

Edgar Filing: AEGIS REALTY INC - Form 10-K

AEGIS REALTY INC  
Form 10-K  
March 21, 2001

SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 10-K

(Mark One)

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934

For the fiscal year ended December 31, 2000

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934

Commission File Number 1-13239

AEGIS REALTY, INC.

(Exact name of Registrant as specified in its Charter)

Maryland	13-3916825
-----	-----
(State or other jurisdiction of incorporation or organization)	(I.R.S. Employer Identification No.)
625 Madison Avenue, New York, New York	10022
-----	-----
(Address of principal executive offices)	(Zip Code)

Registrant's telephone number, including area code (212) 421-5333

Securities registered pursuant to Section 12(b) of the Act:

Title of each class  
-----  
Common Stock, par value \$.01 per share

Name of each exchange on which registered:  
-----  
American Stock Exchange

Securities registered pursuant to Section 12(g) of the Act:

None

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes X No \_\_\_

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of Registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K. [X]

## Edgar Filing: AEGIS REALTY INC - Form 10-K

The approximate aggregate market value of the voting and non-voting common equity held by non-affiliates of the Registrant as of March 9, 2001 was \$79,983,582, based on a price of \$10.50 per share, the closing sales price for the Registrant's Common Stock on the American Stock Exchange on that date.

As of March 9, 2001, there were 8,051,141 outstanding shares of the Registrant's Common Stock.

### DOCUMENTS INCORPORATED BY REFERENCE

Index to exhibits may be found on page 45  
Page 1 of 53

### CAUTIONARY STATEMENT FOR PURPOSES OF THE "SAFE HARBOR" PROVISIONS OF THE PRIVATE SECURITIES LITIGATION REFORM ACT OF 1995

WHEN USED IN THIS ANNUAL REPORT ON FORM 10-K, THE WORDS "BELIEVES," "ANTICIPATES," "EXPECTS" AND SIMILAR EXPRESSIONS ARE INTENDED TO IDENTIFY FORWARD-LOOKING STATEMENTS. STATEMENTS LOOKING FORWARD IN TIME ARE INCLUDED IN THIS ANNUAL REPORT ON FORM 10-K PURSUANT TO THE "SAFE HARBOR" PROVISION OF THE PRIVATE SECURITIES LITIGATION REFORM ACT OF 1995. SUCH STATEMENTS ARE SUBJECT TO CERTAIN RISKS AND UNCERTAINTIES WHICH COULD CAUSE ACTUAL RESULTS TO DIFFER MATERIALLY, INCLUDING, BUT NOT LIMITED TO, THOSE SET FORTH IN "MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS." READERS ARE CAUTIONED NOT TO PLACE UNDUE RELIANCE ON THESE FORWARD-LOOKING STATEMENTS, WHICH SPEAK ONLY AS OF THE DATE HEREOF.

### PART I

#### Item 1. Business.

##### General

-----

Aegis Realty, Inc. ("Aegis" or the "Company") is a Maryland corporation that has qualified as a real estate investment trust ("REIT") under the Internal Revenue Code of 1986 as amended (the "Code"). The Company was formed to acquire, renovate, own and operate primarily supermarket-anchored neighborhood shopping centers. As of December 31, 2000, the Company owned a portfolio of 28 retail properties (the "Retail Properties") containing a total of approximately 3.0 million gross leaseable square feet ("GLA"), held partnership interests in two suburban garden apartment properties (the "Multifamily Properties") and held one FHA insured participating mortgage secured by a suburban garden apartment property (the "FHA Mortgage"). The locations of the assets in 14 states provide the Company with a geographically diverse portfolio. Moreover, the Company has a predictable and stable revenue stream that, for the year ended December 31, 2000, was derived approximately 47% from either base rent from anchor tenants or

## Edgar Filing: AEGIS REALTY INC - Form 10-K

from interest payments on the FHA Mortgage. No single asset accounted for 10% or more of total gross revenues for any of the three years in the period ended December 31, 2000.

The Retail Properties are well located neighborhood shopping centers anchored by nationally recognized and/ or credit tenants such as Kroger, Publix, Safeway, Food Lion, Bi-Lo, Hy-Vee, Walgreens and CVS Stores. The neighborhood centers are typically open air centers ranging in size from 55,000 GLA to approximately 214,000 GLA, with an average of approximately 107,000 GLA. These centers are usually leased to tenants that provide consumers with convenient access to every day necessity items, such as food and pharmacy items; therefore, the Company believes that the economic performance of these centers is less affected by downturns than other retail property types. As of December 31, 2000, the Retail Properties had an average physical occupancy of 92.0%. Through 2006 no more than 10.6% of leased GLA is subject to expiration in any one year. The Multifamily Properties total 290 units and had an average physical occupancy of 94.2% as of December 31, 2000. The FHA Mortgage has a principal balance of approximately \$3.2 million and carries an annual interest rate of 8.95%. The underlying property had an average physical occupancy of 86.4% as of December 31, 2000.

On December 21, 2000, the Company entered into a definitive acquisition agreement to acquire a portfolio of 19 shopping centers and several retail development opportunities from Dallas, Texas-based P.O'B. Montgomery & Company (and its investment partners) (see Pending Portfolio Acquisition Transaction, below).

### Organization

-----  
The Company was formed on October 1, 1997 as the result of the consolidation (the "Consolidation") of four publicly registered, non-listed limited partnerships, Summit Insured Equity L.P. ("Insured I"), Summit Insured Equity L.P. II ("Insured II"), Summit Preferred Equity L.P. and Eagle Insured, L.P. (the "Partnerships", and each individually a "Partnership"). One of the general partners of the Partnerships was an affiliate of Related Capital Company ("Related"), a nationwide, fully integrated real estate financial services firm. Pursuant to the Consolidation, the Company issued shares of its common stock, par value \$.01 per share (the "Common Stock") to all partners in the Partnerships in exchange for their interests in the Partnerships based upon each partner's proportionate interest in the Common Stock issued to their Partnership in the Consolidation. The Common Stock commenced trading on the American Stock Exchange on October 10, 1997 under the symbol "AER".

The Company is governed by a board of directors comprised of two independent directors and three directors who are affiliated with Related. The Company has engaged Related Aegis LP (the "Advisor"), a Delaware limited partnership and an affiliate of Related, to manage its day to day affairs. Through the Advisor, Related offers the Company a core group of experienced staff and executive management, who provide the Company with services on both a full and part-time basis. These services include, among other things, acquisition, financial, accounting, capital markets, asset monitoring, portfolio management, investor relations and public relations services. The Company believes that it benefits significantly from its relationship with Related, since Related provides the Company with resources that are not generally available to small capitalized, self-managed REITs.

In addition, RCC Property Advisors (the "Property Manager"), also an affiliate of Related, has been retained by the Company to provide property management and leasing services to the Retail Properties. The Property Manager is a full service retail management company which has 25 employees, employed in the areas of leasing, accounting, management and redevelopment. The Company represents substantially all of the Property Manager's property management revenue and

## Edgar Filing: AEGIS REALTY INC - Form 10-K

therefore substantially all of its staff is engaged, on a full-time basis, providing services to the Company.

The Company owns all of its assets directly or indirectly through Aegis Realty Operating Partnership, LP, a Delaware limited partnership (the "Operating Partnership" or "OP"), of which the Company is the sole general partner and holder of 91.31% of the units of partnership interest (the "OP Units") at December 31, 2000. Also, at December 31, 2000, 5.54% of the OP Units are held by the sellers of three of the Retail Properties and 3.15% are held by affiliates of Related.

### Business Plan

-----

The Company has a focused business/strategic plan designed to increase funds from operations ("FFO") and enhance the value of its stock.

The Company's external growth will be accomplished through continued acquisitions of retail properties either directly or in joint venture on an individual or bulk basis. The Company believes that there are significant opportunities available to acquire undervalued, undermanaged and/or underutilized neighborhood and community shopping centers. The Company believes that by being a consolidator of shopping centers on a national basis, rather than targeting a few markets or a region, it will be able to grow at a meaningful rate, without the need for it to compromise asset quality or current return. In addition, a national acquisition program allows the Company to maintain geographic diversity, which the Company believes reduces the risk otherwise associated with focusing on one region. The Company seeks to acquire primarily, but not exclusively, supermarket-anchored shopping centers, which are well located in primary and secondary markets. Acquisitions will be balanced between stabilized centers that the Company believes are undervalued and centers that may be enhanced through intensive management, leasing, redevelopment or expansion efforts. In all such cases, the Company generally seeks to acquire only those centers that are expected to immediately increase FFO. In addition, the Company will consider strategic combinations in the form of portfolio acquisitions, joint ventures or mergers in order to maximize shareholder value (see "Pending Porfolio Acquisition Transaction" below). The Company's growth will be financed through proceeds of an expandable \$60 million senior revolving credit facility shared among Fleet National Bank, KeyBank National Association, Citizens Bank of Rhode Island and Sovereign Bank (the "Credit Facility"), the issuance of shares of the Company's Common Stock or OP Units in exchange for real estate, funds generated from operations in excess of dividend payments and through placements of equity. Although the Credit Facility may be increased, the Company's Charter dictates leverage of no more than 50% of the Company's Total Market Value defined as the greater of (i) the sum of (a) the aggregate market value of the Company's outstanding shares of Common Stock and (b) the total debt of the Company or (ii) the aggregate value of the Company's assets as determined by the Advisor based upon third-party or management appraisals and other criteria as the Board of Directors shall determine in its sole discretion. During the period October 1, 1997 through December 31, 2000, the Company acquired 14 Retail Properties and two out-parcels of developable land contiguous to two Retail Properties.

Internal growth will occur from the re-deployment of proceeds from the sale or other disposition of non-core assets currently in the portfolio and through intensive management, leasing and redevelopment services provided to the Company by the Property Manager and the Advisor. The Company considers non-core assets to be those assets the Company has enhanced and no longer offer above market rates of return or those assets which due to location, configuration or tenant profile no longer offer the Company the prospects of better than market rates of

## Edgar Filing: AEGIS REALTY INC - Form 10-K

growth. The Company regularly reviews its portfolio to identify non-core assets and to determine whether the time is appropriate to sell or otherwise dispose of such assets whose characteristics are no longer suited to the Company's overall growth strategy or operating goals. During the period October 1, 1997 through December 31, 2000, the Company disposed of three non-core assets and one issued under contract for sale. As of December 31, 2000, the Company considers its non-core assets to be the two investments in Limited Partnerships (see Item 2. Properties) and the Woodgate Manor Loan Receivable.

### Pending Portfolio Acquisition Transaction

-----

On December 21, 2000, the Company entered into a definitive acquisition agreement to acquire a portfolio of 19 shopping centers and several retail development opportunities (the "Acquisition Transaction") from Dallas, Texas-based P.O'B. Montgomery & Company (and its investment partners) ("POB"). Under the terms of the acquisition agreement, Aegis has agreed to pay POB and its investment partners total consideration of \$203.5 million. The consideration will be comprised of: (i) \$3 million in cash, (ii) \$58.4 million of OP Units which are convertible on a one-for-one basis into Aegis common stock at a value of \$11 per share and cannot be transferred for one year, and (iii) assumption of \$142.1 million in non-recourse debt encumbering the acquired shopping centers. The consideration and components of the consideration are subject to certain adjustments provided for in the acquisition agreement.

As a condition to the Acquisition Transaction, Aegis will terminate its advisory agreement and acquire the assets of the Property Manager (consisting primarily of several desktop computers and software) and terminate the property management agreement pursuant to the management internalization agreement which was entered into simultaneously with the acquisition agreement (the "Management Internalization"). Upon closing, certain officers of POB will assume full-time executive positions with Aegis and the Board of Directors will be expanded from five to seven members, four of whom will be independent directors. As a result, Aegis will become self-managed and self-administered.

The Acquisition Transaction is subject to Aegis' stockholder approval and customary conditions, and, if approved, both transactions are expected to close in 2001. The acquisition agreement has been unanimously approved by the Board of Directors of Aegis (including the independent directors) and the shareholders of POB and the management internalization agreement has been unanimously approved by the independent directors of Aegis on behalf of the full Board of Directors. Although there are limitations on Aegis' ability to solicit competing transactions, Aegis' Board of Directors retains the right to consider alternative transactions in accordance with its duties under applicable law. An alternative transaction may include, among others, any merger, consolidation, share exchange or business combination. The exercise of such rights by Aegis' Board of Directors could result in payment of a termination fee of \$3 million to POB.

The Advisor will be entitled to its standard acquisition fee of 3.75% of the acquisition price of the properties acquired (equal to \$7.5 million if all the POB properties are acquired) in connection with the Acquisition Transaction. In consideration of the Management Internalization, the Property Manager and Advisor will be paid an aggregate amount of approximately \$3.5 million subject to adjustments pursuant to the management internalization agreement. The maximum aggregate consideration payable to the Property Manager and the Advisor will be \$11 million of which up to \$1 million may be paid in cash and the balance will be paid in the form of (i) a distribution of Aegis' non-core, non-retail assets based upon their book value subject to certain adjustments and (ii) Aegis stock issued at a value of \$11.

### Retail Properties

## Edgar Filing: AEGIS REALTY INC - Form 10-K

-----  
As of December 31, 2000, the Company owned 28 neighborhood shopping centers. See "Item 2. Properties" for a description of each property.

None of the Company's investment properties accounted for 10% or more of the Company's total gross revenues for any of the three years in the period ended December 31, 2000.

During the years ended December 31, 2000, 1999 and 1998, the Kroger Company, which is a tenant at six shopping centers, accounted for approximately 11%, 12% and 17%, respectively, of the Company's total revenues.

Based on the carrying value at December 31, 2000, approximately 15% of the Company's investment properties are located in Ohio, 12% are located in Florida, 10% are located in North Carolina and 10% are located in Virginia. No other state comprises more than 10% of the total carrying value.

### Investments in Partnerships

-----

As of December 31, 2000, the Company owned equity interests in two partnerships, each of which owns a multi-family residential garden apartment property. See "Item 2. Properties" for a description of each property.

### Mortgage Loan Receivable

-----

As of December 31, 2000, the Company held a FHA mortgage and an equity loan secured by Woodgate Manor, an apartment complex located in Gainesville, Florida. The FHA mortgage, in the original amount of \$3,110,300, has a stated interest rate of 8.95% and matures January 1, 2024. The 8.95% interest rate includes a 0.07% servicing fee paid by the developer to Related Mortgage Corporation, an affiliate of the Advisor. The base interest and principal are co-insured by the FHA (80%) and an affiliate of the Advisor (20%).

The equity loan, in the original amount of \$339,700, represented a non-interest bearing advance made to the developer for such items as initial operating deficit escrow requirements and HUD related contingencies such as working capital escrow and cash requirements. Such amounts are due on demand upon six months notice at any time after the tenth anniversary of the initial endorsement of the loan by HUD.

The Company is entitled to call for prepayment of the entire outstanding principal amount of both the mortgage loan and the equity loan. The Company, in order to call for prepayment, would be required to terminate the mortgage insurance contract with FHA and the other co-insurer. The Company's intention is to exercise the call option only if it determines that the value of the underlying development has increased sufficiently enough to assume the risk of foreclosure should the mortgagor fail to make the accelerated payment. The borrower may elect to prepay at any time without incurring prepayment penalties.

The owners of Woodgate Manor have advised the Company that they have entered into an agreement dated December 12, 2000 to sell the property to an unrelated third party. In connection with the sale, both the mortgage loan receivable and the equity loan held by the Company would be repaid in full. The owner has advised the Company that it expects that transaction to close during the first half of 2001 although there can be no assurance of such a closing.

### Insurance Policies

-----  
Insured II, an indirectly wholly-owned subsidiary of the Company, is the record owner of three of the Retail Properties. Insured II is the beneficiary of an insurance policy (the "Policy") from Continental Casualty Company ("CNA") which, in effect, insures that the cumulative amount of cash available for distribution, from all sources, as determined in accordance with the Policies and related agreement together with the appraised values of the Retail Properties then owned by Insured II, will equal at least 100% of the aggregate original capital contributions to Insured II allocated to investment in properties ("Original Contributions") on the day on which the last such Retail Property was acquired by Insured II (the "Final Acquisition Date"). The maximum liability of CNA under the Policy will increase pursuant to a formula based upon the length of time such Retail Properties are held by Insured II up to a maximum of 125% of Original Contributions on the tenth anniversary of the Final Acquisition Date (the "Guaranty Payment Date"). The Policy is intended to cover various economic risks of the ownership of such Retail Properties, but do not apply to certain losses, costs, penalties or expenses, including, among others, those arising out of any physical loss, damage, loss of use or other physical deterioration of such properties.

Payment of any amounts due under the Policy will be made to Insured II after the Guaranty Payment Date and the Policy is not a guaranty that shareholders of the Company will receive a return equal to 125% of the Original Contributions to Insured II, as applicable, or any lesser amount insured under the Policy. The Policy will expire in May 2001. Insured I had been the beneficiary of a similar policy that expired in November 1999. No payments were received on the Insured I policy and none are expected on the Insured II policy.

Competition  
-----

The real estate business is highly competitive and substantially all of the properties owned by the Company have active competition from similar properties in their respective vicinities. See the table in "Item 2. Properties" for additional competitive information. With respect to the Mortgage Loan, the Company's business is affected by competition to the extent that the properties from which it derives interest and principal payments may be subject to competition from neighboring properties. In particular, additional interest payments which are not insured are dependent upon the economic performance of the properties and may be affected by competitive conditions. In addition, various other entities have been or may, in the future, be formed by affiliates of the Advisor to engage in businesses which may be competitive with the Company or compete for the time and services of management of the Advisor.

Regulations  
-----

A current or previous owner or operator of real property may be legally liable for the costs of removal or remediation of hazardous or toxic substances on, under or in such property. Such liability may exist whether or not the owner or operator knew of, or was responsible for, such hazardous or toxic substances. In addition, the presence of hazardous or toxic substances may adversely affect the owner's ability to borrow funds using such real property as collateral. Certain environmental laws impose liability for release of asbestos-containing materials ("ACMs") into the air and third parties may seek recovery from owners or operators of real properties for personal injury associated with ACMs. In connection with the ownership (direct or indirect), operation, management and development of real properties, the Company may be liable for removal or remediation costs, as well as certain other potential costs which could relate

## Edgar Filing: AEGIS REALTY INC - Form 10-K

to such hazardous or toxic substances or ACMs (including governmental fines and injuries to persons and property). To date, the Company has not incurred any costs of removal or remediations of such hazardous or toxic substances. However, the presence, with or without the Company's knowledge, of hazardous or toxic substances at any property held or operated by the Company could have an adverse effect on the Company's business, operating results and financial condition.

Phase I Environmental Site Assessments have been undertaken on all of the Company's properties. In certain cases, additional Phase II site investigations have also been undertaken where deemed appropriate. Based on these reports, no on-site hazardous chemicals or petroleum products were detected or found to exist in the soil or in the groundwater at those properties which would result in action by state environmental agencies and which would require additional investigation and/or remediation. In February 1998, a Phase II investigation of the Mountain Park Plaza property determined that there were detectable levels of certain hazardous materials above threshold levels which are ascertained by the Georgia State Department of Natural Resources Environmental Protection Division ("GAEPD"). On May 28, 1999 management received notification from GAEPD that the site was added to the GAEPD Hazardous Site Inventory ("HSI"). Management has recently completed a re-sampling to determine if such levels continue to exist in order to potentially qualify for a de-listing from the HSI. The re-sampling indicated that no hazardous materials remain detectable above the threshold levels which are ascertained by GAEPD to require remediation and, on May 5, 2000, the GAEPD removed the property from the HSI. Management has installed wells on the site to monitor ongoing levels of hazardous materials in the ground water pursuant to GAEPD policy.

### Notes Payable

-----

For information regarding the Company's notes payable, see Note 7 of Notes to Consolidated Financial Statements in "Item 8. Financial Statements and Supplementary Data".

### Employees

-----

The Company does not directly employ anyone. All services are performed for the Company by the Advisor and its affiliates. The Advisor receives compensation in connection with such activities as set forth in Items 8, 11 and 13. In addition, the Company reimburses the Advisor and certain of its affiliates for expenses incurred in connection with the performance by their employees of services for the Company in accordance with the Advisory Agreement between the Company, the OP and the Advisor dated October 1, 1997.

The 28 Retail Properties owned by the Company are managed by the Property Manager, an affiliate of the Advisor, for a fee equal to 4.5% of the gross rental receipts from the Retail Properties, which is competitive with such fees paid in the areas in which the properties are located. The Property Manager also receives standard leasing commissions for space leased to new tenants and for lease renewals and is reimbursed for certain expenses. Management fees earned by the Property Manager for the years ended December 31, 2000, 1999 and 1998 totaled approximately \$1,085,000, \$1,037,000 and \$735,000, respectively.

## Item 2. Properties.

### Retail Properties

-----

As of December 31, 2000, the Company owned 28 neighborhood shopping centers. The following is a description of these shopping centers:



Edgar Filing: AEGIS REALTY INC - Form 10-K

Name and Location -----	Purchase Price -----	Date Purchased -----	Gross Leasable Square Feet -----	% Square Feet Leased at December 31, 2000 -----	Annualized Base Rent at December 31, 2000 -----	
Cactus Village Glendale, AZ	\$ 6,330,000	7/25/87	72,598	98%	\$ 518,000	S &
Hickory Plaza Nashville, TN	4,902,000	4/23/87	67,336	100	547,000	K C
Highland Fair Gresham, OR	5,950,000	7/24/87	74,764	98	633,000	S
Pablo Plaza Jacksonville, FL	7,500,000	2/18/87	141,565	94	934,000	P &
Southhaven Southhaven, MS	5,666,000	2/28/87	83,750	83	465,000	K
Town West Indianapolis, IN	4,932,000	5/11/87	88,200	96	459,000	K O
Westbird Miami, FL	7,000,000	12/31/86	100,087	88	814,000	P E
Winery Square Fairfield, CA	12,801,700	12/22/87	121,950	93	1,107,000	F L
Walgreens						
Mountain View Village Snellville, GA	10,350,000	7/25/88	99,908	93	819,000	K
Forest Park Square Cincinnati, OH	8,950,000	5/19/89	92,824	100	868,000	K
Kokomo Plaza Kokomo, IN	6,987,000	5/19/89	89,546	97	589,000	K
Rolling Hills Square Tuscon, AZ	6,100,000 (d)	08/18/88	101,864	96	761,000	F F
Mountain Park Plaza Atlanta, GA	6,650,000	12/14/89	77,686	87	273,000	A F S E
Applewood Centre Omaha, NE	7,700,000	11/08/90	101,130	97	733,000	H F S
Birdneck Center Virginia Beach, VA	3,115,000	12/31/97	67,060	96	458,000	E F
The Market Place	5,400,000	12/31/97	125,095	95	644,000	B

Edgar Filing: AEGIS REALTY INC - Form 10-K

Newton, NC						
Barclay Place Lakeland, FL	3,800,000	3/31/98	81,459	84	512,000	F
The Village At Waterford Midlothian, VA	6,250,000	4/22/98	79,162	98	692,000	W
Governor's Square Montgomery, AL	8,200,000	5/28/98	183,339	85	991,000	O
Marion City Square Marion, NC	5,100,000	6/25/98	163,970	84	731,000	R &
Dunlop Village Colonial Heights, VA	5,000,000	9/1/98	77,315	86	509,000	F &
Centre Stage Springfield, TN	6,990,000	9/2/98	146,549	98	830,000	K F
White Oaks Plaza Spindale, NC	8,125,000	9/9/98	186,758	76	581,000	W W
Cape Henry Virginia Beach, VA	3,900,000	9/29/98	55,075	100	530,000	F R
Emporia West Emporia, KS	2,900,000	11/17/98	76,705	100	381,000	D S
Oxford Mall Oxford, MS	8,650,000	11/24/98	166,880	78	1,075,000	G J S W
Southgate Heath, OH	15,100,000	12/9/98	214,321	97	1,466,000	B S D S O R
Crossroads East Columbus, OH	4,800,000	12/9/98	71,925	86	482,000	(

(a) Tenant has vacated but continues to be liable for all amounts due under its lease. The tenant is currently in arrears as it relates to a contractual increase in minimum rent of \$.10 per square foot per year (approximately \$4,200 per year). The aggregate arrears as of December 31, 2000 is \$16,604. The arrears is due to different interpretations of the lease which is expected to be resolved in 2001. With the exception of this amount, lease payments are current as of December 31, 2000.

(b) Publix has vacated and has subleased the space to Office Depot. Publix continues to be liable for all amounts due under its lease. Payments due under sublease were current as of December 31, 2000.

(c) Tenant closed its store on February 28, 2000 but is still obligated to pay rent under its lease. Lease payments are current to date.

## Edgar Filing: AEGIS REALTY INC - Form 10-K

(d) The purchase price does not include the acquisition, on September 8, 1999, of an out-parcel of developable land contiguous to the shopping center for a purchase price of \$325,000.

(e) The lease with A&P has been terminated as of September 30, 2000 and a new lease has been executed with Publix, which is expected to open in late 2001. Annual base rent is \$409,507. The anchor tenant space is vacant at December 31, 2000. Annualized rent does not include the A&P or Publix base rent amount.

(f) Tenant has vacated on November 4, 2000, but is still responsible for rent through the termination of lease. Lease rents are current as of December 31, 2000.

(g) Both Winn-Dixie and Wal-Mart have vacated but are responsible for rent through the termination of the lease. Lease rents are current as of December 31, 2000.

(h) The portion of the property occupied by Wal-Mart is not owned by the Company.

(i) The tenant's parent corporation, Penn Traffic Co. filed for Chapter 11 bankruptcy on March 1, 1999. Lease payments are current as of December 31, 2000.

(j) The current configuration of the shopping center does not include an anchor tenant.

For further information regarding the Company's Retail Properties, including information regarding the mortgage indebtedness encumbering certain properties, see "Item 8. Financial Statements and Supplementary Data" and "Item 14. Exhibits, Financial Statement Schedules and Reports on Form 8-K - Financial Statement Schedules - Schedule III".

### Investments in Partnerships

-----

As of December 31, 2000, the Company owned partnership interests in two partnerships, each of which owns a multi-family residential garden apartment property.

The Company owns a limited partnership interest in the TCR-Pinehurst Limited Partnership ("Pinehurst"), which acquired and operates the Pinehurst apartment complex in Kansas City, Missouri. Under the original terms of this investment, the Company is entitled to a preferred equity return of 8.8% per annum on an initial investment of \$3,799,620, and 9.85% on a subsequent investment of \$1,949,805. These preferred equity returns are cumulative and non interest-bearing. The cumulative, unrecorded and undistributed preferred equity returns to the Company totaled \$1,826,245 and \$1,763,772 at December 31, 2000 and 1999, respectively. These preferred equity returns are payable from excess cash flow from operations or proceeds from a sale or refinancing of Pinehurst's rental property. The Pinehurst apartment complex contains 96 apartment units and was approximately 97.9% occupied as of December 31, 2000. The Company's percentage of ownership in Pinehurst is 98.99%.

On August 26, 1998, the Company invested \$895,200 for a 40% interest as a limited partner in FAI, Ltd. ("FAI"), the limited partnership which owns Weatherly Walk Apartments (see Item 1. Business.-Mortgage Loans). This equity interest earns an annual preferred return of 10.5% on \$895,200, paid monthly, plus 40% of excess cash flow and sale or refinancing proceeds. As of December 31, 2000, the Company had received all of the preferred returns due from FAI.

## Edgar Filing: AEGIS REALTY INC - Form 10-K

Weatherly Walk Apartments contains 194 apartment units and was approximately 91.7% occupied as of December 31, 2000.

### Item 3. Legal Proceedings.

On or about February 8, 2001, a complaint was filed in the New York Supreme Court, County of New York, against the Advisor. Also individually named in the suit were Messrs. Boesky, Hirmes, Ross, Brenner, Allen and Fisch, each of whom is either a director of Aegis or the Advisor. Aegis was also named as a nominal defendant. The action is entitled Paul v. The Related Companies L.P., index No. 01-600669. The suit is a purported class and derivative action in connection with the Acquisition Transaction and the Management Internalization described in Note 1. The suit alleges that the defendants breached their fiduciary duty to Aegis' stockholders by, among other things, committing Aegis to pay unwarranted fees and other consideration to the Advisor and the Property Manager. The lawsuit seeks preliminary and permanent injunctive relief against the consummation of the Acquisition Transaction and the Management Internalization in addition to unspecified damages, costs and attorney's fees.

Aegis has retained counsel with regard to the lawsuit and the defendants intend to defend the action vigorously. With respect to the allegations in the lawsuit, the defendants have advised that they continue to believe that the transactions are fair and reasonable and in the best interests of Aegis and its stockholders and will be submitted for approval by a vote of Aegis' stockholders.

The Company believes that it has meritorious defenses to the claims brought in the lawsuit described above, but is unable to predict the effect of the outcome of this lawsuit on the Company's financial position, results of operations and cash flows. In addition, the timing of the final resolution of this proceeding is uncertain. No provision has been recorded on the financial statements of the Company to reflect the above litigation.

Except for the lawsuit described above, the Company is subject to routine litigation and administrative proceedings arising in the ordinary course of business. Management does not believe that such matters will have a material adverse impact on the Company's financial position, results of operations or cash flows.

### Item 4. Submission of Matters to a Vote of Shareholders.

The pending portfolio acquisition is subject to approval by shareholders. See Pending Portfolio Acquisition Transaction in "Item 1 - Business."

## PART II

### Item 5. Market for the Company's Common Stock and Related Shareholder Matters

As of March 9, 2001, there were 1,491 registered shareholders of record owning 8,051,141 shares of Common Stock. The Company's Common Stock has been listed on the American Stock Exchange since October 10, 1997 under the symbol "AER". Prior to October 10, 1997, there was no established public trading market for the Company's Common Stock.

The high and low prices for each quarterly period of the last two years for which the shares of Common Stock were traded were as follows:

	2000	2000	1999	1999
Quarter Ended	Low	High	Low	High
-----	---	----	---	----

## Edgar Filing: AEGIS REALTY INC - Form 10-K

March 31	\$ 8 3/8	\$ 8 15/16	\$ 9 5/16	\$ 10 3/8
June 30	8 5/8	10 14/16	9 3/8	10 5/16
September 30	9 5/8	10 1/2	9	10 1/4
December 31	9 3/4	10 3/16	8 5/8	9 5/16

The last reported sale price of Common Stock on the American Stock Exchange on March 9, 2001 was \$10.50.

### Incentive Stock Option Plan

-----

The Company has adopted an incentive stock option plan (the "Incentive Stock Option Plan"), the purpose of which is to (i) attract and retain qualified persons as directors and officers and (ii) to incentivize and more closely align the financial interests of the Advisor and its affiliates and their respective employees and officers with the interests of the stockholders by providing the Advisor and its affiliates with substantial financial interest in the Company's success. The Compensation Committee administers the Incentive Stock Option Plan. Pursuant to the Incentive Stock Option Plan, if the Company's distributions per share of Common Stock in the immediately preceding calendar year exceed \$0.9869 per share, the Compensation Committee has the authority to issue options to purchase, in the aggregate, that number of shares of Common Stock which does not exceed three percent of the shares outstanding as of December 31 of the immediately preceding calendar year (or in the initial year, as of October 1, 1997). Any options not granted in a given year are carried over and become available to be granted in subsequent years. The maximum number of shares that can be issued over the life of the Incentive Stock Option Plan is 805,073.

All options granted will have an exercise price equal to or greater than the fair market value of the shares of Common Stock on the date of the grant. The maximum option term is ten years from the date of grant. All stock options granted pursuant to the Incentive Stock Option Plan may vest immediately upon issuance or may vest later, as determined by the Compensation Committee. The Company's distributions per share of Common Stock for the years ended December 31, 2000 and 1999 did not exceed \$.96 per share therefore no options were able to be issued. In 1998, the Company distributed \$1.035 per share of Common Stock (\$0.96 from continuing operations and a \$0.075 special capital gains distribution), thus enabling the Compensation Committee, at their discretion, to issue options. Three percent of the shares outstanding as of December 31, 1998 are equal to 241,346 shares.

On August 6, 1999, options to purchase 30,000 shares of Common Stock were granted to an officer of the Company and certain employees of an affiliate of the Advisor, who are not employees of the Company. The exercise price of these options is \$9.50 per share. The term of each option is ten years. The options vest in equal installments on August 6, 2000, 2001 and 2002. Each of the grantees has terminated employment and all the options were forfeited prior to vesting. No options were issued during 2000. In connection with the Acquisition Transaction, the remaining unissued and issuable options upon consummation of the Acquisition Transaction at an exercise price of no less than \$11.00 per share.

### Stock Repurchase Plan

-----

On October 9, 1998, the Board of Directors authorized the implementation of a stock repurchase plan, enabling the Company to repurchase, from time to time, up

## Edgar Filing: AEGIS REALTY INC - Form 10-K

to 500,000 shares of its Common Stock. The repurchases will be made in the open market and the timing will be dependent on the availability of shares and other market conditions. As of both December 31, 2000 and 1999, the Company had acquired 6,300 shares of its Common Stock for an aggregate purchase price of \$58,579 (including commissions and service charges). Repurchased shares are accounted for as treasury stock.

### Shareholder Rights Plan

-----

On January 29, 1999, the Company adopted a shareholder rights plan (the "Shareholder Rights Plan"), the purpose of which is to better protect shareholders and assure that they receive the full value of their investment in the event of any proposed takeover of the Company. The Company noted that the adoption of the Shareholder Rights Plan was not in response to any specific attempt to acquire control of the Company and that the Company had no knowledge of any such interest on the part of any person or entity.

The Shareholder Rights Plan, which is similar to plans adopted by many other U.S. companies, strengthens the ability of the Board of Directors to assure that the Company's shareholders receive fair and equal treatment and protects the interests of the Company's shareholders in the event of an unsolicited offer to acquire control of the Company. Importantly, it is intended to encourage any potential acquirer to negotiate the manner and terms of any proposed acquisition with the Board of Directors.

Terms of the Shareholder Rights Plan provide for a distribution to common shareholders of record at the close of business on February 16, 1999 of one Right for each outstanding share of Common Stock of the Company. Subject to limited exceptions, the Rights will be exercisable if a person or group acquires 15% or more of the Company's Common Stock or announces a tender offer for 15% or more of the Common Stock. Depending on the circumstances, the effect of the exercise of the Rights will be to permit each holder of a Right to either purchase stock in the Company or stock of the buyer, at a substantial discount, and, in so doing, materially dilute the level of ownership of the buyer in the Company. The Company will be entitled to redeem the Rights at \$.01 per Right at any time before a person has acquired 15% or more of the outstanding Common Stock. The Shareholder Rights Plan will expire on February 16, 2009.

### Other

-----

Through calendar year 1999, each independent director was entitled to receive annual compensation for serving as a director in the aggregate amount of \$15,000 payable in cash (maximum of \$5,000 per year) and/or shares of Common Stock valued based on the fair market value at the date of issuance. Beginning in calendar year 2000, the annual compensation for each independent director increased from \$15,000 to \$17,500 and the maximum payable in cash increased from \$5,000 to \$7,500. As of December 31, 2000 and 1999, 2,376 and 1,216 shares, respectively, having an aggregate value of \$22,500 and \$12,500, respectively, have been issued to each of the Company's two independent directors as compensation for their services. An additional 981 shares with an aggregate value of \$10,000 were issued to each independent Director in January, 2001.

### Distribution Information

-----

#### Distributions Per Share

-----

Quarterly cash distributions per share for the years ended December 31, 2000 and 1999 were as follows:

Edgar Filing: AEGIS REALTY INC - Form 10-K

Cash Distribution for Quarter Ended -----	Date Paid -----	Per Share -----	Total Amount Distributed -----
March 31, 2000	5/15/00	\$ .240	\$1,931,803
June 30, 2000	8/14/00	.240	1,931,803
September 30, 2000	11/14/00	.240	1,931,803
December 31, 2000	2/14/01	.240	1,931,803
		-----	-----
Total for 2000		\$ .960 =====	\$7,727,212 =====

Cash Distribution for Quarter Ended -----	Date Paid -----	Per Share -----	Total Amount Distributed -----
March 31, 1999	5/14/99	\$ .240	\$1,931,246
June 30, 1999	8/15/99	.240	1,931,246
September 30, 1999	11/14/99	.240	1,931,246
December 31, 1999	2/14/00	.240	1,931,247
		-----	-----
Total for 1999		\$ .960 =====	\$7,724,985 =====

There are no material legal restrictions upon the Company's present or future ability to make distributions in accordance with the provisions of the Company's Articles of Amendment and Restatement. Future distributions paid by the Company will be at the discretion of the Directors and will depend on the actual cash flow of the Company, its financial condition, capital requirements, the annual distribution requirements under the REIT provisions of the Code and such other factors as the Directors deem relevant.

Recent Sales/Issuance of Unregistered Equity Securities  
-----

(i) Securities Issued

The following table sets forth the date of issuance, title and amount of unregistered securities issued by the Company's subsidiary, the Operating Partnership:

Date of Sale/Issuance -----	Title -----	Number -----
10/01/97	OP Units	46,836
06/02/98	OP Units	94,726
12/10/98	OP Units	376,063
05/28/99	OP Units	28,187
12/09/99	OP Units	231,401
04/18/00	OP Units	(3,371)
06/19/00	OP Units	(8,062)
		-----
		765,780

The acquisitions of Governor's Square, Southgate and Crossroad East, three Retail Properties with purchase prices of \$8,200,000, \$15,100,000 and \$4,800,000, respectively, were partially financed through the issuance of 94,726, 208,914 and 167,149 OP Units (subject to adjustment) valued at

Edgar Filing: AEGIS REALTY INC - Form 10-K

\$1,231,438, \$2,715,882 and \$2,172,937. These 470,789 OP Units were convertible to shares of Common Stock on a one-to-one basis, subject to adjustment, on the one year anniversary of their respective closing dates. The OP Units were issued at an agreed upon value of \$13 per OP Unit. If as of the last trading day prior to the first anniversary of the closing date (the "Post-Closing Adjustment Date"), the "Average Price Per Share" (as defined below) was less than \$13, the Company was obligated to issue additional OP Units to the respective sellers in the amount of the difference between (i) the quotient obtained by dividing the OP Unit value at \$13 per OP Unit by the Average Price Per Share as of the Post-Closing Adjustment Date and (ii) the number of OP Units issued on the closing date. The Average Price Per Share means, with respect to any given date, the average final closing price per share of Common Stock during the twenty trading day period ending on such date. An additional 28,187 OP Units were issued to the seller of Governor's Square on the Post-Closing Adjustment Date (May 28, 1999) based on an Average Price Per Share of \$10.01875. An additional 92,439 and 73,957 OP Units were issued to the sellers of Southgate and Crossroads East, respectively, on the Post-Closing Adjustment Date (December 9, 1999) based on an Average Price Per Share of \$9.0125.

In addition, a note payable to the sellers of Southgate and the two notes payable to the sellers of Crossroads East in the amounts of \$200,000, \$230,000 and \$275,000, respectively, were partially repaid in the amounts of \$135,400, \$213,708 and \$236,646 through the issuance of 15,030, 23,716 and 26,259 OP Units on December 9, 1999 based on an Average Price Per Share of \$9.0125.

(ii) Underwriters and Other Purchasers

Underwriters were not retained in connection with the issuance of these securities.

(iii) Consideration

See (i) above.

(iv) Exemption from Registration Claimed

The OP Units were issued to "accredited investors" in transactions which were exempt from registration under Section 4 (2) of the Securities Act of 1933.

Item 6. Selected Financial Data.

The information set forth below presents selected financial data of the Company. Additional financial information is set forth in the audited financial statements and notes thereto contained in "Item 8. Financial Statements and Supplementary Data".

OPERATIONS	Year ended December 31,			
	2000	1999	1998	1997
Total revenues	\$ 26,167,270	\$ 25,354,501	\$ 19,504,803	\$ 10,7
Total expenses	(20,147,117)	(19,133,837)	(13,544,516)	(7,3



Edgar Filing: AEGIS REALTY INC - Form 10-K

Income before gain on sale of investment	6,020,153	6,220,664	5,960,287	3,4
Gain on sale of real estate	108,332	0	0	
Gain on sale of investment in partnership (b)	0	0	0	7
	-----	-----	-----	-----
Income before minority interest	6,128,485	6,220,664	6,740,180	3,4
Minority interest in income of the Operating Partnership	(535,490)	(397,583)	(93,547)	
	-----	-----	-----	-----
Net income	\$ 5,592,995	\$ 5,823,081	\$ 6,646,633	\$ 3,4
	=====	=====	=====	=====
Net income applicable to common shareholders	\$ 5,592,995	\$ 5,823,081	\$ 6,646,633	\$ 1,4
	=====	=====	=====	=====
Net income per share (f) (c)				
Basic	\$ .69	\$ .72	\$ .83	\$
	=====	=====	=====	=====
Diluted	\$ .69	\$ .72	\$ .82	\$
	=====	=====	=====	=====
Weighted average shares outstanding: (c)				
Basic	8,048,894	8,046,574	8,049,987	8,0
	=====	=====	=====	=====
Diluted	8,048,952	8,046,574	8,075,390	8,0
	=====	=====	=====	=====

	December 31,			
FINANCIAL POSITION	2000	1999	1998	1997 (a)
-----	-----	-----	-----	-----
Total assets	\$197,693,943	\$193,392,424	\$195,389,970	\$148,639,328
	=====	=====	=====	=====
Notes payable	\$ 64,972,605	\$ 59,239,944	\$ 58,864,099	\$ 18,544,242
	=====	=====	=====	=====
Total liabilities	\$ 71,564,672	\$ 64,830,450	\$ 65,402,567	\$ 22,866,886
	=====	=====	=====	=====
Minority interest	\$ 6,941,884	\$ 7,260,370	\$ 6,803,895	\$ 727,431

Edgar Filing: AEGIS REALTY INC - Form 10-K

	=====	=====	=====	=====
Total shareholders' equity/partners' capital	\$119,187,387	\$121,301,604	\$123,183,508	\$125,045,011
DISTRIBUTIONS				
Total BUC\$holder distributions	N/A	N/A	N/A	\$ 2,700,004 (e)
Total shareholder distributions	7,727,212	7,724,985	8,330,865	1,932,174 (d)
Distributions per share (c)	.96	.96	1.04	.24 (d)

OTHER DATA

	Year Ended December 31, 2000	Year Ended December 31, 1999	Year Ended December 31, 1998
	-----	-----	-----
Funds From Operations ("FFO") (g)	\$ 10,445,374	\$ 10,646,024	\$ 9,974,863
Funds Available for Distribution ("FAD") (g)	\$ 2,973,856	\$ 8,254,454	\$ 8,969,572
FFO payout ratio (h)	74.0%	72.6%	83.5%
Cash flows from:			
Operating activities	\$ 11,189,802	\$ 9,567,923	\$ 9,584,324
Investing activities	\$ (8,090,815)	\$ (1,970,601)	\$ (20,087,699)
Financing activities	\$ (3,850,809)	\$ (8,374,501)	\$ 6,778,799

(a) Information prior to October 1, 1997 (the date of the Consolidation) is only with respect to Insured I. Information subsequent to September 30, 1997 is with respect to the Company and its consolidated subsidiaries which include Insured I and the other Partnerships pursuant to the Consolidation.

(b) The 1998 results of operations reflect a gain of \$779,893 recognized upon the sale of the Company's limited partnership interest in Dominion Totem Park Limited Partnership.

(c) Net income and distribution per share information for periods before October 1, 1997 is not presented because it is not indicative of the Company's continuing capital structure.

(d) Represents amount for the three months ended December 31, 1997.

## Edgar Filing: AEGIS REALTY INC - Form 10-K

- (e) Represents amount for the nine months ended September 30, 1997.
- (f) Net income per share equals net income divided by the weighted average shares outstanding for the period.
- (g) See "Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations" for a definition and calculation of Funds From Operations and Funds Available for Distribution.
- (h) Represents total shareholder distributions divided by FFO.

Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations.

### Liquidity and Capital Resources

-----

The Company requires long-term financing in order to invest in and maintain its portfolio of Retail Properties and other investments. To date, this long-term liquidity has come from proceeds from the Credit Facility, notes payable assumed upon the purchase of certain properties and the issuance of shares of the Company's Common Stock or OP Units in exchange for real estate. Although the Credit Facility may be increased, the Company's Charter dictates leverage of no more than 50% of the Company's Total Market Value. On a short-term basis, the Company requires funds to pay its operating expenses and those of the Retail Properties, to make improvements to the Retail Properties, pay its debt service and make distributions to its shareholders. The primary source of the Company's short-term liquidity needs are the cash flow received from the Retail Properties and interest income.

As a REIT, the Company is required to distribute at least 95% (90% commencing in 2001) of its taxable income to maintain REIT status. Funds generated from operations are expected to be sufficient to allow the Company to meet this requirement.

The Advisor believes that the stability of the Company's operations and its ability to maintain liquidity are enhanced by:

- (i) Geographic diversity of its portfolio of real estate.
- (ii) 47% of total revenues for the year ended December 31, 2000 were earned from shopping center anchor tenants which are national credit tenants and from interest on an FHA Mortgage.
- (iii) No single asset accounts for 10% or more of total revenues for the year ended December 31, 2000.
- (iv) Leases that provide for recovery of actual common area maintenance charges and real estate taxes, thereby minimizing any effects from inflation.
- (v) Leases that provide for increases in rents based on a percentage of tenants' sales.

During the year ended December 31, 2000, cash and cash equivalents of the Company and its consolidated subsidiaries decreased approximately \$752,000. This decrease was primarily due to improvements to real estate (\$6,199,000), acquisitions of real estate including acquisition expenses (\$558,000), distributions paid to shareholders (\$7,727,000), an increase in deferred costs (\$1,042,000), periodic principal payments on notes payable (\$297,000) and

## Edgar Filing: AEGIS REALTY INC - Form 10-K

distributions paid to minority interest (\$815,000) which exceeded net cash provided by operating activities (\$10,637,000), net proceeds from the sale of real estate (\$154,000) and net proceeds from notes payable (\$6,030,000). Included in the adjustments to reconcile the net income to cash provided by operating activities is depreciation and amortization in the amount of \$5,244,000.

As part of the renewal of the lease for the anchor tenant at the Westbird property, the Company made approximately \$2,140,000 in tenant improvements during 2000. The term of the new lease is 20 years with a minimum annual rent of \$246,000. The minimum annual rent under the old lease was \$103,000. In addition, Governors Square had over \$1,250,000 in improvements and Rolling Hills had \$810,000. The total amount of all property's tenant improvements during 2000 totaled over \$6,200,000 and were funded by cash from continuing operations and borrowings on the Credit Facility.

The Company has the following problem assets which may adversely affect future operations and liquidity:

(i) Safeway, the anchor tenant of Cactus Village Shopping Center closed its facility in December 1991 due to poor sales. The tenant is currently in arrears as it relates to a contractual increase in minimum rent of \$.10 per square foot per year (approximately \$4,200 per year). The aggregate arrears as of December 31, 2000 is \$16,604. The arrearage is due to different interpretations of the lease which is expected to be resolved in 2001. With the exception of this amount, the tenant continues to fully abide by all aspects of its lease which will expire in September 2006. The Company is actively pursuing potential replacement tenants and at the appropriate time, hopes to be able to negotiate a termination agreement with the vacated tenant.

(ii) In July 1994, A&P closed its store in the Mountain Park Plaza Shopping Center due to reduced sales and increased competition. The Company received rental payments from the vacated tenant pursuant to the terms of the lease. In December 2000, A&P bought out its lease for \$300,000 and the Company entered into a new lease with Publix. Publix will take physical occupancy in the third quarter of 2001.

(iii) Three of White Oaks Plaza's anchors have vacated their spaces. Two, Walmart and Winn Dixie, are still paying rent and are current in their rent payments. The Company is in discussions regarding the sale of a portion of the property.

(iv) Office Max, one of the anchor tenants of Town West which was under sublease, vacated its space in February 2000 but the original lessee is still obligated to pay rent. To date, the lessee is current with all rent payments.

(v) Food Lion, located in Barclay Place, closed their store in December 2000. They are still obligated to pay rent through the expiration of its lease. To date, Food Lion is current with all rent payments.

In February 2001, a distribution of \$1,931,803 (\$.24 per share), which was declared in December 2000, was paid to the shareholders from cash flow from operations for the quarter ended December 31, 2000.

The owners of Woodgate Manor have advised the Company that they have entered into an agreement dated December 12, 2000 to sell the property to an unaffiliated third party. In connection with the sale, both the mortgage loan receivable and equity loan held by the Company will be repaid in full. The Company anticipates receiving approximately \$3.5 million as repayment for the loans.

## Edgar Filing: AEGIS REALTY INC - Form 10-K

Management is not aware of any trends or events, commitments or uncertainties, which have not otherwise been disclosed that will or are likely to impact liquidity in a material way.

### Results of Operations

#### Comparison of Years Ended December 31, 2000 and 1999

Net income for the year ended December 31, 2000 decreased by approximately \$230,000, or 4%, as compared to the year ended 1999. Revenues, for the period, increased by approximately \$813,000, or 3%, as compared to the same period for 1999, while expenses increased by approximately \$1,013,000, or 5.3%. Minority interest in income increased by approximately \$138,000. During the year ended December 31, 2000, the Company recognized a gain on sale of real estate of approximately \$108,000. There was no such transaction in 1999.

The increase in revenues for the year ended December 31, 2000 as compared to 1999 was primarily due to approximate increases in rental income of \$276,000, an increase in income from equity investments of \$86,000, an increase in early lease termination payments of \$406,000 and an increase in interest income of \$79,000 partially offset by decreases in tenant reimbursements of \$8,000 and in other income of \$27,000.

Approximately \$378,000 of the total increase in rental income was due to the minimum rent of Winery Square, Pablo Plaza, Rolling Hills and reimbursement charges offset by the decrease in White Oak Plaza minimum rent and Oxford Mall, Southgate, Emporia West and Crossroads retro property taxes. Included in early lease termination payments is a \$300,000 lease settlement paid by A&P as a fee for terminating their lease at Mountain Park. The increase in income from equity investments was primarily due to \$23,000 increase in Pinehurst income and \$63,000 increase in Weatherly Walk income. The increase in interest income was primarily due to the \$74,000 increase in the Crossroads and Southgate OP Unit Loan mortgage interest income.

The increase in expenses for the year ended December 31, 2000 as compared to 1999, was primarily due to increases of \$187,000 in repairs and maintenance, \$58,000 in operating expenses, \$461,000 in interest expense, \$289,000 in depreciation and \$145,000 in other expenses, partially offset by a decrease in real estate taxes of approximately \$45,000 and \$80,000 in general and administrative expenses.

Repairs and maintenance increased \$88,000 due to parking lot light repairs, \$70,000 in snow removal and \$24,000 in grounds landscaping, offset by a decrease in painting of approximately \$29,000. The increase in operating expenses is due to unamortized lease costs, property management fees, and water and sewer expenses of approximately \$130,000. These operating expenses were offset by a decrease of \$62,000 in legal expenses incurred in 1999 but not in 2000. The decrease in real estate taxes was primarily due to \$125,000 of Southgate and Crossroads prior year adjustments offset by \$80,000 increase of real estate taxes. Interest expense increased \$857,000 due to the increased use of the Credit Facility and was offset by \$288,000 decrease due to the repayment of the New York Life note payable and \$104,000 decrease in rate swap interest. Of the increase in depreciation and amortization, approximately \$224,000 was due to increased depreciation of additional improvements of Governor's Square, Westbird and several other properties and \$151,000 was due to increased amortization of the deferred costs associated with the Credit Facility. These increases were partially offset by \$200,000 due to the repayment of the New York Life note payable. The increase in other expenses was due to \$193,000 in a write off of projects that were abandoned, offset by \$61,000 decrease in bad debt expense.

## Edgar Filing: AEGIS REALTY INC - Form 10-K

A gain on sale of real estate of approximately \$108,000 was recognized in the year ended December 31, 2000. No such transaction occurred in 1999.

Minority interest in the income of the Operating Partnership increased approximately \$138,000 for the year ended December 31, 2000 as compared to 1999 primarily due to the increase in OP Units in connection with the post closing price adjustment and settlement of the seller notes relating to the acquisition of Southgate and Crossroads on December 9, 1999.

Comparison of Years Ended December 31, 1999 and 1998  
-----

Net income for the year ended December 31, 1999 decreased by approximately \$824,000, or 12.4%, as compared to the year ended 1998. Revenues, for the period, increased by approximately \$5,850,000, or 30%, as compared to the same period for 1998, while expenses increased by approximately \$5,589,000, or 41.3%. Minority interest in income increased by approximately \$304,000. During the year ended December 31, 1998, the Company recognized a gain on sale of investment in partnership of approximately \$780,000. There was no such transaction in 1999.

The increase in revenues for the year ended December 31, 1999 as compared to 1998 was primarily due to increases in rental income of \$6,277,000, an increase in tenant reimbursements of \$767,000, an increase in early lease termination payments of \$80,000, and an increase in other income of \$24,000, partially offset by decreases in income from equity investments of \$133,000 and interest income of \$1,167,000.

Approximately \$6,322,000 of the total increase in rental income was due to the acquisition of 12 Retail Properties during 1998 (the "1998 Acquisition"). Of the increase in tenant reimbursements, approximately \$1,576,000 was due to the 1998 Acquisition, offset by a decrease of approximately \$809,000 due to additional billings and increases in estimates for recoverable amounts in 1998. The decrease in income from equity investments was primarily due to the sale of the Company's limited partnership interest in Dominion and a decrease in income from Pinehurst. The decrease in interest income was primarily due to the repayment of the Cross Creek and Weatherly Walk FHA Mortgage loans and the repayment of the Cross Creek Loan in mid to late 1998.

The increase in expenses for the year ended December 31, 1999 as compared to 1998, was primarily due to approximate increases of \$406,000 in repairs and maintenance, \$864,000 in operating expenses, \$712,000 in real estate taxes, \$2,558,000 in interest expense, \$178,000 in general and administrative expenses and \$1,049,000 in depreciation, partially offset by a decrease in other expenses of approximately \$178,000.

Repairs and maintenance increased approximately \$656,000 due to the 1998 Acquisition, offset by a decrease in spending at non-1998 Acquisition properties of approximately \$250,000 due primarily to parking lot light repairs, roofing repairs and painting expenses incurred in 1998 but not in 1999. The increases in operating expenses and real estate taxes were due almost exclusively to the 1998 Acquisition. Interest expense increased primarily due to increased use of the Credit Facility and the assumption of existing debt on four of the properties included in the 1998 Acquisition. Of the increase in depreciation and amortization, approximately \$1,173,000 was due to the 1998 Acquisition and \$149,000 was due to increased amortization of the deferred costs associated with the Credit Facility. These increases were partially offset by approximately \$404,000 relating to deferred insurance costs becoming fully amortized during 1999. The decrease in other expenses was primarily due to decreases in bad debt expenses and losses on the repayment of the Cross Creek and Weatherly Walk loans

## Edgar Filing: AEGIS REALTY INC - Form 10-K

in 1998, partially offset by increases due to the 1998 Acquisition.

A gain on sale of investment in partnership in the amount of approximately \$780,000 was recorded for the year ended December 31, 1998 relating to the sale of the Company's limited partnership interest in Dominion in the first quarter of 1998.

Minority interest in the income of the Operating Partnership increased approximately \$304,000 for the year ended December 31, 1999 as compared to 1998 primarily due to the issuance of OP Units with respect to three of the 1998 Acquisitions.

### Funds from Operations and Funds Available for Distribution

-----

Funds from operations ("FFO"), represents net income (computed in accordance with generally accepted accounting principles) ("GAAP"), excluding gains (or losses) from debt restructuring or repayments and sales of property, plus depreciation and amortization and including funds from operations for unconsolidated joint ventures calculated on the same basis. FFO is calculated in accordance with the National Association of Real Estate Investment Trusts ("NAREIT") definition. FFO does not represent cash generated from operating activities in accordance with GAAP and is not necessarily indicative of cash available to fund cash needs which is disclosed in the Consolidated Statements of Cash Flows included in the financial statements, for the applicable periods. There are no material legal or functional restrictions on the use of FFO. FFO should not be considered as an alternative to net income as an indicator of the Company's operating performance or as an alternative to cash flows as a measure of liquidity. Management considers FFO a supplemental measure of operating performance and along with cash flow from operating activities, financing activities and investing activities, it provides investors with an indication of the ability of the Company to incur and service debt, to make capital expenditures, pay distributions to shareholders, and to fund other cash needs.

Funds available for distribution ("FAD") represents FFO plus recurring principal receipts from mortgage loans less lease commissions, recurring capital expenditures (excluding property acquisitions) and debt principal amortization. Net income computed in accordance with GAAP includes straight-lining of property rentals for rent escalations in the amounts of \$241,592, \$367,078 and \$191,057 for the years ended December 31, 2000, 1999 and 1998, respectively. FAD should not be considered an alternative to net income as a measure of the Company's financial performance or to cash flow from operating activities (computed in accordance with GAAP) as a measure of the Company's liquidity, nor is it necessarily indicative of sufficient cash flow to fund all of the Company's needs.

FFO, as calculated in accordance with the NAREIT definition, and FAD for the years ended December 31, 2000 and 1999 and the three months ended December 31, 1997 are summarized in the following table:

	Year Ended December 31, 2000	Year Ended December 31, 1999	Dece
	-----	-----	-----
Net income	\$ 5,592,995	\$ 5,823,081	\$ 6

## Edgar Filing: AEGIS REALTY INC - Form 10-K

Gain on sale of investment in partnership	0	0	
Gain on sale of real estate	(108,332)	0	
Loss on repayment of mortgages and loans receivable	0	0	
Depreciation and amortization of real property	4,718,128	4,377,099	3
Amortization of insurance contract	0	200,195	
Depreciation and amortization from equity investments	242,583	245,649	
	-----	-----	
Funds From Operations ("FFO")	10,445,374	10,646,024	9
Amortization of deferred financing costs	525,513	377,665	
Principal payments received on mortgage loans	35,439	32,416	
Straight-lining of property rentals for rent escalations	(241,592)	(367,078)	
Improvements to real estate	(6,198,584)	(1,308,093)	
Principal repayments on notes payable	(296,865)	(538,401)	
Leasing commissions	(1,295,429)	(588,079)	
	-----	-----	
Funds Available for Distribution ("FAD")	\$ 2,973,856	\$ 8,254,454	\$ 8
	=====	=====	=====
Distributions to shareholders	\$ 7,727,212	\$ 7,724,985	\$ 8
	=====	=====	=====
FFO payout ratio	74.0%	72.6%	
	=====	=====	=====
Funds From Operations ("FFO"):	\$ 10,445,374	\$ 10,646,024	\$ 9
Minority interest in income of the operating partnership:	535,490	397,583	
	-----	-----	
FFO available to common shares and OP Units	\$ 10,980,864	\$ 11,043,607	\$ 10
	=====	=====	=====
Cash flows from:			
Operating activities	\$ 11,189,802	\$ 9,567,923	\$ 9
	=====	=====	=====
Investing activities	\$ (8,090,815)	\$ (1,970,601)	\$ (20)
	=====	=====	=====
Financing activities	\$ (3,850,809)	\$ (8,374,501)	\$ 6
	=====	=====	=====
Weighted average common shares outstanding	8,048,952	8,046,574	8
	=====	=====	=====
Weighted average common shares and OP Units outstanding	8,819,484	8,594,904	8
	=====	=====	=====

### Recently Issued Accounting Standards

---

Statement of Financial Accounting Standards ("SFAS") No. 133, "Accounting for Derivative Instruments and Hedging Activities", as amended, establishes accounting and reporting standards for derivative instruments, including certain derivative instruments embedded in other contracts, and for hedging activities, and is effective for the Company beginning with the first quarter of 2001. The Company has no derivative instruments at December 31, 2000, so implementation of this standard will have no impact on the Company.

SFAS No. 140, "Accounting for Transfers and Servicing of Financial Assets and Extinguishment of Liabilities" replaces SFAS No. 125, which had the same name. It revises the standards for accounting for securitizations and other transfers of



## Edgar Filing: AEGIS REALTY INC - Form 10-K

financial assets and collateral and requires certain disclosures, but it carries over most of SFAS No. 125's provisions without reconsideration. The Company's management does not believe that application of this statement, required in the second quarter of 2001, will have a material impact on the Company's financial statements.

### Forward-Looking Statements

-----

Certain statements made in this report may constitute "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended and Section 21E of the Securities Exchange Act of 1934, as amended. Such forward-looking statements include statements regarding the intent, belief or current expectations of the Company and its management and involve known and unknown risks, uncertainties and other factors which may cause the actual results, performance or achievements of the Company to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. Such factors include, among other things, the following: general economic and business conditions, which will, among other things, affect the demand for retail space or retail goods, availability and creditworthiness of prospective tenants, lease rents and the terms and availability of financing; adverse changes in the real estate markets including, among other things, competition with other companies; risks of real estate development and acquisition; governmental actions and initiatives; and environment/safety requirements.

### Inflation

-----

Inflation did not have a material effect on the Company's results for the periods presented.

### Item 7A. Quantitative and Qualitative Disclosures About Market Risk

The debt financing used to raise capital for the acquisition of the Company's investments exposes the Company to fluctuations in market interest rates. Market interest rates are highly sensitive to many factors, including governmental policies, domestic and international political considerations and other factors beyond the control of the Company.

Cash flows from the Company's investments do not fluctuate with changes in market interest rates. In addition, as of December 31, 2000, approximately 36% of the Company's total notes payable outstanding are either fixed rate or non-interest bearing, and so the payments on these instruments do not fluctuate with changes in market interest rates. In contrast, payments required under the Credit Facility vary based on market interest rates, primarily the 30 day Euro-contract rate. Thus, an increase in market interest rates would result in increased payments under the Credit Facility, without a corresponding increase in cash flows from the Company's investments in the same amounts. For example, based on the \$41,693,000 outstanding under the Credit Facility at December 31, 2000, the Company estimates that an increase of 1% in the 30 day Euro-contract rate would decrease the Company's annual net income by approximately \$417,000; a 2% increase in the 30 day Euro-contract rate would decrease annual net income by approximately \$834,000. For the same reasons, a decrease in market interest rates would generally benefit the Company, as a result of decreased payments under the Credit Facility without corresponding decreases in cash flows from the Company's investments. Various financial vehicles exist which would allow Company management to mitigate the impact of interest rate fluctuations on the Company's cash flows and earnings. On December 1, 1998, the Company entered into

## Edgar Filing: AEGIS REALTY INC - Form 10-K

an interest rate swap agreement with a notional amount of \$10,000,000 at a fixed rate of 5.44%. This agreement expired on December 1, 2000. Management may engage in additional hedging strategies in the future, depending on management's analysis of the interest rate environment and the costs and risks of such strategies.

### Item 8. Financial Statements and Supplementary Data.

	Page
	-----
(a) 1. Financial Statements	
Independent Auditors' Report	20
Consolidated Balance Sheets as of December 31, 2000 and 1999	21
Consolidated Statements of Income for the years ended December 31, 2000, 1999 and 1998	22
Consolidated Statements of Changes in Shareholders' Equity/Partners' Capital (Deficit) for the years ended December 31, 2000, 1999 and 1998	23
Consolidated Statements of Cash Flows for the years ended December 31, 2000, 1999 and 1998	24
Notes to Consolidated Financial Statements	26

#### INDEPENDENT AUDITORS' REPORT

To the Shareholders and  
Board of Directors of  
Aegis Realty, Inc.  
New York, New York

We have audited the accompanying consolidated balance sheets of Aegis Realty, Inc. and subsidiaries (the "Company") as of December 31, 2000 and 1999, and the related consolidated statements of income, changes in shareholders' equity and cash flows for each of the three years in the period ended December 31, 2000. Our audits also included the financial statement schedules listed in Item 14(a)2. These financial statements and financial statement schedules are the responsibility of the Company's management. Our responsibility is to express an

## Edgar Filing: AEGIS REALTY INC - Form 10-K

opinion on these financial statements and financial statement schedules based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, such consolidated financial statements present fairly, in all material respects, the financial position of Aegis Realty, Inc. and subsidiaries as of December 31, 2000 and 1999, and the results of their operations and their cash flows for each of the three years in the period ended December 31, 2000 in conformity with accounting principles generally accepted in the United States of America. Also, in our opinion, such financial statement schedules, when considered in relation to the basic financial statements taken as a whole, present fairly, in all material respects, the information set forth therein.

DELOITTE & TOUCHE LLP  
New York, New York

February 23, 2001

### AEGIS REALTY, INC. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS

	December 31,	
	2000	1999
ASSETS		
Real estate, net	\$ 175,156,729	\$ 172,784,9
Investment in partnerships	5,746,841	5,923,1
Mortgage loan receivable	3,170,322	3,220,1
Loans receivable from affiliates	2,312,543	2,077,8
Cash and cash equivalents	1,474,473	2,226,2
Accounts receivable-tenants, net of allowance for doubtful accounts of \$383,000 and \$343,000, respectively	3,215,665	2,958,0
Deferred costs, net	5,679,884	2,800,5
Other assets	937,486	1,401,3
	-----	-----
Total Assets	\$ 197,693,943	\$ 193,392,4
	=====	=====

Edgar Filing: AEGIS REALTY INC - Form 10-K

LIABILITIES AND SHAREHOLDERS' EQUITY

Liabilities:		
Notes payable	\$ 64,972,605	\$ 59,239,9
Accounts payable and other liabilities	4,476,477	3,514,3
Distributions payable	2,115,590	2,076,1
	-----	-----
Total Liabilities	71,564,672	64,830,4
	-----	-----
Minority interest of unitholders in the Operating Partnership	6,941,884	7,260,3
	-----	-----
Commitments and Contingencies		
Shareholders' equity:		
Common stock; \$.01 par value; 50,000,000 shares authorized;		
8,055,479 issued and 8,049,179 outstanding and 8,053,159		
issued and 8,046,859 outstanding in 2000 and 1999, respectively	80,554	80,5
Treasury stock; \$.01 par value; 6,300 shares	(63)	(
Additional paid in capital	125,339,053	125,319,0
Distributions in excess of net income	(6,232,157)	(4,097,9
	-----	-----
Total Shareholders' Equity	119,187,387	121,301,6
	-----	-----
Total Liabilities and Shareholders' Equity	\$ 197,693,943	\$ 193,392,4
	=====	=====

See accompanying notes to consolidated financial statements.

AEGIS REALTY, INC. AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF INCOME

	Years Ended December 31,		
	2000	1999	1998
	-----	-----	-----
Revenues:			
Rental income	\$ 19,956,353	\$ 19,680,116	\$ 13,402,982
Tenant reimbursements	4,674,235	4,682,075	3,914,656
Early lease termination payments	500,162	93,846	13,464
Income from equity investments	376,903	291,082	423,624
Interest income	561,693	482,442	1,649,071
Other	97,924	124,940	101,006
	-----	-----	-----
Total revenues	26,167,270	25,354,501	19,504,803
	-----	-----	-----

Edgar Filing: AEGIS REALTY INC - Form 10-K

Expenses:

Repairs and maintenance	2,097,007	1,910,194	1,503,746
Operating	2,708,158	2,650,579	1,786,619
Real estate taxes	2,391,257	2,436,047	1,724,424
Interest	4,950,058	4,489,556	1,931,874
General and administrative	1,917,587	1,998,052	1,819,556
Depreciation and amortization	5,186,493	4,897,811	3,849,190
Other	896,557	751,598	929,107
	-----	-----	-----
Total expenses	20,147,117	19,133,837	13,544,516
	-----	-----	-----
Income before gains on sale	6,020,153	6,220,664	5,960,287
Gain on sale of real estate	108,332	0	0
Gain on sale of investment in partnership	0	0	779,893
	-----	-----	-----
Income before minority interest	6,128,485	6,220,664	6,740,180
Minority interest in income of the Operating Partnership	(535,490)	(397,583)	(93,547)
	-----	-----	-----
Net income	\$ 5,592,995	\$ 5,823,081	\$ 6,646,633
	=====	=====	=====
Net income per share:			
Basic	\$ .69	\$ .72	\$ .83
	=====	=====	=====
Diluted	\$ .69	\$ .72	\$ .82
	=====	=====	=====
Weighted average shares outstanding:			
Basic	8,048,894	8,046,574	8,049,987
	=====	=====	=====
Diluted	8,048,952	8,046,574	8,075,390
	=====	=====	=====

See accompanying notes to consolidated financial statements.

AEGIS REALTY, INC. AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY

Common Stock		Treasury Stock		Additional Paid-in Capital
Shares	Amount	Shares	Amount	
-----	-----	-----	-----	-----

Edgar Filing: AEGIS REALTY INC - Form 10-K

Balance at January 1, 1998	8,050,727	\$ 80,507	0	\$ 0	\$ 125,476,308
Net income	0	0	0	0	0
Issuance of shares of common stock	432	4	0	0	4,996
Purchase of treasury shares	0	0	(6,300)	(63)	(58,516)
Consolidation costs	0	0	0	0	(123,692)
Distributions	0	0	0	0	0
	-----	-----	-----	-----	-----
Balance at December 31, 1998	8,051,159	80,511	(6,300)	(63)	125,299,096
Net income	0	0	0	0	0
Issuance of shares of common stock	2,000	20	0	0	19,980
Distributions	0	0	0	0	0
	-----	-----	-----	-----	-----
Balance at December 31, 1999	8,053,159	80,531	(6,300)	(63)	125,319,076
Net income	0	0	0	0	0
Issuance of shares of common stock	2,320	23	0	0	19,977
Distributions	0	0	0	0	0
	-----	-----	-----	-----	-----
Balance at December 31, 2000	8,055,479	\$ 80,554	(6,300)	\$ (63)	\$ 125,339,053
	=====	=====	=====	=====	=====

See accompanying notes to consolidated financial statements.

AEGIS REALTY, INC. AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF CASH FLOWS

	Years Ended December 31,		
	2000	1999	1998
	-----	-----	-----
Cash flows from operating activities:			
Net income	\$ 5,592,995	\$ 5,823,081	\$ 6,646,633
Adjustments to reconcile net income to net cash provided by operating activities:			
Gain on sale of real estate	(108,332)	0	0
Gain on sale of investment in partnership	0	0	(779,893)
Loss on repayments of mortgage loans receivable	0	0	138,438
Depreciation and amortization	5,243,641	4,954,959	3,966,178
Minority interest in income of the Operating Partnership	535,490	397,583	93,547
Distributions from equity investments in excess of income	133,640	129,626	97,954

Edgar Filing: AEGIS REALTY INC - Form 10-K

Leasing commissions and costs	(1,395,929)	(659,579)	(166,256)
Changes in operating assets and liabilities:			
Accounts receivable-tenants	(297,359)	(474,991)	(1,353,348)
Allowance for doubtful accounts	39,727	(40,146)	79,978
Other assets	463,833	(165,577)	(696,092)
Accounts payable and other liabilities	982,096	(397,033)	1,557,185
	-----	-----	-----
Net cash provided by operating activities	11,189,802	9,567,923	9,584,324
	-----	-----	-----
Cash flows from investing activities:			
Net proceeds from sale of real estate	154,409	0	0
Proceeds from sale of investment in partnership	0	0	4,727,500
Improvements to real estate	(6,198,584)	(1,308,093)	(695,177)
Acquisitions of real estate including acquisition expenses	(557,823)	(653,015)	(51,598,294)
Increase in deferred acquisition expenses	(1,289,599)	(45,038)	(114,229)
Repayments of loans receivable from affiliates	21,280	3,129	3,060,000
Loans made to affiliate	(255,937)	0	(2,081,015)
Principal payments received on mortgage loans	35,439	32,416	27,528,253
Closing costs relating to the repayment of mortgage loan receivable	0	0	(19,537)
Investment in partnership	0	0	(895,200)
	-----	-----	-----
Net cash used in investing activities	(8,090,815)	(1,970,601)	(20,087,699)
	-----	-----	-----
Cash flows from financing activities:			
Repayments of notes payable	(4,845,474)	0	(28,703,385)
Periodic principal payments on notes payable	(296,865)	(538,401)	(202,078)
Proceeds from notes payable	10,875,000	1,500,000	44,568,000
Distributions paid to shareholders	(7,726,655)	(8,327,874)	(7,728,904)
Increase in deferred loan costs	(1,041,747)	(553,324)	(896,901)
Distributions paid to minority interest	(815,068)	(454,902)	(74,942)
Purchase of treasury shares	0	0	(58,579)
Consolidation costs	0	0	(124,412)
	-----	-----	-----
Net cash (used in) provided by financing activities	(3,850,809)	(8,374,501)	6,778,799
	-----	-----	-----
		(continued)	
Net decrease in cash and cash equivalents	(751,822)	(777,179)	(3,724,5
Cash and cash equivalents at the beginning of the year	2,226,295	3,003,474	6,728,0
	-----	-----	-----
Cash and cash equivalents at the end of the year	\$ 1,474,473	\$ 2,226,295	\$ 3,003,4
	=====	=====	=====
Supplemental information:			
Interest paid	\$ 4,950,059	\$ 4,841,223	\$ 1,626,7
	=====	=====	=====

Edgar Filing: AEGIS REALTY INC - Form 10-K

Supplemental disclosure of noncash activities:

Notes payable assumed in acquisition of real estate	\$ 0	\$ 0	\$ 23,952,3
	=====	=====	=====
Real estate acquired for units in the Operating Partnership	\$ 0	\$ 0	\$ 6,120,2
	=====	=====	=====
Payable to directors liquidated through the issuance of shares of common stock	\$ 20,000	\$ 20,000	\$ 5,0
	=====	=====	=====
Reclassification of deferred acquisition expenses to real estate upon purchase	\$ 0	\$ 61,278	\$ 47,4
	=====	=====	=====
Real estate acquired through issuance of purchase money notes to sellers	\$ 0	\$ 0	\$ 705,0
	=====	=====	=====
Repayment of purchase money notes to sellers through the issuance of units in the Operating Partnership	\$ 0	\$ 585,754	\$
	=====	=====	=====

See accompanying notes to consolidated financial statements.

AEGIS REALTY, INC. AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

NOTE 1 - General

Aegis Realty, Inc. ("Aegis" or the "Company") is a Maryland corporation that has qualified as a real estate investment trust ("REIT") under the Internal Revenue Code of 1986 as amended (the "Code"). The Company was formed to acquire, own, operate and renovate primarily supermarket-anchored neighborhood and community shopping centers. As of December 31, 2000, the Company owned a portfolio of 28 retail properties containing a total of approximately 3.0 million gross leaseable square feet, held partnership interests in two suburban garden apartment properties and held one FHA insured participating mortgage secured by a suburban garden apartment property.

The Company was formed on October 1, 1997 as the result of the consolidation (the "Consolidation") of four publicly registered, non-listed limited partnerships, Summit Insured Equity L.P. ("Insured I"), Summit Insured Equity L.P. II ("Insured II"), Summit Preferred Equity L.P. and Eagle Insured, L.P. (the "Partnerships", and each individually a "Partnership"). One of the general partners of the Partnerships was an affiliate of Related Capital Company ("Related"), a nationwide, fully integrated real estate financial services firm. Pursuant to the Consolidation, the Company issued shares of its common stock, par value \$.01 per share (the "Common Stock") to all partners in the Partnerships in exchange for their interests in the Partnership based upon each partner's proportionate interest in the Common Stock issued to their Partnership in the Consolidation.



## Edgar Filing: AEGIS REALTY INC - Form 10-K

The Company is governed by a board of directors comprised of two independent directors and three directors who are affiliated with Related. The Company has engaged Related Aegis LP (the "Advisor"), a Delaware limited partnership and an affiliate of Related, to manage its day to day affairs.

The Company owns all of its assets directly or indirectly through Aegis Realty Operating Partnership, LP, a Delaware limited partnership (the "Operating Partnership" or "OP"), of which the Company is the sole general partner and holder of 91.31% of the units of partnership interest (the "OP Units") at December 31, 2000. At December 31, 2000, 5.54% of the OP Units are held by the sellers of three of the retail properties and 3.15% were held by affiliates of Related.

On December 21, 2000, the Company entered into a definitive acquisition agreement to acquire a portfolio of 19 shopping centers and several retail development opportunities (the "Acquisition Transaction") from Dallas, Texas-based P.O'B. Montgomery & Company (and its investment partners) ("POB"). Under the terms of the acquisition agreement, Aegis has agreed to pay POB and its investment partners total consideration of \$203.5 million. The consideration will be comprised of: (i) \$3 million in cash, (ii) \$58.4 million of OP Units which are convertible on a one-for-one basis into Aegis common stock at a value of \$11 per share and cannot be transferred for one year, and (iii) assumption of \$142.1 million in non-recourse debt encumbering the acquired shopping centers. The consideration and components of the consideration are subject to certain adjustments provided for in the acquisition agreement.

As a condition to the Acquisition Transaction, Aegis will terminate its advisory agreement and acquire the assets of the Company's property manager (see Note 8) (consisting primarily of several desktop computers and software) and terminate the property management agreement pursuant to the management internalization agreement which was entered into simultaneously with the acquisition agreement (the "Management Internalization"). Upon closing, certain officers of POB will assume full-time executive positions with Aegis and the Board of Directors will be expanded from five to seven members, four of whom will be independent directors. As a result, Aegis will become self-managed and self-administered.

The Acquisition Transaction is subject to Aegis' stockholder approval and customary conditions, and, if approved, both transactions are expected to close in 2001. The acquisition agreement has been unanimously approved by the Board of Directors of Aegis (including the independent directors) and the shareholders of POB and the management internalization agreement has been unanimously approved by the independent directors of Aegis on behalf of the full Board of Directors. Although there are limitations on Aegis' ability to solicit competing transactions, Aegis' Board of Directors retains the right to consider alternative transactions in accordance with its duties under applicable law. An alternative transaction may include, among others, any merger, consolidation, share exchange or business combination. The exercise of such rights by Aegis' Board of Directors could result in payment of a termination fee of \$3 million to POB.

The Advisor will be entitled to its standard acquisition fee of 3.75% of the acquisition price of the properties acquired (equal to \$7.5 million if all the POB properties are acquired) in connection with the Acquisition Transaction. In consideration of the Management Internalization, the Property Manager and Advisor will be paid an aggregate amount of approximately \$3.5 million subject to adjustments pursuant to the management internalization agreement. The maximum aggregate consideration payable to the Property Manager and the Advisor will be \$11 million of which up to \$1 million may be paid in cash and the balance will be paid in the form of (i) a distribution of Aegis' non-core, non-retail assets based upon their book value subject to certain adjustments and (ii) Aegis stock issued at a value of \$11.

## Edgar Filing: AEGIS REALTY INC - Form 10-K

### NOTE 2 - Summary of Significant Accounting Policies

#### a) Basis of Accounting

The books and records of the Company are maintained on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America ("GAAP"). The preparation of financial statements in conformity with GAAP requires the Advisor to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements as well as the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### b) Basis of Consolidation

The consolidated financial statements include the accounts of the Company and its subsidiary partnerships. All intercompany accounts and transactions have been eliminated in consolidation.

#### c) Real Estate

The carrying amount of real estate includes the purchase price, acquisition expenses, and other direct costs incurred in acquiring the properties. Buildings are depreciated on a straight line basis over their estimated useful lives, generally 40 years. Maintenance and repairs are charged to expense as incurred. Renewals and betterments that significantly extend the useful life of a property are capitalized and amortized over their estimated useful lives. Tenant improvements are capitalized and amortized over the life of the lease.

#### d) Investment in Partnerships

The Company accounts for its investment as a limited partner in partnerships, which own the multifamily properties, using the equity method of accounting because it exercises significant influence over, but does not control, these limited partnerships.

#### e) Impairment

The Company reviews each of its property investments, including those held by the partnerships which own the multifamily properties, for possible impairment at least annually, and more frequently if circumstances warrant. Impairment of properties is determined to exist when estimated amounts recoverable through future operations on an undiscounted basis are below the properties' carrying value. If a property is determined to be impaired, it is written down to its estimated fair value.

At least annually, and more frequently if circumstances warrant, the Company evaluates the collectibility of both interest and principal of its mortgage loan receivable to determine whether it is impaired. A loan is considered to be impaired when, based on current information and events, it is probable the Company will be unable to collect all amounts due according to the existing contractual terms. When a loan is considered to be impaired, the amount of the loss accrual is determined by discounting the expected future cash flows at the loan's effective interest rate or, for practical purposes, from the estimated fair value of the collateral.

The determination of impairment is based not only upon future cash flows, which rely upon estimates and assumptions including expense growth, occupancy and

## Edgar Filing: AEGIS REALTY INC - Form 10-K

rental rates, but also upon market capitalization and discount rates as well as other market indicators. Management believes that the estimates and assumptions used are appropriate in evaluating the carrying amount of the Company's properties and loan. However, changes in market conditions and circumstances may occur in the near term which would cause these estimates and assumptions to change, which, in turn, could cause the amounts ultimately realized upon the sale or other disposition of the investments to differ materially from their estimated fair value. Such changes may also require write-downs in future years. No write-downs for impairment have been recorded during the three years ended December 31, 2000.

### f) Cash and Cash Equivalents

Cash and cash equivalents include cash in banks and money market funds.

### g) Deferred Loan Costs

Costs incurred in connection with the Company's debt have been capitalized and are being amortized over the life of the respective debt using the effective yield method.

### h) Deferred Leasing Commissions

Costs incurred in connection with the lease-up of vacant space and lease renewals have been capitalized and are being amortized over the term of the underlying leases.

Amortization related to the deferred costs described in (g) and (h) above is included in depreciation and amortization expense.

### i) Deferred Acquisition Expenses

Direct costs incurred in connection with the proposed purchase of retail properties are deferred. Upon acquisition of a property, the associated costs are capitalized as real estate. Direct costs incurred in connection with properties which are not acquired, and all indirect acquisition costs, are charged to operations.

### j) Revenue Recognition

Rental income includes amounts received and accrued from operating leases. The straight-line basis is used to recognize base rents under leases which provide for varying rents over the lease terms. Rentals based on a percentage of tenant sales over a specified threshold are accrued after the threshold is exceeded. Payments received from tenants to induce the Company to release the tenant from its lease obligation prior to expiration are recognized upon termination of the lease. Amounts due from tenants as reimbursements of common area maintenance, real estate taxes and insurance are accrued as the related expenses are incurred. Interest income on the mortgage loan receivable is accrued as it is earned.

### k) Income Taxes

The Company has qualified as a REIT under the Code. A REIT is generally not subject to federal income tax on that portion of its REIT taxable income ("Taxable Income") which is distributed to its shareholders provided that at least 95% of Taxable Income is distributed and provided that such income meets certain other conditions. Accordingly, no provision for federal income taxes is required. The Company may be subject to state taxes in certain jurisdictions.

## Edgar Filing: AEGIS REALTY INC - Form 10-K

During 2000, the Company declared distributions of \$.96 per share. For federal income tax purposes, \$.24 per share of ordinary income was carried over from 1999, \$.79 and \$.17 per share of ordinary income and return of capital, respectively, was reported to shareholders for 2000 and \$.24 per share of ordinary income was carried over to 2001.

### l) Comprehensive Income

Because the Company has no items of other comprehensive income, the Company's net income and comprehensive income are the same for all periods presented.

### m) Segment Information

SFAS No. 131, "Disclosures About Segments of an Enterprise and Related Information", requires enterprises to report certain financial and descriptive information about their reportable operating segments, and certain enterprise-wide disclosures regarding products and services, geographic areas and major customers. The Company is an investor in real estate related assets and operates in only one reportable segment. All of the Company's investments are, or are secured by, real estate properties located in the United States; accordingly, all of its revenues were derived from U.S. operations.

### n) New Pronouncements

In December of 1999, the staff of the Securities and Exchange Commission issued Staff Accounting Bulletin No. 101, "Revenue Recognition in Financial Statements". This bulletin summarizes certain of the staff's views in applying generally accepted accounting principles to revenue recognition in financial statements. The Company's management believes that the guidance expressed in the bulletin does not affect the Company's current revenue recognition policies.

Statement of Financial Accounting Standards ("SFAS") No. 133, "Accounting for Derivative Instruments and Hedging Activities" establishes accounting and reporting standards for derivative instruments, including certain derivative instruments embedded in other contracts, and for hedging activities. As amended by SFAS No. 137 and 138, it is effective for the Company beginning with the first quarter of 2001. The Company has no derivative instruments at December 31, 2000, so implementation of this standard will have no impact on the Company.

SFAS No. 140 "Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities" replaces SFAS No. 125 which had the same name. It revises the standards for accounting for securitizations and other transfers of financial assets and collateral and requires certain disclosures, but it carries over most of SFAS No. 125's provisions without reconsideration. The Company's management does not believe that application of this statement, required in the second quarter of 2001, will have a material impact on the Company's financial statements.

### o) Reclassifications

Certain amounts in the 1999 and 1998 financial statements have been reclassified to conform to the 2000 presentation.

### NOTE 3 - Real Estate

The components of real estate are as follows:

December 31,
2000                      1999

Edgar Filing: AEGIS REALTY INC - Form 10-K

	-----	
Land	\$ 40,267,037	\$ 39,798,459
Buildings and improvements	162,348,285	156,239,538
	-----	-----
	202,615,322	196,037,997
Less: Accumulated depreciation	(27,458,593)	(23,253,033)
	-----	-----
	\$175,156,729	\$172,784,964
	=====	=====

Amounts estimated to be recoverable from future operations and ultimate sales are greater than the carrying value of each property owned at December 31, 2000 and 1999. However, the carrying value of certain properties may be in excess of their fair values as of such dates.

On May 19, 2000, the Company acquired an out-parcel of developable land contiguous to the Forest Park Square property for \$500,000 plus acquisition costs of approximately \$32,360.

As part of the renewal of the lease for the anchor tenant at the Westbird property, the Company made \$1,000,000 in tenant improvements during August 2000. The term of the new lease is 20 years with a minimum rental of \$246,000. The minimum annual rent under the old lease was \$103,000.

The acquisitions of Governor's Square, Southgate and Crossroad East, three properties with purchase prices of \$8,200,000, \$15,100,000 and \$4,800,000, respectively, were partially financed through the issuance of 94,726, 208,914 and 167,149 OP Units (subject to adjustment) valued at \$1,231,438, \$2,715,882 and \$2,172,937. These OP Units were convertible to shares of Common Stock on a one-to-one basis, subject to adjustment, beginning on the one year anniversary of their respective closing dates. The OP Units were issued at an agreed upon value of \$13 per OP Unit. If, as of the last trading day prior to the first anniversary of the closing date (the "Post-Closing Adjustment Date"), the "Average Price Per Share" (as defined) was less than \$13, the Company was obligated to issue additional OP Units to the respective sellers in the amount of the difference between (i) the quotient obtained by dividing the OP Unit value at \$13 per OP Unit by the Average Price Per Share as of the Post-Closing Adjustment Date and (ii) the number of OP Units issued on the closing date. An additional 28,187 OP Units were issued to the seller of Governor's Square on the Post-Closing Adjustment Date (May 28, 1999) based on an Average Price Per Share of \$10.01875. An additional 92,439 and 73,957 OP Units were issued to the sellers of Southgate and Crossroads East, respectively, on the Post-Closing Adjustment Date (December 9, 1999) based on an Average Price Per Share of \$9.0125.

None of the Company's investment properties accounted for 10% or more of the Company's total gross revenues for any of the three years in the period ended December 31, 2000.

During the years ended December 31, 2000, 1999 and 1998, the Kroger Company, which is a tenant at six shopping centers, accounted for approximately 11%, 12% and 17%, respectively, of the Company's total revenues.

Based on the carrying value at December 31, 2000, approximately 15% of the Company's investment properties are located in Ohio, 12% are located in Florida, 10% are located in North Carolina and 10% are located in Virginia. No other states comprise more than 10% of the total carrying value.

## Edgar Filing: AEGIS REALTY INC - Form 10-K

Insured II, an indirectly wholly-owned subsidiary of the Company, is the record owner of three of the retail properties. Insured II is the beneficiary of an insurance policy (the "Policy") from Continental Casualty Company ("CNA") which, in effect, insures that the cumulative amount of cash available for distribution, from all sources, as determined in accordance with the Policy and related agreement together with the appraised values of the Retail Properties then owned by Insured II, will equal at least 100% of the aggregate original capital contributions to Insured II allocated to investment in properties on the day on which the last such Retail Property was acquired by Insured II. The Policy will expire in May 2001. Insured I had been the beneficiary of a similar policy that expired in November 1999. No payments were received on the Insured I policy and none are expected on the Insured II policy.

### NOTE 4 - Deferred Costs

The components of deferred costs are as follows:

	December 31, 2000	1999
	-----	-----
Deferred loan costs	\$3,437,672	\$2,395,925
Deferred leasing commissions and costs	2,667,216	1,426,098
Deferred acquisition expenses	1,387,588	97,989
	-----	-----
	7,492,476	3,920,012
Less: Accumulated amortization	(1,812,592)	(1,119,475)
	-----	-----
	\$5,679,884	\$2,800,537
	=====	=====

The increase in deferred acquisition expenses in 2000 is due to approximately \$1,119,000 in expenses incurred to date by the Company in connection with the proposed Acquisition Transaction discussed in Note 1.

### NOTE 5 - Investments in Partnerships

The Company owns a limited partnership interest in the TCR-Pinehurst Limited Partnership ("Pinehurst"), which acquired and operates the Pinehurst apartment complex in Kansas City, Missouri. Under the original terms of this investment, the Company is entitled to a preferred equity return of 8.8% per annum on its initial investment of \$3,799,620, and 9.85% on a subsequent investment of \$1,949,805. These preferred equity returns are cumulative and non interest-bearing. The cumulative, unrecorded and undistributed preferred equity returns to the Company totaled \$1,826,245 and \$1,763,772 at December 31, 2000 and 1999, respectively. These preferred equity returns are payable from excess cash flow from operations or proceeds from a sale or refinancing of Pinehurst's rental property. The Company's percentage of ownership in Pinehurst is 98.99%.

On August 26, 1998, the Company invested \$895,200 for a 40% interest as a limited partner in FAI Ltd. ("FAI"), the limited partnership which owns the Weatherly Walk Apartments located in Fayetteville, Georgia. This equity interest earns an annual preferred return of 10.5% on \$895,200, paid monthly, plus 40% of excess cash flow and sale or refinancing proceeds. As of December 31, 2000, the Company had received all of the preferred returns due from FAI.

The Company owned a limited partnership investment in the Dominion Totem Park

## Edgar Filing: AEGIS REALTY INC - Form 10-K

Limited Partnership ("Dominion"), which acquired and operated an apartment complex in Kirkland, Washington. On March 20, 1998, the general partner of Dominion purchased the Company's limited partnership interest. The purchase price was determined by independent appraisals and resulted in a cash payment to the Company of \$4,727,500, which was \$779,893 in excess of the carrying value of this investment at the date of sale.

Amounts estimated to be recoverable from future operations and ultimate sales are greater than the carrying value of the Company's investments in partnerships at December 31, 2000.

### NOTE 6 - Mortgage Loan Receivable

As of December 31, 2000 and 1999, the Company held a FHA mortgage and an equity loan secured by Woodgate Manor, an apartment complex located in Gainesville, Florida. The FHA mortgage, in the original amount of \$3,110,300 has a stated interest rate of 8.95% and matures January 1, 2024. The 8.95% interest rate includes a 0.07% servicing fee paid by the developer to Related Mortgage Corporation, an affiliate of the Advisor. The base interest and principal are co-insured by the FHA (80%) and an affiliate of the Advisor (20%).

The equity loan, in the original amount of \$339,700, represented a non-interest bearing advance made to the developer for such items as initial operating deficit escrow requirements and HUD related contingencies such as working capital escrow and cash requirements. Such amounts are due on demand upon six months notice at any time after the tenth anniversary of the initial endorsement of the loan by HUD.

The Company is entitled to call for prepayment of the entire outstanding principal amount of the mortgage loan and the equity loan. The Company, in order to call for prepayment, would be required to terminate the mortgage insurance contract with FHA and the other co-insurer. The Company's intention is to exercise the call option only if it determines that the value of the underlying development has increased sufficiently enough to assume the risk of foreclosure should the mortgagor fail to make the accelerated payment. The borrower may elect to prepay at any time without incurring prepayment penalties.

The general partner interest in the borrower is held by an affiliate of the Advisor.

The owners of Woodgate Manor have advised the company they they have entered into an agreement dated December 12, 2000 to sell the property to an unrelated third party. In connection with the sale, both the mortgage loan receivable and the equity loan held by the Company would be repaid in full. The transaction is expected to close during the first half of 2001. The Company anticipates receiving approximately \$3.5 million in repayment of the loans.

### NOTE 7 - Notes Payable

As of December 31, 2000 and 1999, the Company had notes payable as follows:

Noteholder	Date of Note/ Maturity Date	Interest Rate	Monthly Payment of Principal and Interest	Outstanding Balance at 12/31/00	Outstanding Balance at 12/31/99	Balloon Payment/ Due Date

Edgar Filing: AEGIS REALTY INC - Form 10-K

New York Life Insurance Company	7/11/95 6/10/00	9.25%	\$ 55,984	\$ 0	\$ 4,726,178	-
(a)	12/29/97 12/29/03	(b)	Interest only	41,693,000 (c)	30,818,00 (c)	-
Heller Financial, Inc.	6/24/97 (d) 7/1/07	8.50%	\$ 19,992	2,523,267	2,547,557	\$ 2,307,314 7/1/07
Nomura Asset Capital Corporation	10/28/97 (e) 11/11/22	7.54%	\$ 33,130	3,800,498	3,902,472	-
Chase Bank	12/16/96 (f) 1/1/07	8.875%	\$ 51,717	6,290,934	6,350,323	\$ 5,808,553 1/1/07
Merrill Lynch Credit Corporation	9/18/97 (g) 10/1/07	7.73%	\$ 79,509	10,664,906	10,776,168	\$ 9,634,530 10/1/07
Sellers of Southgate	12/10/98 12/10/99	(i)	\$ 0	0	64,600 (i)	-
Sellers of Crossroads East	12/10/98 12/10/99	(i)	\$ 0	0	16,292 (i)	-
Sellers of Crossroads East	12/10/98 12/9/99	(i)	\$ 0	0	38,354 (i)	-
				\$64,972,605	\$ 59,239,944	
				=====	=====	

(a) The Credit Facility is shared among Fleet Bank. (28.57%), KeyBank National Association (28.57%), Citizens Bank of Rhode Island (28.57%) and Sovereign Bank (14.29%).

(b) The interest rate under the Credit Facility can float 1/2% under Fleet Bank's base rate or can be fixed in 30, 60, 90 and 180 day periods at 1.625% over the indicated Euro-contract rate at the option of the Company. The Company has currently elected the 30 day rate which was 6.625% at December 31, 2000.

(c) Outstanding balance of a \$80 million senior revolving credit facility ("Credit Facility").

(d) Note was assumed upon purchase of the property by the Company on March 31, 1998.

(e) Note was assumed upon purchase of the property by the Company on April 22, 1998.

(f) Note was assumed upon purchase of the property by the Company on November 24, 1998.

(g) Note was assumed upon purchase of the property by the Company on December 9, 1998.



## Edgar Filing: AEGIS REALTY INC - Form 10-K

(h) The Credit Facility, which expires on December 29, 2003, was collateralized at December 31, 2000 by nineteen retail properties, one investment in a partnership and the mortgage loan with carrying values of \$110,266,019, \$5,070,366 and \$3,170,322, respectively. In addition, the obligation under the Credit Facility is guaranteed by the Company, two of its subsidiaries and TCR-Pinehurst Limited Partnership.

(i) The note payable to the sellers of Southgate and the two notes payable to the sellers of Crossroads East in the amounts of \$200,000, \$230,000 and \$275,000, respectively, were non-interest bearing and partially repaid in the amounts of \$135,400, \$213,708 and \$236,646 through the issuance of 15,030, 23,716 and 26,259 OP Units on December 9, 1999 based on an Average Price Per Share (see Note 3) of \$9.0125. The balances due of \$64,600, \$16,292 and \$38,354, respectively, were repaid in cash on January 4, 2000.

On December 1, 1998, the Company entered into an interest rate swap agreement with a notional amount of \$10,000,000, intended to reduce the impact of changes in interest rates on the Credit Facility. This agreement effectively changed the Company's interest rate on \$10,000,000 of the Credit Facility debt to a fixed rate of 5.44% and matured on December 1, 2000. The Company accounted for the net cash settlements under this swap agreement as adjustments to the interest expense on the Credit Facility.

Annual principal payment requirements as of December 31, 2000 for each of the next five fiscal years and thereafter are as follows:

Year Ending	Amount
2001	\$ 325,007
2002	349,726
2003	42,071,907*
2004	407,394
2005	444,489
Thereafter	21,374,082
	-----
	\$64,972,605
	=====

\*Includes the maturity of the Credit Facility.

The Company has determined that the carrying value of the notes payable approximates their fair value at December 31, 2000 and 1999, either because the interest rate on such notes fluctuates according to a market index, or because the fixed rate notes bear interest at rates comparable to market rates for similar instruments.

### NOTE 8 - Related Party Transactions

Pursuant to the Advisory Agreement, the Advisor receives (i) acquisition fees equal to 3.75% of the acquisition prices of properties acquired; (ii) mortgage selection fees based on the principal amount of mortgage loans funded; (iii) asset management fees equal to .375% of the total invested assets of the Company; (iv) a liquidation fee based on the gross sales price of the assets sold by the Company in connection with a liquidation of the Company's assets; and (v) reimbursement of certain administrative costs incurred by the Advisor on behalf of the Company.

The original term of the Advisory Agreement will terminate on October 1, 2001.

## Edgar Filing: AEGIS REALTY INC - Form 10-K

Thereafter, the Advisory Agreement will be renewed annually by the Company and the OP, subject to the majority approval of the Company's Board of Directors and the OP. The Advisory Agreement cannot be terminated by the Company prior to October 1, 2001, other than for gross negligence or willful misconduct of the Advisor and by a majority vote of the Company's independent directors. The Advisory Agreement may be terminated without cause by a majority vote of the Company's independent directors following October 1, 2001 or by the Advisor at any time.

The Company's Retail Properties are managed by RCC Property Advisors (the "Property Manager"), an affiliate of the Advisor, for a fee equal to 4.5% of the gross rental receipts from the retail properties. The Property Manager also receives standard leasing commissions for space leased to new tenants and for lease renewals and is reimbursed for certain expenses.

The costs incurred to related parties for the years ended December 31, 2000 and 1999 and 1998 were as follows:

	2000	1999	1998
	-----	-----	-----
Acquisition fees	\$ 19,699	\$ 23,805	\$2,707,157
Expense reimbursement	289,962	271,972	290,639
Property management fees	1,084,563	1,037,014	735,338
Leasing commissions and costs	1,126,850	471,888	178,509
Asset management fee	779,379	779,561	630,661
	-----	-----	-----
	\$3,300,453	\$2,584,240	\$4,542,304
	=====	=====	=====

On December 9, 1998, in connection with the acquisition of Southgate and Crossroads East, the Company made loans (the "OP Unit Loans") totaling \$2,081,015 to Standard Investment Company ("SIC"), a partner in the partnerships which owned the two properties. The loans were originally secured by 163,517 OP units issued to SIC in exchange for its partnership interests in the partnerships which owned the properties and also by a guarantee from the principals of SIC for 25% of the total loan amounts. On January 4, 2000, in connection with the repayment of seller notes payable (see Note 7(i)), an additional 101,518 OP units were issued, the OP Unit Loans were increased by \$255,937 and the interest rate was increased from 7.613% to 10.03%.

The OP Unit Loans mature on the earlier of December 9, 2015 or the sale date of the underlying properties. Interest and principal are payable only to the extent of distributions with respect to the OP Units. Such distributions will be retained by the Company until all accrued interest and the outstanding balances of the loans are repaid. As of December 31, 2000 and 1999, the balances of these OP Unit Loans totaled \$2,312,543 and \$2,077,086, respectively, and are shown as Loans Receivable from Affiliates on the consolidated balance sheets.

At December 31, 2000, the Company was due \$47,521 from the Advisor and affiliates; this amount is included in other assets. At December 31, 1999, the Company owed \$344,428 to the Advisor and affiliates; this amount is included in accounts payable and other liabilities.

### NOTE 9 - Earnings Per Share

Basic net income per share in the amount of \$.69, \$.72 and \$.83 for the years ended December 31, 2000, 1999 and 1998, respectively, equals net income for the

Edgar Filing: AEGIS REALTY INC - Form 10-K

periods (\$5,592,995, \$5,823,081 and \$6,646,633, respectively), divided by the weighted average number of shares outstanding for the periods (8,048,894, 8,046,574 and 8,049,987, respectively).

Diluted net income per share in the amount of \$.69, \$.72 and \$.82 for the years ended December 31, 2000, 1999 and 1998, respectively, equals net income for the periods, divided by the weighted average number of diluted shares outstanding for the periods (8,048,952, 8,046,574 and 8,075,390, respectively). The weighted average number of diluted shares outstanding for the year ended December 31, 1998 reflects the weighted average impact of an additional 148,984 OP Units which would have to be issued to the sellers of three Retail Properties on the Post-Closing Adjustment Date based on the closing price per share on December 31, 1998 (see Note 3). For purposes of this calculation, the additional OP Units were assumed to be immediately converted to shares of Common Stock.

The stock options issued during 1999 (see Note 11) did not have a dilutive effect under the treasury stock method, because the average market price of the Company's Common Stock during the period from issuance to December 31, 1999 did not exceed the \$9.50 exercise price of the options. During the quarter and year ended December 31, 2000, the Company's average market price for its common stock exceeded the exercise price, so the options were dilutive.

There is no difference between basic and diluted net income per share with respect to the conversion of the minority interests' OP Units outstanding at December 31, 2000, 1999 and 1998 into an additional 765,780, 777,213 and 517,625 shares, respectively, of Common Stock because the earnings of an OP Unit are equivalent to the earnings of a share of Common Stock.

NOTE 10 - Leases

Future minimum base rentals due from tenants under non-cancelable operating leases as of December 31, 2000 are as follows:

Year Ending December 31 -----	Amount -----
2001	\$ 18,479,000
2002	16,846,000
2003	14,825,000
2004	12,591,000
2005	10,565,000
Thereafter	45,803,000 -----
 Total	 \$119,109,000 =====

Certain leases require the lessees to reimburse the Company for real estate taxes, insurance costs and certain other reimbursable expenses.

All 28 retail properties have certain tenants with leases that require payment of percentage rent. Percentage rent is an amount paid by the tenant which represents a portion of its sales over a specified threshold amount as called for in the lease. Percentage rent received during the years ended December 31, 2000, 1999 and 1998 was approximately \$328,000, \$183,000 and \$132,000, respectively.

NOTE 11 - Common Stock

The Company has adopted an incentive stock option plan (the "Incentive Stock Option Plan"), the purpose of which is to (i) attract and retain qualified persons as directors and officers and (ii) to incentivize and more closely align

## Edgar Filing: AEGIS REALTY INC - Form 10-K

the financial interests of the Advisor and its affiliates and their respective employees and officers with the interests of the stockholders by providing the Advisor and its affiliates with substantial financial interest in the Company's success. The Compensation Committee of the Company's Board of Directors administers the Incentive Stock Option Plan. Pursuant to the Incentive Stock Option Plan, if the Company's distributions per share of Common Stock in the immediately preceding calendar year exceed \$0.9869 per share, the Compensation Committee has the authority to issue options to purchase, in the aggregate, that number of shares of Common Stock which does not exceed three percent of the shares outstanding as of December 31 of the immediately preceding calendar year (or in the initial year, as of October 1, 1997). Any options not granted in a given year are carried over and become available to be granted in subsequent years. The maximum number of shares that can be issued over the life of the Incentive Stock Option Plan is 805,073.

All options granted will have an exercise price equal to or greater than the fair market value of the shares of Common Stock on the date of the grant. The maximum option term is ten years from the date of grant. All stock options granted pursuant to the Incentive Stock Option Plan may vest immediately upon issuance or may vest later, as determined by the Compensation Committee. The Company's distributions per share of Common Stock for the years ended December 31, 1999 and 1997 did not exceed \$.9869 per share. In 1998, the Company distributed \$1.035 per share of Common Stock (\$0.96 from continuing operations and a \$0.075 special capital gains distribution), thus enabling the Compensation Committee, at their discretion, to issue up to 241,522 options.

On August 6, 1999, options to purchase 30,000 shares of Common Stock were granted to an officer of the Company and certain employees of an affiliate of the Advisor, none of whom are employees of the Company. The exercise price of these options is \$9.50 per share. The term of each option is ten years. The options vest in equal installments on August 6, 2000, 2001 and 2002. The Company has adopted the provisions of SFAS No. 123, "Accounting for Stock-Based Compensation" for its stock options issued to non-employees. Accordingly, compensation cost is accrued based on the estimated fair value of the options issued, and amortized over the vesting period. Because vesting of the options is contingent upon the recipient continuing to provide services to the Company until the vesting date, the Company estimates the fair value of the non-employee options at each period end up to the vesting date, and adjusts expensed amounts accordingly. The compensation cost is amortized over the vesting period of the options. Each of the grantees has terminated employment and all of the options were forfeited prior to vesting. No options were issued during 2000. In connection with the Acquisition Transaction, the Company has the right to issue the remaining unissued and issuable options upon consummation of the Acquisition Transaction at an exercise price of no less than \$11.00 per share.

Through calendar year 1999, each independent director was entitled to receive annual compensation for serving as a director in the aggregate amount of \$15,000 payable in cash (maximum of \$5,000 per year) and/or shares of Common Stock valued based on the fair market value at the date of issuance. Beginning in calendar year 2000, the annual compensation for each independent director was increased from \$15,000 to \$17,500 and the maximum payable in cash was increased from \$5,000 to \$7,500. As of December 31, 2000 and 1999, 2,376 and 1,216 shares, respectively, having an aggregate value of \$22,500 and \$12,500, respectively, have been issued to each of the Company's two independent directors as compensation for their services. An additional 981 shares with an aggregate value of \$10,000 were issued to each independent Director in January, 2001.

On October 9, 1998, the Board of Directors authorized the implementation of a stock repurchase plan, enabling the Company to repurchase, from time to time, up

## Edgar Filing: AEGIS REALTY INC - Form 10-K

to 500,000 shares of its Common Stock. The repurchases will be made in the open market and the timing will be dependent on the availability of shares and other market conditions. As of both December 31, 2000 and 1999, the Company had acquired 6,300 shares of its Common Stock for an aggregate purchase price of \$58,579 (including commissions and service charges). Repurchased shares are accounted for as treasury stock.

On January 29, 1999, the Company adopted a shareholder rights plan (the "Shareholder Rights Plan"). Terms of the Shareholder Rights Plan provide for a distribution to common shareholders of record at the close of business on February 16, 1999 of one Right for each outstanding share of Common Stock of the Company. Subject to limited exceptions, the Rights will be exercisable if a person or group acquires 15% or more of the Company's Common Stock or announces a tender offer for 15% or more of the Common Stock. Depending on the circumstances, the effect of the exercise of the Rights will be to permit each holder of a Right to either purchase stock in the Company or stock of the buyer, at a substantial discount, and, in so doing, materially dilute the level of ownership of the buyer in the Company. The Company will be entitled to redeem the Rights at \$.01 per Right at any time before a person has acquired 15% or more of the outstanding Common Stock. The Shareholder Rights Plan will expire on February 16, 2009.

### NOTE 12 - Selected Quarterly Financial Data (unaudited)

	2000 Quarter Ended			
	March 31	June 30	September 30	December 31
<b>Revenues:</b>				
Rental income	\$ 5,187,635	\$ 4,975,979	\$ 4,883,709	\$ 4,909,030
Tenant reimbursements	1,150,940	1,107,932	1,132,515	1,282,848
Income from equity investments	101,592	98,327	82,206	94,778
Interest income	133,679	151,311	139,391	137,312
Other	185,913	61,125	29,222	321,826
	6,759,759	6,394,674	6,267,043	6,745,794
<b>Expenses:</b>				
Repairs and maintenance	505,043	454,674	511,980	625,310
Operating	667,581	666,880	646,813	726,884
Real estate taxes	612,901	589,348	581,376	607,632
Interest	1,186,856	1,202,234	1,256,735	1,304,233
General and administrative	462,291	507,617	483,087	464,592
Depreciation and amortization	1,215,844	1,257,981	1,350,911	1,361,757
Other	296,194	199,848	231,520	168,995
	4,946,710	4,878,582	5,062,422	5,259,403

Edgar Filing: AEGIS REALTY INC - Form 10-K

Income before gain on sale of real estate and minority interest	1,813,049	1,516,092	1,204,621	1,486,391
Gain on sale of real estate	0	0	108,332	0
Income before minority interest	1,813,049	1,516,092	1,312,953	1,486,391
Minority interest in income of the Operating Partnership	(159,856)	(132,462)	(114,149)	(129,023)
Net income	\$ 1,653,193	\$ 1,383,630	\$ 1,198,804	\$ 1,357,368
Net income per share:				
Basic	\$ .21	\$ .17	\$ .15	\$ .17
Diluted	\$ .21	\$ .17	\$ .15	\$ .17

	2000 Quarter Ended			
	March 31	June 30	September 30	December 31
Revenues:				
Rental income	\$ 5,018,188	\$ 4,916,201	\$ 4,998,061	\$ 4,747,666
Tenant reimbursements	1,178,675	1,178,670	1,091,893	1,232,837
Income from equity investments	85,501	85,937	68,014	51,630
Interest income	115,177	124,878	126,412	115,975
Other	32,882	25,519	35,970	124,415
Total revenues	6,430,423	6,331,205	6,320,350	6,272,523
Expenses:				
Repairs and maintenance	411,241	365,487	560,325	573,141
Operating	660,629	699,159	639,373	651,418
Real estate taxes	624,396	667,561	581,209	562,881
Interest	1,105,280	1,107,410	1,127,521	1,149,345
General and administrative	455,794	531,163	510,424	500,671
Depreciation and amortization	1,289,742	1,204,899	1,191,916	1,211,254
Other	369,319	198,187	160,981	23,111
Total expenses	4,916,401	4,773,866	4,771,749	4,671,821
Income before minority interest	1,514,022	1,557,339	1,548,601	1,600,702

Edgar Filing: AEGIS REALTY INC - Form 10-K

Minority interest in income of the Operating Partnership	(91,522)	(95,915)	(98,454)	(111,692)
	-----	-----	-----	-----
Net income	\$ 1,422,500	\$ 1,461,424	\$ 1,450,147	\$ 1,489,010
	=====	=====	=====	=====
Net income per share:				
Basic	\$ .18	\$ .18	\$ .18	\$ .19
	=====	=====	=====	=====
Diluted	\$ .17	\$ .18	\$ .18	\$ .19
	=====	=====	=====	=====

NOTE 13 - Commitments and Contingencies

The Company is subject to routine litigation and administrative proceedings arising in the ordinary course of business. Management does not believe that such matters will have a material adverse impact on the Company's financial position, results of operations or cash flows.

A current or previous owner or operator of real property may be legally liable for the costs of removal or remediation of hazardous or toxic substances on, under or in such property. Such liability may exist whether or not the owner or operator knew of, or was responsible for, such hazardous or toxic substances. In addition, the presence of hazardous or toxic substances may adversely affect the owner's ability to borrow funds using such real property as collateral. Certain environmental laws impose liability for release of asbestos-containing materials ("ACMs") into the air and third parties may seek recovery from owners or operators of real properties for personal injury associated with ACMs. In connection with the ownership (direct or indirect), operation, management and development of real properties, the Company may be liable for removal or remediation costs, as well as certain other potential costs which could relate to such hazardous or toxic substances or ACMs (including governmental fines and injuries to persons and property). To date, the Company has not incurred any costs of removal or remediations of such hazardous or toxic substances. However, the presence, with or without the Company's knowledge, of hazardous or toxic substances at any property held or operated by the Company could have an adverse effect on the Company's business, operating results and financial condition.

Phase I Environmental Site Assessments have been undertaken on all of the Company's properties. In certain cases, additional Phase II site investigations have also been undertaken where deemed appropriate. Based on these reports, no on-site hazardous chemicals or petroleum products were detected or found to exist in the soil or in the groundwater at those properties which would result in action by state environmental agencies and which would require additional investigation and/or remediation of the Mountain Park Plaza property. In February 1998, a Phase II investigation determined that there were detectable levels of certain hazardous materials above threshold levels which are ascertained by the Georgia State Department of Natural Resources Environmental Protection Division ("GAEPD"). On May 28, 1999 management received notification from GAEPD that the site was added to the GAEPD Hazardous Site Inventory ("HSI"). Management has recently completed a re-sampling to determine if such levels continue to exist in order to potentially qualify for a de-listing from the HSI. The re-sampling indicated that no hazardous materials remain detectable above the threshold levels which are ascertained by GAEPD to require remediation and, on May 5, 2000, the GAEPD removed the property from the HSI. Management has installed wells on the site to monitor ongoing levels of hazardous materials in the ground water pursuant to GAEPD policy.

## Edgar Filing: AEGIS REALTY INC - Form 10-K

### NOTE 14 - Subsequent Events

On or about February 8, 2001, a complaint was filed in the New York Supreme Court, County of New York, against the Advisor. Also individually named in the suit were Messrs. Boesky, Hirmes, Ross, Brenner, Allen and Fisch, each of whom is either a director of Aegis or the Advisor. Aegis was also named as a nominal defendant. The action is entitled Paul v. The Related Companies, L.P., Index No. 01-600669. The suit is a purported class and derivative action in connection with the Acquisition Transaction and the Management Internalization described in Note 1. The suit alleges that the defendants breached their fiduciary duty to Aegis' stockholders by, among other things, committing Aegis to pay unwarranted fees and other consideration to the Advisor and the Property Manager. The lawsuit seeks preliminary and permanent injunctive relief against the consummation of the Acquisition Transaction and the Management Internalization in addition to unspecified damages, costs and attorney's fees.

Aegis has retained counsel with regard to the lawsuit and the defendants intend to defend the action vigorously. With respect to the allegations in the lawsuit, the defendants have advised that they continue to believe that the transactions are fair and reasonable and in the best interests of Aegis and its stockholders and will be submitted for approval by a vote of Aegis' stockholders.

The Company believes that it has meritorious defenses to the claims brought in the lawsuit described above, but is unable to predict the effect of the outcome of this lawsuit on the Company's financial position, results of operations and cash flows. In addition, the timing of the final resolution of this proceeding is uncertain. No provision has been recorded on the financial statements of the Company to reflect the above litigation.

In February 2001, an additional \$1,500,000 was borrowed under the Credit Facility.

Item 9. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure.

None.

### PART III

Item 10. Directors and Executive Officers of the Company.

The Board of Directors directs the management of the business and affairs of Aegis but retains the Advisor to manage Aegis' day-to-day affairs. The Board of Directors delegates to the Advisor responsibilities with respect to, among other things, overseeing the portfolio of Aegis' assets and the acquisition or disposition of investments. During 2000, the Board of Directors held six meetings, the audit committee held four meetings and the compensation committee did not hold any meetings. The average attendance in the aggregate of the total number of Board and committee meetings was 83%.

The Directors and Executive Officers of Aegis are as follows:



Edgar Filing: AEGIS REALTY INC - Form 10-K

Name	Age	Offices Held	Year First Became Director/Officer	Term
Stuart J. Boesky	44	Chairman, President and Chief Executive Officer	1997	
Michael J. Brenner	55	Director	1999	
Alan P. Hirmes	46	Director, Senior Vice President, and Assistant Secretary	1997	
Peter T. Allen	55	Director	1997	
Arthur P. Fisch	59	Director	1997	
Bruce H. Brown	47	Senior Vice President	1997	
Mark J. Schlacter	50	Senior Vice President	1997	
Michael I. Wirth	42	Senior Vice President and Chief Financial Officer	2000	
Denise L. Kiley	41	Vice President	1997	
Marc D. Schnitzer	40	Vice President	1997	
Jeffrey S. Suchman	38	Vice President	1999	
Gary Parkinson	51	Controller	2000	
Teresa Wicelinski	34	Secretary	1998	

STUART J. BOESKY is Chairman, President and Chief Executive Officer of Aegis and is President, Director and Chief Executive Officer of the sole General Partner of the Advisor. Mr. Boesky practiced real estate and tax law in New York City with the law firm of Shipley & Rothstein from 1984 until February 1986 when he joined Related Capital Company, the real estate finance affiliate of The Related Companies, L.P. From 1983 to 1984, Mr. Boesky practiced law with the Boston law firm of Kaye, Fialkow, Richmond & Rothstein (which subsequently merged with Strook & Strook & Lavan) and from 1978 to 1980 was a consultant specializing in real estate at the accounting firm of Laventhal & Horwath. Mr. Boesky is the sole shareholder of one of the general partners of Related Capital Company. Mr. Boesky graduated from Michigan State University with a Bachelor of Arts degree and from Wayne State School of Law with a Juris Doctor degree. He then received a Master of Laws degree in Taxation from Boston University School of Law. Mr. Boesky also serves on the Board of Trustees of Charter Municipal Mortgage Acceptance Company ("CharterMac") and of American Mortgage Acceptance Company ("AMAC"), which companies are also advised by affiliates of Related Capital Company.

MICHAEL J. BRENNER is a Director of Aegis, and is the Executive Vice President and Chief Financial Officer of The Related Companies, L.P. Prior to joining The Related Companies, L.P. in 1996, Mr. Brenner was a partner with Coopers & Lybrand, having served as Managing Partner of its Industry Programs and Client Satisfaction initiatives from 1993-1996, Managing Partner of the Detroit group of offices from 1986-1993 and Chairman of its National Real Estate Industry Group from 1984-1986. Mr. Brenner graduated summa cum laude from the University of Detroit with a Bachelors degree in Business Administration and from the University of Michigan with a Masters of Business Administration, with distinction. Mr. Brenner also serves on the Board of Trustees of CharterMac.

ALAN P. HIRMES is a Director, Senior Vice President and Assistant Secretary of Aegis and is a Director and Senior Vice President of the sole General Partner of the Advisor. Mr. Hirmes is a Senior Managing Director of Related Capital Company, where he is responsible for overseeing the portfolio management, finance and accounting departments, as well as the joint venture development program. Mr. Hirmes is the sole shareholder of one of the general partners of Related Capital Company. Mr. Hirmes has been a Certified Public Accountant in New York since 1978. Prior to joining Related Capital Company in October 1983,

## Edgar Filing: AEGIS REALTY INC - Form 10-K

Mr. Hirmes was employed by Weiner & Co., certified public accountants. Mr. Hirmes graduated from Hofstra University with a Bachelor of Arts degree. Mr. Hirmes also serves on the Board of Trustees of CharterMac.

PETER T. ALLEN is President of Peter Allen & Associates, Inc., a real estate development and management firm, in which capacity he has been responsible for the leasing, refinancing and development of major commercial properties. Mr. Allen has also been an adjunct professor of the Graduate School of Business at the University of Michigan since 1981. Mr. Allen received a Bachelor of Arts Degree in history/economics from DePauw University and a Masters degree in Business Administration with Distinction from the University of Michigan. Mr. Allen has been an independent director since 1997 and is a member of the Audit and Compensation Committees. Mr. Allen also serves on the Board of Trustees of CharterMac and AMAC.

ARTHUR P. FISCH is an attorney in private practice specializing in real property and securities law since October 1987, with Arthur P. Fisch, P.C. and Fisch & Kaufman. From 1975-1987, Mr. Fisch was employed by E.F. Hutton & Company, serving as First Vice President in the Direct Investment Department from 1981-1987 and Associate General Counsel from 1975-1980 in the legal department. As First Vice President, he was responsible for the syndication and acquisition of residential real estate. Mr. Fisch received a B.B.A. from Bernard Baruch College of the City University of New York and a Juris Doctor degree from New York Law School. Mr. Fisch is admitted to practice law in New York and Pennsylvania. Mr. Fisch has been an Independent Director since 1997 and is a member of the Audit and Compensation Committees. Mr. Fisch also serves on the Board of Trustees of CharterMac and AMAC.

BRUCE H. BROWN is a Senior Vice President of Aegis and is a Senior Vice President of the sole General Partner of the Advisor. Mr. Brown is a Senior Vice President of Related Capital Company and is Director of Related Capital Company's Portfolio Management Group. He is responsible for overseeing the administration of Related Capital Company's public registered debt and equity affiliates encompassing the monitoring of the performance of each entity and each investment. He is also responsible for Related Capital Company's loan servicing activities with respect to the firm's \$600 million portfolio of tax exempt first mortgage bonds and FNMA/GNMA insured and co-insured loan portfolio. Prior to joining Related Capital Company in 1987, Mr. Brown was a Real Estate Lending Officer at the United States Trust Company of New York and previously held management positions in the hotel and resort industry with Helmsley-Spear and Westin Hotels. Mr. Brown graduated from Colgate University with a Bachelor of Arts degree.

MARK J. SCHLACTER is a Senior Vice President of Aegis and is a Senior Vice President of the sole General Partner of the Advisor. Mr. Schlacter is a Vice President of taxable mortgage acquisitions of Related Capital Company, and has been with Related Capital Company since June 1989. Prior to joining Related Capital Company, Mr. Schlacter garnered 16 years of direct real estate experience covering retail and residential construction, single and multifamily mortgage origination and servicing, commercial mortgage origination and servicing, property acquisition and financing and mortgage lending program underwriting and development. He was a Vice President with Bankers Trust Company from 1986 to June 1989, and held prior positions with Citibank, Anchor Savings Bank and the Pyramid Companies covering the 1972-1986 period. Mr. Schlacter holds a Bachelor of Arts degree in Political Science from Pennsylvania State University.

MICHAEL I. WIRTH is the Chief Financial Officer and Senior Vice President of Aegis and the Chief Financial Officer and a Senior Vice President of the General

## Edgar Filing: AEGIS REALTY INC - Form 10-K

Partner of the Advisor. Mr. Wirth is also a Senior Vice President of Related Capital Company. Mr. Wirth joined Related Capital Company in August, 2000. Prior to Related Capital Company, Mr. Wirth was a Vice President in the real estate group at CGA Investment Management where he was responsible for the underwriting, investment and management of all commercial real estate debt investments made by the company. Prior to CGA, Mr. Wirth spent 4 years as a Senior Manager at Deloitte & Touche in the realty consulting group and technology solutions practice and 5 years as a Senior Manager and National Director to the financial services industry at The Roulac Group of Deloitte & Touche. Mr. Wirth received a Bachelors in Business Administration from Georgia State University. He has been a Certified Public Accountant since 1986.

DENISE L. KILEY is a Senior Vice President of Aegis and is a Senior Vice President of the sole General Partner of the Advisor. Ms. Kiley is also a Managing Director of Related Capital Company, responsible for overseeing the investment underwriting and approval of all real estate properties invested in Related Capital Company sponsored corporate, public and private equity and debt funds. Prior to joining Related Capital Company in 1990, Ms. Kiley had experience acquiring, financing and managing the assets of multifamily residential properties. From 1981 through 1985 she was an Auditor with a national accounting firm. Ms. Kiley holds a Bachelor of Science degree in Accounting from Boston College and is a Member of the Affordable Housing Roundtable.

MARC D. SCHNITZER is a Senior Vice President of Aegis and is a Senior Vice President of the sole General Partner of the Advisor. Mr. Schnitzer is a Managing Director of Related Capital Company and Director of Related Capital Company's Tax Credit Acquisitions Group. Mr. Schnitzer received a Master of Business Administration degree from The Wharton School of The University of Pennsylvania in December 1987, and joined Related Capital Company in January, 1988. From 1983 to 1986, Mr. Schnitzer was a Financial Analyst in the Fixed Income Research Department of The First Boston Corporation in New York. Mr. Schnitzer received a Bachelor of Science degree, summa cum laude, in Business Administration from the School of Management at Boston University.

JEFFREY S. SUCHMAN is a Vice President of Aegis where he is responsible for the financial evaluation and the initial due diligence of potential shopping center acquisitions. Mr. Suchman has been a consultant to Related Capital Company since February of 1998. Prior to consulting for Related Capital Company, Mr. Suchman was the President of The Suchman Group from 1995-1998. From 1987-1995, Mr. Suchman held positions with the Macklowe Organization as a Vice President and Rockrose Development Corp., as an Assistant Vice President, participating in acquisitions and asset management and from 1985-1987 was employed by Helmsley-Spear, Inc., involved in commercial leasing and sales. Mr. Suchman received a Bachelor of Arts degree in psychology from New York University and a Master of Business Administration from Fordham University. Mr. Suchman is currently a Member of the International Council of Shopping Centers.

GARY PARKINSON is the Controller of Aegis and is the Controller of the sole General Partner of the Advisor. Mr. Parkinson has been a Certified Public Accountant in New York since 1987. Prior to joining Related Capital Company in September 2000, Mr. Parkinson was employed by American Real Estate Partners, L.P. from July 1991 to September 2000, Integrated Resources, Inc. from August 1988 to July 1991 and Ernst and Young from September 1984 to August 1988. Mr. Parkinson graduated from Northeastern University and The Johnson Graduate School of Business at Cornell University.

TERESA WICELINSKI is the Secretary of Aegis and is the Secretary of the sole General Partner of the Advisor. Ms. Wicelinski joined Related Capital Company in June 1992, and prior to that date was employed by Friedman, Alprin & Green,

## Edgar Filing: AEGIS REALTY INC - Form 10-K

Certified Public Accountants. Ms. Wicelinski graduated from Pace University with a Bachelor of Arts Degree in Accounting.

### Committees of the Board of Directors

-----

The Board of Directors has standing Audit and Compensation Committees. The Audit Committee's duties include the review and oversight of all transactions with affiliates of Aegis, the periodic review of Aegis' financial statements and meetings with Aegis' independent auditors. The Audit Committee is comprised of Messrs. Allen and Fisch and held four meetings during Aegis' fiscal year ended December 31, 2000.

The Compensation Committee's duties include the determination of compensation of Aegis' executive officers and the administration of Aegis' Incentive Share Option Plan. The Compensation Committee is comprised of Messrs. Allen and Fisch and did not hold any meetings during Aegis' fiscal year ended December 31, 2000. The Compensation Committee must have at least two members, each of which must be Independent Directors.

### Compliance with Section 16(a) of the Securities Exchange Act of 1934

-----

Section 16(a) of the Securities Exchange Act of 1934, as amended, requires Aegis' officers and directors, and persons who own more than ten percent of a registered class of Aegis' equity securities, to file reports of ownership and changes in ownership with the Securities and Exchange Commission (the "Commission"). These persons are required by regulation of the Commission to furnish Aegis with copies of all Section 16(a) forms they file.

Based solely on its review of the copies of such forms received by it, or written representations from certain reporting persons that no Forms 5 were required for those persons, Aegis believes that during the fiscal year ended December 31, 2000, Aegis' officers, directors and greater than ten percent beneficial owners complied with all applicable Section 16(a) filing requirements.

### The Advisor

-----

The Directors and Executive Officers of Related Aegis, Inc. ("Related Aegis"), the sole General Partner of the Advisor, are set forth below. These Officers of the General Partner of the Advisor may also provide services to Aegis on behalf of the Advisor.

The Directors and Executive Officers of Related Aegis, Inc., the sole General Partner of the Advisor, are as follows:

Name	Age	Offices Held	Year First Director/O
Stuart J. Boesky	44	President, Chief Operating Officer and Director	1997
Alan P. Hirmes	46	Senior Vice President and Director	1997
Stephen M. Ross	60	Director	1997
Bruce H. Brown	47	Senior Vice President	1997
Mark J. Schlacter	50	Senior Vice President	1997
Michael I. Wirth	42	Senior Vice President and Chief Financial Officer	2000

## Edgar Filing: AEGIS REALTY INC - Form 10-K

Denise L. Kiley	41	Senior Vice President	1997
Marc D. Schnitzer	40	Senior Vice President	1997
Gary Parkinson	51	Treasurer and Controller	2000
Teresa Wicelinski	35	Secretary	1997

For biographical information with respect to Messrs. Boesky, Hirmes, Brown, Schlacter, Wirth, Schnitzer, and Parkinson and Meses. Kiley and Wicelinski see "Directors and Executive Officers of Aegis."

STEPHEN M. ROSS is a Director of the Advisor. Mr. Ross is the founder, Chairman, CEO and Managing General Partner of The Related Companies, L.P. He graduated from the University of Michigan School of Business Administration with a Bachelor of Science degree and from Wayne State University School of Law with a Juris Doctor degree. Mr. Ross then received a Master of Laws degree in taxation from New York University School of Law. He joined the accounting firm of Coopers & Lybrand in Detroit as a tax specialist and later moved to New York, where he worked for two large Wall Street investment banking firms in their real estate and corporate finance departments. Mr. Ross formed the predecessor of The Related Companies, L.P. in 1972 to develop, manage, finance and acquire real estate.

### Item 11. Executive Compensation.

Aegis has ten officers and five Directors (two of whom are Independent Directors). Aegis does not pay or accrue any fees, salaries or other forms of compensation to its Officers or Directors, other than Independent Directors and options received under the Stock Option Plan. Independent Directors receive compensation for serving as Directors at the rate of \$17,500 per year payable \$7,500 in cash (or at such Director's option, shares of Common Stock) and shares having an aggregate value of \$10,000, based on the fair market value at the date of issuance, in addition to an expense reimbursement for attending meetings of the Board of Directors.

The Independent Directors also will receive compensation for serving on the special committee of the Board of Directors in connection with evaluating the Pending Portfolio Acquisition Transaction at the rate of \$17,500, payable \$7,500 in cash (or at such Director's option shares of common stock) and shares having an aggregate value of \$10,000 based upon the fair market value at the date of issuance.

The Advisor, at its expense, provides all personnel necessary to conduct Aegis' regular business. The Advisor receives various fees for advisory and other services performed under the Advisory Agreement, as further described in Item 13. "Certain Relationships and Related Transactions". An affiliate of the Advisor pays all salaries, bonuses and other compensation (other than options received under the Stock Option Plan) to the officers of Aegis and the general partner of the Advisor. Certain directors and officers of the sole general partner of the Advisor and certain officers of Aegis receive compensation from the Advisor and its affiliates for services performed for various affiliated entities, which may include services performed for Aegis. Such compensation may be based in part on the performance of Aegis; however, the Advisor believes that any compensation attributable to services performed for Aegis is immaterial.

### Item 12. Security Ownership of Certain Beneficial Owners and Management.

As of February 28, 2001, one person was known by Aegis to be the beneficial owner of more than five percent of the outstanding Shares of Common Stock.

Edgar Filing: AEGIS REALTY INC - Form 10-K

Name and Address -----	Amount and Nature of Beneficial Ownership -----	Percentage of Common Shares Outstanding -----
Warren E. Buffett 1440 Kiewit Plaza Omaha, NE 68131	569,900 Shares *	7.08%

\* The ownership of shares of Common Stock reported herein is based upon the Schedule 13-G/A filed with the Securities and Exchange Commission on February 14, 2001.

As of February 28, 2001, the directors of the sole general partner of the Advisor own, in the aggregate, 100% of the voting stock of the sole general partner of the Advisor.

As of February 28, 2001, directors and executive officers of Aegis and directors and officers of the sole general partner of the Advisor own directly or beneficially Shares of Common Stock as follows:

Beneficial Owner (1) -----	Amount and Nature of Beneficial Ownership -----	Percent of Class (2) -----
Directors, Nominees and Executive Officers		
Stephen M. Ross	149,768 (3, 4)	1.69%
Alan P. Hirmes	94,816 (4, 5)	1.07%
Stuart J. Boesky	154,426 (4, 6)	1.74%
Peter T. Allen	3,357	*
Arthur P. Fisch	3,357	*
Bruce H. Brown	400	*
All Officers and Directors of Aegis and Related Aegis as a group (13 persons)	401,582 (4, 7)	4.55%

\*Less than 1% of the common stock issued by Aegis.

(1) Address of beneficial owner is c/o Aegis Realty, Inc., 625 Madison Avenue, New York, New York 10022.

(2) Percent of class assumes that (i) with respect to each individual person, all units of limited partnership held by such person have been converted to shares of common stock and (ii) with respect to all officers and directors as a group that all such units of limited partnership held by all such persons have been converted to shares of common stock.

(3) Includes 67,938 units of limited partnership interest in the Operating Partnership, which are currently convertible to shares of common stock on a one-to-one basis.

(4) Includes 2,271 units of limited partnership interest in the Operating Partnership, which are currently convertible to shares of common stock on a one-to-one basis, held by Related Capital Company, in which Messrs. Ross, Boesky and Hirmes hold a majority of the direct and indirect equity interest.

(5) Includes 65,412 units of limited partnership interest in the Operating

## Edgar Filing: AEGIS REALTY INC - Form 10-K

Partnership, which are currently convertible to shares of common stock on a one-to-one basis.

(6) Includes 98,772 units of limited partnership interest in the Operating Partnership, which are currently convertible to shares of common stock on a one-to-one basis.

(7) Includes 234,393 units of limited partnership interest in the Operating Partnership, which are currently convertible to shares of common stock on a one-to-one basis.

### Stock Option Plan

-----

Aegis has adopted an incentive stock option plan (the "Plan"), the purpose of which is to (i) attract and retain qualified persons as directors and officers and (ii) to incentivize and more closely align the financial interests of the Advisor and its employees and officers with the interests of the stockholders by providing the Advisor with substantial financial interest in Aegis' success. The Compensation Committee, which consists of Messrs. Allen and Fisch, administers the Plan. Pursuant to the Plan, if Aegis' distributions per Share of Common Stock in the immediately preceding calendar year exceed \$0.9869 per Share, the Compensation Committee has the authority to issue options to purchase, in the aggregate, that number of Shares of Common Stock which is equal to three percent of the Shares outstanding as of December 31 of the immediately preceding calendar year (or in the initial year, as of October 1, 1997), provided that the Compensation Committee may only issue, in the aggregate, options to purchase a maximum number of Shares of Common Stock over the life of the Incentive Stock Option Plan equal to 809,754 Shares (10% of the Shares outstanding on October 1, 1997).

Subject to the limitations described in the preceding paragraph, if the Compensation Committee does not grant the maximum number of options in any year, then the excess of the number of authorized options over the number of options granted in such year will be added to the number of authorized options in the next succeeding year and will be available for grant by the Compensation Committee in such succeeding year.

All options granted will have an exercise price equal to or greater than the fair market value of the shares of common stock on the date of the grant. The maximum option term is ten years from the date of grant. All stock options granted pursuant to the Incentive Stock Option Plan may vest immediately upon issuance or in accordance with the determination of the Compensation Committee.

No options were granted for the year ended December 31, 1997. In 1998, Aegis distributed \$1.035 per share of common stock (\$0.96 from continuing operations and a \$0.075 special capital gains distribution), thus enabling the Compensation Committee, at its discretion, to issue options for up to 241,522 Shares.

In 1999, Aegis granted a total of 30,000 options to employees of affiliates of the Advisor. Each of the employees have terminated employment, two during 2000 and the third in 2001, before their options had vested and all of the options were forfeited back to the Company. In 2000, Aegis did not issue any options. Under the current terms of the Acquisition Agreement, Aegis is permitted to issue the 234,522 options that are outstanding, but unissued.

### Item 13. Certain Relationships and Related Transactions.

Subject to consummation of the Acquisition Transaction and the Management Internalization described in Item 1, Aegis and the Operating Partnership entered

## Edgar Filing: AEGIS REALTY INC - Form 10-K

into an Advisory Agreement pursuant to which the Advisor is obligated to use its best efforts to seek out and present to Aegis, whether through its own efforts or those of third parties retained by it, suitable and a sufficient number of investment opportunities which are consistent with the investment policies and objectives of Aegis and consistent with such investment programs as the Directors may adopt from time to time in conformity with Aegis' Articles of Amendment and Restatement (the "Articles").

Although the Directors have continuing exclusive authority over the management of Aegis, the conduct of its affairs and the management and disposition of Aegis' assets, the Directors have initially delegated to the Advisor, subject to the supervision and review of the Board of Directors and consistent with the provisions of the Articles, the power and duty to: (i) manage the day-to-day operations of Aegis; (ii) acquire, retain or sell Aegis' assets; (iii) seek out, present and recommend investment opportunities consistent with Aegis' investment policies and objectives, and negotiate on behalf of Aegis with respect to potential investments or the disposition thereof; (iv) when appropriate, cause an affiliate to serve as the mortgagee of record for mortgage investments of Aegis and in that capacity hold escrows on behalf of mortgagors in connection with the servicing of mortgages; (v) obtain for Aegis such services as may be required in acquiring and disposing of investments, disbursing and collecting the funds of Aegis, paying the debts and fulfilling the obligations of Aegis, and handling, prosecuting and settling any claims of Aegis, including foreclosing and otherwise enforcing mortgages and other liens securing investments; (vi) obtain for Aegis such services as may be required for property management, mortgage brokerage and servicing, and other activities relating to the investment portfolio of Aegis; (vii) evaluate, structure and negotiate prepayments or sales of Aegis' mortgage investments and mortgage securities; (viii) monitor operations and expenses of Aegis; and (ix) from time to time, or as requested by the Directors, make reports to Aegis as to its performance of the foregoing services.

The original term of the Advisory Agreement will terminate on October 1, 2001, the fourth anniversary of its effective date. Thereafter, the Advisory Agreement may be renewed annually by Aegis, subject to an evaluation of the performance of the Advisor by the Board of Directors. The Advisory Agreement may be terminated (i) without Cause by the Advisor or (ii) for Cause by a majority of the Independent Directors, each without penalty, and each upon 60 days' prior written notice to the non-terminating party.

The Advisory Agreement cannot be terminated by Aegis prior to October 1, 2001, other than for Cause. "Cause" is defined as gross negligence or willful misconduct of the Advisor. Aegis cannot dissolve and liquidate prior to such anniversary date except upon a recommendation of the Advisor and the vote of a majority in interest ("Majority Vote") of the Stockholders. After October 1, 2001, the vote of the holders of 66-2/3% of Aegis' then outstanding Shares is required to approve a dissolution and liquidation of Aegis that is not recommended by the Advisor and the Majority Vote of Stockholders is required to approve a liquidation of Aegis recommended by the Advisor. If for any reason, whether prior to or after October 1, 2001, the Advisory Agreement is terminated in accordance with its terms, Aegis may dissolve and liquidate upon the Majority Vote of Stockholders.

Pursuant to the terms of the Advisory Agreement, the Advisor is entitled to receive the fees and other compensation set forth below:

Fee/Compensation*	Amount
-----	-----
Acquisition Fee	3.75% of the acquisition price of each property acquired by Aegis, the



## Edgar Filing: AEGIS REALTY INC - Form 10-K

	Operating Partnership and their respective subsidiaries.
Mortgage Selection Fee	3.0 % of the principal amount of each mortgage loan originated or acquired by Aegis, the Operating Partnership and their respective subsidiaries.
Mortgage Placement Fee	0.75% of the principal amount of each mortgage loan originated or acquired by Aegis, the Operating Partnership and their respective subsidiaries (payable by the borrower, and not Aegis).
Asset	Management Fee/ Special Distribution 0.375% per annum of total invested assets of Aegis, the Operating Partnership and their respective subsidiaries.
Operating Expense Reimbursement	For direct expenses incurred by the Advisor in an amount not to exceed \$283,462 per annum (subject to increase based on increases in Aegis', the Operating Partnership's and their respective subsidiaries' assets and to annual increases based upon increases in the Consumer Price Index).
Incentive Share Options	The Advisor may receive options to acquire additional Shares pursuant to Aegis' Incentive Share Option Plan only if Aegis' distributions in any year exceed \$0.9869 per Share (i.e., the 1996 pro forma distributions set forth Aegis' Solicitation Statement dated as of June 15,

Edgar Filing: AEGIS REALTY INC - Form 10-K

1997), and the Compensation Committee of the Board of Directors determines to grant such options.

Liquidation Fee

1.50% of the gross sales price of the assets sold by the Aegis in connection with a liquidation of the Aegis' assets supervised by the Advisor.

The Advisor is also permitted to earn miscellaneous compensation which may include, without limitation, construction fees, escrow interest, property management fees, leasing commissions and insurance brokerage fees. The payment of any such compensation is generally limited to the competitive rate for the services being performed.

The Advisor may engage in other business activities related to real estate, mortgage investments or other investments whether similar or dissimilar to those made by Aegis, or act as manager to any other person or entity having investment policies whether similar or dissimilar to those of Aegis. Before the Advisor, the officers and directors of the Advisor and all persons controlled by the Advisor and its officers and directors may take advantage of an opportunity for their own account or present or recommend it to others, they are obligated to present such investment opportunity to Aegis if (i) such opportunity is of a character which could be taken by Aegis, (ii) such opportunity is compatible with Aegis' investment objectives and policies and (iii) Aegis has the financial resources to take advantage of such opportunity.

The Articles and the Advisory Agreement provide that Aegis will indemnify the Advisor and its affiliates under certain circumstances.

The Advisor is entitled to subcontract its obligations under the Advisory Agreement to an affiliate. In accordance with the foregoing, the Advisor has assigned its rights and obligations to Related.

All of Aegis' twenty-eight properties are managed by RCC Property Advisors, Inc. (the "Property Manager"), an affiliate of the Advisor. The Property Manager receives standard leasing commissions for space leased to new tenants and lease renewals.

PART IV

Item 14. Exhibits, Financial Statement Schedules and Reports on Form 8-K.

	Sequential Page -----
(a) 1. Financial Statements	
Independent Auditors' Report	22
Consolidated Balance Sheets as of December 31, 2000 and 1999	23

## Edgar Filing: AEGIS REALTY INC - Form 10-K

Consolidated Statements of Income for the years ended December 31, 2000, 1999 and 1998	24
Consolidated Statements of Changes in Shareholders' Equity/Partners' Capital (Deficit) for the years ended December 31, 2000, 1999 and 1998	25
Consolidated Statements of Cash Flows for the years ended December 31, 2000, 1999 and 1998	26
Notes to Consolidated Financial Statements	28
(a) 2. Financial Statement Schedules	
Schedule II - Valuation and Qualifying Accounts for the three years ended December 31, 2000	48
Schedule III - Real Estate and Accumulated Depreciation and Notes to Schedule at December 31, 2000	49
Schedule IV - Mortgage Loans on Real Estate at December 31, 2000	51
All other schedules have been omitted because they are not required or because the required information is contained in the financial statements or notes hereto.	
(a) 3. Exhibits	
(3.1A) Articles of Incorporation dated as of August 13, 1996 (incorporated by reference to the Company's Registration Statement on Form 10, File No. 001-13239)	
(3.1B) Amended Articles of Incorporation dated as of September 26, 1996 (incorporated by reference to the Company's Registration Statement on Form 10, File No. 001-13239)	
(3.1C) Articles of Amendment and Restatement of Articles of Incorporation dated as of October 1, 1997 (incorporated by reference to the Company's Registration Statement on Form 10, File No. 001-13239)	
(3.1D) Certificate of Correction dated as of October 22, 1997 (incorporated by reference to the Company's Current Report on Form 8-K, filed with the Commission on March 19, 1998)	
(3.2) Bylaws (incorporated by reference to the Company's Current Report on Form 8-K, filed with the Commission on March 19, 1998)	
(4.1) Specimen Copy of Stock Certificate for shares of the Company's Common Stock (incorporated by reference to the Company's Amendment No. 1 on Form 10/A to the Company's Registration Statement on Form 10, File No. 001-13239)	
(10A) Continental Casualty Company Insurance Policy issued to the Company (incorporated by reference to Exhibit 10(C) to the Company's Registration Statement on Form S-11, File No. 33-8755, as amended)	
(10B) Indemnity Agreement among Continental Casualty Company, the Company and the General Partners (incorporated by reference to Exhibit 10(D) to the Company's Registration Statement on Form S-11, File No. 33-8755, as	

## Edgar Filing: AEGIS REALTY INC - Form 10-K

amended)

- (10C) Secured Promissory Note between Principal Mutual Life Insurance Company and Insured II dated December 11, 1992 (incorporated by reference to Exhibit 10F to Insured II's Annual Report on Form 10-K for the year ended December 31, 1992)
- (10D) Form of Purchase and Sale Agreement pertaining to Summit Preferred's acquisition of Preferred Equity Investments (incorporated herein by reference to exhibit 10C to Summit Preferred's S-11 Registration Statement)
- (10E) Form of Amended and Restated Agreement of Limited Partnership of Operating Partnerships (incorporated herein by reference to Exhibit 10B to Summit Preferred's S-11 Registration Statement)
- (10F) Mortgage Note, dated June 10, 1988, with respect to Cross Creek Apartments in Charlotte, North Carolina, in the principal amount of \$17,494,100 (incorporated by reference to Exhibit 10(b) in Eagle's Current Report on Form 8-K dated June 15, 1988)
- (10G) Equity Loan Note, dated June 10, 1988, with respect to Cross Creek Apartments in Charlotte, North Carolina, in the principal amount of \$1,783,900 (incorporated by reference to Exhibit 10(c) in Eagle's Current Report on Form 8-K dated June 15, 1988)
- (10H) Subordinated Loan Note, dated June 10, 1988, with respect to Cross Creek Apartments in Charlotte, North Carolina (incorporated by reference to Exhibit 10(d) in Eagle's Current Report on Form 8-K dated June 15, 1988)
- (10I) Mortgage Note, dated August 18, 1988, with respect to Weatherly Walk Apartments in Fayetteville, Georgia, in the principal amount of \$7,772,500 (incorporated by reference to Exhibit 10(e) in Eagle's Current Report on Form 8-K dated August 19, 1988)
- (10J) Equity Loan Note, dated August 18, 1988, with respect to Weatherly Walk Apartments in Fayetteville, Georgia, in the principal amount of \$895,200 (incorporated by reference to Exhibit 10(f) in Eagle's Current Report on Form 8-K dated August 19, 1988)
- (10K) Subordinated Loan Note, dated August 18, 1988, with respect to Weatherly Walk Apartments in Fayetteville, Georgia (incorporated by reference to Exhibit 10(g) in Eagle's Current Report on Form 8-K dated August 19, 1988)
- (10L) Mortgage Note, dated December 12, 1988, with respect to Woodgate Manor in Gainesville, Florida, in the principal amount of \$3,110,300 (incorporated by reference to Exhibit 10(h) in Eagle's Current Report on Form 8-K dated December 12, 1988)
- (10M) Equity Loan Note, dated December 12, 1988, with respect to Woodgate Manor in Gainesville, Florida, in the principal amount of \$339,700 (incorporated by reference to Exhibit 10(i) in Eagle's Current Report on Form 8-K dated December 12, 1988)
- (10N) Subordinated Promissory Note, dated December 12, 1988, with respect to Woodgate Manor in Gainesville, Florida (incorporated by reference to Exhibit 10(j) in Eagle's Current Report on Form 8-K dated December 12, 1988)

## Edgar Filing: AEGIS REALTY INC - Form 10-K

- (10Q) Advisory Agreement dated as of October 1, 1997, between the Company, Aegis Realty Operating Partnership, LP (the "OP") and Related Aegis LP (the "Advisor") (incorporated by reference to the Company's Current Report on Form 8-K, filed with the Commission on March 19, 1998)
- (10P) Agreement and Plan of Consolidation dated as of October 1, 1997, by and among the Company, the OP, Aegis Realty Holding Partnership, LP ("Aegis Holding"), AOP Merger Sub I, Inc. ("AOP Sub I"), AOP Merger Sub II, Inc. ("AOP Sub II"), Summit Insured Equity L.P. ("Insured I"), Summit Insured Equity II L.P. ("Insured II"), Summit Preferred Equity L.P. ("Summit Preferred"), Eagle Insured L.P. ("Eagle"), the Advisor, Related Insured Equity Associates, Inc. ("Related GP I"), RIDC II, L.P. ("Related GP II"), Related Equity Funding, Inc. ("Related GP III"), Partnership Monitoring Corporation ("PMC"), Related Federal Insured, L.P. ("Related GP IV"), Related Insured BUC\$ Associates, Inc., as assignor limited partner of Insured I and Insured II ("Assignor LP I/II"), Related BUC\$ Associates, Inc. ("Assignor LP III") and Related FI BUC\$, Inc. ("Assignor LP IV") (incorporated by reference to the Company's Current Report on Form 8-K, filed with the Commission on March 19, 1998)
- (10Q) Incentive Share Option Plan (incorporated by reference to the Company's Current Report on Form 8-K, filed with the Commission on March 19, 1998)
- (10R) Omnibus Assignment Agreement dated as of October 1, 1997, by and among the Company, the OP, Aegis Holding, AOP Sub I, AOP Sub II, Insured I, Insured II, Summit Preferred, Eagle, the Advisor, Related GP I, Related GP II, Related GP III, PMC, Assignor LP I/II, Assignor LP III and Assignor LP IV (incorporated by reference to the Company's Current Report on Form 8-K, filed with the Commission on March 19, 1998)
- (10S) Revolving Credit Agreement dated as of December 29, 1997 by and between the OP, as borrower and BankBoston, N.A. for itself and as Agent (incorporated by reference to the Company's Current Reports on Form 8-K, filed with the Commission on January 9, 1998)
- (10T) Management Agreement between the Company, Insured I, Insured II, the OP and the Property Manager dated October 1, 1997 (incorporated by reference to Exhibit 10Z in the Company's Annual Report on Form 10-K for the period ended December 31, 1997)
- 21 List of Subsidiaries (filed herewith) 52
- (b) Reports on Form 8-K

Current report on Form 8-K relating to the resignation of J. Michael Fried as Chairman of the Board of Directors and Chief Executive Officer and Stuart J. Boesky as Chief Operating Officer and the unanimous appointment of Stuart J. Boesky as Chairman of the Board of Directors and Chief Executive Officer and Michael J. Brenner as a Director was dated December 16, 1999 and was filed on January 5, 2000.

Edgar Filing: AEGIS REALTY INC - Form 10-K

SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Company has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

AEGIS REALTY, INC.  
(Company)

Date: March 29, 2001

By: \_\_\_\_\_  
Stuart J. Boesky  
Director, Chairman of the Board,  
President and Chief Executive

Officer

Date: March 29, 2001

By: \_\_\_\_\_  
Michael I. Wirth  
Chief Financial Officer

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, this report has been signed by the following persons on behalf of the Company and in the capacities and on the dates indicated:

Signature	Title	Date
----- Stuart J. Boesky	Director, Chairman of the Board, President and Chief Executive Officer	March 29, 2001
----- Michael J. Brenner	Director	March 29, 2001
----- Alan P. Hirmes	Director and Senior Vice President	March 29, 2001
----- Peter T. Allen	Director	March 29, 2001
----- Arthur P. Fisch	Director	March 29, 2001
----- Michael I. Wirth	Senior Vice President and Chief Financial Officer	March 29, 2001

Edgar Filing: AEGIS REALTY INC - Form 10-K

-----  
Gary J. Parkinson

Treasurer and Controller

March 29, 2001

SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Company has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

AEGIS REALTY, INC.  
(Company)

Date: March 29, 2001

By: /s/ Stuart J. Boesky  
-----

Stuart J. Boesky  
Director, Chairman of the Board,  
President and Chief Executive

Officer

Date: March 29, 2001

By: /s/ Michael I. Wirth  
-----

Michael I. Wirth  
Chief Financial Officer

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, this report has been signed by the following persons on behalf of the Company and in the capacities and on the dates indicated:

Signature	Title	Date
-----	-----	-----
/s/ Stuart J. Boesky ----- Stuart J. Boesky	Director, Chairman of the Board, President and Chief Executive Officer	March 29, 2001
/s/ Michael J. Brenner ----- Michael J. Brenner	Director	March 29, 2001

Edgar Filing: AEGIS REALTY INC - Form 10-K

/s/ Alan P. Hirmes  
-----

Alan P. Hirmes                      Director and Senior Vice President                      March 29, 2001

/s/Peter T. Allen  
-----

Peter T. Allen                      Director                      March 29, 2001

/s/ Arthur P. Fisch  
-----

Arthur P. Fisch                      Director                      March 29, 2001

/s/ Michael I. Wirth                      Senior Vice President and  
-----                      Chief Financial Officer

Michael I. Wirth                      March 29, 2001

/s/ Gary J. Parkinson  
-----

Gary J. Parkinson                      Treasurer and Controller                      March 29, 2001

AEGIS REALTY, INC. AND SUBSIDIARIES

SCHEDULE II - VALUATION AND QUALIFYING ACCOUNTS

Year Ended December 31	Name	Balance at Beginning of Period*	Additions During Year*	Deduction- Write-offs*	Balance at End of Period
2000	Allowance for Doubtful Accounts	\$343,000	\$360,000	\$ (320,000)	\$383,000
1999	Allowance for Doubtful Accounts	\$383,000	\$384,000	\$ (424,000)	\$343,000
1998	Allowance for Doubtful Accounts	\$304,000	\$428,000	\$ (349,000)	\$383,000

AEGIS REALTY, INC.  
ITEM 14, SCHEDULE III  
REAL ESTATE AND ACCUMULATED DEPRECIATION  
DECEMBER 31, 2000

	Cost Capitalized	
	Subsequent to	
Initial Cost to Partnership (F)	Acquisition	Purchase Pr



Edgar Filing: AEGIS REALTY INC - Form 10-K

	Encum- brances	Land	Buildings and Improvements	Improvements	Land
Shopping Centers:					
Cactus Village Glendale, AZ	\$ 0	\$ 2,093,532	\$ 4,631,948	\$ 33,517	\$ (42,
Hickory Plaza Nashville, TN	(H)	1,288,328	3,931,633	18,291	(3,
Highland Fair Gresham, OR	0	1,288,328	5,059,079	138,661	(67,
Pablo Plaza Jacksonville, FL	(H)	2,147,213	5,922,120	508,141	(7,
Southhaven Southhaven, MS	(H)	1,288,328	4,793,938	31,050	
Town West Indianapolis, IN	(H)	1,932,491	3,303,752	20,814	
Westbird Miami, FL	(H)	1,566,070	5,475,510	660,577	2,
Winery Square Fairfield, CA	(H)	4,320,555	8,916,731	157,429	(227,
Mountain View Village Shellville, GA	(H)	2,675,960	8,661,498	88,972	(143,
Forest Park Square Cincinnati, OH	0	1,532,064	7,841,725	10,000	494,
Kokomo Plaza Kokomo, IN	(H)	695,912	6,643,748	31,557	(8,
Rolling Hills Square Tucson, AZ	(H)	2,624,639	2,516,365	(7)	332,
Mountain Park Plaza Atlanta, GA	0	1,566,015	3,791,633	0	
Applewood Centre Omaha, NE	(H)	1,795,469	4,574,757	0	
Birdneck Center Virginia Beach, VA	(H)	469,227	2,837,048	0	
The Market Place Newton, NC	(H)	810,910	4,875,966	0	
Barclay Place Lakeland, FL	2,523,267	573,079	3,452,804	28,402	
The Village At Waterford Midlothian, VA	3,800,498	940,193	5,629,239	0	
Governor's Square Montgomery, AL	(H)	1,220,408	7,297,832	14,401	
Marion City Square Marion, NC	(H)	765,950	4,619,926	0	
Dunlop Village Colonial Heights, VA	(H)	751,518	4,505,067	0	
Centre Stage Springfield, TN	(H)	1,052,698	6,305,930	0	
White Oaks Plaza Spindale, NC	0	1,237,309	7,445,072	0	
Cape Henry Virginia Beach, VA	(H)	587,486	3,548,028	0	
Emporia West	(H)	435,001	2,679,059	0	

Edgar Filing: AEGIS REALTY INC - Form 10-K

Emporia, KS					
Oxford Mall	6,290,934	1,289,377	7,745,666	0	
Oxford, MS					
Southgate	10,664,906	2,269,668	13,391,965	0	
Heath, OH					
Crossroads East	(H)	721,798	4,273,252	0	
Columbus, OH					
	-----	-----	-----	-----	-----
	\$ 64,972,605	\$ 39,939,526	\$ 154,671,291	\$ 1,741,805	\$ 327,000
	=====	=====	=====	=====	=====

Gross Amount at which  
Carried At Close of Period (D)

	Land	Buildings and Improvements	Total	Accumulated Depreciation	Year Constru
	-----	-----	-----	-----	-----
Shopping Centers:					
Cactus Village	\$ 2,050,949	\$ 4,598,212	\$ 6,649,161	\$ 1,573,715	
Glendale, AZ					
Hickory Plaza	1,284,578	4,019,090	5,303,668	1,362,558	197
Nashville, TN					
Highland Fair	1,220,360	5,213,691	6,434,051	1,717,374	
Gresham, OR					
Pablo Plaza	2,139,347	7,220,118	9,359,465	2,132,725	197
Jacksonville, FL					
Southhaven	1,288,328	4,823,353	6,111,681	1,639,810	198
Southhaven, MS					
Town West	1,932,491	3,342,660	5,275,151	1,160,556	
Indianapolis, IN					
Westbird	1,568,544	8,432,114	10,000,658	2,129,054	
Miami, FL					
Winery Square	4,093,236	8,652,457	12,745,693	2,875,148	
Fairfield, CA					
Mountain View	2,532,603	8,211,700	10,744,303	2,482,739	
Village					
Shellville, GA					
Forest Park Square	2,026,494	7,770,404	9,796,898	2,298,871	
Cincinnati, OH					
Kokomo Plaza	687,128	6,669,809	7,356,937	1,953,899	
Kokomo, IN					
Rolling Hills Square	2,956,872	3,356,266	6,313,138	365,886	
Tucson, AZ					
Mountain Park Plaza	1,566,015	3,887,958	5,453,973	394,960	
Atlanta, GA					
Applewood Centre	1,795,469	4,570,478	6,365,947	452,251	
Omaha, NE					
Birdneck Center	469,227	2,900,361	3,369,588	269,603	198
Virginia Beach, VA					
The Market Place	810,910	5,116,767	5,927,677	341,901	
Newton, NC					
Barclay Place	573,079	3,682,287	4,255,366	260,779	197
Lakeland, FL					

Edgar Filing: AEGIS REALTY INC - Form 10-K

The Village At Waterford Midlothian, VA	940,193	5,691,499	6,631,692	387,987	
Governor's Square (H) Montgomery, AL	1,220,408	8,606,232	9,826,640	544,560	196
Marion City Square Marion, NC	765,950	4,715,486	5,481,436	301,041	
Dunlop Village Colonial Heights, VA	751,518	4,541,778	5,293,296	268,060	
Centre Stage Springfield, TN	1,052,698	6,642,929	7,695,627	397,701	
White Oaks Plaza Spindale, NC	1,237,309	7,445,072	8,682,381	434,066	
Cape Henry Virginia Beach, VA	587,486	3,595,577	4,183,063	210,025	
Emporia West Emporia, KS	435,001	2,741,874	3,176,875	149,888	
Oxford Mall Oxford, MS	1,289,377	7,907,655	9,197,032	424,731	
Southgate Heath, OH	2,269,668	13,719,201	15,988,869	706,236	196
Crossroads East Columbus, OH	721,799	4,273,257	4,995,056	222,473	198
	-----	-----	-----	-----	
	\$ 40,267,037	\$162,348,285	\$202,615,322	\$27,458,593	
	=====	=====	=====	=====	

- (A) Renovated and expanded in 1985.  
 (B) Expanded and remodeled from 1983 through 1985.  
 (C) Expanded in 1986.  
 (D) Aggregate cost for federal income tax purposes is \$182,330,530.  
 (E) Amounts received and accrued from sellers' rental guarantees from the sellers of the properties purchased by the Company.  
 (F) Included in buildings and improvements are acquisition fees.  
 (G) Expanded in 1997.  
 (H) This shopping center is part of a pool of assets collateralizing the Credit Facility which has an outstanding balance of \$41,693,000 at December 31, 2000.  
 (J) Renovated and expanded in 1988.  
 (K) Developed and renovated in four phases from 1960 through 1990.  
 (L) Renovated in 1984 and from 1996 through 1997.  
 (M) Renovated from 1996 through 1997.

Reconciliation of Real Estate Owned:

	2000	1999	1998
	-----	-----	-----
Balance at beginning of period:	\$196,037,997	\$194,144,910	\$111,042,804
Acquisitions	557,823	714,293	82,423,329
Dispositions	(46,077)	0	0
Improvements	6,227,319	1,753,345	703,687
Write-off of improvements	(161,740)	(574,551)	(24,910)
	-----	-----	-----
Balance at close of period:	\$202,615,322	\$196,037,997	\$194,144,910
	=====	=====	=====

## Edgar Filing: AEGIS REALTY INC - Form 10-K

### Reconciliation of Accumulated Depreciation:

	2000	1999	1998
	-----	-----	-----
Balance at beginning of period:	\$23,253,033	\$ 19,268,330	\$ 16,404,617
Depreciation Expense	4,338,565	4,114,002	2,880,114
Write-off of accumulated deprecitaion on improvements	(133,005)	(129,299)	(16,401)
	-----	-----	-----
Balance at close of period:	\$ 27,458,593	\$ 23,253,033	\$ 19,268,330
	=====	=====	=====

AEGIS REALTY, INC. AND SUBSIDIARIES  
Schedule IV - Mortgage Loans on Real Estate  
December 31, 2000

Description (1)	Interest Rate (2)	Closing Date	Final Maturity Date (3) (5)	Periodic Payment Terms (4)	Prior Liens	Original Face Amount of Mortgage Loan
-----	-----	-----	-----	-----	-----	-----
First Mortgage Loan:						
Woodgate Manor (9)	8.95%	12/12/88	1/1/24	Monthly	None	\$3,110,300

(1) The property is a multifamily residential apartment complex.

(2) Includes a servicing fee of 0.07% paid by the mortgagor to Related Mortgage Corporation (an affiliate of the Advisor).

(3) As of December 13, 1998, the Company may call for prepayment of the entire outstanding principal amount at any time, subject to the loss of the co-insurance feature.

(4) Monthly payments include principal and interest and are made at a level amount over the life of the mortgage loan until maturity. See discussion regarding additional interest in Item 1, "Business-Mortgage Loans."

(5) As of December 13, 1998, the Borrower may elect to prepay at any time without incurring prepayment penalties.

(6) Carrying amount of mortgage loans:

	2000	1999
	-----	-----
Beginning balance	\$3,220,191	\$3,267,037
Amortization of purchase accounting premiums	(14,430)	(14,430)
Collections of principal	(35,439)	(32,416)
	-----	-----
Ending Balance	\$3,170,322	\$3,220,191
	=====	=====

## Edgar Filing: AEGIS REALTY INC - Form 10-K

(7) The aggregate cost of the mortgage loan for Federal income tax purposes at December 31, 2000 is \$2,838,429. The difference in aggregate cost is due to the purchase accounting premium recorded for financial statement purposes.

(8) The mortgage loan is current with respect to principal and interest.

(9) The general partnership interest of the mortgagor is held by an affiliate of the Advisor.