WEST BANCORPORATION INC Form DEF 14A

March 12, 2010

### UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

#### **SCHEDULE 14A**

# PROXY STATEMENT PURSUANT TO SECTION 14(a) OF THE SECURITIES EXCHANGE ACT OF 1934

Filed by the Registrant

Filed by a Party other than the Registrant

Check the appropriate box:

- o Preliminary Proxy Statement
- o Confidential, for Use of the Commission Only (as permitted by Rule 14a-6(e)(2))

o

- x Definitive Proxy Statement
- o Definitive Additional Materials
- o Soliciting Material Under Rule 14a-12

# WEST BANCORPORATION, INC. (Name of Registrant as Specified In Its Charter)

(Name of Person(s) Filing Proxy Statement, if other than the Registrant)

Payment of Filing Fee (Check the appropriate box):

- x No fee required.
- o Fee computed on table below per Exchange Act Rules 14a-6(i)(4) and 0-11.
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  - (4) Proposed maximum aggregate value of transaction:
  - (5) Total fee paid:
- o Fee paid previously with preliminary materials.

- o Check box if any part of the fee is offset as provided by Exchange Act Rule 0-11(a)(2) and identify the filing for which the offsetting fee was paid previously. Identify the previous filing by registration statement number, or the Form or Schedule and the date of its filing.
  - (1) Amount Previously Paid:
  - (2) Form, Schedule or Registration Statement No.:
  - (3) Filing Party:
  - (4) Date Filed:

#### WEST BANCORPORATION, INC.

#### NOTICE OF ANNUAL SHAREHOLDERS' MEETING TO BE HELD APRIL 29, 2010

#### Dear Fellow Shareholders:

The West Bancorporation, Inc. Annual Meeting of Shareholders will be held in the David L. Miller Conference Center on the second floor of the West Bank building at 1601 22nd Street, West Des Moines, Iowa on Thursday, April 29, 2010, at 4:00 p.m. Central Time. We will review the progress of the Company and answer questions during the meeting. If a quorum of shareholders is represented at the meeting, in person or by proxy, the following matters will be presented for votes:

- 1. The election of 14 directors nominated in the Proxy Statement to serve as the Board of Directors until the next Annual Meeting and until their successors are elected and have qualified;
  - 2. To approve, on a non-binding basis, the 2009 executive compensation disclosed in the Proxy Statement;
- 3. To ratify the appointment of McGladrey & Pullen, LLP as the independent registered public accounting firm for West Bancorporation, Inc. for the year ending December 31, 2010; and
  - 4. Such other business as may properly come before the Annual Meeting or any adjournment thereof.

The Board of Directors has fixed the close of business on March 1, 2010, as the record date for determination of shareholders entitled to notice of and to vote at the Annual Meeting. A list of shareholders entitled to notice will be available for inspection, upon written request, at the Company's offices at 1601 22nd Street, West Des Moines, Iowa, beginning two business days after this notice is first mailed.

Whether or not you expect to attend the Annual Meeting, in order to make sure your vote is received, please complete and return the enclosed proxy card or vote your proxy electronically via the Internet as instructed on the card. A prompt response would be appreciated.

Important Notice Regarding the Availability of Proxy Materials for the Shareholders' Meeting to be held on April 29, 2010:

Copies of the documents included in this mailing, the proxy statement and summary annual report, are also available at www.snl.com/irweblinkx/docs.aspx?iid=1021570.

We hope you will personally attend the Annual Meeting, and look forward to seeing you there. Thank you for your interest in the Company.

For the Board of Directors.

/s/ Jack G. Wahlig

Jack G. Wahlig Chairman West Bancorporation, Inc.

March 12, 2010

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#### WEST BANCORPORATION, INC.

1601 22nd Street West Des Moines, IA 50266

# PROXY STATEMENT 2010 ANNUAL MEETING OF SHAREHOLDERS To Be Held on April 29, 2010

#### INTRODUCTION

This proxy statement is furnished in connection with the solicitation by the Board of Directors of West Bancorporation, Inc. (the "Board" and the "Company") of proxies to be used at the Annual Meeting of Shareholders ("Annual Meeting"). The meeting will be held in the David L. Miller Conference Center at the Company's headquarters, 1601 22nd Street, West Des Moines, Iowa, on April 29, 2010, at 4:00 p.m. Central Time, and at any and all adjournments thereof. A copy of the Company's 2009 summary annual report to shareholders and appendix to the proxy statement containing the annual report to shareholders, including financial statements, accompany this proxy statement. This proxy statement, form of proxy, and other accompanying materials are first being mailed to Shareholders on or about March 15, 2010.

Only shareholders of record at the close of business on March 1, 2010, ("Shareholders" or "Shareholder") are entitled to notice of and to vote at the Annual Meeting. There were 17,403,882 shares of the Company's common stock outstanding at the close of business on that date, all of which are eligible to vote at the Annual Meeting. Shareholders are entitled to one vote per share outstanding in their names on the record date on all matters that properly come before the meeting. A quorum is necessary to conduct business at the Annual Meeting. A majority of the outstanding shares of the corporation, represented in person or by proxy, shall constitute a quorum.

The three proposals described in this proxy statement are the election of 14 directors, the non-binding vote on 2009 executive compensation, and a vote on ratification of the Company's independent registered public accounting firm. Directors are elected by a plurality of the votes cast by the shares entitled to vote in the election at a meeting at which a quorum is present. Accordingly, the 14 nominees for election as directors at the Annual Meeting who receive the greatest number of votes cast for election will be the duly elected directors. Votes withheld from any nominee have no legal effect on the election of directors due to the fact that such elections are by a plurality of the votes cast. Passage of the proposals concerning the 2009 executive compensation and the appointment of the independent registered public accounting firm require the affirmative vote of a majority of the shares voting on the proposals at the Annual Meeting in person or by proxy. Abstentions and any "broker non-votes," which occur when brokers are prohibited from exercising voting authority for beneficial owners who have not provided voting instructions or otherwise do not vote on a proposition, will not be counted for the purpose of determining the number of votes cast.

If any matters not described in this proxy statement are properly presented at the Annual Meeting, the proxies will use their personal judgment to determine how to vote your shares. The Company is not aware of any matters to be presented at the Annual Meeting other than the proposals described above.

If the Annual Meeting is adjourned and reconvened, the proxies can vote your shares at the reconvened meeting (within eleven months of the date of your proxy) unless you have revoked your proxy instructions.

If you hold shares through a broker, follow the voting instructions provided by your broker. If you want to vote in person, a legal proxy must be obtained from your broker and brought to the Annual Meeting. If you do not submit

voting instructions to your broker for the election of the directors, your broker is not permitted to vote in the director election on your behalf. Your broker is generally permitted to vote your shares in its discretion on all other matters.

Holders of stock in the Company's Employee Savings and Stock Ownership Plan ("the Plan") can direct the Trustee of the Plan how to vote the number of shares held in the Plan for the benefit of the Holder as of the record date for any matter put to the vote of the Shareholders. If a Holder does not provide timely voting directions to the Trustee, then the Trustee shall vote the shares held for the benefit of the Holder in the same proportion as those shares of stock held in the Plan for which the Trustee has received proper directions for voting.

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A form of proxy is enclosed. Before the Annual Meeting, you can appoint a proxy to vote your shares of stock by completing and signing the enclosed proxy card and mailing it in time to be received before the Annual Meeting, or by using the Internet (http://www.ilstk.com). The electronic proxy appointment procedures are designed to confirm your identity and to allow you to give your proxy voting instructions. If you wish to vote via the Internet, please follow the instructions on the proxy card.

If your proxy is properly signed and returned and not withdrawn or revoked, then the shares represented thereby will be voted in accordance with your instructions. If the manner of voting such shares is not indicated on the proxy, the shares will be voted FOR the election of the nominees for directors named herein, FOR approval of the 2009 executive compensation disclosed herein, and FOR the ratification of the independent registered public accounting firm.

If the enclosed proxy is executed and returned, it may nevertheless be revoked at any time prior to the Annual Meeting. You may revoke a proxy electronically by entering a new vote via the Internet or by filing either a written revocation of the proxy or a duly executed proxy bearing a later date with the Secretary of the Company at the Company's principal office at 1601 22nd Street, West Des Moines, Iowa 50266, Attn: Alice A. Jensen, Corporate Secretary. You may also withdraw a proxy by attending the Annual Meeting and voting in person. Attendance at the Annual Meeting without voting in person will not serve as the revocation of a proxy.

The Company will bear the cost of solicitation of proxies. In addition to the use of mail, proxies may be solicited by officers, directors, and employees of the Company, without extra compensation, by telephone, email, facsimile, or personal contact. It will greatly assist the Company in limiting expense in connection with the Annual Meeting if each Shareholder who does not expect to attend the Annual Meeting will promptly return a signed proxy or vote via the Internet.

#### PROPOSALS FOR ANNUAL MEETING

1. Election of Directors. The Board currently consists of thirteen members. In addition, the Company expects that on or about April 1, 2010, David D. Nelson will become Chief Executive Officer and President of the Company and will be added to the Board to serve until the April 29 Annual Meeting. The term for directors is until the next Annual Meeting of Shareholders and until their successors are duly elected and qualified or until their earlier resignation, removal from office, death, or incapacity.

The Bylaws of the Company provide that the number of directors of the Company shall not be less than 5 or greater than 15. The Board has set the number of directors for 2010 at 14. Proxies cannot be voted for more than 14 persons.

The Board recommends a vote FOR the nominees listed in the table on the next page.

Proxies in the accompanying form will be voted FOR the election of the listed individuals, unless contrary instructions are given. If any nominee or nominees shall become unavailable for election, it is intended that the proxies will be voted for the election of the substitute nominees, if any, that the Board may propose. Any Shareholder has the option to withhold authority to vote for any or all nominees, or to withhold authority to vote for individual nominees. Votes withheld from any nominee have no legal effect on the election of directors due to the fact that such elections are by a plurality of the votes cast.

Information concerning the nominees, including their ages, year first elected as director, and business experience during the previous five years as of March 1, 2010, is set forth on the following pages. All of the nominees, except

Mr. Nelson, are currently serving as directors of the Company, and all nominees, except Messrs. Crowley and Nelson, also serve as directors of West Bank. Mr. Nelson has been elected to the West Bank Board effective upon the commencement of his employment by the Company, which is expected to be on or about April 1. Mr. Crowley serves as an emeritus member of the West Bank Board of Directors.

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Name (Age)	Has Served as Director Since	Position with Company and its Subsidiaries and/or Principal Occupation
Frank W. Berlin (Age 64)	1995	President, Frank W. Berlin & Associates, West Des Moines, Iowa
Thomas A. Carlstrom (Age 64)	2009	Neurosurgeon, Private practice Des Moines, Iowa
Joyce A. Chapman (Age 65)	2009	Executive Vice President, West Bank – Retired
Orville E. Crowley (Age 83)	1984	President and Chief Operating Officer, Linden Lane Farms Company, Cumming, Iowa
Douglas R. Gulling (Age 56)	2009	Executive Vice President and Chief Financial Officer of the Company; Chief Financial Officer of West Bank
Kaye R. Lozier (Age 64)	2009	Director of Donor Relations, Community Foundation of Greater Des Moines, Des Moines, Iowa
David R. Milligan (Age 62)	2002	Interim Chief Executive Officer of the Company; Interim Chairman and Chief Executive Officer of West Bank
George D. Milligan (Age 53)	2005	President, The Graham Group, Inc., Des Moines, Iowa
David D. Nelson (Age 49)		Chief Executive Officer and President of the Company; Chairman and Chief Executive Officer of West Bank (anticipated commencement on or about April 1, 2010)
James W. Noyce (Age 54)	2009	Senior Advisor and Major Gifts Officer, Drake University Athletics, Des Moines, Iowa
Robert G. Pulver (Age 62)	1984	President and Chief Executive Officer, All-State Industries, Inc., West Des Moines, Iowa
Jack G. Wahlig (Age 77)	2001	Chairman of the Company; President, Integrus Financial, L.C., Clive, Iowa
Connie Wimer	1985	Chairman, Business Publications Corporation,

(Age 77) Des Moines, Iowa

Brad L. Winterbottom 2009 Executive Vice President of the Company;

(Age 53) President of West Bank

The particular experiences, qualifications, attributes, and skills that led the Board to conclude that each nominee should serve as a director are as follows.

Frank W. Berlin has served as a director of West Bank since 1995. Mr. Berlin is President of Frank W. Berlin & Associates, a West Des Moines company specializing in employee benefits. He has extensive knowledge of and familiarity with the Central Iowa business and investing communities, which are target constituencies of the Company. He also has extensive knowledge and experience with executive compensation programs.

Thomas A. Carlstrom has served as a director of West Bank since 1996. Dr. Carlstrom is a neurosurgeon in private practice in Des Moines. He has extensive knowledge of and familiarity with the Central Iowa business and investing communities, which are target constituencies of the Company.

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Joyce A. Chapman has served as a director of West Bank since 1975. Ms. Chapman served as an officer of West Bank from 1971 until she retired as Executive Vice President in 2006. During her career at West Bank, she served in a variety of capacities, covering virtually all aspects of bank administration and operation. Ms. Chapman is also a board member of the public company American Equity Investment Life Holding Company. She has extensive knowledge and experience with bank regulation as well as practices and procedures. She also has extensive knowledge of and familiarity with the Central Iowa business and investing communities, which are target constituencies of the Company.

Orville E. Crowley serves as an emeritus member of the West Bank board of directors and was a board member for 23 years. Mr. Crowley is President and Chief Operating Officer of Linden Lane Farms Company, a family farm corporation in Madison and Warren Counties in Iowa. Mr. Crowley is a former owner and President of Ringland-Johnson-Crowley Company, a general contractor. He has considerable knowledge of the real estate development businesses that are substantial sources of loan business for West Bank.

Douglas R. Gulling has served as a director of West Bank since 2005. Mr. Gulling joined the Company in 2001 as Chief Financial Officer and was named Chief Financial Officer of West Bank in 2002. In 2004, he was elected Executive Vice President of the Company. Mr. Gulling is a Certified Public Accountant (inactive) and has been employed in the banking industry since 1979.

Kaye R. Lozier has served as a director of West Bank since 2005. Ms. Lozier is the Director of Donor Relations for the Community Foundation of Greater Des Moines. She is also actively involved in the Des Moines area, serving as chair for the Enterprise Zone Commission. She has extensive knowledge of and familiarity with the Central Iowa business and investing communities, which are target constituencies of the Company.

David R. Milligan has served as a director of West Bank since 2000. At the request of the Board, Mr. Milligan was elected interim Chief Executive Officer of the Company and West Bank in July 2009. Mr. Milligan joined West Bank in 1980 and served in various capacities including General Counsel. He retired as Executive Vice President of the Company, and as Chairman and Chief Executive Officer of West Bank on December 31, 2004. He served as a director of the Company from 2002 through 2004, and as Vice Chairman of West Bank until December 2006. He was a self-employed attorney and "Of Counsel" with Ahlers & Cooney, P.C. of Des Moines, Iowa from March 2007 through February 2009. Mr. Milligan resumed part-time employment with West Bank in February 2009 and full-time employment in May 2009. He was a senior executive officer of the Company and West Bank during much of their most profitable times. He has extensive knowledge of bank regulatory matters and loan portfolio management.

George D. Milligan has served as a director of West Bank since 1994. Mr. Milligan is President of the Graham Group, Inc., a Des Moines, Iowa-based real estate development and investment company. He has extensive knowledge of commercial real estate financing and underwriting, and familiarity with the Central Iowa business and investing communities, which are target constituencies of the Company. He is also a board member of the public company United Fire & Casualty Company.

David D. Nelson has been hired as the Company's new Chief Executive Officer and President effective on or about April 1, 2010. Mr. Nelson has more than 25 years experience in commercial banking. He most recently has been President, Southeast Minnesota Business Banking and President, Wells Fargo Bank Rochester in Rochester, Minnesota. He has strong backgrounds in customer relationship building, credit, and leadership development.

James W. Noyce has served as a director of the Company and West Bank since July 2009. Mr. Noyce is the Senior Advisor and Major Gifts Officer for Drake University Athletics. He has nearly three decades of experience in the financial services industry, most recently as Chief Executive Officer of FBL Financial Group, Inc. and Farm Bureau

Financial Services Companies from January 2007 through April 2009, and Chief Financial Officer from January 1996 through December 2006. Prior to that, Mr. Noyce held various positions with FBL Financial Group, Inc. and Farm Bureau Financial Services Companies, including Controller and Vice President. He served on the Advisory Committee to Farm Bureau Bank for approximately seven years until May 2009. Mr. Noyce is also a board member of the public company United Fire & Casualty Company. He is an audit committee financial expert and is expected to become chair of the Audit Committee should Mr. Wahlig choose not to continue in that role. Mr. Noyce is a Certified Public Accountant (inactive), a Fellow of the Casualty Actuarial Society, and an Associate of the Society of Actuaries.

Robert G. Pulver has served as a director of West Bank since 1981. He has also served as Vice Chairman of the Board since July 2009. Mr. Pulver is the President and Chief Executive Officer of All-State Industries, Inc., an industrial rubber products manufacturer, which he has operated for 34 years. He is also a board member of the public company The Summit Group. He has extensive knowledge of and familiarity with the Central Iowa business and investing communities, which are target constituencies of the Company.

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Jack G. Wahlig has served as a director of West Bank since 1997. Mr. Wahlig has served as Chairman of the Board since July 2009. He is President of Integrus Financial, L.C., a financial consulting company. Mr. Wahlig retired in 1995 as the national managing partner of the public accounting firm of McGladrey & Pullen, LLP, after a 41-year career. He is an audit committee financial expert. He has extensive knowledge of and familiarity with the Central Iowa business and investing communities, which are target constituencies of the Company.

Connie Wimer has served as a director of West Bank since 1985. Ms. Wimer is Chairman and former owner/publisher of Business Publications Corporation. She is also the former owner and President of Iowa Title Company. She has extensive knowledge of and familiarity with the Central Iowa business and investing communities, which are target constituencies of the Company.

Brad L. Winterbottom has served as a director of West Bank since 2000. Mr. Winterbottom is Executive Vice President of the Company and President of West Bank. He joined West Bank in 1992 and has served as an executive and policy maker since 1998. He has extensive experience in commercial lending and loan portfolio administration and knowledge of the Central Iowa business community. Mr. Winterbottom has been employed in the banking industry since 1981.

As noted above, with the exception of Joyce A. Chapman, who is a director of American Equity Investment Life Holding Company, George D. Milligan and James W. Noyce, who are directors of United Fire & Casualty Company, and Robert G. Pulver, who is a director of The Summit Group, none of the other above nominees hold a directorship in any other company with a class of securities registered pursuant to Section 12 or subject to Section 15(d) of the Securities Exchange Act or registered as an investment company under the Investment Company Act of 1940. Additionally, these are the only directorships which require disclosure that have been held by the nominees in the past five years.

None of the nominees for director have any family relationship with any other nominees or with any executive officers of the Company.

None of the nominees for director have been involved in any legal proceedings during the past ten years that require disclosure.

2. Approve the 2009 Compensation of the Company's Named Executive Officers. Section 111 of the Emergency Economic Stabilization Act of 2008, as amended by the American Recovery and Reinvestment Act of 2009, requires the Company, as an entity that has received financial assistance through the United States Treasury's Troubled Asset Relief Program, to permit a separate shareholder vote to approve, on a non-binding basis, the 2009 compensation of executives as disclosed in the "Executive Compensation" section of this Proxy Statement. The shareholder vote shall not be binding on the Board and may not be construed as overruling any decision of the Board or creating or implying any additional fiduciary duty by the Board or as restricting or limiting the ability of shareholders to make future proposals for inclusion in proxy materials related to executive compensation. The Company's Board of Directors has previously approved the 2009 compensation.

The Board recommends a vote FOR approval of the 2009 executive compensation. Proxies in the accompanying form will be voted FOR approval of the 2009 executive compensation unless contrary instructions are given.

3. Ratify the Appointment of Independent Registered Public Accounting Firm. The Audit Committee of the Company's Board of Directors has selected the accounting firm of McGladrey & Pullen, LLP, independent certified public accountants, as the independent registered public accounting firm for the Company for the year ending December 31, 2010. McGladrey & Pullen, LLP will conduct the audit examination of the Company and its

subsidiaries for 2010. McGladrey & Pullen, LLP was also the independent registered public accounting firm and performed the Company's audit for the years ending December 31, 2009 and 2008. The Company is asking its Shareholders to ratify the appointment of McGladrey & Pullen, LLP. For a description of the fees for services rendered by McGladrey & Pullen, LLP for 2009 and 2008, and a description of the Company's policy regarding the approval of independent registered public accountants' fees, see the section of this report titled "Independent Registered Public Accounting Firm."

Although ratification by the Shareholders is not required by law, the Board has determined that it is desirable to request approval of this selection by the Shareholders. In the event the Shareholders fail to ratify the appointment, the Audit Committee will consider this factor when making any future determination regarding McGladrey & Pullen, LLP. Even if the selection is ratified, the Audit Committee in its discretion may direct the appointment of a different independent registered public accounting firm at any time if it determines that such a change would be in the best interests of the Company and its Shareholders.

The Board recommends a vote FOR the ratification of the appointment of McGladrey & Pullen, LLP as the independent registered public accounting firm for the year ending December 31, 2010. Proxies in the accompanying form will be voted FOR the ratification of the appointment of McGladrey & Pullen, LLP as the independent registered public accounting firm for the year ending December 31, 2010, unless contrary instructions are given.

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4. Other Matters. Management does not know of any other matters to be presented at the Annual Meeting, but should other matters properly come before the Annual Meeting, the proxies will vote on such matters in accordance with their best judgment.

#### BOARD OF DIRECTORS AND COMMITTEES OF THE BOARD

#### **Board Leadership Structure**

Prior to July 15, 2009, the positions of Chief Executive Officer and Chairman of the Board had been combined throughout the entire history of the Company. However, given the extraordinary circumstances and economic environment then challenging the Company, the Board determined that having an independent director serve as Chairman of the Board would be in the best interests of shareholders. The Board intends to maintain the leadership structure of a non-chief executive officer chairman for at least the foreseeable future. The Board and its Nominating and Corporate Governance Committee believe that this structure will continue to be particularly useful in providing consistent oversight to the Company given that Mr. Nelson, who will assume the Chief Executive Officer position on or about April 1, has not previously been employed by the Company. The Board does not intend to micro-manage the Company, and it looks forward to Mr. Nelson taking the lead in developing the strategic direction and day to day leadership and performance of the Company. The Board intends to periodically review its leadership structure and make changes as dictated by the circumstances and the best interests of the shareholders.

#### Board's Role in Risk Oversight

The Company's Board performs its risk oversight function primarily through its three standing committees, which report to the whole Board and are comprised solely of independent directors. The Board also uses an Executive Committee comprised of four independent directors and the chief executive officer for frequent updates and consultations. It is not uncommon for the Executive Committee to be involved in multiple conferences a month. In addition, since July 2009, the Chair of the Company's Board has been an independent director (Mr. Wahlig). This structure has provided greater day-to-day Board awareness of policy and operational issues at the Company.

The Board's Audit Committee, which also functions as West Bank's audit committee, is charged with reviewing with management the Company's financial, credit, market, liquidity, reputation, transaction and operational risk exposures and the steps management has taken to monitor and control such exposures, including the Company's risk assessment and risk management policies. These reviews are completed at least annually. The Audit Committee receives quarterly reports of the securities in West Bank's investment portfolio. In addition, the Audit Committee has quarterly executive sessions with both the independent and internal auditors concerning any topic of concern to the auditors. Internal auditing is done by an accounting firm retained by the Audit Committee. The Audit Committee retains and receives an annual report from an auditing firm employed specifically to review West Bank's Trust Department.

The Compensation Committee is charged in its charter with at least annually reviewing all compensation policies, practices, and plans of the Company to determine whether they encourage excessive risk-taking or pose any other threat to the safety and soundness of the Company or its subsidiaries or are otherwise inconsistent with the shareholders' long term best interests. The Committee meets at least every six months with senior officers to discuss any unnecessary or excessive risks posed by the compensation programs.

West Bank's Directors Loan Committee, which includes four independent Company directors, considers and approves or declines all credit relationships greater than \$5 million. A majority of the independent directors must be present to

constitute a quorum of that committee. This committee also reviews West Bank's "watch list" of classified loans at its monthly meetings. The watch list information and a report from West Bank's President is also provided to the full bank board, which presently consists of the full West Bancorporation Board except Mr. Crowley, at each of its ten meetings held during the year.

Representatives of the West Bank Board receive, review, and must sign all bank regulatory examination reports.

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The Board currently has thirteen directors and will have fourteen directors by the time of the Annual Meeting due to Mr. Nelson's election by the Board, which is expected to become effective on or about April 1. The Board has determined that the following ten directors are "independent" as defined by the Nasdaq Listing Rule 5605(a)(2) and Item 407 of Regulation S-K.

Frank W. Berlin
Thomas A. Carlstrom
Joyce A. Chapman
Orville E. Crowley
Kaye R. Lozier
George D. Milligan
James W. Noyce
Robert G. Pulver
Jack G. Wahlig
Connie Wimer

In 2009, the Board held four regularly scheduled quarterly meetings. One organizational meeting, three special meetings, and several Executive Committee meetings were also held. Each director is required to attend at least 75 percent of the full Board meetings and the meetings of any committees on which the director serves. This requirement was satisfied by all directors, except Mr. Carlstrom. Mr. Carlstrom was absent from the organizational meeting and one special meeting. Board members are encouraged to attend the Annual Shareholders' Meeting, and all Board members attended the 2009 Annual Meeting, except Mr. Carlstrom, Mr. David R. Milligan, and Mr. George Milligan.

The Board has established the following standing committees:

Audit Committee Compensation Committee Nominating and Corporate Governance Committee

The Board has adopted written charters for each standing committee. The charters may be seen on the Investor Relations, Corporate Governance section of the Company's website (www.westbankiowa.com). The membership and primary responsibilities of the committees are described below. The 2009 report of each committee follows its description.

Consistent with the Nasdaq Listing Rules, the independent directors have executive sessions where only the independent directors are present as part of each regularly scheduled quarterly Board meeting. During 2009, the independent directors met in executive session several times.

Audit Committee. The members of the Audit Committee are Jack G. Wahlig, Chair, George D. Milligan, James W. Noyce, and Connie Wimer. Messrs. Wahlig and Noyce are "financial experts" as defined in the Sarbanes-Oxley Act of 2002 and related regulations. The Committee selects the independent auditors; reviews with the independent and internal auditors the plan, scope, and results of the auditors' services; approves their fees; and reviews the Company's financial reporting and internal control functions and risk assessment. Additionally, the Committee reviews all policies of the Company and its subsidiaries, except the West Bank loan and trust policies, prior to submission of the policies to the Board for approval. The Committee also performs the other duties set forth in its charter. The Committee is prepared to meet privately at any time at the request of the independent registered public accountants or members of management to review any special situation arising on any of the above subjects. The Audit Committee reviews its charter at least annually and recommends changes when deemed necessary. The Audit Committee met

four times during 2009. George D. Milligan and James W. Noyce are members of the Audit Committee who also serve on the audit committee of another listed company (United Fire & Casualty Company).

#### Audit Committee Report

The incorporation by reference of this proxy statement into any document filed with the SEC by the Company shall not be deemed to include the following report unless such report is specifically stated to be incorporated by reference into such document.

The Audit Committee hereby states as follows:

• It has reviewed and discussed the audited financial statements as of and for the year ended December 31, 2009, with management;

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- It has discussed with the independent auditors the matters required to be discussed by the statement on Auditing Standards No. 61, as amended, (AICPA, Professional Standards, Vol. 1, AU section 380), as adopted by the Public Company Accounting Oversight Board in Rule 3200T;
- It has received the written disclosures and the letter from the independent accountant required by applicable requirements of the Public Company Accounting Oversight Board regarding the independent accountant's communications with the audit committee concerning independence, and has discussed with the independent accountant the independent accountant's independence;
- Based on the review and discussions referred to immediately above, it recommended to the Board that the audited financial statements be included in the Company's annual report on Form 10-K for the year ended December 31, 2009, for filing with the SEC;
- It has reviewed and approved or ratified all related party transactions between the Company and its directors; and
  - The Board has approved the Audit Committee Charter.

The undersigned members of the Audit Committee have submitted this report.

Jack G. Wahlig, Chair George D. Milligan James W. Noyce Connie Wimer

Compensation Committee. The Compensation Committee consists of Robert G. Pulver, Chair, Frank W. Berlin, and Orville E. Crowley, each of whom is an independent director. The Compensation Committee annually reviews the Company's compensation and benefit programs, including compensation for the named executive officers. The Committee makes compensation recommendations to the Board concerning amounts and the form of executive and director compensation. The independent directors of the Board determine the compensation. The Committee has authority to retain consultants and advisors, which it does periodically. The Committee did not use a compensation consultant in 2009. The Committee may delegate any of its authorities to a sub-committee. The Committee usually considers input from the executive officers concerning executive and other compensation, but is not required to do so. The Committee has not relied on substantial executive input concerning named executive officer compensation during the last two years. The Committee is required to meet at least semi-annually. It met five times during 2009. The functions of the Committee are detailed at length in its charter, which may be viewed on the Company's website (www.westbankiowa.com) under Investor Relations, Corporate Governance. Additional details about the Committee's processes and procedures are discussed in the Compensation Discussion and Analysis below.

#### **Compensation Committee Report**

The incorporation by reference of this proxy statement into any document filed with the SEC by the Company shall not be deemed to include the following report unless such report is specifically stated to be incorporated by reference into such document.

The Compensation Committee hereby states as follows:

• It has reviewed and discussed the Compensation Discussion & Analysis with management, and

• Based on the review and discussion referred to immediately above, it recommended to the Board that the Compensation Discussion & Analysis be included in the Company's annual report on Form 10-K and this proxy statement.

As required by the Emergency Economic Stabilization Act of 2008, as amended, the Compensation Committee certifies that during 2009 and subsequently as required:

- 1.It reviewed with senior risk officers the senior executive officer ("SEO") compensation plans and has made all reasonable efforts to ensure that these plans do not encourage SEOs to take unnecessary and excessive risks that threaten the value of the Company;
- 2. It reviewed with senior risk officers the employee compensation plans and has made all reasonable efforts to limit any unnecessary risks these plans pose to the Company; and

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3. It reviewed the employee compensation plans to eliminate any features of these plans that would encourage the manipulation of reported earnings of the Company to enhance the compensation of any employee.

The Company's compensation plans for its SEOs are detailed in written employment agreements between the Company and the SEOs. Mr. Milligan's employment agreement provides for a set salary (\$250,000) and no incentive compensation while he is the interim Chief Executive Officer. The agreements with Messrs. Gulling and Winterbottom provide for stated base salaries (currently \$210,000), potential annual bonuses, perquisites, and various severance benefits. The largest bonus ever awarded to either Messrs. Gulling or Winterbottom was \$91,000. No bonuses were awarded for 2008 and 2009 and base salaries were not increased for 2009 and 2010 due to the performance of the Company. The Committee anticipates a return to incentive bonus targets and perhaps grants of long-term restricted stock pursuant to the Company's Restricted Stock Compensation Plan as part of the 2010 executive compensation program. The Compensation Committee does not believe that the SEO compensation plans have in any material way encouraged any officer to take unnecessary or excessive risks that threaten the value of the Company. The Company's compensation plan for non-SEO employees consists of salary, potential performance bonus, a holiday bonus of two percent of salary, and standard benefits, including 401(k) match and a contingent profit sharing plan contribution. The Compensation Committee does not believe that the non-SEO compensation plans create any material unnecessary risk for the Company or encourage the manipulation of reported earnings to enhance the compensation of any employee.

The undersigned members of the Compensation Committee have submitted this report.

Robert G. Pulver, Chair Frank W. Berlin Orville E. Crowley

Nominating and Corporate Governance Committee. The Nominating and Corporate Governance Committee members are Frank W. Berlin, Chair, Joyce A. Chapman, and Robert G. Pulver, all of whom are independent directors. During 2009, the Nominating and Corporate Governance Committee met three times. This Committee makes recommendations to the Board regarding the composition and structure of the Board and nominations for election of directors, including the director nominees proposed in this proxy statement. It develops policies and processes regarding principles of corporate governance in order to ensure the Board's compliance with its fiduciary duties to the Company and its shareholders, including establishment and periodic review of a code of ethics and conduct for all directors and employees. This Committee will consider, as part of its nomination process, any director candidate recommended by a Shareholder who follows the procedures shown under the heading "2011 Shareholder Proposals."

The Nominating and Corporate Governance Committee follows the process described below when identifying and evaluating nominees to the Board:

Procedures for identifying candidates:

- a) Review current directors of the Company.
- b) Review current directors of the Company's banking subsidiary, West Bank.
- c) Solicit input from existing directors and executive officers.
- d) Review submissions from Shareholders, if any.

The following criteria will be considered when evaluating nominee candidates:

a) Composition

The Board should be composed of:

- 1. Directors chosen with a view to bringing to the Board a variety of experiences and backgrounds;
- 2. Directors who have high-level managerial experience or are accustomed to dealing with complex challenges; and
- 3. Directors who will represent the balanced, best interests of the Shareholders as a whole rather than special interest groups or constituencies, while also taking into consideration the assessment of overall composition and needs of the Board.

A majority of the Board's directors shall be independent directors under the criteria for independence as stated by the SEC and Nasdaq.

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b) Selection Criteria

In considering possible candidates for nomination as an independent director, the Committee and other directors should consider the following general guidelines and criteria:

- 1. Each director should be of the highest character and integrity, have experience at or demonstrated understanding of strategy/policy-setting, and have a reputation for working constructively with others;
- 2. Each director should have sufficient time available to devote to the affairs of the Company in order to carry out the responsibilities of a director;
- 3. Each director should be free of any conflict of interest that would interfere with the proper performance of the responsibilities of a director; and
- 4. The chief executive officer is expected to be a director. Other members of senior management may be nominated to be directors, but Board membership is not necessary or a prerequisite for senior executive positions.

#### Nominating and Corporate Governance Committee Report

During 2009, the Committee conducted a search for new director candidates and retained the services of a director search firm. The Committee identified Mr. Noyce as a desirable candidate, especially given his financial services experience, local community presence, reputation for integrity, public company experience, and accounting expertise. Mr. Noyce was recommended to the Board by the Committee and was elected to fill a board vacancy on July 29, 2009.

The Nominating and Corporate Governance Committee also evaluated the qualifications and performance of each of the members of the Board of Directors. In its evaluation, the Committee compared each of the current directors to the qualifications and characteristics of a director set forth in the Committee's charter. The Committee then polled each director to determine his or her willingness to stand for re-election and determined that each was willing to continue service. Based on the foregoing and its belief that continuity at the Board level was especially important during the next year when the Company will have a new chief executive officer and will be attempting to recover from its recent unprecedented performance issues, the Committee concluded that each of the current Board members should be nominated for re-election at the Annual Meeting.

The Committee has historically considered diversity in its director nomination process without a formally developed policy. The Committee anticipates that it will continue to consider diversity expansively to include differences of viewpoint, professional experience, education, skill and other individual qualities and attributes as well as characteristics such as race, gender and national origin.

In February 2010, the Company received a director nomination from a Shareholder. The nomination was not timely under the Company's procedures for shareholder nominations and the Committee did not have sufficient time to fully evaluate the nomination. However, the Committee will consider the nomination during it efforts for the 2011 director elections. It will evaluate the Shareholder nomination in the same manner it evaluates all other potential nominations.

The Committee anticipates some director retirements within the next year and intends to devote considerable time during the next year analyzing board leadership structure, size, and composition.

During 2009, the Committee reviewed its charter and submitted suggested changes to the full Board. The charter was amended, in accordance with the Committee's recommendations, and may be reviewed on the Company's website (www.westbankiowa.com) under Investors Relations, Corporate Governance. The Committee also reviewed the Company's Code of Conduct and recommended amendments that were adopted by the Board. The Code of Conduct

may also be reviewed on the Company's website.

The undersigned members of the Nominating and Corporate Governance Committee have submitted this report.

Frank W. Berlin, Chair Joyce A. Chapman Robert G. Pulver

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#### 2009 Directors' Compensation

Directors of the Company received an annual retainer of \$8,000, payable quarterly, plus \$500 per regular meeting (board and committee) or \$600 for Audit Committee meetings. If a committee meeting was on the same day as a regular board meeting, the fee paid for attending both meetings was \$600 for an Audit Committee meeting and \$500 for any other committee meeting. Directors of the Company who also served as directors of West Bank received fees of \$450 for each West Bank board meeting attended (ten meetings held) plus an annual retainer of \$6,500, \$500 for loan committee meetings attended, and \$400 for other committee meetings attended. Company employees do not receive directors' fees.

The Chairs of the Audit and Compensation Committee receive an additional meeting fee of \$100. If there are multiple meetings on one day, the maximum fee paid will be the highest fee for one meeting.

Directors of the Company are eligible to receive grants of restricted stock under the Restricted Stock Compensation Plan. However, no awards have ever been made under the Plan.

The following table sets forth all compensation earned or paid to the directors for services rendered in the fiscal year ended December 31, 2009.

	All Other							
	Fees Paid	Fees Paid	Compensation					
Name	by Company	by Subsidiary	(1)	Total				
Frank W. Berlin	\$ 20,000	\$ 17,500	\$ -	\$ 37,500				
Thomas A. Carlstrom	7,500	17,650	1,378	26,528				
Joyce A. Chapman	14,500	10,550	-	25,050				
Orville E. Crowley	13,500	4,775	3,079	21,354				
Kaye R. Lozier	9,500	12,600	-	22,100				
David R. Milligan (2)	-	2,575	-	2,575				
George D. Milligan	20,400	16,550	400	37,350				
James W. Noyce	3,100	3,425	-	6,525				
Robert G. Pulver	20,900	17,500	480	38,880				
Jack G. Wahlig	18,300	11,500	480	30,280				
Connie Wimer	17,300	10,550	1,026	28,876				

- (1) All other compensation consists of fees normally charged by the West Bank Trust Department, which were waived for directors.
- (2) Received compensation for attending two West Bank meetings and one West Bank quarterly retainer, prior to becoming an employee in February 2009.

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#### Security Ownership of Certain Beneficial Owners and Executive Officers

The following table contains the shares of common stock beneficially owned by each director and named executive officer listed in the Summary Compensation Table, and all directors and executive officers of the Company and subsidiaries (including named executive officers) as a group. The ownership information is as of March 1, 2010.

Name	Shares Benef	icially Owned (1) (2)	Percent of Total Shares Outstanding
Frank W. Berlin	46,856	*	
Thomas A. Carlstrom	37,997		*
Joyce A. Chapman (3)	-		*
Orville E. Crowley (4)	133,258		*
Douglas R. Gulling	19,458		*
Kaye R. Lozier	2,920		*
David R. Milligan	11,654		*
George D. Milligan	3,500		*
David D. Nelson	-		*
James W. Noyce	1,000		*
Robert G. Pulver (5) (6)	72,845		*
Jack G. Wahlig	4,000		*
Connie Wimer	28,848		*
Brad L. Winterbottom	13,621		*
Executive officers and directors			
as a group (14 persons)	375,957		2.16%

<sup>\*</sup>Indicates less than 1% ownership of outstanding shares.

- (1) Shares "beneficially owned" include shares owned by or for, among others, the spouse and/or minor children of the named individual and any other relative who has the same home address as such individual, as well as other shares with respect to which the named individual has or shares voting or investment power. Beneficial ownership may be disclaimed as to certain of the shares.
- (2) Except as otherwise indicated in the following notes, each named individual owns his or her shares directly, or indirectly through a self-directed IRA or the Company's Employee Savings and Stock Ownership Plan, and has sole investment and voting power with respect to such shares.
  - (3) Ms. Chapman disclaims any beneficial ownership of 28,224 shares held in her spouse's name.
  - (4) Mr. Crowley disclaims any beneficial ownership of 297,675 shares held in his spouse's name.
    - (5) Mr. Pulver disclaims any beneficial ownership of 6,614 shares held in his spouse's name.
      - (6) 59,875 of Mr. Pulver's shares are pledged as security.

#### Other Beneficial Owners

The following table sets forth certain information on each person known to the Company to be the beneficial owner, as of March 1, 2010, of more than five percent of the Company's Common and Preferred Stock.

Name and Address	Shares Beneficially	Percent of Total Shares			
	Owned	Outstanding			

Common Stock:								
The Jay Newlin Trust	1,041,952	5.99%						
6165 NW 86th Street								
Johnston, IA 50131								
American Equity Investment Life H	olding1,440,592	8.28%						
Company								
5000 Westown Parkway, Suite 440								
West Des Moines, IA 50266								
Preferred Stock:								
U.S. Department of the Treasury	36,000	100.00%						
1500 Pennsylvania Avenue, NW								
Washington, D.C. 20220								

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#### Section 16(a) Beneficial Ownership Reporting Compliance

Section 16(a) of the Securities Exchange Act of 1934 requires that the Company's directors and executive officers and persons who own more than ten percent of the Company's common stock file initial reports of ownership and reports of changes of ownership with the SEC and Nasdaq. Reporting persons are required by the SEC regulations to furnish the Company with copies of all Section 16(a) forms they file. The Company has not received any Section 16(a) form indicating that any one person owns more than ten percent of the Company's stock and the Company does not know of any one Shareholder who owns more than ten percent of the Company's stock. Based solely on its review of the copies of Section 16(a) forms received from its directors and executive officers and written representations that no other reports were required, the Company believes that all Section 16(a) reports applicable to its directors and officers during 2009 were filed.

#### Change in Control Agreements

The Company does not know of any arrangements, including pledges, that would result in a future change in control of the Company.

#### **EXECUTIVE COMPENSATION**

#### Compensation Discussion and Analysis

The Company's executive compensation program for its named executive officers has the following general objectives:

- Create shareholder value by helping the Company attract and retain outstanding and motivated executives who substantially contribute to the long-term success of the Company;
- Provide the executives fair market rate total compensation for successfully implementing the Company's objectives and assisting the Board in developing and implementing successful strategic plans for the Company; and
  - Align the long-term best interests of the Company, its shareholders, and its executives.

Important factors considered by the Compensation Committee while pursuing the Company's compensation objectives include:

- The financial performance of the Company based on a comparison of actual net income to budgeted net income;
  - Returns on assets and equity exceeding the returns of peers by a predetermined percentage; and
- Leadership, community involvement, and overall quality of contribution to the strategic success of the Company and the advancement of the financial interests of its shareholders.

With these objectives and factors serving as a foundation, the Company, through its Compensation Committee and management, seeks to reward positive results, leadership, innovation, and entrepreneurship by its executive officers.

The Company has historically favored annual performance-based cash compensation over deferred cash or equity compensation. A material aspect of that preference has been that the overall compensation levels for the Company's named executive officers were such that the Board believed it was fair to pay all bonuses in cash so the executives could immediately use the compensation as they saw fit. Before 2009, annual compensation for the named executive officers consisted of base salary, cash incentive bonuses, and traditional executive benefits, including profit sharing through the Company's Employee Savings and Stock Ownership Plan.

No bonuses were paid to the named executive officers in or for 2009 due to the Company's net income performance and the deteriorating value of its stock, including the reduction and ultimate cessation of the common stock dividend. Furthermore, the only bonuses awarded any employee for 2009 performance consisted of approximately \$61,000 that was accrued but not spent for 2008 bonuses. The awards were made to selected mid-level West Bank officers and staff. Most employee salaries were not increased for 2010. The Company believes that the West Bank employees' general acceptance of the 2009 decisions to significantly limit bonuses and forego pay increases is a significant indication of commitment to the Company and its shareholders. This commitment illustrates the Company's core principle that its shareholders and employees have common interests that should be reflected in common rewards and sacrifices.

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The executive compensation process is that the independent directors of the Board make the ultimate compensation determinations, as allowed by Nasdaq Listing Rule 5605(d), based on recommendations by the Board's Compensation Committee. The Committee considers whether the Company's compensation program is adequately competitive with other similar financial service businesses and monitors the financial performance of the Company and the contributions of the senior executives. The Committee has previously used peer group analysis and compensation consultants while working on executive compensation. However, neither peer group analysis nor a consultant was used in 2009 because of the unprecedented adverse financial experience of the Company.

Base salaries for Messrs. Stanberry, Gulling, and Winterbottom were determined for 2009 by the terms of their employment agreements. Copies of those agreements are filed as exhibits to the Company's Current Report on Form 8-K filed on May 23, 2008, which may be viewed on the Company's website (www.westbankiowa.com), Investor Relations, SEC Filings. Base salaries under the agreements are reviewed at least annually by the Compensation Committee and may be increased, but not decreased. Base salaries were not increased for 2009 or 2010 due to the Company's performance. Mr. Milligan's annual base salary of \$250,000 was negotiated when he assumed the interim chief executive officer position in July 2009. Payments of club dues for Messrs. Stanberry, Gulling, and Winterbottom were made in accordance with their employment agreements. The Company made 2009 401(k) contribution matches, but no profit sharing payments, to the Employee Savings and Stock Ownership Plan for Messrs. Milligan, Stanberry, Gulling, and Winterbottom. The Company also gave all employees the option of receiving cash for their accrued vacation time, which had already been expensed. Messrs. Gulling and Winterbottom exercised this option and were paid \$26,250 and \$24,231 respectively. Mr. Stanberry was paid for his accrued vacation time when he resigned. Finally, term life insurance benefits were provided to all of the executives through a program that is available to all employees.

Looking forward, the Compensation Committee is currently evaluating the possibility of making long-term restricted stock grants to the named executive officers and other senior officers of West Bank under the Company's Restricted Stock Compensation Plan. That Plan was approved by the shareholders in 2005, but has not been used due to the Company's historic preference for cash incentive bonuses. Long-term restricted stock incentive bonuses are currently the only incentive compensation allowed under the Treasury's Troubled Asset Relief Program ("TARP") rules for the Company's five most highly compensated employees, which would include all of its named executive officers.

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#### **Summary Compensation Table**

The following table provides information concerning total compensation earned or paid to those serving as the Chief Executive Officer, the Chief Financial Officer, and the other most highly compensated executive officer of the Company for services rendered in the year ended December 31, 2009. These four officers are referred to as the Named Executive Officers in this proxy statement.

In 2009, West Bank, rather than the Company, paid Messrs. Milligan, Stanberry, Gulling, and Winterbottom.

							]	on-Equity incentive Plan		All Other		
Name and Principal Positions	Year		Salary	1	Bonus		Co	mpensation (2)	Co	mpensation (3)		Total
David R. Milligan	2009	\$	163,611	\$			\$	-	\$	7,402	\$	171,013
Chief Executive Officer of the Company;			,							ŕ		,
Chairman and Chief Executive Officer of West Bank												
Thomas E. Stanharmy (1)	2009	\$	137,500	\$			\$		\$	49,904	\$	197 404
Thomas E. Stanberry (4) Chairman, President and Chief	2009	Ф	137,300	Ф	-		Ф	-	Ф	49,904	Ф	187,404
Executive Officer of the Company;	2008		250,000		5,000	(1)		-		20,723		275,723
Chairman and Chief Executive												
Officer of West Bank;	2007		250,000		5,000	(1)		210,000		25,228		490,228
D 1 D C 11'	2000	ф	210,000	ф			ф		Φ	20.707	ф	240.707
Douglas R. Gulling Executive Vice President and Chief	2009	\$	210,000	\$	-		\$	-	\$	39,797	\$	249,797
Financial Officer of the Company;	2008		210,000		4,200	(1)		_		16,915		231,115
Director and Chief Financial			-,		,					- )-		- , -
Officer of West Bank;	2007		200,000		4,000	(1)		35,000		18,781		257,781
	• • • • •											
Brad L. Winterbottom	2009	\$	210,000	\$	-		\$	-	\$	41,332	\$	251,332
Executive Vice President of the	2008		210,000		4,200	(1)				22,573		226 772
Company; Director and President of West	2008		210,000		4,200	(1)		-		22,373		236,773
Bank;	2007		200,000		4,000	(1)		70,000		25,598		299,598
,	,		,		.,	(-)		,		- ,		,

<sup>(1)</sup> Consists of a holiday bonus equal to two percent of annual salary, which is paid to all officers and employees of West Bank.

<sup>(2)</sup> Amounts are shown in the year accrued.

<sup>(3)</sup> Consists entirely of contributions made by the Company on behalf of the Named Executive Officer to the Company's Employee Savings and Stock Ownership Plan (including 401(k) matches for all years and profit sharing contributions for 2007 and 2008) except for the following amounts for 2009, 2008, and 2007, respectively, which represent premiums on group term life insurance coverage: Milligan - \$858; Stanberry - \$978, \$897, and \$897; Gulling - \$1,367, \$1,367, and \$781; and Winterbottom - \$731, \$731, and \$748; club dues for Milligan - \$0; Stanberry - \$2,926, \$3,726, and \$4,081; Gulling - \$2,730, \$850, and \$0; and Winterbottom - \$7,001, \$7,144, and \$6,850, and paid time off payout in 2009 only: Milligan - \$0; Stanberry - \$38,942; Gulling -

\$26,250; Winterbottom - \$24,231.

(4) Mr. Stanberry resigned effective July 15, 2009. Mr. Milligan was named interim Chief Executive Officer of the Company and interim Chairman and Chief Executive Officer of West Bank on the same day.

#### Potential Payments Upon Termination or Change in Control

As noted above, Messrs. Gulling and Winterbottom have employment agreements with the Company. The contracts provide for various payments in response to termination or change of control events. However, the Emergency Economic Stabilization Act of 2008, as amended by the American Recovery and Reinvestment Act of 2009, and the Department of the Treasury's Interim Final Rule concerning TARP Standards for Compensation and Corporate Governance suspend the Company's abilities to accrue or pay any golden parachute payment under the employment agreements for so long as the Company has any obligation to the Treasury under the TARP. As part of the TARP application process, Messrs. Gulling and Winterbottom waived any claim against the United States government and the Company related to the TARP impact on their employment agreements. The TARP restrictions on executive compensation were applicable to the Company on December 31, 2009.

The table below shows contract payments that would have been due to Messrs. Gulling and Winterbottom if the TARP restrictions were not in effect and their employment had been terminated on December 31, 2009, for the variously indicated assumed reasons. The Company believes that the following described payments cannot be made in any form as long as any TARP obligation is outstanding.

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The Company and Messrs. Gulling and Winterbottom originally entered into the employment agreements in May 2008. At that time, the contracts ran through December 31, 2010. However, they automatically renew for a three-year term every January 1 unless the Company gives written notice of nonrenewal by November 30 of the preceding year. No such notice was given in 2009, and, therefore, as of January 1, 2010, the contracts run through December 31, 2012. The agreements contain restrictions on the use of the Company's confidential information, intellectual property, and trade secrets. The agreements also contain provisions prohibiting certain competition, solicitation, or tampering during the terms of the contracts and for one year after termination or resignation of employment. Each contract contains an agreement that the Company's rights may be enforced by injunctive relief. Disputes under or concerning the agreements must be resolved by amicable negotiations or confidential binding arbitration. The complete agreements are filed as exhibits to the Company's May 23, 2008, report on Form 8-K, which may be viewed on the Company's website.

The agreements provide for severance payments if the executive's employment is terminated for death, "permanent disability," "without cause," for "good reason," or in the event of a "change in control" of the Company. The agreements do not provide for any severance payments if the Company terminates an agreement for "due cause" or if an executive voluntarily resigns for other than "good reason." The phrases "permanent disability," "due cause," "good reason," and "chang in control" are defined in the agreements, and the Company believes the terms are reasonably typical of similar terms in other executive employment agreements.

If Mr. Gulling or Mr. Winterbottom had died on December 31, 2009, the Company would have been obligated to pay his designated beneficiary one month of base salary plus 75 percent of his incentive bonus target for 2009. There were no target bonuses set for 2009. Therefore, as of December 31, 2009, the contractual death benefits for Messrs. Gulling and Winterbottom would have been \$17,500.

If one of the named executive officers becomes permanently disabled and eligible for long-term disability benefits under the Company's long-term disability plan, the Company is contractually obligated to supplement the first year of long-term disability insurance benefits so that the executive would be paid full base salary for twelve months after becoming disabled. Alternatively, if permanent disability is established by certification by one or more doctors acceptable to the Company and the officer, but no insurance benefit is available, then the Company shall pay the officer base salary for one year after the disability determination. In either instance, the executive would also receive 75 percent of the officer's incentive compensation target for the year in which disability is determined, prorated to the date of disability. For a permanent disability starting on December 31, 2009, the maximum payments due Messrs. Gulling and Winterbottom would have been \$210,000 (assuming no insurance benefit).

If either of the named executive officers are terminated without cause, they are contractually entitled to a severance benefit of three times base salary, to be paid within sixty days of termination, plus insurance premiums to provide the executive with family health coverage under COBRA for one year after termination. The lump sum without cause severance benefits for a termination on December 31, 2009, would have been \$630,000 for Messrs. Gulling and Winterbottom. The medical premium benefit would have cost approximately \$11,520.

The employment agreements also provide for severance benefits if Messrs. Gulling or Winterbottom terminates employment for good reason, which generally means a termination after the executive's job functions, location, or base salary have been materially changed. In order to be eligible for a good reason severance benefit, the executive has to provide the Company a ninety-day notice of termination that includes a thirty-day cure period. If a good reason termination becomes effective, the executive is due a severance benefit of at least the amount of one year's base salary plus \$100,000. The maximum good reason severance benefit would be three times base salary plus \$100,000. The lump sum benefit must be paid within sixty days after the revocation period following execution of a required release of claims. In addition, the Company would pay insurance premiums to provide the executive with family health

coverage under COBRA for one year after employment ceases. If the officer terminates an agreement for good reason and he is also then eligible for a change in control severance benefit (as described below), he may choose between the alternative benefits. The change in control severance benefit in most instances would be a larger payment than the good reason benefit, but the change in control benefit is contingent on additional efforts by the officer. The amounts of the good reason severance benefits, other than the change in control benefits, for a termination on December 31, 2009, would have been \$620,000 plus approximately \$11,520 for medical insurance premiums.

The change of control severance benefits are three times the sum of base salary plus \$100,000 for Messrs. Gulling and Winterbottom. In addition, the Company would pay insurance premiums to provide the executive with family health coverage under COBRA for one year after employment ceases. The change in control benefits are not paid until after the officer makes himself available to work for the Company or its successor for a transition period of not more than six months after a change in control. The change of control benefits shall be paid within sixty days after the waiver or expiration of the transition period and after the expiration of any revocation period following the officer's execution of a required release of claims. The amounts of this benefit for a change of control termination on December 31, 2009, would have been \$930,000 for Messrs. Gulling and Winterbottom plus approximately \$11,520 for medical insurance premiums.

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# Potential Payments Upon Termination or Change in Control as of December 31, 2009

					Termination	Change
			Permanent	Without	by Employee	of
Named Executive		Due	Disability	Cause	for Good	Control
Officer	Death (1)	Cause	(2)	(3)(4)	Reason (3)(4)	(3)(5)
David R. Milligan	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Douglas R. Gulling	17,500	-	210,000	630,000	620,000	930,000
Brad L. Winterbottom	17,500	-	210,000	630,000	620,000	990,000

- (1)Benefit is equal to one month of base pay plus 75 percent of incentive target compensation prorated to date of death.
  - (2) These numbers would be applicable if there was no available disability insurance benefit.
    - (3) COBRA medical benefits will also be paid for one year.
- (4) If the Change of Control benefit is applicable, the Named Executive Officer can choose the Change of Control benefit, if higher.
- (5) If requested, each of the Named Executive Officers must be employed six months after the Change in Control to receive full benefits.

# INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

The Audit Committee approved McGladrey & Pullen, LLP, an independent registered public accounting firm, as the principal accountant for the Company. McGladrey & Pullen, LLP, will conduct the audit of the Company and its subsidiaries for 2010. McGladrey & Pullen, LLP was also the principal accountant and performed the audit in 2009.

A representative from McGladrey & Pullen, LLP will be present at the Annual Meeting. He will have the opportunity to make a statement and will be available to respond to appropriate questions from Shareholders.

### Audit Fees

The following table presents fees for professional audit services rendered by McGladrey & Pullen, LLP for the audit of the Company's annual financial statements for the fiscal years ended December 31, 2009, and 2008, and fees billed for other services rendered by McGladrey & Pullen, LLP and its associated entity, RSM McGladrey, Inc.

	2009	2008
Audit fees (1)	\$ 226,500	\$ 220,900
Audit-related fees (2)	29,750	23,700
Tax fees (3)	23,200	26,500
All other fees (4)	-	8,900
Total	\$ 279,450	\$ 280,000

- (1) Audit fees represent fees for professional services provided for the audit of the Company's annual financial statements, review of the Company's quarterly financial statements in connection with the filing of current and periodic reports, and reporting on internal controls in accordance with Section 404 of Sarbanes-Oxley.
- (2) Audit-related fees represent the audit of the Company's profit sharing plan, agreed upon procedures for student lending, filing of registration statements, and various items on new or pending accounting pronouncements.

(3)

Tax fees represent fees for professional services related to tax compliance, which included preparation of tax returns and tax advice regarding disposition of a subsidiary, investments, and tax credits.

(4) All other fees represent fees for due diligence services on a potential acquisition in 2008.

Independence: The Audit Committee considered whether the non-audit services provided to the Company by McGladrey & Pullen, LLP and its associated entity, RSM McGladrey, Inc., are compatible with maintaining the independence of McGladrey & Pullen, LLP, and concluded that the independence of McGladrey & Pullen, LLP is not compromised by the provision of such services.

The Audit Committee pre-approves all auditing services and permitted non-audit services, including the fees and terms of those services, to be performed for the Company by its independent registered public accounting firm prior to engagement.

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### **GENERAL MATTERS**

### Transactions with Related Persons

Certain directors of the Company have direct and indirect material interests in loans made by West Bank involving more than \$120,000. All of the loans were made in West Bank's ordinary course of business, on substantially the same terms, including interest rates and collateral, as those prevailing at the time for comparable loans with other persons not related to West Bank or the Company, and did not involve more than the normal risk of collectability or present other unfavorable features. None of the loans have been classified as nonaccrual, past due, restructured, or potential problem loans.

The Audit Committee's charter requires the Committee to review and approve all related party transactions that must be disclosed. All transactions between the Company or its subsidiaries and any related person, including loans made by West Bank, involving \$120,000 or more, are reviewed to determine whether all material facts of the transaction are known to the Committee, the transaction complies with known legal requirements, and the transaction is fair to the Company or its subsidiaries. The Audit Committee completed the required review of the fiscal year 2009 related party transactions, and all transactions were approved and ratified.

# 2011 Shareholder Proposals

In order for any proposals of Shareholders to be presented as an item of business at the Annual Meeting of Shareholders of the Company to be held in 2011, the proposal must be received at the Company's principal executive offices no later than November 15, 2010, and must be limited to 500 words. To be included in the Company's proxy statement, the Shareholder must be a holder of record or beneficial owner of at least \$2,000 in market value of the Company's shares entitled to be voted on the proposal and have held the shares for at least one year, and shall continue to hold the shares through the date of the meeting. Either the Shareholder, or the Shareholder's representative who is qualified under state law to present the proposal on his or her behalf, must attend the meeting to present the proposal. Shareholders may not submit more than one proposal. A Shareholder proposal submitted outside the procedures prescribed in Rule 14a-8 under the Securities Exchange Act of 1934 shall be considered untimely unless received not later than January 28, 2011.

Shareholders wishing to recommend names of individuals for possible nomination to the Board may do so according to the following procedures:

- 1. Contact the Secretary of the Company to obtain the Board Membership Criteria established by the Board.
- 2. Make typewritten submission to the Secretary of the Company naming the proposed candidate and specifically noting how the candidate meets the criteria set forth by the Board.
  - 3. Submit the recommendation to the Company by 120 days prior to the expected mailing date of the proxy.
- 4. Prove the person making the recommendation is a Shareholder who owns shares with a market value of at least \$2,000 and who has held those shares for at least one year at the time the submission is made.
  - 5. If the person being recommended is aware of the submission, he or she must sign a statement so indicating.
    - 6. If the person being recommended is not aware of the submission, the submitter must explain why.

The written submission must be mailed to:

Corporate Secretary West Bancorporation, Inc. 1601 22nd Street

West Des Moines, Iowa 50266

#### **Shareholder Communications**

It is the general policy of the Board that management speaks for the Company. To the extent Shareholders wish to communicate with a Company representative, they may do so by contacting Doug Gulling, Executive Vice President and Chief Financial Officer, 1601 22nd Street, West Des Moines, Iowa 50266. Mr. Gulling may be reached by telephone at 515-222-2300 or by email at dgulling@westbankiowa.com.

The Company has a process for Shareholders to send communications to the Board or any of its individual members. Any Shareholder wishing to communicate with one or more Board members should address a written communication to Mr. Gulling at one of the addresses noted above. Mr. Gulling will forward all Shareholder communications to the full Board or its individual members as appropriate.

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#### Form 10-K

The Company will provide, when available, a copy of its annual report on Form 10-K as filed with the SEC, without charge to each Shareholder, upon request. Such request should be directed to Alice A. Jensen, Corporate Secretary, West Bancorporation, Inc., 1601 22nd Street, West Des Moines, Iowa 50266 or by calling 515-222-2300. The C o m p a n y 's F o r m 10 - K will also be available on the SEC's website at http://www.sec.gov/edgar/searchedgar/webusers.htm, and through a link at the Investor Relations, SEC Filings section of the Company's website (www.westbankiowa.com).

# Delivery of Documents to Shareholders Sharing an Address

In some instances, only one annual report or proxy statement is being delivered to two or more Shareholders who share an address. The Company has not received contrary instructions from any Shareholder. However, the Company will promptly deliver additional copies of its annual report or proxy statement to any Shareholder who makes such a request. Any Shareholder who wishes to receive separate copies of the annual report or proxy statement in the future may notify Alice A. Jensen, Corporate Secretary, at 1601 22nd Street, West Des Moines, Iowa 50266, or 515-222-2300. Alternatively, any Shareholders sharing an address who are receiving multiple copies of the annual reports or proxy statements may also notify Ms. Jensen to request delivery of only one copy.

By Order of the Board of Directors,

/s/ Alice A. Jensen

Alice A. Jensen, Secretary

March 12, 2010

# WEST BANCORPORATION, INC. APPENDIX TO THE PROXY STATEMENT FISCAL YEAR 2009

This Appendix to the Proxy Statement shall serve as an Annual Report to Shareholders pursuant to Rule 14a-3 of the Securities Exchange Act of 1934.

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### WEST BANCORPORATION, INC.

### GENERAL INFORMATION

West Bancorporation, Inc. (the "Company") is an Iowa corporation and financial holding company registered under the Bank Holding Company Act of 1956, as amended by the Gramm-Leach-Bliley Act of 1999. The Company was organized and incorporated in 1984 to serve as a holding company for its principal subsidiary, West Bank.

West Bank's operations are conducted primarily within the Des Moines and Iowa City, Iowa, metropolitan areas. The principal sources of revenue are from interest and fees earned on loans, service charges on deposit accounts, trust services, and interest on fixed income securities.

West Bancorporation Capital Trust I (the "Trust") was formed for the purpose of issuing trust preferred securities. The Trust is recorded on the books of the Company using the equity method of accounting.

The Company's stock trades on the Nasdaq Global Select Market under the symbol WTBA.

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West Bancorporation, Inc. and Subsidiaries Selected Financial Data

			Years	s Ended Decem	ber 31	
(in thousands, except per share amounts)	2009		2008	2007	2006	2005
Operating Results						
Interest income	\$67,730		\$72,532	\$82,027	\$79,738	\$63,475
Interest expense	26,636		31,431	43,823	40,639	25,042
Net interest income	41,094		41,101	38,204	39,099	38,433
Provision for loan losses	24,500		16,600	2,350	1,725	1,775
Net interest income after provision for						
loan losses	16,594		24,501	35,854	37,374	36,658
Noninterest income, including securities						
gains (losses)	8,904		4,301	8,430	8,128	8,395
Noninterest expense	37,905		20,105	17,870	17,425	16,247
Income (loss) before income taxes	(12,407	)	8,697	26,414	28,077	28,806
Income taxes (benefits)	(7,356	)	1,386	8,062	8,935	9,131
Income (loss) from continuing						
operations	(5,051	)	7,311	18,352	19,142	19,675
Discontinued operations:						
Income (loss) from discontinued						
operations before						
income taxes	(10,262	)	563	982	458	664
Income taxes (benefits)	(696	)	238	414	193	264
Income (loss) from discontinued						
operations	(9,566	)	325	568	265	400
Net income (loss)	(14,617	)	7,636	18,920	19,407	20,075
Preferred stock dividends and accretion						
of discount	(2,276	)	_	-	-	-
Net income (loss) available to common						
stockholders	\$(16,893	)	\$7,636	\$18,920	\$19,407	\$20,075
Dividends and Per Share Data						
Cash dividends	\$1,566		\$11,138	\$11,224	\$10,956	\$10,689
Cash dividends per common share	0.090		0.640	0.640	0.625	0.610
Basic and diluted earnings (loss) per						
common share						
from continuing operations	(0.42	)	0.42	1.05	1.09	1.12
Basic and diluted earnings (loss) per						
common share						
from discontinued operations	(0.55)	)	0.02	0.03	0.02	0.02
Basic and diluted earnings (loss) per						
common share	(0.97)	)	0.44	1.08	1.11	1.14
Average common shares outstanding	17,404		17,405	17,536	17,537	17,537
Year End Balances						
Total assets	\$1,575,05		\$1,554,276	\$1,341,289	\$1,270,013	\$1,245,417
Average assets	1,618,55	7	1,371,401	1,309,119	1,298,410	1,192,208

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Investment securities	351,269		189,558		237,378		261,578		274,719	
Loans, including held for sale	1,021,042		1,101,75	3	985,423		904,422		867,504	
Allowance for loan losses	(19,126	(19,126 )		(15,441 )		)	(8,494	)	(7,615	)
Deposits	1,246,61	1,246,617		1,155,132			926,251		945,553	
Long-term borrowings	145,619		145,619		123,619		105,519		98,188	
Stockholders' equity	133,059		150,063		121,606		113,812		104,521	
Average stockholders' equity	143,163		118,090		116,683		107,345		100,392	
-										
Performance Ratios										
Equity to assets ratio (average equity										
divided by										
average assets)	8.85	%	8.61	%	8.91	%	8.27	%	8.42	%
Return on assets (net income (loss)										
divided by average										
assets)	-0.90	%	0.56	%	1.45	%	1.49	%	1.68	%
Return on equity (net income (loss)										
divided by average										
equity)	-10.21	%	6.47	%	16.21	%	18.08	%	20.00	%
Efficiency ratio (noninterest expense										
divided by										
noninterest income plus										
tax-equivalent net										
interest income)	45.99	%	38.56	%	37.08	%	35.47	%	33.56	%
Dividend payout ratio (dividends paid										
divided										
by net income)	N.	M	145.86	%	59.32	%	56.45	%	53.25	%
NM - not meaningful										

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# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

(dollars in thousands, except per share amounts)

#### INTRODUCTION

The Company's 2009 financial results were very disappointing and certainly unanticipated. The Company's net loss was (\$14,617). The most significant drivers of this loss were goodwill impairment, loss from discontinued operations, and the second year of an unprecedented level of provision for loan losses.

The Company's common stock started trading below book value during the second quarter. This event ultimately triggered an accounting requirement that we analyze our reported goodwill for possible impairment. We retained a third party valuation firm and management concluded that West Bank's reported goodwill totaling \$13,376, which was related to the 2003 acquisition of Hawkeye State Bank in Iowa City, was entirely impaired. We recorded an impairment charge in the second quarter to write-off that goodwill, although the loss had minimal impact on our regulatory capital ratios. The Company currently has no goodwill recorded on its books, so no future goodwill impairment is possible, unless the Company makes an acquisition. No acquisitions are currently being contemplated.

After receiving indications of interest from third parties to purchase WB Capital Management Inc. (WB Capital), the Company's Board of Director's decided to exit this business line. On October 1, 2009, the Company entered into a definitive agreement to sell all of its stock ownership interest in WB Capital. The sale closed on December 31, 2009. The net loss from discontinued operations attributable to this divestiture was (\$9,566). The Company's only remaining operating subsidiary is West Bank.

Due in large part to the significant problems in the economy in 2009, West Bank's loan losses were the highest in its history. The 2009 provision for loan losses was \$24,500, which was up from \$16,600 in 2008 and \$2,350 in 2007. The quarterly provision for loan losses peaked at \$15,000 for the second quarter of 2009 and remained stable at \$3,000 for the last two quarters.

The loan losses in 2009 resulted in significant part from a devastated commercial and real estate development market in the Company's primary operating areas; a decline in discretionary consumer spending, which significantly reduced cash flow at area retail businesses; a substantial decline in business spending that impacted employees and suppliers; and a multi-million dollar loan fraud perpetrated on West Bank by one of its customers. While we believe our historic loan procedures were appropriate and customary in our market places, West Bank has instituted additional procedures that it believes should prevent or mitigate future adverse impacts similar to this fraud loss. However, we can not predict the performance of the economy with certainty or the impact that performance will have on our borrowers' abilities to repay their loans. While we are cautiously optimistic, we believe the economies in our marketplaces and, derivatively, our customers, may be under unusual material stress for several more years as a result of the declines in property values, general economic activity, and employment levels. In addition, we are evaluating, but can not now be certain of the future impacts of likely increases in interest rates or reductions in the level of government spending.

West Bank was one of the initial developers of the internet-based social savings program SmartyPig® and continues to own approximately thirteen percent of the company. SmartyPig® has grown substantially since its launch in 2008. West Bank has recently encouraged SmartyPig, LLC to move the approximately \$200 million of savings account deposits to a larger institution because the amount of the program-related deposits is becoming a disproportionate percentage of West Bank's deposits. We view this as a positive development for both SmartyPig® and West Bank. We expect that a transfer will occur in 2010 and have managed our liquidity accordingly by accumulating short-term liquid assets. If the transfer does occur in 2010, it is likely that the Company's total assets

will decline by year end.

As of the writing of this report, we anticipate that the Company will be profitable in 2010. The amount of the anticipated profit will depend, in large part, on the amount of loan losses we incur. We anticipate loan losses will decline in 2010, but our loan portfolio still presents substantially more than normal risks. A significant portion of our portfolio is comprised of loans secured by commercial real estate. While we believe we have aggressively addressed declining valuation issues when evaluating the adequacy of the allowance for loan losses, future changes in valuations in 2010 and beyond remain substantially uncertain. Finally, we also think the dollar amount of our loan portfolio will remain at its current level or possibly decline in 2010 and perhaps beyond. New loan activity is not anticipated to significantly exceed the amount of loan payments and payoffs expected in 2010.

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The following discussion describes the consolidated operations of the Company, including West Bank, West Bank's wholly-owned subsidiary, WB Funding Corporation (which owns an interest in SmartyPig, LLC), and West Bank's 99.9 percent owned subsidiary, ICD IV, LLC. The accounts of WB Capital are included in the accompanying financial statements as discontinued operations, because one hundred percent of that company was sold on December 31, 2009. Accordingly, certain items in the prior period financial statements were reclassified to be consistent with the classifications used in the December 31, 2009, financial statements. The reclassifications had no effect on net income (loss) or stockholders' equity.

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# CRITICAL ACCOUNTING POLICIES

This report is based on the Company's audited consolidated financial statements, which have been prepared in accordance with accounting principles generally accepted in the United States of America. The financial information contained in these statements is based on the financial effects of transactions and events that have already occurred. However, the preparation of these statements requires management to make certain estimates and judgments that affect the reported amounts of assets, liabilities, revenues, and expenses.

The Company's significant accounting policies are described in the Notes to Consolidated Financial Statements. Based on its consideration of accounting policies that involve the most complex and subjective estimates and judgments, management has identified its most critical accounting policies to be those related to asset impairment judgments, including fair value and other-than-temporary impairment (OTTI) of available for sale investment securities, the valuation of other real estate owned, and the allowance for loan losses.

Securities available for sale are reported at fair value, with unrealized gains and losses reported as a separate component of accumulated other comprehensive income, net of deferred income taxes. The Company evaluates its debt securities for OTTI on an ongoing basis for those securities with a fair value below amortized cost. The review takes into consideration current market conditions, issuer rating changes and trends, the credit worthiness of the obligator of the security, current analysts' evaluations, failure of the issuer to make scheduled interest or principal payments, the Company's lack of intent to sell the security or whether it is more likely than not that the Company will be required to sell the debt security before its anticipated recovery, as well as other qualitative factors. The term OTTI is not intended to indicate that the decline is permanent, but indicates that the prospect for a near-term recovery of value is not necessarily favorable, or that there is a lack of evidence to support a realizable value equal to or greater than the carrying value of the investment. Any portion of such a decline in value associated with credit loss is recognized in earnings as an impairment loss with the remaining noncredit-related component being recognized in accumulated other comprehensive income. A credit loss is determined by assessing whether the amortized cost basis of the security will be recovered by comparing the present value of cash flows expected to be collected from the security, computed using original yield as the discount rate, to the amortized cost basis of the security. The shortfall of the present value of the cash flows expected to be collected in relation to the amortized cost basis is considered to be the "credit loss." In addition to credit losses, losses are recognized for a security having an unrealized loss if the Company has the intent to sell the security or if it is more-likely-than-not the Company will be required to sell the security before collection of the principal amount.

Other real estate owned includes real estate properties acquired through or in lieu of foreclosure. They are initially recorded at fair value less estimated selling costs. After foreclosure, valuations are periodically performed by management during the holding period by obtaining updated appraisals or other market information. Any subsequent write-downs are recorded as a charge to operations.

The allowance for loan losses is established through a provision for loan losses charged to expense. Loans are charged against the allowance for loan losses when management believes that collectability of the principal is unlikely. The Company has policies and procedures for evaluating the overall credit quality of its loan portfolio, including timely identification of potential problem loans. On a quarterly basis, management reviews the appropriate level for the allowance for loan losses, incorporating a variety of risk considerations, both quantitative and qualitative. Quantitative factors include the Company's historical loss experience, delinquency and charge-off trends, collateral values, known information about individual loans, and other factors. Qualitative factors include the general economic environment in the Company's market areas and the expected trend of those economic conditions. While management uses the best information available to make its evaluation, future adjustments to the allowance may be necessary if there are significant changes in economic conditions or the other factors relied upon. To the extent actual

results differ from forecasts and management's judgment, the allowance for loan losses may be greater or less than future charge-offs.

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### RESULTS OF OPERATIONS - 2009 COMPARED TO 2008

# **OVERVIEW**

Total net loss for the year ended December 31, 2009, was (\$14,617) compared to net income of \$7,636 for the year ended December 31, 2008. The Company's return on average equity (ROE) was (10.21) percent in 2009, compared to 6.47 percent in 2008. The return on average assets (ROA) was (0.90) percent, compared to 0.56 percent for the prior year.

Net loss from continuing operations was (\$5,051) for 2009 compared to net income of \$7,311 for 2008. Basic and diluted earnings (loss) per common share from continuing operations were (\$0.42) and \$0.42 for the same periods, respectively. The difference between the net loss from continuing operations in 2009 compared to 2008 net income from continuing operations was due in substantial part to goodwill impairment at West Bank of \$13,376, the \$7,900 increase in provision for loan losses, and the \$2,130 increase in FDIC insurance expense.

The 2009 provision for loan losses, which was \$24,500, was a historic high due to significant charge-offs in 2009. Charge-offs of commercial, real estate construction, commercial real estate and other loans totaled \$21,380. For much of 2009 the economy was in a recession and significant difficulty was experienced in the construction and real estate development, commercial real estate, and commercial business sectors.

Noninterest income, exclusive of securities gains (losses), increased by \$665 compared to 2008. The increase was due to \$840 of gain received in the first quarter of 2009 from a bank-owned life insurance policy as the result of the death of a West Bank officer and an increase of \$570 in gains and fees on the sales of residential mortgages sold into the secondary market. Offsetting this growth was an \$811 decline in service charges on deposit accounts primarily due to lower returned check charges.

Goodwill impairment was reviewed as of June 30, 2009, because the Company's common stock traded at a market price of less than its per share book value. With the assistance of a third party valuation firm, management prepared an estimate of the fair value of a 100 percent controlling marketable interest in the outstanding stock of West Bank. A combination of the income and market approaches was used in determining the fair value. Under the income approach, the primary factor considered was the ability of West Bank to generate future cash flows. A discount rate was estimated by utilizing the build-up method which factors in the following components: a risk-free rate of return, an equity risk premium, an industry risk premium or discount, a size premium and risk associated specifically with West Bank. A discount rate of 12.04 percent was then applied to projected future cash flows. Under the market approach, stock market data regularly published on publicly traded companies considered to be similar to West Bank were utilized in determining market value. The two indicated values were then weighted to represent the relative importance a market participant might reasonably be expected to place on the results of each method. Based on the above analysis, an impairment of \$13,376, or all of the goodwill recorded on West Bank's balance sheet, was taken in the second quarter of 2009.

Noninterest expense (exclusive of goodwill impairment) increased \$4,424 over 2008. The increase included the previously mentioned increase in FDIC insurance expense, including a one-time special assessment, a \$681 increase in salary and benefit costs, a \$459 increase in occupancy costs, a \$650 increase in deposit operations expense, and a \$345 increase in costs associated with nonperforming assets.

The Company has consistently used the efficiency ratio to measure productivity. This ratio is computed by dividing noninterest expense (excluding goodwill impairment and discontinued operations) by the sum of tax-equivalent net interest income plus noninterest income (excluding securities gains and net impairment losses and discontinued

operations). For the year ended December 31, 2009, the Company's efficiency ratio was 45.99 percent, up from the prior year's ratio of 38.56 percent. The ratio for both years is significantly better than peer group averages, which are generally around 75 percent according to data in the September 2009 Bank Holding Company Performance Report, a report prepared by the Federal Reserve Board's Division of Banking Supervision and Regulation.

After receiving indications of interest from third parties to purchase WB Capital, the Company's Board of Directors decided to exit this business line and focus on community banking. The Company entered into a definitive agreement to sell all of its stock in WB Capital in October 2009, and the sale closed on December 31, 2009. The net loss from discontinued operations of WB Capital was (\$9,566) compared to net income of \$325 for the year ended December 31, 2008. The loss was the result of \$11,160 of goodwill impairment recorded at WB Capital during the second and third quarters of 2009. Revenues were lower than the prior year because of the decline in stock values and lower levels of assets under management. Operating expenses (exclusive of goodwill impairment) were \$1,746 lower in 2009 than in 2008 primarily due to lower staffing levels and a concerted effort to reduce operating costs.

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#### Net Interest Income

Net interest income declined only \$7 to \$41,094 for 2009 despite the 52 basis point decline in net interest margin to 2.86 percent from 3.38 percent in 2008 and the high volume of nonperforming assets. Yields on earning assets declined at a faster pace than the rates paid on deposits and borrowings. The average yield on earning assets declined 124 basis points, while the average rate on interest-bearing liabilities declined 86 basis points. The net interest spread, which is the difference between the yields earned on assets and the rates paid on liabilities, declined to 2.49 percent from 2.87 percent a year earlier. The higher level of interest earning assets offset the previously mentioned negative trends.

For additional details on changes in interest rates and yields and volume variances, see the section of this report entitled, Distribution of Assets, Liabilities and Stockholders' Equity; Interest Rates; and Interest Differential.

# Loan Volume/Loan Quality

At December 31, 2009, total loans declined \$80,025, to \$1,020,710 from \$1,100,735 a year earlier. Demand for new loans by businesses in the Company's markets is soft. Requests for commercial real estate, new construction and land development loans have fallen off substantially and customers are paying down debt if they are able. Nonperforming loans at December 31, 2009, totaled \$26,317 or 2.58 percent of total loans. At December 31, 2008, nonperforming loans totaled \$28,835 or 2.62 percent of total loans. Nonperforming loans include loans on nonaccrual status, loans that have been renegotiated to below market interest rates or terms, and loans past due 90 days or more. In addition, at December 31, 2009, West Bank held \$25,350 of "other real estate owned," which is property acquired through or in lieu of foreclosure. For more discussion on loan quality, see the Summary of the Allowance for Loan Losses section of this report.

The allowance for loan losses, which totaled \$19,126, represented 1.87 percent of total loans and 72.7 percent of nonperforming loans at the end of 2009, compared to 1.40 percent and 53.55 percent for 2008. The provision for loan losses totaled \$24,500 for 2009, up from \$16,600 for 2008. The Company's net charge-offs as a percent of average loans were 1.89 percent for 2009, compared to 0.96 percent for 2008. The amount of loans charged off in 2009 totaled \$21,380, compared to \$10,370 in 2008. Recoveries in 2009 from loans previously charged off were \$565, up from \$276 in the prior year. Management believes the allowance for loan losses at December 31, 2009, was sufficient to absorb probable loan losses within the portfolio.

# Noninterest Income

The following table shows the variance from the prior year in the noninterest income categories shown in the Consolidated Statements of Operations. In addition, accounts within the "Other income" category that represent significant variances are shown.

		Years en	ded I	Decer	nber 31			
Noninterest income:	2009	2008			Change		Change %	)
Service charges on deposit accounts	\$ 4,021	\$ 4,832		\$	(811	)	-16.78	%
Trust services	786	789			(3	)	-0.38	%
Gains and fees on sales of residential								
mortgages	1,114	544			570		104.78	%
Increase in cash value of bank-owned								
life insurance	776	936			(160	)	-17.09	%
Gain from bank-owned life insurance	840	-			840		N/A	

# Other income:

Debit card usage fees	1,1	123	880	243		27.61	%
All other income	97	2	986	(14	)	-1.42	%
Total other income	2,0	)95	1,866	229		12.27	%
Total noninterest income	\$ 9,6	532 \$	8,967	\$ 665		7.42	%

Service charges on deposit accounts declined due to a \$722 reduction in return check charges. In the current uncertain economy, customers appear to be more conscientious about monitoring their checking account balances. Service charges on commercial accounts declined 5.1 percent or \$44 due to revised fee schedules implemented in September 2009.

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The volume of originations of residential mortgages sold into the secondary market more than doubled compared to the prior year. This source of revenue is expected to remain strong as long as historically low interest rates allow consumers to refinance existing mortgages in order to reduce their monthly costs. Despite the low level of home sales, consumers are selectively purchasing real estate while locking in relatively low long-term rates.

The 2009 decline in the increase in cash value of bank-owned life insurance was due to lower market interest rates. As previously discussed, West Bank received tax-exempt income from a gain on life insurance proceeds as the result of the death of one of its officers in the first quarter of 2009.

Debit card usage fees continued to increase in 2009 as the Reward Me Checking product grew by over 1,900 accounts and approximately \$45,000 in balances compared to December 31, 2008. This product was introduced in April 2008 and encourages the use of electronic payments. This source of revenue is expected to continue to grow due to the convenience of this payment method and the potential interest rate paid on the first tier of the account balance. The rate of growth may decline due to the October 2009 lowering of the size of the first tier on which the incentive rate is paid from \$50 to \$30.

# Investment Securities Gains (Losses)

During 2009, West Bank investment securities impairment losses totaling \$2,612 were recognized through earnings. Those losses consisted of \$2,267 on five single-issuer trust preferred securities, a \$310 OTTI credit loss on a pooled trust preferred security, and a \$35 loss on a unit trust comprised of the common stock of several community banks and bank holding companies. Management liquidated certain bonds during the second half of 2009 in order to reduce the credit risk in the West Bank investment portfolio. Trust preferred, corporate, and selected agency and municipal bonds were sold resulting in gains totaling \$1,884 compared to gains of \$73 in 2008. By the end of the year, the trust preferred securities in the West Bank portfolio were reduced to two single-issuer bonds, which are considered to have low risk, and one pooled trust preferred security.

# Noninterest Expense

The following table shows the variance from the prior year in the noninterest expense categories shown in the Consolidated Statements of Operations. In addition, accounts within the "Other expenses" category that represent significant variances are shown.

		Years ended	Years ended December 31								
Noninterest expense:	2009	2008	Change	Change %							
Salaries and employee benefits	\$ 9,938	\$ 9,257	\$ 681	7.36 %							
Occupancy	3,451	2,992	459	15.34 %							
Data processing	1,761	1,748	13	0.74 %							
FDIC insurance expense	2,736	606	2,130	351.49 %							
Goodwill impairment	13,376	-	13,376	N/A							
Other expenses:											
Insurance	285	224	61	27.23 %							
Marketing	504	719	(215)	-29.90 %							
Professional fees	964	941	23	2.44 %							
Consulting fees	413	210	203	96.67 %							
Director fees	274	278	(4)	-1.44 %							
Deposit operations expense	821	171	650	380.12 %							
Bank service charges and fees	411	221	190	85.97 %							

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Other real estate owned expense	368	166	202		121.69	%
Nonreimbursed loan expenses	191	48	143		297.92	%
Training	91	179	(88)	)	-49.16	%
Charitable contributions	200	113	87		76.99	%
Intangible amortization	205	238	(33	)	-13.87	%
All other	1,916	1,994	(78	)	-3.91	%
Total other	6,643	5,502	1,141		20.74	%
Total noninterest expense	\$ 37,905	\$ 20,105	\$ 17,800		88.54	%

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Salaries and benefits expense increased due to annual salary increases, a change in the paid time off policy, an increase in commission expense related to the higher volume of mortgage loans sold into the secondary market, a ten percent increase in medical insurance costs, and a decline in salary cost deferred for new loan originations due to a lower volume of new loans. Partially offsetting these increases was the elimination of annual bonuses for most officers and the decision to make no 2009 profit sharing contribution. For 2010, most salaries have been frozen at 2009 levels, at least until the Company returns to consistent profitability.

Occupancy expenses increased in 2009 because of the February 2009 opening of a new branch in Waukee and a \$190 one-time lease buyout for unused space leased by the Company.

FDIC insurance expense increased as a result of rate increases, an emergency special assessment in the second quarter of 2009 as part of the FDIC's restoration plan for the Deposit Insurance Fund, significantly higher average deposits, and participation in the FDIC's Temporary Liquidity Guarantee Program ("TLGP") which is in effect from mid-November 2008 through June 2010.

On December 30, 2009, all insured institutions were required to prepay FDIC assessments for three and one-quarter years. The prepayment was based on average third quarter deposits and assumptions about future deposit growth. West Bank's \$7,200 payment will be amortized over the prepayment period.

As previously mentioned, the second quarter 2009 goodwill impairment consisted of writing off all goodwill at West Bank, or \$13,376. The impairment analysis was completed at an interim period due to the Company's market value, as measured by its common stock price, falling to a level below book value.

Insurance expense increased as the result of a rate increase for directors and officers coverage. Marketing expense declined due to cost containment efforts compared to 2008, which had included costs for launching a new product. Professional fees grew as legal fees increased due to the higher volume of impaired loans. Consulting fees increased due to the implementation of a customer relationship management system beginning in the second half of 2008, investment securities valuations completed by a consulting firm, hiring a third party firm to assist in evaluating goodwill for impairment, and fees paid in conjunction with the Company's search for a new chief executive officer.

Deposit operations expense increased for 2009 due to costs associated with SmartyPig® savings and Reward Me Checking interest-bearing products, which have both grown substantially compared to the prior year. Expenses related to SmartyPig® were significantly lower in the fourth quarter of 2009 as ACH transactions were transferred to another provider. West Bank's service charges paid have increased for 2009 as a result of technological improvements in cash letter processing that allows better availability of funds from incoming deposits. The improved availability results in a loss of earnings credit used to offset the charges assessed by the processor. Service charges also increased due to retaining WB Capital to manage West Bank's investment portfolio effective in September 2009.

Other real estate owned expense increased during 2009 due to increased operating costs for a higher number of properties held. Costs also included write-downs subsequent to transfers to this classification totaling \$133 in 2009 and \$70 in 2008. Nonreimbursed loan expenses increased due to the higher volume of impaired loans and the related costs to protect collateral values, and the write-down of \$50 on one foreclosed asset.

Charitable contributions increased in 2009 because \$200 of the previously mentioned bank-owned life insurance proceeds was contributed to the West Bancorporation Foundation in the first quarter.

Training expense and other expense declined due to cost containment efforts throughout 2009.

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# Income Taxes (Benefits)

The Company records a provision for income taxes (benefits) currently payable, along with a provision for those taxes payable or refundable in the future. Such deferred taxes arise from differences in the timing of certain items for financial statement reporting compared to income tax reporting. The effective income tax rate differs from the federal statutory income tax rate primarily due to tax-exempt interest income, the tax-exempt increase in cash value of bank-owned life insurance, disallowed interest expense, state income taxes, and in 2009, gain from bank-owned life insurance. For both years, the effective tax rate was also impacted by West Bank's 2007 investment in a qualified community development entity, which generated a federal new market tax credit. The credit, which totals \$2,730, is being recognized over a seven-year period. The effective rate of income tax expense (benefit) as a percent of income (loss) before income taxes from continuing operations was a (59.3) percent benefit for 2009, compared to expense of 15.9 percent for 2008. The benefit rate increased significantly as a result of the relatively high proportion of tax-exempt income compared to the loss from continuing operations before taxes in 2009. The federal income tax expense (benefit) was approximately (\$7,067) and \$652 for 2009 and 2008, respectively, while state income tax expense (benefit) was approximately (\$289) and \$734, respectively. State income tax expense was higher than federal tax expense in 2008 due to establishing a deferred tax valuation allowance against a state net operating loss of the Company. The Company has recorded a valuation allowance against the tax effect of the state net operating loss, federal and state capital loss carryforwards, and equity security impairment as management believes it is more likely than not that such carryforwards will expire without being utilized.

# RESULTS OF OPERATIONS - 2008 COMPARED TO 2007

### **OVERVIEW**

Total net income for the year ended December 31, 2008, was \$7,636, compared to \$18,920 for 2007. Total basic and diluted earnings per common share were \$0.44 in 2008, compared to \$1.08 in 2007. The Company's ROE was 6.47 percent in 2008, compared to 16.21 percent in 2007. The ROA was 0.56 percent, compared to 1.45 percent for the prior year.

Net income from continuing operations in 2008 was \$7,311, compared to \$18,352 in 2007. The reduction in 2008 earnings from continuing operations was primarily the result of a \$14,250 increase in provision for loan losses compared to 2007 and recognition of \$4,739 of investment security impairment losses on a Lehman Brothers Holdings, Inc. unsecured note, a pooled trust preferred security, and an investment in a unit trust comprised of the common stock of several community banks and bank holding companies.

Offsetting these negative items was a \$2,897 increase in net interest income and a \$542 increase in noninterest income, exclusive of impairment charges. Noninterest income, exclusive of impairment charges, was higher than in 2007 due to increases in debit card usage fees and gains and fees on sales of residential mortgages into the secondary market.

Noninterest expense for 2008 was \$2,235 higher than in 2007. The increase included the impact of higher costs related to carrying higher levels of foreclosed real estate compared to recording gains on the sale of foreclosed real estate in the prior year. Also contributing to the increase in noninterest expense were increases in professional fees, marketing expenses, and the re-establishment of the FDIC assessment.

The \$11,041 decline in net income from continuing operations in 2008 compared to 2007 included a reduction in West Bank net income of \$10,201 due to the previously mentioned increase in provision for loan losses, investment securities impairment losses, and higher noninterest expense. Net interest income increased in 2008 compared to

2007 because the cost of funds declined more than the yield on a higher volume of earning assets.

The West Bank provision for loan losses was \$16,600 in 2008, compared to \$2,350 in 2007. The increase in provision for loan losses included specific provisions of \$4,000 against two loans to a customer that had been the victim of a substantial fraud and \$5,000 related to a large homebuilder and developer that failed. Net loans charged off totaled \$10,094 in 2008, compared to \$1,909 in 2007. Of the total net charge-offs in 2008, approximately \$4,700 occurred in the second quarter and \$4,000 in the fourth quarter. The higher net charge-offs in these quarters were primarily related to the two customers mentioned previously.

For the year ended December 31, 2008, the Company's efficiency ratio was 38.56 percent, up slightly from the prior year's ratio of 37.08 percent.

Net income from discontinued operations declined to \$325 for 2008 compared to \$568 for 2007. Revenues were lower than the prior year due to the severe decline in stock values, which reduced assets under management at WB Capital. Operating expenses from discontinued operations were 1.7 percent lower than in 2007 despite recognizing an operating loss of \$458 related to purchasing a defaulted Lehman Brothers Holdings, Inc. bond from the WB Capital Liquid Assets Fund. The bond was purchased from the money market mutual fund to prevent the fund from dropping below \$1.00 per share.

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On December 31, 2008, the Company received \$36,000 from the U.S. Department of the Treasury (the "Treasury") in exchange for 36,000 shares of cumulative senior preferred stock and a warrant to purchase 474,100 shares of common stock under the Capital Purchase Program ("CPP"). The proceeds were initially used to pay off \$2,000 of borrowings at the Company, and the remaining \$34,000 was transferred to West Bank's capital.

#### Net Interest Income

Net interest income increased \$2,897, or 7.6 percent, to \$41,101 for 2008, primarily due to the approximately \$109,000 increase in average loan volume. The average yield on earning assets declined 105 basis points, while the average rate on interest-bearing liabilities declined 142 basis points. The net interest spread increased to 2.87 percent from 2.50 percent a year earlier. Net interest margin was 3.38 percent in 2008, up from 3.28 percent in 2007.

# Loan Growth/Loan Quality

At December 31, 2008, total loans increased \$117,170 to \$1,100,735, from \$983,565 a year earlier. Most of the growth came in commercial and commercial real estate loans. Nonperforming loans at December 31, 2008, totaled \$28,835, or 2.62 percent of total loans. At December 31, 2007, nonperforming loans totaled \$5,877 or 0.60 percent of total loans.

The allowance for loan losses, which totaled \$15,441, represented 1.40 percent of total loans and 53.55 percent of nonperforming loans at the end of 2008, compared to 0.91 percent and 152.03 percent for 2007. The provision for loan losses totaled \$16,600 for 2008, up from \$2,350 for 2007. The Company's net charge-offs as a percent of average loans were 0.96 percent for 2008 compared to 0.20 percent for 2007. The amount of loans charged off in 2008 totaled \$10,370, compared to \$2,142 in 2007. Recoveries in 2008 from loans previously charged off were \$276, up slightly from \$233 in the prior year.

# Noninterest Income

The following table shows the variance from the prior year in the noninterest income categories shown in the Consolidated Statements of Operations. In addition, accounts within the "Other income" category that represent significant variances are shown.

			Years en	ded Dece	mber 31				
Noninterest income:		2008	2007		Change		Ch	ange %	
Service charges on deposit accounts	\$	4,832	\$ 4,794	\$	38		C	).79	%
Trust services		789	758		31		4	1.09	%
Gains and fees on sales of residential									
mortgages		544	161		383		2	237.89	%
Increase in cash value of bank-owned life	e								
insurance		936	890		46		5	5.17	%
Other income:									
Debit card usage fees		880	659		221		3	33.54	%
VISA/MasterCard income		186	199		(13	)	-	6.53	%
Letter of credit fees		150	196		(46	)	-	23.47	%
All other income		650	768		(118	)	-	15.36	%
Total other income		1,866	1,822		44		2	2.41	%
Total noninterest income	\$	8,967	\$ 8,425	\$	542		$\epsilon$	5.43	%

Service charges on deposit accounts increased slightly compared to the prior year. An increase in commercial fee income was offset by a decline in return check charges. Lower market interest rates resulted in a lower earnings credit on commercial checking accounts, which translated to a \$227 increase in commercial service charge revenue. Return check charges declined \$122 from 2007 as customers presented fewer checks against non-sufficient funds.

Trust fees have increased compared to the prior year due to new business and additional assets added to existing accounts.

Debit card usage fees increased because West Bank began offering a new product in April 2008 that encourages the use of electronic payments. VISA/MasterCard income declined as a result of lower transaction volumes compared to 2007.

The volume of originations of residential mortgages sold into the secondary market increased over 118 percent compared to 2007.

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The all other income category declined in 2008 due to lower income related to West Bank's official checks and letter of credit fees. All other income for 2007 included gains on disposals of fixed assets.

# Investment Securities Gains (Losses)

During 2008, West Bank recorded a \$1,800 impairment charge for an investment in an unsecured note of Lehman Brothers Holdings, Inc. Net income was also reduced by a \$2,622 impairment charge for a pooled trust preferred security, as it was determined estimated cash flows to be received over the life of the security would not be sufficient to cover all of the principal and interest. An investment owned by the Company in a unit trust comprised of the common stock of several community banks and bank holding companies was also deemed impaired. The impairment charge for this investment was \$317.

# Noninterest Expense

The following table shows the variance from the prior year in the noninterest expense categories shown in the Consolidated Statements of Operations. In addition, accounts within the "Other expenses" category that represent significant variances are shown.

			Years ended December 31								
Noninterest expense:	2008		2007			Change		Change %			
Salaries and employee benefits	\$ 9,257	\$	9,187		\$	70		0.76	%		
Occupancy	2,992		2,916			76		2.61	%		
Data processing	1,748		1,706			42		2.46	%		
FDIC insurance expense	606		109			497		455.96	%		
Other expenses:											
Insurance	224		178			46		25.84	%		
Marketing	719		412			307		74.51	%		
Business development	320		259			61		23.55	%		
Professional fees	941		623			318		51.04	%		
Consulting fees	210		164			46		28.05	%		
Director fees	278		270			8		2.96	%		
Other real estate owned expense	166		(259	)		425		164.09	%		
Training	179		94			85		90.43	%		
Intangible amortization	238		217			21		9.68	%		
All other	2,227		1,994			233		11.69	%		
Total other	5,502		3,952			1,550		39.22	%		
Total noninterest expense	\$ 20,105	\$	17,870		\$	2,235		12.51	%		

The net increase in salaries and benefits resulted from higher salaries due to annual merit increases and the addition of five employees in 2008. These increases were partially offset by a reduction of \$359 in bonuses and \$111 in profit sharing expense because of the decline in 2008 net income.

Occupancy expenses grew in 2008 as the cost of service contracts increased.

Data processing expense increased because of costs related to higher volumes of PIN and signature-based debit/ATM card transactions and higher volumes of transactions and accounts on West Bank's various deposit and loan applications.

FDIC expense increased as a result of the re-establishment of the FDIC assessment. West Bank's share of a one-time assessment credit was almost fully utilized by March 31, 2008.

Marketing and business development expenses were up as a result of a retail sales campaign for a new product offering and more aggressive sales efforts overall.

Professional fees increased in 2008 due to higher legal fees, primarily associated with loan collection efforts, and higher external audit and tax compliance-related fees. Consulting fees increased due to the implementation of a customer relationship management system during the second half of 2008.

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Other real estate owned expense increased due to a write-down taken on one piece of property and increased operating costs for a higher amount of properties held during 2008. The 2007 expense included gains on the sale of several other real estate properties, including a gain of \$272 from the sale of farmland in eastern Iowa.

Training expense has increased as the result of an extensive sales training program for consumer branch managers and commercial bankers.

### Income Taxes

In 2008 and 2007, the effective tax rate was impacted by West Bank's 2007 investment in a qualified community development entity, which generated a federal new market tax credit. The effective rate of income tax expense as a percent of income before income taxes from continuing operations was 15.9 percent for 2008, compared to 30.5 percent for 2007. The federal income tax expense was approximately \$652 and \$7,064 for 2008 and 2007, respectively, while state income tax expense was approximately \$734 and \$998, respectively.

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# DISTRIBUTION OF ASSETS, LIABILITIES AND STOCKHOLDERS' EQUITY; INTEREST RATES; AND INTEREST DIFFERENTIAL

Average Balances and an Analysis of Average Rates Earned and Paid

The following tables show average balances and interest income or interest expense, with the resulting average yield or rate by category of average earning assets or interest-bearing liabilities for the years indicated. Interest income and the resulting net interest income are shown on a fully taxable basis.

		2009			2008			2007	
	Average	Revenue/	Yield/	Average	Revenue/	Yield/	Average	Revenue/	Yield/
	Balance	Expense	Rate	Balance	Expense	Rate	Balance	Expense	Rate
Assets									
Interest-earning assets:									
Loans: (2) (3)									
Commercial	\$ 399,696	\$19,436	4.86%	\$387,426	\$22,175	5.72%	\$352,176	\$27,574	7.83%
Real estate (1)	690,159	40,001	5.80%	653,381	40,944	6.27%	579,249	41,890	7.23%
Consumer and other									
loans	10,190	643	6.31%	13,751	867	6.30%	14,244	1,034	7.26%
Total loans	1,100,045	60,080	5.46%	1,054,558	63,986	6.07%	945,669	70,498	7.45%
Investment									
securities:									
Taxable	135,962	3,937	2.90%	96,560	4,763	4.93%	165,683	7,758	4.68%
Tax-exempt (1)	94,859	5,797	6.11%	92,646	5,393	5.82%	86,794	4,581	5.28%
Total investment									
securities	230,821	9,734	4.22%	189,206	10,156	5.37%	252,477	12,339	4.89%
Federal funds sold									
and other									
short-term									
investments	198,043	521	0.26%	33,113	467	1.41%	14,534	752	5.17%
Total									
interest-earning									
assets (1)	1,528,909	70,335	4.60%	1,276,877	74,609	5.84%	1,212,680	83,589	6.89%
Noninterest-earning									
assets:									
Cash and due from									
banks	31,918			29,343			29,766		
Premises and									
equipment, net	5,201			4,976			5,303		
Other, less									
allowance for loan									
losses	52,529			60,205			61,370		
Total									
noninterest-earning									
assets	89,648			94,524			96,439		

Total assets	\$1,618,557			\$1,371,401			\$1,309,119		
Liabilities and Stockholders' Equity									
Interest-bearing liabilities:									
Deposits:									
Savings, interest-bearing demand, and money									
markets	\$ 503,279	6,638	1.32%	\$325,850	5,035	1.55%	\$304,138	8,948	2.94%
Time deposits	527,075	12,910	2.45%	447,959	16,486	3.68%	418,869	21,203	5.06%
Total deposits	1,030,354	19,548	1.90%	773,809	21,521	2.78%	723,007	30,151	4.17%
Other borrowed									
funds	232,894	7,088	3.04%	285,249	9,910	3.47%	274,721	13,672	4.98%
Total									
interest-bearing									
liabilities	1,263,248	26,636	2.11%	1,059,058	31,431	2.97%	997,728	43,823	4.39%
Noninterest-bearing liabilities:									
Demand deposits	201,243			180,614			180,965		
Other liabilities	10,903			13,639			13,743		
Stockholders' equity	143,163			118,090			116,683		
Total liabilities and									
stockholders' equity	\$1,618,557			\$1,371,401			\$1,309,119		
Net interest income/net interest									
spread (1)		\$43,699	2.49%		\$43,178	2.87%		\$39,766	2.50%
Net interest margin (1)			2.86%			3.38%			3.28%
` '									

<sup>1</sup> Tax-exempt income has been adjusted to a tax-equivalent basis using an incremental rate of 35% and is adjusted to reflect the effect of the nondeductible interest expense associated with owning tax-exempt investments.

<sup>2</sup> Average loan balances include nonaccrual loans. Interest income collected on nonaccrual loans has been included.

<sup>3</sup> Interest income on loans includes amortization of loan fees and costs, which are not material.

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#### Net Interest Income

The Company's largest component of net income is net interest income, which is the difference between interest earned on earning assets, consisting primarily of loans and investments, and interest paid on interest-bearing liabilities, consisting of deposits and borrowings. Fluctuations in net interest income can result from the combination of changes in the balances of asset and liability categories and changes in interest rates. Interest rates earned and paid are also affected by general economic conditions, particularly changes in market interest rates, and by competitive factors, government policies, and the action of regulatory authorities. Net interest margin for the year is a measure of the net return on interest-earning assets and is computed by dividing tax-equivalent net interest income by the average of total interest-earning assets for the year.

For the years ending December 31, 2009, 2008, and 2007, the Company's net interest margin was 2.86, 3.38, and 3.28 percent, respectively. Despite the drop in the net interest margin in 2009, tax-equivalent net interest income increased \$521 as growth in earning assets exceeded growth in interest-bearing liabilities when compared to 2008. The high level of competition in the local markets, the Federal Reserves' targeted federal funds rate of 0 to 25 basis points, and the high level of nonaccrual loans are expected to keep pressure on the net interest margin of the Company.

# Rate and Volume Analysis

The rate and volume analysis shown below, on a tax-equivalent basis, is used to determine how much of the change in interest income or expense is the result of a change in volume or a change in interest yield or rate. The change in interest that is due to both volume and rate has been allocated to the change due to volume and the change due to rate in proportion to the absolute value of the change in each.

	200	2008 Compared to 2007								
	Volume	Rate	7	Γotal	Volume		Rate		Total	
Interest Income										
Loans: (1)										
Commercial	\$684	\$(3,423	) \$(2,	739 )	\$2,559	\$	\$(7,958	)	\$(5,399	)
Real estate (2)	2,231	(3,174	) (94	13 )	5,011		(5,957	)	(946	)
Consumer and other loans	(225	) 1	(22	24 )	(35	)	(132	)	(167	)
Total loans (including fees)	2,690	(6,596	) (3,	906 )	7,535		(14,047	)	(6,512	)
Investment securities:										
Taxable	1,545	(2,371	) (82	26 )	(3,390	)	395		(2,995	)
Tax-exempt (2)	131	273	40	4	321		491		812	
Total investment securities	1,676	(2,098	) (42	22 )	(3,069	)	886		(2,183	)
Federal funds sold and other										
short-term investments	700	(646	) 54		516		(801	)	(285	)
Total interest income (2)	5,066	(9,340	) (4,	274 )	4,982		(13,962	)	(8,980	)
Interest Expense										
Deposits:										
Savings, interest-bearing										
demand,										
and money markets	2,425	(822	) 1,6	503	599		(4,512	)	(3,913	)
Time deposits	2,575	(6,151	) (3,	576 )	1,391		(6,108	)	(4,717	)
Time deposits	2,575	(6,151	) (3,	576 )	1,391		(6,108	)	(4,717	)

Total deposits	5,000	(6,973	) (1,973	) 1,990	(10,620	) (8,630	)
Other borrowed funds	(1,684	) (1,138	) (2,822	) 506	(4,268	) (3,762	)
Total interest expense	3,316	(8,111	) (4,795	) 2,496	(14,888	) (12,392	)
Net interest income (2)	\$1,750	\$(1,229	) \$521	\$2,486	\$926	\$3,412	

<sup>1</sup> Balances of nonaccrual loans have been included for computational purposes.

<sup>2</sup> Tax-exempt income has been converted to a tax-equivalent basis using a federal income tax rate of 35% and is adjusted for the effect of the nondeductible interest expense associated with owning tax-exempt investments.

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Tax-equivalent interest income and fees on loans declined \$3,906 for the year ended December 31, 2009, compared to 2008, as the combination of lower rates and the continued high level of nonperforming loans exceeded the impact of the \$45,487 increase in the average volume of outstanding loans. The average yield on loans declined to 5.46 percent for 2009, compared to 6.07 percent for 2008. The yield on the Company's loan portfolio is affected by the mix of the portfolio, the effects of competition, the interest rate environment, the amount of nonperforming loans, and reversals of previously accrued interest on charged-off loans. The interest rate levels influence the volume of new loan originations and the mix of variable rate versus fixed rate loans. Loan pricing in the Company's market areas remains competitive, while the demand for new loans has declined as business customers assess the ongoing effects of the slow economy.

The average balance of investment securities in 2009 grew \$41,615 compared to 2008, while the yield fell 115 basis points. The decline in yield was partially caused by reversing a total of \$198 of interest on securities deemed impaired during the year. Investment securities totaling approximately \$191,500 were sold, called, or matured in 2009 while approximately \$350,200 of investment securities were purchased. In order to decrease credit risk in the investment portfolio, certain trust preferred securities were sold in the second half of the year.

The average balance of federal funds sold and other short-term investments increased \$164,930 during 2009. Despite the significant increase in volume, net interest income on these assets increased only \$54 due to the 115 basis point drop in rates.

The average rate paid on deposits for the year ended December 31, 2009, declined to 1.90 percent from 2.78 percent for the year ended December 31, 2008. The significant drop in market rates paid caused interest expense to decline by \$1,973 despite a sizable increase in average balances. The average balance of interest-bearing demand and savings accounts grew due to a \$55,136 increase in average Reward Me checking account balances and a \$99,104 increase in average SmartyPig® savings account balances. Both of these accounts pay interest at rates in excess of rates paid on short-term certificates of deposit. The average balance of time deposits increased over \$79,000 compared to 2008. The balance is expected to remain high as more customers are participating in the Certificate of Deposit Account Registry Service (CDARS) program in order to obtain FDIC insurance on large deposits. CDARS is a program that coordinates, on a reciprocal basis, a network of banks to spread out deposits exceeding the FDIC insurance coverage limits to numerous institutions in order to provide insurance coverage for all participating deposits. Of the total deposits in the CDARS program as of December 31, 2009, 95 percent are on behalf of West Bank customers and are required to be classified as brokered deposits, but the nature of these deposits is not "brokered."

The average rate paid on other borrowings declined by 43 basis points compared to the year ended December 31, 2008. The average balance of other borrowings for 2009 was \$52,355 lower than in 2008. Overnight borrowings in the form of federal funds purchased from correspondent banks and securities sold under agreements to repurchase averaged \$39,123 less than in 2008. The average rate paid on overnight borrowings declined 186 basis points. Average long-term borrowings declined \$13,203, while the rates paid on long-term borrowings increased 18 basis points compared to 2008. There were no changes in balances or rates of the outstanding subordinated notes. Those notes have a fixed rate until July 2010.

### INVESTMENT PORTFOLIO

The following table sets forth the composition of the Company's securities available for sale for the three years indicated.

As of December 31

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	2009	2008	2007
U.S. Treasury and government agencies and			
corporations	\$ 177,890	\$ 61,050	\$ 118,994
State and political subdivisions	87,935	107,175	89,566
Mortgage-backed securities	64,578	1,234	1,835
Trust preferred securities	2,067	5,269	8,541
Corporate notes and other investments	8,008	6,656	12,491
Total	\$ 340,478	\$ 181,384	\$ 231,427

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The investments presented in the following table are at carrying value and reported by contractual maturity as of the date indicated below. Expected maturities may differ from contractual maturities because issuers may have the right to call or prepay obligations with or without prepayment penalties.

December 31, 2009

			After one year		After five years				
	XX7'.1.'		but within	l	but within		A C:		
	Within one	;	five		ten		After ten		
	year		years		years		years		Total
U.S. government agencies and corporations	\$18,259		\$149,947		\$9,684		\$-		\$177,890
State and political subdivisions	1,969		13,159		29,907		42,900		87,935
Mortgage-backed securities	-		2,868		10,081		51,629		64,578
Trust preferred securities	-		-		-		2,067		2,067
Corporate notes and other investments	2,189		4,766		753		300		8,008
Total	\$22,417		\$170,740		\$50,425		\$96,896		\$340,478
Weighted average yield:									
U.S. government agencies and corporations	0.64	%	1.63	%	3.82	%	-		
State and political subdivisions (1)	5.43	%	7.36	%	5.55	%	6.38	%	
Mortgage-backed securities	-		3.56	%	2.01	%	1.00	%	
Trust preferred securities	-		-		-		2.67	%	
Corporate notes and other investments	1.54	%	3.33	%	4.34	%	-		
Total	1.15	%	2.15	%	4.50	%	3.39	%	

(1) Yields on tax-exempt obligations have been computed on a tax-equivalent basis using an incremental tax rate of 35% and are adjusted to reflect the effect of the nondeductible interest expense associated with owning tax-exempt investments.

The tables above include a pooled trust preferred security that is OTTI and has been placed on nonaccrual status. The accrual of interest on an investment security is discontinued when a security is deemed OTTI.

On a quarterly basis, the Company evaluates the investment securities portfolio for those securities with a fair value below amortized cost. The review takes into consideration current market conditions, issuer rating changes and trends, the credit worthiness of the obligator of the security, current analysts' evaluations, failure of the issuer to make scheduled interest or principal payments, the Company's lack of intent to sell the security or whether it is more likely than not that the Company will be required to sell the debt security before its anticipated recovery, as well as other qualitative factors. The term OTTI is not intended to indicate that the decline is permanent, but indicates that the prospect for a near-term recovery of value is not necessarily favorable. Any portion of such a decline in value associated with credit loss is recognized in earnings as an impairment loss with the remaining noncredit-related component being recognized in accumulated other comprehensive income. As of December 31, 2009, existing unrealized losses of \$4,682 are considered to be temporary in nature due to market interest rate fluctuations and illiquid markets, not estimated cash flows, and the Company has the ability and the intent to hold securities with unrealized losses for a period of time sufficient to allow for a recovery, which may be at maturity. The previously mentioned OTTI pooled trust preferred security has an unrealized loss of \$3,455 as of December 31, 2009. The credit loss portion of the unrealized loss was recognized through earnings during 2009, and the remaining unrealized loss is included in accumulated other comprehensive (loss).

The Company engaged an independent consulting firm to assist in the valuation of this security. Based on the consulting firm's findings, management determined the security had a December 31, 2009, estimated market value of \$1,136 which resulted in \$3,475 of total impairment. To determine the credit loss on this security, the investment consulting firm projected cash flows for the security and discounted the cash flows at the original purchased yield. The consulting firm analyzed each underlying bank or insurance company and assigned a probability of default. Those default assumptions were then used to determine the projected cash flows of the security. In addition, the consulting firm assumed no prepayments of the underlying debt. If the net present value of the cash flows was less than the cost basis of the security, the difference was considered credit-related and recorded through earnings. Based on this calculation, an additional \$20 of credit loss was recognized in the fourth quarter of 2009, for a total credit loss of \$310 for the year ended December 31, 2009. The remaining amortized cost of the security was reduced by this year-to-date recognized loss to create a new cost basis. The remaining change in fair market value of \$3,455 is reflected in other comprehensive income (loss), net of taxes of \$1,313. The Company will continue to estimate the present value of cash flows expected to be collected over the life of the security.

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At December 31, 2009, the most significant risk of a future impairment charge relates to West Bank's investment in trust preferred securities of other banks. As of year end, three trust preferred securities with a cost basis of \$6,926 were valued at \$2,067. As previously mentioned, management has concluded that only the pooled trust preferred security is OTTI. Any potential future loss that would be considered a credit loss or an increase in the amount of the unrealized loss attributed to credit, would negatively impact net income and regulatory capital; however, as previously noted, the fair market value adjustment at December 31, 2009, has already been recorded against equity.

The state and political subdivisions investments are primarily in Iowa municipal bonds. Mortgage-backed securities consist of residential mortgage pass-through securities guaranteed by GNMA or issued by FNMA and real estate mortgage investment conduits guaranteed by FHLMC or GNMA. The debt obligations were all within the credit ratings acceptable under West Bank's investment policy.

As of December 31, 2009, the Company did not have securities from a single issuer, except for the United States government or its agencies, which exceeded 10 percent of consolidated stockholders' equity.

#### LOAN PORTFOLIO

### Types of Loans

The following table sets forth the composition of the Company's loan portfolio as of the dates indicated.

	As of December 31								
	2009	2008	2007	2006	2005				
Commercial	\$356,885	\$391,926	\$364,994	\$327,985	\$311,086				
Real estate:									
Construction, land and land development	148,505	152,704	153,184	143,928	134,581				
1-4 family residential	94,398	103,134	91,714	88,978	86,485				
Commercial	413,063	441,444	360,255	328,514	321,561				
Consumer and other loans	8,163	11,884	13,790	15,752	14,957				
Total loans	1,021,014	1,101,092	983,937	905,157	868,670				
Deferred loan fees, net	304	357	372	871	1,166				
Total loans, net of deferred fees	\$1,020,710	\$1,100,735	\$983,565	\$904,286	\$867,504				

As of December 31, 2009, the total amount of loans was approximately 81.9 percent of total deposits and 64.8 percent of total assets. As of December 31, 2009, the majority of all loans were originated directly by West Bank to borrowers within West Bank's principal market areas. There were no non-U.S. loans outstanding during the years presented.

Commercial loans consist primarily of loans to businesses for various purposes, including revolving lines to finance current operations, inventory and accounts receivable, and capital expenditure loans to finance equipment and other fixed assets. These loans generally have short maturities, have either adjustable or fixed rates, and are either unsecured or secured by inventory, accounts receivable, and/or equipment.

Real estate loans include various types of loans for which West Bank holds real property as collateral, and consist of loans on commercial properties and single and multifamily residences. Real estate loans are typically structured to balloon in 5 years based upon generally having up to a 30 year amortization period. The majority of construction loan volume is to contractors and developers to construct commercial buildings or develop residential real estate, and generally have maturities of up to 24 months. West Bank originates residential real estate loans for its portfolio and

for sale in the secondary market for a fee.

Consumer loans include loans extended to individuals for household, family, and other personal expenditures not secured by real estate. The majority of West Bank's consumer lending is for vehicles, consolidation of personal debts, and household improvements.

The interest rates charged on loans vary with the degree of risk, the amount of the loan, and the maturity of the loan. Competitive pressures, market interest rates, the availability of funds, and government regulation further influence the rate charged on a loan.

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West Bank follows a loan policy that has been approved by West Bank's Board of Directors and is administered by West Bank's management. The loan policy is reviewed at least annually and updated as considered necessary. This policy establishes lending limits, review criteria, and other guidelines such as loan administration and for the allowance for loan losses. Loans are approved by West Bank's Board of Directors and/or designated officers in accordance with respective guidelines and underwriting policies of West Bank. Loans to any one borrower are limited by applicable state banking laws. Loan officer credit limits generally vary according to the individual loan officer's experience and expertise.

The following tables show a breakdown of the three major components of West Bank's loan portfolio (commercial, construction, and commercial real estate) net of unamortized fees and costs as of December 31, 2009.

#### Commercial loans:

	December 31, 2009					
	\$	%				
Finance and insurance	\$ 88,960	25	%			
Real estate and rental/leasing	42,747	12	%			
Manufacturing	41,112	12	%			
Publishing, broadcasting and information services	28,987	8	%			
Construction	5,019	1	%			
Wholesale trade	10,946	3	%			
Building trades	20,121	6	%			
Transportation and warehousing	12,367	3	%			
Retail	10,125	3	%			
Arts, entertainment and recreation	11,091	3	%			
Other	85,545	24	%			
	\$ 357,020	100	%			

#### Construction loans:

	December 31, 2009						
	\$		%				
Land development:							
1-4 family	\$	17,486	12	%			
Other construction and development		19,596	13	%			
Construction:							
1-4 family:							
Owner occupied		4,325	3	%			
Nonowner occupied		20,466	14	%			
Multifamily		8,899	6	%			
Industrial, commercial and other		77,733	52	%			
	\$	148,505	100	%			

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## Commercial real estate loans:

	December 31, 2009						
	\$		%				
Owner occupied	\$	203,432	49	%			
Nonowner occupied:							
Medical/retirement		51,731	13	%			
Retail		47,225	12	%			
Multifamily		34,321	8	%			
Office		38,424	9	%			
Warehouse		15,123	4	%			
Hotel		8,440	2	%			
Other		13,743	3	%			
Total nonowner occupied		209,007	51	%			
	\$	412,439	100	%			

### Maturities of Loans

The contractual maturities of the Company's loan portfolio are as shown in the following table. Actual maturities may differ from contractual maturities because individual borrowers may have the right to prepay loans with or without prepayment penalties.

Loans as of December 31, 2009	After one but									
		Within one	within five		After five					
		year	years		ears years			Total		
Commercial	\$	203,297	\$	142,727	\$	10,861	\$	356,885		
Real estate:										
Construction, land and land										
development		100,858		45,458		2,189		148,505		
1-4 family residential		25,096		49,958		19,344		94,398		
Commercial		60,330		272,756		79,977		413,063		
Consumer and other loans		3,895		3,841		427		8,163		
Total loans	\$	393,476	\$	514,740	\$	112,798	\$	1,021,014		

	After on	but	
	within	ïve	After five
	year	}	years
Loan maturities after one year with:			
Fixed rates	\$ 480,	56 \$	67,352
Variable rates	33,98	4	45,446
	\$ 514,7	40 \$	112,798

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Risk Elements

The following table sets forth information concerning the Company's nonperforming assets as of the dates indicated.

	Years Ended December 31								
	2009	2008	2007	2006	2005				
Nonaccrual loans	\$12,350	\$21,367	\$5,469	\$495	\$4,145				
Loans past due 90 days and still accruing									
interest	1,150	92	408	155	767				
Restructured loans	12,817	7,376	-	-	-				
Total nonperforming loans	26,317	28,835	5,877	650	4,912				
Other real estate owned	25,350	4,352	155	2,002	497				
Nonaccrual investment securities	1,282	2,575	-	-	-				
Total nonperforming assets	\$52,949	\$35,762	\$6,032	\$2,652	\$5,409				
Nonperforming loans to total loans	2.58	% 2.62	% 0.60	% 0.07	% 0.57 %				
Nonperforming assets to total assets	3.36	% 2.30	% 0.45	% 0.21	% 0.43 %				

The accrual of interest on past due and other impaired loans is generally discontinued when loan payments are past due 90 days or when, in the opinion of management, the borrower may be unable to make payments as they become due. Interest income is subsequently recognized only to the extent cash payments are received. In certain cases, interest may continue to accrue on loans past due more than 90 days when the value of the collateral is sufficient to cover both the principal amount of the loan and accrued interest. Interest income on restructured loans is recognized pursuant to the terms of the new loan agreement. Interest income on other impaired loans is monitored and based upon the terms of the underlying loan agreement. However, the recorded net investment in impaired loans, including accrued interest, is limited to the present value of the expected cash flows of the impaired loan or the observable fair market value of the loan's collateral.

Outstanding loans of approximately \$46,727 were placed on nonaccrual status during 2009, with total nonaccrual loans equaling \$12,350 as of December 31, 2009. Approximately \$13,525 of charge-offs were recorded in 2009 related to nonaccrual loans and a portion was transferred to other real estate owned. Loans are placed on nonaccrual status when there is doubt as to the collectability of scheduled principal and interest payments. A loan may be removed from nonaccrual status when payments have resumed and it is reasonable to expect continued payment performance. For the years ended December 31, 2009, 2008, and 2007, interest income that would have been recorded during the nonaccrual period under the original terms of such loans was approximately \$1,411, \$795, and \$70, respectively.

A loan is considered restructured when the interest rate is materially reduced or the term is extended beyond the original maturity date because of the inability of the borrower to service the loan at market terms. These loans are accounted for as impaired until performance is established. The average balance of all impaired loans during 2009 was approximately \$50,919. Interest income recognized on impaired loans in 2009 was approximately \$1,808 and was immaterial in 2008 and 2007.

As of December 31, 2009, West Bank had identified approximately \$11,711 of loans to three real estate developers, \$7,629 to three commercial customers which are real estate secured, and \$5,000 to a bank holding company as potential problem loans. None of these loans were in default at the end of the year. It is not now possible to predict the degree of problems these loans may develop. However, West Bank is closely monitoring each of them.

The composition of other real estate owned as of December 31, 2009, is shown in the following table.

Construction, land development, and other land	\$8,596
1-4 family residential properties	3,918
Commercial properties	12,836
	\$25,350
21	

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West Bank is actively marketing the assets included in the previous table. Unfortunately, demand for commercial real estate and development land is weak. Valuations of other real estate owned are periodically performed by management so that the properties are carried at current market value less estimated disposal costs. Market values are determined by obtaining updated appraisals or other market information. The construction and land development category includes five properties in the Des Moines metropolitan area and one property in the Iowa City market. The 1-4 family properties consist of eight homes and a 22-unit townhome project, with 16 of the units currently rented. Two homes with carrying values totaling \$757 have been sold in the first two months of 2010. The commercial properties consist of seven properties, including five commercial facilities, one of which was sold in January 2010, a private golf course, and a church, which has been sold in January 2010 via a real estate contract at the carrying value of \$3,500.

#### SUMMARY OF THE ALLOWANCE FOR LOAN LOSSES

The provision for loan losses represents charges made to earnings to maintain an adequate allowance for loan losses. The allowance for loan losses is management's best estimate of probable losses inherent in the loan portfolio as of the balance sheet date. Factors considered in establishing an appropriate allowance include: an assessment of the financial condition of the borrower; a realistic determination of value and adequacy of underlying collateral; the condition of the local economy and the condition of the specific industry of the borrower; an analysis of the levels and trends of loan categories; and a review of delinquent and classified loans.

The adequacy of the allowance for loan losses is evaluated quarterly by management and reviewed by West Bank's Board of Directors. This evaluation focuses on factors such as specific loan reviews, changes in the components of the loan portfolio given the current and forecasted economic conditions, and historical loss experience. Any one of the following conditions may result in the review of a specific loan: concern about whether the customer's cash flow or net worth is sufficient to repay the loan; delinquency status; criticism of the loan in a regulatory examination; the suspension of interest accrual; or other factors, including whether the loan has other special or unusual characteristics that suggest special monitoring is warranted.

While management uses available information to recognize losses on loans, further reduction in the carrying amounts of loans may be necessary based on changes in circumstances or later acquired information. Furthermore, changes in future economic activity are always uncertain. Identifiable sectors within the general economy are subject to additional volatility, which at any time may have a substantial impact on the loan portfolio. In addition, regulatory agencies, as an integral part of their examination process, periodically review the estimated losses on loans. Such agencies may require West Bank to recognize additional losses based on their judgment about information available to them at the time of their examination.

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### Change in the Allowance for Loan Losses

West Bank's policy is to charge off loans when, in management's opinion, the loan is deemed uncollectible, although concerted efforts are made to maximize future recoveries. The following table summarizes activity in the Company's allowance for loan losses for the years indicated, including amounts of loans charged off, amounts of recoveries, additions to the allowance charged to income, and related ratios.

	Analysis of the Allowance for Loan Losses for the Years Ended December 31									
	2009		2008		2007		2006		2005	
Balance at beginning of period	\$15,441		\$8,935		\$8,494		\$7,615		\$6,527	
Charge-offs:										
Commercial	8,495		8,993		1,741		776		685	
Real estate:										
Construction, land and land development	2,859		952		-		295		6	
1-4 family residential	1,685		130		356		9		69	
Commercial	3,551		36		-		-		-	
Consumer and other loans	4,790		259		45		60		63	
	21,380		10,370		2,142		1,140		823	
Recoveries:										
Commercial	493		236		191		270		78	
Real estate:										
Construction, land and land development	20		-		-		6		_	
1-4 family residential	19		22		20		1		22	
Commercial	-		-		-		-		-	
Consumer and other loans	33		18		22		17		36	
	565		276		233		294		136	
Net charge-offs	20,815		10,094		1,909		846		687	
Provision for loan losses charged to										
operations	24,500		16,600		2,350		1,725		1,775	
Balance at end of period	\$19,126		\$15,441		\$8,935		\$8,494		\$7,615	
1	,		,		,		•			
Average loans outstanding	\$1,100,045	5	\$1,054,55	8	\$945,669		\$918,992		\$785,164	
Ratio of net charge-offs during the period										
to										
average loans outstanding	1.89	%	0.96	%	0.20	%	0.09	%	0.09	%
Ratio of allowance for loan losses to										
average										
loans outstanding	1.74	%	1.46	%	0.94	%	0.92	%	0.97	%

As the previous table indicates, the provision for loan losses and the charge-off of commercial, construction and land development, commercial real estate, and consumer loans are the most significant changes in the reserve level for the five-year period presented. The net charge-off ratio for 2009 was 1.89 percent, which was a historical high for the Company. According to the September 2009 Bank Holding Company Performance Report prepared by the Federal Reserve Board's Division of Banking Supervision and Regulation, the percentage of net charge-offs to average loans for all banks with total assets between \$1 billion and \$3 billion was 1.18 percent for the first nine months of 2009.

Commercial charge-offs in 2009 included \$5,770 related to three customers, including additional charge-offs for a customer who had a fraud committed against his company during 2008. Real estate construction charge-offs included a loan to one home builder that accounted for \$1,515 of the reported 2009 charge-offs in this category. 2009 commercial real estate charge-offs included one loan to a private golf course that totaled \$2,634. Charge-offs in 2009 also included one unsecured consumer loan of \$4,612, whereby West Bank was in the process of collecting a past due loan made to an individual who had been a long-time customer of West Bank when it discovered an apparent misrepresentation of assets. The 2009 provision for loan losses increased because of these specific problem loans and as a result of the economy remaining in a recession with significant difficulty being experienced in the construction and real estate development, commercial real estate, and commercial business sectors.

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Factors that are considered when determining the adequacy of the allowance include loan concentrations, loan growth, the economic outlook, and historical losses. The Company's concentration risks include geographic concentration in central Iowa. The local economy is comprised primarily of service industries and state and county governments.

West Bank has a significant portion of its loan portfolio in commercial real estate loans, commercial lines of credit, commercial term loans, and construction or land development loans. West Bank's typical commercial borrower is a small or medium-sized, privately-owned Iowa business person or entity. West Bank's commercial loans typically have greater credit risks than residential mortgage or consumer loans because they often have larger balances and repayment usually depends on the borrowers' successful business operations. Commercial loans also involve additional risks, because they generally are not fully repaid over the loan period and, thus, usually require refinancing or a large payoff at maturity. When the economy turns downward, which is currently the case, commercial borrowers may not be able to repay their loans and the value of their assets, which are usually pledged as collateral, may decrease rapidly and significantly. Although management believes that the real estate markets in which West Bank makes loans are not as depressed as in some other parts of the country, we believe that real estate-related credit risks continue to be higher than normal in our markets. The current economic conditions in West Bank's market areas are putting considerable negative pressure on our existing loan customers and are limiting our ability to make attractive new loans.

Nonperforming assets have been relatively stable for the last half of 2009. We are experiencing changes in the components of nonperforming assets as certain loans move from nonaccrual status to other real estate owned to ultimate disposition. The amounts being realized from the sale of other real estate owned have been reasonably close to the carrying value, which indicates the valuation process for impaired loans has validity.

Breakdown of Allowance for Loan Losses by Category

The following table sets forth information concerning the Company's allocation of the allowance for loan losses as of the dates indicated.

	200	)9	200	2008		2007			200	06		2005		
	Amount	%*	Amount	%*		Amount	%*		Amount	%*		Amount	%*	
Balance at														
end of period														
applicable to:														
Commercial	\$7,988	34.95	% \$9,177	35.59	%	\$2,762	37.10	%	\$2,068	36.23	%	\$2,717	35.81	%
Real estate:														
Construction,														
land and														
land														
development	3,260	14.54	% 2,310	13.87	%	1,267	15.57	%	1,168	15.90	%	532	15.49	%
1-4 family														
residential	1,303	9.25	% 566	9.37	%	1,345	9.32	%	1,141	9.84	%	894	9.96	%
Commercial	6,438	40.46	% 3,227	40.09	%	3,475	36.61	%	3,985	36.29	%	3,326	37.02	%
Consumer														
and other														
loans	137	0.80	% 161	1.08	%	86	1.40	%	132	1.74	%	146	1.72	%
	\$19,126	100.00	% \$15,441	100.00	)%	\$8,935	100.00	)%	\$8,494	100.00	)%	\$7,615	100.00	)%

The allocation of the allowance for loan losses is dependent upon the change in balances outstanding in the various categories, the historical net loss experience by category, which can vary over time, and management's assessment of economic factors that may influence potential losses in the loan portfolio. The allocation of the allowance includes specific reserves of \$3,185 in the commercial category for twelve borrowers, \$1,500 in the construction, land and land development category for one borrower, and \$250 in the commercial real estate category for one borrower. The increase in the allowance related to commercial real estate loans as of December 31, 2009, compared to December 31, 2008, was due to an increase in the economic considerations factor.

#### **DEPOSITS**

The Company's primary source of funds is customer deposits. Total deposits as of December 31, 2009 were approximately \$1,247,000, an increase of 7.9 percent compared to the end of 2008. All deposit categories except certificates of deposit increased during this time period. Three factors caused certificates of deposit to decline approximately \$208,500 compared to December 31, 2008. Those factors included one customer who opted to move a portion of their CDARS deposits into other investment vehicles, letting West Bank's wholesale CDARS deposits mature, and West Bank's decision to reduce public funds.

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In order to maintain and build core deposits, West Bank began an extensive sales campaign for a new product called "Reward Me Checking" in April 2008. The product pays an incentive rate if the customer performs a certain number of electronic banking transactions each month and agrees to receive electronic statements. Deposits in this product grew by approximately \$45,000 during 2009. In addition, West Bank is the bank for a savings program called SmartyPig®. SmartyPig® is an innovative, internet-based savings and rewards program developed by SmartyPig® LLC. As of December 31, 2009, this program had gathered approximately \$187,400 in deposits. The SmartyPig® deposits are expected to be transferred to a larger bank during 2010. An additional strategy for gathering and retaining core deposits was added in July 2008 and was in place through December 2009. New and current customers with a primary checking account at West Bank were eligible for a 50 basis point higher rate on time certificates. West Bank also offers a variety of interest-bearing accounts designed to attract both short-term and longer-term deposits. Interest-bearing accounts earn interest at rates established by West Bank based on competitive factors and its need for funds.

While approximately 88 percent of West Bank's certificates of deposit mature in the next year, it is anticipated that a majority of these certificates will be renewed. Rate-sensitive certificates of deposit in excess of \$100,000 experience somewhat higher volatility with regard to renewal volume as West Bank adjusts rates based upon funding needs. In December 2009, management was utilizing wholesale deposits of \$47,548 as a source of funding. Of the total wholesale deposits, approximately \$35,882 are certificates of deposit, with approximately \$30,000 maturing within one year. In the event a substantial volume of certificates is not renewed, management believes the Company has sufficient liquid assets and borrowing lines to fund significant runoff. A sustained reduction in deposit volume would have a significant negative impact on the Company's operations and liquidity.

The following table sets forth the average balances for each major category of deposits and the weighted average interest rate paid for deposits during the years indicated.

	Average Deposits by Type 2009 2008 2000								007						
			,	_		2008					2007			_	
		Amount		Rate			Amount		Rate			Amount		Rate	
Noninterest-bearing															
demand	\$	201,243		-		\$	180,614		-		\$	180,965		-	
Interest-bearing demand:															
Reward Me checking		69,779		3.29	%		14,643		3.97	%		-		-	
Other interest-bearing															
demand		66,925		0.27	%		72,621		0.88	%		75,013		2.44	%
Money market		227,014		0.72	%		200,569		1.74	%		190,044		3.52	%
Savings:															
SmartyPig® savings		102,144		2.33	%		3,040		3.89	%		-		-	
Other savings		37,417		0.36	%		34,977		0.61	%		39,081		1.08	%
Time certificates		527,075		2.45	%		447,959		3.68	%		418,869		5.06	%
	\$	1,231,597				\$	954,423				\$	903,972			

# Certificates of Deposit

The following table shows the amounts and remaining maturities of time certificates of deposit with balances of \$100,000 or more as of December 31, 2009.

3 months or less	\$77,164
Over 3 through 6 months	59,988
Over 6 through 12 months	123,937
Over 12 months	10,056
	\$271,145

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### **BORROWED FUNDS**

The following table summarizes the outstanding amount of and the weighted average rate on borrowed funds as of the dates indicated.

							As of Dec	embe	er 31					
	2009				2008				2007					
		Balance	I	Rate			Balance		Rate		Balance		Rate	
Subordinated notes	\$	20,619	,	7.14	%	\$	20,619		7.14	%	\$ 20,619		7.14	%
FHLB advances and														
other borrowings		125,000	4	4.18	%		125,000		4.18	%	103,000		4.58	%
Federal funds														
purchased and														
securities sold														
under agreements to														
repurchase		40,342	(	0.45	%		93,111		0.48	%	166,930		4.16	%
Other short-term														
borrowings		2,553	(	0.00	%		245		0.00	%	2,672		4.00	%
	\$	188,514		3.65	%	\$	238,975		2.99	%	\$ 293,221		4.51	%

Federal Home Loan Bank (FHLB) advances and other borrowings at December 31, 2009, and December 31, 2008, consisted of only FHLB advances. At December 31, 2007, this category also included a note payable to a correspondent bank. Other short-term borrowings as of the end of each year consisted of Treasury, Tax, and Loan Option Notes.

The following tables set forth the average amount of, the average rate paid, and the maximum outstanding balance on borrowed funds for the years indicated.

	Years Ended December 31														
	2009						2008					2007			
		Average	A	Average			Average		Average		Average			Average	
		Balance		Rate			Balance		Rate			Balance		Rate	
Subordinated notes	\$	20,619		7.14	%	\$	20,619		7.14	%	\$	20,619		7.14	%
FHLB advances and															
other borrowings		125,000		4.24	%		138,203	3	4.06	%		107,675		4.72	%
Federal funds															
purchased and															
securities sold															
under agreements to															
repurchase		85,987		0.37	%		125,110	)	2.23	%		139,622		4.85	%
Other short-term															
borrowings		1,288		0.00	%		1,317		2.98	%		6,805		5.07	%
	\$	232,894		3.04	%	\$	285,249	)	3.47	%	\$	274,721		4.98	%
			2009	)				2008				2007			
Maximum amount outst	tanc	ding													
during the year:															
Subordinated notes		\$	20,6	19			\$	20,619				\$ 20,619	)		

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FHLB advances and other			
borrowings	125,000	153,000	115,400
Federal funds purchased and			
securities sold			
under agreements to			
repurchase	136,613	198,917	199,205
Other short-term borrowings	4,047	21,769	52,475

#### **OFF-BALANCE SHEET ARRANGEMENTS**

In the normal course of business, West Bank commits to extend credit in the form of loan commitments and standby letters of credit in order to meet the financing needs of its customers. These commitments expose West Bank to varying degrees of credit and market risks in excess of the amounts recognized in the consolidated balance sheets and are subject to the same credit policies as are loans recorded on the balance sheets.

West Bank's exposure to credit loss in the event of nonperformance by the other party to the financial instrument for commitments to extend credit and standby letters of credit is represented by the contractual amount of those instruments. West Bank uses the same credit policies in making commitments and conditional obligations as it does for on-balance sheet instruments. As of December 31, 2009 and 2008, West Bank had commitments to extend credit of approximately \$202,000 and \$301,000, respectively, and standby letters of credit of approximately \$18,000 and \$20,000, respectively.

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Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Since many of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. West Bank evaluates each customer's creditworthiness on a case-by-case basis. The amount of collateral obtained is based on management's credit evaluation of the party. Collateral held varies, but may include accounts receivable, inventory, property and equipment, residential real estate, and commercial properties.

Standby letters of credit are conditional commitments issued by West Bank to guarantee the performance of a customer to a third party. Those guarantees are primarily issued to support public and private borrowing arrangements. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loan facilities to customers. Collateral held varies as specified above, and is required in instances the Company deems necessary. In the event the customer does not perform in accordance with the terms of the agreement with the third party, West Bank would be required to fund the commitment. The maximum potential amount of future payments West Bank could be required to make is represented by the contractual amount disclosed above. If a commitment is funded, West Bank would be entitled to seek recovery from the customer. At December 31, 2009 and 2008, no amounts had been recorded as liabilities for West Bank's potential obligations under these guarantees.

In February 2008, West Bank executed a Mortgage Partnership Finance (MPF) Master Commitment (the Commitment) with the FHLB of Des Moines to deliver mortgage loans and to guarantee the payment of any realized losses that exceed the FHLB's first loss account for mortgages delivered under the Commitment. West Bank receives credit enhancement fees from the FHLB for providing this guarantee and continuing to assist in managing the credit risk of the MPF Program mortgage loans. The term of the Commitment and guarantee per the Master Commitment is through March 18, 2010. (West Bank expects to enter into a new commitment upon the expiration of the current commitment.) At December 31, 2009, any liability represented by the present value of the credit enhancement fees less any expected losses in the mortgages delivered under the Commitment was immaterial. West Bank has not experienced any losses under these guarantees.

#### CONTRACTUAL OBLIGATIONS

The following table sets forth the balance of contractual obligations by maturity period as of December 31, 2009.

		Payments due by period							
		Less than	One to	Three to	More than				
	Total	one year	three years	five years	five years				
Subordinated notes	\$20,619	\$-	\$-	\$-	\$20,619				
FHLB advances	125,000	20,000	-	-	105,000				
Operating lease commitments	16,524	1,610	2,559	2,187	10,168				
Total	\$162,143	\$21,610	\$2,559	\$2,187	\$135,787				

### LIQUIDITY AND CAPITAL RESOURCES

The objective of liquidity management is to ensure the availability of sufficient cash flows to meet all financial commitments and to capitalize on opportunities for profitable business expansion. The Company's principal source of funds is deposits. Other sources include loan principal repayments, proceeds from the maturity and sale of investment securities, federal funds purchased, repurchase agreements, advances from the FHLB, and funds provided by operations. Liquidity management is conducted on both a daily and a long-term basis. Investments in liquid assets are adjusted based on expected loan demand, projected loan maturities and payments, expected deposit flows, and the

objectives set by West Bank's asset-liability management policy. The Company had liquid assets (cash and cash equivalents) of \$131,495 at December 31, 2009, a decline of \$65,474 from December 31, 2008. West Bank had additional borrowing capacity available from the FHLB of approximately \$45,000 at December 31, 2009. In addition, West Bank has \$63,000 in borrowing capacity available through unsecured federal funds lines of credit with correspondent banks. West Bank was not drawing on any of these lines of credit as of December 31, 2009. Net cash from continuing operating activities contributed \$16,733, \$26,992, and \$19,902 to liquidity for the years 2009, 2008, and 2007, respectively. These cash flows from operations are expected to continue in the foreseeable future.

As previously discussed, as of December 31, 2009, deposits included \$187,400 related to the SmartyPig® savings program. West Bank believes the SmartyPig® deposits are becoming a disproportionate percentage of its total deposits. Accordingly, West Bank has asked SmartyPig, LLC to move the program to a larger bank in 2010. The combination of high levels of potentially liquid assets, cash flows from operations, and additional borrowing capacity provided strong liquidity for the Company at December 31, 2009, and are sufficient to accommodate any 2010 transfer of the SmartyPig® related accounts.

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On December 31, 2008, the Company received \$36,000 from the Treasury in exchange for 36,000 shares of cumulative senior preferred stock and a warrant to purchase 474,100 shares of common stock under the CPP. The senior preferred shares qualify as Tier 1 capital for regulatory purposes and rank senior to common stock and bear a cumulative dividend rate of five percent per annum for the first five years they are outstanding and a rate of nine percent per annum thereafter. The Board of Directors and management believed it was prudent to participate in the CPP because (i) the cost of capital under the program was significantly lower than the cost of capital otherwise available to the Company at the time, and (ii) despite being well-capitalized, additional capital provided the Company and West Bank additional flexibility to meet future capital needs during the current uncertain economic environment. Of the total received, \$34,000 was transferred into capital in West Bank and \$2,000 was used to pay off long-term debt at the Company. Management does not anticipate repaying the CPP funds in 2010.

The Company's total stockholders' equity declined to \$133,059 at December 31, 2009, from \$150,063 at December 31, 2008. The change in equity was due to the 2009 loss from continuing and discontinued operations and dividends paid. At December 31, 2009, stockholders' equity was 8.45 percent of total assets, compared to 9.65 percent at December 31, 2008. The Company's tangible common equity ratio was 6.27 percent at December 31, 2009 compared to 5.91 percent a year earlier. No material capital expenditures or material changes in the capital resource mix are anticipated at this time. The capital levels of the Company exceed applicable regulatory guidelines as of December 31, 2009, to be considered well-capitalized.

#### INTEREST RATE RISK

Interest rate risk refers to the exposure to earnings and capital arising from changes in interest rates. Management's objectives are to manage interest rate risk to work for consistent growth of earnings and capital. Interest rate risk management focuses on fluctuations in net interest income identified through computer simulations used to evaluate volatility, interest rate, spread, and volume assumptions. This risk is quantified and compared against tolerance levels.

The Company uses a purchased computer software simulation modeling program to measure its exposure to potential interest rate changes. For various assumed hypothetical changes in market interest rates, this analysis measures the estimated change in net interest income.

Another measure of interest rate sensitivity is the gap ratio. This ratio indicates the amount of interest-earning assets repricing within a given period in comparison to the amount of interest-bearing liabilities repricing within the same period of time. A gap ratio of 1.0 indicates a matched position, in which case the effect on net interest income due to interest rate movements will be minimal. A gap ratio of less than 1.0 indicates that more liabilities than assets reprice within the time period, and a ratio greater than 1.0 indicates that more assets reprice than liabilities. The Company's gap ratio is shown on the following page.

### QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

The Company's market risk is comprised primarily of interest rate risk arising from its core banking activities of lending and deposit taking. Interest rate risk is the risk that changes in market interest rates may adversely affect the Company's net interest income. Management continually develops and applies strategies to mitigate this risk. Management does not believe that the Company's primary market risk exposure and management of that exposure in 2009 materially changed compared to 2008.

The following table presents the estimated change in net interest income for the coming twelve months under several scenarios of assumed interest rate changes for the rate shock levels shown:

Scenario	% Change	
300 basis points rising	-3.18	%
200 basis points rising	-4.33	%
100 basis points rising	-3.00	%
Base	_	

As of December 31, 2009, the estimated effect of an immediate 300 basis point increase in interest rates would cause the Company's net interest income to decrease by approximately 3.18 percent, or \$1,300, in 2010. The estimated effect of an immediate decrease in rates is not reasonably calculable due to the current historically-low interest rate environment. Because the majority of liabilities subject to interest rate movements in the short term are of the type that generally lag interest rate movements in the market, they do not change by the same magnitude in the short term as the change in market rates.

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Computations of the prospective effects of hypothetical interest rate changes are based on numerous assumptions. Actual values may differ from those projections set forth above. Further, the computations do not contemplate any actions the Company may undertake in response to changes in interest rates.

The following table sets forth the estimated maturity or repricing, and the resulting interest sensitivity gap, of the Company's interest-earning assets and interest-bearing liabilities and the cumulative interest sensitivity gap at December 31, 2009. The expected maturities are presented on a contractual basis or, if more relevant, are based on projected call dates. Actual maturities may differ from contractual maturities because of prepayment assumptions and early withdrawal of deposits.

		Over 3	Over 1		
	3 months	through 12	through	Over	
	or less	months	5 years	5 years	Total
Interest-earning assets:					
Loans	\$508,727	\$117,212	\$362,247	\$32,856	\$1,021,042
Securities available for sale	4,984	21,261	223,034	91,199	340,478
Federal funds sold and other					
short-term investments	103,572	-	-	-	103,572
Federal Home Loan Bank stock	-	-	-	10,791	10,791
Total interest-earning assets	617,283	138,473	585,281	134,846	1,475,883

Interest-bearing liabilities: