media & Consumer Products segment;
- fluctuations in rates of exchange for the yen and other currencies in which Hitachi makes significant sales or in which Hitachi s assets and liabilities are denominated, particularly between the yen and the U.S. dollar;
- uncertainty as to Hitachi s ability to implement measures to reduce the potential negative impact of fluctuations in product demand and/or exchange rates;
- general socio-economic and political conditions and the regulatory and trade environment of Hitachi s major markets, particularly the United States, Japan and elsewhere in Asia, including, without limitation, a return to stagnation or deterioration of the Japanese economy, or direct or indirect restrictions by other nations on imports;

- uncertainty as to Hitachi s access to, or ability to protect, certain intellectual property rights, particularly those related to electronics and data processing technologies;
- uncertainty as to the results of litigation and legal proceedings of which the Company, its subsidiaries or its equity method affiliates have become or may become parties;
- the possibility of incurring expenses resulting from any defects in products or services of Hitachi;
- uncertainty as to the success of restructuring efforts to improve management efficiency and to strengthen competitiveness;
- uncertainty as to the success of alliances upon which Hitachi depends, some of which Hitachi may not control, with other corporations in the design and development of certain key products;
- uncertainty as to Hitachi s ability to access, or access on favorable terms, liquidity or long-term financing; and
- uncertainty as to general market price levels for equity securities in Japan, declines in which may require Hitachi to write down equity securities it holds.

The factors listed above are not all-inclusive and are in addition to other factors contained in Hitachi s periodic filings with the U.S. Securities and Exchange Commission and in other materials published by Hitachi.

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#### 2. Corporate Strategy

#### (1) Corporate Strategy

This section has been omitted because there have been no major changes to the information disclosed by the Company on May 16, 2007 in a release titled Hitachi Announces Consolidated Financial Results for Fiscal 2006. This earnings release can be viewed at the following URL http://www.hitachi.com/New/cnews/070516.html

## (2) Problems Facing Hitachi Group

In the light of the current business circumstances and its business results, Hitachi will vigorously promote the following measures to increase the corporate value of the Hitachi Group.

In the flat-panel TV business where profitability issues remain, all available resources of the Hitachi Group will be mobilized to market high value-added products for differentiation from other companies. In addition, cost competitiveness will be thoroughly reinforced in order to improve the profit structure at an early date.

Market trends will be assessed accurately for aggressive investment in business areas and geographical regions where growth can be expected, and efforts will be made to create Group synergy.

A strong commitment will be made to strengthen MONOZUKURI (designing, manufacturing and repairing products) capabilities, and efforts will be made to improve quality in order to provide customers with safe products that can be used with ease of mind.

Efforts will be made to develop and promote the sales of products that satisfy the Company s environmental standards, embracing the conservation of global environment as a mission of the Hitachi Group as well as a significant business opportunity.

Collaboration between designing and materials procurement will be reinforced, and competitiveness will be enhanced through cost reduction starting from the product development stage, as well as through thorough delivery date management.

Risks related to large-scale overseas projects will be managed thoroughly, thereby improving profitability in the expanding overseas markets.

An efficient operating infrastructure employing information technology will be promoted, and efforts will be made to ensure information security.

Sustained growth will be realized by making efforts to foster human resources to lead our global business deployment, along with efforts to energize the workplace.

Efforts will be made to establish business ethics, commit to business basics and ethics, and thoroughly eliminate violations of laws and regulations in order to solidify the credibility from the customers and the society.

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## **Consolidated Statements of Operations**

|   | The years ended March |            |                 | ded March 31            |
|---|-----------------------|------------|-----------------|-------------------------|
|   | Yen<br>(millions)     |            | (B)/(A)<br>X100 | U.S. Dollars (millions) |
|   | 2007 (A)              | 2008 (B)   | (%)             | 2008                    |
| Revenues  | 10,247,903            | 11,226,735 | 110             | 112,267                 |
| Cost of sales                                     | 8,088,371             | 8,777,657  | 109             | 87,777                  |
| Selling, general and administrative expenses      | 1,977,020             | 2,103,562  | 106             | 21,036                  |
| Operating income                                  | 182,512               | 345,516    | 189             | 3,455                   |
| Other income                                      | 102,987               | 165,133    | 160             | 1,651                   |
| (Interest and dividends)                          | 31,977                | 37,532     | 117             | 375                     |
| (Other)   | 71,010                | 127,601    | 180             | 1,276                   |
| Other deductions                                  | 83,161                | 185,867    | 224             | 1,859                   |
| (Interest charges)                                | 37,794                | 42,448     | 112             | 424                     |
| (Other)   | 45,367                | 143,419    | 316             | 1,434                   |
| Income before income taxes and minority interests | 202,338               | 324,782    | 161             | 3,248                   |
| Income taxes                                      | 162,814               | 272,163    | 167             | 2,722                   |
| Income before minority interests                  | 39,524                | 52,619     | 133             | 526                     |
| Minority interests                                | 72,323                | 110,744    | 153             | 1,107                   |
| Net income (loss)                                 | (32,799)              | (58,125)   |                 | (581)                   |

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## **Consolidated Balance Sheets**

|   | Yen<br>(millions)                      |                        |                      | U.S. Dollars<br>(millions) |
|---|--|------------------------|----------------------|----------------------------|
|   | As of March 31,                        | As of March 31,        | (B)-(A)              | As of March 31,            |
| Assets  | <b>2007</b> ( <b>A</b> )<br>10,644,259 | 2008 (B)<br>10,530,847 | (B)-(A)<br>(113,412) | <b>2008</b><br>105,308     |
| Assets  | 10,044,239                             | 10,550,647             | (113,412)            | 105,500                    |
| Current assets  | 5,434,135                              | 5,401,755              | (32,380)             | 54,018                     |
| Cash and cash equivalents                                       | 617,866                                | 560,960                | (56,906)             | 5,610                      |
| Short-term investments  | 33,986                                 | 61,289                 | 27,303               | 613                        |
| Trade receivables   | 25,700                                 | 01,209                 | 27,000               | 010                        |
| Notes   | 154,406                                | 163,962                | 9,556                | 1,640                      |
| Accounts  | 2,341,609                              | 2,365,823              | 24,214               | 23,658                     |
| Investments in leases   | 148,456                                | 136,119                | (12,337)             | 1,361                      |
| Inventories   | 1,450,258                              | 1,441,024              | (9,234)              | 14,410                     |
| Other current assets  | 687,554                                | 672,578                | (14,976)             | 6,726                      |
|   |  |                        |                      |                            |
| Investments and advances  | 1,049,724                              | 1,042,657              | (7,067)              | 10,427                     |
|   | -,, ,                                  | -,0 1-,00 1            | (1,001)              | ,                          |
| Property, plant and equipment                                   | 2,688,977                              | 2,653,918              | (35,059)             | 26,539                     |
| 1 roporty, plant and equipment                                  | 2,000,777                              | 2,033,710              | (33,037)             | 20,337                     |
| Other assets  | 1 471 402                              | 1 422 517              | (38,906)             | 14 225                     |
| Other assets  | 1,471,423                              | 1,432,517              | (38,900)             | 14,325                     |
|   |  |                        |                      |                            |
| Liabilities, Minority interests and Stockholders equity         | 10,644,259                             | 10,530,847             | (113,412)            | 105,308                    |
| , , , ,   | , ,                                    | , ,                    |                      | ,                          |
| Current liabilities   | 4,667,544                              | 4,752,899              | 85,355               | 47,529                     |
| Short-term debt and current portion of long-term debt           | 1,197,607                              | 1,109,899              | (87,708)             | 11,099                     |
| Trade payables  | -,-, -, -, -                           | -,,-,,                 | (0.,.00)             | ,                          |
| Notes   | 85,282                                 | 66,265                 | (19,017)             | 663                        |
| Accounts  | 1,584,959                              | 1,601,413              | 16,454               | 16,014                     |
| Advances received   | 284,704                                | 412,642                | 127,938              | 4,126                      |
| Other current liabilities                                       | 1,514,992                              | 1,562,680              | 47,688               | 15,627                     |
|   |  |                        |                      |                            |
| Noncurrent liabilities  | 2,460,169                              | 2,464,828              | 4,659                | 24,648                     |
| Long-term debt  | 1,489,843                              | 1,421,607              | (68,236)             | 14,216                     |
| Retirement and severance benefits                               | 818,457                                | 822,440                | 3,983                | 8,224                      |
| Other liabilities   | 151,869                                | 220,781                | 68,912               | 2,208                      |
|   |  |                        |                      |                            |
| Minority interests  | 1,073,749                              | 1,142,508              | 68,759               | 11,425                     |
| Tamony moreous  | 1,075,715                              | 1,1 .2,000             | 00,707               | 11,.20                     |
| Stockholders equity   | 2,442,797                              | 2,170,612              | (272,185)            | 21,706                     |
| Common stock  | 282,033                                | 282,033                | 0                    | 2,820                      |
| Capital surplus   | 560,796                                | 555,410                | (5,386)              | 5,554                      |
| Legal reserve and retained earnings                             | 1,713,757                              | 1,626,497              | (87,260)             | 16,265                     |
| Accumulated other comprehensive loss                            | (88,450)                               | (267,198)              | (178,748)            | (2,672)                    |
| (Foreign currency translation adjustments)                      | (20,906)                               | (69,222)               | (48,316)             | (692)                      |
| (Pension liability adjustments)                                 | (146,329)                              | (221,007)              | (74,678)             | (2,210)                    |
| (Net unrealized holding gain on available-for-sale securities)  | 77,883                                 | 22,581                 | (55,302)             | 226                        |
| (1.00 dimension notating gain on available for bale becarities) | 77,003                                 | 22,301                 | (55,502)             | 220                        |

| (Cash flow hedges) | 902      | 450      | (452) | 5     |
|--------------------|----------|----------|-------|-------|
| Treasury stock     | (25,339) | (26,130) | (791) | (261) |

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## 

|   | Common<br>stock | Capital<br>surplus | Retained<br>earnings | Accumulated other comprehensive loss | Treasury<br>stock | Yen (millions)  Total stockholders' equity |
|---|-----------------|--------------------|----------------------|--------------------------------------|-------------------|--|
| The year ended March 31, 2007                             |                 |                    | 8                    |                                      |                   | 1  |
| As of March 31, 2006                                      | 282,033         | 561,484            | 1,778,203            | (95,997)                             | (17,950)          | 2,507,773                                  |
| Decrease arising from equity transaction, net transfer of |                 |                    |                      |                                      |                   |  |
| minority interest, and other                              |                 | (3,293)            | (3,329)              |                                      |                   | (6,622)                                    |
| Net income (loss)   |                 |                    | (32,799)             |                                      |                   | (32,799)                                   |
| Current-period change of accumulated other comprehensive  |                 |                    |                      |                                      |                   |  |
| loss  |                 |                    |                      | 7,547                                |                   | 7,547                                      |
| Cash dividends  |                 |                    | (28,318)             |                                      |                   | (28,318)                                   |
| Current-period change arising from treasury stock         |                 | 2,605              |                      |                                      | (7,389)           | (4,784)                                    |
| As of March 31, 2007                                      | 282,033         | 560,796            | 1,713,757            | (88,450)                             | (25,339)          | 2,442,797                                  |
| The year ended March 31, 2008                             |                 |                    |                      |                                      |                   |  |
| As of March 31, 2007                                      | 282,033         | 560,796            | 1,713,757            | (88,450)                             | (25,339)          | 2,442,797                                  |
| Decrease arising from equity transaction, net transfer of |                 |                    |                      |                                      |                   |  |
| minority interest, and other                              |                 | (5,457)            | (9.186)              |                                      |                   | (14,643)                                   |
| Net income (loss)   |                 | (-, -, -,          | (58,125)             |                                      |                   | (58,125)                                   |
| Current-period change of accumulated other comprehensive  |                 |                    | , , ,                |                                      |                   | , , ,                                      |
| loss  |                 |                    |                      | (178,748)                            |                   | (178,748)                                  |
| Cash dividends  |                 |                    | (19,949)             |                                      |                   | (19,949)                                   |
| Current-period change arising from treasury stock         |                 | 71                 |                      |                                      | (791)             | (720)                                      |
| As of March 31, 2008                                      | 282,033         | 555,410            | 1,626,497            | (267,198)                            | (26,130)          | 2,170,612                                  |

|   |                 |                    |                   |   | U.S. Do           | ollars (millions)               |
|---|-----------------|--------------------|-------------------|---|-------------------|---------------------------------|
|   | Common<br>stock | Capital<br>surplus | Retained earnings | Accumulated<br>other<br>comprehensive<br>loss | Treasury<br>stock | Total<br>stockholders<br>equity |
| The year ended March 31, 2008                             |                 |                    |                   |   |                   |                                 |
| As of March 31, 2007                                      | 2,820           | 5,608              | 17,138            | (885)   | (253)             | 24,428                          |
| Decrease arising from equity transaction, net transfer of |                 |                    |                   |   |                   |                                 |
| minority interest, and other                              |                 | (55)               | (92)              |   |                   | (146)                           |
| Net income (loss)   |                 |                    | (581)             |   |                   | (581)                           |
| Current-period change of accumulated other comprehensive  |                 |                    |                   |   |                   |                                 |
| loss  |                 |                    |                   | (1,787)                                       |                   | (1,787)                         |
| Cash dividends  |                 |                    | (199)             |   |                   | (199)                           |
| Current-period change arising from treasury stock         |                 | 1                  |                   |   | (8)               | (7)                             |

As of March 31, 2008 2,820 5,554 16,265 (2,672) (261) 21,706

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## **Consolidated Statements of Cash Flows**

|   | The y          | The years ended M |                    |  |
|---|----------------|-------------------|--------------------|--|
|   | Ye             |                   | U.S. Dollars       |  |
|   | (milli<br>2007 | ons)<br>2008      | (millions)<br>2008 |  |
| Cash flows from operating activities  |                | 2000              | 2000               |  |
| Net income (loss)   | (32,799)       | (58,125)          | (581)              |  |
| Adjustments to reconcile net income (loss) to net cash provided by operating activities |                |                   |                    |  |
| Depreciation  | 472,175        | 541,470           | 5,415              |  |
| Deferred income taxes   | 20,514         | 84,587            | 846                |  |
| Loss on disposal of rental assets and other property                                    | 31,590         | 13,424            | 134                |  |
| Decrease in receivables   | 52,599         | 47,843            | 478                |  |
| Increase in inventories   | (212,028)      | (107,546)         | (1,075)            |  |
| Increase in payables  | 104,987        | 42,453            | 425                |  |
| Other   | 178,004        | 227,731           | 2,277              |  |
| Net cash provided by operating activities   | 615,042        | 791,837           | 7,918              |  |
| Cash flows from investing activities  |                |                   |                    |  |
| (Increase) decrease in short-term investments   | 25,054         | (25,437)          | (254)              |  |
| Capital expenditures  | (497,771)      | (474,344)         | (4,743)            |  |
| Purchase of rental assets, net  | (420,156)      | (339,756)         | (3,398)            |  |
| Purchase of investments and subsidiaries common stock, net                              | (99,688)       | (93,127)          | (931)              |  |
| Collection of investments in leases   | 318,063        | 311,321           | 3,113              |  |
| Other   | (111,672)      | (16,275)          | (163)              |  |
| Net cash used in investing activities   | (786,170)      | (637,618)         | (6,376)            |  |
| -   | (700,170)      | (007,010)         | (0,070)            |  |
| Cash flows from financing activities  Increase (decrease) in interest-bearing debt      | 165,359        | (176,897)         | (1,769)            |  |
| Dividends paid to stockholders  | (28,243)       | (170,897)         | (1,709)            |  |
| Dividends paid to stockholders of subsidiaries  | (20,761)       | (25,787)          | (258)              |  |
| Other   | 4,904          | 37,017            | 370                |  |
| Net cash provided by (used in) financing activities                                     | 121,259        | (185,556)         | (1,856)            |  |
|   | ,              |                   |                    |  |
| Effect of exchange rate changes on cash and cash equivalents                            | 9,480          | (25,569)          | (256)              |  |
| Net decrease in cash and cash equivalents   | (40,389)       | (56,906)          | (569)              |  |
| Cash and cash equivalents at beginning of year  | 658,255        | 617,866           | 6,179              |  |
| Cash and cash equivalents at end of year  | 617,866        | 560,960           | 5,610              |  |

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## **Segment Information**

## (1) Industry Segments

| type of the part o                                   |   | The years ended March 31              |                                       |         |              |
|--|---|---------------------------------------|---------------------------------------|---------|--------------|
| Revenues   |   | Yer                                   | 1                                     | (B)/(A) | U.S. Dollars |
| Revenues   |   | ,                                     | ,                                     |         |              |
| Properties   2,472,227   2,761,137   112   27,611   12   |   | 2007 (A)                              | 2008 (B)                              | (%)     | 2008         |
| California Devices   1,287,492   1,293,517   100   12,935   100   12,935   110   100   12,935   110   100   12,935   110   100   12,935   110   100   12,935   110   100   12,935   110   12,935   110   12,935   12,682   12,682   12,683   13,504,692   100   15,047   13,682 | Revenues                                |                                       |                                       |         |              |
| California Devices   1,287,492   1,293,517   100   12,935   100   12,935   110   100   12,935   110   100   12,935   110   100   12,935   110   100   12,935   110   100   12,935   110   12,935   110   12,935   12,682   12,682   12,683   13,504,692   100   15,047   13,682 | Information & Telecommunication Systems | 2,472,227                             | 2,761,137                             | 112     | 27,611       |
| Power & Industrial Systems         11% 2002,299 3,568,151 218 35,682         118 35,682           Digital Media & Consumer Products         1,500,073 1,504,692 100 15,047 13% 12% 12% 12%         1,500,073 1,504,692 100 15,047 13% 12% 12%           High Functional Materials & Components         1,794,506 1,875,018 104 18,750 15% 12% 15% 15% 15% 15% 15% 15% 15% 15% 15% 10% 12,715         1,213,529 1,271,465 105 12,715           Logistics, Services & Others         1,213,529 1,271,465 10% 10% 10% 10% 10% 10% 10% 10% 10% 10%   | ·                                       | 21%                                   | 22%                                   |         |              |
| Power & Industrial Systems         3,022,299         3,568,151         118         35,682           Digital Media & Consumer Products         1,506,073         1,504,692         100         15,047           High Functional Materials & Components         1,794,506         1,875,018         104         18,750           Logistics, Services & Others         1,213,529         1,211,465         105         12,715           Financial Services         500,065         445,400         89         4,454           Subtotal         11,796,191         12,719,380         108         127,194           Subtotal         11,796,191         12,719,380         108         127,194           Eliminations & Corporate items         1,548,288         (1,492,645)         (14,926           Total         10,247,903         11,226,735         110         112,267           Operating income (loss)           Information & Telecommunication Systems         60,343         116,105         192         1,161           Electronic Devices         45,755         54,046         118         540           Power & Industrial Systems         136,391         138,455         380         1,385           Digital Media & Consumer Products         (58,435)  | Electronic Devices                      | 1,287,492                             | 1,293,517                             | 100     | 12,935       |
| Digital Media & Consumer Products  |   |                                       |                                       |         |              |
| Digital Media & Consumer Products         1,506,073   1,504,692   100   15,047           High Functional Materials & Components         1,794,506   1,875,018   15%   15%   15%         104   18,750           Logistics, Services & Others         1,794,506   1,875,018   15%   15%   15%   15%         105   1,271,65         105   1,271,65           Financial Services         300,065   445,400   45%   3%   46%   3%   46%   3%   46%   3%   46%   3%   46%   3%   46%   3%   46%   3%   46%   400,000   46%   3%   400,000   400,   | Power & Industrial Systems              | 3,022,299                             | 3,568,151                             | 118     | 35,682       |
| High Functional Materials & Components         1 3% 12% 15% 15% 15% 15% 15% 15%         1 1,794,506 1,875,018 15% 15% 15% 15%         1 1,794,506 1,875,018 15% 15% 15% 15% 15% 15% 15% 15% 10% 15%         1 1,213,529 1,271,465 105 12,715         1 2,715 10% 10% 10% 10%         1 1,213,529 1,271,465 105 12,715         1 2,715 10% 10% 10% 10%         1 1,796,191 1 2,719,380 108 127,194         8 127,194 100% 100% 100% 100%         1 1,796,191 1 12,719,380 108 127,194         1 1,796,191 1 12,719,380 10% 127,194         1 1,796,191 1 12,719,380 10% 127,194         1 1,796,191 1 12,719,380 10% 127,194         1 1,267           Fliminations & Corporate items         (1,548,288) (1,492,645) (1,492,645) (1492,645)         (14,926)         (14,926)           Total         10,247,903 11,226,735 110 112,267         112,267           Operating income (loss)         23% 30% 10% 12,267,35 110 112,267         116,105 129 11,105 129 11,105 129 11,105 129 11,105 129 11,105 129 11,105 129 11,105 11,105 129 11,105 11,   |   |                                       |                                       |         |              |
| High Functional Materials & Components   | Digital Media & Consumer Products       |                                       |                                       | 100     | 15,047       |
| 15%   15%   12715    |   |                                       |                                       |         |              |
| Cogistics, Services & Others   | High Functional Materials & Components  |                                       |                                       | 104     | 18,750       |
| Financial Services         10%         10%           Financial Services         500,065         445,400         89         4,454           Subtotal         11,796,191         12,719,380         108         127,194           Eliminations & Corporate items         (1,548,288)         (1,492,645)         (14,926)           Total         10,247,903         11,226,735         110         112,267           Operating income (loss)         60,343         116,105         192         1,161           Information & Telecommunication Systems         60,343         116,105         192         1,161           Electronic Devices         45,755         54,046         118         540           Power & Industrial Systems         36,391         138,455         380         1,385           Digital Media & Consumer Products         (58,435)         (109,914)         (1,099)           High Functional Materials & Components         132,399         141,007         107         1,410           Logistics, Services & Others         20,233         27,870         138         279           Financial Services         23,534         25,481         108         255   |   |                                       |                                       | 105     | 10.515       |
| Financial Services         500,065 4/8 3% 3% 3% 3% 3% 3% 3% 3% 3% 3% 3% 3% 3%  | Logistics, Services & Others            |                                       |                                       | 105     | 12,715       |
| Subtotal         4% 11,796,191 12,719,380 108 127,194 100% 100%           Eliminations & Corporate items         (1,548,288)         (1,492,645)         (14,926)           Total         10,247,903 11,226,735 110 112,267         112,267           Operating income (loss)           Information & Telecommunication Systems         60,343 116,105 23% 30% 30% 30% 30% 30% 30% 30% 30% 30% 3   | E10 .                                   |                                       |                                       | 00      | 4 45 4       |
| Subtotal         11,796,191 100% 100% 100% 100%         12,719,380 108 127,194 100% 100%         127,194 100% 100% 100%           Eliminations & Corporate items         (1,548,288)         (1,492,645)         (14,926)           Total         10,247,903         11,226,735         110         112,267           Operating income (loss)         50,343         116,105         192         1,161           10,247,903         116,105         192         1,161         30%         10         118         540           Electronic Devices         45,755         54,046         118         540         18%         14%         540         18%         14%  | Financial Services                      |                                       |                                       | 89      | 4,454        |
| Total   100%   100%   100%   100%   (1,548,288)   (1,492,645)   (14,926)   (14,926)   (15,48,288)   (1,492,645)   (14,926)   (14,9 | Cubtotal                                |                                       |                                       | 100     | 127 104      |
| Eliminations & Corporate items         (1,548,288)         (1,492,645)         (14,926)           Total         10,247,903         11,226,735         110         112,267           Operating income (loss)           Information & Telecommunication Systems         60,343         116,105         192         1,161           23%         30%         18         540           Electronic Devices         45,755         54,046         118         540           18%         14%         14%         14%           Power & Industrial Systems         36,391         138,455         380         1,385           Digital Media & Consumer Products         (58,435)         (109,914)         (1,099)           Cystems         132,399         141,007         107         1,410           Logistics, Services & Others         20,233         27,870         138         279           Financial Services         23,534         25,481         108         255  | Subtotal                                |                                       | , , , , , , , , , , , , , , , , , , , | 108     | 127,194      |
| Total         10,247,903         11,226,735         110         112,267           Operating income (loss)         60,343         116,105         192         1,161           Electronic Devices         45,755         54,046         118         540           Power & Industrial Systems         36,391         138,455         380         1,385           Digital Media & Consumer Products         (58,435)         (109,914)         (1,099)           High Functional Materials & Components         132,399         141,007         107         1,410           Logistics, Services & Others         20,233         27,870         138         279           Financial Services         23,534         25,481         108         255  | Fliminations & Corporate items          |                                       |                                       |         | (14 926)     |
| Operating income (loss)         Information & Telecommunication Systems       60,343   116,105   192   1,161   23%   30%   30%   30%   18%   14%   | Eliminations & Corporate items          | (1,540,200)                           | (1,472,043)                           |         | (14,720)     |
| Operating income (loss)         Information & Telecommunication Systems       60,343   116,105   192   1,161   23%   30%   30%   30%   18%   14%   | Total                                   | 10 247 903                            | 11 226 735                            | 110     | 112.267      |
| Information & Telecommunication Systems         60,343 23% 30% 30%         116,105 23% 30%         192 30% 30%         1,161           Electronic Devices         45,755 54,046 118 540         540         18% 14%         14%         540           Power & Industrial Systems         36,391 138,455 380 1,385 14% 35%         380 1,385         1,385         14% 35%         109,914         (1,099)           Digital Media & Consumer Products         (58,435) (109,914) (19,914)         (1,099)         (1,099)           High Functional Materials & Components         132,399 141,007 107 36%         1,410 36%         1,410 36%           Logistics, Services & Others         20,233 27,870 138 279         27,870 138 279         27,870 138 279           Financial Services         23,534 25,481 108 255         255   | 2.500                                   | 10,2,> 00                             | 11,220,700                            | 110     | 112,207      |
| Information & Telecommunication Systems         60,343 23% 30% 30%         116,105 23% 30%         192 30% 30%         1,161           Electronic Devices         45,755 54,046 118 540         540         18% 14%         14%         540           Power & Industrial Systems         36,391 138,455 380 1,385 14% 35%         380 1,385         1,385         14% 35%         109,914         (1,099)           Digital Media & Consumer Products         (58,435) (109,914) (19,914)         (1,099)         (1,099)           High Functional Materials & Components         132,399 141,007 107 36%         1,410 36%         1,410 36%           Logistics, Services & Others         20,233 27,870 138 279         27,870 138 279         27,870 138 279           Financial Services         23,534 25,481 108 255         255   |   |                                       |                                       |         |              |
| Selectronic Devices   23%   30%   118   540   540   18%   14%    | Operating income (loss)                 |                                       |                                       |         |              |
| Selectronic Devices   23%   30%   118   540   540   18%   14%    | Information & Telecommunication Systems | 60 343                                | 116 105                               | 192     | 1 161        |
| Electronic Devices       45,755 18% 14%       54,046 118       540         Power & Industrial Systems       36,391 138,455 380 1,385       138,455 35%       380 1,385         Digital Media & Consumer Products       (58,435) (109,914) (1,099)       (109,914) (1,099)         (23)% (28)%         High Functional Materials & Components       132,399 141,007 107 1,410       107 36%         Logistics, Services & Others       20,233 27,870 138 279         Financial Services       23,534 25,481 108 255         9% 6%       6%  | information & Telecommunication Systems | · · · · · · · · · · · · · · · · · · · | · · · · · · · · · · · · · · · · · · · | 1)2     | 1,101        |
| 18%   14%   14%   36,391   138,455   380   1,385   14%   35%   14%   35%   14%   35%   14%   35%   14%   35%   14%   35%   14%   35%   14%   35%   14%   35%   14%   35%   14%   35%   14%   35%   14%   35%   14%   35%   14%   35%   14%   35%   14%   35%   14%   35%   14%   35%   14%   1099   14%    | Electronic Devices                      |                                       |                                       | 118     | 540          |
| 14% 35%         Digital Media & Consumer Products       (58,435)       (109,914)       (1,099)         (23)% (28)%         High Functional Materials & Components       132,399 141,007 107 1,410       107 1,410         51% 36%       36%       20,233 27,870 138 279         Enancial Services       23,534 25,481 108 255         9% 6%       6%   |   |                                       |                                       |         |              |
| 14% 35%         Digital Media & Consumer Products       (58,435)       (109,914)       (1,099)         (23)% (28)%         High Functional Materials & Components       132,399 141,007 107 1,410       107 36%         Logistics, Services & Others       20,233 27,870 138 279         Financial Services       23,534 25,481 108 255         9% 6%       6%   | Power & Industrial Systems              | 36,391                                | 138,455                               | 380     | 1,385        |
| Components   Com | ·                                       |                                       |                                       |         | ,            |
| High Functional Materials & Components       132,399       141,007       107       1,410         51%       36%       20,233       27,870       138       279         8%       7%         Financial Services       23,534       25,481       108       255         9%       6%  | Digital Media & Consumer Products       | (58,435)                              | (109,914)                             |         | (1,099)      |
| High Functional Materials & Components       132,399       141,007       107       1,410         51%       36%       20,233       27,870       138       279         8%       7%         Financial Services       23,534       25,481       108       255         9%       6%  |   |                                       |                                       |         |              |
| High Functional Materials & Components       132,399       141,007       107       1,410         51%       36%       20,233       27,870       138       279         8%       7%         Financial Services       23,534       25,481       108       255         9%       6%  |   | (23)%                                 | (28)%                                 |         |              |
| S1% 36%   20,233 27,870 138 279     S7%       S7%    | High Functional Materials & Components  |                                       |                                       | 107     | 1,410        |
| 8%     7%       Financial Services     23,534     25,481     108     255       9%     6%   | ·                                       | 51%                                   | 36%                                   |         |              |
| Financial Services 23,534 25,481 108 255 9% 6%   | Logistics, Services & Others            | 20,233                                | 27,870                                | 138     | 279          |
| Financial Services 23,534 25,481 108 255 9% 6%   |   |                                       |                                       |         |              |
| Financial Services 23,534 25,481 108 255 9% 6%   |   | 8%                                    | 7%                                    |         |              |
| 9% 6%  | Financial Services                      |                                       |                                       | 108     | 255          |
|  |   |                                       |                                       |         |              |
|  |   | 9%                                    | 6%                                    |         |              |
|  | Subtotal                                |                                       |                                       | 151     | 3,931        |

|                                | 260,220<br>100% | 393,050<br>100% |     |       |
|--------------------------------|-----------------|-----------------|-----|-------|
| Eliminations & Corporate items | (77,708)        | (47,534)        |     | (475) |
| Total                          | 182,512         | 345,516         | 189 | 3,455 |

Note: Revenues by industry segment include intersegment transactions.

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## (2) Geographic Segments

|                           |                  | The years ended I | March 31 |              |
|---------------------------|------------------|-------------------|----------|--------------|
|                           | Yer              | 1                 | (B)/(A)  | U.S. Dollars |
|                           | (millio          |                   | X100     | (millions)   |
| Revenues                  | 2007 (A)         | 2008 (B)          | (%)      | 2008         |
| Japan                     |                  |                   |          |              |
|                           | 7.010.101        | 7.426.000         | 106      | 74.270       |
| Outside customer sales    | 7,010,181<br>57% | 7,436,999<br>55%  | 106      | 74,370       |
| Intersegment transactions | 1,274,048        | 1,459,260         | 115      | 14,593       |
|                           | 11%              | 11%               |          |              |
| Total                     | 8,284,229        | 8,896,259         | 107      | 88,963       |
|                           | 68%              | 66%               |          |              |
| Asia                      | 00 //            | 00 //             |          |              |
| Outside customer sales    | 1,459,549        | 1,771,600         | 121      | 17,716       |
|                           | 12%              | 13%               |          |              |
| Intersegment transactions | 561,208<br>4%    | 637,719<br>5%     | 114      | 6,377        |
|                           | 4 //             | 3 70              |          |              |
| Total                     | 2,020,757        | 2,409,319         | 119      | 24,093       |
|                           | 1/0              | 100               |          |              |
| North America             | 16%              | 18%               |          |              |
| Outside customer sales    | 981,098          | 962,267           | 98       | 9,623        |
|                           | 8%               | 7%                |          |              |
| Intersegment transactions | 89,912           |                   | 138      | 1,238        |
|                           | 1%               | 123,841<br>1%     |          |              |
|                           | 170              | 170               |          |              |
| Total                     | 1,071,010        | 1,086,108         | 101      | 10,861       |
|                           |                  |                   |          |              |
| Europe                    | 9%               | 8%                |          |              |
|                           | <                | 024100            | 100      | 0.242        |
| Outside customer sales    | 645,354<br>5%    | 826,188<br>6%     | 128      | 8,262        |
| Intersegment transactions | 37,454           | 60,650            | 162      | 607          |
|                           | 1.07             | 0.67              |          |              |
|                           | 1%               | 0%                |          |              |
| Total                     | 682,808          | 886,838           | 130      | 8,868        |
|                           |                  |                   |          | ·            |
|                           | 6%               | 6%                |          |              |
| Other Areas               |                  |                   |          |              |

Other Areas

| Outside customer sales         | 151,721     | 229,681     | 151 | 2,297    |
|--------------------------------|-------------|-------------|-----|----------|
|                                | 1%          | 2%          |     |          |
| Intersegment transactions      | 21,574      | 39,841      | 185 | 398      |
|                                |             |             |     |          |
|                                | 0%          | 0%          |     |          |
| Total                          | 173,295     | 269,522     | 156 | 2,695    |
|                                | 5.5,5.5     |             |     | _,0,0    |
|                                | 1%          | 2%          |     |          |
|                                |             |             |     |          |
| Subtotal                       | 12,232,099  | 13,548,046  | 111 | 135,480  |
|                                | 100%        | 100%        |     |          |
|                                |             |             |     |          |
| Eliminations & Corporate items | (1,984,196) | (2,321,311) |     | (23,213) |
| Total                          | 10,247,903  | 11,226,735  | 110 | 112 267  |
| Total                          | 10,247,903  | 11,220,733  | 110 | 112,267  |

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|                                | The years ended March 31 |           |         |              |
|--------------------------------|--------------------------|-----------|---------|--------------|
|                                | Yen                      |           | (B)/(A) | U.S. Dollars |
|                                | (million                 | is)       | X100    | (millions)   |
|                                | 2007(A)                  | 2008(B)   | (%)     | 2008         |
| Operating income (loss)        |                          |           |         |              |
| Japan                          | 212,316                  | 299,632   | 141     | 2,996        |
|                                | 80%                      | 77%       |         | ,            |
| Asia                           | (3,664)                  | 33,020    |         | 330          |
|                                |                          |           |         |              |
|                                | (1)%                     | 8%        |         |              |
| North America                  | 25,310                   | 23,087    | 91      | 231          |
|                                |                          |           |         |              |
|                                | 9%                       | 6%        |         |              |
| Europe                         | 23,312                   | 21,575    | 93      | 216          |
|                                |                          |           |         |              |
|                                | 9%                       | 6%        |         |              |
| Other Areas                    | 8,647                    | 13,394    | 155     | 134          |
|                                |                          |           |         |              |
|                                | 3%                       | 3%        |         |              |
| Subtotal                       | 265,921                  | 390,708   | 147     | 3,907        |
|                                | 100%                     | 100%      |         | (170)        |
| Eliminations & Corporate items | (83,409)                 | (45,192)  |         | (452)        |
|                                | 100 510                  | 0.17.71.5 | 100     |              |
| Total                          | 182,512                  | 345,516   | 189     | 3,455        |

## (3) Revenues by Market

|               | The years ended March 31 |            |         |              |
|---------------|--------------------------|------------|---------|--------------|
|               | Yen (mil                 | lions)     | (B)/(A) | U.S. Dollars |
|               |                          |            | X100    | (millions)   |
|               | 2007(A)                  | 2008(B)    | (%)     | 2008         |
| Japan         | 6,093,627                | 6,484,496  | 106     | 64,845       |
|               | 59%                      | 58%        |         |              |
| Asia          | 1,859,664                | 2,167,171  | 117     | 21,672       |
|               | 18%                      | 19%        |         |              |
| North America | 1,057,389                | 1,023,713  | 97      | 10,237       |
|               | 10%                      | 9%         |         |              |
| Europe        | 869,022                  | 1,073,877  | 124     | 10,739       |
|               | 9%                       | 10%        |         |              |
| Other Areas   | 368,201                  | 477,478    | 130     | 4,775        |
|               | 4%                       | 4%         |         |              |
| Outside Japan | 4,154,276                | 4,742,239  | 114     | 47,422       |
|               | 41%                      | 42%        |         |              |
|               |                          |            |         |              |
| Total         | 10,247,903               | 11,226,735 | 110     | 112,267      |
|               | .,,,,,,,,                | , 2,,00    |         | ,,           |
|               | 100%                     | 100%       |         |              |
|               | 10070                    | 10070      |         |              |

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## **Per Share Information**

|                               | The y  | The years ended March 31 |               |  |
|-------------------------------|--------|--------------------------|---------------|--|
|                               | 2007   | 2008                     | 2008          |  |
|                               | (Yen)  | (Yen)                    | (U.S.Dollars) |  |
| Stockholders equity per share | 734.66 | 652.95                   | 6.53          |  |
| Net income (loss) per share   |        |                          |               |  |
| Basic                         | (9.84) | (17.48)                  | (0.17)        |  |
| Diluted                       | (9.87) | (17.77)                  | (0.18)        |  |

The reconciliations of the numbers and the amounts used in the basic and diluted net income (loss) per share computations are as follows:

|  | 2007<br>(Number of shares)         | The years ended March 31 2008 (Number of shares) | 2008                       |
|--|------------------------------------|--|----------------------------|
| Weighted average number of shares on which basic net                         |                                    |  |                            |
| income (loss) per share is calculated  | 3,331,918,803                      | 3,324,562,767                                    |                            |
| Effect of dilutive securities:   |                                    |  |                            |
| Stock options  | 158,778                            | 122,257  |                            |
| Number of shares on which diluted net income (loss) per share is calculated  | 3,332,077,581<br>(Millions of yen) | 3,324,685,024<br>(Millions of yen)               | (Millions of U.S. dollars) |
| Net income (loss) applicable to common stockholders                          | (32,799)                           | (58,125)   | (581)                      |
| Effect of dilutive securities:   |                                    |  |                            |
| Other  | (92)                               | (948)  | (9)                        |
| Net income (loss) on which diluted net income (loss) per share is calculated | (32,891)                           | (59,073)   | (591)                      |

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## **Unconsolidated Financial Statements Summary**

| The year ended March 31                      |           |           |         |              |  |
|--|-----------|-----------|---------|--------------|--|
|  | Yen       |           | (B)/(A) | U.S. Dollars |  |
|  | (millions | s)        | X100    | (millions)   |  |
| Income Statements                            | 2007(A)   | 2008(B)   | (%)     | 2008         |  |
| Revenues                                     | 2,785,115 | 2,807,269 | 101     | 28,073       |  |
| Cost of sales                                | 2,277,213 | 2,337,897 | 103     | 23,379       |  |
| Gross Profit                                 | 507,901   | 469,371   | 92      | 4,694        |  |
| Selling, general and administrative expenses | 574,187   | 543,488   | 95      | 5,435        |  |
| Operating income (loss)                      | (66,285)  | (74,116)  |         | (741)        |  |
| Other income                                 | 99,546    | 87,501    | 88      | 875          |  |
| Other deductions                             | 70,478    | 59,372    | 84      | 594          |  |
| Ordinary income (loss)                       | (37,217)  | (45,987)  |         | (460)        |  |
| Extraordinary gain                           | 56,803    | 84,154    | 148     | 842          |  |
| Extraordinary loss                           | 176,579   | 118,573   | 67      | 1,186        |  |
| Income (loss) before income taxes            | (156,992) | (80,406)  |         | (804)        |  |
| Current income taxes                         | (14,375)  | (21,642)  | 151     | (216)        |  |
| Deferred income taxes                        | 35,432    | 69,099    | 195     | 691          |  |
| Net income (loss)                            | (178,049) | (127,863) |         | (1,279)      |  |
| Basic EPS (yen and dollars)                  | (53.44)   | (38.46)   |         | (0.38)       |  |

|                            |                            | U.S. Dollars<br>(millions) |           |                         |
|----------------------------|----------------------------|----------------------------|-----------|-------------------------|
| Balance Sheets             | As of March 31,<br>2007(A) | As of March 31,<br>2008(B) | (B)-(A)   | As of March 31,<br>2008 |
| Current assets             | 1,927,116                  | 1,655,690                  | (271,426) | 16,557                  |
| (Quick assets)             | 1,525,965                  | 1,357,921                  | (168,044) | 13,579                  |
| (Inventories)              | 277,449                    | 230,727                    | (46,722)  | 2,307                   |
| (Deferred tax assets)      | 123,700                    | 67,041                     | (56,658)  | 670                     |
| Fixed assets               | 1,946,785                  | 2,004,278                  | 57,493    | 20,043                  |
| (Investments)              | 1,395,682                  | 1,482,055                  | 86,373    | 14,821                  |
| (Deferred tax assets)      | 23,127                     | 38,716                     | 15,589    | 387                     |
| (Others)                   | 527,976                    | 483,506                    | (44,469)  | 4,835                   |
| Total assets               | 3,873,901                  | 3,659,968                  | (213,933) | 36,600                  |
| Current liabilities        | 1,931,985                  | 1,910,360                  | (21,624)  | 19,104                  |
| Fixed liabilities          | 755,220                    | 752,540                    | (2,679)   | 7,525                   |
| (Debentures)               | 290,000                    | 285,000                    | (5,000)   | 2,850                   |
| (Long-term loans)          | 291,088                    | 275,533                    | (15,555)  | 2,755                   |
| (Others)                   | 174,132                    | 192,007                    | 17,875    | 1,920                   |
| Total liabilities          | 2,687,206                  | 2,662,901                  | (24,304)  | 26,629                  |
| Net assets                 | 1,186,695                  | 997,066                    | (189,628) | 9,971                   |
| Liabilities and net assets | 3,873,901                  | 3,659,968                  | (213,933) | 36,600                  |

# # #

May 13, 2008

Hitachi, Ltd.

## Supplementary Information for the Year ended March 31, 2008

## 1. Summary

## (1) Consolidated Basis

|   |            |        |              |         |             |           | (Billion     | s of yen) |
|---|------------|--------|--------------|---------|-------------|-----------|--------------|-----------|
|   | Fiscal 1   | 2006   | Fiscal 2     | 2007    | ]           | Forecast) |              |           |
|   |            | (A)/   |              |         | 1st half of |           |              |           |
|   | <b>(A)</b> | FY2005 | <b>(B)</b>   | (B)/(A) | FY2008      | Note 2    | ( <b>C</b> ) | (C)/(B)   |
| Revenues  | 10,247.9   | 108%   | 11,226.7     | 110%    | 5,330.0     | 101%      | 11,100.0     | 99%       |
| C/U(Note 1)(%)                                    | 368        |        | 400          |         |             |           |              |           |
| Operating income                                  | 182.5      | 71%    | 345.5        | 189%    | 125.0       | 103%      | 380.0        | 110%      |
| Income before income taxes and minority interests | 202.3      | 74%    | 324.7        | 161%    | 103.0       | 76%       | 330.0        | 102%      |
| Income before minority interests                  | 39.5       | 33%    | 52.6         | 133%    | 60.0        | 167%      | 150.0        | 285%      |
| Income before minority interests/(Stockholders    |            |        |              |         |             |           |              |           |
| equity + Minority interests)(%)                   | 1.1        |        | 1.6          |         |             |           |              |           |
| Net income (loss)                                 | (32.7)     |        | (58.1)       |         | 14.0        |           | 40.0         |           |
| C/U (Note 1)(%)                                   |            |        |              |         |             |           |              |           |
| ROE(%)  | (1.3)      |        | (2.5)        |         |             |           |              |           |
| Dividend payout ratio (%)                         |            |        |              |         |             |           |              |           |
| Average exchange rate (yen / U.S.\$)              | 117        |        | 114          |         | 100         |           | 100          |           |
| Net interest and dividends                        | (5.8)      |        | <b>(4.9)</b> |         |             |           |              |           |

Notes: 1. C/U:Consolidated basis / Unconsolidated basis

2. 1st half of FY 2008 / 1st half of FY 2007

|  | As of March 31,<br>2007 | As of March 31,<br>2008 |
|--|-------------------------|-------------------------|
| Cash & cash equivalents, Short-term investments (Billions of yen)          | 651.8                   | 622.2                   |
| Interest-bearing debt (Billions of yen)                                    | 2,687.4                 | 2,531.5                 |
| Number of employees  | 384,444                 | 389,752                 |
| Japan  | 250,767                 | 251,702                 |
| Overseas   | 133,677                 | 138,050                 |
| Number of consolidated subsidiaries (Including Variable Interest Entities) | 934                     | 910                     |
| Japan  | 450                     | 418                     |
| Overseas   | 484                     | 492                     |

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## (2) Unconsolidated Basis

|                                      | Fiscal  | 2006<br>(A)/ | (Billio<br>Fiscal | ons of yen)<br>2007 |
|--------------------------------------|---------|--------------|-------------------|---------------------|
|                                      | (A)     | FY 2005      | <b>(B)</b>        | (B)/(A)             |
| Revenues                             | 2,785.1 | 103%         | 2,807.2           | 101%                |
| Operating income (loss)              | (66.2)  |              | <b>(74.1)</b>     |                     |
| Ordinary income (loss)               | (37.2)  |              | (45.9)            |                     |
| Net income (loss)                    | (178.0) |              | (127.8)           |                     |
| Average exchange rate (yen / U.S.\$) | 117     |              | 114               |                     |

|   | As of March 31,<br>2007 | As of March 31,<br>2008 |
|---|-------------------------|-------------------------|
| Cash & cash equivalents, Short-term investments (Billions of yen) | 177.8                   | 122.2                   |
| Interest-bearing debt (Billions of yen)                           | 797.6                   | 700.8                   |
| Number of employees   | 41,016                  | 40,223                  |

## 2. Consolidated Revenues by Industry Segment

|   |             |         |            |         |             |             | (Billion  | ns of yen)                  |
|---|-------------|---------|------------|---------|-------------|-------------|-----------|-----------------------------|
|   | Fiscal 2006 |         | Fiscal 2   | 2007    | ]           | Fiscal 2008 |           |                             |
|   |             | (A)/    |            |         | 1st half of |             |           |                             |
|   | (A)         | FY 2005 | <b>(B)</b> | (B)/(A) | FY2008      | Note 1      | (C)       | $(\mathbf{C})/(\mathbf{B})$ |
| Information & Telecommunication Systems | 2,472.2     | 105%    | 2,761.1    | 112%    | 1,260.0     | 100%        | 2,620.0   | 95%                         |
| Electronic Devices                      | 1,287.4     | 107%    | 1,293.5    | 100%    | 615.0       | 96%         | 1,260.0   | 97%                         |
| Power & Industrial Systems              | 3,022.2     | 108%    | 3,568.1    | 118%    | 1,750.0     | 109%        | 3,700.0   | 104%                        |
| Digital Media & Consumer Products       | 1,506.0     | 115%    | 1,504.6    | 100%    | 725.0       | 100%        | 1,520.0   | 101%                        |
| High Functional Materials & Components  | 1,794.5     | 112%    | 1,875.0    | 104%    | 918.0       | 98%         | 1,870.0   | 100%                        |
| Logistics, Services & Others            | 1,213.5     | 100%    | 1,271.4    | 105%    | 545.0       | 88%         | 1,130.0   | 89%                         |
| Financial Services                      | 500.0       | 97%     | 445.4      | 89%     | 200.0       | 90%         | 410.0     | 92%                         |
| Eliminations & Corporate items          | (1,548.2)   |         | (1,492.6)  |         | (683.0)     |             | (1,410.0) |                             |
| _                                       |             |         |            |         |             |             |           |                             |
| Total                                   | 10,247.9    | 108%    | 11,226.7   | 110%    | 5,330.0     | 101%        | 11,100.0  | 99%                         |

Note: 1. 1st half of FY 2008 / 1st half of FY 2007

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## 3. Consolidated Operating Income (Loss) by Industry Segment

|   | Fiscal 2006 Fiscal 2 |         |              | 2007    | (Billions of yen)<br>Fiscal 2008 (Forecast) |        |              |         |
|---|----------------------|---------|--------------|---------|---|--------|--------------|---------|
|   |                      | (A)/    |              |         | 1st half of                                 |        |              |         |
|   | (A)                  | FY 2005 | ( <b>B</b> ) | (B)/(A) | FY 2008                                     | Note 1 | ( <b>C</b> ) | (C)/(B) |
| Information & Telecommunication Systems | 60.3                 | 71%     | 116.1        | 192%    | 51.0  | 409%   | 150.0        | 129%    |
| Electronic Devices                      | 45.7                 | 224%    | 54.0         | 118%    | 21.0  | 81%    | 43.0         | 80%     |
| Power & Industrial Systems              | 36.3                 | 39%     | 138.4        | 380%    | 48.0  | 75%    | 140.0        | 101%    |
| Digital Media & Consumer Products       | (58.4)               |         | (109.9)      |         | (30.0)                                      |        | (35.0)       |         |
| High Functional Materials & Components  | 132.3                | 120%    | 141.0        | 107%    | 64.0  | 99%    | 141.0        | 100%    |
| Logistics, Services & Others            | 20.2                 | 104%    | 27.8         | 138%    | 10.0  | 93%    | 22.0         | 79%     |
| Financial Services                      | 23.5                 | 67%     | 25.4         | 108%    | 9.0   | 69%    | 22.0         | 86%     |
| Eliminations & Corporate items          | (77.7)               |         | (47.5)       |         | (48.0)                                      |        | (103.0)      |         |
| -                                       |                      |         |              |         |   |        |              |         |
| Total                                   | 182.5                | 71%     | 345.5        | 189%    | 125.0                                       | 103%   | 380.0        | 110%    |

Note: 1. 1st half of FY 2008 / 1st half of FY 2007

## 4. Consolidated Overseas Revenues by Industry Segment

|   | Fiscal 2006<br>(A)/ |         | Fiscal     | Fiscal 2007 |         | ns of yen)<br>2008<br>cast) |
|---|---------------------|---------|------------|-------------|---------|-----------------------------|
|   | (A)                 | FY 2005 | <b>(B)</b> | (B)/(A)     | (C)     | (C)/(B)                     |
| Information & Telecommunication Systems | 913.8               | 117%    | 980.6      | 107%        |         |                             |
| Electronic Devices                      | 457.0               | 102%    | 498.8      | 109%        |         |                             |
| Power & Industrial Systems              | 1,114.0             | 120%    | 1,455.4    | 131%        |         |                             |
| Digital Media & Consumer Products       | 575.3               | 106%    | 626.1      | 109%        |         |                             |
| High Functional Materials & Components  | 599.6               | 117%    | 657.6      | 110%        |         |                             |
| Logistics, Services & Others            | 436.7               | 116%    | 460.6      | 105%        |         |                             |
| Financial Services                      | 57.5                | 121%    | 62.7       | 109%        |         |                             |
| Total                                   | 4,154.2             | 114%    | 4,742.2    | 114%        | 4,800.0 | 101%                        |

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## 5. Overseas Production (Total Revenues of Overseas Manufacturing Subsidiaries)

|                                 | Fiscal         | 2006            | (Billions of yen<br>Fiscal 2007 |                 |
|---------------------------------|----------------|-----------------|---------------------------------|-----------------|
|                                 | (4)            | (A)/<br>EV 2005 | <b>(B</b> )                     | (D)/(A)         |
| Overseas production             | (A)<br>2,295.1 | FY 2005<br>123% | (B)<br>2,659.1                  | (B)/(A)<br>116% |
| Percentage of revenues          | 22%            | 120 /6          | 24%                             | 110 /           |
| Percentage of overseas revenues | 55%            |                 | 54%                             |                 |

<sup>6.</sup> Consolidated Capital Investment by Industry Segment (Completion basis, including leasing assets)

|   | Fiscal       |                 | Fiscal 2007  |                | Fisca | ns of yen)<br>al 2008<br>recast) |
|---|--------------|-----------------|--------------|----------------|-------|----------------------------------|
|   | (4)          | (A)/<br>FY 2005 | <b>(D)</b>   | (D)/(A)        | (C)   | (C)/(D)                          |
| Information & Telecommunication Systems | (A)<br>155.6 | 126%            | (B)<br>103.5 | (B)/(A)<br>67% | (C)   | (C)/(B)                          |
| Electronic Devices                      | 34.6         | 97%             | 26.4         | 76%            |       |                                  |
| Power & Industrial Systems              | 151.9        | 142%            | 163.0        | 107%           |       |                                  |
| Digital Media & Consumer Products       | 83.1         | 216%            | 91.6         | 110%           |       |                                  |
| High Functional Materials & Components  | 91.8         | 109%            | 106.6        | 116%           |       |                                  |
| Logistics, Services & Others            | 28.2         | 117%            | 38.5         | 136%           |       |                                  |
| Financial Services                      | 554.8        | 97%             | 495.3        | 89%            |       |                                  |
| Eliminations & Corporate items          | (51.8)       |                 | (56.2)       |                |       |                                  |
|   |              |                 |              |                |       |                                  |
| Total                                   | 1,048.5      | 110%            | 969.0        | 92%            | 950.0 | 98%                              |
|   |              |                 |              |                |       |                                  |
| Internal use Assets                     | 522.9        | 132%            | 512.4        | 98%            | 500.0 | 98%                              |
| Leasing Assets                          | 525.5        | 94%             | 456.6        | 87%            | 450.0 | 99%                              |

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## 7. Consolidated Depreciation by Industry Segment

|   |       |         |            |         | ,     | ons of yen)<br>al 2008 |
|---|-------|---------|------------|---------|-------|------------------------|
|   | Fisca | al 2006 | Fisca      | 1 2007  | (For  | recast)                |
|   |       | (A)/    |            |         |       |                        |
|   | (A)   | FY 2005 | <b>(B)</b> | (B)/(A) | (C)   | (C)/(B)                |
| Information & Telecommunication Systems | 93.2  | 113%    | 111.8      | 120%    |       |                        |
| Electronic Devices                      | 37.8  | 83%     | 36.0       | 95%     |       |                        |
| Power & Industrial Systems              | 91.7  | 115%    | 117.4      | 128%    |       |                        |
| Digital Media & Consumer Products       | 43.5  | 107%    | 59.1       | 136%    |       |                        |
| High Functional Materials & Components  | 65.9  | 102%    | 81.0       | 123%    |       |                        |
| Logistics, Services & Others            | 23.3  | 99%     | 25.0       | 107%    |       |                        |
| Financial Services                      | 113.8 | 102%    | 108.4      | 95%     |       |                        |
| Eliminations & Corporate items          | 2.6   | 100%    | 2.5        | 95%     |       |                        |
|   |       |         |            |         |       |                        |
| Total                                   | 472.1 | 105%    | 541.4      | 115%    | 560.0 | 103%                   |
|   |       |         |            |         |       |                        |
| Internal use Assets                     | 346.4 | 105%    | 417.2      | 120%    | 440.0 | 105%                   |
| Leasing Assets                          | 125.7 | 104%    | 124.2      | 99%     | 120.0 | 97%                    |

## 8. Consolidated R&D Expenditure by Industry Segment

|   | Fiscal 2006<br>(A)/ |         | Fiscal 2007 |         | Fisca        | ons of yen)<br>d 2008<br>ecast) |
|---|---------------------|---------|-------------|---------|--------------|---------------------------------|
|   | ( <b>A</b> )        | FY 2005 | <b>(B)</b>  | (B)/(A) | ( <b>C</b> ) | (C)/(B)                         |
| Information & Telecommunication Systems | 157.8               | 98%     | 155.2       | 98%     |              |                                 |
| Electronic Devices                      | 46.0                | 98%     | 46.7        | 102%    |              |                                 |
| Power & Industrial Systems              | 95.0                | 111%    | 110.4       | 116%    |              |                                 |
| Digital Media & Consumer Products       | 35.8                | 107%    | 37.0        | 103%    |              |                                 |
| High Functional Materials & Components  | 50.1                | 103%    | 50.7        | 101%    |              |                                 |
| Logistics, Services & Others            | 2.5                 | 53%     | 4.6         | 182%    |              |                                 |
| Financial Services                      | 1.5                 | 90%     | 1.2         | 85%     |              |                                 |
| Corporate items                         | 23.4                | 107%    | 22.0        | 94%     |              |                                 |
| Total                                   | 412.5               | 102%    | 428.1       | 104%    | 435.0        | 102%                            |
| Percentage of revenues                  | 4.0%                |         | 3.8%        |         | 3.9%         |                                 |

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## 9. Consolidated Balance Sheets by Financial and Non-Financial Services

|                                     | As of              | (Billions of yen) As of |
|-------------------------------------|--------------------|-------------------------|
|                                     | March 31,<br>2007  | March 31,<br>2008       |
| Assets                              |                    |                         |
| Manufacturing, Services and Others  |                    |                         |
| Cash and cash equivalents           | 575.2              |                         |
| Short-term investments              | 32.0               | 60.2                    |
| Trade receivables                   | 2,095.2            |                         |
| Inventories                         | 1,450.7            |                         |
| Investments and advances            | 906.5              |                         |
| Property, plant and equipment       | 2,323.3            |                         |
| Other assets                        | 2,023.5            | 1,995.2                 |
| Total                               | 9,406.7            | 9,341.5                 |
| Financial Services                  |                    |                         |
| Cash and cash equivalents           | 42.5               |                         |
| Trade receivables                   | 721.5              |                         |
| Investments in leases               | 664.5              |                         |
| Property, plant and equipment       | 373.7              |                         |
| Other assets                        | 639.6              | 529.3                   |
| Total                               | 2,442.0            | 2,294.0                 |
| Eliminations                        | (1,204.5           | (1,104.7)               |
| Assets                              | 10,644.2           |                         |
| 11.1212 10. 11.11                   | ,                  | ĺ                       |
| Liabilities and Stockholders equity |                    |                         |
| Manufacturing, Services and Others  | 1 000 2            | 050.0                   |
| Short-term debt                     | 1,088.2<br>1,612.5 |                         |
| Trade payables Long-term debt       | 934.7              |                         |
| Other liabilities                   | 2,520.4            |                         |
| One natinues                        | 2,320.4            | 2,172,2                 |
| Total                               | 6,155.9            | 6,286.2                 |
| Financial Services                  |                    |                         |
| Short-term debt                     | 811.7              | 762.6                   |
| Trade payables                      | 335.7              | 299.2                   |
| Long-term debt                      | 709.9              | 618.4                   |
| Other liabilities                   | 292.2              | 327.7                   |
| Total                               | 2,149.7            | 2,008.1                 |
| Eliminations                        | (1,178.0           | (1,076.6)               |
| Liabilities                         | 7,127.7            |                         |
| Minority interests                  | 1,073.7            |                         |
|                                     |                    |                         |

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| Stockholders equity                                     | 2,442.7  | 2,170.6  |
|---|----------|----------|
| Liabilities, Minority interests and Stockholders equity | 10,644.2 | 10,530.8 |

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## 10. Consolidated Statements of Operations by Financial and Non-Financial Services

|  | (B          | Billions of yen) |
|--|-------------|------------------|
|  | Fiscal 2006 | Fiscal 2007      |
| Manufacturing, Services and Others                             |             |                  |
| Revenues   | 9,954.6     | 10,973.4         |
| Cost of sales and selling, general and administrative expenses | 9,793.0     | 10,649.3         |
| Operating income   | 161.6       | 324.0            |
| Financial Services   |             |                  |
| Revenues   | 500.0       | 445.4            |
| Cost of sales and selling, general and administrative expenses | 476.5       | 419.9            |
| Operating income   | 23.5        | 25.4             |
| Eliminations   |             |                  |
| Revenues   | (206.8)     | (192.1)          |
| Cost of sales and selling, general and administrative expenses | (204.2)     | (188.0)          |
| Operating income   | (2.6)       | (4.0)            |
| Total  |             |                  |
| Revenues   | 10,247.9    | 11,226.7         |
| Cost of sales and selling, general and administrative expenses | 10,065.3    | 10,881.2         |
| Operating income   | 182.5       | 345.5            |

Note: Figures in tables 5, 9 and 10 represent unaudited financial information prepared by the Company for the purpose of this supplementary information.

###

May 13, 2008

Hitachi, Ltd.

#### Supplementary Information on Information & Telecommunication Systems,

## **Displays and Digital Media**

Note: \*1. Segment information and operating income are presented in accordance with financial reporting principles and practices generally accepted in Japan.

## 1. Information & Telecommunication Systems \*2

#### (1) Revenues and Operating Income (Loss) \*3

|                         | (The upper rows show comparisons to the Fiscal 2007 2nd |         |         |          | the previous year; billions of yen) Fiscal 2008 (Forecast) 2nd |         |  |  |
|-------------------------|---|---------|---------|----------|--|---------|--|--|
|                         | 1st half  | half    | Total   | 1st half | half   | Total   |  |  |
| Revenues                | 109%  | 114%    | 112%    | 100%     | 90%  | 95%     |  |  |
|                         | 1,254.5   | 1,506.5 | 2,761.1 | 1,260.0  | 1,360.0  | 2,620.0 |  |  |
| Software & Services     | 111%  | 117%    | 114%    | 101%     | 89%  | 94%     |  |  |
|                         | 594.8   | 713.8   | 1,308.6 | 598.0    | 632.0  | 1,230.0 |  |  |
| Software                | 103%  | 123%    | 113%    |          |  |         |  |  |
|                         | 80.7  | 92.7    | 173.4   |          |  |         |  |  |
| Services                | 112%  | 117%    | 115%    |          |  |         |  |  |
|                         | 514.1   | 621.1   | 1,135.2 |          |  |         |  |  |
| Hardware                | 108%  | 111%    | 109%    | 100%     | 92%  | 96%     |  |  |
|                         | 659.7   | 792.7   | 1,452.4 | 662.0    | 728.0  | 1,390.0 |  |  |
| Storage *4              | 115%  | 111%    | 113%    |          |  |         |  |  |
|                         | 402.4   | 466.3   | 868.7   |          |  |         |  |  |
| Servers *5              | 93%   | 96%     | 95%     |          |  |         |  |  |
|                         | 44.2  | 44.2    | 88.4    |          |  |         |  |  |
| PCs *6                  | 68%   | 71%     | 69%     |          |  |         |  |  |
|                         | 25.0  | 23.2    | 48.2    |          |  |         |  |  |
| Telecommunication       | 95%   | 131%    | 112%    |          |  |         |  |  |
|                         | 58.3  | 75.0    | 133.3   |          |  |         |  |  |
| Others                  | 114%  | 115%    | 115%    |          |  |         |  |  |
|                         | 129.8   | 184.0   | 313.8   |          |  |         |  |  |
| Operating income (loss) | 90%   | 223%    | 192%    | 409%     | 96%  | 129%    |  |  |
|                         | 12.4  | 103.6   | 116.1   | 51.0     | 99.0   | 150.0   |  |  |
| Software & Services     | 136%  | 124%    | 128%    |          |  | 93%     |  |  |
|                         | 37.7  | 69.9    | 107.6   |          |  | 100.0   |  |  |
| Hardware                |   |         |         |          |  | 595%    |  |  |
|                         | (25.3)  | 33.7    | 8.4     |          |  | 50.0    |  |  |
|                         |   |         |         |          |  |         |  |  |

Notes: \*2. The Hard Disk Drive operations are conducted by Hitachi Global Storage Technologies (Hitachi GST), which has a December 31 fiscal year-end, different from Hitachi's March 31 year-end. Hitachi's results for the twelve months ended March 31, 2008 include the operating results of Hitachi GST for the twelve months ended December 31, 2007.

<sup>\*3.</sup> Figures for each product exclude intra-segment transactions.

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- \*4. Figures for Storage include disk array subsystems, hard disk drives, etc.
- \*5. Figures for Servers include general-purpose computers, UNIX servers, etc.
- \*6. Figures for PCs include PC servers, client PCs (only commercial use), etc.

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## (2) Storage Solutions (except Hard Disk Drives)

|                                  |                 | (The upper rows show comparisons to the previous year;<br>Fiscal 2007 Fiscal 2008 |                             |                      |                      |              |              |  |       |
|----------------------------------|-----------------|---|-----------------------------|----------------------|----------------------|--------------|--------------|--|-------|
|                                  | 1:              | st half   | 2nd half                    | Total                | 1st half             | 2nd half     | ,            |  |       |
| Revenues                         |                 | 107%  | 101%                        |                      | 95%                  | 104          |              |  |       |
| (3) Hard Disk Drives *7 *8       |                 | 174.0   | 187.0                       | 361.0                | 165.0                | 195.0        | 360.0        |  |       |
| D                                |                 | (The upp  | oer rows show<br>Fiscal 200 | comparisons to<br>17 | the previous         | year)        | Fiscal 2008  |  |       |
| Period recorded for              |                 |   |                             |                      |                      |              |              |  |       |
| consolidated accounting purposes | 1 <sub>ot</sub> | half  |                             |                      |                      |              |              |  |       |
| consondated accounting purposes  |                 | 1st quarter 2nd half Total  |                             |                      | 1st quarter          |              |              |  |       |
|                                  | Jan. 2007 to    | Jan. 2  |                             | Jul. 2007 to         | 2007 to Jan. 2007 to |              | Jan. 2008 to |  |       |
|                                  | Mar. 2007       | Jun.  | 2007                        | Dec. 2007            | Dec. 200             | 7            | Mar. 2008    |  |       |
| Shipment Period                  |                 |   |                             |                      |                      |              |              |  |       |
| Revenues                         |                 |   |                             |                      |                      |              |              |  |       |
| Yen (billions of yen)            | 116%            |   | 118%                        | 112%                 | 115%                 |              | 115%         |  | 97%   |
| , ,                              | 151.0           |   | 298.7                       | 354.4                | 653.1                |              | 653.1        |  | 146.9 |
| U.S. dollar (millions of dollar) | 113%            |   | 114%                        | 114%                 | 1                    | 114%         |              |  |       |
|                                  | 1,264           |   | 2,479                       | 3,084                | 5,5                  | 63           | 1,415        |  |       |
| Operating income (loss)          |                 |   |                             |                      |                      |              |              |  |       |
| Yen (billions of yen)            |                 |   |                             |                      |                      |              |              |  |       |
| Ten (emions of yen)              | (18.0)          |   | (38.9)                      | 4.8                  | (34                  | <b>l.1</b> ) | 6.7          |  |       |
| U.S. dollar (millions of dollar) | , ,             |   |                             |                      |                      | Í            |              |  |       |
|                                  | (150)           |   | (323)                       | 42                   | (2                   | 81)          | 65           |  |       |
| Shipments (thousand units) *9    | 133%            |   | 134%                        | 123%                 | 1:                   | 28%          | 108%         |  |       |
| 1                                | 19,500          | 3   | 39,700                      | 49,700               | 89,5                 | 00           | 21,100       |  |       |
| Consumer and Commercial          |                 |   |                             |                      |                      |              |              |  |       |
| 1.8/2.5inch *10                  | 121%            |   | 126%                        | 121%                 | 1                    | 23%          | 104%         |  |       |
| 10,20.000                        | 10,100          | 2   | 20,300                      | 26,000               | 46,3                 |              | 10,500       |  |       |
| 3.5inch *11                      | 154%            |   | 153%                        | 132%                 | 1                    | 41%          | 114%         |  |       |
|                                  | 7,900           | 1   | 6,500                       | 21,000               | 37,5                 | 00           | 9,000        |  |       |
| Servers *12                      | 130%            |   | 119%                        | 110%                 | _                    | 14%          | 119%         |  |       |
| F ' *12                          | 1,200           |   | 2,300                       | 2,400                | 4,7                  |              | 1,400        |  |       |
| Emerging *13                     | 92%<br>330      |   | 83%<br>670                  | 41 %<br>330          | 1,0                  | 62%          | 56%<br>180   |  |       |
|                                  | 330             |   | 0/0                         | 330                  | 1,0                  | UU           | 100          |  |       |

- Notes: \*7. Figures include intra-segment transactions.
  - Hitachi GST s operating currency is U.S. dollar. Yen figures include yen / dollar conversion fluctuation. Operating income of 2nd half FY2007 was revised based on closing account after audit.
  - Shipment less than 100,000 units have been rounded, with the exception of Emerging, where shipment less than 10,000 units have been rounded.
  - \*10. Consumer electronics applications (1.8inch), note-PCs (2.5inch), etc.
  - \*11. Desktop-PCs, consumer electronics applications (3.5inch), etc.

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- \*12. Disk array subsystems, servers (3.5inch), etc. \*13. Hand held devices (1inch), automotive (2.5inch), etc.

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#### 2. Displays

#### **Revenues and Operating Income (Loss)**

(The upper rows show comparisons to the previous year; billions of yen) Fiscal 2007

|                         | 1st   |          |       |
|-------------------------|-------|----------|-------|
|                         | half  | 2nd half | Total |
| Revenues                | 94%   | 105%     | 99%   |
|                         |       |          |       |
|                         | 94.6  | 103.9    | 198.5 |
| LCD                     | 100%  | 110%     | 105%  |
|                         |       |          |       |
|                         | 86.0  | 100.0    | 186.0 |
| Operating income (loss) |       | 40%      | 54%   |
|                         |       |          |       |
|                         | (1.6) | 1.9      | 0.3   |
|                         |       |          |       |

#### 3. Digital Media

## **Shipments of Main Products \*14**

|                         | ` .      | (The upper rows show comparisons to the previous year; thousand<br>Fiscal 2007 Fiscal 2008 (Forecast) |        |          |          |        |
|-------------------------|----------|---|--------|----------|----------|--------|
|                         | 1st half | 2nd half  | Total  | 1st half | 2nd half | Total  |
| Optical Disk Drives *15 | 111%     | 120%  | 116%   | 108%     | 114%     | 111%   |
|                         | 40,000   | 49,000  | 89,000 | 43,000   | 56,000   | 99,000 |
| Plasma TVs *16          | 122%     | 102%  | 110%   | 103%     | 109%     | 106%   |
|                         | 390      | 460   | 850    | 400      | 500      | 900    |
| LCD TVs                 | 155%     | 145%  | 149%   | 145%     | 167%     | 158%   |
|                         | 310      | 450   | 760    | 450      | 750      | 1,200  |

Notes: \*14. Shipment less than 10,000 units have been rounded, with the exception of Optical Disk Drives, where shipment less than 100,000 units have been rounded. The shipments of plasma TV and LCD TV of 1st half FY2007 was revised.

###

<sup>\*15.</sup> The Optical Disk Drive operations are conducted by Hitachi-LG Data Storage, Inc. (HLDS), which has a December 31 fiscal year-end, different from Hitachi s March 31 year-end. Hitachi s results for the twelve months ended March 31, 2008 include the operating results of HLDS for the twelve months ended December 31, 2007.

<sup>\*16.</sup> The sum of plasma TV and plasma monitor shipments.

#### FOR IMMEDIATE RELEASE

#### Hitachi Announces Policy on the Reduction of Number of Shares Constituting

#### **Investment Unit on Japanese Stock Exchanges**

Tokyo, May 13, 2008 Hitachi, Ltd. (NYSE:HIT/TSE:6501) today announced its policy on the reduction of number of shares constituting investment unit on Japanese stock exchanges as follows.

Hitachi believes that the number of shares constituting investment unit in Japanese stock exchanges should be carefully examined from the perspectives of the liquidity of Hitachi stock, shareholder composition and other items. Because Hitachi believes that its shares currently have sufficient liquidity, the company believes that it would be difficult to obtain benefits that would justify the cost of a change in the number of shares constituting investment unit. Hitachi will continue to consider actions related to the establishment of a suitable number of shares constituting investment unit.

#### About Hitachi, Ltd.

Hitachi, Ltd., (NYSE: HIT / TSE: 6501), headquartered in Tokyo, Japan, is a leading global electronics company with approximately 384,000 employees worldwide. Fiscal 2006 (ended March 31, 2007) consolidated revenues totaled 10,247 billion yen (\$86.8 billion). The company offers a wide range of systems, products and services in market sectors including information systems, electronic devices, power and industrial systems, consumer products, materials and financial services. For more information on Hitachi, please visit the company's website at http://www.hitachi.com.

###

#### FOR IMMEDIATE RELEASE

#### **Corrections to Supplementary Information of Past Earnings Announcement**

Tokyo, May 13, 2008 Hitachi, Ltd. (NYSE:HIT / TSE:6501) today announced that corrections were made to some items in supplementary information provided at its past three quarterly earnings announcements.

The corrections pertain to figures in supplementary information on Information & Telecommunication Systems, Displays and Digital Media and resulted in no changes to the Company s financial results or financial position. Details of the corrections are as follows (corrections are underlined).

#### (1) Consolidated Financial Results For the First Quarter of Fiscal 2007

(Supplementary Information on Information & Telecommunication Systems, Displays and Digital Media)

<Before correction>

#### 3. Digital Media

#### (1) Shipments of Main Products

(Thousand units) Three months ended June 30 2006 (B)/(A)**(A)** (A) / FY 2005 **(B)** 18,000 Optical Disk Drives 100% 20,500 114% Plasma TVs 160 200% 180 111% LCD TVs 100 250% 120 123%

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<After correction>

## 3. Digital Media

## (1) Shipments of Main Products

(Thousand units) Three months ended June 30 2006 2007 (A) (A) / FY 2005 **(B)** (B)/(A)Optical Disk Drives 18,000 20,500 114% 100% Plasma TVs 180 160 200% 113% LCD TVs 130 130% 100 250%

(Supplementary Information on Information & Telecommunication Systems, Displays and Digital Media)

<Before correction>

## 3. Digital Media

## (1) Shipments of Main Products

|                     | (Thousand units) |          |        |                         |            |            |
|---------------------|------------------|----------|--------|-------------------------|------------|------------|
|                     | Fiscal 2006      |          |        | Fiscal 2007<br>2nd half | Total      |            |
|                     | 1st half         | 2nd half | Total  | 1st half                | (Forecast) | (Forecast) |
| Optical Disk Drives | 100%             | 106%     | 103%   | 111%                    | 124%       | 118%       |
|                     | 36,000           | 41,000   | 77,000 | 40,000                  | 51,000     | 91,000     |
| Plasma TVs          | 178%             | 150%     | 160%   | 128%                    | 176%       | 156%       |
|                     | 320              | 450      | 770    | 410                     | 790        | 1,200      |
| LCD TVs             | 222%             | 172%     | 189%   | 152%                    | 161%       | 158%       |
|                     | 200              | 310      | 510    | 300                     | 500        | 800        |

<After correction>

#### 3. Digital Media

## (1) Shipments of Main Products

|                     | (Thousand units) Fiscal 2006 |          |        |          | Fiscal 2007<br>2nd half | Total      |
|---------------------|------------------------------|----------|--------|----------|-------------------------|------------|
|                     | 1st half                     | 2nd half | Total  | 1st half | (Forecast)              | (Forecast) |
| Optical Disk Drives | 100%                         | 106%     | 103%   | 111%     | 124%                    | 118%       |
|                     | 36,000                       | 41,000   | 77,000 | 40,000   | 51,000                  | 91,000     |
| Plasma TVs          | 178%                         | 150%     | 160%   | 122%     | 176%                    | 153%       |
|                     | 320                          | 450      | 770    | 390      | 790                     | 1,180      |
| LCD TVs             | 222%                         | 172%     | 189%   | 155%     | 161%                    | 159%       |

<sup>(2)</sup> Consolidated Financial Results for the First Half of Fiscal 2007

200 310 510 **310** 500 810

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## (3) Consolidated Financial Results For the Third Quarter ended December 31, 2007

(Supplementary Information on Information & Telecommunication Systems, Displays and Digital Media)

<Before correction>

## 1. Information & Telecommunication Systems

## (3) Hard Disk Drives

|  | Three mo   | Three months ended March 31  |                          |  | Twelve months ended March 31   |                          |  |
|--|--|--|--------------------------|--|--|--------------------------|--|
| Period recorded for consolidated accounting purposes | 2006 (A)<br>(Jan. 2007 to<br>Mar. 2007)<br>Oct. 2006 to<br>Dec. 2006 | 2007 (B)<br>(Jan. 2008 to<br>Mar. 2008)<br>Oct. 2007 to<br>Dec. 2007 | (B) / (A)<br>X100<br>(%) | 2006 (C)<br>(Apr. 2006 to<br>Mar. 2007)<br>Jan. 2006 to<br>Dec. 2006 | 2007 (D)<br>(Apr. 2007 to<br>Mar. 2008)<br>Jan. 2007 to<br>Dec. 2007 | (D) / (C)<br>X100<br>(%) |  |
| Shipment Period                                      |  |  |                          |  |  |                          |  |
| Revenues   |  |  |                          |  |  |                          |  |
| Yen (billions of yen)                                | 160.8  | 185.0  | 115%                     | 568.1  | 653.1  | 115%                     |  |
| U.S. dollar (millions of dollar)                     | 1,365  | 1,634  | 120%                     | 4,877  | 5,563  | 114%                     |  |
| Operating income (loss)                              |  |  |                          |  |  |                          |  |
| Yen (billions of yen)                                | (11.0)   | 11.1   |                          | (43.7)   | (34.6)   |                          |  |
| U.S. dollar (millions of dollar)                     | (93)   | 95   |                          | (375)  | (286)  |                          |  |

## 3. Digital Media

## (1) Shipments of Main Products

|                     | Three month | Three months ended December 31 |      |          | Nine months ended December 31 |      |  |
|---------------------|-------------|--------------------------------|------|----------|-------------------------------|------|--|
|                     |             | (B) / (A)                      |      |          |                               |      |  |
|                     |             |                                | X100 |          |                               | X100 |  |
|                     | 2006 (A)    | 2007 (B)                       | (%)  | 2006 (C) | 2007 (D)                      | (%)  |  |
| Optical Disk Drives | 18,000      | 25,000                         | 139% | 54,000   | 65,000                        | 120% |  |
| Plasma TVs          | 250         | 280                            | 112% | 570      | 690                           | 121% |  |
| LCD TVs             | 180         | 270                            | 150% | 380      | 570                           | 150% |  |

(Thousand units)

- 4 -

<After correction>

#### 1. Information & Telecommunication Systems

#### (3) Hard Disk Drives

|  | Three mo   | Three months ended March 31  |                       |  | Twelve months ended March 31   |                       |  |
|--|--|--|-----------------------|--|--|-----------------------|--|
| Period recorded for consolidated accounting purposes | 2006 (A)<br>(Jan. 2007 to<br>Mar. 2007)<br>Oct. 2006 to<br>Dec. 2006 | 2007 (B)<br>(Jan. 2008 to<br>Mar. 2008)<br>Oct. 2007 to<br>Dec. 2007 | (B) / (A)<br>X100 (%) | 2006 (C)<br>(Apr. 2006 to<br>Mar. 2007)<br>Jan. 2006 to<br>Dec. 2006 | 2007 (D)<br>(Apr. 2007 to<br>Mar. 2008)<br>Jan. 2007 to<br>Dec. 2007 | (D) / (C)<br>X100 (%) |  |
| Shipment Period                                      |  |  |                       |  |  |                       |  |
| Revenues   |  |  |                       |  |  |                       |  |
| Yen (billions of yen)                                | 160.8  | 185.0  | 115%                  | 568.1  | 653.1  | 115%                  |  |
| U.S. dollar (millions of dollar)                     | 1,365  | 1,634  | 120%                  | 4,877  | 5,563  | 114%                  |  |
| Operating income (loss)                              |  |  |                       |  |  |                       |  |
| Yen (billions of yen)                                | (11.0)   | 11.5   |                       | (43.7)   | (34.1)   |                       |  |
| U.S. dollar (millions of dollar)                     | (93)   | 100  |                       | (375)  | (281)  |                       |  |

#### <After correction>

#### 3. Digital Media

## (1) Shipments of Main Products

| ( ) r               | (Thousand units)               |                            |          |                               |          |          |  |
|---------------------|--------------------------------|----------------------------|----------|-------------------------------|----------|----------|--|
|                     | Three months ended December 31 |                            |          | Nine months ended December 31 |          |          |  |
|                     |                                | $\mathbf{(B)/(A)} \tag{D}$ |          |                               |          |          |  |
|                     | 2006 (A)                       | 2007 (B)                   | X100 (%) | 2006 (C)                      | 2007 (D) | X100 (%) |  |
| Optical Disk Drives | 18,000                         | 25,000                     | 139%     | 54,000                        | 65,000   | 120%     |  |
| Plasma TVs          | 250                            | 280                        | 112%     | 570                           | 670      | 118%     |  |
| LCD TVs             | 180                            | 290                        | 161%     | 380                           | 600      | 158%     |  |
| LCD TVs             | 180                            | 290                        | 161%     | 380                           | 600      | 158%     |  |

About Hitachi, Ltd.

Hitachi, Ltd., (NYSE: HIT / TSE: 6501), headquartered in Tokyo, Japan, is a leading global electronics company with approximately 384,000 employees worldwide. Fiscal 2006 (ended March 31, 2007) consolidated revenues totaled 10,247 billion yen (\$86.8 billion). The company offers a wide range of systems, products and services in market sectors including information systems, electronic devices, power and industrial systems, consumer products, materials and financial services. For more information on Hitachi, please visit the company's website at http://www.hitachi.com.

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