

OMNI ENERGY SERVICES CORP
Form 10-Q
November 13, 2006
Table of Contents

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934
For the Quarterly period ended September 30, 2006

or

Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934
For the transition period _____ to _____

COMMISSION FILE NUMBER 0-23383

OMNI ENERGY SERVICES CORP.

(Exact name of registrant as specified in its charter)

LOUISIANA
(State or other jurisdiction of
incorporation or organization)

72-1395273
(I.R.S. Employer
Identification No.)

4500 N.E. EVANGELINE THRUWAY

CARENCRO, LOUISIANA
(Address of principal executive offices)

70520
(Zip Code)

Registrant's telephone number, including area code: (337) 896-6664

Edgar Filing: OMNI ENERGY SERVICES CORP - Form 10-Q

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act.

Large accelerated filer Accelerated filer Non-accelerated filer

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

As of November 9, 2006 there were 15,565,213 shares of the Registrant's common stock, \$0.01 par value per share, outstanding.

Table of Contents

OMNI ENERGY SERVICES CORP

FORM 10-Q

FOR THE QUARTERLY PERIOD ENDED SEPTEMBER 30, 2006

INDEX

	PAGE
PART I. <u>FINANCIAL INFORMATION</u>	
Item 1. <u>Consolidated Balance Sheets - As of September 30, 2006 (Unaudited) and December 31, 2005</u>	3
<u>Consolidated Statements of Operations (Unaudited) - For the three-month and nine-month periods ended September 30, 2006 and 2005</u>	4
<u>Consolidated Statements of Stockholders' Equity (Unaudited) - For the nine-month period ended September 30, 2006</u>	5
<u>Consolidated Statements of Cash Flows (Unaudited) - For the nine-month periods ended September 30, 2006 and 2005</u>	6
<u>Notes to Consolidated Financial Statements</u>	8
Item 2. <u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	22
Item 3. <u>Quantitative and Qualitative Disclosures About Market Risk</u>	29
Item 4. <u>Controls and Procedures</u>	29
PART II. <u>OTHER INFORMATION</u>	30
Item 1. <u>Legal Proceedings</u>	30
Item 1A. <u>Risk Factors</u>	30
Item 2. <u>Unregistered Sale of Securities and Use of Proceeds</u>	30
Item 3. <u>Defaults Upon Senior Securities</u>	30
Item 4. <u>Submission of Matters to a Vote of Security Holders</u>	30
Item 5. <u>Other Information</u>	30
Item 6. <u>Exhibits</u>	31
<u>SIGNATURES</u>	32

Table of Contents**PART I FINANCIAL INFORMATION****ITEM 1. FINANCIAL STATEMENTS****OMNI ENERGY SERVICES CORP.****CONSOLIDATED BALANCE SHEETS**

	December 31, 2005 (Dollars in thousands)	September 30, 2006 (unaudited)
ASSETS		
CURRENT ASSETS:		
Cash and cash equivalents	\$ 174	\$ 14,758
Restricted cash		1,114
Trade receivables, net	8,094	16,589
Other receivables	1,882	305
Parts and supplies inventory	1,787	3,800
Prepaid expenses and other current assets	2,458	4,618
Deferred tax asset	2,000	5,500
Current assets of discontinued operations	295	183
Assets held for sale	108	108
Total current assets	16,798	46,975
PROPERTY, PLANT AND EQUIPMENT, net	14,922	30,267
OTHER ASSETS:		
Goodwill	2,924	3,288
Customer intangible assets, net	1,520	1,445
Licenses, permits and other intangible assets, net	3,934	4,265
Loan closing costs, net	3,197	3,164
Other assets	463	699
	12,038	12,861
TOTAL ASSETS	\$ 43,758	\$ 90,103
LIABILITIES AND STOCKHOLDERS EQUITY		
CURRENT LIABILITIES:		
Accounts payable	\$ 5,374	\$ 7,287
Accrued expenses	1,382	2,934
Current maturities of long-term debt	2,926	3,796
Insurance notes payable	1,692	3,318
Line of credit	4,750	13,189
Current liabilities of discontinued operations	698	434
Total current liabilities	16,822	30,958
LONG-TERM LIABILITIES:		
Long-term debt, less current maturities	15,798	27,948

Edgar Filing: OMNI ENERGY SERVICES CORP - Form 10-Q

Other long-term liabilities	3	
Total long-term liabilities	15,801	27,948
Total liabilities	32,623	58,906

COMMITMENTS AND CONTINGENCIES

STOCKHOLDERS EQUITY:

Convertible preferred stock, no par value, 5,000,000 shares authorized; 29 shares of Series B issued and outstanding at December 31, 2005 and September 30, 2006 and 5,128 and 5,484 shares of Series C issued and outstanding at December 31, 2005 and September 30, 2006, respectively, liquidation preference of \$1,000 per share	806	1,162
Common stock, \$0.01 par value, 45,000,000 shares authorized; 15,272,121 and 16,602,998 issued and 15,136,448 and 16,602,998 outstanding at December 31, 2005 and September 30, 2006, respectively	153	166
Treasury stock, 135,673 and 0 shares, at cost, at December 31, 2005 and September 30, 2006, respectively	(264)	
Preferred stock dividends declared	123	128
Additional paid-in capital	75,787	80,859
Accumulated deficit	(65,470)	(51,118)
Total stockholders equity	11,135	31,197
TOTAL LIABILITIES AND STOCKHOLDERS EQUITY	\$ 43,758	\$ 90,103

The accompanying notes are an integral part of these consolidated financial statements.

Table of Contents**OMNI ENERGY SERVICES CORP.****CONSOLIDATED STATEMENTS OF OPERATIONS****(unaudited)**

	Three Months Ended		Nine Months Ended	
	September 30, 2005	September 30, 2006	September 30, 2005	September 30, 2006
	(in thousands, except per share amounts)			
Operating revenue	\$ 9,623	\$ 26,639	\$ 32,201	\$ 72,779
Operating expenses:				
Direct costs	6,510	16,374	20,794	44,529
Depreciation and amortization	1,130	1,310	3,618	4,069
General and administrative expenses	2,050	3,808	6,059	9,391
Total operating expenses	9,690	21,492	30,471	57,989
Operating income (loss)	(67)	5,147	1,730	14,790
Interest expense	(688)	(1,157)	(1,966)	(3,484)
Gain on debt extinguishment	273	15	758	15
Other income (expense), net	112	52	141	227
Income (loss) from continuing operations before income taxes	(370)	4,057	663	11,548
Income tax benefit	508	2,500	508	3,500
Income from continuing operations	138	6,557	1,171	15,048
Loss from discontinued operations, aviation transportation services segment, net of taxes	(411)		(3,273)	
Loss on disposal of discontinued operation assets, net of taxes			(2,271)	
Net income (loss)	(273)	6,557	(4,373)	15,048
Dividends and accretion of preferred stock	(78)	(124)	(132)	(361)
Non-cash charge attributable to beneficial conversion feature of preferred stock	(2)	(121)	(652)	(335)
Net income (loss) available to common stockholders	\$ (353)	\$ 6,312	\$ (5,157)	\$ 14,352
Basic income per share:				
Income from continuing operations	\$ 0.00	\$ 0.38	\$ 0.03	\$ 0.89
Loss from discontinued operations	(0.03)		(0.26)	
Loss on disposal of discontinued operations assets			(0.18)	
Net income (loss) available to common stockholders	\$ (0.03)	\$ 0.38	\$ (0.41)	\$ 0.89
Diluted income per share:				
Income from continuing operations	\$ 0.00	\$ 0.26	\$ 0.03	\$ 0.63
Loss from discontinued operations	(0.02)		(0.25)	
Loss on disposal of discontinued operations assets			(0.18)	
Net income (loss) available to common stockholders	\$ (0.02)	\$ 0.26	\$ (0.40)	\$ 0.63
Weighted average common shares outstanding:				
Basic	14,078	16,596	12,676	16,078

Edgar Filing: OMNI ENERGY SERVICES CORP - Form 10-Q

Diluted

15,112

25,038

12,816

23,997

The accompanying notes are an integral part of these consolidated financial statements.

Table of Contents**OMNI ENERGY SERVICES CORP.****CONSOLIDATED STATEMENTS OF STOCKHOLDERS EQUITY****FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2006****(unaudited)****(in thousands, except share amounts)**

	Preferred Stock		Common Stock		Treasury Stock
	Shares	Amount	Shares	Amount	Amount
BALANCE, December 31, 2005	5,157	\$ 806	15,272,121	\$ 153	\$ (264)
Stock based compensation			(24,000)		
Issuance of treasury shares for stock based compensation					264
Stock options and warrants exercised			454,877	4	
Common stock issued in acquisition			900,000	9	
Preferred stock dividends paid	356	356			
Preferred stock dividends declared					
Beneficial conversion feature associated with preferred stock					
Net income					
BALANCE, September 30, 2006	5,513	\$ 1,162	16,602,998	\$ 166	\$

	Preferred Stock		Additional		Total
	Dividends Declared		Paid-In Capital	Accumulated Deficit	
BALANCE, December 31, 2005	\$ 123		\$ 75,787	\$ (65,470)	\$ 11,135
Stock based compensation			451		451
Issuance of treasury shares for stock based compensation			(264)		
Stock options and warrants exercised and other			1,517		1,521
Common stock issued in acquisition			3,033		3,042
Preferred stock dividends paid		(356)			
Preferred stock dividends declared		361		(361)	
Beneficial conversion feature associated with preferred stock			335	(335)	
Net income				15,048	15,048
BALANCE, September 30, 2006	\$ 128		\$ 80,859	\$ (51,118)	\$ 31,197

The accompanying notes are an integral part of these consolidated financial statements.

Table of Contents**OMNI ENERGY SERVICES CORP.****CONSOLIDATED STATEMENTS OF CASH FLOWS****(unaudited)**

	Nine Months Ended	
	September 30,	2006
	2005	(revised)
	(in thousands)	
CASH FLOWS FROM OPERATING ACTIVITIES:		
Income from continuing operations	\$ 1,171	\$ 15,048
Loss from discontinued operations	(5,544)	
	(4,373)	15,048
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	3,618	4,069
Amortization of deferred loan issuance costs	260	615
Gain on fixed asset disposition	(142)	(67)
Stock based compensation expense	9	451
Gain on debt extinguishment	(758)	(15)
Deferred income taxes		(3,500)
Changes in operating assets and liabilities:		
Trade receivables	1,523	(3,100)
Other receivables	(851)	(579)
Parts and supplies inventory	182	(226)
Prepaid expenses and other current assets	2,759	1,291
Other assets	886	(877)
Accounts payable and accrued expenses	(3,477)	1,206
Other long-term liabilities	(97)	
Net cash provided by operating activities of continuing operations	5,083	14,316
Net cash used in operating activities of discontinued operations	(1,171)	
CASH FLOWS FROM INVESTING ACTIVITIES:		
Purchase of property, plant and equipment	(411)	(3,725)
Proceeds from disposal of property, plant and equipment	248	157
Acquisitions, net of cash received		(14,178)
Proceeds from collection of other receivable		3,870
Increase in restricted cash		(1,114)
Net cash used in investing activities of continuing operations	(163)	(14,990)
Net cash provided by investing activities of discontinued operations	11,365	
CASH FLOWS FROM FINANCING ACTIVITIES:		
Proceeds from the issuance of long-term debt	26,956	13,000
Proceeds from issuance of common stock for exercise of stock options and warrants and other	99	1,522
Proceeds from issuance of preferred stock and warrants, net of offering costs	4,677	
Principal payments on long-term debt	(26,191)	(6,596)
Payment of convertible debentures	(3,404)	

Edgar Filing: OMNI ENERGY SERVICES CORP - Form 10-Q

Loan closing costs	(3,495)	(582)
Borrowings on line of credit, net	(6,588)	7,914
Net cash provided by (used in) financing activities of continuing operations	(7,946)	15,258
Net cash used in financing activities of discontinued operations	(7,973)	
NET INCREASE (DECREASE) IN CASH	(805)	14,584
Cash and cash equivalents, at beginning of period	1,043	174
Cash and cash equivalents, at end of period	\$ 238	\$ 14,758

Table of Contents**OMNI ENERGY SERVICES CORP.****CONSOLIDATED STATEMENTS OF CASH FLOWS (continued)****(unaudited)**

	Nine Months Ended	
	September 30,	
	2005	2006
	(revised)	
	(in thousands)	
SUPPLEMENTAL CASH FLOW DISCLOSURES:		
Cash paid for interest	\$ 2,935	\$ 2,876
NON-CASH TRANSACTIONS:		
Transfer of discontinued operations assets to assets held for sale	\$ 11,000	\$
Common stock issued for extinguishment of convertible debentures	\$ 3,200	\$
Long term debt issued for extinguishment of convertible debentures	\$ 4,293	\$
Common stock issued for extinguishment of long term debt	\$ 2,099	\$
Short term debt issued for extinguishment of long term debt	\$ 1,000	\$
Equipment under capital lease paid off under sale/leaseback	\$	\$ 596
Equipment financed	\$	\$ 427
Dividends declared but not paid	\$ 97	\$ 361
Preferred stock issued as dividends paid-in-kind	\$ 35	\$ 356
Beneficial conversion feature of preferred stock	\$ 652	\$ 335
Premiums financed with insurance carrier	\$ 3,047	\$ 3,318
Transfer of assets held for sale for extinguishments of capital leases	\$ 2,891	\$
Transfer of inventory to prepaid aviation repairs	\$ 328	\$
Transfer of inventory and property and equipment to assets held for sale	\$ 51	\$
Debt issued in Preheat acquisition	\$	\$ 4,000
Stock issued in Preheat acquisition	\$	\$ 3,042

The accompanying notes are an integral part of these consolidated financial statements.

Table of Contents

OMNI ENERGY SERVICES CORP.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

BASIS OF PRESENTATION

The financial statements included herein, which have not been audited pursuant to the rules and regulations of the Securities and Exchange Commission (SEC), reflect all adjustments which, in the opinion of management, are necessary for a fair presentation of our financial position, results of operations and cash flows for the interim periods on a basis consistent with the annual audited statements. All such adjustments are of a normal recurring nature. The results of operations for interim periods are not necessarily indicative of the results that may be expected for any other interim period of a full year. Certain information, accounting policies and footnote disclosures normally included in financial statements prepared in accordance with U.S. generally accepted accounting principles have been omitted pursuant to such rules and regulations, although we believe that the disclosures are adequate to make the information presented not misleading. These financial statements should be read in conjunction with our audited financial statements included in our Annual Report on Form 10-K, for the year ended December 31, 2005 filed with the Securities and Exchange Commission on March 31, 2006.

IMPAIRMENT OF LONG-LIVED ASSETS AND ASSETS HELD FOR SALE

We review our long lived assets for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable in accordance with Statement of Financial Accounting Standards (SFAS) No. 144 Accounting for the Impairment and Disposal of Long-Lived Assets. If the carrying amount of the asset, including any intangible assets associated with that asset, exceeds its estimated undiscounted net cash flow, before interest, we will recognize an impairment loss equal to the difference between its carrying amount and its estimated fair value.

Assets held for sale are recorded at the lower of their net book value or their net realizable value which is determined based upon an estimate of their fair market value less the cost of selling the assets. An impairment is recorded to the extent that the amount that was carried on the books is in excess of the net realizable value. Assets held for sale at December 31, 2005 and September 30, 2006 are comprised of eight marsh buggies. At September 30, 2006, no impairment of long-lived assets was necessary.

CASH AND CASH EQUIVALENTS

We consider highly liquid investments with an original maturity of 90 days or less to be cash equivalents. The \$1.1 million included in restricted cash at September 30, 2006 represents cash held in escrow for the future purchase of an aircraft. For 2005, we have separately disclosed the operating, investing and financing portions of the cash flows attributable to our discontinued operations, which in prior periods were reported on a combined basis as a single amount.

STOCK BASED COMPENSATION

We have stock-based compensation plans available to grant nonqualified stock options, incentive stock options, stock appreciation rights, restricted units and restricted stock to key employees. The OMNI Energy Services Corp. Stock Incentive Plan, as amended, provides for 2,750,000 shares of our common stock. The principal awards outstanding under our stock-based compensation plans include non-qualified stock options and restricted stock units. In addition, we have the 1999 Stock Option Plan (the 1999 Plan) which became effective on November 11, 1999 and was not approved by the stockholders. The total shares of our common stock available for issuance under the 1999 Plan is 100,000 shares.

The exercise price, term and other conditions applicable to each stock option granted under the stock plans are generally determined by the Compensation Committee of the Board of Directors. The exercise price of stock options is set on the grant date and may not be less than the fair market value per share of our stock on that date. The options generally become exercisable over a three-year period and expire after ten years.

Effective January 1, 2006, we adopted the provisions of SFAS No. 123 (revised 2004), Share-Based Payment (SFAS No. 123R) requiring that compensation cost relating to share-based payment transactions be recognized in the financial statements. The cost is measured at the grant date, based on the calculated fair value of the award, and is recognized as an expense over the employee's requisite service period (generally the vesting period of the equity award). Prior to January 1, 2006, we accounted for share-based compensation to employees in accordance with Accounting Principles Board Opinion No. 25, Accounting for Stock Issued to Employees (APB No. 25), and related interpretations. We also

Edgar Filing: OMNI ENERGY SERVICES CORP - Form 10-Q

followed the disclosure requirements of SFAS No. 123, Accounting for Stock-Based Compensation, as amended by SFAS No. 148, Accounting for Stock-Based Compensation-Transition and Disclosure. We adopted SFAS No. 123R using the modified prospective method and, accordingly, financial statement amounts for prior periods presented in this Form 10-Q have not been restated to reflect the fair value method of recognizing compensation cost relating to non-qualified stock options.

Table of Contents

There was \$0.2 million and \$0.5 million of compensation cost related to non-qualified stock options recognized in operating results (included in general and administrative expenses) for the three and nine months ended September 30, 2006, respectively.

The fair value of each option award is estimated on the date of grant using the Black-Scholes option-pricing model. Expected volatility is based on implied volatilities from long-term traded options on our stock. We used the simplified method to derive an expected term. The expected term represents an estimate of the time options are expected to remain outstanding. The risk-free rate for periods within the contractual life of the option is based on the U.S. treasury yield curve in effect at the time of grant. The following table sets forth the assumptions used to determine compensation cost for our non-qualified stock options consistent with the requirements of SFAS No. 123R. The weighted average fair value at date of grant for options granted during the nine months ended September 30, 2006 was \$3.08 per option.

	Nine Months Ended September 30, 2005	Nine Months Ended September 30, 2006
Expected volatility	74.00%	52.69%
Expected annual dividend yield	0.00%	0.00%
Risk free rate of return	3.75%	4.87%
Expected option term (years)	6.50	6.50

Under APB No. 25 there was no compensation cost recognized for our non-qualified stock options awarded in the three and nine months ended September 30, 2005 as these non-qualified stock options had an exercise price equal to the market value of the underlying stock at the grant date. The following table sets forth pro forma information as if compensation cost had been determined consistent with the requirements of SFAS No. 123R.

	Three Months Ended September 30, 2005	Nine Months Ended September 30, 2005
	(In thousands, except for per share amounts)	
Net loss available to common stockholders-as reported	\$ (353)	\$ (5,157)
Add: stock-based employee compensation expense included in reported net loss, net of tax		9
Less: total stock-based employee compensation expense determined under fair value based method for all awards granted to employees, net of tax	(209)	(579)
Net loss available to common stockholders-proforma:	\$ (562)	\$ (5,727)
Net loss available to common stockholders-as reported:		
Basic	\$ (0.03)	\$ (0.41)
Diluted	\$ (0.02)	\$ (0.40)
Net loss available to common stockholders-proforma:		
Basic	\$ (0.04)	\$ (0.45)
Diluted	\$ (0.04)	\$ (0.45)

During the three and nine months ended September 30, 2005, there were 271,900 and 452,900 options granted, respectively, that required consideration under the provision of SFAS No. 123R. The weighted average fair value at date of grant for options granted during the nine months ended September 30, 2005 was \$1.50 per option.

Table of Contents

The following table summarizes information about stock option activity for the three and nine months ended September 30, 2006 (in thousands, except option amounts):

	Number of Options	Weighted Average Exercise Price	Weighted Average Remaining Contractual Term (years)	Aggregate Intrinsic Value
Outstanding at December 31, 2005	937,827	\$ 2.69	7.60	
Granted	18,000	3.27		
Exercised	(4,498)	2.44		
Lapsed or canceled	(7,999)	2.59		
Outstanding at March 31, 2006	943,330	\$ 2.71	7.30	\$ 2,553
Granted	326,250	5.49		
Exercised	(72,144)	2.87		
Lapsed or canceled	(4,519)	4.12		
Outstanding at June 30, 2006	1,192,917	\$ 3.45	7.90	\$ 4,119
Granted				
Exercised	(303,436)	3.03		
Lapsed or canceled	(8,641)	4.93		
Outstanding at September 30, 2006	880,840	\$ 3.58	8.40	\$ 3,156
Exercisable at September 30, 2006	415,992	\$ 2.74	6.44	\$ 1,138

The total intrinsic value of options (which is the amount by which the stock price exceeded the exercise price of the options on the date of exercise) exercised during the three and nine months ended September 30, 2006 was approximately \$2.7 million and \$3.1 million (employee share), respectively. During the three and nine months ended September 30, 2006, the amount of cash we retained from the exercise of stock options was approximately \$0.9 million and \$1.1 million (Company share), respectively. The following table summarizes information about non-vested stock option awards as of September 30, 2006 and changes for the three and nine months ended September 30, 2006:

	Number Of Options	Weighted Average Grant Date Fair Value
Non-vested at December 31, 2005	345,816	\$ 1.89
Granted	18,000	2.44
Vested	(37,410)	2.04
Forfeited	(7,502)	1.83
Non-vested at March 31, 2006	318,904	\$ 1.90
Granted	326,250	3.11
Vested	(63,441)	2.39
Forfeited	(4,022)	3.05

Edgar Filing: OMNI ENERGY SERVICES CORP - Form 10-Q

Non-vested at June 30, 2006	577,691	\$	2.52
Granted			
Vested	(105,032)		2.12
Forfeited	(7,811)		2.80
Non-vested at September 30, 2006	464,848	\$	2.61

At September 30, 2006, there was \$1.2 million of total unrecognized compensation cost related to non-vested non-qualified stock option awards that is expected to be recognized over a weighted-average period of 2.11 years. The total fair value of options vested during the three months ended September 30, 2006 was \$0.2 million.

Table of Contents**RECENTLY ISSUED UNIMPLEMENTED ACCOUNTING PRONOUNCEMENTS**

In July 2006, the FASB issued FASB Interpretation No. 48, Accounting for Uncertainty in Income Taxes an Interpretation of FASB Statement 109 (FIN 48), which clarifies the accounting for uncertainty in tax positions taken or expected to be taken in a tax return, including issues relating to financial statement recognition and measurement. FIN 48 provides that the tax effects from an uncertain tax position can be recognized in the financial statements only if the position is more-likely-than-not of being sustained if the position were to be challenged by a taxing authority. The assessment of the tax position is based solely on the technical merits of the position, without regard to the likelihood that the tax position may be challenged. If an uncertain tax position meets the more-likely-than-not threshold, the largest amount of tax benefit that is greater than 50 percent likely of being recognized upon ultimate settlement with the taxing authority, is recorded. The provisions of FIN 48 are effective for fiscal years beginning after December 15, 2006, with the cumulative effect of the change in accounting principle recorded as an adjustment to opening retained earnings. We are currently evaluating the impact of adopting FIN 48 on our financial statements. At this time, we do not anticipate any material adverse impact on our financial statements from this pronouncement.

In September 2006, the FASB issued SFAS No. 157, Fair Value Measurements. SFAS No. 157 defines fair value, establishes a framework for measuring fair value under Generally Accepted Accounting Principles and requires enhanced disclosures about fair value measurements. It does not require any new fair value measurements. SFAS No. 157 is effective for financial statements issued for fiscal years beginning after November 15, 2007 and interim periods within those fiscal years. We are currently assessing whether we will early adopt SFAS No. 157 as of the first quarter of fiscal 2007 as permitted, and are currently evaluating the impact adoption may have on our financial statements.

NOTE 2. PROPERTY, PLANT AND EQUIPMENT

Property, plant and equipment, net consists of the following at December 31, 2005 and September 30, 2006, respectively (in thousands):

	December 31,	September 30,
	2005	2006
Land	\$ 647	\$ 647
Construction in progress		1,563
Building and improvements	5,259	6,209
Drilling, field and support equipment	28,727	43,025
Shop equipment	439	494
Office equipment	1,835	2,007
Aircraft		924
Vehicles	2,680	3,049
	39,587	57,918
Less: accumulated depreciation	(24,665)	(27,651)
Total property, plant and equipment, net	\$ 14,922	\$ 30,267

Table of Contents**NOTE 3. LONG-TERM DEBT AND LINE OF CREDIT**

At December 31, 2005 and September 30, 2006, long-term debt consists of the following (in thousands):

	December 31, 2005	September 30, 2006
Notes payable to a bank with interest payable at Prime plus 1.50% (8.25% at December 31, 2005 and 9.75% at September 30, 2006) maturing July 31, 2023, secured by real estate	\$ 1,354	\$ 1,329
Notes payable to a finance company with interest at 8%, maturing February 10, 2013, secured by real estate	195	179
Convertible promissory notes payable to certain former stockholders of Trussco, Inc. with interest at 5%, maturing in June 2007, paid in full	1,000	
Promissory notes payable to certain former stockholders of Preheat, Inc. with interest at 5%, maturing in February 2008		2,667
Promissory notes payable to certain former stockholders of Preheat, Inc. with interest at 5%, maturing in February 2009		1,333
Promissory notes payable to finance companies secured by vehicles	729	117
Promissory notes payable to finance companies secured by equipment		394
Capital lease payable to finance companies	941	722
Subordinated promissory note to a former debenture holder with a fixed interest rate of 8%, maturing May 13, 2008, unsecured	913	658
Term A notes payable to a finance company, variable interest rate at LIBOR plus 6.5% (10.80%) at December 31, 2005 and LIBOR plus 5.5% (10.90%) at September 30, 2006, maturing May 17, 2010, secured by various equipment	4,540	9,287
Term B notes payable to a finance company, variable interest rate at LIBOR plus 8.0% (12.41% at December 31, 2005 and 13.40% at September 30, 2006) maturing August 29, 2010, secured by various property and equipment	9,000	15,000
Other debt	52	58
Total	18,724	31,744
Less: current maturities	(2,926)	(3,796)
Long-term debt, less current maturities	\$ 15,798	\$ 27,948

REVOLVING LINE OF CREDIT

We have a working capital revolving line of credit (the Line) with a bank. Availability under the Line is the lower of: (i) \$15.0 million or (ii) the sum of eligible accounts receivable, as defined under the agreement. The Line accrues interest at the prime interest rate plus 1.0% (9.25% at September 30, 2006) and matures in May 2010. The Line is collateralized by accounts receivable. As of September 30, 2006, we had \$13.2 million outstanding under the Line. Our additional availability under the Line was \$0.2 million at September 30, 2006. Due to the lockbox arrangement and the subjective acceleration clause of the Line agreement, the debt under the Line has been classified as a current liability as of September 30, 2006 and December 31, 2005, as required by Emerging Issues Task Force (EITF) No. 95-22, Balance Sheet Classification of Borrowings Outstanding under Revolving Credit Agreements that include both a Subjective Acceleration Clause and a Lock-box Arrangement.

SENIOR CREDIT FACILITY

On May 18, 2005, we completed a \$50 million equipment term financing (Term A Loan) and increased our Line to \$15 million from its previous level of \$12.0 million (with the Term A Loan, collectively referred to herein as the Senior Credit Facility). In conjunction with the disposition of the Aviation Transportation Services segment, effective June 2005, the borrowing base was reduced to \$30.0 million. On February 13, 2006, we entered into the First Amended and Restated Credit Agreement (the Amendment) which amended the Term A Loan. Under the terms of the Amendment, the funding limits will be limited to the lesser of \$30.0 million and the sum of (i) 50% of the orderly liquidation value of our seismic drilling, environmental and leasing equipment, and (ii) 50% of the fair market value of certain real estate. In addition, the Term A Loan matures in May 2010 and will be repaid monthly in equal payments up to a 25% balloon at maturity date, with interest paid in arrears and

Edgar Filing: OMNI ENERGY SERVICES CORP - Form 10-Q

accruing at the annual interest rate of 90-day LIBOR plus 5.5% (10.90% at September 30, 2006). The Term A Loan restricts the payment of cash dividends and contains customary financial covenants requiring, among other things, minimum levels of tangible net worth, debt to EBITDA ratios and limitations on capital expenditures. On February 14, 2006, we borrowed an additional \$7.0 million on the Term A Loan to partially fund the Preheat acquisition (see Note 7), leaving an outstanding balance of \$9.3 million at September 30, 2006, after scheduled monthly principal payments.

Table of Contents**JUNIOR CREDIT FACILITY**

On August 29, 2005, we completed a \$25.0 million multiple draw term credit facility (Term B Loan). Under the terms of the Term B Loan, funding will be done through advances at our request in minimum amounts of \$2.0 million. Quarterly payments in the amount of \$0.2 million, plus interest, will begin on April 1, 2008. In the event that we no longer have any senior term debt outstanding, the annual principal amortization of the Term B Loan will be increased to 7.5% of the advances outstanding under the Term B Loan beginning December 31, 2006. The Term B Loan matures in August 2010 and will accrue interest at the rate of 90-day LIBOR plus 8% (13.40% at September 30, 2006). The Term B Loan restricts the payment of cash dividends and contains customary financial covenants requiring, among other things, minimum levels of tangible net worth, debt to EBITDA ratios and limitations on annual capital expenditures. On February 14, 2006, we borrowed an additional \$6.0 million on the Term B Loan to partially fund the Preheat acquisition (see Note 7), leaving an outstanding balance of \$15.0 million at September 30, 2006.

CAPITAL LEASES

Prior to February 2006, we leased several vehicles used in our seismic drilling operations under 40-month capital leases. In February 2006, in accordance with a 2005 agreement, the capital leases on those vehicles were paid off through a refinance transaction with a third party leasing company. The capital leases were replaced with 24-month operating leases expiring in the first quarter of 2008.

Total cost and accumulated depreciation of vehicles held under capital leases is as follows (in thousands):

	December 31,	September 30,
	2005	2006
Vehicles	\$ 1,694	\$
Less: Accumulated depreciation	(795)	
Capitalized cost, net	\$ 899	\$

Depreciation expense for the three and nine months ended September 30, 2006 and 2005 was approximately \$0 and \$0.1 million and \$0 and \$0.5 million, respectively, for all assets held under capital lease.

CONVERTIBLE DEBENTURES

Pursuant to a Securities Purchase Agreement dated February 12, 2004, we issued (i) \$10.0 million in principal amount of 3-year, 6.5% fixed rate, convertible debentures (the Initial Debentures) that were convertible into shares of common stock at an initial conversion price of \$7.15 per share, (ii) 1-year common stock Series A Warrants to purchase an aggregate of 700,000 shares of Common Stock at an initial exercise price of \$7.15 per share and (iii) 5-year Common Stock Series B Warrants to purchase an aggregate of 390,000 shares of Common Stock at an initial exercise price of \$8.50 per share. The warrants were not exercisable for a period of six months and one day after the issue date of such warrants and in no event would the exercise prices of such warrants be less than \$6.15 per share. In accordance with APB Opinion No. 14, the warrants were valued at a fair market value of \$0.9 million using the Black Scholes model. The value of these warrants was recorded as a debt discount with a corresponding amount recorded to paid in capital at the date of issuance. The 1-year Series A warrants expired during 2005.

On April 15, 2004, in accordance with the Securities Purchase Agreement, we issued (i) \$5.05 million in principal amount of 3-year, 6.5% fixed rate, convertible debentures (collectively with the Initial Debentures, hereinafter referred to as the Debentures) that were convertible into shares of common stock at an initial conversion price of \$7.20 per share, and (ii) 5-year Common Stock Series A Warrants to purchase an aggregate of 151,500 shares of common stock at an initial exercise price of \$9.00 per share. The warrants were not exercisable for a period of six months and one day after the issue date of such warrants and in no event would the exercise prices of such warrants be less than \$7.11 per share. In accordance with APB Opinion No. 14, the warrants were valued at a fair market value of \$0.2 million using the Black Scholes model. The value of the warrants and beneficial conversion feature were recorded as a debt discount with a corresponding amount recorded to paid in capital at the date of issuance.

Total proceeds of \$14.2 million were received from the issue of these Debentures, after expenses. Of the total proceeds received, \$8.2 million was used to redeem the Series A Preferred Stock and dividends in February 2004, \$4.9 million was used to redeem the Series B Preferred Stock and dividends in March and April 2004 and the balance used for working capital purposes.

Edgar Filing: OMNI ENERGY SERVICES CORP - Form 10-Q

The debt discounts for the February 12, 2004 and April 15, 2004 debentures were \$0.9 million and \$0.2 million, respectively. The debt discounts were being amortized to interest expense using the effective interest method over the period in which the debentures could be put to us. A total of \$0.9 million was included in interest expense and \$0.2 million loss on extinguished related to the amortization of the debt discounts for the year ended December 31, 2004. Since the Debentures were in default at December 31, 2004, the entire amount of the debt discount was charged to expense during 2004.

Prior to maturity of the Debentures, the holders of the Debentures had the right to require the repayment or conversion of up to an aggregate of \$13.17 million of the Debentures (the Put Option). We registered 5,012,237 shares effective June 30, 2004 covering

Table of Contents

the common stock that were issuable pursuant to the conversion of the Debentures and the exercise of the Put Option and all associated warrants, including additional shares that were issuable due to adjustments for conversion price upon the Debenture conversion, payment of interest with shares and/or the exercise of warrants due to subdivision or combination of our common stock.

On January 25, 2005, we filed suit in United States District Court, Western District of Louisiana against the holders of the Debentures and other third parties (collectively, the Debenture Holders). In the suit, we alleged that the Debenture Holders violated Section 16(b) of the Securities Exchange Act of 1934, and we sought the disgorgement of profits realized by the Debenture Holders from their purchases and sales of our common stock.

On May 18, 2005, we entered into settlement agreements (Debenture Settlement Agreements) with each of the Debenture Holders in exchange for our dismissal of the lawsuit filed against the Debenture Holders. Under the terms of the Debenture Settlement Agreements, we agreed to (i) pay the Debenture Holders approximately \$4.0 million cash; (ii) immediately issue the Debenture Holders 2.0 million shares of our common stock at an agreed upon value of \$3.4 million; and, (iii) issue the Debenture Holders approximately \$4.3 million of unsecured, subordinated promissory notes (Subordinated Promissory Notes). We recorded a gain of \$0.2 million at the close of these transactions. The Subordinated Promissory Notes were scheduled to be paid quarterly, with interest in arrears, over 36 months in level payments with interest accruing at the rate of 8% per annum. Execution of the Debenture Settlement Agreements extinguished the terms of the original Debentures and released all parties from any future claims.

On August 26, 2005, we entered into a settlement agreement and mutual release (Agreement and Release) with two of the three holders of the Subordinated Promissory Notes. Under terms of the Agreement and Release, we paid \$1.5 million in cash from the proceeds of a new \$25.0 million multiple draw term credit facility, and issued 750,000 shares of our common stock in full satisfaction of the applicable Subordinated Promissory Notes. At December 31, 2005 and September 30, 2006, the remaining Subordinated Promissory Note had a balance of approximately \$0.9 million and \$0.7 million, respectively.

TRUSSCO NOTES

On June 30, 2004, we purchased all of the issued and outstanding stock of Trussco, Inc. and all of the membership interests in Trussco Properties, L.L.C. (collectively Trussco) for an aggregate acquisition price of \$11.9 million, including \$7.3 million in cash, \$3.0 million in 5% convertible promissory notes payable to certain stockholders (Stockholder Notes) maturing in June 2007, and the assumption of approximately \$1.6 million in debt and other liabilities. The Stockholder Notes can be prepaid at any time and are convertible into shares of our common stock at a price of \$9.40 per share.

On May 18, 2005, in connection with the completion of the Term A Loan, we entered into early debt extinguishment agreements (Debt Extinguishment Agreements) with respect to \$2.0 million of the Stockholder Notes and \$1.0 million of the Earnout Note more fully described in Note 4. Under the terms of the Debt Extinguishment Agreements on August 29, 2005, we (i) issued 0.2 million shares of our common stock; and (ii) paid certain holders of the Stockholder Notes \$1.0 million in full and complete satisfaction of \$2.0 million of the Stockholder Notes and \$1.0 million of the contingent Earnout Note. The Company recognized a gain on debt extinguishment of \$0.3 million upon closing the transaction.

At December 31, 2005, we had \$1.0 million of Stockholder Notes outstanding bearing interest at 5% per annum and maturing in June 2007. In July 2006, we prepaid this indebtedness resulting in a \$0.01 million gain from the early extinguishment of this debt. Additionally, as more fully described in Note 4 below, we have approximately \$1.4 million of contingent Earnout Notes. Based upon current estimates, contingent amounts due and payable at the end of the term of the Earnout Notes, if any, will be immaterial.

PREHEAT NOTES

Effective February 10, 2006, we purchased all of the issued and outstanding stock of Preheat, Inc. for an aggregate acquisition price of \$23.0 million, including \$16.0 million in cash, 900,000 shares of our common stock, \$4.0 million in 5% promissory notes payable to certain stockholders (Preheat Notes) and the assumption of approximately \$1.6 million in debt and other liabilities. The Preheat Notes consist of three separate notes with \$2.7 million maturing in February 2008 and \$0.5 million and \$0.8 million maturing in February 2009. At September 30, 2006, the Preheat Notes had a balance of \$4.0 million.

INSURANCE NOTES PAYABLE

A portion of our property and casualty insurance premiums are financed through certain short-term installment loan agreements. The insurance notes are payable in monthly installments through August 2007 and accrue interest at 5.4%.

Table of Contents

NOTE 4. COMMITMENTS AND CONTINGENCIES

INSURANCE

Trussco, Inc. maintained a self-insurance program for a portion of its health care and workers' compensation costs. Preheat, Inc. maintained a partially self-insured program for a portion of its workers' compensation, liability and auto coverages. Self-insurance costs are accrued based upon the aggregate of the liability for reported claims and the estimated liability for claims incurred but not reported. As of September 30, 2006, we had \$0.0 million of accrued liabilities related to health care and workers' compensation claims.

Management is not aware of any significant workers' compensation claims or any significant claims incurred but not reported as of September 30, 2006.

SERIES A AND SERIES B PREFERRED STOCK LITIGATION

On May 3, 2006, the Supreme Court of the State of Louisiana unanimously denied the writ application filed by Advantage Capital, et. al. (collectively "ACP") which sought to reverse an earlier judgment by the Fourth Circuit Court of Appeal for the State of Louisiana which confirmed our right to redeem our Series A and Series B Preferred Stock ("Preferred Stock").

DEBENTURE LITIGATION

On January 25, 2005, we filed suit in United States District Court, Western District of Louisiana against the Debenture Holders alleging that the Debenture Holders violated Section 16(b) of the Securities Exchange Act of 1934 and we sought the disgorgement of profits realized by the Debenture Holders from their purchases and sales of our common stock.

On May 18, 2005, we entered into the Debenture Settlement Agreements with each of the Debenture Holders in exchange for our dismissal of the lawsuit filed against the Debenture Holders. Under the terms of the Debenture Settlement Agreements, we agreed to (i) pay the Debenture Holders approximately \$4.0 million cash; (ii) immediately issue the Debenture Holders 2.0 million shares of our common stock at an agreed upon value of \$3.4 million; and (iii) issue the Debenture Holders the Subordinated Promissory Notes. The Subordinated Promissory Notes were scheduled to be paid quarterly, with interest in arrears, over 36 months in level payments with interest accruing at the rate of 8% per annum. Execution of the Debenture Settlement Agreements extinguished the terms of the original Debentures and released all parties from any future claims.

On August 26, 2005, we entered into an Agreement and Release with two of the three holders of the Subordinated Debenture Notes. Under terms of the Agreement and Release, we paid \$1.5 million in cash and issued 750,000 shares of our common stock in full satisfaction of the applicable Subordinated Promissory Notes. At December 31, 2005 and September 30, 2006, the remaining Subordinated Promissory Note had a balance of approximately \$0.9 million and \$0.7 million, respectively.

TRUSSCO INC. EARNOUT

In connection with the acquisition of Trussco, we issued to certain former shareholders of Trussco a promissory note ("Earnout Note") that will earn interest at a rate of 5% per annum of the amount owed. Under the terms of the Earnout Note, we agreed to pay these shareholders on or before June 30, 2007, the lesser of (i) the amount of \$3.0 million, or (ii) the sum of the product of 3.12 times Trussco's average annual EBITDA (earnings before interest, taxes depreciation and amortization) for the 36 month period ending December 31, 2006 less the sum of \$9.0 million plus \$1.5 million of Trussco long-term and former shareholder debt existing as of June 30, 2004 that we assumed.

At December 31, 2005 and September 30, 2006, we have \$2.0 million and \$1.4 million respectively, of contingent Earnout Notes payable. Based upon current estimates, contingent amounts due and payable by the end of the term of the Earnout Note, if any, will be immaterial.

EXECUTIVE COMPENSATION AGREEMENTS

On June 30, 2004, we amended Restricted Stock Incentive Agreements with certain executive officers and executed Amended and Restated Incentive Agreements (collectively referred to hereinafter as the "Incentive Agreements") that award stock and/or cash on various vesting dates. Under the terms and conditions of the Incentive Agreements, two executive officers received 40,454 shares and 50,000 shares, respectively. The stock was held in escrow, registered in the name of the executive officers, until it vested 100% on November 4, 2004. Tax equalization payments were also paid to the two executive officers totaling \$0.1 million at June 30, 2004. The awards were valued at their fair market value at price of

Edgar Filing: OMNI ENERGY SERVICES CORP - Form 10-Q

\$5.05 at June 30, 2004 and recorded, in full, as compensation expense of \$0.5 million.

The Incentive Agreements also grant these executive officers the right to receive two cash payments each equal to the fair market value of 60,673 shares and 75,000 shares of our common stock, respectively, on the first business day following our annual stockholders meeting in 2005 and in 2006. The amounts of such stock-based awards to the executive officers on each vesting date

Table of Contents

may be paid in cash or, at the sole option of the Compensation Committee, in additional common stock, provided such shares are available for issuance pursuant to the terms of the Sixth Amended and Restated OMNI Energy Services Corp. Stock Incentive Plan (hereinafter the "Plan"). Such shares were not available until November 30, 2004, when the number of shares available under the Plan was approved by the stockholders to be increased. From June 30, 2004 until November 30, 2004 the awards were accounted for under FASB Interpretations No. 28 "Accounting for Stock Appreciation Right and Other Variable Stock Option or Award Plans" as a variable plan, which requires that compensation will be measured at the end of each period at the quoted market price of a share of our common stock and the change in the value of the incentive awards be charged to expense. As such, the awards were revalued at the end of each reporting period at the quoted market price of a share of our common stock. At November 30, 2004, the market value of a share of our common stock was \$2.93 resulting in compensation expense under variable accounting of \$0.5 million to be recognized through that date. Effective November 30, 2004, the Company amended these incentive agreements to provide for 100% vesting of the restricted stock and have put into escrow the number of shares of common stock to settle the awards. Accordingly, the previously unvested portion of the award was charged to expense which, along with the previously recognized \$0.5 million, totaled \$0.8 million which was recorded as compensation expense as of December 31, 2004.

We also entered into Stock-Based Award Incentive Agreements (hereinafter "SBA") with certain executive officers on June 30, 2004. The SBA shall become computed and payable: (a) on the date of the Employee's termination of employment (for any reason other than resignation or termination for cause), (b) 90 days after the executive's death or disability or (c) upon a Change in Control. The executive officers were awarded 45% and 55%, respectively, of: (1) 10% of the fair market value (hereinafter "FMV"), defined as the average closing price per share on the NASDAQ Global Market over the five prior trading days times the number of our issued and outstanding shares, of a share of our common stock greater than or equal to \$1.00 but less than \$1.50, plus (2) 15% of the FMV of a share of our common stock greater than or equal to \$1.50 but less than \$2.50, plus (3) 20% of the FMV of a share of our common stock greater than or equal to \$2.50 but less than \$10.00, plus (4) 15% of the FMV of a share of the Company's common stock greater than or equal to \$10.00 but less than \$20.00, plus (5) 10% of the FMV of a share of our common stock greater than or equal to \$20.00. If no payments have been made, the right terminates on December 31, 2008 or upon termination of employment for resignation or cause, whichever occurs first. The intrinsic value of this award at September 30, 2006 is \$23.6 million but no compensation expense has been recorded because the award is contingent on future events, none of which are considered probable at September 30, 2006.

In addition, we entered into employment contracts with certain key executive management effective until December 31, 2008 with automatic extensions for additional, successive one year periods commencing January 1, 2009, unless either party gives notice of non-renewal as provided for under the terms of the employment contracts.

In connection with the Trussco acquisition, we entered into employment contracts with three former Trussco stockholders effective until December 31, 2006 with automatic extensions for additional, successive one year periods commencing January 1, 2007, unless either party gives notice of non-renewal as provided for under the terms of the employment contracts. During 2005, two of these employment contracts were terminated.

In connection with the Preheat acquisition, we entered into employment contracts with the two former stockholders of Preheat effective until December 31, 2007 with an automatic extension for one additional twelve month period commencing January 1, 2008 unless either party gives notice of non-renewal as provided under the terms of the employment contracts.

We have entered into employment agreements with our three divisional vice presidents. One of the contracts is effective until December 2006 and two are effective until December 2008. Each of the contracts have provisions for automatic annual renewals unless either party gives notice of non-renewal as provided under the terms of the employment contracts.

OTHER

In the normal course of our business, we become involved in various litigation matters including, among other things, claims by third parties for alleged property damages, personal injuries and other matters. While we believe we have meritorious defenses against these claims, management has used estimates in determining our potential exposure and has recorded reserves in our financial statements related thereto where appropriate. It is possible that a change in our estimates of that exposure could occur, but we do not expect such changes in estimated costs will have a material effect on our financial position or results of operations.

NOTE 5. STOCKHOLDERS' EQUITY

PREFERRED STOCK

Edgar Filing: OMNI ENERGY SERVICES CORP - Form 10-Q

In October 2000, we agreed to convert \$4.6 million of previously issued subordinated debentures into our Series A Preferred which was convertible into common stock of the Company at a conversion price of \$0.75 per share. In May 2001, we agreed to pay the affiliate \$3.0 million cash plus issue to the affiliate \$4.6 million of the Company's Series B Preferred in satisfaction of all of the remaining previously issued outstanding subordinated debentures including accrued interest of \$1.8 million. The Series B Preferred was convertible into common stock of the Company at a conversion price of \$1.25 per share. This transaction resulted in the affiliate agreeing to forgive \$1.0 million of indebtedness. The Preferred Stock earned dividends at a rate of 8% of which dividends of \$484,000 and \$490,000 were recorded during the years ended December 31, 2003 and 2004, respectively. In February

Table of Contents

2004, we issued \$10 million of 6.5% Subordinated Convertible Debentures (See Note 3). The proceeds were used to redeem \$8.2 million (7,475 shares) of the Series A Preferred outstanding, including accrued dividends of \$0.7 million. The remaining 25 shares of Series A Preferred were redeemed in April 2004 for \$0.03 million. At December 31, 2005, there are no Series A Preferred shares outstanding. During the first quarter of 2004, we redeemed 2,286 shares of the Series B Preferred for \$2.4 million, including accrued dividends of \$0.1 million. In April 2004, we redeemed 2,285 shares of the total of 2,314 shares of the Series B Preferred outstanding for \$2.5 million, including accrued dividends of \$0.2 million. At December 31, 2005 and September 30, 2006, 29 shares of Series B Preferred remain outstanding and are convertible into 7,733 shares of our common stock.

On May 17, 2005, we entered into a Securities Purchase Agreement with certain of our affiliates and executive officers to issue up to \$5.0 million of Series C Preferred in conjunction with the completion of the Senior Credit Facility more fully described in Note 3. Our Series C Preferred is convertible into shares of our common stock at a conversion price of \$1.95 per share and includes detachable warrants to purchase up to 6,550,000 additional shares of our common stock at exercise prices ranging between \$1.95 and \$3.50 per share. The conversion prices of our Series C Preferred and the warrant exercise prices were supported by a fairness opinion issued by a third party. The transactions contemplated by the Securities Purchase Agreement closed in two tranches. On May 17, 2005, we issued an aggregate of 3,500 shares of Series C Preferred and warrants to acquire 4,585,000 shares of our common stock, in exchange for \$3.3 million, net of offering costs of \$0.2 million. The proceeds of the issuance were allocated to the warrants and preferred stock based on the relative fair value of each instrument. The value attributed to the warrants was \$2.9 million (\$2.7 million net of offering costs) and was recorded as additional paid in capital while \$0.6 million was the attributed value to the preferred stock. In addition, the conversion terms of the preferred stock result in a beneficial conversion feature valued at approximately \$0.7 million. As a result of the terms of conversion, we recorded a one time charge to retained earnings for this amount representing a deemed dividend to the preferred stockholders with the offset recorded in additional paid in capital.

On August 29, 2005, the remainder of the Series C Preferred and warrants were issued generating gross proceeds of \$1.5 million. The proceeds of the issuance of the second tranche were allocated to the warrants and preferred stock based on the relative fair value of each instrument. The entire value of \$1.5 million was attributed to the fair value of the warrants and was recorded as additional paid in capital. In addition, the conversion terms of the preferred stock issued in the second tranche resulted in no beneficial conversion feature.

The Term A Loan and the Term B Loan restrict the payment of cash dividends. Consequently, the dividend obligation related to the Series C Preferred has been satisfied through the issuance of additional shares of Series C Preferred as payment-in-kind (PIK) dividends. These additional shares of preferred stock do not have warrants attached to them. During the nine months ended September 30, 2006, 356 shares of Series C Preferred were issued as PIK dividends. In addition, the conversion terms of the preferred stock issued as PIK dividends resulted in a beneficial conversion feature. As a result of these PIK dividends, we recorded a one time charge to retained earnings representing a dividend to the preferred stockholders with the offset recorded in additional paid in capital.

At December 31, 2005 and September 30, 2006, 5,128 and 5,484 shares of Series C Preferred remain outstanding, respectively, and are convertible into 2,629,744 and 2,812,308 shares of our common stock, respectively.

EARNINGS PER SHARE

Basic earnings per share (EPS) is determined by dividing income (loss) available to common stockholders by the weighted average number of shares of common stock outstanding during the period. Diluted EPS reflects the potential dilution that could occur if options and other contracts to issue shares of common stock were exercised or converted into common stock.

For the three and nine months ended September 30, 2006, we had 23,000 and 170,166 options, respectively, and 0 and 626,589 warrants, respectively, that were excluded from the calculation of Diluted EPS as they were antidilutive. In addition, Stockholder Notes convertible into 0 and 80,664 shares of common stock were excluded from the calculation for the three and nine months ended September 30, 2006.

For the three and nine months ended September 30, 2005, we had 478,095 and 724,829 options, respectively, and 1,380,087 and 1,913,807 warrants, respectively, that were excluded from the calculation of Diluted EPS as they were antidilutive. In addition, preferred stock convertible into 2,571,836 shares of common stock and Stockholder Notes convertible into 319,144 shares of common stock were excluded from the calculation for the three and nine months ended September 30, 2005.

The following table reconciles net income available to common stockholders and common equivalent shares for the Basic EPS calculation to net income available to common stockholders and common equivalent shares for the Diluted EPS calculation for the three and nine months ended September 30, 2005 and 2006, respectively:

Table of Contents

	Three Months Ended		Three Months Ended	
	September 30, 2005		September 30, 2006	
	Weighted		Weighted	
	Average		Average	
	Dollars	Shares (in thousands)	Dollars	Shares
Basic EPS net income (loss) available to common stockholders	\$ (353)	14,078	\$ 6,312	16,596
Add: Options, preferred stock and warrants convertible into common stock		1,034	245	8,442
Diluted EPS net income (loss) available to common stockholders and common equivalent shares	\$ (353)	15,112	\$ 6,557	25,038

	Nine Months Ended		Nine Months Ended	
	September 30, 2005		September 30, 2006	
	Weighted		Weighted	
	Average		Average	
	Dollars	Shares (in thousands)	Dollars	Shares
Basic EPS net income (loss) available to common stockholders	\$ (5,157)	12,676	\$ 14,352	16,078
Add: Options, preferred stock and warrants convertible into common stock		140	696	7,919
Diluted EPS net income (loss) available to common stockholders and common equivalent shares	\$ (5,157)	12,816	\$ 15,048	23,997

NOTE 6. SEGMENT INFORMATION

SFAS No. 131, Disclosures About Segments of an Enterprise and Related Information, requires that companies disclose segment data based on how management makes decisions about allocating resources to segments and measuring their performance. Currently, we conduct our operations principally in four segments—Seismic Drilling, Environmental Services, Equipment Leasing and Other Services, all of which operate exclusively in North America. The Seismic Drilling segment is comprised of three divisions—Drilling, Survey and Permitting. The Equipment Leasing segment and the Environmental Services segment operate as stand alone segments. Other Services are accounted for in the Equipment Leasing segment. All remaining assets, primarily our corporate offices, warehouses and underlying real estate, also are located in North America. The segment classified as corporate includes all other operating activities to support the executive offices, capital structure and costs of being a public registrant. These costs are not allocated to the business segments by management when determining segment profit or loss.

Drilling revenue is derived primarily from drilling and loading of the source points for seismic analysis. Survey revenue is recorded after the customer has determined the placement of source and receiving points, and after survey crews are sent into the field to plot each source and receiving point prior to drilling. Permitting revenue is derived from services provided in conjunction with obtaining permits from landowners. Environmental revenue is earned from tank, vessel and rig pit cleaning. Equipment leasing revenue is derived from the rental of various pieces of oilfield equipment to offshore and land-based oil production rigs. Other services revenue is comprised of metal stress relieving and wellhead installation services. As discussed in Note 9, we discontinued the operations and sold the equipment and related assets of our Aviation Transportation Services segment effective June 30, 2005.

Table of Contents

The following table shows segment information (net of intercompany transactions) for the three and nine months ended September 30, 2006 and as restated for discontinued operations for the three and nine months ended September 30, 2005:

Three Months Ended September 30,	Equipment						Other	Total
	Drilling	Aviation	Environmental	Leasing	Services	Corporate		
2006								
Operating revenues	\$ 13,958	\$	\$ 7,277	\$ 4,008	\$ 1,396	\$	\$ 26,639	
Operating income (loss)	2,953		1,696	1,691	398	(1,591)	5,147	
Interest expense				50		1,107	1,157	
Depreciation and amortization	582		316	392	14	6	1,310	
Identifiable assets	17,275	183	16,995	23,179	1,569	30,902	90,103	
Capital expenditures	80		663	508		965	2,216	
2005								
Operating revenues	\$ 5,237	\$	\$ 4,386	\$	\$	\$	\$ 9,623	
Operating income (loss)	231		451			(749)	(67)	
Interest expense			7			681	688	
Depreciation and amortization	827		301			2	1,130	
Loss from discontinued operations		(411)					(411)	
Identifiable assets	16,316	831	13,047			12,475	42,669	
Capital expenditures	8		310				318	

Nine Months Ended September 30,	Equipment						Other	Total
	Drilling	Aviation	Environmental	Leasing	Services	Corporate		
2006								
Operating revenues	\$ 38,274	\$	\$ 21,010	\$ 9,653	\$ 3,842	\$	\$ 72,779	
Operating income (loss)	7,900		5,541	3,641	1,491	(3,783)	14,790	
Interest expense			26	129		3,329	3,484	
Depreciation and amortization	2,097		884	991	80	17	4,069	
Identifiable assets	17,275	183	16,995	23,179	1,569	30,902	90,103	
Capital expenditures	203		1,444	1,088	10	980	3,725	
2005								
Operating revenues	\$ 19,302	\$	\$ 12,899	\$	\$	\$	\$ 32,201	
Operating income (loss)	2,582		1,263			(2,115)	1,730	
Interest expense			81			1,885	1,966	
Depreciation and amortization	2,536		1,080			2	3,618	
Loss from discontinued operations		(3,273)					(3,273)	
Loss on disposal of discontinued operations assets		(2,271)					(2,271)	
Identifiable assets	16,316	831	13,047			12,475	42,669	
Capital expenditures	75	140	350				565	

NOTE 7. ACQUISITIONS**PREHEAT, INC.**

Effective February 10, 2006, we purchased all of the issued and outstanding stock of Preheat, Inc. for an aggregate acquisition price of \$23.0 million, including \$16.0 million in cash, \$3.0 million (900,000 shares) of our common stock and \$4.0 million in 5% promissory notes payable to certain stockholders (Preheat Notes), and the assumption of approximately \$1.6 million in debt and other liabilities. The Preheat Notes consist of three separate notes with \$2.7 million maturing in February 2008, \$0.5 million maturing in February 2009, and \$0.8 million maturing in February 2009. The acquisition was accounted for using purchase accounting. Preheat is a leading provider of oilfield rental equipment services principally to major and independent oil and gas companies operating in the Gulf of Mexico. The acquisition has increased our revenue and customer base and offers cross-selling opportunities to customers of our existing environmental division. The results of Preheat's operations are included in our consolidated financial statements since the date of the acquisition.

Table of Contents

The following table summarizes the estimated fair values of the assets acquired and liabilities assumed at the date of acquisition. The property and equipment are amortized over three to ten years with no residual value. The final allocation of the purchase price has not been completed. The allocation of the purchase price is subject to adjustment as acquired asset and liability values are finalized and certain look back provisions are resolved (in thousands):

Current assets (includes cash of \$1,822)	\$ 8,900
Property and equipment	15,472
Other assets	2,193
Current liabilities	(2,008)
Assumption of debt	(1,515)
Purchase price	\$ 23,042

The pro forma unaudited results summarized below reflect our consolidated pro forma results of operations as if Preheat was acquired on January 1, 2005:

	Three Months Ended		Nine Months Ended	
	September 30,		September 30,	
	2005	2006	2005	2006
	(in thousands except per share amounts)			
Operating revenue	\$ 14,493	\$ 26,639	\$ 47,680	\$ 75,668
Operating expenses:				
Direct costs	9,433	16,374	29,378	46,295
Depreciation and amortization	1,819	1,310	5,169	4,259
General and administrative expenses	2,898	3,808	8,977	9,850
Total operating expenses	14,150	21,492	43,524	60,404
Operating income	343	5,147	4,156	15,264
Interest expense	(1,123)	(1,157)	(3,450)	(3,708)
Gain on debt extinguishment	273	15	758	15
Other income (expense), net	(25)	52	14	229
Income from continuing operations before income taxes	(532)	4,057	1,478	11,800
Income tax benefit	508	2,500	508	3,500
Income from continuing operations	(24)	6,557	1,986	15,300
Loss from discontinued operations	(411)		(3,273)	
Loss on sale of discontinued operations assets			(2,271)	
Net income (loss)	(435)	6,557	(3,558)	15,300
Dividends on preferred stock	(80)	(124)	(132)	(361)
Non-cash charge attributable to beneficial conversion feature of preferred stock		(121)	(652)	(335)
Net income (loss) available to common stockholders	\$ (515)	\$ 6,312	\$ (4,342)	\$ 14,604
Basic income (loss) per share:				
Income (loss) from continuing operations	\$ (0.01)	\$ 0.38	\$ 0.09	\$ 0.90
Loss from discontinued operations	(0.02)		(0.24)	
Loss on disposal of discontinued operations assets			(0.17)	

Edgar Filing: OMNI ENERGY SERVICES CORP - Form 10-Q

Net income (loss) available to common stockholders	\$ (0.03)	\$ 0.38	\$ (0.32)	\$ 0.90
Diluted income (loss) per share:				
Income (loss) from continuing operations	\$ (0.01)	\$ 0.26	\$ 0.09	\$ 0.63
Loss from discontinued operations	(0.02)		(0.24)	
Loss on disposal of discontinued operations assets			(0.17)	
Net income (loss) available to common stockholders	\$ (0.03)	\$ 0.26	\$ (0.32)	\$ 0.63
Weighted average common shares outstanding:				
Basic	14,978	16,596	13,576	16,249
Diluted	16,012	25,038	13,716	24,168

NOTE 8. INCOME TAXES

As of September 30, 2006, for tax purposes, we had net operating loss carryforwards (NOLs) of approximately \$31.0 million. The NOLs will expire commencing 2018. We account for income taxes under the provision of SFAS No. 109, which requires recognition of future tax benefits (NOLs and other temporary differences), subject to a valuation allowance based on more likely

Table of Contents

than not that such asset will be realized. In determining whether it is more-likely-than-not that we will realize such tax asset, SFAS No. 109 requires that all negative and positive evidence be considered (with more weight given to evidence that is objective and verifiable) in making the determination. For the three months ended September 30, 2006 and 2005, no current provision for income taxes has been provided due to the availability of our NOL. Our current tax payable is offset by the reversal of a like amount of the valuation allowance.

During the three and nine months ended September 30, 2006, \$2.5 million and \$3.5 million, respectively of the valuation allowance was removed as an income tax benefit based upon anticipated future taxable income.

NOTE 9. DISCONTINUED OPERATIONS

On November 20, 2003, we purchased AHI, resulting in the acquisition of 13 helicopters and four leased helicopters at bases located in Louisiana and Texas. AHI was strategically targeted and purchased for the infrastructure of aircraft, fueling stations, flight (customer) following and pilot and mechanic organizations.

In July 2004, after owning AHI for approximately eight months, we withdrew our business activity with AHI customers in Texas, and moved all operations to our main operating facility in Louisiana. This strategy also fit with the planned completion of the Intracoastal City (Mouton Cove) facility as a central base of operations. Our planned strategy was to certify all of our fleet under the OMNI Federal Aviation Agency 135 certificate and to market our flight services to independent and major oil and gas customers. Our strategy was to service operators that require aircraft geared to crew change and larger passenger capacity, which allow for higher rates and use. The large operators work from Master Service Agreements which met our needs for higher, more fixed pricing and fixed unit structures. The plan encompassed relocation of personnel, the elimination of certain duplicate positions, and the negotiation of early release of operating leases at the Brazoria County facility. The costs we incurred included travel and re-location costs for personnel who were relocated, costs associated with the transfer of aircraft to the 135 certificate, termination costs for personnel who were eliminated, costs incurred to obtain an early release of operating leases at the Brazoria County facility and other direct costs related to the exit of this business group. In September 2004, we surrendered the AHI 135 certificate.

Effective June 30, 2005, we sold the equipment and related assets of our Aviation Transportation Services segment for a cash price of \$11.0 million. Accordingly, the disposition of the Aviation Transportation Services segment has been accounted for as a discontinued operation in the accompanying consolidated financial statements as of and for the three and six months ended June 30, 2005.

Interest expense was allocated to the discontinued operations (Aviation Transportation Services segment) in accordance with the provisions of the EITF No. 87-24 Allocation of Interest to Discontinued Operations. The total amount of interest expense included in loss from discontinued operations is \$0.1 million and \$1.0 million for the three and nine months ended September 30, 2005, respectively.

Accordingly, the table below presents all revenues and expenses of the Aviation Transportation Services segment as loss from discontinued operations (in thousands):

	Three Months Ended	Nine Months Ended
	September 30, 2005	September 30, 2005
Revenue	\$	\$ 4,880
Operating expenses:		
Direct operating costs	(188)	4,122
Depreciation and amortization		521
General and administrative expenses	(72)	797
Total operating expenses	(260)	5,440
Asset impairment charge		(504)
Operating income (loss)	260	(1,064)
Interest expense	(118)	(1,029)
Loss on debt extinguishment		(733)
Other income (expense), net	(45)	61

Edgar Filing: OMNI ENERGY SERVICES CORP - Form 10-Q

Income (loss) from operations before income taxes	97	(2,765)
Provision for income taxes	(508)	(508)
Loss from discontinued operations	\$ (411)	\$ (3,273)

Table of Contents**LOSS ON DISPOSAL OF AVIATION TRANSPORTATION SERVICES SEGMENT**

As a result of the sale of the Aviation Transportation Services segment, we incurred a loss in the amount of \$2.3 million. The table below presents the assets of the Aviation Transportation Services segment as of June 30, 2005 which were removed from the balance sheet as a result of the sale (in thousands):

Inventory	\$ 1,567
Other receivable	411
Prepaid expenses	411
Aircraft held for sale	370
Property, plant and equipment	11,079
Less: accumulated depreciation	(1,708)
Other assets, net of accumulated amortization	
Acquisition costs	\$ 13
Intangible assets	207
Loan closing costs	921
	1,141
Total book value of assets sold	\$ 13,271

The loss on the disposal of the Aviation Transportation Services segment is calculated as follows (in thousands):

Proceeds from the sale	\$ 11,000
Less: book value of assets sold	(13,271)
Loss on sale of aviation division	\$ (2,271)

NOTE 10. RELATED PARTY TRANSACTIONS.

As mentioned in Note 3, the Term A Loan and the Term B Loan restrict the payment of cash dividends. Consequently, a portion of the 9% dividend obligation related to the Series C Preferred, which was issued to certain of our affiliates and executive officers, has been satisfied through the issuance of additional shares of Series C Preferred as PIK dividends. These additional shares of preferred stock do not have warrants attached to them. During the nine months ended September 30, 2006, 356 shares of Series C Preferred were issued as PIK dividends at par. In addition, PIK dividends representing 361 shares of Series C Preferred were declared during that same period.

NOTE 11. SUBSEQUENT EVENT

On November 1, 2006, we completed the acquisition of Rig Tools, Inc., a Louisiana corporation (Rig Tools) pursuant to a Stock Purchase and Sale Agreement (the Rig Tools Agreement). Rig Tools is a leading Gulf Coast lessor of oilfield equipment and provider of specialized oilfield and environmental services. In accordance with the Rig Tools Agreement, we purchased 100% of the issued and outstanding capital stock of Rig Tools for an aggregate purchase price of \$14.0 million, consisting of \$10.0 million in cash and \$4.0 million in convertible promissory notes and the assumption of approximately \$2.1 million of bank debt. In conjunction with the acquisition of Rig Tools, we amended our existing credit facilities to reduce our interest rates with all other terms remaining materially the same.

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Management's Discussion and Analysis of Financial Condition and Results of Operations contains certain forward looking statements within the meaning of Section 27A of the Securities Act of 1933 (the Securities Act) and Section 21E of the Securities Exchange Act of 1934 (the Exchange Act), which reflect management's best judgment based on factors currently known. Actual results could differ materially from those anticipated in these forward looking statements as a result of a number of factors, including but not limited to those discussed under the heading

Edgar Filing: OMNI ENERGY SERVICES CORP - Form 10-Q

Forward-Looking Statements. Forward looking statements provided by us pursuant to the safe harbor established by the federal securities laws should be evaluated in the context of these factors.

This discussion should be read in conjunction with the financial statements and the accompanying notes and Management's Discussion and Analysis of Financial Condition and Results of Operations included in our Annual Report on Form 10-K, for the year ended December 31, 2005 filed with the Securities and Exchange Commission on March 31, 2006.

Table of Contents

FORWARD-LOOKING STATEMENTS

Certain of the statements contained in all parts of this document (including the portion, if any, to which this Form 10-Q is attached), including, but not limited to, those relating to our acquisition plans, the effect of changes in strategy and business discipline, future tax matters, future general and administrative expenses, future growth and expansion, expansion of our operations, review of acquisitions, expansion and improvement of our capabilities, integration of new technology into operations, credit facilities, redetermination of our borrowing base, attraction of new members to the management team, future compensation programs, new alliances, future capital expenditures (or funding thereof) and working capital, sufficiency of future working capital, borrowings and capital resources and liquidity, projected rates of return, timely conversion of backlog into revenue, retained earnings and dividend policies, projected cash flows from operations, future, outcome, effects or timing of any legal proceedings or contingencies, the impact of any change in accounting policies on our financial statements, realization of post-closing price adjustments with respect to the Trussco and Preheat acquisitions, management's assessment of internal control over financial reporting, the identification of material weaknesses in internal control over financial reporting and any other statements regarding future operations, financial results, opportunities, growth, business plans and strategy and other statements that are not historical facts are forward looking statements. These forward-looking statements reflect our current view of future events and financial performance. When used in this document, the words budgeted, anticipate, estimate, expect, may, project, believe, intend, plan, potential, forecast, similar expressions are intended to be among the statements that identify forward-looking statements. These forward-looking statements speak only as of their dates and should not be unduly relied upon. We undertake no obligation to publicly update or revise any forward-looking statement, whether as a result of new information, future events, or otherwise. Such statements involve risks and uncertainties, including, but not limited to, those set forth under ITEM 1A. RISK FACTORS and other factors detailed in our Form 10-K for the year ended December 31, 2005 filed on March 31, 2006 and our other filings with the Securities and Exchange Commission. Should one or more of these risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual outcomes may vary materially from those indicated. All subsequent written and oral forward-looking statements attributable to us or to persons acting on our behalf are expressly qualified in their entirety by reference to these risks and uncertainties.

RECENT DEVELOPMENTS

On November 1, 2006, we completed the acquisition of Rig Tools pursuant to a Stock Purchase and Sale Agreement. Rig Tools is a leading Gulf Coast lessor of oilfield equipment and provider of specialized oilfield and environmental services. In accordance with the Rig Tools Agreement, we purchased 100% of the issued and outstanding capital stock of Rig Tools for an aggregate purchase price of \$14.0 million, consisting of \$10.0 million in cash and \$4.0 million in convertible promissory notes and the assumption of approximately \$2.1 million of bank debt. In conjunction with the acquisition of Rig Tools, we amended our existing credit facilities to reduce our interest rates with all other terms remaining materially the same.

GENERAL

We are a leading oilfield service company specializing in providing an integrated range of (i) onshore seismic drilling, operational support, and permitting and survey services to geophysical companies operating in logistically difficult and environmentally sensitive terrain, (ii) dockside and offshore hazardous and non-hazardous oilfield waste management and environmental cleaning services, including tank and vessel cleaning and safe vessel entry for oil and gas companies operating primarily in the Gulf of Mexico, and (iii) a large fleet of oilfield equipment available for leasing on a daily basis. We operate in four business segments: Seismic Drilling (which includes seismic drilling, permitting and survey services), Environmental Services, Equipment Leasing and Other Services (which includes metal stress relieving and wellhead installations).

We were founded in 1987, as OMNI Drilling Corporation, to provide drilling services to the geophysical industry. In July 1996, OMNI Geophysical, L.L.C. acquired substantially all of the assets of OMNI Geophysical Corporation, the successor to the business of OMNI Drilling Corporation. OMNI Energy Services Corp. (OMNI) was formed as a Louisiana corporation on September 11, 1997 to acquire all of the outstanding common units of OMNI Geophysical L.L.C.

The principal market of our Seismic Drilling division is the marsh, swamp, shallow water and contiguous dry land areas along the Gulf of Mexico (the Transition Zone), primarily in Louisiana and Texas, where we are the leading provider of seismic drilling support services. In 1997, we commenced operations in the mountainous regions of the Western United States, and in 2003, we initiated seismic drilling activities in various Transition Zone regions of Mexico.

We own and operate a fleet of specialized seismic drilling and transportation equipment for use in the Transition Zone. We believe we are the only domestic company that currently can both provide an integrated range of seismic drilling, permitting, and survey services in all of the varied terrain of the Transition Zone and simultaneously support operations for multiple, large-scale seismic projects. In 2002, we acquired all of the assets of AirJac Drilling, a division of Veritas Land DGC. With this acquisition, we became the largest domestic provider of seismic drilling services to geophysical companies.

Edgar Filing: OMNI ENERGY SERVICES CORP - Form 10-Q

We provide dock-side and offshore hazardous and non-hazardous oilfield waste management and environmental cleaning services, including drilling rig, tank and vessel cleaning, safe vessel entry, naturally occurring radioactive material (NORM)

Table of Contents

decontamination, platform abandonment services, pipeline flushing, gas dehydration, and hydro blasting. Demand for our dock-side vessel and tank cleaning and non-hazardous waste treatment businesses are primarily driven by drilling and well-site abandonment activity in the shallow waters of the Gulf of Mexico, as reflected by the drilling rig count. Much of the cleaning and waste treatment is from residual waste created in the drilling process.

We completed the acquisition of Preheat, Inc. in February 2006. Preheat is a premier provider of rental equipment and specialized environmental services principally to drilling contractors operating in the Gulf of Mexico. Preheat has a vast fleet of rental equipment including pressure washers, reverse osmosis machines and steam cleaners. In addition to the oilfield rental equipment, Preheat offers wellhead installation, stress relieving services and environmental pit cleaning services to drilling contractors. Preheat operates from locations in Belle Chasse and Broussard, Louisiana and Freer, Texas. The addition of Preheat further expands our core business segments and provides us with integration opportunities with our Environmental Services segment.

All of our operations are subject to seasonal variations in weather conditions and available daylight hours. Since our drilling and environmental activities take place outdoors, on average we experience lower production in winter months than in summer months, due to an increase in rain, fog, and cold conditions and a decrease in daylight hours. These winter conditions also generally result in fewer hours worked per day and fewer holes drilled or surveyed per day during that season.

RESULTS OF OPERATIONS

	Three Months Ended		Nine Months Ended	
	September 30, 2005	September 30, 2006	September 30, 2005	September 30, 2006
	(in thousands)			
Operating revenue	\$ 9,623	\$ 26,639	\$ 32,201	\$ 72,779
Operating expenses:				
Direct costs	6,510	16,374	20,794	44,529
Depreciation and amortization	1,130	1,310	3,618	4,069
General and administrative expenses	2,050	3,808	6,059	9,391
Total operating expenses	9,690	21,492	30,471	57,989
Operating income (loss)	(67)	5,147	1,730	14,790
Interest expense	(688)	(1,157)	(1,966)	(3,484)
Gain on debt extinguishment	273	15	758	15
Other (income) expense, net	112	52	141	227
Income (loss) before income taxes	(370)	4,057	663	11,548
Income tax benefit	508	2,500	508	3,500
Income from continuing operations	138	6,557	1,171	15,048
Loss from discontinued operations, aviation transportation services segment, net of taxes	(411)		(3,273)	
Loss on disposal of discontinued operation assets, net of taxes			(2,271)	
Net income (loss)	(273)	6,557	(4,373)	15,048
Dividends and accretion of preferred stock	(78)	(124)	(132)	(361)
Non-cash charge attributable to beneficial conversion feature of preferred stock	(2)	(121)	(652)	(335)
Net income (loss) available to common stockholders	\$ (353)	\$ 6,312	\$ (5,157)	\$ 14,352

THREE MONTHS ENDED SEPTEMBER 30, 2006 COMPARED TO THREE MONTHS ENDED SEPTEMBER 30, 2005

Edgar Filing: OMNI ENERGY SERVICES CORP - Form 10-Q

Operating revenues increased 177% or \$17.0 million, from \$9.6 million for the three months ended September 30, 2005 to \$26.6 million for the three months ended September 30, 2006. This increase was due partially to our acquisition of Preheat effective February 10, 2006 which contributed \$7.0 million in revenue for the third quarter of 2006, as well as an increase in activities from our seismic drilling and environmental services divisions, which accounted for \$8.7 million and \$1.3 million of the increase, respectively.

Direct costs increased 152%, or \$9.9 million, from \$6.5 million for the three months ended September 30, 2005 to \$16.4 million for the three months ended September 30, 2006. Direct costs as a result of the Preheat acquisition accounted for \$2.9 million of the overall increase. Direct costs relating to the other divisions increased \$7.0 million with third-party contract services increasing \$3.1 million. We contract third parties to provide services when our existing workforce is occupied on other projects. Consistent with the increase in revenues, payroll related costs increased \$3.3 million, rentals and leases expense increased \$0.3 million, fuel and oil expense increased \$0.6 million, explosives expenses increased \$0.9 million and repairs and maintenance expenses increased \$0.9 million. As discussed in Note 9, aircraft operating expenses of \$0.2 million are included in the loss from discontinued operations for the third quarter of 2005.

Table of Contents

Depreciation and amortization costs increased \$0.2 million from \$1.1 million for the three month period ended September 30, 2005 to \$1.3 million for the three month period ended September 30, 2006. Depreciation expense increased \$0.2 million due to the increase in revenue-producing assets, primarily from the acquisition of Preheat in February 2006.

General and administrative costs increased \$1.7 million, from \$2.1 million during the three month period ended September 30, 2005 to \$3.8 million during the same three month period of 2006 primarily as a result of the acquisition of Preheat. As discussed in Note 9, general and administrative expenses of \$0.1 million are included in the loss from discontinued operations for the third quarter of 2005.

Interest expense increased approximately \$0.5 million from \$0.7 million for the three month period ended September 30, 2005 to \$1.2 million for the three month period ended September 30, 2006. The increase in interest expense was attributable to increased levels of debt including financing for the Preheat acquisition coupled with increased interest rates between the periods. Interest expense includes \$0.2 million related to amortization of deferred loan costs.

As discussed in Note 9, we sold our Aviation Transportation Services segment effective June 30, 2005. Accordingly, we recorded a loss from discontinued operations totaling \$0.4 million, net of income taxes as a component of the net loss for the quarter ended September 30, 2005.

NINE MONTHS ENDED SEPTEMBER 30, 2006 COMPARED TO NINE MONTHS ENDED SEPTEMBER 30, 2005

Operating revenues increased 126% or \$40.6 million, from \$32.2 million for the nine months ended September 30, 2005 to \$72.8 million for the nine months ended September 30, 2006. This increase was due partially to our acquisition of Preheat effective February 10, 2006 which contributed \$18.0 million in revenue for the first nine months of 2006, as well as an increase in activities from our seismic drilling and environmental services divisions, which accounted for \$19.0 million and \$3.6 million of the increase, respectively. As discussed in Note 9, \$4.9 million in aviation revenue is included in the loss from discontinued operations for the nine months ended September 30, 2005.

Direct costs increased 114%, or \$23.7 million, from \$20.8 million for the nine months ended September 30, 2005 to \$44.5 million for the nine months ended September 30, 2006. Direct costs as a result of the recent Preheat acquisition accounted for \$7.1 million of the overall increase. Direct costs relating to the other divisions increased \$16.6 million with third-party contract services increasing \$7.7 million. We contract third parties to provide services when our existing workforce is occupied on other projects. Consistent with the increase in revenues, payroll related costs increased \$6.8 million and rental and lease expense increased \$1.3 million, fuel and oil expense increased \$1.2 million, explosives expenses increased \$2.6 million and repairs and maintenance expenses increased \$2.3 million. As discussed in Note 9, aircraft operating expenses of \$4.1 million are included in the loss from discontinued operations for the nine months ended September 30, 2005.

Depreciation and amortization costs increased \$0.5 million from \$3.6 million for the nine month period ended September 30, 2005 to \$4.1 million for the nine month period ended September 30, 2006. Depreciation expense increased \$0.7 million due to the increase in revenue-producing assets, primarily from the acquisition of Preheat in February 2006. Additionally, amortization expense decreased by \$0.2 million resulting primarily from the revised amortization of intangible assets related to the Trussco acquisition. As discussed in Note 9, depreciation and amortization expenses of \$0.5 million are included in the loss from discontinued operations for the nine months ended September 30, 2005.

General and administrative costs increased \$3.3 million, from \$6.1 million during the nine month period ended September 30, 2005 to \$9.4 million during the same nine month period of 2006 primarily as a result of the acquisition of Preheat. As discussed in Note 9, general and administrative expenses of \$0.8 million are included in the loss from discontinued operations for the nine months ended September 30, 2005.

Interest expense increased approximately \$1.5 million from \$2.0 million for the nine month period ended September 30, 2005 to \$3.5 million for the nine month period ended September 30, 2006. The increase in interest expense was attributable to increased levels of debt including financing for the Preheat acquisition coupled with increased interest rates between the periods. Interest expense includes \$0.4 million related to amortization of deferred loan costs.

As discussed in Note 9, we sold our Aviation Transportation Services segment effective June 30, 2005. Accordingly, we recorded a loss from discontinued operations totaling \$3.3 million, net of income taxes, as a component of the net loss for the nine months ended September 30, 2005. Additionally, we recorded a loss of \$2.3 million on the disposal of the aviation assets for the nine months ended September 30, 2005.

LIQUIDITY AND CAPITAL RESOURCES

At September 30, 2006, we had approximately \$15.9 million in cash and restricted cash compared to \$0.2 million at December 31, 2005 and working capital of \$16.0 million at September 30, 2006, compared to a deficit of \$0.02 million at December 31, 2005. The increase in cash and

Edgar Filing: OMNI ENERGY SERVICES CORP - Form 10-Q

increase in working capital from December 31, 2005 to September 30, 2006 are primarily due to significant improvements in our business segment operations, along with the acquisition of Preheat and an increase in the amount

Table of Contents

borrowed on our line of credit. At September 30, 2006, we borrowed \$12.5 million on our Line to better illustrate for investors and financial analysts our funds availability at the end of the quarter. The amount was repaid on the first business day of the fourth quarter. Cash provided by operating activities was \$14.3 million for the nine months ended September 30, 2006.

Historically, our capital requirements have primarily related to the purchase or fabrication of new seismic drilling equipment and related support equipment and new business acquisitions. In 2005, we acquired approximately \$0.4 million of new vehicles and equipment. Thus far in 2006, we have acquired Preheat and approximately \$3.7 million of equipment. For the remainder of 2006, we expect to continue renewing our rolling stock, upgrade Trussco's facilities and equipment to improve the efficiency of their operations, increase Preheat's fleet of oilfield leasing equipment and explore strategic business opportunities including the completion of the acquisition of Rig Tools as described in Recent Developments above.

On November 11, 2005, we entered into a Common Stock Purchase Agreement (the "Stock Purchase Agreement") with Fusion Capital Fund II, LLC ("Fusion Capital"). Under terms of the Stock Purchase Agreement, Fusion Capital has committed to purchase up to \$25.0 million of our common stock, at intervals determined by us, at prices determined by a formula set forth in the Stock Purchase Agreement. As of September 30, 2006, no shares have been purchased under this agreement.

During the three months ended March 31, 2006, capital leases on vehicles totaling \$0.5 million were repaid. The capital leases were replaced with 24 month operating leases expiring in the first quarter of 2008. We borrowed \$6.0 million and \$7.0 million on our Term A and Term B Loans to finance the acquisition of Preheat. Loan closing costs of \$0.6 million were incurred during the three months ended March 31, 2006 in conjunction with the borrowings on the Term Loans.

LONG-TERM DEBT

At December 31, 2005 and September 30, 2006, long-term debt consists of the following (in thousands):

	December 31,	September 30,
	2005	2006
Notes payable to a bank with interest payable at Prime plus 1.50% (8.25% at December 31, 2005 and 9.75% at September 30, 2006) maturing July 31, 2023, secured by real estate	\$ 1,354	\$ 1,329
Notes payable to a finance company with interest at 8%, maturing February 10, 2013, secured by real estate	195	179
Convertible promissory notes payable to certain former stockholders of Trussco, Inc. with interest at 5%, maturing in June 2007, paid in full	1,000	
Promissory notes payable to former stockholders of Preheat, Inc. with interest at 5%, maturing in February 2008		2,667
Promissory notes payable to certain former stockholders of Preheat, Inc. with interest at 5%, maturing in February 2009		1,333
Promissory notes payable to finance companies secured by vehicles	729	117
Promissory note payable to finance companies secured by equipment		394
Capital lease payable to finance companies	941	722
Subordinated promissory note to a former debenture holder with a fixed interest rate of 8%, maturing May 13, 2008, unsecured	913	658
Term A notes payable to a finance company, variable interest rate at LIBOR plus 6.5% (10.80%) at December 31, 2005 and LIBOR plus 5.5% (10.90%) at September 30, 2006, maturing May 17, 2010, secured by various equipment	4,540	9,287
Term B notes payable to a finance company, variable interest rate at LIBOR plus 8.0% (12.41% at December 31, 2005 and 13.40% at September 30, 2006) maturing August 29, 2010, secured by various property and equipment	9,000	15,000
Other debt	52	58
Total	18,724	31,744
Less: current maturities	(2,926)	(3,796)

Long-term debt, less current maturities	\$	15,798	\$	27,948
---	----	--------	----	--------

REVOLVING LINE OF CREDIT

We have a working capital revolving line of credit (the Line) with a bank. Availability under the Line is the lower of: (i) \$15.0 million or (ii) the sum of eligible accounts receivable, as defined under the agreement. The Line accrues interest at the prime interest rate plus 1.0% (9.25% at September 30, 2006) and matures in May 2010. The Line is collateralized by accounts receivable. As of September 30, 2006, we had \$13.2 million outstanding under the Line. Our additional availability under the Line was \$0.2 million at September 30, 2006. Due to the lockbox arrangement and the subjective acceleration clause of the Line agreement, the debt under the Line has been classified as a current liability as of September 30, 2006 and December 31, 2005, as required by EITF 95-22, Balance Sheet Classification of Borrowings Outstanding under Revolving Credit Agreements that include both a Subjective Acceleration Clause and a Lock-box Arrangement.

Table of Contents

SENIOR CREDIT FACILITY

On May 18, 2005, we completed a \$50.0 million equipment term financing (Term A Loan) and increased our Line to \$15.0 million from its previous level of \$12.0 million (with the Term A Loan, collectively referred to herein as the Senior Credit Facility). In conjunction with the disposition of the Aviation Transportation Services segment, effective June 2005, the borrowing base was reduced to \$30.0 million. On February 13, 2006, we entered into the First Amended and Restated Credit Agreement (the Amendment) which amended the Term A Loan. Under the terms of the Amendment, the funding limits will be limited to the lesser of \$30.0 million and the sum of (i) 50% of the orderly liquidation value of our seismic drilling, environmental and leasing equipment, and (ii) 50% of the fair market value of certain real estate. In addition, the Term A Loan matures in May 2010 and will be repaid monthly in equal payments up to a 25% balloon at maturity date, with interest paid in arrears and accruing at the annual interest rate of 90-day LIBOR plus 5.5% (10.90% at September 30, 2006). The Term A Loan restricts the payment of cash dividends and contains customary financial covenants requiring, among other things, minimum levels of tangible net worth, debt to EBITDA ratios and limitations on capital expenditures. On February 14, 2006 we borrowed an additional \$7.0 million on the Term A Loan to partially fund the Preheat acquisition (see Note 7), leaving an outstanding balance of \$9.3 million at September 30, 2006, after scheduled monthly principal payments.

JUNIOR CREDIT FACILITY

On August 29, 2005, we completed a \$25.0 million multiple draw term credit facility (Term B Loan). Under the terms of the Term B Loan, funding will be done through advances at our request in minimum amounts of \$2.0 million. Quarterly payments in the amount of \$0.2 million, plus interest, will begin on April 1, 2008. In the event that we no longer have any senior term debt outstanding, the annual principal amortization of the Term B Loan will be increased to 7.5% of the advances outstanding under the Term B Loan beginning December 31, 2006. The Term B Loan matures in August 2010 and will accrue interest at the rate of 90-day LIBOR plus 8% (13.40% at September 30, 2006). The Term B Loan restricts the payment of cash dividends and contains customary financial covenants requiring, among other things, minimum levels of tangible net worth, debt to EBITDA ratios and limitations on annual capital expenditures. On February 14, 2006, we borrowed an additional \$6.0 million on the Term B Loan to partially fund the Preheat acquisition (see Note 7), leaving an outstanding balance of \$15.0 million at September 30, 2006.

CAPITAL LEASES

Prior to February 2006, we leased several vehicles used in our seismic drilling operations under 40-month capital leases. In February 2006, in accordance with a 2005 agreement, the capital leases on most of those vehicles were paid off through a refinance transaction with a third party leasing company. The capital leases were replaced with 24-month operating leases expiring in the first quarter of 2008.

CONVERTIBLE DEBENTURES

Pursuant to a Securities Purchase Agreement dated February 12, 2004, we issued (i) \$10,000,000 in principal amount of 3-year, 6.5% fixed rate, convertible debentures (the Initial Debentures) that were convertible into shares of common stock at an initial conversion price of \$7.15 per share, (ii) 1-year common stock Series A Warrants to purchase an aggregate of 700,000 shares of Common Stock at an initial exercise price of \$7.15 per share and (iii) 5-year Common Stock Series B Warrants to purchase an aggregate of 390,000 shares of Common Stock at an initial exercise price of \$8.50 per share. The warrants were not exercisable for a period of six months and one day after the issue date of such warrants and in no event would the exercise prices of such warrants be less than \$6.15 per share. In accordance with APB Opinion No. 14, the warrants were valued at a fair market value of \$0.9 million using the Black Scholes model. The value of these warrants was recorded as a debt discount with a corresponding amount recorded to paid in capital at the date of issuance. The 1-year Series A Warrants expired during 2005.

On April 15, 2004, in accordance with the Securities Purchase Agreement, we issued (i) \$5,050,000 in principal amount of 3-year, 6.5% fixed rate, convertible debentures (collectively with the Initial Debentures, hereinafter referred to as the Debentures) that were convertible into shares of common stock at an initial conversion price of \$7.20 per share, and (ii) 5-year Common Stock Series A Warrants to purchase an aggregate of 151,500 shares of common stock at an initial exercise price of \$9.00 per share. The warrants were not exercisable for a period of six months and one day after the issue date of such warrants and in no event would the exercise prices of such warrants be less than \$7.11 per share. In accordance with APB Opinion No. 14, the warrants were valued at a fair market value of \$0.2 million using the Black Scholes model. The value of the warrants and beneficial conversion feature were recorded as a debt discount with a corresponding amount recorded to paid in capital at the date of issuance.

Total proceeds of \$14.2 million were received from the issue of these Debentures, after expenses. Of the total proceeds received, \$8.2 million was used to redeem the Series A Preferred Stock and dividends in February 2004, \$4.9 million was used to redeem the Series B Preferred Stock and dividends in March and April 2004 and the balance used for working capital purposes.

Edgar Filing: OMNI ENERGY SERVICES CORP - Form 10-Q

The debt discounts for the February 12, 2004 and April 15, 2004 debentures were \$0.9 million and \$0.2 million, respectively. The debt discounts were being amortized to interest expense using the effective interest method over the period in which the debentures could be put to us. A total of \$0.9 million was included in interest expense and \$0.2 million loss on extinguished related to the amortization of the debt discounts for the year ended December 31, 2004. Since the Debentures were in default at December 31, 2004, the entire amount of the debt discount was charged to expense during 2004.

Table of Contents

Prior to maturity of the Debentures, the holders of the Debentures had the right to require the repayment or conversion of up to an aggregate of \$13.17 million of the Debentures (the Put Option). We registered 5,012,237 shares effective June 30, 2004 covering the common stock that were issuable pursuant to the conversion of the Debentures and the exercise of the Put Option and all associated warrants, including additional shares that were issuable due to adjustments for conversion price upon the Debenture conversion, payment of interest with shares and/or the exercise of warrants due to subdivision or combination of our common stock.

On January 25, 2005, we filed suit in United States District Court, Western District of Louisiana against the holders of the Debentures and other third parties (collectively, the Debenture Holders). In the suit, we alleged that the Debenture Holders violated Section 16(b) of the Securities Exchange Act of 1934, and we sought the disgorgement of profits realized by the Debenture Holders from their purchases and sales of our common stock.

On May 18, 2005, we entered into settlement agreements (Debenture Settlement Agreements) with each of the Debenture Holders in exchange for our dismissal of the lawsuit filed against the Debenture Holders. Under the terms of the Debenture Settlement Agreements, we agreed to (i) pay the Debenture Holders approximately \$4.0 million cash; (ii) immediately issue the Debenture Holders 2.0 million shares of our common stock at an agreed upon value of \$3.4 million; and, (iii) issue the Debenture Holders approximately \$4.3 million of unsecured, subordinated promissory notes (Subordinated Promissory Notes). We recorded a gain of \$0.2 million at the close of these transactions. The Subordinated Promissory Notes were scheduled to be paid quarterly, with interest in arrears, over 36 months in level payments with interest accruing at the rate of 8% per annum. Execution of the Debenture Settlement Agreements extinguished the terms of the original Debentures and released all parties from any future claims.

On August 26, 2005, we entered into a settlement agreement and mutual release (Agreement and Release) with two of the three holders of the Subordinated Promissory Notes. Under terms of the Agreement and Release, we paid \$1.5 million in cash from the proceeds of a new \$25.0 million multiple draw term credit facility, and issued 750,000 shares of our common stock in full satisfaction of the applicable Subordinated Promissory Notes. At December 31, 2005 and September 30, 2006, the remaining Subordinated Promissory Note had a balance of approximately \$0.9 million and \$0.7 million, respectively.

TRUSSCO NOTES

On June 30, 2004, we purchased all of the issued and outstanding stock of Trussco, Inc. and all of the membership interests in Trussco Properties, L.L.C. (collectively Trussco) for an aggregate acquisition price of \$11.9 million, including \$7.3 million in cash, \$3.0 million in 5% convertible promissory notes payable to certain stockholders (Stockholder Notes) maturing in June 2007, and the assumption of approximately \$1.6 million in debt and other liabilities. The Stockholder Notes can be prepaid at any time and are convertible into shares of our common stock at a price of \$9.40 per share.

On May 18, 2005, in connection with the completion of the Term A Loan, we entered into early debt extinguishment agreements (Debt Extinguishment Agreements) with respect to \$2.0 million of the Stockholder Notes and \$1.0 million of the Earnout Note more fully described in Note 4. Under the terms of the Debt Extinguishment Agreements, on August 29, 2005, we (i) issued 0.2 million shares of our common stock; and (ii) paid certain holders of the Stockholder Notes \$1.0 million in full and complete satisfaction of \$2.0 million of the Stockholder Notes and \$1.0 million of the contingent Earnout Note. The Company recognized a gain on debt extinguishment of \$0.3 million upon closing the transaction.

At December 31, 2005, we had \$1.0 million of Stockholder Notes outstanding bearing interest at 5% per annum and maturing in June 2007. In July 2006, we prepaid this indebtedness resulting in a \$0.01 million gain from the early extinguishment of this debt. Additionally, at December 31, 2005 and September 30, 2006, we have approximately \$2.0 million and \$1.4 million, respectively, of contingent Earnout Notes payable. Based upon current estimates, the total amount due and payable at the end of the term of the Earnout Notes, if any, will be immaterial.

PREHEAT NOTES

Effective February 10, 2006, we purchased all of the issued and outstanding stock of Preheat, Inc. for an aggregate acquisition price of \$23.0 million, including \$16.0 million in cash, 900,000 shares of common stock, \$4.0 million in 5% promissory notes payable to certain stockholders (Preheat Notes) and the assumption of approximately \$1.6 million in debt and other liabilities. The Preheat Notes consist of three separate notes with \$2.7 million maturing in February 2008, and \$0.5 million and \$0.8 million maturing in February 2009. At September 30, 2006, the Preheat Notes had a balance of \$4.0 million.

INSURANCE NOTES PAYABLE

Edgar Filing: OMNI ENERGY SERVICES CORP - Form 10-Q

A portion of our property and casualty insurance premiums are financed through certain short-term installment loan agreements. The insurance notes are payable in monthly installments through August 2007 and accrue interest at 5.4%.

Table of Contents

CRITICAL ACCOUNTING POLICIES

Stock Based Compensation

Effective January 1, 2006, we adopted the provisions of SFAS No. 123 (revised 2004), Share-Based Payment (SFAS No. 123R) requiring that compensation cost relating to share-based payment transactions be recognized in the financial statements. The cost is measured at the grant date, based on the calculated fair value of the award, and is recognized as an expense over the employee's requisite service period (generally the vesting period of the equity award). Prior to January 1, 2006, we accounted for share-based compensation to employees in accordance with Accounting Principles Board Opinion No. 25, Accounting for Stock Issued to Employees (APB No. 25), and related interpretations. We also followed the disclosure requirements of SFAS No. 123, Accounting for Stock-Based Compensation, as amended by SFAS No. 148, Accounting for Stock-Based Compensation Transition and Disclosure. We adopted SFAS No. 123R using the modified prospective method and, accordingly, financial statement amounts for prior periods presented in this Form 10-Q have not been restated to reflect the fair value method of recognizing compensation cost relating to non-qualified stock options.

Impairment Of Long-Lived Assets And Assets Held For Sale

We review our long lived assets for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable in accordance with SFAS No. 144 Accounting for the Impairment and Disposal of Long-Lived Assets. If the carrying amount of the asset, including any intangible assets associated with that asset, exceeds its estimated undiscounted net cash flow, before interest, we will recognize an impairment loss equal to the difference between its carrying amount and its estimated fair value.

Assets held for sale are recorded at the lower of their net book value or their net realizable value which is determined based upon an estimate of their fair market value less the cost of selling the assets. An impairment is recorded to the extent that the amount that was carried on the books is in excess of the net realizable value. Assets held for sale at December 31, 2005 and September 30, 2006 are comprised of eight marsh buggies. At September 30, 2006, no impairment of long-lived assets was necessary.

Discontinued Operations

In accordance with SFAS No. 144, as a result of the sale of our Aviation Transportation Services segment effective June 30, 2005, the operations of the entire Aviation Transportation Services segment have been accounted for as discontinued operations.

ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

There have been no significant changes in our market risks since the year ended December 31, 2005. For more information, please read the consolidated financial statements and notes thereto included in our Annual Report on Form 10-K for the year ended December 31, 2005 filed with the Securities and Exchange Commission on March 31, 2006.

ITEM 4. CONTROLS AND PROCEDURES

We maintain disclosure controls and procedures, as such term is defined in Rules 13a-15(e) and 15d-15(e) of the Securities Exchange Act of 1934 as amended (the Exchange Act), that are designed to provide reasonable assurance that information required to be disclosed by us in the reports that we file or submit to the Securities and Exchange Commission under the Securities Exchange Act of 1934, as amended, is recorded, processed, summarized and reported within the time periods specified by the Commission's rules and forms, and that information is accumulated and communicated to our management, including our principal executive and financial officers, as appropriate, to allow timely decisions regarding required disclosure. We carried out an evaluation, under the supervision and with the participation of our management, including our Chief Executive Officer and Interim Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures as of the end of the period covered by this annual report. Based on that evaluation, such officers have concluded that the design and operation of these disclosure controls and procedures were effective.

During our most recent fiscal quarter, there have not been any changes in our internal controls over financial reporting (as defined in Rules 13a-13(f) and 15d-15(f) of the Exchange Act) that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

Table of Contents

PART II OTHER INFORMATION

ITEM 1. LEGAL PROCEEDINGS

SERIES A AND SERIES B PREFERRED STOCK LITIGATION

On May 3, 2006, the Supreme Court of the State of Louisiana unanimously denied the writ application filed by Advantage Capital, et. al. which sought to reverse an earlier judgment by the Fourth Circuit Court of Appeal for the State of Louisiana which confirmed our right to redeem our Series A and Series B Preferred Stock.

DEBENTURE LITIGATION

On January 25, 2005, we filed suit in United States District Court, Western District of Louisiana against the holders of the Debentures and other third parties (collectively, the Debenture Holders). In the suit we alleged that the Debenture Holders violated Section 16(b) of the Securities Exchange Act of 1934 and we sought the disgorgement of profits realized by the Debenture Holders from their purchases and sales of our common stock.

On May 18, 2005, we entered into settlement agreements (Settlement Agreements) with each of the Debenture Holders in exchange for our dismissal of the lawsuit filed against the Debenture Holders. Under the terms of the Debenture Settlement Agreements, we agreed to (i) pay the Debenture Holders approximately \$4.0 million cash; (ii) immediately issue the Debenture Holders 2.0 million shares of our common stock at an agreed upon value of \$3.4 million; and (iii) issue the Debenture Holders approximately \$4.3 million of unsecured, subordinated promissory notes (Subordinated Promissory Notes). We recorded a gain on debt extinguishment of approximately \$0.2 million upon closing of these transactions. The Subordinated Promissory Notes were scheduled to be paid quarterly, with interest in arrears, over 36 months in level payments with interest accruing at the rate of 8% per annum. Execution of the Debenture Settlement Agreements extinguished the terms of the original Debentures and released all parties from any future claims.

On August 26, 2005, we entered into a settlement agreement and mutual release (Agreement and Release) with two of the three holders of the Subordinated Promissory Notes. Under terms of the Agreement and Release, we paid \$1.5 million in cash from the proceeds of a new \$25.0 million multiple draw term credit facility, and issued 750,000 shares of our common stock in full satisfaction of the applicable Subordinated Promissory Notes. At December 31, 2005 and September 30, 2006, the remaining Subordinated Promissory Note had a balance of approximately \$0.9 million and \$0.7 million, respectively.

In the normal course of our business, we become involved in various litigation matters including, among other things, claims by third parties for alleged property damages, personal injuries and other matters. While we believe we have meritorious defenses against these claims, management has used estimates in determining our potential exposure and has recorded reserves in our financial statements related thereto where appropriate. It is possible that a change in our estimates of that exposure could occur, but we do not expect such changes in estimated costs will have a material effect on our financial position or results of operations.

ITEM 1A. RISK FACTORS

There have been no material changes in our risk factors from those disclosed in Item 1A. Risk Factors of our Annual Report on Form 10-K for the year ended December 31, 2005, filed with the Securities and Exchange Commission on March 31, 2006.

ITEM 2. UNREGISTERED SALE OF SECURITIES AND USE OF PROCEEDS

None.

ITEM 3. DEFAULTS UPON SENIOR SECURITIES

None.

ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

None.

ITEM 5. OTHER INFORMATION

None.

Table of Contents

ITEM 6. EXHIBITS

Exhibit Description of Exhibits

- 10.1 Employment Agreement effective September 23, 2006 by and between OMNI Energy Services Corp. and John Harris (incorporated by reference to Exhibit 10.1 to the Current Report on Form 8-K filed September 29, 2006)
- 10.2 Employment Agreement effective September 23, 2006 by and between OMNI Energy Services Corp. and Nolan Vice (incorporated by reference to Exhibit 10.2 to the Current Report on Form 8-K filed September 29, 2006)
- 10.3 First Amended and Restated Employment Agreement effective November 30, 2004 by and between OMNI Energy Services Corp. and Shawn L. Rice (incorporated by reference to Exhibit 10.3 to the Current Report on Form 8-K filed September 29, 2006)
- 31.1 Section 302 Certification of Chief Executive Officer
- 31.2 Section 302 Certification of Interim Principal Financial Officer
- 31.3 Section 302 Certification of Chief Accounting Officer
- 32.1 Section 906 Certification of Chief Executive Officer
- 32.2 Section 906 Certification of Interim Principal Financial Officer
- 32.3 Section 906 Certification of Chief Accounting Officer

Table of Contents

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on our behalf by the undersigned thereunto duly authorized.

OMNI ENERGY SERVICES CORP.

Dated: November 13, 2006

/s/ James C. Eckert
James C. Eckert
President and Chief Executive Officer
(Principal Executive Officer)

Dated: November 13, 2006

/s/ G. Darcy Klug
G. Darcy Klug
Executive Vice President
(Interim Principal Financial Officer)

Dated: November 13, 2006

/s/ Gregory B. Milton
Gregory B. Milton
Chief Accounting Officer