LNR PROPERTY CORP Form 424B3 October 03, 2003 Table of Contents

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Registration No. 333-108815

PROSPECTUS

# **OFFER TO EXCHANGE**

7.625% Series B Senior Subordinated Notes due 2013 which have been registered under the Securities Act for any and all outstanding 7.625% Series A Senior Subordinated Notes due 2013

\$350,000,000 aggregate principal amount outstanding

# **LNR PROPERTY CORPORATION**

# The exchange offer and withdrawal rights

will expire at 5:00 p.m., New York City time, on

November 6, 2003 (unless we extend the exchange offer).

We are offering to exchange our 7.625% Series B Senior Subordinated Notes due 2013 for the identical principal amount of our 7.625% Series A Senior Subordinated Notes due 2013. The aggregate principal amount at maturity of the Series A Notes, and therefore the principal amount at maturity of Series B Notes which would be issued if all the Series A Notes were exchanged, is \$350,000,000. The terms of the Series B Notes will be identical in all material respects with the terms of the Series A Notes, except that the issuance of the Series B Notes is being registered under the Securities Act of 1933, as amended, and therefore the Series B Notes will not be subject to restrictions on transfer which apply to the Series A Notes.

The Series A Notes were issued in transactions which were exempt from the registration requirements of the Securities Act solely to qualified institutional buyers, as that term is defined in Rule 144A under the Securities Act, or outside the United States in compliance with Regulation S under the Securities Act. The exchange offer is being made in accordance with a registration rights agreement dated July 2, 2003 among us, Citigroup Global Markets Inc., Credit Suisse First Boston LLC and Bear, Stearns & Co. Inc. Based on interpretations by the staff of the Securities and Exchange Commission, we believe a holder (other than a broker-dealer who acquired Series A Notes directly from us for resale or an affiliate of ours) may offer and sell Series B Notes issued in exchange for Series A Notes without registration under the Securities Act and without the need to deliver a prospectus, if the holder acquired the Series B Notes in the ordinary course of its business and the holder has no arrangement to participate, and is not otherwise engaged, in a distribution of the Series B Notes.

Prior to the exchange offer, there has been no public market for the Series B Notes. We do not currently intend to list the Series B Notes on a securities exchange or seek approval for quotation of the Series B Notes on an automated quotation system. Therefore, it is unlikely that an active trading market for the Series B Notes will develop.

The exchange agent for the exchange offer is US Bank Trust National Association.

See <u>Risk Factors</u>, which begin on page 10, for a discussion of certain factors that should be considered in evaluating the exchange offer.

THESE SECURITIES HAVE NOT BEEN APPROVED OR DISAPPROVED BY THE SECURITIES AND EXCHANGE COMMISSION OR ANY STATE SECURITIES COMMISSION NOR HAS THE SECURITIES AND EXCHANGE COMMISSION OR ANY STATE SECURITIES COMMISSION PASSED UPON THE ACCURACY OR ADEQUACY OF THIS PROSPECTUS. ANY REPRESENTATION TO THE CONTRARY IS A CRIMINAL OFFENSE.

The date of this prospectus is October 3, 2003.

#### FORWARD LOOKING INFORMATION

Certain statements contained or incorporated by reference in this prospectus may be forward looking statements, as that term is defined in Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Generally, the words believe, expect, intend, anticipate, will, may and similar expressions identify forward looking statements. By their nature, forward statements involve risks, uncertainties and other factors that may cause actual results to differ materially from those which are anticipated. Factors that might cause our actual results to materially differ from what we anticipate include, but are not limited to:

changes in demand for commercial real estate nationally, in areas in which we own properties, or in areas in which properties securing mortgages directly or indirectly owned by us are located;

changes in international, national or regional business conditions that affect the ability of mortgage obligors to pay principal or interest when it is due;

the cyclical nature of the commercial real estate business;

changes in interest rates;

changes in the market for various types of real estate based securities;

changes in the availability of capital or the terms on which it is available;

changes in the availability of qualified personnel; and

changes in government regulations, including, without limitation, environmental regulations.

The reports we file with the SEC describe additional risks and uncertainties which are applicable to our business. You can obtain them as described under Where You Can Find More Information on page 50.

NO PERSON HAS BEEN AUTHORIZED TO GIVE ANY INFORMATION OR TO MAKE ANY REPRESENTATIONS, OTHER THAN THOSE CONTAINED IN THIS PROSPECTUS. IF GIVEN OR MADE, THAT INFORMATION OR THOSE REPRESENTATIONS MAY NOT BE RELIED UPON AS HAVING BEEN AUTHORIZED BY US. THIS PROSPECTUS DOES NOT CONSTITUTE AN OFFER TO, OR SOLICITATION OF, ANY PERSON IN ANY JURISDICTION IN WHICH SUCH AN OFFER OR SOLICITATION WOULD BE UNLAWFUL.

#### PROSPECTUS SUMMARY

The following summary is qualified in its entirety by reference to the more detailed information and the financial statements, including the notes to them, appearing elsewhere, or incorporated by reference, in this prospectus.

#### LNR

We are a real estate investment, finance and management company, which structures and makes real estate and real estate-related investments and, through our expertise in developing, repositioning and managing properties and working out underperforming and non-performing commercial loans, seeks to enhance the value of those investments.

Our real estate investment activities include:

*Real Estate Properties:* acquiring, developing, repositioning, managing and selling commercial and multi-family residential real estate.

*Real Estate Loans:* investing in high-yielding real estate loans and acquiring at a discount portfolios of loans backed by commercial or multi-family residential real estate.

*Real Estate Securities:* investing in unrated and non-investment grade rated commercial mortgage-backed securities, or CMBS, as to which we have the right to be special servicer (i.e., to oversee workouts of underperforming and non-performing loans).

We adjust our investment focus from time to time to adapt to changes in markets and phases of the real estate cycle.

We are a Delaware corporation, with our principal executive offices at 1601 Washington Avenue, Suite 800, Miami Beach, Florida 33139. Our main telephone number at those offices is (305) 695-5500.

You can obtain more information regarding our business by reading our Annual Report on Form 10-K for the fiscal year ended November 30, 2002, and other reports we file with the SEC. See Where You Can Find More Information on page 50.

#### **RECENT DEVELOPMENTS**

In July 2003, we entered into an agreement to acquire The Newhall Land and Farming Company through a joint venture 50% owned by us and 50% owned by Lennar Corporation. Newhall is primarily engaged in the planning of the Valencia and Newhall Ranch communities with over

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48,000 acres of land in California primarily related to real estate and agricultural operations.

Under the terms of the agreement, Newhall s unitholders will receive \$40.50 per partnership unit in cash, which will increase at the rate of 5% per annum commencing 270 days from July 21, 2003, the date of the agreement. The total consideration, after giving effect to payment with regard to employee options, will be approximately \$990 million plus liabilities. The transaction is subject to the approval of Newhall s unitholders, the approval of the California Public Utilities Commission due to the change of control of Valencia Water Company, a wholly-owned subsidiary of Newhall, that will result from the purchase, the expiration or termination of waiting periods under the Hart-Scott-Rodino Antitrust Improvements Act of 1976 and customary closing conditions. The board of directors of LNR and Lennar also have

approved the transaction. Simultaneously with the closing of the acquisition, expected to occur in mid-2004, we will purchase existing income producing commercial assets from Newhall for \$228 million and Lennar will commit to purchase, and receive options to purchase, certain homesites from the venture.

In June 2003 we securitized non-investment grade CMBS with a principal amount of \$763 million, inclusive of \$60 million of additional principal amount of non-investment grade CMBS we contributed to the securitization in September 2003. We sold approximately \$420 million of resulting investment grade collateralized debt obligations, or CDOs, and retained the more junior CDOs, as well as the preferred shares of the entity that issued the CDOs. The sale closed July 2, 2003. We will recognize a gain of \$47.7 million from the sale of the investment grade CDOs.

#### **ISSUANCE OF THE SERIES A NOTES**

We sold \$350 million principal amount of 7.625% Series A Senior Subordinated Notes due 2013 to Citigroup Global Markets Inc., Credit Suisse First Boston LLC and Bear, Stearns & Co. Inc., as Initial Purchasers, on July 2, 2003, pursuant to a Purchase Agreement, dated June 27, 2003, between the Initial Purchasers and us. The Initial Purchasers subsequently resold the Series A Notes in reliance on Rule 144A under the Securities Act and other available exemptions under the Securities Act. We and the Initial Purchasers also entered into a registration rights agreement dated July 2, 2003, pursuant to which we agreed to offer to exchange Series B Notes for the Series A Notes and granted holders of Series A Notes rights under certain circumstances to have resales of Series A Notes registered under the Securities Act. The exchange offer is intended to satisfy most of our principal obligations under the registration rights agreement. See The Exchange Offer Purpose and Effects.

We issued the Series A Notes under an indenture dated as of July 2, 2003, between us and US Bank Trust National Association, as trustee. The Series B Notes also are being issued under that indenture and are entitled to the benefits of the indenture. The form and terms of the Series B Notes will be identical in all material respects with the form and terms of the Series A Notes, except that (1) the Series B Notes will have been registered under the Securities Act and, therefore, the global certificate (and any individual certificates) will not bear legends describing restrictions on transferring them, and (2) holders of Series B Notes will not be, and upon the consummation of the exchange offer, holders of Series A Notes will no longer be, entitled to rights under the registration rights agreement intended for the holders of unregistered securities. See The Exchange Offer Termination of Certain Rights and -Procedures for Tendering and Description of the Series B Notes.

The proceeds we received from the issuance of the Series A Notes were used to retire our 9<sup>3</sup>/8% Senior Subordinated Notes Due 2008 (including payment of redemption premium and accrued interest), to repay secured and unsecured senior debt and for general corporate purposes. We will receive no proceeds from the exchange of Series B Notes for the Series A Notes pursuant to the exchange offer.

When we refer to the Notes in this prospectus, we refer to both the Series A Notes and the Series B Notes, unless it is clear from what we are saying that the term refers only to a particular series of Notes.

#### THE EXCHANGE OFFER

The Exchange Offer	We are offering to exchange our 7.625% Series B Senior Subordinated Notes due 2013 for identical principal amounts of our 7.625% Series A Senior Subordinated Notes due 2013. At the date of this prospectus, \$350 million principal amount of Series A Senior Subordinated Notes are outstanding. See The Exchange Offer Terms of the Exchange Offer.
Expiration of Exchange Offer	5:00 p.m., New York time, on November 6, 2003, unless the exchange offer is extended (the day on which the exchange offer expires being the expiration date). See The Exchange Offer Expiration Date; Extension; Termination; Amendments.
Conditions of the Exchange Offer	The exchange offer is not conditioned upon any minimum principal amount of Series A Notes being tendered for exchange. However, the exchange offer is subject to certain customary conditions, which we may waive. See The Exchange Offer Conditions of the Exchange Offer.
Accrued Interest on the Series A Notes	The Series B Notes will bear interest at the rate of 7.625% per annum from and including their date of issuance. When the first interest payment is made with regard to the Series B Notes, we will also pay interest on the Series A Notes which are exchanged, from the date they were issued or the most recent interest date on which interest had been paid to, but not including, the day the Series B Notes are issued. Interest on the Series A Notes which are exchanged will cease to accrue on the day prior to the day on which the Series B Notes.
Procedures for Tendering Series A Notes	A holder of Series A Notes who wishes to accept the exchange offer must (1) complete, sign and date a letter of transmittal, or a facsimile of one, in accordance with the instructions contained in the section of this prospectus captioned The Exchange Offer Procedures for Tendering and in the letter of transmittal, and (2) deliver the letter of transmittal, or a facsimile, together with any other required documentation to the exchange agent at the address set forth in The Exchange Offer Exchange Agent. Series A Notes must be delivered by confirmation of book-entry delivery of the Series A Notes to the exchange agent s account at The Depository Trust Company (DTC). By executing a letter of transmittal, a holder will represent to us that, among other things, the person acquiring the Series B Notes will be doing so in the ordinary course of the

	person s business, whether or not the person is the holder, that neither the holder nor any other person (i) is engaged in, or intends to engage in, or has an arrangement or understanding with any person to participate in, the distribution of the Series B Notes and (ii) is an initial purchaser who acquired Series A Notes from us in the initial offering of such Notes, and that neither the holder nor any such other person is an affiliate, as defined under Rule 405 of the Securities Act, of ours. Each broker or dealer that receives Series B Notes for its own account in exchange for Series A Notes which were acquired by the broker or dealer as a result of market-making activities or other trading activities, must acknowledge that it will deliver a prospectus in connection with any resale of the Series B Notes. See The Exchange Offer Procedures for Tendering and Sales of Series B Notes Received by Broker-Dealers.
Guaranteed Delivery Procedures	Eligible holders of Series A Notes who wish to tender their Series A Notes, but who cannot deliver any documents required by the letter of transmittal to the exchange agent prior to the expiration date (or complete the procedure for book-entry transfer on a timely basis), may tender their Series A Notes according to the guaranteed delivery procedures described in the letter of transmittal. See The Exchange Offer Guaranteed Delivery Procedures.
Acceptance of Series A Notes and Delivery of Series B Notes	Upon satisfaction or waiver of all conditions to the exchange offer, we will accept any and all Series A Notes that are properly tendered and not properly withdrawn in response to the exchange offer prior to 5:00 p.m., New York City time, on the expiration date. The Series B Notes issued pursuant to the exchange offer will be delivered promptly after acceptance of the Series A Notes. See The Exchange Offer Procedures for Tendering.
Withdrawal Rights	Tenders of Series A Notes may be withdrawn at any time prior to 5:00 p.m., New York City time, on the expiration date. See The Exchange Offer Withdrawal of Tenders.
The Exchange Agent	US Bank Trust National Association is the exchange agent. The address and telephone number of the exchange agent are set forth in the section of this prospectus captioned The Exchange Offer Exchange Agent.

Fees and Expenses

Resales of the Series B Notes.

We will bear all expenses incident to the exchange offer and compliance with the registration rights agreement. We will also pay any transfer taxes which are applicable to the exchange offer (but not transfer taxes due to transfers of Series A Notes or Series B Notes by the holder). See The Exchange Offer Fees and Expenses.

Based on interpretations by the staff of the SEC set forth in no-action letters issued to third parties, we believe Series B Notes issued pursuant to the exchange offer in exchange for Series A Notes may be offered for resale, resold and otherwise transferred by the holder (other than (1) a broker-dealer who purchased the Series A Notes directly from us for resale pursuant to Rule 144A under the Securities Act or another exemption under the Securities Act or (2) a person that is an affiliate of ours, as that term is defined in Rule 405 under the Securities Act), without registration or the need to deliver a prospectus under the Securities Act, provided that the holder is acquiring the Series B Notes in the ordinary course of business and is not participating, and has no arrangement or understanding with any person to participate, in a distribution of the Series B Notes. Each broker-dealer that receives Series B Notes for its own account in exchange for Series A Notes that were acquired by the broker as a result of market-making or other trading activities, must acknowledge that it will deliver a prospectus in connection with any resale of the Series B Notes. See The Exchange Offer Purpose and Effects and Sales of Series B Notes Received By Broker-Dealers.

#### THE SERIES B NOTES

The exchange offer applies to \$350 million aggregate principal amount of Series A Notes. The terms of the Series B Notes are identical in all material respects with those of the Series A Notes, except for certain transfer restrictions and rights relating to the exchange of the Series A Notes for Series B Notes. The Series B Notes will evidence the same debt as the Series A Notes and will be entitled to the benefits of the indenture under which both the Series A Notes were, and the Series B Notes will be, issued. See Description of the Series B Notes.

Securities Offered	\$350,000,000 aggregate principal amount of 7.625% Series B Senior Subordinated Notes due 2013.
Maturity Date	July 15, 2013.
Interest Payment Dates	Payable semi-annually on January 15 and July 15 of each year, beginning on January 15, 2004.
Sinking Fund	None.
Ranking	The Notes are our unsecured senior subordinated obligations. The Notes rank junior in right of payment to all of our existing and future senior indebtedness and rank equal in right of payment to our existing and future senior subordinated indebtedness. We are not restricted by the Notes from incurring additional senior or senior subordinated indebtedness, except that we may not incur indebtedness that, when incurred, would cause the ratio of our EBITDA to fixed charges to be less than a specified ratio, or cause particular types of our indebtedness to exceed specified multiples of our net worth, or our net worth plus subordinated indebtedness. In addition, we and our subsidiaries have significant ability to grant liens. The Notes are in effect subordinate to the obligations of our subsidiaries and to our obligations that are secured to the extent of the security. At May 31, 2003, after giving effect to the sale of the Series A Notes and the application of the proceeds of the sale, we had \$626.6 million of senior indebtedness.
Optional Redemption	We may redeem some or all of the Notes at any time on or after July 15, 2008 at the redemption prices set forth in this prospectus, plus accrued but unpaid interest. We may also redeem a portion of the Notes on or prior to July 15, 2006 in connection with Public Equity Offerings. See Description of the Series B Notes Redemption.
Change in Control Offer	If a change in control of our company occurs, we must give holders of the Notes the opportunity to sell us their Notes at 101% of their face amount, plus accrued but unpaid interest. See Description of the Series B Notes Right to Require Purchase of Notes upon a Change in Control.

Certain Indenture Provisions The Indenture governing the Notes contains covenants limiting our and some of our subsidiaries ability to incur indebtedness, issue preferred stock of subsidiaries, pay dividends or make other distributions, repurchase equity interests or subordinated indebtedness, make certain other restricted payments, incur indebtedness that is subordinate in right of payment to any senior indebtedness but senior in right of payment to the Notes, merge or consolidate with another person, or sell, lease or otherwise dispose of all or substantially all of our assets. These covenants are subject to important limitations, exceptions and qualifications. See Description of The Series B Notes Certain Covenants. **Risk Factors** See Risk Factors and other information in this prospectus and the documents incorporated by reference into it for discussions of factors you should consider particularly carefully before deciding to invest or continuing to invest in the Notes.

#### **RISK FACTORS**

Our Annual Report on Form 10-K for the fiscal year ended November 30, 2002, which is incorporated by reference into this prospectus, contains a discussion of factors of which you should be aware before purchasing the Notes. In addition, you should consider the following factors if you are considering an investment in the Notes.

# If you fail to exchange your Series A Notes, they will continue to be restricted securities and you may experience difficulty selling them following the exchange offer

Series A Notes which you do not tender in the exchange offer will continue to be restricted securities. After the completion of the exchange offer, we will not have any further obligation to issue Series B Notes to you in exchange for your Series A Notes. You may not offer or sell Series A Notes except pursuant to an exemption from, or in a transaction not subject to, the Securities Act and applicable state securities laws. Because we anticipate that most holders of Series A Notes will elect to exchange those notes for Series B Notes, and that most potential investors in the Notes will prefer to purchase registered Series B Notes rather than unregistered Series A Notes, you may experience difficulty selling your Series A Notes following the exchange offer.

#### We are subject to risks from having significant indebtedness

We use borrowings to finance almost all the investments we make. At May 31, 2003, after giving effect to the issuance of the Series A Notes and the use of proceeds to pay down certain debt, we had total indebtedness of \$1,832.3 million, which was approximately 64% of our debt and stockholders equity. In addition, we had guaranteed \$33.9 million of debt of partnerships that are not subsidiaries (and which, therefore, is not reflected in our consolidated financial statements). While this leverage substantially increases the potential returns on our cash invested, it exposes us to increased risks if, because of changes in market conditions, changes in interest rates or for any other reason, the value of our investments declines.

# Our obligations under the Notes are unsecured, are subordinate to all of our existing and future Senior Indebtedness, and are structurally subordinate to subsidiary debt

The Notes are unsecured and are subordinate in right of payment to all of our existing and future Senior Indebtedness. At May 31, 2003, after giving effect to the retirement of Senior Indebtedness with proceeds of the issuance of the Series A Notes, we had \$626.6 million of Senior Indebtedness outstanding, including \$419.5 million of our subsidiaries debt which we guaranteed. There is no restriction in the Indenture governing the Notes on our ability to incur additional Senior Indebtedness, except that we may not incur indebtedness that, when incurred, would cause the ratio of our EBITDA to fixed charges to exceed a specified ratio, or cause particular types of our indebtedness to exceed specified multiples of our net worth, or our net worth plus subordinated indebtedness. For a description of the types of obligations that are Senior Indebtedness, see Description of the Series B Notes Subordination.

In addition, we are a holding company whose primary assets consist of shares of stock or other equity interests in our subsidiaries. Accordingly, we are dependent upon receipt of dividends or advances from our subsidiaries to be able to meet our debt obligations, including our obligations under the Notes. The Notes are not guaranteed by our subsidiaries and our subsidiaries are not obligated to pay dividends or make advances to us in respect of the Notes. A significant amount of our consolidated indebtedness was indebtedness of our subsidiaries, including \$455.0 million

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principal amount which we had not guaranteed (as well as indebtedness which we had guaranteed and which, therefore, was Senior Indebtedness) at May 31, 2003, after giving effect to the retirement of Senior Indebtedness with proceeds of the issuance of the Series A Notes. Creditors of a subsidiary are entitled to be paid what is due to them before assets of the subsidiary become available for creditors of its parent.

Therefore, even liabilities which are not Senior Indebtedness, and preferred stock, of subsidiaries will, in effect, be senior in right of payment to the Notes with regard to the assets of those subsidiaries. This can substantially reduce the portion of our consolidated assets which are available for payment of the Notes. Also, any agreements of subsidiaries which prohibit or limit the subsidiaries payment of dividends or advances will eliminate or reduce our access to cash flows of those subsidiaries to pay interest or principal with regard to the Notes.

#### Holders of our secured debt could force us to do things that might not be in our best interests

A substantial amount of our debt (including reverse repurchase obligations) was incurred to purchase particular assets and is secured by those assets. Almost all our secured debt is either Senior Indebtedness or indebtedness of subsidiaries that must be paid before the subsidiaries assets can be used to pay the Notes and other senior subordinated debt. Therefore, holders of our secured debt probably would have to be paid before we could access assets that secure it to make payments with regard to the Notes, even if those assets were not subject to liens. However, if we have difficulty meeting our obligations with regard to secured debt, or if the value of the collateral for some of our secured debt fell below required levels, we might be required either to give previously unencumbered assets as additional collateral or to sell assets at times when it might not be opportune for us to do so.

#### If we experience a change in control, we may be unable to purchase the Notes as required under the Indenture

Upon a change in control, each holder of Notes will have the right to require us to repurchase the holder s Notes. If there were a change in control, but we did not have sufficient funds to pay the repurchase price for all the Notes that are tendered, that failure would constitute an event of default under the Indenture governing the Notes. In addition, a change in control would breach a covenant under our existing revolving credit facility and is otherwise restricted by that facility, and may be prohibited or limited by, or create an event of default under, other agreements relating to borrowings into which we may enter from time to time. The borrowings under the revolving credit facility are, and other borrowings are likely to be, Senior Indebtedness. Therefore, a change in control at a time when we cannot pay for Notes that are tendered as a result of the change in control could result in holders of Notes receiving substantially less than the principal amount of the Notes. See Description of the Series B Notes Right to Require Purchase of Notes upon a Change in Control.

#### There is no public market for the Notes

There is currently no public market for the Notes. If the Notes are traded after their initial issuance, they may trade at a discount from their initial offering price, depending upon prevailing interest rates, the market for similar securities, our performance and certain other factors. Historically, the market for non-investment grade debt such as the Notes has been subject to disruptions that have caused substantial volatility in their prices. There can be no assurance that if a market for the Notes develops, that market will not be subject to similar disruptions. Any such disruptions may have an adverse effect on holders of the Notes. We do not intend to apply for listing of the Notes on any securities exchange or for the inclusion of the Notes in any automated quotation system.

#### The format of our income statements have changed

On December 1, 2002, we became subject to Statement of Financial Accounting Standards No. 144, *Accounting for Impairment or Disposal of Long-Lived Assets*. SFAS No. 144 requires that whenever we sell, or categorize as held for sale, a commercial real estate property that has its own operations and cash flows, we must reclassify the revenues and expenses of that property, both with regard to the current period and with

regard to the past, as elements of earnings from discontinued operations, and we must treat our profits or losses on sales of those properties as gains or losses from discontinued operations. Because our real estate property business

consists of continuously acquiring properties, enhancing their value and selling them, sales of individual properties are an important part of our real estate property business. Therefore, we believe, reclassifying our operating results from properties we sell or hold for sale, and treating our gain or loss from sale of those properties as discontinued operations, makes it difficult to evaluate the performance of our real estate property business from our statements of earnings. Among other things, transferring prior years operating results to discontinued operations may make it appear that current years earnings before income taxes from our real estate property business are greater in comparison to prior years than actually is the case. To give what we believe is a more comprehensive view of the performance of our real estate properties business, we provide, in our quarterly and annual Management s Discussion and Analysis of Financial Condition and Results of Operations, information that combines revenues, expenses and gains on sales with regard to properties we have sold or hold for sale, which are reflected on our statements of earnings as discontinued operating income from commercial properties we continue to own which are not classified as held for sale.

#### **USE OF PROCEEDS**

We will not receive any proceeds from the issuance of Series B Notes in exchange for Series A Notes pursuant to the exchange offer. We used the net proceeds from the sale of the Series A Notes to retire our 9<sup>3</sup>/8% Senior Subordinated Notes Due 2008 (including payment of redemption premium and accrued interest), to repay secured and unsecured senior debt and for general corporate purposes.

#### ABSENCE OF PUBLIC MARKET

The Series B Notes will be new securities for which there is no established trading market. We currently do not intend to list the Series B Notes on any securities exchange or to arrange for the Series B Notes to be quoted on any quotation system. Although the Initial Purchasers have informed us that they currently intend to make a market in the Notes, they are not obligated to do so and they may discontinue market-making activity at any time without notice. In addition, market-making activities may be limited during the exchange offer or the pendency of a shelf registration statement required by the registration rights agreement, if it is filed. Accordingly, it is not likely that an active trading market for the Series B Notes will develop or, if such a market develops, that it will provide significant liquidity to holders of Notes.

#### SELECTED CONSOLIDATED CONDENSED FINANCIAL DATA

The following table presents selected consolidated condensed financial data for us and our subsidiaries. The financial information at or for the six months ended May 31, 2003 and May 31, 2002 has been derived from unaudited financial statements. In the opinion of our management, the unaudited financial statements include all adjustments, consisting only of normal recurring adjustments, necessary for a fair statement of the results for the unaudited periods.

The selected consolidated condensed financial data at or for the fiscal years ended November 30, 1998 through 2002 has been derived from our audited consolidated financial statements. Due to the adoption of Statement of Financial Accounting Standards (SFAS) No. 144, *Accounting for Impairment or Disposal of Long-Lived Assets*, effective December 1, 2002, these financial statements have been restated to reflect the impact of the reclassification of several operating properties disposed of after November 30, 2002 as discontinued operations. SFAS No. 144 requires us to present all operating properties classified as held for sale separately on our balance sheet, and all properties sold or classified as held for sale as discontinued operations in our statement of earnings. Prior periods are to be restated for comparative purposes. On September 15, 2003, we filed a report on Form 8-K reflecting the reclassification of the operating results of properties sold or held for sale after November 30, 2002, to discontinued operations. The historical financial information should be read in conjunction with our Annual Report on Form 10-K for the fiscal year ended November 30, 2002 and our quarterly reports on Form 10-Q for fiscal 2003, as well as the report on Form 8-K we filed on September

15, 2003, all of which are incorporated by reference into this prospectus.

#### Selected Consolidated Condensed Financial Data

	Six Months Ended May 31,		As of November 30,						
		2003	2002	2002	2001	2000	1999	1998	
				(In thousands,	, except per sha	re amounts)			
Results of Operations									
Revenues and other operating income	¢	100 505	96 005	107 407	200 200	012 049	102.260	140.400	
Real estate properties	\$	100,585	86,235	187,427	208,309	213,048	193,369	149,428	
Real estate loans Real estate securities		23,174 79,347	21,598 98,282	44,848 225,206	52,150 214,290	80,507 176,435	45,483 107,315	43,056 58,273	
Real estate securities	_	19,347	96,262	223,200	214,290	170,435	107,313	36,275	
Total revenues and other operating income	\$	203,106	206,115	457,481	474,749	469,990	346,167	250,757	
Interest expense	\$	49,999	46,140	92,808	109,473	120,523	82,963	53,850	
Earnings from continuing operations, net of tax	\$	45,872	58,793	141,697	134,720	115,398	95,447	73,323	
Earnings from discontinued operations, net of tax	э \$	43,872	1,001	2,181	393	473	95,447	15,525	
Lannings nom alsoonanded operations, net of all	Ψ	10,700	1,001						
Net earnings	\$	59,610	59,794	143,878	135,113	115,871	95,560	73,323	
	-								
Earnings per share basic:									
From continuing operations	\$	1.52	1.74	4.23	4.04	3.45	2.68	2.04	
From discontinued operations	\$	0.46	0.03	0.07	0.01	0.01			
Net earnings	\$	1.98	1.77	4.30	4.05	3.46	2.68	2.04	
	-								
Earnings per share diluted:									
From continuing operations	\$	1.46	1.67	4.09	3.86	3.31	2.63	2.02	
From discontinued operations	\$	0.44	0.03	0.06	0.01	0.01			
Net earnings	\$	1.90	1.70	4.15	3.87	3.32	2.63	2.02	
Cash dividends per share:									
Common stock	\$	0.025	0.025	0.05	0.05	0.05	0.05	0.05	
Class B common stock	\$	0.0225	0.0225	0.045	0.045	0.045	0.045	0.045	
Financial Data									
EBITDA <sup>(1)</sup>	\$	158,377	151,464	340,414	347,332	329,246	242,964	174,700	
Cash flows provided by (used in):				, i i i i i i i i i i i i i i i i i i i			, i i i i i i i i i i i i i i i i i i i		
Operating activities	\$	10,583	22,746	69,590	115,207	114,113	107,356	87,882	
Investing activities		(149,067)	(223,443)	64,915	(83,143)	(146,269)	(404,415)	(524,946)	
Financing activities	\$	142,880	204,453	(135,372)	(27,472)	25,555	277,229	431,422	
Financial Position									
Total assets	\$	3,065,982	3,084,849	2,834,874	2,836,647	2,348,856	2,283,001	1,743,805	
Assets by business segment	¢	1 000 000	1 1 4 4 1 1 0	1 100 014	1 027 000	1 1 5 2 6 0 0	1 200 1 40	1.007 (21	
Real estate properties Real estate loans		1,023,239 552,138	1,144,118 421,402	1,123,214 441,652	1,037,098 398,614	1,153,608 314,162	1,290,149 274,694	1,006,621 214,494	
Real estate securities		1,455,011	1,495,371	1,248,709	1,355,923	826,092	640,791	465,514	
Total debt		1,810,508	1,596,545	1,394,007	1,346,215	1,384,283	1,382,124	1,017,199	
Stockholders equity		1,044,887	1,154,507	1,126,156	1,119,169	778,444	710,332	618,979	
Stockholders equity per share	\$	35.26	33.32	34.15	32.54	22.75	20.18	17.39	
Shares outstanding									
Common stock		19,854	24,862	23,189	24,445	24,215	25,142	24,852	

Class B common stock	9,783	9,786	9,784	9,949	9,999	10,058	10,748
Total	29,637	34,648	32,973	34,394	34,214	35,200	35,600

(1) EBITDA is defined as earnings before interest, taxes, depreciation and amortization. EBITDA is calculated as follows:

	Six Months Ended May 31,			Years Ended November 30,				
	2003	2002	2002	2001	2000	1999	1998	
				(In thousands)				
Continuing operations:								
Earnings	\$ 45,872	58,793	141,697	134,720	115,398	95,447	73,323	
Add back:								
Income tax expense	21,924	28,150	67,881	70,978	51,755	35,267	34,223	
Interest expense	49,999	46,140	92,808	109,473	120,523	82,963	53,850	
Depreciation expense	11,481	11,219	22,638	24,711	35,588	26,985	13,014	
Amortization expense	3,738	2,817	5,665	5,228	3,693	762	290	
EBITDA from continuing operations	133,014	147,119	330,689	345,110	326,957	241,424	174,700	
Discontinued operations:								
Earnings	13,738	1,001	2,181	393	473	113		
Add back:								
Income tax expense	8,784	640	1,394	252	302	73		
Interest expense	1,770	1,660	3,802	1,021	964	946		
Depreciation expense	1,071	1,044	2,348	556	550	408		
EBITDA from discontinued operations	25,363	4,345	9,725	2,222	2,289	1,540		
· · · · · · · · · · · · · · · · · · ·								
EBITDA	\$ 158,377	151,464	340,414	347,332	329,246	242,964	174,700	

We consider EBITDA an important supplemental measure for making decisions and believe it provides relevant information about our operations and our ability to service debt, to make investments and to fund other items as needed, and, along with net earnings, is useful in understanding our operating results. Because of the nature of our business, we believe net earnings is the measure of financial performance, calculated in accordance with accounting principles generally accepted in the United States of America, that is most comparable to EBITDA. EBITDA should not be interpreted as an alternative measure of net earnings or cash flows from operating activities as determined in accordance with generally accepted accounting principles. Additionally, EBITDA is not necessarily indicative of cash available to fund cash needs. Trends or changes in items excluded from EBITDA (including income tax expense, interest expense, depreciation expense and amortization expense) are not captured in EBITDA. These excluded items must also be considered when assessing or understanding our financial performance. EBITDA as we calculate it may not be comparable to similarly titled measures employed by other companies.

#### CAPITALIZATION

The table below shows our capitalization at May 31, 2003, on an actual basis and as adjusted to give effect to the issuance of the Series A Notes and the use of the net proceeds from the issuance of the Series A Notes to retire our  $9^{3}/8\%$  Senior Subordinated Notes Due 2008 and to repay secured and unsecured senior debt. See Use of Proceeds.

	May 31, 2003		
	Actual	As Adjusted for Issuance of Series A Notes <sup>(1)</sup>	
	(In t	housands)	
Debt:			
Short-term debt, including current portion of long-term debt <sup>(2)</sup>	\$ 118,510	84,072	
Unsecured revolving credit facility <sup>(3)</sup>	125,500	125,500	
Long-term debt (net of current portion):			
Secured repurchase agreements, term loans and revolving credit facilities <sup>(4)</sup>	542,472	515,976	
Other long-term debt <sup>(5)</sup>	342,157	274,431	
9 <sup>3</sup> /8% Senior Subordinated Notes Due 2008 (net of \$429 discount)	199,571		
10 <sup>1</sup> /2% Senior Subordinated Notes Due 2009 (net of \$2,702 discount)	247,298	247,298	
5.5% Contingent Convertible Senior Subordinated Notes Due 2023	235,000	235,000	
7.625% Senior Subordinated Notes Due 2013		350,000	
Total debt	\$ 1,810,508	1,832,277	
Stockholders Equity:			
Common stock, \$.10 par value, 150,000 shares authorized, 19,854 shares issued and			
outstanding	1,985	1,985	
Class B common stock, \$.10 par value, 40,000 shares authorized, 9,783 shares issued and			
outstanding	978	978	
Additional paid-in capital	457,973	457,973	
Retained earnings	489,524	481,472	
Unamortized value of restricted stock grants	(33,359)	(33,359)	
Accumulated other comprehensive earnings	127,786	127,786	
Total stockholders equity	\$ 1,044,887	1,036,835	
Total capitalization	\$ 2,855,395	2,869,112	

<sup>(1)</sup> Adjusted to give effect to the issuance of the Series A Notes and the use of net proceeds from the issuance of the Series A Notes to retire our 9<sup>3</sup>/8% Senior Subordinated Notes Due 2008 and to repay secured and unsecured senior debt.

<sup>(2)</sup> At May 31, 2003, short-term debt consists of \$18.3 million of borrowings under reverse repurchase obligation (repo) facilities secured by CMBS (of which \$18.3 million was paid down with a portion of the proceeds from the Notes), \$19.8 million of term loans secured by CMBS and B-Notes, and \$77.4 million of mortgage notes secured by operating properties and land (of which \$15.0 million was paid down with a portion of long-term debt at May 31, 2003 was \$3.0 million of which \$1.1 million was paid down with a portion of the proceeds from the Notes.

<sup>&</sup>lt;sup>(3)</sup> This facility permits up to \$390 million of borrowings as of May 31, 2003.

<sup>&</sup>lt;sup>(4)</sup> These facilities are secured by CMBS and mortgages.

<sup>(5)</sup> Other long-term debt consists of mortgage notes secured by operating properties and land.

#### **RATIO OF EARNINGS TO FIXED CHARGES**

The following table sets forth the ratio of our earnings to our fixed charges for each of the years in the five-year period ended November 30, 2002, and for the six-month periods ended May 31, 2003 and May 31, 2002 and on a pro forma basis for the year ended November 30, 2002, and the six-month period ended May 31, 2003.

		x Months Ended May 31,			Ye	ears Ende	d Novembe	er 30,	
	<b>Pro</b> <b>Forma</b> <b>2003</b> <sup>(1)</sup>	2003	2002	Pro Forma 2002 <sup>(1)</sup>	2002	2001	2000	1999	1998
Ratio of Earnings to Fixed Charges <sup>(2)</sup>	2.5x	2.6x	3.0x	3.3x	3.4x	2.8x	2.3x	2.2x	2.9x

(1) Gives effect to the issuance of the Series A Notes and application of the net proceeds from the issuance to retire our 9<sup>3</sup>/8% Senior Subordinated Notes due 2008 and to pay secured and unsecured debt.

(2) For the purpose of calculating the ratio of earnings to fixed charges, earnings consist of income from continuing operations before income taxes plus fixed charges and certain other adjustments. Fixed charges consist of interest incurred on all indebtedness related to continuing operations, including amortization of original issue discount (we did not have any material capitalized lease obligations during the periods presented).

There was no preferred stock outstanding for any of the periods shown above. Accordingly, the ratio of earnings to combined fixed charges and preferred stock dividends is identical to the ratio of earnings to fixed charges.

Because of SFAS No. 144, to which we became subject beginning in the first quarter of fiscal 2003, whenever we sell, or categorize as held for sale, a commercial real estate property that has its own operations and cash flows, we must reclassify the current and prior period revenues and expenses of that property from continuing to discontinued operations and treat the gain or loss on sale of that property as income or loss from discontinued operations. This has the effect of removing the earnings (including the gain or loss from sale) and the fixed charges related to the property from the calculation of the ratio of earnings to fixed charges, both for the current period and for all prior periods. Through May 31, 2003, the application of SFAS No. 144 had only a minimal effect on the ratio of earnings to fixed charges for prior periods. However, the effect of SFAS No. 144 on the ratio for prior periods may become more significant as we sell more properties and are required to restate prior periods for comparative purposes.

#### THE EXCHANGE OFFER

#### **Purpose and effects**

We issued the Series A Notes on July 2, 2003 to the initial purchasers, who resold the Series A Notes to qualified institutional buyers (as defined in Rule 144A under the Securities Act) and certain non-U.S. persons in accordance with Regulation S under the Securities Act. In connection with the sale of the Series A Notes, we and the initial purchasers entered into the registration rights agreement pursuant to which we agreed to file with the SEC a registration statement with respect to an offer to exchange Series B Notes for the Series A Notes within 75 days after the Series A Notes were issued. In addition, we agreed to use our best efforts to cause the registration statement to become effective under the Securities Act within 135 days after the Series A Notes were issued and to issue the Series B Notes pursuant to the exchange offer. A copy of the registration rights agreement has been filed as an exhibit to the registration statement of which this prospectus is a part.

The exchange offer is being made pursuant to the registration rights agreement. When we complete the exchange offer, we will have no further obligation to register Notes. Therefore, holders of Series A Notes who do not tender their Series A Notes or whose Series A Notes are not accepted would have to rely on exemptions from registration requirements under the securities laws, including the Securities Act, if they wish to sell their Series A Notes.

Based on interpretations by the staff of the SEC set forth in no-action letters issued to persons unrelated to us, we believe the Series B Notes issued pursuant to the exchange offer in exchange for Series A Notes may be offered for sale, sold and otherwise transferred by any holder (other than a person that is an affiliate of ours within the meaning of Rule 405 under the Securities Act and except as set forth in the next paragraph) without registration or the delivery of a prospectus under the Securities Act, provided the holder acquires the Series B Notes in the ordinary course of the holder s business and the holder is not participating and does not intend to participate, and has no arrangement or understanding with any person to participate, in the distribution of the Series B Notes.

If a person were to participate in the exchange offer for the purpose of distributing securities in a manner not permitted by the SEC s interpretation, (1) the position of the staff of the SEC enunciated in the no-action letters would not be applicable to that person and (2) that person would probably be required to comply with the registration and prospectus delivery requirements of the Securities Act in connection with a sale of the Series B Notes.

Each broker-dealer that receives Series B Notes for its own account in exchange for Series A Notes which the broker-dealer acquired as a result of market-making activities or other trading activities, must acknowledge that it will deliver a prospectus in connection with any sale of those Series B Notes. See Sales of Series B Notes Received by Broker-Dealers.

The exchange offer is not being made to, nor will we accept surrenders for exchange from, holders of Series B Notes with addresses in any jurisdiction in which the exchange offer or the issuance of Series B Notes pursuant to it would violate applicable securities or blue sky laws. Prior to the exchange offer, however, we will register or qualify, or cooperate with the holders of the Series A Notes and their respective counsel in connection with the registration or qualification of, the Series B Notes for offer and sale under the securities or blue sky laws of such jurisdictions as are necessary to permit consummation of the exchange offer and do anything else which is necessary or advisable to enable the offer and issuance of the Series B Notes in those jurisdictions.

#### Terms of the exchange offer

Upon the terms and subject to the conditions set forth in this prospectus and in the accompanying letter of transmittal, we will issue Series B Notes in exchange for all Series A Notes which are validly tendered prior to 5:00 p.m., New York City time, on the expiration date (as defined below) and not withdrawn. The principal

amount of the Series B Notes issued in the exchange will be the same as the principal amount of the Series A Notes for which they are exchanged. Holders may tender some or all of their Series A Notes in response to the exchange offer. However, Series A Notes may be tendered only in multiples of \$1,000. See Description of the Series B Notes.

The form and terms of the Series B Notes will be the same in all material respects as the form and terms of the Series A Notes, except that (1) the Series B Notes will be registered under the Securities Act and therefore will not bear legends regarding restrictions on transfer and (2) because the Series B Notes will be registered, holders of Series B Notes will not be entitled to rights under the registration rights agreement intended for holders of unregistered securities.

Series A Notes which are not tendered for exchange or are tendered but not accepted in the exchange offer will remain outstanding and be entitled to the benefits of the indenture, but will not be entitled to any registration rights under the registration rights agreement.

We will be deemed to accept all the Series A Notes which are validly tendered and not withdrawn when we give oral or written notice to that effect to the exchange agent. The exchange agent will act as agent for the tendering holders for the purpose of receiving Series B Notes from us.

If any tendered Series A Notes are not accepted for exchange because of an invalid tender or otherwise, certificates for those Series A Notes will be returned, without expense, to the tendering holder as promptly as practicable after the expiration date.

Holders who tender Series A Notes in response to the exchange offer will not be required to pay brokerage commissions or fees or, except as described in the instructions in the letter of transmittal, transfer taxes. We will pay all charges and expenses, other than certain taxes described below, in connection with the exchange offer. See Fees and Expenses.

#### Expiration date; extension; termination; amendments

The exchange offer will expire at 5:00 p.m., New York City time, on November 6, 2003, unless we extend it by notice to the exchange agent. We reserve the right to extend the exchange offer at our discretion. If we extend the exchange offer, the term expiration date will mean the time and date on which the exchange offer as extended will expire. We will notify the exchange agent of any extension by oral or written notice and will make a public announcement of any extension not later than 9:00 a.m., New York City time, on the business day after the previously scheduled expiration date.

#### Termination of certain rights

The registration rights agreement provides that, with certain exceptions, if (1)(A) the exchange offer Registration Statement has not been filed with the Commission on or prior to the 75th calendar day following the date of original issue of the Series A Notes, or (B) a shelf registration statement has not been filed with the SEC on or prior to the 30th day after a shelf notice is required to be delivered under the registration rights agreement; (2)(A) the exchange offer registration statement has not been declared effective on or prior to the 135th calendar day following the date of original issue of the Series A Notes, or (B) a shelf registration statement has not been declared effective on or prior to the 75<sup>th</sup> day

following the shelf registration filing date; (3)(A) the exchange offer is not consummated on or prior to the 165th day following the date of original issue of the Series A Notes, or (B) after a shelf registration statement has been declared effective, the shelf registration statement ceases to be effective or usable in connection with resales of the notes at any time when we are obligated by the registration rights agreement to maintain its effectiveness (each event referred to in clauses (1) through (3) above being a registration default ), the interest rate on the Series A Notes will be increased by one quarter of one percent per annum when the registration default occurs and will increase by an additional one quarter of one percent at the

end of each 90 days that there continues to be a registration default, with an aggregate maximum increase in the interest rate equal to one percent per annum. Following the cure of all registration defaults, the accrual of additional interest will cease.

Holders of Series B Notes will not be and, upon consummation of the exchange offer, holders of Series A Notes will no longer be, entitled to rights under the registration rights agreement intended for holders of Series A Notes which are restricted as to transferability. The exchange offer will be deemed consummated when we deliver to the exchange agent Series B Notes in the same aggregate principal amount as that of the Series A Notes which are validly tendered and not withdrawn.

#### **Procedures for tendering**

Only a holder of Series A Notes may tender Series A Notes in response to the exchange offer. To tender Series A Notes, the holder must complete, sign and date the letter of transmittal, or a facsimile of one, have the signatures guaranteed if required by the letter of transmittal, and mail or otherwise deliver the letter of transmittal or facsimile of one, together with the Series A Notes (unless the tender is being effected using the procedure for book-entry transfer described below) and any other required documents, to the exchange agent prior to 5:00 p.m., New York City time, on the expiration date.

Any financial institution that is a participant in DTC s Book-Entry Transfer Facility System may make book-entry delivery of Series A Notes by causing DTC to transfer the Series A Notes into the exchange agent s account at DTC in accordance with DTC s transfer procedure. Although delivery of Series A Notes may be effected through book-entry transfer into the exchange agent s account at DTC, the letter of transmittal (or a facsimile of one), with any required signature guarantees and any other required documents, must be transmitted to and received or confirmed by the exchange agent at its addresses as set forth under the caption Exchange Agent below prior to 5:00 p.m., New York City time, on the expiration date. DELIVERY OF A DOCUMENT TO DTC DOES NOT CONSTITUTE DELIVERY TO THE EXCHANGE AGENT.

A tender of Series A Notes by a holder will constitute an agreement by the holder to transfer the Series A Notes to us in exchange for Series B Notes on the terms and subject to the conditions set forth in this prospectus and in the letter of transmittal.

The method of delivering Series A Notes and the letter of transmittal and any other required documents to the exchange agent is at the election and risk of the holder. It is recommended that holders use overnight or hand delivery services. In all cases, sufficient time should be allowed to assure delivery to the exchange agent before the expiration time. No letter of transmittal should be sent to us. Holders may ask their brokers, dealers, commercial banks, trust companies or nominees to assist them in effecting tenders.

Signatures on a letter of transmittal or a notice of withdrawal, as the case may be, must be guaranteed by an eligible institution unless the Series A Notes are being tendered for the account of an eligible institution. An eligible institution is a bank, broker, dealer, credit union, savings association or other entity which is a member in good standing of the Securities Transfer Agents Medallion Program.

If the letter of transmittal or any Series A Notes or bond powers are signed by trustees, executors, administrators, guardians, attorneys-in-fact, officers of corporations or others acting in a fiduciary or representative capacity, they should so indicate when signing, and we may require that evidence satisfactory to us of their authority to sign be submitted with the letter of transmittal.

All questions as to the validity, form, eligibility (including time of receipt) and acceptance and withdrawal of tendered Series A Notes will be determined by us in our sole discretion, and that determination will be final and binding. We reserve the right to reject any Series A Notes which are not properly tendered or the acceptance of which we believe might be unlawful. We also reserve the right to waive any defects, irregularities or conditions of tender as to particular Series A Notes, without being required to waive the same defects,

irregularities or conditions as to other Series A Notes. Our interpretation of the terms and conditions of the exchange offer (including the instructions in the letter of transmittal) will be final and binding on all parties. Unless waived, any defects or irregularities in connection with tenders of Series A Notes must be cured by the expiration date, or by such later time as we may determine. Although we intend to request the exchange agent to notify holders of defects or irregularities with respect to tenders of Series A Notes, neither we, the exchange agent nor any other person will incur any liability for failure to give such notification. Tenders of Series A Notes will not be deemed to have been made until all defects and irregularities have been cured or waived. Any Series A Notes received by the exchange agent that are not properly tendered and as to which the defects or irregularities have not been cured or waived will be returned by the exchange agent to the tendering holders, unless otherwise provided in the letter of transmittal, as soon as practicable following the expiration date.

We have the right (subject to limitations contained in the indenture) (1) to purchase or make offers for any Series A Notes that remain outstanding after the expiration date and (2) to the extent permitted by applicable law, to purchase Series A Notes in privately negotiated transactions or otherwise. The terms of any such purchases or offers could differ from the terms of the exchange offer.

By tendering Series A Notes, a holder will be representing to us that the person who will acquire the Series B Notes being issued as a result of the exchange offer (whether or not that is the holder) will be acquiring them in the ordinary course of that person s business and that neither the holder nor any such other person has an arrangement or understanding with any person to participate in a distribution of the Series B Notes or is an affiliate of ours (as defined in Rule 405 under the Securities Act). If the holder is a broker-dealer that will receive Series B Notes for its own account in exchange for Series A Notes that were acquired as result of market-making activities or other trading activities, the holder will, by tendering, acknowledge that it will deliver a prospectus in connection with any resale of those Series B Notes.

#### **Guaranteed delivery procedures**

Holders who wish to tender their Series A Notes and who cannot deliver any required documents to the exchange agent or cannot complete the procedure for book-entry transfer prior to the expiration date, may effect a tender if:

- (a) The tender is made through an eligible institution;
- (b) Prior to the expiration date, the exchange agent receives from the eligible institution a properly completed and duly executed notice of guaranteed delivery (by facsimile transmission, mail or hand) setting forth the name and address of the eligible holder, and the principal amount of Series A Notes tendered, together with a duly executed letter of transmittal (or a facsimile of one), stating that the tender is being made by that notice of guaranteed delivery and guaranteeing that, within five business days after the expiration date, confirmation of a book-entry transfer into the exchange agent s account at DTC and any other documents required by the letter of transmittal will be delivered to the exchange agent; and
- (c) Confirmation of a book-entry transfer into the exchange agent s account at DTC and all other documents required by the letter of transmittal are received by the exchange agent within five business days after the expiration date.

Upon request to the exchange agent, a form of notice of guaranteed delivery will be sent to holders who wish to use the guaranteed delivery procedures described above.

#### Withdrawal of tenders

Except as otherwise described below, tenders of Series A Notes may be withdrawn at any time prior to 5:00 p.m., New York City time, on the expiration date, unless the Series A Notes have already been accepted for exchange.

To withdraw a tender of Series A Notes, a written or facsimile transmission notice of withdrawal must be received by the exchange agent prior to 5:00 p.m., New York City time, on the expiration date, and before the Series A Notes have been accepted for exchange by us. Any notice of withdrawal must (i) specify the name of the person who deposited the Series A Notes to be withdrawn, (ii) identify the Series A Notes to be withdrawn (including the principal amounts of the Series A Notes), (iii) be signed by the depositor in the same manner as the signature on the letter of transmittal by which the Series A Notes were tendered (including any required signature guarantees) or be accompanied by documents of transfer sufficient to have the trustee register the transfer of the Series A Notes into the name of the person who withdraws the tender, and (iv) specify the name in which the withdrawn Series A Notes are to be registered, if different from that of the depositor. All questions as to the validity, form and eligibility (including time of receipt) of withdrawal notices will be determined by us in our sole discretion, and that determination will be final and binding on all parties. Any Series A Notes which are withdrawn will be deemed not to have been validly re-tendered. Any Series A Notes which have been tendered but which are not accepted for exchange or which are withdrawn will be returned to the holder without cost to the holder as soon as practicable after withdrawal, rejection of tender or termination of the exchange offer. Properly withdrawn Series A Notes may be re-tendered at any time prior to the expiration date.

#### Fees and expenses

We will bear the expenses of soliciting tenders pursuant to the exchange offer. The principal solicitation of tenders is being made by mail. However, solicitations also may be made by telecopy, telephone or in person by officers and regular employees of ours and our affiliates.

We have not retained any dealer-manager in connection with the exchange offer and will not make any payments to brokers, dealers or others for soliciting acceptances of the exchange offer. We will, however, pay the exchange agent reasonable and customary fees for its services and reimburse it for its reasonable out-of-pocket expenses in connection with the exchange offer. We may also reimburse brokerage houses and other custodians, nominees and fiduciaries for the reasonable out-of-pocket expenses they incur in forwarding copies of this prospectus, letters of transmittal and related documents to the beneficial owners of the Series A Notes and in handling or forwarding tenders for exchange. We will pay the other expenses incurred in connection with the exchange offer, including fees and expenses of the trustee, accounting and legal fees and printing costs.

We will pay all transfer taxes, if any, applicable to the exchange of Series A Notes for Series B Notes pursuant to the exchange offer. If, however, Series B Notes or Series A Notes for principal amounts which are not tendered or accepted for exchange are to be issued in the name of, a person other than the registered holder of the Series A Notes tendered, or if tendered Series A Notes are registered in the name of a person other than the person who signs the letter of transmittal, or if a transfer tax is imposed for any other reason, other than the exchange of Series A Notes for Series B Notes pursuant to the exchange offer, the tendering holder must pay the transfer taxes (whether imposed on the registered holder or any other person). Unless satisfactory evidence of payment of transfer taxes or exemption from the need to pay them is submitted with the letter of transmittal, the amount of the transfer taxes will be billed directly to the tendering holder. We may refuse to issue Series B Notes in exchange for Series A Notes, or to return certificates evidencing Series A Notes which are not exchanged, until we receive evidence satisfactory to us that any transfer taxes payable by the holder have been paid.

#### Material federal income tax considerations

The exchange of the Series A Notes for the Series B Notes in the exchange offer should not constitute an exchange for federal income tax purposes. Consequently, (1) no gain or loss should be realized by a U.S. Holder upon receipt of a Series B Note; (2) the holding period of the Series B Note should include the holding period of the Series A Note for which it is exchanged; and (3) the adjusted tax basis of the Series B Note should be the same as the adjusted tax basis of the Series A Note for which it is exchanged, immediately before the exchange.

Even if the exchange of a Series A Note for a Series B Note were treated as an exchange, the exchange should constitute a tax-free recapitalization for federal income tax purposes. Accordingly, a Series B Note should have the same issue price as a Series A Note and a U.S. Holder should have the same adjusted basis and holding period in the Series B Note as it had in the Series A Note immediately before the exchange. A U.S. Holder means a person who is, for United States federal income tax purposes, (1) a citizen or resident of the United States; (2) a corporation, partnership or other entity created or organized in or under the laws of the United States or any political subdivision of the United States; or (3) an estate or trust the income of which is subject to United States federal income taxation regardless of its source.

#### Consequences of failure to exchange Series A Notes

If a holder does not exchange Series A Notes for Series B Notes in response to the exchange offer, the Series A Notes will continue to be subject to the restrictions on transfer described in the legend on the global certificate evidencing the Series A Notes, and will not have the benefit of any agreement by us to register Series A Notes under the Securities Act. In general, notes may not be offered or sold, unless the sale is registered under the Securities Act, or unless the offer and sale are exempt from, or not subject to, the Securities Act or any applicable state securities laws.

Participation in the exchange offer is voluntary and holders should carefully consider whether to accept the exchange offer and tender their Series A Notes. Holders of Series A Notes are urged to consult their financial and tax advisors in making their own decisions on what action to take.

#### Accounting treatment

The Series B Notes will be recorded in our accounting records at the same carrying value as the Series A Notes on the date of the exchange. Accordingly, we will not recognize any gain or loss for accounting purposes as a result of the exchange offer. We will amortize the expenses of the exchange offer over the term of the Series B Notes.

#### **Exchange agent**

US Bank Trust National Association has been appointed as exchange agent for the exchange offer. All correspondence in connection with the exchange offer and the letter of transmittal should be addressed to the exchange agent, as follows:

BY FACSIMILE:	BY OVERNIGHT COURIER:	BY REGISTERED OR
(212) 361-2893	US Bank Trust National Association	CERTIFIED MAIL: US Bank Trust National Association
Attn: Beverly Freeney	100 Wall Street, Suite 1600	100 Wall Street, Suite 1600
	New York, NY 10005	New York, NY 10005
	Attn: Beverly Freeney	Attn: Beverly Freeney

Requests for additional copies of this prospectus or the letter of transmittal should be directed to the exchange agent.

#### **DESCRIPTION OF THE SERIES B NOTES**

We issued the Series A Notes, and will issue the Series B Notes, under an Indenture (the Indenture ) dated July 2, 2003, between us and U.S. Bank Trust National Association, as trustee (the Trustee ). The form and terms of the Series B Notes will be identical in all material respects with the form and terms of the Series A Notes, except that (1) the Series B Notes will have been registered under the Securities Act and, therefore, will not bear legends describing restrictions on transferring them, and (2) holders of Series B Notes will not be, and upon the consummation of the exchange offer, holders of Series A Notes will no longer be, entitled to certain rights under the registration rights agreement intended for the holders of unregistered securities. We have summarized in this section the principal terms of the Notes and the Indenture under which they were issued. This summary is not complete. You should read the Indenture and the Series B Notes for additional information before you decide to invest in the Series B Notes because they, and not this description, define your rights as holders of the Series B Notes. You may request copies of these documents at our address shown under the caption Incorporation by Reference on page 51 of this prospectus. The Indenture is subject to, and governed by, the Trust Indenture Act of 1939, as amended (the TIA ). Any Series A Notes that remain outstanding after the completion of the exchange offer, together with the Series B Notes, will be treated as a single series of securities under the Indenture. Capitalized terms used but not defined in this section have the meanings specified in the Indenture. For purposes of this Description of the Series B Notes, LNR, we, our or us refers to LNR Property Corporation and does not include our subsidiaries except in references to consolidated financial data.

#### General

The Notes are our general unsecured obligations and are subordinated in right of payment to all existing and future Senior Indebtedness. The Notes rank equal in right of payment with any of our other senior subordinated indebtedness and rank senior in right of payment to any of our other subordinated indebtedness. In addition, as obligations of a holding company, the Notes are effectively subordinated to all present and future indebtedness of our subsidiaries. See Risk Factors Our obligations under the Notes are unsecured, are subordinate to all of our existing and future Senior Indebtedness, and are structurally subordinate to subsidiary debt.

#### Principal, Maturity and Interest

The Notes are limited in aggregate principal amount to \$350 million. The Notes will mature on July 15, 2013. Interest on the Notes accrues at 7.625% per annum and is payable semi-annually in arrears on each January 15 and July 15 commencing on January 15, 2004. We will pay interest to the persons in whose names the Notes are registered at the close of business on the fifteenth day immediately preceding each interest payment date. Interest on the Notes will accrue from the most recent date to which interest has been paid or, if no interest has been paid, from and including the date of issuance. There is no sinking fund applicable to the Notes.

#### Redemption

*Optional Redemption.* Beginning July 15, 2008, we may redeem the Notes, in whole at any time, or in part from time to time, for cash, upon not less than 30 nor more than 60 days notice. If the Notes are redeemed during the twelve-month period commencing on July 15 of any of the years indicated below, the redemption price will equal the percentage of the principal amount of the redeemed Notes shown opposite that year, plus accrued and unpaid interest to the applicable redemption date:

2008	103.813%
2009	102.542%
2010	101.271%
2011 and thereafter	100.000%

*Optional Redemption upon Public Equity Offerings.* In addition to the foregoing, at any time on or prior to July 15, 2006, we may redeem up to 35% of the aggregate principal amount of the Notes with net cash proceeds of one or more Public Equity Offerings. The redemption price will equal 107.625% of the aggregate principal amount to be redeemed, plus accrued and unpaid interest, if any, to the redemption date. However, immediately following any such redemption, at least 65% of the aggregate principal amount of the Notes we issued must remain outstanding. The redemption must occur within 60 days after the date of the closing of any such Public Equity Offering.

As used in the preceding paragraph, Public Equity Offering means an underwritten public offering of our Qualified Capital Stock under an effective registration statement filed with the SEC in accordance with the Securities Act.

#### Selection and Notice of Redemption

If less than all of the Notes are to be redeemed at any time, the Trustee will select the particular Notes or portions of Notes to be redeemed (1) in compliance with the requirements of the principal national securities exchange, if any, on which the Notes are listed or, (2) if the Notes are not then listed, on a pro rata basis, by lot or by such method as the Trustee deems fair and appropriate. Notes of \$1,000 or less will not be redeemed in part. If a partial redemption is made with the proceeds of a Public Equity Offering, the Trustee will select the particular Notes to be redeemed on a pro rata basis or on as nearly a pro rata basis as is practicable (subject to DTC procedures), unless such method is otherwise prohibited.

Notice of redemption must be mailed by first-class mail at least 30 but not more than 60 days before the redemption date to each holder of Notes to be redeemed at its registered address. If any Note is to be redeemed in part only, the notice of redemption that relates to that Note must state the portion of the principal amount of that Note to be redeemed. A new Note in a principal amount equal to the unredeemed portion will be issued in the name of the Holder upon cancellation of the original Note. On and after the redemption date, interest will cease to accrue on Notes or portions thereof called for redemption as long as we have deposited with the paying agent funds in satisfaction of the applicable redemption price.

### Subordination

The payment of the Obligations (as defined below) on the Notes is subordinated in right of payment to the prior payment in full in cash or cash equivalents of all Obligations on Senior Indebtedness (as defined below), whether outstanding on the Issue Date (as defined below) or thereafter incurred, including without limitation our obligations under our Credit Agreement. Upon any payment or distribution of our assets of any kind or character, whether in cash, property or securities, to creditors upon any total or partial liquidation, dissolution, winding-up, reorganization, assignment for the benefit of creditors or marshaling of our assets or in a bankruptcy, reorganization, insolvency, receivership or other similar proceeding, whether voluntary or involuntary, all Obligations upon all Senior Indebtedness shall first be paid in full in cash or cash equivalents, or such payment duly provided for to the satisfaction of the holders of Senior Indebtedness, before any payment or distribution is made on account of any Obligations on the Notes, or for the acquisition of any of the Notes for cash or property or otherwise.

If any default occurs and is continuing in the payment when due, whether at maturity, upon any redemption, by declaration or otherwise, of any principal of, interest on, unreimbursed drawings for letters of credit issued in respect of, or regularly occurring fees with respect to any Senior Indebtedness, no payment of any kind or character shall be made by us or on our behalf or by any other person on our or that person s behalf with respect to any Obligations on the Notes or to acquire any of the Notes for cash or property or otherwise.

## In addition, if

any other event of default occurs and is continuing with respect to any Designated Senior Indebtedness permitting the holders of such Designated Senior Indebtedness then outstanding to accelerate the maturity thereof; and

the holders, or the trustee or agent on behalf of the holders, of the Designated Senior Indebtedness as to which such default relates gives written notice of the event of default to the Trustee (a Default Notice ),

then, unless and until all events of default with respect to that issue of Designated Senior Indebtedness have been cured or waived or have ceased to exist or the Trustee receives notice from the holders, or the trustee or agent on behalf of the holders, of that issue of Designated Senior Indebtedness terminating the Blockage Period (as defined below), during the 180 days after the delivery of such Default Notice (the Blockage Period ), we and any of our subsidiaries or any obligor under the Notes will not:

make any payment of any kind or character with respect to any Obligations on the Notes; or

acquire any of the Notes for cash or property or otherwise.

Notwithstanding anything herein to the contrary, in no event will a Blockage Period extend beyond 180 days from the date the payment on the Notes was due and only one such Blockage Period may be commenced with respect to all issues of Designated Senior Indebtedness within any 360 consecutive days. No event of default which existed or was continuing on the commencement date of any Blockage Period shall be the basis for commencement of a second Blockage Period by the holders, or the trustee or agent on behalf of the holders, of an issue of Designated Senior Indebtedness, whether or not within a period of 360 consecutive days, unless such event of default shall have been cured or waived for a period of not less than 90 consecutive days. Any subsequent action, or any breach of financial covenants for a period commencing after the commencement date of a Blockage Period, that in either case, would give rise to an event of default pursuant to any provisions under which an event of default previously existed or was continuing shall constitute a new event of default for this purpose.

As a result of this subordination, in the event of our insolvency, our creditors who are not holders of Senior Indebtedness, including the holders of the Notes, may recover less, ratably, than holders of Senior Indebtedness.

At May 31, 2003, after giving effect to the sale of \$350 million principal amount of Series A Notes and application of the proceeds of the sale, we had approximately \$626.6 million of Senior Indebtedness.

We are principally a holding company whose primary assets consist of shares of stock and other equity interests issued by our subsidiaries. Accordingly, we are dependent upon the cash flows of, and receipt of dividends and advances from, or repayments of advances by, our subsidiaries in order to meet our debt obligations, including our obligations under the Notes. The Notes are not guaranteed by our subsidiaries and, consequently, our subsidiaries are not obligated or required to pay any amounts pursuant to the Notes or to make funds available therefor in the form of dividends or advances. See Risk Factors Our obligations under the Notes are unsecured, are subordinate to all of our existing and future Senior Indebtedness, and are structurally subordinate to subsidiary debt.

Designated Senior Indebtedness means:

any Indebtedness under or in respect of our Credit Agreement (as defined below); and

any other Indebtedness constituting Senior Indebtedness, the principal amount of which is \$25 million or more and that we have designated Designated Senior Indebtedness.

Credit Agreement means the Third Amended and Restated Revolving Credit Agreement, dated as of November 27, 2002, among us and certain of our subsidiaries, the lenders named therein and Bank of America, N.A., as administrative agent, together with the related documents thereto, as such agreement may be amended, supplemented or otherwise modified from time to time. The Credit Agreement includes any agreement extending the maturity of, refinancing, replacing or otherwise restructuring (including increasing the amount of available borrowings or adding our subsidiaries as additional borrowers or guarantors thereunder) all or any portion of the indebtedness under such agreement or any successor or replacement agreement whether by the same or any other agent, lender or group of lenders.

Issue Date means the date of original issuance of the Series A Notes.

Obligations means all obligations for principal, premium, interest, penalties, fees, indemnifications, reimbursements, damages and other liabilities payable under the documentation governing any Indebtedness.

Senior Indebtedness means the principal of, premium, if any, and interest (including any interest accruing subsequent to the filing of a petition of bankruptcy at the rate provided for in the documentation with respect thereto, whether or not such interest is an allowed claim under applicable law) on any of our Indebtedness, whether outstanding on the Issue Date or thereafter created, incurred or assumed, unless, in the case of any particular Indebtedness, the instrument creating or evidencing the same or pursuant to which the same is outstanding expressly provides that such Indebtedness shall not be senior in right of payment to the Notes. Without limiting the generality of the foregoing, Senior Indebtedness shall also include the principal of, premium, if any, interest (including any interest accruing subsequent to the filing of a petition of bankruptcy at the rate provided for in the documentation with respect thereto, whether or not such interest is an allowed claim under applicable law) on, and all other amounts owing in respect of:

- (1) all of our monetary obligations (including guarantees thereof) of every nature under our Credit Agreement, including, without limitation, obligations to pay principal and interest, reimbursement obligations under letters of credit, fees, expenses and indemnities;
- (2) all interest swap obligations (including guarantees thereof); and
- (3) all obligations (including guarantees) under Currency Agreements, in each case whether outstanding on the date of the Indenture or thereafter incurred.

Notwithstanding the foregoing, Senior Indebtedness will not include:

- (1) any of our indebtedness to any of our Subsidiaries or any of our Affiliates or any of such Affiliate s Subsidiaries;
- (2) Indebtedness to, or guaranteed on behalf of, our or any of our Subsidiaries shareholders, directors, officers or employees (including, without limitation, amounts owed for compensation);
- (3) Indebtedness to trade creditors and other amounts incurred in connection with obtaining goods, materials or services;
- (4) Indebtedness represented by Disqualified Capital Stock;
- (5) any liability for federal, state, local or other taxes we owe;
- (6) that portion of any Indebtedness incurred in violation of the Indenture provisions set forth under Limitation on Incurrence of Additional Indebtedness ;

(7)

any indebtedness which, when incurred and without respect to any election under Section 1111(b) of Title 11 of the United States Code is without recourse to us; and

(8) any indebtedness which is, by its express terms, subordinated in right of payment to any of our other indebtedness.

#### Right to Require Purchase of Notes upon a Change in Control

If a Change in Control (as defined below) occurs, each holder of Notes may require that we repurchase the holder s Notes on the date fixed by us that is not less than 30 days nor more than 45 days after we give notice of the Change in Control. We will repurchase the Notes at a purchase price equal to 101% of the principal amount of the Notes, plus accrued but unpaid interest to the date of repurchase.

Change in Control means the occurrence of one or more of the following events:

any person (including any syndicate or group deemed to be a person under Section 13(d)(3) of the Securities Exchange Act of 1934, as amended (the Exchange Act )), other than us, any of our

subsidiaries, any of our or our subsidiaries employee benefit plans or a permitted holder (as defined below) is or becomes the beneficial owner, directly or indirectly, through a purchase or other acquisition transaction or series of transactions (other than a merger or consolidation involving us), of shares of our capital stock entitling such person to exercise in excess of 50% of the total voting power of all shares of our capital stock entitled to vote generally in the election of directors;

we consolidate with, or merge into, any other person, any person consolidates with, or merges into us, or we sell or transfer our assets, as an entirety or substantially as an entirety, to another person, other than

- (a) any such merger pursuant to which the holders of our voting stock, immediately prior to such transaction have, directly or indirectly, shares of capital stock of the continuing or surviving corporation immediately after such transaction which entitle such holders to exercise in excess of 50% of the total voting power of all shares of capital stock of the continuing or surviving corporation or its parent entitled to vote generally in the election of directors; and
- (b) any merger which is effected solely to change our jurisdiction of incorporation and results in a reclassification, conversion or exchange of outstanding shares of voting stock solely into shares of stock carrying substantially the same relative rights as the voting stock; or

a change in our Board of Directors in which the individuals who constituted our Board of Directors at the beginning of the two-year period immediately preceding such change (together with any other director whose election to our Board of Directors or whose nomination for election by our stockholders was approved by a vote of at least a majority of the directors then in office either who were directors at the beginning of such period or whose election or nomination for election was previously so approved) cease for any reason to constitute a majority of the directors then in office.

The term permitted holder means any current holder of our Class B common stock and any permitted transferee of our Class B common stock under the terms of our Certificate of Incorporation as it exists on the date of the Issue Date.

The term beneficial owner will be determined in accordance with Rules 13d-3 and 13d-5 promulgated by the SEC under the Exchange Act or any successor provision, except that a person shall be deemed to have beneficial ownership of all shares of our common stock that the person has the right to acquire, whether exercisable immediately or only after the passage of time.

The definition of Change in Control includes a phrase relating to the sale, lease, transfer, conveyance or other disposition of all or substantially all of our assets. Although there is a developing body of case law interpreting the phrase substantially all, there is no precise established definition of the phrase under applicable law. Accordingly, the ability of a holder of Notes to require us to repurchase such Notes as a result of a sale, lease, transfer, conveyance or other disposition of less than all of our assets to another person or group may be uncertain.

On or before the 30th day after the Change in Control, we must mail to the Trustee and all holders of the Notes a notice of the occurrence of the Change in Control offer, stating the procedures which a holder of Notes must follow to exercise the repurchase right.

To exercise the repurchase right, holders of Notes must deliver, on or before the repurchase date specified in our notice of a Change in Control, a written repurchase notice. The repurchase notice given by each holder electing to require us to repurchase Notes shall state:

the certificate numbers of the holder s Notes to be delivered for repurchase;

the portion of the principal amount of Notes to be repurchased, which must be \$1,000 or an integral multiple of \$1,000; and

that the Notes are to be repurchased by us pursuant to the applicable provisions of the Notes and the Indenture.

Any repurchase notice may be withdrawn by the holder by a written notice of withdrawal delivered to the paying agent prior to the close of business on the repurchase date. The notice of withdrawal shall state:

the principal amount being withdrawn;

the certificate numbers of the Notes being withdrawn; and

the principal amount of the Notes that remain subject to the repurchase notice, if any.

We will comply with the provisions of Rule 14e-1 and any other tender offer rules under the Exchange Act which may then be applicable in connection with the repurchase of the Notes in the event of a Change in Control.

In connection with any Change in Control, we will within 30 days following any Change in Control:

- (1) obtain the consents under our Credit Agreement and all other Senior Indebtedness required to permit the repurchase of the Notes pursuant to a Change in Control offer; or
- (2) repay in full all Indebtedness and terminate all commitments, under our Credit Agreement and all other Senior Indebtedness the terms of which would prohibit the purchase of the Notes under a Change in Control offer.

If we are obligated to make a Change in Control offer, there can be no assurance that we will be able to obtain all required consents under Senior Indebtedness or have available funds sufficient to repay Senior Indebtedness and to pay the Change in Control purchase price for all the Notes tendered in a Change in Control offer. It is possible that we would need to seek third party financing to the extent we do not have available funds to meet our purchase obligations. However, there can be no assurance that we would be able to obtain any such financing.

The holders right to require us to repurchase the Notes upon the occurrence of a Change in Control may make it more difficult for any person or group to acquire control of us or to effect a business combination with us. Our ability to pay cash to holders of Notes following the occurrence of a Change in Control may be limited by our then existing financial resources. We cannot be sure that we will have sufficient available funds to make any required repurchases. See Risk Factors If we experience a change in control, we may be unable to purchase the Notes as required under the Indenture.

Our obligation to make a Change in Control offer will be satisfied if a third party makes the Change in Control offer in the manner and at the times and otherwise in compliance in all material respects with the requirements applicable to a Change in Control offer made by us and purchases all Notes properly tendered and not withdrawn under the Change in Control offer.

**Certain Covenants** 

*Limitation on Incurrence of Additional Indebtedness.* We will not, and will not cause or permit any of our Subsidiaries to, directly or indirectly, create, incur, assume, guarantee, acquire, become liable, contingently or otherwise, with respect to, or otherwise become responsible for payment of (collectively, incur), any Indebtedness (including, without limitation, Acquired Indebtedness) other than Permitted Indebtedness.

Notwithstanding the foregoing, if no Default or Event of Default shall have occurred and be continuing at the time of or as a consequence of the incurrence of any such Indebtedness, we and our Subsidiaries may incur Indebtedness (including, without limitation, Acquired Indebtedness) if on the incurrence of such Indebtedness, after giving effect to the incurrence thereof:

our Consolidated Fixed Charge Coverage Ratio is greater than 1.5 to 1.0;

the ratio of the aggregate amount of Recourse Indebtedness outstanding on a consolidated basis to our Consolidated Net Worth is less than 5.0 to 1.0; and

the ratio of the aggregate amount of Senior Recourse Indebtedness outstanding on a consolidated basis to the sum of (1) our Consolidated Net Worth and (2) the aggregate amount of the Subordinated Indebtedness outstanding on a consolidated basis is less than 2.75 to 1.0; provided, that the Subordinated Indebtedness included in this calculation is not in excess of our Consolidated Net Worth.

No Indebtedness incurred pursuant to the preceding paragraph shall be included in calculating any limitation set forth in the definition of Permitted Indebtedness. Neither the accrual of interest nor the accretion of original issue discount shall be deemed an incurrence of Indebtedness. Prior to any incurrence of Indebtedness pursuant to the preceding paragraph (other than an advance under a committed facility), we must deliver to the Trustee an officers certificate setting forth the calculations by which such incurrence was determined to be permitted. If, during any month, we incur Indebtedness pursuant to the preceding paragraph through advances under a committed facility, we must deliver to the Trustee on the last day of such month an officers certificate setting forth the calculations by which each such incurrence was determined to be permitted.

*Limitation on Restricted Payments.* We will not, and will not cause or permit any of our Subsidiaries to, directly or indirectly, make a Restricted Payment (as defined below), if at the time of the Restricted Payment or immediately after giving effect to it:

a Default or an Event of Default shall have occurred and be continuing;

we are not able to incur at least \$1.00 of additional Indebtedness (other than additional Permitted Indebtedness) in compliance with the Limitation on Incurrence of Additional Indebtedness covenant above;

the aggregate amount of all Restricted Payments (including the current Restricted Payment) made subsequent to the Base Date (the amount expended for such purposes, if other than in cash, being the fair market value of such property as determined reasonably and in good faith by our Board of Directors) shall exceed the sum of:

- (1) 50% of our cumulative Consolidated Net Income (or if cumulative Consolidated Net Income shall be a loss, minus 100% of such loss) earned during the period beginning on the first day of the fiscal quarter including the Base Date and ending on the last day of the most recent fiscal quarter ending at least 30 days prior to the date the Restricted Payment occurs (the Reference Date ) (treating such period as a single accounting period); plus
- (2) 100% of the aggregate net cash proceeds received by us from the issuance and sale to any Person (other than our Subsidiaries) subsequent to the Base Date and on or prior to the Reference Date of our Qualified Capital Stock, including treasury stock; plus
- (3) without duplication of any amounts included in clause (2) above, 100% of the aggregate net cash proceeds of any equity contribution received by us from a holder of our Capital Stock subsequent to the Base Date and on or prior to the Reference Date (excluding, in the case of clauses (2) and (3), any net cash proceeds from a Public Equity Offering to the extent used to redeem the Notes); *plus*
- (4) \$75,000,000.

The following actions are Restricted Payments :

the declaration or payment of any dividend or any distribution (other than dividends or distributions made by a Subsidiary to us or any of our Subsidiaries and, if such Subsidiary is not a Wholly Owned Subsidiary, to such Subsidiary s other stockholders or interest holders on a pro rata basis, and other than any dividend or distribution payable solely in our Qualified Capital Stock) on or in respect of shares of our Capital Stock to holders of such Capital Stock;

the purchase, redemption, acquisition or retirement for value of any of our Capital Stock or any warrants, rights or options to purchase or acquire shares of any class of such Capital Stock (other than the exchange of such Capital Stock or any warrants, rights or options to acquire shares of any class of our Capital Stock for our Qualified Capital Stock); or

any principal payment on, purchase, defeasance, redemption, prepayment, decrease, acquisition or retirement for value, prior to any scheduled final maturity, scheduled repayment or scheduled sinking fund payment, any of our or our Subsidiaries Indebtedness that is subordinate or junior in right of payment to the Notes or any guarantee thereof.

Notwithstanding the foregoing, the provisions of the first paragraph of this section will not prohibit:

- the payment of any dividend or the consummation of any irrevocable redemption within 60 days after the date of declaration of such dividend or the giving of such irrevocable redemption notice if the dividend or redemption would have been permitted on the date of declaration or giving of irrevocable redemption notice;
- (2) if no Default or Event of Default shall have occurred and be continuing, the acquisition of any shares of our Capital Stock, either:
  - (i) solely in exchange for shares of our Qualified Capital Stock; or
  - (ii) through the application of net proceeds of a substantially concurrent sale for cash (other than to any of our Subsidiaries) of shares of our Qualified Capital Stock;
- (3) if no Default or Event of Default shall have occurred and be continuing, the acquisition of any of our Indebtedness that is subordinate or junior in right of payment to the Notes either:
  - (i) solely in exchange for shares of our Qualified Capital Stock; or
  - (ii) through the application of net proceeds of a substantially concurrent sale for cash (other than to any of our Subsidiaries) of:
    - (A) shares of our Qualified Capital Stock; or
    - (B) Refinancing Indebtedness; and
- (4) if no Default or Event of Default shall have occurred and be continuing, the repurchase of shares of, or options to purchase shares of, our Common Stock from our employees, former employees, directors or former directors pursuant to the terms of agreements or plans approved by our Board of Directors under which such individuals purchased or sold, or were granted the option to purchase or sell shares of Common Stock, *provided, however*, that the aggregate amount of such repurchases or Restricted Payments shall not exceed \$250,000 any calendar year.

In determining the aggregate amount of Restricted Payments made subsequent to the Base Date, amounts expended pursuant to clauses (1), (2)(ii) and (3)(ii)(A) shall be included in such calculation.

Not later than three business days before making any Restricted Payment, we will deliver to the Trustee an officers certificate stating that such Restricted Payment complies with the Indenture and setting forth in reasonable detail the basis upon which the required calculations were computed.

*Limitation on Dividend and Other Payment Restrictions Affecting Subsidiaries.* We will not, and will not cause or permit any of our Subsidiaries to, directly or indirectly, create or otherwise cause or permit to exist or become effective any encumbrance or restriction on the ability of any of our Subsidiaries to:

pay dividends or make any other distributions on or in respect of its Capital Stock;

make loans or advances or pay any Indebtedness or other obligation owed to us or any of our other Subsidiaries; or

transfer any of its property or assets to us or any of our other Subsidiaries,

except for such encumbrances or restrictions existing under or by reason of:

- (1) applicable law;
- (2) the Indenture with respect to the Notes;
- (3) the Credit Agreement;
- (4) nonassignment provisions of any contract or any lease governing a leasehold interest of any of our Subsidiaries;
- (5) any instrument governing Acquired Indebtedness, which encumbrance or restriction is not applicable to any Person, or the properties or assets of any Person, other than the Person or the properties or assets of the Person so acquired;
- (6) agreements existing on the Base Date to the extent and in the manner such agreements are in effect on the Base Date;
- (7) restrictions on the transfer of assets subject to any Lien permitted under the Indenture to secure Non-Recourse Indebtedness imposed by the holder of such Lien;
- (8) restrictions imposed by any agreement to sell assets permitted under the Indenture to any Person pending the closing of such sale;
- (9) any agreement or instrument governing Capital Stock of any Person that is acquired; or
- (10) an agreement governing Indebtedness incurred to Refinance the Indebtedness issued, assumed or incurred pursuant to an agreement referred to in clause (2), (3), (5) or (6) above, provided, however, that the provisions relating to such encumbrance or restriction contained in any such Indebtedness incurred to Refinance the Indebtedness are not less favorable to us in any material respect as determined by our Board of Directors in their reasonable and good faith judgment than the provisions relating to such encumbrance or restriction contained in agreements referred to in such clause (2), (3), (5) or (6), respectively.

*Limitation on Preferred Stock of Subsidiaries.* We will not permit any of our Subsidiaries to issue any Preferred Stock (other than to us or to any of our Wholly Owned Subsidiaries) or permit any Person (other than us or any of our Wholly Owned Subsidiaries) to own any Preferred Stock of any of our Subsidiaries.

*Limitation on Liens and Guarantees.* We will not, and will not cause or permit any of our Subsidiaries to, directly or indirectly, create, incur, assume or permit or suffer to exist any Liens securing our Indebtedness that is expressly subordinate or junior in right of payment to the Notes or is equal in right of payment to the Notes against or upon any of our or our Subsidiaries property or assets (whether owned on the Issue Date or acquired after the Issue Date), or any proceeds therefrom, or assign or otherwise convey any right to receive income or profits therefrom, or to grant any guarantees of such Indebtedness, unless:

in the case of Liens securing our Indebtedness that is expressly subordinate or junior in right of payment to the Notes, the Notes are secured by a Lien on such property, assets or proceeds that is senior in priority to such Liens;

in the case of guarantees of our Indebtedness that is expressly subordinate or junior in right of payment to the Notes, the Notes are subject to a guarantee from the same guarantor or guarantors that is senior in priority to such guarantees; and

in all other cases, the Notes are equally and ratably secured or guaranteed as applicable.

For purposes of clarification, any Lien against property, assets, proceeds or rights to receive income or profits securing Indebtedness which has been guaranteed will be considered to be a Lien securing the Indebtedness and not a Lien securing the guarantee.

**Prohibition on Incurrence of Senior Subordinated Debt.** We will not incur or permit to exist Indebtedness that by its terms (or by the terms of any agreement governing such Indebtedness) is senior in right of payment to the Notes and expressly subordinate in right of payment to any of our other Indebtedness.

*Merger, Consolidation and Sale of Assets.* We will not, in a single transaction or series of related transactions, consolidate or merge with or into any Person, or sell, assign, transfer, lease, convey or otherwise dispose of all or substantially all of our assets (determined on a consolidated basis for us and our Subsidiaries) unless:

either:

- (1) we are the surviving or continuing corporation; or
- (2) the Person (if other than us) formed by such consolidation or into which we are merged or which acquires our and our Subsidiaries properties and assets substantially as an entirety (the Surviving Entity ) (i) is a corporation organized and validly existing under the laws of the United States or any State thereof or the District of Columbia and (ii) expressly assumes, by supplemental indenture, the due and punctual payment of our payment obligations under the Notes and the performance of all of our covenants under the Notes and the Indenture;

immediately after giving effect to such transaction and the assumption contemplated by clause (2)(ii) above (including giving effect to any Indebtedness and Acquired Indebtedness incurred or anticipated to be incurred in connection with or in respect of such transaction), we or such Surviving Entity, as the case may be:

- (1) shall have a Consolidated Net Worth equal to or greater than our Consolidated Net Worth immediately prior to such transaction; and
- (2) shall be able to incur at least \$1.00 of additional Indebtedness (other than additional Permitted Indebtedness) pursuant to the Limitation on Incurrence of Additional Indebtedness covenant above;

immediately before and immediately after giving effect to such transaction and the assumption contemplated by clause (2)(ii) above (including, without limitation, giving effect to any Indebtedness and Acquired Indebtedness incurred or anticipated to be incurred and any Lien granted in connection with or in respect of the transaction), no Default or Event of Default shall have occurred or be continuing; and

we or the Surviving Entity, as the case may be, shall have delivered to the Trustee an officers certificate and an opinion of counsel, each stating that such transaction and any required supplemental indenture comply with the applicable provisions of the Indenture and that all conditions precedent in the Indenture relating to such transaction have been satisfied.

For purposes of the foregoing, the transfer (by lease, assignment, sale or otherwise, in a single transaction or series of transactions) of all or substantially all of the properties or assets of one or more of our Subsidiaries, the Capital Stock of which constitutes all or substantially all of our properties and assets shall be deemed to be the transfer of all or substantially all of our properties and assets.

If we are not the continuing corporation in any transaction in accordance with the foregoing, the successor Person formed by such consolidation or into which we are merged or to which such conveyance, lease or transfer is made shall (upon the required assumption described above) succeed to, and be substituted for, and may exercise every right and power we have under the Indenture and the Notes with the same effect as if such surviving entity had been named as such.

*Limitations on Transactions with Affiliates.* We will not, and will not cause or permit any of our Subsidiaries to, directly or indirectly, enter into or permit to exist any transaction or series of related transactions

(including, without limitation, the purchase, sale, lease or exchange of any property or the rendering of any service) with, or for the benefit of, any of its Affiliates (each an Affiliate Transaction ), other than:

Permitted Affiliate Transactions (as defined below); and

Affiliate Transactions on terms that are no less favorable to us or such Subsidiary than those that might reasonably have been obtained or are obtainable in a comparable transaction at such time on an arm s-length basis from a Person that is not our or such Subsidiary s Affiliate.

All Affiliate Transactions (and each series of related Affiliate Transactions which are similar or part of a common plan), other than Permitted Affiliate Transactions, involving aggregate payments or other property with a fair market value in excess of \$5.0 million must be approved by our Board of Directors (or, in the case of transactions with Lennar Corporation, or any of its Subsidiaries, by a committee of the Board composed entirely of directors who are not officers or directors of Lennar Corporation, or any of its Subsidiaries,) or the Board of our Subsidiary, as the case may be. The Board s approval is to be evidenced by a Board Resolution stating that such Board of Directors (including a majority of the directors who do not have any interest in the Affiliate Transaction) has determined that such transaction complies with the foregoing provisions. In addition, if we or any of our Subsidiaries enter into an Affiliate Transaction (or a series of related Affiliate Transactions, involving aggregate payments or other property with a fair market value in excess of \$7.5 million, we or such Subsidiary, as the case may be, shall, prior to the consummation of that transaction or transactions, obtain a favorable opinion as to the fairness of such transaction or transactions to us or the relevant Subsidiary, as the case may be, from a financial point of view, from an Independent Financial Advisor, except that a fairness opinion will not be required for Additional Partnership Transactions between us or any of our Subsidiaries and Lennar Corporation, or any of its Subsidiaries, that in the aggregate involve payments or other property with a fair market value of \$50 million or less during the entire period that Notes are outstanding.

The following transactions are Permitted Affiliate Transactions :

payment of reasonable fees and compensation to, and indemnity provided on behalf of, our or any of our Subsidiaries officers, directors, employees, consultants or agents, as determined in good faith by our Board of Directors or senior management;

transactions between or among us and any of our Wholly Owned Subsidiaries or between or among such Wholly Owned Subsidiaries provided such transactions are not otherwise prohibited by the Indenture;

any agreement as in effect as of the Base Date or any amendment thereto or any transaction contemplated thereby (including pursuant to any amendment thereto) or in any replacement agreement thereto so long as any such amendment or replacement agreement is not more disadvantageous to the Holders in any material respect than the original agreement as in effect on the Base Date;

Restricted Payments permitted by the Indenture; and

transactions between or among us or any of our Subsidiaries and a Land Partnership, provided such transactions are permitted by and are effected in accordance with the terms of the partnership agreement of the Land Partnership and our By-laws, in each case, as in effect on the Issue Date.

*Conduct of Business.* We will, and will cause our Subsidiaries to, engage primarily in the businesses of acquiring, developing, selling, owning, managing, operating, leasing, credit enhancing and insuring commercial and multi-family residential real estate, real estate related lending, acquiring, owning, servicing and collecting real estate related loans and other underperforming debt securities, investing in real estate related

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securities and securities of companies engaged primarily in real estate related activities, and other activities related to or arising out of any of those activities.

*Reports to Holders.* We will deliver to the Trustee within 15 days after the filing of the same with the SEC, copies of the quarterly and annual reports and of the information, documents and other reports, if any, which we

are required to file with the SEC pursuant to Section 13 or 15(d) of the Exchange Act. Notwithstanding that we may not be subject to the reporting requirements of Section 13 or 15(d) of the Exchange Act, we will file with the SEC, to the extent permitted, and provide the Trustee and the holders with such annual reports and such information, documents and other reports specified in Sections 13 and 15(d) of the Exchange Act. We will also comply with the other provisions of 314(a) of the TIA.

### **Events of Default**

Each of the following are Events of Default under the Indenture:

- if we fail to pay interest on any Notes when it becomes due and payable and the default continues for a period of 30 days, whether or not such failure shall be due to the subordination provisions of the Indenture or agreements with respect to any other Indebtedness or any other reason;
- (2) if we fail to pay the principal on any Notes, when it becomes due and payable, at maturity, upon acceleration, upon redemption or otherwise (including the failure to make a Change of Control offer or make a payment to purchase Notes tendered pursuant to a Change of Control offer), whether or not such failure shall be due to the subordination provisions of the Indenture or agreements with respect to any other Indebtedness or any other reason;
- (3) if we fail to observe or perform any other covenant or agreement contained in the Indenture which continues for a period of 30 days after we received written notice specifying the default (and demanding that such default be remedied) from the Trustee or the Holders of at least 25% of the outstanding principal amount of the Notes (except in the case of our default with respect to the Merger, Consolidation and Sale of Assets covenant, which will constitute an Event of Default with such notice requirement but without such passage of time requirement);
- (4) if we fail to pay at final maturity (giving effect to any applicable grace periods and any extensions thereof) the principal amount of any of our or our Subsidiaries Recourse Indebtedness, or the acceleration of the final stated maturity of any such Recourse Indebtedness if the aggregate principal amount of such Indebtedness, together with the principal amount of any other such Recourse Indebtedness in default for failure to pay principal at final maturity or which has been accelerated, aggregates \$5.0 million or more at any time;
- (5) one or more judgments in an aggregate amount in excess of \$5.0 million shall have been rendered against us or any of our Subsidiaries and remain undischarged, unpaid or unstayed for a period of 60 days after such judgment or judgments become final and nonappealable; and
- (6) certain events of bankruptcy affecting us or any of our Subsidiaries.

The Events of Default described in clauses (4), (5) and (6) above with respect to a Subsidiary shall not apply if that Person was not a Subsidiary at the time such event or condition occurred unless, in the case of clause (4) or (5) above, we or another of our Subsidiaries assume or otherwise become liable for the liability referred to therein or the liabilities generally of such Person.

If an Event of Default (other than an Event of Default specified in clause (6) above) shall occur and be continuing, the Trustee or the Holders of at least 25% in principal amount of outstanding Notes may declare the principal of and accrued interest on all the Notes to be due and payable by

written notice to us and, if it is given by Holders, the Trustee specifying the respective Event of Default and that it is a notice of acceleration (the Acceleration Notice). Upon delivery of an Acceleration Notice, the principal of and accrued interest on all the Notes:

shall become immediately due and payable; or

if there are any amounts outstanding under the Credit Agreement, shall become immediately due and payable upon the first to occur of an acceleration under the Credit Agreement or five business days after

receipt by us and the Representative under the Credit Agreement of such Acceleration Notice but only if such Event of Default is then continuing.

If an Event of Default specified in clause (6) above occurs and is continuing with respect to us, then all unpaid principal of, and premium, if any, and accrued and unpaid interest on all of the outstanding Notes shall become and be immediately due and payable without any declaration or other act on the part of the Trustee or any Holder.

At any time after a declaration of acceleration with respect to the Notes, the Holders of a majority in aggregate principal amount of the Notes may rescind and cancel such declaration and its consequences:

if the rescission would not conflict with any judgment or decree;

if all existing Events of Default have been cured or waived except nonpayment of principal or interest that has become due solely because of such acceleration;

if interest on overdue installments of interest (to the extent the payment of such interest is lawful) and on overdue principal, which has become due otherwise than by such declaration of acceleration, has been paid;

if we have paid the Trustee its reasonable compensation and reimbursed the Trustee for its expenses, disbursements and advances; and

in the event of the cure or waiver of an Event of Default of the type described in clause (4) of the description above of Events of Default, the Trustee has received an officers certificate and an opinion of counsel that such Event of Default has been cured or waived.

No such rescission shall affect any subsequent Default or impair any rights arising from a subsequent Default.

The Holders of a majority in aggregate principal amount of the Notes may waive any existing Default or Event of Default under the Indenture, and its consequences, except a default in the payment of the principal of or interest on any Notes.

The Holders of the Notes may not enforce the Indenture or the Notes except as provided in the Indenture and under the TIA. Subject to the provisions of the Indenture relating to the duties of the Trustee, the Trustee is under no obligation to exercise any of its rights or powers under the Indenture at the request, order or direction of any of the Holders, unless such Holders have offered to the Trustee reasonable indemnity. Subject to all provisions of the Indenture and applicable law, the Holders of a majority in aggregate principal amount of the then outstanding Notes have the right to direct the time, method and place of conducting any proceeding for any remedy available to the Trustee or exercising any trust or power conferred on the Trustee.

We are required to provide an officers certificate to the Trustee promptly upon our obtaining knowledge of any Default or Event of Default that has occurred and, if applicable, describe such Default or Event of Default and the status thereof. In addition, we must provide an annual certification as to the existence of Defaults and Events of Default.

#### Legal Defeasance and Covenant Defeasance

We may, at our option and at any time, elect to have our obligations discharged with respect to the outstanding Notes (Legal Defeasance). Legal Defeasance means that we will be deemed to have paid and discharged the entire indebtedness represented by the outstanding Notes, except for:

the rights of Holders to receive payments in respect of the principal of, premium, if any, and interest on the Notes when such payments are due;

our obligations with respect to the Notes concerning issuing temporary Notes, registration of Notes, replacement of mutilated, destroyed, lost or stolen Notes and the maintenance of an office or agency for payments;

the rights, powers, trust, duties and immunities of the Trustee and our obligations in connection therewith; and

the Legal Defeasance provisions of the Indenture.

In addition, we may, at our option and at any time, elect to have our obligations released with respect to certain covenants that are described in the Indenture, including the covenants relating to a Change of Control (Covenant Defeasance). Following a Covenant Defeasance, any omission to comply with such obligations shall not constitute a Default or Event of Default. If a Covenant Defeasance occurs, certain events (not including non-payment, bankruptcy, receivership, reorganization and insolvency events) described under Events of Default will no longer constitute an Event of Default.

In order to exercise Legal Defeasance or Covenant Defeasance:

we must irrevocably deposit with the Trustee, in trust, for the benefit of the Holders cash in United States dollars, noncallable United States government obligations, or a combination thereof, in such amounts as will be sufficient without reinvestment, in the opinion of a nationally recognized firm of independent public accountants, to pay the principal of, premium, if any, and interest on the Notes on the stated dates for payment thereof or on the applicable redemption date, as the case may be;

in the case of Legal Defeasance, we must deliver to the Trustee an opinion of counsel in the United States reasonably acceptable to the Trustee confirming that:

- (1) we have received from, or there has been published by, the Internal Revenue Service a ruling; or
- (2) since the date of the Indenture, there has been a change in the applicable federal income tax law, in either case to the effect that, and based thereon such opinion of counsel shall confirm that, the Holders will not recognize income, gain or loss for federal income tax purposes as a result of such Legal Defeasance and will be subject to federal income tax on the same amounts, in the same manner and at the same times as would have been the case if such Legal Defeasance had not occurred;

in the case of Covenant Defeasance, we must deliver to the Trustee an opinion of counsel in the United States reasonably acceptable to the Trustee confirming that the Holders will not recognize income, gain or loss for federal income tax purposes as a result of such Covenant Defeasance and will be subject to federal income tax on the same amounts, in the same manner and at the same times as would have been the case if such Covenant Defeasance had not occurred;

no Default or Event of Default shall have occurred and be continuing on the date of such deposit (after giving effect to the deposit) or, in the case of Legal Defeasance, insofar as Events of Default from bankruptcy or insolvency events are concerned, at any time in the period ending on the 91st day after the date of deposit (other than a Default or Event of Default resulting from the incurrence of Indebtedness all or a portion of the proceeds of which will be used to defease the Notes concurrently with such incurrence);

such Legal Defeasance or Covenant Defeasance shall not result in a breach or violation of, or constitute a default under, the Indenture or any other material agreement or instrument to which we or any of our Subsidiaries is a party or by which we or any of our Subsidiaries is bound;

we must deliver to the Trustee an officers certificate stating that the deposit was not made by us with the intent of preferring the Holders over any of our other creditors or with the intent of defeating, hindering, delaying or defrauding any of our other creditors or others;

we must deliver to the Trustee an officers certificate and an opinion of counsel, each stating that all conditions precedent provided for or relating to the Legal Defeasance or the Covenant Defeasance, as the case may be, have been complied with;

we must deliver to the Trustee an opinion of counsel to the effect that, after the 91st day following the deposit, assuming that no bankruptcy related default or Event of Default has occurred and is continuing on such day:

- (1) the trust funds will not be subject to any rights of holders of our Indebtedness other than the Notes; and
- (2) the deposit of trust funds will not be subject to avoidance under any applicable preference or similar laws; and

certain other customary conditions precedent are satisfied.

#### Satisfaction and Discharge

The Indenture will be discharged and will cease to be of further effect (except as to surviving rights or registration of transfer or exchange of the Notes, as expressly provided for in the Indenture) as to all outstanding Notes when:

either:

- (1) all the Notes previously authenticated and delivered have been delivered to the Trustee for cancellation, except lost, stolen or destroyed Notes which have been replaced or paid and Notes for whose payment money has been deposited in trust or segregated and held in trust by us and repaid to us or discharged from such trust; or
- (2) all Notes not previously delivered to the Trustee for cancellation have become due and payable and we have irrevocably deposited or caused to be deposited with the Trustee funds in an amount sufficient to pay and discharge the entire Indebtedness on the Notes not previously delivered to the Trustee for cancellation, for principal of, premium, if any, and interest on the Notes to the date of deposit together with irrevocable instructions from us directing the Trustee to apply such funds to the payment thereof;

we have paid all other sums payable by us under the Indenture; and

we have delivered to the Trustee an officers certificate and an opinion of counsel stating that all conditions precedent under the Indenture relating to the satisfaction and discharge of the Indenture have been complied with.

#### Modification of the Indenture

From time to time, we and the Trustee, without the consent of the Holders, may amend the Indenture with respect to the Notes for certain specified purposes, including curing ambiguities, defects or inconsistencies, so long as such change does not, in the opinion of the Trustee, adversely affect the rights of any of the Holders in any material respect. In formulating its opinion on such matters, the Trustee will be entitled to rely on such evidence as it deems appropriate, including, without limitation, solely on an opinion of counsel and an officer s certificate. Other

modifications, waivers and amendments of the Indenture with respect to the Notes may be made with the consent of the Holders of a majority in principal amount of the then outstanding Notes. However, without the consent of each Holder affected thereby, no amendment or waiver may:

reduce the amount of Notes whose Holders must consent to an amendment;

reduce the rate of or change or have the effect of changing the time for payment of interest, including defaulted interest, on any Notes;

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reduce the principal of or change or have the effect of changing the fixed maturity of any Notes, or change the date on which any Notes may be subject to redemption or repurchase, or reduce the redemption or repurchase price therefor;

make any Notes payable in money other than that stated in the Notes;

make any change in provisions of the Indenture protecting the right of each Holder to receive payment of principal of and premium, if any, and interest on such Note on or after the due date thereof or to bring suit to enforce such payment, or permitting Holders of a majority in principal amount of Notes to waive Defaults or Events of Default;

amend, change or modify in any material respect our obligation to make and consummate a Change of Control offer in the event of a Change of Control or modify any of the provisions or definitions with respect thereto; or

modify or change any provision of the Indenture or the related definitions affecting the subordination or ranking of the Notes in a manner which adversely affects the Holders.

#### **Governing Law**

The Indenture and the Notes will be governed by, and construed in accordance with, the laws of the State of New York without regard to principles of conflicts of law that would apply the laws of another jurisdiction.

#### **Concerning the Trustee**

U.S. Bank Trust National Association, the Trustee under the Indenture, currently is the paying agent, registrar and custodian with regard to the Notes. The Trustee is also the trustee under the indentures relating to our  $10^{1}/2\%$  Senior Subordinated Notes Due 2009 and our 5.5% Contingent Convertible Senior Subordinated Notes Due 2023. An affiliate of the Trustee has extended construction loans to us and is one of the lenders under our Credit Agreement. We also may maintain custodial and deposit accounts and conduct other banking transactions with the Trustee or its affiliates in the ordinary course of business. The Trustee and its affiliates may from time to time in the future provide banking and other services to us in the ordinary course of their business.

#### **Certain Definitions**

The following are definitions of certain of the terms used in the Indenture.

*Acquired Indebtedness* means Indebtedness of a Person or any of its Subsidiaries existing at the time such Person becomes our Subsidiary or at the time it merges or consolidates with or into us or any of our Subsidiaries or assumed by us or any of our Subsidiaries in connection with the acquisition of assets from such Person.

Additional Partnership Transactions means transactions entered into in accordance with our By-laws as in effect on the Issue Date with an entity other than Lennar Land Partners or Lennar Land Partners II that is equally owned by us and Lennar Corporation (both economically and by voting control) and has been organized and is then existing (i) for the primary purpose of acquiring, holding and disposing of land that may be purchased by us or any of our Subsidiaries and/or Lennar Corporation or any of its Subsidiaries; and (ii) on terms substantially the same as those contained in the partnership agreement of either Land Partnership (including provisions in such partnership agreement regarding transactions with LNR), as in effect on the Issue Date.

*Adjusted Consolidated EBITDA* means, with respect to any Person for any period, the sum of Consolidated EBITDA plus any non-refundable housing tax credits used by such Person and its Consolidated Subsidiaries to reduce the amount of income taxes that would have otherwise been payable by such Person and its Consolidated Subsidiaries for such period.

*Affiliate* means, with respect to any specified Person, any other Person who directly or indirectly through one or more intermediaries controls or is controlled by, or is under common control with, such specified Person. The term control means the possession, directly or indirectly, of the power to direct or cause the direction of the management and policies of a Person, whether through the ownership of voting securities, by contract or otherwise; and the terms controlling and controlled have meanings correlative of the foregoing.

#### Asset Acquisition means:

an Investment by us or any of our Subsidiaries in any other Person pursuant to which such Person shall become our Subsidiary, or shall be merged with or into us or any of our Subsidiaries; or

the acquisition by us or any of our Subsidiaries of the assets of any Person (other than our Subsidiary) which constitutes all or substantially all of the assets of such Person or comprise any division or line of business of such Person or any other properties or assets of such Person other than in the ordinary course of business.

*Asset Sale* means any direct or indirect sale, issuance, conveyance, transfer, lease (other than operating leases entered into in the ordinary course of business), assignment or other transfer for value by us or any of our Subsidiaries (including any sale and leaseback transaction) to any Person other than us or our Wholly Owned Subsidiaries of:

any Capital Stock of any of our Subsidiaries; or

any of our or our Subsidiaries other property or assets other than in the ordinary course of business (treating sales of commercial and multi-family residential real estate as being in the ordinary course of business).

Base Date means March 24, 1998, the date on which the 9<sup>3</sup>/8% Senior Subordinated Notes were originally issued.

**Base Date Indenture** means the Indenture, dated as of March 24, 1998, between us and US Bank Trust National Association (formerly named First Trust of New York, National Association) relating to the 9<sup>3</sup>/8% Senior Subordinated Notes.

Board of Directors means, as to any Person, the board of directors of such Person or any duly authorized committee thereof.

*Board Resolution* means, with respect to any Person, a copy of a resolution certified by the Secretary or an Assistant Secretary of such Person to have been duly adopted by the Board of Directors of such Person and to be in full force and effect on the date of such certification, and delivered to the Trustee.

*Capitalized Lease Obligation* means, as to any Person, the obligations of such Person under a lease that are required to be classified and accounted for as capital lease obligations under GAAP. For purposes of this definition, the amount of such obligations at any date shall be the capitalized amount of such obligations at such date, determined in accordance with GAAP.

Capital Stock means:

with respect to any Person that is a corporation, any and all shares, interests, participations or other equivalents (however designated and whether voting or nonvoting) of corporate stock, including each class of Common Stock and Preferred Stock of such Person; and

with respect to any Person that is not a corporation, any and all partnership or other equity interests of such Person.

*Common Stock* means, with respect to any Person, any and all shares, interests or other participations in, and other equivalents (however designated and whether voting or non-voting) of such Person s common stock, whether outstanding on the Issue Date or issued after the Issue Date, and includes, without limitation, all series and classes of such common stock.

Consolidated EBITDA means, with respect to any Person for any period, the sum (without duplication) of:

- (1) Consolidated Net Income, plus
- (2) to the extent Consolidated Net Income has been reduced thereby,
  - all income taxes of such Person and its Subsidiaries paid or accrued in accordance with GAAP for such period (other than
    income taxes attributable to extraordinary, unusual or nonrecurring gains or losses or taxes attributable to sales or dispositions
    outside the ordinary course of business),
  - (ii) Consolidated Interest Expense, and
  - (iii) Consolidated Non-cash Charges less any non-cash items increasing Consolidated Net Income for such period, all as determined on a consolidated basis for such Person and its Subsidiaries in accordance with GAAP.

*Consolidated Fixed Charge Coverage Ratio* means, with respect to any Person, the ratio of Adjusted Consolidated EBITDA of such Person during the four full fiscal quarters (the Four Quarter Period) ending on or prior to the date of the transaction giving rise to the need to calculate the Consolidated Fixed Charge Coverage Ratio (the Transaction Date) to Consolidated Fixed Charges of such Person for the Four Quarter Period.

In addition to and without limitation of the foregoing, for purposes of this definition, Consolidated EBITDA and Consolidated Fixed Charges shall be calculated after giving effect on a pro forma basis for the period of such calculation to:

the incurrence or repayment of any Indebtedness of such Person or any of its Subsidiaries (and the application of the proceeds thereof) giving rise to the need to make such calculation and any incurrence or repayment of other Indebtedness (and the application of the proceeds thereof), other than the incurrence or repayment of Indebtedness in the ordinary course of business for working capital purposes pursuant to working capital facilities, occurring during the Four Quarter Period or at any time subsequent to the last day of the Four Quarter Period and on or prior to the Transaction Date, as if such incurrence or repayment, as the case may be (and the application of the proceeds thereof), occurred on the first day of the Four Quarter Period; and

any Asset Sales or Asset Acquisitions (including, without limitation, any Asset Acquisition giving rise to the need to make such calculation as a result of such Person or one of its Subsidiaries (including any Person who becomes a Subsidiary as a result of the Asset Acquisition) incurring, assuming or otherwise being liable for Acquired Indebtedness and also including any Consolidated EBITDA (including any pro forma expense and cost reductions calculated on a basis consistent with Regulation S-X under the Securities Act as in effect on the Base Date) (provided that such Consolidated EBITDA shall be included only to the extent includible pursuant to the definition of Consolidated Net Income) attributable to the assets which are the subject of the Asset Acquisition or Asset Sale occurring during the Four Quarter Period or at any time subsequent to the last day of the Four Quarter Period and on or prior to the Transaction Date, as if such Asset Sale or Asset Acquisition (including the incurrence, assumption or liability for any such Acquired Indebtedness) occurred on the first day of the Four Quarter Period).

If such Person or any of its Subsidiaries directly or indirectly guarantees Indebtedness of a third Person, the preceding sentence shall give effect to the incurrence of such guaranteed Indebtedness as if such Person or any Subsidiary of such Person had directly incurred or otherwise assumed such guaranteed Indebtedness. Furthermore, in calculating Consolidated Fixed Charges for purposes of determining the denominator (but not the numerator) of this Consolidated Fixed Charge Ratio :

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(1) interest on outstanding Indebtedness determined on a fluctuating basis as of the Transaction Date and which will continue to be so determined thereafter shall be deemed to have accrued at a fixed rate per annum equal to the rate of interest on such Indebtedness in effect on the Transaction Date;

- (2) if interest on any Indebtedness actually incurred on the Transaction Date may optionally be determined at an interest rate based upon a factor of a prime or similar rate, a eurocurrency interbank offered rate, or other rates, then the interest rate in effect on the Transaction Date will be deemed to have been in effect during the Four Quarter Period; and
- (3) notwithstanding clause (1) above, interest on Indebtedness determined on a fluctuating basis, to the extent such interest is covered by agreements relating to Interest Swap Obligations shall be deemed to accrue at the rate per annum resulting after giving effect to the operation of such agreements.

Consolidated Fixed Charges means, with respect to any Person for any period, the sum, without duplication, of:

- (1) Consolidated Interest Expense, plus
- (2) the product of
  - (i) the amount of all dividend payments on any series of Preferred Stock of such Person (other than dividends paid in Qualified Capital Stock) paid, accrued or scheduled to be paid or accrued during such period times
  - (ii) a fraction, the numerator of which is one and the denominator of which is one minus the then current effective consolidated federal, state and local tax rate of such Person, expressed as a decimal.

Consolidated Interest Expense means, with respect to any Person for any period, the sum of, without duplication:

- (1) the aggregate of the interest expense of such Person and its Subsidiaries for such period determined on a consolidated basis in accordance with GAAP, including without limitation:
  - (i) any amortization of debt discount;
  - (ii) the net costs under Interest Swap Obligations, but not including the net costs under Interest Swap Obligations incurred in transactions entered into for the purpose of hedging against changes in the value of assets of the Person or its Subsidiaries;
  - (iii) all capitalized interest; and
  - (iv) the interest portion of any deferred payment obligation; and
- (2) the interest component of Capitalized Lease Obligations paid, accrued and/or scheduled to be paid or accrued by such Person and its Subsidiaries during such period as determined on a consolidated basis in accordance with GAAP, minus amortization or write off of deferred financing costs.

*Consolidated Net Income* means, with respect to any Person for any period, the aggregate net income (or loss) of such Person and its Subsidiaries for such period on a consolidated basis, determined in accordance with GAAP. However, Consolidated Net Income shall not

#### include:

- (1) gains (and losses) on an after-tax effected basis from Asset Sales or abandonments or reserves relating thereto;
- (2) items classified as extraordinary or nonrecurring gains or losses on an after tax-effected basis;
- (3) the net income or loss of any Person acquired in a pooling of interests transaction accrued prior to the date it becomes a Subsidiary of the referent Person or is merged or consolidated with the referent Person or any Subsidiary of the referent Person;
- (4) the net income (but not loss) of any Subsidiary of the referent Person to the extent that the declaration of dividends or similar distributions by that Subsidiary of that income is restricted, directly or

indirectly, by operation of the terms of its charter or constituent documents or any agreement, instrument, judgment, law, order, statute, rule, or governmental regulation or for any other reason whatsoever;

- (5) the net income or loss of any other Person, other than a Consolidated Subsidiary of the referent Person, except:
  - (i) to the extent (in the case of net income) of cash dividends or distributions paid to the referent Person, or to a Wholly Owned Subsidiary of the referent Person (other than a Subsidiary described in clause (4) above), by such other Person; or
  - (ii) that the referent Person's share of any net income or loss of such other Person under the equity method of accounting for Affiliates shall not be excluded;
- (6) any restoration to income of any contingency reserve of an extraordinary, nonrecurring or unusual nature, except to the extent that provision for such reserve was made out of Consolidated Net Income accrued at any time following the Base Date;
- (7) income or loss attributable to discontinued operations (including, without limitation, operations disposed of during such period whether or not such operations were classified as discontinued), but not including revenues, expenses, gains and losses relating to real estate properties sold or held for sale, even if they were classified as attributable to discontinued operations under the provisions of SFAS No. 144; and
- (8) in the case of a successor to the referent Person by consolidation or merger or as a transferee of the referent Person s assets, any earnings of the successor prior to such consolidation, merger or transfer of assets.

**Consolidated Net Worth** means, with respect to any Person, the consolidated stockholders equity of such Person as of the end of the last completed fiscal quarter ending on or prior to the date of the transaction giving rise to the need to calculate Consolidated Net Worth, determined on a consolidated basis in accordance with GAAP, less (without duplication) amounts attributable to Disqualified Capital Stock of such Person and interests in such Person s Consolidated Subsidiaries not owned, directly or indirectly by such Person.

*Consolidated Non-cash Charges* means, with respect to any Person for any period, the aggregate depreciation, amortization, and other non-cash charges of such Person and its Subsidiaries reducing Consolidated Net Income of such Person and its Subsidiaries for such period, determined on a consolidated basis in accordance with GAAP (excluding any such charges which require an accrual of or a reserve for cash charges for any future period).

*Consolidated Subsidiary* means, with respect to any Person, a Subsidiary of such Person, the financial statements of which are consolidated with the financial statements of such Person in accordance with GAAP.

*Currency Agreement* means any foreign exchange contract, currency swap agreement or other similar agreement or arrangement designed to protect us or any of our Subsidiaries against fluctuations in currency values.

*Default* means an event or condition the occurrence of which is, or with the lapse of time or the giving of notice or both would be, an Event of Default.

**Disqualified Capital Stock** means that portion of any Capital Stock which, by its terms (or by the terms of any security into which it is convertible or for which it is exchangeable), or upon the happening of any event, matures or is mandatorily redeemable, pursuant to a sinking fund obligation or otherwise, or is redeemable at the sole option of the holder thereof (other than as a result of a Change of Control) on or prior to the final maturity date of the Notes.

*Exchange Act* means the Securities Exchange Act of 1934, as amended, or any successor statute or statutes thereto.

*Existing Indebtedness* means (i) our Indebtedness under the  $9^{3}/8\%$  Senior Subordinated Notes and (ii) any other Indebtedness of us or our Subsidiaries (other than Indebtedness under the Credit Agreement) in existence on the Base Date or incurred subsequent to the Base Date and on or prior to the Issue Date in compliance with the terms of the Base Date Indenture (other than compliance because it is Permitted Indebtedness thereunder), until such amounts are repaid.

*Fair market value* means, with respect to any asset or property, the price which could be negotiated in an arm s-length, free market transaction, for cash, between a willing seller and a willing and able buyer, neither of whom is under undue pressure or compulsion to complete the transaction. Fair market value shall be determined by our Board of Directors acting reasonably and in good faith and shall be evidenced by a Board Resolution of our Board of Directors.

*GAAP* means generally accepted accounting principles set forth in the opinions and pronouncements of the Accounting Principles Board of the American Institute of Certified Public Accountants and statements and pronouncements of the Financial Accounting Standards Board or in such other statements by such other entity as may be approved by a significant segment of the accounting profession of the United States, which are in effect on the Issue Date, except that revenues, expenses, gains and losses that are included in results of discontinued operations because of the application of Statement of Financial Accounting Standards No. 144 will be treated as revenues, expenses, gains and losses from continuing operations. For this purpose, Financial Accounting Standards Board Interpretation 46 will apply to entities created after January 31, 2003, but not to entities created before that date.

Holder means any holder of Notes.

Indebtedness means, with respect to any Person, without duplication:

- (1) all Obligations of such Person for borrowed money;
- (2) all Obligations of such Person evidenced by bonds, debentures, notes or other similar instruments;
- (3) all Capitalized Lease Obligations of such Person;
- (4) all Obligations of such Person issued or assumed as the deferred purchase price of property, all conditional sale obligations and all Obligations under any title retention agreement (but excluding trade accounts payable and other accrued liabilities arising in the ordinary course of business);
- (5) all Obligations for the reimbursement of any obligor on any letter of credit, banker s acceptance or similar credit transaction;
- (6) guarantees and other contingent obligations in respect of Indebtedness of any other Person that is referred to in clauses (1) through
   (5) above and clause (8) below;

- (7) all Obligations of any other Person of the kind referred to in clauses (1) through (6) above and clause (8) below which are secured by any lien on any property or asset of such Person, the amount of such Obligation being deemed to be the lesser of the fair market value of such property or asset or the amount of the Obligation so secured;
- (8) all Obligations under currency agreements and interest swap agreements of such Person; and
- (9) all Disqualified Capital Stock issued by such Person with the amount of Indebtedness represented by such Disqualified Capital Stock being equal to the greater of its voluntary or involuntary liquidation preference and its maximum fixed repurchase price, but excluding accrued dividends, if any.

For purposes hereof, the amount of any guarantee or other contingent obligation in respect of Indebtedness of:

- (i) any other Person (other than a Subsidiary of such Person) shall be deemed to be equal to the maximum amount of such Indebtedness, unless the liability is otherwise limited by the terms of such guarantee or other contingent obligation regarding such Indebtedness, in which case, the amount of such guarantee or other obligation shall be deemed to equal the maximum amount of such liability; and
- (ii) any Subsidiary of such Person, at the option of such Person, shall be deemed to be either the amount determined pursuant to clause (1) or the actual outstanding amount of such Indebtedness.

For purposes of this definition, the maximum fixed repurchase price of any Disqualified Capital Stock which does not have a fixed repurchase price shall be calculated in accordance with the terms of such Disqualified Capital Stock as if such Disqualified Capital Stock were purchased on any date on which Indebtedness shall be required to be determined pursuant to the Indenture. If such price is based upon, or measured by, the fair market value of such Disqualified Capital Stock, such fair market value shall be determined reasonably and in good faith by the Board of Directors of the issuer of such Disqualified Capital Stock.

*Independent Financial Advisor* means a firm which does not, and whose directors, officers and employees or Affiliates do not, have a direct or indirect financial interest in us or any of our Subsidiaries and which, in the judgment of our Board of Directors, is otherwise independent and qualified to perform the task for which it is to be engaged.

*Interest Swap Obligations* means the obligations of any Person pursuant to any arrangement with any other Person, whereby, directly or indirectly, such Person is entitled to receive from time to time periodic payments calculated by applying either a floating or a fixed rate of interest on a stated notional amount in exchange for periodic payments made by such other Person calculated by applying a fixed or a floating rate of interest on a stated notional amount and shall include, without limitation, interest rate swaps, caps, floors, collars and similar agreements.

*Investment* means, with respect to any Person, any direct or indirect loan or other extension of credit (including, without limitation, a guarantee) or capital contribution to (by means of any transfer of cash or other property to others or any payment for property or services for the account or use of others), or any purchase or acquisition by such Person of any Capital Stock, bonds, notes, debentures or other securities or evidences of Indebtedness issued by, any Person. Investment shall exclude extensions of trade credit by us and our Subsidiaries on commercially reasonable terms in accordance with our or our Subsidiaries normal trade practices, as the case may be.

Land Partnership means Lennar Land Partners or Lennar Land Partners II.

*Lien* means any lien, mortgage, deed of trust, pledge, security interest, charge or encumbrance of any kind (including any conditional sale or other title retention agreement, any lease in the nature thereof and any agreement to give any security interest).

*Mortgage Subsidiary* means a Wholly Owned Subsidiary formed after the Base Date solely for the purpose of engaging in the mortgage banking business and incidental activities directly related thereto.

Non-Recourse Indebtedness means any of our or any of our Subsidiaries Indebtedness that is:

specifically advanced to finance the acquisition of investment assets and secured only by the assets to which such Indebtedness relates without recourse to us or any of our Subsidiaries;

advanced to any of our Subsidiaries or group of our Subsidiaries formed for the sole purpose of acquiring or holding investment assets against which a loan is obtained that is made without recourse to, and with no cross-collateralization against our or any of our other Subsidiaries assets and upon

complete or partial liquidation of which the loan must be correspondingly completely or partially repaid, as the case may be; or

specifically advanced to finance the acquisition of real property and secured by only the real property to which such Indebtedness relates without recourse to us or any of our Subsidiaries.

*Permitted Indebtedness* means, without duplication, each of the following:

- (1) Indebtedness under the Notes in an aggregate principal amount not in excess of \$350 million;
- Indebtedness incurred pursuant to the Credit Agreement in an aggregate outstanding principal amount at any time not to exceed \$220 million;
- (3) Our Interest Swap Obligations covering our or any of our Subsidiaries Indebtedness; *provided, however*, that such Interest Swap Obligations are entered into to protect us and our Subsidiaries from fluctuations in interest rates on Indebtedness incurred in accordance with the Indenture to the extent the notional principal amount of such Interest Swap Obligation does not exceed the principal amount of the Indebtedness to which such Interest Swap Obligation relates;
- (4) Indebtedness under Currency Agreements; *provided, however*, that in the case of Currency Agreements which relate to Indebtedness, such Currency Agreements do not increase our or our Subsidiaries Indebtedness outstanding other than as a result of fluctuations in foreign currency exchange rates or by reason of fees, indemnities and compensation payable thereunder;
- (5) Indebtedness of a Subsidiary to us or to any of our Wholly Owned Subsidiaries for so long as such Indebtedness is held by us or any of our Wholly Owned Subsidiaries, in each case subject to no Liens held by any Person other than us or any of our Wholly Owned Subsidiaries. However, if on any date any Person other than us or any of our Wholly Owned Subsidiaries acquires any such Indebtedness or obtains a Lien in respect of such Indebtedness, such date shall be deemed the date of incurrence of Indebtedness not constituting Permitted Indebtedness by the issuer of such Indebtedness such Indebtedness is otherwise permitted under the Indenture;
- (6) Our Indebtedness to any of our Wholly Owned Subsidiaries for so long as such Indebtedness is held by any of our Wholly Owned Subsidiaries, in each case subject to no Lien; *provided, however*, that:
  - (i) any of our Indebtedness to any of our Wholly Owned Subsidiaries is unsecured and subordinated, pursuant to a written agreement, to our obligations under the Indenture and the Notes at least to the same extent that the Notes are subordinated to Senior Indebtedness; and
  - (ii) if on any date any Person other than any of our Wholly Owned Subsidiaries acquires any such Indebtedness or obtains a Lien in respect of such Indebtedness, such date shall be deemed the date of incurrence of Indebtedness not constituting our Permitted Indebtedness unless such Indebtedness is otherwise permitted under the Indenture;
- (7) Indebtedness arising from the honoring by a bank or other financial institution of a check, draft or similar instrument inadvertently (except in the case of daylight overdrafts) drawn against insufficient funds in the ordinary course of business; *provided, however*, that such Indebtedness is extinguished within three business days of incurrence;

(8)

Our or any of our Subsidiaries Indebtedness represented by letters of credit for our account or such Subsidiaries, as the case may be, in order to provide security for workers compensation claims, payment obligations in connection with self-insurance or similar requirements in the ordinary course of business;

- (9) Existing Indebtedness;
- (10) Non-Recourse Indebtedness of the Mortgage Subsidiary;

(11) Additional Indebtedness in an aggregate principal amount not to exceed \$50.0 million at any time outstanding; and

(12) Refinancing Indebtedness.

*Person* means an individual, partnership, corporation, limited liability company, unincorporated organization, trust or joint venture, or a governmental agency or political subdivision thereof.

*Preferred Stock* of any Person means any Capital Stock of such Person that has preferential rights to any other Capital Stock of such Person with respect to dividends or redemptions or upon liquidation.

Qualified Capital Stock means any Capital Stock that is not Disqualified Capital Stock.

Recourse Indebtedness means all of our and our Subsidiaries Indebtedness other than Non-Recourse Indebtedness.

*Refinance* means, in respect of any security or Indebtedness, to refinance, extend, renew, refund, repay, prepay, redeem, defease or retire, or to issue a security or Indebtedness in exchange or replacement for, such security or Indebtedness in whole or in part. Refinanced and Refinancing shall have correlative meanings.

*Refinancing Indebtedness* means any Refinancing by us or any of our Subsidiaries of Indebtedness incurred in accordance with the Limitation on Incurrence of Additional Indebtedness covenant (other than pursuant to clauses (2), (3), (4), (5), (6), (7), (8), (10), (11) or (12) of the definition of Permitted Indebtedness), in each case that does not:

result in an increase in the aggregate principal amount of Indebtedness of such Person as of the date of such proposed Refinancing (plus the amount of any premium required to be paid under the terms of the instrument governing such Indebtedness and plus the amount of reasonable fees and expenses incurred by us or such Subsidiary, as the case may be, in connection with such Refinancing), except to the extent that any such increase in Indebtedness is otherwise permitted by the Indenture; or

create Indebtedness with:

- (1) a Weighted Average Life to Maturity that is less than the Weighted Average Life to Maturity of the Indebtedness being Refinanced; or
- (2) a final maturity earlier than the final maturity of the Indebtedness being Refinanced.

However, if such Indebtedness being Refinanced is our Indebtedness, then such Refinancing Indebtedness shall be solely our Indebtedness and (x) if such Indebtedness being Refinanced is equal in right of payment with the Notes, then such Refinancing Indebtedness shall be equal in right of payment with or subordinate to the Notes or (y) if such Indebtedness being Refinanced is subordinate or junior to the Notes, then such Refinancing Indebtedness shall be subordinate to the Notes at least to the same extent and in the same manner as the Indebtedness being

#### Refinanced.

**Representative** means the indenture trustee or other trustee, agent or representative in respect of any Designated Senior Indebtedness. However, if and for so long as any Designated Senior Indebtedness lacks such a representative, then the Representative for such Designated Senior Indebtedness shall at all times constitute the holders of a majority in outstanding principal amount of such Designated Senior Indebtedness in respect of any Designated Senior Indebtedness.

*Senior Recourse Indebtedness* means all Senior Indebtedness other than Senior Indebtedness that is Non-Recourse Indebtedness plus Subsidiary Unsubordinated Indebtedness of each of our Subsidiaries (but only to the extent not in excess of the book value of the assets of the issuer thereof) other than Subsidiary Unsubordinated Indebtedness of such Subsidiary that is Non-Recourse Indebtedness.

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*Subordinated Indebtedness* means all of our and our Subsidiaries Indebtedness which expressly provides that such Indebtedness shall be subordinated in right of payment to any other Indebtedness.

Subsidiary means, with respect to any Person:

any corporation of which the outstanding Capital Stock having at least a majority of the votes entitled to be cast in the election of directors under ordinary circumstances shall at the time be owned, directly or indirectly, by such Person;

any other Person (other than a partnership) of which at least a majority of the voting interest under ordinary circumstances is at the time, directly or indirectly, owned by such Person; or

any partnership the sole general partner or the managing general partner of which is such Person or a Subsidiary of such Person or the only general partners of which are such Person or one or more Subsidiaries of such Person (or any combination thereof).

Subsidiary Unsubordinated Indebtedness means all Indebtedness of any of our Subsidiaries other than Subordinated Indebtedness thereof.

Weighted Average Life to Maturity means, when applied to any Indebtedness at any date, the number of years obtained by dividing:

- (1) the then outstanding aggregate principal amount of such Indebtedness into
- (2) the sum of the total of the products obtained by multiplying
  - (i) the amount of each then remaining installment, sinking fund, serial maturity or other required payment of principal, including payment at final maturity, in respect thereof, by
  - (ii) the number of years (calculated to the nearest one-twelfth) which will elapse between such date and the making of such payment.

Wholly Owned Subsidiary means, with respect to any Person, any Subsidiary of such Person:

of which all the outstanding voting securities normally entitled to vote in the election of directors are owned by such Person or any Wholly Owned Subsidiary of such Person (other than directors qualifying shares or an immaterial amount of shares required to be owned by other Persons pursuant to applicable law); or

all the outstanding partnership interests are owned by such Person or any Wholly Owned Subsidiary of such Person.

## BOOK ENTRY, DELIVERY AND FORM

The certificates representing the Series B Notes will be issued in fully registered form. The Series B Notes initially will be represented by a single, permanent global Series B note, in definitive, fully registered form without interest coupons (the Global Note) and will be deposited with the trustee as custodian for DTC and registered in the name of Cede & Co., as DTC s nominee.

Upon the issuance of a Global Note, DTC or its nominee will credit the accounts of persons holding through it with the respective principal amounts of the Series B Notes represented by such Global Note that are received by such persons in the exchange offer. Ownership of beneficial interests in a Global Note will be limited to persons that have accounts with DTC ( participants ) or persons that may hold interests through participants. Any person acquiring an interest in a Global Note through an offshore transaction in reliance on Regulation S under the Securities Act may hold such interest through Clearstream (formerly known as Cedel) or Euroclear. Ownership of beneficial interests in a Global Note will be shown on, and the transfer of that ownership interest

will be effected only through, records maintained by DTC (with respect to participants interests) and such participants (with respect to the owners of beneficial interests in such Global Note other than participants). The laws of some jurisdictions require that certain purchasers of securities take physical delivery of such securities in definitive form. Such limits and such laws may impair the ability to transfer beneficial interests in a Global Note.

Payment of principal of and interest on Series B Notes represented by a Global Note will be made in immediately available funds to DTC or its nominee, as the case may be, as the sole registered owner and the sole holder of the Series B Notes represented thereby for all purposes under the indenture. We have been advised by DTC that upon receipt of any payment of principal of or interest on any Global Note, DTC will immediately credit, on its book-entry registration and transfer system, the accounts of participants with payments in amounts proportionate to their respective beneficial interests in the principal or face amount of such Global Note as shown on the records of DTC. Payments by participants to owners of beneficial interests in a Global Note held through such participants will be governed by standing instructions and customary practices as is now the case with securities held for customer accounts registered in street name and will be the sole responsibility of such participants.

A Global Note may not be transferred except as a whole by DTC or a nominee of DTC to a nominee of DTC or to DTC. A Global Note is exchangeable for certificated Series B Notes only if (a) DTC notifies us that it is unwilling or unable to continue as a depositary for such Global Note or if at any time DTC ceases to be a clearing agency registered under the Exchange Act, (b) we in our discretion at any time determine not to have all the Series B Notes represented by such Global Note, or (c) there shall have occurred and be continuing a default or an event of default with respect to the Series B Notes represented by such Global Note. Any Global Note that is exchangeable for certificated Series B Notes pursuant to the preceding sentence will be exchanged for certificated Series B Notes in authorized denominations and registered in such names as DTC or any successor depositary holding such Global Note may direct. Subject to the foregoing, a Global Note is not exchangeable, except for a Global Note of like denomination to be registered in the name of DTC or any successor depositary or its nominee. In the event that a Global Note becomes exchangeable for certificated Series B Notes, (a) certificated Series B Notes will be issued only in fully registered form in denominations of \$1,000 or integral multiples thereof, (b) payment of principal of, and premium, if any, and interest on, the certificated Series B Notes will be payable, and the transfer of the certificated Series B Notes will be registerable, at our office or agency maintained for such purposes and (c) no service charge will be made for any registration of transfer or exchange of the certificated Series B Notes, although we may require payment of a sum sufficient to cover any tax or governmental charge imposed in connection therewith.

So long as DTC or any successor depositary for a Global Note, or any nominee, is the registered owner of such Global Note, DTC or such successor depositary or nominee, as the case may be, will be considered the sole owner or holder of the Series B Notes represented by such Global Note for all purposes under the indenture and the Series B Notes. Except as set forth above, owners of beneficial interests in a Global Note will not be entitled to have the Series B Notes represented by such Global Note registered in their names, will not receive or be entitled to receive physical delivery of certificated Series B Notes in definitive form and will not be considered to be the owners or holders of any Series B Notes under such Global Note. Accordingly, each person owning a beneficial interest in a Global Note must rely on the procedures of DTC or any successor depositary, and, if such person is not a participant, on the procedures of the participant through which such person owns its interest, to exercise any rights of a holder under the indenture. We understand that under existing industry practices, in the event that we request any action of holders or that an owner of a beneficial interest in a Global Note desires to give or take any action which a holder is entitled to give or take such action and such participants would authorize beneficial owners owning through such participants to give or take such action or would otherwise act upon the instructions of beneficial owners owning through them.

DTC has advised us that it will take any action permitted to be taken by a holder of Notes (including the presentation of Notes for exchange as described below) only at the direction of one or more participants to whose

account the DTC interests in the Global Notes are credited and only in respect of such portion of the aggregate principal amount of Notes as to which such participant or participants has or have given such direction. However, if there is an Event of Default under the Indenture, DTC will exchange the Global Notes for Certificated Securities, which it will distribute to its participants.

DTC has advised us as follows: DTC is a limited purpose trust company organized under the laws of the State of New York, a member of the Federal Reserve System, a clearing corporation within the meaning of the Uniform Commercial Code and a Clearing Agency registered pursuant to the provisions of Section 17A of the Exchange Act. DTC was created to hold securities for its participants and facilitate the clearance and settlement of securities transactions between participants through electronic book-entry changes in accounts of its participants, thereby eliminating the need for physical movement of certificates. Participants include securities brokers and dealers, banks, trust companies and clearing corporations and certain other organizations. Indirect access to the DTC system is available to others such as banks, brokers, dealers and trust companies that clear through or maintain a custodial relationship with a participant, either directly or indirectly ( indirect participants ).

Although DTC has agreed to the foregoing procedures in order to facilitate transfers of interests in the Global Notes among participants of DTC, it is under no obligation to perform such procedures, and such procedures may be discontinued at any time. Neither the Issuer nor the Trustee nor the initial purchasers will have any responsibility for the performance by DTC or its participants or indirect participants of their respective obligations under the rules and procedures governing their operations.

## SALES OF SERIES B NOTES RECEIVED BY BROKER-DEALERS

Each broker-dealer that receives Series B Notes for its own account pursuant to the exchange offer must acknowledge that it will deliver a prospectus in connection with any resale of such Series B Notes. The prospectus, as it may be amended or supplemented from time to time, may be used by a broker-dealer in connection with sales of Series B Notes received in exchange for Series A Notes which were acquired as a result of market-making activities or other trading activities. We have agreed that, starting on the expiration date and ending on the close of business on the first anniversary of the expiration date, we will make this prospectus, as amended or supplemented, available to any broker-dealer for use in connection with any such resale.

We will not receive any proceeds from any sale of Series B Notes by broker-dealers. Series B Notes received by broker-dealers for their own account pursuant to the exchange offer may be sold from time to time in transactions in the over-the-counter market, in negotiated transactions, through the writing of options on the Series B Notes or a combination of those methods of resale, at prices which may or may not be based upon market prices prevailing at the time of the sale. Any such sale may be made directly to purchasers or to or through brokers or dealers who may receive compensation in the form of commissions or concessions from the selling broker-dealer and/or the purchasers of the Series B Notes. Any broker-dealer that sells Series B Notes that were received by it for its own account pursuant to the exchange offer and any broker or dealer that participates in a distribution of such Series B Notes may be deemed to be an underwriter within the meaning of the Securities Act and any profit from sale of the Series B Notes and any commissions or concessions received by any such persons may be deemed to be underwriting compensation. The letter of transmittal states that a broker-dealer will not, by delivering a prospectus, be deemed to admit that it is an underwriter within the meaning of the Securities Act.

For a period of one year after the expiration date, we will promptly send additional copies of this prospectus and any amendment or supplement to this prospectus to any broker-dealer that requests such documents in the letter of transmittal. We have agreed to pay all expenses incident to the exchange offer (including the expenses of one counsel for the holders of the Series A Notes, other than commissions or concessions of any brokers or dealers, and we will indemnify the holders of the Series A Notes (including any broker-dealers) against certain liabilities, including liabilities under the Securities Act.

#### LEGAL MATTERS

Clifford Chance US LLP, New York, New York, is passing on the validity of the Notes for us.

#### EXPERTS

Our consolidated financial statements incorporated in this prospectus by reference from our Current Report on Form 8-K dated September 15, 2003, have been audited by Deloitte & Touche LLP, independent auditors, as stated in their report (which report expresses an unqualified opinion but included an explanatory paragraph relating to the adoption of Statement of Financial Accounting Standards No. 144, *Accounting for the Impairment* or *Disposal of Long-Lived Assets*), which is incorporated herein by reference, and has been so incorporated in reliance on the report of such firm given upon their authority as experts in accounting and auditing.

Our consolidated financial statement schedules incorporated in this prospectus by reference from our Annual Report on Form 10-K for the year ended November 30, 2002, have been audited by Deloitte & Touche LLP, independent auditors, as stated in their report, which is incorporated herein by reference, and has been so incorporated in reliance on the report of such firm given upon their authority as experts in accounting and auditing.

The combined financial statements of Lennar Land Partners and Lennar Land Partners II incorporated in this prospectus by reference from our Annual Report on Form 10 K for the year ended November 30, 2002, have been audited by Deloitte & Touche LLP, independent auditors, as stated in their report, which is incorporated herein by reference, and has been so incorporated in reliance on the report of such firm given upon their authority as experts in accounting and auditing.

The financial statements of Madison Square Company LLC as of December 31, 2002 and 2001, and for each of the three years in the period ended December 31, 2002, that are incorporated by reference into this prospectus have been audited by Ernst & Young LLP, independent certified public accountants, as stated in their report appearing in our Annual Report on Form 10-K for the year ended November 30, 2002, and have been so incorporated by reference in reliance on the report of such firm given upon their authority as experts in accounting and auditing.

#### WHERE YOU CAN FIND MORE INFORMATION

We have filed with the Securities and Exchange Commission a registration statement on Form S-4 under the Securities Act with respect to the securities offered by this prospectus. This prospectus, which constitutes a part of the registration statement, does not contain all the information set forth in the registration statement and the exhibits and schedules to it. We are subject to the informational requirements of the Securities Exchange Act of 1934, as amended, and in accordance with it we file periodic reports and other information with the SEC relating to our business, financial statements and other matters. The registration statement, its schedules and exhibits and the periodic reports and other information filed by us with the SEC are available for inspection and copying at the public reference facilities maintained by the SEC at Room 1024, Judiciary Plaza, 450 Fifth Street, N.W., Washington, D.C. 20549. You can request copies of these documents by writing to the SEC and paying a fee for the copying cost. Please call the SEC at 1-800-SEC-0330 for more information about the operation of the public reference rooms. Our SEC filings are also available at the SEC s Internet website at *http://www.sec.gov*. In addition, you can read and copy our SEC filings at the offices of the New York Stock Exchange, 20 Broad Street, New York, New York 10005.

Our obligations under the Exchange Act to file periodic reports and other information with the SEC may be suspended, under certain circumstances, if our Common Stock is held of record by fewer than 300 holders at the

beginning of any fiscal year and is not listed on a national securities exchange. We have agreed that, whether or not we are required to do so by the rules and regulations of the SEC, for so long as any of the Series B Notes remain outstanding we will furnish to the holders of the Series B Notes upon request, and if required by the Exchange Act, file with the SEC, all annual, quarterly and current reports that we are or would be required to file with the SEC pursuant to Section 13(a) or 15(d) of the Exchange Act. In addition, we have agreed that, as long as any of the Series A Notes remain outstanding, we will make the information required by Rule 144A(d)(4) under the Securities Act available to any prospective purchaser of Series A Notes or beneficial owner of Series A Notes in connection with a sale of them.

#### **INCORPORATION BY REFERENCE**

We disclose important information to you by referring you to documents that we have previously filed with the SEC or documents that we will file with the SEC in the future. The information incorporated by reference is considered to be part of this prospectus, and information in documents that we file later with the SEC will automatically update and supersede information in this prospectus, and any future filings made by us with the SEC under Section 13(a), 13(c), 14 or 15(d) of the Exchange Act, until we close this offering. The documents we incorporate by reference are:

Our Annual Report on Form 10-K for the fiscal year ended November 30, 2002, filed February 27, 2003 as amended by a current report on Form 8-K filed on September 15, 2003;

Our Quarterly Report on Form 10-Q for the quarterly period ended February 28, 2003, filed April 14, 2003;

Our Quarterly Report on Form 10-Q for the quarterly period ended May 31, 2003, filed July 15, 2003;

Our Current Reports on Form 8-K filed June 23, 2003 and September 15, 2003; and

Our definitive proxy statement filed March 12, 2003.

You may request a copy of these filings, at no cost, by writing us at the following address:

LNR Property Corporation

1601 Washington Avenue

Suite 800

Miami Beach, Florida 33139

Attn: Investor Relations

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No dealer, salesperson, or other person has been authorized to give any information or to make any representations in connection with the offer made by this prospectus other than those contained herein and, if given or made, such information or representations must not be relied upon as having been authorized by LNR. This prospectus does not constitute an offer to sell or the solicitation of an offer to buy any security other than those to which it relates, nor does it constitute an offer to sell, or the solicitation of an offer to buy, to any person in any jurisdiction in which such offer or solicitation is not authorized, or in which the person making such offer or solicitation is not qualified to do so, or to any person to whom it is unlawful to make such offer or solicitation. Neither the delivery of this prospectus nor any sale made hereunder shall, under any circumstances, create any implication that there has been no change in the affairs of the company since the date of this prospectus or that the information contained in this prospectus is correct as of any time subsequent to the date of this prospectus.

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\$350,000,000

**LNR Property Corporation** 

Offer to exchange 7.625% Series B Senior Subordinated Notes due 2013 which have been registered under the Securities Act for any and all outstanding 7.625% Series A Senior Subordinated Notes due 2013

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## PROSPECTUS

Dated October 3, 2003