SHORE BANCSHARES INC
Form 10-Q
November 09, 2011
UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 10-Q

## QQUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the Quarterly Period Ended September 30, 2011

## OR

## £TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from $\qquad$ to $\qquad$
Commission file number 0-22345
SHORE BANCSHARES, INC.
(Exact name of registrant as specified in its charter)

Maryland
(State or Other Jurisdiction of Incorporation or Organization)

18 East Dover Street, Easton, Maryland
(Address of Principal Executive Offices)

52-1974638
(I.R.S. Employer

Identification No.)
21601 (Zip Code)
(410) 763-7800

Registrant's Telephone Number, Including Area Code
N/A
Former name, former address and former fiscal year, if changed since last report.

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter periods that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes R No $£$

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T ( $\$ 232.405$ of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required
to submit and post such files). Yes R No $£$
Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of "large accelerated filer", "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

| Large accelerated filer | $£$ | Accelerated filer | R |
| :--- | :--- | :--- | :--- |
| Non-accelerated filer | $£$ | Smaller reporting company | $£$ |
| (Do not check if a smaller reporting company) |  |  |  |

Indicate by check mark whether the registrant is a shell company (as defined in Rule $12 \mathrm{~b}-2$ of the Act). Yes $£$ No R

## APPLICABLE ONLY TO CORPORATE ISSUERS

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date: $8,457,359$ shares of common stock outstanding as of October 31, 2011.

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## PART I - FINANCIAL INFORMATION

Item 1. Financial Statements.
SHORE BANCSHARES, INC.

## CONSOLIDATED BALANCE SHEETS

(Dollars in thousands, except per share amounts)

| ASSETS | $\begin{gathered} \text { September 30, } \\ 2011 \\ \text { (Unaudited) } \end{gathered}$ | $\begin{gathered} \text { December 31, } \\ 2010 \end{gathered}$ |
| :---: | :---: | :---: |
| Cash and due from banks | \$26,519 | \$19,680 |
| Interest-bearing deposits with other banks | 92,293 | 21,593 |
| Federal funds sold | 9,966 | 36,691 |
| Investment securities: |  |  |
| Available for sale, at fair value | 105,804 | 99,055 |
| Held to maturity, at amortized cost - fair value of \$6,803 (2011) and \$6,851 (2010) | 6,524 | 6,727 |
| Loans | 862,566 | 895,404 |
| Less: allowance for credit losses | (13,540 | (14,227 |
| Loans, net | 849,026 | 881,177 |
| Premises and equipment, net | 14,236 | 14,483 |
| Goodwill | 12,454 | 13,678 |
| Other intangible assets, net | 4,334 | 4,840 |
| Other real estate and other assets owned, net | 9,865 | 3,702 |
| Other assets | 26,515 | 28,685 |
| TOTAL ASSETS | \$1,157,536 | \$1,130,311 |
|  |  |  |
| LIABILITIES |  |  |
| Deposits: |  |  |
| Noninterest-bearing | \$135,822 | \$124,188 |
| Interest-bearing | 876,097 | 855,328 |
| Total deposits | 1,011,919 | 979,516 |
|  |  |  |
| Short-term borrowings | 15,292 | 16,041 |
| Other liabilities | 8,407 | 11,309 |
| Long-term debt | 932 | 932 |
| TOTAL LIABILITIES | 1,036,550 | 1,007,798 |
|  |  |  |
| STOCKHOLDERS' EQUITY |  |  |
| Common stock, par value $\$ .01$ per share; shares authorized $-35,000,000$; shares issued and outstanding $-8,457,359$ (2011) and 8,443,436 (2010) | 85 | 84 |
| Warrant | 1,543 | 1,543 |
| Additional paid in capital | 30,438 | 30,242 |
| Retained earnings | 90,560 | 92,458 |
| Accumulated other comprehensive loss | (1,640 ) | (1,814 |
| TOTAL STOCKHOLDERS' EQUITY | 120,986 | 122,513 |
| TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY | \$1,157,536 | \$1,130,311 |

See accompanying notes to Consolidated Financial Statements.

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## SHORE BANCSHARES, INC.

 CONSOLIDATED STATEMENTS OF OPERATIONS (Unaudited) (Dollars in thousands, except per share amounts)| For the Three | For the Nine |
| :---: | :---: |
| Months Ended | Months Ended |
| September 30, | September 30, |
| 2011 2010 | $2011 \quad 2010$ |

## INTEREST INCOME

| Interest and fees on loans | $\$ 12,003$ | $\$ 13,083$ | $\$ 35,900$ | $\$ 39,004$ |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Interest and dividends on investment securities: | 795 | 677 | 2,234 | 2,405 |
| Taxable | 38 | 50 | 116 | 165 |
| Tax-exempt | 3 | 21 | 24 | 47 |
| Interest on federal funds sold | 29 | 6 | 47 | 11 |
| Interest on deposits with other banks | 12,868 | 13,837 | 38,321 | 41,632 |


| INTEREST EXPENSE |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- |
| Interest on deposits | 2,720 | 3,117 | 8,322 | 9,744 |
| Interest on short-term borrowings | 15 | 17 | 41 | 68 |
| Interest on long-term debt | 10 | 16 | 31 | 47 |
| Total interest expense | 2,745 | 3,150 | 8,394 | 9,859 |


| NET INTEREST INCOME | 10,123 | 10,687 | 29,927 | 31,773 |
| :--- | :--- | :--- | :--- | :--- |
| Provision for credit losses | 3,650 | 4,193 | 15,435 | 16,727 |

NET INTEREST INCOME AFTER PROVISION FOR CREDIT LOSSES $\quad 6,473 \quad 6,494 \quad 14,492 \quad 15,046$

NONINTEREST INCOME

| Service charges on deposit accounts | 697 | 841 | 2,145 | 2,458 |
| :--- | :--- | :--- | :--- | :--- |
| Trust and investment fee income | 389 | 357 | 1,183 | 1,145 |
| Gains on sales of investment securities | 354 | - | 435 | - |
| Insurance agency commissions | 2,312 | 2,513 | 7,297 | 7,997 |
| Other noninterest income | 771 | 932 | 2,239 | 2,493 |
| Total noninterest income | 4,523 | 4,643 | 13,299 | 14,093 |

NONINTEREST EXPENSE

| Salaries and wages | 4,097 | 4,404 | 12,447 | 13,257 |
| :--- | :--- | :--- | :--- | :--- |
| Employee benefits | 878 | 897 | 2,917 | 2,936 |
| Occupancy expense | 585 | 547 | 1,749 | 1,766 |
| Furniture and equipment expense | 262 | 325 | 825 | 938 |
| Data processing | 661 | 696 | 2,192 | 1,987 |
| Directors' fees | 198 | 118 | 417 | 344 |
| Goodwill and other intangible assets impairment | 1,344 | 3,051 | 1,344 | 3,051 |
| Amortization of other intangible assets | 129 | 128 | 386 | 386 |
| Insurance agency commissions expense | 250 | 338 | 982 | 1,230 |
| FDIC insurance premium expense | 180 | 448 | 1,044 | 1,389 |
| Other noninterest expenses | 2,093 | 1,677 | 5,459 | 5,354 |

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| Total noninterest expense | 10,677 | 12,629 | 29,762 | 32,638 |
| :---: | :---: | :---: | :---: | :---: |
| INCOME (LOSS) BEFORE INCOME TAXES | 319 | $(1,492)$ | (1,971) | (3,499) |
| Income tax expense (benefit) | 225 | (92 | (749 | (982 ) |
| NET INCOME (LOSS) | \$94 | \$(1,400 ) | \$(1,222) | \$ 2,517 ) |
| Basic net income (loss) per common share | \$0.01 | \$(0.17 | \$(0.14 ) | \$(0.30 ) |
| Diluted net income (loss) per common share | \$0.01 | \$(0.17 ) | \$(0.14 | \$(0.30 ) |
| Dividends paid per common share | \$0.01 | \$0.06 | \$0.08 | \$0.18 |

See accompanying notes to Consolidated Financial Statements.

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## SHORE BANCSHARES, INC. CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS) (Unaudited) (Dollars in thousands)

|  | For the Three Months Ended September 30, |  |  |  | For the Nine Months Ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2011 |  | 2010 |  | 2011 |  | 2010 |  |
| Net income (loss) | \$94 |  | \$(1,400 | ) | \$(1,222 | ) | \$(2,517 | ) |
| Other comprehensive (loss) income: |  |  |  |  |  |  |  |  |
| Securities available for sale: |  |  |  |  |  |  |  |  |
| Unrealized holding gains on available-for-sale securities | 723 |  | 242 |  | 1,555 |  | 1,654 |  |
| Tax effect | (292 | ) | (97 | ) | (632 | ) | (665 | ) |
| Reclassification of gains recognized in net income | (354 | ) | - |  | (435 | ) | - |  |
| Tax effect | 143 |  |  |  | 176 |  | - |  |
| Net of tax amount | 220 |  | 145 |  | 664 |  | 989 |  |
| Cash flow hedging activities: |  |  |  |  |  |  |  |  |
| Unrealized holding losses on cash flow hedging activities | (484 | ) | (1,077 | ) | (821 | ) | (4,543 | ) |
| Tax effect | 196 |  | 435 |  | 331 |  | 1,834 |  |
| Net of tax amount | (288 | ) | (642 | ) | (490 | ) | (2,709 | ) |
| Total other comprehensive (loss) income | (68 | ) | (497 | ) | 174 |  | (1,720 | ) |
| Comprehensive income (loss) | \$26 |  | \$(1,897 |  | \$(1,048 | ) | \$(4,237 | ) |

See accompanying notes to Consolidated Financial Statements.

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## SHORE BANCSHARES, INC.

CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY (Unaudited)
For the Nine Months Ended September 30, 2011 and 2010
(Dollars in thousands, except per share amounts)

|  | Common |  | Accumulated |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Additional <br> Paid in |  | Other | Total |
|  |  |  | Paid in | Retainedomprehenssteckholders |  |  |
|  | Stock | Warrant | Capital | Earnings | (Loss) | Equity |
| Balances, January 1, 2011 | \$84 | \$1,543 | \$30,242 | \$92,458 | \$ $(1,814)$ | \$ 122,513 |
| Comprehensive loss: |  |  |  |  |  |  |
| Net loss | - | - | - | (1,222) | - | (1,222 ) |
| Unrealized gains on available-for-sale securities, net of taxes | - | - | - | - | 664 | 664 |
| Unrealized losses on cash flow hedging activities, net of taxes | - | - | - | - | (490 ) | (490 ) |
| Total comprehensive loss |  |  |  |  |  | (1,048 ) |
| Shares issued for employee stock-based awards | 1 | - | (1) | - | - | - |
| Stock-based compensation | - | - | 197 | - | - | 197 |
| Cash dividends paid (\$0.08 per share) | - | - | - | (676) | - | (676 |
| Balances, September 30, 2011 | \$85 | \$ 1,543 | \$30,438 | \$90,560 | \$ $(1,640)$ | \$ 120,986 |
| Balances, January 1, 2010 | \$84 | \$1,543 | \$29,872 | \$96,151 | \$ 160 | \$ 127,810 |
| Comprehensive loss: |  |  |  |  |  |  |
| Net loss | - | - | - | $(2,517)$ | - | (2,517 ) |
| Unrealized gains on available-for-sale securities, net of taxes | - | - | - | - | 989 | 989 |
| Unrealized losses on cash flow hedging activities, net of taxes | - | - | - | - | $(2,709)$ | (2,709 ) |
| Total comprehensive loss |  |  |  |  |  | $(4,237)$ |
| Stock-based compensation | - | - | 301 | - | - | 301 |
| Cash dividends paid (\$0.18 per share) | - | - | - | $(1,519)$ | - | (1,519 ) |
| Balances, September 30, 2010 | \$84 | \$1,543 | \$30,173 | \$92,115 | \$ $(1,560)$ | \$ 122,355 |

See accompanying notes to Consolidated Financial Statements.

SHORE BANCSHARES, INC. CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited)
(Dollars in thousands)
$\left.\begin{array}{lcc} & \begin{array}{c}\text { For the Nine Months Ended } \\ \text { September } 30, \\ 2011\end{array} & 2010\end{array}\right)$

CASH FLOWS FROM INVESTING ACTIVITIES:
$\left.\begin{array}{lll}\text { Proceeds from maturities and principal payments of investment securities available } & & \\ \text { for sale } & 42,746 & 44,113 \\ \hline \text { Proceeds from sales of investment securities available for sale } & 17,446 & - \\ \hline \text { Purchases of investment securities available for sale } & (65,927 & ) \\ \hline \begin{array}{l}\text { Proceeds from maturities and principal payments of investment securities held to } \\ \text { maturity }\end{array} & 186 & \\ \hline \text { Net change in loans } & 7,025 & 1,070 \\ \hline \text { Purchases of premises and equipment } & (525 & ) \\ \hline \text { Proceeds from sales of premises and equipment } & 4,030 \\ \text { Proceeds from sales of other real estate owned } & 2,879 & - \\ \hline \text { Investment in unconsolidated subsidiary } & (12 & ) \\ \text { Net cash provided by (used in) investing activities } & 3,822 & (1,715\end{array}\right)$

CASH FLOWS FROM FINANCING ACTIVITIES:
$\left.\begin{array}{lll}\text { Net changes in: } & & \\ \text { Noninterest-bearing deposits } & 11,634 & (1,012 \\ \text { Interest-bearing deposits } & 20,769 & (7,497 \\ \text { Short-term borrowings } & (749 & ) \\ \text { Excess tax expense (benefits) from stock-based arrangements } & 44 & (3,622\end{array}\right)$

| Net increase (decrease) in cash and cash equivalents | 50,814 | $(707$ |
| :--- | :---: | :---: |
| Cash and cash equivalents at beginning of period | 77,964 | 75,646 |
| Cash and cash equivalents at end of period | $\$ 128,778$ | $\$ 74,939$ |
| Supplemental cash flows information: |  |  |
| Interest paid | $\$ 8,567$ | $\$ 10,715$ |
| Income taxes paid | $\$ 1,986$ | $\$ 988$ |
| Transfers from loans to other real estate owned | $\$ 9,693$ | $\$ 668$ |

See accompanying notes to Consolidated Financial Statements.

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Shore Bancshares, Inc.<br>Notes to Consolidated Financial Statements<br>For the Three and Nine Months Ended September 30, 2011 and 2010<br>(Unaudited)

## Note 1 - Basis of Presentation

The consolidated financial statements include the accounts of Shore Bancshares, Inc. and its subsidiaries with all significant intercompany transactions eliminated.The consolidated financial statements conform to accounting principles generally accepted in the United States of America ("GAAP") and to prevailing practices within the banking industry. The accompanying interim financial statements are unaudited; however, in the opinion of management all adjustments necessary to present fairly the consolidated financial position at September 30, 2011, the consolidated results of operations and comprehensive income (loss) for the three and nine months ended September 30, 2011 and 2010, and changes in stockholders' equity and cash flows for the nine months ended September 30, 2011 and 2010, have been included. All such adjustments are of a normal recurring nature. The amounts as of December 31, 2010 were derived from the 2010 audited financial statements. The results of operations for the three and nine months ended September 30, 2011 are not necessarily indicative of the results to be expected for any other interim period or for the full year. This Quarterly Report on Form 10-Q should be read in conjunction with the Annual Report of Shore Bancshares, Inc. on Form 10-K for the year ended December 31, 2010. For purposes of comparability, certain reclassifications have been made to amounts previously reported to conform with the current period presentation.

When used in these notes, the term "the Company" refers to Shore Bancshares, Inc. and, unless the context requires otherwise, its consolidated subsidiaries.

## Recent Accounting Pronouncements

Accounting Standards Update ("ASU") No. 2010-28, "Intangibles - Goodwill and Other (Topic 350) - When to Perform Step 2 of the Goodwill Impairment Test for Reporting Units with Zero or Negative Carrying Amounts." ASU 2010-28 modifies Step 1 of the goodwill impairment test for reporting units with zero or negative carrying amounts. For those reporting units, an entity is required to perform Step 2 of the goodwill impairment test if it is more likely than not that a goodwill impairment exists. In determining whether it is more likely than not that a goodwill impairment exists, an entity should consider whether there are any adverse qualitative factors indicating that an impairment may exist such as if an event occurs or circumstances change that would more likely than not reduce the fair value of a reporting unit below its carrying amount. ASU 2010-28 became effective for the Company on January 1, 2011 and did not have a significant impact on the Company's financial statements.

ASU No. 2011-02, "Receivables (Topic 310) - A Creditor's Determination of Whether a Restructuring Is a Troubled Debt Restructuring." ASU 2011-02 clarifies which loan modifications constitute troubled debt restructurings and is intended to assist creditors in determining whether a modification of the terms of a receivable meets the criteria to be considered a troubled debt restructuring, both for purposes of recording an impairment loss and for disclosure of troubled debt restructurings. In evaluating whether a restructuring constitutes a troubled debt restructuring, a creditor must separately conclude, under the guidance clarified by ASU 2011-02, that both of the following exist: (1) the restructuring constitutes a concession; and (2) the debtor is experiencing financial difficulties. ASU 2011-02 will be effective for the Company on July 1, 2011, and applies retrospectively to restructurings occurring on or after January 1, 2011. Adoption of ASU 2011-02 is not expected have a significant impact on the Company's financial statements.

ASU No. 2011-03, "Reconsideration of Effective Control for Repurchase Agreements." ASU No. 2011-03 affects all entities that enter into agreements to transfer financial assets that both entitle and obligate the transferor to repurchase
or redeem the financial assets before their maturity. The amendments in ASU No. 2011-03 remove from the assessment of effective control the criterion relating to the transferor's ability to repurchase or redeem financial assets on substantially the agreed terms, even in the event of default by the transferee. ASU No. 2011-03 also eliminates the requirement to demonstrate that the transferor possesses adequate collateral to fund substantially all the cost of purchasing replacement financial assets. The guidance is effective for the Company's reporting period ending March 31, 2012. The guidance will be applied prospectively to transactions or modifications of existing transactions that occur on or after January 1, 2012.

ASU No. 2011-04, "Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in U.S. GAAP and IFRSs." ASU No. 2011-04 results in a consistent definition of fair value and common requirements for measurement of and disclosure about fair value between U.S. GAAP and International Financial Reporting Standards ("IFRS"). As a result of ASU No. 2011-04, the following changes were made to U.S. GAAP. First, the concepts of highest and best use and valuation premise are relevant only when measuring the fair value of nonfinancial assets (that is, they do not apply to financial assets or any liabilities). Second, whereas U.S. GAAP currently prohibits application of a blockage factor in valuing financial instruments with quoted prices in active markets, ASU No. 2011-04 extends that prohibition to all fair value measurements. Third, an exception is provided to the basic fair value measurement principles for an entity that holds a group of financial assets and financial liabilities with offsetting positions in market risks or counterparty credit risk that are managed on the basis of the entity's net exposure to either of those risks. This exception allows the entity, if certain criteria are met, to measure the fair value of the net asset or liability position in a manner consistent with how market participants would price the net risk position. Fourth, the fair value measurement of instruments classified within an entity's stockholders' equity has been aligned with the guidance for liabilities. Fifth, disclosure requirements have been enhanced for recurring Level 3 fair value measurements to disclose quantitative information about unobservable inputs and assumptions used, to describe the valuation processes used by the entity, and to describe the sensitivity of fair value measurements to changes in unobservable inputs and interrelationships between those inputs. In addition, entities must report the level in the fair value hierarchy of items that are not measured at fair value in the statement of condition but whose fair value must be disclosed. The provisions of ASU No. 2011-04 are effective for the Company's interim reporting period beginning on or after December 15, 2011. The adoption of ASU No. 2011-04 is not expected to have a material impact on the Company's statements of income and condition.

ASU 2011-08, "Intangibles - Goodwill and Other (Topic 350) - Testing Goodwill for Impairment." ASU 2011-08 amends Topic 350, "Intangibles - Goodwill and Other," to give entities the option to first assess qualitative factors to determine whether the existence of events or circumstances leads to a determination that it is more likely than not that the fair value of a reporting unit is less than its carrying amount. If, after assessing the totality of events or circumstances, an entity determines it is not more likely than not that the fair value of a reporting unit is less than its carrying amount, then performing the two-step impairment test is unnecessary. However, if an entity concludes otherwise, then it is required to perform the first step of the two-step impairment test by calculating the fair value of the reporting unit and comparing the fair value with the carrying amount of the reporting unit. ASU 2011-08 is effective for annual and interim impairment tests beginning after December 15, 2011, and is not expected to have a significant impact on the Company's financial statements.

Note 2 - Earnings Per Share
Basic earnings/(loss) per common share are calculated by dividing net income/(loss) available to common stockholders by the weighted average number of common shares outstanding during the period. Diluted earnings/(loss) per common share are calculated by dividing net income/(loss) available to common stockholders by the weighted average number of common shares outstanding during the period, adjusted for the dilutive effect of stock-based awards and the warrant. There is no dilutive effect on the loss per share during loss periods. The following table provides information relating to the calculation of earnings/(loss) per common share:


The calculations of diluted earnings/(loss) per share for the three and nine months ended September 30, 2011 each excluded seven thousand weighted average stock-based awards and that portion of a warrant to purchase 173 thousand weighted average shares of common stock because the effect of including them would have been antidilutive. The calculations of diluted earnings/(loss) per share for the three and nine months ended September 30, 2010 each excluded eight thousand weighted average stock-based awards and that portion of a warrant to purchase 173 thousand weighted average shares of common stock because the effect of including them would have been antidilutive.

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Note 3 - Investment Securities
The amortized cost and estimated fair values of investment securities are as follows:

|  | Amortized <br> Cost | Gross <br> Unrealized <br> Gains | Gross <br> Unrealized <br> Losses | Estimated <br> Fair <br> Value |
| :--- | :--- | :--- | :--- | :--- |
| (Dollars in thousands) <br> Available-for-sale securities: <br> September 30, 2011: |  |  |  |  |
| Obligations of U.S. Government agencies and <br> corporations | $\$ 39,888$ | $\$ 947$ | $\$ 2$ | $\$ 40,833$ |
| Mortgage-backed securities | 62,607 | 1,819 | 52 | 64,374 |
| Equity securities <br> Total | 569 | 28 | - | 597 |

The amortized cost and estimated fair values of investment securities by maturity date at September 30, 2011 are as follows:

|  | Available for sale |  | Held to maturity |  |
| :--- | :---: | :---: | :---: | :---: |
|  | Amortized | Estimated | Amortized | Estimated |
| (Dollars in thousands) | Cost | Fair Value | Cost | Fair Value |
| Due in one year or less | $\$ 7,003$ | $\$ 7,109$ | $\$ 693$ | $\$ 696$ |
| Due after one year through five years | 18,428 | 18,574 | 3,524 | 3,643 |
| Due after five years through ten years | 5,005 | 5,187 | 1,297 | 1,374 |
| Due after ten years | 72,059 | 74,337 | 1,010 | 1,090 |
|  | 102,495 | 105,207 | 6,524 | 6,803 |
| Equity securities | 569 | 597 | - | - |
| Total | $\$ 103,064$ | $\$ 105,804$ | $\$ 6,524$ | $\$ 6,803$ |

The maturity dates for debt securities are determined using contractual maturity dates.

The following table provides information about gross unrealized losses and fair value by length of time that the individual available-for-sale securities have been in a continuous unrealized loss position at September 30, 2011:


The available-for-sale securities have a fair value of approximately $\$ 105.8$ million. Of these securities, approximately $\$ 9.9$ million have unrealized losses when compared to their amortized cost. The securities with the unrealized losses in the available-for-sale portfolio all have modest duration risk, low credit risk, and minimal losses (approximately $0.05 \%$ ) when compared to total amortized cost. The unrealized losses on debt securities that exist are the result of market changes in interest rates since original purchase. Because the Company does not intend to sell these debt securities and it is not more likely than not that the Company will be required to sell these securities before recovery of their amortized cost bases, which may be at maturity, the Company considers the unrealized losses in the available-for-sale portfolio to be temporary. There were no unrealized losses in the held-to-maturity securities portfolio at September 30, 2011.

Note 4 - Loans and allowance for credit losses
The Company makes residential mortgage, commercial and consumer loans to customers primarily in Talbot County, Queen Anne's County, Kent County, Caroline County and Dorchester County in Maryland and in Kent County, Delaware. The following table provides information about the principal classes of the loan portfolio at September 30, 2011 and December 31, 2010:

|  | September 30, | December 31, |
| :--- | :---: | :---: |
| (Dollars in thousands) | 2011 | 2010 |
| Construction | $\$ 127,019$ | $\$ 143,952$ |
| Residential real estate | 327,755 | 333,738 |
| Commercial real estate | 321,544 | 318,726 |
| Commercial | 71,482 | 82,787 |
| Consumer | 14,766 | 16,201 |
| Total loans | 862,566 | 895,404 |
| Allowance for credit losses | $(13,540$ | $(14,227$ |
| Total loans, net | $\$ 849,026$ | $\$ 881,177$ |

Loans include deferred costs net of deferred fees of \$151 thousand at September 30, 2011 and $\$ 38$ thousand at December 31, 2010.

A loan is considered impaired if it is probable that the Company will not collect all principal and interest payments according to the loan's contractual terms. An impaired loan may show deficiencies in the borrower's overall financial condition, payment history, support available from financial guarantors and/or the fair market value of collateral. The impairment of a loan is measured at the present value of expected future cash flows using the loan's effective interest rate, or at the loan's observable market price or the fair value of the collateral if the loan is collateral dependent. Generally, the Company measures impairment on such loans by reference to the fair value of the collateral. Income on impaired loans is recognized on a cash basis, and payments are first applied against the principal balance outstanding (i.e., placing impaired loans on nonaccrual status). Impaired loans do not include groups of smaller balance homogenous loans such as residential mortgage and consumer installment loans that are evaluated collectively for impairment. Reserves for probable credit losses related to these loans are based on historical loss ratios and are included in the allowance for credit losses.

Loans are evaluated on a case-by-case basis for impairment. Once the amount of impairment has been determined, the uncollectible portion is charged off. In some cases, a specific allocation within the allowance for credit losses is made until such time a charge-off is made. Impaired nonaccrual loans were $\$ 49.6$ million and $\$ 36.2$ million at the end of September 2011 and December 2010, respectively. At September 30, 2011, impaired nonaccrual loans had been reduced by partial charge-offs totaling $\$ 12.4$ million, or $19.9 \%$ of the aggregate unpaid principal balance. In addition, a $\$ 90$ thousand impaired loan had a specific reserve established against it for the total amount of our recorded investment. At December 31, 2010, impaired nonaccrual loans had been reduced by partial charge-offs totaling $\$ 8.3$ million, or $18.6 \%$ of the aggregate unpaid principal balance. In addition, $\$ 203$ thousand in specific reserves were established against $\$ 837$ thousand of impaired nonaccrual loans.

A loan is considered a troubled debt restructuring if a concession is granted due to deterioration in a borrower's financial condition. At September 30, 2011 and December 31, 2010, the Company had impaired accruing troubled debt restructurings of $\$ 22.9$ million and $\$ 25.2$ million, respectively.

Gross interest income of $\$ 1.9$ million for the first nine months of 2011, $\$ 2.1$ million for fiscal year 2010 and $\$ 1.6$ million for the first nine months of 2010 would have been recorded if impaired loans had been current and performing
in accordance with their original terms. No interest was recorded on such loans for the first nine months of 2011 or 2010.

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The following tables provide information on impaired loans by loan class as of September 30, 2011 and December 31, 2010:

| (Dollars in thousands) | Unpaid principal balance | Recorded investment with no allowance | Recorded investment with an allowance | Related allowance | Average recorded investment |
| :---: | :---: | :---: | :---: | :---: | :---: |
| September 30, 2011 |  |  |  |  |  |
| Impaired nonaccrual loans: |  |  |  |  |  |
| Construction | \$23,909 | \$17,348 | \$- | \$- | \$17,024 |
| Residential real estate | 20,386 | 17,335 | 90 | 90 | 13,220 |
| Commercial real estate | 15,147 | 13,078 | - | - | 12,405 |
| Commercial | 2,450 | 1,690 | - | - | 3,083 |
| Consumer | 41 | 40 | - | - | 32 |
| Total | 61,933 | 49,491 | 90 | 90 | 45,764 |
| Impaired accruing restructured loans: |  |  |  |  |  |
| Construction | 10,078 | 10,078 | - | - | 10,446 |
| Residential real estate | 2,519 | 2,519 | - | - | 6,535 |
| Commercial real estate | 10,332 | 10,332 | - | - | 7,605 |
| Commercial | - | - | - | - | 226 |
| Consumer | - | - | - | - | - |
| Total | 22,929 | 22,929 | - | - | 24,812 |
|  |  |  |  |  |  |
| Total impaired loans: |  |  |  |  |  |
| Construction | 33,987 | 27,426 | - | - | 27,470 |
| Residential real estate | 22,905 | 19,854 | 90 | 90 | 19,755 |
| Commercial real estate | 25,479 | 23,410 | - | - | 20,010 |
| Commercial | 2,450 | 1,690 | - | - | 3,309 |
| Consumer | 41 | 40 | - | - | 32 |
| Total | \$84,862 | \$72,420 | \$90 | \$90 | \$70,576 |

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| (Dollars in thousands) | Unpaid principal balance | Recorded investment with no allowance | Recorded investment with an allowance | Related allowance | Average recorded investment |
| :---: | :---: | :---: | :---: | :---: | :---: |
| December 31, 2010 |  |  |  |  |  |
| Impaired nonaccrual loans: |  |  |  |  |  |
| Construction | \$22,643 | \$17,261 | \$- | \$- | \$ 19,380 |
| Residential real estate | 11,983 | 9,132 | 837 | 203 | 8,788 |
| Commercial real estate | 5,558 | 5,133 | - | - | 3,827 |
| Commercial | 4,305 | 3,845 | - | - | 3,191 |
| Consumer | 30 | 30 | - | - | 56 |
| Total | 44,519 | 35,401 | 837 | 203 | 35,242 |
| Impaired accruing restructured loans: |  |  |  |  |  |
| Construction | 10,914 | 10,914 | - | - | 3,110 |
| Residential real estate | 5,561 | 5,561 | - | - | 4,658 |
| Commercial real estate | 8,147 | 8,147 | - | - | 2,129 |
| Commercial | 529 | 529 | - | - | 171 |
| Consumer | - | - | - | - | - |
| Total | 25,151 | 25,151 | - | - | 10,068 |
| Total impaired loans: |  |  |  |  |  |
| Construction | 33,557 | 28,175 | - | - | 22,490 |
| Residential real estate | 17,544 | 14,693 | 837 | 203 | 13,446 |
| Commercial real estate | 13,705 | 13,280 | - | - | 5,956 |
| Commercial | 4,834 | 4,374 | - | - | 3,362 |
| Consumer | 30 | 30 | - | - | 56 |
| Total | \$69,670 | \$60,552 | \$837 | \$203 | \$45,310 |

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The following tables provide information on troubled debt restructurings by loan class as of September 30, 2011 and December 31, 2010. The amounts include nonaccrual troubled debt restructurings.

| (Dollars in thousands) | Number of contracts | Premodification outstanding recorded investment | Postmodification outstanding recorded investment |
| :---: | :---: | :---: | :---: |
| Troubled debt restructurings: |  |  |  |
| September 30, 2011 |  |  |  |
| Construction | 5 | \$ 11,216 | \$ 10,846 |
| Residential real estate | 23 | 12,533 | 10,840 |
| Commercial real estate | 19 | 15,814 | 14,754 |
| Commercial | - | - | - |
| Consumer | - | - | - |
| Total | 47 | \$ 39,463 | \$ 36,440 |
|  |  |  |  |
| December 31, 2010 |  |  |  |
| Construction | 5 | \$ 11,075 | \$ 10,926 |
| Residential real estate | 31 | 7,986 | 7,388 |
| Commercial real estate | 16 | 9,424 | 9,417 |
| Commercial | 3 | 529 | 529 |
| Consumer | - | - | - |
| Total | 55 | \$ 29,014 | \$ 28,260 |


| (Dollars in thousands) | Number of contracts | Recorded investment |
| :---: | :---: | :---: |
| Troubled debt restructurings that subsequently defaulted: September 30, 2011 |  |  |
|  |  |  |
| Construction | 3 | \$768 |
| Residential real estate | 13 | 8,321 |
| Commercial real estate | 5 | 5,317 |
| Commercial | - | - |
| Consumer | - | - |
| Total | 21 | \$14,406 |
|  |  |  |
| December 31, 2010 |  |  |
| Construction | 1 | \$12 |
| Residential real estate | 13 | 2,752 |
| Commercial real estate | 6 | 4,103 |
| Commercial | - | - |
| Consumer | - | - |
| Total | 20 | \$6,867 |

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Management uses risk ratings as part of its monitoring of the credit quality in the Company's loan portfolio. Loans that are identified as special mention, substandard and doubtful are adversely rated and are assigned higher risk ratings than favorably rated loans.

The following tables provide information on loan risk ratings as of September 30, 2011 and December 31, 2010:

| (Dollars in thousands) | Construction | Residential <br> real estate | Commercial <br> real estate | Commercial | Consumer | Total |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| September 30, 2011 | $\$ 55,478$ | $\$ 266,163$ | $\$ 261,056$ | $\$ 63,592$ | $\$ 14,632$ | $\$ 660,921$ |
| Pass/Performing | 30,596 | 20,486 | 14,601 | 1,729 | 33 | 67,445 |
| Special mention | 23,597 | 22,725 | 32,809 | 4,388 | 61 | 83,580 |
| Substandard | - | 956 | - | 83 | - | 1,039 |
| Doubtful | 17,348 | 17,425 | 13,078 | 1,690 | 40 | 49,581 |
| Nonaccrual | $\$ 127,019$ | $\$ 327,755$ | $\$ 321,544$ | $\$ 71,482$ | $\$ 14,766$ | $\$ 862,566$ |


| (Dollars in thousands) | Construction | Residential <br> real estate | Commercial <br> real estate | Commercial | Consumer | Total |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| December 31, 2010 |  |  |  |  |  |  |
| Pass/Performing | $\$ 83,344$ | $\$ 283,895$ | $\$ 260,040$ | $\$ 73,502$ | $\$ 16,043$ | $\$ 716,824$ |
| Special mention | 23,090 | 23,847 | 17,821 | 2,249 | - | 67,007 |
| Substandard | 20,257 | 13,752 | 35,732 | 3,088 | 128 | 72,957 |
| Doubtful | - | 2,275 | - | 103 | - | 2,378 |
| Nonaccrual | 17,261 | 9,969 | 5,133 | 3,845 | 30 | 36,238 |
| Total | $\$ 143,952$ | $\$ 333,738$ | $\$ 318,726$ | $\$ 82,787$ | $\$ 16,201$ | $\$ 895,404$ |

The following tables provide information on the aging of the loan portfolio as of September 30, 2011 and December 31, 2010:

|  | Accruing |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (Dollars in thousand | Current | $\begin{gathered} 30-59 \\ \text { days past } \\ \text { due } \end{gathered}$ | $\begin{gathered} 60-89 \\ \text { days past } \\ \text { due } \end{gathered}$ | 90 days or more past due | Total past due | Non-accrual | Total |
| September 30, 2011 |  |  |  |  |  |  |  |
| Construction | \$ 107,552 | \$1,710 | \$- | \$409 | \$2,119 | \$ 17,348 | \$ 127,019 |
| Residential real estate | 298,461 | 2,092 | 1,421 | 8,356 | 11,869 | 17,425 | 327,755 |
| Commercial real estate | 302,470 | 1,918 | 2,368 | 1,710 | 5,996 | 13,078 | 321,544 |
| Commercial | 69,435 | 175 | 155 | 27 | 357 | 1,690 | 71,482 |
| Consumer | 14,593 | 68 | 51 | 14 | 133 | 40 | 14,766 |
| Total | \$792,511 | \$5,963 | \$3,995 | \$ 10,516 | \$20,474 | \$ 49,581 | \$862,566 |

Accruing

| (Dollars in thousands) <br> December 31, 2010 | Current | 30-59 <br> days past due | 60-89 <br> days past due | 90 days or more past due | Total past due | Non-accrual | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Construction | \$ 124,892 | \$ 1,691 | \$108 | \$- | \$1,799 | \$ 17,261 | \$143,952 |
| Residential real estate | 314,914 | 4,046 | 1,355 | 3,454 | 8,855 | 9,969 | 333,738 |
| Commercial real estate | 306,497 | 3,393 | 2,717 | 986 | 7,096 | 5,133 | 318,726 |

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| Commercial | 77,833 | 470 | 465 | 174 | 1,109 | 3,845 | 82,787 |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Consumer | 15,572 | 486 | 25 | 88 | 599 | 30 | 16,201 |
| Total | $\$ 839,708$ | $\$ 10,086$ | $\$ 4,670$ | $\$ 4,702$ | $\$ 19,458$ | $\$ 36,238$ | $\$ 895,404$ |

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Accruing
Current due due due due Non-accrual

| December 31, 2010 |  |  |  |  |  |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Construction | 86.8 | \% | 1.1 | \% | 0.1 | $\%$ | - | $\%$ | 1.2 | $\%$ | 12.0 |
| Residential real estate | 94.4 |  | 1.2 |  | 0.4 |  | 1.0 |  | 2.6 | 3.0 |  |
| Commercial real estate | 96.2 |  | 1.0 |  | 0.9 |  | 0.3 |  | 2.2 | 1.6 |  |
| Commercial | 94.0 | 0.6 |  | 0.6 |  | 0.2 |  | 1.4 | 4.6 |  |  |
| Consumer | 96.1 |  | 3.0 |  | 0.2 |  | 0.5 |  | 3.7 | 0.2 |  |
| Total | 93.8 | 1.2 |  | 0.5 |  | 0.5 |  | 2.2 | 4.0 |  |  |

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We have established an allowance for credit losses, which is increased by provisions charged against earnings and recoveries of previously charged-off debts and is decreased by current period charge-offs of uncollectible debts. Management evaluates the adequacy of the allowance for credit losses on a quarterly basis and adjusts the provision for credit losses based upon this analysis. Allocation of a portion of the allowance to one loan class does not preclude its availability to absorb losses in other loan classes.

The following tables provide a summary of the activity in the allowance for credit losses allocated by loan class for the three months ended September 30, 2011 and 2010:

Residential Commercial
(Dollars in thousands) Construction real estate real estate Commercial Consumer Unallocated Total For the three months ended September 30,
2011
Allowance for credit
losses:

| Beginning balance | $\$ 3,533$ | $\$ 4,184$ | $\$ 5,251$ | $\$ 2,710$ | $\$ 605$ | $\$ 75$ | $\$ 16,358$ |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Charge-offs | $(1,005$ | $)$ | $(2,859$ | $)$ | $(1,385$ | $)$ | $(1,519$ | $)$ | $(33$ |
| Recoveries | - | 38 | 229 | 47 | - | $(6,801$ | $)$ |  |  |
| Net charge-offs | $(1,005$ | $)$ | $(2,821$ | $)$ | $(1,156$ | $)$ | $(1,472$ | $)$ | $(14$ |
|  |  |  |  |  |  | - | 333 | $(6,468$ | $)$ |
| Provision | 870 | 2,679 | $(404$ | $)$ | 315 | 19 |  | 171 | 3,650 |
| Ending balance | $\$ 3,398$ | $\$ 4,042$ | $\$ 3,691$ | $\$ 1,553$ | $\$ 610$ | $\$ 246$ | $\$ 13,540$ |  |  |

Residential Commercial
(Dollars in thousands) Construction real estate real estate Commercial Consumer Unallocated Total For the three months ended September 30, 2010
Allowance for credit
losses:
$\left.\begin{array}{lllllllll}\text { Beginning balance } & \$ 3,799 & \$ 3,581 & \$ 3,230 & \$ 1,789 & \$ 441 & \$ 449 & \$ 13,289 \\ \text { Charge-offs } & (1,931 & ) & (1,305 & ) & (242 & ) & (1,060 & ) \\ \text { Recoveries } & - & 138 & 6 & (102 & ) & - & (4,640 & ) \\ \text { Net charge-offs } & (1,931 & ) & (1,167 & ) & (236 & ) & (944 & ) \\ & & & & (51 & ) & - & 311 & (4,329\end{array}\right)$

The following tables provide a summary of the activity in the allowance for credit losses allocated by loan class for the nine months ended September 30, 2011 and 2010:

Residential Commercial
(Dollars in thousands) Construction real estate real estate Commercial Consumer Unallocated Total For the nine months
ended September 30,
2011
Allowance for credit

| losses: |  |  |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Beginning balance | $\$ 3,327$ | $\$ 4,833$ | $\$ 3,665$ | $\$ 1,422$ | $\$ 637$ | $\$ 343$ | $\$ 14,227$ |  |
|  | $(2,419$ | $)$ | $(7,340$ | $)$ | $(3,878$ | $)$ | $(3,290$ | $)$ |
| Charge-offs | 49 | 106 | 234 | 504 | $)$ | - | $(17,075)$ |  |
| Recoveries | $(2,370$ | $)$ | $(7,234$ | $)$ | $(3,644$ | $)$ | $(2,786$ | $)$ |
| Net charge-offs |  |  | $(88$ | $)$ | - | 953 |  |  |
| Provision | 2,441 | 6,443 | 3,670 | 2,917 | 61 | $(97$ | $)$ | 15,435 |
| Ending balance | $\$ 3,398$ | $\$ 4,042$ | $\$ 3,691$ | $\$ 1,553$ | $\$ 610$ | $\$ 246$ | $\$ 13,540$ |  |

Residential Commercial
(Dollars in thousands) Construction real estate real estate Commercial Consumer Unallocated Total For the nine months ended September 30, 2010
Allowance for credit
losses:

| Beginning balance | $\$ 2,630$ | $\$ 1,528$ | $\$ 3,947$ | $\$ 2,132$ | $\$ 515$ | $\$ 124$ | $\$ 10,876$ |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
|  |  | $(6,121$ | $)$ | $(4,821$ | $)$ | $(288$ | $)$ | $(3,448$ |
| Charge-offs | 13 | 212 | $(413$ | $)$ | - | $(108,091)$ |  |  |
| Recoveries | $(6,108$ | $)$ | $(4,609$ | $)$ | $(180$ | $)$ | $(3,276$ | $)$ |
| Net charge-offs |  |  |  |  | $(277$ | $)$ | - | 641 |
|  | 6,381 | 7,334 | $(265$ | $)$ | 2,640 | 312 | 325 | $16,450)$ |
| Provision | $\$ 2,903$ | $\$ 4,253$ | $\$ 3,502$ | $\$ 1,496$ | $\$ 550$ | $\$ 449$ | $\$ 13,153$ |  |

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The following tables include impairment information relating to loans and the allowance for credit losses as of September 30, 2011 and 2010:

| (Dollars in thousands) <br> September 30, 2011 | Construction | Residential real estate | Commercial real estate | Commercial | Consumer | Unallocated | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Loans individually evaluated for impairment | \$ 27,426 | \$ 19,944 | \$ 23,410 | \$ 1,690 | \$40 | \$ - | \$72,510 |
| Loans collectively evaluated for impairment | 99,593 | 307,811 | 298,134 | 69,792 | 14,726 | - | 790,056 |
| Total loans | \$ 127,019 | \$327,755 | \$ 321,544 | \$ 71,482 | \$14,766 | \$ - | \$862,566 |


| Allowance for credit <br> losses allocated to: <br> Loans individually <br> evaluated for <br> impairment |  |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Loans collectively <br> evaluated for <br> impairment | $\$-$ | $\$ 90$ | $\$-$ | $\$-$ | $\$-$ | $\$-$ | $\$ 90$ |

Allowance for credit
losses allocated to:
Loans individually evaluated for

| impairment | $\$ 20$ | $\$ 203$ | $\$-$ | $\$-$ | $\$-$ | $\$-$ | $\$ 223$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :---: |
| Loans collectively <br> evaluated for |  |  |  |  |  |  |  |
| impairment | 2,883 | 4,050 | 3,502 | 1,496 | 550 | 449 | 12,930 |
| Total allowance for <br> credit losses | $\$ 2,903$ | $\$ 4,253$ | $\$ 3,502$ | $\$ 1,496$ | $\$ 550$ | $\$ 449$ | $\$ 13,153$ |

Note 5 - Other Assets
The Company had the following other assets at September 30, 2011 and December 31, 2010:

|  | September 30, | December 31, |
| :--- | :---: | :---: |
| (Dollars in thousands) | 2011 | 2010 |
| Nonmarketable investment securities | $\$ 2,644$ | $\$ 2,949$ |
| Insurance premiums receivable | 423 | 741 |
| Accrued interest receivable | 4,021 | 5,060 |
| Deferred income taxes | 8,333 | 7,578 |
| Interest rate caps (1) | 294 | 2,022 |
| Prepaid FDIC premium expense | 3,094 | 4,073 |
| Other assets | 7,706 | 6,262 |
| Total | $\$ 26,515$ | $\$ 28,685$ |

(1) See Note 9 for further discussion.

Note 6 - Other Liabilities
The Company had the following other liabilities at September 30, 2011 and December 31, 2010:

|  | September 30, | December 31, |
| :--- | :---: | :---: |
| (Dollars in thousands) | 2011 | 2010 |
| Accrued interest payable | $\$ 688$ | $\$ 860$ |
| Counterparty collateral - interest rate caps (1) | 428 | 1,390 |
| Other liabilities | 7,291 | 9,059 |
| Total | $\$ 8,407$ | $\$ 11,309$ |

(1) See Note 9 for further discussion.

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Note 7 - Stock-Based Compensation
As of September 30, 2011, the Company maintained two equity compensation plans under which it may issue shares of common stock or grant other equity-based awards: (i) the Shore Bancshares, Inc. 2006 Stock and Incentive Compensation Plan ("2006 Equity Plan"); and (ii) the Shore Bancshares, Inc. 1998 Stock Option Plan (the "1998 Option Plan"). The Company's ability to grant options under the 1998 Option Plan expired on March 3, 2008 pursuant to the terms of that plan, but stock options granted thereunder were outstanding as of September 30, 2011.

Stock-based awards granted to date generally are time-based, vest in equal installments on each anniversary of the grant date over a three- to five-year period of time, and, in the case of stock options, expire 10 years from the grant date.

During the three and nine months ended September 30, 2011, the Company recognized pre-tax stock-based compensation expense of $\$ 104$ thousand and $\$ 241$ thousand, respectively, compared to $\$ 92$ thousand and $\$ 301$ thousand, respectively, for the same periods last year. Stock-based compensation expense is recognized ratably over the requisite service period for all awards, is based on the grant-date fair value and reflects forfeitures as they occur. Unrecognized stock-based compensation expense related to nonvested share-based compensation arrangements was $\$ 264$ thousand as of September 30, 2011. The weighted-average period over which this unrecognized expense was expected to be recognized was approximately 10 months.

The following table summarizes restricted stock award activity for the Company under the 2006 Equity Plan for the nine months ended September 30, 2011:

|  | Number | Weighted <br> Average <br> Grant <br> Date Fair <br> Value |
| :--- | :---: | :---: |
| Nonvested at beginning of period | of Shares | 44,127 |
| Granted | 13,923 | 6.76 |
| Vested | $(12,271$ | 189.9 |
| Cancelled | - | - |
| Nonvested at end of period | 45,779 | $\$ 13.20$ |

The Company estimates the fair value of stock options using the Black-Scholes valuation model with weighted average assumptions for dividend yield, expected volatility, risk-free interest rate and expected lives (in years). The expected dividend yield is calculated by dividing the total expected annual dividend payout by the average stock price. The expected volatility is based on historical volatility of the underlying securities. The risk-free interest rate is based on the Federal Reserve Bank's constant maturities daily interest rate in effect at grant date. The expected life of the options represents the period of time that the Company expects the awards to be outstanding based on historical experience with similar awards.

The following table summarizes stock option activity for the Company for the nine months ended September 30, 2011:

|  | Number <br> of Shares | Weighted <br> Average <br> Exercise Price | Aggregate <br> Intrinsic <br> Value |
| :--- | :---: | :---: | :---: |
| Outstanding at beginning of period | 8,420 | $\$ 13.17$ |  |


| Granted | - | - |  |
| :--- | :--- | :--- | :--- |
| Exercised | - | - |  |
| Expired/Cancelled | $(1,295$ | $)$ | 13.17 |
| Outstanding at end of period | 7,125 | 13.17 | $\$-$ |
|  |  |  |  |
| Exercisable at end of period | 7,125 | $\$ 13.17$ | $\$-$ |

At September 30, 2011, all 7,125 outstanding options were exercisable, had a weighted average exercise price of $\$ 13.17$ per share, and expire on April 11, 2012.

There was no aggregate intrinsic value of the options outstanding and exercisable based on the $\$ 4.36$ market value per share of the Company's common stock at September 30, 2011. Since there were no options exercised during the first nine months of 2011 or 2010, there was no intrinsic value of stock options exercised and no cash received on exercise of options.

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Note 8 - Fair Value Measurements
Accounting Standards Codification ("ASC") 820, "Fair Value Measurements and Disclosures", provides a framework for measuring and disclosing fair value under GAAP. This accounting guidance requires disclosures about the fair values of assets and liabilities recognized in the balance sheet, whether the measurements are made on a recurring basis or on a nonrecurring basis.

ASC 820 defines fair value as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. ASC 820 also establishes a fair value hierarchy, which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value.

The Company utilizes fair value measurements to record fair value adjustments to certain assets and liabilities and to determine fair value disclosures. Securities available for sale and derivative assets and liabilities are recorded at fair value on a recurring basis. Additionally, from time to time, the Company may be required to record at fair value other assets on a nonrecurring basis, such as impaired loans and foreclosed assets (other real estate owned). These nonrecurring fair value adjustments typically involve application of lower of cost or market accounting or write-downs of individual assets.

Under ASC 820, assets and liabilities are grouped at fair value in three levels, based on the markets in which the assets and liabilities are traded and the reliability of the assumptions used to determine their fair values. These hierarchy levels are:

Level 1 inputs - Unadjusted quoted prices in active markets for identical assets or liabilities that the entity has the ability to access at the measurement date.

Level 2 inputs - Inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly or indirectly. These might include quoted prices for similar assets or liabilities in active markets, and inputs other than quoted prices that are observable for the asset or liability, such as interest rates and yield curves that are observable at commonly quoted intervals.

Level 3 inputs - Unobservable inputs for determining the fair values of assets or liabilities that reflect an entity's own assumptions about the assumptions that market participants would use in pricing the assets or liabilities.

The following is a description of valuation methodologies used for the Company's assets and liabilities recorded at fair value:

Investment Securities Available for Sale
Investment securities available for sale are recorded at fair value on a recurring basis. Fair value measurement is based on quoted prices, if available. If quoted prices are not available, fair values are measured using independent pricing models or other model-based valuation techniques such as the present value of future cash flows, adjusted for the security's credit rating, prepayment assumptions and other factors such as credit loss assumptions. Level 1 securities include those traded on an active exchange such as the New York Stock Exchange, Treasury securities that are traded by dealers or brokers in active over-the-counter markets and money market funds. Level 2 securities include mortgage-backed securities issued by government sponsored entities, municipal bonds and corporate debt securities. Securities classified as Level 3 include asset-backed securities in less liquid markets.

Loans

The Company does not record loans at fair value on a recurring basis; however, from time to time, a loan is considered impaired and a valuation allowance may be established if there are losses associated with the loan. Loans for which it is probable that payment of interest and principal will not be made in accordance with the contractual terms of the loan are considered impaired. The fair value of impaired loans is estimated using one of several methods, including the collateral value, market value of similar debt, enterprise value, liquidation value and discounted cash flows. At September 30, 2011, substantially all impaired loans were evaluated based on the fair value of the collateral and were classified as Level 3 in the fair value hierarchy.

Other Real Estate and Other Assets Owned (Foreclosed Assets)
Foreclosed assets are adjusted for fair value upon transfer of loans to foreclosed assets. Subsequently, foreclosed assets are carried at the lower of carrying value and fair value. Fair value is based on independent market prices, appraised value of the collateral or management's estimation of the value of the collateral and classified as Level 3 in the fair value hierarchy.

Derivative Assets and Liabilities
Derivative instruments held or issued by the Company for risk management purposes are traded in over-the-counter markets where quoted market prices are not readily available. For those derivatives, the Company measures fair value using models that use primarily market observable inputs, such as yield curves and option volatilities, and include the value associated with counterparty credit risk. The Company classifies derivative instruments held or issued for risk management purposes as recurring Level 2. As of September 30, 2011, the Company's derivative instruments consisted solely of interest rate caps. Derivative assets and liabilities are included in other assets and liabilities, respectively, in the accompanying consolidated balance sheets.

Assets Recorded at Fair Value on a Recurring Basis
The tables below present the recorded amount of assets measured at fair value on a recurring basis at September 30, 2011 and December 31, 2010. All assets measured at fair value on a recurring basis were classified as Level 2 in the fair value hierarchy at September 30, 2011 and December 31, 2010.

| (Dollars in thousands) | Fair Value | Quoted <br> Prices <br> (Level 1) | Significant Other Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) |
| :---: | :---: | :---: | :---: | :---: |
| Securities available for sale: September 30, 2011 |  |  |  |  |
| U.S. Government agencies | \$40,833 | \$- | \$40,833 | \$- |
| Mortgage-backed securities | 64,374 | - | 64,374 | - |
| Other equity securities | 597 | - | 597 | - |
| Total | \$ 105,804 | \$- | \$105,804 | \$- |
| Interest rate caps | \$294 | \$- | \$294 | \$- |
| (Dollars in thousands) | Fair Value | Quoted Prices (Level 1) | Significant Other Observable Inputs (Level 2) | Significant <br> Unobservable Inputs (Level 3) |
| Securities available for sale: |  |  |  |  |
| December 31, 2010 |  |  |  |  |
| U.S. Government agencies | \$58,904 | \$- | \$58,904 | \$- |
| Mortgage-backed securities | 39,577 | - | 39,577 | - |
| Other equity securities | 574 | - | 574 | - |
| Total | \$99,055 | \$- | \$99,055 | \$- |
| Interest rate caps | \$2,022 | \$- | \$2,022 | \$- |

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Assets Recorded at Fair Value on a Nonrecurring Basis
The tables below summarize the changes in the recorded amount of assets measured at fair value on a nonrecurring basis for the nine months ended September 30, 2011 and September 30, 2010. All assets measured at fair value on a nonrecurring basis were classified as Level 3 in the fair value hierarchy for the periods presented.


For the Nine Months Ended
(Dollars in thousands)
September 30,

|  |  | 2011 |  | 2010 |
| :--- | :--- | :--- | :--- | :--- |
| Other real estate owned: |  |  | $\$$ | 2,572 |
| Beginning balance | $\$$ | 3,702 |  | $\$$ |
| Sales |  | $(2,967$ | $)$ |  |
| Write-downs |  | $(563$ | $)$ |  |
| Additions | 9,693 |  | $(657$ | 668 |
| Ending balance | $\$$ | 9,865 | $\$$ | 1,517 |

The following disclosures relate to the fair value of the Company's financial instruments and include the methods and assumptions used to estimate the fair value of each class of financial instrument for which it is practicable to estimate that value:

Cash and Cash Equivalents
Cash equivalents include interest-bearing deposits with other banks and federal funds sold. For these short-term instruments, the carrying amount is a reasonable estimate of fair value.

Investment Securities
For all investments in debt securities, fair values are based on quoted market prices. If a quoted market price is not available, then fair value is estimated using quoted market prices for similar securities.

## Loans

The fair values of categories of fixed rate loans, such as commercial loans, residential mortgage, and other consumer loans, are estimated by discounting the future cash flows using the current rates at which similar loans would be made to borrowers with similar credit ratings and for the same remaining maturities. Other loans, including variable rate loans, are adjusted for differences in loan characteristics.

## Financial Liabilities

The fair values of demand deposits, savings accounts, and certain money market deposits are the amounts payable on demand at the reporting date. The fair value of fixed-maturity certificates of deposit is estimated using the rates currently offered for deposits of similar remaining maturities. These estimates do not take into consideration the value of core deposit intangibles. Generally, the carrying amount of short-term borrowings is a reasonable estimate of fair value. The fair values of securities sold under agreements to repurchase (included in short-term borrowings) and long-term debt are estimated using the rates offered for similar borrowings.

Commitments to Extend Credit and Standby Letters of Credit
The majority of the Company's commitments to grant loans and standby letters of credit are written to carry current market interest rates if converted to loans. In general, commitments to extend credit and letters of credit are not assignable by the Company or the borrower, so they generally have value only to the Company and the borrower. Therefore, it is impractical to assign any value to these commitments.

The estimated fair values of the Company's financial instruments as of September 30, 2011 and December 31, 2010 are as follows:

|  | September 30, 2011 |  |  |  |  | December 31, 2010 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Carrying |  |  | Estimated |  | Carrying |  |  | Estimat |  |
|  |  |  |  |  | Fair |  |  |  |  |  |
| (Dollars in thousands) | Amount |  |  | Value |  | Amount |  |  | Value |  |
| Financial assets: |  |  |  |  |  |  |  |  |  |  |
| Cash and cash equivalents | \$ | 128,778 |  | \$ | 128,778 | \$ | 77,964 |  | \$ | 77,964 |
| Investment securities |  | 112,328 |  |  | 112,607 |  | 105,782 |  |  | 105,906 |
| Loans |  | 862,566 |  |  | 878,360 |  | 895,404 |  |  | 908,745 |
| Less: allowance for loan losses |  | (13,540 | ) |  | - |  | (14,227 | ) |  | - |
| Total | \$ | 1,090,132 |  | \$ | 1,119,745 | \$ | 1,064,923 |  | \$ | 1,092,615 |

Financial liabilities:

| Deposits | $\$$ | $1,011,919$ | $\$$ | $1,016,780$ | $\$$ | 979,516 | $\$$ | 983,257 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Short-term borrowings |  | 15,292 |  | 15,292 |  | 16,041 |  | 16,041 |


| Long-term debt |  | 932 |  | 952 |  |  | 982 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Total | $\$$ | $1,028,143$ | $\$$ | $1,033,024$ | $\$$ | 996,489 | $\$$ |

Note 9 - Derivative Instruments and Hedging Activities
ASC 815, "Derivatives and Hedging", defines derivatives, requires that derivatives be carried at fair value on the balance sheet and provides for hedge accounting when certain conditions are met. Changes in the fair values of derivative instruments designated as "cash flow" hedges, to the extent the hedges are highly effective, are recorded in other comprehensive income, net of taxes. Ineffective portions of cash flow hedges, if any, are recognized in current period earnings. The net interest settlement on cash flow hedges is treated as an adjustment of the interest income or interest expense of the hedged assets or liabilities. The Company uses derivative instruments to hedge its exposure to changes in interest rates. The Company does not use derivatives for any trading or other speculative purposes.

During the second quarter of 2009, as part of its overall interest rate risk management strategy, the Company purchased interest rate caps for $\$ 7.1$ million to effectively fix the interest rate at $2.97 \%$ for five years on $\$ 70$ million of the Company's money market deposit accounts. The interest rate caps qualified for hedge accounting. The aggregate fair value of these derivatives was an asset of $\$ 294$ thousand at September 30, 2011 and $\$ 2.0$ million at December 31, 2010. The change in fair value included an $\$ 821$ thousand adjustment to record unrealized holding losses on the interest rate caps and a $\$ 907$ thousand charge to interest expense associated with the hedged money market deposit accounts. The Company expects that the charge to interest expense associated with the hedged deposits over the next 12 months will be approximately $\$ 1.9$ million.

By entering into derivative instrument contracts, the Company exposes itself, from time to time, to counterparty credit risk. Counterparty credit risk is the risk that the counterparty will fail to perform under the terms of the derivative contract. When the fair value of a derivative contract is in an asset position, the counterparty has a liability to the Company, which creates credit risk for the Company. The Company attempts to minimize this risk by selecting counterparties with investment grade credit ratings, limiting its exposure to any single counterparty and regularly monitoring its market position with each counterparty. Also to minimize risk, the Company obtained counterparty collateral which was recorded in other liabilities. The counterparty collateral was $\$ 428$ thousand at September 30, 2011 and $\$ 1.4$ million at December 31, 2010.

Note 10 - Commitments
In the normal course of business, to meet the financial needs of its customers, the Company's bank subsidiaries enter into financial instruments with off-balance sheet risk. These financial instruments include commitments to extend credit and standby letters of credit. Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Letters of credit are conditional commitments issued by the Company to guarantee the performance of a customer to a third party. Letters of credit and other commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Because many of the letters of credit and commitments are expected to expire without being drawn upon, the total commitment amount does not necessarily represent future cash requirements. At September 30, 2011, total commitments to extend credit were approximately $\$ 129.0$ million. The comparable amount at December 31, 2010 was $\$ 137.1$ million. Outstanding letters of credit were approximately $\$ 13.0$ million at September 30, 2011 and $\$ 15.6$ million at December 31, 2010.

## Note 11 - Segment Reporting

The Company operates two primary business segments: Community Banking and Insurance Products and Services. Through the Community Banking business, the Company provides services to consumers and small businesses on the Eastern Shore of Maryland and Delaware through its 18 -branch network. Community banking activities include small business services, retail brokerage, trust services and consumer banking products and services. Loan products available to consumers include mortgage, home equity, automobile, marine, and installment loans, credit cards and other secured and unsecured personal lines of credit. Small business lending includes commercial mortgages, real estate development loans, equipment and operating loans, as well as secured and unsecured lines of credit, credit cards, accounts receivable financing arrangements, and merchant card services.

Through the Insurance Products and Services business, the Company provides a full range of insurance products and services to businesses and consumers in the Company's market areas. Products include property and casualty, life, marine, individual health and long-term care insurance. Pension and profit sharing plans and retirement plans for executives and employees are available to suit the needs of individual businesses.

During the third quarter of 2011, goodwill and other intangible assets were tested for impairment. It was determined that goodwill and other intangible assets were impaired in our Insurance Products and Services segment, primarily
relating to the Company's retail insurance business. The Company recorded goodwill impairment charges of $\$ 1.2$ million and other intangible assets impairment charges of $\$ 120$ thousand. As of September 30, 2011, goodwill relating to our Insurance Products and Services segment after the impairment charges was $\$ 9.9$ million.

During the third quarter of 2010, when goodwill and other intangible assets were tested for impairment, it was determined that goodwill and other intangible assets were impaired in our Community Banking segment at one of our banks, and in our Insurance Products and Services segment, specifically relating to the Company's wholesale insurance business. The Company recorded goodwill impairment charges of $\$ 1.5$ million in both segments, and other intangible assets impairment charges of $\$ 51$ thousand in the Insurance Products and Services segment.

Selected financial information by business segments for the first nine months of 2011 and 2010 is included in the following table:


Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.
Unless the context clearly suggests otherwise, references to "the Company", "we", "our", and "us" in the remainder of thi report are to Shore Bancshares, Inc. and its consolidated subsidiaries.

Forward-Looking Information
Portions of this Quarterly Report on Form 10-Q contain forward-looking statements within the meaning of The Private Securities Litigation Reform Act of 1995. Statements that are not historical in nature, including statements that include the words "anticipate", "estimate", "should", "expect", "believe", "intend", and similar expressions, are expres about our confidence, policies, and strategies, the adequacy of capital levels, and liquidity and are not guarantees of future performance. Such forward-looking statements involve certain risks and uncertainties, including economic conditions, competition in the geographic and business areas in which we operate, inflation, fluctuations in interest rates, legislation, and governmental regulation. These risks and uncertainties are described in detail in the section of the periodic reports that Shore Bancshares, Inc. files with the Securities and Exchange Commission (the "SEC") entitled "Risk Factors" (see Item 1A of Part II of this report). Actual results may differ materially from such forward-looking statements, and we assume no obligation to update forward-looking statements at any time except as required by law.

## Introduction

The following discussion and analysis is intended as a review of significant factors affecting the Company's financial condition and results of operations for the periods indicated. This discussion and analysis should be read in conjunction with the unaudited consolidated financial statements and related notes presented in this report, as well as the audited consolidated financial statements and related notes included in the Annual Report of Shore Bancshares, Inc. on Form 10-K for the year ended December 31, 2010.

Shore Bancshares, Inc. is the largest independent financial holding company located on the Eastern Shore of Maryland. It is the parent company of The Talbot Bank of Easton, Maryland located in Easton, Maryland ("Talbot Bank") and CNB located in Centreville, Maryland (together with Talbot Bank, the "Banks"). Until January 1, 2011, the Company also served as the parent company to The Felton Bank located in Felton, Delaware. On January 1, 2011, The Felton Bank merged into CNB, with CNB as the surviving bank. The Banks operate 18 full service branches in Kent County, Queen Anne's County, Talbot County, Caroline County and Dorchester County in Maryland and Kent County, Delaware. The Company engages in the insurance business through three insurance producer firms, The Avon-Dixon Agency, LLC, Elliott Wilson Insurance, LLC and Jack Martin Associates, Inc.; a wholesale insurance company, TSGIA, Inc.; and two insurance premium finance companies, Mubell Finance, LLC and ESFS, Inc. (all of the foregoing are collectively referred to as the "Insurance Subsidiary"). Each of these entities is a wholly-owned subsidiary of Shore Bancshares, Inc. The Company engages in the mortgage brokerage business under the name "Wye Mortgage Group" through a minority series investment in an unrelated Delaware limited liability company.

The shares of common stock of Shore Bancshares, Inc. are listed on the NASDAQ Global Select Market under the symbol "SHBI".

Shore Bancshares, Inc. maintains an Internet site at www.shbi.com on which it makes available free of charge its Annual Report on Form 10-K, Quarterly Reports on Form 10-Q, Current Reports on Form 8-K, and all amendments to the foregoing as soon as reasonably practicable after these reports are electronically filed with, or furnished to, the SEC.

## Critical Accounting Policies

Our financial statements are prepared in accordance with accounting principles generally accepted in the United States of America ("GAAP"). The financial information contained within the financial statements is, to a significant extent, financial information contained that is based on measures of the financial effects of transactions and events that have
already occurred. A variety of factors could affect the ultimate value that is obtained either when earning income, recognizing an expense, recovering an asset or relieving a liability.

Allowance for Credit Losses
The allowance for credit losses is an estimate of the losses that may be sustained in the loan portfolio. The allowance is based on two basic principles of accounting: (i) Topic 450, "Contingencies", of the Financial Accounting Standards Board's Accounting Standards Codification ("ASC"), which requires that losses be accrued when they are probable of occurring and estimable; and (ii) ASC Topic 310, "Receivables", which requires that losses be accrued based on the differences between the loan balance and the value of collateral, present value of future cash flows or values that are observable in the secondary market. Management uses many factors to estimate the inherent loss that may be present in our loan portfolio, including economic conditions and trends, the value and adequacy of collateral, the volume and mix of the loan portfolio, and our internal loan processes. Actual losses could differ significantly from management's estimates. In addition, GAAP itself may change from one previously acceptable method to another. Although the economics of transactions would be the same, the timing of events that would impact the transactions could change.

Three basic components comprise our allowance for credit losses: (i) a specific allowance; (ii) a formula allowance; and (iii) a nonspecific allowance. Each component is determined based on estimates that can and do change when the actual events occur. The specific allowance is established against impaired loans based on our assessment of the losses that may be associated with the individual loans. The specific allowance remains until charge-offs are made. An impaired loan may show deficiencies in the borrower's overall financial condition, payment history, support available from financial guarantors and/or the fair market value of collateral. The formula allowance is used to estimate the loss on internally risk-rated loans, exclusive of those identified as impaired. Loans identified as special mention, substandard, and doubtful are adversely rated. These loans are assigned higher allowance factors than favorably rated loans due to management's concerns regarding collectability or management's knowledge of particular elements regarding the borrower. Loans that are favorably rated are grouped by type (commercial real estate and construction, residential real estate, commercial or consumer). Each loan type is assigned an allowance factor based on management's estimate of the risk, complexity and size of individual loans within a particular category. The nonspecific allowance captures losses that have impacted the portfolio but have yet to be recognized in either the specific or formula allowance.

Management has significant discretion in making the adjustments inherent in the determination of the provision and allowance for credit losses, including in connection with the valuation of collateral, the estimation of a borrower's prospects of repayment, and the establishment of the allowance factors on the formula allowance and unallocated allowance components of the allowance. The establishment of allowance factors is a continuing exercise, based on management's ongoing assessment of the totality of all factors, including, but not limited to, delinquencies, loss history, trends in volume and terms of loans, effects of changes in lending policy, the experience and depth of management, national and local economic trends, concentrations of credit, the quality of the loan review system and the effect of external factors such as competition and regulatory requirements, and their impact on the portfolio. Allowance factors may change from period to period, resulting in an increase or decrease in the amount of the provision or allowance, based on the same volume and classification of loans. Changes in allowance factors will have a direct impact on the amount of the provision, and a corresponding effect on net income. Errors in management's perception and assessment of these factors and their impact on the portfolio could result in the allowance not being adequate to cover losses in the portfolio, and may result in additional provisions or charge-offs.

Goodwill and Other Intangible Assets
Goodwill represents the excess of the cost of an acquisition over the fair value of the net assets acquired. Other intangible assets represent purchased assets that also lack physical substance but can be distinguished from goodwill because of contractual or other legal rights or because the asset is capable of being sold or exchanged either on its own or in combination with a related contract, asset or liability. Goodwill and other intangible assets with indefinite lives are tested at least annually for impairment, usually during the third quarter, or on an interim basis if circumstances dictate. Intangible assets that have finite lives are amortized over their estimated useful lives and also are subject to impairment testing.

Impairment testing requires that the fair value of each of the Company's reporting units be compared to the carrying amount of its net assets, including goodwill. The Company's reporting units were identified based on an analysis of each of its individual operating segments. If the fair value of a reporting unit is less than book value, an expense may be required to write down the related goodwill or purchased intangibles to record an impairment loss.

During the third quarter of 2011, as part of the Company's annual impairment testing process, goodwill and other intangible assets were tested for impairment. It was determined that goodwill and other intangible assets were impaired in our Insurance Products and Services segment, primarily relating to the Company's retail insurance business. The Company recorded goodwill impairment charges of $\$ 1.2$ million and other intangible assets impairment charges of $\$ 120$ thousand.

Fair Value
The Company measures certain financial assets and liabilities at fair value. Significant financial instruments measured at fair value on a recurring basis are investment securities and interest rate caps. Impaired loans and other real estate owned are significant financial instruments measured at fair value on a nonrecurring basis. See Note 8, "Fair Value Measurements", in the Notes to Consolidated Financial Statements for a further discussion of fair value.

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## OVERVIEW

The Company reported net income for the third quarter of 2011 of $\$ 94$ thousand, or diluted earnings per common share of $\$ 0.01$, compared to a net loss of $\$ 1.4$ million, or diluted loss per common share of $\$(0.17)$, for the third quarter of 2010. For the second quarter of 2011, the Company reported a net loss of $\$ 233$ thousand, or diluted loss per common share of $\$(0.03)$. The results for the third quarter of 2011 included the previously-mentioned goodwill and other intangible assets impairment charges of $\$ 1.3$ million. When comparing the third quarter of 2011 to the third quarter of 2010, the main reasons for the improved results were lower impairment charges of $\$ 1.7$ million and a decrease in the provision for credit losses of $\$ 543$ thousand, which were partially offset by a decline in net interest income of $\$ 564$ thousand. A decrease in the provision for credit losses of $\$ 1.7$ million, partially offset by the impairment charges, was the primary reason for the improved results when comparing the third quarter of 2011 to the second quarter of 2011. Annualized return on average assets was $0.03 \%$ for the three months ended September 30, 2011, compared to $(0.49) \%$ for the same period in 2010. Annualized return on average stockholders' equity was $0.31 \%$ for the third quarter of 2011, compared to (4.43)\% for the third quarter of 2010. For the second quarter of 2011, annualized return on average assets was ( 0.08 )\% and return on average equity was ( 0.77 )\%.

For the first nine months of 2011, the Company reported a net loss of $\$ 1.2$ million, or diluted loss per common share of $\$(0.14)$, compared to a net loss of $\$ 2.5$ million, or diluted loss per common share of $\$(0.30)$, for the first nine months of 2010. When comparing the results of the first nine months of 2011 to the first nine months of 2010, the principal factors creating the difference were lower impairment charges of $\$ 1.7$ million and a decrease in the provision for credit losses of $\$ 1.3$ million, which were partially offset by a decline in net interest income of $\$ 1.8$ million. Annualized return on average assets was ( 0.14 )\% for the nine months ended September 30, 2011, compared to ( 0.30 )\% for the same period in 2010. Annualized return on average stockholders' equity was ( 1.34 )\% for the first nine months of 2011, compared to (2.66)\% for the first nine months of 2010.

## RESULTS OF OPERATIONS

## Net Interest Income

Net interest income for the three months ended September 30, 2011 was $\$ 10.1$ million, compared to $\$ 10.7$ million for the same period last year. The decrease in net interest income when compared to the third quarter of 2010 was primarily due to lower yields earned on average earning assets. The net interest margin was $3.77 \%$ for the third quarter of 2011 and $4.00 \%$ for the third quarter of 2010, a decrease of 23 basis points. The combination of high levels of loan charge-offs and nonaccrual loans has negatively impacted our net interest income and net interest margin. Net interest income increased $1.8 \%$ in the third quarter of 2011 when compared to the second quarter of 2011, mainly due to an increase in the balances of average earning assets. The net interest margin declined 3 basis points from the second quarter of 2011 to the third quarter of 2011.

Interest income was $\$ 12.9$ million for the third quarter of 2011, a decrease of $7.0 \%$ from the third quarter of 2010. Average earning assets increased slightly during the third quarter of 2011 when compared to the same period in 2010, while yields earned decreased 39 basis points to $4.79 \%$, mainly due to loan activity. Average loans decreased $3.9 \%$ and the yield earned on loans decreased 27 basis points. Loans comprised $81.2 \%$ of total average earning assets for the third quarter of 2011 , compared to $84.8 \%$ for the third quarter of 2010 . When comparing average balances of other earning assets for the third quarters of 2011 and 2010, the investment of excess cash from customers' deposits shifted from federal funds sold to interest-bearing deposits to take advantage of higher yields on interest-bearing deposits. Interest income increased $1.0 \%$ when compared to the second quarter of 2011. Average earning assets increased $1.2 \%$ during the third quarter of 2011 when compared to the second quarter of 2011, while yields earned declined 7 basis points.

Interest expense was $\$ 2.7$ million for the three months ended September 30, 2011, a decrease of $12.9 \%$ when compared to the same period last year. Average interest-bearing liabilities decreased slightly, and rates paid decreased 18 basis points to $1.24 \%$, primarily due to changes in time deposits (certificates of deposit $\$ 100,000$ or more and other time deposits). For the three months ended September 30, 2011, the average balance of certificates of deposit $\$ 100,000$ or more decreased $9.0 \%$ when compared to the same period last year, and the average rate paid on these certificates of deposit decreased 28 basis points to $1.63 \%$. When comparing the third quarter of 2011 to the third quarter of 2010 , average other time deposits decreased $3.4 \%$ and the rate paid on average other time deposits decreased 46 basis points to $1.91 \%$. The decline in average time deposits reflected a decrease in the Company's liquidity needs, and the lower rates reflected current market conditions. The decrease in average time deposits was mainly offset by an increase in interest-bearing demand deposits and money market and savings deposits, reflecting a shift in customer investment needs. When comparing the third quarter of 2011 to the second quarter of 2011, interest expense decreased $1.7 \%$, primarily due to a decline in the rates paid on interest-bearing liabilities from $1.29 \%$ to $1.24 \%$, which was partially offset by a $1.3 \%$ increase in average interest-bearing liabilities.

Net interest income for the nine months ended September 30, 2011 was $\$ 29.9$ million, a decrease of $5.8 \%$ when compared to the same period last year. The decrease was mainly due to lower balances of and yields earned on average earning assets. The net interest margin decreased from $3.99 \%$ for the first nine months of 2010 to $3.79 \%$ for the first nine months of 2011.

Interest income was $\$ 38.3$ million for the first nine months of 2011, a decrease of $8.0 \%$ when compared to the first nine months of 2010. Average earning assets decreased slightly during the nine months ended September 30, 2011 when compared to the same period in 2010, and yields earned decreased 38 basis points to $4.84 \%$, primarily due to the impact of loan activity. When comparing the nine-month period ended September 30, 2011 to the same period of last year, average loans decreased $3.1 \%$, while the yield earned on loans decreased 29 basis points. Loans comprised $82.8 \%$ and $84.8 \%$ of total average earning assets for the first nine months of 2011 and 2010, respectively. As with the quarter-to-date average balances, other earning assets reflected a shift from federal funds sold to interest-bearing deposits when comparing year-to-date September 30, 2011 and 2010 average balances.

Interest expense was $\$ 8.4$ million for the nine months ended September 30, 2011, a decrease of $14.9 \%$ when compared to the same period last year. Average interest-bearing liabilities decreased less than $1 \%$, while rates paid decreased 21 basis points to $1.29 \%$, primarily due to time deposit activity. For the nine months ended September 30, 2011, the average balance of certificates of deposit $\$ 100,000$ or more decreased $3.9 \%$ when compared to the same period last year, while the average rate paid decreased 41 basis points to $1.67 \%$. When comparing the first nine months of 2011 to the same period of 2010, average other time deposits decreased $4.4 \%$ and the rate paid on average other time deposits decreased 52 basis points to $2.01 \%$. As with the quarter-to-date results, the decrease in average time deposits was partially offset by an increase in interest-bearing demand deposits and money market and savings deposits.

Analysis of Interest Rates and Interest Differentials
The following table presents the distribution of the average consolidated balance sheets, interest income/expense, and annualized yields earned and rates paid for the three months ended September 30, 2011 and 2010:

|  | For the Three Months Ended September 30, 2011 |  |  | For the Three Months Ended September 30, 2010 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (Dollars in thousands) | Average Balance | Income(1)/ Expense | Yield/ Rate |  | Average Balance | Income(1)/ Expense | Yield/ Rate |  |
| Earning assets |  |  |  |  |  |  |  |  |
| Loans (2), (3) | \$869,221 | \$ 12,033 | 5.49 | \% | \$904,293 | \$ 13,125 | 5.76 | \% |
| Investment securities |  |  |  |  |  |  |  |  |
| Taxable | 109,498 | 795 | 2.88 |  | 99,572 | 677 | 2.70 |  |
| Tax-exempt | 4,440 | 57 | 5.12 |  | 5,894 | 75 | 5.16 |  |
| Federal funds sold | 15,905 | 3 | 0.07 |  | 40,638 | 21 | 0.20 |  |
| Interest-bearing deposits | 70,572 | 29 | 0.16 |  | 15,666 | 6 | 0.15 |  |
| Total earning assets | 1,069,636 | 12,917 | 4.79 | \% | 1,066,063 | 13,904 | 5.18 | \% |
| Cash and due from banks | 20,414 |  |  |  | 21,865 |  |  |  |
| Other assets | 69,394 |  |  |  | 65,081 |  |  |  |
| Allowance for credit losses | (16,856 ) |  |  |  | (13,966 |  |  |  |
| Total assets | \$ 1,142,588 |  |  |  | \$ 1,139,043 |  |  |  |
| Interest-bearing liabilities |  |  |  |  |  |  |  |  |
| Demand deposits | \$ 154,685 | 78 | 0.20 | \% | \$ 132,023 | 80 | 0.24 | \% |
| Money market and savings deposits | 266,871 | 690 | 1.03 |  | 259,511 | 526 | 0.81 |  |
| Certificates of deposit \$100,000 or more | 235,362 | 965 | 1.63 |  | 258,542 | 1,242 | 1.91 |  |
| Other time deposits | 204,836 | 987 | 1.91 |  | 212,098 | 1,269 | 2.37 |  |
| Interest-bearing deposits | 861,754 | 2,720 | 1.25 |  | 862,174 | 3,117 | 1.44 |  |
| Short-term borrowings | 15,640 | 15 | 0.37 |  | 16,092 | 17 | 0.38 |  |
| Long-term debt | 932 | 10 | 4.46 |  | 1,429 | 16 | 4.36 |  |
| Total interest-bearing liabilities | 878,326 | 2,745 | 1.24 | \% | 879,695 | 3,150 | 1.42 | \% |
| Noninterest-bearing deposits | 133,214 |  |  |  | 121,844 |  |  |  |
| Other liabilities | 9,721 |  |  |  | 12,196 |  |  |  |
| Stockholders' equity | 121,327 |  |  |  | 125,308 |  |  |  |
| Total liabilities and stockholders' equity | \$ 1,142,588 |  |  |  | \$ 1,139,043 |  |  |  |
| Net interest spread |  | \$ 10,172 | 3.55 | \% |  | \$ 10,754 | 3.76 | \% |
| Net interest margin |  |  | 3.77 | \% |  |  | 4.00 | \% |
| Tax-equivalent adjustment |  |  |  |  |  |  |  |  |
| Loans |  | \$30 |  |  |  | \$42 |  |  |
| Investment securities |  | 19 |  |  |  | 25 |  |  |
| Total |  | \$49 |  |  |  | \$67 |  |  |

The following table presents the distribution of the average consolidated balance sheets, interest income/expense, and annualized yields earned and rates paid for the nine months ended September 30, 2011 and 2010:

| (Dollars in thousands) | For the Nine Months Ended September 30, 2011 |  |  | For the Nine Months Ended September 30, 2010 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average Balance | Income(1)/ Expense | Yield/ <br> Rate |  | Average Balance | Income(1)/ <br> Expense | Yield/ <br> Rate |  |
| Earning assets |  |  |  |  |  |  |  |  |
| Loans (2), (3) | \$879,509 | \$36,008 | 5.47 | \% | \$907,965 | \$39,118 | 5.76 | \% |
| Investment securities |  |  |  |  |  |  |  |  |
| Taxable | 105,939 | 2,234 | 2.82 |  | 102,100 | 2,405 | 3.15 |  |
| Tax-exempt | 4,543 | 175 | 5.16 |  | 6,369 | 250 | 5.26 |  |
| Federal funds sold | 28,896 | 24 | 0.11 |  | 41,709 | 47 | 0.15 |  |
| Interest-bearing deposits | 43,959 | 47 | 0.14 |  | 12,690 | 11 | 0.12 |  |
| Total earning assets | 1,062,846 | 38,488 | 4.84 | \% | 1,070,833 | 41,831 | 5.22 | \% |
| Cash and due from banks | 19,356 |  |  |  | 15,455 |  |  |  |
| Other assets | 67,588 |  |  |  | 66,942 |  |  |  |
| Allowance for credit losses | (16,826 |  |  |  | (13,483 ) |  |  |  |
| Total assets | \$1,132,964 |  |  |  | \$1,139,747 |  |  |  |

Interest-bearing liabilities

| Demand deposits | $\$ 141,447$ | 227 | 0.21 | $\%$ | $\$ 130,872$ | 243 | 0.25 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Money market and savings deposits | 263,216 | 1,918 | 0.97 | 258,628 | 1,421 | 0.73 |  |
| Certificates of deposit $\$ 100,000$ or more | 246,362 | 3,073 | 1.67 | 256,470 | 3,986 | 2.08 |  |
| Other time deposits | 206,470 | 3,104 | 2.01 | 215,911 | 4,094 | 2.53 |  |
| Interest-bearing deposits | 857,495 | 8,322 | 1.30 | 861,881 | 9,744 | 1.51 |  |
| Short-term borrowings | 14,947 | 41 | 0.36 | 16,673 | 68 | 0.55 |  |
| Long-term debt | 932 | 31 | 4.51 | 1,429 | 47 | 4.40 |  |
| Total interest-bearing liabilities | 873,374 | 8,394 | 1.29 | $\%$ | 879,983 | 9,859 | 1.50 |
| Noninterest-bearing deposits | 127,238 |  |  | 119,087 |  |  |  |
| Other liabilities | 10,696 |  |  | 14,334 |  |  |  |
| Stockholders' equity | 121,656 |  |  | 126,343 |  |  |  |
| Total liabilities and stockholders' equity | $\$ 1,132,964$ |  |  | $\$ 1,139,747$ |  |  |  |


| Net interest spread | $\$ 30,094$ | 3.55 | $\%$ | $\$ 31,972$ | 3.72 | $\%$ |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| Net interest margin |  | 3.79 | $\%$ |  | 3.99 | $\%$ |
|  |  |  |  |  |  |  |
| Tax-equivalent adjustment | $\$ 108$ |  |  | $\$ 114$ |  |  |
| Loans | 59 |  |  | 85 |  |  |
| Investment securities | $\$ 167$ |  |  | $\$ 199$ |  |  |

(1) All amounts are reported on a tax equivalent basis computed using the statutory federal income tax rate of $34.0 \%$ for 2011 and 2010 exclusive of the alternative minimum tax rate and nondeductible interest expense.
(2)Average loan balances include nonaccrual loans.
(3)Interest income on loans includes amortized loan fees, net of costs, and all are included in the yield calculations.

Noninterest Income

Noninterest income for the third quarter of 2011 decreased $\$ 120$ thousand, or $2.6 \%$, when compared to the third quarter of 2010. The decline was primarily due to a decrease in insurance agency commissions of $\$ 201$ thousand, reflecting the continuing soft market in the insurance industry, service charges on deposit accounts of $\$ 144$ thousand and other noninterest income of $\$ 161$ thousand, offset by $\$ 354$ thousand in gains on sales of investment securities. The lower service charges on deposit accounts were due to a decrease in customer use of overdraft protection programs. Included in other noninterest income for the third quarter of 2010 was a $\$ 224$ thousand gain relating to the surrender of directors' life insurance policies. Noninterest income increased $\$ 142$ thousand, or $3.2 \%$, when compared to the second quarter of 2011. The increase when compared to the second quarter of 2011 was primarily due to a $\$ 352$ thousand increase in gains on sales of investment securities, which was partially offset by a $\$ 163$ thousand decrease in insurance agency commissions.

Noninterest income for the first nine months of 2011 decreased $\$ 794$ thousand, or $5.6 \%$, when compared to the first nine months of 2010. As with the results for the third quarter of 2011, the decrease in noninterest income was mainly due to a decline in insurance agency commissions, service charges on deposit accounts and other noninterest income which reflected the $\$ 224$ thousand gain relating to the surrender of directors' life insurance policies during the third quarter of 2010. These decreases in noninterest income were partially offset by $\$ 435$ thousand in gains on sales of investment securities.

## Noninterest Expense

Noninterest expense for the third quarter of 2011 decreased $\$ 2.0$ million, or $15.5 \%$, when compared to the third quarter of 2010. The decline was primarily due to lower impairment charges of $\$ 1.7$ million and lower expenses related to salaries and FDIC insurance premiums, offset slightly by higher expenses related to other real estate owned activities included in other noninterest expenses. Noninterest expense increased $\$ 1.5$ million, or $16.1 \%$, from the second quarter of 2011 mainly due to the goodwill and other intangible assets impairment charges of $\$ 1.3$ million. The increase in noninterest expense also included higher expenses related to other real estate owned activities which were partially offset by lower expenses related to FDIC insurance premiums and insurance agency commissions. Excluding the goodwill and other intangible assets impairment charges, total noninterest expense would have decreased $2.6 \%$ when compared to the third quarter of 2010 and would have increased $1.5 \%$ when compared to the second quarter of 2011.

Noninterest expense for the first nine months of 2011 decreased $\$ 2.9$ million, or $8.8 \%$, when compared to the first nine months of 2010. The primary reason for the decrease was lower expenses related to impairment charges, salaries, FDIC insurance premiums and insurance agency commissions. These expenses were somewhat offset by higher data processing charges relating to the merger of The Felton Bank into CNB during the first quarter of 2011. Excluding the goodwill and other intangible assets impairment charges, total noninterest expense would have decreased $4.0 \%$ when compared to the first nine months of 2009.

## Income Taxes

The Company reported income tax expense of $\$ 225$ thousand for the third quarter of 2011, compared to an income tax benefit of $\$ 92$ thousand for the third quarter of 2010. The effective tax rate for the third quarter of 2011 was $70.5 \%$, compared to a $6.2 \%$ benefit for the third quarter of 2010. The Company reported an income tax benefit of $\$ 749$ thousand and $\$ 982$ thousand for the first nine months of 2011 and 2010, respectively. The effective tax rate for the nine months ended September 30, 2011 was a $38.0 \%$ benefit, compared to a $28.1 \%$ benefit for the same period of 2010. The tax rates reflected that $\$ 274$ thousand and $\$ 1.5$ million of goodwill impairment was not tax deductible for 2011 and 2010, respectively.

## ANALYSIS OF FINANCIAL CONDITION

## Loans

Loans, net of unearned income, totaled $\$ 862.6$ million at September 30, 2011, a 3.7\% decrease since December 31, 2010. Average loans were $\$ 869.2$ million for the three months ended September 30, 2011, which was $3.9 \%$ lower than the comparable amount for the same period last year. For the nine months ended September 30, 2011, average loans were $\$ 879.5$ million, which was $3.1 \%$ lower than average loans for the same period in 2010. Fewer high-quality loan opportunities and historically high levels of net loan charge-offs continue to deter loan growth.

Our loan portfolio has a commercial real estate loan concentration, which is defined as a combination of construction and commercial real estate loans. Construction loans were $\$ 127.0$ million, or $14.7 \%$ of total loans, at September 30, 2011, compared to $\$ 144.0$ million, or $16.1 \%$ of total loans, at December 31, 2010. Commercial real estate loans were approximately $\$ 321.5$ million, or $37.3 \%$ of total loans, at September 30, 2011, compared to $\$ 318.7$ million, or $35.6 \%$ of total loans, at December 31, 2010. We do not engage in foreign or subprime lending activities.

Because most of our loans are secured by real estate, weaknesses in the current local real estate market and construction industry, and lack of improvement in general economic conditions have had a material adverse effect on the performance of our loan portfolio and the value of the collateral securing that portfolio. Factors affecting loan performance and our overall financial performance include higher provisions for credit losses, loan charge-offs and nonperforming assets.

Allowance for Credit Losses
We have established an allowance for credit losses, which is increased by provisions charged against earnings and recoveries of previously charged-off debts and is decreased by current period charge-offs of uncollectible debts. Management evaluates the adequacy of the allowance for credit losses on a quarterly basis and adjusts the provision for credit losses based upon this analysis. The evaluation of the adequacy of the allowance for credit losses is based on a risk rating system of individual loans, as well as on a collective evaluation of smaller balance homogenous loans based on factors such as past credit loss experience, local economic trends, nonperforming and problem loans, and other factors which may impact collectibility. A loan is placed on nonaccrual status when it is specifically determined to be impaired and principal and interest is delinquent for 90 days or more, unless the loan is well secured and in the process of collection. Please refer to the discussion above under the caption "Critical Accounting Policies" for an overview of the underlying methodology management employs on a quarterly basis to maintain the allowance.

The provision for credit losses was $\$ 3.7$ million for the third quarter of 2011, $\$ 4.2$ million for the third quarter of 2010 and $\$ 5.4$ million for the second quarter of 2011, while the provision for credit losses was $\$ 15.4$ million and $\$ 16.7$ million for the first nine months of 2011 and 2010, respectively. The lower provision for the third quarter of 2011 when compared to the third quarter of 2010 and the second quarter of 2011 reflected that management believes that the level of new nonperforming loans has substantially peaked. However, the level of provision for credit losses was primarily in response to loan charge-offs which remain at historically high levels and a very weak economy. Because most of our loans are secured by real estate, declining property values and real estate sales are negatively impacting credit quality. Nevertheless, we continue to emphasize credit quality and believe that our underwriting guidelines are strong. When problem loans are identified, management takes prompt action to quantify and minimize losses in its focused efforts to dispose of existing problem loans. However, the historically low real estate values that we are experiencing delay this process. Management also works with borrowers in an effort to reach mutually acceptable resolutions.

Net charge-offs were $\$ 6.5$ million for the third quarter of 2011, $\$ 4.3$ million for the third quarter of 2010 and $\$ 6.5$ million for the second quarter of 2011. During the third quarter of 2011, we recorded large loan charge-offs in all loan classes except the consumer class. During the third quarter of 2010, we recorded large loan charge-offs in all loan classes except the commercial real estate class and the consumer class. The allowance for credit losses as a percentage of average loans increased to $1.56 \%$ for the third quarter of 2011, compared to $1.45 \%$ for the third quarter of 2010. Net charge-offs were $\$ 16.1$ million for the first nine months of 2011, compared to $\$ 14.5$ million for the same period in 2010. The allowance for credit losses as a percentage of average loans was $1.54 \%$ and $1.45 \%$ for the first nine months of 2011 and 2010, respectively. Based on management's quarterly evaluation of the adequacy of the allowance for credit losses, it believes that the allowance for credit losses and the related provision were adequate at September 30, 2011 to provide for probable losses inherent in our loan portfolio.

The following table presents a summary of the activity in the allowance for credit losses:

|  | $\begin{array}{c}\text { For the Three Months Ended } \\ \text { September 30, }\end{array}$ |  | $\begin{array}{c}\text { For the Nine Months Ended } \\ \text { September 30, }\end{array}$ |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
| (Dollars in thousands) |  |  |  |  |$\left.\quad \begin{array}{lllll}2011\end{array}\right)$


| Net charge-offs (annualized) as a percentage of |  |  |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| average loans outstanding during the period | 2.95 | $\%$ | 1.90 | $\%$ | 2.45 | $\%$ | 2.13 | $\%$ |
| Allowance for credit losses at period end as a <br> percentage of average loans | 1.56 | $\%$ | 1.45 | $\%$ | 1.54 | $\%$ | 1.45 | $\%$ |

Nonperforming Assets
Nonperforming assets were $\$ 92.9$ million at September 30, 2011, compared to $\$ 69.6$ million at December 31, 2010. Nonaccrual loans increased $\$ 13.3$ million during the first nine months of 2011. The increase was primarily in residential and commercial real estate loans, and mainly related to three borrower relationships totaling approximately $\$ 14.3$ million. Loans 90 days or more past due and still accruing increased $\$ 5.8$ million during the first nine months of 2011. This increase was mainly due to three large credits. Subsequent to September 30, 2011, two of the relationships were brought current. Management believes that the third loan is well-secured, and it is in the process of collection. Accruing troubled debt restructurings declined $\$ 2.0$ million during the first three quarters of 2011 primarily due to reclassifications to nonaccrual loans and other real estate owned increased $\$ 6.2$ million. The ratio of total nonperforming assets to total loans and other real estate owned was $10.65 \%$ at September 30, 2011, compared to $7.74 \%$ at December 31, 2010.

The following table summarizes our nonperforming assets:


Investment Securities
Investment securities totaled $\$ 112.3$ million at September 30, 2011, a $\$ 6.5$ million, or $6.2 \%$, increase since December 31, 2010. During the third quarter of 2011, the Company sold $\$ 5.0$ million in securities and recorded gains of $\$ 354$ thousand on the sales. For the three months ended September 30, 2011, the average balance of investment securities was $\$ 113.9$ million compared to $\$ 105.5$ million for the same period in 2010. The tax equivalent yields on investment securities increased to $2.97 \%$ for the third quarter of 2011 compared to $2.83 \%$ for the third quarter of 2010 . For the nine months ended September 30, 2011, the average balance of investment securities was $\$ 110.5$ million, compared to $\$ 108.5$ million for the same period in 2010. The tax equivalent yields on investment securities were $2.92 \%$ and $3.27 \%$ for the first nine months of 2011 and 2010, respectively. Investment securities comprised $10.7 \%$ of total average earning assets for the third quarter of 2011, higher than the $9.9 \%$ for the third quarter of 2010 . For the first nine months of 2011 and 2010, investment securities were $10.4 \%$ and $10.1 \%$ of total average earning assets, respectively. The increases in the 2011 investment securities balances when compared to the 2010 balances reflected the investment of excess cash from deposits.

Deposits
Total deposits at September 30, 2011 were $\$ 1.012$ billion, a $\$ 32.4$ million, or $3.3 \%$, increase when compared to the $\$ 979.5$ million at December 31, 2010. The increase in noninterest-bearing demand, interest-bearing demand, and money market and savings deposits was more than offset by the decreases in time deposits, primarily in certificates of deposit $\$ 100,000$ or more. This shift from time deposits was not only attributable to management's effort to reduce deposit pricing structures to reflect current market conditions and the Company's liquidity needs but also attributable to a shift in customer investment needs.

## Short-Term Borrowings

Short-term borrowings at September 30, 2011 and December 31, 2010 were $\$ 15.3$ million and $\$ 16.0$ million, respectively. Short-term borrowings generally consist of securities sold under agreements to repurchase, overnight borrowings from correspondent banks and short-term advances from the Federal Home Loan Bank (the "FHLB"). Short-term advances are defined as those with original maturities of one year or less. At September 30, 2011 and December 31, 2010, short-term borrowings included only repurchase agreements.

Long-Term Debt
At September 30, 2011 and December 31, 2010, the Company had $\$ 932$ thousand in long-term debt. This debt was acquisition-related, incurred as part of the purchase price of TSGIA, Inc. and is payable to the seller thereof, who remains the President of that subsidiary. The interest rate on the debt is $4.08 \%$ and principal and interest are payable in annual installments for five years, with the final payment due on October 1, 2012.

## Liquidity and Capital Resources

We derive liquidity through increased customer deposits, maturities in the investment portfolio, loan repayments and income from earning assets. During the second quarter of 2009, we began participating in the Promontory Insured Network Deposits Program which resulted in increased deposits and liquidity. The program has a five-year term and has a guaranteed minimum funding level of $\$ 70$ million.

To the extent that deposits are not adequate to fund customer loan demand, liquidity needs can be met in the short-term funds markets through arrangements with correspondent banks. The Banks are also members of the FHLB, which provides another source of liquidity. Through the FHLB, the Banks had credit availability of approximately $\$ 33.0$ million and $\$ 29.1$ million at September 30, 2011 and December 31, 2010, respectively. The Banks have pledged, under a blanket lien, all qualifying residential loans under borrowing agreements with the FHLB. Management is not aware of any demands, commitments, events or uncertainties that are likely to materially affect our future ability to maintain liquidity at satisfactory levels.

Total stockholders' equity was $\$ 121.0$ million at September 30, 2011, compared to $\$ 122.5$ million at December 31, 2010. The net loss and dividends paid contributed to the decrease in stockholders' equity since the end of 2010. To sustain capital and enhance capital ratios, the board of directors of Shore Bancshares, Inc. decreased the quarterly cash dividend on the common stock from $\$ .06$ per share to $\$ 0.01$ per share beginning with the dividend that was paid on May 31, 2011. If dividends are continued at their present rate, the dividend reduction will allow the Company to retain approximately $\$ 1.7$ million in common equity per year.

Bank regulatory agencies have adopted various capital standards for financial institutions, including risk-based capital standards. The primary objectives of the risk-based capital framework are to provide a more consistent system for comparing capital positions of financial institutions and to take into account the different risks among financial institutions' assets and off-balance sheet items.

Risk-based capital standards have been supplemented with requirements for a minimum Tier 1 capital to average assets ratio (leverage ratio). In addition, regulatory agencies consider the published capital levels as minimum levels and may require a financial institution to maintain capital at higher levels. The Company's capital ratios continued to be well in excess of regulatory minimums.

A comparison of the Company's capital ratios as of September 30, 2011 and December 31, 2010 to the minimum regulatory requirements is presented below:

|  |  |  |  | Minimum |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
|  | September | December |  |  |  |  |
|  | 30, |  | 31, | Regulatory |  |  |
|  | 2011 |  | 2010 | Requirements |  |  |
| Tier 1 risk-based capital ratio | 12.19 | $\%$ | 11.81 | $\%$ | 4.00 | $\%$ |
| Total risk-based capital ratio | 13.44 | $\%$ | 13.07 | $\%$ | 8.00 | $\%$ |
| Leverage ratio | 9.40 | $\%$ | 9.53 | $\%$ | 4.00 | $\%$ |

Item 3. Quantitative and Qualitative Disclosures about Market Risk.
Our primary market risk is to interest rate fluctuation and management has procedures in place to evaluate and mitigate his risk. This risk and these procedures are discussed in Item 7 of Part II of the Annual Report of Shore Bancshares, Inc. on Form 10-K for the year ended December 31, 2010 under the caption "Market Risk Management". Management believes that there have been no material changes in our market risks, the procedures used to evaluate and mitigate these risks, or our actual and simulated sensitivity positions since December 31, 2010.

Item 4. Controls and Procedures.
We maintain disclosure controls and procedures that are designed to ensure that information required to be disclosed in the reports that Shore Bancshares, Inc. files under the Securities Exchange Act of 1934 with the SEC, such as this Quarterly Report, is recorded, processed, summarized and reported within the time periods specified in those rules and forms, and that such information is accumulated and communicated to management, including Shore Bancshares, Inc.'s principal executive officer ("CEO") and its principal accounting officer ("PAO"), as appropriate, to allow for timely decisions regarding required disclosure. A control system, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that the objectives of the control system are met. Further, the design of a control system must reflect the fact that there are resource constraints, and the benefits of controls must be considered relative to their costs. These inherent limitations include the realities that judgments in decision-making can be faulty, and that breakdowns can occur because of simple error or mistake. Additionally, controls can be circumvented by the individual acts of some persons, by collusion of two or more people, or by management override of the control. The design of any system of controls also is based in part upon certain assumptions about the likelihood of future events, and there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions; over time, controls may become inadequate because of changes in conditions, or the degree of compliance with the policies or procedures may deteriorate.

An evaluation of the effectiveness of these disclosure controls as of September 30, 2011 was carried out under the supervision and with the participation of management, including the CEO and the PAO. Based on that evaluation, the Company's management, including the CEO and the PAO, has concluded that our disclosure controls and procedures are, in fact, effective at the reasonable assurance level.

There was no change in our internal control over financial reporting during the third quarter of 2011 that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

## PART II - OTHER INFORMATION

Item 1A. Risk Factors.
The risks and uncertainties to which our financial condition and operations are subject are discussed in detail in Item 1A of Part I of the Annual Report of Shore Bancshares, Inc. on Form 10-K for the year ended December 31, 2010. Management does not believe that any material changes in our risk factors have occurred since they were last disclosed.

Item 6. Exhibits.

The exhibits filed or furnished with this quarterly report are shown on the Exhibit List that follows the signatures to this report, which list is incorporated herein by reference.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

SHORE BANCSHARES, INC.

Date: November 8, 2011
By: /s/ W. Moorhead Vermilye W. Moorhead Vermilye Chief Executive Officer (Principal Executive Officer)

Date: November 8, 2011
By:
/s/ Susan E. Leaverton
Susan E. Leaverton, CPA Treasurer/Principal Accounting Officer

## EXHIBIT INDEX

Exhibit
Number Description
31.1 Certifications of the Principal Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act (filed herewith).
31.2 Certifications of the Principal Accounting Officer pursuant to Section 302 of the Sarbanes-Oxley Act (filed herewith).

Certification pursuant to Section 906 of the Sarbanes-Oxley Act (furnished herewith).
101.INS XBRL Instance File (furnished herewith).
101.SCH XBRL Label File (furnished herewith).
101.CAL XBRL Calculation File (furnished herewith).
101.DEF XBRL Definition File (furnished herewith).
101.LAB XBRL Label File (furnished herewith).
101.PRE XBRL Presentation File (furnished herewith).

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