

FMC CORP  
Form DEF 14A  
March 14, 2008  
Table of Contents

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**  
**Washington, D.C. 20549**

**SCHEDULE 14A**

**Proxy Statement Pursuant to Section 14(a) of the**  
**Securities Exchange Act of 1934**

Filed by the Registrant  Filed by a Party other than the Registrant

Check the appropriate box:

- Preliminary Proxy Statement
- Confidential, for Use of the Commission Only (as permitted by Rule 14a-6(e)(2))**
- Definitive Proxy Statement
- Definitive Additional Materials
- Soliciting Material Pursuant to §240.14a-12

# FMC CORPORATION

---

(Name of Registrant as Specified In Its Charter)

---

(Name of Person(s) Filing Proxy Statement, if other than the Registrant)

Payment of Filing Fee (Check the appropriate box):

No fee required.

Fee computed on table below per Exchange Act Rules 14a-6(I)(1) and 0-11.

(1) Title of each class of securities to which transaction applies:

---

(2) Aggregate number of securities to which transaction applies:

---

(3) Per unit price or other underlying value of transaction computed pursuant to Exchange Act Rule 0-11 (set forth the amount on which the filing fee is calculated and state how it was determined):

---

(4) Proposed maximum aggregate value of transaction:

---

(5) Total fee paid:

.. Fee paid previously with preliminary materials.

.. Check box if any part of the fee is offset as provided by Exchange Act Rule 0-11(a)(2) and identify the filing for which the offsetting fee was paid previously. Identify the previous filing by registration statement number, or the Form or Schedule and the date of its filing.

(1) Amount Previously Paid:

---

(2) Form, Schedule or Registration Statement No.:

---

(3) Filing Party:

---

(4) Date Filed:

---

Table of Contents

# FMC Corporation

**William G. Walter**

Chairman, President and

Chief Executive Officer

March 14, 2008

Dear Stockholder:

It is my pleasure to invite you to attend the Company's 2008 Annual Meeting of Stockholders. The meeting will be held on Tuesday, April 22, 2008 at 2:00 p.m. local time at the National Constitution Center, Kirby Auditorium 2<sup>nd</sup> Level, 525 Arch Street at Independence Mall, Philadelphia, Pennsylvania. The Notice of Annual Meeting and Proxy Statement accompanying this letter describe the business to be conducted at the meeting.

During the meeting, I will report to you on the Company's earnings, results and other achievements during 2007 and on our outlook for 2008. We welcome this opportunity to have a dialogue with our stockholders and look forward to your comments and questions.

Your vote is important. **Please vote your proxy promptly so your shares can be represented.** Please see your proxy card for specific instructions on how to vote.

If you plan to attend the meeting, please send written notification to the Company's Investor Relations Department, 1735 Market Street, Philadelphia, Pennsylvania 19103, so that your name can be put on an admission list held at the registration desk at the entrance to the meeting. If your shares are held by a bank, broker or other intermediary and you plan to attend, you must enclose with your notification evidence of your ownership, such as a letter from the bank, broker or intermediary confirming your ownership or a bank or brokerage firm account statement. If you wish to vote at the meeting, please refer to the section of this proxy statement entitled "How to Vote" for specific instructions.

I look forward to seeing you on April 22nd.

Sincerely,

Table of Contents

**NOTICE OF ANNUAL MEETING OF STOCKHOLDERS**

**Tuesday, April 22, 2008**

**2:00 p.m.**

**National Constitution Center**

**Kirby Auditorium 2<sup>nd</sup> Level**

**525 Arch Street at Independence Mall**

**Philadelphia, Pennsylvania 19106**

March 14, 2008

Dear Stockholder:

You are invited to the Annual Meeting of Stockholders of FMC Corporation. We will hold the meeting at the time and place noted above. At the meeting, we will ask you to:

- Elect four directors: Edward J. Mooney, Enrique J. Sosa and Vincent R. Volpe, Jr. in Class I, each for a term of three years, and Robert C. Pallash to fill a vacancy in Class III, with a remaining term of two years.
- Ratify the appointment of KPMG LLP as our independent registered public accounting firm for 2008.
- Vote on any other business properly brought before the meeting.

**MANAGEMENT RECOMMENDS A VOTE FOR BOTH OF THE PROPOSALS.**

**Your vote is important. To be sure your vote counts and assure a quorum, please vote, sign, date and return the enclosed proxy card whether or not you plan to attend the meeting; or if you prefer, please follow the instructions on the enclosed proxy card for voting by Internet or by telephone whether or not you plan to attend the meeting in person.**

**IMPORTANT NOTICE REGARDING THE AVAILABILITY OF PROXY MATERIALS FOR THE SHAREHOLDER MEETING TO BE HELD ON APRIL 22, 2008:**

- **The proxy statement and the annual report to security holders are available at [www.fmc.com](http://www.fmc.com).**

By order of the Board of Directors,

Andrea E. Utecht

*Vice President,*

*General Counsel and Secretary*

**Table of Contents**

**TABLE OF CONTENTS**

	<b>PAGE</b>
<u>I. Information about Voting</u>	1
<u>II. The Proposals To Be Voted On</u>	2
n <u>Election of Directors</u>	2
n <u>Ratification of Appointment of Independent Registered Public Accounting Firm</u>	3
<u>III. Board of Directors</u>	5
n <u>Nominees for Director</u>	5
n <u>Directors Continuing in Office</u>	7
<u>IV. Information about the Board of Directors and Corporate Governance</u>	10
n <u>Meetings</u>	10
n <u>Committees and Independence of Directors</u>	10
n <u>Director Compensation</u>	12
n <u>Corporate Governance</u>	14
<u>V. Security Ownership of FMC Corporation</u>	17
n <u>Management Ownership</u>	17
n <u>Other Security Ownership</u>	18
<u>VI. Executive Compensation</u>	18
n <u>Compensation Discussion and Analysis</u>	18
n <u>Executive Compensation Tables</u>	24
n <u>Potential Payments Upon Termination or Change in Control</u>	32
n <u>Compensation and Organization Committee Report</u>	36
<u>VII. Other Matters</u>	36
n <u>Section 16(a) Beneficial Ownership Reporting Compliance</u>	36
n <u>Audit Committee Report</u>	37
n <u>Expenses Relating to this Proxy Solicitation</u>	37

## Table of Contents

### I. Information About Voting

**Solicitation of Proxies** The Board of Directors of FMC Corporation (the Company or FMC) is soliciting proxies for use at the Company's 2008 Annual Meeting of Stockholders and any adjournments of that meeting. The Company first mailed this proxy statement, the accompanying form of proxy and the Company's Annual Report for 2007 on or about March 14, 2008.

**Agenda Items** The agenda for the Annual Meeting is to:

1. Elect four directors;
2. Ratify the appointment of KPMG LLP as the Company's independent registered public accounting firm for 2008; and
3. Conduct other business properly brought before the meeting.

**Who Can Vote** You can vote at the Annual Meeting if you are a holder of the Company's common stock, par value of \$0.10 per share (Common Stock), on the record date. The record date is the close of business on February 26, 2008. You will have one vote for each share of Common Stock. As of February 26, 2008, there were 74,977,664 shares of Common Stock outstanding.

**How to Vote** You may vote in one of four ways:

- You can vote by signing and returning the enclosed proxy card. If you do, the individuals named on the card will vote your shares in the way you indicate;
- You can vote by Internet;
- You can vote by telephone; or
- You can come to the Annual Meeting and cast your vote there.

*If you plan to cast your vote at the meeting, please send written notification to the Company's Investor Relations Department, 1735 Market Street, Philadelphia, Pennsylvania 19103, so that your name can be put on an admission list held at the registration desk at the entrance to the meeting. In addition, if you hold your shares through a broker or bank and you wish to vote at the Annual Meeting, you must obtain a legal proxy from them authorizing you to vote at the Annual Meeting. We will be unable to accept a vote from you at the Annual Meeting without that authorization. If you are a registered stockholder and wish to vote at the Annual Meeting, in addition to the above attendance notification, you must provide proper identification as the stockholder of record at the registration desk, but no additional authorization will be required in order to cast your vote.*

**Use of Proxies** Unless you tell us on the proxy card to vote differently, we plan to vote signed and returned proxies **FOR** the Board nominees for director and **FOR** the ratification of KPMG LLP. We do not now know of any other matters to come before the Annual Meeting. If they do, proxy holders will vote the proxies according to their best judgment.

**Quorum Requirement** We need a quorum of stockholders to hold a valid Annual Meeting. A quorum will be present if the holders of at least a majority of the outstanding Common Stock entitled to vote at the meeting either attend the Annual Meeting in person or are represented by proxy at the Annual Meeting. Abstentions, broker non-votes (described below) and votes withheld are counted as present for the purpose of establishing a quorum.

Edgar Filing: FMC CORP - Form DEF 14A

**Vote Required for Action** Directors are elected by a plurality vote of shares present in person or represented by proxy at the meeting. Other actions require the affirmative vote of the majority of shares present in person or represented by proxy and entitled to vote at the meeting.



## **Table of Contents**

**Abstentions or Lack of Instructions to Banks, Brokers, or Employee Benefit Plan Trustees** Abstentions will not be counted as votes cast for the election of directors, and with respect to the ratification of the appointment of the independent registered public accounting firm, abstentions will have the effect of a vote against such proposal.

A broker non-vote occurs when a bank, broker or other nominee holding shares on behalf of a stockholder does not receive voting instructions from the stockholder with respect to a non-routine matter to be voted on at the Annual Meeting by a specified date before the Annual Meeting. Banks, brokers and other nominees may vote undirected shares on matters deemed routine in accordance with New York Stock Exchange rules, but they may not vote undirected shares on matters deemed non-routine in accordance with such rules. For this purpose, the election of directors and ratification of the appointment of the independent registered public accounting firm are considered routine matters.

If you are entitled to vote shares held under an employee benefit plan and you either do not direct the trustee by April 18, 2008 how to vote your shares, or if you vote on some but not all matters that come before the Annual Meeting, the trustee will, in the case of shares held in the FMC Corporation Savings and Investment Plan, vote your undirected shares in proportion to the votes received from other participants, and in the case of the Company's other employee plans, vote your shares in the trustee's discretion, except to the extent that the plan or applicable law provides otherwise.

**Revoking a Proxy** You may revoke your proxy at any time before it is exercised. You can revoke a proxy by:

- Sending a written notice to the Corporate Secretary of FMC;
- Delivering a properly executed, later-dated proxy;
- Attending the Annual Meeting and voting in person, provided that you comply with the conditions set forth in the section of this proxy statement above entitled "How to Vote"; or
- If your shares are held through an employee benefit plan, your revocation must be received by the trustee by April 18, 2008.

## **II. The Proposals To Be Voted On**

### **Election of Directors**

The Company has three classes of directors, each having a term of three years. Class terms expire on a rolling basis so that, in general, one class of directors is elected each year. However, the Company's by-laws require that any increase in the number of directors be apportioned among the classes so as to maintain the number of directors in each class as nearly equal as possible. Further, any additional director of any class elected to fill a vacancy resulting in an increase in that class holds office for a term that coincides with the remaining term of that class.

**Nominees for Director** The nominees for director this year are Edward J. Mooney, Robert C. Pallash, Enrique J. Sosa and Vincent R. Volpe, Jr. Messrs. Mooney, Sosa and Volpe are incumbent directors who are members of Class I, each of whose term expires at the 2008 Annual Meeting. Mr. Volpe joined the Board of Directors in October 2007, filling a vacancy in Class I. If re-elected, the Class I directors' next term will expire at the 2011 Annual Meeting. Mr. Pallash, a first-time nominee, is proposed for election to fill a vacancy in Class III. If elected, his term will expire in 2010, coincident with the expiration of the term of the current members of Class III. Information about the nominees and the continuing directors is contained in the section of this proxy statement entitled "Board of Directors".



**Table of Contents**

The Board of Directors expects that all of the nominees will be able and willing to serve as directors. If any nominee becomes unavailable, the proxies may be voted for another person nominated by the Board of Directors to fill the vacancy, or the size of the Board of Directors may be reduced.

**The Board of Directors recommends a vote FOR the election of Edward J. Mooney, Robert C. Pallash, Enrique J. Sosa and Vincent R. Volpe, Jr.**

**Ratification of Appointment of Independent Registered Public Accounting Firm**

The Audit Committee of the Board of Directors has approved KPMG LLP continuing to serve as the Company's independent registered public accounting firm for 2008. For the years 2006 and 2007, KPMG's fees were as follows:

	(\$000)	
	2007	2006
• Audit Services (1)	2,419	2,048
• Audit Related Services (2)	115	115
• Tax Services (3)	450	375
• All Other Services (4)	230	240
<b>• TOTAL</b>	<b>3,214</b>	<b>2,778</b>

- (1) Fees for professional services performed by KPMG LLP for the integrated audit of the Company's annual consolidated financial statements and review of financial statements included in the Company's Form 10-Q filings, and other services that are normally provided in connection with statutory and regulatory filings or engagements.
- (2) Fees for services performed by KPMG that are reasonably related to the performance of the audit or review of the Company's financial statements. This includes employee benefit and compensation plan audits, and attestations by KPMG that are required by statute or regulation.
- (3) Fees for professional services performed by KPMG with respect to tax compliance, tax advice and tax planning. This includes preparation of original and amended tax returns for the Company and its consolidated subsidiaries, refund claims, payment planning, and tax audit assistance.
- (4) Fees for other permissible work performed by KPMG that does not fall within the categories set forth above. For the years listed above, this work consists of tax filings for individual employees involved in the Company's expatriate program.

**Pre-Approval of Independent Registered Public Accounting Firm Services** The Committee has adopted a Pre-Approval Policy with respect to audit and non-audit services performed by its independent registered public accounting firm. The following is a summary of the Policy.

Prior to the commencement of services for a given year, the Audit Committee will grant pre-approvals of expected services and estimated fees, as presented by the independent registered public accounting firm. The independent registered public accounting firm will routinely update the Committee during the year in which the services are performed as to the actual services provided and related fees pursuant to the Pre-Approval Policy.

Unexpected services not captured under the Pre-Approval Policy, or where actual fees exceed pre-approved amounts, will require specific approval before the services may be rendered. Requests or applications to provide such services that require specific approval by the Audit Committee will be submitted to the Chairman of the Audit Committee by both the independent registered public accounting firm and the Company's Chief Financial Officer, and must include a joint statement as to whether, in their view, the request or application is consistent with the rules of the Securities and Exchange Commission (SEC) regarding auditor independence. Authority to grant approval for such services has been delegated to the Chairman of the Audit Committee, subject to

## Edgar Filing: FMC CORP - Form DEF 14A

a \$100,000 limit for each request, and provided that any such approval would then be reviewed by the full Committee at the next regularly scheduled meeting. Any such request exceeding that amount would require the approval of the full Audit Committee.

**Table of Contents**

The Audit Committee has determined that the independence of KPMG LLP has not been adversely impacted as a result of the non-audit services performed by such accounting firm.

We expect a representative of KPMG LLP to attend the Annual Meeting. The representative will have an opportunity to make a statement if he or she desires and also will be available to respond to appropriate questions.

**The Board of Directors recommends a vote FOR ratification of the appointment of KPMG LLP as the Company's independent registered public accounting firm for 2008.**

Table of Contents

**III. Board of Directors**

**Nominees for Director**

**Class I New Term Expiring in 2011**

Edward J. Mooney

Principal Occupation: Retired Chairman and Chief Executive Officer, Nalco Chemical Company

Age: 66

Director Since: 1997

From March 2000 to March 2001, Mr. Mooney served as Délégué Général North America, Suez Lyonnaise des Eaux. He was Chairman and Chief Executive Officer of Nalco Chemical Company from 1994 to 2000. He serves as a director of The Northern Trust Company, FMC Technologies, Inc., Cabot Microelectronics Corporation, PolyOne Corporation, and Commonwealth Edison Company (a wholly-owned subsidiary of Exelon Corporation).

Enrique J. Sosa

Principal Occupation: Former President, BP Amoco Chemicals

Age: 67

Director Since: 1999

Mr. Sosa was President of BP Amoco Chemicals from January 1, 1999 to April 1999. From 1995 to 1998, he was Executive Vice President of Amoco Corporation. Prior to joining Amoco, Mr. Sosa served as Senior Vice President of The Dow Chemical Company, President of Dow North America and a member of its Board of Directors. Mr. Sosa has previously served on the Board of Directors of Electronic Data Systems, Dow Corning Corporation and Destec Energy, Inc. He also served as a member of the Executive Committee of the American Plastics Council, a member of the Executive Committee of the American section of the Society of Chemical Industry, and a member of the American Chemical Council. Mr. Sosa is currently a director of Pediatrix and The Northern Trust Company.

**Table of Contents**

Vincent R. Volpe, Jr.

Principal Occupation: Chief Executive Officer and President of Dresser-Rand Group, Inc., an industrial equipment supplier

Age: 50

Director Since: 2007

Mr. Volpe is the Chief Executive Officer, President and a director of Dresser-Rand Group, Inc., a leading supplier of rotating equipment solutions to the worldwide oil, gas, petrochemical and process industries. He has served in those positions since his election in September 2000. Previously he served as Chief Operating Officer of Dresser-Rand Group, Inc. from 1999 until September 2000. Since joining Dresser-Rand in 1981, Mr. Volpe has held several diverse management positions. Most recently, he served as President, Turbo Products Division from 1997-1999; President-Europe from 1996-1997; Vice President and General Manager, Turbo Products Division-European Operations from 1993-1996; Executive Vice President, European Operations from 1992-93; Vice President, Marketing and Engineering, Steam & Turbo Products-European Operations. Mr. Volpe is currently a Trustee of St. Bonaventure University and a member of the Board of Directors of the New York State Business Council.

**Class III Remaining Term Expiring in 2010**

Robert C. Pallash

Principal Occupation: President, Global Customer Group and Senior Vice President of Visteon Corporation, an automotive parts manufacturer

Age: 56

Mr. Pallash has served as President, Global Customer Group and Senior Vice President of Visteon Corporation, an automotive parts manufacturer, since January 2008. From August 2005 to January 2008, Mr. Pallash was Senior Vice President, Asia Customer Group for Visteon. He joined Visteon in September 2001 as Vice President, Asia Pacific. Prior to that time, Mr. Pallash served as President of TRW Automotive Japan from 1999. Mr. Pallash serves on the Board of Directors of Halla Climate Controls in South Korea, a majority-owned subsidiary of Visteon Corporation.

**Table of Contents**

**Directors Continuing in Office**

**Class II Term Expiring in 2009**

Patricia A. Buffler

Principal Occupation: Dean Emerita and Professor of Epidemiology, School of Public Health, University of California, Berkeley

Age: 69

Director Since: 1994

Dr. Buffler served as Dean of the School of Public Health, University of California, Berkeley, from 1991 to 1998 and has been a Professor since 1991. She received her BSN from Catholic University of America in 1960, and a master's degree in health administration and epidemiology and a Ph.D. in epidemiology from the University of California, Berkeley in 1965 and 1973, respectively. She has served as an advisor to the World Health Organization, the National Institutes of Health, the U.S. Public Health Service Centers for Disease Control and Prevention, the U.S. Environmental Protection Agency, the U.S. Department of Energy, the U.S. Department of Defense, and the National Research Council. She was elected as a Fellow of the American Association for the Advancement of Science in 1992 and served as an officer for the Medical Sciences section from 1994-2000. She has served as President for the Society for Epidemiological Research (1986), the American College of Epidemiology (1992), and the International Society for Environmental Epidemiology (1992-1993). In 1994, she was elected to the Institute of Medicine, National Academy of Sciences.

G. Peter D Aloia

Principal Occupation: Senior Vice President and Chief Financial Officer of Trane, Inc., a diversified supplier of air conditioning systems and related services

Age: 63

Director Since: 2002

Mr. D Aloia was elected Senior Vice President and Chief Financial Officer of Trane, Inc. (formerly American Standard Companies, Inc.) effective February 1, 2000. Prior to that, he was employed by AlliedSignal Inc. (now known as Honeywell), a diversified industrial company, most recently serving as Vice President Business Development. He spent 27 years with AlliedSignal Inc. in diverse management positions, including Vice President Taxes, Vice President and Treasurer, Vice President and Controller, and Vice President and Chief Financial Officer for the Engineered Materials sector. He is a member of the Board of Directors of AirTran Airways.





**Table of Contents**

C. Scott Greer

Principal Occupation: Principal, Greer and Associates, a private investment management firm

Age: 57

Director Since: 2002

Since June, 2006, Mr. Greer has been a principal in Greer and Associates, a private investment management firm. Until June 2005, he was Chairman of Flowserve Corporation, a manufacturer of industrial flow management equipment. He served as Chairman from April, 2000, and as its Chief Executive Officer from January, 2000. Mr. Greer joined Flowserve Corporation in 1999 as President and Chief Operating Officer. Prior to that, he was President of UT Automotive, a subsidiary of United Technologies Corporation, a supplier of automotive systems and components, from 1997 to 1999. He was President and a director of Echlin, Inc., an automotive parts supplier, from 1990 to 1997, and its Chief Operating Officer from 1994 to 1997. Mr. Greer served on the Board of Directors of Washington Group from 2002 to 2007.

Paul J. Norris

Principal Occupation: Retired Chairman and Chief Executive Officer of W. R. Grace & Co., a manufacturer of specialty chemicals

Age: 60

Director Since: 2006

Until May 2005, Mr. Norris served as Chairman and Chief Executive Officer of W. R. Grace & Co., a manufacturer of specialty chemicals. Mr. Norris was actively engaged in W. R. Grace's businesses for the six years prior to his retirement as Chief Executive Officer. He is currently a member of W. R. Grace's Board of Directors. Mr. Norris joined W.R. Grace as President and CEO in November 1998 and became Chairman in January 1999. W. R. Grace filed for bankruptcy protection under Chapter 11 of the U.S. Bankruptcy Code in April 2001. Prior to joining W.R. Grace, Mr. Norris was at AlliedSignal Inc. (now known as Honeywell) for nine years and served as Senior Vice President and President, Specialty Chemicals, from 1997 to 1998; President, AlliedSignal Polymers Division from 1994 to 1997; and President, AlliedSignal Chemicals & Catalysts from 1989 to 1994. From 1981 to 1989, Mr. Norris served in various executive capacities with Engelhard Corporation, including President of Catalysts and Chemicals, Senior Vice President and General Manager of Catalysts, and Vice President and Business Director for Petroleum Catalysts. Mr. Norris has previously served on the Board of Directors of Borden Chemicals, Inc. He is a member of the Board of Directors of Sealy Corporation, and performs advisory services for Kohlberg Kravis Roberts & Co., currently the majority shareholder of Sealy Corporation.

**Table of Contents**

**Directors Continuing in Office**

**Class III Term expiring in 2010**

William F. Reilly

Principal Occupation: Chairman and Chief Executive Officer of Summit Business Media, LLC, a diversified media company

Age: 69

Director Since: 1992

Mr. Reilly is the Chairman and Chief Executive Officer of Summit Business Media, LLC, a diversified media company. He was the Chairman and Chief Executive Officer of Aurelian Communications, LLC from 1999 to 2006. Mr. Reilly was the Founder of PRIMEDIA Inc., a diversified media company. He served as Chairman and Chief Executive Officer of the firm from 1990 to 1999. From 1980 to 1990, he was with Macmillan, Inc., where he served as President and Chief Operating Officer since 1981. Prior to that, he was with W.R. Grace beginning in 1964, serving as Assistant to the Chairman from 1969 to 1971 and serving successively from 1971 to 1980 as President and Chief Executive Officer of its Textile, Sporting Goods and Home Center Divisions. Mr. Reilly previously served on the board of FMC Technologies, Inc. Currently, Mr. Reilly serves on the Board of Trustees of The University of Notre Dame, and WNET, the public television station serving the New York area. He also serves on the Boards of Directors of Barnes & Noble and Harvard Business School Publications.

William G. Walter

Principal Occupation: Chairman, President and Chief Executive Officer, FMC Corporation

Age: 62

Director Since: 2000

Mr. Walter was elected Chairman, President and Chief Executive Officer of the Company in 2001. He had been Executive Vice President of the Company since 2000. Mr. Walter joined the Company in 1974 as a Business Planner in corporate headquarters. He became General Manager of the Company's former Defense Systems International Division in 1986, Director of Commercial Operations of the Company's Agricultural Chemicals Group in 1991, General Manager of the Company's Alkali Chemicals Division in 1992 and Vice President and General Manager of the Company's Specialty Chemicals Group in 1997. He is a member of the Boards of Directors of the American Chemistry Council, the National Association of Manufacturers and International Paper Company.

## Table of Contents

### **IV. Information about the Board of Directors and Corporate Governance**

#### **Meetings**

During 2007, the Board of Directors held six regular meetings. All incumbent directors attended at least 75% of the total number of meetings of the Board and all committees on which they served with the exception of William F. Reilly.

#### **Committees and Independence of Directors**

The Board of Directors has five standing committees: an Audit Committee, a Compensation and Organization Committee, a Nominating and Corporate Governance Committee, an Executive Committee, and a Public Policy Committee.

The Audit Committee, Compensation and Organization Committee, and Nominating and Corporate Governance Committee are all composed of non-employee directors each of whom has been determined by the Board to be independent, on the basis set forth below. With the exception of the Chief Executive Officer, no director or nominee for director is a current or former employee of the Company, its subsidiaries or affiliates.

The Board has affirmatively determined that none of the non-employee directors or any nominee has any material relationship with the Company, its subsidiaries or affiliates other than as a director, and that they all qualify as independent. In order to be considered independent by the Board, a director or nominee must meet the requirements set forth in the SEC and New York Stock Exchange ( NYSE ) rules regarding independence, and further have no present or former employment by the Company, its subsidiaries or affiliates.

The Board found that no non-employee director or nominee has any material business, family or other relationship with the Company, its subsidiaries or affiliates. Mr. Volpe is, and until December 2007 Mr. Norris was, an executive officer of an entity that make sales to and/or purchases from the Company. The Board has determined in the case of each entity, that none of these transactions, individually or in the aggregate, were material to either the Company or the other entity, and that the transaction amounts involved fall well below the thresholds established by the NYSE for determining independence. On that basis, the Board has concluded that both Mr. Volpe and Mr. Norris meet the independence standards applied by the Board.

#### **Audit Committee**

The Board of Directors has adopted a written charter that outlines the duties of the Audit Committee, including conducting an annual self-assessment. A copy of the Charter is posted on the Company's website, as described in the section below entitled Corporate Governance Documents . The principal duties of this Committee, among other things, include:

- Review the effectiveness and adequacy of the Company's internal controls
- Review the annual report, proxy statement and periodic SEC filings such as the Company's reports on Form 10K and 10Q, including Management's Discussion and Analysis, and ensure that the Company's financial reports fairly represent its operations
- Review the effectiveness, scope and performance of activities of the independent registered public accounting firm and the internal auditor function
- Review significant changes in accounting policies
- Select the independent registered public accounting firm and confirm its independence



## **Table of Contents**

- Review potentially significant litigation
- Review federal income tax issues
- Review the Company's policies with respect to risk assessment and risk management
- Review with management the Company's earnings releases
- Monitor the Company's compliance with legal and regulatory requirements
- Pre-approve audit and non-audit services provided by the independent registered public accounting firm  
*Members:* Mr. D Aloia (Chair), Dr. Buffler, Mr. Mooney, Mr. Norris, Mr. Sosa and Mr. Volpe. Mr. Pallash will join the Committee upon election to the Board of Directors. The Board of Directors has determined that Mr. D Aloia meets the SEC requirements for an audit committee financial expert and all current or proposed members of the committee are financially literate as required by the NYSE. The Board has also determined that no current or proposed committee member sits on the audit committee of more than three public companies.

*Number of Meetings in 2007: 7*

## **Compensation and Organization Committee**

The Board of Directors has adopted a written charter that outlines the duties of the Compensation and Organization Committee, including conducting an annual self-assessment. A copy of the Charter is posted on the Company's website, as described in the section below entitled "Corporate Governance Documents".

The principal duties of this Committee are discussed more fully in the Compensation Discussion and Analysis, and include, among other things:

- Review and approve compensation policies and practices for senior executives
- Establish the total compensation for the Chief Executive Officer
- Review and approve major changes in the Company's employee benefit programs
- Approve Annual Incentive awards and equity awards and grants made under the Company's Incentive Compensation and Stock Plan
- Review the Compensation Discussion and Analysis and based on such review, recommend to the Board of Directors that it be included in the annual proxy statement

## Edgar Filing: FMC CORP - Form DEF 14A

- Review significant organizational changes and management succession planning
- Recommend to the Board of Directors candidates for officers of the Company
- Evaluate the Chief Executive Officer and oversee evaluation of management performance  
*Members:* Mr. Mooney (Chair), Mr. Greer, Mr. Norris, Mr. Reilly and Mr. Sosa.

*Number of Meetings in 2007: 4*

### **Nominating and Corporate Governance Committee**

The Board of Directors has adopted a written charter that outlines the duties of the Nominating and Corporate Governance Committee, including conducting an annual self-assessment. A copy of the Charter is posted on the Company's website, as described in the section below entitled "Corporate Governance Documents". The principal duties of this Committee, among other things, include:

- Review and recommend candidates for director

## **Table of Contents**

- Recommend Board of Directors meeting formats and processes
- Oversee corporate governance, including an annual review of governance principles
- Review and approve director compensation policies, including the determination of director compensation
- Oversee Board of Directors and Committee evaluation procedures
- Determine director independence  
*Members:* Mr. Greer (Chair), Dr. Buffler, Mr. Reilly and Mr. Volpe.

*Number of Meetings in 2007: 4*

## **Executive Committee**

The Executive Committee acts in place of the Board of Directors when the full Board of Directors is not in session.

*Members:* Mr. Walter (Chair), Mr. Mooney and Mr. Reilly.

*The Executive Committee did not meet during 2007.*

## **Public Policy Committee**

The Board of Directors has adopted a written charter that outlines the duties of the Public Policy Committee. The principal duties of this Committee, among other things, include:

- Review the Company's government and legislative programs and relations
- Report to the Audit Committee on the Company's legal compliance efforts
- Review the Company's public relations initiatives and its environmental, safety and process safety compliance  
*Members:* Dr. Buffler (Chair), Mr. Norris, Mr. Sosa and Mr. Walter. Mr. Pallash will join the Committee upon election to the Board of Directors.

*Number of Meetings in 2007: 1*

## **Director Who Presides Over Executive Sessions**

In accordance with the FMC Corporation Statement of Governance Principles, Policies and Procedures, the non-employee members of the Board of Directors meet in regularly scheduled executive sessions without management. The Chair of the Compensation and Organization Committee, Mr. Mooney, presides over these sessions. See the section below entitled "Communicating with the Board" for procedures for communicating with Mr. Mooney.

## **Director Compensation**



## Edgar Filing: FMC CORP - Form DEF 14A

The table below shows the total compensation paid to each director who served on the Board during 2007.

**Compensation Policy** The Company maintains the FMC Corporation Non-Employee Directors Compensation Policy (formerly the FMC Corporation Compensation Plan for Non-Employee Directors) to provide for the compensation described in the table below. The Nominating and Corporate Governance Committee is responsible for reviewing and approving director compensation. The CEO is the only employee who is also a director; however, he receives no additional compensation for his role as a director.

**Retainer and Fees** Currently, each non-employee director is paid an annual retainer of \$42,000 or a prorata amount for any portion of a year served. At least \$25,000 of the annual retainer is paid in fully

**Table of Contents**

vested restricted stock units, which are payable in Common Stock upon termination from the Board of Directors. The remainder is paid in quarterly installments in cash, or, at his/her election, the director may be compensated in additional fully vested restricted stock units. Restricted stock units paid in respect of the annual retainer are subject to forfeiture on a prorata basis if the director does not serve for the full year in respect of which the retainer is paid. Each non-employee director also receives \$1,500 for each Board of Directors meeting and Board of Directors committee meeting attended, and each director is reimbursed for reasonable incidental expenses. Each director who chairs a Committee is paid an additional \$7,000 per year except the Chairman of the Audit Committee, who is paid \$10,000 per year and the Chairman of the Compensation and Organization Committee who is paid \$9,000 per year. Audit Committee members also receive an additional \$5,000 annual retainer.

**Restricted Stock Units** Currently, each director also receives an annual grant of restricted stock units having a value of \$60,000 on the date of grant. These restricted stock units vest at the Annual Meeting of Stockholders held in the year following the date of grant and all restricted stock units that have vested are payable in Common Stock once service from the Board has terminated.

**Other Compensation** Non-Employee Directors receive the same dividend equivalent rights on their vested restricted stock units as a holder of regular Common Stock. Such dividend equivalent rights are equal in value to the cash dividends paid to shareholders. No other remuneration is paid to non-employee directors for services as a director of the Company. Non-employee directors do not participate in the Company's nonqualified deferred compensation plan or employee benefit plans, including, but not limited to, the qualified and nonqualified pension plans. The Company supports the charitable donations of directors under its matching gifts plan that provides a dollar-for-dollar match of gifts up to \$10,000 per year, to certain educational institutions and arts and cultural organizations.

**Director Stock Ownership Policy** The Company has established guidelines setting expectations for the ownership of Company stock by directors. These guidelines for restricted stock unit retention are five times the director's annual restricted stock unit grant and provide that all directors will be in compliance within five years of the date of their election.

**Director Compensation Table 2007**

Name	Fees Earned or Paid in Cash	Stock Awards	Option Awards	Non-Equity Incentive Plan Compensation	Change		Total
					in Pension Value and Nonqualified Deferred Compensation Earnings	All Other Compensation	
(a)	(b)	(c)	(d)	(e)	(f)	(g)	(h)
Patricia A. Buffler	50,000	76,667				33,749	160,416
G. Peter D Aloia	34,500	87,999				7,191	129,690
C. Scott Greer	43,500	76,667				6,043	126,210
Edward J. Mooney	53,500	76,667				12,610	142,777
Paul J. Norris	26,250	92,999				1,318	120,567
William F. Reilly	6,000	87,999				22,021	116,020
Enrique J. Sosa	26,000	87,999				16,919	130,918
James R. Thompson (4)	7,500	20,000				2,557	30,057
Vincent R. Volpe, Jr. (5)	20,173	21,247				0	41,420

- (1) The amounts in Column (c) reflect the dollar amount recognized for financial statement reporting purposes in fiscal year 2007 under FAS 123R and include amounts from awards granted in both 2007 and 2006. The grant date fair value of directors' stock awards for 2007 under FAS 123R is as follows: Dr. Buffler, \$85,000; Mr. D Aloia, \$102,000; Mr. Greer, \$85,000; Mr. Mooney, \$85,000; Mr. Norris, \$102,000; Mr. Reilly, \$102,000; Mr. Sosa, \$102,000; Mr. Thompson, \$0; and Mr. Volpe, \$49,577. The grant date for all directors other than Mr. Volpe was May 1, 2007 and the number of shares granted was based on a closing price of \$40.76 as of that date. Mr. Volpe's prorated award was

Edgar Filing: FMC CORP - Form DEF 14A

granted on October 1, 2007, when he joined the Board of Directors, and the number of shares granted was based

**Table of Contents**

- on a closing price of \$52.39 as of that date. The aggregate number of restricted stock units outstanding at fiscal year end for each non-employee director is as follows: Dr. Buffler, 37,774; Mr. D Aloia, 21,029; Mr. Greer, 17,879; Mr. Mooney, 34,825; Mr. Norris, 5,868; Mr. Reilly, 33,499; Mr. Sosa, 33,235; Mr. Thompson, 0; and Mr. Volpe, 948.
- (2) No stock options have been awarded to non-employee directors since 1999. Mr. Reilly holds stock options covering 4,576 shares which were granted in 1998 and 1999.
  - (3) This total includes the value of dividend equivalent rights; as well as Company charitable donations under its matching gifts plan, which are limited to \$10,000 per director per year. Such matching gifts included for Dr. Buffler, \$20,000 (\$10,000 each for her 2006 and 2007 gifts); for Mr. Reilly, \$10,000; and for Mr. Sosa, \$5,000.
  - (4) Mr. Thompson retired from the Board of Directors at the 2007 Annual Meeting (April 24, 2007) and his restricted stock units were paid out at that time.
  - (5) Mr. Volpe joined the Board of Directors on October 1, 2007.

**Corporate Governance**

**Communicating with the Board** Stockholders and any interested parties may communicate with the Board of Directors, the Chair of the Compensation and Organization Committee (who presides over executive sessions of the Board) or any individual member of the Board as follows: Communications must be in writing, sent care of the Corporate Secretary, FMC Corporation, 1735 Market Street, Philadelphia, Pennsylvania 19103. All communications with the Board, the Chair of the Compensation and Organization Committee or any individual director will be delivered as addressed.

**Director Nomination Process** The Nominating and Corporate Governance Committee and other members of the Board identify candidates for consideration by the Nominating and Corporate Governance Committee. An executive search firm may also be utilized to identify qualified candidates for consideration. Mr. Pallash, nominee for director, was introduced to the Nominating and Corporate Governance Committee through such an executive search firm. The Nominating and Corporate Governance Committee evaluates candidates based on the qualifications for director described in its Charter. These qualifications include, among other things, integrity, business experience, stature in their field of endeavor, diversity of perspective, ability to reach thoughtful, independent and logical judgments on difficult and complex issues, and whether the candidate meets the independence standard described in the section above entitled Committees and Independence of Directors. The Nominating and Corporate Governance Committee then presents qualified candidates to the full Board of Directors for consideration and selection. The Nominating and Corporate Governance Committee will consider nominees for election to the Board that are recommended by stockholders, applying the same criteria for candidates as discussed above, provided that a description of the nominees qualifications for the directorship, experience and background, a written consent by a nominee to act as such, and other information specified in the By-Laws, accompany the stockholder s recommendation. In accordance with the Company s By-Laws, any stockholder nominations for election as directors at the 2009 Annual Meeting must be delivered to the Company at the address set forth below, not later than January 22, 2009. All nominations must be sent to the Nominating and Corporate Governance Committee, care of the Corporate Secretary, FMC Corporation, 1735 Market Street, Philadelphia, Pennsylvania 19103.

**Attendance at Annual Meetings** The Company expects all of its directors to attend the Annual Meeting of Stockholders. All directors attended the 2007 Annual Meeting.

**Stockholder Proposals for the 2009 Annual Meeting** Stockholders may make proposals to be considered at the 2009 Annual Meeting. In order to make a proposal for consideration at the 2009 Annual Meeting, a stockholder must deliver notice to the Company at the address set forth below, containing certain information specified in the By-Laws, not less than 60 or more than 90 days before the date of the meeting. However, if the Company provides less than 70 days notice of public disclosure of the date of the 2009 Annual Meeting, then the deadline for the stockholder s notice and other required information is 10 days after the date of the Company s notice or public disclosure of the date of the Annual Meeting.

## **Table of Contents**

In addition to being able to present proposals for consideration at the 2009 Annual Meeting, stockholders may also be able to have their proposals included in the Company's proxy statement and form of proxy for the 2009 Annual Meeting. In order to have a stockholder proposal included in the proxy statement and form of proxy, the proposal must be delivered to the Company at the address set forth below not later than November 14, 2008, and the stockholder must otherwise comply with applicable SEC requirements. If the stockholder complies with these requirements for inclusion of a proposal in the Company's proxy statement and form of proxy, the stockholder need not comply with the notice requirements described in the preceding paragraph.

A copy of the Company's By-Laws may be obtained by writing to the Corporate Secretary, and all notices referred to above must be sent to the Corporate Secretary, FMC Corporation, 1735 Market Street, Philadelphia, Pennsylvania 19103.

**Corporate Governance Documents** The Company's website is located at [www.fmc.com](http://www.fmc.com). The following corporate governance documents are posted on the website:

Audit Committee Charter

Compensation and Organization Committee Charter

FMC Statement of Governance Principles, Policies and Procedures (This document includes both the Nominating and Corporate Governance Committee Charter and the Company's Corporate Governance Principles.)

The above documents are available in print upon request. Please direct your request for a copy of any document to Investor Relations Department, FMC Corporation, 1735 Market Street, Philadelphia, Pennsylvania 19103.

**Code of Ethics and Business Conduct Policy** The Company has a Code of Ethics and Business Conduct Policy that applies to all directors, officers (including its Chief Executive Officer, Chief Financial Officer and Controller) and employees. It is posted on the Company website at [www.fmc.com](http://www.fmc.com) and is available in print by writing to the Investor Relations Department at the address provided in the preceding section. The Company intends to post any amendments to, or waivers from, the Policy required to be disclosed by either SEC or NYSE regulations on its website.

**Compensation Committee Interlocks and Insider Participation** The members of the Compensation and Organization Committee ( Committee ) during 2007 were: Messrs. Mooney, Greer, Norris, Reilly and Sosa. All members of the Committee are non-employee directors, each of whom has been determined by the Board to be independent on the basis described in the above section entitled Committees and Independence of Directors. No member of the Committee has been an officer or employee of the Company, and no executive officer of the Company has served on any board of directors or compensation committee of any other company for which any of the Company's directors served as an executive officer at any time during 2007.

**Related Party Transactions Policy** On December 8, 2006, the Board of Directors adopted a written Statement of Policy with respect to Related Party Transactions. The Policy sets forth the Company's position and procedures with respect to review, approval or ratification of related party transactions, including the types of transactions addressed by the Policy, and the corporate function responsible for applying the Policy and related procedures.

Under the Policy, related parties are defined to include executive officers and directors of the Company and their immediate family members, a shareholder owning in excess of five percent (5%) of the Company, and entities in which any of the foregoing have a substantial ownership interest or control. With respect to any transaction where a related party receives a benefit in excess of a de minimis amount of \$5,000, the Policy requires that the transaction be pre-approved (or, if less than

**Table of Contents**

\$120,000, ratified) by the Audit Committee and disclosed where required by SEC rules. The Policy also provides that any related party who is presented with a corporate opportunity within the Company's line of business, must first offer that opportunity to the Company.

Notwithstanding the foregoing, in the case of an ordinary course business transaction between the Company and an entity of which a director of the Company is an executive officer or significant shareholder, provided the director does not otherwise have a material interest in the transaction, the Policy provides a different standard for the review and approval of transactions that involve payments in any year to or from the Company in excess of either: i) 1% of the Company's annual consolidated revenue or ii) the greater of \$1 million and 1% of the other entity's consolidated revenue. If the transaction does not exceed the above-mentioned thresholds (and the director does not have a material interest in the transaction), the transaction will be reviewed by the Nominating and Corporate Governance Committee as part of its review of director independence. If the director does have a material interest in the transaction, regardless of whether the above-mentioned thresholds are exceeded, the transaction must be approved or ratified by the Audit Committee in accordance with the preceding paragraph.

In the event of an ordinary course business transaction that exceeds the above-mentioned thresholds where the director does not have a material interest, the transaction is not required to be pre-approved by the Audit Committee. Instead, the Audit Committee will review the transaction as soon as possible and will determine whether to either ratify or disallow the transaction. In the case of any such transaction associated with prospective directors, review and approval by the Audit Committee must occur prior to the director's election. After approval or ratification, in each case the director will provide updated information at least annually on the aggregate payments involved in the transaction. This information will be reviewed by the Nominating and Corporate Governance Committee in connection with its review of directors' independence. If the aggregate amounts involved in the transaction exceed the thresholds noted above, the Audit Committee shall be required again to review and ratify the transaction.

**Table of Contents****V. Security Ownership of FMC Corporation****Management Ownership**

The following table shows, as of December 31, 2007, the number of shares of Common Stock beneficially owned by each current director or nominee for director, the executive officers named in the Summary Compensation Table and all current directors, nominees for director and executive officers as a group. With the exception of Mr. Walter, each director or nominee and each executive officer named in the Summary Compensation Table beneficially owns less than one percent of the Common Stock.

Name	Beneficial Ownership on December 31, 2007 FMC Common Stock	Percent of Class
Patricia A. Buffler (1)	36,302	*
Theodore H. Butz (2)	187,654	*
G. Peter D Aloia (1)	19,557	*
W. Kim Foster (2)	277,875	*
C. Scott Greer (1)	16,407	*
Edward J. Mooney (1)	33,353	*
Paul J. Norris (1)	4,396	*
Robert C. Pallash (3)	0	*
William F. Reilly (1)	47,385	*
Enrique J. Sosa (1)	31,763	*
Milton Steele (2)	212,150	*
Vincent R. Volpe, Jr. (1) (4)	279	*
William G. Walter (2) (5)	1,107,365	1.5%
D. Michael Wilson (2)	144,768	*
All current directors, nominees and executive officers as a group 17 persons (1)(2)	2,339,032	3.1%

\* Less than one percent of class

(1) Includes shares subject to options granted and vested restricted stock units credited to individual accounts of non-employee directors (see section of this proxy statement entitled "Director Compensation"). The number of restricted stock units credited to directors included in the table above is as follows: Dr. Buffler, 36,302; Mr. D Aloia, 19,557; Mr. Norris, 4,396; Mr. Greer, 16,407; Mr. Mooney, 33,353; Mr. Reilly, 36,603; Mr. Sosa, 31,763 and Mr. Volpe, 279. Directors have no power to vote or dispose of shares represented by restricted stock units until the shares are distributed after the director's service on the Board of Directors terminates and, until such distribution, directors have only an unsecured claim against the Company. The holders of these restricted stock units will be credited with additional restricted stock units having a value equal to the amount of any dividends paid by the Company on its Common Stock.

(2) Shares beneficially owned include: (i) shares owned by the individual; (ii) shares held by the FMC Corporation Savings and Investment Plan for the account of the individual as of December 31, 2007; (iii) shares of restricted stock; and (iv) shares subject to options that are exercisable within 60 days of December 31, 2007. Item (iv) includes options to purchase 932,958 shares for Mr. Walter; options to purchase 198,862 shares for Mr. Foster; options to purchase 82,686 shares for Mr. Steele; options to purchase 139,930 shares for Mr. Butz; options to purchase 80,528 shares for Mr. Wilson; and options to purchase 1,532,844 shares for all current executive officers as a group.

(3) Mr. Pallash is nominated for election at the Annual Meeting of Stockholders on April 22, 2008.

(4) Mr. Volpe joined the Board of Directors on October 1, 2007.

(5) Includes 14,838 shares held by Mr. Walter's spouse.



**Table of Contents****Other Security Ownership**

Based on available information, the persons listed below beneficially own more than five percent of the Company's Common Stock as of December 31, 2007:

Name and Address of Beneficial Owner	Amount and Nature of Beneficial Ownership	Percent of Class
M&G Investment Management Limited Laurence Pountey Hill London EC4R OHH United Kingdom	6,321,041 shares (1)	8.4%
Wellington Management Company LLP 75 State Street Boston, MA 02109, USA	4,347,362 shares (1)	5.8%

(1) The number of shares of stock beneficially owned was determined by a review of Schedules 13G, as amended, filed with the SEC.

**VI. Executive Compensation****Compensation Discussion and Analysis****Overview of Executive Compensation Philosophy*****Compensation and Organization Committee***

The Compensation and Organization Committee ( Committee ), composed entirely of independent directors, is guided by its charter to review and approve executive compensation policies and practices and to oversee their administration.

***Committee Charter***

The Committee's Charter describes its duties, responsibilities and procedures. The charter is available on-line at [www.fmc.com](http://www.fmc.com) under Corporate Governance. The Committee's membership is determined by the Nominating and Corporate Governance Committee. In 2007, the Committee met four times.

The Committee establishes total compensation for the chairman, president and chief executive officer ( CEO ) annually at its February meeting. The Committee reviews and evaluates the performance of the CEO and develops base salary and incentive payment recommendations for the review and approval of the full Board of Directors. The Committee also approves all compensation decisions for the other named executive officers listed in Column (a) of the Summary Compensation Table (all named executive officers listed in the Summary Compensation Table, the NEOs ). Their approval extends to base salary, annual incentives, long-term incentives, executive level benefits and perquisites.

The Committee Chairman provides a full accounting of the Committee's decisions to the Board of Directors following each Committee meeting. All new Committee members are provided a comprehensive executive compensation guide to facilitate their transition to the Committee by enhancing their understanding of the Company's executive compensation policies and practices.

The Committee recognizes its responsibility to maintain a competitive executive compensation program that will ensure the Company's ability to attract, motivate and retain top talent while at the



## **Table of Contents**

same time aligning the financial interests of the executive with that of its shareholders. Pay for performance and market based compensation are important elements of the Company's compensation philosophy. The Company considers several measures of corporate performance, job performance and labor market dynamics in the design and administration of the NEO executive compensation arrangements described later in this section.

### ***Compensation Consultant***

Mercer Human Resource Consulting ( Mercer ) was engaged by the Committee as its expert advisor on matters of executive compensation in 2007. Mercer also provided consulting services to the Company in 2007 in evaluating and designing its executive compensation program. A representative of Mercer attended certain meetings of the Committee in 2007.

Mercer provided the Committee with advice and counsel on a broad range of executive compensation matters. The scope of their services included, but was not limited to, the following:

- Apprising the Committee of compensation-related trends and developments in the marketplace
- Informing the Committee of regulatory developments relating to executive compensation practices
- Providing the Committee with assessments of the market competitiveness of the Company's executive compensation
- Assessing the relationship between executive compensation and pay for performance
- Recommending changes to the executive compensation program to enhance shareholder value, maintain competitiveness, and ensure alignment with business strategies and governance

All executive compensation related services are performed on a fee for service basis and are paid for by the Company.

### ***Compensation Philosophy***

As previously stated, the Company's compensation program for NEOs is designed to attract, motivate and retain top talent, to pay for performance and to align the financial interests of the NEOs with those of the Company's shareholders. In designing compensation arrangements for NEOs, the Committee has considered the importance of:

- Balancing variable compensation components so that appropriate focus is put on achieving both short and long-term operating and strategic objectives
- Motivating the NEOs to use sound business judgment and practices that will contribute to increased shareholder value
- Ensuring that the achievement of key financial goals and strategic objectives is financially rewarding for the NEO

In addition, the Committee believes that putting a significant percentage of compensation at risk helps focus the executive on achieving certain key objectives that are important to delivering the performance expected by shareholders.

### **Components of Executive Compensation**

## Edgar Filing: FMC CORP - Form DEF 14A

The components of the Company's compensation program with respect to NEOs include base salary, an annual incentive and a long-term incentive. Together, these three elements comprise the NEOs' total direct compensation ( TDC ).

**Table of Contents**

The Company relies on both industry surveys and analysis of proxy statements from peer companies (the Market) to benchmark the components of its NEO compensation and to validate TDC, including the appropriate mix of cash and equity, as well as NEO benefits and perquisites. Proxy statement data may not be reported for jobs that are direct comparisons to jobs held by the Company's NEOs. In such cases, the Company relies more on the broader survey data to benchmark elements of executive compensation.

In 2007, the Company used proxy statement data from the following companies that in size and complexity the Committee deems to be reasonable comparators or peer companies:

Albermarle	Lubrizol
Cabot	Olin
Chemtura	Rockwood Holdings
Cytec Industries	Sensient Technologies
Hercules	Valspar
International Flavors and Fragrances	Westlake Chemical

The Company also believes that internal equity is an important and necessary consideration in valuing jobs. The last comprehensive executive compensation study was conducted by Mercer in August 2007 as part of a biennial review. Salaries, annual incentive targets and long-term incentive targets were determined to be in line with the Company's compensation philosophy and the Market.

***Base Salary***

Salary ranges for NEOs are established based on similar positions in other companies of comparable revenue, size and complexity. Performance levels from needs improvement to exceptional are delineated within the salary range structure and provide guidance for the administration of salaries.

The Company establishes base salary range midpoints at the 50<sup>th</sup> percentile of the Market. Salary ranges are expressed as grades with each grade having a range from 75% to 125% of midpoint. This structure allows the Company to differentiate in the delivery of base salary in accordance with its pay for performance philosophy.

Base salaries of the NEOs (except the CEO) are marginally above one-third of TDC for the position. The CEO's base salary is less than 25% of his TDC, at target, reflecting the greater emphasis of his job being placed on long-term strategic priorities and less on day-to-day operational issues. This weighting of base salary relative to TDC is consistent with the Company's compensation philosophy mentioned above, that emphasizes pay-at-risk for executives who are chiefly responsible for delivering short and long term financial results for shareholders.

Starting salaries are a function of an employee's skills, experience, expertise and expected job performance. Subsequent salary adjustments for the NEOs (except the CEO) are based on job performance as assessed by the CEO who recommends the appropriate base salary to the Committee for their approval. The Committee itself determines any salary adjustment for the CEO. Base salary reviews are part of the broader compensation review that occurs at the February meeting of the Committee.

In 2007, the Committee recommended and the Board approved a base salary increase for the CEO, Mr. Walter, of 6.1%. This increase reflected the Committee's assessment of Mr. Walter's performance in the prior year in which he met or exceeded his major objectives. The Committee also approved the CEO's recommendations for base salary increases for Messrs. Butz, Foster, Steele and Wilson. Each received increases of 6.0%, 5.0%, 5.5% and 6.0% respectively. (Salaries are set forth in Column (c) of

---

**Table of Contents**

the Summary Compensation Table.) These increases reflected the CEO's assessment of the NEOs' performance in the prior year in which they met or exceeded expectations for their major responsibility areas ( MRAs ). MRAs for the NEOs include, but are not limited to, the following: financial management, customer relations, strategic planning and business development, operational excellence, staffing and talent management, and performance management. MRAs for the CEO include, but are not limited to: strategy, corporate financial performance, investor relations, board development and governance, executive development, and external affairs.

***Annual Incentive***

The Incentive Compensation and Stock Plan ( ICSP ), is a shareholder-approved plan designed to facilitate the grant of both short and long term incentives.

The Annual Incentive is a cash component of the ICSP that rewards NEOs for the achievement of key short-term objectives. It is designed to recognize and reward both individual and team achievement. The Committee reviews and approves the award design, performance measures and objectives. The Committee also reviews and approves the award results and payouts.

Annual Incentive targets are derived from prevailing Market data with consideration for internal equity. The Annual Incentive is designed to deliver a cash payout that is slightly above the 50<sup>th</sup> percentile of the Market when objectives are met. Annual incentive compensation targets vary by position and are expressed as a percentage of base salary. The Annual Incentive comprises approximately 20% (at target) of the NEOs' TDC. The Committee believes this percentage provides a meaningful incentive for short-term performance. All NEOs received an Annual Incentive payment for performance in 2007 (see footnote (2) to Column (g) of the Summary Compensation Table).

The Annual Incentive is comprised of two components, a Business Performance Incentive ( BPI ) and an Annual Performance Incentive ( API ).

The BPI component is focused on key financial measure(s) such as net income, earnings before interest and taxes (EBIT) and working capital. The CEO establishes the appropriate financial measure(s) for the corporation and each business unit and recommends this measure(s) and specific performance objectives to the Committee for approval at the February meeting. BPI performance for the corporation and each business unit is approved by the Committee following its review of year end financial results.

The API generally consists of a set of non-financial objectives specific to each NEO. The CEO establishes API measures and objectives for other NEOs and evaluates performance against the objectives. API measures for the CEO are approved, and his performance against these measures is evaluated, by the Committee. All NEO Annual Incentive awards are approved during the February meetings of the Committee and the Board. Details concerning Annual Incentive awards for 2007 are provided in the section entitled "Annual Incentive Awards" of the narrative to the Grants of Plan-Based Awards Table.

***Long-Term Incentives***

Long-Term Incentive ( LTI ) awards are also granted under the ICSP. LTI targets are derived from prevailing Market data with consideration for internal equity. The LTI award is designed to motivate, retain and link the NEOs' long-term compensation with increases in shareholder value. The LTI target is based on position and is designed to deliver compensation at the 50<sup>th</sup> percentile of the Market. However, for better-than-Market performance, the LTI award can produce results that are above the LTI target. The Committee has broad discretion to approve the appropriate type(s) of LTI awards. LTI compensation, at target, represents approximately 45% of TDC for the NEOs, except the CEO, whose LTI is weighted at 58% of TDC. This higher percentage reflects the importance of the CEO's role in developing long-term strategic direction that creates sustainable shareholder value.

## **Table of Contents**

The Committee believes that LTI awards should compensate NEOs, in a meaningful way, for delivering sustainable long-term value to shareholders. LTI awards for the NEOs, except for the CEO, are recommended by the CEO and approved by the Committee. The LTI award for the CEO is recommended by the Committee and approved by the full Board of Directors. All LTI awards are approved during the February meetings of the Committee and the Board.

There is no set allocation between equity and cash for LTI awards. The Committee determines the allocation on a year-by-year basis. The Committee believes that a mix of equity and performance-based cash directly aligns the financial interests of NEOs and shareholders. In 2007, the LTI award was made up of one-third stock options, one third restricted stock and one third performance-based cash. In authorizing this mix of equity and cash, the Committee created incentives for higher levels of business performance (stock options and performance-based cash), and retention and ownership (restricted stock) for the Company's key executives. (See the Grants of Plan-Based Awards Table and Columns (e), (f) and (g) of the Summary Compensation Table.)

Generally, LTI awards are subject to forfeiture until the applicable vesting conditions are met. Participants age 62 and over, who are also early retirement eligible, are entitled to all of their restricted shares, whether or not they have otherwise vested, upon such retirement. Therefore such individuals incur income tax liability for all of their undelivered restricted shares at the later of age 62 or the date of grant. In such cases, the Committee has authorized the accelerated delivery of shares to participants sufficient to cover the tax liability incurred.

### *Equity Awards*

#### Annual Stock Option Grants

The Committee is the only party authorized to grant stock options to NEOs. The Committee's practice is to grant stock options as part of the LTI awards to NEOs at its February meeting, subsequent to the release of the Company's earnings for the previous calendar year. In determining the number of options required to meet the compensation level approved by the Committee for an NEO, the Company divides that portion of the LTI award value related to stock options by the fair value of the option based on a Black Scholes calculation using the 30 day average stock price for the period preceding the February meeting of the Committee.

The exercise price of all stock option awards to NEOs is equal to the closing price of the Company's stock on the date of grant, which is the same day the Committee approves the grants. Option grants are not specifically timed to precede or follow the Company's release of material information to the public.

#### Restricted Stock

In determining the number of shares required to meet the compensation level approved by the Committee for an NEO, the Company divides that portion of the LTI award value related to restricted stock determined by the Committee for that year by the 30 day average stock price for the period preceding the February meeting of the Committee.

#### Special Restricted Stock Grants

The Key Manager Award ( KMA ) is designed primarily as a recognition and retention program for outstanding management talent. The Committee may also authorize the use of a KMA to attract key talent. Most KMAs are issued in an effort to retain key management talent. The value of the KMA is established at a level that would be meaningful to the executive based on his/her compensation. Typically, these awards are approved for an executive only once during a four-year period. KMAs are generally subject to a four year

---

## **Table of Contents**

period of restriction, but in all other respects have the same characteristics as the restricted stock used as part of the LTI award. KMAs are recommended by the CEO. The Committee may recommend a KMA for the CEO for approval by the full Board. Messrs. Butz, Steele and Wilson all received KMAs in 2007.

### *Performance-Based Cash*

The CEO may recommend a performance-based cash component as part of the annual LTI award. When used, performance-based cash is linked to a corporate performance measure recommended by the CEO. The measure and corresponding objectives are approved by the Committee. Like the LTI equity awards discussed above, performance-based cash has a three-year vesting period. Details of the 2007 and previous performance-based cash awards are provided in the subsection entitled *Performance-Based Cash* of the narrative to the Grants of Plan-Based Awards Table.

### **Potential Benefits Related to Change in Control or NEO termination**

The Company has entered into an executive severance agreement with each NEO that provides certain financial benefits in the event of a change in control. In the case of NEOs, other than the CEO, these benefits are triggered by a qualifying event (see section of this proxy statement entitled *Potential Payments Upon Termination or Change in Control* ) that also results in the executive's termination of employment within 24 months of the event. The CEO's agreement provides that he may voluntarily terminate his employment in the 13<sup>th</sup> month following a change in control and be entitled to the benefits of the agreement. The CEO position is most vulnerable following a change in control. This modified trigger for the CEO provides the acquirer and its shareholders with reasonable assurance of executive management stability, thereby protecting the value of the acquisition while transition decisions are implemented. In addition, in the event of a change in control, whether or not accompanied by the termination of an NEO's employment, the NEO's unvested LTI and KMA awards vest immediately. The Committee believes that the long-term interests of shareholders are best served by providing reasonable income protection for NEOs to address situations in which they may otherwise be distracted by their potential loss of employment. In addition, the Committee has approved benefit guidelines applicable to the NEOs in the event of the termination of their employment unrelated to a change in control, which are intended to provide reasonable transition assistance. The details of all such benefits are set forth in the section of this proxy statement entitled *Potential Payments Upon Termination or Change in Control* .

### **Deductibility of Executive Compensation, Section 162(m)**

Section 162(m) of the Internal Revenue Code of 1986, as amended, (the *IRC* ) limits the annual amount of compensation that the Company may deduct to \$1,000,000. An exception to this regulation is for performance-based compensation which meets certain requirements of the IRC. Awards made under the ICSP may qualify as performance-based compensation under Section 162(m) of the IRC. However, not all grants that may be made under the ICSP or that have been made under the ICSP meet all requirements for deductibility under Section 162(m) of the IRC. Unless the amounts involved become material, the Committee believes that it is more important to preserve its flexibility under the ICSP to craft appropriate incentive awards than to meet every requirement for deductibility with respect to every grant. The Committee believes that this is not currently an issue, but continues to monitor the effects of Section 162(m) of the IRC in its consideration of executive compensation delivery.

### **Stock Ownership Policy**

The Company has established guidelines setting expectations for the ownership of Company stock by executive officers. The guidelines for stock ownership are expressed in multiples of one to four times the executive's annual base salary.



**Table of Contents**

The CEO ownership target is four times his base salary. The CFO has a target of two times his base salary. The other NEOs have ownership targets of one times their base salaries. These ownership guidelines are reviewed and, if necessary, adjusted every other year in conjunction with the formal market study of executive compensation.

Officers of the company, who are subject to ownership targets, have a period of up to five years from the date of their election or appointment to meet the guidelines. All NEOs are in full compliance with current ownership guidelines.

The Director Stock Ownership Policy is on page 13 of this proxy statement.

**Executive Compensation Tables****Summary Compensation Table 2007**

Name and Principal Position	Year	Salary	Bonus	Stock		Non-Equity Incentive		Change in Pension Value	All Other Compensation	Total
				Awards	Option Awards	Plan	Non-Equity			
(a)	(b)	(\$)(c)	(\$)(d)	(\$)(1)(e)	(\$)(1)(f)	(\$)(2)(g)	(\$)(3)(h)	(\$)(4)(i)	(\$)(j)	
WILLIAM G. WALTER	2007	945,833		1,375,313	1,222,182	3,230,025	2,052,127	115,994	8,941,474	
Chairman, President and Chief Executive Officer	2006	891,667		972,697	678,210	2,762,689	2,429,946	123,464	7,858,673	
W. KIM FOSTER	2007	522,917		214,988	163,901	840,160	532,159	53,209	2,327,334	
Senior Vice President and Chief Financial Officer	2006	497,551		272,801	135,104	800,537	646,082	75,683	2,427,758	
MILTON STEELE	2007	428,892		264,236	139,077	750,154	526,643	46,402	2,155,404	
Vice President, General Manager Agricultural Products Group	2006	406,442		172,165	114,648	711,717	696,646	43,655	2,145,273	
THEODORE H. BUTZ	2007	383,935		229,596	139,077	574,805	72,462	136,025	1,535,900	
Vice President, General Manager Specialty Chemicals Group	2006	364,457		218,440	114,648	549,637	150,291	126,961	1,524,434	
D. MICHAEL WILSON	2007	383,935		264,236	139,077	543,975	24,354	44,199	1,399,776	
Vice President, General Manager	2006	364,457		172,165	114,648	370,233	60,291	110,294	1,192,088	

- (1) There were no forfeitures of any of these awards during 2007. See Note 14 to the Consolidated Financial Statements contained in the Company's report on Form 10K for the year ended December 31, 2007 for the assumptions used in the valuations that appear in this column.
- (2) For 2007, the totals listed in this column include amounts earned under the Incentive Compensation and Stock Plan as follows: (i) with respect to the Annual Incentive for 2007, for Mr. Walter, \$1,541,625, for Mr. Foster, \$487,489, for Mr. Steele, \$450,918, for Mr. Butz, \$275,569, and for Mr. Wilson, \$244,739; (ii) with respect to the Performance-Based Cash component of the 2007 Long-Term Incentive Award, for Mr. Walter, \$345,450, for Mr. Foster, \$90,850, for Mr. Steele, \$77,100, for Mr. Butz, \$77,100, and for Mr. Wilson, \$77,100; (iii) with respect to the Performance-Based Cash component of the 2006 Long-Term Incentive Award, for Mr. Walter, \$345,450, for Mr. Foster, \$90,850, for Mr. Steele, \$77,100, for Mr. Butz, \$77,100, and for Mr. Wilson, \$77,100; (iv) with respect to the Performance-Based Cash component of the 2005 Long-Term Incentive Award, for Mr. Walter, \$997,500, for Mr. Foster, \$170,971, for Mr. Steele, \$145,036, for Mr. Butz, \$145,036, and for Mr. Wilson, \$145,036.

---

**Table of Contents**

- (3) For 2007, the amounts listed in this column are attributable to changes in the pension values under the Company's qualified and nonqualified defined benefit plans. Details of these defined benefit plans are set forth in the Pension Benefits Table 2007 and the narrative that follows.
- (4) For 2007, the amounts stated in this column include: (i) with respect to the Company's matching contribution to the FMC Corporation Savings and Investment Plan, for Messrs. Walter, Foster, Steele, Butz and Wilson, \$9,000; (ii) with respect to the Company's matching contribution to the FMC Corporation Non-Qualified Savings and Investment Plan, for Mr. Walter, \$28,650; for Mr. Foster, \$15,750; for Mr. Steele, \$15,721; for Mr. Butz, \$11,593; and for Mr. Wilson, \$9,508; (iii) with respect to dividends paid on unvested restricted stock, for Mr. Walter, \$38,073; for Mr. Foster, \$12,986; for Mr. Steele, \$10,338; for Mr. Butz, \$11,403; and for Mr. Wilson, \$10,338. The amounts in this column also include the aggregate incremental costs for the following: for Mr. Walter, financial planning, executive long-term disability insurance, personal use of the Company airplane, a golf club membership, and reserved parking; for Mr. Foster, executive long-term disability insurance, a golf club membership, and reserved parking; for Mr. Steele, financial planning and executive long-term disability insurance; for Mr. Butz, executive long-term disability insurance, an airline club membership, financial planning, commuting expenses (\$49,906) and tax gross-up on these expenses (\$48,871); and for Mr. Wilson, financial planning, executive long-term disability insurance, a golf club membership, an airline club membership, and reserved parking. The aggregate incremental cost for each of the foregoing perquisites and personal benefits that were quantified was calculated based on the full amount the Company paid for such benefit times the percentage of personal use not reimbursed to the Company.

The Summary Compensation Table lists all 2006 and 2007 compensation, as defined by the rules of the SEC, for the Chief Executive Officer, the Chief Financial Officer and each of the three other most highly compensated executive officers. The base salary, Annual Incentives, and Long-Term Incentives (consisting of stock options, restricted stock, and a performance-based cash component), paid or awarded to these officers were determined by the Compensation and Organization Committee, as described in the Compensation Discussion and Analysis. The material terms of the Annual Incentive and Long-Term Incentive awards are described in the narrative to the Grants of Plan Based Awards Table. The material terms of the qualified and nonqualified defined benefit plans, which are the basis for the accruals reported in Column (h) of the Summary Compensation Table above, are described in the narrative to the Pension Benefits and Nonqualified Deferred Compensation Tables, respectively.

**Table of Contents**

<b>Grants Of Plan-Based Awards Table 2007</b>											
		Estimated Future Payouts			Estimated Future Payouts			All Other	All Other	Grant	
		Under Non-Equity Incentive			Under Equity Incentive			Stock	Option	Date	
		Plan Awards (1)			Plan Awards			Awards:	Awards:	Fair	
								Number	Number	Value of	
								of	of	Exercise	
								Shares	Securities	or Base	
								of Stock	Underlying	Price of	
								or Units	Options	Awards	
								or Units	Options	Awards	
Name	Grant	Threshold	Target	Maximum	Threshold	Target	Maximum	or Units	Options	Awards	Awards
(a)	(b)	(\$)(2)	(\$)	(\$)	(\$)	(\$)	(\$)	(#)	(#)	(\$/Sh)	(\$)
(a)	(b)	(c)	(d)	(e)	(f)	(g)	(h)	(i)	(j)	(k)	(l)
William G. Walter	N/A	0	788,958*	1,577,917							
	2/15/07	345,000	690,000**	1,381,800							
	2/15/07							18,148			678,554
	2/15/07								47,632	37.39	678,518
W. Kim Foster	N/A	0	287,604*	575,208							
	2/15/07	90,850	181,700**	363,400							
	2/15/07							4,772			178,425
	2/15/07								12,526	37.39	178,433
Milton Steele	N/A	0	235,836*	471,671							
	2/15/07	77,100	154,200**	308,400							
	2/15/07							17,050			637,500
	2/15/07								10,628	37.39	151,396
Theodore H. Butz	N/A	0	211,164*	422,329							
	2/15/07	77,100	154,200**	308,400							
	2/15/07							4,050			151,430
	8/16/07							13,000			559,000
D. Michael Wilson	2/15/07								10,628	37.39	151,396
	2/15/07										
	2/15/07	0	211,164*	422,329							
	2/15/07	77,100	154,200**	308,400							
D. Michael Wilson	N/A	0	211,164*	422,329							
	2/15/07	77,100	154,200**	308,400							
	2/15/07							17,050			637,500
	2/15/07								10,628	37.39	151,396

- (1) The actual amount of the Annual Incentive paid to the NEO with respect to 2007 is stated in footnote (2) to Column (g) of the Summary Compensation Table.
- (2) The annual incentive awards, which are denoted by a single asterisk in this table, have possible payouts at any point from zero to the respective maximums shown; therefore no threshold is given. For the performance-based cash component, denoted by a double asterisk in this table, a zero payout is possible, with the first payout thereafter equal to .5 times the target; therefore the threshold shown represents that latter amount, although such amount is not a guaranteed amount. Please see the narrative below for further explanation of the awards and how they are calculated.

Each of the awards contained in the Grant of Plan-Based Awards Table above are granted under the Incentive Compensation and Stock Plan ( ICSP ), which is administered by the Compensation and Organization Committee (the Committee ), in accordance with principles set forth in the Compensation Discussion and Analysis. The ICSP provides for annual, as well as long-term incentive awards. The material terms of these awards are as follows:

**Annual Incentive Awards**

## Edgar Filing: FMC CORP - Form DEF 14A

The Annual Incentive, represented by the values marked with a single asterisk (\*) in the table above, is a cash award comprised of two components a Business Performance Incentive ( BPI ) and an

---

**Table of Contents**

Annual Performance Incentive ( API ). The BPI is a financial measure focused on key performance objectives such as net income, earnings before interest and taxes ( EBIT ) and working capital. In 2007, the approved BPI measure for Messrs. Foster and Walter was net income from continuing operations. The corporate net income target for 2007 was \$228M. The business units, headed by Messrs. Butz, Steele and Wilson, had BPI measures of EBIT growth for each of the businesses reporting to them and working capital management. The actual Annual Incentive amounts earned in 2007 by the NEOs appear in footnote (2) to Column (g) of the Summary Compensation Table.

The API generally consists of a set of non-financial objectives specific to each NEO. The API factors may, in part, be subjective and may include measures such as the successful execution of strategy and growth initiatives, assessing and responding to changing market conditions, improving operating efficiency and safety performance, people development, and making timely management changes. The relative importance of each of these factors varies based on the strategic initiatives and operating requirements of each business or function. The CEO s 2007 APIs included corporate strategy, board development, executive succession, safety and investor relations.

The weighting of the API and BPI components varies from one business unit or functional area to another, reflecting the relative emphasis on business results vs. individual performance. Target payouts vary by position as a percentage of base salary and can range from zero to two times the target payout based on performance against the BPI and API objectives. The API and BPI objectives are designed to have a 50% probability of achievement at the target level, whereas the probability of achieving a threshold payment is significantly greater than 50%, and the probability of achieving the maximum payout is significantly less than 50%.

In 2007, the Committee established the Annual Incentive target for Mr. Walter at 75% of base salary, with a weighting of 60% for the BPI and 40% API. In August of 2007 the Committee raised Mr. Walter s Annual Incentive target to 100% based on the results of an executive compensation study conducted by Mercer. Mr. Foster s Annual Incentive target was 55% of base salary, with a weighting of 50% BPI and 50% API. Each of the other NEOs also had an Annual Incentive target of 55% of base salary, but with a weighting of 70% BPI and 30% API. In 2007, each NEO achieved results above target. The overall range of performance ratings for the NEOs as a percentage of target was 130% to 194%.

***Long Term Incentive Awards***

*Stock Option Awards*

Stock options are a component of the LTI awards. They are nonqualified options which do not vest until the end of a prescribed period, which in general is approximately three years, at which time they vest in their entirety. The options have a term of ten years. Options are not transferable or assignable other than by will or the laws of descent in the event of death. Unvested options generally expire upon cessation of employment, except in certain circumstances. (See the section of this proxy statement entitled Potential Payments Upon Termination or Change in Control for additional detail on the treatment of options subsequent to the cessation of employment.)

*Restricted Stock Awards*

Restricted stock awards, when used as a component of the LTI awards, are generally restricted for a period of three years. The recipient is entitled to receive dividend payments at a non-preferential rate (currently \$.105 per share per quarter) during this period of restriction. Once the restriction expires, the shares, less any shares used to satisfy statutory tax withholding obligations, become freely transferable by the NEO. Unvested restricted stock is generally cancelled upon cessation of

**Table of Contents**

employment, except in certain circumstances. (See the section of this proxy statement entitled "Potential Payments Upon Termination or Change in Control" for additional detail on the treatment of restricted stock subsequent to the cessation of employment.)

*Performance-Based Cash*

Performance-based cash is also used as a component of the LTI awards. The performance-based cash component of an LTI award covers a three year cycle and will be paid out at the end of such cycle, provided performance targets are met and the NEO remains an employee of the Company at the time the payment is approved, except where cessation of employment is due to a change in control, death, disability, retirement on or after the age of 62, or termination not for cause. (See the section of this proxy statement entitled "Potential Payments Upon Termination or Change in Control" for additional detail.)

The performance-based cash component established for the 2007-2009 LTI award, represented by the values marked with a double asterisk (\*\*) in the table above, is based on the Company achieving a relative performance measure of Total Shareholder Return (TSR) at or above the 25<sup>th</sup> percentile (the threshold) of an industry comparator group comprised of more than fifty companies identified by the Committee's independent executive compensation consultant. (This comparator group includes peer group companies used for purposes of compensation comparison, which are listed in the Compensation Discussion and Analysis.) For performance at the 25<sup>th</sup> percentile a payment of .5 times target will be made (no payment is made for performance at less than the 25<sup>th</sup> percentile). For performance at the 50<sup>th</sup> percentile (the target) a payout of one times target is made, and for performance at the 80<sup>th</sup> percentile, a payout of two times target is made.

During the three-year period covered by the performance-based cash component for each of the 2007-2009, 2006-2008 and 2005-2007 LTI awards, payout is based on the same TSR performance measure described above. The TSR performance measure is calculated for each of the three calendar years, as well as for the three-year period as a whole. Each of these four measurement periods carries a weight of 25% in calculating the final payout due. When the performance measure has been met for a particular calendar year during the three-year period of the award, 25% of the payout is "banked", but is not considered "earned" and will not be paid until the three-year period has concluded and the payment approved. In 2007, TSR exceeded targeted performance for the final year of the 2005-2007 cycle. Based on the TSR performance during the cycle, payment for this award period was approved by the Committee at 189% of target.

In addition, in 2007 the Company surpassed target performance for the second year of the 2006-2008 cycle, and therefore another 25% of this component was "banked" in 2007. This performance also determines the first year results for the 2007-2009 LTI award.

Table of Contents**Outstanding Equity Awards At Fiscal Year-End Table 2007**

Name (a)	Option Awards		Equity Incentive Plan Awards:					Stock Awards		Equity
	Number of Securities Underlying Unexercised Options (#) Exercisable (1) (b)	Number of Securities Underlying Unexercised Options (#) Unexercisable (2) (c)	Equity Incentive Plan Awards: Number of Securities Underlying Unexercised Options (#) (d)	Option Exercise Price (\$) (e)	Option Expiration Date (f)	Number of Shares or Units of Stock That Have Not Vested (#)(3) (g)	Market Value of Shares or Units of Stock That Have Not Vested (\$) (h)	Number of Shares, Units or Other Rights That Have Not Vested (#) (i)	Market or Payout Value of Unearned Shares, Units or Rights That Have Not Vested (\$) (j)	
William G. Walter	238,228			19.42	2/15/2011	17,135	934,714			
	308,220			17.00	2/14/2012	14,990	817,704			
	246,580			7.92	3/3/2013	11,213	611,669			
	70,952			18.98	2/26/2014					
		68,978		24.03	2/17/2015					
		56,260		31.28	2/23/2016					
		47,632		37.39	2/15/2017					
W. Kim Foster	25,876			19.42	2/15/2011	7,140	389,487			
	75,880			17.00	2/14/2012	6,380	348,029			
	60,700			7.92	3/3/2013	4,772	260,313			
	18,656			18.98	2/26/2014					
		17,750		24.03	2/17/2015					
		14,796		31.28	2/23/2016					
		12,526		37.39	2/15/2017					
Milton Steele	51,790			19.42	2/15/2011	6,060	330,573			
	15,832			18.98	2/26/2014	5,414	295,334			
		15,064		24.03	2/17/2015	4,050	220,928			
		12,554		31.28	2/23/2016	13,000	709,150			
		10,628		37.39	2/15/2017					



Edgar Filing: FMC CORP - Form DEF 14A

Theodore H. Butz

7,246		15.64	4/21/2010	6,060	330,573
37,328		19.42	2/15/2011	5,414	295,334
37,320		17.00	2/14/2012	4,050	220,928
27,140		7.92	3/3/2013	13,000	709,150
15,832		18.98	2/26/2014		
	15,064	24.03	2/17/2015		
	12,554	31.28	2/23/2016		
	10,628	37.39	2/15/2017		

D. Michael Wilson

34,812		19.42	2/15/2011	6,060	330,573
14,820		17.00	2/14/2012	5,414	295,334
15,832		18.98	2/26/2014	4,050	220,928
	15,064	24.03	2/17/2015	13,000	709,150
	12,554	31.28	2/23/2016		
	10,628	37.39	2/15/2017		

- (1) For the awards with an expiration date of 4/21/2010, the vesting date was 1/2/1998; for the awards with an expiration date of 2/15/2011, the vesting date was 1/2/2004; for the awards with an expiration date of 2/14/2012, the vesting date was 1/2/2005; for the awards with an expiration date of 3/3/2013, the vesting date was 1/2/2006; and for the awards with an expiration date of 2/26/2014, the vesting date was 2/26/2007.
- (2) For the awards with an expiration date of 2/17/2015, the vesting date was 2/17/2008; for the awards with an expiration date of 2/23/2016, the vesting date is 2/23/2009; and, for the awards with an expiration date of 2/15/2017, the vesting date is 2/15/2010.
- (3) With respect to Mr. Walter's award of 17,135 shares, Mr. Foster's award of 7,140 shares, Mr. Steele, Mr. Butz, and Mr. Wilson's award of 6,060 shares, the vesting date was 2/17/2008. With respect to Mr. Walter's award of 14,990 shares,

**Table of Contents**

Mr. Foster's award of 6,380 shares, and Mr. Steele, Mr. Butz and Mr. Wilson's awards of 5,414 shares, the vesting date is 2/23/2009. With respect to Mr. Walter's award of 11,213 shares, Mr. Foster's award of 4,772 shares, Mr. Steele's awards of 17,050 shares, Mr. Butz's award of 4,050 shares and Mr. Wilson's award of 17,050 shares, the vesting date is 2/15/2011. With respect to Mr. Butz's award of 13,000 shares, the vesting date is 8/16/2011.

**Option Exercises And Stock Vested Table 2007**

Name (a)	Option Awards Number of		Stock Awards	
	Shares Acquired On Exercise	Value Realized On Exercise	Number of Shares Acquired On Vesting	Value Realized On Vesting
	(#) (b)	(\$) (c)	(#) (d)	(\$) (e)
William G. Walter	153,502	5,005,463	114,042	4,827,794
W. Kim Foster	84,316	1,954,954	39,792	1,530,354
Milton Steele	102,420	2,780,095	8,310	319,436
Theodore H. Butz	14,490	386,208	28,310	1,088,736
D. Michael Wilson	29,300	997,218	8,310	319,436

**Pension Benefits Table 2007**

Name (a)	Plan (b)	Number of Years Credited	Present Value of Accumulated Benefit	Payments During Last Fiscal Year
		(#)(1) (c)	(\$) (d)	(\$) (e)
William G. Walter	Qualified Plan	33.5	1,027,915	0
	Nonqualified Plan	33.5	11,862,958	0
W. Kim Foster	Qualified Plan	29.3	749,869	0
	Nonqualified Plan	29.3	3,331,286	0
Milton Steele	Qualified Plan	30.4	803,997	0
	Nonqualified Plan	30.4	2,868,053	0
Theodore H. Butz	Qualified Plan	16.5	220,848	0
	Nonqualified	16.5	506,695	0
D. Michael Wilson	Qualified Plan	10.2	105,433	0
	Nonqualified Plan	10.2	251,471	0

(1) All credited years of service are the actual years of service under the relevant plan.

**Pension Plans**

## Edgar Filing: FMC CORP - Form DEF 14A

The FMC Salaried and Nonunion Hourly Employees Retirement Plan (the "Qualified Plan") is a non-contributory defined benefit plan that is intended to meet the requirements of Section 401(a) of the Internal Revenue Code of 1986, as amended (the "IRC"), as a tax-qualified plan. All NEOs participate in this plan.

Under the Qualified Plan, an employee's pension benefit is calculated based on credited company service and a final average year earnings ("FAYE") formula. FAYE is determined using earnings from the highest 60 consecutive months out of the last 120 calendar months that immediately precede the employee's retirement date. Eligible compensation includes base salary (see Column (c) of the Summary Compensation Table), Annual Incentive pay (see footnote (2) to Column (g) of the Summary Compensation Table) and certain other performance payments and is subject to a statutory cap of \$225,000 for 2007. However, not included are stock option gains, other equity awards and long-term performance-based cash.

Normal retirement age is 65. Benefits at normal retirement are calculated using the formula described below.

**Table of Contents**

The retirement formula is 1.0% of FAYE up to the Social Security covered compensation base plus 1.5% of FAYE in excess of the Social Security covered compensation base times years of credited service (up to 35 years) plus 1.5% of FAYE times years of credited service in excess of 35. The actual benefit amount depends on the form of payment selected by the employee, i.e. individual life annuity, joint and survivor annuity or level income option. All benefits under the Qualified Plan are paid as an annuity. The amounts reflected for the Qualified Plan in the Pension Table are actuarial present values of the single life annuity that would be payable at age 62 which is the earliest age an NEO can retire without a benefit reduction. There is no Social Security offset.

Early retirement is defined as retirement from active service when an employee reaches age 55 with a minimum of ten years credited service. Messrs. Walter, Foster and Steele meet the age and service requirements to qualify for early retirement benefits as of December 31, 2007. Employees who elect early retirement receive an actuarially reduced pension. This reduction is 4% per year for each year prior to age 62. The maximum reduction is 28% (62-55 x .04) of the age 65 benefit calculation. At age 62 and older, there is no actuarial reduction in the benefit. Messrs. Foster and Steele both were under the age of 62 as of December 31, 2007 and would have received a reduced pension benefit as outlined above. Mr. Walter's early retirement pension benefit would not have been subjected to any reduction as he reached age 62 in 2007.

The IRC limits the annual benefits that may be paid from a tax-qualified retirement plan and as noted above, the compensation that may be taken into account in calculating those benefits. The Company has adopted permitted supplemental arrangements to maintain total benefits during retirement.

The Salaried Employees Equivalent Plan (the Nonqualified Plan) is a non-contributory retirement restoration plan. This plan is not intended to meet the requirements of Section 401(a) of the IRC and is not tax advantaged. All NEOs are participants in the Nonqualified Plan. These supplemental benefits are calculated using the same formula described above without regard to the IRC limits. The Nonqualified Plan amounts reflected in the Pension Benefits Table above are paid in a lump sum, six months following the employee's retirement. There is no annuity option.

Actuarial assumptions used to determine the present value of the accumulated benefits under the Qualified Plan and Nonqualified Plan as of December 31, 2007 are as follows:

- Present value of Qualified Plan benefit calculated as amount payable at the first unreduced age (62) using 12/31/07 FAS87 disclosure assumptions (6.5%, RP2000CH) and reflecting discounting of present value back to 12/31/07 using FAS87 interest only (6.5%)
- Present value of Nonqualified Plan benefit calculated as amount payable at first unreduced age (62) using 12/31/07 FAS87 lump sum assumptions (5.0%, 417e2008) and reflecting discounting of present value back to 12/31/07 using FAS87 interest only (6.5%)

**Nonqualified Deferred Compensation Table 2007**

Name	Executive		Registrant		Aggregate	Aggregate
	Contributions in Last FY	Contributions in Last FY	Contributions in Last FY	Contributions in Last FY	Earnings in Last FY	Aggregate Balance at Last FYE
(a)	(\$)	(\$)	(\$)	(\$)	(\$)	(\$)
(a)	(b)	(c)	(d)	(e)	(f)	(f)
William G. Walter	35,813	28,650	683,836			2,900,134

## Edgar Filing: FMC CORP - Form DEF 14A

W. Kim Foster	19,688	15,750	267,566	1,104,798
Milton Steele	87,524	15,721	630,703	2,334,667
Theodore H. Butz	20,288	11,593	98,845	550,707
D. Michael Wilson	81,600	9,508	253,717	2,090,806

- (1) The amounts listed in this column include the following amounts which are reported as compensation in the amounts stated in Column (i), All Other Compensation, of the Summary Compensation Table: for Mr. Walter, \$28,650; for Mr. Foster, \$15,750; for Mr. Steele, \$15,721; for Mr. Butz, \$11,593; and for Mr. Wilson, \$9,508.

**Table of Contents**

(2) The amounts listed in this column include the following amounts which were reported in the Summary Compensation Table in previous years: for Mr. Walter, \$805,071; for Mr. Foster, \$144,513; for Mr. Steele, \$680,616; for Mr. Butz, \$122,590; and for Mr. Wilson, \$1,210,929.

The FMC Nonqualified Savings and Investment Plan (the Nonqualified Savings Plan ) is a voluntary deferred compensation plan available to employees whose annual compensation exceeds \$140,000. The Nonqualified Savings Plan mirrors the FMC Corporation Savings and Investment Plan (the Qualified Savings Plan ), which is a tax-qualified savings plan under Section 401(k) of the IRC.

Participants in the Qualified Savings Plan are subject to certain contribution and earnings limits set under Sections 402(g) and 401(a)(17) of the IRC. The Nonqualified Savings Plan is used to facilitate the continuation of these contributions beyond the limits allowed under the Qualified Savings Plan. Employees may defer 1% to 50% of their base salaries and up to 100% of their annual incentive compensation. In 2007, the Company s matching contribution under both plans was 80% of the amount deferred up to a maximum of 5% of eligible earnings, i.e. base salary and annual incentive paid in fiscal year 2007.

Compensation deferred under the Nonqualified Savings Plan is deemed invested by the participant in one of 25 investment choices offered to all participants. All investments, except for the FMC Stock Fund, are mutual funds, and all investments may be exchanged by the participant at any time. Earnings on investments are market earnings. There are no programs or provisions for guaranteed rates of return. Distributions under the Nonqualified Savings Plan must occur at the earlier of separation of service plus six months or at a designated time or interval set by the participant. Distributions may be in lump sum or installments as determined by the participant s distribution election.

The Nonqualified Savings Plan is subject to certain disclosure and procedural requirements of ERISA, but as a top hat plan is not subject to the eligibility, vesting, accrual, funding, fiduciary responsibility and similar requirements of ERISA. This plan represents an unfunded liability and all amounts listed in the table above are unsecured and therefore not guaranteed to be fully paid in the event of the Company s insolvency or bankruptcy.

**Potential Payments Upon Termination or Change in Control**

***Change in Control Not Involving a Termination*** In the event of a change in control (as described below) of the Company not accompanied by the termination of an NEO s employment, the NEO s unvested LTI awards (restricted stock, stock options, and performance-based cash components) and KMAs (restricted stock) immediately vest. The market values for each NEO s unvested restricted stock and stock option awards as of year-end 2007 are set forth in the relevant section of Column (b) of the table below. A value for each NEO s unvested performance-based cash component as of year-end 2007 is also set forth in the relevant section of Column (b) of the table below, calculated as provided in footnote (13) to the table. In addition, if, upon a change in control, the NEO s Annual Incentive is not yet fully earned and calculable, the Compensation and Organization Committee (the Committee ) will determine the amount to be paid, which payment shall be made in a lump sum and shall not exceed the maximum payout for such Annual Incentive. As of December 31, 2007, each NEO s 2007 Annual Incentive would already have been fully earned; such amounts are set forth in footnote (2) to Column (g) of the Summary Compensation Table.

***Change in Control Involving a Termination*** If a change in control (as described below) of the Company occurred and if, within two years of that change of control one of the following qualifying events occurred: (1) the employment of an NEO were terminated without cause or an NEO were to voluntarily terminate his employment because his duties, location, salary, compensation or benefits were substantially changed or reduced; or (2) in the case of Mr. Walter, he would voluntarily terminate his employment in the thirteenth month following a change in control or his employment would

---

**Table of Contents**

otherwise cease prior to such thirteenth month due to retirement, death or disability; pursuant to an Agreement between the Company and each NEO, in addition to the benefits described in the preceding paragraph, the NEO would be entitled to the other payments or benefits set forth in Column (b) of the table below.

In general, the following are considered to be changes in control: (a) a third party's acquisition of twenty percent or more of the Company's Common Stock; (b) a change in the majority of the Board of Directors; (c) completing certain reorganization, merger, or consolidation transactions or a sale of all or substantially all of the Company's assets; or (d) the complete liquidation or dissolution of the Company.

***Termination not for Cause Under Executive Severance Guidelines*** The Company maintains Executive Severance Guidelines as approved and adopted by the Committee regarding the termination of NEOs and the payment of benefits to an NEO who is terminated for reasons other than death, disability, retirement, change in control or for cause. In the event of such a termination covered by the Guidelines, the NEO would be entitled to the payments or benefits set forth in Column (c) of the table below. Deviations from the Guidelines must be reviewed and approved by the Committee. Any NEO receiving payments or benefits pursuant to the Guidelines must sign a non-solicitation, non-compete and confidentiality agreement as a condition to the payment of any benefit under the Guidelines.

***Termination in the Event of Retirement*** The table below also describes the benefits that an NEO would have received had he retired on December 31, 2007, provided such NEO were eligible to retire as of such date.

***Termination Under Certain Other Circumstances***

***Death or Disability*** In the event of termination upon death or disability, an NEO is eligible for benefits in programs available to US salaried employees generally, as well as a supplemental disability benefit (in the event of disability) and a surviving spouse benefit under the nonqualified deferred compensation plan (in the event of death). The supplemental disability benefit is an insured product intended to provide NEOs with additional disability benefits above the benefit level provided under the Company's group disability plan. The supplemental plan, in conjunction with the Company's group plan, will yield up to 70% of an NEO's annual salary with a maximum monthly benefit of \$25,000. In addition, such NEO's outstanding unvested equity awards (restricted stock and stock options) would vest immediately, with the stock option awards expiring no later than five years after such death or disability. The market value for each NEO's unvested restricted stock and stock option awards as of year-end 2007 is set forth in the relevant section of Column (b) of the table below. Further, any outstanding performance-based cash awards would remain in force, with payment upon vesting contingent upon the applicable performance measures being met. A value for each NEO's unvested performance-based cash component as of year-end 2007, assuming a payout at target for the remaining years of the applicable three-year cycles, is also set forth in the relevant section of Column (b) of the table below.

***Resignation or Termination for Cause*** In the event of the resignation of an NEO or termination for cause, all outstanding unvested equity awards (restricted stock and stock options) and performance-based cash awards would be cancelled. If the NEO is terminated for cause, the vested stock option awards would expire immediately.

Table of Contents**Potential Payments Upon Termination or Change in Control**

Benefit and Name	Change in Control		Retirement (3)
	Involving a Termination	Executive Severance Guidelines	
(a)	(b)	(c)	(d)
<b>Base Salary and Annual Incentive</b>	(1)	(2)	N/A
William G. Walter	\$ 7,107,450	\$ 2,387,500	
W. Kim Foster	\$ 2,991,734	\$ 1,017,188	
Milton Steele	\$ 2,593,145	\$ 830,785	
Theodore H. Butz	\$ 1,997,598	\$ 773,045	
D. Michael Wilson	\$ 1,855,308	\$ 773,045	
<b>Transition Benefits (4)</b>			N/A
William G. Walter	\$ 144,572	\$ 144,572	
W. Kim Foster	\$ 95,481	\$ 95,481	
Milton Steele	\$ 86,230	\$ 86,230	
Theodore H. Butz	\$ 83,365	\$ 83,365	
D. Michael Wilson	\$ 83,365	\$ 83,365	
<b>Restricted Stock</b>	(5)	(6)	
William G. Walter	\$ 2,364,088	\$ 1,552,402	\$ 2,364,088(7)
W. Kim Foster	\$ 997,829	\$ 652,842	N/A(8)
Milton Steele	\$ 1,555,984	\$ 701,798	N/A(8)
Theodore H. Butz	\$ 1,555,984	\$ 613,154	N/A
D. Michael Wilson	\$ 1,555,984	\$ 701,798	N/A
<b>Stock Options</b>	(9)	(10)	
William G. Walter	\$ 4,232,025	\$ 2,105,209	\$ 4,232,025(11)
W. Kim Foster	\$ 1,101,053	\$ 541,730	N/A(12)
Milton Steele	\$ 934,324	\$ 459,753	N/A(12)
Theodore H. Butz	\$ 934,324	\$ 459,753	N/A
D. Michael Wilson	\$ 934,324	\$ 459,753	N/A
<b>Performance-Based Cash Component</b>	(13)	(14)	
William G. Walter	\$ 3,781,339	\$ 2,917,714	\$ 2,917,714(14)
W. Kim Foster	\$ 821,350	\$ 594,224	N/A(15)
Milton Steele	\$ 696,928	\$ 504,178	N/A(15)
Theodore H. Butz	\$ 696,928	\$ 504,178	N/A
D. Michael Wilson	\$ 696,928	\$ 504,178	N/A
<b>Welfare Benefits</b>	(16)	(17)	N/A
William G. Walter	\$ 113,720	\$ 47,383	
W. Kim Foster	\$ 80,495	\$ 33,540	
Milton Steele	\$ 60,008	\$ 25,003	
Theodore H. Butz	\$ 54,965	\$ 22,902	
D. Michael Wilson	\$ 52,924	\$ 22,052	
<b>Pension Enhancement</b>	(18)	N/A(19)	N/A
William G. Walter	\$ 1,227,817		
W. Kim Foster	\$ 1,058,753		
Milton Steele	\$ 807,952		
Theodore H. Butz	\$ 105,710		
D. Michael Wilson	\$ 84,029		
<b>Excise Tax Gross Up</b>		N/A	N/A
William G. Walter	\$ 0		
W. Kim Foster	\$ 0		
Milton Steele	\$ 1,908,634		
Theodore H. Butz	\$ 1,497,243		
D. Michael Wilson	\$ 1,366,382		
<b>Total</b>			
William G. Walter	\$ 18,971,011	\$ 9,154,780	\$ 9,513,827



Edgar Filing: FMC CORP - Form DEF 14A

W. Kim Foster	\$ 7,146,695	\$ 2,935,005	N/A
Milton Steele	\$ 8,643,205	\$ 2,607,747	N/A
Theodore H. Butz	\$ 6,926,117	\$ 2,456,397	N/A
D. Michael Wilson	\$ 6,629,244	\$ 2,544,191	N/A
<b>See footnotes on next page</b>			

**Table of Contents**

- (1) With respect to base salary and annual incentive, the amount shown is equal to three times the sum of base salary plus annual incentive, calculated by using the higher of the target annual incentive award or the average of the actual annual incentive awards in the previous two years.
- (2) With respect to base salary and annual incentive, the amount shown is equal to the sum of fifteen months of base salary plus target annual incentive.
- (3) On December 31, 2007, Mr. Walter would be eligible for early retirement with an unreduced pension benefit (for those age 62 and older) and Messrs. Foster and Steele would be eligible for early retirement with a reduced pension benefit (for those age 55 through 61). Messrs. Butz and Wilson would not be eligible to retire.
- (4) The transition benefits consist of outplacement (\$40,000), earned and accrued vacation (assuming one year's entitlement accrued), and financial and tax planning.
- (5) The amount shown is the market value of the unvested restricted stock based on the stock price on December 31, 2007.
- (6) A prorated number of shares in respect of unvested restricted stock awards vests based on the amount of time left in the vesting period as of the date of termination and the amount shown is the market value of these shares based on the stock price on December 31, 2007.
- (7) Upon normal retirement or early retirement at age 62 or older, all unvested restricted stock remains in force, except unvested Key Manager Awards, which are cancelled. The amount shown is the market value of the unvested restricted stock based on the stock price at December 31, 2007. Only Mr. Walter was eligible for such early retirement as of December 31, 2007.
- (8) Upon early retirement prior to age 62, all unvested restricted stock is cancelled.
- (9) All unvested options vest immediately. The amount shown is the market value of the unvested stock options based on the difference between the exercise price and the stock price at December 31, 2007. Please note, however, that the ultimate value of the foregoing options will depend on the stock price on the date of exercise.
- (10) The NEO has the right to retain stock options that would have vested on their own terms within one year from the date of termination, with the right to exercise such options until twelve months after they vest, as well as the right to exercise vested options until twelve months after termination. The amount shown is the market value of these unvested options based on the difference between the exercise price and the stock price at December 31, 2007. Please note, however, that the ultimate value will depend on the stock price on the date of exercise.
- (11) Upon normal retirement or early retirement at age 62 or older, all unvested options remain in force. Vested options expire depending on when granted all vested options granted prior to April 1997 remain exercisable until the expiration date; those granted after April 1997, as well as any unvested options, remain exercisable until the earlier of the expiration date or five years following retirement. The amount shown is the market value of the outstanding unvested stock options based on the difference between the exercise price and the stock price at December 31, 2007. Please note, however, that the ultimate value will depend on the stock price on the date of exercise.
- (12) Upon early retirement prior to age 62, all unvested options are cancelled. Vested options expire depending on when granted all vested options granted prior to April 1997 remain exercisable until the expiration date; those granted after April 1997 remain exercisable until the earlier of the expiration date or five years following early retirement.

## Edgar Filing: FMC CORP - Form DEF 14A

- (13) The unvested performance-based cash is payable in a lump sum, based on performance measures met as of December 31, 2007 and assuming a payout at target for the remaining years of the applicable three year cycles.
- (14) Upon termination under the Executive Severance Guidelines, normal retirement, or early retirement at age 62 or older, a prorated portion of the performance-based cash awards vests. The value for this prorated portion is determined by the period of time left in the three year cycle as of the date of termination and calculated on the basis of the performance measures that have been met as of such date and assuming performance measures are met at target for the remaining years of the applicable three year cycle, to be paid in a lump sum after the end of the normal three year cycle.
- (15) Upon early retirement prior to age 62, all unvested performance-based cash awards are cancelled.
- (16) Welfare benefits of health care, life insurance and disability insurance continue for three years. The amounts shown are the cost to the Company for such benefits during the period.
- (17) Welfare benefits of health care, life insurance and disability insurance continue for 15 months. The amounts shown are the cost to the Company for such benefits during the period.
- (18) Three additional age/service years are credited under the Nonqualified Plan. The amounts shown are valued on an early retirement basis in cases where the NEO is not yet eligible for normal retirement.
- (19) The Rule of 65 is applied under the Executive Severance Guidelines when termination is the result of a job elimination in connection with an organizational change. It provides that when age plus years of service total 65, provided he has at least ten years of service, the NEO is entitled to an early retirement benefit equal to his normal retirement benefit reduced by 4% for each year his actual age is less than 62. No values are provided in this column with respect to the Rule of 65 benefit, since Messrs. Walter, Foster and Steele would not need to take advantage of such Rule given their respective ages and service credits as of December 31, 2007, and Messrs. Butz and Wilson would not reach a total of 65 under the Rule given their respective ages and service credits.

In addition to the foregoing, each NEO would retain his vested options set forth in Column (b) of the Outstanding Equity Awards at Fiscal Year-End Table 2007, subject to the expiration provisions set forth in footnotes (10-12) above. Each NEO would also be paid his Annual Incentive for 2007 (see

## **Table of Contents**

footnote (2) to Column (g) of the Summary Compensation Table), and the aggregate benefits accrued by the NEO in the nonqualified defined contribution plan set forth in Column (f) of the Nonqualified Deferred Compensation Table, payable in a lump sum or installments commencing six months after cessation of employment, or at a designated time or interval specified by the NEO. Further, the NEO would be entitled to his accumulated benefit under the nonqualified defined benefit plan, payable in a lump sum six months after retirement. For Messrs. Butz and Wilson, who are not eligible for early retirement, the present value of this benefit is set forth in Column (d) of the Pension Benefits Table. For Mr. Walter, who is eligible for early retirement with an unreduced pension benefit, and Messrs. Foster and Steele, who are eligible for early retirement with a reduced pension benefit, and therefore assumed to have taken such retirement at December 31, 2007, the present value of this benefit is \$12,404,512 for Mr. Walter, \$3,925,979 for Mr. Foster and \$3,312,665 for Mr. Steele. In addition, the NEO would be eligible for retirement benefits under the qualified defined benefit plan and a payout under the qualified defined contribution (401(k)) plan, in accordance with the terms of those plans, which are available to all employees on a non-discriminatory basis.

## **Compensation and Organization Committee Report**

This Compensation and Organization Committee Report shall not be deemed to be incorporated by reference into any filing made by the Company under the Securities Act of 1933 or the Securities Exchange Act of 1934, notwithstanding any general statement contained in any such filing incorporating this proxy statement by reference, except to the extent the Company incorporates such Report by specific reference.

The Committee has reviewed and discussed the Compensation Discussion and Analysis with the management of the Company. Based on this review and these discussions, we have recommended to the Board of Directors that the Compensation Discussion and Analysis be included in the Company's Annual Report on Form 10-K and the Company's proxy statement.

The preceding report has been furnished by the following members of the Compensation and Organization Committee:

Edward J. Mooney, Chairman

C. Scott Greer

Paul J. Norris

William F. Reilly

Enrique J. Sosa

## **VII. Other Matters**

### **Section 16(a) Beneficial Ownership Reporting Compliance**

Section 16(a) of the Securities Exchange Act of 1934 requires the Company's directors and executive officers, and persons who own more than ten percent of the Company's Common Stock, to file with the SEC, initial reports of ownership and reports of changes in beneficial ownership of Common Stock. Executive officers, directors and greater than ten percent shareholders (collectively, the Reporting Persons) are additionally required to furnish the Company with copies of all Section 16(a) forms they file.

Based on a review of forms filed with the SEC and information provided by Reporting Persons to the Company, it is believed that all Section 16(a) requirements were fully met by all Reporting Persons with respect to the year ended December 31, 2007.



## **Table of Contents**

### **Audit Committee Report**

The Audit Committee Report that follows shall not be deemed to be incorporated by reference into any filing made by the Company under the Securities Act of 1933 or the Securities Exchange Act of 1934, notwithstanding any general statement contained in any such filing incorporating this proxy statement by reference, except to the extent the Company incorporates such Report by specific reference.

During the past year, the Audit Committee met seven times, including telephonic meetings, to discuss quarterly results and other matters. In carrying out its duties, the Committee has:

- Reviewed and discussed the audited consolidated financial statements with management and KPMG, the company's independent registered public accounting firm;
- Discussed with KPMG the matters required to be discussed by auditing standards that govern communications with audit committees;
- Discussed various matters with KPMG related to the Company's consolidated financial statements, including all critical accounting policies and practices used, all alternative treatments for material items that have been discussed with Company management, and all other material written communications between KPMG and management.
- Received the written disclosures and the letter from KPMG as required by Independence Standards Board Standard No.1, and has confirmed with KPMG its independence.

In reliance upon the review and discussions referred to above, the Audit Committee recommended to the Board of Directors that the audited financial statements be included in the Company's Annual Report on Form 10-K for the year ended December 31, 2007.

The preceding report has been furnished by the following members of the Audit Committee:

G. Peter D. Aloia, Chairman

Patricia A. Buffler

Edward J. Mooney

Paul J. Norris

Enrique J. Sosa

Vincent R. Volpe, Jr.

### **Expenses Relating to this Proxy Solicitation**

The Company will pay all expenses relating to this proxy solicitation. In addition to this solicitation by mail, Company officers, directors, and employees may solicit proxies by telephone or personal call without extra compensation for that activity. The Company also expects to reimburse banks, brokers and other persons for reasonable out-of-pocket expenses in forwarding proxy material to beneficial owners of Company stock and obtaining the proxies of those owners. The Company has not engaged a solicitation firm in connection with this proxy solicitation.

Andrea E. Utecht

Vice President,

General Counsel and Secretary

**Table of Contents**

FMC Corporation  
1735 Market Street  
Philadelphia, PA 19103

**Notice of  
Annual Meeting of Stockholders  
April 22, 2008  
and Proxy Statement  
FMC Corporation**



**Table of Contents**

**VOTE BY INTERNET - [www.proxyvote.com](http://www.proxyvote.com)**

**FMC CORPORATION**

**1735 MARKET STREET**

**PHILADELPHIA, PENNSYLVANIA 19103**

Use the Internet to transmit your voting instructions and for electronic delivery of information up until 11:59 P.M. Eastern Time the day before the cut-off date or meeting date. Have your proxy card in hand when you access the web site and follow the instructions to obtain your records and to create an electronic voting instruction form.

**ELECTRONIC DELIVERY OF FUTURE STOCKHOLDER COMMUNICATIONS**

If you would like to reduce the costs incurred by FMC Corporation in mailing proxy materials, you can consent to receiving all future proxy statements, proxy cards and annual reports electronically via e-mail or the Internet. To sign up for electronic delivery, please follow the instructions above to vote using the Internet and, when prompted, indicate that you agree to receive or access stockholder communications electronically in future years.

**VOTE BY PHONE - 1-800-690-6903**

Use any touch-tone telephone to transmit your voting instructions up until 11:59 P.M. Eastern Time the day before the cut-off date or meeting date. Have your proxy card in hand when you call and then follow the instructions.

**VOTE BY MAIL**

Mark, sign and date your proxy card and return it in the postage-paid envelope we have provided or return it to FMC Corporation, c/o Broadridge, 51 Mercedes Way, Edgewood, NY 11717.

Do not return this proxy card if you vote by Internet or telephone.

TO VOTE, MARK BLOCKS BELOW IN BLUE OR BLACK INK AS FOLLOWS:      FMCRP1      KEEP THIS PORTION FOR YOUR RECORDS

DETACH AND RETURN THIS PORTION ONLY

**THIS PROXY CARD IS VALID ONLY WHEN SIGNED AND DATED.**

**FMC CORPORATION**

**The Board of Directors recommends a vote FOR the listed nominees.**

<p>1. Election of three Directors (nominees 1 - 3) to serve in Class I for a three-year term expiring in 2011, and election of one Director (nominee 4) to serve in Class III for a two-year term expiring in 2010, as set forth in the Proxy Statement.</p>	<p><b>For</b>   <b>Withhold</b>   <b>For All</b></p> <p><b>All</b>   <b>All</b>   <b>Except</b></p>	<p>To withhold authority to vote for any individual nominee(s), mark <b>For All Except</b> and write the number(s) of the nominee(s) on the line below.</p>
--	---	---

Nominees:

. . . \_\_\_\_\_

- 01) Edward J. Mooney
- 02) Enrique J. Sosa
- 03) Vincent R. Volpe, Jr.
- 04) Robert C. Pallash

For Against Ab

**The Board of Directors recommends a vote FOR the following proposal:**

- 2. Ratification of the Appointment of Independent Registered Public Accounting Firm.

.. ..

**PLEASE VOTE, SIGN, DATE AND RETURN THIS PROXY CARD PROMPTLY USING THE ENCLOSED ENVELOPE.**

Please sign exactly as your name appears hereon, if the stock is registered in the names of two or more persons each should sign. Executors, administrators, trustees, guardians and attorneys-in-fact should add their titles. If the signer is a corporation, please give full corporate name and have a duly authorized officer sign stating such officer's title. If the signer is a partnership, please sign the partnership name by an authorized person.

For address changes and/or comments, please check this box and write them on the back where indicated. ..

Signature [PLEASE SIGN WITHIN BOX]      Date      Signature (Joint Owners)      Date

---

**Table of Contents**

---

**Important Notice Regarding Internet Availability of Proxy Materials for the Annual Meeting:**

The Notice and Proxy Statement and Annual Report are available at [www.proxyvote.com](http://www.proxyvote.com).

---

**PROXY**

**FMC CORPORATION**

**This Proxy is Solicited on Behalf of the Board of Directors.**

The undersigned hereby appoints W. Kim Foster and Andrea E. Utecht, and each of them, proxy for the undersigned, with full power of substitution, to vote in the manner indicated on the reverse side of this proxy, and with discretionary authority as to any other matters that may properly come before the meeting, all shares of common stock of FMC Corporation which the undersigned is entitled to vote at the Annual Meeting of Stockholders of FMC Corporation to be held at 2:00 P.M., Tuesday, April 22, 2008, at the National Constitution Center, Kirby Auditorium 2nd Level, 525 Arch Street at Independence Mall, Philadelphia, Pennsylvania or any adjournments or postponements thereof.

If shares of FMC Corporation common stock are held for the account of the undersigned under any employee plan that grants to the undersigned the right to direct the voting of such shares (each such plan being referred to as a Plan ), then the undersigned hereby directs the trustee of each Plan to vote all shares of FMC Corporation common stock in the undersigned s account under such Plan at the Annual Meeting, or any adjournments or postponements thereof, in the manner indicated on the reverse side of this proxy, and in the discretion of the trustee as to any other matter that may properly come before the Annual Meeting.

This proxy, when properly executed, will be voted in the manner directed herein by the stockholder. If no direction is made, this proxy will be voted FOR Proposals 1 and 2 [or, if you are entitled to vote shares held under an employee benefit plan and you either do not direct the trustee by April 18, 2008 how to vote these shares, or (if you vote on some but not all proposals), the trustee will, in the case of shares held in the FMC Corporation Savings and Investment Plan, vote these undirected shares in proportion to the votes received from other participants, and in the case of other employee plans, vote these shares in the trustee s discretion, except to the extent that the plan or applicable law provides otherwise.]

**Address Changes/Comments:**

(If you noted any Address Changes/Comments above, please mark the corresponding box on the reverse side.)

**NOT VALID UNLESS DATED AND SIGNED ON REVERSE SIDE**