BIODELIVERY SCIENCES INTERNATIONAL INC Form 10QSB November 12, 2004

# **UNITED STATES**

## SECURITIES AND EXCHANGE COMMISSION

Washington, D. C. 20549

# FORM 10-QSB

### x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2004

" TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number 0-28931

# **BioDelivery Sciences International, Inc.**

(Exact name of small business issuer as specified in its charter)

Delaware

(State or other jurisdiction of

incorporation or organization)

35-2089858

(I.R.S. Employer Identification No.)

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185 South Orange Avenue, Administrative Building 4

Newark, New Jersey 07103

(Address of principal executive offices)

(973) 972-0015

(Issuer s telephone number)

The Issuer had 7,245,863 shares of common stock issued and 7,145,863 shares of common stock outstanding as of September 30, 2004.

#### **BioDelivery Sciences International, Inc. and Subsidiaries**

Form 10-QSB

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#### CONDENSED CONSOLIDATED BALANCE SHEETS

#### AS OF SEPTEMBER 30, 2004 AND DECEMBER 31, 2003

	September 30, 2004 (unaudited)	December 31, 2003
ASSETS		
Current assets:		
Cash and cash equivalents	\$ 2,140,362	\$ 525,670
Investments		2,027,652
Accounts receivable, including \$500,000 due from related company	527,145	
Prepaid expenses and other current assets	217,938	222,490
Total current assets	2,885,445	2,775,812
Equipment, net	922,946	1,067,596
Licenses	449,215	477,641
Intangibles subject to Purchase Price Allocation	5,295,001	177,011
Other assets, net	25,527	26,953
Total assets	\$ 9,578,134	\$ 4,348,002
LIABILITIES AND STOCKHOLDERS EQUITY Current liabilities:		
Current maturities of note payable, bank	\$ 246,813	\$ 225,979
Accounts payable and accrued liabilities	1,569,247	158,148
Due to related parties	1,509,247	61,836
Deferred revenue		
	1 1 9 5	23,974
Capital lease obligation	1,185	4,742
Total current liabilities	1,817,245	474,679
Note payable, bank	524,021	732,354
Note payable, bank	524,021	
Total liabilities	2,341,266	1,207,033
Commitments and contingencies		
Stockholders equity:		
Series A Preferred Stock, \$.001 par value, 1,647,059 shares designated, issued and outstanding 2004	3,705,883	
Series B Preferred Stock, \$.001 par value, 941,177 designated, 341,176 shares issued and outstanding 2004	1,450,000	
Common stock, \$.001 par value 45,000,000 shares authorized, 7,245,863 and 5,770,677 shares issued,	,,	
7,145,863 shares outstanding in 2004 and 2003	7,246	7,086
Additional paid-in capital	14,490,021	14,106,366
Treasury stock, at cost, 100,000 shares	(303,894)	(303,894)
Accumulated deficit	(12,113,482)	(10,668,589)
Accumulated other comprehensive gain	1,094	(10,000,009)
Total stockholders equity	7,236,868	3,140,969
Total liabilities and stockholders equity	\$ 9,578,134	\$ 4,348,002
rour montries and stockholders equity	φ 9,970,194	φ 1,5-10,002

See notes to condensed consolidated financial statements.

#### CONDENSED CONSOLIDATED STATEMENTS OF INCOME AND COMPREHENSIVE LOSS

#### FOR THE THREE AND NINE MONTHS ENDED SEPTEMBER 30, 2004 AND 2003

#### (Unaudited)

	Three Mor Septem		Nine Months Ended September 30,		
	2004	2003	2004	2003	
Sponsored research revenues	\$ 164,892	\$ 179,617	\$ 683,542	\$ 689,867	
Development cost reimbursement	500,000		500,000		
License fees, related party		600,000		1,800,000	
	664,892	779,617	1,183,542	2,489,867	
Expenses:					
Research and development	1,366,882	700,027	2,882,089	1,986,194	
General and administrative	741,275	552,994	2,092,949	1,887,369	
Stock-based compensation	33,858	13,492	111,816	36,714	
Total expenses	2,142,015	1,266,513	5,086,854	3,910,277	
Other income (expense):					
Sale of future revenue stream	2,500,000		2,500,000		
Interest income (expense), net	(14,115)	(1,452)	(39,181)	53,025	
Gain (loss) before income taxes	1,008,762	(488,348)	(1,442,493)	(1,367,385)	
Income tax expense	(2,400)		(2,400)		
Net income (loss)	\$ 1,006,362	(\$488,348)	(\$1,444,893)	(\$1,367,385)	
Other comprehensive gain (loss):					
Unrealized gain (loss) on marketable equity securities			1,094	6,125	
Comprehensive income (loss)	\$ 1,006,362	(\$488,348)	(\$1,443,799)	(\$1,361,260)	
Net income (loss) per common share:					
Basic and diluted	\$.14	(\$.07)	(\$.21)	(\$.19)	
Dasic and difficu	φ .14	(\$.07)	(φ.21)	( <b>φ.19</b> )	
Weighted average common shares outstanding basic and diluted	7,098,635	6,985,863	7,023,728	7,027,064	

Note: Other comprehensive gain (loss) consists exclusively of unrealized gain (loss) on marketable equity securities.

See notes to condensed consolidated financial statements.

#### CONDENSED CONSOLIDATED STOCKHOLDERS EQUITY

#### FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2004

#### (Unaudited)

	Preferred Stock		Common Stock			Additional	Accumulated Other Total		
				Treasury	Paid-In	Accumulated ComprehensiveStockholders			
	Shares	Amount	Shares	Amount	Capital	Stock	Deficit	Income	Equity
Balance, December 31, 2003		\$	7,085,863	\$ 7,086	(\$ 303,894)	\$ 14,106,366	(\$ 10,668,589)	\$	\$ 3,140,969
Issuance of common stock options						111,815			111,815
Unrealized loss on marketable securities								1,094	1,094
Exercise of stock options			160,000	160		271,840			272,000
Issuance of Series A Preferred Stock for									
business acquisition	1,647,059	3,705,883							3,705,883
Issuance of Series B Preferred Stock for									
equity line draws	341,176	1,450,000					(1 444 902)		1,450,000
Net loss							(1,444,893)		(1,444,893)
Balance, September 30,									
2004 (unaudited)	2,011,655	\$ 5,155,883	7,245,863	\$ 7,246	(\$ 303,894)	\$ 14,490,021	(\$ 12,113,482)	\$ 1,094	\$ 7,236,868

See notes to condensed consolidated financial statements.

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#### CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

## FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2004 AND 2003

(Unaudited)

		Nine Months Ended September 30,		
	2004	2003		
Operating activities:				
Net loss	(\$1,444,893)	(\$1,367,385)		
Adjustments to reconcile net loss to net cash flows from operating activities:				
Depreciation and amortization	242,945	155,221		
Loss on sale of marketable securities	10,993			
Stock-based compensation	111,816	36,714		
Expense in-process R&D from acquisition	100,000			
Changes in assets and liabilities:				