EVOLVING SYSTEMS INC Form 10-Q November 12, 2013 Table of Contents

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# **FORM 10-Q**

x Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the quarterly period ended September 30, 2013

OR

### o Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the transition period from

Commission File Number: 0-24081

to

# **EVOLVING SYSTEMS, INC.**

(Exact name of registrant as specified in its charter)

Delaware

84-1010843

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(State or other jurisdiction of incorporation or organization)

9777 Pyramid Court, Suite 100 Englewood, Colorado

(Address of principal executive offices)

# (303) 802-1000

(Registrant s telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer, or a smaller reporting company. See definition of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer o

Non-accelerated filer o (Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No x

As of November 6, 2013 there were 11,492,920 shares outstanding of Registrant s Common Stock (par value \$0.001 per share).

**80112** (Zip Code)

(I.R.S. Employer Identification No.)

Accelerated filer o

Smaller reporting companyx

#### EVOLVING SYSTEMS, INC.

Quarterly Report on Form 10-Q

September 30, 2013

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#### PART I FINANCIAL INFORMATION

#### **ITEM 1. FINANCIAL STATEMENTS**

#### **EVOLVING SYSTEMS, INC.**

### CONDENSED CONSOLIDATED BALANCE SHEETS

#### (in thousands except share data)

#### (unaudited)

	September 30, 2013	December 31, 2012
ASSETS		
Current assets:		
Cash and cash equivalents	\$ 13,719	\$ 8,844
Short-term restricted cash		53
Contract receivables, net of allowance for doubtful accounts of \$70 at September 30, 2013		
and December 31, 2012, respectively	5,490	4,803
Unbilled work-in-progress, net of allowance of \$311 and \$295 at September 30, 2013 and		
December 31, 2012, respectively	2,190	4,802
Prepaid and other current assets	903	1,133
Total current assets	22,302	19,635
Property and equipment, net	285	211
Amortizable intangible assets, net		204
Goodwill	16,484	16,510
Long-term deferred income taxes		27
Other long-term assets	1	6
Total assets	\$ 39,072	\$ 36,593
LIABILITIES AND STOCKHOLDERS EQUITY		
Current liabilities:		
Current portion of capital lease obligations	\$ 4	\$ 4
Accounts payable and accrued liabilities	3,588	3,833
Income taxes payable	475	308
Unearned revenue	3,236	1,596
Total current liabilities	7,303	5,741
Long-term liabilities:		
Capital lease obligations, net of current portion	12	16
Deferred income taxes	224	
Total liabilities	7,539	5,757
Commitments and contingencies		
Stockholders equity:		
Preferred stock, \$0.001 par value; 2,000,000 shares authorized; no shares issued and		
outstanding as of September 30, 2013 and December 31, 2012		
Common stock, \$0.001 par value; 40,000,000 shares authorized; 11,655,644 shares issued and	12	11
11,476,755 outstanding as of September 30, 2013 and 11,566,109 shares issued and		

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92,893	91,957
(1,253)	(1,253)
(3,566)	(3,297)
(56,553)	(56,582)
31,533	30,836
39,072	\$ 36,593
,	(1,253) (3,566) (56,553) 31,533

The accompanying notes are an integral part of these condensed consolidated financial statements.

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#### EVOLVING SYSTEMS, INC.

### CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

#### (in thousands except per share data)

#### (unaudited)

	For the Three Months Ended Sept 2013			ptember 30, F 2012		For the Nine Months En 2013	ded September 30, 2012	
REVENUE				2012		2010		2012
License fees and services	\$	3,828	\$	4,741	\$	11,853	\$	13,032
Customer support		2,241		2,093		6,670		6,364
Total revenue		6,069		6,834		18,523		19,396
COSTS OF REVENUE AND								
OPERATING EXPENSES								
Costs of license fees and services, excluding								
depreciation and amortization		1,217		1,707		4,054		5,049
Costs of customer support, excluding								
depreciation and amortization		378		391		1,087		1,138
Sales and marketing		1,230		1,270		3,776		