

Ameris Bancorp  
Form DEF 14A  
April 03, 2017

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549**

**SCHEDULE 14A INFORMATION**

**Proxy Statement Pursuant to Section 14(a) of the  
Securities Exchange Act of 1934**

Filed by the Registrant  x  
Filed by a Party other than the Registrant  o  
Check the appropriate box:

o Preliminary Proxy Statement  
 o **CONFIDENTIAL, FOR USE OF THE COMMISSION ONLY (AS PERMITTED BY RULE 14A-6(E)(2))**  
 x Definitive Proxy Statement  
 o Definitive Additional Materials  
 o Soliciting Material Pursuant to Section 240.14a-12

**AMERIS BANCORP**

(Name of Registrant as Specified In Its Charter)

(Name of Person(s) Filing Proxy Statement, if other than the Registrant)

Payment of Filing Fee (Check the appropriate box):

x No fee required  
 o Fee computed on table below per Exchange Act Rules 14a-6(i)(4) and 0-11.  
(1) Title of each class of securities to which transaction applies:  
(2) Aggregate number of securities to which transaction applies:

(3) Per unit price or other underlying value of transaction computed pursuant to Exchange Act Rule 0-11 (Set forth the amount on which the filing fee is calculated and state how it was determined):

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(1) Amount Previously Paid:

(2) Form, Schedule or Registration Statement No.:

(3) Filing Party:

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April 3, 2017

Dear Shareholder:

It is my pleasure to invite you to this year's annual meeting of shareholders, which will be held on Tuesday, May 16, 2017, at 9:30 a.m., local time, at our offices located at 24 Second Avenue Southeast, in Moultrie, Georgia.

The Notice of Annual Meeting of Shareholders that follows describes the business to be conducted at the meeting. We will also report on matters of current interest to our shareholders.

We will be using the Internet as our primary means of furnishing proxy materials to shareholders. Accordingly, most shareholders will not receive paper copies of our proxy materials. We will instead send shareholders a notice with instructions for accessing the proxy materials and voting via the Internet. The notice also provides information on how shareholders may obtain paper copies of our proxy materials if they so choose.

Whether or not you plan to attend the annual meeting, please vote as soon as possible to ensure that your shares will be represented and voted at the annual meeting. You may vote via the Internet, by telephone or, if you receive a paper proxy card in the mail, by mailing the completed proxy card. If you attend the annual meeting, you may vote your shares in person even though you have previously voted your proxy.

On behalf of Ameris Bancorp, I thank you for your continued support and look forward to seeing you at this year's annual meeting.

Sincerely,

Edwin W. Hortman, Jr.  
*President and Chief Executive Officer*

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**Ameris Bancorp  
310 First Street, S.E.  
Moultrie, Georgia 31768**

**NOTICE OF ANNUAL MEETING OF SHAREHOLDERS  
TO BE HELD ON MAY 16, 2017**

To the Shareholders of Ameris Bancorp:

NOTICE IS HEREBY GIVEN that the Annual Meeting of Shareholders of Ameris Bancorp (the Company) will be held at the Company's offices located at 24 Second Avenue Southeast, Moultrie, Georgia, on Tuesday, May 16, 2017, commencing at 9:30 a.m. local time, for the following items of business:

- (1) the election of three Class II directors for a three-year term of office;
- (2) the ratification of the appointment of Crowe Horwath LLP as the Company's independent registered public accounting firm for 2017;
- (3) the advisory approval of the Company's executive compensation; and
- (4) any other business that may properly come before the Annual Meeting or any adjournment or postponement thereof.

The close of business on March 7, 2017, has been fixed as the record date for the determination of shareholders entitled to notice of, and to vote at, the Annual Meeting or any adjournment or postponement thereof. Only shareholders of record at the close of business on that date are entitled to notice of, and to vote at, the Annual Meeting.

A complete list of shareholders entitled to vote at the Annual Meeting will be available for examination by any shareholder for any purpose germane to the Annual Meeting, during normal business hours, for a period of at least 10 days prior to the Annual Meeting at the Company's corporate offices located at the address set forth above.

By Order of the Board of Directors,

Moultrie, Georgia  
April 3, 2017

Cindi H. Lewis  
*Corporate Secretary*

**INTERNET AVAILABILITY OF PROXY MATERIALS**

In accordance with U.S. Securities and Exchange Commission rules, we are using the Internet as our primary means of furnishing proxy materials to shareholders. Consequently, most shareholders will not receive paper copies of our proxy materials. We will instead send shareholders a Notice of Internet Availability of Proxy Materials with instructions for accessing the proxy materials, including our proxy statement and annual report, and voting via the Internet. The Notice of Internet Availability of Proxy Materials also provides information on how shareholders may obtain paper copies of our proxy materials if they so choose.



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**AMERIS BANCORP**  
**310 First Street, S.E.**  
**Moultrie, Georgia 31768**

**PROXY STATEMENT**  
**FOR ANNUAL MEETING OF SHAREHOLDERS**  
**TO BE HELD ON MAY 16, 2017**

**PROXY SOLICITATION AND VOTING INFORMATION**

**Why am I receiving these materials?**

The Board of Directors (the Board) of Ameris Bancorp (the Company) has made these materials available to you on the Internet or, upon your request, has delivered printed versions of these materials to you by mail, in connection with the solicitation of proxies by and on behalf of the Board for use at the Company's Annual Meeting of Shareholders (the Annual Meeting) to be held at the Company's offices located at 24 Second Avenue Southeast, Moultrie, Georgia, on Tuesday, May 16, 2017, at 9:30 a.m., local time, and any adjournment or postponement thereof. These materials were first made available to shareholders on April 3, 2017. Shareholders of the Company are invited to attend the Annual Meeting and are requested to vote on the proposals described in this Proxy Statement.

**What is included in these materials?**

These materials include:

the Company's Proxy Statement; and  
the Company's 2016 Annual Report to Shareholders, which includes the Company's audited consolidated financial statements.

If you request printed versions of these materials by mail, these materials will also include the proxy card for the Annual Meeting.

**What am I voting on?**

You will be voting on each of the following:

the election of three Class II directors for a three-year term of office;

the ratification of the appointment of Crowe Horwath LLP ( Crowe Horwath ) as the Company s independent registered public accounting firm for 2017;

the advisory approval of the Company s executive compensation; and  
any other business that may properly come before the Annual Meeting or any adjournment or postponement thereof.

As of the date of this Proxy Statement, the Board knows of no other matters that will be brought before the Annual Meeting.

You may not cumulate your votes for any matter being voted on at the Annual Meeting, and you are not entitled to appraisal or dissenters rights.

## **Why did I receive a one-page notice in the mail or e-mail notification regarding the Internet availability of proxy materials instead of a full set of proxy materials?**

Pursuant to rules adopted by the U.S. Securities and Exchange Commission (the SEC ), the Company has provided access to its proxy materials over the Internet. Accordingly, the Company is sending a Notice of Internet Availability of Proxy Materials (the Notice ) to shareholders of record and beneficial owners. All shareholders will have the ability to access the proxy materials on the website referred to in the Notice, free of charge, or request to receive a printed set of the proxy materials. Instructions on how to access the proxy materials over the Internet or to request a printed copy may be found in the Notice. In addition, shareholders may request to receive proxy materials electronically by e-mail on an ongoing basis.



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## **How can I get electronic access to the proxy materials?**

The Notice provides you with instructions regarding how to:

view proxy materials for the Annual Meeting on the Internet and execute a proxy; and  
instruct the Company to send future proxy materials to you electronically by e-mail.

Choosing to receive future proxy materials by e-mail will save the Company the cost of printing and mailing documents to you and will reduce the impact of its annual meetings on the environment. If you choose to receive future proxy materials by e-mail, you will receive an e-mail next year with instructions containing a link to those materials and a link to the proxy voting site. Your election to receive proxy materials by e-mail will remain in effect until you terminate it.

## **Who can vote?**

You may vote if you owned shares of the Company's common stock, \$1.00 par value per share (the Common Stock), as of the close of business on March 7, 2017, the record date for the Annual Meeting (the Record Date). As of the Record Date, there were 37,131,292 shares of Common Stock outstanding and entitled to vote.

## **How do I vote?**

You have four voting options. You may vote using one of the following methods:

over the Internet, which you are encouraged to do if you have access to the Internet;  
by telephone;

for those shareholders who request to receive a paper proxy card in the mail, by completing, signing and returning the proxy; or

by attending the Annual Meeting and voting in person.

The Notice provides instructions on how to access your proxy card, which contains instructions on how to vote via the Internet or by telephone. For those shareholders who request to receive a paper proxy card in the mail, instructions for voting via the Internet, by telephone or by mail are set forth on the proxy card. Please follow the directions on your proxy card carefully.

## **Can I vote at the Annual Meeting?**

You may vote your shares at the Annual Meeting if you attend in person. Even if you plan to be present at the Annual Meeting, you are encouraged to vote your shares by proxy. You may vote your proxy via the Internet, by telephone or by mail. Even if you have already voted your shares by proxy, you may change your vote and vote your shares at the Annual Meeting if you attend in person.

## **What if my shares are registered in more than one person's name?**

If you own shares that are registered in the name of more than one person, each person must sign the proxy. If an attorney, executor, administrator, trustee, guardian or any other person signs the proxy in a representative capacity, the full title of the person signing the proxy should be given and a certificate should be furnished showing evidence of appointment.



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**What does it mean if I receive more than one Notice?**

If you receive more than one Notice, then you have multiple accounts with brokers or the Company's transfer agent. Please vote all of these shares. It is recommended that you contact your broker or the Company's transfer agent, as applicable, to consolidate as many accounts as possible under the same name and address. The Company's transfer agent is Computershare Investor Services, which may be contacted by telephone at (800) 568-3476.

**Can I change my mind after I vote?**

You may change your vote at any time before the polls close at the Annual Meeting. You may do this by using one of the following methods:

voting again by telephone or over the Internet prior to 1:00 a.m., Eastern Daylight Time, on May 16, 2017; giving written notice to the Company's Corporate Secretary at the address indicated on the first page of this Proxy Statement;

delivering a later-dated proxy; or  
voting in person at the Annual Meeting.

**How many votes am I entitled to?**

All holders of Common Stock are entitled to cast one vote per share held as of the Record Date.

**How many votes must be present to hold the Annual Meeting?**

In order for the Company to conduct the Annual Meeting, the holders of a majority of the shares of Common Stock outstanding and entitled to vote as of the Record Date must be present at the Annual Meeting. This is referred to as a quorum. Your shares will be counted as present at the Annual Meeting if you do one of the following:

vote via the Internet or by telephone;  
return a properly executed proxy by mail (even if you do not provide voting instructions); or  
attend the Annual Meeting and vote in person.

**How many votes are needed to elect directors?**

Directors will be elected by a plurality of the votes present in person or represented by proxy and entitled to vote at the Annual Meeting, meaning that the three Class II nominees receiving the most votes will be elected as Class II directors.

**How many votes are needed to ratify the appointment of Crowe Horwath as the Company's independent registered public accounting firm for 2017 or to approve the advisory vote on executive compensation?**

Approval of each of these proposals requires the affirmative vote in favor of such proposal of a majority of the shares of Common Stock present in person or represented by proxy and entitled to vote at the Annual Meeting.

## **How many votes are needed for other matters that may be brought before the Annual Meeting?**

The affirmative vote of a majority of the shares of Common Stock present in person or represented by proxy and entitled to vote at the Annual Meeting will be required to approve any other matter that properly comes before the Annual Meeting. The Board knows of no other matters that will be brought before the Annual Meeting. If other matters are properly introduced, the persons named in the proxy as the proxy holders will vote on such matters in their discretion.

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**Will my shares be voted if I do not provide my proxy?**

Your shares may be voted under certain circumstances if they are held in the name of a brokerage firm. Brokerage firms have the authority under stock exchange rules to vote customers' unvoted shares on routine matters, which include the ratification of the appointment of the Company's independent registered public accounting firm. Accordingly, if a brokerage firm votes your shares on these matters in accordance with these rules, your shares will count as present at the Annual Meeting for purposes of establishing a quorum and will count as for votes or against votes, as the case may be, with respect to all routine matters voted on at the Annual Meeting. If you hold your shares directly in your own name, they will not be voted if you do not vote them or provide a proxy. If a brokerage firm signs and returns a proxy on your behalf that does not contain voting instructions, your shares will count as present at the Annual Meeting for quorum purposes and will count as a for vote for the appointment of Crowe Horwath as the Company's independent registered public accounting firm for 2017, but your shares will not count as a for vote or a withhold vote on the election of the director nominees named in this Proxy Statement and will not be counted as an advisory vote on executive compensation. These are referred to as broker non-votes. Questions regarding these procedures may be directed to the Corporate Secretary at the address indicated on the first page of this Proxy Statement.

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## **PROPOSAL 1 ELECTION OF DIRECTORS**

The business and affairs of the Company are managed under the direction of the Board in accordance with the Georgia Business Corporation Code, subject to any limitations set forth in the Company's Articles of Incorporation and Bylaws. The Board selects and oversees the members of senior management, who are charged by the Board with conducting the business of the Company. The Company's executive officers are appointed annually by the Board and serve at the discretion of the Board, subject to applicable employment agreements.

The Company has a classified board of directors currently consisting of three Class I directors (Edwin W. Hortman, Jr., Daniel B. Jeter, who currently serves as Chairman of the Board, and William H. Stern), three Class II directors (William I. Bowen, Jr., Robert P. Lynch and Elizabeth A. McCague) and three Class III directors (R. Dale Ezzell, Leo J. Hill and Jimmy D. Veal). The Class II directors currently serve until the Annual Meeting, and the Class I and Class III directors currently serve until the annual meetings of shareholders to be held in 2019 and 2018, respectively. After the Annual Meeting, the Class I, Class II and Class III directors will serve until the annual meetings of shareholders to be held in 2019, 2020 and 2018, respectively, and until their respective successors are duly elected and qualified.

At each annual meeting of shareholders, directors are duly elected for a full term of three years to succeed those whose terms are expiring, although directors may be elected for shorter terms in certain instances, such as filling a vacancy in a particular class of directors. Vacancies on the Board and newly created directorships also can generally be filled by a vote of a majority of the directors then in office. The Company's Bylaws require each director to retire at the annual meeting of the Company's shareholders following the date that he or she reaches age 70.

At the Annual Meeting, shareholders are being asked to re-elect Messrs. Bowen and Lynch and Ms. McCague to serve as Class II directors until the 2020 annual meeting of shareholders and until their successors are duly elected and qualified.

Proxies cannot be voted at the Annual Meeting for a greater number of persons than the number of nominees named.

Unless otherwise directed, the persons named as proxies and attorneys in the enclosed form of proxy intend to vote FOR the election of all nominees as directors for the ensuing term and until their successors are duly elected and qualified. If any such nominee for any reason should not be available as a candidate for director, votes will be cast pursuant to authority granted by the enclosed proxy for such other candidate or candidates as may be nominated by the Board. The Board is unaware of a nominee who is unable to serve as a director or will decline to serve as a director, if elected.

The following sets forth certain information, as of the Record Date, for the Class II nominees:

**William I. Bowen, Jr.** (age 52) has served as a director of the Company and as a director of Ameris Bank, the Company's wholly-owned banking subsidiary (the Bank), since November 2014. Mr. Bowen resides in our Tifton, Georgia market, and he currently serves as Chairman of the community board of the Bank for that market. He has served as a member of the community board since 2012. Mr. Bowen is a partner and the President of Bowen Donaldson Home for Funerals. He also serves as managing partner of Bowen Farming Enterprises, LLC, a timber, cattle, cotton and peanut farming operation, Bowen Land and Timber, LLC, Bowen Family Partnership and Fulwood Family Partnership, a farming and real estate development firm. Mr. Bowen holds a bachelor's degree in business administration from the University of Georgia. His extensive business experience and knowledge of the local economy, as well as his expertise in the real estate and farming industries, make Mr. Bowen a valuable resource for the Board.

**Robert P. Lynch** (age 53) has served as a director of the Company since 2000 and as a director of the Bank since February 2006. Mr. Lynch is the Vice President and Chief Financial Officer of Lynch Management Company, which owns and manages six automobile dealerships located in the Southeast. He has been with Lynch Management Company for more than 30 years. Mr. Lynch's family also owns and operates Shady Dale Farm, a beef cattle operation located in Shady Dale, Georgia. He holds a bachelor's degree in business administration from the University of Florida. Mr. Lynch resides in our Jacksonville, Florida market and currently serves as a member of the community board of the Bank for that market. His business experience is

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extensive and varied, which gives him a firsthand understanding of the adversities faced by not only the Company but also its commercial customers. This understanding informs his service as a director and is a key benefit to the Board.

**Elizabeth A. McCague** (age 67) has served as a director of the Company and the Bank since August 2016. Ms. McCague previously served as a consultant for the Jacksonville Police and Fire Pension Fund, where she was responsible for the management of the \$1.6 billion pension portfolio and the administration of benefits. Additionally, Ms. McCague provides mediation services for resolution of financial disputes through her business, McCague & Company, LLC. Ms. McCague currently serves on the UF Health Hospital Jacksonville board as the chair of the finance committee and will continue to serve in this capacity through 2018. She has previously served as co-chair of the University of Florida Capital Campaign, a six-year, \$1.5 billion effort, and chair of the North Florida Bank's Advisory Board. She was also formerly the Chief Operating Officer of a software development company. She holds a bachelor's degree in business administration from the University of Florida and a master of business administration degree from Jacksonville University. She resides in the Jacksonville, Florida market. Ms. McCague's business experience is extensive and diverse, which provides valuable insight for the Bank and its customers.

**The Board recommends a vote FOR the election of the nominated directors. Proxies will be voted FOR the election of the three nominees discussed above unless otherwise specified.**

The following sets forth certain information, as of the Record Date, for all other directors of the Company, whose terms of office will continue after the Annual Meeting:

**R. Dale Ezzell** (age 67) has served as a director of the Company and as a director of the Bank since May 2010. Mr. Ezzell served as a director of Southland Bank, formerly a wholly-owned subsidiary of the Company, from 1983 until the merger of Southland Bank into the Bank in 2006. He also served as Southland Bank's Chairman from 1995 until such merger. Mr. Ezzell currently serves as Chairman of the Bank's community board in Dothan, Alabama. Mr. Ezzell is the founder and owner of Wisecards Printing and Mailing, a direct mail advertising business in Abbeville, Alabama. Prior to establishing Wisecards in 2001, he served as President and Chief Executive Officer of Ezzell's Inc., which operated several department stores in southeast Alabama and southwest Georgia, from 1987 to 2000. Mr. Ezzell holds a bachelor's degree in engineering from Auburn University and resides in the Abbeville, Alabama market. His years as a director of a subsidiary bank, along with his varied business and practical experience, give him a valuable understanding of the issues faced by the Company and its customers. Mr. Ezzell's term expires in 2018.

**Leo J. Hill** (age 61) has served as a director of the Company and as a director of the Bank since January 2013. Mr. Hill is the owner of Advisor Network Solutions, LLC, a consulting services firm, and currently serves as Lead Independent Director of Transamerica Mutual Funds. Prior to his service with Transamerica, Mr. Hill held various positions in banking, including Senior Vice President and Senior Loan Administration Officer for Wachovia Bank of Georgia's southeastern corporate lending unit, President and Chief Executive Officer of Barnett Treasure Coast Florida with Barnett Banks and Market President of Sun Coast Florida with Bank of America. He has a bachelor's degree in management and a master's degree in finance, both from Georgia State University, and he has completed Louisiana State University's Graduate School of Banking. Mr. Hill is involved with the Investment Company Institute, the Conference of Fund Leaders, the National Association of Corporate Directors and the Institute for Independent Business. With his wide-ranging professional and banking background, he brings a wealth of business and management experience to the Board. Mr. Hill's term expires in 2018.

**Edwin W. Hortman, Jr.** (age 63) has served as a director of the Company since November 2003 and as a director of the Bank since February 2006. Mr. Hortman has also served as President and Chief Executive Officer of the Company since January 2005. From November 2003 through December 2004, he served as President and Chief Operating Officer of the Company, and from 2002 to 2003, he served as Executive Vice President and North Regional Executive



of the Company. From 1998 through 2003, Mr. Hortman served as President and Chief Executive Officer of Citizens Security Bank, formerly a wholly-owned subsidiary of the Company. Mr. Hortman also served as a director of Citizens Security Bank from 1998 to 2004. In addition, he served as a director of Central Bank & Trust, Southland Bank, First National Bank of South Georgia and Merchants & Farmers Bank, formerly wholly-owned subsidiaries of the Company, from 2002 to 2004.

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Mr. Hortman also serves as Chairman of the Georgia Bankers Association Insurance Trust. He holds bachelor's and master's degrees in business administration, with emphasis in accounting and finance, from the University of Georgia. He is also a graduate of the Graduate School of Banking of the South at Louisiana State University. Having served as Chief Executive Officer of the Company for more than ten years, after successfully serving as a banking executive in other capacities for much of his career, Mr. Hortman brings not only extensive experience in banking and executive management to the Board, but also an intimate knowledge of the Company's day-to-day business and operations. Mr. Hortman's term expires in 2019.

**Daniel B. Jeter** (age 65) has served as a director of the Company since 1997 and as a director of the Bank since 2002. He has been Chairman of the Board of the Company and of the Board of Directors of the Bank since May 2007. He also serves on the community bank board for the Company's Moultrie, Georgia market. Mr. Jeter is the Chairman and co-owner of Standard Discount Corporation, a family-owned consumer finance company. He joined Standard in 1979 and is an officer and director of each of Standard's affiliates, including Colquitt Loan Company, Globe Loan Company of Hazelhurst, Globe Loan Company of Tifton, Globe Loan Company of Moultrie, Peach Finance Company, Personal Finance Service of Statesboro and Globe Financial Services of Thomasville. He is co-owner of Classic Insurance Company and President of Cavalier Insurance Company, both of which are re-insurance companies. Mr. Jeter is also a partner in a real estate partnership that develops owner-occupied commercial properties for office and professional use. He serves as a director and an officer of the Georgia Industrial Loan Corporation and as a director of Allied Business Systems. He received a bachelor's degree in business administration from the University of Georgia. Mr. Jeter's extensive experience in financial services, with a particular emphasis on lending activities, gives him invaluable insight into, and affords him a greater understanding of, the Company's operations in his service as Chairman of the Board. As a long-tenured member of the Board, he has been closely involved in the Company's expansion into new markets in recent years. Mr. Jeter's term expires in 2019.

**William H. Stern** (age 60) has served as a director of the Company and as a director of the Bank since November 2013. Mr. Stern currently serves as Chairman of the Bank's community board for the State of South Carolina. Mr. Stern has been President and Chief Executive Officer of Stern & Stern Associates, a real estate development firm doing work throughout the Southeast, since 1980. He currently serves as Chairman Emeritus of the Board of the South Carolina State Ports Authority and as a member of the board of the South Carolina Coordinating Council for Economic Development. His knowledge of the real estate industry, in addition to his extensive business experience and economic background, makes Mr. Stern a valuable resource for the Board. Mr. Stern's term expires in 2019.

**Jimmy D. Veal** (age 68) has served as a director of the Company and as a director of the Bank since May 2008. Mr. Veal was a founding director of Golden Isles Financial Holdings, Inc., which was the corporate parent of The First Bank of Brunswick prior to its acquisition by the Company and subsequent merger into the Bank. He served as a director of both Golden Isles Financial Holdings, Inc. and The First Bank of Brunswick from their inception in 1989 until their acquisition by the Company in 2001 and as Vice Chairman of both companies from 1996 until 2001. Mr. Veal currently serves as Chairman of the Bank's community Board for the Southeast Georgia Coast. Mr. Veal has been active in the hospitality industry for over 35 years. Together with his family, he currently owns and operates Beachview Tent Rentals, Inc. in Brunswick, Georgia. He is also active in various real estate and timberland ventures in Glynn County, Georgia and Camden County, Georgia. In addition to his experience in banking, he has gained knowledge of many and varied industries and sectors of the economy, which provides him a unique and beneficial perspective for his service on the Board. Mr. Veal's term expires in 2018.

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**BOARD AND COMMITTEE MATTERS**

**Director Independence**

Each member of the Board, other than Mr. Hortman, is independent, as defined for purposes of the rules of the SEC and the listing standards of The NASDAQ Stock Market (NASDAQ). For a director to be considered independent, the Board must determine that the director does not have a relationship with the Company that would interfere with the exercise of independent judgment in carrying out the responsibilities of a director. In making this determination, the Board will consider all relevant facts and circumstances, including any transactions or relationships between the director and the Company or its subsidiaries.

**Committees of the Board**

Executive Committee

The Executive Committee is currently comprised of four directors, only one of whom is a current or former employee of the Company. The current members of the Executive Committee are Messrs. Hortman, Jeter (Chairman), Lynch and Veal. The Executive Committee is authorized to exercise all of the powers of the Board, except the power to declare dividends, elect directors, amend the Company's Bylaws, issue stock or recommend any action to the Company's shareholders.

Compensation Committee

The Compensation Committee is currently comprised of four directors—Messrs. Hill (Chairman), Jeter, Lynch and Stern—none of whom is a current or former employee of the Company or any of its subsidiaries and all of whom are independent directors of the Company. The duties of the Compensation Committee, which operates under a written charter, are generally to establish the compensation for the Company's executive officers and to act on such other matters relating to compensation as it deems appropriate, including an annual evaluation of the Company's Chief Executive Officer and the design and oversight of all compensation and benefit programs in which the Company's employees and officers are eligible to participate. Additional information regarding the Compensation Committee's processes and procedures for consideration of executive officer compensation is provided in the Compensation Discussion and Analysis included in this Proxy Statement. The complete text of the Compensation Committee charter is available on the Company's website at [www.amerisbank.com](http://www.amerisbank.com).

Audit Committee

The Audit Committee is currently comprised of five directors, none of whom is a current or former employee of the Company and all of whom are independent directors of the Company. The current members of the Audit Committee are Ms. McCague and Messrs. Bowen, Ezzell, Lynch (Chairman) and Veal. The Audit Committee was established in accordance with Section 3(a)(58)(A) of the Securities Exchange Act of 1934, as amended (the Exchange Act). The Audit Committee, which operates under a written charter, represents the Board in discharging its responsibility relating to the accounting, reporting and financial practices of the Company and its subsidiaries. Its primary functions include monitoring the integrity of the Company's financial statements, system of internal controls and compliance with regulatory and legal requirements; monitoring the independence, qualifications and performance of the Company's independent registered public accounting firm and internal auditing services; and providing a vehicle for communication among the independent registered public accounting firm, management, internal audit and the Board.

The complete text of the Audit Committee charter is available on the Company's website at [www.amerisbank.com](http://www.amerisbank.com).

Corporate Governance and Nominating Committee

The Corporate Governance and Nominating Committee is currently comprised of four directors, none of whom is a current or former employee of the Company and all of whom are independent directors of the Company. The members of the Corporate Governance and Nominating Committee are Messrs. Bowen, Ezzell, Hill and Veal (Chairman). Pursuant to its written charter, the Corporate Governance and Nominating Committee is responsible for considering, and making recommendations to the Board regarding, the size and composition of the Board, recommending and nominating candidates to fill Board vacancies that may occur and recommending to the Board the director nominees for whom the Board will solicit proxies. Additional information regarding the Corporate Governance and Nominating Committee's processes and procedures is

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provided under the heading Identifying and Evaluating Nominees in this Proxy Statement. The complete text of the Corporate Governance and Nominating Committee charter is available on the Company's website at [www.amerisbank.com](http://www.amerisbank.com).

**Board and Committee Meetings**

The following table provides a summary of the membership of the Board and its committees during 2016, together with information regarding the number of meetings held during 2016.

Director Name	Independent Director	Ameris Bancorp Board	Ameris Bank Board	Audit	Compensation	Executive	Corporate Governance/Nominating
William I. Bowen, Jr.	Yes	Member	Member	Member			Member
R. Dale Ezzell	Yes	Member	Member	Member			Member
Leo J. Hill	Yes	Member	Member		Chair		Member
Edwin W. Hortman, Jr.	No	Member	Member			Member	
Daniel B. Jeter	Yes	Chair	Chair		Member	Chair	
Robert P. Lynch <sup>(2)</sup>	Yes	Member	Member	Chair	Member	Member	
Elizabeth A. McCague <sup>(3)</sup>	Yes	Member	Member	Member			
William H. Stern	Yes	Member	Member		Member		
Jimmy D. Veal	Yes	Member	Member	Member		Member	Chair
Number of Meetings		11	11	7	9	0	6

(1) Independent for purposes of the rules of the SEC, the listing standards of NASDAQ and Section 162(m) of the Internal Revenue Code.

(2) In addition to his chair role, Mr. Lynch serves as the financial expert for the Audit Committee.

(3) Ms. McCague was appointed a director and became a member of the Audit Committee on August 16, 2016.

Each director attended at least 75% of all meetings of the full Board and of those committees on which he or she served and was eligible to attend in 2016. Additionally, the independent directors met in executive sessions, without any members of management or other employees, four times in 2016. These executive sessions allow the Board to review key decisions and discuss matters in a manner that is independent of management.

The Company's 2016 annual meeting of shareholders was attended by all members of the Board. Directors are expected to attend annual meetings of shareholders absent exceptional cause.

**Identifying and Evaluating Nominees**

With respect to the nomination process, the Corporate Governance and Nominating Committee reviews the composition and size of the Board to ensure that it has the proper expertise and independence; determines the criteria for the selection of Board members and Board committee members; plans for continuity on the Board as existing Board members retire, whether at age 70 or earlier, or rotate off the Board; establishes criteria for qualifications as independent directors, consistent with applicable laws and listing standards; maintains a file of suitable candidates for consideration as nominees to the Board; reviews Board candidates recommended by shareholders in compliance with all director nomination procedures for shareholders; and recommends to the Board the slate of nominees of directors to be elected by the shareholders and any directors to be elected by the Board to fill vacancies.

The Corporate Governance and Nominating Committee has not established specific minimum age, education, years of business experience or specific types of skills for potential candidates but, in general, expects qualified candidates will have ample experience and a proven record of business success and leadership. Director candidates will be evaluated based on their financial literacy, business acumen and experience, independence for purposes of compliance with SEC and NASDAQ rules and willingness, ability and availability for service. In addition, the Corporate Governance and Nominating Committee requires that each Board candidate have the highest personal and professional ethics, integrity and values, including respectfulness, honesty and a commitment to teamwork and high standards consistent with the core values of

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the Company, and consistently exercise sound and objective business judgment. It is also anticipated that the Board as a whole have individuals with significant appropriate senior management or other leadership experience, a long-term and strategic perspective and the ability to advance constructive debate.

The Corporate Governance and Nominating Committee has not adopted a formal policy with regard to the consideration of diversity in identifying director nominees. In determining whether to recommend a director nominee, the members of the Corporate Governance and Nominating Committee consider and discuss diversity, among other factors, with a view toward the role and needs of the Board as a whole. When identifying and recommending director nominees, the members of the Corporate Governance and Nominating Committee generally view diversity expansively to include, without limitation, concepts such as race, gender, national origin, differences of viewpoint and perspective, professional experience, education, skill and other qualities or attributes that together contribute to the functioning of the Board. The Corporate Governance and Nominating Committee believes that the inclusion of diversity as one of many factors considered in selecting director nominees is consistent with the goal of creating a Board that best serves the needs of the Company and the interests of its shareholders.

The Corporate Governance and Nominating Committee has performed a review of the experience, qualifications, attributes and skills of the Company's current directors and nominees and believes that such persons possess a variety of complementary skills and characteristics, including the following:

personal characteristics, including leadership, character, integrity, accountability, sound business judgment and personal reputation;

successful business or professional experience;

various areas of expertise or experience, including financial, strategic and general management; expertise or experience in various industries, including banking and financial services, hospitality, consumer finance, automotive, real estate, timber, agricultural and mediation services;

residence in the Bank's market areas;

willingness and ability to commit the necessary time to fully discharge the responsibilities of a director in connection with the affairs of the Company; and

a demonstrated commitment to the success of the Company.

For a discussion of the specific backgrounds and qualifications of our current directors and nominees, see Proposal 1 Election of Directors in this Proxy Statement.

Although the Corporate Governance and Nominating Committee has authority to retain a search firm or consultant to assist in identifying director candidates, to date no such search firm or consultant has been engaged. Additionally, the Corporate Governance and Nominating Committee would consider any director candidate proposed by any shareholder of record who has given timely written notice to the Corporate Secretary as required by Article III, Section 2(b) of the Company's Bylaws. The proposing shareholder's notice to the Corporate Secretary must set forth the information required by such section, including the director candidate's name, credentials, contact information and his or her consent to be considered as a director candidate, as well as the proposing shareholder's own contact information and a statement of his or her share ownership (how many shares held and for how long). To be timely, a proposing shareholder's notice must be received at the Company's principal executive office no later than the date determined in accordance with the Company's Bylaws. There are no differences in the manner in which the Corporate Governance and Nominating Committee evaluates director candidates it identifies and candidates who are recommended for nomination for membership on the Board by a shareholder.

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**Board Leadership Structure and Role in Risk Oversight**

The Company is committed to having sound corporate governance principles and practices, and independent board oversight is valued as an essential component of our corporate governance framework. Our commitment to independent oversight is demonstrated by the fact that all of our directors, except our Chief Executive Officer, are independent. In addition, all of the members of the Board's Audit Committee, Compensation Committee and Corporate Governance and Nominating Committee are independent.

The Company currently has an independent, non-executive Chairman separate from the Chief Executive Officer. The Board believes that this structure enhances (i) its oversight of, and independence from, management, (ii) its ability to carry out its role and responsibilities on behalf of the Company's shareholders and (iii) the Company's overall corporate governance. While the Board believes that having an independent Chairman is the most appropriate leadership structure for the Board at this time, the Board retains the flexibility to revise this structure in the future based upon its assessment of the Company's needs.

The Audit Committee is primarily responsible for overseeing the Company's risk management processes on behalf of the full Board, although the Board and all of its committees are sensitive to risks relating to the Company and its operations. The Audit Committee focuses on financial reporting risk, oversees the entire audit function and evaluates the effectiveness of internal and external audit efforts. It receives reports from management regularly regarding the Company's assessment of risks and the adequacy and effectiveness of internal control systems. Through its interaction with the Company's Chief Risk Officer, the Audit Committee oversees credit risk, market risk (including liquidity and interest rate risk) and operational risk (including compliance and legal risk). Our Chief Risk Officer meets with the Audit Committee as necessary to discuss potential risk or control issues. In addition, our external auditors meet at least quarterly with the Audit Committee in executive session to discuss potential risk and control issues involving the Company. The Audit Committee reports regularly to the full Board, which also considers the Company's entire risk profile, including additional strategic and reputational risks. While the Board oversees the Company's risk management, management is responsible for the day-to-day risk management processes. We believe that this division of responsibility is the most effective approach for addressing the risks facing the Company; however, we will continue to re-examine our Board leadership structure on a regular basis, recognizing that different structures may be appropriate in different situations faced by the Company.

**Director Reviews and Education**

The Board conducts a self-assessment annually, and individual directors are separately evaluated each year in connection with director performance reviews. The Corporate Governance and Nominating Committee reviews and discusses with the Board the results of these annual assessments.

Director education is an essential component of good governance and effective compliance practices for financial institutions. It increases the likelihood of retaining good directors and attracting more highly skilled candidates to serve on the boards of banks. The Board's monthly meetings include an educational and strategic session focused on a variety of topics, such as legislative and regulatory developments, important banking industry trends and fundamental bank directorship knowledge. In addition, our corporate counsel updates the Board as appropriate on relevant developments with respect to corporate governance matters.

Reflecting our commitment to principles of director education, in August 2016, Mr. Jeter attended the Crowe Horwath Growth and Profitability Conference. In September 2016, Mr. Lynch completed a continuing professional education seminar provided by Crowe Horwath that addressed the implementation of a framework for transitioning to the CECL



(current expected credit losses) standard and the development of a roadmap for successful implementation.

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In October 2016, Messrs. Bowen, Ezzell, Lynch and Veal participated in Crowe Horwath's webinar entitled Accounting and Regulatory Overview for Financial Institutions for Audit Committee members. This webinar was provided as an overview for financial institution audit committee members of their responsibilities relating to financial reporting and regulatory developments. Participation in the training provided discussions on the latest financial reporting developments and related requirements affecting financial institutions, including the latest developments on non-GAAP measures and developments from the FASB, PCAOB and SEC. Highlights of the AICPA National Conference on Banks and Savings Institutions and recognition of the latest regulatory developments and related requirements were also reviewed.

Also in October 2016, Mr. Hill attended a conference on bank executive and board compensation. This program's agenda offered guidance into topics such as talent acquisition, compensation strategies, board responsibilities and industry trends and also involved discussion of compensation strategy that fits culture, business goals and risks, embracing industry perspectives and equity plan matters.

**Compensation Committee Interlocks and Insider Participation**

None of Messrs. Hill, Jeter, Lynch or Stern, each of whom is a member of the Compensation Committee, is or has been an officer or employee of the Company.

**Communication with the Board and its Committees**

Our shareholders may communicate with the Board by directing correspondence to the Board, any of its committees or one or more individual members, in care of the Corporate Secretary, Ameris Bancorp, 310 First Street, S.E., Moultrie, Georgia 31768. The Corporate Secretary will forward such correspondence to the persons to whom it is addressed.

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The objectives of our non-employee director compensation program are to attract highly qualified individuals to serve on the Board and to appropriately align the interests of the Company's directors with those of our shareholders. The Compensation Committee reviews the director compensation program periodically to ensure that it continues to meet these objectives. In order to determine whether the director compensation program is competitive, the Compensation Committee considers peer group and general market information on program design provided by its independent compensation consultant, as well as the significant amount of time that directors expend in fulfilling their duties to the Company and the skill level required by members of the Board. Prior to compensation adjustments made in May 2016, directors, including committee chairs, were paid an annual retainer of \$89,000.

Effective May 2016, director compensation is comprised of the following components:

**Annual Cash Retainer** each director receives an annual cash retainer of \$50,000, and the non-executive Chairman of the Board receives an additional annual cash retainer of \$15,000

**Annual Equity Retainer** each director receives an annual award of \$50,000 of time-based restricted stock that vests after one year

**Committee Fees** the chair of each committee (other than the Executive Committee) receives an additional annual cash retainer of \$10,000

The following Director Compensation Table sets forth the total compensation earned by directors for the fiscal year ending December 31, 2016. Directors who are also named executive officers are not included in the table below.

Compensation paid to named executive officers for their service in a director capacity is presented in the supplementary table to the Summary Compensation Table included in this Proxy Statement.

Name	Fees Earned or Paid in Cash	Stock Awards	Option Awards	Non-Equity Incentive Plan Compensation	Change in Pension Value and Nonqualified Deferred Compensation Earnings	All Other Compensation	Total
William I. Bowen, Jr. <sup>(1)</sup>	\$69,500	\$50,003	\$	\$	\$	\$	\$119,503
R. Dale Ezzell <sup>(1)</sup>	\$71,900	\$50,003	\$	\$	\$	\$	\$121,903
Leo J. Hill <sup>(1)</sup>	\$74,500	\$50,003	\$	\$	\$	\$	\$124,503
Daniel B. Jeter <sup>(1)</sup>	\$79,400	\$50,003	\$	\$	\$	\$	\$129,403
Robert P. Lynch <sup>(1)</sup>	\$76,900	\$50,003	\$	\$	\$	\$	\$126,903
Elizabeth A. McCague <sup>(2)(3)</sup>	\$16,667	\$37,509	\$	\$	\$	\$	\$54,176
William H. Stern <sup>(1)</sup>	\$69,500	\$50,003	\$	\$	\$	\$	\$119,503
Jimmy D. Veal <sup>(1)</sup>	\$74,500	\$50,003	\$	\$	\$	\$	\$124,503

The stock award figure represents the fair value of the stock awards as calculated in accordance with U.S. generally accepted accounting principles. The shares were issued May 18, 2016 and the fair value was \$31.00 per share. The shares vest on the earlier of May 18, 2017 and the date of the Company's 2017 annual shareholders meeting, provided that the grantee continues to serve as a director of the Company through the vesting date.

(2) Ms. McCague was appointed to serve on the Board of Directors of the Company and the Bank on August 16, 2016.

(3)

The stock award figure represents the fair value of the stock awards as calculated in accordance with U.S. generally accepted accounting principles. The value of the stock grant amount reflects a pro-rata adjustment to the annual \$50,000 stock retainer to reflect partial service from August 16, 2016 through the next shareholder meeting in 2017. The shares were issued August 16, 2016 and the fair value was \$33.49 per share. The shares vest on the earlier of May 18, 2017 and the date of the Company's 2017 annual shareholders' meeting, provided that Ms. McCague continues to serve as a director of the Company through the vesting date.

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The following table sets forth certain information regarding each executive officer of the Company.

Name, Age and Term as Officer	Position	Principal Occupation for the Last Five Years and Other Directorships
Edwin W. Hortman, Jr., 63 Officer since 2002	President and Chief Executive Officer	President and Chief Executive Officer since January 2005; director since November 2003. President and Chief Operating Officer from November 2003 through December 2004. Executive Vice President and Regional Bank Executive for Northern Division from August 2002 through November 2003. President, Chief Executive Officer and Director of Citizens Security Bank from April 1998 to November 2003. Director of each subsidiary bank in the Northern Division from September 2002 through March 2004.
Dennis J. Zember Jr., 47 Officer since 2005	Executive Vice President, Chief Financial Officer and Chief Operating Officer	Executive Vice President and Chief Financial Officer since February 2005; Chief Operating Officer since June 2016. Senior Vice President and Treasurer of Flag Financial Corporation and Senior Vice President and Chief Financial Officer of Flag Bank from January 2002 to February 2005. Vice President and Treasurer of Century South Banks, Inc. from August 1997 to May 2001.
Andrew B. Cheney, 67 Officer since 2009	Executive Vice President and Chief Banking Executive	Executive Vice President and Chief Banking Executive of the Company and the Bank since February 2017. Chief Operating Officer of the Company from May 2009 through May 2016. Executive Vice President and Banking Group President of the Company from May 2009 through January 2017. President of the Bank from December 2010 through January 2017. Chief Operating Officer of the Bank from December 2010 through May 2016. Regional Executive for Florida and Coastal Georgia from February 2009 to May 2009. Florida Chairman from January 2008 to January 2009 and President from January 2000 to December 2007 with Mercantile Bank.

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5 Position	Principal Occupation for the Last Five Years and Other Directorships
48 Executive Vice President and Banking Group President	<p>Banking Group President of the Company and President of the Bank since February 2017. Executive Vice President of the Company and President of the Bank from February 2016 through January 2017. Chief Banking Officer for Alabama and Georgia from February 2016 through January 2017. President and Market President from 2006 through January 2017. From 2003-2006 served as President and Executive Officer of Citizens Security Bank, formerly a wholly-owned subsidiary of the Company. In our asset management business and our authority over the assets managed by our asset manager, a violation of these obligations and standards by any of our employees would adversely affect our client base. Our business often requires that we deal with confidential matters of great significance to companies in which we invest. If our employees were improperly to use or disclose confidential information, we could suffer serious harm to our financial position and current and future business relationships. It is not always possible to detect or prevent misconduct, and the extensive precautions we take to detect and prevent this activity may not be effective. If one of our employees were to engage in misconduct or were to be accused of such misconduct, our reputation could be adversely affected.</p>

In recent years, the U.S. Department of Justice and the U.S. Securities and Exchange Commission have devoted greater resources to enforcing the Foreign Corrupt Practices Act (FCPA). In addition, the United Kingdom has recently significantly expanded the reach of its anti-bribery laws. While we have developed and implemented policies and procedures designed to ensure strict compliance by us and our portfolio companies, our policies and procedures may not be effective in all instances to prevent violations. Any determination that we have violated anti-bribery laws or other applicable anti-corruption laws could subject us to, among other things, civil and criminal penalties, disgorgement, injunctions on future conduct, securities litigation and a general loss of investor confidence, any one of which could harm our business prospects, financial position or the market value of our common units.

In addition, we may also be adversely affected if there is misconduct by personnel of portfolio companies in which our funds are invested. Financial fraud or other deceptive practices at our portfolio companies, or failures by personnel at our portfolio companies to comply with trade sanctions or other legal and regulatory requirements, could cause significant reputational and business harm to us. Such misconduct could undermine our due diligence efforts with respect to such portfolio companies and could negatively affect the valuations of our funds in such portfolio companies. In addition, we may face an increased risk of such misconduct to the extent our investments in, particularly emerging markets, increases.

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***Poor performance of our investment funds would cause a decline in our revenue, income and cash flow, may obligate us to repay amounts previously paid to us, and could adversely affect our ability to raise capital for future investment funds.***

In the event that any of our investment funds were to perform poorly, our revenue, income and cash flow would decline because our management would decrease, which would result in a reduction in management fees, and our investment returns would decrease due to a reduction in the carried interest and incentive fees we earn. Moreover, we could experience losses on our investments of our investment funds of poor investment performance by our investment funds. Furthermore, if, as a result of poor performance of later investment funds, a fund does not achieve certain investment returns for the fund over its life, we will be obligated to repay the amount by which the amount previously distributed to us exceeds amounts to which we are ultimately entitled.

Poor performance of our investment funds could make it more difficult for us to raise new capital. Investors in carry funds and future investment funds we raise and investors in hedge funds or other investment funds might withdraw their investments if the performance of the investment funds in which they are invested. Investors and potential investors in our funds continually monitor our performance, and our ability to raise capital for existing and future investment funds and avoid excessive redemption levels depends on our investment funds' continued satisfactory performance. Accordingly, poor fund performance may deter future investment funds, which could decrease the capital invested in our funds and ultimately, our management fee revenue. Alternatively, in the face of poor fund performance, investors could demand lower fees or fee concessions for existing or future funds which would likewise decrease our revenue. A significant number of our sponsors have recently decreased the amount of fees they charged investors for managing existing or successor funds as a result of poor performance.

***Our asset management business depends in large part on our ability to raise capital from third party investors. If we are unable to raise capital from third party investors, we would be unable to collect management fees or deploy their capital into investments and our revenue, income and cash flow, and transaction fees or carried interest, which would materially reduce our revenue and cash flow and adversely affect our ability to raise capital for future investment funds.***

Our ability to raise capital from third party investors depends on a number of factors, including certain factors that are outside our control, such as the performance of the stock market or the asset allocation rules or regulations or investment policies to which our investors are subject, could inhibit or restrict the ability of third party investors to make investments in our investment funds or the investment funds which our investment funds invest. For example, during 2008 and 2009, many third party investors that invest in alternative investments, which historically invested in our investment funds experienced significant volatility in valuations of their investment portfolios, which affected the value of their overall private equity, real estate, venture capital and hedge fund portfolios, which affected our ability to raise capital from them. Coupled with a lack of realizations during that period from their existing private equity and real estate portfolios, many investors were left with disproportionately outsized remaining commitments to a number of investment funds, which significantly limited their ability to make commitments to third party managed investment funds such as those managed by us. Our ability to raise new funds could be affected if the general appeal of private equity and alternative investments were to decline. An investment in a limited partner interest in an investment fund is illiquid and the returns on such investment may be more volatile than an investment in securities for which there is a more liquid market. Private equity and alternative investments could fall into disfavor as a result of concerns about liquidity and short-term returns. Concerns could be exhibited, in particular, by public pension funds, which have historically been among the largest investors in alternative investments. Many public pension funds are significantly underfunded and their funding problems have been, and may in the future be, exacerbated by a downturn. Concerns with liquidity could cause such public pension funds to reevaluate the appropriateness of alternative investments. Because the amount of commitments investors are making to alternative investment funds has increased in recent years, there is no assurance that our ability to raise capital from investors will not be hampered.

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In addition, certain institutional investors, including sovereign wealth funds and public pension funds, have demonstrated alternatives to the traditional investment fund structure, such as managed accounts, smaller funds and co-investment vehicles. We cannot provide assurance that such alternatives will be as profitable for us as the traditional investment fund structure, or as to the impact on the cost of our operations or profitability if we were to implement these alternative investment structures. Moreover, certain institutional investors demonstrating a preference to in-source their own investment professionals and to make direct investments in alternative asset classes of private equity advisers like us. Such institutional investors may become our competitors and could cease to be our clients. If investors cease or significantly curtail making commitments to alternative investment funds, we may need to identify and raise new investors in order to maintain or increase the size of our investment funds. Our recent and planned business initiatives include offering new investment products and the creation of investment products open to retail investors. There are no assurances that we can find or secure new investors. If economic conditions were to deteriorate or if we are unable to find new investors, we might raise less than the amount for a given fund. Further, as we seek to expand into other asset classes, we may be unable to raise a sufficient amount of capital to fund our businesses. If we are unable to successfully raise capital, it could materially reduce our revenue and cash flow and adversely affect our financial condition.

In addition, in connection with raising new funds or making further investments in existing funds, we negotiate terms for such investments with existing and potential investors. The outcome of such negotiations could result in our agreement to terms that are more restrictive than for prior funds we have managed or funds managed by our competitors. Such terms could restrict our ability to raise new funds, pursue investment objectives or strategies that compete with existing funds, add additional expenses and obligations for us in managing our funds, increase our potential liabilities, all of which could ultimately reduce our revenues. In addition, certain institutional investors have requested changes to our fund fee and expense structures, including management fees and transaction and advisory fees. Although we have no obligation to agree to such fees with respect to our existing funds, we may experience pressure to do so in our funds. For example, we have confronted requests from a variety of investors and groups representing investors to decrease fees, which could result in a reduction in the carried interest and incentive fees we earn.

***Valuation methodologies for certain assets in our funds can be subject to significant subjectivity and the fair value of assets determined under such methodologies may never be realized, which could result in significant losses for our funds.***

There are often no readily ascertainable market prices for illiquid investments in our private equity, real estate and credit-focused funds. We determine the value of the investments of each of our private equity, real estate and credit-focused funds at least quarterly. We determine the fair value of such investments. The fair value of investments of a private equity, real estate or credit-focused fund is generally determined using the methodologies described in the investment funds' valuation policies.

Investments for which market prices are not observable include private investments in the equity of operating companies. The fair values of such investments are determined by reference to projected net earnings, earnings before interest, taxes, depreciation and amortization ( EBITDA ), the discounted cash flow method, public market or private transactions, valuations for comparable companies, and, in many cases, are unaudited at the time received. In determining fair values of real estate investments, we also consider projected cash flows, sales of comparable assets, if any, replacement costs and capitalization rates ( cap rates ) analyses. Valuations may also be determined by reference to observable valuation measures for comparable companies or assets (for example, multiplying a key performance metric of a comparable company or asset, such as EBITDA, by a relevant valuation multiple observed in the range of comparable companies or transactions), adjustments for differences between the investment and the referenced comparables, and in some instances by reference to option pricing models and other valuation methods. Additionally, where applicable, projected distributable cash flow through debt maturity will also be considered in determining the carrying value. In determining fair values of exploration and production (E&P) investments within the energy sector, we use the same methodologies as described above.



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sector, we consider the following: projected operating cash flows resulting from the utilization of third-party analysis of the commodity price, which may from time to time be adjusted for management's view, combined with the forward strip price for the specific commodity. Blackstone Energy Partners' long-term view of the commodity price in the outer years, sales of comparable assets, and realizations of comparable assets may be derived by reference to observable valuation measures for comparable companies or assets (for example, multiply a relevant metric of the investee company or asset, such as barrel of oil equivalent, or BOE, by a relevant reserve metric observed in comparable companies or transactions), adjusted by management for differences between the investment and the referenced comparable company or asset, or by reference to other similar methods. Additionally, where applicable, given the structured nature of some of the preferred securities, the amount of distributable cash flow through maturity or other triggering events will also be considered in support of the investment's value. Our valuation methodologies involve a significant degree of management judgment.

In certain cases debt and equity securities are valued on the basis of prices from an orderly transaction between market participants, such as reputable dealers or pricing services. In determining the value of a particular investment, pricing services may use certain market transactions in such investments, quotations from dealers, pricing matrices and market transactions in comparable investments, and relationships between investments.

The determination of fair value using these methodologies takes into consideration a range of factors including but not limited to the time the investment was acquired, the nature of the investment, local market conditions, trading values on public exchanges for comparable investments, and projected operating performance and financing transactions subsequent to the acquisition of the investment. These valuations involve a significant degree of management judgment. For example, as to investments that we share with another sponsor, our valuation methodology may differ from the other sponsor's or derive a different value than the other sponsor has derived on the same investments. These differences might cause some investors to question our valuations.

Because there is significant uncertainty in the valuation of, or in the stability of the value of illiquid investments, the fair value reflected in an investment fund's net asset value do not necessarily reflect the prices that would actually be obtained by us if we were to liquidate the fund when such investments are realized. Realizations at values significantly lower than the values at which investments have been valued in the fund net asset values would result in losses for the applicable fund, a decline in asset management fees and the loss of potential incentive fees. Changes in values attributed to investments from quarter to quarter may result in volatility in the net asset value and operations and cash flow that we report from period to period. Also, a situation where asset values turn out to be materially lower than reflected in prior fund net asset values could cause investors to lose confidence in us, which would in turn result in difficulties in raising new funds or redemptions from our hedge funds.

***The historical returns attributable to our funds should not be considered as indicative of the future results of our funds or of any returns expected on an investment in our common units.***

The historical and potential future returns of the investment funds that we manage are not directly linked to returns on our common units. Any continued positive performance of the investment funds that we manage will not necessarily result in positive returns on our common units. However, poor performance of the investment funds that we manage would cause a decline in our revenue and would therefore have a negative effect on our performance and in all likelihood the returns on an investment in our common units.

Moreover, with respect to the historical returns of our investment funds:

we may create new funds in the future that reflect a different asset mix and different investment strategies, as well as different geographic and industry exposure as compared to our present funds, and any such new funds could have different returns than our previous funds,

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as the global markets rebounded from the financial crisis in recent years, market conditions were largely favorable to generate positive performance, particularly in our private equity and real estate businesses, although there can be no assurance that conditions will repeat or that our current or future investment funds will avail themselves of comparable market

the rates of returns of our carry funds reflect unrealized gains as of the applicable measurement date that may not be realized and may adversely affect the ultimate value realized from those funds' investments,

the rates of returns of our BCP and BREP funds in some years were positively influenced by a number of investments that experienced rapid and substantial increases in value following the dates on which those investments were made, which may not be representative of future investments,

in recent years, there has been increased competition for private equity investment opportunities resulting from an increased amount of capital invested in alternative investment funds,

our investment funds' returns in some years benefited from investment opportunities and general market conditions that may not be available to themselves, our current or future investment funds might not be able to avail themselves of comparable investment opportunities under those conditions, and the circumstances under which our current or future funds may make future investments may differ from those conditions prevailing in the past,

newly established funds may generate lower returns during the period in which they initially deploy their capital,

the rates of return reflect our historical cost structure, which may vary in the future due to various factors enumerated in our annual report and other factors beyond our control, including changes in laws.

The future internal rate of return for any current or future fund may vary considerably from the historical internal rate of return for any particular fund, or for our funds as a whole. In addition, future returns will be affected by the applicable risks described elsewhere, including risks of the industries and businesses in which a particular fund invests.

***Dependence on significant leverage in investments by our funds could adversely affect our ability to achieve attractive rates of return on investments.***

Many of our carry funds' investments rely heavily on the use of leverage, and our ability to achieve attractive rates of return may depend on our ability to access sufficient sources of indebtedness at attractive rates. For example, in many private equity investments, debt may constitute as much as 70% or more of a portfolio company's or real estate asset's total debt and equity capitalization. The absence of available sources of sufficient senior debt financing for extended periods may therefore materially and adversely affect our private equity and real estate businesses. In addition, in March 2013, the Federal Reserve and other federal banking agencies issued updated leveraged lending guidance covering transactions characterized by a degree of financial stress. This guidance may limit the amount or cost of financing we are able to obtain for our transactions, and as a result, the returns on our investments may suffer. See "Regulatory changes in the United States could adversely affect our business."

In addition, an increase in either the general levels of interest rates or in the risk spread demanded by sources of indebtedness may make it more expensive to finance those businesses' investments. Increases in interest rates could also make it more difficult to locate alternative sources of investments because other potential buyers, including operating companies acting as strategic buyers, may be able to bid for investments due to a lower overall cost of capital or their ability to benefit from a higher amount of cost savings following the acquisition of a portion of the indebtedness used to finance private equity investments often includes high-yield debt securities issued in the public market. Availability of capital from the high-yield debt markets is subject to significant volatility, and there may be times when we are unable to access those markets at attractive rates, or at all, when completing an investment.



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Investments in highly leveraged entities are inherently more sensitive to declines in revenues, increases in expenses and in economic, market and industry developments. The incurrence of a significant amount of indebtedness by an entity could, a

give rise to an obligation to make mandatory pre-payments of debt using excess cash flow, which might limit the entity's ability to adjust to changing industry conditions to the extent additional cash is needed for the response, to make unplanned business expenditures or to take advantage of growth opportunities,

limit the entity's ability to adjust to changing market conditions, thereby placing it at a competitive disadvantage relative to competitors who have relatively less debt,

allow even moderate reductions in operating cash flow to render it unable to service its indebtedness, leading to a reorganization of the entity and a loss of part or all of the equity investment in it,

limit the entity's ability to engage in strategic acquisitions that might be necessary to generate attractive returns,

limit the entity's ability to obtain additional financing or increase the cost of obtaining such financing, including for working capital or general corporate purposes.

As a result, the risk of loss associated with a leveraged entity is generally greater than for companies with comparatively low debt. Investments consummated by private equity sponsors during 2005, 2006 and 2007 that utilized significant amounts of leverage experienced severe economic stress and, in certain cases, defaulted on their debt obligations due to a decrease in revenues by the subsequent economic downturn during 2008 and 2009.

When our BCP and BREP funds' existing portfolio investments reach the point when debt incurred to finance those investments amounts and must be either repaid or refinanced, those investments may materially suffer if they have generated insufficient cash flow, maturing debt and there is insufficient capacity and availability in the financing markets to permit them to refinance maturing debt on their terms, or at all. If a limited availability of financing for such purposes were to persist for an extended period of time, when debt incurred to finance our private equity and real estate funds' existing portfolio investments came due, these funds could be materially affected.

Many of the hedge funds in which our funds of hedge funds invest and our credit-focused funds, CLOs and CDOs may choose to use leverage as part of their respective investment programs and regularly borrow a substantial amount of their capital. The use of leverage poses additional risk and enhances the possibility of a significant loss in the value of the investment portfolio. A fund may borrow money to purchase or carry securities or may enter into derivative transactions (such as total return swaps) with counterparties that have embedded leverage. The expense and other costs incurred in connection with such borrowing may not be recovered by appreciation in the securities' value, and the timing and magnitude of such losses may be accelerated or exacerbated in the event of a decline in the value of securities. Gains realized with borrowed funds may cause the fund's net asset value to increase at a faster rate than would have been the case had there been no borrowings. However, if investment results fail to cover the cost of borrowings, the fund's net asset value could also decrease.

Increases in interest rates could also decrease the value of fixed-rate debt investments that our investment funds make.

Any of the foregoing circumstances could have a material adverse effect on our financial condition, results of operations and cash flows.

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*The asset management business is intensely competitive.*

The asset management business is intensely competitive, with competition based on a variety of factors, including investment performance, quality of service provided to clients, investor liquidity and willingness to invest, fund terms (including fees), brand recognition and reputation. The asset management business competes with a number of private equity funds, specialized investment funds, hedge funds, funds of funds, and other sponsors managing pools of capital, as well as corporate buyers, traditional asset managers, commercial banks, investment advisors, and financial institutions (including sovereign wealth funds), and we expect that competition will continue to increase. A number of factors may increase our competitive risks:

a number of our competitors in some of our businesses have greater financial, technical, marketing and other resources and more experienced personnel than we do,

some of our funds may not perform as well as competitors' funds or other available investment products,

several of our competitors have significant amounts of capital, and many of them have similar investment objectives, which may create additional competition for investment opportunities and may reduce the size and duration of pricing inefficiencies. Some alternative investment strategies seek to exploit,

some of these competitors may also have a lower cost of capital and access to funding sources that are not available to us, which may create competitive disadvantages for us with respect to investment opportunities,

some of our competitors may be subject to less regulation and accordingly may have more flexibility to undertake certain businesses or investments than we can and/or bear less compliance expense than we do,

some of our competitors may have more flexibility than us in raising certain types of investment funds under certain types of contracts they have negotiated with their investors,

some of our competitors may have higher risk tolerances, different risk assessments or lower return thresholds, which may cause them to consider a wider variety of investments and to bid more aggressively than us for investments that we want to make,

there are relatively few barriers to entry impeding new alternative asset fund management firms, and the success of new entrants into our various businesses, including former "star" portfolio managers at large diversified financial institutions who have started their own firms, is expected to continue to result in increased competition,

some of our competitors may have better expertise or be regarded by investors as having better expertise in a certain geographic region than we do,

our competitors that are corporate buyers may be able to achieve synergistic cost savings in respect of an investment, which may provide them with a competitive advantage in bidding for an investment,

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some investors may prefer to invest with an investment manager that is not publicly traded or is smaller with products that it manages, and

other industry participants will from time to time seek to recruit our investment professionals and other employees. We may lose investment opportunities in the future if we do not match investment prices, structures and terms offered by other managers. We may experience decreased rates of return and increased risks of loss if we match investment prices, structures and terms. Moreover, if we are forced to compete with other alternative asset managers on the basis of price, we may not be able to match fees and carried interest terms. We have historically competed primarily on the performance of our funds, and not on the level of fees and carried interest relative to those of our competitors. However, there is a risk that fees and carried interest in the alternative investment market may decline, without regard to the historical performance of a manager. Fee or carried interest income reductions on existing or new investments, corresponding decreases in our cost structure, would adversely affect our revenues and profitability.

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In addition, the attractiveness of our investment funds relative to investments in other investment products could decrease under certain conditions. This competitive pressure could adversely affect our ability to make successful investments and limit our ability to invest in investment funds, either of which would adversely impact our business, revenue, results of operations and cash flow.

***The due diligence process that we undertake in connection with investments by our investment funds may not reveal all relevant facts in connection with an investment.***

Before making investments in private equity and other investments, we conduct due diligence that we deem reasonable and prudent under the facts and circumstances applicable to each investment. When conducting due diligence, we may be required to evaluate investments in a number of business, financial, tax, accounting, environmental and legal issues. Outside consultants, legal advisers, accountants and investment bankers are involved in the due diligence process in varying degrees depending on the type of investment. Nevertheless, when conducting due diligence in making an assessment regarding an investment, we rely on the resources available to us, including information provided by the issuer of the investment and, in some circumstances, third party investigations. The due diligence investigation that we will carry out with respect to an investment opportunity may not reveal or highlight all relevant facts (including fraud) that may be necessary or helpful in evaluating the investment opportunity. Moreover, such an investigation will not necessarily result in the investment being successful.

In connection with the due diligence that our funds of hedge funds conduct in making and monitoring investments in third party hedge funds on information supplied by third party hedge funds or by service providers to such third party hedge funds. The information provided to us may not be accurate or complete and therefore we may not have all the relevant facts necessary to properly assess and monitor the performance of a particular hedge fund.

***Our asset management activities involve investments in relatively high-risk, illiquid assets, and we may fail to realize any value from our activities for a considerable period of time or lose some or all of our principal investments.***

Many of our investment funds invest in securities that are not publicly traded. In many cases, our investment funds may be restricted from selling such securities by applicable securities laws from selling such securities for a period of time. Our investment funds will generally not be able to sell such securities publicly unless their sale is registered under applicable securities laws, or unless an exemption from such registration is available. The ability of our investment funds, particularly our BCP funds, to dispose of investments is heavily dependent on the public equity market. The ability to realize any value from an investment may depend upon the ability to complete an initial public offering of the securities of the issuer of such investment is held. Even if the securities are publicly traded, large holdings of securities can often be disposed of only over a long period of time, exposing the investment returns to risks of downward movement in market prices during the intended disposition period. The investment strategy of many of our funds, particularly our private equity funds, often entails our having representation on the board of directors of company boards, our funds may be restricted in their ability to effect such sales during certain time periods. Accordingly, our investment funds may be forced to either sell securities at lower prices than they had expected to realize or defer their sales for an extended period of time. We have made and expect to continue to make significant principal investments in large-sized investments. Contributing capital to these investment funds is risky, and we may lose some or the entire principal amount invested.

***We have engaged in large-sized investments, which involve certain complexities and risks that are not encountered in small- and medium-sized investments.***

Our BCP and BREP funds have invested and plan to continue to invest in large transactions. The size of these investments and the complexities and risks that are not encountered in small- and medium-sized investments.

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investments. For example, larger transactions may be more difficult to finance, and exiting larger deals may present challenges. In addition, larger transactions may entail greater scrutiny by regulators, labor unions and other third parties.

Larger transactions may be structured as consortium transactions due to the size of the investment and the amount of capital. A consortium transaction involves an equity investment in which two or more private equity firms serve together or collectively. We have participated in a significant number of consortium transactions in prior years due to the increased size of many of the transactions involved. Consortium transactions generally entail a reduced level of control by Blackstone over the investment because control is shared with the other private equity investors. Accordingly, we may not be able to control decisions relating to the investment relating to the management and operation of the company and the timing and nature of any exit, which could result in the investment funds make investments in companies that we do not control.

Any of these factors could increase the risk that our larger investments could be less successful. The consequences to our investment of an unsuccessful larger investment could be more severe given the size of the investment.

***We often pursue investment opportunities that involve business, regulatory, legal or other complexities.***

As an element of our investment style, we may pursue unusually complex investment opportunities. This can often take the form of business, regulatory or legal complexity that would deter other investment managers. Our tolerance for complexity presents risks that can be more difficult, expensive and time-consuming to finance and execute; it can be more difficult to manage or realize the value of investments acquired in such transactions; and such transactions sometimes entail a higher level of regulatory scrutiny or a greater risk of loss. Any of these risks could harm the performance of our funds.

***Our investment funds make investments in companies that we do not control.***

Investments by most of our investment funds will include debt instruments and equity securities of companies that we do not control. Debt and securities may be acquired by our investment funds through trading activities or through purchases of securities from third parties. Our private equity and real estate funds may acquire minority equity interests (particularly in consortium transactions, as described above) in large-sized investments, which involve certain complexities and risks that are not encountered in small- and medium-sized investments. We may dispose of a portion of their majority equity investments in portfolio companies over time in a manner that results in the investment becoming a minority investment. Those investments will be subject to the risk that the company in which the investment is made may make management decisions with which we do not agree or that the majority stakeholders or the management of the company may act in a manner that does not serve our interests. If any of the foregoing were to occur, the values of investments by our investment funds could decrease and our financial condition, results of operations and cash flow could suffer as a result.

***We expect to make investments in companies that are based outside of the United States, which may expose us to additional risks associated with investing in companies that are based in the United States.***

Many of our investment funds generally invest a significant portion of their assets in the equity, debt, loans or other securities of companies outside the United States, and we expect that international investments will increase as a proportion of certain of our funds. Investments in non-U.S. securities involve certain factors not typically associated with investing in U.S. securities, including

currency exchange matters, including fluctuations in currency exchange rates and costs associated with converting assets and income from one currency into another,



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less developed or efficient financial markets than in the United States, which may lead to potential price volatility,

the absence of uniform accounting, auditing and financial reporting standards, practices and disclosure requirements, supervision and regulation,

changes in laws or clarifications to existing laws that could impact our tax treaty positions, which could adversely affect our investments,

a less developed legal or regulatory environment, differences in the legal and regulatory environment or enhanced regulatory compliance,

heightened exposure to corruption risk in non-U.S. markets,

political hostility to investments by foreign or private equity investors,

reliance on a more limited number of commodity inputs, service providers and/or distribution mechanisms,

higher rates of inflation,

higher transaction costs,

difficulty in enforcing contractual obligations,

fewer investor protections and less publicly available information in respect of companies in non-U.S. markets,

certain economic and political risks, including potential exchange control regulations and restrictions on our repatriation of profits on investments or of capital invested, the risks of political, economic or social instability, expropriation or confiscatory taxation and adverse economic and political developments, and

the possible imposition of non-U.S. taxes or withholding on income and gains recognized with respect to such investments. There can be no assurance that adverse developments with respect to such risks will not adversely affect our assets that are the returns from these assets.

***We may not have sufficient cash to pay back clawback obligations if and when they are triggered under the governing instruments.***

If, at the end of the life of a carry fund (or earlier with respect to certain of our real estate funds, real estate debt funds and opportunistic investment funds), as a result of diminished performance of later investments in any carry fund's life cycle, we have achieved investment returns that (in most cases) exceed the preferred return threshold or (in all cases) the general partner's preferred return (10% to 15% in the case of certain of our credit-focused and real estate debt carry funds, certain of our secondary funds of capital and certain of our multi-asset class investment funds) the fund's net profits over the life of the fund, we will be obligated to repay an amount

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carried interest that was previously distributed to us exceeds the amounts to which we are ultimately entitled on an after tax basis, we are obligated to return such carried interest to us, known as a clawback obligation and is an obligation of any person who directly received such carried interest, including us, to participate in our carried interest plans. Although a portion of any distributions by us to our unitholders may include any carried interest, we do not intend to seek fulfillment of any clawback obligation by seeking to have our unitholders return any portion of any distributions attributable to carried interest associated with any clawback obligation. To the extent we are required to fulfill a clawback obligation, our general partner may determine to decrease the amount of our distributions to common unitholders. The clawback obligation is based on a given carry fund's own net investment performance only and performance of other funds are not netted for determining the clawback obligation.

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Adverse economic conditions may increase the likelihood that one or more of our carry funds may be subject to clawback their respective lives (or earlier with respect to certain of our real estate funds, real estate debt funds and certain multi-asset investment funds). To the extent one or more clawback obligations were to occur for any one or more carry funds, we might be required at the time such clawback obligation is triggered to repay the carried interest and satisfy such obligation. If we were unable to do so, we would be in breach of the governing agreements with our investors and could be subject to liability. Moreover, although we have several, the governing agreements of most of our funds provide that to the extent another recipient of carried interest (such as an employee) does not fund his or her respective share, then we and our employees who participate in such carried interest plan will be required to fund additional amounts (generally an additional 50-67%) beyond what we actually received in carried interest, although we retain certain remedies that we have under such governing agreements against those carried interest recipients who fail to fund their obligations.

***Investments by our investment funds will in most cases rank junior to investments made by others.***

In most cases, the companies in which our investment funds invest will have indebtedness or equity securities, or may be subject to indebtedness or to issue equity securities, that rank senior to our investment. By their terms, such instruments may provide that holders are entitled to receive payments of dividends, interest or principal on or before the dates on which payments are to be made in full. Also, in the event of insolvency, liquidation, dissolution, reorganization or bankruptcy of a company in which an investment fund invests, securities ranking senior to our investment would typically be entitled to receive payment in full before distributions could be made to our investment. After repaying senior security holders, the company may not have any remaining assets to use for repaying amounts due to our investment. To the extent that any assets remain, holders of claims that rank equally with our investment would be entitled to share on an equal and ratable basis in distributions that are made out of those assets. Also, during periods of financial distress or following a default, our investment funds to influence a company's affairs and to take actions to protect their investments may be substantially limited by the claims of other creditors.

***Investors in our hedge funds may redeem their investments in these funds. In addition, the investment management companies that manage separately managed accounts may permit the investor to terminate our management of such account on short notice. Limited liability investment funds have the right to cause these investment funds to be dissolved. Any of these events would lead to a decrease in value which could be substantial.***

Investors in our hedge funds may generally redeem their investments on an annual, semi-annual or quarterly basis following a specified period of time when capital may not be withdrawn, subject to the applicable fund's specific redemption provisions. In many hedge funds, including some of our hedge funds, may experience declines in value, and the pace of redemptions and the amount of assets under management could accelerate. Such declines in value may be both provoked and exacerbated by margin calls. To the extent appropriate and permissible under a fund's constituent documents, we may limit or suspend redemptions during periods of market volatility which may have a reputational impact on us. See "Risk Factors" Hedge fund investments are subject to numerous additional risks. The loss of assets would result from significant redemptions in our hedge funds could have a material adverse effect on our business, revenue and cash flows.

We currently manage a significant portion of investor assets through separately managed accounts whereby we earn management fees, and we intend to continue to seek additional separately managed account mandates. The investment management agreements entered into in connection with managing separately managed accounts on behalf of certain clients may be terminated by such clients on 30 days written notice. In addition, the boards of directors of the investment management companies we manage, or the adviser in connection with our business development company we sub-advise, could terminate our advisory engagement of those

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companies, on as little as 30 days' prior written notice. In the case of any such terminations, the management and incentive compensation with managing such account or company would immediately cease, which could result in a significant adverse impact on our

The governing agreements of all of our investment funds (with the exception of certain of our funds of hedge funds) provide that, under certain conditions, third party investors in those funds will have the right to remove the general partner of the fund or to accelerate the termination of the investment fund without cause by a simple majority vote, resulting in a reduction in management fees we would earn from those funds. A significant reduction in the amounts of total carried interest and incentive fees from those funds. Carried interest and incentive fees would be significantly reduced as a result of our inability to maximize the value of investments by an investment fund during the liquidation event of the triggering of a clawback obligation. Finally, the applicable funds would cease to exist. In addition, the governing agreements of our investment funds provide that in the event certain key persons in our investment funds do not meet specified time commitments, then investors in certain funds have the right to vote to terminate the investment period by a specified (in certain cases, a simple majority) vote in accordance with specified procedures, accelerate the withdrawal of their capital on an accelerated basis, or the fund's investment period will automatically terminate and the vote of a simple majority of investors is required. The governing agreements of some of our investment funds provide that investors have the right to terminate, for any reason, the investment fund by a vote of 75% of the investors in such fund. In addition to having a significant negative impact on our revenue, net income and cash flow, the occurrence of such an event with respect to any of our investment funds would likely result in significant reputational damage to us.

In addition, because all of our investment funds have advisers that are registered under the Advisers Act, the management and operation of our investment funds would be terminated upon an assignment, without investor consent, of these agreements, which may be required if these advisers were to experience a change of control. We cannot be certain that consents required for assignments of our investment agreements will be obtained if a change of control occurs. In addition, with respect to our 1940 Act registered funds, each investment management agreement must be approved annually by the independent members of such investment fund's board of directors or its stockholders, as required by law. Termination of these agreements would cause us to lose the fees we earn from such investments.

***Third party investors in our investment funds with commitment-based structures may not satisfy their contractual obligations when requested by us, which could adversely affect a fund's operations and performance.***

Investors in all of our carry funds (and certain of our hedge funds) make capital commitments to those funds that we are required to call from investors at any time during prescribed periods. We depend on investors fulfilling their commitments when we call capital from those funds to consummate investments and otherwise pay their obligations (for example, management fees) when due. A failure to do so also limit a fund's availability to incur borrowings and avail itself of what would otherwise have been available credit. We may be unable to honor capital calls to any meaningful extent. Any investor that did not fund a capital call would generally be subject to a penalty, including having a significant amount of its existing investment forfeited in that fund. However, the impact of the penalty would depend on the amount of capital previously invested by the investor in the fund and if an investor has invested little or no capital, for instance, in a fund, then the forfeiture penalty may not be as meaningful. Investors may also negotiate for lesser or reduced penalties at the time of the call, thereby inhibiting our ability to enforce the funding of a capital call. Third-party investors in private equity, real estate and other funds typically use distributions from prior investments to meet future capital calls. In cases where valuations of investors' existing investments and the pace of distributions slows, investors may be unable to make new commitments to third-party managed investment funds. If investors were to fail to satisfy a significant amount of capital calls for any particular fund or funds, the operation and performance of those funds could be materially and adversely affected.

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***Certain policies and procedures implemented to mitigate potential conflicts of interest and address certain regulatory requirements across our various businesses.***

Because of our various lines of asset management businesses and our capital markets services business, we will be subject to potential conflicts of interest and subject to greater regulatory oversight than that to which we would otherwise be subject to in our business. In addressing these conflicts and regulatory requirements across our various businesses, we have implemented certain procedures (for example, information walls) that may reduce the positive synergies that we cultivate across these businesses. When we come into possession of material non-public information with respect to issuers in which we may be considering making an investment, as a consequence, we may be precluded from providing such information or other ideas to our other businesses that might be otherwise available.

***Our failure to deal appropriately with conflicts of interest in our investment business could damage our reputation and our businesses.***

As we have expanded and as we continue to expand the number and scope of our businesses, we increasingly confront potential conflicts of interest relating to our funds' investment activities. A decision to acquire material non-public information about a company while we are considering an investment opportunity for a particular fund gives rise to a potential conflict of interest when it results in our having to restrict the ability of any other fund to take any action. Certain of our funds may have overlapping investment objectives, including funds that have different fee structures. Conflicts may arise with respect to our decisions regarding how to allocate investment opportunities among those funds. For example, we may allocate an investment opportunity that is appropriate for two or more investment funds in a manner that excludes one or more funds or results in a disproportionate allocation based on factors or criteria that we determine, such as sourcing of the transaction, the relative availability of the opportunity for investment in each fund, the nature and extent of involvement in the transaction on the part of the respective teams of individuals dedicated to the respective funds and other considerations deemed relevant by us. In addition, the challenge of allocating investment opportunities among certain funds may be exacerbated as we expand our business to include more public vehicles. We may also cause different funds to invest in a single portfolio company, for example where the fund that made an initial investment no longer has capital available to invest, which may cause different funds that we manage to purchase different classes of securities in the same portfolio company. For example, we could acquire a debt security issued by the same company in which one of our private equity funds owns common equity securities. Conflicts of interest could arise between the debt holders and the equity holders if such a company were to develop insolvency proceedings. Such conflicts have to be carefully managed by us. In addition, conflicts of interest may exist in the valuation of our investments and the allocation of specific investment opportunities among us and our funds and the allocation of fees and costs among us, our funds and our companies. Lastly, in certain, infrequent instances we may purchase an investment alongside one of our investment funds. Conflicts of our investment funds and conflicts may arise in respect of the allocation, pricing and timing of such investments and the management of such investments. To the extent we failed to appropriately deal with any such conflicts, it could negatively impact our reputation and our businesses, result in additional funds or result in potential litigation against us.

***Risk management activities may adversely affect the return on our funds' investments.***

When managing our exposure to market risks, we may (on our own behalf or on behalf of our funds) from time to time use derivatives, such as swaps, caps, collars and floors or pursue other strategies or use other forms of derivative instruments to limit our exposure to market risks. The values of investments that may result from market developments, including changes in prevailing interest rates, currency exchange rates and commodity prices. The success of any hedging or other derivative transactions generally will depend on our ability to correctly identify and hedge changes, the degree of correlation between price movements of a derivative instrument, the position being hedged, the creditworthiness of the counterparty and other factors. As a result, while we may enter into a transaction in order to reduce our exposure to market risks, such transactions may result in poorer overall investment performance than if it had not been executed. Such transactions may also limit the opportunity to realize gains if the price of a hedged position increases.

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While such hedging arrangements may reduce certain risks, such arrangements themselves may entail certain other risks. They may require the posting of cash collateral at a time when a fund has insufficient cash or illiquid assets such that the posting of collateral may require the sale of assets at prices that do not reflect their underlying value. Moreover, these hedging arrangements may involve transaction costs, including potential tax costs, that reduce the returns generated by a fund. Finally, the CFTC has made several proposals that it may soon issue a proposal for certain foreign exchange products to be subject to mandatory clearing, which could increase the costs of currency hedges.

***Our real estate funds are subject to the risks inherent in the ownership and operation of real estate and the construction of real estate.***

Investments in our real estate funds will be subject to the risks inherent in the ownership and operation of real estate and real estate assets, including the deterioration of real estate fundamentals. These risks include, but are not limited to, those associated with the ownership of real property, general and local economic conditions, changes in supply of and demand for competing properties (for instance, of overbuilding), fluctuations in the average occupancy and room rates for hotel properties, operating income, changes in tenants, changes in building, environmental, zoning and other laws, casualty or condemnation losses, energy and supply shortages, or uninsurable risks, natural disasters, changes in government regulations (such as rent control), changes in real property tax rates, the reduced availability of mortgage funds which may render the sale or refinancing of properties difficult or impracticable, defaults, increases in borrowing rates, negative developments in the economy that depress travel activity, environmental liabilities on disposition of assets, acts of god, terrorist attacks, war and other factors that are beyond our control. In addition, we may acquire direct or indirect interests in undeveloped land or underdeveloped real property, which may often be non-income producing and subject to the risks normally associated with such assets and development activities, including risks relating to the availability of zoning and other regulatory or environmental approvals, the cost and timely completion of construction (including risks because of weather or labor conditions or material shortages) and the availability of both construction and permanent financing. In addition, our real estate funds may also make investments in residential real estate projects and/or otherwise participate in investments relating to residential real estate assets or portfolios thereof from time to time, which may be more highly susceptible to adverse economic and/or market conditions and present additional risks relative to the ownership and operation of commercial real estate.

***Certain of our investment funds may invest in securities of companies that are experiencing significant financial or business difficulties, including companies involved in bankruptcy or other reorganization and liquidation proceedings. Such investments are subject to the risk of poor performance or loss.***

Certain of our investment funds, especially our credit-focused funds, may invest in business enterprises involved in work-outs, reorganizations, bankruptcies and similar transactions and may purchase high-risk receivables. An investment in such business enterprise carries the risk that the transaction in which such business enterprise is involved either will be unsuccessful, will take considerable time to complete, or the distribution of cash or a new security the value of which will be less than the purchase price to the fund of the security or of the proceeds in respect of which such distribution is received. In addition, if an anticipated transaction does not in fact occur, the fund may be left with an investment at a loss. Investments in troubled companies may also be adversely affected by U.S. federal and state laws relating to fraudulent conveyances, voidable preferences, lender liability and a bankruptcy court's discretionary power to disallow, suspend or subrogate particular claims. Investments in securities and private claims of troubled companies made in connection with an attempt to effect a proposal or plan of reorganization in a bankruptcy case may also involve substantial litigation. Because there is substantial uncertainty as to the outcome of transactions involving financially troubled companies, there is a potential risk of loss by a fund of its entire investment. Moreover, a major economic recession could have a materially adverse impact on the value of such securities. Adverse public opinion or perceptions, whether or not based on fundamental analysis, may also decrease the value and liquidity of securities rated below investment grade or otherwise adversely affect

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our reputation. In addition, in a recent 2013 federal Circuit Court case, the Court determined that a private equity fund could be a trade or business for ERISA purposes based on certain factors, including the fund's ownership interest in the portfolio company is significant enough to bring the portfolio company under the control of the fund. While a number of cases have held that managing investments is not a trade or business for tax purposes, the Court concluded the a private equity fund could be a trade or business for ERISA purposes based on certain factors, including the fund's ownership interest in the portfolio company is significant enough to bring the portfolio company under the control of the fund. The Circuit Court case in question and its portfolio companies were part of the same controlled group.

***Certain of our fund investments may be concentrated in certain asset types or in a geographic region, which could exacerbate the performance of those funds to the extent those concentrated investments perform poorly.***

The governing agreements of our investment funds contain only limited investment restrictions and only limited requirements for fund investments, either by geographic region or asset type. For example, approximately 70% of the investments of our real estate funds as of December 31, 2015) are in office building, hotel and shopping center assets. During periods of difficult market conditions in these sectors, the decreased revenues, difficulty in obtaining access to financing and increased funding costs experienced may be exacerbated by this concentration of investments, which would result in lower investment returns for our real estate funds.

***Investments by our funds in the power and energy industries involve various operational, construction, regulatory and other risks that may adversely affect our results of operations, liquidity and financial condition.***

The development, operation and maintenance of power and energy generation facilities involves many risks, including, but not limited to, start-up risks, breakdown or failure of facilities, lack of sufficient capital to maintain the facilities, the dependence on a specific fuel source in the price of fuel sources, or the impact of unusual or adverse weather conditions or other natural events, as well as the risk that actual levels of output, efficiency or reliability, the occurrence of any of which could result in lost revenues and/or increased costs. Such developments could impair a portfolio company's ability to repay its debt or conduct its operations. We may also choose to decommission a power generation facility or other asset. The decommissioning process could be protracted and result in increased financial and/or regulatory obligations or other uncertainties.

Our power and energy sector portfolio companies may also face construction risks typical for power generation and related facilities. Such developments could result in substantial unanticipated delays or expenses and, under certain circumstances, could prevent construction activities once undertaken. Delays in the completion of any power project may result in lost revenues or increased higher operation and maintenance costs related to such portfolio company.

The power and energy sectors are the subject of substantial and complex laws, rules and regulation by various federal and state agencies. Failure to comply with applicable laws, rules and regulations could result in the prevention of operation of certain facilities, the sale of such a facility to a third party, as well as the loss of certain rate authority, refund liability, penalties and other remedies. Such developments could result in additional costs to a portfolio company and adversely affect the investment results.

Our businesses that invest in the energy industry also focus on investments in businesses involved in oil and gas exploration and production, which can be a speculative business involving a high degree of risk, including:

the use of new technologies, including hydraulic fracturing,

reliance on estimates of oil and gas reserves in the evaluation of available geological, geophysical, engineering and geologic data, and reservoir, and

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encountering unexpected formations or pressures, premature declines of reservoirs, blow-outs, equipment failure, completing wells and otherwise, cratering, sour gas releases, uncontrollable flows of oil, natural gas or well flow conditions, pollution, fires, spills and other environmental risks.

In addition, the performance of the investments made by our credit and equity funds in the energy and natural resources market has a high degree of market risk, as such investments are likely to be, directly or indirectly substantially dependent upon prevailing prices of oil and other commodities. Oil and natural gas prices are subject to wide fluctuation in response to factors beyond the control of our companies, including relatively minor changes in the supply and demand for oil and natural gas, market uncertainty, the level of demand, weather conditions, governmental regulation, the price and availability of alternative fuels, political and economic conditions in the United States and other countries, foreign supply of such commodities and overall domestic and foreign economic conditions. These factors make it difficult to predict commodity price movements with any certainty.

***The financial projections of our portfolio companies could prove inaccurate.***

Our funds generally establish the capital structure of portfolio companies on the basis of financial projections prepared by the management of the portfolio companies. These projected operating results will normally be based primarily on judgments of the management of the portfolio companies. In all cases, projections are only estimates of future results that are based upon assumptions made at the time that the projections were prepared. General economic conditions, which are not predictable, along with other factors may cause actual performance to fall short of the projections that were used to establish a given portfolio company's capital structure. Because of the leverage we typically use, this could cause a substantial decrease in the value of our equity holdings in the portfolio company. The inaccuracy of financial projections could cause our funds' performance to fall short of our expectations.

***Contingent liabilities could harm fund performance.***

We may cause our funds to acquire an investment that is subject to contingent liabilities. Such contingent liabilities could arise from the time of acquisition or, if they are known to us, we may not accurately assess or protect against the risks that they present. Acquisition of an investment could thus result in unforeseen losses for our funds. In addition, in connection with the disposition of an investment in a portfolio company, we may be required to make representations about the business and financial affairs of such portfolio company typical of those made in connection with the sale of a business. A fund may also be required to indemnify the purchasers of such investment to the extent that any such representations are inaccurate. These arrangements may result in the incurrence of contingent liabilities by a fund, even after the disposition of the investment. Accordingly, the inaccuracy of representations and warranties made by a fund could harm such fund's performance.

***Our funds may be forced to dispose of investments at a disadvantageous time.***

Our funds may make investments that they do not advantageously dispose of prior to the date the applicable fund is dissolved or liquidated, such fund's term or otherwise. Although we generally expect that investments will be disposed of prior to dissolution or liquidation, distribution at dissolution, and the general partners of the funds have only a limited ability to extend the term of the fund without the consent of investors or the advisory board of the fund, as applicable, our funds may have to sell, distribute or otherwise dispose of investments at a disadvantageous time as a result of dissolution. This would result in a lower than expected return on the investments and, in some cases, a loss of value.



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***Hedge fund investments are subject to numerous additional risks.***

Investments by our funds of hedge funds in other hedge funds, as well as investments by our credit-focused and real estate funds, are subject to numerous additional risks, including the following:

Certain of the funds are newly established funds without any operating history or are managed by management company partners who may not have as significant track records as an independent manager.

Generally, there are few limitations on the execution of the hedge funds' investment strategies, which are subject to the discretion of the management company or the general partner of such funds.

Hedge funds may engage in short selling, which is subject to the theoretically unlimited risk of loss because the price of a security may appreciate before the short position is closed out. A fund may be subject to losses if the return of the lent securities and an alternative lending source cannot be found or if the fund is otherwise unable to hedge its positions.

Hedge funds are exposed to the risk that a counterparty will not settle a transaction in accordance with its terms and conditions because of a dispute over the terms of the contract (whether or not bona fide) or because of a credit problem, thus causing the fund to suffer a loss. Counterparty risk is accentuated for contracts with longer maturities, where events may intervene to prevent settlement, or where the fund has concentrated its transactions with a single or few counterparties. Generally, hedge funds are not restricted from dealing with any particular counterparty or from concentrating any or all of their transactions with one counterparty. Moreover, the funds' internal consideration of the creditworthiness of their counterparties may prove insufficient. The absence of a regulated market to facilitate settlement may increase the potential for losses.

Credit risk may arise through a default by one of several large institutions that are dependent on one another for operational needs, so that a default by one institution causes a series of defaults by the other institutions. This may affect the financial intermediaries (such as clearing agencies, clearing houses, banks, securities firms and exchanges) with which our funds interact on a daily basis.

The efficacy of investment and trading strategies depend largely on the ability to establish and maintain an optimal combination of financial instruments. A hedge fund's trading orders may not be executed in a timely and efficient manner in certain circumstances, including systems failures or human error. In such event, the funds might only be able to acquire some components of the position, or if the overall position were to need adjustment, the funds might not be able to do so. As a result, the funds would not be able to achieve the market position selected by the management company or general partner and might incur a loss in liquidating their position.

Hedge funds are subject to risks due to potential illiquidity of assets. Hedge funds may make investments or hold positions in markets that are volatile and which may become illiquid. Timely divestiture or sale of trading positions can be difficult due to trading volume, increased price volatility, concentrated trading positions, limitations on the ability to transfer positions, specialized or structured transactions to which they may be a party, and changes in industry and government regulations. It may be impossible or costly for hedge funds to liquidate positions rapidly in order to meet margin calls, withdrawal requests, or to move particularly if there are other market participants seeking to dispose of similar assets at the same time or the market is moving against a position or in the event of trading halts or daily price movement limits on the market or other restrictions. These risks may be exacerbated for our funds of hedge funds. For example, if one of our funds of hedge funds were to invest its assets in two or more hedge funds that each had illiquid positions in the same issuer, the illiquidity risk for the fund would be compounded. For example, in 2008 many hedge funds, including some of our hedge funds, experienced

value. In many

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cases, these declines in value were both provoked and exacerbated by margin calls and forced selling of assets. Funds of hedge funds were invested in third party hedge funds that halted redemptions in the face of illiquidity precluded those funds of hedge funds from receiving their capital back on request.

Hedge fund investments are subject to risks relating to investments in commodities, futures, options and other derivatives which are highly volatile and may be subject to the theoretically unlimited risk of loss in certain circumstances. For example, when one writes a call option. Price movements of commodities, futures and options contracts and payments pursuant to these contracts are influenced by, among other things, interest rates, changing supply and demand relationships, trade, fiscal, monetary and other programs and policies of governments and national and international political and economic events and policies. The value of options and swap agreements also depends upon the price of the commodities underlying them. In addition, hedge funds are subject to the risk of the failure of any of the exchanges on which their positions trade or of their clearinghouses or of the clearinghouses of commodities exchanges limit fluctuations in certain commodity interest prices during a single day by imposing position limits or daily limits, the existence of which may reduce liquidity or effectively curtail trading in particular commodities.

***We are subject to risks in using prime brokers, custodians, counterparties, administrators and other agents.***

Many of our funds depend on the services of prime brokers, custodians, counterparties, administrators and other agents to execute and derivatives transactions. The terms of these contracts are often customized and complex, and many of these arrangements relate to products that are not subject to regulatory oversight, although the Dodd-Frank Act provides for new regulation of derivatives. In particular, some of our funds utilize prime brokerage arrangements with a relatively limited number of counterparties, which concentrates the transaction volume (and related counterparty default risk) of these funds with these counterparties.

Our funds are subject to the risk that the counterparty to one or more of these contracts defaults, either voluntarily or involuntarily under the contract. Any such default may occur suddenly and without notice to us. Moreover, if a counterparty defaults, we may have difficulty taking action to cover our exposure, either because we lack contractual recourse or because market conditions make it difficult to liquidate our position. Inability to cover our exposure could occur in times of market stress, which is when defaults are most likely to occur.

In addition, our risk-management models may not accurately anticipate the impact of market stress or counterparty financial distress. We may not have taken sufficient action to reduce our risks effectively. Default risk may arise from events or circumstances that we do not foresee or evaluate. In addition, concerns about, or a default by, one large participant could lead to significant liquidity problems for our funds which may in turn expose us to significant losses.

Although we have risk-management models and processes to ensure that we are not exposed to a single counterparty for significant positions, given the large number and size of our funds, we often have large positions with a single counterparty. For example, most of our funds have credit lines. If the lender under one or more of those credit lines were to become insolvent, we may have difficulty replacing the lender and our funds may face liquidity problems.

In the event of a counterparty default, particularly a default by a major investment bank or a default by a counterparty to a significant number of our contracts, one or more of our funds may have outstanding trades that they cannot settle or are delayed in settling. As a result, our funds may incur material losses and the resulting market impact of a major counterparty default could harm our businesses, results of operations and financial condition.

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In the event of the insolvency of a prime broker, custodian, counterparty or any other party that is holding assets of our funds, we might not be able to recover equivalent assets in full as they will rank among the prime broker's, custodian's or counterparty's claims in relation to the assets held as collateral. In addition, our funds' cash held with a prime broker, custodian or counterparty generally consists of the prime broker's, custodian's or counterparty's own cash, and our funds may therefore rank as unsecured creditors. In connection with derivatives transactions are cleared through a derivatives clearing organization, the CFTC has issued final rules regulating the protection of collateral posted by customers of cleared and uncleared swaps. The CFTC is also working to provide new guidelines for broker arrangements and intermediation generally with regard to trading on swap execution facilities.

The counterparty risks that we face have increased in complexity and magnitude as a result of disruption in the financial markets. For example, the consolidation and elimination of counterparties has increased our concentration of counterparty risk and decreased the number of potential counterparties, and our funds are generally not restricted from dealing with any particular counterparty or from concentrating their transactions with one counterparty. In addition, counterparties have generally reacted to recent market volatility by tightening credit standards and increasing their margin requirements for all categories of financing, which has the result of decreasing the amount of credit available and increasing the costs of borrowing.

***Underwriting activities by our capital markets services business expose us to risks.***

We act as an underwriter in securities offerings through our capital markets services business. We may incur losses and be liable to the extent that, for any reason, we are unable to sell securities we purchased as an underwriter at the anticipated price level. We are also subject to liability for material misstatements or omissions in prospectuses and other offering documents relating to securities offerings.

**Risks Related to Our Organizational Structure**

***Our common unitholders do not elect our general partner or vote on our general partner's directors and have limited ability to influence our business regarding our business.***

Our general partner, Blackstone Group Management L.L.C., which is owned by our senior managing directors, manages all of our business activities. Blackstone Group Management L.L.C. has a board of directors that is responsible for the oversight of our business. The general partner's board of directors is elected in accordance with its limited liability company agreement, where our senior managing directors agreed that our founder, Stephen A. Schwarzman, will have the power to appoint and remove the directors of our general partner. The company agreement of our general partner provides that at such time as Mr. Schwarzman should cease to be a founder, he shall thereupon succeed Mr. Schwarzman as the sole founding member of our general partner, and thereafter such power will reside in the general partner (our senior managing directors) holding a majority in interest in our general partner.

Our common unitholders do not elect our general partner or its board of directors and, unlike the holders of common stock, have limited voting rights on matters affecting our business and therefore limited ability to influence decisions regarding our business. If our common unitholders are dissatisfied with the performance of our general partner, they have little ability to remove our general partner. Our general partner may not be removed unless that removal is approved by the vote of the holders of not less than two-thirds of the vote of the outstanding common units and special voting units (including common units and special voting units held by the general partner). We receive an opinion of counsel regarding limited liability matters. As of December 31, 2015, Blackstone Partners L.L.C. and our personnel and others who are limited partners, had 49.5% of the voting power of The Blackstone Group L.P. limited partnership. Our senior managing directors have the ability to remove or block any removal of our general partner and thus control The Blackstone Group L.P.

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***Blackstone personnel collectively own a controlling interest in us and will be able to determine the outcome of those few matters submitted for a vote of the limited partners.***

Our senior managing directors generally have sufficient voting power to determine the outcome of those few matters that are submitted for a vote of the limited partners of The Blackstone Group L.P., including any attempt to remove our general partner.

Our common unitholders' voting rights are further restricted by the provision in our partnership agreement stating that any person that beneficially owns 20% or more of any class of The Blackstone Group L.P. common units then outstanding (other than our general partner and its affiliates, or a direct or subsequently approved transferee of our general partner or its affiliates) cannot be voted on. Our partnership agreement contains provisions limiting the ability of our common unitholders to call meetings or to acquire information regarding our operations, as well as other provisions limiting the ability of our common unitholders to influence the manner or direction of our operations. Our partnership agreement also does not restrict our general partner's ability to take actions that may result in our being treated as a corporation for U.S. federal (and applicable state) income tax purposes. Furthermore, the common unitholders are not entitled to a premium appraisal under our partnership agreement or applicable Delaware law in the event of a merger or consolidation, a sale of our partnership or any other transaction or event. In addition, we have the right to acquire all of our then-outstanding common units if not all of our common units are held by persons other than our general partner and its affiliates.

As a result of these matters and the provisions referred to under "Our common unitholders do not elect our general partner and our general partner's directors and have limited ability to influence decisions regarding our business," our common unitholders may be unable to receive a premium for their common units in the future through a sale of The Blackstone Group L.P., and the trading price of our common units may be adversely affected by the absence or reduction of a takeover premium in the trading price.

***We are a limited partnership and as a result fall within exceptions from certain corporate governance and other requirements of the New York Stock Exchange.***

We are a limited partnership and fall within exceptions from certain corporate governance and other requirements of the rules of the New York Stock Exchange. Pursuant to these exceptions, limited partnerships may elect not to comply with certain corporate governance requirements of the New York Stock Exchange, including the requirements (a) that a majority of the board of directors of our general partner consist of independent directors, (b) that we have a nominating/corporate governance committee that is composed entirely of independent directors, (c) that we have a compensation committee that is composed entirely of independent directors, and (d) that the compensation committee be required to consider certain factors when engaging compensation consultants, legal counsel and other committee advisers. In addition, we are not required to have a majority of independent directors on our board of directors. We will continue to avail ourselves of these exceptions. Accordingly, common unitholders do not enjoy the same protections afforded to equityholders of entities that are subject to all of the corporate governance requirements of the New York Stock Exchange.

***Potential conflicts of interest may arise among our general partner, its affiliates and us. Our general partner and its affiliates have fiduciary duties to us and our common unitholders, which may permit them to favor their own interests to the detriment of our common unitholders.***

Conflicts of interest may arise among our general partner and its affiliates, on the one hand, and us and our common unitholders, on the other. As a result of these conflicts, our general partner may favor its own interests and the interests of its affiliates over the interests of us and our common unitholders. These conflicts include, among others, the following:

• Our general partner determines the amount and timing of our investments and dispositions, indebtedness, issuance of debt, and the distribution of partnership interests and amounts of reserves, each of which can affect the amount of cash that is available for the payment of dividends to our common unitholders,

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our general partner is allowed to take into account the interests of parties other than us in resolving conflicts of interest. The effect of limiting its duties (including fiduciary duties) to our common unitholders. For example, our subsidiary general partners of our investment funds have fiduciary and contractual obligations to the investors in those funds, as a result of which they may regularly take actions that might adversely affect our near-term results of operations or cash flow,

because our senior managing directors hold their Blackstone Holdings Partnership Units directly or through entities for purposes of corporate income taxation and The Blackstone Group L.P. holds Blackstone Holdings Partnership Units through its subsidiaries, some of which are subject to corporate income taxation, conflicts may arise between our senior managing directors and Blackstone Group L.P. relating to the selection and structuring of investments,

other than as set forth in the non-competition and non-solicitation agreements to which our senior managing directors are a party. Such agreements may not be enforceable, affiliates of our general partner and existing and former personnel employed by our general partner are prohibited from engaging in other businesses or activities, including those that might be in direct competition with us,

our general partner has limited its liability and reduced or eliminated its duties (including fiduciary duties) under our partnership agreement, while also restricting the remedies available to our common unitholders for actions that, without the limitation, would constitute breaches of duty (including fiduciary duty). In addition, we have agreed to indemnify our general partner to the fullest extent permitted by law, except with respect to conduct involving bad faith, fraud or willful misconduct. As a result, our common units, common unitholders will have agreed and consented to the provisions set forth in our partnership agreement regarding provisions regarding conflicts of interest situations that, in the absence of such provisions, might constitute a breach of fiduciary duties under applicable state law,

our partnership agreement does not restrict our general partner from causing us to pay it or its affiliates for legal fees incurred in entering into additional contractual arrangements with any of these entities on our behalf, so long as the terms of such additional contractual arrangements are fair and reasonable to us as determined under the partnership agreement,

our general partner determines how much debt we incur and that decision may adversely affect our credit ratings,

our general partner determines which costs incurred by it and its affiliates are reimbursable by us,

our general partner controls the enforcement of obligations owed to us by it and its affiliates, and

our general partner decides whether to retain separate counsel, accountants or others to perform services for us. See Part III. Item 13. Certain Relationships and Related Transactions, and Director Independence and Part III. Item 10. Directors, Executive Officers and Corporate Governance Partnership Management and Governance Conflicts Committee.

***Our partnership agreement contains provisions that reduce or eliminate duties (including fiduciary duties) of our general partner and restricts the remedies available to common unitholders for actions that might otherwise constitute a breach of duty. It will be difficult for common unitholders to successfully challenge a resolution of a conflict of interest by our general partner or by its conflicts committee.***

Our partnership agreement contains provisions that waive or consent to conduct by our general partner and its affiliates that might otherwise constitute a breach of fiduciary duties or applicable law. For example, our partnership agreement provides that when our general partner is acting in its individual capacity, as opposed to in its capacity as our general partner, it may act without any fiduciary obligations to our common unitholders whatsoever. When our general partner, in its capacity as our general partner, is permitted to or required to make



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decision in its sole discretion or discretion or that it deems necessary or appropriate or necessary or advisable, consider only such interests and factors as it desires, including its own interests, and has no duty or obligation (fiduciary or otherwise) to take into consideration to any interest of or factors affecting us or any limited partners and will not be subject to any different standard of care than the partnership agreement, the Delaware Limited Partnership Act or under any other law, rule or regulation or in equity. These duties are expressly permitted by Delaware law. Hence, we and our common unitholders only have recourse and are able to sue our general partner if our general partner breaches its obligations pursuant to our partnership agreement. Unless our general partner breaches its obligations pursuant to our partnership agreement, we and our common unitholders do not have any recourse against our general partner were to act in a manner that was inconsistent with traditional fiduciary duties. Furthermore, even if there had been a breach of obligations set forth in our partnership agreement, our partnership agreement provides that our general partner and its officers and directors are not liable to us or our common unitholders for errors of judgment or for any acts or omissions unless there has been a final and non-appealable judgment by a court of competent jurisdiction determining that the general partner or its officers and directors acted in bad faith or engaged in willful misconduct. These modifications are detrimental to the common unitholders because they restrict the remedies available to us in actions that without those limitations might constitute breaches of duty (including fiduciary duty).

Whenever a potential conflict of interest exists between us and our general partner, our general partner may resolve such conflict. If our general partner determines that its resolution of the conflict of interest is on terms no less favorable to us than those generally available from unrelated third parties or is fair and reasonable to us, taking into account the totality of the relationships between us and our general partner, then it will be presumed that in making this determination, our general partner acted in good faith. A common unitholder who challenges this resolution of the conflict of interest would bear the burden of overcoming such presumption. This is different from the law applicable to corporations, where a conflict resolution by an interested party would be presumed to be unfair and the interested party would be required to demonstrate that the resolution was fair.

Also, if our general partner obtains the approval of the conflicts committee of our general partner, the resolution will be considered fair and reasonable to us and not a breach by our general partner of any duties it may owe to us or our common unitholders. This is different from the situation with Delaware corporations, where a conflict resolution by a committee consisting solely of independent directors. In such circumstances, merely shift the burden of demonstrating unfairness to the plaintiff. Common unitholders, in purchasing our securities, as having consented to the provisions set forth in the partnership agreement, including provisions regarding conflicts of interest. In the absence of such provisions, might be considered a breach of fiduciary or other duties under applicable state law. As a result, common unitholders, as a practical matter, not be able to successfully challenge an informed decision by the conflicts committee. See Part III. Officers and Corporate Governance Partnership Management and Governance Conflicts Committee.

***The control of our general partner may be transferred to a third party without common unitholder consent.***

Our general partner may transfer its general partner interest to a third party in a merger or consolidation without the consent of the common unitholders. Furthermore, at any time, the members of our general partner may sell or transfer all or part of their limited liability partnership interest to our general partner without the approval of the common unitholders, subject to certain restrictions as described elsewhere in the partnership agreement. Our general partner may not be willing or able to form new investment funds and could form funds that have investment objectives that differ materially from those of our current investment funds. A new owner could also have a different investment philosophy or could employ professionals who are less experienced, be unsuccessful in identifying investment opportunities or have a track record that is less favorable than Blackstone's track record. If any of the foregoing were to occur, we could experience difficulty in making new investments and our existing investments, our business, our results of operations and our financial condition could materially suffer.



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***We intend to pay regular distributions to our common unitholders, but our ability to do so may be limited by cash flow, available liquidity, our holding partnership structure, applicable provisions of Delaware law and contractual restrictions.***

Our intention is to distribute quarterly to common unitholders approximately 85% of The Blackstone Group L.P.'s share of cash available for distribution, subject to adjustment by amounts determined by Blackstone's general partner to be necessary or appropriate to provide for the needs of the partnership to make appropriate investments in its business and our funds, to comply with applicable law, any of its debt instruments or other obligations, and to provide for future cash requirements such as tax-related payments, clawback obligations and distributions to unitholders for the payment of the foregoing is subject to the qualification that the declaration and payment of any distributions are at the sole discretion of the general partner and may change at any time, including, without limitation, to eliminate such distributions entirely.

The Blackstone Group L.P. is a holding partnership and has no material assets other than the ownership of the partnership interests in the various Holdings held through wholly owned subsidiaries. The Blackstone Group L.P. has no independent means of generating revenue and therefore does not intend to cause Blackstone Holdings to make distributions to its partners, including The Blackstone Group L.P.'s wholly owned subsidiaries. Any distributions The Blackstone Group L.P. may declare on the common units.

Our ability to make cash distributions to our unitholders will depend on a number of factors, including among others general economic conditions, our strategic plans and prospects, our business and investment opportunities, our financial condition and operating performance, the timing and extent of our realizations, working capital requirements and anticipated cash needs, contractual restrictions and other obligations, and fulfilling our current and future capital commitments, legal, tax and regulatory restrictions, restrictions and other implications of our distributions by us to our common unitholders or by our subsidiaries to us and such other factors as our general partner may determine.

Under the Delaware Limited Partnership Act, we may not make a distribution to a partner if after the distribution all our liabilities to partners on account of their partnership interests and liabilities for which the recourse of creditors is limited to the assets of the partnership, would exceed the fair value of our assets. If we were to make such an impermissible distribution, any limited partner who received the distribution and knew at the time of the distribution that the distribution was in violation of the Delaware Limited Partnership Act would be liable for the amount of the distribution for three years. In addition, the terms of our revolving credit facility or other financing arrangements may from time to time include covenants or other restrictions that could constrain our ability to make distributions.

***The amortization of finite-lived intangible assets and non-cash equity-based compensation results in substantial expenses and a net loss we record in certain periods or cause us to record a net loss in periods during which we would otherwise have recorded a net income.***

As part of the reorganization related to our IPO we acquired interests in our business from our predecessor owners. This transaction was accounted for partially as a transfer of interests under common control and partially as an acquisition of non-controlling interests. The acquisition of the non-controlling interests using the purchase method of accounting, and reflected the excess of the purchase price over the fair value of the tangible assets acquired and liabilities assumed as goodwill and other intangible assets on our statement of financial position. As of December 31, 2015, we have \$345.5 million of finite-lived intangible assets (in addition to \$1.7 billion of goodwill), net of accumulated amortization. These finite-lived intangible assets are from the IPO and other business transactions. We are amortizing these finite-lived intangible assets over their estimated useful lives, which range from three to twenty years, using the straight-line method, with a weighted-average remaining useful life of 6.4 years as of December 31, 2015. In addition, as part of the reorganization at the time of our IPO, Blackstone personally granted 827,516,625 Blackstone Holdings Partnership Units, of which 439,711,537 were unvested. The grant date fair value of the Blackstone Holdings Partnership Units

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(which was \$31) is being charged to expense as the Blackstone Holdings Partnership Units vest over the assumed service period of eight years, on a straight-line basis. The amortization of these finite-lived intangible assets and of this non-cash equity-based liability will increase our expenses substantially during the relevant periods. These expenses may increase the net loss we record in certain periods and we may record a net loss in periods during which we would otherwise have recorded net income.

*We are required to pay our senior managing directors for most of the benefits relating to any additional tax depreciation and deductions we may claim as a result of the tax basis step-up we received as part of the reorganization we implemented in connection with our IPO or receive in connection with future exchanges of our common units and related transactions.*

As part of the reorganization we implemented in connection with our IPO, we purchased interests in our business from our former owners. In addition, holders of partnership units in Blackstone Holdings (other than The Blackstone Group L.P.'s wholly owned subsidiaries) are subject to vesting and minimum retained ownership requirements and transfer restrictions set forth in the partnership agreements of the Blackstone Holdings Partnerships, may up to four times each year (subject to the terms of the exchange agreement) exchange their Blackstone Holdings Partnership Units for The Blackstone Group L.P. common units on a one-for-one basis. A Blackstone Holdings limited partner must exchange its Partnership Units with each of the Blackstone Holdings Partnerships to effect an exchange for a common unit. The purchase and subsequent exchange of Partnership Units results in increases in the tax basis of the tangible and intangible assets of Blackstone Holdings that otherwise would not have been realized. These increases in tax basis may increase (for tax purposes) depreciation and amortization and therefore reduce the amount of tax that certain of our wholly owned subsidiaries that are taxable as corporations for U.S. federal income tax purposes, which we refer to as "taxable subsidiaries," would otherwise be required to pay in the future, although the IRS may challenge all or part of that tax basis increase, and we may be required to challenge.

One of the corporate taxpayers has entered into a tax receivable agreement with our senior managing directors and other persons for the payment by the corporate taxpayer to the counterparties of 85% of the amount of cash savings, if any, in U.S. federal income tax or franchise tax that the corporate taxpayers actually realize as a result of these increases in tax basis and of certain other tax benefits entering into the tax receivable agreement, including tax benefits attributable to payments under the tax receivable agreement. Tax receivable agreements have been executed, and others may continue to be executed, with newly admitted Blackstone Holdings limited partners and certain others who receive Blackstone Holdings Partnership Units. This payment obligation is an obligation of the corporate taxpayer, not Blackstone Holdings. As such, the cash distributions to public common unitholders may vary from holders of Blackstone Holdings Partnership Units (held by Blackstone personnel and others) to the extent payments are made under the tax receivable agreements to selling holders of Blackstone Holdings Partnership Units. As the payments reflect actual tax savings received by Blackstone entities, there may be a timing difference between tax savings received by Blackstone entities and the cash payments to selling holders of Blackstone Holdings Partnership Units. The amount of tax savings received by Blackstone entities and the cash payments to selling holders of Blackstone Holdings Partnership Units will vary depending upon a number of factors, including the timing of exchanges, the price of our common units at the time of the exchange, the extent to which such exchanges are taxable, and the timing of our income, we expect that as a result of the size of the increases in the tax basis of the tangible and intangible assets of Blackstone Holdings, the payments that we may make under the tax receivable agreements will be substantial. The payments under a tax receivable agreement are not conditioned upon a tax receivable agreement counterparty's continued ownership of us. We may need to incur debt to fund our obligations under a tax receivable agreement to the extent our cash resources are insufficient to meet our obligations under the tax receivable agreement or to address timing discrepancies or otherwise.

Although we are not aware of any issue that would cause the IRS to challenge a tax basis increase, the tax receivable agreement may require the corporate taxpayer to reimburse us for any payments previously made under the tax receivable agreement. As a result, in certain circumstances we may be required to reimburse our counterparties under the tax receivable

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agreement could be in excess of the corporate taxpayers' actual cash tax savings. The corporate taxpayers' ability to achieve an increase, and the payments to be made under the tax receivable agreements, will depend upon a number of factors, as discussed in this section, including the timing and amount of our future income.

***If The Blackstone Group L.P. were deemed an investment company under the 1940 Act, applicable restrictions could be applied to continue our business as contemplated and could have a material adverse effect on our business.***

An entity will generally be deemed to be an investment company for purposes of the 1940 Act if: (a) it is or holds itself out as primarily, or proposes to engage primarily, in the business of investing, reinvesting or trading in securities, or (b) absent another business, it owns or proposes to acquire investment securities having a value exceeding 40% of the value of its total assets (exclusive of cash items) on an unconsolidated basis. We believe that we are engaged primarily in the business of providing capital markets services and not in the business of investing, reinvesting or trading in securities. We also believe that the primary source of income from each of our businesses is properly characterized as income earned in exchange for the provision of services. We hold our assets through our management and capital markets firm and do not propose to engage primarily in the business of investing, reinvesting or trading in securities. Accordingly, we do not believe that The Blackstone Group L.P. is an orthodox investment company as defined in section 3(a)(1) and described in clause (a) in the first sentence of this paragraph. Furthermore, The Blackstone Group L.P. does not have more than 40% of its assets in its equity interests in certain wholly owned subsidiaries, which in turn will have no material assets (other than intercompany receivables) in general partner interests in the Blackstone Holdings Partnerships. These wholly owned subsidiaries are the sole general partners of the Blackstone Holdings Partnerships and are vested with all management and control over the Blackstone Holdings Partnerships. We do not believe that the interests of The Blackstone Group L.P. in its wholly owned subsidiaries or the general partner interests of these wholly owned subsidiaries are investment securities. Moreover, because we believe that the capital interests of the Blackstone Group L.P. in their respective funds are neither securities nor investment securities, we believe that less than 40% of The Blackstone Group L.P.'s assets (exclusive of U.S. government securities and cash items) on an unconsolidated basis are comprised of assets that could be deemed to be investment securities. Accordingly, we do not believe The Blackstone Group L.P. is an inadvertent investment company by virtue of section 3(a)(1)(C) of the 1940 Act as described in clause (b) in the first sentence of this paragraph. In addition, we believe The Blackstone Group L.P. is not an investment company under section 3(b)(1) of the 1940 Act because it is primarily engaged in a non-investment company business.

The 1940 Act and the rules thereunder contain detailed parameters for the organization and operation of investment companies. The 1940 Act and the rules thereunder limit or prohibit transactions with affiliates, impose limitations on the issuance of debt, and generally prohibit the issuance of options and impose certain governance requirements. We intend to conduct our operations in a manner that will not be deemed to be an investment company under the 1940 Act. If anything were to happen which would cause The Blackstone Group L.P. to be deemed to be an investment company under the 1940 Act, requirements imposed by the 1940 Act, including limitations on capital structure, ability to transact business with affiliates (including us) and ability to compensate key employees, could be applied to us, which could continue our business as currently conducted, impair the agreements and arrangements between and among The Blackstone Group L.P., our Holdings and our senior managing directors, or any combination thereof, and materially adversely affect our business, financial results and operations. In addition, we may be required to limit the amount of investments that we make as a principal or otherwise in a manner that does not subject us to the registration and other requirements of the 1940 Act.

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**Risks Related to Our Common Units**

***Our common unit price may decline due to the large number of common units eligible for future sale and for exchange***

The market price of our common units could decline as a result of sales of a large number of common units in the market or the perception that such sales could occur. These sales, or the possibility that these sales may occur, also might make it more difficult to sell common units in the future at a time and at a price that we deem appropriate. We had a total of 565,216,681 voting common units outstanding as of February 19, 2016. Subject to the lock-up restrictions described below, we may issue and sell in the future additional common units. Blackstone Holdings owned an aggregate of 543,983,293 Blackstone Holdings Partnership Units outstanding as of February 19, 2016. In connection with our initial public offering, we entered into an exchange agreement with holders of Blackstone Holdings Partnership Units (and The Blackstone Group L.P.'s wholly owned subsidiaries) so that these holders, subject to the vesting and minimum retention and transfer restrictions set forth in the partnership agreements of the Blackstone Holdings Partnerships, may up to four times the terms of the exchange agreement) exchange their Blackstone Holdings Partnership Units for The Blackstone Group L.P. common units on a one-for-one basis, subject to customary conversion rate adjustments for splits, unit distributions and reclassifications. A Blackstone Holdings Partnership partner must exchange one partnership unit in each of the Blackstone Holdings Partnerships to effect an exchange for a common unit. Common units we issue upon such exchanges would be restricted securities, as defined in Rule 144 under the Securities Act, unless otherwise specified. However, we have entered into a registration rights agreement with the limited partners of Blackstone Holdings that requires the registration of common units under the Securities Act and we have filed registration statements that cover the delivery of common units in exchange for Blackstone Holdings Partnership Units. See Part III. Item 13. Certain Relationships and Related Transactions, and Director Independence and Related Transactions with Related Persons Registration Rights Agreement. While the partnership agreements of the Blackstone Holdings Partnerships and related agreements contractually restrict the ability of Blackstone personnel to transfer the Blackstone Holdings Partnership Units, Blackstone Group L.P. common units they hold and require that they maintain a minimum amount of equity ownership during their term. Such contractual provisions may lapse over time or be waived, modified or amended at any time.

In addition, in June 2007, we entered into an agreement with Beijing Wonderful Investments, an investment vehicle established in the People's Republic of China, pursuant to which we sold to it non-voting common units. Beijing Wonderful Investments currently holds 1,000,000 non-voting common units. We have agreed to provide Beijing Wonderful Investments with registration rights to effect certain sales.

As of February 19, 2016, we had granted 17,017,802 outstanding deferred restricted common units and 43,166,834 outstanding Blackstone Holdings Partnership Units, which are subject to specified vesting requirements, to our non-senior managing directors and senior managing directors under The Blackstone Group L.P. 2007 Equity Incentive Plan (2007 Equity Incentive Plan). The number of common units and Blackstone Holdings Partnership Units covered by our 2007 Equity Incentive Plan is increased on the first day of each fiscal year during its term by a number of units equal to the positive difference, if any, of (a) 15% of the aggregate number of common units and Blackstone Holdings Partnership Units outstanding on the last day of the immediately preceding fiscal year (excluding Blackstone Holdings Partnership Units held by The Blackstone Group L.P. or its wholly owned subsidiaries) minus (b) the aggregate number of common units and Blackstone Holdings Partnership Units covered by our 2007 Equity Incentive Plan as of such date (unless the administrator of the 2007 Equity Incentive Plan elects to increase the number of common units and Blackstone Holdings Partnership Units covered by the plan by a lesser amount). As of February 19, 2016, 166,340,808 additional common units and Blackstone Holdings Partnership Units were available for grant under our 2007 Equity Incentive Plan. We have filed a registration statement and intend to file additional registration statements on Form S-8 to register common units covered by our 2007 Equity Incentive Plan (including pursuant to automatic annual increases). Any such registration statement will automatically become effective upon filing. Accordingly, common units registered under such registration statements are available for sale in the open market.

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In addition, our partnership agreement authorizes us to issue an unlimited number of additional partnership securities and appreciation rights relating to partnership securities for the consideration and on the terms and conditions established by our discretion without the approval of any limited partners. In accordance with the Delaware Limited Partnership Act and the partnership agreement, we may also issue additional partnership interests that have certain designations, preferences, rights, powers and duties, and may be senior to, those applicable to common units. Similarly, the Blackstone Holdings partnership agreements authorize our subsidiaries of The Blackstone Group L.P. which are the general partners of those partnerships to issue an unlimited number of securities of the Blackstone Holdings Partnerships with such designations, preferences, rights, powers and duties that are senior to, those applicable to the Blackstone Holdings Partnership Units, and which may be exchangeable for our common units.

*The market price of our common units may be volatile, which could cause the value of your investment to decline.*

Securities markets worldwide experience significant price and volume fluctuations. This market volatility, as well as general economic and political conditions, could reduce the market price of common units in spite of our operating performance. In addition, our common units may trade below the expectations of public market analysts and investors, and in response the market price of our common units could decline. You may be unable to resell your common units at or above the price you paid for them.

**Risks Related to United States Taxation**

*Our structure involves complex provisions of U.S. federal income tax law for which no clear precedent or authority may be available. Our structure also is subject to potential legislative, judicial or administrative change and differing interpretations, possibly resulting in revised interpretations of established concepts, statutory changes, revisions to regulations and other modifications.*

The U.S. federal income tax treatment of common unitholders depends in some instances on determinations of fact and interpretation of provisions of U.S. federal income tax law for which no clear precedent or authority may be available. The U.S. federal income tax law is under review by persons involved in the legislative process, the U.S. Internal Revenue Service, or IRS, and the U.S. Treasury Department, resulting in revised interpretations of established concepts, statutory changes, revisions to regulations and other modifications. The IRS pays close attention to the proper application of tax laws to partnerships. The present U.S. federal income tax treatment of our common units may be modified by administrative, legislative or judicial interpretation at any time, and any such action may affect our commitments previously made. Changes to the U.S. federal income tax laws and interpretations thereof could make it more difficult for us to meet the exception for us to be treated as a partnership for U.S. federal income tax purposes that is not taxable as a corporation (the "Qualifying Income Exception"), affect or cause us to change our investments and commitments, affect the tax considerations of our common units, change the character or treatment of portions of our income (including, for instance, the treatment of carried interest as ordinary income or capital gain) and adversely affect an investment in our common units. For example, as discussed above under "Taxation," the U.S. Tax Reform Act of 2017, legislation that, if enacted, would have (a) for taxable years beginning ten years after the date of enactment, precluded us from being treated as a partnership for U.S. federal income tax purposes or required us to hold carried interest through taxable subsidiary corporations, and (b) required holders of common units with respect to certain income and gains at increased rates. If any similar legislation were to be enacted, we could incur a material increase in our tax liability and a substantial portion of our income could be taxed at a higher rate than currently. In our common units, the U.S. Congress has considered various legislative proposals to treat all or part of the capital gain attributable to a partnership recognized by an investment partnership and allocable to a partner affiliated with the sponsor of the partnership (i.e., a partner who is not an ordinary income to such partner for U.S. federal income tax purposes.

Our organizational documents and governing agreements permit our general partner to modify our amended and restated limited partnership agreement from time to time, without the consent of the common unitholders, to

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address certain changes in U.S. federal income tax regulations, legislation or interpretation. In some circumstances, such as a change in the tax treatment of interest, there may be a material adverse impact on some or all common unitholders. Moreover, we will apply certain assumptions and conventions with applicable rules and to report income, gain, deduction, loss and credit to common unitholders in a manner that reflects the beneficial ownership of partnership items, taking into account variation in unitholder ownership interests during each taxable activity. More specifically, our allocations of items of taxable income and loss between transferors and transferees of our units annually, will be prorated on a monthly basis and will be subsequently apportioned among the unitholders in proportion to the ownership by each of them determined as of the opening of trading of our units on the New York Stock Exchange on the first business day after the result, a unitholder transferring units may be allocated income, gain, loss and deductions realized after the date of transfer. Our assumptions and conventions may not be in compliance with all aspects of applicable tax requirements. It is possible that the assumptions and conventions used by us do not satisfy the technical requirements of the Internal Revenue Code, regulations and could require that items of income, gain, deductions, loss or credit, including interest deductions, be adjusted or disallowed in a manner that adversely affects common unitholders.

***If we were treated as a corporation for U.S. federal income tax or state tax purposes, then our distributions to our common unitholders would be substantially reduced and the value of our common units would be adversely affected.***

The value of our common units depends in part on our being treated as a partnership for U.S. federal income tax purposes. A significant portion of our gross income for every taxable year consist of qualifying income, as defined in Section 7704 of the Internal Revenue Code. Blackstone Group L.P. not be registered under the 1940 Act. Qualifying income generally includes dividends, interest, capital gains and other disposition of stocks and securities and certain other forms of investment income. We may not meet these requirements and could change so as to cause, in either event, us to be treated as a corporation for U.S. federal income tax purposes or otherwise subject to U.S. federal income tax. Moreover, the anticipated after-tax benefit of an investment in our common units depends largely on our being treated as a partnership for U.S. federal income tax purposes. We have not requested, and do not plan to request, a ruling from the IRS on this or any other issue.

If we were treated as a corporation for U.S. federal income tax purposes, we would pay U.S. federal income tax on our taxable income at the corporate tax rate. Distributions to our common unitholders would generally be taxed again as corporate distributions, and no income or credits would flow through to you. Because a tax would be imposed upon us as a corporation, our distributions to our common unitholders would be substantially reduced, likely causing a substantial reduction in the value of our common units.

Current law may change, causing us to be treated as a corporation for U.S. federal or state income tax purposes or otherwise subject to entity level taxation. See Section 1361(b)(1)(B). The U.S. Congress has considered legislation that, if enacted, would have (a) for taxable years beginning after the enactment, precluded us from qualifying as a partnership for U.S. federal income tax purposes or required us to hold certain assets through subsidiary corporations and (b) taxed individual holders of common units with respect to certain income and gains at increased rates. If such legislation were to be enacted and apply to us, we could incur a material increase in our tax liability and a substantial portion of our income would be taxed at a higher rate to the individual holders of our common units. For example, because of widespread state budget deficits, various states have evaluated ways to subject partnerships to entity level taxation through the imposition of state income, franchise or other taxes. If such laws were to impose a tax upon us as an entity, our distributions to our common unitholders would be reduced.

***Our common unitholders may be subject to U.S. federal income tax on their share of our taxable income, regardless of whether we make cash distributions from us.***

As long as 90% of our gross income for each taxable year constitutes qualifying income as defined in Section 7704 of the Internal Revenue Code, we are not required to register as an investment company under the Investment Company Act of 1940.

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1940 Act on a continuing basis, we will be treated, for U.S. federal income tax purposes, as a partnership and not as an association or publicly traded partnership taxable as a corporation. Accordingly, each unitholder will be required to take into account its allocable share of our income, gain, loss and deduction of the Partnership. Distributions to a unitholder will generally be taxable to the unitholder for U.S. federal income tax purposes only to the extent the amount distributed exceeds the unitholder's tax basis in the unit. That treatment contrasts with the treatment of a corporation. For example, a shareholder in a corporation who receives a distribution of earnings from the corporation will report the distribution as dividend income for U.S. federal income tax purposes. In contrast, a holder of our units who receives a distribution will not report the distribution as dividend income (and will treat the distribution as taxable only to the extent the amount distributed exceeds the unitholder's tax basis in the units), but will instead report the holder's allocable share of items of our income for U.S. federal income tax purposes. As a result, our common unitholders may be subject to U.S. federal, state, local and possibly, in some cases, foreign income tax on their allocable share of our items of income, gain, loss, deduction and credit (including our allocable share of those items of any entity in which we are treated as a partnership or is otherwise subject to tax on a flow through basis) for each of our taxable years ending with or without a distribution, regardless of whether or not a common unitholder receives cash distributions from us.

Our common unitholders may not receive cash distributions equal to their allocable share of our net taxable income or other distributions from that income. In addition, certain of our holdings, including holdings, if any, in a Controlled Foreign Corporation, or a Foreign Investment Company, or PFIC, may produce taxable income prior to the receipt of cash relating to such income, and our common unitholders as taxpayers will be required to take such income into account in determining their taxable income. In the event of an inadvertent loss of our partnership status for which the IRS has granted us limited relief, each holder of our common units may be obligated to make adjustments to our tax basis. The IRS may require to maintain our status as a partnership. Such adjustments may require persons holding our common units to make adjustments to their tax basis amounts in income during the years in which they hold such units.

***The Blackstone Group L.P.'s interest in certain of our businesses are held through Blackstone Holdings I/II GP Inc. or Blackstone Holdings III GP L.P., which are treated as corporations for U.S. federal income tax purposes; such corporations may be liable for significant U.S. federal income taxes and applicable state and local taxes that create other adverse tax consequences, which could potentially adversely affect the value of your investment.***

In light of the publicly traded partnership rules under U.S. federal income tax law and other requirements, The Blackstone Group L.P. holds an interest in certain of our businesses through Blackstone Holdings I/II GP Inc. or Blackstone Holdings IV GP L.P., which are treated as corporations for U.S. federal income tax purposes. Each such corporation could be liable for significant U.S. federal income taxes and applicable state and local taxes that would not otherwise be incurred, which could adversely affect the value of our common units.

***Complying with certain tax-related requirements may cause us to invest through foreign or domestic corporations subject to corporate income tax, or enter into acquisitions, borrowings, financings or arrangements we may not have otherwise entered into.***

In order for us to be treated as a partnership for U.S. federal income tax purposes and not as an association or publicly traded partnership taxable as a corporation, we must meet the Qualifying Income Exception discussed above on a continuing basis and we must not be treated as an investment company under the 1940 Act. In order to effect such treatment, we (or our subsidiaries) may be required to invest through foreign or domestic corporations subject to corporate income tax, or enter into acquisitions, borrowings, financings or other transactions that we may not have otherwise entered into. This may adversely affect our ability to operate solely to maximize our cash flow.

***Tax gain or loss on disposition of our common units could be more or less than expected.***

If a holder of our common units sells the common units it holds, it will recognize a gain or loss equal to the difference between the distribution received and the adjusted tax basis in those common units. Prior distributions to such

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common unitholder in excess of the total net taxable income allocated to such common unitholder, which decreased the tax liability will in effect become taxable income to such common unitholder if the common units are sold at a price greater than such unitholder's basis in those common units, even if the price is less than the original cost. A portion of the amount realized, whether or not ordinary income to such common unitholder.

***If we were not to make, or cause to be made, an otherwise available election under Section 754 of the Internal Revenue Code on a cost basis or the asset basis of certain of the Blackstone Holdings Partnerships, a holder of common units could be allocated a larger share of the tax basis of those common units prior to disposition than if such an election were made.***

We currently do not intend to make, or cause to be made, an election to adjust asset basis under Section 754 of the Internal Revenue Code to us, Blackstone Holdings III L.P. or Blackstone Holdings IV L.P. If no such election is made, there will generally be no adjustment to the assets of Blackstone Holdings III L.P. or Blackstone Holdings IV L.P. upon our acquisition of interests in Blackstone Holdings III L.P. or Blackstone Holdings IV L.P. in connection with our initial public offering, or to our assets or to the assets of Blackstone Holdings III L.P. or Blackstone Holdings IV L.P. upon a subsequent transferee's acquisition of common units from a prior holder of such common units. The purchase price for those interests or units, as applicable, is greater than the share of the aggregate tax basis of our assets or Blackstone Holdings III L.P. or Blackstone Holdings IV L.P. attributable to those interests or units immediately prior to the acquisition of an asset by us, Blackstone Holdings III L.P. or Blackstone Holdings IV L.P., gain allocable to a holder of common units in the asset existing at the time we acquired those interests, or such holder acquired such units, which built-in gain would be eliminated if a Section 754 election had been made.

***Non-U.S. persons face unique U.S. tax issues from owning common units that may result in adverse tax consequences to them.***

In light of our investment activities, we will be treated as engaged in a U.S. trade or business for U.S. federal income tax purposes. Some portion of our income may be treated as effectively connected income with respect to non-U.S. holders, or ECI. Most of our investment that we make in a real estate investment trust, or REIT, that are attributable to gains from the sale of U.S. real estate of certain investments in interests in U.S. real property, including stock of certain U.S. corporations owning significant U.S. real estate, is treated as ECI with respect to certain non-U.S. holders. In addition, certain income of non-U.S. holders from U.S. sources attributable to U.S. trade or business conducted by us could be treated as ECI. To the extent our income is treated as ECI, non-U.S. holders, if not subject to withholding tax on their allocable shares of such income, would be required to file a U.S. federal income tax return and pay their allocable shares of income effectively connected with such trade or business and any other income treated as ECI, and non-U.S. holders that are corporations may also be subject to a 30% branch profits tax on their allocable share of such income. In addition, U.S. sources that is not ECI allocable to non-U.S. holders may be reduced by withholding taxes imposed at the highest effective rate. A portion of any gain recognized by a non-U.S. holder on the sale or exchange of common units could also be treated as ECI.

***Tax-exempt entities face unique tax issues from owning common units that may result in adverse tax consequences to them.***

In light of our investment activities, we will be treated as deriving income that constitutes unrelated business taxable income. If a holder of common units that is a tax-exempt organization may be subject to unrelated business income tax to the extent its income consists of UBTI. A tax-exempt partner of a partnership could be treated as earning UBTI if the partnership regularly carries on a business that is unrelated to the exempt function of the tax-exempt partner, if the partnership derives income from debt-financed partnership interest itself is debt-financed.



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***We cannot match transferors and transferees of common units, and we have therefore adopted certain income tax accounts that do not conform with all aspects of applicable tax requirements. The IRS may challenge this treatment, which could adversely affect the value of our common units.***

Because we cannot match transferors and transferees of common units, we have adopted depreciation, amortization and other tax treatments that may not conform with all aspects of existing Treasury regulations. A successful IRS challenge to those positions could reduce the amount of tax benefits available to our common unitholders. It also could affect the timing of these tax benefits or the amount of tax benefits available to our common unitholders and could have a negative impact on the value of our common units or result in audits of and adjustments to our tax returns.

The sale or exchange of 50% or more of our capital and profit interests will result in the termination of our partnership for U.S. federal income tax purposes. We will be considered to have been terminated for U.S. federal income tax purposes if there is a sale or exchange of total interests in our capital and profits within a 12-month period. Our termination would, among other things, result in the loss of the tax benefits for all common unitholders and could result in a deferral of depreciation deductions allowable in computing our taxable income.

***Common unitholders will be subject to state and local taxes and return filing requirements as a result of investing in our common units.***

In addition to U.S. federal income taxes, our common unitholders are subject to other taxes, including state and local taxes, gift taxes and estate, inheritance or intangible taxes that are imposed by the various jurisdictions in which we do business or may do business in the future, even if our common unitholders do not reside in any of those jurisdictions. Our common unitholders are likely to be required to file local income tax returns and pay state and local income taxes in some or all of these jurisdictions. Further, common unitholders may be subject to penalties for failure to comply with those requirements. It is the responsibility of each common unitholder to file all U.S. federal income tax returns that may be required of such common unitholder. Our counsel has not rendered an opinion on the state or local tax consequences of an investment in our common units.

***While we anticipate that we will be able to provide to each unitholder specific tax information within 90 days after the end of our fiscal year, we cannot guarantee this will be the case. To the extent we are unable to furnish the information within 90 days, holders who are U.S. taxpayers may need to file a request for an extension of the due date of their income return. In addition, it is possible that common unitholders may be required to file amended income tax returns.***

It may require longer than 90 days after the end of our fiscal year to obtain the requisite information from all lower-tier entities to prepare the Partnership's tax returns. For this reason, holders of common units who are U.S. taxpayers should anticipate the need to file (and certain states) a request for an extension past April 15 or the otherwise applicable due date of their income tax return. In addition, it is possible that a common unitholder will be required to file amended income tax returns as a result of adjustments to the corresponding income tax returns of the partnership. Any obligation for a unitholder to file amended income tax returns, including any costs incurred in the preparation or filing of such returns, is the responsibility of each common unitholder.

***Certain U.S. holders of common units are subject to additional tax on net investment income.***

U.S. holders that are individuals, estates or trusts are subject to a Medicare tax of 3.8% on net investment income (or unearned income, in the case of estates and trusts) for each taxable year, with such tax applying to the lesser of such income or the holder's adjusted gross income (with certain adjustments) over a specified amount. Net investment income includes net income from annuities, royalties and rents and net gain attributable to the disposition of investment property. Net income and gain attributable to the Partnership will be included in a U.S. holder's net investment income subject to this Medicare tax.

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*We may be liable for adjustments to our tax returns as a result of recently enacted legislation.*

Legislation was recently enacted that significantly changes the rules for U.S. federal income tax audits of partnerships. Such audits are conducted at the partnership level, but with respect to tax returns for taxable years beginning after December 31, 2017, and a partner who qualifies for and affirmatively elects an alternative procedure, any adjustments to the amount of tax due (including interest and penalties) payable by the partnership. Under the elective alternative procedure, a partnership would issue information returns to persons who were audited in the audited year, who would then be required to take the adjustments into account in calculating their own tax liability, and the partnership would not be liable for the adjustments. If a partnership elects the alternative procedure for a given adjustment, the amount of taxes for that adjustment that the partnership would be liable would be increased by any applicable penalties and a special interest charge. There can be no assurance that we will make such an election or that we will, in fact, make such an election for any given adjustment. If we do not or are not able to make such an election, then-current common unitholders, in the aggregate, could indirectly bear income tax liabilities in excess of the aggregate amount of taxes that have been due had we elected the alternative procedure, and (b) a given common unitholder may indirectly bear taxes attributable to other common unitholders or former common unitholders, including taxes (as well as interest and penalties) with respect to the unitholder's ownership of common units. Amounts available for distribution to our common unitholders may be reduced as a result of any taxes associated with an adjustment. Many issues and the overall effect of this new legislation on us are uncertain, and we recommend that you consult their own tax advisors regarding all aspects of this legislation as it affects their particular circumstances.

**ITEM 1B. UNRESOLVED STAFF COMMENTS**

None.

**ITEM 2. PROPERTIES**

Our principal executive offices are located in leased office space at 345 Park Avenue, New York, New York. As of December 31, 2014, we also had offices in Beijing, Dubai, Dublin, Düsseldorf, Hong Kong, Houston, London, Los Angeles, Madrid, Montecito, Mexico City, New York, Paulo, Seoul, Shanghai, Singapore, Sydney, Tokyo and Toronto. We do not own any real property. We consider these facilities to be adequate for the management and operations of our business.

**ITEM 3. LEGAL PROCEEDINGS**

We may from time to time be involved in litigation and claims incidental to the conduct of our business. Our businesses are subject to regulatory and other government regulation, which may result in regulatory proceedings against us. See Item 1A. Risk Factors above. We are not currently involved in any judicial, administrative or arbitration proceedings that we expect to have a material impact on our consolidated financial statements. However, due to the inherent unpredictability of these types of proceedings and the potentially large and/or indeterminate amounts that could be awarded, we believe that an adverse outcome in certain matters could have a material effect on Blackstone's financial results in any particular period.

The SEC has publicly indicated that it is specifically focused on private equity practices regarding fees and other conflicts of interest. Among other things, the widespread industry practice of receiving fees from portfolio companies in connection with the termination of the agreements upon the initial public offering or disposition of such companies. The SEC had reviewed our historical monitoring fee practices in 2012 in their regular exam process. In June 2014, we voluntarily modified our monitoring fee practices in ways that are beneficial to investors, including eliminating any such payments beyond the year of sale for full dispositions and limiting payments following a partial disposition. The expansion in 2012 of the disclosure that was already being made to private equity investors regarding such fees. As part of our October 2014 the SEC informally requested additional information about our historical monitoring fee termination practices.

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also asked for additional information about certain pre-2011 practices relating to the application of disparate vendor discount funds that were changed in 2011 and had also been previously reviewed by the SEC in 2012. As previously disclosed in our 10-Q for the quarter ended September 30, 2015, on October 7, 2015, without admitting or denying any wrongdoing, three equity fund advisers (the Fund Advisers ) consented to the entry of an order settling these matters in connection with our 10-Q. According to the SEC order, with respect to these legacy funds, the Fund Advisers did not provide sufficient pre-commitment to the possibility of accelerating otherwise authorized fees upon termination of monitoring fee agreements with their portfolio companies, recognized, however, that such fees were disclosed in distribution notices, quarterly reports and in the case of initial public offerings, in Form S-1 filings, and were subject to an explicit Limited Partner Advisory Committee objection right that was included in the order also found that the Fund Advisers did not adequately disclose that certain legal fee discounts they received, prior to 2011, were discounts received by the funds. The SEC order recognized, however, that in early 2011, the Fund Advisers voluntarily chose to pay the Fund Advisers agreed as part of the settlement to pay disgorgement of \$26,225,203 (plus prejudgment interest of \$2,686,553) to the funds and a civil monetary penalty of \$10,000,000 to the SEC.

**ITEM 4. MINE SAFETY DISCLOSURES**

Not applicable.

**Table of Contents****PART II.****ITEM 5. MARKET FOR REGISTRANT'S COMMON EQUITY, RELATED STOCKHOLDER MATTERS AND OF EQUITY SECURITIES**

Our common units representing limited partner interests are traded on the New York Stock Exchange ( NYSE ) under the units began trading on the NYSE on June 22, 2007.

The number of holders of record of our common units as of February 19, 2016 was 98. This does not include the number of common units in street name through banks or broker-dealers.

The following table sets forth the high and low intra-day sales prices per common unit, for the periods indicated, as reported unit common unitholder distributions for the indicated fiscal quarters:

	2015		Common Unitholder	
	High	Low	Distributions (a)	High
First Quarter	\$ 39.62	\$ 32.36	\$ 0.89	\$ 35.39
Second Quarter	\$ 44.43	\$ 38.31	\$ 0.74	\$ 34.48
Third Quarter	\$ 42.60	\$ 28.56	\$ 0.49	\$ 36.08
Fourth Quarter	\$ 35.24	\$ 26.82	\$ 0.61	\$ 34.70

(a) Per common unit, presented on a fiscal quarter basis.

**Cash Distribution Policy**

With respect to fiscal year 2015, we have paid to common unitholders distributions of \$0.89, \$0.74, \$0.49 and \$0.61 per common unit in respect of the first, second, third and fourth quarters, respectively, aggregating \$2.73 per common unit. We have also paid to the Blackstone Holdings Partnerships distributions of \$0.90, \$0.74, \$0.49 and \$0.65 per Blackstone Holdings Partnership Unit in respect of the first, second, third and fourth quarters, respectively, aggregating \$2.78 per Blackstone Holdings Partnership Unit.

With respect to fiscal year 2014, we paid to common unitholders distributions of \$0.35, \$0.55, \$0.44 and \$0.78 per common unit in respect of the first, second, third and fourth quarters, respectively, aggregating \$2.12 per common unit. We also paid \$0.38, \$0.60, \$0.56 and \$0.78 per Blackstone Holdings Partnership Unit in respect of the first, second, third and fourth quarters, respectively, aggregating \$2.46 per Blackstone Holdings Partnership Unit.

Distributable Earnings, which is a component of Economic Net Income, is the sum across all segments of: (a) Total Management Compensation, (b) Interest and Dividend Revenue, (c) Other Revenue, (d) Realized Performance Fees, and (e) Realized Investment Income. (a) Compensation, excluding the expense of equity-based awards, (b) Realized Performance Fee Compensation, (c) Other Revenue, (d) Taxes and Payables Under the Tax Receivable Agreement.

Our intention is to distribute quarterly to common unitholders approximately 85% of The Blackstone Group L.P.'s share of distributable earnings, subject to adjustment by amounts determined by Blackstone's general partner to be necessary or appropriate to provide for the company to make appropriate investments in its business and funds, to comply with applicable law, any of its debt instruments or other obligations, to provide for future cash requirements such as tax-related payments, clawback obligations and distributions to unitholders for other purposes. The amount distributed could also be adjusted upward in any one quarter.

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All of the foregoing is subject to the qualification that the declaration and payment of any distributions are at the sole discretion of the partnership and our general partner may change our distribution policy at any time, including, without limitation, to eliminate such distributions.

Because The Blackstone Group L.P. is a holding partnership and has no material assets other than its ownership of partnership interests in Blackstone Holdings held through wholly owned subsidiaries, we fund distributions by The Blackstone Group L.P., if any, in three steps:

First, we cause Blackstone Holdings to make distributions to its partners, including The Blackstone Group L.P. and its wholly owned subsidiaries. If Blackstone Holdings makes such distributions, the limited partners of Blackstone Holdings will receive equivalent distributions pro rata based on their partnership interests in Blackstone Holdings (except as set forth in the following paragraph),

Second, we cause The Blackstone Group L.P.'s wholly owned subsidiaries to distribute to The Blackstone Group L.P. distributions, net of the taxes and amounts payable under the tax receivable agreement by such wholly owned subsidiaries.

Third, The Blackstone Group L.P. distributes its net share of such distributions to our common unitholders on a pro rata basis. Because the wholly owned subsidiaries of The Blackstone Group L.P. must pay taxes and make payments under the tax receivable agreement described in Note 17. Related Party Transactions in the Notes to Consolidated Financial Statements in Item 8. Financial Information in Supplementary Data, the amounts ultimately distributed by The Blackstone Group L.P. to its common unitholders are expected to be, on a pro rata basis, than the amounts distributed by the Blackstone Holdings Partnerships to the Blackstone personnel and others who are not partners in Blackstone Holdings Partnerships in respect of their Blackstone Holdings Partnership Units.

In addition, the partnership agreements of the Blackstone Holdings Partnerships provide for cash distributions, which we will distribute to the partners of such partnerships if the wholly owned subsidiaries of The Blackstone Group L.P. which are the general partners in the Blackstone Holdings Partnerships determine that the taxable income of the relevant partnership will give rise to taxable income for its partners. Such tax distributions will be computed based on our estimate of the net taxable income of the relevant partnership allocable to its partners at an assumed tax rate equal to the highest effective marginal combined U.S. federal, state and local income tax rate prescribed for a corporate resident in New York, New York (taking into account the nondeductibility of certain expenses and the character of the income). Blackstone Holdings Partnerships will make tax distributions only to the extent distributions from such partnerships for the relevant period are otherwise insufficient to cover such estimated assumed tax liabilities.

Under the Delaware Limited Partnership Act, we may not make a distribution to a partner if after the distribution all our liabilities to partners on account of their partnership interests and liabilities for which the recourse of creditors is limited to the assets of the partnership, would exceed the fair value of our assets. If we were to make such an impermissible distribution, any limited partner who received the distribution and knew at the time of the distribution that the distribution was in violation of the Delaware Limited Partnership Act would be liable for the amount of the distribution for three years. In addition, the terms of our revolving credit facility or other financing arrangements may from time to time include covenants or other restrictions that could constrain our ability to make distributions.

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**Unit Repurchases in the Fourth Quarter of 2015**

In January 2008, the Board of Directors of our general partner, Blackstone Group Management L.L.C., authorized the repurchase of up to \$500 million of Blackstone common units and Blackstone Holdings Partnership Units. Under this unit repurchase program, units are repurchased from time to time in open market transactions, in privately negotiated transactions or otherwise. The timing and the actual number of units and Blackstone Holdings Partnership Units repurchased will depend on a variety of factors, including legal requirements, market conditions and market conditions. The unit repurchase program may be suspended or discontinued at any time and does not have a specific expiration date. During the three months ended December 31, 2015, no units were repurchased. As of December 31, 2015, the amount remaining available for repurchases was \$335.8 million. See Item 8. Financial Statements and Supplementary Data Notes to Consolidated Financial Statements Note 15. Net Income Per Common Unit and Item 7. Management's Discussion and Analysis of Financial Condition Liquidity and Capital Resources Liquidity Needs for further information regarding this unit repurchase program.

As permitted by our policies and procedures governing transactions in our securities by our directors, executive officers and other persons, from time to time some of these persons may establish plans or arrangements complying with Rule 10b5-1 under the Exchange Act relating to our common units and Blackstone Holdings Partnership Units.

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The consolidated statements of financial condition and income data as of and for the five years ended December 31, 2015 are included in the consolidated financial statements. The audited Consolidated Statements of Financial Condition as of December 31, 2015 and the Consolidated Statements of Operations for the years ended December 31, 2015, 2014 and 2013 are included elsewhere in this Form 10-K. The Consolidated Statements of Financial Condition as of December 31, 2013, 2012 and 2011 and the Consolidated Statement of Operations for the years ended December 31, 2012 and 2011 are not included in this Form 10-K. Historical results are not necessarily indicative of future results.

The selected consolidated financial data should be read in conjunction with Item 7. Management's Discussion and Analysis of Financial Results of Operations and our consolidated financial statements and related notes included elsewhere in this Form 10-K.

	2015	2014	Year Ended December 31, 2013
	(Dollars in Thousands)		
<b>Revenues</b>			
Management and Advisory Fees, Net	\$ 2,542,505	\$ 2,497,252	\$ 2,193,985
Performance Fees	1,796,666	4,374,262	3,544,057
Investment Income	204,642	534,000	800,308
Interest and Dividend Revenue and Other	102,739	79,214	74,818
<b>Total Revenues</b>	<b>4,646,552</b>	<b>7,484,728</b>	<b>6,613,168</b>
<b>Expenses</b>			
Compensation and Benefits	2,290,751	3,154,371	3,257,667
General, Administrative and Other	576,103	549,463	474,442
Interest Expense	144,522	121,524	107,973
Fund Expenses	79,499	30,498	26,658
<b>Total Expenses</b>	<b>3,090,875</b>	<b>3,855,856</b>	<b>3,866,740</b>
<b>Other Income</b>			
Reversal of Tax Receivable Agreement Liability	82,707		20,469
Net Gains from Fund Investment Activities	176,364	357,854	381,664
<b>Total Other Income</b>	<b>259,071</b>	<b>357,854</b>	<b>402,133</b>
<b>Income Before Provision for Taxes</b>	<b>1,814,748</b>	<b>3,986,726</b>	<b>3,148,561</b>
<b>Provision for Taxes</b>	<b>190,398</b>	<b>291,173</b>	<b>255,642</b>
<b>Net Income (Loss)</b>	<b>1,624,350</b>	<b>3,695,553</b>	<b>2,892,919</b>
<b>Net Income (Loss) Attributable to Redeemable Non-Controlling Interests in Consolidated Entities</b>	<b>11,145</b>	<b>74,794</b>	<b>183,315</b>
<b>Net Income Attributable to Non-Controlling Interests in Consolidated Entities</b>	<b>219,900</b>	<b>335,070</b>	<b>198,557</b>
<b>Net Income (Loss) Attributable to Non-Controlling Interests in Blackstone Holdings</b>	<b>683,516</b>	<b>1,701,100</b>	<b>1,339,845</b>
<b>Net Income (Loss) Attributable to The Blackstone Group L.P.</b>	<b>\$ 709,789</b>	<b>\$ 1,584,589</b>	<b>\$ 1,171,202</b>

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	2015	2014	Year Ended December 31, 2013
<b>Net Income (Loss) Per Common Unit, Basic and Diluted</b>			
Common Units, Basic	\$ 1.12	\$ 2.60	\$ 2.00
Common Units, Diluted	\$ 1.04	\$ 2.58	\$ 1.98
<b>Distributions Declared Per Common Unit (a)</b>	\$ 2.90	\$ 1.92	\$ 1.18

- (a) Distributions declared reflects the calendar date of declaration for each distribution. The fourth quarter distribution, will be declared and paid in the subsequent fiscal year. For fiscal year 2015, we declared a final fourth quarter distribution of \$0.61, which was paid in February 2016.

	2015	2014	December 31, 2013	
<b>Statement of Financial Condition Data</b>				
<b>(Dollars in Thousands)</b>				
Total Assets (a)	\$ 22,526,080	\$ 31,497,097	\$ 29,668,959	\$ 28,000,000
Senior Notes	\$ 2,797,060	\$ 2,136,706	\$ 1,654,659	\$ 1,654,659
Total Liabilities (a)	\$ 10,295,623	\$ 14,163,550	\$ 15,291,288	\$ 17,000,000
Redeemable Non-Controlling Interests in Consolidated Entities	\$ 183,459	\$ 2,441,854	\$ 1,950,442	\$ 1,950,442
Total Partners' Capital	\$ 12,046,998	\$ 14,891,693	\$ 12,427,229	\$ 9,000,000

- (a) The decrease in total assets, total liabilities and redeemable non-controlling interests in consolidated entities from December 31, 2015 was principally due to the adoption as of January 1, 2015 of new accounting consolidation guidance and the deconsolidation of certain Blackstone Funds. For more information, see Item 8. Financial Statements and Supplemental Information in our Consolidated Financial Statements. Note 2. Summary of Significant Accounting Policies. Recent Accounting Developments. The decrease in total assets and total liabilities from December 31, 2011 to December 31, 2012 was principally due to the acquisition of a leading European leveraged loan manager and adviser and the resultant GAAP required consolidation of certain man



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**ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS**  
*The following discussion and analysis should be read in conjunction with The Blackstone Group L.P.'s consolidated financial statements and related notes included within this Annual Report on Form 10-K.*

**Our Business**

Blackstone is one of the largest independent managers of private capital in the world. Our business is organized into four segments:

**Private Equity.** We are a world leader in private equity investing, having managed six general private equity focused funds, since we established this business in 1987. We refer to these managed corporate private equity funds as Blackstone Capital Partners ( BCP ) funds. Our Private Equity segment also includes Blackstone Tactical Opportunities ( TO ), our opportunistic investment platform that invests globally across asset classes, industries and geographies through a single commitment, our Partners Fund Solutions ( Strategic Partners ), a secondary private fund of funds business, Blackstone Total Return ( TR ), a new multi-asset investment program for eligible high net worth investors offering exposure to certain of Blackstone's investment strategies through a single commitment, and our capital markets services business ( BXCM ). Our Private Equity business pursues transactions throughout the world across a variety of transaction types, including large buyouts and build platforms (which involve multiple acquisitions behind a single management team and platform) and development projects (which involve significant minority investments in mature companies and greenfield development projects). Tactical Opportunities seeks to capitalize on time-sensitive, complex and dislocated market situations across a variety of geographies in a broad range of investments, including private and public securities, and instruments, where there may be an opportunity to invest in equity, debt, and/or real assets. Strategic Partners focuses on delivering access to a range of opportunities through its database to acquire single fund interests or complex portfolios in an efficient and timely manner.

**Real Estate.** Since our start in 1991, we have become a world leader in real estate investing. We have managed a number of global, European and Asian focused opportunistic real estate funds, several real estate debt investment vehicles, a publicly traded real estate investment trust ( BXMT ) and several core+ real estate funds. We refer to our opportunistic real estate funds as our Blackstone Real Estate Partners ( BREP ) funds, our real estate debt investment vehicles as our Blackstone Real Estate Debt Solutions ( BREDS ) funds and our core+ real estate funds as our Blackstone Property Partners ( BPP ) funds. Our BREP funds are geographically diversified and target a broad range of opportunistic real estate and real estate related assets, generally undermanaged assets with higher potential for equity appreciation. BREP has made significant investments in logistics, shopping centers, residential and a variety of real estate operating companies.

Our BREDS vehicles target real estate debt related investment opportunities in the public and private markets, primarily in Europe.

Our BPP funds are geographically diversified and target substantially stabilized assets generating relatively stable cash flow, including multifamily, industrial and retail assets in gateway markets.

**Hedge Fund Solutions.** Blackstone's Hedge Fund Solutions segment is comprised principally of Blackstone Hedge Fund Management ( BAAM ). BAAM is the world's largest discretionary allocator to hedge funds, managing a broad range of customized hedge fund of fund solutions since its inception in 1990. The Hedge Fund Solutions segment also

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platforms that seed new hedge fund talent, purchase ownership interests in more established hedge funds, invest in opportunities, create alternative solutions in regulated structures and trade long and short public equities.

**Credit.** Our Credit segment consists principally of GSO Capital Partners LP ( "GSO"), a global leader in managing assets within private and public debt market strategies. GSO's products include senior credit-focused funds, mezzanine credit funds, general credit-focused funds, registered investment companies, separately managed accounts and collateralized debt obligations ( "CDO") vehicles.

Please see "Significant Transactions" below for information regarding the previously reported Financial Advisory segment.

We generate revenue from fees earned pursuant to contractual arrangements with funds, fund investors and fund portfolio management, transaction and monitoring fees), and from capital markets services. We invest in the funds we manage and, in certain cases, receive a preferred allocation of income (i.e., a carried interest) or an incentive fee from an investment fund in the event that specific performance returns are achieved (generally collectively referred to as "Performance Fees"). The composition of our revenues will vary from time to time and the cyclical nature of the different businesses in which we operate. Net investment gains and investment income generated from our investments, principally private equity and real estate funds, are driven by value created by our operating and strategic initiatives as well as market conditions. Fair values are affected by changes in the fundamentals of the portfolio company, the portfolio company's industry and other market conditions.

**Business Environment**

Blackstone's businesses are materially affected by conditions in the financial markets and economic conditions in the U.S. and, to a lesser extent, elsewhere in the world.

Global equity indices were marked by high volatility during 2015, with the CBOE volatility index reaching its highest level since 2008. Global equity markets began 2015 on strong footing, but suffered declines in the second half of the year, as concerns about slowing growth and the implications for global economic growth, falling oil and commodity prices and central bank monetary policy began to weigh on market sentiment. The trends had varying impacts on full-year equity market performance: the S&P 500 ended the year down 0.7%, the FTSE 100 was down 2.7%, the FTSE 250 was down 2.7%, the FTSE 100 was down 4.9%, and the Hang Seng down 7.2%; other indices had positive performance, including the Euro Stoxx 50 up 5.7%, Euro Stoxx 50 up 3.8%, the Nikkei 225 up 9.1%.

Signs of slowing Chinese growth continued to emerge during 2015 and slowing momentum in the economy fed into China's official growth rate of 6.9%, China registered its slowest annual GDP growth rate in nearly 25 years. After the Shanghai Composite Index rose 50% to reach its all-time high in the first half of the year, it fell more than 30% in the second half of 2015, and in an effort to boost the economy, the People's Bank of China enacted a number of stimulus measures during 2015, and seemed to be continuing its efforts in 2016. China also allowed the yuan to depreciate against the U.S. Dollar and renewed the possibility it would move to peg the yuan against a basket of global currencies to give it greater flexibility to manage its monetary policy.

Oil prices continued their downward trend in 2015, falling more than 30% and ending the year at \$37 a barrel. Resilient production globally, ample existing supply, and reduced demand from key emerging economies, including China and India, were all factors that led to retail gas prices falling to \$2.00 a gallon, a six-year low, but the impact to overall consumer spending remained unclear. Large, sharp declines in earnings and spending cutbacks feeding into longer-term concerns for U.S. employment and job growth.

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In addition to oil and gas, prices for other commodities also fell in 2015. The impact of falling commodity prices was felt in commodity-driven emerging market countries in 2015. A number of Latin American currencies depreciated by double-digits against the U.S. dollar, with the Argentine peso and Brazilian real each losing around half their value. Many Latin American equity indices declined, including the Brazilian Bovespa, which declined by more than 13% in 2015.

Against the backdrop of growing global investor pessimism and energy sector weakness, the U.S. economy continued to show signs of recovery in 2015. The U.S. continued to grow real GDP at over 2% and ended the year with 5.0% unemployment, its lowest level since 2003. For inflation, consumer spending held steady. In December 2015, the Federal Reserve raised interest rates from a target range of 0.25% to 0.50% and stated intentions to raise rates at a gradual pace going forward while continuing to monitor economic conditions globally. The rate increase ended a historic second year near-zero interest rate environment.

Concerns about global growth prospects, liquidity, energy exposure and uncertainty on interest rates also weighed on credit markets. Credit spreads widened materially to nearly 750 basis points, an increase of almost 200 basis points, and high-yield issuance fell significantly. Equity capital market activity for both IPOs and follow-ons fell significantly year-over-year, driven by declining U.S. and global market activity amidst of heightened market volatility.

**Significant Transactions**

On October 1, 2015, Blackstone completed the previously-announced spin-off of the operations that have historically comprised the Financial Advisory segment, other than Blackstone's capital markets services business. Blackstone's capital markets services business was not part of the spin-off. The financial and strategic advisory services, restructuring and reorganization advisory services businesses were spun-off from Blackstone and combined with PJT Capital LP, an independent financial advisory firm formerly a subsidiary of Blackstone, to form an independent, publicly traded company called PJT Partners Inc.

Concurrently with the spin-off, the results attributable to the capital markets services business, BXCM, from its inception through March 31, 2013 through the period ended September 30, 2015 were reclassified to the Private Equity segment. For periods subsequent to March 31, 2013, the recast Financial Advisory segment has no results of operations. The recast historical Financial Advisory segment includes advisory services, restructuring and reorganization services and fund placement services for alternative investment funds.

On October 1, 2015, Blackstone formed a new holding partnership, Blackstone Holdings AI L.P., which will hold certain assets and operate in a manner similar to the existing Blackstone Holdings Partnerships.

On May 19, 2015, Blackstone issued \$300 million in aggregate principal amount of 2.000% senior notes which will mature on May 19, 2020.

On April 27, 2015, Blackstone issued \$350 million in aggregate principal amount of 4.450% senior notes which will mature on April 27, 2020.

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### **Organizational Structure**

The simplified diagram below depicts our organizational structure. The diagram does not depict all of our subsidiaries, including companies through which certain of the subsidiaries depicted are held.

(See Significant Transactions above for additional information on our organizational structure.)

### **Key Financial Measures and Indicators**

We manage our business using traditional financial measures and key operating metrics since we believe these metrics measure our investment activities. Our key financial measures and indicators are discussed below.

#### ***Revenues***

Revenues primarily consist of management and advisory fees, performance fees, investment income, interest and dividends. For more information, refer to Part I, Item 1, Business Incentive Arrangements / Fee Structure and Critical Accounting Policies Revenues. For more information regarding the manner in which Base Management Fees and Performance Fees are generated.

*Management and Advisory Fees, Net* Management and Advisory Fees, Net are comprised of management fees, including transaction and other fees and advisory fees net of management fee reductions and offsets.

The Partnership earns base management fees from limited partners of funds in each of its managed funds, at a fixed percentage of management, net asset value, total assets, committed capital or invested capital, or in some cases, a fixed fee. Base management fees are based on contractual terms specified in the underlying investment advisory agreements.

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Transaction and other fees (including monitoring fees) are fees charged directly to managed funds and portfolio companies. Fund placement agreements generally require that the investment adviser reduce the amount of management fees payable by the limited partners (management fee reductions) by an amount equal to a portion of the transaction and other fees directly paid to the Portfolio Companies. The amount of the reduction varies by fund, the type of fee paid by the portfolio company and the previously incurred fees of the fund.

Management fee offsets are reductions to management fees payable by the limited partners of the Blackstone Funds, which require the limited partners to reimburse the Blackstone Funds for placement fees.

Advisory fees consist of advisory retainer and transaction-based fee arrangements related to financial and strategic advisory services, reorganization advisory services, capital markets services and fund placement services for alternative investment funds. Advisory fees are recognized when services for the transactions are complete, in accordance with terms set forth in individual agreements. They are recognized when (a) there is evidence of an arrangement with a client, (b) agreed upon services have been provided, (c) fees are earned and (d) collection is reasonably assured. Fund placement fees are recognized as earned upon the acceptance by a fund of investment commitments.

Accrued but unpaid Management and Advisory Fees, net of management fee reductions and management fee offsets, as of the reporting date are included in Accounts Receivable or Due from Affiliates in the Consolidated Statements of Financial Condition. Management and Advisory Fees payable to the Blackstone Funds and passed on to Blackstone are not considered affiliate revenues.

*Performance Fees* Performance Fees earned on the performance of Blackstone's hedge fund structures (Incentive Fees) are recognized based on performance during the period, subject to the achievement of minimum return levels, or high water marks, in accordance with the terms set out in each hedge fund's governing agreements. Accrued but unpaid Incentive Fees charged directly to investors in Blackstone's hedge funds as of the reporting date are recorded within Due from Affiliates in the Consolidated Statements of Financial Condition. Accrued but unpaid Incentive Fees on onshore funds as of the reporting date are reflected in Investments in the Consolidated Statements of Financial Condition. Incentive Fees are realized at the end of a measurement period, typically annually. Once realized, such fees are not subject to clawback or reverse clawback.

In certain fund structures, specifically in private equity, real estate and certain hedge fund solutions and credit-focused funds, performance fees (Carried Interest) are allocated to the general partner based on cumulative fund performance to date, and the limited partners. At the end of each reporting period, the Partnership calculates the Carried Interest that would be due to the general partner pursuant to the fund agreements, as if the fair value of the underlying investments were realized as of such date, irrespective of whether they have been realized. As the fair value of underlying investments varies between reporting periods, it is necessary to make adjustments to the Carried Interest recorded as Carried Interest to reflect either (a) positive performance resulting in an increase in the Carried Interest allocated to the general partner or (b) negative performance that would cause the amount due to the Partnership to be less than the amount previously recognized, resulting in a negative adjustment to Carried Interest allocated to the general partner. In each scenario, it is necessary to calculate the Carried Interest based on cumulative results compared to the Carried Interest recorded to date and make the required positive or negative adjustments. The Partnership does not record negative Carried Interest allocations once previously recognized Carried Interest allocations for such fund have been realized. The Partnership is not obligated to pay guaranteed returns or hurdles, and therefore, cannot have negative Carried Interest over and above the but unpaid Carried Interest as of the reporting date is reflected in Investments in the Consolidated Statements of Financial Condition.

Carried Interest is realized when an underlying investment is profitably disposed of and the fund's cumulative returns are positive or, in limited instances, after certain thresholds for return of capital are met.

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met. Carried Interest is subject to clawback to the extent that the Carried Interest received to date exceeds the amount due on cumulative results. As such, the accrual for potential repayment of previously received Carried Interest, which is a component of the Carried Interest, represents all amounts previously distributed to Blackstone Holdings and non-controlling interest holders that would need to be repaid to Blackstone Funds if the Blackstone Carry Funds were to be liquidated based on the current fair value of the underlying fund assets as of the reporting date. The actual clawback liability, however, generally does not become realized until the end of a fund's life cycle, including certain Blackstone real estate funds, multi-asset class investment funds and credit-focused funds, which may have a long-term liability.

*Investment Income (Loss)* Investment Income (Loss) represents the unrealized and realized gains and losses on the Partnership's investments in Blackstone Funds that are not consolidated, its equity method investments, and other principal investments. Investment Income (Loss) is realized when the Partnership redeems all or a portion of its investment or when the Partnership receives dividends or distributions. Unrealized Investment Income (Loss) results from changes in the fair value of the underlying investments and the reversal of unrealized gain (loss) at the time an investment is realized.

*Interest and Dividend Revenue* Interest and Dividend Revenue comprises primarily interest and dividend income earned on investments by Blackstone.

*Other Revenue* Other Revenue consists of miscellaneous income and foreign exchange gains and losses arising on transactions denominated in currencies other than U.S. dollars.

***Expenses***

*Compensation and Benefits Compensation* Compensation and Benefits consists of (a) employee compensation, comprising salaries, bonuses, benefits paid and payable to employees and senior managing directors and (b) equity-based compensation associated with awards to employees and senior managing directors. Compensation cost relating to the issuance of equity-based awards to employees and senior managing directors is measured at fair value at the grant date, taking into consideration expected forfeitures, and expensed over the term of the awards on a straight-line basis, except in the case of (a) equity-based awards that do not require future service, which are expensed immediately to recipients that meet specified criteria making them eligible for retirement treatment (allowing such recipient to be eligible for retirement upon departure from Blackstone after becoming eligible for retirement), for which the expense for the portion of the awards retained in the event of retirement is either expensed immediately or amortized to the retirement date. Cash settled equity-based awards are liabilities and are remeasured at the end of each reporting period.

*Compensation and Benefits Performance Fee* Performance Fee Compensation consists of Carried Interest (which may be paid in-kind) and Incentive Fee allocations, and may in future periods also include allocations of investment income from Blackstone Funds to employees and senior managing directors participating in certain profit sharing initiatives. Such compensation expense is subject to negative adjustments. Unlike Carried Interest and Incentive Fees, compensation expense is based on the performance of investments by a fund rather than on a fund by fund basis. Compensation received from advisory clients in the form of securities of such clients is allocated to employees and senior managing directors.

*Other Operating Expenses* Other Operating Expenses represents general and administrative expenses including interest expense, equipment expenses and other expenses, which consist principally of professional fees, public company costs, travel and related expenses, communications and information services and depreciation and amortization.

*Fund Expenses* The expenses of our consolidated Blackstone Funds consist primarily of interest expense, professional fees, and other expenses.

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***Non-Controlling Interests in Consolidated Entities***

Non-Controlling Interests in Consolidated Entities represent the component of Partners' Capital in consolidated Blackstone Funds held by investors and employees. The percentage interests held by third parties and employees is adjusted for general partner allocations and redemptions in funds of hedge funds and certain credit-focused funds which occur during the reporting period. In addition, interests in consolidated Blackstone Funds are attributed a share of income (loss) arising from the respective funds and a share of income, if applicable. Income (Loss) is allocated to non-controlling interests in consolidated entities based on the relative ownership of third party investors and employees after considering any contractual arrangements that govern the allocation of income (loss) to Blackstone Group L.P.

***Redeemable Non-Controlling Interests in Consolidated Entities***

Non-controlling interests related to funds of hedge funds and certain other credit-focused funds are subject to annual, semi-annual or quarterly redemption by investors in these funds following the expiration of a specified period of time, or may be withdrawn subject to the terms of the limited partnership agreements of funds of hedge funds and certain credit-focused funds during the period when capital may not be withdrawn. As limited partners of such funds have been granted redemption rights, amounts relating to third party interests in such consolidated funds are presented as Non-Controlling Interests in Consolidated Entities within the Consolidated Statements of Financial Condition. When redemption rights are legally payable to investors, they are classified as a liability and included in Accounts Payable, Accrued Expenses and Other Liabilities in the Consolidated Statements of Financial Condition. For all consolidated funds in which redemption rights have not been granted, interests are presented within Partners' Capital in the Consolidated Statements of Financial Condition as Non-Controlling Interests in Consolidated Entities.

***Non-Controlling Interests in Blackstone Holdings***

Non-Controlling Interests in Blackstone Holdings represent the component of Partners' Capital in the consolidated Blackstone Holdings held by Blackstone personnel and others who are limited partners of the Blackstone Holdings Partnerships.

Certain costs and expenses are borne directly by the Holdings Partnerships. Income (Loss), excluding those costs directly borne by the Holdings Partnerships, is attributable to Non-Controlling Interests in Blackstone Holdings. This residual attribution is based on the average percentage of Blackstone Holdings Partnership Units held by Blackstone personnel and others who are limited partners of the Holdings Partnerships.

***Income Taxes***

The Blackstone Holdings Partnerships and certain of their subsidiaries operate in the U.S. as partnerships for U.S. federal income tax purposes and generally as corporate entities in non-U.S. jurisdictions. Accordingly, these entities in some cases are subject to New York State business taxes or non-U.S. income taxes. In addition, certain of the wholly owned subsidiaries of the Partnership and the Blackstone Holdings Partnerships will be subject to federal, state and local corporate income taxes at the entity level and the related tax provisions of the Partnership's share of this income tax is reflected in the Consolidated Financial Statements.

Income taxes are accounted for using the asset and liability method of accounting. Under this method, deferred tax assets and liabilities are recognized for the expected future tax consequences of differences between the carrying amounts of assets and liabilities and their respective tax bases in effect for the year in which the differences are expected to reverse. The effect on deferred assets and liabilities of a change in tax rates is recognized in income in the period when the change is enacted. Deferred tax assets are reduced by a valuation allowance when it is more likely than not that some portion or all of the deferred tax assets will not be realized.

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it is more likely than not that some portion or all of the deferred tax assets will not be realized. Current and deferred tax liabilities are recorded in Accounts Payable, Accrued Expenses and Other Liabilities in the Consolidated Statements of Financial Condition.

Blackstone uses the flow-through method to account for investment tax credits. Under this method, the investment tax credit is reduced to income tax expense.

Blackstone analyzes its tax filing positions in all of the U.S. federal, state, local and foreign tax jurisdictions where it is required to file returns, as well as for all open tax years in these jurisdictions. Blackstone records uncertain tax positions on the basis of a more-likely-than-not determination is made whether it is more likely than not that the tax positions will be sustained based on the technical merits of the positions. (b) those tax positions that meet the more-likely-than-not threshold are recognized as the largest amount of tax benefit that is more likely to be realized upon ultimate settlement with the related tax authority. Blackstone recognizes accrued interest and penalties on uncertain tax positions in General, Administrative, and Other expenses within the Consolidated Statements of Operations.

There remains some uncertainty regarding Blackstone's future taxation levels. Over the past several years, a number of legislative proposals to change the taxation of Carried Interest have been introduced and, in certain cases, have been passed by the U.S. Congress that would have, in general, treated income and gains, including gain on sale, attributable to an investment services partnership as income subject to a new blended tax rate that is higher than the capital gains rate applicable to such income under current law. Such ISPI would have been considered under the legislation to be a qualified capital interest. Our common units and the interests in the entities that are entitled to receive Carried Interest would likely have been classified as ISPIs for purposes of this legislation when the U.S. Congress will pass such legislation or what provisions will be included in any final legislation if enacted.

Some legislative proposals have provided that, for taxable years beginning ten years after the date of enactment, income derived from an ISPI that is not a qualified capital interest and that is subject to the foregoing rules would not meet the qualifying income requirements for publicly traded partnership rules. Therefore, if similar legislation were to be enacted, following such ten-year period, we would not be qualifying as a partnership for U.S. federal income tax purposes or be required to hold all such ISPIs through corporations.

The Obama administration has made similar proposals that would tax income and gain, including gain on sale, attributable to an ISPI with an exception for certain qualified capital interests. The proposals would also characterize certain income and gain in an ISPI as non-qualifying income under the tax rules applicable to publicly traded partnerships after a ten-year transition period from the date of enactment, with an exception for certain qualified capital interests. The Obama administration proposed similar changes in its published revenue proposals in prior years.

States and other jurisdictions have also considered legislation to increase taxes with respect to Carried Interest. For example, New York legislation, which could have caused a non-resident of New York who holds our common units to be subject to New York state income tax on interest earned by entities in which we hold an indirect interest, thereby requiring the non-resident to file a New York state income tax return on such carried interest income. It is unclear whether or when similar legislation will be enacted. Finally, several state and local governments have evaluated ways to subject partnerships to entity level taxation through the imposition of state or local income, franchise or other taxes to increase the amount of such taxation.

If we were taxed as a corporation or were forced to hold interests in entities earning income from Carried Interest through corporations, our effective tax rate could increase significantly. The federal statutory rate for corporations is currently 35%. Our effective tax rates, net of the federal benefit, aggregate approximately 5%. If a variation of the above described legislation or any other legislative proposals were enacted, our effective tax rates could increase significantly.



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regulations or interpretations preclude us from qualifying for treatment as a partnership for U.S. federal income tax purposes, partnership rules or force us to hold interests in entities earning income from Carried Interest through taxable subsidiary corporations, could materially increase our tax liability, and could well result in a reduction in the market price of our common units.

It is not possible at this time to meaningfully quantify the potential impact on Blackstone of this potential future legislation. Multiple versions of legislation in this area have been proposed over the last few years that have included significantly different effective dates and the treatment of invested capital, tiered entities and cross-border operations, among other matters. Depending on the legislation, if any, were enacted, the potential impact on a public company such as Blackstone in a given year could differ and may be material. In addition, these legislative proposals would not themselves impose a tax on a publicly traded partnership such as Blackstone; they could force Blackstone and other publicly traded partnerships to restructure their operations so as to prevent disqualification of the publicly traded partnership in amounts that would disqualify the partnership from treatment as a partnership for U.S. federal income tax purposes. Such a restructuring could result in more income being earned in corporate subsidiaries, thereby increasing corporate income tax borne by the publicly traded partnership. In addition, we, and our common unitholders, could be taxed on any such restructuring. The impact of such restructuring would depend on the precise provisions of the legislation that was ultimately enacted, as well as the particular circumstances of Blackstone's operations at the time any such legislation were to take effect, making the task of predicting the impact highly speculative.

The Obama administration has announced other proposals for potential reform to the U.S. federal income tax rules for businesses, including the deductibility of interest for corporations, reducing the top marginal rate on corporations and subjecting entities currently taxed on a corporate level for tax purposes to an entity level income tax similar to the corporate income tax. Several proposals for reform if enacted could have a significant impact, but it is unclear what any actual legislation would provide, when it would be proposed or what its prospects for enactment would be.

Other proposals by members of Congress have contemplated the migration of the United States from a worldwide tax system, in which U.S. corporations are taxed on their worldwide income, to a territorial system where U.S. corporations are taxed only on income derived in the United States (subject to certain exceptions for income derived in low-tax jurisdictions from the exploitation of tangible assets) and a rate that would be 25%. Such proposals include revenue raisers to offset the reduction in the tax rate and base which may or may not be enacted. A variation of this proposal completes a similar territorial U.S. tax system, but with more expansive U.S. taxation of the foreign income of subsidiaries of U.S. corporations. Such proposal would also eliminate the withholding tax exemption on portfolio interest for U.S. investors residing in non-treaty jurisdictions. Speaker of the House Paul Ryan has also identified comprehensive tax reform as a top priority for Congress. Furthermore, recent legislation has proposed audit procedure adjustments that could affect large partnerships like Blackstone. Whether such proposals will be enacted by the government and in what form is unknown, as are the ultimate consequences of the proposals.

***Economic Income***

Blackstone uses Economic Income (EI) as a key measure of value creation, a benchmark of its performance and in making compensation decisions across its four segments. EI represents segment net income before taxes excluding transaction-related charges. Transaction-related charges arise from Blackstone's IPO and long-term retention programs outside of annual deferred compensation arrangements, including acquisitions. Transaction-related charges include equity-based compensation charges, the amount of contingent consideration associated with acquisitions. EI presents revenues and expenses on a basis that deconsolidates Blackstone's subsidiaries. Economic Net Income (ENI) represents EI adjusted to include current period taxes. Taxes represent the tax (benefit) calculated on Income (Loss) Before Provision for Taxes. EI, our principal segment measure, is derived from and is equivalent to, its

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most directly comparable GAAP measure of Income (Loss) Before Provision for Taxes. (See Note 21. Segment Reporting Consolidated Financial Statements in Item 8. Financial Statements and Supplementary Data .)

***Fee Related Earnings***

Blackstone uses Fee Related Earnings ( FRE ), which is derived from EI, as a measure to highlight earnings from operations related to performance fees and related carry plan costs and (b) income earned from Blackstone’s investments in the Blackstone Funds. Blackstone uses FRE as a measure to assess whether recurring revenue from our businesses is sufficient to adequately cover all of our operating expenses and generate profits. FRE equals contractual fee revenues, less (a) compensation expenses (which includes amortization of non-acquisition-related equity-based awards, but excludes amortization of IPO and acquisition-related equity-based award incentive fee compensation) and (b) non-interest operating expenses. See Liquidity and Capital Resources Sources of Liquidity below for discussion of FRE.

Effective January 1, 2015 Blackstone redefined FRE to exclude Interest Income and Dividend Revenue, Interest Expense and (Loss) Blackstone Treasury Cash Management Strategies. All previously reported periods have been conformed to the new definition.

***Distributable Earnings***

Distributable Earnings, which is derived from our segment reported results, is a supplemental measure to assess performance for distributions to Blackstone unitholders, including Blackstone personnel and others who are limited partners of the Blackstone Funds and Partnerships. Distributable Earnings, which is a measure not prepared under GAAP (a non-GAAP measure), is intended to represent realized earnings without the effects of the consolidation of the Blackstone Funds. Distributable Earnings is derived from our segment reported results, which is equivalent to, its most directly comparable GAAP measure of Income (Loss) Before Provision for Taxes. See Liquidity and Capital Resources Sources of Liquidity below for our discussion of Distributable Earnings.

Distributable Earnings, which is a component of Economic Net Income, is the sum across all segments of: (a) Total Management Fees, (b) Interest and Dividend Revenue, (c) Other Revenue, (d) Realized Performance Fees, and (e) Realized Investment Income. Distributable Earnings is derived from our segment reported results, which is equivalent to, its most directly comparable GAAP measure of Income (Loss) Before Provision for Taxes. See Liquidity and Capital Resources Sources of Liquidity below for our discussion of Distributable Earnings. (a) Compensation, excluding the expense of equity-based awards, (b) Realized Performance Fee Compensation, (c) Other Compensation, (d) Taxes and Payables Under the Tax Receivable Agreement.

As a result of the redefinition of FRE noted above, effective January 1, 2015, Distributable Earnings was redefined to exclude Interest Income and Dividend Revenue, Interest Expense and (Loss) Blackstone Treasury Cash Management Strategies. All previously reported periods have been conformed to the new definition.

***Adjusted Earnings Before Interest, Taxes and Depreciation and Amortization***

Adjusted Earnings Before Interest, Taxes and Depreciation and Amortization ( Adjusted EBITDA ), is a supplemental measure derived from our segment reported results and may be used to assess our ability to service our borrowings. Adjusted EBITDA represents Earnings plus the addition of (a) Interest Expense, (b) Taxes and Related Payables Including Payable Under Tax Receivable Agreement, and (c) Depreciation and Amortization. See Liquidity and Capital Resources Sources of Liquidity below for our calculation of Adjusted EBITDA.

***Summary Walkdown of GAAP to Non-GAAP Financial Metrics***

The relationship of our GAAP to non-GAAP financial measures is presented in the summary walkdown below. The summary walkdown shows how each non-GAAP financial measure is related to the other non-GAAP financial measures. This presentation is not meant to show the relationship between each measure, but to show the relationship between the

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measures. For the calculation of each of these non-GAAP financial measures and a full reconciliation of Income Before Preferred Dividends and Noncontrolling Interests to Adjusted Earnings, please see [Liquidity and Capital Resources](#) [Sources of Liquidity](#).

***Operating Metrics***

The alternative asset management business is a complex business that is primarily based on managing third party capital and requires a substantial capital investment to support rapid growth. However, there also can be volatility associated with its earnings and cash flow. Since inception, we have developed and used various key operating metrics to assess and monitor the operating performance of our asset management businesses in order to monitor the effectiveness of our value creating strategies.

*Assets Under Management.* Assets Under Management refers to the assets we manage. Our Assets Under Management equals:

- (a) the fair value of the investments held by our carry funds and our side-by-side and co-investment entities managed by us, less the amount that we are entitled to call from investors in those funds and entities

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pursuant to the terms of their respective capital commitments, including capital commitments to funds that have investment periods,

- (b) the net asset value of our funds of hedge funds, hedge funds and certain registered investment companies,
- (c) the invested capital or fair value of assets we manage pursuant to separately managed accounts,
- (d) the amount of debt and equity outstanding for our CLOs and CDOs during the reinvestment period,
- (e) the aggregate par amount of collateral assets, including principal cash, for our CLOs and CDOs after the reinvestment period,
- (f) the gross amount of assets (including leverage) for certain of our credit-focused registered investment companies,

(g) the fair value of common stock, preferred stock, convertible debt, or similar instruments issued by our public companies. Our carry funds are commitment-based drawdown structured funds that do not permit investors to redeem their interests at will. Hedge funds and hedge funds generally have structures that afford an investor the right to withdraw or redeem their interests at will (for example, annually or quarterly), in most cases upon advance written notice, with the majority of our funds requiring from 30 to 90 days notice, depending on the fund and the liquidity profile of the underlying assets. Investment advisory agreements related to separately managed accounts may generally be terminated by an investor on 30 to 90 days notice.

*Fee-Earning Assets Under Management.* Fee-Earning Assets Under Management refers to the assets we manage on which we receive and/or performance fees. Our Fee-Earning Assets Under Management equals the sum of:

- (a) for our Private Equity segment funds and Real Estate segment carry funds including certain real estate debt investments and certain investments of our Hedge Fund Solutions funds, the amount of capital commitments, remaining invested capital, fair value of assets, and other amounts depending on the fee terms of the fund,
- (b) for our credit-focused carry funds, the amount of remaining invested capital (which may include leverage) or other amounts depending on the fee terms of the fund,
- (c) the remaining invested capital of co-investments managed by us on which we receive fees,
- (d) the net asset value of our funds of hedge funds, hedge funds and certain registered investment companies,
- (e) the invested capital or fair value of assets we manage pursuant to separately managed accounts,
- (f) the net proceeds received from equity offerings and accumulated core earnings of our REITs, subject to certain restrictions.

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(g) the aggregate par amount of collateral assets, including principal cash, of our CLOs and CDOs, and

(h) the gross amount of assets (including leverage) for certain of our credit-focused registered investment companies. Our calculations of assets under management and fee-earning assets under management may differ from the calculations of other asset managers as a result this measure may not be comparable to similar measures presented by other asset managers. In addition, our calculations of assets under management include commitments to, and the fair value of, invested capital in our funds from Blackstone and our personal investments. Such commitments or invested capital are subject to fees. Our definitions of assets under management or fee-earning assets under management are based on any definition of assets under management or fee-earning assets under management that is set forth in the agreements governing the investment funds that we manage.

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For our carry funds, total assets under management includes the fair value of the investments held, whereas fee-earning assets includes the amount of capital commitments, the remaining amount of invested capital at cost depending on whether the investments have not expired or the fee terms of the fund. As such, fee-earning assets under management may be greater than total assets under management. The aggregate fair value of the remaining investments is less than the cost of those investments.

*Limited Partner Capital Invested.* Limited Partner Capital Invested represents the amount of Limited Partner capital commitments invested by our carry and drawdown funds during each period presented, plus the capital invested through co-investments made by limited partners in investments of our carry funds on which we receive fees or a Carried Interest allocation or Incentive Fee.

The amount of committed undrawn capital available for investment, including general partner and employee commitments, and is an indicator of the capital we have available for future investments.

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**Financial Highlights**

The following charts highlight certain financial metrics<sup>(a)</sup>:

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- (a) Total Revenues represents the total segment amounts. Net Realized Performance Fees represents total segment Performance Fees less Performance Fee Compensation for Realized Carried Interest and Realized Incentive Fees less Performance Fee Compensation for Realized Carried Interest and Realized Incentive Fees. For more information, see Note 21. Segment Reporting in the Notes to Consolidated Financial Statements in Item 8. Financial Statements in our 2019 Annual Report on Form 10-K filing. For the components of Distributable Earnings and Fee Related Earnings, see the reconciliation of Fee Related Earnings and Economic Net Income at Liquidity and Capital Resources Sources of Liquidity below. For Total Return to Shareholders, see Consolidated Results of Operations Operating Metrics below.

**Consolidated Results of Operations**

Following is a discussion of our consolidated results of operations for each of the years in the three year period ended December 31, 2019. For a detailed discussion of the factors that affected the results of our four business segments (which are presented on a basis that includes our investment funds we manage) in these periods, see Segment Analysis below.

Please see Significant Transactions above for important information regarding the previously reported Financial Adv



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The following table sets forth information regarding our consolidated results of operations and certain key operating metrics for the years ended December 31, 2015, 2014 and 2013:

	Year Ended December 31,			2015 vs. 2014	
	2015	2014	2013	\$	%
<b>Revenues</b>					
Management and Advisory Fees, Net	\$ 2,542,505	\$ 2,497,252	\$ 2,193,985	\$ 45,253	2%
<b>Performance Fees</b>					
<b>Realized</b>					
Carried Interest	3,205,290	2,450,082	943,958	755,208	30%
Incentive Fees	193,238	249,005	464,838	(55,767)	-23%
<b>Unrealized</b>					
Carried Interest	(1,595,174)	1,704,924	2,158,010	(3,300,098)	N/M
Incentive Fees	(6,688)	(29,749)	(22,749)	23,061	-7%
Total Performance Fees	1,796,666	4,374,262	3,544,057	(2,577,596)	-55%
<b>Investment Income (Loss)</b>					
<b>Realized</b>					
Realized	555,171	523,735	188,644	31,436	6%
<b>Unrealized</b>					
Unrealized	(350,529)	10,265	611,664	(360,794)	N/M
Total Investment Income	204,642	534,000	800,308	(329,358)	-6%
<b>Interest and Dividend Revenue</b>					
Interest and Dividend Revenue	94,957	69,809	64,511	25,148	39%
Other	7,782	9,405	10,307	(1,623)	-16%
<b>Total Revenues</b>	<b>4,646,552</b>	<b>7,484,728</b>	<b>6,613,168</b>	<b>(2,838,176)</b>	<b>-33%</b>
<b>Expenses</b>					
<b>Compensation and Benefits</b>					
Compensation	1,726,191	1,868,868	1,844,485	(142,677)	-8%
<b>Performance Fee Compensation</b>					
<b>Realized</b>					
Carried Interest	793,801	815,643	257,201	(21,842)	-3%
Incentive Fees	85,945	110,099	200,915	(24,154)	-22%
<b>Unrealized</b>					
Carried Interest	(312,696)	379,037	966,717	(691,733)	N/M
Incentive Fees	(2,490)	(19,276)	(11,651)	16,786	-8%
Total Compensation and Benefits	2,290,751	3,154,371	3,257,667	(863,620)	-27%
General, Administrative and Other	576,103	549,463	474,442	26,640	3%
Interest Expense	144,522	121,524	107,973	22,998	19%
Fund Expenses (a)	79,499	30,498	26,658	49,001	16%
<b>Total Expenses (a)</b>	<b>3,090,875</b>	<b>3,855,856</b>	<b>3,866,740</b>	<b>(764,981)</b>	<b>-20%</b>
<b>Other Income</b>					
Reversal of Tax Receivable Agreement Liability	82,707		20,469	82,707	N/M
Net Gains from Fund Investment Activities	176,364	357,854	381,664	(181,490)	-5%
<b>Total Other Income</b>	<b>259,071</b>	<b>357,854</b>	<b>402,133</b>	<b>(98,783)</b>	<b>-28%</b>

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<b>Income Before Provision for Taxes (a)</b>	1,814,748	3,986,726	3,148,561	(2,171,978)	-5
<b>Provision for Taxes</b>	190,398	291,173	255,642	(100,775)	-3
<b>Net Income (a)</b>	1,624,350	3,695,553	2,892,919	(2,071,203)	-5
<b>Net Income Attributable to Redeemable Non-Controlling Interests in Consolidated Entities</b>	11,145	74,794	183,315	(63,649)	-8
<b>Net Income Attributable to Non-Controlling Interests in Consolidated Entities (a)</b>	219,900	335,070	198,557	(115,170)	-3
<b>Net Income Attributable to Non-Controlling Interests in Blackstone Holdings</b>	683,516	1,701,100	1,339,845	(1,017,584)	-6
<b>Net Income Attributable to The Blackstone Group L.P.</b>	\$ 709,789	\$ 1,584,589	\$ 1,171,202	\$ (874,800)	-5

- (a) The amounts reported for the year ended December 31, 2015 reflect an adjustment from those reported in our earnings statement for the year ended January 28, 2016.
- N/M Not meaningful.

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*Year Ended December 31, 2015 Compared to Year Ended December 31, 2014*

*Revenues*

Total Revenues were \$4.6 billion for the year ended December 31, 2015, a decrease of \$2.8 billion, or 38%, compared to \$7.4 billion for the year ended December 31, 2014. The decrease was primarily attributable to decreases in Performance Fees and Investment Income of \$1.8 billion and \$329.4 million, respectively.

During 2015, the operating environment for equity and credit investing was characterized by concerns related to macroeconomic conditions including the economic outlook in China and the United States, as well as significantly lower global equity prices, widening credit spreads and declining energy prices. The decline in equity markets and turbulence in the credit markets adversely impacted our Performance Fees and Investment Income relative to 2014. The lower rate of fund appreciation in 2015 relative to 2014 was due, in significant part, to the underperformance of publicly-traded portfolio companies in the second half, particularly in lodging and energy. To a lesser extent, the results were also impacted by unrealized markdowns in energy and credit and currency translation effects on some of our non-U.S. holdings. Growth in global equities slowed in 2015 and resulted in a slowdown of certain sectors and regions in our global portfolio. If macroeconomic conditions in the future with a resulting decline in our fund investments, our revenues would likely be negatively impacted. See [Segment Information](#) for information about material trends and uncertainties that may impact our results of operations.

Performance Fees, which are determined on a fund by fund basis, were \$1.8 billion for the year ended December 31, 2015 compared to \$4.4 billion for the year ended December 31, 2014. The decrease in Performance Fees was primarily due to decreases in our Equity, Real Estate, and Credit segments of \$1.2 billion, \$1.0 billion and \$270.4 million, respectively. The decrease in our Equity segment was principally due to lower net returns in our corporate private equity portfolio, despite overall solid net performance. Performance Fees in our Real Estate segment decreased due to a year over year decrease in the net appreciation of investments in our BREP carry funds. For the year ended December 31, 2015, the increase in carrying value of assets for Blackstone's real estate funds contributed to the Real Estate segment's sustained strong operating fundamentals in the private portfolio resulting in appreciation of 16.6%, offset by public portfolio underperformance, particularly in lodging. Performance Fees decreased in our Credit segment due to our energy investments, overall declines in credit returns and underperformance in certain event-driven assets and technical pressure caused by year end selling.

Investment Income was \$204.6 million for the year ended December 31, 2015, a decrease of \$329.4 million compared to \$534.0 million for the year ended December 31, 2014. The decrease in Investment Income was primarily due to decreases in our Real Estate and Private Equity segments of \$246.5 million and \$105.5 million, respectively. The decrease in our Real Estate segment was primarily due to a year over year decrease in net appreciation of investments in our BREP VI fund. Blackstone has a larger investment in BREP VI than in other BREP funds. The decrease in our Private Equity segment was driven by our BCP V and BCP VI funds which generated strong net returns of 8.1% and 7.9%, respectively, lower than the returns generated in the full year 2014 mainly as a result of the lower returns in our public portfolio and underperformance in energy.

*Expenses*

Expenses were \$3.1 billion for the year ended December 31, 2015, a decrease of \$765.0 million compared to \$3.9 billion for the year ended December 31, 2014. The decrease was primarily attributable to decreases in Performance Fee Compensation and Compensation of \$142.7 million, respectively, partially offset by increases of \$49.0 million and \$23.0 million in Fund Expenses and Interest Expense. Performance Fee Compensation is derived from Performance Fee Revenue. The decrease in Performance Fee Compensation was primarily due to lower equity-based compensation expense in connection with Blackstone's IPO,

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which were fully vested and expensed as of June 30, 2015 and an overall decrease in headcount driven by the October 1, 2015 Financial Advisory business. The decrease was partially offset by an increase in equity-based amortization charges due to Deferred Compensation Plan awards which require future service and are therefore expensed over the service period. The Administrative and Other was primarily due to transactional charges associated with the spin-off, non-recurring costs related to occupancy increases and business development costs. Due to the spin-off, partially offsetting these increases was a reduction incurred by the Advisory business. The \$23.0 million increase in interest expense was primarily related to Blackstone's second quarter of 2015. The increase in Fund Expenses primarily occurred in our Credit segment, where it was attributable to an increase in other expenses.

*Year Ended December 31, 2014 Compared to Year Ended December 31, 2013*

*Revenues*

Total Revenues were \$7.5 billion for the year ended December 31, 2014, an increase of \$871.6 million, or 13%, compared to \$6.6 billion for the year ended December 31, 2013. The increase was primarily attributable to increases in Performance Fees and Management and Advisory Fees of \$830.2 million and \$303.3 million, respectively. These increases were partially offset by a decrease in Investment Income of \$266.3 million.

Performance Fees, which are determined on a fund by fund basis, were \$4.4 billion for the year ended December 31, 2014, an increase of \$900.0 million compared to \$3.5 billion for the year ended December 31, 2013. The increase in Performance Fees was primarily due to the Private Equity segment of \$1.2 billion, principally due to performance in our BCP V and BCP VI funds, which generated net returns of 24% and 12%, respectively, with BCP V crossing its preferred return threshold during the period. Performance Fees in our Real Estate segment increased from \$1.0 billion to \$2.0 billion due to a year over year decrease in the net appreciation of investments in our BREP carry funds from 17.0% to 23.2%. For the year ended December 31, 2014, the increase in carrying value of assets for Blackstone's contributed Real Estate funds, in addition to co-investments, was driven by sustained strong operating fundamentals in the private portfolio (23.2%, \$8.8 billion) and public market investments (17.0%, \$3.7 billion). Performance Fees decreased by \$75.8 million in our Hedge Fund Solutions segment due to lower returns and decreased by \$199.9 million in our Credit segment due to challenging market conditions for lower rated credits in our hedge fund strategies business and a lower rate of appreciation in our rescue lending business.

Total Management and Advisory Fees, Net were \$2.5 billion for the year ended December 31, 2014, an increase of \$303.3 million compared to \$2.2 billion for the year ended December 31, 2013. The increase in Management and Advisory Fees, Net was due to increases in our Credit segment of \$72.0 million, our Private Equity segment of \$71.9 million, our Real Estate segment of \$63.6 million, and our Hedge Fund Solutions segment of \$96.4 million. The increase in our Hedge Fund Solutions segment was primarily due to an increase in Fee-Earning Assets Under Management. The increase in our Private Equity segment was primarily due to the increase in the funds raised for our Tactical Opportunities investment fund and Strategic Partners secondary private fund of funds business as well as the inclusion of the Strategic Partners management fees for the fund. The increase in our Real Estate segment was principally due to fees generated from fundraising within BREP Europe IV, BREP Asia, BREP Africa, and BREP BREDS, partially offset by the expiration of BREP V and realizations across the portfolio. The increase in our Credit segment was primarily due to incremental capital raised for our hedge fund strategies business and business development companies.

Investment Income was \$534.0 million for the year ended December 31, 2014, a decrease of \$266.3 million compared to \$800.3 million for the year ended December 31, 2013. The decrease in Investment Income was primarily due to decreases in our Real Estate and Private Equity segments of \$152.4 million and \$71.0 million, respectively. The decrease in our Real Estate segment was due to a year over year decrease in net returns on investments in our BREP VI fund. Blackstone has a larger investment in BREP VI than in other BREP funds. The decrease in our Private Equity segment was driven by our BCP V and BEP funds which generated strong net returns of 24% and 12%, respectively, for the year ended December 31, 2014, lower than the returns generated in the full year 2013.

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*Expenses*

Expenses were \$3.9 billion for the year ended December 31, 2014, a decrease of \$10.9 million compared to \$3.9 billion for the year ended December 31, 2013. The decrease was primarily attributable to a decrease in Performance Fee Compensation of \$127.7 million, partially offset by increases of \$75.0 million, \$24.4 million and \$13.6 million, respectively, in General, Administrative and Other, Compensation. The decrease in Performance Fee Compensation was due to lower compensation ratios on Performance Fee Revenue and the fact that a portion of the Performance Fees granted to employees on deals closed prior to the IPO were exchanged for units of Blackstone. Therefore, for these pre-IPO deals, Blackstone retains significantly more of the Performance Fees that it earns than it does for IPO. This results in lower Performance Fee Compensation for pre-IPO deals. The \$75.0 million increase in General, Administrative and Other, Compensation was primarily due to spin-off transaction related charges, professional fees, occupancy increases and business development costs. The \$24.4 million increase in Compensation was due to an overall increase in revenue, on which compensation is based, offset by lower equity-based charges on our transaction-related awards and a reduction of compensation expense due to a change in the terms of Deferred Compensation awards which require future service and are therefore no longer expensed immediately. This resulted in \$102.6 million less expense in the fourth quarter of 2014 than would have been recorded under the prior plan. The \$13.6 million increase in Interest Expense was due to Blackstone's issuance of senior notes during the second quarter of 2014.

*Other Income*

Other Income - Net Gains from Fund Investment Activities is attributable to the consolidated Blackstone Funds which are owned by investors. As such, most of this Other Income was eliminated from the results attributable to The Blackstone Group L.P. through non-controlling interests and non-controlling interests items in the Consolidated Statements of Operations.

*Year Ended December 31, 2015 Compared to Year Ended December 31, 2014*

Other Income was \$259.1 million for the year ended December 31, 2015, a decrease of \$98.8 million compared to \$357.9 million for the year ended December 31, 2014. The decrease was due to a decrease in Net Gains from Fund Investment Activities of \$181.5 million, partially offset by an increase due to a Reversal of Tax Receivable Agreement Liability of \$82.7 million.

Other Income - Net Gains from Fund Investment Activities was \$176.4 million for the year ended December 31, 2015, a decrease of \$181.5 million compared to \$357.9 million for the year ended December 31, 2014. This decrease was primarily comprised of decreases in Net Gains from Fund Investment Activities in our Fund Solutions and Private Equity segments of \$148.3 million, \$73.8 million and \$62.0 million, respectively, partially offset by an increase of \$107.7 million in our Credit segment. The Real Estate decrease was primarily the result of the deconsolidation of certain funds as well as decreases in the appreciation of investments across our funds. The decrease in our Hedge Fund Solutions segment was primarily due to a decrease in investment performance and the deconsolidation of a number of funds. The decrease in our Private Equity segment was primarily due to the lower unrealized gains compared to the same period in 2014. The increase in our Credit segment was primarily due to an increase in the liabilities of certain consolidated CLO vehicles, which led to increases in unrealized gains.

For the year ended December 31, 2015, there was a Reversal of Tax Receivable Agreement Liability resulting in an increase in Other Income of \$82.7 million.

*Year Ended December 31, 2014 Compared to Year Ended December 31, 2013*

Other Income was \$357.9 million for the year ended December 31, 2014, a decrease of \$44.3 million compared to \$402.1 million for the year ended December 31, 2013. The decrease was comprised of decreases in Net Gains from Fund Investment Activities of \$23.8 million, partially offset by an increase in Reversal of Tax Receivable Agreement Liability of \$20.5 million.

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Other Income Net Gains from Fund Investment Activities was \$357.9 million for the year ended December 31, 2014, a compared to \$381.7 million for the year ended December 31, 2013. This decrease was primarily comprised of decreases in Real Estate and Private Equity segments of \$99.4 million and \$25.0 million, respectively, partially offset by increases of \$40.7 million in Real Estate and Credit segments, respectively. The decrease in our Hedge Fund Solutions segment was primarily the result of performance from certain of our consolidated funds. The Real Estate increase was driven by valuation gains on investments in Real Estate funds. The increase in our Credit segment was primarily due to lower valuations on the liabilities of certain consolidated funds, which led to increases in unrealized gains.

For the year ended December 31, 2014, there was no Reversal of Tax Receivable Agreement Liability resulting in a decrease in Other Income.

*Provision for Taxes*

Blackstone's Provision for Taxes for the years ended December 31, 2015, 2014 and 2013 was \$190.4 million, \$291.2 million and \$291.2 million, respectively. This resulted in an effective tax rate of 10.5%, 7.3% and 8.1%, respectively, based on our Income Before Provision for Taxes of \$1.8 billion, \$4.0 billion and \$3.1 billion, respectively.

The primary factor that contributed to the 3.2% increase in the effective tax rate for the year ended December 31, 2015 compared to December 31, 2014 is that pre-tax book income includes \$1.2 billion for 2015 and \$3.3 billion for 2014 of pre-tax income attributable to common unitholders and non-controlling interest holders and is not subject to tax by the Partnership and its subsidiaries. This increase to the effective tax rate in 2015 compared to 2014, which is partially offset by a 3.5% decrease to the effective tax rate in 2015 compared to 2014 resulting from increased interest expense.

The primary factor that contributed to the 0.8% decrease in the effective tax rate for the year ended December 31, 2014 compared to December 31, 2013 is the amount that book equity-based compensation expense exceeded the tax deductible equity-based compensation expense due to the issuance of units that are not tax deductible since they represent a value for value exchange for tax purposes. Although this change significantly in 2014 compared to 2013, pre-tax book income was significantly higher in 2014 than 2013 resulting in an effective tax rate of 0.5% when comparing 2014 to 2013.

All factors except for the reversal of the deferred tax asset are expected to impact the effective tax rate for future years.

Additional information regarding our income taxes can be found in Note 14. Income Taxes in the Notes to Consolidated Financial Statements and Supplementary Data of this filing.

*Non-Controlling Interests in Consolidated Entities*

The Net Income Attributable to Redeemable Non-Controlling Interests in Consolidated Entities and Net Income Attributable to Non-Controlling Interests in Consolidated Entities is attributable to the consolidated Blackstone Funds. The amounts of these items vary directly with the amounts of the consolidated Blackstone Funds and largely eliminate the amount of Other Income Net Gains from Fund Investment Activities and Income (Loss) Attributable to The Blackstone Group L.P.

Net Income Attributable to Non-Controlling Interests in Blackstone Holdings is derived from the Income Before Provision for Taxes, Net Gains from Fund Investment Activities and the Reversal of Tax Receivable Agreement Liability, and the percentage allocation of income (loss) between Blackstone Holdings and The Blackstone Group L.P. after considering any contractual arrangements that govern the allocation of income (loss) such as fees allocable to The Blackstone Group L.P.

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For the years ended December 31, 2015, 2014 and 2013, the net income before taxes allocated to Blackstone Holdings was respectively. The decreases of 0.9% and 1.4% were primarily due to conversions of Blackstone Holdings Partnership Unit units and the vesting of common units.

The Other Income Reversal of Tax Receivable Agreement Liability was entirely allocated to The Blackstone Group L.P.

*Operating Metrics*

The following graph summarizes the Fee-Earning Assets Under Management by Segment and Total Assets Under Management by a rollforward of activity for the years ended December 31, 2015, 2014 and 2013. For a description of how Assets Under Management and Fee-Earning Assets Under Management are determined, please see Key Financial Measures and Indicators Operating Management and Fee-Earning Assets Under Management.

Note: Totals may not add due to rounding.

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	Year Ended December 31,							
	Private Equity	Real Estate	2015 Hedge Fund Solutions	Credit (h)	Total (Dollars in Thousands)	Private Equity	Real Estate	2014 Hedge Fund Solutions
Fee-Earning Assets Under Management Balance, Beginning of Period	\$ 43,890,167	\$ 52,563,068	\$ 61,417,558	\$ 58,821,006	\$ 216,691,799	\$ 42,600,515	\$ 50,792,803	\$ 52,865,837
Inflows, including Commitments (a)	13,882,257	27,698,203	9,667,274	17,310,414	68,558,148	6,757,450	11,536,435	12,021,000
Outflows, including Distributions (b)	(1,395,020)	(4,165,520)	(5,430,094)	(5,711,573)	(16,702,207)	(1,124,355)	(295,067)	(5,362,000)
Realizations (c)	(5,106,650)	(8,513,771)	(516,619)	(6,318,060)	(20,455,100)	(4,733,564)	(8,719,534)	(312,000)
Net Inflows	7,380,587	15,018,912	3,720,561	5,280,781	31,400,841	899,531	2,521,834	6,345,000
Market Appreciation (Depreciation) (d)(f)	180,442	(236,623)	527,320	(2,417,407)	(1,946,268)	390,121	(751,569)	2,205,000
Balance, End of Period (e)	\$ 51,451,196	\$ 67,345,357	\$ 65,665,439	\$ 61,684,380	\$ 246,146,372	\$ 43,890,167	\$ 52,563,068	\$ 61,417,558
Increase	\$ 7,561,029	\$ 14,782,289	\$ 4,247,881	\$ 2,863,374	\$ 29,454,573	\$ 1,289,652	\$ 1,770,265	\$ 8,551,000
Increase	17%	28%	7%	5%	14%	3%	3%	

	Year Ended December 31,				
	Private Equity	Real Estate	2013 Hedge Fund Solutions	Credit (h)	Total
Fee-Earning Assets Under Management Balance, Beginning of Period	\$ 37,050,167	\$ 41,931,339	\$ 43,478,791	\$ 45,420,143	\$ 167,880,440
Inflows, including Commitments (a)	9,884,340	13,835,625	9,098,002	15,588,769	48,406,736
Outflows, including Distributions (b)	(392,882)	(1,329,763)	(3,626,636)	(1,793,738)	(7,143,019)
Realizations (c)	(4,025,167)	(3,649,494)	(348,126)	(9,475,232)	(17,498,019)
Net Inflows	5,466,291	8,856,368	5,123,240	4,319,799	23,765,698
Market Appreciation (d)(f)	84,057	5,096	4,263,806	1,982,642	6,335,601
	\$ 42,600,515	\$ 50,792,803	\$ 52,865,837	\$ 51,722,584	\$ 197,981,739



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Balance, End  
of Period (e)

Increase	\$ 5,550,348	\$ 8,861,464	\$ 9,387,046	\$ 6,302,441	\$ 30,101,299
Increase	15%	21%	22%	14%	18%

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	Year Ended December 31,							
	Private Equity	Real Estate	2015 Hedge Fund Solutions	Credit (h)	Total (Dollars in Thousands)	Private Equity	Real Estate	2014 Hedge Solut
Total Assets Under Management								
Balance, Beginning of Period	\$ 73,073,252	\$ 80,863,187	\$ 63,585,670	\$ 72,858,960	\$ 290,381,069	\$ 65,675,031	\$ 79,410,788	\$ 55,650,000
Inflows, including Commitments (a)	30,034,911	29,473,697	11,040,950	23,035,118	93,584,676	13,677,363	11,080,384	11,420,000
Outflows, including Distributions (b)	(406,955)	(342,233)	(5,559,483)	(6,372,790)	(12,681,461)	(1,624,064)	(896,394)	(5,430,000)
Realizations (c)	(13,493,163)	(21,016,540)	(554,584)	(7,605,824)	(42,670,111)	(15,379,066)	(20,389,808)	(41,000,000)
Net Inflows (Outflows)	16,134,793	8,114,924	4,926,883	9,056,504	38,233,104	(3,325,767)	(10,205,818)	5,580,000
Market Appreciation (Depreciation) (d)(g)	5,072,029	4,939,713	592,872	(2,834,212)	7,770,402	10,723,988	11,658,217	2,340,000
Balance, End of Period (e)	\$ 94,280,074	\$ 93,917,824	\$ 69,105,425	\$ 79,081,252	\$ 336,384,575	\$ 73,073,252	\$ 80,863,187	\$ 63,585,670
Increase	\$ 21,206,822	\$ 13,054,637	\$ 5,519,755	\$ 6,222,292	\$ 46,003,506	\$ 7,398,221	\$ 1,452,399	\$ 7,920,000
Increase	29%	16%	9%	9%	16%	11%	2%	

	Year Ended December 31, 2013				
	Private Equity	Real Estate	Hedge Fund Solutions	Credit (h)	Total
Total Assets Under Management					
Balance, Beginning of Period	\$ 51,002,973	\$ 56,695,645	\$ 46,092,505	\$ 56,428,837	\$ 210,219,960
Inflows, including Commitments (a)	14,420,278	17,686,592	9,337,644	19,040,769	60,485,283
Outflows, including Distributions (b)	(653,357)	(1,049,598)	(3,854,587)	(2,519,238)	(8,076,780)
Realizations (c)	(9,584,276)	(8,298,220)	(447,960)	(11,799,676)	(30,130,132)
Net Inflows	4,182,645	8,338,774	5,035,097	4,721,855	22,278,371
Market Appreciation (d)(g)	10,489,413	14,376,369	4,529,861	3,863,656	33,259,299

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Balance, End					
of Period (e)	\$ 65,675,031	\$ 79,410,788	\$ 55,657,463	\$ 65,014,348	\$ 265,757,630
<b>Increase</b>	<b>\$ 14,672,058</b>	<b>\$ 22,715,143</b>	<b>\$ 9,564,958</b>	<b>\$ 8,585,511</b>	<b>\$ 55,537,670</b>
Increase	29%	40%	21%	15%	26%

- (a) Inflows represent contributions in our hedge funds and closed-end mutual funds, increases in available capital for our recallable capital and increased side-by-side commitments) and CLOs and increases in the capital we manage pursuant to account programs.
- (b) Outflows represent redemptions in our hedge funds and closed-end mutual funds, client withdrawals from our separate programs and decreases in available capital for our carry funds (expired capital, expense drawdowns and decreased capital).
- (c) Realizations represent realizations from the disposition of assets, capital returned to investors from CLOs and the effect of the definition of Total Assets Under Management.
- (d) Market appreciation (depreciation) includes realized and unrealized gains (losses) on portfolio investments and the effect of rate fluctuations.

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- (e) Fee-Earning Assets Under Management and Assets Under Management as of December 31, 2015 included \$94.6 million and \$100.0 million, respectively, from a joint venture in which we are the minority interest holder.
- (f) For the year ended December 31, 2015, the impact to Fee-Earning Assets Under Management due to foreign exchange rate changes was \$(17.0) million, \$(642.4) million, \$(999.2) million and \$(1.7) billion for the Private Equity, Real Estate, Credit and Total segments, respectively. For the year ended December 31, 2014, such impact was \$(11.8) million, \$(957.4) million, \$(1.3) billion and \$(2.3) billion for the Private Equity, Real Estate, Credit and Total segments, respectively. For the year ended December 31, 2013, such impact was \$470.0 million and \$664.2 million for the Private Equity, Real Estate, Credit and Total segments, respectively.
- (g) For the year ended December 31, 2015, the impact to Total Assets Under Management due to foreign exchange rate changes was \$(1.9) billion, \$(1.1) billion and \$(3.5) billion for the Private Equity, Real Estate, Credit and Total segments, respectively. For the year ended December 31, 2014, such impact was \$(357.1) million, \$(2.0) billion, \$(1.5) billion and \$(3.8) billion for the Private Equity, Real Estate, Credit and Total segments, respectively. For the year ended December 31, 2013, such impact was \$(249.2) million, \$1.0 billion and \$290.0 million for the Private Equity, Real Estate, Credit and Total segments, respectively.
- (h) On December 31, 2015, the Credit segment refined the classification of required dividend payments from its business development companies and certain long only investment vehicles for purposes of reporting the roll forward components of Fee-Earning Assets Under Management. Historically, these amounts had been reported as Outflows and they are now reported as Realizations. Dividend payments previously been reported net of reinvestments but now the reinvestments are reported as Inflows. All historical periods have been reclassified to conform to the new definition.

*Fee-Earning Assets Under Management*

Fee-Earning Assets Under Management were \$246.1 billion at December 31, 2015, an increase of \$29.5 billion, or 14%, compared to December 31, 2014. The net increase was due to:

Inflows of \$68.6 billion related to:

\$27.7 billion in our Real Estate segment primarily related to \$15.6 billion raised for BREP VIII, \$7.2 billion raised for BPP, \$1.5 billion invested for BREP VII post its investment period, \$1.1 billion invested for BREDS I and BXMT,

\$17.3 billion in our Credit segment driven by \$4.8 billion raised in CLO launches, \$4.8 billion raised in our business development companies ( BDCs ), \$3.6 billion raised in our drawdown funds and \$2.0 billion raised in our Hedge Fund Solutions

\$13.9 billion in our Private Equity segment primarily due to \$5.0 billion raised in our Tactical Opportunities segment raised for Blackstone Energy Partners II, \$1.0 billion raised from Strategic Partners and \$850.3 million raised from our co-investments

\$9.7 billion in our Hedge Fund Solutions segment mainly related to growth in its customized, commingled, and solutions products, and additional closings on the general partner interests vehicle.

Offsetting these increases were:

Realizations of \$20.5 billion primarily driven by:

\$8.5 billion in our Real Estate segment primarily due to realizations of \$4.4 billion in BREP global investment funds, \$2.6 billion in BREDS and \$769.2 million in BREP co-investment,

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\$6.3 billion in our Credit segment primarily due to \$3.8 billion capital returned to CLO investors from re-investment periods, \$1.4 billion capital returned to investors in drawdown funds and \$776.3 million in BDC funds, and

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\$5.1 billion in our Private Equity segment primarily due to continued disposition activity across the segment and our Strategic Partners fund of funds.

Outflows of \$16.7 billion primarily attributable to:

\$5.7 billion in our Credit segment, which includes \$3.6 billion of redemptions due to investors generally as well as their paring back in credit investments,

\$5.4 billion in our Hedge Fund Solutions segment primarily due to the liquidity needs of limited partners and shifts in their programs,

\$4.2 billion in our Real Estate segment primarily due to \$4.0 billion of uninvested reserves at the close of the period, and

\$1.4 billion in our Private Equity segment primarily from the end of the investment periods for BEP and the initial platform of separately managed accounts as well as our outflows in our Strategic Partners fund of funds.

Market depreciation of \$1.9 billion principally due to solid returns from the BAAM Principal Solutions ( BPS ) in our Hedge Fund Solutions segment offset by \$2.4 billion in market depreciation in our Credit segment. The \$2.4 billion in our Credit segment, which includes \$999.2 million of foreign exchange depreciation, is primarily driven by depreciation from our U.S. and Europe CLOs, \$613.4 million in market depreciation from our hedge fund strategies and market depreciation from our BDCs.

BAAM had net inflows of \$1.3 billion from January 1 through February 1, 2016.

Fee-Earning Assets Under Management were \$216.7 billion at December 31, 2014, an increase of \$18.7 billion, or 9%, compared to December 31, 2013. The net increase was due to:

Inflows of \$50.2 billion related to:

\$19.8 billion in our Credit segment driven by \$5.5 billion raised in CLO launches, \$5.2 billion raised in private equity companies ( BDCs ), \$3.9 billion raised in hedge fund strategies and \$2.4 billion of capital deployed in lending funds,

\$12.0 billion in our Hedge Fund Solutions segment mainly related to growth in its customized and co-investment platform, additional closings on the general partner interests vehicle and the launch of BPS investment-focused mutual fund and first liquid alternative UCITS structure fund,

\$11.5 billion in our Real Estate segment primarily related to \$3.1 billion capital raised and/or invested in real estate, \$1.8 billion raised for BREP Europe IV, \$1.8 billion raised for BREP Asia, \$874.0 million raised for BPP and \$777.0 million raised for BXMT, and

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\$6.8 billion in our Private Equity segment primarily due to fundraising related to Strategic Partners and \$1.4 billion in capital raised for our Tactical Opportunities investment vehicles.

Market appreciation of \$453.1 million principally due to solid returns from the BPS Composite funds in our HFI segment offset by \$1.4 billion in market depreciation for U.S. and European CLOs in the Credit segment principally due to foreign exchange depreciation and \$751.6 million in our Real Estate segment principally due to foreign exchange depreciation. Offsetting these increases were:

Realizations of \$21.7 billion primarily driven by:

\$8.7 billion in our Real Estate segment primarily due to realizations of \$2.7 billion from BREP VI, \$2.0 billion from BREP co-investment, \$1.0 billion from BREP V and \$565.3 million from BREP Europe I.

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\$7.9 billion in our Credit segment primarily due to \$5.2 billion returned to CLO investors from CLOs reinvestment periods and \$1.8 billion returned across the Mezzanine and Rescue Lending funds, and

\$4.7 billion in our Private Equity segment primarily resulting from \$3.3 billion return of capital from our public share sales of Hilton, Pinnacle, and Nielsen and strategic sales in Apria, United Biscuits and Mi earning realizations in Strategic Partners.

Outflows of \$10.2 billion primarily attributable to:

\$5.4 billion in our Hedge Fund Solutions segment primarily due to the liquidity needs of limited partners shifts in their programs, and

\$3.5 billion in our Credit segment primarily from our long-only platform, hedge fund strategies and buyout companies.

*Total Assets Under Management*

Total Assets Under Management were \$336.4 billion at December 31, 2015, an increase of \$46.0 billion, or 16%, compared to December 31, 2014. The net increase was due to:

Inflows of \$93.6 billion primarily related to:

\$30.0 billion in our Private Equity segment primarily related to \$18.0 billion raised for the seventh private equity fund. The corresponding Fee-Earning Assets Under Management Inflow will occur when the investment period for the fund ends. \$7.0 billion raised for Tactical Opportunities, \$2.2 billion raised from Strategic Partners and \$714.2 million raised from other sources.

\$29.5 billion in our Real Estate segment attributable to \$16.0 billion raised for BREP VIII, \$6.9 billion raised during the initial closing for the third real estate debt strategies fund, \$1.0 billion raised for BXN and \$6.6 billion raised for BREP co-investment,

\$23.0 billion in our Credit segment primarily due to \$5.0 billion raised from CLO launches, \$4.8 billion raised in our energy focused products, \$3.6 billion raised in European senior debt strategies, \$2.0 billion raised in long only funds and \$2.0 billion raised in hedge fund strategies, and

\$11.0 billion in our Hedge Fund Solutions segment due primarily to the reasons noted above in Fee-Earning Assets Under Management.

Market appreciation of \$7.8 billion due to:

\$5.1 billion appreciation in our Private Equity segment driven by significant returns in funds across the



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\$4.9 billion net appreciation in our Real Estate segment driven by sustained strong operating fundamentals resulting in appreciation of 16.6% offset by public portfolio depreciation of 8.6%, and by \$1.9 billion of depreciation, and

\$2.8 billion depreciation in our Credit segment due to reasons noted above in Fee-Earning Asset Underwritten, and \$1.1 billion attributable to foreign currency depreciation.

Offsetting these increases were:

Realizations of \$42.7 billion driven by:

\$21.0 billion in our Real Estate segment due to realizations across the segment with 78% of realization from our Global and European opportunistic platform, including co-investment,

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\$13.5 billion in our Private Equity segment primarily due to continued disposition activity across the BCP V fund and Strategic Partners fund of funds, and

\$7.6 billion in our Credit segment due to capital returned to CLO investors from CLOs that are post realizations in our carry funds.

Outflows of \$12.7 billion primarily attributable to:

\$6.4 billion in our Credit segment primarily due to reasons noted above in Fee-Earning Assets Under M

\$5.6 billion in our Hedge Fund Solutions segment due to reasons noted above in Fee-Earning Assets Under Management. Total Assets Under Management were \$290.4 billion at December 31, 2014, an increase of \$24.6 billion, or 9%, compared to December 31, 2013. The net increase was due to:

Inflows of \$57.3 billion primarily related to:

\$21.1 billion in our Credit segment due to the reasons noted above in Fee-Earning Assets Under Management,

\$13.7 billion in our Private Equity segment due primarily to capital raised for Strategic Partners sixth energy focused fund and additional capital raised for our Tactical Opportunities investment vehicles,

\$11.4 billion in our Hedge Fund Solutions segment due primarily to the reasons noted above in Fee-Earning Assets Under Management, and

\$11.1 billion in our Real Estate segment attributable to \$3.1 billion raised for BREP Europe IV, \$2.3 billion raised for BREP Asia, \$1.2 billion raised for BREDS and \$779.5 million raised for BXMT.

Market appreciation of \$24.6 billion due to:

\$11.7 billion in our Real Estate segment driven by sustained strong operating fundamentals in the private equity portfolio (17.0%, \$3.7 billion) and public portfolio appreciation (17.0%, \$3.7 billion),

\$10.7 billion in our Private Equity segment driven by significant returns in funds across the segment, private equity, and VI, and

\$2.3 billion in our Hedge Fund Solutions segment driven by the BPS Composite up 7.0% gross (5.9% net). Offsetting these increases were:

Realizations of \$45.5 billion driven by:

\$20.4 billion in our Real Estate segment due to realizations of \$7.3 billion in BREP VI, \$3.6 billion in BREP V, \$2.1 billion in BREP VII, \$2.0 billion in BREDS and \$1.4 billion in BREP Europe

\$15.4 billion in our Private Equity segment due to execution on monetization opportunities across our portfolio, and

\$9.3 billion in our Credit segment due to capital returned to CLO investors from CLOs that are post the realizations in our carry funds and BDCs.

Outflows of \$11.7 billion primarily attributable to:

\$5.4 billion in our Hedge Fund Solutions segment primarily related to the liquidity needs of limited partners in their programs.

\$3.8 billion in our Credit segment primarily due to reasons noted above in Fee-Earning Assets Under Management

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The following presents the limited partner capital invested during the respective periods:

Note: Totals in graph may not add due to rounding.

	Year Ended December 31,			2014 vs. 2013	
	2013	2014	2015	\$	%
Limited Partner Capital Invested					
Private Equity	\$ 2,568,582	\$ 9,623,273	\$ 10,219,178	\$ 7,054,691	275
Real Estate	9,741,277	11,235,142	16,259,362	1,493,865	15
Hedge Fund Solutions	431,275	854,128	243,241	422,853	98
Credit	1,438,570	2,656,958	3,783,265	1,218,388	85
Total	\$ 14,179,704	\$ 24,369,501	\$ 30,505,046	\$ 10,189,797	72

Limited Partner Capital Invested was \$30.5 billion for the year ended December 31, 2015, an increase of \$6.1 billion, or 20% from the year ended December 31, 2014. The amount of Limited Partner Capital Invested is a function of finding opportunistic investment philosophy and strategy in each of our segments as well as the relative size and timing of investment closings. The Private Equity segment deployed greater capital in 2015 than in 2014 as we found strong opportunities that fit within our investment philosophy in our corporate private equity funds as well as increased capital deployment opportunities within our Tactical Opportunities businesses. Our Real Estate segment deployed \$16.3 billion of capital in 2015, a 45% increase from 2014 primarily due to increased investment activity in BPP. Our Hedge Fund Solutions segment is investing capital based on the relative investment opportunity through our manager seeding platform and general partner interests vehicle. In our Credit segment, capital deployed for the year ended December 31, 2015 was higher compared to the year ended December 31, 2014 primarily due to a greater number of investment opportunities in line with our investment philosophy, notably within the energy sector and European direct lending space.

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The following presents the committed undrawn capital available for investment ( dry powder ) as of December 31, 2015.

Note: Totals may not add due to rounding. Amounts are as of December 31 of each year.

- (a) Represents illiquid drawdown funds only; excludes marketable vehicles; includes both Fee-Earning (third party) cap employee commitments that do not earn fees. Amounts are reduced by outstanding commitments to invest, but for w called.

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*Net Accrued Performance Fees*

The following table presents the accrued performance fees, net of performance fee compensation, of the Blackstone Funds and 2014. Net accrued performance fees presented do not include clawback amounts, if any, which are disclosed in Note 1 Contingencies Contingencies Contingent Obligations (Clawback) in the Notes to Consolidated Financial Statement and Supplementary Data of this filing. The net accrued performance fee as of each reporting date is principally unrealized incentive fees which, if realized, can be a significant component of Distributable Earnings.

Private Equity	
BCP IV Carried Interest	
BCP V Carried Interest	
BCP VI Carried Interest	
BEP Carried Interest	
Tactical Opportunities Carried Interest	
BTAS Carried Interest	
Strategic Partners Carried Interest	
Other Carried Interest	
Total Private Equity (a)	
Real Estate	
BREP IV Carried Interest	
BREP V Carried Interest	
BREP VI Carried Interest	
BREP VII Carried Interest	
BREP VIII Carried Interest	
BREP Europe III Carried Interest	
BREP Europe IV Carried Interest	
BREP Asia Carried Interest	
BPP Carried Interest	
BREDS Carried Interest	
BPP Incentive Fees	
BREDS Incentive Fees	
Asia Platform Incentive Fees	
Total Real Estate (a)	
Hedge Fund Solutions	
Incentive Fees	
Total Hedge Fund Solutions	
Credit	
Carried Interest	
Incentive Fees	
Total Credit	
Total Blackstone	
Carried Interest	
Incentive Fees	

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Net Accrued Performance Fees

- (a) Private Equity and Real Estate include Co-Investments.

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*Performance Fee Eligible Assets Under Management*

The following represents invested and to be invested capital, including closed commitments for funds whose investment period has commenced, on which performance fees could be earned if certain hurdles are met:

Note: Totals may not add due to rounding. Amounts are as of December 31.

- (a) Represents invested and to be invested capital at fair value, including closed commitments for funds whose investment period has commenced, on which performance fees could be earned if certain hurdles are met.
- (b) Represents dry powder exclusive of non-fee earning general partner and employee commitments.

*Investment Record*

Fund returns information for our significant funds is included throughout this discussion and analysis to facilitate an understanding of our operations for the periods presented. The fund returns information reflected in this discussion and analysis is not indicative of the performance of The Blackstone Group L.P. and is also not necessarily indicative of the future performance of any particular fund. The Blackstone Group L.P. is not an investment in any of our funds. There can be no assurance that any of our funds or our other funds will achieve similar returns.



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The following table presents the investment record of our significant drawdown funds from inception through December 31, 2020.

Fund (Investment Period)	Committed Capital	Available Capital (a)	Unrealized Investments			Realized Investments		Total Investment Value
			Value	MOIC (b)	Public %	Value	MOIC (b)	
<b>Private Equity</b>								
BCP I (Oct 1987 / Oct 1993)	\$ 859,081	\$	\$	N/A		\$ 1,741,738	2.6x	\$ 1,741,738
BCP II (Oct 1993 / Aug 1997)	1,361,100			N/A		3,256,819	2.5x	3,256,819
BCP III (Aug 1997 / Nov 2002)	3,967,422			N/A		9,184,688	2.3x	9,184,688
BCOM (Jun 2000 / Jun 2006)	2,137,330	199,298	155,610	1.6x	71%	2,808,140	1.4x	2,963,750
BCP IV (Nov 2002 / Dec 2005)	6,773,182	220,676	2,148,444	1.3x	30%	18,896,847	3.2x	21,045,299
BCP V (Dec 2005 / Jan 2011)	21,025,483	1,261,713	11,213,593	1.5x	73%	25,866,084	2.0x	37,079,677
BCP VI (Jan 2011 / Jan 2017)	15,186,676	3,437,279	14,556,872	1.3x	25%	2,010,281	1.9x	16,567,153
BEP I (Aug 2011 / Feb 2015)	2,439,096	208,049	2,694,285	1.3x	21%	539,484	2.0x	3,233,770
BEP II (Feb 2015 / Feb 2021)	4,951,351	4,940,725	10,627	1.0x			N/A	10,627
BCP VII (TBD)	18,000,000	18,000,000		N/A			N/A	
<b>Total Corporate Private Equity</b>	<b>76,700,721</b>	<b>28,267,740</b>	<b>30,779,431</b>	<b>1.4x</b>	<b>43%</b>	<b>64,304,081</b>	<b>2.3x</b>	<b>95,083,512</b>
<b>Tactical Opportunities</b>	<b>13,047,121</b>	<b>6,928,783</b>	<b>6,594,346</b>	<b>1.1x</b>	<b>5%</b>	<b>1,272,843</b>	<b>1.5x</b>	<b>7,867,189</b>
Strategic Partners I-V and Co-Investment	12,001,300	2,198,999	4,401,532	2.6x		12,857,614	1.3x	17,259,144
Strategic Partners VI	6,701,331	2,116,999	3,282,072	1.2x		334,323	0.2x	3,616,395
Other Funds and Co-Investment (d)	3,013,278	1,308,318	1,395,181	1.1x	35%	227,280	1.3x	1,622,466
<b>Total Private Equity</b>	<b>\$ 111,463,751</b>	<b>\$ 40,820,839</b>	<b>\$ 46,452,562</b>	<b>1.4x</b>	<b>30%</b>	<b>\$ 78,996,141</b>	<b>1.9x</b>	<b>\$ 125,448,703</b>
<b>Real Estate</b>								
<b>Dollar</b>								
Pre-BREP	\$ 140,714	\$	\$	N/A		\$ 345,190	2.5x	\$ 345,190
BREP I (Sep 1994 / Oct 1996)	380,708			N/A		1,327,708	2.8x	1,327,708
BREP II (Oct 1996 / Mar 1999)	1,198,339			N/A		2,531,613	2.1x	2,531,613
BREP III (Apr 1999 / Apr 2003)	1,522,708			N/A		3,336,402	2.4x	3,336,402
BREP IV (Apr 2003 / Dec 2005)	2,198,694		713,015	0.7x	14%	3,900,618	2.2x	4,613,633
BREP V (Dec 2005 / Feb 2007)	5,539,418		4,440,351	2.3x	28%	8,393,813	2.2x	12,834,164
BREP VI (Feb 2007 / Aug 2011)	11,059,523	584,008	7,592,592	2.1x	65%	17,662,251	2.4x	25,254,843
BREP VII (Aug 2011 / Apr 2015)	13,490,570	2,565,752	16,088,059	1.6x	1%	8,031,818	1.9x	24,119,877
BREP VIII (Apr 2015 / Oct 2020)	15,940,743	12,797,781	3,389,563	1.1x			N/A	3,389,563

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<b>Total Global BREP</b>	\$ 51,471,417	\$ 15,947,541	\$ 32,223,580	1.6x	20%	\$ 45,529,413	2.2x	\$ 77,752,99
<b>Euro</b>								
BREP Int I (Jan 2001 / Sep 2005)	824,172			N/A		1,366,154	2.1x	1,366,15
BREP Int I II (Sep 2005 / Jun 2008)	1,629,748	54,138	520,843	1.1x	63%	1,714,266	1.8x	2,235,10
BREP Europe III (Jun 2008 / Sep 2013)	3,205,140	471,643	3,380,172	1.9x	4%	2,496,255	2.2x	5,876,42
BREP Europe IV (Sep 2013 / Mar 2019)	6,695,866	2,185,988	6,246,497	1.3x		405,114	1.4x	6,651,61
<b>Total Euro BREP</b>	<b>12,354,926</b>	<b>2,711,769</b>	<b>10,147,512</b>	<b>1.4x</b>	<b>4%</b>	<b>5,981,789</b>	<b>2.0x</b>	<b>16,129,30</b>
BREP Co-Investment (e)	\$ 6,109,088	\$	\$ 5,686,895	1.7x	66%	\$ 6,156,862	2.3x	\$ 11,843,75
BREP Asia (Jun 2013 / Dec 2017)	5,078,300	2,781,959	2,939,592	1.3x		85,048	1.7x	3,024,64
<b>Total BREP</b>	<b>\$ 78,732,628</b>	<b>\$ 21,675,024</b>	<b>\$ 53,661,654</b>	<b>1.5x</b>	<b>20%</b>	<b>\$ 59,746,625</b>	<b>2.2x</b>	<b>\$ 113,408,27</b>
BPP (f)	\$ 10,323,584	\$ 2,237,310	\$ 9,029,698	1.1x		\$	N/A	\$ 9,029,69
BREDS (g)	\$ 7,024,734	\$ 2,549,256	\$ 2,398,503	1.2x		\$ 5,456,371	1.3x	\$ 7,854,87
<b>Hedge Fund Solutions</b>								
BSCH (Dec 2013 / Jun 2020) (h)	\$ 3,300,600	\$ 3,015,378	\$ 287,802	1.1x		\$ 57,987	N/A	\$ 345,78
BSCH Co-Investment	75,500	75,500		N/A			N/A	
<b>Total Hedge Fund Solutions</b>	<b>\$ 3,376,100</b>	<b>\$ 3,090,878</b>	<b>\$ 287,802</b>	<b>1.1x</b>		<b>\$ 57,987</b>	<b>N/A</b>	<b>\$ 345,78</b>

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Fund (Investment Period)	Committed Capital	Available Capital (a)	Unrealized Investments		Realized Investments		Total Investments Value
			Value	MOIC (b) Public	Value	MOIC (b)	
<b>Credit (i)</b>							
<b>Dollar</b>							
Mezzanine I (Jul 2007 / Oct 2011)	\$ 2,000,000	\$ 99,280	\$ 457,313	1.7x	\$ 4,396,393	1.6x	\$ 4,853,700
Mezzanine II (Nov 2011 / Nov 2016)	4,120,000	2,001,026	2,806,501	1.1x	1,811,700	1.4x	4,618,201
Rescue Lending I (Sep 2009 / May 2013)	3,253,143	553,131	1,670,415	1.2x	4,092,198	1.5x	5,762,613
Rescue Lending II (Jun 2013 / Jun 2018)	5,125,000	2,973,619	2,286,253	1.0x	88,846	1.1x	2,375,099
Energy Select Opportunities (Nov 2015 / Nov 2018)	2,856,866	2,533,928	323,839	1.0x		N/A	323,839
<b>Total Dollar Credit</b>	<b>\$ 17,355,009</b>	<b>\$ 8,160,984</b>	<b>\$ 7,544,321</b>	<b>1.1x</b>	<b>\$ 10,389,137</b>	<b>1.5x</b>	<b>\$ 17,933,458</b>
<b>Euro</b>							
European Senior Debt (Feb 2015 / Feb 2018)	1,964,689	3,411,806	547,859	1.0x	142,288	1.2x	690,147
<b>Total Euro Credit</b>	<b>1,964,689</b>	<b>3,411,806</b>	<b>547,859</b>	<b>1.0x</b>	<b>142,288</b>	<b>1.2x</b>	<b>690,147</b>
<b>Total Credit</b>	<b>\$ 19,621,419</b>	<b>\$ 11,867,603</b>	<b>\$ 8,139,805</b>	<b>1.1x</b>	<b>\$ 10,546,606</b>	<b>1.5x</b>	<b>\$ 18,686,411</b>

N/M Not meaningful.

N/A Not applicable.

- (a) Available Capital represents total investable capital commitments, including side-by-side, adjusted for certain expenses, capital, less invested capital. This amount is not reduced by outstanding commitments to investments.
- (b) Multiple of Invested Capital ( MOIC ) represents carrying value, before management fees, expenses and Carried Interest capital.
- (c) Net Internal Rate of Return ( IRR ) represents the annualized inception to December 31, 2015 IRR on total invested proceeds and unrealized value, as applicable, after management fees, expenses and Carried Interest.
- (d) Returns for Other Funds and Co-Investment are not meaningful as these funds have limited transaction activity
- (e) BREP Co-Investment represents co-investment capital raised for various BREP investments. The Net IRR reflected each co-investment's realized proceeds and unrealized value, as applicable, after management fees, expenses and Carried Interest.
- (f) BPP, or Blackstone Property Partners, are the core+ real estate funds which invest with a more moderate risk profile
- (g) Excludes Capital Trust drawdown funds.
- (h) BSCH is a permanent capital vehicle focused on acquiring strategic minority positions in alternative asset managers.
- (i) The Total Investments MOIC for Mezzanine I, Mezzanine II, Rescue Lending I and Rescue Lending II Funds, excluding the investment period, was 2.0x, 1.4x, 1.6x and 1.1x, respectively. Funds presented represent flagship credit drawdown funds. Credit Net IRR is the combined IRR of the six credit drawdown funds presented.

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**Segment Analysis**

Discussed below is our EI for each of our segments. This information is reflected in the manner utilized by our senior management to make business decisions, assess performance and allocate resources. References to our sectors or investments may also refer to portfolios of the underlying funds that we manage.

For segment reporting purposes, revenues and expenses are presented on a basis that deconsolidates the investment funds. Segment revenues are greater than those presented on a consolidated GAAP basis because fund management fees recognized from the Blackstone Funds and eliminated in consolidation when presented on a consolidated GAAP basis. Furthermore, expenses are lower than related amounts presented on a consolidated GAAP basis due to the exclusion of fund expenses that are paid to the elimination of non-controlling interests.

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**Private Equity**

The following table presents the results of operations for our Private Equity segment:

	Year Ended December 31,			2015 vs. 2014	
	2015	2014	2013	\$	%
	(Dollars in Thousands)				
<b>Segment Revenues</b>					
<b>Management Fees, Net</b>					
Base Management Fees	\$ 502,640	\$ 415,841	\$ 368,146	\$ 86,799	21%
Advisory Fees	10,561	21,903	24,313	(11,342)	-52%
Transaction and Other Fees, Net	36,258	135,718	97,678	(99,460)	-73%
Management Fee Offsets	(36,760)	(19,146)	(5,683)	(17,614)	92%
<b>Total Management Fees, Net</b>	<b>512,699</b>	<b>554,316</b>	<b>484,454</b>	<b>(41,617)</b>	<b>-8%</b>
<b>Performance Fees</b>					
<b>Realized</b>					
Carried Interest	1,474,987	754,402	329,993	720,585	96%
<b>Unrealized</b>					
Carried Interest	(717,955)	1,222,828	398,232	(1,940,783)	N/M
<b>Total Performance Fees</b>	<b>757,032</b>	<b>1,977,230</b>	<b>728,225</b>	<b>(1,220,198)</b>	<b>-62%</b>
<b>Investment Income (Loss)</b>					
<b>Realized</b>					
Carried Interest	189,649	202,719	88,026	(13,070)	-6%
<b>Unrealized</b>					
Carried Interest	(116,338)	(23,914)	161,749	(92,424)	386%
<b>Total Investment Income</b>	<b>73,311</b>	<b>178,805</b>	<b>249,775</b>	<b>(105,494)</b>	<b>-59%</b>
Interest and Dividend Revenue	33,218	21,993	15,625	11,225	51%
Other	5,854	6,569	4,259	(715)	-11%
<b>Total Revenues</b>	<b>1,382,114</b>	<b>2,738,913</b>	<b>1,482,338</b>	<b>(1,356,799)</b>	<b>-50%</b>
<b>Expenses</b>					
<b>Compensation and Benefits</b>					
Compensation	280,248	280,499	240,150	(251)	-0%
<b>Performance Fee Compensation</b>					
<b>Realized</b>					
Carried Interest	256,922	266,393	38,953	(9,471)	-4%
<b>Unrealized</b>					
Carried Interest	(10,172)	210,446	342,733	(220,618)	N/M
<b>Total Compensation and Benefits</b>	<b>526,998</b>	<b>757,338</b>	<b>621,836</b>	<b>(230,340)</b>	<b>-30%</b>
Other Operating Expenses	199,158	143,562	124,499	55,596	39%
<b>Total Expenses</b>	<b>726,156</b>	<b>900,900</b>	<b>746,335</b>	<b>(174,744)</b>	<b>-19%</b>
<b>Economic Income</b>	<b>\$ 655,958</b>	<b>\$ 1,838,013</b>	<b>\$ 736,003</b>	<b>\$ (1,182,055)</b>	<b>-64%</b>

N/M Not meaningful.

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Note As a result of the spin-off on October 1, 2015 of Blackstone's Financial Advisory business, which did not include [redacted], [redacted] were reclassified from the Financial Advisory segment to the Private Equity segment. All prior periods have been [redacted] reclassification.

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*Year Ended December 31, 2015 Compared to Year Ended December 31, 2014*

*Revenues*

Revenues were \$1.4 billion for the year ended December 31, 2015, a decrease of \$1.4 billion compared to \$2.7 billion for December 31, 2014. The decrease in revenues was attributable to decreases in Performance Fees, Investment Income, and Net of \$1.2 billion, \$105.5 million and \$41.6 million, respectively.

The decline in 2015 revenues in our Private Equity segment was significantly driven by a decline in unrealized Performance Fees. Unrealized Performance Fees was primarily due to negative swings in the marks of our publicly-traded Private Equity portfolio of macroeconomic concerns and declining public equity markets. If macroeconomic conditions were to deteriorate in the future, the decline in our Private Equity fund investments, revenues in our Private Equity segment would likely continue to be negatively impacted. Unrealized markdowns in energy had a more limited impact on declining revenues in 2015, a sustained period of depressed energy prices likely adversely affect our Private Equity revenues.

Performance Fees, which are determined on a fund by fund basis, were \$757.0 million for the year ended December 31, 2015, compared to \$2.0 billion for the year ended December 31, 2014, principally due to the performance in our corporate and public equity funds which generated overall solid net performance which was, however, lower than the net returns in 2014. The returns in these funds reflected strong operating performance across most of our private and public portfolios.

Investment Income was \$73.3 million for the year ended December 31, 2015, a decrease of \$105.5 million, compared to \$178.8 million for the year ended December 31, 2014, primarily due to our BCP V and BCP VI funds which generated strong net returns of 8.1% and 10.1% for the year, but were slightly lower than the returns generated in the full year 2014 mainly as a result of the lower returns in our private equity funds.

Total Management Fees were \$512.7 million for the year ended December 31, 2015, a decrease of \$41.6 million compared to \$554.3 million for the year ended December 31, 2014, driven primarily by decreases in Transaction and Other Fees, Net and Management Fee Offsets, and an increase in Base Management Fees. Transaction and Other Fees were \$36.3 million for the year ended December 31, 2015, compared to \$135.7 million for the year ended December 31, 2014, primarily due to the timing of investment closings and monitoring fee termination payments. Management Fee Offsets were \$(36.8) million for the year ended December 31, 2015, compared to \$(19.1) million for the year ended December 31, 2014, primarily due to the increased offset rates in our private equity funds. Base Management Fees were \$502.6 million for the year ended December 31, 2015, an increase of \$86.8 million compared to \$415.8 million for the year ended December 31, 2014, primarily due to the increase in the funds raised for our Tactical Opportunities investment vehicle and our secondary private fund of funds business.

*Expenses*

Expenses were \$726.2 million for the year ended December 31, 2015, a decrease of \$174.7 million, compared to \$900.9 million for the year ended December 31, 2014. The decrease was primarily attributable to a decrease of \$230.1 million in Performance Fee Compensation and a \$55.6 million increase in Other Operating Expenses. Performance Fee Compensation decreased as a result of the decrease in revenues. The increase in Other Operating Expenses was primarily due to non-recurring costs related to the SEC settlement and allocated to the segment and certain one-time costs associated with fundraising.

*Year Ended December 31, 2014 Compared to Year Ended December 31, 2013*

*Revenues*

Revenues were \$2.7 billion for the year ended December 31, 2014, an increase of \$1.3 billion compared to \$1.5 billion for the year ended December 31, 2013. The increase in revenues was attributable to increases in Performance Fees and Total Management Fees of \$69.9 million, respectively, partially offset by a decrease in Investment Income of \$71.0 million.

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Performance Fees, which are determined on a fund by fund basis, were \$2.0 billion for the year ended December 31, 2014, compared to \$728.2 million for the year ended December 31, 2013, principally due to the performance in our BCP V and BEP funds which generated net returns of 24% and 18%, respectively with BCP V crossing its preferred return threshold during the period. These returns were driven by both the private and public portfolios, from strong operating performance across the portfolio as well as the Michaels Stores, Catalent and Vivint's solar business.

Total Management Fees were \$554.3 million for the year ended December 31, 2014, an increase of \$69.9 million compared to \$484.4 million for the year ended December 31, 2013, driven primarily by increases in Base Management Fees and Transaction and Other Fees, which were \$415.8 million for the year ended December 31, 2014, an increase of \$47.7 million compared to \$368.1 million for the year ended December 31, 2013, primarily due to the increase in the funds raised for our Tactical Opportunities investment vehicles and Strategic Partners of funds business as well as the inclusion of the Strategic Partners management fees for the full year. Transaction and Other Fees were \$138.5 million for the year ended December 31, 2014, an increase of \$38.0 million compared to \$97.7 million for the year ended December 31, 2013, primarily due to fees earned related to transaction closings.

Investment Income was \$178.8 million for the year ended December 31, 2014, a decrease of \$71.0 million, compared to \$249.8 million for the year ended December 31, 2013, primarily due to our BCP V and BEP funds which generated strong net returns of 24% and 12% for the year ended December 31, 2014, but were slightly lower than the returns generated in the full year 2013.

*Expenses*

Expenses were \$900.9 million for the year ended December 31, 2014, an increase of \$154.6 million, compared to \$746.3 million for the year ended December 31, 2013. The increase was primarily attributable to increases of \$95.2 million in Performance Fee Compensation, \$100.0 million in Other Operating Expenses, and \$19.1 million in Other Compensation. Performance Fee Compensation increased as a result of the increase in Fees Revenue. Compensation increased primarily due to an increase in revenue on which a portion of compensation is based on a headcount to support the growth of the business. The increase in Other Operating Expenses was primarily due to an increase in the headcount in the segment.

*Fund Returns*

Fund returns information for our significant funds is included throughout this discussion and analysis to facilitate an understanding of our operations for the periods presented. The fund returns information reflected in this discussion and analysis is not indicative of the performance of The Blackstone Group L.P. and is also not necessarily indicative of the future performance of any particular fund. The Blackstone Group L.P. is not an investment in any of our funds. There can be no assurance that any of our funds or our other funds will achieve similar returns.

The following table presents the internal rates of return of our significant private equity funds:

Fund (b)	Year Ended December 31,							De In Realized
	2015		2014 (a)		2013 (a)		Gross	
	Gross	Net	Gross	Net	Gross	Net		
BCP IV	-6%	-6%	-4%	-2%	27%	23%	57%	
BCP V	11%	8%	35%	24%	38%	35%	13%	
BCOM	50%	49%	12%	20%	8%	-2%	14%	
BCP VI	11%	8%	24%	18%	24%	13%	65%	
BEP I	-5%	-4%	15%	12%	47%	36%	61%	
BEP II (c)	N/M	N/M	N/M	N/M	N/M	N/M	N/M	
Tactical Opportunities	12%	8%	22%	17%	20%	13%	39%	
Strategic Partners	22%	19%	24%	20%	8%	6%	N/A	



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**The returns presented herein represent those of the applicable Blackstone Funds and not those of The Blackstone C**

N/M Not meaningful.

N/A Not applicable.

(a) Changes in previous period returns are due to the repayment of fund level financing with capital drawn down from t  
and limited partners.

(b) Net returns are based on the change in carrying value (realized and unrealized) after management fees, expenses and

(c) BEP II 's investment returns are presented as N/M as its investment period commenced in February 2015.

The corporate private equity funds within the Private Equity segment have four contributed funds with closed investment p  
BCOM and BEP I. As of December 31, 2015, BCP IV was above its Carried Interest threshold (i.e., the preferred return p  
before the general partner is eligible to receive Carried Interest) and would still be above its Carried Interest threshold eve  
investments were valued at zero. BCP V is comprised of two fund classes based on the timings of fund closings, the BCP  
fund. Within these fund classes, the general partner ( GP ) is subject to equalization such that (a) the GP accrues Carried  
Interest for the combined fund classes is positive and (b) the GP realizes Carried Interest so long as clawback obligations,  
fund classes are fully satisfied. During the quarter, both fund classes were above their respective Carried Interest threshol  
its Carried Interest threshold and has generated inception to date positive returns. We are entitled to retain previously reali  
20% of BCOM 's net gains. As a result, Performance Fees are recognized from BCOM on current period gains and losses.  
Carried Interest threshold.

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The following table presents the results of operations for our Real Estate segment:

	Year Ended December 31,			2015 vs. 2014	
	2015	2014	2013	\$	%
	(Dollars in Thousands)				
<b>Segment Revenues</b>					
<b>Management Fees, Net</b>					
Base Management Fees	\$ 668,575	\$ 628,502	\$ 565,182	\$ 40,073	6%
Transaction and Other Fees, Net	110,577	91,610	79,675	18,967	21%
Management Fee Offsets	(26,840)	(34,443)	(22,821)	7,603	-22%
<b>Total Management Fees, Net</b>	<b>752,312</b>	<b>685,669</b>	<b>622,036</b>	<b>66,643</b>	<b>10%</b>
<b>Performance Fees</b>					
<b>Realized</b>					
Carried Interest	1,634,733	1,487,762	486,773	146,971	10%
Incentive Fees	17,153	11,499	45,862	5,654	49%
<b>Unrealized</b>					
Carried Interest	(680,542)	524,046	1,651,700	(1,204,588)	N/M
Incentive Fees	20,802	(5,521)	(28,753)	26,323	N/M
<b>Total Performance Fees</b>	<b>992,146</b>	<b>2,017,786</b>	<b>2,155,582</b>	<b>(1,025,640)</b>	<b>-51%</b>
<b>Investment Income (Loss)</b>					
<b>Realized</b>					
	235,582	309,095	52,359	(73,513)	-24%
<b>Unrealized</b>					
	(231,889)	(58,930)	350,201	(172,959)	293%
<b>Total Investment Income</b>	<b>3,693</b>	<b>250,165</b>	<b>402,560</b>	<b>(246,472)</b>	<b>-99%</b>
Interest and Dividend Revenue	43,990	30,197	21,563	13,793	46%
Other	(1,422)	2,863	3,384	(4,285)	N/M
<b>Total Revenues</b>	<b>1,790,719</b>	<b>2,986,680</b>	<b>3,205,125</b>	<b>(1,195,961)</b>	<b>-40%</b>
<b>Expenses</b>					
<b>Compensation and Benefits</b>					
Compensation	358,381	326,317	294,222	32,064	10%
<b>Performance Fee Compensation</b>					
<b>Realized</b>					
Carried Interest	484,037	432,996	148,837	51,041	12%
Incentive Fees	8,678	5,980	23,878	2,698	45%
<b>Unrealized</b>					
Carried Interest	(196,347)	197,174	566,837	(393,521)	N/M
Incentive Fees	8,817	(2,751)	(15,015)	11,568	N/M
<b>Total Compensation and Benefits</b>	<b>663,566</b>	<b>959,716</b>	<b>1,018,759</b>	<b>(296,150)</b>	<b>-31%</b>
Other Operating Expenses	179,175	146,083	116,391	33,092	23%
<b>Total Expenses</b>	<b>842,741</b>	<b>1,105,799</b>	<b>1,135,150</b>	<b>(263,058)</b>	<b>-24%</b>
<b>Economic Income</b>	<b>\$ 947,978</b>	<b>\$ 1,880,881</b>	<b>\$ 2,069,975</b>	<b>\$ (932,903)</b>	<b>-50%</b>

N/M Not meaningful.

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*Year Ended December 31, 2015 Compared to Year Ended December 31, 2014*

*Revenues*

Revenues were \$1.8 billion for the year ended December 31, 2015, a decrease of \$1.2 billion compared to \$3.0 billion for December 31, 2014. The decrease in revenues was primarily attributable to decreases in Performance Fees and Investment Income of \$246.5 million, respectively, partially offset by an increase in Total Management Fees, Net of \$66.6 million.

The decline in 2015 revenues in our Real Estate segment was significantly driven by a decline in unrealized Performance Fees. Unrealized Performance Fees was primarily due to negative swings in the marks of our publicly-traded Real Estate equity investments, as a result of a decline in public equity markets in 2015. If macroeconomic conditions were to deteriorate in the future, revenues in our Real Estate fund investments, revenues in our Real Estate segment would likely continue to be negatively impacted.

Performance Fees, which are determined on a fund by fund basis, were \$992.1 million for the year ended December 31, 2015, a decrease of \$1.0 billion compared to \$2.0 billion for the year ended December 31, 2014. Performance Fees decreased by \$1.0 billion due to the net appreciation of investments in our BREP carry funds from 20.9% to 9.7%. For the year ended December 31, 2015, the value of assets for Blackstone's contributed Real Estate opportunistic funds was driven by sustained strong operating fund performance resulting in appreciation of 16.6% offset by public portfolio depreciation of 8.6%. Our BREDS drawdown and redemptions appreciated 13.0% and 2.9%, respectively.

Investment Income was \$3.7 million for the year ended December 31, 2015, a decrease of \$246.5 million compared to \$250.2 million for the year ended December 31, 2014. The decrease in Investment Income was due to a year over year net depreciation of investment income. Blackstone has a larger investment in BREP VI than in other BREP funds.

Total Management Fees, Net were \$752.3 million for the year ended December 31, 2015, an increase of \$66.6 million compared to the year ended December 31, 2014, primarily attributable to increases in Base Management Fees. Base Management Fees were \$628.4 million for the year ended December 31, 2015, an increase of \$40.1 million compared to \$628.5 million for the year ended December 31, 2014, principally due to fees generated from fundraising within BREP VIII, BPP and invested capital within BREDS, partially offset by a decrease in the portfolio.

*Expenses*

Expenses were \$842.7 million for the year ended December 31, 2015, a decrease of \$263.1 million, compared to \$1.1 billion for the year ended December 31, 2014. The decrease was primarily attributable to a decrease of Performance Fee Compensation of \$328.2 million, an increase in Compensation and Other Operating Expenses of \$32.1 million and \$33.1 million, respectively. The decrease in Compensation is the result of a decrease in Performance Fees Revenue. The increase in Compensation is due to an overall increase in Performance Fees, on which a portion of compensation is based, as well as an increase in headcount to support the growth of the business. Operating Expenses was primarily due to an increase in interest expense allocated to the segment and certain one-time costs related to fundraising.

*Year Ended December 31, 2014 Compared to Year Ended December 31, 2013*

*Revenues*

Revenues were \$3.0 billion for the year ended December 31, 2014, a decrease of \$218.4 million compared to \$3.2 billion for the year ended December 31, 2013. The decrease in revenues was primarily attributable to decreases in Investment Income and Performance Fees of \$137.8 million and \$137.8 million, respectively, partially offset by an increase in Total Management Fees, Net of \$63.6 million.

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Investment Income was \$250.2 million for the year ended December 31, 2014, a decrease of \$152.4 million compared to \$402.6 million for the year ended December 31, 2013. The decrease in Investment Income was due to a year over year decrease in the net appreciation of investments in our BREP VI fund. Blackstone has a larger investment in BREP VI than in other BREP funds.

Performance Fees, which are determined on a fund by fund basis, were \$2.0 billion for the year ended December 31, 2014, a decrease of \$137.8 million compared to \$2.2 billion for the year ended December 31, 2013. Performance Fees decreased by \$137.8 million due to a decrease in the net appreciation of investments in our BREP carry funds from 31.3% to 20.9%. For the year ended December 31, 2014, the carrying value of assets for Blackstone's contributed Real Estate funds, including fee-paying co-investments was driven by changes in fundamentals in the private portfolio and public portfolio appreciation. Our BREDS drawdown and real estate hedge funds decreased by 5.3%, respectively.

Total Management Fees, Net were \$685.7 million for the year ended December 31, 2014, an increase of \$63.6 million compared to \$622.1 million for the year ended December 31, 2013, primarily attributable to increases in Base Management Fees. Base Management Fees were \$565.2 million for the year ended December 31, 2014, an increase of \$63.3 million compared to \$501.9 million for the year ended December 31, 2013, principally due to fees generated from fundraising within BREP Europe IV, BREP Asia, BPP and invested capital within BREP V, and the expiration of BREP V and realizations across the portfolio.

*Expenses*

Expenses were \$1.1 billion for the year ended December 31, 2014, a decrease of \$29.4 million, compared to \$1.1 billion for the year ended December 31, 2013. The decrease was primarily attributable to a decrease of Performance Fee Compensation of \$91.1 million, partially offset by increases in Compensation and Other Operating Expenses of \$32.1 million and \$29.7 million, respectively. The decrease in Performance Fee Compensation is the result of a decrease in Performance Fees Revenue. The increase in Compensation is due to an overall increase in Performance Fees, on which a portion of compensation is based, as well as an increase in headcount to support the growth of the business. The increase in Other Operating Expenses was primarily due to an increase in interest expense allocated to the segment as well as increases in other professional fees.

*Fund Returns*

Fund return information for our significant funds is included throughout this discussion and analysis to facilitate an understanding of our operations for the periods presented. The fund returns information reflected in this discussion and analysis is not indicative of the performance of The Blackstone Group L.P. and is also not necessarily indicative of the future performance of any particular fund. The Blackstone Group L.P. is not an investment in any of our funds. There can be no assurance that any of our funds or other funds will achieve similar returns.

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The following table presents the internal rates of return of our significant real estate funds:

Fund (a)	Year Ended December 31,							Real
	2015		2014		2013		Gross	
	Gross	Net	Gross	Net	Gross	Net		
BREP IV	-2%	-2%	12%	9%	28%	21%	65%	
BREP V	16%	14%	25%	21%	19%	15%	17%	
BREP International II (b)	20%	17%	27%	25%	32%	30%	10%	
BREP VI	-2%	-2%	20%	17%	43%	35%	20%	
BREP Europe III (b)	21%	17%	32%	25%	23%	17%	36%	
BREP VII	19%	14%	33%	25%	41%	29%	46%	
BREP VIII	N/M	N/M	N/A	N/A	N/A	N/A	N/A	
BREP Asia	22%	13%	19%	10%	N/M	N/M	50%	
BREP Europe IV (b)	27%	19%	32%	20%	N/M	N/M	54%	
BREDS	14%	9%	15%	10%	15%	11%	17%	
BSSF I	4%	2%	14%	10%	14%	10%	N/A	
CMBS	2%	1%	9%	6%	11%	7%	N/A	
BREIF	7%	4%	4%	2%	N/A	N/A	N/A	
BPP	17%	15%	28%	24%	N/A	N/A	N/A	
BREP Co-Investment (c)			24%	22%	43%	39%	19%	

The returns presented herein represent those of the applicable Blackstone Funds and not those of The Blackstone C

N/M Not meaningful.

N/A Not applicable.

(a) Net returns are based on the change in carrying value (realized and unrealized) after management fees, expenses and allocations.

(b) Euro-based net internal rates of return.

(c) Excludes fully realized co-investments prior to Blackstone's initial public offering.

The following table presents the Carried Interest status of our real estate carry funds with expired investment periods which generating performance fees as of December 31, 2015:

Fully Invested Funds	Amount	Gain to Cross Carried Interest % Change in Total Enterprise Value (b) (Amounts in Million)
BREP Int 1 II (Sep 2005 / Jun 2008)	779	46%

(a) The general partner of each fund is allocated Carried Interest when the annualized returns, net of management fees and preferred return as dictated by the fund agreements. The preferred return is calculated for each limited partner individually. Carried Interest Threshold represents the increase in equity at the fund level (excluding our side-by-side investments) for the general partner to begin accruing Carried Interest, assuming the gain is earned pro rata across the fund's investment reporting date.

(b) Total Enterprise Value is the respective fund's pro rata ownership of the privately held portfolio companies' Enterprise Value. The Real Estate segment has seven funds in their investment period, which were above their respective Carried Interest thresholds as of December 31, 2015: BREP VIII, BREP Asia, BREP Europe IV and four funds within BREDS II.



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The following table presents the results of operations for our Hedge Fund Solutions segment:

	Year Ended December 31,			2015 vs. 2014	
	2015	2014	2013	\$	%
(Dollars in Thousands)					
<b>Segment Revenues</b>					
Management Fees, Net					
Base Management Fees	\$ 524,386	\$ 482,981	\$ 409,321	\$ 41,405	9
Transaction and Other Fees, Net	317	569	623	(252)	-44
Management Fee Offsets	171	(5,014)	(3,387)	5,185	N/M
Total Management Fees, Net	524,874	478,536	406,557	46,338	10
<b>Performance Fees</b>					
Realized					
Incentive Fees	68,197	140,529	207,735	(72,332)	-51
Unrealized					
Carried Interest	2,021			2,021	N/M
Incentive Fees	(8,084)	(879)	7,718	(7,205)	820
Total Performance Fees	62,134	139,650	215,453	(77,516)	-56
<b>Investment Income (Loss)</b>					
Realized					
	(12,741)	21,550	27,613	(34,291)	N/M
Unrealized					
	(1,435)	5,132	(9,306)	(6,567)	N/M
Total Investment Income (Loss)	(14,176)	26,682	18,307	(40,858)	N/M
Interest and Dividend Revenue	17,274	11,114	7,605	6,160	55
Other	200	1,855	688	(1,655)	-85
Total Revenues	590,306	657,837	648,610	(67,531)	-10
<b>Expenses</b>					
Compensation and Benefits					
Compensation					
	179,484	131,658	136,470	47,826	36
Performance Fee Compensation					
Realized					
Incentive Fees	27,155	42,451	65,793	(15,296)	-36
Unrealized					
Carried Interest	823			823	N/M
Incentive Fees	(2,912)	(273)	2,856	(2,639)	967
Total Compensation and Benefits	204,550	173,836	205,119	30,714	18
Other Operating Expenses	90,072	86,129	66,966	3,943	5
Total Expenses	294,622	259,965	272,085	34,657	13
Economic Income	\$ 295,684	\$ 397,872	\$ 376,525	\$ (102,188)	-26



## Edgar Filing: Ameris Bancorp - Form DEF 14A

N/M Not meaningful.

*Year Ended December 31, 2015 Compared to Year Ended December 31, 2014*

### *Revenues*

Revenues were \$590.3 million for the year ended December 31, 2015, a decrease of \$67.5 million compared to \$657.8 million for the year ended December 31, 2014. The decrease in revenues was primarily attributable to

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decreases in Performance Fees and Investment Income of \$77.5 million and \$40.9 million, respectively, partially offset by Management Fees, Net of \$46.3 million.

In 2015, Hedge Fund Solutions operated in an environment generally characterized by declines in equity and fixed income connection, global markets experienced significant volatility during 2015, with the CBOE volatility index reaching its high. Notwithstanding these market conditions, the BPS Composite gross return was positive 2.9% during 2015, outperforming Hedge Fund Index. In the future, however, if global asset prices continue to decline or liquidity needs cause investors to withdraw, Hedge Fund Solutions revenues would likely continue to be negatively impacted. Nonetheless, Hedge Fund Solutions operates multiple strategies that are both long and short asset classes and generates a majority of its revenue through management fees, all of which provide downside protection to Hedge Fund Solutions revenues.

Performance Fees were \$62.1 million for the year ended December 31, 2015, a decrease of \$77.5 million compared to \$139.6 million ended December 31, 2014. This was primarily due to lower returns. The net returns of the underlying assets within the BPS Composite were 2.1% during the year ended December 31, 2015.

Investment Loss was \$14.2 million for the year ended December 31, 2015, a decrease of \$40.9 million compared to Investment Loss of \$26.7 million for the year ended December 31, 2014. The decrease in Investment Income was primarily driven by the year over year change in investments of which Blackstone owns a share.

Total Management Fees, Net were \$524.9 million for the year ended December 31, 2015, an increase of \$46.3 million compared to the year ended December 31, 2014, primarily due to an increase in Base Management Fees. Base Management Fees were \$483.0 million for the year ended December 31, 2015, an increase of \$41.4 million compared to \$441.6 million for the year ended December 31, 2014. The increase in Fee-Earning Assets Under Management of 7% from the prior year, which was from net inflows and market appreciation.

*Expenses*

Expenses were \$294.6 million for the year ended December 31, 2015, an increase of \$34.7 million compared to the year ended December 31, 2014. The increase was primarily attributable to a \$47.8 million increase in Compensation, and a \$3.9 million increase in Other Operating Expenses, partially offset by a \$17.1 million decrease in Performance Fee Compensation. Compensation was \$179.5 million for the year ended December 31, 2015, an increase of \$47.8 million compared to \$131.7 million for the prior year, due to an overall increase in Management Fees, Net of compensation is based, an increase in headcount to support the growth of the business and a change in the terms of Deferred Compensation awards. Other Operating Expenses were \$90.1 million for the year ended December 31, 2015, an increase of \$3.9 million compared to the year ended December 31, 2014. The increase in Other Operating Expenses was primarily due to interest allocated to Performance Fee Compensation was \$25.1 million for the year ended December 31, 2015, a decrease of \$17.1 million compared to \$42.2 million for the year ended December 31, 2014 due to the decrease in Performance Fees Revenue.

*Year Ended December 31, 2014 Compared to Year Ended December 31, 2013*

*Revenues*

Revenues were \$657.8 million for the year ended December 31, 2014, an increase of \$9.2 million compared to \$648.6 million for the year ended December 31, 2013. The increase in revenues was primarily attributable to increases in Total Management Fees, Net and Investment Income of \$8.4 million and \$8.4 million, respectively, partially offset by a decrease in Performance Fees of \$75.8 million.

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Total Management Fees, Net were \$478.5 million for the year ended December 31, 2014, an increase of \$72.0 million compared to the year ended December 31, 2013, primarily due to an increase in Base Management Fees. Base Management Fees were \$409.3 million for the year ended December 31, 2014, an increase of \$73.7 million compared to \$409.3 million for the year ended December 31, 2013. The increase in Base Management Fees was primarily due to an increase in Fee-Earning Assets Under Management of 16% from the prior year, which was from net inflows and market appreciation.

Investment Income was \$26.7 million for the year ended December 31, 2014, an increase of \$8.4 million compared to \$18.3 million for the year ended December 31, 2013. The increase in Investment Income was primarily driven by the year over year net appreciation of investment assets. Blackstone owns a share.

Performance Fees were \$139.7 million for the year ended December 31, 2014, a decrease of \$75.8 million compared to \$215.5 million for the year ended December 31, 2013. This was primarily due to lower returns. The net returns of the underlying assets within the BP segment were 5.9% during the year ended December 31, 2014.

*Expenses*

Expenses were \$260.0 million for the year ended December 31, 2014, a decrease of \$12.1 million compared to the year ended December 31, 2013. The decrease was primarily attributable to a \$26.5 million decrease in Performance Fee Compensation and a \$4.8 million decrease in Other Operating Expenses, partially offset by a \$19.2 million increase in Other Operating Expenses. Performance Fee Compensation was \$42.2 million for the year ended December 31, 2014, a decrease of \$26.5 million compared to \$68.6 million for the year ended December 31, 2013 due to the decrease in Fees Revenue. Compensation was \$131.7 million for the year ended December 31, 2014, a decrease of \$4.8 million compared to the prior year, due to a change in the terms of Deferred Compensation Plan awards which more than offset the increase in Other Operating Expenses. Other Operating Expenses were \$86.1 million for the year ended December 31, 2014, an increase of \$19.2 million compared to \$66.9 million for the year ended December 31, 2013, primarily resulting from an increase in interest expense allocated to the segment as well as an increase in other operating expenses.

*Operating Metrics*

The following table presents information regarding our Incentive Fee-Earning Assets Under Management:

	<b>Fee-Earning Assets Under Management Eligible for Incentive Fees</b>		
	<b>2013</b>	<b>2014</b>	<b>2015</b>
	<b>December 31,</b>		
	<b>(Dollars in Thousands)</b>		
BAAM Managed Funds (b)	\$ 28,640,505	\$ 34,732,386	\$ 35,831,499

Note: Totals in graph may not add due to rounding.

- (a) Estimated % Above High Water Mark/Benchmark represents the percentage of Fee-Earning Assets Under Management that as of the dates presented would earn incentive fees when the applicable BAAM managed fund has positive performance relative to a benchmark, where applicable. Incremental positive performance in the applicable Blackstone Funds may reach their respective High Water Mark or clear a benchmark return, thereby resulting in an increase in Estimated % Above High Water Mark/Benchmark.
- (b) For the BAAM managed funds, at December 31, 2015 the incremental appreciation needed for the 19% of Fee-Earning Assets Under Management below their respective High Water Marks/Benchmarks to reach their respective High Water Marks/Benchmarks was \$178.9 million, an increase of \$178.9 million, or 310.2%, compared to \$57.7 million at December 31, 2014. Of the Fee-Earning Assets Under Management below their respective High Water Marks/Benchmarks as of December 31, 2015, 93% were within 5% of their respective High Water Mark.

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*Composite Returns*

Composite returns information is included throughout this discussion and analysis to facilitate an understanding of our results for the periods presented. The composite returns information reflected in this discussion and analysis is not indicative of the financial performance of Blackstone Group L.P. and is also not necessarily indicative of the future results of any particular fund. An investment in this fund is not an investment in any of our funds or composites. There can be no assurance that any of our funds or composites or other funds or composites will achieve similar returns.

The following table presents the return information of the BAAM Managed Funds, BAAM Principal Solutions Composite

Composite	Average Annual Return			
	One Year		Three Year	
	Gross	Net	Gross	Net
BAAM Managed Funds, BAAM Principal Solutions Composite (b)	3%	2%	7%	6%

**The returns presented represent those of the applicable Blackstone Funds and not those of The Blackstone Group L.P.**

- (a) Composite returns present a summarized asset-weighted return measure to evaluate the overall performance of the applicable Funds.
- (b) BAAM's Principal Solutions Composite, formerly known as BAAM's Core Funds Composite, covers the period from inception through December 31, 2019, although BAAM's inception date is September 1990. BAAM's Principal Solutions Composite does not include BAAM's solutions (i.e., liquid alternatives), long-only equity, long-biased commodities, ventures (i.e., seeding and minority investments), opportunities (i.e., co-investments), and Senfina (direct trading) platforms except where a BPS fund invests directly in them. BAAM's advisory platforms and liquidating funds are also excluded. On a net of fees basis, the BPS Composite was up 2.1% for the full year. The historical return is from January 1, 2000.

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**Credit**

The following table presents the results of operations for our Credit segment:

	Year Ended December 31,			2015 vs. 2014	
	2015	2014	2013	\$	%
	(Dollars in Thousands)				
<b>Segment Revenues</b>					
<b>Management Fees, Net</b>					
Base Management Fees	\$ 500,982	\$ 460,205	\$ 398,158	\$ 40,777	9%
Transaction and Other Fees, Net	6,371	18,161	28,586	(11,790)	-65%
Management Fee Offsets	(30,065)	(28,168)	(40,329)	(1,897)	7%
Total Management Fees, Net	477,288	450,198	386,415	27,090	6%
<b>Performance Fees</b>					
<b>Realized</b>					
Carried Interest	96,156	208,432	127,192	(112,276)	-54%
Incentive Fees	109,396	109,717	220,736	(321)	-0%
<b>Unrealized</b>					
Carried Interest	(198,820)	(37,913)	108,078	(160,907)	424%
Incentive Fees	(19,967)	(23,025)	1,107	3,058	-13%
Total Performance Fees	(13,235)	257,211	457,113	(270,446)	N/M
<b>Investment Income (Loss)</b>					
<b>Realized</b>					
Realized	7,186	9,354	4,098	(2,168)	-23%
<b>Unrealized</b>					
Unrealized	(16,258)	5,055	13,951	(21,313)	N/M
Total Investment Income (Loss)	(9,072)	14,409	18,049	(23,481)	N/M
Interest and Dividend Revenue	24,599	23,040	18,146	1,559	7%
Other	5,171	(2,310)	527	7,481	N/M
Total Revenues	484,751	742,548	880,250	(257,797)	-35%
<b>Expenses</b>					
<b>Compensation and Benefits</b>					
<b>Compensation</b>					
Compensation	190,189	188,200	186,514	1,989	1%
<b>Performance Fee Compensation</b>					
<b>Realized</b>					
Carried Interest	52,841	116,254	69,411	(63,413)	-55%
Incentive Fees	50,113	61,668	111,244	(11,555)	-19%
<b>Unrealized</b>					
Carried Interest	(107,000)	(28,583)	57,147	(78,417)	274%
Incentive Fees	(8,395)	(16,252)	508	7,857	-48%
Total Compensation and Benefits	177,748	321,287	424,824	(143,539)	-45%
Other Operating Expenses	93,626	90,524	96,940	3,102	3%
Total Expenses	271,374	411,811	521,764	(140,437)	-34%
Economic Income	\$ 213,377	\$ 330,737	\$ 358,486	\$ (117,360)	-35%

N/M Not meaningful.

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*Year Ended December 31, 2015 Compared to Year Ended December 31, 2014*

*Revenues*

Revenues were \$484.8 million for the year ended December 31, 2015, which were \$257.8 million lower compared to \$742.6 million for the year ended December 31, 2014. The decrease in revenues was primarily attributable to lower Performance Fees and Investment Loss of \$23.5 million, respectively, partially offset by an increase of \$27.1 million in Total Management Fees, Net.

During the fourth quarter of 2015, the credit markets experienced widening credit spreads and significant illiquidity, particularly in the below investment grade credit. In addition, energy-related issuers, which represent a significant component of the below investment grade credit, experienced a decline in an environment in which oil and natural gas prices have declined materially to their lowest levels in years. Performance Fees in the below investment grade alternative credit strategies was negatively impacted in the fourth quarter of 2015 by the performance of our energy investment in the energy market, underperformance in certain event-driven assets and technical pressure caused by year-end selling. In the near term, market conditions may further affect these marks. In any event, if below investment grade credit, and energy, remain depressed or subject to volatile market conditions, revenues in our Credit segment would likely continue to be negatively impacted.

Performance Fee Losses were \$13.2 million for the year ended December 31, 2015, which were \$270.4 million lower compared to \$283.6 million for the year ended December 31, 2014. The decrease was primarily due to lower rates of appreciation in our hedge fund strategies business as well as our mezzanine and rescue lending businesses. The net returns of Blackstone's significant Credit segment funds were -5.8% for Hedge Fund Strategies, -2.2% for Mezzanine Fund Strategies and -8.8% for Rescue Lending Strategies for the year ended December 31, 2015.

Investment Loss was \$9.1 million for the year ended December 31, 2015, which were \$23.5 million lower compared to \$32.6 million for the year ended December 31, 2014. The decrease was primarily due to the unrealized investment losses in hedge fund strategies, mezzanine funds and long only funds.

Total Management Fees, Net were \$477.3 million for the year ended December 31, 2015, an increase of \$27.1 million compared to \$450.2 million for the year ended December 31, 2014. This increase was primarily attributable to the growth in Fee-Earning Assets Under Management in our hedge fund strategies business and our business development companies.

*Expenses*

Expenses were \$271.4 million for the year ended December 31, 2015, a decrease of \$140.4 million compared to \$411.8 million for the year ended December 31, 2014. The decrease in expenses was primarily attributable to a decrease of \$145.5 million in Performance Fee Compensation. The decrease in Performance Fee Compensation was due to lower Performance Fees Revenue.

*Year Ended December 31, 2014 Compared to December 31, 2013*

*Revenues*

Revenues were \$742.5 million for the year ended December 31, 2014, which were \$137.7 million lower compared to \$880.2 million for the year ended December 31, 2013. The decrease in revenues was primarily attributable to lower Performance Fees of \$199.9 million, partially offset by an increase of \$63.8 million in Total Management Fees, Net.

Performance Fees were \$257.2 million for the year ended December 31, 2014, which were \$199.9 million lower compared to \$457.1 million for the year ended December 31, 2013. The decrease was primarily due to lower rates of appreciation in our hedge fund strategies business and our rescue lending business. Blackstone's significant Credit segment funds were 0.1% for Hedge Fund Strategies, 17.6% for Mezzanine Fund Strategies and 17.6% for Rescue Lending Strategies for the year ended December 31, 2014.

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Total Management Fees, Net were \$450.2 million for the year ended December 31, 2014, an increase of \$63.8 million on the year ended December 31, 2013. This increase was primarily attributable to the growth in Fee-Earning Assets Under Management in our fund strategies business and our business development companies.

*Expenses*

Expenses were \$411.8 million for the year ended December 31, 2014, a decrease of \$110.0 million compared to \$521.8 million for the year ended December 31, 2013. The decrease in expenses was primarily attributable to a decrease of \$105.2 million in Performance Fees. The decrease in Performance Fee Compensation was due to lower Performance Fees Revenue.

*Fund Returns*

Fund return information for our significant businesses is included throughout this discussion and analysis to facilitate an understanding of operations for the periods presented. The fund returns information reflected in this discussion and analysis is not indicative of the performance of The Blackstone Group L.P. and is also not necessarily indicative of the future results of any particular fund. The Blackstone Group L.P. is not an investment in any of our funds. There can be no assurance that any of our funds or our other investments will achieve similar returns.

As of December 31, 2015, the Credit segment's returns reflect composite returns for funds included within each alternative investment strategy. Previously, these returns reflected only the composite returns for the flagship funds in each strategy. The historical returns presented below have been updated to conform to the current presentation.

The following table presents composite return information of the segment's Hedge Fund Strategies funds:

Fund	Average Annual Returns Periods Ended December 31, 2015				
	One Year		Three Year		Five Year
	Gross	Net	Gross	Net	Gross
Hedge Fund Strategies (b)	-4%	-6%	7%	4%	9%

**The returns presented represent those of the applicable Blackstone Funds and not those of The Blackstone Group L.P.**

- (a) Average annual returns present a summarized asset-weighted return measure to evaluate the overall performance of Blackstone Funds.
- (b) The Hedge Fund Strategies' returns represent a weighted-average composite of the fee-earning funds exceeding \$10 million at the respective quarter end excluding the Blackstone Funds that were contributed to GSO as part of Blackstone's acquisition of GSO. The historical returns are from August 1, 2005.



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The following table presents combined internal rates of return of the segment's Mezzanine Strategies funds and Rescue Lending Strategies funds.

Composite (a)	Year Ended December 31,				
	2015		2014		2013
	Gross	Net	Gross	Net	Gross
Mezzanine Strategies (b)	-1%	-2%	23%	18%	26%
Rescue Lending Strategies (c)	-11%	-9%	15%	12%	33%

The returns presented herein represent those of the applicable Blackstone Funds and not those of The Blackstone Group.

- (a) Net returns are based on the change in carrying value (realized and unrealized) after management fees, expenses and allocations, net of tax advances.
- (b) The Mezzanine Strategies' returns represent the IRR of the combined cash flows of the fee-earning funds exceeding each respective quarter end excluding the Blackstone Funds that were contributed to GSO as part of Blackstone's acquisition in 2008. The inception to date returns are from July 16, 2007.
- (c) The Rescue Lending Strategies' returns represent the IRR of the combined cash flows of the fee-earning funds exceeding each respective quarter end. The inception to date returns are from September 29, 2009.

As of December 31, 2015, one drawdown fund within Rescue Lending Strategies return was 1% below the Carried Interest. Within Mezzanine Lending Strategies return, two funds representing 11.2% of the fair value included in the return were below the Carried Interest.

**Financial Advisory**

The following table presents the results of operations for our Financial Advisory segment:

	Year Ended December 31,			2015 vs. 2014	
	2015	2014	2013	\$	%
(Dollars in Thousands)					
<b>Segment Revenues</b>					
Advisory Fees	\$ 297,570	\$ 398,942	\$ 386,201	\$ (101,372)	-25%
Transaction and Other Fees, Net	162	379	415	(217)	-51%
Total Advisory and Transaction Fees	297,732	399,321	386,616	(101,589)	-26%
<b>Investment Income (Loss)</b>					
Realized	(868)	707	(1,625)	(1,575)	N/M
Unrealized	(39)	860	739	(899)	N/M
Total Investment Income (Loss)	(907)	1,567	(886)	(2,474)	N/M
Interest and Dividend Revenue	12,520	10,000	7,997	2,520	23%
Other	(1,303)	428	1,450	(1,731)	N/M
Total Revenues	308,042	411,316	395,177	(103,274)	-25%
<b>Expenses</b>					
<b>Compensation and Benefits</b>					
Compensation	180,917	226,837	258,284	(45,920)	-20%
Other Operating Expenses	62,326	87,484	81,843	(25,158)	-29%
Total Expenses	243,243	314,321	340,127	(71,078)	-23%

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Economic Income	\$ 64,799	\$ 96,995	\$ 55,050	\$ (32,196)	-33
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N/M Not meaningful.

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As a result of the spin-off on October 1, 2015 of Blackstone's Financial Advisory business, which did not include BXCML, we reclassified from the Financial Advisory segment to the Private Equity segment. All prior periods have been recast to reflect this reclassification. Subsequent to September 30, 2015, the former Financial Advisory segment is reporting no revenues, no expenses, and no net income. The information above is for comparative purposes only.

**Liquidity and Capital Resources**

***General***

Blackstone's business model derives revenue primarily from third party assets under management. Blackstone is not a capital intensive business and targets operating expense levels such that total management and advisory fees exceed total operating expenses. We require limited capital resources to support the working capital or operating needs of our businesses. We draw primarily on the committed capital of our limited partner investors to fund the investment requirements of the Blackstone Funds and use our cash flows to invest in growth initiatives, make commitments to our own funds, where our minimum general partner commitment is 5% of the limited partner commitments of a fund, and pay distributions to unitholders.

Fluctuations in our statement of financial condition result primarily from activities of the Blackstone Funds which are completed through transactions, such as the issuance of senior notes described below. The majority economic ownership interests of the Blackstone Funds, Redeemable Non-Controlling Interests in Consolidated Entities, Non-Controlling Interests in Consolidated Entities and APNs are included in the Consolidated Financial Statements. The consolidation of these Blackstone Funds has no net effect on the Partnership's Total Capital. Additionally, fluctuations in our statement of financial condition also include appreciation or depreciation in Blackstone Funds, additional investments and redemptions of such interests in the Blackstone Funds and the collection of management and advisory fees.

Total assets were \$22.5 billion as of December 31, 2015, down \$9.0 billion from December 31, 2014. The decrease was primarily due to a decrease in Investments of \$8.4 billion. Total liabilities were \$10.3 billion as of December 31, 2015, a decrease of \$3.9 billion from December 31, 2014. The decrease was principally due to a decrease in Loans Payable of \$2.8 billion. The decreases in total assets and total liabilities were primarily due to the adoption as of January 1, 2015 of new accounting consolidation guidance which resulted in the deconsolidation of certain entities.

For the year ended December 31, 2015, we had Total Fee Related Revenues of \$2.6 billion and related expenses of \$1.6 billion. Total Related Earnings of \$935.6 million and Distributable Earnings of \$3.8 billion.

***Sources of Liquidity***

We have multiple sources of liquidity to meet our capital needs, including annual cash flows, accumulated earnings in the Blackstone Funds, our own Treasury and liquid funds and access to our debt capacity, including our \$1.1 billion committed revolving credit facility. We have \$1.1 billion from our 2009, 2010, 2012, 2014 and 2015 issuances of senior notes. As of December 31, 2015, Blackstone had \$1.8 billion invested in Blackstone's Treasury Cash Management Strategies, \$159.8 million invested in liquid Blackstone Funds, \$1.9 billion invested in Blackstone Funds and \$129.5 million invested in other investments, against \$2.8 billion in borrowings from our bond issuances outstanding under our revolving credit facility.

On April 27, 2015, Blackstone issued \$350 million in aggregate principal amount of 4.450% senior notes which will mature on April 27, 2020.

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On May 19, 2015, Blackstone issued \$300 million in aggregate principal amount of 2.000% senior notes which will mature

In addition to the cash we received from our debt offerings and availability under our committed revolving credit facility, generated from operating activities, (b) Carried Interest and incentive income realizations, and (c) realizations on the carry that we make. The amounts received from these three sources in particular may vary substantially from year to year and quarter on the frequency and size of realization events or net returns experienced by our investment funds. Our available capital can be reduced during there are prolonged periods of few substantial realizations from our investment funds accompanied by substantial capital commitments from those investment funds. Therefore, Blackstone's commitments to our funds are taken into consideration when managing our cash position.

We use Distributable Earnings, which is derived from our segment reported results, as a supplemental non-GAAP measure of amounts available for distributions to Blackstone unitholders, including Blackstone personnel and others who are limited partners in Blackstone Holdings Partnerships. Distributable Earnings is intended to show the amount of net realized earnings without the effects of certain Blackstone Funds. Distributable Earnings is derived from and reconciled to, but not equivalent to, its most directly comparable GAAP measure, Income (Loss) Before Provision for Taxes. Distributable Earnings, which is a component of Economic Net Income, is the sum of (a) Total Management and Advisory Fees, (b) Interest and Dividend Revenue, (c) Other Revenue, (d) Realized Performance Investment Income (Loss); less (a) Compensation, excluding the expense of equity-based awards, (b) Realized Performance Investment Income (Loss), (c) Other Operating Expenses, and (d) Taxes and Related Payables including the Payable Under Tax Receivable Agreement.

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The following table calculates Blackstone's Fee Related Earnings, Distributable Earnings and Economic Net Income:

- (a) Represents the total segment amounts of the respective captions. See Note 21. Segment Reporting in the Notes to Financial Statements in Item 8. Financial Statements and Supplementary Data of this filing.
- (b) Detail on this amount is included in the table below.
- (c) Represents the current tax provision calculated on Income (Loss) Before Provision (Benefit) for Taxes and the Payable Under Tax Receivable Agreement.
- (d) Represents equity-based award expense included in Economic Income.
- (e) Represents tax-related payables including the Payable Under Tax Receivable Agreement, which is a component of Total

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The following calculates the components of Fee Related Earnings, Distributable Earnings and Economic Net Income in the note (b):

- (a) Represents the total segment amounts of the respective captions. See Note 21. Segment Reporting in the Notes to Financial Statements in Item 8. Financial Statements and Supplementary Data of this filing.
- (b) Represents equity-based award expense included in Economic Income, which excludes all transaction-related equity-based award expense.
- (c) Taxes and Related Payables Including Payable Under Tax Receivable Agreement represent the current tax provision on Income (Loss) Before Provision (Benefit) for Taxes and the Payable Under Tax Receivable Agreement.
- (d) Represents tax-related payables including the Payable Under Tax Receivable Agreement, which is a component of Total Tax Expense.

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The following table is a reconciliation of Net Income Attributable to The Blackstone Group L.P. to Economic Income, of Economic Net Income, of Economic Net Income to Fee Related Earnings, of Fee Related Earnings to Distributable Earnings and of Distributable Earnings to Adjusted Earnings Before Interest, Taxes and Depreciation and Amortization:

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- (a) This adjustment adds back to Income (Loss) Before Provision (Benefit) for Taxes amounts for Transaction-Related principally equity-based compensation charges associated with Blackstone's initial public offering and long-term re annual deferred compensation and other corporate actions.
- (b) This adjustment adds back to Income (Loss) Before Provision (Benefit) for Taxes amounts for the Amortization of I associated with Blackstone's initial public offering and other corporate actions.
- (c) This adjustment adds back to Income (Loss) Before Provision (Benefit) for Taxes the amount of (Income) Loss Ass Non-Controlling Interests of Consolidated Entities and includes the amount of Management Fee Revenues associate Entities.
- (d) Taxes represent the current tax provision (benefit) calculated on Income (Loss) Before Provision (Benefit) for Taxes
- (e) This adjustment removes from EI the total segment amount of Performance Fees.
- (f) This adjustment removes from EI the total segment amount of Investment Income (Loss).
- (g) This adjustment represents Interest Income and Dividend Revenue less Interest Expense.
- (h) This adjustment removes from expenses the compensation and benefit amounts related to Blackstone's profit sharin Performance Fees.
- (i) Represents the adjustment for realized Performance Fees net of corresponding actual amounts due under Blackstone thereto. Equals the sum of Net Realized Incentive Fee and Net Realized Carried Interest.
- (j) Represents the adjustment for Blackstone's Investment Income (Loss) Realized.
- (k) Taxes and Related Payables Including Payable Under Tax Receivable Agreement represent the current tax provision Income (Loss) Before Provision (Benefit) for Taxes and the Payable Under Tax Receivable Agreement.
- (l) Represents equity-based award expense included in EI, which excludes all transaction-related equity-based charges.



**Table of Contents****Liquidity Needs**

We expect that our primary liquidity needs will be cash to (a) provide capital to facilitate the growth of our existing business, (b) provide capital to facilitate our expansion, (c) provide capital to facilitate our general partner and co-investment commitments to our funds, (d) provide capital to facilitate our operations that are complementary, (e) pay operating expenses, including cash compensation to our employees and other obligations, (f) pay modest capital expenditures, (g) repay borrowings and related interest costs, (h) pay income taxes, and (i) make distributions to holders of Blackstone Holdings Partnership Units. Our own capital commitments to our funds, the funds we invest in and of December 31, 2015 consisted of the following:

Fund	Blackstone and General Partner		Com
	Original Commitment	Remaining Commitment	
	(Dollars in Thousands)		
<b>Private Equity</b>			
BCP VII	\$ 500,000	\$ 500,000	\$
BCP VI	719,718	186,033	
BCP V	629,356	40,519	
BEP I	50,000	5,460	
BEP II	80,000	80,000	
Tactical Opportunities	227,060	113,985	
Strategic Partners	170,316	113,019	
Other (b)	216,362	20,971	
<b>Real Estate Funds</b>			
BREP VIII	300,000	241,722	
BREP VII	300,000	56,048	
BREP VI	750,000	38,840	
BREP Europe III	100,000	13,231	
BREP Europe IV	130,000	38,268	
BREP Asia	50,392	23,424	
BREDS II	50,000	26,693	
CT Opportunity Partners I (b)	25,000	23,410	
Other (c)	149,201	32,206	
<b>Hedge Fund Solutions</b>			
Strategic Alliance	50,000	2,033	
Strategic Alliance II	50,000	1,482	
Strategic Alliance III	2,000	2,000	
Strategic Holdings LP	50,000	45,847	
Other (c)	800	611	
<b>Credit</b>			
Capital Opportunities Fund II L.P.	120,000	98,356	
GSO Capital Solutions II	125,000	56,334	
Blackstone/GSO Capital Solutions	50,000	9,462	
BMezz II	17,692	3,085	
GSO Credit Alpha Fund LP	52,102	34,852	
GSO Euro Senior Debt Fund LP	63,000	59,842	
GSP Energy Select Opportunities Fund	80,000	73,750	
Other (c)	87,631	43,454	
<b>Other</b>			
Treasury	38,417	9,534	
<b>Total</b>	<b>\$ 5,234,047</b>	<b>\$ 1,994,471</b>	<b>\$ 1</b>

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- (a) For some of the general partner commitments shown in the table above we require our senior managing directors and other officers to fund a portion of the commitment even though the ultimate obligation to fund the aggregate commitment is ours pursuant to the agreements of the respective

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funds. The amounts of the aggregate applicable general partner original and remaining commitment are shown in the certain senior managing directors and other professionals are required to fund a de minimis amount of the commitment equity, real estate and credit-focused carry funds. We expect our commitments to be drawn down over time and to be and cash generated from operations and realizations. Taking into account prevailing market conditions and both the investment balances, we believe that the sources of liquidity described above will be more than sufficient to fund our requirements.

- (b) Represents a legacy fund managed by us as a result of the 2012 acquisition of the investment advisory business of Blackstone, through indirect subsidiaries, has a \$1.1 billion unsecured revolving credit facility (the Credit Facility ) with Administrative Agent with a maturity date of May 29, 2019. Borrowings may also be made in U.K. sterling, euros, Swiss each case subject to certain sub-limits. The Credit Facility contains customary representations, covenants and events of default consist of a maximum net leverage ratio and a requirement to keep a minimum amount of fee-earning assets under management.
- (c) Represents capital commitments to a number of other funds in each respective segment.

In August 2009, Blackstone Holdings Finance Co. L.L.C. issued \$600 million in aggregate principal amount of 6.625% Senior Notes which will mature on August 15, 2019, unless earlier redeemed or repurchased. In September 2010, Blackstone Holdings Finance Co. L.L.C. issued \$400 million in aggregate principal amount of 5.875% Senior Notes which will mature on March 15, 2021, unless earlier redeemed or repurchased. In April 2011, Blackstone Holdings Finance Co. L.L.C. issued \$400 million in aggregate principal amount of 4.75% Senior Notes which will mature on August 15, 2023 and \$250 million in aggregate principal amount of 6.25% Senior Notes which will mature on August 15, 2042. In April 2012, Blackstone Holdings Finance Co. L.L.C. issued \$500 million in aggregate principal amount of 5.000% Senior Notes which will mature on August 15, 2023, unless earlier redeemed or repurchased. In April 2015, Blackstone Holdings Finance Co. L.L.C. issued \$350 million in aggregate principal amount of 2.000% Senior Notes which will mature on July 15, 2045, unless earlier redeemed or repurchased. In May 2015, Blackstone Holdings Finance Co. L.L.C. issued \$300 million in aggregate principal amount of 2.000% Senior Notes which will mature on May 19, 2025, unless earlier redeemed or repurchased. (These Senior Notes are collectively referred to as the Notes .) The Notes are unsecured and unsubordinated obligations of Blackstone Holdings Finance Co. L.L.C. and are fully and unconditionally guaranteed, jointly and severally, by The Blackstone Group L.P. and Blackstone Holdings Partnerships. The Notes contain customary covenants and financial restrictions that, among other things, limit Blackstone Holdings Finance Co. L.L.C. and the guarantors ability, subject to certain exceptions, to incur indebtedness secured by liens on voting stock, real estate interests of their subsidiaries or merge, consolidate or sell, transfer or lease assets. The Notes also contain customary events of default. The Notes may be redeemed at our option, in whole or in part, at any time and from time to time, prior to their stated maturity date at a redemption price set forth in the Notes. If a change of control repurchase event occurs, the Notes are subject to repurchase at a price set forth in the Notes.

In January 2008, the Board of Directors of our general partner, Blackstone Group Management L.L.C., authorized the repurchase of up to \$100 million of our common units and Blackstone Holdings Partnership Units. Under this unit repurchase program, units may be repurchased from time to time in open market transactions, in privately negotiated transactions or otherwise. The timing and the actual number of Blackstone Holdings Partnership Units repurchased will depend on a variety of factors, including legal requirements, price and market conditions. This unit repurchase program may be suspended or discontinued at any time and does not have a specified expiration date. As of December 31, 2015, no units were repurchased. As of December 31, 2015, the amount remaining under this program was \$335.8 million.

***Distributions***

Distributable Earnings, which is derived from Blackstone s segment reported results, is a supplemental measure to assess the amount of cash available for distributions to Blackstone unitholders, including Blackstone personnel and others who are limited partners of Blackstone Holdings Partnerships. Distributable

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Earnings is intended to show the amount of net realized earnings without the effects of the consolidation of the Blackstone Earnings, which is a component of Economic Net Income, is the sum across all segments of: (a) Total Management and Administrative Expenses, (b) Total Revenue, (c) Other Revenue, (d) Realized Performance Fees, and (e) Realized Investment Income (Loss); less, excluding the expense of equity-based awards, (b) Realized Performance Fee Compensation, (c) Other Operating Expenses and Payables Including the Payable Under Tax Receivable Agreement.

Our intention is to distribute quarterly to common unitholders approximately 85% of The Blackstone Group L.P.'s share of Earnings, subject to adjustment by amounts determined by Blackstone's general partner to be necessary or appropriate to provide for the needs of the company to make appropriate investments in its business and funds, to comply with applicable law, any of its debt instruments or other obligations, or to provide for future cash requirements such as tax-related payments, clawback obligations and distributions to unitholders for other purposes. The amount to be distributed could also be adjusted upward in any one quarter.

All of the foregoing is subject to the qualification that the declaration and payment of any distributions are at the sole discretion of our general partner and our general partner may change our distribution policy at any time, including, without limitation, to reduce the quarterly distributions to our common unitholders or even to eliminate such distributions entirely.

Because the subsidiaries of The Blackstone Group L.P. must pay taxes and make payments under the tax receivable agreement, the amounts ultimately distributed by The Blackstone Group L.P. to its common unitholders in respect of each fiscal year are expected to be less, on a per share basis, than the amounts distributed by the Blackstone Holdings Partnerships to the Blackstone personnel and others who are not unitholders of the Blackstone Holdings Partnerships in respect of their Blackstone Holdings Partnership Units.

The following chart shows fiscal quarterly and annual per common unitholder distributions for 2013, 2014 and 2015. Distributions are paid in the quarter subsequent to the quarter in which they are earned.

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With respect to fiscal year 2015, we have paid to common unitholders distributions of \$0.89, \$0.74, \$0.49 and \$0.61 per common unit for the first, second, third and fourth quarters, respectively, aggregating \$2.73 per common unit. With respect to fiscal years 2014 and 2013, we have paid aggregate common unitholder distributions of \$2.12 per common unit and \$1.34 per common unit, respectively.

With respect to fiscal year 2015, we have paid to the Blackstone personnel and others who are limited partners of the Blackstone Partnerships distributions of \$0.90, \$0.74, \$0.49 and \$0.65 per Blackstone Holdings Partnership Unit in respect of the first, second, third and fourth quarters, respectively, aggregating \$2.78 per Blackstone Holdings Partnership Unit. With respect to fiscal years 2014 and 2013, we have paid distributions of \$2.46 per Blackstone Holdings Partnership Unit and \$1.52 per Blackstone Holdings Partnership Unit, respectively.

**Leverage**

We may under certain circumstances use leverage opportunistically and over time to create the most efficient capital structure for our public common unitholders. In addition to the borrowings from our bond issuances and our revolving credit facility, our Treasury Strategies may use reverse repurchase agreements, repurchase agreements and securities sold, not yet purchased. All of these are in a separately managed portfolio. Reverse repurchase agreements are entered into primarily to take advantage of opportunistic yields in the overnight markets and also to use the collateral received to cover securities sold, not yet purchased. Repurchase agreements are entered into primarily to opportunistically yield higher spreads on purchased securities. The balances held in these financial instruments are determined by Blackstone's liquidity needs, market conditions and investment risk profiles.

Generally our private equity funds, real estate funds, funds of hedge funds and credit-focused funds have not utilized substantial leverage at a level other than for (a) short-term borrowings between the date of an investment and the receipt of capital from the investment and (b) long-term borrowings for certain investments in aggregate amounts which are generally 2% to 20% of the capital committed to the fund. Our carry funds make direct or indirect investments in companies that utilize leverage in their capital structure. The amount of leverage varies among portfolio companies.

Certain of our Real Estate debt hedge funds, Hedge Fund Solutions and Credit funds use leverage in order to obtain additional returns and enhance returns on invested capital and/or to bridge short-term cash needs. The forms of leverage primarily employed by these funds are purchasing securities on margin, utilizing collateralized financing and using derivative instruments.

The following table presents information regarding these financial instruments in our Consolidated Statements of Financial Condition:

	<b>Reverse Repurchase Agreements</b>	<b>Repurchase Agreements (Dollars in Millions)</b>
Balance, December 31, 2015	\$ 204.9	\$ 40.9
Balance, December 31, 2014	\$	\$ 29.9
<b>Year Ended December 31, 2015</b>		
Average Daily Balance	\$ 92.9	\$ 61.9
Maximum Daily Balance	\$ 236.2	\$ 147.2

**Critical Accounting Policies**

We prepare our Consolidated Financial Statements in accordance with GAAP. In applying many of these accounting principles, assumptions, estimates and/or judgments that affect the reported amounts of

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assets, liabilities, revenues and expenses in our consolidated financial statements. We base our estimates and judgments on other assumptions that we believe are reasonable under the circumstances. These assumptions, estimates and/or judgments are subjective. Actual results may be affected negatively based on changing circumstances. If actual amounts are ultimately different from the revisions are included in our results of operations for the period in which the actual amounts become known. We believe our accounting policies could potentially produce materially different results if we were to change underlying assumptions, estimates and judgments. (See Note 2. Summary of Significant Accounting Policies in the Notes to Consolidated Financial Statements in Item 8 of Supplementary Data of this filing.)

***Principles of Consolidation***

The Partnership consolidates all entities that it controls through a majority voting interest or otherwise, including those Blackstone general partner has a controlling financial interest. The Partnership has a controlling interest in Blackstone Holdings because it not have the right to dissolve the partnerships or have substantive kick out rights or participating rights that would overcome control by the Partnership. Accordingly, the Partnership consolidates Blackstone Holdings and records non-controlling interests in the economic interests of the limited partners of Blackstone Holdings.

In addition, the Partnership consolidates all variable interest entities ( VIE ) in which it is the primary beneficiary. An entity is a primary beneficiary if it holds a controlling financial interest. A controlling financial interest is defined as (a) the power to direct the VIE that most significantly impact the entity’s economic performance and (b) the obligation to absorb losses of the entity that would benefit from the entity that could potentially be significant to the VIE. The consolidation guidance requires an analysis to determine if an entity in which the Partnership holds a variable interest is a VIE and (b) whether the Partnership’s involvement, through holding an interest indirectly in the entity or contractually through other variable interests (for example, management and performance related contracts), gives the Partnership a controlling financial interest. Performance of that analysis requires the exercise of judgment.

The Partnership determines whether it is the primary beneficiary of a VIE at the time it becomes involved with a variable interest entity and reconsiders that conclusion continually. In evaluating whether the Partnership is the primary beneficiary, Blackstone evaluates whether in the entity held either directly or indirectly by the Partnership. The consolidation analysis can generally be performed qualitatively. If not readily apparent that the Partnership is not the primary beneficiary, a quantitative analysis may also be performed. Investments (either by the Partnership, affiliates of the Partnership or third parties) or amendments to the governing documents of the VIE could affect an entity’s status as a VIE or the determination of the primary beneficiary. At each reporting date, the Partnership determines if it is the primary beneficiary and will consolidate or deconsolidate accordingly.

Assets of consolidated VIEs that can only be used to settle obligations of the consolidated VIE and liabilities of a consolidated VIE (or beneficial interest holders) do not have recourse to the general credit of Blackstone are presented in a separate section in the Statements of Financial Condition.

***Revenue Recognition***

Revenues primarily consist of management and advisory fees, performance fees, investment income, interest and dividend income. For more information, refer to Part I. Item 1. Business – Incentive Arrangements / Fee Structure for additional information regarding the manner in which Management Fees and Performance Fees are generated.

*Management and Advisory Fees, Net* – Management and Advisory Fees, Net are comprised of management fees, including transaction and other fees, advisory fees and management fee reductions and offsets.

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The Partnership earns base management fees from limited partners of funds in each of its managed funds, at a fixed percentage of management, net asset value, total assets, committed capital or invested capital, or in some cases, a fixed fee. Base management fees are based on contractual terms specified in the underlying investment advisory agreements. The range of management fee rates from which they are earned, generally, are as follows:

On private equity, real estate, and certain credit-focused funds:

0.25% to 2.00% of committed capital or invested capital during the investment period,

0.25% to 1.75% of invested capital or investment fair value subsequent to the investment period for private equity funds and

1.00% to 1.50% of invested capital or net asset value subsequent to the investment period for certain credit-focused funds.  
On real estate and credit-focused funds structured like hedge funds:

1.50% of net asset value.

On credit-focused separately managed accounts:

0.35% to 1.35% of net asset value.

On real estate separately managed accounts:

0.50% to 2.00% of invested capital, net operating income or net asset value.

On funds of hedge funds and separately managed accounts invested in hedge funds:

0.50% to 1.25% of net asset value.

On CLO vehicles:

0.40% to 0.65% of total assets.

On credit-focused registered and non-registered investment companies:

0.35% to 1.50% of fund assets or net asset value.

The investment adviser of BXMT receives annual management fees based upon 1.50% of BXMT's net proceeds received from accumulated core earnings (which is generally equal to its GAAP net income excluding certain non-cash and other item adjustments).

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Transaction and other fees (including monitoring fees) are fees charged directly to managed funds and portfolio companies. Investment management agreements generally require that the investment adviser reduce the amount of management fees payable by the limited partners (management fee reductions) by an amount equal to a portion of the transaction and other fees directly paid to the Portfolio Companies. The amount of the reduction varies by fund, the type of fee paid by the portfolio company and the previously incurred fees of the fund.

Management fee offsets are reductions to management fees payable by the limited partners of the Blackstone Funds, which are made in an amount such that limited partners reimburse the Blackstone Funds for placement fees.

Advisory fees consist of advisory retainer and transaction-based fee arrangements related to financial and strategic advisory services, reorganization advisory services, capital markets services and fund



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placement services for alternative investment funds. Advisory retainer fees are recognized when services for the transaction are provided in accordance with terms set forth in individual agreements. Transaction-based fees are recognized when (a) there is evidence of a contract with a client, (b) agreed upon services have been provided, (c) fees are fixed or determinable, and (d) collection is reasonably assured. Fees are recognized as earned upon the acceptance by a fund of capital or capital commitments.

Accrued but unpaid Management and Advisory Fees, net of management fee reductions and management fee offsets, as of the reporting date are included in Accounts Receivable or Due from Affiliates in the Consolidated Statements of Financial Condition. Management and Advisory Fees paid to partners to the Blackstone Funds and passed on to Blackstone are not considered affiliate revenues.

*Performance Fees* Performance Fees earned on the performance of Blackstone's hedge fund structures ( Incentive Fees ) are recognized as of the reporting date, subject to the achievement of minimum return levels, or high water marks, in accordance with the terms set out in each hedge fund's governing agreements. Accrued but unpaid Incentive Fees charged directly to investors in Blackstone Funds as of the reporting date are recorded within Due from Affiliates in the Consolidated Statements of Financial Condition. Accrued but unpaid Incentive Fees on onshore funds as of the reporting date are reflected in Investments in the Consolidated Statements of Financial Condition. Incentive Fees are realized at the end of a measurement period, typically annually. Once realized, such fees are not subject to clawback or reverse clawback.

In certain fund structures, specifically in private equity, real estate and certain Hedge Fund Solutions and credit-focused funds, performance fees ( Carried Interest ) are allocated to the general partner based on cumulative fund performance to date, subject to the terms of the limited partners. At the end of each reporting period, the Partnership calculates the Carried Interest that would be due to the general partner pursuant to the fund agreements, as if the fair value of the underlying investments were realized as of such date, irrespective of whether they have been realized. As the fair value of underlying investments varies between reporting periods, it is necessary to make adjustments to the Carried Interest recorded as of the reporting date. Carried Interest is recorded as Carried Interest to reflect either (a) positive performance resulting in an increase in the Carried Interest allocated to the general partner, or (b) negative performance that would cause the amount due to the Partnership to be less than the amount previously recognized. In each scenario, a negative adjustment to Carried Interest allocated to the general partner. In each scenario, it is necessary to calculate the Carried Interest based on cumulative results compared to the Carried Interest recorded to date and make the required positive or negative adjustments. The Partnership does not record negative Carried Interest allocations once previously recognized Carried Interest allocations for such fund have been realized. The Partnership is not obligated to pay guaranteed returns or hurdles, and therefore, cannot have negative Carried Interest over and above the accrued but unpaid Carried Interest as of the reporting date is reflected in Investments in the Consolidated Statements of Financial Condition.

Carried Interest is realized when an underlying investment is profitably disposed of and the fund's cumulative returns are positive, or return or, in limited instances, after certain thresholds for return of capital are met. Carried Interest is subject to clawback if the Carried Interest received to date exceeds the amount due to Blackstone based on cumulative results. As such, the accrual for potential Carried Interest received, which is a component of Due to Affiliates, represents all amounts previously distributed to Blackstone Funds to non-controlling interest holders that would need to be repaid to the Blackstone Funds if the Blackstone Carry Funds were to be liquidated at their current fair value of the underlying funds' investments as of the reporting date. The actual clawback liability, however, is only realized until the end of a fund's life except for certain funds, including certain Blackstone real estate funds, multi-asset credit funds, and credit-focused funds, which may have an interim clawback liability.

*Investment Income (Loss)* Investment Income (Loss) represents the unrealized and realized gains and losses on the Partnership's investments, including its investments in Blackstone Funds that are not consolidated, its equity method investments, and other principal investments. Investment Income (Loss) is realized when the Partnership redeems all or a portion of its investment or when the Partnership receives

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dividends or distributions. Unrealized Investment Income (Loss) results from changes in the fair value of the underlying investment. Unrealized gain (loss) is recognized at the time of reversal of unrealized gain (loss) at the time an investment is realized.

*Interest and Dividend Revenue* Interest and Dividend Revenue comprises primarily interest and dividend income earned on investments held by Blackstone.

*Other Revenue* Other Revenue consists of miscellaneous income and foreign exchange gains and losses arising on transactions denominated in currencies other than U.S. dollars.

***Expenses***

Our expenses include compensation and benefits expense and general and administrative expenses. Our accounting policies are described as follows:

*Compensation and Benefits Compensation* Compensation and Benefits consists of (a) employee compensation, comprising salaries, bonuses, and benefits paid and payable to employees and senior managing directors and (b) equity-based compensation associated with awards to employees and senior managing directors. Compensation cost relating to the issuance of equity-based awards to employees and senior managing directors is measured at fair value at the grant date, taking into consideration expected forfeitures, and expensed over the term of the award on a straight-line basis, except in the case of (a) equity-based awards that do not require future service, which are expensed immediately to the recipient, and (b) awards to recipients that meet specified criteria making them eligible for retirement treatment (allowing such recipient to receive cash or other awards upon departure from Blackstone after becoming eligible for retirement), for which the expense for the portion of the award that is retained in the event of retirement is either expensed immediately or amortized to the retirement date. Cash settled equity-based awards are classified as liabilities and are remeasured at the end of each reporting period.

*Compensation and Benefits Performance Fee* Performance Fee Compensation consists of Carried Interest (which may be paid in-kind) and Incentive Fee allocations, and may in future periods also include allocations of investment income from Blackstone to employees and senior managing directors participating in certain profit sharing initiatives. Such compensation expense is recognized on a net basis, including negative adjustments. Unlike Carried Interest and Incentive Fees, compensation expense is based on the performance of the fund by a fund rather than on a fund by fund basis. Compensation received from advisory clients in the form of securities of such clients is allocated to employees and senior managing directors.

***Fair Value of Financial Instruments***

GAAP establishes a hierarchical disclosure framework which prioritizes and ranks the level of market price observability of financial instruments at fair value. Market price observability is affected by a number of factors, including the type of financial instrument, the nature of the instrument specific to the financial instrument and the state of the marketplace, including the existence and transparency of transaction participants. Financial instruments with readily available quoted prices in active markets generally will have a higher degree of market price observability and a lesser degree of judgment used in measuring fair value.

Financial instruments measured and reported at fair value are classified and disclosed based on the observability of inputs used in measuring fair values, as follows:

Level I Quoted prices are available in active markets for identical financial instruments as of the reporting date. Financial instruments in Level I include listed equities, listed derivatives and mutual funds with quoted prices. The Part of the fair value measurement is based on quoted price for these investments, even in situations where Blackstone holds a large position and a sale could be effected at the quoted price.

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Level II Pricing inputs are other than quoted prices in active markets, which are either directly or indirectly quoted, and fair value is determined through the use of models or other valuation methodologies. Financial instruments included in this category include corporate bonds and loans, including corporate bonds and loans held within CDOs and agency securities, less liquid and restricted equity securities, and certain over-the-counter derivatives where the fair value is based on observable inputs. Upon adoption of the new CLO measurement guidance adopted as of January 1, 2015, senior and subordinate notes issued by CLO vehicles are classified within Level II of the fair value hierarchy.

Level III Pricing inputs are unobservable for the financial instruments and includes situations where there is no market for the financial instrument. The inputs into the determination of fair value require significant management judgment. Financial instruments that are included in this category generally include general and limited partnership interests, real estate funds, credit-focused funds, distressed debt and non-investment grade residual interests in securitized debt, bonds and loans held within CLO vehicles, and certain over-the-counter derivatives where the fair value is based on unobservable inputs. For periods prior to the adoption of new CLO measurement guidance, senior and subordinate notes issued by CLO vehicles are classified within Level III of the fair value hierarchy.

In certain cases, the inputs used to measure fair value may fall into different levels of the fair value hierarchy. In such cases, the category within the fair value hierarchy is appropriate for any given financial instrument is based on the lowest level of input that is significant to the fair value measurement. The Partnership's assessment of the significance of a particular input to the fair value measurement requires judgment and considers factors specific to the financial instrument.

Transfers between levels of the fair value hierarchy are recognized at the beginning of the reporting period.

*Level II Valuation Techniques*

Financial instruments classified within Level II of the fair value hierarchy comprise debt instruments, including certain CDOs by Blackstone's consolidated CLO vehicles, those held within Blackstone's Treasury Cash Management Strategies and debt securities purchased and interests in investment funds. Certain equity securities and derivative instruments valued using observable inputs are classified within Level II.

The valuation techniques used to value financial instruments classified within Level II of the fair value hierarchy are as follows:

Debt Instruments and Equity Securities are valued on the basis of prices from an orderly transaction between market participants by reputable dealers or pricing services. In determining the value of a particular investment, pricing services may be consulted with respect to transactions in such investments, quotations from dealers, pricing matrices and market transactions. The valuation of certain equity securities is based on the value of an identical security adjusted for the effect of a restriction.

Freestanding Derivatives are valued using contractual cash flows and observable inputs comprising yield curves, interest rates and credit spreads.

Upon adoption of the new CLO measurement guidance adopted January 1, 2015, senior and subordinate notes issued by CLO vehicles are classified based on the more observable fair value of CLO assets less (a) the fair value of any beneficial interests held by Blackstone, and (b) the carrying value of any beneficial interests that represent compensation for services.

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*Level III Valuation Techniques*

In the absence of observable market prices, Blackstone values its investments using valuation methodologies applied on a case-by-case basis. In situations where investments have little market activity, management's determination of fair value is based on the best information available under the circumstances, and may incorporate management's own assumptions and involves a significant degree of judgment, taking into account a combination of internal and external factors, including the appropriate risk adjustments for non-performance and liquidity. Market prices are not observable include private investments in the equity of operating companies, real estate properties, and credit-focused investments.

*Private Equity Investments* The fair values of private equity investments are determined by reference to projected net earnings before interest, taxes, depreciation and amortization (EBITDA), the discounted cash flow method, public market or private transaction multiples of comparable companies and other measures which, in many cases, are based on unaudited information at the time received. For public companies, by reference to observable valuation measures for comparable companies or transactions (for example, multiplying a key performance metric of the investee company, such as EBITDA, by a relevant valuation multiple observed in the range of comparable companies or transactions), adjusted by management for differences between the investment and the referenced comparables, and in some instances by reference to other similar methods. Where a discounted cash flow method is used, a terminal value is derived by reference to EBITDA multiples.

*Real Estate Investments* The fair values of real estate investments are determined by considering projected operating cash flows, assets, if any, and replacement costs among other measures. The methods used to estimate the fair value of real estate investments include the discounted cash flow method and/or capitalization rates (cap rates) analysis. Valuations may be derived by reference to public market or private transaction multiples for comparable companies or assets (for example, multiplying a key performance metric of the investee company or asset, such as EBITDA, by a relevant valuation multiple observed in the range of comparable companies or transactions), adjusted by management for differences between the investment and the referenced comparables, and in some instances by reference to option pricing models or other similar methods. Where a discounted cash flow method is used, a terminal value is derived by reference to an exit EBITDA multiple or capitalization rate. Additionally, projected distributable cash flow through debt maturity will be considered in support of the investment's fair value.

*Credit-Focused Investments* The fair values of credit-focused investments are generally determined on the basis of prices provided by reputable dealers or pricing services. In some instances, Blackstone may utilize other valuation techniques, including the discounted cash flow method or a market approach.

*Credit-Focused Liabilities* Credit-focused liabilities comprise senior and subordinate loans issued by Blackstone's consolidated entities. These liabilities are valued using a discounted cash flow method. On the adoption of new accounting guidance as of January 1, 2012, a permitted measurement alternative, such liabilities are valued based on the more observable fair value of related assets held by the issuer, (a) the fair value of any beneficial interests held by Blackstone and (b) the carrying value of any beneficial interest that requires the use of pricing services.

*Level III Valuation Process*

Investments classified within Level III of the fair value hierarchy are valued on a quarterly basis, taking into consideration a weighted-average cost of capital assumptions, discounted cash flow projections and exit multiple assumptions, as well as other relevant conditions, and valuation models are updated accordingly. The valuation process also includes a review by management, at least annually for all investments, and quarterly for certain investments, to corroborate the values determined by management. All of Blackstone's investments are reviewed quarterly by a valuation

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committee chaired by Blackstone's Vice Chairman and includes senior heads of each of Blackstone's businesses, as well as finance. Each quarter, the valuations of Blackstone's investments are also reviewed by the Audit Committee in a meeting of the valuation committee. The valuations are further tested by comparison to actual sales prices obtained on disposition of the

***Investments, at Fair Value***

The Blackstone Funds are accounted for as investment companies under the American Institute of Certified Public Accountants' Auditing Guide, *Investment Companies*, and reflect their investments, including majority-owned and controlled investment companies, at fair value. Such consolidated funds' investments are reflected in Investments on the Consolidated Statements of Financial Condition at fair value, with unrealized gains and losses resulting from changes in fair value reflected as a component of Net Gains (Losses) in the Consolidated Statements of Operations. Fair value is the amount that would be received to sell an asset or liability in an orderly transaction between market participants at the measurement date (i.e., the exit price).

Blackstone's principal investments are presented at fair value with unrealized appreciation or depreciation and realized gains and losses in the Consolidated Statements of Operations within Investment Income (Loss).

For certain instruments, the Partnership has elected the fair value option. Such election is irrevocable and is applied on an accrual basis at initial recognition. The Partnership has applied the fair value option for certain loans and receivables and certain investments in securities that otherwise would not have been carried at fair value with gains and losses recorded in net income. Accounting for instruments at fair value is consistent with how the Partnership accounts for its other principal investments. Loans extended to customers are recorded within Accounts Receivable within the Consolidated Statements of Financial Condition. Debt securities for which the fair value option has been elected are recorded within Investments. The methodology for measuring the fair value of such investments is consistent with the methodology applied to private equity, real estate, credit-focused and funds of hedge funds investments. Changes in the fair value of such investments are recognized in Investment Income (Loss) in the Consolidated Statements of Operations. Interest income on interest bearing debt securities on which the fair value option has been elected is based on stated coupon rates adjusted for the accretion of purchase premiums. This interest income is recorded within Interest and Dividend Revenue.

In addition, the Partnership has elected the fair value option for the assets and liabilities of CLO vehicles that are consolidated as a result of the initial adoption of variable interest entity consolidation guidance. The Partnership has also elected the fair value option for CLO vehicles consolidated as a result of the acquisitions of CLO management contracts or the acquisition of the share capital of CLO vehicles. Historically, the adjustment resulting from the difference between the fair value of assets and liabilities for each of these vehicles is presented as a transition and acquisition adjustment to Appropriated Partners' Capital. Assets of the consolidated CLOs are presented within Consolidated Statements of Financial Condition and Liabilities within Loans Payable for the amounts due to unaffiliated third parties and Affiliates for the amounts held by non-consolidated affiliates. Changes in the fair value of consolidated CLO assets and liabilities are presented as dividend and other income subsequent to adoption and acquisition are presented within Net Gains (Losses) from Fund Investments. Changes in fair value of consolidated CLO vehicles are presented in Fund Expenses. Historically, amounts attributable to Non-Controlling Interests in CLO vehicles had a corresponding adjustment to Appropriated Partners' Capital. On the adoption of the new CLO measurement guidance, amounts to Non-Controlling Interests and no corresponding adjustments to Appropriated Partners' Capital.

The Partnership has elected the fair value option for certain proprietary investments that would otherwise have been accounted for using the cost method of accounting. The fair value of such investments is based on quoted prices in an active market or using the discounting method. Changes in fair value are recognized in Investment Income (Loss) in the Consolidated Statements of Operations.

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Further disclosure on instruments for which the fair value option has been elected is presented in Note 7. Fair Value Option Instruments in Consolidated Financial Statements in Item 8. Financial Statements and Supplementary Data of this filing.

The investments of consolidated Blackstone Funds in funds of hedge funds ( Investee Funds ) are valued at net asset value per share of the Investee Fund. In limited circumstances, the Partnership may determine, based on its own due diligence and investment price, that the net asset value per share does not represent fair value. In such circumstances, the Partnership will estimate the fair value in good faith and in accordance with the requirements of GAAP.

Certain investments of Blackstone and of the consolidated Blackstone funds of hedge funds and credit-focused funds measure fair value using NAV per share without adjustment. The terms of the investee's investment generally include provisions such as lock-ups, the institution of gates on redemptions or the suspension of redemptions or an ability to side pocket in the event of the investee's fund manager, and as a result, investments may not be redeemable at, or within three months of, the redemption date. Investments used by hedge funds and funds of hedge funds to separate investments that may lack a readily ascertainable value, are illiquid, or subject to a liquidity restriction. Redemptions are generally not permitted until the investments within a side pocket are liquidated or the conditions existing at the time that required the investment to be included in the side pocket no longer exist. As the timing of liquidation is uncertain, the timing at which the Partnership may redeem an investment held in a side pocket cannot be estimated. Further information for which fair value is measured using NAV per share is presented in Note 5. Net Asset Value as Fair Value in the Notes to Consolidated Financial Statements in Item 8. Financial Statements and Supplementary Data of this filing.

**Intangibles and Goodwill**

Blackstone's intangible assets consist of contractual rights to earn future fee income, including management and advisory fees and Carried Interest. Identifiable finite-lived intangible assets are amortized on a straight-line basis over their estimated useful lives, reflecting the contractual lives of such assets. Amortization expense is included within General, Administrative and Other Expenses in the Statements of Operations. The Partnership does not hold any indefinite-lived intangible assets. Intangible assets are reviewed for impairment if events or changes in circumstances indicate that the carrying amount may not be recoverable.

Goodwill comprises goodwill arising from the contribution and reorganization of the Partnership's predecessor entities in connection with the IPO, the acquisition of GSO in 2008 and the acquisition of Strategic Partners in 2013. Goodwill is reviewed for impairment annually using a qualitative or quantitative approach, and more frequently if circumstances indicate impairment may have occurred. The impairment of goodwill under the qualitative approach is based first on a qualitative assessment to determine if it is more likely than not that the carrying value of Blackstone's operating segments is less than their respective carrying values. The operating segment is the reporting level at which goodwill is recorded. If it is determined that it is more likely than not that an operating segment's fair value is less than its carrying value, a two-step quantitative assessment is performed to (a) calculate the fair value of the operating segment and (b) if the carrying value exceeds its fair value, to measure an impairment loss.

Management has organized the firm into four operating segments. All of the components in each segment have similar economic characteristics and management makes key operating decisions based on the performance of each segment. Therefore, we believe that operating segments are the appropriate reporting level for testing the impairment of goodwill.

The carrying value of goodwill was \$1.7 billion and \$1.8 billion as of December 31, 2015 and 2014, respectively. At December 31, 2015, we determined there was no evidence of Goodwill impairment.

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**Off-Balance Sheet Arrangements**

In the normal course of business, we enter into various off-balance sheet arrangements including sponsoring and owning limited interests in consolidated and non-consolidated funds, entering into derivative transactions, entering into operating leases, and other arrangements. We also have ongoing capital commitment arrangements with certain of our consolidated and non-consolidated entities. We do not have any off-balance sheet arrangements that would require us to fund losses or guarantee target returns to investors.

Further disclosure on our off-balance sheet arrangements is presented in the Notes to Consolidated Financial Statements and Supplementary Data of this filing as follows:

Note 6. Derivative Financial Instruments ,

Note 9. Variable Interest Entities , and

Note 18. Commitments and Contingencies Commitments, Operating Leases; Commitments, Investment Contingencies, Guarantees.

**Recent Accounting Developments**

Information regarding recent accounting developments and their impact on Blackstone can be found in Note 2. Summary of Accounting Policies in the Notes to Consolidated Financial Statements in Item 8. Financial Statements and Supplementary Data.

**Table of Contents****Contractual Obligations, Commitments and Contingencies**

The following table sets forth information relating to our contractual obligations as of December 31, 2015 on a consolidated deconsolidating the Blackstone Funds:

Contractual Obligations	2016	2017-2018	2019-2020	2021-2022
	(Dollars in Thousands)			
Operating Lease Obligations (a)	\$ 75,076	\$ 146,836	\$ 130,986	\$ 130,986
Purchase Obligations	23,748	20,574	4,333	
Blackstone Issued Notes and Revolving Credit Facility (b)			585,000	
Interest on Blackstone Issued Notes and Revolving Credit Facility (c)	147,458	288,032	249,276	
Blackstone Funds and CLO Vehicles Debt Obligations Payable (d)	4,453	519,318		
Interest on Blackstone Funds and CLO Vehicles Debt Obligations Payable (e)	75,651	137,702	131,874	
Blackstone Funds Capital Commitments to Investee Funds (f)	48,633			
Due to Certain Non-Controlling Interest Holders in Connection with Tax Receivable Agreements (g)	72,766	142,208	182,566	
Unrecognized Tax Benefits, Including Interest and Penalties (h)	5,630			
Blackstone Operating Entities Capital Commitments to Blackstone Funds and Other (i)	1,994,471			
<b>Consolidated Contractual Obligations</b>	<b>2,447,886</b>	<b>1,254,670</b>	<b>1,284,035</b>	
Blackstone Funds and CLO Vehicles Debt Obligations Payable (d)	(4,453)	(519,318)		
Interest on Blackstone Funds and CLO Vehicles Debt Obligations Payable (e)	(75,651)	(137,702)	(131,874)	
Blackstone Funds Capital Commitments to Investee Funds (f)	(48,633)			
<b>Blackstone Operating Entities Contractual Obligations</b>	<b>\$ 2,319,149</b>	<b>\$ 597,650</b>	<b>\$ 1,152,161</b>	

- (a) We lease our primary office space under agreements that expire through 2032. In connection with certain lease agreements, we are responsible for escalation payments. The contractual obligation table above includes only guaranteed minimum lease payments and does not project potential escalation or other lease-related payments. These leases are classified as operating leases for financial statement purposes and as such are not recorded as liabilities on the Consolidated Statements of Financial Condition. Amounts are presented net of contractual sublease commitments.
- (b) Represents the principal amount due on the senior notes we issued. As of December 31, 2015, we had no outstanding debt under our revolver.
- (c) Represents interest to be paid over the maturity of our senior notes and borrowings under our revolving credit facility, assuming no pre-payments are made and debt is held until its final maturity date. These amounts exclude commitments under borrowings under our revolver.
- (d) These obligations are those of the Blackstone Funds including the consolidated CLO vehicles.
- (e) Represents interest to be paid over the maturity of the related consolidated Blackstone Funds and CLO vehicles debt, calculated assuming no pre-payments will be made and debt will be held until its final maturity date. The future interest expense is calculated using variable rates in effect as of



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- December 31, 2015, at spreads to market rates pursuant to the financing agreements, and range from 0.33% to 7.00%. Borrowings are due on demand and for purposes of this schedule are assumed to mature within one year. Interest on borrowings rolls over into the principal balance at each reset date.
- (f) These obligations represent commitments of the consolidated Blackstone Funds to make capital contributions to investee companies. These amounts are generally due on demand and are therefore presented in the less than one year category.
  - (g) Represents obligations by the Partnership's corporate subsidiary to make payments under the Tax Receivable Agreement to non-controlling interest holders for the tax savings realized from the taxable purchases of their interests in connection with the reorganization at the time of Blackstone's initial public offering in 2007 and subsequent purchases. The obligation represents the amount of the payments currently expected to be made, which are dependent on the tax savings actually realized as determined by discounting for the timing of the payments. As required by GAAP, the amount of the obligation included in the Consolidated Financial Statements and shown in Note 17. Related Party Transactions (see Item 8. Financial Statements and Supplementary Data) reflect the net present value of the payments due to certain non-controlling interest holders.
  - (h) The total represents gross unrecognized tax benefits of \$3.2 million and interest and penalties of \$2.4 million. In order to make a reasonably reliable estimate of the timing of payments in individual years in connection with gross unrecognized tax benefits of \$5.0 million and interest of \$5.0 million; therefore, such amounts are not included in the above contractual obligations table.
  - (i) These obligations represent commitments by us to provide general partner capital funding to the Blackstone Funds, as well as capital funding to other funds and Blackstone principal investment commitments. These amounts are generally due on demand and are presented in the less than one year category; however, a substantial amount of the capital commitments are expected to be made over three years. We expect to continue to make these general partner capital commitments as we raise additional amounts over time.

In connection with the spin-off of our financial and strategic advisory services, restructuring and reorganization advisory services businesses, certain of the Blackstone equity awards held by PJT Partners' personnel who remained employed with PJT Partners were converted into equity awards of PJT Partners. As described under Certain Relationships and Related Party Transactions - Blackstone Related to the Spin-Off - Employee Matters Agreement in the Form 10 filed by PJT Partners Inc. on September 15, 2015, on calendar days following the spin-off the value of the PJT Partners' personnel's converted equity award is less than the value of the Blackstone award would have had over the same period, Blackstone will pay (in cash, Blackstone equity or PJT Partners' equity, at Blackstone's discretion) certain true-up awards to PJT Partners' personnel. As an illustrative example, \$8.3 million would be payable under the true-up requirement if the true-up awards were calculated as of December 31, 2015.

***Guarantees***

Blackstone and certain of its consolidated funds provide financial guarantees. The amounts and nature of these guarantees are described in the Commitments and Contingencies - Contingencies - Guarantees in the Notes to Consolidated Financial Statements in the Supplementary Data of this filing.

***Indemnifications***

In many of its service contracts, Blackstone agrees to indemnify the third party service provider under certain circumstances. The indemnities vary from contract to contract and the amount of indemnification liability, if any, cannot be determined and has not been included in the table above or recorded in our Consolidated Financial Statements as of December 31, 2015.

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***Clawback Obligations***

Carried Interest is subject to clawback to the extent that the Carried Interest received to date with respect to a fund exceeds Blackstone based on cumulative results of that fund. The actual clawback liability, however, generally does not become real until the fund's life except for certain Blackstone real estate funds, multi-asset class investment funds and credit-focused funds, which are subject to clawback liability. The lives of the carry funds, including available contemplated extensions, for which a liability for potential clawback has been recorded for financial reporting purposes, are currently anticipated to expire at various points through 2028. Further, clawback may be implemented under given circumstances.

For financial reporting purposes, the general partners have recorded a liability for potential clawback obligations to the limited partners of carry funds due to changes in the unrealized value of a fund's remaining investments and where the fund's general partners have received Carried Interest distributions with respect to such fund's realized investments.

As of December 31, 2015, the total clawback obligations were \$3.4 million, of which \$1.7 million related to current and former Blackstone funds and \$1.7 million related to Blackstone Holdings. If, at December 31, 2015, all of the investments held by our carry funds were subject to the possibility that management views as remote, the amount of carried interest subject to potential clawback would be \$4.4 billion, where applicable, of which \$4.1 billion related to Blackstone Holdings and \$370.5 million related to current and former Blackstone Funds. See Note 17. Related Party Transactions and Note 18. Commitments and Contingencies in the Notes to Consolidated Financial Statements and Supplementary Data of this filing.)

**ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

Our predominant exposure to market risk is related to our role as general partner or investment adviser to the Blackstone Funds. Movements in the fair value of their investments, including the effect on management fees, performance fees and investment

Although the Blackstone Funds share many common themes, each of our alternative asset management operations runs its own management processes, subject to our overall risk tolerance and philosophy:

The investment process of our carry funds involves a detailed analysis of potential investments, and asset management decisions are subject to approval by the applicable investment committee, which is comprised of Blackstone senior management.

In our capacity as adviser to certain funds in our Hedge Fund Solutions and Credit segments, we continuously monitor the market for attractive trading opportunities, applying a number of traditional and customized risk management metrics to specific assets or portfolios. In addition, we perform extensive credit and cash-flow analyses of borrowers, credit ratings of underlying hedge fund managers, and have extensive asset management teams that monitor covenant compliance, financial data of, borrowers and other obligors, asset pool performance statistics, tracking of cash payments received and ongoing analysis of the credit status of investments.

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**Effect on Fund Management Fees**

Our management fees are based on (a) third parties' capital commitments to a Blackstone Fund, (b) third parties' capital or (c) the net asset value, or NAV, of a Blackstone Fund, as described in our Consolidated Financial Statements. Management fees are directly affected by short-term changes in market conditions to the extent they are based on NAV or represent permanent increases. Management fees will be increased (or reduced) in direct proportion to the effect of changes in the fair value of our investments. The proportion of our management fees that are based on NAV is dependent on the number and types of Blackstone Funds in the stage of each fund's life cycle. For the years ended December 31, 2015 and December 31, 2014, the approximate percentage of management fees based on the NAV of the applicable funds or separately managed accounts, were as follows:

**Fund Management Fees Based on the NAV of the Applicable Funds or Separately Managed Accounts**

**Market Risk**

The Blackstone Funds hold investments which are reported at fair value. Based on the fair value as of December 31, 2015, we estimate that a 10% decline in fair value of the investments would result in the following declines in Management Fees, Performance Fees, Related Compensation Expense and Investment Income:

	December 31,			
	2015 Performance Fees, Net of Related Compensation Expense (b)	Investment Income (b)	Management Fees (a)	Performance Fees (c)
	Management Fees (a)	Investment Income (b)	Management Fees (a)	Performance Fees (c)
	(Dollars in Thousands)			
10% Decline in Fair Value of the Investments	\$ 85,463	\$ 1,296,886	\$ 250,246	\$ 86,002

(a) Represents the annualized effect of the 10% decline.

(b) Represents the reporting date effect of the 10% decline.

Total Assets Under Management, excluding undrawn capital commitments and the amount of capital raised for our CLOs, and the percentage amount classified as Level III investments as defined within the fair value standards of GAAP, are as follows:

	December 31, Total Assets Under Management, Excluding Undrawn Capital Commitments and the Amount of Capital Raised for CLOs (Dollars in Thousands)
Private Equity	\$ 50,433,836
Real Estate	\$ 66,146,413
Credit	\$ 44,555,315

The fair value of our investments and securities can vary significantly based on a number of factors that take into consideration the Blackstone Funds' investment portfolio and on a number of factors and inputs such as similar transactions, financial metrics, and market comparatives, among others. (See Part I, Item 1A, Risk Factors)



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Factors above. Also see Item 7. Management’s Discussion and Analysis of Financial Condition and Results of Operations – Investments, at Fair Value. ) We believe these fair value amounts should be utilized with caution as our intent and strategy is to hold securities until prevailing market conditions are beneficial for investment sales.

Investors in all of our carry funds (and certain of our credit-focused funds and funds of hedge funds) make capital commitments and are entitled to call from those investors at any time during prescribed periods. We depend on investors fulfilling their commitments to provide capital from them in order for those funds to consummate investments and otherwise pay their related obligations when due. We have not had investors fail to honor capital calls to any meaningful extent and any investor that did not fund a capital call, having a significant amount of its existing investment forfeited in that fund; however, if investors were to fail to satisfy a capital call for any particular fund or funds, those funds could be materially and adversely affected.

**Exchange Rate Risk**

The Blackstone Funds hold investments that are denominated in non-U.S. dollar currencies that may be affected by movements in the exchange rate between the U.S. dollar and non-U.S. dollar currencies. Additionally, a portion of our management fees are denominated in non-U.S. dollars. We estimate that as of December 31, 2015 and December 31, 2014, a 10% decline in the rate of exchange of all foreign currencies against the U.S. dollar would result in the following declines in Management Fees, Performance Fees, Net of Related Compensation Expense and Investment Income:

	December 31,				Co E
	Management Fees (a)	2015 Performance Fees, Net of Related Compensation Expense (b)	Investment Income (b)	Management Fees (a)	
	(Dollars in Thousands)				
10% Decline in the Rate of Exchange of All Foreign Currencies Against the U.S. Dollar	\$ 13,464	\$ 270,190	\$ 41,445	\$ 21,882	\$

- (a) Represents the annualized effect of the 10% decline.
- (b) Represents the reporting date effect of the 10% decline.

**Interest Rate Risk**

Blackstone has debt obligations payable that accrue interest at variable rates. Interest rate changes may therefore affect the timing of interest payments, future earnings and cash flows. Based on our debt obligations payable as of December 31, 2015 and December 31, 2014, an increase in interest expense relating to variable rates would increase on an annual basis, in the event interest rates were to increase by the following:

	2015
	(Dollars in Thousands)
Annualized Increase in Interest Expense Due to a One Percentage Point Increase in Interest Rates	\$ 43,000

Blackstone’s Treasury Cash Management Strategies consists of a diversified portfolio of liquid assets to meet the liquidity requirements of the Treasury Liquidity Portfolio. This portfolio includes cash, open-ended

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money market mutual funds, open-ended bond mutual funds, marketable investment securities, freestanding derivative contracts, reverse repurchase agreements and other investments. If interest rates were to increase by one percentage point, we estimate that investment income would decrease, offset by an estimated increase in interest income on an annual basis from interest on new investments as follows:

		2015	December 31, 2014
	Annualized Decrease in Investment Income	Annualized Increase in Interest Income from Floating Rate Assets	Annualized Decrease in Investment Income
(Dollars in Thousands)			
One Percentage Point Increase in Interest Rates	\$ 140 (a)	\$ 20,486	\$ 17,866

(a) As of December 31, 2015 and 2014, this represents 0.0% and 0.6% of the Treasury Liquidity Portfolio, respectively.

**Credit Risk**

Certain Blackstone Funds and the Investee Funds are subject to certain inherent risks through their investments.

The Treasury Liquidity Portfolio contains certain credit risks including, but not limited to, exposure to uninsured deposits, unsecured corporate bonds and mortgage-backed securities. These exposures are actively monitored on a continuous basis and are reallocated based on changes in risk profile, market or economic conditions.

We estimate that our annualized investment income would decrease, if credit spreads were to increase by one percentage point.

**Decrease in Annualized Investment Income Due to a One Percentage Point Increase in Credit Spreads (a)**

(a) As of December 31, 2015 and 2014, this represents 0.8% and 1.8% of the Treasury Liquidity Portfolio, respectively. Certain of our entities hold derivative instruments that contain an element of risk in the event that the counterparties may be unable to perform under the terms of such agreements. We minimize our risk exposure by limiting the counterparties with which we enter into contracts to banks and other financial institutions who meet established credit and capital guidelines. We do not expect any counterparty to default on its obligations and therefore do not expect any loss due to counterparty default.

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**ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA  
INDEX TO CONSOLIDATED FINANCIAL STATEMENTS**

Report of Independent Registered Public Accounting Firm

Consolidated Statements of Financial Condition as of December 31, 2015 and 2014

Consolidated Statements of Operations for the Years Ended December 31, 2015, 2014 and 2013

Consolidated Statements of Comprehensive Income for the Years Ended December 31, 2015, 2014 and 2013

Consolidated Statements of Changes in Partners' Capital for the Years Ended December 31, 2015, 2014 and 2013

Consolidated Statements of Cash Flows for the Years Ended December 31, 2015, 2014 and 2013

Notes to Consolidated Financial Statements

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**Report of Independent Registered Public Accounting Firm**

To the General Partner and Unitholders of The Blackstone Group L.P.:

We have audited the accompanying consolidated statements of financial condition of The Blackstone Group L.P. and subsidiaries as of December 31, 2015 and 2014, and the related consolidated statements of operations, comprehensive income, changes in partnership capital, and cash flows for each of the three years in the period ended December 31, 2015. We also have audited Blackstone's internal control over financial reporting as of December 31, 2015, based on criteria established in *Internal Control - Integrated Framework (2013)* issued by the Committee of Sponsoring Organizations of the Treadway Commission. Blackstone's management is responsible for these financial statements, for maintaining effective internal control over financial reporting, and for its assessment of the effectiveness of internal control over financial reporting, included in Management's Report on Internal Control over Financial Reporting. Our responsibility is to express an opinion on these financial statements and our opinion on Blackstone's internal control over financial reporting based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement and whether effective internal control over financial reporting was maintained in all material respects. Our audits of the financial statements involved examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting estimates made by management, and evaluating the overall financial statement presentation. Our audit of internal control over financial reporting included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audits also included performing other procedures as we considered necessary in the circumstances. We believe that our audits provide a reasonable basis for our opinions.

A company's internal control over financial reporting is a process designed by, or under the supervision of, the company's management and principal financial officers, or persons performing similar functions, and effected by the company's board of directors, management, and other personnel to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and events of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with the authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of the inherent limitations of internal control over financial reporting, including the possibility of collusion or improper management overrides of controls, material misstatements due to error or fraud may not be prevented or detected on a timely basis. Also, projections of the effectiveness of the internal control over financial reporting to future periods are subject to the risk that the controls may become ineffective because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position, results of operations, and cash flows of The Blackstone Group L.P. and subsidiaries as of December 31, 2015 and 2014, and the results of their operations and their cash flows for the period ended December 31, 2015, in conformity with accounting principles generally accepted in the United States of America. In our opinion, Blackstone maintained, in all material respects, effective internal control over financial reporting as of December 31, 2015, based on the criteria established in *Internal Control - Integrated Framework (2013)* issued by the Committee of Sponsoring Organizations of the Treadway Commission.

As discussed in Note 2 to the consolidated financial statements, Blackstone adopted the Financial Accounting Standards Board's consolidation guidance as of January 1, 2015.

/s/ DELOITTE & TOUCHE LLP

New York, New York

February 26, 2016



**Table of Contents****THE BLACKSTONE GROUP L.P.****Consolidated Statements of Financial Condition****(Dollars in Thousands, Except Unit Data)**

	December 31, 2015	December 31, 2014
<b>Assets</b>		
Cash and Cash Equivalents	\$ 1,345,000	\$ 1,345,000
Cash Held by Blackstone Funds and Other	1,345,000	1,345,000
Investments (including assets pledged of \$64,535 and \$45,764 at December 31, 2015 and December 31, 2014, respectively)	14,345,000	14,345,000
Accounts Receivable	1,345,000	1,345,000
Reverse Repurchase Agreements	1,345,000	1,345,000
Due from Affiliates	1,345,000	1,345,000
Intangible Assets, Net	1,345,000	1,345,000
Goodwill	1,345,000	1,345,000
Other Assets	1,345,000	1,345,000
Deferred Tax Assets	1,345,000	1,345,000
<b>Total Assets</b>	<b>\$ 22,345,000</b>	<b>\$ 22,345,000</b>
<b>Liabilities and Partners' Capital</b>		
Loans Payable	\$ 6,345,000	\$ 6,345,000
Due to Affiliates	1,345,000	1,345,000
Accrued Compensation and Benefits	2,345,000	2,345,000
Securities Sold, Not Yet Purchased	1,345,000	1,345,000
Repurchase Agreements	1,345,000	1,345,000
Accounts Payable, Accrued Expenses and Other Liabilities	1,345,000	1,345,000
<b>Total Liabilities</b>	<b>10,345,000</b>	<b>10,345,000</b>
<b>Commitments and Contingencies</b>		
<b>Redeemable Non-Controlling Interests in Consolidated Entities</b>		
<b>Partners' Capital</b>		
<b>The Blackstone Group L.P. Partners' Capital</b>		
Partners' Capital (common units: 624,450,162 issued and outstanding as of December 31, 2015; 595,624,855 issued and outstanding as of December 31, 2014)	6,345,000	6,345,000
Appropriated Partners' Capital	1,345,000	1,345,000
Accumulated Other Comprehensive Income	1,345,000	1,345,000
Total The Blackstone Group L.P. Partners' Capital	6,345,000	6,345,000
Non-Controlling Interests in Consolidated Entities	2,345,000	2,345,000
Non-Controlling Interests in Blackstone Holdings	3,345,000	3,345,000
<b>Total Partners' Capital</b>	<b>12,345,000</b>	<b>12,345,000</b>
<b>Total Liabilities and Partners' Capital</b>	<b>\$ 22,345,000</b>	<b>\$ 22,345,000</b>

See notes to consolidated financial statements.

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**THE BLACKSTONE GROUP L.P.**

**Consolidated Statements of Financial Condition**

**(Dollars in Thousands)**

The following presents the portion of the consolidated balances presented above attributable to consolidated Blackstone Funds and their interest entities. The following assets may only be used to settle obligations of these consolidated Blackstone Funds and they do not have recourse to the general credit of Blackstone.

	December 31, 2012
<b>Assets</b>	
Cash Held by Blackstone Funds and Other	\$ 4,000
Investments	4,000
Accounts Receivable	
Due from Affiliates	
Other Assets	
<b>Total Assets</b>	<b>\$ 8,000</b>
<b>Liabilities</b>	
Loans Payable	\$ 3,000
Due to Affiliates	
Accounts Payable, Accrued Expenses and Other	
<b>Total Liabilities</b>	<b>\$ 3,000</b>

See notes to consolidated financial statements.

**Table of Contents****THE BLACKSTONE GROUP L.P.****Consolidated Statements of Operations****(Dollars in Thousands, Except Unit and Per Unit Data)**

	Year Ended
	2015
<b>Revenues</b>	
Management and Advisory Fees, Net	\$ 2,542,505
Performance Fees	
Realized	
Carried Interest	3,205,290
Incentive Fees	193,238
Unrealized	
Carried Interest	(1,595,174)
Incentive Fees	(6,688)
Total Performance Fees	1,796,666
Investment Income (Loss)	
Realized	555,171
Unrealized	(350,529)
Total Investment Income	204,642
Interest and Dividend Revenue	94,957
Other	7,782
<b>Total Revenues</b>	<b>4,646,552</b>
<b>Expenses</b>	
Compensation and Benefits	
Compensation	1,726,191
Performance Fee Compensation	
Realized	
Carried Interest	793,801
Incentive Fees	85,945
Unrealized	
Carried Interest	(312,696)
Incentive Fees	(2,490)
Total Compensation and Benefits	2,290,751
General, Administrative and Other	576,103
Interest Expense	144,522
Fund Expenses	79,499
<b>Total Expenses</b>	<b>3,090,875</b>
<b>Other Income</b>	
Reversal of Tax Receivable Agreement Liability	82,707
Net Gains from Fund Investment Activities	176,364
<b>Total Other Income</b>	<b>259,071</b>
<b>Income Before Provision for Taxes</b>	<b>1,814,748</b>

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Provision for Taxes	190,398	
<b>Net Income</b>	1,624,350	
<b>Net Income Attributable to Redeemable Non-Controlling Interests in Consolidated Entities</b>	11,145	
<b>Net Income Attributable to Non-Controlling Interests in Consolidated Entities</b>	219,900	
<b>Net Income Attributable to Non-Controlling Interests in Blackstone Holdings</b>	683,516	
<b>Net Income Attributable to The Blackstone Group L.P.</b>	\$ 709,789	\$
<b>Net Income Per Common Unit</b>		
Common Units, Basic	\$ 1.12	\$
Common Units, Diluted	\$ 1.04	\$
<b>Weighted-Average Common Units Outstanding</b>		
Common Units, Basic	634,337,179	60
Common Units, Diluted	1,188,085,411	61
<b>Revenues Earned from Affiliates</b>		
Management and Advisory Fees, Net	\$ 210,672	\$

See notes to consolidated financial statements.

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**THE BLACKSTONE GROUP L.P.**

**Consolidated Statements of Comprehensive Income**

**(Dollars in Thousands)**

	<b>2015</b>	<b>Year End</b>
Net Income	\$ 1,624,350	\$ 3,000,000
Other Comprehensive Income (Loss), Net of Tax - Currency Translation Adjustment	(49,238)	(49,238)
<b>Comprehensive Income</b>	<b>1,575,112</b>	<b>2,950,762</b>
Less:		
Comprehensive Income Attributable to Redeemable Non-Controlling Interests in Consolidated Entities	11,145	11,145
Comprehensive Income Attributable to Non-Controlling Interests in Consolidated Entities	202,318	202,318
Comprehensive Income Attributable to Non-Controlling Interests in Blackstone Holdings	683,516	683,516
<b>Comprehensive Income Attributable to The Blackstone Group L.P.</b>	<b>\$ 678,133</b>	<b>\$ 678,133</b>

See notes to consolidated financial statements.

**Table of Contents****THE BLACKSTONE GROUP L.P.****Consolidated Statement of Changes in Partners' Capital****(Dollars in Thousands, Except Unit Data)**

	The Blackstone Group L.P.						
	Common Units	Partners Capital	Appropriated Partners Capital	Accumulated Other Comprehensive Income	Total	Non- Controlling Interests in Consolidated Entities	Non- Controlling Interests in Blackstone Holdings
<b>Balance at December 31, 2012</b>	556,354,387	\$ 4,955,649	\$ 509,028	\$ 2,170	\$ 5,466,847	\$ 1,443,559	\$ 2,748,356
Consolidation of Fund Entity						659,001	
Net Income		1,171,202			1,171,202	198,557	1,339,845
Allocation of Losses of Consolidated CLO Entities			(186,183)		(186,183)	186,183	
Currency Translation Adjustment				1,296	1,296	8,600	
Allocation of Currency Translation Adjustment of Consolidated CLO Entities			8,600		8,600	(8,600)	
Capital Contributions						285,757	262
Capital Distributions		(679,082)			(679,082)	(306,605)	(790,397)
Transfer of Non-Controlling Interests in Consolidated Entities						(2,403)	
Purchase of Interests from Certain Non-Controlling Interest Holders		(43)			(43)		
Deferred Tax Effects Resulting from Acquisition of Ownership Interests from Non-Controlling Interest Holders		80,580			80,580		
Equity-Based Compensation Relinquished with Deconsolidation and Liquidation of Partnership		411,516			411,516		399,567
Net Delivery of Vested Blackstone Holdings Partnership Units and Blackstone Common Units	6,464,259	(20,366)			(20,366)		(481)
Change in The Blackstone Group L.P.'s Ownership Interest		(2,519)			(2,519)		2,519
Conversion of Blackstone Holdings Partnership Units to Blackstone Common Units	8,232,434	43,255			43,255		(43,255)
Issuance of New Units	1,541,199	42,400			42,400		
<b>Balance at December 31, 2013</b>	572,592,279	\$ 6,002,592	\$ 300,708	\$ 3,466	\$ 6,306,766	\$ 2,464,047	\$ 3,656,416

See notes to consolidated financial statements.





**Table of Contents****THE BLACKSTONE GROUP L.P.****Consolidated Statement of Changes in Partners' Capital****(Dollars in Thousands, Except Unit Data)**

	Common Units	Partners Capital	The Blackstone Group L.P. Accumulated Appropriated Partners Capital	Other Compre- hensive Income (Loss)	Total	Non- Controlling Interests in Consolidated Entities	Non- Controlling Interests in Blackstone Holdings
<b>Balance at December 31, 2013</b>	572,592,279	\$ 6,002,592	\$ 300,708	\$ 3,466	\$ 6,306,766	\$ 2,464,047	\$ 3,656,416
Acquisition Adjustments Relating to Consolidation of CLO Entities			8,398		8,398		
Consolidation of Fund Entity						323,158	
Net Income		1,584,589			1,584,589	335,070	1,701,100
Allocation of Losses of Consolidated CLO Entities			(111,723)		(111,723)	111,723	
Currency Translation Adjustment				(24,330)	(24,330)	(33,594)	
Allocation of Currency Translation Adjustment of Consolidated CLO Entities			(33,594)		(33,594)	33,594	
Reclassification of Currency Translation Adjustment Due to Deconsolidation of CLO Entities		(611)			(611)		
Capital Contributions						760,357	
Capital Distributions		(1,148,139)			(1,148,139)	(577,032)	(1,200,457)
Transfer of Non-Controlling Interests in Consolidated Entities						(1,885)	
Purchase of Interests from Certain Non-Controlling Interest Holders		(6)			(6)		
Deferred Tax Effects Resulting from Acquisition of Ownership Interests from Non-Controlling Interest Holders		22,982			22,982		
Equity-Based Compensation Relinquished with Deconsolidation and Liquidation of Partnership		421,363			421,363		386,703
Net Delivery of Vested Blackstone Holdings Partnership Units and Blackstone Common Units	6,407,733	(35,469)			(35,469)		(783)
Excess Tax Benefits Related to Equity-Based Compensation, Net		25,620			25,620		
Change in The Blackstone Group L.P.'s Ownership Interest		9,032			9,032		(9,032)
Conversion of Blackstone Holdings Partnership Units to Blackstone Common Units	16,624,843	117,877			117,877		(117,877)

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<b>Balance at December 31, 2014</b>	595,624,855	\$ 6,999,830	\$ 81,301	\$ (20,864)	\$ 7,060,267	\$ 3,415,356	\$ 4,416,070
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See notes to consolidated financial statements.

**Table of Contents****THE BLACKSTONE GROUP L.P.****Consolidated Statement of Changes in Partners' Capital**

(Dollars in Thousands, Except Unit Data)

	The Blackstone Group L.P.						
	Common Units	Partners Capital	Appropriated Partners Capital	Accumulated Other Comprehensive (Loss)	Total	Non- Controlling Interests in Consolidated Entities	Non- Controlling Interests in Blackstone Holdings
<b>Balance at December 31, 2014</b>	595,624,855	\$ 6,999,830	\$ 81,301	\$ (20,864)	\$ 7,060,267	\$ 3,415,356	\$ 4,416,070
Deconsolidation of CLOs and Funds on Adoption of ASU 2015-02			(90,928)		(90,928)	(1,002,728)	
Adjustment to Appropriated Partners' Capital on Adoption of ASU 2014-13			9,627		9,627		
Net Income		709,789			709,789	219,900	683,516
Currency Translation Adjustment				(31,655)	(31,655)	(39,475)	
Capital Contributions						491,456	
Capital Distributions		(1,812,602)			(1,812,602)	(663,536)	(1,684,744)
Distributions Associated with the Spin-Off		(232,034)			(232,034)		(135,204)
Transfer of Non-Controlling Interests in Consolidated Entities						(12,272)	
Deferred Tax Effects Resulting from Acquisition of Ownership Interests from Non-Controlling Interest Holders		65,027			65,027		
Equity-Based Compensation Net Delivery of Vested Blackstone Holdings Partnership Units and Blackstone Common Units	12,180,703	(59,128)			(59,128)		(1,903)
Excess Tax Benefits Related to Equity-Based Compensation, Net		70,317			70,317		
Change in The Blackstone Group L.P.'s Ownership Interest		92,785			92,785		(92,785)
Conversion of Blackstone Holdings Partnership Units to Blackstone Common Units	16,644,604	131,883			131,883		(131,883)
<b>Balance at December 31, 2015</b>	624,450,162	\$ 6,322,307	\$	\$ (52,519)	\$ 6,269,788	\$ 2,408,701	\$ 3,368,509

See notes to consolidated financial statements.

**Table of Contents****THE BLACKSTONE GROUP L.P.****Consolidated Statements of Cash Flows****(Dollars in Thousands)**

	<b>2015</b>
<b>Operating Activities</b>	
Net Income	\$ 1,624,350
Adjustments to Reconcile Net Income to Net Cash Provided by Operating Activities	
Blackstone Funds Related	
Unrealized (Appreciation) Depreciation on Investments Allocable to Non-Controlling Interests in Consolidated Entities	356,170
Net Realized Gains on Investments	(4,121,003)
Changes in Unrealized (Gains) Losses on Investments Allocable to The Blackstone Group L.P.	365,894
Non-Cash Performance Fees	1,391,946
Non-Cash Performance Fee Compensation	564,560
Equity-Based Compensation Expense	629,642
Excess Tax Benefits Related to Equity-Based Compensation	(70,318)
Amortization of Intangibles	101,437
Other Non-Cash Amounts Included in Net Income	144,657
Cash Flows Due to Changes in Operating Assets and Liabilities	
Cash Held by Blackstone Funds and Other	1,220,959
Cash Relinquished with Deconsolidation and Liquidation of Partnership	(442,370)
Accounts Receivable	(213,706)
Reverse Repurchase Agreements	(204,893)
Due from Affiliates	(97,487)
Other Assets	(149,732)
Accrued Compensation and Benefits	(917,428)
Securities Sold, Not Yet Purchased	96,780
Accounts Payable, Accrued Expenses and Other Liabilities	(474,652)
Repurchase Agreements	11,012
Due to Affiliates	(102,847)
Treasury Cash Management Strategies	
Investments Purchased	(3,907,391)
Cash Proceeds from Sale of Investments	3,909,637
Blackstone Funds Related	
Investments Purchased	(4,029,723)
Cash Proceeds from Sale or Pay Down of Investments	6,711,549
Net Cash Provided by Operating Activities	2,397,043
<b>Investing Activities</b>	
Purchase of Furniture, Equipment and Leasehold Improvements	(59,247)
Net Cash Paid for Acquisitions, Net of Cash Acquired	
Changes in Restricted Cash	5,843
Net Cash Used in Investing Activities	(53,404)

**Table of Contents****THE BLACKSTONE GROUP L.P.****Consolidated Statements of Cash Flows****(Dollars in Thousands)**

	2015	Year Decem 2
<b>Financing Activities</b>		
Distributions to Non-Controlling Interest Holders in Consolidated Entities	\$ (677,110)	\$ (
Contributions from Non-Controlling Interest Holders in Consolidated Entities	479,678	1.
Purchase of Interests from Certain Non-Controlling Interest Holders		
Cash Relinquished in Conjunction with the Spin-Off	(55,412)	
Payments Under Tax Receivable Agreement	(84,484)	
Net Delivery of Vested Common Units and Repurchase of Common and Holdings Units	(61,031)	
Excess Tax Benefits Related to Equity-Based Compensation	70,318	
Proceeds from Loans Payable	675,807	
Repayment and Repurchase of Loans Payable	(923)	
Distributions to Unitholders	(3,497,346)	(2.
Blackstone Funds Related		
Proceeds from Loans Payable	1,747,807	2.
Repayment of Loans Payable	(516,706)	(1.
<b>Net Cash Used in Financing Activities</b>	<b>(1,919,402)</b>	<b>(1.</b>
Effect of Exchange Rate Changes on Cash and Cash Equivalents	615	
<b>Net Increase in Cash and Cash Equivalents</b>	<b>424,852</b>	
Cash and Cash Equivalents, Beginning of Period	1,412,472	
<b>Cash and Cash Equivalents, End of Period</b>	<b>\$ 1,837,324</b>	<b>\$ 1.</b>
<b>Supplemental Disclosure of Cash Flows Information</b>		
Payments for Interest	\$ 126,167	\$
Payments for Income Taxes	\$ 115,814	\$
<b>Supplemental Disclosure of Non-Cash Investing and Financing Activities</b>		
Non-Cash Contributions from Non-Controlling Interest Holders	\$ 2,277	\$
Non-Cash Distributions to Non-Controlling Interest Holders	\$ (34)	\$
Net Assets Associated with the Spin-Off	\$ (311,826)	\$
Net Activities Related to Capital Transactions of Consolidated Blackstone Funds	\$ (295)	\$
Net Assets Related to the Consolidation of CLO Vehicles	\$	\$
Net Assets Related to the Consolidation of Certain Fund Entities	\$	\$
In-kind Contribution of Capital	\$	\$
Notes Issuance Costs	\$ 5,269	\$

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Transfer of Interests to Non-Controlling Interest Holders	\$ (12,272)	\$
Change in The Blackstone Group L.P.'s Ownership Interest	\$ 92,785	\$
Net Settlement of Vested Common Units	\$ 139,941	\$
Conversion of Blackstone Holdings Units to Common Units	\$ 131,883	\$
Acquisition of Ownership Interests from Non-Controlling Interest Holders Deferred Tax Asset	\$ (195,291)	\$
Due to Affiliates	\$ 130,264	\$
Partners' Capital	\$ 65,027	\$
Issuance of New Units	\$	\$

See notes to consolidated financial statements.

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**THE BLACKSTONE GROUP L.P.**

**Notes to Consolidated Financial Statements**

**(All Dollars Are in Thousands, Except Unit and Per Unit Data, Except Where Noted)**

**1. ORGANIZATION**

The Blackstone Group L.P., together with its subsidiaries ( Blackstone or the Partnership ), is a leading global manager of alternative asset management business includes the management of private equity funds, real estate funds, real estate investment of hedge funds, hedge funds, credit-focused funds, collateralized loan obligation ( CLO ) vehicles, collateralized debt obligations, separately managed accounts and registered investment companies (collectively referred to as the Blackstone Funds ). Blackstone provided various financial advisory services, including financial and strategic advisory, restructuring and reorganization advisory services. Blackstone's business is organized into four segments: private equity, real estate, hedge fund solutions and credit

On October 1, 2015, Blackstone completed the spin-off of the operations that historically constituted Blackstone's Financial Advisory than Blackstone's capital markets services business. Blackstone's capital markets services business was retained and was reported as of October 1, 2015, Blackstone no longer reported a Financial Advisory segment.

The Partnership was formed as a Delaware limited partnership on March 12, 2007. The Partnership is managed and operated by Blackstone Group Management L.L.C., which is in turn wholly owned and controlled by one of Blackstone's founders, Stephen A. Schwarzman ( Founder ), and Blackstone's other senior managing directors. The activities of the Partnership are conducted through its subsidiaries, Blackstone Holdings I L.P., Blackstone Holdings AI L.P., Blackstone Holdings II L.P., Blackstone Holdings III L.P. and Blackstone Holdings IV L.P. (collectively, Blackstone Holdings , Blackstone Holdings Partnerships or the Holding Partnerships ). The Partnership's sole general partner, Blackstone Group Management L.L.C., is the sole general partner in each of these Holding Partnerships.

On October 1, 2015, Blackstone formed a new holding partnership, Blackstone Holdings AI L.P., which holds certain operations of Blackstone in a manner similar to the existing Blackstone Holdings Partnerships.

Generally, holders of the limited partner interests in the Holding Partnerships may, four times each year, exchange their limited partner interests ( Partnership Units ) for Blackstone common units, on a one-to-one basis, exchanging one Partnership Unit from each of their limited partner interests for one Blackstone common unit.

**2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

**Basis of Presentation**

The accompanying consolidated financial statements of the Partnership have been prepared in accordance with accounting principles generally accepted in the United States of America ( GAAP ).

The consolidated financial statements include the accounts of the Partnership, its wholly owned or majority-owned subsidiaries, and other entities which are considered to be variable interest entities and for which the Partnership is considered the primary beneficiary. The consolidated financial statements also include the accounts of partnerships or similar entities which are not considered variable interest entities but in which the general partner is presumed to have a controlling financial interest.

All intercompany balances and transactions have been eliminated in consolidation.

Restructurings within consolidated CLOs are treated as investment purchases or sales, as applicable, in the Consolidated Statements of Operations.

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**Notes to Consolidated Financial Statements Continued**

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**Use of Estimates**

The preparation of the consolidated financial statements in accordance with GAAP requires management to make estimates reported in the consolidated financial statements and accompanying notes. Management believes that estimates utilized in consolidated financial statements are prudent and reasonable. Such estimates include those used in the valuation of investment instruments and the accounting for Goodwill and equity-based compensation. Actual results could differ from those estimates and could be material.

**Consolidation**

The Partnership consolidates all entities that it controls through a majority voting interest or otherwise, including those Blackstone Holdings, in which the general partner has a controlling financial interest. The Partnership has a controlling interest in Blackstone Holdings because it has the right to dissolve the partnerships or have substantive kick out rights or participating rights that would overcome the control by the Partnership. Accordingly, the Partnership consolidates Blackstone Holdings and records non-controlling interests in the economic interests of the limited partners of Blackstone Holdings.

In addition, the Partnership consolidates all variable interest entities ( VIE ) in which it is the primary beneficiary. An entity is a primary beneficiary if it holds a controlling financial interest. A controlling financial interest is defined as (a) the power to direct the activities of the VIE that most significantly impact the entity's economic performance and (b) the obligation to absorb losses of the entity that could potentially be significant to the VIE. The consolidation guidance requires an analysis to determine whether an entity in which the Partnership holds a variable interest is a VIE and (b) whether the Partnership's involvement, through its direct or indirect involvement in the entity or contractually through other variable interests (for example, management and performance related contracts), gives it a controlling financial interest. Performance of that analysis requires the exercise of judgment.

The Partnership determines whether it is the primary beneficiary of a VIE at the time it becomes involved with a variable interest entity and reconsiders that conclusion continually. In evaluating whether the Partnership is the primary beneficiary, Blackstone evaluates the entity held either directly or indirectly by the Partnership. The consolidation analysis can generally be performed qualitatively. If it is not readily apparent that the Partnership is not the primary beneficiary, a quantitative analysis may also be performed. Investments (either by the Partnership, affiliates of the Partnership or third parties) or amendments to the governing documents of the entity could affect an entity's status as a VIE or the determination of the primary beneficiary. At each reporting date, the Partnership determines if it is the primary beneficiary and will consolidate or deconsolidate accordingly.

Assets of consolidated VIEs that can only be used to settle obligations of the consolidated VIE and liabilities of a consolidated VIE (or beneficial interest holders) do not have recourse to the general credit of Blackstone are presented in a separate section in the Statements of Financial Condition.

Blackstone's other disclosures regarding VIEs are discussed in Note 9. Variable Interest Entities .

**Revenue Recognition**

Revenues primarily consist of management and advisory fees, performance fees, investment income, interest and dividend



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*Management and Advisory Fees, Net* Management and Advisory Fees, Net are comprised of management fees, including transaction and other fees and advisory fees net of management fee reductions and offsets.

The Partnership earns base management fees from limited partners of funds in each of its managed funds, at a fixed percentage of management, net asset value, total assets, committed capital or invested capital, or in some cases, a fixed fee. Base management fees are based on contractual terms specified in the underlying investment advisory agreements.

Transaction and other fees (including monitoring fees) are fees charged directly to managed funds and portfolio companies. Investment advisory agreements generally require that the investment adviser reduce the amount of management fees payable by the limited partners (management fee reductions) by an amount equal to a portion of the transaction and other fees directly paid to the Partnership and portfolio companies. The amount of the reduction varies by fund, the type of fee paid by the portfolio company and the previously incurred fees of the fund.

Management fee offsets are reductions to management fees payable by the limited partners of the Blackstone Funds, which are used to offset the amount such limited partners reimburse the Blackstone Funds for placement fees.

Advisory fees consist of advisory retainer and transaction-based fee arrangements related to financial and strategic advisory services, reorganization advisory services, capital markets services and fund placement services for alternative investment funds. Advisory fees are recognized when services for the transactions are complete, in accordance with terms set forth in individual agreements. Transaction fees are recognized when (a) there is evidence of an arrangement with a client, (b) agreed upon services have been provided, (c) fees are earned and (d) collection is reasonably assured. Fund placement fees are recognized as earned upon the acceptance by a fund of commitments.

Accrued but unpaid Management and Advisory Fees, net of management fee reductions and management fee offsets, as of the reporting date are included in Accounts Receivable or Due from Affiliates in the Consolidated Statements of Financial Condition. Management and Advisory Fees payable to limited partners to the Blackstone Funds and passed on to Blackstone are not considered affiliate revenues.

*Performance Fees* Performance Fees earned on the performance of Blackstone's hedge fund structures (Incentive Fees) are recognized during the performance period, subject to the achievement of minimum return levels, or high water marks, in accordance with the terms set out in each hedge fund's governing agreements. Accrued but unpaid Incentive Fees charged directly to investors in Blackstone hedge funds as of the reporting date are recorded within Due from Affiliates in the Consolidated Statements of Financial Condition. Accrued but unpaid Incentive Fees on onshore funds as of the reporting date are reflected in Investments in the Consolidated Statements of Financial Condition. Incentive Fees are realized at the end of a measurement period, typically annually. Once realized, such fees are not subject to clawback or reversal.

In certain fund structures, specifically in private equity, real estate and certain hedge fund solutions and credit-focused fund structures, performance fees (Carried Interest) are allocated to the general partner based on cumulative fund performance to date, and then to the limited partners. At the end of each reporting period, the Partnership calculates the Carried Interest that would be due to the general partner pursuant to the fund agreements, as if the fair value of the underlying investments were realized as of such date, irrespective of whether the

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whether such amounts have been realized. As the fair value of underlying investments varies between reporting periods, it is necessary to make adjustments to amounts recorded as Carried Interest to reflect either (a) positive performance resulting in an increase in the amount due to the general partner or (b) negative performance that would cause the amount due to the Partnership to be less than the amount due as revenue, resulting in a negative adjustment to Carried Interest allocated to the general partner. In each scenario, it is necessary to adjust Carried Interest on cumulative results compared to the Carried Interest recorded to date and make the required positive or negative adjustment. The Partnership ceases to record negative Carried Interest allocations once previously recognized Carried Interest allocations for the period are reversed. The Partnership is not obligated to pay guaranteed returns or hurdles, and therefore, cannot have negative Carried Interest. Accrued but unpaid Carried Interest as of the reporting date is reflected in Investments in the Consolidated Statement of Financial Position.

Carried Interest is realized when an underlying investment is profitably disposed of and the fund's cumulative returns are positive or, in limited instances, after certain thresholds for return of capital are met. Carried Interest is subject to clawback if the Carried Interest received to date exceeds the amount due to Blackstone based on cumulative results. As such, the accrual for potential Carried Interest, which is a component of Due to Affiliates, represents all amounts previously distributed to Blackstone and its non-controlling interest holders that would need to be repaid to the Blackstone Funds if the Blackstone Carry Funds were to be liquidated at current fair value of the underlying funds' investments as of the reporting date. The actual clawback liability, however, generally is not realized until the end of a fund's life except for certain funds, including certain Blackstone real estate funds, multi-asset credit funds, and credit-focused funds, which may have an interim clawback liability.

**Investment Income (Loss)** Investment Income (Loss) represents the unrealized and realized gains and losses on the Partnership's investments, including its investments in Blackstone Funds that are not consolidated, its equity method investments, and other principal investments. Investment Income (Loss) is realized when the Partnership redeems all or a portion of its investment or when the Partnership receives dividends or distributions. Unrealized Investment Income (Loss) results from changes in the fair value of the underlying investments. Investment Income (Loss) is reversed if there is a reversal of unrealized gain (loss) at the time an investment is realized.

**Interest and Dividend Revenue** Interest and Dividend Revenue comprises primarily interest and dividend income earned on investments held by Blackstone.

**Other Revenue** Other Revenue consists of miscellaneous income and foreign exchange gains and losses arising on transactions denominated in currencies other than U.S. dollars.

**Fair Value of Financial Instruments**

GAAP establishes a hierarchical disclosure framework which prioritizes and ranks the level of market price observability of financial instruments at fair value. Market price observability is affected by a number of factors, including the type of financial instrument, the nature of the instrument specific to the financial instrument and the state of the marketplace, including the existence and transparency of transaction participants. Financial instruments with readily available quoted prices in active markets generally will have a higher degree of market price observability and a lesser degree of judgment used in measuring fair value.

Financial instruments measured and reported at fair value are classified and disclosed based on the observability of inputs used in measuring fair values, as follows:

**Level I** Quoted prices are available in active markets for identical financial instruments as of the reporting date. Financial instruments in Level I include listed equities, listed derivatives and



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mutual funds with quoted prices. The Partnership does not adjust the quoted price for these investments, even if Blackstone holds a large position and a sale could reasonably impact the quoted price.

**Level II** Pricing inputs are other than quoted prices in active markets, which are either directly or indirectly available, and fair value is determined through the use of models or other valuation methodologies. Financial instruments included in this category include corporate bonds and loans, including corporate bonds and loans held within CLO vehicles, and agency securities, less liquid and restricted equity securities, and certain over-the-counter derivatives where the fair value is based on observable inputs. Upon adoption of the new CLO measurement guidance adopted as of January 1, 2015, senior and subordinate notes issued by CLO vehicles are classified within Level II of the fair value hierarchy.

**Level III** Pricing inputs are unobservable for the financial instruments and includes situations where there is no market for the financial instrument. The inputs into the determination of fair value require significant management judgment. Financial instruments that are included in this category generally include general and limited partnership interests in real estate funds, credit-focused funds, distressed debt and non-investment grade residual interests in securitizations, bonds and loans held within CLO vehicles, and certain over-the-counter derivatives where the fair value is based on unobservable inputs. For periods prior to the adoption of new CLO measurement guidance, senior and subordinate notes issued by CLO vehicles are classified within Level III of the fair value hierarchy.

In certain cases, the inputs used to measure fair value may fall into different levels of the fair value hierarchy. In such cases, the category within the fair value hierarchy is appropriate for any given financial instrument is based on the lowest level of input that is available to the fair value measurement. The Partnership's assessment of the significance of a particular input to the fair value measurement requires judgment and considers factors specific to the financial instrument.

Transfers between levels of the fair value hierarchy are recognized at the beginning of the reporting period.

*Level II Valuation Techniques*

Financial instruments classified within Level II of the fair value hierarchy comprise debt instruments, including certain commercial mortgages held by Blackstone's consolidated CLO vehicles, those held within Blackstone's Treasury Cash Management Strategies and derivatives, purchased and interests in investment funds. Certain equity securities and derivative instruments valued using observable inputs are classified within Level II.

The valuation techniques used to value financial instruments classified within Level II of the fair value hierarchy are as follows:

Debt Instruments and Equity Securities are valued on the basis of prices from an orderly transaction between market participants, obtained from reputable dealers or pricing services. In determining the value of a particular investment, pricing services may be used. With respect to transactions in such investments, quotations from dealers, pricing matrices and market transactions are used. The valuation of certain equity securities is based on the value of an identical security adjusted for the effect of a restriction.

Freestanding Derivatives are valued using contractual cash flows and observable inputs comprising yield curves, interest rates, and credit spreads.



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Upon adoption of the new CLO measurement guidance adopted January 1, 2015, senior and subordinate notes vehicles are classified based on the more observable fair value of CLO assets less (a) the fair value of any beneficial interests held by Blackstone, and (b) the carrying value of any beneficial interests that represent compensation for services.

*Level III Valuation Techniques*

In the absence of observable market prices, Blackstone values its investments using valuation methodologies applied on a case-by-case basis. In circumstances where investments little market activity may exist; management's determination of fair value is then based on the best information available under the circumstances, and may incorporate management's own assumptions and involves a significant degree of judgment, taking into account a combination of internal and external factors, including the appropriate risk adjustments for non-performance and liquidity risk. Market prices are not observable include private investments in the equity of operating companies, real estate properties, and credit-focused investments.

*Private Equity Investments* The fair values of private equity investments are determined by reference to projected net earnings, interest, taxes, depreciation and amortization (EBITDA), the discounted cash flow method, public market or private transaction multiples of comparable companies and other measures which, in many cases, are based on unaudited information at the time received. Valuations may also be derived by reference to observable valuation measures for comparable companies or transactions (for example, multiplying a key performance metric of the investee company such as EBITDA by a relevant valuation multiple observed in the range of comparable companies or transactions), adjusted by management for differences between the investment and the referenced comparables, and in some instances by reference to other similar methods. Where a discounted cash flow method is used, a terminal value is derived by reference to EBITDA multiples.

*Real Estate Investments* The fair values of real estate investments are determined by considering projected operating cash flows, assets, if any, and replacement costs among other measures. The methods used to estimate the fair value of real estate investments include the discounted cash flow method and/or capitalization rates (cap rates) analysis. Valuations may be derived by reference to market multiples of comparable companies or assets (for example, multiplying a key performance metric of the investee company or asset, such as EBITDA, by a relevant valuation multiple observed in the range of comparable companies or transactions), adjusted by management for differences between the investment and the referenced comparables, and in some instances by reference to option pricing models or other similar methods. Where a cash flow method is used, a terminal value is derived by reference to an exit EBITDA multiple or capitalization rate. Additionally, projected distributable cash flow through debt maturity will be considered in support of the investment's fair value.

*Credit-Focused Investments* The fair values of credit-focused investments are generally determined on the basis of prices provided by reputable dealers or pricing services. In some instances, Blackstone may utilize other valuation techniques, including the discounted cash flow method or a market approach.

*Credit-Focused Liabilities* Credit-focused liabilities comprise senior and subordinate loans issued by Blackstone's consolidated entities. Credit-focused liabilities are valued using a discounted cash flow method. On the adoption of new accounting guidance as of January 1, 2015, permitted measurement alternative, such liabilities are valued based on the more observable fair value of related assets held by Blackstone, less (a) the fair value of any beneficial interests held by Blackstone and (b) the carrying value of any beneficial interest that represent compensation for services.

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Investments classified within Level III of the fair value hierarchy are valued on a quarterly basis, taking into consideration weighted-average cost of capital assumptions, discounted cash flow projections and exit multiple assumptions, as well as other relevant conditions, and valuation models are updated accordingly. The valuation process also includes a review by a third party, at least annually for all investments, and quarterly for certain investments, to corroborate the values determined by management. The valuations of Blackstone's investments are reviewed quarterly by a valuation committee chaired by Blackstone's Vice Chairman and members of Blackstone's businesses, as well as representatives of legal and finance. Each quarter, the valuations of Blackstone's investments are reviewed by the Audit Committee in a meeting attended by the chairman of the valuation committee. The valuations are further tested against sales prices obtained on disposition of the investments.

**Investments, at Fair Value**

The Blackstone Funds are accounted for as investment companies under the American Institute of Certified Public Accountants' Auditing Guide, *Investment Companies*, and reflect their investments, including majority-owned and controlled investment companies, at fair value. Such consolidated funds' investments are reflected in Investments on the Consolidated Statements of Financial Condition, at fair value, with unrealized gains and losses resulting from changes in fair value reflected as a component of Net Gains (Losses) on Investment Activities in the Consolidated Statements of Operations. Fair value is the amount that would be received to sell an asset or liability in an orderly transaction between market participants at the measurement date (i.e., the exit price).

Blackstone's principal investments are presented at fair value with unrealized appreciation or depreciation and realized gains or losses in the Consolidated Statements of Operations within Investment Income (Loss).

For certain instruments, the Partnership has elected the fair value option. Such election is irrevocable and is applied on an accrual basis at initial recognition. The Partnership has applied the fair value option for certain loans and receivables and certain investments in securities that otherwise would not have been carried at fair value with gains and losses recorded in net income. Accounting for investments at fair value is consistent with how the Partnership accounts for its other principal investments. Loans extended to customers are recorded within Accounts Receivable within the Consolidated Statements of Financial Condition. Debt securities for which the fair value option has been elected are recorded within Investments. The methodology for measuring the fair value of such investments is consistent with the methodology applied to private equity, real estate, credit-focused and funds of hedge funds investments. Changes in the fair value of such investments are recognized in Investment Income (Loss) in the Consolidated Statements of Operations. Interest income on interest bearing debt securities on which the fair value option has been elected is based on stated coupon rates adjusted for the accretion of purchase premiums. This interest income is recorded within Interest and Dividend Revenue.

In addition, the Partnership has elected the fair value option for the assets and liabilities of CLO vehicles that are consolidated as a result of the initial adoption of variable interest entity consolidation guidance. The Partnership has also elected the fair value option for CLO vehicles consolidated as a result of the acquisitions of CLO management contracts or the acquisition of the share capital of CLO vehicles. Historically, the adjustment resulting from the difference between the fair value of assets and liabilities for each of these vehicles is recorded as a transition and acquisition adjustment to Appropriated Partners' Capital. Assets of the consolidated CLOs are presented within Investments on the Consolidated Statements of Financial Condition and Liabilities

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within Loans Payable for the amounts due to unaffiliated third parties and Due to Affiliates for the amounts held by non-employees. Changes in the fair value of consolidated CLO assets and liabilities and related interest, dividend and other income subsequent to acquisition are presented within Net Gains (Losses) from Fund Investment Activities. Expenses of consolidated CLO vehicles are presented within Expenses. Historically, amounts attributable to Non-Controlling Interests in Consolidated Entities had a corresponding adjustment to Partners' Capital. On the adoption of the new CLO measurement guidance, there is no attribution of amounts to Non-Controlling Interests. Corresponding adjustments to Appropriated Partners' Capital.

The Partnership has elected the fair value option for certain proprietary investments that would otherwise have been accounted for using the cost method of accounting. The fair value of such investments is based on quoted prices in an active market or using the discounted cash flow method. Changes in fair value are recognized in Investment Income (Loss) in the Consolidated Statements of Operations.

Further disclosure on instruments for which the fair value option has been elected is presented in Note 7. Fair Value Option is presented in the Consolidated Financial Statements.

The investments of consolidated Blackstone Funds in funds of hedge funds (Investee Funds) are valued at net asset value of the Investee Fund. In limited circumstances, the Partnership may determine, based on its own due diligence and investment price, that a share does not represent fair value. In such circumstances, the Partnership will estimate the fair value in good faith and in accordance with the requirements of GAAP.

Certain investments of Blackstone and of the consolidated Blackstone funds of hedge funds and credit-focused funds measure the fair value of underlying funds at fair value using NAV per share without adjustment. The terms of the investee's investment generally include provisions such as periods or lock-ups, the institution of gates on redemptions or the suspension of redemptions or an ability to side pocket investments of the investee's fund manager, and as a result, investments may not be redeemable at, or within three months of, the reporting date. Investments used by hedge funds and funds of hedge funds to separate investments that may lack a readily ascertainable value, are illiquid and subject to liquidity restriction. Redemptions are generally not permitted until the investments within a side pocket are liquidated or until the conditions existing at the time that required the investment to be included in the side pocket no longer exist. As the timing of liquidation is uncertain, the timing at which the Partnership may redeem an investment held in a side pocket cannot be estimated. Further disclosure for which fair value is measured using NAV per share is presented in Note 5. Net Asset Value as Fair Value.

Security and loan transactions are recorded on a trade date basis.

**Equity Method Investments**

Investments in which the Partnership is deemed to exert significant influence, but not control, are accounted for using the equity method of accounting. Under the equity method of accounting, the Partnership's share of earnings (losses) from equity method investments is reported in Investment Income (Loss) in the Consolidated Statements of Operations. The carrying amounts of equity method investments are reported in Investments in the Consolidated Statements of Financial Condition. As the underlying investments of the Partnership's equity method investments in Blackstone Funds are reported at fair value, the carrying value of the Partnership's equity method investments approximates fair value.



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**Cash and Cash Equivalents**

Cash and Cash Equivalents represents cash on hand, cash held in banks, money market funds and liquid investments with terms of 12 months or less. Interest income from cash and cash equivalents is recorded in Interest and Dividend Revenue in the Consolidated Statements of Operations.

**Cash Held by Blackstone Funds and Other**

Cash Held by Blackstone Funds and Other represents cash and cash equivalents held by consolidated Blackstone Funds and other entities. Such amounts are not available to fund the general liquidity needs of Blackstone.

**Accounts Receivable**

Accounts Receivable includes management fees receivable from limited partners, receivables from underlying funds in the business, placement and advisory fees receivables, receivables relating to unsettled sale transactions and loans extended to borrowers. Accounts Receivable, excluding those for which the fair value option has been elected, are assessed periodically for collectability. Amounts determined to be uncollectible are charged directly to General, Administrative and Other Expenses in the Consolidated Statements of Operations.

**Intangibles and Goodwill**

Blackstone's intangible assets consist of contractual rights to earn future fee income, including management and advisory fees, and Carried Interest. Identifiable finite-lived intangible assets are amortized on a straight-line basis over their estimated useful lives, reflecting the contractual lives of such assets. Amortization expense is included within General, Administrative and Other Expenses in the Consolidated Statements of Operations. The Partnership does not hold any indefinite-lived intangible assets. Intangible assets are reviewed for impairment if events or changes in circumstances indicate that the carrying amount may not be recoverable.

Goodwill comprises goodwill arising from the contribution and reorganization of the Partnership's predecessor entities in connection with the IPO, the acquisition of GSO in 2008 and the acquisition of Strategic Partners in 2013. Goodwill is reviewed for impairment annually using a qualitative or quantitative approach, and more frequently if circumstances indicate impairment may have occurred. The impairment of goodwill under the qualitative approach is based first on a qualitative assessment to determine if it is more likely than not that the carrying value of Blackstone's operating segments is less than their respective carrying values. The operating segment is the reporting level of the business. If it is determined that it is more likely than not that an operating segment's fair value is less than its carrying value, a two-step quantitative assessment is performed to (a) calculate the fair value of the operating segment and (b) if the carrying value exceeds its fair value, to measure an impairment loss.

**Furniture, Equipment and Leasehold Improvements**

Furniture, equipment and leasehold improvements consist primarily of leasehold improvements, furniture, fixtures and equipment, and software and are recorded at cost less accumulated depreciation and amortization. Depreciation and amortization are recorded on a straight-line method over the assets' estimated useful lives.

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useful economic lives, which for leasehold improvements are the lesser of the lease terms or the life of the asset, generally three to seven years for other fixed assets. The Partnership evaluates long-lived assets for impairment whenever events or indicate that the carrying amount of an asset may not be recoverable.

**Foreign Currency**

In the normal course of business, the Partnership may enter into transactions not denominated in United States dollars. Foreign losses arising on such transactions are recorded as Other Revenue in the Consolidated Statements of Operations. Foreign gains and losses arising within consolidated Blackstone Funds are recorded in Net Gains (Losses) from Fund Investment Activities. The Partnership consolidates a number of entities that have a non-U.S. dollar functional currency. Non-U.S. dollar denominated assets and liabilities are translated to U.S. dollars at the exchange rate prevailing at the reporting date and income, expenses, gains and losses are translated at the exchange rate on the dates that they were recorded. Cumulative translation adjustments arising from the translation of non-U.S. dollar denominated operations are recorded in Other Comprehensive Income and allocated to Non-Controlling Interests in Consolidated Entities.

**Comprehensive Income**

Comprehensive Income consists of Net Income and Other Comprehensive Income. The Partnership's Other Comprehensive Income includes foreign currency cumulative translation adjustments.

**Non-Controlling Interests in Consolidated Entities**

Non-Controlling Interests in Consolidated Entities represent the component of Partners' Capital in consolidated Blackstone Funds held by investors and employees. The percentage interests held by third parties and employees is adjusted for general partner allocations and redemptions in funds of hedge funds and certain credit-focused funds which occur during the reporting period. In addition, non-controlling interests in consolidated Blackstone Funds are attributed a share of income (loss) arising from the respective funds and a share of net income, if applicable. Income (Loss) is allocated to non-controlling interests in consolidated entities based on the relative percentage of third party investors and employees after considering any contractual arrangements that govern the allocation of income (loss) to Blackstone Group L.P.

**Redeemable Non-Controlling Interests in Consolidated Entities**

Non-controlling interests related to funds of hedge funds and certain other credit-focused funds are subject to annual, semi-annual or quarterly redemption by investors in these funds following the expiration of a specified period of time, or may be withdrawn subject to certain restrictions. In funds of hedge funds and certain credit-focused funds during the period when capital may not be withdrawn. As limited partnerships have been granted redemption rights, amounts relating to third party interests in such consolidated funds are presented as Non-Controlling Interests in Consolidated Entities within the Consolidated Statements of Financial Condition. When redemption is legally payable to investors, they are classified as a liability and included in Accounts Payable, Accrued Expenses and Other Liabilities in the Consolidated Statements of Financial Condition. For all consolidated funds in which redemption rights have not been granted, non-controlling interests are presented within Partners' Capital in the Consolidated Statements of Financial Condition as Non-Controlling Interests in Consolidated Entities.

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**Non-Controlling Interests in Blackstone Holdings**

Non-Controlling Interests in Blackstone Holdings represent the component of Partners' Capital in the consolidated Blackstone Holdings held by Blackstone personnel and others who are limited partners of the Blackstone Holdings Partnerships.

Certain costs and expenses are borne directly by the Holdings Partnerships. Income (Loss), excluding those costs directly borne by the Holdings Partnerships, is attributable to Non-Controlling Interests in Blackstone Holdings. This residual attribution is based on the average percentage of Blackstone Holdings Partnership Units held by Blackstone personnel and others who are limited partners of the Holdings Partnerships.

**Compensation and Benefits**

*Compensation and Benefits Compensation* Compensation and Benefits consists of (a) employee compensation, comprising salaries and benefits paid and payable to employees and senior managing directors and (b) equity-based compensation associated with awards to employees and senior managing directors. Compensation cost relating to the issuance of equity-based awards to employees and senior managing directors is measured at fair value at the grant date, taking into consideration expected forfeitures, and expensed over the term of the awards on a straight-line basis, except in the case of (a) equity-based awards that do not require future service, which are expensed immediately. Equity-based awards to recipients that meet specified criteria making them eligible for retirement treatment (allowing such recipient to be treated as if they had retired upon departure from Blackstone after becoming eligible for retirement), for which the expense for the portion of the awards retained in the event of retirement is either expensed immediately or amortized to the retirement date. Cash settled equity-based awards are treated as liabilities and are remeasured at the end of each reporting period.

*Compensation and Benefits Performance Fee* Performance Fee Compensation consists of Carried Interest (which may include cash, in-kind) and Incentive Fee allocations, and may in future periods also include allocations of investment income from Blackstone Holdings to employees and senior managing directors participating in certain profit sharing initiatives. Such compensation expense is based on net negative adjustments. Unlike Carried Interest and Incentive Fees, compensation expense is based on the performance of investments by a fund rather than on a fund by fund basis. Compensation received from advisory clients in the form of securities of such clients is allocated to employees and senior managing directors.

**Other Income**

Net Gains (Losses) from Fund Investment Activities in the Consolidated Statements of Operations include net realized gains and losses from the purchase and sales of investments, the net change in unrealized gains (losses) resulting from changes in the fair value of investment securities, and net income (loss) from dividends and interest expense and dividends attributable to the consolidated Blackstone Funds' investments.

Expenses incurred by consolidated Blackstone funds are separately presented within Fund Expenses in the Consolidated Statements of Operations.

Other Income also includes amounts attributable to the Reversal of the Tax Receivable Agreement Liability. See Note 14. Other Income Reversal of the Tax Receivable Agreement Liability for additional information.

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**(All Dollars Are in Thousands, Except Unit and Per Unit Data, Except Where Noted)**

**Income Taxes**

The Blackstone Holdings Partnerships and certain of their subsidiaries operate in the U.S. as partnerships for U.S. federal tax purposes and generally as corporate entities in non-U.S. jurisdictions. Accordingly, these entities in some cases are subject to New York State and local business taxes or non-U.S. income taxes. In addition, certain of the wholly owned subsidiaries of the Partnership and the Blackstone Holdings Partnerships will be subject to federal, state and local corporate income taxes at the entity level and the related tax provisions of the Partnership's share of this income tax is reflected in the Consolidated Financial Statements.

Income taxes are accounted for using the asset and liability method of accounting. Under this method, deferred tax assets and liabilities are recognized for the expected future tax consequences of differences between the carrying amounts of assets and liabilities and their respective tax bases and rates in effect for the year in which the differences are expected to reverse. The effect on deferred assets and liabilities of a change in tax rates is recognized in income in the period when the change is enacted. Deferred tax assets are reduced by a valuation allowance when it is more likely than not that some portion or all of the deferred tax assets will not be realized. Current and deferred tax liabilities are recorded as Accrued Expenses and Other Liabilities in the Consolidated Statements of Financial Condition.

Blackstone uses the flow-through method to account for investment tax credits. Under this method, the investment tax credit is recorded as a reduction to income tax expense.

Blackstone analyzes its tax filing positions in all of the U.S. federal, state, local and foreign tax jurisdictions where it is required to file tax returns, as well as for all open tax years in these jurisdictions. Blackstone records uncertain tax positions on the basis of a more-likely-than-not determination. (a) determination is made whether it is more likely than not that the tax positions will be sustained based on the technical merits of the positions; (b) those tax positions that meet the more-likely-than-not threshold are recognized as the largest amount of tax benefit that is more likely than not to be realized upon ultimate settlement with the related tax authority. Blackstone recognizes accrued interest and penalties related to uncertain tax positions in General, Administrative, and Other expenses within the Consolidated Statements of Operations.

**Net Income (Loss) Per Common Unit**

Basic Income (Loss) Per Common Unit is calculated by dividing Net Income (Loss) Attributable to The Blackstone Group L.P. by the weighted-average number of common units and unvested participating common units outstanding for the period. Diluted Income (Loss) Per Common Unit reflects the assumed conversion of all dilutive securities. Diluted Income (Loss) Per Common Unit excludes the anti-dilutive effect of the Blackstone Holdings Partnership Units and deferred restricted common units, as applicable.

**Repurchase and Reverse Repurchase Agreements**

Securities purchased under agreements to resell (reverse repurchase agreements) and securities sold under agreements to repurchase (repurchase agreements), comprised primarily of U.S. and non-U.S. government and agency securities, asset-backed securities and collateralized financing transactions. Such transactions are recorded in the Consolidated Statements of Financial Condition at the carrying amounts and include accrued interest. The carrying value of repurchase and reverse repurchase agreements approximates face value.

The Partnership manages credit exposure arising from reverse repurchase agreements and repurchase agreements by, in addition to entering into master netting agreements and collateral arrangements with counterparties that provide the Partnership, in the event of default, the right to liquidate collateral and the right to offset a counterparty's rights and obligations.

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The Partnership takes possession of securities purchased under reverse repurchase agreements and is permitted to repledge such securities. The Partnership also pledges its financial instruments to counterparties to collateralize repurchase agreements pledged that can be repledged, delivered or otherwise used by the counterparty are recorded in Investments in the Consolidated Financial Condition. Additional disclosures relating to reverse repurchase and repurchase agreements are discussed in Notes 11 and Repurchase Agreements .

Blackstone does not offset assets and liabilities relating to reverse repurchase agreements and repurchase agreements in its Consolidated Financial Condition. Additional disclosures relating to offsetting are discussed in Note 12. Offsetting of Assets and Liabilities

**Securities Sold, Not Yet Purchased**

Securities Sold, Not Yet Purchased consist of equity and debt securities that the Partnership has borrowed and sold. The Partnership covers its short sale in the future by purchasing the security at prevailing market prices and delivering it to the counterparty. The Partnership is exposed to loss in the event that the price at which a security may have to be purchased to cover the security is higher than the price at which the borrowed security was sold short.

Securities Sold, Not Yet Purchased are recorded at fair value in the Consolidated Statements of Financial Condition.

**Derivative Instruments**

The Partnership recognizes all derivatives as assets or liabilities on its Consolidated Statements of Financial Condition at fair value. When the Partnership enters into a derivative contract, it designates and documents each derivative contract as one of the following: (a) a hedge of an asset or liability ( fair value hedge ), (b) a hedge of a forecasted transaction or of the variability of cash flows to be received from or incurred by the Partnership ( cash flow hedge ), (c) a hedge of a net investment in a foreign operation, or (d) a derivative instrument ( freestanding derivative ). For a fair value hedge, Blackstone records changes in the fair value of the hedged asset or liability that it is highly effective, changes in the fair value of the hedged asset or liability attributable to the hedged risk, in current period earnings. Changes in the fair value of derivatives designated as fair value hedges caused by factors other than changes in the risk being hedged, which are excluded from the assessment of hedge effectiveness, are reported in current period earnings. Gains or losses on a derivative instrument that is designated as, and is effective as, an economic hedge of a net investment in a foreign operation are reported in the cumulative translation adjustment section of other comprehensive income to the extent that the hedge is not highly effective. The ineffective portion of a net investment hedge is recognized in current period earnings.

The Partnership formally documents at inception its hedge relationships, including identification of the hedging instrument, the hedged risk management objectives, strategy for undertaking the hedge transaction and the Partnership's evaluation of effectiveness. At least monthly, the Partnership also formally assesses whether the derivative it designated in each hedging relationship is highly effective in offsetting changes in estimated fair values or cash flows of the hedged items using either the regression method or the offset method. For net investment hedges, the Partnership uses a method based on changes in spot rates to measure effectiveness. If a derivative is not highly effective at hedging the designated exposure, hedge accounting is discontinued. The Partnership removes a designation of a fair value hedge. The fair values of hedging derivative instruments are reflected within Other Assets and Liabilities in the Consolidated Statements of Financial Condition.

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For freestanding derivative contracts, the Partnership presents changes in fair value in current period earnings. Changes in instruments held by consolidated Blackstone Funds are reflected in Net Gains (Losses) from Fund Investment Activities of instruments are held by the Partnership, within Investment Income (Loss) in the Consolidated Statements of Operations. The derivative assets are recorded within Investments and freestanding derivative liabilities are recorded within Accounts Payable and Other Liabilities in the Consolidated Statements of Financial Condition.

The Partnership has elected to not offset derivative assets and liabilities or financial assets in its Consolidated Statements of Financial Condition including cash, that may be received or paid as part of collateral arrangements, even when an enforceable master netting agreement provides the Partnership, in the event of counterparty default, the right to liquidate collateral and the right to offset a counterparty's obligations.

Blackstone's other disclosures regarding derivative financial instruments are discussed in Note 6. Derivative Financial Instruments

Blackstone's disclosures regarding offsetting are discussed in Note 12. Offsetting of Assets and Liabilities

**Affiliates**

Blackstone considers its Founder, senior managing directors, employees, the Blackstone Funds and the Portfolio Companies

**Distributions**

Distributions are reflected in the consolidated financial statements when declared.

**Recent Accounting Developments**

In June 2014, the FASB issued amended guidance on revenue from contracts with customers. The guidance requires that an entity recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity is entitled in exchange for those goods or services. An entity is required to (a) identify the contract(s) with a customer, (b) identify the performance obligations in the contract, (c) determine the transaction price, (d) allocate the transaction price to the performance obligations, and (e) recognize revenue when (or as) the entity satisfies a performance obligation. In determining the transaction price, an entity should consider the time value of money, non-cancellable consideration only to the extent that it is probable that a significant reversal in the amount of cumulative revenue recognized will not occur when the uncertainty associated with the variable consideration is resolved.

The guidance introduces new qualitative and quantitative disclosure requirements about contracts with customers including the nature and timing of revenue recognized, disaggregation of revenue and information about contract balances and performance obligations. Information about the entity's judgments and changes in judgments in determining the timing of satisfaction of performance obligations and determining the amount of revenue allocated to performance obligations. Additional disclosures are required about assets recognized from the costs to fulfill a contract.

The amended guidance is effective for annual periods beginning after December 15, 2016, including interim periods within those annual periods. The guidance may have a material impact on Blackstone's consolidated financial statements if it is determined that both performance obligations and interest are forms of variable consideration that may not be included in the transaction price. This may significantly delay the recognition of interest income and performance fees.

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In August 2015, the FASB issued new guidance deferring the effective date of the new revenue recognition standard by one year. The new standard should be applied for annual reporting periods beginning after December 15, 2017, including interim periods within that reporting period.

In June 2014, the FASB issued amended guidance on transfers and servicing. Under the amended guidance, repurchase transactions accounted for as sales should be accounted for as secured borrowings. There are additional disclosures relating to repurchase transactions, including lending transactions and repurchase-to-maturity transactions that are accounted for as secured borrowings including a discussion of the obligations by the class of collateral pledged, the remaining contractual tenor of the agreements and a discussion of the potential impact of the agreements and the related collateral pledged.

The accounting guidance is effective for the first interim or annual period beginning after December 15, 2014. Adoption did not have a material impact on Blackstone's financial statements. The amended disclosure guidance is effective for annual periods beginning after December 15, 2014, and for interim periods beginning after March 15, 2015. The amended disclosure requirements are presented in Note 10. Repurchase Agreements. Adoption did not have a material impact on Blackstone's financial statements.

In August 2014, the FASB issued amended guidance on the measurement of financial assets and financial liabilities of a consolidated financing entity. Under the amended guidance, a reporting entity that consolidates a collateralized financing entity may elect to measure the assets and the financial liabilities using the more observable of the fair value of the financial assets and the fair value of the financial liabilities. If this measurement alternative is elected, a reporting entity's consolidated net income (loss) should reflect the reporting entity's share of the net income (loss) of the collateralized financing entity, including (a) changes in the fair value of the beneficial interests retained by the reporting entity, and (b) changes in the fair value of the interests that represent compensation for services. The guidance is effective for annual periods, and interim periods within annual periods, beginning after December 15, 2015. Early adoption is permitted as of the beginning of the annual period. The Partnership adopted the guidance for the quarter ended June 30, 2015 and applied a modified retrospective approach as of January 1, 2015. As a result, prior periods have not been impacted. The guidance impacted the measurement of the financial liabilities of Blackstone's consolidated CLOs. Adoption did not have a material impact on Blackstone's financial statements.

In February 2015, the FASB issued amended guidance on consolidation. The amended guidance modifies the analysis that a reporting entity must perform in order to determine whether a legal entity should be consolidated. The amended guidance simplifies current consolidation requirements by (a) reducing the number of consolidation models, (b) eliminating the risk that a reporting entity may have to consolidate a legal entity solely because of a legal arrangement with another legal entity, (c) placing more weight on the risk of loss in order to identify the party that has a controlling financial interest, and (d) reducing the number of instances that related party guidance needs to be applied when determining the party that has a controlling financial interest, and changing rules for companies in certain industries that ordinarily employ limited partnership or VIE structures. The amended guidance is effective for public entities for interim and annual periods beginning after December 15, 2015. Early adoption, including adoption for interim periods, is permitted. The Partnership adopted the guidance for the quarter ended June 30, 2015 and applied a modified retrospective approach as of January 1, 2015. As a result, prior periods have not been impacted. As a result of adoption, certain Blackstone Funds were deconsolidated, resulting in a reduction in consolidated assets and liabilities as of January 1, 2015 of \$8.0 billion and \$4.7 billion, respectively. The impact on Redeemable Non-Controlling Interests in Consolidated Entities, Appropriated Partners' Capital, and Non-Controlling Interests in Consolidated Entities as of January 1, 2015 was a reduction of \$2.3 billion, \$90.9 million and \$1.0 billion, respectively. The cash flow impact of the amended guidance was \$442.4 million as of January 1, 2015 and is reflected as Cash Relinquished with Deconsolidation in the Consolidated Statements of Cash Flows. Adoption of the amended guidance had no impact on Net Income. Adoption of the amended guidance had no impact on Blackstone Group L.P.

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In April 2015, the FASB issued amended guidance to simplify the presentation of debt issuance costs. The amendments require costs related to a recognized debt liability be presented in the balance sheet as a direct deduction from the carrying amount rather than as an Other Asset, consistent with debt discounts. The amendments are effective for fiscal years beginning after December 15, 2015 and for interim periods within those years. Early adoption is permitted for financial statements that have not previously been issued. The Partnership adopted the guidance as of June 30, 2015 and applied the guidance retrospectively. Adoption of the amended guidance did not have a material impact on Blackstone's financial statements.

In August 2015, the FASB issued clarifying guidance on the presentation and subsequent measurement of debt issuance costs for credit arrangements. An entity may defer and present debt issuance costs as assets and subsequently amortize the deferred costs ratably over the term of the line-of-credit arrangement, regardless of whether there are any outstanding borrowings on the arrangement. The guidance is effective immediately. Adoption of the guidance did not have a material impact on Blackstone's consolidated financial statements.

In May 2015, the FASB issued amended guidance on the disclosures for investments in certain entities that calculate NAV (or equivalent). The amendments remove the requirement to categorize within the fair value hierarchy all investments for which the NAV per share practical expedient is used. The amendments also remove the requirement to make certain disclosures for investments that are eligible to be measured at fair value using the NAV per share practical expedient. Rather, those disclosures are limited to investments for which the entity has elected to measure the fair value using that practical expedient.

The guidance is effective for fiscal years beginning after December 15, 2015 and for interim periods within those years. Early adoption is permitted. Blackstone adopted the guidance for the quarter ended June 30, 2015 and applied the guidance retrospectively. Adoption of the guidance did not have a material impact on Blackstone's financial statements.

**3. GOODWILL AND INTANGIBLE ASSETS**

The carrying value of goodwill was \$1.7 billion and \$1.8 billion as of December 31, 2015 and 2014, respectively. At October 31, 2015, goodwill balance of \$68.9 million attributable to the Financial Advisory segment was transferred to PJT Partners Inc. At December 31, 2015 and 2014, the Partnership determined there was no evidence of Goodwill impairment.

At December 31, 2015, goodwill has been allocated to each of the Partnership's four segments as follows: Private Equity (\$421.7 million), Hedge Fund Solutions (\$172.1 million), and Credit (\$346.4 million). At December 31, 2014, goodwill has been allocated to the Partnership's historical segments as follows: Private Equity (\$778.3 million), Real Estate (\$421.7 million), Hedge Fund Solutions (\$172.1 million), and Credit (\$346.4 million), and Financial Advisory (\$68.9 million).

Intangible Assets, Net consists of the following:

	December 31, 2015
Finite-Lived Intangible Assets / Contractual Rights	\$ 1,424,222
Accumulated Amortization	(1,078,677)
<b>Intangible Assets, Net</b>	<b>\$ 345,545</b>





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Changes in the Partnership's Intangible Assets, Net consists of the following:

	Year Ended December 31	
	2015	2014
Balance, Beginning of Year	\$ 458,833	\$ 560,000
Amortization Expense	(101,437)	(101,437)
Acquisitions		
Intangibles Transferred to PJT Partners Inc. at Spin-Off	(11,849)	
Balance, End of Year	\$ 345,547	\$ 458,563

Amortization of Intangible Assets held at December 31, 2015 is expected to be \$82.9 million, \$43.9 million, \$43.8 million, \$43.8 million and \$43.8 million for each of the years ending December 31, 2016, 2017, 2018, 2019, and 2020, respectively. Blackstone's intangible assets as of December 31, 2015 are expected to amortize over a weighted-average period of 6.4 years.

**4. INVESTMENTS**

Investments consist of the following:

	December 31, 2015
Investments of Consolidated Blackstone Funds	\$ 4,613,940
Equity Method Investments	3,110,810
Blackstone's Treasury Cash Management Strategies	1,682,250
Performance Fees	4,757,930
Other Investments	159,150
	\$ 14,324,080

Blackstone's share of Investments of Consolidated Blackstone Funds totaled \$451.9 million and \$704.9 million at December 31, 2015 and December 31, 2014, respectively.

**Investments of Consolidated Blackstone Funds**

The following table presents the Realized and Net Change in Unrealized Gains (Losses) on investments held by the consolidated partnership and a reconciliation to Other Income - Net Gains from Fund Investment Activities in the Consolidated Statements of Operations.

## Edgar Filing: Ameris Bancorp - Form DEF 14A

Realized Gains	\$ 223,078
Net Change in Unrealized (Losses)	(161,398)
Realized and Net Change in Unrealized Gains from Blackstone Funds	61,680
Interest and Dividend Revenue Attributable to Consolidated Blackstone Funds	114,684
Other Income    Net Gains from Fund Investment Activities	\$ 176,364

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**Table of Contents****THE BLACKSTONE GROUP L.P.****Notes to Consolidated Financial Statements Continued****(All Dollars Are in Thousands, Except Unit and Per Unit Data, Except Where Noted)****Equity Method Investments**

Blackstone's equity method investments include its investments in private equity funds, real estate funds, funds of hedge funds and other proprietary investments, which are not consolidated but in which the Partnership exerts significant influence.

Blackstone evaluates each of its equity method investments to determine if any were significant as defined by guidance from the Securities and Exchange Commission. As of and for the years ended December 31, 2015, 2014 and 2013, no individual equity method investments by Blackstone met the significance criteria. As such, Blackstone is not required to present separate financial statements for its equity method investments.

Blackstone holds a 40% non-controlling equity interest in Pátria Investments Limited and Pátria Investimentos Ltda. (collectively, "Pátria Investments"). Blackstone accounts for this interest using the equity method of accounting.

The Partnership recognized net gains related to its equity method investments of \$82.2 million, \$297.9 million and \$591.9 million for the years ended December 31, 2015, 2014 and 2013, respectively.

The summarized financial information of the Partnership's equity method investments for December 31, 2015 are as follows:

	<b>December 31, 2015 and the Year Then Ended</b>			
	<b>Private Equity</b>	<b>Real Estate</b>	<b>Hedge Fund Solutions</b>	<b>Credit</b>
<b>Statement of Financial Condition</b>				
<b>Assets</b>				
Investments	\$ 48,210,598	\$ 61,971,919	\$ 21,858,491	\$ 16,136,543
Other Assets	1,041,591	6,210,557	1,927,535	1,174,601
<b>Total Assets</b>	<b>\$ 49,252,189</b>	<b>\$ 68,182,476</b>	<b>\$ 23,786,026</b>	<b>\$ 17,311,144</b>
<b>Liabilities and Partners' Capital</b>				
Debt	\$ 2,178,261	\$ 5,562,806	\$ 275,068	\$ 2,086,670
Other Liabilities	1,315,572	1,573,370	1,462,072	956,305
<b>Total Liabilities</b>	<b>3,493,833</b>	<b>7,136,176</b>	<b>1,737,140</b>	<b>3,042,975</b>
Partners' Capital	45,758,356	61,046,300	22,048,886	14,268,169
<b>Total Liabilities and Partners' Capital</b>	<b>\$ 49,252,189</b>	<b>\$ 68,182,476</b>	<b>\$ 23,786,026</b>	<b>\$ 17,311,144</b>
<b>Statement of Operations</b>				
Interest Income	\$ 384,174	\$ 361,249	\$ 170	\$ 533,591
Other Income	8,506	1,313,956	35,112	49,042
Interest Expense	(33,416)	(91,985)	(3,228)	(61,971)
Other Expenses	(278,911)	(355,617)	(125,393)	(167,385)
<b>Net Realized and Unrealized Gain from Investments</b>	<b>3,272,934</b>	<b>3,740,127</b>	<b>449,930</b>	<b>(954,692)</b>

## Edgar Filing: Ameris Bancorp - Form DEF 14A

Net Income	\$ 3,353,287	\$ 4,967,730	\$ 356,591	\$ (601,415)
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- (a) Other represents the summarized financial information of equity method investments whose results, for segment reporting purposes, have been allocated across more than one of Blackstone's segments.

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The summarized financial information of the Partnership's equity method investments for December 31, 2014 are as follows:

	December 31, 2014 and the Year Then Ended			
	Private Equity	Real Estate	Hedge Fund Solutions	Credit
<b>Statement of Financial Condition</b>				
<b>Assets</b>				
Investments	\$ 43,005,350	\$ 59,117,360	\$ 15,947,483	\$ 14,611,539
Other Assets	667,131	3,213,450	1,411,406	1,751,967
<b>Total Assets</b>	<b>\$ 43,672,481</b>	<b>\$ 62,330,810</b>	<b>\$ 17,358,889</b>	<b>\$ 16,363,506</b>
<b>Liabilities and Partners' Capital</b>				
Debt	\$ 836,667	\$ 3,645,998	\$ 20,550	\$ 1,254,774
Other Liabilities	100,362	617,101	919,013	827,469
<b>Total Liabilities</b>	<b>937,029</b>	<b>4,263,099</b>	<b>939,563</b>	<b>2,082,243</b>
Partners' Capital	42,735,452	58,067,711	16,419,326	14,281,263
<b>Total Liabilities and Partners' Capital</b>	<b>\$ 43,672,481</b>	<b>\$ 62,330,810</b>	<b>\$ 17,358,889</b>	<b>\$ 16,363,506</b>
<b>Statement of Operations</b>				
Interest Income	\$ 406,255	\$ 260,683	\$ 483	\$ 567,008
Other Income	21,305	1,030,685	125,441	52,207
Interest Expense	(61,855)	(89,842)	(271)	(86,957)
Other Expenses	(97,073)	(249,095)	(103,787)	(177,968)
Net Realized and Unrealized Gain from Investments	8,567,193	10,441,009	547,982	643,080
<b>Net Income</b>	<b>\$ 8,835,825</b>	<b>\$ 11,393,440</b>	<b>\$ 569,848</b>	<b>\$ 997,370</b>

- (a) Other represents the summarized financial information of equity method investments whose results, for segment reporting purposes, have been allocated across more than one of Blackstone's segments.

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The summarized financial information of the Partnership's equity method investments for December 31, 2013 are as follows:

	December 31, 2013 and the Year Then Ended			
	Private Equity	Real Estate	Hedge Fund Solutions	Credit
<b>Statement of Financial Condition</b>				
<b>Assets</b>				
Investments	\$ 35,516,755	\$ 57,053,881	\$ 11,529,163	\$ 12,150,918
Other Assets	389,265	3,441,977	1,114,404	2,678,742
<b>Total Assets</b>	<b>\$ 35,906,020</b>	<b>\$ 60,495,858</b>	<b>\$ 12,643,567</b>	<b>\$ 14,829,660</b>
<b>Liabilities and Partners' Capital</b>				
Debt	\$ 1,691,018	\$ 3,013,762	\$ 63,830	\$ 1,165,405
Other Liabilities	54,909	886,445	689,964	1,131,557
<b>Total Liabilities</b>	<b>1,745,927</b>	<b>3,900,207</b>	<b>753,794</b>	<b>2,296,962</b>
Partners' Capital	34,160,093	56,595,651	11,889,773	12,532,698
<b>Total Liabilities and Partners' Capital</b>	<b>\$ 35,906,020</b>	<b>\$ 60,495,858</b>	<b>\$ 12,643,567</b>	<b>\$ 14,829,660</b>
<b>Statement of Operations</b>				
Interest Income	\$ 294,171	\$ 140,879	\$ 224	\$ 630,902
Other Income	10,580	752,184	89,632	30,937
Interest Expense	(37,846)	(51,544)	(310)	(68,973)
Other Expenses	(88,957)	(108,580)	(71,326)	(105,706)
Net Realized and Unrealized Gain from Investments	9,002,197	13,225,141	1,127,173	1,979,078
<b>Net Income</b>	<b>\$ 9,180,145</b>	<b>\$ 13,958,080</b>	<b>\$ 1,145,393</b>	<b>\$ 2,466,238</b>

(a) Other represents the summarized financial information of equity method investments whose results, for segment reporting purposes, have been allocated across more than one of Blackstone's segments.

**Blackstone's Treasury Cash Management Strategies**

The portion of Blackstone's Treasury Cash Management Strategies included in Investments represents the Partnership's investments in government, other investment and non-investment grade securities and other investments. These strategies are primarily managed through various institutional structures. The following table presents the realized and net change in unrealized gains (losses) on investments held by Blackstone's Treasury Cash Management Strategies:

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	Year Ended	
	2015	2014
Realized Gains (Losses)	\$ (15,525)	\$ 11,234
Net Change in Unrealized Gains (Losses)	(35,709)	2,000
	\$ (51,234)	\$ 13,234

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**Performance Fees**

Performance Fees allocated to the general partner in respect of performance of certain Carry Funds, funds of hedge funds and other investments were as follows:

	Private Equity	Real Estate	Hedge Fund Solutions	
Performance Fees, December 31, 2014	\$ 2,215,584	\$ 3,721,751	\$ 15,031	\$
Performance Fees Allocated as a Result of Changes in Fund Fair Values	757,001	1,026,731	27,916	
Foreign Exchange Gain (Loss)		(48,363)		
Fund Distributions	(1,493,142)	(1,598,431)	(33,200)	
Performance Fees, December 31, 2015	\$ 1,479,443	\$ 3,101,688	\$ 9,747	\$

**Other Investments**

Other Investments consist primarily of proprietary investment securities held by Blackstone. The following table presents change in unrealized gains (losses) in other investments:

	Year Ended 2015	
Realized Gains	\$ 80	\$
Net Change in Unrealized (Losses)	(4,079)	
	\$ (3,999)	\$

**5. NET ASSET VALUE AS FAIR VALUE**

A summary of fair value by strategy type alongside the remaining unfunded commitments and ability to redeem such investments as of December 31, 2015 is presented below:

Strategy	Fair Value	Unfunded Commitments	Redeemable From Current Period
Diversified Instruments	\$ 157,837	\$ 148	
Credit Driven	265,735	268	

## Edgar Filing: Ameris Bancorp - Form DEF 14A

Event Driven	64,513		
Equity	252		
Commodities	2,105		
		\$ 490,442	\$ 416

- (a) Diversified Instruments include investments in funds that invest across multiple strategies. Investments representing investments in this category may not be redeemed at, or within three months of, the reporting date. The remaining 90% of the investments in this category are redeemable as of the reporting date.
- (b) The Credit Driven category includes investments in hedge funds that invest primarily in domestic and international bonds. Investments representing 34% of the fair value of the investments in this category may not

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- be redeemed at, or within three months of, the reporting date. Investments representing 63% of the fair value of the investments are redeemable as of the reporting date. Investments representing 3% of the total fair value in the credit driven category have redemption restrictions such as the investee fund manager's ability to limit the amount of redemptions.
- (c) The Event Driven category includes investments in hedge funds whose primary investing strategy is to identify certain events. Withdrawals are generally not permitted for the investments in this category. Distributions will be received as the underlying investments are liquidated.
  - (d) The Equity category includes investments in hedge funds that invest primarily in domestic and international equity securities. Withdrawals are generally not permitted for the investments in this category. Distributions will be received as the underlying investments are liquidated.
  - (e) The Commodities category includes investments in commodities-focused funds that primarily invest in futures and options. Withdrawals are generally not permitted for the investments in this category. Distributions will be received as the underlying investments are liquidated.

**6. DERIVATIVE FINANCIAL INSTRUMENTS**

Blackstone and the Blackstone Funds enter into derivative contracts in the normal course of business to achieve certain risks and for general investment purposes. Blackstone may enter into derivative contracts in order to hedge its interest rate risk and the effects of interest rate changes. Additionally, Blackstone may also enter into derivative contracts in order to hedge its foreign currency risk and the effects of a portion of its non-U.S. dollar denominated currency net investments. As a result of the use of derivative contracts, the consolidated Blackstone Funds are exposed to the risk that counterparties will fail to fulfill their contractual obligations. To manage this risk, Blackstone and the consolidated Blackstone Funds enter into contracts with certain major financial institutions, all of which have investment grade ratings. Counterparty credit risk is evaluated in determining the fair value of derivative instruments.

**Net Investment Hedges**

To manage the potential exposure from adverse changes in currency exchange rates arising from Blackstone's net investments in non-U.S. dollar denominated foreign operations, during December 2014, Blackstone entered into several foreign currency forward contracts to hedge a portion of the net investments in non-U.S. dollar denominated foreign operations.

Blackstone uses foreign currency forward contracts to hedge portions of Blackstone's net investments in foreign operations. Changes in fair value attributable to changes in spot exchange rates on foreign currency derivatives designated as net investment hedges are recognized in Other Comprehensive Income (Loss), Net of Tax - Currency Translation Adjustment. For the year ended December 31, 2014, the resulting gain was \$6.7 million.

**Freestanding Derivatives**

Freestanding derivatives are instruments that Blackstone and certain of the consolidated Blackstone Funds have entered into for risk management and investment strategies. These derivative contracts are not designated as hedging instruments for accounting purposes. These contracts may include interest rate swaps, foreign exchange contracts, equity swaps, options, futures and other derivative contracts.

In June 2012, Blackstone removed the fair value hedge designation of its interest rate swaps that were previously used to hedge its interest rate risk on the Partnership's fixed rate borrowings. Changes in the fair value of the interest rate swaps subsequently are reflected within Freestanding Derivatives within Interest Rate Contracts in the table below.

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(All Dollars Are in Thousands, Except Unit and Per Unit Data, Except Where Noted)

The table below summarizes the aggregate notional amount and fair value of the derivative financial instruments. The notional amount represents the absolute value amount of all outstanding derivative contracts.

	December 31, 2015					
	Assets		Liabilities		Assets	
	Notional	Fair Value	Notional	Fair Value	Notional	Fair Value
<b>Net Investment Hedges</b>						
Foreign Currency Contracts	\$ 53,627	\$ 319	\$ 138	\$ 1	\$ 62,078	\$ 52
<b>Freestanding Derivatives</b>						
Blackstone						
Other						
Interest Rate Contracts	1,681,533	2,212	1,054,465	4,288	223,886	40
Foreign Currency Contracts	158,684	2,088	271,891	2,042	192,163	2,79
Credit Default Swaps			19,250	2,411	19,500	8
Consolidated Blackstone Funds						
Foreign Currency Contracts	124,595	1,400	92,094	6,490	199,364	8,91
Interest Rate Contracts					22,659	2,28
Credit Default Swaps			108,786	6,275		
	1,964,812	5,700	1,546,486	21,506	657,572	14,48
<b>Total</b>	<b>\$ 2,018,439</b>	<b>\$ 6,019</b>	<b>\$ 1,546,624</b>	<b>\$ 21,507</b>	<b>\$ 719,650</b>	<b>\$ 15,00</b>

The table below summarizes the impact to the Consolidated Statements of Operations from derivative financial instruments.

	Year 2015
<b>Net Investment Hedges Foreign Currency Contracts</b>	
Hedge Ineffectiveness	\$ 283
<b>Freestanding Derivatives</b>	
Realized Gains (Losses)	
Interest Rate Contracts	\$ (8,716)
Foreign Currency Contracts	12,828
Credit Default Swaps	2,336
<b>Total</b>	<b>\$ 6,448</b>
<b>Net Change in Unrealized Gains (Losses)</b>	
Interest Rate Contracts	\$ 3,933
Foreign Currency Contracts	(7,930)
Credit Default Swaps	(7,518)

Total	\$ (11,515)
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Since the inception of the above mentioned fair value hedge designation, Blackstone recognized a \$64.2 million increase in the fair value of its hedged borrowing. This basis adjustment is being accreted using the effective interest method through August 15, 2019, the maturity date of the hedged borrowing.

As of December 31, 2015, 2014 and 2013, the Partnership had not designated any derivatives as cash flow hedges.

**7. FAIR VALUE OPTION**

The following table summarizes the financial instruments for which the fair value option has been elected:

	<b>2015</b>
<b>Assets</b>	
Loans and Receivables	\$ 261,9
Debt Securities	15,1
Equity and Preferred Securities	280,8
Assets of Consolidated CLO Vehicles	
Corporate Loans	3,087,5
Corporate Bonds	379,0
Other	
	\$ 4,024,6
<b>Liabilities</b>	
Liabilities of Consolidated CLO Vehicles	
Senior Secured Notes	\$ 3,225,0
Subordinated Notes	98,3
	\$ 3,323,4

The following table presents the realized and net change in unrealized gains (losses) on financial instruments on which the fair value option has been elected:

	<b>2015</b>		<b>Year Ended December 31, 2014</b>	
	<b>Realized</b>	<b>Net Change</b>	<b>Realized</b>	<b>Net Change</b>
	<b>Gains</b>	<b>in Unrealized</b>	<b>Gains</b>	<b>in Unrealized</b>
	<b>(Losses)</b>	<b>Gains</b>	<b>(Losses)</b>	<b>Gains</b>
	<b>(Losses)</b>	<b>(Losses)</b>	<b>(Losses)</b>	<b>(Losses)</b>
<b>Assets</b>				
Loans and Receivables	\$	\$ (4,793)	\$ (1,703)	\$ (3,022)
Debt Securities		(426)		

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Equity and Preferred Securities	(300)	(17,269)	(2,038)	6,885
<b>Assets of Consolidated CLO Vehicles</b>				
Corporate Loans	(1,895)	(36,502)	(77,041)	(28,054)
Corporate Bonds	(551)	1,188	(1,405)	(7,931)
Other	4,431	(3,589)	22,625	17,649
	\$ 1,685	\$ (61,391)	\$ (59,562)	\$ (14,473)

### **Liabilities**

<b>Liabilities of Consolidated CLO Vehicles</b>				
Senior Secured Notes	\$	\$	\$ (6,626)	\$ (133,274)
Subordinated Notes		57,119		108,611
	\$	\$ 57,119	\$ (6,626)	\$ (24,663)

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The following table presents information for those financial instruments for which the fair value option was elected:

	December 31, 2015			
	For Financial Assets		Past Due (a)	
	(Deficiency) of Fair Value Over Principal	Fair Value	(Deficiency) of Fair Value Over Principal	(Deficiency) of Fair Value Over Principal
Loans and Receivables	\$ (8,845)	\$	\$	\$ (5,323)
Debt Securities	(426)			
Assets of Consolidated CLO Vehicles				
Corporate Loans	(77,900)	1,088	(5,620)	(197,580)
Corporate Bonds	(6,046)			(7,814)
	\$ (93,217)	\$ 1,088	\$ (5,620)	\$ (210,717)

(a) Corporate Loans and Corporate Bonds within CLO assets are classified as past due if contractual payments are more than 90 days past due. As of December 31, 2015 and 2014, no Loans and Receivables for which the fair value option was elected were past due or in non-accrual status. As of December 31, 2015, no Corporate Bonds included within the Assets of Consolidated CLO Vehicles for which the fair value option was elected were past due or in non-accrual status.



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(All Dollars Are in Thousands, Except Unit and Per Unit Data, Except Where Noted)

**8. FAIR VALUE MEASUREMENTS OF FINANCIAL INSTRUMENTS**

The following tables summarize the valuation of the Partnership's financial assets and liabilities by the fair value hierarchy

	Level I	Level II	December 31, 2015 Level III
<b>Assets</b>			
Investments of Consolidated Blackstone Funds (a)			
Investment Funds	\$	\$	\$
Equity Securities	82,734	53,250	80,849
Partnership and LLC Interests		101,399	472,391
Debt Instruments		179,465	20,381
Assets of Consolidated CLO Vehicles			
Corporate Loans		2,886,792	200,771
Corporate Bonds		379,000	
Freestanding Derivatives - Foreign Currency Contracts		1,400	
<b>Total Investments of Consolidated Blackstone Funds</b>	<b>82,734</b>	<b>3,601,306</b>	<b>774,392</b>
Blackstone's Treasury Cash Management Strategies			
Equity Securities	240,464		
Debt Instruments		1,069,915	54,657
Other			
<b>Total Blackstone's Treasury Cash Management Strategies</b>	<b>240,464</b>	<b>1,069,915</b>	<b>54,657</b>
Money Market Funds	460,233		
Net Investment Hedges - Foreign Currency Contracts		319	
Freestanding Derivatives			
Interest Rate Contracts	1,806	406	
Foreign Currency Contracts		2,088	
Loans and Receivables			261,994
Other Investments	40,261		101,184
	<b>\$ 825,498</b>	<b>\$ 4,674,034</b>	<b>\$ 1,192,227</b>

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**THE BLACKSTONE GROUP L.P.**

**Notes to Consolidated Financial Statements - Continued**

**(All Dollars Are in Thousands, Except Unit and Per Unit Data, Except Where Noted)**

	Level I	Decem Level II
<b>Liabilities</b>		
Liabilities of Consolidated CLO Vehicles (a)		
Senior Secured Notes (b)	\$	\$ 3,225,064
Subordinated Notes (b)		98,371
Freestanding Derivatives Foreign Currency Contracts		6,490
Freestanding Derivatives Credit Default Swaps		6,275
Net Investment Hedges Foreign Currency Contracts		1
Freestanding Derivatives		
Interest Rate Contracts	835	3,453
Foreign Currency Contracts		2,042
Credit Default Swaps		2,411
Securities Sold, Not Yet Purchased		176,667
	\$ 835	\$ 3,520,774

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	Level I	Level II	December 31, 2014 Level III	
<b>Assets</b>				
Investments of Consolidated Blackstone Funds (a)				
Investment Funds	\$	\$	\$	\$ 1
Equity Securities	58,934	114,115	179,311	
Partnership and LLC Interests		187,140	1,496,422	
Debt Instruments		1,502,314	105,970	
Assets of Consolidated CLO Vehicles				
Corporate Loans		5,691,517	588,075	
Corporate Bonds		292,690		
Freestanding Derivatives - Foreign Currency Contracts		8,915		
Freestanding Derivatives - Interest Rate Contracts		2,281		
Other	13	19,455	25,045	
<b>Total Investments of Consolidated Blackstone Funds</b>	<b>58,947</b>	<b>7,818,427</b>	<b>2,394,823</b>	<b>1</b>
Blackstone's Treasury Cash Management Strategies				
Investment Funds	307,111			
Equity Securities	71,746			
Debt Instruments		1,090,794	84,894	
Other				
<b>Total Blackstone's Treasury Cash Management Strategies</b>	<b>378,857</b>	<b>1,090,794</b>	<b>84,894</b>	
Money Market Funds	198,278			
Net Investment Hedges - Foreign Currency Contracts		523		
Freestanding Derivatives				
Interest Rate Contracts	263	144		
Foreign Currency Contracts		2,798		
Credit Default Swaps		85		
Loans and Receivables			40,397	
Other Investments	31,731	436	104,491	
	\$ 668,076	\$ 8,913,207	\$ 2,624,605	\$ 1

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**THE BLACKSTONE GROUP L.P.**

**Notes to Consolidated Financial Statements Continued**

(All Dollars Are in Thousands, Except Unit and Per Unit Data, Except Where Noted)

	Level I	Level II	December 31, 2011
<b>Liabilities</b>			
Liabilities of Consolidated CLO Vehicles (a)			
Senior Secured Notes (b)	\$	\$	\$
Subordinated Notes (b)			
Freestanding Derivatives Foreign Currency Contracts			21,875
Freestanding Derivatives Credit Default Swaps			2,514
Freestanding Derivatives			
Interest Rate Contracts	1,357		3,233
Foreign Currency Contracts			681
Credit Default Swaps			868
Securities Sold, Not Yet Purchased			85,878
	\$ 1,357	\$ 115,049	\$

- (a) Pursuant to GAAP consolidation guidance, the Partnership is required to consolidate all VIEs in which it has been identified as the primary beneficiary, including certain CLO vehicles, and other funds in which a consolidated entity of the Partnership, as the primary beneficiary, is presumed to have control. While the Partnership is required to consolidate certain funds, including CLO vehicles, in which it is the primary beneficiary, the Partnership has no ability to utilize the assets of these funds and there is no recourse to the Partnership for their liabilities, assets and liabilities.
- (b) Senior and subordinate notes issued by CLO vehicles are classified based on the more observable fair value of CLO vehicles, (a) the carrying value of any beneficial interests held by Blackstone, and (b) the carrying value of any beneficial interests that represent control. The following table summarizes the fair value transfers between Level I and Level II for positions that existed as of December 31, 2011, respectively:

	Year Ended December 31, 2011
Transfers from Level I into Level II (a)	\$
Transfers from Level II into Level I (b)	\$ 32,000

- (a) Transfers out of Level I represent those financial instruments for which restrictions exist and adjustments were made to the carrying value to reflect fair value at the reporting date.
- (b) Transfers into Level I represent those financial instruments for which an unadjusted quoted price in an active market for identical assets is available.

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The following table summarizes the quantitative inputs and assumptions used for items categorized in Level III of the fair value hierarchy as of December 31, 2015:

	<b>Fair Value</b>	<b>Valuation Techniques</b>	<b>Unobservable Inputs</b>	
<b>Financial Assets</b>				
Investments of Consolidated Blackstone Funds				
Equity Securities	\$ 66,962	Discounted Cash Flows	Discount Rate	7.5%
			Revenue CAGR	-5.0%
			Exit Multiple - EBITDA	5.0x
			Exit Multiple - P/E	10.0x
			Exit Capitalization Rate	5.0%
	5,426	Other	N/A	N/A
	6,722	Transaction Price	N/A	N/A
	1,710	Market Comparable Companies	EBITDA Multiple	6.0x
			Book Value Multiple	0.8x
	29	Third Party Pricing	N/A	N/A
Partnership and LLC Interests	423,588	Discounted Cash Flows	Discount Rate	2.0%
			Revenue CAGR	-2.0%
			Exit Multiple - EBITDA	0.8x
			Exit Multiple - P/E	9.0x
			Exit Capitalization Rate	2.0%
	30,437	Transaction Price	N/A	N/A
	16,963	Third Party Pricing	N/A	N/A
	1,403	Other	N/A	N/A
Debt Instruments	16,217	Third Party Pricing	N/A	N/A
	4,086	Discounted Cash Flows	Discount Rate	6.0%
			Revenue CAGR	10.0%
			Exit Multiple - EBITDA	1.0x
			Exit Capitalization Rate	1.0%
	78	Transaction Price	N/A	N/A
Assets of Consolidated CLO Vehicles	180,988	Third Party Pricing	N/A	N/A
	19,783	Market Comparable Companies	EBITDA Multiple	4.0x
Total Investments of Consolidated Blackstone Funds	774,392			

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**Notes to Consolidated Financial Statements Continued**

**(All Dollars Are in Thousands, Except Unit and Per Unit Data, Except Where Noted)**

	<b>Fair Value</b>	<b>Valuation Techniques</b>	<b>Unobservable Inputs</b>	
Blackstone's Treasury Cash Management Strategies	\$ 32,004	Discounted Cash Flows	Default Rate	1.0%
			Recovery Rate	30.0%
			Recovery Lag	12 m
			Pre-payment Rate	20.0%
			Reinvestment Rate	LIBOR
	22,653	Third Party Pricing	Discount Rate	5.8%
			N/A	N/A
Loans and Receivables	241,897	Discounted Cash Flows	Discount Rate	6.7%
	20,097	Third Party Pricing	N/A	N/A
Other Investments	81,984	Discounted Cash Flows	Discount Rate	1.4%
			Default Rate	2.0%
			Recovery Rate	70.0%
			Recovery Lag	12 m
			Pre-payment Rate	20.0%
			Reinvestment Rate	LIBOR
	19,200	Transaction Price	N/A	N/A
Total	\$ 1,192,227			

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The following table summarizes the quantitative inputs and assumptions used for items categorized in Level III of the fair value hierarchy as of December 31, 2014:

	<b>Fair Value</b>	<b>Valuation Techniques</b>	<b>Unobservable Inputs</b>	
<b>Financial Assets</b>				
Investments of Consolidated Blackstone Funds				
Equity Securities	\$ 106,727	Discounted Cash Flows	Discount Rate	8.4%
			Revenue CAGR	0.7%
			Exit Multiple - EBITDA	5.0x
			Exit Multiple - P/E	10x
	67,706	Transaction Price	N/A	N/A
	163	Market Comparable Companies	EBITDA Multiple	6.7x
	45	Third Party Pricing	N/A	N/A
	4,670	Other	N/A	N/A
Partnership and LLC Interests	485,748	Discounted Cash Flows	Discount Rate	4.4%
			Revenue CAGR	-4.0%
			Exit Multiple - EBITDA	1.0x
			Exit Capitalization Rate	2.0%
	996,199	Transaction Price	N/A	N/A
	13,793	Third Party Pricing	N/A	N/A
	682	Other	N/A	N/A
Debt Instruments	9,570	Discounted Cash Flows	Discount Rate	8.8%
			Revenue CAGR	4.7%
			Exit Multiple - EBITDA	5.9x
			Exit Capitalization Rate	1.0%
			Default Rate	2%
			Recovery Rate	30%
			Recovery Lag	12%
			Pre-payment Rate	20%
			Reinvestment Rate	LI
	95,542	Third Party Pricing	N/A	N/A
	686	Transaction Price	N/A	N/A
	172	Market Comparable Companies	EBITDA Multiple	6.6x
Assets of Consolidated CLO Vehicles	318,636	Third Party Pricing	N/A	N/A
	290,658	Market Comparable Companies	EBITDA Multiple	3.8x
	3,826	Discounted Cash Flows	Discount Rate	8.0%
Total Investments of Consolidated Blackstone Funds	2,394,823			

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**Notes to Consolidated Financial Statements - Continued**

(All Dollars Are in Thousands, Except Unit and Per Unit Data, Except Where Noted)

	Fair Value	Valuation Techniques	Unobservable Inputs	
Blackstone's Treasury Cash Management Strategies	\$ 26,167	Discounted Cash Flows	Default Rate	1.0%
			Recovery Rate	30.0%
			Recovery Lag	12 months
			Pre-payment Rate	30.0%
			Reinvestment Rate	LIBOR
			Discount Rate	5.8%
	54,257	Third Party Pricing	N/A	N/A
	4,470	Transaction Price	N/A	N/A
Loans and Receivables	26,247	Discounted Cash Flows	Discount Rate	10.5%
	14,150	Transaction Price	N/A	N/A
Other Investments	11,887	Transaction Price	N/A	N/A
	92,604	Discounted Cash Flows	Discount Rate	1.3%
			Default Rate	2.0%
			Recovery Rate	30.0%
			Recovery Lag	12 months
			Pre-payment Rate	20.0%
			Reinvestment Rate	LIBOR
<b>Total</b>	<b>\$ 2,624,605</b>			
<b>Financial Liabilities</b>				
Liabilities of Consolidated CLO Vehicles	\$ 6,797,104	Discounted Cash Flows	Default Rate	2.0%
			Recovery Rate	30.0%
			Recovery Lag	12 months
			Pre-payment Rate	20.0%
			Discount Rate	0.3%
			Reinvestment Rate	LIBOR

N/A Not applicable.  
 CAGR Compound annual growth rate.  
 EBITDA Earnings before interest, taxes, depreciation and amortization.  
 Exit Multiple Ranges include the last twelve months EBITDA, forward EBITDA and price/earnings exit multiples.  
 Third Party Pricing Third Party Pricing is generally determined on the basis of prices between market participants providing or pricing services.

(a) Unobservable inputs were weighted based on the fair value of the investments included in the range of reasonable outcomes.  
 The significant unobservable inputs used in the fair value measurement of the Blackstone's Treasury Cash Management Strategies and other investments and liabilities of consolidated CLO vehicles are discount rates, default rates, recovery rates, recovery lag and reinvestment rates. Increases (decreases) in any of the discount rates, default rates, recovery lag and pre-payment rates in isolation result in a lower (higher) fair value measurement. Increases (decreases) in any of the recovery rates and reinvestment rates in isolation result in a higher (lower) fair value measurement. Generally, a change in the assumption used for default rates may be accompanied by a directional change in the assumption used for recovery lag and a directionally opposite change in the assumption used for recovery rates and pre-payment rates.

The significant unobservable inputs used in the fair value measurement of equity securities, partnership and LLC interests, consolidated CLO vehicles and loans and receivables are discount rates, exit capitalization rates, exit multiples, EBITDA and compound annual growth rates. Increases (decreases) in any of discount rates and exit capitalization rates in isolation can result in a higher (lower) fair value measurement.



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value measurement. Increases (decreases) in any of exit multiples and revenue compound annual growth rates in isolation (lower) fair value measurement.

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Since December 31, 2014, there have been no changes in valuation techniques within Level II and Level III that have had valuation of financial instruments.

The following tables summarize the changes in financial assets and liabilities measured at fair value for which the Partner inputs to determine fair value and does not include gains or losses that were reported in Level III in prior years or for instruments transferred out of Level III prior to the end of the respective reporting period. Total realized and unrealized gains and losses recorded are reported in Investment Income (Loss) and Net Gains (Losses) from Fund Investment Activities in the Consolidated Statement of Operations.

	Level III Financial Assets at Fair Value Year Ended December 31,					
	2015			2014		
	Investments of Consolidated Funds	Loans and Receivables	Other Investments (c)	Total	Investments of Consolidated Funds	Loans and Receivables
Balance, Beginning of Period (a)	\$ 2,394,823	\$ 40,397	\$ 189,385	\$ 2,624,605	\$ 2,460,907	\$ 137,788
Transfer In Due to Consolidation and Acquisition (d)					205,890	
Transfer Out Due to Deconsolidation	(1,460,538)			(1,460,538)	(335,357)	
Transfer In to Level III (b)	47,097		31,479	78,576	570,902	
Transfer Out of Level III (b)	(195,422)		(58,158)	(253,580)	(358,406)	
Purchases	328,237	233,693	47,978	609,908	910,440	192,568
Sales	(383,302)	(9,535)	(40,000)	(432,837)	(1,211,216)	(284,920)
Settlements		(4,435)	(465)	(4,900)		(1,170)
Changes in Gains (Losses) Included in Earnings and Other Comprehensive Income	43,497	1,874	(14,378)	30,993	151,663	(3,869)
Balance, End of Period	\$ 774,392	\$ 261,994	\$ 155,841	\$ 1,192,227	\$ 2,394,823	\$ 40,397
Changes in Unrealized Gains (Losses) Included in Earnings Related to Investments Still Held at the Reporting Date	\$ (5,333)	\$ 1,745	\$ (3,624)	\$ (7,212)	\$ 43,450	\$ (4,048)

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	Level III Financial Liabilities at Fair Value Year Ended December 31,				
	2015		Total	2014	
	Collateralized Loan Obligations Senior Notes	Collateralized Loan Obligations Subordinated Notes		Collateralized Loan Obligations Senior Notes	Collateralized Loan Obligations Senior Notes
Balance, Beginning of Period	\$ 6,448,352	\$ 348,752	\$ 6,797,104	\$ 8,302,572	\$ 8,302,572
Transfer In Due to Consolidation and Acquisition (d)				1,990,703	
Transfer Out Due to Deconsolidation	(4,168,405)	(261,934)	(4,430,339)	(2,231,852)	
Transfer Out Due to Amended CLO Guidance (e)	(2,279,947)	(86,818)	(2,366,765)		
Issuances				557,780	
Settlements				(1,807,845)	
Changes in (Gains) Losses Included in Earnings and Other Comprehensive Income				(363,006)	
Balance, End of Period	\$	\$	\$	\$ 6,448,352	\$
Changes in Unrealized (Gains) Losses Included in Earnings Related to Liabilities Still Held at the Reporting Date	\$	\$	\$	\$ 127,011	\$

- (a) Beginning of period 2015 balances have been adjusted to remove investments for which fair value is based on NAV value guidance, disclosure in the fair value hierarchy is no longer required.
- (b) Transfers in and out of Level III financial assets and liabilities were due to changes in the observability of inputs used to value assets and liabilities.
- (c) Represents Blackstone's Treasury Cash Management Strategies and Other Investments.
- (d) Represents the transfer into Level III of financial assets and liabilities as a result of the consolidation of certain funds of hedge funds entities and CLO vehicles. The purpose of such VIEs is to provide strategy specific investment opportunities in exchange for management and performance based fees. The investment strategies of the Blackstone Funds differ by product, but the fundamental risks of the Blackstone Funds have similar characteristics, including loss of invested capital and loss of management and performance based fees. In Blackstone's role as general partner, collateral manager or investment adviser, it generally controls the applicable Blackstone Fund. The Partnership does not provide performance guarantees and has no other financial obligations to the consolidated VIEs other than its own capital commitments.
- (e) Transfers out due to amended CLO measurement guidance represents the transfer out of Level III for liabilities of certain CLO vehicles which fair value is based on the more observable fair value of CLO assets. Such liabilities are classified as Level II in the fair value hierarchy.

**9. VARIABLE INTEREST ENTITIES**

Pursuant to GAAP consolidation guidance, the Partnership consolidates certain VIEs in which it is determined that the Partnership is the primary beneficiary either directly or indirectly, through a consolidated entity or affiliate. VIEs include certain private equity, real estate, and hedge funds of hedge funds entities and CLO vehicles. The purpose of such VIEs is to provide strategy specific investment opportunities in exchange for management and performance based fees. The investment strategies of the Blackstone Funds differ by product, but the fundamental risks of the Blackstone Funds have similar characteristics, including loss of invested capital and loss of management and performance based fees. In Blackstone's role as general partner, collateral manager or investment adviser, it generally controls the applicable Blackstone Fund. The Partnership does not provide performance guarantees and has no other financial obligations to the consolidated VIEs other than its own capital commitments.



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The assets of consolidated variable interest entities may only be used to settle obligations of these consolidated Blackstone entities with no recourse to the Partnership for the consolidated VIEs' liabilities including the liabilities of the consolidated CLO vehicles.

The Partnership holds variable interests in certain VIEs which are not consolidated as it is determined that the Partnership is not the primary beneficiary. The Partnership's involvement with such entities is in the form of direct equity interests and fee arrangements. The Partnership's loss represents the loss of assets recognized by Blackstone relating to non-consolidated entities, any amounts due to non-consolidated entities, and any clawback obligation relating to previously distributed Carried Interest. The assets and liabilities recognized in the Partnership's Statements of Financial Condition related to the Partnership's interest in these non-consolidated VIEs and the Partnership's maximum exposure relating to non-consolidated VIEs were as follows:

	<b>2015</b>
Investments	\$ 466,6
Accounts Receivable	11,7
Due from Affiliates	51,0
Total VIE Assets	529,4
Due to Affiliates	5
Accounts Payable, Accrued Expenses and Other Liabilities	
Potential Clawback Obligation	73,4
Maximum Exposure to Loss	\$ 603,5

**10. REVERSE REPURCHASE AND REPURCHASE AGREEMENTS**

At December 31, 2015, the Partnership received securities, primarily U.S. and non-U.S. government and agency securities and corporate debt, with a fair value of \$203.9 million as collateral for reverse repurchase agreements that could be repledged. Securities with a fair value of \$99.3 million were used to cover Securities Sold, Not Yet Purchased. The Partnership also pledged securities with a carrying value of \$64.5 million and cash to collateralize its repurchase agreements. Such securities can be repledged, delivered or otherwise used by the counterparty.

At December 31, 2014, the Partnership pledged securities with a carrying value of \$44.8 million and cash to collateralize its repurchase agreements. Such securities can be repledged, delivered or otherwise used by the counterparty.

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(All Dollars Are in Thousands, Except Unit and Per Unit Data, Except Where Noted)

The following table provides information regarding the Partnership's Repurchase Agreements obligation by type of collateral:

	December 31, 2015			
	Overnight and Continuous	Remaining Up to 30 Days	Contractual Maturity of the Agreements 30 - 90 Days	Greater 90 days
<b>Repurchase Agreements</b>				
U.S. Treasury and Agency Securities	\$ 970	\$	\$	\$
Asset-Backed Securities		39,959		
Total	\$ 970	\$ 39,959	\$	\$

Gross Amount of Recognized Liabilities for Repurchase Agreements in Note 12. Offsetting of Assets and Liabilities

Amounts Related to Agreements Not Included in Offsetting Disclosure in Note 12. Offsetting of Assets and Liabilities

**11. OTHER ASSETS AND ACCOUNTS PAYABLE, ACCRUED EXPENSES AND OTHER LIABILITIES**

Other Assets consists of the following:

Furniture, Equipment and Leasehold Improvements	2015 \$ 317,490
Less: Accumulated Depreciation	(181,950)
Furniture, Equipment and Leasehold Improvements, Net	135,540
Prepaid Expenses	190,200
Other Assets	46,700
Freestanding Derivatives	4,300
Net Investment Hedges	300
	\$ 377,190

Depreciation expense of \$26.0 million, \$28.6 million and \$33.6 million related to furniture, equipment and leasehold improvements ended December 31, 2015, 2014 and 2013, respectively, is included in General, Administrative and Other in the Consolidated Operations.

Accounts Payable, Accrued Expenses and Other Liabilities includes \$53.7 million and \$97.8 million as of December 31, 2015 and 2014, respectively, relating to redemptions that were legally payable to investors of the consolidated Blackstone Funds and \$187.7 million and \$187.7 million as of December 31, 2015 and 2014, respectively, relating to redemptions that were legally payable to investors of the consolidated Blackstone Funds.

respectively, of payables relating to unsettled purchases.

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(All Dollars Are in Thousands, Except Unit and Per Unit Data, Except Where Noted)

**12. OFFSETTING OF ASSETS AND LIABILITIES**

The following tables present the offsetting of assets and liabilities as of December 31, 2015:

	Gross and Net Amounts of Assets Presented in the Statement of Financial Condition	Gross Amounts Not the Statement of Fi Condition  Financial Instruments	Cas
<b>Assets</b>			
Net Investment Hedges	\$ 319	\$ 1	\$
Freestanding Derivatives	4,300	2,149	
Reverse Repurchase Agreements	204,893	203,938	
<b>Total</b>	<b>\$ 209,512</b>	<b>\$ 206,088</b>	<b>\$</b>

	Gross and Net Amounts of Liabilities Presented in the Statement of Financial Condition	Gross Amounts Not the Statement of F Condition  Financial Instruments	Cas
<b>Liabilities</b>			
Net Investment Hedges	\$ 1	\$ 1	\$
Freestanding Derivatives	15,016	2,149	
Repurchase Agreements	40,929	40,259	
<b>Total</b>	<b>\$ 55,946</b>	<b>\$ 42,409</b>	<b>\$</b>

The following tables present the offsetting of assets and liabilities as of December 31, 2014:

	Gross and Net Amounts of Assets Presented in the Statement of Financial Condition	Gross Amounts Not the Statement of Fi Condition  Financial Instruments	Cas
<b>Assets</b>			
Net Investment Hedges	\$ 523	\$	\$
Freestanding Derivatives	3,290	1,132	



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	\$	3,813	\$ 1,132	\$
		<b>Gross and Net Amounts of Liabilities Presented in the Statement of Financial Condition</b>	<b>Gross Amounts No the Statement of F Condition</b>	
			<b>Financial Instruments</b>	<b>Ca</b>
<b>Liabilities</b>				
Freestanding Derivatives	\$	8,653	\$ 1,132	\$
Repurchase Agreements		29,907	29,438	
Total	\$	38,560	\$ 30,570	\$

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Reverse Repurchase Agreements and Repurchase Agreements are presented separately on the Statements of Financial Condition. Derivative assets are included in Other Assets in the Statements of Financial Condition. See Note 11. Other Assets and Liabilities, Expenses and Other Liabilities for the components of Other Assets.

Freestanding Derivative liabilities are included in Accounts Payable, Accrued Expenses and Other Liabilities in the Statements of Financial Condition and are not a significant component thereof.

**Notional Pooling Arrangement**

Blackstone has a notional cash pooling arrangement with a financial institution for cash management purposes. This arrangement allows for cash withdrawals based upon aggregate cash balances on deposit at the same financial institution. Cash withdrawals cannot exceed the aggregate cash on deposit. The net balance of cash on deposit and overdrafts is used as a basis for calculating net interest expense or income. As of December 31, 2015, the aggregate cash balance on deposit relating to the cash pooling arrangement was \$905.5 million, which was offset by an overdraft of \$895.9 million.

**13. BORROWINGS**

The Partnership borrows and enters into credit agreements for its general operating and investment purposes and certain Blackstone Funds meet financing needs of their operating and investing activities. Borrowing facilities have been established for the benefit of the Partnership and the Funds. When a Blackstone Fund borrows from the facility in which it participates, the proceeds from the borrowing are used by the borrowing fund and not available for other Partnership purposes. The Partnership's credit facilities consist of the following:

	2015		December 31,	
	Credit Available	Borrowing Outstanding	Weighted Average Interest Rate	Credit Available
Revolving Credit Facility (a)	\$ 1,100,000	\$ 6,129	0.88%	\$ 1,100,000
Blackstone Issued Senior Notes (b)				
6.625%, Due 8/15/2019 (c)	585,000	585,000	6.63%	585,000
5.875%, Due 3/15/2021	400,000	400,000	5.88%	400,000
4.750%, Due 2/15/2023	400,000	400,000	4.75%	400,000
6.250%, Due 8/15/2042	250,000	250,000	6.25%	250,000
5.000%, Due 6/15/2044	500,000	500,000	5.00%	500,000
4.450%, Due 7/15/2045	350,000	350,000	4.45%	
2.000%, Due 5/19/2025	327,990	327,990	2.00%	
	3,912,990	2,819,119	5.11%	3,235,000
Blackstone Fund Facilities (d)	4,453	4,453	1.97%	6,877
CLO Vehicles (e)	3,914,326	3,914,326	1.94%	7,519,660
	\$ 7,831,769	\$ 6,737,898	3.26%	\$ 10,761,537

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- (a) Blackstone, through indirect subsidiaries, has a \$1.1 billion unsecured revolving credit facility (the Credit Facility) as Administrative Agent with a maturity date of May 29, 2019. Interest on the

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- borrowings is based on an adjusted LIBOR rate or alternate base rate, in each case plus a margin, and undrawn commitment fee. Borrowings may also be made in U.K. sterling or euros, in each case subject to certain sub-limits. The Credit Facility contains representations, covenants and events of default. Financial covenants consist of a maximum net leverage ratio and a minimum amount of fee-earning assets under management, each tested quarterly. The Borrowing Outstanding at each period includes but undrawn letters of credit against the credit facility.
- (b) Blackstone Holdings Finance Co. L.L.C. (the Issuer), an indirect subsidiary of the Partnership, has issued long term senior notes (the Notes). The Notes are unsecured and unsubordinated obligations of the Issuer. The Notes are fully guaranteed, jointly and severally, by the Partnership, Blackstone Holdings, and the Issuer (the Guarantors). The Guarantors' obligations are unsubordinated obligations of the Guarantors. Transaction costs related to the issuance of the Notes have been capitalized and amortized over the life of the Notes. The indentures include covenants, including limitations on the Issuer's and the Guarantors' ability to incur indebtedness secured by liens on voting stock or profit participating equity interests of their subsidiaries, to consolidate or sell, transfer or lease assets. The indentures also provide for events of default and further provide that if not less than 25% in aggregate principal amount of the outstanding Notes may declare the Notes immediately due and payable upon occurrence and during the continuance of any event of default after expiration of any applicable grace period. In the event of bankruptcy, insolvency, receivership or reorganization, the principal amount of the Notes and any accrued and unpaid interest will automatically become due and payable. All or a portion of the Notes may be redeemed at the Issuer's option in whole or in part from time to time, prior to their stated maturity, at the make-whole redemption price set forth in the Notes. If a change of control event occurs, the holders of the Notes may require the Issuer to repurchase the Notes at a repurchase price in cash equal to the aggregate principal amount of the Notes repurchased plus any accrued and unpaid interest on the Notes repurchased as of the date of repurchase. Interest expense on the Notes was \$136.5 million, \$115.2 million and \$96.9 million for the years ended December 31, 2015, December 31, 2014 and December 31, 2013, respectively.
- (c) The Credit Available and Borrowing Outstanding are determined using the original \$600 million par amount less \$100 million of these notes which were acquired but not retired by Blackstone during 2012.
- (d) Represents borrowing facilities for the various consolidated Blackstone Funds used to meet liquidity and investing needs. Borrowings under these facilities were used for bridge financing and general liquidity purposes. Other borrowings were used to finance real estate investments with the borrowing remaining in place until the disposition or refinancing event. Such borrowings have typically been rolled over until the disposition or a refinancing event. Because the timing of such events is unknown and may occur at any time, borrowings are considered short-term in nature. Borrowings bear interest at spreads to market rates. Borrowings were made on the terms of each facility and are generally secured by the investment purchased with the proceeds of the borrowing and the commitment of each respective fund. Certain facilities have commitment fees. When a fund borrows, the proceeds are used for that fund and are not available for the benefit of other funds. Collateral within each fund is also available only against the borrowings of that fund and not against the borrowings of other funds.
- (e) Represents borrowings due to the holders of debt securities issued by CLO vehicles consolidated by Blackstone. The borrowings are included within Loans Payable and Due to Affiliates within the Consolidated Statements of Financial Condition.

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**THE BLACKSTONE GROUP L.P.**

**Notes to Consolidated Financial Statements Continued**

(All Dollars Are in Thousands, Except Unit and Per Unit Data, Except Where Noted)

The following table presents the general characteristics of each of our Notes, as well as their carrying value and fair value. Loans Payable within the Consolidated Statements of Financial Condition. All of the Notes were issued at a discount. All from the Issue Date and all pay interest in arrears on a semi-annual basis or annual basis as indicated by the Interest Payment

	Issue Date	Interest Payment Dates	First Interest Payment Date	2015 Carrying Value	December 31, 2015 Fair Value (a)
<b>Senior Notes</b>					
6.625%, Due 8/15/2019 (c)	8/20/2009	2/15, 8/15	2/15/2010	\$ 614,996	\$ 665,438
5.875%, Due 3/15/2021	9/15/2010	3/15, 9/15	3/15/2011	\$ 397,720	\$ 458,680
4.750%, Due 2/15/2023	8/17/2012	2/15, 9/15	2/15/2013	\$ 392,224	\$ 430,560
6.250%, Due 8/15/2042	8/17/2012	2/15, 9/15	2/15/2013	\$ 237,648	\$ 297,575
5.000%, Due 6/15/2044	4/7/2014	6/15, 12/15	12/15/2014	\$ 488,119	\$ 515,050
4.450%, Due 7/15/2045	4/27/2015	1/15, 7/15	1/15/2016	\$ 343,689	\$ 332,640
2.000%, Due 5/19/2025	5/19/2015	5/19	5/19/2016	\$ 322,664	\$ 327,465

- (a) Fair value is determined by broker quote and these notes would be classified as Level II within the fair value hierarchy.
- (b) The carrying value has been adjusted to reflect the presentation of debt issuance costs as a direct deduction from the carrying amount of the debt liability, net of amortization, over the periods presented in accordance with amended guidance on simplifying the presentation of such costs.
- (c) The carrying and fair values are determined using the original \$600 million par amount less \$15 million attributable to debt issuance costs that were acquired but not retired by Blackstone during 2012.

Included within Loans Payable and Due to Affiliates within the Consolidated Statements of Financial Condition are amounts due to affiliates for securities issued by Blackstone's consolidated CLO vehicles. Borrowings through the consolidated CLO vehicles consist of

	2015 Borrowing Outstanding	2015 Weighted Average Interest Rate	December 31, 2015 Weighted Average Remaining Maturity in Years	December 31, 2015 Borrowing Outstanding
Senior Secured Notes	\$ 3,687,976	1.93%	5.4	\$ 6,594,266
Subordinated Notes	226,350(a)		N/A	740,050(a)
	\$ 3,914,326			\$ 7,334,316

- (a) The Subordinated Notes do not have contractual interest rates but instead receive distributions from the excess cash

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Senior Secured Notes and Subordinated Notes comprise the following amounts:

	December 31,			
	2015			
	Amounts Due to Non- Consolidated Affiliates			
	Fair Value	Borrowing Outstanding	Fair Value	Fair Value
Senior Secured Notes	\$ 3,225,064	\$	\$	\$ 6,448,35
Subordinated Notes	\$ 98,371	\$ 10,000	\$ 8,231	\$ 348,75

The Loans Payable of the consolidated CLO vehicles are collateralized by assets held by each respective CLO vehicle and not be used to satisfy the liabilities of another. As of December 31, 2015 and 2014, the fair value of the consolidated CLO \$8.0 billion, respectively. This collateral consisted of Cash, Corporate Loans, Corporate Bonds and other securities.

As part of Blackstone's borrowing arrangements, the Partnership is subject to certain financial and operating covenants. T compliance with all of its loan covenants as of December 31, 2015.

Scheduled principal payments for borrowings at December 31, 2015 are as follows:

	Operating Borrowings	Blackstone Fun Facilities / CLO Vehicles
2016	\$	\$ 4,45
2017		519,31
2018		
2019	585,000	
2020		
Thereafter	2,227,990	3,395,00
Total	\$ 2,812,990	\$ 3,918,77

**14. INCOME TAXES**

Income Before Provision for Taxes of \$1.8 billion for the year ended December 31, 2015 is comprised of \$1.8 billion U.S. million foreign income.

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The Provision for Taxes consists of the following:

	2015	Year Ended December 31, 2014
<b>Current</b>		
Federal Income Tax	\$ 45,506	\$ 135,000
Foreign Income Tax	16,769	24,000
State and Local Income Tax	28,137	69,000
	90,412	228,000
<b>Deferred</b>		
Federal Income Tax	80,307	54,000
Foreign Income Tax	(398)	0
State and Local Income Tax	20,077	8,000
	99,986	62,000
<b>Provision for Taxes</b>	<b>\$ 190,398</b>	<b>\$ 291,000</b>

The following table summarizes Blackstone's tax position:

	2015	Year Ended December 31, 2014
Income Before Provision for Taxes	\$ 1,814,748	\$ 3,986,726
Provision for Taxes	\$ 190,398	\$ 291,173
Effective Income Tax Rate	10.5%	7.3%

The following table reconciles the effective income tax rate to the U.S. federal statutory tax rate:

	Year Ended December 31, 2015
Statutory U.S. Federal Income Tax Rate	35.0%
Income Passed Through to Common Unitholders and Non-Controlling Interest Holders (a)	-22.3%
Interest Expense	-4.0%
Foreign Income Taxes	-0.1%
State and Local Income Taxes	1.8%
Equity-Based Compensation	1.8%
Change in Tax Rate	
Net Unrecognized Tax Benefits	-0.2%
Non Deductible Expenses	0.2%

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Tax Deductible Compensation	-1.5%
Other	-0.2%
Effective Income Tax Rate (b)	10.5%

- (a) Includes income that is not taxable to the Partnership and its subsidiaries. Such income is directly taxable to the Partnership and its non-controlling interest holders.
- (b) The effective tax rate is calculated on Income (Loss) Before Provision for Taxes.

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In 2013, a subsidiary of the Partnership received Letter Rulings allowing the application of New York State and New York sourcing of income of a registered securities or commodities broker resulting in a reduction to the rate of tax for 2013 and Blackstone will pay in the future.

Deferred income taxes reflect the net tax effects of temporary differences that may exist between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for income tax purposes using enacted tax rates in effect for the year in which the differences are expected to reverse. A summary of the tax effects of the temporary differences is as follows:

	2015
<b>Deferred Tax Assets</b>	
Fund Management Fees	\$ 16,3
Equity-Based Compensation	57,5
Unrealized Gains from Investments	
Depreciation and Amortization	1,326,3
Net Operating Loss Carry Forward	15,8
Other	
<b>Total Deferred Tax Assets</b>	<b>1,416,1</b>
<b>Deferred Tax Liabilities</b>	
Unrealized Gains from Investments	105,8
Other	32,9
Depreciation and Amortization	
<b>Total Deferred Tax Liabilities</b>	<b>138,7</b>
<b>Net Deferred Tax Assets</b>	<b>\$ 1,277,4</b>

As a result of the October 1, 2015 spin-off, the net deferred tax assets were reduced by \$70.8 million.

Future realization of tax benefits depends on the expectation of taxable income within a period of time that the tax benefits can be realized. The Partnership has recorded a significant deferred tax asset for the future amortization of tax basis intangibles acquired from the current owners. The amortization period for these tax basis intangibles is 15 years; accordingly, the related deferred tax asset will be realized over the same period. The Partnership had a taxable loss of \$46.3 million for the year ended December 31, 2015, which is available to be carried forward to 2016. The Partnership has considered the 15 year amortization period for the tax basis intangibles and the amount of its taxable loss in evaluating whether it should establish a valuation allowance.

The Partnership also considers projections of taxable income in evaluating its ability to utilize deferred tax assets. In projecting future taxable income, the Partnership begins with historic results and incorporates assumptions of the amount of future pretax operating income. The assumptions used to project taxable income require significant judgment and are consistent with the plans and estimates that the Partnership uses to manage its operations. At the same time, the Partnership's projections of future taxable income that include the effects of originating and reversing temporary differences related to the tax basis intangibles, indicate that it is more likely than not that the benefits from the deferred tax asset will be realized. The Partnership has determined that no valuation allowance is needed at December 31, 2015.



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Currently, the Partnership does not believe it meets the indefinite reversal criteria that would cause the Partnership to not recognize a deferred tax liability with respect to its foreign subsidiaries. Where applicable, Blackstone will record a deferred tax liability for any unrecognized tax benefits on investment in a foreign subsidiary.

Blackstone files its tax returns as prescribed by the tax laws of the jurisdictions in which it operates. In the normal course of business, Blackstone is subject to examination by federal and certain state, local and foreign tax regulators. As of December 31, 2015, Blackstone's tax returns for the years 2012 through 2014 are open under the normal three-year statute of limitations and therefore subject to audit. The Internal Revenue Service completed an examination of a corporate subsidiary's 2012 U.S. federal income tax return with no change. Tax returns are generally subject to audit from 2011 through 2014. The State of New York completed an examination of the tax returns for the years 2010 through 2011 with no change. The City of New York is examining certain other subsidiaries' tax returns for the years 2010 through 2011. The Income Tax Department of the Government of India recently completed an audit of an Indian subsidiary's 2011 tax return and is examining the tax returns of the Indian subsidiaries for the years 2008 and 2009. Blackstone believes that during 2015, the reasonable possibility of being completed and does not expect the results of these audits to have a material impact on the consolidated financial statements.

Blackstone's unrecognized tax benefits, excluding related interest and penalties, were:

	2015	December 31, 2014
Unrecognized Tax Benefits - January 1	\$ 19,836	\$ 18,836
Additions based on Tax Positions Related to Current Year	1,031	2,000
Additions for Tax Positions of Prior Years		4,000
Reductions for Tax Positions of Prior Years	(4,032)	(2,000)
Settlements		(1,000)
Exchange Rate Fluctuations	(1,137)	(1,000)
Unrecognized Tax Benefits - December 31	\$ 15,698	\$ 19,836

If the above tax benefits were recognized, \$15.7 million and \$19.8 million for the years ended December 31, 2015 and 2014, respectively, would reduce the annual effective rate. Blackstone does not believe that it will have a material increase or decrease in its unrecognized tax benefits in the coming year.

The unrecognized tax benefits are recorded in Accounts Payable, Accrued Expense and Other Liabilities in the Consolidated Balance Sheet Condition.

Blackstone recognizes interest and penalties accrued related to unrecognized tax positions in General, Administrative and Other Expenses. For the year ended December 31, 2015, \$(0.4) million of interest expense and no penalties were accrued. During the year ended December 31, 2014, \$0.4 million of interest expense and no penalties were accrued. During the year ended December 31, 2013, \$1.0 million of interest expense and no penalties were accrued.

**Other Income - Reversal of the Tax Receivable Agreement Liability**

In 2015, the \$82.7 million Reversal of the Tax Receivable Agreement Liability was primarily attributable to the October 1, 2015 Reversal of the Tax Receivable Agreement Liability. The \$20.5 million Reversal of the Tax Receivable Agreement Liability resulted from the change in New York State's and New Jersey's sourcing of income.



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**15. NET INCOME PER COMMON UNIT**

Basic and diluted net income per common unit for the years ended December 31, 2015, 2014 and 2013 was calculated as follows:

	2015	Year Ended Dec 2014
<b>Net Income for Per Common Unit Calculations</b>		
Net Income Attributable to The Blackstone Group L.P., Basic	\$ 709,789	\$ 1,584,834
Incremental Net Income from Assumed Exchange of Blackstone Holdings Partnership Units	524,353	
Net Income Attributable to The Blackstone Group L.P., Diluted	\$ 1,234,142	\$ 1,584,834
<b>Units Outstanding</b>		
Weighted-Average Common Units Outstanding, Basic	634,337,179	608,803,179
Weighted-Average Unvested Deferred Restricted Common Units	2,993,398	4,373,398
Weighted-Average Blackstone Holdings Partnership Units	550,754,834	
Weighted-Average Common Units Outstanding, Diluted	1,188,085,411	613,176,577
<b>Net Income Per Common Unit, Basic</b>	\$ 1.12	\$ 2.60
<b>Net Income Per Common Unit, Diluted</b>	\$ 1.04	\$ 2.58
<b>Distributions Declared Per Common Unit (a)</b>	\$ 2.90	\$ 2.90

(a) Distributions declared reflects the calendar date of declaration for each distribution. The fourth quarter distribution, 2015, will be declared and paid in the subsequent fiscal year.

The following table summarizes the anti-dilutive securities for the periods indicated:

	2015	Year 2014
<b>Weighted-Average Blackstone Holdings Partnership Units</b>		542,398
<b>Unit Repurchase Program</b>		

In January 2008, Blackstone announced that the Board of Directors of its general partner, Blackstone Group Management L.P., authorized a unit repurchase program by Blackstone of up to \$500 million of Blackstone common units and Blackstone Holdings Partnership Units. Under the program, units may be repurchased from time to time in open market transactions, in privately negotiated transactions or otherwise. The actual number of Blackstone common units and Blackstone Holdings Partnership Units repurchased will depend on a variety of factors, including market requirements, price and economic and market conditions. This unit repurchase program may be suspended or discontinued at any time and may have a specified expiration date.

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During the years ended December 31, 2015, 2014 and 2013, no units were repurchased. As of December 31, 2015, the amount of repurchases under this program was \$335.8 million.

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The Partnership has granted equity-based compensation awards to Blackstone's senior managing directors, non-partner professionals and selected external advisers under the Partnership's 2007 Equity Incentive Plan (the "Equity Plan"). Awards were granted in connection with Blackstone's initial public offering ("IPO"). The Equity Plan allows for the granting of restricted units or other unit-based awards (units, restricted units, restricted common units, deferred restricted common units, phantom restricted units) or other unit-based awards based in whole or in part on the fair value of the Blackstone common units or Blackstone Holding Units. Awards may contain certain service or performance requirements. As of January 1, 2015, the Partnership had the ability to grant 10 million units under the Equity Plan.

For the years ended December 31, 2015, 2014 and 2013 the Partnership recorded compensation expense of \$629.6 million, \$589.6 million, respectively, in relation to its equity-based awards with corresponding tax benefits of \$41.0 million, \$23.1 million, respectively.

As of December 31, 2015, there was \$1.0 billion of estimated unrecognized compensation expense related to unvested awards, which will be recognized over a weighted-average period of 5.2 years.

Total vested and unvested outstanding units, including Blackstone common units, Blackstone Holdings Partnership Units and Blackstone Holding Units, were 1,191,126,830 as of December 31, 2015. Total outstanding unvested phantom units were 39,296 as of December 31, 2015.

A summary of the status of the Partnership's unvested equity-based awards as of December 31, 2015 and of changes during the year ended through December 31, 2015 is presented below:

	Blackstone Holdings		The Blackstone Group L.P. Equity Settled Awards	
	Partnership Units	Weighted- Average Grant Date Fair Value	Deferred Restricted Common Units	Weighted- Average Grant Date Fair Value
<b>Unvested Units</b>				
Balance, December 31, 2014	33,498,237	\$ 26.19	17,569,372	\$ 16.9
Granted	28,861,922	37.91	5,655,007	32.9
Vested	(19,845,114)	29.48	(7,942,152)	17.6
Exchanged			(10,374)	28.2
Forfeited	(1,613,290)	23.31	(929,724)	24.8
Balance, December 31, 2015	40,901,755	\$ 32.98	14,342,129	\$ 22.3

**Units Expected to Vest**

The following unvested units, after expected forfeitures, as of December 31, 2015, are expected to vest:

Units

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Blackstone Holdings Partnership Units	33,675,366
Deferred Restricted Blackstone Common Units	12,386,848
<b>Total Equity-Based Awards</b>	<b>46,062,214</b>
Phantom Units	19,495

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**Notes to Consolidated Financial Statements Continued**

**(All Dollars Are in Thousands, Except Unit and Per Unit Data, Except Where Noted)**

**Deferred Restricted Common Units and Phantom Units**

The Partnership has granted deferred restricted common units to certain senior and non-senior managing director professional finance and administrative personnel and selected external advisers and phantom units (cash settled equity-based awards) to non-senior managing director employees. Holders of deferred restricted common units and phantom units are not entitled to cash. Phantom units are to be settled in cash.

The fair values of deferred restricted common units have been derived based on the closing price of Blackstone's common units on the date of the grant, multiplied by the number of unvested awards and expensed over the assumed service period, which ranges from 1 to 6 years. The calculation of the compensation expense assumes forfeiture rates based upon historical turnover rates, ranging from 1.0% to 12.2% by employee class, and a per unit discount, ranging from \$0.01 to \$7.56. In most cases, the Partnership will not make any distribution on unvested deferred restricted common units. However, there are certain grantees who receive distributions on both vested and unvested restricted common units.

The phantom units vest over the assumed service period, which ranges from 1 to 6 years. On each such vesting date, Blackstone will deliver cash to the holder in an amount equal to the number of phantom units held multiplied by the then fair market value of common units on such date. Additionally, the calculation of the compensation expense assumes forfeiture rates based upon historical turnover rates from 6.9% to 12.2% annually by employee class. Blackstone is accounting for these cash settled awards as a liability.

Blackstone paid \$1.1 million, \$1.1 million and \$0.6 million to non-senior managing director employees in settlement of phantom units ended December 31, 2015, 2014 and 2013, respectively.

**Blackstone Holdings Partnership Units**

At the time of the Reorganization, Blackstone's predecessor owners and selected advisers received 827,516,625 Blackstone Holdings Partnership Units, of which 387,805,088 were vested and 439,711,537 were to vest over a period of up to eight years from the IPO date. Following the Reorganization, the Partnership has granted Blackstone Holdings Partnership Units to newly hired senior managing directors. The Partnership accounted for the unvested Blackstone Holdings Partnership Units as compensation expense over the vesting period. The fair value is based on the closing price of Blackstone's common units on the date of the grant, or \$31 (based on the initial public offering price of a common unit) for those units issued at the time of the Reorganization, multiplied by the number of unvested awards and expensed over the service period which ranges from 1 to 9 years. Additionally, the calculation of the compensation expense assumes a forfeiture rate based on historical experience.

In November 2009, the Partnership modified equity awards issued in connection with a deferred compensation plan to, among other things, (a) delay that deferred compensation payment to participating employees and senior managing directors generally would be satisfied by the delivery of common units instead of delivery of Partnership Units, (b) delay the delivery of common units (following the applicable vesting period and anticipated trading window periods, to better facilitate participants' liquidity to meet tax obligations and (c) ensure compliance with applicable compensation taxation rules. As the fair value of Partnership Units on grant date is based on the closing price of Blackstone's common units, there was no change in fair value of these awards as a result of the modification. As a result, there was no additional impact to compensation expense.

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**(All Dollars Are in Thousands, Except Unit and Per Unit Data, Except Where Noted)**

**Equity-Based Awards with Performance Conditions**

The Partnership has also granted certain equity-based awards with performance requirements. These awards are based on the performance of the Partnership's businesses over a four year period beginning August 2013, relative to a predetermined threshold. Blackstone has determined that the relevant performance thresholds will be exceeded in future periods and, therefore, has recorded compensation expense since the beginning of the performance period of \$3.8 million.

**17. RELATED PARTY TRANSACTIONS**

**Affiliate Receivables and Payables**

Due from Affiliates and Due to Affiliates consisted of the following:

**Due from Affiliates**

Accrual for Potential Clawback of Previously Distributed Carried Interest	\$
Advances Made on Behalf of Certain Non-Controlling Interest Holders and Blackstone Employees Principally for Investments in Blackstone Funds	
Amounts Due from Portfolio Companies and Funds	
Investments Redeemed in Non-Consolidated Funds of Hedge Funds	
Management and Performance Fees Due from Non-Consolidated Funds	
Payments Made on Behalf of Non-Consolidated Entities	
	\$

**Due to Affiliates**

Due to Certain Non-Controlling Interest Holders in Connection with the Tax Receivable Agreements	\$
Accrual for Potential Repayment of Previously Received Performance Fees	
Due to Note Holders of Consolidated CLO Vehicles	
Distributions Received on Behalf of Certain Non-Controlling Interest Holders and Blackstone Employees Payable to Affiliates for Consolidated Funds	
Distributions Received on Behalf of Blackstone Entities	
Payments Made by Non-Consolidated Entities	
	\$

**Interests of the Founder, Senior Managing Directors, Employees and Other Related Parties**

The founder, senior managing directors, employees and certain other related parties invest on a discretionary basis in the Partnership's Funds both directly and through consolidated entities. These investments generally are subject to preferential management

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arrangements. As of December 31, 2015 and 2014, such investments aggregated \$746.3 million and \$1.0 billion, respectively. Income Attributable to Redeemable Non-Controlling and Non-Controlling Interests in Consolidated Entities aggregated

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\$49.0 million, \$176.0 million and \$224.7 million for the years ended December 31, 2015, 2014 and 2013, respectively.

**Revenues Earned from Affiliates**

Management and Advisory Fees, Net earned from affiliates totaled \$210.7 million, \$327.1 million and \$253.9 million for the years ended December 31, 2015, 2014 and 2013, respectively. Fees relate primarily to transaction and monitoring fees which are negotiated in connection with fundraising and investment activities.

**Advances Made on Behalf of Certain Non-Controlling Interest Holders and Blackstone Employees**

Advances Made on Behalf of Certain Non-Controlling Interest Holders and Blackstone Employees Principally for Investment Purposes includes interest-bearing advances to certain Blackstone individuals to finance their investments in certain Blackstone Funds. Such interest at Blackstone's cost of borrowing and such interest totaled \$5.0 million, \$2.9 million and \$3.4 million for the years ended December 31, 2015, 2014 and 2013, respectively.

**Contingent Repayment Guarantee**

Blackstone and its personnel who have received Carried Interest distributions have guaranteed payment on a several basis to the Carry Funds of any clawback obligation with respect to the excess Carried Interest allocated to the general partners of such Carry Funds received thereby to the extent that either Blackstone or its personnel fails to fulfill its clawback obligation, if any. The Accounting for Contingent Repayment of Previously Received Performance Fees represents amounts previously paid to Blackstone Holdings and non-affiliated entities that would need to be repaid to the Blackstone Funds if the Carry Funds were to be liquidated based on the fair value of the Carry Funds as of December 31, 2015. See Note 18. Commitments and Contingencies Contingencies Contingent Obligations (Carried Interest)

**Aircraft and Other Services**

In the normal course of business, Blackstone personnel make use of aircraft owned as personal assets by Stephen A. Schwarzman, jointly as a personal asset by Hamilton E. James, Blackstone's President and Chief Operating Officer, and Jonathan D. Gray, a Director of Real Estate and a Director of Blackstone; and an aircraft owned jointly as a personal asset by Bennett J. Goodman, Co-Chief Executive Officer, a Director of Blackstone, and another senior managing director (each such aircraft, "Personal Aircraft"). Mr. Schwarzman uses Personal Aircraft himself. Each of Mr. James and Mr. Gray paid for his respective interest in their jointly owned Personal Aircraft for his interest in his jointly owned Personal Aircraft. Mr. Schwarzman, Mr. James, Mr. Gray and Mr. Goodman respectively pay for the fuel and maintenance costs associated with the operation of such Personal Aircraft. Payment by Blackstone for the use of the Personal Aircraft of Blackstone employees is made based on market rates.

In addition, on occasion, certain of Blackstone's executive officers and employee directors and their families may make use of Personal Aircraft of Blackstone or in which Blackstone owns a fractional interest, as well as other assets of Blackstone. Any such personal use of Blackstone resources is charged to the executive officer or employee director based on market rates and usage. Personal use of Blackstone resources by Blackstone based on market rates.

The transactions described herein are not material to the Consolidated Financial Statements.

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**Tax Receivable Agreements**

Blackstone used a portion of the proceeds from the IPO and the sale of non-voting common units to Beijing Wonderful Inc. interests in the predecessor businesses from the predecessor owners. In addition, holders of Blackstone Holdings Partnership Units for Blackstone Holdings Partnership Units for Blackstone common units on a one-for-one basis. The purchase and subsequent result in increases in the tax basis of the tangible and intangible assets of Blackstone Holdings and therefore reduce the amount wholly owned subsidiaries would otherwise be required to pay in the future.

One of the subsidiaries of the Partnership which is a corporate taxpayer has entered into tax receivable agreements with certain owners and additional tax receivable agreements have been executed, and will continue to be executed, with newly-admitted owners and others who acquire Blackstone Holdings Partnership Units. The agreements provide for the payment by the corporate taxpayers of 85% of the amount of cash savings, if any, in U.S. federal, state and local income tax that the corporate taxpayers actually realize from the aforementioned increases in tax basis and of certain other tax benefits related to entering into these tax receivable agreements. Under the tax receivable agreements, cash savings in income tax will be computed by comparing the actual income tax liability of the corporate taxpayers with the amount of such taxes that the corporate taxpayers would have been required to pay had there been no increase to the tax basis of the tangible and intangible assets of Blackstone Holdings as a result of the exchanges and had the corporate taxpayers not entered into the tax receivable agreements.

Primarily, as a result of the October 1, 2015 spin-off, there was a reduction of \$82.7 million of the tax receivable agreements with the owners and the others mentioned above. Assuming no future material changes in the relevant tax law and that the corporate taxpayers are able to realize the full tax benefit of the increased amortization of the assets, the expected future payments under the tax receivable agreements (which are taxable to the recipients) will aggregate \$1.2 billion over the next 15 years. The after-tax net present value of the payments totals \$402.4 million assuming a 15% discount rate and using Blackstone's most recent projections relating to the amount of cash savings to be received. Future payments under the tax receivable agreements in respect of subsequent exchanges would be based on the actual amounts. The payments under the tax receivable agreements are not conditioned upon continued ownership of Blackstone Holdings by the pre-IPO owners and the others mentioned above. Subsequent to December 31, 2015, payments totaling \$79.0 million were made to the owners and others mentioned above in accordance with the tax receivable agreement and related to tax benefits the Partnership realized in its taxable year.

Amounts related to the deferred tax asset resulting from the increase in tax basis from the exchange of Blackstone Holdings Partnership Units for Blackstone common units, the resulting remeasurement of net deferred tax assets at the Blackstone ownership percentage, and the amount due to affiliates for the future payments resulting from the tax receivable agreements and resulting adjustment to partners' capital. See Acquisition of Ownership Interests from Non-Controlling Interest Holders in the Supplemental Disclosure of Non-Cash Inflows and Outflows in the Consolidated Statements of Cash Flows.

**Other**

Blackstone does business with and on behalf of some of its Portfolio Companies; all such arrangements are on a negotiated basis.

Additionally, please see Note 18. Commitments and Contingencies. Contingencies. Guarantees. for information regarding the relationship with a lending institution for certain loans held by employees.

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**18. COMMITMENTS AND CONTINGENCIES**

**Commitments**

*Operating Leases*

The Partnership leases office space under non-cancelable lease and sublease agreements, which expire on various dates through 2020. In addition to base rentals, lease agreements, in addition to base rentals, generally are subject to escalation provisions based on certain costs incurred and are recognized on a straight-line basis over the term of the lease agreement. Rent expense includes base contractual rent and variable building expenses, utilities, taxes and insurance. Rent expense for the years ended December 31, 2015, 2014 and 2013, was \$78.6 million, \$78.6 million and \$78.6 million, respectively. At December 31, 2015 and 2014, the Partnership maintained irrevocable standby letters of credit deposits as security for the leases of \$15.7 million and \$8.5 million, respectively. As of December 31, 2015, the aggregate net of sublease income, required on the operating leases are as follows:

2016
2017
2018
2019
2020
Thereafter

Total

*Investment Commitments*

Blackstone had \$2.0 billion of investment commitments as of December 31, 2015 representing general partner capital funding to Blackstone Funds, limited partner capital funding to other funds and Blackstone principal investment commitments. The Blackstone Funds had signed investment commitments of \$48.6 million as of December 31, 2015 which includes \$31.6 million of signed commitments for portfolio company acquisitions in the process of closing.

**Contingencies**

*Guarantees*

Certain of Blackstone's consolidated real estate funds guarantee payments to third parties in connection with the on-going acquisitions of their Portfolio Companies. There is no direct recourse to the Partnership to fulfill such obligations. To the extent the funds are required to fulfill guarantee obligations, the Partnership's invested capital in such funds is at risk. Total investments at risk extended by consolidated real estate funds was \$21.5 million as of December 31, 2015.

The Blackstone Holdings Partnerships provided guarantees to a lending institution for certain loans held by employees either through Blackstone Funds or for members' capital contributions to Blackstone International Partners LLP. The amount guaranteed was \$126.2 million.



**Table of Contents****THE BLACKSTONE GROUP L.P.****Notes to Consolidated Financial Statements Continued****(All Dollars Are in Thousands, Except Unit and Per Unit Data, Except Where Noted)***Litigation*

From time to time, Blackstone is named as a defendant in legal actions relating to transactions conducted in the ordinary course of business. There can be no assurance of the outcome of such legal actions, in the opinion of management, Blackstone does not have any current legal proceeding or claim that would individually or in the aggregate materially affect its results of operations, assets, or cash flows.

*Contingent Obligations (Clawback)*

Carried Interest is subject to clawback to the extent that the Carried Interest received to date with respect to a fund exceeds the Carried Interest that would have been earned by the fund had the fund performed in line with the benchmark for the fund's life except for certain Blackstone real estate funds, multi-asset class investment funds and credit-focused funds, which are not subject to clawback liability. The lives of the carry funds, including available contemplated extensions, for which a liability for potential clawback has been recorded for financial reporting purposes, are currently anticipated to expire at various points through 2028. Further extensions may be implemented under given circumstances. If, at December 31, 2015, all of the investments held by the carry funds were to be liquidated, the possibility that management views as remote, the amount of carried interest subject to potential clawback would be \$4.4 billion, where applicable, of which \$4.1 billion related to Blackstone Holdings and \$370.5 million related to current and former Blackstone personnel.

For financial reporting purposes, the general partners have recorded a liability for potential clawback obligations to the limited partners of the carry funds due to changes in the unrealized value of a fund's remaining investments and where the fund's general partners have not yet distributed Carried Interest distributions with respect to such fund's realized investments.

The following table presents the clawback obligations by segment:

Segment	December 31,			
	Blackstone Holdings	2015 Current and Former Personnel	Total	Blackstone Holdings
Real Estate	\$	\$	\$	\$ 130
Credit	1,670	1,686	3,356	1,241
<b>Total</b>	<b>\$ 1,670</b>	<b>\$ 1,686</b>	<b>\$ 3,356</b>	<b>\$ 1,371</b>

A portion of the Carried Interest paid to current and former Blackstone personnel is held in segregated accounts in the event of a clawback obligation. These segregated accounts are not included in the Consolidated Financial Statements of the Partnership, except for the assets held in the segregated accounts may be allocated to a consolidated Blackstone fund of hedge funds. At December 31, 2015, \$1.3 billion was held in segregated accounts for the purpose of meeting any clawback obligations of current and former personnel if such obligations were to arise.

**19. EMPLOYEE BENEFIT PLANS**

The Partnership provides a 401(k) plan (the "Plan") for eligible employees in the United States. For certain administrative purposes, for participation in the Plan, the Partnership makes a non-elective contribution.





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contribution of 2% of such employee's annual compensation up to a maximum of one thousand six hundred dollars regarding any elective contributions to the Plan. In addition, the Partnership will also contribute 50% of certain eligible employee's annual compensation up to a maximum of one thousand six hundred dollars. For the years ended December 31, 2015, 2014 and 2013, the Partnership incurred expenses of \$2.0 million, \$1.9 million and \$1.7 million in connection with such Plan.

The Partnership provides a defined contribution plan for eligible employees in the United Kingdom ( U.K. Plan ). All U.K. employees are eligible to contribute to the U.K. Plan after three months of qualifying service. The Partnership contributes a percentage of salary, subject to United Kingdom statutory restrictions, on a monthly basis for administrative employees of the Partnership who are not U.K. employees. For the years ended December 31, 2015, 2014 and 2013, the Partnership incurred expenses of \$0.8 million, \$0.7 million and \$0.6 million, respectively, in connection with the U.K. Plan.

**20. REGULATED ENTITIES**

The Partnership has a registered broker-dealer that is subject to the minimum net capital requirements of the United States Securities and Exchange Commission ( SEC ). This entity has continuously operated in excess of these requirements. The Partnership also has certain entities in Hong Kong and Ireland, which are subject to the capital requirements of the Financial Conduct Authority, the Securities and Futures Commission and the Central Bank of Ireland, respectively. These entities have continuously operated in excess of their regulatory capital requirements.

Certain other U.S. and non-U.S. entities are subject to various investment adviser, commodity pool operator and trader registration requirements. A number of U.S. entities that are registered as investment advisers with the SEC.

The regulatory capital requirements referred to above may restrict the Partnership's ability to withdraw capital from its entities. \$24.8 million of net assets of consolidated entities may be restricted as to the payment of cash dividends and advances to the Partnership.

**21. SEGMENT REPORTING**

Blackstone transacts its primary business in the United States and substantially all of its revenues are generated domestically.

Blackstone conducts its alternative asset management businesses through four segments:

**Private Equity** Blackstone's Private Equity segment comprises its management of private equity funds, certain private equity funds and secondary private funds of funds.

**Real Estate** Blackstone's Real Estate segment primarily comprises its management of global, European focused opportunistic real estate funds as well as core+ funds. In addition, the segment has debt investment funds and is targeting non-controlling real estate debt-related investment opportunities in the public and private markets, primarily in the United States and Europe.

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Hedge Fund Solutions Blackstone's Hedge Fund Solutions segment is comprised principally of Blackstone ( BAAM ), which manages a broad range of commingled and customized hedge fund of fund solutions. The also includes investment platforms that seed new hedge fund talent, purchase ownership interests in more established in special situation opportunities, create alternative solutions in regulated structures and trade long and short p

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Credit Blackstone's Credit segment, which consists principally of GSO Capital Partners LP ( GSO ), man within private and public debt market strategies. GSO's products include senior credit-focused funds, mezzan funds, general credit-focused funds, registered investment companies, separately managed accounts and CLO These business segments are differentiated by their various sources of income. The Private Equity, Real Estate, Hedge Fun segments primarily earn their income from management fees and investment returns on assets under management.

Blackstone uses Economic Income ( EI ) as a key measure of value creation, a benchmark of its performance and in mak compensation decisions across its four segments. EI represents segment net income before taxes excluding transaction-rel Transaction-related charges arise from Blackstone's IPO and long-term retention programs outside of annual deferred cor corporate actions, including acquisitions. Transaction-related charges include equity-based compensation charges, the am and contingent consideration associated with acquisitions. EI presents revenues and expenses on a basis that deconsolidate Blackstone manages. Economic Net Income ( ENI ) represents EI adjusted to include current period taxes. Taxes repres (benefit) calculated on Income (Loss) Before Provision for Taxes.

Management makes operating decisions and assesses the performance of each of Blackstone's business segments based o metrics and data that is presented without the consolidation of any of the Blackstone Funds that are consolidated into the C Statements. Consequently, all segment data excludes the assets, liabilities and operating results related to the Blackstone F

On October 1, 2015, Blackstone completed the previously-announced spin-off of the operations that historically constitute Advisory segment, other than Blackstone's capital markets services business. Blackstone's capital markets services busin part of the spin-off. The financial and strategic advisory services, restructuring and reorganization advisory services and P were spun-off from Blackstone and combined with PJT Capital LP, an independent financial advisory firm founded by Pa independent, publicly traded company called PJT Partners Inc. Each common unitholder of Blackstone received one share of PJT Partners Inc. for every 40 common units of Blackstone held by such unitholder on the record date. The historical Fi comprised financial and strategic advisory services, restructuring and reorganization advisory services, capital markets ser which provided fund placement services for alternative investment funds. As of October 1, 2015, Blackstone no longer rep segment. Results of the Financial Advisory segment are included herein for comparative purposes only. As a result of the of Blackstone's Financial Advisory business, which did not include Blackstone's capital markets services business, the r markets services business were reclassified from the Financial Advisory segment to the Private Equity segment. All prior reflect this reclassification.

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The following table presents the financial data for Blackstone's four segments as of and for the years ended December 31, 2015 and the year then ended. As a result of the spin-off on October 1, 2015, the former Financial Advisory segment no longer reports results. The historical information is included for comparative purposes.

	December 31, 2015 and the Year Then Ended			
	Private Equity	Real Estate	Hedge Fund Solutions	Credit
<b>Segment Revenues</b>				
<b>Management and Advisory Fees, Net</b>				
Base Management Fees	\$ 502,640	\$ 668,575	\$ 524,386	\$ 500,982
Advisory Fees	10,561			
Transaction and Other Fees, Net	36,258	110,577	317	6,371
Management Fee Offsets	(36,760)	(26,840)	171	(30,065)
<b>Total Management and Advisory Fees, Net</b>	<b>512,699</b>	<b>752,312</b>	<b>524,874</b>	<b>477,288</b>
<b>Performance Fees</b>				
<b>Realized</b>				
Carried Interest	1,474,987	1,634,733		96,156
Incentive Fees		17,153	68,197	109,396
<b>Unrealized</b>				
Carried Interest	(717,955)	(680,542)	2,021	(198,820)
Incentive Fees		20,802	(8,084)	(19,967)
<b>Total Performance Fees</b>	<b>757,032</b>	<b>992,146</b>	<b>62,134</b>	<b>(13,235)</b>
<b>Investment Income (Loss)</b>				
<b>Realized</b>				
Realized	189,649	235,582	(12,741)	7,186
<b>Unrealized</b>				
Unrealized	(116,338)	(231,889)	(1,435)	(16,258)
<b>Total Investment Income (Loss)</b>	<b>73,311</b>	<b>3,693</b>	<b>(14,176)</b>	<b>(9,072)</b>
Interest and Dividend Revenue	33,218	43,990	17,274	24,599
Other	5,854	(1,422)	200	5,171
<b>Total Revenues</b>	<b>1,382,114</b>	<b>1,790,719</b>	<b>590,306</b>	<b>484,751</b>
<b>Expenses</b>				
<b>Compensation and Benefits</b>				
Compensation	280,248	358,381	179,484	190,189
<b>Performance Fee Compensation</b>				
<b>Realized</b>				
Carried Interest	256,922	484,037		52,841
Incentive Fees		8,678	27,155	50,113
<b>Unrealized</b>				
Carried Interest	(10,172)	(196,347)	823	(107,000)

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Incentive Fees		8,817	(2,912)	(8,395)
Total Compensation and Benefits	526,998	663,566	204,550	177,748
Other Operating Expenses	199,158	179,175	90,072	93,626
Total Expenses	726,156	842,741	294,622	271,374
Economic Income	\$ 655,958	\$ 947,978	\$ 295,684	\$ 213,377
Segment Assets	\$ 5,680,315	\$ 7,456,507	\$ 1,916,956	\$ 2,725,585

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	Private Equity	Real Estate	December 31, 2014 and the Year Then Hedge Fund Solutions	Credit
<b>Segment Revenues</b>				
<b>Management and Advisory Fees, Net</b>				
Base Management Fees	\$ 415,841	\$ 628,502	\$ 482,981	\$ 460,205
Advisory Fees	21,903			
Transaction and Other Fees, Net	135,718	91,610	569	18,161
Management Fee Offsets	(19,146)	(34,443)	(5,014)	(28,168)
<b>Total Management and Advisory Fees, Net</b>	<b>554,316</b>	<b>685,669</b>	<b>478,536</b>	<b>450,198</b>
<b>Performance Fees</b>				
<b>Realized</b>				
Carried Interest	754,402	1,487,762		208,432
Incentive Fees		11,499	140,529	109,717
<b>Unrealized</b>				
Carried Interest	1,222,828	524,046		(37,913)
Incentive Fees		(5,521)	(879)	(23,025)
<b>Total Performance Fees</b>	<b>1,977,230</b>	<b>2,017,786</b>	<b>139,650</b>	<b>257,211</b>
<b>Investment Income (Loss)</b>				
<b>Realized</b>				
Carried Interest	202,719	309,095	21,550	9,354
Unrealized	(23,914)	(58,930)	5,132	5,055
<b>Unrealized</b>				
Carried Interest	1,222,828	524,046		(37,913)
Incentive Fees		(5,521)	(879)	(23,025)
<b>Total Investment Income</b>	<b>178,805</b>	<b>250,165</b>	<b>26,682</b>	<b>14,409</b>
Interest and Dividend Revenue	21,993	30,197	11,114	23,040
Other	6,569	2,863	1,855	(2,310)
<b>Total Revenues</b>	<b>2,738,913</b>	<b>2,986,680</b>	<b>657,837</b>	<b>742,548</b>
<b>Expenses</b>				
<b>Compensation and Benefits</b>				
Compensation	280,499	326,317	131,658	188,200
<b>Performance Fee Compensation</b>				
<b>Realized</b>				
Carried Interest	266,393	432,996		116,254
Incentive Fees		5,980	42,451	61,668
<b>Unrealized</b>				
Carried Interest	210,446	197,174		(28,583)
Incentive Fees		(2,751)	(273)	(16,252)
<b>Total Compensation and Benefits</b>	<b>757,338</b>	<b>959,716</b>	<b>173,836</b>	<b>321,287</b>
Other Operating Expenses	143,562	146,083	86,129	90,524
<b>Total Expenses</b>	<b>900,900</b>	<b>1,105,799</b>	<b>259,965</b>	<b>411,811</b>

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Economic Income	\$ 1,838,013	\$ 1,880,881	\$ 397,872	\$ 330,737
Segment Assets	\$ 6,134,869	\$ 8,032,854	\$ 1,472,992	\$ 2,592,313

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**Table of Contents****THE BLACKSTONE GROUP L.P.****Notes to Consolidated Financial Statements Continued****(All Dollars Are in Thousands, Except Unit and Per Unit Data, Except Where Noted)**

	December 31, 2013 and the Year Then Ended			
	Private Equity	Real Estate	Hedge Fund Solutions	Credit
<b>Segment Revenues</b>				
<b>Management and Advisory Fees, Net</b>				
Base Management Fees	\$ 368,146	\$ 565,182	\$ 409,321	\$ 398,158
Advisory Fees	24,313			
Transaction and Other Fees, Net	97,678	79,675	623	28,586
Management Fee Offsets	(5,683)	(22,821)	(3,387)	(40,329)
<b>Total Management and Advisory Fees, Net</b>	<b>484,454</b>	<b>622,036</b>	<b>406,557</b>	<b>386,415</b>
<b>Performance Fees</b>				
<b>Realized</b>				
Carried Interest	329,993	486,773		127,192
Incentive Fees		45,862	207,735	220,736
<b>Unrealized</b>				
Carried Interest	398,232	1,651,700		108,078
Incentive Fees		(28,753)	7,718	1,107
<b>Total Performance Fees</b>	<b>728,225</b>	<b>2,155,582</b>	<b>215,453</b>	<b>457,113</b>
<b>Investment Income (Loss)</b>				
<b>Realized</b>				
Carried Interest	88,026	52,359	27,613	4,098
Unrealized	161,749	350,201	(9,306)	13,951
<b>Total Investment Income (Loss)</b>	<b>249,775</b>	<b>402,560</b>	<b>18,307</b>	<b>18,049</b>
Interest and Dividend Revenue	15,625	21,563	7,605	18,146
Other	4,259	3,384	688	527
<b>Total Revenues</b>	<b>1,482,338</b>	<b>3,205,125</b>	<b>648,610</b>	<b>880,250</b>
<b>Expenses</b>				
<b>Compensation and Benefits</b>				
Compensation	240,150	294,222	136,470	186,514
<b>Performance Fee Compensation</b>				
<b>Realized</b>				
Carried Interest	38,953	148,837		69,411
Incentive Fees		23,878	65,793	111,244
<b>Unrealized</b>				
Carried Interest	342,733	566,837		57,147
Incentive Fees		(15,015)	2,856	508
<b>Total Compensation and Benefits</b>	<b>621,836</b>	<b>1,018,759</b>	<b>205,119</b>	<b>424,824</b>
Other Operating Expenses	124,499	116,391	66,966	96,940
<b>Total Expenses</b>	<b>746,335</b>	<b>1,135,150</b>	<b>272,085</b>	<b>521,764</b>

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Economic Income	\$ 736,003	\$ 2,069,975	\$ 376,525	\$ 358,486
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The following table reconciles the Total Segments to Blackstone's Income Before Provision for Taxes and Total Assets as of December 31, 2015, 2014 and 2013:

	Total Segments	December 31, 2015 and Consolidation Adjustment and Reconciling Items
Revenues	\$ 4,555,932	\$ 90,600
Expenses	\$ 2,378,136	\$ 712,700
Other Income	\$	\$ 259,000
Economic Income	\$ 2,177,796	\$ (363,000)
Total Assets	\$ 17,779,363	\$ 4,746,700

	Total Segments	December 31, 2014 and Consolidation Adjustment and Reconciling Items
Revenues	\$ 7,537,294	\$ (52,000)
Expenses	\$ 2,992,796	\$ 863,000
Other Income	\$	\$ 357,000
Economic Income	\$ 4,544,498	\$ (557,000)
Total Assets	\$ 19,099,623	\$ 12,397,000

	Total Segments	Year Ended Dec Consolidation Adjustment and Reconciling Items
Revenues	\$ 6,611,500	\$ 1,600,000
Expenses	\$ 3,015,461	\$ 851,200
Other Income	\$	\$ 402,100
Economic Income	\$ 3,596,039	\$ (447,400)

- (a) The Revenues adjustment represents management and performance fees earned from Blackstone Funds which were to arrive at Blackstone consolidated revenues and non-segment related Investment Income, which is included in Blackstone revenues.
- (b) The Expenses adjustment represents the addition of expenses of the consolidated Blackstone Funds to the Blackstone consolidated expenses, including amortization of intangibles and expenses related to transaction-related equity-based compensation to arrive at Blackstone economic income.

**Table of Contents****THE BLACKSTONE GROUP L.P.****Notes to Consolidated Financial Statements Continued****(All Dollars Are in Thousands, Except Unit and Per Unit Data, Except Where Noted)**

- (c) The Other Income adjustment results from the following:

	Year Ended December	
	2015	2014
Fund Management Fees and Performance Fees Eliminated in Consolidation and Transactional Investment Loss	\$ (100,657)	\$ 52,219
Fund Expenses Added in Consolidation	48,239	19,169
Non-Controlling Interests in Income of Consolidated Entities	231,045	409,864
Transaction-Related Other Income (Loss)	80,444	(123,398)
<b>Total Consolidation Adjustments and Reconciling Items</b>	<b>\$ 259,071</b>	<b>\$ 357,854</b>

- (d) The reconciliation of Economic Income to Income Before Provision for Taxes as reported in the Consolidated Statement of the following:

	Year Ended December	
	2015	2014
Economic Income	\$ 2,177,796	\$ 4,544,498
Adjustments		
Amortization of Intangibles	(104,530)	(111,254)
IPO and Acquisition-Related Charges	(489,563)	(856,382)
Non-Controlling Interests in Income of Consolidated Entities	231,045	409,864
<b>Total Consolidation Adjustments and Reconciling Items</b>	<b>(363,048)</b>	<b>(557,772)</b>
<b>Income Before Provision for Taxes</b>	<b>\$ 1,814,748</b>	<b>\$ 3,986,726</b>

- (e) The Total Assets adjustment represents the addition of assets of the consolidated Blackstone Funds to the Blackstone consolidated assets.

**22. SUBSEQUENT EVENTS**

There have been no events since December 31, 2015 that require recognition or disclosure in the Consolidated Financial S

**Table of Contents****THE BLACKSTONE GROUP L.P.****Notes to Consolidated Financial Statements Continued****(All Dollars Are in Thousands, Except Unit and Per Unit Data, Except Where Noted)****23. QUARTERLY FINANCIAL DATA (UNAUDITED)**

	March 31, 2015 (a)	June 30, 2015	Three Months End September 2015
Revenues	\$ 2,512,358	\$ 1,225,202	\$ 4,000,000
Expenses	1,142,568	914,432	4,000,000
Other Income (Loss)	93,555	82,015	4,000,000
Income (Loss) Before Provision for Taxes	\$ 1,463,345	\$ 392,785	\$ (4,000,000)
Net Income (Loss)	\$ 1,364,001	\$ 349,534	\$ (4,000,000)
Net Income (Loss) Attributable to The Blackstone Group L.P.	\$ 629,448	\$ 134,168	\$ (4,000,000)
<b>Net Income (Loss) Per Common Unit</b>			
Common Units, Basic	\$ 1.01	\$ 0.21	\$ (4,000,000)
Common Units, Diluted	\$ 1.00	\$ 0.21	\$ (4,000,000)
Distributions Declared (b)	\$ 0.78	\$ 0.89	\$ (4,000,000)
	March 31, 2014	June 30, 2014	Three Months End September 2014
Revenues	\$ 1,526,668	\$ 2,257,860	\$ 1,000,000
Expenses	887,851	1,089,781	1,000,000
Other Income	70,155	138,585	1,000,000
Income Before Provision for Taxes	\$ 708,972	\$ 1,306,664	\$ (1,000,000)
Net Income	\$ 654,875	\$ 1,223,382	\$ (1,000,000)
Net Income Attributable to The Blackstone Group L.P.	\$ 265,617	\$ 517,016	\$ (1,000,000)
<b>Net Income Per Common Unit</b>			
Common Units, Basic	\$ 0.44	\$ 0.85	\$ (1,000,000)
Common Units, Diluted	\$ 0.44	\$ 0.85	\$ (1,000,000)
Distributions Declared (b)	\$ 0.58	\$ 0.35	\$ (1,000,000)

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- (a) Blackstone adopted new GAAP consolidation guidance for the quarter ended June 30, 2015 and applied a modified January 1, 2015. Adoption did not change Net Income Attributable to The Blackstone Group L.P. for the quarter end change Revenues, Expenses, Other Income (Loss), Income (Loss) Before Provision for Taxes and Net Income (Loss) recast here from the amounts originally reported for the quarter ended March 31, 2015.
- (b) Distributions declared reflects the calendar date of the declaration of each distribution.

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THE BLACKSTONE GROUP L.P.****Unaudited Consolidating Statements of Financial Condition****(Dollars in Thousands)**

		<b>December 31, 201</b>	
	<b>Consolidated Operating Partnerships</b>	<b>Consolidated Blackstone Funds (a)</b>	<b>Recla Elim</b>
<b>Assets</b>			
Cash and Cash Equivalents	\$ 1,837,324	\$	\$
Cash Held by Blackstone Funds and Other	148,660	438,472	
Investments	10,186,419	4,591,465	
Accounts Receivable	461,610	151,543	
Reverse Repurchase Agreements	204,893		
Due from Affiliates	1,224,692	25,722	
Intangible Assets, Net	345,547		
Goodwill	1,718,519		
Other Assets	374,270	2,919	
Deferred Tax Assets	1,277,429		
<b>Total Assets</b>	<b>\$ 17,779,363</b>	<b>\$ 5,210,121</b>	<b>\$</b>
<b>Liabilities and Partners Capital</b>			
Loans Payable	\$ 2,797,060	\$ 3,319,687	\$
Due to Affiliates	1,244,748	50,892	
Accrued Compensation and Benefits	2,029,900	18	
Securities Sold, Not Yet Purchased	99,392	77,275	
Repurchase Agreements	970	39,959	
Accounts Payable, Accrued Expenses and Other Liabilities	422,905	225,757	
<b>Total Liabilities</b>	<b>6,594,975</b>	<b>3,713,588</b>	
<b>Redeemable Non-Controlling Interests in Consolidated Entities</b>		<b>183,459</b>	
<b>Partners Capital</b>			
Partners Capital	6,323,025	450,417	
Accumulated Other Comprehensive Income	(53,190)		
Non-Controlling Interests in Consolidated Entities	1,546,044	862,657	
Non-Controlling Interests in Blackstone Holdings	3,368,509		
<b>Total Partners Capital</b>	<b>11,184,388</b>	<b>1,313,074</b>	
<b>Total Liabilities and Partners Capital</b>	<b>\$ 17,779,363</b>	<b>\$ 5,210,121</b>	<b>\$</b>

**Table of Contents****THE BLACKSTONE GROUP L.P.****Unaudited Consolidating Statements of Financial Condition**

(Dollars in Thousands)

	Consolidated Operating Partnerships	December 31, 2019 Consolidated Blackstone Funds (a)	December 31, 2018 Consolidated Blackstone Funds (a)
<b>Assets</b>			
Cash and Cash Equivalents	\$ 1,412,472	\$	\$
Cash Held by Blackstone Funds and Other	348,957	1,459,135	(
Investments	12,123,708	11,835,242	(
Accounts Receivable	364,927	194,394	(
Reverse Repurchase Agreements			
Due from Affiliates	1,060,831	723,285	(
Intangible Assets, Net	458,833		(
Goodwill	1,787,392		(
Other Assets	276,476	48,284	(
Deferred Tax Assets	1,252,230		(
<b>Total Assets</b>	<b>\$ 19,085,826</b>	<b>\$ 14,260,340</b>	<b>\$ (</b>
<b>Liabilities and Partners' Capital</b>			
Loans Payable	\$ 2,136,706	\$ 6,787,135	\$
Due to Affiliates	1,289,552	1,350,911	(
Accrued Compensation and Benefits	2,439,257		(
Securities Sold, Not Yet Purchased		85,878	(
Repurchase Agreements		29,907	(
Accounts Payable, Accrued Expenses and Other Liabilities	430,712	763,867	(
<b>Total Liabilities</b>	<b>6,296,227</b>	<b>9,017,698</b>	<b>(</b>
<b>Redeemable Non-Controlling Interests in Consolidated Entities</b>		<b>2,441,854</b>	<b>(</b>
<b>Partners' Capital</b>			
Partners' Capital	6,999,830	698,694	(
Appropriated Partners' Capital		81,301	(
Accumulated Other Comprehensive Income	(21,932)	1,068	(
Non-Controlling Interests in Consolidated Entities	1,395,631	2,019,725	(
Non-Controlling Interests in Blackstone Holdings	4,416,070		(
<b>Total Partners' Capital</b>	<b>12,789,599</b>	<b>2,800,788</b>	<b>(</b>
<b>Total Liabilities and Partners' Capital</b>	<b>\$ 19,085,826</b>	<b>\$ 14,260,340</b>	<b>\$ (</b>

(a) The Consolidated Blackstone Funds consisted of the following:  
Blackstone AG Investment Partners L.P.\*

Blackstone Distressed Securities Fund L.P.\*



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Blackstone Market Opportunities Fund L.P.\*

Blackstone Real Estate Partners VI.C ESH L.P.

Blackstone Real Estate Special Situations Fund L.P.

Blackstone Real Estate Special Situations Offshore Fund Ltd.

Blackstone Strategic Alliance Fund II L.P.\*

Blackstone Strategic Alliance Fund L.P.

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Blackstone Strategic Capital Holdings B L.P.\*

Blackstone Strategic Capital Holdings L.P.\*

Blackstone Strategic Equity Fund L.P.\*

Blackstone Value Recovery Fund L.P.\*

Blackstone/GSO Loan Financing Limited

Blackstone/GSO Secured Trust Ltd.\*

BREP Edens Investment Partners L.P.\*

BSSF I AIV L.P.

BTD CP Holdings, LP

GSO Legacy Associates II LLC

GSO Legacy Associates LLC

Shanghai Blackstone Equity Investment Partnership L.P.\*

Private equity side-by-side investment vehicles

Real estate side-by-side investment vehicles

Mezzanine side-by-side investment vehicles

Collateralized loan obligation vehicles

\* Consolidated as of December 31, 2014 only.

**ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL STATEMENTS**  
None.

**ITEM 9A. CONTROLS AND PROCEDURES**

We maintain disclosure controls and procedures, as such term is defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934 (the Exchange Act), that are designed to ensure that information required to be disclosed by us in reports that we file or furnish under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in Securities and Exchange Commission rules and regulations. Our disclosure controls and procedures are designed to ensure that such information is accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, in a timely manner, and that appropriate, to allow timely decisions regarding required disclosure. In designing disclosure controls and procedures, our management is required to apply its judgment in evaluating the cost-benefit relationship of possible disclosure controls and procedures. The effectiveness of our disclosure controls and procedures also is based in part upon certain assumptions about the likelihood of future events, and there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions. Any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired objectives.

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Our management, including our Chief Executive Officer and Chief Financial Officer, evaluated the effectiveness of our disclosure controls and procedures pursuant to Rule 13a-15 under the Exchange Act as of the end of the period covered by this report. Based on this evaluation, our Chief Executive Officer and Chief Financial Officer have concluded that, as of the end of the period covered by this report, our disclosure controls and procedures (as defined in Rule 13a-15(e) under the Exchange Act) are effective at the reasonable assurance level to accomplish their objective of ensuring that information we are required to disclose in reports that we file or submit under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in Securities and Exchange Commission rules and forms, and that such information is accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, as appropriate, to allow them to timely prepare required disclosure.

No changes in our internal control over financial reporting (as such term is defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) occurred during our most recent quarter, that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

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**Management's Report on Internal Control Over Financial Reporting**

Management of The Blackstone Group L.P. and subsidiaries ( "Blackstone" ) is responsible for establishing and maintaining internal control over financial reporting. Blackstone's internal control over financial reporting is a process designed under the supervision of its principal financial officers to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external reporting purposes in accordance with accounting principles generally accepted in the United States.

Blackstone's internal control over financial reporting includes policies and procedures that pertain to the maintenance of records in detail, accurately and fairly reflect transactions and dispositions of assets; provide reasonable assurances that transactions are properly recorded; permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures are made only in accordance with authorizations of management and the directors; and provide reasonable assurance regarding the detection of unauthorized acquisition, use or disposition of Blackstone's assets that could have a material effect on its financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. In addition, an evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or the degree of compliance with the policies or procedures may deteriorate.

Management conducted an assessment of the effectiveness of Blackstone's internal control over financial reporting as of December 31, 2015, using the framework established in *Internal Control - Integrated Framework (2013)* issued by the Committee of Sponsoring Organizations of the Treadwell Commission. Based on this assessment, management has determined that Blackstone's internal control over financial reporting as of December 31, 2015 was effective.

Deloitte & Touche LLP, an independent registered public accounting firm, has audited Blackstone's financial statements as of December 31, 2015, Form 10-K and issued its report on the effectiveness of Blackstone's internal control over financial reporting as of December 31, 2015, included herein.

**ITEM 9B. OTHER INFORMATION**

**Section 13(r) Disclosure**

Pursuant to Section 219 of the Iran Threat Reduction and Syria Human Rights Act of 2012 ( "ITRA" ), which added Section 13(r) to the Securities Exchange Act of 1934, Blackstone hereby incorporates by reference herein Exhibit 99.1 of each of our Quarterly Reports on Form 10-Q filed on March 10, 2015, August 11, 2015, and November 5, 2015 as well as Exhibit 99.1 of this Annual Report on Form 10-K, which includes disclosures publicly filed by Travelport Limited, which may be considered our affiliate.

**Table of Contents****PART III.****ITEM 10. DIRECTORS, EXECUTIVE OFFICERS AND CORPORATE GOVERNANCE**  
**Directors and Executive Officers of Blackstone Group Management L.L.C.**

The directors and executive officers of Blackstone Group Management L.L.C. as of the date of this filing, are:

<b>Name</b>	<b>Age</b>	<b>Position</b>
Stephen A. Schwarzman	69	Founder, Chairman and Chief Executive Officer and Director
Hamilton E. James	65	President, Chief Operating Officer and Director
J. Tomilson Hill	67	Vice Chairman and Director
Bennett J. Goodman	58	Co-Founder of GSO Capital Partners and Director
Jonathan D. Gray	46	Global Head of Real Estate and Director
Michael S. Chae	47	Chief Financial Officer
John G. Finley	59	Chief Legal Officer
Joan Solotar	51	Senior Managing Director Head of Multi-Asset Investments
Peter T. Grauer	70	Director
Richard H. Jenrette	86	Director
Rochelle B. Lazarus	68	Director
Jay O. Light	74	Director
The Right Honorable Brian Mulroney	76	Director
William G. Parrett	70	Director

**Stephen A. Schwarzman** is the Chairman and Chief Executive Officer of Blackstone and the Chairman of the board of directors of our general partner effective March 20, 2007. He also serves on the board of directors of our general partner's Management Committee. Mr. Schwarzman is a founder of Blackstone and has been involved in all phases of the firm's development since its founding in 1985. Mr. Schwarzman began his career at Lehman Brothers, where he was elected Managing Director in 1978. He was a member of the firm's mergers and acquisitions business from 1977 to 1984, and served as Chairman of the firm's Mergers & Acquisitions Department from 1984 to 1984. Mr. Schwarzman is an active philanthropist with a history of supporting education and schools. Whether in business or in his personal life, Mr. Schwarzman always attempted to tackle big problems and find transformative solutions. In 2015, Mr. Schwarzman donated \$150 million to Yale University to establish the Schwarzman Center, a first-of-its-kind campus center in Yale's historic Commons building. In 2013, he founded a scholarship program, Schwarzman Scholars, at Tsinghua University in Beijing to educate future leaders about China. A program modeled on the Rhodes Scholarship and is the single largest philanthropic effort in China's history coming largely from individuals. In 2012, Mr. Schwarzman donated \$100 million to the New York Public Library on whose board he serves. Mr. Schwarzman is a member of the Council on Foreign Relations, The Business Council, The Business Roundtable, and The International Business Council of the World Economic Forum. He is also co-chair of the Partnership for New York City and serves on the boards of The Asia Society and New York Presbyterian Hospital. Mr. Schwarzman is a member of the Advisory Board of the School of Economics and Management at Tsinghua University, Beijing. He is a Trustee of The Frick Collection in New York City and Chairman Emeritus of the Board of Directors of The John F. Kennedy Center for the Performing Arts. In 2007, Mr. Schwarzman was included in TIME's 100 Most Influential People. Mr. Schwarzman was awarded the Légion d'Honneur of France in 2007 and the Chevalier of the Légion d'Honneur in 2010. Mr. Schwarzman holds a BA from Yale University and an MBA from Harvard Business School. He has served as a member of the Yale School of Management and on the Harvard Business School Board of Dean's Advisors.

**Hamilton E. James** is President and Chief Operating Officer of Blackstone and a member of the board of directors of our general partner effective March 20, 2007. He is also a member of Blackstone's Management Committee and sits on each of the firm's

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investment committees. Prior to joining Blackstone in 2002, Mr. James was Chairman of Global Investment Banking and Credit Suisse First Boston and a member of its Executive Board. Prior to the acquisition of Donaldson, Lufkin & Jenrette (DLJ) in 2000, Mr. James was the Chairman of DLJ's Banking Group, responsible for all the firm's investment banking and mergers. Mr. James joined DLJ in 1975 as an Investment Banking associate. He became head of DLJ's global mergers and acquisitions in 1985, DLJ Merchant Banking, Inc. in 1985, and was named Chairman of the Banking Group in 1995. Mr. James is a Director of Blackstone Corporation and has served on a number of other corporate boards. Mr. James is a Commissioner of The Port Authority of New York and New Jersey, a Trustee of The Metropolitan Museum of Art, member of The Boards of Trustees of Mount Sinai Health System, member of the American Progress Board of Trustees, Vice Chairman of Trout Unlimited's Coldwater Conservations Fund, Trustee of Wildlife Conservation Society, Advisory Board Member of the Montana Land Reliance, Trustee of the Wildlife Conservation Society and Chairman of the Board of Trustees of American Ballet Theatre. He is also a former member of the President's Export Council's Subcommittee on Competitiveness. Mr. James received a BA from Harvard College and an MBA from Harvard Business School.

**J. Tomilson Hill** is President and Chief Executive Officer of BAAM, a Vice Chairman of Blackstone and a member of the general partner. Mr. Hill was elected to the board of directors of our general partner effective March 20, 2007. He also sits on the firm's Management Committee. Mr. Hill previously served as Co-Head of the Corporate and Mergers and Acquisitions Advisory group before becoming Executive Officer of BAAM. In his current capacity, Mr. Hill is responsible for overseeing the day-to-day activities of the general partner, management, client relationships, marketing, operations and administration. Before joining Blackstone in 1993, Mr. Hill was a partner in Boston, later becoming one of the Co-Founders of its Mergers & Acquisitions Department. After running the Mergers & Acquisitions Department at Smith Barney, he joined Lehman Brothers as a partner in 1982, serving as Co-Head and subsequently Head of Investment Banking. Mr. Hill is also Co-Chief Executive Officer of Lehman Brothers and Co-President and Co-COO of Shearson Lehman Brothers Holding Inc. Mr. Hill is a member of the Harvard College and the Harvard Business School. He is a member of the Council on Foreign Relations where he chairs the Council's Board of Directors, and is a member of the Board of Directors of Lincoln Center Theater, where he also sits on the Board of The Metropolitan Museum of Art, the Telluride Foundation, the Advantage Testing Foundation, and of OpenPeak School, a parochial school (K-8th grade) in Spanish Harlem. He is a member of the Advisory Board of Christie's and a member of the Board of Directors of OpenPeak Inc. and Advantage Testing, Inc.

**Bennett J. Goodman** is a Co-Founder of GSO and a member of the board of directors of our general partner. Mr. Goodman was elected to the board of directors of our general partner effective February 24, 2015. He also sits on the firm's Management Committee. Since joining Blackstone, Mr. Goodman has focused on the management of GSO, which is Blackstone's credit investment platform with over \$75 billion in assets under management in various direct lending strategies, leveraged loan vehicles and distressed investment funds. Before co-founding GSO, Mr. Goodman was the Managing Partner of the Alternative Capital Division of Credit Suisse. Mr. Goodman joined Credit Suisse in 1988 when they acquired Donaldson, Lufkin & Jenrette, or DLJ where he was Global Head of Leveraged Finance. Mr. Goodman was the founder of the High Yield Capital Markets Group. Prior to joining DLJ, Mr. Goodman worked in the high yield capital markets at Burnham Lambert from 1984 to 1988. Mr. Goodman is currently on the Board of Directors of Lincoln Center and the Center for Global Business. Mr. Goodman received Institutional Investor's 2012 Money Manager of The Year Award. He also received the 2004 Lifetime Achievement Award from Euromoney Magazine for his career achievements in the global capital markets. He graduated from Lafayette College in 1981.

**Jonathan D. Gray** is Global Head of Real Estate and a member of the board of directors of our general partner. Mr. Gray was elected to the board of directors of our general partner effective February 24, 2012. He also sits on the firm's Management Committee. Since joining Blackstone, Mr. Gray has helped build the largest real estate platform in the world with \$94 billion in investor capital under management. The platform includes hotel,

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office, retail, industrial and residential properties in the U.S., Europe, Asia and Latin America. Mr. Gray received a BS in Business Administration from the Wharton School, as well as a BA in English from the College of Arts and Sciences at the University of Pennsylvania, where he graduated with honors and was elected to Phi Beta Kappa. He currently serves as Chairman of the Board of Hilton Worldwide and is a board member of Properties and Nevada Property 1 LLC (The Cosmopolitan of Las Vegas). He is also Chairman of the Board of Harlem Village Collaborative, a board member of Trinity School. Mr. Gray and his wife, Mindy, established the Bassett Center for BRCA at the University of Pennsylvania School of Medicine focused on the prevention and treatment of certain genetically caused cancers.

**Michael S. Chae** is Blackstone's Chief Financial Officer and a member of the firm's Management Committee. Mr. Chae oversees the firm's global finance, treasury, technology and corporate development functions. Since joining Blackstone in 1998, Mr. Chae has held a broad range of leadership roles including Head of International Private Equity, from 2012 through 2015, Head of Private Equity from 2011 through 2015, and overseeing Private Equity investments in various sectors and the investment process for Tactical Growth. Mr. Chae or was involved in numerous Blackstone investments over that time period. Before joining Blackstone, Mr. Chae worked for several years and prior to that with Dillon, Read & Co. Mr. Chae received an AB from Harvard College, an MPhil. in International Relations from the University of Pennsylvania and a JD from Yale Law School. He has served on numerous boards of private and publicly traded portfolio companies, a member of the Board of Trustees of the Lawrenceville School and Chairman of its Investment Committee, and a member of the Board of Directors of Relations and the Board of Trustees of the Asia Society.

**John G. Finley** is Chief Legal Officer of Blackstone and a member of the firm's Management Committee. Before joining Blackstone in 2007, Mr. Finley had been a partner with Simpson Thacher & Bartlett for 22 years where he was most recently a member of that firm's Executive Committee and Head of Global Mergers & Acquisitions. Mr. Finley is a member of the Advisory Board of the Harvard Law School, the Corporate Governance, the National Advisory Board of the Netter Center for Community Partnerships of the University of Pennsylvania, the Board of Advisors of the University of Pennsylvania Institute of Law and Economics. He is also a guest lecturer at Harvard Law School. He has served on the Committee of Securities Regulation of the New York State Bar Association, the Board of Advisors of the Knight-Bagehot Fellowship in Economics and Business Journalism at Columbia University and as a Trustee of the Jewish Community Center of Children Services. He has also served as Chairman of the Annual International Mergers & Acquisitions Conference of the International Association of Attorneys. Mr. Finley received a BS in Economics from the Wharton School of the University of Pennsylvania, a BA in Economics and Arts and Sciences of the University of Pennsylvania, and a JD from Harvard Law School.

**Joan Solotar** is a Senior Managing Director, Head of Multi-Asset Investing and External Relations and a member of the firm's Management Committee. Ms. Solotar oversees the firm's Multi-Asset Investing business, which develops and distributes products and services to institutional and high net worth clients. Additionally, she manages global shareholder relations, public affairs and corporate governance. In 2007, Ms. Solotar was with Bank of America Securities where she was a Managing Director and Head of External Relations. Before joining Bank of America, she was a consistently highly ranked Institutional Investor on the All-American Research Team for several years. Ms. Solotar is a former Managing Director at Donaldson, Lufkin & Jenrette and Credit Suisse First Boston as a Managing Director. Ms. Solotar chairs the Board of Directors of the East Harlem Charitable Foundation and is Chairman of the Board of Trustees of the East Harlem Tutorial Program and the East Harlem Community Center. She is the recent author of a Harvard Business Review article entitled "Truths for our Daughters." Ms. Solotar received a BS in Business Administration from the State University of New York at Albany and an MBA in Finance at New York University.

**Peter T. Grauer** is a member of the board of directors of our general partner. Mr. Grauer was elected to the board of directors of our general partner effective January 26, 2016. Mr. Grauer is Chairman of Bloomberg L.P., a global financial information and media company. Mr. Grauer has been Chairman of Bloomberg L.P. since 1996. Mr. Grauer

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became Chairman in 2001, and then Chairman, President and Chief Executive Officer in March 2002. Prior to joining Bloomingdale, Mr. Grauer was managing director and senior partner at Credit Suisse First Boston from 2000 to 2002, founding both DLJ Merchant Bankers and DLJ Investment Partners. He was managing director of Donaldson, Lufkin & Jenrette (DLJ) from 1992 until Credit Suisse First Boston's acquisition of DLJ. Mr. Grauer serves as lead director of DaVita Health Care Partners, Inc. and Senior Independent Non-Executive Director of the Business Council, the Asia Business Council, the International Business Council of the World Economic Forum and the World Economic Forum Community of Chairmen. Mr. Grauer is also President of the Inner City Scholarship Fund Board of Directors, Rockefeller Finance & Operations Committee, Chair of the College Advising Corps, and a board member of Room to Read Foundation. He is Founding U.S. Chair of the 30% Club, a Member of the Advisory Council of Out on the Street, and the National Council on the Arts.

***Richard H. Jenrette*** is a member of the board of directors of our general partner. Mr. Jenrette was elected to the board of directors of our general partner effective July 14, 2008. Mr. Jenrette is the retired former Chairman and Chief Executive Officer of The Equitable Life Society of America, the co-founder and retired Chairman and Chief Executive Officer of Donaldson, Lufkin & Jenrette (DLJ). He is also a former Chairman of the Securities Industry Association and has served in the past as a director or trustee of The McGraw-Hill Companies, Advanced Technology Resources, American Stock Exchange, The Rockefeller Foundation, The Duke Endowment, the University of North Carolina, New York University, and National Trust for Historic Preservation.

***Rochelle B. Lazarus*** is a member of the board of directors of our general partner. Ms. Lazarus was elected to the board of directors of our general partner effective July 9, 2013. Ms. Lazarus is Chairman Emeritus of Ogilvy & Mather and served as Chairman of that company from 2008 to 2012. Prior to becoming Chief Executive Officer and Chairman, she also served as president of O&M Direct North America, Inc., New York, and Ogilvy & Mather North America. Ms. Lazarus currently serves on the boards of Merck & Co., Inc., General Electric (Governance and Public Affairs Committee), the Financial Industry Regulatory Authority (FINRA), World Wildlife Fund, Lincoln Center for the Performing Arts and the Partnership for New York City. She is a trustee of the New York Presbyterian Hospital and member of the Board of Overseers of Columbia Business School. She is also a member of the Council on Foreign Relations, the Council on Economic Priorities and The Business Council.

***Jay O. Light*** is a member of the board of directors of our general partner. Mr. Light was elected to the board of directors of our general partner effective September 18, 2008. Mr. Light is the Dean Emeritus of Harvard Business School and the George F. Baker Professor of Business Administration Emeritus. Prior to that, Mr. Light was the Dean of Harvard Business School from 2006 to 2010. Before becoming the Dean of Harvard Business School, Mr. Light was Senior Associate Dean, Chairman of the Finance Area, and a professor teaching Investment Management and Entrepreneurial Finance for 30 years. Mr. Light is the Chairman of the Board of Directors of HCA Holdings, Inc., a direct holding company, a director of Partners HealthCare (the Mass General and Brigham & Women's Hospitals) and Chairman of the Investment Committee, a member of the Investment Committee of several endowments, a director of several private firms, and an advisor to several corporate and institutional pools of capital. In prior years until 2008, Mr. Light was a Trustee of the GMO Trusts, a family office, and institutional investors.

***The Right Honorable Brian Mulroney*** is a member of the board of directors of our general partner. Mr. Mulroney was elected to the board of directors of our general partner effective June 21, 2007. Mr. Mulroney is a senior partner and international business consultant at the law firm, Norton Rose Canada LLP. Prior to joining Norton Rose Canada, Mr. Mulroney was the eighteenth Prime Minister of Canada and leader of the Progressive Conservative Party of Canada from 1983 to 1993. He served as the Executive Vice President of the Government of Canada and President beginning in 1977. Prior to that, Mr. Mulroney served on the Cliché Commission of Inquiry in 1974 and as an Advisor of Global Affairs at Barrick Gold Corporation, where he previously served as a member of the Board of Directors of Barrick Gold's International Advisory Board. Mr. Mulroney is also Chairman of the Board of Directors of Quebecor Inc. and



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Quebecor Media Inc. and a member of the Board of Directors of Wyndham Worldwide Corporation. In prior years until 2007, Mr. Parrett was a member of the Board of Directors of Archer Daniels Midland Company and Quebecor World Inc.

**William G. Parrett** is a member of the board of directors of our general partner. Mr. Parrett was elected to the board of directors effective November 9, 2007. Until May 31, 2007, Mr. Parrett served as the Chief Executive Officer of Deloitte Touche Tohmatsu, a member firm of Deloitte Touche Tohmatsu or their subsidiaries and affiliates provide professional services to Blackstone. Mr. Parrett co-founded the Global Financial Services Industry practice of Deloitte and served as its first Chairman. Currently, Mr. Parrett is a member of the United States Council for International Business. Mr. Parrett is a member of the board of directors of Thermo Fisher Scientific Company and UBS AG, and is Chairman of the audit committee of each of these companies as well as the Corporate Responsibility Committee of UBS and the Strategy and Finance Committee of Thermo Fisher. He is a member of the Board of Trustees of Carnegie Hall and the Board of Trustees of United Way Worldwide. Mr. Parrett is a Certified Public Accountant with an active license.

**Board Composition**

Our general partner seeks to ensure that the board of directors of our general partner is composed of members whose particular qualifications, attributes and skills, when taken together, will allow the board to satisfy its oversight responsibilities effectively. In evaluating candidates for membership on the board of directors of our general partner, Mr. Schwarzman takes into account (a) minimum qualifications such as strength of character, mature judgment, industry knowledge or experience and an ability to work collegially with the board of directors, and (b) all other factors he considers appropriate.

After conducting an initial evaluation of a candidate, Mr. Schwarzman will interview that candidate if he believes the candidate has the qualifications to be a director and may also ask the candidate to meet with other directors and senior management. If, following such interview and consultation with senior management, Mr. Schwarzman believes a candidate would be a valuable addition to the board of directors, he will recommend the candidate to the board of directors of our general partner.

When considering whether the board's directors have the experience, qualifications, attributes and skills, taken as a whole, to satisfy its oversight responsibilities effectively in light of the Partnership's business and structure, Mr. Schwarzman focuses on the information described in each of the board members' biographical information set forth above. In particular, with regard to Mr. Grauer, Mr. Schwarzman considered his extensive financial background and significant management experience at Bloomberg L.P. With regard to Mr. Mulroney, Mr. Schwarzman considered his extensive financial background and experience in a variety of senior leadership roles, including at Donaldson, Lufkin & Jenrette, Inc. and The Equitable Companies Incorporated. With regard to Ms. Lazarus, Mr. Schwarzman considered her extensive business background and her management experience in a variety of senior leadership roles at Ogilvy & Mather. With regard to Mr. Schwarzman, Mr. Schwarzman considered his distinguished career as a professor and dean at Harvard Business School with extensive knowledge in the investment management and capital markets industries. With regard to Mr. Mulroney, Mr. Schwarzman considered his extensive government service, especially his service as the Prime Minister of Canada. With regard to Mr. Parrett, Mr. Schwarzman considered his extensive experience, expertise and background with regard to auditing and accounting matters, his leadership role at Deloitte and his experience serving as a director on boards of directors. With regard to Messrs. James, Hill, Goodman and Gray, Mr. Schwarzman considered their extensive knowledge of our business and operations gained through their years of service at our firm and with regard to Mr. Schwarzman, he considered his role as founder and long-time chief executive officer of our firm.

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**Partnership Management and Governance**

Our general partner, Blackstone Group Management L.L.C., manages all of our operations and activities. Our general partner to perform all acts that it determines to be necessary or appropriate to carry out our purposes and to conduct our business. provides that our general partner in managing our operations and activities is entitled to consider only such interests and fa its own interests, and will have no duty or obligation (fiduciary or otherwise) to give any consideration to any interest of o limited partners, and will not be subject to any different standards imposed by the partnership agreement, the Delaware Li under any other law, rule or regulation or in equity. Blackstone Group Management L.L.C. is wholly owned by our senior controlled by our founder, Mr. Schwarzman. Our common unitholders have only limited voting rights on matters affecting have limited ability to influence management s decisions regarding our business. The voting rights of our common unitho in our partnership agreement and in the Delaware Limited Partnership Act.

Blackstone Group Management L.L.C. does not receive any compensation from us for services rendered to us as our general partner is reimbursed by us for all expenses it incurs in carrying out its activities as general partner of the Partnership, incl the general partner to its directors and the cost of directors and officers liability insurance obtained by the general partner.

The limited liability company agreement of Blackstone Group Management L.L.C. establishes a board of directors that is of our business and operations. Our general partner s board of directors is elected in accordance with its limited liability c our senior managing directors have agreed that our founder, Mr. Schwarzman will have the power to appoint and remove t partner. The limited liability company agreement of our general partner provides that at such time as Mr. Schwarzman sho Hamilton E. James will thereupon succeed Mr. Schwarzman as the sole founding member of our general partner, and there to the members of our general partner holding a majority in interest in our general partner. We refer to the board of directo Management L.L.C. as the board of directors of our general partner. The board of directors of our general partner has a including six members who are not officers or employees, and are otherwise independent, of Blackstone and its affiliates, partner.

The board of directors of our general partner has three standing committees: the audit committee, the conflicts committee, committee.

**Audit Committee.** The audit committee consists of Messrs. Parrett (Chairman), Grauer, Jenrette and Light and Ms. Lazaru committee is to assist the board of directors of Blackstone Group Management L.L.C. in overseeing and monitoring (a) the financial statements, (b) our compliance with legal and regulatory requirements, (c) our independent registered public acco and independence, and (d) the performance of our independent registered public accounting firm. The members of the aud independence standards and financial literacy requirements for service on an audit committee of a board of directors pursu Exchange listing standards and SEC rules applicable to audit committees. The board of directors of our general partner has is an audit committee financial expert within the meaning of Item 407(d)(5) of Regulation S-K. Mr. Parrett serves on th public companies, including Blackstone. The board of directors of our general partner determined at its January 2016 mee of all relevant facts and circumstances known to the board of directors, Mr. Parrett s simultaneous service on the audit co companies does not impair his ability to effectively serve on the audit committee of the board of directors of our general p has a charter, which is available on our website at <http://ir.blackstone.com> under Corporate Governance.

**Conflicts Committee.** The conflicts committee consists of Messrs. Parrett (Chairman), Grauer, Jenrette and Light and Ms. committee reviews specific matters that our general partner s board of

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directors believes may involve conflicts of interest. The conflicts committee determines if the resolution of any conflict of interest is fair and reasonable to the Partnership. Any matters approved by the conflicts committee are conclusively deemed to be fair and reasonable and not a breach by us of any duties we may owe to our common unitholders. In addition, the conflicts committee may review related person transactions, other than those that are approved pursuant to our related person policy, as described under Item 1.1.1, Related Transactions, and Director Independence, and may establish guidelines or rules to cover specific categories of transactions. The conflicts committee meet the independence standards for service on an audit committee of a board of directors pursuant to the Stock Exchange rules relating to corporate governance matters.

**Executive Committee.** The executive committee of the board of directors of Blackstone Group Management L.L.C. consists of James, Hill, Goodman and Gray. The board of directors has delegated all of the power and authority of the full board of directors to the committee to act when the board of directors is not in session.

### **Code of Business Conduct and Ethics**

We have a Code of Business Conduct and Ethics and a Code of Ethics for Financial Professionals, which apply to our principal financial officer and principal accounting officer. Each of these codes is available on our website at <http://ir.blackstone.com/Governance>. We intend to disclose any amendment to or waiver of the Code of Ethics for Financial Professionals and our Code of Business Conduct and Ethics on behalf of an executive officer or director either on our Internet website or in an 8-K filing.

### **Corporate Governance Guidelines**

The board of directors of our general partner has a governance policy, which addresses matters such as the board of directors' duties and the board of directors' composition and compensation. The governance policy is available on our website at <http://ir.blackstone.com/Corporate-Governance>.

### **Communications to the Board of Directors**

The non-management members of our general partner's board of directors meet at least quarterly. The presiding director at board member meetings is Mr. Parrett. All interested parties, including any employee or unitholder, may send communications to the members of our general partner's board of directors by writing to: The Blackstone Group L.P., Attn: Audit Committee, 333 New York 10154.

### **Section 16(a) Beneficial Ownership Reporting Compliance**

Section 16(a) of the Securities Exchange Act of 1934, as amended, requires the executive officers and directors of our general partner who own more than ten percent of a registered class of the Partnership's equity securities to file initial reports of ownership with the SEC and furnish the Partnership with copies of all Section 16(a) forms they file. To our knowledge, based on the copies of such reports furnished to us or written representations from such persons that they were not required to file a report, there was no unreported ownership or changes in ownership, we believe that, with respect to the fiscal year ended December 31, 2015, we have complied with all such filing requirements, with the exception of a late filing, due to an administrative oversight, of a Form 4 report on April 1, 2016, by Mr. Goodman reflecting the acquisition of common units that were issued as partial consideration in connection with our acquisition of Partners L.P.

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**ITEM 11. EXECUTIVE COMPENSATION**  
**Compensation Discussion and Analysis**

*Overview of Compensation Philosophy and Program*

The intellectual capital collectively possessed by our senior managing directors (including our named executive officers) is the most important asset of our firm. We invest in people. We hire qualified people, train them, encourage them to provide the best for the benefit of the investors in the funds we manage, and compensate them in a manner designed to retain and motivate those interests with those of the investors in our funds.

Our overriding compensation philosophy for our senior managing directors and certain other employees is that compensation should be primarily of (a) annual cash bonus payments tied to the performance of the applicable business unit(s) in which such employee works or for which he or she has responsibility, (b) performance interests (composed primarily of carried interest and incentive fee interests) tied to the performance of the investments managed by such employee or the business unit in which such employee works or for which he or she has responsibility, (c) deferred equity awards reflecting the performance of such employee or the business unit, and (d) additional cash payments and deferred equity awards tied to extraordinary performance of such employee or the business unit, for example, if there has been a change of role or responsibility). We believe base salary should represent a significantly lesser portion of total compensation. We believe the appropriate combination of annual cash bonus payments and performance interests or deferred equity awards encourages our senior managing directors and other employees to focus on the underlying performance of our investment management and the performance of the firm and interests of our common unitholders. To that end, the primary form of compensation to our senior managing directors and other employees who work in our carry fund operations is generally a combination of annual cash bonus payments related to the performance of our carry fund operations, carried interest or incentive fee interests and, in specified cases, deferred equity awards. Along the same lines, the primary form of compensation to our senior managing directors and other employees who do not work in our carry fund operations is generally annual cash bonus payments tied to the performance of the applicable business unit in which such employee works and deferred equity awards.

Employees at higher total compensation levels are generally targeted to receive a greater percentage of their total compensation in the form of bonuses, participation in performance interests, and deferred equity awards and a lesser percentage in the form of base salary. Employees who are paid less. We believe that the proportion of compensation that is at risk should increase as an employee's total compensation rises.

Our compensation program includes significant elements that discourage excessive risk taking and aligns the compensation of our employees with the long-term performance of the firm. For example, notwithstanding the fact that for accounting purposes we accrue compensation expense for Performance Plans (as defined below) related to our carry funds as increases in the carrying value of the portfolio investments are recorded, we only make cash payments to our employees related to carried interest when profitable investments have been realized and the value of the investments to our investors in our funds, followed by the firm and only then to employees of the firm. Moreover, if a carry fund fails to achieve its target returns due to diminished performance of later investments, our Performance Plans entitle us to claw back carried interest payments made to an employee for the benefit of the limited partner investors in that fund, and we escrow a portion of all carried interest payments made to help fund their potential future clawback obligations, all of which further discourages excessive risk-taking by our employees. For investment funds that pay incentive fees, those incentive fees are only paid to the firm and employees of the firm to the extent the portfolio of investments has profitably appreciated in value (in most cases above a specified level) during the applicable performance period. As noted below with respect to our named executive officers, the requirement that we have our professional employees invest in our funds to manage directly aligns the interests of our professionals and our investors. In most cases, these investments represent a significant portion of an employee's after-tax compensation. Lastly, because our deferred equity awards have significant vesting or deferral provisions, the compensation realized by the recipient will be tied directly to the long-term performance of our common units.

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We believe our current compensation and benefit allocations for senior professionals are best in class and are consistent with the alternative asset management industry. We do not generally rely on compensation surveys or compensation consultants. Our Compensation Committee periodically reviews the effectiveness and competitiveness of our compensation program, and such reviews may in the future involve independent consultants.

*Personal Investment Obligations.* As part of our compensation philosophy and program, we require our named executive officers to invest their own capital in and alongside the funds that we manage. We believe that this strengthens the alignment of interests between the named executive officers and the investors in those investment funds. (See Item 13. Certain Relationships and Related Transactions, and Director Compensation or Alongside Our Funds.) In determining compensation for our named executive officers, we do not take into account the value of the personal investments by our named executive officers in our investment funds.

For equity awards granted in 2014 and prior years, we also require each of our named executive officers to hold at least 25% of their vested units (other than vested units awarded under our Deferred Compensation Plan) throughout their employment with the firm and for a period following the termination of employment. We believe the continued ownership by our named executive officers of significant equity awards through their direct and indirect interests in the Blackstone Holdings Partnerships affords significant alignment of interests with the interests of the unitholders. In 2015, we revised the minimum retained ownership requirement in order to strengthen retention incentives. For equity awards granted in 2015 and onward our named executive officers are required to hold 25% of their vested units (other than vested units awarded under our Deferred Compensation Plan) until the earlier of (1) ten years after the applicable vesting date and (2) one year following the termination of employment.

***Named Executive Officers***

In 2015, our named executive officers were:

<b>Executive</b>	<b>Title</b>
Stephen A. Schwarzman	Chairman and Chief Executive Officer
Hamilton E. James	President, Chief Operating Officer
J. Tomilson Hill	Vice Chairman
Michael S. Chae	Chief Financial Officer
Laurence A. Tosi	Former Chief Financial Officer
John G. Finley	Chief Legal Officer

On July 23, 2015, Mr. Tosi resigned from his position as Chief Financial Officer, effective August 7, 2015. Simultaneously, we announced the appointment of Michael S. Chae as Chief Financial Officer, effective upon Mr. Tosi's departure. In recognition of Mr. Tosi's contributions to the firm over the course of his tenure as Chief Financial Officer and as consideration for a general release of claims in favor of the firm, we determined it was appropriate to enter into a withdrawal agreement with Mr. Tosi which provided for a lump-sum payment and modifications to two previously granted equity awards. The specific terms of Mr. Tosi's withdrawal agreement are discussed in Item 13. Payments Upon Termination of Employment or Change in Control - Withdrawal Agreement with Laurence Tosi.

***Compensation Elements for Named Executive Officers***

The key elements of the compensation of the named executive officers listed in the tables below for 2015 were base compensation, consisting of base salary, cash bonus and equity-based compensation, and performance compensation, which is composed of carried interest and allocations:

1. **Base Salary.** Each named executive officer received a \$350,000 annual base salary in 2015, which equals the total year-end bonus that was received by each of our senior managing directors prior to our initial public offering in 2007. In keeping with historical practice, we pay this amount as a base salary.

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2. **Annual Cash Bonus Payments / Deferred Equity Awards.** Since our initial public offering, Mr. Schwarzman has not received other than the \$350,000 annual salary described above and the actual realized carried interest distributions or incentive fees of his participation in the carried interest or incentive fees earned from our funds through our Performance Plans described above, having Mr. Schwarzman's compensation largely based on ownership of a portion of the carried interest or incentive fees earned by his interests with those of the investors in our funds and our common unitholders.

Each of our named executive officers other than Mr. Schwarzman received annual cash bonus payments in 2015 in addition to their cash payments included participation interests in the earnings of the firm's various investment businesses. Mr. Hill, who heads our Hedge Fund Solutions, our funds of hedge funds operation, received a majority of his cash payments based upon the performance of our Indicative participation interests for each year were disclosed to a named executive officer at the beginning of such year and the expected percentage participation that such named executive officer may have had in the relevant business unit(s) earned. However, the ultimate cash payments paid to the named executive officers at the end of the year in respect of their participation were determined in the discretion of Mr. Schwarzman and Mr. James, as described below. Earnings for a business unit are calculated as the operating income of that business unit and are generally a function of the performance of such business unit, which is evaluated and subject to modification by the firm in its sole discretion. The ultimate cash payment amounts were based on (a) the prior performance of the named executive officer, (b) the prior and anticipated performance of the segments and product lines in which he and for which he has responsibility, and (c) the estimated participation interests given to the officer at the beginning of the year investments to be made in that year. We make annual cash bonus payments in the first quarter of the ensuing year to reward participants for the prior year. The ultimate cash payments that are made are fully discretionary as further discussed below under "Director Compensation."

For 2015, all employees other than Mr. Schwarzman, who does not receive an annual cash bonus payment, were deemed eligible for our Deferred Compensation Plan. The Deferred Compensation Plan provides for the deferral of a portion of each participant's annual cash bonus payment. The portion deferred is prescribed under the Deferred Compensation Plan and is subject to certain adjustments, including mandatory contributions to our investment funds. By deferring a portion of a participant's compensation for three years, the Deferred Compensation Plan is an employment retention mechanism and thereby enhances the alignment of interests between such participant and the firm. Many public companies utilize deferred compensation plans as a means of retaining and motivating their professionals, and in the interest of our common unitholders to do the same for our personnel. In 2014, Mr. Schwarzman and Mr. James, determined that, as a retention incentive, it was appropriate to amend and restate our Deferred Compensation Plan beginning with awards granted in 2014. In addition to modifying the deferral period from four years to three years, the amendments also revised the delivery of awards and replaced the former premium award component of the plan with the payment of current cash distribution equivalent unvested deferred awards. (See "Nonqualified Deferred Compensation for 2015" Narrative to Nonqualified Deferred Compensation Table)

On January 20, 2016, Messrs. Hill and Finley each received a deferral award under the Deferred Compensation Plan of deferred units in respect of their service in 2015. The amount of each participant's annual cash bonus payment deferred under the plan is calculated pursuant to a deferral rate table using the participant's total annual incentive compensation, which generally includes the annual cash bonus payment and any incentive fees earned in connection with our investment funds and is subject to certain reductions for mandatory contributions to our investment funds. The percentage of the named executive officer's 2015 annual cash bonus payment mandatorily deferred into deferred restricted common units was approximately 38.4% for Mr. Hill and 27.0% for Mr. Finley, as reflected as stock awards for fiscal 2015 in the Summary Compensation Table and in the Grants of Plan-

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Based Awards in 2015 table. Messrs. James and Chae did not have any portion of their respective 2015 annual cash bonus or to participate in the Deferred Compensation Plan as their mandatory contributions to our investment funds fully offset their total annual bonus. In addition, since Mr. Tosi resigned from the firm prior to the determination and payment of the annual cash bonuses, he was not eligible to receive an annual cash bonus or to participate in the Deferred Compensation Plan with respect to fiscal 2015.

In January 2015, Messrs. Hill, Tosi and Finley were each awarded a discretionary award of 23,558, 117,790 and 176,685 of Blackstone Holdings Partnership Units, respectively. These awards reflected 2014 performance and were also intended to further promote and to incentivize future performance. The awards were granted under the 2007 Equity Incentive Plan on July 1, 2015, subject to the named executive officer's continued employment through such date. Mr. Tosi forfeited this award in its entirety in connection with his resignation. Mr. Hill's and Mr. Finley's outstanding award vests on substantially similar terms as the deferred restricted Blackstone Holdings Partnership Units granted to Mr. Finley in 2013 and 2014, except that (1) these awards will also be forfeited if the named executive officer is terminated without cause and (2) upon a qualifying retirement, 50% of the unvested partnership units will continue to vest and be delivered over the term of the award (or the forfeiture if the named executive officer violates any applicable provision of his employment agreement or engages in any activity that such term is defined in the applicable award agreement). This award is reflected as a stock award for fiscal 2015 in the Summary Compensation Table for 2015 and in the Grants of Plan-Based Awards in 2015 table.

In January 2016, Messrs. Hill and Chae were each awarded a discretionary award of Blackstone Holdings Partnership Units of \$1,400,000 and \$25,000,000, respectively. These awards reflected 2015 performance and are also intended to further promote and to incentivize future performance. In addition, with respect to Mr. Chae, the award was granted in recognition of his appointment as Chief Executive Officer effective August 7, 2015. The awards will be granted under the 2007 Equity Incentive Plan and are expected to be subject to the named executive officer's continued employment through such date. Other than with respect to Mr. Chae, the awards will vest annually in substantially equal installments over six years beginning in 2019, the awards will have the same vesting schedule as the discretionary awards granted in 2015 in respect of 2014 performance. These awards will be reflected as stock awards for fiscal 2016 in the Summary Compensation Table and in the Grants of Plan-Based Awards in 2016 table.

**3. Participation in Performance Fees.** During 2015, all of our named executive officers participated in the carried interest or incentive fees of our funds that pay incentive fees through their participation interests in the carry or incentive fee pools of our funds. The carry or incentive fee pool with respect to each fund in a given year is funded by a fixed percentage of the total amount of incentive fees earned by Blackstone for such fund in that year. We refer to these pools and employee participation therein as our Performance Plans. Payments made thereunder as performance payments. Because the aggregate amount of performance payments payable under our Performance Plans is directly tied to the performance of the funds, we believe this fosters a strong alignment of interests between the interests of these named executive officers, and therefore benefits our unitholders. In addition, most alternative asset managers, including our competitors, use participation in carried interest or incentive fees as a central means of compensating and motivating their employees. We believe that we must do the same in order to attract and retain the most qualified personnel. For purposes of our financial statements, the income allocated to all our personnel who have participation interests in the carried interest or incentive fees generated by our funds is compensation, and the amounts of carried interest and incentive fees earned by named executive officers are reflected as such in the Summary Compensation Table. Cash payments in respect of our Performance Plans for each named executive officer are based on a percentage of the percentage participation in the relevant investments previously allocated to that named executive officer, which percentage is established in January in each year in respect of the investments to be made in that year. The percentage participation for a named executive officer may vary from year to year and fund to fund due to several factors, and may include changes in the size and composition of the investment portfolio.

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Blackstone personnel participating in such Performance Plan in a given year, the performance of our various businesses, our various businesses and product lines, and the named executive officer's leadership and oversight of the business or corporate funds in which the named executive officer is responsible and such named executive officer's contributions with respect to our strategic initiatives and the performance of certain of our employees, including our named executive officers, may participate in profit sharing initiatives whereby they receive a percentage of the allocations of investment income from Blackstone's firm investments. Our employees, including our named executive officers, may also receive awards in our investment advisory clients and/or be allocated securities of such clients that we have received.

(a) *Carried Interest.* Distributions of carried interest in cash (or, in some cases, in-kind) to our named executive officers and other employees who participate in our Performance Plans relating to our carry funds depends on the realized proceeds and timing of the cash received from the investments owned by the carry funds in which they participate. Our carry fund agreements also set forth specified preconditions to the distribution of carried interest which typically include that there must have been a positive return on the relevant investment and that the fund must be able to meet a certain hurdle rate. In addition, as described below, employees or senior managing directors may also be required to have fulfilled certain requirements in order to be eligible to receive carried interest distributions. For our carry funds, carried interest distributions to named executive officer's participation interests are generally made to the named executive officer following the actual realization of the investments in which the named executive officer's participation interest is held back by the firm in respect of any future clawback obligation related to the fund. In allocations of carried interest to the carry pools, we have not historically taken into account or based such allocations on any prior or projected triggering of a clawback obligation related to any fund. To the extent any clawback obligation were to be triggered, carried interest previously distributed to named executive officers would have to be returned to the limited partners of such fund, thereby reducing the named executive officer's overall compensation. Moreover, because a carried interest recipient (including Blackstone itself) may have to fund more than his or her respective share of a clawback obligation under the governing documents (generally, up to an additional 50%), there is the possibility that the compensation of a named executive officer for any given year could be significantly reduced or even negative in the event a clawback obligation is triggered.

Participation in carried interest generated by our carry funds for all participating named executive officers other than Mr. Schwarzman is subject to vesting. Vesting serves as an employment retention mechanism and thereby enhances the alignment of interests between our named executive officers and the firm. For carried interest allocated on or prior to December 31, 2012 and carried interest earned on investments in carry funds, each participating named executive officer (other than Mr. Schwarzman) vests in 25% of the carried interest related to such investments immediately upon the closing of the investment by a carry fund with the remainder vesting in equal installments on the first, second, third and fourth anniversary of the closing of that investment (unless an investment is realized prior to the expiration of such three-year anniversary, in which case the named executive officer is deemed 100% vested in the proceeds of such realizations). For carried interest allocated after December 31, 2012, carried interest related to an investment vests in equal installments on the first through fourth anniversary of the closing of that investment if the investment is realized prior to the expiration of such four-year anniversary, in which case such active executive officer is deemed 100% vested in the proceeds of such realizations. In addition, any named executive officer who is retirement eligible will automatically vest in the unvested carried interest allocation upon retirement. (See *Non-Competition and Non-Solicitation Agreements* and *Retirement Agreements*). Carried interest participation enhances the stability of our senior management team and provides greater incentives for our named executive officers to remain at the firm. Due to his unique status as a founder and the long-time chief executive officer of our firm, Mr. Schwarzman's carried interest participation related to any investment by a carry fund upon the closing of that investment.

(b) *Incentive Fees.* Cash distributions of incentive fees to our named executive officers and other employees who participate in our Performance Plans relating to the funds that pay incentive fees depends on the performance of the investments owned by those funds in which they participate. Incentive fees are paid to investment funds that



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pay incentive fees, those incentive fees are only paid to the firm and employees of the firm to the extent an applicable fund has profitably appreciated in value (in most cases above a specified level) during the applicable period and following the close of the period (if any) between the fund's general partner or investment adviser and the fund's investors, which occurs once a year (generally at the end of each year).

(c) *Investment Advisory Client Interests.* BXMT is an investment advisory client of Blackstone. Compensation we receive from investment advisory clients in the form of securities may be allocated to employees and senior managing directors. For example, in 2015, Messrs. Tosi and Finley were allocated restricted shares of listed common stock of BXMT in connection with investment advisory services provided by Blackstone to BXMT. The value of these allocated restricted shares is reflected as "All Other Compensation" in the Summary Compensation Table below.

4. Other Benefits. Upon the consummation of our initial public offering in June 2007, we entered into a founding member agreement with Mr. Schwarzman, which provides specified benefits to him following his retirement. (See "Narrative Disclosure to Summary Compensation Table" under "Grants of Plan-Based Awards in 2015" Schwarzman Founding Member Agreement.) Mr. Schwarzman is provided certain benefits including home security systems and monitoring, and personal and related security services. These security services are provided for the personal and family of directors of our general partner considers the related expenses to be appropriate business expenses rather than personal expenses of Mr. Schwarzman. Nevertheless, the expenses associated with these security services are reflected in the "All Other Compensation" in the Summary Compensation Table below.

***Determination of Incentive Compensation***

As our founder, Mr. Schwarzman sets his own compensation and reserves final approval of each named executive officer's compensation. A large part on recommendations from Mr. James. For 2015, these decisions were based primarily on Mr. Schwarzman's assessment of such named executive officer's individual performance, operational performance for the segments or product lines in which he has responsibility, and the officer's potential to enhance investment returns for the investors in our funds and services and to contribute to long-term unitholder value. In evaluating these factors, Mr. Schwarzman and Mr. James relied upon their judgment as to the ultimate amount of a named executive officer's annual cash bonus payment and participation in carried interest, incentive compensation and advisory client interests that was necessary to properly induce the named executive officer to seek to achieve our objectives and to contribute to long-term unitholder value. Key factors that Mr. Schwarzman considered in making such determinations with respect to Mr. James were his service as President and Chief Operating Officer, his role in overseeing the firm, and his leadership on the strategic direction of the firm generally. Key factors that Mr. Schwarzman and Mr. James considered in making such determinations with respect to Mr. Hill were his leadership and oversight of our Hedge Fund Solutions business, including oversight and development of new products and strategies, and his leadership on strategic initiatives undertaken by the firm. Key factors that Mr. Schwarzman and Mr. James considered in making such determinations with respect to Mr. Chae were his leadership and oversight of the firm's finance, treasury, technology and corporate development function and his role in strategic initiatives undertaken by the firm. Key factors that Mr. Schwarzman and Mr. James considered in making such determinations with respect to Mr. Finley were his leadership and oversight of the firm's legal and compliance functions, his role in positioning the firm to be compliant with and respond to inquiries and requests from regulators to regulate and monitor the public company as well as our investment businesses, and his role in strategic initiatives undertaken by the firm. Mr. Schwarzman and Mr. James also considered each named executive officer's prior-year annual cash bonus payments, participation in carried interest, interests disclosed to the named executive officer at the beginning of the year, his allocated share of performance interests, the firm's Performance Plans, the appropriate balance between incentives for long-term and short-term performance, and the compensation of other named executive officers.

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executive officer's peers within the firm. Since Mr. Tosi resigned from the firm prior to the determination and payment of bonus, Mr. Tosi was not eligible to receive an annual cash bonus with respect to fiscal 2015.

***Minimum Retained Ownership Requirements***

The minimum retained ownership requirements for our named executive officers for equity awards granted in 2015 and prior years are described below under "Narrative Disclosure to Summary Compensation Table and Grants of Plan-Based Awards in 2015 - Terms and Conditions of Partnership Units Granted in 2015 and Prior Years - Minimum Retained Ownership Requirements." The changes made to the minimum retained ownership requirements for equity awards to be granted in 2015 and future years are described above under "Compensation Discussion and Analysis - Overview of Compensation Philosophy and Program - Personal Investment Obligations."

**Compensation Committee Report**

The board of directors of our general partner does not have a compensation committee. The members of the executive committee of the board of directors identified below have reviewed and discussed with management the foregoing Compensation Discussion and Analysis. The members of the board of directors, in their review and discussion, have determined that the Compensation Discussion and Analysis should be included in this annual report.

*Stephen A. Schwarzman, Chairman*

*Hamilton E. James*

*J. Tomilson Hill*

*Bennett J. Goodman*

*Jonathan D. Gray*

**Compensation Committee Interlocks and Insider Participation**

As described above, we do not have a compensation committee. Our founder Mr. Schwarzman makes all such compensation recommendations, in a large part on recommendations from Mr. James. For a description of certain transactions between us and Mr. Schwarzman, see "Compensation Discussion and Analysis - Relationships and Related Transactions, and Director Independence."

**Table of Contents****Summary Compensation Table**

The following table provides summary information concerning the compensation of our Chief Executive Officer, our current Chief Executive Officer, our former Chief Financial Officer who resigned effective August 7, 2015 and each of our three other most highly compensated executive officers as executive officers at December 31, 2015, for services rendered to us. These individuals are referred to as our named executive officers in our annual report.

Name and Principal Position	Year	Salary	Bonus (a)	Stock Awards (b)	All Other Compensation
Stephen A. Schwarzman Chairman and Chief Executive Officer	2015	\$ 350,000	\$	\$	\$ 8,000
	2014	\$ 350,000	\$	\$	\$ 8,000
	2013	\$ 350,000	\$	\$	\$ 2,000
Hamilton E. James President Chief Operating Officer	2015	\$ 350,000	\$ 35,246,105	\$	\$ 40,000
	2014	\$ 350,000	\$ 37,435,891	\$ 679,326	\$ 39,000
	2013	\$ 350,000	\$ 34,471,212	\$	\$ 8,000
J. Tomilson Hill Vice Chairman	2015	\$ 350,000	\$ 9,253,650	\$ 5,521,215	\$
	2014	\$ 350,000	\$ 13,557,310	\$ 11,243,928	\$
	2013	\$ 350,000	\$ 11,056,098	\$ 14,515,676	\$
Michael S. Chae Chief Financial Officer	2015	\$ 350,000	\$ 4,650,000	\$	\$
Laurence A. Tosi Former Chief Financial Officer	2015	\$ 210,898	\$	\$ 11,708,630	\$
	2014	\$ 350,000	\$ 6,632,140	\$ 2,724,339	\$
	2013	\$ 350,000	\$ 7,254,261	\$ 729,067	\$
John G. Finley Chief Legal Officer	2015	\$ 350,000	\$ 3,284,157	\$ 8,188,928	\$
	2014	\$ 350,000	\$ 3,981,393	\$ 2,049,828	\$
	2013	\$ 350,000	\$ 4,212,555	\$ 243,022	\$

(a) The amounts reported in this column reflect the annual cash bonus payments made for performance in the indicated year. The amounts reported as bonus for 2015 for Messrs. Hill and Finley are shown net of their respective mandatory deferred compensation plan contributions. The deferred amounts for 2015 were as follows: Mr. Hill, \$5,766,064 and Mr. Finley, \$1,213,353. For more information on the Deferred Compensation Plan, see Narrative Disclosure to Summary Compensation Table and Grants of Plan-Based Awards in 2015 Deferred Compensation Plan.

(b) The reference to stock in this table refers to deferred restricted Blackstone Holdings Partnership Units or deferred restricted common units. The amounts reported in this column represent the grant date fair value of stock awards granted for financial statement reporting purposes in accordance with GAAP pertaining to equity-based compensation. The assumptions used in determining the grant date fair value are set forth in Note 16. Equity-Based Compensation in the Notes to Consolidated Financial Statements in Part II, Item 8. Financial Statements and Supplementary Data.

Amounts reported for 2015 reflect the following deferred equity awards granted on January 20, 2016 for 2015 performance: Mr. Hill, 191,883 deferred restricted common units with a grant date fair value of \$4,557,221 and Mr. Finley, 1,000,000 restricted common units with a grant date fair value of \$958,978. The grant date fair value of the stock award reflecting the grant date fair value computed in accordance with GAAP and generally differs from the dollar amount of the portion of the bonus that is required to be paid under the Deferred Compensation Plan. For additional information on the Deferred Compensation Plan, see Narrative Disclosure to Summary Compensation Table and Grants of Plan-Based Awards in 2015 Deferred Compensation Plan.

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Amounts reported for 2015 also reflect the following discretionary equity awards granted on July 1, 2015 under the 2007 Plan: Mr. Hill, 23,558 deferred restricted Blackstone Holdings Partnership Units, Mr. Tosi, 117,790 deferred restricted Blackstone Holdings Partnership Units and Mr. Finley, 176,685 deferred restricted Blackstone Holdings Partnership Units. The July 1, 2015 grant date fair value reflecting the discretionary equity award amount is computed in accordance with GAAP and generally differs from the discretionary equity award which was determined in January 2015. Mr. Tosi's award was forfeited in its entirety in connection with his departure from the firm.

Pursuant to the terms of Mr. Tosi's withdrawal agreement, we agreed to modify (1) his award of 49,925 deferred restricted Blackstone Holdings Partnership Units on January 16, 2015 to provide that, notwithstanding his resignation, the units will continue to vest and be settled in accordance with the terms of the award to Mr. Tosi's continued compliance with his non-competition and non-solicitation agreement through each applicable vesting date. On January 26, 2016, we modified 344,154 unvested deferred restricted Blackstone Holdings Partnership Units granted on January 26, 2011, which was scheduled to vest on January 1, 2016, by allowing him to vest in a number of Blackstone Holdings Partnership Units intended to approximate the original award. These actions were accounted for as modifications for financial statement reporting purposes in accordance with GAAP. The amount reported for 2015 for Mr. Tosi reflects the incremental fair value, computed as of the August 7, 2015 deemed modification date, of the modified award with GAAP, with respect to each modified award. Mr. Tosi's withdrawal agreement with the firm, including the modification of his award, is further discussed below under "Potential Payments Upon Termination of Employment or Change in Control of the Firm" with Laurence Tosi.

- (c) Amounts reported for 2015 include cash payments in respect of carried interest or incentive fee allocations relating to the named executive officer in 2015 as follows: \$88,296,986 for Mr. Schwarzman, \$40,114,165 for Mr. James, \$6,900,000 for Mr. Hill, \$1,634,816 for Mr. Hill, \$5,235,443 for Mr. Tosi and \$1,344,983 for Mr. Finley, respectively. Amount reported for 2015 also includes cash payments in connection with participation in certain profit sharing initiatives with respect to Blackstone's firm investment performance. Distributions in respect of carried interest are reported based on the market value of the securities distributed as of the end of 2015. Messrs. Schwarzman, James and Chae were the only named executive officers who received such in-kind distributions. The amount of such compensation determined to present compensation relating to carried interest and incentive fees within the Summary Compensation Table. Such compensation is paid to the named executive officer under the terms of the relevant Performance Plan. Accordingly, the amounts in the table differ from the compensation expense recorded by us on an accrual basis for such year in respect of carried interest or incentive fees allocable to a named executive officer, which accrued amounts for 2015 are separately disclosed in this footnote. The amounts in the Compensation Table. We believe that the presentation of the actual amounts of carried interest- and incentive fee-revenues received by a named executive officer during the year, instead of the amounts of compensation expense we have recorded on an accrual basis, more appropriately reflects the actual compensation received by the named executive officer and represents the amount earned by the named executive officer's actual performance. By contrast, the amount of compensation expense accrued in respect of carried interest or incentive fees allocable to a named executive officer can be highly volatile from year to year, with amounts accrued in one year being realized in a following year, and vice versa, causing such amounts to be less useful as a measure of the compensation actually earned by the named executive officer in any particular year.

To the extent compensation expense recorded by us on an accrual basis in respect of carried interest or incentive fee allocations (including cash payments) were to be included for 2015, the amounts would be \$99,273,000 for Mr. Schwarzman, \$60,336,664 for Mr. James, \$15,430,761 for Mr. Hill, \$15,430,761 for Mr. Chae, \$4,650,443 for Mr. Tosi and \$1,618,340 for Mr. Finley. For financial statement reporting purposes, compensation expense is equal to the amount of carried interest and incentive fees related to performance fee revenues as of the end of the period as if the performance fee revenues in the funds generating such carried interest or incentive fees were realized as of the end of the period.

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With respect to Messrs. Schwarzman, James, Tosi and Finley, amounts shown for 2015 also include the value of restricted stock of BXMT allocated to such named executive officers based on the closing price of BXMT's common stock on the date of the award. The amounts are \$604,539 for Mr. Schwarzman, \$198,443 for Mr. James, \$60,320 for Mr. Tosi (a portion of which was forfeited upon his resignation) and \$100,000 for Mr. Finley. These restricted shares will vest over three years with one-sixth of the shares vesting at the end of the second year after the award and the remaining shares vesting in ten equal quarterly installments thereafter.

With respect to Mr. Tosi, amount shown for 2015 also includes a \$500,000 lump-sum cash payment paid to Mr. Tosi on the date of his resignation in accordance with the terms of his withdrawal agreement. Mr. Tosi's withdrawal agreement with the firm is further discussed below under "Termination of Employment or Change in Control - Withdrawal Agreement with Laurence Tosi."

With the exception of \$236,292 of expenses related to security services for Mr. Schwarzman in 2015, perquisites and other named executive officers were less than \$10,000 and information regarding perquisites and other personal benefits has been noted above under "Compensation Discussion and Analysis - Compensation Elements for Named Executive Officers." Expenses for security services for Mr. Schwarzman to be for our benefit, and the board of directors of our general partner has determined that such expenses to be appropriate business expenses rather than personal benefits for Mr. Schwarzman. Mr. Schwarzman makes use of a car and driver and he and members of his family also make occasional business and personal use of an airplane in which we have a fractional interest and in each case he bears the full cost of such personal usage. In addition, certain Blackstone personnel administer personal matters for Mr. Schwarzman and certain matters for the Stephen A. Schwarzman Education Foundation ("SASEF"), and Mr. Schwarzman bears the full incremental cost to us of such personnel. Mr. James and members of his family make occasional business and personal use of an airplane in which we have a fractional interest and he bears the full incremental cost of such personal usage. There is no incremental cost to us in connection with the use of any car and driver, airplane or personnel by either of Messrs. Schwarzman or James, as described above.

During 2015, cash distributions to our named executive officers in respect of Blackstone legacy funds and investments through Blackstone Holdings pursuant to the reorganization were \$11,110 dollars to Mr. Schwarzman and \$4,280 dollars to Mr. James.

**Table of Contents****Grants of Plan-Based Awards in 2015**

The following table provides information concerning unit awards granted in 2015 or, for deferred restricted common units Compensation Plan, with respect to 2015, to our named executive officers:

Name	Grant Date	All Other Stock Awards: Number of Shares of Stock or Units (a)
Stephen A. Schwarzman		
Hamilton E. James		
J. Tomilson Hill	7/1/2015	23,558
	1/20/2016	191,883
Michael S. Chae		
Laurence A. Tosi	7/1/2015	117,790
	8/7/2015	176,604
	8/7/2015	49,925
John G. Finley	7/1/2015	176,685
	1/20/2016	40,378

- (a) The references to stock or shares in this table refer to deferred restricted Blackstone Holdings Partnership Unit common units.
- (b) Represents deferred restricted Blackstone Holdings Partnership Units granted under our 2007 Equity Incentive Plan performance. Mr. Tosi forfeited this award in its entirety in connection with his resignation from the firm.
- (c) Represents deferred restricted common units granted in 2016 under the Deferred Compensation Plan for 2015 performance reflected in the Stock Awards column of the Summary Compensation Table in 2015. (See Nonqualified Deferred Compensation Narrative to Nonqualified Deferred Compensation for 2015 Table. ) These grants are reflected in the Stock Awards Compensation Table in 2015.
- (d) Pursuant to the terms of Mr. Tosi's withdrawal agreement, we agreed to modify (1) his award of 49,925 deferred restricted common units on January 16, 2015 to provide that, notwithstanding his resignation, the units will continue to vest and be settled in full subject to Mr. Tosi's continued compliance with his non-competition and non-solicitation agreement through each year until January 1, 2016, and (2) his award of 344,154 unvested deferred restricted Blackstone Holdings Partnership Units granted on January 26, 2015, to cliff vest in full on January 1, 2016, by allowing him to vest in a number of Blackstone Holdings Partnership Units equal to the grant date fair value of the original award. The actual number of vested Blackstone Holdings Partnership Units will be the number of units whose value equal to \$5,000,000 using a 60-day day volume weighted average price as of February 1, 2016. These actions are modifications for financial statement reporting purposes in accordance with GAAP and the amounts reported for 2015 represent incremental fair value, computed as of the August 7, 2015 deemed modification date in accordance with GAAP, with respect to the award. Mr. Tosi's withdrawal agreement with the firm, including the modifications to his two previously granted awards, is discussed below under Potential Payments Upon Termination of Employment or Change in Control Withdrawal Agreement with Mr. Tosi.

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**Narrative Disclosure to Summary Compensation Table and Grants of Plan-Based Awards in 2015**

***Terms of Blackstone Holdings Partnership Units Granted in 2015 and Prior Years***

Our pre-IPO owners, including our named executive officers other than Mr. Tosi and Mr. Finley, received Blackstone Holdings Partnership Units in the reorganization in exchange for the contribution of their equity interests in our operating subsidiaries to Blackstone Holdings. Mr. Finley received grants of Blackstone Holdings Partnership Units following the commencement of their employment under the 2007 Equity Incentive Plan. Subject to the vesting and minimum retained ownership requirements and transfer restrictions set forth in the agreements of the Blackstone Holdings Partnerships, these partnership units may be exchanged for our common units as described in Certain Relationships and Related Transactions, and Director Independence Exchange Agreement below.

*Vesting Provisions.* The Blackstone Holdings Partnership Units received by our named executive officers (other than Mr. Tosi) in the reorganization have the following vesting provisions:

25% of the Blackstone Holdings Partnership Units received by Mr. Schwarzman in the reorganization in exchange for his equity interests in our operating subsidiaries were fully vested, with the remaining 75% vesting, subject to continued employment, in equal installments on each anniversary of our initial public offering (June 21, 2007) over four years. The remaining 25% of the Blackstone Holdings Partnership Units received by Mr. Schwarzman in the reorganization in exchange for his interests in investments made by our carry funds prior to the date of the contribution were fully vested; and

25% of the Blackstone Holdings Partnership Units received by each of Messrs. James, Hill and Chae in the reorganization in exchange for the contribution of his equity interests in our operating subsidiaries were fully vested. The remaining units vest in equal installments over four years upon executive officer's continued employment, in equal installments on each anniversary of our initial public offering (June 21, 2007) and are now fully vested. All of the Blackstone Holdings Partnership Units received by Messrs. James, Hill and Chae in the reorganization in exchange for their interests in carried interest relating to investments made by our carry funds prior to the date of the contribution were fully vested.

As discussed under Potential Payments Upon Termination of Employment or Change in Control Withdrawal Agreement, in connection with Mr. Tosi's resignation from the firm, we agreed to modify the terms of his 2015 equity awards. All of the deferred restricted common units and deferred restricted Blackstone Holdings Partnership Units were immediately forfeited.

The 500,000 deferred restricted Blackstone Holdings Partnership Units granted to Mr. Finley in 2010 under the 2007 Equity Incentive Plan vest in equal installments over five years on each anniversary of his hire date (September 1, 2010). The 20,454 deferred restricted Blackstone Holdings Partnership Units granted to Mr. Finley in 2012 under the 2007 Equity Incentive Plan vested 20% on July 1, 2015 and vest in equal installments of 10% on July 1, 2016 and 50% on July 1, 2017. The 11,578 deferred restricted Blackstone Holdings Partnership Units granted to Mr. Finley, in 2013 under the 2007 Equity Incentive Plan vest 20% on July 1, 2016, 30% on July 1, 2017 and 50% on July 1, 2018. The 31,071 deferred restricted Blackstone Holdings Partnership Units granted to Mr. Finley in 2014 under the 2007 Equity Incentive Plan vest 20% on July 1, 2017, 30% on July 1, 2018 and 50% on July 1, 2019. The 176,685 deferred restricted Blackstone Holdings Partnership Units granted to Mr. Finley in 2015 under the 2007 Equity Incentive Plan vest 20% July 1, 2018, 30% on July 1, 2019 and 50% on July 1, 2020.

Except as described below, unvested deferred restricted Blackstone Holdings Partnership Units are generally forfeited upon termination of employment. With respect to Mr. Finley, the deferred restricted Blackstone Holdings Partnership Units granted to him in 2015 will be fully vested if he is terminated by us without cause. A named executive officer who leaves our firm to accept specified type of government service will continue to vest in units as if he had not left our firm during the period of government service. In the event of the permanent disability of a named executive officer, all of his unvested deferred restricted Blackstone Holdings Partnership Units will be fully vested.

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Holdings Partnership Units held at that time will vest immediately. In connection with a named executive officer's terminating retirement, with respect to unvested deferred restricted Blackstone Holdings Partnership Units granted in 2014 units will generally be entitled to accelerated vesting and, with respect to unvested deferred restricted Blackstone Holdings Partnership Units granted in 2015 and 2016, 50% of such units will continue to vest and be delivered over the vesting period, subject to forfeiture if the named executive officer violates any applicable provision of his employment agreement or engages in any competitive activity (as such term is defined in the employment agreement). (See "Non-Competition and Non-Solicitation Agreements - Retirement.") Further, in the event of a change in control of Blackstone Holdings partnership agreements as the occurrence of any person becoming the general partner of The Blackstone Holdings Partnership (as approved by the current general partner), any deferred restricted Blackstone Holdings Partnership Units will automatically vest as of immediately prior to such change in control.

All vested and unvested Blackstone Holdings Partnership Units and deferred restricted Blackstone Holdings Partnership Units (including units received in exchange for such Blackstone Holdings Partnership Units) held by a named executive officer will be immediately forfeited if the named executive officer materially breaches any of his restrictive covenants set forth in the non-competition and non-solicitation agreement outlining the terms of his employment and Non-Solicitation Agreements or his service is terminated for cause.

*Minimum Retained Ownership Requirements.* For units granted in 2014 and prior years, while employed by us and generally until the termination of employment, each of our named executive officers (except as otherwise provided below) will be required to retain (and may not transfer) at least 25% of all vested units (other than vested units awarded under our Deferred Compensation Plan) until the earlier of (1) ten years after the date of vesting and (2) one year following termination of employment. For units granted in 2015 and future years each of our named executive officers (except as otherwise provided below) will be required to retain (and may not transfer) at least 25% of all vested units (other than vested units awarded under our Deferred Compensation Plan) until the earlier of (1) ten years after the date of vesting and (2) one year following termination of employment. The requirement that one continue to hold at least 25% of such vested units is a qualification in Mr. Schwarzman's case that in no event will he be required to hold units having a market value greater than \$100,000. The requirement that named executive officers is in compliance with these minimum retained ownership requirements.

*Transfer Restrictions.* None of our named executive officers may transfer Blackstone Holdings Partnership Units other than as provided in the programs approved by our general partner.

This transfer restriction applies to sales, pledges of Blackstone Holdings Partnership Units, grants of options, rights or warrants, transfers of Blackstone Holdings Partnership Units or swaps or other arrangements that transfer to another, in whole or in part, any of the economic interest or ownership of the Blackstone Holdings Partnership Units other than as approved by our general partner. We expect that our general partner will approve pledges or transfers to personal planning vehicles beneficially owned by the families of our pre-IPO owners and controlled by the named executive officer, the pledgee, transferee or donee agrees to be subject to the same transfer restrictions (except as specified above with respect to the named executive officer). Transfers to Blackstone are also exempt from the transfer restrictions.

The transfer restrictions set forth above will continue to apply generally for one year following the termination of employment of a named executive officer other than Mr. Schwarzman for any reason, except that the transfer restrictions set forth above will lapse upon death of the named executive officer. The transfer restrictions will lapse in the event of a change in control (as defined above).

The Blackstone Holdings Partnership Units received by other Blackstone personnel in the reorganization and pursuant to the Blackstone Holdings Partnership Plan are also generally subject to the vesting and minimum retained ownership requirements and transfer restrictions applicable to the named executive officers other than Mr. Schwarzman, although non-senior managing directors are also generally subject to vesting and transfer restrictions. The Blackstone Holdings Partnership Units received by such personnel in the reorganization in exchange for their interests



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***Schwarzman Founding Member Agreement***

Upon the consummation of our initial public offering, we entered into a founding member agreement with Mr. Schwarzman. The agreement provides that he will remain our Chairman and Chief Executive Officer while continuing service with us and providing 90 days prior written notice of intent to terminate service with us. The agreement provides that following retirement, Mr. Schwarzman will be provided with specified retirement benefits, including that he will be permitted until the third anniversary of his retirement date to remain in our office and will be provided with a car and driver. Commencing on the third anniversary of his retirement date and continuing until the tenth anniversary, we will provide him with an appropriate office if he so requests. Additionally, Mr. Schwarzman will be provided with an appropriate office and services during the ten-year period following his retirement date.

Mr. Schwarzman will also continue to receive health benefits following his retirement until his death, subject to his continuing to pay health insurance premiums consistent with current policies. Additionally, before his retirement and during the ten-year period following his retirement, Mr. Schwarzman and any foundations he may establish may continue to invest in our investment funds on a basis generally similar to that of our other partners.

***Senior Managing Director Agreements***

Upon the consummation of our initial public offering, we entered into substantially similar senior managing director agreements with named executive officers and other senior managing directors other than our founder, Mr. Tosi and Mr. Finley. Senior managing directors who joined the firm after our initial public offering (including Mr. Tosi and Mr. Finley) have also entered into senior managing director agreements generally provide that each senior managing director will devote substantially all of his or her business time, attention and energy to us in a diligent manner. Each senior managing director will be paid distributions and benefits in amounts determined by the Board of Directors in its sole discretion. The agreements require us to provide the senior managing director with 90 days prior written notice of intent to terminate service with us (other than a termination for cause). Additionally, the agreements require each senior managing director to provide 90 days prior written notice of intent to terminate service with us and require the senior managing director to be placed on a 90-day period of leave upon the senior managing director's termination of service (as further described under the caption "Non-Competition and Non-Solicitation" below).

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**Outstanding Equity Awards at 2015 Fiscal Year End**

The following table provides information regarding outstanding unvested equity awards made to our named executive officers in 2015. In connection with the spin-off of the operations that historically constituted Blackstone's Financial Advisory segment and capital markets services business, unvested deferred restricted common units and unvested deferred restricted Blackstone Holdings Partnership Units were generally adjusted by granting additional unvested deferred restricted units in order to maintain the intrinsic value of the awards pursuant to the terms of the 2007 Equity Incentive Plan. The awards otherwise retained the original terms and conditions of the awards.

Name	Number of Shares or Units of Stock That Have Not Vested
Stephen A. Schwarzman	
Hamilton E. James (c)	
J. Tomilson Hill (c)	190,469
Michael S. Chae	
Laurence A. Tosi (d)	50,718
John G. Finley	310,188

- (a) The references to stock or shares in this table refer to unvested deferred restricted Blackstone Holdings Partnership Units or unvested deferred restricted common units granted under the Deferred Compensation Plan (including deferred restricted common units granted in 2016 in respect of 2015 performance and the unvested premium portion of deferred restricted common units granted under the Deferred Compensation Plan). The vesting terms of these awards are described under the captions Narrative Disclosure Table and Grants of Plan-Based Awards in 2015 Terms of Blackstone Holdings Partnership Units of 2015 in the 2015 Proxy Statement above and Nonqualified Deferred Compensation for 2015 Narrative to Nonqualified Deferred Compensation Table in the 2015 Proxy Statement.
- (b) The dollar amounts shown under this column were calculated by multiplying the number of unvested deferred restricted common units or unvested deferred restricted Blackstone Holdings Partnership Units held by the named executive officer by the closing price of a share of Blackstone common unit on December 31, 2015, the last trading day of 2015, other than the deferred restricted common units granted in 2015 in respect of 2015 performance, which are valued as of the date of their grant.
- (c) This table does not reflect (1) undelivered deferred restricted common units that were granted to Messrs. James and Hill in 2015 under the Deferred Compensation Plan in respect of 2014 performance that were considered vested on the date of grant due to their retirement eligibility and (2) undelivered deferred restricted common units that were granted to Mr. Hill in 2016 pursuant to the Deferred Compensation Plan in respect of 2015 performance that were considered vested on the date of grant due to his retirement eligibility and (3) mandatory unvested, deferred restricted common units that were granted to Mr. Hill pursuant to the Deferred Compensation Plan in 2015 and 2014. These deferred restricted common units are reflected in the Nonqualified Deferred Compensation for 2015 Narrative to Nonqualified Deferred Compensation Table in the 2015 Proxy Statement.
- (d) As described under Potential Payments Upon Termination of Employment or Change in Control Withdrawal Table in the 2015 Proxy Statement below, in connection with Mr. Tosi's resignation, effective August 7, 2015, we entered into a withdrawal agreement with Mr. Tosi pursuant to which we agreed to modify (1) his award of 49,925 deferred restricted common units granted on January 26, 2011, that, notwithstanding his resignation, the units will continue to vest and be settled in accordance with their terms, subject to compliance with his non-competition and non-solicitation agreement through each applicable vesting date and (2) his award of 49,925 deferred restricted Blackstone Holdings Partnership Units granted on January 26, 2011, which was scheduled to cliff on January 26, 2016, by allowing him to vest in a number of Blackstone Holdings Partnership Units intended to approximate the original award. All other unvested deferred restricted common units and deferred restricted Blackstone Holdings Partnership Units granted to Mr. Tosi were immediately forfeited upon his resignation.

**Table of Contents****Option Exercises and Stock Vested in 2015**

The following table provides information regarding the number of outstanding initially unvested equity awards made to our employees that vested during 2015 or, for deferred restricted common units granted to Mr. Hill under the Deferred Compensation Plan.

Name	Stock Number of Shares Acquired on Vesting
Stephen A. Schwarzman	
Hamilton E. James	4,111,528
J. Tomilson Hill (c)	1,644,227
Michael S. Chae	909,734
Laurence A. Tosi (d)	198,876
John G. Finley	104,090

- (a) The references to stock or shares in this table refer to Blackstone Holdings Partnership Units, deferred restricted common units and our deferred restricted common units.
- (b) The value realized on vesting is based on the closing market prices of our common units on the day of vesting.
- (c) For Mr. Hill, includes 191,883 deferred restricted common units granted pursuant to the Deferred Compensation Plan in respect of 2014 performance that were considered vested on the date of grant due to Mr. Hill's retirement eligibility. The remaining 1,452,344 deferred restricted common units are scheduled to be delivered in equal annual installments over the three year deferral period and are included in the Deferred Compensation for 2015 Table below.
- (d) For Mr. Tosi, includes 176,604 deferred restricted Blackstone Holdings Partnership Units vested on the date of grant due to Mr. Tosi's retirement eligibility. The remaining 172,272 deferred restricted Blackstone Holdings Partnership Units granted on January 26, 2011, which was scheduled to cliff vest in full on January 1, 2016. The actual number of deferred restricted Blackstone Holdings Partnership Units was based on fair market value equal to \$5,000,000 using a 60-day volume weighted average price of \$28.35 per unit on January 1, 2016.

**Nonqualified Deferred Compensation for 2015**

The following table provides (1) undelivered deferred restricted common units that were granted to Messrs. James and Hill pursuant to the Deferred Compensation Plan in respect of 2014 performance that were considered vested on the date of grant due to their retirement eligibility, but upon which the underlying common units have not yet been delivered, (2) undelivered deferred restricted common units that were granted to Mr. Hill pursuant to the Deferred Compensation Plan in respect of 2015 performance that were considered vested on the date of grant due to Mr. Hill's retirement eligibility, but upon which the underlying common units have not yet been delivered, and (3) mandatorily deferred restricted common units that were granted to Mr. Hill pursuant to the Deferred Compensation Plan in respect of 2015 performance that were considered vested on the date of grant due to Mr. Hill's retirement eligibility, but upon which the underlying common units have not yet been delivered, in 2016.

Name	Executive Contributions in 2015	Registrant Contributions in 2015 (a)	Aggregate Earnings (Losses) in 2015 (b)	Aggr Withd Distribu
Stephen A. Schwarzman	\$	\$	\$	\$
Hamilton E. James	\$	\$ 10,089	\$ (31,415)	\$
J. Tomilson Hill	\$	\$ 4,959,022	\$ (1,575,425)	\$ 13,000,000
Michael S. Chae	\$	\$	\$	\$
Laurence A. Tosi	\$	\$	\$	\$
John G. Finley	\$	\$	\$	\$

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- (a) This column represents the mandatory deferral of a portion of Mr. Hill's annual cash bonus for 2015 into 191,883 deferred restricted common units, respectively pursuant to our Deferred Compensation Plan. These units were granted to Mr. Hill in 2016 in respect of 2015 performance. These deferred restricted common units are deemed vested due to retirement eligibility, but will be delivered in equal installments over the next three years. This amount is also reflected in the "Stock Awards" column of the Summary Compensation Table for 2015 (see footnote (b) to the Summary Compensation Table). In addition, this column includes the value of an additional 332,785 deferred restricted common units granted to Messrs. James and Hill, respectively, as a result of the adjustments made in connection with the operations that historically constituted Blackstone's Financial Advisory segment, other than Blackstone's capital advisory business. The adjustments did not result in any incremental fair value in accordance with GAAP and therefore there are no additional deferred restricted common units reported as compensation in the Summary Compensation Table for the year ended December 31, 2015.
- (b) This column represents the earnings/(losses) during 2015 on deferred restricted common units granted to Messrs. James and Hill pursuant to the Deferred Compensation Plan (including the additional deferred restricted common units granted as a result of the adjustments made in connection with the spin-off) through the earlier of their delivery or December 31, 2015. In addition, this column includes the value of current cash distribution equivalents on deferred restricted common units granted to Messrs. James and Hill pursuant to the Deferred Compensation Plan in 2015 in respect of 2014 (including the additional deferred restricted common units granted as a result of the adjustments made in connection with the spin-off) through the earlier of their delivery or December 31, 2015. No portion of any such earnings is considered above-market or preferential and, accordingly, no earnings are reflected in the Summary Compensation Table for 2015.
- (c) Represents the value of 332,785 deferred common units that were delivered to Mr. Hill in 2015 based on the closing price of one common unit on the date(s) of delivery. Also includes the payment of current cash distribution equivalents on deferred restricted common units granted to Messrs. James and Hill pursuant to the Deferred Compensation Plan in 2015 in respect of 2014 (including the additional deferred restricted common units granted as a result of the adjustments made in connection with the spin-off).
- (d) Represents the value as of December 31, 2015 of 20,497 deferred common units granted to Mr. James and 1,009,320 deferred common units granted to Mr. Hill. With respect to Messrs. James and Hill, \$679,326 and \$22,621,020 has been previously reported in the "Stock Awards" column of the Summary Compensation Table, respectively. The values set forth in this column are based on the closing price of one common unit per Blackstone common units on December 31, 2015, other than the units granted in 2016 in respect of 2015 performance through the date of their grant.

***Narrative to Nonqualified Deferred Compensation for 2015 Table***

In 2007, we established our Deferred Compensation Plan (which we also refer to as our "Bonus Deferral Plan") for certain employees of Blackstone and certain of its affiliates in order to provide such eligible employees with a pre-tax deferred incentive compensation plan to enhance the alignment of interests between such eligible employees and Blackstone and its affiliates. The Deferred Compensation Plan is a nonqualified deferred compensation plan which provides for the automatic, mandatory deferral of a portion of each participant's bonus payment.

At the end of each year, the Plan Administrator (as defined in the Deferred Compensation Plan) selects plan participants and notifies such individuals that they have been selected to participate in the Deferred Compensation Plan for such year. Participants are those employees selected by the Plan Administrator to be participants. An individual, if selected, may not decline to participate in the Deferred Compensation Plan and an individual who is not so selected may not elect to participate in the Deferred Compensation Plan. Selection of participants is made on an annual basis; an individual selected to participate in the Deferred Compensation Plan for a given year may be selected to participate in a subsequent year. For 2015, all employees other than Mr. Schwarzman, who does not receive a bonus payment, were deemed eligible to participate in the Deferred Compensation Plan, with the deferred amount (if any) determined as a percentage of each participant's bonus payment.

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table described below. Accordingly, Messrs. James, Hill, Chae and Finley each participated in the Deferred Compensation Plan. Messrs. James and Chae did not have any portion of their respective 2015 annual cash bonus payments deferred under the Plan as their mandatory contributions to our investment funds fully offset their total annual incentive compensation. In addition, Mr. Hill resigned from the firm prior to the determination and payment of the annual cash bonuses, he was not eligible to receive any portion of the annual cash bonus and did not participate in the Deferred Compensation Plan with respect to fiscal 2015.

In respect of the deferred portion of his or her annual cash bonus payment, each participant receives deferral units which will, in the future, entitle the participant to receive a specified amount of common units or Blackstone Holdings Partnership Units or other equity-based awards under the Incentive Plan, subject to vesting provisions described below. The amount of each participant's annual cash bonus payment deferred under the Deferred Compensation Plan is calculated pursuant to a deferral rate table using the participant's total annual incentive compensation. The amount of each participant's annual cash bonus payment and any incentive fees earned in connection with our investment funds are subject to adjustments, including reductions for mandatory contributions to our investment funds. For deferrals of 2015 annual cash bonus payments, the deferral percentage was calculated on the basis set forth in the following table (or such other table that may be adopted by the Plan).

<b>Portion of Annual Incentive</b>	<b>Marq Defe Ra Appli to S Port</b>
\$0 - 100,000	
\$100,001 - 200,000	
\$200,001 - 500,000	
\$500,001 - 750,000	
\$750,001 - 1,250,000	
\$1,250,001 - 2,000,000	
\$2,000,001 - 3,000,000	
\$3,000,001 - 4,000,000	
\$4,000,001 - 5,000,000	
\$5,000,000 +	

(a) Effective deferral rates are shown for illustrative purposes only and are based on an annual cash payment equal to the amount shown in the far left column (which is assumed to be \$7,500,000 for the last range shown).

*Mandatory Deferral Awards.* Generally, deferral units are satisfied by delivery of our common units in equal annual installments over a deferral period, which was three years for grants made in respect of years prior to 2012 and four years for grants made in respect of years from 2012 to 2014 (with no partial-year delivery). In 2015, the Deferred Compensation Plan was amended to return the deferral period to three years for grants made in respect of 2014 and subsequent years. Delivery of our common units underlying vested deferral units is delayed until anticipated to better facilitate the participant's liquidity to meet tax obligations. If the participant's employment is terminated for cause, all unvested deferral units (vested and unvested) will be immediately forfeited. Upon a change in control or termination of the participant's employment, any unvested deferral units (vested and unvested) will become immediately deliverable. With respect to deferrals made in 2013 and prior years, if the participant's employment is terminated without cause or because of resignation, qualifying retirement or disability, the participant's deferral units will continue to be delivered over the applicable deferral period. However, if, following a termination of employment without cause or because of resignation, qualifying retirement or disability, the participant violates any applicable provision of the Incentive Plan agreement (or, in the case of a resignation, engages in a competitive business (as such term is defined in his or her employment agreement)), any unvested deferral units that remain undelivered as of the date of such violation, will be immediately forfeited. In 2015, the Deferred Compensation Plan was amended to modify the terms

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of the mandatorily deferred restricted common units to provide that unvested bonus deferral awards in respect of 2014 and be forfeited upon resignation, will immediately vest and be delivered if the participant's employment is terminated without disability and, in connection with a qualifying retirement, will continue to vest and be delivered over the applicable deferral period. If the participant forfeits any applicable provision of his/her employment agreement or engages in any competition (as defined in the Deferred Compensation Plan).

The 49,925 and 29,892 deferred restricted common units granted under the Deferred Compensation Plan to Mr. Tosi and Mr. Hill for 2015 performance, respectively, vest 33.3% on January 16, 2016, 33.3% on January 16, 2017 and 33.4% on January 16, 2018. The 166,537 restricted common units granted under the Deferred Compensation Plan to Mr. Finley in 2016 for 2015 performance vest 33.3% on January 20, 2018 and 33.4% on January 20, 2019.

*Premium Awards.* Prior to deferrals in respect of 2014 performance, each plan participant was eligible to receive a premium award as a percentage of his or her deferral amount. The percentage was selected by the Plan Administrator. Generally, except in the case of Mr. Hill, the premium award percentage was 20%. Generally, the premium award percentage in respect of 2012 was 25%. The deferral amount yielded the total amount of deferral units that a participant was awarded for any given year. The entire premium portion of the participant's deferral units, with specified exceptions, subject to continued employment of such participant through the end of the applicable deferral period, will be delivered at the end of such deferral period. As is the case with respect to the mandatory deferral units, delivery of our company's unvested premium portion of the participant's deferral units is delayed until anticipated trading window periods to better facilitate liquidity to meet tax obligations. If the participant's employment is terminated for cause, the premium portion of the participant's deferral units (vested and unvested) will be immediately forfeited. In connection with a participant's termination of employment by resignation, the entire unvested premium portion of the participant's deferral units will be immediately forfeited. In connection with a participant's termination of employment due to qualifying retirement, 50% of the unvested premium portion of the participant's deferral units will be delivered at the end of the applicable deferral period and be delivered on the applicable delivery date. In connection with a participant's termination of employment due to disability, the entire unvested premium portion of the participant's deferral units will continue to vest at the end of the applicable deferral period and be delivered on the applicable delivery date. However, if, following a termination of employment because of qualifying retirement, the participant violates any applicable provision of his or her employment agreement, including specified restrictive covenants, then any such deferral units that remain undelivered as of the date of such violation will be immediately forfeited. Upon a participant's termination of the participant's employment because of death, the entire unvested premium portion of the participant's deferral units will vest and become deliverable. In 2015, the Deferred Compensation Plan was amended to replace the premium award component with the payment of current cash distribution equivalents on both vested and unvested deferred awards beginning with awards granted in 2014. As a result, no premium awards were granted in 2016 in respect of 2015 performance.

The 166,537 deferred restricted common units granted to Mr. Hill as premium awards under the Deferred Compensation Plan vest 49.8% on January 1, 2017 and 49.8% on January 13, 2018.

**Potential Payments Upon Termination of Employment or Change in Control**

Upon a change of control event where any person (other than a person approved by our general partner) becomes our general partner or our company is acquired, any unvested deferred restricted Blackstone Holdings Partnership Units or unvested deferred restricted common units held by any of our named executive officers will automatically be deemed vested as of immediately prior to such change of control or such termination of employment. Had such a change of control or such a termination of employment occurred on the last business day of 2015, each of our named executive officers would have vested in the following numbers of deferred restricted common units, Blackstone Holdings Partnership Units and deferred restricted

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common units, having the following values based on our closing market price of \$29.24 per Blackstone common unit on December 31, 2015, which are valued as of the date of grant. Mr. Schwarzman, James and Chae had no outstanding unvested units at December 31, 2015; Mr. Hill 23,932 deferred restricted common units, representing the premium portion of his deferred restricted common units with an aggregate value of \$5,569,313 and Mr. Finley 239,443 deferred restricted Blackstone Holdings Partnership Units and 70,000 deferred restricted common units with an aggregate value of \$8,848,222. In addition, the Deferred Compensation Plan provides that upon a change of control or termination of the participant's employment because of death, any fully vested but undelivered deferred restricted common units will be immediately deliverable. Therefore, had a change of control or such termination of employment occurred on December 31, 2015, Mr. Hill would also have been entitled to accelerated delivery of the 20,497 and 531,134 deferred restricted common units granted to them pursuant to the Deferred Compensation Plan and were considered vested on the date of grant due to their retirement eligibility. Mr. Hill would also have been entitled to accelerated delivery of his 478,192 mandatorily deferred and vested, but undelivered deferred restricted common units granted to him under the Deferred Compensation Plan outstanding as of December 31, 2015.

Upon a termination of employment because of disability, any unvested Blackstone Holdings Partnership Units, unvested deferred restricted common units, Blackstone Holdings Partnership Units or unvested deferred restricted common units granted under the Deferred Compensation Plan in subsequent years will also automatically be deemed vested. However, with respect to the premium portion of deferred restricted common units granted under the Deferred Compensation Plan in respect of 2013 and prior years, in connection with a participant's termination of employment because of disability, such deferral units will continue to vest at the end of the applicable deferral period and be delivered on the applicable delivery date to the participant not violating any applicable provision of his or her employment agreement. Therefore, had a termination of employment because of disability occurred on December 31, 2015, each of our named executive officers would have vested in the numbers of deferred restricted common units set forth in the paragraph immediately above, having the values set forth above, but Mr. Hill would have vested in his 166,537 unvested deferred restricted common units, which represent the premium portion of his deferred restricted common units. In addition, Mr. James and Mr. Hill would also have been entitled to accelerated delivery in the numbers of deferred restricted common units set forth in the paragraph immediately above that were granted to them pursuant to the Deferred Compensation Plan and were considered vested on the date of grant due to their retirement eligibility.

In connection with a named executive officer's termination of employment due to qualifying retirement, a named executive officer will be entitled to receive 50% of their unvested Blackstone Holdings Partnership Units or unvested deferred restricted Blackstone Holdings Partnership Units granted in 2013 and prior years. (See Non-Competition and Non-Solicitation Agreements Retirement. ) As of December 31, 2015, Mr. Hill was retirement eligible. Mr. James had no outstanding unvested units at December 31, 2015. If Mr. Hill had retired on December 31, 2015, he would have vested in 11,966 deferred restricted Blackstone Holdings Partnership Units with a value of \$349,886 based on our closing market price of \$29.24 per Blackstone common unit on December 31, 2015. In addition, if Mr. Hill had retired on December 31, 2015, the Deferred Compensation Plan provides that 50% of the unvested premium portion of his deferred restricted common units would continue to vest over the applicable deferral period and be delivered on the applicable delivery date, subject to forfeiture of any deferral units with respect to the date of the breach of any applicable provision of his employment agreement.

Upon a termination of Mr. Finley's employment without cause, the unvested deferred restricted Blackstone Holdings Partnership Units granted to him in 2013 and 2014 and the deferred restricted common units grant to him under the Deferred Compensation Plan in respect of 2013 and 2014 would become fully vested. Had such a termination without cause occurred on December 31, 2015, Mr. Finley would have vested in 239,443 deferred restricted Blackstone Holdings Partnership Units and 70,000 deferred restricted common units, having the following values based on our closing market price of \$29.24 per Blackstone common unit on December 31, 2015,

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other than the deferred restricted common units granted in 2016 in respect of 2015 performance, which are valued as of the date of grant. Mr. Finley 43,327 deferred restricted Blackstone Holdings Partnership Units and 70,745 deferred restricted common units with a value of \$3,113,790. In addition, Mr. James and Mr. Hill would also have been entitled to accelerated delivery in the numbers of deferred restricted common units set forth above in the first paragraph of this section that were granted to them pursuant to the Deferred Compensation Plan. All units vested on the date of grant due to their retirement eligibility.

In addition, except as described below, unvested carried interest in our carry funds is generally forfeited upon termination or death or disability of any named executive officer who participates in the carried interest of our carry funds, the named executive officer is deemed 100% vested in any unvested portion of carried interest in our carry funds. Furthermore, any named executive officer who is retirement eligible will automatically vest in 50% of their otherwise unvested carried interest allocation upon retirement. (See Note 10, Non-Solicitation Agreements Retirement.) As of December 31, 2015, Mr. James and Mr. Hill were retirement eligible for 50% of their carried interest allocations.

In addition, pursuant to Mr. Schwarzman's Founding Member Agreement described above under Narrative Disclosure to Shareholders, Table and Grants of Plan-Based Awards in 2015 Schwarzman Founding Member Agreement, following retirement, Mr. Schwarzman will receive, with specified retirement benefits, including an assistant during the ten-year period following his retirement and a car and travel allowance during the period following his retirement. As of December 31, 2015, the aggregate present value of these expected costs was \$1.3 million. In 2012, approximately \$158,000, \$180,000 and \$200,000 were expensed for financial statement purposes in each of the years ended December 31, 2012 and 2013, respectively.

***Withdrawal Agreement with Laurence Tosi***

On July 24, 2015, Blackstone announced that Laurence Tosi resigned from his position as Chief Financial Officer of Blackstone Real Estate Advisors L.L.C., our general partner, effective August 7, 2015 (the Effective Date).

In connection with his resignation, Mr. Tosi entered into a withdrawal agreement with Blackstone on November 3, 2015, the terms of which are summarized below. Under the terms of the withdrawal agreement, Mr. Tosi agreed to enter into a general release of claims against Blackstone, its related parties and affirmed his non-competition, non-solicitation, non-disparagement and confidentiality covenants contained in the withdrawal agreement. All payments and benefits are subject to Mr. Tosi's timely execution and compliance with these restrictive covenants.

Under the terms of the withdrawal agreement, Mr. Tosi received \$500,000 payable in a lump-sum cash payment within 15 business days of the Effective Date of his agreement and the unvested portion of Mr. Tosi's carried interest in (1) all Blackstone Innovations LLC and Blackstone Real Estate Advisors LP investments made through the Effective Date and (2) Blackstone's investment in Ipreo Holdings, LLC was vested. Except for the vested portion, Mr. Tosi's other unvested carried interest was forfeited as of the Effective Date.

In addition, under the terms of the withdrawal agreement, Mr. Tosi's outstanding Blackstone unvested equity awards were

49,925 deferred restricted common units held by Mr. Tosi pursuant to the terms of Blackstone's Sixth Amended Restricted Stock Deferral Plan, as amended, will, notwithstanding Mr. Tosi's withdrawal, continue to vest and be settled in accordance with the terms of the plan, subject to Mr. Tosi's continued compliance with the non-competition and non-solicitation agreement through the Effective Date and

Mr. Tosi forfeited 576,837 unvested units of Blackstone and/or Blackstone Holdings with a value, as of the Effective Date, of approximately \$1.3 million. Nonetheless, Blackstone agreed to provide Mr. Tosi with (1) quarterly payments from the Effective Date through the Effective Date of 2016 equal to quarterly distributions to be made in



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respect of 125,448 Blackstone Holdings Partnership Units during such time and (2) a modification to his award of 125,448 deferred restricted Blackstone Holdings Partnership Units granted on January 26, 2011, which was scheduled to vest on January 1, 2016. Given Mr. Tosi was only approximately five months away from satisfying the service requirement at the time of his departure, we determined it was appropriate to allow him to vest in a number of vested Blackstone Holdings Partnership Units intended to approximate the grant date fair value of the original award. The actual number of vested Blackstone Holdings Partnership Units was based on fair market value equal to \$5,000,000 using a 60-day day volume weighted average price of Blackstone Holdings Partnership Units as of the date of the quarterly distribution payments and the modification to his January 26, 2011 award were both subject to Mr. Tosi's non-competition and non-solicitation agreement. If the number of Blackstone Holdings Partnership Units in clause (1) was greater than the number of Blackstone Holdings Partnership Units in clause (2), then Mr. Tosi would be entitled to an additional number of Blackstone Holdings Partnership Units in clause (1) through February 1, 2016 with respect to such excess number of Blackstone Holdings Partnership Units. If the number of Blackstone Holdings Partnership Units in clause (1) was greater than the number of Blackstone Holdings Partnership Units in clause (2), then the number of Blackstone Holdings Partnership Units Mr. Tosi would be entitled to vest in would be reduced by a number of units with a value equal to the excess of the distributions Mr. Tosi received with respect to the Blackstone Holdings Partnership Units. Based on the 60-trading day volume weighted average price as of February 1, 2016, Mr. Tosi received 176,604 vested Blackstone Holdings Partnership Units and since the number of units was greater than the number of units in clause (2), Mr. Tosi received an additional cash payment of \$24,090.

**Non-Competition and Non-Solicitation Agreements**

Upon the consummation of our initial public offering, we entered into a non-competition and non-solicitation agreement with our senior managing directors, most of our other professional employees and specified senior administrative personnel to whom we have referred as Contracting Employees. Contracting Employees who have joined the firm after our initial public offering, such as Mr. Tosi, have executed non-competition and non-solicitation agreements. The following are descriptions of the material terms of each such non-solicitation agreement. With the exception of the few differences noted in the description below, the terms of each non-solicitation agreement are generally in relevant part similar.

*Full-Time Commitment.* Each Contracting Employee agrees to devote substantially all of his or her business time, skill, and energy to his or her responsibilities at Blackstone in a diligent manner. Our founder Mr. Schwarzman has agreed that our business will be his sole business and that he will devote such time and attention to the business of the firm as may be reasonably requested by us.

*Confidentiality.* Each Contracting Employee is required, whether during or after his or her employment with us, to protect our confidential information in accordance with strict restrictions placed by us on its use and disclosure. (Every employee of ours is subject to the confidentiality obligations imposed by our Code of Conduct applicable to all Blackstone personnel.)

*Notice of Termination.* Each Contracting Employee is required to give us prior written notice of his or her intention to leave the firm. In the case of Mr. Schwarzman, 90 days for all of our other senior managing directors and between 30 and 60 days in the case of other Contracting Employees.

*Garden Leave.* Upon his or her voluntary departure from our firm, a Contracting Employee is required to take a prescribed period of garden leave. The period of garden leave is 90 days for our non-founding senior managing directors and between 30 and 60 days for all other Contracting Employees. During this period the Contracting Employee will continue to receive some of his or her Blackstone compensation and benefits. Upon commencing employment with a new employer until the garden leave period has expired. The period of garden leave shall be the lesser of the period of garden leave specified above and the period of garden leave specified in the Contracting Employee's employment agreement.

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leave for each Contracting Employee will run coterminously with the non-competition Restricted Period that applies to him. Our founder Mr. Schwarzman is subject to non-competition covenants but not garden leave requirements.

*Non-Competition.* During the term of employment of each Contracting Employee, and during the Restricted Period (as such term is defined immediately thereafter, he or she will not, directly or indirectly:

engage in any business activity in which we operate, including any competitive business,

render any services to any competitive business, or

acquire a financial interest in or become actively involved with any competitive business (other than as a passive investor owning less than 1% of the ownership percentages of the stock of public companies).

Competitive business means any business that competes, during the term of employment through the date of termination of any businesses that we are actively considering conducting at the time of the Contracting Employee's termination of employment, which he or she knows or reasonably should have known about such plans, in any geographical or market area where we or our affiliates provide services.

*Non-Solicitation.* During the term of employment of each Contracting Employee, and during the Restricted Period immediately thereafter, he or she will not, directly or indirectly, in any manner solicit any of our employees to leave their employment with us, or hire any such employee employed by us as of the date of his or her termination or who left employment with us within one year prior to or after the date of termination. Additionally, each Contracting Employee may not solicit or encourage to cease to work with us any consultant or service provider or she knows or should know is under contract with us.

In addition, during the term of employment of each Contracting Employee, and during the Restricted Period immediately thereafter, he or she will not, directly or indirectly, in any manner solicit the business of any client or prospective client of ours with whom he or she, or any of our employees, her, or anyone whom he or she had direct or indirect responsibility over had personal contact or dealings on our behalf during the 12 months immediately preceding his or her termination. Contracting Employees who are employed in our asset management business are also subject to a non-solicitation covenant with respect to investors and prospective investors in our investment funds.

*Non-Interference and Non-Disparagement.* During the term of employment of each Contracting Employee, and during the Restricted Period immediately thereafter, he or she may not interfere with business relationships between us and any of our clients, customers, or vendors. Each Contracting Employee is also prohibited from disparaging us in any way.

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*Restricted Period.* For purposes of the foregoing covenants, the Restricted Period will be:

<b>Covenant</b>	<b>Stephen A. Schwarzman</b>	<b>Other Senior Managing Directors</b>	
<i>Non-competition</i>	Two years after termination of employment.	One year (six months for senior managing directors who are eligible to retire, as defined below) after termination of employment.	Between
<i>Non-solicitation of Blackstone employees</i>	Two years after termination of employment.	Two years after termination of employment.	General and emp
<i>Non-solicitation of Blackstone clients or investors</i>	Two years after termination of employment.	One year after termination of employment.	General and emp
<i>Non-interference with business relationships</i>	Two years after termination of employment.	One year after termination of employment.	General and emp

*Retirement.* Blackstone personnel are eligible to retire if they have satisfied either of the following tests: (a) one has reached least five full years of service with our firm; or (b) generally one has reached the age of 55 and has at least five full years of service with our firm or the sum of his or her age plus years of service with our firm totals at least 65.

*Intellectual Property.* Each Contracting Employee is subject to customary intellectual property covenants with respect to work designed or developed by him or her that are relevant to or implicated by his or her employment with us.

*Specific Performance.* In the case of any breach of the confidentiality, non-competition, non-solicitation, non-interference, intellectual property provisions by a Contracting Employee, the breaching individual agrees that we will be entitled to seek specific performance, restraining orders, injunctions or other equitable remedies.

**Table of Contents****Director Compensation in 2015**

No additional remuneration is paid to our employees for services as a director of our general partner. In 2015, each of our received an annual cash retainer of \$150,000 and a grant of deferred restricted common units equivalent in value to \$150,000 value determined as described in footnote (a) to the first table below. An additional \$30,000 annual cash retainer was paid to our Audit Committee during 2015. An additional \$25,000 annual cash retainer was paid to Mr. Light in connection with his service on the committee of Blackstone Group International Partners LLP.

The following table provides the director compensation for our directors for 2015:

Name	Fees Earned or Paid in Cash	Stock Awards (a) (1)
Bennett J. Goodman (c)	\$	\$
Jonathan D. Gray (c)	\$	\$
The Right Honorable Brian Mulroney	\$ 150,000	\$ 150,000
William G. Parrett	\$ 180,000	\$ 149,000
Richard Jenrette	\$ 150,000	\$ 149,000
Jay O. Light	\$ 175,000	\$ 149,000
Rochelle B. Lazarus	\$ 150,000	\$ 149,000
Peter T. Grauer (d)	\$	\$

- (a) The references to stock in this table refer to our deferred restricted common units. Amounts for 2015 represent the value of the awards granted in the year, computed in accordance with GAAP, pertaining to equity-based compensation. The assumptions used in the grant date fair value are set forth in Note 16. Equity-Based Compensation in the Notes to Consolidated Financial Statements and Supplementary Data. These deferred restricted common units vest, and the underlying shares will be delivered, on the first anniversary of the date of the grant, subject to the outside director's continued service as a director of our general partner.
- (b) Each of our non-employee directors was granted deferred restricted common units upon appointment as a director. In 2015, on the anniversary of his or her initial grant, each of the following directors was granted deferred restricted common units: Mr. Parrett 4,667 units; Mr. Jenrette 3,648 units; Mr. Light 4,363 units; and Ms. Lazarus 3,837 units. The compensation of our directors were approved by the board of directors of our general partner upon the recommendation of the compensation committee after a review of directors' compensation paid by comparable companies.

The following table provides information regarding outstanding unvested equity awards made to our directors as of December 31, 2015:

Name	Stock Awards Number of Shares or Units of Stock That Have Not Vested (2)
The Right Honorable Brian Mulroney	3,613
William G. Parrett	4,667
Richard Jenrette	3,706
Jay O. Light	4,433
Rochelle B. Lazarus	3,898
Peter T. Grauer	

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- (1) The references to stock or shares in this table refer to our deferred restricted common units.

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- (2) The number of units shown in this column reflect the equity award adjustments made in connection with the spin-off of the historically constituted Blackstone's Financial Advisory segment, other than Blackstone's capital markets segment.
- (3) The dollar amounts shown in this column were calculated by multiplying the number of unvested deferred restricted stock units by the director by the closing market price of \$29.24 per Blackstone common unit on December 31, 2015, the date of the award.
- (c) Mr. Gray and Mr. Goodman are employees and no additional remuneration is paid to them for service as directors of Ameris Bancorp. Mr. Gray's and Mr. Goodman's employee compensation is discussed in Item 13. Certain Relationships and Related Transactions, and Independence.
- (d) Mr. Grauer was appointed to Blackstone's Board of Directors on January 26, 2016. Upon his appointment he received 10,000 restricted common units with a grant date fair value of \$153,192.

**ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDER MATTERS**

The following table sets forth information regarding the beneficial ownership of our common units and Blackstone Holding Company, as of February 19, 2016 by:

each person known to us to beneficially own 5% of any class of the outstanding voting securities of The Blackstone Group L.P.;

each member of our general partner's board of directors;

each of the named executive officers of our general partner; and

all directors and executive officers of our general partner as a group.

The amounts and percentage of units beneficially owned are reported on the basis of regulations of the SEC governing the ownership of securities. Under the rules of the SEC, a person is deemed to be a beneficial owner of a security if that person has the power, which includes the power to vote or to direct the voting of such security, or investment power, which includes the power to direct the disposition of such security. A person is also deemed to be a beneficial owner of any securities of which that person has beneficial ownership within 60 days of February 19, 2016. Under these rules, more than one person may be deemed a beneficial owner of securities and a person may be deemed a beneficial owner of securities as to which he has no economic interest. Except as otherwise noted, the persons named in the table below have sole voting and investment power with respect to all units shown as beneficially owned. The principal business address of each person is c/o The Blackstone Group L.P., 345 Park Avenue, New York, New York 10154.

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Name of Beneficial Owner	Common Units, Beneficially Owned		Nu
	Number	% of Class	
<b>5% Unitholders:</b>			
Janus Capital Management LLC (b)	30,036,605	5.3%	
FMR LLC (c)	42,719,517	7.6%	
<b>Directors and Executive Officers (d)(e)</b>			
Stephen A. Schwarzman (f)(g)			231,
Hamilton E. James (g)	6,833	*	32,
J. Tomilson Hill (g)(h)	1,998,793	*	14,
Bennett J. Goodman (g)(h)	1,573,278	*	2,
Jonathan D. Gray (g)			40,
Michael S. Chae (g)			5,
Laurence A. Tosi	16,906	*	.
John G. Finley	10,122	*	.
The Right Honorable Brian Mulrone	146,066	*	
William G. Parrett	64,937	*	
Richard Jenrette	40,500	*	
Jay O. Light	39,588	*	
Rochelle B. Lazarus	23,528	*	
Peter T. Grauer			
All executive officers and directors as a group (14 persons)	3,989,285	*	328,

- \* Less than one percent
- (a) Subject to certain requirements and restrictions, the partnership units of Blackstone Holdings are exchangeable for c Blackstone Group L.P. on a one-for-one basis. A Blackstone Holdings limited partner must exchange one partnership Blackstone Holdings Partnerships to effect an exchange for a common unit. See Item 13. Certain Relationships and Director Independence Exchange Agreement. Beneficial ownership of Blackstone Holdings Partnership Units re been also reflected as beneficial ownership of the common units of The Blackstone Group L.P. for which such units
- (b) Reflects units beneficially owned by Janus Capital Management LLC based on the Schedule 13G filed by Janus Cap The address of Janus Capital Management is 151 Detroit Street, Denver, Colorado 80206.
- (c) Reflects units beneficially owned by FMR, LLC and its subsidiaries based on the Schedule 13G filed by FMR, LLC address of FMR, LLC is 245 Summer Street, Boston, Massachusetts 02210.
- (d) The units beneficially owned by the directors and executive officers reflected above do not include the following nu delivered to the respective individual more than 60 days after February 19, 2016: Mr. James 13,664 deferred restri 23,932 deferred restricted Blackstone Holdings Partnership Units and 875,512 deferred restricted common units; Mr. deferred restricted Blackstone Holdings Partnership Units; Mr. Gray 46,814 deferred restricted common units; Mr. restricted common units; Mr. Finley 239,443 deferred restricted Blackstone Holdings Partnership Units and 60,62 units; The Right Honorable Mr. Mulrone 3,613 deferred restricted common units; Mr. Parrett 4,667 deferred re Jenrette 3,706 deferred restricted common units; Ms. Lazarus 3,898 deferred restricted common units; Mr. Ligh common units; and all other executive officers and directors as a group 148,370 deferred restricted Blackstone HO 62,434 deferred restricted common units.





**Table of Contents****Securities Authorized for Issuance under Equity Compensation Plans**

The table set forth below provides information concerning the awards that may be issued under the 2007 Equity Incentive Plan as of December 31, 2015:

	Number of Securities to be Issued Upon Exercise of Outstanding Options, Warrants and Rights (a)	Weighted-Average Exercise Price of Outstanding Options, Warrants and Rights
Equity Compensation Plans Approved by Security Holders	66,966,766	
Equity Compensation Plans Not Approved by Security Holders		
<b>Total</b>	<b>66,966,766</b>	

- (a) Reflects the outstanding number of our deferred restricted common units and deferred restricted Blackstone Holding Units under the 2007 Equity Incentive Plan as of December 31, 2015.
- (b) The aggregate number of our common units and Blackstone Holdings Partnership Units covered by the 2007 Equity Incentive Plan on the first day of each fiscal year during its term by a number of units equal to the positive difference, if any, of (a) the number of our common units and Blackstone Holdings Partnership Units outstanding on the last day of the immediately preceding fiscal year (excluding Blackstone Holdings Partnership Units held by The Blackstone Group L.P. or its wholly owned subsidiaries) and (b) the number of our common units and Blackstone Holdings Partnership Units covered by the 2007 Equity Incentive Plan as of the end of the immediately preceding fiscal year (excluding Blackstone Holdings Partnership Units covered by the 2007 Equity Incentive Plan as of the end of the immediately preceding fiscal year). As of January 1, 2016, pursuant to this formula, 168,600,140 units, were outstanding under the 2007 Equity Incentive Plan. We have filed a registration statement and intend to file additional registration statements under the Securities Act to register common units covered by the 2007 Equity Incentive Plan (including pursuant to Form S-8). Any such Form S-8 registration statement will automatically become effective upon filing. Accordingly, common units covered by the 2007 Equity Incentive Plan registration statement will be available for sale in the open market.

**ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS, AND DIRECTOR INDEPENDENCE**  
**Transactions with Related Persons**

***Tax Receivable Agreements***

We used a portion of the proceeds from the IPO and the sale of non-voting common units to Beijing Wonderful Investment Management Co., Ltd. to acquire the predecessor businesses from the pre-IPO owners. In addition, holders of Blackstone Holdings Partnership Units (other than The Blackstone Group L.P. and its wholly owned subsidiaries), subject to the vesting and minimum retained ownership requirements and transfer restrictions set forth in the partnership agreements of the Blackstone Holdings partnerships, may up to four times each year (subject to the terms of the partnership agreements) exchange their Blackstone Holdings Partnership Units for The Blackstone Group L.P. common units on a one-for-one basis. A limited partner must exchange one partnership unit in each of the Blackstone Holdings partnerships to effect an exchange. The Blackstone Group L.P., Blackstone Holdings I L.P. and Blackstone Holdings II L.P. have made an election under Section 754 of the Internal Revenue Code to require that the taxable year in which an exchange of partnership units for common units occurs, which may result in an



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adjustment to the tax basis of the assets of such Blackstone Holdings partnerships at the time of an exchange of partnership interests. Subsequent exchanges are expected to result in increases in the tax basis of the tangible and intangible assets of Blackstone Holdings that would not have been available. These increases in tax basis may increase (for tax purposes) depreciation and amortization deductions, the amount of tax that certain of Blackstone's wholly owned subsidiaries that are taxable as corporations for U.S. federal income tax purposes can be required to pay in the future. One of the subsidiaries of The Blackstone Group L.P. which is a corporate taxpayer has entered into a tax receivable agreement with holders of Blackstone Holdings Partnership Units that provides for the payment by the corporate taxpayer of the amount of cash savings, if any, in U.S. federal, state and local income tax that the corporate taxpayers actually realize in the case of an early termination payment by the corporate taxpayers or a change in control, as discussed below) as a result of the tax basis and of certain other tax benefits related to our entering into tax receivable agreements, including tax benefits attributable to the tax receivable agreement. Additional tax receivable agreements have been executed, and will continue to be executed, with certain senior managing directors and certain others who acquire Blackstone Holdings Partnership Units. This payment obligation is the obligation of the corporate taxpayer and not of Blackstone Holdings. The corporate taxpayers expect to benefit from the remaining 15% of the cash savings in income tax that they realize. For purposes of the tax receivable agreement, cash savings in income tax will be computed by comparing the income tax liability of the corporate taxpayers to the amount of such taxes that the corporate taxpayer would have been required to pay had there been no increase to the tax basis of the tangible and intangible assets of Blackstone Holdings as a result of the exchanges and had the corporate taxpayers not entered into the tax receivable agreement. A limited partner of Blackstone Holdings may also elect to exchange his or her Partnership Units in a tax-free transaction where the limited partner is making a charitable contribution. In such a case, there will be an increase in the tax basis of the assets of Blackstone Holdings and no payments will be made under the tax receivable agreement. The tax receivable agreement commenced upon consummation of our IPO and will continue until all such tax benefits have been used. The corporate taxpayers exercise their right to terminate the tax receivable agreement for an amount based on the agreed payment under the agreement.

Assuming no future material changes in the relevant tax law and that the corporate taxpayers earn sufficient taxable income to realize the benefit of the increased amortization of the assets, the expected future payments under the tax receivable agreement (which are the recipients) in respect of the purchase and exchanges will aggregate \$1.2 billion over the next 15 years. The after-tax net present value of the estimated payments totals \$402.4 million assuming a 15% discount rate and using an estimate of timing of the benefit to be realized under the tax receivable agreement in respect of subsequent exchanges would be in addition to these amounts. The payments under the tax receivable agreement are not conditioned upon continued ownership of Blackstone equity interests by the pre-IPO owners and the other

There was a reduction of \$82.7 million to the tax receivable agreement liability to the pre-IPO owners and others mentioned above, primarily from the October 1, 2015 spin-off of the financial and strategic advisory services, restructuring services and real estate and Park Hill Group businesses.

Subsequent to December 31, 2015, payments totaling \$79.0 million were made to certain pre-IPO owners and others mentioned above with the tax receivable agreement and related to tax benefits the Partnership received for the 2014 taxable year. Those payments were \$10.8 million to Stephen A. Schwarzman and investment vehicles controlled by relatives of Mr. Schwarzman; \$2.3 million to a trust for which Mr. James is the investment trustee; \$1.2 million to J. Tomilson Hill and a trust for which Mr. Hill is the investment trustee; \$1.2 million to Michael S. Chae; and \$0.2 million to Bennett J. Goodman and a limited liability company controlled by a family member.

In addition, the tax receivable agreement provides that upon certain mergers, asset sales, other forms of business combination or change of control, the corporate taxpayers (or their successors') obligations with respect to exchanged or acquired units (whether or not the units are after such transaction) would be

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based on certain assumptions, including that the corporate taxpayers would have sufficient taxable income to fully utilize the increased tax deductions and tax basis and other similar benefits. Upon a subsequent actual exchange, any additional increase in tax basis and other similar benefits in excess of the amounts assumed at the change in control will also result in payments under the agreement.

Decisions we make in the course of running our business, such as with respect to mergers, asset sales, other forms of business changes in control, may influence the timing and amount of payments that are received by an exchanging or selling holder of Partnership Units, under the tax receivable agreement. For example, the earlier disposition of assets following an exchange will generally accelerate payments under a tax receivable agreement and increase the present value of such payments, and any payment before an exchange or acquisition transaction will increase the tax liability of a holder of Blackstone Holdings Partnership Units and any rights of a holder of Blackstone Holdings Partnership Units to receive payments under any tax receivable agreements.

Although we are not aware of any issue that would cause the IRS to challenge a tax basis increase, the corporate taxpayers may receive any payments previously made under a tax receivable agreement. As a result, in certain circumstances, payments could be made under the agreement in excess of the corporate taxpayers' cash tax savings.

***Registration Rights Agreement***

In connection with the restructuring and IPO, we entered into a registration rights agreement with our pre-IPO owners and their affiliates, their affiliates and certain of their transferees the right, under certain circumstances and subject to certain restrictions, to register for resale under the Securities Act common units delivered in exchange for Blackstone Holdings Partnership Units or common units convertible into or exchangeable or exercisable for our common units) otherwise held by them. In addition, newly admitted managing directors and certain others who acquire Blackstone Holdings Partnership Units have subsequently become party to the agreement. Under the registration rights agreement, we agreed to register the exchange of Blackstone Holdings Partnership Units for our holders of Blackstone Holdings Partnership Units. In June 2008, we filed a registration statement on Form S-3 with the Commission to cover future issuances from time to time of up to 818,008,105 common units to holders of Blackstone Holdings Partnership Units in exchange of up to an equal number of such Blackstone Holdings Partnership Units. In addition, our founder, Stephen A. Schwarzman, has requested that we register the sale of common units held by holders of Blackstone Holdings Partnership Units an unlimited number of times. This request requires us to make available shelf registration statements permitting sales of common units into the market from time to time. In addition, Mr. Schwarzman has the ability to exercise certain piggyback registration rights in respect of common units held by holders of Blackstone Holdings Partnership Units in connection with registered offerings requested by other registration rights holders or initiated by us.

***Swift River Investments***

Swift River Investments, Inc. ( "Swift River" ) is a private family investment firm that manages capital on behalf of our Private Officer and Director, Hamilton E. James, his brother, David R. James, and members of their families. While Hamilton E. James has an economic interest in Swift River, the day-to-day business of Swift River is managed by David R. James.

On August 24, 2015, Ipreo, a provider of data, market intelligence and productivity solutions to capital markets and corporate clients, completed the acquisition of iLevel Solutions LLC ( "iLevel" ), a business that provides private equity software and advanced portfolio management solutions to private equity firms and other institutions, including Blackstone. Funds managed by Blackstone's private equity fund were invested in iLevel with another sponsor. Prior to the acquisition, and as previously disclosed, Blackstone and Swift River were the largest

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shareholders in iLevel, with approximately 21% and 24% equity interests, respectively. We took a number of measures to avoid a conflict of interest relating to the transaction, including that Mr. Hamilton E. James did not participate in the negotiation of the transaction for any party. Further, the non-Blackstone and non-Swift River representatives to the iLevel board, led by the iLevel board, negotiated the transaction on behalf of iLevel, and the Blackstone directors to the Ipreo board recused themselves from participating in the transaction. The transaction was reviewed and approved by the Conflicts Committee of the board of directors of our

***Tsinghua University Education Foundation***

As part of an initiative announced in 2013, Mr. Schwarzman, through the Stephen A. Schwarzman Education Foundation, announced a \$450 million to create and endow a post-graduate scholarship program at Tsinghua University in Beijing, entitled the Schwarzman Endowment Fund. He is leading a fundraising campaign to raise \$450 million to support the construction of a residential and academic building. The Schwarzman Endowment Fund will hold the Schwarzman Endowment Fund. The Tsinghua University Education Foundation ( TUEF ) will hold the Schwarzman Endowment Fund and, to the extent Blackstone allocates and invests assets in the Schwarzman Endowment Fund in our funds, which may take the form of funded or unfunded general partner commitments to our investment vehicles, that such investments will be subject to reduced or waived management fees and/or carried interest.

***Executive Advisor Agreement with Andrew Lapham***

Since April 17, 2014, Andrew Lapham has been an Executive Advisor to Blackstone. In his role as an Executive Advisor, Mr. Lapham is primarily on sourcing and evaluating the firm's investment opportunities in Canada. Mr. Lapham is the son-in-law of Mr. James, a member of the board of directors of our general partner since 2007. Pursuant to the terms of his Executive Advisor Agreement, in 2015, Mr. Lapham is entitled to a \$350,000 annual retainer and a bonus, which for 2015 was \$350,000 and will be paid in respect to each investment sourced by him, Mr. Lapham is entitled to receive a transaction fee and, subject to a required carry, Mr. Lapham, a profit sharing percentage of the net profits realized from such investment by the relevant fund. In 2015, we paid Mr. Lapham, which represents his annual retainer and a \$150,000 bonus paid in 2015 in respect of his services in 2014.

***Bennett J. Goodman***

On February 24, 2015, Bennett J. Goodman was appointed to the board of directors of Blackstone Group Management L.P. The Blackstone Group L.P. Mr. Goodman joined Blackstone in 2008 and is a Senior Managing Director and Co-Founder of Blackstone. In 2015, Mr. Goodman received a base salary of \$350,000 and an annual cash bonus payment of \$3,207,583. The cash payment was based on the performance of the Credit segment, including the contribution of all current and past funds within the segment. The ultimate amount of the bonus Mr. Goodman was, however, determined in the discretion of Mr. Schwarzman and Mr. James.

Mr. Goodman also participated in the performance fees of our funds, consisting of carried interest in our carry funds and incentive fees that pay incentive fees. The compensation paid to Mr. Goodman in respect of carried interest in our carry funds primarily resulted from his participation in the credit funds. The amount of cash payments in respect of carried interest or incentive fee allocations to Mr. Goodman was \$9,819,362. See Executive Compensation Compensation Elements for Named Executive Officers in this report for additional information on the elements of our compensation program.

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In March 2015, Mr. Goodman also received a compensatory grant of 5,028,435 deferred restricted Blackstone Holdings Partnership Units with a date fair value of \$190,376,549. These deferred restricted Blackstone Holdings Partnership Units vest over eight years and additional units granted as required pursuant to the 2007 Equity Incentive Plan in connection with the spin-off of the operating segment constituted our Financial Advisory segment, other than our capital markets services business, vest as follows: 514,213 vesting on January 1, 2017, 721,431 vesting on January 1, 2017, 679,986 units vesting on January 1, 2018 and the remainder vesting annually in subsequent installments on January 1 of each year through January 1, 2023. This award represents a buyout of a significant portion of Mr. Goodman's compensation during the eight-year vesting period of the award.

In February 2015, we agreed with the former owners of GSO, including Mr. Goodman, to settle in full our obligation to make payments to them arising from our redemption of profits interests that were issued to them in connection with our acquisition of GSO. The payment in the form of a combination of vested and unvested restricted Blackstone Holdings Units. In connection therewith, on March 26, 2015, 798,166 Blackstone Holdings Partnership Units (which included 199,542 units to be held in a family limited partnership, 122,385 of which immediately vested, 506,837 of which are to vest on December 31, 2016 and 168,944 of which are to vest on April 2015, we issued Mr. Goodman 635,075 common units (which included 158,769 common units to be held in a family limited partnership) in satisfaction of a 2014 earn out payment owed to him and the other former owners of GSO.

***Jonathan D. Gray***

On February 24, 2012, Jonathan D. Gray was appointed to the board of directors of Blackstone Group Management L.L.C. and Blackstone Group L.P. Mr. Gray joined Blackstone in 1992 and is a Senior Managing Director and Global Head of Real Estate. Mr. Gray received a base salary of \$350,000 and an annual cash bonus payment of \$25,370,948, net of his mandatory deferral pursuant to the Blackstone Compensation Plan. The cash payment was based upon the performance of the Real Estate segment, including the contribution of funds within the segment dating back to before the IPO. The ultimate cash payment to Mr. Gray was, however, determined by Mr. Schwarzman and Mr. James. On January 20, 2016, Mr. Gray was granted 46,814 deferred restricted common units with a value of \$1,111,833, reflecting the portion of his annual cash bonus payment mandatorily deferred into deferred restricted common units under the Blackstone Compensation Plan.

Mr. Gray also participated in the performance fees of our funds, consisting of carried interest in our carry funds and incentive pay incentive fees. The compensation paid to Mr. Gray in respect of carried interest in our carry funds primarily relates to the real estate funds (which were formed both before and after the IPO). The amount of payments in respect of carried interest (in-kind) or incentive fee allocations to Mr. Gray for 2015 was \$90,377,009. Any in-kind distributions in respect of carried interest will be based on the market value of the securities distributed as of the date of distribution. In 2015, in connection with investment advisory fees paid to Blackstone by BXMT, Mr. Gray was also allocated restricted shares of listed common stock of BXMT with a value of \$98,000,000 at the price of BXMT's common stock on the date of the award. These restricted shares will vest over three years with one-sixth vesting at the end of the second quarter after the date of the award and the remaining shares vesting in ten equal quarterly installments thereafter. For more information on the Compensation Elements for Named Executive Officers in this report for additional discussion of the compensation program.

**Blackstone Holdings Partnership Agreements**

As a result of the reorganization and the IPO, The Blackstone Group L.P. became a holding partnership and, through wholly owned subsidiaries, equity interests in the five holdings partnerships (i.e., Blackstone Holdings I L.P., Blackstone Holdings II L.P., Blackstone Holdings III L.P., Blackstone Holdings IV L.P. and Blackstone Holdings V L.P.). On January 1, 2009, in order to simplify our structure and reduce our administrative burden

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and costs, we effected an internal restructuring to reduce the number of holding partnerships from five to four by causing [redacted] to transfer all of its assets and liabilities to Blackstone Holdings IV L.P. In connection therewith, Blackstone Holdings IV L.P., Blackstone Holdings III L.P. and Blackstone Holdings V L.P. was renamed Blackstone Holdings IV L.P. On October 1, 2015, we created a new holding partnership, Blackstone Holdings AI L.P., which will hold certain operating entities and operate in a manner similar to the Blackstone Holdings Partnerships. The economic interests of The Blackstone Group L.P. in Blackstone's business remain unchanged. Blackstone Holdings refers to (a) Blackstone Holdings I L.P., Blackstone Holdings II L.P., Blackstone Holdings III L.P. and Blackstone Holdings V L.P. prior to the January 2009 reorganization, (b) Blackstone Holdings I L.P., Blackstone Holdings III L.P. and Blackstone Holdings IV L.P. from January 1, 2009 through October 1, 2015 and (c) Blackstone Holdings II L.P., Blackstone Holdings III L.P., Blackstone Holdings IV L.P. and Blackstone Holdings AI L.P. subsequent to the reorganization and the creation of Blackstone Holdings AI L.P.

Wholly owned subsidiaries of The Blackstone Group L.P. which are the general partners of those partnerships have the right to receive all distributions. Distributions will be made to the partners of Blackstone Holdings and the amount of any such distributions. If a distribution is made, a distribution will be made to the partners of Blackstone Holdings pro rata in accordance with the percentages of their respective ownership interests as described under Part II. Item 5. Market for Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities Distribution Policy.

Each of the Blackstone Holdings Partnerships has an identical number of partnership units outstanding, and we use the term Partnership Unit or partnership unit in/of Blackstone Holdings to refer, collectively, to a partnership unit in each of the Blackstone Holdings Partnerships. The holders of partnership units in Blackstone Holdings, including The Blackstone Group L.P.'s wholly owned subsidiaries, will be subject to U.S. federal, state and local income taxes on their proportionate share of any net taxable income of Blackstone Holdings. The net taxable income of Blackstone Holdings will generally be allocated to its partners (including The Blackstone Group L.P.'s wholly owned subsidiaries) in accordance with the percentages of their respective partnership interests as described under Part II. Item 5. Market for Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities Cash Distribution Policy. The partnership agreements for the Blackstone Holdings Partnerships provide for cash distributions, which we refer to as tax distributions, to the partners of such partnerships. The wholly owned subsidiaries of The Blackstone Group L.P. which are the general partners of the Blackstone Holdings Partnerships determine the amount of the relevant partnership will give rise to taxable income for its partners. Generally, these tax distributions are computed as the net taxable income of the relevant partnership allocable to a partner multiplied by an assumed tax rate equal to the highest applicable combined U.S. federal, state and local income tax rate prescribed for an individual or corporate resident in New York, New Jersey or California (taking into account the non-deductibility of certain expenses and the character of our income). Tax distributions are made only to the extent all such tax distributions for the relevant year are insufficient to cover such tax liabilities.

Subject to the vesting and minimum retained ownership requirements and transfer restrictions set forth in the partnership agreements for the Blackstone Holdings Partnerships, Blackstone Holdings Partnership Units may be exchanged for The Blackstone Group L.P. common units pursuant to the Exchange Agreement below. In addition, the Blackstone Holdings partnership agreements authorize the wholly owned subsidiaries of The Blackstone Group L.P. which are the general partners of those partnerships to issue an unlimited number of additional partnership securities in the form of Blackstone Holdings Partnerships with such designations, preferences, rights, powers and duties that are different from, and may be superior to, the Blackstone Holdings Partnership Units, and which may be exchangeable for our common units.

See Part II. Item 11. Executive Compensation Narrative Disclosure to Summary Compensation Table and Grants of Plan-Based Awards for a discussion of Blackstone Holdings Partnership Units Granted in 2015 and Prior Years for a discussion of vesting provisions applicable to the Blackstone Holdings Partnership Units received by them in the reorganization and for a discussion of minimum

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ownership requirements and transfer restrictions applicable to the Blackstone Holdings Partnership Units. The generally applicable minimum retained ownership requirements and transfer restrictions are outlined in the sections referenced in the preceding sections, with some different arrangements for some individuals in some instances. In addition, we may waive these requirements and restrictions.

In addition, substantially all of our expenses, including substantially all expenses solely incurred by or attributable to The Blackstone Group L.P. not including obligations incurred under the tax receivable agreement by The Blackstone Group L.P.'s wholly owned subsidiaries and payments on indebtedness incurred by The Blackstone Group L.P.'s wholly owned subsidiaries and payments on indebtedness incurred by The Blackstone Group L.P.'s wholly owned subsidiaries, are borne by Blackstone Holdings.

### **Exchange Agreement**

In connection with the reorganization and IPO, we entered into an exchange agreement with the holders of partnership units in Blackstone Holdings Partnerships (other than The Blackstone Group L.P.'s wholly owned subsidiaries). In addition, newly admitted Blackstone senior management and other persons who acquire Blackstone Holdings Partnership Units have subsequently become parties to the exchange agreement. The exchange agreement, subject to the vesting and minimum retained ownership requirements and transfer restrictions set forth in the partnership agreements of the Blackstone Holdings Partnerships, each such holder of Blackstone Holdings Partnership Units (and certain transferees thereof) will, on an annual basis each year (subject to the terms of the exchange agreement) exchange these partnership units for The Blackstone Group L.P. units on a one-for-one basis, subject to customary conversion rate adjustments for splits, unit distributions and reclassifications. Under the exchange agreement, to effect an exchange a holder of partnership units in Blackstone Holdings must simultaneously exchange one partnership unit in Blackstone Holdings Partnerships. As a holder exchanges its Blackstone Holdings Partnership Units, The Blackstone Group L.P. units in the Blackstone Holdings Partnerships will be correspondingly increased.

### **Firm Use of Private Aircraft**

Certain entities controlled by Mr. Schwarzman wholly own aircraft that we use for business purposes in the course of our operations. Mr. Schwarzman paid for his respective ownership interests in the aircraft himself and bore his respective share of all operating, personnel and maintenance costs associated with their operation. The hourly payments we made for such use were based on current market rates. In 2015, we made payments of \$2.5 million for the use of such aircraft, which included \$0.7 million paid directly to the managers of the aircraft.

An entity jointly controlled by Mr. James and Mr. Gray wholly owns an airplane that we use for business purposes in the course of our operations. Each of Mr. James and Mr. Gray paid for his respective ownership interest in the aircraft himself and bore his respective share of all operating, personnel and maintenance costs associated with its operation. The hourly payments we made for such use were based on current market rates. In 2015, we made payments of \$1.0 million to the manager of the aircraft for such use.

An entity controlled by Mr. Goodman, jointly with an entity controlled by another senior managing director of Blackstone Holdings, may use for business purposes in the course of our operations. Mr. Goodman paid for his ownership interest in the aircraft himself and bore his respective share of the operating, personnel and maintenance costs associated with its operation. The hourly payments we made for such use of the airplane owned by Mr. Goodman would be based on current market rates. In 2015, there was no such use.

### **Investment in or Alongside Our Funds**

Our directors and executive officers may invest their own capital in or alongside our carry funds without being subject to any restrictions of interest. These investments may be made through the applicable fund general partner and fund a portion of the general partner's investment in our funds. In addition, our directors and



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executive officers may invest their own capital in our funds of hedge funds and credit-focused funds that are structured as instances, not subject to management fees or carried interest. These investment opportunities are available to all of our employees to those of our employees whom we have determined to have a status that reasonably permits us to offer them these types of investment trusts or other family vehicles or charitable organizations controlled by them or their immediate family members in compliance with applicable laws. During the year ended December 31, 2015, our directors and executive officers (and, in some instances, investment trusts or other family vehicles or charitable organizations controlled by them or their immediate family members) received contributions or net distributions relating to their personal investments (and the investments of any such trusts) in Blackstone funds: Mr. Schwarzman, Mr. James, Mr. Hill, Mr. Gray, Mr. Light and Mr. Mulrone received net distributions of \$65.6 million, \$19.4 million, \$0.15 million, \$0.6 million, respectively, and Mr. Tosi, Mr. Goodman and Mr. Chae made net contributions of \$5.1 million and \$1.3 million, respectively.

**Statement of Policy Regarding Transactions with Related Persons**

The board of directors of our general partner has adopted a written statement of policy regarding transactions with related persons as our related person policy. Our related person policy requires that a related person (as defined as in paragraph (a) of Item 404(a) of Regulation S-K in which we were or are to be a participant and the amount involved exceeds \$120,000) must promptly disclose to the Chief Legal Officer of our general partner any related person transaction (defined as any transaction in which a related person had or will have a direct or indirect material interest) and all material facts with respect thereto. The Chief Legal Officer must promptly communicate that information to the board of directors of our general partner. No related person transaction will be approved or ratified by the board of directors of our general partner or any committee of the board of directors consisting of disinterested directors. It is our policy that directors interested in a related person transaction will recuse themselves from participating in that transaction in which they have an interest.

**Indemnification of Directors and Officers**

Under our partnership agreement, in most circumstances we will indemnify the following persons, to the fullest extent permitted by law, against all losses, claims, damages, liabilities, joint or several, expenses (including legal fees and expenses), judgments, fines, settlements or other amounts: our general partner; any departing general partner; any person who is or was an affiliate of a general partner or any departing general partner; any person who is or was a member, partner, tax matters partner, officer, director, employee, agent or our subsidiaries, the general partner or any departing general partner or any affiliate of ours or our subsidiaries, the general partner; any person who is or was serving at the request of a general partner or any departing general partner or any affiliate of ours or our subsidiaries, the general partner or any departing general partner as an officer, director, employee, member, partner, agent, fiduciary or trustee of a general partner or any departing general partner as designated by our general partner. We have agreed to provide this indemnification to the extent such person acted in good faith and in what she reasonably believed to be in or not opposed to the best interests of the partnership, and with respect to any alleged conduct in connection with a proceeding against such person, to deny indemnification if such person had reasonable cause to believe that his or her conduct was not in the best interests of the partnership. We also agreed to provide this indemnification for criminal proceedings. Any indemnification under these provisions will only be to the extent that the person so indemnified, if it otherwise agrees, the general partner will not be personally liable for, or have any obligation to contribute or loan funds to, the person so indemnified to effectuate indemnification. We may purchase insurance against liabilities asserted against and expenses incurred by persons so indemnified, regardless of whether we would have the power to indemnify the person against liabilities under our partnership agreement.

We will also indemnify any of our employees who personally becomes subject to a clawback obligation to one of our funds of hedge funds or credit-focused funds with respect to the carried interest that we have received. See Part I. Item 1. Business Incentive Arrangements / Fee Structure.

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**Non-Competition and Non-Solicitation Agreements**

We have entered into a non-competition and non-solicitation agreement with each of our professionals and other senior employees and our executive officers. See Item 11. Executive Compensation Non-Competition and Non-Solicitation Agreements for the terms of such agreements.

**Director Independence**

Because we are a publicly traded limited partnership, the NYSE rules do not require our general partner's board to be made up of independent directors. All of the non-management directors of our general partner's board of directors satisfy the independence requirements of the NYSE. These directors are Messrs. Grauer, Jenrette, Light, Mulroney and Parrett and Ms. Lazarus. Based on all relevant facts and circumstances, our general partner's board of directors affirmatively determined that the independent directors have no material relationship with us. In making a determination with regard to Mr. Grauer's independence, our general partner's board of directors considered Mr. Grauer's past and currently pledged contributions to the Board of Trustees of the Inner-City Scholarship Fund and Mr. Schwarzman's past and currently pledged contributions to the Inner-City Scholarship Fund. The board of directors of our general partner follows the following standards in determining director independence:

Under any circumstances, a director is not independent if:

the director is, or has been within the preceding three years, employed by our general partner or us,

an immediate family member of the director was employed as an executive officer of our general partner or us within the preceding three years,

the director, or an immediate family member of that director, received within the preceding three years more than \$100,000 in direct compensation from us, other than director and committee fees and pension or other deferred compensation for prior service (provided such compensation is not contingent in any way on continued service to us),

the director is a current partner or employee of a firm that is our internal or external auditor; the director has an immediate family member who is a current partner or employee of such a firm; the director has an immediate family member who is a current employee of such a firm and personally works on our audit; or the director or an immediate family member of that director was within the last three years an employee of such a firm and personally worked on our or a predecessor's audit within that time,

the director or an immediate family member is, or has been within the preceding three years, employed as an executive officer of a company where any of our general partner's present executive officers at the same time serves or served on such company's compensation committee, or

the director is a current employee, or an immediate family member is a current executive officer, of a company where the director or an immediate family member of that director or received payments from, us for property or services in an amount which, in any of the preceding three fiscal years, exceeds \$1,000,000 or two percent (2%) of the consolidated gross revenues of the other company.

The following commercial or charitable relationships will not be considered to be material relationships that would impair director independence:

if the director or an immediate family member of that director serves as an executive officer, director or trustee of a charitable organization, and our annual charitable contributions to that organization (excluding contributions by us under our matching gift program) are less than the greater of \$1,000,000 or two percent (2%) of that organization's consolidated gross revenues for its most recent fiscal year, and

if the director or an immediate family member of that director (or a company for which the director serves as a director or officer) invests in or alongside of one or more investment funds or investment companies managed by us or our subsidiaries, whether or not fees or other incentive arrangements for us or our subsidiaries are borne by the investing person.

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The following table summarizes the aggregate fees for professional services provided by Deloitte & Touche LLP, the member firm of the Deloitte network, and Deloitte Touche Tohmatsu and their respective affiliates (collectively, the Deloitte Entities):

	The Blackstone Group L.P.	Year Ended December 31, Blackstone Entities, Principally Fund Related (d) (Dollars in Thousands)
Audit Fees	\$ 10,305(a)	\$ 33,745
Audit-Related Fees	\$ 207(b)	\$ 244
Tax Fees	\$ 538(c)	\$ 57,914

	The Blackstone Group L.P.	Year Ended December 31, Blackstone Entities, Principally Fund Related (d) (Dollars in Thousands)
Audit Fees	\$ 8,636(a)	\$ 33,273
Audit-Related Fees	\$ 235(b)	\$ 180
Tax Fees	\$ 414(c)	\$ 45,569
All Other Fees	\$	\$ 56

- (a) Audit Fees consisted of fees for (1) the audits of our consolidated financial statements in our Annual Report on Form 10-K, (2) audits of our consolidated financial statements attendant to, or required by, statute or regulation, (2) reviews of the interim condensed consolidated financial statements included in our quarterly reports on Form 10-Q, and (3) consents and other services related to SEC and other regulatory filings.
- (b) Audit-Related Fees include risk advisory services.
- (c) Tax Fees consisted of fees for services rendered for tax compliance and tax planning and advisory services.
- (d) The Deloitte Entities also provide audit, audit-related and tax services (primarily tax compliance and related services) to certain funds and other corporate entities. Also included in these amounts are audit and tax fees related to the spin-off of Blackstone Real Estate Fund practice.
- (e) Audit-Related and Tax Fees included merger and acquisition due diligence services provided in connection with potential investments in portfolio companies for investment purposes primarily to certain private equity and real estate funds managed by Blackstone as the general partner. In addition, the Deloitte Entities provide audit, audit-related, tax and other services to the portfolio companies approved directly by the portfolio company's management and are not included in the amounts presented here.

Our audit committee charter, which is available on our website at <http://ir.blackstone.com> under Corporate Governance, requires the audit committee to approve in advance all audit and non-audit related services to be provided by our independent registered public accountants. All audit and non-audit related services pre-approval policy. All services reported in the Audit, Audit-Related, Tax and All Other Fees table above were approved by the audit committee.

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**PART IV.**

**ITEM 15. EXHIBITS, FINANCIAL STATEMENT SCHEDULES**

(a) The following documents are filed as part of this annual report.

1. *Financial Statements:*

See Item 8 above.

2. *Financial Statement Schedules:*

Schedules for which provision is made in the applicable accounting regulations of the SEC are not required under the relation applicable, and therefore have been omitted.

3. *Exhibits:*

<b>Exhibit Number</b>	<b>Exhibit Description</b>
3.1	Certificate of Limited Partnership of The Blackstone Group L.P. (incorporated herein by reference to E Registration Statement on Form S-1 (File No. 333-141504) filed with the SEC on March 22, 2007).
3.2	Amended and Restated Agreement of Limited Partnership of The Blackstone Group L.P. (incorporated Exhibit 3.1 to Form 8-K (File No. 001-33551) filed with the SEC on June 27, 2007).
3.2.1	Amendment No. 1 to the Amended and Restated Agreement of Limited Partnership of The Blackstone November 3, 2009 (incorporated herein by reference to Exhibit 3.2.1 to the Registrant's Quarterly Rep quarter ended September 30, 2009 (File No. 001-33551) filed with the SEC on November 6, 2009).
3.2.2	Amendment No. 2 to the Amended and Restated Agreement of Limited Partnership of The Blackstone November 4, 2011 (incorporated herein by reference to Exhibit 3.2.2 to the Registrant's Quarterly Rep quarter ended September 30, 2011 (File No. 001-33551) filed with the SEC on November 9, 2011).
4.1	Indenture dated as of August 20, 2009 among Blackstone Holdings Finance Co. L.L.C., The Blackstone Holdings I L.P., Blackstone Holdings II L.P., Blackstone Holdings III L.P., Blackstone Holdings IV L.P. York Mellon, as trustee (incorporated by reference to Exhibit 4.1 to the Registrant's Current Report on 2009).
4.2	First Supplemental Indenture dated as of August 20, 2009 among Blackstone Holdings Finance Co. L.L. L.P., Blackstone Holdings I L.P., Blackstone Holdings II L.P., Blackstone Holdings III L.P., Blackstone Bank of New York Mellon, as trustee (incorporated by reference to Exhibit 4.2 to the Registrant's Curr dated August 20, 2009).
4.3	Form of 6.625% Senior Note due 2019 (included in Exhibit 4.2 and incorporated by reference to Exhibit Current Report on Form 8-K dated August 20, 2009).
4.4	Second Supplemental Indenture dated as of September 20, 2010, among Blackstone Holdings Finance Group L.P., Blackstone Holdings I L.P., Blackstone Holdings II L.P., Blackstone Holdings III L.P., Bla and The Bank of New York Mellon, as trustee (incorporated herein by reference to Exhibit 4.2 to the R Form 8-K (File No. 001-33551) filed with the SEC on September 22, 2010).

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4.5 Form of 5.875% Senior Note due 2021 (included in Exhibit 4.4 hereto).

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<b>Exhibit Number</b>	<b>Exhibit Description</b>
4.6	Third Supplemental Indenture dated as of August 17, 2012 among Blackstone Holdings Finance Co. L.P., Blackstone Holdings I L.P., Blackstone Holdings II L.P., Blackstone Holdings III L.P., Blackstone Bank of New York Mellon, as trustee (incorporated herein by reference to Exhibit 4.2 to the Registrant's Current Report on Form 8-K (File No. 001-33551) filed with the SEC on August 17, 2012).
4.7	Form of 4.75% Senior Note due 2023 (included in Exhibit 4.6 hereto).
4.8	Fourth Supplemental Indenture dated as of August 17, 2012 among Blackstone Holdings Finance Co. L.P., Blackstone Holdings Group L.P., Blackstone Holdings I L.P., Blackstone Holdings II L.P., Blackstone Holdings III L.P., Blackstone Bank of New York Mellon, as trustee (incorporated herein by reference to Exhibit 4.4 to the Registrant's Current Report on Form 8-K (File No. 001-33551) filed with the SEC on August 17, 2012).
4.9	Form of 6.25% Senior Note due 2042 (included in Exhibit 4.8 hereto).
4.10	Fifth Supplemental Indenture dated as of April 7, 2014 among Blackstone Holdings Finance Co. L.L.C., Blackstone Holdings L.P., Blackstone Holdings I L.P., Blackstone Holdings II L.P., Blackstone Holdings III L.P., Blackstone Bank of New York Mellon, as trustee (incorporated herein by reference to Exhibit 4.2 to the Registrant's Current Report on Form 8-K (File No. 001-33551) filed with the SEC on April 7, 2014).
4.11	Form of 5.000% Senior Note due 2044 (included in Exhibit 4.10 hereto).
4.12	Sixth Supplemental Indenture dated as of April 27, 2015 among Blackstone Holdings Finance Co. L.L.C., Blackstone Holdings L.P., Blackstone Holdings I L.P., Blackstone Holdings II L.P., Blackstone Holdings III L.P., Blackstone Bank of New York Mellon, as trustee (incorporated herein by reference to Exhibit 4.2 to the Registrant's Current Report on Form 8-K (File No. 001-33551) filed with the SEC on April 27, 2015).
4.13	Form of 4.450% Senior Note due 2045 (included in Exhibit 4.12 hereto).
4.14	Seventh Supplemental Indenture dated as of May 19, 2015 among Blackstone Holdings Finance Co. L.L.C., Blackstone Holdings L.P., Blackstone Holdings I L.P., Blackstone Holdings II L.P., Blackstone Holdings III L.P., Blackstone Bank of New York Mellon, as trustee, and The Bank of New York Mellon, London Branch, as paying agent (incorporated herein by reference to Exhibit 4.2 to the Registrant's Current Report on Form 8-K (File No. 001-33551) filed with the SEC on May 19, 2015).
4.15	Form of 2.000% Senior Note due 2025 (included in Exhibit 4.14 hereto).
4.16*	Guarantor Joinder Agreement dated as of October 1, 2015 among Blackstone Holdings Finance Co. L.L.C., Blackstone Holdings L.P., Blackstone Holdings II L.P., Blackstone Holdings III L.P., Blackstone Holdings IV L.P., Blackstone Bank of New York Mellon, as trustee, Citibank, N.A., as administrative agent.
4.17*	Eighth Supplemental Indenture dated as of October 1, 2015 among Blackstone Holdings Finance Co. L.L.C., Blackstone Holdings L.P., Blackstone Holdings I L.P., Blackstone Holdings II L.P., Blackstone Holdings III L.P., Blackstone Holdings IV L.P., Blackstone Holdings AI L.P. and The Bank of New York Mellon, as Trustee.
10.1	Amended and Restated Limited Partnership Agreement of Blackstone Holdings I L.P., dated as of June 13, 2007, among Blackstone Holdings I/II GP Inc. and the limited partners of Blackstone Holdings I L.P. party thereto (incorporated herein by reference to Exhibit 10.1 to the Registrant's Quarterly Report on Form 10-Q for the quarter ended June 30, 2007 (File No. 001-33551) filed with the SEC on August 13, 2007).

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<b>Exhibit Number</b>	<b>Exhibit Description</b>
10.1.1	Amendment No. 1 to the Amended and Restated Agreement of Limited Partnership of Blackstone Holdings I L.P., dated as of November 3, 2009 (incorporated herein by reference to Exhibit 10.1.1 to the Registrant's Quarterly Report on Form 10-Q for the quarter ended September 30, 2009 (File No. 001-33551) filed with the SEC on November 6, 2009).
10.2	Amended and Restated Limited Partnership Agreement of Blackstone Holdings II L.P., dated as of June 18, 2007, by and among Blackstone Holdings I/II GP Inc. and the limited partners of Blackstone Holdings II L.P. party thereto (incorporated herein by reference to Exhibit 10.2 to the Registrant's Quarterly Report on Form 10-Q for the quarter ended June 30, 2007 (File No. 001-33551) filed with the SEC on August 13, 2007).
10.2.1	Amendment No. 1 to the Amended and Restated Agreement of Limited Partnership of Blackstone Holdings I L.P., dated as of November 3, 2009 (incorporated herein by reference to Exhibit 10.2.1 to the Registrant's Quarterly Report on Form 10-Q for the quarter ended September 30, 2009 (File No. 001-33551) filed with the SEC on November 6, 2009).
10.3	Second Amended and Restated Limited Partnership Agreement of Blackstone Holdings III L.P., dated as of March 2, 2009, by and among Blackstone Holdings III GP L.L.C. and the limited partners of Blackstone Holdings III L.P. party thereto (incorporated herein by reference to Exhibit 10.3 to the Registrant's Annual Report on Form 10-K for the year ended December 31, 2008 (File No. 001-33551) filed with the SEC on March 2, 2009).
10.3.1	Amendment No. 1 to the Second Amended and Restated Agreement of Limited Partnership of Blackstone Holdings III L.P., dated as of November 3, 2009 (incorporated herein by reference to Exhibit 10.3.1 to the Registrant's Quarterly Report on Form 10-Q for the quarter ended September 30, 2009 (File No. 001-33551) filed with the SEC on November 6, 2009).
10.4	Second Amended and Restated Limited Partnership Agreement of Blackstone Holdings IV L.P., dated as of March 2, 2009, by and among Blackstone Holdings IV GP L.P. and the limited partners of Blackstone Holdings IV L.P. party thereto (incorporated herein by reference to Exhibit 10.4 to the Registrant's Annual Report on Form 10-K for the year ended December 31, 2008 (File No. 001-33551) filed with the SEC on March 2, 2009).
10.4.1	Amendment No. 1 to the Second Amended and Restated Agreement of Limited Partnership of Blackstone Holdings IV L.P., dated as of November 3, 2009 (incorporated herein by reference to Exhibit 10.4.1 to the Registrant's Quarterly Report on Form 10-Q for the quarter ended September 30, 2009 (File No. 001-33551) filed with the SEC on November 6, 2009).
10.5*	Amended and Restated Limited Partnership Agreement of Blackstone Holdings AI L.P., dated as of October 1, 2015, among The Blackstone Holdings AI L.P., Blackstone Holdings I L.P., Blackstone Holdings II L.P., Blackstone Holdings III L.P., Blackstone Holdings IV L.P. and the Blackstone Holdings Limited Partners party thereto.
10.6	Tax Receivable Agreement, dated as of June 18, 2007, by and among Blackstone Holdings I/II GP Inc., Blackstone Holdings II L.P. and the limited partners of Blackstone Holdings I L.P. and Blackstone Holdings II L.P. party thereto (incorporated herein by reference to Exhibit 10.6 to the Registrant's Quarterly Report on Form 10-Q for the quarter ended June 30, 2007 (File No. 001-33551) filed with the SEC on August 13, 2007).
10.7*	Third Amended and Restated Exchange Agreement, dated as of October 1, 2015, among The Blackstone Holdings AI L.P., Blackstone Holdings I L.P., Blackstone Holdings II L.P., Blackstone Holdings III L.P., Blackstone Holdings IV L.P. and the Blackstone Holdings Limited Partners party thereto.
10.8	Registration Rights Agreement, dated as of June 18, 2007 (incorporated herein by reference to Exhibit 10.8 to the Registrant's Quarterly Report on Form 10-Q for the quarter ended June 30, 2007 (File No. 001-33551) filed with the SEC on August 13, 2007).



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<b>Exhibit Number</b>	<b>Exhibit Description</b>
10.9.1+	The Blackstone Group L.P. Amended and Restated 2007 Equity Incentive Plan (incorporated herein by reference to Exhibit 10.9 to the Registrant's Current Report on Form 8-K (File No. 001-33551) filed with the SEC on July 9, 2014).
10.10+	The Blackstone Group L.P. Sixth Amended and Restated Bonus Deferral Plan effective as of December 1, 2015 (incorporated herein by reference to Exhibit 10.9 to the Registrant's Annual Report on Form 10-K for the year ended December 31, 2015 (File No. 001-33551) filed with the SEC on February 27, 2015).
10.11+	Founding Member Agreement of Stephen A. Schwarzman, dated as of June 18, 2007, by and among Blackstone Group L.P. and Stephen A. Schwarzman (incorporated herein by reference to Exhibit 10.10 to the Registrant's Quarterly Report on Form 10-Q for the quarter ended June 30, 2007 (File No. 001-33551) filed with the SEC on August 13, 2007).
10.12+	Agreement, dated as of June 9, 2008, between Blackstone Holdings I L.P. and Laurence A. Tosi (incorporated herein by reference to Exhibit 10.28 to the Registrant's Current Report on Form 8-K filed with the SEC on June 12, 2008).
10.13	Agreement, dated as of November 3, 2015, between Blackstone Holdings I L.P. and Laurence A. Tosi (incorporated herein by reference to Exhibit 10.1 to the Registrant's Quarterly Report on Form 10-Q for the quarter ended September 30, 2015 (File No. 001-33551) filed with the SEC on November 5, 2015).
10.14+	Form of Senior Managing Director Agreement by and among Blackstone Holdings I L.P. and each of the Registrant's Senior Managing Directors from time to time party thereto (incorporated herein by reference to Exhibit 10.12 to the Registrant's Registration Statement on Form S-1/A (File No. 333-141504) filed with the SEC on June 14, 2007). (Applicable to all executive officers of Blackstone Group L.P. and Stephen A. Schwarzman and Peterson).
10.15+	Form of Deferred Restricted Common Unit Award Agreement (Directors) (incorporated herein by reference to Exhibit 10.15 to the Registrant's Quarterly Report on Form 10-Q for the quarter ended June 30, 2008 (File No. 001-33551) filed with the SEC on August 13, 2008).
10.16+	Form of Deferred Restricted Blackstone Holdings Unit Award Agreement for Executive Officers (incorporated herein by reference to Exhibit 10.37 to the Registrant's Quarterly Report on Form 10-Q for the quarter ended September 30, 2008 (File No. 001-33551) filed with the SEC on November 7, 2008).
10.17	Amended and Restated Credit Agreement dated as of March 23, 2010, as amended and restated as of May 11, 2014 (incorporated herein by reference to Exhibit 10.1 to the Registrant's Current Report on Form 8-K filed with the SEC on June 4, 2014), by and among Blackstone Holdings Finance Co. L.L.C., as borrower, Blackstone Holdings I L.P., Blackstone Holdings II L.P., Blackstone Holdings III L.P. and Blackstone Holdings IV L.P., as guarantors, Citibank, N.A., as administrative agent and lender thereunder, and Citibank, N.A., as administrative agent thereunder (incorporated herein by reference to Exhibit 10.1 to the Registrant's Current Report on Form 8-K filed with the SEC on June 4, 2014).
10.18	Letter Agreement between The Blackstone Group L.P. and the Beijing Wonderful Investments Ltd, dated as of June 4, 2007 (incorporated herein by reference to Exhibit 10.12 to the Registrant's Registration Statement on Form S-1/A (File No. 333-141504) filed with the SEC on June 4, 2007).
10.19	Letter Agreement, dated October 16, 2008, between The Blackstone Group L.P. and Beijing Wonderful Investments Ltd (incorporated herein by reference to Exhibit 10.19 to the Registrant's Current Report on Form 8-K filed with the SEC on October 16, 2008).
10.20+	Second Amended and Restated Limited Liability Company Agreement of BMA V L.L.C., dated as of May 11, 2014 (incorporated herein by reference to Exhibit 10.20 to the Registrant's Quarterly Report on Form 10-Q for the quarter ended June 30, 2007 (File No. 001-33551) filed with the SEC on August 13, 2007).

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<b>Exhibit Number</b>	<b>Exhibit Description</b>
10.21+	Second Amended and Restated Agreement of Limited Partnership of Blackstone Real Estate Management L.P., dated as of May 31, 2007, by and among BRE A International (Cayman) Ltd. and certain limited partners (incorporated herein by reference to Exhibit 10.13 to the Registrant's Quarterly Report on Form 10-Q for the quarter ended June 30, 2007 (File No. 001-33551) filed with the SEC on August 13, 2007).
10.21.1+	Amendment No. 1 dated as of January 1, 2008 to the Second Amended and Restated Agreement of Limited Partnership of Blackstone Real Estate Management Associates International L.P., dated as of May 31, 2007, by and among BRE A International (Cayman) Ltd. and certain limited partners (incorporated herein by reference to Exhibit 10.19.1 to the Registrant's Quarterly Report on Form 10-Q for the quarter ended March 31, 2008 (File No. 001-33551) filed with the SEC on May 15, 2008).
10.22+	Second Amended and Restated Agreement of Limited Partnership of Blackstone Real Estate Management Associates II L.P., dated as of May 31, 2007, by and among BRE A International (Cayman) II Ltd. and certain limited partners (incorporated herein by reference to Exhibit 10.14 to the Registrant's Quarterly Report on Form 10-Q for the quarter ended June 30, 2007 (File No. 001-33551) filed with the SEC on August 13, 2007).
10.23.1+	Amendment No. 1 dated as of January 1, 2008 to the Second Amended and Restated Agreement of Limited Partnership of Blackstone Real Estate Management Associates International II L.P., dated as of May 31, 2007, by and among BRE A International (Cayman) II Ltd. and certain limited partners (incorporated herein by reference to Exhibit 10.20.1 to the Registrant's Quarterly Report on Form 10-Q for the quarter ended March 31, 2008 (File No. 001-33551) filed with the SEC on May 15, 2008).
10.24+	Second Amended and Restated Limited Liability Company Agreement of Blackstone Management Associates III L.P., dated as of May 31, 2007, by and among Blackstone Holdings III L.P. and certain members of Blackstone Management Associates III L.P. (incorporated herein by reference to Exhibit 10.15 to the Registrant's Quarterly Report on Form 10-Q for the quarter ended June 30, 2007 (File No. 001-33551) filed with the SEC on August 13, 2007).
10.25+	Second Amended and Restated Limited Liability Company Agreement of Blackstone Mezzanine Management Associates L.L.C., dated as of May 31, 2007, by and among Blackstone Holdings III L.P. and certain members of Blackstone Mezzanine Management Associates L.L.C. (incorporated herein by reference to Exhibit 10.16 to the Registrant's Quarterly Report on Form 10-Q for the quarter ended June 30, 2007 (File No. 001-33551) filed with the SEC on August 13, 2007).
10.26+	Second Amended and Restated Limited Liability Company Agreement of Blackstone Mezzanine Management Associates II L.L.C., dated as of May 31, 2007, by and among Blackstone Holdings III L.P. and certain members of Blackstone Mezzanine Management Associates II L.L.C. (incorporated herein by reference to Exhibit 10.17 to the Registrant's Quarterly Report on Form 10-Q for the quarter ended June 30, 2007 (File No. 001-33551) filed with the SEC on August 13, 2007).
10.27+	Second Amended and Restated Limited Liability Company Agreement of BRE A IV L.L.C., dated as of May 31, 2007, by and among Blackstone Holdings III L.P. and certain members of BRE A IV L.L.C. (incorporated herein by reference to Exhibit 10.18 to the Registrant's Quarterly Report on Form 10-Q for the quarter ended June 30, 2007 (File No. 001-33551) filed with the SEC on August 13, 2007).
10.28+	Second Amended and Restated Limited Liability Company Agreement of BRE A V L.L.C., dated as of May 31, 2007, by and among Blackstone Holdings III L.P. and certain members of BRE A V L.L.C. (incorporated herein by reference to Exhibit 10.19 to the Registrant's Quarterly Report on Form 10-Q for the quarter ended June 30, 2007 (File No. 001-33551) filed with the SEC on August 13, 2007).

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<b>Exhibit Number</b>	<b>Exhibit Description</b>
10.29+	Second Amended and Restated Limited Liability Company Agreement of BREA VI L.L.C., dated as of May 31, 2007, by and among Blackstone Holdings III L.P. and certain members of BREA VI L.L.C. (incorporated herein by reference to the Registrant's Quarterly Report on Form 10-Q for the quarter ended June 30, 2007 (File No. 001-33551) filed with the SEC on August 13, 2007).
10.29.1+	Amendment No. 1 dated as of January 1, 2008 to the Second Amended and Restated Limited Liability Company Agreement of BREA VI L.L.C., dated as of May 31, 2007, by and among Blackstone Holdings III L.P. and certain members of BREA VI L.L.C. (incorporated herein by reference to Exhibit 10.26.1 to the Registrant's Quarterly Report on Form 10-Q for the quarter ended June 30, 2007 (File No. 001-33551) filed with the SEC on August 13, 2007).
10.30	Second Amended and Restated Limited Liability Company Agreement of Blackstone Communications Management Associates I L.L.C., dated as of May 31, 2007, by and among Blackstone Holdings III L.P. and certain members of Blackstone Communications Management Associates I L.L.C. (incorporated herein by reference to Exhibit 10.21 to the Registrant's Quarterly Report on Form 10-Q for the quarter ended June 30, 2007 (File No. 001-33551) filed with the SEC on August 13, 2007).
10.31+	Amended and Restated Limited Liability Company Agreement of BCLA L.L.C., dated as of April 15, 2008, by and among Blackstone Holdings III L.P. and certain members of BCLA L.L.C. (incorporated herein by reference to the Registrant's Quarterly Report on Form 10-Q for the quarter ended March 31, 2008 (File No. 001-33551) filed with the SEC on August 15, 2008).
10.32+	Third Amended and Restated Agreement of Limited Partnership of Blackstone Real Estate Management Associates I L.L.C., dated as of June 30, 2008 (incorporated herein by reference to Exhibit 10.28 to the Registrant's Quarterly Report on Form 10-Q for the quarter ended June 30, 2008 (File No. 001-33551) filed with the SEC on August 8, 2008).
10.33+	Second Amended and Restated Limited Liability Company Agreement of Blackstone Real Estate Special Purpose Vehicle I L.L.C., dated as of June 30, 2008 (incorporated herein by reference to Exhibit 10.29 to the Registrant's Quarterly Report on Form 10-Q for the quarter ended June 30, 2008 (File No. 001-33551) filed with the SEC on August 8, 2008).
10.34+	BMA VI L.L.C. Amended and Restated Limited Liability Company Agreement, dated as of July 31, 2008 (incorporated herein by reference to Exhibit 10.30 to the Registrant's Quarterly Report on Form 10-Q for the quarter ended September 30, 2008 (File No. 001-33551) filed with the SEC on November 7, 2008).
10.35+	Fourth Amended and Restated Limited Liability Company Agreement of GSO Associates LLC, dated as of March 2, 2009 (incorporated herein by reference to Exhibit 10.33 to the Registrant's Annual Report on Form 10-K for the year ended December 31, 2008 (File No. 001-33551) filed with the SEC on March 2, 2009).
10.36+	Amended and Restated Limited Liability Company Agreement of GSO Overseas Associates LLC, dated as of March 2, 2009 (incorporated herein by reference to Exhibit 10.34 to the Registrant's Annual Report on Form 10-K for the year ended December 31, 2008 (File No. 001-33551) filed with the SEC on March 2, 2009).
10.37+	Third Amended and Restated Limited Liability Company Agreement of GSO Origination Associates LLC, dated as of March 2, 2009 (incorporated herein by reference to Exhibit 10.35 to the Registrant's Annual Report on Form 10-K for the year ended December 31, 2008 (File No. 001-33551) filed with the SEC on March 2, 2009).

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<b>Exhibit Number</b>	<b>Exhibit Description</b>
10.38+	Third Amended and Restated Limited Liability Company Agreement of GSO Capital Opportunities Associates as of March 3, 2008 (incorporated herein by reference to Exhibit 10.36 to the Registrant's Annual Report on Form 10-K for the year ended December 31, 2008 (File No. 001-33551) filed with the SEC on March 2, 2009).
10.39+	Third Amended and Restated Limited Liability Company Agreement of GSO Capital Opportunities Overseas as of March 3, 2008 (incorporated herein by reference to Exhibit 10.37 to the Registrant's Annual Report on Form 10-K for the year ended December 31, 2008 (File No. 001-33551) filed with the SEC on March 2, 2009).
10.40+	Second Amended and Restated Limited Liability Company Agreement of GSO Liquidity Associates LLC as of March 3, 2008 (incorporated herein by reference to Exhibit 10.38 to the Registrant's Annual Report on Form 10-K for the year ended December 31, 2008 (File No. 001-33551) filed with the SEC on March 2, 2009).
10.41+	Amended and Restated Limited Liability Company Agreement of GSO Liquidity Overseas Associates LLC as of March 3, 2008 (incorporated herein by reference to Exhibit 10.39 to the Registrant's Annual Report on Form 10-K for the year ended December 31, 2008 (File No. 001-33551) filed with the SEC on March 2, 2009).
10.42+	Blackstone / GSO Capital Solutions Associates LLC Second Amended and Restated Limited Liability Company Agreement as of May 22, 2009 (incorporated herein by reference to Exhibit 10.40 to the Registrant's Quarterly Report on Form 10-Q for the quarter ended June 30, 2009 (File No. 001-33551) filed with the SEC on August 7, 2009).
10.43+	Blackstone / GSO Capital Solutions Overseas Associates LLC Second Amended and Restated Limited Liability Company Agreement, dated as of July 10, 2009 (incorporated herein by reference to Exhibit 10.41 to the Registrant's Quarterly Report on Form 10-Q for the quarter ended June 30, 2009 (File No. 001-33551) filed with the SEC on August 7, 2009).
10.44+	Blackstone Real Estate Special Situations Associates II L.L.C. Amended and Restated Limited Liability Company Agreement as of June 30, 2009 (incorporated herein by reference to Exhibit 10.42 to the Registrant's Quarterly Report on Form 10-Q for the quarter ended June 30, 2009 (File No. 001-33551) filed with the SEC on August 7, 2009).
10.45+	Blackstone Real Estate Special Situations Management Associates Europe L.P. Amended and Restated Limited Liability Partnership, dated as of June 30, 2009 (incorporated herein by reference to Exhibit 10.43 to the Registrant's Quarterly Report on Form 10-Q for the quarter ended June 30, 2009 (File No. 001-33551) filed with the SEC on August 7, 2009).
10.46+	BRECA L.L.C. Amended and Restated Limited Liability Company Agreement, dated as of May 1, 2009 (incorporated herein by reference to Exhibit 10.44 to the Registrant's Quarterly Report on Form 10-Q for the quarter ended June 30, 2009 (File No. 001-33551) filed with the SEC on August 7, 2009).
10.47	Amended and Restated Master Aircraft Dry Lease Agreement between 113CS LLC and Blackstone Management Associates L.L.C., dated as of February 27, 2012 (incorporated herein by reference to Exhibit 10.44 to the Registrant's Annual Report on Form 10-K for the year ended December 31, 2011 (File No. 001-33551) filed with the SEC on February 28, 2012).
10.48	GSO Targeted Opportunity Associates LLC Amended and Restated Limited Liability Company Agreement as of March 31, 2009 (incorporated herein by reference to Exhibit 10.48 to the Registrant's Quarterly Report on Form 10-Q for the quarter ended March 31, 2010 (File No. 001-33551) filed with the SEC on May 10, 2010).

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<b>Exhibit Number</b>	<b>Exhibit Description</b>
10.49	GSO Targeted Opportunity Overseas Associates LLC Amended and Restated Limited Liability Company Agreement, dated December 9, 2009 (incorporated herein by reference to Exhibit 10.49 to the Registrant's Quarterly Report on Form 10-Q for the quarter ended March 31, 2010 (File No. 001-33551) filed with the SEC on May 10, 2010).
10.50	BCVA L.L.C. Amended and Restated Limited Liability Company Agreement, dated as of July 8, 2010 (incorporated herein by reference to Exhibit 10.50 to the Registrant's Quarterly Report on Form 10-Q for the quarter ended June 30, 2010 (File No. 001-33551) filed with the SEC on August 6, 2010).
10.51	Amended and Restated Agreement of Exempted Limited Partnership of MB Asia REA L.P., dated November 10, 2010 (incorporated herein by reference to Exhibit 10.51 to the Registrant's Annual Report on Form 10-K for the year ended December 31, 2010 (File No. 001-33551) filed with the SEC on February 25, 2011).
10.52	Amended and Restated Limited Liability Company Agreement of GSO SJ Partners Associates LLC, dated as of May 6, 2011 (incorporated herein by reference to Exhibit 10.4 to the Registrant's Quarterly Report on Form 10-Q for the quarter ended March 31, 2011 (File No. 001-33551) filed with the SEC on May 6, 2011).
10.53+*	Amended and Restated Exempted Limited Partnership Agreement of GSO Capital Opportunities Associates L.P., dated December 31, 2015.
10.54	Blackstone EMA L.L.C. Amended and Restated Limited Liability Company Agreement, dated as of August 10, 2011 (incorporated herein by reference to Exhibit 10.1 to the Registrant's Quarterly Report on Form 10-Q for the quarter ended July 31, 2011 (File No. 001-33551) filed with the SEC on November 9, 2011).
10.55	GSO NMERB Associates LLC Amended and Restated Limited Liability Company Agreement, dated as of November 9, 2011 (incorporated herein by reference to Exhibit 10.2 to the Registrant's Quarterly Report on Form 10-Q for the quarter ended September 30, 2011 (File No. 001-33551) filed with the SEC on November 9, 2011).
10.56	Blackstone Real Estate Associates VII L.P. Amended and Restated Agreement of Limited Partnership, dated as of November 9, 2011 (incorporated herein by reference to Exhibit 10.3 to the Registrant's Quarterly Report on Form 10-Q for the quarter ended September 30, 2011 (File No. 001-33551) filed with the SEC on November 9, 2011).
10.56.1	Blackstone Real Estate Associates VII L.P. Second Amended and Restated Agreement of Limited Partnership, dated as of February 28, 2012 (incorporated herein by reference to Exhibit 10.53.1 to the Registrant's Annual Report on Form 10-K for the year ended December 31, 2011 (File No. 001-33551) filed with the SEC on February 28, 2012).
10.57	GSO Energy Partners-A Associates LLC Second Amended and Restated Limited Liability Company Agreement, dated as of February 28, 2012 (incorporated herein by reference to Exhibit 10.1 to the Registrant's Quarterly Report on Form 10-Q for the quarter ended March 31, 2012 (File No. 001-33551) filed with the SEC on May 7, 2012).
10.58	BTOA L.L.C. Amended and Restated Limited Liability Company Agreement, dated as of February 15, 2012 (incorporated herein by reference to Exhibit 10.2 to the Registrant's Quarterly Report on Form 10-Q for the quarter ended March 31, 2012 (File No. 001-33551) filed with the SEC on May 7, 2012).
10.59+	Form of Deferred Holdings Unit Agreement for Senior Managing Directors (incorporated herein by reference to Exhibit 10.59 to the Registrant's Quarterly Report on Form 10-Q for the quarter ended June 30, 2012 (File No. 001-33551) filed with the SEC on July 7, 2012).

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<b>Exhibit Number</b>	<b>Exhibit Description</b>
10.60+	Amended and Restated Limited Liability Company Agreement of Blackstone Commercial Real Estate D dated as of November 12, 2010 (incorporated herein by reference to Exhibit 10.3 to the Registrant's Qu for the quarter ended June 30, 2012 (File No. 001-33551) filed with the SEC on August 7, 2012).
10.61+	Limited Liability Company Agreement of Blackstone Innovations L.L.C., dated November 2, 2012 (inc reference to Exhibit 10.1 to the Registrant's Quarterly Report on Form 10-Q for the quarter ended Septe 001-33551) filed with the SEC on November 2, 2012).
10.62+	Amended and Restated Agreement of Exempted Limited Partnership of Blackstone Innovations (Cayman 2, 2012 (incorporated herein by reference to Exhibit 10.2 to the Registrant's Quarterly Report on Form 1 September 30, 2012 (File No. 001-33551) filed with the SEC on November 2, 2012).
10.63+	GSO Foreland Resources Co-Invest Associates LLC Amended and Restated Limited Liability Company August 10, 2012 (incorporated herein by reference to Exhibit 10.60 to the Registrant's Annual Report on ended December 31, 2012 (File No. 001-33551) filed with the SEC on March 1, 2013).
10.64+	GSO Palmetto Opportunistic Associates LLC Amended and Restated Limited Liability Company Agreee 2012 (incorporated herein by reference to Exhibit 10.61 to the Registrant's Annual Report on Form 10-K December 31, 2012 (File No. 001-33551) filed with the SEC on March 1, 2013).
10.65+	Agreement, dated as of July 6, 2010, between Blackstone Holdings I L.P. and John G. Finley (incorporat Exhibit 10.62 to the Registrant's Annual Report on Form 10-K for the year ended December 31, 2013 (F with the SEC on February 28, 2014).
10.66+	Second Amended and Restated Agreement of Exempted Limited Partnership of Blackstone Real Estate A February 26, 2014 (incorporated herein by reference to Exhibit 10.63 to the Registrant's Annual Report ended December 31, 2013 (File No. 001-33551) filed with the SEC on February 28, 2014).
10.67+	Amended and Restated Agreement of Exempted Limited Partnership of Blackstone Real Estate Associat February 26, 2014 (incorporated herein by reference to Exhibit 10.64 to the Registrant's Annual Report ended December 31, 2013 (File No. 001-33551) filed with the SEC on February 28, 2014).
10.68+	Aircraft Dry Lease Agreement between XB Partners LLC and Blackstone Administrative Services Partne February 27, 2015 (incorporated herein by reference to Exhibit 10.65 to the Registrant's Annual Report ended December 31, 2014 (File No. 001-33551) filed with the SEC on February 27, 2015).
10.69+	Form of GSO Senior Managing Director Agreement by and among Blackstone Holdings I L.P. and each Directors from time to time party thereto (incorporated herein by reference to Exhibit 10.66 to the Regist Form 10-K for the year ended December 31, 2014 (File No. 001-33551) filed with the SEC on February
10.70+	Form of GSO Senior Managing Director Non-Compensation and Non-Solicitation Agreement by and am among Blackstone Holdings I L.P., Blackstone Holdings II L.P., Blackstone Holdings III L.P., Blacksto each of the Senior Managing Directors from time to time party thereto (incorporated herein by reference Registrant's Annual Report on Form 10-K for the year ended December 31, 2014 (File No. 001-33551) February 27, 2015).

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<b>Exhibit Number</b>	<b>Exhibit Description</b>
10.71+	Form of Performance Earn Out Letter Agreement by and among Blackstone Holdings I L.P., GSO Hold GSO individuals party thereto (incorporated herein by reference to Exhibit 10.1 to the Registrant s Quarterly Report on Form 10-Q for the quarter ended March 31, 2015 (File No. 001-33551) filed with the SEC on May 8, 2015).
10.72+	Performance Earn Out Side Letter by and between Blackstone Holdings I L.P., Blackstone Holdings II L.P. and Blackstone Holdings IV L.P. and Bennett J. Goodman dated February 24, 2015 (incorporated herein by reference to Exhibit 10.2 to the Registrant s Quarterly Report on Form 10-Q for the quarter ended March 31, 2015 (File No. 001-33551) filed with the SEC on May 8, 2015).
10.73+	Form of Deferred Holdings Unit Agreement between The Blackstone Group L.P. and each GSO participant (incorporated herein by reference to Exhibit 10.3 to the Registrant s Quarterly Report on Form 10-Q for the quarter ended March 31, 2015 (File No. 001-33551) filed with the SEC on May 8, 2015).
10.74	Aircraft Dry Lease Agreement between 113CS LLC and Blackstone Administrative Services Partnership dated February 15, 2015 (incorporated herein by reference to Exhibit 10.4 to the Registrant s Quarterly Report on Form 10-Q for the quarter ended March 31, 2015 (File No. 001-33551) filed with the SEC on May 8, 2015).
10.75+	Form of Special Equity Award Deferred Holdings Unit Agreement under The Blackstone Group L.P. (incorporated herein by reference to Exhibit 10.1 to the Registrant s Quarterly Report on Form 10-Q for the quarter ended March 31, 2015 (File No. 001-33551) filed with the SEC on August 6, 2015).
10.76+*	Amended and Restated Agreement of Limited Partnership of BREP Edens Associates L.P., dated as of February 10, 2014 and deemed effective as of May 30, 2014.
10.77+*	Amended and Restated Agreement of Exempt Limited Partnership of Blackstone AG Associates L.P., dated as of February 10, 2014 and deemed effective as of May 30, 2014.
10.78+*	Amended and Restated Agreement of Limited Partnership of BREP OMP Associates L.P., dated as of February 10, 2014 and deemed effective as of May 30, 2014.
10.79+*	Amended and Restated Agreement of Exempted Limited Partnership of Blackstone OBS Associates L.P., dated as of February 10, 2014 and deemed effective July 25, 2014.
10.80+*	Amended and Restated Limited Liability Company Agreement of Blackstone EMA II L.L.C., dated as of February 10, 2014 and deemed effective as of May 30, 2014.
10.81+*	Second Amended and Restated Agreement of Limited Partnership of Blackstone Liberty Place Associates L.P., dated as of February 10, 2014 and deemed effective as of May 30, 2014.
10.82+*	Second Amended and Restated Agreement of Exempted Limited Partnership of BPP Core Asia Associates L.P., dated as of February 10, 2014 and deemed effective March 18, 2015.
10.83+*	Second Amended and Restated Agreement of Exempted Limited Partnership of BPP Core Asia Associates L.P., dated as of February 10, 2014 and deemed effective March 18, 2015.
10.84+*	Amended and Restated Agreement of Limited Partnership of Blackstone Real Estate Associates VIII L.P., dated as of February 10, 2014 and deemed effective as of May 30, 2014.
10.85+*	Amended and Restated Limited Liability Company Agreement of BMA VII L.L.C., dated as of May 13, 2015.
10.86+*	Amended and Restated Agreement of Exempt Limited Partnership of Blackstone Property Associates I L.P., dated as of February 16, 2016 and deemed effective as of July 15, 2015.
10.87+*	Amended and Restated Agreement of Exempt Limited Partnership of Blackstone Property Associates II L.P., dated as of February 16, 2016 and deemed effective July 28, 2015.

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<b>Exhibit Number</b>	<b>Exhibit Description</b>
21.1*	Subsidiaries of the Registrant.
23.1*	Consent of Deloitte & Touche LLP.
31.1*	Certification of the Chief Executive Officer pursuant to Rule 13a-14(a).
31.2*	Certification of the Chief Financial Officer pursuant to Rule 13a-14(a).
32.1*	Certification of the Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Sarbanes-Oxley Act of 2002 (furnished herewith).
32.2*	Certification of the Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Sarbanes-Oxley Act of 2002 (furnished herewith).
99.1*	Section 13(r) Disclosure.
101.INS*	XBRL Instance Document.
101.SCH*	XBRL Taxonomy Extension Schema Document.
101.CAL*	XBRL Taxonomy Extension Calculation Linkbase Document.
101.DEF*	XBRL Taxonomy Extension Definition Linkbase Document.
101.LAB*	XBRL Taxonomy Extension Label Linkbase Document.
101.PRE*	XBRL Taxonomy Extension Presentation Linkbase Document.

\* Filed herewith.

+ Management contract or compensatory plan or arrangement in which directors or executive officers are eligible to participate. The agreements and other documents filed as exhibits to this report are not intended to provide factual information or other information with respect to the terms of the agreements or other documents themselves, and you should not rely on them for that purpose. In addition, the representations and warranties made by us in these agreements or other documents were made solely within the specific context of the agreement or document and may not describe the actual state of affairs as of the date they were made or at any other time.



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**SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be prepared and filed by the undersigned, thereunto duly authorized.

Date: February 26, 2016

**The Blackstone Group L.P.**

By: Blackstone Group Management L.P., its General Partner

Name: /s/ Michael J. ...  
 Title: Chief Financial Officer  
 (Principal Financial Officer)

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities indicated on this 26th day of February, 2016.

Signature	Title
/s/ Stephen A. Schwarzman	Chief Executive Officer and Chairman of the Board
Stephen A. Schwarzman	(Principal Executive Officer)
/s/ Bennett J. Goodman	Director
Bennett J. Goodman	
/s/ Jonathan D. Gray	Director
Jonathan D. Gray	
/s/ J. Tomilson Hill	Director
J. Tomilson Hill	
/s/ Hamilton E. James	Director
Hamilton E. James	
/s/ Peter T. Grauer	Director
Peter T. Grauer	
/s/ Richard Jenrette	Director
Richard Jenrette	
/s/ Rochelle B. Lazarus	Director

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Rochelle B. Lazarus

/s/ Jay O. Light

Director

Jay O. Light

/s/ Brian Mulrone

Director

Brian Mulrone

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<b>Signature</b>	<b>Title</b>
/s/ William G. Parrett William G. Parrett	Director
/s/ Michael S. Chae Michael S. Chae	Chief Financial Officer (Principal Financial Officer)
/s/ Kathleen Skero Kathleen Skero	Principal Accounting Officer (Principal Accounting Officer)

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